STEVEN MADDEN, LTD. Form 10-Q August 07, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_\_ to \_\_\_\_\_\_

Commission File Number 0-23702

# STEVEN MADDEN, LTD.

(Exact name of Registrant as specified in its charter)

Delaware 13-3588231

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

52-16 Barnett Avenue, Long Island City, New York

11104

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code

(718) 446-1800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer o Non-accelerated filer o (do not check if smaller reporting company)

Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

As of August 5, 2009, the latest practicable date, there were 18,083,807 shares of common stock, \$.0001 par value, outstanding.

STEVEN MADDEN, LTD. FORM 10-Q QUARTERLY REPORT June 30, 2009

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### PART I. FINANCIAL INFORMATION Item 1. Condensed Consolidated Financial Statements STEVEN MADDEN, LTD. AND SUBSIDIARIES

#### **Condensed Consolidated Balance Sheets**

(in thousands)

	June 30, 2009			<b>December 31, 2008</b>		June 30, 2008	
	(unaudited)					(unaudited)	
ASSETS							
Current assets:							
Cash and cash equivalents	\$	53,276	\$	89,588	\$	18,849	
Accounts receivable, net of allowances of \$1,127, \$1,530		0.220		5 5 (7		<i>(</i> 201	
and \$1,141 Due from factor, net of allowances of \$10,357, \$9,771 and		9,320		5,567		6,391	
\$9,640		48,536		34,311		49,636	
Note receivable – related party		_	_	3,370		3,247	
Inventories		29,025		31,597		35,327	
Marketable securities – available for sale		10,520		14,609		21,688	
Prepaid expenses and other current assets		7,743		5,645		6,463	
Prepaid taxes		_	_	2,069		7,104	
Deferred taxes		8,006		7,980		9,493	
Total current assets  Note receivable – related party		166,426 3,491		194,736	-	158,198	
Property and equipment, net		25,562		28,209		27,849	
Deferred taxes		6,895		7,112		7,242	
Deposits and other		1,942		2,260		2,326	
Marketable securities – available for sale		47,839		20,615		5,774	
Goodwill – net		23,472		23,574		16,942	
Intangibles – net		7,257		8,187		9,167	
Total Assets	\$	282,884	\$	284,693	\$	227,498	
LIABILITIES							
Current liabilities:							
Advances payable – factor	\$	_	- \$	30,168	\$		
Accounts payable		22,880		18,018		20,838	
Accrued expenses		19,679		16,435		11,197	
Accrued incentive compensation		5,836		7,869		6,933	
Total current liabilities		48,395		72,490		38,968	
Deferred rent		4,925		4,773		4,498	
Other liabilities		311		1,188			

Total liabilities		53,631		78,451	43,466
Commitments, contingencies and other					
STOCKHOLDERS' EQUITY					
Preferred stock – \$.0001 par value, 5,000 shares authorized;					
none issued; Series A Junior Participating preferred stock -					
\$.0001 par value, 60 shares authorized; none issued					
Common stock – \$.0001 par value, 90,000 shares					
authorized; 26,345, 26,135 and 25,956 shares issued, 18,083, 17,873 and 17,694 outstanding		3		3	3
Additional paid-in capital		141,353		137,362	133,297
		•			
Retained earnings		215,978		197,257	178,949
Other comprehensive (loss):					
Unrealized (loss) on marketable securities		(97)		(396)	(233)
Treasury stock – 8,262, 8,262 and 8,262 shares at cost		(127,984)		(127,984)	(127,984)
Total stockholders' equity		229,253		206,242	184,032
Total Liabilities and Stockholders' Equity	\$	282,884	\$	284,693	\$ 227,498
1	·	- ,		- ,	
See accompanying notes to condensed consolidated financial statements - unaudited					
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## STEVEN MADDEN, LTD. AND SUBSIDIARIES

#### **Condensed Consolidated Statements of Income**

(unaudited)

(in thousands, except per share data)

	Three Months June 30		Six Months June 30	
	2009	2008	2009	2008
Net sales	116,472	109,317	223,901	209,856
Cost of sales	66,909	63,780	130,851	124.104