PATRIOT NATIONAL BANCORP INC
Form S-1
August 22, 2006
QuickLinks -- Click here to rapidly navigate through this document
As filed with the Securities and Exchange Commission on August 22, 2006
Registration No. 333-

# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

## Form S-1 <br> REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

## Patriot National Bancorp, Inc.

(Exact name of registrant as specified in its charter)

| Connecticut <br> (State or other jurisdiction of incorporation or organization) | 6021 <br> (Primary Standard Industrial Classification Code Number) 900 Bedford Street Stamford, Connecticut 06901 (203) 324-7500 | 06-1559137 <br> (I.R.S. Employer Identification Number) |
| :---: | :---: | :---: |
| (Address, including zip code, and telephone number, including area code, of registrant's principal executive offices) |  |  |
| Charles F. Howell President |  | Robert F. O'Connell <br> Senior Executive Vice President and Chief Financial Officer |
|  | Patriot National Bancorp, Inc. 900 Bedford Street <br> Stamford, Connecticut 06901 <br> (203) 324-7500 |  |

(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copies to:

| William W. Bouton III, Esq. | Norman B. Antin, Esq. <br> Kerry John Tomasevich, Esq. <br> Jeffrey D. Haas, Esq. |
| :---: | :---: |
| Tyler Cooper \& Alcorn, LLP | Patton Boggs LLP |
| 185 Asylum Avenue | 2550 M Street, NW |
| City Place 35th Floor | Washington, DC 20037 |
| Hartford, CT 06103-3488 | (202) 457-6000 |
| (860) 725-6200 |  |
| Approximate date of commencement of proposed sale to the public: |  |
| As soon as practicable after the effective date of this Registration Statement. |  |

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933 check the following box: o

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration number of the earlier effective registration statement for the same offering. o

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration number of the earlier effective registration statement for the same offering. o

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration number of the earlier effective registration statement for the same offering. o

## CALCULATION OF REGISTRATION FEE

| Title of Securities to be Registered | Amount to <br> be Registered | Proposed Maximum <br> Offering Price Per <br> Security(1)(2) | Proposed Maximum <br> Aggregate <br> Offering Price(1)(2) | Amount of <br> Registration Fee |
| :---: | :---: | :---: | :---: | :---: |
| Common Stock, $\$ 2.00$ par value per share | $1,265,000$ shares | $\$ 28.50$ | $\$ 36,052,500$ | $\$ 3,858$ |

(1)

Estimated solely for the purpose of determining the registration fee and calculated pursuant to Rule 457(c) of the Securities Act. Based upon the average of the high and low sale prices of the registrant's common stock on August 21, 2006 as reported by the Nasdaq Capital Market.
(2)

Includes a total of 165,000 shares that the underwriter has the option to purchase to cover over-allotments, if any.

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

Subject to Completion dated August 22, 2006

## PRELIMINARY PROSPECTUS

1,100,000 Shares

## Common Stock

## PATRIOT NATIONAL BANCORP, INC.

We are offering shares of our common stock. Our common stock is listed on the NASDAQ Capital Market under the symbol "PNBK" and we have applied to have our common stock listed on the NASDAQ Global Market under the same symbol. Due in part to our common stock being thinly traded on the NASDAQ Capital Market, the last reported sale price of our common stock, which was $\$ 28.50$ per share on August 21, 2006, may not accurately reflect its value in a more liquid and efficient market. By comparison, the weighted average closing sale price for our common stock from September 21, 2005, the closing date of our 2005 Rights Offering, to August 21,2006 was $\$ 22.62$. The public offering price of our common stock to be sold in this offering may, therefore, be less than the last reported sale price on the NASDAQ Capital Market. No determination has yet been made as to the price of the shares to be sold in this offering. The public offering price of our common stock to be sold in this offering will be determined based on negotiations with our underwriter.

Investing in our common stock involves risks. See "Risk Factors" beginning on page 8.

|  | Per Share |  | Total |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Price to public | $\$$ | $\$$ |  |
| Underwriting discount(1) | $\$$ | $\$$ |  |
| Proceeds, before expenses, to Patriot National Bancorp, Inc. | $\$$ | $\$$ |  |

(1)

Certain of our executive officers and directors and an advisor to our chairman have indicated an intention to purchase at least $\$ 3$ million of the shares to be sold in this offering at the public offering price. The underwriting discount for shares sold to our executive officers, directors and employees and advisors to our chairman will be $2 \%$ of the aggregate purchase price, up to an aggregate of $\$ 10$ million, while the underwriting discount for all other shares sold in this offering will be $6 \%$ of the aggregate purchase price.

We have granted the underwriter a 30 -day option to purchase up to 165,000 additional shares of common stock at the public offering price, less the underwriting discount, to cover over-allotments, if any.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representation to the contrary is a criminal offense.

These securities are not savings accounts, deposits or other obligations of any bank and are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency.

The underwriter expects to deliver the shares to purchasers against payment in New York, New York on or about
, 2006, subject to customary closing conditions.

Sandler O'Neill + Partners, L.P.

The date of this prospectus is , 2006.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## TABLE OF CONTENTS

Prospectus Summary ..... 1
Selected Consolidated Financial and Other Data ..... 6
Risk Factors ..... 8
Cautionary Statement Regarding Forward Looking Statements ..... 16
Use of Proceeds ..... 17
Market Price of Common Stock and Dividend Policy ..... 18
Capitalization ..... 19
Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 20
Business ..... 50
Supervision and Regulation ..... 53
Security Ownership of Certain Beneficial Owners and Management ..... 57
Management ..... 60
Executive Compensation ..... 62
Description of Capital Stock ..... 65
Underwriting ..... 69
Transfer Agent and Registrar ..... 72
Legal Matters ..... 72
Experts ..... 72
Where You Can Find More Information ..... 72
Index to Consolidated Financial Statements ..... F-1

As a prospective investor, you should rely only on the information contained in this prospectus. We have not, and the underwriter has not, authorized anyone to provide prospective investors with information different from that contained in this prospectus. If anyone provides you with additional, different or inconsistent information, you should not rely on it. This prospectus is not an offer to sell nor is it seeking an offer to buy these securities in any jurisdiction where the offer or sale is not permitted. You should not assume that the information included in this prospectus is accurate as of any date other than the date of this prospectus. Our business, financial condition, results of operations, cash flows and/or future prospects may have changed since that date.

In this prospectus we rely on and refer to information and statistics regarding the banking industry, Fairfield County, Connecticut, Westchester County, New York and the greater New York City metropolitan area. We obtained this market data from independent publications or other publicly available information. Although we believe these sources are reliable, we have not independently verified and do not guarantee the accuracy and completeness of this information.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Prospectus Summary

This summary highlights only some of the information contained in this prospectus and does not contain all the information you should consider in making your investment decision. You should read carefully the entire prospectus, including the "Risk Factors" section and the financial statements and notes to those financial statements appearing elsewhere in this prospectus, before making an investment decision. Unless otherwise indicated, all information in this prospectus assumes that the underwriter will not exercise its option to purchase additional shares to cover over-allotments.

In this prospectus, we frequently use the terms "we," "our" and "us" to refer to Patriot National Bancorp, Inc. and our subsidiary, Patriot National Bank.

## Our Company

We are the bank holding company for Patriot National Bank, the largest publicly-held commercial bank headquartered in Fairfield County, Connecticut. We conduct our operations solely through the Bank. We and the Bank are headquartered at our main office in Stamford, Connecticut, approximately 40 miles east of New York City. The Bank began operations in 1994 and was reorganized as our subsidiary in 1999. The Bank has ten branch office locations serving customers located in the Fairfield County communities of Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport. In addition, we have loan production offices in Stamford, Connecticut, Melville (Long Island), New York and New York City, New York. During the fourth quarter of this year, we plan to open four additional branch offices in the Connecticut communities of Fairfield, Fairfield Center, Milford and Trumbull. In addition, in July 2006, we entered into an agreement to acquire a small bank branch office in New York City, New York. As of July 21, 2006, this branch had deposits of approximately $\$ 4.1$ million. Although this branch is located in New York City, the primary reason for this acquisition is to permit us to expand our branch locations into Westchester County, New York, which is adjacent to Fairfield County, Connecticut. We do not anticipate further branch office expansion in New York City.

The Bank offers a broad range of commercial and consumer banking services with an emphasis on serving the needs of small and medium-sized businesses, commercial real estate investors and builders, professionals such as accountants and attorneys, as well as individuals. The Bank offers commercial real estate and construction loans to area businesses and developers, commercial loans to area businesses, as well as one- to four-family residential mortgage loans, home improvement loans and home equity lines of credit to individuals. The Bank offers consumer and commercial deposit accounts such as checking accounts, insured money market accounts, time certificates of deposit, and savings accounts. As of June 30, 2006, on a consolidated basis, we had total assets of $\$ 559.0$ million, net loans of $\$ 450.5$ million, total deposits of $\$ 472.6$ million and total shareholders' equity of $\$ 31.7$ million.

## Investment Highlights

## Growth

The strategic and operational leadership of our management team has resulted in significant growth in our assets, loans, deposits and net income over the past four and one half years. From December 31, 2001 through June 30, 2006, we have grown:

Total assets from $\$ 202.6$ million to $\$ 559.0$ million;

Net loans from $\$ 135.7$ million to $\$ 450.5$ million;

Total deposits from $\$ 183.3$ million to $\$ 472.6$ million; and

Non-interest bearing deposits from $\$ 17.0$ million to $\$ 50.9$ million.

During this period of growth, we have also emphasized the importance of a disciplined credit culture and have been successful in maintaining strong asset quality. Net loan charge-offs from December 31, 2001 to June 30, 2006 totaled $\$ 5,000$. We had an aggregate of $\$ 5.2$ million of

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

non-performing loans at June 30, 2006, which constituted $0.9 \%$ of total assets at such date. These non-performing loans included two loans in the aggregate amount of $\$ 3.4$ million that were adequately collateralized and in the process of collection, and one loan in the amount of $\$ 1.1$ million that was adequately collateralized and current as to principal and interest payments. The Bank is considered a well-capitalized institution under applicable regulations, with a total risk-based capital ratio of $10.70 \%$ and a Tier 1 risk-based capital ratio of $9.45 \%$ at June 30, 2006.

## Market Overview

Our market is located within the greater New York City metropolitan area, and is highly dependent on the economy of New York City. Our primary market area encompasses the Fairfield County communities where our branches are located. From these branches, we also provide lending services in adjoining areas of Fairfield County and neighboring Westchester County, New York. In addition, we have established loan production offices in Melville (Long Island) and New York City, New York.

In 2005, the population of Fairfield County was estimated to be approximately 903,000 people, which represents approximately $25 \%$ of the population of Connecticut. The estimated median household income in 2004 was over $\$ 73,000$, more than $50 \%$ higher than the estimated median household income for the United States of approximately $\$ 44,700$. In June 2006, unemployment in Fairfield County was reported to be $3.9 \%$ compared to $4.1 \%$ for Connecticut and $4.6 \%$ for the United States.

Westchester County, New York shares similar demographics with neighboring Fairfield County. In 2005, the population of Westchester County was estimated to be approximately 941,000 people, which represents approximately $5 \%$ of the population of the greater New York City metropolitan area. The estimated median household income in 2004 was approximately $\$ 70,100$ compared to approximately $\$ 44,700$ estimated in the United States. In June 2006, unemployment in Westchester County was reported to be 3.9\% compared to 4.9\% for New York City, $4.6 \%$ for New York State and $4.6 \%$ for the United States.

As of June 30, 2006, the Bank had $\$ 472.6$ million of total deposits. As of June 30, 2005, the most recent date such information is available, the Bank had approximately $1.62 \%$ of the approximately $\$ 22.7$ billion of total deposits within Fairfield County. As of June 30, 2005, total deposits within Westchester County exceeded $\$ 27.8$ billion. Consequently, there are substantial opportunities for the Bank to continue to grow its market share of deposits within its primary market area.

Fairfield and Westchester Counties are home to a large number of Fortune 500 corporate headquarters, including Pitney Bowes, Clairol, Xerox, GE Capital and Time Warner Cable in Connecticut, and IBM Corporation, Pepsico Incorporated, New York Life Insurance and Snapple Beverage Group/Motts, Inc. in New York. Many senior executives and employees of these and other businesses based in the greater New York City metropolitan area reside within our market area. Our market is also characterized by a large number of small and medium-sized businesses that have developed to meet the needs of the community. We are focused on serving these individuals and small to medium-size businesses.

## Experienced Management Team

Our growth since 2001 is primarily due to our experienced team of banking executives:

Angelo De Caro, our Chairman and Chief Executive Officer, is a former partner and senior financial officer of Goldman Sachs \& Co. Mr. De Caro served on the executive committees of Goldman Sachs Swiss Private Bank and Goldman Sachs Trust Services. Mr. De Caro has extensive experience in financial management and risk analysis and his responsibilities at

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Goldman Sachs included auditing, tax and financial controls. He has focused us on our strategic growth objectives with respect to both our loan portfolio and core deposits.

Charles F. Howell, our President, and the Chief Executive Officer of the Bank, has over 30 years of banking experience in Fairfield County, including prior service as the president of a bank and as the chief operating officer and chief lending officer at another bank.

Robert F. O'Connell, our Senior Executive Vice President and Chief Financial Officer, has experience as a CPA in a major national accounting firm and has served as a senior executive officer and CFO of four other banks over a 30 -year period. He also has responsibility for operations, retail banking and human resources.

Philip W. Wolford, our Chief Operating Officer, has over 30 years of banking experience and has been a senior executive officer of three banks. Mr. Wolford served as the controller of a large New York City savings bank and has had responsibility for operations, information technology, compliance, retail banking and loan operations. He has been with the Bank since it opened in 1994.

Our other four senior officers have over 100 years of combined banking and mortgage banking experience. We have also hired several senior commercial lenders with considerable experience and business relationships from other banks and financial institutions in our market area, and we expect to hire additional experienced lenders as we continue to grow.

## Growth Strategy

We continue to attract new customers by providing a targeted line of commercial and consumer financial services while maintaining our reputation for excellent service, professionalism and integrity. Our goal is to maintain our growth strategy from our base in Fairfield County, Connecticut. We will continue to emphasize growth over profitability for the foreseeable future as we pursue this strategy. We believe that by continuing to grow through branch expansion, we will be able to create long-term value for our shareholders. Our strategy for achieving our growth objectives includes the following:

Expand our geographical footprint. We are the largest, independently owned commercial bank headquartered in Fairfield County. We believe that Fairfield County and neighboring areas of Connecticut with similar demographics continue to offer attractive opportunities for additional branch expansion. Our management is very familiar with Fairfield County and regularly evaluates opportunities to establish new bank branches by reviewing market demographics with a view towards loan and deposit growth, customer accessibility, proximity to competitors, renovation costs, and suitability. Financial institution consolidation within Fairfield County in recent years has confused brand loyalties, disrupted banking relationships and inconvenienced customers with branch office relocations and consolidations. In some cases, we have been able to lease existing bank branch buildings, which is an efficient and cost-effective alternative to building new facilities. We have received regulatory approval to open four additional branches, three in Fairfield County and one in the neighboring town of Milford, in New Haven County, Connecticut, all of which we plan to bring into service during the fourth quarter of this year.

Fairfield County shares similar demographics with neighboring Westchester County, New York. We have provided lending services in Westchester County for many years from our base in Connecticut. We now intend to open full service branch locations in Westchester County. In July 2006, we entered into an agreement with another financial institution to acquire a small branch office and assume the lease at 45 West End Avenue, New York, New York. This acquisition, which we expect to complete before the end of 2006, subject to receipt of all required regulatory approvals, will allow us to establish additional bank branch offices in Westchester County, our primary reason for the New York City branch acquisition. We do not anticipate further branch office expansion in New York City. We have signed a letter of intent to lease a facility in Bedford, in Westchester County, New York. Initially, we plan to

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

operate this facility as a loan production office. Following the completion of our acquisition of the New York City bank branch office, we plan to apply during the first quarter of 2007 for regulatory approval to operate the Bedford loan production office as a full service bank branch office.

We typically establish loan production offices in areas where we have the opportunity to acquire lenders with a local following. We currently have loan production offices in Melville (Long Island) and New York City, New York. We may open additional loan production offices in other areas of metropolitan New York in the future. Except for the acquisition of a mortgage brokerage business in 1999 and our current agreement to acquire the small branch office in New York City, we have not historically supplemented our growth through acquisitions.

Increase our deposit balances. We focus on increasing our core deposits, which consist of non-interest-bearing demand accounts, NOW accounts, savings accounts, money market deposit accounts and certificates of deposit in amounts less than $\$ 100,000$. We have grown our core deposits from $\$ 157.9$ million at December 31, 2001 to $\$ 351.6$ million at June 30, 2006 with a weighted average interest rate of $2.8 \%$ as of June 30,2006 . We intend to continue to increase our core deposits by capturing deposits from new and existing loan customers, and by attracting new depositors who seek a high level of personalized banking services. We believe that our personalized service and our role in providing commercial real estate and construction loans in the local business community distinguishes us from most of our competitors, many of which are larger banks and other institutions with a regional or national focus.

Increase the number and size of our loans. We seek to expand and attract new lending relationships, particularly residential construction, commercial real estate and commercial business loans. Additional capital will allow us to retain a greater portion of loans originated and to better meet the lending needs of our borrowers. Our growth strategy is to continue to maintain a strong loan-to-deposit ratio.

Attract and retain experienced lending professionals. Our senior management team includes individuals with extensive experience and business contacts in the Fairfield County and metropolitan New York City areas. We seek to hire additional experienced commercial lenders with strong business relationships and knowledge of our market areas both to enhance our presence in existing markets as well as in new locations as we continue to grow. We also consider the availability of experienced lenders in connection with our plans to establish new branch locations. This strategy will be particularly important as we expand on our current lending operations in Westchester County with investments in new branch office locations. During the six months ended June 30, 2006, we hired four experienced lenders from local competitors, and a fifth lender joined us in August, 2006. All of these new employees are from our market area and have extensive lending experience, business contacts and relationships in the region. We intend to identify similarly credentialed individuals as we open new branch offices in Westchester County. We have also increased our credit analysis and administrative functions to support the current and anticipated expansion of our lending sales staff.

## Office and Other Information

Our principal executive offices are located at 900 Bedford Street, Stamford, Connecticut 06901, and our telephone number is (203) 324-7500. Our Internet address is www.pnbk.com. The information contained on our web site is not part of this prospectus.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## The Offering

| Common stock offered by us <br> Common stock to be outstanding <br> immediately after this offering | $1,100,000$ shares. ${ }^{(1)}$ <br> Net proceeds <br> $4,339,494$ shares. ${ }^{(2)}$ |
| :--- | :--- |
| The net proceeds from this offering are expected to be approximately $\$$ <br> the assumptions set forth under "Use of Proceeds" without giving effect to any exercise of the <br> underwriter's over-allotment option. |  |
| We currently intend to contribute substantially all of the net proceeds of this offering to the <br> Bank. The Bank intends to utilize the proceeds to enhance capital to further its branch <br> expansion program and for general corporate purposes. We believe that by continuing to grow <br> the Bank, we will be able to create long-term value for our shareholders. The net proceeds of <br> this offering will be invested initially in primarily short-term investments. |  |
| We historically have paid cash dividends. In the quarter ended June 30,2006, we declared a <br> quarterly cash dividend of $\$ 0.045$ per share of common stock. We intend to continue to pay <br> dividends, but our payment of dividends in the future will depend on a number of factors. We <br> cannot assure you that we will continue to pay dividends or that the amount of dividends we <br> pay will not be reduced in the future. See "Dividend Policy." |  |
| Our common stock is listed on the NASDAQ Capital Market under the symbol "PNBK." We |  |

(1)

Certain of our executive officers and directors and an advisor to our chairman have indicated an intention to purchase at least $\$ 3$ million of the shares to be sold in this offering at the public offering price. At our request, the underwriter has advised us that it will reserve shares for this purpose. Any reserved shares which are not purchased will be offered by the underwriter to the general public on the same basis as the other shares offered by this prospectus.
(2)

The number of shares of common stock that will be outstanding after this offering includes $3,239,494$ shares outstanding as of August 15, 2006, but does not include (i) 165,000 shares of common stock issuable pursuant to the underwriter's over-allotment option; and (ii) 65,000 shares of common stock reserved for issuance upon exercise of stock options with a weighted-average exercise price of $\$ 10.13$, which have been granted and remained outstanding as of August 15, 2006.

## Risk Factors

Before investing you should carefully consider the matters set forth under "Risk Factors" beginning on page 8 of this prospectus for a discussion of risks related to an investment in our common stock.

# Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1 

## Selected Consolidated Financial and Other Data

We have derived the selected consolidated financial and other data for the years ended December 31, 2005 and 2004 from our audited consolidated financial statements included elsewhere in this prospectus. We have derived the selected consolidated financial and other data for the years ended December 31, 2003, 2002 and 2001 from our audited consolidated financial statements that are not included in this prospectus. The selected consolidated financial data as set forth below as of June 30, 2006 and 2005, and for the six months ended June 30, 2006 and June 30, 2005, have been derived from our unaudited financial statements which are included elsewhere in this prospectus. We have prepared the unaudited financial statements on a basis consistent with our audited annual financial statements. In our opinion, the unaudited financial statements include all normal recurring adjustments necessary for a fair presentation of our results of operations and financial condition for such periods. Our operating results for the six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the entire year ending December 31, 2006. You should read the selected consolidated financial information below in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our consolidated financial statements and notes related to those financial statements included elsewhere in this prospectus.

Six Months Ended June 30,
Years Ended December 31,

(dollars in thousands, except share and per share data)

## Selected Operating Data:

| Interest and dividend income | \$ | 17,193 | \$ | 11,403 | \$ | 25,149 | \$ | 18,678 | \$ | 15,215 | \$ | 12,605 | \$ | 13,723 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest expense |  | 7,614 |  | 4,495 |  | 10,270 |  | 7,009 |  | 5,588 |  | 4,765 |  | 6,867 |
| Net interest income |  | 9,579 |  | 6,908 |  | 14,879 |  | 11,670 |  | 9,626 |  | 7,840 |  | 6,856 |
| Provision for loan losses |  | 924 |  | 360 |  | 1,110 |  | 556 |  | 563 |  | 468 |  | 250 |
| Noninterest income |  | 1,212 |  | 1,532 |  | 3,229 |  | 2,702 |  | 4,814 |  | 4,114 |  | 3,510 |
| Noninterest expense |  | 8,434 |  | 7,008 |  | 14,634 |  | 12,257 |  | 11,659 |  | 9,813 |  | 8,676 |
| Net income |  | 907 |  | 638 |  | 1,407 |  | 926 |  | 1,341 |  | 1,052 |  | 876 |

## Per Share Data:

| Basic income per share | $\$$ | 0.28 | $\$$ | 0.26 | $\$$ | 0.52 | $\$$ | 0.38 | $\$$ | 0.56 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Diluted income per share | 0.28 | 0.25 | 0.51 | 0.44 | $\$$ | 0.37 |  |  |  |  |
| Dividends per share |  | 0.085 | 0.075 | 0.155 | 0.37 | 0.59 | 0.115 | 0.095 | 0.060 |  |
| Weighted average shares outstanding | Basic | $3,230,649$ | $2,488,247$ | $2,696,676$ | $2,449,679$ | $2,400,879$ | $2,400,525$ | $2,400,488$ |  |  |
| Weighted average shares outstanding | Diluted | $3,257,349$ | $2,537,133$ | $2,738,718$ | $2,502,691$ | $2,443,236$ | $2,427,314$ | $2,426,501$ |  |  |
| Common shares outstanding at end of period | $3,230,649$ | $2,489,391$ | $3,230,649$ | $2,486,391$ | $2,408,607$ | $2,400,525$ | $2,400,525$ |  |  |  |
| Book value per share | 9.82 | 8.06 | 9.71 | 7.95 | 7.80 | 7.73 | 7.25 |  |  |  |
| Tangible book value per share(1) |  | 9.54 | 7.69 | 9.42 | 7.57 | 7.41 | 7.34 | 6.86 |  |  |

As of December 31,

|  | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ |  | 2005 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2004 | 2003 |  | 2002 |  | 2001 |  |
| Balance Sheet Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 8,542 |  |  | \$ | 7,221 | \$ | 6,670 | \$ | 4,024 | \$ | 5,386 | \$ | 7,544 |
| Federal funds sold |  | 13,600 |  | 6,500 |  | 37,500 |  | 15,000 |  | 3,000 |  | 12,700 |
| Short term investments |  | 169 |  | 2,247 |  | 11,460 |  | 10,431 |  | 3,349 |  | 6,789 |
| Investment securities |  | 75,896 |  | 80,991 |  | 78,259 |  | 92,331 |  | 61,721 |  | 35,817 |
| Loans, net |  | 450,452 |  | 364,244 |  | 263,875 |  | 214,421 |  | 170,795 |  | 135,680 |
| Total assets |  | 559,006 |  | 470,641 |  | 405,047 |  | 342,469 |  | 248,497 |  | 202,569 |
| Total deposits |  | 472,629 |  | 419,075 |  | 367,005 |  | 289,992 |  | 217,911 |  | 183,264 |
| Total borrowings |  | 51,248 |  | 17,248 |  | 16,248 |  | 31,301 |  | 10,293 |  | 839 |
| Total shareholders' equity |  | 31,735 |  | 31,375 |  | 19,756 |  | 18,780 |  | 18,545 |  | 17,406 |
|  | 6 |  |  |  |  |  |  |  |  |  |  |  |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1


(dollars in thousands, except share and per share data)

| Selected Financial Ratios and Other Data(2): |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average assets | 0.36\% | 0.31\% | 0.33\% | 0.26\% | 0.46\% | 0.47\% | 0.46\% |
| Return on average equity | 5.67 | 6.36 | 6.00 | 4.74 | 7.09 | 5.82 | 5.10 |
| Interest rate spread(3) | 3.30 | 3.08 | 3.13 | 3.02 | 3.10 | 3.31 | 3.11 |
| Net interest margin(4) | 3.83 | 3.45 | 3.54 | 3.35 | 3.41 | 3.67 | 3.75 |
| Non-interest expense to average assets | 3.31 | 3.42 | 3.41 | 3.52 | 4.13 | 4.59 | 4.75 |
| Efficiency ratio(5) | 78.16 | 83.03 | 80.82 | 85.28 | 80.74 | 82.09 | 83.69 |
| Tangible capital to tangible assets(6) | 5.52 | 4.61 | 6.48 | 4.66 | 5.23 | 7.12 | 8.17 |
| Regulatory Capital Ratios(7): |  |  |  |  |  |  |  |
| Tier I capital to average total assets | 7.53\% | 6.44\% | 8.56\% | 6.79\% | 7.51\% | 6.99\% | 8.15\% |
| Tier I capital to total risk-weighted assets | 9.59 | 8.86 | 11.45 | 9.04 | 10.00 | 9.13 | 9.61 |
| Total capital to total risk-weighted assets | 10.84 | 10.49 | 12.70 | 10.70 | 11.87 | 10.39 | 10.74 |
| Asset Quality Ratios: |  |  |  |  |  |  |  |
| Non-performing loans(8) as a percent of gross loans | 1.14\% | 0.82\% | 0.60\% | 1.51\% | 0.14\% | 0.79\% | 2.14\% |
| Non-performing assets as a percent of total assets | 0.93 | 0.60 | 0.47 | 1.00 | 0.09 | 0.56 | 1.46 |
| Allowance for loan losses as a percent of gross loans | 1.21 | 1.26 | 1.25 | 1.31 | 1.35 | 1.37 | 1.38 |
| Allowance for loan losses as a percent of total non-performing loans | 106.06 | 153.27 | 207.60 | 86.12 | 931.43 | 172.76 | 64.12 |
| Number of full-service customer facilities | 10 | 10 | 10 | 9 | 7 | 4 | 4 |

(1)

Represents the result of total shareholders' equity minus goodwill, divided by the number of shares outstanding
(2)

All ratios are annualized where appropriate.
(3)

Represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
(4)

Represents net interest income as a percent of average interest-earning assets.
(5)

Represents non-interest expense divided by the sum of net interest income and noninterest income.
(6)

Represents total consolidated common equity, less intangibles, divided by total consolidated assets, less intangibles.
(7)

See note 14 to our audited consolidated financial statements for additional information about our regulatory capital positions and requirements and the regulatory capital positions and requirements of the Bank.
(8)

Consists of loans past due 90 days or more and still accruing, and loans placed on non-accrual status.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Risk Factors

An investment in our common stock involves a high degree of risk. You should carefully consider the risks described below before making an investment decision. You should also refer to the other information in this prospectus, including our financial statements and the related notes included elsewhere in this prospectus. The risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations. If any of the following risks actually occur, our business, results of operations and financial condition could suffer. In that event, the trading price of our common stock could decline, and you may lose all or part of your investment in our common stock. The risks discussed below also include forward-looking statements, and our actual results may differ substantially from those discussed in these forward-looking statements.

The shares of common stock offered through this prospectus are not savings accounts, deposits or other obligations of a bank and are not insured by the Federal Deposit Insurance Corporation, or FDIC, or any other governmental agency.

## Risks Related to our Business

## We intend to continue our emphasis on growth over earnings for the foreseeable future.

We have actively sought growth of our institution in recent years, by opening additional branches, initiating internal growth programs, completing one acquisition of a mortgage brokerage company and contracting to acquire a small branch office in New York City. We may not be able to sustain our historical rate of growth or may not even be able to continue to grow at all. Various factors, such as economic conditions and competition, may impede or prohibit us from opening new branches. In addition, we may not be able to obtain the financing necessary to fund additional growth and we may not be able to find suitable candidates for acquisition.

Sustaining our growth has placed significant demands on our management as well as on our administrative, operational and financial resources. We have received regulatory approval to open four new branch offices, which we currently plan to bring into service during the fourth quarter of 2006. We expect our acquisition of the small branch office in New York City, which had deposits of approximately $\$ 4.1$ million at July 21,2006 , will close before the end of 2006 , subject to receipt of all required regulatory approvals. We expect to open additional branch offices in Connecticut and Westchester County, New York in the near future. In August 2006, we signed a letter of intent to lease a facility in Bedford, New York. Integrating these new branch offices, particularly the four branch offices scheduled to open during the fourth quarter of 2006, will place increased demands on the time and resources of our management, and may temporarily distract management's attention from our day-to-day business. We cannot assure you that we will successfully integrate new branch offices into our operations, or that we will achieve anticipated benefits from opening new branch offices or achieve earnings results in the future similar to those that we have achieved in the past.

For us to continue to manage our growth, we must continue to:
attract and retain qualified management and experienced bankers;
find suitable markets for expansion;
find suitable, affordable branch office locations;
attract funding to support additional growth;
maintain our asset quality;
maintain adequate regulatory capital; and
maintain adequate controls.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Although we believe that our earnings will increase as we build our franchise, earnings are expected to continue to be adversely affected by the costs of opening new branches and the time necessary to build a customer base at each new branch.

If we are unable to continue our historical levels of growth, or if our growth comes at greater financial expense than has been incurred in the past, we may not be able to achieve our financial goals and our profitability may be adversely affected.

## We will be expanding into a new geographic market in which our current senior management has limited experience.

We intend to expand into Westchester County and the surrounding counties in New York State. In July 2006, we entered into an agreement with another financial institution to acquire a small branch office in New York City, New York, which had deposits of approximately $\$ 4.1$ million at July 21, 2006. We expect this acquisition will close before the end of 2006, subject to receipt of all required regulatory approvals. This acquisition will allow us to establish additional bank branch offices in Westchester County, New York, which is the primary reason for the acquisition. We do not anticipate further branch expansion in New York City. We have signed a letter of intent to lease a facility in Bedford, in Westchester County, New York. Initially, we plan to operate this facility as a loan production office. Following the completion of our acquisition of the New York City bank branch office, we plan to apply during the first quarter of 2007 for regulatory approval to operate the Bedford loan production office as a full service bank branch office.

The vast majority of our current deposits and loans are derived from and made to customers who live and work in Fairfield County, Connecticut. Although we believe that the demographics for Westchester County, New York closely resemble those of Fairfield County, Connecticut, we do not currently conduct significant deposit activity in New York State. Our senior management team includes several individuals with substantial banking experience in Connecticut, but with less experience in New York. Our ability to compete effectively in New York State will depend in part on our ability to hire and retain key employees who know the Westchester County market better than we do.

## We have no experience opening bank branch offices in Westchester County, New York.

Historically, our investment in capital equipment to open a new branch office has ranged between $\$ 315,000$ and $\$ 450,000$. However, total branch operating costs also include a variety of variable costs, including the prevailing rental rates in the local branch office area, the size of the branch, the availability of facilities that are ready to be operated as bank branches, and the number of employees. We have not opened branches in Westchester County in the past and we may not be able to estimate accurately the variable costs associated with opening branch offices in this area. If we underestimate these variable costs, then the branches that we establish in these areas may prove to be more costly than anticipated and, as a further consequence, our branch expansion program may be delayed or reduced in scope, or both, which may have an adverse effect on our business and results of operations.

Because we intend to increase our commercial real estate, construction and commercial business loan originations, our lending risk will increase, and downturns in the real estate market could adversely affect our earnings.

Commercial real estate, construction and commercial business loans generally have more risk than residential mortgage loans. Both commercial real estate and construction loans, for example, often involve larger loan balances concentrated with single borrowers or groups of related borrowers as compared to single-family residential loans. Construction loans are secured by the property under construction, the value of which is uncertain prior to completion. Thus, it is more difficult to evaluate accurately the total loan funds required to complete a project and the related loan-to-value ratios.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Speculative construction loans involve additional risk because the builder does not have a contract for the sale of the property at the time of construction.

Because the repayment of commercial real estate, construction and commercial business loans depends on the successful management and operation of the borrower's properties or related businesses, repayment of such loans can be affected by adverse conditions in the real estate market or the local economy. As of June 30, 2006, $76.3 \%$ of our total loan portfolio was secured by real estate located in Fairfield County, Connecticut and Westchester County, New York. As a result, a downturn in the real estate market, especially within our market area, could adversely impact the value of properties securing these loans. Our ability to recover on defaulted loans by selling the underlying real estate would be diminished, and we would be more likely to suffer losses on defaulted loans. As our commercial real estate, construction and commercial business loan portfolios increase, the corresponding risks and potential for losses from these loans may also increase. The additional capital provided through the net proceeds of this offering will enable the Bank to increase the size of individual and relationship loans, which may exacerbate these risks.

Our business is subject to various lending and other economic risks that could adversely impact our results of operations and financial condition.

Changes in economic conditions, particularly an economic slowdown in Fairfield County, Connecticut and the New York metropolitan area, could hurt our financial performance. Our business is directly affected by political and market conditions, broad trends in industry and finance, legislative and regulatory changes, changes in governmental monetary and fiscal policies, and inflation, all of which are beyond our control. A deterioration in economic conditions, in particular an economic slowdown within Fairfield County, Connecticut and/or the New York metropolitan area, could result in the following consequences, any of which may hurt our business materially:
loan delinquencies may increase;
problem assets and foreclosures may increase;
demand for our products and services may decline; and
assets and collateral associated with our loans, especially real estate, may decline in value, thereby reducing a customer's borrowing power.

We may suffer losses in our loan portfolio despite our underwriting practices. We seek to mitigate the risks inherent in our loan portfolio by adhering to specific underwriting practices. These practices include analysis of a borrower's prior credit history, financial statements, tax returns and cash flow projections, valuation of collateral based on reports of independent appraisers and verification of liquid assets. Although we believe that our underwriting criteria are appropriate for the various kinds of loans we make, we may incur losses on loans that meet our underwriting criteria, and these losses may exceed the amounts set aside as reserves in our allowance for loan losses.

## Our allowance for loan losses may not be adequate to cover actual losses.

Like all financial institutions, we maintain an allowance for loan losses to provide for loan defaults and non-performance. Our allowance for loan losses may not be adequate to cover actual loan losses, and future provisions for loan losses could materially and adversely affect our operating results. Our allowance for loan losses is based on an evaluation of the risks associated with our loans receivable as well as our prior experience. A substantial portion of our loans are unseasoned and lack an established record of performance. To date, we have experienced negligible losses. The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, that may be beyond our control, and these losses may exceed current estimates. Federal regulatory agencies, as an integral part of their examination process, review our loans and assess the adequacy of

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

the allowance for loan losses. While we believe that our allowance for loan losses is adequate to cover current losses, we cannot assure you that we will not need to increase our allowance for loan losses or that regulators will not require us to increase this allowance. Either of these occurrences could materially and adversely affect our earnings and profitability.

Our business is subject to interest rate risk and variations in interest rates may negatively affect our financial performance.

We are unable to predict fluctuations of market interest rates, which are affected by many factors, including:
inflation;
recession;
a rise in unemployment;
tightening money supply; and
domestic and international disorder and instability in domestic and foreign financial markets.

Changes in the interest rate environment may reduce our profits. We realize income from the differential or "spread" between the interest earned on loans, securities and other interest-earning assets, and interest paid on deposits, borrowings and other interest-bearing liabilities. Net interest spreads are affected by the difference between the maturities and repricing characteristics of interest-earning assets and interest-bearing liabilities. We are vulnerable to a decrease in interest rates because our interest-earning assets generally have shorter durations than our interest-bearing liabilities. As a result, material and prolonged decreases in interest rates would decrease our net interest income. In contrast, an increase in the general level of interest rates may adversely affect the ability of some borrowers to pay the interest on and principal of their obligations. Accordingly, changes in levels of market interest rates could materially and adversely affect our net interest spread, asset quality, levels of prepayments and cash flow as well as the market value of our securities portfolio and overall profitability.

Fee income derived from mortgage brokerage activities is also affected by interest rate fluctuations. Generally, increases in interest rates often lead to decreases in home refinancing activity, thus reducing the number of mortgage loans we originate.

Our investment portfolio includes securities which are sensitive to interest rates and variations in interest rates may adversely impact our profitability.

At June 30, 2006, our securities portfolio aggregated $\$ 72.1$ million, all of which was classified as available-for-sale, and was comprised of mortgage-backed securities which are insured or guaranteed by U.S. government agencies or government-sponsored enterprises, U.S. government agency securities and money market preferred equity securities. These securities amounted to approximately $12.9 \%$ of our total assets and are sensitive to interest rate fluctuations. The unrealized gains or losses in our available-for-sale portfolio are reported as a separate component of shareholders' equity. As a result, future interest rate fluctuations may impact shareholders' equity, causing material fluctuations from quarter to quarter. Failure to hold our securities until payments are received on mortgage-backed securities or until maturity on other investments or until market conditions are favorable for a sale could adversely affect our earnings and profitability.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## We are dependent on our management team, and the loss of our senior executive officers or other key employees could impair our relationship with our customers and adversely affect our business and financial results.

Our success is dependent upon the continued services and skills of Angelo De Caro, Charles F. Howell, Robert F. O'Connell, Philip W. Wolford and other senior officers including Martin G. Noble, our chief lender, Marcus Zavattaro, our residential lending sales manager, and John Kantzas, a founder and an executive vice president. While we have employment agreements containing non-competition provisions with Messrs. Howell, O'Connell and Zavattaro, these agreements do not prevent any of them from terminating their employment with us. The unexpected loss of services of one or more of these key personnel could have an adverse impact on our business because of their skills, knowledge of our market, years of industry experience and the difficulty of promptly finding qualified replacement personnel.

Our success also depends, in part, on our continued ability to attract and retain experienced commercial lenders and residential mortgage originators, as well as other management personnel. The loss of the services of several of such key personnel could adversely affect our growth strategy and prospects to the extent we are unable to replace such personnel. In the past year, we have hired several experienced commercial loan officers who have strong business relationships in order to expand and enhance our current deposit and commercial banking operations. Competition for commercial lenders and residential mortgage originators is strong within the commercial banking and mortgage banking industries, and we may not be successful in retaining or attracting additional personnel necessary to maintain our growth plans.

## A breach of information security could negatively affect our earnings.

Increasingly, we depend upon data processing, communication and information exchange on a variety of computing platforms and networks, and over the internet to conduct our business. We cannot be certain that all of our systems are entirely free from vulnerability to attack, despite safeguards we have instituted. In addition, we rely on the services of a variety of vendors to meet our data processing and communication needs. If information security is breached, information can be lost or misappropriated, resulting in financial loss or costs to us or damages to others. These costs or losses could materially exceed the amount of insurance coverage, if any, which would have an adverse effect on our results of operations and financial condition. In addition, the Bank's reputation could be harmed, which also could materially adversely affect our financial condition and results of operations.

## Changing regulation of corporate governance and public disclosure.

Recently enacted laws, regulations and standards relating to corporate governance and public disclosure, including the Sarbanes-Oxley Act of 2002, new SEC regulations and NASDAQ Global Market rules, are adding to the responsibilities that companies such as ours have. These laws, regulations and standards are subject to varying interpretations, and as a result, their application in practice may evolve over time as new guidance is provided by regulatory and governing bodies, which could make compliance more difficult and result in higher costs due to ongoing revisions to disclosure and governance practices. We are committed to maintaining high standards of corporate governance and public disclosure. As a result, our efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities. In addition, during our fiscal year ending December 31, 2007, we will be required to comply with Section 404 of the Sarbanes-Oxley Act of 2002 and the related regulations regarding our required assessment of our internal controls over financial reporting and our external auditors' audit of that assessment. In order to prepare for this, we will need to commit significant financial and managerial

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

resources beginning in 2006. If we do not effectively comply with these laws, regulations and standards, our reputation may be harmed.

## Risks Related to the Offering

We may sell the shares of common stock in this offering at a price below the recent trading price of our common stock and, as a result, the market price of our common stock may decline after the stock offering.

The price per share at which we sell our common stock in this offering may be less than the market price of our common stock on the date the offering is completed. Our common stock is thinly traded and, as a result, the current market price may not accurately reflect the current market value of our common stock. The weighted average closing sale price of our common stock since September 21, 2005, the closing date of our 2005 Rights Offering, is $\$ 22.62$ per share. The last reported sale price of our common stock on the NASDAQ Capital Market on August 21, 2006 was $\$ 28.50$. If the public offering price is less than the current market price for our common stock, some purchasers in this offering may be inclined to immediately sell shares of common stock to try to realize a profit. Any such sales, depending on the volume and timing, is likely to cause the market price of our common stock to decline. Also, because stock prices generally fluctuate over time, we cannot assure you that you will be able to sell shares after this offering at a price equal to or greater than the actual purchase price. You should consider these possibilities in deciding whether to purchase shares of common stock in this offering and the timing of any sale of those shares after the offering.

The trading volume in our common stock has been low, and the sale of a substantial number of shares in the public market could depress the price of our stock and make it difficult for you to sell your shares.

Our common stock currently trades on the NASDAQ Capital Market, but we have applied to transfer to the NASDAQ Global Market and expect to be listed on the Global Market prior to the closing of the offering. Our common stock is thinly traded. Thinly traded stock can be more volatile than stock trading in an active public market. We cannot predict the extent to which an active public market for our common stock will develop or be sustained after this offering. In recent years, the stock market has experienced a high level of price and volume volatility, and market prices for the stock of many companies have experienced wide price fluctuations that have not necessarily been related to operating performance.

We cannot predict what effect future sales of our common stock in the market, or the availability of shares of our common stock for sale in the market, will have on the market price of our common stock. So, we cannot assure you that sales of substantial amounts of our common stock in the market, or the potential for large amounts of market sales, would not cause the price of our common stock to decline.

## We have broad discretion in the use of proceeds of this offering.

We have not designated the anticipated net proceeds of this offering for specific uses. Accordingly, our management will have considerable discretion in the application of the net proceeds of this offering and you will not have the opportunity, as part of your investment decision, to assess whether the proceeds are being used appropriately. See "Use of Proceeds."

## Future common stock offerings may reduce the ownership percentage of our current shareholders.

In certain circumstances, our board of directors has the authority, without any vote of our shareholders, to issue shares of our authorized but unissued stock, as we are doing in this offering. In the future, we may issue additional securities, through public or private offerings, in order to raise

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

additional capital. Any such issuance would dilute the percentage of ownership interest of existing shareholders.

## Risks Related to the Ownership of our Common Stock

## We may be unable to pay dividends in the future.

Our shareholders may receive dividends out of legally available funds if, and when, they are declared by our board of directors. Our policy has been to pay dividends out of cash in excess of the needs of the business. Our most recent quarterly cash dividend was at a rate of $\$ 0.045$ per share.

Federal Reserve Board policy restricts our ability to pay dividends, and we cannot assure you that we will pay dividends on our common stock in the future. Federal Reserve Board policy states that bank holding companies should pay cash dividends on common stock only out of net income available over the past year and only if prospective earnings retention is consistent with the organization's expected future needs and financial condition. The policy provides that a bank holding company should not maintain a level of cash dividends that undermines its ability to serve as a source of strength to its banking subsidiaries. In addition, the terms of the junior subordinated debt we issued in connection with the issuance of trust preferred securities by a statutory trust formed by us contains restrictions on our ability to pay dividends. We may incur additional indebtedness in the future that may prohibit or further restrict our ability to declare and pay dividends. Our ability to declare and pay dividends on the common stock may be restricted in the future due to state corporation laws, our financial condition and results of operations, capital requirements, covenants contained in our various financing agreements, management's assessment of future capital needs and other factors considered by our board of directors.

Our principal source of funds to pay dividends is cash dividends that we receive from Patriot National Bank. The Office of the Comptroller of the Currency regulates the Bank's dividend payments and must approve dividend payments in advance if the total of all dividends declared by the Bank's board of directors in any year will exceed (1) the total of the Bank's net profits for that year, plus (2) the Bank's retained net profits of the preceding two years, less any required net transfers to surplus. See "Supervision and Regulation Payment of Dividends."

Our executive officers, directors and advisors to our Chairman own sufficient shares of our common stock to significantly affect the results of any shareholder vote.

Our executive officers and directors beneficially own approximately $31.5 \%$ of our common stock. After giving effect to the proposed purchase by certain executive officers and directors of approximately $\$ 1$ million of our common stock to be sold in this offering, our executive officers and directors will beneficially own $24.6 \%$ of our common stock after completion of this offering at an assumed public offering price of \$ per share. Mr. De Caro, our chairman, beneficially owns approximately $22.9 \%$ of our common stock. After giving effect to his proposed purchase of approximately $\$ 200,000$ of our common stock to be sold in this offering, at an assumed public offering price of $\$$ per share, Mr. De Caro will beneficially own $\%$ of our common stock after completion of this offering. In addition, two shareholders who serve as advisors to our chairman beneficially own $5.8 \%$ and $4.6 \%$, respectively, of our common stock. One of these shareholders. Donald C. Opatrny, has indicated an intention to purchase $\$ 2$ million of our common stock to be sold in this offering. After completion of this offering, and after giving effect to Mr. Opatrny's proposed purchase at an assumed public offering price of $\$$ per share, Mr. Opatrny will beneficially own $\%$ of our common stock, and the other advisor will beneficially own $\%$ of our common stock. As a result, our executive officers, directors and advisors to the chairman have the ability to significantly influence the outcome of matters requiring a shareholder vote, including the election of our board of directors, amendments to our organizational documents, or approval of any merger, sale of assets or other major corporate transaction. The

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

interests of these individuals may differ from yours and these individuals may be able to delay or prevent us from entering into transactions that would result in a change in control, including transactions in which our shareholders might otherwise receive a premium over the then current market price for their shares. See "Security Ownership of Certain Beneficial Owners and Management" and "Description of Capital Stock."

Anti-takeover provisions in our certificate of incorporation, our shareholder rights plan, and employment and change of control agreements may adversely affect the price of our common stock.

We have in place several measures that could have the effect of discouraging take-over attempts. Several senior executive officers have employment agreements or change of control agreements that require lump sum payments and the immediate vesting of unvested stock grants and stock options upon a change of control. Our certificate of incorporation allows our board to issue, without shareholder approval, preferred stock having such voting rights, preferences and special rights as the board may determine. The issuance of such preferred stock could make it more difficult for a third party to acquire us. In addition, in April 2004, our board adopted a shareholder rights plan that could make it more difficult for a person to acquire a controlling interest in our common stock. Under the shareholder rights plan, a dividend of one common stock purchase right was distributed on each outstanding share of our common stock. Each right entitles a shareholder to buy 8.152 shares of our common stock at a price of $\$ 60$. The rights remain attached to the common stock until they become exercisable upon certain triggering events, including the acquisition of more than $15 \%$ of our common stock by any person or the commencement of a tender offer or exchange offer for our common stock. We are entitled to redeem the rights at $\$ 0.001$ per right at any time before the trigger date. These measures could make it more difficult for a third party to acquire control of our company, even if the change in control might be beneficial to our shareholders. This could discourage potential takeover attempts and could adversely affect the market price of our common stock.

## Your shares are not an insured deposit.

Your investment in our common stock will not be a bank deposit and will not be insured or guaranteed by the FDIC or any other government agency. Your investment will be subject to investment risk, and you must be capable of affording the loss of your entire investment.

## Risks related to our industry

## Strong competition within our market area may limit our growth and profitability.

Competition in the banking and financial services industry is intense. The Fairfield County, Connecticut and the greater New York City metropolitan areas, including the Westchester County area, have a high concentration of financial institutions including large money center and regional banks, community banks and credit unions. Some of our competitors offer products and services that we currently do not offer, such as private banking and trust services. Many of these competitors have substantially greater resources and lending limits than we do and may offer certain services that we do not or cannot provide. Price competition for loans and deposits might result in us earning less on our loans and paying more on our deposits, which reduces net interest income. We expect competition to increase in the future as a result of legislative, regulatory and technological changes. Our profitability depends upon our continued ability to successfully compete in our market area.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Government regulation may have an adverse effect on our profitability and growth.

We are subject to extensive regulation, supervision and examination by the Office of the Comptroller of the Currency, or the OCC, as our chartering authority, by the FDIC, as insurer of deposits, and by the Federal Reserve Board as regulator of our holding company. Changes in state and federal banking laws and regulations or in federal monetary policies could adversely affect our ability to maintain profitability and continue to grow. For example, new legislation or regulation could limit the manner in which we may conduct our business, including our ability to obtain financing, attract deposits, make loans and achieve satisfactory interest spreads. Many of these regulations are intended to protect depositors, the public and the FDIC, not shareholders. In addition, the burden imposed by federal and state regulations may place us at a competitive disadvantage compared to competitors who are less regulated. The laws, regulations, interpretations and enforcement policies that apply to us have been subject to significant, and sometimes retroactively applied, changes in recent years, and may change significantly in the future. Future legislation or government policy may also adversely affect the banking industry or our operations.

## Cautionary Statement Regarding Forward Looking Statements

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by us or on our behalf. The presentations, and certain of the other disclosure in this prospectus and in the documents incorporated by reference, including any statements preceded by, followed by or which include the words "may," "could," "should," "will," "would," "believe," "expect," "anticipate," "estimate," "intend," "plan," "assume" or similar expressions constitute forward-looking statements.

These forward-looking statements, implicitly and explicitly, include the assumptions underlying the statements and other information with respect to our beliefs, plans, objectives, goals, expectations, anticipations, estimates, intentions, financial condition, results of operations, future performance and business, including our expectations and estimates with respect to our revenues, expenses, earnings, return on equity, return on assets, efficiency ratio, asset quality and other financial data and capital and performance ratios.

Although we believe that the expectations reflected in our forward-looking statements are reasonable, these statements involve risks and uncertainties which are subject to change based on various important factors (some of which are beyond our control). The following factors, among others, could cause our financial performance to differ materially from our goals, plans, objectives, intentions, expectations, and other forward-looking statements:

The effects of opening new branches;

Adverse changes in the economic condition of Fairfield County or the greater New York City metropolitan area;

Adverse changes in the local real estate market, as most of our loans are concentrated in Fairfield County, Connecticut and Westchester County, New York, and the substantial majority of these loans have real estate as collateral;

The strength of the United States economy in general and the strength of the regional and local economies in which we conduct operations;

Geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts which could impact business and economic conditions in the United States and abroad;

The effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System;

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Inflation, interest rate, market and monetary fluctuations;

Our timely development of new products and services in a changing environment, including the features, pricing and quality compared to the products and services of our competitors;

The effects of any decision by us to engage in any business in which we have not historically been permitted to engage;

The willingness of users to substitute competitors' products and services for our products and services;

The impact of changes in financial services policies, laws and regulations, including laws, regulations and policies concerning taxes, banking, securities and insurance, and the application thereof by regulatory bodies;

Technological changes;

Changes in consumer spending and savings habits;

Regulatory or judicial proceedings; and

The other risks set forth under "Risk Factors."

If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this prospectus. Therefore, we caution you not to place undue reliance on our forward-looking information and statements.

We do not intend to update our forward-looking information and statements, whether written or oral, to reflect change. All forward looking statements attributable to us are expressly qualified by these cautionary statements.

## Use of Proceeds

We estimate that the net proceeds from the sale of our common stock in this offering will be approximately $\$$ million after deducting the underwriting discount and our estimated offering expenses. If the underwriter exercises its over-allotment option in full, we estimate that our net proceeds will be approximately $\$$ million. In each case, this assumes a public offering price of $\$$ per share. We have also assumed that $\$ 3$ million of the shares will be sold to our executive officers, directors and an advisor to our chairman at an underwriting discount of $2 \%$ while the underwriting discount for all other shares to be sold in this offering will be $6 \%$. The amount of net proceeds would increase up to $\$ 280,000$ if our executive officers, directors and employees and advisors to our chairman purchase more than $\$ 3$ million of shares in the offering, up to an aggregate of $\$ 10$ million, due to the lower underwriting discount on shares sold to these purchasers. No determination has been made as to the public offering price and no assurance can be made as to whether the public offering price will be higher or lower than the price used for this estimate.

We currently intend to contribute substantially all of the net proceeds of this offering to the Bank. The Bank intends to utilize the proceeds to enhance capital to further its branch expansion program and for general corporate purposes.

Our management will retain broad discretion in the allocation of the net proceeds of this offering. Until we designate the use of net proceeds, we will invest them temporarily in liquid short-term investments. The precise amounts and timing of our use of the net proceeds will depend upon market conditions and the availability of other funds, among other factors. From time to time, we may engage

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

in additional capital financings as we determine to be appropriate based upon our needs and prevailing market conditions. These additional capital financings may include the sale of other securities.

## Dividend Policy

Our policy has been to pay dividends out of funds in excess of the needs of the business. We have declared cash dividends to our shareholders on a quarterly basis since the second quarter of 2001 and have increased the cash dividends paid per share from time to time. In the second quarter of 2006, our board of directors increased the quarterly cash dividend to $\$ 0.045$ per share.

Our ability to pay future dividends on our common stock depends on the Bank's ability to pay dividends to us. In accordance with OCC rules and regulations, the Bank may continue to pay dividends only if the total amount of all dividends that will be paid, including the proposed dividend, by the Bank in any calendar year does not exceed the total of the Bank's retained net income of that year to date, combined with the retained net income of the preceding two years, unless the proposed dividend is approved by the OCC. In addition, the OCC and/or the FDIC may impose further restrictions on dividends. We currently intend to continue to pay cash dividends, subject to compliance with Federal Reserve Board policy, OCC rules and regulations, state corporation laws, our financial condition and results of operations, capital requirements, covenants contained in our various financing agreements, management's assessment of future capital needs and other factors considered by our board of directors.

## Market Price of Common Stock

The following table sets forth, for the fiscal quarters indicated, the high and low sales prices of our common stock, as reported on the NASDAQ Capital Market, and the cash dividends declared.

|  | High and Low Sales Prices Common Stock |  |  |  | Cash Dividends Declared |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | High |  | Low |  |  |  |
| Fiscal Year 2004 |  |  |  |  |  |  |
| First Quarter | \$ | 16.25 | \$ | 12.26 | \$ | 0.030 |
| Second Quarter |  | 15.25 |  | 14.03 |  | 0.035 |
| Third Quarter |  | 14.99 |  | 13.51 |  | 0.035 |
| Fourth Quarter |  | 18.60 |  | 13.64 |  | 0.035 |
| Fiscal Year 2005 |  |  |  |  |  |  |
| First Quarter | \$ | 18.40 | \$ | 17.00 | \$ | 0.035 |
| Second Quarter |  | 19.96 |  | 18.05 |  | 0.040 |
| Third Quarter |  | 19.45 |  | 18.01 |  | 0.040 |
| Fourth Quarter |  | 21.64 |  | 18.50 |  | 0.040 |
| Fiscal Year 2006 |  |  |  |  |  |  |
| First Quarter | \$ | 26.05 | \$ | 20.00 | \$ | 0.040 |
| Second Quarter |  | 30.24 |  | 23.75 |  | 0.045 |
| Third Quarter (Through August 21, 2006) |  | 30.50 |  | 27.51 |  | N/A |

On August 21, 2006, there were approximately 670 holders of record of our common stock. On August 21, 2006, the most recent practicable date before the date of this prospectus, the high and low sales prices per share of our common stock on the NASDAQ Capital Market were $\$ 28.50$ and $\$ 28.50$, respectively.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Capitalization

The following table shows our capitalization as of June 30, 2006 on an actual and an as adjusted basis to give effect to the receipt and application of the net proceeds from the offering. The as adjusted capitalization assumes that $1,100,000$ shares of common stock are sold by us at a price per share of \$ and that the net proceeds from the offering, after deducting the estimated offering expenses payable by us, are approximately $\$$ million (based upon the assumptions set forth under the caption "Use of Proceeds").

June 30, 2006

|  | Actual |  | As Adjusted for the Offering |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands, except per share and share data) |  |  |  |
| Borrowings: |  |  |  |  |
| Federal Home Loan Bank borrowings | \$ | 43,000 | \$ | 43,000 |
| Junior subordinated debt owed to unconsolidated trust |  | 8,248 |  | 8,248 |
| Total borrowings(1) | \$ | 51,248 | \$ | 51,248 |
| Shareholders' Equity: |  |  |  |  |
| Preferred stock, no par value per share; $1,000,000$ shares authorized; no shares issued and outstanding |  |  |  |  |
| Common stock, $\$ 2.00$ par value per share; $60,000,000$ shares authorized; $3,230,649$ shares issued and outstanding, actual; $4,339,494$ shares issued and outstanding, as adjusted(2) | \$ | 6,461 | \$ |  |
| Additional paid-in capital |  | 21,709 |  |  |
| Retained earnings |  | 4,940 |  | 4,940 |
| Accumulated other comprehensive loss net unrealized loss on available for sale securities, net of taxes |  | $(1,375)$ |  |  |
| Total shareholders' equity | \$ | 31,735 | \$ |  |
| Bancorp capital ratios(3) |  |  |  |  |
| Tangible capital to tangible assets(4) |  | 5.52\% |  |  |
| Tier 1 capital (to average assets) |  | 7.53 |  |  |
| Tier 1 capital (to risk weighted assets) |  | 9.59 |  |  |
| Total capital (to risk weighted assets) |  | 10.84 |  |  |

(1)

In addition to the indebtedness reflected above, we had total deposits of $\$ 472.6$ million at June 30, 2006.
(2)

The number of shares of common stock to be outstanding after this offering is based on the number of shares outstanding as of August 15, 2006 and excludes 65,000 shares of our common stock issuable upon the exercise of outstanding options on such date, at a weighted average exercise price of $\$ 10.13$. As of August 15,2006 , we did not have any shares available for future grant under our stock option plan. After giving effect to the issuance of an aggregate of 8,000 shares of common stock upon exercise of stock options after June 30, 2006 and the issuance of 845 shares of common stock to five outside directors on July 13, 2006, there were 3,239,494 shares of common stock outstanding at August 15, 2006.
(3)

See "Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity Capital" and "Supervision and Regulation." The as adjusted ratios assume the initial deployment of the net proceeds of this offering in short-term assets with a $20 \%$

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

risk-weighting under applicable regulations.
(4)

Represents total consolidated common equity, less intangibles, divided by total consolidated assets, less intangibles.

# Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1 

## Management's Discussion and Analysis of Financial Condition and Results of Operations

## Summary

We are the bank holding company for the Bank, the largest publicly-held commercial bank headquartered in Fairfield County, Connecticut. We and the Bank are headquartered in Stamford, Connecticut, approximately 40 miles east of New York City. The Bank has ten branch office locations serving customers located in the Fairfield County communities of Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport. In addition, we have loan production offices in Stamford, Connecticut, Melville (Long Island), New York and New York City, New York.

We have received regulatory approval to open four additional branches in Fairfield, Fairfield Center and Trumbull in Fairfield County, and Milford in New Haven County, Connecticut, which we plan to bring into service during the fourth quarter of this year. Based on our experience in opening new branch offices, capital expenditures have ranged between $\$ 315,000$ and $\$ 450,000$. The capital expenditures for the new locations could be significantly higher. In addition, in July 2006, we entered into an agreement with another financial institution to acquire a small branch office and assume the lease at 45 West End Avenue, New York, New York. The acquisition of the New York City branch, which we expect to complete before the end of 2006, subject to receipt of all required regulatory approvals, will allow us to expand into Westchester County, New York by establishing new bank branches. This is the primary reason for the branch acquisition. We do not anticipate further branch expansion in New York City. We have signed a letter of intent to lease a facility in Bedford, in Westchester County, New York. Initially, we plan to operate this facility as a loan production office. Following the completion of our acquisition of the New York City bank branch office, we plan to apply during the first quarter of 2007 for regulatory approval to operate the Bedford loan production office as a full service bank branch office. We plan to continue to open additional branches in Fairfield County, Connecticut and Westchester County, New York in the future.

The Bank offers a broad range of commercial and consumer banking services with an emphasis on serving the needs of small and medium-sized businesses, commercial real estate investors and builders, professionals such as accountants and attorneys, as well as individuals. We offer consumer and commercial deposit accounts such as checking accounts, insured money market accounts, time certificates of deposit, and savings accounts and also offer commercial real estate and construction loans to area businesses and developers, commercial loans to area businesses, as well as home mortgages, home improvement loans and home equity lines of credit to individuals. The Bank also solicits and processes conventional mortgage applications from consumers on behalf of permanent investors and originates loans for sale. Revenues are generated from loan brokerage and application processing fees received from permanent investors and gains and origination fees from loans sold.

## June 30, 2006 compared to December 31, 2005

Our total assets increased $\$ 88.4$ million, or $19 \%$, to $\$ 559.0$ million at June 30, 2006 from $\$ 470.6$ million at December 31, 2005. The increase in the total assets was primarily attributable to an increase in net loans of $\$ 86.3$ million, or $24 \%$, to $\$ 450.5$ million at June 30, 2006 from $\$ 364.2$ million at December 31, 2005, which increase resulted directly from our strategy to grow our total loan portfolio. As part of this strategy, we hired four additional lenders in the six months ended June 30, 2006, and one additional lender joined us in August, 2006. We also expect expenses to increase as a result of hiring these new lenders. The available for sale securities portfolio decreased $\$ 6.6$ million, or $8 \%$, to $\$ 72.1$ million at June 30, 2006 from $\$ 78.7$ million at December 31, 2005. Loan growth was funded primarily through an increase in deposits and borrowings. Deposits increased $\$ 53.5$ million to $\$ 472.6$ million at June 30, 2006 from $\$ 419.1$ million at December 31, 2005. Interest-bearing deposits increased $\$ 51.5$ million, or $14 \%$, and non-interest bearing deposits increased $\$ 2.1$ million, or $4 \%$ at June 30,2006 as compared to December 31, 2005. Borrowings increased $\$ 34.0$ million to $\$ 51.2$ million

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

at June 30, 2006 from $\$ 17.2$ million at December 31, 2005. Total shareholders' equity increased $\$ 361,000$ to $\$ 31.7$ million at June 30, 2006 from $\$ 31.4$ million at December 31, 2005.

## Critical Accounting Policies

In the ordinary course of business, we have made a number of estimates and assumptions relating to reporting results of operations and financial condition in preparing our financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. We believe the following discussion addresses our only critical accounting policy, which is the policy that is most important to the presentation of our financial results. This policy requires management's most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. We have reviewed this critical accounting policy and estimates with our Loan Committee and our Audit Committee.

We believe the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in preparation of our consolidated financial statements. Refer to the discussion below under the caption "Allowance for Loan Losses" on pages 27 and 42 and note 1 to the audited consolidated financial statements on page F-9 for a detailed description of our estimation process and methodology related to the allowance for loan losses.

## Financial Condition

Our total assets increased $\$ 88.4$ million, or $19 \%$, to $\$ 559.0$ million at June 30, 2006 from $\$ 470.6$ million at December 31, 2005. Cash and cash equivalents increased $\$ 6.3$ million, or $40 \%$, to $\$ 22.3$ million at June 30,2006 as compared to $\$ 16.0$ million at December 31, 2005 primarily due to a high volume of customer deposits at the end of the quarter which were deposited to our correspondent accounts and invested in federal funds sold. Cash and due from banks and federal funds sold increased $\$ 1.3$ million and $\$ 7.1$ million, respectively, while short term investments decreased $\$ 2.1$ million at June 30, 2006 as compared to December 31, 2005.

## Investments

The following table is a summary of the investment portfolio at fair value as of the dates indicated:

|  | June 30, <br> $\mathbf{2 0 0 6}$ | December 31, <br> $\mathbf{2 0 0 5}$ |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | (in thousands) |  |

Available for sale securities decreased $\$ 6.6$ million, or $8 \%$, to $\$ 72.1$ million at June 30, 2006 from $\$ 78.7$ million at December 31, 2005. This decrease was due to principal payments on mortgage-backed securities.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Federal Home Loan Bank Stock

The increase in the FHLB stock of $\$ 1.4$ million is attributable to the increase in FHLB advances; the Bank's investment in FHLB stock is based partially on the amount of FHLB advances outstanding.

The following table presents the maturity distribution of available for sale investment securities at June 30, 2006 and the weighted average yield of such securities. The weighted average yields were calculated based on the amortized cost and effective yields to maturity of each security.

|  | One year or less | Over one through five years |  | Over five through ten years |  |  | No maturity |  | Total(1) |  | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agency and sponsored agency obligations | \$ | \$ | 17,000 | \$ | \$ |  | \$ |  | \$ | 17,000 | 3.59\% |
| Mortgage-backed securities |  |  |  |  |  |  |  | 51,365(2) |  | 51,365 | 4.33 |
| Money market preferred equity securities |  |  |  |  |  |  |  | 6,000 |  | 6,000 | 3.44 |
| Total | \$ | \$ | 17,000 | \$ | \$ |  | \$ | 57,365 | \$ | 74,365 | 4.09\% |
| Weighted average yield |  | \% | 3.59\% |  | \% |  |  | 4.24\% |  | 4.09\% |  |

(1)

Reflects amortized cost as opposed to fair value. See note 3 to our audited consolidated financial statements and note 2 to our unaudited consolidated financial statements.
(2)

Our mortgage-backed securities generally have original terms to maturity of 10 or more years. However, original terms to maturity do not reflect the expected average lives of the mortgage-backed securities. We expect the average lives of our mortgage-backed securities to be substantially less than their contractual terms because of, among other things, amortization and prepayments.

The following table presents a summary of investments for any issuer that exceeds $10 \%$ of shareholders' equity at June $30,2006$.

(in thousands)

| Available for sale securities: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| U.S. Government agency and sponsored agency obligations | $\$$ | 17,000 | $\$$ | 16,318 |
| U.S. Government agency and sponsored agency mortgage backed <br> securities | 51,365 | 49,828 |  |  |

## Loans

The following table is a summary of the Bank's loan portfolio at the dates shown:

|  |  |  |  |
| :--- | :--- | :--- | :--- |

Our net loan portfolio increased $\$ 86.3$ million, or $24 \%$, to $\$ 450.5$ million at June 30, 2006 from $\$ 364.2$ million at December 31 , 2005 primarily due to an increase in construction loans of $\$ 58.7$ million, an increase in commercial real estate loans of $\$ 25.0$ million and an increase in residential real estate loans of $\$ 17.0$ million, partially offset by a decrease in home equity loans of $\$ 13.5$ million. These increases were primarily the result of our strategy to expand these loan categories in our total loan portfolio. Although short term interest rates have increased, the growth in loans reflects the continued strong real estate market in the Fairfield County, Connecticut and Westchester County, New York areas in which we primarily conduct our business.

At June 30, 2006, the net loan to deposit ratio was $95 \%$ and the net loan to total assets ratio was $81 \%$. At December 31 , 2005, the net loan to deposit ratio was $87 \%$ and the net loan to total assets ratio was $77 \%$. Based on loan applications in process and the recent and planned hiring of additional loan officers, management anticipates continued loan growth during the remainder of 2006.

The Bank employs a diversified credit administration process. All loans are underwritten by a credit analyst who is not the loan originator and each loan requires at least three signatures. All loans are monitored on an on-going basis using a nine point risk rating system. The Bank engages an outside loan review company to perform annual loan reviews, with a target of reviewing loans totaling $75 \%$ of the loan portfolio. The review includes all new loans made during the year in excess of $\$ 250,000$.

Commercial Real Estate Loans. We offer adjustable-rate and fixed-rate mortgage loans secured by commercial real estate. Our commercial real estate loans are generally secured by office or retail buildings, as well as owner-occupied properties and investment one- to four-family residential properties located in our market area and used for business or residential rentals. We intend to continue to grow this segment of our loan portfolio. At June 30, 2006, we had an aggregate of $\$ 154.1$ million of commercial real estate loans outstanding, which constituted $33.7 \%$ of our total loan portfolio at that date.

We originate adjustable-rate commercial real estate loans for terms up to 25 years. Interest rates and payments on these loans typically adjust every five years after a five-year initial fixed period. Interest rates and payments on our adjustable rate loans generally are fixed at rates over the Federal

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Home Loan Bank of Boston amortizing advance rate. There are no adjustment period or lifetime interest rate caps. Loans are secured by first mortgages that generally do not exceed $75 \%$ of the property's appraised value. At June 30, 2006, the largest outstanding commercial real estate loan was $\$ 3.4$ million which is secured by a first mortgage on an office/warehouse facility in Norwalk, Connecticut and is performing according to its original terms as of such date.

On a very selective basis, we also originate fixed-rate commercial real estate loans. The amount of fixed-rate commercial real estate loans in our portfolio at June 30, 2006 was $\$ 23.9$ million, or $16 \%$ of total commercial real estate loans. The longest term of any fixed-rate commercial real estate loan in the portfolio was 25 years.

Loans secured by commercial real estate generally have larger balances and involve a greater degree of risk than one- to four-family residential mortgage loans. Of primary concern in commercial real estate lending is the borrower's creditworthiness and the feasibility and cash flow potential of the property. Payments on loans secured by income properties often depend on successful operation and management of the properties. As a result, repayment of such loans may be subject to adverse conditions in the real estate market or the economy. As of June 30, 2006, three loans totaling $\$ 4.5$ million, or $3 \%$ of our commercial real estate loans, were non-accrual loans.

To monitor cash flows on income properties, we require borrowers and loan guarantors, if any, to provide annual financial statements. We generally require a minimum debt service coverage ratio of 1.25 . In reaching a decision on whether to make a commercial real estate loan, we consider the net operating income of the property, the borrower's expertise, credit history and profitability and the value of the underlying property. In addition, with respect to commercial real estate rental properties, we will consider the term of the leases and the quality of the tenants. Loan size for a borrower is generally limited to $85 \%$ of our legal lending limit. We require title insurance on all commercial real estate loans. An environmental survey or environmental insurance is generally required for commercial real estate loans secured by office buildings, shopping centers, or industrial properties or properties that had previous industrial uses.

One- to Four-Family Residential Loans. We originate residential mortgage loans to enable borrowers to purchase or refinance existing homes or to construct new residential dwellings in our market area. We include in our portfolio adjustable-rate mortgage loans with terms up to 30 years. Borrower demand for adjustable-rate loans versus fixed-rate loans is a function of the level of interest rates, the expectations of changes in the level of interest rates, the difference between the interest rates and loan fees offered for fixed-rate mortgage loans and the initial period interest rates and loan fees for adjustable-rate loans. The relative number of adjustable-rate versus fixed-rate mortgage loans that can be originated at any time is largely determined by the demand for each in a competitive environment and the effect each has on our interest rate risk. The loan fees charged, interest rates and other provisions of mortgage loans are determined by us on the basis of our own pricing criteria and competitive market conditions. At June 30, 2006, we had an aggregate of $\$ 94.4$ million, or $20.6 \%$ of total loans, invested in residential real estate loans.

Our adjustable-rate mortgage loans are generally based on a 30 -year amortization schedule. Interest rates and payments on our adjustable-rate mortgage loans adjust annually after either of a three- or five-year initial fixed period. The maximum amount by which the interest rate may be increased or decreased is generally $2 \%$ per adjustment period and the lifetime interest rate cap is generally $6 \%$ over the initial interest rate of the loan.

While one- to four-family residential real estate loans are normally originated with up to 30 -year terms; such loans typically remain outstanding for substantially shorter periods because borrowers often prepay their loans in full upon sale of the property pledged as security or upon refinancing the original loan. Therefore, average loan maturity is a function of, among other factors, the level of purchase and

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

sale activity in the real estate market, prevailing interest rates and the interest rates payable on outstanding loans.

We generally make adjustable rate mortgage loans with a loan-to-value ratio of up to $80 \%$ only when secured by first liens on owner-occupied one- to four-family residences with a maximum debt ratio of $38 \%$, or $42 \%$ including property taxes. We require all properties securing mortgage loans in excess of $\$ 250,000$ to be appraised by an independent appraiser. We require title insurance on all first mortgage loans. Borrowers must obtain hazard insurance, or flood insurance for loans secured by property located in a flood zone, before closing the loan.

Construction Loans. We originate loans to individuals and builders to finance the construction of residential dwellings. To a significantly lesser extent, we also make construction loans for commercial development projects, including condominiums, apartment buildings, and owner-occupied properties used for businesses. Our construction loans generally provide for the payment of interest only during the construction phase, which is usually 18 to 24 months. At the end of the construction phase, the loan generally converts to a permanent mortgage loan if owner-occupied, or is repaid upon sale if made to a builder. We generally limit the amount of a construction loan to $80 \%$ of our legal lending limit. Loans generally can be made with a maximum loan to value ratio of $65 \%$ of the "as completed" appraised value or $75 \%$ of the cost of the project, whichever is less. At June 30, 2006, we had an aggregate of $\$ 165.9$ million, or $36.3 \%$ of total loans, invested in construction. At June 30, 2006, the largest outstanding residential construction loan commitment was for $\$ 5.5$ million, of which $\$ 3.0$ million was outstanding at June 30, 2006, and is performing as to its original terms as of such date. At June 30, 2006, there were no outstanding commercial construction loans. Before making a commitment to fund a construction loan, we require an appraisal of the property by an independent licensed appraiser. We also will require additional inspections of the property before disbursement of funds during the term of the construction loan.

Construction financing is generally considered to involve a higher degree of risk of loss than long-term financing on improved, occupied real estate. Risk of loss on a construction loan depends largely upon the accuracy of the initial estimate of the property's value at completion of construction or development and the estimated cost (including interest) of construction. During the construction phase, a number of factors could result in delays and cost overruns. If the estimate of construction costs proves to be inaccurate, we may be required to advance funds beyond the amount originally committed to permit completion of the development, although we generally require that an interest reserve be established at closing. If the estimate of value proves to be inaccurate, we may be confronted, at or before the maturity of the loan, with a project having a value which is insufficient to assure full repayment. As a result of the foregoing, construction lending often involves the disbursement of substantial funds with repayment dependent, in part, on the success of the ultimate project rather than the ability of the borrower or guarantor to repay principal and interest. If we are forced to foreclose on a project before or at completion due to a default, there can be no assurance that we will be able to recover all of the unpaid balance of, and accrued interest on, the loan as well as related foreclosure and holding costs. We generally limit speculative construction loans (loans for which there is not a contract for sale at the time of construction financing) to two for any one borrower at any one time. We also have internal guidelines which limit speculative construction loans to not more than $35 \%$ of the total loan portfolio. We may exceed the guidelines from time to time due to the uncertainty of forecasting cash flows on specific loan projects. At June 30 , 2006, speculative construction loans constituted $30 \%$ of the total loan portfolio.

Commercial Loans. We make commercial business loans to a variety of small businesses primarily in our market area. We offer a variety of commercial lending products, the maximum amount of which is limited by our in-house loans-to-one-borrower limit of $85 \%$ of our legal lending limit. At June 30, 2006, we had an aggregate of $\$ 15.8$ million, or $3.5 \%$ of total loans, invested in commercial loans.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Commercial loans are secured by business assets other than real estate, such as accounts receivable, business equipment and inventory. We originate lines of credit to finance the working capital needs of businesses to be repaid by seasonal cash flows or to provide a period of time during which the business can borrow funds for planned equipment purchases. These lines of credit generally have a one-year term. We also offer time notes, stand-by letters of credit and Small Business Administration guaranteed loans. Time notes are short-term loans and will only be granted on the basis of a defined source of repayment of principal and interest from a specific foreseeable event.

When making commercial loans, we consider the financial statements of the borrower, the borrower's payment history of both corporate and personal debt, the debt service capabilities of the borrower, the projected cash flows of the business, the viability of the industry in which the borrower operates and the value of the collateral.

Unlike residential mortgage loans, which generally are made on the basis of the borrower's ability to make repayment from his or her employment or other income, and which are secured by real property whose value tends to be more easily ascertainable, commercial loans are of higher risk and typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial loans may depend substantially on the success of the business itself. Loans are generally made on a recourse basis with the personal guarantee of the business principal. Further, any collateral securing such loans may depreciate over time, may be difficult to appraise and may fluctuate in value.

Home Equity and Consumer Loans. We offer home equity loans and lines of credit as well as consumer loans. At June 30, 2006, we had an aggregate of $\$ 27.0$ million, or $5.9 \%$ of total loans, invested in home equity and consumer loans.

Home equity loans and lines of credit have adjustable rates of interest that are indexed to the Wall Street Journal prime rate. We offer home equity loans with maximum combined loan-to-value ratios of $75 \%$. A home equity line of credit may be drawn down by the borrower for an initial period of ten years from the date of the loan agreement. During this period, the borrower has the option of paying, on a monthly basis, either principal and interest or only interest. If not renewed, the borrower has to pay back the amount outstanding under the line of credit over a term not to exceed 15 years, beginning at the end of the ten-year line of credit period.

We also offer consumer loans, primarily as an accommodation to existing customers. The procedures for underwriting consumer loans include an assessment of the applicant's payment history on other debts and ability to meet existing obligations and payments on the proposed loans. Although the applicant's creditworthiness is a primary consideration, the underwriting process also includes a comparison of the value of the collateral, if any, to the proposed loan amount.

Home equity loans and lines of credit, and consumer loans generally entail greater risk than do other loans, particularly in the case of consumer loans that are unsecured or secured by assets that depreciate rapidly. In such cases, repossessed collateral for a defaulted loan may not provide an adequate source of repayment for the outstanding loan and the remaining deficiency often does not warrant further substantial collection efforts against the borrower. In addition, loan collections depend on the borrower's continuing financial stability, and therefore are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

Loan Approval Procedures and Authority. Our lending activities follow written, non-discriminatory, underwriting standards and loan origination procedures established by our board of directors and management. Every loan is underwritten by a credit analyst other than the loan origination officer and at least three signatures are required for every loan. The Bank's credit committee has the authority to

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

approve loan amounts up to $\$ 500,000$. Loan amounts up to $\$ 2.5$ million must be approved by the management loan committee. Loan amounts over $\$ 2.5$ million must be approved by the loan committee of the board of directors. We do not expect to change our approval limits following the completion of this offering.

Loans to One Borrower. The maximum amount that we may lend to one borrower and the borrower's related entities is limited, by regulation, generally to $15 \%$ of our stated capital and reserves. At June 30, 2006, our regulatory limit on loans to one borrower was $\$ 6.7$ million. At that date, our largest lending relationship with a single borrower was $\$ 6.5$ million. The relationship consists of three loans each of which is secured by a first mortgage on residential properties in Greenwich, Connecticut. The loans were performing in accordance with the original repayment terms at June 30, 2006. The contribution of substantially all of the net proceeds of the offering to the Bank will have the effect of increasing the Bank's loan to one borrower limit to approximately $\$ 10$ million.

Maturities and Sensitivities of Loans to Changes in Interest Rates. The following table presents the maturities of loans in the Bank's portfolio at June 30, 2006, by type of loan. The amounts are shown based on contractual terms to maturity or scheduled amortization excluding potential repayments. Loans with no stated schedule of repayment and no stated maturity are reported as due in one year or less.

|  | Due in one year <br> or less |  |  | Due after one <br> year through five years |  | Due after <br> five years | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

A substantial portion of our loans are unseasoned and lack an established record of performance due to product mix and the growth of the portfolio. Approximately $31 \%$ of the loans in our total loan portfolio were originated during the six months ended June 30, 2006, and $37 \%$, $14 \%$, and $11 \%$ were originated in the years ended 2005, 2004, and 2003, respectively. Approximately $7 \%$ of the loans in our

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

loan portfolio were originated in periods before 2003. Our construction loans, which generally are underwritten with maturities of 18 to 24 months, represent $29.0 \%$ of gross loans at December 31, 2005 and $36.3 \%$ as of June 30, 2006. In addition, approximately $67.8 \%$ of the growth in the overall loan portfolio during 2005 and $33.0 \%$ of the growth in the first half of 2006 came from products other than construction loans with 2005 showing an increase of $\$ 68.8$ million in non-construction loans and the first half of 2006 increasing by $\$ 28.9$ million. To date, we have experienced negligible losses. We take into account the lack of seasoning in the portfolio by utilizing historical industry loss data in addition to management's assessment of current trends, economic conditions and portfolio behavioral characteristics when assigning loan loss factors in our risk rating system.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are considered impaired. A risk rating system is utilized to measure the adequacy of the general component of the allowance for loan losses. Under this system, each loan is assigned a risk rating between one and nine, which has a corresponding loan loss factor assigned, with a rating of "one" being the least risk and a rating of "nine" reflecting the most risk or a complete loss. Risk ratings are assigned based upon the recommendation of the credit analyst and the originating loan officer and confirmed by the loan committee at the initiation of the transactions and are reviewed and changed, when necessary during the life of the loan. Loan loss reserve factors are multiplied against the balances in each risk rating category to arrive at the appropriate level for the allowance for loan losses. Loans assigned a risk rating of "six" or above are monitored more closely by the credit administration officers. The unallocated portion of the allowance reflects our estimate of probable but undetected losses inherent in the portfolio; such estimates are influenced by uncertainties in economic conditions, delays in obtaining information, including unfavorable information about a borrower's financial condition, difficulty in identifying triggering events that correlate perfectly to subsequent loss rates, and risk factors that have not yet manifested themselves in loss allocation factors. Loan quality control is continually monitored by management subject to oversight by the board of directors through its members who serve on the loan committee. It is also reviewed by the full board of directors on a monthly basis. The methodology for determining the adequacy of the allowance for loan losses is consistently applied; however, revisions may be made to the methodology and assumptions based on historical information related to charge-off and recovery experience and our evaluation of the current loan portfolio.

Based upon this evaluation, management believes the allowance for loan losses of $\$ 5.5$ million at June 30, 2006, which represents $1.21 \%$ of gross loans outstanding, is adequate, under prevailing economic conditions, to absorb losses on existing loans. Nevertheless, there can be no assurance that additions to such allowance will not be necessary in future periods. At December 31, 2005, the allowance for loan losses was $\$ 4.6$ million or $1.24 \%$ of gross loans outstanding.

The accrual of interest income on loans is discontinued whenever reasonable doubt exists as to its collectibility and generally is discontinued when loans are past due 90 days, based on contractual terms, as to either principal or interest. When the accrual of interest income is discontinued, all previously accrued and uncollected interest is reversed against interest income. The accrual of interest on loans past due 90 days or more, including impaired loans, may be continued if the loan is well secured, and it is believed all principal and accrued interest income due on the loan will be realized, and the loan is in the process of collection. A non-accrual loan is restored to an accrual status when it is no longer delinquent and collectibility of interest and principal is no longer in doubt.

We consider all non-accrual loans and restructured loans to be impaired. In most cases, loan payments that are past due less than 90 days, based on contractual terms, are considered minor collection delays and the related loans are not considered to be impaired. We consider consumer installment loans to be pools of smaller balance homogeneous loans, which are collectively evaluated for impairment.

## Analysis of Allowance for Loan Losses

The changes in the allowance for loan losses for the periods shown are as follows:


## Allocation of the Allowance for Loan Losses

The following table sets forth the allocation of the allowance for loan losses by category at the dates shown:

|  | June 30, 2006 |  |  | December 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (dollars in thousands) |  | Percent of loans in each category to total loans | Amount (dollars in thousands) | Percent of loans in each category to total loans |
| Balance at end of each period applicable to: |  |  |  |  |  |
| Real Estate: |  |  |  |  |  |
| Commercial | \$ | 1,892 | 33.72\% \$ | 1,607 | 34.95\% |
| Residential |  | 379 | 20.65 | 511 | 20.94 |
| Construction |  | 2,898 | 36.28 | 1,963 | 29.01 |
| Commercial |  | 153 | 3.45 | 164 | 4.22 |
| Consumer installment |  | 14 | 0.30 | 10 | 0.30 |
| Consumer home equity |  | 148 | 5.60 | 260 | 10.58 |
| Unallocated |  | 27 | N/A | 73 | N/A |
| Total: | \$ | 5,511 | 100.00\% \$ | 4,588 | 100.00\% |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Non-Accrual, Past Due and Restructured Loans

The following table presents non-accruing loans and past due loans at the dates indicated:

| June 30, | December 31, |
| :---: | :---: |
| 2006 | 2005 |

(dollars in thousands)

| Loans delinquent over 90 days but still accruing interest | $\$$ | 734 | $\$$ | 275 |
| :--- | ---: | ---: | ---: | ---: |
| Non-accruing loans |  | 4,462 |  | 1,935 |
| Total non-performing loans | $\$$ | 5,196 | $\$$ | 2,210 |
|  |  | $1.14 \%$ | $0.60 \%$ |  |
| Percentage of total loans |  | $0.93 \%$ | $0.47 \%$ |  |
| Percentage of total assets <br> Additional income on non-accrual loans if recognized on an <br> accrual basis | $\$$ | 56 | $\$$ | 6 |

There were no loans at June 30, 2006 that were considered as "troubled debt restructurings," nor did we have any other real estate owned as of such date.

## Potential Problem Loans

The $\$ 4.5$ million in non-accruing loans at June 30, 2006 was comprised of three loans. One loan in the amount of $\$ 1.1$ million matured in June 2005. The loan is adequately collateralized and the borrower has continued to make principal and interest payments. However, the borrower is currently in bankruptcy proceedings. We expect that the borrower will seek other financing upon emerging from bankruptcy, which we expect will be used to repay outstanding indebtedness to us. While no assurance can be given, we expect that this will occur during the fourth quarter of 2006. The remaining two loans in the aggregate amount of $\$ 3.4$ million are in the process of collection and are adequately collateralized. In July, 2006, the Bank obtained a judgment for strict foreclosure on one of these loans in the amount of $\$ 840,000$ with an effective date of September 26, 2006 and a judgment on the second loan in the amount of $\$ 2.6$ million with an effective date of December 2, 2006. The $\$ 1.9$ million of non-accruing loans at December 31, 2005 was comprised of two loans, both of which are included in the non-accruing loans at June 30, 2006

At June 30, 2006, we had no loans, other than those disclosed in the table above, for which management has significant doubts as to the ability of the borrower to comply with the present repayment terms.

## Deposits

The following table is a summary of the Bank's deposits at the dates shown:

|  | $\begin{aligned} & \text { June 30, } \\ & 2006 \end{aligned}$ |  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Non-interest bearing: | \$ | 50,892 | \$ | 48,797 |
| Interest-bearing: |  |  |  |  |
| NOW |  | 33,609 |  | 25,383 |
| Savings |  | 25,206 |  | 20,090 |
| Money market |  | 45,795 |  | 57,799 |
| Time certificates, less than $\$ 100,000$ |  | 196,086 |  | 168,566 |
| Time certificates, \$100,000 or more |  | 121,041 |  | 98,440 |
| Total interest-bearing |  | 421,737 |  | 370,278 |
| Total deposits | \$ | 472,629 | \$ | 419,075 |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Total deposits increased $\$ 53.5$ million to $\$ 472.6$ million at June 30, 2006 from $\$ 419.1$ million at December 31, 2005. Non-interest bearing deposits increased $\$ 2.1$ million primarily due to fluctuations in personal and commercial checking accounts. Interest-bearing deposits increased $\$ 51.4$ million to $\$ 421.7$ million at June 30, 2006 from $\$ 370.3$ million at December 31, 2005. Money market deposit accounts decreased $\$ 12.0$ million primarily due to the rising rate environment which has influenced customers to transfer funds into fixed rate certificates of deposit with us and with our competitors. Savings accounts and certificates of deposit increased $\$ 5.1$ million and $\$ 50.1$ million, respectively. The growth in certificates of deposit is the result of the competitive rates we continue to offer in order to grow deposits, as well as, to remain a viable source of deposit products in our market which is becoming increasingly more competitive.

As of June 30, 2006, the Bank's maturities of time deposits were as follows:

|  | \$100,000 or greater |  | $\begin{aligned} & \text { Less than } \\ & \$ 100,000 \end{aligned}$ |  | Totals |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |
| Three months or less | \$ | 34,233 | \$ | 50,918 | \$ | 85,151 |
| Three to six months |  | 12,854 |  | 25,598 |  | 38,452 |
| Six months to one year |  | 26,001 |  | 46,942 |  | 72,943 |
| Over one year |  | 47,953 |  | 72,628 |  | 120,581 |
| Total | \$ | 121,041 | \$ | 196,086 | \$ | 317,127 |

## Borrowings

At June 30, 2006, total borrowings were $\$ 51.2$ million, representing an increase of $\$ 34.0$ million as compared to total borrowings of $\$ 17.2$ million at December 31, 2005. The increase in borrowings supplemented deposit inflow in order to fund loan demand.

The following table sets forth short term borrowing amounts along with the respective interest rates and maturities at June 30, 2006:

Federal Home Loan Bank advances:

| Amount |  | Maturity | Rate | Average Amount Outstanding |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,000,000 | 07/12/06 | 4.980\% | \$ | 895,028 |
|  | 4,000,000 | 07/14/06 | 5.220 |  | 375,691 |
|  | 5,000,000 | 07/17/06 | 5.140 |  | 1,298,343 |
|  | 6,000,000 | 07/17/06 | 5.270 |  | 497,238 |
|  | 8,000,000 | 08/09/06 | 5.170 |  | 2,342,541 |
|  | 5,000,000 | 09/13/06 | 5.080 |  | 3,038,674 |
|  | 2,000,000 | 09/20/06 | 5.440 |  | 121,547 |
|  | 3,000,000 | 10/10/06 | 5.220 |  | 1,359,116 |
| \$ | 35,000,000 |  | 5.185\% | \$ | 9,928,178 |

The maximum amount of short-term borrowings outstanding under our Federal Home Loan Bank advances during the six months ended June 30, 2006 was $\$ 36.0$ million.

## Off-Balance Sheet Arrangements

There have been no significant changes in our off-balance sheet arrangements which primarily consist of commitments to lend, during the quarter and six months ended June 30, 2006.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Average Balance Sheet and Rate/Volume Analysis

The following table presents average balance sheets (daily averages), interest income, interest expense and the corresponding yields earned and rates paid:

(1)

The rate volume analysis reflects the changes in net interest income arising from changes in interest rates and from asset and liability volume, including changes attributable to both changes in rates and volume. The change in interest attributable to volume includes changes in interest attributable to

All ratios are annualized where appropriate.
(3)

Includes non-accruing loans.
(4)

Yields are calculated at historical cost and excludes the effects of unrealized gain or loss on available for sale securities.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Average Balance Sheet and Rate/Volume Analysis

The following table presents average balance sheets (daily averages), interest income, interest expense and the corresponding yields earned and rates paid:

|  | Six Months Ended, June 30, |  |  |  |  |  |  |  |  | Fluctuations in Interest Income/Expense(1) Due to change in: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  |  |  | 2005 |  |  |  |  |  |  |  |  |
|  |  |  |  | Interest |  |  |  | Interest | Average <br> Rate(2) |  |  |  |  |  |
|  |  | Balance |  | Expense | Rate(2) | Balance |  | Expense |  | Volume |  | Rate |  | Total |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans(3) | \$ | 414,761 | \$ | 15,510 | 7.48\% \$ | 292,072 | \$ | 9,592 | 6.56\% \$ | \$ 4,438 | \$ | 1,480 | \$ | 5,918 |
| Investments(4) |  | 78,775 |  | 1,539 | 3.90 | 89,461 |  | 1,570 | 3.51 | (370) |  | 338 |  | (32) |
| Federal funds sold and other cash equivalents |  | 6,230 |  | 144 | 4.62 | 19,489 |  | 241 | 2.47 | (245) |  | 148 |  | (97) |
| Total interest-earning assets |  | 499,766 |  | 17,193 | 6.88\% | 401,022 |  | 11,403 | 5.69\% | 3,823 |  | 1,966 |  | 5,789 |
| Cash and due from banks |  | 6,148 |  |  |  | 4,755 |  |  |  |  |  |  |  |  |
| Premises and equipment, net |  | 2,337 |  |  |  | 2,056 |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | $(5,072)$ |  |  |  | $(3,671)$ |  |  |  |  |  |  |  |  |
| Other |  | 6,528 |  |  |  | 6,216 |  |  |  |  |  |  |  |  |
| Total assets | \$ | 509,707 |  |  | \$ | 410,378 |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 391,995 | \$ | 6,682 | $3.41 \%$ \$ | 323,816 | \$ | 4,028 | 2.49\% | 962 |  | 1,692 |  | 2,654 |
| FHLB Borrowings |  | 25,084 |  | 608 | 4.86 | 13,083 |  | 224 | 3.41 | 264 |  | 122 |  | 386 |
| Trust Preferred Securities |  | 8,248 |  | 320 | 7.78 | 8,248 |  | 243 | 5.89 |  |  | 78 |  | 78 |
| Other borrowings |  | 171 |  | 4 | 4.68 |  |  |  |  | 4 |  |  |  | 4 |
| Total interest bearing liabilities |  | 425,498 |  | 7,614 | 3.58\% | 345,147 |  | 4,495 | 2.60\% | 1,230 |  | 1,892 |  | 3,122 |
| Demand deposits |  | 48,065 |  |  |  | 42,169 |  |  |  |  |  |  |  |  |
| Accrued expenses and other liabilities |  | 4,160 |  |  |  | 2,981 |  |  |  |  |  |  |  |  |
| Shareholders' equity |  | 31,984 |  |  |  | 20,081 |  |  |  |  |  |  |  |  |
| Total liabilities and equity | \$ | 509,707 |  |  | \$ | 410,378 |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 9,579 |  |  | \$ | 6,908 | \$ | 2,593 | \$ | 74 | \$ | 2,667 |
| Interest margin |  |  |  |  | 3.83\% |  |  |  | 3.45\% |  |  |  |  |  |
| Interest spread |  |  |  |  | 3.30\% |  |  |  | 3.08\% |  |  |  |  |  |

(1)

The rate volume analysis reflects the changes in net interest income arising from changes in interest rates and from asset and liability volume, including changes attributable to both changes in rates and volume. The change in interest attributable to volume includes changes in interest attributable to changes in both rates and volume.
(2)

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

All ratios are annualized where appropriate.
(3)

Includes non-accruing loans.
(4)

Yields are calculated at historical cost and excludes the effects of unrealized gain or loss on available for sale securities.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Results of Operations

## General

Our net income for the quarter ended June 30, 2006 of $\$ 508,000$ ( $\$ 0.16$ basic and diluted income per share) represents an increase of $\$ 157,000$, or $45 \%$, as compared to net income of $\$ 351,000$ ( $\$ 0.14$ basic and diluted income per share) for the quarter ended June 30, 2005. For the six-month period ended June 30, 2006, net income of $\$ 907,000$ ( $\$ 0.28$ basic and diluted income per share) represents an increase of $\$ 269,000$, or $42 \%$, as compared to net income of $\$ 638,000$ ( $\$ 0.26$ basic income per share and $\$ 0.25$ diluted income per share) for the six months ended June 30, 2005.

Interest income increased $\$ 3.3$ million, or $58 \%$, to $\$ 9.2$ million for the quarter ended June 30,2006 as compared to $\$ 5.8$ million for the quarter ended June 30, 2005. For the six months ended June 30, 2006, interest income increased $\$ 5.8$ million, or $51 \%$, to $\$ 17.2$ million as compared to $\$ 11.4$ million for the six months ended June 30, 2005. These increases were primarily due to the increase in the loan portfolio combined with increases in interest rates.

Interest expense increased $\$ 1.9$ million, or $81 \%$, to $\$ 4.2$ million for the quarter ended June 30,2006 as compared to $\$ 2.3$ million for the quarter ended June 30, 2005. Interest expense increased $\$ 3.1$ million, or $69 \%$, to $\$ 7.6$ million for the six months ended June 30, 2006 as compared to $\$ 4.5$ million for the six months ended June 30, 2005. These increases were primarily due to an increase in interest rates as well as to increases in the average balances of interest-bearing deposits and borrowings.

Non-interest income decreased $\$ 240,000$, or $29 \%$, to $\$ 581,000$ for the quarter ended June 30,2006 as compared to $\$ 821,000$ for the quarter ended June 30, 2005. For the six months ended June 30, 2006, non-interest income decreased $\$ 320,000$, or $21 \%$, to $\$ 1.2$ million as compared to $\$ 1.5$ million for the six months ended June 30, 2005. These decreases were primarily due to a decrease in mortgage brokerage and referral fees attributable to an increase in long term interest rates which resulted in a decrease in the volume of refinance and purchase transactions.

Noninterest expenses increased $\$ 770,000$, or $21 \%$, to $\$ 4.4$ million for the quarter ended June 30, 2006 from $\$ 3.6$ million for the quarter ended June 30, 2005. For the six months ended June 30, 2006, noninterest expenses increased $\$ 1.4$ million, or $20 \%$, to $\$ 8.4$ million from $\$ 7.0$ million for the six months ended June 30, 2005. These increases were primarily due to increases in salaries and benefits, occupancy and data processing and other outside services.

## Interest income and expense

An increase in average earning assets of $\$ 119.7$ million, or $30 \%$, combined with an increase in interest rates increased our interest income $\$ 3.3$ million, or $58 \%$, to $\$ 9.2$ million for the quarter ended June 30 , 2006 as compared to $\$ 5.8$ million for the same period in 2005. Interest and fees on loans increased $\$ 3.4$ million, or $69 \%$, to $\$ 8.3$ million for the quarter ended June 30,2006 as compared to $\$ 4.9$ million for the quarter ended June 30, 2005. This increase was primarily the result of the increase in the average outstanding balances of the loan portfolio followed by the impact of an increase in interest rates. Interest income on investments remained relatively stable. The decrease in interest income from the reduction in the portfolio due to principal payments on mortgage backed securities was offset by an increase in the interest rates on the remaining portfolio. Interest income on federal funds and other cash equivalents decreased as a result of a decrease in the average balances partially offset by an increase in short term interest rates. For the six months ended June 30, 2006, interest and dividend income was $\$ 17.2$ million which represents an increase of $\$ 5.8$ million, or $51 \%$, as compared to interest and dividend income of $\$ 11.4$ million for the same period last year. This increase was due to the reasons cited earlier.

Total interest expense for the quarter ended June 30, 2006 of $\$ 4.2$ million represents an increase of $\$ 1.8$ million, or $81 \%$, as compared to the same period last year. The increase in interest expense was

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

primarily the result of higher interest rates paid on interest bearing liabilities. An increase in total average interest bearing liabilities of $\$ 98.9$ million, or $28 \%$, for the quarter ended June 30,2006 as compared to the 2005 quarter also contributed to the increase in interest expense. The increase in interest rates combined with the increase in the average balances of deposit accounts of $\$ 83.1$ million, or $26 \%$, resulted in an increase in interest expense of $\$ 1.6$ million, or $77 \%$, for the quarter ended June 30, 2006 as compared to the 2005 quarter. Average FHLB advances increased $\$ 15.6$ million, or $87 \%$, for the quarter ended June 30, 2006 as compared to the 2005 quarter. The increase in average balances combined with the increase in the interest rates paid on FHLB advances resulted in an increase in interest expense of $\$ 271,000$, or $179 \%$, for the quarter ended June 30, 2006 as compared to the 2005 quarter. The increase in the index to which our junior subordinated debt is tied resulted in an increase in interest expense of $\$ 38,000$, or $30 \%$, for the quarter ended June 30,2006 as compared to the 2005 quarter. For the six months ended June 30, 2006 total interest expense increased $\$ 3.1$ million, or $69 \%$, to $\$ 7.6$ million from $\$ 4.5$ million for the six months ended June 30, 2005. This increase in interest expense was due to the reasons cited earlier.

As a result of the above, our net interest income increased $\$ 1.5$ million, or $42 \%$, to $\$ 5.0$ million for the three months ended June 302006 as compared to $\$ 3.5$ million for the same period last year. Net interest income increased $\$ 2.7$ million, or $39 \%$, to $\$ 9.6$ million for the six months ended June 30, 2006 as compared to $\$ 6.9$ million for the six months ended June 30, 2005.

## Provision for loan losses

The provision for loan losses charged to operations for the quarter ended June 30, 2006 was $\$ 351,000$ as compared to $\$ 100,000$ for the same period last year. For the six months ended June 30, 2006, the provision for loan losses was $\$ 924,000$ as compared to $\$ 360,000$ for the six months ended June 30, 2005. These increases were due to the growth in the loan portfolio and the credit risk factors assigned thereto and not to any adverse changes in the credit quality of the loan portfolio or in non-performing loans.

An analysis of the changes in the allowance for loan losses is presented under "Allowance for Loan Losses."

## Noninterest income

Noninterest income decreased $\$ 240,000$, or $29 \%$, to $\$ 581,000$ for the three months ended June 30,2006 from $\$ 821,000$ for the three months ended June 30, 2005. A decrease in the volume of loans placed with outside investors resulted in a decrease in mortgage brokerage and referral fee income of $\$ 199,000$ and a decrease in loan origination and processing fee income of $\$ 18,000$ for the three months ended June 30, 2006 as compared to the three months ended June 30, 2005. Fees and service charges for the three months ended June 30, 2006 decreased $\$ 13,000$, or $8 \%$, as compared to the same period last year; this decrease was primarily due to a decrease in the volume of insufficient and uncollected funds transactions. Other income decreased $\$ 9,000$ as compared to the same period last year which reflected the settlement of an insurance claim.

For the six months ended June 30 , 2006, noninterest income decreased $\$ 320,000$, or $21 \%$, to $\$ 1.2$ million as compared to $\$ 1.5$ million for the six months ended June 30, 2005. This decrease was due to the reasons cited above.

## Noninterest expenses

Noninterest expenses increased $\$ 770,000$, or $21 \%$, to $\$ 4.4$ million for the quarter ended June 30, 2006 from $\$ 3.6$ million for the quarter ended June 30, 2005. Salaries and benefits expense increased $\$ 390,000$, or $18 \%$, to $\$ 2.6$ million for the quarter ended June 30, 2006 from $\$ 2.2$ million for the quarter ended June 30, 2005. This increase was primarily due to staff additions, including the full year impact of those additions associated with an additional branch location established in June 2005, as compared

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

to last year, as well as to increases in loan and deposit production sales and incentive compensation and salary increases made during the last quarter of 2005. Occupancy and equipment expense, net, increased $\$ 197,000$, or $40 \%$, to $\$ 689,000$ for the quarter ended June 30,2006 from $\$ 492,000$ for the quarter ended June 30, 2005 due to the establishment of an additional branch location during the second quarter of 2005, the leasing of additional space for the Bank's lending and credit administration functions during the last quarter of 2005, lease expense payments during 2006 for branches under renovation, and a new metropolitan New York loan production office. Data processing and other outside services increased $\$ 140,000$, or $57 \%$, to $\$ 384,000$ for the three months ended June 30, 2006 from $\$ 244,000$ for the three months ended June 30 , 2005. A significant part of this increase was due to an increase in personnel placement fees, information technology consulting and data processing expenses. The increase in data processing expenses was a result of the growth in the branch network as well as to increases due to ongoing maintenance charges for the implementation of new products and services. Increased activity in advertising and promotional expenses resulted in an increase in these expenses of $\$ 37,000$, or $33 \%$, to $\$ 151,000$ for the three months ended June 30,2006 from $\$ 113,000$ for the three months ended June 30, 2005.

For the six months ended June 30, 2006 noninterest expenses increased $\$ 1.4$ million, or $20 \%$, to $\$ 8.4$ million as compared to $\$ 7.0$ million for the six months ended June 30, 2005. Salaries and benefits expense increased $15 \%$ or $\$ 655,000$ to $\$ 4.9$ million and occupancy and equipment expense, net, increased $\$ 350,000$, or $36 \%$, for the six months ended June 30, 2006 as compared to the six months ended June 30, 2005. Data processing and other outside services and advertising and promotional expenses increased $\$ 323,000$ and $\$ 72,000$, respectively. These increases were due to similar reasons cited earlier.

## Income Taxes

We recorded income tax expense of $\$ 295,000$ for the quarter ended June 30, 2006 as compared to $\$ 239,000$ for the quarter ended June 30, 2005. For the six months ended June 30, 2006, we recorded $\$ 526,000$ in income tax expense as compared to $\$ 434,000$ for the six months ended June 30, 2005. These changes were primarily related to the change in pre-tax income and the exclusion for state tax purposes of certain holding company expenses. The effective tax rates for the quarters ended June 30, 2006 and June 30, 2005 were $37 \%$ and $40 \%$, respectively; the effective tax rates for the six months ended June 30, 2006 and 2005 were $37 \%$ and $40 \%$, respectively.

## Liquidity

Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, cash flow from mortgage-backed securities, maturities and sales of investment securities and borrowings from the Federal Home Loan Bank of Boston. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

Our liquidity ratio was $17 \%$ at June 30,2006 . The liquidity ratio is defined as the percentage of liquid assets to total assets. The following categories of assets as described in the accompanying consolidated balance sheets are considered liquid assets: cash and due from banks, federal funds sold, short term investments and available for sale securities. Liquidity is a measure of our ability to generate adequate cash to meet financial obligations. We expect that the initial cost of capital equipment to open each new branch office will range between $\$ 315,000$ and $\$ 450,000$. Thereafter, new deposits generated through the branch are expected to provide additional sources of liquidity. The principal cash requirements of a financial institution are to cover downward fluctuations in deposit accounts and increases in its loan portfolio. Management believes our short-term assets have sufficient liquidity to

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

cover loan demand, potential fluctuations in deposit accounts, the costs related to opening new branch offices and to meet other anticipated cash operating requirements.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposits flows, (3) yields available on securities and (4) the objectives of our asset/liability management and liquidity policies. Excess liquid assets are invested generally in short-term investments and short- and intermediate-term U.S. Government agency obligations. Our most liquid assets are cash and cash equivalents and short-term investments. The levels of these assets depend on the timing of and projections for deposit flows, loan fundings and payments from the loan and investment portfolios. At June 30, 2006, cash and cash equivalents totaled $\$ 22.3$ million. Securities classified as available-for-sale, which provide additional sources of liquidity, totaled $\$ 72.1$ million at June 30, 2006. In addition, at June 30, 2006, we had the ability to borrow a total of approximately $\$ 73.5$ million from the Federal Home Loan Bank of Boston, which includes an overnight line of credit of $\$ 2.0$ million. On June 30, 2006, we had advances outstanding of $\$ 43.0$ million, none of which were under the overnight line of credit. The Bank also has arranged an overnight line of credit of $\$ 3.0$ million from a correspondent bank. At June 30, 2006, there were no amounts outstanding under that line. At June 30, 2006, the Bank also had the ability to borrow $\$ 10.0$ million under a repurchase agreement. There were no amounts outstanding under the agreement on that date.

At June 30, 2006, we had $\$ 166.2$ million in loan commitments outstanding, which included $\$ 74.6$ million in undisbursed construction loans, $\$ 32.5$ million in unused home equity lines of credit, and $\$ 11.6$ million in commercial lines of credit. In addition, there were $\$ 46.8$ million in commitments outstanding for loans that had not yet closed, $\$ 34.9$ million of which were commitments for construction loans. Certificates of deposit due within one year of June 30,2006 totaled $\$ 196.5$ million, or $42 \%$ of total deposits. We believe that the large percentage of deposits in shorter-term certificates of deposit reflects customers' hesitancy to invest their funds in longer term certificates in the current interest rate environment. If these maturing certificates of deposit do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before June 30, 2007. We had $\$ 120.6$ million in certificates of deposit maturing beyond one year at June 30, 2006. This provided a stable cost-effective funding source in a rising rate environment. Additionally, we maintain a shorter duration in our securities portfolio to provide necessary liquidity to compensate for any deposit outflows. We believe, however, based on past experience, that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

## Capital

The following table illustrates our regulatory capital ratios at June 30, 2006 and December 31, 2005, respectively:

|  | June 30, <br> $\mathbf{2 0 0 6}$ | December 31, <br> $\mathbf{2 0 0 5}$ |  |
| :--- | :---: | :---: | :---: |
|  |  | $10.84 \%$ | $12.70 \%$ |
| Total risk-based capital | 9.59 | 11.45 |  |
| Leverage capital capital | 7.53 | 8.56 |  |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

The following table illustrates the Bank's regulatory capital ratios at June 30, 2006 and December 31, 2005, respectively:

|  | June 30, <br> $\mathbf{2 0 0 6}$ | December <br> $\mathbf{3 1 , 2 0 0 5}$ |  |
| :--- | :---: | :---: | :---: |
|  |  | $10.70 \%$ | $12.52 \%$ |
| Total risk-based capital | 9.45 | 11.27 |  |
| Tier 1 risk-based capital | 7.42 | 8.42 |  |

Capital adequacy is one of the most important factors used to determine the safety and soundness of individual banks and the banking system. Based on the above ratios, the Bank is considered to be "well capitalized" under applicable regulations. To be considered "well-capitalized," an institution must generally have a leverage capital ratio of at least $5 \%$, a Tier 1 risk-based capital ratio of at least $6 \%$, and a total risk-based capital ratio of at least $10 \%$.

The decrease in capital ratios during 2006 was primarily due to the growth of the Bank.

Management continuously assesses the adequacy of the Bank's capital with the goal to maintain its "well capitalized" classification. Management's strategic and capital plans contemplate various alternatives to raise additional capital to support the continued growth of the Bank.

## Market Risk

Market risk is defined as the sensitivity of income to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices and other market-driven rates or prices. Based upon the nature of our business, market risk is primarily limited to interest rate risk, which is the impact that changing interest rates have on current and future earnings.

Qualitative Aspects of Market Risk. Our goal is to maximize long term profitability while minimizing our exposure to interest rate fluctuations. The first priority is to structure and price our assets and liabilities to maintain an acceptable interest rate spread while reducing the net effect of changes in interest rates. In order to accomplish this, the focus is on maintaining a proper balance between the timing and volume of assets and liabilities re-pricing within the balance sheet. One method of achieving this balance is to originate variable rate loans for the portfolio and purchase short term investments to offset the increasing short term re-pricing of the liability side of the balance sheet. In fact, many of our interest bearing deposit products have no contractual maturity. Customers may withdraw funds from their accounts at any time and deposit balances may therefore run off unexpectedly due to changing market conditions. Additionally, loans and investments with longer term rate adjustment frequencies are matched against longer term deposits and borrowings to lock in a desirable spread.

The exposure to interest rate risk is monitored by our Management Asset and Liability Committee consisting of senior management personnel. The committee meets on a monthly basis, or more frequently, if needed. The committee reviews the interrelationships within the balance sheet to maximize net interest income within acceptable levels of risk. This committee reports to the board of directors on a monthly basis regarding its activities.

The Board Asset and Liability Committee, or ALCO, meets quarterly. That committee monitors the interest rate risk analysis, reviews investment transactions during the period and determines compliance with Bank policies.

Quantitative Aspects of Market Risk. We analyze our interest rate sensitivity position to manage the risk associated with interest rate movements through the use of interest income simulation and GAP analysis. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest sensitive." An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to the Board ALCO Committee. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. Changes to these assumptions can significantly affect the results of the simulations. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates.

Simulation analysis is only an estimate of our interest rate risk exposure at a particular point in time. We continually review the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

We have established interest rate risk guidelines measured by a behavioral GAP analysis calculated at the one year cumulative GAP level and a net interest income and economic value of portfolio equity simulation model measured by a 200 basis point interest rate shock.

The table below sets forth an approximation of our exposure to changing interest rates using our behavioral GAP analysis as a percentage of estimated net interest income and estimated net portfolio value using interest income simulation. The calculations use projected repricing of assets and liabilities at June 30, 2006 on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments.

|  | Basis <br> Points | Interest <br> Rate Risk <br> Guidelines | At <br> June 30, <br> $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: | :---: | :---: |
|  |  | $+/-15 \%$ | $4.39 \%$ |
| Gap percentage total | 200 | $+/-15$ | 9.14 |
| Net interest income | -200 | $+/-15$ | $(11.23)$ |
| Net portfolio value | 200 | $+/-25$ | $(6.61)$ |
|  | -200 | $+/-25$ | $(1.55)$ |

Our interest rate risk position was within guidelines in all categories at June 30, 2006. We monitor our entire interest rate risk position on an ongoing basis and evaluate strategies to maintain all categories within guidelines.

The table below sets forth examples at June 30, 2006 of changes in estimated net interest income and the estimated net portfolio value based on projected scenarios of interest rate increases and decreases. The analysis indicates the interest rate risk embedded in our portfolio should interest rates instantaneously rise or fall. The results are derived by adding to or subtracting from all current rates; however, there are certain limitations to this type of analysis. Interest rate changes are rarely instantaneous and this analysis may also overstate the impact of short term repricings.

| Projected Interest Rate Scenario | Net Interest Income |  |  |  |  | Net Portfolio Value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Estimated } \\ & \text { Value } \end{aligned}$ |  | \$ Change from Base |  | \% Change from base | Estimated Value | \$ Change from Base |  | \% Change from base |
| +200 | \$ | 20,874 | \$ | 1,748 | 9.14\% | \$ 45,944 | \$ | $(3,250)$ | (6.61)\% |
| +100 |  | 20,014 |  | 888 | 4.64 | 47,888 |  | $(1,306)$ | (2.65) |
| BASE |  | 19,126 |  |  |  | 49,194 |  |  |  |
| -100 |  | 18,179 |  | (946) | (4.95) | 49,950 |  | 756 | 1.54 |
| -200 |  | 16,979 |  | $(2,147)$ | (11.23) | 48,429 |  | (765) | (1.55) |

## Impact of Inflation and Changing Prices

Our consolidated financial statements have been prepared in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. Unlike most

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. Notwithstanding this, inflation can directly affect the value of loan collateral, in particular, real estate. Inflation, or disinflation, could significantly affect our earnings in future periods.

## Year ended December 31, 2005 compared to year ended December 31, 2004

Total assets at December 31, 2005 amounted to $\$ 470.6$ million, an increase of $\$ 65.6$ million, or $16 \%$, from December 31, 2004 and a new record high. The increase in the total assets was primarily attributable to a $38 \%$ increase in net loans, to $\$ 364.2$ million from $\$ 263.9$ million at December 31, 2004. The available for sale securities portfolio increased $\$ 2.4$ million, or $3 \%$, to $\$ 78.7$ million from $\$ 76.3$ million at December 31, 2004. Loan growth was funded through an increase in deposits as well as by reductions in federal funds and short-term investments. Deposits increased $\$ 52.1$ million, or $14 \%$, to $\$ 419.1$ million at December 31, 2005; interest-bearing deposits increased $\$ 45.9$ million, or $14 \%$, and non-interest bearing deposits increased $\$ 6.2$ million, or $15 \%$. Borrowings increased $\$ 1.0$ million and were used during the year to supplement deposit inflow to fund loan growth. Shareholders' equity increased $\$ 11.6$ million; this increase was the result of the stock offering in 2005 and the exercise of certain stock options combined with the increase in retained earnings from net income, net of dividend payments. The increase in shareholders' equity was partially offset by the increase in accumulated other comprehensive loss due to unrealized losses on the available for sale securities portfolio.

Our earnings were $\$ 1.4$ million ( $\$ 0.52$ basic income per share and $\$ 0.51$ diluted income per share) in 2005 compared to $\$ 926,000$ ( $\$ 0.38$ basic income per share and $\$ 0.37$ diluted income per share) in 2004. The increase was primarily attributable to an increase in interest and dividend income of $\$ 6.5$ million. Net interest income for the year ended December 31, 2005 increased $\$ 3.2$ million, or $28 \%$, to $\$ 14.9$ million as compared to $\$ 11.7$ million for the year ended December 31, 2004. Non-interest expense increased to $\$ 14.6$ million in 2005 from $\$ 12.3$ million in 2004, primarily as a result of increased salary and benefits expenses as well as increased occupancy costs.

## Financial Condition

Our total assets increased $\$ 65.6$ million, or $16 \%$, to $\$ 470.6$ million at December 31, 2005 from $\$ 405.0$ million at December 31, 2004. The growth in total assets was funded primarily by deposit growth of $\$ 52.1$ million and $\$ 11.0$ million in capital raised through the rights offering completed in 2005. Federal funds sold and short term investments decreased $\$ 31.0$ million and $\$ 9.2$ million, respectively.

## Investments

The following table is a summary of the Bank's investment portfolio valued at fair value at December 31 for the years shown.

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |
| U.S. Government agency and sponsored agency obligations | \$ | 16,477 | \$ | 14,823 | \$ | 11,866 |
| Mortgage-backed securities(1) |  | 56,195 |  | 52,446 |  | 66,697 |
| Money market preferred equity securities |  | 6,000 |  | 9,000 |  | 12,000 |
| Total investments | \$ | 78,672 | \$ | 76,269 | \$ | 90,563 |

(1)

At December 31, 2005, consisted of $\$ 1.1$ million of U.S. Government agency mortgage-backed securities and $\$ 55.1$ million of U.S. Government sponsored agency mortgage-backed securities, all of which are scheduled to reprice within four years.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Total investments increased $\$ 2.4$ million, or $3 \%$, to $\$ 78.7$ million at December 31, 2005 as compared to $\$ 76.3$ million at December 31, 2004. Purchases of U.S. Government agency and sponsored-agency obligations and mortgage backed securities were partially offset by principal payments on mortgage-backed securities and redeemed money market preferred equity instruments.

The Bank generally looks to invest in instruments of shorter term duration, or with a variable return, to mitigate against interest rate risk. The Bank's investment focus is ancillary to its principal asset focus on loans. The Bank's objective is to provide an alternate source of low-risk investments when demand for loans is weak. The Bank's investments are designed to provide and maintain liquidity in a high-quality, low-risk diversified portfolio of investments which may also be used as collateral for pledging requirements. Investments are determined by the Bank's Chief Financial Officer and Chief Executive Officer, based on the Bank's investment policy and direction provided by an Asset Liability Committee comprised of the Bank's five most senior officers. The investment activity and interest rate risk position are also reviewed on a quarterly basis by the Asset Liability Committee of the board of directors.

The following table presents the maturity distribution of available for sale investment securities at December 31, 2005 and the weighted average yield of such securities. The weighted average yields were calculated based on the amortized cost and effective yields to maturity of each security.

(1)

Reflects amortized cost as opposed to fair value. See note 3 to our audited consolidated financial statements and note 2 to our unaudited financial statements.
(2)

Our mortgage-backed securities generally have original terms to maturity of 10 or more years. However, original terms to maturity do not reflect the expected average lives of the mortgage-backed securities. We expect the average lives of our mortgage-backed securities to be substantially less than their contractual terms because of, among other things, amortization and prepayments.

The following table presents a summary of investments for any issuer that exceeds $10 \%$ of shareholders' equity at December 31, 2005.
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Amortized } \\ \text { Cost }\end{array} & \begin{array}{c}\text { Fair } \\ \text { Value }\end{array} \\ \text { (in thousands) }\end{array}\right]$

## Loans

The following table is a summary of the Bank's loan portfolio at December 31 for the years shown.


The Bank's net loan portfolio increased $\$ 100.3$ million, or $38 \%$, to $\$ 364.2$ million at December 31, 2005 from $\$ 263.9$ million at December 31, 2004. Loan growth was funded through an increase in total deposits as well as by reductions in federal funds sold and short-term investments. At December 31, 2005, the net loan to deposit ratio was $87 \%$, and the net loan to asset ratio was $77 \%$. At December 31, 2004, the net loan to deposit ratio was $72 \%$ and the net loan to asset ratio was $65 \%$.

Despite a period of rising short-term interest rates, the yield curve was relatively flat and longer-term rates have remained lower; therefore, loan activity continued to remain strong and the volume of new loans far exceeded principal reductions and payoffs.

## Allowance for Loan Losses

Based upon our evaluation of loan losses described above, we believe the allowance for loan losses of $\$ 4.6$ million at December 31, 2005, which represents $1.24 \%$ of gross loans outstanding, is adequate, under prevailing economic conditions, to absorb losses on existing loans. Nevertheless, there can be no assurance that additions to such allowance will not be necessary in future periods. At December 31, 2004, the allowance for loan losses was $\$ 3.5$ million or $1.31 \%$ of gross loans outstanding.

## Analysis of Allowance for Loan Losses

|  | 2005 |  | 2004 |  | 2003 |  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 3,481 | \$ | 2,934 | \$ | 2,372 | \$ | 1,894 | \$ | 1,645 |
| Charge-offs |  | (3) |  | (9) |  | (1) |  |  |  | (2) |
| Recoveries |  |  |  |  |  |  |  | 10 |  | 1 |
| Net (charge-offs) recoveries |  | (3) |  | (9) |  | (1) |  | 10 |  | (1) |

Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

|  | 2005 |  | 2004 |  | 2003 |  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Additions charged to operations |  | 1,110 |  | 556 |  | 563 |  | 468 |  | 250 |
| Balance at end of period | \$ | 4,588 | \$ | 3,481 | \$ | 2,934 | \$ | 2,372 | \$ | 1,894 |
| Ratio of net (charge-offs) recoveries during the period to average loans outstanding during the period |  | (0.00)\% |  | (0.01)\% |  | (0.00)\% |  | 0.01\% |  | (0.00)\% |

## Allocation of the Allowance for Loan Losses

The following table sets forth the allocation of the allowance for loan losses by category at the dates indicated.

| Balance at end of each period applicable to | Amounts (dollars in thousands) |  |  |  |  |  |  |  |  |  | Percent of loans in each category to total loans |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  | 2002 |  | 2001 |  | 2005 | 2004 | 2003 | 2002 | 2001 |
| Real Estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 1,607 | \$ | 1,319 | \$ | 1,183 | \$ | 893 | \$ | 833 | 34.95\% | 39.82\% | 44.15\% | 37.97\% | 43.88\% |
| Residential |  | 511 |  | 304 |  | 230 |  | 276 |  | 153 | 20.94\% | 13.78\% | 9.98\% | 15.54\% | 5.44\% |
| Construction |  | 1,963 |  | 1,358 |  | 972 |  | 726 |  | 348 | 29.01\% | 27.82\% | 26.17\% | 22.56\% | 19.02\% |
| Commercial |  | 164 |  | 185 |  | 155 |  | 129 |  | 142 | 4.22\% | 6.55\% | 7.12\% | 7.49\% | 10.63\% |
| Consumer installment |  | 10 |  | 11 |  | 12 |  | 11 |  | 14 | 0.30\% | 0.52\% | 0.85\% | 1.01\% | 0.89\% |
| Consumer home equity |  | 260 |  | 233 |  | 285 |  | 283 |  | 296 | 10.58\% | 11.51\% | 11.73\% | 15.43\% | 20.14\% |
| Unallocated |  | 73 |  | 71 |  | 97 |  | 54 |  | 108 | N/A | N/A | N/A | N/A | N/A |
| Total | \$ | 4,588 | \$ | 3,481 | \$ | 2,934 | \$ | 2,372 | \$ | 1,894 | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |

## Non-Accrual, Past Due and Restructured Loans

The following table is a summary of non-accrual and past due loans at December 31 of each of the last five years.

(dollars in thousands)

| Loans delinquent over 90 days still accruing | \$ | 275 | \$ | 373 | \$ | 165 | \$ | 1,172 | \$ | 1,300 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accruing loans |  | 1,935 |  | 3,669 |  | 150 |  | 201 |  | 1,654 |
|  | \$ | 2,210 | \$ | 4,042 | \$ | 315 | \$ | 1,373 | \$ | 2,954 |
| \% of Total Loans | 0.60\% |  |  | 1.51\% |  | 0.14\% |  | 0.79\% |  | 2.14\% |
| \% of Total Assets | 0.47\% |  |  | 1.00\% |  | 0.09\% |  | 0.56\% |  | 1.46\% |
| Additional income on non-accrual loans if recognized on an accrual Basis | \$ | 6 | \$ | 18 | \$ | 18 | \$ | 67 | \$ | 159 |

There were no loans in 2005 or 2004 that were considered as "troubled debt restructurings." We did not have any other real estatemowned during the periods presented.

## Potential Problem Loans

The $\$ 1.9$ million of non-accruing loans at December 31, 2005 consisted of two loans, both of which were well collateralized and in the process of collection. Both loans were current as to principal and interest payments at December 31, 2005.

At December 31, 2005, the Bank had no loans other than those described above, as to which management had significant doubts as to the ability of the borrowers to comply with the present repayment terms.

## Deposits

The following table is a summary of the Bank's deposits at December 31 for each of the years shown.


Total deposits increased $\$ 52.1$ million, or $14 \%$, to $\$ 419.1$ million at December 31, 2005 from $\$ 367.0$ million at December 31, 2004. Non-interest bearing deposits increased $\$ 6.2$ million, or $15 \%$, to $\$ 48.8$ million at December 31, 2005 from $\$ 42.6$ million at December 31, 2004. Interest bearing deposits increased $\$ 45.9$ million, or $14 \%$, to $\$ 370.3$ million at December 31, 2005 from $\$ 324.4$ million at December 31, 2004. Based upon the Bank's continued expansion and the increased penetration into the areas served by the Bank, commercial demand accounts increased $\$ 2.6$ million, or $10 \%$, at December 31, 2005 compared to the prior year and personal demand accounts increased $\$ 1.6$ million, or $13 \%$, at December 31, 2005 compared to the prior year. During 2005, the Bank established its tenth branch banking office which contributed significantly to the annual growth in deposits. The promotional campaign conducted in conjunction with the opening of the new branch contributed significantly to the growth of deposits in established branches. Certificates of deposit increased $\$ 64.0$ million in the year ended 2005, which represented an increase of $32 \%$ when compared to the prior year. A significant portion of the growth in certificates of deposit was attributable to the promotional campaign conducted in conjunction with the new branch opening as well as to the transfer of funds from lower rate products, which decreased as compared to the prior year. The increase in certificates of deposit greater than $\$ 100,000$ of $\$ 27.2$ million was the result of successful sales efforts and branch expansion. These balances exclude brokered deposits. Money market fund and savings accounts decreased $\$ 14.7$ million and $\$ 2.0$ million, respectively, in the year ended 2005 as compared to 2004 . A portion of these decreases represented transfers to certificates of deposit as a result of promotional campaigns and general increases in interest rates offered on certificates of deposit accounts. The Bank continues to offer attractive interest rates in the very competitive Fairfield County marketplace in order to attract additional deposits to fund loan growth.

As of December 31, 2005, the Bank's maturities of time deposits were as follows:

|  |  |  |  | $\begin{aligned} & \text { than } \\ & 0,000 \end{aligned}$ |  | tals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ands) |  |  |
| Three months or less | \$ | 13,340 | \$ | 27,240 | \$ | 40,580 |
| Three to six months |  | 16,671 |  | 27,017 |  | 43,688 |
| Six months to one year |  | 27,952 |  | 53,228 |  | 81,180 |
| Over one year |  | 40,477 |  | 61,081 |  | 101,558 |
| Total | \$ | 98,440 | \$ | 168,566 | \$ | 267,006 |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Borrowings

Borrowings increased $\$ 1.0$ million to $\$ 17.2$ million at December 31, 2005 compared to December 31, 2004.
Borrowings are comprised of Federal Home Loan Bank advances and junior subordinated debentures.

The following table sets forth short-term borrowing amounts along with the respective interest rates and maturities at December 31, 2005:

Federal Home Loan Bank advances:

| Amount | Maturity | Rate | Average amount outstanding |  |
| :---: | :---: | :---: | :---: | :---: |
| \$5,000,000 | 03/13/2006 | 4.490\% | \$ | 273,973 |
| 1,000,000 | 05/01/2006 | 2.490\% |  | 1,000,000 |
| \$6,000,000 |  | 4.156\% | \$ | 1,273,973 |

The maximum amount of short term borrowings outstanding under Federal Home Loan Bank advances during 2005 was $\$ 15,000,000$.
We issued trust preferred securities in 2003. These securities are shown as junior subordinated debt on our consolidated balance sheets and $\$ 8.2$ million of principal remained outstanding on December 31, 2005. These securities bear interest at the three-month LIBOR plus $3.15 \%$, mature on March 26, 2033 and can be redeemed at our election beginning in 2008. The trust preferred securities supplement our Tier 1 capital based on applicable regulatory guidelines. These securities are described in greater detail in note 7 to our audited consolidated financial statements.

## Average Balance and Rate/Volume Analysis

The following table presents average balance sheets (daily averages), interest income, interest expense and the corresponding yields earned and rates paid:

|  | 2005 |  |  |  |  | 2004 |  |  |  | 2005 vs. 2004 Fluctuations Interest Income/Expense(3) Due to change in: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Average Rate | Average Balance | Interest <br> Average <br> Balance |  | Average Rate |  |  |  |  |  |
|  |  |  | Volume |  |  |  |  |  | Rate |  | Total |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans(2) | \$ | 316,058 |  |  | \$ | 21,561 | 6.82\% \$ | \$ 239,239 |  | \$ | 15,632 | 6.53\% \$ | 4,824 | \$ | 1,105 | \$ | 5,929 |
| Short term investments |  | 6,466 |  | 178 | 2.75\% | 8,356 |  | 105 | 1.26\% | (19) |  | 92 |  | 73 |
| Investments(4) |  | 87,164 |  | 3,094 | 3.55\% | 87,631 |  | 2,752 | 3.14\% | (15) |  | 357 |  | 342 |
| Federal funds sold |  | 10,311 |  | 316 | 3.06\% | 12,733 |  | 189 | 1.48\% | (30) |  | 157 |  | 127 |
| Total interest earning assets |  | 419,999 |  | 25,149 | 5.99\% | 347,959 |  | 18,678 | 5.37\% | 4,760 |  | 1,711 |  | 6,471 |
| Cash and due from banks |  | 5,117 |  |  |  | 4,159 |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  | $(3,897)$ |  |  |  | $(3,190)$ |  |  |  |  |  |  |  |  |
| Other |  | 8,446 |  |  |  | 8,017 |  |  |  |  |  |  |  |  |
| Total Assets | \$ | 429,665 |  |  |  | \$ 356,945 |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Time certificates | \$ | 224,526 | \$ | 8,040 | 3.58\% \$ | 156,623 | \$ | 4,901 | 3.13\% \$ | 1,895 | \$ | 1,244 | \$ | 3,139 |
| Savings accounts |  | 21,792 |  | 277 | 1.27\% | 23,666 |  | 294 | 1.24\% | (22) |  | 5 |  | (17) |
| Money market accounts |  | 67,943 |  | 862 | 1.27\% | 70,264 |  | 867 | 1.23\% | (29) |  | 24 |  | (5) |
| NOW accounts |  | 26,072 |  | 188 | 0.72\% | 23,107 |  | 152 | 0.66\% | 19 |  | 17 |  | 36 |
| FHLB advances |  | 10,422 |  | 374 | 3.59\% | 14,197 |  | 372 | 2.62\% | (84) |  | 86 |  | 2 |
| Subordinated debt |  | 8,248 |  | 528 | 6.40\% | 8,248 |  | 380 | 4.61\% |  |  | 148 |  | 148 |
| Other borrowings |  | 34 |  | 1 | 2.94\% | 2,469 |  | 42 | 1.70\% | (23) |  | (18) |  | (41) |
| Total interest bearing liabilities |  | 359,037 |  | 10,270 | 2.86\% | 298,574 |  | 7,008 | 2.35\% | 1,756 |  | 1,506 |  | 3,262 |
| Demand deposits |  | 43,813 |  |  |  | 36,456 |  |  |  |  |  |  |  |  |
| Accrued expenses and other liabilities |  | 3,380 |  |  |  | 2,362 |  |  |  |  |  |  |  |  |
| Shareholders' equity |  | 23,435 |  |  |  | 19,553 |  |  |  |  |  |  |  |  |
| Total liabilities and equity | \$ | 429,665 |  |  |  | \$ 356,945 |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 14,879 |  |  | \$ | 11,670 | \$ | 3,004 | \$ | 205 | \$ | 3,209 |
| Interest margin |  |  |  |  | 3.54\% |  |  |  | 3.35\% |  |  |  |  |  |
| Interest Spread |  |  |  |  | 3.13\% |  |  |  | 3.02\% |  |  |  |  |  |

(1)

The rate volume analysis reflects the changes in net interest income arising from changes in interest rates and from asset and liability volume, including mix. The change in interest attributable to volume includes changes in interest attributable to mix.
(2)

Includes non-accruing loans.
(3)

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Favorable/(unfavorable) fluctuations.
(4)

Yields are calculated at historical cost and excludes the effects of unrealized gain or loss on available for sale securities.

## Results of Operations

## General

For the year ended December 31, 2005, we earned $\$ 1.4$ million ( $\$ 0.52$ basic income per share and $\$ 0.51$ diluted income per share), an increase of $52 \%$ as compared to 2004 when we earned $\$ 926,000$ ( $\$ 0.38$ basic income per share and $\$ 0.37$ diluted income per share).

Interest income increased $\$ 6.4$ million to $\$ 25.1$ million in 2005 as compared to 2004 when interest income was $\$ 18.7$ million. This increase was primarily due to the growth in the loan portfolio combined with a general increase in interest rates.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Interest expense increased $\$ 3.3$ million, or $47 \%$, to $\$ 10.3$ million in 2005 compared to $\$ 7.0$ million in 2004. The increase in interest expense was due to the increase in total deposits as well as a general increase in interest rates.

Noninterest income increased $\$ 527,000$, or $20 \%$, to $\$ 3.2$ million in 2005 from $\$ 2.7$ million in 2004. An increase in the volume and size of loan transactions resulted in an increase in mortgage brokerage and referral fee income of $\$ 386,000$, or $22 \%$.

Noninterest expenses for 2005 totaled $\$ 14.6$ million which represented an increase of $\$ 2.3$ million, or $19 \%$, over 2004. The higher operating costs were primarily the result of the full year impact in 2005 of the two branch offices opened in 2004, the new branch office opened in 2005 and increased commission expense.

## Interest income and expense

Our net interest income increased $\$ 3.2$ million, or $28 \%$, to $\$ 14.9$ million in 2005 from $\$ 11.7$ million in 2004. An increase in average earning assets of $\$ 72.0$ million, or $21 \%$, increased our interest income $\$ 6.5$ million, or $35 \%$, to $\$ 25.1$ million in 2005 from $\$ 18.7$ million in 2004. Average loans outstanding increased $\$ 76.8$ million, or $32 \%$, led by growth in construction and real estate loans, which reflected the strength of the local real estate market. The increase in the yields on investments was partially offset by a decrease in the volume of investments resulting in a net increase in interest and dividends on investments of $\$ 342,000$. Higher yields on federal funds sold and short term investments, partially offset by a decrease in the average balances of both, resulted in increases in interest income of $\$ 127,000$ and $\$ 73,000$, respectively. Total average interest bearing liabilities increased by $\$ 60.4$ million, or $20 \%$; average certificates of deposit and NOW accounts increased by $\$ 67.9$ million and $\$ 3.0$ million, respectively; average money market deposits and savings deposits decreased $\$ 2.3$ million and $\$ 1.9$ million, respectively; average FHLB advances and other borrowings decreased $\$ 3.8$ million and $\$ 2.4$ million, respectively. Interest expense increased to $\$ 10.3$ million in 2005 from $\$ 7.0$ million in 2004. Interest expense on certificates of deposit increased $\$ 3.1$ million as a result of higher average outstanding balances combined with an increase in the cost of funds for that portfolio to $3.58 \%$ in 2005 from $3.13 \%$ in 2004. Rising interest rates also contributed to the increase in the interest expense on subordinated debentures of $\$ 148,000$, or $39 \%$, to $\$ 528,000$ in 2005 from $\$ 380,000$ in 2004, resulting in an increase in the cost of the debt to $6.40 \%$ in 2005 from $4.61 \%$ in 2004.

## Provision for loan losses

The provision for loan losses charged to operations for the year ended December 31, 2005 of $\$ 1.1$ million represented an increase of $\$ 554,000$ as compared to the provision of $\$ 556,000$ for the year ended December 31, 2004. This increase was due to the loan growth and the credit risk factors applied against the portfolio and not to any adverse changes in the credit quality of the loan portfolio or in non-performing loans.

An analysis of the changes in the allowance for loan losses is presented under the discussion entitled "Allowance for Loan Losses."

## Noninterest income

Noninterest income increased $\$ 527,000$, or $20 \%$, to $\$ 3.2$ million in 2005 from $\$ 2.7$ million in 2004. An increase in the volume and size of loan transactions resulted in an increase in mortgage brokerage and referral fees of $\$ 386,000$, or $22.5 \%$, to $\$ 2.1$ million in 2005 from $\$ 1.7$ million in 2004. Increases in deposit accounts and transaction volumes resulted in an increase in fees and service charges of $\$ 97,000$, or $21 \%$, to $\$ 562,000$ for the year ended December 31, 2005 from $\$ 465,000$ for the year ended December 31, 2004. Other noninterest income increased $\$ 50,000$, or $44.0 \%$, to $\$ 161,000$ for the year

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

ended December 31, 2005 from $\$ 111,000$ for the year ended December 31, 2004. This increase was primarily due to increased fees from debit card transactions and the settlement of an insurance claim.

## Noninterest expenses

Noninterest expenses increased $\$ 2.3$ million, or $19 \%$, to $\$ 14.6$ million in 2005 from $\$ 12.3$ million in 2004. Salaries and benefits increased $\$ 1.5$ million, or $19 \%$, in 2005 as compared to 2004, primarily due to staff additions resulting from the full year impact in 2005 of the two branches opened in 2004 and one branch opened in 2005 and higher levels of commissions as a direct result of the increase in the revenue generated by mortgage brokerage activities. Higher staffing levels and incentive compensation also resulted in higher payroll taxes, employee benefit costs and the expenses associated with training programs. Occupancy and equipment expenses increased $\$ 375,000$, or $22 \%$, to $\$ 2.1$ million in 2005 from $\$ 1.7$ million in 2004. This increase was primarily due to the full year impact in 2005 of opening two new branch offices in 2004 and of opening one branch in 2005. For the year ended December 31, 2005, data processing and other outside service expenses increased $\$ 345,000$, or $43 \%$, to $\$ 1.1$ million from $\$ 803,000$ for the year ended December 31, 2004. A significant portion of this increase was due to increased personnel placement fees, data processing expenses and information technology consulting fees. The increase in data processing expenses is a result of the growth in the branch network as well as to increased ongoing maintenance charges for the implementation of additional products and services.

Management believes that additional branch offices will contribute to our future growth and earnings. While opening new branches will result in increased operating expenses, the openings will be strategically planned to maintain profitable operations.

Management regularly reviews loan and deposit rates and attempts to price our products competitively. With assistance from our investment advisors, we track our mix of asset/liability maturities and strive to maintain a reasonable match. Performance ratios are reviewed monthly by management and the board and are used to set strategies.

## Income Taxes

The provision for income taxes of $\$ 957,000$ in 2005 and $\$ 633,000$ for 2004 represents the tax expense recognized for both federal and state income tax. The effective tax rate for both 2005 and 2004 was $40.5 \%$.

## Liquidity

Our liquidity ratio was $20 \%$ and $33 \%$ at December 31, 2005 and 2004, respectively. The liquidity ratio is defined as the percentage of liquid assets to total assets. The following categories of assets as described in the accompanying consolidated balance sheets are considered liquid assets: cash and due from banks, federal funds sold, short term investments and available for sale securities. Liquidity is a measure of our ability to generate adequate cash to meet financial obligations. We expect that the initial cost of capital equipment to open each new branch office will range between $\$ 315,000$ and $\$ 450,000$. Thereafter, new deposits generated through the branch are expected to provide additional sources of liquidity. The principal cash requirements of a financial institution are to cover downward fluctuations in deposit accounts and increases in its loan portfolio. Management believes our short-term assets have sufficient liquidity to cover loan demand, potential fluctuations in deposit accounts, the costs related to opening new branch offices and to meet other anticipated cash operating requirements.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

At December 31, 2005, cash and cash equivalents and securities classified as available for sale were $\$ 16.0$ million and $\$ 78.7$ million, respectively. In addition, at December 31, 2005, we had the ability to borrow a total of approximately $\$ 99.9$ million from the Federal Home Loan Bank of Boston, which included a $\$ 2$ million overnight line of credit. At December 31, 2005, we had Federal Home Loan Bank advances outstanding of $\$ 9.0$ million, none of which were under the overnight line of credit. At December 31, 2005, we also had available a $\$ 3$ million overnight line of credit from a correspondent bank as well as the ability to borrow $\$ 10$ million under a repurchase agreement. There were no amounts outstanding under either arrangement at December 31, 2005.

The following table presents our contractual obligations as of December 31, 2005:

|  | (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Less than one year |  | One to three years |  | Three to five years |  | More than five years |  |
| Certificates of deposit | \$ | 267,006 | \$ | 165,448 | \$ | 63,039 | \$ | 38,519 | \$ |  |
| Junior subordinated debt owed to unconsolidated trust |  | 8,248 |  |  |  |  |  |  |  | 8,248 |
| FHLB advances |  | 9,000 |  | 6,000 |  | 3,000 |  |  |  |  |
| Operating lease obligations |  | 11,829 |  | 1,436 |  | 2,600 |  | 2,314 |  | 5,479 |
| Total contractual obligations | \$ | 296,083 | \$ | 172,884 | \$ | 68,639 | \$ | 40,833 | \$ | 13,727 |

The following table presents our off-balance sheet commitments as of December 31, 2005. These commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower. Since these commitments could expire without being drawn upon or are contingent upon the customer adhering to the terms of the agreements, the total commitment amounts do not necessarily represent future cash requirements.

|  | (in thousands) |  |
| :--- | ---: | ---: |
|  |  |  |
| Future loan commitments | $\$$ | 55,365 |
| Unused lines of credit |  | 37,819 |
| Undisbursed construction loans | 40,399 |  |
| Financial standby letters of credit | 216 |  |
|  | $\$$ | 133,799 |
| Total commitments |  |  |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Business

## Our Company

We are a Connecticut corporation which was organized in 1999 for the purpose of becoming a one-bank holding company for the Bank, a national banking association headquartered in Stamford, Connecticut. Our reorganization into the holding company form became effective in December 1999. Upon consummation of the reorganization, each outstanding share of common stock of the Bank was converted into the right to receive one share of our common stock and each outstanding option or warrant to purchase Bank common stock became an option or warrant to purchase an equal number of shares of our common stock.

The Bank commenced operations as a national bank on August 31, 1994. The Bank has ten branch office locations serving customers located in the Fairfield County communities of Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport. In addition, we have loan production offices in Stamford, Connecticut, Melville (Long Island), New York and New York City, New York.

We have received regulatory approval to open four additional new branches in Fairfield, Fairfield Center and Trumbull in Fairfield County, and Milford in New Haven County, Connecticut, which we plan to bring into service during the fourth quarter of this year. In addition, in July 2006, we entered into an agreement with another financial institution to acquire a small branch office and assume the lease at 45 West End Avenue, New York, New York. This acquisition, which we expect to complete before the end of 2006, subject to receipt of all required regulatory approvals, will allow us to expand into Westchester County, New York by establishing new bank branches. This is the primary reason for the branch acquisition. We do not anticipate further branch expansion in New York City. We have signed a letter of intent to lease a facility in Bedford, in Westchester County, New York. Initially, we plan to operate this facility as a loan production office. Following the completion of our acquisition of the New York City bank branch office, we plan to apply during the first quarter of 2007 for regulatory approval to operate the Bedford loan production office as a full service bank branch office. The Bank plans to continue to open additional branches in Fairfield County and surrounding areas in Connecticut, Westchester County, New York and potentially Nassau County, New York in the future.

In June, 1999, we acquired all of the outstanding capital stock of three affiliated residential mortgage companies doing business in Connecticut, New Jersey and New York. We consolidated the mortgage brokerage business into the Bank's mortgage lending activities. Prior to April 1, 2006, each of the mortgage brokerage business and the commercial banking business were reportable segments. The activities of the former mortgage brokerage segment have since been expanded to include the products and services that were offered by the former commercial banking segment. These activities developed in such a manner that they are now indistinguishable from the lending activities of the commercial bank. As a result, we no longer report the mortgage brokerage business as a separate segment.

In March, 2003, we formed Patriot National Statutory Trust I for the sole purpose of issuing trust preferred securities and investing the proceeds in subordinated debentures issued by us. We primarily invested the funds from the issuance of the debt in the Bank, which in turn used the proceeds to fund general operations of the Bank.

We offer a broad range of consumer and commercial banking services with an emphasis on serving the needs of individuals, small and medium-sized businesses and professionals. We offer commercial real estate and construction loans to area businesses and developers. Real estate loans made to individuals include one- to four-family residential mortgage loans, home improvement loans, bridge loans and home equity lines of credit. Other personal loans include lines of credit, installment loans and credit cards. Commercial loans offered to small and medium-sized businesses include secured and

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

unsecured loans to service companies, real estate developers, manufacturers, restaurants, wholesalers, retailers and professionals doing business in our market area.

We offer consumer and commercial deposit accounts that include: checking accounts, interest-bearing "NOW" accounts, insured money market accounts, time certificates of deposit, savings accounts and IRA's (Individual Retirement Accounts). Other services include money orders, traveler's checks, ATM's (automated teller machines), internet banking and debit cards. In addition, we may in the future offer Keogh accounts and other financial services.

We also solicit and process residential mortgage loan applications from consumers on behalf of permanent investors and originate loans for sale. Revenues are generated from loan and application processing fees received from the permanent investors, and gains and origination fees from loans sold. We have three loan production offices: one in Stamford, Connecticut, a second office in Melville, (Long Island), New York and a third office in New York City, New York.

Our customer base is diversified so that there is not a concentration of either loans or deposits within a single industry, a group of industries, a single person or groups of people. We do not depend on one or a few major customers for either our deposit or lending activities, the loss of any one of which would have a material adverse effect on our business.

The majority of our deposits come from residents and businesses located in Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport and surrounding communities in Connecticut. We have focused our attention on serving the segments of our market area historically served by community banks. We compete in our market by providing a high level of personalized and responsive banking service for which we believe there is a need. Our primary market area is bordered by New York State to the west, the Town of Ridgefield to the north, the Town of Bridgeport to the east, and Long Island Sound to the south.

Our loan customers extend beyond Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport to include nearby towns in Fairfield County, Connecticut, and towns in Westchester County, New York, although our loan business is not necessarily limited to these areas. We also make loans from our loan production offices in Melville (Long Island) and New York City, New York. While we do not currently hold or intend to attract significant deposit or loan business from major corporations with headquarters in the Fairfield County area, we believe that the service, professional and related businesses which have been attracted to this area, as well as the individuals that reside in this area, represent our current and potential customers.

As we expand with full service bank branches into Westchester County, New York, we will seek deposits from residents and businesses located in the Westchester County area in addition to increasing our loan production efforts.

In the normal course of business and subject to applicable government regulations, we invest a portion of our assets in investment securities, which may include certain debt and equity securities, including U.S. government securities. An objective of our investment policy is to seek to optimize our return on assets while limiting our exposure to interest rate movements and to maintain adequate levels of liquidity.

Our employees perform most routine day-to-day banking transactions at our main office and branch locations. However, we have entered into a number of arrangements with third parties for banking services such as correspondent banking, check clearing, data processing services, credit card processing and armored carrier service.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Competition

We compete with a variety of financial institutions in our market area. Most of these institutions have greater financial resources and capitalization than we do, which gives them higher lending limits and the ability to conduct larger advertising campaigns to attract business. Generally, the larger institutions offer services such as trust and international banking which we are not equipped to offer directly. Currently, when the need arises, we make arrangements with correspondent institutions to provide such services. In the future, if we desire to offer trust services, prior approval of the OCC will be required. To attract business in this competitive environment, we rely on local promotional activities and personal contacts by officers, directors and shareholders and on our ability to offer personalized services.

Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport are presently served by approximately 182 branches of commercial banks and savings banks, most of which are offices of banks which have headquarters outside of the area or are subsidiaries of bank or financial holding companies whose headquarters are outside of the state or areas served by us. In addition to banks with branches in the same areas as us, there are numerous banks and financial institutions serving the communities surrounding these areas, which also draw customers from Stamford, Greenwich, Old Greenwich, Norwalk, Wilton, Darien and Southport, posing significant competition to us for deposits and loans. Many of these banks and financial institutions are well established and well capitalized.

There are approximately 19 commercial banks with branch banking offices in the Westchester County and New York City market area. In addition, a number of other depository institutions compete in this market including savings banks, savings and loan associations, credit unions and brokerage houses. To the extent that we are able to successfully open branch office locations in Westchester County, these branches will compete with local offices of large New York City commercial banks. Other financial institutions, such as mutual funds, finance companies, factoring companies, mortgage bankers and insurance companies, will also compete with our Westchester county branches for both loans and deposits. We are new to the Westchester County deposit gathering market, and significantly smaller in size than most of our competitors. In addition, many non-bank competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks.

In recent years, intense market demands, economic pressures and significant legislative and regulatory actions have eroded banking industry classifications which were once clearly defined and have increased competition among banks, as well as other financial institutions. This increase in competition has caused banks and other financial service institutions to diversify their services and become more cost effective as a result of competition with one another and with new types of financial service companies, including non-bank competitors. The impact on us of federal legislation authorizing increased services by financial holding companies and interstate branching of banks has resulted in increased competition. These events have resulted in increasing homogeneity in the financial services offered by banks and other financial institutions. The impact on banks and other financial institutions of these market dynamics and legislative and regulatory changes has been increased customer awareness of product and service differences among competitors and increased merger activity.

## Office Properties

Our corporate headquarters and main branch banking office are located at 900 Bedford Street, Stamford, Connecticut. The building is leased by the Bank as are its nine other branch banking offices and three loan production offices. The Bank will also lease the four new branch office locations scheduled to open in 2006. In addition, we lease space for additional parking at our main office. We will assume an existing lease for the branch located at 45 West End Avenue, New York, New York in connection with the acquisition of the branch.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Lease commencement dates for office locations range from July 1, 2002 to January 1, 2006 and lease expiration dates fall between June 30, 2007 and December 31, 2015. After December 31, 2005 we entered into two leases for new branch locations with lease expiration dates during 2016 and 2021. The definitive expiration dates depend on the lease commencement dates. Most of our leases contain rent escalation provisions as well as renewal options for one or more additional terms. Our leased space is in good condition, covered by adequate insurance and sufficient for our current needs.

We have sublet and licensed excess space in three of our locations, one to a retail store and two to one of our directors for office space. See "Management Transactions with Management and Others."

## Employees

As of June 30, 2006, we had 105 full-time employees and six part-time employees. None of our employees is covered by a collective bargaining agreement, and we believe that our relationship with our employees is good.

## Legal Proceedings

Neither we nor the Bank have any pending legal proceedings, other than ordinary routine litigation incidental to our business, to which we or the Bank is a party or any of our property is subject.

## Supervision and Regulation

As a bank holding company, our operations are subject to regulation, supervision and examination by the Board of Governors of the Federal Reserve Board. The Federal Reserve Board has established capital adequacy guidelines for bank holding companies that are similar to the OCC's capital guidelines applicable to the Bank. The Bank Holding Company Act of 1956, as amended, or the BHC Act limits the types of companies that a bank holding company may acquire or organize and the activities in which it or they may engage. In general, bank holding companies and their subsidiaries are only permitted to engage in, or acquire direct control of any company engaged in, banking or in a business so closely related to banking as to be a proper incident thereto. Federal legislation enacted in 1999 authorizes certain entities to register as financial holding companies. Registered financial holding companies are permitted to engage in businesses, including securities and investment banking businesses, which are prohibited to bank holding companies. While the creation of financial holding companies is evolving, to date there has been no significant impact on us.

Under the BHC Act, we are required to file annually with the Federal Reserve Board a report of our operations. We, the Bank and any other subsidiaries are subject to examination by the Federal Reserve Board. In addition, we will be required to obtain the prior approval of the Federal Reserve Board to acquire, with certain exceptions, more than $5 \%$ of the outstanding voting stock of any bank or bank holding company, to acquire all or substantially all of the assets of a bank or to merge or consolidate with another bank holding company. Moreover, we, the Bank and any other subsidiaries are prohibited from engaging in certain tying arrangements in connection with any extension of credit or provision of any property or services. The Bank is also subject to certain restrictions imposed by the Federal Reserve Act on issuing any extension of credit to us or any of its subsidiaries or making any investments in the stock or other securities thereof and on the taking of such stock or securities as collateral for loans to any borrower. If we want to engage in businesses permitted to financial holding companies but not to bank holding companies, we would need to register with the Federal Reserve Board as a financial holding company.

## Payment of Dividends

The Federal Reserve Board has issued a policy statement on the payment of cash dividends by bank holding companies, which expresses the Federal Reserve Board's view that a bank holding

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

company should pay cash dividends only to the extent that bank holding company's net income for the past year is sufficient to cover both the cash dividend and a rate of earnings retention that is consistent with the bank holding company's capital needs, asset quality and overall financial condition. The Federal Reserve Board has also indicated that it would be inappropriate for a company experiencing serious financial problems to borrow funds to pay dividends. Furthermore, under the prompt corrective action regulations adopted by the Federal Reserve Board pursuant to applicable law, the Federal Reserve Board may prohibit a bank holding company from paying any dividends if the bank holding company's bank subsidiary is classified as "undercapitalized."

A bank holding company is required to give the Federal Reserve Board prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to $10 \%$ or more of its consolidated retained earnings. The Federal Reserve Board may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe or unsound practice or would violate any law, regulation, Federal Reserve Board order, or any condition imposed by, or written agreement with, the Federal Reserve Board.

The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 was enacted to ease restrictions on interstate banking. Effective September 29, 1995, the Riegle-Neal Act allows the Federal Reserve Board to approve an application of an adequately capitalized and adequately managed bank holding company to acquire control of, or acquire all or substantially all of the assets of, a bank located in a state other than such holding company's state, without regard to whether the transaction is prohibited by the laws of any state. The Federal Reserve Board may not approve the acquisition of a bank that has not been in existence for the minimum time period (not exceeding five years) specified by the statutory law of the host state. The Riegle-Neal Act also prohibits the Federal Reserve Board from approving an application if the applicant (and its depository institution affiliates) controls or would control more than $10 \%$ of the insured deposits in the United States or $30 \%$ or more of the deposits in the target bank's home state or in any state in which the target bank maintains a branch. The Riegle-Neal Act does not affect the authority of states to limit the percentage of total insured deposits in the state which may be held or controlled by a bank or bank holding company to the extent that such limitation does not discriminate against out-of-state banks or bank holding companies. Individual states may also waive the $30 \%$ statewide concentration limits contained in the Riegle-Neal Act.

We are subject to capital adequacy rules and guidelines issued by the OCC, the Federal Reserve Board and the FDIC and the Bank is subject to capital adequacy rules and guidelines issued by the OCC. These substantially identical rules and guidelines require us to maintain certain minimum ratios of capital to adjusted total assets and/or risk-weighted assets. Both we and the Bank comply with these rules and guidelines. Under the provisions of the Federal Deposit Insurance Corporation Improvements Act of 1991, the federal regulatory agencies are required to implement and enforce these rules in a stringent manner. We are also subject to applicable provisions of Connecticut law insofar as they do not conflict with, or are not otherwise preempted by Federal banking law.

The Bank's operations are subject to regulation, supervision and examination by the OCC and the FDIC.

Federal and state banking regulations regulate, among other things, the scope of the business of a bank, a bank holding company or a financial holding company, the investments a bank may make, deposit reserves a bank must maintain, the nature and amount of collateral for certain loans a bank makes, the establishment of branches and the activities of a bank with respect to mergers and acquisitions. The Bank is a member of the Federal Reserve System and is subject to applicable provisions of the Federal Reserve Act and regulations thereunder. The Bank is subject to the federal

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

regulations promulgated pursuant to the Financial Institutions Supervisory Act to prevent banks from engaging in unsafe and unsound practices, as well as various other federal and state laws and consumer protection laws. The Bank is also subject to the comprehensive provisions of the National Bank Act.

The OCC regulates the number and locations of the branch offices of a national bank. The OCC may only permit a national bank to maintain branches in locations and under the conditions imposed by state law upon state banks. At this time, applicable Connecticut banking laws do not impose any material restrictions on the establishment of branches by Connecticut banks throughout Connecticut. New York law does not impose any material restrictions on the establishment of branches by New York banks throughout New York, except that New York banks are prohibited from opening branches in a town with fewer than 50,000 residents if the headquarters of another New York chartered bank is located in that town.

The earnings and growth of us, the Bank and the banking industry are affected by the monetary and fiscal policies of the United States Government and its agencies, particularly the Federal Reserve Board. The Open Market Committee of the Federal Reserve Board implements national monetary policy to curb inflation and combat recession. The Federal Reserve Board uses its power to adjust interest rates in United States Government securities, the Discount Rate and deposit reserve retention rates. The actions of the Federal Reserve Board influence the growth of bank loans, investments and deposits. They also affect interest rates charged on loans and paid on deposits. The nature and impact of any future changes in monetary policies cannot be predicted.

In addition to other laws and regulations, we are subject to the Community Reinvestment Act, or the CRA, which requires the federal bank regulatory agencies, when considering certain applications involving us or the Bank, to consider our record of helping to meet the credit needs of the entire community, including low- and moderate-income neighborhoods. The CRA was originally enacted because of concern over unfair treatment of prospective borrowers by banks and over unwarranted geographic differences in lending patterns. Existing banks have sought to comply with CRA in various ways; some banks have made use of more flexible lending criteria for certain types of loans and borrowers (consistent with the requirement to conduct safe and sound operations), while other banks have increased their efforts to make loans to help meet identified credit needs within the consumer community, such as those for home mortgages, home improvements and small business loans. For example, this may include participation in various government insured lending programs, such as Federal Housing Administration insured or Veterans Administration guaranteed mortgage loans, Small Business Administration loans, and participation in other types of lending programs such as high loan-to-value ratio conventional mortgage loans with private mortgage insurance. To date, the market area from which we draw much of our business is Stamford, Greenwich, Norwalk, Wilton, Darien and Southport, which locations are characterized by a very diverse ethnic, economic and racial cross-section of the population. As we continue to expand, the market areas served by us will continue to evolve. We have not and will not adopt any policies or practices, which discourage credit applications from, or unlawfully discriminate against, individuals or segments of the communities served by us.

In 2001, the Uniting and Strengthening America by Providing Tools Required to Intercept and Obstruct Terrorism Act of 2001, or the USA Patriot Act, was enacted to further strengthen domestic security following the September 11, 2001 terrorist attacks. The USA Patriot Act amends various federal banking laws, particularly the Bank Secrecy Act, with the intent to curtail money laundering and other activities that might be undertaken to finance terrorist actions. Financial institutions in the United States are required to enhance already established anti-money laundering policies, procedures and audit functions and ensure that controls are reasonably designed to detect instances of money laundering through certain correspondent or private banking accounts. Financial institutions are also required to verify customer identification, maintain verification records and cross check names of new customers against government lists of known or suspected terrorists. The USA Patriot Act was recently

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

reauthorized and modified with the enactment of The USA Patriot Act Improvement and Reauthorization Act of 2005.

In 2002, the Sarbanes-Oxley Act of 2002 was enacted, the primary purpose of which is to protect investors through improved corporate governance and heightened responsibilities of, and disclosures by, public companies. The Act contains provisions for the limitations of services that external auditors may provide as well as requirements for the credentials of audit committee members. In addition, the principal executive and principal financial officers are required to certify in quarterly and annual reports that they have reviewed the report; and based on the officers' knowledge, the reports accurately present the financial condition and results of operations of the company and contain no untrue statement or omission of material fact. The officers also certify their responsibility for establishing and maintaining a system of internal controls which insure that all material information is made known to the officers; this certification also includes the evaluation of the effectiveness of disclosure controls and procedures and their impact upon financial reporting. Section 404 of the Act requires that each annual report include an internal control report which states that it is the responsibility of management to establish and maintain an adequate internal control structure and procedures for financial reporting, as well as an assessment by management of the effectiveness of the internal control structure and procedures for financial reporting. This section further requires that the external auditors attest to, and report on, the assessment made by management. In September 2005, the Securities and Exchange Commission, or the SEC, extended the Section 404 compliance deadline for non-accelerated filers such as us (issuers with non-affiliated public float of less than $\$ 75$ million) to require compliance beginning with the first fiscal year ending on or after July 15 , 2007. This one year extension will provide smaller companies, such as us, with the necessary opportunity to more thoroughly evaluate their systems of internal controls.

We do not anticipate that compliance with applicable federal and state banking laws will have a material adverse effect on our business or the business of the Bank. Neither we nor the Bank have any material patents, trademarks, licenses, franchises, concessions and royalty agreements or labor contracts, other than the charter granted to the Bank by the OCC. The Bank has, however, registered the trademark "Patriot" and the corresponding logo with the State of Connecticut Trademark Office. Compliance by us and the Bank with federal, state and local provisions which have been enacted or adopted regulating or otherwise relating to the discharge of material into the environment is not expected to have a material effect upon our capital expenditures, earnings or competitive position.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Security Ownership of Certain Beneficial Owners and Management

The table below provides certain information about beneficial ownership of our common stock as of August 15,2006 . The table shows information for:
each person, or group of affiliated persons, who is known to us to beneficially own more than $5 \%$ of our common stock;
one additional significant shareholder who is an advisor to our chairman;
each of our directors;
each of our named executive officers; and
all of our directors and executive officers as a group.

Except as otherwise noted, the persons or entities in this table have sole voting and investing power with respect to all shares of common stock beneficially owned by them, subject to community property laws, where applicable. The address of each director and executive officer is care of us at our principal executive office.

The percentage ownership information below is based on a total of $3,239,494$ shares of common stock outstanding before the offering and 4,339,494 shares of common stock outstanding after the completion of this offering, assuming a public offering price of $\$$ per share. For purposes of the table below, we treat shares of common stock subject to options that are currently exercisable or exercisable within 60 days after August 15,2006 to be outstanding and to be beneficially owned by the person holding the options for the purpose of computing the percentage ownership of the person, but

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

we do not treat the shares as outstanding for the purpose of computing the percentage ownership of any other shareholder.

| Name | Shares Owned Beneficially Prior to the Offering |  | Shares to be Purchased the in Offering(1) | Shares to be Owned <br> Beneficially <br> After the Offering |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Percentage | Number | Number | Percentage |
| 5\% Shareholders: |  |  |  |  |  |
| Barry Lewis | 251,692(2) | 7.8\% |  |  |  |
| 177 South Mountain Road <br> New City, NY 10956 |  |  |  |  |  |
| Robert K. Steel | 187,346(3) | 5.8\% |  |  |  |
| 28 Grigg Street |  |  |  |  |  |
| Greenwich, CT 06830 |  |  |  |  |  |
| Harvey Sandler Revocable Trust | 162,993(4) | 5.1\% |  |  |  |
| 21170 NE 22nd Court |  |  |  |  |  |
| North Miami Beach, FL 33180 |  |  |  |  |  |
| Other Significant Shareholder: |  |  |  |  |  |
| Donald C. Opatrny | 149,850 | 4.6\% |  |  |  |
| 30 East Elm Street |  |  |  |  |  |
| Greenwich, CT 06830 |  |  |  |  |  |
| Directors and Executive Officers: |  |  |  |  |  |
| Angelo De Caro | 741,285(5) | 22.9\% |  |  |  |
| John J. Ferguson | 1,758 | * |  |  |  |
| Brian A. Fitzgerald | 626 | * |  |  |  |
| John A. Geoghegan | 7,943 | * |  |  |  |
| L. Morris Glucksman | 67,453(6) | 2.1\% |  |  |  |
| Charles F. Howell | 37,420 | 1.2\% |  |  |  |
| Michael F. Intrieri | 51,769(7) | 1.6\% |  |  |  |
| Robert F. O'Connell | 20,448 | * |  |  |  |
| Philip W. Wolford | 21,171(8) | * |  |  |  |
| Martin Noble | 1,311 | * |  |  |  |
| Marcus Zavattaro | 76,011 | 2.3\% |  |  |  |
| All of our directors and executive officers (13 persons) | 1,031,164(9) | 31.5\% |  |  |  |

[^0]Percentage is less than $1 \%$ of all outstanding shares of common stock.
(1)

Certain of our directors and officers and one of our shareholders have indicated an intention to purchase an aggregate of approximately $\$ 3$ million of shares of our common stock to be sold in this offering. This column reflects the numbers of shares to be purchased by each of the following individuals at an assumed public offering price of $\$$ per share: Mr. Opatrny $(\$ 2,000,000)$; Mr. De Caro ( $\$ 200,000$ ); Mr. Ferguson ( $\$ 65,000$ ); Mr. Fitzgerald ( $\$ 50,000$ ); Mr. Geoghegan ( $\$ 25,000$ ); Mr. Glucksman $(\$ 20,000)$; Mr. Howell $(\$ 325,000)$; Mr. Intrieri $(\$ 125,000)$; Mr. O'Connell $(\$ 150,000)$; Mr. Wolford $(\$ 10,000)$; and Mr. Noble $(\$ 15,000)$.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Based on a Schedule 13G filed by Mr. Lewis with the SEC on January 9, 2006. Reflects 171,481 shares held in Barry Lewis IRA Rollover Accounts, of which Mr. Lewis disclaims beneficial ownership, except to the extent of his equity interest therein, and 80,211 shares held by the Barry Lewis Revocable Living Trust.
(3)

Based on a Schedule 13D filed by Mr. Steel with the SEC on September 30, 2005. Mr. Steel has sole voting and sole dispositive control over all of these shares.
(4)

Based on a Schedule 13G/A filed by the Harvey Sandler Revocable Trust with the SEC on April 6, 2006. The Harvey Sandler Revocable Trust has sole voting and sole dispositive control over all of these shares. Mr. Sandler is the sole trustee of the trust.

Includes 19,000 shares for which Mr . De Caro has sole voting power but in which he has no direct or indirect pecuniary interest.

Includes 3,200 shares held by Mr. Glucksman as Trustee for Roslyn Glucksman, Mr. Glucksman's wife; 1,000 shares owned solely by Roslyn Glucksman; 5,500 shares held by Mr. Glucksman as Trustee for Rayna Glucksman, Mr. Glucksman's daughter; 5,500 shares held by Mr. Glucksman as Trustee for Janna Glucksman, Mr. Glucksman's daughter; and 10,800 shares held as Trustee for other than immediate family members. Also includes 16,000 shares of common stock issuable upon exercise of stock options exercisable within 60 days after August 15, 2006.

Includes 1,200 shares held in joint tenancy with Karen Intrieri, Mr. Intrieri's wife, and 651 shares owned solely by Karen Intrieri; 600 shares held by Michael J. Intrieri, Mr. Intrieri's son, and 1,500 shares owned jointly by father and son; and 600 shares held by Jason Intrieri, Mr. Intrieri's son, and 1,500 shares owned jointly by father and son. Also includes 10,000 shares of common stock issuable upon exercise of stock options exercisable within 60 days after August 15, 2006.

Includes 84 shares held in joint tenancy with Regine Vantieghem, Mr. Wolford's wife, and 83 shares held in joint tenancy with Kathryn Rachel Wolford, Mr. Wolford's mother. Also includes 9,000 shares of common stock issuable upon exercise of stock options exercisable within 60 days after August 15, 2006.
(9)

Includes 35,000 shares of common stock issuable upon exercise of stock options exercisable within 60 days after August 15, 2006.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Management

## Executive Officers and Directors

The table below lists our executive officers and directors as of August 15, 2006:

| Name | Age | Position |
| :---: | :---: | :---: |
| Angelo De Caro | 63 | Chairman and Chief Executive Officer of us; Chairman of the Bank |
| Charles F. Howell | 57 | President and Vice Chairman of us; President and Chief Executive Officer of the Bank |
| Robert F. O'Connell | 57 | Senior Executive Vice President, Chief Financial Officer and Director of us and the Bank |
| Philip W. Wolford | 58 | Chief Operating Officer, Secretary and Director of us and the Bank |
| Michael A. Capodanno | 45 | Senior Vice President and Controller of us and the Bank |
| John Kantzas | 71 | Executive Vice President and Cashier of the Bank |
| Martin G. Noble | 57 | Executive Vice President and Senior Lending Officer of the Bank |
| Marcus Zavattaro | 41 | Executive Vice President of the Bank |
| John J. Ferguson(1)(2) | 66 | Director of us and the Bank |
| Brian A. Fitzgerald(1)(2) | 57 | Director of us and the Bank |
| John A. Geoghegan(2) | 64 | Director of us and the Bank |
| L. Morris Glucksman(2) | 58 | Director of us and the Bank |
| Michael F. Intrieri(1)(2) | 62 | Director of us and the Bank |

(1)

Member of the Audit Committee
(2)

> Member of the Compensation Committee

Angelo De Caro has served as our director since our organization in 1999 and as our Chairman since his election in 2001. He has also served as our Chief Executive Officer since 2001 and as President and Chief Executive Officer from 1999 to 2001. He has served as a director of the Bank since 1998, as Chairman of the Board of Directors of the Bank since September 2000, and as Chief Executive Officer of the Bank from June 1999 until October 2000. Mr. De Caro has been a private investor from 1996 to present. Mr. De Caro was a Senior Financial Officer of Goldman, Sachs \& Co. from 1979 to 1986 and a General Partner of Goldman, Sachs \& Co. from 1986 to 1996. In addition, he served on the Executive Committees of Goldman Sachs Swiss Private Bank and Goldman Sachs Trust Services.

Charles F. Howell has served as our Vice Chairman since 2000 and as our President since 2001. He has also served as a director and President and Chief Executive Officer of the Bank since 2000. From 1998 to 2000, Mr. Howell was a director and President of Summit Bank Connecticut. He also served as Executive Vice President, Chief Operating Officer and a director of each of NSS Bank from 1994 to 1998, and NSS Bancorp from the date of formation in 1997 to 1998.

Robert F. O'Connell has served as our director and Senior Executive Vice President and Chief Financial Officer since 2001 and as our Executive Vice President and Chief Financial Officer from 2000 to 2001. He has also served as a director and Senior Executive Vice President and Chief Financial

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Officer of the Bank since 2001 and as Executive Vice President and Chief Financial Officer of the Bank from 2000 to 2001. From 1994 to 2000, Mr. O'Connell served as Senior Vice President and Chief Financial Officer of New Canaan Bank and Trust Company and Treasurer/Senior Financial Officer of its successor, Summit Bank, New Canaan, Connecticut.

Philip W. Wolford has served as our Chief Operating Officer and Secretary since June 2000. He has also served as Chief Operating Officer and Secretary of the Bank since September 2000. Mr. Wolford was our President and Secretary from December 1999 until June 2000. He was President, Chief Executive Officer and Secretary of the Bank from September 1994 until June 1999 and President and Secretary of the Bank from August 1999 until September 2000. Mr. Wolford has served as our director since 1999 and a director of the Bank since 1994.

Michael A. Capodanno has served as our Senior Vice President and Controller since April 2004. He has also served as Senior Vice President and Controller of the Bank since April 2004 and as Vice President and Controller of the Bank from 2001 to 2004.

John Kantzas has served as Executive Vice President and Cashier of the Bank since 1994.

Martin G. Noble has served as Executive Vice President and Senior Loan Officer of the Bank since February 1999. From 1996 to 1999, he served as Vice President and Manager Risk Management for Cityscape Corporation, a mortgage banking company.

Marcus Zavattaro has served as Executive Vice President of the Bank and the Sales Manager of mortgage brokerage activities since 2004. From 1999 to 2004, Mr. Zavattaro served as Executive Vice President of the Bank and President of the Pinnacle Financial Division of the Bank. From 1994 to 1999, he served as President of Pinnacle Financial Corp., a mortgage broker.

John J. Ferguson has served as a director of us and the Bank since 2001. He is a Senior Partner of the law firm of Ferguson, Aufsesser, Hallowell \& Wrynn, LLP of Greenwich, Connecticut.

Brian A. Fitzgerald has served as a director of us and the Bank since 2005. He has also served as the Finance Director and Property Manager at Villa Maria Education Center in Stamford, Connecticut since 2001. From 1999 to 2001, Mr. Fitzgerald served as the Finance Director and Controller of Chromacol, a developer of consumables and accessories for chromatography. Mr. Fitzgerald was chairman of the audit committee of Summit Bank of Connecticut from 1999 to 2001, chairman of the audit committee of NSS Bancorp from 1997 to 1998, and chairman of the audit committee of NSS Bank from 1995 to 1997.

John A. Geoghegan has served as a director of us since 1999 and a director of the Bank since 1998. He is the Resident Principal (Partner) of the law firm of Gellert \& Klein, P.C., Purchase, New York and its predecessor firm. Previously, Mr. Geoghegan was a director of Barclays Bank, N.A. for over eighteen years.
L. Morris Glucksman has served as a director of us since 1999 and a director of the Bank since 1993. Mr. Glucksman is a practicing attorney in Stamford, Connecticut. Mr. Glucksman is a former member of the City of Stamford Board of Representatives and is involved in numerous local civic and charitable organizations.

Michael F. Intrieri has served as a director of us since 1999 and a director of the Bank since 1993. He is a facilitator in the Stamford, Connecticut Public School System. Mr. Intrieri holds an Ed.D. in education and counseling and is a licensed real estate broker.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Executive Compensation

## Compensation of Directors

Our directors who are also executive officers do not receive compensation for service on the board of directors or any of its committees. Non-employee directors of the Bank receive $\$ 500$ for each board meeting in which they participate and $\$ 400$ for each committee meeting in which they participate. In addition, non-employee directors who serve as the chair of a committee that meets at least four times in a year receive an additional $\$ 2,000$ per year.

Non-employee directors serving on the board receive an annual award of our common stock at each year's annual meeting valued at $\$ 5,000$ based on the last reported sale price on the trading day immediately preceding the annual meeting. The award is prorated for directors serving for less than a full year.

## Cash Compensation of Executive Officers

The following table sets forth certain information with respect to the compensation of our Chief Executive Officer and our four most highly compensated executive officers during the year ended December 31, 2005 whose salary and bonus from Patriot earned for 2005 exceeded $\$ 100,000$.

| Name and Principal Position | Year | Salary <br> (\$) | $\begin{gathered} \text { Bonus } \\ \text { (\$) } \end{gathered}$ | Long-Term Compensation Payouts | All Other Compensation \$(1) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | LTIP Payouts (\$) |  |
| Angelo De Caro | 2005 | 154,350 | 82,338 |  |  |
| Chairman and Chief Executive Officer of us and | 2004 | 127,846 | 54,323 |  |  |
| Chairman of the Bank | 2003 | 77,885 | 77,004 |  |  |
| Charles F. Howell | 2005 | 243,000 | 82,338 | 394,823 | 6,300 |
| President and Vice Chairman of us and President | 2004 | 227,308 | 54,323 | 101,770 | 6,150 |
| and Chief Executive Officer of the Bank | 2003 | 188,134 | 77,004 | 54,925 | 3,032 |
| Robert F. O'Connell | 2005 | 182,073 | 82,338 |  | 6,300 |
| Senior Executive Vice President and Chief | 2004 | 169,861 | 54,323 |  | 6,150 |
| Financial Officer of us and the Bank | 2003 | 155,630 | 77,004 |  | 3,048 |
| Marcus Zavattaro | 2005 | 150,000 | 218,557 |  | 6,300 |
| Executive Vice President of the Bank | 2004 | 150,000 | 41,956 |  | 6,150 |
|  | 2003 | 150,000 | 303,620 |  | 2,431 |
| Martin G. Noble | 2005 | 156,075 | 68,538 | 34,092 | 6,300 |
| Executive Vice President of the Bank | 2004 | 152,185 | 44,182 |  | 6,150 |
|  | 2003 | 134,891 | 62,630 |  | 1,507 |

(1)

The amounts in this column represent our contribution to the executive's account under our 401(k) plan.

## Other Remuneration

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

No perquisites or personal benefits for executive officers were awarded during 2005 that might be attributable to normal management or executive fringe benefits such as automobiles and country club membership.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Employment and Change of Control Agreements

Patriot and the Bank entered into a three-year employment agreement with Charles F. Howell, dated October 23, 2003, pursuant to which Mr. Howell serves as President and Chief Executive Officer of the Bank and as President of Patriot until December 31, 2006. Mr. Howell's base salary was $\$ 225,000$ for the first year, $\$ 240,000$ for the second year and $\$ 260,000$ for the third year. Mr. Howell is entitled to receive annual discretionary cash bonuses in amounts to be determined by the board of directors.

If Mr. Howell's employment is terminated for cause (as defined in the agreement) or because of his death or disability, all unvested restricted stock awards and options will be forfeited. Mr. Howell was issued stock grants under his earlier employment contract and may participate in future option grants if made by us. In the event that Mr. Howell's employment terminates for any other reason, including termination following a change of control (as defined in the agreement), all restricted stock awards and options will vest immediately.

In the event of the early termination of the agreement with Mr. Howell for any reason other than cause, he would be entitled to receive a lump sum payment equal to the greater of the aggregate salary payments that would be made to him for the remaining term of the agreement or 18 months of his stipulated base salary at the time of termination. In connection with a change of control (as defined in the agreement), in addition to immediate vesting of all restricted stock awards and options or cash payments in lieu thereof, Mr. Howell would be entitled to receive a lump sum cash payment equal to two times the greater of (i) Mr. Howell's then annual base salary; (ii) Mr. Howell's cash compensation from the Bank for services rendered for the last full calendar year immediately preceding the change of control; or (iii) Mr. Howell's average annual cash compensation for the two most recent taxable years ending before the date on which the change of control occurs.

Patriot and the Bank entered into an employment agreement with Robert F. O'Connell, dated November 3, 2003, pursuant to which Mr. O'Connell serves as Chief Financial Officer and Senior Executive Vice President of the Bank until December 31, 2007. Mr. O'Connell's base salary is currently $\$ 200,000$, subject to review and increase by the board of directors each year. If Mr. O'Connell's employment terminates without cause (as defined in the agreement), Mr. O'Connell would be entitled to a lump sum payment equal to the aggregate salary payments (based on the rate then in effect) for the balance of the employment period. If Mr. O'Connell's employment terminates without cause following a change of control, as defined in the agreement, he would be entitled to receive the greater of the amount described in the preceding sentence or the amount payable pursuant to his change of control agreement described below.

The Bank also entered into a change of control agreement with Mr. O'Connell pursuant to which he would be entitled to receive a lump sum cash payment if a change of control, as defined in the agreement, occurs while he is a full-time officer of the Bank or within six months following termination of his employment other than for cause, as defined in the agreement, or by death or disability. The amount of the payment would be equal to the greater of (i) two times the then current year's base salary or (ii) two times Mr. O'Connell's total compensation, including salary and any cash incentive compensation from the Bank for the last full calendar year preceding the change of control. The change of control agreement was amended in March 2006 to clarify the payments to which Mr. O'Connell is entitled to receive.

The Bank entered into an employment agreement, dated January 1, 2006, with Marcus Zavattaro pursuant to which Mr. Zavattaro serves as Executive Vice President of the Bank and Sales Manager of mortgage brokerage activities until December 31, 2006. Mr. Zavattaro is entitled to receive a minimum base salary of $\$ 180,000$ and commissions depending upon the amount of the fee income he generates from mortgage transactions as well as additional compensation based upon the revenue generated by his direct reports.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

The Bank has also entered into a change of control agreement with Martin G. Noble pursuant to which he would be entitled to receive a lump sum cash payment equal to his annual base salary if a change of control, as defined in the agreement, occurs while he is a full-time officer of the Bank or within six months following termination of his employment other than for cause, as defined in the agreement, or by death or disability.

Exercise of rights under a change of control agreement by any executive officer will not result in adverse tax consequences to us under Section 280G of the Internal Revenue Code of 1986, as amended.

## Options and Stock Appreciation Rights

During 2005, we did not grant stock options or stock appreciation rights to any of the named executive officers.

In 2001, we adopted the Patriot National Bancorp, Inc. 2001 Stock Appreciation Rights Plan. Under the terms of the plan, we may grant stock appreciation rights, or SARs, to our officers that entitle them to receive upon exercise, in cash or shares of common stock, the appreciation in the value of the common stock from the date of grant. Each award vests at the rate of $20 \%$ per year from the date of grant. Any unexercised rights will expire ten years from the date of grant. As of August 15, 2006, there were 12,000 SARs issued and outstanding.

In connection with our holding company reorganization in 1999, we adopted the Bank's stock option plan. Under this plan, an aggregate of 110,000 shares were available for issuance thereunder, all of which have been awarded. As of August 15, 2006, options to purchase 65,000 shares remained unexercised. There are no shares available for future grant under this plan.

The following table sets forth information as to options exercised by the named executive officers during 2005 and the values of options and stock appreciation rights as of December 31, 2005.

| Name | Shares Acquired On Exercise (\#) | Value <br> Realized (\$) | Number of Securities Underlying Unexercised Options/SAR's at FY-End (\#) Exercisable/ Unexercisable | Value of Unexercised In-the-Money Options/SAR's at FYEnd (\$) Exercisable/ Unexercisable |
| :---: | :---: | :---: | :---: | :---: |
| Angelo DeCaro |  |  |  |  |
| Charles F. Howell |  |  | 7,500/7,500 | 80,575/71,525 |
| Robert F. O'Connell |  |  | 4,800/1,200 | 58,608/14,652 |
| Marcus Zavattaro |  |  |  |  |
| Martin G. Noble |  |  | 1,200/1,200 | 14,652/14,652 |
|  |  | 64 |  |  |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Securities Authorized for Issuance under Equity Compensation Plans

The following table presents information as of December 31, 2005 for our equity compensation plans.

|  | Number of securities to be issued upon exercise of outstanding options, warrants and rights <br> (a) |  | Weighted average exercise price of outstanding options, warrants and rights <br> (b) | Number of securities remaining available for future under equity compensation plans (excluding securities reflected in column (a)) <br> (c) |
| :---: | :---: | :---: | :---: | :---: |
| Equity compensation plans |  |  |  |  |
| approved by shareholders | 73,000(1) | \$ | 10.13 |  |
| Equity compensation plans not |  |  |  |  |
| approved by shareholders |  |  |  |  |
| Total | 73,000(1) | \$ | 10.13 |  |

## (1)

Options to purchase an additional 8,000 shares of our common stock an an exercise price of $\$ 10.13$ per share were exercised after December 31, 2005.

## Transactions with Management and Others

In the ordinary course of business, the Bank has made loans to officers and directors (including loans to members of their immediate families and loans to companies of which a director owns $10 \%$ or more). The total amount of loans to officers and directors outstanding as of December 31, 2005 was $\$ 153,394$. In the opinion of management, all of such loans were made in the ordinary course of business of the Bank on substantially the same terms, including interest rates and collateral requirements, as those then prevailing for comparable transactions with other persons and do not involve more than the normal risk of collectibility or present other unfavorable features. Each of these loans is current and performing in accordance with its respective terms.

We have entered into two lease agreements with one of our directors, L. Morris Glucksman, Esq., for approximately 1,100 square feet of space in the building at 900 Bedford Street and 150 square feet of space in our building at 838 High Ridge Road, each at per square foot rental rates not to exceed the rental rates paid by us. The Bedford Street lease has expired but Mr. Glucksman continues to occupy the space on a month-to-month basis at the same rent. The High Ridge Road agreement is revocable at any time.

## Description of Capital Stock

## General

Our authorized capital stock currently consists of $60,000,000$ shares of common stock, par value $\$ 2.00$ per share, and $1,000,000$ shares of preferred stock, no par value per share. On August 15, 2006, a total of $3,239,494$ shares of common stock were outstanding and an additional 65,000 shares were reserved for issuance upon exercise of outstanding stock options. There are no shares of preferred stock outstanding. As of August 15, 2006, we had approximately 670 shareholders of record.

The following summary of certain provisions of our common and preferred stock does not purport to be complete. You should refer to our restated certificate of incorporation and our by-laws, both of which are included as exhibits to the registration statement we have filed with the SEC in connection with this offering. The summary below is also qualified by provisions of applicable law.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Common Stock

Holders of common stock are entitled to one vote per share on matters on which our shareholders vote. Holders have cumulative voting rights in all elections of directors. Holders of common stock are entitled to receive dividends, if declared by our board of directors, out of funds that we may legally use to pay dividends. See the section of this prospectus entitled "Market Price of Common Stock and Dividend Policy" for further information. If we liquidate or dissolve, holders of common stock are entitled to share ratably in our assets once our debts and liabilities (including all deposits in the Bank and interest accrued thereon) and any liquidation preference owed to any holders of then-outstanding preferred stock are paid. No shares of preferred stock will be outstanding immediately after the closing of this offering. The common stock represents nonwithdrawable capital and will not be an account that is insurable by the FDIC. All common stock that is outstanding as of the date of this prospectus, as well as all shares we are selling in this offering, upon issuance and sale, will be fully-paid and nonassessable.

## Preferred Stock

Our board of directors is currently authorized to issue up to $1,000,000$ shares of preferred stock in one or more series and to fix the rights of each series. These rights may include dividend rights, dividend rates, conversion rights, voting rights, terms of redemption, redemption prices, liquidation preferences, sinking fund terms, and the number of shares that constitute any series. The board of directors may exercise this authority subject to certain regulatory approvals, but without any further action by our shareholders.

We believe the power to issue preferred stock will provide our board of directors with flexibility in connection with certain possible corporate transactions. The issuance of preferred stock, however, could adversely affect the voting power of holders of our common stock, restrict their rights to receive payment upon liquidation, and have the effect of delaying, deferring, or preventing a change in control. We have no present plans to issue any shares of preferred stock.

## Stock Options

At the closing of our holding company reorganization in 1999, a total of 110,000 options to purchase shares of the Bank's common stock were automatically converted into options to purchase 110,000 shares of our common stock at a weighted average exercise price of $\$ 10.13$ per share, subject to adjustment in the event of a stock split, stock dividend, combination, or similar transaction. Options to purchase an aggregate of 65,000 remained outstanding as of August 15, 2006. These options will expire on August 12, 2009.

## Anti-Takeover Measures

## Connecticut Law

The laws of the State of Connecticut, where we are incorporated, impose restrictions on certain transactions between certain domestic corporations and significant shareholders. Section 33-844 of the Connecticut Business Corporation Act prohibits certain publicly-held domestic corporations that are based in Connecticut from engaging in a "business combination" (including the issuance of equity securities which have an aggregate market value of $5 \%$ or more of the total market value of the outstanding shares of the company) with an "interested shareholder" as defined in the Connecticut Business Corporation Act for a period of five years from the date of the shareholder's purchase of stock, unless approved in a prescribed manner. The application of this statute could prevent a change of control. Generally, approval is required by the board of directors, by $80 \%$ of the outstanding voting shares and two-thirds of the voting power of the outstanding shares of the voting stock other than shares held by the interested shareholder. These provisions may have the effect of deterring hostile

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

takeovers or delaying changes in control, which could depress the market price of our common stock and deprive shareholders of opportunities to realize a premium on shares of common stock held by them.

## Charter and By-law Provisions

In addition to the board of directors' ability to issue shares of preferred stock, our certificate of incorporation and bylaws contain a number of provisions relating to corporate governance and rights of shareholders that might discourage future takeover attempts. As a result, shareholders who might desire to participate in such transactions may not have an opportunity to do so. The following description is a summary of the provisions of the certificate of incorporation and bylaws.

Our bylaws impose notice and information requirements in connection with the nomination by shareholders of candidates for election as directors;

Our by-laws include a provision prohibiting shareholder action by written consent; and

Under the certificate of incorporation and by-laws, our board of directors may enlarge the size of the board and fill the vacancies.

## Rights Plan

On April 15, 2004, our board adopted a shareholder rights plan that could make it more difficult for a person to acquire a controlling interest in us. Under the shareholder rights plan, a dividend of one common stock purchase right was distributed on each outstanding share of our common stock. Each right entitles a shareholder to buy 8.152 shares of our common stock at a price of $\$ 60$, subject to adjustment. The rights remain attached to the common stock until they become exercisable upon certain triggering events, including the acquisition of more than $15 \%$ of our common stock by any person or the commencement of a tender offer or exchange offer for our common stock. Angelo De Caro, our Chairman, is not considered an "Acquiring Person" (as defined in the rights plan) for the purposes of the rights plan. We will be entitled to redeem the rights at $\$ 0.001$ per right at any time before the trigger date. The rights expire after ten years, unless the holders exercise them, or we redeem or exchange them, before that date.

## Regulatory Restrictions

The Federal Change in Bank Control Act provides that no person, acting directly or indirectly or together with one or more other persons, may acquire control of a bank holding company, unless the Federal Reserve Board has been given 60 days prior written notice. Control means acquiring the ownership, control, or the power to vote $25 \%$ or more of any class of a bank holding company's voting stock. A person means an individual, corporation, partnership, and certain other entities. An acquiring person is presumed to acquire control if the person acquires the ownership, control or the power to vote $10 \%$ or more of any class of the holding company's voting stock if (a) the bank holding company's shares are registered under Section 12 of the Securities and Exchange Act of 1934, or 1934 Act, or (b) no other person will own, control or hold the power to vote a greater percentage of that class of voting securities. Accordingly, the prior approval of the Federal Reserve Board would be required before any person could acquire $10 \%$ or more of our common stock.

The Federal Reserve Board may prohibit an acquisition of control if:

It would result in a monopoly or substantially lessen competition;

The financial condition of the acquiring person might jeopardize the financial stability of the institution; or

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

The competence, experience or integrity of the acquiring person indicates that it would not be in the interest of the depositors or of the public to permit the acquisition of control by such person.

The BHCA provides that a company may not acquire control of a bank, directly or indirectly, without the prior approval of the Federal Reserve Board. Any company that acquires control of a bank becomes a "bank holding company" subject to registration, examination and regulation by the Federal Reserve Board. Under federal regulations, the term "company" is defined to include banks, corporations, partnerships, associations, and certain trusts and other entities. "Control" is deemed to exist if a company has voting control, directly or indirectly, of at least $25 \%$ of any class of a bank's voting stock. Control may be found to exist if a company controls in any manner the election of a majority of the directors of the bank or has the power to exercise a controlling influence over the management or policies of the bank. In addition, a bank holding company must obtain Federal Reserve Board approval prior to acquiring voting control of more than 5\% of any class of voting stock of a bank or another bank holding company.

An acquisition of control of a bank that requires the prior approval of the Federal Reserve Board under the BHCA is not subject to the notice requirements of the Change in Bank Control Act. Accordingly, the prior approval of the Federal Reserve Board under the BHCA would be required (a) before any bank holding company could acquire $5 \%$ or more of our common stock and (b) before any other company could acquire $25 \%$ or more of our common stock.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Underwriting

The underwriter for this offering is Sandler O'Neill \& Partners, L.P. Subject to the terms and conditions contained in the underwriting agreement between us and the underwriter, the underwriter has agreed to purchase from us, and we have agreed to sell to the underwriter, $1,100,000$ shares of common stock at the public offering price less the underwriting discount set forth on the cover page of this prospectus.

The underwriting agreement provides that the underwriter's obligation to purchase shares of our common stock depends on the satisfaction of the conditions contained in the underwriting agreement, including:
the representations and warranties made by us to the underwriter are true and agreements have been performed;
there is no material adverse change in the financial markets or in our business; and
we deliver customary closing documents to the underwriter.

Subject to these conditions, the underwriter is committed to purchase and pay for all shares of our common stock offered by this prospectus, if any such shares are taken. However, the underwriter is not obligated to take or pay for the shares of our common stock covered by the underwriter's over-allotment option described below, unless and until this option is exercised.

Our common stock is listed on the NASDAQ Capital Market under the symbol "PNBK." We have applied to have our common stock listed on the NASDAQ Global Market under the symbol "PNBK."

Over-Allotment Option. We have granted the underwriter an option, exercisable no later than 30 days after the date of the underwriting agreement, to purchase up to an aggregate of 165,000 additional shares of common stock at the public offering price, less the underwriting discount and commissions set forth on the cover page of this prospectus. We will be obligated to sell these shares of common stock to the underwriter to the extent the over-allotment option is exercised. The underwriter may exercise this option only to cover over-allotments made in connection with the sale of our common stock offered by this prospectus.

Commissions and Expenses. The underwriter proposes to offer our common stock directly to the public at the offering price set forth on the cover page of this prospectus and to dealers at the public offering price less a concession not in excess of $\$ \quad$ per share. The underwriter may allow, and the dealers may reallow, a concession not in excess of \$hare on sales to other brokers and dealers. After the public offering of our common stock, the underwriter may change the offering price, concessions and other selling terms.

The following table shows the per share and total underwriting discounts and commissions that we will pay to the underwriter and the proceeds we will receive before expenses. These amounts are shown assuming both no exercise and full exercise of the underwriter's option to purchase additional shares of our common stock.

|  | Per Share | Total Without <br> Over-Allotment <br> Exercise | Total With <br> Over-Allotment <br> Exercise |
| :--- | :--- | :--- | :--- |
| Public offering price | $\$$ |  |  |
| Underwriting discount payable by us(1) | $\$$ |  |  |
| Proceeds to us before expenses | $\$$ |  |  |

(1)

Certain of our executive officers and directors and an advisor to our chairman have indicated an intention to purchase at least $\$ 3$ million of the shares to be sold in this offering at the public

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

offering price. The underwriting discount for shares sold to our executive officers, directors, employees and advisors to our chairman will be $2 \%$ of the aggregate purchase price, up to an aggregate of $\$ 10$ million, while the underwriting discount for all other shares sold in this offering will be $6 \%$ of the aggregate purchase price.

We estimate that the total expenses of this offering, exclusive of underwriting discounts and commissions, will be approximately $\$ 725,000$ and are payable by us.

Indemnity. We have agreed to indemnify the underwriter, and persons who control the underwriter, against certain liabilities, including liabilities under the Securities Act of 1933, and to contribute to payments that the underwriter may be required to make in respect of these liabilities.

Lock-Up Agreement. We, each of our directors and executive officers and Mr. Opatrny have agreed, for a period of 180 days after the date of this prospectus, not to sell, offer, agree to sell, contract to sell, hypothecate, pledge, grant any option to sell, make any short sale or otherwise dispose of or hedge, directly or indirectly, any shares of our common stock or securities convertible into, exchangeable or exercisable for any shares of common stock or warrants or other rights to purchase our common stock or other similar securities, other than pursuant to employee stock option plans existing on the date of this prospectus, without, in each case, the prior written consent of Sandler O'Neill \& Partners, L.P. These restrictions are expressly agreed to preclude us, and our executive officers and directors, from engaging in any hedging or other transactions or arrangement that is designed to, or which reasonably could be expected to, lead to or result in a sale, disposition or transfer, in whole or in part, of any of the economic consequences of ownership of our common stock, whether such transaction would be settled by delivery of common stock or other securities, in cash or otherwise. It is anticipated that a waiver will be granted to one of our officers to sell approximately shares of common stock currently owned by him in the open market during the lock-up period.

The 180-day restricted period described above will be automatically extended if (1) during the last 17 days of the 180 -day restricted period, we issue an earnings release or material news or a material event relating to us occurs or (2) prior to the expiration of the 180-day restricted period, we announce we will release earnings results or become aware that material news or a material event will occur during the 16 -day period beginning on the last day of the 90-day restricted period, in which case the restricted period will continue to apply until the expiration of the 18-day period beginning on the date on which the earnings release is issued or the material news or material event related to us occurs.

Determining the Public Offering Price. Due in part to our common stock being thinly traded on the NASDAQ Capital Market, the last reported sale price of our common stock, which was $\$ 28.50$ per share on August 21, 2006, may not accurately reflect its value in a more liquid and efficient market. By comparison, the weighted average closing sale price for our common stock from September 21, 2005, the closing date of our 2005 Rights Offering, to August 21, 2006 was $\$ 22.62$. It is likely that the public offering price of our common stock to be sold in this offering will be less than the last reported sale price on the NASDAQ Capital Market. The public offering price will be determined by negotiation between us and our underwriter. The principal factors that will be considered in determining the public offering price will include the recent market price of our common stock, our financial position and prospects for growth and profitability, general market and economic conditions, and the market valuations of similar publicly traded bank holding companies.

None of the factors described above will be assigned any particular weight. Rather, these factors, along with market valuations and the financial performance of other publicly traded bank holding companies, will be considered as a totality in our negotiation with the underwriter to determine our public offering price.

Stabilization. In connection with this offering, the underwriter may engage in stabilizing transactions, over-allotment transactions, syndicate covering transactions and penalty bids.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

Stabilizing transactions permit bids to purchase shares of common stock so long as the stabilizing bids do not exceed a specified maximum, and are engaged in for the purpose of preventing or retarding a decline in the market price of the common stock while the offering is in progress.

Over-allotment transactions involve sales by the underwriter of shares of common stock in excess of the number of shares the underwriter is obligated to purchase. This creates a syndicate short position which may be either a covered short position or a naked short position. In a covered short position, the number of shares of common stock over-allotted by the underwriter is not greater than the number of shares that they may purchase in the over-allotment option. In a naked short position, the number of shares involved is greater than the number of shares in the over-allotment option. The underwriter may close out any short position by exercising its over-allotment option and/or purchasing shares in the open market.

Syndicate covering transactions involve purchases of common stock in the open market after the distribution has been completed in order to cover syndicate short positions. In determining the source of shares to close out the short position, the underwriter will consider, among other things, the price of shares available for purchase in the open market as compared with the price at which it may purchase shares through exercise of the over-allotment option. If the underwriter sells more shares than could be covered by exercise of the over-allotment option and, therefore, has a naked short position, the position can be closed out only by buying shares in the open market. A naked short position is more likely to be created if the underwriter is concerned that after pricing there could be downward pressure on the price of the shares in the open market that could adversely affect investors who purchase in the offering.

Penalty bids permit the underwriter to reclaim a selling concession from a syndicate member when the common stock originally sold by that syndicate member is purchased in stabilizing or syndicate covering transactions to cover syndicate short positions.

These stabilizing transactions, syndicate covering transactions and penalty bids may have the effect of raising or maintaining the market price of our common stock or preventing or retarding a decline in the market price of our common stock. As a result, the price of our common stock in the open market may be higher than it would otherwise be in the absence of these transactions. Neither we nor the underwriter makes any representation or prediction as to the effect that the transactions described above may have on the price of our common stock. These transactions may be effected on the NASDAQ Global Market, in the over-the-counter market or otherwise and, if commenced, may be discontinued at any time.

Passive Market Making. In connection with this offering, the underwriter and selected dealers, if any, who are qualified market makers on the NASDAQ Global National Market, may engage in passive market making transactions in our common stock on the NASDAQ Global Market in accordance with Rule 103 of Regulation M under the Securities Act of 1933. Rule 103 permits passive market making activity by the participants in our common stock offering. Passive market making may occur before the pricing of our offering, or before the commencement of offers or sales of our common stock. Each passive market maker must comply with applicable volume and price limitations and must be identified as a passive market maker. In general, a passive market maker must display its bid at a price not in excess of the highest independent bid for the security. If all independent bids are lowered below the bid of the passive market maker, however, the bid must then be lowered when purchase limits are exceeded. Net purchases by a passive market maker on each day are limited to a specified percentage of the passive market maker's average daily trading volume in the common stock during a specified period and must be discontinued when that limit is reached. The underwriter and other dealers are not required to engage in passive market making and may end passive market making activities at any time.

Our Relationship with the Underwriter. The underwriter and some of its respective affiliates have performed and expect to continue to perform financial advisory and investment banking services for us

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

in the ordinary course of their respective businesses, and may have received, and may continue to receive, compensation for such services.
Offer Conditions. Our common stock is being offered by the underwriter, subject to prior sale, when, as and if issued to and accepted by it, subject to approval of certain legal matters by counsel for the underwriter and other conditions. The underwriter reserves the right to withdraw, cancel or modify this offer and to reject orders in whole or in part.

Reserved Shares. At our request, the underwriter has reserved up to $\$ 10$ million of shares of our common stock for sale to our executive officers, directors and employees and advisors to our chairman. Of this amount, our executive officers, directors and one advisor to our chairman have indicated an intention to purchase at least $\$ 3$ million of shares of our common stock. Any reserved shares that are not purchased may be reallocated to other persons for whom these shares are reserved, or they may be sold to the general public. The number of shares available for sale to the general public will be reduced if these persons purchase the reserved shares. Purchases of the reserved shares will be made on the same terms and conditions as purchases made by persons unrelated to us.

## Transfer Agent and Registrar

The Registrar and Transfer Company, Cranford, New Jersey acts as the transfer agent and registrar for our common stock.

## Legal Matters

The validity of the shares of common stock offered hereby will be passed upon for us by Tyler Cooper \& Alcorn, LLP, Hartford, Connecticut. Certain legal matters regarding the offering will be passed upon for Sandler O'Neill \& Partners, L.P. by Patton Boggs LLP, Washington, D.C.

## Experts

The consolidated financial statements appearing in this prospectus and the registration statement on Form S-1 have been audited by McGladrey \& Pullen, LLP, an independent registered public accounting firm, to the extent and for the periods indicated in their report appearing elsewhere herein and are included in reliance on such report upon the authority of such firm as experts in accounting and auditing.

## Where You Can Find More Information

We are subject to the informational requirements of the 1934 Act, and, in accordance therewith, file periodic reports, proxy statements and other information with the SEC. We have filed with the SEC a registration statement under the Securities Act of 1933, as amended, to register the common stock to be sold in the offering. The registration statement, including the exhibits, contains additional relevant information about us and our common stock. The rules and regulations of the SEC allow us to omit certain information included in the registration statement from this prospectus. You may read and copy the registration statement at the SEC's public reference room at 100 F Street, NE, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information on the SEC's public reference rooms. The registration statement also is available to the public from commercial document retrieval services and at the Internet World Wide Website maintained by the SEC at "http://www.sec.gov."
"Patriot" and the corresponding logo are our trademarks.

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## Index to Consolidated Financial Statements

| Audited Financial Statements | F-2 |
| :--- | :---: |
| Report of McGladrey \& Pullen, LLP, Independent Registered Public Accounting Firm | F-3 |
| Consolidated Balance Sheets as of December 31, 2005 and 2004 |  |
| Consolidated Statements of Income for the years ended December 31, 2005, 2004, and 2003 | F-4 |
| Consolidated Statements of Shareholders' Equity for the years ended December 31, 2005, 2004 and |  |
| 2003 | F-5 |
| Consolidated Statements of Cash Flows for the years ended December 31, 2005, 2004 and 2003 | F-6 |
| Notes to Consolidated Financial Statements | F-7 |
| Unaudited Financial Statements | F-38 |
| Consolidated Balance Sheet as of June 30, 2006 (unaudited) | F-39 |
| Consolidated Statements of Income for the six months ended June 30, 2006 and 2005 (unaudited) |  |
| Consolidated Statements of Shareholders' Equity for the six months ended June 30, 2006 and 2005 | F-40 |
| (unaudited) |  |
| Consolidated Statements of Cash Flows for the six months ended June 30, 2006 and 2005 (unaudited) | F-41 |
| Notes to Consolidated Financial Statements (unaudited) | F-42 |

## Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors
Patriot National Bancorp, Inc. and Subsidiary
Stamford, Connecticut

We have audited the accompanying consolidated balance sheets of Patriot National Bancorp, Inc. and Subsidiary (the "Company") as of December 31, 2005 and 2004, and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2005. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Patriot National Bancorp, Inc. and Subsidiary as of December 31, 2005 and 2004, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2005, in conformity with accounting principles generally accepted in the United States of America.
/s/ McGladrey \& Pullen, LLP

New Haven, Connecticut
March 8, 2006

McGladrey \& Pullen, LLP is a member firm of RSM International, an affiliation of separate and independent legal entities.

# Edgar Filing: PATRIOT NATIONAL BANCORP INC - Form S-1 

## PATRIOT NATIONAL BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

## December 31, 2005 and 2004

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks (Note 2): |  |  |  |  |
| Noninterest bearing deposits and cash | \$ | 7,180,391 | \$ | 6,641,533 |
| Interest bearing deposits |  | 40,186 |  | 28,876 |
| Federal funds sold |  | 6,500,000 |  | 37,500,000 |
| Short-term investments |  | 2,247,028 |  | 11,460,057 |
| Cash and cash equivalents |  | 15,967,605 |  | 55,630,466 |
| Available for sale securities (at fair value) (Note 3) |  | 78,672,068 |  | 76,269,475 |
| Federal Reserve Bank stock |  | 1,022,300 |  | 692,600 |
| Federal Home Loan Bank stock (Note 7) |  | 1,296,700 |  | 1,296,700 |
| Loans receivable (net of allowance for loan losses: $2005 \$ 4,588,335$; 2004 \$3,481,525) (Note 4) |  | 364,243,777 |  | 263,874,820 |
| Accrued interest and dividends receivable |  | 2,445,417 |  | 1,758,339 |
| Premises and equipment, net (Notes 5 and 8) |  | 2,474,153 |  | 2,132,633 |
| Deferred tax asset (Note 9) |  | 2,675,595 |  | 1,677,042 |
| Goodwill (Note 10) |  | 930,091 |  | 930,091 |
| Other assets (Note 7) |  | 913,456 |  | 784,789 |
| Total assets | \$ | 470,641,162 | \$ | 405,046,955 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits (Note 6): |  |  |  |  |
| Noninterest bearing deposits | \$ | 48,797,389 | \$ | 42,584,120 |
| Interest bearing deposits |  | 370,277,899 |  | 324,421,205 |
| Total deposits |  | 419,075,288 |  | 367,005,325 |
| Federal Home Loan Bank borrowings (Note 7) |  | 9,000,000 |  | 8,000,000 |
| Junior subordinated debt owed to unconsolidated trust (Note 7) |  | 8,248,000 |  | 8,248,000 |
| Accrued expenses and other liabilities |  | 2,943,259 |  | 2,037,196 |
| Total liabilities |  | 439,266,547 |  | 385,290,521 |
| Commitments and Contingencies (Notes 7, 8, 11 and 13) |  |  |  |  |
| Shareholders' equity (Notes 11 and 14) |  |  |  |  |
| Preferred stock, no par value; 1,000,000 shares authorized, no shares issued |  |  |  |  |
| Common stock, $\$ 2$ par value: $30,000,000$ shares authorized; shares issued and outstanding: 2005 3,230,649; 2004 2,486,391 |  | 6,461,298 |  | 4,972,782 |
| Additional paid-in capital |  | 21,709,224 |  | 11,830,173 |
| Retained earnings |  | 4,308,242 |  | 3,346,718 |
| Accumulated other comprehensive loss net unrealized loss on available for sale securities, net of taxes |  | $(1,104,149)$ |  | $(393,239)$ |
| Total shareholders' equity |  | 31,374,615 |  | 19,756,434 |


[^0]:    * 

