Edgar Filing: GRAF ALAN B JR - Form 4

GRAF ALA Form 4	AN B JR									
January 10,	2005									
FORM			CECU	DITIEC			NCEC	OMMISSION		PPROVAL
	UNITED	STATES			AND EX n, D.C. 2		ANGE CO	DMMISSION	OMB Number:	3235-0287
Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations Section 17(a) of the P			Section	SECU 16(a) of 1	RITIES	ities l	Act of 1934,	Expires: Estimated a burden hou response	irs per	
may con <i>See</i> Inst 1(b).	ntinue. Section 170			•	•	-	t of 1940	1935 or Section	I	
(Print or Type	Responses)									
1. Name and GRAF AL	Address of Reporting AN B JR	Person <u>*</u>	Symbol		nd Ticker o	r Trad	8	5. Relationship of I Issuer	Reporting Per	son(s) to
(Last)					(Check	eck all applicable)				
, <i>,</i> ,	(First) (Middle) √E		'Day/Year)		I		Director _XOfficer (give below) EVP CHIE		6 Owner er (specify L OFF
MEMPHIS	(Street) 5, TN 38120			nendment, l onth/Day/Ye	Date Origin ear)	al	-	 5. Individual or Joi Applicable Line) _X_ Form filed by O Form filed by M Person 	ne Reporting Pe	erson
(City)	(State)	(Zip)	Tal	ble I - Non	-Derivative	e Secu		ired, Disposed of,	or Beneficia	llv Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemo Execution any (Month/Da	ed Date, if	3. Transacti Code	4. Securit onor Dispos (Instr. 3, 4	ies Ac ed of (quired (A) (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial
Common Stock	01/07/2005			Code V M	Amount 24,000	(D) A	Price \$ 19.3438	207,590	D	
Common Stock	01/07/2005			М	26,000	А	\$ 20.5781	233,590	D	
Common Stock	01/07/2005			S	7,500	D	\$ 95.8	226,090	D	
Common Stock	01/07/2005			S	200	D	\$ 95.85	225,890	D	
Common Stock	01/07/2005			S	100	D	\$ 95.86	225,790	D	

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Common Stock	01/07/2005	S	200	D	\$ 95.87	225,590	D
Common Stock	01/07/2005	S	500	D	\$ 95.9	225,090	D
Common Stock	01/07/2005	S	500	D	\$ 95.92	224,590	D
Common Stock	01/07/2005	S	300	D	\$ 95.93	224,290	D
Common Stock	01/07/2005	S	800	D	\$ 95.94	223,490	D
Common Stock	01/07/2005	S	400	D	\$ 95.95	223,090	D
Common Stock	01/07/2005	S	200	D	\$ 95.96	222,890	D
Common Stock	01/07/2005	S	300	D	\$ 95.97	222,590	D
Common Stock	01/07/2005	S	100	D	\$ 95.98	222,490	D
Common Stock	01/07/2005	S	2,700	D	\$ 95.99	219,790	D
Common Stock	01/07/2005	S	21,700	D	\$ 96	198,090	D
Common Stock	01/07/2005	S	200	D	\$ 96.01	197,890	D
Common Stock	01/07/2005	S	100	D	\$ 96.02	197,790	D
Common Stock	01/07/2005	S	200	D	\$ 96.04	197,590	D
Common Stock	01/07/2005	S	1,600	D	\$ 96.05	195,990	D
Common Stock	01/07/2005	S	3,900	D	\$ 96.06	192,090	D
Common Stock	01/07/2005	S	1,100	D	\$ 96.07	190,990	D
Common Stock	01/07/2005	S	1,600	D	\$ 96.08	189,390	D
Common Stock	01/07/2005	S	4,800	D	\$ 96.1	184,590	D
Common Stock	01/07/2005	S	200	D	\$ 96.11	184,390	D
	01/07/2005	S	200	D	\$ 96.13	184,190	D

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Common Stock								
Common Stock	01/07/2005	S	200	D	\$ 96.15	183,990	D	
Common Stock	01/07/2005	S	100	D	\$ 96.16	183,890	D	
Common Stock	01/07/2005	S	300	D	\$ 96.17	183,590	D	
Common Stock						419	Ι	retirement plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactio Code (Instr. 8)	5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amour Underlying Securit (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amo or Num of Sh
Non-Qualified Stock Option (right to buy)	\$ 19.3438	01/07/2005		М	24,000	<u>(1)</u>	07/12/2006	Common Stock	24,0
Non-Qualified Stock Option (right to buy)	\$ 20.5781	01/07/2005		М	26,000	(2)	09/25/2005	Common Stock	26,0

Reporting Owners

Reporting Owner Name / Address	Relationships							
	Director	10% Owner	Officer	Other				
GRAF ALAN B JR			EVP CHIEF					
942 SOUTH SHADY GROVE ROAD			FINANCIAL					
MEMPHIS, TN 38120			OFF					

Signatures

Alan B. Graf, Jr.

01/07/2005

<u>**</u>Signature of Reporting Person Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These options first became exercisable four years from date of grant.
- (2) These options first became exercisable one year from date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.