

AUDIOCODES LTD
Form 6-K
May 09, 2006

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16

under the Securities Exchange Act of 1934

For the Month of May, 2006

Commission file number 0-30070

AUDIOCODES LTD.

(Translation of registrant's name into English)

1 Hayarden Street. Airport City. Lod 70151 • ISRAEL

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Edgar Filing: AUDIOCODES LTD - Form 6-K

Yes No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-__

a

Page 1 of 10

On May 8, 2006, AudioCodes Ltd. (the "Company") issued a press release announcing revenues and net income for the first quarter of 2006. A copy of this press release is annexed hereto as Exhibit 1.

The following document is attached hereto and incorporated by reference herein:

Exhibit 1. Press Release, dated May 8, 2006, announcing revenues and net income for the first quarter of 2006.

The information set forth in the second paragraph, the first and second sentences of the third paragraph and the fourth paragraph of, and the condensed consolidated balance sheets, condensed consolidated statements of operations and condensed interim consolidated statements of cash flows contained in, the press release attached as Exhibit 1 to this Report on Form 6-K are hereby incorporated by reference into (i) the Registrant's Registration Statement on Form F-3, Registration No. 333-117703; (ii) the Registrant's Registration Statement on Form F-3, Registration No. 333-123859; (iii) the Registrant's Registration Statement on Form S-8, Registration No. 333-11894; (iv) the Registrant's Registration Statement on Form S-8, Registration No. 333-13268; (v) the Registrant's Registration Statement on Form S-8, Registration No. 333-13378; and (vi) the Registrant's Registration Statement on Form S-8, Registration No. 333-105473.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AUDIOCODES LTD.
(Registrant)

By: /s/ Nachum Falek
Nachum Falek
Chief Financial Officer and
Vice President Finance

Dated: May 9, 2006

Page 3 of 10

EXHIBIT INDEX

Exhibit No. Description

1. Press Release, dated May 8, 2006, announcing revenues and net income for the first quarter of 2006.

P R E S S R E L E A S E

Company Contacts

Nachum Falek,
VP Finance & CFO
AudioCodes
Tel: +972-3-976-4000
nachum@audiocodes.com

Shirley Nakar,
Director, Investor Relations
AudioCodes
Tel: +972-3-976-4072
shirley@audiocodes.com

IR Agency Contact

Erik Knettel,
The Global Consulting Group
Tel: +1-646-284-9415
eknettel@hfgcg.com

AudioCodes Reports First Quarter 2006 Results

Quarterly Revenues Increased to a Record \$31.3 Million, Up 2.3% Sequentially and 16.4% Year-over-Year

Lod, Israel - May 8, 2006 - AudioCodes (Nasdaq: AUDC), a leading provider of Voice over Packet (VoP) technologies and Voice Network products, today announced financial results for the first quarter ended March 31, 2006.

Revenues for the first quarter ended March 31, 2006 were a record \$31.3 million compared to \$30.6 million for the quarter ended December 31, 2005 and \$26.9 million for the quarter ended March 31, 2005. First quarter revenues grew 2.3% sequentially and increased 16.4% compared to the first quarter of 2005.

For the first quarter of 2006 net income on GAAP basis was \$2.3 million, or \$0.05 per diluted share. SFAS No. 123R became applicable to the Company effective January 1, 2006 and, as a result, the Company recorded \$2.1 million of stock-based compensation expense in the first quarter of 2006. Excluding this stock-based compensation expense, net income on a non-GAAP basis for the first quarter of 2006 was \$4.3 million, or \$0.10 per diluted share¹, compared to net income of \$3.9 million, or \$0.09 per diluted share, in the fourth quarter of 2005 and \$3.0 million, or \$0.07 per diluted share, for the corresponding period last year. Non-GAAP net income which excludes the effect of stock-based compensation expense is reported in order to facilitate financial results tracking and comparison with previously reported financial results.

Cash and cash equivalents, short-term and long-term marketable securities, short-term and long-term bank deposits and structured notes were \$227.6 million as of March 31, 2006 compared to \$220.3 million as of December 31, 2005 and \$209.6 million as of March 31, 2005.

“In the first quarter of 2006, we experienced increased demand for AudioCodes’ media gateways and media servers that resulted in record revenues and our eighteenth consecutive quarter of top line growth. We secured important design wins and partnerships in fixed mobile convergence, Voice over Broadband, and SIP applications which will all eventually converge on an IMS core network. We also broadened our global sales coverage and established closer relationships with service providers, OEMs, and Channels which provide a strong foundation for future growth,” stated Shabtai Adlersberg, President, Chairman and CEO of AudioCodes.

Conference Call & Webcast Information

AudioCodes will conduct a conference call on May 9, 2006 to discuss the first quarter 2006 financial results, which will be simultaneously Webcast at 9:00 A.M. Eastern Time. Investors are invited to listen to the call live via Webcast at the AudioCodes corporate Website at <http://www.audiocodes.com>.

About AudioCodes

AudioCodes Ltd. (NASDAQ: AUDC) enables the new voice infrastructure by providing innovative, reliable and cost-effective Voice over Packet technology and Voice Network products to OEMs, network equipment providers and system integrators. AudioCodes provides its customers and partners with a diverse range of flexible, comprehensive media gateway and media processing technologies, based on VoIPerfect™ - AudioCodes' underlying, best-of-breed, core media gateway architecture. The company is a market leader in voice compression technology and is a key originator of the ITU G.723.1 standard for the emerging Voice over IP market. AudioCodes voice network products feature media gateway and media server platforms for packet-based applications in the converged, wireline, wireless, broadband access, and enhanced voice services markets.

¹ Non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP. Our management believes the Non-GAAP information is useful because it can enhance the understanding of our ongoing economic performance and therefore uses internally the Non-GAAP information to evaluate and manage our operations. We have chosen to provide this information to investors to enable them to perform comparisons of operating results in a manner similar to how we analyze our operating results.

AudioCodes enabling technology products include VoIP and CTI communication boards, VoIP media gateway processors and modules, and CPE devices. Its customers include the leading telecom and data network equipment providers globally. AudioCodes' headquarters and R&D facilities are located in Israel with an R&D extension in the U.S. Other AudioCodes' offices are located in Europe, the Far East, and Latin America. For more information on AudioCodes, visit www.audiocodes.com.

Statements concerning AudioCodes' business outlook or future economic performance; product introductions and plans and objectives related thereto; and statements concerning assumptions made or expectations as to any future events, conditions, performance or other matters, are "forward-looking statements" as that term is defined under U.S. Federal securities laws. Forward-looking statements are subject to various risks, uncertainties and other factors that could cause actual results to differ materially from those stated in such statements. These risks, uncertainties and factors include, but are not limited to: the effect of global economic conditions in general and conditions in AudioCodes' industry and target markets in particular; shifts in supply and demand; market acceptance of new products and continuing products' demand; the impact of competitive products and pricing on AudioCodes' and its customers' products and markets; timely product and technology development/upgrades and the ability to manage changes in market conditions as needed; and other factors detailed in AudioCodes' filings with the Securities and Exchange Commission. AudioCodes assumes no obligation to update the information in this release.

AudioCodes, AC, Ardito, AudioCoded, NetCoder, TrunkPack, VoicePacketizer, MediaPack, Stretto, Mediant, VoIPerfect and IPmedia and Your Gateway to VoIP are trademarks or registered trademarks of AudioCodes Limited. All other products or trademarks are property of their respective owners.

Summary financial data follows

AUDIOCODES LTD. AND ITS SUBSIDIARIES
CONDENSED INTERIM CONSOLIDATED BALANCE SHEETS

U.S. dollars in thousands

| | March 31, 2006 | December 31, 2005 |
|---|---------------------------|------------------------------|
| | (Unaudited) | |
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 96,412 | \$ 70,957 |
| Short-term bank deposits and structured notes | 62,520 | 61,929 |
| Short-term marketable securities and accrued interest | 18,693 | 9,863 |
| Trade receivables, net | 17,919 | 17,990 |
| Other receivables and prepaid expenses | 4,732 | 4,891 |
| Inventories | 13,020 | 11,562 |
| Total current assets | 213,296 | 177,192 |
| LONG-TERM INVESTMENTS: | | |
| Long-term bank deposits and structured notes | 10,050 | 27,781 |
| Long-term marketable securities | 39,897 | 49,791 |
| Investments in companies | 2,425 | 1,112 |
| Deferred tax assets | 2,794 | 2,489 |
| Severance pay funds | 5,560 | 5,406 |
| Total long-term investments | 60,726 | 86,579 |
| PROPERTY AND EQUIPMENT, NET | 6,301 | 6,494 |
| INTANGIBLE ASSETS, DEFERRED CHARGES AND OTHER, NET | 3,059 | 3,279 |
| GOODWILL | 18,677 | 18,679 |
| Total assets | \$ 302,059 | \$ 292,223 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Trade payables | \$ 6,097 | \$ 7,774 |
| Other payables and accrued expenses | 19,249 | 18,620 |
| Total current liabilities | 25,346 | 26,394 |
| ACCRUED SEVERANCE PAY | 6,170 | 5,887 |

| | | |
|--|------------|------------|
| SENIOR CONVERTIBLE NOTES | 120,880 | 120,836 |
| Total shareholders' equity | 149,663 | 139,106 |
| Total liabilities and shareholders' equity | \$ 302,059 | \$ 292,223 |

AUDIOCODES LTD. AND ITS SUBSIDIARIES
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS
U.S. dollars in thousands, except share and per share data

| | <i>Three months ended</i> | | | |
|---|---------------------------|----------------------------------|-------------|--------|
| | 2006 | March 31, (Unaudited) | 2005 | |
| Revenues | \$ | 31,334 | \$ | 26,928 |
| Cost of revenues | | 12,693 | | 10,942 |
| Gross profit | | 18,641 | | 15,986 |
| Operating expenses: | | | | |
| Research and development, net | | 7,289 | | 5,668 |
| Selling and marketing | | 8,075 | | 5,876 |
| General and administrative | | 1,810 | | 1,411 |
| Total operating expenses | | 17,174 | | 12,955 |
| Operating income | | 1,467 | | 3,031 |
| Financial income, net | | 1,109 | | 328 |
| Equity in losses of affiliated companies | | 173 | | 256 |
| Income before taxes on income | | 2,403 | | 3,103 |
| Taxes on income, net | | 126 | | 140 |
| Net income | \$ | 2,277 | \$ | 2,963 |
| Basic net earnings per share | \$ | 0.06 | \$ | 0.07 |
| Diluted net earnings per share | \$ | 0.05 | \$ | 0.07 |
| Weighted average number of shares used in computing basic net earnings per share (in thousands) | | 41,049 | | 40,027 |
| Weighted average number of shares used in computing diluted net earnings per share (in thousands) | | 43,938 | | 43,549 |

AUDIOCODES LTD. AND ITS SUBSIDIARIES
NON-GAAP PROFORMA STATEMENTS OF OPERATIONS
U.S. dollars in thousands, except share and per share data

| | <i>Three months ended</i> | | | |
|--|---------------------------|----------------------------------|-------------|--------|
| | 2006 | March 31, (Unaudited) | 2005 | |
| Revenues | \$ | 31,334 | \$ | 26,928 |
| Cost of revenues *) | | 12,559 | | 10,942 |
| Gross profit | | 18,775 | | 15,986 |
| Operating expenses: | | | | |
| Research and development, net *) | | 6,581 | | 5,668 |
| Selling and marketing *) | | 7,222 | | 5,876 |
| General and administrative *) | | 1,454 | | 1,411 |
| Total operating expenses | | 15,257 | | 12,955 |
| Operating income | | 3,518 | | 3,031 |
| Financial income, net | | 1,109 | | 328 |
| Equity in losses of affiliated companies | | 173 | | 256 |
| Income before taxes on income | | 4,454 | | 3,103 |
| Taxes on income, net | | 126 | | 140 |
| Non-GAAP net income | \$ | 4,328 | \$ | 2,963 |
| Non-GAAP diluted net earnings per share | \$ | 0.10 | \$ | 0.07 |
| Weighted average number of shares used in computing non-GAAP diluted net earnings per share (in thousands) | | 50,619 | | 43,549 |

*) Excluding stock-based compensation expenses related to options granted to employees and others as a result of the adoption of SFAR 123R as of January 1, 2006

AUDIOCODES LTD. AND ITS SUBSIDIARIES
CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS
U.S. dollars in thousands

| | Three months ended March 31, 2006 (Unaudited) |
|--|--|
| Cash flows from operating activities: | |
| Net income | \$ 2,277 |
| Adjustments required to reconcile net income to net cash provided by operating activities: | |
| Depreciation and amortization | 862 |
| Net loss from sale of marketable securities | 15 |
| Amortization of marketable securities premiums and accretion of discounts, net | 60 |
| Equity in losses of affiliated companies | 173 |
| Increase in accrued severance pay, net | 129 |
| Stock-based compensation expenses | 2,051 |
| Amortization of senior convertible notes discount and deferred charges | 49 |
| Decrease in accrued interest on marketable securities, bank deposits and structured notes | 13 |
| Increase in deferred tax assets | (303) |
| Decrease in trade receivables, net | 71 |
| Increase in other receivables and prepaid expenses | (349) |
| Increase in inventories | (1,458) |
| Decrease in trade payables | (1,677) |
| Increase in other payables and accrued expenses | 629 |
| Net cash provided by operating activities | 2,542 |
| Cash flows from investing activities: | |
| Proceeds from sale of marketable securities | 979 |
| Proceeds from sale of bank deposits | 17,209 |
| Investments in companies | (1,136) |
| Purchase of property and equipment | (454) |
| Net cash provided by investing activities | 16,598 |
| Cash flows from financing activities: | |
| Proceeds from issuance of shares upon exercise of options and employee stock purchase plan | 6,315 |
| Net cash provided by financing activities | 6,315 |
| Increase in cash and cash equivalents | 25,455 |
| Cash and cash equivalents at the beginning of the period | 70,957 |
| Cash and cash equivalents at the end of the period | \$ 96,412 |

