

HERITAGE COMMERCE CORP  
Form SC 13D/A  
May 04, 2004

**UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION**

Washington, D.C. 20549

**SCHEDULE 13D**

**Under the Securities Exchange Act of 1934  
(Amendment No. 1)\***

**HERITAGE COMMERCE CORP**

(Name of Issuer)

**COMMON STOCK (NO PAR VALUE)**

(Title of Class of Securities)

**426927109**

(CUSIP Number)

**Concerned Shareholders Committee of Heritage Commerce Corp**

**3353 De La Cruz Blvd.**

**Santa Clara, CA 95054**

**Attn: Tracey Infantino**

**(408) 980-1711**

**With copy to:**

**Gordon Bava, Esq.**

**Manatt, Phelps & Phillips, LLP**

**11355 West Olympic Blvd.**

**Los Angeles, CA 90064-1614**

**(310) 312-4000**

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(Name, Address and Telephone Number of Person  
Authorized to Receive Notices and Communications)

**May 3, 2004**

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box.

**Note:** Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See §240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

(Continued on the following pages)

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CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
Arthur C. Carmichael, Jr.  
  
IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)
    - (a)
    - (b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
United States of America
- |                                                                                     |     |                                          |
|-------------------------------------------------------------------------------------|-----|------------------------------------------|
|                                                                                     | 7.  | Sole Voting Power<br>78,865 (0.69%)      |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power<br>1,428 (0.01%)     |
|                                                                                     | 9.  | Sole Dispositive Power<br>78,865 (0.69%) |
|                                                                                     | 10. | Shared Dispositive Power<br>0            |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
80,293
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
0.70%
  14. Type of Reporting Person (See Instructions)  
IN

CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
James L. D Amico  
  
IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a)   
(b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
United States of America
- |                                                                                     |     |                                           |
|-------------------------------------------------------------------------------------|-----|-------------------------------------------|
|                                                                                     | 7.  | Sole Voting Power<br>106,700 (0.93%)      |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power<br>0                  |
|                                                                                     | 9.  | Sole Dispositive Power<br>106,700 (0.93%) |
|                                                                                     | 10. | Shared Dispositive Power<br>0             |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
106,700
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
0.93%
  14. Type of Reporting Person (See Instructions)  
IN

CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
Tracey Infantino  
  
IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a)   
(b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
United States of America
- |                                                                                     |     |                                            |
|-------------------------------------------------------------------------------------|-----|--------------------------------------------|
|                                                                                     | 7.  | Sole Voting Power<br>12,850 (0.11%)        |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power<br>26,895 (0.24%)      |
|                                                                                     | 9.  | Sole Dispositive Power<br>12,850 (0.11%)   |
|                                                                                     | 10. | Shared Dispositive Power<br>26,895 (0.24%) |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
39,745
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
0.35%
  14. Type of Reporting Person (See Instructions)  
IN

CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
Robert W. Peters  
IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a)    
(b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
United States of America
- |                                                                                     |     |                          |   |
|-------------------------------------------------------------------------------------|-----|--------------------------|---|
|                                                                                     | 7.  | Sole Voting Power        |   |
|                                                                                     |     |                          | 0 |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power      |   |
|                                                                                     |     | 226,286 (1.97%)          |   |
|                                                                                     | 9.  | Sole Dispositive Power   |   |
|                                                                                     |     |                          | 0 |
|                                                                                     | 10. | Shared Dispositive Power |   |
|                                                                                     |     | 226,286 (1.97%)          |   |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
226,286
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
1.97%
  14. Type of Reporting Person (See Instructions)  
IN

CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
 William Del Biaggio III  
 IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)  
 (a)    
 (b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
 PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
 United States of America
- |                                                                                     |     |                                           |  |
|-------------------------------------------------------------------------------------|-----|-------------------------------------------|--|
|                                                                                     | 7.  | Sole Voting Power<br>136,294 (1.19%)      |  |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power<br>0                  |  |
|                                                                                     | 9.  | Sole Dispositive Power<br>136,294 (1.19%) |  |
|                                                                                     | 10. | Shared Dispositive Power<br>0             |  |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
 136,294
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
 1.19%
  14. Type of Reporting Person (See Instructions)  
 IN

CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
 Gary L. Thornhill  
 IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)
    - (a)
    - (b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
 PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
 United States of America
- |                                                                                     |     |                          |               |
|-------------------------------------------------------------------------------------|-----|--------------------------|---------------|
|                                                                                     | 7.  | Sole Voting Power        | 4,286 (0.04%) |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power      | 2,852 (0.02%) |
|                                                                                     | 9.  | Sole Dispositive Power   | 4,286 (0.04%) |
|                                                                                     | 10. | Shared Dispositive Power | 2,852 (0.02%) |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
 7,138
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
 0.06%
  14. Type of Reporting Person (See Instructions)  
 IN



CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
Ranson W. Webster  
IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a)    
(b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
United States of America
- |                                                                                     |     |                                             |
|-------------------------------------------------------------------------------------|-----|---------------------------------------------|
|                                                                                     | 7.  | Sole Voting Power<br>0                      |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power<br>430,000 (3.74%)      |
|                                                                                     | 9.  | Sole Dispositive Power<br>0                 |
|                                                                                     | 10. | Shared Dispositive Power<br>430,000 (3.74%) |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
430,000 (3.74%)
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
3.74%
  14. Type of Reporting Person (See Instructions)  
IN

CUSIP No. 426927109

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
 William D. Dallas  
 IRS Identification No. Of Above Person (Entities Only)
  2. Check the Appropriate Box if a Member of a Group (See Instructions)  
 (a)    
 (b)
  3. SEC Use Only
  4. Source of Funds (See Instructions)  
 PF
  5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)  N/A
  6. Citizenship or Place of Organization  
 United States of America
- |                                                                                     |     |                                          |  |
|-------------------------------------------------------------------------------------|-----|------------------------------------------|--|
|                                                                                     | 7.  | Sole Voting Power<br>40,000 (0.35%)      |  |
| Number of<br>Shares<br>Beneficially<br>Owned by<br>Each<br>Reporting<br>Person With | 8.  | Shared Voting Power<br>0                 |  |
|                                                                                     | 9.  | Sole Dispositive Power<br>40,000 (0.35%) |  |
|                                                                                     | 10. | Shared Dispositive Power<br>0            |  |
11. Aggregate Amount Beneficially Owned by Each Reporting Person  
 40,000
  12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)
  13. Percent of Class Represented by Amount in Row (11)  
 0.35%
  14. Type of Reporting Person (See Instructions)  
 IN

This Amendment No. 1 ("Amendment No. 1") amends the Schedule 13D (the "Original 13D") filed with the Securities and Exchange Commission ("SEC") on April 23, 2004. This Amendment No. 1 amends and supplements the Original 13D. Information in the Original 13D remains in full force and effect except to the extent that it is superceded by the information in this Amendment No. 1. Capitalizes terms used but not defined in this Amendment No. 1 shall have the meanings ascribed to such terms in the Original 13D.

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**Item 5. Interest in Securities of the Issuer**

Item 5 is hereby amended and restated in its entirety as follows:

According to Heritage's Proxy Statement for its 2004 Annual Meeting of Shareholders, filed with the Securities and Exchange Commission on April 7, 2004, there were 11,495,008 shares of common stock issued and outstanding as of April 1, 2004. Except as provided in the preceding sentence, the information contained in this Item 5 is as of April 5, 2004.

Arthur C. Carmichael, Jr.

- (a) Number of shares beneficially owned: 80,293 (0.70% of the Common Stock).
- (b) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 78,865
  - (ii) Shared power to vote or direct the vote: 1,428
  - (iii) Sole power to dispose or to direct the disposition of: 78,865
  - (iv) Shared power to dispose or to direct the disposition of: 0

Of the shares beneficially owned by Arthur Carmichael as of April 5, 2004:

he had sole voting and dispositive authority over (i) 66,369 shares which he personally owned, (ii) 9,900 shares that may be acquired upon the exercise of currently exercisable stock options owned by Mr. Carmichael and (iii) 2,596 shares held by Mr. Carmichael for the benefit of his children

he shared voting authority with Margaret Frasse over 714 shares held for the benefit of Margaret Frasse in care of Arthur C. Carmichael, Jr. (see Schedule I for information relating to Margaret Frasse)

he shared voting authority with Ann Frasse Stowe over 714 shares held for the benefit of Ann Frasse Stowe in care of Arthur C. Carmichael, Jr. (see Schedule II for information relating to Ann Frasse Stowe)

- (c) In March, 2004, Mr. Carmichael exercised options for 14,292 shares of Common Stock at an exercise price of \$3.50 per share and options for 4,950 shares of Common Stock at an exercise price of \$5.25 per share. Except for the transaction described in the preceding sentence, Arthur C. Carmichael, Jr. has not engaged in any transactions in the Common Stock during the past 60 days.
- (d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by Arthur C. Carmichael, Jr.
- (e) Not applicable

James L. D Amico

- (a) Number of shares beneficially owned: 106,700 (0.93% of the Common Stock).
- (b) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 106,7000
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or to direct the disposition of: 106,700
  - (iv) Shared power to dispose or to direct the disposition of: 0

Of the shares beneficially owned by James L. D Amico as of April 5, 2004:

he had sole voting and dispositive authority over (i) 8,000 shares which he personally owned in a Roth IRA and (ii) 98,700 shares held by the D Amico Tire Service Company, Inc. Profit Sharing Plan, of which Mr. D Amico was the sole trustee  
James D Amico has not engaged in any transactions in the Common Stock during the past 60 days.

- (c) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by James L. D Amico.
- (d) Not applicable
- (e) Not applicable

Tracey Infantino

- (a) Number of shares beneficially owned: 39,745 (0.35% of the Common Stock).
- (b) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 12,850
  - (ii) Shared power to vote or direct the vote: 26,895
  - (iii) Sole power to dispose or to direct the disposition of: 12,850
  - (iv) Shared power to dispose or to direct the disposition of: 26,895

Of the shares beneficially owned by Tracey Infantino as of April 5, 2004:

she had sole voting and dispositive authority over 12,850 shares that may be acquired upon the exercise of currently exercisable stock options owned by Ms. Infantino

she shared voting and dispositive authority with her husband, Eugene Infantino, over 25,469 shares owned as joint tenants (see Schedule III for information relating to Eugene Infantino)

she shared voting and dispositive authority, as a trustee, over 25,469 shares held by the Environmental Systems, Inc. Profit Sharing Plan (see Schedule IV for information relating to the other trustees of the Environmental Systems, Inc. Profit Sharing Plan with whom Ms. Infantino shares voting and dispositive authority)

- (c) The date of exercise, the number of shares received and the exercise price for all options exercised by Ms. Infantino during the past 60 days is set forth on Exhibit B and incorporated herein by reference. The trading date, number of shares sold and the price per share for all shares sold by Ms. Infantino during the past 60 days is set forth on Exhibit B. All sales were effected in broker transactions. Other than as set forth on Exhibit B, Ms. Infantino has not engaged in any transactions in the Common Stock during the past 60 days.
- (d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by Tracey Infantino.
- (e) Not applicable

Robert W. Peters

- (a) Number of shares beneficially owned: 226,286 (1.97% of the Common Stock).
- (b) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 0
  - (ii) Shared power to vote or direct the vote: 226,286
  - (iii) Sole power to dispose or to direct the disposition of: 0
  - (iv) Shared power to dispose or to direct the disposition of: 226,286

Of the shares beneficially owned by Robert W. Peters as of April 5, 2004:

he shared voting and dispositive authority, as a trustee, over 226,286 shares held by the Robert W. & Carolyn H. Peters 1992 (revocable) Trust UTA 1/10/92 (see Schedule V for information relating to the other trustee of the Trust with whom Mr. Peters shares voting and dispositive authority)

- (c) Robert W. Peters has not engaged in any transactions in the Common Stock during the past 60 days.
- (d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by Robert W. Peters.

- (e) Not applicable  
William Del Biaggio III
- (a) Number of shares beneficially owned: 136,294 (1.19% of the Common Stock).  
(b) Number of shares as to which such person has:  
(i) Sole power to vote or direct the vote: 136,294  
(ii) Shared power to vote or direct the vote: 0  
(iii) Sole power to dispose or to direct the disposition of: 136,294  
(iv) Shared power to dispose or to direct the disposition of: 0

Of the shares beneficially owned by William Del Biaggio III as of April 5, 2004:

he had sole voting and dispositive authority over (i) 5,429 shares which he personally owned in an IRA and (ii) 130,865 held by BDB Management, LCC, of which Mr. Del Biaggio III was the managing member

- (c) The trading date, number of shares purchased, and the price per share for all shares purchased during the past 60 days by Mr. Del Biaggio III is set forth in Exhibit B and incorporated herein by reference. All trades were effected in broker transactions. Other than as set forth on Exhibit B, Mr. Del Biaggio III has not engaged in any transactions in the Common Stock during the past 60 days.
- (d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by William Del Biaggio III.

- (e) Not applicable

Gary L. Thornhill

- (a) Number of shares beneficially owned: 7,138 (0.06% of the Common Stock).  
(b) Number of shares as to which such person has:  
(i) Sole power to vote or direct the vote: 4,286  
(ii) Shared power to vote or direct the vote: 2,852  
(iii) Sole power to dispose or to direct the disposition of: 4,286  
(iv) Shared power to dispose or to direct the disposition of: 2,852

Of the shares beneficially owned by Gary Thornhill as of April 5, 2004:



as general partner of the Gama Family Limited Partnership, he had sole voting and dispositive authority over 4,286 shares held by the Gama Family Limited Partnership

he shared voting and dispositive authority with his wife, Mary L. Thornbill (see Schedule VI for information relating to Mary L. Thornbill), over 2,852 shares they held as custodians for their children

(c) Gary L. Thornhill has not engaged in any transactions in the Common Stock during the past 60 days.

(d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by Gary L. Thornhill.

(e) Not applicable

Ranson W. Webster

(a) Number of shares beneficially owned: 430,000 (3.74% of the Common Stock).

(b) Number of shares as to which such person has:

(i) Sole power to vote or direct the vote: 0

(ii) Shared power to vote or direct the vote: 430,000

(iii) Sole power to dispose or to direct the disposition of: 0

(iv) Shared power to dispose or to direct the disposition of: 430,000

Of the shares beneficially owned by Ranson W. Webster as of April 5, 2004:

he shared voting and dispositive authority with his wife, Norma Webster, over 430,000 shares owned as joint tenants (see Schedule VII for information relating to Norma Webster)

(c) Mr. Webster has not engaged in any transactions in the Common Stock during the past 60 days.

(d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by Ranson W. Webster.

(e) Not applicable

William D. Dallas

(a) Number of shares beneficially owned: 40,000 (0.35% of the Common Stock).

- (b) Number of shares as to which such person has:
- (i) Sole power to vote or direct the vote: 40,000
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or to direct the disposition of: 40,000
  - (iv) Shared power to dispose or to direct the disposition of: 0

Of the shares beneficially owned by William D. Dallas as of April 5, 2004:

he had sole voting and dispositive authority over 40,000 shares which he personally owned

- (c) Mr. Dallas has not engaged in any transactions in the Common Stock during the past 60 days.
- (d) Other than as described above in this Item 5, no person has the right to receive or the power to direct the receipt of dividends from, or the proceeds of the sale of, the Common Stock beneficially owned by William D. Dallas.
- (e) Not applicable

**Item 7. Material to Be Filed as Exhibits**

Item 7 is hereby amended and restated as follows:

- Exhibit A Joint Filing Statement
- Exhibit B Schedule of Transactions for Tracey Enfantino in the Shares of Heritage
- Exhibit C Schedule of Transactions for BDB Management, LLC (William Del Biaggio III) in the Shares of Heritage

## Signature

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

DATE: May 3, 2004

/s/ Arthur C. Carmichael, Jr.  
Arthur C. Carmichael, Jr.

/s/ James L. D Amico  
James L. D Amico

/s/ Tracey Infantino  
Tracey Infantino

/s/ Robert W. Peters  
Robert W. Peters

/s/ William Del Biaggio III  
William Del Biaggio III

/s/ Gary L. Thornhill  
Gary L. Thornhill

/s/ Ranson W. Webster  
Ranson W. Webster

/s/ William D. Dallas  
William D. Dallas

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**EXHIBIT INDEX**

Exhibit A	Joint Filing Statement
Exhibit B	Schedule of Transactions for Tracey Infantino in the Shares of Heritage
Exhibit C	Schedule of Transactions for BDB Management, LLC (William Del Biaggio III) in the Shares of Heritage

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**Exhibit A**

**Joint Filing Statement**

We, the undersigned, hereby express our agreement that the attached Schedule 13D is filed on behalf of each of us.

DATE: May 3, 2004

/s/ Arthur C. Carmichael, Jr  
Arthur C. Carmichael, Jr

/s/ James L. D Amico  
James L. D Amico

/s/ Tracey Infantino  
Tracey Infantino

/s/ Robert W. Peters  
Robert W. Peters

Signature

/s/ William Del Biaggio III  
 William Del Biaggio III

/s/ Gary L. Thornhill  
 Gary L. Thornhill

/s/ Ranson W. Webster  
 Ranson W. Webster

/s/ William D. Dallas  
 William D. Dallas

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**Exhibit B**

**Schedule of Transactions for Tracey Infantino in the Shares of Heritage**

**Option Exercises**

<b>Date of Exercise</b>	<b>Number of Shares Received</b>	<b>Exercise Price</b>
2/20/2004	2,292 \$	3.50
3/24/2004	2,000 \$	5.25

**Sales of Heritage Common Stock**

<b>Date of Transaction</b>	<b>Number of Shares Sold</b>	<b>Price Per Share</b>	<b>Total Amount</b>
2/20/2004	2,292 \$	12.80 \$	29,337.60
3/24/2004	2,000 \$	12.35 \$	24,700.00
Total	4,292	\$	54,037.60

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## Exhibit C

## Schedule of Transactions for BDB Management, LLC (William Del Biaggio III) in the Shares of Heritage

Purchases of Heritage Common Stock

Date of Transaction	Number of Shares Purchased	Price Per Share	Total Amount
1/28/2004	5,000 \$	12.92 \$	64,607.95
2/17/2004	10,000 \$	13.05 \$	130,547.95
2/19/2004	7,500 \$	13.04 \$	97,785.45
2/20/2003	10,000 \$	13.03 \$	130,297.95
2/23/2004	800 \$	12.85 \$	10,287.95
2/25/2004	3,000 \$	13.05 \$	39,165.90
2/26/2004	7,000 \$	13.01 \$	91,099.90
3/01/2004	865 \$	12.89 \$	11,257.80
3/23/2004	10,000 \$	12.63 \$	126,332.95
3/24/2004	5,000 \$	12.64 \$	63,207.95
3/26/2004	5,000 \$	12.93 \$	64,657.95
Total	64,165	\$	829,249.70

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**Schedule I**

**Identity and Background Information for Margaret Frasse**

Ms. Frasse's principal occupation is a real estate broker for Windermere Realty. The principal business address for Windermere Realty is 314 West McGraw Street, Seattle, Washington 98119.

During the last five years, Ms. Frasse has not been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, Ms. Frasse has not been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

Mrs. Frasse is a citizen of the United States of America.

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**Schedule II**

**Identity and Background Information for Ann Frasse Stowe**

Mrs. Stowe is retired.

During the last five years, Mrs. Stowe has not been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, Mrs. Stowe has not been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

Mrs. Stowe is a citizen of the United States of America.

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**Schedule III**

**Identity and Background Information for Eugene Infantino**

Mr. Infantino is Chief Financial Officer of Environmental Systems, Inc. The principal business address for Environmental Systems, Inc. is 3353 De La Cruz Blvd, Santa Clara, California 95054

During the last five years, Mr. Infantino has not been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, Mr. Infantino has not been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

Mr. Infantino is a citizen of the United States of America.

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**Schedule IV**

**Trustees of the Environmental Systems, Inc. Profit Sharing Plan**

<b>Trustee</b>	<b>Principal Occupation or Employment</b>	<b>Name and Address of Employer</b>
Tracey Infantino	See Item 2	See item 2
Eugene Infantino	See Schedule III	See Schedule III
Vincent Infantino	President, Environmental Systems, Inc.	3353 De La Cruz Blvd, Santa Clara, California 95054

During the last five years, none of the persons named in this Schedule has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, none of the persons named in this Schedule has been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

The persons referred to in this Schedule are all citizens of the United States of America.

**Schedule V**

**Trustees of the Robert W. & Carolyn H. Peters 1992 (revocable) Trust UTA 1/10/92**

<b>Trustee</b>	<b>Principal Occupation or Employment</b>	<b>Name and Address of Employer</b>
Robert W. Peters	See Item 2	See Item 2
Carolyn H. Peters	Retired	N/A

During the last five years, none of the persons named in this Schedule has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, none of the persons named in this Schedule has been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

The persons referred to in this Schedule are all citizens of the United States of America.

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**Schedule VI**

**Identity and Background Information for Mary L. Thornbill**

Mrs. Thornbill is a homemaker.

During the last five years, Mrs. Thornbill has not been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, Thornbill has not been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

Mrs. Thornbill is a citizen of the United States of America.

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**Schedule VII**

**Identity and Background Information for Norma Webster**

Mrs. Webster is retired.

During the last five years, Mrs. Webster has not been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

During the last five years, Mrs. Webster has not been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which a judgment, decree or final order enjoining future violations of, prohibiting or mandating activities subject to, Federal or state securities laws was issued or a finding of any violations with respect to such laws was made.

Mrs. Webster is a citizen of the United States of America.

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