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GANDER MOUNTAIN CO Form 10-Q December 15, 2009 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED OCTOBER 31, 2009

Commission file number: 0-50659

GANDER MOUNTAIN COMPANY

(Exact name of Registrant as Specified in its Charter)

Minnesota

41-1990949

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

180 East Fifth Street, Suite 1300 Saint Paul, Minnesota 55101 (651) 325-4300

(Address, including zip code, and telephone number, including area code, of Registrant s Principal Executive Offices)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer x (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practical date: Common Stock, \$.01 par value; 24,197,733 shares outstanding as of December 4, 2009.

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GANDER MOUNTAIN COMPANY

QUARTERLY PERIOD ENDED OCTOBER 31, 2009

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Our logos Gander Mountain®, Gander Mtn.®, Gander Mountain Guide Series®, We Live Outdoors®, Overton s®, Gladiator,® and Dockmate;® and other trademarks, tradenames and service marks of Gander Mountain mentioned in this report are our property. This report also contains trademarks and service marks belonging to other entities.

SPECIAL NOTE REGARDING FORWARD-LOOKING INFORMATION

This Quarterly Report on Form 10-Q contains forward-looking statements regarding us, our business prospects and our results of operations that are subject to certain risks and uncertainties posed by many factors and events that could cause our actual business, prospects and results of operations to differ materially from those that may be anticipated by such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those described in Item 1A Risk Factors of our Annual Report on Form 10-K for fiscal year 2008. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. We undertake no obligation to revise any forward-looking statements in order to reflect events or circumstances that may subsequently arise. Readers are urged to carefully review and consider the various disclosures made by us in this report and in our other reports filed with the Commission that advise interested parties of the risks and factors that may affect our business.

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PART I. FINANCIAL INFORMATION

ITEM 1. UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Gander Mountain Company

Consolidated Statements of Operations - Unaudited

(In thousands, except per share data)

| | 13 Weeks Ended | | | 39 Weeks Ended | | | |
|--|---------------------|----|---------------------|---------------------|----|---------------------|--|
| | October 31, 2009 | | November 1, 2008 | October 31, 2009 | | November 1, 2008 | |
| Sales | \$ 276,594 | \$ | 269,920 | \$ 752,661 | \$ | 730,455 | |
| Cost of goods sold | 201,389 | | 200,160 | 566,185 | | 551,183 | |
| Gross profit | 75,205 | | 69,760 | 186,476 | | 179,272 | |
| Operating expenses: | | | | | | | |
| Selling, general and administrative expenses | 68,814 | | 64,975 | 199,425 | | 190,871 | |
| Exit costs and related charges | 492 | | (1,112) | 1,165 | | (20) | |
| Pre-opening expenses | | | | 299 | | 2,035 | |
| Income (loss) from operations | 5,899 | | 5,897 | (14,413) | | (13,614) | |
| Interest expense, net | 2,579 | | 4,950 | 7,807 | | 14,301 | |
| Income (loss) before income taxes | 3,320 | | 947 | (22,220) | | (27,915) | |
| Income tax provision | 151 | | 182 | 591 | | 619 | |
| Net income (loss) | \$ 3,169 | \$ | 765 | \$ (22,811) | \$ | (28,534) | |
| | | | | | | | |
| Basic and diluted income (loss) per common | | | | | | | |
| share | \$ 0.13 | \$ | 0.03 | \$ (0.94) | \$ | (1.18) | |
| | | | | | | | |
| Weighted average common shares outstanding | 24,200 | | 24,162 | 24,196 | | 24,086 | |

See accompanying notes to unaudited consolidated financial statements.

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Gander Mountain Company

Consolidated Balance Sheets

(In thousands)

| | October 31, 2009 unaudited | January 31, 2009 |
|-------------------------------------|----------------------------------|---------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 1,680 | \$ 1,655 |
| Accounts receivable | 21,736 | 10,784 |
| Income taxes receivable | | 62 |
| Inventories | 428,172 | 358,127 |
| Prepaids and other current assets | 11,214 | 12,132 |
| Total current assets | 462,802 | 382,760 |
| Property and equipment, net | 150,134 | 162,180 |
| Goodwill | 47,114 | 47,114 |
| Acquired intangible assets, net | 18,365 | 19,130 |
| Other assets, net | 1,541 | 1,936 |
| Total assets | \$ 679,956 | \$ 613,120 |
| | | |
| Liabilities and shareholders equity | | |
| Current liabilities: | | |
| Borrowings under credit facility | \$ 292,106 | \$ 204,514 |