OneBeacon Insurance Group, Ltd. Form 10-Q April 29, 2010 Table of Contents

T	IN	JT	T	F)	\mathbf{D}	C	\mathbf{r}	۱ ۸	T	Γ	C
l	JΙΝ	NI		ועם			•	•		Γ_{Λ}	7

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended March 31, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-33128

ONEBEACON INSURANCE GROUP, LTD.

(Exact name of Registrant as specified in its charter)

Bermuda

98-0503315

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

601 Carlson Parkway Minnetonka, Minnesota (Address of principal executive offices)

55305

(Zip Code)

Registrant s telephone number, including area code: (952) 852-2431

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated Filer x

Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of April 27, 2010, 23,368,400 Class A common shares, par value of \$0.01 per share, and 71,754,738 Class B common shares, par value of \$0.01 per share, were outstanding.

ONEBEACON INSURANCE GROUP, LTD.

TABLE OF CONTENTS

PART I	FINANCIAL INFORMATION	
<u>ITEM 1.</u>	Financial Statements (Unaudited)	
	Consolidated Balance Sheets: As of March 31, 2010 and December 31, 2009	2
	Consolidated Statements of Operations and Comprehensive Income: Three months ended March 31, 2010 and 2009	3
	Consolidated Statements of Shareholders Equity: Three months ended March 31, 2010 and 2009	4
	Consolidated Statements of Cash Flows: Three months ended March 31, 2010 and 2009	5
	Notes to Consolidated Financial Statements	6
<u>ITEM 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	29
	Results of Operations For the three months ended March 31, 2010 and 2009	30
	Summary of Investment Results	35
	Liquidity and Capital Resources	41
	Critical Accounting Estimates	44
	Forward-Looking Statements	45
<u>ITEM 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	46
<u>ITEM 4.</u>	Controls and Procedures	46
PART II	OTHER INFORMATION	
ITEM 1.	Legal Proceedings	46
ITEM 1A.	Risk Factors	46
<u>ITEM 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	46
ITEM 6.	<u>Exhibits</u>	47
<u>SIGNATURES</u>		48

PART 1. FINANCIAL INFORMATION

ITEM 1. Financial Statements

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED BALANCE SHEETS

	March 31, 2010 (Unaudited) (in million share and p amou	s, except per share	cember 31, 2009
Assets			
Investment Securities:			
Fixed maturity investments, at fair value (amortized cost \$2,249.1 and \$2,900.6)	\$ 2,344.5	\$	2,994.3
Short-term investments, at amortized cost (which approximates fair value)	1,068.8		544.4
Common equity securities, at fair value (cost \$227.1 and \$176.3)	245.6		187.6
Convertible bonds, at fair value (amortized cost \$152.3 and \$153.7)	170.9		170.2
Other investments, at fair value (cost \$130.8 and \$122.8)	160.5		146.3
Total investments	3,990.3		4,042.8
Cash	45.4		44.8
Reinsurance recoverable on unpaid losses	680.1		664.1
Reinsurance recoverable on unpaid losses Berkshire Hathaway, Inc.	1,520.7		1,528.8
Reinsurance recoverable on paid losses	19.8		15.9
Premiums receivable	459.2		469.1
Deferred acquisition costs	188.5		215.0
Net deferred tax asset	147.6		161.1
Investment income accrued	21.2		29.4
Ceded unearned premiums	112.5		49.9
Accounts receivable on unsettled investment sales	42.7		24.2
Other assets	313.5		286.9
Total assets	\$ 7,541.5	\$	7,532.0
Liabilities			
Loss and LAE reserves	\$ 3,991.3	\$	3,934.8
Unearned premiums	999.4		1,018.3
Debt	594.0		620.5
Securities lending payable	1.7		1.7
Ceded reinsurance payable	89.3		24.7
Accounts payable on unsettled investment purchases	11.5		7.6
Other liabilities	425.7		476.3
Total liabilities	6,112.9		6,083.9
Shareholders equity and noncontrolling interests			
OneBeacon s shareholders equity:			
Common shares and paid-in surplus (par value \$0.01; authorized, 200,000,000 shares;			
issued and outstanding, 95,123,138 and 95,121,050 shares)	1,010.1		1,009.7
Retained earnings	405.5		425.5
Accumulated other comprehensive loss, after tax:			

Net unrealized foreign currency translation losses	(0.7)	(0.7)
Other comprehensive income and loss items	(5.3)	(5.5)
Total OneBeacon s shareholders equity	1,409.6	1,429.0
Total noncontrolling interests	19.0	19.1
Total OneBeacon s shareholders equity and noncontrolling interests	1,428.6	1,448.1
Total liabilities, OneBeacon s shareholders equity and noncontrolling interests	\$ 7,541.5	\$ 7,532.0

See Notes to Consolidated Financial Statements.

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(Unaudited)

	Three months ended March 31,	
	2010 (\$ in millions, except p share amounts)	2009 er
Revenues		
Earned premiums	\$ 453.2 \$	487.8
Net investment income	28.3	21.9
Net realized and unrealized investment gains (losses)	42.4	(5.9)
Net other revenues	6.5	9.4
Total revenues	530.4	513.2
Expenses		
Loss and LAE	333.7	288.0
Policy acquisition expenses	101.4	95.9
Other underwriting expenses	74.2	72.7
General and administrative expenses	7.7	5.5
Accretion of fair value adjustment to loss and LAE reserves		1.4
Interest expense on debt	9.1	10.9
Total expenses	526.1	474.4
Pre-tax income	4.3	38.8
Income tax expense	(4.0)	(5.5)
Net income including noncontrolling interests	0.3	33.3
Less: Net income attributable to noncontrolling interests	(0.3)	(0.5)
Net income attributable to OneBeacon s shareholders		32.8
Change in other comprehensive income and loss items	0.2	1.1
Comprehensive net income attributable to OneBeacon s shareholders	\$ 0.2 \$	33.9
Earnings per share attributable to OneBeacon s shareholders basic and diluted		
Net income attributable to OneBeacon s shareholders	\$ 0.0 \$	0.34
Dividends declared and paid per share	\$ 0.21 \$	0.21

See Notes to Consolidated Financial Statements.

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(Unaudited)

	Common areholders equity	neBeacon s Sha Common shares and paid-in surplus	R ea	ers Equity etained arnings millions)	con (lo	cum. other nprehensive ss) income, after tax	i	ncontrolling interests, after tax
Balances at January 1, 2010	\$ 1,429.0	\$ 1,009.7	\$	425.5	\$	(6.2)	\$	19.1
Net income								0.3
Accrued option expense	0.4	0.4						
Repurchases and retirements of common								
shares								0.3
Dividends	(20.0)			(20.0)				(0.7)
Other comprehensive income, after tax	0.2					0.2		
Balances at March 31, 2010	\$ 1,409.6	\$ 1,010.1	\$	405.5	\$	(6.0)	\$	19.0

	sha	ommon reholders equity	neBeacon s Sha Common shares and paid-in surplus	R es	ers Equity etained arnings a millions)	cor	ccum. other mprehensive oss) income, after tax	i	ncontrolling interests, after tax
Balances at January 1, 2009	\$	1,155.1	\$ 1,016.7	\$	163.4	\$	(25.0)	\$	17.2
Net income		32.8			32.8				0.5
Accrued option expense		0.3	0.3						
Repurchases and retirements of common									
shares									0.3
Dividends		(20.0)			(20.0)				(0.6)
Contributions									2.0
Other comprehensive income, after tax		1.1					1.1		
Balances at March 31, 2009	\$	1,169.3	\$ 1,017.0	\$	176.2	\$	(23.9)	\$	19.4

See Notes to Consolidated Financial Statements.

ONEBEACON INSURANCE GROUP, LTD.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	2010	Three months ended March 31,		2000
	2010	(\$ in mi	illions)	2009
Cash flows from operations:			,	
Net income including noncontrolling interests \$		0.3	\$	33.3
Charges (credits) to reconcile net income to cash flows used for operations:				
Net realized and unrealized investment (gains) losses		(42.4)		5.9
Net other realized losses		0.5		
Deferred income tax expense		13.5		57.9
Other operating items:				
Net change in loss and LAE reserves		56.5		(82.8)
Net change in unearned premiums		(18.9)		(16.2)
Net change in ceded reinsurance payable		64.6		(7.0)
Net change in ceded unearned premiums		(62.6)		(2.2)
Net change in premiums receivable		9.9		7.5
Net change in reinsurance recoverable on paid and unpaid losses		(11.8)		64.3
Net change in other assets and liabilities		(38.8)		(118.5)
Net cash used for operations		(29.2)		(57.8)
Cash flows from investing activities:				
Net maturities, purchases and sales of short-term investments		(524.4)		162.2
Maturities of fixed maturity investments		683.0		76.5
Sales of fixed maturity investments		286.5		248.3
Sales of common equity securities		11.3		156.9
Sales of convertible bonds		29.5		83.5
Distributions and redemptions of other investments		2.1		7.2
Purchases of fixed maturity investments		(297.7)		(611.7)
Purchases of common equity securities		(61.8)		(13.9)
Purchases of convertible bonds		(23.7)		(50.2)
Contributions for other investments		(12.5)		(3.5)
Net change in unsettled investment purchases and sales		(14.6)		31.7
Net acquisitions of property and equipment		(0.8)		0.6
Net cash provided from investing activities		76.9		87.6
Cash flows from financing activities:				
Repayment of debt		(14.0)		(2.0)
Repurchases of debt		(13.1)		(8.1)
Cash dividends paid to common shareholders		(20.0)		(20.0)
Net cash used for financing activities		(47.1)		(30.1)
Net increase (decrease) in cash during period		0.6		(0.3)
Cash balance at beginning of period		44.8		53.0
Cash balance at end of period \$		45.4	\$	52.7
Supplemental cash flows information:				
Interest paid \$		0.4	\$	0.8
Net tax payments to state and national governments		5.1		1.4

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. Nature of Operations and Summary of Significant Accounting Policies

Basis of presentation

These interim consolidated financial statements include the accounts of OneBeacon Insurance Group, Ltd. (the Company or the Registrant) and its subsidiaries (collectively, OneBeacon) and have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Company is an exempted Bermuda limited liability company. The OneBeacon operating companies are U.S.-based property and casualty insurance writers, most of which operate in a multi-company pool. OneBeacon offers a wide range of insurance personal products and services sold through independent agencies, brokers and managing general agencies. OneBeacon has historically offered a range of specialty, commercial and personal products and services, however, OneBeacon has recently entered into two transactions that will transform it into a specialty lines company. On December 3, 2009, OneBeacon sold the renewal rights to approximately \$490 million in premiums from its non-specialty commercial lines business to The Hanover Insurance Group (The Hanover). The transaction includes small commercial accounts and the non-specialty portion of the middle-market business, beginning with January 1, 2010 effective dates (the Commercial Lines Transaction). On February 2, 2010, OneBeacon entered into a definitive agreement to sell its personal lines business. See Note 2 for further discussion.

OneBeacon was acquired by White Mountains Insurance Group, Ltd. (White Mountains) from Aviva plc (Aviva, formerly CGNU) in 2001 (the OneBeacon Acquisition). White Mountains is a holding company whose businesses provide property and casualty insurance, reinsurance and certain other products. During the fourth quarter of 2006, White Mountains sold 27.6 million or 27.6% of the Company's common shares in an initial public offering. Prior to the initial public offering, OneBeacon was a wholly-owned subsidiary of White Mountains. As of March 31, 2010, White Mountains owned 75.4% of the Company's common shares. Within this report, the term OneBeacon is used to refer to one or more entities within the consolidated organization, as the context requires. The Company is a Bermuda exempted limited company with its headquarters located at 14 Wesley Street, 5th Floor, Hamilton HM 11, Bermuda. The Company's principal executive office is located at 601 Carlson Parkway, Minnetonka, Minnesota 55305, its U.S. headquarters are located at 1 Beacon Lane, Canton, Massachusetts 02021 and its registered office is located at Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

OneBeacon s reportable segments are Insurance Operations and Other Operations. OneBeacon s Insurance Operations segment includes the results of its insurance operations. OneBeacon currently manages its Insurance Operations segment through a specialty lines underwriting unit and a personal lines underwriting unit, nearly all of which is subject to the personal lines transaction described in Note 2. The Insurance Operations segment also includes run-off business, which primarily consists of non-specialty commercial lines business which is being transferred to The Hanover, as described above, and other run-off business. OneBeacon s Other Operations segment consists of the Company and its intermediate holding companies which include OneBeacon U.S. Enterprises Holdings, Inc. and OneBeacon U.S. Holdings, Inc. (OBH), both U.S.-domiciled companies, as well as various intermediate holding companies domiciled in the United States, Gibraltar, Luxembourg and Bermuda.

All significant intercompany transactions have been eliminated in consolidation. These interim financial statements include all adjustments, consisting of a normal recurring nature, considered necessary by management to fairly present the financial position, results of operations and

cash flows of OneBeacon. These interim financial statements may not be indicative of financial results for the full year and should be read in conjunction with the Company s 2009 Annual Report on Form 10-K. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Refer to the Company s 2009 Annual Report on Form 10-K for a complete discussion regarding OneBeacon s significant accounting policies. Certain amounts in the prior period financial statements have been reclassified to conform to the current presentation.

Recently Adopted Changes in Accounting Principles

Transfers of Financial Assets and Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities

On January 1, 2010, OneBeacon adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2009-16 and ASU 2009-17, codified within Accounting Standards Codification (ASC) 860 and ASC 810, respectively. Under ASC 860, the concept of a qualifying special-purpose entity (QSPE) has been eliminated and accordingly, any existing QSPE must be evaluated for consolidation upon adoption. The appropriateness of derecognition is evaluated based on whether or not the transferor has surrendered control of the transferred assets. The evaluation must consider any continuing involvement by the transferor. OneBeacon does not have any entities that were considered a QSPE under guidance prior to ASC 860. ASC 810 clarifies the application of consolidation accounting for entities for which the controlling financial interest might not be solely identified

Table of Contents

through voting rights. The guidance under ASC 810 still requires a reporting entity to perform an analysis to determine if its variable interests give it a controlling financial interest in a variable interest entity (VIE). The analysis required identifies the primary beneficiary of a VIE as the entity having both of the following:

- The power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance; and
- The obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE.

In addition, a reporting entity must assess whether it has an implicit financial responsibility to ensure that a VIE operates as designed when determining if it has the power to direct the activities of the VIE that most significantly affect the entity s economic performance. The concept of a reconsideration event is retained and an ongoing reassessment of whether a reporting entity is the primary beneficiary of a VIE is required. Specifically, the list of reconsideration events includes a change in facts and circumstances where the holders of an equity investment at risk as a group lose the power from voting or similar rights to direct the activities of the entity that most significantly affect the entity s economic performance. In addition, a troubled debt-restructuring is now defined as a reconsideration event. Both statements expand required disclosures and are effective as of the beginning of the first annual reporting period that begins after November 15, 2009. The adoption of ASC 860 and ASC 810 had no material impact on OneBeacon s financial position or results of operations.

Improving Disclosures about Fair Value Measurements

On January 1, 2010, OneBeacon adopted ASU 2010-06, codified within ASC 820. ASU 2010-06 requires new disclosures and clarifies existing disclosure requirements for fair value measurements. ASU 2010-06 requires disclosure of the amounts and nature of the transfers in and out of Level 1 and Level 2 measurements. The ASU also requires a gross presentation of activity within the Level 3 rollforward, presenting separately information about purchases, sales, issuances and settlements. In addition, fair value measurements by Level will now be presented on a more disaggregated basis, by asset or liability class. The ASU also requires more detailed disclosures about inputs and valuation techniques for Level 2 and Level 3 measurements for interim and annual reporting periods. The ASU is effective for the first interim or annual reporting period beginning after December 15, 2009, except for the gross presentation of the Level 3 rollforward, which is required for annual reporting periods beginning after December 15, 2010 and for interim reporting periods within those years. The adoption of ASU 2010-06 had no material impact on OneBeacon s financial position or results of operations. See Note 5 for required disclosures.

NOTE 2. Acquisitions and Dispositions

On February 2, 2010, OneBeacon entered into a definitive agreement to sell its traditional personal lines business to Tower Group, Inc. (the Personal Lines Transaction). The Personal Lines Transaction includes two insurance companies containing the personal lines business, and two attorneys-in-fact managing the reciprocal insurance exchanges (reciprocals) that write the personal lines business in New York and New Jersey. Net written premiums for the affected books totaled approximately \$420 million for the year ended December 31, 2009. As consideration, OneBeacon will receive an amount equal to the statutory surplus in the reciprocals, the GAAP equity in the insurance companies and attorneys-in-fact, plus \$32.5 million. All specialty lines, including the collector cars and boats business, will remain with OneBeacon. The sale is subject to certain state regulatory approvals.

Except as described above with respect to entering into the Personal Lines Transaction, during the first quarter of 2010, there were no acquisitions or dispositions. During the first quarter of 2009, there were no acquisitions or dispositions.

NOTE 3. Reserves for Unpaid Loss and LAE

The following table summarizes the loss and LAE reserve activities of OneBeacon s insurance subsidiaries for the three months ended March 31, 2010 and 2009:

	Three months ended March 31,				
	2010 200				
	(\$ in mi	illions)			
Gross beginning balance	\$ 3,934.8	\$	4,294.0		
Less beginning reinsurance recoverable on unpaid losses	(2,192.9)		(2,503.3)		
Net loss and LAE reserves	1,741.9		1,790.7		
Loss and LAE incurred relating to:					
Current year losses	339.7		302.8		
Prior year losses	(6.0)		(14.8)		
Total incurred loss and LAE	333.7		288.0		
Accretion of fair value adjustment to net loss and LAE reserves			1.4		
Loss and LAE paid relating to:					
Current year losses	(73.0)		(76.3)		
Prior year losses	(212.1)		(233.5)		
Total loss and LAE payments	(285.1)		(309.8)		
Net ending balance	1,790.5		1,770.3		
Plus ending reinsurance recoverable on unpaid losses	2,200.8		2,440.9		
Gross ending balance	\$ 3,991.3	\$	4,211.2		

During the three months ended March 31, 2010, OneBeacon experienced \$6.0 million of favorable loss and LAE reserve development on prior accident year loss reserves. The favorable loss reserve development was primarily due to lower than expected severity on non-catastrophe losses related to professional liability lines, commercial package business and other general liability lines. During the three months ended March 31, 2009, OneBeacon experienced \$14.8 million of favorable loss and LAE reserve development on prior accident year loss reserves. The favorable loss reserve development was primarily due to lower than expected severity on non-catastrophe losses related to professional liability lines and commercial package business lines, partially offset by adverse loss reserve development primarily related to New York personal injury protection litigation at AutoOne Insurance (AutoOne).

In connection with purchase accounting for the OneBeacon Acquisition, loss and LAE reserves and the related reinsurance recoverables were adjusted to fair value on the balance sheets. The net reduction to loss and LAE reserves was accreted through an income statement charge ratably with and over the period the claims were settled. Accordingly, OneBeacon recognized \$1.4 million of such charges for the three months ended March 31, 2009. As of March 31, 2010, the outstanding pre-tax unaccreted adjustment was \$0.

NOTE 4. Reinsurance

In the normal course of business, OneBeacon s insurance subsidiaries seek to limit losses that may arise from catastrophes or other events by reinsuring with third party reinsurers. OneBeacon remains liable for risks reinsured even if the reinsurer does not honor its obligations under reinsurance contracts.

Effective July 1, 2009, OneBeacon renewed its property catastrophe reinsurance program through June 30, 2010. The program provides coverage for OneBeacon s personal and commercial property business as well as certain acts of terrorism. Under the program, the first \$100 million of losses resulting from any single catastrophe are retained and the next \$750 million of losses resulting from the catastrophe are reinsured. Any loss above \$850 million would be retained. In the event of a catastrophe, OneBeacon s property catastrophe reinsurance program is reinstated for the remainder of the original contract term by paying a reinstatement premium that is based on the percentage of coverage reinstated and the original property catastrophe coverage premium.

OneBeacon entered into a 30% quota share agreement with a group of reinsurers that ran from January 1, 2009 through December 31, 2009, and renewed the agreement effective January 1, 2010. During the three months ended March 31, 2010 and 2009, OneBeacon ceded \$11.6 million and \$13.6 million, respectively, of written premiums from its Northeast homeowners business written through OneBeacon Insurance Company (OBIC) and its subsidiary companies, along with Adirondack Insurance Exchange and New Jersey Skylands Insurance Association in New York and New Jersey, respectively.

At March 31, 2010, OneBeacon had \$19.8 million of reinsurance recoverables on paid losses and \$2,387.8 million (gross of \$187.0 million in purchase accounting adjustments, as described in Note 3) that will become recoverable if claims are paid in accordance with current reserve estimates. Reinsurance contracts do not relieve OneBeacon of its obligations. Therefore, collectibility of balances due from its reinsurers is critical to OneBeacon s financial strength. OneBeacon is selective in regard to its reinsurers, principally placing reinsurance with those reinsurers with strong financial condition, industry ratings and underwriting ability. Management monitors the financial condition and ratings of its reinsurers on an ongoing basis. As a result, uncollectible amounts have historically not been significant. The following table provides a listing of OneBeacon s top reinsurers for its insurance operations, excluding industry pools and associations and affiliates of OneBeacon, based upon recoverable amounts, the percentage of total reinsurance recoverables and the reinsurers A.M. Best Company, Inc. (A.M. Best) ratings.

(\$ in millions)	Balance at March 31, 2010	% of total	A.M. Best Rating (1)
National Indemnity Company and General Reinsurance Corporation (2)	\$ 1,840.9	76%	A++
Tokio Marine and Nichido Fire (3)	45.5	2%	A++
Munich Reinsurance America	40.9	2%	A+
QBE Insurance Corporation	28.2	1%	A
Swiss Re	18.6	1%	A

- (1) A.M. Best ratings as detailed above are: A++ (Superior, which is the highest of fifteen financial strength ratings), A+ (Superior, which is the second highest of fifteen financial strength ratings) and A (Excellent, which is the third highest of fifteen financial strength ratings).
- (2) Includes \$320.2 million of Third Party Recoverables (as defined below), which NICO (as defined below) would pay under the terms of the NICO Cover (as defined below) if they are unable to collect from third party reinsurers. OneBeacon also has an additional \$105.4 million of Third Party Recoverables from various reinsurers, the majority of which are rated A or better by A.M. Best.
- (3) Includes \$38.8 million of reinsurance recoverables from various reinsurers that are guaranteed by Tokio Marine and Nichido Fire under the terms of a 100% quota share reinsurance agreement between Houston General Insurance Company and Tokio Marine and Nichido Fire.

In connection with the OneBeacon Acquisition, Aviva caused OneBeacon to purchase two reinsurance contracts: a reinsurance contract with National Indemnity Company (NICO), for up to \$2.5 billion in old asbestos and environmental (A&E) claims and certain other exposures (the NICO Cover) and an adverse loss reserve development cover from General Reinsurance Corporation (GRC) for up to \$570.0 million, comprised of \$400.0 million of adverse loss reserve development occurring in years 2000 and prior (the GRC Cover) in addition to \$170.0 million of reserves ceded as of the date of the OneBeacon Acquisition. The NICO Cover and GRC Cover, which were contingent on and occurred contemporaneously with the OneBeacon Acquisition, were put in place in lieu of a seller guarantee of loss and LAE reserves and are therefore accounted for under GAAP as a seller guarantee. NICO and GRC are wholly-owned subsidiaries of Berkshire Hathaway, Inc.

Under the terms of the NICO Cover, NICO receives the economic benefit of reinsurance recoverables from certain of OneBeacon s third party reinsurers (Third Party Reinsurers) in existence at the time the NICO Cover was executed (Third Party Recoverables). As a result, the Third Party Recoverables serve to protect the \$2.5 billion limit of NICO coverage for the benefit of OneBeacon. OneBeacon estimates that on an

incurred basis it has used approximately \$2.2 billion of the coverage provided by NICO at March 31, 2010. Since entering into the NICO Cover, approximately 4% of the \$2.2 billion of utilized coverage relates to uncollectible Third Party Recoverables and settlements on Third Party Recoverables through March 31, 2010. Net losses paid totaled approximately \$1.2 billion as of March 31, 2010. To the extent that actual experience differs from OneBeacon s estimate of ultimate A&E losses and Third Party Recoverables, future losses could exceed the \$320.2 million of protection remaining under the NICO Cover at March 31, 2010.

Pursuant to the GRC Cover, OneBeacon is not entitled to recover losses to the full contract limit if such losses are reimbursed by GRC more quickly than anticipated at the time the contract was signed. OneBeacon intends to seek reimbursement from GRC only for claims which result in payment patterns similar to those supporting its recoverables recorded pursuant to the GRC Cover. The economic cost of not submitting certain other eligible claims to GRC is primarily the investment spread between the rate credited by GRC and the rate achieved by OneBeacon on its own investments. This cost, if any, is expected to be nominal.

Table of Contents

NOTE 5. Investment Securities

OneBeacon s invested assets are comprised of securities and other investments held for general investment purposes. Refer to the Company s 2009 Annual Report on Form 10-K for a complete discussion.

In accordance with ASC 825, OneBeacon classifies its portfolio of fixed maturity investments and common equity securities, including convertible bonds, held for general investment purposes as trading securities. Trading securities are reported at fair value as of the balance sheet date as determined by quoted market prices when available. Realized and unrealized investment gains and losses on trading securities are reported pre-tax in revenues.

Short-term investments consist of money market funds, certificates of deposit and other securities which, at the time of purchase, mature or become available for use within one year. Short-term investments are carried at amortized cost, which approximated fair value as of March 31, 2010 and December 31, 2009.

Other investments include hedge funds and private equity funds. OneBeacon measures its investments in hedge funds and private equity funds at fair value with changes therein reported in revenues on a pre-tax basis.

OneBeacon participated in a securities lending program as a mechanism for generating additional investment income on its fixed maturity and common equity portfolios. Under the securities lending arrangements, certain of its fixed maturity and common equity investments were loaned to other institutions for short periods of time through a lending agent. OneBeacon maintained control over the securities it loaned, retained the earnings and cash flows associated with the loaned securities and received a fee from the borrower for the temporary use of the asset. Collateral, in the form of cash and United States government securities, was required at a rate of 102% of the fair value of the loaned securities. An indemnification agreement with the lending agent protected OneBeacon in the event a borrower became insolvent or failed to return any of the securities on loan. In the event of a shortfall in the collateral amount required to be returned to the securities lending counterparty (e.g., as a result of investment losses), OneBeacon was obligated to make up any deficiency.

Prior to February 2009, the collateral was controlled by the lending agent. The lending agent managed the investment of the cash collateral, however, other than in the event of default by the borrower, this collateral was not available to OneBeacon and was remitted to the borrower by the lending agent upon the return of the loaned securities. Because of these restrictions, OneBeacon considered its securities lending activities to be non-cash transactions. The fair value of the securities lending collateral was recorded as both an asset and liability on the balance sheet.

In February 2009, OneBeacon amended the terms of the securities lending program to give it more control over the investment of borrowers collateral and to separate the assets supporting that collateral into a segregated account. Pursuant to the amendment, (i) the guidelines for the investment of any new cash collateral as well as the reinvestment of cash were narrowed to permit investment in only cash equivalent securities, (ii) OneBeacon has the authority to direct the lending agent to both sell specific collateral securities in the segregated account and to not sell certain collateral securities which the lending agent proposes to sell, and (iii) OneBeacon and the lending agent agreed to manage the securities lending program toward an orderly wind-down. In May 2009, OneBeacon instructed the lending agent not to make any additional loans of securities and to recall all of the securities on loan and fund the return of collateral to the borrower. As a result of the actions described above, the securities lending assets are no longer segregated and are included within OneBeacon s investment securities. As of March 31, 2010,

\$1.7 million in collateral had not been returned to the borrower.

Table of Contents

OneBeacon s net investment income is comprised primarily of interest income associated with OneBeacon s fixed maturity investments, dividend income from its equity investments and interest income from its short-term investments. Net investment income for the three months ended March 31, 2010 and 2009 consisted of the following:

		Three months ended March 31,				
	201	0		2009		
		(\$ in m	illions)			
Investment income:						
Fixed maturity investments	\$	27.7	\$	21.0		
Short-term investments		0.1		1.6		
Common equity securities		0.8		0.4		
Convertible bonds		1.6		1.5		
Other investments		0.4		0.3		
Gross investment income		30.6		24.8		
Less investment expenses		(2.3)		(2.9)		
Net investment income, pre-tax	\$	28.3	\$	21.9		

The composition of net realized investment gains (losses), a component of net realized and unrealized investment gains (losses), consisted of the following:

		Three months ended March 31,				
	2010			2009		
		(\$ in m	nillions)			
Fixed maturity investments	\$	24.4	\$	(18.2)		
Short-term investments				0.1		
Common equity securities		0.3		(39.6)		
Convertible bonds		4.1		0.7		
Other investments		(2.4)		0.7		
Net realized investment gains (losses), pre-tax	\$	26.4	\$	(56.3)		

The net changes in fair value for the three months ended March 31, 2010 and 2009 are as follows:

	net ı	anges in inrealized nd losses (1)	C	onths ended March 31, 2010 changes in net foreign currency ranslation gains and losses (1) (\$ in millions)	To	otal net changes in fair value reflected in revenues (1)
Fixed maturity investments	\$	(1.8)	\$	2.6	\$	0.8
Short-term investments				(0.3)		(0.3)
Common equity securities		7.2				7.2
Convertible bonds		2.1				2.1
Other investments		6.2				6.2
Total	\$	13.7	\$	2.3	\$	16.0

	net ur	T nges in trealized losses (1)(2)	Cha	ths ended March 31, 2009 unges in net foreign currency unslation gains and losses (1) (\$ in millions)	To	otal net changes in fair value reflected in revenues (1)(2)
Fixed maturity investments	\$	33.7	\$	6.4	\$	40.1
Short-term investments		(0.1)		0.2		0.1
Common equity securities		9.1		0.1		9.2
Convertible bonds		(1.7)				(1.7)
Other investments		2.7				2.7
Total	\$	43.7	\$	6.7	\$	50.4

⁽¹⁾ Includes changes in net deferred gains and losses on sales of investments between OneBeacon and entities under White Mountains common control of \$(0.9) million and \$0.3 million, pre-tax, for the three months ended March 31, 2010 and 2009, respectively.

(2) Includes net unrealized gains related to OneBeacon s securities lending program of \$3.2 million, pre-tax, for the three months ended March 31, 2009.

The components of OneBeacon s ending net unrealized investment gains and losses, excluding the impact of net unrealized foreign currency translation gains and losses, on its trading investment portfolio as of March 31, 2010 and December 31, 2009 were as follows:

	Marc 201	,	December 31, 2009 lions)		
Investment securities:					
Gross unrealized investment gains	\$	169.1	\$	167.2	
Gross unrealized investment losses		(10.8)		(23.5)	
Net unrealized gains from investment securities		158.3		143.7	
Income taxes		(55.4)		(50.3)	
Total net unrealized investment gains, after tax	\$	102.9	\$	93.4	

The cost or amortized cost, gross unrealized investment gains and losses, and carrying values of OneBeacon s fixed maturity investments as of March 31, 2010 and December 31, 2009 were as follows:

	Cost or Gross amortized unrealized cost gains		Gross unrealiz losses (\$ in millio	ed	curren	Net foreign currency gains		Carrying value	
U.S. Government and agency obligations	\$	409.5	\$ 11.7	\$		\$		\$	421.2
Debt securities issued by industrial corporations		895.1	60.0		(0.8)		3.9		958.2

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Municipal obligations	1.9				1.9
Asset-backed securities	856.1	18.8	(0.6)		874.3
Foreign government obligations	15.7	0.9			16.6
Preferred stocks	70.8	1.5			72.3
Total fixed maturity investments	\$ 2,249.1	\$ 92.9	\$ (1.4) \$	3.9	\$ 2,344.5

Table of Contents

	Cost or nortized cost	ι	Gross inrealized gains	u	Gross Inrealized losses in millions)	let foreign currency gains	Carrying value
U.S. Government and agency obligations	\$ 519.4	\$	12.4	\$	(0.2)	\$	\$ 531.6
Debt securities issued by industrial							
corporations	1,278.6		73.5		(6.4)	1.3	1,347.0
Municipal obligations	2.5		0.1				2.6
Asset-backed securities	1,003.7		18.4		(7.2)		1,014.9
Foreign government obligations	25.6		1.1				26.7
Preferred stocks	70.8		0.7				71.5
Total fixed maturity investments	\$ 2,900.6	\$	106.2	\$	(13.8)	\$ 1.3	\$ 2,994.3

The cost or amortized cost, gross unrealized investment gains and losses, and carrying values of OneBeacon s common equity securities, convertible bonds and other investments as of March 31, 2010 and December 31, 2009 were as follows:

	am	ost or ortized cost	un	Gross realized gains	unr l	31, 2010 Gross realized osses millions)	Net foreign currency gains	arrying value
Common equity securities	\$	227.1	\$	21.4	\$	(2.9)	\$	\$ 245.6
Convertible bonds		152.3		18.7		(0.1)		170.9
Other investments		130.8		36.1		(6.4)		160.5

	am	ost or ortized cost	u	Gross nrealized gains	December 31, 2009 Gross unrealized losses		Net foreign currency gains	arrying value
				Ü	(\$ in	millions)		
Common equity securities	\$	176.3	\$	12.3	\$	(1.0)	\$	\$ 187.6
Convertible bonds		153.7		16.6		(0.1)		170.2
Other investments		122.8		32.1		(8.6)		146.3

Fair value measurements at March 31, 2010

OneBeacon records its investments in accordance with ASC 820 which provides a revised definition of fair value, establishes a framework for measuring fair value and expands financial statement disclosure requirements for fair value information. Under ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (an exit price). ASC 820 establishes a fair value hierarchy that distinguishes between inputs based on market data from independent sources (observable inputs) and a reporting entity s internal assumptions based upon the best information available when external market data is limited or unavailable (unobservable inputs). The fair value hierarchy in ASC 820 prioritizes fair value measurements into three levels based on the nature of the inputs as follows:

Level 1 Valuations based on quoted prices in active markets for identical assets;

Level 2 Valuations based on observable inputs that do not meet the criteria for Level 1, including quoted prices in inactive markets and quoted prices in active markets for similar, but not identical instruments; and

Level 3 Valuations based on unobservable inputs.

As of both March 31, 2010 and December 31, 2009, approximately 93% of the investment portfolio recorded at fair value was priced based upon observable inputs.

Fair values for securities for which quoted prices are unavailable are estimated based upon reference to observable inputs other than quoted prices, such as benchmark interest rates, market comparables, broker quotes and other relevant observable inputs. In circumstances where observable inputs are adjusted to reflect management s best estimate of fair value, such fair value measurements are considered a lower level measurement in the fair value hierarchy.

Table of Contents

Other investments, which are comprised of hedge funds and private equity funds for which the fair value option has been elected, are carried at fair value based upon OneBeacon s proportionate interest in the underlying fund s net asset value, which is deemed to approximate fair value. The fair value of OneBeacon s investments in hedge funds and private equity funds has been estimated using net asset value because it reflects the fair value of the funds underlying investments in accordance with ASC 820. OneBeacon employs a number of procedures to assess the reasonableness of the fair value measurements, including obtaining and reviewing each fund s audited financial statements and discussing each fund s pricing with the fund s manager. However, since the fund managers do not provide sufficient information to independently evaluate the pricing inputs and methods for each underlying investment, the inputs are considered to be unobservable. Accordingly, the fair values of OneBeacon s investment in hedge funds and private equity funds have been classified as Level 3 under the fair value hierarchy.

In circumstances where the underlying investments are publicly traded, such as the investments made by hedge funds, the fair value of the underlying investments is determined using current market prices. In circumstances where the underlying investments are not publicly traded, such as the investments made by private equity funds, the private equity fund managers have considered the need for a liquidity discount on each of the underlying investments when determining the fund s net asset value in accordance with ASC 820. In circumstances where OneBeacon s portion of a fund s net asset value is deemed to differ from fair value due to illiquidity or other factors associated with OneBeacon s investment in the fund, including counterparty credit risk, the net asset value is adjusted accordingly. At March 31, 2010 and December 31, 2009, OneBeacon did not record an adjustment to the net asset value related to its investments in hedge funds or private equity funds.

As of March 31, 2010 and December 31, 2009, other investments represented approximately 4% of the investment portfolio recorded at fair value. Other investments accounted for at fair value as of March 31, 2010 and December 31, 2009 were comprised of \$79.7 million and \$74.2 million, respectively, in hedge funds, \$63.3 million and \$58.0 million, respectively, in private equity funds, \$14.1 million for both periods of an investment in a community reinvestment vehicle, and \$3.4 million of an investment in a tax credit stimulus fund as of March 31, 2010. At March 31, 2010 and December 31, 2009, we held investments in 15 hedge funds and 16 and 15 private equity funds, respectively. The largest investment in a single fund was \$11.3 million and \$10.8 million, respectively, at March 31, 2010 and December 31, 2009.

Table of Contents

The fair value measurements at March 31, 2010 and December 31, 2009 and their related inputs are as follows:

	r value at ch 31, 2010	Le	vel 1 Inputs (\$ in mi	vel 2 Inputs	Level 3 Inputs			
Fixed maturity investments:								
U.S. Government and agency obligations	\$ 421.2	\$	418.6	\$	2.6	\$		
Debt securities issued by industrial								
corporations								
AA	23.8				23.8			
A	261.2				261.2			
BBB	659.6				659.6			
BB	13.6				13.6			
Debt securities issued by industrial								
corporations	958.2				958.2			
Municipal obligations	1.9				1.9			
Asset-backed securities	874.3				859.6		14.7	
Foreign government obligations	16.6		11.3		5.3			
Preferred stocks	72.3				1.6		70.7	
Fixed maturity investments	2,344.5		429.9		1,829.2		85.4	
· ·								
Short-term investments	1,068.8		1,068.8					
Common equity securities								
Financials	88.5		54.5				34.0	
Basic Materials	46.6		46.6					
Consumer	39.0		39.0					
Energy	27.2		25.4				1.8	
Utilities	23.9		23.9					
Other	20.4		20.3		0.1			
Common equity securities	245.6		209.7		0.1		35.8	
Convertible bonds	170.9				170.9			
Other investments	160.5						160.5	
Total	\$ 3,990.3	\$	1,708.4	\$	2,000.2	\$	281.7	
	•	•	,	•	•	•		

15

Table of Contents

	Fair value at December 31, 2009 Level 1 Inputs Level 2 Inputs (\$ in millions)							Level 3 Inputs
Fixed maturity investments:								
U.S. Government and agency obligations	\$	531.6	\$	529.0	\$	2.6	\$	
Debt securities issued by industrial								
corporations								
AA		101.0				100.8		0.2
A		398.3				398.3		
BBB		794.0				794.0		
BBB		31.6				31.6		
Other		22.1				22.1		
Debt securities issued by industrial								
corporations		1,347.0				1,346.8		0.2
Municipal obligations		2.6				2.6		
Asset-backed securities		1,014.9				999.2		15.7
Foreign government obligations		26.7		21.4		5.3		
Preferred stocks		71.5				1.5		70.0
Fixed maturity investments		2,994.3		550.4		2,358.0		85.9
Short-term investments		544.4		544.4				
Common equity securities								
Financials		82.3		50.1				32.2
Basic Materials		32.3		32.3				
Consumer		19.2		19.2				
Energy		29.4		27.8				1.6
Utilities		7.2		7.2				
Other		17.2		17.2				
Common equity securities		187.6		153.8				33.8
Convertible bonds		170.2				170.2		
Other investments		146.3						146.3
Total	\$	4,042.8	\$	1,248.6	\$	2,528.2	\$	266.0

At March 31, 2010 and December 31, 2009, OneBeacon held one private preferred stock that represented approximately 98% of its preferred stock portfolio. OneBeacon used quoted market prices for similar securities that were adjusted to reflect management s best estimate of fair value; this security is classified as a Level 3 measurement.

In addition to the investment portfolio described above, OneBeacon had \$40.7 million and \$27.2 million, respectively, of liabilities recorded at fair value and included in other liabilities as of March 31, 2010 and December 31, 2009. These liabilities relate to securities that have been sold short by a limited partnership that OneBeacon invests in and is required to consolidate in accordance with GAAP. All of the liabilities included in the \$40.7 million and \$27.2 million, respectively, have been deemed to have a Level 1 designation as of March 31, 2010 and December 31, 2009.

Asset-backed Securities

OneBeacon purchases commercial and residential mortgage backed securities to maximize its fixed income portfolio s risk adjusted returns in the context of a diversified portfolio. OneBeacon s non-agency commercial mortgage-backed portfolio (CMBS) is generally short tenor, fixed rate and structurally senior, with more than 30 points of subordination on average for fixed rate CMBS and more than 60 points of subordination on average for floating rate CMBS as of March 31, 2010. In general, subordination represents the percentage of principal loss on the underlying collateral that would have to occur before the security incurs a loss. These collateral losses, instead, are first absorbed by other securities lower in the capital structure. OneBeacon believes these levels of protection will mitigate the risk of loss tied to refinancing challenges facing the commercial real estate market. As of March 31, 2010, on average approximately 6% of the underlying loans were reported as non-performing for all CMBS held by OneBeacon. OneBeacon is not an originator of residential mortgage loans and held \$0.1 million of residential mortgage-backed securities (RMBS) categorized as sub-prime as of March 31, 2010. In addition, OneBeacon is investments in hedge funds and private equity funds contain negligible amounts of sub-prime mortgage backed securities as of March 31, 2010. OneBeacon considers sub-prime mortgage backed securities to be those that are issued from dedicated sub-prime shelves, have underlying loan pools that exhibit weak credit characteristics and dedicated second-lien shelf registrations (i.e., OneBeacon considers investments backed primarily by second-liens to be a sub-prime risk regardless of credit scores or other metrics).

Table of Contents

There are also mortgage backed securities that OneBeacon categorizes as non-prime (also called Alt A or A-) that are backed by collateral that has overall credit quality between prime and sub-prime, as determined based on OneBeacon s review of the characteristics of their underlying mortgage loan pools, such as credit scores and financial ratios. As of March 31, 2010, OneBeacon did not hold any mortgage backed securities that were classified as non-prime. OneBeacon s non-agency residential mortgage-backed portfolio is generally of moderate average life, fixed rate and structurally senior. OneBeacon does not own any collateralized debt obligations, including residential mortgage-backed collateralized debt obligations.

The following table summarizes the carrying value of OneBeacon s asset-backed securities as of March 31, 2010 and December 31, 2009:

	March 31, 2010						December 31, 2009							
	Fa	ir Value	Level 2 Level 3 (\$ in mi		_	air Value s)	Level 2			Level 3				
Mortgage-backed securities:														
GNMA	\$	452.6	\$	452.6	\$		\$	483.0	\$	483.0	\$			
FNMA		120.8		120.8				149.1		149.1				
FHLMC		55.3		55.3				76.3		76.3				
Total Agency(1)		628.7		628.7				708.4		708.4				
Non-agency:														
Residential		25.1		25.1				30.7		30.7				
Commercial		96.8		82.1		14.7		136.1		120.4		15.7		
Total Non-agency		121.9		107.2		14.7		166.8		151.1		15.7		
Total mortgage-backed														
securities		750.6		735.9		14.7		875.2		859.5		15.7		
Other asset-backed securities:														
Credit card receivables		11.1		11.1				27.7		27.7				
Auto loans		112.1		112.1				111.1		111.1				
Other		0.5		0.5				0.9		0.9				
Total other asset-backed securities		123.7		123.7				139.7		139.7				
Total asset-backed securities	\$	874.3	\$	859.6	\$	14.7	\$	1,014.9	\$	999.2	\$	15.7		

Represents publicly traded mortgage-backed securities which carry the full faith and credit guaranty of the U.S. government (i.e., GNMA) or are guaranteed by a government sponsored entity (i.e., FNMA, FHLMC).

The security issuance years of OneBeacon s investments in non-agency RMBS and non-agency CMBS securities as of March 31, 2010 are as follows:

	Security Issuance Year													
	Fai	r Value	2	2001	2	2003	2	004		2005	2	2006		2007
							(\$ in m	nillions)						
Non-agency RMBS	\$	25.1	\$		\$		\$	4.5	\$	16.7	\$	3.8	\$	0.1
Non-agency CMBS		96.8		11.3		3.3				18.5		4.4		59.3
Total	\$	121.9	\$	11.3	\$	3.3	\$	4.5	\$	35.2	\$	8.2	\$	59.4

Non-agency Residential Mortgage Securities

The classification of the underlying collateral quality and the tranche levels of OneBeacon s non-agency RMBS securities are as follows as of March 31, 2010:

	Fai	r Value	Super Se	enior (1) Se	enior (2)	Subordinate (3)
				(\$ in millions)		
Prime	\$	25.0	\$	\$	25.0	\$
Sub-prime		0.1			0.1	
Total	\$	25.1	\$	\$	25.1	\$

- (1) At issuance, Super Senior were rated AAA and were senior to other AAA bonds.
- (2) At issuance, Senior were rated AAA and were senior to non-AAA bonds.
- (3) At issuance, Subordinate were not rated AAA and were junior to other bonds.

17

Table of Contents

Non-agency Commercial Mortgage Securities

On average, these CMBS have over 30% of subordination and less than 6% of the underlying loans are non-performing. The amount of fixed and float rate securities and their tranche levels are as follows as of March 31, 2010:

	F	air Value	Supe	r Senior (1)	S	enior(2)	Su	bordinate(3)
				(\$ in mil	lions)			
Fixed rate CMBS	\$	76.9	\$	62.4	\$	3.3	\$	11.2
Float rate CMBS		19.9		18.0				1.9
Total	\$	96.8	\$	80.4	\$	3.3	\$	13.1

- (1) At issuance, Super Senior were rated AAA and were senior to other AAA bonds.
- (2) At issuance, Senior were rated AAA and were senior to non-AAA bonds.
- (3) At issuance, Subordinate were not rated AAA and were senior to other bonds.

The changes in Level 1 fair value measurements for the three months ended March 31, 2010 are as follows:

	Fix matu invest	ırity	Common equity securities	Convertible bonds (\$ in millions)	Other investments	,	Γotal (1)
Balance at January 1, 2010	\$	550.4	\$ 153.8	\$	\$	\$	704.2
Amortization/accretion		0.1					0.1
Total net realized and unrealized gains (losses)		2.1	5.1				7.2
Purchases		185.8	61.7				247.5
Sales		(308.5)	(10.9)				(319.4)
Transfers in							
Transfers out							
Balance at March 31, 2010	\$	429.9	\$ 209.7	\$	\$	\$	639.6

⁽¹⁾ Excludes short-term investments which are deemed to have a Level 1 designation as of March 31, 2010 and December 31, 2009. The net maturities, purchases and sales of short-term investments resulted in an increase of \$524.4 million during the three months ended March 31, 2010.

The changes in Level 2 fair value measurements for the three months ended March 31, 2010 are as follows:

	m	Fixed aturity estments	Common equity securities	onvertible bonds n millions)	Other investments	Total
Balance at January 1, 2010	\$	2,358.0	\$	\$ 170.2	\$	\$ 2,528.2
Amortization/accretion		(1.9)		0.3		(1.6)
Total net realized and unrealized gains (losses)		20.3		6.2		26.5
Purchases		111.9	0.1	23.7		135.7
Sales		(659.3)		(29.5)		(688.8)
Transfers in		0.2				0.2
Transfers out						
Balance at March 31, 2010	\$	1,829.2	\$ 0.1	\$ 170.9	\$	\$ 2,000.2

Table of Contents

The changes in Level 3 fair value measurements for the three months ended March 31, 2010 are as follows:

	Fix matu invest	ırity	Common equity securities	Convertible bonds (\$ in millions)	Other restments	Total
Balance at January 1, 2010	\$	85.9	\$ 33.8	\$	\$ 146.3	\$ 266.0
Amortization/accretion		(1.4)				(1.4)
Total net realized and unrealized gains (losses)		2.8	2.4		3.8	9.0
Purchases					12.5	12.5
Sales		(1.7)	(0.4)		(2.1)	(4.2)
Transfers in						
Transfers out		(0.2)				(0.2)
Balance at March 31, 2010	\$	85.4	\$ 35.8	\$	\$ 160.5	\$ 281.7

Transfers out of Level 3 and included in transfers in of Level 2 fixed maturity investments of \$0.2 million for the three months ended March 31, 2010 comprise one security which had been previously classified as a Level 3 measurement and was recategorized as a Level 2 measurement when quoted market prices for similar securities that were considered reliable and could be validated against an alternative source became available during the three months ended March 31, 2010.

The following table summarizes the change in net unrealized gains or losses for assets designated as Level 3 for the three months ended March 31, 2010 and 2009:

	Thi	Three months ended March 31,				
	2010			2009		
		(\$ in m	illions)			
Fixed maturity investments	\$	2.3	\$	(1.0)		
Short-term investments						
Common equity securities		2.3		0.2		
Convertible bonds						
Other investments				(4.3)		
Total	\$	4.6	\$	(5.1)		

19

Other Investments

OneBeacon holds investments in hedge funds and private equity funds which are included in other investments. The fair value of these investments has been estimated using the net asset value of the funds. The following table summarizes investments in hedge funds and private equity funds at March 31, 2010:

	Fair Value	Unfunded Commitments
	(\$ in millio	
Hedge funds		
Long/short credit and distressed	\$ 23.6	None
Long bank loan	3.6	None
Long/short equity	44.9	None
Long/short equity real estate investment trust	1.0	None
Long/short equity activist	6.6	None
Total hedge funds	\$ 79.7	
Private equity funds		
Insurance	\$ 6.4	\$ 0.1
Banking	4.2	0.1
Distressed residential real estate	5.0	20.5
Energy infrastructure and services	18.2	8.3
Healthcare	0.8	4.0
Multi-sector	18.2	7.6
Private equity secondaries	5.8	1.9
Real estate	4.7	0.9
Total private equity funds	\$ 63.3	\$ 43.4
Total hedge funds and private equity funds(1)	\$ 143.0	\$ 43.4

⁽¹⁾ Other investments also includes \$14.1 million of an investment in a community reinvestment vehicle and \$3.4 million of an investment in a tax credit stimulus fund. The tax credit stimulus fund has an unfunded commitment of \$21.6 million as of March 31, 2010.

The following table summarizes investments in hedge funds and private equity funds as of December 31, 2009:

	Fa	air Value (\$ in millio	Unfunded Commitments ons)
Hedge funds			
Long/short credit and distressed	\$	21.7	None
Long bank loan		3.4	None
Long/short equity		47.8	None
Long/short equity activist		1.3	None
Total hedge funds	\$	74.2	
Private equity funds			
Insurance	\$	5.8	\$ 0.1

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

Banking	4.2	0.1
Distressed residential real estate	4.6	20.5
Energy infrastructure and services	17.2	8.8
Healthcare		4.8
Multi-sector	16.7	7.7
Private equity secondaries	4.6	3.4
Real estate	4.9	1.1
Total private equity funds	\$ 58.0	\$ 46.5
Total hedge funds and private equity funds(1)	\$ 132.2	\$ 46.5

⁽¹⁾ Other investments also includes \$14.1 million of an investment in a community reinvestment vehicle.

Table of Contents

Redemptions of investments in certain funds are subject to restrictions including lock-up periods where no redemptions or withdrawals are allowed, restrictions on redemption frequency and advance notice periods for redemptions. Amounts requested for redemptions remain subject to market fluctuations until the redemption effective date, which generally falls at the end of the defined redemption period. The following summarizes the March 31, 2010 fair value of hedge funds subject to restrictions on redemption frequency and advance notice period requirements for investments in active hedge funds:

	Hedge Funds Active Funds									
		9 days tice		89 days notice	1	119 days notice millions)		+ days otice		Total
Redemption										
frequency										
Monthly	\$		\$		\$		\$	5.9	\$	5.9
Quarterly		18.0		16.6		10.6				45.2
Semi-annual		11.1		0.4		1.1				12.6
Annual						12.4		3.6		16.0
Total	\$	29.1	\$	20.0	\$	24.1	\$	9.5	\$	79.7

The following summarizes the December 31, 2009 fair value of hedge funds subject to restrictions on redemption frequency and advance notice period requirements for investments in active hedge funds:

	Hedge Funds Active Funds										
	9 days tice		- 89 days notice		119 days notice millions)		120+ days notice		Total		
Redemption											
frequency											
Quarterly	\$ 17.9	\$	20.7	\$	10.4	\$		\$	49.0		
Semi-annual	10.8		1.3						12.1		
Annual	0.7				9.1		3.3		13.1		
Total	\$ 29.4	\$	22.0	\$	19.5	\$	3.3	\$	74.2		

Certain of the hedge fund investments are no longer active and are in the process of disposing of their underlying investments. Distributions from such funds are remitted to investors as the fund sunderlying investments are liquidated. At March 31, 2010 and December 31, 2009, \$17.8 million and \$16.2 million, respectively, of hedge funds were in liquidation. The actual amount of the final distribution is subject to market fluctuations. The date at which such distributions will be received is not determinable at March 31, 2010. OneBeacon has submitted redemption requests for certain of its investments in active hedge funds. Redemptions are recorded as receivables when approved by the hedge funds and when no longer subject to market fluctuations.

Investments in private equity funds are generally subject to lock-up periods during which investors may not request a redemption. Distributions prior to the expected termination date of the fund may be limited to dividends or proceeds arising from the liquidation of the fund s underlying investment. In addition, certain private equity funds provide an option to extend the lock-up period at either the sole discretion of the fund manager or upon agreement between the fund and the investors. At March 31, 2010, investments in private equity funds were subject to lock-up periods as follows:

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

	1 -	3 years	3	· 5 years	· 10 years n millions)	>10 years	Total
Private Equity							
Funds expected lock-up							
period remaining	\$	6.3	\$	5.1	\$ 51.9	\$	\$ 63.3

Table of Contents

NOTE 6. Debt

OneBeacon s debt outstanding as of March 31, 2010 and December 31, 2009 consisted of the following:

	Marcl	1 31, 2010	Decem	ber 31, 2009	
		(\$ in millions)			
Senior unsecured notes, at face value	\$	594.5	\$	607.1	
Unamortized original issue discount		(0.5)		(0.6)	
Senior unsecured notes, carrying value		594.0		606.5	
Atlantic Specialty Note				14.0	
Total debt	\$	594.0	\$	620.5	

Senior Notes

In May 2003, OBH, a wholly-owned subsidiary of the Company, issued \$700.0 million face value of senior unsecured debt through a public offering, at an issue price of 99.7% (the Senior Notes). The Senior Notes bear an annual interest rate of 5.875%, payable semi-annually in arrears on May 15 and November 15, until maturity on May 15, 2013, and are fully and unconditionally guaranteed as to the payment of principal and interest by White Mountains. OBH incurred \$7.3 million in expenses related to the issuance of the Senior Notes (including the \$4.5 million underwriting discount), which have been deferred and are being recognized into interest expense over the life of the Senior Notes. Taking into effect the amortization of the original issue discount and all underwriting and issuance expenses, the Senior Notes have an effective yield to maturity of approximately 6.0% per annum. During the first quarter of 2010, OBH repurchased \$11.5 million of outstanding Senior Notes for \$11.9 million, which resulted in a \$0.5 million loss. During the first quarter of 2010, OBIC purchased \$1.1 million of outstanding Senior Notes for \$1.1 million. During the first quarter of 2009, OBH repurchased \$10.6 million of outstanding Senior Notes for \$8.1 million, which resulted in a \$2.5 million gain. At March 31, 2010, OBH was in compliance with all of the covenants under the Senior Notes.

Additionally, in April 2010, OBH repurchased \$18.2 million of outstanding Senior Notes for \$18.9 million, which resulted in a \$0.7 million loss.

White Mountains has provided and, pursuant to a separation agreement, continues to provide an irrevocable and unconditional guarantee as to the payment of principal and interest on the Senior Notes. Refer to Note 16. Related Party Disclosures of the Company s 2009 Annual Report on Form 10-K.

Mortgage Note on Real Estate Owned

In connection with its December 2005 purchase of land and an office building that is now its U.S. headquarters, OneBeacon entered into a \$40.8 million, 18-year mortgage note which had a variable interest rate based upon the lender s 30-day LIBOR rate. As of December 31, 2008, OneBeacon had drawn the full amount of \$40.8 million on the mortgage note. Repayment on the mortgage note commenced in January 2009. During the three months ended March 31, 2009, OneBeacon repaid \$0.2 million of principal in accordance with the terms of the mortgage note. On May 7, 2009, OneBeacon repaid \$40.6 million, representing the outstanding principal on the mortgage note.

Concurrent with entering into the mortgage note, OneBeacon also entered into an interest rate swap to hedge its exposure to the variability in the interest rate on the mortgage note. The notional amount of the swap was equal to the debt outstanding on the mortgage note and was adjusted to match the drawdowns and repayments on the mortgage note so that the principal amount of the mortgage note and the notional amount of the swap were equal at all times. Under the terms of the swap, OneBeacon paid a fixed interest rate of approximately 6% and received a variable interest rate based on the same LIBOR index used for the mortgage note. Interest paid or received on the swap was reported in interest expense. In accordance with GAAP, OneBeacon accounted for the swap as a cash flow hedge and recorded the interest rate swap at fair value on the balance sheet in other assets or liabilities depending on the value as of the balance sheet date. Changes in the fair value of the interest rate swap were reported as a component of other comprehensive income or loss. Any gains and losses on the derivatives representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness were recorded in revenues. During the three months ended March 31, 2009, OneBeacon recognized income, after tax, of \$0.8 million in other comprehensive income. At the time of repayment of the outstanding balance on the mortgage note, OneBeacon settled the interest rate swap.

Other Debt of Operating Subsidiaries

In connection with the acquisition of Atlantic Specialty Insurance Company on March 31, 2004, OneBeacon issued a \$20.0 million ten-year note to the seller (the Atlantic Specialty Note). OneBeacon was required to repay \$2.0 million of principal on the Atlantic Specialty Note each year, commencing in January 2007. The Atlantic Specialty Note accrued interest at a rate of 5.2% except that the outstanding principal amount in excess of \$15.0 million accrued interest at a rate of 3.6%. During the three

Table of Contents

months ended March 31, 2009, OneBeacon repaid \$2.0 million on the Atlantic Specialty Note. During the three months ended March 31, 2010, OneBeacon repaid \$14.0 million on the Atlantic Specialty Note, representing the outstanding principal on the note.

NOTE 7. Segment Information

OneBeacon s segments consist of the following: (1) Insurance Operations; and (2) Other Operations. OneBeacon has made its segment determination based on consideration of the following criteria: (i) the nature of the business activities of each of the Company s subsidiaries and affiliates; (ii) the manner in which the Company s subsidiaries and affiliates are organized; (iii) the existence of primary managers responsible for specific subsidiaries and affiliates; and (iv) the organization of information provided to the chief operating decision makers and the Board of Directors (the Board). Significant intercompany transactions among OneBeacon s segments have been eliminated herein. Financial information for OneBeacon s segments follows:

	_	Insurance Operations	Other Operations (\$ in millions)		Total
Three months ended March 31, 2010					
Earned premiums	\$	453.2	\$		\$ 453.2
Net investment income (expense)		29.0		(0.7)	28.3
Net realized and unrealized investment gains (losses)		43.4		(1.0)	42.4
Net other revenues (expenses)		7.4		(0.9)	6.5
Total revenues		533.0		(2.6)	530.4
Loss and LAE		333.7			333.7
Policy acquisition expenses		101.4			101.4
Other underwriting expenses		74.2			74.2
General and administrative expenses		4.7		3.0	7.7
Interest expense on debt		0.1		9.0	9.1
Total expenses		514.1		12.0	526.1
Pre-tax income (loss)	\$	18.9	\$	(14.6)	\$ 4.3
Three months ended March 31, 2009					
Earned premiums	\$	487.8	\$		\$ 487.8
Net investment income		21.6		0.3	21.9
Net realized and unrealized investment losses		(5.9)			(5.9)
Net other revenues		7.3		2.1	9.4
Total revenues		510.8		2.4	513.2
Loss and LAE		288.0			288.0
Policy acquisition expenses		95.9			95.9
Other underwriting expenses		72.7			72.7
General and administrative expenses		4.0		1.5	5.5
Accretion of fair value adjustment to loss and LAE reserves				1.4	1.4
Interest expense on debt		0.8		10.1	10.9
Total expenses		461.4		13.0	474.4
Pre-tax income (loss)	\$	49.4	\$	(10.6)	\$ 38.8

OneBeacon currently manages its Insurance Operations segment through a specialty lines underwriting unit and a personal lines underwriting unit, nearly all of which is subject to the Personal Lines Transaction, as described in Note 2. The Insurance Operations segment also includes run-off business, which primarily consists of non-specialty commercial lines business which is being transferred to The Hanover, as described in Note 1, and other run-off business.

OneBeacon s specialty lines underwriting unit is a collection of niche insurance businesses, including professional liability products, marine insurance, collectors cars and boats, property and inland marine, tuition reimbursement, excess property and accident & health products, as well as property and casualty insurance coverages tailored to industry groups such as technology, financial services, entertainment, sports and leisure industries and government entities. OneBeacon s personal lines underwriting unit provides homeowners, automobile and combination insurance policies. The personal lines underwriting unit also includes AutoOne, a subsidiary within OneBeacon that offers products and services to assigned risk markets. OneBeacon s Insurance Operations segment also includes run-off which consists of non-specialty commercial lines business included in the Commercial Lines Transaction, as well as national accounts, certain specialty programs and regional agency business transferred to Liberty Mutual Insurance Group effective November 1, 2001.

Table of Contents

The following tables provide ratios, net written premiums and earned premiums for OneBeacon s Insurance Operations by major underwriting unit and in total for the three months ended March 31, 2010 and 2009:

	Spe	ecialty(1)	Personal (\$ in mil	lions)	Run-off(2)	Total(1)
Three months ended March 31, 2010						
Ratios:						
Loss and LAE		57.4%	85.4%		99.1%	73.6%
Expense		39.5	35.4		41.2	38.8
Total GAAP combined		96.9%	120.8%		140.3%	112.4%
Net written premiums	\$	260.3	\$ 111.5	\$	(0.3)	\$ 371.5
Earned premiums		235.9	122.8		94.5	453.2
Three months ended March 31, 2009						
Ratios:						
Loss and LAE		32.4%	89.4%		68.8%	59.0%
Expense		38.5	27.7		36.1	34.6
Total GAAP combined		70.9%	117.1%		104.9%	93.6%
Net written premiums	\$	229.5	\$ 131.7	\$	108.2	\$ 469.4
Earned premiums		215.7	150.2		121.9	487.8

⁽¹⁾ Specialty lines now includes Technology, Financial Services, OneBeacon Specialty Property and Property and Inland Marine which were formerly reported in commercial lines. The prior period has been reclassified to conform to the current presentation.

NOTE 8. Variable Interest Entities

Reciprocals

Reciprocals are not-for-profit, policyholder-owned insurance carriers organized as unincorporated associations. Each policyholder insured by the reciprocal shares risk with the other policyholders. Policyholders share profits and losses in the same proportion as the amount of insurance purchased but are not subject to assessment for net losses of the reciprocal.

OneBeacon has capitalized three reciprocals by loaning funds to them in exchange for surplus notes. In 2002, OneBeacon formed New Jersey Skylands Management LLC (NJSM) to provide management services for a fee to New Jersey Skylands Insurance Association, a reciprocal, and its wholly-owned subsidiary New Jersey Skylands Insurance Company (together, New Jersey Skylands Insurance). New Jersey Skylands Insurance was capitalized with a \$31.3 million surplus note issued to OneBeacon in 2002. OneBeacon also loaned \$0.2 million to New Jersey Skylands Insurance in the form of a security deposit. In 2004, OneBeacon formed Houston General Management Company to provide management services for a fee to another reciprocal, Houston General Insurance Exchange. During 2004, OneBeacon contributed \$2.0 million of

⁽²⁾ Run-off now includes non-specialty commercial lines business subject to the Commercial Lines Transaction and other run-off business. The prior period has been reclassified to conform to the current presentation.

capital to Houston General Insurance Exchange. In 2005, OneBeacon contributed one of its subsidiaries, Houston General Insurance Company with assets of \$149.4 million and liabilities of \$127.6 million, to Houston General Insurance Exchange (together Houston General Insurance). Subsequent to the contribution of Houston General Insurance Company, Houston General Insurance Exchange issued a surplus note of \$23.7 million to OneBeacon. In 2006, Adirondack AIF, LLC, a wholly-owned subsidiary of OneBeacon, entered into an agreement to provide management services for a fee to Adirondack Insurance, a reciprocal. Adirondack Insurance was capitalized with a \$70.7 million surplus note issued to OneBeacon in May 2006. Principal and interest on the surplus notes are repayable to OneBeacon only with regulatory approval. The obligation to repay principal on the notes is subordinated to all other liabilities including obligations to policyholders and claimants for benefits under insurance policies. OneBeacon has no ownership interest in New Jersey Skylands Insurance, Houston General Insurance or Adirondack Insurance.

Under the provisions of ASC 810, OneBeacon has determined that each of the reciprocals qualifies as a VIE. Further, OneBeacon has determined that it is the primary beneficiary as it has both the power to direct the activities of the VIE that most significantly impact the entity s economic performance and the obligation to absorb losses or receive benefits of the entity that could potentially be significant to the VIE as a result of the management services provided to the reciprocals and the funds loaned to them. Accordingly, OneBeacon consolidates all three reciprocals.

At March 31, 2010 and December 31, 2009, consolidated amounts related to New Jersey Skylands Insurance included total assets of \$131.6 million and \$134.9 million, respectively, and total liabilities of \$156.0 million and \$154.8 million, respectively. At

Table of Contents

March 31, 2010, the net amount of capital at risk is equal to the surplus note of \$31.3 million less the accumulated losses as of March 31, 2010 of \$24.4 million which includes accrued interest on the surplus note of \$23.4 million which eliminates in consolidation.

At March 31, 2010 and December 31, 2009, consolidated amounts related to Houston General Insurance included total assets of \$151.4 million and \$111.4 million, respectively, and total liabilities of \$167.8 million and \$127.2 million, respectively. At March 31, 2010, the net amount of capital at risk is equal to the surplus note of \$23.7 million less the accumulated losses as of March 31, 2010 of \$16.4 million which includes accrued interest on the surplus note of \$12.6 million which eliminates in consolidation.

At March 31, 2010 and December 31, 2009, amounts related to Adirondack Insurance included total assets of \$280.1 million and \$281.0 million, respectively, and total liabilities of \$289.3 million and \$280.9 million, respectively. At March 31, 2010, the net amount of capital at risk is equal to the surplus note of \$70.7 million less the accumulated losses as of March 31, 2010 of \$9.2 million which includes accrued interest on the surplus note of \$29.1 million which eliminates in consolidation.

NOTE 9. Retirement Plans

OneBeacon sponsors qualified and non-qualified, non-contributory, defined benefit pension plans covering substantially all employees who were employed as of December 31, 2001 and remain actively employed with OneBeacon. Current plans include a OneBeacon qualified pension plan (the Qualified Plan) and a OneBeacon non-qualified pension plan (the Non-qualified Plan) (collectively the Plans). OneBeacon s Plans were frozen and curtailed in the fourth quarter of 2002.

The components of net periodic benefit cost for the three months ended March 31, 2010 and 2009 were as follows:

	T) 201	nree months en 0 (\$ in m		rch 31, 2009
Service cost	\$	0.2	\$	0.1
Interest cost	Ψ	1.5	Ψ	1.6
Expected return on plan assets		(1.9)		(1.6)
Amortization of unrecognized loss		0.2		0.4
Net periodic pension cost before special termination benefits expense				0.5
Special termination benefits expense(1)		0.2		
Net periodic benefit cost	\$	0.2	\$	0.5

⁽¹⁾ Special termination benefits represent additional payments made from the Qualified Plan to certain vested participants when their employment was terminated due to a reduction in force.

OneBeacon does not expect to make a contribution to its Qualified Plan in 2010. OneBeacon anticipates contributing \$2.8 million to the Non-qualified Plan, for which OneBeacon has assets held in a rabbi trust. As of March 31, 2010, \$0.7 million in contributions have been made to

the Non-qualified Plan.

NOTE 10. Employee Share-Based Incentive Compensation Plans

OneBeacon s share-based compensation plans consist of performance shares, stock options granted in connection with the initial public offering and restricted stock units. OneBeacon s share-based compensation plans are designed to maximize shareholder value over long periods of time by aligning the financial interests of its management with those of its owners. Performance shares are payable only upon achievement of pre-defined business goals and are valued based on the market value of OneBeacon s common shares at the time awards are earned. See Performance Shares below. Performance shares are typically paid in cash, though, in some instances, they may be paid in common shares or may be deferred in accordance with the terms of one of the deferred compensation plans of the Company s subsidiaries. OneBeacon expenses the full cost of all its share-based compensation.

OneBeacon records its share-based compensation in accordance with ASC 718. ASC 718 applies to new grants of share-based awards, award modifications and the remaining portion of the fair value of unvested awards. The unvested portion of OneBeacon performance share awards, as well as the stock options granted in connection with the initial public offering, are subject to the fair value measurement and recognition requirements of ASC 718.

Table of Contents

Performance Shares

The following summarizes performance share activity for performance shares whose value is based upon the market price of an underlying OneBeacon common share (OB Performance Shares) for the three months ended March 31, 2010 and 2009:

	Three Months Ended March 31,							
		2010		:	2009			
	Target OB Performance			Target OB Performance				
	Shares outstanding		Accrued expense	Shares outstanding		Accrued expense		
	outstanding		(\$ in mi			capense		
Beginning of period	2,224,215	\$	15.1	2,212,313	\$	4.6		
Payments and deferrals (1)(2)	(682,344)		(2.3)	(137,400)				
New awards	272,411			364,982				
Forfeitures and net change in assumed forfeitures	(1,945)			(121,046)		(0.3)		
Expense recognized			3.4			1.4		
End of period	1,812,337	\$	16.2	2,318,849	\$	5.7		

⁽¹⁾ Performance shares earned for the 2007-2009 performance cycle were based upon a performance factor of 14.2%.

Performance shares earned for the 2007-2008 performance cycle were based upon a performance factor of 1.4%.

The following summarizes performance shares outstanding and accrued performance share expense at March 31, 2010 for each performance cycle:

	Target OB					
	Performance					
	Shares		Accrued expense			
	outstanding					
	(\$ in millions)					
Performance cycle:						
2008 2010	1,219,176	\$		11.1		
2009 2011	361,219			5.1		
2010 2012	272,411			0.3		
Sub-total	1,852,806			16.5		
Assumed forfeitures	(40,469)			(0.3)		
Total at March 31, 2010	1,812,337	\$		16.2		

If 100% of the outstanding performance shares had been vested on March 31, 2010, the total additional compensation cost to be recognized would have been \$14.8 million, based on current accrual factors (common share price and payout assumptions).

All performance shares earned for the 2007-2009 and 2007-2008 performance cycles were settled in cash or by deferral into certain non-qualified deferred compensation plans of the Company s subsidiaries.

26

Table of Contents

Stock Options

As described in the Company s 2009 Annual Report on Form 10-K, in November 2006, in connection with the initial public offering, OneBeacon issued to its key employees 1,420,000 options to acquire common shares of the Company at an above-market fixed exercise price. The following summarizes option activity for the three months ended March 31, 2010 and 2009:

	Three Months Ended March 31,									
	2010				2009					
	Target options outstanding		Accrued expense	(\$ in millio	Target options outstanding		Accrued expense			
Beginning of period	1,015,610	\$		3.6	1,237,872	\$		2.5		
New awards										
Forfeitures	(98,783)				(89,522)					
Expense recognized				0.4				0.3		
End of period	916,827	\$		4.0	1,148,350	\$		2.8		

The options vest in equal installments on each of the third, fourth and fifth anniversaries of their issuance. These options expire five and a half years from the anniversary of issuance. The fair value of each option award at grant date was estimated using a Black-Scholes option pricing model using an expected volatility assumption of 30%, a risk-free interest rate assumption of 4.6%, a forfeiture assumption of 5%, an expected dividend rate assumption of 3.4% and an expected term assumption of 5.5 years. The options originally had a per share exercise price of \$30.00. On May 27, 2008, the Compensation Committee of the Board (the Compensation Committee) amended the exercise price to \$27.97 as a result of the \$2.03 per share special dividend paid in the first quarter of 2008. The compensation expense associated with the options and the incremental fair value of the award modification is being recognized ratably over the remaining period.

Restricted Stock Units

The options granted in connection with OneBeacon s initial public offering did not include a mechanism in the options to reflect the contribution to total return from the regular quarterly dividend. As a result, on February 26, 2008, OneBeacon granted 116,270 Restricted Stock Units (RSUs) to actively employed option holders. The RSUs vest one-third on each of November 9, 2009, 2010 and 2011 subject to, for each vesting tranche of units, various factors including but not limited to the attainment of growth of 4% per cycle in adjusted book value per share. The performance goal for the first vesting tranche of units was not attained by the 2009 vesting date and will be reassessed at the 2010 and 2011 vesting dates, consistent with the terms of the RSU plan. Upon vesting, the RSUs will be mandatorily deferred into one of the non-qualified deferred compensation plans of the Company s subsidiaries and will be paid out in 2012 in cash or shares at the discretion of the Compensation Committee. The expense associated with the RSUs is being recognized over the vesting period. For the three months ended March 31, 2010 and 2009, OneBeacon recognized \$0.2 million and \$0.1 million, respectively, in expense. As of March 31, 2010, there were 85,670 RSUs outstanding to actively employed option holders.

NOTE 11. Income Taxes

While OneBeacon is subject to taxation in several jurisdictions, the majority of OneBeacon s subsidiaries file a consolidated tax return in the United States. Income earned or losses generated by companies outside the United States are generally subject to an overall effective rate lower than that imposed by the United States.

OneBeacon s income tax expense related to pre-tax income for the three months ended March 31, 2010 and 2009 represented effective tax rates of 93.0% and 14.2%, respectively. The effective tax rate for the three months ended March 31, 2010 was higher than the U.S. statutory rate of 35% due to an increase in the valuation allowance for the insurance reciprocals, partially offset by income generated in jurisdictions other than the United States. The effective tax rate for the three months ended March 31, 2009 was lower than the U.S. statutory rate of 35% due to income generated in jurisdictions other than the United States.

In arriving at the effective tax rate for the three months ended March 31, 2010, OneBeacon forecasted the change in net realized and unrealized investment gains or losses for the year ending December 31, 2010 and included these gains or losses in the effective tax rate calculation pursuant to ASC 740-270. In arriving at the effective tax rate for the three months ended March 31, 2009, OneBeacon treated the net realized and unrealized investment gains or losses as a discrete item separate from the other components of pre-tax income. Therefore, the benefit of these net gains or losses was calculated at the statutory rate applicable to the jurisdiction in which the gains or losses were recorded. The majority of the investment assets incurring current period net realized and unrealized gains or losses for the three months ended March 31, 2009 were recorded in the U.S. and were taxed at the statutory rate of 35%. Net realized and unrealized investment gains or losses were treated as a discrete item due to the inability to reliably estimate this amount for the full year.

OneBeacon classifies all interest and penalties on unrecognized tax benefits as part of income tax expense. With few exceptions, OneBeacon is no longer subject to U.S. federal, state or non-U.S. income tax examinations by tax authorities for years

Table of Contents

before 2005. In October 2008, the IRS commenced examination of OneBeacon s U.S. income tax returns for 2005 and 2006. As of March 31, 2010, the IRS has not proposed any significant adjustments to taxable income as a result of the 2005 and 2006 tax examination. It is possible that the 2005 and 2006 examination will conclude within the next 12 months. However, an estimate of the range of potential outcomes cannot be made at this time. OneBeacon does not expect to receive any adjustments that would result in a material change to its financial position.

NOTE 12. Fair Value of Financial Instruments

ASC 825 requires disclosure of fair value information of financial instruments. For certain financial instruments where quoted market prices are not available, other independent valuation techniques and assumptions are used. Because considerable judgment is used, these estimates are not necessarily indicative of amounts that could be realized in a current market exchange. Certain financial instruments are excluded from disclosure, including insurance contracts, other than financial guarantees and investment contracts. OneBeacon carries its financial instruments on its balance sheet at fair value with the exception of its fixed-rate, long-term indebtedness.

The fair values of the fixed-rate, long-term indebtedness were estimated by discounting future cash flows using current market rates for similar obligations or using quoted market prices. Considerable judgment is required to develop such estimates of fair value. Therefore, the estimate provided herein is not necessarily indicative of the amounts that could be realized in a current market exchange.

At March 31, 2010 and December 31, 2009, the fair value of OneBeacon s Senior Notes (its fixed-rate, long-term indebtedness) was \$611.9 million and \$605.8 million, respectively, which compared to a carrying value of \$594.0 million and \$606.5 million, respectively.

In March 2004, OneBeacon issued the Atlantic Specialty Note. At December 31, 2009, the carrying value of the note of \$14.0 million was considered to approximate its fair value. OneBeacon repaid the Atlantic Specialty Note in its entirety in March 2010. Refer to Note 6.

NOTE 13. Earnings per Share

Basic and diluted earnings per share amounts have been determined in accordance with ASC 260. During the second quarter of 2009, 26,851 shares of the Company s Class A common shares were awarded to certain non-employee members of the Company s Board, in lieu of their 2009 annual cash retainer. During the third quarter of 2007, the Company began a share repurchase program. Since the inception of this program, the Company has repurchased and retired 5.0 million of its class A common shares. During the three months ended March 31, 2010 and 2009, no shares were repurchased.

Three months ended March 31, 2010 2009

Basic earnings attributable to OneBeacon s shareholders (in millions):

52

Net income attributable to OneBeacon s shareholders	\$ 0.0	\$ 32.8
Weighted average shares outstanding	95.1	95.1
Diluted earnings attributable to OneBeacon s shareholders (in millions):		
Net income attributable to OneBeacon s shareholders	\$ 0.0	\$ 32.8
Weighted average shares outstanding (1)	95.1	95.1
Basic earnings per share attributable to OneBeacon s shareholders (in dollars):		
Net income attributable to OneBeacon s shareholders	\$ 0.0	\$ 0.34
Diluted earnings per share attributable to OneBeacon s shareholders (in dollars):		
Net income attributable to OneBeacon s shareholders	\$ 0.0	\$ 0.34

⁽¹⁾ Common shares issuable upon exercise of the options (see Note 10) were not included as their inclusion would be anti-dilutive for the periods presented.

Table of Contents

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion contains—forward-looking statements. Statements that are not historical in nature are forward-looking statements. OneBeacon cannot promise that its expectations in such forward-looking statements will turn out to be correct. OneBeacon—s actual results could be materially different from and worse than its expectations. See Forward-Looking Statements—on page 45 for specific important factors that could cause actual results to differ materially from those contained in forward-looking statements.

Book Value Per Share

The following table presents our book value per share.

	March 31, December 31, 2010 2009 (in millions except per share amount)		March 31, 2009 ints)		
Numerator					
OneBeacon s shareholders equity	\$ 1,409.6	\$	1,429.0	\$	1,169.3
Denominator					
Common shares outstanding	95.1		95.1		95.1
Book value per share	\$ 14.82	\$	15.03	\$	12.30

We ended the first quarter of 2010 with a book value per share of \$14.82 consistent with book value as of December 31, 2009, including dividends. This result includes a 1.8% total return on invested assets for the three months ended March 31, 2010. We reported comprehensive net income attributable to OneBeacon s shareholders of \$0.2 million in the three months ended March 31, 2010, compared to comprehensive net income attributable to OneBeacon s shareholders of \$33.9 million in the three months ended March 31, 2009. The decrease as compared to the prior year was due primarily to increased loss and loss adjustment expenses, both catastrophe and non-catastrophe losses, which drove the underwriting loss reported for the three months ended March 31, 2010. The impact of these losses was partially offset by an increase in net realized and unrealized investment gains (losses) during the three months ended March 31, 2010, as described below.

Our GAAP combined ratio was 112.4% for the three months ended March 31, 2010, compared to 93.6% for the three months ended March 31, 2009. The increase in the combined ratio was primarily due to higher current accident year catastrophe losses, a number of non-catastrophe large losses and somewhat higher expenses as compared to the three months ended March 31, 2009. The three months ended March 31, 2010 included \$44.3 million of current accident year catastrophe losses primarily related to the March Northeast U.S. storms, compared to \$2.6 million of current accident year catastrophe losses in the three months ended March 31, 2009. The three months ended March 31, 2009 also included the benefit of slightly more favorable loss reserve development. Total net written premiums decreased 20.9% in the three months ended March 31, 2010 to \$371.5 million, compared to \$469.4 million in the three months ended March 31, 2009. The decrease in net written premiums is due primarily to the renewal rights transaction described below and decreases in personal lines both in traditional personal lines and at AutoOne Insurance (AutoOne). These decreases were partially offset by an increase in specialty lines net written premiums driven

primarily by OneBeacon Professional Insurance (OBPI).

Recent Developments

We recently entered into two transactions that will transform us into a specialty lines insurance company. The transactions will free up significant capital, increase our financial flexibility and substantially reduce our catastrophe exposure.

Commercial lines. On December 3, 2009, we sold the renewal rights to approximately \$490 million in premiums from our non-specialty commercial lines business to The Hanover Insurance Group (The Hanover). The transaction included small commercial accounts and the non-specialty portion of the middle-market business, beginning with January 1, 2010 effective dates (the Commercial Lines Transaction). As consideration, we received \$23.2 million, and will receive an additional 10% of premiums renewed in excess of \$200 million for the first renewal period. We will continue to manage claims from business written prior to the Commercial Lines Transaction and for business written by The Hanover through June 30, 2010. The Hanover will reimburse us for our expenses incurred to provide the claims administration services.

Personal lines. On February 2, 2010, we entered into a definitive agreement to sell our traditional personal lines business to Tower Group, Inc. (Tower) (the Personal Lines Transaction). The Personal Lines Transaction includes the sale of two insurance companies containing the personal lines business, two attorneys-in-fact managing the reciprocal insurance exchanges (reciprocals) that write the personal lines business in New York and New Jersey, and the surplus notes issued by each of the reciprocals. Net written premiums for the affected books totaled approximately \$420 million for the year ended December 31, 2009. As consideration, we will receive an

Table of Contents

amount equal to the statutory surplus in the reciprocals, the GAAP equity in the insurance companies and attorneys-in-fact, plus \$32.5 million. AutoOne is not being sold as part of this transaction. The sale is subject to certain state regulatory approvals and is expected to close in the second quarter of 2010.

Results of Operations

Review of Consolidated Results

A summary of our consolidated financial results for the three months ended March 31, 2010 and 2009 is as follows:

	Three month March		2009
	(\$ in mil)	ions)	2009
Net written premiums	\$ 371.5	\$	469.4
Revenues			
Earned premiums	\$ 453.2	\$	487.8
Net investment income	28.3		21.9
Net realized and unrealized investment gains (losses)	42.4		(5.9)
Net other revenues	6.5		9.4
Total revenues	530.4		513.2
Expenses			
Loss and LAE	333.7		288.0
Policy acquisition expenses	101.4		95.9
Other underwriting expenses	74.2		72.7
General and administrative expenses	7.7		5.5
Accretion of fair value adjustment to loss and LAE reserves			1.4
Interest expense on debt	9.1		10.9
Total expenses	526.1		474.4
Pre-tax income	4.3		38.8
Income tax expense	(4.0)		(5.5)
Net income including noncontrolling interests	0.3		33.3
Less: Net income attributable to noncontrolling interests	(0.3)		(0.5)
Net income attributable to OneBeacon s shareholders			32.8
Change in other comprehensive income and loss items	0.2		1.1
Comprehensive net income attributable to OneBeacon s shareholders	\$ 0.2	\$	33.9

Consolidated Results Three months ended March 31, 2010 versus three months ended March 31, 2009

Our comprehensive net income attributable to OneBeacon s shareholders was \$0.2 million in the three months ended March 31, 2010, compared to comprehensive net income attributable to OneBeacon s shareholders of \$33.9 million in the three months ended March 31, 2009. Net income attributable to OneBeacon s shareholders was essentially break-even in the three months ended March 31, 2010, compared to net income attributable to OneBeacon s shareholders of \$32.8 million in the three months ended March 31, 2009.

Our total revenues increased 3.4% to \$530.4 million in the three months ended March 31, 2010, compared to \$513.2 million in the three months ended March 31, 2009. The increase was mainly due to a \$48.3 million increase in net realized and unrealized investment gains to \$42.4 million. Net investment income increased 29.2% to \$28.3 million in the three months ended March 31, 2010, due to higher investment yields principally driven by a \$0.5 million inflation adjustment related to our inflation indexed treasury securities as compared to a \$(7.2) million inflation adjustment related to these securities for the three months ended March 31, 2009. These increases were partially offset by a 7.9% decrease in earned premiums primarily due to decreased earned premiums in personal lines and our non-specialty commercial lines which is included in run-off. Net other revenues decreased 30.9% to \$6.5 million in the three months ended March 31, 2010, compared to \$9.4 million in the three months ended March 31, 2009. The decrease was primarily due to a \$0.5 million loss related to the purchase of a portion of our senior notes. The three months ended March 31, 2009 included a \$2.5 million gain related to the purchase of a portion of our senior notes.

Our total expenses increased 10.9% in the three months ended March 31, 2010 to \$526.1 million, compared to \$474.4 million in the three months ended March 31, 2009. Loss and LAE increased 15.9% to \$333.7 million in the three months ended March 31, 2010, primarily due to higher current accident year catastrophe losses. Current accident year catastrophe losses were \$44.3 million in the three months ended March 31, 2010, compared to \$2.6 million in the three months ended March 31, 2009. Policy acquisition

Table of Contents

expenses increased by 5.7% to \$101.4 million in the three months ended March 31, 2010 mainly due to changes in the mix of business and the mix of products offered within those businesses, partially offset by changes in the deferral rate of policy acquisition expenses to better align with the individual products within the respective businesses. Our collector cars and boats business and some of our other newer specialty lines businesses receive higher compensation than the previous mix of business. Other underwriting expenses increased 2.1% to \$74.2 million in the three months ended March 31, 2010. General and administrative expenses increased 40.0% to \$7.7 million. These increases were partially offset by a 16.5% decrease in interest expense.

Our income tax expense related to pre-tax income for the three months ended March 31, 2010 and 2009 represented effective tax rates of 93.0% and 14.2%, respectively. The effective tax rate for the three months ended March 31, 2010 was higher than the U.S. statutory rate of 35% due to an increase in the valuation allowance for the insurance reciprocals, partially offset by income generated in jurisdictions other than the United States. In arriving at the effective tax rate for the three months ended March 31, 2010, we forecasted the change in net realized and unrealized investment gains or losses for the year ending December 31, 2010 and included these gains or losses in the effective tax rate calculation pursuant to ASC 740-270. The effective tax rate for the three months ended March 31, 2009 was lower than the U.S. statutory rate of 35% due to income generated in jurisdictions other than the United States. In arriving at the effective tax rate for the three months ended March 31, 2009, we treated net realized and unrealized investment gains or losses as a discrete item separate from the other components of pre-tax income. Therefore, the benefit of these net gains or losses was calculated at the statutory rate applicable to the jurisdiction in which the gains or losses were recorded. The majority of the investment assets incurring current period realized and unrealized net gains or losses for the three months ended March 31, 2009 were recorded in the U.S. and were taxed at the statutory rate of 35%. Net realized and unrealized investment gains or losses were treated as a discrete item due to the inability to reliably estimate this amount for the full year.

Our GAAP combined ratio for the three months ended March 31, 2010 increased to 112.4% from 93.6% for the three months ended March 31, 2009. The loss and LAE ratio increased 14.6 points to 73.6% while the expense ratio increased 4.2 points to 38.8%. The increase in the loss and LAE ratio was primarily due to an increase in current accident year catastrophe and non-catastrophe losses. The three months ended March 31, 2010 included \$44.3 million or 9.8 points of current accident year catastrophe losses, as compared to \$2.6 million or 0.5 points of current accident year catastrophe losses in the three months ended March 31, 2009. We also experienced a number of non-catastrophe large losses in our property and inland marine business within specialty lines and in our non-specialty commercial lines business in run-off. The three months ended March 31, 2010 included \$6.0 million or 1.3 points of favorable loss reserve development, as compared to \$14.8 million or 3.0 points of favorable loss reserve development in the three months ended March 31, 2009. The favorable loss reserve development was primarily related to lower than expected severity on non-catastrophe losses on professional liability lines, commercial package business and other general liability lines. The expense ratio increased primarily due to higher policy acquisition expenses, as described above, as well as a slight increase in other underwriting expenses.

Table of Contents

Summary of Operations By Segment

Our segments consist of the following: (1) Insurance Operations; and (2) Other Operations. Specialty lines includes OBPI, International Marine Underwriters (IMU), Entertainment Brokers International Insurance Services, Specialty Accident and Health (A&H), OneBeacon Government Risks (OBGR), OneBeacon Energy, A.W.G. Dewar, Collector Cars and Boats and, Technology, Financial Services, OneBeacon Specialty Property (OBSP) and Property and Inland Marine (PIM) which were formerly reported in commercial lines. Personal lines includes our traditional personal lines and AutoOne. Run-off includes non-specialty commercial lines business subject to the Commercial Lines Transaction and other run-off business. The prior period has been reclassified to conform to the current presentation.

Our investments are managed by our affiliate, White Mountains Advisors LLC, and by Prospector Partners, LLC. A discussion of our consolidated investment operations is included after the discussion of operations by segment. Our segment information is presented in Note 7 Segment Information of the accompanying consolidated financial statements.

Insurance Operations

Financial results for our Insurance Operations segment for the three months ended March 31, 2010 and 2009 were as follows:

	Three months ended March 31,		
	2010	•11•	2009
	(\$ in millions)		160.1
Net written premiums	\$ 371.5	\$	469.4
Earned premiums	\$ 453.2	\$	487.8
Net investment income	29.0		21.6
Net realized and unrealized investment gains (losses)	43.4		(5.9)
Net other revenues	7.4		7.3
Total revenues	533.0		510.8
Loss and LAE	333.7		288.0
Policy acquisition expenses	101.4		95.9
Other underwriting expenses	74.2		72.7
General and administrative expenses	4.7		4.0
Interest expense on debt	0.1		0.8
Total expenses	514.1		461.4
Pre-tax income	\$ 18.9	\$	49.4

The following tables provide ratios, net written premiums and earned premiums by underwriting unit for the three months ended March 31, 2010 and 2009:

Three months ended March 31, 2010
Specialty(1) Personal Run-off(2) Total

Edgar Filing: OneBeacon Insurance Group, Ltd. - Form 10-Q

		(\$ in millions)		
<i>GAAP Ratios:</i> (3)(4)(5)				
Loss and LAE	57.4%	85.4%	99.1%	73.6%
Expense	39.5	35.4	41.2	38.8
Total GAAP Combined	96.9%	120.8%	140.3%	112.4%
Net written premiums	\$ 260.3 \$	111.5 \$	(0.3) \$	371.5
Earned premiums	235.9	122.8	94.5	453.2

Table of Contents

		Three months ended March 31, 2009			
	Specialty(1)	Personal	Run-off(2)	Total	
		(\$ in millions)			
<i>GAAP Ratios:</i> (3)(4)(5)					
Loss and LAE	32.4%	89.4%	68.8%	59.0%	
Expense	38.5	27.7	36.1		