

ACNB CORP  
Form 10-Q  
August 03, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2018

Commission file number 1-35015

**ACNB CORPORATION**

(Exact name of Registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of  
incorporation or organization)

**23-2233457**  
(I.R.S. Employer  
Identification No.)

**16 Lincoln Square, Gettysburg, Pennsylvania**  
(Address of principal executive offices)

**17325**  
(Zip Code)

Registrant's telephone number, including area code: **(717) 334-3161**

Edgar Filing: ACNB CORP - Form 10-Q

**Title of each class**  
Common Stock, \$2.50 par value per share

**Name of each exchange on which registered**  
The NASDAQ Stock Market, LLC

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the Registrant's Common Stock outstanding on August 3, 2018, was 7,038,768.

## PART I - FINANCIAL INFORMATION

## ACNB CORPORATION

## ITEM 1 - FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENTS OF CONDITION (UNAUDITED)

Dollars in thousands, except per share data	June 30, 2018	June 30, 2017	December 31, 2017
<b>ASSETS</b>			
Cash and due from banks	\$ 18,403	\$ 17,384	\$ 19,304
Interest bearing deposits with banks	44,650	8,896	15,137
<b>Total Cash and Cash Equivalents</b>	<b>63,053</b>	26,280	34,441
Equity securities with readily determinable fair values	1,767		
Debt securities available for sale	152,424	133,719	159,051
Securities held to maturity, fair value \$39,145; \$50,000; \$44,549	39,894	50,088	44,829
Loans held for sale	1,265	1,278	1,736
Loans, net of allowance for loan losses \$13,143; \$14,148; \$13,976	1,233,655	955,527	1,230,194
Premises and equipment	26,379	18,170	26,774
Restricted investment in bank stocks	4,849	4,899	4,773
Investment in bank-owned life insurance	45,973	41,273	44,935
Investments in low-income housing partnerships	2,213	2,690	2,446
Goodwill	19,580	6,308	19,580
Intangible assets	2,801	526	2,569
Foreclosed assets held for resale	287	63	436
Other assets	29,202	21,115	23,668
<b>Total Assets</b>	<b>\$ 1,623,342</b>	<b>\$ 1,261,936</b>	<b>\$ 1,595,432</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>			
<b>LIABILITIES</b>			
Deposits:			
Non-interest bearing	\$ 288,215	\$ 190,572	\$ 279,413
Interest bearing	1,045,760	809,582	1,019,079
<b>Total Deposits</b>	<b>1,333,975</b>	1,000,154	1,298,492
Short-term borrowings	26,418	30,837	36,908
Long-term borrowings	89,816	95,850	94,600
Other liabilities	12,826	11,251	11,466
<b>Total Liabilities</b>	<b>1,463,035</b>	1,138,092	1,441,466
<b>STOCKHOLDERS EQUITY</b>			
Preferred stock, \$2.50 par value; 20,000,000 shares authorized; no shares outstanding	17,753	15,349	17,716

Edgar Filing: ACNB CORP - Form 10-Q

Common stock, \$2.50 par value; 20,000,000 shares authorized;

7,101,368, 6,139,499 and 7,086,258 shares issued; 7,038,768, 6,076,899

and 7,023,658 shares outstanding

Treasury stock, at cost (62,600 shares)	(728)	(728)	(728)
Additional paid-in capital	38,193	11,287	37,777
Retained earnings	113,772	103,488	106,293
Accumulated other comprehensive loss	(8,683)	(5,552)	(7,092)

<b>Total Stockholders Equity</b>	<b>160,307</b>	123,844	153,966
----------------------------------	----------------	---------	---------

<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 1,623,342</b>	\$ 1,261,936	\$ 1,595,432
--	---------------------	--------------	--------------

*The accompanying notes are an integral part of the consolidated financial statements.*

## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

Dollars in thousands, except per share data	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
<b>INTEREST AND DIVIDEND INCOME</b>				
Loans, including fees	\$ 14,623	\$ 9,964	\$ 28,780	\$ 19,494
Securities:				
Taxable	929	784	1,832	1,584
Tax-exempt	59	117	124	267
Dividends	74	64	152	113
Other	179	33	231	37
<b>Total Interest Income</b>	<b>15,864</b>	<b>10,962</b>	<b>31,119</b>	<b>21,495</b>
<b>INTEREST EXPENSE</b>				
Deposits	1,206	687	2,340	1,322
Short-term borrowings	11	15	27	60
Long-term borrowings	556	429	1,099	816
<b>Total Interest Expense</b>	<b>1,773</b>	<b>1,131</b>	<b>3,466</b>	<b>2,198</b>
<b>Net Interest Income</b>	<b>14,091</b>	<b>9,831</b>	<b>27,653</b>	<b>19,297</b>
<b>PROVISION FOR LOAN LOSSES</b>	<b>320</b>		<b>570</b>	
<b>Net Interest Income after Provision for Loan Losses</b>	<b>13,771</b>	<b>9,831</b>	<b>27,083</b>	<b>19,297</b>
<b>OTHER INCOME</b>				
Service charges on deposit accounts	810	617	1,626	1,187
Income from fiduciary, investment management and brokerage activities	559	478	1,130	920
Earnings on investment in bank-owned life insurance	281	276	538	531
Gain on life insurance proceeds			52	
Net gains on sales of securities	13		13	
Net gains (losses) on equity securities	6		(27)	
Service charges on ATM and debit card transactions	614	381	1,144	739
Commissions from insurance sales	1,707	1,564	2,908	2,718
Other	327	212	645	515
<b>Total Other Income</b>	<b>4,317</b>	<b>3,528</b>	<b>8,029</b>	<b>6,610</b>
<b>OTHER EXPENSES</b>				
Salaries and employee benefits	6,683	5,934	13,310	11,682
Net occupancy	720	496	1,499	1,033
Equipment	1,321	844	2,483	1,627
Other tax	235	168	441	379
Professional services	344	344	713	583
Supplies and postage	177	168	392	337
Marketing and corporate relations	165	138	268	202
FDIC and regulatory	164	140	348	279
Merger related expenses		208		370
Intangible assets amortization	182	82	366	162
Foreclosed real estate expenses (income)	84	(14)	132	16

Edgar Filing: ACNB CORP - Form 10-Q

Other operating	1,176	1,126	2,285	1,964
<b>Total Other Expenses</b>	<b>11,251</b>	9,634	<b>22,237</b>	18,634
<b>Income before Income Taxes</b>	<b>6,837</b>	3,725	<b>12,875</b>	7,273
<b>PROVISION FOR INCOME TAXES</b>	<b>1,330</b>	1,003	<b>2,455</b>	1,914
<b>Net Income</b>	<b>\$ 5,507</b>	\$ 2,722	<b>\$ 10,420</b>	\$ 5,359
<b>PER SHARE DATA</b>				
Basic earnings	\$ 0.78	\$ 0.45	\$ 1.48	\$ 0.88
Cash dividends declared	\$ 0.23	\$ 0.20	\$ 0.43	\$ 0.40

*The accompanying notes are an integral part of the consolidated financial statements.*

## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

Dollars in thousands	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
<b>NET INCOME</b>	<b>\$ 5,507</b>	<b>\$ 2,722</b>	<b>\$ 10,420</b>	<b>\$ 5,359</b>
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>				
<b>SECURITIES</b>				
Unrealized (losses) gains arising during the period, net of income taxes of \$(228), \$52, \$(603) and \$131, respectively	(430)	95	(1,719)	252
Reclassification adjustment for net gains included in net income, net of income taxes of \$3, \$0, \$3 and \$0, respectively (A) (C)	10		10	
<b>PENSION</b>				
Amortization of pension net loss, transition liability, and prior service cost, net of income taxes of \$29, \$59, \$58 and \$118, respectively (B) (C)	100	110	200	220
<b>TOTAL OTHER COMPREHENSIVE (LOSS) INCOME</b>	<b>(320)</b>	<b>205</b>	<b>(1,509)</b>	<b>472</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>\$ 5,187</b>	<b>\$ 2,927</b>	<b>\$ 8,911</b>	<b>\$ 5,831</b>

The accompanying notes are an integral part of the consolidated financial statements.

(A) Gross amounts are included in net gains on sales or calls of securities on the Consolidated Statements of Income in total other income.

(B) Gross amounts are included in the computation of net periodic benefit cost and are included in salaries and employee benefits on the Consolidated Statements of Income in total other expenses.

(C) Income tax amounts are included in the provision for income taxes on the Consolidated Statements of Income.

## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

Six Months Ended June 30, 2018 and 2017

Dollars in thousands	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total Stockholders Equity
<b>BALANCE JANUARY 1, 2017</b>	\$ 15,317	\$ (728)	\$ 10,941	\$ 100,555	\$ (6,024)	\$ 120,061
Net income				5,359		5,359
Other comprehensive income, net of taxes					472	472
Common stock shares issued (6,568 shares)	17		121			138
Restricted stock grants (6,193 shares)	15		105			120
Restricted stock compensation expense			120			120
Cash dividends declared				(2,426)		(2,426)
<b>BALANCE JUNE 30, 2017</b>	\$ 15,349	\$ (728)	\$ 11,287	\$ 103,488	\$ (5,552)	\$ 123,844
<b>BALANCE JANUARY 1, 2018</b>	\$ 17,716	\$ (728)	\$ 37,777	\$ 106,293	\$ (7,092)	\$ 153,966
Net income				10,420		10,420
Other comprehensive loss, net of taxes					(1,509)	(1,509)
Reclassification of certain income tax effects from AOCI (1)				82	(82)	
Common stock shares issued (8,366 shares)	20		234			254
Restricted stock grants (6,744 shares)	17		(4)			13
Restricted stock compensation expense			186			186
Cash dividends declared				(3,023)		(3,023)
<b>BALANCE JUNE 30, 2018</b>	\$ 17,753	\$ (728)	\$ 38,193	\$ 113,772	\$ (8,683)	\$ 160,307



---

(1) In January 2018, the Corporation adopted ASU 2018-02, as a result, the Corporation made a policy election to release income tax effects, as a result of the Tax Act, from AOCI to retained earnings.

*The accompanying notes are an integral part of the consolidated financial statements.*

## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Dollars in thousands	Six Months Ended June 30,	
	2018	2017
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 10,420	\$ 5,359
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on sales of loans originated for sale	(272)	(206)
Loss (gain) on sales of foreclosed assets held for resale, including writedowns	45	(36)
Earnings on investment in bank-owned life insurance	(538)	(531)
Gain on sales or calls of securities	(13)	
Loss on equity securities	27	
Restricted stock compensation expense	186	120
Depreciation and amortization	1,418	942
Provision for loan losses	570	
Net amortization of investment securities premiums	238	264
Increase in accrued interest receivable	(698)	(103)
Increase in accrued interest payable	284	103
Mortgage loans originated for sale	(15,975)	(12,102)
Proceeds from sales of loans originated for sale	16,718	12,800
Decrease (increase) in other assets	440	(943)
Decrease (increase) in deferred tax expense	396	(159)
Increase in other liabilities	1,334	1,688
<b>Net Cash Provided by Operating Activities</b>	<b>14,580</b>	<b>7,196</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from maturities of investment securities held to maturity	4,932	5,438
Proceeds from maturities of investment securities available for sale	7,418	13,456
Proceeds from sales of investment securities available for sale	1,446	
Purchase of investment securities available for sale	(11,459)	(4,024)
Purchase of restricted investment in bank stocks	(76)	(550)
Net increase in loans	(4,266)	(61,811)
Purchase of bank-owned life insurance	(500)	
Insurance book- acquisition	(600)	
Capital expenditures	(655)	(803)
Proceeds from sales of premises and equipment		6
Proceeds from sales of foreclosed real estate	339	229
<b>Net Cash Used in Investing Activities</b>	<b>(3,421)</b>	<b>(48,059)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net increase in demand deposits	8,802	9,979
Net increase in time certificates of deposits and interest bearing deposits	26,681	22,554
Net decrease in short-term borrowings	(10,490)	(3,753)
Proceeds from long-term borrowings	8,716	24,600
Repayments on long-term borrowings	(13,500)	(3,000)
Dividends paid	(3,023)	(2,426)
Common stock issued	267	258
<b>Net Cash Provided by Financing Activities</b>	<b>17,453</b>	<b>48,212</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>28,612</b>	<b>7,349</b>
<b>CASH AND CASH EQUIVALENTS BEGINNING</b>	<b>34,441</b>	<b>18,931</b>
<b>CASH AND CASH EQUIVALENTS ENDING</b>	<b>\$ 63,053</b>	<b>\$ 26,280</b>
<b>Supplemental disclosures of cash flow information</b>		
Interest paid	\$ 3,182	\$ 2,095
Income taxes paid	\$ 1,700	\$ 1,750
Loans transferred to foreclosed assets held for resale and other foreclosed transactions	\$ 235	\$

*The accompanying notes are an integral part of the consolidated financial statements.*

ACNB CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. **Basis of Presentation and Nature of Operations**

ACNB Corporation (the Corporation or ACNB), headquartered in Gettysburg, Pennsylvania, provides banking, insurance, and financial services to businesses and consumers through its wholly-owned subsidiaries, ACNB Bank (Bank) and Russell Insurance Group, Inc. (RIG). The Bank engages in full-service commercial and consumer banking and wealth management services, including trust and retail brokerage, through twenty-two community banking office locations in Adams, Cumberland, Franklin and York Counties, Pennsylvania. There is also a loan production office situated in York County, Pennsylvania, as well as plans to establish, subject to regulatory requirements, another loan production office in Hunt Valley, Maryland.

On July 1, 2017, ACNB completed its acquisition of New Windsor Bancorp, Inc. (New Windsor) of Taneytown, Maryland. At the effective time of the acquisition, New Windsor merged with and into a wholly-owned subsidiary of ACNB, immediately followed by the merger of New Windsor State Bank (NWSB) with and into ACNB Bank. ACNB Bank now operates in the Maryland market as NWSB Bank, A Division of ACNB Bank and serves this marketplace with banking and wealth management services via a network of seven community banking offices located in Carroll County, Maryland.

RIG is a full-service insurance agency based in Westminster, Maryland, with a second location in Germantown, Maryland. The agency offers a broad range of property and casualty, life, and health insurance to both commercial and individual clients.

The Corporation's primary source of revenue is interest income on loans and investment securities and fee income on its products and services. Expenses consist of interest expense on deposits and borrowed funds, provisions for loan losses, and other operating expenses.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present fairly ACNB Corporation's financial position and the results of operations, comprehensive income, changes in stockholders' equity, and cash flows. All such adjustments are of a normal recurring nature.

The accounting policies followed by the Corporation are set forth in Note A to the Corporation's consolidated financial statements in the 2017 ACNB Corporation Annual Report on Form 10-K, filed with the SEC on March 9, 2018. It is suggested that the consolidated financial statements contained herein be read in conjunction with the consolidated financial statements and notes included in the Corporation's Annual Report on Form 10-K. The results of operations for the three and six month periods ended June 30, 2018, are not necessarily indicative of the results to be expected for the full year.

On January 1, 2018, the Corporation adopted ASU 2014-09, *Revenue from Contracts with Customers*, and all subsequent amendments to the ASU (collectively ASC 606), which (i) creates a single framework for recognizing revenue from contracts with customers that fall within its

## Edgar Filing: ACNB CORP - Form 10-Q

scope and (ii) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets, such as OREO. The majority of the Corporation's revenue comes from interest income, including loans and securities, that are outside the scope of ASC 606. The Corporation's services that fall within the scope of ASC 606 are presented within other income on the consolidated statement of income and are recognized as revenue as the Corporation satisfies its obligation to the customer. Services within the scope of ASC 606 include service charges on deposit accounts, service charges on ATM and debit card transactions, income from fiduciary, investment management and brokerage activities and commissions from insurance sales. ASC 606 did not result in a change to the accounting for any in-scope revenue streams; as such, no cumulative effect adjustment was recorded.

On January 1, 2018, the Corporation adopted ASU 2016-01, *Financial Instruments - Overall (Topic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*, which amended the guidance on the classification and measurement of financial instruments. Upon adoption of ASU 2016-01, the Corporation recognized the equity securities fair value change in net income. Previously, the fair value changes were recognized, net of tax, in other comprehensive income (loss). The adoption of this ASU did not have a material effect on the Corporation's consolidated financial condition or results of operations.

The Corporation early adopted ASU 2018-02, *Income Statement Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*. The amendments in this ASU required a reclassification from accumulated other comprehensive income to retained earnings for tax effects resulting from the newly enacted federal corporate income tax rate. The amount of the reclassification would be the difference between the historical corporate income tax rate and the newly enacted 21% corporate income tax rate. The amendments in this ASU would be effective for the Corporation for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The adoption of this ASU did not have a material effect on the Corporation's consolidated financial condition or results of operations.

The Corporation has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2018, for items that should potentially be recognized or disclosed in the consolidated financial statements. The evaluation was conducted through the date these consolidated financial statements were issued.

## 2. Acquisition of New Windsor Bancorp, Inc.

On July 1, 2017, ACNB completed its acquisition of New Windsor Bancorp Inc. (New Windsor) of Taneytown, Maryland. New Windsor was a locally owned and managed institution with seven locations in north central Maryland that complemented, enhanced and expanded ACNB's physical presence in north central Maryland. ACNB transacted the acquisition to enhance its competitive strategic position, potential prospective business opportunities, operations, management, prospective financial condition, future earnings and business prospects. Specifically, ACNB believes that the acquisition will enhance its business opportunities in Northern Maryland due to the combined company having a greater market share, market presence and the ability to offer more diverse (i.e. Trust Services) and more profitable products, as well as a broader based and geographically diversified branch system to enhance deposit collection and potentially improve funding costs. The fair value of total assets acquired as a result of the acquisition totaled \$319.8 million, loans totaled \$263.5 million and deposits totaled \$293.3 million. Goodwill recorded in the acquisition was \$13.3 million. In accordance with the terms of the Reorganization Agreement, dated November 21, 2016, as amended, New Windsor shareholders received, in aggregate, \$4.5 million in cash and 938,360 shares or approximately 13% of the post transaction outstanding shares of the Corporation's common stock. The transaction was valued at \$33.3 million based on the Corporation's June 30, 2017 closing price of \$30.50 as quoted on NASDAQ. The results of the combined entity's operations are included in the Corporation's Consolidated Financial Statements from the date of acquisition.

The acquisition of New Windsor is being accounted for as a business combination using the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed, and consideration paid were recorded at estimated fair values on the acquisition date.

The following table summarizes the consideration paid for New Windsor and the fair value of assets acquired and liabilities assumed as of the acquisition date:

### Purchase Price Consideration in Common Stock

New Windsor shares outstanding		1,003,703
Shares paid cash consideration		150,555
Cash consideration (per New Windsor share)	\$	30.00
Cash portion of purchase price	\$	4,519,995
New Windsor shares outstanding		1,003,703

Edgar Filing: ACNB CORP - Form 10-Q

Shares paid stock consideration		853,148
Exchange ratio		1.10
Total ACNB shares issued		938,360
ACNB's share price for purposes of calculation	\$	30.50
Equity portion of purchase price	\$	28,619,980
Cost of shares owned by buyer	\$	150,000
Total consideration paid	\$	33,289,975

	In thousands
<b>Allocation of Purchase Price</b>	
<b>Total Purchase Price</b>	\$ 33,290
<b>Fair Value of Assets Acquired</b>	
Cash and cash equivalents	10,964
Investment securities	21,624
Loans held for sale	1,463
Loans	263,450
Restricted stock	486
Premises and equipment	8,624
Core deposit intangible asset	2,418
Other assets	10,792
<b>Total assets</b>	<b>319,821</b>
<b>Fair Value of Liabilities Assumed</b>	
Non-interest bearing deposits	80,006
Interest bearing deposits	213,327
Subordinated debt	4,688
Other liabilities	1,782
<b>Total liabilities</b>	<b>299,803</b>
<b>Net Assets Acquired</b>	<b>20,018</b>
<b>Goodwill Recorded in Acquisition</b>	<b>\$ 13,272</b>

Pursuant to the accounting requirements, the Corporation assigned a fair value to the assets acquired and liabilities assumed of New Windsor. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Goodwill and core deposit intangibles are allocated to the banking business segment.

Fair values of the major categories of assets acquired and liabilities assumed were determined as follows:

#### **Investment securities available-for-sale**

The estimated fair values of the investment securities available for sale, primarily comprised of U.S. Government agency mortgage-backed securities, U.S. government agencies and municipal bonds, were determined using Level 2 inputs in the fair value hierarchy. The fair values were determined using independent pricing services. The Corporation's independent pricing service utilized matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific security but rather relying on the security's relationship to other benchmark quoted prices. Management reviewed the data and assumptions used in pricing the securities.

#### **Loans**



## Edgar Filing: ACNB CORP - Form 10-Q

Acquired loans (impaired and non-impaired) are initially recorded at their acquisition-date fair values using Level 3 inputs. Fair values are based on a discounted cash flow methodology that involves assumptions and judgments as to credit risk, expected life time losses, environmental factors, collateral values, discount rates, expected payments and expected prepayments. Specifically, the Corporation has prepared three separate loan fair value adjustments that it believed a market participant might employ in estimating the entire fair value adjustment necessary under ASC 820-10 for the acquired loan portfolio. The three-separate fair valuation methodology employed are: 1) an interest rate loan fair value adjustment, 2) a general credit fair value adjustment, and 3) a specific credit fair value adjustment for purchased credit impaired loans subject to ASC 310-30 procedures. The acquired loans were recorded at fair value at the acquisition date without carryover of New Windsor's previously established allowance for loan losses. The fair value of the financial assets acquired included loans receivable with a gross amortized cost basis of \$272,646,000. The table below illustrates the fair value adjustments made to the amortized cost basis in order to present a fair value of the loans acquired. The credit adjustment on purchased credit impaired loans is derived in accordance with ASC 310-30 and represents the portion of the loan balances that has been deemed uncollectible based on the Corporation's expectations of future cash flows for each respective loan.

**In thousands**

Gross amortized cost basis at July 1, 2017	\$	272,646
Interest rate fair value adjustment on pools of homogeneous loans		(731)
Credit fair value adjustment on pools of homogeneous loans		(4,501)
Credit fair value adjustment on purchased credit impaired loans		(3,964)
Fair value of acquired loans at July 1, 2017	\$	263,450

For loans acquired without evidence of credit quality deterioration, ACNB prepared the interest rate loan fair value and credit fair value adjustments. Loans were grouped into homogeneous pools by characteristics such as loan type, term, collateral and rate. Market rates for similar loans were obtained from various internal and external data sources and reviewed by management for reasonableness. The average of these rates was used as the fair value interest rate a market participant would utilize. A present value approach was utilized to calculate the interest rate fair value discount of \$731,000.

Additionally for loans acquired without credit deterioration, a credit fair value adjustment was calculated using a two-part credit fair value analysis: 1) expected lifetime credit migration losses; and 2) estimated fair value adjustment for certain qualitative factors. The expected lifetime losses were calculated using historical losses observed at the Bank, NWSB and peer banks. ACNB also estimated an environmental factor to apply to each loan type. The environmental factor represents a potential discount which may arise due to general credit and economic factors. A credit fair value discount of \$4.5 million was determined. Both the interest rate and credit fair value adjustments relate to loans acquired without evidence of credit quality deterioration will be substantially recognized as interest income on a level yield amortization method over the expected life of the loans.

The following table presents the acquired purchased credit impaired loans receivable at the Acquisition Date:

**In thousands**

Contractual principal and interest at acquisition	\$	13,439
Nonaccretable difference		(5,651)
Expected cash flows at acquisition		7,788
Accretable yield		(1,458)
Fair value of purchased impaired loans	\$	6,330

**Premises and Equipment**

The Corporation acquired seven branches from New Windsor. The fair value of New Windsor's premises, including land, buildings, and improvements, was determined based upon independent third-party appraisals and other data in the market in which the premises are located. The Corporation prepared an internal analysis to compare the lease contract obligations to comparable market rental rates. The Corporation believed that the leased contract rates were in a reasonable range of market rental rates and concluded that no fair market value adjustment related to leasehold interest was necessary.

**Core Deposit Intangible**

The fair value of the core deposit intangible was determined based on a discounted cash flow analysis using a discount rate commensurate with market participants. To calculate cash flows, deposit account servicing costs (net of deposit fee income) and interest expense on deposits were

compared to the cost of alternative funding sources available through national brokered CD offering rates. The projected cash flows were developed using projected deposit attrition rates. The core deposit intangible will be amortized over ten years using the sum-of-years digits method.

#### **Time Deposits**

The fair value adjustment for time deposits represents a discount from the value of the contractual repayments of fixed-maturity deposits using prevailing market interest rates for similar-term time deposits. The time deposit discount of approximately \$847,500 is being amortized into income on a level yield amortization method over the contractual life of the deposits.

### Long-term Borrowings

The Corporation assumed a trust preferred subordinated debt in connection with the acquisition. The fair value of the trust preferred subordinated debt was determined based upon an estimated fair value from an independent brokerage firm. The trust preferred capital note was valued at a discount of \$312,500, which is being amortized into income on a level yield amortization method based upon the assumed market rate, and the term of the trust preferred subordinated debt instrument.

### 3. Earnings Per Share and Restricted Stock Plan

The Corporation has a simple capital structure. Basic earnings per share of common stock is computed based on 7,030,441 and 6,066,675 weighted average shares of common stock outstanding for the six months ended June 30, 2018 and 2017, respectively, and 7,035,237 and 6,068,673 for the three months ended June 30, 2018 and 2017, respectively. All outstanding unvested restricted stock awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation.

The Corporation has a restricted stock plan available to selected employees and directors of the Corporation and the Bank to advance the best interests of the Corporation and its stockholders. The plan provides those persons who have responsibility for its growth with additional incentives by allowing them to acquire ownership in the Corporation and, thereby, encouraging them to contribute to the success of the Corporation and the Bank. Plan expense is recognized over the vesting period of the stock issued under the plan. As of June 30, 2018, 26,045 shares were issued to employees under this plan, of which 19,485 were fully vested, no shares vested during the quarter, and the remaining 6,560 will vest over the next two years. \$42,000 and \$61,000 of compensation expenses related to the grants were recognized during the three months ended June 30, 2018 and 2017, respectively. \$118,000 and \$120,000 of compensation expenses related to the grants were recognized during the six months ended June 30, 2018 and 2017, respectively.

### 4. Retirement Benefits

The components of net periodic benefit expense related to the non-contributory, defined benefit pension plan for the three and six month periods ended June 30 were as follows:

**Three Months Ended June 30,**

**Six Months Ended June 30**