Balius Brian A Form 4 March 18, 2013

## FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

subject to Section 16. Form 4 or Form 5 obligations

Check this box

if no longer

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction 1(b).

(Middle)

(Zip)

**OMB APPROVAL** 

OMB 3235-0287 Number:

January 31, Expires: 2005

Estimated average burden hours per response... 0.5

(Print or Type Responses)

1. Name and Address of Reporting Person \* Balius Brian A

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

(First) (Last)

SAIA INC [SAIA] 3. Date of Earliest Transaction

(Check all applicable)

11465 JOHNS CREEK

(Month/Day/Year)

03/14/2013

Director 10% Owner X\_ Officer (give title Other (specify

below) below) VP-Linehaul & Ind Engineering

PARKWAY, SUITE 400 (Street)

(State)

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

JOHNS CREEK, GA 30097

1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if

3. 4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 3, 4 and 5) (Instr. 8)

5. Amount of 6. Ownership 7. Nature of Securities Form: Direct Indirect Beneficially (D) or Indirect (I) Owned Following (Instr. 4)

D

Beneficial

Ownership

(Instr. 4)

Reported (A) Transaction(s) or (Instr. 3 and 4)

Code V Amount (D) Price

Common Stock

(City)

(Instr. 3)

15,542

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

(Month/Day/Year)

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

### Edgar Filing: Balius Brian A - Form 4

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. 5. Number of TransactionDerivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)			6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount Number Shares
Phantom Stock	<u>(1)</u>	03/14/2013		I	568.027		<u>(2)</u>	(3)	Common Stock	568.02
Stock Options (Right to Buy)	\$ 27.38						01/28/2009	01/27/2013	Common Stock	1,790
Stock Options (Right to Buy)	\$ 26.72						02/02/2010	02/01/2014	Common Stock	2,220
Stock Options (Right to Buy)	\$ 14.71						02/01/2011	01/31/2015	Common Stock	4,910
Stock Options (Right to Buy)	\$ 11.96						02/03/2012	02/02/2016	Common Stock	4,650
Stock Options (Right to Buy)	\$ 12.1						02/02/2013	02/01/2017	Common Stock	4,640
Stock Options (Right to Buy)	\$ 16.39						05/02/2014	05/01/2018	Common Stock	4,100
Stock Options (Right to Buy)	\$ 16.5						02/02/2015	02/02/2019	Common Stock	6,710

# **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

VP-Linehaul & Ind Engineering

Reporting Owners 2

Balius Brian A 11465 JOHNS CREEK PARKWAY SUITE 400 JOHNS CREEK, GA 30097

## **Signatures**

/s/ Stephanie R. 03/18/2013 Maschmeier

\*\*Signature of Reporting Date
Person

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Conversion rate of this derivative security on March 14, 2013 is 0.8264 resulting in 7,759.49 shares of common stock (underlying security in column 7).
- (2) Immediate
- (3) The shares of phantom stock become payable, in stock, upon reporting person's termination of service as an employee

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

Signatures 3