NBT BANCORP INC Form 10-O May 10, 2018 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 FORM 10-Q (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2018. OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_. **COMMISSION FILE NUMBER 0-14703** NBT BANCORP INC. (Exact Name of Registrant as Specified in its Charter) DELAWARE 16-1268674 (State of Incorporation) (I.R.S. Employer Identification No.) 52 SOUTH BROAD STREET, NORWICH, NEW YORK 13815 (Address of Principal Executive Offices) (Zip Code) Registrant's Telephone Number, Including Area Code: (607) 337-2265 None (Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report) Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth Company

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of April 30, 2018, there were 43,632,377 shares outstanding of the Registrant's common stock, \$0.01 par value per share.

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## NBT BANCORP INC. FORM 10-Q-Quarter Ended March 31, 2018

#### TABLE OF CONTENTS

PART I	FINANCIAL INFORMATION	
Item 1	Financial Statements	
	Consolidated Balance Sheets at March 31, 2018 and December 31, 2017	3
	Consolidated Statements of Income for the three month periods ended March 31, 2018 and 2017	4
	Consolidated Statements of Comprehensive Income for the three month periods ended March 31, 2018 and 2017	5
	Consolidated Statements of Stockholders' Equity for the three month periods ended March 31, 2018 and 2017	<u>8</u> 6
	Consolidated Statements of Cash Flows for the three month periods ended March 31, 2018 and 2017	7
	Notes to Unaudited Interim Consolidated Financial Statements	9
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	43
Item 3	Quantitative and Qualitative Disclosures about Market Risk	56
Item 4	Controls and Procedures	56
PART II	OTHER INFORMATION	
Item 1 Item 1A Item 2 Item 3 Item 4 Item 5 Item 6	Legal Proceedings <u>Risk Factors</u> <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> <u>Defaults Upon Senior Securities</u> <u>Mine Safety Disclosures</u> <u>Other Information</u> <u>Exhibits</u>	57 57 57 57 57 57 57
SIGNATURES	5	59

## Table of Contents

Item 1 – FINANCIAL STATEMENTS

# NBT Bancorp Inc. and Subsidiaries

Consolidated Balance Sheets (unaudited)

(In thousands, except share and per share data)	March 31, 2018	December 31, 2017
Assets		
Cash and due from banks	\$157,498	\$156,852
Short-term interest bearing accounts	2,081	2,812
Equity securities, at fair value	21,992 1,265,912	-
Securities available for sale, at fair value		1,255,925
Securities held to maturity (fair value \$477,409 and \$481,871, respectively)		484,073
Trading securities Federal Reserve Bank and Federal Home Loan Bank stock	- 12 770	11,467
Loans	43,778 6,647,124	46,706 6 584 773
Less allowance for loan losses	70,200	6,584,773 69,500
Net loans	\$6,576,924	\$6,515,273
Premises and equipment, net	80,073	\$1,305
Goodwill	268,043	268,043
Intangible assets, net	12,506	13,420
Bank owned life insurance	173,735	172,388
Other assets	141,166	128,548
Total assets	\$9,230,834	\$9,136,812
Liabilities		
Demand (noninterest bearing)	\$2,323,456	\$2,286,892
Savings, NOW and money market	4,230,047	
Time	840,425	806,766
Total deposits	\$7,393,928	
Short-term borrowings	586,012	719,123
Long-term debt	88,824	88,869
Junior subordinated debt	101,196	101,196
Other liabilities	108,144	98,811
Total liabilities	\$8,278,104	\$8,178,635
Stockholders' equity		
Preferred stock, \$0.01 par value. Authorized 2,500,000 shares at March 31, 2018 and December 31, 2017	<b>\$</b> -	<b>\$</b> -
Common stock, \$0.01 par value. Authorized 100,000,000 shares at March 31, 2018 and	<b>\$</b> -	<b>\$-</b>
December 31, 2017; issued 49,651,493 at March 31, 2018 and December 31, 2017	497	497
Additional paid-in-capital	574,626	574,209
Retained earnings	555,783	543,713
Accumulated other comprehensive loss	(40,991)	) (22,077 )
Common stock in treasury, at cost, 6,035,840 and 6,108,684 shares at March 31, 2018 and	(,)	
December 31, 2017, respectively	(137,185)	) (138,165)
Total stockholders' equity	\$952,730	\$958,177
Total liabilities and stockholders' equity	\$9,230,834	\$9,136,812

See accompanying notes to unaudited interim consolidated financial statements.

## Table of Contents

NBT Bancorp Inc. and Subsidiaries

Consolidated Statements of Income (unaudited)

	Three Months	
	Ended	
	March 31,	
	2018	2017
(In thousands, except per share data)		
Interest, fee and dividend income		
Interest and fees on loans	\$70,443	\$64,027
Securities available for sale	6,926	7,009
Securities held to maturity	2,625	2,781
Other	766	619
Total interest, fee and dividend income	\$80,760	\$74,436
Interest expense		
Deposits	\$3,931	\$3,474
Short-term borrowings	1,966	1,139
Long-term debt	476	606
Junior subordinated debt	901	726
Total interest expense	\$7,274	
Net interest income	\$73,486	\$68,491
Provision for loan losses	7,496	7,379
Net interest income after provision for loan losses	\$65,990	\$61,112
Noninterest income		
Insurance and other financial services revenue	\$6,504	\$6,770
Service charges on deposit accounts	3,972	3,977
ATM and debit card fees	5,273	4,950
Retirement plan administration fees	5,339	4,172
Trust	4,878	4,532
Bank owned life insurance	1,347	1,411
Net securities gains	72	-
Other	3,892	2,938
Total noninterest income	\$31,277	\$28,750
Noninterest expense		
Salaries and employee benefits	\$36,567	\$33,587
Occupancy	6,119	