BERKSHIRE HILLS BANCORP INC

Form S-4/A January 12, 2011

As filed with the Securities and Exchange Commission on January 12, 2011.

Registration No. 333-170798

#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### Amendment No. 1 to Form S-4

#### REGISTRATION STATEMENT **UNDER THE SECURITIES ACT OF 1933**

#### Berkshire Hills Bancorp, Inc.

(Exact name of registrant as specified in its charter)

Delaware 6036 34-3510455 (State or other jurisdiction of (Primary Standard Industrial (I.R.S. Employer incorporation or organization) Classification Code Number) Identification Number)

24 North Street Pittsfield, Massachusetts 01201 (413) 443-5601

Michael P. Daly President and Chief Executive Officer 24 North Street Pittsfield, Massachusetts 01201 (413) 443-5601

(Address, including zip code, and telephone number, including (Name, address, including zip code, and telephone number, area code, of registrant s principal executive offices)

including area code, of agent for service)

#### Copies to:

Lawrence M. F. Spaccasi Marc Levy Luse Gorman Pomerenk & Schick 5335 Wisconsin Avenue, N.W., Suite 780 Washington, D.C. 20015 (202) 274-2000

Facsimile: (202) 362-2902

Matthew Dyckman Rosemary Spaziani SNR Denton US LLP 1301 K Street, N.W. Washington, D.C. 20005 (202) 408-6400 Facsimile: (202) 408-6399

**Approximate date of commencement of proposed sale to the public:** As soon as practicable after the effective date of this Registration Statement and the conditions to the consummation of the merger described herein have been satisfied or waived.

If the securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box. o

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o If applicable, place an X in the box to designate the appropriate rule provision relied upon in conducting this transaction:

Exchange Act Rule 13e-4(i) (Cross-Border Issuer Tender Offer) o Exchange Act Rule 14d-1(d) (Cross-Border Third-Party Tender Offer)

#### **CALCULATION OF REGISTRATION FEE**

Title of each class of securities to be registered	Amount to be registered	Proposed maximum offering price per share	Proposed maximum aggregate offering price	Amount of registration fee
Common Stock, \$0.01 par value per share	2,684,317 shares <sup>(1)</sup>	\$10.965(2)	\$29,433,536 (2)	\$2,099(3)(4)

- Represents the maximum number of shares of Berkshire Hills Bancorp, Inc. (Nasdaq: BHLB) common stock estimated to be issuable upon the completion of the merger of Rome Bancorp, Inc. (Nasadaq: ROME), with and into Berkshire Hills Bancorp. Inc. based on the product of (x) the number of shares of Rome Bancorp. Inc.
- (1) into Berkshire Hills Bancorp, Inc., based on the product of (x) the number of shares of Rome Bancorp, Inc. common stock outstanding or reserved for issuance upon the exercise of outstanding stock options and restricted stock awards as of November 23, 2010, (y) an exchange ratio of 0.5658 shares, and (z) 70% (the portion of the merger consideration consisting of Berkshire Hills Bancorp, Inc common stock issuable in the merger). Estimated solely for the purpose of calculating the registration fee required by Section 6(b) of the Securities Act and calculated in accordance with Rule 457(f) (1) and Rule 457(c) of the Securities Act, based on the market value
- (2) of the shares of Rome Bancorp, Inc. common stock expected to be exchanged in connection with the merger, as established by the average of the high and low sales prices of Rome Bancorp, Inc. common stock on the Nasdaq Global Market on November 16, 2010 of \$10.965.
- (3) Calculated in accordance with Section 6(b) of the Securities Act and SEC Fee Advisory #4 for Fiscal Year 2010 at a rate equal to 0.0000713 multiplied by the proposed maximum aggregate offering price.

(4) Previously paid.

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933, as amended, or until the registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

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Information contained herein is subject to completion or amendment. A registration statement relating to the shares of Berkshire Hills Bancorp, Inc. common stock to be issued in the merger has been filed with the Securities and Exchange Commission. These securities may not be sold nor may offers to buy be accepted prior to the time the registration statement become effective. This proxy statement/prospectus shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of these securities in any jurisdiction in which such offer, solicitation or sale is not permitted or would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction.

PRELIMINARY PROXY STATEMENT/PROSPECTUS

DATED JANUARY 12, 2011, SUBJECT TO COMPLETION

## BERKSHIRE HILLS BANCORP, INC. LOGO ROME BANCORP, INC. LOGO

## MERGER PROPOSED YOUR VOTE IS VERY IMPORTANT

The boards of directors of Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. have agreed to a merger of our companies. If the merger is completed, each share of Rome Bancorp, Inc. common stock will be converted into the right to receive either 0.5658 shares of Berkshire Hills Bancorp, Inc. common stock or \$11.25 in cash, subject to 70% of Rome Bancorp, Inc. common stock being exchanged for Berkshire Hills Bancorp, Inc. s common stock and 30% of Rome Bancorp, Inc. common stock being exchanged for cash. Berkshire Hills Bancorp, Inc. s stockholders will continue to own their existing shares. After completion of the merger, we expect that current Berkshire Hills Bancorp, Inc. stockholders will own approximately \_\_% of the combined company and Rome Bancorp, Inc. stockholders will own approximately \_\_% of the combined company. Berkshire Hills Bancorp, Inc. common stock is listed on the Nasdaq Global Select Market under the symbol BHLB. On \_\_\_\_\_\_, 2011, the closing price of Berkshire Hills Bancorp, Inc. common stock was \$\_\_\_\_\_. Berkshire Hills Bancorp, Inc. is offering approximately \_\_\_\_\_\_ shares of its common stock to Rome Bancorp, Inc. stockholders.

We expect the merger to generally be tax-free for federal income tax purposes solely to holders of Rome Bancorp, Inc. common stock to the extent they receive Berkshire Hills Bancorp, Inc. common stock. Any cash consideration received will be taxable to Rome Bancorp, Inc. stockholders.

We cannot complete the merger unless we obtain the necessary government approvals and unless the stockholders of Rome Bancorp, Inc. approve the merger agreement. Rome Bancorp, Inc. is asking its stockholders to consider and vote on this merger proposal at its special meeting of stockholders. Whether or not you plan to attend the Rome Bancorp, Inc. stockholder meeting, please take the time to vote by completing and mailing the enclosed proxy card to Rome Bancorp, Inc. If you sign, date and mail your proxy card without indicating how you want to vote, your proxy will be counted as a vote **FOR** the merger and the transactions contemplated by the merger agreement. If you do not return your proxy card, or if you do not instruct your broker how to vote any shares held for you in street name, the effect will be a vote against the merger agreement. Rome Bancorp, Inc. stockholders have dissenters rights and may receive payment in cash of the fair value of their shares, excluding any appreciation in value that results from the merger. To maintain its dissenters rights a stockholder must (1) deliver written notice of its intent to demand payment for its shares to Rome Bancorp, Inc. before the special meeting of Rome Bancorp, Inc. stockholders or at the special

meeting but before the vote is taken and (2) not vote in favor of the merger. See *Questions and Answers About the Merger and the Special Meeting* on page 1 and *Rights of Dissenting Stockholders* on page 34.

Rome Bancorp, Inc. s board of directors has unanimously determined that the merger is advisable, fair to, and in the best interests of Rome Bancorp, Inc. and its stockholders and recommends that you vote FOR the approval of the merger agreement.

The place, date and time of the Rome Bancorp, Inc. stockholders meeting is as follows:

The Rome Savings Bank 100 W. Dominick Street Rome, New York [Date] 5:30 p.m., local time

This document contains a more complete description of the Rome Bancorp, Inc. stockholders meeting and the terms of the merger. We urge you to review this entire document carefully. You may also obtain information about Berkshire Hills Bancorp, Inc. from documents it has filed with the Securities and Exchange Commission.

Michael P. Daly President and Chief Executive Officer Berkshire Hills Bancorp, Inc. Charles M. Sprock
President and Chief Executive Officer
Rome Bancorp, Inc.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of the merger or the securities to be issued under this proxy statement/prospectus or determined if this proxy statement/prospectus is accurate or adequate. Any representation to the contrary is a criminal offense. The securities we are offering through this document are not savings or deposit accounts or other obligations of any bank or non-bank subsidiary of either of our companies, and they are not insured by the Federal Deposit Insurance Corporation or any other governmental agency.

Proxy Statement/Prospectus dated	_
and first mailed to stockholders on or about	

This document incorporates important business and financial information about Berkshire Hills Bancorp, Inc. from documents filed with the Securities and Exchange Commission that have not been included in or delivered with this document. You may read and copy these documents at the Securities and Exchange Commission s public reference facilities. Please call the SEC at 1-800-SEC-0330 for information about these facilities. This information is also available at the Internet site the SEC maintains at <a href="http://www.sec.gov">http://www.sec.gov</a>. See <a href="http://www.sec.gov">Where You Can Find More Information</a> on page <a href="https://www.sec.gov">107</a>.

You also may request copies of these documents from Berkshire Hills Bancorp, Inc. Berkshire Hills Bancorp, Inc. will provide you with copies of these documents, without charge, upon written or oral request to:

Berkshire Hills Bancorp, Inc. 24 North Street Pittsfield, Massachusetts 01201 Attention: Investor Relations Department Telephone: (413) 236-3239

If you are a Rome Bancorp,	Inc. stockholder and would like to request documents from Berkshire Hills Bancorp
Inc., please do so by _	to receive them before the Rome Bancorp, Inc. special meeting.

#### ROME BANCORP, INC. 100 W. Dominick Street Rome, New York 13440

Notice of Special Meeting of Stockholders to be held [Date]

A special meeting of stockholders of Rome Bancorp, Inc. will be held at 5:30 p.m., local time, on [Date] at The Rome Savings Bank, 100 W. Dominick Street, Rome, New York. Any adjournments or postponements of the special meeting will be held at the same location.

At the special meeting, you will be asked to:

Consider and vote upon a proposal to approve the Agreement and Plan of Merger, dated as of October 12, 2010, by 1. and between Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. A copy of the merger agreement is included as Annex A to the accompanying proxy statement/prospectus;

- Consider and vote upon a proposal to adjourn the special meeting to a later date or dates, if necessary, to permit
- 2. further solicitation of proxies if there are not sufficient votes at the time of the special meeting to approve the merger agreement; and
- 3. Transact such other business as may be properly presented at the special meeting and any adjournments or postponements of the special meeting.

The enclosed proxy statement/prospectus describes the merger agreement and the proposed merger in detail. We urge you to read these materials carefully. The enclosed proxy statement/prospectus forms a part of this notice.

The board of directors of Rome Bancorp, Inc. unanimously recommends that Rome Bancorp, Inc. stockholders vote FOR the proposal to approve the merger agreement and FOR the proposal to adjourn the special meeting, if necessary, to solicit additional proxies to vote in favor of the merger agreement.

The board of directors of Rome Bancorp, Inc. has fixed the close of business on [Record Date] as the record date for determining the stockholders entitled to notice of, and to vote at, the special meeting and any adjournments or postponements of the special meeting.

Your vote is very important. Your proxy is being solicited by the Rome Bancorp, Inc. board of directors. The proposal to approve the merger agreement must be approved by the affirmative vote of holders of a majority of the outstanding shares of Rome Bancorp, Inc. common stock entitled to vote in order for the proposed merger to be consummated. Whether or not you plan to attend the special meeting in person, we urge you to complete and mail the enclosed proxy card, in the accompanying envelope, which requires no postage if mailed in the United States. You may revoke your proxy at any time before the special meeting. If you attend the special meeting and vote in person, your proxy vote will not be used.

Under Delaware law, if the merger is completed, Rome Bancorp, Inc. stockholders of record who do not vote to approve the merger agreement and otherwise comply with the applicable provisions of Delaware law pertaining to dissenters—rights will be entitled to exercise dissenters—rights and obtain payment in cash of the fair value of their shares of Rome Bancorp, Inc. common stock by following the procedures set forth in detail in the enclosed proxy statement/prospectus. A copy of the section of the Delaware General Corporation Law pertaining to dissenters—rights

is included as Annex C to the accompanying proxy statement/prospectus.

By Order of the Board of Directors

Crystal M. Seymore Secretary

Rome, New York [Date]

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## QUESTIONS AND ANSWERS ABOUT THE MERGER

### AND THE SPECIAL MEETING What am I being asked to vote on? What is the proposed transaction?

You are being asked to vote on the approval of a merger agreement that provides for the acquisition of Rome Bancorp, Inc. by Berkshire Hills Bancorp, Inc. A copy of the merger agreement is provided as Annex A to this A: document. The Rome Bancorp, Inc. board of directors has determined that the proposed merger is advisable and in the best interests of its stockholders, has unanimously approved the merger agreement and recommends that its stockholders vote FOR the approval of the merger agreement.

What will Rome Bancorp, Inc. stockholders be entitled to receive in the merger? Under the merger agreement, at the election of each Rome Bancorp, Inc. stockholder, each share of Rome Bancorp, Inc. common stock will be exchanged for either 0.5658 shares of Berkshire Hills Bancorp, Inc. common stock or A: \$11.25 in cash. Each Rome Bancorp, Inc. stockholder may elect either of these options or each Rome Bancorp, Inc. stockholder may elect to exchange some of his or her Rome Bancorp, Inc. shares for cash and some of his or her Rome Bancorp, Inc. shares for Berkshire Hills Bancorp, Inc. shares.

Elections will be limited by, among other things, a requirement that 70% of the total number of outstanding shares of Rome Bancorp, Inc. common stock be exchanged for Berkshire Hills Bancorp, Inc. common stock. Therefore, the form of consideration received will depend in part on the elections of other Rome Bancorp, Inc. stockholders. Berkshire Hills Bancorp, Inc. will not issue fractional shares in the merger. Instead, each Rome Bancorp, Inc. stockholder will receive a cash payment, without interest, for the value of any fraction of a share of Berkshire Hills Bancorp, Inc. common stock that such stockholder would otherwise be entitled to receive. See *Description of the* Merger Consideration to be Received in the Merger on page 58 and Description of Berkshire Hills Bancorp, Inc. Capital Stock on page 78.

#### What dividends will be paid after the merger? 0:

Berkshire Hills Bancorp, Inc. currently pays a quarterly dividend of \$0.16 per share. Although Berkshire Hills Bancorp, Inc. has paid quarterly dividends on its common stock without interruption since November 2000, there is A: no guarantee that Berkshire Hills Bancorp, Inc. will continue to pay dividends on its common stock. All dividends on Berkshire Hills Bancorp, Inc. common stock are declared at the discretion of the Berkshire Hills Bancorp, Inc. board of directors.

### Q: How does a Rome Bancorp, Inc. stockholder elect to receive cash, stock or a combination of both for his or her Rome Bancorp, Inc. stock?

For each Rome Bancorp, Inc. stockholder, a form for making an election will be provided under separate cover. For the election to be effective, the properly completed election form, along with the Rome Bancorp, Inc. stock certificates or an appropriate guarantee of delivery, must be sent to and received by Registrar and Transfer

- A: Company, the exchange agent, on or before 5:00 p.m., Eastern time, on \_\_\_\_\_. The election form should not be sent together with your proxy card. Instead, use the separate envelope specifically provided for the election form and your stock certificates. If a timely election is not made, you will be allocated Berkshire Hills Bancorp, Inc. common stock and/or cash depending on your election and the elections made by other stockholders.
  - How does a Rome Bancorp, Inc. stockholder exchange his or her stock certificates? If an election is made, the Rome Bancorp, Inc. stock certificates or an appropriate guarantee of delivery must be returned with the election form. Shortly after the merger, the exchange agent will allocate cash and Berkshire Hills Bancorp, Inc. common stock among Rome Bancorp, Inc. stockholders, consistent with their elections and the
- A: allocation and proration procedures in the merger agreement. If a Rome Bancorp, Inc. stockholder does not submit an election form, Berkshire Hills Bancorp, Inc. s transfer agent will send instructions on how and where to surrender the Rome Bancorp, Inc. stock certificates after the merger is completed. Please do not send Rome Bancorp, Inc. stock certificates with the proxy card.

*0*: What are the tax consequences of the merger to Rome Bancorp, Inc. stockholders?

The tax consequence of the merger to Rome Bancorp, Inc. stockholders will depend on whether only cash, only Berkshire Hills Bancorp, Inc. common stock, or a combination of cash and Berkshire Hills Bancorp, Inc. common stock and cash is received in exchange for shares of Rome Bancorp, Inc. common stock. If shares are exchanged solely for Berkshire Hills Bancorp, Inc. common stock, no gain or loss should be recognized except with respect to the cash received instead of any fractional share of Berkshire Hills Bancorp, Inc. common stock. If shares are

A: exchanged solely for cash, gain or loss should be recognized on the exchange. If shares were exchanged for a combination of Berkshire Hills Bancorp, Inc. common stock and cash, gain should be recognized equal to the lesser of the cash received or the gain realized in the merger (that is, the fair market value of the Berkshire Hills Bancorp, Inc. common stock received, plus the cash received, and minus the Rome Bancorp, Inc. stockholder s basis in the stockholder s Rome Bancorp, Inc. common stock). No loss should be recognized. See Material Tax Consequences of the Merger on page 61.

Because the allocations of cash and Berkshire Hills Bancorp, Inc. common stock received will depend on the elections of other Rome Bancorp, Inc. stockholders, the actual tax consequences of the merger will not be known until the allocations are completed.

> *O*: Are Rome Bancorp, Inc. stockholders entitled to dissenters rights?

Yes. Delaware law provides dissenters rights in the merger to Rome Bancorp, Inc. stockholders. This means that Rome Bancorp, Inc. stockholders are legally entitled to receive payment in cash of the fair value of their shares, excluding any appreciation in value that results from the merger. To maintain your dissenters rights you must (1) deliver written notice of your intent to demand payment for your shares to Rome Bancorp, Inc. s Secretary and sent to 100 W. Dominick Street, Rome, New York 13440 before the special meeting of Rome Bancorp, Inc. stockholders or at the special meeting but before the vote is taken and (2) not vote in favor of the merger

A: agreement. This notice must be in addition to and separate from any failure to vote, abstention from voting, or any vote, in person or by proxy, cast against approval of the merger. Neither voting against, abstaining from voting, or failing to vote on the adoption of the merger agreement will constitute notice of intent to demand payment or demand for payment of fair value under Delaware law. Your failure to follow exactly the procedures specified under Delaware law will result in the loss of your dissenters rights. A copy of the section of the Delaware General Corporation Law pertaining to dissenters rights is provided as Annex C to this document. See Rights of Dissenting Stockholders on page 34.

0: Why do Rome Bancorp, Inc. and Berkshire Hills Bancorp, Inc. want to merge? Rome Bancorp, Inc. believes that the proposed merger will provide Rome Bancorp, Inc. stockholders with substantial benefits, and Berkshire Hills Bancorp, Inc. believes that the merger will further its strategic growth A: plans. As a larger company, Berkshire Hills Bancorp, Inc. can provide the capital and resources that Rome Bancorp, Inc. needs to compete more effectively and to offer a broader array of products and services to better serve its banking customers. To review the reasons for the merger in more detail, see Description of the Reasons for the Merger; Recommendation of the Rome Bancorp, Inc. Board of Directors on page 45.

What vote is required to approve the merger agreement?

Holders of a majority of the outstanding shares of Rome Bancorp, Inc. common stock entitled to vote must vote in favor of the proposal to approve the merger agreement.

When and where is the Rome Bancorp, Inc. special meeting?

The special meeting of Rome Bancorp, Inc. stockholders is scheduled to take place at The Rome Savings Bank, 100 Dominick Street, Rome, New York at 5:30 p.m., local time, on [Date].

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Q: Who is entitled to vote at the Rome Bancorp, Inc. special meeting?  Holders of shares of Rome Bancorp, Inc. common stock at the close of business on [Record Date], which is the
A: record date, are entitled to vote on the proposal to adopt the merger agreement. As of the record date,
shares of Rome Bancorp, Inc. common stock were outstanding and entitled to vote.
Q: If I plan to attend the Rome Bancorp, Inc. special meeting in person, should I still return my proxy?
Yes. Whether or not you plan to attend the Rome Bancorp, Inc. special meeting, you should complete and return
A: the enclosed proxy card. The failure of a Rome Bancorp, Inc. stockholder to vote in person or by proxy will have the same effect as a vote AGAINST the merger agreement.
Q: What do I need to do now to vote my shares of Rome Bancorp, Inc. common stock?
After you have carefully read and considered the information contained in this proxy statement/prospectus, please complete, sign, date and mail your proxy card in the enclosed return envelope as soon as possible. This will enable your shares to be represented at the special meeting. You may also vote in person at the special meeting. If you do not return a properly executed proxy card and do not vote at the special meeting, this will have the same effect as a vote against the merger agreement. If you sign, date and send in your proxy card, but you do not indicate how you want to vote, your proxy will be voted in favor of adoption of the merger agreement. You may change your vote or revoke your proxy before the special meeting by filing with the Secretary of Rome Bancorp, Inc. a duly executed revocation of proxy, submitting a new proxy card with a later date, or voting in person at the special meeting.  Q: If my shares are held in street name by my broker, will my broker automatically vote my shares for me?  No. Your broker will not be able to vote your shares of Rome Bancorp, Inc. common stock on the proposal to adopt
the merger agreement unless you provide instructions on how to vote. Please instruct your broker how to vote your
A: shares, following the directions that your broker provides. If you do not provide instructions to your broker on the proposal to approve the merger agreement, your shares will not be voted, and this will have the effect of voting against the merger agreement. Please check the voting form used by your broker to see if it offers telephone or Internet voting.
Q: When is the merger expected to be completed?
We will try to complete the merger as soon as possible. Before that happens, the merger agreement must be approved by Rome Bancorp, Inc. stockholders and we must obtain the necessary regulatory approvals. Assuming A: holders of at least a majority of the outstanding shares of Rome Bancorp, Inc. common stock vote in favor of the merger agreement and we obtain the other necessary approvals, we expect to complete the merger late in the first calendar quarter of 2011.
Q: Is completion of the merger subject to any conditions besides stockholder approval?
Yes. The transaction must receive the required regulatory approvals, and there are other customary closing
A: conditions that must be satisfied. To review the conditions of the merger in more detail, see Description of the
Merger Conditions to Completing the Merger on page 70.
Q: Who can answer my other questions?
A: If you have more questions about the merger, or how to submit your proxy or if you need additional copies of this proxy statement/prospectus or the enclosed proxy form, Rome Bancorp, Inc. stockholders should contact:  Phoenix Advisory Partners, LLC  110 Wall Street  27 <sup>th</sup> Floor
New York, NY 10005
Bank and brokers should call:

#### **SUMMARY**

This summary highlights selected information in this proxy statement/prospectus and may not contain all of the information important to you. To understand the merger more fully, you should read this entire document carefully, including the documents attached to this proxy statement/prospectus.

#### **The Companies**

Berkshire Hills Bancorp, Inc. 24 North Street Pittsfield, Massachusetts 01201 (413) 443-5601

Berkshire Hills Bancorp, Inc., a Delaware corporation, is a savings and loan holding company headquartered in Pittsfield, Massachusetts that was incorporated and commenced operations in 2000. Berkshire Hills Bancorp, Inc. s common stock is listed on The NASDAQ Global Select Market under the symbol BHLB. Berkshire Hills Bancorp, Inc. conducts its operations primarily through Berkshire Bank, a Massachusetts chartered savings bank with 41 full-service financial centers in Massachusetts, New York and Vermont. Berkshire Bank offers a full complement of deposit, lending and investment products from a team of employees with extensive experience in banking, insurance and investment management. Berkshire Hills Bancorp, Inc. is also the holding company for Berkshire Insurance Group, an insurance agency in western Massachusetts. At September 30, 2010, Berkshire Hills Bancorp, Inc. had total assets of \$2.8 billion, total deposits of \$2.1 billion and total stockholders equity of \$382.9 million.

On December 21, 2010, Berkshire Hills Bancorp, Inc. announced that it had entered into a definitive merger agreement under which it would acquire Legacy Bancorp, Inc. and Legacy Banks. At September 30, 2010, Legacy Bancorp, Inc. had total assets of \$972.0 million, total deposits of \$695.0 million and total stockholders equity of \$117.4 million. Under the terms of the Berkshire Hills Bancorp, Inc. Legacy Bancorp, Inc. merger agreement, each outstanding share of Legacy Bancorp, Inc. common stock will be exchanged for 0.56385 Berkshire Hills Bancorp, Inc. common stock and 10% will be in the form of cash. The merger is expected to be completed by June 30, 2011. Consummation of this agreement is subject to the approval of the stockholders of each of Berkshire Hills Bancorp, Inc. and Legacy Bancorp, Inc., as well as state and federal regulatory agencies. It is anticipated that there will be some divestiture of deposits in Berkshire County, Massachusetts; any divestiture gains will be shared in accordance with the Legacy merger agreement. The merger of Legacy Bancorp, Inc. into Berkshire Hills Bancorp, Inc. is not conditioned on the completion of the Rome Bancorp, Inc. merger into Berkshire Hills Bancorp, Inc. Similarly, the merger of Rome Bancorp, Inc. into Berkshire Hills Bancorp, Inc. merger into Berkshire Hills Bancorp, Inc.

Rome Bancorp, Inc. 100 W. Dominick Street Rome, New York 13440 (508) 752-4800

Rome Bancorp, Inc., a Delaware corporation, is a savings and loan holding company headquartered in Rome, New York that was incorporated and commenced operations as a holding company in 1999. Its primary business is operating its subsidiary, The Rome Savings Bank, which operates five full-service community banking offices in Rome, Lee and New Hartford, New York. Rome Bancorp, Inc. s common stock is quoted on the NASDAQ Global

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Market under the symbol ROME. Its primary business includes residential real estate lending (for portfolio and sale on the secondary market), small business loan and deposit services as well as variety of consumer loan and deposit services. As of September 30, 2010, Rome Bancorp, Inc. had total assets of \$331.6 million, total deposits of \$226.9 million and total stockholders equity of \$61.8 million.

### Special Meeting of Rome Bancorp, Inc. Stockholders; Required Vote (page 32)

A special meeting of Rome Bancorp, Inc. stockholders is scheduled to be held at The Rome Savings Bank, 100 W. Dominick Street, Rome, New York at 5:30 p.m., local time, on [Date]. At the special meeting, you will be asked to vote on a proposal to approve the merger agreement between Rome Bancorp, Inc. and

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The Companies 15

Berkshire Hills Bancorp, Inc. You may also be asked to vote to adjourn the special meeting, if necessary, to permit further solicitation of proxies if there are not sufficient votes at the time of the meeting to approve the merger agreement.

and to vote at, the Rome Bancorp, Inc. special meeting and any adjournments or postponements of the meeting. Approval of the merger agreement requires the affirmative vote of holders of a majority of the outstanding shares of Rome Bancorp, Inc. common stock entitled to vote. As of the record date, there were

Only Rome Bancorp, Inc. stockholders of record as of the close of business on [Record Date] are entitled to notice of,

Bancorp, Inc., common stock outstanding. The directors and executive officers of Rome Bancorp, Inc., as a group, beneficially owned shares of Rome Bancorp, Inc. common stock, representing % of the outstanding shares of Rome Bancorp, Inc. common stock as of the record date and have agreed to vote their shares in favor of the merger at the special meeting.

#### The Merger and the Merger Agreement (page 38)

Berkshire Hills Bancorp, Inc. s acquisition of Rome Bancorp, Inc. is governed by a merger agreement. The merger agreement provides that, if all of the conditions are satisfied or waived, Rome Bancorp, Inc. will be merged with and into Berkshire Hills Bancorp, Inc., with Berkshire Hills Bancorp, Inc. as the surviving entity. We encourage you to read the merger agreement, which is included as Annex A to this proxy statement/prospectus.

#### What Rome Bancorp, Inc. Stockholders Will Receive in the Consideration to be Received in the Merger (page 58)

Under the merger agreement, at your election, each share of Rome Bancorp, Inc. common stock you own will be exchanged for either 0.5658 shares of Berkshire Hills Bancorp, Inc. common stock or \$11.25 in cash, or a combination of cash and Berkshire Hills Bancorp, Inc. common stock, subject to 70% of the aggregate merger consideration being exchanged for Berkshire Hills Bancorp, Inc. common stock.

#### Comparative Market Prices (page 31)

The following table shows the closing price per share of Berkshire Hills Bancorp, Inc. common stock and the equivalent price per share of Rome Bancorp, Inc. common stock, giving effect to the merger, on October 11, 2010, which is the last day on which shares of Berkshire Hills Bancorp, Inc. common stock traded preceding the public announcement of the proposed merger, and on [Record Date], the most recent practicable date prior to the mailing of this proxy statement/prospectus. The equivalent price per share of Rome Bancorp, Inc. common stock was computed by multiplying the price of a share of Berkshire Hills Bancorp, Inc. common stock by the 0.5658 exchange ratio. See Description of the Merger Consideration to be Received in the Merger on page 58.

**Equivalent Price** 

Berkshire Hills Per

Bancorp, Inc. Share of Rome Common Stock Bancorp, Inc.

Common Stock

\$ 18.78 \$ 10.63

October 11, 2010

[Record Date] \$ \$

## Recommendation of Rome Bancorp, Inc. Board of Directors (page <u>45</u>)

The Rome Bancorp, Inc. board of directors has unanimously approved the merger agreement and the proposed merger. The Rome Bancorp, Inc. board believes that the merger agreement, including the merger contemplated by the merger agreement, is fair to, and in the best interests of, Rome Bancorp, Inc. and its stockholders, and therefore **unanimously recommends that Rome Bancorp, Inc. stockholders vote FOR the proposal to approve the merger agreement.** In its reaching this decision, Rome Bancorp, Inc. s board of directors considered a variety of factors, which are described in the section captioned *Description of the Merger Rome Bancorp, Inc. s Reasons for the Merger; Recommendation of the Rome Bancorp, Inc. Board of Directors* beginning on page 45.

The Rome Bancorp, Inc. board of directors unanimously recommends that Rome Bancorp, Inc. stockholders vote FOR the proposal to adjourn the special meeting to a later date or dates, if

necessary, to permit further solicitation of proxies if there are not sufficient votes at the time of the special meeting to approve the merger agreement.

#### Opinion of Rome Bancorp, Inc. s Financial Advisor (page 50)

In deciding to approve the merger, one of the factors considered by Rome Bancorp, Inc. s board of directors was the opinion of Sandler O Neill & Partners, L.P., (Sandler O Neill) which served as financial advisor to Rome Bancorp, Inc. s board of directors. Sandler O Neill delivered its oral opinion on October 8, 2010, which was confirmed in writing on October 12, 2010, that the merger consideration is fair to the holders of Rome Bancorp, Inc. common stock from a financial point of view. The full text of this opinion is included as Annex B to the proxy statement/prospectus. You should read the opinion carefully to understand the procedures followed, assumptions made, matters considered and limitations of the review conducted by Sandler O Neill. Rome Bancorp, Inc. has agreed to pay Sandler O Neill a fee equal to one percent of the aggregate purchase price contingent upon completion of the merger for its services in connection with the merger. Sandler O Neill has received a fee of \$200,000 for the rendering of its fairness opinion, which fee shall be credited against the one percent fee referenced above if the merger is completed.

#### Regulatory Matters Relating to the Merger (page <u>64</u>)

Under the terms of the merger agreement, the merger cannot be completed unless it is first approved by the Office of Thrift Supervision, the Massachusetts Division of Banks and the Federal Deposit Insurance Corporation. Berkshire Hills Bancorp, Inc. filed the required applications on November 17, 2010. As of the date of this document, Berkshire Hills Bancorp, Inc. has not received any approvals from those regulators. While Berkshire Hills Bancorp, Inc. does not know of any reason why it would not be able to obtain approval in a timely manner, Berkshire Hills Bancorp, Inc. cannot be certain when or if it will receive regulatory approval.

#### **Conditions to Completing the Merger (page 70)**

The completion of the merger is subject to the fulfillment of a number of conditions, including:

approval of the merger agreement at the special meeting by at least a majority of the outstanding shares of Rome Bancorp, Inc. common stock entitled to vote;

approval of the transaction by the appropriate regulatory authorities; receipt by each party of opinions from their respective legal counsel to the effect that the merger will be treated for federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code; the continued accuracy of representations and warranties made on the date of the merger agreement; and no material adverse effect on either party has occurred.

#### Terminating the Merger Agreement (page <u>76</u>)

The merger agreement may be terminated by mutual consent of Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. at any time prior to the completion of the merger. Additionally, subject to conditions and circumstances described in the merger agreement, either Berkshire Hills Bancorp, Inc. or Rome Bancorp, Inc. may terminate the merger agreement if, among other things, any of the following occur:

the merger has not been consummated by June 30, 2011;

Rome Bancorp, Inc. stockholders do not approve the merger agreement at the Rome Bancorp, Inc. special meeting; a required regulatory approval is denied or a governmental authority blocks the merger; or

there is a breach by the other party of any representation, warranty, covenant or agreement contained in the merger agreement, which cannot be cured, or has not been cured within 30 days after the giving of written notice to such party of such breach.

Berkshire Hills Bancorp, Inc. may also terminate the merger agreement if Rome Bancorp, Inc. materially breaches its agreements regarding the solicitation of other acquisition proposals and the submission of the merger agreement to stockholders or if the board of directors of Rome Bancorp, Inc. does not recommend approval of the merger in the proxy statement/prospectus or withdraws or revises its recommendation in a manner adverse to Berkshire Hills Bancorp, Inc.

#### **Termination Fee (page 76)**

Under certain circumstances described in the merger agreement, Berkshire Hills Bancorp, Inc. may demand from Rome Bancorp, Inc. a \$3.5 million termination fee in connection with the termination of the merger agreement. See *Description of the Merger Termination Fee* on page 76 for a list of the circumstances under which a termination fee is payable.

### Interests of Certain Persons in the Merger that are Different from Yours (page <u>65</u>)

In considering the recommendation of the board of directors of Rome Bancorp, Inc. to adopt the merger agreement, you should be aware that officers and directors of Rome Bancorp, Inc. have employment and other compensation agreements or plans that give them interests in the merger that are somewhat different from, or in addition to, their interests as Rome Bancorp, Inc. stockholders. These interests and agreements, which provide for payments in the aggregate amount of approximately \$3.15 million, excluding amounts already vested under the Benefit Restoration Plan and the Directors Deferred Compensation Plan, but including:

Employment agreements that provide for severance payments in connection with a termination of employment without cause or for good reason following a change in control;

Change in control agreements that provide for severance payments in connection with a termination of employment without cause or for good reason following a change in control;

Interests under a Benefit Restoration Plan and Directors Deferred Compensation Plan, each of which will be terminated in connection with the change in control, with the benefits paid to the participants in a lump sum; An agreement between Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. to make a one-time payment to John Reinhardt, a director of Rome Bancorp, Inc., upon the completion of the merger;

A consulting and non-competition agreement that Berkshire Hills Bancorp, Inc. and Berkshire Bank have entered into with Charles M. Sprock, President and Chief Executive Officer of Rome Bancorp, Inc. and The Rome Savings Bank; The termination of all outstanding Rome Bancorp, Inc. stock options, whether or not vested; with a payment to the holder of the option of an amount of cash equal to (i) the greater of (A) the excess, if any, of the cash consideration over the applicable per share price of that option or (B) \$1.00, multiplied by (ii) the number of shares of Rome Bancorp, Inc., Inc common stock that the holder could have purchased with the option if the holder had exercised the option immediately prior to the effective time;

The acceleration of vesting of outstanding restricted stock awards; and Rights of Rome Bancorp, Inc. officers and directors to continued indemnification coverage and continued coverage under directors and officers liability insurance policies.

#### Accounting Treatment of the Merger (page 61)

The merger will be accounted for using the acquisition method in accordance with U.S. generally accepted accounting principles.

#### Comparison of Rights of Stockholders (page 80)

When the merger is completed, Rome Bancorp, Inc. stockholders who are to receive shares of Berkshire Hills Bancorp, Inc. will become Berkshire Hills Bancorp, Inc. stockholders and their rights will be governed by Delaware law and by Berkshire Hills Bancorp, Inc. s certificate of incorporation and bylaws. See *Comparison of Rights of Stockholders* beginning on page <u>80</u> for a summary of the material differences between the respective rights of Rome Bancorp, Inc. and Berkshire Hills Bancorp, Inc. stockholders.

#### Rights of Dissenting Stockholders (page 34)

Rome Bancorp, Inc. stockholders may dissent from the merger and, upon complying with the requirements of Delaware law, receive cash in the amount of the fair value of their shares instead of shares of Berkshire Hills Bancorp, Inc. common stock and/or the cash consideration specified in the merger agreement. A copy of the section of the Delaware General Corporation Law pertaining to dissenters—rights is attached as Annex C to this proxy statement/prospectus. You should read the statute carefully and consult with your legal counsel if you intend to exercise these rights.

#### Material Tax Consequences of the Merger (page 61)

The federal tax consequences of the merger to stockholders of Rome Bancorp, Inc. will depend primarily on whether they exchange their Rome Bancorp, Inc. common stock solely for Berkshire Hills Bancorp, Inc. common stock, solely for cash or for a combination of Berkshire Hills Bancorp, Inc. common stock and cash. Rome Bancorp, Inc. stockholders who exchange their shares solely for Berkshire Hills Bancorp, Inc. common stock should not recognize gain or loss except with respect to the cash they receive instead of a fractional share. Rome Bancorp, Inc. stockholders who exchange their shares solely for cash should recognize gain or loss on the exchange. Rome Bancorp, Inc. stockholders who exchange their shares for a combination of Berkshire Hills Bancorp, Inc. common stock and cash should recognize gain, but not any loss, on the exchange. The actual federal income tax consequences to Rome Bancorp, Inc. stockholders of electing to receive cash, Berkshire Hills Bancorp, Inc. common stock or a combination of cash and stock will not be ascertainable at the time Rome Bancorp, Inc. stockholders make their election because it will not be known at that time how, or to what extent, the allocation and proration procedures will apply.

This tax treatment may not apply to all Rome Bancorp, Inc. stockholders. Determining the actual tax consequences of the merger to Rome Bancorp, Inc. stockholders can be complicated. Rome Bancorp, Inc. stockholders should consult their own tax advisor for a full understanding of the merger s tax consequences that are particular to each stockholder.

To review the tax consequences of the merger to Rome Bancorp, Inc. stockholders in greater detail, please see the section *Description of the Merger Material Tax Consequences of the Merger* beginning on page <u>61</u>.

#### **RISK FACTORS**

In addition to the other information contained in or incorporated by reference into this proxy statement/prospectus, you should consider carefully the risk factors described below, in deciding how to vote. You should keep these risk factors in mind when you read forward-looking statements in this document. Please refer to the section of this proxy statement/prospectus titled Caution About Forward-Looking Statements beginning on page 12.

### Rome Bancorp, Inc. stockholders may receive a form of consideration different from what they elect.

The consideration to be received by Rome Bancorp, Inc. stockholders in the merger is subject to the requirement that 70% of the shares of Rome Bancorp, Inc. common stock be exchanged for Berkshire Hills Bancorp, Inc. common stock and the remaining 30% be exchanged for cash. The merger agreement contains proration and allocation methods to achieve this desired result. If you elect all cash and the available cash is oversubscribed, then you will receive a portion of the merger consideration in Berkshire Hills Bancorp, Inc. common stock. If you elect all stock and the available stock is oversubscribed, then you will receive a portion of the merger consideration in cash.

### The price of Berkshire Hills Bancorp, Inc. common stock might decrease after the merger.

Following the merger, many holders of Rome Bancorp, Inc. common stock will become stockholders of Berkshire
Hills Bancorp, Inc. Berkshire Hills Bancorp, Inc. common stock could decline in value after the merger. For example,
during the twelve-month period ending on [Record Date] (the most recent practicable date before the printing of this
proxy statement/prospectus), the price of Berkshire Hills Bancorp, Inc. common stock varied from a low of \$ to
a high of \$ and ended that period at \$ The market value of Berkshire Hills Bancorp, Inc. common stock
fluctuates based upon general market economic conditions, Berkshire Hills Bancorp, Inc. s business and prospects and
other factors. In addition, the market value of Berkshire Hills Bancorp, Inc. s common stock may fluctuate based in
part on its proposed acquisition of Legacy Bancorp, Inc. and any risks associated with the integration of Legacy
Bancorp, Inc. s operations.

## Berkshire Hills Bancorp, Inc. may be unable to successfully integrate Rome Bancorp, Inc. s operations and retain Rome Bancorp, Inc. s employees.

The merger involves the integration of two companies that have previously operated independently. The difficulties of combining the operations of the two companies include:

integrating personnel with diverse business backgrounds; combining different corporate cultures; and retaining key employees.

The process of integrating operations could cause an interruption of, or loss of momentum in, the activities of the business and the loss of key personnel. The integration of the two companies will require the experience and expertise of certain key employees of Rome Bancorp, Inc. who are expected to be retained by Berkshire Hills Bancorp, Inc.

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Berkshire Hills Bancorp, Inc. may not be successful in retaining these employees for the time period necessary to successfully integrate Rome Bancorp, Inc. s operations with those of Berkshire Hills Bancorp, Inc. The diversion of management s attention and any delays or difficulties encountered in connection with the merger and the integration of the two companies—operations could have an adverse effect on the business and results of operation of Berkshire Hills Bancorp, Inc. following the merger. In addition, Berkshire Hills Bancorp, Inc. may be unable to successfully integrate Legacy Bancorp, Inc., which could have an adverse effect on the business and results of operation of Berkshire Hills Bancorp, Inc. following the merger.

## The termination fee and the restrictions on solicitation contained in the merger agreement may discourage other companies from trying to acquire Rome Bancorp, Inc.

Until the completion of the merger, with some exceptions, Rome Bancorp, Inc. is prohibited from soliciting, initiating, encouraging or participating in any discussion of or otherwise considering any inquiries or proposals that may lead to an acquisition proposal, such as a merger or other business combination transaction, with any person other than Berkshire Hills Bancorp, Inc. In addition, Rome Bancorp, Inc. has

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agreed to pay a termination fee to Berkshire Hills Bancorp, Inc. in specified circumstances. These provisions could discourage other companies from trying to acquire Rome Bancorp, Inc. even though those other companies might be willing to offer greater value to Rome Bancorp, Inc. s stockholders than Berkshire Hills Bancorp, Inc. has offered in the merger. The payment of the termination fee could also have a material adverse effect on Rome Bancorp, Inc. s financial condition.

## Certain of Rome Bancorp, Inc. s officers and directors have interests that are different from, or in addition to, interests of Rome Bancorp, Inc. s stockholders generally.

You should be aware that the directors and officers of Rome Bancorp, Inc. have interests in the merger that are different from, or in addition to, the interests of Rome Bancorp, Inc. stockholders generally. These include: severance payments that certain officers will receive under existing employment or change-in-control agreements, a consulting and non-compete agreement that one former officer of Rome Bancorp, Inc. will become subject to upon completion of the merger; the payment for stock options; provisions in the merger agreement relating to indemnification of directors and officers and insurance for directors and officers of Rome Bancorp, Inc. for events occurring before the merger; and the establishment of an advisory board of directors comprised of Rome Bancorp, Inc. board members. For a more detailed discussion of these interests, see *Description of the Merger Interests of Certain Persons in the Merger that* are Different from Yours beginning on page 65.

# Multiple lawsuits have been filed against Rome Bancorp, Inc. and Berkshire Hills Bancorp, Inc. challenging the merger, and an adverse judgment in any such lawsuit may prevent the merger from being completed or from being completed within the expected timeframe.

Rome Bancorp, Inc., Berkshire Hills Bancorp, Inc. and the directors of Rome Bancorp, Inc. are named as defendants in purported class action lawsuits brought by Rome Bancorp, Inc. stockholders challenging the proposed merger, seeking, among other things, to enjoin completion of the merger on the agreed-upon terms. See *Description of the Merger Litigation Relating to the Merger* beginning on page 77 for more information about the purported class action lawsuits related to the merger that has been filed.

One of the conditions to the closing of the merger is that no order, injunction (whether temporary, preliminary or permanent) or decree issued by a court or other agency of competent jurisdiction that makes the merger or the bank merger illegal or prohibits the completion of the merger shall be in effect. As such, if the plaintiffs are successful in obtaining an injunction prohibiting the completion of the merger on the agreed-upon terms, then such injunction may prevent the merger from being completed, or from being completed within the expected timeframe.

If you are a Rome Bancorp, Inc. stockholder and you make a valid cash or stock election, you will not be able to sell your shares during certain times.

If you are a Rome Bancorp, Inc. stockholder of record as of the record date for the special meeting, holding your shares in certificated form and want to make a valid cash or stock election, you will have to deliver a properly completed and signed form of election and your stock certificates to the exchange agent. For further details on the determination of the election deadline, see The Merger Election Procedures; Surrender of Stock Certificates on page <u>59</u>. The election deadline will be the later of the day of the Rome Bancorp, Inc. special meeting and the date the parties believe to be as near as practicable to five business days before the completion of the merger. You will not be able to sell any certificated shares of Rome Bancorp, Inc. common stock that you have delivered as part of your election unless you revoke your election before the deadline by providing written notice to the exchange agent. If you do not revoke your election before the election deadline, you will not be able to liquidate your investment in Rome Bancorp, Inc. common stock for any reason until you receive cash and/or Berkshire Hills Bancorp, Inc. common stock following completion of the merger. Similarly, holders of book-entry shares of Rome Bancorp, Inc. common stock who have made a valid election and have not revoked their election prior to the election deadline will not be able to sell any shares for which they have made a valid election after the election deadline. In the time between the election deadline and the completion of the merger, the trading price of Rome Bancorp, Inc. or Berkshire Hills Bancorp, Inc. common stock may decrease, and you might otherwise want to sell your shares of Rome Bancorp, Inc. common stock to gain access to cash, make other investments, or reduce the potential for a decrease in the value of your investment. The date that you will receive your merger consideration depends on

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the completion date of the merger, which is uncertain. The completion date of the merger might be later than expected due to unforeseen events, such as delays in obtaining regulatory approvals.

## Failure to complete the merger could negatively impact the stock prices and future businesses and financial results of Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc.

If the merger is not completed, the ongoing businesses of Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. may be adversely affected and Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. will be subject to several risks, including the following:

Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. will be required to pay certain costs relating to the merger, whether or not the merger is completed, such as legal, accounting, financial advisor and printing fees; under the merger agreement, Rome Bancorp, Inc. is subject to certain restrictions on the conduct of its business prior to completing the merger, which may adversely affect its ability to execute certain of its business strategies; and matters relating to the merger may require substantial commitments of time and resources by Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. management, which could otherwise have been devoted to other opportunities that may have been beneficial to Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. as independent companies, as the case may be.

In addition, if the merger is not completed, Berkshire Hills Bancorp, Inc. and/or Rome Bancorp, Inc. may experience negative reactions from the financial markets and from their respective customers and employees. Berkshire Hills Bancorp, Inc. and/or Rome Bancorp, Inc. also could be subject to litigation related to any failure to complete the merger or to enforcement proceedings commenced against Berkshire Hills Bancorp, Inc. or Rome Bancorp, Inc. to perform their respective obligations under the merger agreement. If the merger is not completed, Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. cannot assure their stockholders that the risks described above will not materialize and will not materially affect the business, financial results and stock prices of Berkshire Hills Bancorp, Inc. and/or Rome Bancorp, Inc.

# The shares of Berkshire Hills Bancorp, Inc. common stock to be received by Rome Bancorp, Inc. stockholders receiving the stock consideration as a result of the merger will have different rights from shares of Rome Bancorp, Inc. common stock.

Following completion of the merger, Rome Bancorp, Inc. stockholders who receive the stock consideration will no longer be stockholders of Rome Bancorp, Inc., a Delaware corporation, but will instead be stockholders of Berkshire Hills Bancorp, Inc., a Delaware corporation. There will be important differences between your current rights as a Rome Bancorp, Inc. stockholder and the rights to which you swill be entitled as a Berkshire Hills Bancorp, Inc. stockholder. See *Comparison of Rights of Stockholders* beginning on page 80 for a discussion of the different rights associated with Berkshire Hills Bancorp, Inc. common stock and Rome Bancorp, Inc. common stock.

### The fairness opinion obtained by Rome Bancorp, Inc. from its financial advisor will not reflect changes in circumstances

#### subsequent to the date of the fairness opinion

Sandler O Neill, Rome Bancorp, Inc. s financial advisor in connection with the merger, has delivered to the board of directors of Rome Bancorp, Inc. its opinion dated as of October 12, 2010. The opinion of Sandler O Neill stated that as of such date, and based upon and subject to the factors and assumptions set forth therein, the merger consideration to be paid to the holders of the outstanding shares of Rome Bancorp, Inc. common stock pursuant to the merger agreement was fair from a financial point of view to such holders. The opinion does not reflect changes that may occur or may have occurred after the date of the opinion, including changes to the operations and prospects of Berkshire Hills Bancorp, Inc. or Rome Bancorp, Inc., changes in general market and economic conditions or regulatory or other factors. Any such changes, or changes in other factors on which the opinion is based, may materially alter or affect the relative values of Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc.

#### **CAUTION ABOUT FORWARD-LOOKING STATEMENTS**

Certain statements contained in this document that are not historical facts may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (referred to as the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (referred to as the Securities Exchange Act), and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The sections of this document which contain forward-looking statements include, but are not limited to, *Questions And* Answers About the Merger and the Special Meeting Summary, Risk Factors, Description of the Background of the Merger, and Description of the Merger Rome Bancorp, Inc. s Reasons for the Merger and Recommendation of the Board of Directors. You can identify these statements from the use of the words may, will. should. could. would. plan, potential, estimate, project, believe, intend, anticipate, expressions.

These forward-looking statements are subject to significant risks, assumptions and uncertainties, including among other things, changes in general economic and business conditions and the risks and other factors set forth in the *Risk*Factors section beginning on page 9.

Because of these and other uncertainties, Berkshire Hills Bancorp, Inc. s actual results, performance or achievements, or industry results, may be materially different from the results indicated by these forward-looking statements. In addition, Berkshire Hills Bancorp, Inc. s and Rome Bancorp, Inc. s past results of operations do not necessarily indicate Berkshire Hills Bancorp, Inc. s and Rome Bancorp, Inc. s combined future results. You should not place undue reliance on any forward-looking statements, which speak only as of the dates on which they were made. Berkshire Hills Bancorp, Inc. is not undertaking an obligation to update these forward-looking statements, even though its situation may change in the future, except as required under federal securities law. Berkshire Hills Bancorp, Inc. qualifies all of its forward-looking statements by these cautionary statements.

#### SELECTED HISTORICAL FINANCIAL INFORMATION

The following tables show summarized historical financial data for Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc. You should read this summary financial information in connection with Berkshire Hills Bancorp, Inc. s historical financial information, which is incorporated by reference into this document, and in connection with Rome Bancorp, Inc. s historical financial information, which appears elsewhere in this proxy statement/prospectus.

Unaudited consolidated interim financial statements for Berkshire Hills Bancorp, Inc. at or for the nine months ended September 30, 2010 and 2009 and unaudited consolidated interim financial statements for Rome Bancorp, Inc. at or for the nine months ended September 30, 2010 and 2009 include normal, recurring adjustments necessary to fairly present the data for those periods. The unaudited data is not necessarily indicative of expected results of a full year s operation.

## SELECTED HISTORICAL FINANCIAL AND OTHER DATA OF BERKSHIRE HILLS BANCORP, INC.

	At	At December 31,						
(In thousands)	September 30, 2010	2009	2008	2007	2006	2005		
Selected Financial Condition Data:								
Total assets	\$2,798,439	\$2,700,424	\$2,666,729	\$2,513,432	\$2,149,642	\$2,035,553		
Loans, net	2,022,273	1,929,842	1,984,244	1,921,900	1,679,617	1,407,229		
Securities	413,207	420,966	341,516	258,497	234,174	420,320		
Total cash and cash equivalents	38,382	32,608	44,798	41,142	30,985	31,087		
Goodwill and other intangibles assets	173,796	176,100	178,830	182,452	121,341	99,616		
Total deposits	2,068,747	1,986,762	1,829,580	1,822,563	1,521,938	1,371,218		
Borrowings and subordinated debentures	309,276	306,668	374,621	349,938	360,469	412,917		
Total stockholders equity	382,915	384,581	408,425	326,837	258,161	246,066		
Allowance for loan losses	31,836	31,816	22,908	22,116	19,370	13,001		
Non-performing loans	16,386	38,700	12,171	10,508	7,592	1,186		
Non-performing assets	19,286	38,730	12,669	11,374	7,592	1,186		

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Note: All performance ratios are based on average balance sheet amounts where applicable.

#### N/M = Not Meaningful

Efficiency ratio is computed by dividing total tangible recurring non-interest expense by the sum of total net interest income on a fully taxable equivalent basis and total recurring non-interest income. The Company uses this non-GAAP measure, which is used widely in the banking industry, to provide important information regarding its operational efficiency.

Tangible common stockholders equity to tangible assets exclude goodwill and other intangibles. This is a (2)non-GAAP financial measure that the Company believes provide investors with information that is useful in understanding our financial performance and condition.

## SELECTED HISTORICAL FINANCIAL AND OTHER DATA OF ROME BANCORP, INC.

	At September	ember 31,				
	30,	2009	200	8	2007	
	2010	200)	200	O	2007	
	(in thousan	nds)				
Selected Financial Condition Data:	(					
Total assets	\$ 331,607	\$ 329,9	22 \$ 33	37,886	\$ 318,131	
Loans, net	275,238	•		98,453	281,042	
Securities	18,065	14,67		588	6,165	
Total cash and cash equivalents	15,998	7,574		579	8,018	
Total deposits	226,877			)5,932	203,032	
Borrowings	37,873	47,86	59 66	5,324	40,333	
Total equity	61,819	60,36	55 60	),344	69,037	
Allowance for loan losses	2,595	2,132	1,	936	1,910	
Non-performing loans	2,072	1,915	1,	273	1,003	
Non-performing assets	2,072	1,915	1,	604	1,100	
	For the N Months Ended Se 30, 2010	eptember 2009	For the Y 31, 2009	ears Ende	ed December 2007	
	(in thousa	ands)				
Selected Operating Data:	ф 10 <i>с</i> 0 <b>7</b>	<b>4.12</b> 006	ф.1 <b>7.2</b> 01	<b>417.054</b>	<b>4.7.010</b>	
Interest income	\$12,637	\$12,996	\$17,291	\$17,954	•	
Interest expense	2,300	3,259	4,250	4,887	4,798	
Net interest income	10,337	9,737	13,041	13,067	13,121	
Provision for loan losses	540	200	300	300	50	
Net interest income after provision for loan losses Non-interest income:	9,797	9,537	12,741	12,767	13,071	
Service charges and other income	1,997	1,806	2,449	2,209	2,152	
Net gain (loss) on securities and real estate	1,997	1,000	2,449	2,209	2,132	
transactions	574	26	73	(265	) 11	
Total non-interest income	2,571	1,832	2,522	1,944	2,163	
Total non-interest expense	8,417	8,010	10,689	10,410	10,572	
Income before income taxes	3,951	3,359	4,574	4,301	4,662	
Income taxes	1,272	1,096	1,487	1,396	1,608	
Net income	\$2,679	\$2,263	\$3,087	\$2,905	\$ 3,054	

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	At or for the Nine Months Ended September 30,			At or for the Years Ended Decembe 31,					ıber	
	2010			- ,	2009		2008		2007	
Selected Financial Ratios and Other Data Performance Ratios:										
Basic earnings per share	\$0.41		\$0.34		\$0.47		\$0.42		\$0.39	
Diluted earnings per share	\$0.41		\$0.34		\$0.47		\$0.41		\$0.39	
Return on average assets	1.09	%	0.90	%	0.92	%	0.89	%	1.00	%
Return on average equity	5.97	%	5.14	%	5.27	%	4.47	%	4.14	%
Net interest rate spread (tax equivalent)	4.29	%	3.83	%	3.85	%	3.90	%	4.06	%
Net interest margin (tax equivalent)	4.61	%	4.23	%	4.24	%	4.40	%	4.74	%
Non-interest expense to average assets	3.43	%	3.19	%	3.18	%	3.18	%	3.45	%
Efficiency ratio <sup>(1)</sup>	68.23	%	69.33	%	68.95	%	68.04	%	68.99	%
Average interest earning assets to average interest-bearing liabilities	131.33	3%	128.25	5%	128.39	9%	130.86	5%	139.84	1 %
Capital Ratios: Average equity to average assets	18.27	%	17.56	%	17.46	%	19.84	%	24.09	%
Equity to total assets at end of period	18.64	%	17.81	%	18.30	%	17.86	%	21.70	%
Book value per share	\$9.12		\$8.75		\$8.88		\$8.55		\$8.86	
Regulatory Capital Ratios:										
Core capital (Tier 1 capital) <sup>(2)</sup>	17.25	%	15.58	%	16.27	%	17.15	%	20.24	%
Total risk-based capital <sup>(2)</sup>	23.78	%	22.51	%	23.04	%	24.45	%	27.73	%
Asset Quality Ratios:										
Nonperforming loans as percent of loans	0.75	%	0.62	%	0.67	%	0.42	%	0.35	%
Nonperforming assets as percent of total assets	0.62	%	0.53	%	0.58	%	0.47	%	0.35	%
Allowance for loan losses as a percent of loans	0.93	%	0.72	%	0.74	%	0.64	%	0.68	%
Allowance for loan losses as a percent of non-performing loans	125.2	%	115.9	%	111.4	%	152.1	%	190.4	%
Other Data:										
Number of:		_		_		_		_		_
Deposit accounts	34,253	3	34,968	8	34,618	3	35,159	)	35,484	1
Full service offices	5		5		5		5		5	

<sup>(1)</sup> Non-interest expense divided by the sum of net interest income, the tax equivalent adjustment on tax-exempt municipal securities and other non-interest income.

<sup>(2)</sup> Regulatory capital ratios are computed for The Rome Savings Bank.

# UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION RELATING TO THE ROME BANCORP, INC. AND LEGACY BANCORP, INC. MERGERS

The unaudited pro forma combined condensed consolidated financial information has been prepared using the acquisition method of accounting, giving effect to the proposed mergers of Berkshire Hills Bancorp, Inc. with Rome Bancorp, Inc. and with Legacy Bancorp, Inc. The unaudited pro forma combined condensed consolidated statement of financial condition combines the historical financial information of Berkshire Hills Bancorp, Inc., Rome Bancorp, Inc., and Legacy Bancorp, Inc. as of September 30, 2010 and assumes that the proposed mergers were completed on that date. The unaudited pro forma combined condensed consolidated statements of operations combine the historical financial information of Berkshire Hills Bancorp, Inc., Rome Bancorp, Inc., and Legacy Bancorp, Inc. and give effect to the mergers as if they had been completed as of January 1, 2009. The unaudited pro forma combined condensed consolidated financial information is presented for illustrative purposes only and is not necessarily indicative of the results of operations or financial condition had the mergers been completed on the dates described above, nor is it necessarily indicative of the results of operations in future periods or the future financial position of the combined entities. The financial information should be read in conjunction with the accompanying Notes to the Unaudited Pro Forma Combined Condensed Consolidated Financial Information. Certain reclassifications have been made to Rome Bancorp, Inc. s and Legacy Bancorp, Inc. s historical financial information in order to conform to Berkshire Hills Bancorp, Inc. s presentation of financial information.

The value of Berkshire Hills Bancorp, Inc. common stock issued in connection with these mergers will be based on the closing price of Berkshire Hills Bancorp, Inc. common stock on the dates the mergers are completed. It is anticipated that the merger with Rome Bancorp, Inc. will be completed near the end of the first quarter of 2011 and that the merger with Legacy Bancorp, Inc. will be completed near the end of the second quarter of 2011. There can be no assurance that the mergers will be completed as anticipated. For purposes of the pro forma financial information, the fair value of Berkshire Hills Bancorp, Inc. common stock to be issued in connection with the Rome Bancorp, Inc. merger was based on the \$18.78 closing price of the stock on October 11, 2010, which was the last closing price before the Agreement and Plan of Merger was executed. The fair value of Berkshire Hills Bancorp, Inc. common stock to be issued in connection with the Legacy Bancorp, Inc. merger was based on the \$20.75 average closing price of the stock for the ten day period ending December 15, 2010, which was shortly prior to the date of the execution of the Agreement and Plan of Merger on December 21, 2010.

The pro forma financial information includes estimated adjustments to record assets and liabilities of Rome Bancorp, Inc. and Legacy Bancorp, Inc. at their respective fair values and represents the pro forma estimates by Berkshire Hills Bancorp, Inc. based on available fair value information as of the dates of the respective Agreements and Plans of Merger.

The pro forma adjustments included herein are subject to change depending on changes in interest rates and the components of assets and liabilities and as additional information becomes available and additional analyses are performed. The final allocation of the purchase price for each merger will be determined after each merger is completed and after completion of thorough analyses to determine the fair value of Rome Bancorp, Inc. s and Legacy Bancorp, Inc. s tangible and identifiable intangible assets and liabilities as of the dates the mergers are completed. Increases or decreases in the estimated fair values of the net assets as compared with the information shown in the

unaudited pro forma combined condensed consolidated financial information may change the amount of the purchase price allocated to goodwill and other assets and liabilities and may impact Berkshire Hills Bancorp, Inc. s statement of operations due to adjustments in yield and/or amortization of the adjusted assets or liabilities. Any changes to Rome Bancorp, Inc. s or Legacy Bancorp, Inc. s stockholders equity, including results of operations from September 30, 2010 through the dates the mergers are completed, will also change the purchase price allocation, which may include the recording of a lower or higher amount of goodwill. The final adjustments may be materially different from the unaudited pro forma adjustments presented herein.

Berkshire Hills Bancorp, Inc. anticipates that the mergers with Rome Bancorp, Inc. and Legacy Bancorp, Inc. will provide the combined company with financial benefits that include reduced operating expenses. Berkshire Hills Bancorp, Inc. expects to realize cost savings approximating 35% of the anticipated non-interest

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expense of Rome Bancorp, Inc. and approximating 42% of the anticipated non-interest expense of Legacy Bancorp, Inc. These cost savings are not included in these pro forma statements and there can be no assurance that the expected cost savings will be realized. The pro forma information, while helpful in illustrating the financial characteristics of the combined company under one set of assumptions, does not reflect the benefits of expected cost savings or opportunities to earn additional revenue and, accordingly, does not attempt to predict or suggest future results. It also does not necessarily reflect what the historical results of the combined company would have been had our companies been combined during these periods.

The unaudited pro forma combined condensed consolidated financial information has been derived from and should be read in conjunction with the historical consolidated financial statements and the related notes of Berkshire Hills Bancorp, Inc. and Rome Bancorp, Inc., which are incorporated in this joint proxy statement/prospectus by reference.

See Where You Can Find More Information on page 107.

The unaudited pro forma stockholders equity and net income (loss) are qualified by the statements set forth under this caption and should not be considered indicative of the market value of Berkshire Hills Bancorp, Inc. common stock or the actual or future results of operations of Berkshire Hills Bancorp, Inc. for any period.

Actual results may be materially different than the pro forma information presented.

## Unaudited Combined Condensed Pro Forma Consolidated Statement of Financial Condition As of September 30, 2010