

Macquarie Infrastructure CO LLC  
Form 10-Q  
November 02, 2011

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended September 30, 2011**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period from to**

**Commission File Number: 001-32384**

# MACQUARIE INFRASTRUCTURE COMPANY LLC

(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

43-2052503  
(IRS Employer  
Identification No.)

**125 West 55<sup>th</sup> Street**  
**New York, New York 10019**

(Address of Principal Executive Offices) (Zip Code)

**(212) 231-1000**

(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year if Changed Since Last Report): N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer ☒ Accelerated Filer ☐ Non-accelerated Filer ☐ Smaller Reporting Company ☐  
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

There were 46,207,881 limited liability company interests without par value outstanding at November 1, 2011.



TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## TABLE OF CONTENTS

|                                                                                                                                       | Page      |
|---------------------------------------------------------------------------------------------------------------------------------------|-----------|
| PART I. FINANCIAL INFORMATION                                                                                                         |           |
| <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                          | <u>1</u>  |
| <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                                                     | <u>31</u> |
| <u>Controls and Procedures</u>                                                                                                        | <u>31</u> |
| <u>Consolidated Condensed Balance Sheets as of September 30, 2011 (Unaudited) and December 31, 2010</u>                               | <u>32</u> |
| <u>Consolidated Condensed Statements of Operations for the Quarters and Nine Months Ended September 30, 2011 and 2010 (Unaudited)</u> | <u>33</u> |
| <u>Consolidated Condensed Statements of Cash Flows for the Nine Months Ended September 30, 2011 and 2010 (Unaudited)</u>              | <u>34</u> |
| <u>Notes to Consolidated Condensed Financial Statements (Unaudited)</u>                                                               | <u>36</u> |
| PART II. OTHER INFORMATION                                                                                                            |           |
| <u>Item 1.</u>                                                                                                                        | <u>56</u> |
| <u>Legal Proceedings</u>                                                                                                              |           |
| <u>Item 1A.</u>                                                                                                                       | <u>56</u> |
| <u>Risk Factors</u>                                                                                                                   |           |
| <u>Item 2.</u>                                                                                                                        | <u>56</u> |
| <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                                                    |           |
| <u>Item 3.</u>                                                                                                                        | <u>56</u> |
| <u>Defaults Upon Senior Securities</u>                                                                                                |           |
| <u>Item 4.</u>                                                                                                                        | <u>56</u> |
| <u>[Removed and Reserved]</u>                                                                                                         |           |
| <u>Item 5.</u>                                                                                                                        | <u>56</u> |
| <u>Other Information</u>                                                                                                              |           |
| <u>Item 6.</u>                                                                                                                        | <u>56</u> |
| <u>Exhibits</u>                                                                                                                       |           |

Macquarie Infrastructure Company LLC is not an authorized deposit-taking institution for the purposes of the Banking Act 1959 (Commonwealth of Australia) and its obligations do not represent deposits or other liabilities of Macquarie Bank Limited ABN 46 008 583 542 (MBL). MBL does not guarantee or otherwise provide assurance in respect of the obligations of Macquarie Infrastructure Company LLC.



TABLE OF CONTENTS

**PART I**

**FINANCIAL INFORMATION**

**Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion of the financial condition and results of operations of Macquarie Infrastructure Company LLC should be read in conjunction with the consolidated condensed financial statements and the notes to those statements included elsewhere herein. This discussion contains forward-looking statements that involve risks and uncertainties and are made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Words such as anticipates, expects, intends, plans, believes, seeks, estimates, and similar expressions identify forward-looking statements. Our actual results and timing of certain events could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including, but not limited to, those set forth under Risk Factors in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. Unless required by law, we can undertake no obligation to update forward-looking statements. Readers should also carefully review the risk factors set forth in other reports and documents filed from time to time with the SEC.

Except as otherwise specified, Macquarie Infrastructure Company, MIC, we, us, and our refer to the Company and its subsidiaries together from June 25, 2007 and, prior to that date, to the Trust, the Company and its subsidiaries. Macquarie Infrastructure Management (USA) Inc., which we refer to as our Manager, is part of the Macquarie Group, comprised of Macquarie Group Limited and its subsidiaries and affiliates worldwide.

We own, operate and invest in a diversified group of infrastructure businesses that provide basic services, such as chilled water for building cooling and gas utility services to businesses and individuals primarily in the U.S. The businesses we own and operate are energy-related businesses consisting of: a 50% interest in International Matex Tank Terminals, or IMTT, The Gas Company and our controlling interest in District Energy; and an aviation-related business, Atlantic Aviation.

Our infrastructure businesses generally operate in sectors with limited competition and significant barriers to entry, including high initial development and construction costs, the existence of long-term contracts or the requirement to obtain government approvals and a lack of immediate cost-efficient alternatives to the services provided. Overall they tend to generate sustainable long-term cash flows.

**Dividends**

Since January 1, 2011, MIC have made or declared the following dividends:

| Declared         | Period Covered     | \$ per LLC Interests | Record Date       | Payable Date      |
|------------------|--------------------|----------------------|-------------------|-------------------|
| October 31, 2011 | Third quarter 2011 | \$ 0.20              | November 14, 2011 | November 17, 2011 |

|                |                        |         |                 |                 |
|----------------|------------------------|---------|-----------------|-----------------|
| August 1, 2011 | Second quarter<br>2011 | \$ 0.20 | August 15, 2011 | August 18, 2011 |
| May 2, 2011    | First quarter 2011     | \$ 0.20 | May 11, 2011    | May 18, 2011    |

The precise timing and amount of any future dividend will be based on the continued stable performance of the Company's businesses and the economic conditions prevailing at the time of any authorization.

## Tax Treatment of Dividends

We believe that dividends paid in 2011 are likely to be characterized in part as a dividend and in part as a return of capital for tax purposes. Shareholders would include in their taxable income that portion which is characterized as a dividend. We anticipate that any portion that is characterized as a dividend for U.S. federal income tax purposes will be eligible for treatment as qualified dividend income, subject to the shareholder having met the holding period requirements as defined by the Internal Revenue Code. Any portion that is characterized as a return of capital for tax purposes would generally not be includable in the shareholder's taxable income but would reduce the shareholder's basis in the shares on which the dividend was paid. Holders of MIC LLC interests are encouraged to seek their own tax advice with regards to their investment in MIC.

## TABLE OF CONTENTS

### **Arbitration Proceeding Between MIC and Co-investor in IMTT**

MIC has been unable to resolve the previously-disclosed dispute with the co-owner of IMTT regarding distributions, despite efforts to do so in accordance with the Shareholders' Agreement. Accordingly, on April 18, 2011, MIC initiated formal arbitration proceedings with the Voting Trust of IMTT Holdings Inc. ( "Voting Trust" ) and IMTT Holdings Inc. under the auspices of the American Arbitration Association, as provided under the Shareholders' Agreement. MIC believes the Voting Trust's defenses and claims in the arbitration are without merit. We expect this process to be completed in the first quarter of 2012.

IMTT is named as a respondent because under the Shareholders' Agreement it is responsible for any monetary damages resulting from a breach of the Shareholders' Agreement by the Voting Trust. MIC is seeking payment of distributions due for the quarters ended December 31, 2010, March 31, 2011, June 30, 2011, an order covering future periods and other non-monetary relief that is designed to minimize the risk of future disputes. MIC remains concerned that, until the issues in the arbitration have been finally resolved, IMTT's senior management (which includes members and beneficiaries of the Voting Trust) may make operational decisions that are influenced by the context of the arbitration. We expect that this will be resolved through the arbitration.

Contingent upon the favorable outcome of the arbitration, and the continued stable performance of our businesses, and subject to prevailing economic conditions, our board of directors expect to increase our quarterly dividend by approximately \$0.70 per share per year.

### **Continuing Operations**

Our energy-related businesses were largely resistant to the recent economic downturn, due primarily to the contracted or utility-like nature of their revenues combined with the essential services they provide and the contractual or regulatory ability to pass through most cost increases to customers. We believe these businesses are generally able to generate consistent cash flows throughout the business cycle.

Improvement in general aviation activity levels have resulted in improvement in the operating performance of Atlantic Aviation. We will continue to apply excess cash flow generated by Atlantic Aviation to the reduction of that business term loan principal in accordance with the terms of its debt facility. Those repayments are expected to enhance the terms on which we may be able to refinance this debt when it matures in 2014.

### **FBO Transactions at Atlantic Aviation**

During the quarter ended June 30, 2011, Atlantic Aviation concluded that several of its sites did not have sufficient scale or serve a market with sufficiently strong growth prospects to warrant continued operations at these sites. Atlantic Aviation has sold certain FBOs and has reinvested the proceeds to acquire two FBOs in Oregon during the third quarter of 2011. Accordingly, Atlantic Aviation recorded a \$949,000 non-cash loss on disposal of assets during the nine months ended September 30, 2011.

Proceeds from the above mentioned sales were redeployed into the acquisition of two FBOs. On August 31, 2011, Atlantic Aviation concluded a purchase of the assets of Portland International and Eugene airports in Oregon for \$23.1 million. This acquisition will expand the business' network into the Pacific Northwest. See Note 4, "Acquisitions" , in our consolidated condensed financial statements in Part I of this Form 10-Q for financial information and further discussions.



## Income Taxes

We file a consolidated federal income tax return that includes the taxable income of The Gas Company and Atlantic Aviation. IMTT and District Energy file separate federal income tax returns. To the extent we receive distributions from IMTT and District Energy, such distributions may be characterized as non-taxable returns of capital and reduce our tax basis in these companies, or as a taxable dividend. We will include in our taxable income the taxable portion of any distributions from IMTT and District Energy characterized as a dividend. Those dividends are eligible for the 80% dividends received deduction.

## TABLE OF CONTENTS

As a result of having federal net operating loss, or NOL, carryforwards, we do not expect to have a consolidated regular federal income tax liability or make regular federal tax payments at least through the 2013 tax year. However, we expect to pay an Alternative Minimum Tax of less than \$500,000 for 2011. The cash state and local taxes paid by our individual businesses are discussed in the sections entitled **Income Taxes** for each of our individual businesses.

The individual businesses included in our consolidated federal income tax return pay federal income taxes to MIC in an amount approximately equivalent to the federal income taxes each would have paid on a standalone basis if they were not part of the MIC consolidated federal income tax return.

### **Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010**

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 (the **Act**) was signed. The Act provides for 100% tax depreciation for certain fixed assets placed in service after September 8, 2010 and before January 1, 2012, and 50% tax depreciation for certain fixed assets placed in service during 2012 for federal income tax purposes. Generally, states only allow this tax depreciation deduction in determining state taxable income. Importantly, Illinois and Louisiana, two states in which we have significant operations, do permit the use of federal tax depreciation deductions in calculating state taxable income. The Company will take into consideration the benefits of these accelerated depreciation provisions of the Act when evaluating our capital expenditure plans for the remainder of 2011 and 2012.

### **Taxpayer Accountability and Budget Stabilization Act**

In January 2011, Illinois enacted the Taxpayer Accountability and Budget Stabilization Act. The legislation increases the corporate income tax rate to 7.0% from 4.8% for taxable years beginning on or after January 1, 2011 and prior to January 1, 2015; 5.25% for taxable years beginning on or after January 1, 2015 and prior to January 1, 2025; and 4.8% for taxable years beginning on or after January 1, 2025. The legislation also provides that no NOL carryforwards deduction will be allowed for any taxable year ending after December 31, 2010 and prior to December 31, 2014. For purposes of determining the taxable years to which a net loss may be carried, no taxable year for which a deduction is disallowed under this provision will be counted. As discussed below in **District Energy's Results of Operations**, the income tax expense for the nine months ended September 30, 2011 reflects a change in the deferred tax liability of this business consistent with the change in Illinois law.

### **Discontinued Operations**

On June 2, 2010, we concluded the sale in bankruptcy of an airport parking business (**Parking Company of America Airports** or **PCAA**), resulting in a pre-tax gain of \$130.3 million, of which \$76.5 million related to the forgiveness of debt and the elimination of \$201.0 million of current debt from liabilities from our consolidated condensed balance sheet. The results of operations from this business and the gain from the bankruptcy sale are separately reported as discontinued operations in the Company's consolidated condensed financial statements. This business is no longer a reportable segment. As a part of the bankruptcy sale process, substantially all of the cash proceeds were used to pay the creditors of this business and were not paid to us. See Note 5, **Discontinued Operations**, in our consolidated condensed financial statements in Part I of this Form 10-Q for financial information and further discussions.

## **Results of Operations**

## **Consolidated**

### **Key Factors Affecting Operating Results:**

consistent performance of our energy-related businesses reflecting:  
an increase in average storage rates at IMTT; and  
an increase in contribution margin at The Gas Company; partially offset by  
a decrease in revenue and gross profit from IMTT related to spill response activity in 2010; and  
higher terminalling costs at IMTT.

---

3

TABLE OF CONTENTS**Results of Operations: *Consolidated* (continued)**

improved contribution from Atlantic Aviation reflecting:

higher general aviation volume of fuel sold; and

lower cash interest expense.

Our consolidated results of operations are as follows:

|                                                                  | Quarter Ended<br>September 30,<br>2011      2010 |            | Change<br>Favorable/(Unfavorable)<br>\$           % |         | Nine Months Ended<br>September 30,<br>2011      2010 |            | Change<br>Favorable/(Unfavorable)<br>\$           % |         |
|------------------------------------------------------------------|--------------------------------------------------|------------|-----------------------------------------------------|---------|------------------------------------------------------|------------|-----------------------------------------------------|---------|
|                                                                  | (\$ In Thousands) (Unaudited)                    |            |                                                     |         |                                                      |            |                                                     |         |
| Revenue                                                          |                                                  |            |                                                     |         |                                                      |            |                                                     |         |
| Revenue from product sales                                       | \$ 159,834                                       | \$ 129,217 | 30,617                                              | 23.7    | \$ 474,480                                           | \$ 374,412 | 100,068                                             | 26.7    |
| Revenue from product sales    utility                            | 35,088                                           | 28,232     | 6,856                                               | 24.3    | 105,782                                              | 83,517     | 22,265                                              | 26.7    |
| Service revenue                                                  | 55,420                                           | 54,598     | 822                                                 | 1.5     | 154,590                                              | 157,598    | (3,008 )                                            | (1.9 )  |
| Financing and equipment lease income                             | 1,236                                            | 1,251      | (15 )                                               | (1.2 )  | 3,784                                                | 3,767      | 17                                                  | 0.5     |
| Total revenue                                                    | 251,578                                          | 213,298    | 38,280                                              | 17.9    | 738,636                                              | 619,294    | 119,342                                             | 19.3    |
| Costs and expenses                                               |                                                  |            |                                                     |         |                                                      |            |                                                     |         |
| Cost of product sales                                            | 107,475                                          | 78,843     | (28,632)                                            | (36.3 ) | 326,026                                              | 235,784    | (90,242 )                                           | (38.3 ) |
| Cost of product sales    utility                                 | 29,205                                           | 22,467     | (6,738 )                                            | (30.0 ) | 86,842                                               | 66,931     | (19,911 )                                           | (29.7 ) |
| Cost of services                                                 | 15,860                                           | 16,625     | 765                                                 | 4.6     | 40,704                                               | 41,088     | 384                                                 | 0.9     |
| Gross profit                                                     | 99,038                                           | 95,363     | 3,675                                               | 3.9     | 285,064                                              | 275,491    | 9,573                                               | 3.5     |
| Selling, general and administrative                              | 50,706                                           | 50,486     | (220 )                                              | (0.4 )  | 150,685                                              | 150,742    | 57                                                  |         |
| Fees to manager    related party                                 | 3,465                                            | 2,380      | (1,085 )                                            | (45.6 ) | 11,253                                               | 6,837      | (4,416 )                                            | (64.6 ) |
| Depreciation                                                     | 10,072                                           | 6,973      | (3,099 )                                            | (44.4 ) | 25,905                                               | 21,897     | (4,008 )                                            | (18.3 ) |
| Amortization of intangibles                                      | 8,637                                            | 8,743      | 106                                                 | 1.2     | 33,400                                               | 26,154     | (7,246 )                                            | (27.7 ) |
| Loss on disposal of assets                                       | 518                                              |            | (518 )                                              | NM      | 1,743                                                |            | (1,743 )                                            | NM      |
| Total operating expenses                                         | 73,398                                           | 68,582     | (4,816 )                                            | (7.0 )  | 222,986                                              | 205,630    | (17,356 )                                           | (8.4 )  |
| Operating income                                                 | 25,640                                           | 26,781     | (1,141 )                                            | (4.3 )  | 62,078                                               | 69,861     | (7,783 )                                            | (11.1 ) |
| Other income (expense)                                           |                                                  |            |                                                     |         |                                                      |            |                                                     |         |
| Interest income                                                  | 3                                                | 2          | 1                                                   | 50.0    | 104                                                  | 22         | 82                                                  | NM      |
| Interest expense <sup>(1)</sup>                                  | (14,638 )                                        | (24,844 )  | 10,206                                              | 41.1    | (48,973 )                                            | (98,505 )  | 49,532                                              | 50.3    |
| Equity in earnings and amortization charges of investees         | 2,436                                            | 7,804      | (5,368 )                                            | (68.8 ) | 14,068                                               | 19,171     | (5,103 )                                            | (26.6 ) |
| Other income, net                                                | 1,200                                            | 1,269      | (69 )                                               | (5.4 )  | 805                                                  | 821        | (16 )                                               | (1.9 )  |
| Net income (loss) from continuing operations before income taxes | 14,641                                           | 11,012     | 3,629                                               | 33.0    | 28,082                                               | (8,630 )   | 36,712                                              | NM      |
| (Provision) benefit for income taxes                             | (5,137 )                                         | (2,036 )   | (3,101 )                                            | (152.3) | (11,635 )                                            | 12,541     | (24,176 )                                           | (192.8) |
| Net income from continuing operations                            | \$ 9,504                                         | \$ 8,976   | 528                                                 | 5.9     | \$ 16,447                                            | \$ 3,911   | 12,536                                              | NM      |
| Net income from discontinued operations, net of taxes            |                                                  |            |                                                     |         |                                                      | 81,199     | (81,199 )                                           | (100.0) |
| Net income                                                       | \$ 9,504                                         | \$ 8,976   | 528                                                 | 5.9     | \$ 16,447                                            | \$ 85,110  | (68,663 )                                           | (80.7 ) |
| Less: net income (loss) attributable to noncontrolling interests | 3,128                                            | 34         | (3,094 )                                            | NM      | 1,396                                                | (1,317 )   | (2,713 )                                            | NM      |

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Net income attributable to MIC LLC    \$6,376        \$8,942        (2,566 )    (28.7 )    \$15,051        \$86,427        (71,376 )    (82.6 )

NM    Not meaningful

(1) Interest expense includes non-cash gains on derivative instruments of \$4.6 million and \$9.6 million for the quarter and nine months ended September 30, 2011, respectively. For the quarter and nine months ended September 30, 2010, interest expense includes non-cash losses on derivative instruments of \$3.8 million and \$35.5 million, respectively.

4

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TABLE OF CONTENTS**Results of Operations: Consolidated (continued)****Gross Profit**

Consolidated gross profit increased reflecting improved results for Atlantic Aviation for the quarter ended September 30, 2011, and The Gas Company for the quarter and nine months ended September 30, 2011, partially offset by a decrease in non-fuel gross profit at Atlantic Aviation for the nine months ended September 30, 2011.

**Selling, General and Administrative Expenses**

Selling, general and administrative expenses increased at The Gas Company, predominantly during the third quarter of 2011. This increase was partially offset by a decrease in costs at Corporate.

**Fees to Manager**

Base management fees to our Manager increased in line with our increased market capitalization. Our Manager elected to reinvest its base management fees for the first nine months ended September 30, 2011 and for the quarter ended March 31, 2010 in additional LLC interests as follows:

| Period              | Base<br>Management<br>Fees Amount<br>(\$ in Thousands) | LLC<br>Interests Issued | Issue Date      |
|---------------------|--------------------------------------------------------|-------------------------|-----------------|
| 2011 Activities:    |                                                        |                         |                 |
| Third quarter 2011  | \$ 3,465                                               | (1)                     | (1)             |
| Second quarter 2011 | 4,156                                                  | 179,623                 | August 31, 2011 |
| First quarter 2011  | 3,632                                                  | 144,742                 | June 6, 2011    |
| 2010 Activities:    |                                                        |                         |                 |
| First quarter 2010  | \$ 2,189                                               | 155,375                 | June 11, 2010   |

(1) LLC interests for the third quarter 2011 base management fees will be issued to our Manager during the fourth quarter of 2011.

The base management fees in the amount of \$2.3 million and \$2.4 million for the second and third quarters of 2010, respectively, were paid in cash to our Manager during the third and fourth quarter of 2010, respectively.

**Depreciation**

The increase in depreciation primarily reflects the non-cash asset impairment charges of \$1.4 million recorded at Atlantic Aviation during the quarter ended June 30, 2011. The impairment charges resulted from adverse trading conditions specific to three small locations.

During the quarter ended September 30, 2011, Atlantic Aviation consolidated two FBOs it operated at one airport. Atlantic Aviation has vacated a portion of its leased premises and recorded non-cash write-offs of \$2.9 million primarily associated with leasehold improvements.

### **Amortization of Intangibles**

The increase in amortization of intangible expense reflects the non-cash impairment charges of \$7.3 million recorded at Atlantic Aviation during the quarter ended June 30, 2011. The impairment charges resulted from adverse trading conditions specific to three small locations.

### **Loss on disposal of assets**

During the quarter ended June 30, 2011, Atlantic Aviation concluded that several of its sites did not have sufficient scale or serve a market with sufficiently strong growth prospects to warrant continued operations at these sites. Atlantic Aviation has sold certain FBOs and has reinvested the proceeds to acquire two FBOs in Oregon during the third quarter of 2011. Accordingly, Atlantic Aviation recorded a \$949,000 non-cash loss on disposal of assets during the nine months ended September 30, 2011.

TABLE OF CONTENTS

**Results of Operations: *Consolidated* (continued)**

**Interest Expense and Gains (Losses) on Derivative Instruments**

Interest expense includes non-cash gains on derivative instruments of \$4.6 million and \$9.6 million for the quarter and nine months ended September 30, 2011, respectively, and non-cash losses on derivative instruments of \$3.8 million and \$35.5 million for the quarter and nine months ended September 30, 2010, respectively. The change in the non-cash gains (losses) on derivatives recorded in interest expense is attributable to the change in fair value of interest rate swaps and includes the reclassification of amounts from accumulated other comprehensive loss into earnings. Excluding the portion related to non-cash gains (losses) on derivatives, interest expense decreased due primarily to lower principal balance at Atlantic Aviation, partially offset by the expiration of an interest rate basis swap agreements in March 2010 at each of the consolidated operating businesses.

**Equity in Earnings and Amortization Charges of Investees**

The decrease in equity in the earnings of IMTT primarily reflects our share of the decrease in operating results of the business due to lower level of spill response activity and related gross profit, as a result of the BP oil spill in 2010, and our share of the net non-cash derivative losses for the quarter and nine months ended September 30, 2011.

**Income Taxes**

For 2011, we expect that any consolidated taxable income will be fully offset by our NOL carryforwards. For 2011, we expect to pay a federal Alternative Minimum Tax of less than \$500,000.

As we own less than 80% of IMTT and District Energy, these businesses are not included in our consolidated federal tax return. These businesses file separate consolidated income tax returns. We expect that any dividends from IMTT and District Energy in 2011 will be treated as taxable dividends and qualify for the 80% Dividends Received Deduction (DRD).

As of September 30, 2011, our full year projected combined federal and state income taxes for 2011 will be approximately 41.43% of net income before taxes. Accordingly, our provision for income taxes for the nine months ended September 30, 2011 is approximately \$11.6 million, of which \$2.3 million is for state and local income taxes.

The difference between our effective tax rate and the U.S. federal statutory rate of 35% is attributable to state and local income taxes, adjustments for our less than 80% owned businesses and a non-deductible write-off of goodwill from the sale of FBOs in the quarter ended June 30, 2011. See Note 7, *Intangible Assets*, in our consolidated condensed financial statements in Part I of this Form 10-Q for further discussions.

**Valuation allowance:**

As discussed in Note 17, *Income Taxes* in our consolidated financial statements, in Part II, Item 8 of our Form 10-K for 2010, from the date of sale of the noncontrolling interest in District Energy and onwards, we evaluate the need for a valuation allowance against our deferred tax assets without taking into consideration the deferred tax liabilities of District Energy. As of December 31, 2010, our valuation allowance was approximately \$9.2 million. In calculating our consolidated income tax provision for the nine months ended September 30, 2011, we did not provide for an increase in the valuation allowance.

During the nine months ended September 30, 2010, we reduced the valuation allowance by approximately \$2.6



million. This decrease was recorded as part of the benefit for income taxes included in continuing operations on the consolidated condensed statements of operations.

### **Discontinued Operations**

On June 2, 2010, we concluded the sale in bankruptcy of PCAA, resulting in a pre-tax gain of \$130.3 million, of which \$76.5 million related to the forgiveness of debt. The results of operations from this business and the gain from the bankruptcy sale are separately reported as discontinued operations in our consolidated condensed financial statements. See Note 5, **Discontinued Operations**, in our consolidated condensed financial statements in Part I of this Form 10-Q for financial information and further discussions.

TABLE OF CONTENTS

**Results of Operations: *Consolidated* (continued)**

**Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Free Cash Flow**

In accordance with GAAP, we have disclosed EBITDA excluding non-cash items for our Company and each of our operating segments in Note 12, Reportable Segments in our consolidated condensed financial statements, as a key performance metric relied on by management in evaluating our performance. EBITDA excluding non-cash items is defined as earnings before interest, taxes, depreciation and amortization and noncash items, which includes impairments, derivative gains and losses and adjustments for other non-cash items reflected in the statements of operations. We believe EBITDA excluding non-cash items provides additional insight into the performance of our operating businesses relative to each other and similar businesses without regard to their capital structure, and their ability to service or reduce debt, fund capital expenditures and/or support distributions to the holding company.

We also disclose Free Cash Flow, as defined by us, as a means of assessing the amount of cash generated by our businesses and supplementing other information provided in accordance with GAAP. We define Free Cash Flow as cash from operating activities, less maintenance capital expenditures and changes in working capital. Working capital movements are excluded on the basis that these are largely timing differences in payables and receivables, and are therefore not reflective of our ability to generate cash.

We believe that reporting Free Cash Flow will provide our investors with additional insight into our future ability to deploy cash, as GAAP metrics such as net income and cash from operating activities do not reflect all of the items that our management considers in estimating the amount of cash generated by our operating entities. In this Quarterly Report on Form 10-Q, we have disclosed Free Cash Flow for our consolidated results and for each of our operating segments.

We note that Free Cash Flow does not fully reflect our ability to freely deploy generated cash, as it does not reflect required payments to be made on our indebtedness, pay dividends and other fixed obligations or the other cash items excluded when calculating Free Cash Flow. We also note that Free Cash Flow may be calculated in a different manner by other companies, which limits its usefulness as a comparative measure. Therefore, our Free Cash Flow should be used as a supplemental measure and not in lieu of our financial results reported under GAAP.

TABLE OF CONTENTS**Results of Operations: Consolidated (continued)**

A reconciliation of net income attributable to MIC LLC from continuing operations to EBITDA excluding non-cash items and EBITDA excluding non-cash items to Free Cash Flow from continuing operations, on a consolidated basis, is provided below:

|                                                                                  | Quarter Ended<br>September 30,<br>2011      2010 |           | Change<br>Favorable/(Unfavorable)<br>\$          % |         | Nine Months Ended<br>September 30,<br>2011      2010 |           | Change<br>Favorable/(Unfavorable)<br>\$          % |        |
|----------------------------------------------------------------------------------|--------------------------------------------------|-----------|----------------------------------------------------|---------|------------------------------------------------------|-----------|----------------------------------------------------|--------|
|                                                                                  | (\$ In Thousands) (Unaudited)                    |           |                                                    |         |                                                      |           |                                                    |        |
| Net income attributable to MIC LLC from continuing operations <sup>(1)</sup>     | \$6,376                                          | \$8,942   |                                                    |         | \$15,051                                             | \$5,364   |                                                    |        |
| Interest expense, net <sup>(2)</sup>                                             | 14,635                                           | 24,842    |                                                    |         | 48,869                                               | 98,483    |                                                    |        |
| Provision (benefit) for income taxes                                             | 5,137                                            | 2,036     |                                                    |         | 11,635                                               | (12,541 ) |                                                    |        |
| Depreciation <sup>(3)</sup>                                                      | 10,072                                           | 6,973     |                                                    |         | 25,905                                               | 21,897    |                                                    |        |
| Depreciation cost of services <sup>(3)</sup>                                     | 1,664                                            | 1,639     |                                                    |         | 4,969                                                | 4,910     |                                                    |        |
| Amortization of intangibles <sup>(4)</sup>                                       | 8,637                                            | 8,743     |                                                    |         | 33,400                                               | 26,154    |                                                    |        |
| (Gain) loss on disposal of assets                                                | (204 )                                           |           |                                                    |         | 949                                                  |           |                                                    |        |
| Equity in (earnings) losses and amortization charges of investees <sup>(5)</sup> | (2,436 )                                         | 2,196     |                                                    |         | (14,068 )                                            | (4,171 )  |                                                    |        |
| Base management fees settled/to be settled in LLC interests                      | 3,465                                            |           |                                                    |         | 11,253                                               | 2,189     |                                                    |        |
| Other non-cash expense, net                                                      | 4,286                                            | 902       |                                                    |         | 3,973                                                | 1,672     |                                                    |        |
| EBITDA excluding non-cash items from continuing operations                       | \$51,632                                         | \$56,273  | (4,641 )                                           | (8.2 )  | \$141,936                                            | \$143,957 | (2,021 )                                           | (1.4 ) |
| EBITDA excluding non-cash items from continuing operations                       | \$51,632                                         | \$56,273  |                                                    |         | \$141,936                                            | \$143,957 |                                                    |        |
| Interest expense, net <sup>(2)</sup>                                             | (14,635 )                                        | (24,842 ) |                                                    |         | (48,869 )                                            | (98,483 ) |                                                    |        |
| Interest rate swap breakage fees <sup>(2)</sup>                                  | (515 )                                           | (1,484 )  |                                                    |         | (2,247 )                                             | (4,689 )  |                                                    |        |
| Non-cash derivative (gains) losses recorded in interest expense <sup>(2)</sup>   | (4,093 )                                         | 5,307     |                                                    |         | (7,326 )                                             | 40,186    |                                                    |        |
| Amortization of debt financing costs <sup>(2)</sup>                              | 1,014                                            | 1,043     |                                                    |         | 3,074                                                | 3,299     |                                                    |        |
| Equipment lease receivables, net                                                 | 778                                              | 751       |                                                    |         | 2,271                                                | 2,202     |                                                    |        |
| Provision/benefit for income taxes, net of changes in deferred taxes             | (1,827 )                                         | 325       |                                                    |         | (2,955 )                                             | (1,144 )  |                                                    |        |
| Changes in working capital                                                       | (6,476 )                                         | 963       |                                                    |         | (18,719 )                                            | (5,346 )  |                                                    |        |
| Cash provided by operating activities                                            | 25,878                                           | 38,336    |                                                    |         | 67,165                                               | 79,982    |                                                    |        |
| Changes in working capital                                                       | 6,476                                            | (963 )    |                                                    |         | 18,719                                               | 5,346     |                                                    |        |
| Maintenance capital expenditures                                                 | (5,197 )                                         | (3,053 )  |                                                    |         | (12,271 )                                            | (6,802 )  |                                                    |        |
| Free cash flow from continuing operations                                        | \$27,157                                         | \$34,320  | (7,163 )                                           | (20.9 ) | \$73,613                                             | \$78,526  | (4,913 )                                           | (6.3 ) |

(1) Net income attributable to MIC LLC from continuing operations excludes net income attributable to noncontrolling interests of \$3.1 million and \$1.4 million for the quarter and nine months ended September 30, 2011, respectively, and net income attributable to noncontrolling interests of \$34,000 and net loss attributable to noncontrolling

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) excluding non-cash items and Free Cash

interests of \$1.453 million for the quarter and nine months ended September 30, 2010, respectively.

- (2) Interest expense, net, includes non-cash gains (losses) on derivative instruments, non-cash amortization of deferred financing fees and interest rate swap breakage fees.

- Depreciation cost of services includes depreciation expense for District Energy, which is reported in cost of services in our consolidated condensed statements of operations. Depreciation and Depreciation cost of services does not include acquisition-related step-up depreciation expense of \$2.0 million and \$5.5 million for the quarter (3) and nine months ended September 30, 2011, respectively, and \$1.7 million and \$5.2 million for the quarter and nine months ended September 30, 2010, respectively, in connection with our investment in IMTT, which is reported in equity in earnings and amortization charges of investees in our consolidated condensed statements of operations.

TABLE OF CONTENTS

**Results of Operations: *Consolidated* (continued)**

Amortization of intangibles does not include acquisition-related step-up amortization expense of \$85,000 and \$520,000 for the quarter and nine months ended September 30, 2011, respectively, and \$283,000 and \$850,000 for (4) the quarter and nine months ended September 30, 2010, respectively, in connection with our investment in IMTT, which is reported in equity in earnings and amortization charges of investees in our consolidated condensed statements of operations.

(5) Equity in earnings and amortization charges of investees in the above table includes our 50% share of IMTT's earnings, offset by distributions we received only up to our share of the earnings recorded.

**Energy-Related Businesses**

**IMTT**

We account for our 50% interest in IMTT under the equity method. To enable meaningful analysis of IMTT's performance across periods, IMTT's overall performance is discussed below, rather than IMTT's contribution to our consolidated results.

**Key Factors Affecting Operating Results:**

terminal revenue and terminal gross profit increased principally due to an increase in average tank rental rates; partially offset by

increased terminal repairs and maintenance costs;  
increased terminal labor costs, predominantly in the second quarter of 2011; and  
a decrease in environmental response service revenue and gross profit, principally due to a lower level of spill response activity.

9

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TABLE OF CONTENTS**Energy-Related Business: *IMTT* (continued)**

|                                                                        | Quarter Ended<br>September 30, |          | Change<br>Favorable/(Unfavorable) |        | Nine Months Ended<br>September 30, |          | Change<br>Favorable/(Unfavorable) |        |
|------------------------------------------------------------------------|--------------------------------|----------|-----------------------------------|--------|------------------------------------|----------|-----------------------------------|--------|
|                                                                        | 2011                           | 2010     |                                   |        | 2011                               | 2010     |                                   |        |
|                                                                        | \$                             | \$       | \$                                | %      | \$                                 | \$       | \$                                | %      |
|                                                                        | (\$ In Thousands) (Unaudited)  |          |                                   |        |                                    |          |                                   |        |
| Revenue                                                                |                                |          |                                   |        |                                    |          |                                   |        |
| Terminal revenue                                                       | 102,794                        | 91,825   | 10,969                            | 11.9   | 310,245                            | 278,122  | 32,123                            | 11.5   |
| Environmental response revenue                                         | 11,775                         | 90,377   | (78,602)                          | (87.0) | 22,105                             | 169,353  | (147,248)                         | (86.9) |
| Total revenue                                                          | 114,569                        | 182,202  | (67,633)                          | (37.1) | 332,350                            | 447,475  | (115,125)                         | (25.7) |
| Costs and expenses                                                     |                                |          |                                   |        |                                    |          |                                   |        |
| Terminal operating costs                                               | 46,289                         | 42,300   | (3,989)                           | (9.4)  | 140,459                            | 124,846  | (15,613)                          | (12.5) |
| Environmental response operating costs                                 | 7,288                          | 58,728   | 51,440                            | 87.6   | 16,031                             | 108,199  | 92,168                            | 85.2   |
| Total operating costs                                                  | 53,577                         | 101,028  | 47,451                            | 47.0   | 156,490                            | 233,045  | 76,555                            | 32.8   |
| Terminal gross profit                                                  | 56,505                         | 49,525   | 6,980                             | 14.1   | 169,786                            | 153,276  | 16,510                            | 10.8   |
| Environmental response gross profit                                    | 4,487                          | 31,649   | (27,162)                          | (85.8) | 6,074                              | 61,154   | (55,080)                          | (90.1) |
| Gross profit                                                           | 60,992                         | 81,174   | (20,182)                          | (24.9) | 175,860                            | 214,430  | (38,570)                          | (18.0) |
| General and administrative expenses                                    | 7,995                          | 10,839   | 2,844                             | 26.2   | 23,575                             | 29,802   | 6,227                             | 20.9   |
| Depreciation and amortization                                          | 16,052                         | 16,602   | 550                               | 3.3    | 48,087                             | 46,136   | (1,951)                           | (4.2)  |
| Operating income                                                       | 36,945                         | 53,733   | (16,788)                          | (31.2) | 104,198                            | 138,492  | (34,294)                          | (24.8) |
| Interest expense, net <sup>(1)</sup>                                   | (24,319)                       | (20,586) | (3,733)                           | (18.1) | (45,313)                           | (58,485) | 13,172                            | 22.5   |
| Other income                                                           | 94                             | 220      | (126)                             | (57.3) | 1,214                              | 1,581    | (367)                             | (23.2) |
| Provision for income taxes                                             | (5,537)                        | (15,546) | 10,009                            | 64.4   | (24,984)                           | (35,902) | 10,918                            | 30.4   |
| Noncontrolling interest                                                | 94                             | 153      | (59)                              | (38.6) | 185                                | (247)    | 432                               | 174.9  |
| Net income                                                             | 7,277                          | 17,974   | (10,697)                          | (59.5) | 35,300                             | 45,439   | (10,139)                          | (22.3) |
| Reconciliation of net income to EBITDA excluding non-cash items:       |                                |          |                                   |        |                                    |          |                                   |        |
| Net income                                                             | 7,277                          | 17,974   |                                   |        | 35,300                             | 45,439   |                                   |        |
| Interest expense, net <sup>(1)</sup>                                   | 24,319                         | 20,586   |                                   |        | 45,313                             | 58,485   |                                   |        |
| Provision for income taxes                                             | 5,537                          | 15,546   |                                   |        | 24,984                             | 35,902   |                                   |        |
| Depreciation and amortization                                          | 16,052                         | 16,602   |                                   |        | 48,087                             | 46,136   |                                   |        |
| Other non-cash income                                                  | (102)                          | (518)    |                                   |        | (156)                              | (273)    |                                   |        |
| EBITDA excluding non-cash items                                        | 53,083                         | 70,190   | (17,107)                          | (24.4) | 153,528                            | 185,689  | (32,161)                          | (17.3) |
| EBITDA excluding non-cash items                                        | 53,083                         | 70,190   |                                   |        | 153,528                            | 185,689  |                                   |        |
| Interest expense, net <sup>(1)</sup>                                   | (24,319)                       | (20,586) |                                   |        | (45,313)                           | (58,485) |                                   |        |
| Non-cash derivative losses recorded in interest expense <sup>(1)</sup> | 15,345                         | 11,041   |                                   |        | 18,653                             | 33,094   |                                   |        |
| Amortization of debt financing costs <sup>(1)</sup>                    | 808                            | 618      |                                   |        | 2,426                              | 1,328    |                                   |        |
| Provision for income taxes, net of changes in deferred taxes           | (6,181)                        | (6,580)  |                                   |        | (13,765)                           | (10,812) |                                   |        |
| Changes in working capital                                             | (17,621)                       | 7,761    |                                   |        | (30,468)                           | (19,693) |                                   |        |
| Cash provided by operating activities                                  | 21,115                         | 62,444   |                                   |        | 85,061                             | 131,121  |                                   |        |
| Changes in working capital                                             | 17,621                         | (7,761)  |                                   |        | 30,468                             | 19,693   |                                   |        |

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|                                  |           |           |          |        |           |           |           |         |
|----------------------------------|-----------|-----------|----------|--------|-----------|-----------|-----------|---------|
| Maintenance capital expenditures | (14,539 ) | (10,138 ) |          |        | (36,058 ) | (29,169 ) |           |         |
| Free cash flow                   | 24,197    | 44,545    | (20,348) | (45.7) | 79,471    | 121,645   | (42,174 ) | (34.7 ) |

(1) Interest expense, net, includes non-cash losses on derivative instruments and non-cash amortization of deferred financing fees.

10

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TABLE OF CONTENTS

**Energy-Related Business: *IMTT* (continued)**

**Revenue and Gross Profit**

The increase in terminal revenue primarily reflects growth in storage revenue. Storage revenue grew due to an increase in average rental rates of 13.6% and 13.4% during the quarter and nine months ended September 30, 2011 as compared with the first nine months of 2010. IMTT management now expects full year average rental rates to increase by approximately 13.0%.

Capacity utilization was 94.1% and 94.0% for the quarter and nine months ended September 30, 2011, respectively, compared with 93.0% and 94.6% for the quarter and nine months ended September 30, 2010, respectively. IMTT management expects utilization rates to remain at approximately 94.0% for the remainder of 2011.

Terminal operating costs increased during the quarter and nine months ended September 30, 2011. IMTT management has explained that the causes of the year to date cost growth include: one-time factors beyond their control, such as medical costs and storm related damages; certain costs pulled forward into the second and third quarters of 2011; increased tank repair and cleaning costs; and increased labor costs.

Tank repair and cleaning costs were the largest cost increases to date. Approximately one quarter of the increase in tank repair costs relates to the repair of a construction defect in tanks recently constructed at Bayonne, with the balance relating to repairs arising as a result of IMTT's various tank inspection programs.

Revenue and gross profit from environmental response services decreased during the quarter and nine months ended September 30, 2011 compared with 2010 due primarily to a lower level of spill response activity as a result of the BP oil spill in 2010.

**General and Administrative Expenses**

General and administrative expenses for the quarter and nine months ended September 30, 2011 decreased due primarily to the current absence of the costs of the spill response activity associated with the BP oil spill that occurred in the second and third quarters of 2010.

**Depreciation and Amortization**

Depreciation and amortization expense increased as IMTT completed several major expansion projects, resulting in higher asset balances.

**Interest Expense, Net**

Interest expense, net, includes non-cash losses on derivative instruments of \$15.3 million and \$18.7 million for the quarter and nine months ended September 30, 2011, respectively. For the quarter and nine months ended September 30, 2010, interest expense, net, includes non-cash losses on derivative instruments of \$11.0 million and \$33.1 million, respectively.

Excluding the non-cash losses on derivative instruments, interest expense for the nine months ended September 30, 2011 was higher due to increased rates on the amended revolving credit facility and letter of credit fees associated with the tax-exempt debt. For the quarter ended September 30, 2011, interest expense excluding non-cash losses on



derivative instruments was lower due to lower drawn amounts on the amended revolving credit facility. Cash interest paid was \$8.7 million and \$25.5 million for the quarter and nine months ended September 30, 2011, respectively, and \$9.1 million and \$25.0 million for the quarter and nine months ended September 30, 2010, respectively.

### **Income Taxes**

For the nine months ended September 30, 2011, IMTT recorded \$8.7 million of current federal income tax expense and \$5.0 million of current state income tax expense. IMTT management has advised it expects IMTT to pay cash federal taxes of \$5.0 million to \$10.0 million and pay cash state taxes of \$5.0 million for the year ended December 31, 2011. Most of IMTT's capital projects completed in 2011 are subject to favorable federal tax depreciation.

TABLE OF CONTENTS

**Energy-Related Business: *IMTT* (continued)**

The wide range of federal cash taxes IMTT expects to pay in 2011 is due to IMTT management's difficulty in determining at this time whether projects which are currently in process will be placed in service by December 31, 2011 with a sufficient degree of certainty. Projected 2011 cash taxes are based on the estimated timing at which capital expenditure projects are placed into service. Given the 100% tax depreciation that will apply to some of these projects, it is more difficult this year to estimate the full year cash tax payment than in other years.

For the year ended December 31, 2010, IMTT recorded \$5.5 million of current federal income tax expense and \$7.0 million of current state income tax expense. At December 31, 2009, IMTT had federal NOLs of \$50.5 million, of which \$5.8 million was carriedback to and used in 2008 and \$44.7 million was carriedforward and fully utilized in 2010.

A significant difference between IMTT's book and federal taxable income relates to depreciation of terminalling fixed assets. For book purposes, these fixed assets are depreciated primarily over 15 to 30 years using the straight-line method of depreciation. For federal income tax purposes, these fixed assets are depreciated primarily over 5 to 15 years using accelerated methods. Most terminalling fixed assets placed in service in 2010 and 2011 qualify for the federal 50% or 100% tax depreciation, except assets placed in service in Louisiana financed with GO Zone Bonds. A significant portion of Louisiana terminalling fixed assets constructed since Hurricane Katrina are or will be financed with Gulf Opportunity Zone Bonds ( GO Zone Bonds ). GO Zone Bond financed assets are depreciated, for tax purposes, primarily over 9 to 20 years using the straight-line depreciation method. Most of the states in which the business operates do not allow the use of the federal tax depreciation calculation methods.

**The Gas Company**

**Key Factors Affecting Operating Results:**

an increase in non-utility contribution margin driven by effective margin management and increase in the volume of gas sold, partially offset by increased gas and transportation costs; and  
higher utility contribution margin driven by increase in the volume of gas sold, partially offset by transportation costs.

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TABLE OF CONTENTS**Energy-Related Business: *The Gas Company* (continued)**

|                                                                        | Quarter Ended     |               | Change                  |        | Nine Months Ended |               | Change                  |         |
|------------------------------------------------------------------------|-------------------|---------------|-------------------------|--------|-------------------|---------------|-------------------------|---------|
|                                                                        | September 30,     | September 30, | Favorable/(Unfavorable) |        | September 30,     | September 30, | Favorable/(Unfavorable) |         |
|                                                                        | 2011              | 2010          | \$                      | %      | 2011              | 2010          | \$                      | %       |
|                                                                        | (\$ In Thousands) |               | (Unaudited)             |        |                   |               |                         |         |
| Contribution margin                                                    |                   |               |                         |        |                   |               |                         |         |
| Revenue utility                                                        | 35,088            | 28,232        | 6,856                   | 24.3   | 105,782           | 83,517        | 22,265                  | 26.7    |
| Cost of revenue utility                                                | 25,547            | 18,904        | (6,643)                 | (35.1) | 76,758            | 56,178        | (20,580)                | (36.6 ) |
| Contribution margin utility                                            | 9,541             | 9,328         | 213                     | 2.3    | 29,024            | 27,339        | 1,685                   | 6.2     |
| Revenue non-utility                                                    | 28,056            | 23,214        | 4,842                   | 20.9   | 82,342            | 72,760        | 9,582                   | 13.2    |
| Cost of revenue non-utility                                            | 15,041            | 11,179        | (3,862)                 | (34.5) | 45,413            | 37,024        | (8,389 )                | (22.7 ) |
| Contribution margin non-utility                                        | 13,015            | 12,035        | 980                     | 8.1    | 36,929            | 35,736        | 1,193                   | 3.3     |
| Total contribution margin                                              | 22,556            | 21,363        | 1,193                   | 5.6    | 65,953            | 63,075        | 2,878                   | 4.6     |
| Production                                                             | 1,867             | 1,718         | (149 )                  | (8.7 ) | 5,321             | 5,126         | (195 )                  | (3.8 )  |
| Transmission and distribution                                          | 5,009             | 4,919         | (90 )                   | (1.8 ) | 14,428            | 15,050        | 622                     | 4.1     |
| Gross profit                                                           | 15,680            | 14,726        | 954                     | 6.5    | 46,204            | 42,899        | 3,305                   | 7.7     |
| Selling, general and administrative expenses                           | 4,414             | 4,259         | (155 )                  | (3.6 ) | 12,672            | 12,557        | (115 )                  | (0.9 )  |
| Depreciation and amortization                                          | 1,843             | 1,492         | (351 )                  | (23.5) | 5,418             | 4,926         | (492 )                  | (10.0 ) |
| Operating income                                                       | 9,423             | 8,975         | 448                     | 5.0    | 28,114            | 25,416        | 2,698                   | 10.6    |
| Interest expense, net <sup>(1)</sup>                                   | (2,415 )          | (5,047 )      | 2,632                   | 52.1   | (7,912 )          | (15,780)      | 7,868                   | 49.9    |
| Other income (expense)                                                 | 70                | 1             | 69                      | NM     | (209 )            | (10 )         | (199 )                  | NM      |
| Provision for income taxes                                             | (2,689 )          | (1,538 )      | (1,151)                 | (74.8) | (7,901 )          | (3,769 )      | (4,132 )                | (109.6) |
| Net income <sup>(2)</sup>                                              | 4,389             | 2,391         | 1,998                   | 83.6   | 12,092            | 5,857         | 6,235                   | 106.5   |
| Reconciliation of net income to EBITDA excluding non-cash items:       |                   |               |                         |        |                   |               |                         |         |
| Net income <sup>(2)</sup>                                              | 4,389             | 2,391         |                         |        | 12,092            | 5,857         |                         |         |
| Interest expense, net <sup>(1)</sup>                                   | 2,415             | 5,047         |                         |        | 7,912             | 15,780        |                         |         |
| Provision for income taxes                                             | 2,689             | 1,538         |                         |        | 7,901             | 3,769         |                         |         |
| Depreciation and amortization                                          | 1,843             | 1,492         |                         |        | 5,418             | 4,926         |                         |         |
| Other non-cash expenses                                                | 736               | 534           |                         |        | 1,918             | 1,599         |                         |         |
| EBITDA excluding non-cash items                                        | 12,072            | 11,002        | 1,070                   | 9.7    | 35,241            | 31,931        | 3,310                   | 10.4    |
| EBITDA excluding non-cash items                                        | 12,072            | 11,002        |                         |        | 35,241            | 31,931        |                         |         |
| Interest expense, net <sup>(1)</sup>                                   | (2,415 )          | (5,047 )      |                         |        | (7,912 )          | (15,780)      |                         |         |
| Non-cash derivative losses recorded in interest expense <sup>(1)</sup> | 35                | 2,734         |                         |        | 932               | 8,945         |                         |         |
| Amortization of debt financing costs <sup>(1)</sup>                    | 119               | 120           |                         |        | 358               | 359           |                         |         |
| Provision for income taxes, net of changes in deferred taxes           | (562 )            | 1,478         |                         |        | (4,107 )          | (1,276 )      |                         |         |
| Changes in working capital                                             | (1,030 )          | 1,483         |                         |        | (7,479 )          | (1,320 )      |                         |         |
| Cash provided by operating activities                                  | 8,219             | 11,770        |                         |        | 17,033            | 22,859        |                         |         |
| Changes in working capital                                             | 1,030             | (1,483 )      |                         |        | 7,479             | 1,320         |                         |         |
| Maintenance capital expenditures                                       | (2,368 )          | (1,030 )      |                         |        | (6,288 )          | (2,008 )      |                         |         |

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|                |       |       |         |        |        |        |          |         |
|----------------|-------|-------|---------|--------|--------|--------|----------|---------|
| Free cash flow | 6,881 | 9,257 | (2,376) | (25.7) | 18,224 | 22,171 | (3,947 ) | (17.8 ) |
|----------------|-------|-------|---------|--------|--------|--------|----------|---------|

NM Not meaningful

(1) Interest expense, net, includes non-cash losses on derivative instruments and non-cash amortization of deferred financing fees.

(2) Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

13

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TABLE OF CONTENTS

## **Energy-Related Business: *The Gas Company* (continued)**

Management believes that the presentation and analysis of contribution margin, a non-GAAP performance measure, is meaningful to understanding the business performance under both a utility rate structure and a non-utility unregulated pricing structure. Regulation of the utility portion of The Gas Company's operations provides for the pass through of increases or decreases in feedstock costs to customers. Changes in the cost of propane distributed to non-utility customers can be recovered in pricing, subject to competitive conditions.

Contribution margin should not be considered an alternative to revenue, gross profit, operating income, or net income, determined in accordance with U.S. GAAP. A reconciliation of contribution margin to gross profit is presented in the above table. The business calculates contribution margin as revenue less direct costs of revenue other than production and transmission and distribution costs. Other companies may calculate contribution margin differently or may use different metrics and, therefore, the contribution margin presented for The Gas Company is not necessarily comparable with metrics of other companies.

### **Contribution Margin and Operating Income**

Utility contribution margin was higher driven by an increase in the volume of gas sold as the Hawaiian economy continues to recover, partially offset by increased cost of inter-island barging.

Non-utility contribution margin improved as the result of effective margin management and an increase in volume of gas sold, partially offset by increased gas and transportation costs. The increase in transportation costs is due primarily to increase in inter-island barging costs.

The Gas Company renegotiated its liquefied petroleum gas, or LPG, contract and synthetic natural gas, or SNG, feedstock contract with Tesoro, with both contracts now expiring September 30, 2013. The feedstock contract is subject to approval by the Hawaii Public Utilities Commission (HPUC) that is expected by mid-2012. The Gas Company expects that the changes in cost of feedstock will be passed through to consumers via the fuel adjustment charge mechanism and will have no impact on utility contribution margin.

Production, transmission and distribution and selling, general and administrative expenses are composed primarily of labor-related expenses and professional fees. On a combined basis, these costs were lower for the nine months ended September 30, 2011, driven primarily by increased allocation of labor costs to capital projects. Underlying costs were higher due to vehicle lease expenses, welfare and benefits expense, labor costs and electricity cost, predominantly during the third quarter of 2011.

### **Interest Expense, Net**

Interest expense, net, includes non-cash losses on derivative instruments of \$35,000 and \$932,000 for the quarter and nine months ended September 30, 2011, respectively. For the quarter and nine months ended September 30, 2010, interest expense, net, includes non-cash losses on derivative instruments of \$2.7 million and \$8.9 million, respectively. Excluding the non-cash losses on derivative instruments, interest expense for the nine months ended September 30, 2011 was slightly higher due to the expiration of an interest rate basis swap agreement in March 2010.

Cash interest paid was \$2.2 million and \$6.5 million for the quarter and nine months ended September 30, 2011, respectively, and \$2.1 million and \$6.4 million for the quarter and nine months ended September 30, 2010, respectively.

## Income Taxes

Income from The Gas Company is included in our consolidated federal income tax return, and is subject to Hawaii state income taxes. The tax expense in the table above includes both state taxes and the portion of the consolidated federal tax liability attributable to the business. For the year ending December 31, 2011, the business expects to pay cash state income taxes of approximately \$1.2 million, of which \$899,000 was recorded during the nine months ended September 30, 2011. Any federal income tax liability is expected to be offset in consolidation from the application of NOLs.

For the nine months ended September 30, 2011, the Provision for income taxes, net of changes in deferred taxes of \$4.1 million in the above table, includes \$3.2 million of federal income taxes payable to MIC, which is offset by MIC's NOLs.

TABLE OF CONTENTS

**Energy-Related Business: *District Energy***

Customers of District Energy pay two charges to receive chilled water services: a fixed charge based on contracted capacity and a variable charge based on the consumption of chilled water. Capacity charges are typically adjusted annually at a fixed rate or are indexed to the Consumer Price Index (CPI). The terms of the business customer contracts provide for the pass through of increases or decreases in electricity costs, the largest component of the business direct expenses.

The financial results discussed below reflect 100% of District Energy's performance during the periods presented below.

**Key Factors Affecting Operating Results:**

a decrease in consumption revenue and gross profit driven by cooler average temperatures during the second and third quarters of 2011 compared with 2010; and

increased other direct expenses due to higher real estate taxes and plant rent; partially offset by an increase in capacity revenue from new customers and annual inflation-linked increases in contract capacity rates.

15

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TABLE OF CONTENTS**Energy-Related Business: *District Energy* (continued)**

|                                                                         | Quarter Ended                 |          | Change                  |        | Nine Months Ended |          | Change                  |        |
|-------------------------------------------------------------------------|-------------------------------|----------|-------------------------|--------|-------------------|----------|-------------------------|--------|
|                                                                         | September 30,                 | 2010     | Favorable/(Unfavorable) |        | September 30,     | 2010     | Favorable/(Unfavorable) |        |
|                                                                         | \$                            | \$       | \$                      | %      | \$                | \$       | \$                      | %      |
|                                                                         | (\$ In Thousands) (Unaudited) |          |                         |        |                   |          |                         |        |
| Cooling capacity revenue                                                | 5,523                         | 5,302    | 221                     | 4.2    | 16,282            | 15,835   | 447                     | 2.8    |
| Cooling consumption revenue                                             | 11,091                        | 12,596   | (1,505)                 | (11.9) | 19,445            | 21,503   | (2,058)                 | (9.6 ) |
| Other revenue                                                           | 688                           | 823      | (135 )                  | (16.4) | 2,281             | 2,490    | (209 )                  | (8.4 ) |
| Finance lease revenue                                                   | 1,236                         | 1,251    | (15 )                   | (1.2 ) | 3,784             | 3,767    | 17                      | 0.5    |
| Total revenue                                                           | 18,538                        | 19,972   | (1,434)                 | (7.2 ) | 41,792            | 43,595   | (1,803)                 | (4.1 ) |
| Direct expenses electricity                                             | 6,697                         | 8,202    | 1,505                   | 18.3   | 12,318            | 14,189   | 1,871                   | 13.2   |
| Direct expenses other <sup>(1)</sup>                                    | 5,056                         | 4,941    | (115 )                  | (2.3 ) | 15,246            | 14,878   | (368 )                  | (2.5 ) |
| Direct expenses total                                                   | 11,753                        | 13,143   | 1,390                   | 10.6   | 27,564            | 29,067   | 1,503                   | 5.2    |
| Gross profit                                                            | 6,785                         | 6,829    | (44 )                   | (0.6 ) | 14,228            | 14,528   | (300 )                  | (2.1 ) |
| Selling, general and administrative expenses                            | 764                           | 793      | 29                      | 3.7    | 2,449             | 2,350    | (99 )                   | (4.2 ) |
| Amortization of intangibles                                             | 345                           | 345      |                         |        | 1,023             | 1,023    |                         |        |
| Operating income                                                        | 5,676                         | 5,691    | (15 )                   | (0.3 ) | 10,756            | 11,155   | (399 )                  | (3.6 ) |
| Interest expense, net <sup>(2)</sup>                                    | (4,566 )                      | (6,862 ) | 2,296                   | 33.5   | (11,750)          | (20,866) | 9,116                   | 43.7   |
| Other income                                                            | 1,201                         | 1,427    | (226 )                  | (15.8) | 1,312             | 1,536    | (224 )                  | (14.6) |
| (Provision) benefit for income taxes                                    | (865 )                        | (23 )    | (842 )                  | NM     | 132               | 3,464    | (3,332)                 | (96.2) |
| Noncontrolling interest                                                 | (212 )                        | (198 )   | (14 )                   | (7.1 ) | (638 )            | (590 )   | (48 )                   | (8.1 ) |
| Net income (loss)                                                       | 1,234                         | 35       | 1,199                   | NM     | (188 )            | (5,301 ) | 5,113                   | 96.5   |
| Reconciliation of net income (loss) to EBITDA excluding non-cash items: |                               |          |                         |        |                   |          |                         |        |
| Net income (loss)                                                       | 1,234                         | 35       |                         |        | (188 )            | (5,301 ) |                         |        |
| Interest expense, net <sup>(2)</sup>                                    | 4,566                         | 6,862    |                         |        | 11,750            | 20,866   |                         |        |
| Provision (benefit) for income taxes                                    | 865                           | 23       |                         |        | (132 )            | (3,464 ) |                         |        |
| Depreciation <sup>(1)</sup>                                             | 1,664                         | 1,639    |                         |        | 4,969             | 4,910    |                         |        |
| Amortization of intangibles                                             | 345                           | 345      |                         |        | 1,023             | 1,023    |                         |        |
| Other non-cash expenses                                                 | 313                           | 265      |                         |        | 651               | 652      |                         |        |
| EBITDA excluding non-cash items                                         | 8,987                         | 9,169    | (182 )                  | (2.0 ) | 18,073            | 18,686   | (613 )                  | (3.3 ) |
| EBITDA excluding non-cash items                                         | 8,987                         | 9,169    |                         |        | 18,073            | 18,686   |                         |        |
| Interest expense, net <sup>(2)</sup>                                    | (4,566 )                      | (6,862 ) |                         |        | (11,750)          | (20,866) |                         |        |
| Non-cash derivative losses recorded in interest expense <sup>(2)</sup>  | 1,865                         | 4,180    |                         |        | 3,808             | 13,006   |                         |        |
| Amortization of debt financing costs <sup>(2)</sup>                     | 171                           | 171      |                         |        | 511               | 511      |                         |        |
| Equipment lease receivable, net                                         | 778                           | 751      |                         |        | 2,271             | 2,202    |                         |        |
| Provision/benefit for income taxes, net of changes in deferred taxes    | (1,277 )                      |          |                         |        | (1,092 )          |          |                         |        |
| Changes in working capital                                              | (789 )                        | (92 )    |                         |        | (608 )            | (3,661 ) |                         |        |
| Cash provided by operating activities                                   | 5,169                         | 7,317    |                         |        | 11,213            | 9,878    |                         |        |
| Changes in working capital                                              | 789                           | 92       |                         |        | 608               | 3,661    |                         |        |



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|                                  |        |        |         |        |        |        |         |        |
|----------------------------------|--------|--------|---------|--------|--------|--------|---------|--------|
| Maintenance capital expenditures | (164 ) | (249 ) |         |        | (289 ) | (813 ) |         |        |
| Free cash flow                   | 5,794  | 7,160  | (1,366) | (19.1) | 11,532 | 12,726 | (1,194) | (9.4 ) |

NM Not meaningful

Includes depreciation expense of \$1.7 million and \$5.0 million for the quarter and nine months ended September (1)30, 2011, respectively, and \$1.6 million and \$4.9 million for the quarter and nine months ended September 30, 2010, respectively.

(2) Interest expense, net, includes non-cash losses on derivative instruments and non-cash amortization of deferred financing fees.

16

---

TABLE OF CONTENTS

**Energy-Related Business: *District Energy* (continued)**

**Gross Profit**

Gross profit decreased due primarily to cooler average temperatures during the second and third quarters of 2011 compared with 2010 resulting in lower consumption revenue net of electricity costs. Gross profit also decreased due to higher real estate taxes and plant rent. The decline was partially offset by an increase in cooling capacity revenue from new customers and annual inflation-related increases of contract capacity rates in accordance with customer contract terms.

**Selling, General and Administrative Expenses**

Underlying selling, general and administrative expenses were relatively flat compared with 2010. The first quarter of 2010 included a reversal of accrued incentives that did not recur in 2011.

**Other Income**

Other income decreased due to lower payments received under agreements to manage the business energy demand during periods of peak demand on the Illinois electricity grid.

**Interest Expense, Net**

Interest expense, net, includes non-cash losses on derivative instruments of \$1.9 million and \$3.8 million for the quarter and nine months ended September 30, 2011, respectively. For the quarter and nine months ended September 30, 2010, interest expense, net, includes non-cash losses on derivative instruments of \$4.2 million and \$13.0 million, respectively. Excluding the non-cash losses on derivative instruments, interest expense for the nine months ended September 30, 2011 was slightly higher due to the expiration of an interest rate basis swap agreement in March 2010.

Cash interest paid was \$2.5 million and \$7.5 million for the quarter and nine months ended September 30, 2011, respectively, and \$2.4 million and \$7.3 million for the quarter and nine months ended September 30, 2010, respectively.

**Income Taxes**

For periods prior to the sale of 49.99% noncontrolling interest in the business in December 2009, the income from District Energy was included in our consolidated federal income tax return and District Energy filed a separate Illinois state income tax return.

For periods after December 2009, District Energy files a separate federal income tax return and will continue to file a separate Illinois state income tax return. As of December 31, 2010, the business had approximately \$18.5 million in federal NOL carryforwards available to offset positive taxable income. For the year ending December 31, 2011, District Energy expects to pay a federal Alternative Minimum Tax of approximately \$119,000 and state income taxes of approximately \$626,000.

For the nine months ended September 30, 2011, the Provision/benefit for income taxes, net of changes in deferred taxes of \$1.1 million in the above table, includes \$150,000 of taxes paid in 2011, but attributable to 2010.

In 2011, Illinois enacted the Taxpayer Accountability and Budget Stabilization Act, which increases the state corporate income tax rate to 7.0% from 4.8% through 2014 and suspended the use of state NOL carryforwards through 2014. At December 31, 2010, the business had approximately \$18.0 million in state NOL carryforwards. For the nine months ended September 30, 2011, District Energy recorded \$147,000 of deferred state income tax expense due to the increase in Illinois corporate income tax rates enacted in 2011.

## **Aviation-Related Business**

### **Atlantic Aviation**

#### **Key Factors Affecting Operating Results:**

higher general aviation ( GA ) volume of fuel sold and essentially flat weighted average GA fuel margins;  
lower cash interest expense driven by reduced debt levels; and  
flat selling, general and administrative expenses.

TABLE OF CONTENTS**Aviation-Related Business: *Atlantic Aviation* (continued)**

|                                                                                | Quarter Ended                 |               | Change                  |         | Nine Months Ended |               | Change                  |         |
|--------------------------------------------------------------------------------|-------------------------------|---------------|-------------------------|---------|-------------------|---------------|-------------------------|---------|
|                                                                                | September 30,                 | September 30, | Favorable/(Unfavorable) |         | September 30,     | September 30, | Favorable/(Unfavorable) |         |
|                                                                                | 2011                          | 2010          |                         |         | 2011              | 2010          |                         |         |
|                                                                                | \$                            | \$            | \$                      | %       | \$                | \$            | \$                      | %       |
|                                                                                | (\$ In Thousands) (Unaudited) |               |                         |         |                   |               |                         |         |
| Revenue                                                                        |                               |               |                         |         |                   |               |                         |         |
| Fuel revenue                                                                   | 131,778                       | 106,003       | 25,775                  | 24.3    | 392,138           | 301,652       | 90,486                  | 30.0    |
| Non-fuel revenue                                                               | 38,118                        | 35,877        | 2,241                   | 6.2     | 116,582           | 117,770       | (1,188 )                | (1.0 )  |
| Total revenue                                                                  | 169,896                       | 141,880       | 28,016                  | 19.7    | 508,720           | 419,422       | 89,298                  | 21.3    |
| Cost of revenue                                                                |                               |               |                         |         |                   |               |                         |         |
| Cost of revenue fuel                                                           | 89,217                        | 64,590        | (24,627)                | (38.1 ) | 270,949           | 189,337       | (81,612)                | (43.1 ) |
| Cost of revenue non-fuel                                                       | 4,108                         | 3,482         | (626 )                  | (18.0 ) | 13,141            | 12,021        | (1,120 )                | (9.3 )  |
| Total cost of revenue                                                          | 93,325                        | 68,072        | (25,253)                | (37.1 ) | 284,090           | 201,358       | (82,732)                | (41.1 ) |
| Fuel gross profit                                                              | 42,561                        | 41,413        | 1,148                   | 2.8     | 121,189           | 112,315       | 8,874                   | 7.9     |
| Non-fuel gross profit                                                          | 34,010                        | 32,395        | 1,615                   | 5.0     | 103,441           | 105,749       | (2,308 )                | (2.2 )  |
| Gross profit                                                                   | 76,571                        | 73,808        | 2,763                   | 3.7     | 224,630           | 218,064       | 6,566                   | 3.0     |
| Selling, general and administrative expenses                                   | 43,430                        | 42,969        | (461 )                  | (1.1 )  | 130,105           | 129,762       | (343 )                  | (0.3 )  |
| Depreciation and amortization                                                  | 16,521                        | 13,879        | (2,642 )                | (19.0 ) | 52,864            | 42,102        | (10,762)                | (25.6 ) |
| Loss on disposal of assets                                                     | 518                           |               | (518 )                  | NM      | 1,743             |               | (1,743 )                | NM      |
| Operating income                                                               | 16,102                        | 16,960        | (858 )                  | (5.1 )  | 39,918            | 46,200        | (6,282 )                | (13.6 ) |
| Interest expense, net <sup>(1)</sup>                                           | (7,655 )                      | (12,938 )     | 5,283                   | 40.8    | (29,209 )         | (61,612 )     | 32,403                  | 52.6    |
| Other expense                                                                  | (18 )                         | (101 )        | 83                      | 82.2    | (195 )            | (645 )        | 450                     | 69.8    |
| (Provision) benefit for income taxes                                           | (3,396 )                      | (1,580 )      | (1,816 )                | (114.9) | (4,236 )          | 6,471         | (10,707)                | (165.5) |
| Net income (loss) <sup>(2)</sup>                                               | 5,033                         | 2,341         | 2,692                   | 115.0   | 6,278             | (9,586 )      | 15,864                  | 165.5   |
| Reconciliation of net income (loss) to EBITDA excluding non-cash items:        |                               |               |                         |         |                   |               |                         |         |
| Net income (loss) <sup>(2)</sup>                                               | 5,033                         | 2,341         |                         |         | 6,278             | (9,586 )      |                         |         |
| Interest expense, net <sup>(1)</sup>                                           | 7,655                         | 12,938        |                         |         | 29,209            | 61,612        |                         |         |
| Provision (benefit) for income taxes                                           | 3,396                         | 1,580         |                         |         | 4,236             | (6,471 )      |                         |         |
| Depreciation and amortization                                                  | 16,521                        | 13,879        |                         |         | 52,864            | 42,102        |                         |         |
| (Gain) loss on disposal of assets                                              | (204 )                        |               |                         |         | 949               |               |                         |         |
| Other non-cash expenses                                                        | 207                           | 149           |                         |         | 310               | 754           |                         |         |
| EBITDA excluding non-cash items                                                | 32,608                        | 30,887        | 1,721                   | 5.6     | 93,846            | 88,411        | 5,435                   | 6.1     |
| EBITDA excluding non-cash items                                                | 32,608                        | 30,887        |                         |         | 93,846            | 88,411        |                         |         |
| Interest expense, net <sup>(1)</sup>                                           | (7,655 )                      | (12,938 )     |                         |         | (29,209 )         | (61,612 )     |                         |         |
| Interest rate swap breakage fees <sup>(1)</sup>                                | (515 )                        | (1,484 )      |                         |         | (2,247 )          | (4,689 )      |                         |         |
| Non-cash derivative (gains) losses recorded in interest expense <sup>(1)</sup> | (5,993 )                      | (1,602 )      |                         |         | (12,066 )         | 18,237        |                         |         |
| Amortization of debt financing costs <sup>(1)</sup>                            | 724                           | 753           |                         |         | 2,205             | 2,225         |                         |         |
| Provision/benefit for income taxes, net of changes in deferred taxes           | (326 )                        | (11 )         |                         |         | (942 )            | (298 )        |                         |         |
| Changes in working capital                                                     | (4,620 )                      | (2,526 )      |                         |         | (7,482 )          | 136           |                         |         |

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|                                       |          |          |       |      |          |          |       |      |
|---------------------------------------|----------|----------|-------|------|----------|----------|-------|------|
| Cash provided by operating activities | 14,223   | 13,079   |       |      | 44,105   | 42,410   |       |      |
| Changes in working capital            | 4,620    | 2,526    |       |      | 7,482    | (136 )   |       |      |
| Maintenance capital expenditures      | (2,665 ) | (1,774 ) |       |      | (5,694 ) | (3,981 ) |       |      |
| Free cash flow                        | 16,178   | 13,831   | 2,347 | 17.0 | 45,893   | 38,293   | 7,600 | 19.8 |

NM Not meaningful

(1) Interest expense, net, includes non-cash gains (losses) on derivative instruments, non-cash amortization of deferred financing fees and interest rate swap breakage fees.

(2) Corporate allocation expense, intercompany fees and the tax effect have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

18

TABLE OF CONTENTS

**Aviation-Related Business: *Atlantic Aviation* (continued)**

**Revenue and Gross Profit**

The majority of the revenue and gross profit by Atlantic Aviation is generated through fueling GA aircraft at 66 airports in the U.S. Revenue is categorized according to who owns the fuel used to service these aircraft. If our business owns the fuel, it records the cost to purchase that fuel as cost of revenue-fuel. The business' corresponding fuel revenue is its cost to purchase that fuel plus a margin. The business generally pursues a strategy of maintaining, and where appropriate increasing, dollar-based margins, thereby passing any increase in fuel prices to the customer.

Atlantic Aviation also has into-plane arrangements whereby it fuels aircraft with fuel owned by another party. It collects a fee for this service that is recorded as non-fuel revenue. Non-fuel revenue also includes various services such as hangar rentals, de-icing, landing fees, tie-down fees and miscellaneous services.

The business' fuel-related revenue and gross profit are driven by the volume of fuel sold and dollar-based margin per gallon. This applies to both fuel and into-plane revenue. Customers will sometimes move from one category to the other.

Management believes discussing total fuel-related revenue and gross profit, including both fuel sales and into-plane arrangements (as recorded in the non-fuel revenue line) and related key metrics on an aggregate basis, provides a more meaningful analysis of Atlantic Aviation's gross profit than a discussion of each item. In the first nine months of 2011, the business derived 65.8% of total gross profit from fuel and fuel-related services compared with 65.3% in the first nine months of 2010.

The increase in gross profit for both the quarter and nine months ended September 30, 2011 resulted from an increase in volume of fuel sold at essentially flat fuel margins along with contributions from the opening of the Oklahoma City FBO and the acquisition of two new locations in September 2011, partially offset by the divestiture of non-core FBOs in the first half of 2011.

On a same store basis, gross profit increased by 5.2% and 4.3% for the quarter and nine months ended September 30, 2011, respectively. On the same store basis, the volume of GA fuel sold increased by 5.4% and GA average fuel margin increased by 0.6% for the quarter ended September 30, 2011. Non-fuel and non-GA gross profit increased by 5.8% for the quarter ended September 30, 2011.

**Selling, General and Administrative Expenses**

Selling, general and administrative expenses for the first nine months of 2011 were flat compared with the first nine months of 2010. Higher weather-related expense in the first quarter of 2011, and higher motor fuel cost and higher credit card fees in the first nine months of 2011 were offset by lower rent expense resulting from the sale of non-core FBOs during the second quarter of 2011.

**Depreciation and Amortization**

Depreciation and amortization expense includes non-cash impairment charges of \$8.7 million recorded at Atlantic Aviation during the quarter ended June 30, 2011. The impairment charges resulted from adverse trading conditions specific to three small locations.

During the quarter ended September 30, 2011, Atlantic Aviation consolidated two FBOs it operated at one airport. Atlantic Aviation has vacated a portion of its leased premises and recorded non-cash write-offs of \$2.9 million primarily associated with leasehold improvements.

### **Loss on disposal of assets**

During the quarter ended June 30, 2011, Atlantic Aviation concluded that several of its sites did not have sufficient scale or serve a market with sufficiently strong growth prospects to warrant continued operations at these sites. Atlantic Aviation has sold certain FBOs and has reinvested the proceeds to acquire two FBOs in Oregon during the third quarter of 2011. Accordingly, Atlantic Aviation recorded a \$949,000 non-cash loss on disposal of assets during the nine months ended September 30, 2011.

TABLE OF CONTENTS

**Aviation-Related Business: *Atlantic Aviation* (continued)**

**Interest Expense, Net**

Interest expense, net, includes non-cash gains on derivative instruments of \$6.5 million and \$14.3 million for the quarter and nine months ended September 30, 2011, respectively. For the quarter and nine months ended September 30, 2010, interest expense, net, includes non-cash gains on derivative instruments of \$3.1 million and non-cash losses on derivative instruments of \$13.5 million, respectively. Excluding the non-cash gains (losses) on derivative instruments, interest expense for the nine months ended September 30, 2011 was lower due to the prepayment of the outstanding principal balance of the term loan debt, partially offset by the expiration of an interest rate basis swap agreement in March 2010.

Excluding cash paid for interest rate swap breakage fees, cash interest paid was \$12.7 million and \$38.9 million for the quarter and nine months ended September 30, 2011, respectively, and \$13.7 million and \$41.3 million for the quarter and nine months ended September 30, 2010, respectively. Cash paid for interest rate swap breakage fees was \$515,000 and \$2.2 million for the quarter and nine months ended September 30, 2011, respectively, and \$1.5 million and \$4.7 million for the quarter and nine months ended September 30, 2010, respectively. The interest rate swap breakage fees are excluded from interest expense, net, in the current quarter as they have been included in interest expense, net, in prior periods as part of the mark-to-market derivative adjustments at Atlantic Aviation.

**Income Taxes**

Income generated by Atlantic Aviation is included in our consolidated federal income tax return. The business files state income tax returns in more than 30 states in which it operates. The tax expense in the table above includes both state taxes and the portion of the consolidated federal tax liability attributable to the business.

The business had approximately \$59.0 million of state NOL carryforwards at December 31, 2010. State NOL carryforwards are specific to the state in which the NOL was generated and various states impose limitations on the utilization of NOL carryforwards. Therefore, the business may incur state income tax liabilities in the future, even if its consolidated state taxable income is less than \$59.0 million.

Atlantic Aviation, as a whole, expects to generate a current year federal taxable income that will be offset by its separate NOLs, although the business expects to pay an Alternative Minimum Income tax of approximately \$286,000 to MIC under the federal tax sharing agreement between the two entities.

The business also expects to have state taxable income in 2011, and pay state income taxes of approximately \$1.3 million.

**Liquidity and Capital Resources**

**Consolidated**

Our primary cash requirements include normal operating expenses, debt service, debt principal payments, payments of dividends and capital expenditures. Our primary source of cash is operating activities, although we may borrow against existing credit facilities for growth capital expenditures, issue additional LLC interests or sell assets to generate cash.



On October 31, 2011, our board of directors declared a dividend of \$0.20 per share for the quarter ended September 30, 2011, which will be paid on November 17, 2011 to holders of record on November 14, 2011. For the nine months ended September 30, 2011, we have paid a \$0.20 dividend for each of the quarters ended June 30, 2011 and March 31, 2011.

Contingent upon the favorable outcome of the IMTT arbitration, and the continued stable performance of our businesses, and subject to prevailing economic conditions, our board of directors expect to increase our quarterly dividend by approximately \$0.70 per share per year.

TABLE OF CONTENTS**Liquidity and Capital Resources: Consolidated (continued)**

We believe that our operating businesses will have sufficient liquidity and capital resources to meet future requirements, including servicing long-term debt obligations and making dividend payments to MIC. We base our assessment of the sufficiency of our liquidity and capital resources on the following assumptions:

our businesses and investments overall generate, and will continue to generate, significant operating cash flow; the ongoing maintenance capital expenditures associated with our businesses are readily funded from their respective operating cash flow or available financing; all significant short-term growth capital expenditures will be funded with cash on hand or from committed undrawn credit facilities; and we will be able to refinance, extend and/or repay the principal amount of maturing long-term debt on terms that can be supported by our businesses.

We have capitalized our businesses, in part, using project-finance style debt. Project-finance style debt is limited-recourse, floating rate, non-amortizing debt with a medium term maturity of between five and seven years, although the principal balance on the term loan debt at Atlantic Aviation is being prepaid using the excess cash generated by the business. At September 30, 2011, the average remaining maturity of the drawn balances of the primary debt facilities across all of our businesses, including our proportional interest in the revolving credit facility of IMTT, was approximately 2.8 years. In light of the improvement in the functioning of the credit markets generally, and the leverage and interest coverage ratios, we expect each of these businesses to successfully refinance their long-term debt on economically reasonable terms on or before maturity.

We have no holding company debt.

The section below discusses the sources and uses of cash on a consolidated basis and for each of our businesses and investments. All intercompany activities such as corporate allocations, capital contributions to our businesses and distributions from our businesses have been excluded from the tables as these transactions are eliminated in consolidation.

**Analysis of Consolidated Historical Cash Flows from Continuing Operations**

|                                       | Nine Months Ended<br>September 30, |           | Change<br>Favorable/(Unfavorable) |          |
|---------------------------------------|------------------------------------|-----------|-----------------------------------|----------|
| (\$ In Thousands)                     | 2011                               | 2010      | \$                                | %        |
| Cash provided by operating activities | 67,165                             | 79,982    | (12,817 )                         | (16.0 )  |
| Cash used in investing activities     | (29,537 )                          | (14,232 ) | (15,305 )                         | (107.5 ) |
| Cash used in financing activities     | (40,374 )                          | (56,023 ) | 15,649                            | 27.9     |

**Operating Activities**

Consolidated cash provided by operating activities comprises primarily the cash from operations of the businesses we own, as described in each of the business discussions below. The cash flow from our consolidated business operations is partially offset by expenses paid by the holding company, including base management fees paid in cash, professional fees and cost associated with being a public company.

The decrease in consolidated cash provided by operating activities was due primarily to:

absence of distribution from IMTT in 2011; and  
higher working capital requirements due to increased energy costs at Atlantic Aviation and The Gas Company;  
partially offset by  
improved operating performance and lower cash interest paid on the reduced term loan balance for Atlantic Aviation;  
and  
improved operating performance at The Gas Company.

21

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TABLE OF CONTENTS

## **Liquidity and Capital Resources: *Consolidated* (continued)**

Distributions from IMTT are reflected in our consolidated cash provided by operating activities only up to our 50% share of IMTT's positive earnings. Amounts in excess of this, and any distributions when IMTT records a net loss, are reflected in our consolidated cash from investing activities as a return of investment in unconsolidated business. For 2010, \$15.0 million in distributions were included in cash from operating activities.

### **Investing Activities**

The increase in consolidated cash used in investing activities was due primarily to:

acquisition of two Oregon FBOs at Atlantic Aviation during the third quarter of 2011;  
an increase in capital expenditures at Atlantic Aviation due to construction costs of a new FBO at Oklahoma City; and  
an increase in capital expenditures at The Gas Company due to timing of projects; partially offset by  
cash proceeds received in 2011 for the sale of FBOs at Atlantic Aviation and  
a decrease in investment in capital leased asset at District Energy.

### **Financing Activities**

The decrease in consolidated cash used in financing activities was due primarily to:

lower net debt repayments at Atlantic Aviation and no debt repayments at The Gas Company during 2011; and  
proceeds from long term debt in 2011 at The Gas Company and Atlantic Aviation and borrowings on line of credit facilities at Atlantic Aviation; partially offset by

dividends paid to our shareholders during 2011; and  
an increase in distributions paid to noncontrolling interests in District Energy.

Our businesses are capitalized with a mix of equity and project-finance style debt. Our project-finance debt is non-amortizing and we expect to be able to refinance the outstanding balances of the term loan on or before maturity, except at Atlantic Aviation, where all excess cash flow from the business is being used to prepay the outstanding principal balance of the term loan. Similarly, excess cash flow generated at District Energy must be applied toward the principal balance of the term loan during the last two years before maturity. The majority of our businesses also maintain revolving capital expenditure and/or working capital facilities.

See below for further description of the cash flows related to our businesses.

## **Energy-Related Businesses**

### **IMTT**

The following analysis represents 100% of the cash flows of IMTT, rather than just the composition of cash flows that are included in our consolidated cash flows. We believe this is the most appropriate and meaningful approach to discussion of the historical cash flow trends of IMTT. We account for our 50% ownership of this business using the equity method. Distributions from IMTT when IMTT records a net loss, or pays distributions in excess of our share of its earnings, are reflected in investing activities in our consolidated cash flow.

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|                                       | Nine Months Ended     |           | Change                  |         |
|---------------------------------------|-----------------------|-----------|-------------------------|---------|
|                                       | September 30,<br>2011 | 2010      | Favorable/(Unfavorable) |         |
| (\$ In Thousands)                     | \$                    | \$        | \$                      | %       |
| Cash provided by operating activities | 85,061                | 131,121   | (46,060 )               | (35.1 ) |
| Cash used in investing activities     | (24,349 )             | (57,550 ) | 33,201                  | 57.7    |
| Cash used in financing activities     | (14,061 )             | (71,581 ) | 57,520                  | 80.4    |

22

TABLE OF CONTENTS

## Energy-Related Business: *IMTT* (continued)

### Operating Activities

Cash provided by operating activities at IMTT is generated primarily from storage rentals and ancillary services that are billed monthly and paid on various terms. Cash used in operating activities is mainly for payroll and benefits costs, maintenance and repair of fixed assets, utilities and professional services, interest payments and payments to tax jurisdictions. Cash provided by operating activities decreased due primarily to lower operating results at IMTT's environmental response services business and a larger contribution to the pension fund, partially offset by improved terminal operating results and a smaller increase in working capital.

In 2010, working capital requirements increased substantially as a result of the timing of payments on work being performed on the BP spill in the Gulf of Mexico.

### Investing Activities

The decrease in cash used in investing activities was due primarily to the release of a tax-exempt bond escrow, partially offset by higher capital expenditures in 2011 as compared with 2010. Total capital expenditures increased from \$55.8 million in 2010 to \$77.4 million in 2011 primarily reflecting an increase in growth capital expenditures.

### Maintenance Capital Expenditure

IMTT incurs maintenance capital expenditures to prolong the useful lives and increase the service capacity of existing revenue-producing assets. Maintenance capital expenditures include the refurbishment of storage tanks, piping, dock facilities and environmental capital expenditures, principally in relation to improvements in containment measures and remediation.

IMTT incurred \$36.1 million and \$29.2 million in 2011 and 2010, respectively, on maintenance capital expenditures, including (i) \$31.6 million and \$23.6 million, respectively, principally in relation to refurbishments of tanks, docks and other infrastructure and (ii) \$4.5 million and \$5.6 million, respectively, on environmental capital expenditures.

For the full-year 2011, IMTT management currently expects to spend approximately \$55.0 million on maintenance capital expenditures. IMTT anticipates that maintenance capital expenditures will remain at elevated levels through 2014 due to required cleaning and inspection program in Louisiana.

### Growth Capital Expenditure

Through September 2011, IMTT incurred growth capital expenditures of \$41.3 million compared with expenditures of \$26.6 million in 2010.

Through September 2011, IMTT has completed growth projects costing \$65.0 million, of which \$27.9 million related to the construction or upgrade of support infrastructure, primarily docks. These projects are expected to generate \$6.5 million of annualized gross profit and EBITDA as outlined in the table below.

Anticipated  
Incremental

Anticipated Cumulative  
Gross Profit/EBITDA

|      | Gross Profit/EBITDA |                |
|------|---------------------|----------------|
| 2011 | \$ 4.8 million      | \$ 4.8 million |
| 2012 | \$ 1.7 million      | \$ 6.5 million |

At September 30, 2011, IMTT had growth projects with an estimated total cost of \$220.0 million underway, including \$34.6 million of support infrastructure projects. To date, \$54.9 million has been spent on these projects. The projects are expected to generate an additional approximately \$34.8 million of annualized gross profit and EBITDA as outlined in the table below.

|      | Anticipated<br>Incremental<br>Gross Profit/EBITDA | Anticipated Cumulative<br>Gross Profit/EBITDA |
|------|---------------------------------------------------|-----------------------------------------------|
| 2011 | \$ 2.8 million                                    | \$ 2.8 million                                |
| 2012 | \$ 15.9 million                                   | \$ 18.7 million                               |
| 2013 | \$ 11.9 million                                   | \$ 30.6 million                               |
| 2014 | \$ 4.2 million                                    | \$ 34.8 million                               |

23

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TABLE OF CONTENTS**Energy-Related Business: IMTT (continued)**

Support infrastructure is growth capital expenditure that does not directly generate incremental gross profit or EBITDA as it has no contractual revenue stream associated with it. However, it does facilitate the ongoing growth of IMTT. Examples of such projects include new docks and berths, new truck racks and other inter-modal transport facilities and new or improved pumps and piping.

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 (the Act) was signed. The Act provides for 100% tax depreciation for certain fixed assets placed in service after September 8, 2010 and before January 1, 2012, and 50% tax depreciation for certain fixed assets placed in service during 2012 for federal income tax purposes. Generally, states do not allow this tax depreciation deduction in determining state taxable income. Importantly, Louisiana, in which IMTT has significant operations, does permit the use of federal tax depreciation in calculating state taxable income. IMTT will take into consideration the benefits of these accelerated depreciation provisions of the Act when evaluating its capital expenditure plans for the remainder of 2011 and 2012.

**Financing Activities**

Cash flows used in financing activities decreased due primarily to a distribution of \$5.0 million to each shareholder on January 4, 2010 and \$10.0 million to each shareholder on August 9, 2010, as compared with no distributions paid during 2011 as well as a decrease in net repayments and higher debt refinancing costs in 2010 that did not recur.

At September 30, 2011, the outstanding balance on IMTT's debt facilities, excluding capitalized leases, consisted of \$336.3 million in letter of credit backed tax exempt bonds, \$189.0 million in bank owned tax exempt bonds, a \$65.0 million term loan, \$22.3 million in revolving credit facilities and \$29.3 million in shareholder loans. The weighted average interest rate of the outstanding debt facilities, including any interest rate swaps and fees associated with outstanding letters of credit is 5.00%. Cash interest paid was \$25.5 million and \$25.0 million for 2011 and 2010, respectively.

For a description of the material terms of IMTT's credit facilities, see Liquidity and Capital Resources in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. IMTT has not had any material changes to these credit facilities since February 23, 2011, our 10-K filing date.

**The Gas Company**

|                                                 | Nine Months Ended<br>September 30, |           | Change                  |         |
|-------------------------------------------------|------------------------------------|-----------|-------------------------|---------|
|                                                 | 2011                               | 2010      | Favorable/(Unfavorable) |         |
| (\$ In Thousands)                               | \$                                 | \$        | \$                      | %       |
| Cash provided by operating activities           | 17,033                             | 22,859    | (5,826 )                | (25.5 ) |
| Cash used in investing activities               | (10,935 )                          | (5,680 )  | (5,255 )                | (92.5 ) |
| Cash provided by (used in) financing activities | 10,000                             | (10,000 ) | 20,000                  | NM      |

NM Not meaningful



## **Operating Activities**

The principal source of cash provided by operating activities is customer receipts. The business incurs payments for fuel, materials, pipeline repairs, vendor services and supplies, payroll and benefit costs, revenue-based taxes and payment of administrative costs. Customers are generally billed monthly and make payments on account. Vendors and suppliers generally bill the business when services are rendered or when products are shipped. The decrease in cash from operations from 2010 to 2011 was driven primarily by the increased fuel costs to be recovered from customers and timing of pension plan contributions, partially offset by improved operating results during 2011 and federal taxes payable to MIC.

## **Investing Activities**

Cash used in investing activities is composed primarily of capital expenditures. Capital expenditures for the non-utility business are funded by cash from operating activities and capital expenditures for the utility business are funded by drawing on credit facilities as well as cash from operating activities.

## TABLE OF CONTENTS

# **Energy-Related Business: *The Gas Company* (continued)**

## **Maintenance Capital Expenditure**

Maintenance capital expenditures include replacement of pipeline sections, improvements to the business transmission system and SNG plant, improvements to buildings and other property and the purchase of equipment.

## **Growth Capital Expenditure**

Growth capital expenditures include the purchase of meters, regulators and propane tanks for new customers, the cost of installing pipelines for new residential and commercial construction, the renewable feedstock pilot program and the expansion of gas storage facilities.

The following table sets forth information about capital expenditures in The Gas Company:

|                                      | Maintenance    | Growth         |
|--------------------------------------|----------------|----------------|
| Nine months ended September 30, 2010 | \$ 1.8 million | \$ 3.8 million |
| Nine Months Ended September 30, 2011 | \$ 7.0 million | \$ 4.0 million |
| 2011 full year projected             | \$ 9.1 million | \$ 6.6 million |

The business expects to fund its total 2011 capital expenditures primarily from cash from operating activities and available debt facilities. Capital expenditures for 2011 are higher than in 2010 due to completion of the renewable feedstock project, pipeline maintenance and inspection projects related to the integrity management program (expected to be completed by 2012) and expansion of storage facilities. These are reflected in the increase in capital expenditure for 2011.

The full year maintenance capital expenditure projection has been revised upward due primarily to additional work required on the pipeline from the inspection project and additional projects pulled forward to take advantage of tax depreciation mentioned below. The full year growth capital expenditure projection has been revised downward due primarily to delay in new construction.

December 2010, the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 (the Act) was signed. The Act provides for 100% tax depreciation for certain fixed assets placed in service after September 8, 2010 and before January 1, 2012, and 50% tax depreciation for certain fixed assets placed in service during 2012 for federal income tax purposes. Generally, states do not allow this federal tax depreciation deduction in determining state taxable income. The business will take into consideration the benefits of these accelerated depreciation provisions of the Act when evaluating its capital expenditure plans for the remainder of 2011 and 2012.

## **Financing Activities**

Cash from financing activities includes debt financings for capital expenditures and the repayment of outstanding credit facilities. At September 30, 2011, the outstanding balance on the business debt facilities consisted of \$160.0 million in term loan facility borrowings and \$10.0 million in capital expenditure facility borrowings.

The Gas Company has interest rate swaps that effectively fix 100% of the interest rate exposure under the two \$80.0 million floating rate term loan facilities. The weighted average interest rate of the outstanding debt facilities, including any interest rate swaps at September 30, 2011, was 5.16%, which includes a ten basis point step-up in the LIBOR

margin, effective June 8, 2011, for each of two \$80.0 million term loan facilities. Cash interest paid was \$6.5 million and \$6.4 million for 2011 and 2010, respectively.

The Gas Company also has an uncommitted unsecured short-term borrowing facility of \$7.5 million that was renewed during the second quarter of 2011. This credit line bears interest at the lending bank's quoted rate or prime rate. The facility is available for working capital needs. No amount was outstanding for this facility at September 30, 2011.

TABLE OF CONTENTS**Energy-Related Business: *The Gas Company* (continued)**

The financial covenants triggering distribution lock-up or default under the business credit facility are as follows:

12 mo. look-forward and 12 mo. look-backward adjusted EBITDA/interest <3.5x (distribution lock-up) and <2.5x (default). The look-backward ratio and look-forward ratios at September 30, 2011 were 5.22x and 6.45x, respectively.

Additionally, the HPUC requires the consolidated debt to total capital for HGC Holdings be less than 65% and that \$20.0 million be readily available in cash resources at The Gas Company, HGC Holdings or MIC. At September 30, 2011, the debt to total capital ratio was 58.4% and \$20.0 million in cash resources was readily available.

For a description of the material terms of The Gas Company's credit facilities, see Liquidity and Capital Resources in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. We have not had any material changes to these credit facilities since February 23, 2011, our 10-K filing date.

**District Energy**

The following analysis represents 100% of the cash flows of District Energy.

|                                       | Nine Months Ended<br>September 30, |          | Change<br>Favorable/(Unfavorable) |      |
|---------------------------------------|------------------------------------|----------|-----------------------------------|------|
| (\$ In Thousands)                     | 2011                               | 2010     |                                   |      |
|                                       | \$                                 | \$       | \$                                | %    |
| Cash provided by operating activities | 11,213                             | 9,878    | 1,335                             | 13.5 |
| Cash used in investing activities     | (1,429 )                           | (3,642 ) | 2,213                             | 60.8 |
| Cash used in financing activities     | (5,123 )                           | (1,635 ) | (3,488 )                          | NM   |

NM Not meaningful

**Operating Activities**

Cash provided by operating activities is driven primarily by customer receipts for services provided and leased equipment payments received (including non-revenue lease principal). Cash used in operating activities is driven by the timing of payments for electricity, vendor services or supplies and the payment of payroll and benefit costs. Cash from operating activities increased due primarily to the expiration of a contractual requirement that the business prepay a portion of its electricity supply.

**Investing Activities**

Cash used in investing activities mainly comprises capital expenditures, which are generally funded by drawing on available facilities and cash from operations. Cash used in investing activities in 2011 and 2010 primarily funded growth capital expenditures for new customer connections and plant expansion.

### **Maintenance Capital Expenditure**

The business expects to spend approximately \$1.0 million per year on capital expenditures relating to the replacement of parts, system reliability, customer service improvements and minor system modifications. Maintenance capital expenditures will be funded from available facilities and cash from operating activities. These expenditures were lower during 2011 due to the timing of spend on ordinary course maintenance projects.

### **Growth Capital Expenditure**

Since 2008, District Energy signed contracts with five additional customers and committed to spend \$1.9 million on interconnection, of which it had spent \$1.2 million as of September 30, 2011, with \$730,000 remaining to be spent.

The business anticipates it will receive reimbursements from customers for approximately \$1.1 million of the total \$1.9 million expenditure, of which it had received \$455,000 as of September 30, 2011. These additional customers are expected to contribute \$625,000 to gross profit and EBITDA on an annualized basis.

TABLE OF CONTENTS

## Energy-Related Business: *District Energy* (continued)

The business continues to actively market to new potential customers. New customers will typically reimburse the business for a substantial portion of expenditures related to connecting them to the business system, thereby reducing the impact of this element of capital expenditure.

The following table sets forth information about District Energy's capital expenditures:

|                                      | Maintenance    | Growth         |
|--------------------------------------|----------------|----------------|
| Nine months ended September 30, 2010 | \$ 1.1 million | \$ 174,000     |
| Nine Months Ended September 30, 2011 | \$ 565,000     | \$ 864,000     |
| 2011 full year projected             | \$ 1.0 million | \$ 1.4 million |

Growth capital expenditures were higher during 2011 due to the timing of spend related to connecting new customers to the business district cooling system.

In early 2009, District Energy's Las Vegas operation began providing service to a new customer building. This service required a \$3.0 million system expansion of the Las Vegas facility, of which \$300,000 was funded through a capital contribution from the noncontrolling interest shareholder of District Energy's Las Vegas operation during the first quarter of 2010 (see Financing Activities below).

## Financing Activities

At September 30, 2011, the outstanding balance on the business debt facilities consisted of \$170.0 million in term loan facilities. The weighted average interest rate of the outstanding debt facilities, including any interest rate swaps and fees associated with outstanding letters of credit at September 30, 2011, was 5.52%. Cash interest paid was \$7.5 million and \$7.3 million for 2011 and 2010, respectively. Cash interest expense was slightly higher due to the expiration of an interest rate basis swap agreement in March 2010.

The increase in cash used in financing activities was due primarily to increased distributions paid to the noncontrolling interest shareholders. In 2010, these distributions were offset by a \$300,000 capital contribution from the noncontrolling interest shareholder of District Energy's Las Vegas operations (as discussed above in Investing Activities).

The financial covenants triggering distribution lock-up or default under the business credit facility are as follows:

Backward Interest Coverage Ratio <1.5x (distribution lock-up) and <1.2x (default). The ratio at September 30, 2011 was 2.4x.

Leverage Ratio (funds from operations less interest expense to net debt) for the previous 12 months less than 6.0% (distribution lock-up) and 4.0% (default). The ratio at September 30, 2011 was 9.9%.

For a description of the material terms of District Energy's credit facilities, see Liquidity and Capital Resources in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. We have not had any material changes to these credit facilities since February 23, 2011, our 10-K filing date.

TABLE OF CONTENTS**Aviation-Related Business****Atlantic Aviation**

|                                       | Nine Months Ended<br>September 30, |           | Change<br>Favorable/(Unfavorable) |      |
|---------------------------------------|------------------------------------|-----------|-----------------------------------|------|
|                                       | 2011                               | 2010      |                                   |      |
| (\$ In Thousands)                     | \$                                 | \$        | \$                                | %    |
| Cash provided by operating activities | 44,105                             | 42,410    | 1,695                             | 4.0  |
| Cash used in investing activities     | (17,173 )                          | (5,511 )  | (11,662 )                         | NM   |
| Cash used in financing activities     | (26,874 )                          | (44,330 ) | 17,456                            | 39.4 |

NM Not meaningful

**Operating Activities**

Cash from operations at Atlantic Aviation is generated from sales transactions primarily paid by credit cards. Some customers have extended payment terms and are billed accordingly. Cash is used in operating activities mainly for payments to vendors of fuel, aircraft services and professional services, as well as payroll costs and payments to tax jurisdictions. Cash provided by operating activities increased from 2010 to 2011 due primarily to:

improved operating results; and  
lower cash interest paid driven by reduced debt levels, partially offset by  
the timing of payment of fuel purchases.

**Investing Activities**

Cash used in investing activities relates primarily to cash used for acquisitions, proceeds from the sale of FBOs and capital expenditures. Cash used in investing activities increased during 2011 as compared to 2010 as a result of the acquisition of two FBOs in Oregon during the quarter ended September 30, 2011 and an increase in capital expenditures in 2011, partially offset by proceeds received from the sale of FBO during the quarter ended June 30, 2011.

Maintenance expenditures are generally funded by cash from operating activities and growth capital expenditures are generally funded with draws on capital expenditure facilities.

**Maintenance Capital Expenditure**

Maintenance capital expenditures include repainting, replacing equipment as necessary and any ongoing environmental or required regulatory expenditure, such as installing safety equipment. These expenditures are generally funded from cash flow from operating activities.

**Growth Capital Expenditure**

Growth capital expenditures are incurred primarily where the business expects to receive an appropriate return relative to its cost of capital. Historically these expenditures have included development of hangars, terminal buildings and

ramp upgrades. The business has generally funded these projects through its growth capital expenditure facility or capital contributions from MIC.

The following table sets forth information about capital expenditures by Atlantic Aviation:

|                                      | Maintenance     | Growth         |
|--------------------------------------|-----------------|----------------|
| Nine months ended September 30, 2010 | \$ 3.9 million  | \$ 1.7 million |
| Nine Months Ended September 30, 2011 | \$ 5.4 million  | \$ 5.7 million |
| 2011 full year projected             | \$ 10.1 million | \$ 6.8 million |

Growth capital expenditures incurred in 2011 primarily reflects the construction costs of a new FBO at Will Rogers Airport in Oklahoma City, construction of a hangar at Atlanta Peachtree and the construction of a new fuel farm at El Paso.



TABLE OF CONTENTS

**Aviation-Related Business: *Atlantic Aviation* (continued)**

In December 2010, the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 (the Act) was signed. The Act provides for 100% tax depreciation for certain fixed assets placed in service after September 8, 2010 and before January 1, 2012, and 50% tax depreciation for certain fixed assets placed in service during 2012 for federal income tax purposes. Generally, states do not allow this federal tax depreciation deduction in determining state taxable income. The business will take into consideration the benefits of these accelerated depreciation provisions of the Act when evaluating its capital expenditure plans for the remainder of 2011 and 2012.

**Financing Activities**

At September 30, 2011, the outstanding balance on Atlantic Aviation's debt facilities consisted of \$728.8 million in term loan facility borrowings, which is 100% hedged with interest rate swaps, and \$49.8 million in capital expenditure facility borrowings. The weighted average interest rate on the term loan was 6.79%. The interest rate applicable on the capital expenditure facility is the three-month U.S. Libor plus a margin of 1.60%. Cash interest paid was \$38.9 million and \$41.3 million for 2011 and 2010, respectively, excluding interest rate swap breakage fees, related to its debt facilities.

In addition to the debt facilities described above, Atlantic Aviation raised a \$3.5 million stand-alone debt facility to partially fund the construction of a new FBO at Oklahoma City Will Rogers Airport. At September 30, 2011, the outstanding balance on the stand-alone facility was \$3.5 million.

The decrease in cash used in financing activities is due primarily to a larger prepayment of the outstanding principal balance of the term loan debt in 2010 of \$46.3 million compared with \$34.5 million in 2011 and borrowings on long-term debt facility and line of credit during 2011.

Per the terms of Atlantic Aviation's primary debt facility, the maximum permitted debt-to-EBITDA ratio dropped to 7.50x on March 31, 2011. The business expects to remain in compliance with the leverage covenant through the maturity of its debt facilities if the performance of the business remains at current levels.

The financial covenant requirements under Atlantic Aviation's credit facility, and the calculation of these measures at September 30, 2011, were as follows:

Debt Service Coverage Ratio > 1.2x (default threshold). The ratio at September 30, 2011 was 2.10x.  
Leverage Ratio debt to adjusted EBITDA for the trailing twelve months < 7.50x (default threshold). The ratio at September 30, 2011 was 6.22x.

In cooperation with the business lenders, the terms of Atlantic Aviation's loan agreement were amended on February 25, 2009. The amendments require that the business apply all excess cash flow to prepay additional debt principal whenever the leverage ratio (debt to adjusted EBITDA) is equal to or greater than 6.0x to 1.0 for the trailing twelve months and to use 50% of excess cash flow to prepay debt whenever the leverage ratio is equal to or greater than 5.5x to 1.0 and below 6.0x to 1.0.

For a description of the material terms of Atlantic Aviation's credit facilities, see Liquidity and Capital Resources in Part II, Item 7 of our Annual Report of Form 10-K for the fiscal year ended December 31, 2010. We have not had any material changes to these credit facilities since February 23, 2011, our 10-K filing date.

## Commitments and Contingencies

At September 30, 2011 there were no material changes in our future commitments and contingencies from December 31, 2010, except for the mandatory prepayment we expect to make under the cash sweep terms of Atlantic Aviation's credit facility as discussed above.

See Note 8, Long-Term Debt, to our consolidated condensed financial statements in Part I of this Form 10-Q for further discussion. At September 30, 2011, we did not have any outstanding material purchase obligations. For a discussion of our other future obligations, due by period, under the various contractual obligations, off-balance sheet arrangements and commitments, please see Liquidity and Capital Resources Commitments and Contingencies in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year

## TABLE OF CONTENTS

ended December 31, 2010, filed with the SEC on February 23, 2011. We have not had any material changes to our commitments except as discussed above.

In addition, at September 30, 2011, we did not have any material reserves for contingencies. We have other contingencies, including pending legal and administrative proceedings that are not reflected at this time as they are not ascertainable.

Our sources of cash to meet these obligations are as follows:

cash generated from our operations (see Operating Activities in Liquidity and Capital Resources );  
refinancing our current credit facilities on or before maturity (see Financing Activities in Liquidity and Capital Resources ); and  
cash available from our undrawn credit facilities (see Financing Activities in Liquidity and Capital Resources ).

## **Critical Accounting Policies and Estimates**

For critical accounting policies and estimates, see Critical Accounting Policies and Estimates in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. Our critical accounting policies and estimates have not changed materially from the description contained in that Annual Report.

## **Goodwill, Intangible Assets and Property, Plant and Equipment**

Significant assets acquired in connection with our acquisition of The Gas Company, District Energy and Atlantic Aviation include contract rights, customer relationships, non-compete agreements, trademarks, property and equipment and goodwill.

Trademarks are generally considered to be indefinite life intangibles. Trademarks and goodwill are not amortized in most circumstances. It may be appropriate to amortize some trademarks. However, for unamortized intangible assets, we are required to perform annual impairment reviews and more frequently in certain circumstances.

The goodwill impairment test is a two-step process, which requires management to make judgments in determining what assumptions to use in the calculation. The first step of the process consists of estimating the fair value of each reporting unit based on a discounted cash flow model using revenue and profit forecasts and comparing those estimated fair values with the carrying values, which included the allocated goodwill. If the estimated fair value is less than the carrying value, a second step is performed to compute the amount of the impairment by determining an implied fair value of goodwill. The determination of a reporting unit's implied fair value of goodwill requires the allocation of the estimated fair value of the reporting unit to the assets and liabilities of the reporting unit. Any unallocated fair value represents the implied fair value of goodwill, which is compared with its corresponding carrying value. The Gas Company, District Energy and Atlantic Aviation are separate reporting units for purposes of this analysis. The impairment test for trademarks, which are not amortized, requires the determination of the fair value of such assets. If the fair value of the trademarks are less than their carrying value, an impairment loss is recognized in an amount equal to the difference. We cannot predict the occurrence of certain future events that might adversely affect the reported value of goodwill and/or intangible assets. Such events include, but are not limited to, strategic decisions made in response to economic and competitive conditions, the impact of the economic environment on our customer base, or material negative change in relationship with significant customers.

Property and equipment is initially stated at cost. Depreciation on property and equipment is computed using the straight-line method over the estimated useful lives of the property and equipment after consideration of historical

results and anticipated results based on our current plans. Our estimated useful lives represent the period the asset remains in service assuming normal routine maintenance. We review the estimated useful lives assigned to property and equipment when our business experience suggests that they do not properly reflect the consumption of economic benefits embodied in the property and equipment nor result in the appropriate matching of cost against revenue.

Factors that lead to such a conclusion may include

## TABLE OF CONTENTS

physical observation of asset usage, examination of realized gains and losses on asset disposals and consideration of market trends such as technological obsolescence or change in market demand.

Significant intangibles, including contract rights, customer relationships, non-compete agreements and technology are amortized using the straight-line method over the estimated useful lives of the intangible asset after consideration of historical results and anticipated results based on our current plans. With respect to contract rights in our Atlantic Aviation business, we take into consideration the history of contract right renewals in determining our assessment of useful life and the corresponding amortization period.

We perform impairment reviews of property and equipment and intangibles subject to amortization, when events or circumstances indicate that assets are less than their carrying amount and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. In this circumstance, the impairment charge is determined based upon the amount by which the net book value of the assets exceeds their fair market value. Any impairment is measured by comparing the fair value of the asset to its carrying value.

The implied fair value of reporting units and fair value of property and equipment and intangible assets is determined by our management and is generally based upon future cash flow projections for the acquired assets, discounted to present value. We use outside valuation experts when management considers that it is appropriate to do so.

We test for goodwill and indefinite-lived intangible assets when there is an indicator of impairment. Impairments of property, equipment, land and leasehold improvement and intangible assets during the quarter ended June 30, 2011 relating to Atlantic Aviation are discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations Results of Operations in Part I of this quarterly report on Form 10-Q. In addition, see Note 6, Property, Equipment, Land and Leasehold Improvements, and Note 7, Intangible Assets, in our consolidated condensed financial statements in Part I of this for 10-Q for further discussions.

## **Quantitative and Qualitative Disclosures About Market Risk**

For quantitative and qualitative disclosures about market risk, see Part II, Item 7A Quantitative and Qualitative Disclosures about Market Risk in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010. Our exposure to market risk has not changed materially since February 23, 2011, our 10-K filing date.

## **Controls and Procedures**

Under the direction and with the participation of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures (as such term is defined under Rule 13a-15(e) of the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2011.

There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the quarter ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## CONSOLIDATED CONDENSED BALANCE SHEETS

### (\$ In Thousands, Except Share Data)

|                                                                                                                                               | September<br>30, 2011<br>(Unaudited) | December<br>31, 2010 <sup>(1)</sup> |
|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------|
| <b>ASSETS</b>                                                                                                                                 |                                      |                                     |
| Current assets:                                                                                                                               |                                      |                                     |
| Cash and cash equivalents                                                                                                                     | \$21,817                             | \$24,563                            |
| Accounts receivable, less allowance for doubtful accounts of \$664 and \$613, respectively                                                    | 59,516                               | 47,845                              |
| Inventories                                                                                                                                   | 18,836                               | 17,063                              |
| Prepaid expenses                                                                                                                              | 5,480                                | 6,321                               |
| Deferred income taxes                                                                                                                         | 18,530                               | 19,030                              |
| Other                                                                                                                                         | 16,152                               | 10,605                              |
| Total current assets                                                                                                                          | 140,331                              | 125,427                             |
| Property, equipment, land and leasehold improvements, net                                                                                     | 556,914                              | 563,451                             |
| Equipment lease receivables                                                                                                                   | 33,130                               | 35,663                              |
| Investment in unconsolidated business                                                                                                         | 229,679                              | 223,792                             |
| Goodwill                                                                                                                                      | 516,094                              | 514,253                             |
| Intangible assets, net                                                                                                                        | 670,472                              | 705,862                             |
| Other                                                                                                                                         | 25,225                               | 28,294                              |
| Total assets                                                                                                                                  | \$2,171,845                          | \$2,196,742                         |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>                                                                                                        |                                      |                                     |
| Current liabilities:                                                                                                                          |                                      |                                     |
| Due to manager related party                                                                                                                  | \$3,535                              | \$3,282                             |
| Accounts payable                                                                                                                              | 30,768                               | 36,036                              |
| Accrued expenses                                                                                                                              | 25,435                               | 23,047                              |
| Current portion of long-term debt                                                                                                             | 43,048                               | 49,325                              |
| Fair value of derivative instruments                                                                                                          | 42,260                               | 43,496                              |
| Other                                                                                                                                         | 16,541                               | 16,100                              |
| Total current liabilities                                                                                                                     | 161,587                              | 171,286                             |
| Long-term debt, net of current portion                                                                                                        | 1,079,101                            | 1,089,559                           |
| Deferred income taxes                                                                                                                         | 168,584                              | 156,328                             |
| Fair value of derivative instruments                                                                                                          | 26,072                               | 51,729                              |
| Other                                                                                                                                         | 40,342                               | 41,145                              |
| Total liabilities                                                                                                                             | 1,475,686                            | 1,510,047                           |
| Commitments and contingencies                                                                                                                 |                                      |                                     |
| Members' equity:                                                                                                                              |                                      |                                     |
| LLC interests, no par value; 500,000,000 authorized; 46,207,881 LLC interests issued and outstanding at September 30, 2011 and 45,715,448 LLC | 957,506                              | 964,430                             |

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interests issued and outstanding at December 31, 2010

|                                      |             |             |
|--------------------------------------|-------------|-------------|
| Additional paid in capital           | 21,956      | 21,956      |
| Accumulated other comprehensive loss | (21,677 )   | (25,812 )   |
| Accumulated deficit                  | (254,374 )  | (269,425 )  |
| Total members' equity                | 703,411     | 691,149     |
| Noncontrolling interests             | (7,252 )    | (4,454 )    |
| Total equity                         | 696,159     | 686,695     |
| Total liabilities and equity         | \$2,171,845 | \$2,196,742 |

(1) Reclassified to conform to current period presentation.

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****CONSOLIDATED CONDENSED STATEMENTS OF  
OPERATIONS  
(Unaudited)****(\$ In Thousands, Except Share and Per Share Data)**

|                                                                  | Quarter Ended         |                       | Nine Months Ended     |                       |
|------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                                                                  | September 30,<br>2011 | September 30,<br>2010 | September 30,<br>2011 | September 30,<br>2010 |
| Revenue                                                          |                       |                       |                       |                       |
| Revenue from product sales                                       | \$ 159,834            | \$ 129,217            | \$ 474,480            | \$ 374,412            |
| Revenue from product sales utility                               | 35,088                | 28,232                | 105,782               | 83,517                |
| Service revenue                                                  | 55,420                | 54,598                | 154,590               | 157,598               |
| Financing and equipment lease income                             | 1,236                 | 1,251                 | 3,784                 | 3,767                 |
| Total revenue                                                    | 251,578               | 213,298               | 738,636               | 619,294               |
| Costs and expenses                                               |                       |                       |                       |                       |
| Cost of product sales                                            | 107,475               | 78,843                | 326,026               | 235,784               |
| Cost of product sales utility                                    | 29,205                | 22,467                | 86,842                | 66,931                |
| Cost of services                                                 | 15,860                | 16,625                | 40,704                | 41,088                |
| Selling, general and administrative                              | 50,706                | 50,486                | 150,685               | 150,742               |
| Fees to manager related party                                    | 3,465                 | 2,380                 | 11,253                | 6,837                 |
| Depreciation                                                     | 10,072                | 6,973                 | 25,905                | 21,897                |
| Amortization of intangibles                                      | 8,637                 | 8,743                 | 33,400                | 26,154                |
| Loss on disposal of assets                                       | 518                   |                       | 1,743                 |                       |
| Total operating expenses                                         | 225,938               | 186,517               | 676,558               | 549,433               |
| Operating income                                                 | 25,640                | 26,781                | 62,078                | 69,861                |
| Other income (expense)                                           |                       |                       |                       |                       |
| Interest income                                                  | 3                     | 2                     | 104                   | 22                    |
| Interest expense <sup>(1)</sup>                                  | (14,638 )             | (24,844 )             | (48,973 )             | (98,505 )             |
| Equity in earnings and amortization charges of investee          | 2,436                 | 7,804                 | 14,068                | 19,171                |
| Other income, net                                                | 1,200                 | 1,269                 | 805                   | 821                   |
| Net income (loss) from continuing operations before income taxes | 14,641                | 11,012                | 28,082                | (8,630 )              |
| (Provision) benefit for income taxes                             | (5,137 )              | (2,036 )              | (11,635 )             | 12,541                |
| Net income from continuing operations                            | \$ 9,504              | \$ 8,976              | \$ 16,447             | \$ 3,911              |
| Net income from discontinued operations, net of taxes            |                       |                       |                       | 81,199                |
| Net income                                                       | \$ 9,504              | \$ 8,976              | \$ 16,447             | \$ 85,110             |
| Less: net income (loss) attributable to noncontrolling interests | 3,128                 | 34                    | 1,396                 | (1,317 )              |



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|                                                                                                |            |            |            |            |
|------------------------------------------------------------------------------------------------|------------|------------|------------|------------|
| Net income attributable to MIC LLC                                                             | \$6,376    | \$8,942    | \$15,051   | \$86,427   |
| Basic income per share from continuing operations attributable to MIC LLC interest holders     | \$0.14     | \$0.20     | \$0.33     | \$0.12     |
| Basic income per share from discontinued operations attributable to MIC LLC interest holders   |            |            |            | 1.78       |
| Basic income per share attributable to MIC LLC interest holders                                | \$0.14     | \$0.20     | \$0.33     | \$1.90     |
| Weighted average number of shares outstanding: basic                                           | 46,088,783 | 45,715,448 | 45,908,258 | 45,493,982 |
| Diluted income per share from continuing operations attributable to MIC LLC interest holders   | \$0.14     | \$0.20     | \$0.33     | \$0.12     |
| Diluted income per share from discontinued operations attributable to MIC LLC interest holders |            |            |            | 1.78       |
| Diluted income per share attributable to MIC LLC interest holders                              | \$0.14     | \$0.20     | \$0.33     | \$1.90     |
| Weighted average number of shares outstanding: diluted                                         | 46,106,708 | 45,747,437 | 45,934,013 | 45,592,577 |
| Cash distributions declared per share                                                          | \$0.20     | \$         | \$0.60     | \$         |

(1) Interest expense includes non-cash gains on derivative instruments of \$4.6 million and \$9.6 million for the quarter and nine months ended September 30, 2011, respectively. For the quarter and nine months ended September 30, 2010, interest expense includes non-cash losses on derivative instruments of \$3.8 million and \$35.5 million, respectively.

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED STATEMENTS OF  
CASH FLOWS  
(Unaudited)  
(\$ In Thousands)**

|                                                                                                              | Nine Months Ended |           |
|--------------------------------------------------------------------------------------------------------------|-------------------|-----------|
|                                                                                                              | September         | September |
|                                                                                                              | 30, 2011          | 30, 2010  |
| Operating activities                                                                                         |                   |           |
| Net income                                                                                                   | \$ 16,447         | \$ 85,110 |
| Adjustments to reconcile net income to net cash provided by operating activities from continuing operations: |                   |           |
| Net income from discontinued operations before noncontrolling interests                                      |                   | (81,199 ) |
| Depreciation and amortization of property and equipment                                                      | 30,874            | 26,807    |
| Amortization of intangible assets                                                                            | 33,400            | 26,154    |
| Loss on disposal of assets                                                                                   | 949               |           |
| Equity in earnings and amortization charges of investees                                                     | (14,068 )         | (19,171 ) |
| Equity distributions from investees                                                                          |                   | 15,000    |
| Amortization of debt financing costs                                                                         | 3,074             | 3,299     |
| Non-cash derivative (gains) losses                                                                           | (9,573 )          | 35,497    |
| Base management fees settled in LLC interests                                                                | 11,253            | 2,189     |
| Equipment lease receivable, net                                                                              | 2,271             | 2,202     |
| Deferred rent                                                                                                | 272               | 217       |
| Deferred taxes                                                                                               | 8,680             | (13,685 ) |
| Other non-cash expenses, net                                                                                 | 2,305             | 2,908     |
| Changes in other assets and liabilities:                                                                     |                   |           |
| Accounts receivable                                                                                          | (11,380 )         | (5,254 )  |
| Inventories                                                                                                  | (791 )            | (895 )    |
| Prepaid expenses and other current assets                                                                    | (3,450 )          | 878       |
| Due to manager related party                                                                                 | 1                 | 2,383     |
| Accounts payable and accrued expenses                                                                        | (1,455 )          | (221 )    |
| Income taxes payable                                                                                         | 548               | (1,281 )  |
| Other, net                                                                                                   | (2,192 )          | (956 )    |
| Net cash provided by operating activities from continuing operations                                         | 67,165            | 79,982    |
| Investing activities                                                                                         |                   |           |
| Acquisitions of businesses and investments, net of cash acquired                                             | (23,068 )         |           |
| Proceeds from sale of assets                                                                                 | 16,999            |           |
| Purchases of property and equipment                                                                          | (23,496 )         | (12,462 ) |
| Investment in capital leased assets                                                                          | (24 )             | (2,400 )  |
| Other                                                                                                        | 52                | 630       |

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|                                                                    |          |           |
|--------------------------------------------------------------------|----------|-----------|
| Net cash used in investing activities from continuing operations   | (29,537) | (14,232 ) |
| Financing activities                                               |          |           |
| Proceeds from long-term debt                                       | 13,406   |           |
| Proceeds on line of credit facilities                              | 4,400    |           |
| Dividends paid to holders of LLC interests                         | (18,376) |           |
| Contributions received from noncontrolling interests               |          | 300       |
| Distributions paid to noncontrolling interests                     | (5,123 ) | (1,935 )  |
| Payment of long-term debt                                          | (34,570) | (56,336 ) |
| Debt financing costs paid                                          | (4 )     | (186 )    |
| Change in restricted cash                                          |          | 2,236     |
| Payment of notes and capital lease obligations                     | (107 )   | (102 )    |
| Net cash used in financing activities from continuing operations   | (40,374) | (56,023 ) |
| Net change in cash and cash equivalents from continuing operations | (2,746 ) | 9,727     |

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED STATEMENTS OF  
CASH FLOWS (continued)  
(Unaudited)  
(\$ In Thousands)**

|                                                                              | Nine Months Ended  |                    |
|------------------------------------------------------------------------------|--------------------|--------------------|
|                                                                              | September 30, 2011 | September 30, 2010 |
| Cash flows (used in) provided by discontinued operations:                    |                    |                    |
| Net cash used in operating activities                                        | \$                 | \$ (12,703 )       |
| Net cash provided by investing activities                                    |                    | 134,356            |
| Net cash used in financing activities                                        |                    | (124,183 )         |
| Cash used in discontinued operations <sup>(1)</sup>                          |                    | (2,530 )           |
| Change in cash of discontinued operations held for sale <sup>(1)</sup>       |                    | 2,385              |
| Net change in cash and cash equivalents                                      | (2,746 )           | 9,582              |
| Cash and cash equivalents, beginning of period                               | 24,563             | 27,455             |
| Cash and cash equivalents, end of period continuing operations               | \$ 21,817          | \$ 37,037          |
| Supplemental disclosures of cash flow information for continuing operations: |                    |                    |
| Non-cash investing and financing activities:                                 |                    |                    |
| Accrued purchases of property and equipment                                  | \$ 859             | \$ 1,208           |
| Issuance of LLC interests to manager for base management fees                | \$ 11,002          | \$ 4,083           |
| Issuance of LLC interests to independent directors                           | \$ 450             | \$ 450             |
| Taxes paid                                                                   | \$ 2,382           | \$ 2,059           |
| Interest paid                                                                | \$ 55,178          | \$ 59,737          |

(1) Cash of discontinued operations held for sale is reported in assets of discontinued operations held for sale in the accompanying consolidated condensed balance sheets. The cash used in discontinued operations is different than the change in cash of discontinued operations held for sale due to intercompany transactions that are eliminated in consolidation.

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

### (Unaudited)

## 1. Organization and Description of Business

Macquarie Infrastructure Company LLC, a Delaware limited liability company, was formed on April 13, 2004.

Macquarie Infrastructure Company LLC, both on an individual entity basis and together with its consolidated subsidiaries, is referred to in these financial statements as the Company or MIC. The Company owns, operates and invests in a diversified group of infrastructure businesses in the United States. Macquarie Infrastructure Management (USA) Inc. is the Company's manager and is referred to in these financial statements as the Manager. The Manager is a wholly-owned subsidiary within the Macquarie Group of companies, which is comprised of Macquarie Group Limited and its subsidiaries and affiliates worldwide. Macquarie Group Limited is headquartered in Australia and is listed on the Australian Stock Exchange.

MIC LLC is a non-operating holding company with a Board of Directors and other corporate governance responsibilities generally consistent with those of a Delaware corporation. MIC LLC has made an election to be treated as a corporation for tax purposes.

The Company owns its businesses through its wholly-owned subsidiary, Macquarie Infrastructure Company Inc., or MIC Inc. The Company's businesses operate predominantly in the United States and consist of the following:

### **The Energy-Related Businesses:**

a 50% interest in a bulk liquid storage terminal business ( International Matex Tank Terminals or IMTT ), which provides bulk liquid storage and handling services at ten marine terminals in the United States and two in Canada and is one of the largest participants in this industry in the U.S., based on storage capacity;

a gas production and distribution business ( The Gas Company ), which is a full-service gas energy company, making gas products and services available in Hawaii; and

a 50.01% controlling interest in a district energy business ( District Energy ), which operates the largest district cooling system in the U.S., serving various customers in Chicago, Illinois and Las Vegas, Nevada.

**Atlantic Aviation** an airport services business providing products and services, including fuel and aircraft hangaring/parking, to owners and operators of general aviation aircraft at 66 airports in the U.S.

## 2. Basis of Presentation

The unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the

opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The preparation of consolidated condensed financial statements in conformity with GAAP requires estimates and assumptions. Management evaluates these estimates and assumptions on an ongoing basis. Actual results may differ from the estimates and assumptions used in the financial statements and notes. Operating results for the quarter and nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

The consolidated balance sheet at December 31, 2010 has been derived from audited financial statements but does not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. Certain reclassifications were made to the financial statements for the prior period to conform to current period presentation.

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 2. Basis of Presentation (continued)

The interim financial information contained herein should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2010 included in the Company's Annual Report on Form 10-K, as filed with the SEC on February 23, 2011.

### 3. Earnings Per Share

Following is a reconciliation of the basic and diluted number of shares used in computing earnings per share:

|                                                        | Quarter Ended September 30, |            | Nine Months Ended September 30, |            |
|--------------------------------------------------------|-----------------------------|------------|---------------------------------|------------|
|                                                        | 2011                        | 2010       | 2011                            | 2010       |
| Weighted average number of shares outstanding: basic   | 46,088,783                  | 45,715,448 | 45,908,258                      | 45,493,982 |
| Dilutive effect of restricted stock unit grants        | 17,925                      | 31,989     | 25,755                          | 98,595     |
| Weighted average number of shares outstanding: diluted | 46,106,708                  | 45,747,437 | 45,934,013                      | 45,592,577 |

The effect of potentially dilutive shares for the quarter and nine months ended September 30, 2011 is calculated assuming that the 17,925 restricted stock unit grants provided to the independent directors on June 2, 2011 and the 31,989 restricted stock unit grants provided to the independent directors on June 3, 2010 had been fully converted to shares on those grant dates.

The effect of potentially dilutive shares for the quarter and nine months ended September 30, 2010 is calculated assuming that the 31,989 restricted stock unit grants provided to the independent directors on June 3, 2010 and the 128,205 restricted stock unit grants provided to the independent directors on June 4, 2009 had been fully converted to shares on those dates.

### 4. Acquisitions

#### Flightcraft FBOs

On August 31, 2011, Atlantic Aviation completed the acquisition of the assets and liabilities of the FBOs at the Portland International and Eugene airports in Oregon for \$23.1 million (together referred to as Flightcraft). This

acquisition will expand the business network into the Pacific Northwest and was funded from cash proceeds received from sale of smaller FBOs during the quarter ended June 30, 2011.



TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 4. Acquisitions (continued)

The acquisition has been accounted for as a business combination. Accordingly, the results of operations of Flightcraft are included in the consolidated condensed statement of operations, and as a component of the Company's Atlantic Aviation business segment, since September 1, 2011. The preliminary allocation of the Flightcraft assets and liabilities acquired is in the table below (\$ in thousands):

|                                                      |           |
|------------------------------------------------------|-----------|
| Accounts receivable                                  | \$ 1,190  |
| Inventory                                            | 1,314     |
| Prepaid expenses                                     | 57        |
| Total current assets                                 | 2,561     |
| Property, equipment, land and leasehold improvements | 7,297     |
| Intangible assets:                                   |           |
| Contractual arrangements <sup>(1)</sup>              | 6,340     |
| Customer relationships <sup>(2)</sup>                | 1,680     |
| Non-compete agreement                                | 60        |
| Trade names                                          | 270       |
| Goodwill <sup>(3)</sup>                              | 4,941     |
| Total assets acquired                                | \$ 23,149 |
| Total current liabilities assumed                    | \$ 81     |
| Net assets acquired, net of cash acquired            | \$ 23,068 |

(1) Contractual arrangements being amortized over a weighted average of twenty seven years.

(2) Customer relationships being amortized over a nine year period.

(3) Included in goodwill is approximately \$4.9 million that is expected to be deductible for tax purposes. As of November 2, 2011, Atlantic Aviation collected approximately 88.3% of the total accounts receivable acquired.

Atlantic Aviation paid more than the fair value of the underlying net assets for the expansion of the business network into the Pacific Northwest as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately.

The fair value of each component was determined using various valuation techniques, including the market approach, income approach and/or cost approach. Had the acquisition occurred as of January 1, 2011, the consolidated results of operations would not have been materially different. For the quarter ended September 30, 2011, Atlantic Aviation recorded transactional costs of \$298,000 in selling, general and administrative expense.

## 5. Discontinued Operations

On June 2, 2010, the Company concluded the sale in bankruptcy of an airport parking business ( Parking Company of America Airports or PCAA ) resulting in a pre-tax gain of \$130.3 million, of which \$76.5 million related to the forgiveness of debt, and the elimination of \$201.0 million of current debt from liabilities from the Company's consolidated condensed balance sheet. As a part of the bankruptcy sale process, substantially all of the cash proceeds were used to pay the creditors of this business and were not paid to the Company. The Company received \$602,000 from the PCAA bankruptcy estate for expenses paid on behalf of PCAA during its operations.

As a result of the approval of the sale of PCAA's assets in bankruptcy and the dissolution of PCAA during 2010, the Company reduced its valuation allowance in 2010 on the realization of a portion of the

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 5. Discontinued Operations (continued)

deferred tax assets attributable to its basis in PCAA and its consolidated federal net operating loss, or NOL. The change in the valuation allowance recorded in discontinued operations was \$9.6 million for the year ended December 31, 2010.

The results of operations from this business, for the nine months ended September 30, 2010, are separately reported as discontinued operations in the Company's consolidated condensed financial statements. This business is no longer a reportable segment.

Summarized financial information for discontinued operations related to PCAA for the nine months ended September 30, 2010 is as follows (\$ in thousands, except share and per share data):

|                                                                                                | For the<br>Nine Months<br>Ended<br>September 30,<br>2010 |
|------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| Service revenue                                                                                | \$ 28,826                                                |
| Gain on sale of assets through bankruptcy (pre-tax)                                            | 130,260                                                  |
| Net income from discontinued operations before income taxes and noncontrolling interest        | \$ 132,709                                               |
| Provision for income taxes                                                                     | (51,510 )                                                |
| Net income from discontinued operations                                                        | 81,199                                                   |
| Less: net income attributable to noncontrolling interests                                      | 136                                                      |
| Net income from discontinued operations attributable to MIC LLC                                | \$ 81,063                                                |
| Basic income per share from discontinued operations attributable to MIC LLC interest holders   | \$ 1.78                                                  |
| Weighted average number of shares outstanding at the Company level: basic                      | 45,493,982                                               |
| Diluted income per share from discontinued operations attributable to MIC LLC interest holders | \$ 1.78                                                  |
| Weighted average number of shares outstanding at the Company level: diluted                    | 45,592,577                                               |

## 6. Property, Equipment, Land and Leasehold Improvements

Property, equipment, land and leasehold improvements at September 30, 2011 and December 31, 2010 consist of the following (\$ in thousands):

|                                                                          | September<br>30,<br>2011 | December<br>31,<br>2010 |
|--------------------------------------------------------------------------|--------------------------|-------------------------|
| Land                                                                     | \$ 4,618                 | \$ 4,618                |
| Easements                                                                | 5,624                    | 5,624                   |
| Buildings                                                                | 24,938                   | 24,796                  |
| Leasehold and land improvements                                          | 324,723                  | 320,170                 |
| Machinery and equipment                                                  | 349,949                  | 337,595                 |
| Furniture and fixtures                                                   | 9,315                    | 9,240                   |
| Construction in progress                                                 | 13,975                   | 17,070                  |
| Property held for future use                                             | 1,626                    | 1,573                   |
|                                                                          | 734,768                  | 720,686                 |
| Less: accumulated depreciation                                           | (177,854 )               | (157,235 )              |
| Property, equipment, land and leasehold improvements, net <sup>(1)</sup> | \$ 556,914               | \$ 563,451              |

(1) Includes \$136,000 of capitalized interest for the year ended December 31, 2010.

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 6. Property, Equipment, Land and Leasehold Improvements (continued)

As a result of a decline in the performance of certain asset groups at Atlantic Aviation during the quarter ended June 30, 2011, the Company evaluated such asset groups for impairment and determined the asset groups were impaired. Accordingly, the Company recognized non-cash impairment charges of \$1.4 million relating primarily to leasehold and land improvements; buildings; machinery and equipment; and furniture and fixtures at Atlantic Aviation, on assets with a carrying value of \$1.8 million. The fair value of \$405,000 of the impaired asset group was estimated using discounted cash flows. The significant unobservable inputs ( level 3 ) used for the fair value measurement included forecasted cash flows of Atlantic Aviation and its asset groups and the discount rate. The forecasted cash flows for this business were developed using actual cash flows from 2011 and forecasted volume of jet fuel sold based on market dynamics at three small sites. The discount rate was developed using a capital asset pricing model. These charges are recorded in depreciation expense in the consolidated condensed statement of operations during the quarter ended June 30, 2011.

During the quarter ended September 30, 2011, Atlantic Aviation consolidated two FBOs it operated at one airport. Atlantic Aviation has vacated a portion of its leased premises and recorded non-cash write-offs of \$2.9 million primarily associated with leasehold improvements.

As discussed in Note 4, Acquisitions , Atlantic Aviation acquired \$7.3 million in property, equipment, land and leasehold improvements during the Oregon FBOs acquisition during the third quarter of 2011.

### 7. Intangible Assets

Intangible assets at September 30, 2011 and December 31, 2010 consist of the following (\$ in thousands):

|                          | Weighted<br>Average Life<br>(Years) | September 30,<br>2011 | December 31,<br>2010 |
|--------------------------|-------------------------------------|-----------------------|----------------------|
| Contractual arrangements | 29.7                                | \$ 748,355            | \$ 762,595           |
| Non-compete agreements   | 2.5                                 | 9,575                 | 9,515                |
| Customer relationships   | 10.5                                | 79,445                | 77,842               |
| Leasehold rights         | 12.5                                | 3,330                 | 3,330                |
| Trade names              | Indefinite                          | 15,671                | 15,401               |
| Technology               | 5.0                                 | 460                   | 460                  |

|                                |            |            |
|--------------------------------|------------|------------|
|                                | 856,836    | 869,143    |
| Less: accumulated amortization | (186,364 ) | (163,281 ) |
| Intangible assets, net         | \$ 670,472 | \$ 705,862 |

As a result of a decline in the performance of certain asset groups at Atlantic Aviation during the quarter ended June 30, 2011, the Company evaluated such asset groups for impairment and determined the asset groups were impaired.

Accordingly, the Company recognized non-cash impairment charges of \$7.3 million relating to contractual arrangements at Atlantic Aviation, on assets with a carrying value of \$7.5 million. The fair value of \$233,000 of the impaired asset group was estimated using discounted cash flows. The significant unobservable inputs ( level 3 ) used for the fair value measurement included forecasted cash flows of Atlantic Aviation and its asset groups and the discount rate. The forecasted cash flows for this business were developed using actual cash flows from 2011 and forecasted volume of jet fuel sold based on market dynamics at three small sites. The discount rate was developed using a capital asset pricing model. These charges are recorded in amortization of intangibles in the consolidated condensed statement of operations during the quarter ended June 30, 2011.

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 7. Intangible Assets (continued)

As discussed in Note 4, Acquisitions, Atlantic Aviation acquired \$8.4 million in intangible assets during the Oregon FBOs acquisition during the third quarter of 2011.

The goodwill balance as of September 30, 2011 is comprised of the following (\$ in thousands):

|                                                              |            |
|--------------------------------------------------------------|------------|
| Goodwill acquired in business combinations, net of disposals | \$ 639,382 |
| Add: goodwill acquired in 2011 acquisition                   | 4,941      |
| Less: accumulated impairment charges                         | (123,200 ) |
| Less: write off of goodwill with disposal of assets          | (5,029 )   |
| Balance at September 30, 2011                                | \$ 516,094 |

As discussed in Note 4, Acquisitions, Atlantic Aviation acquired \$4.9 million in goodwill during the Oregon FBOs acquisition during the third quarter of 2011.

During the quarter ended June 30, 2011, the Company wrote-off \$3.1 million of goodwill associated with the sale of FBOs at Hayward Executive Airport in California and Burlington International Airport in Vermont. Proceeds of \$16.9 million were received and a \$862,000 loss on disposal of assets was recorded in the consolidated condensed statement of operations upon the completion of the sale during the nine months ended September 30, 2011.

The Company tests for goodwill impairment at the reporting unit level on an annual basis and between annual tests if a triggering event indicates impairment. Annual goodwill impairment testing conducted routinely on October 1<sup>st</sup> of each year.

### 8. Long-Term Debt

At September 30, 2011 and December 31, 2010, the Company's consolidated long-term debt consisted of the following (\$ in thousands):

|                   | September 30,<br>2011 | December 31,<br>2010 |
|-------------------|-----------------------|----------------------|
| The Gas Company   | \$ 170,000            | \$ 160,000           |
| District Energy   | 170,000               | 170,000              |
| Atlantic Aviation | 782,149               | 808,884              |
| <b>Total</b>      | <b>1,122,149</b>      | <b>1,138,884</b>     |

|                       |              |              |
|-----------------------|--------------|--------------|
| Less: current portion | (43,048 )    | (49,325 )    |
| Long-term portion     | \$ 1,079,101 | \$ 1,089,559 |

On February 25, 2009, Atlantic Aviation amended its credit facility to provide the business additional financial flexibility over the near and medium term. Under the amended terms, the business must apply all excess cash flow from the business to prepay additional debt whenever the leverage ratio (debt to adjusted EBITDA) is equal to or greater than 6.0x to 1.0 for the trailing twelve months and must use 50% of excess cash flow to prepay debt whenever the leverage ratio is equal to or greater than 5.5x to 1.0 and below 6.0x to 1.0. For the quarter and nine months ended September 30, 2011, Atlantic Aviation used \$10.5 million and \$36.7 million, respectively, of excess cash flow to prepay \$10.0 million and \$34.5 million, respectively, of the outstanding principal balance of the term loan debt under the facility and \$515,000 and \$2.2 million, respectively, in interest rate swap breakage fees. The Company has classified \$42.8 million relating to Atlantic Aviation's term loan debt in current portion of long-term debt in the consolidated condensed balance sheet at September 30, 2011, as it expects to repay this amount within one year.



TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 9. Derivative Instruments and Hedging Activities

The Company and its businesses have in place variable-rate debt. Management believes that it is prudent to limit the variability of a portion of the business interest payments. To meet this objective, the Company enters into interest rate swap agreements to manage fluctuations in cash flows resulting from interest rate risk on a majority of its debt with a variable-rate component.

At September 30, 2011, the Company had \$1.1 billion of current and long-term debt, \$1.0 billion of which was economically hedged with interest rate swaps and \$83.3 million of which was unhedged.

As discussed in Note 8, Long-Term Debt, Atlantic Aviation applies its excess cash flow to prepay debt. As a result, \$1.5 million of accumulated other comprehensive loss in the consolidated condensed balance sheet related to Atlantic Aviation's derivative instruments was reclassified to interest expense in the consolidated condensed statement of operations for the nine months ended September 30, 2010. Atlantic Aviation will record additional reclassifications from accumulated other comprehensive loss to interest expense as the business continues to pay down its debt more quickly than anticipated.

In March 2009, Atlantic Aviation, The Gas Company and District Energy entered into interest rate basis swap contracts that expired on March 31, 2010. These contracts effectively changed the interest rate index on each business existing swap contracts from the 90-day LIBOR rate to the 30-day LIBOR rate plus a margin of 19.50 basis points for Atlantic Aviation and 24.75 basis points for The Gas Company and District Energy. This transaction, adjusted for the prepayments of the outstanding principal balance on the term loan debt at Atlantic Aviation, resulted in \$580,000 lower interest expense for these businesses for the quarter ended March 31, 2010.

Effective February 25, 2009 for Atlantic Aviation and effective April 1, 2009 for the Company's other businesses, the Company elected to discontinue hedge accounting. In prior periods, when the Company applied hedge accounting, changes in the fair value of derivatives that effectively offset the variability of cash flows on the Company's debt interest obligations were recorded in other comprehensive income or loss. From the dates that hedge accounting was discontinued, all movements in the fair value of the interest rate swaps are recorded directly through earnings. As interest payments are made, a portion of the other comprehensive loss recorded under hedge accounting is also reclassified into earnings. The Company will reclassify into earnings \$19.7 million of net derivative losses, included in accumulated other comprehensive loss as of September 30, 2011, over the remaining life of the existing interest rate swaps, of which approximately \$15.4 million will be reclassified over the next 12 months.

The Company measures derivative instruments at fair value using the income approach which discounts the future net cash settlements expected under the derivative contracts to a present value. These valuations utilize primarily observable (Level 2) inputs, including contractual terms, interest rates and yield curves observable at commonly quoted

intervals.

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****9. Derivative Instruments and Hedging Activities (continued)**

The Company's fair value measurements of its derivative instruments and the related location of the liabilities associated with the hedging instruments within the consolidated condensed balance sheets at September 30, 2011 and December 31, 2010 were as follows (\$ in thousands):

| Balance Sheet Location                                         | Liabilities at Fair Value <sup>(1)</sup>                                 |                      |
|----------------------------------------------------------------|--------------------------------------------------------------------------|----------------------|
|                                                                | Interest Rate Swap<br>Contracts Not Designated<br>as Hedging Instruments |                      |
|                                                                | September<br>30,<br>2011                                                 | December 31,<br>2010 |
| Fair value of derivative instruments – current liabilities     | \$ (42,260 )                                                             | \$ (43,496 )         |
| Fair value of derivative instruments – non-current liabilities | (26,072 )                                                                | (51,729 )            |
| Total interest rate swap derivative contracts                  | \$ (68,332 )                                                             | \$ (95,225 )         |

(1) Fair value measurements at reporting date were made using significant other observable inputs (level 2). The Company's hedging activities for the quarter and nine months ended September 30, 2011 and 2010 and the related location within the consolidated condensed financial statements were as follows (\$ in thousands):

| Financial Statement Account | Derivatives Not Designated as Hedging Instruments <sup>(1)</sup>                                |                     |                                                                                                        |                     |
|-----------------------------|-------------------------------------------------------------------------------------------------|---------------------|--------------------------------------------------------------------------------------------------------|---------------------|
|                             | Amount of Gain/Loss<br>Recognized<br>in Interest Expense for the<br>Quarter Ended September 30, |                     | Amount of Gain/Loss<br>Recognized<br>in Interest Expense for the<br>Nine Months Ended September<br>30, |                     |
|                             | 2011 <sup>(2)</sup>                                                                             | 2010 <sup>(3)</sup> | 2011 <sup>(2)</sup>                                                                                    | 2010 <sup>(3)</sup> |
| Interest expense            | \$ (10,041 )                                                                                    | \$ (19,049 )        | \$ (35,074 )                                                                                           | \$ (82,191 )        |
| Total                       | \$ (10,041 )                                                                                    | \$ (19,049 )        | \$ (35,074 )                                                                                           | \$ (82,191 )        |

(1) All derivatives are interest rate swap contracts.

Net loss recognized in interest expense for the quarter and nine months ended September 30, 2011 includes \$14.1 (2) million and \$42.4 million, respectively, in interest rate swap payments and unrealized derivative gains of \$4.1 million and \$7.3 million, respectively, arising from:

the change in fair value of interest rate swaps from the discontinuation of hedge accounting; and interest rate swap break fees related to the pay down of debt at Atlantic Aviation.

Loss recognized in interest expense for the quarter and nine months ended September 30, 2010 includes \$13.7 (3) million and \$42.0 million, respectively, in interest rate swap payment and \$5.3 million and \$40.2 million, respectively, in unrealized derivative losses.

All of the Company's derivative instruments are collateralized by all of the assets of the respective businesses.

## 10. Comprehensive Income

Other comprehensive income includes primarily the change in fair value of derivative instruments which qualified for hedge accounting until the dates that hedge accounting was discontinued, as discussed in Note 9, Derivative Instruments and Hedging Activities .

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 10. Comprehensive Income (continued)

The difference between net income and comprehensive income for the quarter and nine months ended September 30, 2011 and 2010 was as follows (\$ in thousands):

|                                                                     | Quarter Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|---------------------------------------------------------------------|--------------------------------|-----------|------------------------------------|------------|
|                                                                     | 2011                           | 2010      | 2011                               | 2010       |
| Net income attributable to MIC LLC                                  | \$6,376                        | \$ 8,942  | \$15,051                           | \$ 86,427  |
| Reclassification of net realized losses into earnings, net of taxes | 2,937                          | 4,072     | 4,135                              | 13,810     |
| Comprehensive income                                                | \$9,313                        | \$ 13,014 | \$19,186                           | \$ 100,237 |

For further discussion on derivative instruments and hedging activities, see Note 9, Derivative Instruments and Hedging Activities .

### 11. Members Equity

The Company is authorized to issue 500,000,000 LLC interests. Each outstanding LLC interest of the Company is entitled to one vote on any matter with respect to which holders of LLC interests are entitled to vote.

### 12. Reportable Segments

The Company's operations are broadly classified into the energy-related businesses and an aviation-related business, Atlantic Aviation. The energy-related businesses consist of two reportable segments: The Gas Company and District Energy. The energy-related businesses also include a 50% investment in IMTT, which is accounted for under the equity method. Financial information for IMTT's business as a whole is presented below (\$ in thousands) (unaudited):

|                       | As of, and for the Quarter<br>Ended September 30, |           | As of, and for the Nine<br>Months<br>Ended September 30, |           |
|-----------------------|---------------------------------------------------|-----------|----------------------------------------------------------|-----------|
|                       | 2011                                              | 2010      | 2011                                                     | 2010      |
| Revenue               | \$114,569                                         | \$182,202 | \$332,350                                                | \$447,475 |
| Net income            | \$7,277                                           | \$17,974  | \$35,300                                                 | \$45,439  |
| Interest expense, net | 24,319                                            | 20,586    | 45,313                                                   | 58,485    |

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|                                                           |           |           |           |           |
|-----------------------------------------------------------|-----------|-----------|-----------|-----------|
| Provision for income taxes                                | 5,537     | 15,546    | 24,984    | 35,902    |
| Depreciation and amortization                             | 16,052    | 16,602    | 48,087    | 46,136    |
| Other non-cash income                                     | (102 )    | (518 )    | (156 )    | (273 )    |
| EBITDA excluding non-cash items <sup>(1)</sup>            | \$53,083  | \$70,190  | \$153,528 | \$185,689 |
| Capital expenditures paid                                 | \$22,958  | \$20,487  | \$77,682  | \$57,658  |
| Property, equipment, land and leasehold improvements, net | 1,073,007 | 998,715   | 1,073,007 | 998,715   |
| Total assets balance                                      | 1,223,645 | 1,133,760 | 1,223,645 | 1,133,760 |

- (1) EBITDA consists of earnings before interest, taxes, depreciation and amortization. Non-cash items that are excluded consist of impairments, derivative gains and losses and all other non-cash income and expense items. All of the business segments are managed separately and management has chosen to organize the Company around the distinct products and services offered.

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(Unaudited)**

**12. Reportable Segments (continued)**

**Energy-Related Businesses**

IMTT provides bulk liquid storage and handling services in North America through ten terminals located on the East, West and Gulf Coasts, the Great Lakes region of the United States and partially owned terminals in Quebec and Newfoundland, Canada. IMTT derives the majority of its revenue from storage and handling of petroleum products, various chemicals, renewable fuels, and vegetable and animal oils. Based on storage capacity, IMTT operates one of the largest third-party bulk liquid storage terminal businesses in the United States.

The revenue from The Gas Company segment is included in revenue from product sales. Revenue is generated from the distribution and sales of synthetic natural gas, or SNG, and liquefied petroleum gas, or LPG. Revenue is primarily a function of the volume of SNG and LPG consumed by customers and the price per thermal unit or gallon charged to customers. Because both SNG and LPG are derived from petroleum, revenue levels, without organic growth, will generally track global oil prices. The utility revenue of The Gas Company reflects fuel adjustment charges, or FACs, through which changes in fuel costs are passed through to customers.

The revenue from the District Energy segment is included in service revenue and financing and equipment lease income. Included in service revenue is capacity revenue, which relates to monthly fixed contract charges, and consumption revenue, which relates to contractual rates applied to actual usage. Financing and equipment lease income relates to direct financing lease transactions and equipment leases to the business various customers. Finance lease revenue, recorded on the consolidated condensed statement of operations, is the interest portion of lease payments received from equipment leases with various customers. The principal portion of the cash receipts on these equipment leases is recorded in the operating activities of the consolidated condensed statement of cash flows. District Energy provides its services to buildings primarily in the downtown Chicago, Illinois area and to a casino and a shopping mall located in Las Vegas, Nevada.

**Atlantic Aviation**

The Atlantic Aviation segment derives the majority of its revenues from fuel sales and from other airport services, including de-icing, aircraft hangarage and other aviation services. All of the revenue of Atlantic Aviation is generated at 66 airports in the U.S.

Selected information by segment is presented in the following tables. The tables do not include financial data for the Company's equity investment in IMTT.





TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****12. Reportable Segments (continued)**

Revenue from external customers for the Company's consolidated reportable segments was as follows (\$ in thousands) (unaudited):

|                                   | Quarter Ended September 30, 2011 |                    |                      |                                 |
|-----------------------------------|----------------------------------|--------------------|----------------------|---------------------------------|
|                                   | Energy-related<br>Businesses     |                    |                      | Total<br>Reportable<br>Segments |
|                                   | The Gas<br>Company               | District<br>Energy | Atlantic<br>Aviation |                                 |
| <b>Revenue from Product Sales</b> |                                  |                    |                      |                                 |
| Product sales                     | \$ 28,056                        | \$                 | \$ 131,778           | \$ 159,834                      |
| Product sales - utility           | 35,088                           |                    |                      | 35,088                          |
|                                   | 63,144                           |                    | 131,778              | 194,922                         |
| <b>Service Revenue</b>            |                                  |                    |                      |                                 |
| Other services                    |                                  | 688                | 38,118               | 38,806                          |
| Cooling capacity revenue          |                                  | 5,523              |                      | 5,523                           |
| Cooling consumption revenue       |                                  | 11,091             |                      | 11,091                          |
|                                   |                                  | 17,302             | 38,118               | 55,420                          |
| <b>Financing and Lease Income</b> |                                  |                    |                      |                                 |
| Financing and equipment lease     |                                  | 1,236              |                      | 1,236                           |
|                                   |                                  | 1,236              |                      | 1,236                           |
| <b>Total Revenue</b>              | \$ 63,144                        | \$ 18,538          | \$ 169,896           | \$ 251,578                      |

|                                   | Quarter Ended September 30, 2010 |                    |                      |                                 |
|-----------------------------------|----------------------------------|--------------------|----------------------|---------------------------------|
|                                   | Energy-related<br>Businesses     |                    |                      | Total<br>Reportable<br>Segments |
|                                   | The Gas<br>Company               | District<br>Energy | Atlantic<br>Aviation |                                 |
| <b>Revenue from Product Sales</b> |                                  |                    |                      |                                 |
| Product sales                     | \$ 23,214                        | \$                 | \$ 106,003           | \$ 129,217                      |
| Product sales - utility           | 28,232                           |                    |                      | 28,232                          |
|                                   | 51,446                           |                    | 106,003              | 157,449                         |
| <b>Service Revenue</b>            |                                  |                    |                      |                                 |
| Other services                    |                                  | 823                | 35,877               | 36,700                          |

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|                                   |           |           |            |
|-----------------------------------|-----------|-----------|------------|
| Cooling capacity revenue          | 5,302     |           | 5,302      |
| Cooling consumption revenue       | 12,596    |           | 12,596     |
|                                   | 18,721    | 35,877    | 54,598     |
| <b>Financing and Lease Income</b> |           |           |            |
| Financing and equipment lease     | 1,251     |           | 1,251      |
|                                   | 1,251     |           | 1,251      |
| <b>Total Revenue</b>              | \$ 51,446 | \$ 19,972 | \$ 141,880 |
|                                   |           |           | \$ 213,298 |

46

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TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****12. Reportable Segments (continued)**

|                                   | Nine Months Ended September 30, 2011 |                    |                      |                                 |
|-----------------------------------|--------------------------------------|--------------------|----------------------|---------------------------------|
|                                   | Energy-related<br>Businesses         |                    |                      | Total<br>Reportable<br>Segments |
|                                   | The Gas<br>Company                   | District<br>Energy | Atlantic<br>Aviation |                                 |
| <b>Revenue from Product Sales</b> |                                      |                    |                      |                                 |
| Product sales                     | \$ 82,342                            | \$                 | \$ 392,138           | \$ 474,480                      |
| Product sales utility             | 105,782                              |                    |                      | 105,782                         |
|                                   | 188,124                              |                    | 392,138              | 580,262                         |
| <b>Service Revenue</b>            |                                      |                    |                      |                                 |
| Other services                    |                                      | 2,281              | 116,582              | 118,863                         |
| Cooling capacity revenue          |                                      | 16,282             |                      | 16,282                          |
| Cooling consumption revenue       |                                      | 19,445             |                      | 19,445                          |
|                                   |                                      | 38,008             | 116,582              | 154,590                         |
| <b>Financing and Lease Income</b> |                                      |                    |                      |                                 |
| Financing and equipment lease     |                                      | 3,784              |                      | 3,784                           |
|                                   |                                      | 3,784              |                      | 3,784                           |
| <b>Total Revenue</b>              | \$ 188,124                           | \$ 41,792          | \$ 508,720           | \$ 738,636                      |

|                                   | Nine Months Ended September 30, 2010 |                    |                      |                                 |
|-----------------------------------|--------------------------------------|--------------------|----------------------|---------------------------------|
|                                   | Energy-related<br>Businesses         |                    |                      | Total<br>Reportable<br>Segments |
|                                   | The Gas<br>Company                   | District<br>Energy | Atlantic<br>Aviation |                                 |
| <b>Revenue from Product Sales</b> |                                      |                    |                      |                                 |
| Product sales                     | \$ 72,760                            | \$                 | \$ 301,652           | \$ 374,412                      |
| Product sales utility             | 83,517                               |                    |                      | 83,517                          |
|                                   | 156,277                              |                    | 301,652              | 457,929                         |
| <b>Service Revenue</b>            |                                      |                    |                      |                                 |
| Other services                    |                                      | 2,490              | 117,770              | 120,260                         |
| Cooling capacity revenue          |                                      | 15,835             |                      | 15,835                          |
| Cooling consumption revenue       |                                      | 21,503             |                      | 21,503                          |
|                                   |                                      | 39,828             | 117,770              | 157,598                         |

**Financing and Lease Income**

|                               |       |       |
|-------------------------------|-------|-------|
| Financing and equipment lease | 3,767 | 3,767 |
|                               | 3,767 | 3,767 |

|                      |            |           |            |            |
|----------------------|------------|-----------|------------|------------|
| <b>Total Revenue</b> | \$ 156,277 | \$ 43,595 | \$ 419,422 | \$ 619,294 |
|----------------------|------------|-----------|------------|------------|

In accordance with FASB ASC 280 *Segment Reporting*, the Company has disclosed earnings before interest, taxes, depreciation and amortization (EBITDA) excluding non-cash items as a key performance metric relied on by management in the evaluation of the Company's performance. Non-cash items include impairments, derivative gains and losses and adjustments for other non-cash items reflected in the statements of operations. The Company believes EBITDA excluding non-cash items provides additional insight into the performance of the operating businesses relative to each other and similar businesses without regard to their capital structure, and their ability to service or reduce debt, fund capital expenditures and/or support distributions to the holding company. EBITDA excluding non-cash items is reconciled to net income or loss.

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****12. Reportable Segments (continued)**

EBITDA excluding non-cash items for the Company's consolidated reportable segments is shown in the tables below (\$ in thousands) (unaudited). Allocation of corporate expense, intercompany fees and the tax effects have been excluded as they are eliminated on consolidation.

|                                 | Quarter Ended September 30, 2011 |                    |                                     |                                 |
|---------------------------------|----------------------------------|--------------------|-------------------------------------|---------------------------------|
|                                 | Energy-related<br>Businesses     |                    |                                     | Total<br>Reportable<br>Segments |
|                                 | The Gas<br>Company               | District<br>Energy | Atlantic<br>Aviation <sup>(1)</sup> |                                 |
| Net income                      | \$ 4,389                         | \$ 1,234           | \$ 5,033                            | \$ 10,656                       |
| Interest expense, net           | 2,415                            | 4,566              | 7,655                               | 14,636                          |
| Provision for income taxes      | 2,689                            | 865                | 3,396                               | 6,950                           |
| Depreciation                    | 1,638                            | 1,664              | 8,434                               | 11,736                          |
| Amortization of intangibles     | 205                              | 345                | 8,087                               | 8,637                           |
| Gain on disposal of assets      |                                  |                    | (204 )                              | (204 )                          |
| Other non-cash expense          | 736                              | 313                | 207                                 | 1,256                           |
| EBITDA excluding non-cash items | \$ 12,072                        | \$ 8,987           | \$ 32,608                           | \$ 53,667                       |

Atlantic Aviation consolidated two FBOs it operated at one airport. Atlantic Aviation has vacated a portion of its (1) leased premises and recorded non-cash write-offs of \$2.9 million primarily associated with leasehold improvements in depreciation expense in the consolidated condensed statement of operations.

|                             | Quarter Ended September 30, 2010 |                    |                      |                                 |
|-----------------------------|----------------------------------|--------------------|----------------------|---------------------------------|
|                             | Energy-related<br>Businesses     |                    |                      | Total<br>Reportable<br>Segments |
|                             | The Gas<br>Company               | District<br>Energy | Atlantic<br>Aviation |                                 |
| Net income                  | \$ 2,391                         | \$ 35              | \$ 2,341             | \$ 4,767                        |
| Interest expense, net       | 5,047                            | 6,862              | 12,938               | 24,847                          |
| Provision for income taxes  | 1,538                            | 23                 | 1,580                | 3,141                           |
| Depreciation                | 1,286                            | 1,639              | 5,687                | 8,612                           |
| Amortization of intangibles | 206                              | 345                | 8,192                | 8,743                           |
| Other non-cash expense      | 534                              | 265                | 149                  | 948                             |

|                                 |           |          |           |           |
|---------------------------------|-----------|----------|-----------|-----------|
| EBITDA excluding non-cash items | \$ 11,002 | \$ 9,169 | \$ 30,887 | \$ 51,058 |
|---------------------------------|-----------|----------|-----------|-----------|

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TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****12. Reportable Segments (continued)**

|                                      | Nine Months Ended September 30, 2011 |                    |                                     |                                 |
|--------------------------------------|--------------------------------------|--------------------|-------------------------------------|---------------------------------|
|                                      | Energy-related<br>Businesses         |                    |                                     | Total<br>Reportable<br>Segments |
|                                      | The Gas<br>Company                   | District<br>Energy | Atlantic<br>Aviation <sup>(1)</sup> |                                 |
| Net income (loss)                    | \$ 12,092                            | \$ (188 )          | \$ 6,278                            | \$ 18,182                       |
| Interest expense, net                | 7,912                                | 11,750             | 29,209                              | 48,871                          |
| Provision (benefit) for income taxes | 7,901                                | (132 )             | 4,236                               | 12,005                          |
| Depreciation                         | 4,801                                | 4,969              | 21,104                              | 30,874                          |
| Amortization of intangibles          | 617                                  | 1,023              | 31,760                              | 33,400                          |
| Loss on disposal of assets           |                                      |                    | 949                                 | 949                             |
| Other non-cash expense               | 1,918                                | 651                | 310                                 | 2,879                           |
| EBITDA excluding non-cash items      | \$ 35,241                            | \$ 18,073          | \$ 93,846                           | \$ 147,160                      |

Includes non-cash impairment charges of \$8.7 million recorded during the nine months ended September 30, 2011, consisting of \$7.3 million related to intangible assets (in amortization of intangibles) and \$1.4 million related to property, equipment, land and leasehold improvements (in depreciation). In addition, during the quarter ended September 30, 2011, Atlantic Aviation consolidated two FBOs it operated at one airport. Atlantic Aviation has vacated a portion of its leased premises and recorded non-cash write-offs of \$2.9 million primarily associated with leasehold improvements in depreciation expense in the consolidated condensed statement of operations.

|                                      | Nine Months Ended September 30, 2010 |                    |                      |                                 |
|--------------------------------------|--------------------------------------|--------------------|----------------------|---------------------------------|
|                                      | Energy-related<br>Businesses         |                    |                      | Total<br>Reportable<br>Segments |
|                                      | The Gas<br>Company                   | District<br>Energy | Atlantic<br>Aviation |                                 |
| Net income (loss)                    | \$ 5,857                             | \$ (5,301 )        | \$ (9,586 )          | \$ (9,030 )                     |
| Interest expense, net                | 15,780                               | 20,866             | 61,612               | 98,258                          |
| Provision (benefit) for income taxes | 3,769                                | (3,464 )           | (6,471 )             | (6,166 )                        |
| Depreciation                         | 4,309                                | 4,910              | 17,588               | 26,807                          |
| Amortization of intangibles          | 617                                  | 1,023              | 24,514               | 26,154                          |
| Other non-cash expense               | 1,599                                | 652                | 754                  | 3,005                           |
| EBITDA excluding non-cash items      | \$ 31,931                            | \$ 18,686          | \$ 88,411            | \$ 139,028                      |





TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****12. Reportable Segments (continued)**

Reconciliations of consolidated reportable segments EBITDA excluding non-cash items to consolidated net income from continuing operations before income taxes are as follows (\$ in thousands) (unaudited):

|                                                                                        | Quarter Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|----------------------------------------------------------------------------------------|--------------------------------|-----------|------------------------------------|------------|
|                                                                                        | 2011                           | 2010      | 2011                               | 2010       |
| Total reportable segments EBITDA<br>excluding non-cash items                           | \$53,667                       | \$51,058  | \$147,160                          | \$139,028  |
| Interest income                                                                        | 3                              | 2         | 104                                | 22         |
| Interest expense                                                                       | (14,638)                       | (24,844 ) | (48,973 )                          | (98,505 )  |
| Depreciation <sup>(1)</sup>                                                            | (11,736)                       | (8,612 )  | (30,874 )                          | (26,807 )  |
| Amortization of intangibles <sup>(2)</sup>                                             | (8,637 )                       | (8,743 )  | (33,400 )                          | (26,154 )  |
| Gain (Loss) on disposal of assets                                                      | 204                            |           | (949 )                             |            |
| Selling, general and<br>administrative corporate                                       | (2,098 )                       | (2,465 )  | (5,459 )                           | (6,073 )   |
| Fees to manager                                                                        | (3,465 )                       | (2,380 )  | (11,253 )                          | (6,837 )   |
| Equity in earnings and amortization charges<br>of investees                            | 2,436                          | 7,804     | 14,068                             | 19,171     |
| Other expense, net                                                                     | (1,095 )                       | (808 )    | (2,342 )                           | (2,475 )   |
| Total consolidated net income (loss) from<br>continuing operations before income taxes | \$14,641                       | \$11,012  | \$28,082                           | \$(8,630 ) |

Depreciation includes depreciation expense for District Energy, which is reported in cost of services in the consolidated condensed statement of operations. Depreciation also includes non-cash impairment charge of \$1.4 million for nine months ended September 30, 2011 recorded by Atlantic Aviation. In addition, during the quarter ended September 30, 2011, Atlantic Aviation consolidated two FBOs it operated at one airport. Atlantic Aviation has vacated a portion of its leased premises and recorded non-cash write-offs of \$2.9 million primarily associated with leasehold improvements in depreciation expense in the consolidated condensed statement of operations.

(1) Includes non-cash impairment charges of \$7.3 million for contractual arrangements recorded during nine months ended September 30, 2011 at Atlantic Aviation.

Capital expenditures for the Company's reportable segments were as follows (\$ in thousands) (unaudited):

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|                   | Quarter Ended September |          | Nine Months Ended |           |
|-------------------|-------------------------|----------|-------------------|-----------|
|                   | 30,                     |          | September 30,     |           |
|                   | 2011                    | 2010     | 2011              | 2010      |
| The Gas Company   | \$ 3,175                | \$ 1,739 | \$ 10,987         | \$ 5,625  |
| District Energy   | 428                     | 396      | 1,405             | 1,242     |
| Atlantic Aviation | 4,306                   | 3,012    | 11,104            | 5,595     |
| Total             | \$ 7,909                | \$ 5,147 | \$ 23,496         | \$ 12,462 |

50

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TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

### (Unaudited)

## 12. Reportable Segments (continued)

Property, equipment, land and leasehold improvements, goodwill and total assets for the Company's reportable segments as of September 30 were as follows (\$ in thousands) (unaudited):

|                                                                                                                 | Property, Equipment,<br>Land and Leasehold<br>Improvements |            | Goodwill   |            | Total Assets |              |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|------------|------------|------------|--------------|--------------|
|                                                                                                                 | 2011                                                       | 2010       | 2011       | 2010       | 2011         | 2010         |
| The Gas Company                                                                                                 | \$ 155,076                                                 | \$ 144,400 | \$ 120,193 | \$ 120,193 | \$ 370,140   | \$ 352,474   |
| District Energy                                                                                                 | 142,931                                                    | 147,630    | 18,646     | 18,646     | 225,506      | 234,333      |
| Atlantic Aviation                                                                                               | 258,907                                                    | 273,731    | 377,255    | 377,343    | 1,373,293    | 1,437,767    |
| Total                                                                                                           | \$ 556,914                                                 | \$ 565,761 | \$ 516,094 | \$ 516,182 | \$ 1,968,939 | \$ 2,024,574 |
| Reconciliation of reportable segments' total assets to consolidated total assets (\$ in thousands) (unaudited): |                                                            |            |            |            |              |              |

|                                     | As of September 30, |              |
|-------------------------------------|---------------------|--------------|
|                                     | 2011                | 2010         |
| Total assets of reportable segments | \$ 1,968,939        | \$ 2,024,574 |
| Investment in IMTT                  | 229,679             | 211,662      |
| Corporate and other                 | (26,773 )           | (12,283 )    |
| Total consolidated assets           | \$ 2,171,845        | \$ 2,223,953 |

## 13. Related Party Transactions

### Management Services Agreement with Macquarie Infrastructure Management (USA) Inc. (the Manager)

As of September 30, 2011, the Manager held 4,258,001 LLC interests of the Company, which were acquired concurrently with the closing of the initial public offering in December 2004 and by reinvesting base management and performance fees in the Company. In addition, the Macquarie Group held LLC interests acquired in open market purchases.

Since January 1, 2011, the Company paid the Manager cash dividends for LLC interests held for the following periods:

| Declared         | Period Covered         | \$ per<br>LLC<br>Interest | Record Date          | Payable Date         | Amount Paid<br>to<br>Manager<br>(in thousands) |
|------------------|------------------------|---------------------------|----------------------|----------------------|------------------------------------------------|
| October 31, 2011 | Third quarter<br>2011  | \$0.20                    | November 14,<br>2011 | November 17,<br>2011 | \$(1)                                          |
| August 1, 2011   | Second quarter<br>2011 | \$0.20                    | August 15, 2011      | August 18, 2011      | \$816                                          |
| May 2, 2011      | First quarter 2011     | \$0.20                    | May 11, 2011         | May 18, 2011         | \$787                                          |

(1) The amount of dividend payable to Manager for the third quarter of 2011 will be determined on November 14, 2011, the record date.

The Company entered into a management services agreement, or Management Agreement, with the Manager pursuant to which the Manager manages the Company's day-to-day operations and oversees the management teams of the Company's operating businesses. In addition, the Manager has the right to appoint the Chairman of the Board of the Company, and an alternate, subject to minimum equity ownership, and to assign, or second, to the Company, on a permanent and wholly-dedicated basis, employees to assume the role of Chief Executive Officer and Chief Financial Officer and second or make other personnel available as required.

TABLE OF CONTENTS

# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 13. Related Party Transactions (continued)

In accordance with the Management Agreement, the Manager is entitled to a quarterly base management fee based primarily on the Company's market capitalization, and a performance fee, based on the performance of the Company's stock relative to a U.S. utilities index. For the nine months ended September 30, 2011 and 2010, the Manager did not earn a performance fee.

For the nine months ended September 30, 2011 and 2010, the Company incurred base management fees of \$11.3 million and \$6.8 million, respectively. The unpaid portion of the fees at the end of each reporting period is included in due to manager-related party in the consolidated condensed balance sheets. The Manager elected to reinvest its base management fees for the first nine months ended September 30, 2011 and for the quarters ended December 31, 2010 and March 31, 2010 in additional LLC interests as follows:

| Period                  | Base<br>Management<br>Fees Amount<br>(\$ in Thousands) | LLC Interests<br>Issued | Issue Date      |
|-------------------------|--------------------------------------------------------|-------------------------|-----------------|
| <i>2011 Activities:</i> |                                                        |                         |                 |
| Third quarter 2011      | \$3,465                                                | (1)                     | (1)             |
| Second quarter 2011     | 4,156                                                  | 179,623                 | August 31, 2011 |
| First quarter 2011      | 3,632                                                  | 144,742                 | June 6, 2011    |
| <i>2010 Activities:</i> |                                                        |                         |                 |
| Fourth quarter 2010     | \$3,214                                                | 136,079                 | March 22, 2011  |
| First quarter 2010      | 2,189                                                  | 155,375                 | June 11, 2010   |

(1) LLC interests for the third quarter 2011 base management fees will be issued to the Manager during the fourth quarter of 2011.

The base management fees in the amount of \$2.3 million and \$2.4 million for the second and third quarters of 2010, respectively, were paid in cash to the Manager during the third and fourth quarter of 2010, respectively.

The Manager is not entitled to any other compensation and all costs incurred by the Manager, including compensation of seconded staff, are paid by the Manager out of its base management fee. However, the Company is responsible for other direct costs including, but not limited to, expenses incurred in the administration or management of the Company and its subsidiaries and investments, income taxes, audit and legal fees, acquisitions and dispositions and its compliance with applicable laws and regulations. During the nine months ended September 30, 2011 and 2010, the Manager charged the Company \$208,000 and \$255,000, respectively, for reimbursement of out-of-pocket expenses.

The unpaid portion of the out-of-pocket expenses at the end of the reporting period is included in due to manager-related party in the consolidated condensed balance sheet.

### **Advisory and Other Services from the Macquarie Group**

The Macquarie Group, and wholly-owned subsidiaries within the Macquarie Group, including Macquarie Bank Limited, or MBL, and Macquarie Capital (USA) Inc., or MCUSA, have provided various advisory and other services and incurred expenses in connection with the Company's equity raising activities, acquisitions and debt structuring for the Company and its businesses. Underwriting fees are recorded in members' equity as a direct cost of equity offerings. Advisory fees and out-of-pocket expenses relating to acquisitions are expensed as incurred. Debt arranging fees are deferred and amortized over the term of the credit facility. No amounts were incurred during the nine months ended September 30, 2011.

TABLE OF CONTENTS

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(Unaudited)**

**13. Related Party Transactions (continued)**

**Long-Term Debt**

Until March 31, 2010, the Company had a revolving credit facility provided by various financial institutions, including entities within the Macquarie Group. The facility was repaid in full during 2009 and no amounts were outstanding under the revolving credit facility at the facility's maturity on March 31, 2010.

**Derivative Instruments and Hedging Activities**

The Company has derivative instruments in place to fix the interest rate on certain outstanding variable-rate term loan facilities. MBL has provided interest rate swaps for The Gas Company. At September 30, 2011, The Gas Company had \$160.0 million of its term loans hedged, of which MBL was providing the interest rate swaps for a notional amount of \$48.0 million. The remainder of the swaps are from an unrelated third party. During the nine months ended September 30, 2011, The Gas Company made payments to MBL of \$1.6 million in relation to these swaps.

**Other Transactions**

Atlantic Aviation, The Gas Company, and District Energy purchase casualty insurance coverage from insurance underwriters who then pay commission to Macquarie Insurance Facility, or MIF, an indirect subsidiary of Macquarie Group Limited. During the third quarter of 2011, Atlantic Aviation, The Gas Company, and District Energy renewed their casualty insurance coverage. For the nine months ended September 30, 2011, no payments were made directly to MIF.

During 2010, Atlantic Aviation entered into a copiers lease agreement with Macquarie Equipment Finance, or MEF, an indirect subsidiary of Macquarie Group Limited. For the nine months ended September 30, 2011, Atlantic Aviation incurred \$17,000 in lease expense on these copiers. As of September 30, 2011, Atlantic Aviation had prepaid the October 2011 monthly payment to MEF for \$2,000, which is included in prepaid expenses in the consolidated condensed balance sheet.

On March 30, 2009, The Gas Company entered into licensing agreements with Utility Service Partners, Inc. and America's Water Heater Rentals, LLC, both indirect subsidiaries of Macquarie Group Limited, to enable these entities to offer products and services to The Gas Company's customer base. No payments were made under these arrangements during the nine months ended September 30, 2011.

On August 29, 2008, Macquarie Global Opportunities Partners, or MGOP, a private equity fund managed by the Macquarie Group, completed the acquisition of the jet membership, retail charter and fuel management business units previously owned by Sentient Jet Holdings, LLC. The new company is called Sentient Flight Group (referred to hereafter as Sentient ). Sentient was an existing customer of Atlantic Aviation. For the nine months ended September 30, 2011, Atlantic Aviation recorded \$15.0 million in revenue from Sentient. As of September 30, 2011, Atlantic Aviation had \$252,000 in receivables from Sentient, which is included in accounts receivable in the consolidated condensed balance sheets.

In addition, the Company and several of its subsidiaries have entered into a licensing agreement with the Macquarie Group related to the use of the Macquarie name and trademark. The Macquarie Group does not charge the Company any fees for this license.

## 14. Income Taxes

The Company expects to incur federal consolidated taxable income for the year ending December 31, 2011, which will be fully offset by the Company's federal NOL carryforwards. The Company believes that it will be able to utilize the federal and certain state consolidated prior year NOLs. Accordingly, the Company has not provided a valuation allowance against any deferred tax assets generated in 2011. Two of the Company's businesses, IMTT and District Energy, are less than 80% owned by the Company, and those businesses file separate federal consolidated income tax returns.



TABLE OF CONTENTS

# **MACQUARIE INFRASTRUCTURE COMPANY LLC**

## **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

### **(Unaudited)**

#### **14. Income Taxes (continued)**

In the first nine months of 2010, the Company reduced the valuation allowance against its deferred tax assets by approximately \$2.6 million. This decrease was recorded as a benefit in the tax provision for the nine months ended September 30, 2010.

The Company and its subsidiaries file separate and combined state income tax returns. In January 2011, Illinois enacted the Taxpayer Accountability and Budget Stabilization Act. The legislation increases the corporate income tax rate to 7.0% from 4.8% for taxable years beginning on or after January 1, 2011 and prior to January 1, 2015; 5.25% for taxable years beginning on or after January 1, 2015 and prior to January 1, 2025; and 4.8% for taxable years beginning on or after January 1, 2025. The income tax expense for the nine months ended September 30, 2011 includes a deferred income tax expense of approximately \$147,000 to reflect the effects of the rate increase.

#### **Uncertain Tax Positions**

At December 31, 2010, the Company and its subsidiaries had a reserve of approximately \$368,000 for benefits taken during 2010 and prior tax periods attributable to tax positions for which the probability of recognition is considered to be less than more likely than not. During the nine months ended September 30, 2011, the Company recorded an increase of \$134,000 in the reserve and does not expect a material change in the reserve during the quarter ended December 31, 2011.

#### **15. Legal Proceedings and Contingencies**

The subsidiaries of MIC Inc. are subject to legal proceedings arising in the ordinary course of business. In management's opinion, the Company has adequate legal defenses and/or insurance coverage with respect to these actions, and does not believe the outcome of any pending legal proceedings will be material to the Company's financial position or results of operations.

#### **Arbitration Proceeding Between MIC and Co-investor in IMTT**

MIC has been unable to resolve the previously-disclosed dispute with the co-owner of IMTT regarding distributions, despite efforts to do so in accordance with the Shareholders' Agreement. Accordingly, on April 18, 2011, MIC initiated formal arbitration proceedings with the Voting Trust of IMTT Holdings Inc. ( "Voting Trust" ) and IMTT Holdings Inc. under the auspices of the American Arbitration Association, as provided under the Shareholders' Agreement. MIC believes the Voting Trust's defenses and claims in the arbitration are without merit. MIC expects this process to be completed in the first quarter of 2012.

IMTT is named as a respondent because under the Shareholders' Agreement it is responsible for any monetary damages resulting from a breach of the Shareholders' Agreement by the Voting Trust. MIC is seeking payment of distributions due for the quarters ended December 31, 2010, March 31, 2011, June 30, 2011, an order covering future periods and other non-monetary relief that is designed to minimize the risk of future disputes. MIC remains concerned that, until the issues in the arbitration have been finally resolved, IMTT's senior management (which includes members and beneficiaries of the Voting Trust) may make operational decisions that are influenced by the context of the arbitration. MIC expects that this will be resolved through the arbitration.

Except noted above, there are no material legal proceedings other than as disclosed in Part I, Item 3 of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010, filed with the SEC on February 23, 2011.

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
STATEMENTS  
(Unaudited)****16. Dividends**

Since January 1, 2011, MIC have made or declared the following dividends:

| Declared         | Period Covered         | \$ per<br>LLC<br>Interest | Record Date          | Payable Date         |
|------------------|------------------------|---------------------------|----------------------|----------------------|
| October 31, 2011 | Third quarter 2011     | \$ 0.20                   | November 14,<br>2011 | November 17,<br>2011 |
| August 1, 2011   | Second quarter<br>2011 | \$ 0.20                   | August 15, 2011      | August 18, 2011      |
| May 2, 2011      | First quarter 2011     | \$ 0.20                   | May 11, 2011         | May 18, 2011         |

The Company believes that dividends paid in 2011 are likely to be characterized in part as a dividend and in part as a return of capital for tax purposes. Shareholders would include in their taxable income that portion which is characterized as a dividend. The Company anticipates that any portion that is characterized as a dividend for U.S. federal income tax purposes will be eligible for treatment as qualified dividend income, subject to the shareholder having met the holding period requirements as defined by the Internal Revenue Code. Any portion that is characterized as a return of capital for tax purposes would generally not be includable in the shareholder's taxable income but would reduce the shareholder's basis in the shares on which the dividend was paid. Holders of MIC LLC interests are encouraged to seek their own tax advice with regards to their investment in MIC.

TABLE OF CONTENTS

## **PART II**

### **OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

Except as described below, there are no material legal proceedings, other than as previously disclosed in Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010, filed with the SEC on February 23, 2011.

MIC has been unable to resolve the previously-disclosed dispute with the co-owner of IMTT regarding distributions, despite efforts to do so in accordance with the Shareholders' Agreement. Accordingly, on April 18, 2011, MIC initiated formal arbitration proceedings with the Voting Trust of IMTT Holdings Inc. ( "Voting Trust" ) and IMTT Holdings Inc. under the auspices of the American Arbitration Association, as provided under the Shareholders' Agreement. MIC believes the Voting Trust's defenses and claims in the arbitration are without merit. MIC expects this process to be completed in the first quarter of 2012.

IMTT is named as a respondent because under the Shareholders' Agreement it is responsible for any monetary damages resulting from a breach of the Shareholders' Agreement by the Voting Trust. MIC is seeking payment of distributions due for the quarters ended December 31, 2010, March 31, 2011, June 30, 2011, an order covering future periods and other non-monetary relief that is designed to minimize the risk of future disputes. MIC remains concerned that, until the issues in the arbitration have been finally resolved, IMTT's senior management (which includes members and beneficiaries of the Voting Trust) may make operational decisions that are influenced by the context of the arbitration. MIC expects that this will be resolved through the arbitration.

#### **Item 1A. Risk Factors**

There have been no material changes to the risk factors set forth under Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010, filed with the SEC on February 23, 2011, except that the information in the risk factor entitled "Risks Related to IMTT" We share ownership and voting control of IMTT with a third party. Our ability to exercise significant influence over the business or level of distributions from IMTT is limited, and we may be negatively impacted by disagreements with our co-investor regarding IMTT's business and operations has been updated by the disclosure under Item 1 "Legal Proceedings" in this report, which is incorporated herein by reference.

#### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. [Removed and Reserved]**

### **Item 5. Other Information**

None.

### **Item 6. Exhibits**

An exhibit index has been filed as part of this Report on page E-1.

TABLE OF CONTENTS

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

By:

Dated: November 2, 2011

/s/ James Hooke

Name: James Hooke

Title: Chief Executive Officer

By:

Dated: November 2, 2011

/s/ Todd Weintraub

Name: Todd Weintraub

Title: Chief Financial Officer

TABLE OF CONTENTS

# EXHIBIT INDEX

| Exhibit Number | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1            | Third Amended and Restated Operating Agreement of Macquarie Infrastructure Company LLC (incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed with the SEC on June 22, 2007)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 3.2            | Amended and Restated Certificate of Formation of Macquarie Infrastructure Assets LLC (incorporated by reference to Exhibit 3.8 of Amendment No. 2 to the Registrant's Registration Statement on Form S-1 (Registration No. 333-116244))                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 10.1*          | Twenty-Sixth Amendment to District Cooling System Use Agreement, dated as of October 18, 2011, by and between the City of Chicago, Illinois and MDE Thermal Technologies, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 31.1*          | Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 31.2*          | Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 32.1**         | Section 1350 Certification of Chief Executive Officer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 32.2**         | Section 1350 Certification of Chief Financial Officer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 101.0***       | The following materials from the Quarterly Report on Form 10-Q of Macquarie Infrastructure Company LLC for the quarter ended September 30, 2011, filed on November 2, 2011, formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Condensed Balance Sheets as of September 30, 2011 (Unaudited) and December 31, 2010, (ii) the Consolidated Condensed Statement of Operations for the Quarters and Nine Months Ended September 30, 2011 and 2010 (Unaudited), (iii) the Consolidated Condensed Statements of Cash Flows for the Nine Months Ended September 30, 2011 and 2010 (Unaudited) and (iv) the Notes to Consolidated Condensed Financial Statements (Unaudited). |

\*

Filed herewith.

\*\*

Furnished herewith.

Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

E-1