Village Bank \& Trust Financial Corp.
Form 10-Q
May 15, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014
"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number: 0-50765

VILLAGE BANK AND TRUST FINANCIAL CORP.
(Exact name of registrant as specified in its charter)

## Virginia

(State or other jurisdiction of incorporation or organization)

## 16-1694602

(I.R.S. Employer

Identification No.)

# 15521 Midlothian Turnpike, Midlothian, Virginia <br> 23113 

(Address of principal executive offices) (Zip code)

## 804-897-3900

(Registrant's telephone number, including area code)

Indicate by check whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbf{x}$ No $£$.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\mathbf{x}$ No $£$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large Accelerated Filer $£$ | Accelerated Filer $£$ |
| :--- | :--- |
| Non-Accelerated Filer $£($ Do not check if smaller reporting company) | Smaller Reporting Company $\mathbf{x}$ |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes £ No $\mathbf{x}$

Indicate the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

5,338,295 shares of common stock, \$4.00 par value, outstanding as of May 8, 2014

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## PART I - FINANCIAL INFORMATION

## ITEM 1 - FINANCIAL STATEMENTS

## Village Bank and Trust Financial Corp. and Subsidiary <br> Consolidated Balance Sheets <br> March 31, 2014 (Unaudited) and December 31, 2013

$\left.\begin{array}{lcc} & \begin{array}{l}\text { March 31, }\end{array} & \begin{array}{l}\text { December 31, } \\ 2013\end{array} \\ \text { Assets } & 2014 & \\ \text { Cash and due from banks } & \$ 19,566,695 & \$ 15,220,580 \\ \text { Federal funds sold } & 36,946,987 & 24,988,512 \\ \text { Total cash and cash equivalents } & 56,513,682 & 40,209,092 \\ \text { Investment securities available for sale } & 59,339,067 & 57,748,040 \\ \text { Loans held for sale } & 9,986,249 & 8,371,277 \\ \text { Loans } & 273,461,221 & 286,562,702 \\ \text { Outstanding } & (6,600,384 & (7,238,664\end{array}\right)$

Stockholders' equity
Preferred stock, \$4 par value, \$1,000 liquidation preference, 1,000,000 shares authorized, 14,738 shares issued and outstanding
Common stock, $\$ 4$ par value, $10,000,000$ shares authorized; 5,338,295 shares issued and outstanding at March 31, 2014 5,338,295 shares issued and outstanding at December 31, 2013
Additional paid-in capital
Accumulated deficit
Common stock warrant
Discount on preferred stock
Stock in directors rabbi trust
Directors deferred fees obligation
Accumulated other comprehensive loss
Total stockholders' equity

58,952 58,952
$21,353,180 \quad 21,353,180$
38,063,396 38,053,812
(39,036,812) (38,066,154)
732,479 732,479
(12,516 ) (50,002 )
(877,644 ) (877,644 )
877,644 877,644
(2,630,716 ) (3,838,198 )
18,527,963 18,244,069
\$450,309,727 \$444,173,351

See accompanying notes to consolidated financial statements.

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## Village Bank and Trust Financial Corp. and Subsidiary Consolidated Statements of Operations Three Months Ended March 31, 2014 and 2013 (Unaudited)

$\left.\begin{array}{lll} & 2014 & 2013 \\ \text { Interest income } & & \\ \text { Loans } & \$ 3,970,879 & \$ 5,142,951 \\ \text { Investment securities } & 332,216 & 188,099 \\ \text { Federal funds sold } & 19,095 & 25,115 \\ \text { Total interest income } & 4,322,190 & 5,356,165 \\ & & \\ \text { Interest expense } & 785,525 & 1,042,384 \\ \text { Deposits } & 254,017 & 224,392 \\ \text { Borrowed funds } & 1,039,542 & 1,266,776 \\ \text { Total interest expense } & 3,282,648 & 4,089,389 \\ & 100,000 & 823,000 \\ \text { Net interest income } & 3,182,648 & 3,266,389 \\ \text { Provision for loan losses } & & \\ \text { Net interest income after provision for loan losses } & & \\ & 482,553 & 511,504 \\ \text { Noninterest income } & 810,900 & 1,955,717 \\ \text { Service charges and fees } & 2,813 & 598,182 \\ \text { Gain on sale of loans } & - & 90,067 \\ \text { Gain on sale of assets } & 256,807 & 264,697 \\ \text { Gain on sale of investment securities } & 123,512 & 186,305 \\ \text { Rental income } & 1,676,585 & 3,606,472 \\ \text { Other } & & \\ \text { Total noninterest income } & 2,992,240 & 3,439,408 \\ & 482,602 & 556,930 \\ \text { Noninterest expense } & 208,798 & 177,855 \\ \text { Salaries and benefits } & 88,283 & 105,272 \\ \text { Occupancy } & 638,908 & 686,360 \\ \text { Equipment } & 82,867 & 63,301 \\ \text { Supplies } & 282,506 & 1,574,700 \\ \text { Professional and outside services } & 831,975 & 780,069 \\ \text { Advertising and marketing } & 5,608,179 & 7,383,895 \\ \text { Expenses related to foreclosed real estate } & (748,946) & (511,034) \\ \text { Other operating expense } & 221,712 & 221,328 \\ \text { Total noninterest expense } & \$(970,658) & \$(732,362) \\ \text { Net loss } & \$(0.18 & \$(0.17 \\ \text { Preferred stock dividends and amortization of discount }\end{array}\right)$

Loss per share, diluted

See accompanying notes to consolidated financial statements.

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Village Bank and Trust Financial Corp. and SubsidiaryConsolidated Statements of Changes in Comprehensive Income (Loss)Three Months Ended March 31, 2014 and 2013(Unaudited)

|  | 2014 | 2013 |
| :--- | :---: | :--- |
| Net loss | $\$(748,946)$ | $\$(511,034)$ |
| Other comprehensive income (loss) | $1,826,268$ | 21,161 |
| Unrealized holding gains (losses) arising during the period | 620,931 | 7,195 |
| Tax effect | $1,205,337$ | 13,966 |
| Net change in unrealized holding gains (losses) on securities available for sale, net of tax |  |  |
| Reclassification adjustment | - | $(90,067)$ |
| Reclassification adjustment for gains realized in income | - | $(30,623)$ |
| Tax effect | - | $(59,444)$ |
| Reclassification for gains included in net income, net of tax | 3,250 | 3,250 |
| Minimum pension adjustment | 1,105 | 1,105 |
| Tax effect | 2,145 | 2,145 |
| Minimum pension adjustment, net of tax | $1,207,482$ | $(43,333)$ |
| Total other comprehensive income (loss) | $\$ 458,536$ | $\$(554,367)$ |

See accompanying notes to consolidated financial statements.

## Village Bank and Trust Financial Corp. and Subsidiary Consolidated Statements of Stockholders' Equity Three Months Ended March 31, 2014 and 2013 (Unaudited)



Balance, December 31, $\$ 58,952 \$ 21,353,180 \quad \$ 38,053,812 \$(38,066,154) \$ 732,479 \quad \$(50,002) \$(877,644) \$ 877,644 \$(3$ 2013
Amortization of $\begin{array}{llllll}\text { preferred stock } & \text { - } & \text { - } & \text { 37,486 }\end{array}$ discount
Preferred stock
dividend
Stock based compensation Minimum pension adjustment (net of income taxes of $\$ 1,105$ )
Net loss
Change in unrealized gain (loss) on investment securities available-for-sale, net of reclassification and tax effect

| Balance, March |
| :--- |
| 31,2014 |$\$ 58,952 \$ 21,353,180 \quad \$ 38,063,396 \quad \$(39,036,812) \$ 732,479 \quad \$(12,516) \$(877,644) \$ 877,644 \quad \$(2$

Balance,
December 31, $\quad \$ 58,952$ \$17,007,180 $\$ 40,705,257 \quad \$(33,173,525) \$ 732,479 \quad \$(198,993) \$-\quad \$-\quad \$(1$ 2012
Amortization of $\begin{array}{lllllll}\text { preferred stock } & - & - & (37,106 & - & 37,106\end{array}$ discount

Preferred stock dividend
Stock based - - 241 compensation Minimum pension adjustment (net of income taxes of \$1,105)
Net loss
(511,034
Change in unrealized gain (loss) on
investment
securities
available-for-sale,
net of
reclassification
and tax effect
Balance, March
31, 2013
\$58,952 \$17,007,180 \$40,705,498 \$(33,905,887) \$732,479 \$(161,887) \$-
\$

See accompanying notes to consolidated financial statements.

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## Village Bank and Trust Financial Corp. and Subsidiary <br> Consolidated Statements of Cash Flows <br> Three Months Ended March 31, 2014 and 2013 <br> (Unaudited)

2014
2013

Cash Flows from Operating Activities
Net income (loss)
Adjustments to reconcile net income to net cash provided by (used in) operating activities:
Depreciation and amortization
Deferred income taxes
Valuation allowance deferred income taxes
Provision for loan losses
Write-down of other real estate owned
Valuation allowance other real estate owned
Gain on securities sold
Gain on loans sold
Gain on sale of premises and equipment
Gain (Loss) on sale of other real estate owned
Stock compensation expense
Proceeds from sale of mortgage loans
Origination of mortgage loans for sale
Amortization of premiums and accretion of discounts on securities, net
Decrease in interest receivable
Increase in bank owned life insurance
Decrease (Increase) in other assets
Increase in interest payable
Increase in other liabilities
Net cash provided by (used in) operating activities

Cash Flows from Investing Activities
Purchases of available for sale securities - $\quad(12,791,077)$
Proceeds from the sale or calls of available for sale securities
Net decrease in loans
Proceeds from sale of other real estate owned
Purchases of premises and equipment
Proceeds from sale of premises and equipment
Net cash provided by investing activities
Cash Flows from Financing Activities
Net increase (decrease) in deposits
Net decrease in Federal Home Loan Bank Advances
Net increase (decrease) in other borrowings
Net cash provided by (used in) financing activities
$\$(748,946) \$(511,034)$
$\left.\begin{array}{lll}171,004 & 258,649 \\ (309,726 & ) & (108,145 \quad) \\ 267,000 & - \\ 100,000 & 823,000 \\ 135,414 & 397,053 \\ (133,931 & - & \\ - & (90,067 & \\ (810,900 & ) & (1,955,717\end{array}\right)$

127,169 8,244,304
11,000,766 27,317,573
2,447,696 1,162,364
(713,933 ) (105,140 )
17,188 1,681,624
12,878,886 25,509,648

5,588,798 (14,903,717)
(1,000,000 ) (1,000,000 )
$189,838 \quad(2,969,465)$
$4,778,636 \quad(18,873,182)$
Net increase in cash and cash equivalents ..... 16,304,590 ..... 16,006,638
Cash and cash equivalents, beginning of period 40,209,092 ..... 53,130,942
Cash and cash equivalents, end of period ..... \$56,513,682 \$69,137,580
Supplemental Schedule of Non Cash Activities
Real estate owned assets acquired in settlement of loans ..... \$1,358,446 ..... \$2,868,378
Dividends on preferred stock accrued ..... \$184,226 \$184,224

See accompanying notes to consolidated financial statements.

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# Village Bank and Trust Financial Corp. and Subsidiary 

Notes to Consolidated Financial Statements

Three Months Ended March 31, 2014 and 2013

## (Unaudited)

## Note 1 - Principles of presentation

Village Bank and Trust Financial Corp. (the "Company") is the holding company of Village Bank (the "Bank"). The consolidated financial statements include the accounts of the Company, the Bank and the Bank's subsidiary. All material intercompany balances and transactions have been eliminated in consolidation.

In the opinion of management, the accompanying consolidated financial statements of the Company have been prepared on the accrual basis in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. However, all adjustments that are, in the opinion of management, necessary for a fair presentation have been included. The results of operations for the three month period ended March 31, 2014 are not necessarily indicative of the results to be expected for the full year ending December 31, 2014. The unaudited interim financial statements should be read in conjunction with the audited financial statements and notes to financial statements that are presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 as filed with the Securities and Exchange Commission.

Note 2 - Use of estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the balance sheets and revenues and expenses during the reporting period. Actual results could differ significantly from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for loan losses and the related provision.

Note 3 - Loss per common share

The following table presents the basic and diluted earnings per share computations:

|  | Three Months Ended March 31, 20142013 |  |  |
| :---: | :---: | :---: | :---: |
| Numerator |  |  |  |
| Net loss - basic and diluted | \$ (748,946 | ) | \$ (511,034 |
| Preferred stock dividend and accretion | 221,712 |  | 221,328 |
| Net loss available to common shareholders | \$ (970,658 | ) | \$ (732,362 |
| Denominator |  |  |  |
| Weighted average shares outstanding - basic | 5,338,295 |  | 4,253,932 |
| Dilutive effect of common stock options and restricted stock awards | - |  | - |
| Weighted average shares outstanding - diluted | 5,338,295 |  | 4,253,932 |
| Loss per share - basic and diluted |  |  |  |
| Loss per share - basic | \$ (0.18 | ) | \$ (0.17 |
| Effect of dilutive common stock options | - |  | - |
| Loss per share - diluted | \$ (0.18 | ) | \$ (0.17 |

Outstanding options and warrants to purchase common stock were considered in the computation of diluted earnings per share for the periods presented. Stock options for 81,657 and 254,630 shares of common stock were not included in computing diluted earnings per share for the three months ended March 31, 2014 and 2013, respectively, because their effects were anti-dilutive. Warrants for 499,030 shares of common stock were not included in computing earnings per share in 2014 and 2013 because their effects were also anti-dilutive.

Note 4 - Investment securities

At March 31, 2014 and December 31, 2013, all of our securities were classified as available for sale. The following table presents the composition of our investment portfolio at the dates indicated (dollars in thousands).

|  | Par <br> Value | Amortized Cost |  | oss <br> realized <br> ins | Gross <br> Unrealized <br> Losses |  | Estimated <br> Fair <br> Value | Average Yield |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2014 |  |  |  |  |  |  |  |  |  |
| Five to ten years | \$8,000 | \$7,829 | \$ | - | \$ (418 |  | \$ 7,411 | 2.13 | \% |
| US Government Agencies |  |  |  |  |  |  |  |  |  |
| One to Five years | 4,000 | 4,184 |  | - | (129 | ) | 4,055 | 0.89 | \% |
| Five to ten years | 31,625 | 33,459 |  | - | (2,232 | ) | 31,227 | 1.82 | \% |
|  | 35,625 | 37,643 |  | - | (2,361 | ) | 35,282 | 1.71 | \% |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |  |
| More than ten years | 2,655 | 2,659 |  | 2 | (20 | ) | 2,641 | 2.43 | \% |
| Municipals |  |  |  |  |  |  |  |  |  |
| Five to ten years | 6,155 | 6,663 |  | - | (452 | ) | 6,211 | 2.85 | \% |
| More than ten years | 6,780 | 8,404 |  | - | (610 | ) | 7,794 | 3.34 | \% |
|  | 12,935 | 15,067 |  | - | (1,062 | ) | 14,005 | 3.12 | \% |
| Total investment securities | \$59,215 | \$ 63,198 | \$ | 2 | \$ (3,861 | ) | \$ 59,339 | 2.13 | \% |
| December 31, 2013 |  |  |  |  |  |  |  |  |  |
| US Treasury |  |  |  |  |  |  |  |  |  |
| Five to ten years | \$8,000 | \$7,825 | \$ | - | \$ (615 | ) | \$7,210 | 2.13 | \% |
| US Government Agencies |  |  |  |  |  |  |  |  |  |
| One to Five years | 4,000 | 4,194 |  | - | (166 | ) | 4,028 | 0.89 | \% |
| Five to ten years | 31,625 | 33,510 |  | - | (3,187 | ) | 30,323 | 1.82 | \% |
|  | 35,625 | 37,704 |  | - | (3,353 | ) | 34,351 | 1.71 | \% |
| Mortgage-backed securities |  |  |  |  |  |  |  |  |  |
| More than ten years | 2,782 | 2,792 |  | 10 | (50 | ) | 2,752 | 2.43 | \% |
| Municipals |  |  |  |  |  |  |  |  |  |
| Five to ten years | 6,155 | 6,684 |  | - | (678 | ) | 6,006 | 2.85 | \% |
| More than ten years | 6,780 | 8,428 |  | - | (999 | ) | 7,429 | 3.34 | \% |
| Total | 12,935 | 15,112 |  | - | (1,677 | ) | 13,435 | 3.12 | \% |
| Total investment securities | \$59,342 | \$ 63,433 | \$ | 10 | \$ (5,695 | ) | \$ 57,748 | 2.13 | \% |

Investment securities available for sale that have an unrealized loss position at March 31, 2014 and December 31, 2013 are detailed below (in thousands):

March 31, 2014
US Treasury
$\left.\begin{array}{llllll}\begin{array}{l}\text { Securities in a loss } \\ \text { position for less than }\end{array} & \begin{array}{l}\text { Securities in a loss } \\ \text { position for more than }\end{array} & & \\ 12 \text { months }\end{array} \quad \begin{array}{l}12 \text { months }\end{array}\right)$

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| Municipals | 11,144 | (945 | ) | 2,861 | (116 | ) | 14,005 | (1,061 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities | 2,503 | (21 | ) | - | - |  | 2,503 | (21 | ) |
| Total | \$56,340 | \$ (3,745 | ) \$ | \$ 2,861 | \$ (116 |  | \$59,201 | \$ (3,861 | ) |
| December 31, 2013 |  |  |  |  |  |  |  |  |  |
| US Treasury | \$41,560 | \$ (3,968 | ) \$ | \$ - | \$ |  | \$41,560 | \$ (3,968 | ) |
| Municipals | 10,864 | (1,471 | ) | 2,571 | (206 | ) | 13,435 | (1,677 | ) |
| Mortgage-backed securities | 1,861 | (50 | ) | - | - |  | 1,861 | (50 | ) |
| Total | \$54,285 | \$ (5,489 |  | \$ 2,571 | \$ (206 |  | \$56,856 | \$ (5,695 |  |

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Management does not believe that any individual unrealized loss as of March 31, 2014 and December 31, 2013 is other than a temporary impairment. These unrealized losses are primarily attributable to changes in interest rates. As of March 31, 2014, management does not have the intent to sell any of the securities classified as available for sale and management believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. Approximately $\$ 7,119,000$ of these securities are pledged against borrowings. Therefore, the related borrowings would need to be repaid prior to the securities being sold in order for these securities to be converted to cash.

Note 5 - Loans and allowance for loan losses

The following table presents the composition of our loan portfolio (excluding mortgage loans held for sale) at the dates indicated.

|  | March 31, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Construction and land development |  |  |  |  |
| Residential | \$4,009,572 | 1.47 \% | \$2,930,904 | 1.02 \% |
| Commercial | 25,879,373 | 9.46 \% | 28,178,636 | 9.83 \% |
|  | 29,888,945 | 10.92\% | 31,109,540 | 10.86\% |
| Commercial real estate |  |  |  |  |
| Owner occupied | 68,446,883 | 25.02\% | 73,584,396 | $25.68 \%$ |
| Non-owner occupied | 40,173,735 | 14.69\% | 43,868,068 | $15.31 \%$ |
| Multifamily | 10,216,766 | 3.74 \% | 11,559,882 | $4.03 \%$ |
| Farmland | 1,359,197 | 0.50 \% | 1,463,311 | 0.51 \% |
|  | 120,196,581 | $43.95 \%$ | 130,475,657 | $45.53 \%$ |
| Consumer real estate |  |  |  |  |
| Home equity lines | 20,649,359 | 7.56 \% | 21,246,032 | 7.41 \% |
| Secured by 1-4 family residential, |  |  |  |  |
| First deed of trust | 66,299,799 | 24.24\% | 66,872,644 | $23.34 \%$ |
| Second deed of trust | 8,334,968 | 3.05 \% | 8,675,218 | 3.03 \% |
|  | 95,284,126 | $34.85 \%$ | 96,793,894 | $33.78 \%$ |
| Commercial and industrial loans (except those secured by real estate) | 26,295,748 | 9.62 \% | 26,253,841 | 9.16 \% |
| Consumer and other | 1,795,821 | 0.66 \% | 1,929,770 | 0.67 \% |
| Total loans | 273,461,221 | 100.0\% | 286,562,702 | 100.0\% |
| Deferred loan cost, net | 686,944 |  | 682,955 |  |
| Less: allowance for loan losses | (6,600,384 ) |  | (7,238,664 ) |  |
|  | \$267,547,781 |  | \$280,006,993 |  |

The Company assigns risk rating classifications to its loans. These risk ratings are divided into the following groups:

Risk rated 1 to 4 loans are considered of sufficient quality to preclude an adverse rating. 1-4 assets generally are well - protected by the current net worth and paying capacity of the obligor or by the value of the asset or underlying collateral;

- Risk rated 5 loans are defined as having potential weaknesses that deserve management's close attention; Risk rated 6 loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any; and
Risk rated 7 loans have all the weaknesses inherent in substandard loans, with the added characteristics that the -weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

The following tables provide information on the risk rating of loans at the dates indicated:

|  | Risk Rated $1-4$ | Risk Rated 5 | Risk Rated 6 | Risk Rated 7 | Total Loans |
| :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2014 |  |  |  |  |  |
| Construction and land development |  |  |  |  |  |
| Residential | \$3,605,240 | \$- | \$404,332 | \$ - | \$4,009,572 |
| Commercial | 18,911,155 | 985,986 | 5,982,232 |  | 25,879,373 |
|  | 22,516,395 | 985,986 | 6,386,564 | - | 29,888,945 |
| Commercial real estate |  |  |  |  |  |
| Owner occupied | 50,092,436 | 9,978,424 | 7,778,133 | 597,890 | 68,446,883 |
| Non-owner occupied | 31,995,969 | 921,184 | 7,256,582 | - | 40,173,735 |
| Multifamily | 9,466,971 | 749,795 | - | - | 10,216,766 |
| Farmland | 1,143,982 | 194,124 | 21,091 | - | 1,359,197 |
|  | 92,699,358 | 11,843,527 | 15,055,806 | 597,890 | 120,196,581 |
| Consumer real estate |  |  |  |  |  |
| Home equity lines | 17,625,545 | 522,628 | 2,501,186 | - | 20,649,359 |
| Secured by 1-4 family residential |  |  |  |  |  |
| First deed of trust | 50,520,053 | 6,505,072 | 9,274,674 | - | 66,299,799 |
| Second deed of trust | 6,739,329 | 168,334 | 1,427,305 | - | 8,334,968 |
|  | 74,884,927 | 7,196,034 | 13,203,165 | - | 95,284,126 |
| Commercial and industrial loans (except those secured by real estate) | 20,083,248 | 3,542,672 | 2,669,828 | - | 26,295,748 |
| Consumer and other | 1,669,281 | 73,457 | 53,083 | - | 1,795,821 |
| Total loans | \$211,853,209 | \$23,641,676 | \$37,368,446 | \$ 597,890 | \$273,461,221 |
| December 31, 2013 |  |  |  |  |  |
| Construction and land development |  |  |  |  |  |
| Residential | \$2,715,050 | \$- | \$215,854 | \$ - | \$2,930,904 |
| Commercial | 18,265,157 | 2,710,599 | 7,202,880 | - | 28,178,636 |
|  | 20,980,207 | 2,710,599 | 7,418,734 | - | 31,109,540 |
| Commercial real estate |  |  |  |  |  |
| Owner occupied | 51,810,345 | 13,214,084 | 8,559,967 | - | 73,584,396 |
| Non-owner occupied | 31,990,478 | 3,453,613 | 8,423,977 | - | 43,868,068 |
| Multifamily | 10,803,958 | 755,924 | - | - | 11,559,882 |
| Farmland | 1,346,518 | - | 116,793 | - | 1,463,311 |
|  | 95,951,299 | 17,423,621 | 17,100,737 | - | 130,475,657 |
| Consumer real estate |  |  |  |  |  |
| Home equity lines | 17,609,666 | 726,972 | 2,909,394 | - | 21,246,032 |
| Secured by 1-4 family residential |  |  |  |  |  |
| First deed of trust | 49,842,789 | 6,646,262 | 10,383,593 | - | 66,872,644 |
| Second deed of trust | 6,597,382 | 212,412 | 1,865,424 | - | 8,675,218 |
|  | 74,049,837 | 7,585,646 | 15,158,411 | - | 96,793,894 |
| Commercial and industrial loans (except those secured by real estate) | 19,785,628 | 1,042,226 | 5,425,987 | - | 26,253,841 |


| Consumer and other | $1,738,943$ | 130,829 | 59,998 | - | $1,929,770$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total loans | $\$ 212,505,914$ | $\$ 28,892,921$ | $\$ 45,163,867$ | $\$-$ | $\$ 286,562,702$ |

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The following table presents the aging of the recorded investment in past due loans and leases as of the dates indicated:

|  | Greater |  |  |  |  |  | Recorded <br> Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 Days | 60-89 Days | Than | Total Past |  | Total | 90 Days <br> and |
|  | Past Due | Past Due | 90 Days | Due | Current | Loans | Accruing |
| March 31, 2014 |  |  |  |  |  |  |  |
| Construction and land development |  |  |  |  |  |  |  |
| Residential | \$- | \$- | \$- | \$- | \$4,009,572 | \$4,009,572 | \$ - |
| Commercial | 73,092 | - | - | 73,092 | 25,806,281 | 25,879,373 | - |
|  | 73,092 | - | - | 73,092 | 29,815,853 | 29,888,945 |  |
| Commercial real estate |  |  |  |  |  |  |  |
| Owner occupied | 578,930 | - | - | 578,930 | 67,867,953 | 68,446,883 | - |
| Non-owner occupied | - | - | - | - | 40,173,735 | 40,173,735 | - |
| Multifamily | 218,832 | - | - | 218,832 | 9,997,934 | 10,216,766 | - |
| Farmland | - | - | - | - | 1,359,197 | 1,359,197 | - |
|  | 797,762 | - | - | 797,762 | 119,398,819 | 120,196,581 | - |
| Consumer real estate |  |  |  |  |  |  |  |
| Home equity lines | 98,364 | - | - | 98,364 | 20,550,995 | 20,649,359 | - |
| Secured by 1-4 |  |  |  |  |  |  |  |
| First deed of trust | 378,412 | 104,385 | - | 482,797 | 65,817,002 | 66,299,799 | - |
| Second deed of trust | 24,084 | - | - | 24,084 | 8,310,884 | 8,334,968 | - |
|  | 500,860 | 104,385 | - | 605,245 | 94,678,881 | 95,284,126 | - |
| Commercial and industrial loans |  |  |  |  |  |  |  |
| (except those secured by real estate) | 136,832 | - | - | 136,832 | 26,158,916 | 26,295,748 | - |
| Consumer and other | 256,210 | - | - | 256,210 | 1,539,611 | 1,795,821 | - |
| Total loans | \$ 1,764,756 | \$104,385 | \$- | \$1,869,141 | \$271,592,080 | \$273,461,221 | \$ |
| December 31, 2013 |  |  |  |  |  |  |  |
| Construction and land development |  |  |  |  |  |  |  |
| Residential | \$- | \$- | \$- | \$- | \$2,930,904 | \$2,930,904 | \$ - |
| Commercial | - | 116,180 | - | 116,180 | 28,062,456 | 28,178,636 | - |
|  | - | 116,180 | - | 116,180 | 30,993,360 | 31,109,540 | - |
| Commercial real estate |  |  |  |  |  |  |  |
| Owner occupied | 199,392 | - | - | 199,392 | 73,385,004 | 73,584,396 | - |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-owner occupied | - | 345,704 | - | 345,704 | 43,522,364 | 43,868,068 | - |
| Multifamily | 221,474 | - | - | 221,474 | 11,338,408 | 11,559,882 | - |
| Farmland | 194,124 | - | - | 194,124 | 1,269,187 | 1,463,311 | - |
|  | 614,990 | 345,704 | - | 960,694 | 129,514,963 | 130,475,657 | - |
| Consumer real estate |  |  |  |  |  |  |  |
| Home equity lines | 98,364 | 403,115 | - | 501,479 | 20,744,553 | 21,246,032 | - |
| Secured by 1-4 |  |  |  |  |  |  |  |
| First deed of trust | 554,946 | 362,348 | - | 917,294 | 65,955,350 | 66,872,644 | - |
| Second deed of trust | - | 24,291 | - | 24,291 | 8,650,927 | 8,675,218 | - |
|  | 653,310 | 789,754 | - | 1,443,064 | 95,350,830 | 96,793,894 | - |
| Commercial and industrial loans |  |  |  |  |  |  |  |
| (except those secured by real estate) | 25,035 | 121,710 | 59,900 | 206,645 | 26,047,196 | 26,253,841 | 59,900 |
| Consumer and other | 5,331 | 14,917 | - | 20,248 | 1,909,522 | 1,929,770 | - |
| Total loans | \$1,298,666 | \$1,388,265 | \$59,900 | \$2,746,831 | \$283,815,871 | \$286,562,702 | \$ 59,900 |

Loans are considered impaired when, based on current information and events it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Loans evaluated individually for impairment include non-performing loans, such as loans on non-accrual, loans past due by 90 days or more, restructured loans and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Impaired loans are set forth in the following table as of the dates indicated.

With no related allowance recorded Construction and land development Residential
Commercial

Commercial real estate
Owner occupied
Non-owner occupied
Multifamily
Farmland

Consumer real estate
Home equity lines
Secured by 1-4 family residential
First deed of trust
Second deed of trust

Commercial and industrial loans (except those secured by real estate)
Consumer and other

| 31,500 | 31,500 | - |
| :--- | :--- | :--- |
| $31,814,025$ | $32,801,071$ | - |

With an allowance recorded
Construction and land development
Commercial
Commercial real estate
Owner occupied
Non-Owner occupied
605,953 605,953 40,785

9,723,738 9,877,738 673,346
$1,288,872 \quad 1,288,872 \quad 363,508$
$11,012,610 \quad 11,166,610 \quad 1,036,854$
Consumer real estate
Secured by 1-4 family residential First deed of trust
$1,782,466 \quad 2,524,921 \quad 391,380$
Commercial and industrial loans
(except those secured by real estate)
116,237 116,237 11,063
$13,517,266 \quad 14,413,721 \quad 1,480,082$

Total
Construction and land development

Residential
Commercial

Commercial real estate
$\begin{array}{llll}\text { Owner occupied } & 12,045,569 & 12,249,569 & 673,346\end{array}$
Non-owner occupied

135,832 135,832
4,726,567 4,726,567 40,785
$4,862,399 \quad 4,862,399 \quad 40,785$
$12,656,407 \quad 12,756,407 \quad 363,508$

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Multifamily
Farmland
Consumer real estate
Home equity lines
Secured by 1-4 family residential, First deed of trust
Second deed of trust
Commercial and industrial loans (except those secured by real estate)
Consumer and other
31,500 31,500
\$45,331,291 \$47,214,792 \$1,480,082

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December 31, 2013

|  | Unpaid <br> Recorded | Principal |
| :--- | :--- | :--- |
| Related |  |  |
| Investment | Balance | Allowance |

With no related allowance recorded Construction and land development Residential Commercial

Commercial real estate
Owner occupied
Non-owner occupied
Multifamily
Farmland

Consumer real estate
Home equity lines
Secured by 1-4 family residential First deed of trust

| $8,176,613$ | $8,319,093$ | - |
| :--- | :--- | :--- |
| $1,125,245$ | $1,248,964$ | - |
| $10,931,721$ | $11,252,584$ | - |

Commercial and industrial loans (except those secured by real estate)
Consumer and other

| 808,885 | 983,436 | - |
| :--- | :--- | :--- |
| 34,123 | 34,123 | - |

31,620,812 32,703,408 -

With an allowance recorded
Construction and land development
Commercial
Commercial real estate
Owner occupied
Non-Owner occupied
1,752,587 1,752,587 220,164
9,794,555 9,948,555 680,346
1,296,788 1,296,788 371,286
$11,091,343 \quad 11,245,343 \quad 1,051,632$
Consumer real estate
Secured by 1-4 family residential First deed of trust

| $2,184,026$ | $2,870,301$ | 483,644 |
| :--- | :--- | :--- |
| 132,435 | 132,435 | 32,407 |
| $2,316,461$ | $3,002,736$ | 516,051 |
|  |  |  |
| 150,537 | 150,537 | 42,529 |
| $15,310,928$ | $16,151,203$ | $1,830,376$ |

Total
Construction and land development
Residential
Commercial

| 215,854 | 215,854 | - |
| :--- | :--- | :--- |
| $5,204,238$ | $5,249,823$ | 220,164 |
| $5,420,092$ | $5,465,677$ | 220,164 |

Commercial real estate

Owner occupied
Non-owner occupied
Multifamily
Farmland
Consumer real estate
Home equity lines
Secured by 1-4 family residential, First deed of trust
Second deed of trust
Commercial and industrial loans (except those secured by real estate)
Consumer and other

11,713,684 11,917,684 680,346
13,066,000 $\quad 13,224,390 \quad 371,286$
2,373,444 2,373,444 -
116,793 450,000 -
$27,269,921 \quad 27,965,518 \quad 1,051,632$
1,629,863 1,684,527 -
10,360,639 11,189,394 483,644
1,257,680 1,381,399 32,407
$13,248,182 \quad 14,255,320 \quad 516,051$
959,422 1,133,973 42,529
34,123 34,123 -
\$46,931,740 \$48,854,611 \$1,830,376

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The following is a summary of average recorded investment in impaired loans with and without a valuation allowance and interest income recognized on those loans for periods indicated:

|  | For the Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |
|  | Average | Interest | Average | Interest |
|  | Recorded | Income | Recorded | Income |
|  | Investment | Recognized | Investment | Recognized |
| With no related allowance recorded |  |  |  |  |
| Construction and land development |  |  |  |  |
| Residential | \$ 171,532 | \$ 2,163 | \$- | \$ - |
| Commercial | 4,133,561 | 55,755 | 7,406,223 | 60,175 |
|  | 4,305,093 | 57,918 | 7,406,223 | 60,175 |
| Commercial real estate |  |  |  |  |
| Owner occupied | 2,327,733 | 26,667 | 7,119,781 | 136,728 |
| Non-owner occupied | 11,402,497 | 133,461 | 14,579,438 | 206,192 |
| Multifamily | 2,365,837 | 35,059 | 3,043,344 | 51,755 |
| Farmland | 21,091 | - |  |  |
|  | 16,117,158 | 195,187 | 24,742,563 | 394,675 |
| Consumer real estate |  |  |  |  |
| Home equity lines | 1,643,669 | 13,818 | 1,801,054 | - |
| Secured by 1-4 family residential |  |  |  |  |
| First deed of trust | 7,780,210 | 84,808 | 12,541,557 | 128,977 |
| Second deed of trust | 1,352,528 | 14,450 | 507,002 | 6,789 |
|  | 10,776,407 | 113,076 | 14,849,613 | 135,766 |
| Commercial and industrial loans (except those secured by real estate) | 805,927 | 12,537 | 897,988 | 8,944 |
| Consumer and other | 32,999 | 599 | 68,248 | 1,092 |
|  | 32,037,584 | 379,317 | 47,964,635 | 600,652 |
| With an allowance recorded |  |  |  |  |
| Construction and land development |  |  |  |  |
| Commercial | 608,524 | 7,617 | 458,065 | 1,628 |
| Commercial real estate |  |  |  |  |
| Owner occupied | 9,873,927 | 146,006 | 2,400,696 | 11,935 |
| Non-owner occupied | 1,299,315 | - | 256,067 | - |
| Farmland | - | - | 1,049,489 | 1,100 |
|  | 11,173,242 | 146,006 | 3,706,252 | 13,035 |
| Consumer real estate |  |  |  |  |
| Home equity lines | - | - | 269,450 | 6,792 |
| Secured by 1-4 family residential |  |  |  |  |
| First deed of trust | 1,833,311 | - | 835,505 | 6,076 |
| Second deed of trust | - | - | 349,192 | 6,401 |
|  | 1,833,311 | - | 1,454,147 | 19,269 |

Commercial and industrial loans

| (except those secured by real estate) | 116,582 | - | 64,672 | 1,290 |
| :--- | :--- | :--- | :--- | :--- |
|  | $13,731,659$ | 153,623 | $5,683,136$ | 35,222 |

Total
Construction and land development

Residential
Commercial

Commercial real estate
Owner occupied
Non-owner occupied
Multifamily
Farmland

Consumer real estate
Home equity lines
Secured by 1-4 family residential
First deed of trust
Second deed of trust
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| 171,532 | 2,163 | - | - |
| :--- | :--- | :--- | :--- |
| $4,742,085$ | 63,372 | $7,864,288$ | 61,803 |
| $4,913,617$ | 65,535 | $7,864,288$ | 61,803 |
|  |  |  |  |
| $12,201,660$ | 172,673 | $9,520,477$ | 148,663 |
| $12,701,812$ | 133,461 | $14,835,505$ | 206,192 |
| $2,365,837$ | 35,059 | $3,043,344$ | 51,755 |
| 21,091 | - | $1,049,489$ | 1,100 |
| $27,290,400$ | 341,193 | $28,448,815$ | 407,710 |
|  |  |  |  |
| $1,643,669$ | 13,818 | $2,070,504$ | 6,792 |
|  |  |  |  |
| $9,613,521$ | 84,808 | $13,377,062$ | 135,053 |
| $1,352,528$ | 14,450 | 856,194 | 13,190 |
| $12,609,718$ | 113,076 | $16,303,760$ | 155,035 |


| 922,509 | 12,537 | 962,660 | 10,234 |
| :---: | :---: | :---: | :---: |
| 32,999 | 599 | 68,248 | 1,092 |
| $\$ 45,769,243$ | $\$ 532,940$ | $\$ 53,647,771$ | $\$ 635,874$ |

Included in impaired loans are loans classified as troubled debt restructurings ("TDRs"). A modification of a loan's terms constitutes a TDR if the creditor grants a concession to the borrower for economic or legal reasons related to the borrower's financial difficulties that it would not otherwise consider. For loans classified as impaired TDRs, the Company further evaluates the loans as performing or nonperforming. If, at the time of restructure, the loan is not considered nonaccrual, it will be classified as performing. TDRs originally classified as nonperforming are able to be reclassified as performing if, subsequent to restructure, they experience six months of payment performance according to the restructured terms. The following is a summary of performing and nonaccrual TDRs and the related specific valuation allowance by portfolio segment as of the dates indicated.

|  |  |  |  | Specific <br> Valuation |
| :--- | :--- | :--- | :--- | :--- |
|  | Total | Performing | Nonaccrual | Allowance |

December 31, 2013
Construction and land development

| Residential | $\$ 215,854$ | $\$ 215,854$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Commercial | $4,921,769$ | $3,393,312$ | $1,528,457$ | 210,748 |
|  | $5,137,623$ | $3,609,166$ | $1,528,457$ | 210,748 |
| Commercial real estate |  |  |  |  |
| Owner occupied | $10,377,067$ | $9,009,627$ | $1,367,440$ | 374,401 |
| Non-owner occupied | $9,972,530$ | $9,568,161$ | 404,369 | 136,734 |
| Multifamily | $2,373,443$ | $2,373,443$ | - | - |
|  | $22,723,040$ | $20,951,231$ | $1,771,809$ | 511,135 |

Consumer real estate

Home equity lines
Secured by 1-4 family residential First deeds of trust
Second deeds of trust
Commercial and industrial loans (except those secured by real estate)
Consumer and other

Number of loans
115
255,6
21,13
$\$ 36,28$

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The following table provides information about TDRs identified during the indicated periods:

| Three Months Ended March 31, 2014 | Year Ended December 31, 2013 |  |  |
| :--- | :--- | :--- | :--- |
| Pre- |  | Post- | Pre- | Post-


| Construction and land development Residential | - | \$ - | \$ - | 2 | \$215,854 | \$215,854 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | 1 | 45,482 | 45,482 | 11 | 4,035,949 | 4,035,949 |
|  | 1 | 45,482 | 45,482 | 13 | 4,251,803 | 4,251,803 |
| Commercial real estate |  |  |  |  |  |  |
| Owner occupied |  |  |  | 6 | 3,095,417 | 3,095,417 |
| Non-owner occupied | 1 | 411,785 | 411,785 | 6 | 1,753,785 | 1,753,785 |
|  | 1 | 411,785 | 411,785 | 12 | 4,849,202 | 4,849,202 |
| Consumer real estate |  |  |  |  |  |  |
| Home equity lines | - | - | - | 1 | 159,994 | 159,994 |
| Secured by 1-4 family residential |  |  |  |  |  |  |
| First deed of trust | - | - | - | 26 | 2,818,946 | 2,818,946 |
| Second deed of trust | - | - | - | 6 | 371,117 | 371,117 |
|  | - | - | - | 33 | 3,350,057 | 3,350,057 |
| Consumer and other | - | - | - | 1 | 21,130 | - |
|  | 2 | \$ 457,267 | \$ 457,267 | 59 | \$ 12,472,192 | \$ 12,451,062 |

The following table summarizes defaults on TDRs identified for three months ended March 31, 2014:

| Number of | Recorded |
| :--- | :--- |
| Loans | Balance |

Commercial real estate

| Owner occupied | 1 | 470,072 |
| :--- | :--- | :--- |
| Non-owner occupied | 1 | 449,793 |
|  | 2 | 919,865 |

Consumer real estate:
Home equity lines
Secured by 1-4 family residential
First deed of trust 3 604,545

Second deed of trust 117,564

Commercial and industrial loans (except those secured by real estate) 1 136,051
Consumer and other
1 19,578
Total
$8 \$ 1,697,603$

Activity in the allowance for loan losses is as follows for the periods indicated:

| Beginning | Provision for |  | Ending |
| :--- | :--- | :--- | :--- |
| Balance | Loan Losses | Charge-offs | Recoveries | Balance

Three Months Ended March 31, 2014
Construction and land development
Residential
Commercial

Commercial real estate
Owner occupied
Non-owner occupied
Multifamily
Farmland
Consumer real estate
Home equity lines
Secured by 1-4 family residential
First deed of trust
Second deed of trust
Commercial and industrial loans (except those secured by real estate)
Consumer and other

| \$134,000 | \$5,290 |  | \$- |  | \$ 450 | \$ 139,740 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,275,000 | (421,213 | ) | (21,793 | ) | 16,995 | 848,990 |
| 1,409,000 | (415,923 | ) | (21,793 | ) | 17,445 | 988,730 |
| 1,200,000 | 652,654 |  | - |  | - | 1,852,654 |
| 669,000 | (469,853 | ) | (199,147 | ) | - | 0 |
| 19,000 | (2,000 | ) |  |  | - | 17,000 |
| 337,000 | 167,702 |  | (95,702 | ) | - | 409,000 |
| 2,225,000 | 348,503 |  | (294,849 | ) | - | 2,278,654 |
| 424,000 | 222,611 |  | (180,611 | ) | - | 466,001 |
| 1,992,000 | (65,028 | ) | (185,204 | ) | 13,232 | 1,755,000 |
| 393,000 | 12,250 |  | (76,250 | ) | - | 329,000 |
| 2,809,000 | 169,833 |  | (442,065 | ) | 13,232 | 2,550,000 |
| 724,000 | 45,473 |  | (32,765 | ) | 24,292 | 761,000 |
| 71,664 | (47,886 | ) | (4,093 | ) | 2,316 | 22,000 |
| \$7,238,664 | \$ 100,000 |  | \$ 795,565 | ) | \$57,285 | \$6,600,384 |

Year Ended December 31, 2013
Construction and land development

Residential
Commercial

Commercial real estate
Owner occupied
Non-owner occupied
Multifamily
Farmland
Consumer real estate
Home equity lines
Secured by 1-4 family residential
First deed of trust
Second deed of trust
Commercial and industrial loans

| $\$ 494,742$ | $\$(462,542$ | $)$ | $\$-$ | $\$ 101,800$ | $\$ 134,000$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $4,611,410$ | $(3,481,833)$ | $(278,703$ | $)$ | 424,126 | $1,275,000$ |
| $5,106,152$ | $(3,944,375)$ | $(278,703$ | $)$ | 525,926 | $1,409,000$ |
|  |  |  |  |  |  |
| $1,358,863$ | 252,484 | $(453,996$ | $)$ | 42,649 | $1,200,000$ |
| 816,852 | 451,603 | $(619,455$ | $)$ | 20,000 | 669,000 |
| 23,434 | $(4,434$ | - | - | 19,000 |  |
| - | $1,233,000$ | $(896,000)$ | - | 337,000 |  |
| $2,199,149$ | $1,932,653$ | $(1,969,451)$ | 62,649 | $2,225,000$ |  |
|  |  |  |  |  |  |
| 658,135 | 23,284 | $(266,119)$ | 8,700 | 424,000 |  |
|  |  |  |  |  |  |
| $1,358,102$ | $2,492,702$ | $(1,953,177)$ | 94,373 | $1,992,000$ |  |
| 223,307 | 498,415 | $(367,200)$ | 38,478 | 393,000 |  |
| $2,239,544$ | $3,014,401$ | $(2,586,496)$ | 141,551 | $2,809,000$ |  |

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(except those secured by real estate)
Consumer and other

| $1,161,654$ | 144,821 | $(759,726$ | 177,251 | 724,000 |
| :---: | :--- | :--- | :--- | :--- |
| 101,328 | 25,500 | $(64,642$ | 9,478 | 71,664 |
|  |  |  |  |  |
| $\$ 10,807,827$ | $\$ 1,173,000$ | $\$(5,659,018)$ | $\$ 916,855$ | $\$ 7,238,664$ |

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Loans were evaluated for impairment as follows for the periods indicated:
Loans Evaluated for Impairment
Individually $\quad$ Collectively Total

Three Months Ended March 31, 2014
Construction and land development

| Residential | $\$ 575,720$ | $\$ 3,433,852$ | $\$ 4,009,572$ |
| :--- | :--- | :--- | :--- |
| Commercial | $14,405,162$ | $11,474,211$ | $25,879,373$ |

Commercial real estate
Owner occupied 47,533,806 20,913,077 68,446,883
Non-owner occupied $30,935,631 \quad 9,238,104 \quad 40,173,735$
Multifamily
8,459,271 1,757,495 10,216,766
Farmland
775,209 $\quad 583,988 \quad 1,359,197$
Consumer real estate
Home equity lines
Secured by 1-4 family residential
First deed of trust
Second deed of trust
1,349,700 19,299,659 20,649,359
8,390,417 57,909,382 66,299,799
526,510 7,808,458 8,334,968
Commercial and industrial loans
(except those secured by real estate) $9,734,673 \quad 16,561,075 \quad 26,295,748$
Consumer and other

- 1,795,821 1,795,821
\$122,686,099 \$150,775,122 \$273,461,221
Year Ended December 31, 2013
Construction and land development

Residential
\$575,720 \$2,355,184 \$2,930,904
Commercial

Commercial real estate
Owner occupied $\quad 53,126,045 \quad 20,458,351 \quad 73,584,396$
Non-owner occupied
Multifamily
Farmland
Consumer real estate
Home equity lines
Secured by 1-4 family residential
First deed of trust
Second deed of trust
Commercial and industrial loans
(except those secured by real estate)
Consumer and other

| $10,844,894$ | $15,408,947$ | $26,253,841$ |
| :---: | :---: | :---: |
| - | $1,929,770$ | $1,929,770$ |
| \$135,531,225 | $\$ 151,031,477$ | $\$ 286,562,702$ |

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Note 6 - Deposits

Deposits were as follows at the indicated dates:

|  | March 31, 2014 <br>  <br> Amount |  | $\%$ | December 31, 2013 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | $\%$ |  |  |  |  |  |  |

Note 7 - Trust preferred securities

During the first quarter of 2005, Southern Community Financial Capital Trust I, a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable securities. On February 24, 2005, $\$ 5.2$ million of Trust Preferred Capital Notes were issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate of interest (three-month LIBOR plus $2.15 \%$ ) which adjusts, and is payable, quarterly. The interest rate at March 31, 2014 was $2.38 \%$. The securities were redeemable at par beginning on March 15, 2010 and each quarter after such date until the securities mature on March 15, 2035. No amounts have been redeemed at March 31, 2014 and there are no plans to do so. The principal asset of the Trust is $\$ 5.2$ million of the Company's junior subordinated debt securities with like maturities and like interest rates to the Trust Preferred Capital Notes.

During the third quarter of 2007, Village Financial Statutory Trust II, a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable securities. On September 20, 2007, $\$ 3.6$ million of Trust Preferred Capital Notes were issued through a pooled underwriting. The securities have LIBOR-indexed floating rate of interest (three-month LIBOR plus 1.4\%) which adjusts, and is also payable, quarterly. The interest rate at March 31, 2014 was $1.633 \%$. The securities may be redeemed at par at any time commencing in December 2012 until the securities mature in 2037. The principal asset of the Trust is $\$ 3.6$ million of the Company's junior subordinated debt securities with like maturities and like interest rates to the Trust Preferred Capital Notes.

The Trust Preferred Capital Notes may be included in Tier 1 capital for regulatory capital adequacy determination purposes up to $25 \%$ of Tier 1 capital after its inclusion. The portion of the Trust Preferred Capital Notes not
considered as Tier 1 capital may be included in Tier 2 capital.

The obligations of the Company with respect to the issuance of the Trust Preferred Capital Notes constitute a full and unconditional guarantee by the Company of the Trust's obligations with respect to the Trust Preferred Capital Notes. Subject to certain exceptions and limitations, the Company may elect from time to time to defer interest payments on the junior subordinated debt securities, which would result in a deferral of distribution payments on the related Trust Preferred Capital Notes and require a deferral of common dividends. In consideration of our agreements with our regulators, which require regulatory approval to make interest payments on these securities, the Company has deferred an aggregate of $\$ 907,615$ in interest payments on the junior subordinated debt securities as March 31, 2014. The Company has been deferring interest payments since June 2011. Although we elected to defer payment of interest due, the amount has been accrued and is included in interest expense in the consolidated statement of operations.

Note 8 - Stock incentive plan

The Company has a stock incentive plan which authorizes the issuance of up to 555,000 shares of common stock to assist the Company in recruiting and retaining key personnel.

The following table summarizes stock options outstanding under the stock incentive plan at the indicated dates:

|  | Three Months Ended March 31,2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Options | Weighted Average |  |  |  | Weighted Average |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | Exercise | Fair Value Intrinsic |  | Options | Exercise Price | Fair Value Intrinsic Per Share Value |  |  |
|  |  | Price | Per Share | Value |  |  |  |  |  |
| Options outstanding, beginning of period | 97,907 | \$ 6.15 | \$ 3.69 |  | 255,630 | \$ 9.48 | \$ 4.70 |  |  |
| Granted | - |  |  |  | - | - | - |  |  |
| Forfeited | (3,750 ) | 12.12 | 5.02 |  | (1,000 ) | 7.75 | 5.05 |  |  |
| Exercised | - | - | - |  | - | - | - |  |  |
| Options outstanding, end of period | 94,157 | \$ 5.92 | \$ 3.64 | \$ | 254,630 | \$ 9.57 | \$ 4.70 | \$ | - |
| Options exercisable, end of period | 70,597 |  |  |  | 249,630 |  |  |  |  |

The fair value of the stock is calculated under the same methodology as stock options and the expense is recognized over the vesting period. Unamortized stock-based compensation related to nonvested share based compensation arrangements granted under the Incentive Plan as of March 31, 2014 and 2013 was $\$ 91,428$ and $\$ 2,249$, respectively. The time based unamortized compensation of $\$ 91,428$ is expected to be recognized over a weighted average period of 2.69 years.

Stock-based compensation expense was $\$ 9,584$ and $\$ 241$ for the three months ended March 31, 2014 and 2013, respectively.

Note 9 - Fair value

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction
to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transaction involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are independent, knowledgeable, able to transact and willing to transact.

Financial Accounting Standards Board ("FASB") Codification Topic 820: Fair Value Measurements and Disclosures establishes a hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair values hierarch is as follows:

Level 1 Inputs - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Inputs - Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets - or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Inputs- Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods to determine the fair value of each type of financial instrument:

Securities: Fair values for securities available-for-sale are obtained from an independent pricing service. The prices are not adjusted. The independent pricing service uses industry-standard models to price U.S. Government agency obligations and mortgage backed securities that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Securities of obligations of state and political subdivisions are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. Substantially all assumptions used by the independent pricing service are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace (Levels 1 and 2).

Impaired loans: The fair values of impaired loans are measured for impairment using the fair value of the collateral for collateral-dependent loans on a nonrecurring basis. Collateral may be in the form of real estate or business assets including equipment, inventory and accounts receivable. The vast majority of the Company's collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the property is more than two years old, then a Level 3 valuation is considered to measure the fair value. The value of business equipment is based upon an outside appraisal if deemed significant using observable market data. Likewise, values for inventory and account receivables collateral are based on financial statement balances or aging reports (Level 3). Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Operations.

Real Estate Owned: Real estate owned assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, real estate owned assets are carried at fair value less costs to sell. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2 . When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring level 3 .

Assets measured at fair value under Topic 820 on a recurring and non-recurring basis are summarized below for the indicated dates:

| Financial Assets - Recurring |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| US Treasuries | $\$ 7,411$ | $\$$ | - | 7,411 |
| US Government Agencies | 35,282 | - | 35,282 | - |
| MBS | 2,641 | - | 2,641 | - |
| Municipals | 14,005 | - | 14,005 | - |
| Residential loans held for sale | 9,986 | - | 9,986 | - |
|  |  |  | - |  |
| Financial Assets - Non-Recurring |  |  |  |  |
| Impaired loans | 43,860 | - | 39,473 | 4,387 |
| Real estate owned | 15,688 | - | 14,901 | 787 |


|  | Fair Value Measurement at December 31, 2013 Using (In thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices |  |  |  |  |
|  |  |  |  | Observable | Unobservable |
|  | Carrying |  | Assets | Inputs | Inputs |
|  | Value |  |  | (Level 2) | (Level 3) |
| Financial Assets - Recurring |  |  |  |  |  |
| US Treasuries | \$7,210 | \$ | - | 7,210 | \$ |
| US Government Agencies | 34,350 |  | - | 34,350 | - |
| MBS | 2,752 |  |  | 2,752 | - |
| Municipals | 13,435 |  | - | 13,435 |  |


| Residential loans held for sale | 8,371 | - | 8,371 | - |
| :--- | :--- | :--- | :--- | :--- |
| Financial Assets - Non-Recurring |  |  | - |  |
| Impaired loans | 45,102 | - | 42,027 | 3,075 |
| Real estate owned | 16,742 | - | 15,405 | 1,337 |

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The following table presents qualitative information about level 3 fair value measurements for financial instruments measured at fair value at March 31, 2014:

|  | Fair Valứaluation <br> Estimate Techniques <br> (In thousands) | Unobservable <br> Input | Range <br> (Weighted <br> Average) |  |
| :--- | :--- | :--- | :--- | :--- |
| Impaired loans - real estate <br> secured | $\$ 3,365$ | Appraisal (1) or Internal <br> Valuation (2) | Selling costs <br> Discount for lack of <br> marketability and age <br> of appraisal | $6 \%-10 \%(7 \%)$ |

(1) Fair Value is generally determined through independent appraisals of the underlying collateral, which generally
${ }^{(1)}$ included various level 3 inputs which are not identifiable
(2)Internal valuations may be conducted to determine Fair Value for assets with nominal carrying balances

In general, fair value of securities is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon market prices determined by an outside, independent entity that primarily uses as inputs, observable market-based parameters. Fair value of loans held for sale is based upon internally developed models that primarily use as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly and or quarter valuation process.

Cash and cash equivalents - The carrying amount of cash and cash equivalents approximates fair value.

Investment securities - The fair value of investment securities available-for-sale is estimated based on bid quotations received from independent pricing services for similar assets. The carrying amount of other investments approximates fair value.

Loans - For variable rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. For all other loans, fair values are calculated by discounting the contractual cash flows using estimated market discount rates which reflect the credit and interest rate risk inherent in the loans, or by using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposits - The fair value of deposits with no stated maturity, such as demand, interest checking and money market, and savings accounts, is equal to the amount payable on demand at year-end. The fair value of certificates of deposit is based on the discounted value of contractual cash flows using the rates currently offered for deposits of similar remaining maturities.

Borrowings - The fair value of borrowings is based on the discounted value of contractual cash flows using the rates currently offered for borrowings of similar remaining maturities.

Accrued interest - The carrying amounts of accrued interest receivable and payable approximate fair value.

|  |  | $\begin{aligned} & \text { March 31, } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { December 31, } \\ & 2013 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level in Fair |  |  |  |  |
|  | Value | Carrying | Estimated | Carrying | Estimated |
|  | Hierarchy |  | Fair Value |  | Fair Value |
| Financial assets |  |  |  |  |  |
| Cash | Level 1 | \$19,566,695 | \$19,566,695 | \$ 15,220,580 | \$ 15,220,580 |
| Cash equivalents | Level 2 | 36,946,987 | 36,946,987 | 24,988,512 | 24,988,512 |
| Investment securities available for sale | Level 2 | 59,339,067 | 59,339,067 | 57,748,040 | 57,748,040 |
| Federal Home Loan Bank stock | Level 2 | 1,207,900 | 1,207,900 | 1,417,300 | 1,417,300 |
| Loans held for sale | Level 2 | 9,986,249 | 9,986,249 | 8,371,277 | 8,371,277 |
| Loans | Level 2 | 222,207,133 | 224,604,616 | 233,075,253 | 236,581,823 |
| Impaired loans | Level 2 | 40,125,454 | 40,125,454 | 42,678,969 | 42,678,969 |
| Impaired loans | Level 3 | 5,215,194 | 5,215,194 | 4,252,771 | 4,252,771 |
| Other real estate owned | Level 2 | 14,900,940 | 14,900,940 | 15,404,691 | 15,404,691 |
| Other real estate owned | Level 3 | 787,503 | 787,503 | 1,337,173 | 1,337,173 |
| Bank owned life insurance | Level 3 | 6,812,428 | 6,812,428 | 6,764,505 | 6,764,505 |
| Accrued interest receivable | Level 2 | 1,340,386 | 1,340,386 | 1,486,163 | 1,486,163 |
| Financial liabilities |  |  |  |  |  |
| Deposits | Level 2 | 396,217,109 | 397,328,991 | 390,628,311 | 391,814,284 |
| FHLB borrowings | Level 2 | 17,000,000 | 17,162,019 | 18,000,000 | 18,211,937 |
| Trust preferred securities | Level 2 | 8,764,000 | 7,274,120 | 8,764,000 | 7,274,120 |

Other borrowings
Accrued interest payable

Level 2 2,903,324 2,903,324 2,713,48
Level $2 \quad 1,251,836 \quad 1,251,836 \quad 1,092,520 \quad 1,092,520$

Note 10 - Capital Resources

On May 1, 2009, as part of the Capital Purchase Program established by the U.S. Department of the Treasury (the "Treasury") under the Emergency Economic Stabilization Act of 2008, the Company entered into a Letter Agreement and Securities Purchase Agreement-Standard Terms (collectively, the "Purchase Agreement") with the Treasury, pursuant to which the Company sold (i) 14,738 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, par value $\$ 4.00$ per share, having a liquidation preference of $\$ 1,000$ per share (the "preferred stock") and (ii) a warrant (the "Warrant") to purchase 499,029 shares of the Company's common stock at an initial exercise price of $\$ 4.43$ per share, subject to certain anti-dilution and other adjustments, for an aggregate purchase price of $\$ 14,738,000$ in cash. The fair value of the preferred stock was estimated using discounted cash flow methodology at an assumed market equivalent rate of $13 \%$, with 20 quarterly payments over a five year period, and was determined to be $\$ 10,208,000$. The fair value of the warrant was estimated using the Black-Scholes option pricing model, with assumptions of $25 \%$ volatility, a risk-free rate of $2.03 \%$, a yield of $6.162 \%$ and an estimated life of 5 years, and was determined to be $\$ 534,000$. The aggregate fair value for both the preferred stock and common stock warrants was determined to be $\$ 10,742,000$ with $95 \%$ of the aggregate attributable to the preferred stock and $5 \%$ attributable to the common stock warrant. Therefore, the $\$ 14,738,000$ issuance was allocated with $\$ 14,006,000$ being assigned to the preferred stock and $\$ 732,000$ being allocated to the common stock warrant. The difference between the $\$ 14,738,000$ face value of the preferred stock and the amount allocated of $\$ 14,006,000$ to the preferred stock is being accreted as a discount on the preferred stock using the effective interest rate method over five years.

The preferred stock qualifies as Tier 1 capital and paid cumulative dividends at a rate of 5\% until May 1, 2014, at which time the rate increased to $9 \%$. The preferred stock is generally non-voting, other than on certain matters that could adversely affect the preferred stock.

The Warrant was immediately exercisable. The Warrant provides for the adjustment of the exercise price and the number of shares of common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of common stock, and upon certain issuances of common stock at or below a specified price relative to the then-current market price of common stock. The Warrant expires ten years from the issuance date. Pursuant to the Purchase Agreement, the Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

As required by the Federal Reserve Bank of Richmond (the "Reserve Bank"), the Company notified the Treasury in May 2011 that the Company was going to defer the payment of the quarterly cash dividend of $\$ 184,225$ due on May 16, 2011, and subsequent quarterly payments, on the Fixed Rate Cumulative Perpetual Preferred Stock, Series A. The total arrearage on such preferred stock as of March 31, 2014 is $\$ 2,302,812$. This amount has been accrued for and is included in other liabilities in the consolidated balance sheet.

In November 2013, the Company participated in a successful auction of the Company's preferred stock securities by the Treasury that resulted in the purchase of the securities by private and institutional investors.

On December 4, 2013, the Company issued $1,086,500$ new shares of common stock through a private placement to directors and executive officers. The sale raised $\$ 1,684,075$ in new capital for the Company. The $\$ 1.55$ sale price for the common shares was the stock's book value at September 30, 2013, which represented a $30 \%$ premium over the closing price of the stock on December 3, 2013.

The Bank is subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Note 11 - Commitments and contingencies

Off-balance-sheet risk - The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amounts recognized in the financial statements. The contract amounts of these instruments reflect the extent of involvement that the Company has in particular classes of instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit, and to potential credit loss associated with letters of credit issued, is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for loans and other such on-balance sheet instruments.

The Company had outstanding the following approximate off-balance-sheet financial instruments whose contract amounts represent credit risk at the dates indicated:

|  | Contract <br> Amount <br> 2014 | Contract <br> Amount <br> 2013 |
| :--- | :---: | :---: |
|  |  | $\$ 36,052,000$ | | $\$ 37,474,000$ |  |  |
| :--- | :--- | :--- |
| Undisbursed credit lines | $14,610,000$ | $10,581,000$ |
| Commitments to extend or originate credit | $2,069,000$ | $2,192,000$ |
| Standby letters of credit |  |  |
| Total commitments to extend credit | $\$ 52,731,000$ | $\$ 50,247,000$ |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may
require the payment of a fee. Historically, many commitments expire without being drawn upon; therefore, the total commitment amounts shown in the above table are not necessarily indicative of future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, as deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the customer. Collateral held varies but may include personal or income-producing commercial real estate, accounts receivable, inventory and equipment.

Concentrations of credit risk - All of the Company's loans, commitments to extend credit, and standby letters of credit have been granted to customers in the Company's market area. Although the Company is building a diversified loan portfolio, a substantial portion of its clients' ability to honor contracts is reliant upon the economic stability of the Richmond, Virginia area, including the real estate markets in the area. The concentrations of credit by type of loan are set forth in Note 5. The distribution of commitments to extend credit approximates the distribution of loans outstanding.

Consent Order - In February 2012, the Bank entered into a Stipulation and Consent to the Issuance of a Consent Order ("Consent Agreement") with the Federal Deposit Insurance Corporation (the "FDIC") and the Virginia Bureau of Financial Institutions (collectively, the "Supervisory Authorities"), and the Supervisory Authorities have issued the related Consent Order (the "Order") effective February 3, 2012. The description of the Consent Agreement and the Order is set forth below:

Management. The Order requires that the Bank have and retain qualified management, including at a minimum a chief executive officer, senior lending officer and chief operating officer, with qualifications and experience commensurate with their assigned duties and responsibilities. The Bank was required to retain a bank consultant to develop a written analysis and assessment of the Bank's management and staffing needs for the purpose of providing qualified management for the Bank. Following receipt of the consultant's management report, the Bank was required to formulate a written management plan that incorporated the findings of the management report, a plan of action in response to each recommendation contained in the management report, and a timeframe for completing each action.

Capital Requirements. During the life of the Order, the Bank must have Tier 1 capital equal to or greater than 8 percent of its total assets, and total risk-based capital equal to or greater than 11 percent of the Bank's total risk-weighted assets. The Bank was required to submit a written capital plan to the Supervisory Authorities that included a contingency plan in the event that the Bank fails to maintain the minimum capital ratios required in the Order, submit a capital plan that is acceptable to the Supervisory Authorities, or implement or adhere to the capital plan.

Charge-offs. The Order requires the Bank to eliminate from its books, by charge-off or collection, all assets or portions of assets classified "Loss" and 50 percent of those classified "Doubtful". If an asset is classified "Doubtful", the Bank may, in the alternative, charge off the amount that is considered uncollectible in accordance with the Bank's written analysis of loan or lease impairment. The Order also prevents the Bank from extending, directly or indirectly, any additional credit to, or for the benefit of, any borrower who has a loan or other extension of credit from the Bank that has been charged off or classified, on whole or in part, "loss" or "doubtful" and is uncollected. The Bank may not extend, directly or indirectly, any additional credit to any borrower who has a loan or other extension of credit from the Bank that has been classified "substandard." These limitations do not apply if the Bank's failure to extend further credit to a particular borrower would be detrimental to the best interests of the Bank.

Asset Growth. While the Order is in effect, the Bank must notify the Supervisory Authorities at least 60 days prior to undertaking asset growth that exceeds $10 \%$ or more per year or initiating material changes in asset or liability composition. The Bank's asset growth cannot result in noncompliance with the capital maintenance provisions of the Order unless the Bank receives prior written approval from the Supervisory Authorities.

Restriction on Dividends and Other Payments. While the Order is in effect, the Bank cannot declare or pay dividends, pay bonuses, or pay any form of payment outside the ordinary course of business resulting in a reduction of capital without the prior written approval of the Supervisory Authorities. In addition, the Bank cannot make any distributions of interest, principal, or other sums on subordinated debentures without prior written approval of the Supervisory Authorities.

Brokered Deposits. The Order provides that the Bank may not accept, renew, or roll over any brokered deposits unless it is in compliance with the requirements of the FDIC regulations governing brokered deposits. These regulations prohibit undercapitalized institutions from accepting, renewing, or rolling over any brokered deposits and also prohibit undercapitalized institutions from soliciting deposits by offering an effective yield that exceeds by more than 75 basis points the prevailing effective yields on insured deposits of comparable maturity in the institution's market area. An "adequately capitalized" institution may not accept, renew, or roll over brokered deposits unless it has applied for and been granted a waiver by the FDIC.

Written Plans and Other Material Terms. Under the terms of the Order, the Bank was required to prepare and submit the following written plans or reports to the Supervisory Authorities:

Plan to improve liquidity, contingency funding, interest rate risk, and asset liability management; Plan to reduce assets of $\$ 250,000$ or greater classified "doubtful" and "substandard"; Revised lending and collection policy to provide effective guidance and control over the Bank's lending and credit administration functions;

Effective internal loan review and grading system;
Policy for managing the Bank's other real estate;
Business/strategic plan covering the overall operation of the Bank;
Plan and comprehensive budget for all categories of income and expense for the year 2011;
Policy and procedures for managing interest rate risk; and
Assessment of the Bank's information technology function.

Under the Order, the Bank's board of directors agreed to increase its participation in the affairs of the Bank, including assuming full responsibility for the approval of policies and objectives for the supervision of all of the Bank's activities. The Bank was also required to establish a board committee to monitor and coordinate compliance with the Order.

The Order will remain in effect until modified or terminated by the Supervisory Authorities.

While subject to the Consent Order, we expect that our management and board of directors will continue to focus considerable time and attention on taking corrective actions to comply with the terms. In addition, certain provisions of the Consent Order described above will continue to adversely impact the Company's businesses and results of operations.

Written Agreement - In June 2012, the Company entered into a written agreement ("Written Agreement") with the Federal Reserve Bank of Richmond. Pursuant to the terms of the Written Agreement, the Company developed and submitted to the Reserve Bank written plans to maintain sufficient capital and correct any violations of section 23A of the Federal Reserve Act and Regulation W. In addition, the Company submitted a written statement of its planned sources and uses of cash for debt service, operation expenses, and other purposes.

The Company also has agreed that it will not, without prior regulatory approval:
pay or declare any dividends;
take any other form of payment representing a reduction in Bank's capital; -make any distributions of interest, principal or other sums on subordinated debentures or trust preferred securities;
incur, increase or guarantee any debt; or
purchase or redeem any shares of its stock.

Since entering into the Order and the Written Agreement, the Company has taken numerous steps to comply with their terms. As of March 31, 2014, we believe we have complied with all requirements of the Order and the Written Agreement with the exception of the capital requirements in the Order and correction of the Section 23A of the Federal Reserve Act and Regulation W to the Reserve Bank in the Written Agreement.

Note 12 - Income Taxes

The net deferred tax asset is included in other assets on the balance sheet. Accounting Standards Codification Topic 740, Income Taxes, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. Management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results. In making such judgments, significant weight is given to evidence that can be objectively verified. The deferred tax assets are analyzed quarterly for changes affecting realization. Management determined that as of March 31, 2014, the objective negative evidence represented by the Company's recent losses outweighed the more subjective positive evidence and, as a result, recognized a valuation allowance for all of the net deferred tax asset that is dependent on future earnings of the Company of approximately $\$ 12,207,000$.

Note 13 - Recent accounting pronouncements

In January 2014, the FASB issued ASU 2014-01, "Investments - Equity Method and Joint Ventures: Accounting for Investments in Qualified Affordable Housing Projects". This ASU applies to all reporting entities that invest in qualified affordable housing projects through limited liability entities that are flow through entities for tax purposes. The amendments in the ASU eliminate the effective yield election and permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Those not electing the proportional amortization method would account for the investment using the equity method or cost method. The amendments in this ASU are effective for public business entities for annual periods beginning after December 15, 2014. The adoption of this guidance should not have a material effect on the Company's financial condition or results of operations.

In January 2014, the FASB issued ASU 2014-04, "Receivables - Troubled Debt Restructurings by Creditors". ASU 2014-04 clarifies when a creditor should be considered to have received physical possession of residential real estate property during a foreclosure. ASU 2014-04 establishes a loan receivable should be derecognized and the real estate property recognized upon the creditor obtaining legal title to the residential real estate property upon completion of foreclosure or the borrower conveying all interest in the residential real estate property to the creditor to satisfy the loan. The provisions of ASU 2014-04 are effective for annual periods beginning after December 15, 2014. The adoption of this guidance should not have a material effect on the Company's financial condition or results of operations.

# ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESUTLTS OF OPERATIONS 

## Caution about forward-looking statements

In addition to historical information, this report may contain forward-looking statements. For this purpose, any statement, that is not a statement of historical fact may be deemed to be a forward-looking statement. These forward-looking statements may include statements regarding profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy and financial and other goals. Forward-looking statements often use words such as "believes," "expects," "plans," "may," "will," "should," "projects," "contemplates," "anticipates," "forecast other words of similar meaning. You can also identify them by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements.

There are many factors that could have a material adverse effect on the operations and future prospects of the Company including, but not limited to:
the inability of the Company and the Bank to comply with the requirements of agreements with its regulators; the inability to reduce nonperforming assets consisting of nonaccrual loans and foreclosed real estate; our inability to improve our regulatory capital position; the risks of changes in interest rates on levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest sensitive assets and liabilities;
changes in assumptions underlying the establishment of allowances for loan losses, and other estimates; changes in market conditions, specifically declines in the residential and commercial real estate market, volatility and disruption of the capital and credit markets, soundness of other financial institutions we do business with;
risks inherent in making loans such as repayment risks and fluctuating collateral values;
changes in operations of Village Bank Mortgage Corporation as a result of the activity in the residential real estate market;
legislative and regulatory changes, including the Dodd-Frank Wall Street Reform and Consumer Protection Act and - other changes in banking, securities, and tax laws and regulations and their application by our regulators, and changes in scope and cost of FDIC insurance and other coverages;
exposure to repurchase loans sold to investors for which borrowers failed to provide full and accurate information on - or related to their loan application or for which appraisals have not been acceptable or when the loan was not underwritten in accordance with the loan program specified by the loan investor; the effects of future economic, business and market conditions; governmental monetary and fiscal policies; changes in accounting policies, rules and practices; maintaining capital levels adequate to remain adequately capitalized; reliance on our management team, including our ability to attract and retain key personnel;
competition with other banks and financial institutions, and companies outside of the banking industry, including those companies that have substantially greater access to capital and other resources;
demand, development and acceptance of new products and services;
problems with technology utilized by us;
changing trends in customer profiles and behavior; and other factors described from time to time in our reports filed with the SEC.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made. In addition, past results of operations are not necessarily indicative of future results.

## General

The Company's primary source of earnings is net interest income, and its principal market risk exposure is interest rate risk. The Company is not able to predict market interest rate fluctuations and its asset/liability management strategy may not prevent interest rate changes from having a material adverse effect on the Company's results of operations and financial condition.

Although we endeavor to minimize the credit risk inherent in the Company's loan portfolio, we must necessarily make various assumptions and judgments about the collectability of the loan portfolio based on our experience and evaluation of economic conditions. If such assumptions or judgments prove to be incorrect, the current allowance for loan losses may not be sufficient to cover loan losses and additions to the allowance may be necessary, which would have a negative impact on net income. In 2013 and continuing in the first quarter of 2014, the provision for loan losses declined substantially from previous years as we resolved nonperforming loans and real estate values have recovered somewhat.

## Results of Operations

The following presents management's discussion and analysis of the financial condition of the Company at March 31, 2014 and December 31, 2013 and the results of operations for the Company for the three months ended March 31, 2014 and 2013. This discussion should be read in conjunction with the Company's condensed consolidated financial statements and the notes thereto appearing elsewhere in this Quarterly Report.

## Income Statement Analysis

## Summary

For the three months ended March 31, 2014, the Company had a net loss of $\$ 748,946$ and a net loss available to common shareholders of $\$ 970,658$, or $\$ 0.18$ per fully diluted share, compared to a net loss of $\$ 511,034$ and a net loss available to common shareholders of $\$ 732,362$ or $\$ 0.17$ per fully diluted share, for the same period in 2013. While the results of operations were relatively comparable, as the loss in 2014 was only $\$ 238,000$ higher than in 2013 , the key factors contributing to the loss were significantly different. As indicated in the following table, there were significant decreases in income and expense items in comparing first quarter 2014 results to first quarter 2013 results:

|  | Affect on <br> Income |
| :--- | :--- |
| Decreases in | $\$(807,000)$ |
| Net interest income | 723,000 |
| Provision for loan losses | $(1,145,000)$ |
| Gains on loan sales | $(688,000)$ |
| Gains on asset sales | 447,000 |
| Salaries and benefits | $1,292,000$ |

$\$(178,000)$

The decrease in net interest income reflects the decline in our net loan portfolio of approximately $\$ 46,920,000$. In 2013 loan portfolio declined primarily due to charge-offs of nonperforming loans as well as an unfavorable lending market, however, the decline in our loan portfolio for the first quarter of 2014 was primarily due to scheduled payments as well as some large payoffs during the quarter. The decreases in the provision for loan losses and the expenses related to foreclosed property are attributable to stabilization of the loan portfolio and an improving real estate market. The gains on loan sales as well as the decline in salaries and benefits (commissions paid to loan officers) are a result of a decline in mortgage production by our mortgage company. Our mortgage company's profit decreased by $\$ 526,000$ in the first quarter of 2014 compared to 2013 due to the mortgage company closing $\$ 30,793,000$ in mortgage loans in the first quarter of 2014 compared to $\$ 57,961,000$ in the first quarter of 2013. The decline in gains on asset sales relates to the sale of a branch in the first quarter of 2013 that resulted in a gain of $\$ 598,000$ as well as gains on securities sales of $\$ 90,000$.

Our cost of deposits declined from $1.12 \%$ for the first quarter of 2013 to $0.96 \%$ for the first quarter of 2014. This decline in cost of deposits is a result of the repricing of higher cost certificates of deposit during the low interest rate environment that has existed for the last three years as well as an effort to change our deposit mix so that we are not so dependent on higher cost deposits.

## Net interest income

Net interest income, which represents the difference between interest earned on interest-earning assets and interest incurred on interest-bearing liabilities, is the Company's primary source of earnings. Net interest income can be affected by changes in market interest rates as well as the level and composition of assets, liabilities and shareholders' equity. Net interest spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. The net yield on interest-earning assets ("net interest margin") is calculated by dividing tax equivalent net interest income by average interest-earning assets. Generally, the net interest margin will exceed the net interest spread because a portion of interest-earning assets are funded by various noninterest-bearing sources, principally noninterest-bearing deposits and stockholders' equity.

Net interest income for the first quarter of $\$ 3,283,000$ represents a decrease of $\$ 807,000$ or $20 \%$, compared to the first quarter of 2013 and a decrease of $\$ 314,000$, or $9 \%$, compared to the fourth quarter of 2013.

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Compared to the first quarter of 2013, average interest-earning assets for the first quarter of 2014 decreased by $\$ 57,556,000$, or $13 \%$. The decrease in average interest-earning assets was due primarily to decreases in average portfolio loans of $\$ 62,966,000$, average loans held for sale of $\$ 4,217,000$ and average federal funds sold of $\$ 12,836,000$, offset by increases in average investment securities of $\$ 28,609,000$.

Average interest-bearing liabilities for the first quarter of 2014 decreased by $\$ 54,515,000$, or $13 \%$, compared to the first quarter of 2013. The decrease in interest-bearing liabilities was due to declines in average deposits of $\$ 44,204,000$ and average borrowings of $\$ 10,311,000$. The average cost of interest-bearing liabilities decreased to $1.17 \%$ for the first quarter of 2014 from $1.23 \%$ for the first quarter of 2013. The principal reason for the decrease in liability costs was the maintenance of short-term interest rates at a low level by the Board of Governors of the Federal Reserve System. The continuing low interest rates have allowed us to reduce our cost of funds as certificates of deposit and borrowings mature. See our discussion of interest rate sensitivity below for more information.

The Company's net interest margin is not a measurement under accounting principles generally accepted in the United States, but it is a common measure used by the financial services industry to determine how profitably earning assets are funded. Our net interest margin over the last several quarters is provided in the following table:

|  | Net <br> Interest <br> Margin |  |
| :--- | :--- | :--- |
| Quarter Ended | 3.79 | $\%$ |
| March 31, 2013 | 3.50 | $\%$ |
| June 30, 2013 | 3.69 | $\%$ |
| September 30, 2013 | 3 |  |
| December 31, 2013 | 3.66 | $\%$ |
| March 31, 2014 | 3.50 | $\%$ |

Although loans have declined significantly over the last twelve months, our net interest margin has remained relatively stable. This indicates that the decline in our net interest income is primarily a result of declining outstanding loan balances rather than margin compression.

The following table illustrates average balances of total interest-earning assets and total interest-bearing liabilities for the periods indicated, showing the average distribution of assets, liabilities, stockholders' equity and related income, expense and corresponding weighted-average yields and rates. The average balances used in these tables and other statistical data were calculated using daily average balances. We had no tax exempt assets for the periods presented.

## Average Balance Sheet

## (in thousands)

|  | Three Months Ended March 31, 2014 |  |  |  | Three Months Ended March 31, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Interest | Annualized |  |  | Interest | Annualized |  |
|  | Average | Income/ | Yield |  | Average | Income/ | Yield |  |
|  | Balance | Expense | Rate |  | Balance | Expense | Rate |  |
| Loans, net of deferred costs | \$ 282,657 | \$ 3,912 | 5.61 | \% | \$ 345,623 | \$ 4,977 | 5.84 | \% |
| Loans held for sale | 5,838 | 59 | 4.10 | \% | 16,201 | 166 | 4.16 | \% |
| Investment securities | 58,616 | 332 | 2.30 | \% | 30,007 | 188 | 2.54 | \% |
| Federal funds and other | 32,940 | 19 | 0.23 | \% | 45,776 | 25 | 0.22 | \% |
| Total interest earning assets | 380,051 | 4,322 | 4.61 | \% | 437,607 | 5,356 | 4.96 | \% |
| Allowance for loan losses | (7,123 |  |  |  | (10,591 |  |  |  |
| Cash and due from banks | 12,916 |  |  |  | 13,159 |  |  |  |
| Premises and equipment, net | 12,686 |  |  |  | 25,530 |  |  |  |
| Other assets | 44,960 |  |  |  | 37,960 |  |  |  |
| Total assets | \$ 443,490 |  |  |  | \$ 503,665 |  |  |  |
| Interest bearing deposits |  |  |  |  |  |  |  |  |
| Interest checking | \$ 41,716 | \$ 19 | 0.18 | \% | \$ 43,329 | \$ 35 | 0.33 | \% |
| Money market | 65,132 | 60 | 0.37 | \% | 66,293 | 61 | 0.37 | \% |
| Savings | 21,106 | 9 | 0.17 | \% | 20,908 | 23 | 0.45 | \% |
| Certificates | 204,278 | 697 | 1.38 | \% | 245,906 | 924 | 1.52 | \% |
| Total | 332,232 | 785 | 0.96 | \% | 376,436 | 1,043 | 1.12 | \% |
| Borrowings | 29,344 | 254 | 3.51 | \% | 39,655 | 224 | 2.29 | \% |
| Total interest bearing liabilities | 361,576 | 1,039 | 1.17 | \% | 416,091 | 1,267 | 1.23 | \% |
| Noninterest bearing deposits | 56,780 |  |  |  | 55,216 |  |  |  |
| Other liabilities | 6,359 |  |  |  | 7,170 |  |  |  |
| Total liabilities | 424,715 |  |  |  | 478,477 |  |  |  |
| Equity capital | 18,775 |  |  |  | 25,178 |  |  |  |
| Total liabilities and capital | \$ 443,490 |  |  |  | \$ 503,655 |  |  |  |

Net interest income before provision for loan losses

Interest spread - average yield on interest earning assets, less average rate 3.44 \% 3.73 \% on interest bearing liabilities

Annualized net interest margin (net interest income expressed as percentage of average earning assets)

## Provision for loan losses

The Company recorded a provision for loan losses for the three months ended March 31, 2014 of $\$ 100,000$ compared to a provision of $\$ 823,000$ for the same period in 2013. The decline in the provision for loan losses for the first quarter of 2014 was primarily driven by a $\$ 46,920,000$ decline in net loans outstanding from March 31, 2013 to March 31, 2014 as well as a decline in the impairment on specific nonperforming loans. While we are encouraged by this decline in the provision for loan losses, overall asset quality continues to be a concern as there continues to be uncertainty in the economy and the level of nonperforming assets remains significant.

## Noninterest income

Noninterest income decreased from $\$ 3,606,000$ for the first quarter of 2013 to $\$ 1,674,000$ for the same period in 2014, a decrease of $\$ 1,932,000$, or $54 \%$. This decrease in noninterest income was primarily the result of lower gains on loan sales from decreased loan production by our mortgage banking subsidiary of $\$ 1,145,000$, and gains on the sale of the Robious branch of $\$ 598,000$ and sales of securities of $\$ 90,000$ in the first quarter of 2013.

## Noninterest expense

Noninterest expense for the three months ended March 31, 2014 was $\$ 5,605,000$ compared to $\$ 7,384,000$ for the three months ended March 31, 2013, a decrease of $\$ 1,779,000$ or $24 \%$. The most significant decreases in noninterest expense occurred in expenses related to foreclosed real estate of $\$ 1,292,000$ and salaries and benefits of $\$ 447,000$. The decrease in expenses related to foreclosed real estate is a result of our efforts to foreclose on troubled loans and the disposition of the collateral in 2013 as well as an improving real estate market. The decrease in salaries and benefits is primarily attributable to the decrease in commissions paid to mortgage loan officers from the decreased loan production by our mortgage banking subsidiary.

## Income taxes

Certain items of income and expense are reported in different periods for financial reporting and tax return purposes. The tax effects of these temporary differences are recognized currently in the deferred income tax provision or benefit. Deferred tax assets or liabilities are computed based on the difference between the financial statement and income tax bases of assets and liabilities using the applicable enacted marginal tax rate.

The net deferred tax asset is included in other assets on the balance sheet. Accounting Standards Codification Topic 740, Income Taxes, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. Management considers both positive and negative evidence and analyzes changes in near-term market conditions as well as other factors which may impact future operating results. In making such judgments, significant weight is given to evidence that can be objectively verified. The deferred tax assets are analyzed quarterly for changes affecting realization. Management determined that as of December 31, 2013, the objective negative evidence represented by the Company's recent losses outweighed the more subjective positive evidence and, as a result, recognized a valuation allowance on its net deferred tax asset that is dependent on future earnings of the Company of approximately $\$ 11,940,000$. At March 31, 2014, management continues to believe that the objective negative evidence represented by the Company's continued losses in the first quarter outweighed the more subjective positive evidence and, as a result, recognized an addition to the valuation allowance on its net deferred tax asset of approximately $\$ 267,000$. The net operating losses available to offset future taxable income amounted to $\$ 20,234,000$ at March 31, 2014 and expire at the end of 2031.

Commercial banking organizations conducting business in Virginia are not subject to Virginia income taxes. Instead, they are subject to a franchise tax based on bank capital. Due to the Company's adjusted capital level we were not subject to franchise tax expense in the first quarter of 2014 and 2013.

## Balance Sheet Analysis

Our total assets increased to $\$ 450,310,000$ at March 31, 2014 from $\$ 444,173,000$ at December 31, 2013, an increase of $\$ 6,137,000$, or $1 \%$. During the first quarter of 2014 , there were increases in liquid assets (cash and due from banks, federal funds sold and investment securities available for sale) of $\$ 17,896,000$ and loans held for sale of $\$ 1,615,000$ offset by decreases in net loans of $\$ 12,459,000$ and other real estate owned of $\$ 1,053,000$.

## Loans

One of management's objectives is to maintain the quality of the loan portfolio. The Company seeks to achieve this objective by maintaining rigorous underwriting standards coupled with regular evaluation of the creditworthiness of and the designation of lending limits for each borrower. The portfolio strategies include seeking industry and loan size diversification in order to minimize credit exposure and originating loans in markets with which the Company is familiar.

The Company's real estate loan portfolios, which represent approximately $89 \%$ of all loans, are secured by mortgages on real property located principally in the Commonwealth of Virginia. Sources of repayment are from the borrower's operating profits, cash flows and liquidation of pledged collateral. The Company's commercial loan portfolio represents approximately $9 \%$ of all loans. Loans in this category are typically made to individuals, small and medium-sized businesses and range between $\$ 250,000$ and $\$ 2.5$ million. Based on underwriting standards, commercial and industrial loans may be secured in whole or in part by collateral such as liquid assets, accounts receivable, equipment, inventory, and real property. The collateral securing any loan may depend on the type of loan and may vary in value based on market conditions. The remainder of our loan portfolio is in consumer loans which represent approximately $1 \%$ of the total.

The following table presents the composition of our loan portfolio (excluding mortgage loans held for sale) at the dates indicated (in thousands):

|  | March 31, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Construction and land development |  |  |  |  |
| Residential | \$4,010 | 1.47 \% | \$ 2,931 | 1.02 \% |
| Commercial | 25,879 | 9.46 \% | 28,179 | 9.84 \% |
|  | 29,889 | 10.93\% | 31,110 | 10.86 \% |
| Commercial real estate |  |  |  |  |
| Owner occupied | 68,447 | 25.03\% | 73,584 | 25.68 \% |
| Non-owner occupied | 40,174 | 14.69\% | 43,868 | 15.31 \% |
| Multifamily | 10,217 | 3.74 \% | 11,560 | 4.03 \% |
| Farmland | 1,359 | 0.50 \% | 1,463 | 0.51 \% |
|  | 120,197 | 43.96\% | 130,475 | 45.53 \% |
| Consumer real estate |  |  |  |  |
| Home equity lines | 20,649 | 7.55 \% | 21,246 | 7.41 \% |
| Seccured by 1-4 family residential |  |  |  |  |
| First deed of trust | 66,300 | 24.24\% | 66,873 | 23.34 \% |
| Second deed of trust | 8,335 | 3.05 \% | 8,675 | 3.03 \% |
|  | 95,284 | 34.84\% | 96,794 | 33.78 \% |

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| (except those secured by real estate) | 26,296 | 9.62 | $\%$ | 26,254 | 9.16 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer and other | 1,795 | 0.65 | $\%$ | 1,930 | 0.67 | $\%$ |
|  |  |  |  |  |  |  |
| Total loans | 273,461 | $100.0 \%$ | 286,563 | $100.0 \%$ |  |  |
| Deferred loan cost, net | 687 |  | 683 |  |  |  |
| Less: allowance for loan losses | $(6,600$ |  |  | $(7,239$ | $)$ |  |
|  |  |  |  |  |  |  |
|  | $\$ 267,548$ |  | $\$ 280,007$ |  |  |  |

The decline in our total loan portfolio for the first quarter of 2014 was primarily due to scheduled payments as well as some large payoffs during the quarter.

The Company assigns risk rating classifications to its loans. These risk ratings are divided into the following groups:

Risk rated 1 to 4 loans are considered of sufficient quality to preclude an adverse rating. 1-4 assets generally are well protected by the current net worth and paying capacity of the obligor or by the value of the asset or underlying collateral;

- Risk rated 5 loans are defined as having potential weaknesses that deserve management's close attention; Risk rated 6 loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any; and
Risk rated 7 loans have all the weaknesses inherent in substandard loans, with the added characteristics that the -weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

Loans are considered impaired when, based on current information and events it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

## Allowance for loan losses

We monitor and maintain an allowance for loan losses to absorb an estimate of probable losses inherent in the loan portfolio. We maintain policies and procedures that address the systems of controls over the following areas of maintenance of the allowance: the systematic methodology used to determine the appropriate level of the allowance to provide assurance they are maintained in accordance with accounting principles generally accepted in the United States of America; the accounting policies for loan charge-offs and recoveries; the assessment and measurement of impairment in the loan portfolio; and the loan grading system.

The allowance reflects management's best estimate of probable losses within the existing loan portfolio and of the risk inherent in various components of the loan portfolio, including loans identified as impaired as required by FASB Codification Topic 310: Receivables. Loans evaluated individually for impairment include non-performing loans, such as loans on non-accrual, loans past due by 90 days or more, restructured loans and other loans selected by management. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment.

Loans are grouped by similar characteristics, including the type of loan, the assigned loan classification and the general collateral type. A loss rate reflecting the expected loss inherent in a group of loans is derived based upon historical net charge-off rates, the predominant collateral type for the group and the terms of the loan. The resulting estimate of losses for groups of loans is adjusted for relevant environmental factors and other conditions of the portfolio of loans and leases, including: borrower and industry concentrations; levels and trends in delinquencies, charge-offs and recoveries; changes in underwriting standards and risk selection; level of experience, ability and depth of lending management; and national and local economic conditions.

The amounts of estimated impairment for individually evaluated loans and groups of loans are added together for a total estimate of loan losses. This estimate of losses is compared to our allowance for loan losses as of the evaluation date and, if the estimate of losses is greater than the allowance, an additional provision to the allowance would be made. If the estimate of losses is less than the allowance, the degree to which the allowance exceeds the estimate is evaluated to determine whether the allowance falls outside a range of estimates. We recognize the inherent imprecision in estimates of losses due to various uncertainties and variability related to the factors used, and therefore a reasonable range around the estimate of losses is derived and used to ascertain whether the allowance is too high. If different assumptions or conditions were to prevail and it is determined that the allowance is not adequate to absorb the new estimate of probable losses, an additional provision for loan losses would be made, which amount may be material to the financial statements.

The allowance for loan losses at March 31, 2014 was $\$ 6,600,000$, compared to $\$ 7,239,000$ at December 31, 2013. The ratio of the allowance for loan losses to gross portfolio loans (net of unearned income and excluding mortgage loans held for sale) at March 31, 2014 and December 31, 2013 was $2.41 \%$ and $2.52 \%$, respectively. The decrease in the allowance for loan losses for the first quarter of 2014 was primarily a result of charge-offs recognized during the quarter for which specific provisions for loan losses had been previously provided. We believe the amount of the allowance for loan losses at March 31, 2014 is adequate to absorb the losses that can reasonably be anticipated from the loan portfolio at that date.

The following table presents an analysis of the changes in the allowance for loan losses for the periods indicated (in thousands).

|  | Three Months Ended March 31, 20142013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$7,239 |  | \$ 10,808 |  |
| Provision for loan losses | 100 |  | 823 |  |
| Charge-offs |  |  |  |  |
| Construction and land development |  |  |  |  |
| Commercial | (22 | ) | (84 | ) |
| Commercial real estate |  |  |  |  |
| Owner occupied | - |  | (136 | ) |
| Non-owner occupied | (199 | ) | (256 | ) |
| Farmland | (96 | ) | - |  |
| Consumer real estate |  |  |  |  |
| Home equity lines | (181 | ) | (55 | ) |
| Secured by 1-4 family residential |  |  |  |  |
| First deed of trust | (185 | ) | (343 | ) |
| Second deed of trust | (76 | ) | (215 | ) |
| Commercial and industrial (except those secured by real estate) | (33 | ) | (289 | ) |
| Consumer and other | $\begin{aligned} & (4 \\ & (796 \end{aligned}$ | ) | $\begin{aligned} & (4 \\ & (1,382 \end{aligned}$ | ) |
| Recoveries |  |  |  |  |
| Construction and land development |  |  |  |  |
| Residential | 1 |  | 1 |  |
| Commercial | 17 |  | - |  |
| Consumer real estate |  |  |  |  |
| Secured by 1-4 family residential |  |  |  |  |
| First deed of trust | 13 |  | 8 |  |
| Second deed of trust | - |  | 3 |  |
| Commercial and industrial (except those secured by real estate) | 24 |  | 56 |  |
| Consumer and other | 2 |  | 3 |  |
| Net charge-offs | $\begin{aligned} & 57 \\ & (739 \end{aligned}$ | ) | $\begin{aligned} & 71 \\ & (1,311 \end{aligned}$ | ) |
| Ending balance | \$6,600 |  | \$ 10,320 |  |
| Loans outstanding at end of period ${ }^{(l)}$ | \$274,148 |  | \$324,78 |  |
| Ratio of allowance for loan losses as a percent of loans outstanding at end of period | 2.41 | \% | 3.18 | \% |
| Average loans outstanding for the period ${ }^{(1)}$ | \$282,657 |  | \$345,62 |  |
| Ratio of net charge-offs to average loans outstanding for the period | 0.26 | \% | 0.38 | \% |

(1) Loans are net of unearned income.

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The allowance for loan losses as a percentage of net loans decreased from 3.18\% at March 31, 2013 to $2.41 \%$ at March 31, 2014 primarily as a result of significant charge-offs recognized during the prior year for which specific provisions for loan losses had been previously provided.

## Asset quality

The following table summarizes asset quality information at the dates indicated (dollars in thousands).

|  | $\begin{aligned} & \text { March } \\ & 31, \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { December } \\ & 31, \\ & 2013 \end{aligned}$ |  | March 31, 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$16,022 |  | \$ 18,647 |  | \$24,271 |
| Foreclosed properties | 15,688 |  | 16,742 |  | 21,383 |
| Total nonperforming assets | \$31,710 |  | \$ 35,389 |  | \$45,654 |
| Restructured loans still accruing | \$29,318 |  | \$ 28,236 |  | \$30,003 |
| Loans past due 90 days and still accruing (not included in nonaccrual loans above) | \$- |  | \$ 60 |  | \$120 |
| Nonperforming assets to loans ${ }^{(1)}$ | 11.6 | \% | 12.3 | \% | 14.1 |
| Nonperforming assets to total assets | 7.0 | \% | 8.0 | \% | 9.3 |
| Allowance for loan losses to nonaccrual loans | 41.2 | \% | 38.8 | \% | 42.5 |

(1) Loans are net of deferred fees and costs.

The following table presents an analysis of the changes in nonperforming assets for the three months ended March 31, 2014 (dollars in thousands).

| Nonaccrual <br> Loans | Foreclosed <br> Properties | Total |
| :--- | :--- | :--- |
| $\$ 18,647$ | $\$ 16,742$ | $\$ 35,389$ |

\(\left.\begin{array}{llll}Edgar Filing: Village Bank \& Trust Financial Corp. - Form 10-Q <br>
Additions, net \& 62 \& 175 \& 237 <br>
Transfers to OREO \& (1,451 \& 1,451 \& - <br>
Repayments \& (515 \& ) \& - <br>

Charge-offs \& (721 \& ) \& (136\end{array}\right)\)| $(515$ |
| :--- |
| Sales |
| Balance March 31, 2014 |

Until a nonperforming restructured loan has performed in accordance with its restructured terms for a minimum of six months, it will remain on nonaccrual status.

Interest is accrued on outstanding loan principal balances, unless the Company considers collection to be doubtful. Commercial and unsecured consumer loans are designated as non-accrual when the Company considers collection of expected principal and interest doubtful. Mortgage loans and most other types of consumer loans past due 90 days or more may remain on accrual status if management determines that concern over our ability to collect principal and interest is not significant. When loans are placed in non-accrual status, previously accrued and unpaid interest is reversed against interest income in the current period and interest is subsequently recognized only to the extent cash is received. Interest accruals are resumed on such loans only when in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest.

Of the total nonaccrual loans of $\$ 16,022,000$ at March 31,2014 that were considered impaired, 16 loans totaling $\$ 3,044,000$ had specific allowances for loan losses totaling $\$ 867,000$. This compares to $\$ 18,647,000$ in nonaccrual loans at December 31, 2013 of which 18 loans totaling $\$ 4,647,000$ had specific allowances for loan losses of \$1,189,000.

Cumulative interest income that would have been recorded had nonaccrual loans been performing would have been approximately $\$ 634,000$ and $\$ 1,143,000$ at March 31, 2014 and 2013, respectively.

## Deposits

Deposits as of March 31, 2014 and December 31, 2013 were as follows:

|  | March 31, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Demand accounts | \$63,435,899 | 16.0 \% | \$57,243,718 | 14.7 \% |
| Interest checking accounts | 42,630,782 | 10.8 \% | 43,690,689 | 11.2 \% |
| Money market accounts | 67,276,299 | 17.0 \% | 63,357,096 | 16.2 \% |
| Savings accounts | 21,400,635 | 5.4 \% | 20,229,614 | 5.2 \% |
| Time deposits of \$100,000 and over | 92,324,704 | 23.3 \% | 94,245,516 | 24.1 \% |
| Other time deposits | 109,148,790 | 27.5 \% | 111,861,678 | 28.6 \% |
| Total | \$396,217,109 | 100.0\% | \$390,628,311 | 100.0\% |

Total deposits increased by $\$ 5,589,000$, or $1.4 \%$, from $\$ 390,628,000$ at December 31, 2013 to \$396,217,000 at March 31,2014 , as compared to a decrease of $\$ 14,904,000$, or $3.4 \%$, during the first three months of 2013 . Checking and
savings accounts increased by $\$ 6,303,000$, money market accounts increased by $\$ 3,919,000$ and time deposits decreased by $\$ 1,633,000$. The decline in time deposits was a result of repricing maturing time deposits at rates below market for noncore depositors. The cost of our interest bearing deposits declined to $0.96 \%$ for the first quarter of 2014 compared to $0.97 \%$ for the fourth quarter of 2013 and $1.12 \%$ for the first quarter of 2013.

The variety of deposit accounts that we offer has allowed us to be competitive in obtaining funds and has allowed us to respond with flexibility to, although not to eliminate, the threat of disintermediation (the flow of funds away from depository institutions such as banking institutions into direct investment vehicles such as government and corporate securities). Our ability to attract and retain deposits, and our cost of funds, has been, and is expected to continue to be, significantly affected by money market conditions.

## Borrowings

We utilize borrowings to supplement deposits when they are available at a lower overall cost to us or they can be invested at a positive rate of return.

As a member of the Federal Home Loan Bank of Atlanta ("FHLB"), the Bank is required to own capital stock in the FHLB and is authorized to apply for borrowings from the FHLB. Each FHLB credit program has its own interest rate, which may be fixed or variable, and range of maturities. The FHLB may prescribe the acceptable uses to which the advances may be put, as well as on the size of the advances and repayment provisions. Borrowings from the FHLB were $\$ 17,000,000$ and $\$ 18,000,000$ at March 31, 2014 and December 31, 2013, respectively. The FHLB advances are secured by the pledge of residential mortgage loans.

## Capital resources

Stockholders' equity at March 31, 2014 was $\$ 18,528,000$, compared to $\$ 18,244,000$ at December 31, 2013. The $\$ 739,000$ decrease in equity during the first three months of 2014 was primarily due to the net loss available to common shareholders of $\$ 732,000$.

On May 1, 2009, the Company received a $\$ 14,738,000$ investment by the United States Department of the Treasury under its Capital Purchase Program (the "TARP" Program). Under the TARP Program, the Company issued to the Treasury $\$ 14,738,000$ of preferred stock and warrants to purchase 499,030 shares of the Company's common stock at a purchase price of $\$ 4.43$ per share. The preferred stock issued by the Company under the TARP Program carried a $5 \%$ dividend until May 1, 2014, and now carries a $9 \%$ dividend. In November 2013, the Company participated in a successful auction of the preferred stock by the Treasury that resulted in the purchase of the preferred stock by private and institutional investors. The Treasury continues to own the warrants.

During the first quarter of 2005, the Company issued $\$ 5.2$ million in Trust Preferred Capital Notes to increase its regulatory capital and to help fund its expected growth in 2005. During the third quarter of 2007, the Company issued $\$ 3.6$ million in Trust Preferred Capital Notes to partially fund the construction of an 80,000 square foot building completed in 2008. The Trust Preferred Capital Notes may be included in Tier 1 capital for regulatory capital adequacy determination purposes up to $25 \%$ of Tier 1 capital after its inclusion.

The Company is currently prohibited by its Written Agreement with the Reserve Bank from making dividend or interest payments on the TARP Program preferred stock or trust preferred capital notes without prior regulatory approval. In addition, the Consent Order with the Supervisory Authorities provides that the Bank will not pay any dividends, pay bonuses or make any other form of payment outside the ordinary course of business resulting in a reduction in capital, without regulatory approval. At March 31, 2014, the aggregate amount of all of the Company's total accrued but deferred dividend payments on the preferred stock was $\$ 2,302,812$ and interest payments on trust preferred capital notes was $\$ 907,615$.

In November 2013, the Company participated in a successful auction of the Company's preferred stock securities by the Treasury that resulted in the purchase of the securities by private and institutional investors.

On December 4, 2013 the Company issued $1,086,500$ new shares of common stock through a private placement to directors and executive officers. The sale raised $\$ 1,684,075$ in new capital for the Company. The $\$ 1.55$ sale price for the common shares was the stock's book value at September 30, 2013, which represented a $30 \%$ premium over the closing price of the stock on December 3, 2013.

The following table presents the composition of regulatory capital and the capital ratios for the Company at the dates indicated (dollars in thousands).

$$
\begin{array}{ll}
\text { March 31, } & \text { December 31, } \\
2014 & 2013
\end{array}
$$

Tier 1 capital
Total equity capital \$ 18,528

