

NATURES SUNSHINE PRODUCTS INC  
 Form 4  
 February 17, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**HINCKLEY RICHARD G**

2. Issuer Name and Ticker or Trading Symbol  
**NATURES SUNSHINE PRODUCTS INC [NATR]**

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
 02/15/2005

Director  10% Owner  
 Officer (give title below)  Other (specify below)

**C/O NATURE'S SUNSHINE PRODUCTS, INC., 75 EAST 1700 SOUTH**

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**PROVO, UT 84606**

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D) Code V Amount Price			
Common Stock	02/15/2005		M	5,000 A \$ 8.375	5,000	D	
Common Stock	02/15/2005		M	5,000 A \$ 8	10,000	D	
Common Stock	02/15/2005		M	5,000 A \$ 7.563	15,000	D	
Common Stock	02/15/2005		M	5,000 A \$ 9	20,000	D	
	02/15/2005		S	8,551 D \$ 20	11,449	D	

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Common Stock							
Common Stock	02/15/2005	S	400	D	\$ 20.03	11,049	D
Common Stock	02/15/2005	S	200	D	\$ 20.04	10,849	D
Common Stock	02/15/2005	S	100	D	\$ 20.05	10,749	D
Common Stock	02/15/2005	S	99	D	\$ 20.09	10,650	D
Common Stock	02/15/2005	S	100	D	\$ 20.21	10,550	D
Common Stock	02/15/2005	S	250	D	\$ 20.22	10,300	D
Common Stock	02/15/2005	S	500	D	\$ 20.34	9,800	D
Common Stock	02/15/2005	S	100	D	\$ 20.35	9,700	D
Common Stock	02/15/2005	S	200	D	\$ 20.36	9,500	D
Common Stock	02/15/2005	S	200	D	\$ 20.37	9,300	D
Common Stock	02/15/2005	S	200	D	\$ 20.4	9,100	D
Common Stock	02/15/2005	S	100	D	\$ 20.46	9,000	D
Common Stock	02/15/2005	S	100	D	\$ 20.47	8,900	D
Common Stock	02/15/2005	S	500	D	\$ 20.55	8,400	D
Common Stock	02/15/2005	S	2,781	D	\$ 20.6	5,619	D
Common Stock	02/15/2005	S	100	D	\$ 20.61	5,519	D
Common Stock	02/15/2005	S	400	D	\$ 20.63	5,119	D
Common Stock	02/15/2005	S	619	D	\$ 20.64	4,500	D
Common Stock	02/15/2005	S	2,300	D	\$ 20.65	2,200	D
	02/15/2005	S	200	D		2,000	D

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Common Stock						\$ 20.66		
Common Stock	02/15/2005		S	100	D	\$ 20.69	1,900	D
Common Stock	02/15/2005		S	800	D	\$ 20.7	1,100	D
Common Stock	02/15/2005		S	300	D	\$ 20.71	800	D
Common Stock	02/15/2005		S	200	D	\$ 20.72	600	D
Common Stock	02/15/2005		S	100	D	\$ 20.73	500	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Amount or Number of Shares
Option - Right to buy	\$ 8.375	02/15/2005		M	5,000	12/14/2002 12/14/2005	Common Stock	5,000
Option - Right to buy	\$ 8	02/15/2005		M	5,000	04/25/2003 04/25/2006	Common Stock	5,000
Option - Right to buy	\$ 7.563	02/15/2005		M	5,000	07/26/2003 07/26/2006	Common Stock	5,000
Option - Right to buy	\$ 9	02/15/2005		M	5,000	02/23/2003 02/23/2006	Common Stock	5,000

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
HINCKLEY RICHARD G C/O NATURE'S SUNSHINE PRODUCTS, INC. 75 EAST 1700 SOUTH PROVO, UT 84606	X			

## Signatures

/s/Richard  
Hinckley

02/17/2005

Signature of  
Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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