#### HEARTLAND FINANCIAL USA INC

Form 4

February 17, 2005

## FORM 4

Check this box

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB** Number:

3235-0287

Expires:

5. Relationship of Reporting Person(s) to

(Check all applicable)

10% Owner

Issuer

\_X\_ Director

January 31, 2005

0.5

Estimated average burden hours per

**OMB APPROVAL** 

response...

if no longer subject to Section 16. Form 4 or Form 5

obligations may continue. See Instruction

1. Name and Address of Reporting Person \*

(First)

(Middle)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

2. Issuer Name and Ticker or Trading

HEARTLAND FINANCIAL USA

3. Date of Earliest Transaction

Symbol

INC [HTLF]

1(b).

(Last)

(Print or Type Responses)

**FULLER LYNN B** 

| 1398 CENT                            | TRAL AVE.                               | (Month/I<br>02/10/2   | Day/Year)<br>005                                     | i di succión   |       | below)   | give title C<br>below)<br>President & CE                 | `   |  |
|--------------------------------------|---|---|--|--|-------|--|--|---|--|
|                                      |   |   | 4. If Amendment, Date Original Filed(Month/Day/Year) |  |       | 6. Individual or Joint/Group Filing(Check Applicable Line)   |  |   |  |
| DUBUQUE                              |   |   |  |  |       | _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person                                |  |   |  |
| (City)                               | (State)                                 | (Zip) Tab   | le I - Non-I   | Derivative Securiti  | es Ac | equired, Disposed  | l of, or Benefic   | ially Owned   |  |
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | Code (Instr. 8)                                      | 4. Securities on Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)  (A) or Amount (D) In the control of the c | Price | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |  |
| Common<br>Stock                      |   |   | Couc ,   | rimount (2)  | 1100  | 497,389  | I  | As Trustee (2)  |  |
| Common<br>Stock                      |   |   |  |  |       | 21,000   | I  | Partnership   |  |
| Common<br>Stock                      |   |   |  |  |       | 6,000  | I  | By Spouse   |  |
| Common<br>Stock                      |   |   |  |  |       | 1,676.503 (5)  | I  | By Son (1)  |  |
| Common<br>Stock                      |   |   |  |  |       | 116,772  | I  | As Trustee (1) (3)                                    |  |

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| Common<br>Stock | 502.942 (5)          | I | $\underbrace{\text{Minor Son}}_{(1)}$ |
|-----------------|----------------------|---|---------------------------------------|
| Common<br>Stock | 2,583.159 <u>(5)</u> | I | IRA                                   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transactic<br>Code<br>(Instr. 8) | 5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                    | 7. Title and Amour<br>Underlying Securit<br>(Instr. 3 and 4) |                           |
|---|---|---|---|--|---|--|--------------------|--|---------------------------|
|   |   |   |   | Code V                                 | (A) (D)   | Date<br>Exercisable                                      | Expiration<br>Date | Title  | Amo<br>or<br>Num<br>of Sh |
| Non-Qualified<br>Stock Option<br>(Right to Buy)     | \$ 8.67   |   |   |  |   | <u>(4)</u>   | 06/01/2011         | Common<br>Stock  | 15,0                      |
| Non-Qualified<br>Stock Option<br>(Right to Buy)     | \$ 8.8  |   |   |  |   | <u>(4)</u>   | 01/15/2012         | Common<br>Stock  | 8,2                       |
| Non-Qualified<br>Stock Option<br>(Right to Buy)     | \$ 11.84  |   |   |  |   | <u>(4)</u>   | 01/21/2013         | Common<br>Stock  | 15,0                      |
| Non-Qualified<br>Stock Option<br>(Right To Buy)     | \$ 19.48  |   |   |  |   | <u>(4)</u>   | 01/20/2014         | Common<br>Stock  | 15,0                      |
| Non-Qualified<br>Stock Option<br>(Right to Buy)     | \$ 21   | 02/10/2005                              |   | A                                      | 15,000  | <u>(4)</u>   | 02/10/2015         | Common<br>Stock  | 15,0                      |

# **Reporting Owners**

| Reporting Owner Name / Address | Relationships |           |                 |       |  |  |  |
|--------------------------------|---------------|-----------|-----------------|-------|--|--|--|
|                                | Director      | 10% Owner | Officer         | Other |  |  |  |
|                                | X             |           | President & CEO |       |  |  |  |

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FULLER LYNN B 1398 CENTRAL AVE. DUBUQUE, IA 52001

## **Signatures**

/s/ Lynn B. 02/17/2005 Fuller

\*\*Signature of
Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The reporting person disclaims beneficial ownership of these securities, and this report shall not be deemed to be an admission that the reporting person is the beneficial owner of such securities for purposes of Section 16 or any other purpose.
- (2) Shares held by Lynn B. Fuller Trust Under Agreement dated 5-7-96, Lynn B. Fuller Trustee
- (3) Shares held by the Emma O. Fuller Trust dated 9-3-85 Dubuque Bank & Trust, L.S. Fuller & L.B. Fuller, co-trustees
- (4) Represents options to buy granted under the Company's Stock Option Plan, a Rule 16(b)(3) plan, which options vest one-third per year beginning on the 3rd anniversary of date of grant.
- (5) These shares participate in a Dividend Reinvestment Plan.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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