#### ERICKSON KENNETH J

Form 4

January 17, 2007

### FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB** Number:

3235-0287

0.5

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

January 31, Expires: 2005

**OMB APPROVAL** 

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if no longer subject to Section 16. Form 4 or Form 5

Check this box

obligations may continue.

See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

**SECURITIES** 

(Print or Type Responses)

(Last)

(City)

1. Name and Address of Reporting Person \* ERICKSON KENNETH J

(Street)

(State)

2. Issuer Name and Ticker or Trading

Issuer

5. Relationship of Reporting Person(s) to

Symbol

HEARTLAND FINANCIAL USA INC [HTLF]

(Check all applicable)

(First) (Middle)

(Zip)

3. Date of Earliest Transaction (Month/Day/Year)

Director 10% Owner X\_ Officer (give title Other (specify below) below)

(Month/Day/Year)

01/16/2007

EVP, Chief Credit Officer

4. If Amendment, Date Original

Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

6. Individual or Joint/Group Filing(Check

Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

DUBUQUE, IA 52001

1398 CENTRAL AVE.

1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if (Instr. 3)

3. 4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 3, 4 and 5) (Instr. 8)

5. Amount of Securities Beneficially (D) or Indirect (I) Owned Following (Instr. 4) Reported

6. Ownership 7. Nature of Form: Direct Indirect Beneficial Ownership (Instr. 4)

(A) or

Transaction(s) (Instr. 3 and 4) Code V Amount (D) Price

Common

90,081 (3) (4)

Common

Stock

D

Stock

I 2,604 401(k)

Common Stock

 $69,875 \frac{(2)}{}$ I Spouse

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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#### number.

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount Underlying Securitie (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amour or Number of Sha
Non-Qualified Stock Option (Right to Buy	\$ 9.83					<u>(1)</u>	01/02/2008	Common Stock	24,00
Non-Qualified Stock Option (Right to Buy	\$ 12					<u>(1)</u>	01/02/2009	Common Stock	18,00
Non-Qualified Stock Option (Right to Buy	\$ 12					<u>(1)</u>	01/17/2010	Common Stock	4,50
Non-Qualified Stock Option (Right to Buy	\$ 8.67					<u>(1)</u>	06/01/2011	Common Stock	3,00
Non-Qualified Stock Option (Right to Buy	\$ 8.8					(1)	01/15/2012	Common Stock	2,25
Non-Qualified Stock Option (Right to Buy	\$ 11.84					<u>(1)</u>	01/21/2013	Common Stock	6,00
Non-Qualified Stock Option (Right to Buy	\$ 19.48					(1)	01/20/2014	Common Stock	4,00
Non-Qualified Stock Option (Right to Buy)	\$ 21					<u>(1)</u>	02/10/2015	Common Stock	4,00
Non-Qualified Stock Option (Right to Buy	\$ 21.6					<u>(1)</u>	02/06/2016	Common Stock	2,00
Non-Qualified Stock Option (Right to Buy)	\$ 29.65	01/16/2007		A	2,000	<u>(1)</u>	01/16/2017	Common Stock	2,00

## **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

ERICKSON KENNETH J 1398 CENTRAL AVE. DUBUQUE, IA 52001

EVP, Chief Credit Officer

### **Signatures**

/s/ Kenneth J. 01/17/2007 Erickson

\*\*Signature of Date
Reporting Person

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents options to buy granted under the Company's 1993 Stock Option Plan, a Rule 16(b)(3) plan, which options vest one-third per year beginning on the 3rd anniversary of date of grant.
- The reporting person disclaims beneficial ownership of these securities and this report shall not be deemed to be an admission that the reporting person is the beneficial owner of such securities for purposes of Section 16 or any other purpose.
- (3) Includes 8,000 Restricted Stock Awards granted under the 2005 Long-Term Incentive Plan.
- (4) These shares reflect 612 shares issued as of 12/29/06, pursuant to the Employee Stock Purchase Plan.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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