ROYAL BANK OF SCOTLAND GROUP PLC Form 6-K August 02, 2013

## FORM 6-K SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For August 2, 2013

Commission File Number: 001-10306

The Royal Bank of Scotland Group plc

RBS, Gogarburn, PO Box 1000 Edinburgh EH12 1HQ

(Address of principal executive offices)

| Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form  | 40-F. |
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The following information was issued as a Company announcement in London, England and is furnished pursuant to General Instruction B to the General Instructions to Form 6-K:

# Appendix 3

# Credit risk

# Appendix 3 Credit risk

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#### Financial assets

#### Exposure summary

The table below analyses the Group's financial asset exposures, both gross and net of offset arrangements.

|                                    |           |            |           |            | Exposure |
|------------------------------------|-----------|------------|-----------|------------|----------|
|                                    | Gross     |            |           | Non-IFRS   | post     |
|                                    |           | offset (1) | value     | offset (2) | offset   |
| 30 June 2013                       | £m        | £m         | £m        | £m         | £m       |
|                                    | 00.600    |            | 00.620    |            | 00.620   |
| Cash and balances at central banks | 89,620    | - (55.447) | 89,620    | (10,000)   | 89,620   |
| Reverse repos (3)                  | 154,730   | (55,447)   |           | (19,090)   | 80,193   |
| Lending (4)                        | 451,389   | (1,439)    |           | (32,612)   |          |
| Debt securities                    | 138,231   | -          | 138,231   | -          | 138,231  |
| Equity shares                      | 11,431    |            | 11,431    | -          | 11,431   |
| Derivatives (5)                    |           | (298,965)  |           |            |          |
| Settlement balances                | 25,834    | (7,868)    | 17,966    | (2,785)    | 15,181   |
| Total                              | 1 543 894 | (363,719)  | 1 180 175 | (398,299)  | 781 876  |
| Short positions                    | (27,979)  | , , ,      | ·         | (370,277)  | (27,979) |
| Short positions                    | (21,919)  | _          | (21,919)  | -          | (21,919) |
| Net of short positions             | 1,515,915 | (363,719)  | 1,152,196 | (398,299)  | 753,897  |
| 31 December 2012                   |           |            |           |            |          |
| Cash and balances at central banks | 79,308    | _          | 79,308    | _          | 79,308   |
| Reverse repos                      | 143,207   | (38,377)   |           | (17,439)   | 87,391   |
| Lending (4)                        | 464,691   | (1,460)    |           | (34,941)   | -        |
| Debt securities                    | 164,624   | -          | 164,624   | -          | 164,624  |
| Equity shares                      | 15,237    | _          | 15,237    | _          | 15,237   |
| Derivatives (5)                    |           | (373,476)  | •         | (408,004)  |          |
| Settlement balances                | 8,197     | (2,456)    | 5,741     | (1,760)    | 3,981    |
| Other financial assets             | 924       | -          | 924       | -          | 924      |
|                                    |           |            |           |            |          |
| Total                              | 1,691,582 | (415,769)  | 1,275,813 | (462,144)  | 813,669  |
| Short positions                    | (27,591)  | -          | (27,591)  | -          | (27,591) |
| Net of short positions             | 1,663,991 | (415,769)  | 1,248,222 | (462,144)  | 786,078  |

### Notes:

- (1) Relates to offset arrangements that comply with IFRS criteria and to transactions cleared through and novated to central clearing houses, primarily London Clearing House and US Government Securities Clearing Corporation.
- (2) This reflects the amounts by which the Group's credit risk is reduced through arrangements such as master netting agreements and cash management pooling. In addition, the Group holds collateral in respect of individual loans and advances. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade debtors; and guarantees of lending from parties other than the borrower. The Group also obtains collateral in the form of securities relating to reverse repo and derivative transactions.
- (3) Securities received as collateral for reverse repos were £99.3 billion (31 December 2012 £104.7 billion).
- (4) Lending: non-IFRS offset includes cash collateral posted against derivative liabilities of £22.4 billion (31 December 2012 £24.6 billion) and cash management pooling of £10.2 billion, (31 December 2012 £10.3

billion).

(5) Derivatives: non-IFRS offset includes cash collateral received against derivative assets of £27.7 billion (31 December 2012 - £34.1 billion).

## Appendix 3 Credit risk (continued)

## Financial assets (continued)

### Sector concentration

The table below analyses financial assets by sector.

|                |              |         |          |         |        |             | Other     | Balance   |           | Exposure   |
|----------------|--------------|---------|----------|---------|--------|-------------|-----------|-----------|-----------|------------|
|                |              | Reverse |          | Securi  |        |             | financial | sheet     |           | post       |
|                |              | •       | Lending  | Debt    | 1 .    | Derivatives | assets    |           |           | offset (1) |
| 30 June 2013   |              | £m      | £m       | £m      | £m     | £m          | £m        | £m        | £m        | £m         |
| Central and le | ocal         |         |          |         |        |             |           |           |           |            |
| government     | o cui        | 1,562   | 9,745    | 81,193  | _      | 5,102       | 1,133     | 98,735    | (5,173)   | 93,562     |
| Financial      |              | 1,502   | 2,713    | 01,175  |        | 3,102       | 1,155     | 70,735    | (3,173)   | 75,502     |
| institutions   | - banks (2)  | 37,540  | 30,415   | 8,171   | 1,188  | 270,323     | 89,620    | 437,257   | (275,920) | 161,337    |
|                | - other (3)  | 59,986  | 38,518   | 46,487  | 2,762  | 81,859      | 15,761    | •         | (104,091) | 141,282    |
| Personal       | - mortgages  |         | 150,103  | -       | _,, -  | -           | -         | 150,103   | -         | 150,103    |
|                | - unsecured  | _       | 29,139   | _       | _      | _           | 8         | 29,147    | _         | 29,147     |
| Property       |              | _       | 68,132   | 442     | 393    | 3,903       | _         | 72,870    | (1,189)   | 71,681     |
| Construction   |              | _       | 7,722    | 27      | 108    | 667         | 11        | 8,535     | (1,533)   | 7,002      |
| Manufacturin   | ng           | 171     | 22,622   | 358     | 2,548  | 1,682       | 156       | 27,537    | (2,475)   | 25,062     |
| Finance lease  | es and       |         |          |         |        |             |           |           | , , ,     |            |
| instalment cre | edit         | -       | 14,734   | 1       | 2      | 33          | -         | 14,770    | (1)       | 14,769     |
| Retail, whole  | sale and     |         |          |         |        |             |           |           |           |            |
| repairs        |              | -       | 21,668   | 218     | 640    | 797         | 30        | 23,353    | (1,752)   | 21,601     |
| Transport and  | d storage    | -       | 19,109   | 999     | 129    | 2,778       | 430       | 23,445    | (1,093)   | 22,352     |
| Health, educa  | ation and    |         |          |         |        |             |           |           |           |            |
| leisure        |              | -       | 16,812   | 67      | 137    | 769         | 335       | 18,120    | (939)     | 17,181     |
| Hotels and re  | staurants    | -       | 8,069    | 25      | 88     | 365         | -         | 8,547     | (207)     | 8,340      |
| Utilities      |              | -       | 6,415    | 330     | 901    | 2,645       | -         | 10,291    | (1,869)   | 8,422      |
| Other          |              | 24      | 28,500   | 472     | 2,640  | 2,771       | 102       | 34,509    | (2,057)   | 32,452     |
| Total gross of | f provisions | 99 283  | 471,703  | 138,790 | 11,536 | 373,694     | 107 586   | 1,202,592 | (398 299) | 804,293    |
| Provisions     | Provisions   | -       | (21,753) | (559)   | (105)  | 373,074     | -         | (22,417)  |           | (22,417)   |
| 110 (1510115   |              |         | (21,733) | (337)   | (103)  |             |           | (22,717)  | . 11/α    | (22,717)   |
| Total          |              | 99,283  | 449,950  | 138,231 | 11,431 | 373,694     | 107,586   | 1,180,175 | (398,299) | 781,876    |

For the notes to this table refer to the following page.

## Appendix 3 Credit risk (continued)

Financial assets: Sector concentration (continued)

|                            |             | Reverse |          | Secur   |        |             | Other financial | sheet     | -         | Exposure post |
|----------------------------|-------------|---------|----------|---------|--------|-------------|-----------------|-----------|-----------|---------------|
|                            |             | repos   | Lending  |         |        | Derivatives |                 |           |           | offset (1)    |
| 31 December                | 2012        | £m      | £m       | £m      | £m     | £m          | £m              | £m        | £m        | £m            |
| Central and C<br>Financial | overnment   | 441     | 9,853    | 97,339  | -      | 5,791       | 591             | 114,015   | (5,151)   | 108,864       |
| institutions               | - banks (2) | 34,783  | 31,394   | 11,555  | 1,643  | 335,521     | 79,308          | 494,204   | (341,103) | 153,101       |
|                            | - other (3) | 69,256  | 42,198   | 50,104  | 2,672  | 80,817      | 5,591           | 250,638   | (97,589)  | 153,049       |
| Personal                   | - mortgages | _       | 149,625  | _       | _      | -           | _               | 149,625   | -         | 149,625       |
|                            | - unsecured | _       | 32,212   | _       | -      | -           | 4               | 32,216    | -         | 32,216        |
| Property                   |             | _       | 72,219   | 774     | 318    | 4,118       | _               | 77,429    | (1,333)   | 76,096        |
| Construction               |             | _       | 8,049    | 17      | 264    | 820         | _               | 9,150     | (1,687)   | 7,463         |
| Manufacturin               | g           | 326     | 23,787   | 836     | 1,639  | 1,759       | 144             | 28,491    | (3,775)   | 24,716        |
| Finance lease              | ~           |         | •        |         | •      |             |                 |           | , , ,     |               |
| instalment cre             | edit        | -       | 13,609   | 82      | 1      | 13          | -               | 13,705    | -         | 13,705        |
| Retail, whole              | sale and    |         |          |         |        |             |                 |           |           |               |
| repairs                    |             | -       | 21,936   | 461     | 1,807  | 914         | 41              | 25,159    | (1,785)   | 23,374        |
| Transport and              | l storage   | -       | 18,341   | 659     | 382    | 3,397       | 2               | 22,781    | (3,240)   | 19,541        |
| Health, educa              | tion and    |         |          |         |        |             |                 |           |           |               |
| leisure                    |             | -       | 16,705   | 314     | 554    | 904         | 59              | 18,536    | (964)     | 17,572        |
| Hotels and rea             | staurants   | -       | 7,877    | 144     | 51     | 493         | 11              | 8,576     | (348)     | 8,228         |
| Utilities                  |             | -       | 6,631    | 1,311   | 638    | 3,170       | 50              | 11,800    | (2,766)   | 9,034         |
| Other                      |             | 24      | 30,057   | 1,886   | 5,380  | 4,201       | 172             | 41,720    | (2,403)   | 39,317        |
| Total gross of             | provisions  | 104,830 | 484,493  | 165,482 | 15,349 | 441,918     | 85,973          | 1,298,045 | (462,144) | 835,901       |
| Provisions                 | _           | -       | (21,262) | (858)   | (112)  | -           | -               | (22,232)  | n/a       | (22,232)      |
| Total                      |             | 104,830 | 463,231  | 164,624 | 15,237 | 441,918     | 85,973          | 1,275,813 | (462,144) | 813,669       |

#### Notes:

- (1) This shows the amount by which the Group's credit risk exposure is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade debtors; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.
- (2) Financial institutions banks includes £89.6 billion (31 December 2012 £79.3 billion) relating to cash and balances at central banks.
- (3) Loans made by the Group's consolidated conduits to asset owning companies are included within Financial institutions other.

#### Appendix 3 Credit risk (continued)

Financial assets: Sector concentration (continued)

### Key points

- · Financial asset exposures after offset decreased by £32 billion or 4% to £782 billion, reflecting the Group's focus on reducing its funded balance sheet, primarily through ongoing sales and run-off in Non-Core and downsizing of Markets.
- · Reductions across securities (debt: £26 billion; equity: £4 billion), lending (£11 billion), reverse repos (£7 billion) and derivatives (£4 billion) were partially offset by higher cash holdings (£10 billion) and settlement balances (£11 billion). Conditions in the financial markets and the Group's continued focus on risk appetite and sector concentration resulted in the trends seen.
- Exposures to central and local governments decreased by £15 billion principally in debt securities. This was driven by Markets de-risking its balance sheet, management of the Group Treasury liquidity portfolio as well as some risk reduction in respect of eurozone exposures. The Group's portfolio comprises exposures to central governments and sub-sovereigns such as local authorities, primarily in the Group's key markets in the UK, Western Europe and the US.
- Exposure to financial institutions was £4 billion lower, with decreases of £24 billion across securities, loans and derivatives, driven by economy-wide subdued activity being partially offset by increased higher cash holdings and settlement balances.

The banking sector is one of the largest in the Group's portfolio. The sector is well diversified geographically and by exposure with derivative exposures being largely collateralised. Exposures to banks increased by £8 billion during the year, primarily due to higher cash placings with central banks, primarily the Bank of England, the US Federal Reserve, the European Central Bank and other Eurozone central banks.

Exposure to other financial institutions is spread across a wide range of financial companies including insurance, securitisation vehicles, financial intermediaries including broker dealers and central counterparties (CCPs), financial guarantors - monolines and CDPCs - and funds (unleveraged, hedge and leveraged funds). The portfolio decreased by £12 billion. Entities in this sector remain vulnerable to market shocks or contagion from the banking sector.

- The Group's exposure to property and construction sector decreased by £5 billion, principally in commercial real estate lending. The majority of the Group's Core commercial real estate property exposure is within UK Corporate (72%).
- · Retail, wholesale and repairs sector decreased by £2 billion, reflecting de-leveraging of customers in the retail sector.
- · Air and land transport and storage exposure increased by £3 billion. Asset-backed loans to ocean-going vessels was broadly unchanged at £10.5 billion. The downturn in the shipping sector continued in 2013, with an oversupply of vessels and lower charter rates. At 30 June 2013, £1.0 billion (31 December 2012 £0.7 billion) of loans were

included in risk elements in lending with an associated provision of £0.2 billion and impairment charge was less than £100 million for H1 2013.

### Appendix 3 Credit risk (continued)

Financial assets: Sector concentration (continued)

Key points (continued)

In lending:

UK Retail's lending to homeowners decreased by £0.5 billion, as new business was constrained due to the re-training of mortgage advisors. Unsecured lending balances also fell.

UK Corporate lending decreased by £2.4 billion, as business demand for credit remains weak.

Non-Core continued to make significant progress on its balance sheet strategy by reducing lending by £9 billion across all sectors, principally property and construction, within which commercial real estate lending decreased by £3.2 billion principally reflecting run-off (£2.6 billion).

For a discussion on debt securities and derivatives, see pages 13 and 17 respectively.

## Appendix 3 Credit risk (continued)

Financial assets (continued)

Asset quality: Group

The table below analyses the Group's financial assets excluding debt securities by internal asset quality (AQ) ratings. Debt securities are analysed by external ratings and are therefore excluded from the table below and are set out on page 13.

|           |         |            | L     | Loans an | nd advance | es         |       |       |            |               |             |             |
|-----------|---------|------------|-------|----------|------------|------------|-------|-------|------------|---------------|-------------|-------------|
| Cash      |         | Banks      | ,     |          |            | Custom     | ners  | 5     | Settlement |               |             |             |
| and       |         |            |       |          |            |            |       |       | balances   |               |             |             |
| balances  |         |            |       |          |            |            |       |       | and        |               |             |             |
| at        |         | Derivative |       |          | •          | Derivative |       |       | other      |               |             | ļ           |
| central R | leverse | cash       |       |          | Reverse    | cash       |       |       | financial  |               |             | Contingent  |
| banks     | repos   | collateral | Other | Total    | repos      | collateral | Other | Total | assets     | Derivatives ( | Commitments | liabilities |
| £m        | £m      | £m         | £m    | £m       | £m         | £m         | £m    | £m    | £m         | £m            | £m          | £m          |

| 88,366 | 11,143 | 3,101  | 5,768  | 20,012 | 33,670 | 11,486 | 36,434   | 81,590   | 7,566  | 85,799  | 63,238  | 7,603  |
|--------|--------|--------|--------|--------|--------|--------|----------|----------|--------|---------|---------|--------|
| -      | 4,167  | 6,114  | 607    | 10,888 | 1,020  | 1,832  | 11,452   | 14,304   | 452    | 92,159  | 20,823  | 3,851  |
| 934    | 5,603  | 2,294  | 4,053  | 11,950 | 3,518  | 4,491  | 39,937   | 47,946   | 3,150  | 120,941 | 27,789  | 8,220  |
| 192    | 13,153 | 1,485  | 5,154  | 19,792 | 11,649 | 1,810  | 91,186   | 104,645  | 3,600  | 53,762  | 37,768  | 5,230  |
| 128    | 2,061  | 186    | 920    | 3,167  | 9,910  | 434    | 89,828   | 100,172  | 1,452  | 16,409  | 29,525  | 2,315  |
| -      | 1,407  | 16     | 233    | 1,656  | 100    | 41     | 41,076   | 41,217   | 195    | 1,754   | 14,319  | 1,262  |
| -      | 6      | -      | 144    | 150    | 1,859  | 29     | 31,816   | 33,704   | 10     | 1,525   | 16,958  | 1,013  |
| -      | -      | -      | 112    | 112    | -      | 7      | 9,728    | 9,735    | 40     | 171     | 5,490   | 150    |
| -      | -      | -      | 132    | 132    | -      | 12     | 17,500   | 17,512   | 13     | 930     | 1,726   | 230    |
| -      | -      | -      | -      | -      | 17     | -      | 669      | 686      | 10     | 244     | 626     | 163    |
| -      | -      | -      | 1      | 1      | -      | -      | 13,632   | 13,632   | 331    | -       | -       | -      |
| -      | -      | -      | 95     | 95     | -      | -      | 37,888   | 37,888   | 1,147  | -       | -       | -      |
| -      | -      | -      | (83)   | (83)   | -      | -      | (21,670) | (21,670) | -      | -       | -       | -      |
| 89,620 | 37,540 | 13,196 | 17,136 | 67,872 | 61,743 | 20,142 | 399,476  | 481,361  | 17,966 | 373,694 | 218,262 | 30,037 |

#### Note:

(1) Exposures are allocated to asset quality bands on the basis of statistically driven models which produce an estimate of default rate. The variables included in the models vary by product and geography. For portfolios secured on residential property these models typically include measures of delinquency and loan to value as well as other differentiating characteristics such as bureau score, product features or associated account performance information.

# Appendix 3 Credit risk (continued)

Financial assets: Asset quality: Group (continued)

|       | Loans | and | advances |
|-------|-------|-----|----------|
| Banks |       |     |          |

| Cash      |         | Bank       | S      |        |         | Custo      | mers    |         | Settlement |             |             |             |
|-----------|---------|------------|--------|--------|---------|------------|---------|---------|------------|-------------|-------------|-------------|
| and       |         |            |        |        |         |            |         |         | balances   |             |             |             |
| balances  |         |            |        |        |         |            |         |         | and        |             |             |             |
| at        |         | Derivative |        |        |         | Derivative |         |         | other      |             |             |             |
| central l | Reverse | cash       |        |        | Reverse | cash       |         |         | financial  |             |             | Contingent  |
| banks     | repos   | collateral | Other  | Total  | repos   | collateral | Other   | Total   | assets     | Derivatives | Commitments | liabilities |
|           |         |            |        |        |         |            |         |         |            |             |             |             |
| £m        | £m      | £m         | £m     | £m     | £m      | £m         | £m      | £m      | £m         | £m          | £m          | £m          |
| 78,039    | 17,806  | 3,713      | 10,913 | 32,432 | 42,963  | 15,022     | 39,734  | 97,719  | 2,671      | 100,652     | 63,785      | 8,113       |
| 12        | 3,556   | 4,566      | 526    | 8,648  | 710     | 704        | 13,101  | 14,515  | 185        | 108,733     | 20,333      | 2,810       |
| 1,156     | 5,703   | 2,241      | 2,757  | 10,701 | 2,886   | 3,917      | 25,252  | 32,055  | 539        | 152,810     | 23,727      | 7,431       |
| 100       | 6,251   | 1,761      | 2,734  | 10,746 | 14,079  | 2,144      | 104,060 | 120,283 | 1,202      | 58,705      | 40,196      | 5,736       |
| _         | 1,183   | 469        | 787    | 2,439  | 8,163   | 679        | 92,147  | 100,989 | 659        | 13,244      | 28,165      | 2,598       |
| _         | 282     | 39         | 357    | 678    | 86      | 50         | 40,096  | 40,232  | 73         | 2,175       | 13,854      | 1,380       |
| -         | 2       | -          | 236    | 238    | 1,133   | 12         | 36,223  | 37,368  | 191        | 3,205       | 19,219      | 1,275       |

| -      | -      | -      | 68       | 68     | 4      | 2      | 12,812   | 12,818   | 8     | 262     | 5,688   | 185    |
|--------|--------|--------|----------|--------|--------|--------|----------|----------|-------|---------|---------|--------|
| 1      | -      | -      | 93       | 93     | 23     | 7      | 17,431   | 17,461   | 137   | 1,360   | 1,363   | 95     |
| -      | -      | -      | -        | -      | -      | -      | 807      | 807      | 1     | 772     | 1,454   | 238    |
| -      | -      | -      | -        | -      | -      | 249    | 10,285   | 10,534   | 999   | -       | -       | -      |
| -      | -      | -      | 134      | 134    | -      | -      | 38,365   | 38,365   | -     | -       | -       | -      |
| -      | -      | -      | (114)    | (114)  | -      | -      | (21,148) | (21,148) | -     | -       | -       | -      |
| 79,308 | 34,783 | 12,789 | 18,491 ( | 66,063 | 70,047 | 22,786 | 409,165  | 501,998  | 6,665 | 441,918 | 217,784 | 29,861 |

# Appendix 3 Credit risk (continued)

Financial assets: Asset quality: Core

|                   |         |            | J      | Loans an | nd advance | es         |          |          |                               |             |             |            |
|-------------------|---------|------------|--------|----------|------------|------------|----------|----------|-------------------------------|-------------|-------------|------------|
| Cash and balances |         | Banks      | 3      |          |            | Custon     | ners     |          | Settlement<br>balances<br>and |             |             |            |
| at                |         | Derivative |        |          |            | Derivative |          |          | other                         |             |             |            |
| central           | Reverse | cash       |        |          | Reverse    | cash       |          |          | financial                     |             |             | Contingent |
| banks             | repos   | collateral | Other  | Total    | repos      | collateral | Other    | Total    |                               | Derivatives | Commitments | _          |
| £m                | £m      | £m         | £m     | £m       | £m         | £m         | £m       | £m       | £m                            | £m          | £m          | £m         |
| 88,323            | 11,143  | 3,101      | 5,700  | 19,944   | 33,670     | 11,486     | 31,205   | 76,361   | 7,566                         | 85,261      | 62,777      | 7,563      |
| -                 | 4,167   | 6,114      | -      | 10,883   | 1,020      | 1,832      | 10,761   | 13,613   | 452                           | 91,572      | •           |            |
| 934               | 5,603   | 2,294      | 3,823  | 11,720   | 3,518      | 4,491      | 37,568   | 45,577   | 3,150                         | 120,410     | 27,658      |            |
| 192               | 13,153  | 1,485      | 5,013  | 19,651   | 11,649     | 1,810      | 86,674   | 100,133  | 3,600                         | 53,043      |             |            |
| -                 | 2,061   | 186        | 914    | 3,161    | 9,910      | 434        | 85,373   | 95,717   | 1,452                         | 15,390      | 29,155      | 2,211      |
| -                 | 1,407   | 16         | 196    | 1,619    | 100        | 41         | 38,394   | 38,535   | 195                           | 1,215       | 13,804      | 1,186      |
| -                 | 6       | -          | 108    | 114      | 1,859      | 29         | 28,979   | 30,867   | 10                            | 1,096       | 16,706      | 738        |
| -                 | -       | -          | 29     | 29       | -          | 7          | 9,163    | 9,170    | 40                            | 161         | 5,439       | 146        |
| -                 | -       | -          | 129    | 129      | -          | 12         | 14,963   | 14,975   | 13                            | 728         | 1,390       | 200        |
| -                 | -       | -          | -      | -        | -          | -          | 591      | 591      | 10                            | 210         | 376         | 80         |
| -                 | -       | -          | 1      | 1        | -          | -          | 12,370   | 12,370   | 331                           | -           | -           | -          |
| -                 | -       | -          | 94     | 94       | -          | -          | 17,926   | 17,926   | 1,147                         | -           | -           | -          |
| -                 | -       | -          | (82)   | (82)     | -          | -          | (10,276) | (10,276) | -                             | -           | -           | -          |
| 89,449            | 37,540  | 13,196     | 16,527 | 67,263   | 61,726     | 20,142     | 363,691  | 445,559  | 17,966                        | 369,086     | 215,277     | 29,079     |

# Appendix 3 Credit risk (continued)

Financial assets: Asset quality: Core (continued)

### Loans and advances

| Cash<br>and    | l       | Banks (    | (1)    |        |         | Custome    | ers (2) |         | Settlement<br>balances |           |             |            |
|----------------|---------|------------|--------|--------|---------|------------|---------|---------|------------------------|-----------|-------------|------------|
| balances<br>at |         | Derivative |        |        |         | Derivative |         |         | and<br>othe            | •         |             |            |
|                | Reverse | cash       |        |        | Reverse | cash       |         |         | financial              |           |             | Contingent |
| banks          | repos   | collateral | Othor  | Total  |         |            | Other   | Total   |                        |           | Commitments | _          |
| Ualiks         | repos   | Conateral  | Other  | Total  | repos   | Conaterar  | Other   | Total   | assets                 | Denvanves | Communents  | naomues    |
| £m             | £m      | £m         | £m     | £m     | £m      | £m         | £m      | £m      | £m                     | £m        | £m          | £m         |
| 78,003         | 17,806  | 3,708      | 8,495  | 30,009 | 42,963  | 15,022     | 32,256  | 90,241  | 2,671                  | 99,882    | 62,440      | 7,822      |
| 12             | 3,556   | 4,566      | 514    | 8,636  | 710     | 704        | 10,551  | 11,965  | 185                    | 108,107   | 20,207      | 2,792      |
| 1,046          | 5,703   | 2,241      | 2,738  | 10,682 | 2,886   | 3,917      | 21,688  | 28,491  | 539                    | 152,462   | 23,392      | 7,419      |
| 100            | 6,251   | 1,761      | 2,729  | 10,741 | 14,079  | 2,144      | 99,771  | 115,994 | 1,202                  | 57,650    | 39,832      | 5,648      |
| _              | 1,183   | 469        | 785    | 2,437  | 8,163   | 679        | 86,581  | 95,423  | 659                    | 12,082    | 27,501      | 2,508      |
| -              | 282     | 39         | 356    | 677    | 86      | 50         | 36,891  | 37,027  | 73                     | 1,476     | 13,140      | 1,353      |
| -              | 2       | -          | 186    | 188    | 1,133   | 12         | 32,032  | 33,177  | 191                    | 2,536     | 17,824      | 949        |
| -              | -       | -          | 68     | 68     | 4       | 2          | 10,731  | 10,737  | 8                      | 247       | 5,607       | 146        |
| 1              | -       | -          | 93     | 93     | -       | 7          | 14,958  | 14,965  | 137                    | 979       | 1,088       | 93         |
| -              | -       | -          | -      | -      | -       | -          | 684     | 684     | 1                      | 448       | 832         | 149        |
| -              | -       | -          | -      | -      | -       | 249        | 9,528   | 9,777   | 991                    | -         | -           | -          |
| -              | -       | -          | 133    | 133    | -       | -          | 17,418  | 17,418  | -                      | -         | -           | -          |
| :<br>-         | -       | -          | (113)  | (113)  | -       | -          | (9,949) | (9,949) | -                      | -         | -           | -          |
| 79,162         | 34,783  | 12,784     | 15,984 | 63,551 | 70,024  | 22,786     | 363,140 | 455,950 | 6,657                  | 435,869   | 211,863     | 28,879     |

### Notes:

- (1) Core, Non-Core split excludes £2,036 million of loans to banks in relation to Direct Line Group.
- (2) Core, Non-Core split excludes £881 million of loans to customers in relation to Direct Line Group.

## Appendix 3 Credit risk (continued)

Financial assets: Asset quality: Non-Core

#### Loans and advances

|             |                   | Louis une   | a aa ranc |            |       |       |                    |             |             |
|-------------|-------------------|-------------|-----------|------------|-------|-------|--------------------|-------------|-------------|
| Cash        | Banks             |             |           | Custom     | ers   |       | Settlement         |             |             |
| and         |                   |             |           |            |       |       | balances           |             |             |
| balances    |                   |             |           |            |       |       | and                |             |             |
| at          | Derivative        |             | I         | Derivative |       |       | other              |             |             |
| central Rev | erse cash         | R           | Reverse   | cash       |       |       | financial          |             | Contingent  |
| banks re    | epos collateral ( | Other Total | repos     | collateral | Other | Total | assets Derivatives | Commitments | liabilities |

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| £m  | £m | £m | £m  | £m  | £m | £m  | £m       | £m       | £m | £m    | £m    | £m  |
|-----|----|----|-----|-----|----|-----|----------|----------|----|-------|-------|-----|
| 43  | _  | _  | 68  | 68  | -  | _   | 5,229    | 5,229    | _  | 538   | 461   | 40  |
| -   | -  | -  | 5   | 5   | -  | -   | 691      | 691      | -  | 587   | 141   | 42  |
| -   | -  | -  | 230 | 230 | -  | -   | 2,369    | 2,369    | -  | 531   | 131   | 4   |
| -   | -  | -  | 141 | 141 | -  | -   | 4,512    | 4,512    | -  | 719   | 478   | 300 |
| 128 | -  | -  | 6   | 6   | -  | -   | 4,455    | 4,455    | -  | 1,019 | 370   | 104 |
| -   | -  | -  | 37  | 37  | -  | -   | 2,682    | 2,682    | -  | 539   | 515   | 76  |
| -   | -  | -  | 36  | 36  | -  | -   | 2,837    | 2,837    | -  | 429   | 252   | 275 |
| -   | -  | -  | 83  | 83  | -  | -   | 565      | 565      | -  | 10    | 51    | 4   |
| -   | -  | -  | 3   | 3   | -  | -   | 2,537    | 2,537    | -  | 202   | 336   | 30  |
| -   | -  | -  | -   | -   | 17 | -   | 78       | 95       | -  | 34    | 250   | 83  |
| -   | -  | -  | -   | -   | -  | -   | 1,262    | 1,262    | -  | -     | _     | -   |
| -   | -  | -  | 1   | 1   | -  | -   | 19,962   | 19,962   | -  | -     | -     | -   |
| -   | -  | -  | (1) | (1) | -  | - ( | (11,394) | (11,394) | -  | -     | -     | -   |
| 171 | _  | _  | 609 | 609 | 17 | -   | 35,785   | 35,802   | _  | 4,608 | 2,985 | 958 |

# Appendix 3 Credit risk (continued)

Financial assets: Asset quality: Non-Core (continued)

|           |   |  | L  | oans a   | and advan  | ces  |  |   |   |  |  |  |
|-----------|---|--|--|--|--|--|--|---|---|--|--|--|
| Cash      |   | Banks (1   | 1)   |  |  | Custome  | rs (2)   | ;   |   |  |  |  |
| and       |   |  |  |  |  |  |  |   | balances  | •  |  |  |
| balances  |   |  |  |  |  |  |  |   | and   |  |  |  |
| at        |   | Derivative   |  |  |  | Derivative   |  |   | other   | •  |  |  |
| central F | Reverse                                 | cash   |  |  | Reverse  | cash   |  |   | financial   |  |  | Contingent   |
| banks     | repos                                   | collateral   | Other  | Total  | repos  | collateral   | Other  | Total   | assets  | Derivatives  | Commitments  | liabilities  |
|           |   |  |  |  |  |  |  |   |   |  |  |  |
| £m        | £m                                      | £m   | £m   | £m   | £m   | £m   | £m   | £m  | £m  | £m   | £m   | £m   |
| 36        | _                                       | -  | 394  | 394  | -  | -  | 7,466  | 7,466   | -   | 770  | 1,345  | 291  |
| -         | -                                       | -  | 5  | 5  | -  | -  | 2,550  | 2,550   | -   | 626  | 126  | 18   |
| 110       | -                                       | -  | 19   | 19   | -  | -  | 3,564  | 3,564   | -   | 348  | 335  | 12   |
| -         | _                                       | -  | 5  | 5  | -  | _  | 4,289  | 4,289   | -   | 1,055  | 364  | 88   |
| -         | _                                       | _  | 2  | 2  | _  | -  | 4,718  | 4,718   | -   | 1,162  | 664  | 90   |
| -         | _                                       | _  | 1  | 1  | _  | -  | 3,205  | 3,205   | -   | 699  | 714  | 27   |
| _         | _                                       | _  | 50   | 50   | _  | _  | -  | -   | _   | 669  | 1,395  | 326  |
| _         | _                                       | _  | _  | _  | _  | _  | 2,081  |   | _   | 15   | 81   | 39   |
| _         | _                                       | _  | _  | _  | 23   | _  | 2,452  |   | _   | 381  | 275  | 2  |
| _         | _                                       | _  | _  | _  | _  | _  | -  | · ·   | _   |  |  | 89   |
| -         | _                                       | -  | -  | -  | -  | -  | 757  | 757   | 8   | -  | -  | -  |
|           | and balances at central F banks  £m  36 | and balances at central Reverse banks repos  £m £m  36 - | and balances  at Derivative central Reverse cash banks repos collateral  £m £m £m £m  36 | Cash and and balances         Banks (1)           at central Reverse banks repos         Cash collateral Other           £m         £m         £m         £m           36         -         -         394           -         -         -         5           110         -         -         19           -         -         -         2           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         5           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           - <t< td=""><td>Cash and and balances         Banks (1)           at balances         Derivative           central Reverse banks repos collateral Other Total           £m         £m</td><td>Cash and and balances         Banks (1)           at Derivative central Reverse banks repos         cash collateral Other Total repos           £m         £m</td><td>and balances           at         Derivative central Reverse banks         Cash repos         Reverse cash collateral Other Total         Reverse repos         Cash collateral           £m         £m</td><td>Cash and balances         Banks (1)         Customers (2)           balances           at central Reverse banks         cash repos         Cash collateral Other Total repos         Derivative cash repos         Customers (2)           £m         £m</td><td>Cash and balances         Banks (1)         Customers (2)           at central Reverse banks repos         Cash collateral Other Total         Reverse repos         Cash collateral Other Total         Total           £m         £m</td><td>Cash and and and balances balances         Banks (1)         Customers (2)         Settlement balances and set central Reverse cash banks repos         Derivative collateral Other Total repos         Em         £m         £m</td><td>Cash and and balances balances         Banks (1)         Customers (2)         Settlement balances and other and other central Reverse cash banks repos         Derivative cash collateral Other Total repos         Derivative cash collateral Other Total repos         Derivative cash collateral Other Total repos         £m         £</td><td>Cash and balances and balances         Banks (1)         Customers (2)         Settlement balances and other central Reverse cash banks repos         Derivative collateral Other Total repos         Derivative cash banks repos         Derivative cash collateral Other Total repos         Derivative cash repos         Em         £m         £m</td></t<> | Cash and and balances         Banks (1)           at balances         Derivative           central Reverse banks repos collateral Other Total           £m         £m | Cash and and balances         Banks (1)           at Derivative central Reverse banks repos         cash collateral Other Total repos           £m         £m | and balances           at         Derivative central Reverse banks         Cash repos         Reverse cash collateral Other Total         Reverse repos         Cash collateral           £m         £m | Cash and balances         Banks (1)         Customers (2)           balances           at central Reverse banks         cash repos         Cash collateral Other Total repos         Derivative cash repos         Customers (2)           £m         £m | Cash and balances         Banks (1)         Customers (2)           at central Reverse banks repos         Cash collateral Other Total         Reverse repos         Cash collateral Other Total         Total           £m         £m | Cash and and and balances balances         Banks (1)         Customers (2)         Settlement balances and set central Reverse cash banks repos         Derivative collateral Other Total repos         Em         £m         £m | Cash and and balances balances         Banks (1)         Customers (2)         Settlement balances and other and other central Reverse cash banks repos         Derivative cash collateral Other Total repos         Derivative cash collateral Other Total repos         Derivative cash collateral Other Total repos         £m         £ | Cash and balances and balances         Banks (1)         Customers (2)         Settlement balances and other central Reverse cash banks repos         Derivative collateral Other Total repos         Derivative cash banks repos         Derivative cash collateral Other Total repos         Derivative cash repos         Em         £m         £m |

| -   | - | - 1 1     | -  | - 20,947 20,947    | - | -     | -     | -   |
|-----|---|-----------|----|--------------------|---|-------|-------|-----|
| -   | - | - (1) (1) | -  | - (11,199)(11,199) | - | -     | -     | -   |
| 146 | - | - 476 476 | 23 | - 45,144 45,167    | 8 | 6,049 | 5,921 | 982 |

For the notes on this table refer to page 10.

## Appendix 3 Credit risk (continued)

#### Debt securities

The table below analyses available-for-sale (AFS) debt securities and related reserves, gross of tax.

|                      |       | 30 J   | June 2013 |        | 31 December 2012 |        |         |        |  |  |
|----------------------|-------|--------|-----------|--------|------------------|--------|---------|--------|--|--|
|                      | 1117  | LIC    | O4h (1)   | Та4а1  | LIIZ             | LIC    | Other   | Total  |  |  |
| AFS reserves         | UK    | US     | Other (1) | Total  | UK               | US     | (1)     | Total  |  |  |
| by issuer            | £m    | £m     | £m        | £m     | £m               | £m     | £m      | £m     |  |  |
| Government           |       |        |           |        |                  |        |         |        |  |  |
| (2)                  | 6,671 | 16,573 | 12,554    | 35,798 | 9,774            | 19,046 | 16,155  | 44,975 |  |  |
| Banks                | 353   | 96     | 5,622     | 6,071  | 1,085            | 357    | 7,419   | 8,861  |  |  |
| Other financial      |       |        |           |        |                  |        |         |        |  |  |
| institutions         | 2,760 | 8,763  | 9,702     | 21,225 | 2,861            | 10,613 | 10,416  | 23,890 |  |  |
| Corporate            | 27    | -      | 120       | 147    | 1,318            | 719    | 1,130   | 3,167  |  |  |
| Total                | 9,811 | 25,432 | 27,998    | 63,241 | 15,038           | 30,735 | 35,120  | 80,893 |  |  |
| Of which ABS (3)     | 2,920 | 12,931 | 12,680    | 28,531 | 3,558            | 14,209 | 12,976  | 30,743 |  |  |
| AFS reserves (gross) | 197   | 188    | (982)     | (597)  | 667              | 763    | (1,277) | 153    |  |  |

#### Notes:

- (1) Includes eurozone countries as detailed in Appendix 5 Country risk.
- (2) Includes central and local government.
- (3) Asset-backed securities.

## Ratings

The table below analyses debt securities by issuer and external ratings. Ratings are based on the lowest of Standard and Poor's, Moody's and Fitch.

| Central a | and local | gover | nment | Other                        | (           |       |  |
|-----------|-----------|-------|-------|------------------------------|-------------|-------|--|
|           |           |       |       | financial                    |             | which |  |
|           | UK        | US    | Other | Banks institutions Corporate | Total Total | ABS   |  |

| 30 June 2013     | £m     | £m     | £m     | £m     | £m     | £m    | £m      | %   | £m     |
|------------------|--------|--------|--------|--------|--------|-------|---------|-----|--------|
| AAA              | -      | 26     | 17,493 | 1,411  | 9,852  | 60    | 28,842  | 21  | 9,386  |
| AA to AA+        | 14,897 | 28,392 | 6,208  | 217    | 25,439 | 293   | 75,446  | 55  | 27,271 |
| A to AA-         | -      | 35     | 7,113  | 1,467  | 2,685  | 135   | 11,435  | 8   | 2,450  |
| BBB- to A-       | -      | -      | 6,311  | 4,614  | 4,318  | 939   | 16,182  | 12  | 7,480  |
| Non-investment   |        |        |        |        |        |       |         |     |        |
| grade            | -      | -      | 717    | 243    | 3,069  | 652   | 4,681   | 3   | 2,898  |
| Unrated          | -      | 1      | -      | 219    | 1,124  | 301   | 1,645   | 1   | 933    |
|                  |        |        |        |        |        |       |         |     |        |
|                  | 14,897 | 28,454 | 37,842 | 8,171  | 46,487 | 2,380 | 138,231 | 100 | 50,418 |
| 31 December 2012 |        |        |        |        |        |       |         |     |        |
| AAA              | 17,471 | 31     | 17,167 | 2,304  | 11,502 | 174   | 48,649  | 30  | 10,758 |
| AA to AA+        | *      | 36,357 | 7,424  | 1,144  | 26,403 | 750   | 72,078  | 44  | 28,775 |
| A to AA-         | -      | 6      | 11,707 | 2,930  | 3,338  | 1,976 | 19,957  | 12  | 2,897  |
| BBB- to A-       | -      | -      | 6,245  | 4,430  | 4,217  | 1,643 | 16,535  | 10  | 7,394  |
| Non-investment   |        |        |        |        |        |       |         |     |        |
| grade            | -      | -      | 928    | 439    | 3,103  | 614   | 5,084   | 3   | 2,674  |
| Unrated          | -      | 1      | 2      | 308    | 1,541  | 469   | 2,321   | 1   | 1,087  |
|                  | 17,471 | 36,395 | 43,473 | 11,555 | 50,104 | 5,626 | 164,624 | 100 | 53,585 |

## Key points

- · AAA rated debt securities decreased as the UK was downgraded from AAA to AA+ during the first half of the year and also reflected the Group's reduced holding of debt securities.
- · The decrease in holdings of debt securities rated A to AA- was primarily driven by a reduction in Japanese bonds.
- · Non-investment grade and unrated debt securities accounted for 5% of the portfolio.

# Appendix 3 Credit risk (continued)

Debt securities (continued)

Asset-backed securities

The table below summarises the ratings of asset-backed securities on the balance sheet.

| RM | BS | (1) |  |
|----|----|-----|--|
|    |    |     |  |

|              |                |       | ~ (-)      |           |          |          |             |          |      |       |        |
|--------------|----------------|-------|------------|-----------|----------|----------|-------------|----------|------|-------|--------|
|              | Government     |       |            |           | MBS      |          | ABS         |          |      |       |        |
|              | sponsored      |       | Non-       |           | covered  |          | covered ABS |          |      |       |        |
|              | or similar (2) | Prime | conforming | Sub-prime | bond (1) | CMBS (1) | CDOs (1)    | CLOs (1) | bond | other | Total  |
| 30 June 2013 | £m             | £m    | £m         | £m        | £m       | £m       | £m          | £m       | £m   | £m    | £m     |
|              |                |       |            |           |          |          |             |          |      |       |        |
| AAA          | 1,743          | 2,713 | 1,538      | 26        | 521      | 347      | 73          | 1,087    | 25   | 1,313 | 9,386  |
| AA to AA+    | 22,269         | 595   | 84         | 23        | 103      | 3,332    | 7           | 525      | 49   | 284   | 27,271 |

|                | Edgar  | Filing: | ROYAL BA | NK OF SC | COLLAN | D GROUP     | PLC - F | orm 6-K |                  |
|----------------|--------|---------|----------|----------|--------|-------------|---------|---------|------------------|
| A to AA-       | 201    | 197     | 289      | 60       | 49     | 678         | 64      | 239     | - 673 2,450      |
| BBB- to A-     | 1,015  | 54      | 150      | 115      | 5,093  | 311         | 12      | 275     | 9 446 7,480      |
| Non-investment | ,      |         |          |          | ,      |             |         |         | ,                |
| grade (3)      | 3      | 623     | 482      | 406      | 353    | 354         | 275     | 201     | - 201 2,898      |
| Unrated (4)    | -      | 78      | 10       | 405      | _      | 10          | 40      | 300     | - 90 933         |
|                |        |         |          |          |        |             |         |         |                  |
|                | 25,231 | 4,260   | 2,553    | 1,035    | 6,119  | 5,032       | 471     | 2,627   | 83 3,007 50,418  |
|                |        |         |          |          |        |             |         |         |                  |
| Of which in    |        |         |          |          |        |             |         |         |                  |
| Non-Core       | -      | 541     | 391      | 179      | -      | 635         | 410     | 1,765   | - 423 4,344      |
| 21 D 1         |        |         |          |          |        |             |         |         |                  |
| 31 December    |        |         |          |          |        |             |         |         |                  |
| 2012           |        |         |          |          |        |             |         |         |                  |
| AAA            | 2,454  | 2.854   | 1,487    | 11       | 639    | 396         | 92      | 1,181   | 165 1,479 10,758 |
| AA to AA+      | 23,692 | 613     | 88       | 26       | 102    | 2,551       | 7       | 887     | 340 469 28,775   |
| A to AA-       | 201    | 302     | 275      | 33       | 155    | 808         | 74      | 146     | 20 883 2,897     |
| BBB- to A-     | 990    | 53      | 141      | 86       | 4,698  | 441         | 32      | 291     | 8 654 7,394      |
| Non-investment |        |         |          |          |        |             |         |         |                  |
| grade (3)      | 20     | 641     | 454      | 330      | 136    | 304         | 421     | 133     | - 235 2,674      |
| Unrated (4)    | -      | 108     | 8        | 298      | -      | 23          | 94      | 388     | - 168 1,087      |
|                |        |         |          |          |        |             |         |         |                  |
|                | 27,357 | 4,571   | 2,453    | 784      | 5,730  | 4,523       | 720     | 3,026   | 533 3,888 53,585 |
|                |        |         |          |          |        |             |         |         |                  |
| Of which in    |        | 6 F 1   | 40.4     | 45.      |        | <b>7</b> 00 | 40.4    | 2 226   | 0.50 5.56        |
| Non-Core       | -      | 651     | 404      | 154      | -      | 780         | 494     | 2,228   | - 850 5,561      |

#### Notes:

- (1) RMBS: residential mortgage-backed securities; CMBS: commercial mortgage-backed securities; CDOs: collateralised debt obligations; CLOs: collateralised loan obligations.
- (2) Includes US agency and Dutch government guaranteed securities.
- (3) Comprises held-for-trading (HFT) £1,467 million (31 December 2012 £1,177 million), designated at fair value (DFV) nil (31 December 2012 £7 million), available-for-sale (AFS) £1,226 million (31 December 2012 £1,173 million) and loans and receivables (LAR) £205 million (31 December 2012 £317 million).
- (4) Comprises HFT £768 million (31 December 2012 £808 million), AFS £107 million (31 December 2012 £149 million) and LAR £58 million (31 December 2012 £130 million).

### Appendix 3 Credit risk (continued)

#### Equity shares

The table below analyses holdings of equity shares for eurozone countries and other countries with balances of more than £100 million by country, issuer and measurement classification. The HFT portfolios in Markets comprise positions in the Markets Derivative Products Solutions business, primarily for economic hedging of liabilities including debt issuances and equity derivatives. The AFS portfolios include capital stock in the Federal Home Loan Bank (a government sponsored entity, included in Other Financial Institutions) and the Federal Reserve Bank, which together amounted to £0.6 billion (31 December 2012 - £0.7 billion) that US Retail & Commercial are required to hold. The remaining AFS balances are individually small holdings in unlisted companies, mainly acquired through

loan renegotiations in the Global Restructuring Group (GRG).

30 June 2013 HFT AFS/DFV (1)

|             |       | 11     | 11.1      |       | AFS/DFV (1) |       |          |           |       |        |          |
|-------------|-------|--------|-----------|-------|-------------|-------|----------|-----------|-------|--------|----------|
|             |       |        |           |       | HFT         |       |          |           |       |        |          |
|             |       | Other  |           |       | short       |       | Other    |           |       |        | AFS      |
|             | Banks | FI (2) | Corporate | Total | positions   | Banks | FI (2) ( | Corporate | Total | Total  | reserves |
| Countries   | £m    | £m     | £m        | £m    | £m          | £m    | £m       | £m        | £m    | £m     | £m       |
| Spain       | 7     | _      | 344       | 351   | (2)         | _     | _        | 64        | 64    | 415    | (52)     |
| Ireland     | -     | 71     | 11        | 82    | -           | -     | 7        | -         | 7     | 89     | -        |
| Italy       | 11    | -      | 23        | 34    | -           | -     | 5        | 16        | 21    | 55     | -        |
| Portugal    | _     | _      | 3         | 3     | -           | _     | _        | _         | _     | 3      | _        |
| Greece      | -     | -      | 1         | 1     | -           | -     | -        | -         | -     | 1      | -        |
| Eurozone    |       |        |           |       |             |       |          |           |       |        |          |
| Periphery   | 18    | 71     | 382       | 471   | (2)         | -     | 12       | 80        | 92    | 563    | (52)     |
| Netherlands | _     | 151    | 389       | 540   | (23)        | _     | 40       | 46        | 86    | 626    | (22)     |
| Germany     | 4     | 135    | 403       | 542   | (10)        | -     | _        | _         | _     | 542    | _        |
| France      | 10    | 42     | 90        | 142   | (185)       | -     | _        | 156       | 156   | 298    | 33       |
| Luxembourg  | _     | 210    | 38        | 248   | (7)         | _     | _        | 3         | 3     | 251    | _        |
| Other       | 22    | 24     | 103       | 149   | (14)        | -     | 3        | -         | 3     | 152    | 2        |
| Total       |       |        |           |       |             |       |          |           |       |        |          |
| eurozone    | 54    | 633    | 1,405     | 2,092 | (241)       | -     | 55       | 285       | 340   | 2,432  | (39)     |
| Countries   |       |        |           |       |             |       |          |           |       |        |          |
| US          | 62    | 416    | 2,013     | 2,491 | (288)       | 458   | 269      | 68        | 795   | 3,286  | 16       |
| UK          | 145   | 428    | 1,897     | 2,470 | (36)        | 8     | 283      | 267       | 558   | 3,028  | 64       |
| China       | 284   | 109    | 296       | 689   | (54)        | -     | -        | -         | -     | 689    | 8        |
| Japan       | -     | 155    | 112       | 267   | (10)        | -     | 1        | -         | 1     | 268    | _        |
| Australia   | 80    | 43     | 104       | 227   | -           | -     | _        | 5         | 5     | 232    | _        |
| Taiwan      | 1     | 60     | 138       | 199   | -           | -     | _        | _         | _     | 199    | _        |
| South Korea | 1     | 27     | 145       | 173   | -           | -     | _        | 1         | 1     | 174    | _        |
| Hong Kong   | 3     | 72     | 93        | 168   | _           | _     | _        | 6         | 6     | 174    | 3        |
| Switzerland | 8     | 13     | 87        | 108   | (5)         | _     | 40       | _         | 40    | 148    | 38       |
| Russia      | 15    | 4      | 104       | 123   | _           | _     | _        | _         | _     | 123    | _        |
| India       | 14    |        | 100       | 114   | _           | _     | _        | _         | _     | 114    | _        |
| Romania     | 1     | 110    | -         | 111   | -           | _     | _        | _         | _     | 111    | _        |
| Canada      | 3     |        | 76        | 81    | (404)       | _     | _        | _         | _     | 81     | _        |
| Other       | 51    | 37     | 263       | 351   | (23)        | -     | 5        | 16        | 21    | 372    | 8        |
| Total       | 722   | 2,109  | 6,833     | 9,664 | (1,061)     | 466   | 653      | 648       | 1,767 | 11,431 | 98       |

For the notes to this table refer to the following page.

Equity shares (continued)

|                | 31 December 2012 |         |           |        |           |       |        |           |       |        |          |
|----------------|------------------|---------|-----------|--------|-----------|-------|--------|-----------|-------|--------|----------|
|                |                  | ]       | HFT       |        |           |       | AFS/   | DFV (1)   |       |        |          |
|                |                  |         |           |        | HFT       |       |        |           |       |        |          |
|                |                  | Other   |           |        | short     |       | Other  |           |       |        | AFS      |
|                | Banks            | FI (2)  | Corporate | Total  | positions | Banks | FI (2) | Corporate | Total | Total  | reserves |
| Countries      | £m               | £m      | £m        | £m     | £m        | £m    | £m     | £m        | £m    | £m     | £m       |
| Spain          | 18               | -       | 51        | 69     | -         | -     | -      | 92        | 92    | 161    | (41)     |
| Ireland        | -                | 126     | 47        | 173    | (3)       | -     | 17     | -         | 17    | 190    | -        |
| Italy          | 7                | 1       | 33        | 41     | (15)      | -     | 5      | -         | 5     | 46     | -        |
| Portugal       | -                | -       | 5         | 5      | -         | -     | -      | -         | -     | 5      | -        |
| Greece         | -                | -       | 6         | 6      | -         | -     | -      | -         | -     | 6      | -        |
| Eurozone       |                  |         |           |        |           |       |        |           |       |        |          |
| periphery      | 25               | 127     | 142       | 294    | (18)      | -     | 22     | 92        | 114   | 408    | (41)     |
| Netherlands    | 20               | 157     | 465       | 642    | (21)      | _     | 40     | 156       | 196   | 838    | (19)     |
| Germany        | 33               | 1       | 106       | 140    | (54)      | -     | _      | -         | -     | 140    | _        |
| France         | 10               | 75      | 103       | 188    | (10)      | -     | 1      | 143       | 144   | 332    | 23       |
| Luxembourg     | 14               | 196     | 46        | 256    | (1)       | -     | 6      | 34        | 40    | 296    | 1        |
| Other          | 18               | 26      | 116       | 160    | (15)      | -     | 3      | -         | 3     | 163    | 1        |
| Total eurozone | 120              | 582     | 978       | 1,680  | (119)     | -     | 72     | 425       | 497   | 2,177  | (35)     |
| Countries      |                  |         |           |        |           |       |        |           |       |        |          |
| US             | 208              | 619     | 2,645     | 3,472  | (132)     | 307   | 419    | 18        | 744   | 4,216  | 7        |
| UK             | 372              | 144     | 2,483     | 2,999  | (35)      | 35    | 70     | 320       | 425   | 3,424  | 73       |
| China          | 331              | 147     | 357       | 835    | (3)       | _     | 14     | 3         | 17    | 852    | 7        |
| Japan          | 24               | 67      | 973       | 1,064  | (1)       | _     | 2      | _         | 2     | 1,066  | _        |
| Australia      | 77               | 45      | 159       | 281    | (17)      | -     | -      | -         | -     | 281    | -        |
| Taiwan         | 2                | 31      | 259       | 292    | (11)      | -     | -      | -         | -     | 292    | -        |
| South Korea    | 32               | 72      | 880       | 984    | _         | _     | -      | -         | -     | 984    | -        |
| Hong Kong      | 2                | 81      | 97        | 180    | -         | -     | -      | 4         | 4     | 184    | 2        |
| Switzerland    | 4                | -       | 71        | 75     | (13)      | -     | 34     | -         | 34    | 109    | 31       |
| Russia         | 16               | 4       | 158       | 178    | -         | _     | _      | _         | _     | 178    | _        |
| India          | 29               | 68      | 220       | 317    | _         | _     | _      | _         | _     | 317    | _        |
| Romania        | _                | 123     | _         | 123    | _         | _     | _      | _         | _     | 123    | _        |
| Canada         | 14               | 25      | 200       | 239    | (277)     | _     | _      | 2         | 2     | 241    | 2        |
| MDB and        |                  |         |           |        | ,         |       |        |           |       |        |          |
| supranationals |                  |         |           |        |           |       |        | 157       | 156   | 156    |          |
| (3)            | 70               | -<br>10 | 402       | 610    | (2)       | -     | -      | 156       | 156   | 156    | (2)      |
| Other          | 70               | 48      | 492       | 610    | (3)       | _     | 5      | 22        | 27    | 637    | (3)      |
| Total          | 1,301            | 2,056   | 9,972     | 13,329 | (611)     | 342   | 616    | 950       | 1,908 | 15,237 | 84       |

#### Notes:

- (1) Designated as at fair value through profit or loss balances are £414 million (31 December 2012 £533 million) comprising £54 million other financial institutions (31 December 2012 £61 million) and £360 million corporate (31 December 2012 £472 million).
- (2) Other financial institutions (FI) including government sponsored entities.
- (3) MDB Multilateral development banks.

### Key point

• Equity shares decreased by £3.8 billion in the half year driven by both targeted risk reduction in Markets and the announcement in June 2013 of the planned exit of the division's Equity Derivatives franchise.

### Appendix 3 Credit risk (continued)

#### Credit derivatives

The Group trades credit derivatives as part of its client-led business and to mitigate credit risk. The Group's credit derivative exposures relating to proprietary trading are minimal. The table below analyses the Group's bought and sold protection.

|   |        | 30 J  | une 2013 |          |          | 31 December 2012 |        |       |  |
|---|--------|-------|----------|----------|----------|------------------|--------|-------|--|
|   | Noti   | onal  | Fa       | ir value | Not      | ional            | Fair   | value |  |
|   | Bought | Sold  | Boug     | ht Solo  | d Bought | Sold             | Bought | Sold  |  |
| Group   | £bn    | £bn   | £ŀ       | on £bi   | n £bn    | £bn              | £bn    | £bn   |  |
| Client-led trading & residual risk Credit hedging - | 218.6  | 206.6 | 2        | .8 2.7   | 7 250.7  | 240.7            | 3.4    | 3.1   |  |
| banking book (1) Credit hedging - trading book      | 5.3    | 0.2   | 0        | .2       | - 5.4    | 0.4              | 0.1    | -     |  |
| - rates   | 9.2    | 6.1   | 0        | .2 0.1   | 9.4      | 5.8              | 0.1    | 0.1   |  |
| - credit and mortgage markets                       | 4.3    | 1.9   | 0        | .6 0.4   |          |                  | 0.9    | 0.7   |  |
| - other   | 1.2    | 0.3   |          | -        | - 1.4    | 0.6              | -      | -     |  |
| Total   | 238.6  | 215.1 | 3        | .8 3.2   | 2 289.3  | 263.5            | 4.5    | 3.9   |  |
| Core  |        |       |          |          |          |                  |        |       |  |
| Client-led trading<br>Credit hedging -              | 195.5  | 192.6 | 2.6      | 2.4 23   | 31.4 228 | .4 3.            | 0 2.7  |       |  |
| banking book Credit hedging - trading book          | 1.6    | -     | -        | -        | 1.7      | -                |        |       |  |
| - rates   | 8.0    | 5.0   | 0.2      | 0.1      | 7.8 4    | .6 0.            | 1 0.1  |       |  |

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| <ul><li>credit and<br/>mortgage markets</li><li>other</li></ul> | 0.2<br>1.2 | 0.3   | -   | -   | 13.9<br>1.3 | 13.6<br>0.5 | 0.2 | 0.2 |
|---|------------|-------|-----|-----|-------------|-------------|-----|-----|
|   | 206.5      | 197.9 | 2.8 | 2.5 | 256.1       | 247.1       | 3.3 | 3.0 |
| Non-Core  |            |       |     |     |             |             |     |     |
| Residual risk<br>Credit hedging -                               | 23.1       | 14.0  | 0.2 | 0.3 | 19.3        | 12.3        | 0.4 | 0.4 |
| banking<br>book (1)<br>Credit hedging -<br>trading book         | 3.7        | 0.2   | 0.2 | -   | 3.7         | 0.4         | 0.1 | -   |
| - rates   | 1.2        | 1.1   | -   | -   | 1.6         | 1.2         | -   | -   |
| mortgage markets  | 4.1        | 1.9   | 0.6 | 0.4 | 8.5         | 2.4         | 0.7 | 0.5 |
| - other   | -          | -     | -   | -   | 0.1         | 0.1         | -   | -   |
|   | 32.1       | 17.2  | 1.0 | 0.7 | 33.2        | 16.4        | 1.2 | 0.9 |
| By counterparty   |            |       |     |     |             |             |     |     |
| Monoline insurers   | 3.2        | _     | 0.2 | _   | 4.6         | _           | 0.4 | _   |
| CDPCs (2)   | 21.9       | _     | 0.2 | _   | 21.0        | _           | 0.2 | _   |
| Banks   | 88.1       | 92.1  | 1.5 | 1.7 | 127.2       | 128.6       | 2.3 | 2.8 |
| Other financial   |            |       |     |     |             |             |     |     |
| institutions  | 124.7      | 123.0 | 1.7 | 1.5 | 135.8       | 134.9       | 1.4 | 1.1 |
| Corporates  | 0.7        | -     | 0.2 | -   | 0.7         | -           | 0.2 | -   |
|   | 238.6      | 215.1 | 3.8 | 3.2 | 289.3       | 263.5       | 4.5 | 3.9 |

#### Notes:

- (1) Credit hedging in the banking book principally relates to portfolio management in Non-Core.
- (2) Credit derivative product company.

## Appendix 3 Credit risk (continued)

### Problem debt management

For a description of the Group's early problem identification and problem debt management, refer to pages 172 to 180 of the Group's 2012 Annual Report and Accounts.

### Wholesale renegotiations

The data presented below include loans where renegotiations were completed during the period. Thresholds for inclusion are set at divisional level and range from nil to £10 million. Comparison and analysis of renegotiated loans may be skewed by the impact of individual material cases reaching legal completion during a given period, and are

also subject to seasonality.

|                           | Half y         | ear ende  | d              | Year ended                     |       |    |  |
|---------------------------|----------------|-----------|----------------|--------------------------------|-------|----|--|
|                           | 30 Ju          | ine 2013  |                | 31 December 2012               |       |    |  |
|                           |                | Provision | Non- Provision |                                |       |    |  |
|                           | Performing per | forming   | coverage       | Performing performing coverage |       |    |  |
| Sector (1)                | £m             | £m        | %              | £m                             | £m    | %  |  |
| Property                  | 791            | 322       | 25             | 1,954                          | 3,288 | 18 |  |
| Transport                 | 87             | 177       | 16             | 832                            | 99    | 23 |  |
| Telecommunications, media |                |           |                |                                |       |    |  |
| and technology            | 123            | 38        | 5              | 237                            | 341   | 46 |  |
| Retail and leisure        | 173            | 27        | -              | 487                            | 111   | 34 |  |
| Other                     | 231            | 74        | -              | 792                            | 245   | 28 |  |
|                           | 1,405          | 638       | 18             | 4,302                          | 4,084 | 22 |  |

### Note:

The table below analyses the incidence of the main types of wholesale renegotiation arrangements by loan value.

|  | Half year Year end |          |  |
|--|--------------------|----------|--|
|  | ended              | 31       |  |
|  | 30 June            | December |  |
|  | 2013               | 2012     |  |
| Arrangement type (1)                               | %                  | %        |  |
| Variation in margin                                | 2                  | 9        |  |
| Payment concessions and loan rescheduling          | 87                 | 69       |  |
| Forgiveness of all or part of the outstanding debt | 12                 | 29       |  |
| Other (2)  | 18                 | 20       |  |

#### Notes:

- (1) The total above exceeds 100% as an individual case can involve more than one type of arrangement.
- (2) Main types of 'other' concessions include formal 'standstill' agreements, release of security and amendments to negative pledge.

# Appendix 3 Credit risk (continued)

Problem debt management: Wholesale renegotiations (continued)

<sup>(1)</sup> In addition loans totalling £1.0 billion granted financial covenant concessions only during the period are not included in the table above as these concessions do not affect a loan's contractual cash flows (year to 31 December 2012 - £3.9 billion).

### Key points

Renegotiations completed during the first half of 2013, subject to thresholds as explained above, amounted to £2.0 billion. In H1 2013 renegotiations were most prevalent in the Group's most significant corporate sectors and in those industries experiencing difficult markets, notably property and transport as the Group sought to support viable customers. The majority of renegotiations granted to borrowers in the property sector were payment concessions and loan rescheduling.

Year-on-year analysis of renegotiated loans may be skewed by individual material cases reaching legal completion during a given year. This is particularly relevant when comparing the value of renegotiations completed in the property and seaborne transport sectors where negotiations can be lengthy. In the first half of 2013, the decrease in completed renegotiations was driven by a lack of large individual material cases reaching legal completion during the period.

Provisions for the non-performing loans disclosed above are individually assessed and renegotiations are taken into account when determining the level of provision. The provision coverage is affected by the timing of write-offs and provisions. In some cases loans are fully or partially written off on the completion of a renegotiation. Non-performing renegotiated loans also include loans against which no provision is held. Where these cases are large they can have a significant impact on the provision coverage within a specific sector.

Loans renegotiated since January 2011 and still outstanding at 30 June 2013 amounted to £16.3 billion (31 December 2012 - £17.7 billion). Of the loans renegotiated by GRG since January 2011, 7% had been returned to performing portfolios managed by the business by 30 June 2013 (31 December 2012 - 6%).

Renegotiations are likely to remain significant, particularly in those industries experiencing difficult markets. At 30th June 2013, loans totalling £13.6 billion (31 December 2012 - £13.7 billion) were in the process of being renegotiated but had not yet reached legal completion (these loans are not included in the tables above). Property and transport represent 70% and 11% respectively of the in-process renegotiations. 73% of the in-process renegotiations were non-performing loans (31 December 2012 - 69%), with associated provision coverage of 33% (31 December 2012 - 32%). The principal types of arrangements offered include variation in margin, payment concessions and loan rescheduling and forgiveness of all or part of the outstanding debt.

56% of 'completed' and 96% of 'in progress' renegotiated cases (by value) were managed by GRG.

#### Appendix 3 Credit risk (continued)

Problem debt management (continued)

#### Retail forbearance

For a description of forbearance arrangements in the Group's retail businesses, see pages 176 of the Group's 2012 Annual Report and Accounts. The mortgage arrears information for retail accounts in forbearance and related provisions are shown in the tables below.

No missed 1-3 months >3 months
payments in arrears in arrears Total
Balance Provision Balance Provision Balance Provision Forborne

|               | £m    | £m   | £m          | £m   | £m    | £m   | £m    | £m   | balances % |
|---------------|-------|------|-------------|------|-------|------|-------|------|------------|
|               | ZIII  | LIII | £III        | LIII | LIII  | LIII | £III  | LIII | 70         |
| 30 June 2013  |       |      |             |      |       |      |       |      |            |
| UK Retail     |       |      |             |      |       |      |       |      |            |
| (1,2)         | 4,121 | 20   | 438         | 19   | 448   | 61   | 5,007 | 100  | 5.1        |
| Ulster Bank   |       |      |             |      |       |      |       |      |            |
| (1,2)         | 1,114 | 150  | 585         | 79   | 627   | 244  | 2,326 | 473  | 11.8       |
| RBS Citizens  | -     | -    | 185         | 20   | 211   | 9    | 396   | 29   | 1.8        |
| Wealth (3)    | 121   | 18   | 4           | -    | 22    | 1    | 147   | 19   | 1.7        |
|               |       |      |             |      |       |      |       |      |            |
|               | 5,356 | 188  | 1,212       | 118  | 1,308 | 315  | 7,876 | 621  | 4.9        |
|               |       |      |             |      |       |      |       |      |            |
| 31 December   |       |      |             |      |       |      |       |      |            |
| 2012          |       |      |             |      |       |      |       |      |            |
| LIIZ D. 4. 11 |       |      |             |      |       |      |       |      |            |
| UK Retail     | 4.006 | 20   | 200         | 1.6  | 450   | C 1  | 4.044 | 100  | 4.0        |
| (1,2)         | 4,006 | 20   | 388         | 16   | 450   | 64   | 4,844 | 100  | 4.9        |
| Ulster Bank   | 015   | 100  | <b>5</b> 46 | 60   | 507   | 104  | 1.000 | 254  | 10.4       |
| (1,2)         | 915   | 100  | 546         | 60   | 527   | 194  | 1,988 | 354  | 10.4       |
| RBS Citizens  | -     | -    | 179         | 25   | 160   | 10   | 339   | 35   | 1.6        |
| Wealth        | 38    | -    | -           | -    | 7     | -    | 45    | -    | 0.5        |
|               | 4,959 | 120  | 1,113       | 101  | 1,144 | 268  | 7,216 | 489  | 4.9        |
|               | 7,737 | 120  | 1,113       | 101  | 1,177 | 200  | 1,210 | 707  | 7.7        |

#### Notes:

- (1) Forbearance in UK Retail and Ulster Bank above capture all instances where a change has been made to the contractual payment terms including those where the customer is up-to-date on payments and there is no obvious evidence of financial stress
- (2) Includes the current stock position of forbearance deals agreed since early 2008 for UK Retail and early 2009 for Ulster Bank.
- (3) Wealth forbearance stock at 30 June 2013 included the RBS International portfolio.

### Appendix 3 Credit risk (continued)

Problem debt management: Retail forbearance (continued)

The incidence of the main types of retail forbearance on the balance sheet at 30 June 2013 is analysed below. This includes forbearance arrangements agreed during the first half of 2013 and the balance at the period end.

| 30 June 2013 (1)                                    | UK<br>Retail<br>£m | Ulster<br>Bank<br>£m | RBS<br>Citizens<br>£m | Wealth<br>£m | Total<br>£m    |
|---|--------------------|----------------------|-----------------------|--------------|----------------|
| Interest only conversions - temporary and permanent | 1,301<br>2,401     | 759<br>274           | -                     | 5<br>36      | 2,065<br>2,711 |

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| Term extensions - capital repayment   |       |       |     |     |       |
|---------------------------------------|-------|-------|-----|-----|-------|
| and interest only                     |       |       |     |     |       |
| Payment concessions                   | 226   | 1,092 | 368 | 19  | 1,705 |
| Capitalisation of arrears             | 938   | 264   | _   | -   | 1,202 |
| Other                                 | 414   | -     | 28  | 87  | 529   |
|                                       | 5,280 | 2,389 | 396 | 147 | 8,212 |
| 31 December 2012 (1)                  |       |       |     |     |       |
| Interest only conversions - temporary |       |       |     |     |       |
| and permanent                         | 1,220 | 924   | _   | 6   | 2,150 |
| Term extensions - capital repayment   |       |       |     |     |       |
| and interest only                     | 2,271 | 183   | -   | 27  | 2,481 |
| Payment concessions                   | 215   | 762   | 339 | 9   | 1,325 |
| Capitalisation of arrears             | 932   | 119   | _   | _   | 1,051 |
| Other                                 | 452   | -     | -   | 3   | 455   |
|                                       | 5,090 | 1,988 | 339 | 45  | 7,462 |

The table below shows forbearance agreed during the first half of 2013 analysed between performing and non-performing.

| 30 June 2013  | UK<br>Retail<br>£m | Ulster<br>Bank<br>£m | RBS<br>Citizens<br>£m | Wealth<br>£m | Total<br>£m |
|---|--------------------|----------------------|-----------------------|--------------|-------------|
| Performing forbearance in the half year Non-performing forbearance in the | 777                | 1,105                | -                     | 56           | 1,938       |
| half year   | 83                 | 517                  | 57                    | 5            | 662         |
| Total forbearance in the half year (2)                                    | 860                | 1,622                | 57                    | 61           | 2,600       |

#### Notes:

- (1) As an individual case can include more than one type of arrangement, the analysis in the table on forbearance arrangements exceeds the total value of cases subject to forbearance.
- (2) Includes all deals agreed during the half year (new customers and renewals) regardless of whether they remain active at the period end.

### Key points

### **UK Retail**

At 30 June 2013, stock levels of £5.0 billion represented 5.1% of the total mortgage assets, an increase of 3.4% from 31 December 2012; balances were flat between Q1 and Q2 2013.

The flow of new forbearance in Q2 2013 continued to fall (£429 million compared with an average of £494 million per quarter in the preceding four quarters). The 24 month rolling stock of forbearance (where the treatment has been provided in the last 24 months) is £2.1 billion and fell slightly in the first half of the year.

## Appendix 3 Credit risk (continued)

Problem debt management: Retail forbearance (continued)

Key points (continued)

UK Retail (continued)

Approximately 82% of forbearance assets (31 December 2012 - 83%) were up-to-date with payments (compared with approximately 97% of the assets not subject to forbearance activity).

Of the total stock of assets subject to forbearance treatment, 45% were term extensions, 25% interest-only conversions and 18% capitalisations of arrears.

The growth of interest only stock reflects an extension of the definition to include customers who were historically on Capital and Interest repayments and who converted to a mix of capital and interest and interest only; the underlying level of transfers is negligible and the remaining stock reflects legacy policy.

The provision cover on assets subject to forbearance was around 4.6 times that on assets not subject to forbearance.

#### Ulster Bank

At 30 June 2013, 11.8% of total mortgage assets (£2.3 billion) were subject to a forbearance arrangement, an increase from 10.4% (£2.0 billion) at 31 December 2012. This reflected Ulster Bank's proactive strategies to contact customers in financial difficulty to offer assistance. Forbearance deals agreed during H1 2013 increased by 11% compared to H2 2012. However the number of customers approaching Ulster Bank for assistance for the first time remained broadly stable.

The majority of the forbearance treatments offered by Ulster Bank are short to medium term concessions (interest only conversions and payment concessions). They account for 77% of forbearance assets at 30 June 2013 (85% at 31 December 2012). These concessions are offered for periods of between one and five years and incorporate different levels of repayment based on the customer's ability to pay.

Interest only arrangements represented 32% of forbearance assets at 30 June 2013, a decrease from 46% at 31 December 2012.

Similarly, of those customers offered payment concession (46%), the number of customers who were temporarily permitted to pay less than the interest only fell (6% of forbearance assets at 30 June 2013; 11% at 31 December 2012). Customers who agreed a reduced payment (greater than interest only) and payment holidays accounted for 26% and 7% respectively at 30 June 2013.

Permanent forbearance treatments, capitalisations and term extensions each represented 11% of the forbearance portfolio at 30 June 2013, increasing from 6% and 9% respectively as of 31 December 2012.

Where performing cases are subject to forbearance, they attract a higher provision than assets not subject to forbearance. The majority of forbearance arrangements were in the performing book (73%).

At 30 June 2013, 7% of forbearance customers were subject to one of the new treatments developed to assist customers as part of the longer term strategies.

### Appendix 3 Credit risk (continued)

## Problem debt management (continued)

Loans, risk elements in lending (REIL), provisions and impairments

Sector and geographical regional analyses - Group

The tables below analyse gross loans and advances to banks and customers (excluding reverse repos) and related credit metrics by sector and geography (by location of lending office) for the Group, Core and Non-Core.

|                                      | Credit metrics |        |            |           |            |             |           |             |
|--------------------------------------|----------------|--------|------------|-----------|------------|-------------|-----------|-------------|
|                                      |                |        |            | REIL as a |            | Provisions  |           |             |
|                                      |                |        |            | % of 1    | Provisions | as a % of I | npairment | Amounts     |
|                                      | Gross          |        |            | gross     | as a %     | gross       | charge    | written-off |
|                                      | loans          | REIL   | Provisions | loans     | of REIL    | loans       | YTD       | YTD         |
| 30 June 2013                         | £m             | £m     | £m         | %         | %          | %           | £m        | £m          |
| Government (1)                       | 9,745          | -      | _          | -         | -          | -           | -         | -           |
| Finance                              | 38,518         | 618    | 315        | 1.6       | 51         | 0.8         | 33        | 10          |
| Personal - mortgages                 | 150,103        | 6,749  | 2,036      | 4.5       | 30         | 1.4         | 284       | 155         |
| - unsecured                          | 29,139         | 2,780  | 2,270      | 9.5       | 82         | 7.8         | 253       | 390         |
| Property                             | 68,132         | 21,676 | 10,145     | 31.8      | 47         | 14.9        | 862       | 771         |
| Construction                         | 7,722          | 1,434  | 682        | 18.6      | 48         | 8.8         | 125       | 100         |
| Manufacturing                        | 22,622         | 708    | 412        | 3.1       | 58         | 1.8         | 57        | 61          |
| Finance leases (2)                   | 14,734         | 301    | 203        | 2.0       | 67         | 1.4         | (1)       | 87          |
| Retail, wholesale and                |                |        |            |           |            |             |           |             |
| repairs                              | 21,668         | 1,183  | 622        | 5.5       | 53         | 2.9         | 47        | 83          |
| Transport and storage                | 19,109         | 1,331  | 316        | 7.0       | 24         | 1.7         | 76        | 111         |
| Health, education and                |                |        |            |           |            |             |           |             |
| leisure                              | 16,812         | 1,445  | 653        | 8.6       | 45         | 3.9         | 153       | 36          |
| Hotels and restaurants               | 8,069          | 1,551  | 688        | 19.2      | 44         | 8.5         | 29        | 85          |
| Utilities                            | 6,415          | 253    | 112        | 3.9       | 44         | 1.7         | 60        | -           |
| Other                                | 28,500         | 2,059  | 1,236      | 7.2       | 60         | 4.3         | 228       | 206         |
| Latent                               | -              | -      | 1,980      | -         | -          | -           | (36)      | -           |
|                                      | 441,288        | 42,088 | 21,670     | 9.5       | 51         | 4.9         | 2,170     | 2,095       |
| of which:                            |                |        |            |           |            |             |           |             |
| UK                                   |                |        |            |           |            |             |           |             |
| - residential mortgages              | 109,291        | 2,348  | 494        | 2.1       | 21         | 0.5         | 36        | 24          |
| <ul> <li>personal lending</li> </ul> | 17,312         | 2,322  | 1,991      | 13.4      | 86         | 11.5        | 175       | 296         |
| - property                           | 49,646         | 10,655 | 4,088      | 21.5      | 38         | 8.2         | 500       | 594         |
| - construction                       | 6,023          | 1,044  | 487        | 17.3      | 47         | 8.1         | 105       | 99          |

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| - other                              | 117,822 | 4,079  | 2,441  | 3.5  | 60  | 2.1  | 156   | 294   |
|--------------------------------------|---------|--------|--------|------|-----|------|-------|-------|
| Europe                               |         |        |        |      |     |      |       |       |
| - residential mortgages              | 18,438  | 3,361  | 1,351  | 18.2 | 40  | 7.3  | 161   | 5     |
| - personal lending                   | 1,322   | 235    | 219    | 17.8 | 93  | 16.6 | 10    | 16    |
| - property                           | 14,045  | 10,864 | 5,992  | 77.4 | 55  | 42.7 | 372   | 165   |
| - construction                       | 1,362   | 344    | 178    | 25.3 | 52  | 13.1 | 13    | -     |
| - other                              | 25,000  | 4,696  | 3,269  | 18.8 | 70  | 13.1 | 478   | 339   |
| US                                   |         |        |        |      |     |      |       |       |
| - residential mortgages              | 22,033  | 1,013  | 185    | 4.6  | 18  | 0.8  | 88    | 125   |
| <ul> <li>personal lending</li> </ul> | 9,280   | 221    | 60     | 2.4  | 27  | 0.6  | 67    | 77    |
| - property                           | 4,143   | 118    | 26     | 2.8  | 22  | 0.6  | (8)   | 12    |
| - construction                       | 311     | 37     | 8      | 11.9 | 22  | 2.6  | 7     | 1     |
| - other                              | 30,873  | 383    | 674    | 1.2  | 176 | 2.2  | 1     | 34    |
| RoW                                  |         |        |        |      |     |      |       |       |
| - residential mortgages              | 341     | 27     | 6      | 7.9  | 22  | 1.8  | (1)   | 1     |
| <ul> <li>personal lending</li> </ul> | 1,225   | 2      | -      | 0.2  | -   | -    | 1     | 1     |
| - property                           | 298     | 39     | 39     | 13.1 | 100 | 13.1 | (2)   | -     |
| - construction                       | 26      | 9      | 9      | 34.6 | 100 | 34.6 | -     | -     |
| - other                              | 12,497  | 291    | 153    | 2.3  | 53  | 1.2  | 11    | 12    |
|                                      | 441,288 | 42,088 | 21,670 | 9.5  | 51  | 4.9  | 2,170 | 2,095 |
| Banks                                | 30,415  | 95     | 83     | 0.3  | 87  | 0.3  | (9)   | 28    |

For the notes to this table refer to page 28.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Sector and geographical regional analyses - Group (continued)

|              |          |         | Credit metrics |            |           |            |            |            |             |
|--------------|----------|---------|----------------|------------|-----------|------------|------------|------------|-------------|
|              |          |         |                |            | REIL as a |            | Provisions |            |             |
|              |          |         |                |            | % of      | Provisions | as a % of  | Impairment | Amounts     |
|              |          | Gross   |                |            | gross     | as a %     | gross      | charge     | written-off |
|              |          | loans   | REIL           | Provisions | loans     | of REIL    | loans      | YTD        | YTD         |
| 31 December  | 2012     | £m      | £m             | £m         | %         | %          | %          | £m         | £m          |
|              |          |         |                |            |           |            |            |            |             |
| Government ( | 1)       | 9,853   | -              | -          | -         | -          | -          | -          | -           |
| Finance      |          | 42,198  | 592            | 317        | 1.4       | 54         | 0.8        | 145        | 380         |
| Personal - m | ortgages | 149,625 | 6,549          | 1,824      | 4.4       | 28         | 1.2        | 948        | 461         |
| - ur         | secured  | 32,212  | 2,903          | 2,409      | 9.0       | 83         | 7.5        | 631        | 793         |
| Property     |          | 72,219  | 21,223         | 9,859      | 29.4      | 46         | 13.7       | 2,212      | 1,080       |
| Construction |          | 8,049   | 1,483          | 640        | 18.4      | 43         | 8.0        | 94         | 182         |

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form 6-K Manufacturing 23,787 755 357 3.2 47 1.5 134 203 13,609 442 294 3.2 67 2.2 Finance leases (2) 44 263 Retail, wholesale and 5.2 2.9 repairs 21,936 1,143 644 56 230 176 Transport and storage 18,341 834 336 4.5 40 289 102 1.8 Health, education and 44 100 leisure 16,705 1,190 521 7.1 3.1 144 Hotels and restaurants 7,877 1,597 726 20.3 45 9.2 176 102 Utilities 6,631 21 1.8 18 0.3 118 (4) Other 30,057 2,177 1,240 7.2 57 4.1 323 395 Latent 1,960 (74)9.1 52 453,099 41,006 4.7 5,292 4,237 21,148 of which: UK 19 0.4 - residential mortgages 109,530 2,440 457 2.2 122 32 12.1 87 10.5 479 610 - personal lending 20,498 2,477 2,152 53,730 10,521 3,944 19.6 37 7.3 964 490 - property - construction 17.9 7.4 6,507 1,165 483 41 100 158 - other 122,029 3,729 3.1 70 2.1 674 2,611 823 Europe 37 50 - residential mortgages 17,836 3,092 1,151 17.3 6.5 526 92 - personal lending 1,905 226 208 11.9 10.9 38 13 - property 14,634 10,347 5,766 70.7 56 39.4 1,264 441 - construction 1,132 289 25.5 51 12.9 12 146 (11)2,996 - other 27,424 4,451 16.2 67 10.9 817 539 US 990 4.5 21 0.9 298 - residential mortgages 21,929 208 377 - personal lending 199 2.3 8,748 48 24 0.5 109 162 - property 3,343 170 29 5.1 17 0.9 (11)83 - construction 388 8 2.1 0.3 12 1 13 - other 29,354 352 630 1.2 179 2.1 149 (86)RoW 330 27 8 8.2 30 2.4 2 2 - residential mortgages - personal lending 1,061 1 1 0.1 100 0.1 5 8 - property 512 185 120 36.1 65 23.4 (5) 66 - construction 95.5 48 45.5 5 22 21 10 - other 179 2.6 57 1.5 2 210 12,187 316 453,099 41,006 9.1 52 4.7 5,292 4,237

21,148

114

0.4

85

0.4

23

29

For notes to this table refer to page 28.

Banks

31,394

134

Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Sector and geographical regional analyses - Core

The tables below analyse gross loans and advances to banks and customers (excluding reverse repos).

| O 11.   |         |
|---------|---------|
| ( redif | metrics |
| Cicuit  | metres  |

|                         |         |        |            |         | icuit ilicui | CS          |          |             |
|-------------------------|---------|--------|------------|---------|--------------|-------------|----------|-------------|
|                         |         |        |            | REIL as |              | ъ           |          |             |
|                         |         |        |            | a       |              | Provisions  |          |             |
|                         | _       |        |            |         | Provisions   | as a % of I | _        |             |
|                         | Gross   |        |            | gross   | as a %       | gross       | _        | written-off |
|                         | loans   |        | Provisions | loans   | of REIL      | loans       | YTD      | YTD         |
| 30 June 2013            | £m      | £m     | £m         | %       | %            | %           | £m       | £m          |
|                         |         |        |            |         |              |             |          |             |
| Government (1)          | 8,449   | -      | -          | -       | -            | -           | -        | -           |
| Finance                 | 36,811  | 207    | 130        | 0.6     | 63           | 0.4         | 21       | 2           |
| Personal - mortgages    | 147,373 | 6,473  | 1,923      | 4.4     | 30           | 1.3         | 242      | 89          |
| - unsecured             | 28,225  | 2,569  | 2,149      | 9.1     | 84           | 7.6         | 224      | 362         |
| Property                | 44,714  | 5,372  | 1,662      | 12.0    | 31           | 3.7         | 146      | 198         |
| Construction            | 5,781   | 781    | 379        | 13.5    | 49           | 6.6         | 74       | 50          |
| Manufacturing           | 21,405  | 512    | 274        | 2.4     | 54           | 1.3         | 49       | 44          |
| Finance leases (2)      | 10,552  | 136    | 86         | 1.3     | 63           | 0.8         | 4        | 17          |
| Retail, wholesale and   |         |        |            |         |              |             |          |             |
| repairs                 | 20,817  | 827    | 417        | 4.0     | 50           | 2.0         | 46       | 73          |
| Transport and storage   | 15,503  | 895    | 116        | 5.8     | 13           | 0.7         | 40       | 40          |
| Health, education and   | ,       |        |            |         |              |             |          |             |
| leisure                 | 16,037  | 956    | 400        | 6.0     | 42           | 2.5         | 132      | 32          |
| Hotels and restaurants  | 6,827   | 1,004  | 444        | 14.7    | 44           | 6.5         | 19       | 59          |
| Utilities               | 5,466   | 141    | 63         | 2.6     | 45           | 1.2         | 58       | _           |
| Other                   | 26,149  |        | 911        | 5.2     | 67           | 3.5         | 251      | 161         |
| Latent                  | ,       |        | 1,322      | _       | _            | -           | (39)     |             |
|                         |         |        | -,         |         |              |             | (-,)     |             |
|                         | 394,109 | 21.232 | 10,276     | 5.4     | 48           | 2.6         | 1,267    | 1,127       |
|                         | -,,,    | ,      | ,          |         |              |             | -,       | _,          |
| of which:               |         |        |            |         |              |             |          |             |
| UK                      |         |        |            |         |              |             |          |             |
| - residential mortgages | 109.289 | 2.348  | 494        | 2.1     | 21           | 0.5         | 35       | 23          |
| - personal lending      | 17,192  | 2,294  | 1,973      | 13.3    | 86           | 11.5        | 173      | 293         |
| - property              | 36,273  | 3,125  | 880        | 8.6     | 28           | 2.4         | 174      | 194         |
| - construction          | 4,720   | 659    | 317        | 14.0    | 48           | 6.7         | 62       | 49          |
| - other                 | 107,103 |        | 1,645      | 2.9     | 53           | 1.5         | 154      | 206         |
| Europe                  | 107,103 | 3,001  | 1,013      | 2.7     | 33           | 1.5         | 154      | 200         |
| - residential mortgages | 18,063  | 3,330  | 1,323      | 18.4    | 40           | 7.3         | 162      | 5           |
| - personal lending      | 1,086   | 147    | 136        | 13.5    | 93           | 12.5        | 6        | 14          |
| - property              | 4,479   |        | 775        | 48.9    | 35           | 17.3        | (15)     |             |
| - construction          | 726     | 2,191  | 45         | 10.6    | 58           | 6.2         | (13)     | -           |
| - other                 | 20,720  |        | 2,037      | 12.6    | 78           | 9.8         | 439      | 192         |
| US                      | 20,720  | 2,013  | 2,037      | 12.0    | 70           | 9.0         | 439      | 192         |
|                         | 10.710  | 771    | 100        | 3.9     | 12           | 0.5         | 16       | 40          |
| - residential mortgages | 19,718  | 771    | 100        |         | 13           | 0.5         | 46<br>45 | 60<br>55    |
| - personal lending      | 8,742   | 128    | 40         | 1.5     | 31           | 0.5         | 45       | 55          |
| - property              | 3,804   | 56     | 7          | 1.5     | 13           | 0.2         | (13)     | 4           |

| - construction          | 309     | 36     | 8      | 11.7 | 22  | 2.6  | 8     | 1     |
|-------------------------|---------|--------|--------|------|-----|------|-------|-------|
| - other                 | 29,668  | 286    | 445    | 1.0  | 156 | 1.5  | (13)  | 23    |
| RoW                     |         |        |        |      |     |      |       |       |
| - residential mortgages | 303     | 24     | 6      | 7.9  | 25  | 2.0  | (1)   | 1     |
| - personal lending      | 1,205   | -      | -      | -    | -   | -    | -     | -     |
| - property              | 158     | -      | -      | -    | -   | -    | -     | -     |
| - construction          | 26      | 9      | 9      | 34.6 | 100 | 34.6 | -     | -     |
| - other                 | 10,525  | 52     | 36     | 0.5  | 69  | 0.3  | 1     | 7     |
|                         | 394,109 | 21,232 | 10,276 | 5.4  | 48  | 2.6  | 1,267 | 1,127 |
| Banks                   | 29,805  | 94     | 82     | 0.3  | 87  | 0.3  | (9)   | 28    |

For the notes to this table refer to page 28.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Sector and geographical regional analyses - Core (continued)

| Credit | metrics |
|--------|---------|
|        |         |

|                        |           |       |            | REIL as a | Provisions |              |           |             |
|------------------------|-----------|-------|------------|-----------|------------|--------------|-----------|-------------|
|                        |           |       |            | % of 1    | Provisions | as a % of In | npairment | Amounts     |
|                        | Gross     |       |            | gross     | as a %     | gross        | charge    | written-off |
|                        | loans (1) | REIL  | Provisions | loans     | of REIL    | loans        | YTD       | YTD         |
| 31 December 2012       | £m        | £m    | £m         | %         | %          | %            | £m        | £m          |
| <b>G</b> (1)           | 0.405     |       |            |           |            |              |           |             |
| Government (1)         | 8,485     | -     | -          | -         | -          | -            | -         | -           |
| Finance                | 39,658    | 185   | 149        | 0.5       | 81         | 0.4          | 54        | 338         |
| Personal - mortgages   | 146,770   | 6,229 | 1,691      | 4.2       | 27         | 1.2          | 786       | 234         |
| - unsecured            | 30,366    | 2,717 | 2,306      | 8.9       | 85         | 7.6          | 568       | 718         |
| Property               | 43,602    | 4,672 | 1,674      | 10.7      | 36         | 3.8          | 748       | 214         |
| Construction           | 6,020     | 757   | 350        | 12.6      | 46         | 5.8          | 119       | 60          |
| Manufacturing          | 22,234    | 496   | 225        | 2.2       | 45         | 1.0          | 118       | 63          |
| Finance leases (2)     | 9,201     | 159   | 107        | 1.7       | 67         | 1.2          | 35        | 41          |
| Retail, wholesale and  |           |       |            |           |            |              |           |             |
| repairs                | 20,842    | 791   | 439        | 3.8       | 55         | 2.1          | 181       | 129         |
| Transport and storage  | 14,590    | 440   | 112        | 3.0       | 25         | 0.8          | 72        | 21          |
| Health, education and  |           |       |            |           |            |              |           |             |
| leisure                | 15,770    | 761   | 299        | 4.8       | 39         | 1.9          | 109       | 67          |
| Hotels and restaurants | 6,891     | 1,042 | 473        | 15.1      | 45         | 6.9          | 138       | 56          |
| Utilities              | 5,131     | 10    | 5          | 0.2       | 50         | 0.1          | -         | -           |
| Other                  | 26,315    | 1,374 | 794        | 5.2       | 58         | 3.0          | 190       | 175         |
| Latent                 | -         | -     | 1,325      | -         | -          | -            | (146)     | -           |

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|                                      | 395,875 | 19,633 | 9,949 | 5.0  | 51  | 2.5  | 2,972 | 2,116 |
|--------------------------------------|---------|--------|-------|------|-----|------|-------|-------|
| of which:                            |         |        |       |      |     |      |       |       |
| UK                                   |         |        |       |      |     |      |       |       |
| - residential mortgages              | 109,511 | 2,440  | 457   | 2.2  | 19  | 0.4  | 122   | 32    |
| <ul> <li>personal lending</li> </ul> | 19,562  | 2,454  | 2,133 | 12.5 | 87  | 10.9 | 474   | 594   |
| - property                           | 35,532  | 2,777  | 896   | 7.8  | 32  | 2.5  | 395   | 181   |
| - construction                       | 5,101   | 671    | 301   | 13.2 | 45  | 5.9  | 109   | 47    |
| - other                              | 108,713 | 2,662  | 1,737 | 2.4  | 65  | 1.6  | 499   | 379   |
| Europe                               |         |        |       |      |     |      |       |       |
| - residential mortgages              | 17,446  | 3,060  | 1,124 | 17.5 | 37  | 6.4  | 521   | 24    |
| - personal lending                   | 1,540   | 143    | 138   | 9.3  | 97  | 9.0  | 29    | 11    |
| - property                           | 4,896   | 1,652  | 685   | 33.7 | 41  | 14.0 | 350   | 6     |
| - construction                       | 513     | 60     | 39    | 11.7 | 65  | 7.6  | 4     | 10    |
| - other                              | 22,218  | 2,280  | 1,711 | 10.3 | 75  | 7.7  | 362   | 267   |
| US                                   |         |        |       |      |     |      |       |       |
| - residential mortgages              | 19,483  | 702    | 102   | 3.6  | 15  | 0.5  | 141   | 176   |
| - personal lending                   | 8,209   | 119    | 34    | 1.4  | 29  | 0.4  | 65    | 112   |
| - property                           | 2,847   | 112    | 13    | 3.9  | 12  | 0.5  | 3     | 27    |
| - construction                       | 384     | 5      | -     | 1.3  | -   | -    | 1     | 3     |
| - other                              | 28,267  | 252    | 432   | 0.9  | 171 | 1.5  | (111) | 90    |
| RoW                                  |         |        |       |      |     |      |       |       |
| - residential mortgages              | 330     | 27     | 8     | 8.2  | 30  | 2.4  | 2     | 2     |
| <ul> <li>personal lending</li> </ul> | 1,055   | 1      | 1     | 0.1  | 100 | 0.1  | -     | 1     |
| - property                           | 327     | 131    | 80    | 40.1 | 61  | 24.5 | -     | -     |
| - construction                       | 22      | 21     | 10    | 95.5 | 48  | 45.5 | 5     | -     |
| - other                              | 9,919   | 64     | 48    | 0.6  | 75  | 0.5  | 1     | 154   |
|                                      | 395,875 | 19,633 | 9,949 | 5.0  | 51  | 2.5  | 2,972 | 2,116 |
| Banks                                | 28,881  | 133    | 113   | 0.5  | 85  | 0.4  | 23    | 29    |

For the notes to this table refer to page 28.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Sector and geographical regional analyses - Non-Core

|              | Credit metrics |      |            |         |            |            |            |             |  |  |  |
|--------------|----------------|------|------------|---------|------------|------------|------------|-------------|--|--|--|
| 30 June 2013 | Gross          | REIL | Provisions | REIL as | Provisions | Provisions | Impairment | Amounts     |  |  |  |
|              | loans          | £m   | £m         | a       | as a %     | as a % of  | charge     | written-off |  |  |  |
|              | £m             |      |            | % of    | of REIL    | gross      | YTD        | YTD         |  |  |  |
|              |                |      |            |         | %          | loans      | £m         | £m          |  |  |  |

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|   |        |        |          | gross<br>loans<br>% |     | %        |      |          |
|---|--------|--------|----------|---------------------|-----|----------|------|----------|
| Government (1)                              | 1,296  | _      | -        | -                   | _   | _        | -    | _        |
| Finance                                     | 1,707  | 411    | 185      | 24.1                | 45  | 10.8     | 12   | 8        |
| Personal - mortgages                        | 2,730  | 276    | 113      | 10.1                | 41  | 4.1      | 42   | 66       |
| - unsecured                                 | 914    | 211    | 121      | 23.1                | 57  | 13.2     | 29   | 28       |
| Property                                    | 23,418 | 16,304 | 8,483    | 69.6                | 52  | 36.2     | 716  | 573      |
| Construction                                | 1,941  | 653    | 303      | 33.6                | 46  | 15.6     | 51   | 50       |
| Manufacturing                               | 1,217  | 196    | 138      | 16.1                | 70  | 11.3     | 8    | 17       |
| Finance leases (2)<br>Retail, wholesale and | 4,182  | 165    | 117      | 3.9                 | 71  | 2.8      | (5)  | 70       |
| repairs                                     | 851    | 356    | 205      | 41.8                | 58  | 24.1     | 1    | 10       |
| Transport and storage Health, education and | 3,606  | 436    | 200      | 12.1                | 46  | 5.5      | 36   | 71       |
| leisure                                     | 775    | 489    | 253      | 63.1                | 52  | 32.6     | 21   | 4        |
| Hotels and restaurants                      | 1,242  | 547    | 244      | 44.0                | 45  | 19.6     | 10   | 26       |
| Utilities                                   | 949    | 112    | 49       | 11.8                | 44  | 5.2      | 2    | _        |
| Other                                       | 2,351  | 700    | 325      | 29.8                | 46  | 13.8     | (23) | 45       |
| Latent                                      | -      | -      | 658      | -                   | -   | -        | 3    | -        |
|   | 47,179 | 20,856 | 11,394   | 44.2                | 55  | 24.2     | 903  | 968      |
| of which:<br>UK                             |        |        |          |                     |     |          |      |          |
| - residential mortgages                     | 2      | _      | _        | _                   | _   | _        | 1    | 1        |
| - personal lending                          | 120    | 28     | 18       | 23.3                | 64  | 15.0     | 2    | 3        |
| - property                                  | 13,373 | 7,530  | 3,208    | 56.3                | 43  | 24.0     | 326  | 400      |
| - construction                              | 1,303  | 385    | 170      | 29.5                | 44  | 13.0     | 43   | 50       |
| - other                                     | 10,719 | 995    | 796      | 9.3                 | 80  | 7.4      | 2    | 88       |
| Europe                                      |        |        |          |                     |     |          |      |          |
| - residential mortgages                     | 375    | 31     | 28       | 8.3                 | 90  | 7.5      | (1)  | -        |
| - personal lending                          | 236    | 88     | 83       | 37.3                | 94  | 35.2     | 4    | 2        |
| - property                                  | 9,566  | 8,673  | 5,217    | 90.7                | 60  | 54.5     | 387  | 165      |
| - construction                              | 636    | 267    | 133      | 42.0                | 50  | 20.9     | 9    | -        |
| - other                                     | 4,280  | 2,081  | 1,232    | 48.6                | 59  | 28.8     | 39   | 147      |
| US  |        |        |          |                     |     |          |      |          |
| - residential mortgages                     |        | 242    | 85       | 10.5                | 35  | 3.7      | 42   | 65       |
| <ul> <li>personal lending</li> </ul>        | 538    | 93     | 20       | 17.3                | 22  | 3.7      | 22   | 22       |
| - property                                  | 339    | 62     | 19       | 18.3                | 31  | 5.6      | 5    | 8        |
| - construction                              | 2      | 1      | -        | 50.0                | -   | -        | (1)  | -        |
| - other                                     | 1,205  | 97     | 229      | 8.0                 | 236 | 19.0     | 14   | 11       |
| RoW   |        |        |          |                     |     |          |      |          |
| - residential mortgages                     |        | 3      | -        | 7.9                 | -   | -        | -    | -        |
| <ul> <li>personal lending</li> </ul>        | 20     | 2      | -        | 10.0                | -   | -        | 1    | 1        |
| - property                                  | 140    | 39     | 39       | 27.9                | 100 | 27.9     | (2)  | -        |
| - construction                              | -      | _      | <b>-</b> | -                   | -   | <b>-</b> | -    | <u>-</u> |
| - other                                     | 1,972  | 239    | 117      | 12.1                | 49  | 5.9      | 10   | 5        |
|   | 47,179 | 20,856 | 11,394   | 44.2                | 55  | 24.2     | 903  | 968      |

Banks 610 1 1 0.2 100 0.2 -

For the notes to this table refer to page 28.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Sector and geographical regional analyses - Non-Core (continued)

|                                      | Credit metrics |        |            |           |        |             |            |             |
|--------------------------------------|----------------|--------|------------|-----------|--------|-------------|------------|-------------|
|                                      |                |        |            | REIL as a | D      | D           | T          | <b>A</b>    |
|                                      | <b>C</b>       |        |            |           |        |             | Impairment |             |
|                                      | Gross          | DEII   | ъ          | gross     | as a % | as a % of   | C          | written-off |
| 21.5                                 | loans          |        | Provisions | loans     |        | gross loans | YTD        | YTD         |
| 31 December 2012                     | £m             | £m     | £m         | %         | %      | %           | £m         | £m          |
| Government (1)                       | 1,368          | _      | -          | -         | _      | -           | _          | -           |
| Finance                              | 2,540          | 407    | 168        | 16.0      | 41     | 6.6         | 91         | 42          |
| Personal - mortgages                 | 2,855          | 320    | 133        | 11.2      | 42     | 4.7         | 162        | 227         |
| - unsecured                          | 965            | 186    | 103        | 19.3      | 55     | 10.7        | 63         | 75          |
| Property                             | 28,617         | 16,551 | 8,185      | 57.8      | 49     | 28.6        | 1,464      | 866         |
| Construction                         | 2,029          | 726    | 290        | 35.8      | 40     | 14.3        | (25)       | 122         |
| Manufacturing                        | 1,553          | 259    | 132        | 16.7      | 51     | 8.5         | 16         | 140         |
| Finance leases (2)                   | 4,408          | 283    | 187        | 6.4       | 66     | 4.2         | 9          | 222         |
| Retail, wholesale and repairs        | 1,094          | 352    | 205        | 32.2      | 58     | 18.7        | 49         | 47          |
| Transport and storage                | 3,751          | 394    | 224        | 10.5      | 57     | 6.0         | 217        | 81          |
| Health, education and                |                |        |            |           |        |             |            |             |
| leisure                              | 935            | 429    | 222        | 45.9      | 52     | 23.7        | 35         | 33          |
| Hotels and restaurants               | 986            | 555    | 253        | 56.3      | 46     | 25.7        | 38         | 46          |
| Utilities                            | 1,500          | 108    | 16         | 7.2       | 15     | 1.1         | (4)        | _           |
| Other                                | 3,742          | 803    | 446        | 21.5      | 56     | 11.9        | 133        | 220         |
| Latent                               | -              | -      | 635        | -         | -      | -           | 72         | -           |
|                                      | 56,343         | 21,373 | 11,199     | 37.9      | 52     | 19.9        | 2,320      | 2,121       |
| of which:<br>UK                      |                |        |            |           |        |             |            |             |
| - residential mortgages              | 19             | -      | -          | -         | -      | -           | -          | -           |
| <ul> <li>personal lending</li> </ul> | 55             | 23     | 19         | 41.8      | 83     | 34.5        | 5          | 16          |
| - property                           | 18,198         | 7,744  | 3,048      | 42.6      | 39     | 16.7        | 569        | 309         |
| - construction                       | 1,406          | 494    | 182        | 35.1      | 37     | 12.9        | (9)        | 111         |
| - other                              | 13,316         | 1,067  | 874        | 8.0       | 82     | 6.6         | 175        | 444         |
| Europe                               |                |        |            |           |        |             |            |             |
| - residential mortgages              | 390            | 32     | 27         | 8.2       | 84     | 6.9         | 5          | 26          |
| - personal lending                   | 365            | 83     | 70         | 22.7      | 84     | 19.2        | 9          | 2           |
| - property                           | 9,738          | 8,695  | 5,081      | 89.3      | 58     | 52.2        | 914        | 435         |

| - construction          | 619    | 229    | 107    | 37.0 | 47  | 17.3 | (15)  | 2     |
|-------------------------|--------|--------|--------|------|-----|------|-------|-------|
| - other                 | 5,206  | 2,171  | 1,285  | 41.7 | 59  | 24.7 | 455   | 272   |
| US                      |        |        |        |      |     |      |       |       |
| - residential mortgages | 2,446  | 288    | 106    | 11.8 | 37  | 4.3  | 157   | 201   |
| - personal lending      | 539    | 80     | 14     | 14.8 | 18  | 2.6  | 44    | 50    |
| - property              | 496    | 58     | 16     | 11.7 | 28  | 3.2  | (14)  | 56    |
| - construction          | 4      | 3      | 1      | 75.0 | 33  | 25.0 | (1)   | 9     |
| - other                 | 1,087  | 100    | 198    | 9.2  | 198 | 18.2 | 25    | 59    |
| RoW                     |        |        |        |      |     |      |       |       |
| - personal lending      | 6      | -      | -      | -    | -   | -    | 5     | 7     |
| - property              | 185    | 54     | 40     | 29.2 | 74  | 21.6 | (5)   | 66    |
| - other                 | 2,268  | 252    | 131    | 11.1 | 52  | 5.8  | 1     | 56    |
|                         | 56,343 | 21,373 | 11,199 | 37.9 | 52  | 19.9 | 2,320 | 2,121 |
| Banks                   | 477    | 1      | 1      | 0.2  | 100 | 0.2  | -     | -     |

#### Notes:

- (1) Includes central and local government.
- (2) Includes instalment credit.
- (3) Core, Non-Core split excludes balances in relation to Direct Line Group (loans to customers of £881 million and loans to banks of £2,036 million).

## Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

#### REIL flow statement

REIL are stated without giving effect to any security held that could reduce the eventual loss should it occur or to any provisions marked.

|                   | UK     | UK        |        | International | Ulster | US Retail & |         |       |         | Non-    |         |
|-------------------|--------|-----------|--------|---------------|--------|-------------|---------|-------|---------|---------|---------|
|                   | Retail | Corporate | Wealth | Banking       | Bank   | Commercial  | Markets | Other | Core    | Core    | Total   |
|                   | £m     | £m        | £m     | £m            | £m     | £m          | £m      | £m    | £m      | £m      | £m      |
| At 1 January 2013 | 4,569  | 5,452     | 248    | 422           | 7,533  | 1,146       | 396     | _     | 19,766  | 21,374  | 41,140  |
| Currency          | -      | 11        | 4      | 10            | 342    | 72          | 19      | -     | 458     | 642     | 1,100   |
| translation and   |        |           |        |               |        |             |         |       |         |         |         |
| other adjustments |        |           |        |               |        |             |         |       |         |         |         |
| Additions         | 609    | 2,319     | 75     | 213           | 1,551  | 102         | 8       | 1     | 4,878   | 1,978   | 6,856   |
| Transfers (1)     | (95)   | 280       | -      | 107           | -      | -           | -       | -     | 292     | (4)     | 288     |
| Transfers to      | -      | (33)      | (2)    | (20)          | -      | -           | -       | -     | (55)    | (25)    | (80)    |
| performing book   |        |           |        |               |        |             |         |       |         |         |         |
| Repayments        | (494)  | (1,461)   | (41)   | (48)          | (739)  | (49)        | (26)    | -     | (2,858) | (2,140) | (4,998) |
|                   | (300)  | (412)     | (8)    | (156)         | (109)  | (138)       | (32)    | -     | (1,155) | (968)   | (2,123) |

Amounts written-off

At 30 June 2013 4,289 6,156 276 528 8,578 1,133 365 1 21,326 20,857 42,183

|  |           | Non-Core    | (by don | ating division | 1)    |         |
|--|-----------|-------------|---------|----------------|-------|---------|
|  | UK In     | ternational | Ulster  | US Retail &    |       |         |
|  | Corporate | Banking     | Bank    | Commercial     | Other | Total   |
|  | £m        | £m          | £m      | £m             | £m    | £m      |
| At 1 January 2013                          | 2,622     | 6,907       | 11,399  | 418            | 28    | 21,374  |
| Currency translation and other adjustments | (1)       | 183         | 447     | 26             | (13)  | 642     |
| Additions                                  | 855       | 352         | 697     | 70             | 4     | 1,978   |
| Transfers (1)                              | (4)       | -           | -       | -              | -     | (4)     |
| Transfers to performing book               | (3)       | (19)        | (2)     | -              | (1)   | (25)    |
| Repayments                                 | (840)     | (879)       | (399)   | (20)           | (2)   | (2,140) |
| Amounts written-off                        | (260)     | (379)       | (228)   | (97)           | (4)   | (968)   |
| At 30 June 2013                            | 2,369     | 6,165       | 11,914  | 397            | 12    | 20,857  |

For the note to this table refer to the following page.

## Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

## REIL flow statement (continued)

REIL are stated without giving effect to any security held that could reduce the eventual loss should it occur or to any provisions marked.

|                       | UK     | UK        |        | International | Ulster | US Retail & |         |         | Non-    |         |
|-----------------------|--------|-----------|--------|---------------|--------|-------------|---------|---------|---------|---------|
|                       | Retail | Corporate | Wealth | Banking       | Bank   | Commercial  | Markets | Core    | Core    | Total   |
|                       | £m     | £m        | £m     | £m            | £m     | £m          | £m      | £m      | £m      | £m      |
| At 1 January 2012     | 4,599  | 5,001     | 211    | 1,632         | 5,523  | 1,007       | 414     | 18,387  | 24,007  | 42,394  |
| Currency translation  |        |           |        |               |        |             |         |         |         |         |
| and other adjustments | 54     | 17        | (3)    | (9)           | (184)  | (13)        | (33)    | (171)   | (491)   | (662)   |
| Additions             | 867    | 1,420     | 66     | 121           | 1,570  | 220         | 30      | 4,294   | 2,672   | 6,966   |
| Transfers (1)         | 1      | 13        | (6)    | (101)         | -      | -           | -       | (93)    | (6)     | (99)    |
| Transfers to          |        |           |        |               |        |             |         |         |         |         |
| performing book       | -      | (77)      | (7)    | (663)         | -      | -           | (9)     | (756)   | (352)   | (1,108) |
| Repayments            | (592)  | (1,280)   | (29)   | (88)          | (647)  | -           | (16)    | (2,652) | (1,808) | (4,460) |
| Amounts written-off   | (299)  | (218)     | (3)    | (210)         | (28)   | (192)       | (41)    | (991)   | (934)   | (1,925) |
| At 30 June 2012       | 4,630  | 4,876     | 229    | 682           | 6,234  | 1,022       | 345     | 18,018  | 23,088  | 41,106  |

|  | Non-Core (by donating division) |              |        |                 |      |         |  |  |  |  |  |
|--|---------------------------------|--------------|--------|-----------------|------|---------|--|--|--|--|--|
|  | UK Ir                           | iternational | Ulster |                 |      |         |  |  |  |  |  |
|  | Corporate                       | Banking      | Bank   | Bank Commercial |      | Total   |  |  |  |  |  |
|  | £m                              | £m           | £m     | £m              | £m   | £m      |  |  |  |  |  |
| At 1 January 2012                          | 3,685                           | 8,051        | 11,675 | 486             | 110  | 24,007  |  |  |  |  |  |
| Currency translation and other adjustments | (65)                            | (44)         | (312)  | (7)             | (63) | (491)   |  |  |  |  |  |
| Additions                                  | 797                             | 1,162        | 651    | 58              | 4    | 2,672   |  |  |  |  |  |
| Transfers (1)                              | 4                               | (10)         | -      | -               | -    | (6)     |  |  |  |  |  |
| Transfers to performing book               | (100)                           | (252)        | -      | -               | -    | (352)   |  |  |  |  |  |
| Repayments                                 | (722)                           | (470)        | (612)  | -               | (4)  | (1,808) |  |  |  |  |  |
| Amounts written-off                        | (254)                           | (456)        | (48)   | (162)           | (14) | (934)   |  |  |  |  |  |
| At 30 June 2012                            | 3,345                           | 7,981        | 11,354 | 375             | 33   | 23,088  |  |  |  |  |  |

## Note:

(1) Represents transfers between REIL and potential problem loans.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

## Impairment provisions flow statement

The movement in loan impairment provisions by division is shown in the table below.

|   |        |           |        |               |        | US    | Total   |         |       |         |          |         |
|---|--------|-----------|--------|---------------|--------|-------|---------|---------|-------|---------|----------|---------|
|   | UK     | UK        |        | International | Ulster | R&C   | R&C     |         |       | Total   |          |         |
|   | Retail | Corporate | Wealth | Banking       | Bank   | (1)   | (1)     | Markets | Other | Core 1  | Non-Core | Group   |
|   | £m     | £m        | £m     | £m            | £m     | £m    | £m      | £m      | £m    | £m      | £m       | £m      |
| At 1 January<br>2013<br>Currency<br>translation<br>and other                  | 2,629  | 2,432     | 109    | 391           | 3,910  | 285   | 9,756   | 305     | 1     | 10,062  | 11,200   | 21,262  |
| adjustments Amounts   | -      | 10        | 1      | (3)           | 167    | 18    | 193     | 13      | 1     | 207     | 329      | 536     |
| written-off   | (300)  | (412)     | (8)    | (156)         | (109)  | (138) | (1,123) | (32)    | -     | (1,155) | (968)    | (2,123) |
| Recoveries of<br>amounts<br>previously<br>written-off<br>Charged to<br>income | 22     | 5         | -      | 12            | 1      | 50    | 90      | -       | -     | 90      | 31       | 121     |
| statement   | 169    | 379       | 7      | 153           | 503    | 51    | 1,262   | (3)     | (1)   | 1,258   | 903      | 2,161   |

| Unwind of discount (2) | (39)  | (19)  | (2) | (2) | (42)  | -   | (104)  | -   | - | (104)  | (100)        | (204) |
|------------------------|-------|-------|-----|-----|-------|-----|--------|-----|---|--------|--------------|-------|
| At 30 June 2013        | 2,481 | 2,395 | 107 | 395 | 4,430 | 266 | 10,074 | 283 | 1 | 10,358 | 11,395 21    | 1,753 |
| Individually assessed  |       |       |     |     |       |     |        |     |   |        |              |       |
| - banks                | -     | -     | -   | 7   | -     | -   | 7      | 75  | - | 82     | 1            | 83    |
| - customers            | -     | 1,020 | 94  | 270 | 1,381 | 61  | 2,826  | 201 | 1 | 3,028  | 10,047 13    | 3,075 |
| Collectively           |       |       |     |     |       |     |        |     |   |        |              |       |
| assessed               | 2,316 | 1,069 | -   | -   | 2,428 | 113 | 5,926  | -   | _ | 5,926  | 689 <i>6</i> | 5,615 |
| Latent                 | 165   | 306   | 13  | 118 | 621   | 92  | 1,315  | 7   | - | 1,322  | 658 1        | 1,980 |
|                        | 2,481 | 2,395 | 107 | 395 | 4,430 | 266 | 10,074 | 283 | 1 | 10,358 | 11,395 21    | 1,753 |

For the notes to this table refer to page 33.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Impairment provisions flow statement (continued)

|   |                         |       |         |               |        | US    | Total   |                     |       |               |
|---|-------------------------|-------|---------|---------------|--------|-------|---------|---------------------|-------|---------------|
|   | UK                      | UK    |         | International | Ulster | R&C   | R&C     |                     | Total |               |
|   | Retail Corporate Wealth |       | Banking | Bank          | (1)    | (1) N | Markets | Core Non-Core Group |       |               |
|   | £m                      | £m    | £m      | £m            | £m     | £m    | £m      | £m                  | £m    | £m £m         |
| At 1 January<br>2012<br>Currency<br>translation and | 2,679                   | 2,061 | 81      | 851           | 2,749  | 455   | 8,876   | 311                 | 9,187 | 11,487 20,674 |
| other<br>adjustments<br>Amounts                     | 18                      | 108   | -       | (11)          | (91)   | (7)   | 17      | (7)                 | 10    | (334) (324)   |
| written-off   | (299)                   | (218) | (3)     | (210)         | (28)   | (192) | (950)   | (41)                | (991) | (934) (1,925) |
| Recoveries of amounts previously                    |                         |       |         |               |        |       |         |                     |       |               |
| written-off Charged to                              | 72                      | 6     | -       | 7             | -      | 41    | 126     | 1                   | 127   | 53 180        |
| income statement Unwind of                          | 295                     | 357   | 22      | 62            | 717    | 43    | 1,496   | 19                  | 1,515 | 1,215 2,730   |
| discount (2)  | (46)                    | (31)  | (1)     | (5)           | (40)   | -     | (123)   | -                   | (123) | (134) (257)   |
| At 30 June 2012                                     | 2,719                   | 2,283 | 99      | 694           | 3,307  | 340   | 9,442   | 283                 | 9,725 | 11,353 21,078 |

| Individually |       |       |    |     |       |     |       |     |       |               |
|--------------|-------|-------|----|-----|-------|-----|-------|-----|-------|---------------|
| assessed     |       |       |    |     |       |     |       |     |       |               |
| - banks      | -     | -     | 2  | 40  | -     | -   | 42    | 76  | 118   | 1 119         |
| - customers  | -     | 921   | 86 | 492 | 1,195 | 67  | 2,761 | 195 | 2,956 | 10,070 13,026 |
| Collectively |       |       |    |     |       |     |       |     |       |               |
| assessed     | 2,517 | 1,066 | -  | 2   | 1,603 | 141 | 5,329 | -   | 5,329 | 675 6,004     |
| Latent       | 202   | 296   | 11 | 160 | 509   | 132 | 1,310 | 12  | 1,322 | 607 1,929     |
|              |       |       |    |     |       |     |       |     |       |               |
|              | 2,719 | 2,283 | 99 | 694 | 3,307 | 340 | 9,442 | 283 | 9,725 | 11,353 21,078 |
|              |       |       |    |     |       |     |       |     |       |               |

For the notes to this table refer to the following page.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Impairment provisions flow statement (continued)

|                                  | Non-Core (by donating division) |               |         |         |       |        |  |  |  |  |
|----------------------------------|---------------------------------|---------------|---------|---------|-------|--------|--|--|--|--|
|                                  | UK                              | International | Ulster  | US      |       |        |  |  |  |  |
|                                  | Corporate                       | Banking       | Bank    | R&C (1) | Other | Total  |  |  |  |  |
|                                  | £m                              | £m            | £m      | £m      | £m    | £m     |  |  |  |  |
| At 1 January 2013                | 1,167                           | 2,815         | 6,933   | 257     | 28    | 11,200 |  |  |  |  |
| Currency translation and other   |                                 |               |         |         |       |        |  |  |  |  |
| adjustments                      | 4                               | 67            | 240     | 16      | 2     | 329    |  |  |  |  |
| Amounts written-off              | (260)                           | (379)         | (228)   | (97)    | (4)   | (968)  |  |  |  |  |
| Recoveries of amounts previously |                                 |               |         |         |       |        |  |  |  |  |
| written-off                      | 6                               | 4             | -       | 20      | 1     | 31     |  |  |  |  |
| Charged to income statement      | 156                             | 237           | 431     | 81      | (2)   | 903    |  |  |  |  |
| Unwind of discount (2)           | (8)                             | (22)          | (69)    | -       | (1)   | (100)  |  |  |  |  |
| At 30 June 2013                  | 1,065                           | 2,722         | 7,307   | 277     | 24    | 11,395 |  |  |  |  |
| Individually assessed            |                                 |               |         |         |       |        |  |  |  |  |
| - banks                          | _                               | 1             | _       | _       | _     | 1      |  |  |  |  |
| - customers                      | 664                             | 2,509         | 6,841   | 25      | 8     | 10,047 |  |  |  |  |
| Collectively assessed            | 346                             | -             | 239     | 88      | 16    | 689    |  |  |  |  |
| Latent                           | 55                              | 212           | 227     | 164     | -     | 658    |  |  |  |  |
|                                  | 1,065                           | 2,722         | 7,307   | 277     | 24    | 11,395 |  |  |  |  |
|                                  |                                 |               |         |         |       |        |  |  |  |  |
| At 1 January 2012                | 1,633 3,027                     | 6,363 41      |         | 11,487  |       |        |  |  |  |  |
|                                  | (112) (39)                      | (152) (1      | 0) (21) | (334)   |       |        |  |  |  |  |

| Currency translation and other adjustments |       |       |       |       |      |        |
|--|-------|-------|-------|-------|------|--------|
| Amounts written-off                        | (254) | (457) | (48)  | (162) | (13) | (934)  |
| Recoveries of amounts                      | , ,   | , ,   | , ,   | , ,   | , ,  | . ,    |
| previously written-off                     | 9     | 7     | -     | 34    | 3    | 53     |
| Charged to income statement                | 143   | 529   | 455   | 85    | 3    | 1,215  |
| Unwind of discount (2)                     | (23)  | (20)  | (91)  | -     | -    | (134)  |
| At 30 June 2012                            | 1,396 | 3,047 | 6,527 | 363   | 20   | 11,353 |
| Individually assessed                      |       |       |       |       |      |        |
| - banks                                    | -     | 1     | -     | -     | -    | 1      |
| - customers                                | 908   | 2,811 | 6,321 | 30    | -    | 10,070 |
| Collectively assessed                      | 428   | 26    | 91    | 113   | 17   | 675    |
| Latent                                     | 60    | 209   | 115   | 220   | 3    | 607    |
|  | 1,396 | 3,047 | 6,527 | 363   | 20   | 11,353 |

## Notes:

- (1)US Retail & Commercial.
- (2) Recognised in interest income.

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

# Impairment charge analysis

The table below analyses the impairment charge for loans and securities.

| Half year     | UK        | UK      | Interna  | tional | Ulster | US   | Total |         |       | Total  |          |       |
|---------------|-----------|---------|----------|--------|--------|------|-------|---------|-------|--------|----------|-------|
| ended 30 June | Retail Co | rporate | WealthBa | nking  | Bank   | R&C  | R&C   | Markets | Other | Core 1 | Non-Core | Group |
| 2013          | £m        | £m      | £m       | £m     | £m     | £m   | £m    | £m      | £m    | £m     | £m       | £m    |
| Individually  |           |         |          |        |        |      |       |         |       |        |          |       |
| assessed      | -         | 270     | 7        | 152    | 213    | -    | 642   | 8       | -     | 650    | 822      | 1,472 |
| Collectively  |           |         |          |        |        |      |       |         |       |        |          |       |
| assessed      | 195       | 100     | -        | -      | 282    | 80   | 657   | -       | (1)   | 656    | 78       | 734   |
| Latent loss   | (26)      | 9       | -        | 1      | 8      | (29) | (37)  | (2)     | -     | (39)   | 3        | (36)  |
| Loans to      |           |         |          |        |        |      |       |         |       |        |          |       |
| customers     | 169       | 379     | 7        | 153    | 503    | 51   | 1,262 | 6       | (1)   | 1,267  | 903      | 2,170 |
| Loans to      |           |         |          |        |        |      |       |         |       |        |          |       |
| banks         | -         | -       | -        | -      | -      | -    | -     | (9)     | -     | (9)    | -        | (9)   |
| Securities    | -         | -       | -        | 1      | -      | -    | 1     | 62      | (2)   | 61     | (72)     | (11)  |
|               | 169       | 379     | 7        | 154    | 503    | 51   | 1,263 | 59      | (3)   | 1,319  | 831      | 2,150 |

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Charge to income statement

Half year ended 30 June 2012

| Individually assessed Collectively | -   | 229  | 21 | 50 | 262 | 27   | 589   | 7  | -  | 596   | 1,094 1,690 |
|------------------------------------|-----|------|----|----|-----|------|-------|----|----|-------|-------------|
| assessed                           | 294 | 171  | -  | -  | 407 | 101  | 973   | -  | -  | 973   | 156 1,129   |
| Latent loss                        | 1   | (43) | 1  | -  | 48  | (85) | (78)  | -  | -  | (78)  | (35) (113)  |
| Loans to customers                 | 295 | 357  | 22 | 50 | 717 | 43   | 1,484 | 7  | -  | 1,491 | 1,215 2,706 |
| banks                              | _   | _    | _  | 12 | _   | _    | 12    | 12 | _  | 24    | - 24        |
| Securities                         | -   | -    | -  | -  | -   | 4    | 4     | 2  | 32 | 38    | (119) (81)  |
| Charge to income statement         | 295 | 357  | 22 | 62 | 717 | 47   | 1,500 | 21 | 32 | 1,553 | 1,096 2,649 |

# Appendix 3 Credit risk (continued)

Problem debt management: Loans, REIL, provisions and impairments (continued)

Impairment charge analysis (continued)

|                              | Non-Core (by donating division) |              |        |     |       |       |  |  |  |  |
|------------------------------|---------------------------------|--------------|--------|-----|-------|-------|--|--|--|--|
|                              | UK Iı                           | nternational | Ulster | US  |       |       |  |  |  |  |
|                              | Corporate                       | Banking      | Bank   | R&C | Other | Total |  |  |  |  |
| Half year ended 30 June 2013 | £m                              | £m           | £m     | £m  | £m    | £m    |  |  |  |  |
| Individually assessed        | 155                             | 236          | 431    | 1   | (1)   | 822   |  |  |  |  |
| Collectively assessed        | 3                               | -            | 9      | 66  | -     | 78    |  |  |  |  |
| Latent loss                  | (2)                             | 1            | (9)    | 14  | (1)   | 3     |  |  |  |  |
| Loans to customers           | 156                             | 237          | 431    | 81  | (2)   | 903   |  |  |  |  |
| Securities                   | -                               | (72)         | -      | -   | -     | (72)  |  |  |  |  |
| Charge to income statement   | 156                             | 165          | 431    | 81  | (2)   | 831   |  |  |  |  |

# Half year ended 30 June 2012

| Individually assessed      | 144  | 529   | 440 | (19) | -   | 1,094 |
|----------------------------|------|-------|-----|------|-----|-------|
| Collectively assessed      | 33   | -     | 9   | 109  | 5   | 156   |
| Latent loss                | (34) | -     | 6   | (5)  | (2) | (35)  |
| Loans to customers         | 143  | 529   | 455 | 85   | 3   | 1,215 |
| Securities                 | -    | (119) | -   | -    | -   | (119) |
| Charge to income statement | 143  | 410   | 455 | 85   | 3   | 1,096 |

# Appendix 3 Credit risk (continued)

## Key loan portfolios\*

## Commercial real estate

The commercial real estate sector comprised exposures to entities involved in the development of, or investment in, commercial and residential properties (including housebuilders). The analysis of lending utilisations below excludes rate risk management and contingent obligations.

|                        | 30           | 0 June 2013 |        | 31 December 2012 |             |        |  |
|------------------------|--------------|-------------|--------|------------------|-------------|--------|--|
|                        | Investment I | Development | Total  | Investment       | Development | Total  |  |
| By division (1)        | £m           | £m          | £m     | £m               | £m          | £m     |  |
|                        |              |             |        |                  |             |        |  |
| Core                   |              |             |        |                  |             |        |  |
| UK Corporate           | 22,389       | 3,618       | 26,007 | 22,504           | 4,091       | 26,595 |  |
| Ulster Bank            | 3,634        | 742         | 4,376  | 3,575            | 729         | 4,304  |  |
| US Retail & Commercial | 3,956        | 2           | 3,958  | 3,857            | 3           | 3,860  |  |
| International Banking  | 782          | 234         | 1,016  | 849              | 315         | 1,164  |  |
| Markets                | 526          | 10          | 536    | 630              | 57          | 687    |  |
|                        |              |             |        |                  |             |        |  |
|                        | 31,287       | 4,606       | 35,893 | 31,415           | 5,195       | 36,610 |  |
|                        |              |             |        |                  |             |        |  |
| Non-Core               |              |             |        |                  |             |        |  |
| UK Corporate           | 1,687        | 949         | 2,636  | 2,651            | 983         | 3,634  |  |
| Ulster Bank            | 3,441        | 7,404       | 10,845 | 3,383            | 7,607       | 10,990 |  |
| US Retail & Commercial | 327          | -           | 327    | 392              | -           | 392    |  |
| International Banking  | 9,392        | 14          | 9,406  | 11,260           | 154         | 11,414 |  |
|                        |              |             |        |                  |             |        |  |
|                        | 14,847       | 8,367       | 23,214 | 17,686           | 8,744       | 26,430 |  |
|                        |              |             |        |                  |             |        |  |
| Total                  | 46,134       | 12,973      | 59,107 | 49,101           | 13,939      | 63,040 |  |
|                        |              |             |        |                  |             |        |  |

For the note to this table refer to page 38.

|  | Investn<br>Commercial Re | sidential             | Total        | Co                        | mmercial       | velopment<br>Residential | Total     | Total        |
|--|--------------------------|-----------------------|--------------|---------------------------|----------------|--------------------------|-----------|--------------|
| By geography (1)   | £m                       | £m                    | £m           |                           | £m             | £m                       | £m        | £m           |
| 30 June 2013<br>UK (excluding                                    |                          |                       |              |                           |                |                          |           |              |
| NI) (2)<br>Ireland (ROI and                                      | 23,570                   | 5,425                 | 28,995       |                           | 767            | 4,071                    | 4,838     | 33,833       |
| NI) (2)<br>Western Europe  | 4,679                    | 1,029                 | 5,708        |                           | 2,125          | 5,754                    | 7,879     | 13,587       |
| (other)  | 5,649                    | 366                   | 6,015        |                           | 24             | 40 2                     | 64        | 6,079        |
| US<br>RoW (2)  | 4,131<br>265             | 1,020                 | 5,151<br>265 |                           | 101            | 89                       | 2<br>190  | 5,153<br>455 |
|  | 38,294                   | 7,840                 | 46,134       |                           | 3,017          | 9,956                    | 12,973    | 59,107       |
| 31 December 2012   |                          |                       |              |                           |                |                          |           |              |
| UK (excluding<br>NI) (2)<br>Ireland (ROI and                     | 25,864                   | 5,567                 | 31,431       |                           | 839            | 4,777                    | 5,616     | 37,047       |
| NI) (2)<br>Western Europe  | 4,651                    | 989                   | 5,640        |                           | 2,234          | 5,712                    | 7,946     | 13,586       |
| (other)  | 5,995                    | 370                   | 6,365        |                           | 22             | 33                       | 55        | 6,420        |
| US<br>RoW (2)  | 4,230<br>454             | 981                   | 5,211<br>454 |                           | 65             | 15<br>242                | 15<br>307 | 5,226<br>761 |
|  | 41,194                   | 7,907                 | 49,101       |                           | 3,160          | 10,779                   | 13,939    | 63,040       |
| By geography (1)   | Co                       | vestment<br>ore Non-C | Core<br>£m   | Developm<br>Core No<br>£m |                | Total<br>£m              |           |              |
| 30 June 2013<br>UK (excluding NI) (2)<br>Ireland (ROI and NI) (2 | 23,22<br>2) 2,9          |                       | 771<br>797   | 3,708<br>674              | 1,130<br>7,205 | 33,833<br>13,587         |           |              |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

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| Western Europe (other)<br>US<br>RoW | 336<br>4,657<br>159 | 5,679<br>494<br>106 | 32<br>2<br>190 | 32    | 6,079<br>5,153<br>455 |
|-------------------------------------|---------------------|---------------------|----------------|-------|-----------------------|
|                                     | 31,287              | 14,847              | 4,606          | 8,367 | 59,107                |
| 31 December 2012                    |                     |                     |                |       |                       |
| UK (excluding NI) (2)               | 23,312              | 8,119               | 4,184          | 1,432 | 37,047                |
| Ireland (ROI and NI) (2)            | 2,877               | 2,763               | 665            | 7,281 | 13,586                |
| Western Europe (other)              | 403                 | 5,962               | 24             | 31    | 6,420                 |
| US                                  | 4,629               | 582                 | 15             | -     | 5,226                 |
| RoW                                 | 194                 | 260                 | 307            | -     | 761                   |
|                                     | 31,415              | 17,686              | 5,195          | 8,744 | 63,040                |

For the notes to these tables refer to the following page.

# Appendix 3 Credit risk (continued)

| By sub-sector (1) | UK<br>(excl NI)<br>(2)<br>£m | Ireland (ROI and NI) (2) £m | Western<br>Europe<br>£m | US<br>£m | RoW<br>£m | Total<br>£m |
|-------------------|------------------------------|-----------------------------|-------------------------|----------|-----------|-------------|
| 30 June 2013      |                              |                             |                         |          |           |             |
| Residential       | 9,496                        | 6,783                       | 406                     | 1,022    | 89        | 17,796      |
| Office            | 5,485                        | 978                         | 1,802                   | 59       | 53        | 8,377       |
| Retail            | 7,153                        | 1,572                       | 1,280                   | 121      | 126       | 10,252      |
| Industrial        | 3,246                        | 479                         | 119                     | 15       | -         | 3,859       |
| Mixed/other       | 8,453                        | 3,775                       | 2,472                   | 3,936    | 187       | 18,823      |
|                   | 33,833                       | 13,587                      | 6,079                   | 5,153    | 455       | 59,107      |
| 31 December 2012  |                              |                             |                         |          |           |             |
| Residential       | 10,344                       | 6,701                       | 403                     | 996      | 242       | 18,686      |
| Office            | 6,112                        | 1,132                       | 1,851                   | 99       | 176       | 9,370       |
| Retail            | 7,529                        | 1,492                       | 1,450                   | 117      | 129       | 10,717      |
| Industrial        | 3,550                        | 476                         | 143                     | 4        | 39        | 4,212       |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

| Mixed/other | 9,512  | 3,785  | 2,573 | 4,010 | 175 | 20,055 |
|-------------|--------|--------|-------|-------|-----|--------|
|             | 37.047 | 13.586 | 6.420 | 5.226 | 761 | 63.040 |

#### Notes:

- (1) Excludes commercial real estate lending in Wealth as these loans are generally supported by personal guarantees in addition to collateral. This portfolio, which totalled £1.3 billion at 30 June 2013 (31 December 2012 £1.4 billion), continues to perform in line with expectations and requires minimal provision.
- (2) ROI: Republic of Ireland; NI: Northern Ireland; RoW: Rest of World.

#### Key points

- In line with the Group's strategy, the overall exposure to commercial real estate fell by £3.9 billion or 6% during H1 to £59.1 billion. The limited growth in Core exposures at Ulster Bank and US Retail & Commercial was attributable to foreign exchange fluctuations. The overall mix of geography, sub-sector and investment and development remained broadly unchanged.
- Most of the decrease was in Non-Core and was due to repayments, asset sales and write-offs. The Non-Core portfolio totalled £23.2 billion (39% of the portfolio) at 30 June 2013 (31 December 2012 £26.4 billion or 42% of the portfolio).
- · Following the successful issuances of CMBS, the amount of US commercial real estate exposure held in inventory was reduced accordingly.
- The UK portfolio was focused on London and South East England. Approximately 46% of the portfolio was held in these areas at 30 June 2013 (31 December 2012 43%).

Appendix 3 Credit risk (continued)

| Maturity profile of portfolio | UK<br>Corporate<br>£m | Ulster Bank<br>£m | US Retail &<br>Commercial<br>£m | International<br>Banking<br>£m | Markets<br>£m | Total<br>£m |
|-------------------------------|-----------------------|-------------------|---------------------------------|--------------------------------|---------------|-------------|
| 30 June 2013                  |                       |                   |                                 |                                |               |             |
| Core                          |                       |                   |                                 | • • •                          |               |             |
| < 1 year (1)                  | 7,721                 | 2,977             | 774                             | 296                            | 12            | 11,780      |
| 1-2 years                     | 3,561                 | 350               | 739                             | 359                            | 134           | 5,143       |
| 2-3 years                     | 4,953                 | 155               | 771                             | 245                            | 56            | 6,180       |
| > 3 years                     | 9,344                 | 894               | 1,674                           | 116                            | 334           | 12,362      |
| Not classified (2)            | 428                   | -                 | -                               | -                              | -             | 428         |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

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| Total              |        | 26,007 | 4,37  | 76     | 3,958 | 1,016  | 536 | 35,893 |
|--------------------|--------|--------|-------|--------|-------|--------|-----|--------|
| Non-Core           |        |        |       |        |       |        |     |        |
| < 1 year (1)       |        | 1,717  | 9,28  | 88     | 137   | 5,157  | -   | 16,299 |
| 1-2 years          |        | 155    | 1,24  |        | 42    | 1,757  | -   | 3,194  |
| 2-3 years          |        | 94     | 8     | 88     | 34    | 499    | -   | 715    |
| > 3 years          |        | 515    | 22    | 29     | 114   | 1,993  | -   | 2,851  |
| Not classified (2) |        | 155    |       | -      | -     | -      | -   | 155    |
| Total              |        | 2,636  | 10,84 | 45     | 327   | 9,406  | -   | 23,214 |
| 31 December 2012   |        |        |       |        |       |        |     |        |
| Core               |        |        |       |        |       |        |     |        |
| < 1 year (1)       | 8,639  | 3,000  | 797   | 216    | 59    | 12,711 |     |        |
| 1-2 years          | 3,999  | 284    | 801   | 283    | 130   | 5,497  |     |        |
| 2-3 years          | 3,817  | 215    | 667   | 505    | -     | 5,204  |     |        |
| > 3 years          | 9,597  | 805    | 1,595 | 160    | 498   | 12,655 |     |        |
| Not classified (2) | 543    | -      | -     | -      | -     | 543    |     |        |
| Total              | 26,595 | 4,304  | 3,860 | 1,164  | 687   | 36,610 |     |        |
| Non-Core           |        |        |       |        |       |        |     |        |
| < 1 year (1)       | 2,071  | 9,498  | 138   | 4,628  | -     | 16,335 |     |        |
| 1-2 years          | 192    | 1,240  | 79    | 3,714  | -     | 5,225  |     |        |
| 2-3 years          | 99     | 38     | 43    | 1,137  | -     | 1,317  |     |        |
| > 3 years          | 1,058  | 214    | 132   | 1,935  | -     | 3,339  |     |        |
| Not classified (2) | 214    | -      | -     | -      | -     | 214    |     |        |
| Total              | 3,634  | 10,990 | 392   | 11,414 | -     | 26,430 |     |        |

### Notes:

- (1) Includes on demand and past due assets.
- (2) Predominantly comprises overdrafts and multi-option facilities for which there is no single maturity date.

# Key points

- The overall maturity profile remained relatively unchanged during H1 2013.
- The majority of Ulster Bank's commercial real estate portfolio was categorised as under 1 year owing to the high level of non-performing assets in the portfolio.

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

Key loan portfolios\*: Commercial real estate (continued)

| Portfolio by AQ band             | AQ1-AQ2<br>£m | AQ3-AQ4<br>£m | AQ5-AQ6<br>£m   | AQ7-AQ8<br>£m  | AQ9<br>£m      | AQ10<br>£m      | Total<br>£m      |
|----------------------------------|---------------|---------------|-----------------|----------------|----------------|-----------------|------------------|
| 30 June 2013<br>Core<br>Non-Core | 570<br>177    | 6,617<br>399  | 15,635<br>2,518 | 6,073<br>2,321 | 1,240<br>230   | 5,758<br>17,569 | 35,893<br>23,214 |
|                                  | 747           | 7,016         | 18,153          | 8,394          | 1,470          | 23,327          | 59,107           |
| 31 December 2012                 |               |               |                 |                |                |                 |                  |
| Core<br>Non-Core                 | 767<br>177    | 6,011<br>578  | 16,592<br>3,680 | 6,575<br>3,200 | 1,283<br>1,029 | 5,382<br>17,766 | 36,610<br>26,430 |
|                                  | 944           | 6,589         | 20,272          | 9,775          | 2,312          | 23,148          | 63,040           |

### Key points

- AQ10 was broadly flat with reductions in Non-Core offset by increases in Ulster Bank. The high proportion of the
  portfolio in AQ10 continued to be driven by exposure in Non-Core (Ulster Bank and International Banking) and
  Core (Ulster Bank).
- · Of the total portfolio of £59.1 billion at 30 June 2013, £27.2 billion (31 December 2012 £28.1 billion) was managed within the Group's standard credit processes. Another £3.5 billion (31 December 2012 £5.1 billion) received varying degrees of heightened credit management under the Group's Watchlist process. The decrease in the portfolio managed in the Group's Watchlist process occurred mainly in Non-Core and UK Corporate. The remaining £28.4 billion (31 December 2012 £29.8 billion) was managed within GRG and included Watchlist and non-performing exposures.

The table below analyses commercial real estate (Core and Non-Core) lending by loan-to-value (LTV) ratio which represents loan value before provisions relative to the value of the property financed. Due to market conditions in Ireland and to a lesser extent in the UK, there is a shortage of market-based data on which to base property valuations. Where external valuations are difficult to obtain or cannot be relied upon, the Group deploys a range of alternative approaches to assess property values, including internal expert judgement and indexation.

|                                  | Ulster           | Bank   |       | Rest of t      | the Group | )      | Group          |         |        |
|----------------------------------|------------------|--------|-------|----------------|-----------|--------|----------------|---------|--------|
|                                  |                  | Non-   |       | Non-           |           |        | Non-           |         |        |
|                                  | Performing perfo | orming | Total | Performing per | forming   | Total  | Performing per | forming | Total  |
| Loan-to-value                    | £m               | £m     | £m    | £m             | £m        | £m     | £m             | £m      | £m     |
| 30 June 2013 <= 50% > 50% and <= | 129              | 38     | 167   | 7,760          | 253       | 8,013  | 7,889          | 291     | 8,180  |
| 70%                              | 328              | 141    | 469   | 10,972         | 519       | 11,491 | 11,300         | 660     | 11,960 |

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| > 70% and $<=$                               |             |                 |                 |              |              |               |              |                 |                 |
|--|-------------|-----------------|-----------------|--------------|--------------|---------------|--------------|-----------------|-----------------|
| 90%  | 232         | 250             | 482             | 5,139        | 1,049        | 6,188         | 5,371        | 1,299           | 6,670           |
| > 90% and $<=$                               |             |                 |                 |              |              |               |              |                 |                 |
| 100%   | 264         | 352             | 616             | 1,138        | 645          | 1,783         | 1,402        | 997             | 2,399           |
| > 100% and <=                                |             |                 |                 |              |              |               |              |                 |                 |
| 110%   | 56          | 496             | 552             | 843          | 694          | 1,537         | 899          | 1,190           | 2,089           |
| > 110% and $<=$                              |             |                 |                 |              |              |               |              |                 |                 |
| 130%   | 251         | 632             | 883             | 737          | 1,551        | 2,288         | 988          | 2,183           | 3,171           |
| > 130% and $<=$                              |             |                 |                 |              |              |               |              |                 |                 |
| 150%   | 338         | 529             | 867             | 350          | 1,275        | 1,625         | 688          | 1,804           | 2,492           |
| > 150%                                       | 468         | 8,005           | 8,473           | 237          | 3,006        | 3,243         | 705          | 11,011          | 11,716          |
|  |             |                 |                 |              |              |               |              |                 |                 |
| Total with                                   |             |                 |                 |              |              |               |              |                 |                 |
| Total with                                   |             |                 |                 |              |              |               |              |                 |                 |
| LTVs   | 2,066       | 10,443          | 12,509          | 27,176       | 8,992        | 36,168        | 29,242       | 19,435          | 48,677          |
|  | 2,066       | 10,443          | 12,509          | 27,176       | 8,992        | 36,168        | 29,242       | 19,435          | 48,677          |
| LTVs   | 2,066<br>12 | 10,443<br>1,673 | 12,509<br>1,685 | 27,176<br>59 | 8,992<br>198 | 36,168<br>257 | 29,242<br>71 | 19,435<br>1,871 | 48,677<br>1,942 |
| LTVs<br>Minimal                              |             | •               | ,               | ·            |              |               | ·            | ,               | ,               |
| LTVs<br>Minimal<br>security (1)              | 12          | 1,673           | 1,685           | 59           | 198          | 257           | 71           | 1,871           | 1,942           |
| LTVs<br>Minimal<br>security (1)              | 12          | 1,673           | 1,685<br>1,027  | 59           | 198          | 257<br>7,461  | 71           | 1,871           | 1,942<br>8,488  |
| LTVs<br>Minimal<br>security (1)<br>Other (2) | 12<br>128   | 1,673<br>899    | 1,685<br>1,027  | 59<br>6,351  | 198<br>1,110 | 257<br>7,461  | 71<br>6,479  | 1,871<br>2,009  | 1,942<br>8,488  |
| LTVs<br>Minimal<br>security (1)<br>Other (2) | 12<br>128   | 1,673<br>899    | 1,685<br>1,027  | 59<br>6,351  | 198<br>1,110 | 257<br>7,461  | 71<br>6,479  | 1,871<br>2,009  | 1,942<br>8,488  |
| LTVs Minimal security (1) Other (2) Total    | 12<br>128   | 1,673<br>899    | 1,685<br>1,027  | 59<br>6,351  | 198<br>1,110 | 257<br>7,461  | 71<br>6,479  | 1,871<br>2,009  | 1,942<br>8,488  |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

|                 | Ulster          | Bank<br>Non- |       | Rest of       | the Group<br>Non- | )      | Group<br>Non-               |              |  |
|-----------------|-----------------|--------------|-------|---------------|-------------------|--------|-----------------------------|--------------|--|
|                 | Performing perf | orming       | Total | Performing pe | rforming          | Total  | Performing performing Total |              |  |
| Loan-to-value   | £m              | £m           | £m    | £m            | £m                | £m     | £m                          | £m £m        |  |
| 31 December     |                 |              |       |               |                   |        |                             |              |  |
| 2012 (4)        |                 |              |       |               |                   |        |                             |              |  |
| <= 50%          | 141             | 18           | 159   | 7,210         | 281               | 7,491  | 7,351                       | 299 7,650    |  |
| > 50% and $<=$  |                 |              |       |               |                   |        |                             |              |  |
| 70%             | 309             | 58           | 367   | 12,161        | 996               | 13,157 | 12,470                      | 1,054 13,524 |  |
| > 70% and $<=$  |                 |              |       |               |                   |        |                             |              |  |
| 90%             | 402             | 164          | 566   | 6,438         | 1,042             | 7,480  | 6,840                       | 1,206 8,046  |  |
| > 90% and $<=$  |                 |              |       |               |                   |        |                             |              |  |
| 100%            | 404             | 137          | 541   | 1,542         | 2,145             | 3,687  | 1,946                       | 2,282 4,228  |  |
| > 100% and $<=$ |                 |              |       |               |                   |        |                             |              |  |
| 110%            | 111             | 543          | 654   | 1,019         | 1,449             | 2,468  | 1,130                       | 1,992 3,122  |  |
|                 | 340             | 619          | 959   | 901           | 1,069             | 1,970  | 1,241                       | 1,688 2,929  |  |
|                 | 340             | 619          | 959   | 901           | 1,069             | 1,970  | 1,241                       | 1,688 2,929  |  |

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| > 110% and $<=$             |       |               |        |               |        |               |
|-----------------------------|-------|---------------|--------|---------------|--------|---------------|
| 130%                        |       |               |        |               |        |               |
| > 130% and <=               |       |               |        |               |        |               |
| 150%                        | 353   | 774 1,127     | 322    | 913 1,235     | 675    | 1,687 2,362   |
| > 150%                      | 1,000 | 7,350 8,350   | 595    | 1,962 2,557   | 1,595  | 9,312 10,907  |
| Total with                  |       |               |        |               |        |               |
| LTVs                        | 3,060 | 9,663 12,723  | 30,188 | 9,857 40,045  | 33,248 | 19,520 52,768 |
| Minimal                     |       |               |        |               |        |               |
| security (1)                | 8     | 1,615 1,623   | 3      | 13 16         | 11     | 1,628 1,639   |
| Other (2)                   | 137   | 811 948       | 6,494  | 1,191 7,685   | 6,631  | 2,002 8,633   |
| Total                       | 3,205 | 12,089 15,294 | 36,685 | 11,061 47,746 | 39,890 | 23,150 63,040 |
| Total portfolio average LTV |       |               |        |               |        |               |
| (3)                         | 136%  | 286% 250%     | 65%    | 125% 80%      | 71%    | 206% 122%     |

#### Notes:

- (1) In 2012, the Group reclassified loans with limited (defined as LTV>1,000%) or non-physical security as minimal security, of which a majority were commercial real estate development loans in Ulster Bank. Total portfolio average LTV is quoted net of loans with minimal security given that the anticipated recovery rate is less than 10%. Provisions are marked against these loans where required to reflect the relevant asset quality and recovery profile.
- (2) Other non-performing loans of £2.0 billion (31 December 2012 £1.9 billion) were subject to the Group's standard provisioning policies. Other performing loans of £6.5 billion (31 December 2012 £6.6 billion) included general corporate loans, typically unsecured, to commercial real estate companies, and major UK homebuilders. The credit quality of these exposures was consistent with that of the performing portfolio overall.
- (3) Weighted average by exposure.
- (4) 31 December 2012 LTV revised to reflect refinement to security value reporting implemented during the first half of 2013.

# Key points

- In the first half of 2013, LTV ratios were affected by difficult, although improving, market conditions as well as refinements to the Group's estimation approach. These factors contributed to an increase in the amount of lending with higher LTV buckets, which were also affected by a few large borrowers. Commercial real estate loans are assessed in accordance with the Group's normal provisioning policies, which rely on 90 days past due measures coupled with management judgment to identify evidence of impairment, such as significant current financial difficulties likely to lead to material decreases in future cash flows. Provisions as a percentage of REIL for commercial real estate was 47% at 30 June 2013.
- Interest payable on outstanding loans was covered 3.05 times and 1.59 times within UK Corporate and International Banking respectively, at 30 June 2013 (31 December 2012 2.96 times and 1.50 times, respectively). The US Retail & Commercial portfolio is managed on the basis of debt service coverage, which includes scheduled principal amortisation as well as interest payable. The average debt service coverage was 1.46x at 30 June 2013 (31 December 2012 1.34x). As a number of different approaches are used within the Group and across geographies to calculate interest coverage ratios, they may not be comparable for different portfolio types and legal entities.

\*Not within the scope of Deloitte LLP's review report

Appendix 3 Credit risk (continued)

Key loan portfolios\*: Commercial real estate (continued)

Credit quality metrics relating to commercial real estate lending were as follows:

|   | To      | otal     | Non-Core |          |  |
|---|---------|----------|----------|----------|--|
|   |         | 31       |          | 31       |  |
|   | 30 June | December | 30 June  | December |  |
|   | 2013    | 2012     | 2013     | 2012     |  |
| Lending (gross)                         | £59.1bn | £63.0bn  | £23.2bn  | £26.4bn  |  |
| Of which REIL                           | £22.3bn | £22.1bn  | £16.6bn  | £17.1bn  |  |
| Provisions                              | £10.4bn | £10.1bn  | £8.6bn   | £8.3bn   |  |
| REIL as a % of gross loans to customers | 37.7%   | 35.1%    | 71.6%    | 64.8%    |  |
| Provisions as a % of REIL               | 47%     | 46%      | 52%      | 49%      |  |

#### Note:

(1) Excludes property related lending to customers in other sectors managed by Real Estate Finance.

Ulster Bank is a significant contributor to Non-Core commercial real estate lending. For further information refer to the section on Ulster Bank Group (Core and Non-Core) on page 51.

### Residential mortgages

The majority of the Group's secured lending exposures were in the UK, Ireland and the US. The analysis below includes both Core and Non-Core.

|              |         | 31       |
|--------------|---------|----------|
|              | 30 June | December |
|              | 2013    | 2012     |
|              | £m      | £m       |
| UK Retail    | 98,296  | 99,062   |
| Ulster Bank  | 19,750  | 19,162   |
| RBS Citizens | 21,577  | 21,538   |
| Wealth       | 8,722   | 8,786    |
|              | 148,345 | 148,548  |

Key loan portfolios\*: Residential mortgages (continued)

The table below shows LTVs for the Group's residential mortgage portfolio split between performing (AQ1-AQ9) and non-performing (AQ10), with the average LTV calculated on a weighted value basis. Loan balances are shown as at 30 June 2013 whereas property values are calculated using property index movements since the last formal valuation.

|  | U            | K Retail<br>Non- |        | Ul             | lster Bank<br>Non- |                | RBS        | Citizens (1)<br>Non- |            | Wealth   |
|--|--------------|------------------|--------|----------------|--------------------|----------------|------------|----------------------|------------|----------|
|  | Performing 1 | performing       | Total  | Performing     | performing         | Total          | Performing | performing           | Total      |          |
| Loan-to-value                              | £m           | £m               | £m     | £m             | £m                 | £m             | £m         | £m                   | £m         | £m       |
| 30 June 2013                               |              |                  |        |                |                    |                |            |                      |            |          |
| <= 50% > 50% and <=                        | 23,485       | 350              | 23,835 | 1,799          | 174                | 1,973          | 4,250      | 60                   | 4,310      | 3,973    |
| 70%  | 29,792       | 500              | 30,292 | 1,627          | 182                | 1,809          | 5,035      | 85                   | 5,120      | 2,739    |
| > 70% and <= 90%                           | 32,155       | 791              | 32,946 | 2,023          | 271                | 2,294          | 6,627      | 126                  | 6,753      | 1,093    |
| > 90% and <=                               | ·<br>•       |                  |        | •              |                    | ·              |            |                      |            |          |
| 100% > 100% and                            | 5,644        | 343              | 5,987  | 1,162          | 170                | 1,332          | 1,932      | 59                   | 1,991      | 80       |
| <= 110% > 110% and                         | 2,798        | 255              | 3,053  | 1,185          | 177                | 1,362          | 1,195      | 37                   | 1,232      | 74       |
| <= 130% and <=                             | 1,431        | 197              | 1,628  | 2,430          | 424                | 2,854          | 1,181      | 37                   | 1,218      | 42       |
| > 130% and                                 | <b>7</b> 0   | 1.6              |        | 2 202          | 710                | 2.71.4         | 252        |                      | 20.4       | 1.5      |
| <= 150%<br>> 150%                          | 50           | 16               | 66     | 2,202<br>3,778 |                    | 2,714<br>5,397 | 373<br>250 | 11<br>9              | 384<br>259 | 15<br>34 |
| Total with                                 |              |                  |        |                |                    |                |            |                      |            |          |
| LTVs                                       | 95,355       | 2.452            | 97,807 | 16,206         | 3 529              | 19,735         | 20,843     | 424                  | 21,267     | 8,050    |
| Other (2)                                  | 477          | 12               | 489    | -              | 15                 | 15             | 308        | 2                    | 310        | 672      |
| Total                                      | 95,832       | 2,464            | 98,296 | 16,206         | 3,544              | 19,750         | 21,151     | 426                  | 21,577     | 8,722    |
| Total portfolio average LTV (3)            | 65%          | 78%              | 65%    | 112%           | 140%               | 117%           | 73%        | 81%                  | 73%        | 51%      |
| Average LTV on new originations during the |              |                  |        |                |                    |                |            |                      |            |          |
| year (3)                                   |              |                  | 64%    |                |                    | 73%            |            |                      | 65%        | n/a      |

For the notes to this table refer to the following page.

# Key loan portfolios\*:Residential mortgages (continued)

|   | Į          | JK Retail<br>Non- |        | Ul         | ster Bank<br>Non- |        | RBS C        | Citizens (1) Non- |                    | Wealth |
|---|------------|-------------------|--------|------------|-------------------|--------|--------------|-------------------|--------------------|--------|
|   | Performing |                   | Total  | Performing |                   | Total  | Performing p |                   | Total              |        |
| Loan-to-value                                       | £m         | £m                | £m     | £m         | £m                | £m     | £m           | £m                | £m                 | £m     |
| 31 December   |            |                   |        |            |                   |        |              |                   |                    |        |
| 2012  |            |                   |        |            |                   |        |              |                   |                    |        |
| <= 50%  | 22,306     | 327               | 22,633 | 2,182      | 274               | 2,456  | 4,167        | 51                | 4,218              | 3,914  |
| > 50% and $<=$                                      |            |                   |        |            |                   |        |              |                   |                    | 2,802  |
| 70%   | 27,408     | 457               | 27,865 | 1,635      | 197               | 1,832  | 4,806        | 76                | 4,882              |        |
| > 70% and $<=$                                      |            |                   |        |            |                   |        |              |                   |                    | 1,107  |
| 90%   | 34,002     | 767               | 34,769 | 2,019      | 294               | 2,313  | 6,461        | 114               | 6,575              |        |
| > 90% and <=  |            |                   |        |            |                   |        |              |                   |                    | 100    |
| 100%  | 7,073      | 366               | 7,439  | 1,119      | 156               | 1,275  | 2,011        | 57                | 2,068              |        |
| > 100% and  |            |                   |        |            |                   |        |              |                   |                    | 82     |
| <= 110%   | 3,301      | 290               | 3,591  | 1,239      | 174               | 1,413  | 1,280        | 43                | 1,323              |        |
| > 110% and  |            |                   |        |            |                   |        |              |                   |                    | 56     |
| <= 130%   | 1,919      | 239               | 2,158  | 2,412      | 397               | 2,809  | 1,263        | 42                | 1,305              |        |
| > 130% and  | 0.0        | 2.0               | 400    |            |                   | 2 (10  | 1.53         |                   |                    | 19     |
| <= 150%   | 83         | 26                | 109    | 2,144      |                   | 2,618  | 463          | 14                | 477                |        |
| > 150%  | -          | -                 | -      | 3,156      | 1,290             | 4,446  | 365          | 14                | 379                | 32     |
| Total with  |            |                   |        |            |                   |        |              |                   |                    |        |
| LTVs  | 96,092     | 2.472             | 98,564 | 15,906     | 3 256             | 19,162 | 20,816       | 411.2             | 21,227             | 8,112  |
| Other (2)   | 486        | 12                | 498    | -          | -                 | -      | 292          | 19                | 311                | 674    |
| outer (2)   | 100        | 12                | 170    |            |                   |        | 2,2          | 17                | 311                | 071    |
| Total   | 96,578     | 2,484             | 99,062 | 15,906     | 3,256             | 19,162 | 21,108       | 430 2             | 21,538             | 8,786  |
| Total portfolio average LTV (3)                     | 66%        | 80%               | 67%    | 108%       | 132%              | 112%   | 75%          | 86%               | 75%                | 51%    |
| Average LTV on new originations during the year (3) |            |                   | 65%    |            |                   | 74%    |              |                   | 64%                | n/a    |
| year (3)  |            |                   | 03/0   |            |                   | 1 + 10 |              |                   | U <del>-1</del> /U | 11/ a  |

## Notes:

<sup>(1)</sup> Includes residential mortgages and home equity loans and lines (refer to page 46 for a breakdown of balances).

<sup>(2)</sup> Where no indexed LTV is held.

<sup>(3)</sup> 

For all divisions except Wealth, average LTV weighted by value is calculated using the LTV on each individual mortgage and applying a weighting based on the value of each mortgage. For Wealth, LTVs are at point of origination and portfolio average LTVs are calculated on a ratio basis (ratio of outstanding balances to total property value). Wealth non-performing mortgage loans were minimal at £127 million (31 December 2012 - £108 million)

| App | endix | 3 | Credit risk | (continued) | ) |
|-----|-------|---|-------------|-------------|---|
|-----|-------|---|-------------|-------------|---|

Key loan portfolios\*:Residential mortgages (continued)

#### Key points

#### **UK Retail**

- The UK Retail mortgage portfolio totalled £98.3 billion at 30 June 2013, a decrease of 0.8% from 31 December 2012. The assets were prime mortgages and included £8.5 billion (8.6% of the total portfolio) of residential buy-to-let lending. As at June 2013 approximately 40% of the portfolio consisted of fixed rate, 5% a combination of fixed and variable rates and the remainder variable rate mortgages (including those on managed rates).
- During Q1 mortgage advisors were retrained in advance of the requirements of the Mortgage Market Review. As a result, new business volumes through the branch and telephone distribution channels fell. Gross new mortgage lending amounted to £5.5 billion in the first half of 2013 and average LTV by volume was 59.0% compared to 61.3% for 31 December 2012. The average LTV calculated by weighted loan-to-value of lending was 63.6% (31 December 2012 65.2%). The ratio of total lending to total property valuations was 55.2% (31 December 2012 56.3%).
- Based on the Halifax Price Index at March 2013, the portfolio average indexed LTV by volume was 56.5% (31 December 2012 58.1%) and 65.0% by weighted value of debt outstanding (31 December 2012 66.8%). The ratio of total outstanding balances to total indexed property valuations was 47.1% (31 December 2012 48.5%).
- The arrears rate (defined as more than three payments in arrears, excluding repossessions and shortfalls post property sale), was broadly stable at 1.4% (31 December 2012 1.5%).
- The impairment charge for mortgage loans was £25.5 million for the half year to June 2013 compared with £33.9 million in H2 2012.

#### Ulster Bank

· Ulster Bank's residential mortgage portfolio totalled £19.7 billion at 30 June 2013, with 88% in the Republic of Ireland and 12% in Northern Ireland. At constant exchange rates, the portfolio decreased 1.3% from 31 December

2012 as a result of amortisation and limited growth owing to low market demand.

- The assets included £2.3 billion (12% of total) of residential buy-to-let loans. The interest rate product mix was approximately 67% on tracker rate, 23% on variable rate and 10% on fixed rate products.
- The average individual LTV on new originations was 73% in H1 2013, (74% in H2 2012); the volume of new business remained very low. The maximum LTV available to Ulster Bank customers was 90% with the exception of a specific Northern Ireland scheme which permits LTVs of up to 95% (although Ulster Bank's exposure is capped at 85% LTV).
- The House Price Index was stable during H1 2013 so the underlying portfolio LTVs were unchanged. The reported increase in average portfolio LTV (112% at 31 December 2012 compared to 117% at 30 June 2013) resulted from refinements in the calculation to align with the LTV used for other purposes.

# Appendix 3 Credit risk (continued)

Key loan portfolios\*: Residential mortgages (continued)

Key points (continued)

#### **RBS** Citizens

- RBS Citizens residential real estate portfolio totalled £21.6 billion at 30 June 2013 (31 December 2012 £21.5 billion). The Core business comprised 89% of the portfolio.
- The portfolio comprised £6.2 billion (Core £5.8 billion; Non-Core £0.4 billion) of first lien residential mortgages (1% in second lien position) and £15.4 billion (Core £13.5 billion; Non-Core £1.9 billion) of home equity loans and lines (first and second liens). Home equity Core consisted of 48% in first lien position while Non-Core consisted of 95% in second lien position.
- RBS Citizens continues to focus on the 'footprint states' in the regions of New England, the Mid Atlantic and the Mid West. At 30 June 2013, £18.2 billion (84% of the total portfolio) was within footprint.
- Of the total residential real estate portfolio, 11% was in the Non-Core portfolio, of which the serviced by others (SBO) element was the largest component (75%). The SBO portfolio consisted of purchased pools of home equity loans and lines. In Q2 2013, 5.8% (annualised) of the portfolio was charged-off, an improvement from 2012 when the full year charge-off rate was 7.4%. Excluding one-time events the 2012 full year charge-off rate was 6.8%. The high rate was due to significant lending in out-of-footprint geographies, high (95%) second lien concentrations, and high LTV exposures (108% weighted average LTV at 30 June 2013). The SBO book was closed to new purchases from the third quarter of 2007 and is in run-off, with exposure down from £1.8 billion at 31 December 2012 to £1.7 billion at 30 June 2013. The arrears rate of the SBO portfolio continued to decrease (1.6% at 30 June 2013 compared to 1.9% at 31 December 2012) due primarily to portfolio liquidation (with highest risk borrowers charged-off) as well as more effective account servicing and collections.
- The current weighted average LTV of the real estate portfolio decreased to 73% at 30 June 2013 from 75% at 31 December 2012, driven by increases in the Case-Shiller home price index from Q3 2012 to Q4 2012. The weighted average LTV of the real estate portfolio excluding SBO was 70%.

### Key loan portfolios\* (continued)

#### Interest only retail loans

The Group's principal interest only retail loan portfolios include interest only mortgage lending in UK Retail, Ulster Bank and Wealth and RBS Citizens' portfolios of home equity lines of credit (HELOC) and interest only mortgage portfolios. The table below analyses these interest only retail loans.

|                     | 30 June 2 | 31 December 2012 |           |       |
|---------------------|-----------|------------------|-----------|-------|
|                     |           |                  | Other     |       |
|                     | Mortgages | loans            | Mortgages | loans |
|                     | £bn       | £bn              | £bn       | £bn   |
| Variable rate       | 37.2      | 4.8              | 38.5      | 4.7   |
| Fixed rate          | 8.2       | 0.5              | 8.1       | 0.8   |
| Interest only loans | 45.4      | 5.3              | 46.6      | 5.5   |
| Mixed repayment (1) | 8.5       | -                | 8.8       | -     |
| Total               | 53.9      | 5.3              | 55.4      | 5.5   |

#### Note:

The Group has reduced its exposure to interest only mortgages. UK Retail stopped offering interest only mortgages to residential owner occupied customers with effect from 1 December 2012. Interest only repayment remains an option for buy-to-let mortgages. Ulster Bank withdrew interest only as a standard mortgage offering for new lending in the Republic of Ireland in 2010 and in Northern Ireland in 2012. Interest only mortgages are now granted on a very limited basis to high net worth customers or as part of its forbearance programme. RBS Citizens offers its customers interest only mortgages and conventional HELOC that enter an amortising repayment period after the interest only period. Wealth offers interest only mortgages to its high net worth customers.

The tables below analyse the Group's interest only mortgage and HELOC portfolios (excluding mixed repayment mortgages) by type, by contractual year of maturity and by originating division.

|                          | 2013   |           |           |           |           |        | After |       |
|--------------------------|--------|-----------|-----------|-----------|-----------|--------|-------|-------|
|                          | (1) 20 | )14-15 20 | 016-20 20 | )21-25 20 | )26-30 20 | )31-40 | 2040  | Total |
| 30 June 2013             | £bn    | £bn       | £bn       | £bn       | £bn       | £bn    | £bn   | £bn   |
|                          |        |           |           |           |           |        |       |       |
| Bullet principal         |        |           |           |           |           |        |       |       |
| repayment (2)            | 1.0    | 2.8       | 6.9       | 5.8       | 7.9       | 9.7    | 0.6   | 34.7  |
| Conversion to amortising |        |           |           |           |           |        |       |       |
| (2,3)                    | 0.2    | 1.4       | 5.8       | 3.1       | 0.1       | 0.1    | -     | 10.7  |
| Conversion to amortising |        |           |           |           |           |        | 0.0   |       |

<sup>(1)</sup> Mortgages with partial interest only and partial capital repayments.

| Total   | 1.2                   | 4.2              | 12.7             | 8.9              | 8.0              | 9.8           | 0.6            | 45.4         |
|---|-----------------------|------------------|------------------|------------------|------------------|---------------|----------------|--------------|
| 31 December 2012  | 2013<br>(1) 20<br>£bn | 014-15 20<br>£bn | 016-20 20<br>£bn | )21-25 20<br>£bn | 026-30 20<br>£bn | 031-40<br>£bn | After 2040 £bn | Total<br>£bn |
| Bullet principal repayment (2) Conversion to amortising | 1.4                   | 2.9              | 6.8              | 5.9              | 8.1              | 9.9           | 0.7            | 35.7         |
| (2,3)   | 0.5                   | 1.7              | 5.8              | 2.7              | 0.1              | 0.1           | -              | 10.9         |
| Total   | 1.9                   | 4.6              | 12.6             | 8.6              | 8.2              | 10.0          | 0.7            | 46.6         |

#### Notes:

- (1) 2013 includes a small pre-2013 maturity exposure.
- (2) Includes £2.1 billion (31 December £2.2 billion) of repayment mortgages that have been granted interest only concessions (forbearance).
- (3) Maturity date relates to the expiry of the interest only period.

# Appendix 3 Credit risk (continued)

Key loan portfolios\*: Interest only retail loans (continued)

| 30 June 2013     | Bullet<br>principal<br>repayment<br>£bn | Conversion to amortising £bn | Total | % divisional mortgage lending % |
|------------------|---|------------------------------|-------|---------------------------------|
| Division         |   |                              |       |                                 |
| UK Retail        | 27.0                                    | -                            | 27.0  | 27.5                            |
| Ulster Bank      | 1.4                                     | 1.2                          | 2.6   | 13.2                            |
| RBS Citizens     | 0.4                                     | 9.5                          | 9.9   | 45.9                            |
| Wealth           | 5.9                                     | -                            | 5.9   | 67.6                            |
| Total            | 34.7                                    | 10.7                         | 45.4  |                                 |
| 31 December 2012 |   |                              |       |                                 |
| Division         |   |                              |       |                                 |
| UK Retail        | 28.1                                    | -                            | 28.1  | 28.4                            |
| Ulster Bank      | 1.4                                     | 1.8                          | 3.2   | 16.7                            |
| RBS Citizens     | 0.5                                     | 9.0                          | 9.5   | 44.1                            |
| Wealth           | 5.7                                     | 0.1                          | 5.8   | 66.0                            |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

Total 35.7 10.9 46.6

#### **UK Retail**

UK Retail's interest only mortgages require full principal repayment (bullet) at the time of maturity. Typically such loans have terms of between 15 and 20 years. Contact strategies are in place to remind customers of their need to have an adequate repayment vehicle throughout the mortgage term. Of the bullet loans that matured in 2012, 60% had been fully repaid by 30 June 2013. The unpaid balance totalled £83 million, 93% of which continued to meet agreed payment arrangements (including balances that have been restructured on a capital repayment basis with eight months of the contract date; customers are allowed eight months leeway for their investment plan to mature and cashed in to repay the mortgage). Of the remaining loans, 72% had an indexed LTV of 70% or less with only 11.4% above 90%. Customers may be offered a short extension to the term of an interest only mortgage or a conversion of an interest only mortgage to one featuring repayment of both capital and interest, subject to affordability and characteristics such as the customers' income and ultimate repayment vehicle. The majority of term extensions in UK Retail are classified as forbearance.

#### Ulster Bank

Ulster Bank's interest only mortgages require full principal repayment (bullet) at the time of maturity; or payment of both capital and interest from the end of the interest only period, typically seven years, so that customers meet their contractual repayment obligations. For bullet customers, contact strategies are in place to remind them of the need to repay principal at the end of the mortgage term.

\*Not within the scope of Deloitte LLP's review report

Appendix 3 Credit risk (continued)

### Key loan portfolios\*: Interest only retail loans (continued)

Of the bullet mortgages that matured in 2012 (£0.7 million), 29% had fully repaid by 30 June 2013 leaving residual balances of £0.5 million, 88% of which were meeting the terms of a revised repayment schedule. Of the amortising loans that matured in 2012 (£269 million), 68% were meeting the terms of a revised repayment schedule.

Ulster Bank also offers temporary interest only periods to customers as part of its forbearance programme. An interest only period of up to two years, is permitted after which the customer enters an amortising repayment period following further assessment of the customer's circumstances. The affordability assessment conducted at the end of the forbearance period takes into consideration the repayment of the arrears that have accumulated based on original terms during the forbearance period. The customer's delinquency status does not deteriorate further while forbearance repayments are maintained. Term extensions in respect of existing interest only mortgages are offered only under a forbearance arrangement.

#### **RBS** Citizens

RBS Citizens has two portfolios of interest only loans. The first is a legacy portfolio of interest only HELOC loans (£0.4 billion at 30 June 2013) for which repayment of principal is due at maturity. The majority of these loans are due to mature between 2013 and 2015. Of those that matured in 2012, 67% had fully repaid by 30 June 2013 with residual balances of £30 million, 90% of which remained up-to-date with the terms of a revised repayment schedule. The second is an interest only portfolio of loans that convert to amortising after an interest only period of typically 10 years (£9.5 billion at June 2013 of which £8.8 billion were HELOCs). For these loans, the typical payments increase is currently 168% (average increase calculated at £221 per month). Delinquency rates showed a modest increase in the

over 30 days' arrears rate.

The table below analyses the Group's retail mortgage portfolio between interest only mortgages (excluding mixed repayment mortgages) and other mortgage loans.

| 30 June 2013            | Interest<br>only<br>£bn | Other<br>£bn | Total<br>£bn |
|-------------------------|-------------------------|--------------|--------------|
| Arrears status          |                         |              |              |
| Current                 | 43.2                    | 95.1         | 138.3        |
| 1 to 90 days in arrears | 1.1                     | 3.3          | 4.4          |
| 90+ days in arrears     | 1.1                     | 4.5          | 5.6          |
| Total                   | 45.4                    | 102.9        | 148.3        |
| Current LTV             |                         |              |              |
| <= 50%                  | 10.4                    | 23.7         | 34.1         |
| > 50% and <= 70%        | 12.9                    | 27.1         | 40.0         |
| > 70% and <= 90%        | 13.1                    | 30.0         | 43.1         |
| > 90% and <= 100%       | 3.2                     | 6.2          | 9.4          |
| > 100% and <= 110%      | 2.2                     | 3.5          | 5.7          |
| > 110% and <= 130%      | 1.6                     | 4.1          | 5.7          |
| > 130% and <= 150%      | 0.6                     | 2.6          | 3.2          |
| > 150%                  | 1.2                     | 4.5          | 5.7          |
| Total with LTVs         | 45.2                    | 101.7        | 146.9        |
| Other                   | 0.2                     | 1.2          | 1.4          |
| Total                   | 45.4                    | 102.9        | 148.3        |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

# Appendix 3 Credit risk (continued)

Key loan portfolios\*: Interest only retail loans (continued)

| 31 December 2012        | Interest<br>only<br>£bn | Other<br>£bn | Total<br>£bn |
|-------------------------|-------------------------|--------------|--------------|
| Arrears status          |                         |              |              |
| Current                 | 44.4                    | 94.4         | 138.8        |
| 1 to 90 days in arrears | 1.0                     | 3.3          | 4.3          |
| 90+ days in arrears     | 1.2                     | 4.2          | 5.4          |
| Total                   | 46.6                    | 101.9        | 148.5        |

### Current LTV

| <= 50%             | 10.3 | 22.9  | 33.2  |
|--------------------|------|-------|-------|
| > 50% and <= 70%   | 12.4 | 25.0  | 37.4  |
| > 70% and $<= 90%$ | 13.6 | 31.2  | 44.8  |
| > 90% and <= 100%  | 3.6  | 7.3   | 10.9  |
| > 100% and <= 110% | 2.4  | 4.0   | 6.4   |
| > 110% and <= 130% | 2.0  | 4.3   | 6.3   |
| > 130% and <= 150% | 0.8  | 2.4   | 3.2   |
| > 150%             | 1.2  | 3.7   | 4.9   |
|                    |      |       |       |
| Total with LTVs    | 46.3 | 100.8 | 147.1 |
| Other              | 0.3  | 1.1   | 1.4   |
|                    |      |       |       |
| Total              | 46.6 | 101.9 | 148.5 |

#### Appendix 3 Credit risk (continued)

Key loan portfolios\* (continued)

Ulster Bank Group (Core and Non-Core)

#### Overview

At 30 June 2013, Ulster Bank Group accounted for 10% of the Group's total gross loans to customers (31 December 2012 - 10%) and 8% of the Group's Core gross loans to customers (31 December 2012 - 8%). During the period, there was a modest improvement in the economic outlook for Ireland with key economic indicators such as tax revenue, house price indices and GDP growth forecast stabilising.

The impairment charge of £929 million for H1 2013 (H2 2012 - £1,174 million) was driven by a combination of new defaulting customers and higher provisions on existing defaulted cases as security values deteriorated.

Provisions as a percentage of risk elements in lending were 57% at 30 June 2013 in line with year end. Ulster Bank impairment provisions take into account recovery strategies for its commercial real estate portfolio, as currently there is very limited liquidity in the Irish commercial and development market.

Risk elements in lending were £20.4 billion at 30 June 2013 (31 December 2012 - £18.8 billion). This included exposures of £1.2 billion relating to corporate customers which were 90 days past due but subject to on-going renegotiations and awaiting final agreement with the customers. The increase was also driven by foreign exchange movements of £0.7 billion, partially offset by write-offs totalling £0.3 billion.

Core

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

The impairment charge for H1 2013 of £503 million (H2 2012 - £647 million), while representing a decrease of £144 million on H2 2012, reflected the difficult economic climate in Ireland and its impact on default levels, particularly in the corporate portfolios. The mortgage sector accounted for £181 million (36%) of the total H1 2013 impairment charge (H2 2012 - £290 million), representing a decrease of £109 million.

### Non-Core

The impairment charge for H1 2013 was £426 million (H2 2012 - £527 million), with the commercial real estate sector accounting for £372 million (87%).

## Appendix 3 Credit risk (continued)

Key loan portfolios\*: Ulster Bank Group (Core and Non-Core) (continued)
The table below analyses Ulster Bank Group's loans, REIL and impairments by sector.

|                         |        |        |            | (       | Credit metri | ics        |            |             |
|-------------------------|--------|--------|------------|---------|--------------|------------|------------|-------------|
|                         |        |        |            | REIL as |              |            |            |             |
|                         |        |        |            | a       |              | Provisions |            |             |
|                         |        |        |            | % of    | Provisions   | as a % of  | YTD        | YTD         |
|                         | Gross  |        |            | gross   | as a % of    | gross      | Impairment | Amounts     |
|                         | loans  | REIL   | Provisions | loans   | REIL         | loans      | _          | written-off |
| Sector analysis         | £m     | £m     | £m         | %       | %            | %          | £m         | £m          |
| 30 June 2013<br>Core    |        |        |            |         |              |            |            |             |
| Mortgages<br>Commercial | 19,750 | 3,429  | 1,758      | 17.4    | 51           | 8.9        | 181        | 10          |
| real estate             |        |        |            |         |              |            |            |             |
| - investment            | 3,634  | 1,895  | 696        | 52.1    | 37           | 19.2       | 97         | 11          |
| - development           | 742    | 485    | 224        | 65.4    | 46           | 30.2       | 26         | -           |
| Other corporate         | 7,542  | 2,561  | 1,554      | 34.0    | 61           | 20.6       | 186        | 65          |
| Other lending           | 1,287  | 208    | 198        | 16.2    | 95           | 15.4       | 13         | 23          |
|                         | 32,955 | 8,578  | 4,430      | 26.0    | 52           | 13.4       | 503        | 109         |
| Non-Core                |        |        |            |         |              |            |            |             |
| Commercial real estate  |        |        |            |         |              |            |            |             |
| - investment            | 3,441  | 3,248  | 1,572      | 94.4    | 48           | 45.7       | 129        | 15          |
|                         |        | 7,282  | 4,863      | 98.4    | 67           | 65.7       | 243        | 205         |
| - development           |        | -      | 797        | 83.2    | 61           | 51.2       | 54<br>54   |             |
| Other corporate         | 1,558  | 1,296  | 191        | 03.2    | 01           | 31.2       | 34         | 4           |
|                         | 12,403 | 11,826 | 7,232      | 95.3    | 61           | 58.3       | 426        | 224         |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

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Credit metrics

58

45.3

77

23

| Ulster Bank     |        |        |        |      |    |      |     |     |
|-----------------|--------|--------|--------|------|----|------|-----|-----|
| Group           |        |        |        |      |    |      |     |     |
| Mortgages       | 19,750 | 3,429  | 1,758  | 17.4 | 51 | 8.9  | 181 | 10  |
| Commercial      |        |        |        |      |    |      |     |     |
| real estate     |        |        |        |      |    |      |     |     |
| - investment    | 7,075  | 5,143  | 2,268  | 72.7 | 44 | 32.1 | 226 | 26  |
| - development   | 8,146  | 7,767  | 5,087  | 95.3 | 65 | 62.4 | 269 | 205 |
| Other corporate | 9,100  | 3,857  | 2,351  | 42.4 | 61 | 25.8 | 240 | 69  |
| Other lending   | 1,287  | 208    | 198    | 16.1 | 95 | 15.4 | 13  | 23  |
|                 |        |        |        |      |    |      |     |     |
|                 | 45,358 | 20,404 | 11,662 | 45.0 | 57 | 25.7 | 929 | 333 |

Appendix 3 Credit risk (continued)

Other corporate 1,570 1,230

Key loan portfolios\*: Ulster Bank Group (Core and Non-Core) (continued)

|                                 |        |        |            | REIL as |            |            |            |             |
|---------------------------------|--------|--------|------------|---------|------------|------------|------------|-------------|
|                                 |        |        |            | a       |            | Provisions |            |             |
|                                 |        |        |            | % of    | Provisions | as a % of  | YTD        | YTD         |
|                                 | Gross  |        |            | gross   | as a % of  | gross]     | Impairment | Amounts     |
|                                 | loans  | REIL I | Provisions | loans   | REIL       | loans      | charge     | written-off |
| Sector analysis                 | £m     | £m     | £m         | %       | %          | %          | £m         | £m          |
|                                 |        |        |            |         |            |            |            |             |
| 31 December                     |        |        |            |         |            |            |            |             |
| 2012                            |        |        |            |         |            |            |            |             |
| Core                            |        |        |            |         |            |            |            |             |
| Mortgages                       | 19,162 | 3,147  | 1,525      | 16.4    | 48         | 8.0        | 646        | 22          |
| Commercial                      |        |        |            |         |            |            |            |             |
| real estate                     |        |        |            |         |            |            |            |             |
| <ul> <li>investment</li> </ul>  | 3,575  | 1,551  | 593        | 43.4    | 38         | 16.6       | 221        | -           |
| <ul> <li>development</li> </ul> | 729    | 369    | 197        | 50.6    | 53         | 27.0       | 55         | 2           |
| Other corporate                 | 7,772  | 2,259  | 1,394      | 29.1    | 62         | 17.9       | 389        | 15          |
| Other lending                   | 1,414  | 207    | 201        | 14.6    | 97         | 14.2       | 53         | 33          |
|                                 |        |        |            |         |            |            |            |             |
|                                 | 32,652 | 7,533  | 3,910      | 23.1    | 52         | 12.0       | 1,364      | 72          |
| Non-Core                        |        |        |            |         |            |            |            |             |
| Commercial                      |        |        |            |         |            |            |            |             |
| real estate                     |        |        |            |         |            |            |            |             |
|                                 | 2 292  | 2 800  | 1 /22      | 82.8    | 51         | 42.4       | 288        | 15          |
| - investment                    | 3,383  | 2,800  | 1,433      |         |            |            |            |             |
| <ul> <li>development</li> </ul> | 7,607  | 7,286  | 4,720      | 95.8    | 65         | 62.0       | 611        | 103         |

78.3

711

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

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|                         | 12,560 | 11,316 | 6,864  | 90.1 | 61 | 54.6 | 976   | 141 |
|-------------------------|--------|--------|--------|------|----|------|-------|-----|
| Ulster Bank             |        |        |        |      |    |      |       |     |
| Group                   | 10 162 | 2 147  | 1,525  | 16.4 | 48 | 8.0  | 646   | 22  |
| Mortgages<br>Commercial | 19,162 | 3,147  | 1,323  | 10.4 | 40 | 0.0  | 040   | 22  |
| real estate             |        |        |        |      |    |      |       |     |
| - investment            | 6,958  | 4,351  | 2,026  | 62.5 | 47 | 29.1 | 509   | 15  |
| - development           | 8,336  | 7,655  | 4,917  | 91.8 | 64 | 59.0 | 666   | 105 |
| Other corporate         | 9,342  | 3,489  | 2,105  | 37.3 | 60 | 22.5 | 466   | 38  |
| Other lending           | 1,414  | 207    | 201    | 14.6 | 97 | 14.2 | 53    | 33  |
|                         |        |        |        |      |    |      |       |     |
|                         | 45,212 | 18,849 | 10,774 | 41.7 | 57 | 23.8 | 2,340 | 213 |

Geographical analysis: Commercial real estate

|                       | Investme      | ent        | Develop      | ment        |        |
|-----------------------|---------------|------------|--------------|-------------|--------|
|                       | Commercial Re | esidential | Commercial R | Residential | Total  |
| Exposure by geography | £m            | £m         | £m           | £m          | £m     |
| 30 June 2013          |               |            |              |             |        |
| ROI                   | 3,523         | 820        | 1,502        | 3,793       | 9,638  |
| NI                    | 1,064         | 209        | 623          | 1,961       | 3,857  |
| UK (excluding NI)     | 1,363         | 81         | 78           | 171         | 1,693  |
| RoW                   | 14            | 1          | 8            | 10          | 33     |
|                       | 5,964         | 1,111      | 2,211        | 5,935       | 15,221 |
| 31 December 2012      |               |            |              |             |        |
| ROI                   | 3,546         | 779        | 1,603        | 3,653       | 9,581  |
| NI                    | 1,083         | 210        | 631          | 2,059       | 3,983  |
| UK (excluding NI)     | 1,239         | 86         | 82           | 290         | 1,697  |
| RoW                   | 14            | 1          | 8            | 10          | 33     |
|                       | 5,882         | 1,076      | 2,324        | 6,012       | 15,294 |

# Appendix 3 Credit risk (continued)

Key loan portfolios\*: Ulster Bank Group (Core and Non-Core) (continued)

Key points

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

- The commercial real estate lending portfolio for Ulster Bank Group (Core and Non-Core) totalled £15.2 billion at 30 June 2013 (against which provisions of £7.4 billion were held on REIL of £12.9 billion), of which £10.8 billion or 71% was in Non-Core. The geographic split of the total Ulster Bank Group commercial real estate portfolio remained similar to 31 December 2012, with 63.3% in Republic of Ireland (31 December 2012 62.6%), 25.3% in Northern Ireland (31 December 2012 26.0%), 11.1% in the UK excluding Northern Ireland (31 December 2012 11.1%) and the balance (<0.1%) in the Rest of World (primarily Europe).
- Commercial real estate continues to be the sector driving the Ulster Bank Group defaulted loan book. Exposure to this sector fell by £73 million in the six months from 31 December 2012 despite an increase of £480 million due to foreign exchange movements. In line with the Group's sector concentration risk reduction strategy, exposure to commercial real estate fell by £73 million over the period. The decline was driven by repayments of £354 million and write-offs of £200 million, partially offset by adverse exchange rate movements of £480 million.
- The outlook for the property sector remains challenging. While there appear to be some signs of stabilisation in the main urban centres, the outlook remains negative for secondary property locations on the island of Ireland.
- During H1, Ulster Bank saw further migration of commercial real estate exposures managed under the Group's watchlist process, where various measures may be agreed to assist customers whose loans are performing but who are experiencing temporary financial difficulties.

### Residential mortgages

Mortgage lending portfolio analysis by country of location of the underlying security is set out below.

|     |         | 31       |
|-----|---------|----------|
|     | 30 June | December |
|     | 2013    | 2012     |
|     | £m      | £m       |
| ROI | 17,476  | 16,873   |
| NI  | 2,274   | 2,289    |
| N   | 2,214   | 2,209    |
|     | 19,750  | 19,162   |

#### Appendix 3 Credit risk (continued)

#### Credit risk assets\*

Credit risk assets analysed in this appendix are presented to supplement the balance sheet related credit risk analyses on pages 2 to 12. Credit risk assets consist of:

Lending - cash and balances at central banks and loans and advances to banks and customers (including overdraft facilities, instalment credit and finance leases);

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

Rate risk management, which includes exposures arising from foreign exchange transactions, interest rate swaps, credit default swaps and options. Exposures are mitigated by (i) offsetting in-the-money and out-of-the-money transactions where such transactions are governed by legally enforcing netting agreements; and (ii) the receipt of financial collateral (primarily cash and bonds) using industry standard collateral agreements.

Contingent obligations, primarily letters of credit and guarantees.

Credit risk assets exclude issuer risk (primarily debt securities) and reverse repurchase arrangements. They take account of legal netting arrangements that provide a right of legal set-off but do not meet the offset criteria under IFRS.

|   |         | 31       |
|---|---------|----------|
|   | 30 June | December |
|   | 2013    | 2012     |
| Divisional analysis of credit risk assets | £m      | £m       |
| UK Retail                                 | 112,755 | 114,120  |
| UK Corporate                              | 99,223  | 101,148  |
| Wealth                                    | 20,588  | 19,913   |
| International Banking                     | 60,698  | 64,518   |
| Ulster Bank                               | 34,650  | 34,232   |
| US Retail & Commercial                    | 58,139  | 55,036   |
| Retail & Commercial                       | 386,053 | 388,967  |
| Markets                                   | 89,901  | 106,336  |
| Other                                     | 81,496  | 65,186   |
|   |         |          |
| Core                                      | 557,450 | 560,489  |
| Non-Core                                  | 55,140  | 65,220   |
|   | 612,590 | 625,709  |

#### Key points

The trends in the portfolio continue to reflect the Group's strategy, with the £13.1 billion reduction in overall credit risk assets driven by a decrease in exposure in the Non-Core division. At 30 June 2013, Non-Core accounted for 9% of the overall Group credit assets (31 December 2012 - 10%).

Exposure in the Retail & Commercial divisions remained broadly stable, with a fall in International Banking offset by growth in US Retail & Commercial and Wealth. The reduction in International Banking was spread across all sectors and geographies. The increase in US Retail & Commercial was predominantly due to exchange rate movements.

Exposure in Markets declined during the period, primarily driven by a reduction in CDS activities. There was also a reduction in other rate risk management products, reduced placement activity with central banks and in securitisation exposure. This was offset by an increase in 'Other' (predominantly consisting of Group Treasury's exposure to central banks in the UK, US and Germany) which is a function of the Group's liquidity requirements and cash positions.

Non-Core declined by £10.1 billion (15.5% of the 2012 portfolio) during the period, mainly due to repayments, run offs, and disposals. The property, TMT and natural resources sectors accounted for 76% of the reduction in Non-Core.

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

### Credit risk assets\* (continued)

### Asset quality

The Group categorises exposures by credit grade for risk management and reporting purposes. Customers are assigned credit grades based on various credit grading models that reflect the key drivers of default for each customer type. All credit grades across the Group map to both a Group level asset quality scale, used for external financial reporting, and, for wholesale exposures, a master grading scale which is used for internal management reporting across portfolios. As a result, measures of risk exposure may be readily aggregated and reported at increasing levels of granularity depending on stakeholder or business need.

The table below shows credit risk assets by asset quality (AQ) band:

|           |             |         | 30 June  | 2013    |       | 31 December 2012 |          |         |       |
|-----------|-------------|---------|----------|---------|-------|------------------|----------|---------|-------|
| Asset     | Probability |         |          |         |       |                  |          |         |       |
| quality   | of default  | Core    | Non-Core | Total   | Total | Core             | Non-Core | Total   | Total |
| band      | range       | £m      | £m       | £m      | %     | £m               | £m       | £m      | %     |
|           |             |         |          |         |       |                  |          |         |       |
|           | 0% -        |         |          |         |       |                  |          |         |       |
| AQ1       | 0.034%      | 139,949 | 4,603    | 144,552 | 23.6  | 131,772          | 7,428    | 139,200 | 22.2  |
|           | 0.034% -    |         |          |         |       |                  |          |         |       |
| AQ2       | 0.048%      | 25,694  | 2,410    | 28,104  | 4.6   | 25,334           | 2,241    | 27,575  | 4.4   |
|           | 0.048% -    |         |          |         |       |                  |          |         |       |
| AQ3       | 0.095%      | 44,179  | 1,661    | 45,840  | 7.5   | 43,925           | 2,039    | 45,964  | 7.3   |
|           | 0.095% -    |         |          |         |       |                  |          |         |       |
| AQ4       | 0.381%      | 103,893 | 5,910    | 109,803 | 17.9  | 112,589          | 6,438    | 119,027 | 19.0  |
|           | 0.381% -    |         |          |         |       |                  |          |         |       |
| AQ5       | 1.076%      | 89,845  | 5,411    | 95,256  | 15.5  | 92,130           | 7,588    | 99,718  | 15.9  |
|           | 1.076% -    |         |          |         |       |                  |          |         |       |
| AQ6       | 2.153%      | 47,558  | 4,008    | 51,566  | 8.4   | 45,808           | 5,525    | 51,333  | 8.2   |
|           | 2.153% -    |         |          |         |       |                  |          |         |       |
| AQ7       | 6.089%      | 33,664  | 3,681    | 37,345  | 6.1   | 32,720           | 5,544    | 38,264  | 6.1   |
|           | 6.089% -    |         |          |         |       |                  |          |         |       |
| AQ8       | 17.222%     | 10,826  | 1,691    | 12,517  | 2.0   | 13,091           | 1,156    | 14,247  | 2.4   |
|           | 17.222% -   |         |          |         |       |                  |          |         |       |
| AQ9       | 100%        | 8,509   |          | 10,206  | 1.7   | 8,849            |          | 10,922  | 1.8   |
| AQ10      | 100%        | 22,830  | •        | 45,034  | 7.4   | 21,562           | •        | 44,407  | 7.1   |
| Other (1) |             | 30,503  | 1,864    | 32,367  | 5.3   | 32,709           | 2,343    | 35,052  | 5.6   |
|           |             |         |          |         |       |                  |          |         |       |
|           |             | 557,450 | 55,140   | 612,590 | 100   | 560,489          | 65,220   | 625,709 | 100   |

#### Note:

<sup>(1) &#</sup>x27;Other' largely comprises assets covered by the standardised approach, for which a probability of default equivalent to those assigned to assets covered by the internal ratings based approach is not available.

Credit risk assets\*: Asset quality (continued)

|                                     | 30 June |             | 31 December 2012 |             |  |
|-------------------------------------|---------|-------------|------------------|-------------|--|
|                                     |         | % of        | % of             |             |  |
|                                     |         | divisional  |                  | divisional  |  |
|                                     |         | credit risk |                  | credit risk |  |
|                                     | AQ10    | assets      | AQ10             | assets      |  |
| AQ10 credit risk assets by division | £m      | %           | £m               | %           |  |
| UK Retail                           | 4,883   | 4.3         | 4,998            | 4.4         |  |
| UK Corporate                        | 6,664   | 6.7         | 6,310            | 6.2         |  |
| International Banking               | 654     | 1.1         | 612              | 0.9         |  |
| Ulster Bank                         | 9,366   | 27.0        | 8,236            | 24.1        |  |
| US Retail & Commercial              | 636     | 1.1         | 633              | 1.2         |  |
| Retail & Commercial                 | 22,203  | 5.8         | 20,789           | 5.3         |  |
| Markets                             | 627     | 0.7         | 773              | 0.7         |  |
| Core                                | 22,830  | 4.1         | 21,562           | 3.8         |  |
|                                     | ,_,     |             | ,- J <b>-</b>    | 2.0         |  |
| Non-Core                            | 22,204  | 40.3        | 22,845           | 35.0        |  |
|                                     | 45,034  | 7.4         | 44,407           | 7.1         |  |

# Key points

Trends in asset quality of the Group's credit risk exposures in the first half of 2013 reflected changes in the composition of the Core portfolio and the run-off of Non-Core assets.

The increase in the Group's Core exposures within the AQ1 band reflected the increase in the Group Treasury's exposure to sovereigns.

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

Defaulted assets (AQ10) in the Core divisions were concentrated in the personal (41%) and property (29%) sectors, with the remainder spread across other corporate sectors. Core defaulted assets in the personal sector were spread evenly between UK Retail and Ulster Bank, and remained stable over the period. The transport sector showed further signs of stress, with defaulted assets in the shipping sub-sector increasing during the period in UK Corporate.

Weaknesses in the commercial real estate market continued to be the main cause of defaulted assets within Non-Core, with approximately 85% of the defaulted assets in Non-Core in that sector.

Given the weak Irish economy, the stock of defaulted assets in the Ulster Bank portfolio continued to grow, driven by the exposure to the personal and property sectors. Refer to the Risk management section on Ulster Bank Group (Core and Non-Core) for more details.

Appendix 3 Credit risk (continued)

Credit risk assets\*: By sector and geographical region

|                     |         | Western |         |         |         |        |         |         |        |
|---------------------|---------|---------|---------|---------|---------|--------|---------|---------|--------|
|                     |         | Europe  |         |         |         |        |         |         |        |
|                     |         | (excl.  | North   | Asia    | Latin   | Other  | •       |         | Non-   |
|                     | UK      | UK)     | America | Pacific | America | (1)    | Total   | Core    | Core   |
| 30 June 2013        | £m      | £m      | £m      | £m      | £m      | £m     | £m      | £m      | £m     |
| Personal            | 127 674 | 10.620  | 21 140  | 1,451   | 45      | 069    | 190 007 | 177,314 | 3,593  |
|                     | 127,674 | 19,629  | 31,140  |         |         |        | -       | -       | -      |
| Banks               | 2,440   | 32,370  | 5,621   | 7,413   | 1,364   | 2,067  | 51,275  | 50,813  | 462    |
| Other financial     |         |         |         |         |         |        |         |         |        |
| institutions        | 17,980  | 13,703  | 9,420   | 2,661   | 3,951   | 591    | 48,306  | 43,574  | 4,732  |
| Sovereign (2)       | 46,404  | 17,255  | 27,097  | 2,798   | 50      | 969    | 94,573  | 92,924  | 1,649  |
| Property            | 52,009  | 22,744  | 6,498   | 769     | 2,035   | 1,259  | 85,314  | 57,053  | 28,261 |
| Natural resources   | 5,846   | 4,869   | 6,381   | 4,453   | 1,743   | 1,370  | 24,662  | 22,250  | 2,412  |
| Manufacturing       | 9,159   | 5,624   | 6,373   | 2,035   | 378     | 1,136  | 24,705  | 23,717  | 988    |
| Transport (3)       | 12,616  | 5,346   | 4,029   | 4,860   | 2,136   | 4,607  | 33,594  | 26,450  | 7,144  |
| Retail and leisure  | 16,802  | 4,773   | 5,246   | 944     | 539     | 712    | 29,016  | 26,173  | 2,843  |
| Telecommunications, |         |         |         |         |         |        |         |         |        |
| media               |         |         |         |         |         |        |         |         |        |
| and technology      | 3,647   | 2,877   | 3,205   | 1,623   | 30      | 395    | 11,777  | 10,025  | 1,752  |
| Business services   | 16,685  | 3,194   | 6,521   | 913     | 963     | 185    | 28,461  | 27,157  | 1,304  |
|                     | 311.262 | 132.384 | 111.531 | 29.920  | 13.234  | 14.259 | 612.590 | 557,450 | 55.140 |

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

#### 31 December 2012

| Personal            | 129,431 | 19,256 | 30,664 | 1,351 | 39    | 926   | 181,667 | 177,880 | 3,787  |
|---------------------|---------|--------|--------|-------|-------|-------|---------|---------|--------|
| Banks               | 5,023   | 36,573 | 6,421  | 8,837 | 1,435 | 2,711 | 61,000  | 60,609  | 391    |
| Other financial     |         |        |        |       |       |       |         |         |        |
| institutions        | 20,997  | 13,398 | 10,189 | 2,924 | 4,660 | 789   | 52,957  | 47,425  | 5,532  |
| Sovereign (2)       | 38,870  | 26,002 | 14,265 | 2,887 | 64    | 1,195 | 83,283  | 81,636  | 1,647  |
| Property            | 54,831  | 23,220 | 7,051  | 1,149 | 2,979 | 1,280 | 90,510  | 56,566  | 33,944 |
| Natural resources   | 6,103   | 5,911  | 6,758  | 4,129 | 690   | 1,500 | 25,091  | 21,877  | 3,214  |
| Manufacturing       | 9,656   | 5,587  | 6,246  | 2,369 | 572   | 1,213 | 25,643  | 24,315  | 1,328  |
| Transport (3)       | 12,298  | 5,394  | 4,722  | 5,065 | 2,278 | 4,798 | 34,555  | 26,973  | 7,582  |
| Retail and leisure  | 17,229  | 5,200  | 4,998  | 1,103 | 270   | 658   | 29,458  | 26,203  | 3,255  |
| Telecommunications, |         |        |        |       |       |       |         |         |        |
| media               |         |        |        |       |       |       |         |         |        |
| and technology      | 4,787   | 3,572  | 3,188  | 1,739 | 127   | 346   | 13,759  | 10,815  | 2,944  |
| Business services   | 17,089  | 3,183  | 5,999  | 581   | 780   | 154   | 27,786  | 26,190  | 1,596  |

316,314 147,296 100,501 32,134 13,894 15,570 625,709 560,489 65,220

#### Notes:

- (1) Comprises Central and Eastern Europe, the Middle East, Central Asia and Africa, and supranationals such as the World Bank.
- (2) Includes central bank exposures.
- (3) Excludes net investment in operating leases in shipping and aviation portfolios as they are accounted for as property, plant and equipment. However, operating leases are included in the monitoring and management of these portfolios.

#### Appendix 3 Credit risk (continued)

Credit risk assets\*: By sector and geographical region (continued)

### Key points

Conditions in financial markets and evolution of the Group's strategy continued to impact on the composition of its portfolio during 2012 and into the first half of 2013. The following key trends were observed:

A 14% increase in exposures to sovereign, driven by an increase in the Group's placing of deposits with central banks;

A 16% decrease in exposures to banks, partly reflecting the reduction in CDS activities. There was also a general reduction in activity in eurozone peripheral countries as risk appetite was reduced.

A 9% decrease in exposures to other financial institutions partly driven by a reduction in exposure to securitisation vehicles; and

A 6% decrease in exposures to the property sector.

<sup>\*</sup>Not within the scope of Deloitte LLP's review report

The Group's sovereign portfolio comprised exposures to central governments, central banks and sub-sovereigns such as local authorities, primarily in the Group's key markets in the UK, Western Europe and the US. It predominantly comprised cash balances placed with central banks such as the Bank of England, the Federal Reserve and within the Eurosystem (including the European Central Bank and central banks in the Eurozone). Asset quality of this portfolio was high with 95% assigned an internal rating in the AQ1 asset quality band. Exposure to sovereigns fluctuated according to the Group's liquidity requirements and cash positions, which determine the level of cash placed with central banks.

The banking sector was one of the largest in the Group's portfolio. Exposures were well diversified geographically, largely collateralised, and tightly controlled through a combination of a single name concentration framework and a suite of credit policies designed to ensure compliance with sector and country limits. The decrease in exposure was primarily the result of reduced activity with European counterparties.

The Group's exposure to the property sector totalled £85.3 billion at 30 June 2013 (a 6% decline from 31 December 2012), the majority of which related to commercial real estate (refer to the Risk Management section on commercial real estate for further details). The remainder comprised lending to construction companies (10%), housing associations (10%) and building material groups (3%) which remained stable during the period.

Exposure to the transport sector included asset-backed exposure to ocean-going vessels. The cyclical downturn observed in the shipping sector since 2008 showed no sign of improvement in H1 2013, with an oversupply of vessels and lower charter rates continuing. Defaulted assets (AQ10) within the shipping sector represented 9% of the total exposure to this sector (31 December 2012 - 5%), the majority of which arose in UK Corporate.

Exposure to the retail and leisure sector remained broadly stable during the period. The market outlook for this sector remained challenging and efforts were made to rebalance the portfolio towards sectors perceived to be resilient to macroeconomic volatility (e.g. food and beverages), leading to stable credit metrics overall.

\*Not within the scope of Deloitte LLP's review report

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: 2 August 2013

THE ROYAL BANK OF SCOTLAND GROUP plc (Registrant)

By: /s/ Jan Cargill

Name: Jan Cargill

Title: Deputy Secretary