

NTT DOCOMO INC
Form 6-K
February 01, 2006
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K

**REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE
SECURITIES EXCHANGE ACT OF 1934**

For the month of February, 2006.

Commission File Number: 001-31221

Total number of pages: 50

NTT DoCoMo, Inc.

(Translation of registrant's name into English)

Sanno Park Tower 11-1, Nagata-cho 2-chome

Chiyoda-ku, Tokyo 100-6150

Japan

(Address of principal executive offices)

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F **Form 40-F**

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's home country), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes **No**

If **Yes** is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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Information furnished in this form:

1. Earnings release dated January 31, 2006 announcing the company's results for the Nine Months ended December 31, 2005.
2. Materials presented in conjunction with the earnings release dated January 31, 2006 announcing the company's results for the Nine Months ended December 31, 2005.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NTT DoCoMo, Inc.

Date: February 1, 2006

By: /s/ **YOSHIKIYO SAKAI**
Yoshikiyo Sakai
Head of Investor Relations

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3:00 P.M. JST, January 31, 2006

NTT DoCoMo, Inc.

Earnings Release for the Nine Months Ended December 31, 2005

Consolidated financial results of NTT DoCoMo, Inc. and its subsidiaries (collectively we or DoCoMo) for the nine months ended December 31, 2005 (April 1, 2005 to December 31, 2005), are summarized as follows.

<< Highlights of Financial Results >>

For the nine months ended December 31, 2005, operating revenues were ¥3,582.2 billion (down 1.7% compared to the same period of the prior year), operating income was ¥693.5 billion (down 7.7% compared to the same period of the prior year), income before income taxes was ¥811.2 billion (down 35.1% compared to the same period of the prior year) and net income was ¥516.4 billion (down 31.7% compared to the same period of the prior year).

Earnings per share were ¥11,352.77 and EBITDA margin* was 34.7%, down 1.1 points compared to the same period of the prior year.

Notes:

1. Consolidated financial statements in this release are unaudited.
2. Amounts in this release are rounded off.

* EBITDA and EBITDA margin, as we use them, are different from EBITDA as defined in Item 10(e) of Regulation S-K and may not be comparable to similarly titled measures used by other companies. For an explanation of our definition of EBITDA, see the reconciliations to the most directly comparable financial measures calculated and presented in accordance with GAAP on page 15.

Table of Contents<< Comment from Masao Nakamura, President and CEO >>

In the third quarter of the fiscal year ending March 31, 2006, we endeavored to reinforce our competitiveness by revising our rate structure and introducing new rate plans such as the Fami-wari Wide discount package, and improve our service portfolio through the launch of Push Talk, ToruCa and other new services in conjunction with the release of our latest FOMA 902i series handsets. At the same time, we stepped up our efforts to further improve our network quality and after-sales support. As a result of these actions, our cellular churn rate dropped to 0.72% in the third quarter, and we successfully slowed the decline in MOU and ARPU compared to the same period of last fiscal year.

For the first nine months of this fiscal year, our operating revenues and our operating income decreased by ¥60.9 billion and ¥57.9 billion, respectively, from the same period of last fiscal year to ¥3,582.2 billion and ¥693.5 billion. However, the year-on-year reduction in cellular service revenues was limited to ¥1.3 billion, slowing the pace of decline compared to the first six months of the fiscal year. We are endeavoring to meet our consolidated financial forecast for fiscal 2005 announced on October 28, 2005.

The i-channel service has made a good start after its launch in September 2005, with its subscriber base topping the one million mark on January 22, 2006. We are moving toward our goal of transforming our cellular services into a lifestyle infrastructure. In terms of accomplishments to date, we commenced a new service allowing subscribers to use their cellular phones as credit cards under the brand name iD on December 1, 2005, and our user-base of i-mode FeliCa-enabled handsets topped 10 million on January 26, 2006. Furthermore, to allow more subscribers to use our service as a multi-functional tool in everyday life with fewer concerns over their phone bills, we decided to lift restrictions on subscriptions to our pake-houdai service starting from March 2006, which will enable any FOMA subscriber to join the i-mode flat-rate plan regardless of their billing plan. In addition, in order to strengthen our core business and expand our business domain to promote growth for the future, we decided to invest in a number of companies, including both domestic and overseas partners.

The competitive environment in the Japanese cellular phone market is expected to become even harsher with the scheduled introduction of mobile number portability in less than a year, but we are committed to taking steady and proactive measures to address all issues and build up comprehensive strength, putting customers at the center of our decisions.

<< Operating Results and Financial Position >>

<Results of operations>	Billions of yen				
	(UNAUDITED)		(UNAUDITED)		
	Nine months ended		Nine months ended		Increase
	December 31, 2005	December 31, 2004	(Decrease)		Year ended March 31, 2005
Operating revenues	¥ 3,582.2	¥ 3,643.1	¥ (60.9)	(1.7%)	¥ 4,844.6
Operating expenses	2,888.8	2,891.7	(3.0)	(0.1)	4,060.4
Operating income	693.5	751.4	(57.9)	(7.7)	784.2
Other income, net	117.7	498.8	(381.1)	(76.4)	504.1

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Income before income taxes	811.2	1,250.1	(438.9)	(35.1)	1,288.2
Income taxes	293.9	493.4	(199.4)	(40.4)	527.7
Equity in net losses of affiliates	(0.9)	(0.1)	(0.7)		(12.9)
Minority interests in consolidated subsidiaries	0.0	(0.1)	0.1		(0.1)
Net income	¥ 516.4	¥ 756.5	¥ (240.1)	(31.7%)	¥ 747.6

Table of Contents**1. Business Overview**

- (1) Operating revenues totaled ¥3,582.2 billion (down 1.7% compared to the same period of the prior year).

Cellular (FOMA+mova) services revenues were ¥3,130.3 billion. Cellular (FOMA+mova) services revenues were sustained at the same level compared to the same period of the prior year, as a decline in ARPU resulting from our rate reductions such as the amendment of our billing plans, was offset by the acquisition of new subscribers and lowered churn rate driven by the reinforcement of our core business.

Voice revenues from FOMA services increased to ¥819.1 billion (up 146.8% compared to the same period of the prior year) and packet communications revenues from FOMA services increased to ¥422.2 billion (up 152.8% compared to the same period of the prior year) owing to a significant increase in the number of FOMA services subscribers, which resulted from the release of new handsets such as the FOMA 902i series and further improvements in network quality.

Although the sales of handsets related to the migration of subscribers from mova services to FOMA services were continuously strong, revenues from equipment sales decreased to ¥353.2 billion (down 13.6% compared to the same period of the prior year) due to a decrease in the total number of handsets sold.

<Breakdown of operating revenues>	Billions of yen			
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended		Nine months ended	
	December 31, 2005	December 31, 2004	Increase (Decrease)	
Wireless services	¥ 3,229.0	¥ 3,234.5	¥ (5.4)	(0.2%)
Cellular (FOMA+mova) services revenues (i)	3,130.3	3,131.6	(1.3)	(0.0)
- Voice revenues (ii)	2,303.4	2,334.0	(30.6)	(1.3)
Including: FOMA services	819.1	331.9	487.2	146.8
- Packet communications revenues	826.9	797.6	29.3	3.7
Including: FOMA services	422.2	167.0	255.2	152.8
PHS services revenues	32.6	46.3	(13.7)	(29.6)
Other revenues (i)	66.2	56.5	9.6	17.1
Equipment sales	353.2	408.6	(55.4)	(13.6)
Total operating revenues	¥ 3,582.2	¥ 3,643.1	¥ (60.9)	(1.7%)

Notes:

- (i) For periods beginning after March 31, 2005, Quickcast services revenues, which were presented separately in the past, are included in Other revenues, and international services revenues, which were previously included in Other revenues, are included in Cellular (FOMA+mova) services revenues. However, international services revenues related to FOMA services are not included in FOMA services revenues for the nine months ended December 31, 2004 because such information was not previously maintained. (Quickcast services revenues are reclassified and included in Other revenues for the nine months ended December 31, 2004.)

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(ii) Voice revenues include data communications revenues through circuit switching system.

(2) Operating expenses were ¥2,888.8 billion (down 0.1% compared to the same period of the prior year).

Personnel expenses were ¥186.6 billion (down 0.2% compared to the same period of the prior year). The number of employees as of December 31, 2005 was 22,357.

Non-personnel expenses were ¥1,835.3 billion, approximately at the same level compared to the same period of the prior year. A decrease in sales-related expenses due to the decline in the number of handsets sold was offset by increases in other non-personnel expenses, such as provision of free-of-charge battery packs and extension of free warranty period for handsets.

Depreciation and amortization increased by 0.6% to ¥532.0 billion compared to the same period of the prior year due to the effect of shortened useful lives of assets associated with the renewal of IT systems.

Impairment loss represents the impairment of PHS related assets, which were acquired during the nine months ended December 31, 2005.

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<Breakdown of operating expenses>	Billions of yen			
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended		Nine months ended	
	December 31, 2005	December 31, 2004	Increase (Decrease)	
Personnel expenses	¥ 186.6	¥ 187.0	¥ (0.4)	(0.2%)
Non-personnel expenses	1,835.3	1,834.9	0.3	0.0
Depreciation and amortization	532.0	528.8	3.2	0.6
Impairment loss	0.7		0.7	
Loss on disposal of property, plant and equipment and intangible assets	26.3	33.5	(7.2)	(21.5)
Communication network charges	280.2	280.9	(0.7)	(0.3)
Taxes and public dues	27.7	26.6	1.0	3.9
Total operating expenses	¥ 2,888.8	¥ 2,891.7	¥ (3.0)	(0.1%)

- (3) Operating income decreased to ¥693.5 billion (down 7.7% compared to the same period of the prior year). Income before income taxes decreased by 35.1% to ¥811.2 billion compared to the same period of the prior year mainly due to the fact that gains on sale of Hutchison 3G UK Holdings Limited shares (¥62.0 billion) and of KPN Mobile N.V. shares (¥40.0 billion) during this period were less than the gain on sale of AT&T Wireless Services, Inc. shares of ¥501.8 billion during the same period of the prior year.
- (4) Net income was ¥516.4 billion (down 31.7% compared to the same period of the prior year).

2. Segment Information

- (1) Mobile phone business

Operating revenues were ¥3,521.5 billion and operating income was ¥697.9 billion.

Cellular (FOMA) services

- In October 2005, we released the FOMA SA700iS handset, which was the first FOMA handset with navigation function (GPS capability), and the FOMA P701iD handset featuring simple and elegant design. In and after November 2005, we released the FOMA 902i series handsets, which are compatible with the PushTalk, walkie-talkie-style communication service that allows as many as five users to speak simultaneously, and the ToruCa service that enables users to obtain information such as promotional coupons and store guides by simply holding their handsets against dedicated reader/writers. To satisfy customers' taste, we enhanced our handset lineup by releasing the prosolid II, which was the thinnest and camera-less FOMA handset in November 2005; the Music Porter II, which enables users to listen to music continuously for up to 20 hours, in December 2005; and Raku Raku PHONE Simple, a simple function handset specialized in voice communication, in December 2005. The number of FOMA services subscribers increased to 20.13 million as of December 31, 2005.

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- Voice ARPU, packet ARPU and aggregate ARPU of cellular (FOMA) services were ¥5,850, ¥3,050 and ¥8,900, respectively.

Cellular (mova) services

- In October 2005, we released the RADIDEN, which is the first handset in the world equipped with tri-band tuner (AM/FM radio and audio from TV). Due to continuous progress in the migration of subscribers from mova services to FOMA services, the number of mova subscribers decreased to 30.24 million as of December 31, 2005.
- Voice ARPU, i-mode ARPU and aggregate ARPU of cellular (mova) services were ¥4,770, ¥1,320 and ¥6,090, respectively.

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- In addition, in both FOMA and mova services, we launched new simpler and easier-to-understand billing plans, and upgraded the Ichinen Discount by providing our long-term subscribers with further favorable discount rates in November 2005. Starting December 1, 2005, we enhanced the existing Family Discount by launching the Fami-wari Wide discount plan for children through junior high school age, seniors aged over 60 and subscribers with special needs qualified for Hearty Discount. We also launched the DoCoMo Business Premier Club service for business accounts. The aggregate number of the FOMA and mova services subscribers surpassed 50 million in November 2005.
- Voice ARPU, packet ARPU and aggregate ARPU of cellular (FOMA+mova) services were ¥5,110, ¥1,860 and ¥6,970, respectively.
- Churn rate for cellular (FOMA+mova) services for the three months and nine months ended December 31, 2005 was 0.72% and 0.78%, decreases of 0.23 points and 0.25 points compared to the same period of the prior year, respectively.

i-mode services

- Toward promotion of Osaifu-Keitai* usage, we launched the new iD credit card brand for card issuers, which enables users to make speedy payments without signature, simply by holding the handsets against dedicated reader/writers at stores, in December 2005. As of December 31, 2005, the number of subscribers using i-mode-FeliCa-compatible handsets reached approximately 9.2 million and the number of Osaifu-Keitai* compatible shops and vending machines increased to approximately 28,000 and 6,800, respectively. The number of i-mode services subscribers reached 45.62 million as of December 31, 2005.
- As for global development, O2 plc, a UK-based carrier, launched i-mode services in the UK and Ireland in October 2005. StarHub Ltd., a Singaporean carrier, also launched i-mode services in November 2005. As a result, i-mode services have been rolled out in 15 countries and areas including Japan as of December 31, 2005.

* *Osaifu-Keitai refers to mobile phones equipped with a contactless IC chip, as well as the useful function and services enabled by the IC chip. With this function, a mobile phone can be utilized as electronic wallet, a credit card, an electronic ticket, a membership card, an airline ticket, and more.*

International services

- In December 2005, to further improve the convenience of our subscribers, we lowered rental charges for outbound international roaming handsets used for the WORLD WING service for FOMA service subscribers and WORLD WALKER-PLUS service for mova service subscribers, if applications are made via i-mode or the Internet. We also began accepting applications for and providing the handsets at DoCoMo Shops nationwide. Furthermore, we added Vietnam and Brazil in October and New Zealand in November 2005 to the areas where our international roaming-out services for packet communications are available. As of December 31, 2005, we expanded the service area of international roaming-out services for voice calls and Short Messaging Service (SMS) to 130 countries and areas; for packet communications to 60 countries and areas; and for videophone calls to 20 countries and areas.

Note:

ARPU: Average monthly revenue per unit

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Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to designated services on a per user basis. ARPU is calculated by dividing various revenue items included in operating revenues from our wireless services, such as monthly charges, voice transmission charges and packet transmission charges, from designated services which are incurred consistently each month, by number of active subscribers to the relevant services. Accordingly, the calculation of ARPU excludes revenues that are not representative of monthly average usage such as activation fees. We believe that our ARPU figures provide useful information regarding the average usage of our subscribers. The revenue items included in the numerators of our ARPU figures are based on our U.S. GAAP results of operations. This definition applies to all ARPU figures hereinafter. See page 14 for the details of the calculation methods.

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<Number of subscribers by services>	Thousand subscribers			
			Increase	
	December 31, 2005	March 31, 2005	(Decrease)	
Cellular (FOMA) services	20,129	11,501	8,628	75.0%
Cellular (mova) services	30,237	37,324	(7,087)	(19.0)
i-mode services	45,616	44,021	1,595	3.6

Note:

Number of i-mode subscribers as of December 31, 2005 = Cellular (FOMA) i-mode subscribers (19,715 thousand) + Cellular (mova) i-mode subscribers (25,901 thousand)

Number of i-mode subscribers as of March 31, 2005 = Cellular (FOMA) i-mode subscribers (11,353 thousand) + Cellular (mova) i-mode subscribers (32,667 thousand)

<Operating results>	Billions of yen			
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended		Nine months ended	
	December 31, 2005	December 31, 2004	Increase (Decrease)	
Mobile phone business operating revenues	¥ 3,521.5	¥ 3,578.0	¥ (56.5)	(1.6%)
Mobile phone business operating income	697.9	769.8	(71.9)	(9.3)

Note:

For periods beginning after March 31, 2005, international services, which were previously included in Miscellaneous businesses, are included in Mobile phone business. As a result thereof, certain reclassifications are made to the operating results for the nine months ended December 31, 2004.

(2) PHS business

Operating revenues were ¥33.2 billion and operating loss was ¥3.1 billion.

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In order to concentrate our business resources on FOMA services, we ceased accepting new PHS subscriptions on April 30, 2005.

- * In January 2006, we have announced our intention to cease PHS services during the three months ending December 31, 2007. The actual date of the termination will be determined while monitoring the usage trends of the current subscribers.

ARPU was ¥3,300.

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Note:

See page 14 for the details of the ARPU calculation methods.

<Number of subscribers>	Thousand subscribers			
	December 31, 2005	March 31, 2005	Increase (Decrease)	
PHS services	882	1,314	(432)	(32.9%)

<Operating results>	Billions of yen			
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended		Nine months ended	
	December 31, 2005	December 31, 2004	Increase (Decrease)	
PHS business operating revenues	¥ 33.2	¥ 48.5	¥ (15.2)	(31.4%)
PHS business operating loss	(3.1)	(17.0)	13.9	

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(3) Miscellaneous businesses

Operating revenues were ¥27.5 billion and operating loss was ¥1.3 billion.

For our public wireless LAN service, Mzone, we reduced the monthly charges in December 2005. The number of our domestic hot spots increased to 841 as of December 31, 2005.

In April 2005, in consideration of the continuous decline in the number of Quickcast subscribers, we decided to terminate the services on March 31, 2007.

<Operating results>	Billions of yen			Increase (Decrease)
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended			
	December 31, 2005	December 31, 2004		
Miscellaneous businesses operating revenues	¥ 27.5	¥ 16.6	¥ 10.8	65.2%
Miscellaneous businesses operating loss	(1.3)	(1.5)	0.2	

Note:

For periods beginning after March 31, 2005, Quickcast business, which was presented separately in past releases, is included in Miscellaneous businesses. As a result thereof, certain reclassifications are made to the operating results for the nine months ended December 31, 2004.

3. Capital Expenditures

Total capital expenditures were ¥608.5 billion.

We expanded the coverage areas of FOMA services, including a rollout of FOMA Plus Area, which enables calls in mountainous areas, where previous FOMA handsets could not make calls; reinforced our FOMA network to meet the increase in demand; and constructed networks and equipment to provide new services, such as our PushTalk service. On the other hand, we continued our efforts to make our capital expenditures more efficient and less costly by saving on acquisition costs of equipment and improving the design and construction process. Compared to the nine months ended December 31, 2004, when we had completed the construction of four buildings for telecommunications equipment, total capital expenditures during the nine months ended December 31, 2005 decreased by 3.9%.

<Breakdown of capital expenditures>	Billions of yen		
	(UNAUDITED)		Increase (Decrease)
	Nine months ended		
	December 31, 2005	December 31, 2004	

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	December 31, 2005	December 31, 2004		
Mobile phone business	¥ 515.4	¥ 523.6	¥ (8.2)	(1.6%)
PHS business	0.7	3.3	(2.6)	(77.7)
Other (including information systems)	92.4	106.1	(13.8)	(13.0)
Total capital expenditures	¥ 608.5	¥ 633.1	¥ (24.6)	(3.9%)

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Note:

For periods beginning after March 31, 2005, capital expenditures for Quickcast business, which were presented separately in past releases, are included in Other (including information systems). As a result thereof, certain reclassifications are made to the capital expenditures for the nine months ended December 31, 2004.

Table of Contents**4. Cash Flow Conditions**

Net cash provided by operating activities was ¥1,044.7 billion (up 81.4% compared to the same period of the prior year). Net cash provided by operating activities increased mainly owing to a decrease in the payment of income taxes, which was ¥540.2 billion in the same period of the prior year, to ¥182.5 billion and refund of income taxes of ¥93.1 billion. Because December 31 is a bank holiday in Japan, cash transactions, mainly receipt of cellular bills, that would normally be settled on the last day of each month are actually settled at the beginning of January. This had a net negative impact of ¥226.0 billion on net cash provided by operating activities for the period.

Net cash used in investing activities increased to ¥794.0 billion (up 142.2% compared to the same period of the prior year). Purchases of non-current investments, which were ¥22.9 billion in the same period of the prior year, increased to ¥214.8 billion resulting from our investments in Sumitomo Mitsui Card Company, Limited and KT Freetel Co., Ltd. In addition, proceeds from the sale of non-current investments, which were ¥725.9 billion in the same period of the prior year, when we sold AT&T Wireless Services, Inc. shares, decreased to ¥25.1 billion. Changes in investments for cash management purposes, which were outflows of ¥361.3 billion in the same period of the prior year, were inflows of ¥13.6 billion.

Net cash used in financing activities was ¥442.1 billion (down 28.4% compared to the same period of the prior year). Net cash used in financing activities decreased mainly due to decreases in repayments of outstanding debt and payments to acquire treasury stock.

Free cash flows were ¥250.7 billion (up 1.0% compared to the same period of the prior year). Adjusted free cash flows*, excluding the effect of bank holidays and changes in investments for cash management purposes, were ¥463.1 billion (down 45.2% compared to the same period of the prior year).

<Statements of cash flows>

	Billions of yen			
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended		Nine months ended	
	December 31, 2005	December 31, 2004	Increase (Decrease)	
Net cash provided by operating activities	¥ 1,044.7	¥ 576.0	¥ 468.7	81.4%
Net cash used in investing activities	(794.0)	(327.9)	(466.2)	
Net cash used in financing activities	(442.1)	(617.8)	175.7	
Free cash flows	250.7	248.1	2.5	1.0
Adjusted free cash flows *	463.1	845.4	(382.4)	(45.2)

<Financial measures>

	Nine months ended	Nine months ended	Increase
	December 31, 2005	December 31, 2004	(Decrease)
Equity ratio	63.0%	65.0%	(2.0 points)
Debt ratio	19.0%	19.5%	(0.5 points)

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Notes:

Free cash flows = Net cash provided by (used in) operating activities + Net cash provided by (used in) investing activities

Adjusted free cash flows excludes the effects of irregular factors and changes in investments for cash management purposes.

Irregular factors represent the effects of uncollected revenues due to bank holidays at the end of the nine months ended December 31, 2005 and 2004.

Changes in investments for cash management purposes were derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than 3 months.

Equity ratio = Shareholders' equity / Total assets

Debt ratio = Interest bearing liabilities / (Shareholders' equity + Interest bearing liabilities)

- * See the reconciliations to the most directly comparable financial measures calculated and presented in accordance with GAAP on page 15.

FOMA, PushTalk, ToruCa, iD, mova, Quickcast, prosolid, Music Porter, RADIDEN, i-mode, WORLD WING, WORLD are trademarks or registered trademarks of NTT DoCoMo, Inc. Other products or company names shown in this Earnings Release are trademarks or registered trademarks.

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Year ended March 31, 2005	15,771.01 (yen)	15,771.01 (yen)
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- Notes: 1. The weighted average number of shares outstanding: For the nine months ended December 31, 2005: 45,486,620 shares
For the nine months ended December 31, 2004: 47,724,565 shares
For the fiscal year ended March 31, 2005: 47,401,154 shares
2. Percentage for operating revenues, operating income, income before income taxes and net income in the above tables represent changes compared to corresponding previous periods.

(2) Consolidated Financial Position (Millions of yen, except per share amounts)

	Equity Ratio			
	Total Assets	Shareholders Equity	(Ratio of Shareholders	Shareholders Equity
			Equity to Total Assets)	per Share
December 31, 2005	6,295,347	3,967,033	63.0%	89,016.07 (yen)
December 31, 2004	6,085,032	3,956,093	65.0%	85,098.53 (yen)
March 31, 2005	6,136,521	3,907,932	63.7%	84,455.27 (yen)

Note: The number of shares outstanding as of December 31, 2005 and 2004, and March 31, 2005 was 44,565,359, 46,488,381 and 46,272,208, respectively.

(3) Consolidated Cash Flows (Millions of yen)

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash
				Equivalents at End of Period
Nine months ended December 31, 2005	1,044,703	(794,043)	(442,077)	579,964
Nine months ended December 31, 2004	575,992	(327,876)	(617,806)	464,428
Year ended March 31, 2005	1,181,585	(578,329)	(672,039)	769,952

3. Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2006 (April 1, 2005 - March 31, 2006)

	(Millions of yen)		
	Income before		
	Operating Revenues	Income Taxes	Net Income
Year ending March 31, 2006	4,784,000	942,000	604,000

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(Reference) Expected earnings per share: 13,539.99 yen

Notes: 1. There has been no change in our forecasts for the fiscal year ending March 31, 2006 since we announced the forecasts on October 28, 2005.

2. With regard to the above forecasts, please refer to page 16.

* **Consolidated financial statements are unaudited.**

Table of Contents**<< Consolidated Financial Statements >>****1. Consolidated Balance Sheets**

	Millions of yen				
	(UNAUDITED) December 31, 2005	(UNAUDITED) December 31, 2004	Increase (Decrease)		March 31, 2005
ASSETS					
Current assets:					
Cash and cash equivalents	¥ 579,964	¥ 464,428	¥ 115,536	24.9%	¥ 769,952
Short-term investments	186,726	361,473	(174,747)	(48.3)	250,017
Accounts receivable, net	900,935	857,026	43,909	5.1	612,397
Inventories	121,513	130,973	(9,460)	(7.2)	156,426
Deferred tax assets	100,329	73,610	26,719	36.3	145,395
Tax refunds receivable					92,869
Prepaid expenses and other current assets	99,432	107,612	(8,180)	(7.6)	114,638
Total current assets	1,988,899	1,995,122	(6,223)	(0.3)	2,141,694
Property, plant and equipment:					
Wireless telecommunications equipment	4,622,924	4,371,948	250,976	5.7	4,392,477
Buildings and structures	718,409	686,004	32,405	4.7	696,002
Tools, furniture and fixtures	604,378	586,053	18,325	3.1	589,302
Land	197,549	195,437	2,112	1.1	196,062
Construction in progress	154,205	136,501	17,704	13.0	103,648
Accumulated depreciation	(3,562,300)	(3,230,683)	(331,617)		(3,295,062)
Total property, plant and equipment, net	2,735,165	2,745,260	(10,095)	(0.4)	2,682,429
Non-current investments and other assets:					
Investments in affiliates	170,437	69,112	101,325	146.6	48,040
Marketable securities and other investments	279,314	86,883	192,431	221.5	243,062
Intangible assets, net	539,543	537,144	2,399	0.4	535,795
Goodwill	140,510	133,354	7,156	5.4	140,097
Other assets	265,422	162,374	103,048	63.5	164,323
Deferred tax assets	176,057	355,783	(179,726)	(50.5)	181,081
Total non-current investments and other assets	1,571,283	1,344,650	226,633	16.9	1,312,398
Total assets	¥ 6,295,347	¥ 6,085,032	¥ 210,315	3.5%	¥ 6,136,521
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities:					
Current portion of long-term debt	¥ 273,439	¥ 22,524	¥ 250,915	%	¥ 150,304
Short-term borrowings	160		160		
Accounts payable, trade	751,242	639,901	111,341	17.4	706,088
Accrued payroll	28,931	27,759	1,172	4.2	41,851
Accrued interest	1,749	1,931	(182)	(9.4)	1,510

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Accrued taxes on income	104,171	36,979	67,192	181.7	57,443
Other current liabilities	168,863	138,761	30,102	21.7	136,901
Total current liabilities	1,328,555	867,855	460,700	53.1	1,094,097
Long-term liabilities:					
Long-term debt	655,476	938,386	(282,910)	(30.1)	798,219
Employee benefits	145,566	141,888	3,678	2.6	138,674
Other long-term liabilities	197,491	180,695	16,796	9.3	197,478
Total long-term liabilities	998,533	1,260,969	(262,436)	(20.8)	1,134,371
Total liabilities	2,327,088	2,128,824	198,264	9.3	2,228,468
Minority interests in consolidated subsidiaries	1,226	115	1,111	966.1	121
Shareholders equity:					
Common stock	949,680	949,680			949,680
Additional paid-in capital	1,311,013	1,311,013			1,311,013
Retained earnings	2,481,316	2,420,750	60,566	2.5	2,100,407
Accumulated other comprehensive income	19,879	57,259	(37,380)	(65.3)	57,609
Treasury stock, at cost	(794,855)	(782,609)	(12,246)		(510,777)
Total shareholders equity	3,967,033	3,956,093	10,940	0.3	3,907,932
Total liabilities and shareholders equity	¥ 6,295,347	¥ 6,085,032	¥ 210,315	3.5%	¥ 6,136,521

Table of Contents**2. Consolidated Statements of Income and Comprehensive Income**

	Millions of yen				Year ended March 31, 2005
	(UNAUDITED) Nine months ended December 31, 2005	(UNAUDITED) Nine months ended December 31, 2004	Increase (Decrease)		
Operating revenues:					
Wireless services	¥ 3,229,041	¥ 3,234,469	¥ (5,428)	(0.2%)	¥ 4,296,537
Equipment sales	353,207	408,629	(55,422)	(13.6)	548,073
Total operating revenues	<u>3,582,248</u>	<u>3,643,098</u>	<u>(60,850)</u>	<u>(1.7)</u>	<u>4,844,610</u>
Operating expenses:					
Cost of services (exclusive of items shown separately below)	547,425	531,069	16,356	3.1	740,423
Cost of equipment sold (exclusive of items shown separately below)	833,360	821,263	12,097	1.5	1,122,443
Depreciation and amortization	531,975	528,815	3,160	0.6	735,423
Impairment loss	745		745		60,399
Selling, general and administrative	975,263	1,010,601	(35,338)	(3.5)	1,401,756
Total operating expenses	<u>2,888,768</u>	<u>2,891,748</u>	<u>(2,980)</u>	<u>(0.1)</u>	<u>4,060,444</u>
Operating income	<u>693,480</u>	<u>751,350</u>	<u>(57,870)</u>	<u>(7.7)</u>	<u>784,166</u>
Other income (expense):					
Interest expense	(6,449)	(6,098)	(351)		(9,858)
Interest income	4,285	989	3,296	333.3	1,957
Gain on sale of affiliate shares	61,962	501,781	(439,819)	(87.7)	501,781
Gain on sale of other investments	40,030		40,030		
Other, net	17,881	2,095	15,786	753.5	10,175
Total other income, net	<u>117,709</u>	<u>498,767</u>	<u>(381,058)</u>	<u>(76.4)</u>	<u>504,055</u>
Income before income taxes	<u>811,189</u>	<u>1,250,117</u>	<u>(438,928)</u>	<u>(35.1)</u>	<u>1,288,221</u>
Income taxes	<u>293,931</u>	<u>493,378</u>	<u>(199,447)</u>	<u>(40.4)</u>	<u>527,711</u>
Equity in net losses of affiliates	<u>(862)</u>	<u>(149)</u>	<u>(713)</u>		<u>(12,886)</u>
Minority interests in consolidated subsidiaries	<u>3</u>	<u>(54)</u>	<u>57</u>		<u>(60)</u>
Net Income	<u>¥ 516,399</u>	<u>¥ 756,536</u>	<u>¥ (240,137)</u>	<u>(31.7%)</u>	<u>¥ 747,564</u>
Other comprehensive income (loss):					
Unrealized holding gains on available-for-sale securities	6,928	6,836	92	1.3	9,220
Net revaluation of financial instruments	87	(154)	241		(367)
Foreign currency translation adjustment	(44,964)	(30,689)	(14,275)		(32,670)
Minimum pension liability adjustment	219	(89)	308		71
Comprehensive income	<u>¥ 478,669</u>	<u>¥ 732,440</u>	<u>¥ (253,771)</u>	<u>(34.6%)</u>	<u>¥ 723,818</u>

PER SHARE DATA

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Weighted average common shares outstanding basic and diluted (shares)	<u>45,486,620</u>	<u>47,724,565</u>	<u>(2,237,945)</u>	<u>(4.7)</u>	<u>47,401,154</u>
Basic and diluted earnings per share (Yen)	<u>¥ 11,352.77</u>	<u>¥ 15,852.13</u>	<u>¥ (4,499.36)</u>	<u>(28.4%)</u>	<u>¥ 15,771.01</u>

Table of Contents**3. Consolidated Statements of Shareholders' Equity**

	Millions of yen				
	(UNAUDITED)				
	(UNAUDITED) Nine months ended December 31, 2005	Nine months ended December 31, 2004	Increase (Decrease)		Year ended March 31, 2005
Common stock:					
At beginning of period	¥ 949,680	¥ 949,680	¥	%	¥ 949,680
At end of period	949,680	949,680			949,680
Additional paid-in capital:					
At beginning of period	1,311,013	1,311,013			1,311,013
At end of period	1,311,013	1,311,013			1,311,013
Retained earnings:					
At beginning of period	2,100,407	1,759,548	340,859	19.4	1,759,548
Cash dividends	(135,490)	(95,334)	(40,156)		(95,334)
Retirement of treasury stock					(311,371)
Net income	516,399	756,536	(240,137)	(31.7)	747,564
At end of period	2,481,316	2,420,750	60,566	2.5	2,100,407
Accumulated other comprehensive income:					
At beginning of period	57,609	81,355	(23,746)	(29.2)	81,355
Unrealized holding gains on available-for-sale securities	6,928	6,836	92	1.3	9,220
Net revaluation of financial instruments	87	(154)	241		(367)
Foreign currency translation adjustment	(44,964)	(30,689)	(14,275)		(32,670)
Minimum pension liability adjustment	219	(89)	308		71
At end of period	19,879	57,259	(37,380)	(65.3)	57,609
Treasury stock, at cost:					
At beginning of period	(510,777)	(396,901)	(113,876)		(396,901)
Purchase of treasury stock	(284,078)	(385,708)	101,630		(425,247)
Retirement of treasury stock					311,371
At end of period	(794,855)	(782,609)	(12,246)		(510,777)
Total shareholders' equity	¥ 3,967,033	¥ 3,956,093	¥ 10,940	0.3%	¥ 3,907,932

Table of Contents**4. Consolidated Statements of Cash Flows**

	Millions of yen		
	(UNAUDITED)	(UNAUDITED)	Year ended
	Nine months ended December 31, 2005	Nine months ended December 31, 2004	March 31, 2005
I Cash flows from operating activities:			
1. Net income	¥ 516,399	¥ 756,536	¥ 747,564
2. Adjustments to reconcile net income to net cash provided by operating activities			
(1) Depreciation and amortization	531,975	528,815	735,423
(2) Impairment loss	745		60,399
(3) Deferred taxes	65,345	232,975	334,095
(4) Loss on sale or disposal of property, plant and equipment	17,100	23,790	45,673
(5) Gain on sale of affiliate shares	(61,962)	(501,781)	(501,781)
(6) Gain on sale of other investments	(40,030)		
(7) Expense associated with sale of other investments	14,062		
(8) Equity in net losses of affiliates	253	2,280	14,378
(9) Minority interests in consolidated subsidiaries	(3)	54	60
(10) Changes in current assets and liabilities:			
(Increase) decrease in accounts receivable, trade, net	(288,066)	(240,895)	4,090
Decrease (increase) in inventories	34,917	(3,704)	(29,157)
Decrease (increase) in tax refunds receivable	92,869		(92,869)
Increase in accounts payable, trade	50,261	45,272	89,464
Increase (decrease) in accrued taxes on income	46,725	(281,032)	(260,585)
Increase (decrease) in other current liabilities	36,256	(2,066)	12,531
Increase in liability for employee benefits	6,677	7,934	4,720
Other, net	21,180	7,814	17,580
Net cash provided by operating activities	<u>1,044,703</u>	<u>575,992</u>	<u>1,181,585</u>
II Cash flows from investing activities:			
1. Purchases of property, plant and equipment	(470,665)	(527,866)	(668,413)
2. Purchases of intangible and other assets	(148,422)	(174,329)	(242,668)
3. Purchases of non-current investments	(214,777)	(22,871)	(176,017)
4. Proceeds from sale of non-current investments	25,142	725,905	725,905
5. Purchases of short-term investments	(251,403)	(361,297)	(361,297)
6. Redemption of short-term investments	365,000		111,521
7. Loan advances		(330)	(580)
8. Collection of loan advances	228	39,904	40,015
9. Long-term bailment for consumption to a related party	(100,000)		
10. Other, net	854	(6,992)	(6,795)
Net cash used in investing activities	<u>(794,043)</u>	<u>(327,876)</u>	<u>(578,329)</u>
III Cash flows from financing activities:			
1. Repayment of long-term debt	(19,189)	(133,317)	(146,709)
2. Proceeds from short-term borrowings	27,000	87,500	87,500
3. Repayment of short-term borrowings	(27,000)	(87,500)	(87,500)
4. Principal payments under capital lease obligations	(3,319)	(3,446)	(4,748)
5. Payments to acquire treasury stock	(284,078)	(385,708)	(425,247)
6. Dividends paid	(135,490)	(95,334)	(95,334)

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7. Other, net	(1)	(1)	(1)
Net cash used in financing activities	(442,077)	(617,806)	(672,039)
IV Effect of exchange rate changes on cash and cash equivalents	1,429	(3,912)	705
V Net decrease in cash and cash equivalents	(189,988)	(373,602)	(68,078)
VI Cash and cash equivalents at beginning of period	769,952	838,030	838,030
VII Cash and cash equivalents at end of period	¥ 579,964	¥ 464,428	¥ 769,952
Supplemental disclosures of cash flow information:			
Cash received during the period for:			
Tax refunds	¥ 93,103	¥ 7	¥ 7
Cash paid during the period for:			
Interest	6,210	7,619	10,323
Income taxes	182,471	540,173	541,684
Non-cash investing and financing activities:			
Acquisition of shares from sale of an investment		16,711	16,711
Retirement of treasury stock			311,371

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(APPENDIX 1)

Operation Data for 3rd Quarter of FY2005

Full-year forecast:

As revised at Oct. 28, 2005

		[Ref.] Fiscal 2004	Fiscal 2005	[Ref.]	[Ref.]	[Ref.]	[Ref.]
		(Ended Mar. 31, 2005)	Nine months (Apr.-Dec. 2005)	First Quarter (Apr.-Jun. 2005)	Second Quarter (Jul.-Sep. 2005)	Third Quarter (Oct.-Dec. 2005)	Fiscal 2005 (Ending Mar. 31, 2006)
		Full-year result	Results	Results	Results	Results	Full-year forecast
Cellular							
Subscribers	thousands	48,825	50,366	49,430	49,904	50,366	50,900
FOMA	thousands	11,501	20,129	13,710	16,770	20,129	23,500
mova	thousands	37,324	30,237	35,719	33,134	30,237	27,400
DoPa Single Service	thousands	544	634	582	609	634	680
Market share ⁽¹⁾⁽²⁾	%	56.1	55.9	56.1	56.0	55.9	
Net increase from previous period ⁽²⁾	thousands	2,497	1,541	605	475	462	2,075
FOMA	thousands	8,456	8,628	2,210	3,060	3,359	11,999
mova ⁽²⁾	thousands	-5,959	-7,087	-1,605	-2,585	-2,897	-9,924
Aggregate ARPU (FOMA+mova) ⁽³⁾	yen/ month/ contract	7,200	6,970	6,940	7,050	6,920	6,850
Voice ARPU ⁽⁴⁾	yen/ month/ contract	5,330	5,110	5,120	5,170	5,040	5,000
Packet ARPU	yen/ month/ contract	1,870	1,860	1,820	1,880	1,880	1,850
i-mode ARPU	yen/ month/ contract	1,870	1,850	1,810	1,870	1,860	1,840
ARPU generated purely from i-mode (FOMA+mova) ⁽³⁾	yen/ month/ contract	2,060	2,020	1,990	2,050	2,030	2,010
Aggregate ARPU (FOMA)	yen/ month/ contract	9,650	8,900	9,090	9,050	8,650	8,660
Voice ARPU ⁽⁴⁾	yen/ month/ contract	6,380	5,850	5,990	5,970	5,660	5,670
Packet ARPU	yen/ month/ contract	3,270	3,050	3,100	3,080	2,990	2,990

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i-mode ARPU	yen/ month/ contract	3,220	3,020	3,070	3,050	2,960	2,960
ARPU generated purely from i-mode (FOMA)	yen/ month/ contract	3,260	3,070	3,110	3,100	3,020	3,010
Aggregate ARPU (mova) ⁽³⁾	yen/ month/ contract	6,800	6,090	6,190	6,140	5,910	5,910
Voice ARPU ⁽⁴⁾	yen/ month/ contract	5,160	4,770	4,820	4,810	4,680	4,650
i-mode ARPU	yen/ month/ contract	1,640	1,320	1,370	1,330	1,230	1,260
ARPU generated purely from i-mode (mova) ⁽³⁾	yen/ month/ contract	1,850	1,490	1,550	1,510	1,400	1,420
MOU (FOMA+mova) ⁽³⁾⁽⁵⁾	minute/ month/ contract	151	150	149	152	151	
MOU (FOMA) ⁽⁵⁾	minute/ month/ contract	229	208	214	211	201	
MOU (mova) ⁽³⁾⁽⁵⁾	minute/ month/ contract	138	124	126	125	122	
Churn Rate ⁽²⁾	%	1.01	0.78	0.80	0.81	0.72	
i-mode							
Subscribers	thousands	44,021	45,616	44,659	45,139	45,616	46,300
FOMA	thousands	11,353	19,715	13,514	16,464	19,715	
i-appli TM compatible ⁽⁶⁾	thousands	29,989	34,346	31,330	32,799	34,346	
i-mode Subscription Rate ⁽²⁾	%	90.2	90.6	90.3	90.5	90.6	91.0
Net increase from previous period	thousands	2,944	1,595	638	481	477	2,279
i-Menu Sites (FOMA) ⁽⁷⁾	sites	4,830	5,844	5,082	5,316	5,844	
i-Menu Sites (mova) ⁽⁷⁾	sites	4,594	4,995	4,681	4,799	4,995	
Access Percentage by Content Category							
Ringling tone/Screen	%	30	22	24	23	20	
Game/Horoscope	%	22	23	22	21	25	
Entertainment Information	%	24	27	27	27	27	
Information	%	12	13	12	14	12	
Database	%	4	5	5	5	5	
Transaction	%	8	10	10	10	11	
Independent Sites ⁽⁸⁾	sites	85,013	91,137	87,372	89,367	91,137	
Percentage of Packets Transmitted							
Web	%	94	96	96	96	97	
Mail	%	6	4	4	4	3	
PHS							
Subscribers	thousands	1,314	882	1,150	987	882	740
Market Share ⁽¹⁾	%	29.4	19.3	25.7	22.0	19.3	
Net increase from previous period	thousands	-278	-432	-164	-163	-105	-574
ARPU ⁽⁴⁾	yen/ month/ contract	3,360	3,300	3,320	3,290	3,270	
MOU ⁽⁵⁾⁽⁹⁾	minute/ month/ contract	82	72	74	71	70	
Data transmission rate (time) ⁽⁹⁾⁽¹⁰⁾	%	74.7	76.0	75.8	75.9	76.5	

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Churn Rate	%	3.23	4.66	4.83	5.20	3.82
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Others

Prepaid Subscribers ⁽¹¹⁾	thousands	76	57	68	61	57
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* International service-related revenues, which had not been included in previous reports, have been included in the ARPU data calculation from the fiscal year ending Mar. 31, 2006, due to its growing contribution to total revenues.

[Notes associated with the above-mentioned change]

International service-related ARPU included in the full-year forecasts and the first quarter, the second quarter, the third quarter and the nine months results of the fiscal year ending Mar. 31, 2006 are as below:

	FY2005	First Quarter	Second Quarter	Third Quarter	FY2005
	Nine months	(Apr.-Jun. 2005)	(Jul.-Sep. 2005)	(Oct.-Dec. 2005)	(Ending Mar. 31, 2006)
	(Apr.-Dec. 2005)	Results	Results	Results	Full-year forecast
	Results	Results	Results	Results	Results
Aggregate ARPU (FOMA+mova)	40 yen	30 yen	40 yen	40 yen	40 yen
Aggregate ARPU (FOMA)	70 yen	60 yen	70 yen	70 yen	70 yen
Aggregate ARPU (mova)	30 yen	20 yen	30 yen	30 yen	30 yen

ARPU data in our reports prior to fiscal year 2005 do not include International service-related revenues. ARPU generated from International services, derived from the revenues thereof, for the relevant periods are as below:

	FY2004
	(Ended Mar. 31, 2005)
	Full-year result
Aggregate ARPU (FOMA+mova)	20 yen

* Please refer to the attached sheet (P.14) for an explanation of the methods used to calculate ARPU, and the number of active subscribers used in calculating ARPU, MOU and Churn Rate.

(1) Source for other cellular telecommunications operators: Data announced by Telecommunications Carriers Association.

(2) DoPa Single Service subscribers are included in the calculation.

(3) Calculation does not include DoPa Single Service-related revenues and DoPa Single Service subscribers.

(4) Inclusive of circuit-switched data communications.

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- (5) MOU (Minutes of Usage): Average communication time per one month per one user
- (6) Sum of FOMA handsets and mova handsets.
- (7) The number of i-menu Sites charged per view are added to the existing number of i-menu Sites charged monthly fixed.
- (8) Data on independent sites are from OH!NEW? by Digital Street Inc.
- (9) Not inclusive of data communication time via @FreeD service.
- (10) Percentage of data traffic to total outbound call time
- (11) Included in total cellular subscribers.

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(APPENDIX 2)

ARPU Calculation Methods

I. ARPU (Average monthly revenue per unit)*¹

i) ARPU (FOMA + mova)

Aggregate ARPU (FOMA+mova)=Voice ARPU (FOMA+mova) + Packet ARPU (FOMA+mova)

Voice ARPU (FOMA+mova) : Voice ARPU (FOMA+mova) Related Revenues (monthly charges, voice transmission charges) / No. of active cellular phone subscribers (FOMA+mova)

Packet ARPU (FOMA+mova) : {Packet ARPU (FOMA) Related Revenues (monthly charges, packet transmission charges)+ i-mode ARPU (mova) Related Revenues (monthly charges, packet transmission charges)} / No. of active cellular phone subscribers (FOMA+mova)

i-mode ARPU (FOMA+mova) *² : i-mode ARPU (FOMA+mova) Related Revenues (monthly charges, packet transmission charges) / No. of active cellular phone subscribers (FOMA+mova)

ARPU generated purely from i-mode (FOMA+mova) *³ : i-mode ARPU (FOMA+mova) Related Revenues (monthly charges, packet transmission charges) / No. of active i-mode subscribers (FOMA+mova)

ii) ARPU (FOMA)

Aggregate ARPU (FOMA)=Voice ARPU (FOMA) + Packet ARPU (FOMA)

Voice ARPU (FOMA) : Voice ARPU (FOMA) Related Revenues (monthly charges, voice transmission charges) / No. of active cellular phone subscribers (FOMA)

Packet ARPU (FOMA) : Packet ARPU (FOMA) Related Revenues (monthly charges, packet transmission charges) / No. of active cellular phone subscribers (FOMA)

i-mode ARPU *² (FOMA) : i-mode ARPU (FOMA) Related Revenues (monthly charges, packet transmission charges) / No. of active cellular phone subscribers (FOMA)

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ARPU generated purely from i-mode (FOMA) ^{*3} : i-mode ARPU (FOMA) Related Revenues (monthly charges, packet transmission charges) / No. of active i-mode subscribers (FOMA)

iii) **ARPU (mova)**

Aggregate ARPU (mova)=Voice ARPU (mova) + i-mode ARPU (mova)

Voice ARPU (mova) : Voice ARPU (mova) Related Revenues (monthly charges, voice transmission charges) / No. of active cellular phone subscribers (mova)

i-mode ARPU (mova) ^{*2} : i-mode ARPU (mova) Related Revenues (monthly charges, packet transmission charges) / No. of active cellular phone subscribers (mova)

ARPU generated purely from i-mode (mova) ^{*3} : i-mode ARPU (mova) Related Revenues (monthly charges, packet transmission charges) / No. of active i-mode subscribers (mova)

iv) **ARPU (PHS)**

ARPU (PHS) : ARPU (PHS) Related Revenues (monthly charges, voice transmission charges) / No. of active

PHS subscribers

2. Active Subscribers Calculation Methods^{*1}

No. of active subscribers used in ARPU/MOU/Churn Rate calculations are sum of No. of active subscribers ^{*4} for each month.

*1 DoPa single service subscribers and the revenues thereof are not included in the ARPU and MOU calculations.

*2 The denominator used in calculating i-mode ARPU (FOMA+mova, FOMA, mova) is the aggregate number of cellular subscribers to each service (FOMA+mova, FOMA, mova, respectively), regardless of whether i-mode service is activated or not.

*3 ARPU generated purely from i-mode (FOMA+mova, FOMA, mova) is calculated using only the number of active i-mode subscribers as a denominator.

*4 active subscribers = (No. of subscribers at the end of previous month + No. of subscribers at the end of current month) / 2

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(APPENDIX 3)

**Reconciliations of the Disclosed Non-GAAP Financial Measures to
the Most Directly Comparable GAAP Financial Measures**

1. EBITDA and EBITDA margin

	Billions of yen	
	Nine months ended December 31, 2005	Nine months ended December 31, 2004
a. EBITDA	¥ 1,243.3	¥ 1,304.0
Depreciation and amortization	(532.0)	(528.8)
Loss on sale or disposal of property, plant and equipment	(17.1)	(23.8)
Impairment loss	(0.7)	
Operating income	693.5	751.4
Other income, net	117.7	498.8
Income taxes	(293.9)	(493.4)
Equity in net losses of affiliates	(0.9)	(0.1)
Minority interests in consolidated subsidiaries	0.0	(0.1)
b. Net income	516.4	756.5
c. Total operating revenues	3,582.2	3,643.1
EBITDA margin (=a/c)	34.7%	35.8%
Net income margin (=b/c)	14.4%	20.8%

Note: EBITDA and EBITDA margin, as we use them, are different from EBITDA as defined in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies.

2. Adjusted free cash flows

Billions of yen	
Nine months ended December 31, 2005	Nine months ended December 31, 2004

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Adjusted free cash flows	¥ 463.1	¥ 845.4
	<hr/>	<hr/>
Irregular factors (1)	(226.0)	(236.0)
Changes in investments for cash management purposes (2)	13.6	(361.3)
	<hr/>	<hr/>
Free cash flows	250.7	248.1
	<hr/>	<hr/>
Net cash used in investing activities	(794.0)	(327.9)
Net cash provided by operating activities	1,044.7	576.0
	<hr/>	<hr/>

 Note: (1) Irregular factors represent the effects of uncollected revenues due to bank holidays at the end of nine months ended December 31, 2004 and 2005.

(2) Changes in investments for cash management purposes were derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

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Special Note Regarding Forward-Looking Statements

This Earnings Release contains forward-looking statements such as forecasts of results of operations, management strategies, objectives and plans, forecasts of operational data such as expected number of subscribers, and expected dividend payments. All forward-looking statements that are not historical facts are based on management's current plans, expectations, assumptions and estimates based on the information currently available. Some of the projected numbers in this report were derived using certain assumptions that are indispensable for making such projections in addition to historical facts. These forward-looking statements are subject to various known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in or suggested by any forward-looking statement. Potential risks and uncertainties include, without limitation, the following:

Competition from other cellular service providers or other technologies could limit our acquisition of new subscribers, retention of existing subscribers and average revenue per unit (ARPU), or may lead to an increase in our costs and expenses.

The new services and usage patterns introduced by our corporate group may not develop as planned, which could limit our growth.

The introduction or change of various laws or regulations or the application of such laws and regulations to our corporate group may adversely affect our financial condition and results of operations.

The introduction of number portability in Japan may increase our expenses, and may lead to a decrease in our number of subscribers if our subscribers choose to switch to other cellular service providers.

Limitations in the amount of frequency spectrum or facilities made available to us could negatively affect our ability to maintain and improve our service quality and level of customer satisfaction.

The W-CDMA technology that we use for our 3G system and/or mobile multimedia services may not be introduced by other overseas operators, which could limit our ability to offer international services to our subscribers.

Our domestic and international investments, alliances and collaborations may not produce the returns or provide the opportunities we expect.

Our PHS business, which is expected to operate at a loss until the service is terminated, may incur greater losses than we project.

As electronic payment capability and many other new features are built into our cellular phones, and services of parties other than those belonging to our corporate group are provided through our cellular handsets, potential problems resulting from malfunctions, defects, or missing of handsets or imperfection of services provided by such other parties may arise, which could have an adverse effect on our financial condition and results of operations.

Social problems that could be caused by misuse or misunderstanding of our products and services may adversely affect our credibility or corporate image.

Inadequate handling of subscriber information by our corporate group or contractors may adversely affect our credibility or corporate image.

Owners of intellectual property rights that are essential for our business execution may not grant us the right to license or otherwise use such intellectual property rights on acceptable terms or at all, which may limit our ability to offer certain technologies, products and/or services, and we may also be held liable for damage compensation if we infringe the intellectual property rights of others.

Earthquakes, power shortages, malfunctioning of equipment, and software bugs, computer viruses, cyber attacks and other problems could cause systems failures in our networks, handsets or other networks required for the provision of service, disrupting our ability to offer services to our subscribers.

Concerns about wireless telecommunications health risks may adversely affect our financial condition and results of operations.

Our parent company, Nippon Telegraph and Telephone Corporation (NTT), could exercise influence that may not be in the interests of our other shareholders.

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