

WASHINGTON REAL ESTATE INVESTMENT TRUST
Form 10-Q
November 09, 2006
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2006

Commission File Number: 1-6622

WASHINGTON REAL ESTATE INVESTMENT TRUST

(Exact name of registrant as specified in its charter)

MARYLAND
(State or other jurisdiction of

53-0261100
(IRS Employer

incorporation or organization)

Identification Number)

6110 EXECUTIVE BOULEVARD, SUITE 800, ROCKVILLE, MARYLAND 20852

(Address of principal executive office) (Zip code)

Registrant's telephone number, including area code (301) 984-9400

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

(Former name, former address and former fiscal year,
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or such shorter period that the Registrant was required to file such report) and (2) has been subject to such filing requirements for the past ninety (90) days. YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act). (Check One):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES NO

Number of shares outstanding of common stock, as of October 31, 2006: 45,011,462

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

INDEX

	Page
Part I: <u>Financial Information</u>	
Item 1. <u>Financial Statements (Unaudited)</u>	
<u>Consolidated Balance Sheets</u>	3
<u>Condensed Consolidated Statements of Income</u>	4
<u>Consolidated Statement of Changes in Shareholders' Equity</u>	5
<u>Consolidated Statements of Cash Flows</u>	6
<u>Notes to Financial Statements</u>	7
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
Item 3. <u>Qualitative and Quantitative Disclosures about Financial Market Risk</u>	47
Item 4. <u>Controls and Procedures</u>	47
Part II: <u>Other Information</u>	
Item 1. <u>Legal Proceedings</u>	48
Item 1A. <u>Risk Factors</u>	48
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	48
Item 3. <u>Defaults upon Senior Securities</u>	48
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	48
Item 5. <u>Other Information</u>	48
Item 6. <u>Exhibits</u>	48
<u>Signatures</u>	49

Part I

FINANCIAL INFORMATION

The information furnished in the accompanying unaudited Consolidated Balance Sheets, Statements of Income, Statements of Cash Flows and Statement of Changes in Shareholders' Equity reflects all adjustments, consisting of normal recurring items, which are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods. The accompanying financial statements and notes thereto should be read in conjunction with the financial statements and notes for the three years ended December 31, 2005 included in the Trust's 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

Table of Contents

ITEM I. FINANCIAL STATEMENTS

WASHINGTON REAL ESTATE INVESTMENT TRUST

CONSOLIDATED BALANCE SHEETS

(In thousands, except per share amounts)

	(Unaudited)	
	September 30,	December 31,
	2006	2005
Assets		
Land	\$ 293,797	\$ 225,038
Income producing property	1,278,955	1,022,160
	1,572,752	1,247,198
Accumulated depreciation and amortization	(275,059)	(239,051)
Net income producing property	1,297,693	1,008,147
Development in progress and land held for development	110,394	58,241
Total investment in real estate, net	1,408,087	1,066,388
Investment in real estate held for sale, net	3,267	2,620
Cash and cash equivalents	11,832	4,938
Restricted cash	4,692	1,764
Rents and other receivables, net of allowance for doubtful accounts of \$3,981 and \$2,910, respectively	30,400	25,240
Prepaid expenses and other assets	55,155	38,143
Other assets related to properties held for sale	66	66
Total assets	\$ 1,513,499	\$ 1,139,159
Liabilities		
Notes payable	\$ 728,216	\$ 518,600
Mortgage notes payable	238,051	169,617
Lines of credit payable	28,000	24,000
Accounts payable and other liabilities	52,309	31,988
Advance rents	6,543	5,461
Tenant security deposits	9,448	7,325
Other liabilities related to properties held for sale	125	193
Total liabilities	1,062,692	757,184
Minority Interest	1,717	1,670
Shareholders' Equity		
Shares of beneficial interest; \$0.01 par value; 100,000 shares authorized: 45,011 and 42,139 shares issued and outstanding	450	421
Additional paid-in capital	499,393	405,112
Distributions in excess of net income	(50,753)	(25,228)

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Total Shareholders' Equity	449,090	380,305
Total Liabilities and Shareholders' Equity	\$ 1,513,499	\$ 1,139,159

See accompanying notes to the financial statements.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts)

(UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
Revenue				
Real estate rental revenue	\$ 56,546	\$ 48,769	\$ 160,230	\$ 140,272
Expenses				
Real estate expenses	17,755	14,837	48,753	42,801
Depreciation and amortization	14,138	11,950	39,031	35,350
General and administrative	2,230	2,036	10,161	6,361
	34,123	28,823	97,945	84,512
Real estate operating income	22,423	19,946	62,285	55,760
Other income (expense)				
Interest expense	(12,527)	(9,798)	(34,454)	(27,668)
Other income from property settlement				504
Other income	293	335	637	655
	(12,234)	(9,463)	(33,817)	(26,509)
Income from continuing operations	10,189	10,483	28,468	29,251
Discontinued operations:				
Income (loss) from operations of properties sold or held for sale	41	(60)	112	309
Gain on disposal		3,038		37,011
	41	2,978	112	37,320
Net income	\$ 10,230	\$ 13,461	\$ 28,580	\$ 66,571
Basic net income per share				
Continuing operations	\$ 0.23	\$ 0.25	\$ 0.66	\$ 0.70
Discontinued operations, including gain on disposal		.07		.88
Net income per share	\$ 0.23	\$ 0.32	\$ 0.66	\$ 1.58
Diluted net income per share				
Continuing operations	\$ 0.23	\$ 0.25	\$ 0.66	\$ 0.69
Discontinued operations, including gain on disposal		.07		0.89
Net income per share	\$ 0.23	\$ 0.32	\$ 0.66	\$ 1.58
Weighted average shares outstanding basic	44,874	42,005	43,270	42,088

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Weighted average shares outstanding	diluted	45,093	42,147	43,453	42,228
Dividends declared and paid per share		\$ 0.4125	\$ 0.4025	\$ 1.2275	\$ 1.1975

See accompanying notes to the financial statements.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
 CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands)

(UNAUDITED)

	Shares	Par Value	Additional Paid in Capital	Distributions In Excess of Net Income	Shareholders' Equity
Balance, December 31, 2005	42,139	\$ 421	\$ 405,112	\$ (25,228)	\$ 380,305
Net income				28,580	28,580
Dividends				(54,106)	(54,106)
Equity offering	2,745	27	90,879		90,906
Share options exercised	53	1	1,155		1,156
Share grants and amortization, net of forfeitures	74	1	2,247	1	2,249
Balance, September 30, 2006	45,011	\$ 450	\$ 499,393	\$ (50,753)	\$ 449,090

See accompanying notes to the financial statements.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	(Unaudited)	
	Nine Months Ended	
	September 30,	
	2006	2005
Cash flows from operating activities		
Net income	\$ 28,580	\$ 66,571
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on sale of real estate		(37,011)
Depreciation and amortization	39,096	35,538
Provision for losses on accounts receivable	1,336	611
Amortization of share grants	2,249	835
Changes in other assets	(17,360)	(6,780)
Changes in other liabilities	11,585	2,293
Net cash provided by operating activities	65,486	62,057
Cash flows from investing activities		
Real estate acquisitions, net*	(226,349)	(96,769)
Net cash received from sale of real estate		73,879
Restricted cash held in escrow for tax-free exchanges		(5,802)
Capital improvements to real estate	(28,058)	(20,981)
Development costs	(42,922)	(11,524)
Non-real estate capital improvements	(863)	(403)
Cash used in investing activities	(298,192)	(61,600)
Cash flows from financing activities		
Line of credit borrowings/(repayments), net	4,000	(23,500)
Dividends paid	(54,106)	(50,387)
Principal payments mortgage notes payable	(8,171)	(28,047)
Net proceeds from debt offerings	255,815	98,949
Note repayments	(50,000)	
Net proceeds from equity offering	90,906	
Net proceeds from the exercise of share options	1,156	2,718
Net cash provided by (used in) financing activities	239,600	(267)
Net increase in cash and cash equivalents	6,894	190
Cash and cash equivalents, beginning of period	4,938	5,065
Cash and cash equivalents, end of period	\$ 11,832	\$ 5,255
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 35,632	\$ 30,314

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Supplemental discussion of non-cash investing and financing activities: In 2006 we purchased 9707 Medical Center Drive, Plumtree Medical Center, 15005 Shady Grove Road, and the Matan Portfolio for \$140.0 million and in 2005 we purchased Frederick Crossing for \$44.8 million and assumed mortgages on those properties. The \$76.6 million in 2006 and \$24.3 million in 2005 of assumed mortgages are not included in the amounts shown as real estate acquisitions for the nine months ended September 30, 2006 and September 30, 2005, as the assumption of the mortgages was a non-cash acquisition cost.

See accompanying notes to the financial statements.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006

(UNAUDITED)

NOTE 1: NATURE OF BUSINESS

Washington Real Estate Investment Trust (WRIT, the Company or the Trust), a Maryland Real Estate Investment Trust, is a self-administered, self-managed equity real estate investment trust, successor to a trust organized in 1960. Our business consists of the ownership and development of income-producing real estate properties in the greater Washington Baltimore region. We own a diversified portfolio of general purpose office buildings, medical office buildings, industrial/flex properties, multifamily properties and retail centers.

Federal Income Taxes

We believe that we qualify as a Real Estate Investment Trust (REIT) under Sections 856-860 of the Internal Revenue Code and intend to continue to qualify as such. To maintain our status as a REIT, we are required to distribute at least 90% of our ordinary taxable income to our shareholders. When selling properties, we have the option of (i) reinvesting the sale price of properties sold, allowing for a deferral of income taxes on the sale, (ii) paying out capital gains to the shareholders with no tax to the company or (iii) treating the capital gains as having been distributed to the shareholders, paying the tax on the gain deemed distributed and allocating the tax paid as a credit to the shareholders. No properties were sold in the first nine months of 2006 and all of the gains except \$3.5 million on the sale of properties in 2005 were reinvested in replacement properties. The \$3.5 million was a capital gain distributed to our shareholders.

NOTE 2: ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although we believe that the disclosures made are adequate to make the information presented not misleading. In addition, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These unaudited financial statements should be read in conjunction with the financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2005.

Within these notes to the financial statements, we refer to the three and nine months ended September 30, 2006 as the 2006 Quarter and 2006 Period , respectively, and the three months and nine months ended September 30, 2005 as the 2005 Quarter and 2005 Period , respectively.

New Accounting Pronouncements

In December 2004, the FASB issued SFAS No. 123R, Share-Based Payment. This statement is a revision of SFAS No. 123, Accounting for Stock-Based Compensation, and supersedes APB opinion No. 25 (APB No. 25), Accounting for Stock Issued to Employees and amends SFAS No. 95, Statement of Cash Flows. SFAS No. 123R addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. SFAS No. 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values and eliminates the intrinsic value method of accounting in APB No. 25, which was permitted under SFAS No. 123, as originally issued. The Company has applied the provisions of this statement as of January 1, 2006.

Since we used the fair-value-based method of accounting under the original provisions of SFAS No. 123, in pro forma disclosure, we were required to adopt the provisions of the new standard using either the modified-prospective-transition or the modified-retrospective-transition method. Under both methods, for awards granted, settled or modified subsequent to adopting the standard and for awards granted prior to the date of adoption for which the requisite service has not been completed as of the adoption date, compensation cost must be recognized in the financial statements. Under the modified-retrospective- method, financial statements for prior periods are restated for this change and under the

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

modified prospective method only statements subsequent to adoption will include this compensation cost. The modified-prospective-method also requires a cumulative adjustment in the first period of adoption to conform to the new standard. The Company has adopted SFAS No. 123R using the modified-prospective-transition method and that adoption did not have a material impact on income from continuing operations, net income, cash flows from operations or financing activities, or basic and diluted EPS.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006

(UNAUDITED)

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN No. 48). FIN No. 48 is an interpretation of FASB Statement No. 109, Accounting for Income Taxes, and it seeks to reduce the diversity in practice associated with certain aspects of measurement and recognition in accounting for income taxes. In addition, FIN No. 48 requires expanded disclosure with respect to the uncertainty in income taxes and is effective as of the beginning of our 2007 fiscal year. The Company is currently evaluating the impact, if any, that FIN No. 48 will have on the Company's financial statements.

Revenue Recognition

Residential properties (our multifamily segment) are leased under operating leases with terms of generally one year or less, and commercial properties (our office, medical office, retail and industrial segments) are leased under operating leases with average terms of three to seven years. We recognize rental income and rental abatements from our residential and commercial leases when earned on a straight-line basis in accordance with SFAS No. 13 Accounting for Leases. Recognition of rental income commences when control of the facility has been given to the tenant. We record a provision for losses on accounts receivable equal to the estimated uncollectible amounts. This estimate is based on our historical experience and a review of the current status of the company's receivables. Percentage rents, which represent additional rents based on gross tenant sales, are recognized when tenants' sales exceed specified thresholds.

In accordance with SFAS No. 66, Accounting for Sales of Real Estate, sales are recognized at closing only when sufficient down payments have been obtained, possession and other attributes of ownership have been transferred to the buyer and we have no significant continuing involvement.

We recognize cost reimbursement income from pass-through expenses on an accrual basis over the periods in which the expenses were incurred. Pass-through expenses are comprised of real estate taxes, operating expenses and common area maintenance costs which are reimbursed by tenants in accordance with specific allowable costs per tenant lease agreements.

Minority Interest

We entered into an operating agreement with a member of the entity that previously owned Northern Virginia Industrial Park in conjunction with the acquisition of this property in May 1998. This resulted in a minority ownership interest in this property based upon defined company ownership units at the date of purchase. The operating agreement was amended and restated in 2002 resulting in a reduced minority ownership percentage interest. We account for this activity by allocating the minority owner's percentage ownership interest of the net income of the property to minority interest included in our general and administrative expenses, thereby reducing net income. Minority interest expense was \$52,000 and \$148,200 for the 2006 Quarter and 2006 Period, respectively and \$43,100 and \$125,600 for the 2005 Quarter and 2005 Period, respectively. Quarterly distributions are made to the minority owner equal to the quarterly dividend per share for each ownership unit.

Deferred Financing Costs

Costs associated with the issuance of mortgage and other notes and fees associated with the lines of credit are capitalized and amortized using the effective interest rate method or the straight-line method which approximates the effective interest rate method over the term of the related debt. As of September 30, 2006 and December 31, 2005, deferred financing costs of \$15.7 million and \$11.1 million, respectively, net of accumulated amortization of \$5.4 million and \$4.6 million were included in Prepaid Expenses and Other Assets on the balance sheets. The amortization is included in interest expense on the accompanying consolidated statements of income. The amortization of debt costs included in interest expense totaled \$0.4 million and \$1.2 million for the 2006 Quarter and 2006 Period, respectively and \$0.4 million and \$1.0 million for the 2005 Quarter and 2005 Period, respectively.

Deferred Leasing Costs

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Costs associated with the successful negotiation of leases, both external commissions and internal direct costs, are capitalized and amortized on a straight-line basis over the terms of the respective leases. If an applicable lease terminates prior to the expiration of its initial lease term, the carrying amount of the costs are written-off to expense. As of September 30, 2006 and December 31, 2005 deferred leasing costs of \$18.7 million and \$15.1 million, respectively, net of accumulated amortization of \$6.2 million and \$4.9 million, were included in Prepaid and Other Assets on the balance sheets. The amortization of deferred leasing costs included in expense for properties classified as continuing operations totaled \$0.7 million and \$1.9 million for the 2006 Quarter and 2006 Period, respectively, and \$0.5 million and \$1.3 million for the 2005 Quarter and 2005 Period, respectively.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

Real Estate and Depreciation

Buildings are depreciated on a straight-line basis over estimated useful lives ranging from 28 to 50 years. All capital improvement expenditures associated with replacements, improvements, or major repairs to real property that extend its useful life are capitalized and depreciated using the straight-line method over their estimated useful lives ranging from 3 to 30 years. We also capitalize costs incurred in connection with our development projects, including capitalizing interest during periods in which development projects are in progress. In addition, we capitalize tenant leasehold improvements when certain criteria are met, including when we supervise construction and will own the improvements. All tenant improvements are amortized over the shorter of the useful life of the improvements or the term of the related tenant lease. Real estate depreciation expense for the 2006 Quarter and 2006 Period was \$12.3 million and \$34.4 million, respectively, and \$10.5 million and \$31.4 million for the 2005 Quarter and 2005 Period, respectively. Maintenance and repair costs are charged to expense as incurred.

We capitalize interest costs recognized on borrowing obligations while qualifying assets are being readied for their intended use in accordance with SFAS No. 34, Capitalization of Interest Cost. Total interest expense capitalized to real estate assets related to development and major renovation activities was \$1,038,000 and \$2,508,400 for the 2006 Quarter and 2006 Period, respectively, and \$288,700 and \$729,200 for the 2005 Quarter and 2005 Period, respectively. Interest capitalized is added to the cost basis of the related underlying assets and depreciated over the useful life when those assets are placed into service upon completion of development or construction.

We recognize impairment losses on long-lived assets used in operations, development assets or land held for future development, if indicators of impairment are present and the net undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount and estimated cash flows associated with future development expenditure. If such carrying amount is in excess of the estimated cash flows from the operation and disposal of the property, we would recognize an impairment loss equivalent to an amount required to adjust the carrying amount to the estimated fair market value. There were no property impairments recognized during the 2006 and 2005 Periods.

We allocate the purchase price of acquired properties to the related physical assets and in-place leases based on their fair values, in accordance with SFAS No. 141, Business Combinations. The fair values of acquired buildings are determined on an as-if-vacant basis considering a variety of factors, including the physical condition and quality of the buildings, estimated rental and absorption rates, estimated future cash flows and valuation assumptions consistent with current market conditions. The as-if-vacant fair value is allocated to land, building and tenant improvements based on property tax assessments and other relevant information obtained in connection with the acquisition of the property.

The fair value of in-place leases consists of the following components: (1) the estimated cost to us to replace the leases, including foregone rents during the period of finding a new tenant, foregone recovery of tenant pass-through expenses, tenant improvements, and other direct costs associated with obtaining a new tenant (referred to as Tenant Origination Cost); (2) estimated leasing commissions associated with obtaining a new tenant (referred to as Leasing Commissions); (3) the above/at/below market cash flow of the leases, determined by comparing the projected cash flows of the leases in place to projected cash flows of comparable market-rate leases (referred to as Net Lease Intangible); and (4) the value, if any, of customer relationships, determined based on our evaluation of the specific characteristics of each tenant's lease and our overall relationship with the tenant (referred to as Customer Relationship Value).

The amounts used to calculate Tenant Origination Cost, Leasing Commissions, and Net Lease Intangible are discounted using an interest rate which reflects the risks associated with the leases acquired. Tenant Origination Costs are included in Real Estate Assets on our balance sheet and are amortized as depreciation expense on a straight-line basis over the remaining life of the underlying leases. Leasing Commissions are classified as Other Assets and are amortized as amortization expense on a straight-line basis over the remaining life of the underlying leases. Net Lease Intangible Assets are classified as Other Assets and are amortized on a straight-line basis as a decrease to Real Estate Rental Revenue over the remaining life of the underlying leases. Net Lease Intangible Liabilities are classified as Other Liabilities and are amortized on a straight-line basis as an increase to Real Estate Rental Revenue over the remaining term of the underlying leases. Should a tenant terminate its lease, the unamortized portions of the Tenant Origination Cost, Leasing Commissions, and Net Lease Intangible associated with that lease are written off to depreciation expense, amortization expense, and rental revenue, respectively.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

Balances net of accumulated depreciation or amortization, as appropriate, of the components of the fair value of in-place leases at September 30, 2006 and December 31, 2005 are as follows (in millions):

	September 30, 2006 Accumulated			December 31, 2005 Accumulated		
	Gross Carrying Value	Amortization	Net	Gross Carrying Value	Amortization	Net
Tenant Origination Costs	\$ 18.5	\$ 5.6	\$ 12.9	\$ 12.3	\$ 3.8	\$ 8.5
Leasing Commissions	\$ 9.5	\$ 3.0	\$ 6.5	\$ 7.4	\$ 2.2	\$ 5.2
Net Lease Intangible Assets	\$ 12.0	\$ 2.9	\$ 9.1	\$ 6.8	\$ 1.7	\$ 5.1
Net Lease Intangible Liabilities	\$ 10.9	\$ 2.9	\$ 8.0	\$ 8.9	\$ 1.8	\$ 7.1

Amortization of these components combined was \$0.8 million for the 2006 Quarter and \$4.9 million for the 2006 Period and \$0.8 million and \$2.3 million for the 2005 Quarter and 2005 Period, respectively. No value had been assigned to Customer Relationship Value at September 30, 2006 or December 31, 2005.

Discontinued Operations

We classify properties as held for sale when they meet the necessary criteria specified by SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. These criteria include: senior management commits to and actively embarks upon a plan to sell the assets, the sale is expected to be completed within one year under terms usual and customary for such sales, and actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn. Depreciation on these properties is discontinued, but operating revenues, operating expenses and interest expense continue to be recognized until the date of sale.

Under SFAS No. 144, revenues and expenses of properties that are either sold or classified as held for sale are presented as discontinued operations for all periods presented in the Consolidated Statements of Income.

Cash and Cash Equivalents

Cash and cash equivalents include investments readily convertible to known amounts of cash with original maturities of 90 days or less.

Restricted Cash

Restricted cash at September 30, 2006 and December 31, 2005 consisted of \$4.7 million and \$1.8 million, respectively, in funds escrowed for tenant security deposits, real estate tax, insurance and mortgage escrows and escrow deposits required by lenders on certain of our properties to be used for future building renovations or tenant improvements.

Stock Based Compensation

We maintain Share Grant Plans and Incentive Stock Option Plans as described in Note 7, Share Options and Grants, which include qualified and non-qualified options and deferred shares for eligible employees. Shares are granted to officers, non-officer key employees and trustees under the Share Grant Plans. Officer and non-officer key employee share grants vest over three or five years in annual installments commencing one year after the date of grant. Trustee share grants are fully vested immediately upon date of share grant and are restricted from sale for the period of the Trustees' service.

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Compensation expense is recognized for share grants over the vesting period equal to the fair market value of the shares on the date of issuance. Compensation expense for the trustee grants is fully recognized upon issuance based upon the fair market value of the shares on the date of grant. The unvested portion of officer and non-officer key employee share grants is recognized in compensation cost ratably over the vesting period.

Unvested shares are forfeited upon an employee's termination while unvested shares for employees eligible for retirement fully vest upon retirement. For shares granted to employees who are eligible for retirement or will become eligible for retirement during the vesting period, compensation cost is recognized over the explicit service period with acceleration of expense upon the date of actual retirement for these employees. The Company will continue this practice for awards granted prior to January 1, 2006, when FAS 123(R) was adopted, and for shares granted after the adoption of FAS 123(R) the Company will recognize compensation expense through the date that the employee is no longer required to provide service to earn the award (e.g. the date the employee is eligible to retire).

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

Stock options were historically issued annually to officers, trustees and non-officer key employees under the Incentive Stock Option Plans. They were last issued to officers in 2002, to non-officer key employees in 2003 and to trustees in 2004. The options vested over a two year period in annual installments commencing one year after the date of grant, except for trustee options which vested immediately upon the date of grant. Stock options were accounted for in accordance with APB No. 25, whereby if options are priced at fair market value or above at the date of grant and if other requirements are met then the plans are considered fixed and no compensation expense is recognized. Accordingly, we recognized no compensation cost for stock options.

Had we determined compensation cost prior to January 1, 2006, for the Plans consistent with SFAS No. 123, Accounting for Stock-Based Compensation, our net income and earnings per share would have been reduced to the following pro-forma amounts (in thousands, except per share data):

	Quarter Ended	
	September 30, 2005	Period Ended September 30, 2005
Pro-forma Information		
Net income, as reported	\$ 13,461	\$ 66,571
Add: Stock-based employee compensation expense included in reported net income	278	835
Deduct: Total stock-based employee compensation expense determined under fair value method	(297)	(892)
Pro-forma net income	\$ 13,442	\$ 66,514
Earnings per share:		
Basic as reported	\$ 0.32	\$ 1.58
Basic pro-forma	\$ 0.32	\$ 1.58
Diluted as reported	\$ 0.32	\$ 1.58
Diluted pro-forma	\$ 0.32	\$ 1.58

Earnings per Common Share

We calculate basic and diluted earnings per share in accordance with SFAS No. 128, Earnings per Share. Basic earnings per share is computed as net income divided by the weighted-average common shares outstanding. Diluted earnings per share is computed as net income divided by the total weighted-average common shares outstanding plus the effect of dilutive common equivalent shares outstanding for the period. Dilutive common equivalent shares reflect the assumed issuance of additional common shares pursuant to certain of our share based compensation plans that could potentially reduce or dilute earnings per share, based on the treasury stock method. Other potentially dilutive common shares, including shares potentially resulting from the senior convertible notes, are considered when calculating diluted earnings per share.

Use of Estimates in the Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ

from those estimates.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

Comprehensive Income

We recorded no comprehensive income for the periods ended September 30, 2006 or September 30, 2005.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 SEPTEMBER 30, 2006
 (UNAUDITED)

NOTE 3: REAL ESTATE INVESTMENTS

Our real estate investment portfolio, at cost, consists of properties located in Maryland, Washington, D.C. and Virginia as follows (in thousands):

	September 30,	December 31,
	2006	2005
Office Buildings	\$ 637,046	\$ 517,245
Medical Office Buildings	246,525	142,067
Retail Centers	244,590	190,383
Multifamily Properties	140,501	132,465
Industrial/Flex Properties	304,090	265,038
	\$ 1,572,752	\$ 1,247,198

The amounts above reflect properties classified as continuing operations, which means they are to be held and used in rental operations (income producing property). The cost of our real estate portfolio in development is illustrated below (in thousands):

	September 30,	December 31,
	2006	2005
Office Buildings	\$ 47,791	\$ 27,144
Medical Office Buildings		
Retail Centers	23,734	10,012
Multifamily Properties	38,869	21,085
Industrial/Flex Properties		
	\$ 110,394	\$ 58,241

We dispose of assets (sometimes using tax-deferred exchanges) that are inconsistent with our long-term strategic or return objectives and when market conditions for sale are favorable. The proceeds from the sales may be redeployed into other properties, used to fund development operations or to support other corporate needs, or distributed to our shareholders. Properties are considered held for sale when they meet the criteria specified by SFAS No.144 (see Note 2 Discontinued Operations). Depreciation on these properties is discontinued at that time, but operating revenues, other operating expenses and interest continue to be recognized until the date of sale. We had one property classified as held for sale at September 30, 2006 and December 31, 2005 as follows (in thousands):

	September 30,	December 31,
--	----------------------	---------------------

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

	2006	2005
Office Building	\$ 4,428	\$ 3,722
Less accumulated depreciation	(1,161)	(1,102)
	\$ 3,267	\$ 2,620

Our results of operations are dependent on the overall economic health of our markets, tenants and the specific segments in which we own properties. These segments include commercial office, medical office, retail, multifamily and industrial. All sectors are affected by external economic factors, such as inflation, consumer confidence, unemployment rates, etc., as well as by changing tenant and consumer requirements.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 SEPTEMBER 30, 2006
 (UNAUDITED)

WRIT acquired the following properties during the 2006 Period:

Acquisition Date	Property Name	Property Type	Rentable Square Feet	Purchase Price (in thousands)
February 14, 2006	Hampton Overlook	Industrial	134,000	\$ 10,040
February 14, 2006	Hampton South	Industrial	168,000	13,060
April 11, 2006	Alexandria Professional Center	Medical Office	113,000	26,900
April 13, 2006	9707 Medical Center Drive	Medical Office	38,000	15,800
April 19, 2006	15001 Shady Grove Road	Medical Office	51,000	21,000
May 16, 2006	Randolph Shopping Center	Retail	82,000	17,085
May 16, 2006	Montrose Shopping Center	Retail	145,000	33,165
May 26, 2006	9950 Business Parkway	Industrial	101,000	11,700
June 22, 2006	Plumtree Medical Center	Medical Office	33,000	7,700
July 12, 2006	15005 Shady Grove Road	Medical Office	52,000	22,500
August 10, 2006	6565 Arlington Boulevard	Office	139,000	30,000
August 25, 2006	West Gude Drive	Office	289,000	57,000
August 25, 2006	The Ridges	Office	104,000	25,000
August 25, 2006	The Crescent	Medical Office	49,000	12,000
Total 2006 Period			1,498,000	\$ 302,950

We accounted for these acquisitions using the purchase method of accounting. As discussed in Note 2, we allocate the purchase price to the related physical assets (land, building and tenant improvements) and in-place leases (tenant origination costs, leasing commissions, and net lease intangible assets/liabilities) based on their fair values, in accordance with SFAS No. 141, Business Combinations. Our acquisition of the above fourteen properties resulted in the recognition of \$6.1 million in tenant origination costs, \$2.1 million in leasing commissions, \$5.2 million in net intangible lease assets, and \$2.0 million in net intangible lease liabilities. The results of operations from these acquired properties are included in the income statement as of their respective acquisition date and forward.

The following unaudited pro-forma combined condensed statements of operations present the consolidated results of operations for the 2006 Quarter and Period and the 2005 Quarter and Period, as if the above described acquisitions had occurred at the beginning of the period of acquisition and the same period in the year prior to the acquisition. The unaudited pro-forma information does not purport to be indicative of the results that actually would have occurred if the acquisition had been in effect for the Quarters and Periods presented. The unaudited data presented is in thousands, except per share data.

	Quarter Ended		Period Ended	
	September 30, 2006	September 30, 2005	September 30, 2006	September 30, 2005
Real estate revenues	\$ 58.5	\$ 56.0	\$ 173.6	\$ 161.7
Income from continuing operations	\$ 10.1	\$ 11.4	\$ 29.4	\$ 32.0

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Net income	\$ 10.2	\$ 11.4	\$ 29.5	\$ 69.3
Diluted earnings per share	\$ 0.23	\$ 0.27	\$ 0.68	\$ 1.64

WRIT had one property held for sale, the Lexington office building with approximately 46,000 rentable square feet, and classified as discontinued operations in the 2006 Period. Discontinued operations for the 2005 Period consisted of the Lexington building and the following dispositions from 2005:

Disposition Date	Property	Type	Rentable Square Feet	Contract Sale Price (in thousands)
February 1, 2005	7700 Leesburg Pike	Office	147,000	\$ 20,150
February 1, 2005	Tycon Plaza II	Office	127,000	19,400
February 1, 2005	Tycon Plaza III	Office	137,000	27,950
September 8, 2005	Pepsi Distribution Center	Industrial	69,000	6,000
Total			480,000	\$ 73,500

The office properties, classified as discontinued operations effective November 2004, were sold to a single buyer for a \$67.5 million contract sales price on February 1, 2005. WRIT recognized a gain on disposal of \$32.1 million, in accordance with

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

SFAS No. 66, Accounting for Sales of Real Estate. We escrowed \$31.3 million of the proceeds from the disposition in a tax-free property exchange account and subsequently used that to fund a portion of the purchase price of Frederick Crossing Shopping Center on March 23, 2005 and the Coleman Building on April 8, 2005. We used \$31.0 million of the proceeds to pay down \$31.0 million outstanding under Credit Facility No. 2. In September 2005 the industrial property was sold for \$6.0 million for a gain of \$3.0 million. Proceeds of \$5.8 million were escrowed in a tax-free exchange account.

Operating results of the properties classified as discontinued operations are summarized as follows (in thousands):

	Quarter Ended		Period Ended	
	September 30, 2006	2005	September 30, 2006	2005
Revenues	\$ 128	\$ 137	\$ 439	\$ 1,172
Property expenses	(87)	(141)	(262)	(675)
Depreciation and amortization		(56)	(65)	(188)
	\$ 41	\$ (60)	\$ 112	\$ 309

NOTE 4: MORTGAGE NOTES PAYABLE

	September 30, 2006	December 31, 2005
On September 27, 1999, we executed a \$50.0 million mortgage note payable secured by Munson Hill Towers, Country Club Towers, Roosevelt Towers, Park Adams Apartments and the Ashby of McLean. The mortgage bears interest at 7.14% per annum and interest only is payable monthly until October 1, 2009, at which time all unpaid principal and interest are payable in full.	\$ 50,000	\$ 50,000
On November 1, 2001, we assumed an \$8.5 million mortgage note payable, with an estimated fair value* of \$9.3 million, as partial consideration for our acquisition of Sullyfield Commerce Center. The mortgage bears interest at 9.00% per annum, and includes a significant prepayment penalty. Principal and interest are payable monthly until February 1, 2007, at which time all unpaid principal and interest are payable in full.	7,912	8,144
On January 24, 2003, we assumed a \$6.6 million mortgage note payable, with an estimated fair value* of \$6.8 million, as partial consideration for our acquisition of Fullerton Industrial Center. The mortgage bore interest at 6.77% per annum. Principal and interest were paid monthly until July 10, 2006, at which time all unpaid principal and interest were paid in full.		6,292
On October 9, 2003, we assumed a \$36.1 million mortgage note payable and a \$13.7 million mortgage note payable as partial consideration for our acquisition of the Prosperity Medical Centers. The mortgages bear interest at 5.36% per annum and 5.34% per annum, respectively. Principal and interest are payable monthly until May 1, 2013, at which time all unpaid principal and interest are payable in full.	47,695	48,196

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

On August 12, 2004, we assumed a \$10.1 million mortgage note payable, with an estimated fair value* of \$11.2 million, as partial consideration for our acquisition of Shady Grove Medical Village II. The mortgage bears interest at 6.98% per annum. Principal and interest are payable monthly until December 1, 2011, at which time all unpaid principal and interest are payable in full.

10,645

10,855

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006

(UNAUDITED)

On December 22, 2004, we assumed a \$15.6 million mortgage note payable, with an estimated fair value* of \$17.8 million, and a \$3.9 million mortgage note payable with an estimated fair value* of \$4.2 million as partial consideration for our acquisition of Dulles Business Park. The mortgages bear interest at 7.09% per annum and 5.94% per annum, respectively. Principal and interest are payable monthly until August 10, 2012, at which time all unpaid principal and interest are payable in full.	20,997	21,443
On March 23, 2005, we assumed a \$24.3 million mortgage note payable, with an estimated fair value* of \$25.0 million, as partial consideration for the acquisition of Frederick Crossing. The mortgage bears interest at 5.95% per annum. Principal and interest are payable monthly until January 1, 2013 at which time all unpaid principal and interest are payable in full.	24,359	24,687
On April 13, 2006, we assumed a \$5.7 million mortgage note payable as partial consideration for the acquisition of 9707 Medical Center Drive. The mortgage bears interest at 5.32% per annum. Principal and interest are payable monthly until July 1, 2028 at which time all unpaid principal and interest are payable in full.	5,604	
On June 22, 2006, we assumed a \$4.9 million mortgage note payable as partial consideration for the acquisition of Plumtree Medical Center. The mortgage bears interest at 5.68% per annum. Principal and interest are payable monthly until March 11, 2013 at which time all unpaid principal and interest are payable in full.	4,854	
On July 12, 2006, we assumed an \$8.8 million mortgage note payable as partial consideration for the acquisition of 15005 Shady Grove Road. The mortgage bears interest at 5.73% per annum. Principal and interest are payable monthly until March 11, 2013 at which time all unpaid principal and interest are payable in full.	8,785	
On August 25, 2006, we assumed a \$34.2 million mortgage note payable as partial consideration for the acquisition of 20-50 West Gude Drive. The mortgage bears interest at 5.86% per annum. Principal and interest are payable monthly until March 11, 2013 at which time all unpaid principal and interest are payable in full.	34,129	
On August 25, 2006, we assumed a \$23.1 million mortgage note payable as partial consideration for the acquisition of 902-904 Wind River Lane and 200 Orchard Ridge Road. The mortgage bears interest at 5.82%** per annum. Principal and interest are payable monthly until August 11, 2033** at which time all unpaid principal and interest are payable in full. The note may be repaid without penalty on August 11, 2010	23,071	
	\$ 238,051	\$ 169,617

* The fair value of the mortgage notes payable was estimated upon acquisition based upon dealer quotes for instruments with similar terms and maturities. There is no notation when the fair value is the same as the carrying value.

** If the loan is not repaid on August 11, 2010, from and after August 11, 2010, the interest rate adjusts to one of the following rates: (i) the greater of (A) 10.82% or (B) the Treasury Rate (determined as of August 11, 2010, and defined as the yield calculated using linear interpolation approximating the period from August 11, 2010 to August 11, 2033 on the basis of Federal Reserve Stat. Release H.15-Selected Interest Rates under the heading U.S. Governmental Security/Treasury Constant Maturities) plus 5%; or (ii) if the Note is an asset of an entity formed for purposes of securitization and pursuant thereto securities rated by a rating agency have been issued, then the rate will equal: the greater of (A) 7.82% or (B) the Treasury Rate plus 2%.. Due to the high probability that the mortgage will be paid off on August 11, 2010, that date is reflected in the future maturities schedule.

Total carrying amount of the above mortgaged properties was \$417.7 million and \$289.4 million at September 30, 2006 and December 31, 2005, respectively. Scheduled principal payments for the remaining three months in 2006 and the remaining years subsequent to December 31, 2006 are as follows (in thousands):

Total Principal Payments	
2006	\$ 977
2007	11,264
2008	3,571
2009	53,768
2010	25,428
Thereafter	143,043
Total	\$ 238,051

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006

(UNAUDITED)

NOTE 5: UNSECURED LINES OF CREDIT PAYABLE

As of September 30, 2006, we maintained an \$85.0 million unsecured line of credit maturing in July 2007 (Credit Facility No.1) and a \$70.0 million unsecured line of credit maturing in July 2008 (Credit Facility No. 2).

Credit Facility No. 1

We had \$0.0 million outstanding as of September 30, 2006 and at December 31, 2005 related to Credit Facility No. 1, with \$0.9 million in a Letter of Credit issued and \$84.1 million unused and available for subsequent acquisitions or capital improvements. Borrowings during the 2006 Quarter totaled \$37.0 million, including \$25.0 million in August 2006 to partially fund the acquisition of West Gude, Ridges, and Crescent and \$12.0 million in August 2006 to partially pay off the \$50.0 million of 7.25% unsecured notes due August 13, 2006. These borrowings were paid in full on September 11, 2006 using a portion of the proceeds from the September 2006 public offering of \$110 million of convertible senior notes due September 15, 2026. Advances under this agreement bear interest at LIBOR plus a spread based on the credit ratings of our publicly issued debt. All outstanding advances are due and payable upon maturity in July 2007. Interest only payments are due and payable generally on a monthly basis. We incurred \$129,200 and \$684,100 in interest expense (excluding facility fees) for the 2006 Quarter and 2006 Period, respectively, representing an average interest rates of 5.92% and 5.63%, respectively, per annum. For the 2005 Quarter and 2005 Period, we incurred \$77,200 and \$764,600 in interest expense (excluding facility fees), respectively, representing an average interest rate of 4.27% and 3.28%, respectively, per annum.

Credit Facility No. 1 requires us to pay the lender a facility fee on the total commitment ranging from 0.15% to 0.25% per annum according to a sliding scale based on the credit rating of our publicly issued debt. These fees are payable quarterly. We incurred facility fees of \$32,600 and \$96,300 for the 2006 Quarter and 2006 Period, respectively. For the 2005 Quarter and 2005 Period, we incurred facility fees of \$32,600 and \$98,600, respectively.

Credit Facility No. 2

We had \$28.0 million outstanding as of September 30, 2006 related to Credit Facility No. 2, and \$1.9 million in Letters of Credit issued, with \$40.1 million unused and available for subsequent acquisitions or capital improvements. Acquisition related borrowings during the 2006 Quarter totaled \$40.0 million, including \$28.0 million in August to fund 6565 Arlington Boulevard and \$12.0 million in July to fund 15005 Shady Grove Road. Additional borrowings included \$40.0 million in August 2006 to partially pay off the \$50.0 million of 7.25% unsecured notes due August 13, 2006, \$6.5 million in July 2006 to pay off the mortgage at Fullerton Industrial Center, and \$20.0 million to fund development costs, certain capital improvements to real estate and acquisition related due diligence costs. \$97.5 million of these borrowings were repaid in July and September using a portion of the proceeds from the July 2006 sale of the \$50.0 million of 5.95% unsecured notes due June 15, 2011 and the September 2006 public offering of \$110 million of convertible senior notes due September 15, 2026. At December 31, 2005, \$24.0 million was outstanding under this facility. Advances under this agreement bear interest at LIBOR plus a spread based on the credit rating on our publicly issued debt. All outstanding advances are due and payable upon maturity in July 2008. Interest only payments are due and payable on a monthly basis. We incurred \$489,900 and \$1,731,600 in interest expense (excluding facility fees) for the 2006 Quarter and 2006 Period, respectively, representing an average interest rate of 5.90% and 5.48%, respectively, per annum. For the 2005 Quarter and 2005 Period, we incurred \$464,200 and \$769,600 in interest expense (excluding facility fees), respectively, representing an average interest rate of 4.15% and 3.75%, respectively, per annum.

Before its renewal in July 2005, Credit Facility No. 2 required us to pay the lender unused line of credit fees ranging from 0.15% to 0.25% per annum according to a sliding scale based on the credit rating of our publicly issued debt. The fee was paid quarterly in arrears. We incurred unused commitment fees of \$6,700 and \$38,400 for the 2005 Quarter and 2005 Period, respectively.

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

On July 25, 2005 we renewed Credit Facility No. 2, extending its maturity date to July 25, 2008, and increasing the maximum available commitment to \$70.0 million. This renewal and extension included a carve-out for letters of credit in the amount of \$14.0 million. Credit Facility No. 2 requires us to pay the lender an annual facility fee on the total commitment ranging from 0.15% to 0.25% per annum according to a sliding scale based on the credit ratings of our publicly issued debt. These fees are payable quarterly. We incurred \$26,800 and \$83,100 in facility fees for the 2006 Quarter and 2006 Period, respectively. For both the 2005 Quarter and 2005 Period, we incurred facility fees of \$19,800.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

Credit Facility No. 1 and No. 2 contain certain financial and non-financial covenants. In addition, Credit Facility No. 1 requires approval to be obtained from the lender for purchases by the Trust over an agreed upon amount. Accordingly, all covenants under Credit Facility No. 1 and No. 2 have been met as of September 30, 2006.

NOTE 6: NOTES PAYABLE

On August 13, 1996 we sold \$50.0 million of 7.25% unsecured 10-year notes due August 13, 2006 at 98.166% of par resulting in an effective interest rate of 7.49%. Net proceeds to the Trust after deducting underwriting expenses were \$48.8 million. These notes were paid in full on August 13, 2006, using the proceeds from August draws on Credit Facility No. 1 and Credit Facility No. 2.

On February 20, 1998 we sold \$50.0 million of 7.25% unsecured notes due February 25, 2028 at 98.653% to yield approximately 7.36%. We also sold \$60.0 million in unsecured Mandatory Par Put Remarketed Securities (MOPPRS) at a price of 101.2% of par and an effective borrowing rate through the remarketing date (February 2008) of approximately 6.74%. Our costs of the borrowings and related closed hedge settlements of approximately \$7.2 million are amortized over the lives of the notes using the effective interest method. These notes do not require any principal payment and are due in full at maturity.

On March 17, 2003, we sold \$60.0 million of 5.125% unsecured notes due March 2013 at an issue price of 99.599% of par, resulting in an effective interest rate of 5.23%. Our total proceeds, net of underwriting fees, were \$59.1 million. We used portions of the proceeds of these notes to repay advances on our lines of credit and to fund general corporate purposes.

On December 11, 2003, we sold \$100.0 million of 5.25% unsecured notes due January 2014 at an issue price of 99.985% of par, resulting in an effective interest rate of 5.34%. Our total proceeds, net of underwriting fees, were \$99.3 million. We used the proceeds of these notes to repay advances on our lines of credit.

On April 26, 2005, we sold \$50.0 million of 5.05% senior unsecured notes due May 1, 2012 and \$50.0 million of 5.35% senior unsecured notes due May 1, 2015, at effective yields of 5.064% and 5.359% respectively. The notes were sold at an issue price of 99.917% and 99.930% of par, respectively. The net proceeds from the sale of the notes of \$99.1 million were used to repay borrowings under our lines of credit totaling \$90.5 million and the remainder was used for general corporate purposes.

On October 6, 2005 we issued an additional \$100.0 million of notes of the series of 5.35% senior unsecured notes due May 1, 2015 at a price of 98.942% of par, resulting in an effective yield of 5.49%. We used \$93.5 million of the \$98.1 million net proceeds from the sale of these notes to repay borrowings under our lines of credit and to fund general corporate purposes.

On June 6, 2006, we issued \$100.0 million of 5.95% unsecured notes due June 15, 2011 at an issue price of 99.951% of par, resulting in an effective interest rate of 5.96%. Our total proceeds, net of underwriting fees, were \$99.4 million. We used the proceeds of these notes to repay advances on one of our lines of credit.

On July 26, 2006 we issued an additional \$50.0 million of the series of 5.95% unsecured notes due June 15, 2011 at a price of 100.127% of par, resulting in an effective yield of 5.92%. Our total proceeds, net of underwriting fees, were \$50.2 million. We used the proceeds of these notes to repay borrowings under our lines of credit and to fund general corporate purposes.

On September 11, 2006, we issued \$100.0 million of 3.875% senior convertible notes due September 15, 2026. On September 22, 2006, we issued an additional \$10.0 million of the 3.875% senior convertible notes due September 15, 2026, upon the exercise by the underwriter of an over-allotment option granted by WRIT. The notes were sold at an issue price of 99.5% of par, resulting in an effective interest rate of 3.89%. Our total proceeds, net of underwriting fees, were \$106.7 million. We used the proceeds of these notes to repay borrowings under our lines of

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

credit and to fund general corporate purposes.

The notes are convertible into shares of our common stock, at the option of the holder, under specific circumstances or on or after July 15, 2026, at an initial exchange rate of 20.090 shares of common stock per \$1,000 principal amount of notes. This is equivalent to an initial exchange price of \$49.78 per share, which represents a 22% premium over the \$40.80 closing price of our stock at the time the transaction was priced. The initial exchange rate is subject to adjustment in certain circumstances including an adjustment to the rate if the dividend rate to common shareholders is in excess of \$0.4125 per share. Upon an exchange of notes, we will settle any amounts up to the principal amount of the notes in cash and the remaining exchange value, if any, will be settled, at our option, in cash, common shares or a combination thereof.

On or after September 20, 2011, we may redeem the notes at a redemption price equal to the principal amount of the notes plus any accrued and unpaid interest, if any, up to, but excluding, the purchase date. In addition, on September 15, 2011, September 15, 2016 and September 15, 2021 or following the occurrence of certain change in control transactions prior to September 15, 2011, note holders may require us to repurchase the notes for an amount equal to the principal amount of the notes plus any accrued and unpaid interest thereon.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 SEPTEMBER 30, 2006
 (UNAUDITED)

The senior convertible notes could have a dilutive impact on our earnings per share calculation in the future. However, those senior convertible notes are not dilutive in the period end not included in our earning per share calculations.

The following is a summary of our unsecured note borrowings (in thousands):

	September 30, 2006	December 31, 2005
7.25% notes due 2006	\$	\$ 50,000
6.74% notes due 2008	60,000	60,000
5.95% notes due 2011	150,000	
5.05% notes due 2012	50,000	50,000
5.125% notes due 2013	60,000	60,000
5.25% notes due 2014	100,000	100,000
5.35% notes due 2015	150,000	150,000
3.875% notes due 2026	110,000	
7.25% notes due 2028	50,000	50,000
Discount on notes issued	(2,255)	(1,838)
Premium on notes issued	471	438
Total	\$ 728,216	\$ 518,600

The required principal payments excluding the effects of note discounts or premium for the remaining three months in 2006 and the remaining years subsequent to December 31, 2006 are as follows (in thousands):

2006	\$
2007	
2008	60,000
2009	
2010	
Thereafter	670,000
	\$ 730,000

Interest on these notes is payable semi-annually. They contain certain financial and non-financial covenants, all of which we have met as of September 30, 2006.

The covenants under one of the line of credit agreements require us to insure our properties against loss or damage in the amount of the replacement cost of the improvements at the properties. The covenants for the notes require us to keep all of our insurable properties insured against loss or damage at least equal to their then full insurable value. We have a separate insurance policy which provides terrorism coverage; however, our financial condition and results of operations are subject to the risks associated with acts of terrorism and the potential for uninsured

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

losses as the result of any such acts. Effective November 26, 2002, under this existing coverage, any losses caused by certified acts of terrorism would be partially reimbursed by the United States under a formula established by Federal law. Under this formula the United States pays 90% of covered terrorism losses exceeding the statutorily established deductible paid by the insurance provider, and insurers pay 10% until aggregate insured losses from all insurers reach \$100 billion in a calendar year. If the aggregate amount of insured losses under the Act exceeds \$100 billion during the applicable period for all insured and insurers combined, then each insurance provider will not be liable for payment of any amount which exceeds the aggregate amount of \$100 billion. This legislation, originally scheduled to expire on December 31, 2005, was extended through December 31, 2007, with the enactment of the Terrorism Risk Insurance Act of 2005. With the extension, the Federal share of compensation for insured losses decreases to 85% in 2007.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 SEPTEMBER 30, 2006
 (UNAUDITED)

NOTE 7: BENEFIT PLANS**Share Options and Grants**

We have historically maintained Incentive Stock Option Plans (the Plans), which included qualified and non-qualified options. In 2003 the Board approved a change in the composition of officer share options and share grant awards such that annual incentive compensation is awarded at the same percentage of cash compensation as in prior years except it is in the form of share grants only. The last option awards to Officers were in 2003 and to Trustees in 2004 and all such options were vested as of December 31, 2005. Effective 2005 officers and Trustees receive annual share grant awards only.

We adopted the Washington Real Estate Investment Trust 2001 Stock Option Plan (New Stock Option Plan) to replace the 1991 Stock Option Plan (Stock Option Plan) that expired on June 25, 2001. Under the Plans, options, which were issued at market price on the date of grant, vested 50% after year one and 50% after year two and expire ten years following the date of grant. We adopted the Washington Real Estate Investment Trust Stock Option Plan for Trustees in March 1998. Options granted to trustees were fully vested on the grant date. Activity under the Plans is summarized below:

	Shares	Wtd Avg Ex Price
Outstanding at December 31, 2005	531,000	\$ 24.15
Granted		
Exercised	(54,000)	\$ 21.59
Expired		
Outstanding at September 30, 2006	477,000	\$ 24.43
Exercisable at September 30, 2006	477,000	\$ 24.43

The 477,000 options outstanding at September 30, 2006, all of which are exercisable, have exercise prices between \$14.47 and \$33.09, with a weighted-average exercise price of \$24.43 and a weighted average remaining contractual life of 5.4 years. The aggregate intrinsic value of outstanding exercisable shares at September 30, 2006 was \$7.3 million.

In November 2004, the Board of Trustees approved an amended short-term and long-term incentive plan for officers and non-officer key employees. The first benefits under the amended short-term and long term plan were paid in late 2005, and the first share grants under the amended long-term plan were made in February 2006. The short-term incentive compensation plan provides for the annual payment of cash bonuses based upon WRIT's achievement of its annual targets for Funds From Operations (FFO) per share (a non-GAAP financial measure) and EBITDA as defined by the revised plan (a non-GAAP measure calculated as earnings before interest income and expense, taxes, depreciation and amortization, and gains on sale of real estate). Each target will be determined in November of the preceding year by management and approved by the Board of Trustees. The long-term incentive plan provides for the annual grant of restricted WRIT shares based on WRIT's total shareholder return compared to a benchmark or index appropriate to the industry. Shares granted to officers and non-officer key employees under the Share Grant Plan vest 20% per year over five years and are restricted from transfer for five years from the date of grant. Prior to 2004, each Trustee received an annual grant of 400 unrestricted shares under the trustee compensation plan. In November 2004, the Board of Trustees approved revisions to the trustee compensation plan, under which the first cash and share grant benefits were paid in 2005. Under this plan, annual long-term incentive compensation for trustees is changed from options for 2,000 shares plus 400 restricted shares to \$30,000 in restricted shares. These restricted shares will vest immediately and are restricted from sale for the period of the Trustees' service. Additionally, the amounts of certain director fees and retainers were amended.

We did not issue share grants under the long-term incentive plan to our executives and non-officer key employees during the quarters ended September 30, 2006 and September 30, 2005. There were forfeitures of 1,138 share grants in the third quarter 2006. These shares were valued at

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

\$32.50 per share based on their fair market value on the date of the grant.

The total share grants vested at September 30, 2006 and December 31, 2005 were 174,038 and 124,175, respectively. The total share grants unvested at September 30, 2006 and December 31, 2005 were 128,117 and 103,989, respectively, and the weighted average grant-date fair value of those unvested shares was \$32.89 and \$30.76, respectively. The total compensation expense recognized in income for stock-based compensation awards for the 2006 Quarter and 2006 Period was \$0.5 million and \$2.2 million, respectively and \$0.2 million and \$0.7 million for the 2005 Quarter and 2005 Period, respectively. As of September 30, 2006, the total compensation cost related to non-vested awards not yet recognized was \$4.2 million, expected to be recognized over a weighted average period of 32 months.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006

(UNAUDITED)

Other Benefit Plans

We have a Retirement Savings Plan (the 401(k) Plan), which permits all eligible employees to defer a portion of their compensation in accordance with the Internal Revenue Code. Under the 401(k) Plan, the company may make discretionary contributions on behalf of eligible employees. The company made contributions to the 401(k) plan of \$80,000 and \$235,000, for the 2006 Quarter and 2006 Period, respectively and \$86,000 and \$227,000 for the 2005 Quarter and 2005 Period, respectively.

We adopted a split dollar life insurance plan for executive officers (the Chief Financial Officer, Executive Vice President of Real Estate and Senior Vice President Accounting and Administration) and other company officers, excluding the Chief Executive Officer (CEO), in 2000. The purpose of the plan was to provide these officers with financial security in exchange for a career commitment. It was intended that we would recover our costs from the life insurance policies at death prior to retirement, termination prior to retirement or retirement at age 65. Prior to April, 2006, the Trust had a security interest in the cash value and death benefit of each policy to the extent of the sum of premium payments made, while the officers had an interest in the excess cash value of each policy over the premiums WRIT paid. The company paid no premiums during the 2005 Quarter and premiums of \$0.2 million for the 2005 Period under the split dollar plans. We terminated the split-dollar agreements in April 2006, thus regaining ownership of the policies. The company no premiums during the 2006 Quarter and premiums of \$0.5 million for the 2006 Period under the new corporate owned life insurance policies.

We have adopted a non-qualified deferred compensation plan for the officers and members of the Board of Trustees. The plan allows for a deferral of a percentage of annual cash compensation and trustee fees. The plan is unfunded and payments are to be made out of the general assets of the Trust. The deferred compensation liability was \$1.8 million and \$1.6 million at September 30, 2006 and December 31, 2005, respectively.

We established a Supplemental Executive Retirement Plan (SERP) effective July 1, 2002 for the benefit of the CEO. Under this plan, upon the CEO s termination of employment from the Trust for any reason other than death or discharge for cause he will be entitled to receive an annual benefit equal to his accrued benefit times his vested interest. We account for these plans in accordance with SFAS No. 87, Employers Accounting for Pensions, whereby we accrue benefit cost in an amount that will result in an accrued balance at the end of each participant s employment which is not less than the present value of the estimated benefit payments to be made. We recognized current service cost of \$117,000 and \$350,000 for the 2006 Quarter and 2006 Period, respectively, and \$101,000 and \$304,000 for the 2005 Quarter and 2005 Period, respectively.

In November 2005, the Board of Trustees approved the establishment of a SERP for the benefit of the executive officers and other company officers. This is a defined contribution plan under which, upon a participant s termination of employment from the Trust for any reason other than discharge for cause, the participant will be entitled to receive a benefit equal to the participant s accrued benefit times the participant s vested interest. We account for this plan in accordance with EITF 97-14, Accounting for Deferred Compensation Arrangements Where Amounts Earned are Held in a Rabbi Trust and Invested and FAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, whereby the investments are reported at fair value, and unrealized holding gains and losses are included in earnings. We recognized current service cost of \$65,000 and \$193,000 for the 2006 Quarter and 2006 Period, respectively, and \$62,500 for both the 2005 Quarter and 2005 Period.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

NOTE 8: EARNINGS PER SHARE

The following table sets forth the computation of net income per average share and diluted average shares (in thousands, except per share data):

	Quarter Ended September 30,		Period Ended September 30,	
	2006	2005	2006	2005
Numerator for basic and diluted per share calculations:				
Income from continuing operations	\$ 10,189	\$ 10,483	\$ 28,468	\$ 29,251
Discontinued operations including gain on sale of real estate	41	2,978	112	37,320
Net income	\$ 10,230	\$ 13,461	\$ 28,580	\$ 66,571
Denominator for basic and diluted per share calculations:				
Denominator for basic per share amounts weighted average shares	44,874	42,005	43,270	42,088
Effect of dilutive securities:				
Employee stock option and share grant awards	219	142	183	140
Denominator for diluted per share amounts	45,093	42,147	43,453	42,228
Income from continuing operations per share				
Basic	\$ 0.23	\$ 0.25	\$ 0.66	\$ 0.70
Diluted	\$ 0.23	\$ 0.25	\$ 0.66	\$ 0.69
Discontinued operations, including gain on sale of real estate, per share				
Basic	\$ 0.00	\$ 0.07	\$ 0.00	\$ 0.88
Diluted	\$ 0.00	\$ 0.07	\$ 0.00	\$ 0.89
Net income per share				
Basic	\$ 0.23	\$ 0.32	\$ 0.66	\$ 1.58
Diluted	\$ 0.23	\$ 0.32	\$ 0.66	\$ 1.58

NOTE 9: SEGMENT INFORMATION

We have five reportable segments: general purpose office buildings, medical office buildings, retail centers, multifamily properties and industrial/flex centers. Office buildings provide office space for various types of businesses and professions. Medical office buildings provide offices and facilities for a variety of medical services. Retail centers are typically neighborhood grocery store or drug store anchored retail centers. Multifamily properties provide housing for families throughout the Washington Metropolitan area. Industrial/flex centers are used for flex-office, warehousing and distribution type facilities.

Segment reporting has been restated for prior periods to conform to the presentation of the medical office segment separate from the office segment.

Real estate revenue as a percentage of total revenue for each of the five reportable operating segments is as follows:

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

	Quarter Ended September 30,		Period Ended September 30,	
	2006	2005	2006	2005
Office Buildings	39%	40%	39%	40%
Medical Office Buildings	12%	10%	11%	10%
Retail Centers	17%	17%	17%	17%
Multifamily Properties	15%	16%	15%	16%
Industrial/Flex Centers	17%	17%	18%	17%

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 SEPTEMBER 30, 2006
 (UNAUDITED)

The percentage of total income producing real estate assets, at cost, for each of the five reportable operating segments is as follows:

	September 30, 2006	December 31, 2005
Office Buildings	40%	42%
Medical Office Buildings	16%	11%
Retail Centers	16%	15%
Multifamily Properties	9%	11%
Industrial/Flex Centers	19%	21%

The accounting policies of each of the segments are the same as those described in Note 2. We evaluate performance based upon operating income from the combined properties in each segment. Our reportable segments are consolidations of similar properties. They are managed separately because each segment requires different operating, pricing and leasing strategies. All of these properties have been acquired separately and are incorporated into the applicable segment.

Segment Information (in thousands):

Quarter Ended September 30, 2006

	Office Buildings	Medical Office Buildings	Retail Centers	Multifamily	Industrial/Flex Centers	Corporate And Other	Consolidated
Real estate rental revenue	\$ 21,878	\$ 7,045	\$ 9,499	\$ 8,354	\$ 9,770		\$ 56,546
Real estate expenses	7,789	2,187	2,079	3,419	2,281		17,755
Net operating income	\$ 14,089	\$ 4,858	\$ 7,420	\$ 4,935	\$ 7,489		\$ 38,791
Depreciation and amortization							14,138
Interest expense							12,527
General and administration							2,230
Other income							293
Income from discontinued operations							41
Net income							\$ 10,230
Capital expenditures	\$ 15,223	\$ 428	\$ 5,016	\$ 8,440	\$ 1,440	\$ 352	\$ 30,899
Total assets	\$ 594,412	\$ 237,157	\$ 248,226	\$ 130,273	\$ 270,411	\$ 33,020	\$ 1,513,499

Quarter Ended September 30, 2005

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

	Office Buildings	Medical Office Buildings	Retail Centers	Multifamily	Industrial/Flex Centers	Corporate And Other	Consolidated
Real estate rental revenue	\$ 19,596	\$ 4,599	\$ 8,280	\$ 7,829	\$ 8,465	\$	\$ 48,769
Real estate expenses	6,688	1,167	1,698	3,385	1,899		14,837
Net operating income	12,909	3,432	6,582	4,444	6,566		33,932
Depreciation and amortization							11,950
Interest expense							9,798
General and administration							2,036
Non-disposal gain							
Other income							335
Income (loss) from discontinued operations							(60)
Gain on property disposal							3,038
Net income							\$ 13,461
Capital expenditures	\$ 2,752	\$ 226	\$ 3,724	\$ 4,826	\$ 745	\$ 10	\$ 12,283
Total assets	\$ 431,017	\$ 134,437	\$ 178,626	\$ 102,705	\$ 238,952	\$ 25,467	\$ 1,111,204

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2006
(UNAUDITED)

Period Ended September 30, 2006

	Office Buildings	Medical Office Buildings	Retail Centers	Multifamily	Industrial/Flex Centers	Corporate And Other	Consolidated
Real estate rental revenue	\$ 62,263	\$ 17,540	\$ 27,788	\$ 24,100	\$ 28,539		\$ 160,230
Real estate expenses	21,227	5,077	5,913	9,726	6,810		48,753
Net operating income	\$ 41,036	\$ 12,463	\$ 21,875	\$ 14,374	\$ 21,729		\$ 111,477
Depreciation and amortization							39,031
Interest expense							34,454
General and administration							10,161
Other income							637
Income from discontinued operations							112
Net income							\$ 28,580
Capital expenditures	\$ 28,848	\$ 869	\$ 14,151	\$ 22,751	\$ 4,362	\$ 863	\$ 71,844

Period Ended September 30, 2005

	Office Buildings	Medical Office Buildings	Retail Centers	Multifamily	Industrial/Flex Centers	Corporate And Other	Consolidated
Real estate rental revenue	\$ 56,771	\$ 13,540	\$ 23,488	\$ 22,867	\$ 23,606		\$ 140,272
Real estate expenses	19,337	3,481	5,103	9,515	5,365		42,801
Net operating income	\$ 37,434	\$ 10,059	\$ 18,385	\$ 13,352	\$ 18,241		\$ 97,471
Depreciation and amortization							35,350
Interest expense							27,668
General and administration							6,361
Other income							655
Non-disposal gain							504
Income from discontinued operations							309
Gain on property disposal							37,011
Net income							\$ 66,571
Capital expenditures	\$ 8,849	\$ 408	\$ 6,271	\$ 14,910	\$ 2,068	\$ 402	\$ 32,908

NOTE 10: SUBSEQUENT EVENTS

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

On November 2, 2006, subsequent to the end of the third quarter 2006, we entered into a new, unsecured revolving credit facility of \$200.0 million with Wells Fargo Bank, National Association, as Lead Arranger, The Royal Bank of Scotland PLC, as Syndication Agent, and The Bank of New York, as the Documentation Agent. This facility replaces Credit Facility No. 1. Under the new Credit Facility interest only payments are due on a monthly basis until the maturity of this facility on November 2, 2010.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Consolidated Financial Statements of the Company and the notes thereto included elsewhere herein.

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. On an on-going basis, we evaluate these estimates, including those related to useful lives of real estate assets, cost reimbursement income, bad debts, impairment, contingencies and litigation. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. There can be no assurance that actual results will not differ from those estimates.

The discussion that follows is based on our consolidated results of operations for the three and nine months ended September 30, 2006, the 2006 Quarter and 2006 Period, respectively, and the three months and nine months ended September 30, 2005, the 2005 Quarter and 2005 Period, respectively.

Forward Looking Statements

We claim the protection of the safe harbor for forward looking statements contained in the Private Securities Litigation Reform Act of 1995 for the forward looking statements contained herein. Forward looking statements include statements in this report preceded by, followed by or that include the words believe, expect, intend, anticipate, potential, project, will and other similar expressions. The following important factors in addition to those discussed in our 2005 Annual Report on Form 10-K under the caption Risk Factors, could affect our future results and could cause those results to differ materially from those expressed in the forward looking statements: (a) the economic health of our tenants; (b) the economic health of the Greater Washington-Baltimore region, or other markets we may enter, including the effects of changes in Federal government spending; (c) the supply of competing properties; (d) inflation; (e) consumer confidence; (f) unemployment rates; (g) consumer tastes and preferences; (h) stock price and interest rate fluctuations; (i) our future capital requirements; (j) compliance with applicable laws, including those concerning the environment and access by persons with disabilities; (k) governmental or regulatory actions and initiatives; (l) changes in general economic and business conditions; (m) terrorist attacks or actions; (n) acts of war; (o) weather conditions; and (p) the effects of changes in capital availability to the technology and biotechnology sectors of the economy. We undertake no obligation to update our forward looking statements or risk factors to reflect new information, future events, or otherwise.

Overview

Our revenues are derived primarily from the ownership and operation of income-producing real properties in the greater Washington/Baltimore region. As of September 30, 2006, we owned a diversified portfolio of 82 properties, consisting of 14 retail centers, 24 general purpose office buildings, 13 medical office properties, 22 industrial/flex properties and 9 multifamily properties, totaling more than 11 million net rentable square feet. We also own land for development. We have a fundamental strategy of regional focus, diversification by property type and conservative capital management.

When evaluating our financial condition and operating performance, management focuses on the following financial and non-financial indicators, discussed in further detail herein:

Net Operating Income (NOI) by segment (a non-GAAP measure). NOI is calculated as real estate rental revenue less real estate operating expenses.

Economic occupancy and rental rates.

Leasing activity new leases, renewals and expirations.

Funds From Operations (FFO), a non GAAP supplemental measure to Net Income. Our results in the 2006 Quarter and Period as compared to the 2005 Quarter and Period, showed continued improvement in both occupancy and rental rate growth. The office sector experienced NOI and rental rate growth and occupancy has improved, particularly at Maryland Trade Center II, 1600 Wilson Boulevard and 51 Monroe. The medical office sector

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

remained steady with higher occupancy and small gains in rental rates. WRIT's retail centers have remained strong this Quarter and Period with good core NOI and high rental rate growth, reflecting the retail market throughout the Metropolitan region. The multifamily market showed improved NOI and rental rates with occupancy impacted by what is expected to be the short-term effect of current refurbishment at several properties. The industrial sector posted rental rate growth and some NOI growth with increased occupancy.

Progress continues on our ground-up development and major redevelopment projects at Rosslyn Towers, South Washington Street, Dulles Station and Foxchase Shopping Center. At Foxchase Shopping Center we have delivered a pad site to the Harris Teeter grocery store chain and revenue recognition has commenced. The Grand Opening was in late October, 2006 after the end of the third quarter as expected. The development at Rosslyn Towers and South Washington Street is progressing well with completion expected in the third and second quarters of 2007, respectively. The office building development at Dulles Station I, which we acquired in December 2005, is in the early stages with an expected opening in the second half of 2007.

GENERAL

During the first nine months of 2006 we completed the following significant transactions:

The acquisition of six medical office properties for a purchase price of \$105.9 million, adding approximately 337,000 square feet of rentable space which was 98.3% leased at the end of the 2006 Period, three general purpose office properties for a purchase price of \$112.0 million adding approximately 533,000 square feet of rentable space which was 92% leased at the end of the 2006 Period, three industrial/flex properties for a purchase price of \$34.8 million, adding approximately 404,000 square feet of rentable space which was 84.0% leased at the end of the 2006 Period and two retail centers, for a purchase price of \$50.3 million, adding approximately 227,000 square feet of rentable space which was 75.8% leased as of the end of the 2006 Period.

The completion of a public offering of 2,745,000 shares of beneficial interest priced at \$34.40 per share raising \$90.9 million, net.

The issuance of \$150.0 million of 5.95% senior unsecured notes due June 15, 2011 at an effective yield of 5.961% raising \$149.2 million, net.

The issuance of \$100 million in convertible senior notes with a coupon of 3.875%, which raised \$96.7 million, net and the issuance of an additional \$10 million of the convertible senior notes upon the exercise of the underwriters over allotment which raised an additional \$9.7 million.

The investment of \$43.0 million in the major development and redevelopment of several properties.

The execution of new leases for 1,327,000 square feet of commercial space.

During the first nine months of 2005 we completed the following significant transactions:

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

The acquisition of one retail property, for a purchase price of \$44.8 million, adding approximately 295,000 square feet of rentable retail space which was 100% leased as of the end of the 2005 Period, one industrial property for a purchase price of \$8.8 million, adding approximately 60,000 square feet of rentable industrial space which was 100.0% leased as of the end of the 2005 Period and one office and industrial property for a purchase price of \$67.0 million, adding approximately 90,000 square feet of rentable office space and approximately 206,000 square feet of rentable industrial space which was 97% leased as of the end of the 2005 Period.

The disposition of one industrial and three office properties, totaling approximately 480,000 square feet, for a gain of approximately \$35.2 million and the recognition of a previously deferred gain of \$1.9 million from the sale of an office property in November, 2004.

The extension and increase of our line of credit facility No. 2 until 2008 for \$70 million.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

The issuance of \$50.0 million of 5.05% senior unsecured notes due May 1, 2012 and \$50.0 million of 5.35% senior unsecured notes due May 1, 2015, at effective yields of 5.064% and 5.359% respectively. And subsequent to September 30, 2005, reopened the series of 5.35% senior unsecured notes and issued an additional \$100 million of notes.

The investment of \$11.6 million in the major development and redevelopment of several properties.

The execution of new leases for 1,329,000 square feet of commercial space.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

We believe the following critical accounting policies affect the more significant judgments and estimates used in the preparation of our consolidated financial statements. Our significant accounting policies are described in Note 2 in the Notes to the Consolidated Financial Statements.

New Accounting Pronouncements

In December, 2004, the FASB issued SFAS No. 123R, Share-Based Payment. This statement is a revision of SFAS No. 123, Accounting for Stock-Based Compensation, and supersedes APB opinion No. 25 (APB No. 25), Accounting for Stock Issued to Employees and amends SFAS No. 95, Statement of Cash Flows. Statement No. 123R addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. SFAS No. 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values and eliminates the intrinsic value method of accounting in APB No. 25, which was permitted under SFAS No. 123, as originally issued. The Company has applied the provisions of this statement as of January 1, 2006.

Since we used the fair-value-based method of accounting under the original provisions of SFAS No. 123, in pro forma disclosure, we were required to adopt the provisions of the new standard using either the modified-prospective-transition or the modified-retrospective-transition method. Under both methods, for awards granted, settled or modified subsequent to adopting the standard and for awards granted prior to the date of adoption for which the requisite service has not been completed as of the adoption date, compensation cost must be recognized in the financial statements. Under the modified-retrospective-method, financial statements for prior periods are restated for this change and under the modified prospective method only statements subsequent to adoption will include this compensation cost. The modified-prospective-method also requires a cumulative adjustment in the first period of adoption to conform to the new standard. The Company has adopted SFAS No. 123R using the modified-prospective-transition method and that adoption did not have a material impact on income from continuing operations, net income, cash flows from operations or financing activities, or basic and diluted EPS.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN No. 48). FIN No. 48 is an interpretation of FASB Statement No. 109, Accounting for Income Taxes, and it seeks to reduce the diversity in practice associated with certain aspects of measurement and recognition in accounting for income taxes. In addition, FIN No. 48 requires expanded disclosure with respect to the uncertainty in income taxes and is effective as of the beginning of our 2007 fiscal year. The Company is currently evaluating the impact, if any, that FIN No. 48 will have on the Company's financial statements.

Revenue Recognition

Residential properties are leased under operating leases with terms of generally one year or less, and commercial properties are leased under operating leases with average terms of three to seven years. We recognize rental income and rental abatements from our residential and commercial leases when earned on a straight-line basis in accordance with SFAS No. 13, Accounting for Leases. Recognition of rental income

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

commences when control of the facility has been given to the tenant. We record a provision for losses on accounts receivable equal to the estimated uncollectible amounts. This estimate is based on our historical experience and a review of the current status of the company's receivables. Percentage rents, which represent additional rents based on gross tenant sales, are recognized when tenants' sales exceed specified thresholds.

In accordance with SFAS No. 66, Accounting for Sales of Real Estate, sales are recognized at closing only when sufficient down payments have been obtained, possession and other attributes of ownership have been transferred to the buyer and we have no significant continuing involvement.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

We recognize cost reimbursement income from pass-through expenses on an accrual basis over the periods in which the expenses were incurred. Pass-through expenses are comprised of real estate taxes, operating expenses and common area maintenance costs which are reimbursed by tenants in accordance with specific allowable costs per tenant lease agreements.

Real Estate Assets

We capitalize those expenditures related to acquiring new assets, significantly increasing the value of an existing asset, or substantially extending the useful life of an existing asset. We also capitalize costs incurred in connection with our development projects, including capitalizing interest during periods in which development projects are in progress. Expenditures necessary to maintain an existing property in ordinary operating condition are expensed as incurred. In addition, we capitalize tenant leasehold improvements when certain criteria are met, including when we supervise construction and will own the improvements.

Real estate assets are depreciated on a straight-line basis over estimated useful lives ranging from 28 to 50 years. All capital improvement expenditures associated with replacements, improvements, or major repairs to real property are depreciated using the straight-line method over their estimated useful lives ranging from 3 to 30 years. All tenant improvements are amortized over the shorter of the useful life or the term of the lease.

We allocate the purchase price of acquired properties to the related physical assets and in-place leases based on their fair values, based on SFAS No. 141, Business Combinations. The fair values of acquired buildings are determined on an as-if-vacant basis considering a variety of factors, including the physical condition and quality of the buildings, estimated rental and absorption rates, estimated future cash flows and valuation assumptions consistent with current market conditions. The as-if-vacant fair value is allocated to land, building and tenant improvements based on property tax assessments and other relevant information obtained in connection with the acquisition of the property.

The fair value of in-place leases consists of the following components (1) the estimated cost to us to replace the leases, including foregone rents during the period of finding a new tenant, foregone recovery of tenant pass-through expenses, tenant improvements, and other direct costs associated with obtaining a new tenant (referred to as Tenant Origination Cost); (2) the estimated leasing commissions associated with obtaining a new tenant (referred to as Leasing Commissions); (3) the above/at/below market cash flow of the leases, determined by comparing the projected cash flows of the leases in place to projected cash flows of comparable market-rate leases (referred to as Net Lease Intangible); and (4) the value, if any, of customer relationships, determined based on our evaluation of the specific characteristics of each tenant's lease and our overall relationship with the tenant (referred to as Customer Relationship Value).

The amounts used to calculate Tenant Origination Cost, Leasing Commissions, and Net Lease Intangible are discounted using an interest rate which reflects the risks associated with the leases acquired. Tenant Origination Costs are included in Real Estate Assets on our balance sheet and are amortized as depreciation expense on a straight-line basis over the remaining life of the underlying leases. Leasing Commissions are classified as Other Assets and are amortized as amortization expense on a straight-line basis over the remaining life of the underlying leases. Net Lease Intangible Assets are classified as Other Assets and are amortized on a straight-line basis as a decrease to Real Estate Rental Revenue over the remaining term of the underlying leases. Net Lease Intangible Liabilities are classified as Other Liabilities and are amortized on a straight-line basis as an increase to Real Estate Rental Revenue over the remaining term of the underlying leases. Should a tenant terminate its lease, the unamortized portions of the Tenant Origination Cost, Leasing Commissions, and Net Lease Intangible associated with that lease are written off to depreciation expense, amortization expense, and rental revenue, respectively. We have attributed no value to Customer Relationship Value as of September 30, 2006 or December 31, 2005.

Discontinued Operations

We dispose of assets (sometimes using tax-deferred exchanges) that are inconsistent with our long-term strategic or return objectives and when market conditions for sale are favorable. The proceeds from the sales are reinvested into other properties, used to fund development operations or to support other corporate needs, or are distributed to our shareholders.

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

We classify properties as held for sale when they meet the necessary criteria specified by SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. These include: senior management commits to and actively embarks upon a plan to sell the assets, the sale is expected to be completed within one year under terms usual and customary for such sales and actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn. Depreciation on these properties is discontinued, but operating revenues, operating expenses and interest expense continue to be recognized until the date of sale.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Under SFAS 144, revenues and expenses of properties that are either sold or classified as held for sale are treated as discontinued operations for all periods presented in the Statements of Income. As of September 30, 2006 there was one property classified as discontinued operations.

Impairment Losses on Long-Lived Assets

We recognize impairment losses on long-lived assets used in operations, development or land held for future development, when indicators of impairment are present and the net undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount and estimated cash flows associated with future development expenditures. If such carrying amount is in excess of the estimated cash flows from the operation and disposal of the property, we would recognize an impairment loss equivalent to an amount required to adjust the carrying amount to the estimated fair market value. There were no property impairments recognized during the 2006 and 2005 Periods.

Federal Income Taxes

We believe that we qualify as a REIT under Sections 856-860 of the Internal Revenue Code and intend to continue to qualify as such. To maintain our status as a REIT, we are required to distribute at least 90% of our ordinary taxable income to our shareholders. When selling properties, we have the option of (i) reinvesting the sale price of properties sold, allowing for a deferral of income taxes on the sale, (ii) paying out capital gains to the shareholders with no tax to the company or (iii) treating the capital gains as having been distributed to the shareholders, paying the tax on the gain deemed distributed and allocating the tax paid as a credit to the shareholders. No properties were sold in the first nine months of 2006 and all of the gains on the sale of properties in 2005 were reinvested in replacement properties.

RESULTS OF OPERATIONS

The discussion that follows is based on our consolidated results of operations for the Quarters and Periods ended September 30, 2006 and 2005. The ability to compare one period to another may be significantly affected by acquisitions completed and dispositions made during those periods.

For purposes of evaluating comparative operating performance, we categorize our properties as core, non-core or Discontinued Operations. A core property is one that was owned for the entirety of the periods being evaluated. A non-core property is one that was acquired during either of the periods being evaluated and is included in Continuing Operations. Results for properties sold or held for sale during any of the periods evaluated are classified as Discontinued Operations. Fourteen properties were acquired during the 2006 Period and four properties were acquired during the 2005 Period. One property was held for sale in the 2006 Period and classified as Discontinued Operations for the 2006 and 2005 Periods. Four properties were sold in 2005 and are also classified as Discontinued Operations for the 2005 Period.

To provide more insight into our operating results, our discussion is divided into two main sections: (1) Consolidated Results of Operations where we provide an overview analysis of results on a consolidated basis and (2) Net Operating Income (NOI) where we provide a detailed analysis of core versus non-core property-level NOI results by segment. NOI is calculated as real estate rental revenue less real estate operating expenses.

CONSOLIDATED RESULTS OF OPERATIONS

REAL ESTATE RENTAL REVENUE

Real Estate Rental Revenue is summarized as follows (all data in thousands, except percentage amounts):

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

	Quarter Ended September 30,				Period Ended September 30,			
	2006	2005	Change		2006	2005	Change	
			\$	%			\$	%
Minimum base rent	\$ 51,011	\$ 43,365	\$ 7,646	17.6%	\$ 143,845	\$ 125,269	\$ 18,576	14.8%
Recoveries from tenants	5,017	4,094	923	22.5%	13,922	11,525	2,397	20.8%
Parking/other tenant charges	518	1,310	(792)	(60.5)%	2,463	3,478	(1,015)	(29.2)%
	\$ 56,546	\$ 48,769	\$ 7,777	15.9%	\$ 160,230	\$ 140,272	\$ 19,958	14.2%

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Real estate rental revenue is comprised of (1) minimum base rent, which includes rental revenues recognized on a straight-line basis, (2) revenue from the recovery of operating expenses from our tenants and (3) other revenue such as parking, termination fees and percentage rent.

Minimum base rent increased \$7.6 million (17.6%) in the 2006 Quarter compared to the 2005 Quarter and \$18.6 million (14.8%) in the 2006 Period compared to the 2005 Period primarily due to the three office, two retail, six medical office and three industrial properties acquired in 2005 and year-to-date in 2006. These acquisitions accounted for \$5.1 million of the increase in minimum base rent in the 2006 Quarter over the 2005 Quarter and \$ 11.6 million in the 2006 Period over the 2005 Period. Acquisitions contributed \$0.8 million of the increase in recoveries from tenants in the 2006 Quarter and \$2.0 million in the 2006 Period. Minimum base rent from core properties in the 2006 Quarter and 2006 Period increased \$2.5 million and \$7.0 million, respectively, over the 2005 Quarter and Period driven by increased occupancy in the office and retail sectors and increases in rental rate growth in the multifamily, retail and office sectors offset somewhat by decreased occupancy in the multifamily sector.

A summary of consolidated economic occupancy by sector for properties classified as continuing operations follows:

Sector	Quarter Ended September 30,			Period Ended September 30,		
	2006	2005	Change	2006	2005	Change
Office Buildings	93.0%	89.1%	3.9%	92.4%	88.1%	4.3%
Medical Office Buildings	99.5%	98.1%	1.4%	99.0%	98.4%	0.6%
Retail Centers	94.0%	98.2%	(4.2)%	96.4%	97.3%	(0.9)%
Multifamily Properties	94.4%	94.9%	(0.5)%	91.9%	93.6%	(1.7)%
Industrial/Flex Centers	94.4%	94.5%	(0.1)%	93.5%	94.3%	(0.8)%
Total	94.3%	93.2%	1.1%	93.8%	92.4%	1.4%

Economic occupancy represents actual rental revenues recognized for the period indicated as a percentage of gross potential rental revenues for that period. Percentage rents and expense reimbursements are not considered in computing either actual rental revenues or gross potential rental revenues.

For the 2006 Quarter our overall economic occupancy increased 110 basis points as a result of occupancy gains in the office and medical office sectors, partially offset by a decline in occupancy in the retail, multifamily and industrial sectors. Occupancy in the office sector improved 390 basis points due primarily to leasing activity at Maryland Trade Center II, 1600 Wilson Boulevard and 51 Monroe. Retail occupancy decreased 420 basis points in the 2006 Quarter over the 2005 Quarter but was relatively flat for the 2006 Period over the 2005 Period, due to the 46.0% occupancy during the 2006 Quarter at the recently acquired Montrose Shopping Center, somewhat offset by the rent commencement for the completion of the Harris Teeter pad site at Foxchase Shopping Center and leasing activity throughout other properties in the sector. Occupancy in the multifamily sector for the 2006 Quarter and Period was impacted by units that have been taken off-line for refurbishment at Bethesda Hill and the 2006 Period was impacted by the move-out of a large group of tenants vacating from the Ashby at McLean at the end of their diplomatic assignment as well as several units taken off line for renovation at Munson Hill. The industrial sector occupancy was flat for the 2006 Quarter and decreased in the 2006 Period due to the loss of one large tenant at Sully Square in the third quarter 2005.

REAL ESTATE OPERATING EXPENSES

Real estate operating expenses are summarized as follows (all data in thousands, except percentage amounts):

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

	Quarter Ended September 30,				Period Ended September 30,			
	2006	2005	Change		2006	2005	Change	
			\$	%			\$	%
Property operating expenses	\$ 13,075	\$ 10,850	\$ 2,225	20.5%	\$ 35,426	\$ 30,997	\$ 4,429	14.3%
Real estate taxes	4,680	3,987	693	17.4%	13,327	11,804	1,523	12.9%
	\$ 17,755	\$ 14,837	\$ 2,918	19.7%	\$ 48,753	\$ 42,801	\$ 5,952	13.9%

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Property operating expenses include utilities, repairs and maintenance, property administration and management, operating services, common area maintenance and other operating expenses.

Real Estate operating expenses were 31.4% and 30.4% of revenue in the 2006 Quarter and 2006 Period, respectively and 30.4% and 30.5% of the revenue in the 2005 Quarter and 2005 Period, respectively. The properties acquired in 2005 and 2006 accounted for \$1.5 million of the \$2.2 million increase in property operating expenses over the 2005 Quarter and \$0.5 of the \$0.7 million increase in real estate taxes over the 2005 Quarter. Those acquired properties accounted for \$2.9 million of the \$4.4 million increase in property operating expenses and \$1.2 million of the \$1.5 million increase in real estate taxes over the 2005 Period. Core property operating expenses increased \$0.8 million in the 2006 Quarter over the 2005 Quarter and \$1.5 million in the 2006 Period over the 2005 Period as a result of higher utility costs, management fees and repair and maintenance expenses.

OTHER OPERATING EXPENSES

Other operating expenses are summarized as follows (all data in thousands, except percentage amounts):

	Quarter Ended September 30,				Period Ended September 30,			
	2006	2005	Change		2006	2005	Change	
			\$	%			\$	%
Depreciation & amortization	\$ 14,138	\$ 11,950	\$ 2,188	18.3%	\$ 39,031	\$ 35,350	\$ 3,681	10.4%
Interest expense	12,527	9,798	2,729	27.9%	34,454	27,668	6,786	24.5%
General & administrative	2,230	2,036	194	9.5%	10,161	6,361	3,800	59.7%
	\$ 28,895	\$ 23,784	\$ 5,111	21.5%	\$ 83,646	\$ 69,379	\$ 14,267	20.6%

Depreciation and amortization expense increased \$2.2 million (18.3%) in the 2006 Quarter and \$3.7 million (10.4%) in the 2006 Period compared to 2005 due primarily to total operating property acquisitions of \$369.8 million in 2006 and 2005 combined and capital and tenant improvement expenditures of \$51.9 million in 2005 and in the first nine months of 2006, combined.

Interest expense increased to \$12.5 million in the 2006 Quarter from \$9.8 million in the 2005 Quarter and to \$34.5 million in the 2006 Period from \$27.7 million in the 2005 Period due to an increase in interest on notes payable resulting from the debt issuances in the 2006 Quarter and increased borrowing in 2006 to fund acquisitions and mortgage assumptions on some of those acquisitions. This increase was offset somewhat by the reduction in mortgage interest for three loans paid off in 2005 and increases in capitalized interest on our development projects.

A summary of interest expense for the Quarter and Period ended September 30, 2006 and 2005, respectively, appears below (in millions):

Debt Type	Quarter Ended September 30,			Period Ended September 30,		
	2006	2005	\$ Change	2006	2005	\$ Change
Notes payable	\$ 9.7	\$ 6.4	\$ 3.3	\$ 25.9	\$ 17.7	\$ 8.2
Mortgages	3.1	3.0	0.1	8.2	8.8	(.6)
Lines of credit	0.7	0.7		2.8	1.9	0.9
Capitalized interest	(1.0)	(0.3)	(0.7)	(2.5)	(0.7)	(1.8)
Total	\$ 12.5	\$ 9.8	\$ 2.7	\$ 34.4	\$ 27.7	\$ 6.7

General and administrative expenses increased to \$2.2 million for the 2006 Quarter compared to \$2.0 million for the 2005 Quarter due to increased compensation expense, and \$10.2 million for the 2006 Period compared to \$6.4 million for the 2005 Period primarily due to the severance costs (\$1.4 million) associated with the departure of the EVP, CIO, the full expensing of second quarter 2006 share grants (\$0.8 million) related to the CEO and higher incentive compensation cost.

DISCONTINUED OPERATIONS

We dispose of assets that are inconsistent with our long term strategic or return objectives or where market conditions for sale are favorable. The proceeds from the sales are reinvested into other properties, used to fund development operations or support

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

corporate needs, or distributed to our shareholders. WRIT has one property held for sale in the 2006 Period, and sold four properties during 2005 and these properties are classified as Discontinued Operation for the 2006 and 2005 Periods:

Disposition Date	Property Name	Property	Rentable	Sale Price	
		Type	Square Feet	(in thousands)	Gain on Sale
February 1, 2005	7700 Leesburg Pike	Office	147,000	\$ 20,150	\$ 8,527
February 1, 2005	Tycon Plaza II	Office	127,000	19,400	8,867
February 1, 2005	Tycon Plaza III	Office	137,000	27,950	14,696
September 8, 2005	Pepsi Distribution Center	Industrial	69,000	6,000	3,038
n/a	Lexington	Office	46,000		
Total			526,000	\$ 73,500	\$ 35,128

The office properties were sold to a single buyer for a \$67.5 million contract sales price on February 1, 2005. WRIT recognized a gain on disposal of \$32.1 million, in accordance with SFAS No. 66, Accounting for Sales of Real Estate. We escrowed \$31.3 million of the proceeds from the disposition in a tax-free property exchange account and subsequently funded a portion of the purchase price of Frederick Crossing Shopping Center on March 23, 2005 and the Coleman Building on April 8, 2005. A portion of the proceeds, \$31.0 million, was used to pay down borrowings outstanding under Credit Facility No. 2. In September 2005 the industrial property was sold for \$6.0 million for a gain of \$3.0 million. Proceeds of \$5.8 million were escrowed in a tax-free exchange account.

Discontinued operations for the 2006 and 2005 Quarters and 2006 and 2005 Periods consist of the property held for sale in 2006 and the properties sold in February 2005 and September 2005. Operating results of the properties classified as discontinued operations are summarized as follows (in thousands):

	Quarter Ended		Period Ended	
	September 30, 2006	September 30, 2005	September 30, 2006	September 30, 2005
Revenues	\$ 128	\$ 136	\$ 439	\$ 1,172
Property expenses	(87)	(143)	(262)	(675)
Depreciation and amortization		(53)	(65)	(188)
	\$ 41	\$ (60)	\$ 112	\$ 309

NET OPERATING INCOME

Real estate NOI is one of the key performance measures we use to assess the results of our operations at the property level. We provide NOI as a supplement to net income calculated in accordance with accounting principles generally accepted in the United States of America (GAAP). NOI does not represent net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. NOI is calculated as net income, less non-real estate (other) revenue, plus interest expense, depreciation and amortization and general and administrative expenses. A reconciliation of NOI to net income is provided below.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

2006 Quarter Compared to the 2005 Quarter

The following tables of selected consolidated operating data provide the basis for our discussion of NOI in the 2006 Quarter compared to the 2005 Quarter. All amounts are in thousands except percentage amounts.

	Quarter Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 49,437	\$ 47,661	\$ 1,776	3.7%
Non-core ⁽¹⁾	7,109	1,108	6,001	541.6%
Total Real Estate Rental Revenue	\$ 56,546	\$ 48,769	\$ 7,777	15.9%
Real Estate Expenses				
Core	\$ 15,507	\$ 14,549	\$ 958	6.6%
Non-core ⁽¹⁾	2,248	288	1,960	680.6%
Total Real Estate Expenses	\$ 17,755	\$ 14,837	\$ 2,918	19.7%
Net Operating Income				
Core	\$ 33,930	\$ 33,112	\$ 818	2.5%
Non-core ⁽¹⁾	4,861	820	4,041	492.8%
Total Net Operating Income	\$ 38,791	\$ 33,932	\$ 4,859	14.3%
Reconciliation to Net Income				
NOI	\$ 38,791	\$ 33,932		
Other revenue	293	335		
Interest expense	(12,527)	(9,798)		
Depreciation and amortization	(14,138)	(11,950)		
General and administrative expenses	(2,230)	(2,036)		
Discontinued operations ⁽²⁾	41	2,978		
Net Income	\$ 10,230	\$ 13,461		

	Quarter Ended	
	2006	2005
Economic Occupancy		
Core	95.2%	93.0%
Non-core ⁽¹⁾	88.9%	100.0%

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Total	94.3%	93.2%
-------	-------	-------

(1) Non-core properties include:

2006 acquisitions Hampton Overlook, Hampton South, Alexandria Professional Center, 9707 Medical Center Drive, 15001 Shady Grove Road, Randolph Shopping Center, Montrose Shopping Center, 9950 Business Parkway, Plumtree Medical Center, 15005 Shady Grove Road, 6565 Arlington Blvd., West Gude Drive, The Ridges and The Crescent

2005 acquisitions Albemarle Point Office Building and Albemarle Point Industrial Buildings

(2) Discontinued operations include gain on disposals and income from operations for:

2006 held for sale The Lexington Building

2005 disposals Pepsi Distribution Center

We recognized NOI of \$38.8 million in the 2006 Quarter, which was \$4.9 million or 14.3% greater than in the 2005 Quarter due partly to our acquisitions in 2005 and 2006. These acquired properties contributed \$4.9 million in NOI in the 2006 Quarter (12.5% of total NOI).

Core properties experienced a \$0.8 million increase (2.5%) in NOI due to a \$1.8 million increase in revenue offset somewhat by a \$1.0 million increase in property expenses. Real estate revenue benefited from increased rental rates in all sectors and increased occupancy in the office, retail and industrial sectors, offset somewhat by increased vacancy in the multifamily sector. The increase in core expenses was driven by the office and retail sectors, which contributed \$0.6 million and \$0.2 million, respectively, to the increase as a result of higher utilities and real estate taxes.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Overall economic occupancy increased from 93.2% in the 2005 Quarter to 94.3% in the 2006 Quarter as core economic occupancy increased from 93.0% to 95.2%, due largely to a 430 basis point increase in the office sector, 120 basis point increase in the medical office sector and increases of 110 basis points and 60 basis points in the retail and industrial sectors, respectively. Occupancy in the multifamily sector decreased 50 basis points from the 2005 Quarter. As of September 30, 2006, 11.2% of the total commercial square footage leased is scheduled to expire in the next twelve months. During the 2006 quarter, 85.6% of the square footage that expired was renewed and we executed leases for approximately 550,000 square feet of commercial space with an average rental rate increase of 15.4%. An analysis of NOI by sector follows.

Office Sector

	Quarter Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 19,963	\$ 19,219	\$ 744	3.9%
Non-core ⁽¹⁾	1,915	377	1,538	408.0%
Total Real Estate Rental Revenue	\$ 21,878	\$ 19,596	\$ 2,282	11.6%
Real Estate Expenses				
Core	\$ 7,183	\$ 6,595	\$ 588	8.9%
Non-core ⁽¹⁾	606	92	514	558.7%
Total Real Estate Expenses	\$ 7,789	\$ 6,687	\$ 1,102	16.5%
Net Operating Income				
Core	\$ 12,780	\$ 12,624	\$ 156	1.2%
Non-core ⁽¹⁾	1,309	285	1,024	359.3%
Total Net Operating Income	\$ 14,089	\$ 12,909	\$ 1,180	9.1%

	Quarter Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	93.2%	88.9%
Non-core ⁽¹⁾	90.1%	100.0%
Total	93.0%	89.1%

⁽¹⁾ Non-core properties include:
2006 acquisitions 6565 Arlington Blvd, West Gude Drive and The Ridges

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

2005 acquisitions Albemarle Point office building

The office sector recognized NOI of \$14.0 million in the 2006 Quarter, which was \$1.2 million or 9.1%, higher than in the 2005 Quarter due in part to the NOI contribution of the properties acquired in 2005 and 2006. These properties contributed \$1.0 million to the increase in NOI. Core office sector NOI was \$0.2 million (1.2%) higher than in the comparable quarter in 2005 due primarily to a 430 basis point increase in occupancy.

The core office rental revenue increased because rental rates were up 2.0% compared to the second quarter 2005 and occupancy was up substantially. This was driven by the leasing activity at 51 Monroe, 1600 Wilson Boulevard and Maryland Trade Center II. Core real estate expenses were up slightly due primarily to increased utility cost as a result of supplier rate increases and increased consumption.

Core economic occupancy increased from 88.9% to 93.2% as a result of the leasing activity at the properties described above. As of September 30, 2006, 10.9% of the total office square footage leased is scheduled to expire in the next twelve months. During the quarter, 69.0% of the square footage that expired was renewed and we executed new leases for 166,000 square feet of office space with a 14.4% increase in rental rates.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Medical Office Sector

	Quarter Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 4,563	\$ 4,599	\$ (36)	(0.8)%
Non-core ⁽¹⁾	2,482		2,482	100.00%
Total Real Estate Rental Revenue	\$ 7,045	\$ 4,599	\$ 2,446	53.2%
Real Estate Expenses				
Core	\$ 1,238	\$ 1,167	\$ 71	6.1%
Non-core ⁽¹⁾	949		949	100.0%
Total Real Estate Expenses	\$ 2,187	\$ 1,167	\$ 1,020	87.4%
Net Operating Income				
Core	\$ 3,325	\$ 3,432	\$ (107)	(3.1)%
Non-core ⁽¹⁾	1,533		1,533	100.0%
Total Net Operating Income	\$ 4,858	\$ 3,432	\$ 1,426	41.6%

	Quarter Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	99.3%	98.1%
Non-core ⁽¹⁾	100.0%	
Total	99.5%	98.1%

⁽¹⁾ Non-core properties include:

2006 acquisitions Alexandria Professional Center, 9707 Medical Center Drive, 15001 Shady Grove Road, Plumtree Medical Center, 15005 Shady Grove Road and The Crescent

The medical office sector recognized NOI of \$4.9 million in the 2006 Quarter, an increase of \$1.4 million over the 2005 Quarter. This increase was primarily due to the \$1.5 million (31.6% of the total NOI) contributed by the properties acquired in 2006.

Core medical office properties occupancy increased 120 basis points over the 2005 quarter and rental rates were substantially the same in both the 2006 and 2005 Quarters.

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Economic occupancy increased from 98.1% to 99.5% as of September 30, 2006 due to the acquisitions. Of the total medical office square footage leased, 8.9% is scheduled to expire in the next twelve months. During the quarter, 65.8% of the square footage that expired was renewed and we executed new leases for 47,000 square feet of medical office space with a 25.0% increase in rental rates.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Retail Sector

	Quarter Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 8,710	\$ 8,280	\$ 430	5.2%
Non-core ⁽¹⁾	789		789	100.0%
Total Real Estate Rental Revenue	\$ 9,499	\$ 8,280	\$ 1,219	14.7%
Real Estate Expenses				
Core	\$ 1,907	\$ 1,698	\$ 209	12.3%
Non-core ⁽¹⁾	172		172	100.0%
Total Real Estate Expenses	\$ 2,079	\$ 1,698	\$ 381	22.4%
Net Operating Income				
Core	\$ 6,803	\$ 6,582	\$ 221	3.4%
Non-core ⁽¹⁾	617		617	100.0%
Total Net Operating Income	\$ 7,420	\$ 6,582	\$ 838	12.7%

	Quarter Ended	
	2006	2005
Economic Occupancy		
Core	99.3%	98.2%
Non-core ⁽¹⁾	59.9%	
Total	94.0%	98.2%

⁽¹⁾ Non-core properties include:
2006 acquisitions Randolph and Montrose Shopping Centers

Retail sector NOI increased in the 2006 Quarter to \$7.4 million from \$6.6 million in the 2005 Quarter. The acquisitions in 2006 contributed \$0.6 million (8.3%) to NOI for the current quarter. The increase in core NOI of \$0.2 million was due to a \$0.4 million increase in revenues arising from an 8.0% increase in rental rates driven by commencement of the Harris Teeter lease at Foxchase combined with a 110 basis point increase in occupancy due to leasing activity across the portfolio. Core real estate expenses increased slightly due to higher real estate taxes.

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

As of September 30, 2006, 10.5% of the total retail square footage leased is scheduled to expire in the next twelve months. During the quarter, 81.8% of the square footage that expired was renewed and we executed new leases for 35,000 square feet of retail space at an average rent increase of 10.0%.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Multifamily Sector

	Quarter Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core/Total	\$ 8,354	\$ 7,829	\$ 525	6.7%
Real Estate Expenses				
Core/Total	\$ 3,419	\$ 3,385	\$ 34	1.0%
Net Operating Income				
Core/Total	\$ 4,935	\$ 4,444	\$ 491	11.0%

	Quarter Ended	
	2006	2005
Economic Occupancy		
Core/Total	94.4%	94.9%

Multifamily NOI was \$0.5 million higher in the 2006 Quarter as compared to the same time period in 2005 because of a \$0.5 million increase in real estate revenue offset somewhat by a slight increase in real estate expenses. Revenues were higher due to a 6.7% increase in rental rates that was generally portfolio-wide, offset somewhat by a 50 basis point decrease in occupancy resulting from several off-line units at Bethesda Hill for planned renovations. Occupancy without the impact of the off-line units was 95.0%

Industrial Sector

	Quarter Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 7,847	\$ 7,734	\$ 113	1.5%
Non-core ⁽¹⁾	1,923	731	1,192	163.0%
Total Real Estate Rental Revenue	\$ 9,770	\$ 8,465	\$ 1,305	15.4%
Real Estate Expenses				
Core	\$ 1,760	\$ 1,704	\$ 56	3.3%
Non-core ⁽¹⁾	521	195	326	167.2%
Total Real Estate Expenses	\$ 2,281	\$ 1,899	\$ 382	20.1%

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Net Operating Income				
Core	\$ 6,087	\$ 6,030	\$ 57	0.9%
Non-core ⁽¹⁾	1,402	536	866	161.6%
Total Net Operating Income	\$ 7,489	\$ 6,566	\$ 923	14.1%

	Quarter Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	94.5%	93.9%
Non-core ⁽¹⁾	93.9%	100.0%
Total	94.4%	94.5%

⁽¹⁾ Non-core properties include:
 2006 acquisitions Hampton Overlook, Hampton South and 9950 Business Parkway
 2005 acquisition Albemarle Point industrial buildings

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

The industrial sector recognized NOI of \$7.5 million in the 2006 Quarter, which was \$0.9 million (14.1 %) greater than in the 2005 Quarter due to the acquisitions of 9950 Business Parkway in May 2006, Hampton Overlook and Hampton South in February 2006 and Albemarle Point in July 2005.

Core properties NOI increased 0.9% to \$6.1 million in the 2006 Quarter due to an increase in revenue offset somewhat by a slight increase in expenses. Core revenues increased due to a 60 basis point increase in occupancy and a 2.1% increase in rental rates. As of September 30, 2006, 12.3% of the total industrial square footage leased is scheduled to expire in the next twelve months. During the 2006 Quarter, 96.6% of the square footage that expired was renewed and we executed new leases for 301,000 square feet of industrial space at an average rent increase of 13.2%.

2006 Period Compared to the 2005 Period

The following tables of selected consolidated operating data provide the basis for our discussion of NOI in the 2006 Quarter compared to the 2005 Quarter. All amounts are in thousands except percentage amounts.

	Period Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 142,647	\$ 136,380	\$ 6,267	4.6%
Non-core ⁽¹⁾	17,583	3,892	13,691	351.8%
Total Real Estate Rental Revenue	\$ 160,230	\$ 140,272	\$ 19,958	14.2%
Real Estate Expenses				
Core	\$ 43,855	\$ 42,076	\$ 1,779	4.2%
Non-core ⁽¹⁾	4,898	725	4,173	575.6%
Total Real Estate Expenses	\$ 48,753	\$ 42,801	\$ 5,952	13.9%
Net Operating Income				
Core	\$ 98,792	\$ 94,304	\$ 4,488	4.8%
Non-core ⁽¹⁾	12,685	3,167	9,518	300.5%
Total Net Operating Income	\$ 111,477	\$ 97,471	\$ 14,006	14.4%
Reconciliation to Net Income				
NOI	\$ 111,477	\$ 97,471		
Other income	637	655		
Interest expense	(34,454)	(27,668)		
Other income from property settlement		504		
Depreciation and amortization	(39,031)	(35,350)		
General and administrative expenses	(10,161)	(6,361)		
Discontinued operations ⁽²⁾	112	37,320		
Net Income	\$ 28,580	\$ 66,571		

	Period Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	94.0%	92.2%
Non-core ⁽¹⁾	92.0%	99.0%
Total	93.8%	92.4%

⁽¹⁾ Non-core properties include:

2006 acquisitions Hampton Overlook, Hampton South, Alexandria Professional Building, 9707 Medical Center Drive, 15001 Shady Grove Road, Randolph Shopping Center, Montrose Shopping Center, 9950 Business Parkway, Plumtree Medical Center and 15005 Shady Grove Road, 6565 Arlington Blvd, West Gude Drive, The Ridges and The Crescent

2005 acquisitions Frederick Crossing, Coleman Building, Albemarle Point

⁽²⁾ Discontinued operations include gain on disposals and income from operations for:

2006 held for sale The Lexington Building

2005 disposals Tycon Plaza II, Tycon Plaza III, 7700 Leesburg Pike and the Pepsi Distribution Center

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

We recognized NOI of \$111.5 million in the 2006 Period, which was \$14.0 million or 14.4% greater than in the 2005 Period due partly to our acquisitions in 2006 and 2005. These acquired properties contributed \$12.7 million in NOI in the 2006 Period (11.4% of total NOI).

Core properties experienced a \$4.5 million increase (4.8%) in NOI due to a \$6.3 million increase in revenue offset somewhat by a \$1.8 million increase in property expenses. Real estate revenue benefited from increased occupancy in the office and retail sectors offset somewhat by increased vacancy in the multifamily and industrial sectors, as well as increased rental rates across all sectors. The increase in core expenses was driven primarily by the office, retail and multifamily sectors, which contributed \$1.0 million, \$0.3 million and \$0.2 million, respectively, to the increase as a result of higher utilities, repairs and maintenance expense, administrative expenses and real estate taxes.

Overall occupancy increased 140 basis points and core economic occupancy increased 180 basis points in the 2006 Period. Core occupancy increased largely due to increases in the office and retail sectors, offset somewhat by decreases in core multifamily and industrial sector occupancy. As of September 30, 2006, 11.2% of the total commercial square footage leased is scheduled to expire in the next twelve months. During the 2006 Period, 78.6% of the square footage that expired was renewed and 1,327,000 square feet of leases were executed with an increase in rental rates of 11.5% overall. An analysis of NOI by sector follows.

Office Sector

	2006	Period Ended September 30, 2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 59,256	\$ 56,394	\$ 2,862	5.1%
Non-core ⁽¹⁾	3,007	377	2,630	697.6%
Total Real Estate Rental Revenue	\$ 62,263	\$ 56,771	\$ 5,492	9.7%
Real Estate Expenses				
Core	\$ 20,309	\$ 19,245	\$ 1,064	5.5%
Non-core ⁽¹⁾	918	92	826	897.8%
Total Real Estate Expenses	\$ 21,227	\$ 19,337	\$ 1,890	9.8%
Net Operating Income				
Core	\$ 38,947	\$ 37,149	\$ 1,798	4.8%
Non-core ⁽¹⁾	2,089	285	1,804	633.0%
Total Net Operating Income	\$ 41,036	\$ 37,434	\$ 3,602	9.6%

	Period Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	92.5%	88.0%

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Non-core ⁽¹⁾	90.0%	100.0%
Total	92.4%	88.1%

⁽¹⁾ Non-core properties include:

2006 acquisitions 6565 Arlington Blvd., West Gude Drive and The Ridges

2005 acquisitions Albemarle Point office building

The office sector recognized NOI of \$41.0 million in the 2006 Period which was \$3.6 million or 9.6% higher than in the 2005 Period due in part to the NOI contribution of the properties acquired in 2005 and 2006. These properties contributed \$1.8 million to the increase in NOI. Core office sector NOI was \$1.8 (4.8%) higher than in the comparable period in 2005 due primarily to the 430 basis point increase in occupancy and an increase in rental rates.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

The core rental revenue increase was due to the 2.0% increase in rental rates and the increase in occupancy due to leasing activity at Maryland Trade Center II, 1600 Wilson Boulevard, 51 Monroe and 7900 Westpark. Core real estate expenses increased 5.5% due to higher utility costs for increased consumption and increased rates from suppliers.

Core economic occupancy increased to 92.5% from 88.0% due to the leasing activity discussed above. As of September 30, 2006, 10.9% of the total office square footage leased is scheduled to expire in the next 12 months. During the 2006 Period, 70.2% of the square feet that expired was renewed and we executed leases for 515,000 square feet with a 7.8% increase in rental rates.

Medical Office Sector

	Period Ended September 30,			
	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 13,587	\$ 13,540	\$ 47	0.3%
Non-core ⁽¹⁾	3,953		3,953	100.0%
Total Real Estate Rental Revenue	\$ 17,540	\$ 13,540	\$ 4,000	29.5%
Real Estate Expenses				
Core	\$ 3,581	\$ 3,481	\$ 100	2.9%
Non-core ⁽¹⁾	1,496		1,496	100.0%
Total Real Estate Expenses	\$ 5,077	\$ 3,481	\$ 1,596	45.8%
Net Operating Income				
Core	\$ 10,006	\$ 10,059	\$ (53)	(0.5)%
Non-core ⁽¹⁾	2,457		2,457	100.0%
Total Net Operating Income	\$ 12,463	\$ 10,059	\$ 2,404	23.9%

	Period Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	98.8%	98.4%
Non-core ⁽¹⁾	99.8%	
Total	99.0%	98.4%

⁽¹⁾ Non-core properties include:

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

2006 acquisitions Alexandria Professional Center, 9707 Medical Center Drive, 15001 Shady Grove Road, Plumtree Medical Center, 15005 Shady Grove Road and The Crescent

The medical office sector recognized \$12.5 million of NOI in the 2006 Period compared to \$10.1 million in the 2005 Period, an increase of 23.9%. This increase was due primarily to the acquisitions in 2006 which contributed \$2.5 million or 19.76% of the total NOI.

Core medical office NOI decreased slightly in the 2006 Period due to flat rental revenue and a small increase in real estate expenses driven by higher utility costs.

Core economic occupancy was 98.8% in the 2006 Period compared to 98.4% in the 2005 Period. As of September 30, 2006, 8.9% of the total medical office square footage is scheduled to expire in the next 12 months. During the 2006 Period, 83.1% of the square feet that expired was renewed and we executed leases for 65,900 square feet with a 22.0% increase in rental rates.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Retail Sector

	2006	2005	\$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 23,117	\$ 21,129	\$ 1,988	9.4%
Non-core ⁽¹⁾	4,671	2,359	2,312	98.0%
Total Real Estate Rental Revenue	\$ 27,788	\$ 23,488	\$ 4,300	18.3%
Real Estate Expenses				
Core	\$ 5,058	\$ 4,730	\$ 328	6.9%
Non-core ⁽¹⁾	855	373	482	129.2%
Total Real Estate Expenses	\$ 5,913	\$ 5,103	\$ 810	15.9%
Net Operating Income				
Core	\$ 18,059	\$ 16,399	\$ 1,660	10.1%
Non-core ⁽¹⁾	3,816	1,986	1,830	92.1%
Total Net Operating Income	\$ 21,875	\$ 18,385	\$ 3,490	19.0%

	Period Ended	
	September 30, 2006	September 30, 2005
Economic Occupancy		
Core	99.2%	97.0%
Non-core ⁽¹⁾	84.9%	100.0%
Total	96.4%	97.3%

⁽¹⁾ Non-core properties include:
2006 acquisitions Randolph Shopping Center and Montrose Shopping Center

2005 acquisition Frederick Crossing

Retail sector NOI increased in the 2006 Period to \$21.9 million from \$18.4 million in the 2005 Period. This \$3.5 million (19.0%) increase was primarily due to the \$1.7 million increase in core real estate NOI and the \$1.8 million increase in NOI contributed by the acquisitions in 2005 and 2006. The increase in NOI from acquired properties reflects the ownership of Frederick Crossing for the entirety of the 2006 Period (property was acquired in late March 2005) and the May 2006 acquisitions of Randolph and Montrose Shopping Centers.

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Core NOI increased due to a \$2.0 million increase in real estate revenue arising from an increase in rental rates due to the commencement of the Harris Teeter lease at Foxchase, combined with a 220 basis point increase in occupancy due to the leasing activity across the portfolio. Core real estate expenses increased \$0.3 million due to higher real estate taxes.

Core retail occupancy increased to 99.2%% in the 2006 Period from 97.0% in the 2005 Period with an 8.7% increase in rental rates. As of September 30, 2006, 10.5% of the total retail square footage is scheduled to expire in the next 12 months. During the 2006 Period, 89.0% of the square feet that expired was renewed and we executed leases for 109,400 square feet with a 20.3% increase in rental rates.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Multifamily Sector

	2006	2005	Period Ended September 30, \$ Change	% Change
Real Estate Rental Revenue				
Core/Total	\$ 24,100	\$ 22,867	\$ 1,233	5.4%
Real Estate Expenses				
Core/Total	\$ 9,726	\$ 9,515	\$ 211	2.2%
Net Operating Income				
Core/Total	\$ 14,374	\$ 13,352	\$ 1,022	7.7%

	Period Ended	
	September 30, 2006	2005
Economic Occupancy		
Core/Total	91.9%	93.6%

Multifamily NOI was \$1.0 million higher in the 2006 Period compared to the same period in 2005 due to a \$1.2 million increase in rental revenue offset somewhat by a \$0.2 million increase in real estate expenses. Revenue was higher due to a 6.5% increase in rental rates offset slightly by a 170 basis point decrease in occupancy resulting from a large group of tenants vacating from the Ashby at McLean at the end of their diplomatic assignment and several off-line units at both Bethesda Hill and Munson Hill for planned renovations. The increase in real estate expenses was for higher repairs and maintenance expenses and utilities.

Industrial Sector

	2006	2005	Period Ended September 30, \$ Change	% Change
Real Estate Rental Revenue				
Core	\$ 22,587	\$ 22,450	\$ 137	0.6%
Non-core ⁽¹⁾	5,952	1,156	4,796	414.9%
Total Real Estate Rental Revenue	\$ 28,539	\$ 23,606	\$ 4,933	20.9%
Real Estate Expenses				
Core	\$ 5,181	\$ 5,105	\$ 76	1.5%
Non-core ⁽¹⁾	1,629	260	1,369	526.5%
Total Real Estate Expenses	\$ 6,810	\$ 5,365	\$ 1,445	26.9%

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Net Operating Income				
Core	\$ 17,406	\$ 17,345	\$ 61	0.4%
Non-core ⁽¹⁾	4,323	896	3,427	382.5%
Total Net Operating Income	\$ 21,729	\$ 18,241	\$ 3,488	19.1%

	Period Ended	
	September 30, 2006	2005
Economic Occupancy		
Core	93.1%	94.2%
Non-core ⁽¹⁾	94.7%	96.9%
Total	93.5%	94.3%

⁽¹⁾ Non-core properties include:
 2006 acquisitions Hampton Overlook, Hampton South and 9950 Business Parkway
 2005 acquisition Coleman Building, Albemarle Point industrial buildings

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

The industrial sector recognized NOI of \$21.7 million in the 2006 Period which was \$3.5 million (19.1%) greater than in the 2005 Period due to the acquisitions in 2006 and 2005. These acquisitions contributed \$4.3 million or 19.9% of the total industrial sector NOI.

Core property NOI was flat due to a slight increase in rental revenue offset somewhat by a slight increase in real estate expenses. Core rental revenue increased due to a 2.6% rise in rental rates offset by a 110 basis point decrease in occupancy primarily due to a single tenant that vacated at Sully Square.

As of September 30, 2006, 12.3% of the total industrial square feet was scheduled to expire in the next 12 months. During the 2006 Period, 81.0% of the square feet that expired was renewed and we executed leases for 636,600 square feet with a 13.2% increase in rental rates.

LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of liquidity are cash from our real estate operations, our unsecured credit facilities and the public offering of shares of beneficial interest. As of September 30, 2006, we had approximately \$11.8 million in cash and cash equivalents and \$124.2 million available for borrowing under our unsecured credit facilities. Acquisition related borrowings during the 2006 Quarter totaled \$65.0 million, including \$28.0 million in August for 6565 Arlington Boulevard, \$25.0 million in August for West Gude, Ridges and Crescent, and \$12.0 million in July for 15005 Shady Grove Road. An additional \$52.0 million was borrowed in August to pay off the \$50.0 million of 7.25% unsecured notes, plus accrued interest, due August 13, 2006, \$6.5 million was borrowed in July to pay off the mortgage at Fullerton Industrial Center, and \$20.0 million was borrowed during the quarter to fund development costs, certain capital improvements to real estate and acquisition related due diligence costs.

On July 26, 2006, we repaid \$37.5 million outstanding on these borrowings using a portion of the proceeds from the July 2006 sale of the \$50.0 million of 5.95% unsecured notes due June 15, 2011. On September 11, 2006, we repaid \$97.0 million outstanding on these borrowings using a portion of the proceeds from the September 2006 public offering of \$110.0 million of contingently convertible senior notes due September 15, 2026. Of these borrowings, \$28.0 million remained outstanding at September 30, 2006.

We derive substantially all of our revenue from tenants under leases at our properties. Our operating cash flow therefore depends materially on our ability to lease our properties to tenants, the rents that we are able to charge to our tenants, and the ability of these tenants to make their rental payments.

Our primary uses of cash are to fund distributions to shareholders, to fund capital investments in our existing portfolio of operating assets, to fund new acquisitions, redevelopment and ground-up development activities and to fund operating and administrative expenses. As a REIT, we are required to distribute at least 90% of our taxable income to our shareholders on an annual basis. We also regularly require capital to invest in our existing portfolio of operating assets in connection with large-scale renovations, routine capital improvements, deferred maintenance on properties we have recently acquired, and our leasing activities, including funding tenant improvement allowances and leasing commissions. The amounts of the leasing-related expenditures can vary significantly depending on negotiations with tenants and the current competitive leasing environment.

As we review the results of the first nine months and anticipate the business activity for the remainder of 2006, we expect to complete the year with significant capital requirements revised from previous estimates. For the twelve months ended December 31, 2006, total anticipated costs are as follows:

Funding dividends on our common shares and minority interest distributions to third party unit holders;

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

Approximately \$42.0 million to invest in our existing portfolio of operating assets, including approximately \$10.0 million to fund tenant-related capital requirements;

Approximately \$56.6 million to invest in our development projects;

Approximately \$303.0 million to fund our expected property acquisitions;

Repayment of \$50.0 million in Notes due August, 2006.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

We expect to meet our capital requirements using cash generated by our real estate operations and through borrowings on our unsecured credit facilities, additional debt or equity capital raised in the public market, possible asset dispositions or funding acquisitions of properties through property-specific mortgage debt.

We believe that we will generate sufficient cash flow from operations and have access to the capital resources necessary to fund our requirements. However, as a result of general, Greater Washington-Baltimore regional, or tenant economic downturns, unfavorable changes in the supply of competing properties, or our properties not performing as expected, we may not generate sufficient cash flow from operations or otherwise have access to capital on favorable terms, or at all. If we are unable to obtain capital from other sources, we may not be able to pay the dividend required to maintain our status as a REIT, make required principal and interest payments, make strategic acquisitions, or make necessary routine capital improvements or undertake redevelopment opportunities with respect to our existing portfolio of operating assets. In addition, if a property is mortgaged to secure payment of indebtedness and we are unable to meet mortgage payments, the holder of the mortgage could foreclose on the property, resulting in loss of income and asset value.

If principal amounts due at maturity cannot be refinanced, extended or paid with proceeds of other capital transactions, such as new debt or equity capital, our cash flow may be insufficient to repay all maturing debt. Prevailing interest rates or other factors at the time of a refinancing (such as possible reluctance of lenders to make commercial real estate loans) may result in higher interest rates and increased interest expense.

Capital Structure

We manage our capital structure to reflect a long-term investment approach, generally seeking to match the cash flow of our assets with a mix of equity and various debt instruments. We expect that our capital structure will allow us to obtain additional capital from diverse sources that could include additional equity offerings of common shares, public and private debt financings and possible asset dispositions. Our ability to raise funds through the sale of debt and equity securities is dependent on, among other things, general economic conditions, general market conditions for REITs, our operating performance, our debt rating and the current trading price of our shares. We will always analyze which source of capital is most advantageous to us at any particular point in time; however, the capital markets may not consistently be available on terms that are attractive.

Debt Financing

We generally use unsecured, corporate-level debt, including unsecured notes and our unsecured credit facilities, to meet our borrowing needs. Our total debt at September 30, 2006 is summarized as follows (in thousands):

Fixed rate mortgages	\$ 238,051
Unsecured credit facilities	28,000
Unsecured notes payable	728,216
Total debt	\$ 994,267

The \$238.1 million in fixed rate mortgages, which includes \$3.3 million in unamortized premiums due to fair value adjustments associated with assumption of certain mortgages in connection with acquisitions, bore an effective weighted average interest rate of 5.9% at September 30, 2006 and had a weighted average maturity of 5.6 years.

Our primary external source of liquidity is our two revolving credit facilities. At September 30, 2006 we could borrow up to \$155.0 million under these lines which bear interest at an adjustable spread over LIBOR based on our public debt rating. Credit Facility No. 1 is a three-year, \$85.0 million unsecured credit facility expiring in July 2007. Credit Facility No. 2 is a three-year \$70.0 million unsecured credit facility that

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

expires in July 2008. On November 2, 2006, subsequent to the end of the third quarter 2006, we entered into a new, unsecured revolving credit facility of \$200.0 million with Wells Fargo Bank, National Association, as Lead Arranger, The Royal Bank of Scotland PLC, as Syndication Agent, and The Bank of New York, as the Documentation Agent. This facility replaces Credit Facility No. 1. Interest only payments are due on a monthly basis until the maturity of this facility on November 2, 2010.

On April 26, 2005, we issued \$50.0 million of 5.05% senior unsecured notes due May 1, 2012 and \$50.0 million of 5.35% senior unsecured notes due May 1, 2015, at effective yields of 5.064% and 5.359%, respectively. We used net proceeds from the sale of the notes of \$99.1 million to repay borrowings under our lines of credit totaling \$90.5 million and the remainder for the acquisition of real estate and general corporate purposes.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

On October 3, 2005, we reopened our series of 5.35% senior unsecured notes due May 1, 2015 and issued an additional \$100.0 million of notes at an effective yield of 5.49%. We used \$93.5 million of the \$98.1 million proceeds from the sale of these notes to repay borrowings under our lines of credit and the remainder for general corporate purposes.

On June 6, 2006 we issued \$100.0 million of 5.95% senior unsecured notes due June 15, 2011 at an effective yield of 5.961%. We used the net proceeds from the sale of the notes of \$99.4 million to repay borrowings on our lines of credit.

On July 26, 2006, we reopened our series of 5.95% senior unsecured notes due June 15, 2011 and issued an additional \$50 million of notes at an effective yield of 5.917%. We used the \$49.8 million net proceeds from the sale of these notes to repay borrowings under our lines of credit and for general corporate purposes.

On September 11, 2006, we issued \$100.0 million of 3.875% senior convertible notes due September 15, 2026. On September 22, 2006, we issued an additional \$10.0 million of the 3.875% senior convertible notes due September 15, 2026, upon the exercise by the underwriter of an over-allotment option granted by WRIT. The notes were sold at an issue price of 99.5% of par, resulting in an effective interest rate of 3.89%. The notes are convertible into shares of our common stock, at the option of the holder, under specific circumstances or on or after July 15, 2026, at an initial exchange rate of 20.090 shares of common stock per \$1,000 principal amount of notes. This is equivalent to an initial exchange price of \$49.78 per share, which represents a 22% premium over the \$40.80 closing price of our stock at the time the transaction was priced. The initial exchange rate is subject to adjustment in certain circumstances. Upon an exchange of notes, we will settle any amounts up to the principal amount of the notes in cash and the remaining exchange value, if any, will be settled, at our option, in cash, common shares or a combination thereof. On or after September 20, 2011, we may redeem the notes at a redemption price equal to the principal amount of the notes plus any accrued and unpaid interest, if any, up to, but excluding, the purchase date. In addition, on September 15, 2011, September 15, 2016 and September 15, 2021 or following the occurrence of certain change in control transactions prior to September 15, 2011, note holders may require us to repurchase the notes for an amount equal to the principal amount of the notes plus any accrued and unpaid interest thereon.

We anticipate that over the near term, interest rate fluctuations will have minimal effect on earnings. Our unsecured fixed-rate notes payable have maturities ranging from June 2008 through February 2028 (see Note 6), as follows (in thousands):

	Note Principal
6.74% notes due 2008	60,000
5.95% notes due 2011	150,000
5.05% notes due 2012	50,000
5.125% notes due 2013	60,000
5.25% notes due 2014	100,000
5.35% notes due 2015	150,000
3.875% notes due 2026	110,000
7.25% notes due 2028	50,000
	\$ 730,000

Our unsecured revolving credit facilities and the unsecured notes payable contain certain financial and non-financial covenants, discussed in greater detail in our 2005 10-K. Effective as of June 30, 2006, we amended our credit agreement with JP Morgan Chase Bank, N.A., successor by merger to Bank One, N.A., (Credit Facility No. 1), to revise the financial covenant ratio of the value of unencumbered assets to consolidated unsecured indebtedness (as defined in the agreement) from 1.82 to 1.67 and the ratio of consolidated total indebtedness to total capitalization (as defined in the agreement) from 55% to 60%. All of the aforementioned covenants were met as of September 30, 2006.

Dividends

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

We pay dividends quarterly. The maintenance of these dividends is subject to various factors, including the discretion of the Board of Trustees, the ability to pay dividends under Maryland law, the availability of cash to make the necessary dividend payments and the effect of REIT distribution requirements, which require at least 90% of our taxable income to be distributed to shareholders. Dividend and distribution payments were as follows for the 2006 and 2005 Quarters and the 2006 and 2005 Periods (in thousands):

	Quarter Ended		Period Ended	
	September 30, 2006	2005	September 30, 2006	2005
Common dividends	\$ 18,567	\$ 16,955	\$ 54,106	\$ 50,397
Minority interest distributions	34	33	101	98
	\$ 18,601	\$ 16,988	\$ 54,207	\$ 50,495

Table of Contents

Dividends paid for the 2006 Quarter and Period increased as a direct result of a dividend rate increase from \$0.4025 per share in September 2005 to \$0.4125 per share in September 2006 as well as an increase of 2.745 million shares outstanding as a result of our equity offering on June 6, 2006.

Acquisitions and Development

As of September 30, 2006 we had acquired six medical office properties, three office properties, three industrial properties and two retail centers in 2006; and one each retail, industrial, office/industrial and parcel for development of an office property in 2005. The purchase price of these acquisitions was \$105.9 million, \$112.0 million, \$34.8 million and \$50.3 million, respectively for the 2006 acquisitions, and \$44.8 million, \$8.8 million, \$66.8 million and \$24.7 million, respectively for the 2005 acquisitions. Of the total \$303.0 million in 2006 acquisitions, \$211.5 million was financed through borrowings on our lines of credit which were later repaid, with the exception of the \$28.0 million currently outstanding, using the net proceeds of the debt and equity offerings completed in June, July and September 2006, as discussed in Note 5 Unsecured Lines of Credit Payable and Note 6 Notes Payable. Of the remaining \$91.5 million in acquisition cost, \$76.6 million was financed through the assumption of loans discussed in Note 4 - Mortgage Notes Payable, and \$14.9 million came from general corporate funds. The retail acquisition in 2005 was financed through the assumption of a loan in the amount of \$24.3 million, escrowed proceeds from the disposition of Tycon Plaza II, Tycon Plaza III and 7700 Leesburg Pike in February, 2005 and line of credit borrowings. The industrial acquisition in 2005 was funded with escrowed proceeds from the aforementioned dispositions and through line of credit borrowings; and the office/industrial acquisition in 2005 was funded with line of credit borrowings and from general corporate funds. The acquisition of the parcel for development was funded through line of credit borrowings and escrowed proceeds from the disposition of Pepsi Distribution Center in September 2005. All outstanding amounts under our credit facilities, related to the 2005 acquisitions, prior to the acquisition of the development parcel, were then paid off with the proceeds of the debt issuances in April and October of 2005.

As of September 30, 2006, we had funded \$99.6 million, in development and land costs, on three major development projects - Rosslyn Towers, South Washington Street and Dulles Station and one major redevelopment project at Foxchase Shopping Center. Investment during the 2006 Quarter on these projects totaled \$19.9 million compared to \$5.9 million in the 2005 Quarter.

Historical Cash Flows

Consolidated cash flow information is summarized as follows (in millions):

	Period Ended September 30,		
	2006	2005	Change
Cash provided by operating activities	\$ 65.3	\$ 62.8	\$ 2.5
Cash used in investing activities	\$ (298.2)	\$ (61.6)	\$ 236.6
Cash provided by (used in) financing activities	\$ 239.8	\$ (0.2)	\$ 240.0

Operations generated \$65.3 million of net cash in the 2006 Period compared to \$62.8 million of net cash generated during the comparable period in 2005. The slight increase in cash flow was due primarily to the timing of payment of expenses.

Our investing activities used net cash of \$298.2 million in the 2006 Period compared to \$61.6 million used in the 2005 Period. This was due primarily to \$226.3 million for the purchase of six medical office properties, three general purpose office properties, three industrial properties and two retail centers. With those acquisitions, we assumed mortgages totaling \$76.6 million and \$24.3 million in the 2006 and 2005 Periods, respectively, which were non-cash acquisition costs. We also had capital improvements to real estate of \$28.1 million, \$7.1 million more than the 2005 Period and development costs which were \$42.9 million compared to \$11.5 million in the 2005 Period, for our development and redevelopment projects at Rosslyn Towers, South Washington Street, Dulles Station and Foxchase Shopping Center.

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

Our financing activities provided net cash of \$239.8 million in the 2006 Period compared to \$0.2 million used in the 2005 Period. In June, 2006 we completed a public offering of 2.745 million common shares of beneficial interest which provided \$90.9 million and we issued \$100.0 million five-year 5.95% unsecured notes which provided \$99.4 million and we issued \$100 million in convertible senior notes with a coupon of 3.875%, which raised \$96.7 million, net and the issuance of an additional \$10 million of the convertible senior notes for the underwriters over allotment which raised an additional \$9.7 million (See Note 6 Notes Payable). Using those proceeds, we repaid all but \$28 million of the borrowings made throughout the 2006 Period for the acquisitions described above.

RATIOS OF EARNINGS TO FIXED CHARGES AND DEBT SERVICE COVERAGE

The following table sets forth the Trust's ratios of earnings to fixed charges and debt service coverage for the periods shown:

	Quarter Ended		Period Ended	
	September 30, 2006	2005	September 30, 2006	2005
Earnings to fixed charges	1.7x	2.0x	1.7x	2.0x
Debt service coverage	2.8x	3.0x	2.8x	3.1x

We computed the ratio of earnings to fixed charges by dividing earnings by fixed charges. For this purpose, earnings consist of income from continuing operations plus fixed charges, less capitalized interest. Fixed charges consist of interest expense, including amortized costs of debt issuance, plus interest costs capitalized.

We computed the debt service coverage ratio by dividing earnings before interest income and expense, depreciation, amortization and gain on sale of real estate by interest expense and principal amortization.

FUNDS FROM OPERATIONS

Funds From Operations (FFO) is a widely used measure of operating performance for real estate companies. We provide FFO as a supplemental measure to net income calculated in accordance with accounting principles generally accepted in the United States of America (GAAP). Although FFO is a widely used measure of operating performance for equity real estate investment trusts (REITs), FFO does not represent net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. In addition, FFO does not represent cash generated from operating activities in accordance with GAAP, nor does it represent cash available to pay distributions and should not be considered as an alternative to cash flow from operating activities, determined in accordance with GAAP as a measure of our liquidity. The National Association of Real Estate Investment Trusts, Inc. (NAREIT) defines FFO (April, 2002 White Paper) as net income (computed in accordance with GAAP) excluding gains (or losses) from sales of property plus real estate depreciation and amortization. We consider FFO to be a standard supplemental measure for REITs because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs. Our FFO may not be comparable to FFO reported by other REITs. These other REITs may not define the term in accordance with the current NAREIT definition or may interpret the current NAREIT definition differently.

The following table provides the calculation of our FFO and a reconciliation of FFO to net income (in thousands):

Edgar Filing: WASHINGTON REAL ESTATE INVESTMENT TRUST - Form 10-Q

	Quarter Ended		Period Ended	
	September 30, 2006	September 30, 2005	September 30, 2006	September 30, 2005
Net income	\$ 10,230	\$ 13,461	\$ 28,580	\$ 66,571
Adjustments:				
Gain on property disposition		(3,038)		(37,011)
Other income from property settlement				(504)
Depreciation and amortization	14,138	11,950	39,031	35,350
Discontinued operations depreciation & amortization		56	65	188
FFO as defined by NAREIT	\$ 24,368	\$ 22,429	\$ 67,676	\$ 64,594

Table of Contents

WASHINGTON REAL ESTATE INVESTMENT TRUST

September 30, 2006

(UNAUDITED)

ITEM 3: QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT FINANCIAL MARKET RISK

The principal material financial market risk to which we are exposed is interest-rate risk. Our exposure to market risk for changes in interest rates relates primarily to refinancing long-term fixed rate obligations, the opportunity cost of fixed rate obligations in a falling interest rate environment and our variable rate lines of credit. We primarily enter into debt obligations to support general corporate purposes including acquisition of real estate properties, capital improvements and working capital needs. In the past we have used interest rate hedge agreements to hedge against rising interest rates in anticipation of imminent refinancing or new debt issuance.

Our interest rate risk has not changed significantly from what was disclosed in our 2005 Form 10-K.

ITEM 4: CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Securities Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer, Chief Financial Officer and Senior Vice President of Accounting, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer, Chief Financial Officer and Senior Vice President of Accounting, of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2006. Based on the foregoing, our Chief Executive Officer, Chief Financial Officer and Senior Vice President of Accounting concluded that the Trust's disclosure controls and procedures were effective.

There have been no changes in the Company's internal control over financial reporting (as defined by Rule 13a-15(f)) that occurred during the period covered by the report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

PART II

OTHER INFORMATION

Item 1. Legal Proceedings

None

Item 1A. Risk Factors

The risks that we believe are material to our shareholders are as described in the Trust's 2005 Annual Report on Form 10-K for the year ended December 31, 2005.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits

(a) Exhibits

4. Instruments Defining Rights of Security Holders

(cc) Form of 3.875% Senior Convertible Notes due September 15, 2026. ⁽¹⁾

(dd) Officers' Certificate establishing the terms of the Notes, dated September 11, 2006⁽¹⁾

(ee) Form of additional 3.875% Senior Convertible Notes due September 15, 2026 ⁽²⁾

12. Computation of Ratios

31. Sarbanes-Oxley Act of 2002 Section 302 Certifications

(a) Certification Chief Executive Officer

(b) Certification Senior Vice President

(c) Certification Chief Financial Officer

32. Sarbanes-Oxley Act of 2002 section 906 Certification

(a) Written Statement of Chief Executive Officer, Senior Vice President and Chief Financial Officer

⁽¹⁾ Incorporated herein by reference to the Trust's Form 424B5 filed September 11, 2006.

⁽²⁾ Incorporated herein by reference to Exhibit 4.1 to the Trust's Form 8 K filed September 26, 2006.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has fully caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON REAL ESTATE INVESTMENT
TRUST

/s/ Edmund B. Cronin, Jr.
Edmund B. Cronin, Jr.
Chairman of the Board and
Chief Executive Officer

/s/ Laura M. Franklin
Laura M. Franklin
Senior Vice President
Accounting, Administration and
Corporate Secretary

/s/ Sara L. Grootwassink
Sara L. Grootwassink
Chief Financial Officer

Date: November 9, 2006