

CONOCOPHILLIPS
Form 10-Q
July 31, 2012
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 001-32395

ConocoPhillips

(Exact name of registrant as specified in its charter)

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Delaware
(State or other jurisdiction of
incorporation or organization)
600 North Dairy Ashford, Houston, TX 77079
(Address of principal executive offices)
281-293-1000
(Registrant's telephone number, including area code)

01-0562944
(I.R.S. Employer
Identification No.)
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The registrant had 1,214,549,390 shares of common stock, \$.01 par value, outstanding at June 30, 2012.

Table of Contents

CONOCOPHILLIPS

TABLE OF CONTENTS

	Page
<u>Part I Financial Information</u>	
<u>Item 1. Financial Statements</u>	
<u>Consolidated Income Statement</u>	1
<u>Consolidated Statement of Comprehensive Income</u>	2
<u>Consolidated Balance Sheet</u>	3
<u>Consolidated Statement of Cash Flows</u>	4
<u>Consolidated Statement of Changes in Equity</u>	5
<u>Notes to Consolidated Financial Statements</u>	6
<u>Supplementary Information Condensed Consolidating Financial Information</u>	27
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	32
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	53
<u>Item 4. Controls and Procedures</u>	53
<u>Part II Other Information</u>	
<u>Item 1. Legal Proceedings</u>	54
<u>Item 1A. Risk Factors</u>	55
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	55
<u>Item 6. Exhibits</u>	56
<u>Signature</u>	58

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS**

Consolidated Income Statement

Consolidated Income Statement**ConocoPhillips**

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Revenues and Other Income				
Sales and other operating revenues	\$ 13,988	17,176	28,972	32,956
Equity in earnings of affiliates	529	375	1,015	701
Gain on dispositions	583	35	1,523	648
Other income	66	82	126	166
Total Revenues and Other Income	15,166	17,668	31,636	34,471
Costs and Expenses				
Purchased commodities	5,758	7,681	11,878	14,639
Production and operating expenses	1,883	1,595	3,521	3,174
Selling, general and administrative expenses	235	203	562	451
Exploration expenses	270	264	949	440
Depreciation, depletion and amortization	1,626	1,846	3,249	3,694
Impairments	82		296	
Taxes other than income taxes	906	1,198	2,007	2,082
Accretion on discounted liabilities	105	107	212	212
Interest and debt expense	197	242	387	499
Foreign currency transaction (gains) losses	15	18	19	25
Total Costs and Expenses	11,077	13,154	23,080	25,216
Income from continuing operations before income taxes	4,089	4,514	8,556	9,255
Provision for income taxes	2,334	2,214	4,560	4,638
Income From Continuing Operations	1,755	2,300	3,996	4,617
Income from discontinued operations	534	1,119	1,248	1,844
Net income	2,289	3,419	5,244	6,461
Less: net income attributable to noncontrolling interests	(22)	(17)	(40)	(31)
Net Income Attributable to ConocoPhillips	\$ 2,267	3,402	5,204	6,430

Net Income Attributable to ConocoPhillips Per Share of

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Common Stock (dollars)					
Basic					
Continuing operations	\$	1.39	1.63	3.13	3.24
Discontinued operations		0.43	0.80	0.98	1.30
Net Income Attributable to ConocoPhillips Per Share of Common Stock	\$	1.82	2.43	4.11	4.54
Diluted					
Continuing operations	\$	1.38	1.62	3.10	3.21
Discontinued operations		0.42	0.79	0.98	1.29
Net Income Attributable to ConocoPhillips Per Share of Common Stock	\$	1.80	2.41	4.08	4.50
Dividends Paid Per Share of Common Stock (dollars)	\$	0.66	0.66	1.32	1.32
Average Common Shares Outstanding (in thousands)					
Basic		1,248,300	1,399,473	1,265,896	1,415,788
Diluted		1,258,189	1,412,147	1,275,667	1,428,760

See Notes to Consolidated Financial Statements.

Table of Contents

Consolidated Statement of Comprehensive Income

Consolidated Statement of Comprehensive Income

ConocoPhillips

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Net Income	\$ 2,289	3,419	5,244	6,461
Other comprehensive income (loss)				
Defined benefit plans				
Prior service cost arising during the period				
Reclassification adjustment for amortization of prior service cost (credit) included in net income	(1)	1	(2)	1
Net change	(1)	1	(2)	1
Net actuarial loss arising during the period	(38)		(38)	
Reclassification adjustment for amortization of prior net losses included in net income	60	52	138	103
Net change	22	52	100	103
Nonsponsored plans*	2	5	5	11
Income taxes on defined benefit plans	2	(20)	(27)	(40)
Defined benefit plans, net of tax	25	38	76	75
Unrealized holding gain on securities**	1		1	8
Reclassification adjustment for gain included in net income				(255)
Income taxes on unrealized holding gain on securities				89
Unrealized gain on securities, net of tax	1		1	(158)
Foreign currency translation adjustments	(513)	549	339	1,463
Reclassification adjustment for gain included in net income			1	
Income taxes on foreign currency translation adjustments	13	(9)	(6)	(29)
Foreign currency translation adjustments, net of tax	(500)	540	334	1,434
Hedging activities	5		6	1
Income taxes on hedging activities				
Hedging activities, net of tax	5		6	1
Other Comprehensive Income (Loss), Net of Tax	(469)	578	417	1,352
Comprehensive Income	1,820	3,997	5,661	7,813
Less: comprehensive income attributable to noncontrolling interests	(22)	(17)	(40)	(31)

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Comprehensive Income Attributable to ConocoPhillips	\$ 1,798	3,980	5,621	7,782
------------------------------------------------------------	-----------------	-------	--------------	-------

**Plans for which ConocoPhillips is not the primary obligor primarily those administered by equity affiliates.*

***Available-for-sale securities of LUKOIL.*

See Notes to Consolidated Financial Statements.

Table of Contents

Consolidated Balance Sheet

Consolidated Balance Sheet**ConocoPhillips**

	Millions of Dollars	
	June 30	December 31
	2012	2011**
Assets		
Cash and cash equivalents	\$ 1,044	5,780
Short-term investments*		581
Restricted cash	5,000	
Accounts and notes receivable (net of allowance of \$23 million in 2012 and \$30 million in 2011)	7,550	14,648
Accounts and notes receivable related parties	169	1,878
Inventories	1,178	4,631
Prepaid expenses and other current assets	1,971	2,700
Total Current Assets	16,912	30,218
Investments and long-term receivables	23,372	32,108
Loans and advances related parties	1,597	1,675
Net properties, plants and equipment (net of accumulated depreciation, depletion and amortization of \$57,220 million in 2012 and \$65,029 million in 2011)	71,227	84,180
Goodwill		3,332
Intangibles	11	745
Other assets	889	972
Total Assets	\$ 114,008	153,230
Liabilities		
Accounts payable	\$ 8,243	17,973
Accounts payable related parties	853	1,680
Short-term debt	4,179	1,013
Accrued income and other taxes	2,819	4,220
Employee benefit obligations	594	1,111
Other accruals	1,672	2,071
Total Current Liabilities	18,360	28,068
Long-term debt	18,829	21,610
Asset retirement obligations and accrued environmental costs	8,224	9,329
Joint venture acquisition obligation related party	3,201	3,582
Deferred income taxes	13,598	18,040
Employee benefit obligations	2,873	4,068
Other liabilities and deferred credits	2,480	2,784
Total Liabilities	67,565	87,481
Equity		
Common stock (2,500,000,000 shares authorized at \$.01 par value)		

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Issued (2012 1,754,997,004 shares; 2011 1,749,550,587 shares)		
Par value	18	17
Capital in excess of par	45,016	44,725
Treasury stock (at cost: 2012 540,447,614 shares; 2011 463,880,628 shares)	(36,696)	(31,787)
Accumulated other comprehensive income	3,877	3,246
Unearned employee compensation		(11)
Retained earnings	33,756	49,049
Total Common Stockholders' Equity	45,971	65,239
Noncontrolling interests	472	510
Total Equity	46,443	65,749
Total Liabilities and Equity	\$ 114,008	153,230

*Includes marketable securities of:

\$ 232

**Certain amounts have been restated to reflect a prior period adjustment. See Note 16 Accumulated Other Comprehensive Income, in the Notes to Consolidated Financial Statements.

See Notes to Consolidated Financial Statements.

Table of Contents

Consolidated Statement of Cash Flows

Consolidated Statement of Cash Flows	ConocoPhillips	
	Millions of Dollars	
	Six Months Ended	
	June 30	
	2012	2011
Cash Flows From Operating Activities		
Net income	\$ 5,244	6,461
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation, depletion and amortization	3,249	3,694
Impairments	296	
Dry hole costs and leasehold impairments	634	139
Accretion on discounted liabilities	212	212
Deferred taxes	447	(41)
Undistributed equity earnings	(251)	(285)
Gain on dispositions	(1,523)	(648)
Income from discontinued operations	(1,248)	(1,844)
Other	(100)	(140)
Working capital adjustments		
Decrease (increase) in accounts and notes receivable	(384)	(806)
Decrease (increase) in inventories	31	93
Decrease (increase) in prepaid expenses and other current assets	254	(323)
Increase (decrease) in accounts payable	52	547
Increase (decrease) in taxes and other accruals	(545)	(706)
Net cash provided by continuing operating activities	6,368	6,353
Net cash provided by discontinued operations	164	1,868
Net Cash Provided by Operating Activities	6,532	8,221
Cash Flows From Investing Activities		
Capital expenditures and investments	(7,858)	(5,390)
Proceeds from asset dispositions	1,566	1,863
Net sales (purchases) of short-term investments	597	(1,594)
Long-term advances/loans related parties	6	(3)
Collection of advances/loans related parties	48	50
Other	20	32
Net cash used in continuing investing activities	(5,621)	(5,042)
Net cash provided by (used in) discontinued operations	(304)	148
Net Cash Used in Investing Activities	(5,925)	(4,894)
Cash Flows From Financing Activities		
Issuance of debt	831	
Repayment of debt	(47)	(378)

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Special cash distribution from Phillips 66	7,818	
Change in restricted cash	(5,000)	
Issuance of company common stock	45	99
Repurchase of company common stock	(4,949)	(4,785)
Dividends paid on company common stock	(1,661)	(1,861)
Other	(369)	(357)
Net cash used in continuing financing activities	(3,332)	(7,282)
Net cash used in discontinued operations	(2,019)	(14)
Net Cash Used in Financing Activities	(5,351)	(7,296)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	8	20
Net Change in Cash and Cash Equivalents	(4,736)	(3,949)
Cash and cash equivalents at beginning of period	5,780	9,454
Cash and Cash Equivalents at End of Period	\$ 1,044	5,505

See Notes to Consolidated Financial Statements.

Table of Contents

Consolidated Statement of Changes in Equity

Consolidated Statement of Changes in Equity

ConocoPhillips

	Millions of Dollars								Total
	Attributable to ConocoPhillips							Noncontrolling Interests	
	Common Stock	Accum. Other Comprehensive Income	Unearned Employee Compensation	Retained Earnings	Common Stock				
Par Value	Capital in Excess of Par	Treasury Stock							
December 31, 2011*	\$ 17	44,725	(31,787)	3,246	(11)	49,049	510	65,749	
Net income						5,204	40	5,244	
Other comprehensive income				417				417	
Cash dividends paid on company common stock						(1,661)		(1,661)	
Repurchase of company common stock			(4,949)					(4,949)	
Distributions to noncontrolling interests and other							(47)	(47)	
Distributed under benefit plans	1	291	40					332	
Recognition of unearned compensation					11			11	
Separation of Downstream business				214		(18,855)	(31)	(18,672)	
Other						19		19	
June 30, 2012	\$ 18	45,016	(36,696)	3,877		33,756	472	46,443	

*Certain amounts have been restated to reflect a prior period adjustment. See Note 16 Accumulated Other Comprehensive Income, in the Notes to Consolidated Financial Statements.

See Notes to Consolidated Financial Statements.

Table of Contents**Notes to Consolidated Financial Statements****ConocoPhillips**

Notes to Consolidated Financial Statements

Note 1 Basis of Presentation

The interim-period financial information presented in the financial statements included in this report is unaudited and, in the opinion of management, includes all known accruals and adjustments necessary for a fair presentation of the consolidated financial position of ConocoPhillips and its results of operations and cash flows for such periods. All such adjustments are of a normal and recurring nature unless otherwise disclosed. Certain notes and other information have been condensed or omitted from the interim financial statements included in this report. Therefore, these financial statements should be read in conjunction with the consolidated financial statements and notes included in our 2011 Annual Report on Form 10-K.

The results of operations for our refining, marketing and transportation businesses; most of our Midstream segment; our Chemicals segment; and our power generation and certain technology operations included in our Emerging Businesses segment (collectively, our Downstream business), have been classified as discontinued operations for all periods presented. See Note 2 Separation of Downstream Business, for additional information. Unless indicated otherwise, the information in the Notes to the Consolidated Financial Statements relates to our continuing operations.

Note 2 Separation of Downstream Business

On April 30, 2012, the separation of our Downstream business was completed, creating two independent energy companies: ConocoPhillips and Phillips 66. After the close of the New York Stock Exchange on April 30, 2012, the shareholders of record as of 5:00 p.m. Eastern time on April 16, 2012 (the Record Date), received one share of Phillips 66 common stock for every two ConocoPhillips common shares held as of the Record Date.

In connection with the separation, Phillips 66 distributed approximately \$7.8 billion to us in a special cash distribution, primarily using the proceeds from the \$5.8 billion in Senior Notes issued by Phillips 66 in March 2012, as well as a portion of the approximately \$3.6 billion in cash transferred to Phillips 66 at separation, comprised of funds received from the \$2.0 billion term loan entered into by Phillips 66 immediately prior to the separation, and approximately \$1.6 billion of cash held by Phillips 66 subsidiaries. Pursuant to the private letter ruling from the Internal Revenue Service (IRS), the principal funds from the special cash distribution will be used solely to pay dividends, repurchase common stock, repay debt, or a combination of the foregoing, within twelve months following the distribution. At June 30, 2012, the remaining balance of this cash distribution was \$5,000 million and was included in the Restricted cash line on our consolidated balance sheet.

In order to effect the separation and govern our relationship with Phillips 66 after the separation, we entered into a Separation and Distribution Agreement, an Indemnification and Release Agreement, an Intellectual Property Assignment and License Agreement, a Tax Sharing Agreement, an Employee Matters Agreement and a Transition Services Agreement. The Separation and Distribution Agreement governs the separation of the Downstream business, the transfer of assets and other matters related to our relationship with Phillips 66. The Indemnification and Release Agreement provides for cross-indemnities between Phillips 66 and us and established procedures for handling claims subject to indemnification and related matters. The Intellectual Property Assignment and License Agreement governs the allocation of intellectual property rights and assets between Phillips 66 and us.

The Tax Sharing Agreement governs the respective rights, responsibilities and obligations of Phillips 66 and ConocoPhillips with respect to taxes, tax attributes, tax returns, tax proceedings and certain other tax matters. In addition, the Tax Sharing Agreement imposed certain restrictions on Phillips 66 and its subsidiaries (including restrictions on share issuances, business combinations, sales of assets and similar transactions) that are designed to preserve the tax-free status of the distribution and certain related transactions. The Tax Sharing Agreement sets forth the obligations of Phillips 66 and us as to the filing of tax returns, the administration of tax proceedings and assistance and cooperation on tax matters.

Table of Contents

The Employee Matters Agreement governs the compensation and employee benefit obligations with respect to the current and former employees and non-employee directors of Phillips 66 and ConocoPhillips, and generally allocates liabilities and responsibilities relating to employee compensation, benefit plans and programs. The Employee Matters Agreement provides that employees of Phillips 66 will no longer participate in benefit plans sponsored or maintained by ConocoPhillips. In addition, the Employee Matters Agreement provides that each of the parties will be responsible for their respective current employees and compensation plans for such current employees, and we will be responsible for all liabilities relating to former employees. The Employee Matters Agreement sets forth the general principles relating to employee matters and also addresses any special circumstances during the transition period. The Employee Matters Agreement also provides that (i) the distribution does not constitute a change in control under existing plans, programs, agreements or arrangements, and (ii) the distribution and the assignment, transfer or continuation of the employment of employees with another entity will not constitute a severance event under the applicable plans, programs, agreements or arrangements.

The Transition Services Agreement sets forth the terms on which we will provide Phillips 66, and Phillips 66 will provide to us, certain services or functions Phillips 66 and ConocoPhillips historically have shared. Transition services include administrative, payroll, human resources, data processing, environmental health and safety, financial audit support, financial transaction support, and other support services, information technology systems and various other corporate services. The agreement provides for the provision of specified transition services, generally for a period of up to 12 months, with a possible extension of 6 months (an aggregate of 18 months), on a cost or a cost-plus basis.

Table of Contents

The following table presents the carrying value of the major categories of assets and liabilities of Phillips 66, immediately preceding the separation of our Downstream business on April 30, 2012, excluded from our consolidated balance sheet at June 30, 2012:

	Millions of Dollars	
Assets		
Cash and cash equivalents	\$	3,603
Accounts and notes receivable		7,295
Accounts and notes receivable related parties		1,501
Inventories		5,017
Prepaid expenses and other current assets		996
Total current assets of discontinued operations		18,412
Investments and long-term receivables		10,826
Loans and advances related parties		1
Net properties, plants and equipment		15,258
Goodwill		3,330
Intangibles		730
Other assets		95
Total assets of discontinued operations	\$	48,652
Liabilities		
Accounts payable	\$	12,064
Accounts payable related parties		938
Short-term debt		7,814
Accrued income and other taxes		493
Employee benefit obligations		219
Other accruals		952
Total current liabilities of discontinued operations		22,480
Long-term debt		175
Asset retirement obligations and accrued environmental costs		771
Deferred income taxes		4,990
Employee benefit obligations		1,138
Other liabilities and deferred credits		426
Total liabilities of discontinued operations	\$	29,980

Table of Contents

Sales and other operating revenues and income from discontinued operations were as follows:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30 2012	2011	June 30 2012	2011
Sales and other operating revenues from discontinued operations	\$ 16,609	52,591	62,107	97,364
Income from discontinued operations before-tax	\$ 782	1,678	1,790	2,733
Income tax expense	248	559	542	889
Income from discontinued operations	\$ 534	1,119	1,248	1,844

Income from discontinued operations after-tax includes transaction, information systems and other costs incurred to effect the separation of \$26 million and \$70 million for the three-month and six-month periods ended June 30, 2012, respectively. No separation costs were incurred during the first six months of 2011.

Prior to the separation, commodity sales to Phillips 66 were \$919 million and \$4,973 million for the three-month and six-month periods ended June 30, 2012, and \$3,842 million and \$7,599 million for the three-month and six-month periods ended June 30, 2011. Prior to the separation, commodity purchases from Phillips 66 were \$7 million and \$166 million for the three-month and six-month periods ended June 30, 2012, and \$112 million and \$264 million for the three-month and six-month periods ended June 30, 2011. Prior to May 1, 2012, commodity sales and related costs were eliminated in consolidation between ConocoPhillips and Phillips 66. Beginning May 1, 2012, these revenues and costs represent third-party transactions with Phillips 66. Although we expect certain transactions related to the sale and purchase of crude oil, natural gas and products to continue in the future with Phillips 66, the expected continuing cash flows are not considered significant; thus, the operations and cash flows of our former Downstream business are considered to be eliminated from our ongoing operations.

Note 3 Variable Interest Entities (VIEs)

We hold significant variable interests in VIEs that have not been consolidated because we are not considered the primary beneficiary. Information on our significant VIE follows:

We have an agreement with Freeport LNG Development, L.P. (Freeport LNG) to participate in a liquefied natural gas (LNG) receiving terminal in Quintana, Texas. We have no ownership in Freeport LNG; however, we own a 50 percent interest in Freeport LNG GP, Inc. (Freeport GP), which serves as the general partner managing the venture. We entered into a credit agreement with Freeport LNG, whereby we agreed to provide loan financing for the construction of the terminal. We also entered into a long-term agreement with Freeport LNG to use 0.9 billion cubic feet per day of regasification capacity. The terminal became operational in June 2008, and we began making payments under the terminal use agreement. Freeport LNG began making loan repayments in September 2008, and the loan balance outstanding was \$592 million at June 30, 2012, and \$612 million at December 31, 2011. Freeport LNG is a VIE because Freeport GP holds no equity in Freeport LNG, and the limited partners of Freeport LNG do not have any substantive decision making ability. We performed an analysis of the expected losses and determined we are not the primary beneficiary. This expected loss analysis took into account that the credit support arrangement requires Freeport LNG to maintain sufficient commercial insurance to mitigate any loan losses. The loan to Freeport LNG is accounted for as a financial asset, and our investment in Freeport GP is accounted for as an equity investment.

Table of Contents**Note 4 Inventories**

Inventories consisted of the following:

	Millions of Dollars	
	June 30 2012	December 31 2011
Crude oil and petroleum products	\$ 483	3,633
Materials, supplies and other	695	998
	\$ 1,178	4,631

Inventories valued on the last-in, first-out (LIFO) basis totaled \$315 million and \$3,387 million at June 30, 2012, and December 31, 2011, respectively. The estimated excess of current replacement cost over LIFO cost of inventories amounted to approximately \$100 million and \$8,400 million at June 30, 2012, and December 31, 2011, respectively.

A significant portion of our inventories at December 31, 2011, was related to our Downstream business. See Note 2 Separation of Downstream Business, for additional information.

Note 5 Assets Held for Sale or Sold

In April 2012, we sold our interest in the Statfjord Field and associated satellites, all of which are located in the North Sea, and recognized a gain of \$431 million before-tax which was included in the Gain on dispositions line of our consolidated income statement. At the time of disposition, the carrying value of our interest, which was included in the Europe segment, included \$205 million of properties, plants and equipment (PP&E) and \$445 million of asset retirement obligations.

In May 2012, we sold our interest in the North Sea Alba Field and recognized a gain of \$155 million before-tax, which was included in the Gain on dispositions line on our consolidated income statement. At the time of the disposition, the carrying value of our interest, which was included in our Europe segment, included \$160 million of PP&E and \$86 million of asset retirement obligations.

Note 6 Investments, Loans and Long-Term Receivables**Australia Pacific LNG**

In January 2012, Australia Pacific LNG (APLNG) and China Petrochemical Corporation (Sinopec) signed an amendment to their existing LNG sales agreement for the sale and purchase of an additional 3.3 million tonnes of LNG per year through 2035. This agreement, in combination with the binding Heads of Agreement with Kansai Electric Power Co. Inc., signed in November 2011, finalized the marketing of the second train.

In July 2012, we sanctioned the development of the second 4.5-million-tonnes-per-year LNG production train for our APLNG coal seam gas to LNG project. In addition, APLNG signed project financing agreements during the second quarter of 2012, which are subject to certain conditions precedent. APLNG expects to begin drawing on the financing in the fourth quarter of 2012. LNG exports from the second train are expected to commence in early 2016 under binding sales agreements to Sinopec and Kansai. Upon sanctioning of the second train in July and in conjunction with the LNG sales agreement, Sinopec subscribed for additional shares in APLNG, which increased its equity interest from 15 percent to 25 percent. As a result, on July 12, 2012, both our ownership interest and Origin Energy's ownership interest diluted from 42.5 percent to 37.5 percent. This reduction, along with project financing, lowers our future capital requirements to fund the APLNG Project. We expect to record a loss of approximately \$135 million after-tax from the dilution in the third quarter of 2012.

Table of Contents**Loans and Long-Term Receivables**

As part of our normal ongoing business operations and consistent with industry practice, we enter into numerous agreements with other parties to pursue business opportunities. Included in such activity are loans made to certain affiliated and non-affiliated companies. Significant loans to affiliated companies at June 30, 2012, included the following:

\$592 million in loan financing to Freeport LNG.

\$1,131 million in project financing to Qatar Liquefied Gas Company Limited (3) (QG3).

The long-term portion of these loans is included in the Loans and advances related parties line on our consolidated balance sheet, while the short-term portion is in Accounts and notes receivable related parties.

Long-term receivables from non-affiliated companies are included in the Investments and long-term receivables line on our consolidated balance sheet, while the short-term portion related to non-affiliate loans is in Accounts and notes receivable.

Note 7 Suspended Wells

The capitalized cost of suspended wells at June 30, 2012, was \$1,057 million, an increase of \$20 million from \$1,037 million at year-end 2011. For the category of exploratory well costs capitalized for a period greater than one year as of December 31, 2011, no wells were charged to dry hole expense during the first six months of 2012.

Note 8 Impairments

During the three- and six-month periods of 2012 and 2011, we recognized before-tax impairment charges within the following segments:

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Canada	\$		213	
Europe		78	79	
Asia Pacific and Middle East		4	4	
	\$	82	296	

The three- and six-month periods of 2012 included a \$78 million impairment in our Europe segment, primarily due to an increase in the asset retirement obligation for the Don Field in the United Kingdom, which has ceased production. Additionally, the six-month period of 2012 included a \$213 million property impairment in our Canada segment for the carrying value of capitalized project development costs associated with our Mackenzie Gas Project. Advancement of the project was suspended indefinitely in the first quarter of 2012 due to a continued decline in market conditions and the lack of acceptable commercial terms. We also recorded a \$481 million impairment for the undeveloped leasehold costs associated with the project, which was included in the Exploration expenses line on our consolidated income statement. See Note 20 Segment Disclosures and Related Information, for additional information on our segments.

Table of Contents

Note 9 Debt

In May 2012, we decreased our total revolving credit facilities from \$8.0 billion to \$7.5 billion by terminating all commitments under the \$500 million credit facility which was due to expire in July 2012.

We have two commercial paper programs supported by our \$7.5 billion revolving credit facility: the ConocoPhillips \$6.35 billion program, primarily a funding source for short-term working capital needs, and the ConocoPhillips Qatar Funding Ltd. \$1.15 billion commercial paper program, which is used to fund commitments relating to the QG3 Project. Commercial paper maturities are generally limited to 90 days.

At both June 30, 2012, and December 31, 2011, we had no direct outstanding borrowings under our revolving credit facilities, with no letters of credit issued as of June 30, 2012, and \$40 million as of December 31, 2011. In addition, under the two commercial paper programs, there was \$1,929 million of commercial paper outstanding at June 30, 2012, compared with \$1,128 million at December 31, 2011. Since we had \$1,929 million of commercial paper outstanding and had issued no letters of credit, we had access to \$5.6 billion in borrowing capacity under our revolving credit facilities at June 30, 2012.

At June 30, 2012, we classified \$1,011 million of short-term debt as long-term debt, based on our ability and intent to refinance the obligation on a long-term basis under our revolving credit facilities. In July 2012, irrevocable early redemption notices were issued for settlement with respect to \$1.5 billion of outstanding bonds. Accordingly, those bonds with due dates beyond one year were classified as short-term debt on our consolidated balance sheet as of June 30, 2012. Upon settlement in the third quarter of 2012, a before-tax loss on the redemption of approximately \$75 million is expected, consisting of a make-whole premium and unamortized issuance costs.

Note 10 Joint Venture Acquisition Obligation

We are obligated to contribute \$7.5 billion, plus interest, over a 10-year period that began in 2007, to FCCL Partnership. Quarterly principal and interest payments of \$237 million began in the second quarter of 2007, and will continue until the balance is paid. Of the principal obligation amount, approximately \$752 million was short-term and was included in the Accounts payable related parties line on our June 30, 2012, consolidated balance sheet. The principal portion of these payments, which totaled \$361 million in the first six months of 2012, is included in the Other line in the financing activities section on our consolidated statement of cash flows. Interest accrues at a fixed annual rate of 5.3 percent on the unpaid principal balance. Fifty percent of the quarterly interest payment is reflected as a capital contribution and is included in the Capital expenditures and investments line on our consolidated statement of cash flows.

Table of Contents**Note 11 Noncontrolling Interests**

Activity attributable to common stockholders' equity and noncontrolling interests for the first six months of 2012 and 2011 was as follows:

	Millions of Dollars					
	2012		2011			
	Common Stockholders Equity	Non- Controlling Interest	Total Stockholders Equity	Common Stockholders Equity*	Non- Controlling Interest	Total Equity*
Balance at January 1	\$ 65,239	510	65,749	68,577	547	69,124
Net income	5,204	40	5,244	6,430	31	6,461
Dividends	(1,661)		(1,661)	(1,861)		(1,861)
Repurchase of company common stock	(4,949)		(4,949)	(4,785)		(4,785)
Distributions to noncontrolling interests		(47)	(47)		(59)	(59)
Separation of Downstream business	(18,641)	(31)	(18,672)			
Other changes, net**	779		779	1,713		1,713
Balance at June 30	\$ 45,971	472	46,443	70,074	519	70,593

*Certain amounts have been restated to reflect a prior period adjustment. See Note 16 Accumulated Other Comprehensive Income.

**Includes components of other comprehensive income, which are disclosed separately in the Consolidated Statement of Comprehensive Income.

Income from continuing operations and discontinued operations attributable to ConocoPhillips for the three- and six-month periods of 2012 and 2011 were as follows:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30 2012	2011	June 30 2012	2011
Income from continuing operations	\$ 1,733	2,284	3,958	4,588
Income from discontinued operations	534	1,118	1,246	1,842
Net Income	\$ 2,267	3,402	5,204	6,430

Note 12 Guarantees

At June 30, 2012, we were liable for certain contingent obligations under various contractual arrangements as described below. We recognize a liability, at inception, for the fair value of our obligation as a guarantor for newly issued or modified guarantees. Unless the carrying amount of the liability is noted below, we have not recognized a liability either because the guarantees were issued prior to December 31, 2002, or because the fair value of the obligation is immaterial. In addition, unless otherwise stated, we are not currently performing with any significance under

the guarantee and expect future performance to be either immaterial or have only a remote chance of occurrence.

Construction Completion Guarantee

At June 30, 2012, we have guaranteed the performance of APLNG with regard to a construction contract executed in connection with APLNG's issuance of the Train 1 Notice to Proceed. Our maximum potential amount of future payments related to this guarantee is approximately \$200 million at June 2012 exchange rates based on our 42.5 percent ownership in APLNG and would become payable if APLNG cancels the applicable construction contract and does not perform with respect to the amounts owed to the contractor. See below for additional guarantees of APLNG's performance.

Table of Contents

Guarantees of Joint Venture Debt

At June 30, 2012, we had guarantees outstanding for our portion of joint venture debt obligations, which have terms of up to 24 years. The maximum potential amount of future payments under the guarantees is approximately \$60 million. Payment would be required if a joint venture defaults on its debt obligations.

Other Guarantees

In conjunction with our purchase of a 50 percent ownership interest in APLNG from Origin Energy in October 2008, we agreed to participate, if and when requested, in any parent company guarantees that were outstanding at the time we purchased our interest in APLNG. These parent company guarantees cover the obligation of APLNG to deliver natural gas under several sales agreements with remaining terms of 4 to 19 years. Our maximum potential amount of future payments, or cost of volume delivery, under these guarantees is estimated to be \$1,268 million (\$2,836 million in the event of intentional or reckless breach) at June 2012 exchange rates based on our 42.5 percent share of the remaining contracted volumes, which could become payable if APLNG fails to meet its obligations under these agreements and the obligations cannot otherwise be mitigated. Future payments are considered unlikely, as the payments, or cost of volume delivery, would only be triggered if APLNG does not have enough natural gas to meet these sales commitments and if the co-venturers do not make necessary equity contributions into APLNG. Additionally, we have guaranteed the performance of APLNG with regard to certain contracts executed in connection with APLNG's issuance of the Train 1 Notice to Proceed. Our maximum potential amount of future payments related to these guarantees is approximately \$80 million at June 2012 exchange rates based on our 42.5 percent ownership in APLNG and would become payable if APLNG does not perform.

We have other guarantees with maximum future potential payment amounts totaling approximately \$330 million, which consist primarily of a guarantee to fund the short-term cash liquidity deficit of a joint venture, a guarantee of minimum charter revenue for an LNG vessel, one small construction completion guarantee, guarantees of the lease payment obligations of a joint venture, guarantees of the residual value of leased corporate aircraft, and guarantees of the performance of a business partner or some of its customers. These guarantees generally extend up to 12 years or life of the venture.

Indemnifications

Over the years, we have entered into various agreements to sell ownership interests in certain corporations, joint ventures and assets that gave rise to qualifying indemnifications. Agreements associated with these sales include indemnifications for taxes, environmental liabilities, permits and licenses, employee claims, real estate indemnity against tenant defaults, and litigation. The terms of these indemnifications vary greatly. The majority of these indemnifications are related to environmental issues, the term is generally indefinite and the maximum amount of future payments is generally unlimited. The carrying amount recorded for these indemnifications at June 30, 2012, was approximately \$80 million. We amortize the indemnification liability over the relevant time period, if one exists, based on the facts and circumstances surrounding each type of indemnity. In cases where the indemnification term is indefinite, we will reverse the liability when we have information the liability is essentially relieved or amortize the liability over an appropriate time period as the fair value of our indemnification exposure declines. Although it is reasonably possible future payments may exceed amounts recorded, due to the nature of the indemnifications, it is not possible to make a reasonable estimate of the maximum potential amount of future payments. Included in the recorded carrying amount were approximately \$60 million of environmental accruals for known contamination that are included in asset retirement obligations and accrued environmental costs at June 30, 2012. For additional information about environmental liabilities, see Note 13 Contingencies and Commitments.

In connection with the separation of the Downstream business, the Company entered into an Indemnification and Release Agreement with Phillips 66, see Note 2 Separation of Downstream Business. This agreement provides for cross-indemnities between Phillips 66 and ConocoPhillips and established procedures for handling claims subject to indemnification and related matters. We evaluated the impact of the indemnifications given and the Phillips 66 indemnifications received as of the separation date and concluded those fair values were immaterial.

Table of Contents

Note 13 Contingencies and Commitments

A number of lawsuits involving a variety of claims have been made against ConocoPhillips that arise in the ordinary course of business. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

Environmental

We are subject to international, federal, state and local environmental laws and regulations. When we prepare our consolidated financial statements, we record accruals for environmental liabilities based on management's best estimates, using all information that is available at the time. We measure estimates and base liabilities on currently available facts, existing technology, and presently enacted laws and regulations, taking into account stakeholder and business considerations. When measuring environmental liabilities, we also consider our prior experience in remediation of contaminated sites, other companies' cleanup experience, and data released by the U.S. Environmental Protection Agency (EPA) or other organizations. We consider unasserted claims in our determination of environmental liabilities, and we accrue them in the period they are both probable and reasonably estimable.

Although liability of those potentially responsible for environmental remediation costs is generally joint and several for federal sites and frequently so for state sites, we are usually only one of many companies cited at a particular site. Due to the joint and several liabilities, we could be responsible for all cleanup costs related to any site at which we have been designated as a potentially responsible party. We have been successful to date in sharing cleanup costs with other financially sound companies. Many of the sites at which we are potentially responsible are still under investigation by the EPA or the state agencies concerned. Prior to actual cleanup, those potentially responsible normally assess the site conditions, apportion responsibility and determine the appropriate remediation. In some instances, we may have no liability or may attain a settlement of liability. Where it appears that other potentially responsible parties may be financially unable to bear their proportional share, we consider this inability in estimating our potential liability, and we adjust our accruals accordingly. As a result of various acquisitions in the past, we assumed certain environmental obligations. Some of these environmental obligations are mitigated by indemnifications made by others for our benefit and some of the indemnifications are subject to dollar and time limits.

We are currently participating in environmental assessments and cleanups at numerous federal Superfund and comparable state sites. After an assessment of environmental exposures for cleanup and other costs, we make accruals on an undiscounted basis (except in respect of sites acquired in a purchase business combination,

Table of Contents

which we record on a discounted basis) for planned investigation and remediation activities for sites where it is probable future costs will be incurred and these costs can be reasonably estimated. At June 30, 2012, our balance sheet included a total environmental accrual of \$440 million, compared with \$922 million at December 31, 2011. A significant portion of our environmental contingencies at December 31, 2011, was related to our Downstream business. See Note 2 Separation of Downstream Business, for additional information. We expect to incur a substantial amount of these expenditures within the next 30 years. We have not reduced these accruals for possible insurance recoveries. In the future, we may be involved in additional environmental assessments, cleanups and proceedings.

Legal Proceedings

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, are required.

Other Contingencies

We have contingent liabilities resulting from throughput agreements with pipeline and processing companies not associated with financing arrangements. Under these agreements, we may be required to provide any such company with additional funds through advances and penalties for fees related to throughput capacity not utilized. In addition, at June 30, 2012, we had performance obligations secured by letters of credit of \$1,035 million (issued as direct bank letters of credit) related to various purchase commitments for materials, supplies, services and items of permanent investment incident to the ordinary conduct of business.

In 2007, we announced we had been unable to reach agreement with respect to our migration to an *empresa mixta* structure mandated by the Venezuelan government's Nationalization Decree. As a result, Venezuela's national oil company, Petróleos de Venezuela S.A. (PDVSA), or its affiliates, directly assumed control over ConocoPhillips' interests in the Petrozuata and Hamaca heavy oil ventures and the offshore Corocoro development project. In response to this expropriation, we filed a request for international arbitration on November 2, 2007, with the World Bank's International Centre for Settlement of Investment Disputes (ICSID). An arbitration hearing was held before an ICSID tribunal during the summer of 2010, and we are currently awaiting an interim decision on key legal and factual issues. A different arbitration hearing was held in January 2012 with the International Chamber of Commerce on ConocoPhillips' separate claims against PDVSA for certain breaches of their Association Agreements prior to the expropriation. The arbitration process is ongoing.

In 2008, Burlington Resources, Inc., a wholly owned subsidiary of ConocoPhillips, initiated arbitration before ICSID against The Republic of Ecuador, as a result of the newly enacted Windfall Profits Tax Law and government-mandated renegotiation of our production sharing contracts. Despite a restraining order issued by ICSID, Ecuador confiscated the crude oil production of Burlington and its co-venturer and sold the illegally seized crude oil. In 2009, Ecuador took over operations in Blocks 7 and 21, fully expropriating our assets. In June 2010, the ICSID tribunal concluded it has jurisdiction to hear the expropriation claim. An arbitration hearing on case merits occurred in March 2011, and we are awaiting a decision. On April 24, 2012, Ecuador filed a revised supplemental counterclaim asserting environmental damages, which we believe are not material. The arbitration process is ongoing.

Table of Contents**Note 14 Derivative and Financial Instruments****Derivative Instruments**

We use derivative instruments to manage our exposure to cash flow variability from commodity price risk. We occasionally use derivatives to capture market opportunities based on our industry knowledge. Our commodity business primarily consists of natural gas, crude oil, bitumen, LNG and natural gas liquids.

Our derivative instruments are held at fair value on our consolidated balance sheet. Where these balances have the right of setoff, they are presented net. Related cash flows are recorded as operating activities on the consolidated statement of cash flows. On the consolidated income statement, realized and unrealized gains and losses are recognized either on a gross basis if directly related to our physical business or a net basis if held for trading. Gains and losses related to contracts that meet and are designated with the normal purchase normal sale exception are recognized upon settlement. We generally apply this exception to eligible crude contracts. We do not use hedge accounting for our commodity derivatives.

The following table presents the gross fair values of our commodity derivatives, excluding collateral, and the line items where they would appear on our consolidated balance sheet:

	Millions of Dollars	
	June 30	December 31
	2012	2011
Assets		
Prepaid expenses and other current assets	\$ 3,074	4,433
Other assets	332	415
Liabilities		
Other accruals	3,061	4,350
Other liabilities and deferred credits	362	374

The gains (losses) from commodity derivatives incurred, and the line items where they appear on our consolidated income statement were:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30	2011	June 30	2011
	2012		2012	
Sales and other operating revenues	\$ 583	286	17	(131)
Other income	1		(5)	4
Purchased commodities	(619)	(286)	(58)	130

Table of Contents

The table below summarizes our material net exposures resulting from outstanding commodity derivative contracts.

	Open Position Long/(Short)	
	June 30 2012	December 31 2011
Commodity		
Crude oil, refined products and natural gas liquids (millions of barrels)	(1)	(13)
Natural gas and power (billions of cubic feet equivalent)		
Fixed price	(32)	(57)
Basis	200	(25)

Financial Instruments

We have certain financial instruments on the consolidated balance sheet related to interest bearing time deposits and commercial paper. These held-to-maturity financial instruments are included in Cash and cash equivalents on our consolidated balance sheet if the maturities at the time we made the investments were 90 days or less; otherwise, these investments are included in Short-term investments on our consolidated balance sheet. These balances consisted of the following:

	Millions of Dollars Carrying Amount			
	Cash and Cash Equivalents		Short-Term Investments	
	June 30 2012	December 31 2011	June 30 2012	December 31 2011
Cash	\$ 641	1,169		
Time Deposits				
Remaining maturities from 1 to 90 days	403	4,318		349
Commercial Paper				
Remaining maturities from 1 to 90 days		293		232
	\$ 1,044	5,780		581

In conjunction with the separation of our Downstream business, we received a special cash distribution from Phillips 66 of \$7,818 million. See Note 2 Separation of Downstream Business, for additional information. At June 30, 2012, the unused amount of the special cash distribution was \$5,000 million and is designated as Restricted cash on our consolidated balance sheet. At June 30, 2012, the funds in the restricted cash account were invested in U.S. Treasury Bills (\$2,650 million), money market funds (\$2,200 million) and cash (\$150 million), all with maturities within 90 days from June 30, 2012.

Table of Contents

Credit Risk

Financial instruments potentially exposed to concentrations of credit risk consist primarily of cash equivalents, over-the-counter (OTC) derivative contracts and trade receivables. Our cash equivalents and short-term investments are placed in high-quality commercial paper, money market funds, government debt securities and time deposits with major international banks and financial institutions.

The credit risk from our OTC derivative contracts, such as forwards and swaps, derives from the counterparty to the transaction. Individual counterparty exposure is managed within predetermined credit limits and includes the use of cash-call margins or letters of credit when appropriate, thereby reducing the risk of significant nonperformance. We also use futures, swaps and option contracts that have a negligible credit risk because these trades are cleared with an exchange clearinghouse and subject to mandatory margin requirements until settled; however, we are exposed to the credit and performance risk of those exchange brokers for receivables arising from daily margin cash calls, as well as for cash deposited to meet initial margin requirements.

Our trade receivables result primarily from our petroleum operations and reflect a broad national and international customer base, which limits our exposure to concentrations of credit risk. The majority of these receivables have payment terms of 30 days or less, and we continually monitor this exposure and the creditworthiness of the counterparties. We do not generally require collateral to limit the exposure to loss; however, we will sometimes use letters of credit, prepayments and master netting arrangements to mitigate credit risk with counterparties that both buy from and sell to us, as these agreements permit the amounts owed by us or owed to others to be offset against amounts due us.

Certain of our derivative instruments contain provisions that require us to post collateral if the derivative exposure exceeds a threshold amount. We have contracts with fixed threshold amounts and other contracts with variable threshold amounts that are contingent on our credit rating. The variable threshold amounts typically decline for lower credit ratings, while both the variable and fixed threshold amounts typically revert to zero if we fall below investment grade. Cash is the primary collateral in all contracts; however, many also permit us to post letters of credit as collateral.

The aggregate fair value of all derivative instruments with such credit-risk-related contingent features that were in a liability position on June 30, 2012, and December 31, 2011, was \$238 million and \$237 million, respectively. No collateral was posted for June 30, 2012, and \$3 million was posted for December 31, 2011. If our credit rating was lowered one level from its A rating (per Standard and Poor's) on June 30, 2012, we would be required to post no additional collateral to our counterparties. If we were downgraded below investment grade, we would be required to post \$238 million of additional collateral, either with cash or letters of credit.

Table of Contents**Note 15 Fair Value Measurement**

We carry a portion of our assets and liabilities at fair value that are measured at a reporting date using an exit price (i.e., the price that would be received to sell an asset or paid to transfer a liability) and disclosed according to the quality of valuation inputs under the following hierarchy:

Level 1: Quoted prices (unadjusted) in an active market for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are directly or indirectly observable.

Level 3: Unobservable inputs that are significant to the fair value of assets or liabilities.

The classification of an asset or liability is based on the lowest level of input significant to its fair value. Those that are initially classified as Level 3 are subsequently reported as Level 2 when the fair value derived from unobservable inputs is inconsequential to the overall fair value, or if corroborated market data becomes available. Assets and liabilities that are initially reported as Level 2 are subsequently reported as Level 3 if corroborated market data is no longer available. Transfers occur at the end of the reporting period. There were no material transfers in or out of Level 1.

Recurring Fair Value Measurement

Financial assets and liabilities reported at fair value on a recurring basis primarily include derivative instruments and certain investments to support nonqualified deferred compensation plans. The deferred compensation investments are measured at fair value using unadjusted prices available from national securities exchanges; therefore, these assets are categorized as Level 1 in the fair value hierarchy. Level 1 derivative assets and liabilities primarily represent exchange-traded futures and options that are valued using unadjusted prices available from the underlying exchange. Level 2 derivative assets and liabilities primarily represent OTC swaps, options and forward purchase and sale contracts that are valued using adjusted exchange prices, prices provided by brokers or pricing service companies that are all corroborated by market data. Level 3 derivative assets and liabilities consist of OTC swaps, options and forward purchase and sale contracts that are long term in nature and where a significant portion of fair value is calculated from underlying market data that is not readily available. The derived value uses industry standard methodologies that may consider the historical relationships among various commodities, modeled market prices, time value, volatility factors and other relevant economic measures. The use of these inputs results in management's best estimate of fair value. As reflected in the table below, Level 3 activity was not material.

The following table summarizes the fair value hierarchy for gross financial assets and liabilities (i.e., unadjusted where the right of setoff exists for commodity derivatives accounted for at fair value on a recurring basis):

	Millions of Dollars							
	June 30, 2012			Total	December 31, 2011			Total
	Level 1	Level 2	Level 3		Level 1	Level 2	Level 3	
Assets								
Deferred compensation investments	\$ 304			304	336			336
Commodity derivatives	2,028	1,336	40	3,404	2,807	1,947	72	4,826
Total assets	\$ 2,332	1,336	40	3,708	3,143	1,947	72	5,162

Liabilities

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Commodity derivatives	\$	2,157	1,258	6	3,421	2,970	1,722	10	4,702
Total liabilities	\$	2,157	1,258	6	3,421	2,970	1,722	10	4,702

Non-Recurring Fair Value Measurement

There were no significant non-recurring fair value measurements as of June 30, 2012.

Table of Contents**Reported Fair Value of Financial Instruments**

The following are the valuation techniques and methods used to estimate the fair value of financial assets and liabilities reported on the balance sheet:

Cash and cash equivalents, restricted cash and short-term investments: The carrying amount reported on the balance sheet approximates fair value.

Accounts and notes receivable (including long-term and related parties): The carrying amount reported on the balance sheet approximates fair value. The valuation technique and methods used to estimate the fair value of the current portion of fixed-rate related party loans is consistent with Loans and advances related parties.

Loans and advances related parties: The carrying amount of floating-rate loans approximates fair value. The fair value of fixed-rate loan activity is measured using market observable data and is categorized as Level 2 in the fair value hierarchy. See Note 6 Investments, Loans and Long-Term Receivables, for additional information.

Accounts payable (including related parties) and floating-rate debt: The carrying amount of accounts payable and floating-rate debt reported on the balance sheet approximates fair value. The valuation technique and methods used to estimate the fair value of the current portion of the joint venture acquisition obligation is consistent with the methodology below.

Fixed-rate debt: The estimated fair value of fixed-rate debt is measured using prices available from a pricing service that is corroborated by market data; therefore, these liabilities are categorized as Level 2 in the fair value hierarchy.

Joint venture acquisition obligation related party: Fair value is estimated based on the net present value of the future cash flows as a Level 2 fair value, discounted at June 30, 2012, and December 31, 2011, effective yield rates of 1.04 percent and 1.24 percent, respectively, based on yields of U.S. Treasury securities of similar average duration adjusted for our average credit risk spread and the amortizing nature of the obligation principal. See Note 10 Joint Venture Acquisition Obligation, for additional information.

The following table summarizes the net fair value of financial instruments (i.e., adjusted where the right of setoff exists for commodity derivatives):

	Millions of Dollars			
	Carrying Amount		Fair Value	
	June 30 2012	December 31 2011	June 30 2012	December 31 2011
Financial assets				
Deferred compensation investments	\$ 304	336	304	336
Commodity derivatives	489	814	489	814
Total loans and advances related parties	1,741	1,793	1,941	1,994
Financial liabilities				
Total debt, excluding capital leases	22,992	22,592	27,667	27,065

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Total joint venture acquisition obligation	3,953	4,314	4,394	4,820
Commodity derivatives	332	446	332	446

At June 30, 2012, commodity derivative assets and liabilities appear net of \$28 million of obligations to return cash collateral and \$202 million of rights to reclaim cash collateral, respectively. At December 31, 2011, commodity derivative assets and liabilities appear net of no obligations to return cash collateral and \$244 million of rights to reclaim cash collateral.

Table of Contents**Note 16 Accumulated Other Comprehensive Income**

Accumulated other comprehensive income in the equity section of the balance sheet included:

	Millions of Dollars				Accumulated Other Comprehensive Income
	Defined Benefit Plans	Net Unrealized Gain on Securities	Foreign Currency Translation	Hedging	
December 31, 2011*	\$ (1,971)		5,223	(6)	3,246
Other comprehensive income	76	1	334	6	417
Separation of Downstream business	683		(469)		214
June 30, 2012	\$ (1,212)	1	5,088		3,877

*The beginning balance of retained earnings has been restated primarily to reflect certain intercompany loans as permanently invested in 2004 and prior periods, which resulted in a \$160 million increase in Foreign Currency Translation and Accumulated Other Comprehensive Income, a \$15 million decrease to Total Liabilities, and a \$145 million reduction in Retained Earnings. The impact on net income and earnings per share was de minimis for the three- and six-month periods ended June 30, 2012 and 2011.

There were no items within accumulated other comprehensive income related to noncontrolling interests.

Note 17 Cash Flow Information

	Millions of Dollars	
	Six Months Ended June 30 2012	2011
Cash Payments		
Interest	\$ 383	488
Income taxes	4,696	5,348
Net Sales (Purchases) of Short-Term Investments		
Short-term investments purchased	\$ (497)	(4,562)
Short-term investments sold	1,094	2,968
	\$ 597	(1,594)

Table of Contents**Note 18 Employee Benefit Plans**

In connection with the separation of the Downstream business, ConocoPhillips entered into an Employee Matters Agreement with Phillips 66, see Note 2 Separation of Downstream Business, which provides that employees of Phillips 66 will no longer participate in benefit plans sponsored or maintained by ConocoPhillips. Upon separation, the ConocoPhillips Pension Plan transferred assets and obligations to the Phillips 66 Pension Plan resulting in a net decrease in sponsored pension plan obligations of \$1,098 million, a corresponding decrease in deferred income taxes of \$335 million and a decrease in other comprehensive income of \$570 million.

Pension and Postretirement Plans

	Millions of Dollars				Other Benefits	
	Pension Benefits				2012	2011
	2012		2011			
	U.S.	Int l.	U.S.	Int l.		
Components of Net Periodic Benefit Cost						
Three Months Ended June 30						
Service cost	\$ 42	22	49	25	2	2
Interest cost	48	38	61	44	8	11
Expected return on plan assets	(56)	(40)	(70)	(44)		
Amortization of prior service cost	2	(2)	3		(1)	(2)
Recognized net actuarial (gain) loss	45	15	41	12		(2)
Net periodic benefit costs	\$ 81	33	84	37	9	9
Six Months Ended June 30						
Service cost	\$ 100	50	113	49	4	5
Interest cost	111	81	123	88	18	21
Expected return on plan assets	(130)	(83)	(140)	(87)		
Amortization of prior service cost	4	(4)	5		(2)	(4)
Recognized net actuarial (gain) loss	104	33	82	23	(1)	(3)
Net periodic benefit costs	\$ 189	77	183	73	19	19

During the first six months of 2012, we contributed \$167 million to our domestic benefit plans and \$103 million to our international benefit plans. In 2012, we expect to contribute approximately \$540 million to our domestic qualified and nonqualified pension and postretirement benefit plans and \$210 million to our international qualified and nonqualified pension and postretirement benefit plans.

In addition, pursuant to the Employee Matters Agreement we made certain adjustments to the exercise price and number of our stock-based compensation awards with the intention of preserving the intrinsic value of the awards prior to the separation. Outstanding options to purchase common shares of ConocoPhillips stock that were exercisable prior to the separation were adjusted so the holders of those options would then hold options to purchase common shares of both ConocoPhillips and Phillips 66 stock. Nonexercisable stock options were converted to those of the entity where the employee is working post-separation. In addition, former employee holders and a specified group of holders of stock options and restricted stock units who retired or terminated employment upon or shortly after the separation, received both adjusted ConocoPhillips awards and Phillips 66 awards. ConocoPhillips restricted stock and performance share units awarded for completed performance periods under the Performance Share Program, as well as restricted stock units held by current or former directors, were adjusted to provide holders one restricted share or restricted stock unit of Phillips 66 for every two restricted shares or restricted stock units of ConocoPhillips. Each employee holder of restricted stock and restricted stock units awarded under all other programs were adjusted to provide holders restricted shares or

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

restricted stock units in the company that employs such employee following the separation. Adjustments to our stock-based compensation awards did not have a material impact on compensation expense.

Table of Contents**Note 19 Related Party Transactions**

Significant transactions with related parties were:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30	2011	June 30	2011
	2012		2012	
Operating revenues and other income	\$ 11	23	35	31
Purchases	93	579	254	950
Operating expenses and selling, general and administrative expenses	41	74	81	149
Net interest expense*	10	16	22	32

* We paid and/or received interest to/from various affiliates, including FCCL Partnership. See Note 6 Investments, Loans and Long-Term Receivables, for additional information on loans to affiliated companies.

Note 20 Segment Disclosures and Related Information

We explore for, produce, transport and market crude oil, bitumen, natural gas, LNG and natural gas liquids on a worldwide basis. We manage our operations through six operating segments, which are defined by geographic region: Alaska, Lower 48 and Latin America, Canada, Europe, Asia Pacific and Middle East, and Other International. This is a change in our reportable segments, and, as a result, all prior periods presented have been restated.

On April 30, 2012, our Downstream business was separated into a stand-alone, publicly traded corporation, Phillips 66, and has been reported as discontinued operations in all periods presented. Commodity sales to Phillips 66, which were previously eliminated in consolidation prior to the separation, are now reported as third-party sales. For additional information, see Note 2 Separation of Downstream Business.

Our LUKOIL Investment represents our prior investment in the ordinary shares of OAO LUKOIL, an international, integrated oil and gas company headquartered in Russia. We completed the divestiture of our entire interest in LUKOIL in the first quarter of 2011.

Corporate and Other represents costs not directly associated with an operating segment, such as most interest expense, corporate overhead, ongoing costs associated with the separation and certain technology activities, net of licensing revenues. Corporate assets include all cash and cash equivalents, short-term investments and restricted cash.

We evaluate performance and allocate resources based on net income attributable to ConocoPhillips. Intersegment sales are at prices that approximate market.

Table of Contents**Analysis of Results by Operating Segment**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30 2012	2011	June 30 2012	2011
Sales and Other Operating Revenues				
Alaska	\$ 2,393	2,632	5,130	4,917
Lower 48 and Latin America	4,172	5,977	9,303	11,625
Intersegment eliminations	(41)	(78)	(156)	(164)
Lower 48 and Latin America	4,131	5,899	9,147	11,461
Canada	1,074	1,509	2,292	3,086
Intersegment eliminations	(77)	(233)	(213)	(528)
Canada	997	1,276	2,079	2,558
Europe	3,926	4,565	7,528	8,379
Intersegment eliminations			(72)	(50)
Europe	3,926	4,565	7,456	8,329
Asia Pacific and Middle East	1,634	2,330	3,530	4,579
Other International	895	440	1,596	1,043
LUKOIL Investment				
Corporate and Other	12	34	34	69
Consolidated sales and other operating revenues	\$ 13,988	17,176	28,972	32,956
Net Income Attributable to ConocoPhillips				
Alaska	\$ 551	492	1,171	1,056
Lower 48 and Latin America	119	337	374	662
Canada	(94)	101	(643)	128
Europe	669	533	1,058	999
Asia Pacific and Middle East	772	956	2,510	1,819
Other International	(19)	79	67	198
LUKOIL Investment				239
Corporate and Other	(265)	(214)	(579)	(513)
Discontinued operations	534	1,118	1,246	1,842
Consolidated net income attributable to ConocoPhillips	\$ 2,267	3,402	5,204	6,430

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

	Millions of Dollars	
	December 31	
	June 30	
	2012	2011
Total Assets		
Alaska	\$ 11,002	10,723
Lower 48 and Latin America	27,413	25,872
Canada	20,982	20,847
Europe	13,035	12,452
Asia Pacific and Middle East	23,328	22,374
Other International	9,775	9,070
LUKOIL Investment		
Corporate and Other	8,473	8,485
Discontinued operations		43,407
Consolidated total assets	\$ 114,008	153,230

Table of Contents

Note 21 Income Taxes

Our effective tax rate from continuing operations for the second quarter of 2012 was 57 percent compared with 49 percent for the second quarter of 2011. The increase was primarily due to a larger proportion of income in higher tax rate jurisdictions in 2012.

Our effective tax rate from continuing operations for the first six months of 2012 was 53 percent compared with 50 percent for the first six months of 2011. The increase was primarily due to a larger proportion of income in higher tax rate jurisdictions and asset impairments in 2012, partially offset by gains on asset dispositions in 2012.

For both the second quarter and the first six months of 2012, the effective tax rate in excess of the domestic federal statutory rate of 35 percent was primarily due to foreign taxes.

In the United Kingdom, legislation was enacted on July 17, 2012, restricting corporate tax relief on decommissioning costs to 50 percent, retroactively effective from March 21, 2012. We anticipate our third quarter 2012 earnings will be reduced by approximately \$175 million due to the remeasurement of deferred tax balances.

Table of Contents

Supplementary Information Condensed Consolidating Financial Information

Supplementary Information Condensed Consolidating Financial Information

We have various cross guarantees among ConocoPhillips, ConocoPhillips Company, ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I, and ConocoPhillips Canada Funding Company II, with respect to publicly held debt securities. ConocoPhillips Company is 100 percent owned by ConocoPhillips. ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I and ConocoPhillips Canada Funding Company II are indirect, 100 percent owned subsidiaries of ConocoPhillips Company. ConocoPhillips and ConocoPhillips Company have fully and unconditionally guaranteed the payment obligations of ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I, and ConocoPhillips Canada Funding Company II, with respect to their publicly held debt securities. Similarly, ConocoPhillips has fully and unconditionally guaranteed the payment obligations of ConocoPhillips Company with respect to its publicly held debt securities. In addition, ConocoPhillips Company has fully and unconditionally guaranteed the payment obligations of ConocoPhillips with respect to its publicly held debt securities. All guarantees are joint and several. The following condensed consolidating financial information presents the results of operations, financial position and cash flows for:

ConocoPhillips, ConocoPhillips Company, ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I, and ConocoPhillips Canada Funding Company II (in each case, reflecting investments in subsidiaries utilizing the equity method of accounting).

All other nonguarantor subsidiaries of ConocoPhillips.

The consolidating adjustments necessary to present ConocoPhillips results on a consolidated basis. This condensed consolidating financial information should be read in conjunction with the accompanying consolidated financial statements and notes.

Table of Contents

	Millions of Dollars							
	Three Months Ended June 30, 2012							
	ConocoPhillips	ConocoPhillips Company	Australia Funding Company	Canada Funding Company I	Canada Funding Company II	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
Income Statement								
Revenues and Other Income								
Sales and other operating revenues	\$	4,277				9,711		13,988
Equity in earnings of affiliates	2,103	2,467				570	(4,611)	529
Gain on dispositions						583		583
Other income		24				42		66
Intercompany revenues	18	245	12	23	9	1,615	(1,922)	
Total Revenues and Other Income	2,121	7,013	12	23	9	12,521	(6,533)	15,166
Costs and Expenses								
Purchased commodities		3,767				3,287	(1,296)	5,758
Production and operating expenses		337				1,550	(4)	1,883
Selling, general and administrative expenses	3	167				66	(1)	235
Exploration expenses		96				174		270
Depreciation, depletion and amortization		204				1,422		1,626
Impairments						82		82
Taxes other than income taxes		68				838		906
Accretion on discounted liabilities		13				92		105
Interest and debt expense	586	90	11	20	8	103	(621)	197
Foreign currency transaction (gains) losses	(2)	54		(23)	(15)	1		15
Total Costs and Expenses	587	4,796	11	(3)	(7)	7,615	(1,922)	11,077
Income from continuing operations before income taxes	1,534	2,217	1	26	16	4,906	(4,611)	4,089
Provision for income taxes	(199)	114	1		1	2,417		2,334
Income From Continuing Operations	1,733	2,103		26	15	2,489	(4,611)	1,755
Income from discontinued operations	534	534				280	(814)	534
Net income	2,267	2,637		26	15	2,769	(5,425)	2,289
Less: net income attributable to noncontrolling interests						(22)		(22)
Net Income Attributable to ConocoPhillips	\$ 2,267	2,637		26	15	2,747	(5,425)	2,267
Comprehensive Income Attributable to ConocoPhillips	\$ 2,276	3,168		(2)	4	1,777	(5,425)	1,798

	Three Months Ended June 30, 2011							
Income Statement								
Revenues and Other Income								
Sales and other operating revenues	\$	5,337				11,839		17,176
Equity in earnings of affiliates	2,524	2,208				353	(4,710)	375
Gain on dispositions						35		35
Other income		38				44		82
Intercompany revenues	1	566	12	23	8	428	(1,038)	
Total Revenues and Other Income	2,525	8,149	12	23	8	12,699	(5,748)	17,668

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Costs and Expenses								
Purchased commodities		4,558				3,737	(614)	7,681
Production and operating expenses		273				1,335	(13)	1,595
Selling, general and administrative expenses	4	137				63	(1)	203
Exploration expenses		72				192		264
Depreciation, depletion and amortization		219				1,627		1,846
Taxes other than income taxes		73				1,125		1,198
Accretion on discounted liabilities		11				96		107
Interest and debt expense	367	118	11	20	8	128	(410)	242
Foreign currency transaction (gains) losses		1		19	11	(13)		18
Total Costs and Expenses	371	5,462	11	39	19	8,290	(1,038)	13,154
Income from continuing operations before income taxes								
Income from continuing operations before income taxes	2,154	2,687	1	(16)	(11)	4,409	(4,710)	4,514
Provision for income taxes	(129)	163	1	(2)	(2)	2,183		2,214
Income (Loss) from Continuing Operations								
Income from continuing operations	2,283	2,524		(14)	(9)	2,226	(4,710)	2,300
Income from discontinued operations	1,119	1,119				994	(2,113)	1,119
Net income (loss)	3,402	3,643		(14)	(9)	3,220	(6,823)	3,419
Less: net income attributable to noncontrolling interests						(17)		(17)
Net Income (Loss) Attributable to ConocoPhillips								
Net Income (Loss) Attributable to ConocoPhillips	\$ 3,402	3,643		(14)	(9)	3,203	(6,823)	3,402
Comprehensive Income Attributable to ConocoPhillips								
Comprehensive Income Attributable to ConocoPhillips	\$ 3,402	3,677		(4)	(5)	3,733	(6,823)	3,980

Table of Contents

Millions of Dollars									
Six Months Ended June 30, 2012									
	ConocoPhillips	ConocoPhillips Company	Australia Funding Company	Canada Funding Company I	Canada Funding Company II	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated	
Income Statement									
Revenues and Other Income									
Sales and other operating revenues	\$	8,569				20,403		28,972	
Equity in earnings of affiliates		4,679	5,230			1,028	(9,922)	1,015	
Gain on dispositions						1,523		1,523	
Other income		1	55			70		126	
Intercompany revenues		19	685	23	45	17	2,440	(3,229)	
Total Revenues and Other Income		4,699	14,539	23	45	17	25,464	(13,151)	31,636
Costs and Expenses									
Purchased commodities			7,574			6,304	(2,000)	11,878	
Production and operating expenses			604			2,936	(19)	3,521	
Selling, general and administrative expenses		8	430			133	(9)	562	
Exploration expenses			186			763		949	
Depreciation, depletion and amortization			408			2,841		3,249	
Impairments						296		296	
Taxes other than income taxes			150			1,857		2,007	
Accretion on discounted liabilities			26			186		212	
Interest and debt expense		1,126	171	21	39	16	215	(1,201)	387
Foreign currency transaction (gains) losses		(2)	26		(12)	1	6	19	
Total Costs and Expenses		1,132	9,575	21	27	17	15,537	(3,229)	23,080
Income from continuing operations before income taxes		3,567	4,964	2	18		9,927	(9,922)	8,556
Provision for income taxes		(389)	285	1	6		4,657		4,560
Income From Continuing Operations		3,956	4,679	1	12		5,270	(9,922)	3,996
Income from discontinued operations		1,248	1,248				995	(2,243)	1,248
Net income		5,204	5,927	1	12		6,265	(12,165)	5,244
Less: net income attributable to noncontrolling interests							(40)		(40)
Net Income Attributable to ConocoPhillips	\$	5,204	5,927	1	12		6,225	(12,165)	5,204
Comprehensive Income Attributable to ConocoPhillips	\$	5,213	6,539	1	17	2	6,014	(12,165)	5,621

Six Months Ended June 30, 2011									
Income Statement									
Revenues and Other Income									
Sales and other operating revenues	\$	10,319				22,637		32,956	
Equity in earnings of affiliates		5,034	4,808			639	(9,780)	701	
Gain on dispositions			265			383		648	
Other income			69			97		166	
Intercompany revenues		2	881	23	46	17	1,166	(2,135)	
Total Revenues and Other Income		5,036	16,342	23	46	17	24,922	(11,915)	34,471
Costs and Expenses									
Purchased commodities			9,070			6,893	(1,324)	14,639	

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Production and operating expenses		562				2,666	(54)	3,174
Selling, general and administrative expenses	9	317				133	(8)	451
Exploration expenses		126				314		440
Depreciation, depletion and amortization		444				3,250		3,694
Taxes other than income taxes		160				1,922		2,082
Accretion on discounted liabilities		23				189		212
Interest and debt expense	682	237	21	39	16	253	(749)	499
Foreign currency transaction (gains) losses		(16)		56	8	(23)		25
Total Costs and Expenses	691	10,923	21	95	24	15,597	(2,135)	25,216
Income from continuing operations before income taxes	4,345	5,419	2	(49)	(7)	9,325	(9,780)	9,255
Provision for income taxes	(241)	385	1	(1)	8	4,486		4,638
Income (Loss) From Continuing Operations	4,586	5,034	1	(48)	(15)	4,839	(9,780)	4,617
Income from discontinued operations	1,844	1,844				1,399	(3,243)	1,844
Net income (loss)	6,430	6,878	1	(48)	(15)	6,238	(13,023)	6,461
Less: net income attributable to noncontrolling interests							(31)	(31)
Net Income (Loss) Attributable to ConocoPhillips	\$ 6,430	6,878	1	(48)	(15)	6,207	(13,023)	6,430
Comprehensive Income Attributable to ConocoPhillips	\$ 6,430	6,971	1	1	5	7,397	(13,023)	7,782

Table of Contents

Millions of Dollars									
June 30, 2012									
	ConocoPhillips	ConocoPhillips Company	Australia Funding Company	Canada Funding Company I	Canada Funding Company II	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated	
Balance Sheet									
Assets									
Cash and cash equivalents	\$	12	3	44	1	984		1,044	
Restricted cash		5,000						5,000	
Accounts and notes receivable		68	6,262			12,332	(10,943)	7,719	
Inventories			196			982		1,178	
Prepaid expenses and other current assets		20	1,318		1	1,147	(515)	1,971	
Total Current Assets		5,088	7,788	3	45	1	15,445	(11,458)	16,912
Investments, loans and long-term receivables*		76,771	117,652	760	1,422	568	44,923	(217,127)	24,969
Net properties, plants and equipment			8,416				62,811		71,227
Intangibles			9				2		11
Other assets		62	206		2	3	616		889
Total Assets	\$	81,921	134,071	763	1,469	572	123,797	(228,585)	114,008
Liabilities and Stockholders Equity									
Accounts payable	\$		14,521				5,494	(10,919)	9,096
Short-term debt		3,222	4	750			203		4,179
Accrued income and other taxes			315		4		3,039	(539)	2,819
Employee benefit obligations			417				177		594
Other accruals		244	259	9	15	6	1,139		1,672
Total Current Liabilities		3,466	15,516	759	19	6	10,052	(11,458)	18,360
Long-term debt		9,453	3,220		1,250	499	4,407		18,829
Asset retirement obligations and accrued environmental costs			1,235				6,989		8,224
Joint venture acquisition obligation							3,201		3,201
Deferred income taxes		55	274		15	9	13,245		13,598
Employee benefit obligations			2,164				709		2,873
Other liabilities and deferred credits*		29,629	24,887		92	30	16,519	(68,677)	2,480
Total Liabilities		42,603	47,296	759	1,376	544	55,122	(80,135)	67,565
Retained earnings		27,378	20,276	2	(58)	(55)	29,920	(43,707)	33,756
Other common stockholders equity		11,940	66,499	2	151	83	38,283	(104,743)	12,215
Noncontrolling interests							472		472
Total Liabilities and Stockholders Equity	\$	81,921	134,071	763	1,469	572	123,797	(228,585)	114,008

December 31, 2011**									
Balance Sheet									
Assets									
Cash and cash equivalents	\$		2,028	1	37	1	3,713		5,780
Short-term investments							581		581
Accounts and notes receivable		60	9,186				20,898	(13,618)	16,526
Inventories			2,239				2,392		4,631
Prepaid expenses and other current assets		22	1,090		1		1,587		2,700
Total Current Assets		82	14,543	1	38	1	29,171	(13,618)	30,218
Investments, loans and long-term receivables*		96,284	135,618	760	1,417	565	59,651	(260,512)	33,783
Net properties, plants and equipment			19,595				64,585		84,180

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Goodwill		3,332						3,332
Intangibles		722				23		745
Other assets	64	301		2	3	602		972
Total Assets	\$ 96,430	174,111	761	1,457	569	154,032	(274,130)	153,230
Liabilities and Stockholders Equity								
Accounts payable	\$ 10	18,747		1	1	14,512	(13,618)	19,653
Short-term debt	892	27				94		1,013
Accrued income and other taxes		315		2		3,903		4,220
Employee benefit obligations		835				276		1,111
Other accruals	244	634	9	14	6	1,164		2,071
Total Current Liabilities	1,146	20,558	9	17	7	19,949	(13,618)	28,068
Long-term debt	10,951	3,599	749	1,250	498	4,563		21,610
Asset retirement obligations and accrued environmental costs		1,766				7,563		9,329
Joint venture acquisition obligation						3,582		3,582
Deferred income taxes	(5)	3,982		11	9	14,043		18,040
Employee benefit obligations		3,092				976		4,068
Other liabilities and deferred credits*	25,959	40,479		104	29	20,047	(83,834)	2,784
Total Liabilities	38,051	73,476	758	1,382	543	70,723	(97,452)	87,481
Retained earnings	42,550	34,921	1	(70)	(55)	29,821	(58,119)	49,049
Other common stockholders equity	15,829	65,714	2	145	81	52,978	(118,559)	16,190
Noncontrolling interests						510		510
Total Liabilities and Stockholders Equity	\$ 96,430	174,111	761	1,457	569	154,032	(274,130)	153,230

*Includes intercompany loans.

**Certain amounts have been restated to reflect a prior period adjustment. See Note 16 Accumulated Other Comprehensive Income, in the Notes to Consolidated Financial Statements.

Table of Contents

	Millions of Dollars							
	Six Months Ended June 30, 2012							
	ConocoPhillips	ConocoPhillips Company	Australia Funding Company	Canada Funding Company I	Canada Funding Company II	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
Statement of Cash Flows								
Cash Flows From Operating Activities								
Net cash provided by continuing operating activities	\$ 3,221	8,449	2	7		4,227	(9,538)	6,368
Net cash provided by (used in) discontinued operations		285				(121)		164
Net Cash Provided by Operating Activities	3,221	8,734	2	7		4,106	(9,538)	6,532
Cash Flows From Investing Activities								
Capital expenditures and investments	(317)	(5,217)				(7,009)	4,685	(7,858)
Proceeds from asset dispositions	14	1				1,565	(14)	1,566
Net purchases of short-term investments						597		597
Long-term advances/loans related parties						(2,900)	2,906	6
Collection of advances/loans related parties		102				28	(82)	48
Other		4				16		20
Net cash used in continuing investing activities	(303)	(5,110)				(7,703)	7,495	(5,621)
Net cash provided by (used in) discontinued operations		(232)				8,028	(8,100)	(304)
Net Cash Provided by (Used in) Investing Activities	(303)	(5,342)				325	(605)	(5,925)
Cash Flows From Financing Activities								
Issuance of debt	831	3,000				6	(3,006)	831
Repayment of debt		(8,215)				(113)	8,281	(47)
Special cash distribution from Phillips 66	7,818							7,818
Change in restricted cash	(5,000)							(5,000)
Issuance of company common stock	45							45
Repurchase of company common stock	(4,949)							(4,949)
Dividends paid on common stock	(1,661)					(4,082)	4,082	(1,661)
Other	(2)	41				(408)		(369)
Net cash used in continuing financing activities	(2,918)	(5,174)				(4,597)	9,357	(3,332)
Net cash used in discontinued operations		(227)				(2,578)	786	(2,019)
Net Cash Used in Financing Activities	(2,918)	(5,401)				(7,175)	10,143	(5,351)
Effect of Exchange Rate Changes on Cash and Cash Equivalents								
		(7)				15		8
Net Change in Cash and Cash Equivalents								
		(2,016)	2	7		(2,729)		(4,736)
Cash and cash equivalents at beginning of period		2,028	1	37	1	3,713		5,780
Cash and Cash Equivalents at End of Period	\$	12	3	44	1	984		1,044

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Statement of Cash Flows		Six Months Ended June 30, 2011						
Cash Flows From Operating Activities								
Net cash provided by (used in) continuing operating activities	\$ 6,548	(1,033)	2	6	(6)	3,671	(2,835)	6,353
Net cash provided by (used in) discontinued operations		(162)				2,031	(1)	1,868
Net Cash Provided by (Used in) Operating Activities	6,548	(1,195)	2	6	(6)	5,702	(2,836)	8,221
Cash Flows From Investing Activities								
Capital expenditures and investments		(512)				(4,877)	(1)	(5,390)
Proceeds from asset dispositions		321				1,542		1,863
Net purchases of short-term investments						(1,594)		(1,594)
Long-term advances/loans related parties		(14)		(4)		(2,077)	2,092	(3)
Collection of advances/loans related parties		311				1,476	(1,737)	50
Other		5				25	2	32
Net cash provided by (used in) continuing investing activities		111		(4)		(5,505)	356	(5,042)
Net cash provided by (used in) discontinued operations		158				(10)		148
Net Cash Provided by (Used in) Investing Activities		269		(4)		(5,515)	356	(4,894)
Cash Flows From Financing Activities								
Issuance of debt		2,073			4	15	(2,092)	
Repayment of debt		(1,805)				(318)	1,745	(378)
Issuance of company common stock	99							99
Repurchase of company common stock	(4,785)							(4,785)
Dividends paid on common stock	(1,861)					(2,553)	2,553	(1,861)
Other	(1)	45				(401)		(357)
Net cash provided by (used in) continuing financing activities	(6,548)	313			4	(3,257)	2,206	(7,282)
Net cash provided by (used in) discontinued operations						(288)	274	(14)
Net Cash Provided by (Used in) Financing Activities	(6,548)	313			4	(3,545)	2,480	(7,296)
Effect of Exchange Rate Changes on Cash and Cash Equivalents		(10)				30		20
Net Change in Cash and Cash Equivalents		(623)	2	2	(2)	(3,328)		(3,949)
Cash and cash equivalents at beginning of period		718		29	4	8,703		9,454
Cash and Cash Equivalents at End of Period \$		95	2	31	2	5,375		5,505

Table of Contents**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Management's Discussion and Analysis is the company's analysis of its financial performance and of significant trends that may affect future performance. It should be read in conjunction with the financial statements and notes. It contains forward-looking statements including, without limitation, statements relating to the company's plans, strategies, objectives, expectations and intentions that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words anticipate, estimate, believe, budget, continue, could, intend, may, plan, potential, predict, seek, should, will, would, expect, objective, projection, forecast, goal, guidance, outlook, effort, target and similar expressions identify forward-looking statements. The company does not undertake to update, revise or correct any of the forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the company's disclosures under the heading: CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995, beginning on page 52.

Due to the separation of our downstream businesses on April 30, 2012, which is reported as discontinued operations, income (loss) from continuing operations is more representative of ConocoPhillips as an independent exploration and production company. The terms earnings and loss as used in Management's Discussion and Analysis refer to income (loss) from continuing operations.

BUSINESS ENVIRONMENT AND EXECUTIVE OVERVIEW

ConocoPhillips is the world's largest independent exploration and production (E&P) company, based on proved reserves and production of liquids and natural gas. Headquartered in Houston, Texas, we have operations in 30 countries. At June 30, 2012, we had approximately 16,500 employees worldwide and total assets of \$114 billion.

The Separation

On April 30, 2012, we completed the separation of our downstream businesses into an independent, publicly traded company, Phillips 66. Our refining, marketing and transportation businesses, most of our Midstream segment, our Chemicals segment, as well as our power generation and certain technology operations included in our Emerging Businesses segment, were transferred to Phillips 66. Results of operations related to Phillips 66 have been classified as discontinued operations in all periods presented in this Form 10-Q. For additional information, see Note 2 Separation of Downstream Business, in the Notes to Consolidated Financial Statements.

Business Environment

As an independent E&P company, we are now solely focused on our core business of exploring for, developing and producing oil and natural gas globally. Our commitment to safety and environmental stewardship, operating excellence and financial responsibility has not changed. As part of our strategic plan, we will continue to focus on improving our financial position and increasing shareholder returns through production and margin growth, portfolio optimization and maintaining sector-leading dividend distributions. In order to remain competitive, we must continually develop and replenish a portfolio of projects which offer attractive financial returns on our investment. We plan to continue to evaluate our assets regularly to determine whether they fit our strategic plans or should be sold or otherwise disposed, and we remain on track to raise \$8-\$10 billion from noncore asset sales during 2012 and 2013. For the first half of 2012, we have generated proceeds of approximately \$1.6 billion as part of this asset disposition program, which mainly included the sale of the Vietnam business and the Alba and Staffjord fields in the North Sea.

Table of Contents

Because we participate in a capital-intensive industry, we must often invest significant capital dollars to acquire acreage, explore for new oil and gas fields, develop newly discovered fields and maintain existing fields. We expect our capital spending will be approximately \$16 billion in 2012. Over the next five years, we plan to execute a disciplined capital program of approximately \$15 billion per year, supporting our reserve replacement target of more than 100 percent. From 2013 forward, we expect to generate 3 to 5 percent annual production volume and margin growth from major development projects already underway in the United States, Canada, United Kingdom and Norwegian North Sea, Malaysia and Australia.

The most significant factors impacting our profitability and related reinvestment of our operating cash flows into our business are the prices for crude oil and natural gas. The prices for these commodity products are subject to factors external to our company, over which we have no control. These prices are supply- and demand-based and can be very volatile; therefore, our strategy is to maintain a core portfolio of low-risk, high-return projects from legacy assets, coupled with a portfolio of projects which offer growth opportunities, such as unconventional plays, deepwater and arctic drilling and liquefied natural gas (LNG).

The following table depicts the average benchmark prices for West Texas Intermediate (WTI) crude oil, Dated Brent crude oil and U.S. Henry Hub natural gas:

	Dollars Per Unit			
	Three Months Ended		Six Months Ended	
	June 30 2012	2011	June 30 2012	2011
Market Indicators				
WTI (per barrel)	\$ 93.44	102.44	98.21	98.21
Dated Brent (per barrel)	108.19	117.36	113.34	111.16
U.S. Henry Hub first of month (per million British thermal units)	2.21	4.32	2.47	4.21

Industry crude prices for WTI decreased 9 percent in the second quarter of 2012, compared with the second quarter of 2011, and remained flat in the first six months of 2012, compared with the first six months of 2011, while Brent prices decreased 8 percent in the second quarter of 2012 and increased 2 percent in the first six months of 2012. Global oil prices weakened during the second quarter of 2012, as production expanded and demand eased slightly, largely due to concerns about continued slow economic growth in much of the world and the European sovereign debt crisis. WTI traded at a discount to Brent throughout 2011 and 2012, mainly due to high inventory levels and excess crude supply in the U.S. Midcontinent market.

Henry Hub natural gas prices decreased 49 percent in the second quarter of 2012, compared with the second quarter of 2011, and 41 percent in the first six months of 2012. U.S. natural gas prices remained depressed in 2012, mainly due to high inventory levels, a warmer-than-normal winter and sustained production from shale plays. Prolonged low U.S. natural gas prices could have an adverse effect on our results of operations. The expansion in shale production has also helped boost supplies of natural gas liquids, resulting in downward pressure on natural gas liquids prices in the United States. As a result, our domestic realized natural gas liquids price declined 19 percent in the first half of 2012, compared with the same period of 2011.

Key Operating and Financial Highlights

Significant highlights during the second quarter of 2012 included the following:

On April 30, 2012, we completed the separation of our downstream businesses, creating two independent energy companies, ConocoPhillips and Phillips 66.

Achieved production of 1.54 million barrels of oil equivalent per day and generated earnings of \$1,755 million in the second quarter of 2012.

Repurchased 52 million ConocoPhillips shares, representing 4 percent of our outstanding shares.

Paid a quarterly dividend of 66 cents per share, consistent with pre-separation dividends.

Table of Contents

Continued progress on North American unconventional programs.
 Initiated exploratory drilling and acquired additional leases in deepwater Gulf of Mexico.
 Progressed the Australia Pacific LNG Project with sanction of the second train in early July 2012.
 Completed the disposition of the Alba and Statfjord fields.

Outlook

Our production for the third quarter of 2012 is estimated to be 1.475 million to 1.525 million barrels of oil equivalent per day (BOED). We expect third-quarter production will be negatively impacted by planned downtime in Alaska and Canada. Our full-year production estimate is now 1.565 million to 1.585 million BOED. Other factors which may impact production include the timing of asset dispositions and the pace of production ramp-up at the Peng Lai fields in Bohai Bay.

RESULTS OF OPERATIONS

Unless otherwise indicated, discussion of results for the three- and six-month periods ended June 30, 2012, is based on a comparison with the corresponding period of 2011.

Consolidated Results

We manage our operations through six operating segments, which are defined by geographic region: Alaska, Lower 48 and Latin America, Canada, Europe, Asia Pacific and Middle East, and Other International. Our LUKOIL Investment represents our prior investment in the ordinary shares of OAO LUKOIL, which was sold in the first quarter of 2011. Corporate and Other represents costs not directly associated with an operating segment, such as most interest expense, corporate overhead, ongoing costs related to the separation and certain technology activities, net of licensing revenues.

A summary of income (loss) from continuing operations by business segment follows:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30	2011	June 30	2011
	2012		2012	
Alaska	\$ 551	492	1,171	1,056
Lower 48 and Latin America	119	337	374	662
Canada	(94)	101	(643)	128
Europe	669	533	1,058	999
Asia Pacific and Middle East	794	972	2,548	1,848
Other International	(19)	79	67	198
LUKOIL Investment				239
Corporate and Other	(265)	(214)	(579)	(513)
Income from continuing operations	\$ 1,755	2,300	3,996	4,617

Table of Contents

Earnings for ConocoPhillips decreased 24 percent in the second quarter of 2012, while earnings for the six-month period ended June 30, 2012, decreased 13 percent. Lower earnings in the second quarter of 2012 primarily resulted from:

Lower volumes, largely due to reduced production in China, dispositions and planned downtime.

Lower prices.

Higher operating expenses, including an \$89 million after-tax charge related to the Bohai Bay settlement.

These items were partially offset by:

Higher gains from asset sales of \$281 million after-tax, compared with gains of \$27 million after-tax in the second quarter of 2011.

Lower production taxes and depreciation, depletion and amortization (DD&A) expenses, mainly as a result of lower volumes.

The decrease in earnings for the six-month period of 2012 was primarily due to:

Lower volumes, largely due to reduced production in China, dispositions and planned downtime.

Higher impairments. Non-cash impairments for the six-month period of 2012 totaled \$550 million after-tax.

Lower natural gas prices.

Higher operating expenses, which included the \$89 million after-tax charge related to the Bohai Bay settlement and \$73 million of after-tax separation costs.

These items were partially offset by:

Higher gains from asset sales of \$1,220 million after-tax, compared with gains of \$419 million after-tax in the comparative period of 2011.

Lower DD&A expenses, mainly as a result of lower volumes.

Higher crude oil and LNG prices.

See the Segment Results section for additional information on our segment results.

Income Statement Analysis

Sales and other operating revenues for the second quarter and six-month period of 2012 decreased 19 percent and 12 percent, respectively, mainly due to lower crude oil, natural gas and LNG volumes and lower natural gas prices. Lower crude oil prices also contributed to the decrease in the second quarter of 2012.

Equity in earnings of affiliates for the second quarter and six-month period of 2012 increased 41 percent and 45 percent, respectively. The increases in both periods primarily resulted from:

Improved earnings from Qatar Liquefied Gas Company Limited (3) (QG3), primarily due to higher LNG prices and a \$72 million tax-related adjustment.

The absence of the \$83 million before-tax write-off of our investment associated with the cancellation of the Denali gas pipeline project in the second quarter of 2011.

These increases in equity earnings were partially offset by lower earnings from Naryanmarneftegaz (NMNG), largely due to lower volumes. Additionally, FCCL Partnership experienced lower earnings in the second quarter of 2012, primarily as a result of lower bitumen prices, partially offset by higher volumes.

Table of Contents

Gain on dispositions for the second quarter and six-month period of 2012 were \$583 million and \$1,523 million, respectively, compared with gains of \$35 million and \$648 million for the respective periods in 2011. Gains realized in both periods of 2012 included the disposition of our Statfjord and Alba fields located in the North Sea. Additionally, gains realized in the six-month period of 2012 mainly included the disposition of our Vietnam business, partially offset by the sale of certain E&P assets located in the Lower 48 and the remaining divestiture of our LUKOIL shares in the six-month period of 2011.

Purchased commodities decreased 25 percent and 19 percent in the second quarter and six-month period of 2012, respectively, largely as a result of lower U.S. natural gas prices, partly offset by higher purchased volumes.

Production and operating expenses increased 18 percent in the second quarter and 11 percent in the six-month period of 2012, mostly due to increased operating expenses in China and planned downtime at our Bayu-Undan Field and Darwin LNG facility.

Selling, general and administrative expenses increased 16 percent and 25 percent in the second quarter and six-month period of 2012, mainly as a result of ongoing costs associated with the separation of Phillips 66.

Exploration expenses increased \$509 million in the six-month period of 2012. The increase was mostly due to the impairment of undeveloped leasehold costs associated with the Mackenzie Gas Project as a result of the indefinite suspension of the project in the first quarter of 2012.

DD&A decreased 12 percent in both the second quarter and six-month period of 2012. The decreases were mainly due to lower production volumes as a result of asset dispositions and lower production in China, partially offset by higher production volumes in the Lower 48.

Impairments for the second quarter of 2012 increased \$82 million, primarily due to an increase in the asset retirement obligation for the Don Field in the United Kingdom, which has ceased production. Impairments in the six-month period of 2012 increased \$296 million, mainly due to the \$213 million impairment of capitalized project development costs associated with the Mackenzie Gas Project in the first quarter of 2012, as well as the Don Field impairment.

Taxes other than income taxes decreased 24 percent in the second quarter 2012, primarily due to lower production taxes as a result of lower crude oil prices and volumes.

Interest and debt expense for the second quarter and six-month period of 2012 decreased 19 percent and 22 percent, respectively, primarily due to higher capitalized interest on projects and lower interest expense due to lower debt levels.

See Note 21 Income Taxes, in the Notes to Consolidated Financial Statements, for information regarding our provision for income taxes and effective tax rate.

Table of Contents**Summary Operating Statistics**

	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Average Net Production				
Crude oil (MBD)*	608	668	629	692
Natural gas liquids (MBD)	154	146	160	145
Bitumen (MBD)	88	67	86	66
Natural gas (MMCFD)**	4,153	4,552	4,287	4,611
Total Production (MBOED)***	1,542	1,640	1,590	1,672

	Dollars Per Unit			
Average Sales Prices				
Crude oil (per barrel)	\$ 105.56	112.95	108.95	105.42
Natural gas liquids (per barrel)	43.55	56.88	48.90	54.62
Bitumen (per barrel)	51.38	65.74	55.89	60.44
Natural gas (per thousand cubic feet)	4.41	5.50	4.61	5.36

	Millions of Dollars			
Exploration Expenses				
General administrative; geological and geophysical; and lease rentals	\$ 154	175	315	301
Leasehold impairment	52	41	564	82
Dry holes	64	48	70	57
	\$ 270	264	949	440

*Thousands of barrels per day.

**Millions of cubic feet per day. Represents quantities available for sale and excludes gas equivalent of natural gas liquids included above.

***Thousands of barrels of oil equivalent per day.

We explore for, produce, transport and market crude oil, bitumen, natural gas, LNG and natural gas liquids on a worldwide basis. At June 30, 2012, our operations were producing in the United States, Norway, the United Kingdom, Canada, Australia, offshore Timor-Leste in the Timor Sea, Indonesia, China, Libya, Nigeria, Algeria, Qatar and Russia.

Total production averaged 1,542 MBOED in the second quarter of 2012, a decrease of 6 percent compared with the second quarter of 2011. Production for the six-month period of 2012 averaged 1,590 MBOED, down 5 percent from the corresponding period of 2011. The decreases in both periods of 2012 primarily resulted from normal field decline, dispositions, reduced production in China and natural gas curtailments in North America. In addition, higher downtime in the second quarter of 2012 contributed to the decrease in production. These decreases were partly offset by additional production from major projects, mainly from FCCL and shale plays in the Lower 48, the ramp-up of activity in Libya following a period of civil unrest in 2011, and increased drilling programs.

Table of Contents**Segment Results****Alaska**

	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Income from Continuing Operations (millions of dollars)	\$ 551	492	1,171	1,056

Average Net Production

Crude oil (MBD)	190	207	199	203
Natural gas liquids (MBD)	16	16	17	16
Natural gas (MMCFD)	56	62	57	65
Total Production (MBOED)	215	233	226	230

Average Sales Prices

Crude oil (dollars per barrel)	\$ 112.38	113.75	112.28	104.26
Natural gas (dollars per thousand cubic feet)	3.93	4.66	4.31	4.28

The Alaska segment primarily explores for, produces, transports and markets crude oil, natural gas liquids, natural gas and LNG. As of June 30, 2012, Alaska contributed 25 percent of our worldwide liquids production and 1 percent of our natural gas production.

Our Alaska operations reported earnings of \$551 million in the second quarter of 2012, a 12 percent increase compared with the same period in 2011. Earnings for the six-month period of 2012 were \$1,171 million, an 11 percent increase compared with the same period in 2011. Earnings in both the second quarter and six-month period of 2012 benefitted from additional sales of LNG, in addition to the absence of the \$54 million after-tax impairment of our investment associated with the cancellation of the Denali gas pipeline project in the second quarter of 2011. In addition, second quarter 2012 earnings improved due to lower production taxes, mainly as a result of lower crude oil production. These increases were partially offset by lower crude oil volumes and higher operating expenses. Earnings in the six-month period of 2012 increased primarily as a result of higher crude oil prices and lower DD&A, partially offset by increased production taxes, lower crude oil volumes and higher operating expenses.

Production averaged 215 MBOED in the second quarter of 2012, a decrease of 8 percent compared with the second quarter of 2011. Production for the six-month period of 2012 was 226 MBOED, a 2 percent decrease compared with the corresponding period in 2011. The decreases in both periods of 2012 were mainly due to normal field decline, partly offset by increased drilling activity on the Western North Slope. Additionally, the six-month period of 2012 experienced less unplanned downtime.

Table of Contents**Lower 48 and Latin America**

	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Income from Continuing Operations (millions of dollars)	\$ 119	337	374	662

Average Net Production

Crude oil (MBD)	115	88	116	86
Natural gas liquids (MBD)	83	72	83	69
Natural gas (MMCFD)	1,456	1,589	1,479	1,556

Total Production (MBOED)	441	425	446	414
---------------------------------	------------	-----	------------	-----

Average Sales Prices

Crude oil (dollars per barrel)	\$ 89.61	99.70	94.34	94.05
Natural gas liquids (dollars per barrel)	34.62	51.45	39.79	48.82
Natural gas (dollars per thousand cubic feet)	2.10	4.22	2.38	4.16

As of June 30, 2012, Lower 48 and Latin America contributed 23 percent of our worldwide liquids production and 34 percent of our natural gas production. The Lower 48 and Latin America segment primarily consists of operations located in the U.S. Lower 48 states. Also included in this segment is our 39 percent equity interest in Phoenix Park Gas Processors Limited, which processes natural gas in Trinidad and markets natural gas liquids in the Atlantic Basin, and the Wingate fractionation plant located in Gallup, New Mexico.

Lower 48 and Latin America operations reported earnings of \$119 million in the second quarter of 2012, a 65 percent decrease compared with the same period in 2011. Earnings for the six-month period of 2012 were \$374 million, a 44 percent decrease compared with the same period in 2011. The decreases for both periods of 2012 were primarily the result of lower natural gas and natural gas liquids prices, higher DD&A and operating expenses, partially offset by higher crude oil and natural gas liquids volumes. Lower gains from asset dispositions also contributed to the decrease in earnings for the six-month period of 2012.

Lower 48 production averaged 441 MBOED in the second quarter of 2012, a 4 percent increase compared with the second quarter of 2011. Production for the six-month period of 2012 was 446 MBOED, an 8 percent increase compared with the same period in 2011. The increases in both periods of 2012 were mainly due to new production, primarily from the Eagle Ford, Bakken and Permian areas, and improved drilling and well performance, partially offset by normal field decline. The six-month period of 2012 also experienced higher unplanned downtime.

Table of Contents**Canada**

	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Income (Loss) from Continuing Operations (millions of dollars)	\$ (94)	101	(643)	128

Average Net Production

Crude oil (MBD)	14	11	13	12
Natural gas liquids (MBD)	22	25	24	25
Bitumen (MBD)				
Consolidated operations	11	8	11	9
Equity affiliates	77	59	75	57
Total bitumen	88	67	86	66
Natural gas (MMCFD)	864	947	864	946
Total Production (MBOED)	268	262	267	261

Average Sales Prices

Crude oil (dollars per barrel)	\$ 74.76	94.19	79.09	86.07
Natural gas liquids (dollars per barrel)	48.66	60.23	51.60	57.27
Bitumen (dollars per barrel)				
Consolidated operations	54.75	56.91	59.55	51.99
Equity affiliates	50.85	67.05	55.34	61.90
Total bitumen	51.38	65.74	55.89	60.44
Natural gas (dollars per thousand cubic feet)	1.61	3.74	1.79	3.67

Our Canadian operations comprise mainly natural gas fields in western Canada and oil sands projects in the Athabasca Region of northeastern Alberta. As of June 30, 2012, Canada contributed 14 percent of our worldwide liquids production and 20 percent of our natural gas production.

Canada operations reported losses of \$94 million and \$643 million in the second quarter and six-month period of 2012, reductions of \$195 million and \$771 million, respectively. Earnings in the six-month period of 2012 were impacted by the \$520 million after-tax impairment of the Mackenzie Gas Project and associated undeveloped leaseholds. In addition, the decreases in both periods of 2012 mainly reflected lower natural gas and bitumen prices, lower natural gas volumes and lower gains from asset dispositions. These decreases were partially offset by higher bitumen volumes and lower DD&A.

Average production increased 2 percent in the second quarter and six-month period of 2012. The increases in both periods were largely due to the ramp-up of production from Christina Lake Phase C in our FCCL venture and lower planned and unplanned downtime, partly offset by the impact of asset dispositions and natural gas curtailments.

FCCL

In May 2012, we received approval from the Alberta government to proceed with the Narrows Lake oil sands project. Initial production is anticipated in 2017.

Table of Contents**Europe**

	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Income from Continuing Operations (millions of dollars)	\$ 669	533	1,058	999

Average Net Production

Crude oil (MBD)	138	168	147	176
Natural gas liquids (MBD)	8	12	9	12
Natural gas (MMCFD)	540	587	586	669

Total Production (MBOED)	236	278	254	300
---------------------------------	------------	-----	------------	-----

Average Sales Prices

Crude oil (dollars per barrel)	\$ 109.89	117.40	115.35	111.26
Natural gas liquids (dollars per barrel)	54.81	60.04	56.80	59.87
Natural gas (dollars per thousand cubic feet)	9.52	9.57	9.77	9.02

The Europe segment consists of operations principally located in the Norwegian and U.K. sectors of the North Sea, as well as exploration activities in Poland and Greenland. As of June 30, 2012, our Europe operations contributed 18 percent of our worldwide liquids production and 14 percent of our natural gas production.

Earnings for our Europe operations were \$669 million in the second quarter of 2012, a 26 percent increase compared with the same period in 2011. Earnings for the six-month period of 2012 were \$1,058 million, a 6 percent increase compared with the same period in 2011. The increases for both periods of 2012 were primarily the result of the \$285 million after-tax gain on sale of our interests in the Statfjord and Alba fields, lower DD&A and gains on foreign currency transactions. These increases were partially offset by lower crude oil and natural gas volumes, higher taxes and the \$30 million after-tax impairment of the non-producing Don Field in the United Kingdom due to an increase in the asset retirement obligation. In addition, earnings in the second quarter of 2012 were impacted by lower crude oil prices, while earnings for the six-month period of 2012 benefitted from improved crude oil and natural gas prices.

Average production decreased 15 percent in the second quarter and six-month period of 2012. The decreases in both periods of 2012 were primarily due to field decline, dispositions and unplanned downtime, partly offset by lower planned downtime.

In December 2011, we entered into an agreement to sell our interests in the MacCulloch and Nicol fields in the United Kingdom. The sales of these interests are expected to close in the third quarter of 2012.

U.K. Tax Legislation

In the United Kingdom, legislation was enacted on July 17, 2012, restricting corporate tax relief on decommissioning costs to 50 percent, retroactively effective from March 21, 2012. We anticipate our third quarter 2012 earnings will be reduced by approximately \$175 million due to the remeasurement of deferred tax balances.

Table of Contents**Asia Pacific and Middle East**

	Three Months Ended		Six Months	
	June 30 2012	2011	Ended June 30 2012	2011
Income from Continuing Operations (millions of dollars)	\$ 794	972	2,548	1,848
Average Net Production				
Crude oil (MBD)				
Consolidated Operations	54	117	57	122
Equity Affiliates	15	16	16	16
Total crude oil	69	133	73	138
Natural gas liquids (MBD)				
Consolidated Operations	14	11	15	12
Equity Affiliates	7	8	8	7
Total natural gas liquids	21	19	23	19
Natural gas (MMCFD)				
Consolidated Operations	587	694	642	706
Equity Affiliates	491	521	498	514
Total natural gas	1,078	1,215	1,140	1,220
Total Production (MBOED)	270	354	286	360
Average Sales Prices				
Crude oil (dollars per barrel)				
Consolidated Operations	\$ 109.12	116.69	113.29	108.76
Equity Affiliates	104.55	111.51	110.41	107.16
Total crude oil	108.16	116.03	112.67	108.59
Natural gas liquids (dollars per barrel)				
Consolidated Operations	71.39	78.23	81.17	75.59
Equity Affiliates	70.28	73.49	78.81	73.01
Total natural gas liquids	71.00	76.39	80.42	74.56
Natural gas (dollars per thousand cubic feet)				
Consolidated Operations	11.47	9.80	10.89	9.30
Equity Affiliates	2.79	3.28	2.68	2.94
Total natural gas	7.52	7.00	7.30	6.62

The Asia Pacific and Middle East segment has producing operations in China, Indonesia, Australia, the Timor Sea and Qatar, as well as exploration activities in Malaysia, Bangladesh and Brunei. As of June 30, 2012, Asia Pacific and Middle East contributed 11 percent of our worldwide liquids production and 27 percent of our natural gas production.

Asia Pacific and Middle East operations reported earnings of \$794 million in the second quarter of 2012, an 18 percent decrease compared with the same period in 2011. Earnings for the six-month period of 2012 were \$2,548 million, a 38 percent increase compared with the same period in

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

2011. Earnings for both periods of 2012 were mainly impacted by lower crude oil volumes, primarily in China and also as a result of our Vietnam disposition, lower LNG volumes, higher taxes, higher operating expenses and an \$89 million after-tax charge related to the Bohai Bay settlement with the China State Oceanic Administration. These decreases in earnings were partially offset by significantly higher LNG prices, lower DD&A and a \$72 million tax-related adjustment. Additionally, earnings in the six-month period of 2012 benefitted from the \$931 million after-tax gain on sale of our Vietnam business.

Table of Contents

Due to the three-month LNG pricing lag, we expect to see lower earnings from LNG cargo sales in the third quarter of 2012.

Production averaged 270 MBOED in the second quarter of 2012, a decrease of 24 percent compared to the second quarter of 2011. For the six-month period of 2012, production averaged 286 MBOED, a decrease of 21 percent. The decreases in both periods of 2012 were largely due to lower production in China, the disposition of our Vietnam business and planned downtime at our Bayu-Undan Field and Darwin LNG facility.

APLNG

In July 2012, we sanctioned the development of a second 4.5-million-tonnes-per-year LNG production train for our Australia Pacific LNG (APLNG) coal seam gas to LNG project in Queensland, Australia. In addition, APLNG signed project financing agreements during the second quarter of 2012, which are subject to certain conditions precedent. APLNG expects to begin drawing on the financing in the fourth quarter of 2012. LNG exports from the second train are expected to commence in early 2016 under binding sales agreements to China Petrochemical Corporation (Sinopec) and Kansai Electric Power Co., Inc. Upon sanctioning of the second train in July and in conjunction with the LNG sales agreement, Sinopec subscribed for additional shares in APLNG, which increased its equity interest from 15 percent to 25 percent. As a result, on July 12, 2012, both our ownership interest and Origin Energy's ownership interest diluted from 42.5 percent to 37.5 percent. This reduction, along with project financing, lowers our future capital requirements to fund the APLNG Project. We expect to record a loss of approximately \$135 million after-tax from the dilution in the third quarter of 2012. We plan to evaluate opportunities to further reduce our ownership interest in APLNG.

China Bohai Bay

At the end of the second quarter of 2012, Peng Lai's net production was approximately 36 MBOED. We continue to seek approval for our revised overall development plan, while we increase oil offtake under an interim operations resumption plan.

Table of Contents**Other International**

	Three Months Ended June 30		Six Months Ended June 30	
	2012	2011	2012	2011
Income (Loss) from Continuing Operations (millions of dollars)	\$ (19)	79	67	198

Average Net Production

Crude oil (MBD)				
Consolidated Operations	66	29	64	43
Equity Affiliates	16	32	17	35
Total crude oil	82	61	81	78
Natural gas liquids (MBD)	4	2	4	3
Natural gas (MMCFD)	159	152	161	155
Total Production (MBOED)	112	88	111	107

Average Sales Prices

Crude oil (dollars per barrel)				
Consolidated Operations	\$ 109.33	121.24	114.39	109.71
Equity Affiliates	94.11	106.87	101.31	102.11
Total crude oil	106.71	114.00	111.55	106.26
Natural gas liquids (dollars per barrel)	15.34	12.88	13.85	13.44
Natural gas (dollars per thousand cubic feet)	2.45	2.10	2.48	2.10

The Other International segment includes producing operations in Nigeria, Libya, Algeria and Russia, as well as exploration activities in Angola and the Caspian Sea. As of June 30, 2012, Other International contributed 10 percent of our worldwide liquids production and 4 percent of our natural gas production.

Other International operations reported a loss of \$19 million in the second quarter of 2012, a decrease of \$98 million compared with the same period in 2011. Earnings for the six-month period of 2012 were \$67 million, a 66 percent decrease compared with the same period in 2011. The decreases for both periods of 2012 were primarily the result of lower crude oil volumes in Russia, partially offset by lower taxes. Earnings in the second quarter of 2012 were also impacted by lower crude oil prices.

Production averaged 112 MBOED in the second quarter of 2012, a 27 percent increase compared with the second quarter of 2011. Production for the six-month period of 2012 averaged 111 MBOED, an increase of 4 percent over the comparative period of 2011. The increases in both periods of 2012 were mostly due to the ramp-up of production in Libya following a period of civil unrest in 2011, partly offset by field decline in Russia.

LUKOIL Investment

Millions of Dollars				
	Three Months Ended June 30		Six Months Ended June 30	

2012 2011 2012 2011

Income From Continuing Operations	\$	239
------------------------------------------	-----------	------------

This segment represents our former investment in the ordinary shares of OAO LUKOIL, an international, integrated oil and gas company headquartered in Russia. We sold our remaining interest in LUKOIL in the first quarter of 2011.

Table of Contents**Corporate and Other**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30	2011	June 30	2011
	2012		2012	
Income (Loss) From Continuing Operations				
Net interest	\$ (128)	(175)	(289)	(364)
Corporate general and administrative expenses	(44)	(43)	(118)	(104)
Technology	(22)	(3)	(40)	(1)
Separation costs	(40)		(73)	
Other	(31)	7	(59)	(44)
	\$ (265)	(214)	(579)	(513)

Net interest consists of interest and financing expense, net of interest income and capitalized interest, as well as premiums incurred on the early retirement of debt. Net interest decreased 27 percent in the second quarter of 2012 and 21 percent in the first six months of 2012. The decrease in both periods was primarily due to higher capitalized interest on projects and lower interest expense due to lower debt levels, partly offset by lower interest income.

Corporate general and administrative expenses increased 13 percent in the six-month period of 2012, mainly due to higher contributions and advertising expenses.

Technology includes our investment in new technologies or businesses, net of licensing revenues. Activities are focused on heavy oil and oil sands, unconventional reservoirs, subsurface technology, liquefied natural gas, arctic and deepwater, as well as sustainability technology. Technology expenses increased \$19 million and \$39 million in the second quarter and six-month period of 2012, respectively. The increases in both periods of 2012 were largely due to lower licensing revenues. Higher project expenses also contributed to the increase in the six-month period of 2012.

Separation costs consist of ongoing expenses related to the separation of our downstream businesses into a stand-alone, publicly traded company, Phillips 66. Expenses incurred in the second quarter and the six-month period of 2012 primarily included costs related to compensation and benefit plans.

The category *Other* includes certain foreign currency transaction gains and losses, environmental costs associated with sites no longer in operation, and other costs not directly associated with an operating segment. *Other* expenses increased \$38 million in the second quarter and \$15 million in the six-month period of 2012, mostly due to higher environmental expenses and foreign currency transaction losses, compared with foreign currency transaction gains in the prior-year periods.

Our Corporate and Other costs are estimated to be \$1.0 billion for the full-year 2012.

Table of Contents**CAPITAL RESOURCES AND LIQUIDITY****Financial Indicators**

	Millions of Dollars	
	June 30	December 31
	2012	2011
Short-term debt	\$ 4,179	1,013
Total debt	23,008	22,623
Total equity*	46,443	65,749
Percent of total debt to capital**	33%	26
Percent of floating-rate debt to total debt***	12%	10

*Certain amounts have been restated to reflect a prior period adjustment. See Note 16 Accumulated Other Comprehensive Income, in the Notes to Consolidated Financial Statements.

**Capital includes total debt and total equity.

***Includes effect of interest rate swaps.

To meet our short- and long-term liquidity requirements, we look to a variety of funding sources. Cash generated from continuing operating activities is the primary source of funding. In addition, during the first six months of 2012, we received \$1,566 million in proceeds from asset sales and \$7,818 million from a special cash distribution from Phillips 66, primarily using the proceeds from the \$5.8 billion in Senior Notes issued by Phillips 66 in March 2012, as well as a portion of the approximately \$3.6 billion in cash transferred to Phillips 66 at separation, comprised of funds received from the \$2.0 billion term loan entered into by Phillips 66 immediately prior to the separation, and approximately \$1.6 billion of cash held by Phillips 66 subsidiaries. The proceeds from the special cash distribution will be used solely to pay dividends, repurchase common stock, repay debt, or a combination of the foregoing, in each case within twelve months following the distribution. At June 30, 2012, the remaining balance of this cash distribution was \$5,000 million and was included in the Restricted cash line on our consolidated balance sheet. During the first half of 2012, available cash was used to support our ongoing capital expenditures and investments program, repurchase common stock and pay dividends. Total dividends paid on our common stock during the first six months of 2012 were \$1,661 million. During the first half of 2012, cash and cash equivalents decreased by \$4,736 million to \$1,044 million.

In addition to cash flows from operating activities and proceeds from asset sales, we rely on our commercial paper and credit facility programs, and our shelf registration statement to support our short- and long-term liquidity requirements. We believe current cash and short-term investment balances and cash generated by operations, together with access to external sources of funds as described below in the Significant Sources of Capital section, will be sufficient to meet our funding requirements in the near- and long-term, including our capital spending program, dividend payments, required debt payments and the funding requirements to FCCL Partnership.

Significant Sources of CapitalOperating Activities

Cash provided by continuing operating activities was \$6,368 million for the first six months of 2012, compared with \$6,353 million for the first six months of 2011.

While the stability of our cash flows from operating activities benefits from geographic diversity, our short- and long-term operating cash flows are highly dependent upon prices for crude oil, bitumen, natural gas, LNG and natural gas liquids. Prices and margins in our industry are typically volatile, and are driven by market conditions over which we have no control. Absent other mitigating factors, as these prices and margins fluctuate, we would expect a corresponding change in our operating cash flows.

The level of our production volumes also impacts our cash flows. These production levels are impacted by such factors as acquisitions and dispositions of fields, field production decline rates, new technologies, operating efficiency, weather conditions, the addition of proved reserves through exploratory success, and their

Table of Contents

timely and cost-effective development. While we actively manage these factors, production levels can cause variability in cash flows, although generally this variability has not been as significant as that caused by commodity prices.

Asset Sales

Proceeds from asset sales during the first six months of 2012 were \$1.6 billion, primarily from the sale of our Vietnam business and the sale of our interest in the Statfjord and Alba fields in the North Sea. This compares with proceeds of \$1.9 billion in the first six months of 2011, which mainly included the sale of our remaining interest in LUKOIL and certain properties located in the Lower 48. We plan to raise up to an additional \$8 billion from asset sales over the next 12 months.

Commercial Paper and Credit Facilities

In May 2012, we decreased our total revolving credit facilities from \$8.0 billion to \$7.5 billion by terminating all commitments under the \$500 million credit facility, which was due to expire in July 2012. At June 30, 2012, we had a revolving credit facility totaling \$7.5 billion expiring in August 2016. Our revolving credit facility may be used as direct bank borrowings, as support for issuances of letters of credit totaling up to \$750 million, or as support for our commercial paper programs. The revolving credit facility is broadly syndicated among financial institutions and does not contain any material adverse change provisions or any covenants requiring maintenance of specified financial ratios or ratings. The facility agreement contains a cross-default provision relating to the failure to pay principal or interest on other debt obligations of \$200 million or more by ConocoPhillips, or by any of its consolidated subsidiaries.

Credit facility borrowings may bear interest at a margin above rates offered by certain designated banks in the London interbank market or at a margin above the overnight federal funds rate or prime rates offered by certain designated banks in the United States. The agreement calls for commitment fees on available, but unused, amounts. The agreement also contains early termination rights if our current directors or their approved successors cease to be a majority of the Board of Directors.

Our primary funding source for short-term working capital needs is the ConocoPhillips \$6.35 billion commercial paper program. Commercial paper maturities are generally limited to 90 days. We also have the ConocoPhillips Qatar Funding Ltd. \$1.15 billion commercial paper program, which is used to fund commitments relating to the QG3 Project. At June 30, 2012, and December 31, 2011, we had no direct borrowings under the revolving credit facilities, with no letters of credit issued at June 30, 2012, and \$40 million at December 31, 2011. In addition, under the two ConocoPhillips commercial paper programs, \$1,929 million of commercial paper was outstanding at June 30, 2012, compared with \$1,128 million at December 31, 2011. Since we had \$1,929 million of commercial paper outstanding and had issued no letters of credit, we had access to \$5.6 billion in borrowing capacity under our revolving credit facilities at June 30, 2012.

Shelf Registration

We have a universal shelf registration statement on file with the U.S. Securities and Exchange Commission under which we, as a well-known seasoned issuer, have the ability to issue and sell an indeterminate amount of various types of debt and equity securities.

Table of Contents

Off-Balance Sheet Arrangements

As part of our normal ongoing business operations and consistent with normal industry practice, we enter into numerous agreements with other parties to pursue business opportunities, which share costs and apportion risks among the parties as governed by the agreements.

For information about guarantees, see Note 12 Guarantees, in the Notes to Consolidated Financial Statements, which is incorporated herein by reference.

Capital Requirements

For information about our capital expenditures and investments, see the Capital Spending section.

Our debt balance at June 30, 2012, was \$23.0 billion, an increase of \$385 million from the balance at December 31, 2011. Our short-term debt balance at June 30, 2012, increased \$3.2 billion compared to December 31, 2011, as a result of normal maturities and early redemption notices. In July 2012, make-whole redemption notices were issued on bonds totaling \$1.5 billion, and the bonds will be repaid in August 2012. Upon settlement in the third quarter of 2012, a before-tax loss on the redemption of approximately \$75 million is expected, consisting of a make-whole premium and unamortized issuance costs.

We are obligated to contribute \$7.5 billion, plus interest, over a 10-year period that began in 2007, to FCCL. Quarterly principal and interest payments of \$237 million began in the second quarter of 2007 and will continue until the balance is paid. Of the principal obligation amount, approximately \$752 million was short-term and was included in the Accounts payable related parties line on our June 30, 2012, consolidated balance sheet. The principal portion of these payments, which totaled \$361 million in the first six months of 2012, is included in the Other line in the financing activities section of our consolidated statement of cash flows. Interest accrues at a fixed annual rate of 5.3 percent on the unpaid principal balance. Fifty percent of the quarterly interest payment is reflected as a capital contribution and is included in the Capital expenditures and investments line on our consolidated statement of cash flows.

In May 2012, we announced a dividend of 66 cents per share. The dividend was paid June 1, 2012, to stockholders of record at the close of business on May 21, 2012. Additionally, in July 2012, we announced a dividend of 66 cents per share. The dividend will be paid September 4, 2012, to stockholders of record at the close of business on July 23, 2012.

On December 2, 2011, our Board of Directors authorized the purchase of up to an additional \$10 billion of our common stock over the subsequent two years. Since our share repurchase programs began in 2010, share repurchases totaled 297 million shares at a cost of \$19.9 billion through June 30, 2012. Future share repurchases will be made opportunistically, contingent upon commodity prices and proceeds from asset dispositions.

Table of Contents**Capital Spending****Capital Expenditures and Investments**

	Millions of Dollars	
	Six Months Ended	
	June 30	
	2012	2011
Alaska	\$ 388	391
Lower 48 and Latin America	2,555	1,535
Canada	1,057	728
Europe	1,357	929
Asia Pacific and Middle East	1,585	1,183
Other International	805	552
LUKOIL		
Corporate and Other	111	72
	\$ 7,858	5,390
United States	\$ 3,053	1,997
International	4,805	3,393
	\$ 7,858	5,390

During the first six months of 2012, capital expenditures supported key exploration and development projects, primarily:

Oil and natural gas exploration and development activities in the Lower 48, including the Eagle Ford, Bakken and North Barnett shale plays, as well as the Permian and San Juan basins.

Exploration leases and wells in deepwater Gulf of Mexico.

Alaska development activities related to existing producing fields.

Oil sands projects and ongoing liquids-focused projects in Canada.

Further development of coalbed methane projects associated with the APLNG joint venture in Australia.

Continued development of Bohai Bay in China, new fields offshore Malaysia and ongoing exploration and development activity offshore Indonesia and Australia.

In Europe, development activities in the Ekofisk, Jasmine and Clair Ridge areas.

The Kashagan Field in the Caspian Sea.

Leasehold acquisitions in Angola.

Table of Contents

Contingencies

A number of lawsuits involving a variety of claims have been made against ConocoPhillips that arise in the ordinary course of business. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

Legal Matters

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required.

Environmental

We are subject to the same numerous international, federal, state and local environmental laws and regulations as other companies in our industry. For a discussion of the most significant of these environmental laws and regulations, including those with associated remediation obligations, see the Environmental section in Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 64, 65 and 66 of our 2011 Annual Report on Form 10-K.

We occasionally receive requests for information or notices of potential liability from the Environmental Protection Agency (EPA) and state environmental agencies alleging that we are a potentially responsible party under the Federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or an equivalent state statute. On occasion, we also have been made a party to cost recovery litigation by those agencies or by private parties. These requests, notices and lawsuits assert potential liability for remediation costs at various sites that typically are not owned by us, but allegedly contain wastes attributable to our past operations. As of December 31, 2011, we reported we had been notified of potential liability under CERCLA and comparable state laws at 74 sites around the United States. During the quarter ended June 30, 2012, we resolved 2 sites and transferred 61 sites to Phillips 66, bringing the number to 11 unresolved sites with potential liability.

Table of Contents

At June 30, 2012, our balance sheet included a total environmental accrual of \$440 million, compared with \$922 million at December 31, 2011. A significant portion of our environmental contingencies at December 31, 2011, was related to our Downstream business. We expect to incur a substantial amount of these expenditures within the next 30 years.

Notwithstanding any of the foregoing, and as with other companies engaged in similar businesses, environmental costs and liabilities are inherent concerns in our operations and products, and there can be no assurance that material costs and liabilities will not be incurred. However, we currently do not expect any material adverse effect on our results of operations or financial position as a result of compliance with current environmental laws and regulations.

Climate Change

There has been a broad range of proposed or promulgated state, national and international laws focusing on greenhouse gas (GHG) reduction. These proposed or promulgated laws apply or could apply in countries where we have interests or may have interests in the future. Laws in this field continue to evolve, and while it is not possible to accurately estimate either a timetable for implementation or our future compliance costs relating to implementation, such laws, if enacted, could have a material impact on our results of operations and financial condition. Examples of legislation and precursors for possible regulation that do or could affect our operations include the EPA's announcement on March 29, 2010 (published as Interpretation of Regulations that Determine Pollutants Covered by Clean Air Act Permitting Programs, 75 Fed. Reg. 17004 (April 2, 2010)), and the EPA's and U.S. Department of Transportation's joint promulgation of a Final Rule on April 1, 2010, that trigger regulation of GHGs under the Clean Air Act, may trigger more climate-based claims for damages, and may result in longer agency review time for development projects.

For other examples of legislation or precursors for possible regulation that do or could affect our operations, see the Climate Change section in Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 66 and 67 of our 2011 Annual Report on Form 10-K.

Table of Contents

CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify our forward-looking statements by the words anticipate, estimate, believe, budget, continue, could, intend, may, plan, potential, predict, seek, should, will, would, expect, objective, projection, forecast, goal, target and similar expressions.

We based the forward-looking statements on our current expectations, estimates and projections about ourselves and the industries in which we operate in general. We caution you these statements are not guarantees of future performance as they involve assumptions that, while made in good faith, may prove to be incorrect, and involve risks and uncertainties we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including the following:

- Fluctuations in crude oil, bitumen, natural gas, LNG and natural gas liquids prices.
 - Potential failures or delays in achieving expected reserve or production levels from existing and future oil and gas development projects due to operating hazards, drilling risks and the inherent uncertainties in predicting reserves and reservoir performance.
 - Unsuccessful exploratory drilling activities or the inability to obtain access to exploratory acreage.
 - Unexpected changes in costs or technical requirements for constructing, modifying or operating facilities for exploration and production projects.
 - Lack of, or disruptions in, adequate and reliable transportation for our crude oil, natural gas, natural gas liquids, bitumen and LNG.
 - Inability to timely obtain or maintain permits, including those necessary for drilling and/or development projects, construction of LNG terminals or regasification facilities; comply with government regulations; or make capital expenditures required to maintain compliance.
 - Failure to complete definitive agreements and feasibility studies for, and to timely complete construction of, announced and future exploration and production and LNG projects.
 - Potential disruption or interruption of our operations due to accidents, extraordinary weather events, civil unrest, political events, terrorism or cyber attacks.
 - International monetary conditions and exchange controls.
 - Substantial investment or reduced demand for products as a result of existing or future environmental rules and regulations.
 - Liability for remedial actions, including removal and reclamation obligations, under environmental regulations.
 - Liability resulting from litigation.
 - General domestic and international economic and political developments, including armed hostilities; expropriation of assets; changes in governmental policies relating to crude oil, bitumen, natural gas, LNG or natural gas liquids pricing, regulation or taxation; other political, economic or diplomatic developments; and international monetary fluctuations.
 - Changes in tax and other laws, regulations (including alternative energy mandates), or royalty rules applicable to our business.
 - Limited access to capital or significantly higher cost of capital related to illiquidity or uncertainty in the domestic or international financial markets.
 - Delays in, or our inability to implement, our asset disposition plan.
 - Inability to obtain economical financing for projects, construction or modification of facilities and general corporate purposes.
- The factors generally described in Item 1A Risk Factors in our 2011 Annual Report on Form 10-K.

Table of Contents

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information about market risks for the six months ended June 30, 2012, does not differ materially from that discussed under Item 7A in our 2011 Annual Report on Form 10-K.

Item 4. CONTROLS AND PROCEDURES

As of June 30, 2012, with the participation of our management, our Chairman, President and Chief Executive Officer (principal executive officer) and our Executive Vice President, Finance and Chief Financial Officer (principal financial officer) carried out an evaluation, pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the Act), of ConocoPhillips' disclosure controls and procedures (as defined in Rule 13a-15(e) of the Act). Based upon that evaluation, our Chairman, President and Chief Executive Officer and our Executive Vice President, Finance and Chief Financial Officer concluded that our disclosure controls and procedures were operating effectively as of June 30, 2012.

There have been no changes in our internal control over financial reporting, as defined in Rule 13a-15(f) of the Act, in the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

The following is a description of reportable legal proceedings including those involving governmental authorities under federal, state and local laws regulating the discharge of materials into the environment for this reporting period. The following proceedings include those matters that arose during the second quarter of 2012 and any material developments with respect to matters previously reported in ConocoPhillips' 2011 Annual Report on Form 10-K. While it is not possible to accurately predict the final outcome of these pending proceedings, if any one or more of such proceedings was decided adversely to ConocoPhillips, we expect there would be no material effect on our consolidated financial position. Nevertheless, such proceedings are reported pursuant to the U.S. Securities and Exchange Commission regulations.

On April 30, 2012, the separation of our Downstream business was completed, creating two independent energy companies: ConocoPhillips and Phillips 66. In connection with the separation, we entered into an Indemnification and Release Agreement which provides for cross-indemnities between Phillips 66 and us and established procedures for handling claims subject to indemnification and related matters, such as legal proceedings. We have included matters where we remain a party to a proceeding relating to Phillips 66, in accordance with SEC regulations. We do not expect any of those matters to result in a net claim against us.

New Matters

The North Dakota Department of Health has requested all the operators in the Bakken Pool area, including ConocoPhillips, enter into an Administrative Consent Agreement to resolve alleged historic violations of the state's air emission regulations. The state is proposing a penalty of \$2,000 per well drilled in the Bakken Pool which would result in total penalty to the company of over \$100,000. ConocoPhillips is working with the state to resolve this matter.

In May 2012, the Illinois Attorney General's office filed and served a Complaint against ConocoPhillips with respect to operations at the Phillips 66 Wood River Refinery alleging violations of the Illinois groundwater standards and a third-party's hazardous waste permit. The Complaint seeks as relief remediation of area groundwater, compliance with the hazardous waste permit, enhanced pipeline and tank integrity measures, additional spill reporting, and yet-to-be specified amounts for fines and penalties. Phillips 66 is working with the Illinois Environmental Protection Agency and Attorney General's office to resolve these allegations.

On March 7, 2012, the Bay Area Air Quality Management District (the District) issued a \$302,500 demand to settle five Notices of Violation (NOVs) issued between 2008 and 2010 to the Phillips 66 Rodeo Refinery. The NOVs allege non-compliance with the District rules and/or facility permit conditions. Phillips 66 is working with the District to resolve this matter.

Table of Contents**Item 1A. RISK FACTORS**

There have been no material changes from the risk factors disclosed in Item 1A of our 2011 Annual Report on Form 10-K.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased*	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs**	Millions of Dollars Approximate Dollar Value of Shares
				that May Yet Be Purchased Under the Plans or Programs
April 1-30, 2012	13,448,067	\$ 74.35	13,447,011	\$ 7,101
May 1-31, 2012	18,635,601	53.66	18,634,689	6,101
June 1-30, 2012	19,638,159	53.47	19,638,159	5,051
Total	51,721,827	\$ 58.97	51,719,859	

*Includes the repurchase of common shares from company employees in connection with the company's broad-based employee incentive plans.

**On December 2, 2011, we announced a share repurchase program for up to \$10 billion of common stock over the next two years. Acquisitions for the share repurchase program are made at management's discretion, at prevailing prices, subject to market conditions and other factors. Repurchases may be increased, decreased or discontinued at any time without prior notice. Shares of stock repurchased under the plan are held as treasury shares.

Table of Contents**Item 6. EXHIBITS**

Exhibit Number	Exhibit Description	Form	Incorporated by Reference		
			Exhibit Number	Filing Date	SEC File No.
2.1	Separation and Distribution Agreement Between ConocoPhillips and Phillips 66, dated April 26, 2012.	8-K	2.1	05/01/12	001-32395
10.1	Indemnification and Release Agreement between ConocoPhillips and Phillips 66, dated April 26, 2012.	8-K	10.1	05/01/12	001-32395
10.2	Intellectual Property Assignment and License Agreement between ConocoPhillips and Phillips 66, dated April 26, 2012.	8-K	10.2	05/01/12	001-32395
10.3	Tax Sharing Agreement between ConocoPhillips and Phillips 66, dated April 26, 2012.	8-K	10.3	05/01/12	001-32395
10.4	Employee Matters Agreement between ConocoPhillips and Phillips 66, dated April 26, 2012.	8-K	10.4	05/01/12	001-32395
10.5	Transition Services Agreement between ConocoPhillips and Phillips 66, dated April 26, 2012.	8-K	10.5	05/01/12	001-32395
10.6*	Form of Restricted Stock Units Agreement under the ConocoPhillips Restricted Stock Program, dated April 4, 2012.				
10.7*	Form of Restricted Stock Award Agreement under the ConocoPhillips Restricted Stock Program, dated May 8, 2012.				
10.8*	Amendment and Restatement of Annex to Nonqualified Deferred Compensation Arrangements of ConocoPhillips.				
10.9*	Amendment and Restatement of the Burlington Resources Inc. Management Supplemental Benefits Plan.				
10.10*	Amendment, Change of Sponsorship, and Restatement of Certain Nonqualified Deferred Compensation Plans of ConocoPhillips.				
10.11.1*	Amendment and Restatement of Defined Contribution Make-Up Plan of ConocoPhillips - Title I.				
10.11.2*	Amendment and Restatement of Defined Contribution Make-Up Plan of ConocoPhillips - Title II.				
10.12.1*	Amendment and Restatement of Key Employee Deferred Compensation Plan of ConocoPhillips - Title I.				
10.12.2*	Amendment and Restatement of Key Employee Deferred Compensation Plan of ConocoPhillips - Title II.				

Table of Contents

Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	Exhibit Number	Filing Date	SEC File No.
10.13*	Amendment and Restatement of Key Employee Supplemental Retirement Plan of ConocoPhillips.				
10.14*	Amendment and Restatement of ConocoPhillips Supplemental Executive Retirement Plan.				
12*	Computation of Ratio of Earnings to Fixed Charges.				
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.				
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.				
32*	Certifications pursuant to 18 U.S.C. Section 1350.				
99.2	Opinion of Wachtell, Lipton, Rosen & Katz concerning certain tax matters relating to the Distribution and certain related transactions.	8-K	99.2	05/01/12	001-32395
101.INS*	XBRL Instance Document.				
101.SCH*	XBRL Schema Document.				
101.CAL*	XBRL Calculation Linkbase Document.				
101.LAB*	XBRL Labels Linkbase Document.				
101.PRE*	XBRL Presentation Linkbase Document.				
101.DEF*	XBRL Definition Linkbase Document.				

* Filed herewith.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONOCOPHILLIPS

/s/ Glenda M. Schwarz
Glenda M. Schwarz

Vice President and Controller

(Chief Accounting and Duly Authorized Officer)

July 31, 2012