

LAS VEGAS SANDS CORP
Form 10-Q
November 09, 2012
[Table of Contents](#)

UNITED STATES
SECURITIES & EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2012

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission file number 001-32373

LAS VEGAS SANDS CORP.

(Exact name of registration as specified in its charter)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Nevada
(State or other jurisdiction of
incorporation or organization)

27-0099920
(I.R.S. Employer
Identification No.)

3355 Las Vegas Boulevard South
Las Vegas, Nevada
(Address of principal executive offices)

89109
(Zip Code)

(702) 414-1000
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date.

<u>Class</u>	<u>Outstanding at November 1, 2012</u>
Common Stock (\$0.001 par value)	823,449,212 shares

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

Table of Contents

PART I

FINANCIAL INFORMATION

<u>Item 1. Financial Statements (unaudited)</u>	
<u>Condensed Consolidated Balance Sheets at September 30, 2012 and December 31, 2011</u>	3
<u>Condensed Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2012 and 2011</u>	4
<u>Condensed Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended September 30, 2012 and 2011</u>	5
<u>Condensed Consolidated Statements of Equity for the Nine Months Ended September 30, 2012 and 2011</u>	6
<u>Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012 and 2011</u>	7
<u>Notes to Condensed Consolidated Financial Statements</u>	8
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	39
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	63
<u>Item 4. Controls and Procedures</u>	64

PART II

OTHER INFORMATION

<u>Item 1. Legal Proceedings</u>	64
<u>Item 1A. Risk Factors</u>	64
<u>Item 6. Exhibits</u>	65
<u>Signatures</u>	66

Table of Contents**PART 1 FINANCIAL INFORMATION****ITEM 1 FINANCIAL STATEMENTS****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

	September 30, 2012	December 31, 2011
	(In thousands, except share and per share data)	
	(Unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 3,745,415	\$ 3,902,718
Restricted cash and cash equivalents	4,401	4,828
Accounts receivable, net	1,702,458	1,336,817
Inventories	42,511	34,990
Deferred income taxes, net	12,023	72,192
Prepaid expenses and other	92,269	45,607
Total current assets	5,599,077	5,397,152
Property and equipment, net	15,638,535	15,030,979
Deferred financing costs, net	228,098	173,636
Restricted cash and cash equivalents	3,466	2,315
Deferred income taxes, net	31,748	153
Leasehold interests in land, net	1,443,503	1,390,468
Intangible assets, net	73,165	80,068
Other assets, net	140,770	169,352
Total assets	\$ 23,158,362	\$ 22,244,123
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 150,192	\$ 104,113
Construction payables	372,320	359,909
Accrued interest payable	10,249	31,668
Other accrued liabilities	1,725,871	1,439,110
Income taxes payable	163,209	108,060
Current maturities of long-term debt	98,136	455,846
Total current liabilities	2,519,977	2,498,706
Other long-term liabilities	128,858	89,445
Deferred income taxes	156,346	205,438
Deferred proceeds from sale of The Shoppes at The Palazzo	267,710	266,992
Deferred gain on sale of The Grand Canal Shoppes	44,746	47,344
Deferred rent from mall transactions	118,805	119,915
Long-term debt	9,397,866	9,577,131
Total liabilities	12,634,308	12,804,971

Commitments and contingencies (Note 9)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Equity:		
Common stock, \$0.001 par value, 1,000,000,000 shares authorized, 823,446,712 and 733,249,698 shares issued and outstanding	823	733
Capital in excess of par value	6,212,167	5,610,160
Accumulated other comprehensive income	256,222	94,104
Retained earnings	2,598,984	2,145,692
Total Las Vegas Sands Corp. stockholders' equity	9,068,196	7,850,689
Noncontrolling interests	1,455,858	1,588,463
Total equity	10,524,054	9,439,152
Total liabilities and equity	\$ 23,158,362	\$ 22,244,123

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
	(In thousands, except share and per share data) (Unaudited)			
Revenues:				
Casino	\$ 2,201,030	\$ 1,903,142	\$ 6,534,947	\$ 5,429,903
Rooms	287,849	262,352	830,887	734,022
Food and beverage	142,685	147,223	455,884	438,632
Mall	103,232	89,212	268,390	218,956
Convention, retail and other	117,129	134,629	363,680	370,182
	2,851,925	2,536,558	8,453,788	7,191,695
Less-promotional allowances	(142,443)	(127,183)	(399,658)	(325,305)
Net revenues	2,709,482	2,409,375	8,054,130	6,866,390
Operating expenses:				
Casino	1,278,162	993,378	3,673,171	2,889,327
Rooms	58,911	53,493	172,210	152,679
Food and beverage	77,748	71,781	238,022	216,619
Mall	16,666	15,534	50,765	43,756
Convention, retail and other	66,867	83,695	224,794	247,742
Provision for doubtful accounts	72,805	33,953	183,397	92,507
General and administrative	268,832	240,672	746,587	674,718
Corporate	54,617	54,031	162,164	133,983
Pre-opening	39,872	15,823	134,803	43,472
Development	4,201	3,308	12,196	6,301
Depreciation and amortization	226,538	200,071	641,725	596,469
Amortization of leasehold interests in land	10,014	10,143	30,016	33,333
Impairment loss			143,674	
Loss on disposal of assets	154	937	1,229	8,879
	2,175,387	1,776,819	6,414,753	5,139,785
Operating income	534,095	632,556	1,639,377	1,726,605
Other income (expense):				
Interest income	4,176	2,369	16,716	8,444
Interest expense, net of amounts capitalized	(62,292)	(70,761)	(191,497)	(214,938)
Other income (expense)	2,352	(6,617)	715	(9,384)
Loss on modification or early retirement of debt			(19,234)	
Income before income taxes	478,331	557,547	1,446,077	1,510,727
Income tax expense	(33,351)	(52,375)	(135,607)	(151,960)
Net income	444,980	505,172	1,310,470	1,358,767
Net income attributable to noncontrolling interests	(95,198)	(80,293)	(221,159)	(233,928)
Net income attributable to Las Vegas Sands Corp.	349,782	424,879	1,089,311	1,124,839

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Preferred stock dividends		(19,140)		(57,957)
Accretion to redemption value of preferred stock issued to Principal Stockholder's family		(23,136)		(69,408)
Preferred stock inducement and repurchase premiums		(28,972)		(48,080)
Net income attributable to common stockholders	\$	349,782	\$	353,631
			\$	1,089,311
			\$	949,394
Earnings per share:				
Basic	\$	0.43	\$	0.48
			\$	1.36
			\$	1.31
Diluted	\$	0.42	\$	0.44
			\$	1.32
			\$	1.17
Weighted average shares outstanding:				
Basic		821,482,154		729,773,246
				801,084,165
				727,309,255
Diluted		825,606,248		812,543,534
				823,361,035
				811,550,683
Dividends declared per common share	\$	0.25	\$	0.75
			\$	

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
	(In thousands) (Unaudited)			
Net income	\$ 444,980	\$ 505,172	\$ 1,310,470	\$ 1,358,767
Currency translation adjustment	94,294	(117,492)	165,214	(28,644)
Total comprehensive income	539,274	387,680	1,475,684	1,330,123
Comprehensive income attributable to noncontrolling interests	(95,799)	(78,229)	(224,255)	(231,736)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 443,475	\$ 309,451	\$ 1,251,429	\$ 1,098,387

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**

	Preferred Stock	Common Stock	Las Vegas Sands Corp. Stockholders Capital in Excess of Par Value	Equity Accumulated Other Comprehensive Income (In thousands) (Unaudited)	Retained Earnings	Noncontrolling Interests	Total
Balance at January 1, 2011	\$ 207,356	\$ 708	\$ 5,444,705	\$ 129,519	\$ 880,703	\$ 1,268,197	\$ 7,931,188
Net income					1,124,839	233,928	1,358,767
Currency translation adjustment				(26,452)		(2,192)	(28,644)
Exercise of stock options		2	21,270			1,140	22,412
Tax shortfall from stock-based compensation			(83)				(83)
Stock-based compensation			45,735			2,199	47,934
Issuance of restricted stock		1	(1)				
Exercise of warrants	(66,625)	21	76,266				9,662
Repurchase of preferred stock	(33,363)				(31,586)		(64,949)
Disposition of interest in majority owned subsidiary						829	829
Distributions to noncontrolling interests						(7,806)	(7,806)
Dividends declared, net of amounts previously accrued					(51,103)		(51,103)
Accumulated but undeclared dividend requirement on preferred stock issued to Principal Stockholder s family					(6,854)		(6,854)
Accretion to redemption value of preferred stock issued to Principal Stockholder s family					(69,408)		(69,408)
					(16,494)		(16,494)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Preferred stock inducement premium														
Balance at September 30, 2011	\$	107,368	\$	732	\$	5,587,892	\$	103,067	\$	1,830,097	\$	1,496,295	\$	9,125,451
Balance at January 1, 2012	\$		\$	733	\$	5,610,160	\$	94,104	\$	2,145,692	\$	1,588,463	\$	9,439,152
Net income										1,089,311		221,159		1,310,470
Currency translation adjustment							162,118					3,096		165,214
Exercise of stock options				1		27,253						3,116		30,370
Stock-based compensation						48,258						2,381		50,639
Issuance of restricted stock				1		(1)								
Exercise of warrants					88	528,820								528,908
Acquisition of remaining shares of noncontrolling interest						(2,323)						2,323		
Deemed distribution to Principal Stockholder										(18,576)				(18,576)
Dividends declared										(617,443)		(357,056)		(974,499)
Distributions to noncontrolling interests												(7,624)		(7,624)
Balance at September 30, 2012	\$		\$	823	\$	6,212,167	\$	256,222	\$	2,598,984	\$	1,455,858	\$	10,524,054

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Nine Months Ended September 30,	
	2012	2011
	(In thousands) (Unaudited)	
Cash flow from operating activities:		
Net income	\$ 1,310,470	\$ 1,358,767
Adjustments to reconcile net income to net cash generated from operating activities:		
Depreciation and amortization	641,725	596,469
Amortization of leasehold interests in land	30,016	33,333
Amortization of deferred financing costs and original issue discount	36,401	35,059
Amortization of deferred gain and rent	(3,708)	(7,182)
Non-cash change in deferred proceeds from sale of The Shoppes at The Palazzo	1,295	754
Loss on modification or early retirement of debt	16,313	
Impairment and loss on disposal of assets	144,903	8,879
Stock-based compensation expense	50,268	47,242
Provision for doubtful accounts	183,397	92,507
Foreign exchange loss	3,081	3,013
Deferred income taxes	(20,671)	69,219
Changes in operating assets and liabilities:		
Accounts receivable	(509,089)	(502,848)
Inventories	(7,026)	(1,287)
Prepaid expenses and other	(41,303)	1,628
Leasehold interests in land	(24,163)	(22,980)
Accounts payable	44,560	(10,217)
Accrued interest payable	(21,969)	(23,319)
Income taxes payable	46,328	80,497
Other accrued liabilities	292,005	169,639
Net cash generated from operating activities	2,172,833	1,929,173
Cash flows from investing activities:		
Change in restricted cash and cash equivalents	(717)	590,096
Capital expenditures	(1,062,778)	(1,087,605)
Proceeds from disposal of property and equipment	2,266	5,487
Acquisition of intangible assets		(100)
Net cash used in investing activities	(1,061,229)	(492,122)
Cash flows from financing activities:		
Proceeds from exercise of stock options	30,370	22,412
Proceeds from exercise of warrants	528,908	9,662
Dividends paid	(973,108)	(57,957)
Distributions to noncontrolling interests	(7,624)	(7,806)
Deemed distribution to Principal Stockholder	(18,576)	
Proceeds from long-term debt (Note 3)	3,625,516	
Repayments on long-term debt (Note 3)	(4,391,311)	(399,403)
Repurchase of preferred stock		(64,949)
Payments of preferred stock inducement premium		(16,494)
Payments of deferred financing costs	(100,190)	(6,076)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net cash used in financing activities	(1,306,015)	(520,611)
Effect of exchange rate on cash	37,108	(1,946)
Increase (decrease) in cash and cash equivalents	(157,303)	914,494
Cash and cash equivalents at beginning of period	3,902,718	3,037,081
Cash and cash equivalents at end of period	\$ 3,745,415	\$ 3,951,575
Supplemental disclosure of cash flow information:		
Cash payments for interest, net of amounts capitalized	\$ 165,178	\$ 203,183
Cash payments for taxes, net of refunds	\$ 100,397	\$ (5,582)
Change in construction payables	\$ 12,411	\$ (161,295)
Non-cash investing and financing activities:		
Capitalized stock-based compensation costs	\$ 371	\$ 692
Change in dividends payable on unvested restricted stock and stock units included in other accrued liabilities	\$ 1,391	\$
Property and equipment acquired under capital lease	\$ 10,097	\$
Acquisition of remaining shares of noncontrolling interest	\$ 2,323	\$
Disposition of interest in majority owned subsidiary	\$	\$ 829
Accumulated but undeclared dividend requirement on preferred stock issued to Principal Stockholder's family	\$	\$ 6,854
Accretion to redemption value of preferred stock issued to Principal Stockholder's family	\$	\$ 69,408
Warrants exercised and settled through tendering of preferred stock	\$	\$ 66,625

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

NOTE 1 ORGANIZATION AND BUSINESS OF COMPANY

The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Annual Report on Form 10-K of Las Vegas Sands Corp. (LVSC), a Nevada corporation, and its subsidiaries (collectively the Company) for the year ended December 31, 2011. The year-end balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America (GAAP). In the opinion of management, all adjustments and normal recurring accruals considered necessary for a fair statement of the results for the interim period have been included. The interim results reflected in the unaudited condensed consolidated financial statements are not necessarily indicative of expected results for the full year. The Company s common stock is traded on the New York Stock Exchange under the symbol LVS.

In November 2009, the Company s subsidiary, Sands China Ltd. (SCL, the indirect owner and operator of the majority of the Company s operations in the Macao Special Administrative Region (Macao) of the People s Republic of China), completed an initial public offering by listing its ordinary shares (the SCL Offering) on The Main Board of The Stock Exchange of Hong Kong Limited (SEHK). Immediately following the SCL Offering and several transactions consummated in connection with such offering, the Company owned 70.3% of the issued and outstanding ordinary shares of SCL. The shares of SCL were not, and will not, be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the U.S. absent a registration under the Securities Act of 1933, as amended, or an applicable exception from such registration requirements.

Operations

Macao

The Company currently owns 70.3% of SCL, which includes the operations of The Venetian Macao, Four Seasons Macao, Sands Macao, Sands Cotai Central and other ancillary operations that support these properties, as further discussed below. The Company operates the gaming areas within these properties pursuant to a 20-year gaming subconcession.

The Company owns and operates The Venetian Macao Resort Hotel (The Venetian Macao), which anchors the Cotai Strip, the Company s master-planned development of integrated resort properties on an area of approximately 140 acres in Macao (consisting of parcels referred to as 1, 2, 3 and 5 and 6). The Venetian Macao (located on parcel 1) includes a 39-floor luxury hotel with over 2,900 suites; approximately 534,000 square feet of gaming space; a 15,000-seat arena; an 1,800-seat theater; retail and dining space of approximately 1.0 million square feet; and a convention center and meeting room complex of approximately 1.2 million square feet.

The Company owns the Four Seasons Hotel Macao, Cotai Strip (the Four Seasons Hotel Macao), which features 360 rooms and suites managed and operated by Four Seasons Hotels Inc. and is located adjacent and connected to The Venetian Macao. Connected to the Four Seasons Hotel Macao, the Company owns and operates the Plaza Casino (together with the Four Seasons Hotel Macao and located on parcel 2, the Four Seasons Macao), which features approximately 91,000 square feet of gaming space; 19 Paiza mansions; retail space of approximately 211,000 square feet, which is connected to the mall at The Venetian Macao; several food and beverage offerings; and conference, banquet and other facilities. This integrated resort will also feature the Four Seasons Apartment Hotel Macao, Cotai Strip (the Four Seasons Apartments), an apart-hotel tower that consists of approximately 1.0 million square feet of Four Seasons-serviced and -branded luxury apart-hotel units and common areas. The Company has completed the structural work of the tower and expects to monetize units within the Four Seasons Apartments after the necessary government approvals are obtained and future demand warrants it.

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

The Company owns and operates the Sands Macao, the first Las Vegas-style casino in Macao. The Sands Macao offers approximately 197,000 square feet of gaming space and a 289-suite hotel tower, as well as several restaurants, VIP facilities, a theater and other high-end services and amenities.

In April and September 2012, the Company opened phases I and IIA, respectively, of its Sands Cotai Central integrated resort (located on parcels 5 and 6), which is situated across the street from The Venetian Macao and Four Seasons Macao. Phase I consists of a hotel tower on parcel 5, which includes approximately 600 five-star rooms and suites under the Conrad brand and approximately 1,200 four-star rooms and suites under the Holiday Inn brand. Phase I also includes completion of the structural work of an adjacent hotel tower, located on parcel 6, to be managed by Sheraton International Inc. and Sheraton Overseas Management Co. (collectively Starwood) under the Sheraton Towers brand; a variety of retail offerings; more than 300,000 square feet of meeting space; several food and beverage establishments; along with the 106,000-square-foot casino and VIP gaming areas. Phase IIA, includes the first hotel tower on parcel 6, which features approximately 1,800 additional Sheraton-branded rooms, along with the second casino and the remaining retail, entertainment, dining and meeting facilities. Phase IIB, which is projected to open in the first quarter of 2013, consists of the second hotel tower on parcel 6 and will feature an additional 2,100 rooms and suites under the Sheraton Towers brand. Upon completion of phases I and II of the project, the integrated resort will feature approximately 300,000 square feet of gaming space, approximately 1.2 million square feet of retail, entertainment, dining and exhibition and conference facilities, and a multipurpose theater. The total cost to complete phase IIB is expected to be approximately \$700 million. Phase III of the project is expected to include a fourth hotel and mixed-use tower, located on parcel 5, to be managed by Starwood under the St. Regis brand and the total cost to complete is expected to be approximately \$450 million. The Company intends to commence construction of phase III of the project as demand and market conditions warrant it. As of September 30, 2012, the Company has capitalized costs of \$3.81 billion for the entire project, including the land premium (net of amortization) and \$229.6 million in outstanding construction payables.

Singapore

The Company owns and operates the Marina Bay Sands in Singapore, which features three 55-story hotel towers (totaling approximately 2,600 rooms and suites), the Sands SkyPark (which sits atop the hotel towers and features an infinity swimming pool and several dining options), approximately 160,000 square feet of gaming space, an enclosed retail, dining and entertainment complex of approximately 800,000 net leasable square feet, a convention center and meeting room complex of approximately 1.2 million square feet, theaters and a landmark iconic structure at the bay-front promenade that contains an art/science museum.

United States

Las Vegas

The Company owns and operates The Venetian Resort Hotel Casino (The Venetian Las Vegas), a Renaissance Venice-themed resort; The Palazzo Resort Hotel Casino (The Palazzo), a resort featuring modern European ambience and design; and an expo and convention center of approximately 1.2 million square feet (the Sands Expo Center). These Las Vegas properties, situated on or near the Las Vegas Strip, form an integrated resort with approximately 7,100 suites; approximately 225,000 square feet of gaming space; a meeting and conference facility of approximately 1.1 million square feet; entertainment facilities; and enclosed retail, dining and entertainment complexes located within The Venetian Las Vegas (The Grand Canal Shoppes) and The Palazzo (The Shoppes at The Palazzo), both of which were sold to GGP Limited Partnership (GGP). See Note 2 Property and Equipment, Net regarding the sale of The Shoppes at The Palazzo.

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

Pennsylvania

The Company owns and operates the Sands Casino Resort Bethlehem (the Sands Bethlehem), a gaming, hotel, retail and dining complex located on the site of the historic Bethlehem Steel Works in Bethlehem, Pennsylvania. Sands Bethlehem features approximately 152,000 square feet of gaming space; a 300-room hotel tower, which opened in May 2011; a 150,000-square-foot retail facility, with a progressive opening that began in November 2011; an arts and cultural center; a 50,000-square-foot multipurpose event center, which opened in May 2012; and is the broadcast home of the local PBS affiliate. Sands Bethlehem is also expected to be home to the National Museum of Industrial History. The Company owns 86% of the economic interest in the gaming, hotel and entertainment portion of the property through its ownership interest in Sands Bethworks Gaming LLC and more than 35% of the economic interest in the retail portion of the property through its ownership interest in Sands Bethworks Retail LLC.

Development Projects

The Company has suspended portions of its development projects and should general economic conditions fail to improve, if the Company is unable to obtain sufficient funding or applicable government approvals such that completion of its suspended projects is not probable, or should management decide to abandon certain projects, all or a portion of the Company's investment to date on its suspended projects could be lost and would result in an impairment charge.

Macao

The Company submitted plans to the Macao government for The Parisian Macao (formerly referred to as parcel 3), an integrated resort that will be connected to The Venetian Macao and Four Seasons Macao. Subject to government approval, The Parisian Macao is intended to include a gaming area (to be operated under the Company's Macao gaming subconcession), hotel and shopping mall. The Company expects the cost to design, develop and construct The Parisian Macao will be approximately \$2.7 billion, inclusive of payments made for the land premium. The Company had commenced pre-construction activities and has capitalized costs of \$106.8 million, including the land premium (net of amortization), as of September 30, 2012. The Company intends to commence construction after the necessary government approvals are obtained. In addition, the Company is completing the development of some public areas surrounding its Cotai Strip properties on behalf of the Macao government.

Under the Company's land concession for Sands Cotai Central, the Company was required to complete the development by May 2014. The land concession for The Parisian Macao contains a similar requirement that the development initially be completed by August 2011, but the Company subsequently was granted an extension from the Macao government, which extended the deadline until April 2013. In July 2012, the Macao government granted the Company an additional extension, which now requires the development to be completed by April 2016. Should the Company determine that it is unable to complete the developments by their respective deadlines, the Company intends to apply for extensions from the Macao government; however, no assurances can be given that extensions will be granted. If the Company is unable to meet these deadlines and the deadlines are not extended, it could lose its land concessions for Sands Cotai Central or The Parisian Macao, which would prohibit the Company from operating any facilities developed under the respective land concessions. As a result, the Company could record a charge for all or some portion of its \$3.81 billion or \$106.8 million in capitalized construction costs and land premiums (net of amortization), as of September 30, 2012, related to Sands Cotai Central and The Parisian Macao, respectively.

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

United States

The Company was constructing a high-rise residential condominium tower (the Las Vegas Condo Tower), located on the Las Vegas Strip between The Palazzo and The Venetian Las Vegas. The Company suspended construction activities for the project due to reduced demand for Las Vegas Strip condominiums and the overall decline in general economic conditions. The Company intends to recommence construction when demand and conditions improve. As of September 30, 2012, the Company has capitalized construction costs of \$178.9 million for this project. The impact of the suspension on the estimated overall cost of the project is currently not determinable with certainty.

Other

The Company continues to aggressively pursue a variety of new development opportunities around the world.

Development Financing Strategy

Through September 30, 2012, the Company has funded its development projects primarily through borrowings under its U.S., Macao and Singapore credit facilities, operating cash flows, proceeds from its equity offerings and proceeds from the disposition of non-core assets.

The U.S. credit facility, as amended in August 2010, requires the Company's Las Vegas operations to comply with certain financial covenants at the end of each quarter, including maintaining a maximum leverage ratio of net debt, as defined, to trailing twelve-month adjusted earnings before interest, income taxes, depreciation and amortization, as defined (Adjusted EBITDA). The maximum leverage ratio is 5.0x for all quarterly periods through maturity. The Company can elect to contribute up to \$50 million of cash on hand to its Las Vegas operations on a bi-quarterly basis; such contributions having the effect of increasing Adjusted EBITDA during the applicable quarter for purposes of calculating compliance with the maximum leverage ratio (the EBITDA true-up). The Macao credit facility (the 2011 VML Credit Facility) also requires the Company's Macao operations to comply with similar financial covenants, which commenced with the quarterly period ended March 31, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.5x for the quarterly periods ending September 30, 2012 through June 30, 2013, decreases to 4.0x for the quarterly periods ending September 30, 2013 through December 31, 2014, decreases to 3.5x for the quarterly periods ending March 31 through December 31, 2015, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. The Singapore credit facility (the 2012 Singapore Credit Facility), entered into in June 2012, requires operations of Marina Bay Sands to comply with similar financial covenants, which commenced with the quarter ended September 30, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.0x for the quarterly periods ending September 30, 2012 through September 30, 2013, decreases to 3.5x for the quarterly periods ending December 31, 2013 through December 31, 2014, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. If the Company is unable to maintain compliance with the financial covenants under these credit facilities, it would be in default under the respective credit facilities. A default under the U.S. credit facility would trigger a cross-default under the Company's airplane financings. Any defaults or cross-defaults under these agreements would allow the lenders, in each case, to exercise their rights and remedies as defined under their respective agreements. If the lenders were to exercise their rights to accelerate the due dates of the indebtedness outstanding, there can be no assurance that the Company would be able to repay or refinance any amounts that may become due and payable under such agreements, which could force the Company to restructure or alter its operations or debt obligations.

The Company held unrestricted cash and cash equivalents of approximately \$3.75 billion and restricted cash and cash equivalents of approximately \$7.9 million as of September 30, 2012. The Company believes that the cash on hand, cash flow generated from operations and available borrowings under its credit facilities will be sufficient to fund its development projects currently under construction and maintain compliance with the financial covenants of its U.S., Macao and Singapore credit facilities. In the normal course of its activities, the Company will continue to evaluate its capital structure and opportunities for enhancements thereof. In November 2011, the Company completed its \$3.7 billion 2011 VML Credit Facility, which was used to repay the outstanding indebtedness under the prior Macao credit facilities, as well as to continue to fund the development, construction and completion of certain components of Sands Cotai Central. In June 2012, the Company entered into its 5.1 billion Singapore dollar (SGD, approximately \$4.16 billion at exchange rates in effect on September 30, 2012) 2012 Singapore Credit Facility, which was used to repay the outstanding indebtedness under the prior Singapore credit facility (see Note

3 Long-term Debt (2012 Singapore Credit Facility).

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****Recent Accounting Pronouncements**

In May 2011, the Financial Accounting Standards Board (FASB) issued authoritative guidance that is intended to align the principles for fair value measurements and the related disclosure requirements under GAAP and international financial reporting standards. The guidance was effective for interim and annual reporting periods beginning on or after December 15, 2011. The adoption of this guidance did not have a material effect on the Company's financial condition, results of operations or cash flows.

In June 2011, the FASB issued authoritative guidance that amends the presentation of comprehensive income in the financial statements by requiring an entity to present the total of comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The guidance also eliminates the option to present the components of other comprehensive income as part of the statement of equity. The guidance was effective for interim and annual reporting periods beginning on or after December 15, 2011, with early adoption permitted. See the condensed consolidated statements of comprehensive income for the required presentation.

In July 2012, the FASB issued authoritative guidance that is intended to simplify testing indefinite-lived intangible assets other than goodwill for impairment. The revised standard allows companies to perform a qualitative assessment to determine whether further impairment testing of indefinite-lived intangible assets is necessary. An entity is not required to calculate the fair value of an indefinite-lived intangible asset and perform the quantitative impairment test unless the entity determines that it is more-likely-than-not that the asset is impaired. The guidance is effective for interim and annual impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The adoption of this guidance will not have a material effect on the Company's financial condition, results of operations or cash flows.

NOTE 2 PROPERTY AND EQUIPMENT, NET

Property and equipment consists of the following (in thousands):

	September 30, 2012	December 31, 2011
Land and improvements	\$ 559,333	\$ 436,768
Building and improvements	14,254,350	11,456,407
Furniture, fixtures, equipment and leasehold improvements	2,394,403	2,147,326
Transportation	411,645	405,156
Construction in progress	1,740,749	3,677,479
	19,360,480	18,123,136
Less accumulated depreciation and amortization	(3,721,945)	(3,092,157)
	\$ 15,638,535	\$ 15,030,979

Construction in progress consists of the following (in thousands):

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

	September 30, 2012	December 31, 2011
Sands Cotai Central	\$ 911,359	\$ 2,902,743
Four Seasons Macao (principally the Four Seasons Apartments)	414,272	404,650
Other	415,118	370,086
	\$ 1,740,749	\$ 3,677,479

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The \$415.1 million in other construction in progress consists primarily of construction of the Las Vegas Condo Tower and The Parisian Macao.

Under generally accepted accounting principles, the sale of The Shoppes at The Palazzo has not been accounted for as a sale because the Company's participation in certain future revenues constitutes continuing involvement in The Shoppes at The Palazzo. Therefore, \$266.2 million of the proceeds allocated to the mall sale transaction has been recorded as deferred proceeds (a long-term financing obligation), which will accrue interest at an imputed rate and will be offset by (i) imputed rental income and (ii) rent payments made to GGP related to spaces leased back from GGP by the Company. The property and equipment legally sold to GGP totaling \$254.1 million (net of \$57.3 million of accumulated depreciation) as of September 30, 2012, will continue to be recorded on the Company's condensed consolidated balance sheet and will continue to be depreciated in the Company's condensed consolidated income statement.

During the three and nine months ended September 30, 2012 and the three and nine months ended September 30, 2011, the Company capitalized interest expense of \$9.9 million, \$44.3 million, \$34.9 million and \$97.3 million, respectively. During the three and nine months ended September 30, 2012 and the three and nine months ended September 30, 2011, the Company capitalized approximately \$4.8 million, \$13.2 million, \$3.9 million and \$17.8 million, respectively, of internal costs, consisting primarily of compensation expense for individuals directly involved with the development and construction of property.

The Company had commenced pre-construction activities on its Cotai Strip development referred to as parcels 7 and 8. During December 2010, the Company received notice from the Macao government that its application for a land concession for parcels 7 and 8 was not approved and the Company applied to the Chief Executive of Macao for an executive review of the decision. In January 2011, the Company filed a judicial appeal with the Court of Second Instance in Macao. In May 2012, the Company withdrew its appeal and recorded an impairment loss of \$100.7 million during the nine months ended September 30, 2012, related to the capitalized construction costs of its development on parcels 7 and 8.

The Company also recorded a one-time impairment loss of \$42.9 million related to the termination of the ZAiA show at The Venetian Macao during the nine months ended September 30, 2012.

The Company suspended portions of its development projects. As described in Note 1 Organization and Business of Company Development Projects, the Company may be required to record an impairment charge related to these developments in the future.

NOTE 3 LONG-TERM DEBT

Long-term debt consists of the following (in thousands):

	September 30, 2012	December 31, 2011
Corporate and U.S. Related:		
Senior Secured Credit Facility - Term B	\$ 1,821,056	\$ 2,135,504
Senior Secured Credit Facility - Delayed Draws I and II	608,090	713,089
6.375% Senior Notes (net of original issue discount of \$547)		189,165
Airplane Financings	71,969	74,734
HVAC Equipment Lease	20,110	21,337
Other	4,070	2,958
Macao Related:		
2011 VML Credit Facility	3,209,090	3,206,010
Ferry Financing		140,268

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Other	7,720	306
Singapore Related:		
2012 Singapore Credit Facility	3,753,028	
Singapore Credit Facility		3,548,162
Other	869	1,444
	9,496,002	10,032,977
Less current maturities	(98,136)	(455,846)
Total long-term debt	\$ 9,397,866	\$ 9,577,131

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

Senior Secured Credit Facility

In June 2012, the Company paid down \$400.0 million under the Senior Secured Credit Facility and recorded a \$1.6 million loss on early retirement of debt during the nine months ended September 30, 2012. As of September 30, 2012, the Company had \$528.1 million of available borrowing capacity under the Senior Secured Credit Facility, net of outstanding letters of credit.

Senior Notes

In March 2012, the Company redeemed the Senior Notes for \$191.7 million and recorded a \$2.8 million loss on early retirement of debt during the nine months ended September 30, 2012.

2011 VML Credit Facility

As of September 30, 2012, the Company had \$500.0 million of available borrowing capacity under the 2011 VML Credit Facility.

Ferry Financing

In May 2012, the Company repaid the \$131.6 million outstanding balance under the Ferry Financing and recorded a \$1.7 million loss on early retirement of debt during the nine months ended September 30, 2012.

Singapore Credit Facility

In June 2012, borrowings under the new 2012 Singapore Credit Facility (as further described below) were used to repay the outstanding balance under the Singapore Credit Facility. The Company recorded a \$13.1 million loss on modification and early retirement of debt during the nine months ended September 30, 2012, as part of the refinancing of the facility.

2012 Singapore Credit Facility

In June 2012, the Company's wholly owned subsidiary, Marina Bay Sands Pte. Ltd. (MBS), entered into a SGD 5.1 billion (approximately \$4.16 billion at exchange rates in effect on September 30, 2012) credit agreement, providing for a fully funded SGD 4.6 billion (approximately \$3.75 billion at exchange rates in effect on September 30, 2012) term loan (the 2012 Singapore Term Facility) and a SGD 500.0 million (approximately \$407.9 million at exchange rates in effect on September 30, 2012) revolving facility (the 2012 Singapore Revolving Facility) that is available until November 25, 2017, which includes a SGD 100.0 million (approximately \$81.6 million at exchange rates in effect on September 30, 2012) ancillary facility (the 2012 Singapore Ancillary Facility). As of September 30, 2012, the Company had SGD 493.3 million (approximately \$402.5 million at exchange rates in effect on September 30, 2012) available for borrowing, net of outstanding letters of credit.

The indebtedness under the 2012 Singapore Credit Facility is collateralized by a first-priority security interest in substantially all of MBS's assets, other than capital stock and similar ownership interests, certain furniture, fixtures, fittings and equipment and certain other excluded assets.

The 2012 Singapore Term Facility matures on June 25, 2018, with MBS required to repay or prepay the 2012 Singapore Credit Facility under certain circumstances. Commencing September 30, 2014, and at the end of each quarter thereafter, MBS is required to repay the outstanding 2012 Singapore Term Facility in an amount increasing from 2.0% (September 30, 2014) to 8.0% (March 31, 2017 to March 31, 2018) of the aggregate principal amount outstanding of SGD 4.6 billion (approximately \$3.75 billion at exchange rates in effect on September 30, 2012). The remaining balance on the 2012 Singapore Term Facility is due on the maturity date. The 2012 Singapore Revolving Facility matures on December 25, 2017, and has no interim amortization payments.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

Borrowings under the 2012 Singapore Credit Facility bear interest at the Singapore Swap Offered Rate (SOR) plus a spread of 1.85% (set at approximately 2.2% as of September 30, 2012) until December 22, 2012 (the first 180 days after the closing date). Beginning December 23, 2012, the spread for all outstanding loans is subject to reduction based on a ratio of debt to Adjusted EBITDA. MBS pays a standby commitment fee of 35% to 40% of the spread per annum on all undrawn amounts under the 2012 Singapore Revolving Facility.

The 2012 Singapore Credit Facility contains affirmative and negative covenants customary for such financings, including, but not limited to, limitations on liens, indebtedness, loans and guarantees, investments, acquisitions and asset sales, restricted payments, affiliate transactions and use of proceeds from the facilities. The 2012 Singapore Credit Facility also requires MBS to comply with financial covenants, including maximum ratios of total indebtedness to Adjusted EBITDA, minimum ratios of Adjusted EBITDA to interest expense and a positive net worth requirement. The 2012 Singapore Credit Facility also contains events of default customary for such financings.

Cash Flows from Financing Activities

Cash flows from financing activities related to long-term debt and capital lease obligations are as follows (in thousands):

	Nine Months Ended September 30,	
	2012	2011
Proceeds from 2012 Singapore Credit Facility	\$ 3,625,516	\$
Repayments on Singapore Credit Facility	\$ (3,635,676)	\$ (302,210)
Repayments on Senior Secured Credit Facility	(419,448)	(21,703)
Redemption of Senior Notes	(189,712)	
Repayments on Ferry Financing	(140,337)	(26,243)
Repayments on VML Credit Facility		(43,750)
Repayments on Airplane Financings	(2,766)	(2,766)
Repayments on HVAC Equipment Lease	(1,227)	(1,261)
Repayments on Other Long-Term Debt	(2,145)	(1,470)
	\$ (4,391,311)	\$ (399,403)

Fair Value of Long-Term Debt

The estimated fair value of the Company's long-term debt as of September 30, 2012 and December 31, 2011, was approximately \$9.26 billion and \$9.48 billion, respectively, compared to its carrying value of \$9.47 billion and \$10.01 billion, respectively. The estimated fair value of the Company's long-term debt is based on level 2 inputs (quoted prices in markets that are not active).

NOTE 4 EQUITY AND EARNINGS PER SHARE**Preferred Stock and Warrants**

On February 15, 2011, the Company paid a dividend of \$2.50 per preferred share, totaling \$19.6 million (of which \$13.1 million was paid to the Principal Stockholder's family). On May 16, 2011, the Company paid a dividend of \$2.50 per preferred share, totaling \$19.2 million (of which \$13.1 million was paid to the Principal Stockholder's family). On August 15, 2011, the Company paid a dividend of \$2.50 per preferred share,

totaling \$19.1 million (of which \$13.1 million was paid to the Principal Stockholder's family).

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

On March 2, 2012, the Principal Stockholder's family exercised all of their outstanding warrants to purchase 87,500,175 shares of the Company's common stock for \$6.00 per share and paid \$525.0 million in cash as settlement of the warrant exercise price. Additionally, during the nine months ended September 30, 2012, 39,070 warrants were exercised to purchase an aggregate of 655,496 shares of the Company's common stock at \$6.00 per share and \$3.9 million in cash was received as settlement of the warrant exercise price.

During the nine months ended September 30, 2011, holders of preferred stock exercised 1,258,120 warrants to purchase an aggregate of 20,968,703 shares of the Company's common stock at \$6.00 per share and tendered 1,161,500 shares of preferred stock and \$9.7 million in cash as settlement of the warrant exercise price. In conjunction with certain of these transactions, the Company paid \$16.5 million in premiums to induce the exercise of warrants with settlement through tendering preferred stock. During the nine months ended September 30, 2011, the Company also repurchased and retired 581,629 shares of preferred stock for \$64.9 million and recorded a \$31.6 million repurchase premium as part of the transaction.

Common Stock Dividends

On March 30, June 29 and September 28, 2012, the Company paid a dividend of \$0.25 per common share as part of a regular cash dividend program. During the nine months ended September 30, 2012, the Company recorded \$617.4 million as a distribution against retained earnings (of which \$323.5 million related to the Principal Stockholder's family). Of this amount, approximately \$1.4 million has been recorded as a liability as of September 30, 2012, which will be paid to holders of unvested restricted stock and stock units upon vesting.

In October 2012, the Company's Board of Directors declared a quarterly dividend of \$0.25 per common share (a total estimated to be approximately \$206 million) to be paid on December 28, 2012, to shareholders of record on December 20, 2012.

Other Equity Transactions

In July 2012, the Company purchased a Boeing 747 airplane from an entity controlled by the Principal Stockholder for \$34.0 million, based on independent third party appraisals. In accordance with accounting standards regarding transactions between entities under common control, the Company recorded the cost of the airplane at the Principal Stockholder's book value at the date of the transaction, which was \$15.4 million. The \$18.6 million difference between the amount paid and the book value of the airplane (a gain to the Principal Stockholder) was recorded as a deemed distribution to the Principal Stockholder.

The Company believes that the purchase of the airplane allows it to meet the increased demand for high-end premium direct customer travel driven from the Company's expanding global gaming operations and is an important component in creating the ultimate trans-Pacific transportation experience for its customers. The Company believes it would have been more costly to acquire the airplane in the open market due to the limited supply of similar aircraft with luxury features.

Noncontrolling Interests

On February 28 and June 22, 2012, SCL paid a dividend of 0.58 Hong Kong dollars per share (a total of \$1.20 billion) to SCL shareholders (of which the Company retained \$844.4 million). In addition, during the nine months ended September 30, 2012, the Company distributed \$7.6 million to certain of its noncontrolling interests.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****Earnings Per Share**

The weighted average number of common and common equivalent shares used in the calculation of basic and diluted earnings per share consisted of the following:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Weighted-average common shares outstanding (used in the calculation of basic earnings per share)	821,482,154	729,773,246	801,084,165	727,309,255
Potential dilution from stock options, warrants and restricted stock and stock units	4,124,094	82,770,288	22,276,870	84,241,428
Weighted-average common and common equivalent shares (used in the calculation of diluted earnings per share)	825,606,248	812,543,534	823,361,035	811,550,683
Antidilutive stock options, warrants and restricted stock and stock units excluded from the calculation of diluted earnings per share	5,549,521	5,496,367	5,395,158	5,512,267

Accumulated Other Comprehensive Income

As of September 30, 2012 and December 31, 2011, accumulated other comprehensive income consisted solely of foreign currency translation adjustments.

NOTE 5 VARIABLE INTEREST ENTITIES

The Company consolidates any variable interest entities (VIEs) in which it is the primary beneficiary and discloses significant variable interests in VIEs of which it is not the primary beneficiary, if any, which management determines such designation based on accounting standards for VIEs.

The Company has entered into various joint venture agreements with independent third parties. The operations of these joint ventures have been consolidated by the Company due to the Company's significant investment in these joint ventures, its power to direct the activities of the joint ventures that would significantly impact their economic performance and the obligation to absorb potentially significant losses or the rights to receive potentially significant benefits from these joint ventures. The Company evaluates its primary beneficiary designation on an ongoing basis and will assess the appropriateness of the VIE's status when events have occurred that would trigger such an analysis.

As of September 30, 2012 and December 31, 2011, the Company's joint ventures had total assets of \$101.2 million and \$108.4 million, respectively, and total liabilities of \$105.7 million and \$104.3 million, respectively.

NOTE 6 INCOME TAXES

The Company's major tax jurisdictions are the U.S., Macao and Singapore. In 2010 and 2011, the Internal Revenue Service (IRS) issued Revenue Agent's Reports for tax years 2005 through 2008 and 2009, respectively, of which the Company is appealing certain adjustments proposed by the IRS. The Inland Revenue Authority of Singapore is performing a compliance review of the Marina Bay Sands tax return for tax year 2010. The

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Company believes it is reasonably possible that the total amount of unrecognized tax benefits as of September 30, 2012, may decrease by a range of \$0 to \$17 million within the next twelve months primarily due to the possible settlement of matters presently under consideration at appeals in connection with the IRS audit of the Company's 2005 through 2009 consolidated federal income tax returns. The Company is subject to examination for tax years after 2006 in Macao and Singapore and for tax years after 2009 in the U.S. The Company believes it has adequately reserved for its uncertain tax positions; however, there is no assurance that the taxing authorities will not propose adjustments that are different from the Company's expected outcome and impact the provision for income taxes.

During the nine months ended September 30, 2012, certain wholly owned foreign subsidiaries paid dividends resulting in incremental U.S. taxable income. The receipt of the dividends did not result in a cash tax liability for the Company as the incremental U.S. taxable income was fully offset by the utilization of the U.S. federal net operating loss and the U.S. foreign tax credits generated as a result of the dividends. In addition, the dividends generated excess U.S. foreign tax credits that will be available to be carried forward to tax years beyond 2012. The Company recorded valuation allowances on the net deferred tax assets of its U.S. operations and certain foreign jurisdictions. Management will reassess the realization of deferred tax assets based on the accounting standards for income taxes each reporting period. To the extent it becomes more-likely-than-not that the deferred tax assets are realizable, the Company will be able to reduce the valuation allowance.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The Company received a 5-year income tax exemption in Macao that exempts the Company from paying corporate income tax on profits generated by gaming operations. The Company will continue to benefit from this tax exemption through the end of 2013. During July 2012, Venetian Macau Limited (VML) requested an additional 5-year income tax exemption; however, there is no assurance that the Company will receive the extension. In February 2011, the Company entered into an agreement with the Macao government, effective through the end of 2013 that provides for an annual payment of 14.4 million patacas (approximately \$1.8 million at exchange rates in effect on September 30, 2012) that is a substitution for a 12% tax otherwise due from VML shareholders on dividend distributions paid from VML gaming profits.

NOTE 7 STOCK-BASED EMPLOYEE COMPENSATION

Stock-based compensation activity under the LVSC 2004 and SCL Equity Plans is as follows (in thousands, except weighted average grant date fair values):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Compensation expense:				
Stock options	\$ 9,137	\$ 10,339	\$ 27,182	\$ 35,308
Restricted stock and stock units	8,264	3,614	23,086	11,934
	\$ 17,401	\$ 13,953	\$ 50,268	\$ 47,242
Compensation cost capitalized as part of property and equipment	\$ 76	\$ (324)	\$ 371	\$ 692
LVSC 2004 Plan:				
Stock options granted	45		512	260
Weighted average grant date fair value	\$ 25.97	\$	\$ 36.57	\$ 36.33
Restricted stock granted	4	506	517	1,197
Weighted average grant date fair value	\$ 38.39	\$ 42.67	\$ 52.97	\$ 45.52
Restricted stock units granted	20		333	
Weighted average grant date fair value	\$ 41.59	\$	\$ 25.98	\$
SCL Equity Plan:				
Stock options granted	2,383	2,039	6,865	7,316
Weighted average grant date fair value	\$ 1.58	\$ 1.84	\$ 1.61	\$ 1.71

The fair value of each option grant was estimated on the grant date using the Black-Scholes option-pricing model with the following weighted average assumptions:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
LVSC 2004 Plan:				
Weighted average volatility	95.1%	%	95.2%	94.4%
Expected term (in years)	5.5		5.5	6.3
Risk-free rate	0.9%	%	1.1%	2.7%
Expected dividends	2.4%	%	1.8%	%
SCL Equity Plan:				
Weighted average volatility	69.7%	67.7%	70.1%	68.4%
Expected term (in years)	6.3	6.3	6.2	6.3
Risk-free rate	0.3%	0.8%	0.5%	1.4%
Expected dividends	4.1%	%	4.1%	%

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 8 FAIR VALUE MEASUREMENTS**

Under applicable accounting guidance, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Applicable accounting guidance also establishes a valuation hierarchy for inputs in measuring fair value that maximizes the use of observable inputs (inputs market participants would use based on market data obtained from sources independent of the Company) and minimizes the use of unobservable inputs (inputs that reflect the Company's assumptions based upon the best information available in the circumstances) by requiring that the most observable inputs be used when available. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the assets or liabilities, either directly or indirectly. Level 3 inputs are unobservable inputs for the assets or liabilities. Categorization within the hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following table provides the assets carried at fair value (in thousands):

	Total Carrying Value	Fair Value Measurements Using:		
		Quoted Market Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
As of September 30, 2012				
Cash equivalents ⁽¹⁾	\$ 2,167,575	\$ 2,167,575	\$	\$
Interest rate caps ⁽²⁾	\$ 437	\$	\$ 437	\$
As of December 31, 2011				
Cash equivalents ⁽¹⁾	\$ 2,766,796	\$ 2,766,796	\$	\$
Interest rate caps ⁽²⁾	\$ 1,195	\$	\$ 1,195	\$

(1) The Company has short-term investments classified as cash equivalents as the original maturities are less than 90 days.

(2) As of September 30, 2012 and December 31, 2011, the Company has 32 and 38 interest rate cap agreements, respectively, with an aggregate fair value of approximately \$0.4 million and \$1.2 million, respectively, based on quoted market values from the institutions holding the agreements.

NOTE 9 COMMITMENTS AND CONTINGENCIES**Litigation**

The Company is involved in other litigation in addition to those noted below, arising in the normal course of business. Management has made certain estimates for potential litigation costs based upon consultation with legal counsel. Actual results could differ from these estimates; however, in the opinion of management, such litigation and claims will not have a material effect on the Company's financial condition, results of operations or cash flows.

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

On October 15, 2004, Richard Suen and Round Square Company Limited filed an action against LVSC, Las Vegas Sands, Inc. (LVSI), Sheldon G. Adelson and William P. Weidner in the District Court of Clark County, Nevada, asserting a breach of an alleged agreement to pay a success fee of \$5.0 million and 2.0% of the net profit from the Company's Macao resort operations to the plaintiffs as well as other related claims. In March 2005, LVSC was dismissed as a party without prejudice based on a stipulation to do so between the parties. Pursuant to an order filed March 16, 2006, plaintiffs' fraud claims set forth in the first amended complaint were dismissed with prejudice against all defendants. The order also dismissed with prejudice the first amended complaint against defendants Sheldon G. Adelson and William P. Weidner. On May 24, 2008, the jury returned a verdict for the plaintiffs in the amount of \$43.8 million. On June 30, 2008, a judgment was entered in this matter in the amount of \$58.6 million (including pre-judgment interest). The Company appealed the verdict to the Nevada Supreme Court. On November 17, 2010, the Nevada Supreme Court reversed the judgment and remanded the case to the District Court of Clark County for a new trial. In its decision reversing the monetary judgment against the Company, the Nevada Supreme Court also made several other rulings which may affect the outcome of the new trial, including overturning the pre-trial dismissal of the plaintiffs' breach of contract claim and deciding several evidentiary matters, some of which confirmed and some of which overturned rulings made by the District Court of Clark County. On February 27, 2012, the District Court of Clark County set a date of March 25, 2013, for the new trial. On June 22, 2012, the defendants filed a request to add experts and plaintiffs filed a motion seeking additional financial data as part of their discovery. The District Court of Clark County granted both requests. As such, the Company is unable at this time to determine the probability of the outcome or range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

On October 20, 2010, Steven C. Jacobs, the former Chief Executive Officer of SCL, filed an action against LVSC and SCL in the District Court of Clark County, Nevada, alleging breach of contract against LVSC and SCL and breach of the implied covenant of good faith and fair dealing and tortious discharge in violation of public policy against LVSC. On March 16, 2011, an amended complaint was filed, which added Sheldon G. Adelson as a defendant and alleged a claim of defamation per se against him, LVSC and SCL. On June 9, 2011, the District Court of Clark County dismissed the defamation claim and certified the decision as to Sheldon G. Adelson as a final judgment. On July 1, 2011, the plaintiff filed a notice of appeal regarding the final judgment as to Sheldon G. Adelson. On August 26, 2011, the Nevada Supreme Court issued a writ of mandamus instructing the District Court of Clark County to hold an evidentiary hearing on whether personal jurisdiction exists over SCL and stayed the case until after the district court's decision. On January 17, 2012, Mr. Jacobs filed his opening brief with the Supreme Court of Nevada regarding his appeal of the defamation claim against Mr. Adelson. On January 30, 2012, Mr. Adelson filed his reply to Mr. Jacobs' opening brief. On March 8, 2012, the District Court of Clark County set a hearing date for the week of June 25-29, 2012, for the evidentiary hearing on personal jurisdiction over SCL. On May 24, 2012, the District Court of Clark County vacated the hearing date previously set for June 25-29 and set a status conference for June 28, 2012. At the June 28 status hearing, the District Court of Clark County set out a hearing schedule to resolve a discovery dispute and did not reset a date for the jurisdictional hearing. From September 10 to September 12, 2012, the Court held a hearing to determine the outcome of certain discovery disputes and issued an Order on September 14, 2012. In its Order, the Court fined LVSC \$25,000 and, for the purposes of the jurisdictional discovery and evidentiary hearing, precluded the Defendants from relying on the Macao Data Privacy Act as an objection or defense under its discovery obligations. Mr. Jacobs is seeking unspecified damages. This action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

On February 9, 2011, LVSC received a subpoena from the Securities and Exchange Commission requesting that the Company produce documents relating to its compliance with the Foreign Corrupt Practices Act (the FCPA). The Company has also been advised by the Department of Justice that it is conducting a similar investigation. It is the Company's belief that the subpoena may have emanated from allegations contained in the lawsuit filed by Steven C. Jacobs described above. The Company is cooperating with the investigations. Based on proceedings to date, management is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

On May 24, 2010, Frank J. Fosbre, Jr. filed a purported class action complaint in the United States District Court for the District of Nevada (the U.S. District Court), against LVSC, Sheldon G. Adelson, and William P. Weidner. The complaint alleged that LVSC, through the individual defendants, disseminated or approved materially false information, or failed to disclose material facts, through press releases, investor conference calls and other means from August 1, 2007 through November 6, 2008. The complaint sought, among other relief, class certification, compensatory damages and attorneys' fees and costs. On July 21, 2010, Wendell and Shirley Combs filed a purported class action complaint in the U.S. District Court, against LVSC, Sheldon G. Adelson, and William P. Weidner. The complaint alleged that LVSC, through the individual defendants, disseminated or approved materially false information, or failed to disclose material facts, through press releases, investor conference calls and other means from June 13, 2007 through November 11, 2008. The complaint, which was substantially similar to the Fosbre complaint, discussed above, sought, among other relief, class certification, compensatory damages and attorneys' fees and costs. On August 31, 2010, the U.S. District Court entered an order consolidating the Fosbre and Combs cases, and appointed lead plaintiffs and lead counsel. As such, the Fosbre and Combs cases are reported as one consolidated matter. On November 1, 2010, a purported class action amended complaint was filed in the consolidated action against LVSC, Sheldon G. Adelson and William P. Weidner. The amended complaint alleges that LVSC, through the individual defendants, disseminated or approved materially false and misleading information, or failed to disclose material facts, through press releases, investor conference calls and other means from August 2, 2007 through November 6, 2008. The amended complaint seeks, among other relief, class certification, compensatory damages and attorneys' fees and costs. On January 10, 2011, the defendants filed a motion to dismiss the amended complaint, which, on August 24, 2011, was granted in part, and denied in part, with the dismissal of certain allegations. On November 7, 2011, the defendants filed their answer to the allegations remaining in the amended complaint. On July 11, 2012, the U.S. District Court issued an order allowing Defendants' Motion for Partial Reconsideration of the Court's Order dated August 24, 2011, striking additional portions of the plaintiff's complaint and reducing the class period to a period of February 4 to November 6, 2008. On August 7, 2012, the plaintiff filed a purported class action second amended complaint (the Second Amended Complaint) seeking to expand their allegations back to a time period of 2007 (having previously been cut back to 2008 by the U.S. District Court) essentially alleging very similar matters that had been previously stricken by the U.S. District Court. On October 16, 2012, the defendants filed a new motion to dismiss the Second Amended Complaint. The discovery process is ongoing. This consolidated action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

On March 9, 2011, Benyamin Kohanim filed a shareholder derivative action (the Kohanim action) on behalf of the Company in the District Court of Clark County, Nevada, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time. The complaint alleges, among other things, breach of fiduciary duties in failing to properly implement, oversee and maintain internal controls to ensure compliance with the FCPA. The complaint seeks to recover for the Company unspecified damages, including restitution and disgorgement of profits, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiff. On April 18, 2011, Ira J. Gaines, Sunshine Wire and Cable Defined Benefit Pension Plan Trust dated 1/1/92 and Peachtree Mortgage Ltd. filed a shareholder derivative action (the Gaines action) on behalf of the Company in the District Court of Clark County, Nevada, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time. The complaint raises substantially similar claims as alleged in the Kohanim action. The complaint seeks to recover for the Company unspecified damages, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiffs. The Kohanim and Gaines actions have been consolidated and are reported as one consolidated matter. On July 25, 2011, the plaintiffs filed a first verified amended consolidated complaint. The plaintiffs have twice agreed to stay the proceedings. A 120-day stay was entered by the court in October 2011. It was extended for another 90 days in February 2012 and expired in May 2012. The parties agreed to an extension of the May 2012 deadline that expired on October 30, 2012. The defendants filed a motion to dismiss on November 1, 2012, based on the fact that the plaintiffs have suffered no damages. This consolidated action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

On April 1, 2011, Nasser Moradi, Richard Buckman, Douglas Tomlinson and Matt Abbeduto filed a shareholder derivative action (the Moradi action), as amended on April 15, 2011, on behalf of the Company in the U.S. District Court, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time. The complaint raises substantially similar claims as alleged in the Kohanim and Gaines actions. The complaint seeks to recover for the Company unspecified damages, including exemplary damages and restitution, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiffs. On April 18, 2011, the Louisiana Municipal Police Employees Retirement System filed a shareholder derivative action (the LAMPERS action) on behalf of the Company in the U.S. District Court, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time, and Wing T. Chao, a former member of the Board of Directors. The complaint raises substantially similar claims as alleged in the Kohanim, Moradi and Gaines actions. The complaint seeks to recover for the Company unspecified damages, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiff. On April 22, 2011, John Zaremba filed a shareholder derivative action (the Zaremba action) on behalf of the Company in the U.S. District Court, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time, and Wing T. Chao, a former member of the Board of Directors. The complaint raises substantially similar claims as alleged in the Kohanim, Moradi, Gaines and LAMPERS actions. The complaint seeks to recover for the Company unspecified damages, including restitution, disgorgement of profits and injunctive relief, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiff. On August 25, 2011, the U.S. District Court consolidated the Moradi, LAMPERS and Zaremba actions and such actions are reported as one consolidated matter. On November 17, 2011, the defendants filed a motion to dismiss or alternatively to stay the federal action due to the parallel state court action described above. On May 25, 2012, the case was transferred to a new judge. On August 27, 2012, the U.S. District Court granted the motion to stay pending a further update of the Special Litigation Committee due on October 30, 2012. On October 30, 2012, the defendants filed the update asking the judge to determine whether to continue the stay until January 31, 2013, or to address motions to dismiss. This consolidated action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

On March 23, 2012, Ernest Kleinschmidt filed a shareholder derivative action (the Kleinschmidt action) on behalf of the Company in the District Court of Clark County, Nevada, against Sheldon G. Adelson, Michael A. Leven, Irwin A. Siegel, Jeffrey H. Schwartz, Jason N. Ader, Charles D. Forman, Irwin Chafetz and George P. Koo, who are currently members of the Board of Directors, and Wing T. Chao, Andrew R. Heyer, James Purcell, Bradley H. Stone and William P. Weidner, who are former members of the Board of Directors and/or executives of the Company. The complaint alleges, among other things, breach of fiduciary duties for disseminating false and misleading information, failure to maintain internal controls and failing to properly oversee and manage the Company, and unjust enrichment. The complaint seeks, among other relief, unspecified damages, direction to LVSC to take unspecified actions to improve its corporate governance and internal procedures, restitution and disgorgement of profits, and attorneys' fees, costs and related expenses for the plaintiff. On June 29, 2012, the defendants who had been served at that time including nominal defendant LVSC and defendants Michael A. Leven, Irwin A. Siegel, Jason N. Ader, Charles D. Forman, Irwin Chafetz, George P. Koo, James Purcell, Bradley H. Stone and William P. Weidner filed a motion to dismiss. On July 20 and July 25, 2012, defendants Jeffrey H. Schwartz and Wing T. Chao, respectively, each filed a substantially similar motion to dismiss. On October 10, 2012, the case was transferred to business court within the District Court of Clark County. On October 12, 2012, the case was reassigned to a new judge. This action is in a preliminary stage and management had determined that based on proceedings to date, it is unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

Table of Contents

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(UNAUDITED)

On January 19, 2012, Asian American Entertainment Corporation, Limited (AAEC) filed a claim (the Macao action) with the Macao Judicial Court (Tribunal Judicial de Base) against VML, LVS (Nevada) International Holdings, Inc. (LVS (Nevada)), Las Vegas Sands, LLC (LVSLLC) and Venetian Casino Resort, LLC (VCR, and collectively, the Defendants). The claim is for 3.0 billion patacas (approximately \$375.6 million at exchange rates in effect on September 30, 2012) as compensation for damages resulting from the alleged breach of agreements entered into between AAEC and the Defendants for their joint presentation of a bid in response to the public tender held by the Macao government for the award of gaming concessions at the end of 2001. On July 4, 2012, the defendants filed their defense to the Macao action with the Macao Judicial Court. The Macao action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

As previously disclosed by the Company, on February 5, 2007, AAEC brought a similar claim (the Prior Action) in the U.S. District Court, against Las Vegas Sands Inc. (now known as Las Vegas Sands, LLC), VCR and Venetian Venture Development, LLC, which are subsidiaries of the Company, and William P. Weidner and David Friedman, who are former executives of the Company. The U.S. District Court entered an order on April 16, 2010, dismissing the Prior Action. On April 20, 2012, LVSLLC, VCR and LVS (Nevada) filed an injunctive action (the Nevada Action) against AAEC in the U.S. District Court seeking to enjoin AAEC from proceeding with the Macao Action based on AAEC's filing, and the U.S. District Court's dismissal, of the Prior Action. On June 14, 2012, the U.S. District Court issued an order that denied the motions requesting the Nevada Action, thereby effectively dismissing the Nevada Action.

On August 1, 2012, SCL filed an announcement with the SEHK stating that SCL's subsidiary, VML, has received a notification from the Office for Personal Data Protection of the Macao government (the OPDP) indicating that the OPDP has launched an official investigation procedure in relation to the alleged transfer from Macao by VML to the United States of certain data. The Company intends to cooperate with the investigation. Based on proceedings to date, management is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any.

The Company has received subpoenas from the U.S. Attorney's Office requesting the production of documents relating to two prior customers of the Company's properties. The Company is cooperating with the U.S. Attorney's Office on these matters. Based on proceedings to date, management is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any.

Other Agreements

The Company's agreement with Starwood related to the Las Vegas Condo Tower has been terminated in connection with the suspension of the project and management is currently evaluating alternatives for branding the project. If the Company is unsuccessful in rebranding its Las Vegas Condo Tower, such measures could have a material adverse effect on the Company's financial condition, results of operations and cash flows.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 10 SEGMENT INFORMATION**

The Company's principal operating and developmental activities occur in three geographic areas: Macao, Singapore and the U.S. The Company reviews the results of operations for each of its operating segments: The Venetian Macao; Sands Macao; Four Seasons Macao; Sands Cotai Central; Other Asia (comprised primarily of the Company's ferry operations and various other operations that are ancillary to the Company's properties in Macao); Marina Bay Sands; The Venetian Las Vegas, which includes the Sands Expo Center; The Palazzo; and Sands Bethlehem. The Venetian Las Vegas and The Palazzo operating segments are managed as a single integrated resort and have been aggregated as one reportable segment (the Las Vegas Operating Properties), considering their similar economic characteristics, types of customers, types of services and products, the regulatory business environment of the operations within each segment and the Company's organizational and management reporting structure. The Company also reviews construction and development activities for each of its primary projects under development, some of which have been suspended, in addition to its reportable segments noted above. The Company's primary projects under development are Sands Cotai Central (phases IIB and III) and The Parisian Macao (included in Other Development Projects) in Macao and the Las Vegas Condo Tower (included in Corporate and Other) in the U.S. Corporate and Other also includes the corporate activities of the Company. The information for the nine months ended September 30, 2011, has been reclassified to conform to the current presentation. The Company's segment information as of September 30, 2012 and December 31, 2011, and for the three and nine months ended September 30, 2012 and 2011, is as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Net Revenues:				
Macao:				
The Venetian Macao	\$ 772,769	\$ 689,243	\$ 2,194,975	\$ 2,062,917
Sands Macao	315,280	307,420	935,966	961,173
Four Seasons Macao	224,478	169,050	790,219	461,914
Sands Cotai Central	295,855		561,456	
Other Asia	37,289	43,190	110,792	109,413
	1,645,671	1,208,903	4,593,408	3,595,417
Marina Bay Sands	625,548	792,427	2,168,979	2,114,921
United States:				
Las Vegas Operating Properties	364,426	347,446	1,076,342	985,043
Sands Bethlehem	121,966	106,720	352,624	294,870
	486,392	454,166	1,428,966	1,279,913
Intersegment eliminations	(48,129)	(46,121)	(137,223)	(123,861)
Total net revenues	\$ 2,709,482	\$ 2,409,375	\$ 8,054,130	\$ 6,866,390
Adjusted Property EBITDA(1)				
Macao:				
The Venetian Macao	\$ 299,001	\$ 252,720	\$ 810,175	\$ 739,486
Sands Macao	80,869	75,821	259,129	264,042
Four Seasons Macao	54,386	59,719	198,492	154,886
Sands Cotai Central	53,654		105,492	

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Other Asia	(2,124)	2,515	(13,801)	(11,321)
	485,786	390,775	1,359,487	1,147,093
Marina Bay Sands	260,788	413,893	1,063,712	1,103,723
United States:				
Las Vegas Operating Properties	98,206	94,311	278,362	252,385
Sands Bethlehem	32,118	25,170	86,537	68,318
	130,324	119,481	364,899	320,703
Total adjusted property EBITDA	876,898	924,149	2,788,098	2,571,519
Other Operating Costs and Expenses				
Stock-based compensation	(7,407)	(7,280)	(22,914)	(22,477)
Corporate	(54,617)	(54,031)	(162,164)	(133,983)
Pre-opening	(39,872)	(15,823)	(134,803)	(43,472)
Development	(4,201)	(3,308)	(12,196)	(6,301)
Depreciation and amortization	(226,538)	(200,071)	(641,725)	(596,469)
Amortization of leasehold interests in land	(10,014)	(10,143)	(30,016)	(33,333)
Impairment loss			(143,674)	
Loss on disposal of assets	(154)	(937)	(1,229)	(8,879)
Operating income	534,095	632,556	1,639,377	1,726,605
Other Non-Operating Costs and Expenses				
Interest income	4,176	2,369	16,716	8,444
Interest expense, net of amounts capitalized	(62,292)	(70,761)	(191,497)	(214,938)
Other income (expense)	2,352	(6,617)	715	(9,384)
Loss on modification or early retirement of debt			(19,234)	
Income tax expense	(33,351)	(52,375)	(135,607)	(151,960)
Net income	\$ 444,980	\$ 505,172	\$ 1,310,470	\$ 1,358,767

- (1) Adjusted property EBITDA is net income before royalty fees, stock-based compensation expense, corporate expense, pre-opening expense, development expense, depreciation and amortization, amortization of leasehold interests in land, impairment loss, loss on disposal of assets, interest, other income (expense), loss on modification or early retirement of debt and income taxes. Adjusted property EBITDA is used by management as the primary measure of operating performance of the Company's properties and to compare the operating performance of the Company's properties with that of its competitors.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Intersegment Revenues				
Macao:				
The Venetian Macao	\$ 1,177	\$ 801	\$ 3,249	\$ 2,624
Sands Cotai Central	88		164	
Other Asia	8,954	9,857	23,166	27,340
	10,219	10,658	26,579	29,964
Marina Bay Sands	958	261	2,057	710
Las Vegas Operating Properties	36,952	35,202	108,587	93,187
Total intersegment revenues	\$ 48,129	\$ 46,121	\$ 137,223	\$ 123,861

	Nine Months Ended September 30,	
	2012	2011
Capital Expenditures		
Corporate and Other	\$ 49,321	\$ 12,728
Macao:		
The Venetian Macao	55,118	9,770
Sands Macao	16,844	4,130
Four Seasons Macao	22,145	16,525
Sands Cotai Central	700,442	571,730
Other Asia	953	5,220
Other Development Projects	10,922	
	806,424	607,375
Marina Bay Sands	98,382	393,068
United States:		
Las Vegas Operating Properties	90,340	27,872
Sands Bethlehem	18,311	46,562
	108,651	74,434
Total capital expenditures	\$ 1,062,778	\$ 1,087,605
	September 30,	December 31,
	2012	2011
Total Assets		
Corporate and Other	\$ 1,012,232	\$ 644,645

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Macao:		
The Venetian Macao	3,195,011	3,199,194
Sands Macao	472,587	485,231
Four Seasons Macao	1,356,217	1,267,977
Sands Cotai Central	4,284,400	4,333,406
Other Asia	352,386	328,415
Other Development Projects	106,996	206,150
	9,767,597	9,820,373
Marina Bay Sands	7,267,792	6,794,258
United States:		
Las Vegas Operating Properties	4,166,171	4,105,618
Sands Bethlehem	944,570	879,229
	5,110,741	4,984,847
Total assets	\$ 23,158,362	\$ 22,244,123

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

	September 30, 2012	December 31, 2011
Total Long-Lived Assets		
Corporate and Other	\$ 349,796	\$ 312,860
Macao:		
The Venetian Macao	1,941,701	2,002,751
Sands Macao	286,387	291,620
Four Seasons Macao	980,281	1,006,441
Sands Cotai Central	3,740,669	3,053,551
Other Asia	205,849	216,030
Other Development Projects	106,821	197,079
	7,261,708	6,767,472
Marina Bay Sands	5,689,463	5,471,376
United States:		
Las Vegas Operating Properties	3,169,038	3,244,090
Sands Bethlehem	612,033	625,649
	3,781,071	3,869,739
Total long-lived assets	\$ 17,082,038	\$ 16,421,447

NOTE 11 CONDENSED CONSOLIDATING FINANCIAL INFORMATION

LVSLLC, VCR, Mall Intermediate Holding Company, LLC, Venetian Transport, LLC, Venetian Marketing, Inc., Lido Intermediate Holding Company, LLC, Lido Casino Resort Holding Company, LLC, Sands Expo & Convention Center, Inc. (formerly Interface Group-Nevada, Inc.), Palazzo Condo Tower, LLC, Sands Pennsylvania, Inc., Phase II Mall Holding, LLC, LVS (Nevada) International Holdings, Inc. and LVS Management Services, LLC (collectively, the Restricted Subsidiaries), are all part of the Senior Secured Credit Facility. The noncontrolling interest amounts included in the Restricted Subsidiaries condensed consolidating financial information are related to non-voting preferred stock of one of the subsidiaries held by third parties.

In February 2008, all of the capital stock of Phase II Mall Subsidiary, LLC was sold to GGP; however, the sale is not complete from an accounting perspective due to the Company's continuing involvement in the transaction related to the participation in certain future revenues earned by GGP. Certain of the assets, liabilities and operating results related to the ownership and operation of the mall by Phase II Mall Subsidiary, LLC subsequent to the sale will continue to be accounted for by the Restricted Subsidiaries, and therefore are included in the Restricted Subsidiaries columns in the following condensed consolidating financial information. As a result, net liabilities of \$13.8 million (consisting of \$254.1 million of property and equipment, offset by \$267.9 million of liabilities consisting primarily of deferred proceeds from the sale) and \$3.0 million (consisting of \$264.1 million of property and equipment, offset by \$267.1 million of liabilities consisting primarily of deferred proceeds from the sale) as of September 30, 2012 and December 31, 2011, respectively, and a net loss (consisting primarily of depreciation expense) of \$3.8 million and \$11.3 million for the three and nine months ended September 30, 2012, respectively, and \$4.2 million and \$15.4 million for the three and nine months ended September 30, 2011, related to the mall and are being accounted for by the Restricted Subsidiaries. These balances and amounts are not collateral for the Senior Secured Credit Facility.

The Company revised its condensed consolidating statements of cash flows for nine months ended September 30, 2011, to correct the classification of dividends received by Las Vegas Sands Corp. from the Restricted Subsidiaries and the Restricted Subsidiaries from the non-restricted subsidiaries. The revisions were made to appropriately classify dividends received that represent a return on investment as an operating activity. The revisions resulted in increases of \$85.3 million and \$60.0 million to the net cash generated from operating activities of

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Las Vegas Sands Corp. and the Restricted Subsidiaries, respectively, for the nine months ended September 30, 2011, with corresponding decreases to net cash generated from investing activities. These revisions, which the Company determined are not material, had no impact on any financial statements or footnotes, except for the Las Vegas Sands Corp. and Restricted Subsidiaries columns of the condensed consolidating statements of cash flows.

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The condensed consolidating financial information of LVSC, the Restricted Subsidiaries and the non-restricted subsidiaries on a combined basis as of September 30, 2012 and December 31, 2011, and for the three and nine months ended September 30, 2012 and 2011, is as follows (in thousands):

CONDENSED CONSOLIDATING BALANCE SHEETS**September 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Cash and cash equivalents	\$ 46,987	\$ 937,493	\$ 2,760,935	\$	\$ 3,745,415
Restricted cash and cash equivalents		49	4,352		4,401
Intercompany receivables	219,048	43,358		(262,406)	
Accounts receivable, net	192	245,599	1,456,667		1,702,458
Inventories	4,795	10,835	26,881		42,511
Deferred income taxes, net		35,314	430	(23,721)	12,023
Prepaid expenses and other	20,091	12,568	67,678	(8,068)	92,269
Total current assets	291,113	1,285,216	4,316,943	(294,195)	5,599,077
Property and equipment, net	158,337	3,319,008	12,161,190		15,638,535
Investments in subsidiaries	8,715,980	6,398,443		(15,114,423)	
Deferred financing costs, net	252	14,100	213,746		228,098
Restricted cash and cash equivalents		2,451	1,015		3,466
Intercompany receivables	31,278	89,565		(120,843)	
Intercompany notes receivable		895,433		(895,433)	
Deferred income taxes, net	72,149			(40,401)	31,748
Leasehold interests in land, net			1,443,503		1,443,503
Intangible assets, net	690		72,475		73,165
Other assets, net	243	26,160	114,367		140,770
Total assets	\$ 9,270,042	\$ 12,030,376	\$ 18,323,239	\$ (16,465,295)	\$ 23,158,362
Accounts payable	\$ 31,594	\$ 27,957	\$ 90,641	\$	\$ 150,192
Construction payables	3,182	5,143	363,995		372,320
Intercompany payables		215,079	47,327	(262,406)	
Accrued interest payable	84	825	9,340		10,249
Other accrued liabilities	25,368	223,206	1,477,297		1,725,871
Income taxes payable			171,277	(8,068)	163,209
Deferred income taxes	23,721			(23,721)	
Current maturities of long-term debt	3,688	90,798	3,650		98,136
Total current liabilities	87,637	563,008	2,163,527	(294,195)	2,519,977
Other long-term liabilities	45,928	10,491	72,439		128,858
Intercompany payables			120,843	(120,843)	
Intercompany notes payable			895,433	(895,433)	

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Deferred income taxes		40,593	156,154	(40,401)	156,346
Deferred amounts related to mall transactions		431,261			431,261
Long-term debt	68,281	2,360,253	6,969,332		9,397,866
Total liabilities	201,846	3,405,606	10,377,728	(1,350,872)	12,634,308
Total Las Vegas Sands Corp. stockholders' equity	9,068,196	8,624,365	6,490,058	(15,114,423)	9,068,196
Noncontrolling interests		405	1,455,453		1,455,858
Total equity	9,068,196	8,624,770	7,945,511	(15,114,423)	10,524,054
Total liabilities and equity	\$ 9,270,042	\$ 12,030,376	\$ 18,323,239	\$ (16,465,295)	\$ 23,158,362

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING BALANCE SHEETS****December 31, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Cash and cash equivalents	\$ 12,849	\$ 689,642	\$ 3,200,227	\$	\$ 3,902,718
Restricted cash and cash equivalents		185	4,643		4,828
Intercompany receivables	127,302	43,793		(171,095)	
Accounts receivable, net	1,047	226,869	1,108,901		1,336,817
Inventories	2,434	9,633	22,923		34,990
Deferred income taxes, net	38,806	32,867	519		72,192
Prepaid expenses and other	10,263	4,259	31,085		45,607
Total current assets	192,701	1,007,248	4,368,298	(171,095)	5,397,152
Property and equipment, net	137,044	3,391,316	11,502,619		15,030,979
Investments in subsidiaries	7,891,281	6,263,974		(14,155,255)	
Deferred financing costs, net	608	20,677	152,351		173,636
Restricted cash and cash equivalents		2,315			2,315
Intercompany receivables	31,162	128,270		(159,432)	
Intercompany notes receivable		794,286		(794,286)	
Deferred income taxes, net	544			(391)	153
Leasehold interests in land, net			1,390,468		1,390,468
Intangible assets, net	690		79,378		80,068
Other assets, net	112	18,778	150,462		169,352
Total assets	\$ 8,254,142	\$ 11,626,864	\$ 17,643,576	\$ (15,280,459)	\$ 22,244,123
Accounts payable	\$ 15,084	\$ 23,397	\$ 65,632	\$	\$ 104,113
Construction payables	280	4,477	355,152		359,909
Intercompany payables		119,203	51,892	(171,095)	
Accrued interest payable	4,674	1,087	25,907		31,668
Other accrued liabilities	28,100	212,279	1,198,731		1,439,110
Income taxes payable		4	108,056		108,060
Current maturities of long-term debt	3,688	30,561	421,597		455,846
Total current liabilities	51,826	391,008	2,226,967	(171,095)	2,498,706
Other long-term liabilities	26,215	10,723	52,507		89,445
Intercompany payables	65,201		94,231	(159,432)	
Intercompany notes payable			794,286	(794,286)	
Deferred income taxes		48,471	157,358	(391)	205,438
Deferred amounts related to mall transactions		434,251			434,251
Long-term debt	260,211	2,839,369	6,477,551		9,577,131
Total liabilities	403,453	3,723,822	9,802,900	(1,125,204)	12,804,971

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Total Las Vegas Sands Corp. stockholders equity	7,850,689	7,902,637	6,252,618	(14,155,255)	7,850,689
Noncontrolling interests		405	1,588,058		1,588,463
Total equity	7,850,689	7,903,042	7,840,676	(14,155,255)	9,439,152
Total liabilities and equity	\$ 8,254,142	\$ 11,626,864	\$ 17,643,576	\$ (15,280,459)	\$ 22,244,123

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Three Months Ended September 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Revenues:					
Casino	\$	\$ 171,472	\$ 2,029,558	\$	\$ 2,201,030
Rooms		105,695	182,154		287,849
Food and beverage		31,157	111,528		142,685
Mall			103,232		103,232
Convention, retail and other		69,094	88,212	(40,177)	117,129
		377,418	2,514,684	(40,177)	2,851,925
Less promotional allowances	(270)	(22,337)	(119,428)	(408)	(142,443)
Net revenues	(270)	355,081	2,395,256	(40,585)	2,709,482
Operating expenses:					
Casino		78,953	1,199,871	(662)	1,278,162
Rooms		32,893	26,019	(1)	58,911
Food and beverage		17,848	60,916	(1,016)	77,748
Mall			16,666		16,666
Convention, retail and other		17,963	54,346	(5,442)	66,867
Provision for doubtful accounts		9,047	63,758		72,805
General and administrative		69,861	199,172	(201)	268,832
Corporate	50,017	119	37,742	(33,261)	54,617
Pre-opening			39,872		39,872
Development	4,203			(2)	4,201
Depreciation and amortization	7,432	54,137	164,969		226,538
Amortization of leasehold interests in land			10,014		10,014
(Gain) loss on disposal of assets		(64)	218		154
	61,652	280,757	1,873,563	(40,585)	2,175,387
Operating income (loss)	(61,922)	74,324	521,693		534,095
Other income (expense):					
Interest income	44	34,804	3,557	(34,229)	4,176
Interest expense, net of amounts capitalized	(373)	(21,425)	(74,723)	34,229	(62,292)
Other income		804	1,548		2,352
Income from equity investments in subsidiaries	331,727	309,588		(641,315)	
Income before income taxes	269,476	398,095	452,075	(641,315)	478,331
Income tax benefit (expense)	80,306	(81,569)	(32,088)		(33,351)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net income	349,782	316,526	419,987	(641,315)	444,980
Net income attributable to noncontrolling interests		(685)	(94,513)		(95,198)
Net income attributable to Las Vegas Sands Corp.	\$ 349,782	\$ 315,841	\$ 325,474	\$ (641,315)	\$ 349,782

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Three Months Ended September 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Revenues:					
Casino	\$	\$ 124,258	\$ 1,778,884	\$	\$ 1,903,142
Rooms		114,046	148,306		262,352
Food and beverage		43,675	103,548		147,223
Mall			89,212		89,212
Convention, retail and other		74,333	99,038	(38,742)	134,629
		356,312	2,218,988	(38,742)	2,536,558
Less promotional allowances	(167)	(20,007)	(106,606)	(403)	(127,183)
Net revenues	(167)	336,305	2,112,382	(39,145)	2,409,375
Operating expenses:					
Casino		71,088	922,953	(663)	993,378
Rooms		35,589	17,904		53,493
Food and beverage		22,711	50,569	(1,499)	71,781
Mall			15,534		15,534
Convention, retail and other		20,069	70,232	(6,606)	83,695
Provision for doubtful accounts		260	33,693		33,953
General and administrative		65,396	175,480	(204)	240,672
Corporate	48,539	58	35,607	(30,173)	54,031
Pre-opening			15,823		15,823
Development	3,308				3,308
Depreciation and amortization	4,654	55,669	139,748		200,071
Amortization of leasehold interests in land			10,143		10,143
Loss on disposal of assets			937		937
	56,501	270,840	1,488,623	(39,145)	1,776,819
Operating income (loss)	(56,668)	65,465	623,759		632,556
Other income (expense):					
Interest income	416	29,268	1,769	(29,084)	2,369
Interest expense, net of amounts capitalized	(3,453)	(24,704)	(71,688)	29,084	(70,761)
Other expense		(2,145)	(4,472)		(6,617)
Income from equity investments in subsidiaries	461,957	393,673		(855,630)	
Income before income taxes	402,252	461,557	549,368	(855,630)	557,547
Income tax benefit (expense)	22,627	(16,715)	(58,287)		(52,375)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net income	424,879	444,842	491,081	(855,630)	505,172
Net income attributable to noncontrolling interests		(487)	(79,806)		(80,293)
Net income attributable to Las Vegas Sands Corp.	\$ 424,879	\$ 444,355	\$ 411,275	\$ (855,630)	\$ 424,879

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Nine Months Ended September 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Revenues:					
Casino	\$	\$ 424,764	\$ 6,110,183	\$	\$ 6,534,947
Rooms		331,931	498,956		830,887
Food and beverage		133,056	322,828		455,884
Mall			268,390		268,390
Convention, retail and other		218,361	262,296	(116,977)	363,680
		1,108,112	7,462,653	(116,977)	8,453,788
Less promotional allowances	(783)	(63,596)	(334,092)	(1,187)	(399,658)
Net revenues	(783)	1,044,516	7,128,561	(118,164)	8,054,130
Operating expenses:					
Casino		220,989	3,454,012	(1,830)	3,673,171
Rooms		102,974	69,240	(4)	172,210
Food and beverage		64,354	176,812	(3,144)	238,022
Mall			50,765		50,765
Convention, retail and other		61,313	177,702	(14,221)	224,794
Provision for doubtful accounts		23,070	160,327		183,397
General and administrative		206,635	540,557	(605)	746,587
Corporate	149,687	316	110,508	(98,347)	162,164
Pre-opening			134,805	(2)	134,803
Development	12,207			(11)	12,196
Depreciation and amortization	14,691	165,343	461,691		641,725
Amortization of leasehold interests in land			30,016		30,016
Impairment loss			143,674		143,674
(Gain) loss on disposal of assets	(1)	503	727		1,229
	176,584	845,497	5,510,836	(118,164)	6,414,753
Operating income (loss)	(177,367)	199,019	1,617,725		1,639,377
Other income (expense):					
Interest income	237	99,361	15,224	(98,106)	16,716
Interest expense, net of amounts capitalized	(4,107)	(70,686)	(214,810)	98,106	(191,497)
Other income (expense)	(47)	480	282		715
Loss on modification or early retirement of debt	(2,831)	(1,599)	(14,804)		(19,234)
Income from equity investments in subsidiaries	1,142,450	959,487		(2,101,937)	
Income before income taxes	958,335	1,186,062	1,403,617	(2,101,937)	1,446,077

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Income tax benefit (expense)	130,976	(122,787)	(143,796)		(135,607)
Net income	1,089,311	1,063,275	1,259,821	(2,101,937)	1,310,470
Net income attributable to noncontrolling interests		(1,946)	(219,213)		(221,159)
Net income attributable to Las Vegas Sands Corp.	\$ 1,089,311	\$ 1,061,329	\$ 1,040,608	\$ (2,101,937)	\$ 1,089,311

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Nine Months Ended September 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Revenues:					
Casino	\$	\$ 312,504	\$ 5,117,399	\$	\$ 5,429,903
Rooms		339,851	394,171		734,022
Food and beverage		141,555	297,077		438,632
Mall			218,956		218,956
Convention, retail and other		208,032	265,419	(103,269)	370,182
		1,001,942	6,293,022	(103,269)	7,191,695
Less promotional allowances	(502)	(53,850)	(269,774)	(1,179)	(325,305)
Net revenues	(502)	948,092	6,023,248	(104,448)	6,866,390
Operating expenses:					
Casino		195,274	2,695,844	(1,791)	2,889,327
Rooms		101,818	50,861		152,679
Food and beverage		69,661	151,421	(4,463)	216,619
Mall			43,756		43,756
Convention, retail and other		62,783	201,822	(16,863)	247,742
Provision for doubtful accounts		6,851	85,656		92,507
General and administrative		189,830	485,447	(559)	674,718
Corporate	118,588	196	95,971	(80,772)	133,983
Pre-opening		15	43,457		43,472
Development	6,301				6,301
Depreciation and amortization	13,315	172,282	410,872		596,469
Amortization of leasehold interests in land			33,333		33,333
(Gain) loss on disposal of assets	7,663	2,027	(811)		8,879
	145,867	800,737	4,297,629	(104,448)	5,139,785
Operating income (loss)	(146,369)	147,355	1,725,619		1,726,605
Other income (expense):					
Interest income	3,504	81,722	4,362	(81,144)	8,444
Interest expense, net of amounts capitalized	(10,353)	(70,638)	(215,091)	81,144	(214,938)
Other expense		(1,873)	(7,511)		(9,384)
Income from equity investments in subsidiaries	1,233,759	1,039,759		(2,273,518)	
Income before income taxes	1,080,541	1,196,325	1,507,379	(2,273,518)	1,510,727
Income tax benefit (expense)	44,298	(43,736)	(152,522)		(151,960)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net income	1,124,839	1,152,589	1,354,857	(2,273,518)	1,358,767
Net income attributable to noncontrolling interests		(1,779)	(232,149)		(233,928)
Net income attributable to Las Vegas Sands Corp.	\$ 1,124,839	\$ 1,150,810	\$ 1,122,708	\$ (2,273,518)	\$ 1,124,839

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME****For the Three Months Ended September 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net income	\$ 349,782	\$ 316,526	\$ 419,987	\$ (641,315)	\$ 444,980
Currency translation adjustment	93,693	79,671	94,294	(173,364)	94,294
Total comprehensive income	443,475	396,197	514,281	(814,679)	539,274
Comprehensive income attributable to noncontrolling interests		(685)	(95,114)		(95,799)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 443,475	\$ 395,512	\$ 419,167	\$ (814,679)	\$ 443,475

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME****For the Three Months Ended September 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net income	\$ 424,879	\$ 444,842	\$ 491,081	\$ (855,630)	\$ 505,172
Currency translation adjustment	(115,428)	(98,434)	(117,492)	213,862	(117,492)
Total comprehensive income	309,451	346,408	373,589	(641,768)	387,680
Comprehensive income attributable to noncontrolling interests		(487)	(77,742)		(78,229)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 309,451	\$ 345,921	\$ 295,847	\$ (641,768)	\$ 309,451

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME****For the Nine Months Ended September 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net income	\$ 1,089,311	\$ 1,063,275	\$ 1,259,821	\$ (2,101,937)	\$ 1,310,470
Currency translation adjustment	162,118	138,465	165,214	(300,583)	165,214
Total comprehensive income	1,251,429	1,201,740	1,425,035	(2,402,520)	1,475,684
Comprehensive income attributable to noncontrolling interests		(1,946)	(222,309)		(224,255)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 1,251,429	\$ 1,199,794	\$ 1,202,726	\$ (2,402,520)	\$ 1,251,429

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME****For the Nine Months Ended September 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net income	\$ 1,124,839	\$ 1,152,589	\$ 1,354,857	\$ (2,273,518)	\$ 1,358,767
Currency translation adjustment	(26,452)	(23,110)	(28,644)	49,562	(28,644)
Total comprehensive income	1,098,387	1,129,479	1,326,213	(2,223,956)	1,330,123
Comprehensive income attributable to noncontrolling interests		(1,779)	(229,957)		(231,736)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 1,098,387	\$ 1,127,700	\$ 1,096,256	\$ (2,223,956)	\$ 1,098,387

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS****For the Nine Months Ended September 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net cash generated from operating activities	\$ 356,400	\$ 1,133,389	\$ 2,038,698	\$ (1,355,654)	\$ 2,172,833
Cash flows from investing activities:					
Change in restricted cash and cash equivalents			(717)		(717)
Capital expenditures	(33,081)	(91,052)	(938,645)		(1,062,778)
Proceeds from disposal of property and equipment		348	1,918		2,266
Notes receivable to non-restricted subsidiaries		(9,773)		9,773	
Dividends received from non-restricted subsidiaries		959,500		(959,500)	
Repayment of receivable from non-restricted subsidiaries		570		(570)	
Capital contributions to subsidiaries	(34,064)	(880,000)		914,064	
Net cash used in investing activities	(67,145)	(20,407)	(937,444)	(36,233)	(1,061,229)
Cash flows from financing activities:					
Proceeds from exercise of stock options	24,505		5,865		30,370
Proceeds from the exercise of warrants	528,908				528,908
Dividends paid	(616,052)		(357,056)		(973,108)
Distributions to noncontrolling interests		(1,946)	(5,678)		(7,624)
Deemed distribution to Principal Stockholder			(18,576)		(18,576)
Dividends paid to Las Vegas Sands Corp.		(442,138)	(75,012)	517,150	
Dividends paid to Restricted Subsidiaries			(1,798,004)	1,798,004	
Capital contributions received			914,064	(914,064)	
Borrowings from Restricted Subsidiaries			9,773	(9,773)	
Repayments on borrowings from Restricted Subsidiaries			(570)	570	
Proceeds from 2012 Singapore credit facility			3,625,516		3,625,516
Repayments on Singapore credit facility			(3,635,676)		(3,635,676)
Repayments on senior secured credit facility		(419,448)			(419,448)
Redemption of senior notes	(189,712)				(189,712)
Repayments on ferry financing			(140,337)		(140,337)
Repayments on airplane financings	(2,766)				(2,766)
Repayments on HVAC equipment lease		(1,227)			(1,227)
Repayments on other long-term debt		(372)	(1,773)		(2,145)
Payments of deferred financing costs			(100,190)		(100,190)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net cash used in financing activities	(255,117)	(865,131)	(1,577,654)	1,391,887	(1,306,015)
Effect of exchange rate on cash			37,108		37,108
Increase (decrease) in cash and cash equivalents	34,138	247,851	(439,292)		(157,303)
Cash and cash equivalents at beginning of period	12,849	689,642	3,200,227		3,902,718
Cash and cash equivalents at end of period	\$ 46,987	\$ 937,493	\$ 2,760,935	\$	\$ 3,745,415

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS****For the Nine Months Ended September 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net cash generated from (used in) operating activities	\$ (43,269)	\$ 292,218	\$ 1,825,489	\$ (145,265)	\$ 1,929,173
Cash flows from investing activities:					
Change in restricted cash and cash equivalents		2,070	588,026		590,096
Capital expenditures	(11,284)	(29,229)	(1,047,092)		(1,087,605)
Proceeds from disposal of property and equipment			5,487		5,487
Acquisition of intangible assets	(100)				(100)
Notes receivable to non-restricted subsidiaries		(42,963)		42,963	
Dividends received from non-restricted subsidiaries		67,472		(67,472)	
Repayment of receivable from non-restricted subsidiaries		700		(700)	
Capital contributions to subsidiaries	(50,026)			50,026	
Net cash used in investing activities	(61,410)	(1,950)	(453,579)	24,817	(492,122)
Cash flows from financing activities:					
Proceeds from exercise of stock options	20,390		2,022		22,412
Proceeds from the exercise of warrants	9,662				9,662
Dividends paid	(57,957)				(57,957)
Distribution to noncontrolling interests		(1,779)	(6,027)		(7,806)
Dividends paid to Las Vegas Sands Corp.		(85,265)		85,265	
Dividends paid to Restricted Subsidiaries			(127,472)	127,472	
Capital contributions received		50,000	26	(50,026)	
Borrowings from Restricted Subsidiaries			42,963	(42,963)	
Repayments on borrowings from Restricted Subsidiaries			(700)	700	
Repayments on Singapore credit facility			(302,210)		(302,210)
Repayments on VML credit facility			(43,750)		(43,750)
Repayments on senior secured credit facility		(21,703)			(21,703)
Repayments on ferry financing			(26,243)		(26,243)
Repayments on airplane financings	(2,766)				(2,766)
Repayments on HVAC equipment lease		(1,261)			(1,261)
Repayments on other long-term debt			(1,470)		(1,470)
Repurchase of preferred stock	(64,949)				(64,949)
Payments of preferred stock inducement premium	(16,494)				(16,494)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Payments of deferred financing costs			(6,076)		(6,076)
Net cash used in financing activities:	(112,114)	(60,008)	(468,937)	120,448	(520,611)
Effect of exchange rate on cash			(1,946)		(1,946)
Increase (decrease) in cash and cash equivalents	(216,793)	230,260	901,027		914,494
Cash and cash equivalents at beginning of period	1,031,844	412,226	1,593,011		3,037,081
Cash and cash equivalents at end of period	\$ 815,051	\$ 642,486	\$ 2,494,038	\$	\$ 3,951,575

Table of Contents**LAS VEGAS SANDS CORP. AND SUBSIDIARIES****ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with, and is qualified in its entirety by, the condensed consolidated financial statements and the notes thereto, and other financial information included in this Form 10-Q. Certain statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations are forward-looking statements. See Special Note Regarding Forward-Looking Statements.

Operations

We view each of our casino properties as an operating segment. Our operating segments in the Macao Special Administrative Region (Macao) of the People's Republic of China consist of The Venetian Macao Resort Hotel (The Venetian Macao); the Four Seasons Hotel Macao, Cotai Strip and the Plaza Casino (collectively, the Four Seasons Macao); the Sands Macao; Sands Cotai Central, which opened phases I and IIA in April and September 2012, respectively; and other ancillary operations in that region (Other Asia). Our operating segment in Singapore is the Marina Bay Sands. Our operating segments in the United States consist of The Venetian Resort Hotel Casino (The Venetian Las Vegas), The Palazzo Resort Hotel Casino (The Palazzo) and the Sands Casino Resort Bethlehem (the Sands Bethlehem). The Venetian Las Vegas and The Palazzo operating segments are managed as a single integrated resort and have been aggregated into one reportable segment (the Las Vegas Operating Properties), considering their similar economic characteristics, types of customers, types of services and products, the regulatory business environment of the operations within each segment and our organizational and management reporting structure.

Macao

We own 70.3% of Sands China Ltd. (SCL), which includes the operations of The Venetian Macao, Four Seasons Macao, Sands Macao, Sands Cotai Central and other ancillary operations that support these properties. We operate the gaming areas within these properties pursuant to a 20-year gaming subconcession.

We own and operate The Venetian Macao, which anchors the Cotai Strip, our master-planned development of integrated resort properties on an area of approximately 140 acres in Macao (consisting of parcels referred to as 1, 2, 3 and 5 and 6). The Venetian Macao (located on parcel 1) includes a 39-floor luxury hotel with over 2,900 suites; approximately 534,000 square feet of gaming space; a 15,000-seat arena; an 1,800-seat theater; retail and dining space of approximately 1.0 million square feet; and a convention center and meeting room complex of approximately 1.2 million square feet. Approximately 83.4% and 83.8% of the gross revenue at The Venetian Macao for the nine months ended September 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived from room, mall, food and beverage and other non-gaming sources.

We own the Four Seasons Macao (located on parcel 2), which is adjacent and connected to The Venetian Macao. The Four Seasons Macao is an integrated resort that includes 360 rooms and suites managed and operated by Four Seasons Hotels Inc., and features 19 Paiza mansions; approximately 91,000 square feet of gaming space; retail space of approximately 211,000 square feet, which is connected to the mall at The Venetian Macao; several food and beverage offerings; and conference, banquet and other facilities operated by us. This integrated resort will also feature the Four Seasons Apartment Hotel Macao, Cotai Strip (the Four Seasons Apartments), an apart-hotel tower that consists of approximately 1.0 million square feet of Four Seasons-serviced and -branded luxury apart-hotel units and common areas. We have completed the structural work of the tower and expect to monetize units within the Four Seasons Apartments after the necessary government approvals are obtained and future demand warrants it. Approximately 87.3% and 83.0% of the gross revenue at the Four Seasons Macao for the nine months ended September 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived primarily from mall and room operations.

Table of Contents

We own and operate the Sands Macao, the first Las Vegas-style casino in Macao. The Sands Macao includes approximately 197,000 square feet of gaming space; a 289-suite hotel tower; several restaurants; VIP facilities; a theater and other high-end services and amenities. Approximately 94.6% and 94.5% of the gross revenue at the Sands Macao for the nine months ended September 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived primarily from food and beverage operations.

In April and September 2012, we opened phases I and IIA, respectively, of our Sands Cotai Central integrated resort (located on parcels 5 and 6), which is situated across the street from The Venetian Macao and Four Seasons Macao. Phase I consists of a hotel tower on parcel 5, which includes approximately 600 five-star rooms and suites under the Conrad brand and approximately 1,200 four-star rooms and suites under the Holiday Inn brand. Phase I also includes completion of the structural work of an adjacent hotel tower, located on parcel 6, to be managed by Sheraton International Inc. and Sheraton Overseas Management Co. (collectively Starwood) under the Sheraton Towers brand; a variety of retail offerings; more than 300,000 square feet of meeting space; several food and beverage establishments; along with the 106,000-square-foot casino and VIP gaming areas. Phase IIA includes the first hotel tower on parcel 6, which features approximately 1,800 additional Sheraton-branded rooms, along with the second casino and the remaining retail, entertainment, dining and meeting facilities. Phase IIB, which is projected to open in the first quarter of 2013, consists of the second hotel tower on parcel 6 and will feature an additional 2,100 rooms and suites under the Sheraton Towers brand. Upon completion of phases I and II of the project, the integrated resort will feature approximately 300,000 square feet of gaming space, approximately 1.2 million square feet of retail, entertainment, dining and exhibition and conference facilities, and a multipurpose theater. The total cost to complete phase IIB is expected to be approximately \$700 million. Phase III of the project is expected to include a fourth hotel and mixed-use tower, located on parcel 5, to be managed by Starwood under the St. Regis brand and the total cost to complete is expected to be approximately \$450 million. We intend to commence construction of phase III of the project as demand and market conditions warrant it. As of September 30, 2012, we have capitalized costs of \$3.81 billion for the entire project, including the land premium (net of amortization) and \$229.6 million in outstanding construction payables. Approximately 88.0% of the gross revenue at Sands Cotai Central for the period ended September 30, 2012, was derived from gaming activities, with the remainder derived primarily from room and food and beverage operations.

Singapore

We own and operate the Marina Bay Sands in Singapore, which features three 55-story hotel towers (with approximately 2,600 rooms and suites), the Sands SkyPark (which sits atop the hotel towers and features an infinity swimming pool and several dining options), approximately 160,000 square feet of gaming space, an enclosed retail, dining and entertainment complex of approximately 800,000 net leasable square feet, a convention center and meeting room complex of approximately 1.2 million square feet, theaters and a landmark iconic structure at the bay-front promenade that contains an art/science museum. Approximately 75.1% and 76.5% of the gross revenue at the Marina Bay Sands for the nine months ended September 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived from room, food and beverage, mall and other non-gaming sources.

Table of Contents*United States**Las Vegas*

Our Las Vegas Operating Properties, situated on or near the Las Vegas Strip, consist of The Venetian Las Vegas, a Renaissance Venice-themed resort; The Palazzo, a resort featuring modern European ambience and design; and an expo and convention center of approximately 1.2 million square feet (the Sands Expo Center). Our Las Vegas Operating Properties represent an integrated resort with approximately 7,100 suites and approximately 225,000 square feet of gaming space. Our Las Vegas Operating Properties also feature a meeting and conference facility of approximately 1.1 million square feet; Canyon Ranch SpaClub facilities; a Paiza Club, offering services and amenities to premium customers, including luxurious VIP suites, spa facilities and private VIP gaming room facilities; entertainment facilities and enclosed retail, dining and entertainment complexes located within The Venetian Las Vegas (The Grand Canal Shoppes) and The Palazzo (The Shoppes at The Palazzo), both of which were sold to GGP Limited Partnership (GGP). See Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 2 Property and Equipment, Net regarding the sale of The Shoppes at The Palazzo.

Approximately 62.8% and 70.0% of gross revenue at our Las Vegas Operating Properties for the nine months ended September 30, 2012 and 2011, respectively, was derived from room, food and beverage and other non-gaming sources, with the remainder derived from gaming activities. The percentage of non-gaming revenue reflects the integrated resort's emphasis on the group convention and trade show business.

Pennsylvania

We own and operate the Sands Bethlehem, a gaming, hotel, retail and dining complex located on the site of the historic Bethlehem Steel Works in Bethlehem, Pennsylvania. Sands Bethlehem currently features approximately 152,000 square feet of gaming space; a 300-room hotel tower, which opened in May 2011; a 150,000-square-foot retail facility, with a progressive opening that began in November 2011; an arts and cultural center; a 50,000-square-foot multipurpose event center, which opened in May 2012; and is the broadcast home of the local PBS affiliate. Sands Bethlehem is also expected to be home to the National Museum of Industrial History. We own 86% of the economic interest in the gaming, hotel and entertainment portion of the property through our ownership interest in Sands Bethworks Gaming LLC and more than 35% of the economic interest in the retail portion of the property through our ownership interest in Sands Bethworks Retail LLC. Approximately 88.7% and 90.3% of the gross revenue at Sands Bethlehem for the nine months ended September 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived primarily from food and beverage and other non-gaming sources.

Critical Accounting Policies and Estimates

The preparation of our condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires our management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. These estimates and judgments are based on historical information, information that is currently available to us and on various other assumptions that management believes to be reasonable under the circumstances. Actual results could vary from those estimates and we may change our estimates and assumptions in future evaluations. Changes in these estimates and assumptions may have a material effect on our financial condition and results of operations. We believe that these critical accounting policies affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements. For a discussion of our significant accounting policies and estimates, please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations presented in our 2011 Annual Report on Form 10-K filed on February 29, 2012.

There were no newly identified significant accounting estimates during the nine months ended September 30, 2012, nor were there any material changes to the critical accounting policies and estimates discussed in our 2011 Annual Report.

Table of Contents**Recent Accounting Pronouncements**

See related disclosure at Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 1 Organization and Business of Company Recent Accounting Pronouncements.

Summary Financial Results

The following table summarizes our results of operations:

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2012	2011	Percent Change	2012	2011	Percent Change
	(Dollars in thousands)					
Net revenues	\$ 2,709,482	\$ 2,409,375	12.5%	\$ 8,054,130	\$ 6,866,390	17.3%
Operating expenses	2,175,387	1,776,819	22.4%	6,414,753	5,139,785	24.8%
Operating income	534,095	632,556	(15.6)%	1,639,377	1,726,605	(5.1)%
Income before income taxes	478,331	557,547	(14.2)%	1,446,077	1,510,727	(4.3)%
Net income	444,980	505,172	(11.9)%	1,310,470	1,358,767	(3.6)%
Net income attributable to Las Vegas Sands Corp.	349,782	424,879	(17.7)%	1,089,311	1,124,839	(3.2)%

	Percent of Net Revenues				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2012	2011	2012	2011	2011
Operating expenses	80.3%	73.7%	79.6%	74.9%	74.9%
Operating income	19.7%	26.3%	20.4%	25.1%	25.1%
Income before income taxes	17.7%	23.1%	18.0%	22.0%	22.0%
Net income	16.4%	21.0%	16.3%	19.8%	19.8%
Net income attributable to Las Vegas Sands Corp.	12.9%	17.6%	13.5%	16.4%	16.4%

Operating Results**Key Operating Revenue Measurements**

Operating revenues at The Venetian Macao, Four Seasons Macao, Sands Cotai Central, Marina Bay Sands and our Las Vegas Operating Properties are dependent upon the volume of customers who stay at the hotel, which affects the price that can be charged for hotel rooms and the volume of table games and slot machine play (including similar electronic gaming devices). Operating revenues at Sands Macao and Sands Bethlehem are principally driven by casino customers who visit the properties on a daily basis.

The following are the key measurements we use to evaluate operating revenues:

Casino revenue measurements for Macao and Singapore: Macao and Singapore table games are segregated into two groups, consistent with the Macao and Singapore markets convention: Rolling Chip play (all VIP players) and Non-Rolling Chip play (mostly non-VIP players). The volume measurement for Rolling Chip play is non-negotiable gaming chips wagered and lost. The volume measurement for Non-Rolling Chip play is table games drop (drop), which is the sum of markers issued (credit instruments) less markers paid at the table, plus cash deposited in the table drop box. Rolling Chip and Non-Rolling Chip volume measurements are not comparable as the amounts wagered and lost are substantially higher than the amounts dropped. Slot handle (handle), also a volume measurement, is the gross amount wagered for the period cited.

Table of Contents

We view Rolling Chip win as a percentage of Rolling Chip volume, Non-Rolling Chip win as a percentage of drop and slot hold as a percentage of slot handle. Win or hold percentage represents the percentage of Rolling Chip volume, Non-Rolling Chip drop or slot handle that is won by the casino and recorded as casino revenue. Based upon our mix of table games, our Rolling Chip win percentage (calculated before discounts and commissions) is expected to be 2.7% to 3.0% and has produced a trailing 12-month win percentage of 2.88% and 2.79% at our combined Macao operating properties and Marina Bay Sands, respectively. Our Non-Rolling Chip table games have produced a trailing 12-month win percentage (calculated before discounts) of 30.2%, 20.8%, 40.4% and 23.1% at The Venetian Macao, Sands Macao, Four Seasons Macao and Marina Bay Sands, respectively. Our slot machines have produced a trailing 12-month hold percentage (calculated before slot club cash incentives) of 5.4%, 4.4%, 5.1% and 5.3% at The Venetian Macao, Sands Macao, Four Seasons Macao and Marina Bay Sands, respectively. Actual win may vary from the trailing 12-month win and hold percentages. Generally, slot machine play is conducted on a cash basis. In Macao and Singapore, 32.1% and 33.9%, respectively, of our table games play was conducted on a credit basis for the nine months ended September 30, 2012.

Casino revenue measurements for the U.S.: The volume measurements in the U.S. are table games drop and slot handle, as previously described. We view table games win as a percentage of drop and slot hold as a percentage of handle. Based upon our mix of table games, our table games have produced a trailing 12-month win percentage (calculated before discounts) of 22.1% and 15.0% at our Las Vegas Operating Properties and at Sands Bethlehem, respectively. Our slot machines have produced a trailing 12-month hold percentage (calculated before slot club cash incentives) of 8.7% and 7.2% at our Las Vegas Operating Properties and at Sands Bethlehem, respectively. Actual win may vary from the trailing 12-month win and hold percentages. As in Macao and Singapore, slot machine play is generally conducted on a cash basis. Approximately 73.4% of our table games play in Las Vegas, for nine months ended September 30, 2012, was conducted on a credit basis, while our table games play in Pennsylvania is primarily conducted on a cash basis.

Hotel revenue measurements: Performance indicators used are occupancy rate, which is the average percentage of available hotel rooms occupied during a period, and average daily room rate, which is the average price of occupied rooms per day. The calculations of the hotel occupancy and average daily room rates include the impact of rooms provided on a complimentary basis. Complimentary room rates are determined based on an analysis of retail, or cash, room rates by customer segment and type of room product to ensure the complimentary room rates are consistent with retail rates. Revenue per available room represents a summary of hotel average daily room rates and occupancy. Because not all available rooms are occupied, average daily room rates are normally higher than revenue per available room. Reserved rooms where the guests do not show up for their stay and lose their deposit may be re-sold to walk-in guests. These rooms are considered to be occupied twice for statistical purposes due to obtaining the original deposit and the walk-in guest revenue. In cases where a significant number of rooms are resold, occupancy rates may be in excess of 100% and revenue per available room may be higher than the average daily room rate.

Mall revenue measurements: Occupancy, base rent per square foot and tenant sales per square foot are used as performance indicators. Occupancy represents gross leasable occupied area (GLOA) divided by gross leasable area (GLA) at the end of the reporting period. GLOA is the sum of: (1) tenant occupied space under lease and (2) tenants no longer occupying space, but paying rent. GLA does not include space that is currently under development or not on the market for lease. Base rent per square foot is the weighted average base, or minimum, rent charge in effect at the end of the reporting period for all tenants that would qualify to be included in occupancy. Tenant sales per square foot is the sum of reported comparable sales for the trailing 12 months divided by the comparable square footage for the same period. Only tenants that have been open for a minimum of 12 months are included in the tenant sales per square foot calculation.

Table of Contents**Three Months Ended September 30, 2012 Compared to the Three Months Ended September 30, 2011****Operating Revenues**

Our net revenues consisted of the following:

	Three Months Ended September 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 2,201,030	\$ 1,903,142	15.7%
Rooms	287,849	262,352	9.7%
Food and beverage	142,685	147,223	(3.1)%
Mall	103,232	89,212	15.7%
Convention, retail and other	117,129	134,629	(13.0)%
	2,851,925	2,536,558	12.4%
Less promotional allowances	(142,443)	(127,183)	(12.0)%
Total net revenues	\$ 2,709,482	\$ 2,409,375	12.5%

Consolidated net revenues were \$2.71 billion for the three months ended September 30, 2012, an increase of \$300.1 million compared to \$2.41 billion for the three months ended September 30, 2011. The increase was driven by \$295.9 million of net revenues at Sands Cotai Central, which opened in April 2012, and increases of \$83.5 million and \$55.4 million at The Venetian Macao and Four Seasons Macao, respectively, partially offset by a decrease of \$166.9 million at Marina Bay Sands.

Casino revenues increased \$297.9 million compared to the three months ended September 30, 2011. The increase is attributable to \$272.1 million of revenues at Sands Cotai Central, an \$84.2 million increase at The Venetian Macao, driven by increases in Rolling Chip and Non-Rolling Chip win percentage, a \$54.1 million increase at Four Seasons Macao, driven by an increase in Rolling Chip volume and a \$47.2 million increase at our Las Vegas Operating Properties, driven by an increase in table games win percentage. These increases were partially offset by a decrease of \$181.1 million at Marina Bay Sands, driven by decreases in Rolling Chip volume and win percentage. The following table summarizes the results of our casino activity:

	Three Months Ended September 30,		
	2012	2011	Change
	(Dollars in thousands)		
Macao Operations:			
The Venetian Macao			
Total casino revenues	\$ 671,104	\$ 586,945	14.3%
Non-Rolling Chip drop	\$ 1,140,871	\$ 1,074,230	6.2%
Non-Rolling Chip win percentage	31.3%	27.6%	3.7pts
Rolling Chip volume	\$ 11,199,354	\$ 12,706,769	(11.9)%
Rolling Chip win percentage	3.32%	2.66%	0.66pts
Slot handle	\$ 1,262,770	\$ 897,109	40.8%
Slot hold percentage	4.9%	6.4%	(1.5)pts
Sands Macao			
Total casino revenues	\$ 307,731	\$ 299,761	2.7%
Non-Rolling Chip drop	\$ 738,953	\$ 722,595	2.3%
Non-Rolling Chip win percentage	20.8%	20.0%	0.8pts
Rolling Chip volume	\$ 6,818,553	\$ 7,902,923	(13.7)%
Rolling Chip win percentage	2.96%	2.65%	0.31pts

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Slot handle	\$	596,340	\$	536,479	11.2%
Slot hold percentage		4.2%		5.3%	(1.1)pts
Four Seasons Macao					
Total casino revenues	\$	194,670	\$	140,598	38.5%
Non-Rolling Chip drop	\$	110,834	\$	107,610	3.0%
Non-Rolling Chip win percentage		32.6%		38.9%	(6.3)pts
Rolling Chip volume	\$	8,962,513	\$	4,160,488	115.4%
Rolling Chip win percentage		2.58%		2.90%	(0.32)pts
Slot handle	\$	214,810	\$	201,540	6.6%
Slot hold percentage		4.4%		6.4%	(2.0)pts
Sands Cotai Central					
Total casino revenues	\$	272,138	\$		%
Non-Rolling Chip drop	\$	541,956	\$		%
Non-Rolling Chip win percentage		20.7%		%	pts
Rolling Chip volume	\$	9,055,220	\$		%
Rolling Chip win percentage		2.28%		%	pts
Slot handle	\$	1,032,351	\$		%
Slot hold percentage		3.1%		%	pts

Table of Contents**Singapore Operations:****Marina Bay Sands**

Total casino revenues	\$ 470,838	\$ 651,928	(27.8)%
Non-Rolling Chip drop	\$ 1,131,326	\$ 1,199,171	(5.7)%
Non-Rolling Chip win percentage	24.0%	22.6%	1.4pts
Rolling Chip volume	\$ 11,790,826	\$ 16,720,235	(29.5)%
Rolling Chip win percentage	1.79%	2.69%	(0.90)pts
Slot handle	\$ 2,620,753	\$ 2,792,485	(6.1)%
Slot hold percentage	5.2%	5.3%	(0.1)pts

U.S. Operations:**Las Vegas Operating Properties**

Total casino revenues	\$ 171,472	\$ 124,258	38.0%
Table games drop	\$ 581,484	\$ 536,109	8.5%
Table games win percentage	28.1%	20.4%	7.7pts
Slot handle	\$ 498,446	\$ 490,244	1.7%
Slot hold percentage	8.7%	8.7%	pts

Sands Bethlehem

Total casino revenues	\$ 113,077	\$ 99,652	13.5%
Table games drop	\$ 234,881	\$ 188,908	24.3%
Table games win percentage	16.0%	14.3%	1.7pts
Slot handle	\$ 1,015,293	\$ 988,426	2.7%
Slot hold percentage	7.2%	7.1%	0.1pts

In our experience, average win percentages remain steady when measured over extended periods of time, but can vary considerably within shorter time periods as a result of the statistical variances that are associated with games of chance in which large amounts are wagered.

Room revenues increased \$25.5 million compared to the three months ended September 30, 2011. The increase is attributable to \$24.0 million at Sands Cotai Central and a \$9.3 million increase at Marina Bay Sands, driven by an increase in average daily room rates. These increases were partially offset by an \$8.4 million decrease at our Las Vegas Operating Properties, driven by a decrease in occupancy. The suites at Sands Macao are primarily provided to casino patrons on a complimentary basis. The following table summarizes the results of our room activity:

	Three Months Ended September 30,		
	2012	2011	Change
	(Room revenues in thousands)		
Macao Operations:			
The Venetian Macao			
Total room revenues	\$ 55,354	\$ 57,083	(3.0)%
Occupancy rate	93.9%	94.1%	(0.2)pts
Average daily room rate	\$ 227	\$ 232	(2.2)%
Revenue per available room	\$ 213	\$ 218	(2.3)%
Sands Macao			
Total room revenues	\$ 6,037	\$ 6,157	(1.9)%
Occupancy rate	97.3%	92.9%	4.4pts
Average daily room rate	\$ 236	\$ 251	(6.0)%
Revenue per available room	\$ 230	\$ 233	(1.3)%
Four Seasons Macao			
Total room revenues	\$ 10,009	\$ 8,257	21.2%
Occupancy rate	83.1%	70.8%	12.3pts
Average daily room rate	\$ 349	\$ 335	4.2%
Revenue per available room	\$ 290	\$ 237	22.4%
Sands Cotai Central			
Total room revenues	\$ 24,002	\$	%
Occupancy rate	88.9%	%	pts
Average daily room rate	\$ 149	\$	%
Revenue per available room	\$ 132	\$	%

Table of Contents**Singapore Operations:****Marina Bay Sands**

Total room revenues	\$	84,003	\$	74,665	12.5%
Occupancy rate		99.8%		98.1%	1.7pts
Average daily room rate	\$	361	\$	327	10.4%
Revenue per available room	\$	360	\$	321	12.1%

U.S. Operations:**Las Vegas Operating Properties**

Total room revenues	\$	105,695	\$	114,046	(7.3)%
Occupancy rate		87.3%		92.7%	(5.4)pts
Average daily room rate	\$	191	\$	191	%
Revenue per available room	\$	167	\$	177	(5.6)%

Sands Bethlehem

Total room revenues	\$	2,749	\$	2,144	28.2%
Occupancy rate		69.6%		47.3%	22.3pts
Average daily room rate	\$	142	\$	168	(15.5)%
Revenue per available room	\$	99	\$	79	25.3%

Food and beverage revenues decreased \$4.5 million compared to the three months ended September 30, 2011. The decrease was primarily attributable to a \$14.8 million decrease at our Las Vegas Operating Properties, driven by a decrease in banquet operations, partially offset by \$11.3 million in revenues at Sands Cotai Central.

Mall revenues increased \$14.0 million compared to the three months ended September 30, 2011. The increase was primarily due to a \$10.9 million increase at our Macao operating properties, driven by higher base and overage rents, and the opening of Sands Cotai Central, as well as a \$2.7 million increase at Marina Bay Sands, driven by an increase in mall occupancy. The following table summarizes the results of our mall activity:

	Three Months Ended September 30,				
	2012	2011	Change		
	(Mall revenues in thousands)				
Macao Operations:					
The Grand Canal Shoppes at The Venetian Macao					
Total mall revenues	\$	36,346	\$	31,305	16.1%
Mall gross leasable area (in square feet)		809,024		821,127	(1.5)%
Occupancy		91.7%		89.9%	1.8pts
Base rent per square foot	\$	140	\$	126	11.1%
Tenant sales per square foot	\$	1,186	\$	971	22.1%
The Shoppes at Four Seasons					
Total mall revenues	\$	23,112	\$	20,969	10.2%
Mall gross leasable area (in square feet)		189,088		191,683	(1.4)%
Occupancy		91.2%		90.6%	0.6pts
Base rent per square foot	\$	150	\$	147	2.0%
Tenant sales per square foot	\$	4,353	\$	3,042	43.1%
The Shoppes at Sands Cotai Central⁽¹⁾					
Total mall revenues	\$	3,693	\$		%
Mall gross leasable area (in square feet)		210,143			%
Occupancy		100.0%		%	pts
Base rent per square foot	\$	131	\$		%
Singapore Operations:					
The Shoppes at Marina Bay Sands					
Total mall revenues	\$	39,670	\$	36,938	7.4%
Mall gross leasable area (in square feet)		631,024		628,894	0.3%
Occupancy		96.2%		91.6%	4.6pts
Base rent per square foot	\$	216	\$	163	32.5%
Tenant sales per square foot	\$	1,366	\$	1,381	(1.1)%

U.S. Operations:

The Shoppes at Sands Bethlehem⁽²⁾

Total mall revenues	\$	411	\$	%
Mall gross leasable area (in square feet)		129,216		%
Occupancy		71.3%		%
				pts

- (1) Phases I and II of The Shoppes at Sands Cotai Central opened in April and September 2012, respectively.
- (2) Base rent per square foot and tenant sales per square foot are excluded from the table as a progressive opening of The Shoppes at Sands Bethlehem began in November 2011.

Table of Contents

Convention, retail and other revenues decreased \$17.5 million compared to the three months ended September 30, 2011. The decrease was primarily due to a \$6.4 million decrease at Marina Bay Sands, driven by a decrease in entertainment revenue, and a \$6.2 million decrease in Other Asia, driven by our ferry operations.

Operating Expenses

The breakdown of operating expenses is as follows:

	Three Months Ended September 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 1,278,162	\$ 993,378	28.7%
Rooms	58,911	53,493	10.1%
Food and beverage	77,748	71,781	8.3%
Mall	16,666	15,534	7.3%
Convention, retail and other	66,867	83,695	(20.1)%
Provision for doubtful accounts	72,805	33,953	114.4%
General and administrative	268,832	240,672	11.7%
Corporate	54,617	54,031	1.1%
Pre-opening	39,872	15,823	152.0%
Development	4,201	3,308	27.0%
Depreciation and amortization	226,538	200,071	13.2%
Amortization of leasehold interests in land	10,014	10,143	(1.3)%
Loss on disposal of assets	154	937	(83.6)%
Total operating expenses	\$ 2,175,387	\$ 1,776,819	22.4%

Operating expenses were \$2.18 billion for the three months ended September 30, 2012, an increase of \$398.6 million compared to \$1.78 billion for the three months ended September 30, 2011. The increase in operating expenses was primarily attributable to the opening of Sands Cotai Central, as well as an increase in casino activity at our other Macao operating properties.

Casino expenses increased \$284.8 million compared to the three months ended September 30, 2011. Of the increase, \$195.1 million was attributable to Sands Cotai Central. There were also increases of \$58.2 million and \$43.4 million at Four Seasons Macao and The Venetian Macao, respectively, driven by the 39% gross win tax on increased casino revenue. This was partially offset by a decrease of \$20.3 million at Marina Bay Sands, driven by a decrease in gaming taxes due to decreased casino revenue.

Convention, retail and other expenses decreased \$16.8 million compared to the three months ended September 30, 2011. The decrease was primarily due to decreases of \$8.4 million and \$7.6 million at Marina Bay Sands and The Venetian Macao, respectively, driven primarily by a decrease in entertainment expense.

The provision for doubtful accounts was \$72.8 million for the three months ended September 30, 2012, compared to \$34.0 million for the three months ended September 30, 2011. The increase was primarily due to increases of \$15.1 million and \$14.9 million at our Macao operating properties and Marina Bay Sands, respectively, driven by increases in accounts receivable related to credit extended to gaming patrons as well as increases to provisions for specific customers. The amount of this provision can vary over short periods of time because of factors specific to the customers who owe us money from gaming activities at any given time. We believe that the amount of our provision for doubtful accounts in the future will depend upon the state of the economy, our credit standards, our risk assessments and the judgment of our employees responsible for granting credit.

Table of Contents

General and administrative expenses increased \$28.2 million compared to the three months ended September 30, 2011. The increase was primarily attributable to \$29.6 million in expenses at Sands Cotai Central.

Pre-opening expenses were \$39.9 million for the three months ended September 30, 2012, compared to \$15.8 million for the three months ended September 30, 2011. Pre-opening expense represents personnel and other costs incurred prior to the opening of new ventures, which are expensed as incurred. Pre-opening expenses for the three months ended September 30, 2012 and 2011 were primarily related to activities at Sands Cotai Central.

Adjusted Property EBITDA

Adjusted property EBITDA is used by management as the primary measure of the operating performance of our segments. Adjusted property EBITDA is net income before royalty fees, stock-based compensation expense, corporate expense, pre-opening expense, development expense, depreciation and amortization, amortization of leasehold interests in land, impairment loss, loss on disposal of assets, interest, other income (expense), loss on modification or early retirement of debt and income taxes. The following table summarizes information related to our segments (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 10 Segment Information for discussion of our operating segments and a reconciliation of adjusted property EBITDA to net income):

	Three Months Ended September 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Macao:			
The Venetian Macao	\$ 299,001	\$ 252,720	18.3%
Sands Macao	80,869	75,821	6.7%
Four Seasons Macao	54,386	59,719	(8.9)%
Sands Cotai Central	53,654		%
Other Asia	(2,124)	2,515	(184.5)%
	485,786	390,775	24.3%
Marina Bay Sands	260,788	413,893	(37.0)%
United States:			
Las Vegas Operating Properties	98,206	94,311	4.1%
Sands Bethlehem	32,118	25,170	27.6%
	130,324	119,481	9.1%
Total adjusted property EBITDA	\$ 876,898	\$ 924,149	(5.1)%

Adjusted property EBITDA at our Macao operations increased \$95.0 million compared to the three months ended September 30, 2011. The increase was attributable to \$53.7 million in adjusted property EBITDA generated at Sands Cotai Central and a \$46.3 million increase at The Venetian Macao, driven by an increase in casino activity.

Adjusted property EBITDA at Marina Bay Sands decreased \$153.1 million compared to the three months ended September 30, 2011. The decrease was primarily attributable to a \$166.9 million decrease in net revenues, partially offset by a \$25.2 million decrease in gaming taxes due to decreased casino revenues.

Table of Contents

Adjusted property EBITDA at our Las Vegas Operating Properties increased \$3.9 million compared to the three months ended September 30, 2011. The increase was primarily attributable to a \$13.9 million increase in net revenues (excluding intersegment royalty revenue), partially offset by an \$8.8 million increase in provision for doubtful accounts.

Adjusted property EBITDA at Sands Bethlehem increased \$6.9 million compared to the three months ended September 30, 2011. The increase was primarily attributable to a \$15.2 million increase in net revenues, driven by an increase in casino activity, partially offset by increases in the associated operating expenses.

Interest Expense

The following table summarizes information related to interest expense on long-term debt:

	Three Months Ended September 30,	
	2012	2011
	(Dollars in thousands)	
Interest cost (which includes the amortization of deferred financing costs and original issue discount)	\$ 68,425	\$ 101,688
Add imputed interest on deferred proceeds from sale of The Shoppes at The Palazzo	3,783	4,004
Less capitalized interest	(9,916)	(34,931)
Interest expense, net	\$ 62,292	\$ 70,761
Cash paid for interest	\$ 51,782	\$ 89,070
Weighted average total debt balance	\$ 9,417,803	\$ 10,102,791
Weighted average interest rate	2.9%	4.0%

Interest cost decreased \$33.3 million compared to the three months ended September 30, 2011, resulting primarily from a decrease in our weighted average interest rate. Capitalized interest decreased \$25.0 million compared to the three months ended September 30, 2011, primarily due to the completion of phase I of Sands Cotai Central in April 2012.

Other Factors Effecting Earnings

Other income was \$2.4 million for the three months ended September 30, 2012, compared to other expense of \$6.6 million for the three months ended September 30, 2011. The amounts in both periods were primarily attributable to foreign exchange gains and losses, principally in Macao.

Our effective income tax rate was 7.0% for the three months ended September 30, 2012, compared to 9.4% for the three months ended September 30, 2011. The effective income tax rate for both periods reflects a 17% statutory tax rate on our Singapore operations and a zero percent tax rate on our Macao gaming operations due to our income tax exemption in Macao, which, if not extended, will expire in 2013. During July 2012, we requested an additional 5-year income tax exemption; however, there is no assurance that we will receive the extension. We have recorded a valuation allowance related to deferred tax assets generated by operations in the U.S. and certain foreign jurisdictions; however, to the extent that the financial results of these operations improve and it becomes more-likely-than-not that these deferred tax assets or a portion thereof are realizable, we will reduce the valuation allowances in the period such determination is made.

The net income attributable to our noncontrolling interests was \$95.2 million for the three months ended September 30, 2012, compared to \$80.3 million for the three months ended September 30, 2011. These amounts are primarily related to the noncontrolling interest of SCL.

Table of Contents**Nine Months Ended September 30, 2012 Compared to the Nine Months Ended September 30, 2011****Operating Revenues**

Our net revenues consisted of the following:

	Nine Months Ended September 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 6,534,947	\$ 5,429,903	20.4%
Rooms	830,887	734,022	13.2%
Food and beverage	455,884	438,632	3.9%
Mall	268,390	218,956	22.6%
Convention, retail and other	363,680	370,182	(1.8)%
	8,453,788	7,191,695	17.5%
Less promotional allowances	(399,658)	(325,305)	(22.9)%
Total net revenues	\$ 8,054,130	\$ 6,866,390	17.3%

Consolidated net revenues were \$8.05 billion for the nine months ended September 30, 2012, an increase of \$1.19 billion compared to \$6.87 billion for the nine months ended September 30, 2011. The increase in net revenues was driven by an increase of \$998.0 million across all of our Macao operations and a \$73.5 million increase at our Las Vegas Operating Properties (excluding intersegment royalty revenue).

Casino revenues increased \$1.11 billion compared to the nine months ended September 30, 2011. The increase is primarily attributable to \$521.6 million at Sands Cotai Central and increases of \$317.6 million at Four Seasons Macao, driven by an increase in Rolling Chip volume, \$117.7 million at The Venetian Macao, driven by increases in Non-Rolling Chip win percentage and drop and slot handle, and \$112.3 million at our Las Vegas Operating Properties, driven by increases in table games win percentage and drop. The following table summarizes the results of our casino activity:

	Nine Months Ended September 30,		
	2012	2011	Change
	(Dollars in thousands)		
Macao Operations:			
The Venetian Macao			
Total casino revenues	\$ 1,906,569	\$ 1,788,833	6.6%
Non-Rolling Chip drop	\$ 3,267,352	\$ 3,079,081	6.1%
Non-Rolling Chip win percentage	30.8%	27.0%	3.8pts
Rolling Chip volume	\$ 36,162,486	\$ 38,465,676	(6.0)%
Rolling Chip win percentage	2.97%	2.95%	0.02pts
Slot handle	\$ 3,652,412	\$ 2,498,423	46.2%
Slot hold percentage	5.2%	6.6%	(1.4)pts
Sands Macao			
Total casino revenues	\$ 913,580	\$ 939,165	(2.7)%
Non-Rolling Chip drop	\$ 2,163,888	\$ 2,124,760	1.8%
Non-Rolling Chip win percentage	20.6%	20.1%	0.5pts
Rolling Chip volume	\$ 19,416,833	\$ 23,925,627	(18.8)%
Rolling Chip win percentage	3.10%	2.79%	0.31pts
Slot handle	\$ 1,871,312	\$ 1,434,961	30.4%
Slot hold percentage	4.2%	5.8%	(1.6)pts

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Four Seasons Macao

Total casino revenues	\$ 717,367	\$ 399,733	79.5%
Non-Rolling Chip drop	\$ 307,720	\$ 286,982	7.2%
Non-Rolling Chip win percentage	39.1%	38.8%	0.3pts
Rolling Chip volume	\$ 30,872,992	\$ 11,464,101	169.3%
Rolling Chip win percentage	2.82%	3.05%	(0.23)pts
Slot handle	\$ 612,125	\$ 589,621	3.8%
Slot hold percentage	5.2%	6.1%	(0.9)pts

Sands Cotai Central

Total casino revenues	\$ 521,604	\$	%
Non-Rolling Chip drop	\$ 931,402	\$	%
Non-Rolling Chip win percentage	21.0%	%	pts
Rolling Chip volume	\$ 15,875,851	\$	%
Rolling Chip win percentage	2.64%	%	pts
Slot handle	\$ 1,697,735	\$	%
Slot hold percentage	3.4%	%	pts

Table of Contents**Singapore Operations:****Marina Bay Sands**

Total casino revenues	\$ 1,722,351	\$ 1,710,943	0.7%
Non-Rolling Chip drop	\$ 3,503,830	\$ 3,300,078	6.2%
Non-Rolling Chip win percentage	22.8%	22.5%	0.3pts
Rolling Chip volume	\$ 36,101,116	\$ 39,081,385	(7.6)%
Rolling Chip win percentage	2.62%	2.75%	(0.13)pts
Slot handle	\$ 8,102,457	\$ 7,214,905	12.3%
Slot hold percentage	5.3%	5.3%	pts

U.S. Operations:**Las Vegas Operating Properties**

Total casino revenues	\$ 424,764	\$ 312,503	35.9%
Table games drop	\$ 1,625,115	\$ 1,434,904	13.3%
Table games win percentage	23.5%	17.9%	5.6 pts
Slot handle	\$ 1,427,355	\$ 1,309,108	9.0%
Slot hold percentage	8.7%	8.7%	pts

Sands Bethlehem

Total casino revenues	\$ 328,712	\$ 278,726	17.9%
Table games drop	\$ 654,809	\$ 459,413	42.5%
Table games win percentage	15.1%	14.8%	0.3pts
Slot handle	\$ 3,061,520	\$ 2,817,673	8.7%
Slot hold percentage	7.2%	7.2%	pts

In our experience, average win percentages remain steady when measured over extended periods of time, but can vary considerably within shorter time periods as a result of the statistical variances that are associated with games of chance in which large amounts are wagered.

Room revenues increased \$96.9 million compared to the nine months ended September 30, 2011. The increase in room revenues was primarily attributable to a \$49.2 million increase at Marina Bay Sands, driven by increases in occupancy and average daily room rates, and \$39.3 million at Sands Cotai Central. The hotel tower at Sands Bethlehem opened in May 2011. The suites at Sands Macao are primarily provided to casino patrons on a complimentary basis. The following table summarizes the results of our room activity:

	Nine Months Ended September 30,		
	2012	2011	Change
	(Dollars in thousands)		
Macao Operations:			
The Venetian Macao			
Total room revenues	\$ 164,227	\$ 158,697	3.5%
Occupancy rate	91.4%	90.1%	1.3pts
Average daily room rate	\$ 233	\$ 227	2.6%
Revenue per available room	\$ 213	\$ 205	3.9%
Sands Macao			
Total room revenues	\$ 18,020	\$ 17,270	4.3%
Occupancy rate	94.8%	88.6%	6.2pts
Average daily room rate	\$ 243	\$ 248	(2.0)%
Revenue per available room	\$ 231	\$ 220	5.0%
Four Seasons Macao			
Total room revenues	\$ 29,020	\$ 23,315	24.5%
Occupancy rate	79.6%	67.8%	11.8pts
Average daily room rate	\$ 355	\$ 333	6.6%
Revenue per available room	\$ 282	\$ 225	25.3%
Sands Cotai Central			
Total room revenues	\$ 39,339	\$	%
Occupancy rate	82.8%	%	pts
Average daily room rate	\$ 146	\$	%
Revenue per available room	\$ 121	\$	%

Table of Contents**Singapore Operations:****Marina Bay Sands**

Total room revenues	\$	241,263	\$	192,087	25.6%
Occupancy rate		99.1%		91.8%	7.3pts
Average daily room rate	\$	351	\$	303	15.8%
Revenue per available room	\$	348	\$	278	25.2%

U.S. Operations:**Las Vegas Operating Properties**

Total room revenues	\$	331,931	\$	339,850	(2.3)%
Occupancy rate		85.6%		88.5%	(2.9)pts
Average daily room rate	\$	203	\$	201	1.0%
Revenue per available room	\$	174	\$	178	(2.2)%

Sands Bethlehem

Total room revenues	\$	7,087	\$	2,803	152.8%
Occupancy rate		60.7%		47.7%	13.0pts
Average daily room rate	\$	141	\$	168	(16.1)%
Revenue per available room	\$	86	\$	80	7.5%

Food and beverage revenues increased \$17.3 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to \$20.7 million at Sands Cotai Central and a \$9.0 million increase at The Venetian Macao, partially offset by a \$14.0 million decrease at our Las Vegas Operating Properties, driven by a decrease in banquet operations.

Mall revenues increased \$49.4 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to a \$13.9 million increase at Marina Bay Sands, driven by an increase in mall occupancy, and increases of \$13.9 million and \$13.5 million at The Venetian Macao and Four Seasons Macao, respectively, driven by higher base rents and overage rents. The following table summarizes the results of our mall activity:

Nine Months Ended September 30,⁽¹⁾
2012 **2011** **Change**
(Mall revenues in thousands)

Macao Operations:**The Grand Canal Shoppes at The Venetian Macao**

Total mall revenues	\$	93,774	\$	79,854	17.4%
Mall gross leasable area (in square feet)		809,024		821,127	(1.5)%
Occupancy		91.7%		89.9%	1.8pts
Base rent per square foot	\$	140	\$	126	11.1%
Tenant sales per square foot	\$	1,186	\$	971	22.1%

The Shoppes at Four Seasons

Total mall revenues	\$	54,918	\$	41,432	32.5%
Mall gross leasable area (in square feet)		189,088		191,683	(1.4)%
Occupancy		91.2%		90.6%	0.6pts
Base rent per square foot	\$	150	\$	147	2.0%
Tenant sales per square foot	\$	4,353	\$	3,042	43.1%

The Shoppes at Sands Cotai Central⁽²⁾

Total mall revenues	\$	6,945	\$		%
Mall gross leasable area (in square feet)		210,143			%
Occupancy		100.0%		%	pts
Base rent per square foot	\$	131	\$		%

Singapore Operations:**The Shoppes at Marina Bay Sands**

Total mall revenues	\$	111,580	\$	97,670	14.2%
Mall gross leasable area (in square feet)		631,024		628,894	0.3%
Occupancy		96.2%		91.6%	4.6pts
Base rent per square foot	\$	216	\$	163	32.5%
Tenant sales per square foot	\$	1,366	\$	1,381	(1.1)%

U.S. Operations:

The Shoppes at Sands Bethlehem⁽³⁾

Total mall revenues	\$	1,173	\$	%
Mall gross leasable area (in square feet)		129,216		%
Occupancy		71.3%		%
				pts

- (1) As GLA, occupancy, base rent per square foot and tenant sales per square foot are calculated as of September 30, 2012 and 2011, they are identical to the summary presented herein for the three months ended September 30, 2012 and 2011, respectively.
- (2) Phases I and II of The Shoppes at Sands Cotai Central opened in April and September 2012, respectively.
- (3) Base rent per square foot and tenant sales per square foot are excluded from the table as a progressive opening of The Shoppes at Sands Bethlehem began in November 2011.

Table of Contents

Convention, retail and other revenues decreased \$6.5 million compared to the nine months ended September 30, 2011. The decrease was primarily due to a \$17.4 million decrease at Marina Bay Sands, driven by a decrease in entertainment revenue, partially offset by a \$10.0 million increase at our Macao operations.

Operating Expenses

The breakdown of operating expenses is as follows:

	Nine Months Ended September 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 3,673,171	\$ 2,889,327	27.1%
Rooms	172,210	152,679	12.8%
Food and beverage	238,022	216,619	9.9%
Mall	50,765	43,756	16.0%
Convention, retail and other	224,794	247,742	(9.3)%
Provision for doubtful accounts	183,397	92,507	98.3%
General and administrative	746,587	674,718	10.7%
Corporate	162,164	133,983	21.0%
Pre-opening	134,803	43,472	210.1%
Development	12,196	6,301	93.6%
Depreciation and amortization	641,725	596,469	7.6%
Amortization of leasehold interests in land	30,016	33,333	(10.0)%
Impairment loss	143,674		%
Loss on disposal of assets	1,229	8,879	(86.2)%
Total operating expenses	\$ 6,414,753	\$ 5,139,785	24.8%

Operating expenses were \$6.41 billion for the nine months ended September 30, 2012, an increase of \$1.27 billion compared to \$5.14 billion for the nine months ended September 30, 2011. The increase in operating expenses was primarily attributable to increased casino activity at our operating properties, the opening of Sands Cotai Central, an increase in pre-opening expense and \$143.7 million in impairment charges.

Casino expenses increased \$783.8 million compared to the nine months ended September 30, 2011. Of the increase, \$371.9 million was attributable to Sands Cotai Central and increases of \$278.0 million and \$66.5 million at the Four Seasons Macao and The Venetian Macao, respectively, driven by the 39% gross win tax on increased casino revenue.

Room, food and beverage and mall expenses increased \$19.5 million, \$21.4 million and \$7.0 million, respectively, compared to the nine months ended September 30, 2011. The increases were driven by the associated increases in the related revenues described above.

Convention, retail and other expenses decreased \$22.9 million compared to the nine months ended September 30, 2011. The decrease was primarily due to decreases of \$18.5 million and \$11.4 million at Marina Bay Sands and The Venetian Macao, respectively, driven primarily by a decrease in entertainment expense.

Table of Contents

The provision for doubtful accounts was \$183.4 million for the nine months ended September 30, 2012, compared to \$92.5 million for the nine months ended September 30, 2011. The increase was primarily due to increases of \$56.5 million and \$19.0 million at Marina Bay Sands and our Macao operating properties, respectively, driven by increases in accounts receivable related to credit extended to gaming patrons as well as increases to provisions for specific customers. The amount of this provision can vary over short periods of time because of factors specific to the customers who owe us money from gaming activities at any given time. We believe that the amount of our provision for doubtful accounts in the future will depend upon the state of the economy, our credit standards, our risk assessments and the judgment of our employees responsible for granting credit.

General and administrative expenses increased \$71.9 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to \$53.6 million of expenses at Sands Cotai Central and a \$16.7 million increase at our Las Vegas Operating Properties.

Corporate expenses increased \$28.2 million compared to the nine months ended September 30, 2011, primarily driven by an increase in legal fees.

Pre-opening expenses were \$134.8 million for the nine months ended September 30, 2012, compared to \$43.5 million for the nine months ended September 30, 2011. Pre-opening expense represents personnel and other costs incurred prior to the opening of new ventures, which are expensed as incurred. Pre-opening expenses for the nine months ended September 30, 2012 and 2011 were primarily related to activities at Sands Cotai Central.

Depreciation and amortization expense increased \$45.3 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to \$57.0 million of expense at Sands Cotai Central, partially offset by decreases at our other Macao operating properties due to certain assets being fully depreciated.

Impairment loss was \$143.7 million for the nine months ended September 30, 2012, consisting primarily of a \$100.7 million write-off of capitalized construction costs related to our Cotai Strip parcels 7 and 8 in Macao and a \$42.9 million impairment due to the termination of the ZAiA show at The Venetian Macao (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 2 Property and Equipment, Net).

Adjusted Property EBITDA

The following table summarizes information related to our segments (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 10 Segment Information for discussion of our operating segments and a reconciliation of adjusted property EBITDA to net income):

	Nine Months Ended September 30,		Percent Change
	2012	2011	
	(Dollars in thousands)		
Macao:			
The Venetian Macao	\$ 810,175	\$ 739,486	9.6%
Sands Macao	259,129	264,042	(1.9)%
Four Seasons Macao	198,492	154,886	28.2%
Sands Cotai Central	105,492		%
Other Asia	(13,801)	(11,321)	(21.9)%
	1,359,487	1,147,093	18.5 %
Marina Bay Sands	1,063,712	1,103,723	(3.6)%
United States:			
Las Vegas Operating Properties	278,362	252,385	10.3%
Sands Bethlehem	86,537	68,318	26.7%
	364,899	320,703	13.8%

Total adjusted property EBITDA	\$	2,788,098	\$	2,571,519	8.4%
--------------------------------	----	-----------	----	-----------	------

Table of Contents

Adjusted property EBITDA at our Macao operations increased \$212.4 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to \$105.5 million in adjusted property EBITDA generated at Sands Cotai Central and a \$70.7 million increase at The Venetian Macao, driven by an increase in casino activity.

Adjusted property EBITDA at Marina Bay Sands decreased \$40.0 million compared to the nine months ended September 30, 2011. The decrease was primarily attributable to an increase of \$56.5 million in provision for doubtful accounts.

Adjusted property EBITDA at our Las Vegas Operating Properties increased \$26.0 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to a \$73.5 million increase in net revenues (excluding intersegment royalty revenue), partially offset by increases in the associated operating expenses.

Adjusted property EBITDA at Sands Bethlehem increased \$18.2 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to a \$57.8 million increase in net revenues, driven by an increase in casino activity, partially offset by increases in the associated operating expenses.

Interest Expense

The following table summarizes information related to interest expense on long-term debt:

	Nine Months Ended September 30,	
	2012	2011
	(Dollars in thousands)	
Interest cost (which includes the amortization of deferred financing costs and original issue discount)	\$ 224,472	\$ 308,232
Add imputed interest on deferred proceeds from sale of The Shoppes at The Palazzo	11,338	4,004
Less capitalized interest	(44,313)	(97,298)
Interest expense, net	\$ 191,497	\$ 214,938
Cash paid for interest	\$ 209,491	\$ 300,482
Weighted average total debt balance	\$ 9,755,978	\$ 10,140,505
Weighted average interest rate	3.1%	4.1%

Interest cost decreased \$83.8 million compared to the nine months ended September 30, 2011, resulting primarily from a decrease in our weighted average interest rate. Capitalized interest decreased \$53.0 million compared to the nine months ended September 30, 2011, primarily due to the completion of phase I of Sands Cotai Central in April 2012.

Other Factors Effecting Earnings

Other income was \$0.7 million for the nine months ended September 30, 2012, compared to other expense of \$9.4 million for the nine months ended September 30, 2011. The amounts in both periods were primarily attributable to foreign exchange gains and losses, as well as decreases in the fair value of our interest rate cap agreements.

The loss on modification or early retirement of debt was \$19.2 million for the nine months ended September 30, 2012, and was primarily due to a \$13.1 million loss related to the refinancing of our Singapore credit facility in June 2012 (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 3 Long-Term Debt Singapore Credit Facility).

Table of Contents

Our effective income tax rate was 9.4% for the nine months ended September 30, 2012, compared to 10.1% for the nine months ended September 30, 2011. The effective income tax rate for both periods reflects a 17% statutory tax rate on our Singapore operations and a zero percent tax rate on our Macao gaming operations due to our income tax exemption in Macao, which, if not extended, will expire in 2013. During July 2012, we requested an additional 5-year income tax exemption; however, there is no assurance that we will receive the extension. We have recorded a valuation allowance related to deferred tax assets generated by operations in the U.S. and certain foreign jurisdictions; however, to the extent that the financial results of these operations improve and it becomes more-likely-than-not that these deferred tax assets or a portion thereof are realizable, we will reduce the valuation allowances in the period such determination is made.

The net income attributable to our noncontrolling interests was \$221.2 million for the nine months ended September 30, 2012, compared to \$233.9 million for the nine months ended September 30, 2011. These amounts are primarily related to the noncontrolling interest of SCL.

Development Projects

We have suspended portions of our development projects and should general economic conditions fail to improve, if we are unable to obtain sufficient funding or applicable government approvals such that completion of our suspended projects is not probable, or should management decide to abandon certain projects, all or a portion of our investment to date on our suspended projects could be lost and would result in an impairment charge.

Macao

We submitted plans to the Macao government for The Parisian Macao (formerly referred to as parcel 3), an integrated resort that will be connected to The Venetian Macao and Four Seasons Macao. Subject to government approval, The Parisian Macao is intended to include a gaming area (to be operated under our Macao gaming subconcession), hotel and shopping mall. We expect the cost to design, develop and construct The Parisian Macao will be approximately \$2.7 billion, inclusive of payments made for the land premium. We commenced pre-construction activities and have capitalized costs of \$106.8 million, including the land premium (net of amortization), as of September 30, 2012. We intend to commence construction after the necessary government approvals are obtained. In addition, we are completing the development of some public areas surrounding our Cotai Strip properties on behalf of the Macao government.

As of September 30, 2012, we have capitalized an aggregate of \$7.95 billion in construction costs and land premiums (net of amortization) for our Cotai Strip developments, including The Venetian Macao, Four Seasons Macao and Sands Cotai Central, as well as our investments in transportation infrastructure, including our passenger ferry service operations. In addition to funding phases I and II of Sands Cotai Central with borrowings under our \$3.7 billion Macao credit facility completed in November 2011 (the 2011 VML Credit Facility, see Liquidity and Capital Resources Development Financing Strategy for further disclosure), we will need to arrange additional financing to fund the balance of our Cotai Strip developments and there is no assurance that we will be able to obtain the additional financing required or on terms suitable to us.

Land concessions in Macao generally have an initial term of 25 years with automatic extensions of 10 years thereafter in accordance with Macao law. We have received land concessions from the Macao government to build on parcels 1, 2, 3 and 5 and 6, including the sites on which The Venetian Macao, Four Seasons Macao and Sands Cotai Central are, and The Parisian Macao will be, located. We do not own these land sites in Macao; however, the land concessions grant us exclusive use of the land. As specified in the land concessions, we are required to pay premiums for each parcel, which are either payable in a single lump sum upon acceptance of the land concessions by the Macao government or in seven semi-annual installments, as well as annual rent for the term of the land concessions.

Table of Contents

Under our land concession for Sands Cotai Central, we are required to complete the development by May 2014. The land concession for The Parisian Macao contains a similar requirement that required that the development initially be completed by August 2011, but we subsequently were granted an extension from the Macao government, which extended the deadline until April 2013. In July 2012, the Macao government granted us an additional extension, which now requires the development to be completed by April 2016. Should we determine that we are unable to complete the developments by their respective deadlines, we intend to apply for extensions from the Macao government; however, no assurances can be given that extensions will be granted. If we are unable to meet these deadlines and the deadlines are not extended, we could lose our land concessions for Sands Cotai Central or The Parisian Macao, which would prohibit us from operating any facilities developed under the respective land concessions. As a result, we could record a charge for all or some portion of the \$3.81 billion or \$106.8 million in capitalized construction costs and land premiums (net of amortization), as of September 30, 2012, related to Sands Cotai Central and The Parisian Macao, respectively.

United States

We were constructing a high-rise residential condominium tower (the Las Vegas Condo Tower), located on the Las Vegas Strip between The Palazzo and The Venetian Las Vegas. We suspended our construction activities for the project due to reduced demand for Las Vegas Strip condominiums and the overall decline in general economic conditions. We intend to recommence construction when demand and conditions improve. As of September 30, 2012, we have capitalized construction costs of \$178.9 million for this project. The impact of the suspension on the estimated overall cost of the project is currently not determinable with certainty.

Other

We continue to aggressively pursue a variety of new development opportunities around the world.

Liquidity and Capital Resources**Cash Flows Summary**

Our cash flows consisted of the following:

	Nine Months Ended September 30,	
	2012	2011
	(Dollars in thousands)	
Net cash generated from operating activities	\$ 2,172,833	\$ 1,929,173
Investing cash flows:		
Change in restricted cash and cash equivalents	(717)	590,096
Capital expenditures	(1,062,778)	(1,087,605)
Proceeds from disposal of property and equipment	2,266	5,487
Acquisition of intangible assets		(100)
Net cash used in investing activities	(1,061,229)	(492,122)
Financing cash flows:		
Proceeds from exercise of stock options	30,370	22,412
Proceeds from exercise of warrants	528,908	9,662
Dividends paid	(973,108)	(57,957)
Distributions to noncontrolling interests	(7,624)	(7,806)
Deemed distribution to Principal Stockholder	(18,576)	
Proceeds from long-term debt	3,625,516	
Repayments on long-term debt	(4,391,311)	(399,403)
Repurchase of preferred stock		(64,949)
Payments of preferred stock inducement premium		(16,494)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Payments of deferred financing costs	(100,190)	(6,076)
Net cash used in financing activities	(1,306,015)	(520,611)
Effect of exchange rate on cash	37,108	(1,946)
Increase (decrease) in cash and cash equivalents	\$ (157,303)	\$ 914,494

Table of Contents

Cash Flows Operating Activities

Table games play at our properties is conducted on a cash and credit basis. Slot machine play is primarily conducted on a cash basis. The retail hotel rooms business is generally conducted on a cash basis, the group hotel rooms business is conducted on a cash and credit basis, and banquet business is conducted primarily on a credit basis resulting in operating cash flows being generally affected by changes in operating income and accounts receivable. Net cash generated from operating activities for the nine months ended September 30, 2012, increased \$243.7 million compared to the nine months ended September 30, 2011. The increase was primarily attributable to the increase in operating cash flows generated from our Macao operations, as well as favorable changes in our working capital.

Cash Flows Investing Activities

Capital expenditures for the nine months ended September 30, 2012, totaled \$1.06 billion, including \$806.4 million for construction and development activities in Macao (primarily for Sands Cotai Central), \$98.4 million for construction activities in Singapore, \$90.3 million for construction activities at our Las Vegas Operating Properties, \$18.3 million for construction activities at Sands Bethlehem and \$49.3 million for corporate and other activities.

Cash Flows Financing Activities

Net cash flows used in financing activities were \$1.31 billion for the nine months ended September 30, 2012, which was primarily attributable to \$973.1 million in dividend payments and the repayments of \$419.4 million on our U.S. credit facility and \$140.3 million on our ferry financing, as well as \$189.7 million for the redemption of our Senior Notes, partially offset by \$525.0 million of proceeds from the exercise of warrants by our Principal Stockholder's family.

As of September 30, 2012, we had \$1.43 billion available for borrowing under our U.S., Macao and Singapore credit facilities, net of letters of credit. Subsequent to September 30, 2012, we permanently reduced the extended revolving facility commitment of our U.S. credit facility by \$32.5 million to \$500.0 million.

Development Financing Strategy

Through September 30, 2012, we have funded our development projects primarily through borrowings under our U.S., Macao and Singapore credit facilities, operating cash flows, proceeds from our equity offerings and proceeds from the disposition of non-core assets.

Table of Contents

The U.S. credit facility, as amended in August 2010, requires our Las Vegas operations to comply with certain financial covenants at the end of each quarter, including maintaining a maximum leverage ratio of net debt, as defined, to trailing twelve-month adjusted earnings before interest, income taxes, depreciation and amortization, as defined (Adjusted EBITDA). The maximum leverage ratio is 5.0x for all quarterly periods through maturity. We can elect to contribute up to \$50 million of cash on hand to our Las Vegas operations on a bi-quarterly basis; such contributions having the effect of increasing Adjusted EBITDA during the applicable quarter for purposes of calculating compliance with the maximum leverage ratio (the EBITDA true-up). In Macao, our 2011 VML Credit Facility also requires our Macao operations to comply with similar financial covenants, which commenced with the quarterly period ended March 31, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.5x for the quarterly periods ending September 30, 2012 through June 30, 2013, decreases to 4.0x for the quarterly periods ending September 30, 2013 through December 31, 2014, decreases to 3.5x for the quarterly periods ending March 31 through December 31, 2015, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. Our Singapore credit facility (the 2012 Singapore Credit Facility), entered into in June 2012, requires operations of Marina Bay Sands to comply with similar financial covenants, which commenced with the quarter ended September 30, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.0x for the quarterly periods ending September 30, 2012 through September 30, 2013, decreases to 3.5x for the quarterly periods ending December 31, 2013 through December 31, 2014, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. As of September 30, 2012, our U.S., Macao and Singapore leverage ratios were 1.2x, 1.8x and 2.6x, respectively, compared to the maximum leverage ratios allowed of 5.0x, 4.5x and 4.0x, respectively. If we are unable to maintain compliance with the financial covenants under these credit facilities, we would be in default under the respective credit facilities. A default under the U.S. credit facility would trigger a cross-default under our airplane financings. Any defaults or cross-defaults under these agreements would allow the lenders, in each case, to exercise their rights and remedies as defined under their respective agreements. If the lenders were to exercise their rights to accelerate the due dates of the indebtedness outstanding, there can be no assurance that we would be able to repay or refinance any amounts that may become due and payable under such agreements, which could force us to restructure or alter our operations or debt obligations.

We held unrestricted cash and cash equivalents of approximately \$3.75 billion and restricted cash and cash equivalents of approximately \$7.9 million as of September 30, 2012, of which approximately \$2.71 billion of the unrestricted amount is held by non-U.S. subsidiaries. Of the \$2.71 billion, approximately \$2.20 billion is available to be repatriated to the U.S. with minimal taxes owed on such amounts due to the significant foreign taxes we paid, which would ultimately generate U.S. foreign tax credits if cash is repatriated. The remaining unrestricted amounts are not available for repatriation primarily due to dividend requirements to third party public shareholders in the case of funds being repatriated from SCL. We believe the cash on hand, cash flow generated from operations and available borrowings under our credit facilities will be sufficient to fund our developments currently under construction and maintain compliance with the financial covenants of our U.S., Macao and Singapore credit facilities. In the normal course of our activities, we will continue to evaluate our capital structure and opportunities for enhancements thereof. In November 2011, we completed the \$3.7 billion 2011 VML Credit Facility, which was used to repay the outstanding indebtedness under the VML and VOL credit facilities, as well as continue to fund the development, construction and completion of certain components of Sands Cotai Central. In March 2012, we redeemed the outstanding balance of Senior Notes for \$191.7 million and recorded a \$2.8 million loss on early retirement of debt during the nine months ended September 30, 2012. In May 2012, we repaid the \$131.6 million outstanding balance under our ferry financing and recorded a \$1.7 million loss on early retirement of debt during the nine months ended September 30, 2012. In June 2012, we entered into the 5.1 billion Singapore dollar (approximately \$4.16 billion at exchange rates in effect on September 30, 2012) 2012 Singapore Credit Facility, which was used to repay the outstanding indebtedness under the prior Singapore credit facility. As a result, we recorded a \$13.1 million loss on modification and early retirement of debt during the nine months ended September 30, 2012. In June 2012, we repaid \$400.0 million of indebtedness under the term loans of our U.S. credit facility and recorded a \$1.6 million loss on early retirement of debt during the nine months ended September 30, 2012.

On February 28 and June 22 2012, SCL paid a dividend of 0.58 Hong Kong dollars per share (a total of \$1.20 billion) to SCL shareholders (of which we retained \$844.4 million). On March 30, June 29 and September 28, 2012, we paid a dividend of \$0.25 per common share as part of a regular cash dividend program. During the nine months ended September 30, 2012, we recorded \$617.4 million as a distribution against retained earnings (of which \$323.5 million related to our Principal Stockholder's family). In October 2012, our Board of Directors declared a quarterly dividend of \$0.25 per common share (a total estimated to be approximately \$206 million) to be paid on December 28, 2012, to shareholders of record on December 20, 2012. We intend to increase the quarterly dividend to \$0.35 per common share, beginning in the first quarter of 2013.

On March 2, 2012, our Principal Stockholder's family exercised all of their outstanding warrants to purchase 87,500,175 shares of our common stock and paid \$525.0 million in cash as settlement of the exercise price.

Table of Contents

Aggregate Indebtedness and Other Known Contractual Obligations

As of September 30, 2012, there had been no material changes to our aggregated indebtedness and other known contractual obligations, which are set forth in the table included in our Annual Report on Form 10-K for the year ended December 31, 2011, with the exception of the following:

borrowings of \$3.63 billion under our 2012 Singapore Credit Facility (which mature in June 2018 and include quarterly payments commencing with the quarter ending September 30, 2014, with the remaining principal due in full upon maturity), which were used to repay the outstanding indebtedness under the prior Singapore credit facility (which would have matured in March 2015);

repayment of \$400.0 million under the term loans of our U.S credit facility on a pro rata basis (which would have matured between May 2013 and November 2016);

redemption of \$191.7 million of the outstanding principal of our senior notes (which would have matured in February 2015); and

repayment of \$131.6 million outstanding balance under our ferry financing (which would have matured in December 2015).

Restrictions on Distributions

We are a parent company with limited business operations. Our main asset is the stock and membership interests of our subsidiaries. The debt instruments of our U.S., Macao and Singapore subsidiaries contain certain restrictions that, among other things, limit the ability of certain subsidiaries to incur additional indebtedness, issue disqualified stock or equity interests, pay dividends or make other distributions, repurchase equity interests or certain indebtedness, create certain liens, enter into certain transactions with affiliates, enter into certain mergers or consolidations or sell our assets of our company without prior approval of the lenders or noteholders.

Inflation

We believe that inflation and changing prices have not had a material impact on our sales, revenues or income from continuing operations during the past year.

Special Note Regarding Forward-Looking Statements

This report contains forward-looking statements that are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include the discussions of our business strategies and expectations concerning future operations, margins, profitability, liquidity and capital resources. In addition, in certain portions included in this report, the words anticipates, believes, estimates, seeks, expects, plans, intends and similar expressions, as they relate to our company or management, are intended to identify forward-looking statements. Although we believe that these forward-looking statements are reasonable, we cannot assure you that any forward-looking statements will prove to be correct. These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, among others, the risks associated with:

general economic and business conditions which may impact levels of disposable income, consumer spending, group meeting business, pricing of hotel rooms and retail and mall sales;

our substantial leverage, debt service and debt covenant compliance (including the pledge of our assets as security for our indebtedness);

Table of Contents

disruptions in the global financing markets and our ability to obtain sufficient funding for our current and future developments;

the extensive regulations to which we are subject to and the costs of compliance with such regulations;

increased competition for labor and materials due to other planned construction projects in Macao and quota limits on the hiring of foreign workers;

the impact of the suspensions of certain of our development projects and our ability to meet certain development deadlines;

the uncertainty of tourist behavior related to discretionary spending and vacationing at casino-resorts in Macao, Singapore, Las Vegas and Pennsylvania;

regulatory policies in mainland China or other countries in which our customers reside, including visa restrictions limiting the number of visits or the length of stay for visitors from mainland China to Macao, restrictions on foreign currency exchange or importation of currency, and the judicial enforcement of gaming debts;

our dependence upon properties primarily in Macao, Singapore and Las Vegas for all of our cash flow;

our relationship with GGP or any successor owner of The Shoppes at The Palazzo and The Grand Canal Shoppes;

new developments, construction and ventures, including our Cotai Strip developments;

the passage of new legislation and receipt of governmental approvals for our proposed developments in Macao and other jurisdictions where we are planning to operate;

our insurance coverage, including the risk that we have not obtained sufficient coverage or will only be able to obtain additional coverage at significantly increased rates;

disruptions or reductions in travel due to acts of terrorism;

disruptions or reductions in travel, as well as disruptions in our operations, due to natural or man-made disasters, outbreaks of infectious diseases, such as avian flu, SARS and H1N1 flu, terrorist activity or war;

government regulation of the casino industry (as well as new laws and regulations and changes to existing laws and regulations), including gaming license regulation, the requirement for certain beneficial owners of our securities to be found suitable by gaming authorities, the legalization of gaming in other jurisdictions and regulation of gaming on the Internet;

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

increased competition in Macao and Las Vegas, including recent and upcoming increases in hotel rooms, meeting and convention space, retail space and potential additional gaming licenses;

fluctuations in the demand for all-suites rooms, occupancy rates and average daily room rates in Macao, Singapore and Las Vegas;

the popularity of Macao, Singapore and Las Vegas as convention and trade show destinations;

new taxes, changes to existing tax rates or proposed changes in tax legislation;

our ability to maintain our gaming licenses, certificate and subconcession;

the continued services of our key management and personnel;

any potential conflict between the interests of our Principal Stockholder and us;

the ability of our subsidiaries to make distribution payments to us;

our failure to maintain the integrity of our internal or customer data;

the completion of infrastructure projects in Macao and Singapore; and

the outcome of any ongoing and future litigation.

Table of Contents

All future written and verbal forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. Readers are cautioned not to place undue reliance on these forward-looking statements. We assume no obligation to update any forward-looking statements after the date of this report as a result of new information, future events or developments, except as required by federal securities laws.

Table of Contents**ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates and commodity prices. Our primary exposure to market risk is interest rate risk associated with our variable rate long-term debt, which we attempt to manage through the use of interest rate cap agreements. We do not hold or issue financial instruments for trading purposes and do not enter into derivative transactions that would be considered speculative positions. Our derivative financial instruments consist exclusively of interest rate cap agreements, which do not qualify for hedge accounting. Interest differentials resulting from these agreements are recorded on an accrual basis as an adjustment to interest expense.

To manage exposure to counterparty credit risk in interest rate cap agreements, we enter into agreements with highly rated institutions that can be expected to fully perform under the terms of such agreements. Frequently, these institutions are also members of the bank group providing our credit facilities, which management believes further minimizes the risk of nonperformance.

The table below provides information about our financial instruments that are sensitive to changes in interest rates. For debt obligations, the table presents notional amounts and weighted average interest rates by contractual maturity dates. Notional amounts are used to calculate the contractual payments to be exchanged under the contract. Weighted average variable rates are based on September 30, 2012, LIBOR, HIBOR and SOR plus the applicable interest rate spread in accordance with the respective debt agreements. The information is presented in U.S. dollar equivalents, which is the Company's reporting currency, for the twelve months ending September 30:

	2013	2014	2015	2016	2017	Thereafter	Total	Fair Value ⁽¹⁾
	(Dollars in millions)							
LIABILITIES								
Long-term debt								
Variable rate	\$ 93.1	\$ 846.1	\$ 1,330.1	\$ 1,984.1	\$ 3,996.9	\$ 1,215.2	\$ 9,465.5	\$ 9,258.7
Average interest rate ⁽²⁾	2.1%	1.9%	2.5%	2.5%	2.6%	2.2%	2.4%	
ASSETS								
Cap agreements ⁽³⁾	\$	\$ 0.1	\$ 0.3	\$	\$	\$	\$ 0.4	\$ 0.4

(1) The estimated fair values are based on level 2 inputs (quoted prices in markets are not active).

(2) Based upon contractual interest rates for fixed rate indebtedness or current LIBOR, HIBOR and SOR for variable-rate indebtedness. Based on variable-rate debt levels as of September 30, 2012, an assumed 100 basis point change in LIBOR, HIBOR and SOR would cause our annual interest cost to change approximately \$95.1 million.

(3) As of September 30, 2012, we have 32 interest rate cap agreements with an aggregate fair value of approximately \$0.4 million based on quoted market values from the institutions holding the agreements.

Borrowings under the U.S. credit facility, as amended, bear interest, at our election, at either an adjusted Eurodollar rate or at an alternative base rate plus a credit spread. The portions of the revolving facility and term loans that were not extended bear interest at the alternative base rate plus 0.25% per annum or 0.5% per annum, respectively, or at the adjusted Eurodollar rate plus 1.25% per annum or 1.5% per annum, respectively. The extended revolving facility and extended term loans bear interest at the alternative base rate plus 1.0% per annum or 1.5% per annum, respectively, or at the adjusted Eurodollar rate plus 2.0% per annum or 2.5% per annum, respectively. Applicable spreads under the U.S. credit facility are subject to downward adjustments based upon our credit rating. Borrowings under the 2011 VML Credit Facility bear interest at either the adjusted Eurodollar rate or an alternative base rate (in the case of U.S. dollar denominated loans) or HIBOR (in the case of Hong Kong dollar and Macao pataca denominated loans), as applicable, plus a spread of 1.5% per annum to 2.25% per annum based on a specified consolidated leverage ratio. Borrowings under the 2012 Singapore Credit Facility bear interest at SOR plus a spread of 1.85% per annum until December 22, 2012 (the first 180 days after the closing date). Beginning December 23, 2012, the spread for all borrowings is subject to a reduction based on a specified consolidated adjusted EBITDA ratio. Borrowings under the airplane financings bear interest at LIBOR plus approximately 1.5% per annum.

Table of Contents

Foreign currency transaction gains for the nine months ended September 30, 2012, were \$2.5 million. We may be vulnerable to changes in the U.S. dollar/pataca exchange rate. Based on balances as of September 30, 2012, an assumed 1% change in the U.S. dollar/pataca exchange rate would cause a foreign currency transaction gain/loss of approximately \$14.9 million. We do not hedge our exposure to foreign currencies; however, we maintain a significant amount of our operating funds in the same currencies in which we have obligations thereby reducing our exposure to currency fluctuations.

See also Liquidity and Capital Resources.

ITEM 4 CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate, to allow for timely decisions regarding required disclosure. The Company's Chief Executive Officer and its Chief Financial Officer have evaluated the disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) of the Company as of September 30, 2012, and have concluded that they are effective at the reasonable assurance level.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that had a material effect, or was reasonably likely to have a material effect on the Company's internal control over financial reporting.

PART II OTHER INFORMATION

ITEM 1 LEGAL PROCEEDINGS

The Company is party to litigation matters and claims related to its operations. For more information, see the Company's Annual Report on Form 10-K for the year ended December 31, 2011, and Part I Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 9 Commitments and Contingencies of this Quarterly Report on Form 10-Q.

ITEM 1A RISK FACTORS

There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Table of Contents

ITEM 6 EXHIBITS

List of Exhibits

Exhibit No.	Description of Document
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

Table of Contents

LAS VEGAS SANDS CORP.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this quarterly report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

LAS VEGAS SANDS CORP.

By: /s/ Sheldon G. Adelson
Sheldon G. Adelson
Chairman of the Board and

Chief Executive Officer

November 9, 2012

By: /s/ Kenneth J. Kay
Kenneth J. Kay
Chief Financial Officer

November 9, 2012