

PACIFIC ALLIANCE CORP
Form 10-Q
November 19, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2010.

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION FROM _____ TO _____.

Commission file number: 000-51777

PACIFIC ALLIANCE CORPORATION

(Exact name of registrant as specified in its charter)

Edgar Filing: PACIFIC ALLIANCE CORP - Form 10-Q

Delaware
(State or other jurisdiction of
incorporation or organization)

87-044584-9
(I.R.S. employer
identification No.)

986 West 2nd Street Bldg 12-A, Bay 6, Ogden, UT 84404

(Address of principal executive offices)

Registrant's telephone no., including area code: (801) 621-5200

N/A

Former name, former address, and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Edgar Filing: PACIFIC ALLIANCE CORP - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes
No

At October 15, 2010, 18,882,267 shares of common stock of the Company were outstanding, with an additional 1,000,000 shares of Preferred A stock outstanding, convertible into 30,330,000 shares of common stock, and 2,622,149 shares of Preferred B stock outstanding, convertible into 2,622,149 shares of common stock.

DOCUMENTS INCORPORATED BY REFERENCE: NONE

TABLE OF CONTENTS

PART I - FINANCIAL INFORMATION

Item 1.	Financial Statements	<u>Page</u>
	Balance Sheets	4
	Statements of Operations	5
	Statements of Cash Flows	6
	Notes to Interim Unaudited Financial Statements	8- 11
Item 2.	Management's Discussion and Analysis of Financial Condition	
	and Results of Operations	18
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	25
Item 4.	Controls and Procedures	25

PART II - OTHER INFORMATION

Item 1.	Legal Proceedings	26
Item 1A.	Risk Factors	26
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	26
Item 3.	Defaults Upon Senior Securities	26
Item 4.	Submission of matters to a vote of Security Holders	26
Item 5.	Other Information	26
Item 6.	Exhibits	26

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The accompanying unaudited financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission and, therefore, do not include all information and footnotes necessary for a complete presentation of our financial position, results of operations, cash flows, and stockholders' equity in conformity with generally accepted accounting principles. In the opinion of management, all adjustments considered necessary for a fair presentation of the results of operations and financial position have been included and all such adjustments are of a normal recurring nature.

Our unaudited balance sheet at September 30, 2010 and our audited balance sheet at December 31, 2009; the related unaudited statements of operations for the three and nine month periods ended September 30, 2010 and 2009 ; and the related unaudited statements of cash flows for the nine month periods ended September 30, 2010 and 2009 are attached hereto.

CONSOLIDATED BALANCE SHEETS (unaudited)

	ASSET	As of September 30 2010 (Unaudited)	As of December 31 2009 (Unaudited)
Current Assets		\$	\$
Cash		212,035	610,088
Accounts receivable, net		\$ 3,493,976	\$ 909,020
Inventory		\$ 1,902,243	\$ 1,249,068
Prepaid expenses		\$ 420,298	\$ 3,350
Other current assets		\$ 51,095	\$ 0
Note receivable, related party		\$ 272,636	\$ 0
Total Current Assets		\$ 6,352,283	\$ 2,771,526
Property and equipment, net		\$ 12,534,200	\$ 180,053
TOTAL ASSETS		18,886,483	2,951,579
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities		\$	\$
Accounts payable		\$ 1,800,426	\$ 322,899
Line of		\$ 1,870,334	\$ 0
Notes payable, current maturities		2,750,117	0

Edgar Filing: PACIFIC ALLIANCE CORP - Form 10-Q

	\$	\$
Accrued	492,906	438,262
	\$	\$
Notes payable to related	36,686	167,600
	\$	\$
Total Current	6,950,469	928,761
Long-Term		
	\$	\$
Deferred income tax liability	517,669	0
	\$	\$
Notes payable, net of current	2,903,514	0
	\$	\$
Total Long-Term	3,421,183	0
	\$	\$
Total	10,371,652	928,761
Stockholders' Equity		
Common Stock, par value \$0.001, authorized 250,000,000 18,882,267 and 3,882,267 shares issued and outstanding	18,882	3,882
Series A Preferred shares, par value \$0.001, authorized 5,000,000 shares; 1,000,000 shares issued and	1,000	1,000
	\$	\$
Series B Preferred shares, no par value, authorized 3,300,000 shares; 2,622,149 and none issued and outstanding, respectively	0	0
	\$	\$
	2,593,945	0
	\$	\$
Paid-in	6,028,123	2,428,884
	\$	\$
Preferred stock	0	1,269,000
Subscriptions	-\$250,000	-\$1,135,761
	\$	\$
Retained earnings (accumulated deficit)	122,881	-\$544,187
	\$	\$
Total Stockholders'	8,514,831	2,022,818

	\$	\$
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	18,886,483	2,951,579

4

CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	For the Three months ended September 30, 2010	For the three months ended September 30, 2009	For the nine months ended September 30, 2010	For the nine months Ended September 30, 2009
Sales:	\$	\$	\$	\$
Sales-products	1,097,473	843,633	2,751,904	1,916,219
Sales-services	5,426,068	-	15,910,066	-
Total Sales	6,523,541	843,633	18,661,970	1,916,219
Cost of Sales:				
Cost of Sales-products	886,536	823,734	2,098,504	1,764,781
Cost of Sales-services	4,721,608	-	13,646,366	-
Total Cost of Sales	5,608,144	823,734	15,744,870	1,764,781
Gross Profit	915,397	19,899	2,917,100	151,438
Operating Expenses:				
Selling, General and Administrative Expenses	623,127	123,515	1,825,414	353,728
Total Operating Expenses	623,127	123,515	1,825,414	353,728
Operating Income (Loss)	292,270	(103,616)	1,091,686	(202,290)
Other Expenses and (Income):				
Interest, other expenses and (income)	190,879	(234)	424,618	(990)
Total Other Expenses and (Income)	190,879	(234)	424,618	(990)
Income (Loss) before taxes	101,391	(103,382)	667,068	(201,300)
Provision for Income taxes	-	-	-	-
	\$	\$	\$	\$
Net Income (Loss)	101,391	(103,382)	667,068	(201,300)
	\$	\$	\$	\$
Net Income (Loss) per share, Basic	0.01	(0.05)	0.04	(0.09)

Edgar Filing: PACIFIC ALLIANCE CORP - Form 10-Q

	\$	\$	\$	\$
Net Income(Loss) per share, Fully Diluted	0.00	(0.05)	0.01	(0.09)
Weighted Average Number of Common Shares	18,882,267	2,257,405	18,882,267	2,257,405
Weighted Average Fully Diluted Common Shares	51,834,234	2,257,405	50,969,879	2,257,405

5

CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	For the nine months ended September 30 2010	For the nine months ended September 30 2009
Cash Flows from Operating Activities:		
	\$	
Net Income (Loss)	667,068	(\$201,300)
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by (Used) in Operations:	\$	\$
Depreciation	1,232,058	46,610
(Increase) Decrease in:		
Accounts receivable	(\$601,417)	(\$400,105)
Inventory	(\$637,025)	(\$275,701)
		\$
Prepaid expense and other expenses	(\$317,389)	0
Increase (Decrease) in:	\$	\$
Accounts payable and Accrued expenses	183,566	125,511
	\$	
Net Cash Provided by (Used in) Operating Activities	526,861	(\$704,985)
Cash Flow from Investing Activities		
	\$	\$
Proceeds from sale of marketable securities	30,560	0
Purchase of property and equipment	(\$803,310)	(\$95,102)
		\$
Increase in note receivable, related party, net of payments	(\$272,636)	0
Net Cash Used In Investing Activities	(\$1,045,386)	(\$95,102)
Cash Flow from Financing Activities:		
		\$
Line of Credit	(\$4,666)	0

Edgar Filing: PACIFIC ALLIANCE CORP - Form 10-Q

	\$	\$	
Proceeds from notes payable		309,988	538,600
		\$	
Payments to notes payable to related parties		(\$226,113)	0
		\$	
Payments to Capital Leases		(\$1,627,012)	0
	\$	\$	
Proceeds from preferred stock subscriptions		1,324,945	0
	\$		
Members distributions prior to the Merger		0	(\$152,000)
	\$	\$	
Subscription receivable		343,330	195,493
	\$	\$	
Net Cash Flow Provided by Financing Activities		120,472	582,093
Net Decrease in Cash		(\$398,053)	(\$217,994)
	\$	\$	
Cash Balance at Beginning of Period		610,088	260,781
	\$	\$	
Cash Balance at End of Period		212,035	42,787

CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) - continued

	For the nine months ended September 30 2010	For the nine months ended September 30 2010
Supplemental Disclosures of Cash Flow Information:	\$	\$
Taxes Paid	0	0
	\$	\$
Interest Paid	424,618	0
Schedule of Noncash Investing and Financing Activities:		
Issuance of common stock to acquire Star Leasing, Inc.	\$	\$
Net tangible assets acquired	3,844,852	0
	\$	\$
Property plant and equipment	12,648,644	0
		\$
Net liabilities assumed	-\$11,993,496	0
	\$	\$
Total Purchase Price	4,500,000	0

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED FINANCIAL STATEMENTS

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

On October 30, 2009, Pacific Alliance Corporation ("Pacific" or the "Company") completed a "reverse acquisition" transaction with Superior Filtration Products LLC ("Superior"), from which the Company acquired all of the outstanding membership interests of Superior from the Superior Members in exchange for 1,000,000 shares of Pacific Series A Convertible Preferred Stock ("Series A Preferred Stock"). The 1,000,000 shares of Series A Preferred Stock are convertible into 606,000,000 pre-split shares of the Company's common stock. Assuming that the shares of Series A Preferred Stock had been converted into Pacific's common stock on the closing date, the Superior Members would own approximately 88.04% of the total shares of Pacific's common stock then issued and outstanding following the Closing. The reverse acquisition was completed pursuant to the Exchange Agreement (the "Exchange Agreement") dated as of June 26, 2009, amended on July 31, 2009. Subsequent to the Merger, the Company continued as the surviving entity and ceased being a shell company as that term is defined in Rule 12b-2 of the Securities Exchange Act of 1934, as amended ("Exchange Act").

For accounting purposes, Superior was the acquirer in the reverse acquisition transaction, and consequently the assets and liabilities and the historical operations reflected in the financial statements are those of Superior and are recorded at the historical cost basis of Superior. All shares and per share data prior to the acquisition have been restated to reflect the stock issuance as a recapitalization of Superior. Since the reverse acquisition transaction was in substance a recapitalization of the Company and is not a business combination, pro forma information was not presented. Such pro forma statements of operations would be substantially identical to the historical statements of operations of the Company, which are presented in the accompanying consolidated statements of operations.

Superior was organized under the laws of the state of Florida on October 22, 2007 and is headquartered in Ogden, Utah. Superior designs, manufactures and markets a broad range of air filtration products, including (i) high-end High Efficiency Particulate Air (HEPA) filters, with at least 99.97% efficiency rating, and isolation barriers for the creation of synthesized atmospheres to control manufacturing environments and for control and containment of contaminants and toxic gases in certain manufacturing processes; (ii) mid-range filters for individual and commercial use, which fall under specifications which are categorized by minimum efficiency reporting values (MERV) ratings established by the American Society of Heating Refrigeration and Air Conditioning Engineers ("ASHRAE"); and (iii) standard-grade, low cost filters with efficiency ratings at 35% or better for standard residential and commercial furnace and air conditioning applications.

As a manufacturer of commercial, industrial, and residential air filters, Superior makes a variety of products for removing and controlling airborne particulates and gaseous contaminants.

On January 1, 2010, the Company completed the acquisition of Star Leasing, Inc., a North Carolina corporation (Star Leasing). The Company acquired all of the outstanding stock of Star Leasing for 15,000,000 million common shares of Pacific. The acquisition was completed pursuant to the Agreement and Plan of Merger that was dated October 1, 2009. The audited financial statements of Star Leasing and proforma statements of operations are incorporated by reference in a Form 8-K filed on June 21, 2010.

Star Leasing, headquartered in Fayetteville, North Carolina, is a full service trucking, logistical, warehousing and brokerage company. Star Leasing was founded in 1983 and currently has more than 100 employees. It has operations in 48 states, Canada and Mexico. Since its formation, Star Leasing has expanded its business to include full-circle logistical and brokerage services, warehousing, and distribution. Star Leasing provides local delivery for its warehousing and distribution services.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Presentation of Interim Information The financial information at September 30, 2010 and for the three months ended September 30, 2010 and 2009, and for the nine months ended September 30, 2010 and 2009 are unaudited, but includes all adjustments (consisting only of normal recurring adjustments) that the Company considers necessary for a fair presentation of the financial information set forth herein, in accordance with accounting principles generally

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

accepted in the United States of America (U.S. GAAP) for interim financial information, and with the instructions to Form 10-Q. Accordingly, such information does not include all of the information and footnotes required by U.S. GAAP for annual financial statements. For further information refer to the Financial Statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

The balance sheet as of December 31, 2009 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements.

The results for the three months ended September 30, 2010, and the nine months ended September 30, 2010, may not be indicative of results for the year ending December 31, 2010 or any future periods.

Principles of Consolidation and Reclassification: The accompanying consolidated financial statements include the accounts of Pacific Alliance Corporation and its subsidiaries after elimination of all intercompany accounts and transactions. Certain reclassifications have been made to the 2009 financial statements to conform to the 2010 financial statement presentation. Such reclassifications had no effect on net losses previously reported. The accompanying consolidated financial statements have been retroactively adjusted to reflect the one-for-twenty reverse stock split effective on December 23, 2009.

Use of estimates: The preparation of the accompanying consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions that directly affect the results of reported assets, liabilities, revenue, and expenses. Actual results may differ from these estimates.

Impairment of Long-Lived Assets The Company accounts for the impairment of long-lived assets, such as fixed assets, under the provisions of Financial Accounting Standards Board Accounting Standards Codification, (FASB ASC) 360, Property, Plant, and Equipment which establishes the accounting for impairment of long-lived tangible and intangible assets other than goodwill and for the disposal of a business. Pursuant to FASB ASC 360, the Company reviews for impairment when facts or circumstances indicate that the carrying value of long-lived assets to be held and used may not be recoverable. If such facts or circumstances are determined to exist, an estimate of the undiscounted future cash flows produced by the long-lived asset, or the appropriate grouping of assets, is compared to the carrying value to determine whether impairment exists. If an asset is determined to be impaired, the loss is measured based on various valuation techniques, including a discounted value of estimated future cash flows. The Company reports impairment costs as a charge to operations at the time they are identified. During the three months ended September 30, 2010 and 2009, there was no impairment of long-lived assets.

Income Taxes: Income tax expense is based on pretax financial accounting income. Deferred tax assets and liabilities are recognized for the expected tax consequences of temporary differences between the tax bases of assets and liabilities and their reported amounts.

Income (Loss) Per Common Share: The Company accounts for income (loss) per share in accordance with ASC 260, Earnings Per Share. ASC 260 requires that presentation of basic and diluted earnings per share for entities with complex capital structures. Basic earnings per share includes no dilution and is computed by dividing net income (loss) available to common stockholders by the weighted average number of common stock outstanding for the period. Diluted earnings per share reflect the potential dilution of securities that could share in the earnings of an entity. Diluted net income per common share is computed by dividing net income by the weighted average number of common shares and excludes dilutive potential common shares outstanding, as their effective is anti-dilutive. Dilutive potential common shares consist primarily of stock warrants and shares issuable under convertible preferred stock.

Revenue Recognition: The Company recognizes revenues from the sale of products, and related costs of products sold, where persuasive evidence of an arrangement exists, delivery has occurred, the seller's price is fixed or determinable and collectability is reasonably assured. This generally occurs when the customer receives the product or at the time title passes to the customer. Sales incentives and returns are estimated and recognized at the date of shipment based upon historical activity and current agreements with customers. The Company evaluates these estimates on a regular basis and revises them as necessary. Revenue from the logistics Company (freight hauling operations) is recognized upon delivery and acceptance of the delivered product.

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Recent Accounting Pronouncements: In June 2009, the Financial Accounting Standards Board (FASB) issued ASC Statement No. 105, *the FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* (ASC 105). ASC 105 will become the single source authoritative nongovernmental U.S. generally accepted accounting principles (GAAP), superseding existing FASB, American Institute of Certified Public Accountants, Emerging Issues Task Force, and related accounting literature. ASC 105 reorganized the thousands of GAAP pronouncements into roughly 90 accounting topics and displays them using a consistent structure. Also included is relevant SEC guidance organized using the same topical structure in separate sections. The Company adopted ASC 105 on July 1, 2009. The adoption of ASC 105 did not have an impact on the Company's financial position or results of operations.

In June 2009, the FASB ASC 860-10, which eliminates the concept of a qualifying special-purpose entity ("QSPE"), clarifies and amends the de-recognition criteria for a transfer to be accounted for as a sale, amends and clarifies the unit of account eligible for sale accounting and requires that a transferor initially measure at fair value and recognize all assets obtained and liabilities incurred as a result of a transfer of an entire financial asset or group of financial assets accounted for as a sale. This standard is effective for fiscal years beginning after November 15, 2009. The adoption of this codification did not have material impact on the Company's financial position, results of operations and cash flows.

In June 2009, the FASB issued FASB ASC 810-10-65, which amends the consolidation guidance applicable to a variable interest entity ("VIE"). This standard also amends the guidance governing the determination of whether an enterprise is the primary beneficiary of a VIE, and is therefore required to consolidate an entity, by requiring a qualitative analysis rather than a quantitative analysis. Previously, the standard required reconsideration of whether an enterprise was the primary beneficiary of a VIE only when specific events had occurred. This standard is effective for fiscal years beginning after November 15, 2009, and for interim periods within those fiscal years. Early adoption is prohibited. The adoption of this codification did not have material impact on the Company's financial position, results of operations and cash flows.

In October 2009, the FASB issued ASU 2009-13, *Multiple-Deliverable Revenue Arrangements*, which amends FASB ASC Topic 605, *Revenue Recognition*, and ASU 2009-14, *Certain Arrangements That Include Software Elements*, which amends FASB ASC Topic 985, *Software*. ASU 2009-13 requires entities to allocate revenue in an arrangement using estimated selling prices of the delivered goods and services based on a selling price hierarchy. The amendments eliminate the residual method of revenue allocation and require revenue to be allocated using the relative selling price method. ASU 2009-14 removes tangible products from the scope of software revenue guidance and provides guidance on determining whether software deliverables in an arrangement that includes a tangible product are covered by the scope of the software revenue guidance. ASU 2009-13 and ASU 2009-14 should be applied on a prospective basis for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Company does not expect the adoption of ASU 2009-13 or ASU 2009-14 to have a material impact on the Company's results of operations or financial position.

In December 2009, the FASB issued ASU 2009-17, *Improvements to Financial Reporting Involved with Variable Interest Entities*, which codifies SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* issued in June 2009. ASU 2009-17 requires a qualitative approach to identifying a controlling financial interest in a variable interest entity ("VIE"), and requires ongoing assessment of whether an entity is a VIE and whether an interest in a VIE makes the holder the primary beneficiary of the VIE. ASU 2009-17 is effective for annual reporting periods beginning after November 15, 2009. The adoption of this codification did not have material impact on the Company's financial position, results of operations and cash flows. In January 2010, the FASB issued ASU 2010-06, *Improving Disclosures About Fair Value Measurements*, which requires reporting entities to make new disclosures about recurring or nonrecurring fair-value measurements including significant transfers into and out of Level 1 and Level 2 fair-value measurements and information on purchases, sales, issuances, and settlements on a gross basis in the reconciliation of Level 3 fair-value measurements. ASU 2010-06 is effective for annual reporting periods beginning after December 15, 2009, except for Level 3 reconciliation disclosures which are effective for annual periods beginning after December 15, 2010. The adoption of this codification did not have material impact on the Company's financial position, results of operations and cash flows.

Management does not believe that any other recently issued, but not yet effective accounting standards, if adopted, will have a material effect on the financial statements.

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 3 BUSINESS ACQUISITIONS

Merger with Superior Filtration Products, LLC

Pursuant to terms of an Exchange Agreement dated June 26, 2009, amended on July 31, 2009, the Company acquired all of the outstanding membership interests of Superior from the Superior Members in exchange for 1,000,000 shares of Pacific Series A Convertible Preferred Stock (Series A Preferred Stock). The 1,000,000 shares of Series A Preferred Stock are convertible into 30,330,000 post-split (606,600,000 pre-split) shares of the Company's common stock. Assuming that the shares of Series A Preferred Stock had been converted into Pacific's common stock on the closing date, the Superior Members would own approximately 88.04% of the total shares of Pacific's common stock then issued and outstanding following the Closing.

The acquisition was a reverse takeover transaction whereby Superior was identified as the acquirer (accounting parent) of Pacific. The purchase price of Superior was assumed to be equal to its book value and no goodwill was recorded on the transaction. The amount ascribed to the shares issued to the Superior members represents the net book value of Pacific at date of closing October 30, 2009.

Details of the net liabilities assumed from Pacific at book value at the closing date are as follows:

Current liabilities:		
Accounts Payable	\$	18,213
Cash overdraft		19,026
Tax liabilities		<u>362,639</u>
		<u>399,878</u>
Net liabilities assumed	\$	(399,878)

Acquisition of Star Leasing, Inc.

On January 1, 2010, the Company completed the acquisition of all issued and outstanding shares of common stock of Star Leasing, Inc. (Star Leasing) pursuant to the Agreement and Plan of Merger that was dated October 1, 2009. The purchase price for this acquisition was 15,000,000 shares of the Company s common stock, approximately valued at \$0.30 per share, which is the average price of the Company s common stock over the five trading days immediately preceding and two trading days immediately following October 1, 2009.

The acquisition was accounted for as a purchase transaction under FASB ASC No. 805 Business Combinations , and accordingly, the tangibles assets acquired were recorded at their fair value at the date of the acquisition. The results of operations of Star Leasing, Inc. have been included in the Company s consolidated financial statements subsequent to the date of acquisition.

The purchase price was \$4.5 million. Direct transaction costs incurred in connection with the acquisition were immaterial. The purchase price allocations for this acquisition are preliminary and subject to revision as more detailed analyses are completed and additional information on the fair value of the acquired assets and liabilities becomes available. Any change in the fair value of the net assets will change the amount of the purchase price allocable to goodwill and /or other tangible and intangible assets.

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

The allocation of the purchase price to assets acquired and liabilities assumed is presented in the table that follows:

Tangible assets acquired	\$	3,844,852
Property and equipment		12,648,644
Total assets		16,493,496
Less liabilities assumed		(11,993,496)
Total purchase price	\$	4,500,000

The following summary, prepared on an unaudited pro forma basis, reflects the condensed consolidated results of operations for the nine months ended September 30, 2009 assuming Star Leasing had been acquired at the beginning of the period presented:

		2009
	\$	
Net revenue		14,067,397
	\$	
Net loss		(321,771)
	\$	
Basic and diluted earnings per share		(0.02)

NOTE 4 BALANCE SHEET DETAILS

The following tables provide details of selected balance sheet items:

PACIFIC ALLIANCE CORPORATION

NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

		As of September 30, 2010	As of December 31, 2009
<u>Accounts Receivable, Net</u>			
Accounts Receivable	\$	3,493,976	909,020
Allowance for Bad Debts		-	-
Total Accounts Receivable, Net	\$	<u>3,493,976</u>	<u>909,020</u>
<u>Inventory</u>			
Raw Materials	\$	1,040,504	783,032
Work-in Process		-	-
Packaging Supplies		32,950	15,161
Finished Goods		<u>828,789</u>	<u>450,875</u>
Total Inventory	\$	<u>1,902,243</u>	<u>1,249,068</u>
<u>Property and Equipment, Net</u>			
Land and Buildings	\$	4,682,124	-
Automobile, Trailers and Tractors		18,798,959	42,125
Machinery and Equipment		884,738	199,740
Office Furniture and Equipment		187,778	7,218
Tools and Dies		<u>88,911</u>	<u>53,420</u>
		24,642,510	302,503
Accumulated Depreciation		<u>(12,108,310)</u>	<u>(122,450)</u>
Total Property and Equipment, Net	\$	<u>12,534,200</u>	<u>180,053</u>
<u>Accrued Liabilities</u>			
Accrued payroll and related taxes	\$	431,566	437,059
Other accrued liabilities		<u>61,340</u>	<u>1,203</u>
Total Accrued Liabilities	\$	<u>492,906</u>	<u>438,262</u>

PACIFIC ALLIANCE CORPORATION**NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS****Note 5 - Notes Payable****Notes payable consisted of the following as of September 30, 2010**

Bank credit line of \$1,500,000, collateralized by accounts receivable and commercial property. Interest is payable monthly at 5.5%. The line of credit is set to expire September 30, 2011	\$ 1,500,000
Bank credit line of \$125,000, collateralized by accounts receivable of the company and commercial property. Interest is payable monthly at 5.5%. The line of credit is set to expire September 30, 2011	124,015
Bank credit line of \$250,000, collateralized by accounts receivable of the company and commercial property. Interest is payable monthly at prime plus 6%. The line of credit is set to expire September 30, 2011	246,319
Note payable to a local government in monthly installments of \$1,097 at 6% per annum. The note matures on December 1, 2019.	92,550
Notes payable to banks and finance companies, collateralized by tractors, trailers and other equipment in monthly installments of approximately \$216,000 at varying interest rates, with final maturity dates ranging from 2010 to 2013.	5,561,081
	7,523,965
Less: Current Maturities	(4,620,451)
Long-term debt	\$ 2,903,514

NOTE 6 SUBSCRIPTION RECEIVABLE

On November 1, 2007, Superior agreed to issue 1,250,000 membership units of Superior (approximately 4% of total membership units) to a service provider (Star Leasing) for a subscription receivable of \$1,250,000. The consideration for the units was payable in kind by and through the freight services provided by the provider. On January 1, 2010, the service provider (Star Leasing) was acquired by the Company and the membership units in Superior were cancelled and returned.

On December 6, 2007, the Company agreed to issue 1,100,000 membership units of the Company (approximately 3.6% of total membership units) for a note receivable of \$250,000. The note carries interest at 8% and due on December 5, 2011. These units were converted to shares of the Company's common stock in 2009.

NOTE 7 STOCKHOLDERS EQUITY

In July 2009, the Company commenced the private placement sale of Series B preferred stock at \$1.00 per share. The private placement was closed in March 2010. As of March 31, 2010, the Company sold and issued 2,622,149 shares of Series B preferred stock. Each Series B share had one voting right and is convertible into one share of the Company's common stock.

On October 30, 2009, the Company completed a "reverse acquisition" transaction with Superior Filtration Products LLC ("Superior"), from which the Company acquired all of the outstanding membership interests of Superior from the Superior Members in exchange for 1,000,000 shares of Pacific Series A Convertible Preferred Stock (Series A Preferred Stock). The 1,000,000 shares of Series A Preferred Stock are convertible into 606,000,000 pre-split shares of the Company's common stock. After giving effect to the 20 to 1 reverse split the shares are now

PACIFIC ALLIANCE CORPORATION**NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

convertible into 30,300,000 shares of the Company's common stock. The reverse acquisition was completed pursuant to the Exchange Agreement (the "Exchange Agreement") dated as of June 26, 2009, amended on July 31, 2009. Subsequent to the Merger, the Company continued as the surviving entity and ceased being a shell company as that term is defined in Rule 12b-2 of the Securities Exchange Act of 1934, as amended ("Exchange Act").

NOTE 8 NET INCOME (LOSS) PER SHARE

The following table sets forth the computation of basic and diluted net loss per share:

	For the three months ended Sept. 30, 2010 \$	For the three months ended Sept. 30, 2009 \$	For the nine months ended Sept. 30, 2010 \$	For the nine months ended Sept. 30, 2009 \$
Net Income/ per share, Basic	0.01	(0.05)	0.04	(0.09)
Weighted Average Number of Common Shares	18,882,267	2,257,405	18,882,267	2,257,405
	\$	\$	\$	\$
Net Income/ per share, Fully Diluted	0.00	(0.1)	0.01	(0.09)
Weighted Average Number of Common Shares	51,834,324	2,257,405	50,969,879	2,257,405

NOTE 9 CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to a concentration of credit risk consist primarily of accounts receivable and cash deposits. The Company places its cash with high quality financial institutions and limits its credit exposure with any one financial institution. At times, the Company's bank account balances may exceed federally insured limits.

During the nine months ended September 30, 2010, sales from three customers amounted to \$8,643,739 and comprised approximately 46% of total product sales. The loss of any of these customers could have a material adverse effect on the

Company. The total amount due from these customers was \$1,136,900 as of September 30, 2010. Management believes that accounts receivable from these customers are fully collectible.

NOTE 10 RELATED PARTY TRANSACTIONS

The Company purchases materials from a supplier, which is owned and controlled by the Company's president. Services and products purchased from this supplier were \$305,170 in the first nine months of 2010 and \$253,315 in the first nine months of 2009. This Supplier has a note receivable to the Company in the amount of \$272,636.

As of September 30, 2010 the Company had a note payable of \$36,686 to a director of the Company. The note bears interest at 6% per annum and due on demand.

During 2009, the Company received \$250,000 from issuing a note payable to an affiliate of Pacific's former president and current secretary. The note was unsecured, due in three months from the date of the note, and bore interest at 8% per annum. The note was repaid in October 2009. In consideration of the note payable, the Company also issued a warrant to purchase 25,000 shares of the Company's common stock. The warrant is exercisable at \$1.00 per share and expires on June 30, 2014.

NOTE 11 SEGMENT REPORTING

The Company reviews the operating segments' income to evaluate performance and to allocate resources. The operating companies' income for the reportable segments excludes income taxes. Provision for income taxes is centrally managed at the corporate level, and accordingly, such items are not presented by segment. The segments' accounting policies are the same as those described in the summary of significant accounting policies.

PACIFIC ALLIANCE CORPORATION**NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

Intersegment transactions are recorded at cost.

Summarized financial information of the Company's results by operating segment is as follows:

	Three Months ended September 30,	
	2010	2009 ⁽¹⁾
Net Revenue:	\$	\$
Air Filtration Sales	1,472,882	843,633
Logistic Services	5,527,986	-
Less: Intersegment sales	(477,327)	-
Net Revenue by Reportable Segment	6,523,541	843,633
All Other Operating Revenue	-	-
	\$	\$
Consolidated Net Revenue	6,523,541	843,633
Operating Income (Loss) :	\$	\$
Air Filtration Sales	89,100	(103,616)
Logistic Services	209,676	-
Operating Income by Reportable Segment	298,776	(103,616)
All Other Operating Loss	(6,506)	-
	\$	\$
Consolidated Operating Income (Loss)	292,270	(103,616)
Net Income :	\$	\$
Air Filtration Sales	89,100	(103,382)
Logistic Services	18,797	-
Net Income by Reportable Segments	107,897	(103,382)
All Other Net Loss	(6,506)	-
Consolidated Net Income	\$	\$

Edgar Filing: PACIFIC ALLIANCE CORP - Form 10-Q

101,391 (103,382)

	Nine Months ended September 30,	
	2010	2009 ⁽¹⁾
Net Revenue:	\$	\$
Air Filtration Sales	3,568,464	1,916,219
Logistic Services	16,181,119	-
Less: Intersegment sales	(1,087,613)	-
Net Revenue by Reportable Segment	18,661,970	1,916,219
All Other Operating Revenue	-	-
	\$	\$
Consolidated Net Revenue	18,661,970	1,916,219
Operating Income (Loss):	\$	\$
Air Filtration Sales	270,987	(202,290)
Logistic Services	843,057	-
Operating Income (Loss) by Reportable Segment	1,114,044	(202,290)
All Other Operating Loss	(22,358)	-
	\$	\$
Consolidated Operating Income (Loss)	1,091,686	(202,290)
Net Income (Loss):	\$	\$
Air Filtration Sales	270,987	(201,300)
Logistic Services	418,439	-
Net Income (Loss) by Reportable Segments	689,426	(201,300)
All Other Net Loss	(22,358)	-
	\$	\$
Consolidated Net Income (Loss)	667,068	(201,300)
		September 30,
Total Assets:	2010	2009 ⁽¹⁾
	\$	\$
Air Filtration Sales	2,791,037	1,580,869
Logistic Services	<u>16,095,446</u>	<u>1,580,869</u>
	18,886,483	1,580,869
All other segments		-
Consolidated assets	\$	\$

18,886,483

1,580,869

- ⁽¹⁾ For periods ended September 2009, the Company had only one segment since the merger of Superior Filtration and Pacific Alliance, and the acquisition of Star leasing took place after that.

NOTE 12 LEGAL PROCEEDINGS

On September 15, 2010 Superior Filtration Products, Inc. was served with a complaint in the United States District Court for the Eastern District of North Carolina, Eastern Division, (Flanders Corporation ad Flanders Filters, Inc. v. Superior Filtration Products, LLC and EnergySolutions, LLC, Civil Action No. 4:10-CV-122) in an action for copyright and trademark infringement and unfair competition. Superior Filtration Products, Inc. is currently evaluating the merits of this legal action.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward Outlook and Risks

This periodic report contains and incorporates by reference certain forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act with respect to results of our operations and businesses. All statements, other than statements of historical facts, included in this periodic report, including those regarding market trends, our financial position, business strategy, projected costs, and plans and objectives of management for future operations, are forward-looking statements. In general, such statements are identified by the use of forward-looking words or phrases including, but not limited to, intended, will, should, may, expects, anticipates, and anticipated or the negative thereof or variations thereon or similar terminology. These forward-looking statements are based on our current expectations. Although we believe that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Because forward-looking statements involve risks and uncertainties, our actual results could differ materially. Important factors that could cause actual results to differ materially from our expectations are disclosed hereunder and elsewhere in this Form 10-Q. These forward-looking statements represent our judgment as of the date of this Form 10-Q. All subsequent written and oral forward-looking statements attributable to Pacific Alliance are expressly qualified in their entirety by the Cautionary Statements. We disclaim, however, any intent or obligation to update our forward-looking statements.

General

On June 26, 2009, Pacific Alliance Corporation, a Delaware corporation (Pacific or the Company), entered into an Exchange Agreement (the Exchange Agreement) with Superior Filtration Products, LLC, a Florida limited liability Company (Superior), and the members of Superior (Superior Members). The Exchange Agreement and the acquisition agreed to therein, was closed (the Closing) on October 30, 2009 (the Closing Date). In connection with the acquisition of Superior, the three existing directors of Pacific remained as directors and two designees of Superior were appointed as additional directors. The pre-closing president, vice president and treasurer of Pacific resigned as officers of Pacific and a new CEO/President/Treasurer, Steven Clark, was appointed. The pre-closing secretary of Pacific, David Knudson, remained as secretary of Pacific. Effective on the Closing Date, pursuant to the Exchange Agreement, Superior became a wholly-owned subsidiary of Pacific, and the business of Superior became the business of Pacific.

Overview

Superior was formed in October 2007 and occupied its lease space in Ogden, Utah on December 6, 2007. From January to September 2008, the plant and equipment were placed in service, but Superior did not commence operations until October of 2008. Superior designs, manufactures and markets a broad range of air filtration products, air filters, holding frames, and air filter housings. As a manufacturer of commercial, industrial, and residential air filters, housing and frames, we make a wide variety of products for removing and controlling airborne particulates and gaseous contaminants. We also design and manufacture some of our own production equipment.

Our air filtration products are utilized by many industries, including those associated with commercial and residential heating and ventilation and air conditioning systems ("HVAC" systems), semiconductor manufacturing, ultra-pure materials, food processing, biotechnology, pharmaceuticals, oil and gas, synthetics, nuclear power and nuclear materials processing.

Until January 1, 2010, our revenues primarily are derived from the sale of after-market replacement filters, since air filters are typically placed in equipment designed to last much longer than the filters. Our primary focus has been on high-technology companies in the semiconductor, hospitality, food processing, pharmaceutical and nuclear industries. The filtration systems are the key element in a semiconductor fabrication facility, and most of the advances in air filtration technology in recent years have been driven by the demand from semiconductor manufacturers to have increasingly efficient and dependable filters for their manufacturing facilities.

We have also concentrated on general commercial-grade products, including pre-filters, housings, and replacement filters for standard commercial and industrial HVAC systems. Since we commenced operations, we have experienced positive acceptance from the commercial and industrial air filter markets. We believe our design and packaging advantages create significant savings to the distributors. We anticipate that demand for our products will increase as we pursue new markets.

Effective January 1, 2010, we closed the acquisition of Star Leasing, Inc. (Star Leasing).

Star Leasing has been operating as our subsidiary since January 1, 2010. Star Leasing is in the trucking industry and is a general commodity carrier. Star Leasing was founded in 1983 and currently has more than 100 employees. It has operations in 48 states, Canada and Mexico. Since its formation, Star Leasing has expanded its business to include full-circle logistical and brokerage services, warehousing, and distribution. Star Leasing provides local delivery for its warehousing and distribution services.

Factors Affecting Results of Operations

During the periods included in this report, our operating expenses consisted primarily of the following:

·
Cost of sales, which consists primarily of raw materials, components and production of our products, including applied labor costs and benefits expenses, maintenance, facilities and other operating costs associated with the production of our products;

·
Selling, general and administrative expenses, which consists primarily of salaries, commissions and related benefits paid to our employees and related selling and administrative costs including professional fees;

·
Depreciation and amortization expenses which result from the depreciation of our property and equipment

Results of Operations

Our management reviews and analyzes several key performance indicators in order to manage our business and assess the quality and potential variability of our revenues and cash flows. These key performance indicators include:

.

Sales revenue, net of returns and trade discounts, which is an indicator of our overall business growth and the success of our sales and marketing efforts;

.

Gross profit, which is an indicator of both competitive pricing pressures and the cost of sales of our products;

.

Growth in our customer base, which is an indicator of the success of our sales efforts; and

.

Distribution of revenue across our products offered.

The following summary tables present a comparison of our results of operations for the three months ended September 30, 2010, and the nine months ended September 30, 2010 and 2009 with respect to certain key financial measures. The comparisons illustrated in the table are discussed in greater detail below.

	Three Months Ended Sept. 30, 2010	Three Months Ended Sept. 30, 2009
Net revenues	\$ 6,523,541	843,633
Cost of revenues	5,608,144	823,734
Gross profit	915,397	19,899
Gross Margin	14%	2%
Selling, general, and administrative expenses	623,127	123,515
Research and development expenses	-0-	75,000
Depreciation and amortization expenses	423,187	13,993
Other income (expense)	(190,879)	234
Net Income (Loss)	\$ 101,391	(103,382)

	Nine Months Ended Sept. 30, 2010	Nine Months Ended Sept. 30, 2009
Net revenues	\$ 18,661,970	1,916,219
Cost of revenues	15,744,870	1,764,781
Gross profit	2,917,100	151,438
Gross Margin	16%	8%
Selling, general, and administrative expenses	1,825,414	353,728
Research and development expenses	-0-	75,000
Depreciation and amortization expenses	1,232,058	46,610
Other income (expense)	(424,618)	990
Net income (loss)	\$	

667,068

(201,300)

Three Months Ended September 30, 2010 Compared to Three Months Ended September 30, 2009 and the Nine Months Ended September 30, 2010 Compared to the Nine Months Ended September 30, 2009

Net Revenues. Sales for the three months ended September 30, 2010 were \$6,523,541 compared to sales of \$843,633 for the three months ended September 30, 2009. Sales increased 673% in 2010 over the prior year period due to the acquisition of Star Leasing. Sales for the nine months ended September 30, 2010 were \$18,661,970 compared to sales of \$1,916,219 for the nine months ended September 30, 2009. Sales increased 874% in 2010 over the prior year period due to the acquisition of Star Leasing. Air Filtration sales for the three months ended September 30, 2010 were \$1,097,473 compared to Air Filtration sales of \$843,633 for the three months ended September 30, 2009. Sales increased 30% in 2010 over the prior year period. Sales increased due to the addition of the filter bag making machine and the expansion of our direct sales offices.

Cost of Revenues. Cost of revenue for the three months ended September 30, 2010 were \$5,608,144 compared to cost of revenue of \$823,734 for three months ended September 30, 2009. Costs for the three month period increased 581% in 2010 over the prior year period due to an increase in revenues from Star Leasing. Costs of revenue for the nine months ended September 30, 2010 were \$15,744,870 compared to cost of revenue of \$1,764,781 for the nine months ended September 30, 2009. Costs for the nine month period increased 792% in 2010 over the prior year period due to an increase in revenues from Star Leasing. Cost of revenues related to Air Filtration sales were \$886,536 for the three months ended September 30, 2010 compared to cost of cost of revenues of \$823,734 for the three months ended September 30, 2009. Costs for the three month period increased by \$62,802

due to the optimizing the filter lines, this was offset by the start up costs of the filter bag making machine. Cost of Revenues related to Air Filtration sales for the nine months ended September 30, 2010 were \$2,098,504 compared to cost of revenue of \$1,764,781 for the nine months ended September 30, 2009. Costs for the nine month period increased 19% in 2010 over the prior year period due to the increase in sales and addition of various filter manufacturing lines.

Gross Margins. Gross margin for the three months ended September 30, 2010 were 14% compared to 2% from the prior year period. Gross margin for the nine months ended September 30, 2010 increased to 16% compared to 8% from the prior year period. The increase in gross margin is directly related to the efficiency of the filter lines over the start up period of prior period. The increase was offset by lower gross margins experienced by Star Leasing. Star Leasing operates at a lower gross margin than Superior due to the capital intense nature of its operation.

Gross Profit. Gross profit was \$915,397 for the three months ended September 30, 2010 compared to a gross profit of \$19,899 for the prior year period. Increase in gross profit is directly related to the efficiency of the filter operation and the acquisition of Star Leasing. Gross profit was \$2,917,100 for the nine months ended September 30, 2010 compared to a gross profit of \$151,438 for the prior year period. Gross profit in both periods increased over the prior year periods due to the acquisition of Star Leasing and the increased efficiency of the filter operation.

Selling, General, and Administrative Expenses. SG&A was \$623,127 for the three months ended September 30, 2010 compared with SG&A of \$123,515 for the three months ended September 30, 2009. The increase in SG&A was directly related to acquisition of Star Leasing. SG&A was \$1,825,414 for the nine months ended September 30, 2010 compared with SG&A of \$353,728 for the nine months ended September 30, 2009. SG&A increased due to the acquisition of Star Leasing and the opening of two direct sales offices in New Mexico and Colorado.

Research and Development Expenses. Research and development expenses were \$-0- for the three months ended September 30, 2010 and \$ -0- for the nine months ended September 30, 2010 compared to \$75,000 for both periods in the prior year. Research and development costs are incurred as new filter concepts and products are brought to market. The expansion of our product lines did not require any additional research and development.

Depreciation and Amortization Expenses. Depreciation was \$423,187 for the three months ended September 30, 2010 compared to \$13,993 for the three months ended September 30, 2009 and depreciation was \$1,232,058 for the nine months ended September 30, 2010 and \$46,610 for the nine months ended September 30, 2009. Depreciation expense has a direct correlation to the amount of equipment that is being placed in service and the acquisition of Star Leasing. As new filter making lines and new tractors and trailers are placed in service, we expect depreciation expense will continue to increase.

Net Income. The net income for the three months ended September 30, 2010 was \$101,391 compared to a net loss of \$(103,382) for the three months ended September 30, 2009. The net income for the nine months ended September 30, 2010 was \$667,068 compared to a net loss of \$(201,300) for the nine months ended September 30, 2009. Both Star Leasing and Superior Filtration generated income for the quarter and the first nine months of the year. Operations were negatively impacted due to start up costs incurred as new filter making lines were placed in service and the two new direct offices. The profitability from the older filter making lines will be offset by the new lines as they are added until the Company reaches its normal operating capacity, which management anticipates will be some time in 2011. Profitability overall will also be impacted by the profitability of the two new direct offices. Our New Mexico Office generated a profit for the three months ended September 30, 2010 and we expect both offices to generate a profit by the fourth a quarter of this year. Air Filtration net income for the three months ended September 30, 2010 were \$89,100 compared to Air Filtration net loss of \$(103,382) for the three months ended September 30, 2009.

Liquidity and Capital Resources

Our principal sources of liquidity consist of cash and cash equivalents and payments received from our customers.

We are in the process of expanding our current line of credit to provide additional capital. From time to time, we have obtained additional liquidity to fund our operations through the sale of shares of our equity securities. In assessing our liquidity, our management reviews and analyzes our current cash balances on-hand, short-term investments, accounts receivable, accounts payable, capital expenditure commitments and other obligations. For the company to grow at its current pace we will need to fund our growth through the sale of shares of our equity securities.

Cash Flows

The following table sets forth our consolidated cash flows for the nine months ended September 30, 2010 and for the nine months ended September 30, 2009.

	2010	2009
Net cash generated (used in) operating activities	\$ 526,861	(704,985)
Net cash generated (used in) investing activities	\$ (1,045,386)	(95,102)
Net cash provided by financing activities	\$ 120,472	582,093
Net increase (decrease) in cash and cash equivalents during period	\$ (398,053)	(217,994)

Net Cash Generated (Used In) Operating Activities. Cash generated by operating activities was \$526,861 for the nine months ended September 30, 2010 compared to cash used by operations of \$(704,985) for the nine months ended September 30, 2009. The primary source of cash from operations relates to the profits of Superior and Star Leasing. As the Company continues to expand, we will require additional cash to expand its operations as we did during the first nine months of 2009.

Net Cash Generated (Used In) Investing Activities. Cash used in investing activities was \$(1,045,386) for the nine months ended September 30, 2010 compared with \$(95,102) used in operations for the nine months ended September 30, 2009. The primary use of cash from investing activities was to acquire additional filter making equipment, tractors and trailers. The Company intends to expand its operations over the next two years which will require additional cash to facilitate this growth.

Net Cash Provided by Financing Activities. Cash from financing activities was \$120,472 for the nine months ended September 30, 2010 compared to \$582,093 for the nine months ended September 30, 2009. As the operations continue to expand we will acquire additional capital to expand our operations and will need to raise additional capital.

Cash Position, Outstanding Indebtedness, and Future Capital Requirements

Superior has not compensated certain members of its management. Accordingly, our financial statements do not reflect compensation expenses for such persons. If we had compensated such management on a reasonable basis, our total operating expenses would have been greater, which would have adversely affected the amount of income for the nine months ended September 30, 2010 and the size of our loss for the nine months ended September 30, 2009.

It is difficult to anticipate future levels of income and loss while the Company expands its operations. During the third quarter of 2010, Superior continued to develop its direct offices in Albuquerque, New Mexico and Denver, Colorado which reduced earnings from operations by approximately \$64,357 for the nine months ended September 30, 2010 and \$140,102 for the nine months ended September 30, 2009.

We anticipate that the execution of our business plan will result in a rapid expansion of our operations, which may place a significant strain on our management, financial and other resources. Our ability to manage the problems associated with the expansion of our business operations will depend, among other things, on our ability to monitor operations, control costs, maintain effective quality control, secure necessary marketing arrangements, expand internal management, technical information and accounting systems and attract, assimilate and retain qualified management and other personnel. If we fail to effectively manage these issues, we may not be profitable

in the near future, or ever.

The difficulties in managing these various business issues will be compounded by a number of unique attributes of our anticipated business operations and business strategy. For example, we intend to introduce a new retail air filter product line that relies on various new concepts, a new radial pleat, and a stackable concept which reduces freight costs and places twice the amount of product shelf as the standard product currently being used in the industry. We are using new filtration media that provides a higher level of filtration with a lower pressure drop which should generate energy savings. Many of these concepts are new to the industry and have only been test marketed in limited environments. Should these and other concepts not perform as expected, our financial condition and the results of our operations could be materially and adversely affected.

We believe we will have the ability to moderate our capital spending as we execute our business plan by the speed at which we expand the operations of the business hiring practices and promotional activities. If we elect to slow the speed, or narrow the focus of our business plan, we will be able to reduce our capital expenditures. Our actual ability to effectuate our proposed business plan will depend on a number of factors, however, including the speed of our expansion, the acceptance of products in the market, our ability to protect our intellectual property, as well as factors over which we may have little or no control, such as regulatory changes, changes in technology or our ability to meet the demand for our product. In addition, actual costs and revenues can vary from the amounts that Superior expects or budgets in its business plan, possibly materially, and those variations are likely to affect our ability to generate a profit or our need for additional financing.

If we need additional funding, and acquire that funding through the issuance of our equity securities, our stockholders may experience dilution in the value per share of their equity securities. The acquisition of funding through the issuance of debt could result in a substantial portion of our cash flow from operations being dedicated to the payment of principal and interest on that indebtedness, and could render us more vulnerable to competitive pressures and economic downturns.

Critical Accounting Policies.

We have adopted a number of critical accounting policies relating to our operation of the manufacture and distribution of air filtration products and our related logistics company. These accounting policies require significant judgment, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Our critical accounting policies, the underlying judgments and uncertainties regarding our application of those policies to our assets and operations and the likelihood that materially different amounts would be reported under different conditions or using different assumptions, are as follows:

-
Inventories are stated at the lower of cost or market. Cost is determined on a first-in, first-out basis, and market is based on realizable value.

-
Specific costs related to obtaining patents and trademarks have been capitalized. Patents are amortized over their legal life of 20 years from the date of filing. Costs of trademarks are not amortized, since their lives are indefinite.

-
Depreciation is computed on the straight-line method using estimated useful lives (depending on the type of asset) ranging from 3 to 5 years.

-
Advertising costs are charged to operations when they are incurred.

=
Revenue Recognition: The Company recognizes revenues from the sale of products, and related costs of products sold, where persuasive evidence of an arrangement exists, delivery has occurred, the seller's price is fixed or determinable and collectability is reasonably assured. This generally occurs when the customer receives the product or at the time title passes to the customer. Sales incentives and returns are estimated and recognized at the date of shipment based upon historical activity and current agreements with customers. The Company evaluates these estimates on a

regular basis and revises them as necessary. Revenue from our logistics Company (freight hauling operations) is recognized upon delivery and acceptance of the delivered product..

Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

Contractual Obligations and Commitments

Except for the payment of accrued taxes, rent, leases, and other payables, all of which are described in the financial statements attached hereto, we have no contractual commitments or obligations.

Inflation

The Company does not believe that inflation will negatively impact its business plans.

Recent Accounting Pronouncements

Effective July 1, 2009, we adopted the FASB Accounting Standards CodificationTM and the Hierarchy of Generally Accepted Accounting Principles” (ASC 105), (formerly, SFAS No. 168, The FASB Accounting Standards CodificationTM and the Hierarchy of Generally Accepted Accounting Principles. This new standard establishes the “FASB Accounting Standards CodificationTM” (Codification) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with generally accepted accounting principles (GAAP). Rules and interpretive releases of the Securities and Exchange Commission (SEC) are also sources of authoritative GAAP for SEC registrants. The Codification now supersedes all previous-existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification has now become non-authoritative. Now that the Codification is in effect, all of its content carries the same level of authority. The adoption of this standard did not have an impact on our consolidated financial statements. Management does not believe that any other recently issued, but not yet effective

accounting standards, if adapted, will have a material effect on the financial statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is a Smaller Reporting Company as defined under §229.10(f)(1) of Regulation S-K and is not required to provide the information required by this Item.

ITEM 4. CONTROLS AND PROCEDURES

(a) Disclosure Controls and Procedures

Regulations under the Securities Exchange Act of 1934 require public companies to maintain disclosure controls and procedures, which are defined to mean a company's controls and other procedures that are designed to ensure that information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms.

We conducted an evaluation, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the period covered by this Report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of June 30, 2010, our disclosure controls and procedures were not effective at the reasonable assurance level due to the material weaknesses described below.

A material weakness is a control deficiency (within the meaning of the Public Company Accounting Oversight Board (PCAOB) Auditing Standard No. 2) or combination of control deficiencies that result in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. Management has identified the following three material weaknesses in our disclosure controls and procedures:

1. We do not have written documentation of our internal control policies and procedures. Written documentation of key internal controls over financial reporting is a requirement of Section 404 of the Sarbanes-Oxley Act. Management evaluated the impact of our failure to have written documentation of our internal controls and procedures on our assessment of our disclosure controls and procedures and has concluded that the control deficiency that resulted represented a material weakness.

2. We do not have sufficient segregation of duties within accounting functions, which is a basic internal control. Due to our size and nature, segregation of all conflicting duties may not always be possible and may not be economically feasible. However, to the extent possible, the initiation of transactions, the custody of assets and the recording of transactions should be performed by separate individuals. Management evaluated the impact of our failure to have segregation of duties on our assessment of our disclosure controls and procedures and has concluded that the control deficiency that resulted represented a material weakness.

3. We do not have review and supervision procedures for financial reporting functions. The review and supervision function of internal control relates to the accuracy of financial information reported. The failure to review and supervise could allow the reporting of inaccurate or incomplete financial information. Due to our size and nature, review and supervision may not always be possible or economically feasible. Management evaluated the impact of our significant number of audit adjustments and has concluded that the control deficiency that resulted represented a material weakness.

To address these material weaknesses, management performed additional analyses and other procedures to ensure that the financial statements included herein fairly present, in all material respects, our financial position, results of operations and cash flows for the periods presented.

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

On September 15, 2010 Superior Filtration Products, Inc. was served with a complaint in the United States District Court for the Eastern District of North Carolina, Eastern Division, (Flanders Corporation ad Flanders Filters, Inc. v. Superior Filtration Products, LLC and EnergySolutions, LLC, Civil Action No. 4:10-CV-122) in an action for copyright and trademark infringement and unfair competition. Superior Filtration Products, Inc. is currently evaluating the merits of this legal action.

ITEM 1A. RISK FACTORS

For information regarding risk factors, see Part I. Item 1A. Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2009.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the Nine month period ended September 30, 2010 we issued shares of our restricted common stock to the following:

Recipient	Number of Shares	Attributed Value ⁽¹⁾
Private Placement Participants	Series B Preferred 2,622,149	\$2,616,038
Randal Menscer	Common Shares 15,000,000	\$4,500,000

⁽¹⁾.All of the foregoing shares of common stock issued were issued in reliance on the exemption from registration available under Section 4(2) of the Securities Act.

In connection with the issuance, we relied upon the exemption from securities registration afforded by Rule 506 of Regulation D as promulgated by the SEC under the Securities Act of 1933, as amended (the Securities Act) and/or

Section 4(2) of the Securities Act. No advertising or general solicitation was employed in offering the securities. The offerings and sales were made to a limited number of persons, all of whom were accredited investors, or other suitable investors. Transfer was restricted in accordance with the requirements of the Securities Act.

ITEM 3. DEFAULTS BY THE COMPANY ON ITS SENIOR SECURITIES

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

- Exhibit 31 Certification of Chief Executive and Financial Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
- Exhibit 32 Certification of Chief Executive and Financial Officer Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

SIGNATURE

In accordance with the requirements of the Exchange Act, the Company has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 18, 2010

PACIFIC ALLIANCE CORPORATION

By/s/ Steven Clark

President/Principal Executive and Financial Officer