

First California Financial Group, Inc.  
Form 10-Q  
November 09, 2012

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 000-52498

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FIRST CALIFORNIA FINANCIAL GROUP, INC.  
(Exact Name of Registrant as Specified in Its Charter)

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Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

38-3737811  
(I.R.S. Employer  
Identification Number)

3027 Townsgate Road, Suite 300  
Westlake Village, California  
(Address of Principal Executive Offices)

91361  
(Zip Code)

Registrant's telephone number, including area code: (805) 322-9655

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

|                         |                          |   |                                     |
|-------------------------|--------------------------|---|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/> | Accelerated filer   | <input checked="" type="checkbox"/> |
| Non-accelerated filer   | <input type="checkbox"/> | (Do not check if a smaller reporting company) Smaller reporting company | <input type="checkbox"/>            |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

29,220,271 shares of Common Stock, \$0.01 par value, as of November 6, 2012

FIRST CALIFORNIA FINANCIAL GROUP, INC.  
QUARTERLY REPORT ON  
FORM 10-Q

For the Quarterly Period Ended September 30, 2012

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## PART I—FINANCIAL INFORMATION

## Item 1. Financial Statements

## FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES

## Condensed Consolidated Balance Sheets (unaudited)

| (in thousands, except share and per share data)   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| Cash and due from banks   | \$ 42,387             | \$ 40,202            |
| Interest bearing deposits with other banks  | 34,095                | 21,230               |
| Securities available-for-sale, at fair value  | 549,373               | 453,735              |
| Non-covered loans, net  | 1,049,642             | 918,356              |
| Covered loans   | 106,144               | 135,412              |
| Premises and equipment, net   | 18,184                | 18,480               |
| Non-covered foreclosed property   | 15,201                | 20,349               |
| Covered foreclosed property   | 5,218                 | 14,616               |
| Goodwill  | 60,720                | 60,720               |
| Other intangibles, net  | 12,205                | 13,887               |
| FDIC shared-loss receivable   | 50,471                | 68,083               |
| Cash surrender value of life insurance  | 12,991                | 12,670               |
| Accrued interest receivable and other assets  | 34,173                | 34,924               |
| <b>Total assets</b>   | <b>\$ 1,990,804</b>   | <b>\$ 1,812,664</b>  |
| Non-interest checking   | \$ 675,488            | \$ 482,156           |
| Interest checking   | 112,895               | 107,077              |
| Money market and savings  | 483,293               | 486,000              |
| Certificates of deposit, under \$100,000  | 62,176                | 74,861               |
| Certificates of deposit, \$100,000 and over   | 266,040               | 275,175              |
| Total deposits  | 1,599,892             | 1,425,269            |
| Securities sold under agreements to repurchase  | 30,000                | 30,000               |
| Federal Home Loan Bank advances   | 84,583                | 87,719               |
| Junior subordinated debentures  | 26,805                | 26,805               |
| Deferred tax liabilities, net   | 2,261                 | 7,370                |
| FDIC shared-loss liability  | 3,827                 | 3,757                |
| Accrued interest payable and other liabilities  | 6,873                 | 8,637                |
| <b>Total liabilities</b>  | <b>1,754,241</b>      | <b>1,589,557</b>     |
| <b>Commitments and Contingencies (Note 12)</b>  |                       |                      |
| Perpetual preferred stock; authorized 2,500,000 shares  |                       |                      |
| Series A - \$0.01 par value, 1,000 shares issued and outstanding as of September 30, 2012 and December 31, 2011   | 1,000                 | 1,000                |
| Series C - \$0.01 par value, 25,000 shares issued and outstanding as of September 30, 2012 and December 31, 2011  | 25,000                | 25,000               |
| Common stock, \$0.01 par value; authorized 100,000,000 shares; 29,266,050 shares issued at September 30, 2012 and | 292                   | 292                  |

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29,220,079 shares issued at December 31, 2011; 29,220,271  
and 29,220,079 shares outstanding at September 30, 2012 and  
December 31, 2011, respectively

|   |              |              |
|---|--------------|--------------|
| Additional paid-in capital  | 174,796      | 173,062      |
| Treasury stock, 45,779 shares at cost at September 30, 2012<br>and no shares at December 31, 2011 | (255 )       | —            |
| Retained earnings   | 33,724       | 25,427       |
| Accumulated other comprehensive income (loss)   | 2,006        | (1,674 )     |
| Total shareholders' equity  | 236,563      | 223,107      |
| Total liabilities and shareholders' equity  | \$ 1,990,804 | \$ 1,812,664 |

See accompanying notes to consolidated financial statements.

FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Income (unaudited)

| (in thousands, except per share data)                        | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2012                                | 2011      | 2012                               | 2011      |
| Interest and fees on loans                                   | \$ 17,555                           | \$ 16,896 | \$ 52,346                          | \$ 49,264 |
| Interest on securities                                       | 1,704                               | 1,720     | 5,301                              | 4,712     |
| Interest on federal funds sold and interest bearing deposits | 51                                  | 90        | 154                                | 270       |
| Total interest income  | 19,310                              | 18,706    | 57,801                             | 54,246    |
| Interest on deposits   | 1,258                               | 1,836     | 4,028                              | 6,494     |
| Interest on borrowings                                       | 887                                 | 916       | 2,739                              | 2,853     |
| Interest on junior subordinated debentures                   | 159                                 | 336       | 628                                | 1,001     |
| Total interest expense                                       | 2,304                               | 3,088     | 7,395                              | 10,348    |
| Net interest income before provision for loan losses         | 17,006                              | 15,618    | 50,406                             | 43,898    |
| Provision for non-covered loan losses                        | 500                                 | 1,550     | 1,500                              | 4,550     |
| Net interest income after provision for loan losses          | 16,506                              | 14,068    | 48,906                             | 39,348    |
| Service charges on deposit accounts                          | 735                                 | 878       | 2,335                              | 2,633     |
| Gain on loan sales and commissions                           | 29                                  | —         | 274                                | —         |
| Net gain on sale of securities                               | 510                                 | 209       | 1,104                              | 699       |
| Impairment loss on securities                                | (449 )                              | —         | (477 )                             | (1,066 )  |
| Loss on non-hedged derivatives                               | (99 )                               | (24 )     | (506 )                             | (24 )     |
| (Amortization)accretion of FDIC shared-loss asset            | (135 )                              | 48        | 131                                | 143       |
| Gain on acquisitions   | —                                   | —         | —                                  | 35,202    |
| Other income   | 1,519                               | 1,189     | 5,063                              | 2,812     |
| Total noninterest income                                     | 2,110                               | 2,300     | 7,924                              | 40,399    |
| Salaries and employee benefits                               | 6,592                               | 6,675     | 21,254                             | 19,315    |
| Premises and equipment                                       | 1,629                               | 1,567     | 4,845                              | 4,708     |
| Data processing  | 910                                 | 810       | 2,531                              | 2,685     |
| Legal, audit, and other professional services                | 1,905                               | 1,071     | 4,480                              | 4,299     |
| Printing, stationery and supplies                            | 63                                  | 79        | 229                                | 288       |
| Telephone  | 193                                 | 218       | 637                                | 592       |
| Directors' expense   | 122                                 | 135       | 374                                | 342       |
| Advertising, marketing and business development              | 340                                 | 272       | 1,221                              | 1,069     |
| Postage  | 57                                  | 50        | 170                                | 171       |
|  | 553                                 | 364       | 1,633                              | 1,777     |

Insurance and regulatory  
assessments

|   |           |             |           |             |
|---|-----------|-------------|-----------|-------------|
| (Gain)loss on and expense of<br>foreclosed property | (701 )    | (672 )      | (108 )    | 5,066       |
| Amortization of intangible assets                   | 539       | 624         | 1,682     | 1,665       |
| Other expenses                                      | 664       | 840         | 2,513     | 2,387       |
| Total noninterest expense                           | 12,866    | 12,033      | 41,461    | 44,364      |
| Income before provision for<br>income taxes         | 5,750     | 4,335       | 15,369    | 35,383      |
| Provision for income taxes                          | 2,286     | 1,819       | 6,135     | 14,862      |
| Net income  | \$ 3,464  | \$ 2,516    | \$ 9,234  | \$ 20,521   |
| Preferred stock dividends                           | \$ (313 ) | \$ (1,616 ) | \$ (938 ) | \$ (2,241 ) |
| Net income available to common<br>stockholders      | \$ 3,151  | \$ 900      | \$ 8,296  | \$ 18,280   |
| Net income per common share:                        |           |             |           |             |
| Basic   | \$ 0.11   | \$ 0.03     | \$ 0.28   | \$ 0.64     |
| Diluted   | \$ 0.11   | \$ 0.03     | \$ 0.28   | \$ 0.64     |

See accompanying notes to consolidated financial statements.

FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Comprehensive Income (unaudited)

| (dollars in thousands)  | Three months ended |                       | Nine months ended |                       |
|---|--------------------|-----------------------|-------------------|-----------------------|
|   | 2012               | September 30,<br>2011 | 2012              | September 30,<br>2011 |
| Other comprehensive income:   |                    |                       |                   |                       |
| Unrealized loss on interest rate cap                                      | \$(26 )            | \$(288 )              | \$(140 )          | \$(510 )              |
| Unrealized gain on securities available-for-sale                          | 4,572              | 2,219                 | 7,034             | 5,098                 |
| Reclassification adjustment for net (gains) losses included in net income | (61 )              | (209 )                | (627 )            | 367                   |
| Other comprehensive income, before tax                                    | 4,485              | 1,722                 | 6,267             | 4,955                 |
| Income tax expense related to items of other comprehensive income         | (2,570 )           | (721 )                | (2,587 )          | (2,069 )              |
| Other comprehensive income  | 1,915              | 1,001                 | 3,680             | 2,886                 |
| Net income  | 3,464              | 2,516                 | 9,234             | 20,521                |
| Comprehensive income  | \$5,379            | \$3,517               | \$12,914          | \$23,407              |

See accompanying notes to consolidated financial statements.



FIRST CALIFORNIA FINANCIAL GROUP, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Cash Flows (unaudited)

| (in thousands)  | Nine Months Ended September 30, |            |
|---|---------------------------------|------------|
|   | 2012                            | 2011       |
| Net income  | \$ 9,234                        | \$ 20,521  |
| Adjustments to reconcile net income to net cash from operating activities:                      |                                 |            |
| Provision for non-covered loan losses   | 1,500                           | 4,550      |
| Stock-based compensation costs  | 1,530                           | 832        |
| Gain on acquisition   | —                               | (35,202 )  |
| Gain on sales of securities   | (1,104 )                        | (699 )     |
| Gain on sales of loans  | (274 )                          | —          |
| Net loss on sale and valuation adjustments of non-covered foreclosed property                   | 1,753                           | 4,371      |
| Net gain on sale and valuation adjustments of covered foreclosed property                       | (2,126 )                        | —          |
| Impairment loss on securities   | 477                             | 1,066      |
| Amortization of net premiums on securities available-for-sale                                   | 4,846                           | 2,672      |
| Depreciation and amortization of premises and equipment   | 1,598                           | 1,526      |
| Amortization of intangible assets   | 1,682                           | 1,665      |
| Accretion of FDIC shared-loss asset   | (131 )                          | (143 )     |
| Loss(gain) on disposal of premises and equipment  | 40                              | (149 )     |
| Increase in cash surrender value of life insurance  | (321 )                          | (330 )     |
| Change in deferred taxes  | (5,109 )                        | 2,298      |
| Increase in accrued interest receivable and other assets, net of effects of acquisition         | (20 )                           | (12,123 )  |
| Decrease in accrued interest payable and other liabilities, net of effects of acquisition       | (1,695 )                        | (1,356 )   |
| Net cash provided (used) by operating activities  | 11,880                          | (10,501 )  |
| Purchases of securities available-for-sale, net of effects from acquisition                     | (348,380 )                      | (146,184 ) |
| Proceeds from repayments and maturities of securities available-for-sale                        | 145,923                         | 102,943    |
| Proceeds from sales of securities available-for-sale  | 108,380                         | 26,344     |
| Purchases of Federal Home Loan Bank and other stock   | —                               | (5 )       |
| Net change in federal funds sold and interest bearing deposits, net of effects from acquisition | (12,865 )                       | (3,664 )   |
| Loan originations, purchases and principal collections, net of effects of acquisition           | (111,889 )                      | 71,542     |
| Purchases of premises and equipment, net of effects of acquisition                              | (1,487 )                        | (1,828 )   |
| Proceeds from sale of premises and equipment  | 6                               | 1,267      |
| Proceeds from redemption of Federal Home Loan Bank and other stock                              | 748                             | 1,459      |
| Net proceeds from FDIC shared-loss asset  | 17,743                          | 9,405      |

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|   |            |            |
|---|------------|------------|
| Proceeds from sale of non-covered foreclosed property                             | 3,392      | 2,587      |
| Proceeds from sale of covered foreclosed property                                 | 18,439     | 15,562     |
| Net cash acquired in acquisition  | —          | 122,119    |
| Net cash (used) provided by investing activities                                  | (179,990 ) | 201,547    |
| Net increase in noninterest-bearing deposits, net of effects of acquisition       | 193,333    | 40,160     |
| Net decrease in interest-bearing deposits, net of effects of acquisition          | (18,709 )  | (139,013 ) |
| Net decrease in FHLB advances and other borrowings, net of effects of acquisition | (3,136 )   | (75,267 )  |
| Dividends paid on preferred stock   | (938 )     | (831 )     |
| Purchases of treasury stock   | (255 )     | —          |
| Net cash provided (used) by financing activities                                  | 170,295    | (174,951 ) |
| Change in cash and due from banks   | 2,185      | 16,095     |
| Cash and due from banks, beginning of period                                      | 40,202     | 25,487     |
| Cash and due from banks, end of period  | \$ 42,387  | \$ 41,582  |
| Supplemental cash flow information:   |            |            |
| Cash paid for interest  | \$ 7,499   | \$ 10,222  |
| Cash paid for income taxes  | \$ 11,725  | \$ 7,520   |
| Supplemental disclosure of noncash items:   |            |            |
| Net change in fair value of securities available-for-sale, net of tax             | \$ 3,712   | \$ 3,575   |
| Net change in fair value of cash flow hedges, net of tax                          | \$ (32 )   | \$ (177 )  |
| Non-covered loans transferred to non-covered foreclosed property                  | \$ —       | \$ 328     |
| Covered loans transferred to covered foreclosed property                          | \$ 6,721   | \$ 15,657  |
| Acquisitions:   |            |            |
| Assets acquired   | \$ —       | \$ 456,922 |
| Liabilities assumed   | \$ —       | \$ 436,498 |

See accompanying notes to consolidated financial statements.

NOTE 1 – NATURE OF OPERATIONS AND BASIS OF PRESENTATION

Organization and nature of operations – First California Financial Group, Inc., or First California, or the Company, is a bank holding company incorporated under the laws of the State of Delaware and headquartered in Westlake Village, California. The principal asset of the Company is the capital stock of First California Bank, or the Bank. The Bank is a full-service commercial bank headquartered in Westlake Village, California, chartered under the laws of the State of California and subject to supervision by the California Department of Financial Institutions and the Federal Deposit Insurance Corporation, or the FDIC. The FDIC insures the Bank's deposits up to the maximum legal limit.

On February 18, 2011, the Bank assumed certain liabilities and acquired certain assets and substantially all of the operations of San Luis Trust Bank, or SLTB, located in San Luis Obispo, California, from the FDIC. The Bank acquired, received and recognized certain assets with an estimated fair value of approximately \$367 million, including \$139 million of loans, \$99 million of cash and federal funds sold, \$70 million of a FDIC shared-loss asset, \$41 million of securities, \$13 million of foreclosed property and \$5 million of other assets. Liabilities with an estimated fair value of approximately \$346 million were also assumed and recognized, including \$266 million of deposits, \$62 million of Federal Home Loan Bank advances, \$15 million in a deferred tax liability, \$3 million of a FDIC shared-loss liability and \$0.4 million of other liabilities. The Bank recorded a pre-tax bargain purchase gain of \$36.5 million in connection with this transaction. This transaction increased the number of the Bank's full-service branch locations to 19 and the Bank fully integrated the former SLTB branch location into its full-service branch network in June 2011.

On April 8, 2011, the Bank completed the acquisition of the Electronic Banking Solutions division of Palm Desert National Bank. The transaction included the division's customer base, core deposits, and employees. The Electronic Payment Services Division, or the EPS division, its new name under the Bank, issues prepaid cards and sponsors merchant acquiring services for all national and regional networks, including Visa, MasterCard, and Discover throughout all 50 states and U.S. territories. The Bank acquired cash of \$85.4 million, recognized intangible assets of \$6.0 million, assumed \$91 million of deposits and recognized a pre-tax bargain purchase gain of \$0.5 million in connection with this transaction.

On February 28, 2012, the Bank entered into a definitive agreement and plan of merger to acquire Premier Service Bank, a state-chartered commercial bank headquartered in Riverside, California for \$2.0 million. As part of the merger, the Bank will acquire certain assets and assume certain liabilities and substantially all of the operations, including two full-service branches located in Riverside and Corona, California, of Premier Service Bank. The Bank will acquire approximately \$140 million of assets, including \$104 million of loans related to the transaction. The Bank will assume approximately \$112 million of deposits related to the transaction. The transaction is pending the receipt of the required regulatory and shareholder approvals.

The Bank serves the comprehensive financial needs of businesses and consumers in Los Angeles, Orange, Riverside, San Diego, San Bernardino, San Luis Obispo and Ventura counties through 15 full-service branch locations.

Consolidation – The accompanying condensed consolidated financial statements include, in conformity with generally accepted accounting principles in the United States of America, the accounts of the Company, the Bank, Wendy Road Office Development LLC, a subsidiary of the Bank which manages and disposes of real estate, and SC Financial, an inactive subsidiary of First California. The Company does not consolidate the accounts of FCB Statutory Trust I and First California Statutory Trust I, or the Trusts, in the consolidated financial statements. The Company does include, however, the junior subordinated debentures issued by the Company to the Trusts on the consolidated balance sheets. Results of operations for the three and nine months ended September 30, 2011 include the effects of the FDIC-assisted SLTB transaction and the EPS division acquisition from the date of the acquisitions. All material intercompany transactions have been eliminated.

Basis of presentation – The unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q as promulgated by the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnote disclosures normally required by generally accepted accounting principles for complete financial statements. In our opinion, all normal recurring adjustments necessary for a fair presentation are reflected in the unaudited condensed consolidated financial statements. Operating results for the period ended September 30, 2012 are not necessarily indicative of the results of operations that may be expected for any other interim period or for the year ending December 31, 2012. In preparing these financial statements, the Company has evaluated events and transactions subsequent to September 30, 2012 for potential recognition or disclosure. The unaudited condensed consolidated financial statements should be read in conjunction with the audited condensed consolidated financial statements and notes thereto included in the Company's 2011 Annual Report on Form 10-K.

Reclassifications – Certain reclassifications have been made to the 2011 consolidated financial statements to conform to the current year presentation. The effects of reclassification adjustments had no effect upon previously reported net income or net income per common share calculations.

Management's estimates and assumptions – The preparation of the consolidated financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported revenues and expenses for the reporting periods. Actual results could differ significantly from those estimates. Significant estimations made by management primarily involve the calculation of the allowance for loan losses, the carrying amount of deferred tax assets, the carrying amount of covered loans, the carrying amount of foreclosed property, the carrying amount of the FDIC shared-loss receivable and liability, the assessments for impairment related to goodwill and securities, the estimated fair value of financial instruments and the effectiveness of derivative instruments in offsetting changes in fair value or cash flows of hedged items.

Allowance for loan losses – The allowance for loan losses is established through a provision charged to expense. Loans are charged against the allowance when management believes that the collectability of principal is unlikely. The allowance is an amount that management believes will be adequate to absorb estimated probable losses on existing loans that may become uncollectable, based on evaluations of the collectability of loans and prior loan loss experience. The evaluation includes an assessment of the following factors: any external loan review and any regulatory examination, estimated probable loss exposure on each pool of loans, concentrations of credit, value of collateral, the level of delinquent and nonaccrual loans, trends in the portfolio volume, effects of any changes in the lending policies and procedures, changes in lending personnel, present economic conditions at the local, state and national levels, the amount of undisbursed off-balance sheet commitments, and a migration analysis of historical losses and recoveries for the prior twenty-two quarters. Individual loans are also evaluated for impairment and if a portion of a loan is impaired, the impaired amount is charged-off or a specific reserve is allocated for that loan. Various regulatory agencies, as a regular part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance based on their judgment of information available to them at the time of their examinations. The allowance for loan losses was \$18.2 million at September 30, 2012 and \$17.8 million at December 31, 2011.

Non-covered foreclosed property - We acquire, through foreclosure or through full or partial satisfaction of a loan, real or personal property. At the time of foreclosure, the Company obtains an appraisal of the property and records the property at its estimated fair value less costs to sell. We charge the allowance for loan losses for the loan amount in excess of the fair value of the foreclosed property received; we credit recoveries, up to the amount of previous charge-offs, if any, and then earnings for the fair value amount of the foreclosed property in excess of the loan due. Subsequent to foreclosure, the Company periodically assesses our disposition efforts and the estimated fair value of the foreclosed property. The Company establishes a valuation allowance through a charge to earnings for estimated declines in fair value subsequent to foreclosure. Operating income and operating expense related to foreclosed property is included in earnings as are any ultimate gains or losses on the sale of the foreclosed property. Our recognition of gain is however dependent on the buyer's initial investment in the purchase of foreclosed property meeting certain criteria. The estimated fair value of non-covered foreclosed property was \$15.2 million at September 30, 2012 and \$20.3 million at December 31, 2011.

Covered foreclosed property - All foreclosed property acquired in FDIC-assisted acquisitions that are subject to a FDIC shared-loss agreement are referred to as "covered foreclosed property" and reported separately in our consolidated balance sheets. Covered foreclosed property is reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered foreclosed property at the collateral's net realizable value, less estimated selling costs.

Covered foreclosed property was initially recorded at its estimated fair value on the acquisition date based on similar market comparable valuations less estimated selling costs. Any subsequent valuation adjustments due to declines in fair value will be charged to non-interest expense, and will be mostly offset by non-interest income representing the corresponding increase to the FDIC shared-loss asset for the offsetting loss reimbursement amount. Any recoveries of

previous valuation adjustments will be credited to non-interest expense with a corresponding charge to non-interest income for the portion of the recovery that is due to the FDIC. The estimated fair value of covered foreclosed property was \$5.2 million at September 30, 2012 and \$14.6 million at December 31, 2011.

Deferred income taxes – The Company recognizes deferred tax assets subject to our judgment that realization of such assets are more-likely-than-not. A valuation allowance is established when the Company determines that the realization of income tax benefits may not occur in future years. There was no valuation allowance at September 30, 2012 or December 31, 2011. There were net deferred tax liabilities of \$2.3 million at September 30, 2012 and \$7.4 million at December 31, 2011.

FDIC shared-loss asset – The FDIC shared-loss asset is initially recorded at fair value, based on the discounted value of expected future cash flows under the shared-loss agreements. The difference between the present value and the undiscounted cash flows the Company expects to collect from the FDIC will be accreted or amortized into non-interest income over the life of the FDIC shared-loss asset. Subsequent to initial recognition, the FDIC shared-loss asset is reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolio. These adjustments are measured on the same basis as the related covered loans, at a pool level, and covered foreclosed property. Generally, any increases in cash flow of the covered assets over those previously expected will result in prospective increases in the loan pool yield and amortization of the FDIC shared-loss asset. Any decreases in cash flow of the covered assets under those previously expected will trigger impairments on the underlying loan pools and will result in a corresponding gain on the FDIC shared-loss asset. Increases and decreases to the FDIC shared-loss asset are recorded as adjustments to non-interest income.

FDIC shared-loss liability – Forty-five days following the tenth anniversary of the Western Commercial Bank, or WCB, and SLTB acquisition dates, the Company will be required to perform a calculation and determine if a payment to the FDIC is necessary. The payment amount will be 50 percent of the excess, if any, of (i) 20 percent of the intrinsic loss estimate minus (ii) the sum of (a) 20 percent of the net loss amount, plus (b) 25 percent of the asset discount bid, plus (c) 3.5 percent of total loss share assets at acquisition. The Company's estimate for the present value of this liability was \$3.8 million at both September 30, 2012 and December 31, 2011.

Derivative instruments and hedging – For derivative instruments designated in cash flow hedging relationships, we assess the effectiveness of the instruments in offsetting changes in the overall cash flows of designated hedged transactions on a quarterly basis. The Company recognizes the unrealized gains or losses of derivative instruments directly in current period earnings to the extent these instruments are not effective. At September 30, 2012, the Company had \$37.1 million notional interest rate caps to limit the variable interest rate payments on our \$26.8 million junior subordinated debentures. Our 2012 third quarter effectiveness assessment indicated that these instruments were effective.

At September 30, 2012, the Bank had \$240 million notional interest rate caps that do not meet the criteria for hedge accounting to manage the interest rate risk associated with its fixed rate securities and loans. The Company may enter into derivative contracts that are intended to economically hedge certain of its risks, even though hedge accounting does not apply or the Company elects not to apply hedge accounting. Derivatives not designated as hedges are marked-to-market each period through earnings.

Assessments of impairment – Goodwill is assessed for impairment on an annual basis or at interim periods if an event occurs or circumstances change which may indicate a change in the implied fair value of the goodwill. The implied fair value of goodwill is estimated by comparing the estimated fair value of the Company to the estimated fair value of the Company's individual assets, liabilities, and identifiable intangible assets. Impairment exists when the carrying amount of goodwill exceeds this implied fair value.

First California uses independent data where possible in determining the fair value of the Company and in determining appropriate market factors used in the fair value calculations. At December 31, 2011, the annual assessment resulted in the conclusion that goodwill was not impaired. No events occurred or circumstances changed since December 31, 2011 which indicated there was a material change in the implied fair value of goodwill.

An impairment assessment is performed quarterly on the securities available-for-sale portfolio in accordance with Financial Accounting Standards Board, or FASB, accounting standards codification guidance related to the consideration of impairment related to certain debt and equity securities. All of the securities classified as available-for-sale are debt securities.

If the Company does not intend to sell, and it is more likely than not that the Company is not required to sell a debt security before recovery of its cost basis, other-than-temporary impairment is separated into (a) the amount representing credit loss and (b) the amount related to other factors. The amount of the other-than-temporary impairment related to credit loss is recognized in earnings and other-than-temporary impairment related to other factors is recognized in other comprehensive income (loss). Other-than-temporary declines in fair value are assessed based on the duration the security has been in a continuous unrealized loss position, the severity of the decline in value, the rating of the security, the long-term financial outlook of the issuer, the expected future cash flows from the security and the Company's ability and intent to hold the security until the fair value recovers. Please see the "Securities" section of Management's Discussion and Analysis in this document for a detailed explanation of the impairment analysis process. The Company will continue to evaluate the securities portfolio for other-than-temporary impairment at each reporting date and can provide no assurance there will not be an other-than-temporary impairment in future periods.

For the three months ended September 30, 2012, we recognized an other-than-temporary impairment loss of \$449,000 on a private-label CMO security which was sold in the third quarter. There was no other-than-temporary impairment loss for the three months ended September 30, 2011. For the nine months ended September 30, 2012, we recognized impairment losses of \$477,000 - an other-than-temporary impairment loss on a private-label CMO security of



\$449,000 and a permanent impairment loss of \$28,000 on a \$1.0 million community development-related equity investment. For the nine months ended September 30, 2011, we recognized an other-than-temporary impairment loss of \$1.1 million related to two private-label CMO securities.

#### NOTE 2 – RECENTLY ISSUED AND ADOPTED ACCOUNTING PRONOUNCEMENTS

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurements (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. ASU 2011-04 was issued concurrently with IFRS 13, Fair Value Measurements, to provide mainly identical guidance about fair value measurement and disclosure requirements. For U.S. GAAP, most of the changes are clarifications of existing guidance or wording changes to align with IFRS 13. ASU 2011-04 is effective during interim and annual periods beginning after December 15, 2011. Early adoption is not permitted. The adoption of this ASU did not have a material effect on our consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income. ASU 2011-05 will require companies to present the components of net income and other comprehensive income either as one continuous statement or as two consecutive statements. This standard eliminates the option to present components of comprehensive income as part of the statement of changes in stockholders' equity. This standard does not change the items which must be reported in other comprehensive income, how such items are measured, or when they must be reclassified to net income. This standard is effective for interim and annual periods beginning after December 15, 2011. Early adoption is permitted. A portion of this ASU was deferred with the issuance of ASU 2011-12 discussed below.

In September 2011, the FASB issued ASU 2011-08, Intangibles – Goodwill and Other – Testing Goodwill for Impairment. ASU 2011-08 provides guidance on the application of a qualitative assessment of impairment indicators in the review of goodwill impairment. The ASU provides that in the event that the qualitative review indicates that it is more likely than not that no impairment has occurred, the Company would not be required to perform a quantitative review. The provisions of ASU 2011-08 will be effective for years beginning after December 15, 2011 for both public and nonpublic entities, although earlier adoption is allowed. The adoption of this standard did not have a significant impact on our consolidated financial statements.

In December 2011, the FASB issued ASU 2011-11, Disclosures about Offsetting Assets and Liabilities. ASU 2011-11 provides convergence to International Financial Reporting Standards, or IFRS, to provide common disclosure requirements for the offsetting of financial instruments. Existing GAAP guidance allowing balance sheet offsetting, including industry-specific guidance, remains unchanged. The new guidance is effective on a retrospective basis, including all prior periods presented, for interim and annual periods beginning on or after January 1, 2013. The Company does not expect that adoption of this standard will have a material impact on the Company's consolidated financial statements.

In December 2011, the FASB issued ASU 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05. ASU 2011-12 defers the requirements of ASU 2011-05 to display reclassification adjustments for each component of other comprehensive income in both net income and other comprehensive income and to present the components of other comprehensive income in interim financial statements. During 2012, the FASB will reconsider the reclassification requirements and the timing of their implementation. Management is currently evaluating the impact both of these ASU's will have on the disclosures in the Company's consolidated financial statements.

In July 2012, the FASB issued ASU 2012-02, Intangibles – Goodwill and Other. ASU 2012-02 provides guidance on the application of a qualitative assessment of impairment indicators in the review of impairment of indefinite-lived intangible assets. The ASU provides that in the event that the qualitative review indicates that it is more likely than not that no impairment has occurred, the Company would not be required to perform a quantitative review. The provisions of ASU 2012-02 will be effective for interim and annual impairment tests performed for fiscal years beginning after September 15, 2012 for both public and nonpublic entities, although earlier adoption is permitted. The adoption of this standard is not expected to have a material impact on our consolidated financial statements.

In October 2012, the FASB issued ASU 2012-06, Business Combinations – Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution. ASU 2012-06 requires that when a reporting entity recognizes an indemnification asset as a result of a government-assisted acquisition of a financial institution and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs, the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. This standard is effective for fiscal years, and interim periods within those years, beginning on or after December 15, 2012. Early adoption is permitted. The amendments should be applied prospectively to any new indemnification assets acquired after the date of adoption and to indemnification assets existing as of the date of adoption arising from a government-assisted

acquisition of a financial institution. Certain transition disclosures are required. The adoption of ASU 2012-06 is not expected to have a material impact on our consolidated financial statements.

### NOTE 3 – ACQUISITION

On April 8, 2011, or the EPS Transaction Date, the Bank completed the acquisition of the Electronic Banking Solutions division of Palm Desert National Bank. The transaction included the division’s customer base, core deposits, and employees. The Bank paid cash consideration of \$5.5 million to purchase the EPS division. The Bank acquired cash of \$85.4 million, recognized intangible assets of \$6.0 million, assumed \$91 million of deposits and recognized a pre-tax bargain purchase gain of \$0.5 million in connection with this transaction. The Bank desired this transaction to expand its product and service offerings and diversify its sources of revenue.

Under the acquisition method of accounting, the Bank recorded the assets acquired and liabilities assumed based on their estimated fair values as of the EPS Transaction Date. Results of operations for the year ended December 31, 2011 included the effects of the EPS acquisition from the EPS Transaction Date.

The following table summarizes the estimated fair values of the assets acquired, received and recognized and the liabilities assumed and recognized as of the EPS Transaction Date.

|   | (Dollars in thousands) |        |
|---|------------------------|--------|
| Assets Acquired:                                      |                        |        |
| Cash  | \$                     | 85,389 |
| Intangible assets                                     |                        | 6,005  |
| Other assets  |                        | 89     |
| Total assets acquired                                 | \$                     | 91,483 |
| Liabilities Assumed:                                  |                        |        |
| Deposits  | \$                     | 91,018 |
| Deferred taxes  |                        | 195    |
| Total liabilities assumed                             |                        | 91,213 |
| Net assets acquired (after-tax bargain purchase gain) |                        | 270    |
| Total liabilities and net assets acquired             | \$                     | 91,483 |

The Bank based the allocation of the purchase price above on the fair values of the assets acquired and the liabilities assumed. The net gain represents the excess of the estimated fair value of the assets acquired over the estimated fair value of the liabilities assumed. The gain was recognized as non-interest income in the Company’s Condensed Consolidated Statements of Operations. Non-interest expense for the second quarter of 2011 included integration and conversion expenses related to the EPS division acquisition of approximately \$350,000. The “Salaries and employee benefits”, “Data processing” and “Legal, audit, and other professional services” categories were affected on the Company’s Condensed Consolidated Statements of Income.

On February 18, 2011, or the SLTB Transaction Date, the Bank assumed certain liabilities and acquired certain assets and substantially all of the operations of SLTB from the FDIC, acting in its capacity as receiver of SLTB, pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC, or the Purchase Agreement. The Bank acquired, received, and recognized certain assets with a fair value of approximately \$367 million, including \$139 million in loans, \$99 million of cash and cash equivalents, \$41 million of securities and \$13 million of foreclosed property related to the transaction. These acquired assets represented approximately 20 percent of consolidated total assets at March 31, 2011. The Bank also assumed approximately \$266 million of deposits and

\$62 million of FHLB advances related to the transaction. The Bank also recorded an FDIC shared-loss asset of \$70 million, a core deposit intangible of \$0.3 million, deferred tax liabilities of \$15 million, a FDIC shared-loss liability of \$2.6 million and a premium on time deposits acquired of \$0.8 million related to the transaction. The Bank continues to operate the one former SLTB branch location as part of the Bank's 15 branch locations. The Bank desired this transaction to expand its footprint into the California central coast region.

As part of the Purchase Agreement, the Bank and the FDIC entered into shared-loss agreements, whereby the FDIC will cover a substantial portion of any future losses on loans (and related unfunded loan commitments), foreclosed property and accrued interest on loans for up to 90 days. We refer to the acquired assets subject to the shared-loss agreements collectively as covered assets. Under the terms of the shared-loss agreements, the FDIC will absorb 80 percent of losses and share in 80 percent of loss recoveries. The shared-loss agreements for commercial and residential mortgage loans are in effect for 5 years and 10 years, respectively, from the SLTB Transaction Date and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the SLTB Transaction Date.

In March 2021, approximately ten years following the SLTB Transaction Date, the Bank is required to perform a calculation and determine if a payment to the FDIC is necessary. The payment amount will be 50 percent of the excess, if

any, of (i) 20 percent of the intrinsic loss estimate (\$99.0 million) minus (ii) the sum of (a) 20 percent of the net loss amount, plus (b) 25 percent of the asset discount bid (\$58.0 million), plus (c) 3.5 percent of total loss share assets at acquisition. At the SLTB Transaction Date, the Bank estimated a liability, on a present value basis, of \$2.6 million under this provision.

Under the acquisition method of accounting, the Bank recorded the assets acquired and liabilities assumed based on their estimated fair values as of the SLTB Transaction Date. Results of operations for the year ended December 31, 2011 included the effects of the SLTB acquisition from the SLTB Transaction Date.

The following table summarizes the estimated fair values of the assets acquired, received and recognized and the liabilities assumed and recognized as of the SLTB Transaction Date.

|   | (Dollars in thousands) |
|---|------------------------|
| Assets Acquired:                                      |                        |
| Cash and cash equivalents                             | \$ 98,820              |
| Securities  | 40,972                 |
| Covered loans   | 138,792                |
| Covered foreclosed property                           | 12,772                 |
| FDIC shared-loss asset                                | 70,293                 |
| Other assets  | 5,510                  |
| Total assets acquired                                 | \$ 367,159             |
| Liabilities Assumed:                                  |                        |
| Deposits  | \$ 266,149             |
| FHLB advances   | 61,541                 |
| FDIC shared-loss liability                            | 2,564                  |
| Deferred taxes  | 15,316                 |
| Other liabilities                                     | 437                    |
| Total liabilities assumed                             | 346,007                |
| Net assets acquired (after-tax bargain purchase gain) | 21,152                 |
| Total liabilities and net assets acquired             | \$ 367,159             |

The Bank based the allocation of the purchase price above on the fair values of the assets acquired and the liabilities assumed. The net gain represents the excess of the estimated fair value of the assets acquired over the estimated fair value of the liabilities assumed and is influenced significantly by the FDIC-assisted transaction process. Under the FDIC-assisted transaction process, only certain assets and liabilities are transferred to the acquirer and, depending on the nature and amount of the acquirer's bid, the FDIC may be required to make a cash payment to the acquirer. The Bank received a cash payment from the FDIC for \$34.4 million. The book value of net assets transferred to the Bank was \$23.6 million (i.e., the cost basis). The pre-tax gain of \$36.5 million or the after-tax gain of \$21.1 million recognized by the Company is considered a bargain purchase transaction under ASC 805 "Business Combinations" since the total acquisition-date fair value of the identifiable net assets acquired exceeded the fair value of the consideration transferred. The gain was recognized as non-interest income in the Company's Condensed Consolidated Statements of Operations. Non-interest expense for the first quarter of 2011 included integration and conversion expenses related to the SLTB acquisition of approximately \$515,000. The "Salaries and employee benefits", "Data processing" and "Legal, audit, and other professional services" categories were affected on the Company's Condensed Consolidated Statements of Income.

In August 2011, the Bank exercised its option to purchase at fair value approximately \$100,000 of furniture, fixtures and equipment related to the one SLTB branch location from the FDIC. The Bank also negotiated and executed a new five-year lease approximating current market rent for the one branch location.

The acquisition of assets and liabilities of SLTB were significant at a level to require disclosure of one year of historical financial information and related pro forma disclosure. However, given the pervasive nature of the shared-loss agreements entered into with the FDIC, the historical information of SLTB are much less relevant for purposes of assessing the future operations of the combined entity. In addition, prior to closure, SLTB had not completed an audit of their financial statements, and the Company determined that audited financial statements are not and will not be reasonably available for the year ended December 31, 2010. Given these considerations, the Company requested, and received, relief from the Securities and Exchange Commission from submitting certain historical and pro forma financial information of SLTB.

## NOTE 4 – SECURITIES

Securities have been classified in the consolidated balance sheets according to management's intent and ability as available-for-sale. The amortized cost, gross unrealized gains, gross unrealized losses and estimated fair values of securities available-for-sale at September 30, 2012 and December 31, 2011 are summarized as follows:

|  | Amortized<br>Cost | September 30, 2012           |                               | Estimated<br>Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|----------------------------|
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
|  |                   | (in thousands)               |                               |                            |
| U.S. Treasury notes/bills                                  | \$19,037          | \$2                          | \$—                           | \$19,039                   |
| U.S. government agency notes                               | 45,530            | 169                          | (30)                          | 45,669                     |
| U.S. government agency mortgage-backed securities          | 226,915           | 4,921                        | —                             | 231,836                    |
| U.S. government agency collateralized mortgage obligations | 206,830           | 682                          | (815)                         | 206,697                    |
| Private label collateralized mortgage obligations          | 5,763             | —                            | (638)                         | 5,125                      |
| Municipal securities                                       | 36,820            | 1,621                        | (113)                         | 38,328                     |
| Other domestic debt securities                             | 4,574             | —                            | (1,895)                       | 2,679                      |
| <b>Securities available-for-sale</b>                       | <b>\$545,469</b>  | <b>\$7,395</b>               | <b>\$(3,491)</b>              | <b>\$549,373</b>           |

|  | Amortized<br>Cost | December 31, 2011            |                               | Estimated<br>Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|----------------------------|
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
|  |                   | (in thousands)               |                               |                            |
| U.S. Treasury notes/bills                                  | \$45,151          | \$14                         | \$(4)                         | \$45,161                   |
| U.S. government agency notes                               | 59,212            | 257                          | (23)                          | 59,446                     |
| U.S. government agency mortgage-backed securities          | 132,141           | 1,616                        | (82)                          | 133,675                    |
| U.S. government agency collateralized mortgage obligations | 168,158           | 384                          | (368)                         | 168,174                    |
| Private label collateralized mortgage obligations          | 15,853            | —                            | (2,811)                       | 13,042                     |
| Municipal securities                                       | 28,572            | 813                          | (60)                          | 29,325                     |
| Other domestic debt securities                             | 7,151             | —                            | (2,239)                       | 4,912                      |
| <b>Securities available-for-sale</b>                       | <b>\$456,238</b>  | <b>\$3,084</b>               | <b>\$(5,587)</b>              | <b>\$453,735</b>           |

As of September 30, 2012, securities available-for-sale with a fair value of \$48.6 million were pledged as collateral for borrowings, public deposits and other purposes as required by various statutes and agreements.

The following table shows the gross unrealized losses and amortized cost of the Company's securities aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2012 and December 31, 2011.

|                     | At September 30, 2012  |       |
|---------------------|------------------------|-------|
| Less Than 12 Months | Greater Than 12 Months | Total |

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|  | Amortized<br>Cost | Unrealized<br>Losses | Amortized<br>Cost | Unrealized<br>Losses | Amortized<br>Cost | Unrealized<br>Losses |
|--|-------------------|----------------------|-------------------|----------------------|-------------------|----------------------|
|  | (in thousands)    |                      |                   |                      |                   |                      |
| U.S. government<br>agency notes  | \$3,999           | \$(30 )              | \$—               | \$—                  | \$3,999           | \$(30 )              |
| U.S. government<br>agency<br>collateralized<br>mortgage<br>obligations | 120,020           | (764 )               | 7,175             | (51 )                | 127,195           | (815 )               |
| Private-label<br>collateralized<br>mortgage<br>obligations             | —                 | —                    | 5,763             | (638 )               | 5,763             | (638 )               |
| Municipal<br>securities  | 7,525             | (113 )               | —                 | —                    | 7,525             | (113 )               |
| Other domestic<br>debt securities                                      | —                 | —                    | 4,574             | (1,895 )             | 4,574             | (1,895 )             |
|  | \$131,544         | \$(907 )             | \$17,512          | \$(2,584 )           | \$149,056         | \$(3,491 )           |



|  | Less Than 12 Months |                      | At December 31, 2011<br>Greater Than 12 Months |                      | Total             |                      |
|--|---------------------|----------------------|--|----------------------|-------------------|----------------------|
|  | Amortized<br>Cost   | Unrealized<br>Losses | Amortized<br>Cost                              | Unrealized<br>Losses | Amortized<br>Cost | Unrealized<br>Losses |
|  | (in thousands)      |                      |  |                      |                   |                      |
| U.S. Treasury notes/bills                                  | \$10,029            | \$(4 )               | \$—  | \$—                  | \$10,029          | \$(4 )               |
| U.S. government agency notes                               | 10,000              | (23 )                | —  | —                    | 10,000            | (23 )                |
| U.S. government agency mortgage-backed securities          | 40,889              | (82 )                | —  | —                    | 40,889            | (82 )                |
| U.S. government agency collateralized mortgage obligations | 99,894              | (368 )               | —  | —                    | 99,894            | (368 )               |
| Private-label collateralized mortgage obligations          | —                   | —                    | 15,853   | (2,811 )             | 15,853            | (2,811 )             |
| Municipal securities                                       | 4,039               | (60 )                | —  | —                    | 4,039             | (60 )                |
| Other domestic debt securities                             | —                   | —                    | 7,151  | (2,239 )             | 7,151             | (2,239 )             |
|  | \$164,851           | \$(537 )             | \$23,004                                       | \$(5,050 )           | \$187,855         | \$(5,587 )           |

Net unrealized holding gains were \$3.9 million at September 30, 2012 and net unrealized holding losses were \$2.5 million at December 31, 2011. As a percentage of securities, at amortized cost, net unrealized holding gains were 0.72 percent and net unrealized holding losses were 0.55 percent at the end of each respective period. Securities are comprised largely of U.S. Treasury bills and notes, and U.S. government agency notes, mortgage-backed securities and collateralized mortgage obligations. On a quarterly basis, we evaluate our individual available-for-sale securities in an unrealized loss position for other-than-temporary impairment. As part of this evaluation, we consider whether we intend to sell each security and whether it is more-likely-than-not that we will be required to sell the security before the anticipated recovery of the security's amortized cost basis. Should a security meet either of these conditions, we recognize an impairment charge to earnings equal to the entire difference between the security's amortized cost basis and its fair value at the balance sheet date. For securities in an unrealized loss position that meet neither of these conditions, we consider whether we expect to recover the entire amortized cost basis of the security by comparing our best estimate, on a present value basis, of the expected future cash flows from the security with the amortized cost basis of the security. If our best estimate of expected future cash flows is less than the amortized cost basis of the security, we recognize an impairment charge to earnings for this estimated credit loss.

The Company will continue to evaluate the securities portfolio for other-than-temporary impairment at each reporting date and can provide no assurance there will not be further other-than-temporary impairments in future periods.

The following table presents the other-than-temporary impairment activity related to credit loss, which is recognized in earnings, and the other-than-temporary impairment activity related to all other factors, which are recognized in other comprehensive income.

|  | Three Months Ended |         | Nine Months Ended |         |
|--|--------------------|---------|-------------------|---------|
|  | September 30,      |         | September 30,     |         |
|  | 2012               | 2011    | 2012              | 2011    |
|  | (in thousands)     |         |                   |         |
| Beginning balance  | \$3,008            | \$3,322 | \$3,643           | \$2,256 |
| Reduction for securities sold  | (1,061 )           | —       | (1,724 )          | —       |
| Additional increases to the amount related to the credit loss for which an other-than-temporary impairment was previously recognized | 449                | —       | 477               | 1,066   |
| Ending balance   | \$2,396            | \$3,322 | \$2,396           | \$3,322 |

The Company owns one pooled trust preferred security, rated triple-A at purchase, with an amortized cost basis of \$4.6 million and an unrealized loss of \$1.9 million at September 30, 2012. The gross unrealized loss is mainly due to extraordinarily high investor yield requirements resulting from an illiquid market, causing this security to be valued at a discount to its acquisition cost. One credit rating agency has recently upgraded the security to investment grade. The senior tranche owned by the Company has a collateral balance well in excess of the amortized cost basis of the tranche at September 30, 2012. Eighteen of the fifty-six issuers in the security have deferred or defaulted on their interest payments as

of September 30, 2012. The Company's analysis determined that approximately half of the issuers would need to default on their interest payments before the senior tranche owned by the Company would be at risk of loss. As the Company's estimated present value of expected cash flows to be collected is in excess of the amortized cost basis, the Company considers the gross unrealized loss on this security to be temporary.

The Company owns one mortgage-backed security also known as a private-label CMO. As of September 30, 2012, the par value of this security was \$6.7 million and the amortized cost basis, net of other-than-temporary impairment charges, was \$5.8 million. At September 30, 2012, the fair value of this security was \$5.1 million, representing 1 percent of our securities portfolio. Gross unrealized losses related to this private-label CMO was \$0.6 million, or 11 percent of the amortized cost basis of this security as of September 30, 2012.

The gross unrealized losses associated with this security were primarily due to extraordinarily high investor yield requirements resulting from an extremely illiquid market, significant uncertainty about the future condition of the mortgage market and the economy, and continued deterioration in the credit performance of loan collateral underlying these securities, causing these securities to be valued at significant discounts to their acquisition cost. This private-label CMO had credit agency ratings of less than investment grade at September 30, 2012. We performed a discounted cash flow analysis for this security using the current month, last three month and last twelve month historical prepayment speed, the cumulative default rate and the loss severity rate to determine if there was other-than-temporary impairment as of September 30, 2012. Based upon this analysis, we determined that there was no further other-than-temporary impairment than what had been previously recognized. We had previously recognized an other-than-temporary loss of \$1.0 million on this security in prior periods. We do not intend to sell these securities and we do not believe it likely that we will be required to sell these securities before the anticipated recovery of the remaining amortized cost basis. If current conditions in the mortgage markets and general business conditions continue to deteriorate, the fair value of our private-label CMO may decline further and we may experience further impairment losses. For the three months ended September 30, 2012, we recognized an other-than-temporary impairment loss of \$449,000 on a private-label CMO security which was sold in the third quarter. There was no other-than-temporary impairment loss for the three months ended September 30, 2011. For the nine months ended September 30, 2012, we recognized impairment losses of \$477,000 - an other-than-temporary impairment loss on a private-label CMO security of \$449,000 and a permanent impairment loss of \$28,000 on a \$1.0 million community development-related equity investment. For the nine months ended September 30, 2011, we recognized a credit loss of \$1.1 million related to two private-label CMO securities.

The amortized cost and estimated fair value of securities by contractual maturities are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | At September 30, 2012 |               |
|--|-----------------------|---------------|
|  | Amortized<br>Cost     | Fair<br>Value |
|  | (in thousands)        |               |
| Due in one year or less                | \$ 19,037             | \$ 19,039     |
| Due after one year through five years  | 45,530                | 45,669        |
| Due after five years through ten years | 152,115               | 155,030       |
| Due after ten years                    | 328,787               | 329,635       |
| Total                                  | \$ 545,469            | \$ 549,373    |

#### NOTE 5 – NON-COVERED LOANS AND ALLOWANCE FOR NON-COVERED LOAN LOSSES

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The loans not acquired in the SLTB and WCB acquisitions and which are not covered by the related shared-loss agreements with the FDIC are referred to as non-covered loans. The non-covered loan portfolio by type consists of the following:

| (in thousands)                        | At<br>September 30,<br>2012 | At<br>December 31,<br>2011 |
|---------------------------------------|-----------------------------|----------------------------|
| Commercial mortgage                   | \$ 453,137                  | \$ 393,376                 |
| Multifamily                           | 214,962                     | 187,333                    |
| Commercial loans and lines            | 168,513                     | 180,421                    |
| Home mortgage                         | 152,710                     | 106,350                    |
| Home equity loans and lines of credit | 42,483                      | 28,645                     |
| Construction and land                 | 33,021                      | 35,082                     |
| Installment and credit card           | 3,055                       | 4,896                      |
| Total loans                           | 1,067,881                   | 936,103                    |
| Allowance for loan losses             | (18,239 )                   | (17,747 )                  |
| Loans, net                            | \$ 1,049,642                | \$ 918,356                 |

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At September 30, 2012, loans with a balance of \$803.6 million were pledged as security for Federal Home Loan Bank, or FHLB, advances. Loan balances include net deferred loan costs of \$6.6 million and \$3.4 million at September 30, 2012 and December 31, 2011, respectively.

Most of the Company's lending activity is with customers located in Los Angeles, Orange, Ventura, Riverside, San Bernardino, San Diego and San Luis Obispo Counties and most loans are secured by or dependent on real estate. Although the Company has no significant exposure to any individual customer, economic conditions, particularly the recent sustained decline in real estate values in Southern California, could adversely affect customers and their ability to satisfy their obligations under their loan agreements.

Changes in the allowance for non-covered loan losses were as follows:

|                                 | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|---------------------------------|-------------------------------------|----------|------------------------------------|----------|
|                                 | 2012                                | 2011     | 2012                               | 2011     |
|                                 | (Dollars in thousands)              |          |                                    |          |
| Beginning balance               | \$18,344                            | \$18,306 | \$17,747                           | \$17,033 |
| Provision for loan losses       | 500                                 | 1,550    | 1,500                              | 4,550    |
| Loans charged-off               | (643 )                              | (2,292 ) | (1,269 )                           | (4,319 ) |
| Recoveries on loans charged-off | 38                                  | 214      | 261                                | 514      |
| Ending balance                  | \$18,239                            | \$17,778 | \$18,239                           | \$17,778 |

The following table details activity in the allowance for non-covered loan losses by portfolio segment for the three months ended September 30, 2012. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments.

| (in thousands)   | Commercial<br>Mortgage | Commercial | Multifamily | Construction<br>and Land | Home<br>Mortgage | Home<br>Equity | Installment | Total    |
|--|------------------------|------------|-------------|--------------------------|------------------|----------------|-------------|----------|
| Allowance for credit losses:                                   |                        |            |             |                          |                  |                |             |          |
| Beginning balance  | \$ 5,441               | \$ 7,116   | \$ 2,933    | \$ 458                   | \$ 1,861         | \$ 418         | \$ 117      | \$18,344 |
| Charge-offs  | —                      | (253 )     | (160 )      | —                        | (71 )            | —              | (159 )      | (643 )   |
| Recoveries   | —                      | 32         | —           | —                        | —                | —              | 6           | 38       |
| Provision  | 297                    | (263 )     | 191         | 35                       | 87               | 83             | 70          | 500      |
| Ending balance   | \$ 5,738               | \$ 6,632   | \$ 2,964    | \$ 493                   | \$ 1,877         | \$ 501         | \$ 34       | \$18,239 |
| Ending balance;<br>individually<br>evaluated for<br>impairment | \$ 61                  | \$ 4,945   | \$ 139      | \$ 10                    | \$ 198           | \$—            | \$—         | \$5,353  |
| Ending balance;<br>collectively<br>evaluated for<br>impairment | 5,677                  | 1,687      | 2,825       | 483                      | 1,679            | 501            | 34          | 12,886   |
| Ending balance   | \$ 5,738               | \$ 6,632   | \$ 2,964    | \$ 493                   | \$ 1,877         | \$ 501         | \$ 34       | \$18,239 |

Non-covered loan balances:

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|  |            |            |            |           |            |           |          |              |
|--|------------|------------|------------|-----------|------------|-----------|----------|--------------|
| Ending balance   | \$ 453,137 | \$ 168,513 | \$ 214,962 | \$ 33,021 | \$ 152,710 | \$ 42,483 | \$ 3,055 | \$ 1,067,881 |
| Ending balance;<br>individually<br>evaluated for<br>impairment | \$ 671     | \$ 19,129  | \$ 2,014   | \$ 194    | \$ 1,526   | \$—       | \$ 29    | \$ 23,563    |
| Ending balance;<br>collectively<br>evaluated for<br>impairment | \$ 452,466 | \$ 149,384 | \$ 212,948 | \$ 32,827 | \$ 151,184 | \$ 42,483 | \$ 3,026 | \$ 1,044,318 |

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The following table details activity in the allowance for non-covered loan losses by portfolio segment for the three months ended September 30, 2011. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments. At September 30, 2011, none of the allowance was associated with covered loans.

| (in thousands)   | Commercial<br>Mortgage | Commercial<br>Multifamily | Construction<br>and Land | Home<br>Mortgage | Home<br>Equity | Installment | Total    |            |
|--|------------------------|---------------------------|--------------------------|------------------|----------------|-------------|----------|------------|
| Allowance for credit losses:                                   |                        |                           |                          |                  |                |             |          |            |
| Beginning balance  | \$ 7,019               | \$ 5,469                  | \$ 2,556                 | \$ 874           | \$ 1,851       | \$ 426      | \$ 111   | \$ 18,306  |
| Charge-offs  | —                      | (2,237 )                  | —                        | (7 )             | (3 )           | (37 )       | (8 )     | (2,292 )   |
| Recoveries   | —                      | 204                       | —                        | 5                | 5              | —           | —        | 214        |
| Provision  | (878 )                 | 2,689                     | (70 )                    | 138              | (276 )         | (31 )       | (22 )    | 1,550      |
| Ending balance   | \$ 6,141               | \$ 6,125                  | \$ 2,486                 | \$ 1,010         | \$ 1,577       | \$ 358      | \$ 81    | \$ 17,778  |
| Ending balance;<br>individually<br>evaluated for<br>impairment | \$ —                   | \$ 2,757                  | \$ —                     | \$ 45            | \$ —           | \$ —        | \$ 2     | \$ 2,804   |
| Ending balance;<br>collectively<br>evaluated for<br>impairment | 1,141                  | 3,368                     | 2,486                    | 965              | 1,577          | 358         | 79       | 14,974     |
| Ending balance   | \$ 6,141               | \$ 6,125                  | \$ 2,486                 | \$ 1,010         | \$ 1,577       | \$ 358      | \$ 81    | \$ 17,778  |
| Non-covered loan balances:                                     |                        |                           |                          |                  |                |             |          |            |
| Ending balance   | \$ 396,232             | \$ 189,119                | \$ 141,954               | \$ 47,931        | \$ 110,118     | \$ 29,489   | \$ 5,203 | \$ 920,046 |
| Ending balance;<br>individually<br>evaluated for<br>impairment | \$ 1,413               | \$ 10,048                 | \$ 1,532                 | \$ 181           | \$ 1,105       | \$ —        | \$ 4     | \$ 14,283  |
| Ending balance;<br>collectively<br>evaluated for<br>impairment | \$ 394,819             | \$ 179,071                | \$ 140,422               | \$ 47,750        | \$ 109,013     | \$ 29,489   | \$ 5,199 | \$ 905,763 |

The following table details activity in the allowance for non-covered loan losses by portfolio segment for the nine months ended September 30, 2012. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments.

| (in thousands)               | Commercial<br>Mortgage | Commercial<br>Multifamily | Construction<br>and Land | Home<br>Mortgage | Home<br>Equity | Installment | Total |
|------------------------------|------------------------|---------------------------|--------------------------|------------------|----------------|-------------|-------|
| Allowance for credit losses: |                        |                           |                          |                  |                |             |       |

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|                   |          |          |          |        |          |        |        |           |
|-------------------|----------|----------|----------|--------|----------|--------|--------|-----------|
| Beginning balance | \$ 6,091 | \$ 6,221 | \$ 2,886 | \$ 814 | \$ 1,274 | \$ 390 | \$ 71  | \$ 17,747 |
| Charge-offs       | (10 )    | (739 )   | (160 )   | —      | (169 )   | —      | (191 ) | (1,269 )  |
| Recoveries        | 2        | 252      | —        | —      | —        | —      | 7      | 261       |
| Provision         | (345 )   | 898      | 238      | (321 ) | 772      | 111    | 147    | 1,500     |
| Ending balance    | \$ 5,738 | \$ 6,632 | \$ 2,964 | \$ 493 | \$ 1,877 | \$ 501 | \$ 34  | \$ 18,239 |



The following table details activity in the allowance for non-covered loan losses by portfolio segment for the nine months ended September 30, 2011. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments.

| (in thousands)               | Commercial<br>Mortgage | Commercial | Multifamily | Construction<br>and Land | Home<br>Mortgage | Home<br>Equity | Installment | Total     |
|------------------------------|------------------------|------------|-------------|--------------------------|------------------|----------------|-------------|-----------|
| Allowance for credit losses: |                        |            |             |                          |                  |                |             |           |
| Beginning balance            | \$ 6,134               | \$ 4,934   | \$ 2,273    | \$ 1,698                 | \$ 1,496         | \$ 416         | \$ 82       | \$ 17,033 |
| Charge-offs                  | (312 )                 | (3,429 )   | (65 )       | (10 )                    | (370 )           | (37 )          | (96 )       | (4,319 )  |
| Recoveries                   | —                      | 495        | —           | 9                        | 5                | —              | 5           | 514       |
| Provision                    | 319                    | 4,125      | 278         | (687 )                   | 446              | (21 )          | 90          | 4,550     |
| Ending balance               | \$ 6,141               | \$ 6,125   | \$ 2,486    | \$ 1,010                 | \$ 1,577         | \$ 358         | \$ 81       | \$ 17,778 |

Nonaccrual loans are those loans for which management has discontinued accrual of interest because reasonable doubt exists as to the full and timely collection of either principal or interest. Nonaccrual loans are also considered impaired loans. Total non-covered nonaccrual loans totaled \$15.4 million at September 30, 2012 as compared to \$13.9 million at December 31, 2011. The allowance for loan losses maintained for nonaccrual loans was \$4.1 million and \$3.1 million at September 30, 2012 and December 31, 2011, respectively. Had these loans performed according to their original terms, additional interest income of \$0.5 million and \$0.7 million would have been recognized in the nine months ended September 30, 2012 and 2011, respectively.

The following table sets forth the amounts and categories of our non-covered non-accrual loans at the dates indicated:

|                                    | At September 30,<br>2012 | At December 31,<br>2011 |
|------------------------------------|--------------------------|-------------------------|
| Non-accrual loans                  |                          |                         |
| Aggregate loan amounts             |                          |                         |
| Multifamily                        | \$ 1,295                 | \$ 837                  |
| Commercial loans                   | 13,032                   | 11,594                  |
| Home mortgage                      | 1,053                    | 1,387                   |
| Installment                        | 24                       | 42                      |
| Total non-covered nonaccrual loans | \$ 15,404                | \$ 13,860               |

Included in non-covered non-accrual loans at September 30, 2012 were thirteen restructured loans totaling \$3.8 million. The thirteen loans consist of three home mortgage loans, nine commercial loans and one multifamily loan. Interest income recognized on these loans was \$57,000 for the nine months ended September 30, 2012. We had no commitments to lend additional funds to these borrowers.

Included in non-covered non-accrual loans at December 31, 2011 were nine restructured loans totaling \$2.8 million. The nine loans consist of one home mortgage loan and eight commercial loans. Interest income recognized on these loans was \$34,000 for the twelve months ended December 31, 2011. We had no commitments to lend additional funds to these borrowers.

#### Credit Quality Indicators

Loans are risk rated based on analysis of the current state of the borrower's credit quality. This analysis of credit quality includes a review of all sources of repayment, the borrower's current financial and liquidity status and all other

relevant information. The Company utilizes a ten grade risk rating system, where a higher grade represents a higher level of credit risk. The ten grade risk rating system can be generally classified by the following categories: Pass, Special Mention, Substandard, Doubtful and Loss. The risk ratings reflect the relative strength of the sources of repayment.

Pass loans are generally considered to have sufficient sources of repayment in order to repay the loan in full in accordance with all terms and conditions. These borrowers may have some credit risk that requires monitoring, but full repayment is expected. Special Mention loans are considered to have potential weaknesses that warrant close attention by management. Special Mention is considered a transitory grade and generally, the Company does not have a loan stay graded Special Mention for longer than six months. If any potential weaknesses are resolved, the loan is upgraded to a Pass grade. If negative trends in the borrower's financial status or other information is presented that indicates the repayment sources may become inadequate, the loan is downgraded to a Substandard grade. Substandard loans are considered to have well-defined weaknesses that jeopardize the full and timely repayment of the loan. Substandard loans have a distinct possibility of loss if the deficiencies are not corrected. Additionally, when management has assessed a potential for loss but a distinct possibility

of loss is not recognizable, the loan is still classified as Substandard. Doubtful loans have insufficient sources of repayment and a high probability of loss. Loss loans are considered to be uncollectible and of such little value that they are no longer considered bankable assets. These internal risk ratings are reviewed continuously and adjusted due to changes in borrower status and likelihood of loan repayment.

The table below presents the non-covered loan portfolio by credit quality indicator as of September 30, 2012.

|                             | Pass           | Special<br>Mention | Substandard | Doubtful | Loss | Total        |
|-----------------------------|----------------|--------------------|-------------|----------|------|--------------|
|                             | (in thousands) |                    |             |          |      |              |
| Home mortgage               | \$ 149,825     | \$ 967             | \$ 1,918    | \$—      | \$—  | \$ 152,710   |
| Commercial mortgage         | 416,593        | 32,068             | 4,476       | —        | —    | 453,137      |
| Construction and land       | 31,237         | —                  | 1,784       | —        | —    | 33,021       |
| Multifamily                 | 202,914        | 4,115              | 7,933       | —        | —    | 214,962      |
| Commercial loans and lines  | 144,525        | 3,414              | 19,419      | 1,155    | —    | 168,513      |
| Home equity loans and lines | 41,978         | —                  | 505         | —        | —    | 42,483       |
| Installment                 | 2,698          | 271                | 86          | —        | —    | 3,055        |
|                             | \$ 989,770     | \$ 40,835          | \$ 36,121   | \$ 1,155 | \$—  | \$ 1,067,881 |

The table below presents the non-covered loan portfolio by credit quality indicator as of December 31, 2011.

|                             | Pass           | Special<br>Mention | Substandard | Doubtful | Loss | Total      |
|-----------------------------|----------------|--------------------|-------------|----------|------|------------|
|                             | (in thousands) |                    |             |          |      |            |
| Home mortgage               | \$ 103,239     | \$ 1,326           | \$ 1,785    | \$—      | \$—  | \$ 106,350 |
| Commercial mortgage         | 366,078        | 17,798             | 9,500       | —        | —    | 393,376    |
| Construction and land       | 31,623         | 196                | 3,263       | —        | —    | 35,082     |
| Multifamily                 | 178,064        | 2,972              | 6,297       | —        | —    | 187,333    |
| Commercial loans and lines  | 155,850        | 4,030              | 11,937      | 8,604    | —    | 180,421    |
| Home equity loans and lines | 28,139         | —                  | 506         | —        | —    | 28,645     |
| Installment                 | 4,516          | 268                | 112         | —        | —    | 4,896      |
|                             | \$ 867,509     | \$ 26,590          | \$ 33,400   | \$ 8,604 | \$—  | \$ 936,103 |

Loans are tracked by the number of days borrower payments are past due. The tables below present an age analysis of nonaccrual and past due non-covered loans, segregated by class of loan, as of September 30, 2012 and December 31, 2011.

At September 30, 2012

Current loans                      Total

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|                                   | Accruing<br>loans<br>30-59<br>days past<br>due | Accruing<br>loans<br>60-89<br>days past<br>due | Accruing<br>loans<br>90+<br>days<br>past<br>due | Total<br>Accruing<br>past due<br>loans | Nonaccrual<br>past due<br>loans |              |              |
|-----------------------------------|--|--|---|--|---------------------------------|--------------|--------------|
| (in thousands)                    |  |  |   |  |                                 |              |              |
| Commercial<br>loans and<br>lines  | \$ 96  | \$ —   | \$ —  | \$ 96                                  | \$ 13,032                       | \$ 155,385   | \$ 168,513   |
| Commercial<br>mortgage            | 1,218  | —  | —   | 1,218                                  | —                               | 451,919      | 453,137      |
| Multifamily                       | 1,737  | 555  | —   | 2,292                                  | 1,295                           | 211,375      | 214,962      |
| Construction<br>and land          | —  | —  | —   | —                                      | —                               | 33,021       | 33,021       |
| Home<br>mortgage                  | 707  | —  | —   | 707                                    | 1,053                           | 150,950      | 152,710      |
| Home equity<br>loans and<br>lines | —  | —  | —   | —                                      | —                               | 42,483       | 42,483       |
| Installment                       | 7  | —  | —   | 7                                      | 24                              | 3,024        | 3,055        |
| Total                             | \$ 3,765                                       | \$ 555   | \$ —  | \$ 4,320                               | \$ 15,404                       | \$ 1,048,157 | \$ 1,067,881 |

At December 31, 2011

|                                | Accruing<br>loans<br>30-59<br>days past<br>due | Accruing<br>loans<br>60-89<br>days past<br>due | Accruing<br>loans<br>90+<br>days<br>past<br>due | Total<br>Accruing<br>past<br>due loans<br>(in thousands) | Nonaccrual<br>past due<br>loans | Current<br>loans | Total      |
|--------------------------------|--|--|---|--|---------------------------------|------------------|------------|
| Commercial<br>loans and lines  | \$ 41  | \$ 1,071                                       | \$ —  | \$ 1,112   | \$ 11,594                       | \$ 167,715       | \$ 180,421 |
| Commercial<br>mortgage         | 648  | —  | —   | 648  | —                               | 392,728          | 393,376    |
| Multifamily                    | 1,010  | —  | —   | 1,010  | 837                             | 185,486          | 187,333    |
| Construction<br>and land       | —  | —  | —   | —  | —                               | 35,082           | 35,082     |
| Home<br>mortgage               | —  | —  | —   | —  | 1,387                           | 104,963          | 106,350    |
| Home equity<br>loans and lines | 406  | 100  | —   | 506  | —                               | 28,139           | 28,645     |

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|             |          |          |      |          |           |            |            |
|-------------|----------|----------|------|----------|-----------|------------|------------|
| Installment | 172      | 1        | —    | 173      | 42        | 4,681      | 4,896      |
| Total       | \$ 2,277 | \$ 1,172 | \$ — | \$ 3,449 | \$ 13,860 | \$ 918,794 | \$ 936,103 |

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The Company considers a loan to be impaired when, based on current information and events, the Company does not expect to be able to collect all amounts due according to the loan contract, including scheduled interest payments. Impaired loans are determined by periodic evaluation on an individual loan basis. The average investment in non-covered impaired loans was \$19.3 million and \$18.8 million for the nine months ended September 30, 2012 and 2011, respectively. Non-covered impaired loans were \$23.6 million and \$13.9 million at September 30, 2012 and December 31, 2011, respectively. Of the \$23.6 million of non-covered impaired loans at September 30, 2012, \$22.1 million had specific reserves totaling \$5.4 million. Of the \$13.9 million of non-covered impaired loans at December 31, 2011, \$11.1 million had specific reserves totaling \$3.1 million.

Impaired non-covered loans as of September 30, 2012 are set forth in the following table.

| (in 000's)                 | Unpaid Principal Balance | Recorded Investment with no Allowance | Recorded Investment with Allowance | Total Recorded Investment | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|----------------------------|--------------------------|---------------------------------------|------------------------------------|---------------------------|-------------------|-----------------------------|----------------------------|
| Commercial loans and lines | \$ 22,900                | \$ 347                                | \$ 18,782                          | \$ 19,129                 | \$ 4,945          | \$ 15,370                   | \$ 202                     |
| Commercial mortgage        | 671                      | —                                     | 671                                | 671                       | 61                | 675                         | 28                         |
| Multifamily                | 2,166                    | 513                                   | 1,501                              | 2,014                     | 139               | 1,654                       | 30                         |
| Construction and land      | 194                      | —                                     | 194                                | 194                       | 10                | 151                         | 2                          |
| Home mortgage              | 2,125                    | 602                                   | 924                                | 1,526                     | 198               | 1,405                       | 4                          |
| Installment                | 90                       | 26                                    | 3                                  | 29                        | —                 | 34                          | —                          |
| Total                      | \$ 28,146                | \$ 1,488                              | \$ 22,075                          | \$ 23,563                 | \$ 5,353          | \$ 19,289                   | \$ 266                     |

Impaired non-covered loans as of December 31, 2011 are set forth in the following table.

| (in 000's)                 | Unpaid Principal Balance | Recorded Investment with no Allowance | Recorded Investment with Allowance | Total Recorded Investment | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|----------------------------|--------------------------|---------------------------------------|------------------------------------|---------------------------|-------------------|-----------------------------|----------------------------|
| Commercial loans and lines | \$ 13,776                | \$ 471                                | \$ 11,123                          | \$ 11,594                 | \$ 3,057          | \$ 9,374                    | \$ —                       |
| Multifamily                | 837                      | 837                                   | —                                  | 837                       | —                 | 140                         | —                          |
| Home mortgage              | 1,887                    | 1,387                                 | —                                  | 1,387                     | —                 | 1,035                       | —                          |
| Installment                | 42                       | 42                                    | —                                  | 42                        | —                 | 4                           | —                          |
| Total                      | \$ 16,542                | \$ 2,737                              | \$ 11,123                          | \$ 13,860                 | \$ 3,057          | \$ 10,553                   | \$ —                       |

The average recorded investment in impaired non-covered loans shown in the above tables represents the average investment for the period in the non-covered loans impaired at each respective period-end.

#### Troubled Debt Restructurings

The Company offers a variety of modifications to borrowers. The modification categories offered can generally be described in the following categories:

Rate modification – A modification in which the interest rate is changed.

Term modification – A modification in which the maturity date, timing of payments, or frequency of payments is changed.

Interest only modification – A modification in which the loan is converted to interest only payments for a period of time.

Payment modification – A modification in which the dollar amount of the payment is changed, other than an interest only modification described above.

Combination modification – Any other type of modification, including the use of multiple categories above.

The following tables present non-covered loan troubled debt restructurings as of September 30, 2012 and December 31, 2011.

|                          | Accrual Status |                 | September 30, 2012<br>Nonaccrual Status |                 | Total Modifications |                  |
|--------------------------|----------------|-----------------|---|-----------------|---------------------|------------------|
|                          | #              | \$              | #                                       | \$              | #                   | \$               |
| Commercial mortgage      | 2              | \$ 671          | —                                       | \$ —            | 2                   | \$ 671           |
| Commercial loans & lines | 15             | 6,097           | 9                                       | 3,248           | 24                  | 9,345            |
| Multifamily              | 1              | 719             | 1                                       | 212             | 2                   | 931              |
| Construction and land    | 1              | 194             | —                                       | —               | 1                   | 194              |
| Home Mortgage            | 1              | 472             | 3                                       | 352             | 4                   | 824              |
| Installment              | 2              | 5               | —                                       | —               | 2                   | 5                |
| <b>Total</b>             | <b>22</b>      | <b>\$ 8,158</b> | <b>13</b>                               | <b>\$ 3,812</b> | <b>35</b>           | <b>\$ 11,970</b> |

|                          | Accrual Status |                 | December 31, 2011<br>Nonaccrual Status |                 | Total Modifications |                 |
|--------------------------|----------------|-----------------|--|-----------------|---------------------|-----------------|
|                          | #              | \$              | #                                      | \$              | #                   | \$              |
| Commercial mortgage      | 6              | \$ 878          | —                                      | \$ —            | 6                   | \$ 878          |
| Commercial loans & lines | —              | —               | 8                                      | 2,665           | 8                   | 2,665           |
| Multifamily              | 1              | 725             | —                                      | —               | 1                   | 725             |
| Home mortgage            | —              | —               | 1                                      | 158             | 1                   | 158             |
| <b>Total</b>             | <b>7</b>       | <b>\$ 1,603</b> | <b>9</b>                               | <b>\$ 2,823</b> | <b>16</b>           | <b>\$ 4,426</b> |

The Bank's policy is that loans placed on nonaccrual status will typically remain on nonaccrual status until all principal and interest payments are brought current and the prospect for future payment performance in accordance with the loan agreement appear relatively certain. The Bank's policy generally refers to six months of payment performance as sufficient to warrant a return to accrual status.

The following tables present newly restructured loans that occurred during the nine months ended September 30, 2012 and 2011, respectively.

|   | Term Modifications |                 | Rate Modifications |                 | Combo Modifications |                 | Total Modifications |                  |
|---|--------------------|-----------------|--------------------|-----------------|---------------------|-----------------|---------------------|------------------|
|   | #                  | \$              | #                  | \$              | #                   | \$              | #                   | \$               |
| (in thousands)                                    |                    |                 |                    |                 |                     |                 |                     |                  |
| Pre-modification outstanding recorded investment: |                    |                 |                    |                 |                     |                 |                     |                  |
| Commercial loans & lines                          | 4                  | \$ 2,037        | 5                  | \$ 6,242        | 4                   | \$ 517          | 13                  | \$ 8,796         |
| Commercial mortgage                               | —                  | —               | —                  | —               | 1                   | 26              | 1                   | 26               |
| Multifamily                                       | —                  | —               | —                  | —               | 1                   | 237             | 1                   | 237              |
| Construction and land                             | 1                  | 196             | —                  | —               | —                   | —               | 1                   | 196              |
| Home mortgage                                     | —                  | —               | —                  | —               | 3                   | 747             | 3                   | 747              |
| Installment                                       | —                  | —               | —                  | —               | 1                   | 4               | 1                   | 4                |
| <b>Total</b>                                      | <b>5</b>           | <b>\$ 2,233</b> | <b>5</b>           | <b>\$ 6,242</b> | <b>10</b>           | <b>\$ 1,531</b> | <b>20</b>           | <b>\$ 10,006</b> |

Nine months ended September 30, 2012



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|  | Term Modifications |                 | Rate Modifications |                 | Combo Modifications |                 | Total Modifications |                 |
|--|--------------------|-----------------|--------------------|-----------------|---------------------|-----------------|---------------------|-----------------|
|  | #                  | \$              | #                  | \$              | #                   | \$              | #                   | \$              |
|  | (in thousands)     |                 |                    |                 |                     |                 |                     |                 |
| Post-modification outstanding recorded investment: |                    |                 |                    |                 |                     |                 |                     |                 |
| Commercial loans & lines                           | 4                  | \$ 2,037        | 5                  | \$ 6,288        | 4                   | \$ 517          | 13                  | \$ 8,842        |
| Commercial mortgage                                | —                  | —               | —                  | —               | 1                   | 26              | 1                   | 26              |
| Multifamily  | —                  | —               | —                  | —               | 1                   | 237             | 1                   | 237             |
| Construction and land                              | 1                  | 196             | —                  | —               | —                   | —               | 1                   | 196             |
| Home mortgage                                      | —                  | —               | —                  | —               | 3                   | 686             | 3                   | 686             |
| Installment  | —                  | —               | —                  | —               | 1                   | 4               | 1                   | 4               |
| <b>Total</b>                                       | <b>5</b>           | <b>\$ 2,233</b> | <b>5</b>           | <b>\$ 6,288</b> | <b>10</b>           | <b>\$ 1,470</b> | <b>20</b>           | <b>\$ 9,991</b> |

|   | Nine months ended September 30, 2011 |    |                       |    |                     |    |                     |    |     |   |    |     |
|---|--------------------------------------|----|-----------------------|----|---------------------|----|---------------------|----|-----|---|----|-----|
|   | Term Modifications                   |    | Payment Modifications |    | Combo Modifications |    | Total Modifications |    |     |   |    |     |
|   | #                                    | \$ | #                     | \$ | #                   | \$ | #                   | \$ |     |   |    |     |
| (in thousands)                                    |                                      |    |                       |    |                     |    |                     |    |     |   |    |     |
| Pre-modification outstanding recorded investment: |                                      |    |                       |    |                     |    |                     |    |     |   |    |     |
| Commercial  |                                      |    |                       |    |                     |    |                     |    |     |   |    |     |
| loans & lines                                     | —                                    | \$ | —                     | 2  | \$                  | 83 | 2                   | \$ | 60  | 4 | \$ | 143 |
| Multifamily                                       | —                                    |    | —                     | —  |                     | —  | 1                   |    | 626 | 1 |    | 626 |
| Installment                                       | —                                    |    | —                     | —  |                     | —  | 1                   |    | 5   | 1 |    | 5   |
| Total   | —                                    | \$ | —                     | 2  | \$                  | 83 | 4                   | \$ | 691 | 6 | \$ | 774 |

|  | Nine months ended September 30, 2011 |    |                       |    |                     |    |                     |    |     |   |    |     |
|--|--------------------------------------|----|-----------------------|----|---------------------|----|---------------------|----|-----|---|----|-----|
|  | Term Modifications                   |    | Payment Modifications |    | Combo Modifications |    | Total Modifications |    |     |   |    |     |
|  | #                                    | \$ | #                     | \$ | #                   | \$ | #                   | \$ |     |   |    |     |
| (in thousands)                                     |                                      |    |                       |    |                     |    |                     |    |     |   |    |     |
| Post-modification outstanding recorded investment: |                                      |    |                       |    |                     |    |                     |    |     |   |    |     |
| Commercial   |                                      |    |                       |    |                     |    |                     |    |     |   |    |     |
| loans & lines                                      | —                                    | \$ | —                     | 2  | \$                  | 83 | 2                   | \$ | 60  | 4 | \$ | 143 |
| Multifamily  | —                                    |    | —                     | —  |                     | —  | 1                   |    | 614 | 1 |    | 614 |
| Installment  | —                                    |    | —                     | —  |                     | —  | 1                   |    | 5   | 1 |    | 5   |
| Total  | —                                    | \$ | —                     | 2  | \$                  | 83 | 4                   | \$ | 679 | 6 | \$ | 762 |

During the nine months ended September 30, 2012 and 2011, no loans modified as a troubled debt restructuring had a payment default occurring within 12 months of the restructure date.

#### NOTE 6 – COVERED LOANS AND FDIC SHARED-LOSS ASSET

Covered assets consist of loans receivable and foreclosed property that we acquired in the FDIC-assisted SLTB and WCB acquisitions for which we entered into shared-loss agreements with the FDIC. The Bank will share in the losses with the FDIC, which begin with the first dollar of loss incurred on the loan pools (including single-family residential mortgage loans, commercial loans and foreclosed property) covered under our shared-loss agreements. We refer to all other loans not covered under our shared-loss agreements as non-covered loans.

Pursuant to the terms of the shared-loss agreements, the FDIC is obligated to reimburse the Bank for 80 percent of eligible losses with respect to covered assets. The Bank has a corresponding obligation to reimburse the FDIC for 80 percent of eligible recoveries with respect to covered loans. The shared-loss agreements for commercial and single-family residential mortgage loans are in effect for five years and ten years, respectively, from the acquisition date and the loss recovery provisions are in effect for eight years and ten years, respectively, from the acquisition date.

The following table reflects the estimated fair value of the acquired loans at the acquisition dates.

|         |          |
|---------|----------|
| Western | San Luis |
|---------|----------|

|                                       | Commercial<br>November 5,<br>2010 | Trust Bank<br>February 18,<br>2011 | Total      |
|---------------------------------------|-----------------------------------|------------------------------------|------------|
| Home mortgage                         | \$ 2,484                          | \$ 64,524                          | \$ 67,008  |
| Commercial mortgage                   | 25,920                            | 15,948                             | 41,868     |
| Construction and land loans           | 7,599                             | 23,395                             | 30,994     |
| Multifamily                           | —                                 | 18,450                             | 18,450     |
| Commercial loans and lines of credit  | 19,486                            | 2,353                              | 21,839     |
| Home equity loans and lines of credit | —                                 | 13,669                             | 13,669     |
| Installment and credit card           | —                                 | 453                                | 453        |
| Total                                 | \$ 55,489                         | \$ 138,792                         | \$ 194,281 |

In estimating the fair value of the covered loans at the acquisition date, we (a) calculated the amount and timing of contractual undiscounted principal and interest payments and (b) estimated the amount and timing of undiscounted expected principal and interest payments. The difference between these two amounts represents the nonaccretable difference. On the acquisition date, the amount by which the undiscounted expected cash flows exceed the estimated fair value of the acquired loans is the “accretable yield.” The accretable yield is then measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the loans.

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The following tables present the changes in the accretable yield for the three months ended September 30, 2012 and 2011 for each respective acquired loan portfolio.

|  | Three months ended September 30, 2012 |                     |           |
|--|---------------------------------------|---------------------|-----------|
|  | Western Commercial                    | San Luis Trust Bank | Total     |
| Balance, beginning of period                         | \$ 7,554                              | \$ 33,648           | \$ 41,202 |
| Accretion to interest income                         | (1,243 )                              | (3,304 )            | (4,547 )  |
| Reclassifications (to)/from nonaccretable difference | (225 )                                | 2,673               | 2,448     |
| Balance, end of period                               | \$ 6,086                              | \$ 33,017           | \$ 39,103 |

|  | Three months ended September 30, 2011 |                     |          |
|--|---------------------------------------|---------------------|----------|
|  | Western Commercial                    | San Luis Trust Bank | Total    |
| Balance, beginning of period                         | \$3,891                               | \$24,891            | \$28,782 |
| Accretion to interest income                         | (796 )                                | (3,039 )            | (3,835 ) |
| Reclassifications (to)/from nonaccretable difference | 6,582                                 | 2,977               | 9,559    |
| Balance, end of period                               | \$9,677                               | \$24,829            | \$34,506 |

The following tables present the change in the accretable yield for the nine months ended September 30, 2012 and 2011 for each respective acquired portfolio.

|  | Nine months ended September 30, 2012 |                     |           |
|--|--------------------------------------|---------------------|-----------|
|  | Western Commercial                   | San Luis Trust Bank | Total     |
| Balance, beginning of period                         | \$9,399                              | \$55,318            | \$64,717  |
| Accretion to interest income                         | (3,458 )                             | (10,310 )           | (13,768 ) |
| Reclassifications (to)/from nonaccretable difference | 145                                  | (11,991 )           | (11,846 ) |
| Balance, end of period                               | \$6,086                              | \$33,017            | \$39,103  |

|  | Nine months ended September 30, 2011 |                     |           |
|--|--------------------------------------|---------------------|-----------|
|  | Western Commercial                   | San Luis Trust Bank | Total     |
| Balance, beginning of period                         | \$5,457                              | \$—                 | \$5,457   |
| Additions resulting from acquisition                 | —                                    | 31,885              | 31,885    |
| Accretion to interest income                         | (2,588 )                             | (7,761 )            | (10,349 ) |
| Reclassifications (to)/from nonaccretable difference | 6,808                                | 705                 | 7,513     |
| Balance, end of period                               | \$9,677                              | \$24,829            | \$34,506  |

The following table sets forth the composition of the covered loan portfolio by type.

| Covered loans by property type (in thousands) | At September 30, | At December 31, |
|---|------------------|-----------------|
|---|------------------|-----------------|

|                                       | 2012             | 2011             |
|---------------------------------------|------------------|------------------|
| Commercial mortgage                   | \$31,346         | \$37,804         |
| Home mortgage                         | 31,338           | 36,736           |
| Construction and land loans           | 17,611           | 22,875           |
| Multifamily                           | 10,120           | 15,944           |
| Commercial loans and lines of credit  | 8,199            | 11,206           |
| Home equity loans and lines of credit | 7,530            | 10,841           |
| Installment and credit card           | —                | 6                |
| <b>Total covered loans</b>            | <b>\$106,144</b> | <b>\$135,412</b> |

The FDIC shared-loss asset represents the present value of the amounts we expect to receive from the FDIC under our shared-loss agreements. We accrete into noninterest income over the life of the FDIC shared-loss asset the difference between the present value and the undiscounted cash flows we expect to collect from the FDIC. The FDIC shared-loss asset was \$50.5 million at September 30, 2012 and \$68.1 million at December 31, 2011.

The FDIC shared-loss asset was initially recorded at fair value, which represented the present value of the estimated cash payments from the FDIC for future losses on covered assets. The ultimate collectability of this asset is dependent upon the performance of the underlying covered assets, the passage of time and claims paid by the FDIC. The following table presents the changes in the FDIC shared-loss asset for the nine months ended September 30, 2012.

| (in thousands)                   | Nine months ended September 30, 2012 |          |          |
|----------------------------------|--------------------------------------|----------|----------|
|                                  | WCB                                  | SLTB     | Total    |
| Balance, beginning of period     | \$9,159                              | \$58,924 | \$68,083 |
| FDIC share of additional losses  | 580                                  | 1,157    | 1,737    |
| Cash payments received from FDIC | (3,870)                              | (15,610) | (19,480) |
| Net (amortization)accretion      | (121)                                | 252      | 131      |
| Balance, end of period           | \$5,748                              | \$44,723 | \$50,471 |

Forty-five days following the tenth anniversary of the WCB and SLTB acquisition dates, the Company will be required to perform a calculation and determine if a payment to the FDIC is necessary. The payment amount will be 50 percent of the excess, if any, of (i) 20 percent of the intrinsic loss estimate minus (ii) the sum of (a) 20 percent of the net loss amount, plus (b) 25 percent of the asset discount bid, plus (c) 3.5 percent of total loss share assets at acquisition. The Company's estimate for the present value of this liability was \$3.8 million at both September 30, 2012 and December 31, 2011.

We evaluated each of the acquired loans under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, or ASC 310-30, to determine loans for which 1) there was evidence of credit deterioration since origination and 2) it was probable that we would not collect all contractually required payments receivable. We determined the best indicator of such evidence was an individual loan's accrual status. Therefore, an individual loan on nonaccrual at the acquisition date (generally 90 days or greater contractually past due) was deemed to be non-performing credit impaired and therefore within the scope of ASC 310-30. Acquired loans that were accruing at the acquisition date were separately identified and labeled performing credit impaired loans.

Pursuant to an AICPA letter dated December 18, 2009, the AICPA summarized the SEC Staff's view regarding the accounting in subsequent periods for discount accretion associated with non-credit impaired loans acquired in a business combination or asset purchase. Regarding the accounting for such loans, in the absence of further standard setting, the AICPA understands that the SEC Staff would not object to an accounting policy based on contractual cash flows or an accounting policy based on expected cash flows. We believe analogizing to ASC 310-30 is an appropriate method to follow in accounting for the credit-related portion of the fair value discount on the performing credit impaired loans. By doing so, these loans, which are labeled performing credit impaired, are only being accreted up to the cash flows that we expected to receive at acquisition of the loan. Given the lending practices of the institution from which the loans were acquired, and in estimating the expected cash flows for each designated pool, all loans acquired were recognized to have some degree of credit impairment.

On the acquisition dates, the amounts by which the undiscounted expected cash flows exceeded the estimated fair value of the acquired loans is the accretable yield. The accretable yield is taken into interest income over the life of the loans using the effective yield method. The accretable yield changes over time due to both accretion and as actual and expected cash flows vary from the acquisition date estimated cash flows. The accretable yield is then measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the loans. The remaining undiscounted expected cash flows are calculated at each financial reporting date based on information then currently available. Increases in expected cash flows over those originally

estimated increase the carrying value of the pool and are recognized as interest income prospectively. Decreases in expected cash flows compared to those originally estimated decrease the carrying value of the pool and are recognized by recording a provision for credit losses and establishing an allowance for credit losses. As the accretable yield increases due to cash flow expectations, the offset is a change to the nonaccretable difference.

The acquired covered loans are and will continue to be subject to the Bank's internal and external credit review and monitoring practices. The covered loans have the same credit quality indicators, such as risk grade and classification, as the non-covered loans, to enable the monitoring of the borrower's credit and the likelihood of repayment. If credit deteriorates beyond the respective acquisition date fair value amount of covered loans under ASC 310-30, such deterioration will be reserved for and a provision for credit losses will be charged to earnings with a partially offsetting noninterest income item reflected in the increase of the FDIC shared-loss asset.

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At September 30, 2012 and December 31, 2011, there was no allowance for the covered loans accounted for under ASC 310-30 related to deterioration, as the credit quality deterioration was not beyond the acquisition date fair value amounts of the covered loans.

Loans are tracked by the number of days borrower payments are past due. The tables below present an age analysis of nonaccrual and past due covered loans, segregated by class of loan, as of September 30, 2012 and December 31, 2011.

| At September 30, 2012          |  |   |   |  |                                 |                  |                   |
|--------------------------------|--|---|---|--|---------------------------------|------------------|-------------------|
|                                | Accruing<br>loans<br>30-59<br>days past<br>due | Accruing<br>loans<br>60-89<br>days<br>past<br>due | Accruing<br>loans<br>90+<br>days<br>past<br>due | Total<br>Accruing<br>past due<br>loans<br>(in thousands) | Nonaccrual<br>past due<br>loans | Current<br>loans | Total             |
| Commercial<br>loans and lines  | \$ —   | \$ —  | \$ —  | \$ —   | \$ 672                          | \$ 7,527         | \$ 8,199          |
| Commercial<br>mortgage         | —  | —   | —   | —  | 1,260                           | 30,086           | 31,346            |
| Multifamily                    | 157  | —   | —   | 157  | 934                             | 9,029            | 10,120            |
| Construction<br>and land       | —  | —   | —   | —  | 1,473                           | 16,138           | 17,611            |
| Home<br>mortgage               | 417  | —   | —   | 417  | 5,346                           | 25,575           | 31,338            |
| Home equity<br>loans and lines | —  | —   | —   | —  | 94                              | 7,436            | 7,530             |
| <b>Total</b>                   | <b>\$ 574</b>                                  | <b>\$ —</b>                                       | <b>\$ —</b>                                     | <b>\$ 574</b>  | <b>\$ 9,779</b>                 | <b>\$ 95,791</b> | <b>\$ 106,144</b> |

| At December 31, 2011           |   |   |   |  |                                 |                  |                  |
|--------------------------------|---|---|---|--|---------------------------------|------------------|------------------|
|                                | Accruing<br>loans 30-59<br>days past<br>due | Accruing<br>loans 60-89<br>days past<br>due | Accruing<br>loans 90+<br>days past<br>due | Total<br>Accruing<br>past due<br>loans<br>(in thousands) | Nonaccrual<br>past due<br>loans | Current<br>loans | Total            |
| Commercial loans<br>and lines  | \$109                                       | \$—   | \$—                                       | \$109  | \$1,338                         | \$9,759          | \$11,206         |
| Commercial<br>mortgage         | —   | —   | —   | —  | 3,043                           | 34,761           | 37,804           |
| Multifamily                    | 97  | —   | —   | 97   | 3,670                           | 12,177           | 15,944           |
| Construction and<br>land       | 755   | —   | —   | 755  | 3,920                           | 18,200           | 22,875           |
| Home mortgage                  | 793   | 909   | 511                                       | 2,213  | 6,389                           | 28,134           | 36,736           |
| Home equity<br>loans and lines | 243   | —   | —   | 243  | 187                             | 10,411           | 10,841           |
| Installment                    | —   | —   | —   | —  | —                               | 6                | 6                |
| <b>Total</b>                   | <b>\$1,997</b>                              | <b>\$909</b>                                | <b>\$511</b>                              | <b>\$3,417</b>   | <b>\$18,547</b>                 | <b>\$113,448</b> | <b>\$135,412</b> |

The table below presents the covered loan portfolio by credit quality indicator as of September 30, 2012.



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|                                      | Pass           | Special<br>Mention | Substandard | Doubtful | Loss | Total      |
|--------------------------------------|----------------|--------------------|-------------|----------|------|------------|
|                                      | (in thousands) |                    |             |          |      |            |
| Home mortgage                        | \$ 9,440       | \$ 3,869           | \$ 18,029   | \$ —     | \$ — | \$ 31,338  |
| Commercial mortgage                  | 19,901         | 5,187              | 6,258       | —        | —    | 31,346     |
| Construction and land                | 3,326          | 2,311              | 11,974      | —        | —    | 17,611     |
| Multifamily                          | 6,218          | —                  | 3,902       | —        | —    | 10,120     |
| Commercial loans and lines of credit | 4,053          | 1,306              | 2,787       | 53       | —    | 8,199      |
| Home equity loans and lines          | 5,822          | 944                | 764         | —        | —    | 7,530      |
|                                      | \$ 48,760      | \$ 13,617          | \$ 43,714   | \$ 53    | \$ — | \$ 106,144 |

The table below presents the covered loan portfolio by credit quality indicator as of December 31, 2011.

|                                      | Pass           | Special<br>Mention | Substandard | Doubtful | Loss | Total      |
|--------------------------------------|----------------|--------------------|-------------|----------|------|------------|
|                                      | (in thousands) |                    |             |          |      |            |
| Home mortgage                        | \$ 11,213      | \$ 5,953           | \$ 19,570   | \$ —     | \$ — | \$ 36,736  |
| Commercial mortgage                  | 17,888         | 10,737             | 9,179       | —        | —    | 37,804     |
| Construction and land                | 4,447          | 4,129              | 14,299      | —        | —    | 22,875     |
| Multifamily                          | 9,247          | —                  | 6,697       | —        | —    | 15,944     |
| Commercial loans and lines of credit | 3,076          | 2,057              | 5,952       | 121      | —    | 11,206     |
| Home equity loans and lines          | 8,513          | 1,327              | 1,001       | —        | —    | 10,841     |
| Installment                          | 2              | —                  | 4           | —        | —    | 6          |
|                                      | \$ 54,386      | \$ 24,203          | \$ 56,702   | \$ 121   | \$ — | \$ 135,412 |

## NOTE 7 – FORECLOSED PROPERTY

Non-covered foreclosed property at September 30, 2012 consists of an \$11.5 million completed office complex project consisting of 14 buildings in Ventura County and \$2.8 million of unimproved property consisting of 161 acres located in an unincorporated section of western Los Angeles County known as Liberty Canyon. The remainder represents one multifamily property and one single-family residence.

The following table presents the activity of our non-covered foreclosed property for the periods indicated.

|                                | Three months ended September 30, |           |                 |           | Nine months ended September 30, |           |                 |           |
|--------------------------------|----------------------------------|-----------|-----------------|-----------|---------------------------------|-----------|-----------------|-----------|
|                                | 2012                             |           | 2011            |           | 2012                            |           | 2011            |           |
| (dollars in thousands)         | # of Properties                  | \$ Amount | # of Properties | \$ Amount | # of Properties                 | \$ Amount | # of Properties | \$ Amount |
| Beginning balance              | 5                                | \$16,124  | 7               | \$20,029  | 7                               | \$20,349  | 8               | \$26,011  |
| New properties added           | —                                | —         | 1               | 99        | —                               | —         | 2               | 328       |
| Valuation allowances           | —                                | (233 )    | —               | —         | —                               | (1,732 )  | —               | (5,208 )  |
| Partial sale proceeds received | —                                | —         | —               | —         | —                               | (1,076 )  | —               | —         |
| Sales of properties            | (1 )                             | (690 )    | (2 )            | (1,722 )  | (3 )                            | (2,340 )  | (4 )            | (2,725 )  |
| Ending balance                 | 4                                | \$15,201  | 6               | \$18,406  | 4                               | \$15,201  | 6               | \$18,406  |

Covered foreclosed property was \$5.2 million at September 30, 2012 and \$14.6 million at December 31, 2011. These are foreclosed properties from the Western Commercial Bank and San Luis Trust Bank covered loan portfolios.

The following table presents the activity of our covered foreclosed property for the periods indicated.

|                         | Three months ended September 30, |           |                 |           | Nine months ended September 30, |           |                 |           |
|-------------------------|----------------------------------|-----------|-----------------|-----------|---------------------------------|-----------|-----------------|-----------|
|                         | 2012                             |           | 2011            |           | 2012                            |           | 2011            |           |
| (dollars in thousands)  | # of Properties                  | \$ Amount | # of Properties | \$ Amount | # of Properties                 | \$ Amount | # of Properties | \$ Amount |
| Beginning balance       | 19                               | \$9,530   | 21              | \$5,636   | 49                              | \$14,616  | 2               | \$977     |
| New properties acquired | —                                | —         | —               | —         | —                               | —         | 22              | 11,052    |
| New properties added    | 4                                | 656       | 34              | 13,680    | 13                              | 6,721     | 41              | 15,657    |
| Valuation allowances    | —                                | —         | —               | (739 )    | —                               | —         | —               | (2,141 )  |
| Sales of properties     | (9 )                             | (4,968 )  | (8 )            | (6,216 )  | (48 )                           | (16,119 ) | (18 )           | (13,184 ) |
| Ending balance          | 14                               | \$5,218   | 47              | \$12,361  | 14                              | \$5,218   | 47              | \$12,361  |

## NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill was \$60.7 million at September 30, 2012 and at December 31, 2011. No impairment loss was recognized for the three-month or nine-month periods ended September 30, 2012 and September 30, 2011.

Core deposit intangibles, net of accumulated amortization, were \$7.4 million at September 30, 2012 and \$8.5 million at December 31, 2011. Amortization expense for the three months ended September 30, 2012 was \$348,000 and for the three months ended September 30, 2011 was \$434,000. Amortization expense for the nine months ended September 30, 2012 was \$1.1 million and for the nine months ended September 30, 2011 was \$1.2 million.

Trade name intangible, net of accumulated amortization, was \$1.8 million at September 30, 2012 and \$2.1 million at December 31, 2011. Amortization expense for the three months ended September 30, 2012 and 2011 was \$100,000 in each period. Amortization expense for the nine months ended September 30, 2012 and 2011 was \$300,000 in each period.

The contracts and customer relationship intangible related to the EPS division, net of accumulated amortization, was \$3.1 million at September 30, 2012 and \$3.3 million at December 31, 2011. Amortization expense for the three months ended September 30, 2012 and 2011 was \$90,000. Amortization expense for the nine months ended September 30, 2012 was \$270,000 and for the nine months ended September 30, 2011 was \$180,000.

#### NOTE 9 – DERIVATIVES AND HEDGING ACTIVITY

##### Risk Management Objective of Using Derivatives

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk, primarily by

managing the amount, sources, and duration of its assets and liabilities and through the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to certain variable-rate loan assets and borrowings. The Company does not use derivatives for trading or speculative purposes.

#### Fair Values of Derivative Instruments on the Balance Sheet

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the balance sheets as of September 30, 2012 and December 31, 2011.

|   | Tabular Disclosure of Fair Values of Derivative Instruments |            |                         |            |                          |            |                         |            |
|---|---|------------|-------------------------|------------|--------------------------|------------|-------------------------|------------|
|   | Asset Derivatives   |            |                         |            | Liability Derivatives    |            |                         |            |
|   | As of September 30, 2012                                    |            | As of December 31, 2011 |            | As of September 30, 2012 |            | As of December 31, 2011 |            |
|   | Balance Sheet Location                                      | Fair Value | Balance Sheet Location  | Fair Value | Balance Sheet Location   | Fair Value | Balance Sheet Location  | Fair Value |
| (in thousands)<br>Derivatives designated as hedging instruments<br>Interest rate products | Other Assets  | \$ 35      | Other Assets            | \$ 175     | Other Liabilities        | \$ —       | Other Liabilities       | \$ —       |
| Total derivatives designated as hedging instruments                                       |   | \$ 35      |                         | \$ 175     |                          | \$ —       |                         | \$ —       |
| Derivatives not designated as hedging instruments<br>Interest rate products               | Other Assets  | \$ 105     | Other Assets            | \$ 291     | Other Liabilities        | \$ —       | Other Liabilities       | \$ —       |
| Total derivatives not designated as hedging instruments                                   |   | \$ 105     |                         | \$ 291     |                          | \$ —       |                         | \$ —       |

#### Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest income and expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest

rate caps as part of its interest rate risk management strategy. For hedges of the Company's variable-rate borrowings, interest rate caps designated as cash flow hedges involve the receipt of variable amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up-front premium. As of September 30, 2012, the Company had three interest rate caps with a notional amount of \$37.1 million that were designated as cash flow hedges associated with the Company's variable-rate borrowings. One of the caps is forward-starting and was not in effect during the three or nine months ended September 30, 2012.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Other Comprehensive Income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During 2012 and 2011, such derivatives were used to hedge the forecasted variable cash outflows associated with subordinated debt related to trust preferred securities. No hedge ineffectiveness was recognized during the three or nine months ended September 30, 2012 and 2011.

Amounts reported in Other Comprehensive Income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate liabilities. During the next twelve months, the Company estimates that an additional \$114,961 will be reclassified as an addition to interest expense.

#### Non-designated Hedges

Derivatives not designated as hedges are not speculative and are utilized as part of the Company's overall interest rate risk management strategy. As of September 30, 2012, the Company had twelve interest rate caps with an aggregate notional amount of \$240 million and hedge accounting does not apply; therefore, all changes in the fair value of the caps are recognized in earnings each period.



## NOTE 10 – EARNINGS PER SHARE

Basic earnings per share, or EPS, excludes dilution and is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if common shares were issued pursuant to the exercise of common stock options under the Company's stock option plans and if common shares were issued from the conversion of the convertible preferred stock. For the three months ended September 30, 2012 and 2011, common stock equivalents totaling approximately 350,397 and 285,426 shares, respectively, were excluded from the calculation of diluted earnings per share, as their impact would be anti-dilutive. For the nine months ended September 30, 2012 and 2011, common stock equivalents totaling approximately 373,975 and 289,735 shares, respectively, were excluded from the calculation of diluted earnings per share, as their impact would be anti-dilutive. The following table illustrates the computations of basic and diluted EPS for the periods indicated:

| (in thousands, except<br>per share data)                 | Three months ended September 30, |         |          |          | Nine months ended September 30, |         |          |          |
|--|----------------------------------|---------|----------|----------|---------------------------------|---------|----------|----------|
|  | 2012                             |         | 2011     |          | 2012                            |         | 2011     |          |
|  | Diluted                          | Basic   | Diluted  | Basic    | Diluted                         | Basic   | Diluted  | Basic    |
| Net income as reported                                   | \$3,464                          | \$3,464 | \$2,516  | \$2,516  | \$9,234                         | \$9,234 | \$20,521 | \$20,521 |
| Less preferred stock<br>dividend declared                | (313 )                           | (313 )  | (1,616 ) | (1,616 ) | (938 )                          | (938 )  | (2,241 ) | (2,241 ) |
| Net income available<br>to common<br>shareholders        | \$3,151                          | \$3,151 | \$900    | \$900    | \$8,296                         | \$8,296 | \$18,280 | \$18,280 |
| Weighted average<br>common shares<br>outstanding-Basic   | 29,222                           | 29,222  | 29,077   | 29,077   | 29,230                          | 29,230  | 28,545   | 28,545   |
| Restricted stock   | —                                | —       | 165      | —        | —                               | —       | 200      | —        |
| Stock options  | 47                               | —       | —        | —        | 25                              | —       | —        | —        |
| Convertible preferred<br>stock                           | 335                              | —       | 320      | —        | 332                             | —       | 31       | —        |
| Weighted average<br>common shares<br>outstanding-Diluted | 29,604                           | 29,222  | 29,562   | 29,077   | 29,587                          | 29,230  | 28,776   | 28,545   |
| Net income per<br>common share – basic<br>and diluted    | \$0.11                           | \$0.11  | \$0.03   | \$0.03   | \$0.28                          | \$0.28  | \$0.64   | \$0.64   |

## NOTE 11 – FAIR VALUE MEASUREMENT

FASB accounting standards codification related to fair value measurements defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurement. This standard applies to all financial assets and liabilities that are being measured and reported at fair value on a recurring and non-recurring basis.

As defined in the FASB accounting standards codification, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following table presents information about the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of September 30, 2012 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value. In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) for identical instruments that are highly liquid, observable and actively traded in over-the-counter markets. Fair values determined by Level 2 inputs utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-derived valuations whose inputs are observable and can be corroborated by market data. Level 3 inputs are unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The Company uses fair value to measure certain assets and liabilities on a recurring basis when fair value is the primary measure for accounting. This is done primarily for available-for-sale securities and derivatives. Fair value is used on a nonrecurring basis to measure certain assets when applying lower of cost or market accounting or when adjusting carrying values, such as for loans held-for-sale, impaired loans, and foreclosed property. Fair value is also used when evaluating impairment on certain assets, including securities, goodwill, core deposit and other intangibles, for valuing assets and liabilities acquired in a business combination and for disclosures of financial instruments as required by the FASB accounting standards codification related to fair value disclosure reporting. The following tables present information on the assets measured and recorded at fair value on a recurring and nonrecurring basis at September 30, 2012.

|                              | Fair value at<br>Sept. 30, 2012 | Financial Assets Measured at<br>Fair Value on a<br>Recurring Basis at<br>September 30, 2012, Using |  |  |
|------------------------------|---------------------------------|--|--|--|
|                              |                                 | Quoted<br>prices in<br>active<br>markets<br>for identical<br>assets<br>(Level 1)                   | Other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |
|                              |                                 | (in thousands)   |  |  |
| U.S. Treasury notes/bills    | \$ 19,039                       | \$ —   | \$ 19,039                                  | \$ —   |
| U.S. government agency notes | 45,669                          | —  | 45,669                                     | —  |
|                              | 231,836                         | —  | 231,836                                    | —  |



|  |            |      |            |      |
|--|------------|------|------------|------|
| U.S. government agency mortgage-backed securities          |            |      |            |      |
| U.S. government agency collateralized mortgage obligations | 206,697    | —    | 206,697    | —    |
| Private label collateralized mortgage obligations          | 5,125      | —    | 5,125      | —    |
| Municipal securities                                       | 38,328     | —    | 38,328     | —    |
| Other domestic debt securities                             | 2,679      | —    | 2,679      | —    |
| Interest rate caps   | 140        | —    | 140        | —    |
| Total assets measured at fair value                        | \$ 549,513 | \$ — | \$ 549,513 | \$ — |

Financial Assets Measured at  
Fair Value on a  
Non-Recurring Basis at  
September 30, 2012, Using

|  | Fair value at<br>Sept. 30,<br>2012 | Quoted<br>prices in<br>active<br>markets<br>for identical<br>assets<br>(Level 1) | Other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total<br>losses |
|--|------------------------------------|--|--|--|-----------------|
|  |                                    |  | (in thousands)                             |  |                 |
| Non-covered impaired loans                 | \$ 16,722                          | \$—  | \$—  | \$ 16,722  | \$ 310          |
| Non-covered foreclosed property            | 15,201                             | —  | —  | 15,201   | 1,732           |
| Covered foreclosed property                | 5,218                              | —  | —  | 5,218  | —               |
| <b>Total assets measured at fair value</b> | <b>\$ 37,141</b>                   | <b>\$—</b>   | <b>\$—</b>                                 | <b>\$ 37,141</b>                                   | <b>\$ 2,042</b> |



The following methods were used to estimate the fair value of each class of financial instrument above:

Available-for-sale securities-Fair values for securities are based on quoted market prices of identical securities, where available (Level 1). When quoted prices of identical securities are not available, the fair value estimate is based on quoted market prices of similar securities, adjusted for differences between the securities (Level 2). Adjustments may include amounts to reflect differences in underlying collateral, interest rates, estimated prepayment speeds, and counterparty credit quality. In determining the fair value the securities categorized as Level 2, the Company obtains a report from a nationally recognized broker-dealer detailing the fair value of each security in our portfolio as of each reporting date. The broker-dealer uses observable market information to value our securities, with the primary source being a nationally recognized pricing service. The Company reviews the market prices provided by the broker-dealer for our securities for reasonableness based upon our understanding of the marketplace and we consider any credit issues relating to the bonds. As the Company has not made any adjustments to the market quotes provided to us and they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy.

Impaired loans-Impaired loans are measured and recorded at the fair value of the loan's collateral on a nonrecurring basis as the impaired loans shown are collateral dependent. The fair value of each loan's collateral is generally based on estimated market prices from an independently prepared appraisal, which is then adjusted for the cost related to liquidating such collateral; such valuation inputs result in a nonrecurring fair value measurement that is categorized as a Level 3 measurement.

Foreclosed property-Foreclosed property is initially measured at fair value at acquisition and carried at the lower of this new cost basis or fair value on a nonrecurring basis. The foreclosed property shown is collateral dependent and, accordingly, is measured based on the fair value of such collateral. The fair value of collateral is generally based on estimated market prices from an independently prepared appraisal, which is then adjusted for the estimated cost related to liquidating such collateral; such valuation inputs result in a nonrecurring fair value measurement that is categorized as a Level 3 measurement.

The Company is required to disclose estimated fair values for our financial instruments during annual and interim reporting periods. Fair value estimates, methods and assumptions, set forth below for our financial instruments, are made solely to comply with the requirements of the disclosures regarding fair value of financial instruments. The following describes the methods and assumptions used in estimating the fair values of financial instruments, excluding financial instruments already recorded at fair value as described above.

Cash and cash equivalents- The carrying amounts of cash and interest bearing deposits at other banks is assumed to be the fair value given the liquidity and short-term nature of these deposits.

Loans-Loans are not measured at fair value on a recurring basis. Therefore, the following valuation discussion relates to estimating the fair value to be disclosed under fair value disclosure requirements. Loans were divided into four major groups. The loan groups included (1) loans that mature or re-price in three months or less, (2) loans that amortize or mature in more than three months, (3) impaired loans, and (4) loans acquired in the Western Commercial Bank and San Luis Trust Bank acquisitions. We estimated the fair value of the loans that mature or re-price within three months, impaired loans and loans acquired in the Western Commercial Bank and San Luis Trust Bank acquisitions at their carrying value. We used discounted cash flow methodology to estimate the fair value of loans that amortize or mature in more than three months. We developed pools of these loans based on similar characteristics such as underlying type of collateral, fixed or adjustable rate of interest, payment or amortization method, credit risk categories and other factors. We projected monthly principal and interest cash flows based on the contractual terms of the loan, adjusted for assumed prepayments and defaults, and discounted these at a rate that considered funding costs, a market participant's required rate of return and adjusted for servicing costs and a liquidity discount. Loans are not normally purchased and sold by the Company, and there are no active trading markets for much of this portfolio.

FDIC shared-loss asset-The fair value of the FDIC shared-loss asset represents the present value of the amounts we expect to receive from the FDIC under our shared-loss agreements and is based upon estimated cash flows from our covered assets discounted by a rate reflective of the creditworthiness of the FDIC as would be required by market participants.

Bank owned life insurance assets-Fair values of insurance policies owned are based on the insurance contract's cash surrender value.

Interest rate caps-The fair values of interest rate caps are estimated using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates rise above the strike rate of the caps. The variable interest rates used in the calculations of projected receipts on the caps are based on an expectation of future interest rates derived from observable market interest rates curves and volatilities. In addition, the Company incorporates credit valuation adjustments to appropriately reflect nonperformance risk in the fair value measurements

of its derivatives. The credit valuation adjustments are calculated by determining the total expected exposure of the derivatives (which incorporates both the current and potential future exposure) and then applying the counterparties' credit spreads to the exposure. The total expected exposure of a derivative is derived using market-observable inputs, such as yield curves and volatilities. For the counterparties' credit spreads, the credit spreads over LIBOR used in the calculations represent implied credit default swap spreads obtained from a third party credit data provider. In adjusting the estimated fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements. The Company made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

Deposits-The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate money market accounts and fixed-term certificates of deposit (CDs) approximate their fair values at the reporting date. Fair values for fixed-rate CDs are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Federal Home Loan Bank advances and other borrowings-The fair value of the FHLB advances and other borrowings is estimated using a discounted cash flow analysis based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Junior subordinated debentures-The fair value of the debentures is estimated using a discounted cash flow analysis based on current incremental borrowing rates for similar types of borrowing arrangements.

Off-balance sheet instruments-Off-balance sheet instruments include unfunded commitments to extend credit and standby letters of credit. The fair value of these instruments is not considered practicable to estimate because of the lack of quoted market prices and the inability to estimate fair value without incurring excessive costs.

The following table estimates fair values and the related carrying amounts of the Company's financial instruments:

| As of September 30, 2012  | Carrying Amount | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2)<br>(in thousands) | Significant Unobservable Inputs (Level 3) | Fair Value |
|---|-----------------|--|---|---|------------|
| <b>Financial assets:</b>  |                 |  |   |   |            |
| Cash, due from banks and interest-bearing deposits with other banks | \$76,482        | \$76,482   | \$—   | \$—                                       | \$76,482   |
| Securities available-for-sale                                       | 549,373         | —  | 549,373   | —   | 549,373    |
| FHLB and other stock  | 10,795          | —  | —   | 10,795                                    | 10,795     |
| Bank owned life insurance assets                                    | 12,991          | 12,991   | —   | —   | 12,991     |
| Non-covered loans, net  | 1,049,642       | —  | —   | 964,959                                   | 964,959    |
| Covered loans   | 106,144         | —  | —   | 121,366                                   | 121,366    |
| FDIC shared-loss asset  | 50,471          | —  | —   | 50,471                                    | 50,471     |
| Interest rate cap   | 140             | —  | —   | 140                                       | 140        |
| <b>Financial liabilities:</b>                                       |                 |  |   |   |            |
| Demand deposits, money market and savings                           | 1,271,676       | \$1,271,676  | \$—   | \$—                                       | 1,271,676  |
| Time certificates of deposit  | 328,216         | —  | 330,353   | —   | 330,353    |
| FHLB advances and other borrowings                                  | 114,583         | —  | 118,398   | —   | 118,398    |
| Junior subordinated debentures                                      | 26,805          | —  | —   | 17,912                                    | 17,912     |
| FDIC shared-loss liability  | 3,827           | —  | —   | 3,827                                     | 3,827      |





| As of December 31, 2011   | Carrying Amount | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2)<br>(in thousands) | Significant Unobservable Inputs (Level 3) | Fair Value  |
|---|-----------------|--|---|---|-------------|
| <b>Financial assets:</b>  |                 |  |   |   |             |
| Cash, due from banks and interest-bearing deposits with other banks | \$61,432        | \$61,432   | \$—   | \$—                                       | \$61,432    |
| Securities available-for-sale                                       | 453,735         | —  | 453,735   | —   | 453,735     |
| FHLB and other stock  | 11,567          | —  | —   | 11,567                                    | 11,567      |
| Bank owned life insurance assets                                    | 12,670          | 12,670   | —   | —   | 12,670      |
| Non-covered loans, net  | 918,356         | —  | —   | 822,081                                   | 822,081     |
| Covered loans   | 135,412         | —  | —   | 137,147                                   | 137,147     |
| FDIC shared-loss asset  | 68,083          | —  | —   | 68,083                                    | 68,083      |
| Interest rate cap   | 466             | —  | —   | 466                                       | 466         |
| <b>Financial liabilities:</b>                                       |                 |  |   |   |             |
| Demand deposits, money market and savings                           | \$1,075,233     | \$1,075,233  | \$—   | \$—                                       | \$1,075,233 |
| Time certificates of deposit  | 350,036         | —  | 351,815   | —   | 351,815     |
| FHLB advances and other borrowings                                  | 117,719         | —  | 123,375   | —   | 123,375     |
| Junior subordinated debentures                                      | 26,805          | —  | —   | 14,173                                    | 14,173      |
| FDIC shared-loss liability  | 3,757           | —  | —   | 3,757                                     | 3,757       |

These fair value disclosures represent the Company's best estimates based on relevant market information and information about the financial instruments. Fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of the various instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in the above methodologies and assumptions could significantly affect the estimates.

#### NOTE 12 – COMMITMENTS AND CONTINGENCIES

In the normal course of business to meet the financing needs of its customers, the Company is a party to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and the issuance of letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amounts recognized in the balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss, in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and letters of credit written, is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company may or may not require collateral or other security to support financial instruments with credit risk, depending on its loan underwriting guidelines.

The following summarizes the Company's outstanding commitments:

|   | September 30,<br>2012<br>(in thousands) | December 31,<br>2011 |
|---|---|----------------------|
| Financial instruments whose contract amounts contain credit risk: |   |                      |
| Commitments to extend credit                                      | \$ 162,200                              | \$ 159,530           |
| Commercial and standby letters of credit                          | 601                                     | 1,475                |
|   | \$ 162,801                              | \$ 161,005           |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by the Company upon an extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property and equipment, and income-producing properties.

Letters of credit written are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Company holds cash, marketable securities, or real estate as collateral supporting those commitments for which collateral is deemed necessary.

The allowance for losses on undisbursed commitments was \$86,000 at September 30, 2012, and \$101,000 at December 31, 2011. The reserve is included in accrued interest payable and other liabilities on the balance sheets.

The nature of the Company's business causes it to be involved in ordinary routine legal proceedings from time to time. Although the ultimate outcome and amount of liability, if any, with respect to these legal proceedings to which we are currently a party cannot presently be ascertained with certainty, in the opinion of management, based upon information currently available to us, except as described below, any resulting liability is not likely to have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flow.

In February 2011, First California Bank was named as a defendant in a putative class action alleging that the manner in which the Bank posted charges to its consumer demand deposit accounts breached an implied obligation of good faith and fair dealing and violates the California Unfair Competition Law. The action also alleges that the manner in which the Bank posted charges to its consumer demand deposit accounts is unconscionable, constitutes conversion and unjustly enriches the Bank. The action is pending in the Superior Court of Los Angeles County. The action seeks to establish a class consisting of all similarly situated customers of the Bank in the State of California. No class has been certified in the case. A settlement agreement was reached with the plaintiff; however, the agreement has not been accepted by the court. A court hearing is scheduled for November 27, 2012. At this state of the case, the Company has established an accrual for probable losses as the probability of a material adverse result can be determined and the Company can reasonably estimate a range of potential exposures, if any. The Company intends to continue to defend the action vigorously.

Eight lawsuits have been filed in the Superior Court of the State of California, County of Los Angeles by various former clients of political campaign and non-profit organization treasurer Kinde Durkee. The lawsuits are entitled (i) Wardlaw, et al. v. First California Bank, et al. (Case No. SC114232) (the "Wardlaw Action"), filed September 23, 2011; (ii) Lou Correa for State Senate, et al. v. First California Bank, et al. (Case No. BC479872) (the "Correa Action"), filed February 29, 2012; (iii) Committee to Re-elect Lorreta Sanchez, et al. v. First California Bank, et al. (Case No. BC479873) (the "Sanchez Action"), filed February 29, 2012, (iv) Holden for Assembly v. First California Bank, et al. (Case No. BC 489604) ("Holden Action"), filed August 3, 2012; (v) Latino Diabetes Ass'n v. First California Bank, et al. (Case No. BC 489605) ("LDA Action"), filed August 3, 2012; (vi) Jose Solorio Assembly Officeholder Committee, et al. v. First California Bank, et al. (Case No. 492855) ("Solorio Action"), filed September 27, 2012; (vii) Foster for Treasurer 2014, et al. v. First California Bank, et al. (Case No. BC 492878) ("Foster Action"), filed September 27, 2012; and (viii) Los Angeles County Democratic Central Committee, et al. v. First California Bank, et al. (Case No. BC 492854) ("LACDCC Action"), filed September 27, 2012. Plaintiffs in each of the cases claim, among other things, that the Bank aided and abetted a fraud and unlawful conversion by Ms. Durkee and/or her

affiliated company of funds held in accounts at the Bank. Based largely on the same alleged conduct, plaintiffs also assert claims for an alleged violation of California Business & Professions Code Section 17200 and for declaratory relief. Plaintiffs seek compensatory and punitive damages, as well as various forms of equitable and declaratory relief.

With respect to the Wardlaw, Correa and Sanchez Actions, the Bank has answered the complaints, and the parties in those actions are now engaged in discovery.

On September 27, 2012, the Holden and LDA Actions were deemed "related" to the Wardlaw, Correa and Sanchez Actions and were transferred to the same judge presiding over the Wardlaw, Correa and Sanchez Actions. The Bank's answer to the complaints in the Holden and LDA Actions is due November 23, 2012. Discovery has not yet commenced in those actions.

The Solorio, Foster and LACDCC Actions were deemed "related" to the other actions on November 2, 2012 and ordered transferred to the same judge who is presiding over those actions. The Bank's answer to the complaints in the Holden and LDA Actions is due November 23, 2012. Discovery has not yet commenced in those actions.

A trial date has not yet been scheduled in any of the actions. At this state of the cases, the Company has not established an accrual for probable losses as the probability of a material adverse result cannot be determined and the Company cannot reasonably estimate a range of potential exposures, if any. The Company intends to defend the actions vigorously.

On September 23, 2011, the Bank filed a Complaint-in-Interpleader in the Superior Court of the State of California, County of Los Angeles (Case No. BC470182), pursuant to which the Bank interpleaded the sum of \$2,539,049 as the amounts on deposit in accounts at the Bank that were controlled by Ms. Durkee on behalf of the several hundred named defendants (the "Interpleader Action"). The Bank seeks an order requiring the defendants to interplead and litigate their respective claims, discharging the Bank from any and all liability, and restraining proceedings or actions against the Bank by the defendants. The Bank also seeks its costs and reasonable attorneys' fees. On December 6, 2011, the Interpleader Action was designated as complex and transferred to the Superior Court's complex litigation division. It has been related to the Wardlaw, Sanchez, Correa, Holden and LDA Actions.

On June 18, 2012, the Bank moved for summary judgment in the Interpleader Action. On October 3, 2012, the Court entered summary judgment with respect to several hundred specifically enumerated accounts. A further hearing with respect to the remaining accounts was held on November 2, 2012, and the Court granted summary judgment with respect to additional accounts. A third hearing with respect to the remaining accounts is scheduled for January 25, 2013.

#### NOTE 13 – SUBSEQUENT EVENT

On November 6, 2012, the Company, or First California, announced the signing of a definitive agreement and plan of merger whereby PacWest Bancorp, or PacWest, will acquire First California for \$8.00 per First California common share, or approximately \$231 million in aggregate consideration, payable in PacWest stock.

Pursuant to the terms of the definitive agreement, First California shareholders will receive PacWest common stock for their shares of First California common stock in a tax-free transaction. First California in-the-money option holders will receive cash, net of applicable taxes withheld, for the value of their unexercised stock options. The holders of 100% of the outstanding shares of First California Series A preferred stock have agreed to convert their shares into common stock, per the terms of the series of preferred stock, and have the resulting common stock exchanged in the transaction. PacWest and First California expect to redeem First California's outstanding Series C preferred stock for cash in accordance with its terms immediately prior to the closing of the transaction.

The number of shares of PacWest common stock deliverable for each share of First California common stock will be determined based on the average price of PacWest common stock over a measuring period prior to the receipt of regulatory approval, and will fluctuate if such average price is between \$20.00 and \$27.00 and will be fixed if such average price is below \$20.00 or above \$27.00.

The transaction, currently expected to close late in the first quarter of 2013, is subject to customary conditions, including the approval of bank regulatory authorities and the stockholders of both companies.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

This discussion contains certain forward-looking statements about us; we intend these statements to fall under the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward-looking statements. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond our control. We caution readers that a number of important factors could cause actual results to differ materially from those expressed in, implied or projected by, such forward-looking statements. Risks and uncertainties include, but are not limited to:

- revenues are lower than expected;
- credit quality deterioration, which could cause an increase in the provision for loan losses;
- competitive pressure among depository institutions increases significantly;
- changes in consumer spending, borrowings and savings habits;
- our ability to successfully integrate acquired entities or to achieve expected synergies and operating efficiencies within expected time-frames or at all;
- a slowdown in construction activity;
- technological changes;
- the cost of additional capital is more than expected;
- a change in the interest rate environment reduces interest margins;
- asset/liability repricing risks and liquidity risks;
- general economic conditions, particularly those affecting real estate values, either nationally or in the market areas in which we do or anticipate doing business are less favorable than expected;
- legislative, accounting or regulatory requirements or changes adversely affecting our business;
- the effects of and changes in monetary and fiscal policies and laws, including the interest rate policies of the Board of Governors of the Federal Reserve, or the Federal Reserve Board;
- recent volatility in the credit or equity markets and its effect on the general economy;
- the costs and effects of legal, accounting and regulatory developments;
- regulatory approvals for acquisitions cannot be obtained on the terms expected or on the anticipated schedule; and
- demand for the products or services of First California and the Bank, as well as their ability to attract and retain qualified people.

If any of these risks or uncertainties materializes, or if any of the assumptions underlying such forward-looking statements proves to be incorrect, our results could differ materially from those expressed in, implied or projected by, such forward-looking statements. For information with respect to factors that could cause actual results to differ from the expectations stated in the forward-looking statements, see “Risk Factors” under Part I, Item 1A in our 2011 Annual Report on Form 10-K. We urge investors to consider all of these factors carefully in evaluating the forward-looking statements contained in this Quarterly Report on Form 10-Q. We make these forward-looking statements as of the date of this document and we do not intend, and assume no obligation, to update the forward-looking statements or to update the reasons why actual results could differ from those expressed in, or implied or projected by, the forward-looking statements. All forward-looking statements contained in this document and all subsequent written and oral forward-looking statements attributable to us or any other person acting on our behalf, are expressly qualified by these cautionary statements.

#### Overview

First California Financial Group, Inc., or First California, or the Company, is a bank holding company which serves the comprehensive banking needs of businesses and consumers in Los Angeles, Orange, Riverside, San Bernardino, San Diego, San Luis Obispo and Ventura counties through our wholly-owned subsidiary, First California Bank, or the Bank. The Bank is a state chartered commercial bank that provides traditional business and consumer banking products through 15 full-service branch locations. The Company also has two unconsolidated statutory business trust subsidiaries, First California Capital Trust I and FCB Statutory Trust I, which raised capital through the issuance of trust preferred securities.

At September 30, 2012, we had consolidated total assets of \$2.0 billion, total loans of \$1.2 billion, deposits of \$1.6 billion and shareholders' equity of \$236.6 million. At December 31, 2011, we had consolidated total assets of \$1.8 billion, total loans of \$1.1 billion, deposits of \$1.4 billion and shareholders' equity of \$223.1 million.

For the third quarter of 2012, we had net income of \$3.5 million, compared with net income of \$2.5 million for the third quarter of 2011. The increase in net income for the third quarter of 2012 was due principally to higher net interest revenues from higher average interest-earning assets. Our net income for the first nine months of 2012 was \$9.2 million, compared with net income of \$20.5 million for the first nine months of 2011. The higher net income for the 2011 nine-month period was due largely to a pre-tax bargain purchase gain of \$34.7 million on the FDIC-assisted SLTB acquisition.

After a dividend payment on our Series C preferred shares of \$312,500 in the third quarter of 2012 our net income per diluted common share was \$0.11. For the 2011 third quarter, our net income per diluted share was \$0.03 after a dividend payment on our Series B and Series C preferred shares of \$1.6 million, including a \$1.4 million deemed dividend related to the full redemption of our Series B preferred shares in the 2011 third quarter. Our net income for the first nine months of 2012, after Series C preferred dividends of \$937,500, was \$0.28 per diluted common share. Our net income for the first nine months of 2011, after Series B preferred dividends of \$2.2 million, was \$0.64 per diluted common share.

On November 6, 2012, we announced the signing of a definite agreement and plan of merger whereby PacWest Bancorp will acquire First California for \$8.00 per common share, or approximately \$231 million in aggregate consideration payable in PacWest Bancorp common stock.

Pursuant to the terms of the definitive agreement, First California shareholders will receive PacWest Bancorp common stock for their common shares in a tax-free transaction. First California in-the-money option holders will receive cash, net of applicable tax withheld, for the value of their unexercised stock options.

The holders of all of our outstanding Series A preferred stock have agreed to convert their shares into common stock, under terms of the Series A preferred stock, and have the resulting common stock exchanged in the transaction. We expect to redeem our outstanding Series C preferred stock for cash in accordance with its terms immediately prior to the closing of the transaction.

The transaction, currently expected to close late in the first quarter of 2013, is subject to customary conditions, including the approval of bank regulatory authorities and the stockholders of both companies.

#### Critical accounting policies

We base our discussion and analysis of our consolidated results of operations and financial condition on our unaudited consolidated interim financial statements and our audited consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities, income and expense, and the related disclosures of contingent assets and liabilities at the date of these consolidated financial statements. We believe these estimates and assumptions to be reasonably accurate; however, actual results may differ from these estimates under different assumptions or circumstances. The following are our critical accounting policies and estimates.

#### Allowance for loan losses



We establish the allowance for loan losses through a provision charged to expense. We charge-off loan losses against the allowance when we believe that the collectability of the loan is unlikely. The allowance is an amount that we believe will be adequate to absorb probable losses on existing loans that may become uncollectible, based on evaluations of the collectability of loans and prior loan loss experience. Our evaluation includes an assessment of the following factors: any external loan review and any regulatory examination, estimated probable loss exposure on each pool of loans, concentrations of credit, value of collateral, the level of delinquent and nonaccrual loans, trends in the portfolio volume, effects of any changes in the lending policies and procedures, changes in lending personnel, present economic conditions at the local, state and national levels, the amount of undisbursed off-balance sheet commitments, and a migration analysis of historical losses and recoveries for the prior twenty-two quarters. We also evaluate individual loans for impairment and if a portion of a loan is impaired, we charge-off the impaired amount or allocate a specific reserve for that loan. Various regulatory agencies, as a regular part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize additions to the allowance based on their judgment of information available to them at the time of their examinations. The allowance for loan losses was \$18.2 million at September 30, 2012 and was \$17.8 million at December 31, 2011.

#### Non-covered foreclosed property

We acquire, through foreclosure or through full or partial satisfaction of a loan, real or personal property. At the time of foreclosure, the Company obtains an appraisal of the property and records the property at its estimated fair value less costs to sell. We charge the allowance for loan losses for the loan amount in excess of the fair value of the foreclosed property received; we credit earnings for the fair value amount of the foreclosed property in excess of the loan due. Subsequent to foreclosure, the Company periodically assesses our disposition efforts and the estimated fair value of the foreclosed property. The Company establishes a valuation allowance through a charge to earnings for estimated declines in fair value subsequent to foreclosure. Operating income and operating expense related to foreclosed property is included in earnings as are any ultimate gains or losses on the sale of the foreclosed property. Our recognition of gain is however dependent on the buyer's initial investment in the purchase of foreclosed property meeting certain criteria. The estimated lower of cost or market value of non-covered foreclosed property was \$15.2 million at September 30, 2012 and \$20.3 million at December 31, 2011.

#### Covered foreclosed property

All foreclosed property acquired in FDIC-assisted acquisitions that are subject to a FDIC shared-loss agreement are referred to as "covered foreclosed property" and reported separately in our consolidated balance sheets. We report covered foreclosed property exclusive of expected reimbursement cash flows from the FDIC. We transfer foreclosed covered loan

collateral into covered foreclosed property at the collateral's net realizable value, less estimated selling costs. We initially recorded covered foreclosed property recorded at its estimated fair value on the acquisition date based on similar market comparable valuations less estimated selling costs. We charge any subsequent valuation adjustments due to declines in fair value to non-interest expense, and we recognize a corresponding increase to the FDIC shared-loss asset for the reimbursable loss amount. We credit any recoveries of previous valuation adjustments to non-interest expense, and we recognize a corresponding increase to the FDIC shared-loss asset for the portion of the recovery due to the FDIC. The estimated fair value of covered foreclosed property was \$5.2 million at September 30, 2012 and \$14.6 million at December 31, 2011.

#### Deferred income taxes

We recognize deferred tax assets subject to our judgment that realization of such assets are more-likely-than-not. A valuation allowance is established when the Company determines that the realization of income tax benefits may not occur in future years. There was no valuation allowance at September 30, 2012 or December 31, 2011. There were net deferred tax liabilities of \$2.3 million at September 30, 2012 and \$7.4 million at December 31, 2011.

#### FDIC shared-loss asset

We initially recorded the FDIC shared-loss asset at fair value, based on the discounted value of expected future cash flows under the shared-loss agreements. We accrete into noninterest income over the life of the FDIC shared-loss asset the difference between the present value and the undiscounted cash flows the Company expects to collect from the FDIC. Subsequent to initial recognition, we review quarterly the FDIC shared-loss asset and adjust for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolio. We measure these adjustments on the same basis as the related covered loans, at a pool level, and covered foreclosed property. Generally, any increases in cash flow of the covered assets over those previously expected will result in prospective increases in the loan pool yield and amortization of the FDIC shared-loss asset. Any decreases in cash flow of the covered assets under those previously expected will trigger impairments on the underlying loan pools and will result in a corresponding gain on the FDIC shared-loss asset. We record increases and decreases to the FDIC shared-loss asset as adjustments to non-interest income. The FDIC shared-loss asset was \$50.5 million at September 30, 2012 and \$68.1 million at December 31, 2011.

#### FDIC shared-loss liability

Forty-five days following the tenth anniversary of the WCB and SLTB acquisition dates, we will be required to perform a calculation and determine if a payment to the FDIC is necessary. The payment amount will be 50 percent of the excess, if any, of (i) 20 percent of the intrinsic loss estimate minus (ii) the sum of (a) 20 percent of the net loss amount, plus (b) 25 percent of the asset discount bid, plus (c) 3.5 percent of total loss share assets at acquisition. Our estimate for the present value of this liability was \$3.8 million at both September 30, 2012 and December 31, 2011.

#### Derivative instruments and hedging

For derivative instruments designated in cash flow hedging relationships, we assess the effectiveness of the instruments in offsetting changes in the overall cash flows of the designated hedged transactions on a quarterly basis. We recognize the unrealized gains or losses of derivative instruments directly in current period earnings to the extent these instruments are not effective. At September 30, 2012, we had \$37.1 million notional interest rate caps to limit the variable interest rate payments on our \$26.8 million junior subordinated debentures. Our 2012-third quarter effectiveness assessment indicated that these instruments were effective.

At September 30, 2012, the Bank had \$240 million notional interest rate caps that do not meet the criteria for hedge accounting to manage the interest rate risk associated with its fixed rate securities and loans. Derivatives not designated as hedges are marked-to-market each period through earnings. The estimated fair value of these interest rate caps was \$105,000 at September 30, 2012 and \$291,000 at December 31, 2011.

#### Assessments of impairment

We assess goodwill for impairment on an annual basis as of December 31, or at interim periods if an event occurs or circumstances change which may indicate a change in the implied fair value of the goodwill. We estimate the implied fair value of goodwill by comparing the estimated fair value of the Company to the estimated fair value of the Company's individual assets, liabilities, and identifiable intangible assets. Impairment exists when the carrying amount of goodwill exceeds this implied fair value. No events occurred or circumstances changed since December 31, 2011, which indicated there was a change in the implied fair value of the goodwill.

We also undertake an impairment analysis on our debt and equity securities each quarter. When we do not intend to sell, and it is more likely than not that we are not required to sell, a debt security before recovery of its cost basis, we separate other-than-temporary impairment into (a) the amount representing credit loss and (b) the amount related to other factors. We recognize in earnings the amount of the other-than-temporary impairment related to credit loss. We recognize in other comprehensive income the amount of other-than-temporary impairment related to other factors. Our assessment of other-than-temporary declines in fair value considers the duration the security has been in a continuous unrealized loss position, the severity of the decline in value, the rating of the security, and the long-term financial outlook of the issuer. In addition, we consider the expected future cash flows from the security and our ability and intent to hold the security until the fair value recovers.

We recognized an other-than-temporary impairment loss of \$449,000 on a private-label CMO security for the three months ended September 30, 2012. There was no other-than-temporary impairment loss for the three months ended September 30, 2011. For the nine months ended September 30, 2012, we recognized impairment losses of \$477,000 - an other-than-temporary impairment loss on a private-label CMO security of \$449,000 and a permanent impairment loss of \$28,000 on a \$1.0 million community development-related equity investment. For the same period in 2011, we recognized an other-than-temporary impairment loss of \$1.1 million on two private-label CMO securities.

Results of operations – for the three and nine months ended September 30, 2012 and 2011

#### Net interest income

Our earnings are derived predominantly from net interest income, which is the difference between interest and fees earned on loans, securities and federal funds sold (these asset classes are commonly referred to as interest-earning assets) and the interest paid on deposits, borrowings and debentures (these liability classes are commonly referred to as interest-bearing funds). The net interest margin is net interest income divided by average interest-earning assets.

Our net interest income for the three months ended September 30, 2012 increased to \$17.0 million from \$15.6 million for the same period last year. For the first nine months of 2012, our net interest income increased to \$50.4 million from \$43.9 million for the same period a year ago. The increase in net interest income for the three and nine month periods reflect higher average balances of interest-earning assets. Interest income on loans for the 2012 third quarter was \$17.6 million, up \$0.7 million from \$16.9 million for the 2011 third quarter. Interest income on loans for the nine months ended September 30, 2012 was \$52.3 million, up from \$49.3 million for the same period a year ago. The increase in interest income on loans for both the three and nine month periods was due primarily to higher average balances of loans. Interest expense for the 2012 third quarter was \$2.3 million, down \$0.8 million from \$3.1 million for the 2011 third quarter. Interest expense for the nine months ended September 30, 2012 was \$7.4 million, down from \$10.3 million for the same period a year ago. The decrease in interest expense for both the three and nine month periods were due to lower rates paid on interest-bearing deposits and borrowings.

Our net interest margin (tax equivalent) for the third quarter of 2012 was 3.91 percent compared with 4.05 percent for the same quarter last year. The decline in our third quarter net interest margin was due primarily to a decline in the yield on securities. The yield on interest-earning assets for the third quarter of 2012 was 4.44 percent, down 41 basis points from 4.85 percent for the third quarter a year ago. The cost of our interest-bearing liabilities was 0.84 percent for the 2012 third quarter, down 27 basis points from 1.11 percent for the third quarter a year ago. For the first nine months of 2012, our net interest margin was 4.05 percent compared with 3.90 percent for the first nine months of 2011. The increase in our nine-month period net interest margin was primarily due to the positive effects of lower rates paid on interest-bearing deposits and borrowings and a higher average balance of noninterest checking balances. The yield on interest-earning assets for the first nine months of 2012 was 4.64 percent, down 17 basis points from 4.81 percent for the same period a year ago. The cost of our interest-bearing liabilities was 0.89 percent for the first nine months of 2012, down 32 basis points from 1.21 percent for the same period a year ago.

The following tables present the distribution of our average assets, liabilities and shareholders' equity in combination with the total dollar amounts of interest income from average interest earning assets and the resultant yields, and the dollar amounts of interest expense and average interest bearing liabilities, expressed in both dollars and rates for the three and nine months ended September 30, 2012 and 2011.

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Average Balance Sheet and Analysis of Net Interest Income

| (dollars in thousands)                     | Three months ended September 30, |                              |                             |                     |                              |                             |  |
|--|----------------------------------|------------------------------|-----------------------------|---------------------|------------------------------|-----------------------------|--|
|  | Average Balance                  | 2012 Interest Income/Expense | Weighted Average Yield/Rate | Average Balance     | 2011 Interest Income/Expense | Weighted Average Yield/Rate |  |
| Loans (1)                                  | \$ 1,147,701                     | \$ 17,555                    | 6.09 %                      | \$ 1,087,455        | \$ 16,896                    | 6.16 %                      |  |
| Securities                                 | 529,476                          | 1,704                        | 1.36 %                      | 320,406             | 1,720                        | 2.20 %                      |  |
| Federal funds sold and deposits with banks | 63,121                           | 51                           | 0.32 %                      | 126,254             | 90                           | 0.28 %                      |  |
| <b>Total earning assets</b>                | <b>1,740,298</b>                 | <b>\$ 19,310</b>             | <b>4.44 %</b>               | <b>1,534,115</b>    | <b>\$ 18,706</b>             | <b>4.85 %</b>               |  |
| Non-earning assets                         | 241,990                          |                              |                             | 273,873             |                              |                             |  |
| <b>Total average assets</b>                | <b>\$ 1,982,288</b>              |                              |                             | <b>\$ 1,807,988</b> |                              |                             |  |
| Interest bearing checking                  | \$ 114,816                       | \$ 51                        | 0.18 %                      | \$ 101,985          | \$ 82                        | 0.32 %                      |  |
| Savings and money market                   | 492,898                          | 520                          | 0.47 %                      | 490,091             | 1,005                        | 0.81 %                      |  |
| Certificates of deposit                    | 334,820                          | 687                          | 0.87 %                      | 362,798             | 749                          | 0.82 %                      |  |
| <b>Total interest bearing deposits</b>     | <b>942,534</b>                   | <b>1,258</b>                 | <b>0.53 %</b>               | <b>954,874</b>      | <b>1,836</b>                 | <b>0.76 %</b>               |  |
| Borrowings                                 | 121,447                          | 887                          | 2.91 %                      | 125,820             | 916                          | 2.89 %                      |  |
| Junior subordinated debentures             | 26,805                           | 159                          | 2.39 %                      | 26,805              | 336                          | 5.01 %                      |  |
| <b>Total borrowed funds</b>                | <b>148,252</b>                   | <b>1,046</b>                 | <b>2.80 %</b>               | <b>152,625</b>      | <b>1,252</b>                 | <b>3.25 %</b>               |  |
| <b>Total interest bearing liabilities</b>  | <b>1,090,786</b>                 | <b>\$ 2,304</b>              | <b>0.84 %</b>               | <b>1,107,499</b>    | <b>\$ 3,088</b>              | <b>1.11 %</b>               |  |
| Noninterest checking                       | 641,295                          |                              |                             | 464,297             |                              |                             |  |
| Other liabilities                          | 16,176                           |                              |                             | 17,653              |                              |                             |  |
| Shareholders' equity                       | 234,031                          |                              |                             | 218,539             |                              |                             |  |

|  |              |              |
|--|--------------|--------------|
| Total liabilities and shareholders' equity | \$ 1,982,288 | \$ 1,807,988 |
| Net interest income                        | \$ 17,006    | \$ 15,618    |
| Net interest margin (tax equivalent) (2)   | 3.91 %       | 4.05 %       |

- (1) Yields and amounts earned on non-covered loans include loan fees/discount amortization of \$0.2 million and \$1.2 million for the three months ended September 30, 2012 and 2011, respectively. The average loan balance includes loans held-for-sale and nonaccrual loans; however, there is no interest income related to nonaccrual loans in the amount earned on loans. Average nonaccrual loans were \$23.5 million and \$45.1 million for the respective periods.
- (2) Includes tax equivalent adjustments primarily related to tax-exempt income on securities.

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| (dollars in thousands)                     | Nine months ended September 30, |                              |                             |  |                 |                              |                             |  |
|--|---------------------------------|------------------------------|-----------------------------|--|-----------------|------------------------------|-----------------------------|--|
|  | Average Balance                 | 2012 Interest Income/Expense | Weighted Average Yield/Rate |  | Average Balance | 2011 Interest Income/Expense | Weighted Average Yield/Rate |  |
| Loans (1)                                  | \$ 1,124,358                    | \$ 52,346                    | 6.22 %                      |  | \$ 1,073,718    | \$ 49,264                    | 6.13 %                      |  |
| Securities                                 | 484,891                         | 5,301                        | 1.53 %                      |  | 308,268         | 4,712                        | 2.07 %                      |  |
| Federal funds sold and deposits with banks | 61,762                          | 154                          | 0.33 %                      |  | 126,264         | 270                          | 0.29 %                      |  |
| Total earning assets                       | 1,671,011                       | \$ 57,801                    | 4.64 %                      |  | 1,508,250       | \$ 54,246                    | 4.81 %                      |  |
| Non-earning assets                         | 258,091                         |                              |                             |  | 267,938         |                              |                             |  |
| Total average assets                       | \$ 1,929,102                    |                              |                             |  | \$ 1,776,188    |                              |                             |  |
| Interest bearing checking                  | \$ 112,416                      | \$ 166                       | 0.20 %                      |  | \$ 97,530       | \$ 271                       | 0.37 %                      |  |
| Savings and money market                   | 498,840                         | 1,772                        | 0.47 %                      |  | 462,995         | 3,137                        | 0.91 %                      |  |
| Certificates of deposit                    | 342,659                         | 2,090                        | 0.81 %                      |  | 419,049         | 3,086                        | 0.98 %                      |  |
| Total interest bearing deposits            | 953,915                         | 4,028                        | 0.56 %                      |  | 979,574         | 6,494                        | 0.89 %                      |  |
| Borrowings                                 | 127,911                         | 2,739                        | 2.86 %                      |  | 132,271         | 2,853                        | 2.87 %                      |  |
| Junior subordinated debentures             | 26,805                          | 628                          | 3.12 %                      |  | 26,805          | 1,001                        | 4.98 %                      |  |
| Total borrowed funds                       | 154,716                         | 3,367                        | 2.89 %                      |  | 159,526         | 3,854                        | 3.22 %                      |  |
| Total interest bearing liabilities         | 1,108,631                       | \$ 7,395                     | 0.89 %                      |  | 1,139,100       | \$ 10,348                    | 1.21 %                      |  |
| Noninterest checking                       | 572,342                         |                              |                             |  | 402,535         |                              |                             |  |
| Other liabilities                          | 18,263                          |                              |                             |  | 23,138          |                              |                             |  |
| Shareholders' equity                       | 229,866                         |                              |                             |  | 211,415         |                              |                             |  |
| Total liabilities and shareholders'        | \$ 1,929,102                    |                              |                             |  | \$ 1,776,188    |                              |                             |  |



equity

|  |           |           |
|--|-----------|-----------|
| Net interest income                      | \$ 50,406 | \$ 43,898 |
| Net interest margin (tax equivalent) (2) | 4.05 %    | 3.90 %    |

(1) Yields and amounts earned on non-covered loans include loan fees/discount amortization of \$1.0 million and \$0.5 million for the nine months ended September 30, 2012 and 2011, respectively. The average loan balance includes loans held-for-sale and nonaccrual loans; however, there is no interest income related to nonaccrual loans in the amount earned on loans. Average nonaccrual loans were \$28.1 million and \$47.6 million for the respective periods.

(2) Includes tax equivalent adjustments primarily related to tax-exempt income on securities.

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Our net interest income changes with the level and mix of average interest-earning assets and average interest-bearing funds. We call the changes between periods in interest-earning assets and interest-bearing funds balance changes. We measure the effect on our net interest income from balance changes by multiplying the change in the average balance between the current period and the prior period by the prior period average rate.

Our net interest income also changes with the average rate earned or paid on interest-earning assets and interest-bearing funds. We call the changes between periods in average rates earned and paid rate changes. We measure the effect on our net interest income from rate changes by multiplying the change in average rates earned or paid between the current period and the prior period by the prior period average balance.

We allocate the change in our net interest income attributable to both balance and rate on a pro rata basis to the change in average balance and the change in average rate. The following table presents the change in our interest income and interest expense.

Increase (Decrease) in Net Interest Income/Expense Due to Change in Average Volume and Average Rate (1)

| (in thousands)   | Three months ended September 30,<br>2012 to 2011 due to: |                 |                 |
|--|--|-----------------|-----------------|
|  | Rate   | Volume          | Total           |
| <b>Interest income</b>                                 |  |                 |                 |
| Interest on loans (2)                                  | \$ (274 )  | \$ 933          | \$ 659          |
| Interest on securities                                 | (1,168 )   | 1,152           | (16 )           |
| Interest on Federal funds sold and deposits with banks | 5  | (44 )           | (39 )           |
| <b>Total interest income</b>                           | <b>(1,437 )</b>  | <b>2,041</b>    | <b>604</b>      |
| <b>Interest expense</b>                                |  |                 |                 |
| Interest on deposits                                   | 554  | 24              | 578             |
| Interest on borrowings                                 | (3 )   | 32              | 29              |
| Interest on junior subordinated debentures             | 177  | —               | 177             |
| <b>Total interest expense</b>                          | <b>728</b>   | <b>56</b>       | <b>784</b>      |
| <b>Net interest income</b>                             | <b>\$ (709 )</b>   | <b>\$ 2,097</b> | <b>\$ 1,388</b> |
|  | Nine months ended September 30,<br>2012 to 2011 due to:  |                 |                 |
| (in thousands)   | Rate   | Volume          | Total           |
| <b>Interest income</b>                                 |  |                 |                 |
| Interest on loans (2)                                  | \$ 756   | \$ 2,326        | \$ 3,082        |
| Interest on securities                                 | (2,147 )   | 2,736           | 589             |
| Interest on Federal funds sold and deposits with banks | 22   | (138 )          | (116 )          |
| <b>Total interest income</b>                           | <b>(1,369 )</b>  | <b>4,924</b>    | <b>3,555</b>    |
| <b>Interest expense</b>                                |  |                 |                 |
| Interest on deposits                                   | 2,296  | 170             | 2,466           |
| Interest on borrowings                                 | 20   | 94              | 114             |
| Interest on junior subordinated debentures             | 373  | —               | 373             |

|                        |         |         |         |
|------------------------|---------|---------|---------|
| Total interest expense | 2,689   | 264     | 2,953   |
| Net interest income    | \$1,320 | \$5,188 | \$6,508 |

(1) We allocated the change in interest income or interest expense that is attributable to both changes in average balance and average rate to the changes due to (i) average balance and (ii) average rate in proportion to the relationship of the absolute amounts of changes in each.

(2) Table does not include interest income that would have been earned on nonaccrual loans.

## Provision for loan losses

The provision for loan losses was \$0.5 million for the three months ended September 30, 2012 compared with \$1.6 million for the same period in 2011. For the first nine months of 2012, the provision for loan losses was \$1.5 million compared with \$4.6 million for the same period last year. The provision for loan losses declined from the prior periods because of the improvement in the mix of loans and credit quality. The provision for loan losses relates to the non-covered loan portfolio; there was no provision required for the covered loan portfolio for the three or nine months ended September 30, 2012 or 2011 as there was no credit deterioration beyond that estimated at the date of acquisition.

## Noninterest income

Noninterest income was \$2.1 million for the 2012 third quarter compared with \$2.3 million for the same period a year ago. Noninterest income was \$7.9 million for the first nine months of 2012 compared with \$40.4 million for the same period last year. The decrease for the three-month period was largely due to an other-than-temporary impairment loss on a security and the amortization of our FDIC shared-loss asset. The decrease for the nine-month period was primarily due to the \$35.2 million pre-tax bargain purchase gains on the FDIC-assisted SLTB acquisition and EPS division acquisition in the prior-year period.

The following table presents a summary of noninterest income:

|                                     | Three months ended    |                       | Nine months ended     |                       |
|-------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                                     | September 30,<br>2012 | September 30,<br>2011 | September 30,<br>2012 | September 30,<br>2011 |
|                                     | (in thousands)        |                       |                       |                       |
| Service charges on deposit accounts | \$735                 | \$878                 | \$2,335               | \$2,633               |
| Gain on loan sales and commissions  | 29                    | —                     | 274                   | —                     |
| Net gain on sale of securities      | 510                   | 209                   | 1,104                 | 699                   |
| Impairment loss on securities       | (449 )                | —                     | (477 )                | (1,066 )              |
| Loss on non-hedged derivatives      | (99 )                 | (24 )                 | (506 )                | (24 )                 |
| Change in FDIC shared-loss asset    | (135 )                | 48                    | 131                   | 143                   |
| Gain on acquisitions                | —                     | —                     | —                     | 35,202                |
| Other income                        | 1,519                 | 1,189                 | 5,063                 | 2,812                 |
| <b>Total noninterest income</b>     | <b>\$2,110</b>        | <b>\$2,300</b>        | <b>\$7,924</b>        | <b>\$40,399</b>       |

Our service charges on deposit accounts for the three months ended September 30, 2012 decreased to \$0.7 million from \$0.9 million for the three months ended September 30, 2011. Service charges on deposit accounts for the nine months ended September 30, 2012 were \$2.3 million, down from \$2.6 million for the same period last year. The decreases reflect a lower incidence of customers drawing checks against their deposit account when insufficient funds are on deposit.

We sold in the third quarter of 2012, \$1.3 million of U.S. Small Business Administration, or SBA, loans and realized gains of \$29,000. For the first nine months of 2012, we sold \$5.9 million of SBA loans and realized gains of \$274,000. We did not have an SBA department in the corresponding periods of 2011.

In the third quarter of 2012, we sold \$54.1 million of securities and realized net gains of \$510,000. In the third quarter of 2011, we sold \$5.3 million of securities and realized net gains of \$209,000. In the first nine months of 2012, we sold \$107.3 million of securities and realized net gains of \$1.1 million. In the first nine months of 2011, we sold \$26.3 million of securities and realized net gains of \$699,000.

We recognized an other-than-temporary impairment loss of \$449,000 on a private-label CMO security for the three months ended September 30, 2012. There was no other-than-temporary impairment loss for the three months ended September 30, 2011. For the nine months ended September 30, 2012, we recognized impairment losses of \$477,000 - an other-than-temporary impairment loss on a private-label CMO security of \$449,000 and a permanent impairment loss of \$28,000 on a \$1.0 million community development-related equity investment. We recognized an other-than-temporary impairment loss of \$1.1 million in the first nine months of 2011 on two private-label CMO securities. We will continue to evaluate our securities portfolio for other-than-temporary impairment at each reporting date and we can provide no assurance there will not be other impairment losses in future periods.

At the end of the 2012 third quarter, the Bank had a \$240 million notional amount portfolio of one-year interest rate caps, up from \$120 million at the end of 2011. At September 30, 2012, \$230 million were forward-starting and not yet effective. The estimated fair value of these interest rate caps were \$105,000 at September 30, 2012 and \$291,000 at December 31, 2011. We recognized a loss on non-hedged derivatives of \$99,000 in the three months ended September 30, 2012 and a loss of \$506,000 on non-hedged derivatives in the first nine months of 2012. We recognized a loss of \$24,000 in both the corresponding periods of 2011.

Other income for the three months ended September 30, 2012 was \$1.5 million, up from \$1.2 million in the same period in 2011. Other income for the first nine months of 2012 was \$5.1 million, up from \$2.9 million for the same period a year ago. The increases reflect the increase in fee income from our EPS division acquired on April 8, 2011.

#### Noninterest expense

Our noninterest expense for the three months ended September 30, 2012 was \$12.9 million compared to \$12.0 million for the three months ended September 30, 2011. For the first nine months of 2012, noninterest expense was \$41.5 million, down from \$44.4 million for the same period last year. The 2011 nine-month period included \$5.2 million of valuation allowances we recognized on our two largest foreclosed properties.

Salaries and employee benefits for the 2012 third quarter decreased \$0.1 million, or 1 percent, to \$6.6 million from \$6.7 million for the 2011 third quarter. The decrease reflects workforce reductions from the closing of four branches at the beginning of the 2012 third quarter. Salaries and employee benefits for the first nine months of 2012 increased to \$21.3 million from \$19.3 million in the same period a year ago. The increase reflects the workforce increases from the FDIC-assisted SLTB acquisition, the acquisition of the EPS division and new lending teams.

The net gain on and expense of foreclosed property was \$701,000 in the 2012 third quarter compared with \$672,000 in the third quarter of 2011. The net gain on and expense of foreclosed property was \$108,000 for the first nine months of 2012 compared with a \$5.1 million loss in the same period in 2011. In the 2011 first quarter, we recognized valuation allowances of \$5.2 million on our two largest foreclosed properties.

The following table presents a summary of noninterest expense:

|  | Three months ended<br>September 30, |                 | Nine months ended<br>September 30, |                 |
|--|-------------------------------------|-----------------|------------------------------------|-----------------|
|  | 2012                                | 2011            | 2012                               | 2011            |
|  | (in thousands)                      |                 |                                    |                 |
| Salaries and employee benefits                   | \$6,592                             | \$6,675         | \$21,254                           | \$19,315        |
| Premises and equipment                           | 1,629                               | 1,567           | 4,845                              | 4,708           |
| Data processing                                  | 910                                 | 810             | 2,531                              | 2,685           |
| Legal, audit, and other professional services    | 1,905                               | 1,071           | 4,480                              | 4,299           |
| Printing, stationery, and supplies               | 63                                  | 79              | 229                                | 288             |
| Telephone  | 193                                 | 218             | 637                                | 592             |
| Directors' expense                               | 122                                 | 135             | 374                                | 342             |
| Advertising, marketing and business development  | 340                                 | 272             | 1,221                              | 1,069           |
| Postage  | 57                                  | 50              | 170                                | 171             |
| Insurance and regulatory assessments             | 553                                 | 364             | 1,633                              | 1,777           |
| (Gain)loss on and expense of foreclosed property | (701 )                              | (672 )          | (108 )                             | 5,066           |
| Amortization of intangible assets                | 539                                 | 624             | 1,682                              | 1,665           |
| Other expenses                                   | 664                                 | 840             | 2,513                              | 2,387           |
| <b>Total noninterest expense</b>                 | <b>\$12,866</b>                     | <b>\$12,033</b> | <b>\$41,461</b>                    | <b>\$44,364</b> |

Our efficiency ratio was 68 percent for both the third quarter of 2012 and for the third quarter of 2011. The efficiency ratio is the percentage relationship of noninterest expense, excluding amortization of intangibles, (gain) loss on and expense of foreclosed property and integration/conversion expenses, to the sum of net interest income and noninterest income, excluding gains or losses on securities and gains on acquisitions.

Income taxes

The income tax provision was \$6.1 million for the nine months ended September 30, 2012 compared with \$14.9 million for the same period in 2011. The combined federal and state effective tax rate for the nine months ended September 30, 2012 was 39.9 percent compared with 42.0 percent for the same period in 2011.

Financial position – September 30, 2012 compared with December 31, 2011

Lending and credit risk

We provide a variety of loan and credit-related products and services to meet the needs of borrowers primarily located in the six Southern California counties where our branches are located. Business loans, represented by commercial real estate loans, commercial loans and construction loans comprise the largest portion of the loan portfolio. Consumer or personal loans, represented by home mortgage, home equity and installment loans, comprise a smaller portion of the loan portfolio.

Credit risk is the risk to earnings or capital arising from an obligor's failure to meet the terms of any contract with us or otherwise to perform as agreed. All activities in which success depends on counterparty, issuer, or borrower performance have credit risk. Credit risk is present any time we extend, commit or invest funds; whenever we enter into actual or implied contractual agreements for funds, whether on or off the balance sheet, credit risk is present.

All categories of loans present credit risk. Major risk factors applicable to all loan categories include changes in international, national and local economic conditions such as interest rates, inflation, unemployment levels, consumer and business confidence and the supply and demand for goods and services.

Commercial real estate loans rely upon the cash flow originating from the underlying real property. Commercial real estate is a cyclical industry; general economic conditions and local supply and demand affect the commercial real estate industry. In the office sector, the demand for office space is highly dependent on employment levels. Consumer spending and confidence affect the demand for retail space and the levels of retail rents in the retail sector. The industrial sector has exposure to the level of exports, defense spending and inventory levels. Vacancy rates, location and other factors affect the amount of rental income for commercial property. Tenants may relocate, fail to honor their lease or go out of business. In the multifamily residential sector, the affordability of ownership housing, employment conditions and the vacancy of existing inventory heavily influences the demand for apartments. Population growth or decline and changing demographics, such as increases in the level of immigrants or retirees, are also factors influencing the multifamily residential sector.

Construction loans provide developers or owners with funds to build or improve properties; developers ultimately sell or lease these properties. Generally, construction loans involve a higher degree of risk than other loan categories because they rely upon the developer's or owner's ability to complete the project within specified cost and time limits. Cost overruns can cause the project cost to exceed the project sales price or exceed the amount of the committed permanent funding. Any number of reasons, such as poor weather, material or labor shortages, labor difficulties, or redoing substandard work to pass inspection, can delay construction projects. Furthermore, changes in market conditions or credit markets may affect a project's viability once completed.

Commercial loans rely upon the cash flow originating from the underlying business activity of the enterprise. The manufacture, distribution or sale of goods or sale of services are not only affected by general economic conditions but also by the ability of the enterprise's management to adjust to local supply and demand conditions, maintain good labor, vendor and customer relationships, as well as market, price and sell their goods or services for a profit. Customer demand for goods and services of the enterprise may change because of competition or obsolescence.

Home mortgages and home equity loans and lines of credit use first or second trust deeds on a borrower's real estate property, typically their principal residence, as collateral. These loans depend on a person's ability to regularly pay the principal and interest due on the loan and, secondarily, on the value of real estate property that serves as collateral for the loan. Generally, home mortgages involve a lower degree of risk than other loan categories because of the relationship of the loan amount to the value of the residential real estate and a person's reluctance to forego their principal place of residence. General economic conditions and local supply and demand, however, affect home real estate values. Installment loans and credit card lines also depend on a person's ability to pay principal and interest on a loan; however, generally these are unsecured loans or, if secured, the collateral value can rapidly decline, as is the case for automobiles. A person's ability to service debt is highly dependent upon their continued employment or financial stability. Job loss, divorce, illness and bankruptcy are just a few of the risks that may affect a person's ability to service their debt.

We obtain appraisals when extending credit for real estate secured loans as follows:

- 1.



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All business loans in excess of \$1,000,000 where real estate will be taken as collateral but where the sale or rental of the real estate is not the primary source of repayment;

2. All business loans in excess of \$250,000 where real estate will be taken as collateral and where the sale or rental of the real estate is the primary source of repayment; and
3. All other real estate secured loans in excess of \$250,000.

All real estate secured loans, at the time of origination, renewal or extension, require a current appraisal. A current appraisal is an appraisal with an “as of” date not more than six months before the date of funding or renewal or extension. We also obtain updated appraisals when the useful life of the appraisal ceases. Under the Uniform Standards of Professional Appraisal Practice guidelines, the useful life of an appraisal, regardless of the dollar amount, is the life of the loan. However, useful life ends when (a) there has been a deterioration in the borrower’s performance and there is an increasing likelihood of a forced liquidation of the property and the existing appraisal is older than two years old, or (b) there has been deterioration in the property’s value due to a significant depreciation in local real estate values, lack of maintenance, change in zoning, environmental contamination or other circumstances.

Since the risks in each category of loan changes based on a number of factors, it is not possible to state whether a particular type of lending carries with it a greater or lesser degree of risk at any specific time in the economic cycle. Generally, in a stabilized economic environment, home mortgage loans have the least risk, followed by home equity loans, multifamily property loans, commercial property loans, commercial loans and lines and finally construction loans. However, this ordering may vary from time to time and the degree of risk from the credits with the least risk to those with the highest risk profile may expand or contract with the general economy.

We manage credit risk through Board-approved policies and procedures. At least annually, the Board of Directors reviews and approves these policies. Lending policies provide us with a framework for consistent loan underwriting and a basis for sound credit decisions. Lending policies specify, among other things, the parameters for the type or purpose of the loan, the required debt service coverage and the required collateral requirements. Credit limits are also established. Management's Loan Committee meets regularly to approve certain loans, monitors delinquencies and reports quarterly to the Director's Credit Review Committee on compliance with policies. The Directors' Audit Committee also engages a third party to perform a credit review of the loan portfolio to ensure compliance with policies and assist in the evaluation of the credit risk inherent in the loan portfolio.

#### Non-covered Loans

Non-covered loans increased \$131.8 million, or 14 percent, to \$1.1 billion at September 30, 2012 from \$936.1 million at December 31, 2011. Commercial mortgages increased 15 percent or \$59.8 million in the first nine months of 2012 while commercial loans and lines declined 7 percent or \$11.9 million for the same period. Multifamily mortgages increased 15 percent, with \$17.7 million of the increase from originations and \$28.8 million from purchases, partially offset by \$18.8 million in reductions from pay-downs and pay-offs. In addition, we purchased \$70.6 million of conforming and non-conforming residential mortgages secured by properties generally within our seven-county market area. During the same period, we received \$28.6 million of residential mortgage pay-offs and pay-downs.

| (in thousands)                        | At<br>September 30, 2012 | At<br>December 31, 2011 |
|---------------------------------------|--------------------------|-------------------------|
| Commercial mortgage                   | \$ 453,137               | \$ 393,376              |
| Multifamily mortgage                  | 214,962                  | 187,333                 |
| Commercial loans and lines of credit  | 168,513                  | 180,421                 |
| Home mortgage                         | 152,710                  | 106,350                 |
| Home equity loans and lines of credit | 42,483                   | 28,645                  |
| Construction and land development     | 33,021                   | 35,082                  |
| Installment and credit card           | 3,055                    | 4,896                   |
| <b>Total loans</b>                    | <b>1,067,881</b>         | <b>936,103</b>          |
| Allowance for loan losses             | (18,239 )                | (17,747 )               |
| <b>Loans, net</b>                     | <b>\$ 1,049,642</b>      | <b>\$ 918,356</b>       |

The loan categories above are derived from bank regulatory reporting standards for loans secured by real estate; however, a portion of the mortgage loans above are loans that we consider to be a commercial loan for which we have taken real estate collateral as additional support or from an abundance of caution. In these instances, we are not looking to the real property as its primary source of repayment, but rather as a secondary or tertiary source of repayment.

Commercial mortgage loans, the largest segment of our portfolio, were 42 percent of total non-covered loans at September 30, 2012, the same as at December 31, 2011. Our commercial mortgage portfolio consisted of 409 loans with an average balance of \$1,108,000 at September 30, 2012. Many different commercial property types collateralize our commercial mortgage loans. Our top three categories have historically been office, industrial, and retail. In addition, most of our commercial property lending is in the seven Southern California counties where our branches are located. The following is a table of our non-covered commercial mortgage lending by county.

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| Non-covered commercial mortgage loans by region/county<br>(in thousands) | At<br>September 30, 2012 | At<br>December 31, 2011 |
|--|--------------------------|-------------------------|
| Southern California  |                          |                         |
| Los Angeles  | \$ 198,714               | \$ 182,282              |
| Orange   | 32,686                   | 27,151                  |
| Ventura  | 133,515                  | 122,921                 |
| Riverside  | 30,387                   | 22,041                  |
| San Bernardino   | 17,525                   | 15,538                  |
| San Diego  | 16,963                   | 14,170                  |
| Santa Barbara  | 7,654                    | 225                     |
| Total Southern California  | 437,444                  | 384,328                 |
| Northern California  |                          |                         |
| Alameda  | 341                      | 343                     |
| Alpine   | —                        | 569                     |
| Contra Costa   | 337                      | 354                     |
| Fresno   | 2,373                    | 2,404                   |
| Imperial   | 321                      | 335                     |
| Kern   | 151                      | 672                     |
| Madera   | 509                      | 521                     |
| Placer   | 595                      | 603                     |
| Sacramento   | 318                      | 333                     |
| San Luis Obispo  | 10,207                   | —                       |
| San Mateo  | —                        | 2,363                   |
| Solano   | 259                      | 265                     |
| Tulare   | 282                      | 286                     |
| Total Northern California  | 15,693                   | 9,048                   |
| Total non-covered commercial mortgage loans                              | \$ 453,137               | \$ 393,376              |

The following table shows the distribution of our non-covered commercial mortgage loans by property type.

| Non-covered commercial mortgage loans by property type<br>(in thousands) | At<br>September 30, 2012 | At<br>December 31, 2011 |
|--|--------------------------|-------------------------|
| Office   | \$ 103,540               | \$ 87,136               |
| Industrial/warehouse   | 102,559                  | 113,480                 |
| Retail   | 84,252                   | 64,646                  |
| Hotel  | 30,652                   | 23,746                  |
| Mixed use  | 27,504                   | 12,343                  |
| Medical  | 21,275                   | 14,043                  |
| Restaurant   | 11,965                   | 7,771                   |
| Self storage   | 9,665                    | 19,752                  |
| Assisted living  | 9,488                    | 5,649                   |
| All other  | 52,237                   | 44,810                  |
| Total non-covered commercial mortgage loans                              | \$ 453,137               | \$ 393,376              |

The following table shows the maturity of our non-covered commercial mortgage loans by origination year.

Non-covered commercial mortgage loans by origination year/maturity year

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(in thousands)

| Origination<br>Year | Year of maturity |                 |                 |                |                        | Total            |
|---------------------|------------------|-----------------|-----------------|----------------|------------------------|------------------|
|                     | 2012             | 2013            | 2014            | 2015           | 2016 and<br>Thereafter |                  |
| 2007 and earlier    | \$2,964          | \$3,138         | \$17,238        | \$3,986        | \$145,905              | \$173,231        |
| 2008                | 412              | 5,592           | 222             | 100            | 41,765                 | 48,091           |
| 2009                | 947              | 370             | 1,650           | 51             | 43,371                 | 46,389           |
| 2010                | —                | 169             | —               | 2,820          | 24,824                 | 27,813           |
| 2011                | —                | 53              | —               | —              | 48,743                 | 48,796           |
| 2012                | 341              | 6,722           | 4               | —              | 101,750                | 108,817          |
| <b>Total</b>        | <b>\$4,664</b>   | <b>\$16,044</b> | <b>\$19,114</b> | <b>\$6,957</b> | <b>\$406,358</b>       | <b>\$453,137</b> |

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We generally underwrite commercial mortgage loans with a maximum loan-to-value of 60 percent and a minimum debt service coverage ratio of 1.25. The weighted average loan-to-value percentage of our commercial real estate portfolio was 58.7 percent and the weighted average debt service coverage ratio was 1.86 at September 30, 2012. We focus on cash flow; consequently, regardless of the value of the collateral, the commercial real estate project must provide sufficient cash flow, or alternatively the principals must supplement the project with other cash flow, to service the debt. We generally require the principals to guarantee the loan. We also “stress-test” commercial mortgage loans to determine the potential effect changes in interest rates, vacancy rates, and lease or rent rates would have on the cash flow of the project. Additionally, at least on an annual basis, we require updates on the cash flow of the project and, where practicable, we visit the properties.

Multifamily mortgage loans represent the next largest category of non-covered loans and were 20 percent of total non-covered loans at September 30, 2012, the same as at December 31, 2011. Our multifamily loan portfolio consisted of 198 loans with an average balance of \$1,075,000 at September 30, 2012. Apartments mostly located in our seven-county market area serve as collateral for our multifamily mortgage loans. We underwrite multifamily mortgage loans in a fashion similar to commercial mortgage loans previously described. The weighted average loan-to-value percentage was 61.2 percent and the weighted average debt service coverage ratio was 1.45 for our multifamily portfolio at September 30, 2012. Below is a table of our non-covered multifamily mortgage loans by county.

| Non-covered multifamily mortgage loans by region/county<br>(in thousands) | At<br>September 30, 2012 | At<br>December 31, 2011 |
|---|--------------------------|-------------------------|
| Southern California   |                          |                         |
| Los Angeles   | \$ 122,612               | \$ 107,580              |
| Orange  | 14,577                   | 15,638                  |
| Ventura   | 11,806                   | 6,942                   |
| Riverside   | 491                      | 496                     |
| San Bernardino  | 6,267                    | 3,989                   |
| San Diego   | 20,240                   | 20,965                  |
| Santa Barbara   | 4,830                    | 336                     |
| Total Southern California   | 180,823                  | 157,463                 |
| Northern California   |                          |                         |
| Alameda   | 4,089                    | 7,247                   |
| Calaveras   | 1,330                    | 1,337                   |
| Contra Costa  | 605                      | 613                     |
| Fresno  | 234                      | 239                     |
| Kern  | 2,468                    | 2,538                   |
| Merced  | 642                      | 650                     |
| Monterey  | 369                      | 373                     |
| Mono  | 220                      | 224                     |
| San Francisco   | 6,410                    | 4,228                   |
| San Mateo   | 1,376                    | —                       |
| Santa Clara   | 16,063                   | 12,085                  |
| Santa Cruz  | 333                      | 336                     |
| Total Northern California   | 34,139                   | 29,870                  |
| Total non-covered multifamily mortgage loans                              | \$ 214,962               | \$ 187,333              |

The following table shows the maturity of our non-covered multifamily mortgage loans by origination year.

Non-covered multifamily mortgage loans by origination year/maturity year  
(in thousands)

| Origination<br>Year | Year of maturity |         |       |      |  | 2016 and<br>Thereafter | Total     |
|---------------------|------------------|---------|-------|------|--|------------------------|-----------|
|                     | 2012             | 2013    | 2014  | 2015 |  |                        |           |
| 2007 and earlier    | \$—              | \$1,082 | \$941 | \$—  |  | \$21,837               | \$23,860  |
| 2008                | —                | —       | —     | —    |  | 35,786                 | 35,786    |
| 2009                | 213              | —       | —     | —    |  | 34,227                 | 34,440    |
| 2010                | —                | —       | —     | —    |  | 8,512                  | 8,512     |
| 2011                | —                | —       | —     | —    |  | 64,003                 | 64,003    |
| 2012                | —                | 1,683   | —     | —    |  | 46,678                 | 48,361    |
| Total               | \$213            | \$2,765 | \$941 | \$—  |  | \$211,043              | \$214,962 |

Commercial loans represent the next largest category of loans and were 16 percent of total non-covered loans at September 30, 2012, down from 19 percent at December 31, 2011. Our commercial loan portfolio consisted of 764 loans with an average balance of \$218,000 at September 30, 2012. Unused commitments on commercial loans were \$124.1 million at September 30, 2012 compared with \$110.9 million at December 31, 2011. Working capital, equipment purchases or business expansion are the typical purposes for commercial loans. Commercial loans may be unsecured or secured by assets such as equipment, inventory, accounts receivables, and real property. Personal guarantees of the business owner may also be present. These loans may also have partial guarantees from the SBA or other federal or state agencies. Broadly diversified business sectors with the largest sectors in real estate/construction, finance and insurance, healthcare, manufacturing and professional services comprise the commercial loan portfolio. We also participate in larger credit facilities known as shared national credits. At September 30, 2012, five loans under these facilities had outstanding balances of \$14.7 million. These loans consist of four motion picture and video production loan participations and a \$0.4 million healthcare facility loan participation. At September 30, 2012, we also have a commitment of \$10.0 million for one other motion picture and video production facility with no outstanding balance. Below is a table of our non-covered commercial loans by business sector.

Non-covered commercial loans by industry/sector  
(in thousands)

|                                    | At<br>September 30, 2012 | At<br>December 31, 2011 |
|------------------------------------|--------------------------|-------------------------|
| Real estate                        | \$ 54,055                | \$ 47,439               |
| Services                           | 35,110                   | 47,219                  |
| Information                        | 30,649                   | 30,040                  |
| Trade                              | 19,470                   | 22,988                  |
| Manufacturing                      | 17,301                   | 16,196                  |
| Healthcare                         | 10,063                   | 14,712                  |
| Transportation and warehouse       | 1,324                    | 1,827                   |
| Other                              | 541                      | —                       |
| Total non-covered commercial loans | \$ 168,513               | \$ 180,421              |

We generally underwrite commercial loans with maturities not to exceed seven years and we generally require full amortization of the loan within the term of the loan. We underwrite traditional working capital lines for a 12 month period and have a 30-day out-of-debt requirement. Accounts receivable and inventory financing revolving lines of credit have an annual maturity date, a maximum advance rate, and an annual field audit for lines of \$200,000 or more. Third-party vendors perform field audits for our accounts receivable and inventory financing revolving lines of credit.

The maximum advance rate for accounts receivable is 80 percent and the maximum advance rate for eligible inventory is 25 percent.

Construction and land loans represent 3 percent of total non-covered loans at September 30, 2012, down from 4 percent at December 31, 2011. Our construction and land portfolio consisted of 30 loans with an average commitment of \$1,825,000 at September 30, 2012. Construction loans represent single-family, multifamily and commercial building projects as well as land development loans. Construction loans are typically short term, with maturities ranging from 12 to 18 months. The maximum loan-to-value is 70 percent for both commercial and residential projects. The weighted average loan-to-value ratio for our construction and land portfolio was 60.5 percent at September 30, 2012. At the borrower's expense, we use a third party vendor for funds control, lien releases and inspections. In addition, we regularly monitor the marketplace and the economy for evidence of deterioration in real estate values.



Below is a table of our non-covered construction and land loans by county.

| Non-covered construction and land loans by county (in thousands) | At September 30, 2012 |             | At December 31, 2011 |             |
|--|-----------------------|-------------|----------------------|-------------|
|  | Commitment            | Outstanding | Commitment           | Outstanding |
| Los Angeles  | \$ 27,600             | \$ 13,307   | \$ 29,369            | \$ 11,603   |
| Orange   | 4,064                 | 470         | 5,857                | 2,909       |
| Ventura  | 20,043                | 16,262      | 20,473               | 15,608      |
| Riverside  | 1,795                 | 1,740       | 3,772                | 3,726       |
| Santa Barbara  | 1,238                 | 1,242       | 1,239                | 1,236       |
| Total non-covered construction and land loans                    | \$ 54,740             | \$ 33,021   | \$ 60,710            | \$ 35,082   |

We are mindful of the economic disruption in our marketplace and supplemented our regular monitoring practices with updated project appraisals, re-evaluation of estimated project marketing time and re-evaluation of the sufficiency of the original loan commitment to absorb interest charges (i.e., interest reserves) when necessary. We also re-evaluate the project sponsor's ability, where applicable, to successfully complete other projects funded by other institutions. In circumstances where the interest reserve was not sufficient, we request the project sponsor to make payments to us from their general resources or request the project sponsor to place with us the proceeds from a portion of the project sales. While we believe that our monitoring practices are adequate, we cannot make assurances that there will not be further delinquencies, lengthened project marketing time or declines in real estate values.

The table below illustrates the weighted average distribution of our non-covered loan portfolio by loan size at September 30, 2012. We distributed all loans by loan balance outstanding except for construction loans, which we distributed by loan commitment. At September 30, 2012, 36 percent of our loans were less than \$1 million and 80 percent of our loans were less than \$5 million. We believe the high number of smaller-balance loans aids in the mitigation of credit risk; however, a prolonged and deep recession can affect a greater number of borrowers.

|                                      | At September 30, 2012 |                      |                          |                          |                          |                            |
|--------------------------------------|-----------------------|----------------------|--------------------------|--------------------------|--------------------------|----------------------------|
|                                      | Less than \$ 500,000  | 500,000 to \$999,999 | 1,000,000 to \$2,999,999 | 3,000,000 to \$4,999,999 | 5,000,000 to \$9,999,999 | 10,000,000 to \$12,500,000 |
| Commercial mortgage                  | 10 %                  | 14 %                 | 36 %                     | 16 %                     | 17 %                     | 7 %                        |
| Commercial loans and lines of credit | 28 %                  | 16 %                 | 31 %                     | 7 %                      | 18 %                     | — %                        |
| Construction and land development    | 3 %                   | 6 %                  | 21 %                     | 22 %                     | 48 %                     | — %                        |
| Multifamily mortgage                 | 9 %                   | 24 %                 | 47 %                     | 5 %                      | 10 %                     | 5 %                        |
| Home mortgage                        | 42 %                  | 30 %                 | 17 %                     | 2 %                      | 9 %                      | — %                        |
| Home equity loans and lines          | 28 %                  | 12 %                 | 22 %                     | 12 %                     | — %                      | 26 %                       |

of credit

|                             |     |   |   |   |   |   |   |   |   |   |   |
|-----------------------------|-----|---|---|---|---|---|---|---|---|---|---|
| Installment and credit card | 100 | % | – | % | – | % | – | % | – | % | – |
|-----------------------------|-----|---|---|---|---|---|---|---|---|---|---|

Weighted

|                |       |   |     |   |     |   |    |   |    |   |   |   |
|----------------|-------|---|-----|---|-----|---|----|---|----|---|---|---|
| average totals | 18    | % | 18  | % | 34  | % | 10 | % | 15 | % | 5 | % |
| Number         | 2,156 |   | 277 |   | 221 |   | 30 |   | 24 |   | 5 |   |

## Allowance for non-covered loan losses

We maintain an allowance for loan losses to provide for inherent losses in the non-covered loan portfolio. We establish the allowance through a provision charged to expense. We charge-off all loans judged uncollectible against the allowance while we credit any recoveries on loans to the allowance. We charge-off commercial and real estate loans – construction, commercial mortgage, and home mortgage – by the time their principal or interest becomes 120 days delinquent unless the loan is well-secured and in the process of collection. We charge-off consumer loans when they become 90 days delinquent unless they too are well secured and in the process of collection. We also charge-off deposit overdrafts when they become more than 60 days old. We evaluate impaired loans on a case-by-case basis to determine the ultimate loss potential to us after considering the proceeds realizable from a sale of collateral. In those cases where the collateral value is less than the loan, we charge-off the loan to reduce the balance to a level equal to the net realizable value of the collateral. We consider a loan impaired when, based on current information and events, we do not expect to be able to collect all amounts due according to the loan contract, including scheduled interest payments.

Our loan policy provides procedures designed to evaluate and assess the risk factors associated with our loan portfolio, to enable us to assess such risk factors prior to granting new loans and to evaluate the sufficiency of the allowance for non-covered loan losses. We assess the allowance on a monthly basis and undertake a more critical evaluation quarterly. At the time of the monthly review, the Board of Directors will examine and formally approve the adequacy of the allowance. The quarterly evaluation includes an assessment of the following factors: any external loan review and any regulatory examination, estimated probable loss exposure on each pool of loans, concentrations of credit, value of collateral, the level of delinquency and nonaccruals, trends in the portfolio volume, effects of any changes in the lending policies and procedures,

changes in lending personnel, present economic conditions at the local, state and national level, the amount of undisbursed off-balance sheet commitments, and a migration analysis of historical losses and recoveries for the prior twenty-two quarters.

Our evaluation of the adequacy of the allowance for loan losses includes a review of individual non-covered loans to identify specific probable losses and assigns estimated loss factors to specific groups or types of non-covered loans to calculate possible losses. In addition, we estimate the probable loss on previously accrued but unpaid interest. We refer to these as quantitative considerations. Our evaluation also considers subjective factors such as changes in local and regional economic and business conditions, financial improvement or deterioration in business sectors and industries, changes in lending practices, changes in personnel, changes in the volume and level of past due and nonaccrual non-covered loans and concentrations of credit. We refer to these as qualitative considerations.

Our 2012 third quarter evaluation of the adequacy of the allowance for non-covered loan losses considered, among other things, estimated loss factors assigned to specific types of loans, changes and trends in the level of delinquencies, non-covered loans classified as substandard, doubtful and loss, non-covered nonaccrual loans and non-covered loan charge-offs, changes in the value of collateral, changes in the local and regional economic and business conditions, and the judgment of the bank regulatory agencies at the conclusion of their examination process with respect to information available to them during such examination process. Finally, we considered the weakness of the economic recovery and the impact it might have on our borrowers, especially our small business borrowers. More specifically, we did not change our estimated loss factors in our qualitative considerations and revised downward our estimated loss factors in our quantitative considerations.

The allowance for non-covered loan losses increased to \$18.2 million at September 30, 2012 from \$17.7 million at December 31, 2011 because, since year-end 2011, loans increased, the mix of loans changed, and we changed our estimated loss factors. The provision to increase the allowance for non-covered loan losses was \$0.5 million for the three months ended September 30, 2012 and \$1.5 million for the nine months ended September 30, 2012. The ratio of the allowance for non-covered loan losses to non-covered loans was 1.71 percent at September 30, 2012 compared with 1.90 percent at December 31, 2011.

We believe that our allowance for non-covered loan losses was adequate at September 30, 2012; however, the determination of the allowance for non-covered loan losses is a highly judgmental process and we cannot assure you that we will not further increase or decrease the allowance or that bank regulators will not require us to increase or decrease the allowance in future periods.

The following table presents activity in the allowance for non-covered loan losses:

| (in thousands)                           | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2012                                | 2011      | 2012                               | 2011      |
| Beginning balance                        | \$ 18,344                           | \$ 18,306 | \$ 17,747                          | \$ 17,033 |
| Provision for non-covered<br>loan losses | 500                                 | 1,550     | 1,500                              | 4,550     |
| Loans charged-off                        | (643 )                              | (2,292 )  | (1,269 )                           | (4,319 )  |
| Recoveries on loans<br>charged-off       | 38                                  | 214       | 261                                | 514       |
| Ending balance                           | \$ 18,239                           | \$ 17,778 | \$ 18,239                          | \$ 17,778 |
| Allowance to non-covered<br>loans        | 1.71 %                              | 1.93 %    | 1.71 %                             | 1.93 %    |

|   |      |   |      |   |      |   |      |   |
|---|------|---|------|---|------|---|------|---|
| Net non-covered loans charged-off to average loans (annualized) | 0.21 | % | 0.92 | % | 0.12 | % | 0.54 | % |
|---|------|---|------|---|------|---|------|---|

The following table presents the net non-covered loan charge-offs by loan type for the periods indicated.

| (in thousands)              | Nine Months Ended September 30, 2012 | Nine Months Ended September 30, 2011 |
|-----------------------------|--------------------------------------|--------------------------------------|
| Construction and land       | \$ —                                 | \$ 1                                 |
| Home mortgage               | 170                                  | 365                                  |
| Commercial loans & lines    | 487                                  | 2,934                                |
| Commercial mortgage         | 167                                  | 377                                  |
| Home equity loans and lines | —                                    | 37                                   |
| Installment                 | 184                                  | 91                                   |
| Total                       | \$ 1,008                             | \$ 3,805                             |

Net non-covered loan charge-offs for the three months ended September 30, 2012 were \$0.6 million compared with \$2.1 million for the same period last year. Net non-covered loan charge-offs for the nine months ended September 30, 2012 were \$1.0 million compared with \$3.8 million for the same period last year. There were no individually significant charge-

offs in the first nine months of 2012. In the first nine months of 2011, loans charged-off included a \$1.7 million charge-off of a \$1.7 million entertainment-related loan. Net non-covered loan charge-offs to average loans for the 2012 third quarter were 0.21 percent compared with 0.92 percent for the 2011 third quarter. Net non-covered loan charge-offs to average loans for the first nine months of 2012 were 0.12 percent compared with 0.54 percent for the same period last year.

The following table presents the allocation of the allowance for non-covered loan losses to each loan category and the percentage relationship of non-covered loans in each category to total non-covered loans:

| (in thousands)              | September 30, 2012  |   |   | December 31, 2011   |   |   |
|-----------------------------|---|---|---|---|---|---|
|                             | Allocation<br>of<br>the<br>allowance<br>by loan<br>category | Percent of<br>Loans in<br>Category to<br>Total<br>loans |   | Allocation<br>of<br>the<br>allowance<br>by loan<br>category | Percent of<br>Loans in<br>Category to<br>Total<br>loans |   |
| Commercial mortgage         | \$5,738   | 43  | % | \$6,091   | 42  | % |
| Multifamily mortgage        | 2,964   | 20  | % | 2,886   | 20  | % |
| Commercial loans            | 6,632   | 16  | % | 6,221   | 19  | % |
| Construction loans          | 493   | 3   | % | 814   | 4   | % |
| Home equity loans and lines | 501   | 4   | % | 390   | 3   | % |
| Home mortgage               | 1,877   | 14  | % | 1,274   | 11  | % |
| Installment and credit card | 34  | —   |   | 71  | 1   | % |
| Total                       | \$18,239  | 100   | % | \$17,747  | 100   | % |

The amounts or proportions displayed above do not imply that charges to the allowance will occur in those amounts or proportions.

The allowance for losses on undisbursed commitments was \$86,000 at September 30, 2012, and \$101,000 at December 31, 2011, respectively. The allowance for losses on undisbursed commitments is included in “accrued interest payable and other liabilities” on the consolidated balance sheets.

We had thirty-five non-covered restructured loans for \$12.0 million at September 30, 2012; of these, twenty-one restructured loans for \$7.5 million were current at September 30, 2012, one restructured loan for \$0.7 million was included in the accruing loans past due 30 – 89 days category and thirteen restructured loans for \$3.8 million were included in the nonaccrual loan category shown below. We had sixteen non-covered restructured loans for \$3.1 million at September 30, 2011; of these, four restructured loans for \$0.1 million were current at September 30, 2011 and two restructured loans for \$0.7 million was included in the accruing loans past due 30 – 89 days category shown below and ten restructured loans for \$2.3 million were included in the nonaccrual loan category shown below.

The following table presents non-covered past due and nonaccrual loans at the dates indicated.

| (dollars in thousands)                                       | September 30, 2012 | December 31, 2011 |
|--|--------------------|-------------------|
| Accruing non-covered loans past due 30 - 89 days             | \$ 4,320           | \$ 3,449          |
| Accruing non-covered loans past due 90 days or more          | \$ —               | \$ —              |
| Nonaccrual non-covered loans                                 | \$ 15,404          | \$ 13,860         |
| Ratios:  |                    |                   |
| Accruing loans past due 90 days or more to non-covered loans | —                  | —                 |

|   |      |   |      |   |
|---|------|---|------|---|
| Nonaccrual non-covered loans to non-covered loans | 1.44 | % | 1.48 | % |
|---|------|---|------|---|

Non-covered accruing loans past due 30 to 89 days increased to \$4.3 million at September 30, 2012 from \$3.4 million at December 31, 2011. This category of loans historically has had the most fluctuation from period to period.

Non-covered nonaccrual loans and loans past due 90 days or more and accruing increased to \$15.4 million at September 30, 2012 from \$13.9 million at December 31, 2011.

Our largest non-covered nonaccrual facility was a revolving credit facility to purchase and develop a film library with a balance of \$7.6 million at September 30, 2012. This balance is after charge-offs of \$3.4 million. The charge-off represented the excess of the loan advances over the value of the film library. This loan is a participation in a credit facility also known as a shared national credit. We estimated at September 30, 2012 a specific loss allowance of \$2.6 million for this loan.

Our next largest non-covered nonaccrual loan was a \$1.2 million commercial business loan to a commercial contractor. The borrower filed for Chapter 11 bankruptcy; however, this loan was performing in accordance with modified loan terms at September 30, 2012. We estimated a specific loss allowance of \$0.6 million for this loan at September 30, 2012.

Our next largest non-covered nonaccrual loan was a \$1.0 million commercial business loan to a manufacturing company. We are in the process of restructuring this loan. We estimated a specific loss allowance of \$0.2 million for this loan at September 30, 2012.

All other non-covered nonaccrual loans were individually under \$1 million at September 30, 2012.

The following table presents the activity in our non-covered nonaccrual loan category for the periods indicated.

|  | Three months ended September 30, |              |               |              | Nine months ended September 30, |              |               |              |
|--|----------------------------------|--------------|---------------|--------------|---------------------------------|--------------|---------------|--------------|
|  | 2012                             |              | 2011          |              | 2012                            |              | 2011          |              |
| (dollars in thousands)                   | # of<br>Loans                    | \$<br>Amount | # of<br>Loans | \$<br>Amount | # of<br>Loans                   | \$<br>Amount | # of<br>Loans | \$<br>Amount |
| Beginning balance                        | 29                               | \$13,507     | 39            | \$21,186     | 29                              | \$13,860     | 28            | \$18,241     |
| New loans added                          | 7                                | 3,435        | 10            | 163          | 17                              | 5,809        | 24            | 4,327        |
| Loans transferred to foreclosed property | —                                | —            | (1 )          | (410 )       | —                               | —            | (1 )          | (410 )       |
| Loans returned to accrual status         | (2 )                             | (648 )       | (4 )          | (588 )       | (7 )                            | (1,954 )     | (6 )          | (1,285 )     |
| Payoffs on existing loans                | (1 )                             | (67 )        | (3 )          | (1,913 )     | (3 )                            | (372 )       | (3 )          | (1,912 )     |
| Payments on existing loans               | —                                | (437 )       | —             | (154 )       | —                               | (1,102 )     | —             | (407 )       |
| Charge offs on existing loans            | (2 )                             | (386 )       | (1 )          | (492 )       | (5 )                            | (573 )       | (2 )          | (522 )       |
| Partial charge offs on existing loans    | —                                | —            | —             | —            | —                               | (264 )       | —             | (240 )       |
| Ending balance                           | 31                               | \$15,404     | 40            | \$17,792     | 31                              | \$15,404     | 40            | \$17,792     |

We consider a loan impaired when, based on current information and events, we do not expect to be able to collect all amounts due according to the loan contract, including scheduled interest payments. Due to the size and nature of the loan portfolio, we determine impaired loans by periodic evaluation on an individual loan basis. The average investment in non-covered impaired loans was \$19.3 million and \$18.8 million for the nine months ended September 30, 2012 and 2011, respectively. Non-covered impaired loans were \$23.6 million and \$13.9 million at September 30, 2012 and December 31, 2011, respectively. Of the \$23.6 million of non-covered impaired loans at September 30, 2012, \$22.1 million had specific reserves of \$5.4 million. Of the \$13.9 million of non-covered impaired loans at December 31, 2011, \$11.1 million had specific reserves of \$3.1 million.

#### Non-covered foreclosed property

Non-covered foreclosed property at September 30, 2012 consists of an \$11.5 million completed office complex project consisting of 14 buildings in Ventura County, down from \$14.0 million and 16 buildings at year-end 2011. In addition, foreclosed property includes \$2.8 million of unimproved property comprised of 161 acres located in an unincorporated section of western Los Angeles County known as Liberty Canyon. The remainder represents one multifamily property and one single-family residence individually less than \$1 million.

The following table presents the activity of our non-covered foreclosed property for the periods indicated.

| (dollars in thousands)         | Three months ended September 30, |           |                 |           | Nine months ended September 30, |           |                 |           |
|--------------------------------|----------------------------------|-----------|-----------------|-----------|---------------------------------|-----------|-----------------|-----------|
|                                | 2012                             |           | 2011            |           | 2012                            |           | 2011            |           |
|                                | # of Properties                  | \$ Amount | # of Properties | \$ Amount | # of Properties                 | \$ Amount | # of Properties | \$ Amount |
| Beginning balance              | 5                                | \$16,124  | 7               | \$20,029  | 7                               | \$20,349  | 8               | \$26,011  |
| New properties added           | —                                | —         | 1               | 99        | —                               | —         | 2               | 328       |
| Valuation allowances           | —                                | (233 )    | —               | —         | —                               | (1,733 )  | —               | (5,208 )  |
| Partial sale proceeds received | —                                | —         | —               | —         | —                               | (2,161 )  | —               | —         |
| Sales of properties            | (1 )                             | (690 )    | (2 )            | (1,722 )  | (3 )                            | (1,254 )  | (4 )            | (2,725 )  |
| Ending balance                 | 4                                | \$15,201  | 6               | \$18,406  | 4                               | \$15,201  | 6               | \$18,406  |



## Covered loans and FDIC shared-loss asset

We acquired loans in the WCB and SLTB acquisitions for which we entered into shared-loss agreements with the FDIC, or covered loans. We will share in the losses, which begin with the first dollar of loss incurred, on the loan pools (including single-family residential mortgage loans, commercial loans and foreclosed property) covered (“covered assets”) under the shared-loss agreements. We refer to all other loans in our loan portfolio not acquired from WCB or SLTB as non-covered loans.

Pursuant to the terms of the shared-loss agreements, the FDIC is obligated to reimburse us for 80 percent of eligible losses with respect to covered assets. We have a corresponding obligation to reimburse the FDIC for 80 percent of eligible recoveries with respect to covered assets. The shared-loss agreements for commercial and single-family residential mortgage loans are in effect for five years and ten years, respectively, from the acquisition dates and the loss recovery provisions are in effect for eight years and ten years, respectively, from the acquisition dates.

The covered loan portfolio decreased to \$106.1 million at September 30, 2012 from \$135.4 million at December 31, 2011. The following table sets forth the composition of the covered loan portfolio by type.

| Covered loans by property type (in thousands) | At<br>September 30, 2012 | At<br>December 31, 2011 |
|---|--------------------------|-------------------------|
| Commercial mortgage                           | \$ 31,346                | \$ 37,804               |
| Home mortgage                                 | 31,338                   | 36,736                  |
| Construction and land loans                   | 17,611                   | 22,875                  |
| Multifamily                                   | 10,120                   | 15,944                  |
| Commercial loans and lines of credit          | 8,199                    | 11,206                  |
| Home equity loans and lines of credit         | 7,530                    | 10,841                  |
| Installment and credit card                   | —                        | 6                       |
| Total covered loans                           | \$ 106,144               | \$ 135,412              |

The acquired covered loans are and will continue to be subject to the Bank’s internal and external credit review and monitoring practices. The covered loans have the same credit quality indicators, such as risk grade and classification, as the non-covered loans, to enable the monitoring of the borrower’s credit and the likelihood of repayment. If credit deteriorates beyond the respective acquisition date fair value amount of covered loans we will establish an allowance for credit losses through a charge to earnings.

The FDIC shared-loss asset represents the present value of the amounts we expect to receive from the FDIC under the shared-loss agreements as well as expenses incurred in the collection and resolution of the covered assets reimbursable to us from the FDIC. The FDIC shared-loss asset was \$50.5 million at September 30, 2012 and \$68.1 million at December 31, 2011. Reimbursable expenses included in this asset amount were \$0.9 million and \$1.5 million, respectively. The decrease in the FDIC shared-loss asset was due primarily to cash received from the FDIC under the shared-loss agreements. Cash payments to be received from the FDIC in the 2012 fourth quarter are approximately \$1.8 million.

We recorded at fair value the FDIC shared-loss asset, which represented the present value of the estimated cash payments from the FDIC for future losses on covered assets. The ultimate collectability of this asset is dependent upon the performance of the underlying covered assets, the passage of time and claims paid by the FDIC. The following table presents the changes in the FDIC shared-loss asset for the nine months ended September 30, 2012.

Nine months ended

| (in thousands)                   | September 30, 2012 |           |           |
|----------------------------------|--------------------|-----------|-----------|
|                                  | WCB                | SLTB      | Total     |
| Balance, beginning of period     | \$ 9,159           | \$ 58,924 | \$ 68,083 |
| FDIC share of additional losses  | 580                | 1,157     | 1,737     |
| Cash payments received from FDIC | (3,870 )           | (15,610 ) | (19,480 ) |
| Net accretion (amortization)     | (121 )             | 252       | 131       |
| Balance, end of period           | \$ 5,748           | \$ 44,723 | \$ 50,471 |

Forty-five days following the tenth anniversary of the WCB and SLTB acquisition dates, we will be required to perform a calculation and determine if a payment to the FDIC is necessary. The payment amount will be 50 percent of the excess, if any, of (i) 20 percent of the intrinsic loss estimate minus (ii) the sum of (a) 20 percent of the net loss amount, plus (b) 25 percent of the asset discount bid, plus (c) 3.5 percent of total loss share assets at acquisition. Our estimate for the present value of this liability was \$3.8 million at both September 30, 2012 and at December 31, 2011.

## Covered foreclosed property

Covered foreclosed property at September 30, 2012 was \$5.2 million and \$14.6 million at December 31, 2011. These are foreclosed properties from the Western Commercial Bank and San Luis Trust Bank covered loan portfolios.

The following table presents the activity of our covered foreclosed property for the periods indicated.

|                         | Three months ended September 30, |           |                 |           | Nine months ended September 30, |           |                 |           |
|-------------------------|----------------------------------|-----------|-----------------|-----------|---------------------------------|-----------|-----------------|-----------|
|                         | 2012                             |           | 2011            |           | 2012                            |           | 2011            |           |
| (dollars in thousands)  | # of Properties                  | \$ Amount | # of Properties | \$ Amount | # of Properties                 | \$ Amount | # of Properties | \$ Amount |
| Beginning balance       | 19                               | \$9,530   | 21              | \$5,636   | 49                              | \$14,616  | 2               | \$977     |
| New properties acquired | —                                | —         | —               | —         | —                               | —         | 22              | 11,052    |
| New properties added    | 4                                | 656       | 34              | 13,680    | 13                              | 6,721     | 41              | 15,657    |
| Valuation allowances    | —                                | —         | —               | (739 )    | —                               | —         | —               | (2,141 )  |
| Sales of properties     | (9 )                             | (4,968 )  | (8 )            | (6,216 )  | (48 )                           | (16,119 ) | (18 )           | (13,184 ) |
| Ending balance          | 14                               | \$5,218   | 47              | \$12,361  | 14                              | \$5,218   | 47              | \$12,361  |

## Investing, funding and liquidity risk

Liquidity risk is the risk to earnings or capital arising from the inability to meet obligations when they come due without incurring unacceptable losses. Liquidity risk includes the inability to manage unplanned decreases or changes in funding sources as well as the failure to recognize or address changes in market conditions that affect the ability to liquidate assets quickly and with minimal loss in value.

We manage bank liquidity risk through Board approved policies and procedures. The Directors review and approve these policies at least annually. Liquidity risk policies provide us with a framework for consistent evaluation of risk and establish risk tolerance parameters. Management's Asset and Liability Committee meets regularly to evaluate liquidity risk, review and establish deposit interest rates, review loan and deposit in-flows and out-flows and reports quarterly to the Directors' Balance Sheet Management Committee on compliance with policies. The Directors' Audit Committee also engages a third party to perform a review of management's asset and liability practices to ensure compliance with policies.

We enjoy a large base of core deposits (representing checking, savings and small balance retail certificates of deposit). At September 30, 2012, core deposits were \$1.33 billion, up 16 percent from \$1.15 billion at December 31, 2011. The increase reflects the increase in deposits from our EPS division as well as growth in our relationship banking deposits. EPS deposits were \$301 million at September 30, 2012, up from \$132 million at December 31, 2011. Core deposits represent a significant low-cost source of funds that support our lending activities and represent a key part of our funding strategy. We seek and stress the importance of both loan and deposit relationships with customers in our business plans.

Alternative funding sources include large balance certificates of deposits, brokered deposits, federal funds purchased from other institutions, securities sold under agreements to repurchase and borrowings. Total alternative funds used at September 30, 2012 decreased to \$380.6 million from \$392.9 million at December 31, 2011. The decrease in alternative funds was mainly due to the decrease in time deposits of \$100,000 or more and maturing FHLB advances during the period.

In addition, we have lines of credit with other financial institutions providing for federal funds facilities up to a maximum of \$30.0 million. The lines of credit support short-term liquidity needs and we cannot use them for more than 30 consecutive days. These lines are unsecured, have no formal maturity date and can be revoked at any time by the granting institutions. There were no borrowings under these lines of credit at September 30, 2012 or December 31, 2011. We also have a \$14.4 million secured borrowing facility with the Federal Reserve Bank of San Francisco, or the Reserve Bank, which had no balance outstanding at September 30, 2012 or December 31, 2011. In addition, we had approximately \$349.9 million of available borrowing capacity on the Bank's secured FHLB borrowing facility at September 30, 2012.

The primary sources of liquidity for the Company, on a stand-alone basis, include the dividends from the Bank and, historically, our ability to issue trust preferred securities and secure outside borrowings. The ability of the Company to obtain funds for its cash requirements, including payments on the junior subordinated debentures underlying our outstanding trust preferred securities and the dividend on our series C preferred stock, is largely dependent upon the Bank's earnings. The Bank is subject to restrictions under certain federal and state laws and regulations, which limit its ability to transfer funds to the Company through intercompany loans, advances or cash dividends. The California Department of Financial Institutions, or DFI, under its general supervisory authority as it relates to a bank's capital requirements regulates dividends paid by state banks, such as the Bank. A state bank may declare a dividend without the approval of the DFI as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net profits for three previous fiscal years less any dividends paid during such period. At September 30, 2012, there were \$27.2 million of dividends available for payment under the method described. For the first nine months of 2012, we received no dividends from the Bank. The Company had \$1.8 million in cash on deposit with the Bank at September 30, 2012.

In order to meet our deposit, borrowing and loan obligations when they come due, we maintain a portion of our funds in liquid assets. Liquid assets include cash balances at the Reserve Bank, interest bearing deposits with other financial institutions, and federal funds sold to other financial institutions. We also manage liquidity risk with readily saleable debt securities and debt securities that serve as collateral for borrowings.

At September 30, 2012, we had cash balances at the Reserve Bank of \$35.8 million compared with \$34.2 million at December 31, 2011. Interest bearing deposits with other financial institutions increased to \$34.1 million at September 30, 2012 from \$21.2 million at December 31, 2011.

As disclosed in the Condensed Consolidated Statements of Cash Flows, net cash provided by operating activities was \$11.9 million during the nine months ended September 30, 2012. The difference between cash used by operating activities and net income largely consisted of non-cash items including the provision for loan losses, amortization of net premiums on securities and stock-based compensation expense.

Net cash of \$180.0 million used by investing activities consisted principally of \$111.9 million of cash used to fund net loan originations, \$348.4 million of purchases of securities available-for-sale and a \$12.9 million increase in federal funds sold and interest bearing deposits, partially offset by \$255.1 million of proceeds from securities available-for-sale and \$21.8 million of proceeds from the sale of foreclosed property.

Net cash of \$170.3 million provided by financing activities primarily consisted of a \$174.6 million increase in net deposits partially offset by a \$3.1 million decrease in borrowings.

#### Securities

We classify securities as “available-for-sale” for accounting purposes and, as such, report them at their fair, or market, values in our balance sheets. We use quoted market prices for fair values. We report as “other comprehensive income or loss”, net of tax, changes in the fair value of our securities (that is, unrealized holding gains or losses) and carry these cumulative changes as accumulated comprehensive income or loss within shareholders’ equity until realized.

Securities, at amortized cost, increased by \$89.2 million, or 20 percent, from \$456.2 million at December 31, 2011 to \$545.5 million at September 30, 2012.

Net unrealized holding gains were \$3.9 million at September 30, 2012 up from net unrealized holding losses of \$2.5 million at December 31, 2011. As a percentage of securities, at amortized cost, unrealized holding gains were 0.72 percent and net unrealized holding losses were 0.55 percent at the end of each respective period. Securities are comprised largely of U.S. Treasury bills and notes, and U.S. government agency notes, mortgage-backed securities and collateralized mortgage obligations, or CMOs. On a quarterly basis, we evaluate our individual available-for-sale securities in an unrealized loss position for other-than-temporary impairment. As part of this evaluation, we consider whether we intend to sell each security and whether it is more likely than not that we will be required to sell the security before the anticipated recovery of the security’s amortized cost basis. Should a security meet either of these conditions, we recognize an impairment charge to earnings equal to the entire difference between the security’s amortized cost basis and its fair value at the balance sheet date. For securities in an unrealized loss position that meet neither of these conditions, we consider whether we expect to recover the entire amortized cost basis of the security by comparing our best estimate, on a present value basis, of the expected future cash flows from the security with the amortized cost basis of the security. If our best estimate of expected future cash flows is less than the amortized cost basis of the security, we recognize an impairment charge to earnings for this estimated credit loss.

The following table presents the gross unrealized losses and amortized cost of securities and the length of time that individual securities have been in a continuous unrealized loss position at September 30, 2012 and December 31,

2011.

|  | Less Than 12 Months |                      | At September 30, 2012<br>Greater Than 12 Months |                      | Total             |                      |
|--|---------------------|----------------------|---|----------------------|-------------------|----------------------|
|  | Amortized<br>Cost   | Unrealized<br>Losses | Amortized<br>Cost<br>(in thousands)             | Unrealized<br>Losses | Amortized<br>Cost | Unrealized<br>Losses |
| U.S. government<br>agency notes  | \$3,999             | \$(30 )              | \$—   | \$—                  | \$3,999           | \$(30 )              |
| U.S. government<br>agency<br>collateralized<br>mortgage<br>obligations | 120,020             | (764 )               | 7,175   | (51 )                | 127,195           | (815 )               |
| Private-label<br>collateralized<br>mortgage<br>obligations             | —                   | —                    | 5,763   | (638 )               | 5,763             | (638 )               |
| Municipal<br>securities  | 7,525               | (113 )               | —   | —                    | 7,525             | (113 )               |
| Other domestic<br>debt securities                                      | —                   | —                    | 4,574   | (1,895 )             | 4,574             | (1,895 )             |
|  | \$131,544           | \$(907 )             | \$17,512  | \$(2,584 )           | \$149,056         | \$(3,491 )           |

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|  | Less Than 12 Months |                      | At December 31, 2011<br>Greater Than 12 Months |                      | Total             |                      |
|--|---------------------|----------------------|--|----------------------|-------------------|----------------------|
|  | Amortized<br>Cost   | Unrealized<br>Losses | Amortized<br>Cost                              | Unrealized<br>Losses | Amortized<br>Cost | Unrealized<br>Losses |
|  | (in thousands)      |                      |  |                      |                   |                      |
| U.S. Treasury notes/bills                                  | \$10,029            | \$(4 )               | \$—  | \$—                  | \$10,029          | \$(4 )               |
| U.S. government agency notes                               | 10,000              | (23 )                | —  | —                    | 10,000            | (23 )                |
| U.S. government agency mortgage-backed securities          | 40,889              | (82 )                | —  | —                    | 40,889            | (82 )                |
| U.S. government agency collateralized mortgage obligations | 99,894              | (368 )               | —  | —                    | 99,894            | (368 )               |
| Private-label collateralized mortgage obligations          | —                   | —                    | 15,853   | (2,811 )             | 15,853            | (2,811 )             |
| Municipal securities                                       | 4,039               | (60 )                | —  | —                    | 4,039             | (60 )                |
| Other domestic debt securities                             | —                   | —                    | 7,151  | (2,239 )             | 7,151             | (2,239 )             |
|  | \$164,851           | \$(537 )             | \$23,004                                       | \$(5,050 )           | \$187,855         | \$(5,587 )           |

We determined that, as of September 30, 2012, our U.S. Treasury notes and bills, and U.S. government agency notes, mortgage-backed securities and CMOs were temporarily impaired because these securities were in a continuous loss position for less than 12 months. We believe the cause of the gross unrealized losses was movements in interest rates and not by the deterioration of the issuers' creditworthiness.

We own one pooled trust preferred security, rated triple-A at purchase, with an amortized cost basis of \$4.6 million and an unrealized loss of \$1.9 million at September 30, 2012. At December 31, 2011, the unrealized loss was \$2.1 million. The gross unrealized loss is mainly due to extraordinarily high investor yield requirements resulting from an illiquid market, causing this security to be valued at a discount to its acquisition cost. Since 2009, this security had credit agency ratings of less than investment grade; however, in the 2012 third quarter, this security is now rated investment grade. The senior tranche owned by us has a collateral balance well in excess of the amortized cost basis of the tranche at September 30, 2012. Eighteen of the fifty-six issuers in the security have deferred or defaulted on their interest payments as of September 30, 2012. Our analysis determined that approximately half of the issuers would need to default on their interest payments before the senior tranche owned by us would be at risk of loss. As our estimated present value of expected cash flows to be collected was in excess of our amortized cost basis and we have the intent and ability to hold this security until the anticipated recovery of the remaining amortized cost basis, we concluded that the gross unrealized loss on this security was temporary.

The Bank owns one mortgage-backed security also known as a private-label CMO. As of September 30, 2012, the par value of this security was \$6.7 million and the amortized cost basis, net of other-than-temporary impairment charges, was \$5.8 million. At September 30, 2012, the fair value of this security was \$5.1 million, representing 1 percent of our

securities portfolio. Gross unrealized losses related to the private-label CMO was \$0.6 million, or 11 percent of the amortized cost basis of this security as of September 30, 2012.

The gross unrealized loss associated with this security was primarily due to extraordinarily high investor yield requirements resulting from an extremely illiquid market, significant uncertainty about the future condition of the mortgage market and the economy, and continued deterioration in the credit performance of loan collateral underlying this security, causing this security to be valued at a significant discount to the acquisition cost. This private-label CMO had credit agency ratings of less than investment grade at September 30, 2012. We performed a discounted cash flow analysis for this security using the current month, last three month and last twelve month historical prepayment speed, the cumulative default rate and the loss severity rate to determine if there was other-than-temporary impairment as of September 30, 2012. Based upon this analysis, we determined that this private-label CMO had no further other-than-temporary impairment than what we had previously recognized. We had previously recognized an other-than-temporary loss of \$1.0 million on this security in previous periods. We do not intend to sell this security and we do not believe it likely that we will be required to sell this security before the anticipated recovery of the remaining amortized cost basis. If current conditions in the mortgage markets and general business conditions continue to deteriorate, the fair value of our private-label CMO may decline further and we may experience further impairment losses.

#### Deposits

Deposits represent our primary source of funds for our lending activities. The following table presents the balance of each deposit category for the periods indicated:



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| (in thousands)                           | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Core deposits:                           |                       |                      |
| Non-interest bearing checking            | \$ 675,488            | \$ 482,156           |
| Interest checking                        | 112,895               | 107,077              |
| Savings and money market accounts        | 483,293               | 486,000              |
| Retail time deposits less than \$100,000 | 62,176                | 74,861               |
| Total core deposits                      | 1,333,852             | 1,150,094            |
| Noncore deposits:                        |                       |                      |
| Retail time deposits \$100,000 or more   | 163,987               | 169,523              |
| Wholesale time deposits                  | 2,053                 | 5,652                |
| State of California time deposits        | 100,000               | 100,000              |
| Total noncore deposits                   | 266,040               | 275,175              |
| Total core and noncore deposits          | \$ 1,599,892          | \$ 1,425,269         |

Large balance certificates of deposit (that is, balances of \$100,000 or more) were \$266.0 million at September 30, 2012. Large balance certificates of deposit were \$275.2 million at December 31, 2011. A portion of these large balance time deposits represent time deposits placed by the State Treasurer of California with the Bank. The time deposit program is one element of a pooled investment account managed by the State Treasurer for the benefit of the State of California and all participating local agencies. The pooled investment account has approximately \$62 billion of investments, of which approximately \$4.4 billion represent time deposits placed at various financial institutions. At September 30, 2012, and December 31, 2011, State of California time deposits placed with us, with original maturities of three months, were \$100.0 million at each date. We believe that the State Treasurer will continue this program; we also believe that we have the ability to establish large balance certificates of deposit rates that will enable us to attract, replace, or retain those deposits accepted in our local market area if it becomes necessary under a modified funding strategy.

From time to time we use brokered time deposits, categorized as wholesale time deposits in the table above, to supplement our liquidity and achieve other asset-liability management objectives. Brokered deposits are wholesale certificates of deposit accepted by us from brokers whose customers do not have any other significant relationship with us. As a result, we believe these funds are very sensitive to credit risk and interest rates, and pose greater liquidity risk to us. These customers may refuse to renew the certificates of deposits at maturity if higher rates are available elsewhere or if they perceive that our creditworthiness is deteriorating. At September 30, 2012 and December 31, 2011, we had no brokered deposits.

We also use the Certificate of Deposit Account Registry System, or CDARS, for our deposit customers who wish to obtain FDIC insurance on their deposits beyond that available from a single institution. We place these deposits into the CDARS network and accept in return other customers' certificates of deposits in the same amount and at the same interest rate. We had \$2.1 million of these reciprocal deposits, categorized as wholesale time deposits in the table above, at September 30, 2012 and \$5.7 million at December 31, 2011.

At September 30, 2012, the scheduled maturities of time certificates of deposit in denominations of \$100,000 or more were as follows:

| (Dollars in thousands)             |            |
|------------------------------------|------------|
| Three months or less               | \$ 126,637 |
| Over three months to twelve months | 61,110     |
| Over twelve months                 | 78,293     |

## Borrowings

Borrowings are comprised of federal funds purchased from other financial institutions, FHLB advances and securities sold under agreements to repurchase. At September 30, 2012, we had \$114.6 million of borrowings outstanding, of which \$30.0 million was comprised of securities sold under agreements to repurchase and \$84.6 million of FHLB advances. For our FHLB advances, the following table presents the amounts and weighted average interest rates outstanding.

| (in thousands)  | Nine Months Ended<br>September 30, 2012  |                                      |   | Year Ended December 31,<br>2011          |                                      |   |
|---|--|--------------------------------------|---|--|--------------------------------------|---|
|   | Federal<br>Home<br>Loan Bank<br>Advances | Weighted<br>average<br>interest rate |   | Federal<br>Home<br>Loan Bank<br>Advances | Weighted<br>average<br>Interest rate |   |
| Amount outstanding at end of period                           | \$84,583                                 | 2.61                                 | % | \$87,719                                 | 3.01                                 | % |
| Maximum amount outstanding at any month-end during the period | \$102,700                                | 2.76                                 | % | \$138,750                                | 2.69                                 | % |
| Average amount outstanding during the period                  | \$97,911                                 | 2.60                                 | % | \$98,290                                 | 2.66                                 | % |

The following table presents the maturities of FHLB term advances:

| (dollars in thousands) | At September 30, 2012 |               |                                | At December 31, 2011 |               |                                |  |
|------------------------|-----------------------|---------------|--------------------------------|----------------------|---------------|--------------------------------|--|
|                        | Amount                | Maturity Year | Weighted Average Interest Rate | Amount               | Maturity Year | Weighted Average Interest Rate |  |
|                        | \$7,500               | 2012          | 3.78 %                         | \$25,551             | 2012          | 3.56 %                         |  |
|                        | 7,083                 | 2013          | 2.92 %                         | 7,168                | 2013          | 2.88 %                         |  |
|                        | 32,500                | 2014          | 2.95 %                         | 32,500               | 2014          | 2.95 %                         |  |
|                        | 15,000                | 2015          | 1.76 %                         | 15,000               | 2015          | 1.76 %                         |  |
|                        | 22,500                | 2017          | 2.20 %                         | 7,500                | 2017          | 4.07 %                         |  |
|                        | \$84,583              |               |                                | \$87,719             |               |                                |  |

The following table presents maturities of securities sold under agreements to repurchase:

| (dollars in thousands) | At September 30, 2012 |               |                                | At December 31, 2011 |               |                                |  |
|------------------------|-----------------------|---------------|--------------------------------|----------------------|---------------|--------------------------------|--|
|                        | Amount                | Maturity Year | Weighted Average Interest Rate | Amount               | Maturity Year | Weighted Average Interest Rate |  |
|                        | \$20,000              | 2013          | 3.60 %                         | \$20,000             | 2013          | 3.60 %                         |  |
|                        | 10,000                | 2014          | 3.72 %                         | 10,000               | 2014          | 3.72 %                         |  |
|                        | \$30,000              |               |                                | \$30,000             |               |                                |  |

#### Junior Subordinated Debentures

As of September 30, 2012 and December 31, 2011, we had \$26.8 million of junior subordinated debentures outstanding from two issuances of trust preferred securities. First California Capital Trust I's capital securities have an outstanding balance of \$16.5 million, mature on March 15, 2037, and are redeemable, at par, at the Company's option at any time on or after March 15, 2012. The securities had a fixed annual rate of 6.80% until March 15, 2012, and a variable annual rate thereafter, which resets quarterly, equal to the 3-month LIBOR rate plus 1.60% per annum. At September 30, 2012, the rate was 1.99%. FCB Statutory Trust I's capital securities have an outstanding balance of \$10.3 million, mature on December 15, 2035, and are redeemable, at par, at the Company's option at any time on or after December 15, 2010. The securities have a variable annual rate, which resets quarterly, equal to the 3-month LIBOR rate plus 1.55% per annum. At September 30, 2012, the rate was 1.94%.

In December 2009, we purchased a \$10.3 million notional forward-starting interest rate cap to limit the variable interest rate payments on our \$10.3 million junior subordinated debentures. This interest rate cap became effective on December 15, 2010, has a rate cap of 4.00 percent and will expire on December 15, 2015. In September 2010, we purchased a \$16.5 million notional forward-starting interest rate cap to limit the variable interest rate payments on our \$16.5 million junior subordinated debentures. This interest rate cap became effective March 15, 2012, has a rate cap of 4.00 percent and will expire on March 15, 2017.

## Capital resources

We have 1,000 issued shares of preferred stock series A, \$0.01 par value, with a liquidation preference of \$1,000 per share. Redemption of the preferred stock series A is at our option subject to certain restrictions imposed by our preferred stock series C. The redemption amount is computed at the per-share liquidation preference plus unpaid dividends at a rate of 8.5%. Each holder of preferred stock series A has the right, exercisable at the option of the holder, to convert all or some of such holder's series A shares into common stock. The sum of each share's liquidation preference plus unpaid dividends divided by the conversion factor of \$5.63 per share represents the number of common shares issuable upon the conversion of each share of preferred stock series A. As of September 30, 2012, we reserved 340,761 of common shares for the conversion of the preferred stock series A.

In December 2008, we participated in the U.S. Treasury Capital Purchase Program, or the CPP, under which we received \$25 million in exchange for issuing 25,000 preferred stock series B shares and a warrant to purchase common stock to the Treasury. On July 14, 2011, we redeemed all 25,000 preferred stock series B shares and exited the CPP program. On August 24, 2011, we purchased the 10-year warrant from the Treasury for \$599,042. In connection with the redemption of the preferred stock series B shares, the Company accelerated the amortization of the remaining difference between the par amount and the initially recorded fair value of the preferred stock series B shares. This \$1.1 million deemed dividend reduced the amount of net income available to common shareholders in 2011.

We redeemed the \$25 million of preferred stock series B shares with the \$25 million of proceeds received in exchange for issuing 25,000 preferred stock series C shares to the Treasury as a participant in the Small Business Lending Fund, or SBLF, program. The preferred stock series C shares are entitled to receive non-cumulative quarterly dividends and the initial dividend rate was 5 percent. The dividend rate can fluctuate between 1 and 5 percent during the next seven quarters and is a function of the growth in qualified small business loans each quarter.

The Company is subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on a company's financial statements. Under capital adequacy guidelines, bank holding companies must meet specific capital guidelines that involve quantitative measures of the company's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The following tables present the capital amounts and ratios of the Company with a comparison to the minimum ratios for the periods indicated:

|  | Actual    |       | For Capital Adequacy Purposes |          |                   |       |
|--|-----------|-------|-------------------------------|----------|-------------------|-------|
|  | Amount    | Ratio | Amount                        | Ratio    | Amount            | Ratio |
| (in thousands)                           |           |       |                               |          |                   |       |
| September 30, 2012                       |           |       |                               |          |                   |       |
| Total capital (to risk weighted assets)  | \$206,570 | 17.18 | %                             | \$96,175 | <sup>3</sup> 8.00 | %     |
| Tier I capital (to risk weighted assets) | \$191,496 | 15.93 | %                             | \$48,088 | <sup>3</sup> 4.00 | %     |
| Tier I capital (to average assets)       | \$191,496 | 10.00 | %                             | \$76,570 | <sup>3</sup> 4.00 | %     |

| Actual | For Capital Adequacy Purposes |
|--------|-------------------------------|
|--------|-------------------------------|

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|  | Amount         | Ratio |   | Amount    | Ratio               |
|--|----------------|-------|---|-----------|---------------------|
|  | (in thousands) |       |   |           |                     |
| December 31, 2011                        |                |       |   |           |                     |
| Total capital (to risk weighted assets)  | \$ 194,694     | 17.32 | % | \$ 89,924 | <sup>3</sup> 8.00 % |
| Tier I capital (to risk weighted assets) | \$ 180,597     | 16.07 | % | \$ 44,962 | <sup>3</sup> 4.00 % |
| Tier I capital (to average assets)       | \$ 180,597     | 10.33 | % | \$ 69,906 | <sup>3</sup> 4.00 % |

The Bank is also subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on a company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, banks must meet specific capital guidelines that involve quantitative measures of the bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital to average assets (as defined). Management believes, as of September 30, 2012, that the Bank meets all capital adequacy requirements to which it is subject.

As of September 30, 2012, the Bank exceeded the minimum ratios to be well-capitalized under the prompt corrective action provisions. There are no conditions or events since September 30, 2012 that we believe would change the Bank's category.

The following tables present the capital amounts and ratios of the Bank with a comparison to the minimum ratios for the periods indicated:

|   | Actual    |         | For Capital Adequacy Purposes<br>(in thousands) |        |                        |         | To be Well Capitalized Under Prompt Corrective Action Provision |  |
|---|-----------|---------|---|--------|------------------------|---------|---|--|
|   | Amount    | Ratio   | Amount  | Ratio  | Amount                 | Ratio   |   |  |
| September 30, 2012                          |           |         |   |        |                        |         |   |  |
| Total capital<br>(to risk weighted assets)  | \$205,634 | 17.10 % | \$96,204 <sup>3</sup>                           | 8.00 % | \$120,255 <sup>3</sup> | 10.00 % |   |  |
| Tier I capital<br>(to risk weighted assets) | \$190,557 | 15.85 % | \$48,102 <sup>3</sup>                           | 4.00 % | \$72,153 <sup>3</sup>  | 6.00 %  |   |  |
| Tier I capital<br>(to average assets)       | \$190,557 | 9.97 %  | \$76,479 <sup>3</sup>                           | 4.00 % | \$95,599 <sup>3</sup>  | 5.00 %  |   |  |

|   | Actual    |         | For Capital Adequacy Purposes<br>(in thousands) |        |                        |         | To be Well Capitalized Under Prompt Corrective Action Provision |  |
|---|-----------|---------|---|--------|------------------------|---------|---|--|
|   | Amount    | Ratio   | Amount  | Ratio  | Amount                 | Ratio   |   |  |
| December 31, 2011                           |           |         |   |        |                        |         |   |  |
| Total capital<br>(to risk weighted assets)  | \$192,227 | 17.10 % | \$89,944 <sup>3</sup>                           | 8.00 % | \$112,430 <sup>3</sup> | 10.00 % |   |  |
| Tier I capital<br>(to risk weighted assets) | \$178,126 | 15.84 % | \$44,972 <sup>3</sup>                           | 4.00 % | \$67,458 <sup>3</sup>  | 6.00 %  |   |  |
| Tier I capital<br>(to average assets)       | \$178,126 | 10.18 % | \$69,968 <sup>3</sup>                           | 4.00 % | \$87,460 <sup>3</sup>  | 5.00 %  |   |  |

We recognize that a strong capital position is vital to growth, continued profitability, and depositor and investor confidence. Our policy is to maintain sufficient capital at not less than the well-capitalized thresholds established by banking regulators.

## Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, we make commitments to extend credit or issue letters of credit to customers. We generally do not recognize these commitments in our balance sheet. These commitments involve, to varying degrees, elements of credit risk; however, we use the same credit policies and procedures as we do for on-balance sheet credit facilities.

The following summarizes our outstanding commitments at September 30, 2012 and December 31, 2011:

| (in thousands)  | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| Financial instruments whose contract amounts contain credit risk: |                       |                      |
| Commitments to extend credit                                      | \$ 162,200            | \$ 159,530           |
| Commercial and standby letters of credit                          | 601                   | 1,475                |
|   | \$ 162,801            | \$ 161,005           |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Total commitment amounts do not necessarily represent future cash requirements because many expire

without use. We may obtain collateral for the commitment based on our credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property and equipment, and income-producing properties.

Letters of credit written are conditional commitments issued by us to guarantee the performance of a customer to a third party. These guarantees support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Credit risk for letters of credit is essentially the same as that for loan facilities to customers. When we deem collateral necessary, we will hold cash, marketable securities, or real estate as collateral supporting those commitments.

The allowance for losses on undisbursed commitments was \$86,000 at September 30, 2012, and \$101,000 at December 31, 2011. The allowance for losses on undisbursed commitments is included in “accrued interest payable and other liabilities” on the consolidated balance sheets.

### Interest Rate Risk

Interest rate risk is the risk to earnings or capital arising from movements in interest rates. Interest rate risk arises from differences between the timing of rate changes and the timing of cash flows (re-pricing risk), from changing rate relationships among different yield curves affecting bank activities (basis risk), from changing rate relationships across the spectrum of maturities (yield curve risk), and from interest-related options embedded in loans and products (options risk).

We manage interest rate risk through Board approved policies and procedures. The Directors review and approve these policies at least annually. Interest rate risk policies provide management with a framework for consistent evaluation of risk and establish risk tolerance parameters. Management’s Asset and Liability Committee meets regularly to evaluate interest rate risk, engages a third party to assist in the measurement and evaluation of risk and reports quarterly to the Directors’ Balance Sheet Management Committee on compliance with policies. The Directors’ Audit Committee also engages a third party to perform a review of management’s asset and liability practices to ensure compliance with policies.

We use simulation-modeling techniques that apply alternative interest rate scenarios to periodic forecasts of future business activity and assess the potential changes to net interest income. Our base scenario examines our balance sheet where we assume rate changes occur ratably over an initial 12-month horizon based upon a parallel shift in the yield curve and then is maintained at that level over the remainder of the simulation horizon. We also create alternative scenarios where we assume different types of yield curve movements. In our most recent base simulation, we estimated that net interest income would decrease approximately 1.29% within a 12-month time horizon for an assumed 100 basis point decrease in prevailing interest rates or increase approximately 1.52% for an assumed 100 basis point increase in prevailing interest rates. In addition, we estimated that net interest income would increase approximately 2.60% within a 12-month time horizon for an assumed 200 basis point increase in prevailing rates. These estimated changes were within the policy limits established by the Board. The table below illustrates the estimated percentage change in our net interest income in our base scenario over hypothetical 1, 3 and 5 year horizons.

| Percentage Change | Time Horizon |   |         |   |         |   |
|-------------------|--------------|---|---------|---|---------|---|
|                   | 1 Year       |   | 3 Years |   | 5 Years |   |
| -100 bps          | -1.29        | % | -3.83   | % | -6.46   | % |
| +100 bps          | 1.52         | % | 3.12    | % | 5.28    | % |
| +200 bps          | 2.60         | % | 5.02    | % | 11.74   | % |
| +400 bps          | 2.88         | % | 11.46   | % | 27.50   | % |



All interest-earning assets, interest-bearing liabilities and related derivative contracts are included in the interest rate sensitivity analysis at September 30, 2012. At September 30, 2012, approximately 43 percent of our loans had a fixed rate of interest and approximately 57 percent had a variable interest rate. Of loans with a variable rate of interest, approximately 27 percent use an interest rate that floats with a specified interest rate such as the Wall Street Journal Prime Rate or 3-month LIBOR rate. Approximately 17 percent of our variable rate loans use an interest rate that adjusts periodically, such as monthly, quarterly or annually, with a specified index rate. Finally, approximately 56 percent of our variable interest rate loans have an interest rate that remains fixed for a period of time, such as 1, 2, 3 or 5 years, then adjusts periodically with a specified index rate.

In addition, approximately 85 percent of our variable interest rate loans have a minimum, or floor, rate of interest. Of these, 25 percent were at their minimum, or floor rate of interest. In a declining rate environment, the interest rate floors contribute to the favorable impact on our net interest income. However, in a rising rate environment, these interest rate floors serve to lessen the full benefit of higher interest rates. In our most recent base simulation, an assumed 200 basis point increase in prevailing interest rates would cause 64 percent of loans at their minimum rate of interest not to be at their floor rate of interest.

Our simulation model includes assumptions about anticipated prepayments on mortgage-related instruments, the estimated cash flow on loans and deposits, and our future business activity. These assumptions are inherently uncertain and, as a result, our modeling techniques cannot precisely estimate the effect of changes in net interest income. Actual results will differ from simulated results due to the timing, magnitude and frequency of interest rate changes, cash flow and business activity.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Please see the section above titled “Interest Rate Risk” in “Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations,” which provides an update to our quantitative and qualitative disclosure about market risk. Our analysis of market risk and market-sensitive financial information contains forward-looking statements and is subject to the disclosure above under “Forward Looking Statements” in Item 2 regarding such forward-looking information.

Item 4. Controls and Procedures

As of the end of the period covered by this report, an evaluation was carried out by management, with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective.

There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during our most recent fiscal quarter ending September 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

The information set forth in “Note 12 – Commitments and Contingencies” of the Company’s Notes to Consolidated Financial Statements included in this Quarterly Report on Form 10-Q is incorporated herein by reference.

The nature of our business causes us to be involved in routine legal proceedings from time to time. Except as disclosed in “Note 12 – Commitments and Contingencies” of the Company’s Notes to Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, we are not aware of any pending or threatened legal proceedings expected to have a material adverse effect on our business, financial condition, results of operations or cash flow that arose during the fiscal quarter ended September 30, 2012 or any material developments in our legal proceedings previously reported in Item 3 to Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

Item 1A. Risk Factors

There have been no material changes from risk factors as previously disclosed in the “Risk Factors” section of our Annual Report on Form 10-K for the period ended December 31, 2011, filed with the SEC on March 15, 2012.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

The following Exhibits are filed as a part of this report:

| Exhibit Number | Description   |
|----------------|---|
| <u>31.1</u>    | <u>Certification of CEO Pursuant to Securities Exchange Act Rules 13a-14 and 15d-14 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u> |
| <u>31.2</u>    | <u>Certification of CFO Pursuant to Securities Exchange Act Rules 13a-14 and 15d-14 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u> |
| <u>32.1</u>    | <u>Certification of CEO and CFO Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>                  |
| 101.INS        | XBRL Instance Document  |
| 101.SCH        | XBRL Taxonomy Extension Schema Document   |
| 101.CAL        | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF        | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB        | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE        | XBRL Taxonomy Extension Presentation Linkbase Document  |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

First California Financial Group, Inc.

Date: November 9, 2012

By: /s/Romolo Santarosa  
Romolo Santarosa  
(Principal Financial Officer and Duly  
Authorized Officer)