#### **BAR HARBOR BANKSHARES**

Form 10-O August 08, 2017 **Table of Contents** 

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-O

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $\mathring{y}_{1024}$ 1934

For the quarterly period ended: June 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 001-13349 **BAR HARBOR BANKSHARES** 

(Exact name of registrant as specified in its charter)

Maine 01-0393663

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

PO Box 400

82 Main Street, Bar Harbor, ME 04609-0400 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code: (207) 288-3314

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \(\xi\) No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definition of "large accelerated filer," "accelerated filer", "smaller reporting company", or "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one) Large Accelerated Filer o Accelerated Filer ý Non-Accelerated Filer o Smaller Reporting Company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No ý

The Registrant had 15,420,719 shares of common stock, par value \$2.00 per share, outstanding as of August 7, 2017.

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# BAR HARBOR BANKSHARES AND SUBSIDIARIES FORM 10-Q

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## PART I

# ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

# BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET

(In thousands, except share data)	June 30,	December 31,
(iii tilousalius, except share data)	2017	2016
Assets		
Cash and due from banks	\$28,112	\$8,219
Interest-bearing deposit with the Federal Reserve Bank	90,881	220
Total cash and cash equivalents	118,993	8,439
Securities available for sale, at fair value	718,346	528,856
Federal Home Loan Bank stock	44,168	25,331
Total securities	762,514	554,187
Commercial real estate	738,584	418,119
Commercial and industrial	350,002	151,240
Residential real estate	1,160,832	506,612
Consumer	127,229	53,093
Total loans	2,376,647	1,129,064
Less: Allowance for loan losses	(11,442	(10,419)
Net loans	2,365,205	1,118,645
Premises and equipment, net	48,590	23,419
Other real estate owned	122	90
Goodwill	100,255	4,935
Other intangible assets	9,047	377
Cash surrender value of bank-owned life insurance	57,233	24,450
Deferred tax assets, net	13,211	5,990
Other assets	28,241	14,817
Total assets	\$3,503,411	\$1,755,349
T intitials.		
Liabilities  Described and attacked a sixty and the saint described.	ф222 220	¢ 00 05 (
Demand and other non-interest bearing deposits	\$332,339	\$ 98,856
NOW deposits	451,171	175,150
Savings deposits	360,306	77,623
Money market deposits	285,312	282,234
Time deposits	783,876	416,437
Total deposits	2,213,004	1,050,300
Senior borrowings	872,021	531,596
Subordinated borrowings	43,063	5,000
Total borrowings	915,084	536,596
Other liabilities	28,201	11,713
Total liabilities	3,156,289	1,598,609
Shareholders' equity		
Capital stock, par value \$2.00; authorized 20,000,000 shares; issued 16,425,168 and	32,857	13,577
10,182,611 shares at June 30, 2017 and December 31, 2016, respectively		
Additional paid-in capital	186,154	23,027
Retained earnings	135,456	130,489
Accumulated other comprehensive loss	(1,705)	) (4,326

Less: cost of 1,017,987 and 1,067,016 shares of treasury stock at June 30, 2017 and

December 31, 2016, respectively

(5,640 ) (6,027

Total shareholders' equity

347,122 156,740

Total liabilities and shareholders' equity

\$3,503,411 \$1,755,349

)

The accompanying notes are an integral part of these consolidated financial statements.

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# BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

CONSOLIDATED STATEMENTS OF INCOME					
	Three Months		Six Months		
	Ended		Ended		
	June 30.	June 30,			
(In thousands, except per share data)	2017	2016	June 30, 2017	2016	
Interest and dividend income	_01,	_010	_01/	2010	
Loans	\$24.226	\$10.240	\$45,420	\$20,332	
Securities and other	5,439	4,105	10,430	8,186	
Total interest and dividend income	29,665	14,354	55,850		
	29,003	14,554	33,830	28,518	
Interest expense	2.520	1.500	4.740	2.176	
Deposits	2,539	1,599	4,749	3,176	
Borrowings	3,317	1,373	5,920	2,624	
Total interest expense	5,856	2,972	10,669	5,800	
Net interest income	23,809	11,382	45,181	22,718	
Provision for loan losses	736	150	1,531	615	
Net interest income after provision for loan losses	23,073	11,232	43,650	22,103	
Non-interest income					
Trust and investment management fee income	3,324	955	6,188	1,903	
Insurance and brokerage service income	327	_	691	_	
Customer service fees	1,991	252	3,351	463	
Gain on sales of securities, net	_	1,699	_	3,135	
Bank-owned life insurance income	386	118	785	343	
Other income	530	590	1,489	1,098	
Total non-interest income	6,558	3,614	12,504	6,942	
Non-interest expense					
Salaries and employee benefits	10,127	4,799	20,448	9,816	
Occupancy and equipment	3,013	1,152	5,679	2,310	
Loss on premises and equipment, net	_		95		
Outside services	716	139	1,313	249	
Professional services	489	710	929	834	
Communication	290	271	658	364	
Amortization of intangible assets	188	1	345	2	
Merger expenses	2,459	492	5,571	492	
Other expenses	2,764	1,167	5,839	2,661	
Total non-interest expense	20,046	8,731	40,877	16,728	
Total non-interest expense	20,040	0,731	40,677	10,726	
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Income before income taxes	9,585	6,115	15,277	12,317	
Income tax expense	3,029	1,804	4,510	3,600	
Net income	\$6,556	\$4,311	\$10,767	\$8,717	
Earnings per share:					
Basic	\$0.43	\$0.48	\$0.72	\$0.97	
Diluted	\$0.42	\$0.47	\$0.72	\$0.96	
Weighted average common shares outstanding:					
Basic	15,393		14,935	9,023	
Diluted	15,506		15,049	9,125	
The accompanying notes are an integral part of the	se consol	idated fina	ancial stat	tements.	

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## BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended		Six Months Ended June 30,		
	June 30,		,		
(In thousands)	2017	2016	2017	2016	
Net income	\$6,556	\$4,311	\$10,767	\$8,717	
Other comprehensive income, before tax:					
Changes in unrealized loss on securities available-for-sale	3,485	2,690	4,601	8,618	
Changes in unrealized loss on derivative hedges	(481)	(503)	(704)	(1,217)	
Changes in unrealized loss on pension	(15)	7	42	78	
Income taxes related to other comprehensive income:					
Changes in unrealized loss on securities available-for-sale	(1,292)	(941)	(1,640)	(3,016)	
Changes in unrealized loss on derivative hedges	242	176	325	426	
Changes in unrealized loss on pension	18	(3)	(3)	(27)	
Total other comprehensive income	1,957	1,426	2,621	4,862	
Total comprehensive income	\$8,513	\$5,737	\$13,388	\$13,579	
The accompanying notes are an integral part of these conso	lidated fir	nancial st	atements.		

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# BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands)	Common stock amount	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income	Treasury	Total
Balance at December 31, 2015	\$13,577	\$21,624	\$122,260	\$ 3,629	\$(6,938)	\$154,152
Comprehensive income:						
Net income		_	8,717		_	8,717
Other comprehensive loss		_	_	4,862	_	4,862
Total comprehensive income	_	_	8,717	4,862	_	13,579
Cash dividends declared (\$0.36 per share)	_	_	(3,219)	_	_	(3,219)
Treasury stock purchased (22,425)		_	_	_	(481)	(481)
Net issuance (51,636) to employee stock plans, including related tax effects		92	(86)	_	349	355
Recognition of stock based compensation		845				845
Balance at June 30, 2016	\$13,577	\$22,561	\$127,672	\$ 8,491	\$(7,070)	\$165,231
Balance at December 31, 2016	\$13,577	\$23,027	\$130,489	\$ (4,326 )	\$(6,027)	\$156,740
Comprehensive income:						
Net income		_	10,767	_	_	10,767
Other comprehensive loss		_		2,621	_	2,621
Total comprehensive income		_	10,767	2,621	_	13,388
Cash dividends declared (\$0.37 per share)		_	(5,744)		_	(5,744)
Acquisition of Lake Sunapee Bank Group	8,328	173,591			_	181,919
Treasury stock purchased (2,861 shares)		_	_	_	(86)	(86)
Net issuance (49,029 shares) to employee stock plans, including related tax effects		(68)	(40)	_	473	365
Three-for-two stock split	10,952	(10,952)	(16)		_	(16)
Recognition of stock based compensation	_	556			_	556
Balance at June 30, 2017	\$32,857	\$186,154	\$135,456	\$ (1,705 )	\$(5,640)	\$347,122

The accompanying notes are an integral part of these consolidated financial statements.

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# BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six Month	is Ended
	June 30,	2016
(In thousands)	2017	2016
Cash flows from operating activities:	* * * * = * =	+
Net income	\$10,767	\$8,717
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,531	615
Net amortization of securities	2,760	1,273
Deferred tax benefit	(237)	) —
Change in unamortized net loan costs and premiums	(148	) —
Premises and equipment depreciation and amortization expense	1,827	788
Stock-based compensation expense	556	845
Accretion of purchase accounting entries, net	(1,594)	) —
Amortization of other intangibles	345	2
Income from cash surrender value of bank-owned life insurance policies	(785	(343)
Gain on sales of securities, net		(3,135)
Loss on premises and equipment, net	95	
Net change in other	(4,873	(2,058)
Net cash provided by operating activities	10,244	6,704
	ŕ	,
Cash flows from investing activities:		
Proceeds from sales of securities available for sale		44,656
Proceeds from maturities, calls and prepayments of securities available for sale	61,299	48,472
Purchases of securities available for sale	-	(110,269)
Net change in loans	(20,056)	
Purchase of loans		(49,796)
Purchase of Federal Home Loan Bank stock		(5,234)
Purchase of premises and equipment, net		(3,065)
Acquisitions, net of cash (paid) acquired	39,537	(3,003 )
Proceeds from sale of other real estate	39,337	<del></del>
		— \ \$(01555)
Net cash used in investing activities	\$(32,133)	\$(84,555)
Cash flows from financing activities:		
Net decrease in deposits	\$12,419	\$47,029
*		*
Net change in short-term advances from the Federal Home Loan Bank	228,833	63,750
Repayments of long term advances from the Federal Home Loan Bank		(7,008)
Net change in securities sold repurchase agreements		(6,431)
Exercise of stock options	263	355
Purchase of treasury stock		(481 )
Common stock cash dividends paid		(3,219)
Net cash provided by financing activities	152,463	93,995
Not change in each and each acquivalents	110 554	16 144
Net change in cash and cash equivalents	110,554	16,144
Cash and cash equivalents at beginning of year	8,439	9,720
Cash and cash equivalents at end of year	\$118,993	\$25,864
Supplemental cash flow information:	Φ10. <b>7</b> 1.6	Φ. Ε. <b>Θ</b> . C. C.
Interest paid	\$10,716	\$5,766

Income taxes paid, net	3,084	3,926
Acquisition of non-cash assets and liabilities: Assets acquired Liabilities assumed	1,454,076 1,406,672	
Other non-cash changes: Real estate owned acquired in settlement of loans The accompanying notes are an integral part of these consolidated financial statement	32 nts.	_

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# BAR HARBOR BANKSHARES AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### NOTE 1. BASIS OF PRESENTATION

The consolidated financial statements (the "financial statements") of Bar Harbor Bankshares and its subsidiaries (the "Company" or "Bar Harbor") have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Bar Harbor Bankshares is a Maine Financial Institution Holding Company for the purposes of the laws of the state of Maine, and as such is subject to the jurisdiction of the Superintendent of the Maine Bureau of Financial Institutions. These financial statements include the accounts of the Company, its wholly-owned subsidiary Bar Harbor Bank & Trust (the "Bank") and the Bank's consolidated subsidiaries. In consolidation, all significant intercompany accounts and transactions are eliminated. The results of operations of companies or assets acquired are included only from the dates of acquisition. All material wholly-owned and majority-owned subsidiaries are consolidated unless U.S. GAAP requires otherwise.

In addition, these interim financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X, and accordingly, certain information and footnote disclosures normally included in financial statements prepared according to U.S. GAAP have been omitted.

The results for any interim period are not necessarily indicative of results for the full year. These consolidated financial statements should be read in conjunction with the audited financial statements and note disclosures for the Company's Annual Report on Form 10-K for the year ended December 31, 2016 previously filed with the Securities and Exchange Commission. In management's opinion, all adjustments necessary for a fair statement are reflected in the interim periods presented.

As a result of the Lake Sunapee Group acquisition, the Company has the following new significant and critical accounting policy regarding acquired loans:

Acquired Loans: Loans that the Company acquired in business combinations are initially recorded at fair value with no carryover of the related allowance for credit losses. Determining the fair value of the loans involves estimating the amount and timing of principal and interest cash flows initially expected to be collected on the loans and discounting those cash flows at an appropriate market rate of interest. Going forward, the Company continues to evaluate reasonableness of expectations for the timing and the amount of cash to be collected. Subsequent decreases or increases in expected cash flows may result in changes in the amortization or accretion of fair market value adjustments, and in some cases may result in the loan being considered impaired. For collateral dependent loans with deteriorated credit quality, the Company estimates the fair value of the underlying collateral of the loans. These values are discounted using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral.

#### Recently Adopted Accounting Principles

In March 2016, the FASB issued ASU No. 2016-09, "Improvements to Employee Share-Based Payment Accounting." This ASU includes provisions intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. Some of the key provisions of this new ASU include: (1) companies will no longer record excess tax benefits and certain tax deficiencies in additional paid-in capital ("APIC"). Instead, they will record all excess tax benefits and tax deficiencies as income tax expense or benefit in the income statement, and APIC pools will be eliminated. The guidance also eliminates the requirement that excess tax benefits be realized before companies can recognize them. In addition, the guidance requires companies to present excess tax benefits as an operating activity on the statement of cash flows rather than as a financing activity; (2) increase the amount an employer can withhold to cover income taxes on awards and still qualify for the exception to liability classification for

shares used to satisfy the employer's statutory income tax withholding obligation. The new guidance will also require an employer to classify the cash paid to a tax authority when shares are withheld to satisfy its statutory income tax withholding obligation as a financing activity on its statement of cash flows (current guidance did not specify how these cash flows should be classified); and (3) permit companies to make an accounting policy election for the impact of forfeitures on the recognition of expense for share-based payment awards. Forfeitures can be estimated, as required

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currently, or recognized when they occur. ASU No. 2016-09 is effective for interim and annual reporting periods beginning after December 15, 2016. The Company adopted ASU No. 2016-09 on January 1, 2017 and elected to recognize forfeitures as they occur. As allowed by the ASU, the Company's adoption was prospective, therefore, prior periods have not been adjusted. The adoption of ASU No. 2016-09 could result in increased volatility to reported income tax expense related to excess tax benefits and tax deficiencies for employee share-based transactions, however, the actual amounts recognized in income tax expense will be dependent on the amount of employee share-based transactions and the stock price at the time of vesting or exercise. In 2017, the adoption of ASU No. 2016-09 resulted in an insignificant decrease to the provision for income taxes primarily due to the tax benefit from the exercise of stock options and the vesting of restricted stock.

In March 2017, the FASB issued ASU No. 2017-08, "Premium Amortization on Purchased Callable Debt Securities." This ASU shortens the amortization period for the premium on certain purchased callable debt securities to the earliest call date. Today, entities generally amortize the premium over the contractual life of the security. The new guidance does not change the accounting for purchased callable debt securities held at a discount; the discount continues to be amortized to maturity. ASU No. 2017-08 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. The guidance calls for a modified retrospective transition approach under which a cumulative-effect adjustment will be made to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. The Company elected to adopt the provisions of ASU No. 2017-08 as of March 31, 2017, which had no impact on the Company's Consolidated Financial Statements.

#### Future Application of Accounting Pronouncements

In May 2014, the FASB and the International Accounting Standards Board (the "IASB") jointly issued a comprehensive new revenue recognition standard that will supersede nearly all existing revenue recognition guidance under U.S. GAAP and International Financial Reporting Standards ("IFRS"). Current revenue recognition guidance in U.S. GAAP consists of broad revenue recognition concepts together with numerous revenue requirements for particular industries or transactions, which sometimes resulted in different accounting for economically similar transactions. In contrast, IFRS provided limited revenue recognition guidance and, consequently, could be difficult to apply to complex transactions, Accordingly, the FASB and the IASB initiated a joint project to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and IFRS that would: (1) remove inconsistencies and weaknesses in revenue requirements; (2) provide a more robust framework for addressing revenue issues; (3) improve comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets; (4) provide more useful information to users of financial statements through improved disclosure requirements; and (5) simplify the preparation of financial statements by reducing the number of requirements to which an entity must refer. To meet those objectives, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." The common revenue standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies generally will be required to use more judgment and make more estimates than under current guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. The standard was initially effective for public entities for interim and annual reporting periods beginning after December 15, 2016; early adoption was not permitted. However, in August 2015, the FASB issued ASU No. 2015-14, "Revenue from Contracts with Customers - Deferral of the Effective Date" which deferred the effective date by one year (i.e., interim and annual reporting periods beginning after December 15, 2017). For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. In addition, the FASB has begun to issue targeted updates to clarify specific implementation issues of ASU 2014-09. These updates include ASU No. 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," ASU No. 2016-10, "Identifying

Performance Obligations and Licensing," ASU No. 2016-12, "Narrow-Scope Improvements and Practical Expedients," and ASU No. 2016-20 "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." Since the guidance does not apply to revenue associated with financial instruments, including loans and securities that are accounted for under other U.S. GAAP, the Company does not expect the new guidance to have a material impact on revenue most

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closely associated with financial instruments, including interest income. The Company is currently performing an overall assessment of revenue streams and reviewing contracts potentially affected by the ASU including trust and asset management fees, deposit related fees, interchange fees, and merchant income, to determine the potential impact the new guidance is expected to have on the Company's Consolidated Financial Statements. In addition, the Company continues to follow certain implementation issues relevant to the banking industry which are still pending resolution. The Company plans to adopt ASU No. 2014-09 on January 1, 2018 utilizing the modified retrospective approach.

In January 2016, the FASB issued ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to U.S. GAAP as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminate the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. ASU No. 2016-01 is effective for interim and annual reporting periods beginning after December 15, 2017. Early application is permitted as of the beginning of the fiscal year of adoption only for provisions (3) and (6) above. Early adoption of the other provisions mentioned above is not permitted. The Company has performed a preliminary evaluation of the provisions of ASU No. 2016-01. Based on this evaluation, the Company has determined that ASU No. 2016-01 is not expected to have a material impact on the Company's Consolidated Financial Statements; however, the Company will continue to closely monitor developments and additional guidance.

In February 2016, the FASB issued ASU No. 2016-02, "Leases." Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases): 1) a lease liability, which is the present value of a lessee's obligation to make lease payments, and 2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Lessor accounting under the new guidance remains largely unchanged as it is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. Leveraged leases have been eliminated, although lessors can continue to account for existing leveraged leases using the current accounting guidance. Other limited changes were made to align lessor accounting with the lessee accounting model and the new revenue recognition standard. All entities will classify leases to determine how to recognize lease-related revenue and expense. Quantitative and qualitative disclosures will be required by lessees and lessors to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The intention is to require enough information to supplement the amounts recorded in the financial statements so that users can understand more about the nature of an entity's leasing activities. ASU No. 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. All entities are required to use a modified retrospective approach for

leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. They have the option to use certain relief; full retrospective application is prohibited. The Company has several lease agreements, such as branch locations, which are currently considered operating leases, and therefore, not recognized on the Company's consolidated statements of condition. The Company expects the new guidance will require these lease

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agreements to now be recognized on the consolidated statements of condition as a right-of-use asset and a corresponding lease liability. Therefore, the Company's preliminary evaluation indicates the provisions of ASU No. 2016-02 are expected to impact the Company's consolidated statements of condition. However, the Company continues to evaluate the extent of potential impact the new guidance will have on the Company's Consolidated Financial Statements.

In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments." This ASU significantly changes how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. In issuing the standard, the FASB is responding to criticism that today's guidance delays recognition of credit losses. The standard will replace today's "incurred loss" approach with an "expected loss" model. The new model, referred to as the current expected credit loss ("CECL") model, will apply to: (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off-balance sheet credit exposures. This includes, but is not limited to, loans, leases, held-to-maturity securities, loan commitments, and financial guarantees. The CECL model does not apply to available-for-sale ("AFS") debt securities. For AFS debt securities with unrealized losses, entities will measure credit losses in a manner similar to what they do today, except that the losses will be recognized as allowances rather than reductions in the amortized cost of the securities. As a result, entities will recognize improvements to estimated credit losses immediately in earnings rather than as interest income over time, as they do today. The ASU also simplifies the accounting model for purchased credit-impaired debt securities and loans. ASU 2016-13 also expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for loan and lease losses. In addition, entities will need to disclose the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination. ASU No. 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019; early adoption is permitted for interim and annual reporting periods beginning after December 15, 2018. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (i.e., modified retrospective approach). The Company's preliminary evaluation indicates the provisions of ASU No. 2016-13 are expected to impact the Company's Consolidated Financial Statements, in particular the level of the reserve for credit losses. However, the Company continues to evaluate the extent of the potential impact.

In August 2016, the FASB issued ASU No. 2016-15, "Classification of Certain Cash Receipts and Cash Payments." Current U.S. GAAP is unclear or does not include specific guidance on how to classify certain transactions in the statement of cash flows. This ASU is intended to reduce diversity in practice in how eight particular transactions are classified in the statement of cash flows. ASU No. 2016-15 is effective for interim and annual reporting periods beginning after December 15, 2017. Early adoption is permitted, provided that all of the amendments are adopted in the same period. Entities will be required to apply the guidance retrospectively. If it is impracticable to apply the guidance retrospectively for an issue, the amendments related to that issue would be applied prospectively. As this guidance only affects the classification within the statement of cash flows, ASU No. 2016-15 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In January 2017, the FASB issued ASU No. 2017-04, "Simplifying the Test for Goodwill Impairment." The guidance removes Step 2 of the goodwill impairment test, which requires a hypothetical purchase price allocation. Goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. All other goodwill impairment guidance will remain largely unchanged. ASU No. 2017-04 is effective for interim and annual reporting periods beginning after December 15, 2019, applied prospectively. Early adoption is permitted for any impairment tests performed after January 1, 2017. The Company expects to early adopt upon the next goodwill impairment test in 2017. ASU No. 2017-04 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In March 2017, the FASB issued ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-retirement Benefit Cost." Under the new guidance, employers will present the service cost component of the net periodic benefit cost in the same income statement line item as other employee compensation costs (e.g., Salaries and Benefits) arising from services rendered during the period. In addition, only the service cost component will be eligible for capitalization in assets. Employers will present the other components separately from the line item(e.g., Other Noninterest Expense) that includes the service cost. ASU No. 2017-07 is effective for interim and annual reporting periods beginning after December 15, 2017. Early adoption is permitted, however, the Company has decided

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not to early adopt. Employers will apply the guidance on the presentation of the components of net periodic benefit cost in the income statement retrospectively. The guidance limiting the capitalization of net periodic benefit cost in assets to the service cost component will be applied prospectively. The Company expects to utilize the ASU's practical expedient allowing entities to estimate amounts for comparative periods using the information previously disclosed in their pension and other post-retirement benefit plan footnote. ASU No. 2017-07 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2017, the FASB issued ASU No. 2017-09, "Stock Compensation, Scope of Modification Accounting." This ASU clarifies when changes to the terms of conditions of a share-based payment award must be accounted for as modifications. Companies will apply the modification accounting guidance if the value, vesting conditions or classification of the award changes. The new guidance should reduce diversity in practice and result in fewer changes to the terms of an award being accounted for as modifications, as the guidance will allow companies to make certain non-substantive changes to awards without accounting for them as modifications. It does not change the accounting for modifications. ASU No. 2017-09 is effective for interim and annual reporting periods beginning after December 15, 2017; early adoption is permitted. ASU No. 2017-09 is not expected to have a material impact on the Company's Consolidated Financial Statements.

## NOTE 2. ACQUISITION

#### Lake Sunapee Bank Group

On January 13, 2017, the Company completed its acquisition of Lake Sunapee Bank Group ("Lake Sunapee"). Lake Sunapee, as a holding company, had one banking subsidiary ("Lake Sunapee Bank") that had 33 full service branches located throughout New Hampshire and Vermont. As a result of the transaction, Lake Sunapee Bank Group merged into Bar Harbor Bankshares, and Lake Sunapee Bank merged into Bar Harbor Bank. This business combination expanded the Company's geographic footprint and increased market share in its New England based franchise. The goodwill recognized results from the expected synergies and earnings accretion from this combination, including future cost savings related to the operations of Lake Sunapee Bank Group.

On the acquisition date, Lake Sunapee had 8.38 million common shares outstanding, which were exchanged for 4.16 million of the Company's common shares based on a 0.4970 exchange ratio as defined in the merger agreement. The merger qualified as a reorganization for federal income tax purposes, and as a result, Lake Sunapee common shares exchanged for the Company's common shares were transferred on a tax-free basis. Bar Harbor Bankshares common stock issued in this exchange was valued at \$43.69 per share based on the closing price posted on January 13, 2017 resulting in a consideration value of \$181.92 million. The Company also paid \$27 thousand to Lake Sunapee shareholders in lieu of the issuance of fractional shares. Total consideration paid at closing reflected the increase in Bar Harbor Bankshare's stock price since the time of the announcement.

The results of Lake Sunapee's operations are included in the Company's Consolidated Statement of Income from the date of acquisition. The assets and liabilities in the Lake Sunapee acquisition were recorded at their fair value based on management's best estimate using information available as of the date of acquisition.

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Consideration paid, and fair values of Lake Sunapee's assets acquired and liabilities assumed, along with the resulting goodwill, are summarized in the following tables:

(in thousands)	As Acquired	Fair Value Adjustmen			As Recorded at Acquisition	
Consideration paid:						
Bar Harbor Bankshares common stock issued to Lake Sunapee Bank					\$ 181,919	
Group stockholders (4,163,853 shares)					ф 101,919	
Cash paid for fractional shares					27	
Total consideration paid					181,946	
Recognized amounts of identifiable assets acquired and liabilities assumed	,					
at fair value:						
Cash and short-term investments	\$40,970	\$ (1,406	)	(a)	\$ 39,564	
Investment securities	156,960	(1,381	)	(b)	155,579	
Loans	1,217,928	(9,728	)	(c)	1,208,199	
Premises and equipment	22,561	(351	)	(d)	22,210	
Core deposit intangible		7,786		(e)	7,786	
Other assets	102,300	(50,419	)	(f)	51,879	
Deposits	(1,149,865	(746	)	(g)	(1,150,611)	
Borrowings	(232,261)	(16	)	(h)	(232,277)	
Deferred taxes, net	(1,921)	10,217		(i)	8,296	
Other liabilities	(19,924)	(4,087	)	(j)	(24,011)	
Total identifiable net assets	\$136,748	\$ (50,131	)		\$86,614	
Goodwill					\$95,332	

## Explanation of Certain Fair Value Adjustments

- Represents in-process payments that were made on the date of acquisition that were not recorded on Lake Sunapee's general ledger until after acquisition.
- b. Represents the write down of the book value of investments to their estimated fair value based on fair values on the date of acquisition.
  - Represents the write down of the book value of loans to their estimated fair value based on current interest rates and expected cash flows, which includes an estimate of expected loan loss inherent in the portfolio. The adjustments also includes the reversal of Lake Sunapee Bank's historic allowance for loan losses. Loans that met the criteria and are being accounted for in accordance with ASC 310-30, Loans and Securities Acquired with Deteriorated Credit Quality, had a book value of \$23.34 million and have a fair value \$18.45 million. Non-impaired loans accounted for
- c. under ASC 310-10, Overall, had a book value of \$1.20 billion and have a fair value of \$1.188 billion. ASC 310-30 loans have a \$1.09 million fair value adjustment discount that is accretable in earnings over the weighted average life of three years using the effective yield as determined on the date of acquisition. The effective yield is periodically adjusted for changes in expected flows. ASC 310-10 loans have a \$11.40 million fair value adjustment discount that is amortized into expense over the remaining term of the loans using the effective interest method, or a straight-line method if the loan is a revolving credit facility.
- d. Represents the adjustment of the book value of buildings and equipment, to their estimated fair value based on appraisals and other methods. The adjustments will be depreciated over the estimated economic lives of the assets. Represents the value of the core deposit base assumed in the acquisition. The core deposit asset was recorded as an e. identifiable intangible asset and will be amortized using a straight-line method over the average life of the deposit
- base, which is estimated to be twelve years.
- f. Primarily represents the write-off of historical goodwill and unamortized intangibles recorded by Lake Sunapee from prior acquisitions that are not carried over to the Company's balance sheet. These adjustments are not

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accretable into earnings in the statement of income. Also represents the value of customer list intangibles which are accretable into earnings in the statement of income.

Represents adjustments made to time deposits due to the weighted average contractual interest rates g. exceeding the cost of similar funding at the time of acquisition. The amount will be amortized using a straight-line method over the estimated useful life of one year.

Represents the present value difference between cash flows of current debt instruments using contractual rates and h. those of similar borrowings on the date of acquisition. The adjustment will be amortized over the remaining four year weighted average contractual life.

- Represents net deferred tax assets resulting from the fair value adjustments related to the acquired assets and liabilities, identifiable intangibles, and other purchase accounting adjustments.
- . Primarily represents the impact of change in control effects on post-retirement liabilities assumed by the Company, which are not accretable into earnings in the statement of income.

Except for collateral dependent loans with deteriorated credit quality, the fair values for loans acquired were estimated using cash flow projections based on the remaining maturity and repricing terms. Cash flows were adjusted by estimating future credit losses and the rate of prepayments. Projected monthly cash flows were then discounted to present value using a risk-adjusted market rate for similar loans. To estimate the fair value for collateral dependent loans with deteriorated credit quality, we analyzed the underlying collateral of the loans assuming the fair values of the loans were derived from the eventual sale of the collateral. Those values were discounted using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral. There was no carryover of the seller's allowance for credit losses associated with the loans that were acquired in the acquisition as the loans were initially recorded at fair value.

Information about the acquired loan portfolio subject to ASC 310-30 as of January 13, 2017 is, as follows (in thousands):

	ASC
	310-30
	Loans
Gross contractual receivable amounts at acquisition	\$23,338
Contractual cash flows not expected to be collected (nonaccretable discount)	(3,801)
Expected cash flows at acquisition	19,537
Interest component of expected cash flows (accretable discount)	(1,089)
Fair value of acquired loans	\$18,448

Direct acquisition and integration costs were expensed as incurred, and totaled \$5.6 million during the six months ending June 30, 2017 and were \$492 thousand for the same period of 2016. For the three months ending June 30, 2017 direct acquisition and integration costs totaled \$2.5 million and were \$492 thousand for the same period of 2016.

#### Pro Forma Information (unaudited)

The following table presents selected unaudited pro forma financial information reflecting the acquisition of Lake Sunapee Bank Group assuming the acquisition was completed as of January 1, 2016. The unaudited pro forma financial information includes adjustments for scheduled amortization and accretion of fair value adjustments recorded at the acquisition. These adjustments would have been different if they had been recorded on January 1, 2016, and they do not include the impact of prepayments. The unaudited pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of the combined financial results of the Company and Lake Sunapee had the transaction actually been completed at the beginning of the periods presented, nor does it indicate future results for any other interim or full-year period. Pro forma basic and diluted earnings per common share were calculated using the Company's actual weighted-average shares outstanding for the periods presented plus 4.16 million shares issued as a result of the acquisition. The unaudited pro forma information is based on the actual

financial statements of the Company and Lake Sunapee for the periods shown until the date of acquisition, at which time Lake Sunapee operations became included in the Company's financial statements. The Company has determined it is impractical to report the amounts of revenue and earnings of the acquired entity since the acquisition date. Due to the integration of its operations with those of the organization, the Company does not record revenue and earnings separately for these operations.

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The unaudited pro forma information, for the six months ended June 30, 2017 and 2016, set forth below reflects adjustments related to amortization and accretion of purchase accounting fair value adjustments and an estimated tax rate of 37.57%. Direct acquisition expenses incurred by the Company during 2017, as noted above, are reversed for the purposes of this unaudited pro forma information. Furthermore, the unaudited pro forma information does not reflect management's estimate of any revenue-enhancing or anticipated cost-savings that could occur as a result of the acquisition.

Information in the following table is shown in thousands, except earnings per share:

Pro Forma (unaudited) Six Months Ended June 30, 2017 2016 \$46,834 \$45,318 13,116 17,259 15,693 14,670

Pro forma earnings per share:

Net interest income

Non-interest income

Net income

Basic \$1.02 \$0.96 Diluted \$1.01 \$0.95

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#### NOTE 3. SECURITIES AVAILABLE FOR SALE

The following is a summary of securities available for sale:

(In thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
June 30, 2017				
Securities available for sale				
Debt securities:				
Obligations of US Government sponsored enterprises	\$ 6,937	\$ 36	\$ —	\$6,973
Mortgage-backed securities:				
US Government-sponsored enterprises	456,840	3,344	4,133	456,051
US Government agency	77,869	720	527	78,062
Private label	744	174	7	911
Obligations of states and political subdivisions thereof	144,850	2,869	1,434	146,285
Corporate bonds	29,774	308	18	30,064
Total securities available for sale	\$ 717,014	\$ 7,451	\$ 6,119	\$718,346
December 31, 2016				
Securities available for sale				
Debt securities:				
Obligations of US Government sponsored enterprises	\$ —	\$ —	\$ —	\$—
Mortgage-backed securities:				
US Government-sponsored enterprises	330,635	2,682	4,865	328,452
US Government agency	76,722	797	613	76,906
Private label	936	207	11	1,132
Obligations of states and political subdivisions thereof	123,832	1,941	3,407	122,366
Corporate bonds	_	_	_	_
Total securities available for sale	\$ 532,125	\$ 5,627	\$ 8,896	\$528,856

The amortized cost and estimated fair value of available for sale ("AFS") securities segregated by contractual maturity at June 30, 2017 are presented below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations. Mortgage-backed securities are shown in total, as their maturities are highly variable.

	Available for sale			
	AmortizedFair			
(In thousands)	Cost	Value		
Within 1 year	\$3,595	\$3,615		
Over 1 year to 5 years	19,509	19,714		
Over 5 years to 10 years	72,053	73,287		
Over 10 years	621,857	621,730		
Total securities available for sale	\$717,014	\$718,346		

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Securities with unrealized losses, segregated by the duration of their continuous unrealized loss positions, are summarized as follows:

	Less Than Twelve MonthsOver Twelve Months Total						
(In thousands)	Gross Unrealized Losses	d Fair Value	Gross Unrealiz Losses	Fair Value	Gross Unreal Losses	value	
June 30, 2017							
Securities available for sale							
Debt securities:							
Obligations of US Government sponsored	\$ —	\$ —	\$ <i>—</i>	\$ <i>-</i>	<b>\$</b> —	<b>\$</b> —	
enterprises							
Mortgage-backed securities: US Government-sponsored enterprises	3,161	198,257	972	27,076	4,133	225,333	
US Government agency	3,101	37,729	136	5,774	527	43,503	
Private label		7	7	271	7	278	
Obligations of states and political subdivisions	0.55						
thereof	957	33,058	477	7,930	1,434	40,988	
Corporate bonds	18	4,025	_		18	4,025	
Total securities available for sale	\$ 4,527	\$ 273,076	\$ 1,592	\$ 41,051	\$6,119	\$314,127	
December 31, 2016							
Securities available for sale							
Debt securities:							
Obligations of US Government sponsored	\$ —	\$ —	\$ <i>-</i>	\$ <i>—</i>	¢	<b>\$</b> —	
enterprises	<b>ф</b> —	φ —	<b>Ф</b> —	<b>J</b> —	<b>J</b> —	<b>J</b> —	
Mortgage-backed securities:							
US Government-sponsored enterprises	4,369	197,914	496	10,120	4,865	208,034	
US Government agency	472	36,941	141	4,263	613	41,204	
Private label		107	11	312	11	419	
Obligations of states and political subdivisions thereof	3,252	76,803	155	3,916	3,407	80,719	
Corporate bonds			_	_		_	
Total securities available for sale	\$ 8,093	\$ 311,765	\$ 803	\$ 18,611	\$8,896	\$330,376	

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Securities Impairment: As a part of the Company's ongoing security monitoring process, the Company identifies securities in an unrealized loss position that could potentially be other-than-temporarily impaired. For the three and six months ended June 30, 2017 and 2016 the Company did not record any other-than-temporary impairment ("OTTI") losses.

Three Months Ended June 30. 2017 2016 \$1,697 \$2,793 Estimated credit losses as of March 31, Reductions for securities paid off during the period — 1.096 Estimated credit losses at end of the period \$1,697 \$1,697 Six Months Ended June 30, 2017 2016 \$1,697 \$3,180 Estimated credit losses as of prior year-end, Reductions for securities paid off during the period — 1.483

## Visa Class B Common Shares

Estimated credit losses at end of the period

The Company was a member of the Visa USA payment network and was issued Class B shares in connection with the Visa Reorganization and the Visa Inc. initial public offering in March 2008. The Visa Class B shares are transferable only under limited circumstances until they can be converted into shares of the publicly traded class of Visa stock. This conversion cannot happen until the settlement of certain litigation, which is indemnified by Visa members. Since its initial public offering, Visa has funded a litigation reserve based upon a change in the conversion ratio of Visa Class B shares into Visa Class A shares. At its discretion, Visa may continue to increase the conversion rate in connection with any settlements in excess of amounts then in escrow for that purpose and reduce the conversion rate to the extent that it adds any funds to the escrow in the future. Based on the existing transfer restriction and the uncertainty of the litigation, the Company has recorded its Visa Class B shares on its statements of condition at zero value for all reporting periods since 2008. At June 30, 2017, the Company owned 11,623 of Visa Class B shares with a then current conversion ratio to Visa Class A shares of 1.648 (or 19,158 Visa Class A shares). Upon termination of the existing transfer restriction and settlement of the litigation, and to the extent that the Company continues to own such Visa Class B shares in the future, the Company expects to record its Visa Class B shares at fair value.

\$1,697 \$1,697

For securities with unrealized losses, the following information was considered in determining that the impairments were not other-than-temporary:

#### **Debt Securities**

The Company expects to recover its amortized cost basis on all debt securities in its AFS portfolio. Furthermore, the Company does not intend to sell nor does it anticipate that it will be required to sell any of its securities in an unrealized loss position as of June 30, 2017, prior to this recovery. The Company's ability and intent to hold these securities until recovery is supported by the Company's strong capital and liquidity positions as well as its historically low portfolio turnover.

The following summarizes, by investment security type, the basis for the conclusion that the debt securities in an unrealized loss position within the Company's AFS were not other-than-temporarily impaired at June 30, 2017:

#### US Government-sponsored enterprises

At June 30, 2017, 283 out of the total 797 securities in the Company's portfolios of AFS US Government sponsored enterprises were in unrealized loss positions. Aggregate unrealized losses represented 1.8% of the amortized cost of

securities in unrealized loss positions. The Federal National Mortgage Association ("FNMA") and Federal Home Loan Mortgage Corporation ("FHLMC") guarantee the contractual cash flows of all of the Company's US government-sponsored enterprises. The securities are investment grade rated and there were no material underlying credit downgrades during the quarter. All securities are performing.

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#### US Government agencies

At June 30, 2017, 65 out of the total 208 securities in the Company's portfolios of AFS US Government agency securities were in unrealized loss positions. Aggregate unrealized losses represented 1.2% of the amortized cost of securities in unrealized loss positions. The Government National Mortgage Association ("GNMA") guarantees the contractual cash flows of all of the Company's US government agency securities. The securities are investment grade rated and there were no material underlying credit downgrades during the quarter. All securities are performing.

#### Private-label

At June 30, 2017, nine of the total 28 securities in the Company's portfolio of AFS private-label mortgage-backed securities were in unrealized loss positions. Aggregate unrealized losses represented 2.5% of the amortized cost of securities in unrealized loss positions. Based upon the foregoing considerations, and the expectation that the Company will receive all of the future contractual cash flows related to the amortized cost on these securities, the Company does not consider there to be any additional other-than-temporary impairment with respect to these securities.

#### Obligations of states and political subdivisions thereof

At June 30, 2017, 81 of the total 273 securities in the Company's portfolio of AFS municipal bonds and obligations were in unrealized loss positions. Aggregate unrealized losses represented 3.4% of the amortized cost of securities in unrealized loss positions. The Company continually monitors the municipal bond sector of the market carefully and periodically evaluates the appropriate level of exposure to the market. At this time, the Company feels the bonds in this portfolio carry minimal risk of default and the Company is appropriately compensated for that risk. There were no material underlying credit downgrades during the quarter. All securities are performing.

## Corporate bonds

At June 30, 2017, two out of 13 securities in the Company's portfolio of AFS corporate bonds were in an unrealized loss position. The aggregate unrealized loss represents 0.4% of the amortized cost of bonds in unrealized loss positions. The Company reviews the financial strength of all of these bonds and has concluded that the amortized cost remains supported by the expected future cash flows of these securities.

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#### NOTE 4. LOANS

The Company's loan portfolio is comprised of the following segments: commercial real estate, commercial and industrial, residential real estate, and consumer loans. Commercial real estate loans includes single and multi-family, commercial construction and land, and other commercial real estate classes. Commercial and industrial loans includes loans to commercial businesses, agricultural and other loans to farmers, and tax exempt loans. Residential real estate loans consists of mortgages for 1 to 4 family housing. Consumer loans include home equity loans, indirect auto and other installment lending.

The Company's lending activities are principally conducted in Maine, New Hampshire, and Vermont.

Total loans include business activity loans and acquired loans. Acquired loans are those loans acquired from Lake Sunapee Bank Group. The following is a summary of total loans:

	June 30, 20	17		December 31, 2016		
(In thousands)	Business Activities Loans	Acquired Loans	Total	Business Activities Loans	Acquired Loans Total	
Commercial Real Estate:						
Construction and land development	\$27,428	\$16,467	\$43,895	\$14,695	\$ -	-\$14,695
Other commercial real estate	403,326	291,363	694,689	403,424	_	403,424
Total Commercial Real Estate:	430,754	307,830	738,584	418,119		418,119
Commercial and Industrial:						
Other Commercial	158,434	80,067	238,501	103,586	_	103,586
Agricultural and other loans to farmers	31,459	_	31,459	31,808	_	31,808
Tax exempt	38,258	41,784	80,042	15,846		15,846
Total Commercial and Industrial:	228,151	121,851	350,002	151,240	_	151,240
Total Commercial Loans:	658,905	429,681	1,088,586	569,359	_	569,359
Residential Real Estate:						
Residential mortgages	549,578	611,254	1,160,832	506,612		506,612
Total Residential Real Estate:	549,578	611,254	1,160,832	506,612	_	506,612
Consumer:						
Home equity	47,762	68,707	116,469	46,921		46,921
Other consumer	7,693	3,067	10,760	6,172		6,172
Total Consumer:	55,455	71,774	127,229	53,093	_	53,093
Total Loans:	\$1,263,938	\$1,112,709	\$2,376,647	\$1,129,064	\$ -	_\$1,129,064

The carrying amount of the acquired loans at June 30, 2017 totaled \$1.113 billion. A subset of these loans was determined to have evidence of credit deterioration at acquisition date, which is accounted for in accordance with ASC 310-30. These purchased credit-impaired loans presently maintain a carrying value of \$15.6 million (and a note balance of \$21.1 million). These loans are evaluated for impairment through the periodic reforecasting of expected cash flows. Loans considered not impaired at acquisition date had a carrying amount of \$1.097 billion.

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The following table summarizes activity in the accretable yield for the acquired loan portfolio that falls under the purview of ASC 310-30, Accounting for Certain Loans or Debt Securities Acquired in a Transfer:

parties of the end of	m a riamorer.
	Three Months
	Ended June
	30,
(In thousands)	2017 2016
Balance at beginning of period	\$3,194 \$ —
Acquisitions	
Reclassification from nonaccretable difference for loans with improved cash flows	1,745 —
Accretion	(372 ) —
Balance at end of period	\$4,567 \$ —
	Six Months
	Six Months Ended June
(In thousands)	Ended June
(In thousands) Balance at beginning of period	Ended June 30,
	Ended June 30, 2017 2016
Balance at beginning of period	Ended June 30, 2017 2016 \$— \$ —
Balance at beginning of period Acquisitions	Ended June 30, 2017 2016 \$— \$ — 3,398 —
Balance at beginning of period Acquisitions Reclassification from nonaccretable difference for loans with improved cash flows	Ended June 30, 2017 2016 \$— \$ — 3,398 — 1,745 —

# Table of Contents

The following is a summary of past due loans at June 30, 2017 and December 31, 2016:

# **Business Activities Loans**

(in thousands) June 30, 2017	30-59 Days Past Due	s 60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Current	Total Loans	Past Due 90 days Accruin	and
Commercial Real Estate:								
Construction and land development	\$ —	\$ —	\$637	\$ 637	\$26,791	\$27,428	\$	
Other commercial real estate	640	200	635	1,475	401,851	403,326		
Total Commercial Real Estate:	640	200	1,272	2,112	428,642	430,754		
Commercial and Industrial:	2.016	20	150	4.004	154 420	150 424		
Other Commercial	3,816	29	159	4,004	154,430	158,434		
Agricultural and other loans to	84	105		189	31,270	31,459		
farmers Tay ayampt					38,258	38,258		
Tax exempt Total Commercial and Industrial:	3,900	<del></del>	 159	4 102	*	-	_	
Total Commercial and Industrial:	3,900	134	139	4,193	223,958	228,151	_	
Total Commercial Loans:	4,540	334	1,431	6,305	652,600	658,905		
Residential Real Estate:								
Residential mortgages	587	3,291	719	4,597	544,981	549,578	_	
Total Residential Real Estate:	587	3,291	719	4,597	544,981	549,578		
Consumer:								
Home equity	891	55	13	959	46,803	47,762		
Other consumer	104	14	9	127	7,566	7,693		
Total Consumer:	995	69	22	1,086	54,369	55,455	_	
Total Loans:	\$ 6,122	\$ 3,694	\$2,172	\$ 11,988	\$1,251,950	\$1,263,938	\$	

### Table of Contents

### **Business Activities Loans**

(in thousands)	30-59 Days Past Due	s 60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Current	Total Loans	Past Due > 90 days and Accruing
December 31, 2016 Commercial Real Estate:							
Construction and land development	\$ —	\$ —	<b>\$</b> —	\$ —	\$14,695	\$14,695	\$ —
Other commercial real estate	ֆ — 195	ъ — 554	ъ— 1,665	у — 2,414	401,010	403,424	φ —
Total Commercial Real Estate:	195	554	1,665	2,414	415,705	418,119	_
Commercial and Industrial:							
Other Commercial	61	45	201	307	103,279	103,586	
Agricultural and other loans to farmers	231	_	_	231	31,577	31,808	_
Tax exempt	_	_			15,846	15,846	
Total Commercial and Industrial:	292	45	201	538	150,702	151,240	_
Total Commercial Loans:	487	599	1,866	2,952	566,407	569,359	_
Residential Real Estate:							
Residential mortgages	4,484	429	938	5,851	500,761	506,612	
Total Residential Real Estate:	4,484	429	938	5,851	500,761	506,612	_
Consumer:							
Home equity	_	_	15	15	46,906	46,921	
Other consumer	103	1	6	110	6,062	6,172	
Total Consumer:	103	1	21	125	52,968	53,093	_
Total Loans:	\$ 5,074	\$ 1,029	\$2,825	\$ 8,928	\$1,120,136	\$1,129,064	\$ —

### Table of Contents

# Acquired Loans

(in thousands)	30-59 Days Past Due	60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Acquired Credit Impaired	Total Loans		-
June 30, 2017								
Commercial Real Estate:								
Construction and land development	\$ 21	\$ —	\$ —	\$ 21	\$300	\$16,467	\$	_
Other commercial real estate	400	56	196	652	10,416	291,363	—	
Total Commercial Real Estate:	421	56	196	673	10,716	307,830		
Commercial and Industrial:	450	246	22	720	1 017	00.067	_	
Other Commercial	459	246	33	738	1,217	80,067	6	
Agricultural and other loans to			_		_			
farmers						41 704		
Tax exempt	450	246		— 720		41,784	_	
Total Commercial and Industrial:	459	246	33	738	1,217	121,851	6	
Total Commercial Loans:	880	302	229	1,411	11,933	429,681	6	
Residential Real Estate:								
Residential mortgages	680	202	469	1,351	3,640	611,254		
Total Residential Real Estate:	680	202	469	1,351	3,640	611,254	—	
Consumer:								
Home equity	793	13		806	42	68,707		
Other consumer	15	13	3	31	19	3,067		
Total Consumer:	808	26	3	837	61	71,774		
Total Companier.				001	V-1	, , , ,		
Total Loans:	\$ 2,368	\$ 530	\$ 701	\$ 3,599	\$15,634	\$1,112,709	\$	6

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#### Non Accrual Loans

The following is summary information pertaining to non-accrual loans at June 30, 2017 and December 31, 2016:

(In thousands)	June 30 Busines Activiti Loans	ss Acquired	Total	December 31, 2016 Business Activities Total Loans		
Commercial Real Estate:						
Construction and land development	\$637	\$ —	\$637		\$ -	-\$
Other commercial real estate	1,257	197	1,454	2,564		2,564
Total Commercial Real Estate:	1,894	197	2,091	2,564	_	2,564
Commercial and Industrial:						
Other Commercial	191	33	224	284		284
Agricultural and other loans to farmers	46		46	31		31
Tax exempt						
Total Commercial and Industrial:	237	33	270	315		315
Total Commercial Loans:	2,131	230	2,361	2,879	_	2,879
Residential Real Estate:						
Residential mortgages	2,313	469	2,782	3,419		3,419
Total Residential Real Estate:	2,313	469	2,782	3,419		3,419
Consumer:						
Home equity	65		65	90		90
Other consumer	92	3	95	108		108
Total Consumer:	157	3	160	198	_	198
Total Loans:	\$4,601	\$ 702	\$5,303	\$6,496	\$ -	-\$6,496

### Table of Contents

Loans evaluated for impairment as of June 30, 2017 and December 31, 2016 were as follows:

Business Activities Loans					
(In thousands)	Commercial real estate	Commercial and industrial	Residential real estate	Consumer	Total
June 30, 2017					
Loans receivable: Balance at end of period					
Individually evaluated for impairment	\$ 3 916	\$ 479	\$ 1,858	\$ 61	\$6,314
Collectively evaluated	426,838	227,672	547,720	55,394	1,257,624
Total	\$ 430,754	\$ 228,151	\$ 549,578	\$ 55,455	\$1,263,938
Business Activities Loans					
(In thousands)	Commercial real estate	Commercial and industrial	Residential real estate	Consumer	Total
December 31, 2016					
Loans receivable:					
Balance at end of period Individually evaluated for impairment	\$ 4,481	\$ 486	\$ 1,709	\$ 33	\$6,709
Collectively evaluated	413,638	150,754	504,903	53,060	1,122,355
Total	\$ 418,119	\$ 151,240	\$ 506,612	\$ 53,093	\$1,129,064
Acquired Loans					
(In thousands)	Commercial real estate	Commercial and industrial	Residential real estate	Consumer	Total
June 30, 2017					
Loans receivable:					
Balance at end of period	ф	ф	ф	¢	¢.
Individually evaluated for impairment Purchased credit-impaired loans	\$ — 10,716	\$ — 1,217	\$— 3,640	\$— 60	\$— 15,633
Collectively evaluated	297,114	120,634	607,614	71,714	1,097,076
Total	\$ 307,830	\$ 121,851	\$611,254	\$ 71,774	\$1,112,709

### Table of Contents

The following is a summary of impaired loans at June 30, 2017 and December 31, 2016: Business Activities Loans

Dusiness retivities Louis	June 30	), 2017		
(In thousands)		Unpaid Principal ed Investment Balance	Rela	ted Allowance
With no related allowance:				
Construction and land development	\$—	\$ —	\$	
Commercial real estate other	2,522	2,701	_	
Commercial other	366	368	_	
Agricultural and other loans to farmers	69	73		
Tax exempt loans		_		
Residential real estate	1,700	1,855		
Home equity	13	13		
Consumer other	48	50	_	
With an allowance recorded:				
Construction and land development	\$637	\$ 2,562	\$	59
Commercial real estate other	757	812	321	
Commercial other	44	44	4	
Agricultural and other loans to farmers				
Tax exempt loans			_	
Residential real estate	158	158	10	
Home equity		_		
Consumer other				
m . 1				
Total				
Commercial real estate	-	\$ 6,075	\$	380
Commercial and industrial	479	485	4	
Residential real estate	1,858	2,013	10	
Consumer	61	63	_	
Total impaired loans	\$6,314	\$ 8,636	\$	394

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### **Business Activities Loans**

Dusiness retrittes Louis	Decem	ber 31, 2016	
(In thousands)	Record	Unpaid Principal ed Investment Balance	Related Allowance
With no related allowance:			
Construction and land development	<b>\$</b> —	\$ —	\$ —
Commercial real estate other	2,831	2,919	_
Commercial other	130	130	_
Agricultural and other loans to farmers	139	139	_
Tax exempt loans			_
Residential real estate	1,387	1,504	
Home equity	16	16	_
Consumer other	2	2	
With an allowance recorded:			
Construction and land development	<b>\$</b> —	\$ —	\$ —
Commercial real estate other	1,650	3,575	193
Commercial other	217	367	173
Agricultural and other loans to farmers		_	_
Tax exempt loans		_	_
Residential real estate	322	322	49
Home equity			_
Consumer other	15	15	9
Total			
Commercial real estate	\$4,481	\$ 6,494	\$ 193
Commercial and industrial	486	636	173
Residential real estate	1,709	1,826	49
Consumer	33	33	9
Total impaired loans	\$6,709	\$ 8,989	\$ 424

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The following is a summary of the average recorded investment and interest income recognized on impaired loans as of June 30, 2017 and 2016:

D .	A	т .
Riiginegg	Activities	Loan
Dusiness	1 ICH VILICS	Louis

Dusiness Activities Loan							
	Six Months Ended June 30,			Six Months Ended June 30,			
	2017			2016			
(in thousands)	Average I	Recas	dedasis Interest	Average RecondhoBasis Interes			
(iii tiiousaiius)	Investmen	nt Inco	ome Recognized	Investment	Incon	ne Recognized	
With no related allowance:							
Construction and land development	\$ —	\$		\$ —	\$		
Commercial real estate other	2,499	64		1,850	32		
Commercial other	349	6		92	2		
Agricultural and other loans to farmers	70	1		128	3		
Tax exempt loans	_						
Residential real estate	2,130	21		1,214	17		
Home equity	13			16			
Consumer other	64	2		_	_		
With an allowance recorded:							
Construction and land development	\$ 637	\$		\$ 865	\$		
Commercial real estate other	772			482			
Commercial other	44	1		221			
Agricultural and other loans to farmers	_						
Tax exempt loans	_						
Residential real estate	156	5		513	_		
Home equity	_						
Consumer other	_	_		7	_		
Total							
Commercial real estate	\$ 3,908	\$	64	\$ 3,197	\$	32	
Commercial and industrial	463	8		441	5		
Residential real estate	2,286	26		1,727	17		
Consumer	77	2		23	_		
Total impaired loans	\$ 6,734	\$	100	\$ 5,388	\$	54	

#### Troubled Debt Restructuring Loans

The Company's loan portfolio also includes certain loans that have been modified in a Troubled Debt Restructuring ("TDR"), where economic concessions have been granted to borrowers who have experienced or are expected to experience financial difficulties. These concessions typically result from the Company's loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance, or other actions. Certain TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months. TDRs are evaluated individually for impairment and may result in a specific allowance amount allocated to an individual loan.

#### **Table of Contents**

The following tables include the recorded investment and number of modifications identified during the three and six months ended June 30, 2017 and for the three and six months ended June 30, 2016, respectively. The table includes the recorded investment in the loans prior to a modification and also the recorded investment in the loans after the loans were restructured. The modifications for the three and six months ended June 30, 2017 were attributable to interest rate concessions, maturity date extensions, reamortization or a combination of two concessions. The modifications for the three and six months ending June 30, 2016 were attributable to interest rate concessions, maturity date extensions or a combination of both.

maturity date extensions of a c	ZOH	ioman				20	2017
				Months 1			
(Dollars in thousands)			Pre Numl Ou Modi Inv	e-Modification of the control of the	ntion Recorded	Post Outs Inve	-Modification standing Recorded estment
Troubled Debt Restructurings							
Commercial installment			<b>—</b> \$			\$	_
Agricultural and other loans to	) fa	rmers	1 19			18	
Commercial real estate			2 245	5		245	
Residential real estate			1 118			117	
Home equity			1 13			13	
Consumer other						_	
Total			5 \$	395		\$	393
10141	Т	hree M		Ended Jun	e 30, 201		373
							ation
(Dollars in thousands)	N	umber	of anding	Recorded	Outetan	dina l	ation Recorded
(Donars in thousands)	M	Iodifica	ations	Recorded	Invector	unig i ent	Recorded
Troubled Debt Restructurings		mves	tilicilt		mvesui	CIII	
Commercial real estate	1	\$	30		\$	30	
Total	1	Ф \$	30		\$ \$	30	
Total	1	φ	30		φ	30	
			Civ M	Ionths En	dad Juna	30 20	)17
(Dollars in thousands)			Numi	er of	lliOII Dagardad	Pust	-Modification standing Recorded
(Donars in thousands)			Mogi	fications	Recorded	Invo	estment
Translad Dalet Daaten atuuin aa			IIIV	estillelli		mve	stillelit
Troubled Debt Restructurings			1 ¢	90		ф	77
Commercial installment	. c.		1 \$	80			77
Agricultural and other loans to	) Ia	rmers	1 19	_		18	
Commercial real estate			2 245			245	
Residential real estate			3 692	2		682	
Home equity			1 13			13	
Consumer other			1 38	4.00=		37	4.050
Total			9 \$	1,087		\$	1,072
			~				
				Ionths En			
			$\mathbf{p_{re}}$	-Modifice	ation	Post	-Modification
(Dollars in thousands)			$\mathbf{p_{re}}$	-Modifice	ation	Post	-Modification
			$\mathbf{p_{re}}$	-Modifice	ation	Post	
Troubled Debt Restructurings			Pre Numl Ou Modi Inv	e-Modifica per of tstanding fications estment	ation	Post Outs Inve	-Modification standing Recorded estment
Troubled Debt Restructurings Commercial real estate			Pre Numl Ou Modi Inv	-Modifice	ation	Post Outs Inve	-Modification
Troubled Debt Restructurings	o fa	armers	Pre Numl Ou Modi Inv	e-Modifica per of tstanding fications estment	ation	Post Outs Inve	-Modification standing Recorded estment

For the three and six months ended June 30, 2017, there were no loans that were restructured that had subsequently defaulted during the period.

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**Business Activities Loans** 

The evaluation of certain loans individually for specific impairment includes loans that were previously classified as TDRs or continue to be classified as TDRs.

As of June 30, 2017, the Company maintained foreclosed residential real estate property with a fair value of \$122 thousand. Additionally, residential mortgage loans collateralized by real estate property that are in the process of foreclosure as of June 30, 2017 and December 31, 2016 totaled \$991 thousand and \$2.4 million, respectively. As of December 31, 2016, foreclosed residential real estate property totaled \$90 thousand.

At or for the six months ended June 30, 2017

#### NOTE 5. LOAN LOSS ALLOWANCE

Activity in the allowance for loan losses for the six months ended June 30, 2017 and 2016 was as follows:

Business Tienvines Bouns	110 01 10	or the six ino		uns emaca s	-	ne 50, 2017	
(In thousands)	Commer	and	al	Residentia real estate		Consumer	Total
Balance at beginning of period	\$5,145	\$ 1,952		\$ 2,721		\$ 601	\$10,419
Charged-off loans	(147)	(189	)	(226	)	(17)	(579)
Recoveries on charged-off loans	3	2		64		2	71
Provision/(releases) for loan losses	502	345		560		15	1,422
Balance at end of period	\$5,503	\$ 2,110		\$ 3,119		\$ 601	\$11,333
Individually evaluated for impairment	380	4		10		_	394
Collectively evaluated	5,123	2,106		3,109		601	10,939
Total	\$5,503	\$ 2,110		\$ 3,119		\$ 601	\$11,333

Business Activities Loans	At or for the six months ended June 30, 2016						
(In thousands)	Commer real esta	and	Residential real estate	Consumer	Total		
Balance at beginning of period	\$4,430	\$ 1,590	\$ 2,747	\$ 672	\$9,439		
Charged-off loans	(34)	(90)	(122)	(17)	(263)		
Recoveries on charged-off loans	13	44	28	15	100		
Provision/(releases) for loan losses	451	157	30	(23)	615		
Balance at end of period	\$4,860	\$ 1,701	\$ 2,683	\$ 647	\$9,891		
Individually evaluated for impairment	103	175	54	38	370		
Collectively evaluated	4,757	1,526	2,629	609	9,521		
Total	\$4,860	\$ 1,701	\$ 2,683	\$ 647	\$9,891		

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Acquired Loans	At or for the six months ended June 30, 2017						
(In thousands)	Commercial Commercial and real estate industrial	Residential real estate	Consumer Total				
Balance at beginning of period	\$— \$  —	\$ —	\$ _\$_				
Charged-off loans		_					
Recoveries on charged-off loans							
Provision/(releases) for loan losses	51 24	34	<b>—</b> 109				
Balance at end of period	\$51 \$ 24	\$ 34	\$ -\$109				
Individually evaluated for impairment	51 24	34	<b>—</b> 109				
Collectively evaluated							
Total	\$51 \$ 24	\$ 34	\$\$109				

There were no loans meeting the definition of acquired for the six month period ending June 30, 2016

Loan Origination/Risk Management: The Bank has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. The Bank's board of directors reviews and approves these policies and procedures on a regular basis. A reporting system supplements the review process by providing management and the Bank's board of directors with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and non-performing loans and potential problem loans. The Bank seeks to diversify the loan portfolio as a means of managing risk associated with fluctuations in economic conditions.

Credit Quality Indicators/Classified Loans: In monitoring the credit quality of the portfolio, management applies a credit quality indicator and uses an internal risk rating system to categorize commercial loans. These credit quality indicators range from one through nine, with a higher number correlating to increasing risk of loss. These ratings are used as inputs to the calculation of the allowance for loan losses. Consistent with regulatory guidelines, the Bank provides for the classification of loans which are considered to be of lesser quality as substandard, doubtful, or loss (i.e. risk rated 7, 8 and 9, respectively).

The following are the definitions of the Bank's credit quality indicators:

Pass: Loans within all classes of commercial portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual terms of the loan agreement. Management believes that there is a low risk of loss related to these loans that are considered pass.

Special mention: Loans that do not expose the Bank to risk sufficient to warrant classification in one of the subsequent categories, but which possess some weaknesses, are designated as special mention. A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution's credit position at some future date. This might include loans which the lending officer may be unable to supervise properly because of: (i) lack of expertise, inadequate loan agreement; (ii) the poor condition of or lack of control over collateral; or (iii) failure to obtain proper documentation or any other deviations from prudent lending practices. Economic or market conditions which may, in the future, affect the obligor may warrant special mention of the asset. Loans for which an adverse trend in t