

Edgar Filing: CENTURYTEL INC - Form 8-K

CENTURYTEL INC  
Form 8-K  
January 31, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) January 30, 2003

CenturyTel, Inc.

(Exact name of registrant as specified in its charter)

Louisiana (State or other jurisdiction of incorporation)	1-7784 (Commission File Number)	72-0651161 (IRS Employer Identification No.)
---	---------------------------------------	--

100 CenturyTel Drive, Monroe, Louisiana (Address of principal executive offices)	71203 (Zip Code)
---	---------------------

Registrant's telephone number, including area code (318) 388-9000

-----  
Item 5. Other Events.

On January 30, 2003, CenturyTel, Inc. issued a press release announcing its fourth quarter 2002 consolidated operating results and financial guidance for 2003. The entire text of the release is reproduced below:

FOR IMMEDIATE RELEASE  
January 30, 2003

FOR MORE INFORMATION CONTACT:  
Media: Patricia Cameron 318.388.9674  
patricia.cameron@centurytel.com  
Investors: Tony Davis 318.388.9525  
tony.davis@centurytel.com

CenturyTel Achieves Strong Fourth Quarter Results  
-----

Monroe, LA. . . CenturyTel, Inc. (NYSE Symbol: CTL) announces operating results for fourth quarter 2002.

- o Revenues from continuing operations increased 34.8% to \$585.9 million.
- o Earnings from continuing operations before interest, taxes, depreciation and amortization (EBITDA), excluding nonrecurring items, rose 39.5% to \$306.2 million.
- o Income from continuing operations, excluding nonrecurring items, climbed 67.2% to \$84.0 million.

## Edgar Filing: CENTURYTEL INC - Form 8-K

- o Diluted earnings per share, excluding nonrecurring items, increased 13.5% to \$.59.
- o Free cash flow, excluding nonrecurring items, was \$79.9 million.

---

### Fourth Quarter Highlights

(Excluding nonrecurring items)

(In thousands, except per share  
and customer amounts)

	Quarter Ended 12/31/02	Quarter Ended 12/31/01	% Change
Revenues from continuing operations (1)	\$ 585,879	\$ 434,679	34.8%
EBITDA from continuing operations (2)	\$ 306,192	\$ 219,485	39.5%
Income from continuing operations (2)	\$ 83,964	\$ 50,221 (3)	67.2%
Net Income	\$ 85,074	\$ 74,386 (3)	14.4%
Diluted Earnings Per Share from continuing operations (2)	\$ .59	\$ .35 (3)	68.6%
Diluted Earnings Per Share	\$ .59	\$ .52 (3)	13.5%
Average Diluted Shares Outstanding	143,380	\$ 142,427	.7%
Telephone Revenues (1)	\$ 519,427	\$ 388,853	33.6%
Other Operations Revenues	\$ 66,452	\$ 45,826	45.0%
Telephone Access Lines (1)	2,414,564	1,797,643	34.3%
Long Distance Customers	648,797	465,872	39.3%

---

(1) Reflects the acquisition of access lines in 2002 that generated \$130.0 million of telephone revenues during the fourth quarter.

(2) Includes corporate overheads previously allocated to discontinued operations.

(3) As adjusted to reflect the after-tax effect of eliminating goodwill amortization in accordance with SFAS 142.

"The fourth quarter results include a full quarter's impact of the Alabama and Missouri properties acquired from Verizon during the third quarter," Glen F. Post, III, chairman and chief executive officer, said. "These markets are making strong contributions to revenue and operating cash flow and we are pleased with our early success in offering CenturyTel's bundled services in these markets."

Consolidated revenues from continuing operations for the fourth quarter rose 34.8% to \$585.9 million from \$434.7 million. EBITDA from continuing operations, excluding nonrecurring items, grew to \$306.2 million from \$219.5 million, representing a consolidated EBITDA margin of 52.3% during the quarter. Income from continuing operations for the quarter, excluding nonrecurring items, increased 67.2% to \$84.0 million from \$50.2 million (as adjusted) in fourth quarter 2001. Diluted earnings per share from continuing operations, excluding nonrecurring items, increased 68.6% to \$.59 from \$.35 (as adjusted). Diluted earnings per share, excluding nonrecurring items, increased 13.5% to \$.59 from \$.52 (as adjusted).

Telephone revenues grew 33.6% to \$519.4 million during the quarter, compared with \$388.9 million in fourth quarter 2001. Increases in telephone revenues and telephone operating expenses were primarily due to the Verizon acquisitions. In our legacy markets, growth in vertical services and interstate

## Edgar Filing: CENTURYTEL INC - Form 8-K

revenues were offset by declines in intrastate access and toll revenues. Telephone operating income increased 35.8% to \$176.8 million from \$130.2 million (as adjusted), and telephone EBITDA rose 33.3% to \$289.8 million from \$217.4 million a year ago. CenturyTel's fourth quarter telephone EBITDA margin was 55.8% while the operating income margin was 34.0%.

Other Operations revenues grew 45.0% to \$66.5 million during fourth quarter 2002, compared with \$45.8 million in fourth quarter 2001. CenturyTel's long distance revenues increased \$10.5 million, or 34.7%, to \$40.7 million. CenturyTel now serves 648,800 long distance customers. Internet revenues increased 44.1% to \$16.4 million in fourth quarter 2002 from \$11.4 million in fourth quarter 2001. The Internet business generated operating cash flow of \$800,000 for the quarter compared to negative operating cash flow of \$1.4 million for the fourth quarter 2001. CenturyTel CLEC revenues increased \$4.2 million, principally as a result of the acquisition of CLEC operations in February 2002.

"The deployment of long distance service to our newly acquired customers in Alabama and Missouri has been very successful as reflected in our 15.9% long distance penetration rate for those properties in less than six months," Post said. "Across all our markets, we added almost 64,000 long distance customers during the quarter, a record number for CenturyTel."

For fourth quarter 2002, in accordance with generally accepted accounting principles (GAAP), the Company reported net income of \$44.3 million, or \$.31 per diluted share, compared to net income of \$63.8 million (as adjusted), or \$.45 per diluted share in fourth quarter 2001. Fourth quarter 2002 reflects a \$39.0 million after-tax charge associated with the redemption on October 15, 2002, of the Company's \$400 million Series I remarketable senior notes. See the accompanying financial information for additional nonrecurring items that affected the periods ending December 31, 2002 and 2001.

For the full year 2002, income from continuing operations, excluding nonrecurring items, increased 40.7% to \$244.9 million from \$174.1 million in 2001 (as adjusted) and diluted earnings per share from continuing operations, excluding nonrecurring items, increased 40.2% to \$1.71 from \$1.22 (as adjusted). Consolidated revenues from continuing operations, excluding nonrecurring items, increased 17.9% to \$1.980 billion from \$1.680 billion while EBITDA, excluding non-recurring items, was \$1.012 billion compared to \$840.4 million a year ago, a 20.4% increase. Diluted earnings per share, excluding non-recurring items, was \$2.27 for 2002 compared to \$1.98 for 2001 (as adjusted). Included in the \$2.27 for 2002 is a contribution of approximately \$.08 related to the discontinuation of wireless depreciation due to the accounting treatment of the Company's wireless business as discontinued operations effective March 19, 2002.

For the year 2002, prepared in accordance with GAAP, the Company reported net income of \$801.6 million, or \$5.61 per diluted share, compared to net income of \$399.3 million, or \$2.81 per diluted share for the year 2001 (as adjusted).

Guidance for 2003. Giving effect to a full year's operations of the Verizon properties, anticipated increases in pension expense and pre- and post-retirement medical costs, and anticipated amortization expense and operating costs as we convert to our new billing and customer care system, CenturyTel expects diluted earnings per share to be in the range of \$2.05 to \$2.15 for the full year 2003. This compares to diluted earnings per share from continuing operations (which excludes our discontinued wireless operations) for the full year 2002 of \$1.71 per share.

For first quarter 2003, CenturyTel expects total revenues of \$568 million to \$583 million, operating cash flow of \$285 million to \$295 million, and diluted earnings per share of \$.49 to \$.53. All these figures exclude nonrecurring items.

Edgar Filing: CENTURYTEL INC - Form 8-K

In addition to historical information, this release includes forward-looking statements, estimates and projections that are based on current expectations only, and are subject to a number of risks, uncertainties and assumptions, many of which are beyond the control of CenturyTel. Actual events and results may differ materially from those anticipated, estimated or projected if one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect. Factors that could affect actual results include but are not limited to: the Company's ability to effectively manage its growth, including successfully integrating newly acquired businesses into its operations, hiring adequate numbers of qualified staff and successfully upgrading its billing and other information systems; the inherent risk of rapid technological change; the effects of on-going changes in the regulation of the Company or the communications industry generally; the effects of greater than anticipated competition in the Company's markets; possible changes in the demand for, or pricing of, the Company's products and services; the Company's ability to successfully introduce new offerings on a timely and cost-effective basis; higher than anticipated interest rates; the Company's ability to collect its receivables from financially troubled communications companies; and the effects of more general factors such as changes in overall market or economic conditions or in legislation, regulation or public policy. These and other uncertainties related to the Company's business are described in greater detail in the Company's Annual Report on Form 10-K for the year ended December 31, 2001. The information contained in this release is as of January 30, 2003. The Company undertakes no obligation to update or revise any of this information whether as a result of new information, future events or developments, or otherwise.

CenturyTel's management will host a conference call at 10:30 A.M. Central time today. Interested parties can access the call by dialing 800.729.6845 and the call will be accessible for replay by calling 800.642.1687 and entering the conference-id number: 7493017. Investors can also listen to CenturyTel's earnings conference call and replay by accessing the Company's Web site at ([www.centurytel.com](http://www.centurytel.com))

CenturyTel, Inc. provides communications services including local, long distance, Internet access and data services to more than 3 million customers in 22 states. The company, headquartered in Monroe, Louisiana, is publicly traded on the New York Stock Exchange under the symbol CTL, and is included in the S&P 500 Index. CenturyTel is the 8th largest local exchange telephone company, based on access lines, in the United States. Visit CenturyTel's corporate Web site at [www.centurytel.com](http://www.centurytel.com).

CenturyTel, Inc.  
 CONSOLIDATED STATEMENTS OF INCOME  
 THREE MONTHS ENDED DECEMBER 31, 2002 AND 2001  
 (UNAUDITED)

	Three months ended December 31, 2002			Three months ended December 31, 2001		
	As reported	Less non-recurring items	As adjusted excluding non-recurring items	As reported	Less non-recurring items	As adjusted excluding non-recurring items
In thousands, except per share amounts						

Edgar Filing: CENTURYTEL INC - Form 8-K

TELEPHONE OPERATIONS

Operating revenues						
Local service	\$ 186,248	-	186,248	124,246	-	124,246
Network access	285,978	-	285,978	228,589	-	228,589
Other	47,201	-	47,201	36,018	-	36,018
	519,427	-	519,427	388,853	-	388,853
Operating expenses						
Plant operations	127,957	-	127,957	94,486	-	94,486
Customer operations	45,018	-	45,018	30,861	-	30,861
Corporate and other	56,655	-	56,655	46,154	-	46,154
Depreciation and amortization	112,980	-	112,980	101,660	-	101,660
	342,610	-	342,610	273,161	-	273,161
Telephone operating income	176,817	-	176,817	115,692	-	115,692

OTHER OPERATIONS

Operating revenues						
Long distance	40,665	-	40,665	30,199	-	30,199
Internet	16,402	-	16,402	11,379	-	11,379
Other	9,385	-	9,385	4,248	-	4,248
	66,452	-	66,452	45,826	-	45,826
Operating expenses						
Cost of sales and other	49,258	1,929 (1)	47,329	37,870	-	37,870
Depreciation and amortization	4,901	-	4,901	2,515	-	2,515
	54,159	1,929	52,230	40,385	-	40,385
Other operating income	12,293	(1,929)	14,222	5,441	-	5,441
Corporate overhead costs allocable to discontinued operations	-	-	-	(5,337)	-	(5,337)
TOTAL OPERATING INCOME	189,110	(1,929)	191,039	115,796	-	115,796
OTHER INCOME (EXPENSE)						
Interest expense	(57,019)	-	(57,019)	(52,024)	-	(52,024)
Other income and expense	(63,458)	(60,730) (2)	(2,728)	(3,486)	(3,000) (4)	(486)
Income tax expense	(25,398)	21,930 (3)	(47,328)	(23,629)	1,050 (5)	(24,679)
INCOME FROM CONTINUING OPERATIONS	43,235	(40,729)	83,964	36,657	(1,950)	38,607
DISCONTINUED OPERATIONS, NET OF TAX	1,110	-	1,110	13,106	(8,615) (6)	21,721

Edgar Filing: CENTURYTEL INC - Form 8-K

NET INCOME	\$	44,345	(40,729)	85,074	49,763	(10,565)	60,328
Add: After tax effect of goodwill amorti- zation		-	-	-	14,058	-	14,058
NET INCOME, as adjusted	\$	44,345	(40,729)	85,074	63,821	(10,565)	74,386

BASIC EARNINGS PER SHARE

From continuing operations	\$	0.30	(0.29)	0.59	0.26	(0.01)	0.27
From continuing operations, as adjusted	\$	0.30	(0.29)	0.59	0.34	(0.01)	0.36
From discontinued operations	\$	0.01	-	0.01	0.09	(0.06)	0.15
From discontinued operations, as adjusted	\$	0.01	-	0.01	0.11	(0.06)	0.17
Basic earnings per share	\$	0.31	(0.29)	0.60	0.35	(0.07)	0.43
Basic earnings per share, as adjusted	\$	0.31	(0.29)	0.60	0.45	(0.07)	0.53

DILUTED EARNINGS PER SHARE

From continuing operations	\$	0.30	(0.28)	0.59	0.26	(0.01)	0.27
From continuing operations, as adjusted	\$	0.30	(0.28)	0.59	0.34	(0.01)	0.35
From discontinued operations	\$	0.01	-	0.01	0.09	(0.06)	0.15
From discontinued operations, as adjusted	\$	0.01	-	0.01	0.11	(0.06)	0.17
Diluted earnings per share	\$	0.31	(0.28)	0.59	0.35	(0.07)	0.42
Diluted earnings per share, as adjusted	\$	0.31	(0.28)	0.59	0.45	(0.07)	0.52

SHARES OUTSTANDING

Basic	142,465	142,465	140,909	140,909
Diluted	143,380	143,380	142,427	142,427

DIVIDENDS PER  
COMMON SHARE

\$	0.0525	0.0525	0.0500	0.0500
----	--------	--------	--------	--------

NONRECURRING ITEMS

- (1) - Write off costs associated with abandoned project
- (2) - Redemption premium on remarketable notes, net of unamortized premium (\$59.9 million), and write-off of nonoperating investment (\$781,000)
- (3) - Tax effect of items (1) and (2)
- (4) - Costs to defend unsolicited takeover proposal
- (5) - Tax effect of item (4)
- (6) - Unfavorable nonrecurring charge in cellular partnership in which the Company owned a minority interest, net of tax

Edgar Filing: CENTURYTEL INC - Form 8-K

CenturyTel, Inc.  
CONSOLIDATED STATEMENTS OF INCOME  
YEAR ENDED DECEMBER 31, 2002 AND 2001  
(UNAUDITED)

In thousands, except per share amounts	Year ended December 31, 2002			Year ended December 31, 2001		
	As reported	Less non- recurring items	As adjusted excluding non- recurring items	As reported	Less non- recurring items	As adjusted excluding non- recurring items
<b>TELEPHONE OPERATIONS</b>						
Operating revenues						
Local service	\$ 604,580	-	604,580	491,529	-	491,529
Network access	972,303	(7,645) (1)	979,948	874,458	-	874,458
Other	156,709	-	156,709	139,746	-	139,746
	1,733,592	(7,645)	1,741,237	1,505,733	-	1,505,733
Operating expenses						
Plant operations	433,187	-	433,187	380,466	2,000 (8)	378,466
Customer operations	148,502	-	148,502	117,080	-	117,080
Corporate and other	211,924	15,000 (2)	196,924	186,483	-	186,483
Depreciation and amortization	396,866	-	396,866	398,284	-	398,284
	1,190,479	15,000	1,175,479	1,082,313	2,000	1,080,313
Telephone operating income	543,113	(22,645)	565,758	423,420	(2,000)	425,420
<b>OTHER OPERATIONS</b>						
Operating revenues						
Long distance	146,536	-	146,536	117,363	-	117,363
Internet	58,665	-	58,665	39,057	-	39,057
Other	33,203	-	33,203	17,351	-	17,351
	238,404	-	238,404	173,771	-	173,771
Operating expenses						
Cost of sales and other	180,076	1,929 (3)	178,147	142,919	-	142,919
Depreciation and amortization	14,760	-	14,760	8,754	-	8,754
	194,836	1,929	192,907	151,673	-	151,673
Other operating income	43,568	(1,929)	45,497	22,098	-	22,098

Edgar Filing: CENTURYTEL INC - Form 8-K

Corporate overhead costs allocable to discontinued operations	(11,275)	-	(11,275)	(20,213)	-	(20,213)
<hr/>						
TOTAL OPERATING INCOME	575,406	(24,574)	599,980	425,305	(2,000)	427,305
OTHER INCOME (EXPENSE)						
Nonrecurring gains and losses	3,709	3,709 (4)	-	33,043	33,043 (9)	-
Interest expense	(221,845)	-	(221,845)	(225,523)	-	(225,523)
Other income and expense	(63,814)	(63,730) (5)	(84)	31	(6,000) (10)	6,031
Income tax expense	(103,537)	29,608 (6)	(133,145)	(88,710)	(8,666) (11)	(80,044)
<hr/>						
INCOME FROM CONTINUING OPERATIONS	189,919	(54,987)	244,906	144,146	16,377	127,769
DISCONTINUED OPERATIONS, NET OF TAX	611,705	531,625 (7)	80,080	198,885	100,993 (12)	97,892
<hr/>						
NET INCOME	\$ 801,624	476,638	324,986	343,031	117,370	225,661
Add: After tax effect of goodwill amortization	-	-	-	56,266	-	56,266
<hr/>						
NET INCOME, as adjusted	\$ 801,624	476,638	324,986	399,297	117,370	281,927
<hr/>						
<b>BASIC EARNINGS PER SHARE</b>						
From continuing operations	\$ 1.34	(0.39)	1.73	1.02	0.12	0.90
From continuing operations, as adjusted	\$ 1.34	(0.39)	1.73	1.35	0.12	1.23
From discontinued operations	\$ 4.32	3.75	0.57	1.41	0.72	0.70
From discontinued operations, as adjusted	\$ 4.32	3.75	0.57	1.48	0.72	0.77
Basic earnings per share	\$ 5.66	3.37	2.29	2.43	0.83	1.60
Basic earnings per share, as adjusted	\$ 5.66	3.37	2.29	2.83	0.83	2.00
<b>DILUTED EARNINGS PER SHARE</b>						
From continuing operations	\$ 1.33	(0.38)	1.71	1.01	0.12	0.90
From continuing operations, as adjusted	\$ 1.33	(0.38)	1.71	1.34	0.12	1.22
From discontinued operations	\$ 4.28	3.72	0.56	1.40	0.71	0.69
From discontinued operations, as						



Edgar Filing: CENTURYTEL INC - Form 8-K

Other	521,292	446,920
Accumulated depreciation	(3,337,547)	(3,003,033)
Net property, plant and equipment	3,329,028	2,736,142
INVESTMENTS AND OTHER ASSETS		
Excess cost of net assets acquired	3,629,898	2,087,158
Other	503,775	420,043
Total investments and other assets	4,133,673	2,507,201
ASSETS HELD FOR SALE		
	11,805	845,428
TOTAL ASSETS	\$ 7,770,408	6,318,684
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Short-term debt and current maturities of long-term debt	\$ 70,737	1,008,834
Other current liabilities	317,367	230,048
Total current liabilities	388,104	1,238,882
LONG-TERM DEBT	3,578,132	2,087,500
DEFERRED CREDITS AND OTHER LIABILITIES	716,168	506,052
LIABILITIES RELATED TO ASSETS HELD FOR SALE	-	148,870
STOCKHOLDERS' EQUITY	3,088,004	2,337,380
TOTAL LIABILITIES AND EQUITY	\$ 7,770,408	6,318,684

CAPITAL EXPENDITURES  
YEAR ENDED DECEMBER 31, 2002 AND 2001

	Year Ended December 31, 2002	2001	Increase (Decrease)
(in thousands)			
CAPITAL EXPENDITURES			
Telephone	\$ 319,536	351,010	(9.0%)
Wireless (discontinued operations)	27,242	71,212	(61.7%)
Other	66,731	84,505	(21.0%)
Total capital expenditures	\$ 413,509	506,727	(18.4%)

CAPITAL EXPENDITURES  
THREE MONTHS ENDED DECEMBER 31, 2002 AND 2001

Three Months Ended December 31, Increase

Edgar Filing: CENTURYTEL INC - Form 8-K

	2002	2001	(Decrease)
-----			
(in thousands)			
CAPITAL EXPENDITURES			
Telephone	\$ 98,209	102,179	(3.9%)
Wireless (discontinued operations)	-	18,690	(100.0%)
Other	17,284	1,603	978.2%
-----			
Total capital expenditures	\$ 115,493	122,472	(5.7%)
=====			

-----

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CenturyTel, Inc.

January 31, 2003

By: /s/ Neil A. Sweasy

-----  
Neil A. Sweasy  
Vice President and Controller