

EXPEDITORS INTERNATIONAL OF WASHINGTON INC  
Form DEFA14A  
April 18, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A  
Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. 1)  
Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to Section 240.14a-12  
Expeditors International of Washington, Inc.  
(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

Fee paid previously with preliminary materials.

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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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## EXPLANATORY NOTE

This Amendment No. 1 to Schedule 14A (“Amendment No. 1”) is being filed to amend Expeditors International of Washington, Inc.’s definitive proxy statement for its 2017 Annual Meeting of Stockholders (“Proxy Statement”), which was filed with the Securities and Exchange Commission on March 23, 2017, in order to (i) clarify the potential termination payments due to Expeditors’ named executive officers and (ii) to amend the originally stated dollar amounts in the table, set forth under the heading “Potential Payments upon Termination & Change in Control” on page 33 of the Proxy Statement. No other changes have been made to the Proxy Statement, and this Amendment No. 1 has not been updated to reflect events occurring subsequent to the filing of the Proxy Statement.

The table included under the heading “Potential Payments upon Termination & Change in Control” in the Proxy Statement on page 33 of the Proxy Statement is amended in its entirety to read as follows:

The following table and accompanying narrative illustrates the payments that would be due to each of the NEO under several possible scenarios.

Name	Column 1 Accelerated vesting of Stock options Based on Change in Control Shares	Column 2 Resign or Terminated for Cause <sup>(2)</sup> Realized Gain <sup>(1)</sup>	Column 3 Terminated for Cause with Non-Compete Agreement <sup>(2)</sup>	Column 4 Terminated Without Cause <sup>(3)</sup>	
Jeffrey S. Musser	322,250	\$2,051,275	\$—	\$50,000	\$1,979,691
Phil M. Coughlin	214,350	\$1,369,710	\$—	\$50,000	\$1,772,458
Eugene K. Alger	154,750	\$1,001,300	\$—	\$50,000	\$1,704,278
Daniel R. Wall	146,750	\$919,935	\$—	\$50,000	\$1,521,266
Bradley S. Powell	156,000	\$1,009,800	\$—	\$50,000	\$1,703,380

1. The realized gain was calculated based on a closing market price of the Company’s common stock of \$52.96 per share at December 31, 2016, multiplied by the number of each NEO unvested stock options at that date, which would immediately vest in the event of a change in control as of that date, less the aggregate amount that would be required to be paid to exercise the options.

2. When terminating an executive officer for cause, irrespective of a change in control, the Company may, in its sole discretion, enforce the non-compete provision contained in the employment agreements for a lump sum payment representing 50% of the executive officer’s base salary. The term “cause” as defined by the employment agreement is any act of an executive officer, which in the reasonable judgment of the Board of Directors, constitutes dishonesty, larceny, fraud, deceit, gross negligence, a crime involving moral turpitude, willful misrepresentation to shareholders, Directors or officers or material breach of the employment agreement. The non-compete provision is automatically extended except in circumstances discussed above.

3. When terminating an executive without cause, irrespective of a change in control, the Company must pay the executive officer cash compensation in a lump sum amount equal to 50% of his or her base salary plus 50% of the amount of the preceding twelve months of non-equity incentive compensation.

Important Notice Regarding the Availability of Proxy Materials  
for the Annual Meeting to be Held on May 2, 2017:

This Amendment No. 1, the Proxy Statement and the 2016 Annual Report to Shareholder are available at [www.envisionreports.com/expd](http://www.envisionreports.com/expd).