FIRST CITIZENS BANCSHARES INC /DE/

Form 10-Q August 02, 2018 Table of Contents

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

or

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2018

" Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Commission File Number: 001-16715

Einst Citing DemoClasses Inc

First Citizens BancShares, Inc.

(Exact name of Registrant as specified in its charter)

Delaware 56-1528994
(State or other jurisdiction of incorporation or organization) Identification Number)

4300 Six Forks Road, Raleigh, North Carolina 27609 (Address of principle executive offices) (Zip code)

(919) 716-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety days. Yes x No "

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the Registrant was required to submit and post such files) Yes x No "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "larger accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filerx Accelerated filer

Non-accelerated filer " Smaller reporting company "

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act). Yes "No x

Class A Common Stock—\$1 Par Value—11,005,220 shares

Class B Common Stock—\$1 Par Value—1,005,185 shares

(Number of shares outstanding, by class, as of August 1, 2018)

## Table of Contents

## **INDEX**

		Page No.
PART I.	FINANCIAL INFORMATION	
Item 1.	Financial Statements	
	Consolidated Balance Sheets (Unaudited)	<u>3</u>
	Consolidated Statements of Income (Unaudited)	4
	Consolidated Statements of Comprehensive Income (Unaudited)	<u>5</u>
	Consolidated Statements of Changes in Shareholders' Equity (Unaudited)	<u>6</u>
	Consolidated Statements of Cash Flows (Unaudited)	7
	Notes to Consolidated Financial Statements (Unaudited)	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>40</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>63</u>
Item 4.	Controls and Procedures	<u>63</u>
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>64</u>
Item 1A.	Risk Factors	<u>64</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>64</u>
Item 6.	<u>Exhibits</u>	<u>64</u>
2		

## Table of Contents

## PART I

## Item 1. Financial Statements

First Citizens BancShares, Inc. and Subsidiaries Consolidated Balance Sheets

Assets       \$260,525       \$336,150         Overnight investments       1,223,311       1,387,927         Investment in marketable equity securities       107,264       —         Investment securities available for sale       4,783,507       7,180,180         Investment securities held to maturity       2,299,774       76         Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Overnight investments       1,223,311       1,387,927         Investment in marketable equity securities       107,264       —         Investment securities available for sale       4,783,507       7,180,180         Investment securities held to maturity       2,299,774       76         Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Investment in marketable equity securities       107,264       —         Investment securities available for sale       4,783,507       7,180,180         Investment securities held to maturity       2,299,774       76         Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Investment securities available for sale       4,783,507       7,180,180         Investment securities held to maturity       2,299,774       76         Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Investment securities available for sale       4,783,507       7,180,180         Investment securities held to maturity       2,299,774       76         Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Investment securities held to maturity       2,299,774       76         Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Loans held for sale       58,961       51,179         Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865       ) (221,893       )         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Loans and leases       24,538,437       23,596,825         Allowance for loan and lease losses       (224,865)       (221,893)         Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
Allowance for loan and lease losses       (224,865 ) (221,893 )         Net loans and leases       24,313,572 23,374,932         Premises and equipment       1,167,532 1,138,431
Net loans and leases       24,313,572       23,374,932         Premises and equipment       1,167,532       1,138,431
* *
Other real estate owned 46,633 51,097
Income earned not collected 99,567 95,249
Goodwill 208,217 150,601
Other intangible assets 77,370 73,096
Other assets 442,333 688,594
Total assets \$35,088,566 \$34,527,512
Liabilities
Deposits:
Noninterest-bearing \$12,181,717 \$11,237,375
Interest-bearing 18,227,167 18,028,900
Total deposits 30,408,884 29,266,275
Short-term borrowings 613,993 693,807
Long-term obligations 241,360 870,240
FDIC shared-loss payable 103,487 101,342
Other liabilities 273,956 261,784
Total liabilities 31,641,680 31,193,448
Shareholders' equity
Common stock:
Class A - \$1 par value (16,000,000 shares authorized; 11,005,220 shares issued and
outstanding at June 30, 2018 and December 31, 2017)  11,005
Class B - \$1 par value (2,000,000 shares authorized; 1,005,185 shares issued and 1,005
outstanding at June 30, 2018 and December 31, 2017)
Preferred stock - \$0.01 par value (10,000,000 shares authorized; no shares issued and
outstanding at June 30, 2018 and December 31, 2017)
Surplus 658,918 658,918
Retained earnings 3,020,596 2,785,430
Accumulated other comprehensive loss (244,638 ) (122,294 )
Total shareholders' equity 3,446,886 3,334,064

Total liabilities and shareholders' equity

\$35,088,566 \$34,527,512

See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

First Citizens BancShares, Inc. and Subsidiaries Consolidated Statements of Income

	Three months ended June 30		Six months ended June 30	
(Dollars in thousands, except per share data, unaudited)	2018	2017	2018	2017
Interest income				
Loans and leases	\$261,086	\$ 235,732	\$513,068	\$462,362
Investment securities and dividend income	37,179	30,406	72,199	60,157
Overnight investments	5,612	6,404	11,211	10,880
Total interest income	303,877	272,542	596,478	533,399
Interest expense			•	·
Deposits	4,521	4,132	8,277	8,568
Short-term borrowings	821	1,176	2,255	1,756
Long-term obligations	2,316	5,625	5,290	11,123
Total interest expense	7,658	10,933	15,822	21,447
Net interest income	296,219	261,609	580,656	511,952
Provision for loan and lease losses	8,438	12,324	16,043	20,555
Net interest income after provision for loan and lease losses	287,781	249,285	564,613	491,397
Noninterest income	,	,	,	,
Gain on acquisitions		122,728	_	134,745
Cardholder services, net	14,925	14,518	29,707	27,361
Merchant services, net	6,478	5,800	12,655	11,556
Service charges on deposit accounts	25,952	25,862	52,495	48,004
Wealth management services	25,515	21,920	49,084	42,882
Securities gains, net	_	3,351	_	3,327
Marketable equity securities gains, net	4,440	<del></del>	5,411	
Other service charges and fees	7,756	6,628	15,236	14,229
Mortgage income	4,703	4,966	8,940	12,542
Insurance commissions	2,940	2,563	6,716	6,121
ATM income	2,217	2,513	4,388	4,286
Net impact from FDIC shared-loss agreement termination	_		_	(45)
Gain on extinguishment of debt			25,814	
Other	6,001	6,792	13,165	12,279
Total noninterest income	100,927	217,641	223,611	317,287
Noninterest expense	ŕ	ŕ	,	,
Salaries and wages	129,841	121,826	259,044	238,188
Employee benefits	29,715	25,383	61,806	52,560
Occupancy expense	26,100	26,059	54,054	50,821
Equipment expense	25,167	24,654	50,141	49,242
FDIC insurance expense	5,492	5,705	11,225	11,298
Collection and foreclosure-related expenses	3,974	2,376	8,120	6,139
Merger-related expenses	2,412	6,853	3,010	7,686
Other	43,292	42,191	86,656	75,812
Total noninterest expense	265,993	255,047	534,056	491,746
Income before income taxes	122,715	211,879	254,168	316,938
Income taxes	29,424	77,219	60,646	114,657
Net income	\$93,291	\$ 134,660	-	\$202,281
Average shares outstanding		512,010,405		
-			*	•

Net income per share

\$7.77

\$11.21

\$16.11

\$16.84

See accompanying Notes to Consolidated Financial Statements.

## **Table of Contents**

First Citizens BancShares, Inc. and Subsidiaries Consolidated Statements of Comprehensive Income

	Three mo	nths ended	Six month June 30	s ended
(Dollars in thousands, unaudited)	2018	2017	2018	2017
Net income	\$93,291	\$134,660	\$193,522	
Other comprehensive (loss) income:	, , -	, - ,	, ,-	, , , ,
Unrealized gains on securities available for sale:				
Change in unrealized securities available for sale gains arising during	92 790	12 771	1 155	49,867
period	82,789	13,771	4,155	49,807
Tax effect	(19,042)	(5,125)	(954)	(18,544)
Reclassification adjustment for gains included in income before income	_	(3,351)	_	(3,327)
taxes				,
Tax effect		1,240		1,231
Total change in unrealized gains on securities available for sale, net of	63,747	6,535	3,201	29,227
tax	00,7 . 7	0,000	0,201	->,==:
Unrealized losses on securities available for sale transferred to held to				
maturity:				
Unrealized losses on securities available for sale transferred to held to	(109,507)	_	(109,507)	) —
maturity				
Tax effect	25,186	_	25,186	
Reclassification adjustment for accretion of unrealized losses on securities available for sale transferred to held to maturity	4,473	_	4,473	_
Tax effect	(1,028)		(1,028)	· —
Total change in unrealized losses on securities available for sale	(80,876)		(80,876)	) —
transferred to held to maturity, net of tax	(00,070)	_	(00,070 )	, —
Change in pension obligation:				
Amortization of actuarial losses and prior service cost	3,654	2,460	6,991	4,960
Tax effect	. ,	(897)		(1,838)
Total change in pension obligation, net of tax	2,814	1,563	5,383	3,122
Other comprehensive (loss) income	(14,315)	•	(72,292)	
Total comprehensive income	\$78,976	\$142,758	\$121,230	\$234,630

See accompanying Notes to Consolidated Financial Statements.

## **Table of Contents**

First Citizens BancShares, Inc. and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity

(Dollars in thousands, unaudited)	Class A Common Sto	Class B	Surplus ock	Retained Earnings	Accumulated Other Comprehensi (Loss) Incom	Total Shareholders' Ve
Balance at December 31, 2016	\$ 11,005	\$ 1,005	\$658,918	\$2,476,691	\$ (135,192	\$3,012,427
Net income	_	_		202,281	_	202,281
Other comprehensive income, net of tax	_	_	_	_	32,349	32,349
Cash dividends (\$0.60 per share)				(7,206)	_	(7,206)
Balance at June 30, 2017	\$ 11,005	\$ 1,005	\$658,918	\$2,671,766	\$ (102,843	\$3,239,851
Balance at December 31, 2017	\$ 11,005	\$ 1,005	\$658,918	\$2,785,430	\$ (122,294	\$3,334,064
Cumulative effect of adoption of ASU 2016-01	_	_	_	18,716	(18,716	) —
Cumulative effect of adoption of ASU 2018-02	_	_	_	31,336	(31,336	) —
Net income			_	193,522		193,522
Other comprehensive loss, net of tax			_		(72,292	(72,292)
Cash dividends (\$0.70 per share)			_	(8,408)		(8,408)
Balance at June 30, 2018	\$ 11,005	\$ 1,005	\$658,918	\$3,020,596	\$ (244,638	\$3,446,886

See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

First Citizens BancShares, Inc. and Subsidiaries

Consolidated Statements of Cash Flows

	Six month	s ended
	June 30	
(Dollars in thousands, unaudited)	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$193,522	\$202,281
Adjustments to reconcile net income to cash provided by operating activities:		
Provision for loan and lease losses	16,043	20,555
Deferred tax (benefit) expense		45,628
Net change in current taxes		17,404
Depreciation	47,343	45,420
Net (decrease) increase in accrued interest payable		1,344
Net increase in income earned not collected	(1,601)	(290)
Gain on acquisitions	_	(134,745)
Securities gains, net	_	(3,327)
Marketable equity securities gains, net	(5,411)	) —
Gain on extinguishment of debt	(25,814)	) —
Loss on termination of FDIC shared-loss agreements		45
Origination of loans held for sale	(304,580)	(299,136)
Proceeds from sale of loans held for sale	302,766	309,791
Gain on sale of loans held for sale	(5,610)	(6,279)
Gain on sale of portfolio loans		(164)
Net write-downs/losses on other real estate	2,698	2,160
Gain on sales of premises and equipment	_	(159)
Net accretion of premiums and discounts	(17,240)	(22,918)
Amortization of intangible assets	11,562	11,045
Net change in FDIC receivable for shared-loss agreements		4,821
Net change in FDIC payable for shared-loss agreements	2,145	2,118
Net change in other assets	310,635	(34,340 )
Net change in other liabilities	14,998	29,647
Net cash provided by operating activities	519,969	190,901
CASH FLOWS FROM INVESTING ACTIVITIES		
Net increase in loans outstanding	(360,764)	(462,385)
Purchases of investment securities available for sale	(920,356)	(1,186,883
Purchases of marketable equity securities	(2,818)	) —
Proceeds from maturities/calls of investment securities held to maturity	78,384	18
Proceeds from maturities/calls of investment securities available for sale	797,739	1,140,459
Proceeds from sales of investment securities available for sale	119,273	517,588
Proceeds from sales of marketable equity securities	8,493	
Net decrease (increase) in overnight investments	175,009	(908,583)
Proceeds from sales of portfolio loans		32,294
Cash paid to the FDIC for shared-loss agreements		(5,197)
Net cash paid to the FDIC for termination of shared-loss agreements		(285)
Proceeds from sales of other real estate	15,769	20,236
Proceeds from sales of premises and equipment	198	2,305
Purchases of premises and equipment	(59,603)	(35,912)
Business acquisitions, net of cash acquired	(106,298)	300,703
Net cash used in investing activities	(254,974)	(585,642)

## CASH FLOWS FROM FINANCING ACTIVITIES

CHAPTE TO WE THOUGHT WITH CONTROL VITIES			
Net decrease in time deposits	(181,889)	(238,751	)
Net increase in demand and other interest-bearing deposits	704,909	429,684	
Net (decrease) increase in short-term borrowings	(201,303)	61,030	
Repayment of long-term obligations	(653,929)	(7,985	)
Origination of long-term obligations		175,000	
Cash dividends paid	(8,408)	(7,206	)
Net cash (used in) provided by financing activities	(340,620)	411,772	
Change in cash and due from banks	(75,625)	17,031	
Cash and due from banks at beginning of period	336,150	539,741	
Cash and due from banks at end of period	\$260,525	\$556,772	
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING			
ACTIVITIES:			
Transfers of loans to other real estate	\$11,868	\$21,891	
Dividends declared but not paid	4,204	3,603	
Reclassification of portfolio loans to loans held for sale		84,509	
Transfer of investment securities available for sale to held to maturity	2,486,761		

See accompanying Notes to Consolidated Financial Statements.

#### **Table of Contents**

First Citizens BancShares, Inc. and Subsidiaries Notes to Unaudited Consolidated Financial Statements

#### NOTE A - ACCOUNTING POLICIES AND BASIS OF PRESENTATION

First Citizens BancShares, Inc. (BancShares) is a financial holding company organized under the laws of Delaware and conducts operations through its banking subsidiary, First-Citizens Bank & Trust Company (FCB), which is headquartered in Raleigh, North Carolina.

#### General

These consolidated financial statements and notes thereto are presented in accordance with instructions for Form 10-Q and Article 10 of Regulation S-X and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States of America (GAAP). In the opinion of management, all normal recurring adjustments necessary for a fair presentation of the consolidated financial position and consolidated results of operations have been made. The unaudited interim consolidated financial statements included in this Form 10-Q should be read in conjunction with the consolidated financial statements and notes to consolidated financial statements included in BancShares' Annual Report on Form 10-K for the year ended December 31, 2017.

#### Reclassifications

In certain instances, amounts reported in prior years' consolidated financial statements have been reclassified to conform to the current financial statement presentation. Such reclassifications had no effect on previously reported cash flows, shareholders' equity or net income.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported. Actual results could differ from those estimates, and different assumptions in the application of these policies could result in material changes in BancShares' consolidated financial position, the consolidated results of its operations or related disclosures. Material estimates that are particularly susceptible to significant change include:

Allowance for loan and lease losses:

Fair value of financial instruments, including acquired assets and assumed liabilities;

Pension plan assumptions;

Cash flow estimates on purchased credit-impaired (PCI) loans;

Goodwill and other intangible assets;

Federal Deposit Insurance Corporation (FDIC) shared-loss payable; and

Income tax assets, liabilities and expense

Recently Adopted Accounting Pronouncements

FASB ASU 2018-02, Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income

This ASU requires a reclassification from accumulated other comprehensive income (AOCI) to retained earnings for stranded tax effects resulting from the newly enacted federal corporate income tax rate in the Tax Cuts and Jobs Act of 2017 (Tax Act), which was enacted on December 22, 2017. The Tax Act included a reduction to the corporate income tax rate from 35 percent to 21 percent effective January 1, 2018. The amount of the reclassification would be the difference between the historical corporate income tax rate and the newly enacted 21 percent corporate income tax rate.

The amendments in this ASU are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. We adopted the guidance effective in the first quarter of 2018. The change in accounting principle was accounted for as a cumulative-effect adjustment to the balance sheet

resulting in a \$31.3 million increase to retained earnings and a corresponding decrease to AOCI on January 1, 2018.

#### **Table of Contents**

FASB ASU 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost

This ASU requires employers to present the service cost component of the net periodic benefit cost in the same income statement line item as other employee compensation costs arising from services rendered during the period. Employers will present the other components separately from the line item that includes the service cost. In addition, only the service cost component of net benefit cost is eligible for capitalization.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. We adopted the guidance effective in the first quarter of 2018. The adoption did not have a material impact on our consolidated financial position or consolidated results of operations.

FASB ASU 2016-01, Financial Instruments-Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities

This ASU addresses certain aspects of recognition, measurement, presentation and disclosure of certain financial instruments. The amendments in this ASU (1) require most equity investments to be measured at fair value with changes in fair value recognized in net income; (2) simplify the impairment assessment of equity investments without a readily determinable fair value; (3) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost on the balance sheet; (4) require public business entities to use exit price notion, rather than entry prices, when measuring fair value of financial instruments for disclosure purposes; (5) require separate presentation of financial assets and financial liabilities by measurement category and form of financial assets on the balance sheet or the accompanying notes to the financial statements; (6) require separate presentation in other comprehensive income of the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; and (7) state that a valuation allowance on deferred tax assets related to available-for-sale securities should be evaluated in combination with other deferred tax assets.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. We adopted the guidance effective in the first quarter of 2018. The change in accounting principle was accounted for as a cumulative-effect adjustment to the balance sheet resulting in an \$18.7 million increase to retained earnings and a decrease to AOCI on January 1, 2018. With the adoption of this ASU equity securities can no longer be classified as available for sale, as such marketable equity securities are disclosed as a separate line item on the balance sheet with changes in the fair value of equity securities reflected in net income.

For equity investments without a readily determinable fair value, BancShares has elected to measure the equity investments using the measurement alternative which requires BancShares to make a qualitative assessment of whether the investment is impaired at each reporting period. Under the measurement alternative these investments will be measured at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment of the same issuer. If a qualitative assessment indicates that the investment is impaired, BancShares will estimate the investment's fair value in accordance with ASC 820 and, if the fair value is less than the investment's carrying value, recognize an impairment loss in net income equal to the difference between carrying value and fair value. Equity investments without a readily determinable fair value are recorded within other assets in the consolidated balance sheets.

FASB ASU 2014-09, Revenue from Contracts with Customers (Topic 606)

In May 2014, the FASB issued a standard on the recognition of revenue from contracts with customers with the core principle being for a company to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard, which provides a five step model to determine when and how revenue is recognized, also results in enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements.

Per ASU 2015-14, Deferral of the Effective Date, this guidance was deferred and is effective for fiscal periods beginning after December 15, 2017, including interim reporting periods within that reporting period. We adopted the guidance effective in the first quarter of 2018. Our revenue is comprised primarily of net interest income on financial assets and liabilities, which is explicitly excluded from the scope of the new guidance, and noninterest income. The contracts that are in scope of the guidance are primarily related to cardholder and merchant services income, service charges on deposit accounts, wealth management services income, other service charges and fees, insurance commissions, ATM income, sales of other real estate and other. Based on our overall assessment of revenue streams and review of related contracts affected by the ASU, the adoption of this guidance did not change the method in which we currently recognize revenue.

#### **Table of Contents**

We also completed an evaluation of the costs related to these revenue streams to determine whether such costs should be presented as expenses or contra-revenue (i.e., gross vs. net). Based on this evaluation, we determined that the classification of cardholder and merchant processing costs as well as expenses for cardholder reward programs should be netted against cardholder and merchant services income. We used the full retrospective method of adoption and restated the prior financial statements to net the cardholder and merchant processing costs against the related cardholder and merchant services income. These classification changes resulted in changes to both noninterest income and noninterest expense, however, there was no change to previously reported net income. Merchant processing expenses of \$20.8 million and \$40.0 million have been reclassified and reported as a component of merchant services income for the three and six months ended June 30, 2017, respectively. Cardholder processing expenses of \$6.8 million and cardholder reward programs expense of \$3.0 million have been reclassified and reported as a component of cardholder services income for the three months ended June 30, 2017. For the six months ended June 30, 2017, cardholder processing expenses of \$12.7 million and cardholder reward programs expense of \$5.5 million were reclassified and reported as a component of cardholder services income.

### Revenue Recognition

The standard requires disclosure of qualitative and quantitative information surrounding the amount, nature, timing and uncertainty of revenues and cash flows arising from contracts with customers. The core principle of the new standard is that revenue should be recognized when a company transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services.

Descriptions of our noninterest revenue-generating activities that are within the scope of the new revenue ASU is broadly segregated as follows:

Cardholder and Merchant Services - These represent interchange fees from customer debit and credit card transactions that are earned at the time a cardholder engages in a transaction with a merchant as well as fees charged to merchants for providing them the ability to accept and process the debit and credit card transaction. Revenue is recognized when the performance obligation has been met as it is satisfied upon the completion of the card transaction. Additionally, ASU 2014-09 requires costs associated with cardholder and merchant services transactions to be netted against the fees from such transactions when an entity is acting as an agent in providing services to a customer.

Service Charges on Deposit Accounts - These deposit account-related fees represent monthly account maintenance and transaction-based service fees such as overdraft fees, stop payment fees and charges for issuing cashier's checks and money orders. For account maintenance services, revenue is recognized at the end of the statement period when our performance obligation has been satisfied. All other revenues from transaction-based services are recognized at a point in time when the performance obligation has been completed.

Wealth Management Services - These primarily represent annuity fees, sales commissions, management fees, insurance sales, and trust and asset management fees. The performance obligation for wealth management services is the provision of services to place annuity products issued by the counterparty to investors, and the provision of services to manage the client's assets, including brokerage custodial and other management services. Revenue is recognized over the period in which services are performed, are based on a percentage of the value of the assets under management/administration, and are fixed or variable based on account type, or are transaction-based.

Other Service Charges and Fees - These include, but are not limited to, check cashing fees, international banking fees,

internet banking fees, wire transfer fees and safe deposit fees. These fees are charged, and revenue is recognized, at the point in time the service being requested by the customer is provided thus satisfying our performance obligation. Insurance Commissions - These represent commissions earned on the issuance of insurance products and services. The performance obligation is generally satisfied upon the issuance of the insurance policy and revenue is recognized when the commission payment is remitted by the insurance carrier or policy holder depending on if the billing is performed by FCB or the carrier.

ATM Income - These represent fees imposed on customers and non-customers for engaging in an ATM transaction. Revenue is recognized at the time of the transaction as the performance obligation of rendering the ATM service has been met.

Sales of Other Real Estate - ORE property consists of foreclosed real estate used as collateral for loans, closed branches, land acquired and no longer intended for future use by FCB, and other real estate purchased for resale as ORE. Revenue is generally recognized on the date of sale where the performance obligation of providing access and transferring control of the specified ORE property to the buyer in good faith and good title is satisfied. This is recorded as a component of other noninterest income.

Other - This consists of several forms of recurring revenue such as external rental income, parking income, FHLB dividends, and income earned on changes in the cash surrender value of bank-owned life insurance, all of which are outside the scope of ASU

#### **Table of Contents**

2014-09. The remaining miscellaneous income is the result of immaterial transactions where revenue is recognized when, or as, the performance obligation is satisfied.

Recently Issued Accounting Pronouncements

FASB ASU 2017-04, Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment This ASU eliminates Step 2 from the goodwill impairment test. Under Step 2, an entity had to perform procedures to determine the fair value at the impairment testing date of its assets and liabilities (including unrecognized assets and liabilities) following the procedure that would be required in determining the fair value of assets acquired and liabilities assumed in a business combination. Instead, under the amendments in this ASU, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. This ASU eliminates the requirements for any reporting unit with a zero or negative carrying amount to perform a qualitative test.

This ASU will be effective for BancShares' annual or interim goodwill impairment tests for fiscal years beginning after December 15, 2019. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. We expect to adopt the guidance for our annual impairment test in fiscal year 2020. BancShares does not anticipate any impact to our consolidated financial position or consolidated results of operations as a result of the adoption.

FASB ASU 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments

This ASU eliminates the delayed recognition of the full amount of credit losses until the loss was probable of occurring and instead will reflect an entity's current estimate of all expected credit losses. The amendments in this ASU broaden the information that an entity must consider in developing its expected credit loss estimate for assets measured either collectively or individually. The ASU does not specify a method for measuring expected credit losses and allows an entity to apply methods that reasonably reflect its expectations of the credit loss estimate based on the entity's size, complexity and risk profile. In addition, the disclosures of credit quality indicators in relation to the amortized cost of financing receivables, a current disclosure requirement, are further disaggregated by year of origination.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018. We will adopt the guidance by the first quarter of 2020 with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. For BancShares, the standard will apply to loans, unfunded loan commitments and debt securities. A cross-functional team co-led by Corporate Finance and Risk Management is in place to implement the new standard. The team continues to work on critical activities such as building models, documenting accounting policies, reviewing data quality, and implementing a reporting and disclosure solution. We continue to evaluate the impact the new standard will have on our consolidated financial statements but the magnitude of this impact has not been determined. The final impact will be dependent, among other items, on loan portfolio composition and credit quality at the adoption date, as well as economic conditions, financial models used and forecasts at that time.

FASB ASU 2016-02, Leases (Topic 842)

This ASU increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The key difference between existing standards and this ASU is the requirement for lessees to recognize all lease contracts on their balance sheet. This ASU requires lessees to classify leases as either operating or finance leases, which are substantially similar to the current operating and capital leases classifications. The distinction between these two classifications under the new standard does not relate to balance sheet treatment, but relates to treatment in the statements of income and cash

flows. Lessor guidance remains largely unchanged with the exception of how a lessor determines the appropriate lease classification for each lease to better align the lessor guidance with revised lessee classification guidance. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. We will adopt during the first quarter of 2019. We expect an increase to the Consolidated Balance Sheets for right-of-use assets and associated lease liabilities, as well as resulting depreciation expense of the right-of-use assets and interest expense of the lease liabilities in the Consolidated Statements of Income, for arrangements previously accounted for as operating leases. Additionally, adding these assets to our balance sheet will impact our

#### **Table of Contents**

total risk-weighted assets used to determine our regulatory capital levels. Our impact analysis on this change in accounting principle estimates an increase to the Consolidated Balance Sheets for total lease liability ranging between \$65.0 million and \$85.0 million, as the initial gross up of both assets and liabilities. Capital is expected to be adversely impacted by an estimated four to six basis points. These are preliminary estimates subject to change and will continue to be refined closer to adoption.

NOTE B - BUSINESS COMBINATIONS

#### Palmetto Heritage Bancshares, Inc.

On July 25, 2018, First Citizens Bank and Palmetto Heritage Bancshares, Inc. announced the signing of a definitive merger agreement. The agreement provides for the acquisition of Pawley's Island, SC-based Palmetto Heritage Bancshares. Under the terms of the agreement, cash consideration of \$135.00 per share will be paid to the shareholders of Palmetto Heritage Bancshares for each share of Palmetto Heritage's common stock with total consideration paid of \$30.3 million. The transaction is expected to close during the fourth quarter of 2018, subject to the receipt of regulatory approvals and the approval of Palmetto Heritage Bancshares' shareholders. As of June 30, 2018, Palmetto Heritage Bancshares reported \$167.9 million in consolidated assets, \$137.8 million in loans and \$126.4 million in deposits.

### Capital Commerce Bancorp, Inc.

On June 27, 2018, FCB and Capital Commerce Bancorp, Inc. (Capital Commerce) entered into a definitive merger agreement. The agreement provides for the acquisition of Milwaukee, Wisconsin-based Capital Commerce by FCB. Under the terms of the agreement, cash consideration of \$4.75 per share will be paid to the shareholders of Capital Commerce for each share of Capital Commerce's common stock totaling approximately \$28.1 million. The transaction is expected to close no later than the fourth quarter of 2018, subject to the receipt of regulatory approvals and the approval of Capital Commerce's shareholders, and will be accounted for under the acquisition method of accounting. The merger will allow FCB to expand its presence and enhance banking efforts in the Milwaukee market. As of March 31, 2018, Capital Commerce reported \$216.2 million in consolidated assets, \$180.6 million in loans and \$171.0 million in deposits.

#### HomeBancorp, Inc.

On May 1, 2018, FCB completed the merger of Tampa, Florida-based HomeBancorp, Inc. (HomeBancorp) and its subsidiary, HomeBanc, into FCB. Under the terms of the merger agreement, cash consideration of \$15.03 was paid to the shareholders of HomeBancorp for each share of HomeBancorp's common stock and total consideration was \$112.7 million. The merger allowed FCB to expand its footprint in Florida by entering into two new markets in Tampa and Orlando.

The HomeBancorp transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

The fair value of the assets acquired was \$842.7 million, including \$550.6 million in non-purchased credit impaired (non-PCI) loans, \$15.6 million in purchased credit impaired (PCI) loans and \$9.9 million in a core deposit intangible. Liabilities assumed were \$787.7 million, of which \$619.6 million were deposits. As a result of the transaction, FCB recorded \$57.6 million of goodwill. The amount of goodwill represents the excess purchase price over the estimated fair value of the net assets acquired. The premium paid reflects the increased market share and related synergies that are expected to result from the acquisition. None of the goodwill is deductible for income tax purposes as the merger is accounted for as a qualified stock purchase.

Based on such credit factors as past due status, nonaccrual status, loan-to-value, credit scores, and other quantitative and qualitative considerations, the acquired loans were separated into loans with evidence of credit deterioration, which are accounted for under ASC 310-30 (PCI loans), and loans that do not meet this criteria, which are accounted for under ASC 310-20 (non-PCI loans).

### **Table of Contents**

The following table provides the purchase price as of the acquisition date and the identifiable assets acquired and liabilities assumed at their estimated fair values.

(Dollars in thousands)	As record FCB	ed by
Purchase Price		\$112,657
Assets		
Cash and due from banks	\$6,359	
Overnight investments	10,393	
Investment securities	200,918	
Loans held for sale	791	
Loans	566,173	
Premises and equipment	6,542	
Other real estate owned	2,135	
Income earned not collected	2,717	
Intangible assets	13,206	
Other assets	33,459	
Total assets acquired	842,693	
Liabilities		
Deposits	619,589	
Short-term borrowings	108,973	
Accrued interest payable	1,020	
Long-term obligations	52,944	
Other liabilities	5,126	
Total liabilities assumed	\$787,652	
Fair value of net assets assumed		55,041
Goodwill recorded for HomeBancorp		\$57,616

Merger-related expenses of \$1.5 million and \$1.7 million were recorded in the Consolidated Statements of Income for the three and six months ended June 30, 2018. Loan-related interest income generated from HomeBancorp was approximately \$5.0 million since the acquisition date. The ongoing contributions of this transaction to BancShares' financial statements is not considered material, and therefore pro forma financial data is not included.

### **Table of Contents**

### **NOTE C - INVESTMENTS**

The amortized cost and fair value of investment securities classified as available for sale and held to maturity at June 30, 2018 and December 31, 2017, were as follows:

June 30, 2010 and December 31, 2017, were		10		
	June 30, 20			
(5.11		Gross	Gross	Fair
(Dollars in thousands)	Cost		unrealized	value
		gains	losses	
Investment securities available for sale				
U.S. Treasury	\$1,508,435	\$ —	\$ 4,461	\$1,503,974
Government agency	131,233	157	355	131,035
Mortgage-backed securities	3,104,316	1,621	71,872	3,034,065
Corporate bonds	108,649	391	250	108,790
Other	5,545	98		5,643
Total investment securities available for sale	\$4,858,178	\$ 2,267	\$ 76,938	\$4,783,507
	Dagamhar 2	1 2017		
	December 3	•	C	
	<b>G</b>	Gross	Gross	Fair
	Cost		unrealized	value
		gains	losses	
Investment securities available for sale	*		*	*
U.S. Treasury	\$1,658,410		\$ 546	\$1,657,864
Government agency	8,695	15	40	8,670
Mortgage-backed securities	5,419,379	1,529	80,152	5,340,756
Equity securities	75,471	29,737		105,208
Corporate bonds	59,414	557	8	59,963
Other	7,645	256	182	7,719
Total investment securities available for sale	\$7,229,014	\$ 32,094	\$ 80,928	\$7,180,180
	June 30, 20	18		
	00,20	Gross	Gross	
	Cost		unrealized	Fair
	Cost	gains	losses	value
Investment securities held to maturity		gams	103303	
Mortgage-backed securities	\$2,299,774	¢ 2 779	\$ 1,459	\$2,302,093
Wortgage-backed securities	\$2,299,114	Φ 5,776	φ 1, <del>4</del> 39	\$2,302,093
	December 3	31, 2017		
		Gross	Gross	Fair
	Cost	unrealized	unrealized	value
		gains	losses	varue
Investment securities held to maturity				
Mortgage-backed securities	\$76	\$ 5	\$ —	\$81

As a result of adopting ASU 2016-01 in the first quarter of 2018, investments in marketable equity securities are no longer classified as investments available for sale. At June 30, 2018 and December 31, 2017, we had \$107.3 million and \$105.2 million, respectively, in marketable equity securities recorded at fair value. Prior to January 1, 2018 equity securities were classified as available for sale and stated at fair value with unrealized gains and losses reported in accumulated other comprehensive income. A cumulative-effect adjustment of \$18.7 million was recorded on January 1, 2018 to reclassify the net unrealized gains from accumulated other comprehensive income to retained earnings with subsequent changes in fair value recognized in the Consolidated Statements of Income.

On May 1, 2018, mortgage-backed securities with an amortized cost of \$2.49 billion were transferred from investments available for sale to the held to maturity portfolio. At the time of transfer, the mortgage-backed securities had a fair value of \$2.38 billion and a weighted average contractual maturity of 13 years. The unrealized loss on these securities at the date of transfer was \$109.5 million and continues to be reported as a component of AOCI. This unrealized loss will be accreted over the remaining expected life of the securities as an adjustment of yield and is offset by the amortization of the corresponding discount on the transferred securities. FCB has the intent and ability to retain these securities until maturity.

Investments in mortgage-backed securities primarily represent securities issued by the Government National Mortgage Association, Federal National Mortgage Association and Federal Home Loan Mortgage Corporation. Investments in government agency securities represent securities issued by the United States Small Business Administration. Investments in corporate bonds and

### **Table of Contents**

marketable equity securities represent positions in securities of other financial institutions. Other investments include trust preferred securities of financial institutions. The following table provides the amortized cost and fair value by contractual maturity. Expected maturities will differ from contractual maturities on certain securities because borrowers and issuers may have the right to call or prepay obligations with or without prepayment penalties. Repayments of mortgage-backed securities are dependent on the repayments of the underlying loan balances.

	June 30, 2018		December 31, 2017	
(Dollars in thousands)	Cost	Fair value	Cost	Fair value
Investment securities available for sale				
Non-amortizing securities maturing in:				
One year or less	\$1,255,746	\$1,252,487	\$808,768	\$808,301
One through five years	252,689	251,487	849,642	849,563
Five through 10 years	108,649	108,790	59,414	59,963
Over 10 years	5,545	5,643	7,645	7,719
Government agency	131,233	131,035	8,695	8,670
Mortgage-backed securities	3,104,316	3,034,065	5,419,379	5,340,756
Equity securities			75,471	105,208
Total investment securities available for sale	\$4,858,178	\$4,783,507	\$7,229,014	\$7,180,180
Investment securities held to maturity				
Mortgage backed securities held to meturity	\$2,200,774	\$2.202.003	¢76	¢ Q 1

Mortgage-backed securities held to maturity \$2,299,774 \$2,302,093 \$76 \$81

There were no gross gains or losses on sales of investment securities available for sale for the three or six months ended June 30, 2018. Gross gains and gross losses on sales of investment securities available for sale were \$3.4 million and \$2 thousand, respectively for the three months ended June 30, 2017. Gross gains and gross losses on sales of investment securities available for sale were \$3.4 million and \$29 thousand, respectively for the six months ended June 30, 2017.

The following table provides the realized and unrealized gains or losses on marketable equity securities for the three and six months ended June 30, 2018.

	Three	Six
	months	months
(Dollars in thousands)		ended
		June
	30,	30,
	2018	2018
Marketable equity securities gains, net	\$4,440	\$5,411
Less net gains recognized on marketable equity securities sold	139	235
Unrealized gains recognized on marketable equity securities held	\$4,301	\$5,176

#### **Table of Contents**

The following table provides information regarding securities available for sale with unrealized losses as of June 30, 2018 and December 31, 2017.

,	June 30, 2018 Less than 12 months 12 months or more			Total		
	Fair	Unrealized		Unrealized		Unrealized
(Dollars in thousands)	value	losses	value	losses	value	losses
Investment securities available for sale:						
U.S. Treasury	\$1,503,974	\$ 4,461	\$	\$ <i>—</i>	\$1,503,974	\$ 4,461
Government agency	83,383	328	2,004	27	85,387	355
Mortgage-backed securities	1,923,954	50,765	654,212	21,107	2,578,166	71,872
Corporate bonds	24,673	248	5,025	2	29,698	250
Total	\$3,535,984	\$ 55,802	\$661,241	\$ 21,136	\$4,197,225	\$ 76,938
Investment securities held to maturity:						
Mortgage-backed securities	\$1,126,683	\$ 1,249	\$11,219	\$ 210	\$1,137,902	\$ 1,459
	December 3	-				
	Less than 12	2 months	12 months of		Total	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	value	losses	value	losses	value	losses
Investment securities available for sale:						
U.S. Treasury	\$1,408,166	\$ 345	\$249,698	\$ 201	\$1,657,864	\$ 546
Government agency	848	12	2,527	28	3,375	40
Mortgage-backed securities	2,333,254	20,911	2,723,406	59,241	5,056,660	80,152
Corporate bonds	5,025	8	_		5,025	8
Other	5,349	182	_	_	5,349	182
Total	\$3,752,642	\$ 21,458	\$2,975,631	\$ 59,470	\$6,728,273	\$ 80,928

As of June 30, 2018, there were 120 investment securities available for sale that had continuous losses for more than 12 months of which 119 are government sponsored enterprise-issued mortgage-backed securities or government agency securities and 1 is a corporate bond. There were 2 investment securities held to maturity, which were government sponsored enterprise-issued mortgage securities, that had continuous losses for more than 12 months at June 30, 2018.

None of the unrealized losses identified as of June 30, 2018 or December 31, 2017 relate to the marketability of the securities or the issuers' ability to honor redemption obligations. Rather, the unrealized losses relate to changes in interest rates relative to when the debt securities were purchased. BancShares has the ability and intent to retain these securities for a period of time sufficient to recover all unrealized losses. Therefore, none of the securities were deemed to be other than temporarily impaired.

Debt securities having an aggregate carrying value of \$3.67 billion at June 30, 2018 and \$4.59 billion at December 31, 2017 were pledged as collateral to secure public funds on deposit and certain short-term borrowings, and for other purposes as required by law.

### NOTE D - LOANS AND LEASES

BancShares' accounting methods for loans and leases differ depending on whether they are non-PCI or PCI. For loans to be included as non-PCI, they are either originated by FCB or it must be determined that the loans do not have any credit deterioration at the time of acquisition. Conversely, loans for which it is probable at acquisition that all required payments will not be collected in accordance with contractual terms are considered impaired and, therefore, classified as PCI loans. PCI loans are recorded at fair value at the date of acquisition. No allowance for loan and lease losses is recorded on the acquisition date as the fair value of the acquired assets incorporates assumptions regarding credit risk over the life of the loans. An allowance is subsequently recorded if there is additional credit deterioration after the acquisition date.

BancShares reports non-PCI and PCI loan portfolios separately, and the non-PCI portfolio is further divided into commercial and non-commercial based on the type of borrower, purpose, collateral, and/or our underlying credit management processes. Additionally, commercial and non-commercial loans are assigned to loan classes, which further disaggregate loans based upon common risk characteristics.

#### **Table of Contents**

Commercial – Commercial loan classes include construction and land development, commercial mortgage, other commercial real estate, commercial and industrial, lease financing and other.

Construction and land development – Construction and land development consists of loans to finance land for development, investment, and use in a commercial business enterprise; multifamily apartments; and other commercial buildings that may be owner-occupied or income generating investments for the owner.

Commercial mortgage – Commercial mortgage consists of loans to purchase or refinance owner-occupied nonresidential and investment properties. Investment properties include office buildings and other facilities that are rented or leased to unrelated parties.

Other commercial real estate – Other commercial real estate consists of loans secured by farmland (including residential farms and other improvements) and multifamily (5 or more) residential properties.

Commercial and industrial – Commercial and industrial consists of loans or lines of credit to finance corporate credit cards, accounts receivable, inventory and other general business purposes.

Lease financing – Lease financing consists solely of lease financing agreements for business equipment, vehicles and other assets.

Other – Other consists of all other commercial loans not classified in one of the preceding classes. These typically include loans to non-profit organizations such as churches, hospitals, educational and charitable organizations, and certain loans repurchased with government guarantees.

Noncommercial – Noncommercial loan classes consist of residential and revolving mortgage, construction and land development, and consumer loans.

Residential mortgage – Residential real estate consists of loans to purchase, construct or refinance the borrower's primary dwelling, second residence or vacation home.

Revolving mortgage – Revolving mortgage consists of home equity lines of credit that are secured by first or second liens on the borrower's primary residence.

Construction and land development – Construction and land development consists of loans to construct the borrower's primary or secondary residence or vacant land upon which the owner intends to construct a dwelling at a future date. Consumer – Consumer loans consist of installment loans to finance purchases of vehicles, unsecured home improvements, student loans and revolving lines of credit that can be secured or unsecured, including personal credit cards.

Loans and leases outstanding included the following at June 30, 2018 and December 31, 2017:

$\mathcal{E}$		0
(Dollars in thousands)	June 30, 2018	December 31, 2017
Non-PCI loans and leases:		
Commercial:		
Construction and land development	\$715,011	\$669,215
Commercial mortgage	10,278,741	9,729,022
Other commercial real estate	473,452	473,433
Commercial and industrial	3,097,541	2,730,407
Lease financing	613,377	894,801
Other	296,614	302,176
Total commercial loans	15,474,736	14,799,054
Noncommercial:		
Residential mortgage	3,980,845	3,523,786
Revolving mortgage	2,604,955	2,701,525
Construction and land development	250,704	248,289
Consumer	1,552,928	1,561,173

 Total noncommercial loans
 8,389,432
 8,034,773

 Total non-PCI loans and leases
 23,864,168
 22,833,827

PCI loans:

Total PCI loans 674,269 762,998 Total loans and leases \$24,538,437 \$23,596,825

#### **Table of Contents**

At June 30, 2018, \$9.08 billion in noncovered loans with a lendable collateral value of \$6.22 billion were used to secure \$128.7 million in Federal Home Loan Bank (FHLB) of Atlanta advances, resulting in additional borrowing capacity of \$6.09 billion. At December 31, 2017, \$8.75 billion in noncovered loans with a lendable collateral value of \$6.08 billion were used to secure \$835.2 million in FHLB of Atlanta advances, resulting in additional borrowing capacity of \$5.24 billion. At June 30, 2018, \$2.88 billion in noncovered loans with a lendable collateral value of \$2.17 billion were used to secure additional borrowing capacity at the Federal Reserve Bank (FRB). At December 31, 2017, \$2.77 billion in noncovered loans with a lendable collateral value of \$2.08 billion were used to secure additional borrowing capacity at the FRB.

Certain residential real estate loans are originated to be sold to investors and are recorded in loans held for sale at fair value. Loans held for sale totaled \$59.0 million and \$51.2 million at June 30, 2018 and December 31, 2017, respectively. In addition, we may change our strategy for certain portfolio loans and sell them in the secondary market. At that time, portfolio loans are transferred to loans held for sale at the lower of amortized cost or market. During the three and six months ended June 30, 2018, total proceeds from sales of loans held for sale were \$164.2 million and \$302.8 million, respectively, and there were no transfers to loans held for sale from the residential mortgage portfolio for either period. For the three months ended June 30, 2017, total proceeds from sales of loans held for sale which did not include any loans transferred from the residential mortgage portfolio were \$147.0 million. For the six months ended June 30, 2017, total proceeds from sales of loans held for sale were \$342.1 million of which \$32.3 million in sales were transferred to loans held for sale from the residential mortgage portfolio, resulting in a gain of \$164 thousand.

Net deferred fees on originated non-PCI loans and leases, including unearned income as well as unamortized costs and fees, were \$1.2 million and \$1.7 million at June 30, 2018 and December 31, 2017, respectively. The unamortized discount related to purchased non-PCI loans and leases in the HomeBancorp, Guaranty Bank (Guaranty), Cordia Bancorp Inc. (Cordia) and First Citizens Bancorporation, Inc. (Bancorporation) acquisitions was \$7.0 million, \$12.3 million, \$1.9 million and \$14.7 million, respectively, at June 30, 2018. At December 31, 2017, the unamortized discount related to purchased non-PCI loans and leases from the Guaranty, Cordia and Bancorporation acquisitions was \$14.2 million, \$2.7 million and \$18.1 million, respectively. During the three months ended June 30, 2018 and June 30, 2017, accretion income on purchased non-PCI loans and leases was \$4.1 million and \$3.0 million, respectively. During the six months ended June 30, 2018 and June 30, 2017, accretion income on purchased non-PCI loans and leases was \$7.0 million and \$6.0 million, respectively.

#### Credit quality indicators

Loans and leases are monitored for credit quality on a recurring basis. The credit quality indicators used are dependent on the portfolio segment to which the loan relates. Commercial and noncommercial loans and leases have different credit quality indicators as a result of the unique characteristics of the loan segment being evaluated. The credit quality indicators for non-PCI and PCI commercial loans and leases are developed through a review of individual borrowers on an ongoing basis. Commercial loans are evaluated periodically with more frequent evaluations done on more severely criticized loans or leases. The credit quality indicators for non-PCI and PCI noncommercial loans are based on the delinquency status of the borrower. As the borrower becomes more delinquent, the likelihood of loss increases. The indicators represent the rating for loans or leases as of the date presented based on the most recent assessment performed. These credit quality indicators are defined as follows:

Pass – A pass rated asset is not adversely classified because it does not display any of the characteristics for adverse classification.

Special mention – A special mention asset has potential weaknesses that deserve management's close attention. If left uncorrected, such potential weaknesses may result in deterioration of the repayment prospects or collateral position at some future date. Special mention assets are not adversely classified and do not warrant adverse classification.

Substandard – A substandard asset is inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged, if any. Assets classified as substandard generally have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. These assets are characterized by the distinct possibility of loss if the deficiencies are not corrected.

Doubtful – An asset classified as doubtful has all the weaknesses inherent in an asset classified substandard with the added characteristic that the weaknesses make collection or liquidation in full highly questionable and improbable on the basis of currently existing facts, conditions and values.

Loss – Assets classified as loss are considered uncollectible and of such little value that it is inappropriate to be carried as an asset. This classification is not necessarily equivalent to any potential for recovery or salvage value, but rather that it is not appropriate to defer a full charge-off even though partial recovery may be affected in the future.

### **Table of Contents**

Ungraded – Ungraded loans represent loans that are not included in the individual credit grading process due to their relatively small balances or borrower type. The majority of ungraded loans at June 30, 2018 and December 31, 2017 relate to business credit cards. Business credit card loans are subject to automatic charge-off when they become 120 days past due in the same manner as unsecured consumer lines of credit. The remaining balance is comprised of a small amount of commercial mortgage, lease financing and other commercial real estate loans.

Non-PCI loans and leases outstanding at June 30, 2018 and December 31, 2017 by credit quality indicator are provided below:

June 30, 2018

(Dollars in thousands) Non-PCI commercial loans and leases

Grade:	Construct and land developm	ion Commercial mortgage ent	Other commercial real estate	Commercial and industrial	Lease financing	Other	Total non-PCI commercial loans and leases
Pass	\$703,034	\$10,083,382	\$ 470,236	\$2,868,180	\$ 603,760	\$293,804	\$15,022,396
Special mention	352	88,157	1,159	35,636	3,916	1,258	130,478
Substandard	3,195	105,647	2,057	21,265	5,701	1,552	139,417
Doubtful		999	_	365	_	_	1,364
Ungraded	8,430	556	_	172,095	_	_	181,081
Total	\$715,011	\$10,278,741	\$ 473,452	\$3,097,541	\$ 613,377	\$296,614	\$15,474,736

December 31, 2017

Non-PCI commercial loans and leases

	Construct and land developm	ion Commercial mortgage ent	Other commercial real estate	Commercial and industrial	Lease financing	Other	Total non-PCI commercial loans and leases
Pass	\$665,197	\$9,521,019	\$ 468,942	\$2,511,307	\$ 883,779	\$298,064	\$14,348,308
Special mention	691	78,643	1,260	44,130	4,340	2,919	131,983
Substandard	3,327	128,848	3,224	18,617	6,585	1,193	161,794
Doubtful	_	262	_	385		_	647
Ungraded		250	7	155,968	97		156,322
Total	\$669,215	\$9,729,022	\$ 473,433	\$2,730,407	\$ 894,801	\$302,176	\$14,799,054

June 30, 2018

Non-PCI noncommercial loans and leases

(Dollars in thousands)	Residential mortgage	Revolving mortgage	Construction and land development	Consumer	Total non-PCI noncommercial loans and leases
Current	\$3,936,065	\$2,581,818	\$ 248,343	\$1,541,465	\$ 8,307,691
30-59 days past due	21,032	9,864	1,839	6,013	38,748
60-89 days past due	6,291	3,367	51	2,729	12,438
90 days or greater past due	17,457	9,906	471	2,721	30,555
Total	\$3,980,845	\$2,604,955	\$ 250,704	\$1,552,928	\$ 8,389,432

December 31, 2017

Non-PCI noncommercial loans and leases

	Residential	Davolvina	Construction		Total non-PCI
		C	and land	Consumer	noncommercial
	mortgage	mortgage	development		loans and leases
Current	\$3,465,935	\$2,674,390	\$ 239,648	\$1,546,473	\$ 7,926,446
30-59 days past due	27,886	13,428	7,154	8,812	57,280
60-89 days past due	8,064	3,485	108	2,893	14,550
90 days or greater past due	21,901	10,222	1,379	2,995	36,497
Total	\$3,523,786	\$2,701,525	\$ 248,289	\$1,561,173	\$ 8,034,773

### **Table of Contents**

PCI loans outstanding at June 30, 2018 and December 31, 2017 by credit quality indicator are provided below:

June 30, December 31,

2018 2017

(Dollars in thousands) PCI commercial loans

Grade:

Pass \$165,578 \$ 201,332 Special mention 58,024 63,257 Substandard 105,937 117,068 Doubtful 6,536 11,735 Ungraded 34 27 Total \$336,109 \$ 393,419

June 30, December 2018 31, 2017 PCI noncommercial

loans

(Dollars in thousands)

 Current
 \$299,579
 \$318,632

 30-59 days past due
 12,146
 13,343

 60-89 days past due
 4,167
 6,212

 90 days or greater past due
 22,268
 31,392

 Total
 \$338,160
 \$369,579

The aging of the outstanding non-PCI loans and leases, by class, at June 30, 2018 and December 31, 2017 are provided in the tables below. Loans and leases 30 days or less past due are considered current as various grace periods allow borrowers to make payments within a stated period after the due date and still remain in compliance with the loan agreement.

	June 30,	2018				
(Dollars in thousands)		ny6s0-89 days past due	90 days or greater	Total past due	Current	Total loans and leases
Non-PCI loans and leases:						
Construction and land development - commercial	\$466	\$ 264	\$132	\$862	\$714,149	\$715,011
Commercial mortgage	10,120	5,021	5,599	20,740	10,258,001	10,278,741
Other commercial real estate	1,568		18	1,586	471,866	473,452
Commercial and industrial	6,445	3,743	1,155	11,343	3,086,198	3,097,541
Lease financing	3,062	1,167	951	5,180	608,197	613,377
Residential mortgage	21,032	6,291	17,457	44,780	3,936,065	3,980,845
Revolving mortgage	9,864	3,367	9,906	23,137	2,581,818	2,604,955
Construction and land development - noncommercial	1,839	51	471	2,361	248,343	250,704
Consumer	6,013	2,729	2,721	11,463	1,541,465	1,552,928
Other	42	17	_	59	296,555	296,614
Total non-PCI loans and leases	\$60,451	\$ 22,650	\$38,410	\$121,511	\$23,742,657	\$23,864,168
	Decemb	er 31, 2017				
N. BOY.		ny60-89 days past due	90 days or greater	Total past due	Current	Total loans and leases

Edgar Filing: FIRST CITIZENS BANCSHARES INC /DE/ - Form 10-Q

Construction and land development - commercial	\$491	\$ 442	\$357	\$1,290	\$667,925	\$669,215
Commercial mortgage	12,288	2,375	6,490	21,153	9,707,869	9,729,022
Other commercial real estate	107	_	75	182	473,251	473,433
Commercial and industrial	6,694	1,510	1,266	9,470	2,720,937	2,730,407
Lease financing	2,983	167	973	4,123	890,678	894,801
Residential mortgage	27,886	8,064	21,901	57,851	3,465,935	3,523,786
Revolving mortgage	13,428	3,485	10,222	27,135	2,674,390	2,701,525
Construction and land development - noncommercial	7,154	108	1,379	8,641	239,648	248,289
Consumer	8,812	2,893	2,995	14,700	1,546,473	1,561,173
Other	188	6	133	327	301,849	302,176
Total non-PCI loans and leases	\$80,031	\$ 19,050	\$45,791	\$144,872	\$22,688,955	\$22,833,827

### **Table of Contents**

The recorded investment, by class, in loans and leases on nonaccrual status, and loans and leases greater than 90 days past due and still accruing at June 30, 2018 and December 31, 2017 for non-PCI loans and leases, were as follows:

	June 30, 2018		December 2017	er 31,
		Loans		Loans
	Nonaccr	uanhd	Nonaccr	<b>uan</b> d
(Dollars in thousands)	loans	leases >	loans	leases >
	and	90	and	90
	leases	days and	leases	days and
		accruing		accruing
Non-PCI loans and leases:				
Construction and land development - commercial	\$420	\$ <i>—</i>	\$1,040	\$ <i>—</i>
Commercial mortgage	18,457	839	22,625	397
Other commercial real estate	103	_	916	
Commercial and industrial	3,168	319	2,884	428
Lease financing	1,755	_	1,992	
Residential mortgage	35,173	_	38,942	
Revolving mortgage	22,500	_	19,990	
Construction and land development - noncommercial	1,012	_	1,989	
Consumer	2,390	2,021	1,992	2,153
Other	77	_	164	
Total non-PCI loans and leases	\$85,055	\$ 3,179	\$92,534	\$ 2,978

### Purchased non-PCI loans and leases

The following table relates to purchased non-PCI loans acquired in the HomeBancorp transaction and provides the contractually required payments, estimate of contractual cash flows not expected to be collected and fair value of the acquired loans at the acquisition date.

(Dollars in thousands)

Contractually required payments	\$710,876
Contractual cash flows not expected to be collected	\$9,845
Fair value at acquisition date	\$550,618

The recorded fair values of purchased non-PCI loans acquired in the HomeBancorp transaction as of the acquisition date are as follows:

(Dollars in thousands)

Commercial:

Construction and land development	\$525
Commercial mortgage	188,688
Other commercial real estate	55,183
Commercial and industrial	7,931
Total commercial loans	252,327
Noncommercial:	
Residential mortgage	296,273
Revolving mortgage	51
Consumer	1,967
Total noncommercial loans	298,291
Total non-PCI loans	\$550,618

#### **Table of Contents**

#### Purchased credit-impaired loans

The following table relates to PCI loans acquired in the HomeBancorp transaction and summarizes the contractually required payments, which include principal and interest, expected cash flows to be collected and the fair value of PCI loans at the acquisition date.

(Dollars in thousands)

Contractually required payments \$26,651 Cash flows expected to be collected \$19,697 Fair value of loans at acquisition \$15,555

The recorded fair values of PCI loans acquired in the HomeBancorp transaction as of the acquisition date are as follows:

(Dollars in thousands)

Commercial:

Commercial mortgage \$7,815 Commercial and industrial 423 Total commercial loans 8,238

Noncommercial:

Residential mortgage 7,317 Total noncommercial loans 7,317 Total PCI loans \$15,555

The following table provides changes in the carrying value of all PCI loans during the six months ended June 30, 2018 and June 30, 2017:

(Dollars in thousands)	2018	2017	
Balance at January 1	\$762,998	\$809,169	
Fair value of acquired loans	15,555	199,682	
Accretion	32,188	39,798	
Payments received and other changes, net	(136,472)	(153,786	)
Balance at June 30	\$674,269	\$894,863	
Unpaid principal balance at June 30	\$1,044,148	\$1,199,358	

The carrying value of loans on the cost recovery method was \$2.1 million at June 30, 2018 and \$1.1 million at December 31, 2017. The cost recovery method is applied to loans when the timing of future cash flows is not reasonably estimable due to borrower nonperformance or uncertainty in the ultimate disposition of the asset. The recorded investment of PCI loans on nonaccrual status was \$1.6 million and \$624 thousand at June 30, 2018 and December 31, 2017, respectively.

During the three months ended June 30, 2018 and June 30, 2017, accretion income on PCI loans was \$14.2 million and \$20.4 million, respectively.

For PCI loans, improved credit loss expectations generally result in the reclassification of nonaccretable difference to accretable yield. Changes in expected cash flow not related to credit improvements or deterioration do not affect the nonaccretable difference.

The following table documents changes to the amount of accretable yield for the first six months of 2018 and 2017.

(Dollars in thousands)	2018	2017
Balance at January 1	\$316,679	\$335,074
Additions from acquisitions	4,142	44,120
Accretion	(32,188)	(39,798)
Reclassifications from nonaccretable difference	6,899	12,328

Changes in expected cash flows that do not affect nonaccretable difference 48,988 (1,405 )
Balance at June 30 \$344,520 \$350,319

## Table of Contents

# NOTE E - ALLOWANCE FOR LOAN AND LEASE LOSSES (ALLL)

The following tables present the activity in the ALLL for non-PCI loan and lease losses by loan class for the three and six months ended June 30, 2018 and June 30, 2017:

	Tillee illo	iiiis ciided	June 30,	2016					<b>a</b>	.•	
(Dollars in thousands)		Commerc e <b>nt</b> ortgage		Commerce and industrial	ial Lease financing	Other		aRevolving mortgage		Consumer nent	rTotal
Non-PCI Loans Allowance for loan and lease losses:	1										
Balance at April 1	\$26,718	\$43,833	\$3,423	\$53,016	\$6,301	\$4,842	\$16,489	\$22,104	\$3,913	\$30,181	\$210,820
Provision Charge-offs Recoveries	s(8 )	866 (459 ) 225	468 (69 )	5,670 (1,994 ) 638	(1,879) (445) 4	,	1,492 (289 ) 110	289 (1,027 ) 520	50 (37 ) 101	4,574 (5,312 ) 1,330	8,277 (9,678 3,023
Balance at June 30	\$23,664	\$44,465	\$3,823	\$57,330	\$3,981	\$4,691	\$17,802	\$21,886	\$4,027	\$30,773	\$212,442
	Three mo	nths ended	June 30,	2017							
(Dollars in thousands)		Commerc a <b>nt</b> ortgage		Commerc ctal and industrial	ial Lease financing	Other	Residentia mortgage	aRevolving mortgage	Construction and gland develops - non-commerce	Consumer nent	rTotal
Balance at April 1	\$31,391	\$48,611	\$3,572	\$50,829	\$6,315	\$3,534	\$15,835	\$21,290	\$1,513	\$27,129	\$210,019
Provision Charge-offs Recoveries		639 (235 ) 731	33 <del>7</del>	968 (3,121 ) 2,392	186 (97 )	,	155 (222 ) 75	1,054 (280 ) 401	(10 ) _ _	4,569 (4,991 ) 1,093	9,752 (9,423 4,954
Balance at June 30	\$33,559	\$49,746	\$3,612	\$51,068	\$6,404	\$3,302	\$15,843	\$22,465	\$1,503	\$27,800	\$215,302
	Six month	ns ended Ju	ine 30, 20	)18					Construc	etion	
(Dollars in thousands)		Commerc e <b>nt</b> ortgage		Commerce and industrial	ial Lease financing	Other	Residentia mortgage	aRevolving mortgage	and	Consumer nent	rTotal
Balance at January 1	\$24,470	\$45,005	\$4,571	\$53,697	\$6,127	\$4,689	\$15,706	\$22,436		\$31,204	\$211,867

Provision (9	)14	(499)	(825)	5,245	(892)		3,004	755	157	7,497	13,528
Charge-offs (8	3 )	(505)	(69)	(3,469)	(1,299)	(41	(1,095)	(2,019)	(219)	(10,567)	(19,291)
Recoveries 11	16	464	146	1,857	45	43	187	714	127	2,639	6,338
Balance at June 30 \$2	23,664	\$44,465	\$3,823	\$57,330	\$3,981	\$4,691	\$17,802	\$21,886	\$4,027	\$30,773	\$212,442

Six months ended June 30, 2017

							Construction				
	Construct	ion	Other	Commerc	io1				and		
(Dollars in	and land	Commerc	iabmmer	cial and	Lease	Other	Residenti	aRevolvin	gland	Consume	rTotal
thousands)	developm	e <b>nt</b> ortgage	real	industrial	financin		mortgage	mortgage	develop	ment	1 Total
	- commer	cial	estate	musurar					- non-		
									commer	cial	
Balance at	\$28,877	\$48,278	\$3,269	\$50,225	\$5,907	\$3,127	\$14,447	\$21,013	\$1,596	\$28,287	\$205,026
January 1	\$20,077	\$40,270	\$3,209	\$30,223	\$3,907	\$3,127	φ1 <del>4,44</del> /	\$21,013	\$1,390	\$20,207	\$203,020
Provision	4,908	645	337	4,560	761	241	1,506	1,604	(93)	6,359	20,828
Charge-off	s(490)	(272)	(5)	(6,374)	(270)	(187)	(472)	(1,105)		(9,019)	(18,194)
Recoveries	264	1,095	11	2,657	6	121	362	953		2,173	7,642
Balance at June 30	\$33,559	\$49,746	\$3,612	\$51,068	\$6,404	\$3,302	\$15,843	\$22,465	\$1,503	\$27,800	\$215,302

## **Table of Contents**

The following tables present the allowance for non-PCI loan and lease losses and the recorded investment in loans, by loan class, based on impairment method as of June 30, 2018 and December 31, 2017:

	June 30, 2			une 30, 2018	and Decer	nber 31, ∠(	)1 /:		~ .	
(Dollars in thousands)	developme	Commercial nemtortgage	real	. Commercial ial and industrial	Lease financing	Other	Residential mortgage	Revolving mortgage	Construction and land developments com	Consume nent
Allowance for loan and lease losses: ALLL for loans and leases		zial	estate						- non-com	ımercıaı
individually evaluated for impairment ALLL for loans and	\$274	\$3,325	\$65	\$985	\$107	\$20	\$3,343	\$1,112	\$66	\$704
leases collectively evaluated for impairment	23,390	41,140	3,758	56,345	3,874	4,671	14,459	20,774	3,961	30,069
Total allowance for loan and lease losses	\$23,664	\$44,465	\$3,823	\$57,330	\$3,981	\$4,691	\$17,802	\$21,886	\$4,027	\$30,773
Loans and leases: Loans and leases individually evaluated for impairment Loans and	\$2,098	\$66,172	\$1,077	\$7,652	\$1,176	\$97	\$43,953	\$27,407	\$2,911	\$2,685
for	712,913	10,212,569	472,375	3,089,889	612,201	296,517	3,936,892	2,577,548	247,793	1,550,24
impairment Total loan and leases	\$715,011	\$10,278,741	\$473,452	\$3,097,541	\$613,377	\$296,614	\$3,980,845	\$2,604,955	\$250,704	\$1,552,
(Dollars in	December Constructi and land	ti@commercial	Other commercia	Commercial ialnd	alLease financing	Other	Residential mortgage	Revolving mortgage	Constructi	i <b>G</b> onsum

Allowance for loan and lease losses:			real estate	industrial					developme - non-com	
ALLL for loans and leases individually evaluated for impairment ALLL for loans and		\$3,648	\$209	\$665	\$397	\$	\$2,733	\$1,085	\$68	\$738
leases collectively evaluated for impairment Total	24,285	41,357	4,362	53,032	5,730	4,689	12,973	21,351	3,894	30,466
allowance for loan and lease losses	\$24,470	\$45,005	\$4,571	\$53,697	\$6,127	\$4,689	\$15,706	\$22,436	\$3,962	\$31,204
Loans and leases: Loans and leases individually evaluated for impairment Loans and	\$788	\$73,655	\$1,857	\$7,974	\$1,914	\$521	\$37,842	\$23,770	\$4,551	\$2,774
leases collectively evaluated for impairment	668,427	9,655,367	471,576	2,722,433	892,887	301,655	3,485,944	2,677,755	243,738	1,558,399
Total loan and leases	\$669,215	\$9,729,022	\$473,433	\$2,730,407	\$894,801	\$302,176	\$3,523,786	\$2,701,525	\$248,289	\$1,561,1

## **Table of Contents**

The following tables show the activity in the allowance for PCI loan losses for the three and six months ended June 30, 2018 and June 30, 2017.

vane 50, 2010 and vane 50, 2017.		
(Dollars in thousands)	Three months ended June 30, 2018	ended
PCI Loans		
Allowance for loan and lease losses:		
Balance at April 1	\$12,296	\$10,924
Provision	161	2,572
Charge-offs	(34)	_
Recoveries		_
Balance at June 30	\$12,423	\$13,496
	Six months ended June 30, 2018	ended June 30, 2017
Balance at January 1	\$10,026	•
Provision	2,515	(273)
Charge-offs	(118)	_
Recoveries		
Balance at June 30	\$12,423	\$13,496

The following table shows the ending balances of PCI loans and related allowance as of June 30, 2018 and December 31, 2017:

June 30, December 31, (Dollars in thousands) 2018 2017

ALLL for loans acquired with deteriorated credit quality \$12,423 \$ 10,026

Loans acquired with deteriorated credit quality 674,269 762,998

As of June 30, 2018 and December 31, 2017, \$160.8 million and \$279.8 million, respectively, in PCI loans experienced an adverse change in expected cash flows since the date of acquisition.

## **Table of Contents**

The following tables provide information on non-PCI impaired loans and leases individually evaluated as of June 30, 2018 and December 31, 2017.

	June 30,	2018			
	With a	With no		Unpaid	Related
(Dollars in thousands)	recorded	recorded	Total	principal	allowance
	allowanc	eallowance		balance	recorded
Non-PCI impaired loans and leases:					
Construction and land development - commercial	\$2,098	\$ <i>—</i>	\$2,098	\$2,431	\$ 274
Commercial mortgage	35,934	30,238	66,172	72,467	3,325
Other commercial real estate	375	702	1,077	1,264	65
Commercial and industrial	6,262	1,390	7,652	11,684	985
Lease financing	789	387	1,176	2,808	107
Other	97		97	315	20
Residential mortgage	25,529	18,424	43,953	46,684	3,343
Revolving mortgage	10,217	17,190	27,407	30,170	1,112
Construction and land development - noncommercial	544	2,367	2,911	3,633	66
Consumer	1,777	908	2,685	3,004	704
Total non-PCI impaired loans and leases	\$83,622	\$71,606	\$155,228	\$174,460	\$ 10,001
		er 31, 2017			
	With a	With no		Unpaid	Related
(Dollars in thousands)	With a recorded	With no recorded	Total	principal	allowance
	With a recorded	With no	Total	•	
Non-PCI impaired loans and leases:	With a recorded allowance	With no recorded callowance		principal balance	allowance recorded
Non-PCI impaired loans and leases: Construction and land development - commercial	With a recorded allowance \$788	With no recorded eallowance	\$788	principal balance \$1,110	allowance recorded \$ 185
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage	With a recorded allowand \$788 39,135	With no recorded callowance \$— 34,520	\$788 73,655	principal balance \$1,110 78,936	allowance recorded \$ 185 3,648
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate	With a recorded allowand \$788 39,135 1,351	With no recorded eallowance	\$788 73,655 1,857	principal balance \$1,110 78,936 2,267	allowance recorded \$ 185 3,648 209
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial	With a recorded allowance \$788 39,135 1,351 6,326	With no recorded callowance \$— 34,520	\$788 73,655 1,857 7,974	principal balance \$1,110 78,936 2,267 10,475	allowance recorded \$ 185 3,648 209 665
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate	With a recorded allowand \$788 39,135 1,351	With no recorded callowance \$— 34,520 506	\$788 73,655 1,857	principal balance \$1,110 78,936 2,267	allowance recorded \$ 185 3,648 209
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial	With a recorded allowand \$788 39,135 1,351 6,326 1,890 —	With no recorded eallowance \$ — 34,520 506 1,648 24 521	\$788 73,655 1,857 7,974	principal balance \$1,110 78,936 2,267 10,475 2,571 521	allowance recorded \$ 185 3,648 209 665 397 —
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage	With a recorded allowand \$788 39,135 1,351 6,326 1,890 — 19,135	With no recorded callowance \$ — 34,520 506 1,648 24 521 18,707	\$788 73,655 1,857 7,974 1,914 521 37,842	principal balance \$1,110 78,936 2,267 10,475 2,571 521 39,946	allowance recorded \$ 185 3,648 209 665 397 — 2,733
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage Revolving mortgage	With a recorded allowand \$788 39,135 1,351 6,326 1,890 — 19,135 5,875	With no recorded eallowance \$ — 34,520 506 1,648 24 521 18,707 17,895	\$788 73,655 1,857 7,974 1,914 521 37,842 23,770	principal balance \$1,110 78,936 2,267 10,475 2,571 521 39,946 25,941	allowance recorded \$ 185 3,648 209 665 397 — 2,733 1,085
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage Revolving mortgage Construction and land development - noncommercial	With a recorded allowand \$788 39,135 1,351 6,326 1,890 — 19,135 5,875 592	With no recorded eallowance \$ — 34,520 506 1,648 24 521 18,707 17,895 3,959	\$788 73,655 1,857 7,974 1,914 521 37,842 23,770 4,551	principal balance \$1,110 78,936 2,267 10,475 2,571 521 39,946 25,941 5,224	allowance recorded  \$ 185 3,648 209 665 397 — 2,733 1,085 68
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage Revolving mortgage Construction and land development - noncommercial Consumer	With a recorded allowand \$788 39,135 1,351 6,326 1,890 — 19,135 5,875 592 2,107	With no recorded eallowance \$ — 34,520 506 1,648 24 521 18,707 17,895 3,959 667	\$788 73,655 1,857 7,974 1,914 521 37,842 23,770 4,551 2,774	principal balance \$1,110 78,936 2,267 10,475 2,571 521 39,946 25,941 5,224 3,043	allowance recorded  \$ 185 3,648 209 665 397 2,733 1,085 68 738
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage Revolving mortgage Construction and land development - noncommercial	With a recorded allowand \$788 39,135 1,351 6,326 1,890 — 19,135 5,875 592 2,107	With no recorded eallowance \$ — 34,520 506 1,648 24 521 18,707 17,895 3,959	\$788 73,655 1,857 7,974 1,914 521 37,842 23,770 4,551 2,774	principal balance \$1,110 78,936 2,267 10,475 2,571 521 39,946 25,941 5,224	allowance recorded  \$ 185 3,648 209 665 397 2,733 1,085 68 738

Non-PCI impaired loans less than \$500,000 that are collectively evaluated were \$44.1 million and \$49.1 million at June 30, 2018 and December 31, 2017, respectively.

# **Table of Contents**

The following tables show the average non-PCI impaired loan balance and the interest income recognized by loan class for the three and six months ended June 30, 2018 and June 30, 2017:

	Three mo June 30, 2	nths ended 2018	Three mo June 30, 2		
(Dollars in thousands)	Average balance	Interest income recognized	Average balance	Interest income recognized	
Non-PCI impaired loans and leases:					
Construction and land development - commercial	\$1,485	\$ 17	\$970	\$ 11	
Commercial mortgage	68,113	659	74,121	651	
Other commercial real estate	1,345	12	1,525	9	
Commercial and industrial	7,585	76	10,159	98	
Lease financing	1,842	14	1,911	14	
Other	67	_	434	5	
Residential mortgage	42,046	298	36,767	272	
Revolving mortgage	26,388	222	8,484	62	
Construction and land development - noncommercial	3,526	44	3,185	33	
Consumer	2,654	28	2,052	24	
Total non-PCI impaired loans and leases	\$155,051	\$ 1,370	\$139,608	\$ 1,179	
	Six month		Six month		
	Six month June 30, 2		Six month June 30, 2		
(Dollars in thousands)					
(Dollars in thousands)  Non-PCI impaired loans and leases:	June 30, 2 Average	2018 Interest income	June 30, 2 Average	2017 Interest income	
	June 30, 2 Average	2018 Interest income	June 30, 2 Average	2017 Interest income	
Non-PCI impaired loans and leases:	June 30, 2 Average balance	2018 Interest income recognized	June 30, 2 Average balance	2017 Interest income recognized	
Non-PCI impaired loans and leases: Construction and land development - commercial	June 30, 2 Average balance \$1,320	Interest income recognized \$ 28	June 30, 2 Average balance \$1,013	Interest income recognized \$ 23	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage	June 30, 2 Average balance \$1,320 70,190	Interest income recognized  \$ 28 1,370	June 30, 2 Average balance \$1,013 74,715	Interest income recognized  \$ 23 1,293	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate	June 30, 2 Average balance \$1,320 70,190 1,529	Interest income recognized  \$ 28 1,370 23	June 30, 2 Average balance \$1,013 74,715 1,555	Interest income recognized  \$ 23 1,293	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial	June 30, 2 Average balance \$1,320 70,190 1,529 7,554	Interest income recognized  \$ 28 1,370 23 152	June 30, 2 Average balance \$1,013 74,715 1,555 10,844	Interest income recognized  \$ 23   1,293   17   202	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing	June 30, 2 Average balance \$1,320 70,190 1,529 7,554 2,040	Interest income recognized  \$ 28 1,370 23 152 25	June 30, 2 Average balance \$1,013 74,715 1,555 10,844 1,740	Interest income recognized  \$ 23 1,293 17 202 28	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other	June 30, 2 Average balance \$1,320 70,190 1,529 7,554 2,040 34	Interest income recognized  \$ 28 1,370 23 152 25	June 30, 2 Average balance \$1,013 74,715 1,555 10,844 1,740 315	2017 Interest income recognized \$ 23 1,293 17 202 28 7	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage	June 30, 2 Average balance \$1,320 70,190 1,529 7,554 2,040 34 40,385 25,590	2018 Interest income recognized \$ 28 1,370 23 152 25 — 573	June 30, 2 Average balance \$1,013 74,715 1,555 10,844 1,740 315 34,864	2017 Interest income recognized \$ 23 1,293 17 202 28 7 525	
Non-PCI impaired loans and leases: Construction and land development - commercial Commercial mortgage Other commercial real estate Commercial and industrial Lease financing Other Residential mortgage Revolving mortgage	June 30, 2 Average balance \$1,320 70,190 1,529 7,554 2,040 34 40,385 25,590	2018 Interest income recognized \$ 28 1,370 23 152 25 — 573 423	June 30, 2 Average balance \$1,013 74,715 1,555 10,844 1,740 315 34,864 8,227	2017 Interest income recognized \$ 23 1,293 17 202 28 7 525 119 66 47	

#### **Table of Contents**

#### **Troubled Debt Restructurings**

BancShares accounts for certain loan modifications or restructurings as troubled debt restructurings (TDRs). In general, the modification or restructuring of a loan is considered a TDR if, for economic reasons or legal reasons related to a borrower's financial difficulties, a concession is granted to the borrower that creditors would not otherwise consider. Concessions may relate to the contractual interest rate, maturity date, payment structure or other actions. The majority of TDRs are included in the special mention, substandard or doubtful credit grading categories, which results in more elevated loss expectations when projecting the expected cash flows that are used to determine the allowance for loan losses associated with these loans. The more severely graded the loan, the lower the estimated expected cash flows and the greater the allowance recorded. All TDRs are individually evaluated for impairment through review of collateral values or analysis of cash flows at least annually.

The following table provides a summary of total TDRs by accrual status.

	June 30, 2	2018		December	31, 2017	
(Dollars in thousands)	Accruing	Nonaccruing	Total	Accruing	Nonaccruing	Total
Commercial loans						
Construction and land development - commercial	\$2,050	\$ 228	\$2,278	\$4,089	\$ 483	\$4,572
Commercial mortgage	58,877	10,304	69,181	62,358	15,863	78,221
Other commercial real estate	1,039	39	1,078	1,012	788	1,800
Commercial and industrial	6,673	988	7,661	7,598	910	8,508
Lease financing	677	429	1,106	722	1,048	1,770
Other	44	126	170	521		521
Total commercial TDRs	69,360	12,114	81,474	76,300	19,092	95,392
Noncommercial						
Residential mortgage	38,266	9,958	48,224	34,067	9,475	43,542
Revolving mortgage	19,752	6,778	26,530	17,673	5,180	22,853
Construction and land development - noncommercial	2,821	90	2,911	_	_	_
Consumer and other	2,111	574	2,685	2,351	423	2,774
Total noncommercial TDRs	62,950	17,400	80,350	54,091	15,078	69,169
Total TDRs	\$132,310	\$ 29,514	\$161,824	\$130,391	\$ 34,170	\$164,561

The following table shows the accrual status of non-PCI and PCI TDRs.

(Dollars in thousands)	June 30, 2018	December 31, 2017
Accruing TDRs:	2010	_01.
PCI	\$18,546	\$ 18,163
Non-PCI	113,764	112,228
Total accruing TDRs	132,310	130,391
Nonaccruing TDRs:		
PCI	253	272
Non-PCI	29,261	33,898
Total nonaccruing TDRs	29,514	34,170
All TDRs:		
PCI	18,799	18,435
Non-PCI	143,025	146,126
Total TDRs	\$161,824	\$ 164,561

## **Table of Contents**

The following table provides the types of non-PCI and PCI TDRs made during the three and six months ended June 30, 2018 and June 30, 2017, as well as a summary of loans that were modified as a TDR during the twelve month periods ended June 30, 2018 and June 30, 2017 that subsequently defaulted during the three and six months ended June 30, 2018 and June 30, 2017. BancShares defines payment default as movement of the TDR to nonaccrual status, which is generally 90 days past due for TDRs, foreclosure or charge-off, whichever occurs first.

which is generally 70 days past due to	Th	roo months a	ndad	Juna 20	Th.	oa monthe ar	dae	Llung 20
	Three months ended June 30, 2018		Three months ended June 2017		i Julie 30,			
	Restructurings		2017		Da	tanzatzania aa		
	All			_	All			structurings
	res	tructurings		n payment	rest	tructurings		h payment
		D 1.1	defa	aun			aeī	ault
	Nu	Recorded mber	Nuı	Recorded nber	Nu	Recorded mber	Nu	Recorded mber
(Dollars in thousands)	of	investment	of	investment	of	investment	$\alpha$ t	investment
,	Lo	at period ans end	Loa	at period end	Loans end		t period Loans end	
Non-PCI and PCI loans and leases								
Interest only	1	154	2	821	3	571	1	332
Loan term extension	10	936	7	341	13	1,397	1	32
Below market interest rate	53	9,525	33	1,702	73	4,440	32	2,800
Discharged from bankruptcy	37	2,472	24	1,490	40	1,442	24	615
Total non-PCI and PCI restructurings	101	1\$ 13,087	66	\$ 4,354	129	\$ 7,850	58	\$ 3,779
	Six	months end	ed Ju	ine 30, 2018		x months end	led	June 30,
					20	017		ŕ
	Six		Res	tructurings		017	R	estructurings
	All	tructurings	Res	tructurings n payment	20 Al	017	Row	ŕ
	All	tructurings	Res with defa	tructurings n payment ault	Al re	017 Il structurings	Ro w: de	estructurings ith payment fault Recorded
(Dollars in thousands)	All res	tructurings Recorded mber investment	Res with defa	tructurings n payment ault Recorded nber investment	All re	017 II structurings Recorded umber investment	Ro w: de	estructurings ith payment fault Recorded umber investment
(Dollars in thousands)	All	ructurings  Recorded mber investment at period	Res with defa	tructurings n payment nult Recorded mber investment	All re	017 II structurings Recorded umber	Ro w: de	estructurings ith payment fault Recorded umber investment
(Dollars in thousands)  Non-PCI and PCI loans and leases	All res	Recorded mber investment at period	Res with defa	tructurings in payment nult Recorded investment at period ins	All re	ol7  Il structurings  Recorded umber investment at period pans	Ro w: de	estructurings ith payment fault Recorded
Non-PCI and PCI loans and leases	All res	Recorded mber investment at period	Res with defa	tructurings in payment nult Recorded investment at period ins	All re	ol7  Il structurings  Recorded umber investment at period pans	Ro w: de	estructurings ith payment fault Recorded umber investment
,	All res	Recorded mber investment at period ans end	Res with defa Num of Loa	tructurings n payment ault Recorded mber investment at period end	20 Al re. No of Lo	ol7  II  Structurings  Recorded  umber  Investment  at period  oans end	Re winded North Office Lea	estructurings ith payment efault Recorded umber investment at period oans end
Non-PCI and PCI loans and leases Interest only	All res	Recorded mber investment at period ans end	Res with defa Num of Loa	tructurings in payment ault Recorded inber investment at period ins end	200 All re No of Lo	Recorded umber investment at period end 571	Row de Nof Lo	estructurings ith payment fault Recorded umber investment at period end  332 32
Non-PCI and PCI loans and leases Interest only Loan term extension	All res Nu of Los	Recorded mber investment at period end 821 1,658	Res with defa Num of Loa	tructurings in payment ault Recorded investment at period ins end  821 638	200 All re No of Lo	Recorded umber investment at period end 571 2,070	Row de North Lo	estructurings ith payment fault Recorded umber investment at period end  332 32

For the three and six months ended June 30, 2018 and June 30, 2017, the pre-modification and post-modification outstanding recorded investments of loans modified as TDRs were not materially different.

#### **Table of Contents**

Write-downs

Balance at June 30, 2018

#### NOTE F - OTHER REAL ESTATE OWNED (OREO)

The following table explains changes in other real estate owned during the six months ended June 30, 2018 and June 30, 2017.

Total
\$61,231
21,891
55
(20,236)
(2,160)
\$60,781
\$51,097
11,868
2,135
(15,769)

At June 30, 2018 and December 31, 2017, BancShares had \$15.1 million and \$19.8 million, respectively, of foreclosed residential real estate property in OREO. The recorded investment in consumer mortgage loans collateralized by residential real estate property in the process of foreclosure was \$25.3 million and \$26.9 million at June 30, 2018 and December 31, 2017, respectively.

(2,698)

\$46,633

NOTE G - FDIC SHARED-LOSS PAYABLE

BancShares completed six FDIC-assisted transactions with shared-loss agreements during the period beginning in 2009 through 2011. Prior to its merger into BancShares, Bancorporation completed three FDIC-assisted transactions with shared-loss agreements.

As of June 30, 2018, shared-loss agreements are still active for Georgian Bank (GB) and United Western Bank (UWB). Shared-loss protection remains for single family residential loans acquired from UWB and GB in the amount of \$62.1 million.

The shared-loss agreements for two FDIC-assisted transactions, First Regional Bank (FRB) and UWB, include provisions related to payments that may be owed to the FDIC at the termination of the agreements (clawback liability). The clawback liability represents a payment by BancShares to the FDIC if actual cumulative losses on acquired covered assets are lower than the cumulative losses originally estimated by the FDIC at the time of acquisition and is recorded in the Consolidated Balance Sheets as a payable to the FDIC under the relevant shared-loss agreements. As of June 30, 2018 and December 31, 2017, the estimated clawback liability was \$103.5 million and \$101.3 million, respectively. The clawback liability payment dates for FRB and UWB are March 2020 and March 2021, respectively.

The following table provides changes in the FDIC shared-loss payable for the three and six months ended June 30, 2018 and June 30, 2017.

	Three months		Six month	is ended
	ended June 30		June 30	
(Dollars in thousands)	2018	2017	2018	2017
Beginning balance	\$102,466	\$98,013	\$101,342	\$97,008
Amortization	1,001	963	1,993	1,917
Adjustments related to changes in assumptions	20	150	152	201
Ending balance	\$103,487	\$99,126	\$103,487	\$99,126

#### NOTE H - MORTGAGE SERVICING RIGHTS

Our portfolio of residential mortgage loans serviced for third parties was \$2.87 billion and \$2.81 billion as of June 30, 2018 and December 31, 2017, respectively. These loans were originated by BancShares and sold to third parties on a non-recourse basis with servicing rights retained. These retained servicing rights are recorded as a servicing asset and reported in other intangible assets on the Consolidated Balance Sheets. The mortgage servicing rights are initially recorded at fair value and then carried at the lower of amortized cost or fair market value.

#### **Table of Contents**

The activity of the servicing asset for the three and six months ended June 30, 2018 and 2017 is presented in the following table:

	Three months		Six month	is ended
	ended June 30		June 30	
(Dollars in thousands)	2018	2017	2018	2017
Beginning balance	\$21,659	\$20,771	\$21,945	\$20,415
Servicing rights originated	1,430	1,123	2,630	2,825
Amortization	(1,432)	(1,370 )	(2,918)	(2,720 )
Valuation allowance reversal	_	_	_	4
Ending balance	\$21,657	\$20,524	\$21,657	\$20,524

The amortization expense related to mortgage servicing rights is included as a reduction of mortgage income in the Consolidated Statements of Income. Mortgage income for the three and six months ended June 30, 2018 and the three months ended June 30, 2017 did not include any impairment compared to an impairment reversal of \$4 thousand for the six months ended June 30, 2017.

Contractually specified mortgage servicing fees, late fees, and ancillary fees earned for both the three months ended June 30, 2018 and 2017 were \$1.9 million and reported in mortgage income in the Consolidated Statements of Income. For the six months ended June 30, 2018 and 2017, contractually specified mortgage servicing fees, late fees and ancillary fees earned were \$3.8 million and \$3.6 million, respectively.

Valuation of mortgage servicing rights is performed using a pooling methodology. Similar loans are pooled together and evaluated on a discounted earnings basis to determine the present value of future earnings. Key economic assumptions used to value mortgage servicing rights as of June 30, 2018 and December 31, 2017 were as follows:

	June 50,	Decembe	r 51,
	2018	2017	
Discount rate - conventional fixed loans	9.86 %	9.41	%
Discount rate - all loans excluding conventional fixed loans	10.86 %	10.41	%
Weighted average constant prepayment rate	8.43 %	10.93	%
Weighted average cost to service a loan	\$72.79	\$ 64.03	

The discount rate is based on the 10-year U.S. Treasury rate plus 700 basis points for conventional fixed loans and 800 basis points for all other loans. The 700 and 800 basis points are used as a risk premium when calculating the discount rate. The repayment rate is derived from the Public Securities Association Standard Prepayment model. The average cost to service a loan is based on the number of loans serviced and the total costs to service the loans.

#### NOTE I - REPURCHASE AGREEMENTS

BancShares utilizes securities sold under agreements to repurchase to facilitate the needs of customers and secure wholesale funding needs. Repurchase agreements are transactions whereby BancShares offers to sell to a counterparty an undivided interest in an eligible security at an agreed upon purchase price, and which obligates BancShares to repurchase the security on an agreed upon date at an agreed upon repurchase price plus interest at an agreed upon rate. Securities sold under agreements to repurchase are recorded at the amount of cash received in connection with the transaction and are generally reflected as short-term borrowings on the Consolidated Balance Sheets. BancShares monitors collateral levels on a continuous basis and maintains records of each transaction specifically describing the applicable security and the counterparty's fractional interest in that security, and segregates the security from general assets in accordance with regulations governing custodial holdings of securities. The primary risk with repurchase agreements is market risk associated with the investments securing the transactions, as additional collateral may be required based on fair value changes of the underlying investments. Securities pledged as collateral under repurchase agreements are maintained with safekeeping agents. The carrying value of available for sale investment securities pledged as collateral under repurchase agreements was \$511.8 million and \$684.2 million at June 30, 2018 and December 31, 2017, respectively.

The remaining contractual maturity of the securities sold under agreements to repurchase by class of collateral pledged included overnight and continuous U.S. Treasury securities totaling \$499.7 million at June 30, 2018 and \$556.2

million at December 31, 2017. At December 31, 2017, there also were U.S. Treasury securities with a remaining contractual maturity of 30-90 days totaling \$30.0 million for a gross amount of \$586.2 million.

#### **Table of Contents**

#### NOTE J - ESTIMATED FAIR VALUES

Fair value estimates are intended to represent the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Where there is no active market for a financial instrument, BancShares has made estimates using discounted cash flows or other valuation techniques. Inputs used in these valuation techniques are subjective in nature, involve uncertainties and require significant judgment and therefore can only be derived within a range of precision. Accordingly, the derived fair value estimates presented below are not necessarily indicative of the amounts BancShares would realize in a current market exchange.

ASC 820, Fair Value Measurements and Disclosures, indicates that assets and liabilities are recorded at fair value according to a fair value hierarchy comprised of three levels. The levels are based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. The level within the fair value hierarchy for an asset or liability is based on the highest level of input that is significant to the fair value measurement (with Level 1 considered highest and Level 3 considered lowest). A brief description of each level follows:

Level 1 values are based on quoted prices for identical instruments in active markets.

Level 2 values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 values are derived from valuation techniques in which one or more significant inputs or assumptions are not observable in the market. These unobservable inputs and assumptions reflect estimates that market participants would use in pricing the asset or liability. Valuation techniques include the use of discounted cash flow models and similar techniques.

BancShares' management reviews any changes to its valuation methodologies to ensure they are appropriate and supportable, and refines valuation methodologies as more market-based data becomes available. Transfers between levels of the fair value hierarchy are recognized at the end of the reporting period.

The methodologies used to estimate the fair value of financial assets and financial liabilities are discussed below: Investment securities available for sale are carried at fair value. U.S. Treasury, government agency and mortgage-backed securities are generally measured at fair value using a third party pricing service. The third party provider evaluates securities based on comparable investments with trades and market data and will utilize pricing models that use a variety of inputs, such as benchmark yields, reported trades, broker-dealer quotes, issuer spreads, benchmark securities, bids and offers as needed. These securities are generally classified as Level 2. Corporate bonds and trust preferred securities are generally measured at fair value based on indicative bids from broker-dealers and are not directly observable. These securities are considered Level 3.

Marketable equity securities. Equity securities are measured at fair value using observable closing prices and the valuation also considers the amount of market activity by examining the trade volume of each security. Equity securities are classified as Level 1 if they are traded in an active market and as Level 2 if the observable closing price is from a less than active market.

Loans held for sale. Certain residential real estate loans are originated to be sold to investors are carried at fair value based on quoted market prices for similar types of loans. Accordingly, the inputs used to calculate fair value of originated residential real estate loans held for sale are classified as Level 2 inputs. Portfolio loans that are subsequently transferred to held for sale to be sold in the secondary market are carried at the lower of amortized cost or fair value. The fair value of the transferred portfolio loans is based on the quoted prices and is considered a Level 1 input.

Net loans and leases (PCI and Non-PCI). Fair value is estimated based on discounted future cash flows using the current interest rates at which loans with similar terms would be made to borrowers of similar credit quality. The inputs used in the fair value measurements for loans and leases are considered Level 3 inputs.

FHLB stock. The carrying amount of FHLB stock is a reasonable estimate of fair value as these securities are not readily marketable and are evaluated for impairment based on the ultimate recoverability of the par value. BancShares considers positive and negative evidence, including the profitability and asset quality of the issuer, dividend payment history and recent redemption experience, when determining the ultimate recoverability of the par value. BancShares believes its investment in FHLB stock is ultimately recoverable at par. The inputs used in the fair value measurement for the FHLB stock are considered Level 2 inputs.

#### **Table of Contents**

Mortgage servicing rights. Mortgage servicing rights are carried at the lower of amortized cost or market and are, therefore, carried at fair value only when fair value is less than the amortized cost. The fair value of mortgage servicing rights is performed using a pooling methodology. Similar loans are pooled together and a model that relies on discount rates, estimates of prepayment rates and the weighted average cost to service the loans is used to determine the fair value. The inputs used in the fair value measurement for mortgage servicing rights are considered Level 3 inputs.

Deposits. For non-time deposits, carrying value is a reasonable estimate of fair value. The fair value of time deposits is estimated by discounting future cash flows using the interest rates currently offered for deposits of similar remaining maturities. The inputs used in the fair value measurement for deposits are considered Level 2 inputs.

Long-term obligations. For long-term obligations, the fair values are determined based on recent trades or sales of the actual security if available, otherwise, fair values are estimated by discounting future cash flows using current interest rates for similar financial instruments. The inputs used in the fair value measurement for long-term obligations are considered Level 2 inputs.

Payable to the FDIC for shared-loss agreements. The fair value of the payable to the FDIC for shared-loss agreements is determined by the projected cash flows based on expected payments to the FDIC in accordance with the shared-loss agreements. Cash flows are discounted using current discount rates to reflect the timing of the estimated amounts due to the FDIC. The inputs used in the fair value measurement for the payable to the FDIC are considered Level 3 inputs.

Off-balance-sheet commitments and contingencies. Carrying amounts are reasonable estimates of the fair values for such financial instruments. Carrying amounts include unamortized fee income and, in some cases, reserves for any credit losses from those financial instruments. These amounts are not material to BancShares' financial position.

For all other financial assets and financial liabilities, the carrying value is a reasonable estimate of the fair value as of June 30, 2018 and December 31, 2017. The carrying value and fair value for these assets and liabilities are equivalent because they are relatively short term in nature and there is no interest rate or credit risk that would cause the fair value to differ from the carrying value. Cash and due from banks is classified on the fair value hierarchy as Level 1. Overnight investments, income earned not collected, short-term borrowings and accrued interest payable are considered Level 2.

The table presents the carrying values and estimated fair values for financial instruments as of June 30, 2018 and December 31, 2017.

	June 30, 2	2018	December	31, 2017	
(Dollars in thousands)	Carrying	Fair value	Carrying	Fair value	
	value	raii vaiue	value	ran value	
Cash and due from banks	\$260,525	\$ 260,525	\$336,150	\$ 336,150	
Overnight investments	1,223,311	1,223,311	1,387,927	1,387,927	
Investment securities available for sale	4,783,507	4,783,507	7,180,180	7,180,180	
Investment securities held to maturity	2,299,774	2,302,093	76	81	
Marketable equity securities	107,264	107,264	_		
Loans held for sale	58,961	58,961	51,179	51,179	
Net loans and leases	24,313,57	223,704,523	23,374,93	22,257,803	
Income earned not collected	99,567	99,567	95,249	95,249	
Federal Home Loan Bank stock	22,658	22,658	52,685	52,685	
Mortgage servicing rights	21,657	28,668	21,945	26,170	
Deposits	30,408,88	3430,362,605	29,266,27	<b>5</b> 29,230,768	
Short-term borrowings	613,993	613,993	693,807	693,807	

Long-term obligations	241,360	250,823	870,240	852,112
Payable to the FDIC for shared-loss agreements	103,487	103,966	101,342	102,684
Accrued interest payable	1,909	1,909	3,952	3,952

## **Table of Contents**

Among BancShares' assets and liabilities, investment securities available for sale, marketable equity securities and loans held for sale are reported at their fair values on a recurring basis. For assets and liabilities carried at fair value on a recurring basis, the following table provides fair value information as of June 30, 2018 and December 31, 2017.

June 30, 2018

	June 30, 20	18		
		Fair valu	e measureme	ents using:
(Dollars in thousands)	Fair value	Level 1	Level 2	Level 3
(Donars in thousands)	Tan value	inputs	inputs	inputs
Assets measured at fair value				
Investment securities available for sale				
U.S. Treasury	\$1,503,974	<b>\$</b> —	\$1,503,974	\$—
Government agency	131,035		131,035	_
Mortgage-backed securities	3,034,065		3,034,065	_
Corporate bonds	108,790			108,790
Other	5,643	_		5,643
Total investment securities available for sale	\$4,783,507	<b>\$</b> —	\$4,669,074	\$114,433
Marketable equity securities	\$107,264	\$21,667	\$85,597	<b>\$</b> —
Loans held for sale	\$58,961	<b>\$</b> —	\$58,961	<b>\$</b> —
	December 3	31, 2017		
	December 3	-	ie measuremo	ents using:
		-		ents using: Level 3
	December 3 Fair value	Fair valu	Level 2	_
Assets measured at fair value		Fair valu Level 1	Level 2	Level 3
Assets measured at fair value Investment securities available for sale		Fair valu Level 1	Level 2	Level 3
		Fair valu Level 1 inputs	Level 2	Level 3 inputs
Investment securities available for sale	Fair value	Fair valu Level 1 inputs	Level 2 inputs	Level 3 inputs
Investment securities available for sale U.S. Treasury	Fair value \$1,657,864	Fair valu Level 1 inputs \$—	Level 2 inputs \$1,657,864	Level 3 inputs
Investment securities available for sale U.S. Treasury Government agency	Fair value \$1,657,864 8,670 5,340,756	Fair valu Level 1 inputs \$—	Level 2 inputs \$1,657,864 8,670	Level 3 inputs \$—
Investment securities available for sale U.S. Treasury Government agency Mortgage-backed securities	Fair value \$1,657,864 8,670 5,340,756	Fair valu Level 1 inputs \$—	Level 2 inputs \$1,657,864 8,670 5,340,756	Level 3 inputs \$—
Investment securities available for sale U.S. Treasury Government agency Mortgage-backed securities Equity securities	Fair value \$1,657,864 8,670 5,340,756 105,208	Fair value Level 1 inputs  \$— — — 19,341	Level 2 inputs \$1,657,864 8,670 5,340,756 85,867	Level 3 inputs  \$— — —
Investment securities available for sale U.S. Treasury Government agency Mortgage-backed securities Equity securities Corporate bonds	Fair value \$1,657,864 8,670 5,340,756 105,208 59,963 7,719	Fair value Level 1 inputs  \$— — 19,341 — —	Level 2 inputs \$1,657,864 8,670 5,340,756 85,867 59,963	Level 3 inputs  \$— — — — — —

During the three months ended June 30, 2018, there were no transfers between levels. For the six months ended June 30, 2018, there were transfers from Level 2 to Level 3 of \$59.7 million and \$5.6 million of corporate bonds and other investment securities available for sale, respectively. The transfers were due to a lack of observable inputs and trade activity for those securities. There were no transfers between levels for the three and six months ended June 30, 2017.

The following tables summarize activity for Level 3 assets:

	Three months
	ended June 30,
	2018
(Dallows in thousands)	Corporate Other
(Dollars in thousands)	bonds
Balance at April 1, 2018	\$59,653 \$5,618
Amounts included in net income	48 7
Unrealized net (losses) gains included in other comprehensive income	(97) 18
Purchases	51,591 —

Sales	(2,405) —
Balance at June 30, 2018	\$108,790 \$5,643
	Six months ended
	June 30, 2018
(Dollars in thousands)	Corporate bonds Other
Balance at January 1, 2018	\$—      \$—
Transfers in	59,653 5,618
Amounts included in net income	48 7
Unrealized net (losses) gains included in other comprehensive income	(97 ) 18
Purchases	51,591 —
Sales	(2,405 ) —
Balance at June 30, 2018	\$108,790 \$5,643

#### **Table of Contents**

The following table presents quantitative information about Level 3 fair value measurements for fair value on a recurring basis at June 30, 2018.

(Dollars in t	housands)		June 30, 2018
Level 3 assets	Valuation technique	Significant unobservable input	Fair Value
Corporate bonds	Indicative bid provided by broker	Multiple factors, including but not limited to, current operations, financial condition, cash flows, and recently executed financing transactions related to the company	\$108,790
Other	Indicative bid provided by broker	Multiple factors, including but not limited to, current operations, financial condition, cash flows, and recently executed financing transactions related to the company	5,643

#### Fair Value Option

(Dollars in thousands)

BancShares has elected the fair value option for residential real estate loans originated to be sold. This election reduces certain timing differences in the Consolidated Statement of Income and better aligns with the management of the portfolio from a business perspective. The changes in fair value are recorded as a component of mortgage income and included gains of \$700 thousand and \$291 thousand for the three months ended June 30, 2018 and June 30, 2017, respectively. For the six months ended June 30, 2018 and 2017, the changes in fair value were gains of \$245 thousand and \$3.5 million, respectively.

The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance for residential real estate originated for sale measured at fair value as of June 30, 2018 and December 31, 2017.

June 30, 2018

Aggregate
Fair Unpaid
Value Principal

Difference

Balance

Originated loans held for sale \$58,961 \$57,334 \$ 1,627

December 31, 2017

Aggregate

Fair Unpaid Value Principal Difference

Balance

Originated loans held for sale \$51,179 \$49,796 \$ 1,383

No originated loans held for sale were 90 or more days past due or on nonaccrual status as of June 30, 2018 or December 31, 2017.

Certain other assets are adjusted to their fair value on a nonrecurring basis, including impaired loans, OREO, and goodwill, which are periodically tested for impairment, and mortgage servicing rights, which are carried at the lower of amortized cost or market. Non-impaired loans held for investment, deposits, short-term borrowings and long-term obligations are not reported at fair value.

Impaired loans are deemed to be at fair value if an associated allowance or current period charge-off has been recorded. The value of impaired loans is determined by either collateral valuations or discounted present value of the expected cash flow calculations. Collateral values are determined using appraisals or other third-party value estimates of the subject property with discounts generally between 6 and 11 percent applied for estimated holding and selling costs and other external factors that may impact the marketability of the property. Expected cash flows are determined using expected payment information at the individual loan level, discounted using the effective interest rate. The effective interest rate generally ranges between 2 and 18 percent.

OREO that has been acquired or written down in the current year is deemed to be at fair value, which uses asset valuations. Asset values are determined using appraisals or other third-party value estimates of the subject property with discounts generally between 6 and 11 percent applied for estimated holding and selling costs and other external factors that may impact the marketability of the property. Changes to the value of the assets between scheduled valuation dates are monitored through continued communication with brokers and monthly reviews by the asset manager assigned to each asset. If there are any significant changes in the market or the subject property, valuations are adjusted or new appraisals ordered to ensure the reported values reflect the most current information.

#### **Table of Contents**

For financial assets and liabilities carried at fair value on a nonrecurring basis, the following table provides fair value information as of June 30, 2018 and December 31, 2017.

June 30, 2018 Fair value measurements using: LeVelvel Fair Level 3 (Dollars in thousands) 1 2 value inputs inpiuntsuts \$74,301 \$-\$ -\$74,301 Impaired loans Other real estate remeasured during current year 21,105 21,105

December 31, 2017
Fair value
measurements
using:

Level 3
value
1 2 Level 3
inpintputs

\$72,539 \$-\$ -\$72,539

Impaired loans

Other real estate remeasured during current year 40,167 —— 40,167

No financial liabilities were carried at fair value on a nonrecurring basis as of June 30, 2018 and December 31, 2017. NOTE K - EMPLOYEE BENEFIT PLANS

BancShares sponsors noncontributory defined benefit pension plans for its qualifying employees (BancShares Plan) and former First Citizens Bancorporation, Inc. employees (Bancorporation Plan). The service cost component of net periodic benefit cost is included in salaries and wages while all other non-service cost components are included in other noninterest expense.

#### BancShares Plan

For the three and six months ended June 30, 2018 and 2017, the components of net periodic benefit cost are as follows:

	Three months		Six months	
	ended June 30		ended June 30	
(Dollars in thousands)	2018	2017	2018	2017
Service cost	\$3,362	\$2,934	\$6,791	\$6,310
Interest cost	7,131	7,069	14,188	14,449
Expected return on assets	(11,976)	(10,307)	(23,933)	(21,005)
Amortization of prior service cost	20	53	40	105
Amortization of net actuarial loss	3,548	2,193	6,794	4,427
Net periodic benefit cost	\$2,085	\$1,942	\$3,880	\$4,286
D D1				

Bancorporation Plan

For the three and six months ended June 30, 2018 and 2017, the components of net periodic benefit cost are as follows:

	Three months		Six mont	hs ended
	ended J	une 30	June 30	
(Dollars in thousands)	2018	2017	2018	2017
Service cost	\$624	\$670	\$1,286	\$1,341
Interest cost	1,592	1,682	3,179	3,365
Expected return on assets	(3,110)	(2,796)	(6,216)	(5,592)
Amortization of net actuarial loss	86	214	157	428

Net periodic benefit cost \$(808) \$(230) \$(1,594) \$(458)

No contributions were made during the three and six months ended June 30, 2018 to the BancShares or Bancorporation pension plans. We anticipate making a \$50.0 million contribution to the BancShares plan during 2018. NOTE L - COMMITMENTS AND CONTINGENCIES

To meet the financing needs of its customers, BancShares and its subsidiaries have financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit, standby letters of credit and recourse obligations on mortgage loans sold. These instruments involve elements of credit, interest rate or liquidity risk.

Commitments to extend credit are legally binding agreements to lend to customers. Commitments generally have fixed expiration dates or other termination clauses and may require payment of fees. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future liquidity requirements. Established credit standards control the credit risk exposure associated with these commitments. In some cases, BancShares requires that collateral be pledged to secure the commitment, including cash deposits, securities and other assets.

#### **Table of Contents**

Standby letters of credit are commitments guaranteeing performance of a customer to a third party. Those commitments are primarily issued to support public and private borrowing arrangements, and the fair value of those commitments is not material. To mitigate its risk, BancShares' credit policies govern the issuance of standby letters of credit. The credit risk related to the issuance of these letters of credit is essentially the same as that involved in extending loans to clients and, therefore, these letters of credit are collateralized when necessary.

The following table presents the commitments to extend credit and unfunded commitments as of June 30, 2018 and December 31, 2017:

(Dollars in thousands)	June 30,	December 31,
(Dollars in thousands)	2018	2017
Unused commitments to extend credit	\$10,119,455	\$ 9,629,365
Standby letters of credit	87,574	81,530
Unfunded commitments for investments in affordable housing projects	77,622	61,819

Affordable housing project investments were \$150.5 million and \$128.0 million as of June 30, 2018 and December 31, 2017, respectively, and are included in other assets on the Consolidated Balance Sheets.

Pursuant to standard representations and warranties relating to residential mortgage loan sales sold on a non-recourse basis, contingent obligations exist for various events that may occur following the loan sale. If underwriting or documentation deficiencies are discovered at any point in the life of the loan or if the loan fails to perform per the terms of the loan purchase agreement, typically within 180 days from the date of sale, the investor may require BancShares to repurchase the loan or to repay a portion of the sale proceeds. Other liabilities included reserves of \$830 thousand and \$882 thousand as of June 30, 2018 and December 31, 2017, respectively, for estimated losses arising from these standard representation and warranty provisions.

BancShares and various subsidiaries have been named as defendants in legal actions arising from their normal business activities in which damages in various amounts are claimed. BancShares is also exposed to litigation risk relating to the prior business activities of banks from which assets were acquired and liabilities assumed in the various merger transactions. Although the amount of any ultimate liability with respect to such matters cannot be determined, in the opinion of management, any such liability will not have a material effect on BancShares' consolidated financial statements.

#### NOTE M - ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME

Accumulated other comprehensive loss included the following as of June 30, 2018 and December 31, 2017:

	June 30, 2018		December 31, 2017	
	Accumulated Deferred other tax comprehensive benefit	nei oi iax	Accumulated Deferred other tax comprehensive benefit	Accumulated other comprehensive loss, net of tax
Unrealized losses on securities available for sale	e \$(74,671 ) \$(17,175)	\$ (57,496 )	\$(48,834 ) \$(17,889)	\$ (30,945)
Unrealized losses on securities available for sale transferred to held to maturity	e (105,034 ) (24,158 )	(80,876)		_
Funded status of defined benefit plans Total	(138,008 ) (31,742 ) \$(317,713) \$(73,075)		(144,999 ) (53,650 ) \$(193,833) \$(71,539)	, , , , , , , , , , , , , , , , , ,

# **Table of Contents**

The following table highlights changes in accumulated other comprehensive (loss) income by component for the three and six months ended June 30, 2018 and June 30, 2017:

and six months ended June 30, 2018 and June 30, 2017:	Three mont	hs ended Jur Unrealized	ne 30, 2018	
(Dollars in thousands)	Unrealized (losses) gains on securities available for sale <sup>1</sup>	losses on securities available for sale transferred to held to maturity <sup>1</sup>	Defined benefit pension items <sup>1</sup>	Total
Beginning balance Cumulative effect adjustments	\$(121,243) —		\$(109,080) —	\$(230,323)
Other comprehensive loss before reclassifications Amounts reclassified from accumulated other comprehensive (loss)	63,747	(84,321 ) 3,445		(20,574 ) 6,259
income Net current period other comprehensive (loss) income Ending balance	63,747 \$(57,496)	(80,876)	2,814	(14,315 ) \$(244,638)
Beginning balance	Unrealized (losses) gains on securities available for sale <sup>1</sup> \$(23,183)	securities available for sale transferred to held to maturity <sup>1</sup>	Defined benefit pension items <sup>1</sup>	Total \$(110,941)
Other comprehensive income before reclassifications Amounts reclassified from accumulated other comprehensive (loss) income	8,646 (2,111 )	_	1,563	8,646 (548 )
Net current period other comprehensive income Ending balance	6,535 \$(16,648 )	<del></del>	1,563 \$(86,195)	8,098 \$(102,843)
	Unrealized (losses) gains on securities <sup>1</sup>	ended June 3 Unrealized losses on securities available for sale transferred to held to maturity <sup>1</sup>	Defined benefit pension	Total
Beginning balance Cumulative effect adjustments Other comprehensive income before reclassifications Amounts reclassified from accumulated other comprehensive (loss) income	\$(30,945 ) (29,752 ) 3,201	•		\$(122,294) (50,052) (81,120) 8,828

Net current period other comprehensive income	3,201	(80,876)	5,383	(72,292)
Ending balance	\$(57,496)	\$(80,876)	\$(106,266)	\$(244,638)
	Six months	ended June	30, 2017	
		Unrealized		
		losses on		
	Unrealized	securities	Defined	
	(losses)	available	benefit	Total
	gains on	for sale	pension	Total
	securities1	transferred	items1	
		to held to		
		$maturity^1$		
Beginning balance	\$(45,875)	\$	\$(89,317)	\$(135,192)
Other comprehensive income before reclassifications	31,323	_	_	31,323
Amounts reclassified from accumulated other comprehensive (loss)	(2,096		3,122	1,026
income	(2,0)0	<u> </u>	3,122	1,020
Net current period other comprehensive income	29,227		3,122	32,349
Ending balance	\$(16,648)	\$	\$(86,195)	\$(102,843)
<sup>1</sup> All amounts are net of tax. Amounts in parentheses indicate debits				

All amounts are net of tax. Amounts in parentheses indicate debits.

## **Table of Contents**

The following table presents the amounts reclassified from accumulated other comprehensive income (loss) and the line item affected in the statement where net income is presented for the three and six months ended June 30, 2018 and June 30, 2017:

and June 30, 2017:			
(Dollars in thousands)	Three months ended June 30, 2018		
	Amounts		
	reclassified		
	from		
	accumulated Affected line item in the statement		
Details about accumulated other comprehensive income (loss)	other where net income is presented		
	comprehensive		
	income		
	$(loss)^1$		
Amortization of unrealized losses on securities available for sale	\$ (4,473 ) Other		
transferred to held to maturity			
	1,028 Income taxes		
	\$ (3,445 ) Net Income		
Amortization of defined benefit pension items			
Prior service costs	\$ (20 ) Salaries and wages		
Actuarial losses	(3,634 ) Other		
	(3,654 ) Income before income taxes		
	840 Income taxes		
	\$ (2,814 ) Net income		
Total reclassifications for the period	\$ (6,259 )		
Total reclassifications for the period	\$ (0,237 )		
	Three months ended June 30, 2017		
	Amounts		
	reclassified		
	from		
Details about accumulated other comprehensive income (loss)	accumulated Affected line item in the statement		
200min de out de amende outer comprehensir o moome (1000)	other where net income is presented		
	comprehensive		
	income		
	$(loss)^1$		
Unrealized gains and losses on securities available for sale	\$ 3,351 Securities gains, net		
-	(1,240 ) Income taxes		
	\$ 2,111 Net income		
Amortization of defined benefit pension items			
Prior service costs	\$ (53 ) Salaries and wages		
Actuarial losses	(2,407 ) Other		
returnal 100000	(2,460 ) Income before income taxes		
	897 Income taxes		
	\$ (1,563 ) Net income		
Total reclassifications for the period	\$ 548		
	Circumenths and add Large 20, 2010		
	Six months ended June 30, 2018		
Details about accumulated other comprehensive income (loss)	Amount Affected line item in the statement		
	reclassified where net income is presented		
	from		
	accumulated		

	other	
	comprehensive	
	income	
	$(loss)^1$	
Amortization of unrealized losses on securities available for sale transferred to held to maturity	\$ (4,473 )	Other
	1,028	Income taxes
	\$ (3,445 )	Net income
Amortization of defined benefit pension items		
Prior service costs	\$ (40 )	Salaries and wages
Actuarial losses	(6,951)	Other
	(6,991)	Employee benefits
	1,608	Income taxes
	\$ (5,383 )	Net income
Total reclassifications for the period	\$ (8,828 )	
	Six months en	ded June 30, 2017
	Amount	
	reclassified	
	from	
Details about accumulated other comprehensive income (loss)	accumulated	Affected line item in the statement
Details about accumulated other completensive income (1088)	other	where net income is presented
	comprehensive	
	income	
	$(loss)^1$	
Unrealized gains and losses on securities available for sale	\$ 3,327	Securities gains, net
	(1,231)	Income taxes
	\$ 2,096	Net income
Amortization of defined benefit pension items		
Prior service costs	\$ (105)	Salaries and wages
Actuarial losses	(4,855)	Other
	(4,960 )	Employee benefits
	1,838	Income taxes
	\$ (3,122 )	Net income
Total reclassifications for the period	\$ (1,026 )	
<sup>1</sup> Amounts in parentheses indicate debits to profit/loss.		
39		

#### **Table of Contents**

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis (MD&A) of earnings and related financial data are presented to assist in understanding the financial condition and results of operations of First Citizens BancShares, Inc. and Subsidiaries (BancShares). This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes presented within this report along with our financial statements and related MD&A of financial condition and results of operations included in our 2017 Annual Report on Form 10-K. Intercompany accounts and transactions have been eliminated. Although certain amounts for prior years have been reclassified to conform to statement presentations for 2018, the reclassifications had no effect on shareholders' equity or net income as previously reported. Unless otherwise noted, the terms "we," "us" and "BancShares" refer to the consolidated financial position and consolidated results of operations for BancShares.

#### **EXECUTIVE OVERVIEW**

BancShares conducts its banking operations through its wholly-owned subsidiary First-Citizens Bank & Trust Company (FCB), a state-chartered bank organized under the laws of the state of North Carolina.

BancShares' earnings and cash flows are primarily derived from our commercial and retail banking activities. We gather deposits from retail and commercial customers and also secure funding through various non-deposit sources. We invest the liquidity generated from these funding sources in interest-earning assets, including loans and leases, investment securities and overnight investments. We also invest in bank premises, hardware, software, furniture and equipment used to conduct our commercial and retail banking business. We provide treasury services products, cardholder and merchant services, wealth management services and various other products and services typically offered by commercial banks. The fees and service charges generated from these products and services are primary sources of noninterest income which is an essential component of our total revenue.

Interest rates have presented significant challenges to commercial banks' efforts to generate earnings and shareholder value. Our strategy continues to focus on maintaining an interest rate risk profile that will benefit net interest income in a rising rate environment. Management drives to this goal by focusing on core customer deposits and loans in the targeted interest rate risk profile. Additionally, our initiatives focus on growth of noninterest income sources, control of noninterest expenses, optimization of our branch network, and further enhancements to our technology and delivery channels. Refer to our Form 10-K for the year ended December 31, 2017 for further discussion of our strategy. Significant Events in 2018

On July 25, 2018, FCB and Palmetto Heritage Bancshares, Inc. (Palmetto) announced the signing of a definitive merger agreement. The agreement provides for the acquisition of Pawley's Island, SC-based Palmetto Heritage Bancshares by FCB. This acquisition is expected to close during the fourth quarter of 2018.

On June 27, 2018, FCB and Capital Commerce Bancorp, Inc. (Capital Commerce) entered into a definitive merger agreement. The agreement provides for the acquisition of Milwaukee, Wisconsin-based Capital Commerce by FCB. This acquisition is expected to close no later than the fourth quarter of 2018.

On May 1, 2018, FCB completed the merger of Tampa, Florida-based HomeBancorp, Inc. (HomeBancorp) and its subsidiary, HomeBanc, into FCB.

#### RECENT ECONOMIC AND INDUSTRY DEVELOPMENTS

Various external factors influence the focus of our business efforts and the results of our operations can change significantly based on those external factors. Second quarter 2018 national economic results indicate solid labor market conditions and strong gains in employment, counterpoised by moderated growth rates in household spending and business capital spending. The national unemployment rate declined from 4.1 percent in March 2018 to 4.0 percent in June 2018. According to the U.S. Department of Labor, the U.S. economy added approximately 632,000 new nonfarm payroll jobs during the second quarter of 2018. The U.S. housing market remains stable as a result of solid housing demand fueled by low mortgage interest rates, economic growth and job creation.

The Federal Reserve's Federal Open Market Committee (FOMC) indicated in the second quarter that the U.S. labor market continued to strengthen and economic activity has been rising at a solid rate. In view of realized and expected labor market conditions and inflation, the FOMC decided to raise the target range for the federal funds rate by 25 basis points to 1.75 to 2.0 percent. In determining the timing and size of future adjustments to the target range for the

federal funds rates, the FOMC will assess realized and expected economic conditions relative to its objectives of maximum employment and 2.0 percent inflation.

The trends in the banking industry are similar to those of the broader economy as shown in the latest national banking results from the first quarter of 2018. FDIC-insured institutions reported a 27.5 percent increase in net income compared to the first

#### **Table of Contents**

quarter of 2017 as a result of growth in net interest income, higher noninterest income and a lower effective tax rate due to the Tax Cuts and Jobs Act of 2017 (Tax Act). Using the higher effective tax rate before the enactment of the Tax Act, estimated net income for the first quarter of 2018 would have increased 12.6 percent compared to the same period in 2017. These improvements to net income were partially offset by higher loan-loss provisions and increased noninterest expense. Banking industry average net interest margin was 3.32 percent in the first quarter of 2018, up from 3.19 percent in the first quarter of 2017. Total loans and leases increased by 4.9 percent over the past twelve months due to growth in commercial and industrial loans, residential mortgage loans, credit cards and nonfarm nonresidential loans.

#### EARNINGS PERFORMANCE SUMMARY

BancShares' consolidated net income for the second quarter of 2018 was \$93.3 million, or \$7.77 per share, compared to \$100.2 million, or \$8.35 per share, for the first quarter of 2018, and \$134.7 million, or \$11.21 per share, for the corresponding period of 2017. BancShares' current quarter results generated an annualized return on average assets of 1.08 percent and an annualized return on average equity of 11.00 percent, compared to respective returns of 1.19 percent and 12.20 percent for the first quarter of 2018, and 1.58 percent and 17.10 percent for the second quarter of 2017. Net interest margin for the second quarter of 2018 was 3.64 percent, compared to 3.57 percent for the first quarter of 2018 and 3.28 percent for the second quarter of the prior year.

For the six months ended June 30, 2018, net income was \$193.5 million, or \$16.11 per share, compared to \$202.3 million, or \$16.84 per share, reported for the same period of 2017. Annualized returns on average assets and average equity were 1.13 percent and 11.59 percent, respectively, for the six months ended June 30, 2018, compared to 1.20 percent and 13.11 percent, respectively, for the same period a year earlier. Year-to-date 2018 earnings included a pre-tax gain of \$25.7 million resulting from the extinguishment of Federal Home Loan Bank (FHLB) debt obligations as well as favorable impacts from the Tax Cuts and Jobs Act of 2017 (Tax Act), which reduced the federal tax rate to 21.0 percent. Year-to-date 2017 earnings included pre-tax acquisition gains of \$134.7 million recognized in connection with the FDIC-assisted transactions of Guaranty Bank (Guaranty) and Harvest Community Bank (HCB).

## Key highlights in the second quarter of 2018 include:

Loans grew by \$926.4 million to \$24.54 billion, or by 15.7 percent on an annualized basis, from March 31, 2018, due to the HomeBancorp acquisition and originated portfolio growth.

Deposits increased \$439.6 million to \$30.41 billion, or by 5.9 percent on an annualized basis, from March 31, 2018, primarily due to the deposit balances acquired from HomeBancorp and organic growth in demand deposit and interest-bearing savings and checking account balances.

Net interest income increased \$11.8 million, or by 4.1 percent, compared to the first quarter of 2018. The increase was primarily due to higher non-purchased credit impaired (non-PCI) loan balances and yields, improved investment yields and a decline in interest expense.

The taxable-equivalent net interest margin increased 7 basis points to 3.64 percent, compared to the first quarter of 2018, primarily due to higher loan yields and improved loan mix, improved investment yields and reductions of debt balances, offset by lower PCI interest income.

BancShares remained well capitalized with a Tier 1 risk-based capital ratio and common equity Tier 1 ratio of 13.06 percent, total risk-based capital ratio of 14.43 percent and leverage capital ratio of 9.99 percent at June 30, 2018.

# Table of Contents

Table 1							
Selected Quarte	erly Data						
	2018		2017			Six months en	nded June 30
	Second	First	Fourth	Third	Second	SIX IIIOIIIIIS CI	idea Julie 30
(Dollars in							
thousands,	Quarter	Quarter	Quarter	Quarter	Quarter	2018	2017
except share	Quarter	Quarter	Quarter	Quarter	Quarter	2010	2017
data)							
SUMMARY							
OF	1						
OPERATIONS		ф <b>202</b> (01	Φ <b>2</b> 05 050	Φ204.222	Ф <b>27</b> 2 542	Φ.5.0.C. 4.7.0.	Φ.522.200
Interest income		\$292,601	\$285,958	\$284,333	\$272,542	\$596,478	\$533,399
Interest expense Net interest	e 7,038	8,164	11,189	11,158	10,933	15,822	21,447
income	296,219	284,437	274,769	273,175	261,609	580,656	511,952
Provision							
(credit) for loar	1 8 438	7,605	(2,809)	7,946	12,324	16,043	20,555
and lease losses	•	7,005	(2,00)	7,540	12,324	10,043	20,333
Net interest							
income after							
provision for	287,781	276,832	277,578	265,229	249,285	564,613	491,397
loan and lease							
losses							
Gain on					122,728		134,745
acquisitions					122,720		134,743
Noninterest							
income	100,927	122,684	108,606	95,850	94,913	223,611	182,542
excluding gain	•	,	ŕ	•	,	,	,
on acquisitions Noninterest							
expense	265,993	268,063	263,073	257,430	255,047	534,056	491,746
Income before							
income taxes	122,715	131,453	123,111	103,649	211,879	254,168	316,938
Income taxes	29,424	31,222	68,704	36,585	77,219	60,646	114,657
Net income	\$93,291	\$100,231	\$54,407	\$67,064	\$134,660	\$193,522	\$202,281
Net interest							
income, taxable	e \$297,021	\$285,248	\$276,002	\$274,272	\$262,549	\$582,269	\$514,142
equivalent							
PER SHARE							
DATA Not in some	¢7.77	¢0.25	¢ 4.52	\$5.58	¢ 1 1 2 1	¢16 11	¢16.01
Net income Cash dividends	\$7.77	\$8.35 0.35	\$4.53 0.35	0.30	\$11.21 0.30	\$16.11 0.70	\$16.84 0.60
Market price a		0.55	0.55	0.30	0.30	0.70	0.00
period end	403.30	413.24	403.00	373.89	372.70	403.30	372.70
(Class A)	.02.20			2.2.07	2.2.,0	.02.20	2.2.70
Book value at	206.00	200.77	277.60	275.01	260.75	207.00	260.75
period end	286.99	280.77	277.60	275.91	269.75	286.99	269.75
SELECTED Q	UARTERLY						
AVERAGE BA	ALANCES						

T-4-14-	¢24.672.027	¢24.267.045	¢24.964.7 <b>2</b> 0	¢24.500.502	¢24242527	¢24 471 922	¢22.071.002	,
Total assets Investment	\$34,673,927	\$34,267,945	\$34,864,720	\$34,590,503	\$34,243,527	\$34,471,833	\$33,871,083	,
securities	7,091,442	7,053,001	7,044,534	6,906,345	7,112,267	7,072,328	7,098,702	
Loans and								
leases (1)	24,205,363	23,666,098	23,360,235	22,997,195	22,575,323	23,937,221	22,265,106	
Interest-earning	222 ((0.010	22 220 421	22.074.222	22 555 507	20 104 717	22 406 006	21 704 060	
assets	32,669,810	32,320,431	32,874,233	32,555,597	32,104,717	32,496,086	31,704,069	
Deposits	30,100,615	29,472,125	29,525,843	29,319,384	29,087,852	29,788,106	28,811,046	
Long-term obligations	233,373	404,065	866,198	887,948	799,319	318,247	808,087	
Interest-bearing liabilities	g 18,885,168	19,031,404	19,425,404	19,484,663	19,729,956	18,957,881	19,699,683	
Shareholders' equity	\$3,400,867	\$3,333,114	\$3,329,562	\$3,284,044	\$3,159,004	\$3,366,990	\$3,111,388	
Shares outstanding	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	
SELECTED								
QUARTER-EN	D							
BALANCES	Ф25 000 5 <i>СС</i>	¢24.426.427	Ф24 <b>5</b> 27 <b>5</b> 12	¢24.504.154	¢24.760.050	¢25,000,500	¢24760.056	`
Total assets Investment	\$35,088,566	\$34,436,437	\$34,527,512	\$34,584,154	\$34,769,850	\$35,088,566	\$34,769,850	,
securities	7,190,545	6,967,921	7,180,256	6,992,955	6,596,530	7,190,545	6,596,530	
Loans and								
leases:								
PCI	674,269	703,837	762,998	834,167	894,863	674,269	894,863	
Non-PCI	23,864,168	22,908,140	22,833,827	22,314,906	21,976,602	23,864,168	21,976,602	
Deposits	30,408,884	29,969,245	29,266,275	29,333,949	29,456,338	30,408,884	29,456,338	
Long-term	241,360	194,413	870,240	866,123	879,957	241,360	879,957	
obligations	,	- , -	- · · · ·	, -	- · · · · · · · ·	<b>7</b>	,	
Shareholders'	\$3,446,886	\$3,372,114	\$3,334,064	\$3,313,831	\$3,239,851	\$3,446,886	\$3,239,851	
equity Shares								
outstanding	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	
SELECTED RA	ATIOS AND							
OTHER DATA								
Rate of return								
on average assets	1.08	% 1.19 %	60.62	% 0.77	% 1.58	%1.13	% 1.20	%
(annualized)								
Rate of return								
on average shareholders'	11.00	12.20	6.48	8.10	17.10	11.59	13.11	
equity	11.00	12.20	0.40	6.10	17.10	11.39	13.11	
(annualized)								
Net yield on								
interest-earning	2.64	2.57	2 24	2.25	2.20	2.61	2 27	
assets (taxable	3.04	3.57	3.34	3.35	3.28	3.61	3.27	
equivalent)								
Allowance for								
loan and lease								
losses to total								

Edgar Filing: FIRST CITIZENS BANCSHARES INC /DE/ - Form 10-Q

loans and							
leases:							
PCI	1.84	1.75	1.31	1.55	1.51	1.84	1.51
Non-PCI	0.89	0.92	0.93	0.98	0.98	0.89	0.98
Total	0.92	0.94	0.94	1.00	1.00	0.92	1.00
Ratio of total							
nonperforming							
assets to total loans, leases	0.54	0.59	0.61	0.63	0.65	0.54	0.65
and other real							
estate owned							
Tier 1							
risk-based	13.06	13.38	12.88	12.95	12.69	13.06	12.69
capital ratio							
Common equity	y 13.06	13.38	12.88	12.95	12.69	13.06	12.69
Her I ratio		15.56	12.00	12.93	12.09	13.00	12.09
Total risk-base	d 14.43	14.70	14.21	14.34	14.07	14.43	14.07
capital ratio	11.13	1, 0	121	1 110 1	11.07	1 13	1
Leverage	9.99	10.02	9.47	9.43	9.33	9.99	9.33
capital ratio							
Dividend payout ratio	4.50	4.19	7.73	5.38	2.68	4.35	3.56
Average loans							
and leases to							
average	80.41	80.30	79.12	78.44	77.61	80.36	77.28
•							
deposits							

<sup>(1)</sup> Average loan and lease balances include PCI loans, non-PCI loans and leases, loans held for sale and nonaccrual loans and leases.

## **Table of Contents**

#### **BUSINESS COMBINATIONS**

Palmetto Heritage Bancshares, Inc.

On July 25, 2018, First Citizens Bank and Palmetto Heritage Bancshares, Inc. announced the signing of a definitive merger agreement. The agreement provides for the acquisition of Pawley's Island, SC-based Palmetto Heritage Bancshares. Under the terms of the agreement, cash consideration of \$135.00 per share will be paid to the shareholders of Palmetto Heritage Bancshares for each share of Palmetto Heritage's common stock with total consideration paid of \$30.3 million. The transaction is expected to close during the fourth quarter of 2018, subject to the receipt of regulatory approvals and the approval of Palmetto Heritage Bancshares' shareholders. As of June 30, 2018, Palmetto Heritage Bancshares reported \$167.9 million in consolidated assets, \$137.8 million in loans and \$126.4 million in deposits.

#### Capital Commerce Bancorp, Inc.

On June 27, 2018, FCB and Capital Commerce Bancorp, Inc. (Capital Commerce) entered into a definitive merger agreement. The agreement provides for the acquisition of Milwaukee, Wisconsin-based Capital Commerce by FCB. Under the terms of the agreement, cash consideration of \$4.75 per share will be paid to the shareholders of Capital Commerce for each share of Capital Commerce's common stock totaling approximately \$28.1 million. The transaction is expected to close no later than the fourth quarter of 2018, subject to the receipt of regulatory approvals and the approval of Capital Commerce's shareholders, and will be accounted for under the acquisition method of accounting. The merger will allow FCB to expand its presence and enhance banking efforts in the Milwaukee market. As of March 31, 2018, Capital Commerce reported \$216.2 million in consolidated assets, \$180.6 million in loans and \$171.0 million in deposits.

## HomeBancorp, Inc.

On May 1, 2018, FCB completed the merger of Tampa, Florida-based HomeBancorp, Inc. (HomeBancorp) and its subsidiary, HomeBanc, into FCB. Under the terms of the merger agreement, cash consideration of \$15.03 was paid to the shareholders of HomeBancorp for each share of HomeBancorp's common stock and total consideration was \$112.7 million. The merger allowed FCB to expand its footprint in Florida by entering into two new markets in Tampa and Orlando.

The HomeBancorp transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair value on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

Based on such credit factors as past due status, nonaccrual status, loan-to-value, credit scores, and other quantitative and qualitative considerations, the acquired loans were separated into loans with evidence of credit deterioration, which are accounted for under ASC 310-30 (PCI loans), and loans that do not meet this criteria, which are accounted for under ASC 310-20 (non-PCI loans).

At the date of acquisition, non-PCI loans acquired were \$550.6 million and PCI loans acquired were \$15.6 million.

#### **Table of Contents**

The following table provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.

Table 2

HomeBancorp

ношевансогр	
(Dollars in thousands)	As recorded by FCB
Purchase Price	\$112,657
Assets	
Cash and due from banks	\$6,359
Overnight investments	10,393
Investment securities	200,918
Investment securities held to maturity	_
Loans held for sale	791
Loans	566,173
Premises and equipment	6,542
Other real estate owned	2,135
Income earned not collected	2,717
Intangible assets	13,206
Other assets	33,459
Total assets acquired	842,693
Liabilities	
Deposits	619,589
Short-term borrowings	108,973
Accrued interest payable	1,020
Long-term obligations	52,944
Other liabilities	5,126
Total liabilities assumed	787,652
Fair value of net assets assumed	55,041
Goodwill recorded for HomeBancorp	\$57,616

Merger-related expenses of \$1.5 million and \$1.7 million were recorded in the Consolidated Statements of Income for the three and six months ended June 30, 2018. Loan-related interest income generated from HomeBancorp was approximately \$5.0 million since the acquisition date. The ongoing contributions of this transaction to BancShares' financial statements is not considered material, and therefore pro forma financial data is not included.

#### **FDIC-Assisted Transactions**

BancShares completed eleven FDIC-assisted transactions during the period beginning in 2009 through 2017. Prior to its merger into BancShares in 2014, First Citizens Bancorporation, Inc. (Bancorporation) completed three FDIC-assisted transactions. These transactions provided us significant contributions to capital and earnings. Nine of the fourteen FDIC-assisted transactions (including the three completed by Bancorporation) included shared-loss agreements that, for their terms, protect us from a substantial portion of the credit and asset quality risk we would otherwise incur. As of June 30, 2018, shared-loss agreements are still active for Georgian Bank (GB) and United Western Bank (UWB). Shared-loss protection remains for single family residential loans acquired from UWB and GB in the amount of \$62.1 million.

# Table of Contents

Table 3 Consolidated Quarter-to-Date Average Taxable-Equivalent Balance Sheets

consonanca Quart	Three months	$\mathcal{C}$	oic Equ	irvaicint Barane	c oncets				
	June 30, 2018			March 31, 20	18		June 30, 2017	,	
	,	Interest		•	Interest		,	Interest	
	Average	Income/	Yield	/ Average	Income/	Yield	/ Average	Income/	Yield/
(Dollars in thousands)	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
Assets Loans and leases Investment	\$24,205,363	\$261,703	4.34 %	6\$23,666,098	\$252,627	4.32 %	6\$22,575,323	\$236,580	4.20 %
securities: U. S. Treasury Government agency	1,532,868 y84,640	7,139 468	1.87 2.21	1,567,388 14,952	6,774 100	1.75 2.67	1,622,936 52,049	4,453 203	1.10 1.56
Mortgage-backed securities	5,270,891	28,184	2.14	5,295,273	27,093	2.05	5,278,731	24,756	1.88
Corporate bonds and other	94,401	1,298	5.50	66,009	1,010	6.12	60,356	932	6.17
State, county and municipal	764	8	4.07	_		_	_		
Marketable equity securities	107,878	267	0.99	109,379	209	0.77	98,195	154	0.63
Total investment securities	7,091,442	37,364	2.11	7,053,001	35,186	2.00	7,112,267	30,498	1.72
Overnight investments	1,373,005	5,612	1.64	1,601,332	5,599	1.42	2,417,127	6,404	1.06
Total interest-earning assets	32,669,810	\$304,679	3.75 %	632,320,431	\$293,412	3.67 %	6 32,104,717	\$273,482	3.42 %
Cash and due from banks	276,418			299,052			503,205		
Premises and equipment	1,162,893			1,142,704			1,130,796		
Allowance for loan and lease losses	(224,146 )			(221,690 )			(222,882)		
Other real estate owned	47,667			49,568			57,044		
Other assets Total assets	741,285 \$34,673,927			677,430 \$34,267,495			670,647 \$34,243,527		
Liabilities Interest-bearing deposits:									
Checking with interest	\$5,228,803	\$314	0.02 %	\$5,091,670	\$293	0.02 %	%\$4,978,159	\$253	0.02 %
Savings	2,468,677	194	0.03	2,378,499	171	0.03	2,293,589	188	0.03
Money market accounts	7,989,268	2,125	0.11	8,139,405	1,749	0.09	8,107,107	1,688	0.08
Time deposits	2,401,434	1,888	0.32	2,340,698	1,543	0.27	2,745,473	2,003	0.29

Edgar Filing: FIRST CITIZENS BANCSHARES INC /DE/ - Form 10-Q

Total									
interest-bearing	18,088,182	4,521	0.10	17,950,272	3,756	0.08	18,124,328	4,132	0.09
deposits									
Repurchase	£16,000	272	0.20	505 (27	<b>5</b> 40	0.27	710 700	<b>520</b>	0.20
agreements	516,999	373	0.29	585,627	548	0.37	718,700	539	0.30
Other short-term	16 611	440	2 92	01 440	006	2.00	97.600	627	2.00
borrowings	46,614	448	3.82	91,440	886	3.88	87,609	637	2.88
Long-term	233,373	2,316	3.96	404,065	2,974	2.94	799,319	5,625	2.82
obligations	233,373	2,310	3.90	404,003	2,974	2.94	199,319	3,023	2.62
Total									
interest-bearing	18,885,168	7,658	0.16	19,031,404	8,164	0.17	19,729,956	10,933	0.22
liabilities									
Noninterest-bearing	312,012,433			11,521,853			10,963,524		
deposits									
Other liabilities	375,459			381,124			391,043		
Shareholders'	3,400,867			3,333,114			3,159,004		
equity				0,000,11.			2,123,00		
Total liabilities and									
shareholders'	\$34,673,927			\$34,267,495			\$34,243,527		
equity			2 70 0	,		2 70 0			2 20 0
Interest rate spread			3.59 %	9		3.50 %	6		3.20 %
NT 4 th									
Net interest income	,								
and net yield on		\$297,021	3.64 %	,	\$285,248	3.57 %	6	\$262,549	3.28 %
interest-earning									
assets									

Loans and leases include PCI loans, non-PCI loans, nonaccrual loans and loans held for sale. Yields related to loans, leases and securities exempt from both federal and state income taxes, federal income taxes only, or state income taxes only are stated on a taxable-equivalent basis assuming statutory federal income tax rates of 21.0 percent, 21.0 percent and 35.0 percent as well as state income tax rates of 3.4 percent, 3.4 percent and 3.1 percent for the three months ended June 30, 2018, March 31, 2018 and June 30, 2017, respectively. The taxable-equivalent adjustment was \$802, \$811 and \$940 for the three months ended June 30, 2018, March 31, 2018 and June 30, 2017, respectively.

# **Table of Contents**

Table 4
Consolidated Year-to-Date Average Taxable-Equivalent Balance Sheets

	Six months en June 30, 2018 Average	Interest Income/	Yield/	_	Interest Income/	Yield	
(Dollars in thousands)	Balance	Expense	Rate	Balance	Expense	Rate	
Assets	<b>***</b>	<b>4.71.1.22</b> 0		~ ^ ^ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	<b>*</b> 4 <b>*</b> 4 <b>* 2 = 2</b>	4.00	~
Loans and leases	\$23,937,221	\$514,330	4.33	%\$22,265,106	\$464,372	4.20	%
Investment securities:							
U.S. Treasury	1,550,032	13,912	1.81	1,633,707	8,652	1.07	
Government agency	49,989	568	2.27	52,793	408	1.54	
Mortgage-backed securities	5,283,015	55,278	2.09	5,260,117	49,078	1.87	
Corporate bonds and other	80,284	2,308	5.75	58,739	1,912	6.51	
State, county and municipal	384	8	4.04	_	_	_	
Marketable equity securities	108,624	476	0.88	93,346	287	0.62	
Total investment securities	7,072,328	72,550	2.06	7,098,702	60,337	1.70	
Overnight investments	1,486,537	11,211	1.52	2,340,261	10,880	0.94	
Total interest-earning assets	32,496,086	\$598,091	3.70	%31,704,069	\$535,589	3.40	%
Cash and due from banks	287,672			500,084			
Premises and equipment	1,152,854			1,130,425			
Allowance for loan and lease losses	(222,925)	)		(221,852)			
Other real estate owned	48,612			58,531			
Other assets	709,534			699,826			
Total assets	\$34,471,833			\$33,871,083			
Liabilities							
Interest-bearing deposits:							
Checking with interest	\$5,160,616	\$607	0.02	%\$4,906,865	\$505	0.02	%
Savings	2,423,837	366	0.03	2,227,506	372	0.03	
Money market accounts	8,063,921	3,874	0.10	8,224,447	3,547	0.09	
Time deposits	2,371,234	3,430	0.29	2,780,384	4,144	0.30	
Total interest-bearing deposits	18,019,608	8,277	0.09	18,139,202	8,568	0.10	
Repurchase agreements	551,123	921	0.33	694,447	943	0.27	
Other short-term borrowings	68,903	1,334	3.86	57,947	813	2.79	
Long-term obligations	318,247	5,290	3.32	808,087	11,123	2.75	
Total interest-bearing liabilities	18,957,881	15,822	0.17	19,699,683	21,447	0.22	
Noninterest-bearing deposits	11,768,498	,		10,671,844	,		
Other liabilities	378,464			388,168			
Shareholders' equity	3,366,990			3,111,388			
Total liabilities and shareholders' equity	\$34,471,833			\$33,871,083			
Interest rate spread	, , -		3.53	%		3.18	%
Net interest income and net yield on		<b></b>		~	A #4		
interest-earning assets		\$582,269	3.61	%	\$514,142	3.27	%

Loans and leases include PCI loans, non-PCI loans, nonaccrual loans and loans held for sale. Yields related to loans, leases and securities exempt from both federal and state income taxes, federal income taxes only, or state income taxes only are stated on a taxable-equivalent basis assuming statutory federal income tax rates of 21.0 percent and 35.0

percent as well as state income tax rates of 3.4 percent and 3.1 percent for the six months ended June 30, 2018 and 2017, respectively. The taxable-equivalent adjustment was \$1,613 and \$2,190 for the six months ended June 30, 2018 and 2017, respectively.

#### **Table of Contents**

Table 5
Changes in Consolidated Taxable Equivalent Net Interest Income

Changes in Consolidated Taxat									
		101	nths ended J	June 30,	Six months ended June 30,				
	2018				2018				
	Change	fr	om prior ye	ar period	Change fr	om prior ye	ar period		
	due to:				due to:				
(Dollars in thousands)	Volume		Yield/Rate	Total Change	Volume	Yield/Rate	Total Change		
Assets									
Loans and leases	\$17,156	)	\$7,967	\$25,123	\$35,215	\$ 14,743	\$49,958		
Investment securities:									
U. S. Treasury	(338	)	3,024	2,686	(590)	5,850	5,260		
Government agency	154		111	265	(27)	187	160		
Mortgage-backed securities	(20	)	3,448	3,428	314	5,886	6,200		
Corporate bonds and other	496		(130)	366	660	(264)	396		
State, county and municipal	8			8	8		8		
Marketable equity securities	20		93	113	58	131	189		
Total investment securities	320		6,546	6,866	423	11,790	12,213		
Overnight investments	(3,523	)	2,731	(792)	(5,190)	5,521	331		
Total interest-earning assets	\$13,953	,	\$ 17,244	\$31,197	\$30,448	\$ 32,054	\$62,502		
Liabilities									
Interest-bearing deposits:									
Checking with interest	\$37		\$ 24	\$61	\$64	\$38	\$102		
Savings	10		(4)	6	12	(18)	(6	)	
Money market accounts	(96	)	533	437	(76)	403	327		
Time deposits	(285		170	(115)	(592)	(122)	(714	)	
Total interest-bearing deposits	(334	)	723	389	(592)	301	(291	)	
Repurchase agreements	(149	)	(17)	(166)	(210)	188	(22	)	
Other short-term borrowings	(344	)	155	(189)	183	338	521		
Long-term obligations	(4,788	)	1,479	(3,309)	(7,436)	1,603	(5,833	)	
Total interest-bearing liabilities	(5,615	)	2,340	(3,275)	(8,055)	2,430	-	)	
Change in net interest income		}	\$ 14,904	\$34,472	\$38,503	\$29,624	\$68,127		
TC1	4 1		11 1 4	.1 1		1 .			

The rate/volume variance is allocated equally between the changes in volume and rate.

#### RESULTS OF OPERATIONS

Net Interest Income and Margin

Second Quarter 2018

Compared to the first quarter of 2018, net interest income increased \$11.8 million, or by 4.1 percent, to \$296.2 million for the second quarter of 2018. The increase was primarily due to higher non-PCI loan interest income of \$12.8 million due to higher loan yields and balances, which were driven by the HomeBancorp acquisition and organic growth, particularly in the commercial mortgage as well as commercial and industrial loan portfolios. Net interest income also benefited from a \$2.2 million increase in investment securities interest income resulting from higher investment yields driven by the reinvestment of lower yielding cash flows from maturities, paydowns and sales into higher yielding mortgage-backed securities. Additionally, there was a \$506 thousand decrease in interest expense primarily a result of lower borrowings. These improvements were partially offset by a decrease in PCI loan interest income of \$3.7 million, primarily resulting from PCI loan portfolio run-off.

Compared to the second quarter of 2017, net interest income increased \$34.6 million, or by 13.2 percent. The increase was primarily due to a \$31.6 million increase in non-PCI loan interest income resulting from originated loan growth and improved yields, as well as the contribution from the HomeBancorp acquisition. The largest contributors to the increase in originated loan growth were increases in commercial mortgage and commercial and industrial loans. Net

interest income also benefited from a \$6.8 million increase in investment securities interest income driven by improved yields as a result of the aforementioned purchase of mortgage-backed securities. Furthermore, there was a decline in interest expense of \$3.3 million largely related to lower borrowings due to the extinguishment of debt. These positive impacts were partially offset by a decline in PCI loan interest income of \$6.2 million as a result of continued PCI loan portfolio run-off as well as a \$792 thousand decrease in interest income earned on overnight investments.

The taxable-equivalent net interest margin was 3.64 percent for the second quarter of 2018, an increase of 7 basis points from the first quarter of 2018 and an increase of 36 basis points from the same quarter in the prior year. The margin improvement for both periods was primarily due to improved loan and investment yields. Yields were positively impacted by the federal funds 25 basis

#### **Table of Contents**

point increase in each of March, June and December of 2017 with an additional 25 basis point increase in each of March and June of 2018 to end the period at 2.0 percent. Furthermore, the taxable-equivalent yields on our tax-exempt loans and securities were impacted by lower effective tax rates from the enactment of the Tax Act. For the second quarter of 2018, average interest earning assets increased by \$349.4 million since the first quarter of 2018 as a result of a \$539.3 million increase in average loans outstanding, due to originated loan growth, mostly within the commercial loan segment, as well as loans acquired in the HomeBancorp acquisition, and a \$38.4 million increase in average investment securities mainly driven by the purchase of higher yielding mortgage-backed securities. These increases were offset by a \$228.3 million decrease in average overnight investments. The yield on interest-earning assets was 3.75 percent, an increase from 3.67 percent since the first quarter of 2018. Yields on our loans and leases increased by 2 basis points in the second quarter of 2018 primarily due to higher yielding commercial loans and equity lines. Yields on our investment securities portfolio and overnight investments increased by 11 basis points and 22 basis points, respectively, in the second quarter of 2018. Higher yielding mortgage-backed securities was the primary driver to the yield increase in investment securities while the increase in the federal funds rate contributed to the yield increase in overnight investments.

For the second quarter of 2018, average interest earning assets increased by \$565.1 million compared to the same quarter in the prior year. Average loans experienced a \$1.63 billion increase primarily due to originated loan growth, particularly within the commercial loan segment, and contributions from the HomeBancorp acquisition. Offsetting this increase was a decrease in average overnight investments of \$1.04 billion primarily related to the use of funds for the extinguishment of debt obligations in the first quarter of 2018. Additionally, there was a decrease in average investment securities of \$20.8 million driven by a decline in average balances on U.S. Treasury securities, partially offset by an increase in average balances on government agency securities and corporate bonds. The yield on interest-earning assets increased by 33 basis points from 3.42 percent since the second quarter of 2017. Yields on our loans and leases increased by 14 basis points in the second quarter of 2018 primarily due to higher yielding commercial loans and equity lines. Yields on our investment securities portfolio and overnight investments increased by 39 basis points and 58 basis points, respectively, in the second quarter of 2018. Higher yielding mortgage-backed securities was the primary driver to the yield increase in investment securities while the increase in the federal funds rate contributed to the yield increase in overnight investments.

For the second quarter of 2018, average interest-bearing liabilities decreased by \$146.2 million since the first quarter

of 2018, due to a \$170.7 million decrease in average long-term obligations as a result of lower FHLB borrowings and a \$113.5 million decrease in average short-term borrowings as a result of lower repurchase obligations and FHLB borrowings. These decreases were offset by a \$137.9 million increase in average interest-bearing deposits resulting from organic growth and deposit balances acquired in the HomeBancorp acquisition. The rate on interest-bearing liabilities was 0.16 percent, a decrease from 0.17 percent since the first quarter of 2018. Rates on our interest bearing deposits increased by 2 basis points in the second quarter of 2018. Rates on long-term borrowings increased by 102 basis points while rates on our repurchase agreements and other short-term borrowings decreased by 8 basis points and 6 basis points, respectively, in the second quarter of 2018. The increase in long-term borrowings was due to higher rates on remaining borrowings after the extinguishment of debt in the first quarter of 2018. For the second quarter of 2018, average interest-bearing liabilities decreased \$844.8 million compared to the same quarter in the prior year primarily due to a decrease in average long-term obligations of \$565.9 million largely related to the extinguishment of FHLB debt in the first quarter of 2018. Also contributing to the decrease were declines in average short-term borrowings of \$242.7 million and average interest-bearing deposits of \$36.1 million. The decline in average short-term borrowings was primarily due to FHLB borrowing maturities of \$85.0 million, the maturity of a \$30.0 million repurchase agreement as well as the maturity of a \$15.0 million subordinated notes payable and lower customer repurchase agreement balances. The decline in average interest-bearing deposits was primarily due to continued run-off in time deposits. The rate on interest-bearing liabilities decreased by 6 basis points from 0.22 percent since the second quarter of 2017. Rates on our interest bearing deposits increased by 1 basis point in the second quarter of 2018. Rates on long-term borrowings and other short-term borrowings increased by 114 basis points and 94 basis points, respectively, while rates on repurchase agreements decreased by 1 basis point in the second quarter of 2018. The increase in borrowings was due to higher rates on remaining borrowings after the extinguishment

of debt in the first quarter of 2018.

Year-to-date 2018

Net interest income for the first six months of 2018 was \$580.7 million, an increase of \$68.7 million, or 13.4 percent, compared to the same period of 2017. Loan interest income increased \$50.7 million as a result of a \$58.4 million increase in non-PCI loan interest income primarily due to originated loan growth, particularly in the commercial mortgage as well as commercial and industrial loan portfolios, and loans acquired in the HomeBancorp acquisition, offset by a \$7.7 million decline in PCI loan interest income due to PCI loan portfolio run-off. Additionally, net interest income benefited from a \$12.0 million improvement in investment securities interest income and reduced borrowing costs of \$5.3 million.

## **Table of Contents**

The taxable-equivalent net interest margin increased 34 basis points to 3.61 percent in the first six months of 2018, compared to the same period of 2017. The margin improvement was primarily due to higher loan yields and improved investment yields. Yields for the first six months of 2018 were impacted by the aforementioned incremental increases in the federal funds rate and Tax Act.

Average year-to-date interest earning assets increased by \$792.0 million in the first six months of 2018 compared to the same period of 2017, primarily due to a \$1.67 billion increase in average outstanding loans due to originated loan growth, particularly within the commercial loan segment, and the impact of the HomeBancorp acquisition. This increase was offset by a decline in average overnight investments of \$853.7 million primarily related to the use of funds for the extinguishment of FHLB debt obligations in the first quarter of 2018 and a decrease in average investment securities of \$26.4 million. The yield on interest-earning assets for the first six months of 2018 was 3.70 percent, an increase from 3.40 percent for the same period of 2017. Yields on our loans and leases increased by 13 basis points in the first six months of 2018 primarily due to higher yielding commercial loans and equity lines. Yields on our investment securities portfolio and overnight investments increased by 36 basis points and 58 basis points, respectively. Higher yielding mortgage-backed securities was the primary driver to the yield increase in investment securities while the increase in the federal funds rate contributed to the yield increase in overnight investments. Average year-to-date interest-bearing liabilities decreased by \$741.8 million in the first six months of 2018 compared to the same period of 2017, due to a decline of \$489.8 million in average long-term obligations primarily related to the extinguishment of FHLB debt obligations totaling \$675.0 million in the first quarter of 2018. Additionally, there were reclassifications of \$15.0 million in FHLB borrowings from long-term obligations to short-term borrowings, partially offset by acquired subordinated debt of \$21.6 million and FHLB borrowings of \$18.8 million from HomeBancorp and increases in capital leases of \$12.9 million. The decrease in average year-to-date interest-bearing liabilities was also impacted by decreases of \$132.4 million in average short-term borrowings due to extinguishment of debt and \$119.6 million in average interest-bearing deposits as time deposits continue to mature and are renewed at lower rates. The rate on interest-bearing liabilities for the first six months of 2018 was 0.17 percent, a decrease from 0.22 percent for the same period of 2017. Rates on our interest bearing deposits decreased by 1 basis point while repurchase agreements, other short-term borrowings and long-term borrowings increased by 6 basis point, 107 basis points and 57 basis points, respectively. The increase in borrowings was due to higher rates on remaining borrowings after the extinguishment of debt in the first quarter of 2018. Noninterest Income

Table 6 Noninterest Income

Three mor	nths ended		Six months ended		
June 30,	March 31,	June 30,	June 30,	June 30,	
2018	2018	2017	2018	2017	
<b>\$</b> —	<b>\$</b> —	\$122,728	<b>\$</b> —	\$134,745	
14,925	14,782	14,518	29,707	27,361	
6,478	6,177	5,800	12,655	11,556	
25,952	26,543	25,862	52,495	48,004	
25,515	23,569	21,920	49,084	42,882	
		3,351		3,327	
4,440	971		5,411	_	
7,756	7,480	6,628	15,236	14,229	
4,703	4,237	4,966	8,940	12,542	
2,940	3,776	2,563	6,716	6,121	
2,217	2,171	2,513	4,388	4,286	
_	_	_	_	(45)	
5,138	5,693	4,310	10,831	9,534	
_	25,814	_	25,814		
	June 30, 2018 \$— 14,925 6,478 25,952 25,515 — 4,440 7,756 4,703 2,940	2018	June 30,       March 31,       June 30,         2018       2017         \$       \$122,728         14,925       14,782       14,518         6,478       6,177       5,800         25,952       26,543       25,862         25,515       23,569       21,920           3,351         4,440       971          7,756       7,480       6,628         4,703       4,237       4,966         2,940       3,776       2,563         2,217       2,171       2,513           5,138       5,693       4,310	June 30,       March 31, June 30,       June 30,         2018       2018       2017       2018         \$—       \$—       \$122,728       \$—         14,925       14,782       14,518       29,707         6,478       6,177       5,800       12,655         25,952       26,543       25,862       52,495         25,515       23,569       21,920       49,084         —       —       3,351       —         4,440       971       —       5,411         7,756       7,480       6,628       15,236         4,703       4,237       4,966       8,940         2,940       3,776       2,563       6,716         2,217       2,171       2,513       4,388         —       —       —       —         5,138       5,693       4,310       10,831	

Other 863 1,471 2,482 2,334 2,745 Total noninterest income \$100,927 \$122,684 \$217,641 \$223,611 \$317,287

Noninterest income is an essential component of our total revenue and is critical to our ability to sustain adequate profitability levels. The primary sources of noninterest income traditionally consist of fees and service charges generated from cardholder services, merchant services, deposit accounts, wealth management services and mortgage lending and servicing. Other sources include gains on acquisitions, gains on the sale of investment securities and recoveries on PCI loans that have been previously

#### **Table of Contents**

charged-off. Noninterest income for the period ended June 30, 2018 includes a full six months impact from the Guaranty Bank acquisition compared to two months of activity for the period ending June 30, 2017. Noninterest income for the second quarter of 2018 was \$100.9 million, compared to \$122.7 million for the first quarter of 2018, a decrease of \$21.8 million, or by 17.73%. The most significant components of the change were as follows:

Gain on extinguishment of \$675.0 million of FHLB obligations totaled \$25.7 million in the first quarter of 2018. Marketable equity securities gains, net increased by \$3.5 million primarily due to favorable market movements on equity stock positions held in the second quarter.

Noninterest income for the second quarter of 2018 was \$100.9 million, compared to \$217.6 million for the same period of 2017. Excluding acquisition gains of \$122.7 million on the Guaranty acquisition in the second quarter of 2017, total noninterest income increased \$6.0 million, or by 6.34%. The increase was primarily attributable to the following drivers:

Marketable equity securities gains, net was \$4.4 million for the second quarter of 2018 due to the implementation of ASU 2016-01 requiring unrealized gains and losses on equity securities to be recorded through the income statement. Wealth management fees increased by \$3.6 million primarily due to higher annuity sales volume and higher trust income driven by growth in assets under management.

Reduction in security gains, net of \$3.3 million primarily due to gains on the sale of mortgage-backed securities in 2017.

Noninterest income was \$223.6 million for the first six months of 2018, compared to \$317.3 million for the same period of 2017, a decrease of \$93.7 million, or by 29.52%. Excluding acquisition gains of \$134.7 million on the Harvest Community Bank and Guaranty Bank acquisitions in the first six months of 2017, total noninterest income increased \$41.1 million, or by 22.50%. The increase was primarily attributable to the following drivers:

Gain on extinguishment of FHLB obligations totaled \$25.7 million.

Wealth management fees increased by \$6.2 million primarily due to higher annuity sales volume and higher trust income driven by growth in assets under management.

Marketable equity securities gains, net was \$5.4 million in 2018 due to the implementation of ASU 2016-01 requiring unrealized gains and losses on equity securities to be recorded through the income statement.

Service charges on deposit accounts increased by \$4.5 million primarily due to the Guaranty Bank acquisition and an increase in the volume of overdraft transactions.

Mortgage income decreased by \$3.6 million resulting from lower hedge income primarily due to higher interest rates as well as a reduction in gains on sales driven by mortgage sales in 2017.

#### **Table of Contents**

#### Noninterest Expense

The primary components of noninterest expense are salaries and related employee benefits, occupancy costs, facilities and equipment expense.

Table 7

Noninterest Expense

	Three mor	nths ended		Six months ended	
(Dollars in thousands)	June 30,	March 31,	June 30,	June 30,	June 30,
(Donars in thousands)	2018	2018	2017	2018	2017
Salaries and wages	\$129,841	\$129,203	\$121,826	\$259,044	\$238,188
Employee benefits	29,715	32,091	25,383	61,806	52,560
Occupancy expense	26,100	27,954	26,059	54,054	50,821
Equipment expense	25,167	24,974	24,654	50,141	49,242
FDIC insurance expense	5,492	5,733	5,705	11,225	11,298
Collection and foreclosure-related expenses	3,974	4,146	2,376	8,120	6,139
Merger-related expenses	2,412	598	6,853	3,010	7,686
Processing fees paid to third parties	7,890	8,196	5,426	16,086	9,742
Telecommunications	2,654	2,690	3,224	5,344	6,836
Consultant expense	3,000	3,006	3,423	6,006	5,302
Advertising expense	2,542	2,551	2,947	5,093	5,447
Core deposit intangible amortization	4,368	4,142	4,404	8,510	8,325
Other	22,838	22,779	22,767	45,617	40,160
Total noninterest expense	\$265,993	\$268,063	\$255,047	\$534,056	\$491,746

Noninterest expense for the period ended June 30, 2018 includes a full six months impact from the Guaranty Bank acquisition compared to two months of activity for the period ending June 30, 2017.

Noninterest expense was \$266.0 million in the second quarter of 2018, compared to \$268.1 million for the first quarter of 2018, a decrease of \$2.1 million, or by 0.77%. The change was attributable to the following drivers:

Personnel expenses decreased by \$1.7 million primarily driven by employee benefits of \$2.4 million due to declines in payroll and unemployment taxes, offset by an increase in salary and wage expenses of \$638 thousand.

Occupancy expense decreased by \$1.9 million largely due to decreases in building repairs, landscaping, and utilities.

Merger-related expenses increased by \$1.8 million due to the HomeBancorp acquisition.

Noninterest expense was \$266.0 million in the second quarter of 2018, compared to \$255.0 million for the same period in 2017, an increase of \$10.9 million, or by 4.29%. The change was attributable to the following drivers: Personnel expenses increased by \$12.3 million largely due to higher headcount, which includes the effects of the Guaranty and HomeBancorp acquisitions, merit and incentive increases and higher benefit costs.

Processing fees paid to third parties increased by \$2.5 million primarily due to core bank processing fees related to Guaranty Bank and growth in the bill pay service provided to customers.

Merger-related expenses decreased by \$4.4 million primarily due to expenses in the second quarter of 2017 related to the Guaranty Bank acquisition exceeding the expenses in the second quarter of 2018 related to the HomeBancorp acquisition.

Noninterest expense was \$534.1 million for the first six months of 2018, compared to \$491.7 million for the same period in 2017, an increase of \$42.3 million, or by 8.60%. The increase was primarily attributable to the following drivers:

Personnel expense increased \$30.1 million primarily due to higher wages and benefits from the Guaranty acquisition, increased headcount, which includes the effect of the HomeBancorp acquisition, merit and incentive increases and higher benefit costs.

Processing fees paid to third parties increased by \$6.3 million primarily due to core bank processing fees related to Guaranty Bank and an increase in bill pay services used by bank customers.

•

Other expense increased by \$5.5 million, primarily resulting from higher legal costs, operational loss increases and a \$1.5 million reversal of a repurchase reserve on a Small Business Administration guaranteed loan recorded in 2017.

## **Table of Contents**

• Occupancy expense increased by \$3.2 million primarily due to higher building maintenance and new expenses related to the Guaranty acquisition and increased landscaping costs.

Merger-related expenses decreased by \$4.7 million primarily due to higher merger expenses related to the Guaranty acquisition during 2017 in comparison to the HomeBancorp acquisition.

#### Income Taxes

Income tax expense was \$29.4 million, \$31.2 million and \$77.2 million for the second quarter of 2018, first quarter of 2018 and second quarter of 2017, representing effective tax rates of 24.0 percent, 23.8 percent and 36.4 percent during the respective periods. Income tax expense was \$60.6 million and \$114.7 million for the six months ended June 30, 2018 and 2017, respectively, representing effective tax rates of 23.9 percent and 36.2 percent for the respective six month periods. The income tax expense and effective tax rate decreases during the reported periods in 2018 compared to those in 2017 were primarily due to the impact of the Tax Act, which reduced the federal tax rate from 34.0 percent to 21.0 percent.

We monitor and evaluate the potential impact of current events on the estimates used to establish income tax expenses and income tax liabilities. On a periodic basis, we evaluate our income tax positions based on current tax law, positions taken by various tax auditors within the jurisdictions where BancShares is required to file income tax returns, as well as potential or pending audits or assessments by tax auditors.

#### **INTEREST-EARNING ASSETS**

Interest-earning assets include loans and leases, investment securities, and overnight investments, all of which reflect varying interest rates based on the risk level and repricing characteristics of the underlying asset. Riskier investments typically carry a higher interest rate but expose us to higher levels of market risk.

Interest-earning assets averaged \$32.67 billion and \$32.87 billion for the quarters ended June 30, 2018 and December 31, 2017, respectively. The \$204.4 million decrease from December 31, 2017 was composed of an \$1.10 billion decline in overnight investments primarily related to the use of funds for the extinguishment of FHLB debt obligations totaling \$675.0 million during the first quarter of 2018, offset by a \$845.1 million increase in loans and leases as a result of originated loan growth and the acquisition of HomeBanc, and a \$46.9 million increase in investment securities.

#### **Investment Securities**

The primary objective of the investment portfolio is to generate incremental income by deploying excess funds into securities that have minimal liquidity and credit risk and low to moderate interest rate risk. Other objectives include acting as a stable source of liquidity, serving as a tool for asset and liability management and maintaining an interest rate risk profile compatible with BancShares' objectives. Additionally, purchases of equities and corporate bonds in other financial institutions have been made largely under a long-term earnings optimization strategy. Changes in the total balance of our investment securities portfolio result from trends in balance sheet funding and market performance. Generally, when inflows arising from deposit and treasury services products exceed loan and lease demand, we invest excess funds into the securities portfolio or into overnight investments. Conversely, when loan demand exceeds growth in deposits and short-term borrowings, we allow any overnight investments to decline and use proceeds from maturing securities and prepayments to fund loan demand.

With the adoption of Accounting Standard Update (ASU) 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities, in the first quarter of 2018, marketable equity investments are no long classified as investments available for sale and the fair value changes in those investments is reflected in the Consolidated Statements of Income. At adoption, we recorded a cumulative-effect adjustment to the balance sheet resulting in an \$18.7 million increase to retained earnings and a decrease to accumulated other comprehensive income (AOCI) on January 1, 2018.

The fair value of total investment securities was \$7.19 billion at June 30, 2018, an increase of \$12.6 million, when compared to \$7.18 billion at December 31, 2017. The increase in the portfolio from December 31, 2017 was primarily attributable to deploying excess cash into the portfolio to take advantage of higher rates as well as the retention of a portion of HomeBancorp's investment portfolio, partially offset by a rise in unrealized losses on the available for sale portfolio. Investment securities increased \$596.3 million from June 30, 2017 to June 30, 2018 primarily due to reinvesting proceeds from sales, maturities and pay downs of securities back into the investment portfolio and the retention of a portion of HomeBancorp's investment portfolio.

On May 1, 2018, mortgage-backed securities with an amortized cost of \$2.49 billion were transferred from investments available for sale (AFS) to the held to maturity (HTM) portfolio. At the time of transfer, the mortgage-backed securities had a fair value of \$2.38 billion and a weighted average maturity of 13 years. The unrealized loss on these securities at the date of transfer was \$109.1 million and continues to be reported as a component of AOCI. This unrealized loss will be amortized out of AOCI into the

## **Table of Contents**

consolidated statements of income over the remaining expected life of the securities offset by the amortization of the corresponding discount on the transferred securities. FCB has the intent and ability to retain these securities until maturity.

As of June 30, 2018, investment securities available for sale had a net pre-tax unrealized loss of \$74.7 million, compared to a net pre-tax unrealized loss of \$48.8 million as of December 31, 2017 and a net pre-tax unrealized loss of \$26.2 million as of June 30, 2017. Available for sale securities are reported at fair value and unrealized gains and losses are included as a component of AOCI, net of deferred taxes. The fair value of equity securities was \$107.3 million at June 30, 2018. After evaluating the AFS securities with unrealized losses, management concluded that no other than temporary impairment existed as of June 30, 2018.

There were no gains or losses on the sale of investment securities available for sale for the three months ended June 30, 2018 and March 31, 2018 compared to a net gain of \$3.4 million on sales of securities for the three months ended June 30, 2017. During the six months ended June 30, 2018 we recognized no gains or losses on the sale of investment securities compared to a net gain of \$3.3 million for the corresponding period of 2017. The net marketable equity securities gains was \$4.4 million and \$5.4 million for the three and six months ended months ended June 30, 2018 and is recorded on the Consolidated Statements of Income.

At June 30, 2018, mortgage-backed securities represented 74.2 percent of total investment securities, compared to U.S. Treasury, government agency securities, corporate bonds, other investments and marketable equity securities, which represented 20.9 percent, 1.8 percent, 1.5 percent, 0.1 percent and 1.5 percent of the total investment securities, respectively. Overnight investments are with the Federal Reserve Bank and other financial institutions.

Excluding the June 30, 2018 fair market value of the mortgage-backed securities transferred to HTM of \$2.30 billion, the carrying value of mortgage-backed securities AFS decreased \$4.6 million primarily due to rising market rates that have negatively impacted mortgage-backed securities valuations. U.S. Treasury securities decreased \$153.9 million primarily due to maturities with only a portion of the proceeds reinvested back into U.S. Treasury securities. Government agency securities increased \$122.4 million due to new purchases during 2018 and the retention of certain investments from HomeBancorp's investment portfolio. Corporate bonds increased \$48.8 million primarily due to bonds retained from HomeBancorp's investment portfolio coupled with new purchases in 2018. Equity securities, comprised of investments in other financial institutions, increased \$2.1 million since December 31, 2017 primarily due to higher market prices at June 30, 2018.

Table 8
Investment Securities

	June 30, 2018		December 31, 2017		June 30, 20	17
(Dollars in thousands)	Cost	Fair value	Cost	Fair value	Cost	Fair Value
Investment securities available for sale:						
U.S. Treasury	\$1,508,435	\$1,503,974	\$1,658,410	\$1,657,864	\$1,619,225	\$1,616,134
Government agency	131,233	131,035	8,695	8,670	40,080	40,081
Mortgage-backed securities	3,104,316	3,034,065	5,419,379	5,340,756	4,822,517	4,772,242
Equity securities			75,471	105,208	78,753	105,859
Corporate bonds	108,649	108,790	59,414	59,963	54,412	54,705
Other	5,545	5,643	7,645	7,719	7,630	7,429
Total investment securities available for sale	4,858,178	4,783,507	7,229,014	7,180,180	6,622,617	6,596,450
Investment in marketable equity securities	74,156	107,264				
Investment securities held to maturity:						
Mortgage-backed securities	2,299,774	2,302,093	76	81	80	86

Total investment securities

\$7,232,108 \$7,192,864 \$7,229,090 \$7,180,261 \$6,622,697 \$6,596,536

#### Loans and Leases

Loans and leases were \$24.54 billion at June 30, 2018, a net increase of \$941.6 million compared to December 31, 2017, representing growth of 8.0 percent on an annualized basis. This increase was primarily driven by \$543.4 million in non-PCI loans acquired in the HomeBancorp acquisition and \$486.9 million of organic growth in the non-PCI portfolio. The PCI portfolio decreased over this period by \$88.7 million due to PCI loan portfolio run-off of \$104.2 million, offset by net PCI loans acquired from HomeBancorp of \$15.5 million.

Non-PCI loans increased by \$1.89 billion, compared to June 30, 2017, due to originated loan growth and loans acquired in the HomeBancorp transaction. PCI loans decreased \$220.6 million from June 30, 2017 due to continued pay downs in the PCI loan portfolio, offset by the contributions from the HomeBancorp acquisition.

#### **Table of Contents**

BancShares reports non-PCI and PCI loan portfolios separately and each portfolio is further divided into commercial and non-commercial. Additionally, loans are assigned to loan classes, which further disaggregate loans based upon common risk characteristics, such as commercial real estate, commercial and industrial or residential mortgage. Table 9 provides the composition of non-PCI and PCI loans and leases.

#### Non-PCI Loans and Leases

The non-PCI portfolio includes loans that management has the intent and ability to hold and is reported at the principal balance outstanding, net of deferred loan fees and costs. It consists of originated loans and purchased non-credit impaired loans and leases that do not have evidence of credit deterioration at acquisition. Purchased non-impaired loans are initially recorded at their fair value at the date of acquisition.

Non-PCI loans and leases at June 30, 2018 were \$23.86 billion, representing 97.3 percent of total loans and leases, compared to \$22.83 billion and \$21.98 billion at December 31, 2017 and June 30, 2017, respectively.

The non-PCI commercial loan portfolio is composed of Commercial Mortgage, Commercial and Industrial, Construction and Land Development, Lease Financing, Other Commercial Real Estate and Other Commercial loans. Non-PCI commercial loans were \$15.47 billion at June 30, 2018, an increase of \$675.7 million and \$1.18 billion compared to December 31, 2017 and June 30, 2017, respectively, primarily resulting from originated loan growth and the HomeBancorp acquisition which contributed \$253.7 million at June 30, 2018.

The non-PCI noncommercial loan portfolio is composed of Residential Mortgage, Revolving Mortgage, Consumer and Construction and Land Development loans. Non-PCI noncommercial loans were \$8.39 billion at June 30, 2018, an increase of \$354.7 million and \$711.7 million compared to December 31, 2017 and June 30, 2017, respectively, primarily resulting from originated loan growth and the HomeBancorp acquisition which contributed \$289.7 million at June 30, 2018.

#### **PCI** Loans

The PCI portfolio includes loans acquired in a transfer, including business combinations, where there is evidence of credit deterioration since origination and that it is probable at the date of acquisition all contractually required principal and interest payments will not be collected. All nonrevolving loans are evaluated at acquisition and where a discount is required at least in part due to credit quality, the loans are accounted for under the guidance in ASC Topic 310-30. PCI loans are valued at fair value at the date of acquisition.

PCI loans at June 30, 2018 were \$674.3 million, representing 2.7 percent of total loans and leases, compared to \$763.0 million and \$894.9 million at December 31, 2017 and June 30, 2017, respectively.

PCI commercial loans were \$336.1 million at June 30, 2018, a decrease of \$57.3 million since December 31, 2017 and a decrease of \$140.9 million since June 30, 2017, due to continued loan run-off, offset by \$8.2 million of PCI commercial loans acquired from HomeBancorp. At June 30, 2018, PCI noncommercial loans were \$338.2 million, a decrease of \$31.4 million since December 31, 2017 and a decrease of \$79.6 million since June 30, 2017, reflecting continued loan run-off, offset by \$7.3 million from the HomeBancorp acquisition.

#### **Table of Contents**

I come and I come

Т	'ał	<b>ո</b> 1	e	9
1	aı	"	·	,

Loans and Leases			
(Dollars in thousands)	June 30, 2018	December 31, 2017	June 30, 2017
Non-PCI loans and leases:			
Commercial:			
Construction and land development	\$715,011	\$669,215	\$740,291
Commercial mortgage	10,278,741	9,729,022	9,301,154
Other commercial real estate	473,452	473,433	363,339
Commercial and industrial	3,097,541	2,730,407	2,553,612
Lease financing	613,377	894,801	853,943
Other	296,614	302,176	486,573
Total commercial loans	15,474,736	14,799,054	14,298,912
Noncommercial:			
Residential mortgage	3,980,845	3,523,786	3,305,361
Revolving mortgage	2,604,955	2,701,525	2,678,686
Construction and land development	250,704	248,289	218,233
Consumer	1,552,928	1,561,173	1,475,410
Total noncommercial loans	8,389,432	8,034,773	7,677,690
Total non-PCI loans and leases	23,864,168	22,833,827	21,976,602
PCI loans:			
Total PCI loans	674,269	762,998	894,863
Total loans and leases	\$24,538,437	\$23,596,825	\$22,871,465

Allowance for Loan and Lease Losses (ALLL)

The ALLL was \$224.9 million at June 30, 2018, representing an increase of \$3.0 million since December 31, 2017 and a decrease of \$3.9 million since June 30, 2017. The ALLL as a percentage of total loans and leases was 0.92 percent at June 30, 2018, compared to 0.94 percent and 1.00 percent at December 31, 2017 and June 30, 2017, respectively.

At June 30, 2018, the ALLL allocated to total non-PCI loans and leases was \$212.4 million, or 0.89 percent of non-PCI loans and leases, compared to \$211.9 million, or 0.93 percent, at December 31, 2017 and \$215.3 million, or 0.98 percent, at June 30, 2017. The ALLL for total non-PCI loans and leases increased from December 31, 2017 primarily due to loan growth, offset by credit quality improvements. The ALLL for total non-PCI loans and leases decreased from June 30, 2017 primarily due to lower loan growth within the commercial construction and land development portfolio and credit quality improvements.

Originated non-PCI loans were \$21.95 billion, \$21.13 billion and \$19.80 billion at June 30, 2018, December 31, 2017 and June 30, 2017, respectively, and do not include purchased revolving, purchased non-PCI loans or PCI loans. At June 30, 2018, the ALLL allocated to originated non-PCI loans and leases was \$211.7 million, or 0.96 percent of originated non-PCI loans and leases, compared to \$211.3 million, or 1.00 percent, at December 31, 2017 and \$214.5 million, or 1.08 percent, at June 30, 2017.

The remaining ALLL of \$12.4 million relates to PCI loans at June 30, 2018, compared to \$10.0 million and \$13.5 million at December 31, 2017 and June 30, 2017, respectively. The increase from December 31, 2017 was primarily due to updated cash flow estimates and the decrease from June 30, 2017 was largely due to continued PCI loan portfolio run-off.

BancShares recorded a net provision expense of \$8.4 million for loan and lease losses for the second quarter of 2018, compared to \$7.6 million for the first quarter of 2018 and \$12.3 million for the second quarter of 2017. The \$833 thousand increase in net provision expense compared to the first quarter of 2018 was largely driven by an increase in the non-PCI provision as a result of loan growth, partially offset by a decrease in the PCI provision. The \$3.9 million decline in net provision expense from the second quarter of 2017 was primarily due to decreases in the PCI and non-PCI provisions. The decrease in the non-PCI provision was a result of lower loan growth in the current quarter and lower calculated reserves on individually impaired loans, partially offset by fewer credit quality improvements in the current quarter.

Net provision expense for the six months ended June 30, 2018 was \$16.0 million compared to \$20.6 million for the same period of 2017. The decrease in provision expense was primarily due to favorable loan growth mix and credit quality improvements, offset by an increase in net charge-offs and an increase in the PCI provision. On an annualized basis, total net charge-offs as a percentage of total average loans and leases for the second quarter and first quarter of 2018 was 0.11 percent compared to 0.08 percent in the second quarter of 2017. Net charge-offs for non-PCI loans and

## **Table of Contents**

leases were \$6.7 million during the second quarter of 2018, compared to \$6.3 million and \$4.5 million during the first quarter of 2018 and second quarter of 2017, respectively.

The discount related to acquired non-PCI loans and leases at June 30, 2018, December 31, 2017 and June 30, 2017 was \$35.8 million, \$35.0 million and \$42.9 million, respectively. The discount related to PCI loans at June 30, 2018, December 31, 2017 and June 30, 2017 was \$103.0 million, \$111.3 million and \$129.8 million, respectively. Management considers the ALLL adequate to absorb estimated inherent losses that relate to loans and leases outstanding at June 30, 2018, although future adjustments may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies periodically review the ALLL as part of their exam process which could result in adjustments to the ALLL based on information available to them at the time of their examination.

Table 10
Allowance for Loan and Lease Losses Components by Loan Class

Allowance for Loan and Lease Losse	es Compor 2018	ients by L	oan	2017						Six mont	he	andad	
	Second	First		Fourth		Third		Second		June 30	118	ended	
(Dollars in thousands)	Quarter	Quarter		Quarter		Quarter		Quarter		2018		2017	
Allowance for loan and lease losses	Quarter	Quarter		Quarter		Quarter		Quarter		2016		2017	
at beginning of period	\$223,116	\$221,89	93	\$231,84	2	\$228,798	8	\$220,943	,	\$221,893	,	\$218,79	5
Non-PCI provision (credit) for loan													
and lease losses													
Total commercial	1,872	243		(8,615	`	2,233		3,984		2,115		11,452	
Total noncommercial	6,405	5,008		8,443	)	6,250		5,768		11,413		9,376	
	,	3,008		0,443		0,230		3,708		11,413		9,370	
Non-PCI provision (credit) for loan and lease losses	8,277	5,251		(172	)	8,483		9,752		13,528		20,828	
and lease losses PCI provision (credit) for loan losses	161	2,354		(2,637	`	(537	`	2,572		2,515		(273	`
Non-PCI Charge-offs:	5 101	2,334		(2,037	)	(337	,	2,372		2,313		(273	)
Commercial:													
Construction and land development	(8	) —		(100	`	(9	`	(413	`	(8	`	(490	`
Commercial mortgage	(459	) (46	`	(110		(39		(235		(505	-	(272	)
Other commercial real estate	(69	) —	,	(110	)	(3)	,	(233	,	(69	-	(5)	)
Commercial and industrial	(1,994	) (1,475	)	(3,277	)	(1,275	`	(3,121	)	(3,469		(6,374	)
Lease financing	(445	) (854	-	(38	-	(687		(97		(1,299)		(0,374) $(270)$	)
Other	(38	) (3		(59	-	(666	-	(64	-	(41	-	(187	)
Total commercial	(3,013	) (2,378		(3,584		(2,676		(3,930	-	(5,391	-	(7,598	)
Noncommercial:	(3,013	) (2,376	,	(3,304	,	(2,070	,	(3,730	,	(3,3)1	,	(1,3)0	,
Residential mortgage	(289	) (806	)	(300	)	(604	`	(222	)	(1,095	)	(472	)
Revolving mortgage	(1,027	) (992	-	(1,045	-	(218		(280	-	(2,019	-	(1,105)	)
Construction and land development	(37	) (182	)		,	(210	,	(200	,	(219		(1,103 —	,
Consumer	(5,312	) (5,255	,	(4,769	)	(4,996	)	(4,991	)	(10,567	_	(9,019	)
Total noncommercial	(6,665	) (7,235		(6,114		(5,818		(5,493	-	(13,900		(10,596	)
Total non-PCI charge-offs	(9,678	) (9,613	-	(9,698		(8,494		(9,423		(19,291	-	(18,194	
Non-PCI Recoveries:	(),070	) (),013	,	(),0)0	,	(0,1)	,	(), 123	,	(1),2)1	,	(10,1)	,
Commercial:													
Construction and land development	93	23		201		56		209		116		264	
Commercial mortgage	225	239		301		1,446		731		464		1,095	
Other commercial real estate	1	145		8		8		7		146		11	
Commercial and industrial	638	1,219		650		433		2,392		1,857		2,657	
Lease financing	4	41		240		3				45		6	
Other	1	42		41		123		46		43		121	

Edgar Filing: FIRST CITIZENS BANCSHARES INC /DE/ - Form 10-Q

Total commercial	962	1,709	1,441	2,069	3,385	2,671	4,154
Noncommercial:							
Residential mortgage	110	77	85	92	75	187	362
Revolving mortgage	520	194	101	228	401	714	953
Construction and land development	101	26	_	_	_	127	
Consumer	1,330	1,309	1,227	1,203	1,093	2,639	2,173
Total noncommercial	2,061	1,606	1,413	1,523	1,569	3,667	3,488
Total non-PCI recoveries	3,023	3,315	2,854	3,592	4,954	6,338	7,642
Non-PCI loans and leases charged off, net	(6,655)	(6,298	) (6,844	(4,902)	(4,469 )	(12,953)	(10,552)
PCI loans charged off, net	(34)	(84	(296	) —	_	(118)	
Allowance for loan and lease losses at end of period	\$224,865	\$223,116	\$221,893	\$231,842	\$228,798	\$224,865	\$228,798
Reserve for unfunded commitments	\$1,554	\$1,116	\$1,032	\$1,309	\$1,133	\$1,554	\$1,133
Second Quarter 2018 to First Quarte	r 2018						

Provision expense for non-PCI commercial loans was \$1.9 million in the second quarter of 2018, compared to \$243 thousand for the first quarter of 2018. This increase of \$1.6 million was primarily due to an increase in commercial and industrial loan balances, offset by the release of the construction and land development provision due to loan movement into other commercial real estate.

#### **Table of Contents**

Provision expense for non-PCI noncommercial loans was \$6.4 million in the second quarter of 2018, compared to \$5.0 million for the first quarter of 2018. This increase of \$1.4 million was primarily due to loan growth, particularly within the residential mortgage loan portfolio.

Second Quarter 2018 to Second Quarter 2017

Provision expense in the second quarter of 2018 for non-PCI commercial loans was \$1.9 million, down \$2.1 million from \$4.0 million in the second quarter of 2017 resulting from a decrease in the provision for construction and land development as loan balances were moved to other commercial real estate, offset by loan growth and updated loan loss factors.

Provision expense in the second quarter of 2018 for non-PCI noncommercial loans was \$6.4 million, an increase of \$637 thousand from \$5.8 million in the second quarter of 2017 primarily due to loan growth, particularly within the residential mortgage loan portfolio, and updated loan loss factors.

## Year-to-date 2018

Provision expense for non-PCI commercial loans was \$2.1 million in the first six months of 2018, compared to \$11.5 million in the same period of 2017. This decrease was primarily due to credit quality improvements and updated loan loss factors in the current year compared to the prior year.

Provision expense for non-PCI noncommercial loans was \$11.4 million in the first six months of 2018, compared to \$9.4 million in the same period of 2017. This increase was primarily due to loan growth, particularly within the residential mortgage loan portfolio, and updated loan loss factors.

Table 11
Allowance for Loan and Lease Losses Metrics and Ratios

Allowance for Loan and Lea	ase Losses N	Aetrics and I	Ratios					
	2018		2017			Six months	s ended June	
	Second	First	Fourth	Third	Second	30		
(Dollars in thousands)	Quarter	Quarter	Quarter	Quarter	Quarter	2018	2017	
Average loans and leases:								
PCI	\$682,521	\$733,830	\$799,399	\$865,580	\$858,053	\$708,034	\$857,778	
Non-PCI	23,522,842	22,932,268	3 22,560,836	22,131,615	21,717,270	23,229,187	21,407,328	
Loans and leases at								
period-end:								
PCI	674,269	703,837	762,998	834,167	894,863	674,269	894,863	
Non-PCI	23,864,168	22,908,140	22,833,827	22,314,906	21,976,602	23,864,168	3 21,976,602	
Allowance for loan and								
lease losses allocated to								
loans and leases:								
PCI	12,423	12,296	10,026	12,959	13,496	12,423	13,496	
Non-PCI	212,442	210,820	211,867	218,883	215,302	212,442	215,302	
Total	\$224,865	\$223,116	\$221,893	\$231,842	\$ 228,798	\$224,865	\$ 228,798	
Net charge-offs (annualized	)							
to average loans and leases:								
PCI								%
Non-PCI	0.11	0.11	0.12	0.09	0.08	0.11	0.10	
Total	0.11	0.11	0.12	0.08	0.08	0.11	0.10	
ALLL to total loans and								
leases:								
PCI	1.84	1.75	1.31	1.55	1.51	1.84	1.51	
Non-PCI	0.89	0.92	0.93	0.98	0.98	0.89	0.98	
Total	0.92	0.94	0.94	1.00	1.00	0.92	1.00	
Nonperforming Assets								

Nonperforming assets include nonaccrual loans and leases and OREO resulting from both non-PCI and PCI loans. At June 30, 2018, BancShares' nonperforming assets were \$133.3 million, down from \$144.3 million and \$150.2 million at December 31, 2017 at June 30, 2017, respectively.

Nonaccrual non-PCI loans and leases at June 30, 2018 were \$85.1 million reflecting decreases of \$7.5 million and \$3.0 million since December 31, 2017 and June 30, 2017, respectively. The declines in both periods were primarily due to commercial and residential mortgage loans returning to accrual status and payoffs, offset by an increase in revolving mortgage loans that went on nonaccrual status during these periods. Nonaccrual PCI loans at June 30, 2018 were up \$946 thousand and \$258 thousand from December 31, 2017 and June 30, 2017, respectively. At June 30, 2018, OREO totaled \$46.6 million, representing declines of \$4.5 million and \$14.1 million since December 31, 2017 and June 30, 2017, respectively, as sales and write-downs outpaced additions.

## **Table of Contents**

Table 12 Nonperforming Assets

	2018			2017					
	Second	First		Fourth		Third		Second	
(Dollars in thousands)	Quarter	Quarter		Quarter		Quarter		Quarter	
Nonaccrual loans and leases:									
Non-PCI	\$85,055	\$89,260		\$92,534		\$90,064		\$88,067	
PCI	1,570	1,580		624		1,017		1,312	
Other real estate	46,633	48,089		51,097		53,988		60,781	
Total nonperforming assets	\$133,258	\$138,929		\$144,255		\$145,069		\$150,160	
Loans and leases:									
Non-PCI	\$23,864,168	\$22,908,14	10	\$22,833,827		\$22,314,906		\$21,976,602	
PCI	674,269	703,837		762,998		834,167		894,863	
Total loans and leases	\$24,538,437	\$23,611,97	77	\$23,596,825		\$23,149,073		\$22,871,465	
Accruing loans and leases 90 days or									
more past due									
Non-PCI	\$3,179	\$3,030		\$2,978		\$3,449		\$4,192	
PCI	41,266	48,229		58,740		64,801		72,586	
Ratio of total nonperforming assets to									
total loans, leases and other real estate owned	0.54	% 0.59	%	0.61	%	0.63	%	0.65	%

Troubled Debt Restructurings (TDRs)

We have selectively agreed to modify existing loan terms to provide relief to customers who are experiencing financial difficulties or other circumstances that could affect their ability to meet debt obligations. Typical modifications include short-term deferral of interest or modification of payment terms. Nonperforming TDRs that are not accruing interest are included as nonperforming assets within nonaccrual loans and leases. TDRs that are accruing at the time of restructure and continue to perform based on the restructured terms are considered performing. Loans acquired under ASC 310-30, excluding pooled loans, are not initially considered to be TDRs, but can be classified as such if a modification is made subsequent to acquisition. Subsequent modification of a PCI loan accounted for in a pool that would otherwise meet the definition of a TDR is not reported, or accounted for, as a TDR since pooled PCI loans are excluded from the scope of TDR accounting.

Table 13
Troubled Debt Restructurings

(Dollars in thousands)	June 30,	December 31,	June 30,	
(Donais in mousailus)	2018	2017	2017	
Accruing TDRs:				
PCI	\$18,546	\$ 18,163	\$19,877	
Non-PCI	113,764	112,228	104,298	
Total accruing TDRs	132,310	130,391	124,175	
Nonaccruing TDRs:				
PCI	253	272	318	
Non-PCI	29,261	33,898	26,398	
Total nonaccruing TDRs	29,514	34,170	26,716	
All TDRs:				
PCI	18,799	18,435	20,195	
Non-PCI	143,025	146,126	130,696	

Total TDRs \$161,824 \$ 164,561 \$150,891

INTEREST-BEARING LIABILITIES

Interest-bearing liabilities include interest-bearing deposits, short-term borrowings and long-term obligations. Interest-bearing liabilities were \$19.08 billion and \$19.59 billion at June 30, 2018 and December 31, 2017, respectively. The \$510.4 million decline from December 31, 2017 was due to decreases in long-term obligations and short-term borrowings of \$628.9 million and \$79.8 million, respectively, offset by an increase in interest-bearing deposits of \$198.3 million. Interest-bearing liabilities were \$19.08 billion at June 30, 2018, a decrease of \$862.7 million from \$19.95 billion at June 30, 2017 due to a \$638.6 million decrease in long-term obligations, a \$170.5 million decrease in short-term borrowings and a decrease of \$53.6 million in interest-bearing deposits.

#### **Table of Contents**

#### **Deposits**

At June 30, 2018, total deposits were \$30.41 billion, an increase of \$1.14 billion, or 3.9 percent, compared to December 31, 2017 and an increase of \$952.5 million, or 3.2 percent, when compared to June 30, 2017. The increase from both periods was primarily the result of organic growth in demand deposit and interest-bearing savings and checking account balances as well as the deposit balances acquired from the HomeBancorp acquisition of \$582.2 million at June 30, 2018. These positive drivers were offset by run-off in time deposits and lower money market account balances.

Due to our focus on maintaining a strong liquidity position, core deposit retention remains a key business objective. We believe that traditional bank deposit products remain an attractive option for many customers but, as economic conditions improve, we recognize that our liquidity position could be adversely affected as bank deposits are withdrawn and invested elsewhere. Our ability to fund future loan growth is significantly dependent on our success at retaining existing deposits and generating new deposits at a reasonable cost.

Table 14 Deposits

	June 30,	December 31,	June 30,
	2018	2017	2017
Demand	12,181,717	11,237,375	11,175,580
Checking with interest	5,375,126	5,230,060	5,172,860
Money market	7,963,153	8,059,271	8,078,633
Savings	2,503,367	2,340,449	2,330,646
Time	2,385,521	2,399,120	2,698,619
Total deposits	30,408,884	29,266,275	29,456,338

## **Short-Term Borrowings**

At June 30, 2018, short-term borrowings were \$614.0 million compared to \$693.8 million and \$784.5 million at December 31, 2017 and June 30, 2017, respectively. The \$79.8 million decrease from December 31, 2017 was due to FHLB borrowing maturities of \$75.0 million, the maturity of a \$30.0 million repurchase agreement as well as the maturity of a \$15.0 million subordinated notes payable and lower customer repurchase agreement balances. These declines were offset by additional federal funds purchased of \$72.4 million and FHLB borrowings of \$24.5 million. The \$170.5 million decrease from June 30, 2017 was due to FHLB borrowing maturities of \$85.0 million, the maturity of a \$30.0 million repurchase agreement as well as the maturity of a \$15.0 million subordinated notes payable and lower customer repurchase agreement balances. These declines were offset by additional federal funds purchased of \$72.4 million, an increase in FHLB borrowings of \$24.5 million and reclassifications of \$15.0 million in FHLB borrowings from long-term obligations.

## Long-Term Obligations

Long-term obligations were \$241.4 million at June 30, 2018, down \$628.9 million from December 31, 2017 primarily due to the extinguishment of FHLB debt obligations totaling \$675.0 million and a redemption of \$2.0 million aggregate principal amount of Trust Preferred Securities issued by FCB/NC Capital Trust III. These decreases were partially offset by additional subordinated debt of \$21.6 million and FHLB borrowings of \$18.8 million acquired from HomeBancorp as well as capital leases of \$8.2 million. Long-term obligations decreased \$638.6 million from June 30, 2017 primarily due to the extinguishment of FHLB debt obligations totaling \$675.0 million, reclassification of \$15.0 million in FHLB borrowings from long-term obligations to short-term borrowings, as well as a redemption of \$2.0 million aggregate principal amount of Trust Preferred Securities issued by FCB/NC Capital Trust III. These decreases were partially offset by additional subordinated debt of \$21.6 million acquired from HomeBancorp, FHLB borrowings of \$18.8 million and capital leases of \$12.9 million.

BancShares owns three special purpose entities – FCB/NC Capital Trust III, FCB/SC Capital Trust II and SCB Capital Trust I (the Trusts). Long-term obligations included junior subordinated debentures representing obligations to the Trusts, which may be redeemed at par in whole or in part at any time. BancShares has guaranteed all obligations of the

Trusts. BancShares had the following issues of trust preferred securities and subordinated debentures owed to the Trusts:

## **Table of Contents**

Table 15
Trust Preferred Securities and Subordinated Debentures

	June 30, 2	.018	December 31, 2017		June 30, 2017		
(Dollars in thousands)	Subordina Debenture Owed to Trust	Trust Preferred Securities of the Trusts	Subordina Debenture Owed to Trust	Trust Preferred Securities of the Trusts	Subordina Debenture Owed to Trust	Trust nted Preferred Securities of the Trusts	Maturity Date
FCB/NC Capital Trust III	\$88,145	\$85,500	\$90,207	\$87,500	\$90,206	\$87,500	June 30, 2036
FCB/SC Capital Trust II	19,588	19,000	19,588	19,000	19,588	19,000	June 15, 2034
SCB Capital Trust I	10,310	10,000	10,310	10,000	10,310	10,000	April 7, 2034
	\$118,043	\$114,500	\$120,105	\$116,500	\$120,104	\$116,500	

Shareholders' Equity and Capital Adequacy

BancShares and FCB are required to meet minimum capital requirements set forth by regulatory authorities. Failure to meet minimum capital requirements may result in certain actions by regulators that could have a direct material effect on the consolidated financial statements.

In accordance with accounting principles generally accepted in the United States of America (GAAP), the unrealized gains and losses on certain assets and liabilities, net of deferred taxes, are included in AOCI within shareholders' equity. These amounts are excluded from shareholders' equity in the calculation of our capital ratios under current regulatory guidelines. Shareholders' equity was also impacted by first quarter 2018 cumulative effect adjustments of \$50.0 million related to both the adoption of ASU 2016-01 for the accounting of equity investments which had an impact of \$18.7 million and ASU 2018-02 for the accounting of stranded tax effects in AOCI resulting from the 2017 Tax Act which had an impact of \$31.3 million.

In the aggregate, the unrealized gains and losses and cumulative effect adjustments represented a net reduction in shareholders' equity of \$244.6 million at June 30, 2018, compared to a net reduction of \$122.3 million at December 31, 2017 and \$102.8 million at June 30, 2017. The decrease in AOCI of \$122.3 million from December 31, 2017 and \$141.8 million from June 30, 2017 were primarily driven by the cumulative effect adjustments recorded in the first quarter of 2018 and an increase in unrealized losses on investment securities as a result of lower market interest rates. During the current quarter, mortgage-backed securities were transferred from investments available for sale to the held to maturity portfolio. The unrealized loss on these securities at the date of transfer was \$109.5 million and will be amortized out of AOCI into the consolidated statements of income over the expected remaining life of the securities. The decrease from June 30, 2017 was also attributed by the decline in the discount rate used in our defined benefit pension plans.

Table 16 Analysis of Capital Adequacy

,	June 30, 2018	December 3 2017	1, June 30, 2017		Well-capitalized requirement
BancShares					
Risk-based capital ratios					
Tier 1 risk-based capital	13.06%	12.88 %	12.69 %	6.00 %	8.00 %
Common equity Tier 1	13.06	12.88	12.69	4.50	6.50
Total risk-based capital	14.43	14.21	14.07	8.00	10.00
Tier 1 leverage ratio	9.99	9.47	9.33	4.00	5.00

## Bank

Risk-based capital ratios

Tier 1 risk-based capital	12.71 %	12.54	%	12.55 %	6.00	%	8.00	%
Common equity Tier 1	12.71	12.54		12.55	4.50		6.50	
Total risk-based capital	13.68	13.46		13.51	8.00		10.00	
Tier 1 leverage ratio	9.72	9.22		9.23	4.00		5.00	

Bank regulatory agencies approved regulatory capital guidelines (Basel III) aimed at strengthening existing capital requirements for banking organizations. The final rules set minimum requirements for both the quantity and quality of capital held by BancShares and FCB and included a common equity Tier 1 capital to risk-weighted assets ratio. A capital conservation buffer was also established

#### **Table of Contents**

and was phased in beginning January 1, 2016 at 0.625 percent above minimum risk-based capital requirements and will increase each subsequent year by an additional 0.625 percent until reaching its final level of 2.50 percent on January 1, 2019. As such, the capital conservation buffer requirement was 1.88% percent effective January 1, 2018. BancShares and FCB had capital conservation buffers above minimum risk-based capital requirements of 6.43 percent and 5.68 percent, respectively, at June 30, 2018. The buffers exceeded the 1.88% percent requirement and, therefore, resulted in no limit on distributions.

As of June 30, 2018, BancShares and FCB continued to exceed minimum capital standards and remained well-capitalized under Basel III guidelines. BancShares had no trust preferred capital securities included in Tier 1 capital at June 30, 2018 and December 31, 2017 under Basel III guidelines. Trust preferred capital securities continue to be a component of total risk-based capital.

## RISK MANAGEMENT

Risk is inherent in any business. Senior management has primary responsibility for day-to-day management of the risks we face with accountability of and support from all company associates. The Board of Directors strives to ensure that the business culture is integrated with the risk management program and that policies and procedures for identifying, assessing, measuring, monitoring, and managing risk are part of the decision-making process. The Board of Director's role in risk oversight is an integral part of our overall Enterprise Risk Management Framework. The Board of Directors administers its risk oversight function primarily through the Board Risk Committee. The Board Risk Committee structure is designed to allow for information flow and timely escalation of risk related issues. The Board Risk Committee is directed to monitor and advise the Board of Directors regarding risk exposures, including credit, market, capital, liquidity, operational, compliance, strategic, legal, and reputational risks; review, approve and monitor adherence to the risk appetite and supporting risk tolerance levels; and evaluate, monitor and oversee the adequacy and effectiveness of the Enterprise Risk Management Framework. The Board Risk Committee also reviews reports of examination by and communications from regulatory agencies; the results of internal and third party testing and assessments related to risk management; and any other matters within the scope of the Committee's oversight responsibilities. The Board Risk Committee monitors management's response to certain risk related regulatory or audit issues. In addition, the Board Risk Committee may coordinate with the Audit Committee for the review of financial statements and related risks, information security and other areas of joint responsibility. In combination with other risk management and monitoring practices, enterprise wide stress testing activities are part of our risk management program. Stress tests are performed for various risks to ensure the financial institution can support continued operations during stressed periods.

Enactment of the Economic Growth, Regulatory Relief, and Consumer Protection Act in May 2018 significantly altered several provisions of the Dodd-Frank Act, including how stress tests are run. Bank holding companies with assets of less than \$100 billion, such as BancShares, are no longer be subject to company-run stress testing requirements in section 165(i)(2) of the Dodd-Frank Act, including publishing a summary of results. BancShares will continue to monitor and stress test its capital consistent with the safety and soundness expectations of the federal regulators, however, BancShares will no longer conduct company-run stress testing under the Dodd-Frank Act. Credit risk management. Credit risk is the risk of not collecting payments pursuant to the contractual terms of loans, leases and certain investment securities. Loans and leases, other than acquired loans, are underwritten in accordance with our credit policies and procedures and are subject to periodic ongoing reviews. Acquired loans, regardless of whether PCI or non-PCI, are recorded at fair value as of the acquisition date and are subject to periodic reviews to identify any further credit deterioration. Our independent credit review function conducts risk reviews and analyses of both acquired and originated loans to ensure compliance with credit policies and to monitor asset quality trends and borrower financial strength. The risk reviews include portfolio analysis by geographic location, industry, collateral type and product. We strive to identify potential problem loans as early as possible, to record charge-offs or write-downs as appropriate and to maintain an adequate ALLL that accounts for losses that are inherent in the loan and lease portfolio.

Interest rate risk management. Interest rate risk (IRR) results principally from assets and liabilities maturing or repricing at different points in time, from assets and liabilities repricing at the same point in time but in different

amounts, and from short-term and long-term interest rates changing in different magnitudes.

We assess our short-term IRR by forecasting net interest income over 24 months under various interest rate scenarios and comparing those results to forecast net interest income assuming stable rates. Rate shock scenarios represent an instantaneous and parallel shift in rates, up or down, from a base yield curve. Despite the current increase in market interest rates, the overall rate on interest-bearing deposits remains relatively low and as such, it is unlikely that the rates on most interest-bearing deposits can decline materially from current levels. Our shock projections incorporate assumptions of likely customer migration from low rate deposit instruments to intermediate term fixed rate instruments, such as certificates of deposit, as rates rise. Various other IRR scenarios

#### **Table of Contents**

are modeled to supplement shock scenarios. This may include interest rate ramps, changes in the shape of the yield curve and changes in the relationships of FCB rates to market rates.

#### Table 17

Net Interest Income Sensitivity Simulation Analysis

This table provides the impact on net interest income over 24 months resulting from various instantaneous interest rate shock scenarios as of June 30, 2018 and December 31, 2017.

	Estimated percentage					
	increase (decrease) in					
	net interest income					
Change in interest rate (basis points	June 30,	Decembe	r 31,			
Change in interest rate (basis points)	2018	2017				
-100	(10.45)%	(12.25	)%			
+100	3.13	3.66				
+200	3.56	4.61				
+300	1.06	2.43				

Net interest income sensitivity metrics at June 30, 2018 compared to December 31, 2017 were primarily affected by a shift in the earning asset mix with a decrease in overnight investments and growth in the fixed rate loan portfolio, partially offset by a favorable change in the deposit mix from growth in non-interest bearing deposits.

Table 18

# Economic Value of Equity Modeling Analysis

Long-term interest rate risk exposure is measured using the economic value of equity (EVE) sensitivity analysis to study the impact of long-term cash flows on earnings and capital. EVE represents the difference between the sum of the present value of all asset cash flows and the sum of the present value of the liability cash flows. EVE sensitivity analysis involves discounting cash flows of balance sheet items under different interest rate scenarios. Cash flows will vary by interest rate scenario, resulting in variations in EVE. The base-case measurement and its sensitivity to shifts in the yield curve allow management to measure longer-term repricing and option risk in the balance sheet. This table presents the EVE profile as of June 30, 2018 and December 31, 2017.

	Estimated	percentag	ge
	increase (	decrease)	in
	EVE		
Change in interest rate (basis points	June 30,	Decembe	er 31,
	2018	2017	
-100	(15.10)%	(15.44	)%
+100	3.36	3.38	
+200	1.06	1.06	
+300	(5.22)	(5.52	)

The economic value of equity metrics at June 30, 2018 compared to December 31, 2017 remained relatively stable with increases in the scenarios due primarily to a change in decay assumptions used for non-maturity deposits beginning in the second quarter of 2018 being offset by the prepayment of eight FHLB debt obligations totaling \$675.0 million in the first quarter of 2018.

We do not typically utilize interest rate swaps, floors, collars or other derivative financial instruments to attempt to hedge our overall balance sheet rate sensitivity and interest rate risk.

Liquidity risk management. Liquidity risk is the risk that an institution is unable to generate or obtain sufficient cash or its equivalents on a cost-effective basis to meet commitments as they fall due. The most common sources of liquidity risk arise from mismatches in the timing and value of on-balance sheet and off-balance sheet cash inflows

and outflows. In general, on-balance sheet mismatches generate liquidity risk when the effective maturity of assets exceeds the effective maturity of liabilities. A commonly cited example of a balance sheet liquidity mismatch is when long-term loans (assets) are funded with short-term borrowings (liabilities). Other forms of liquidity risk include market constraints on the ability to convert assets into cash at expected levels, an inability to access funding sources at sufficient levels at a reasonable cost, and changes in economic conditions or exposure to credit, market, operational, legal and reputation risks that can affect an institution's liquidity risk profile.

We utilize various limit-based measures to monitor, measure and control liquidity risk across three different types of liquidity:

Tactical liquidity measures the risk of a negative cash flow position whereby cash outflows exceed cash inflows over a short-term horizon out to nine weeks;

Structural liquidity measures the amount by which illiquid assets are supported by long-term funding; and Contingent liquidity utilizes cash flow stress testing across three crisis scenarios to determine the adequacy of our liquidity.

#### **Table of Contents**

We aim to maintain a diverse mix of liquidity sources to support the liquidity management function, while aiming to avoid funding concentrations by diversifying our external funding with respect to maturities, counterparties and nature. Our primary source of liquidity is our retail deposit book due to the generally stable balances and low cost it offers. Additional sources include cash in excess of our reserve requirement at the Federal Reserve Bank, and various other corresponding bank accounts and unencumbered securities, which totaled \$4.21 billion at June 30, 2018 compared to \$3.70 billion at December 31, 2017. Another source of available funds is advances from the FHLB of Atlanta. Outstanding FHLB advances were \$128.7 million as of June 30, 2018, and we had sufficient collateral pledged to secure \$6.09 billion of additional borrowings. Also, at June 30, 2018, \$2.88 billion in noncovered loans with a lendable collateral value of \$2.17 billion were used to create additional borrowing capacity at the Federal Reserve Bank. We also maintain Federal Funds lines which had \$615.0 million of available capacity at June 30, 2018.

## CRITICAL ACCOUNTING POLICIES

There have been no significant changes in our Critical Accounting Policies as described in our 2017 Annual Report on Form 10-K.

#### FORWARD-LOOKING STATEMENTS

Statements in this Report and exhibits relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments, expectations or beliefs about future events or results and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors which include, but are not limited to, factors discussed in our Annual Report on Form 10-K and in other documents filed by us from time to time with the Securities and Exchange Commission.

Forward-looking statements may be identified by terms such as "may," "will," "should," "could," "expects," "plans," "intends, "anticipates," "believes," "estimates," "predicts," "forecasts," "projects," "potential" or "continue," or similar terms or the negatives terms, or other statements concerning opinions or judgments of BancShares' management about future events.

Factors that could influence the accuracy of those forward-looking statements include, but are not limited to, the financial success or changing strategies of our customers, customer acceptance of our services, products and fee structure, the competitive nature of the financial services industry, our ability to compete effectively against other financial institutions in our banking markets, actions of government regulators, the level of market interest rates and our ability to manage our interest rate risk, changes in general economic conditions that affect our loan and lease portfolio, the abilities of our borrowers to repay their loans and leases, the values of real estate and other collateral, the impact of the FDIC-assisted transactions, the risks discussed in Part II, Item 1A. Risk Factors and other developments or changes in our business that we do not expect.

Actual results may differ materially from those expressed in or implied by any forward-looking statements. Except to the extent required by applicable law or regulation, BancShares undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the potential economic loss resulting from changes in market prices and interest rates. This risk can either result in diminished current fair values of financial instruments or reduced net interest income in future periods. As of June 30, 2018, BancShares' market risk profile has not changed significantly from December 31, 2017, as discussed in the Form 10-K. Changes in fair value that result from movement in market rates cannot be predicted with any degree of certainty. Therefore, the impact that future changes in market rates will have on the fair values of

financial instruments is uncertain.

Item 4. Controls and Procedures

BancShares' management, with the participation of its Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of BancShares' disclosure controls and procedures as of the end of the period covered by this Quarterly Report, in accordance with Rule 13a-15 of the Securities Exchange Act of 1934 (Exchange Act). Based upon that evaluation, as of the end of the period covered by this report, the Chief Executive Officer and the Chief Financial Officer concluded that BancShares' disclosure controls and procedures were effective to provide reasonable assurance that it is able to record, process, summarize and report in a timely manner the information required to be disclosed in the reports it files under the Exchange Act.

#### **Table of Contents**

No changes in BancShares' internal control over financial reporting occurred during the second quarter of 2018 that have materially affected, or are reasonably likely to materially affect, BancShares' internal control over financial reporting.

#### **PART II**

#### Item 1. Legal Proceedings

BancShares and various subsidiaries have been named as defendants in various legal actions arising from our normal business activities in which damages in various amounts are claimed. Although the amount of any ultimate liability with respect to those matters cannot be determined, in the opinion of management, no legal actions currently exist that are expected to have a material effect on BancShares' consolidated financial statements. Additional information relating to legal proceedings is set forth in Note L of BancShares' Notes to Unaudited Consolidated Financial Statements.

#### Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in our Form 10-K for the year ended December 31, 2017.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds None

Item 6. Exhibits

- 31.1 <u>Certification of Chief Executive Officer (filed herewith)</u>
- 31.2 Certification of Chief Financial Officer (filed herewith)
- 32.1 Certification of Chief Executive Officer (filed herewith)
- 32.2 Certification of Chief Financial Officer (filed herewith)
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CALXBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase

# Table of Contents

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 2, 2018 FIRST CITIZENS BANCSHARES, INC.

(Registrant)

By: /s/ CRAIG L. NIX Craig L. Nix Chief Financial Officer