

INTEGRAMED AMERICA INC
Form 10-Q
August 07, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-20260

IntegraMed America, Inc.
(Exact name of Registrant as specified in its charter)

Delaware

06-1150326

(State or other jurisdiction of
incorporation or organization)

(IRS employer identification no.)

Two Manhattanville Road

Purchase, NY

10577

(Address of principal executive
offices)

(Zip code)

(914) 253-8000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer <input type="checkbox"/>	Accelerated Filer <input checked="" type="checkbox"/>
Non-Accelerated filer <input type="checkbox"/>	Smaller Reporting Company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes No

The aggregate number of shares of the Registrant's Common Stock, \$.01 par value, outstanding on July 25, 2012 was approximately 11,986,713.

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INTEGRAMED AMERICA, INC.
FORM 10-Q

TABLE OF CONTENTS

		Page
PART I.	FINANCIAL INFORMATION	
Item 1.	Financial Statements	
	Consolidated Balance Sheets at June 30, 2012 (unaudited) and December 31, 2011	3
	Consolidated Statements of Operations for the three and six-month periods ended June 30, 2012 and 2011 (unaudited)	4
	Consolidated Statement of Other Comprehensive Income for the three and six-month periods ending June 30, 2012 and 2011 (unaudited)	5
	Consolidated Statements of Shareholders' Equity for the six-month periods ended June 30, 2012 (unaudited)	6
	Consolidated Statements of Cash Flows for the six-month periods ended June 30, 2012 and 2011 (unaudited)	7
	Notes to Consolidated Financial Statements	8-16
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	17-25
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	25
Item 4.	Controls and Procedures	25
PART II.	OTHER INFORMATION	
Item 1.	Legal Proceedings	26
Item 1A.	Risk Factors	26
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	26
Item 3.	Defaults Upon Senior Securities	26
		3

Item 4.	Mine Safety Disclosures	26
Item 5.	Other Information	26
Item 6.	Exhibits	26

SIGNATURES		27
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CERTIFICATIONS PURSUANT TO RULE 13A-14(A), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002	EXHIBITS
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CERTIFICATIONS PURSUANT TO 18 U.S.C. § 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002	EXHIBITS
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INTEGRAMED AMERICA, INC.
CONSOLIDATED BALANCE SHEETS

(All amounts in thousands, except per share and share amounts)

	June 30, 2012 (unaudited)	December 31, 2011
ASSETS		
Current Assets:		
Cash and cash equivalents	\$56,669	\$57,909
Patient and other receivables, net	7,233	6,372
Other current assets	10,277	8,602
Deferred taxes	2,523	2,222
Total current assets	76,702	75,105
Fixed assets, net		
Business service rights, net	24,482	21,288
Goodwill	24,845	24,114
Trademarks	30,334	30,334
Other assets	4,442	4,442
Total assets	2,375	2,221
	\$163,180	\$157,504
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$2,573	\$4,037
Accrued liabilities	18,530	17,074
Current portion of long-term notes payable and other obligations	9,070	3,816
Due to fertility medical practices	19,483	14,229
Attain IVF deferred revenue and other patient deposits	16,960	16,342
Total current liabilities	66,616	55,498
Long-term notes payable and other obligations		7,187
Deferred and other tax liabilities	4,587	5,277
Total liabilities	71,203	67,962
Commitments and Contingencies		
Shareholders' equity:		
Common Stock, \$.01 par value – 20,000,000 shares authorized at June 30, 2012 and December 31, 2011, 12,023,921 and 11,894,302 issued at June 30, 2012 and December 31, 2011, and 11,986,713 and 11,857,094 shares outstanding at June 30, 2012 and December 31, 2011, respectively	120	119
Capital in excess of par	78,794	78,156
Other comprehensive loss	(30)	(42)
Treasury stock, at cost – 37,208 at June 30, 2012 and December 31, 2011 respectively	(330)	(330)
Retained earnings	13,423	11,639
Total shareholders' equity	91,977	89,542
Total liabilities and shareholders' equity	\$163,180	\$157,504

See accompanying notes to consolidated financial statements.

INTEGRAMED AMERICA, INC
CONSOLIDATED STATEMENTS OF OPERATIONS
(all amounts in thousands, except per share amounts)
(unaudited)

	For the Three-month period Ended June 30,		For the Six-month period Ended June 30,	
	2012	2011	2012	2011
Revenues, net				
Attain Fertility Centers	\$53,131	\$49,653	\$104,388	\$98,251
Vein Clinics	23,060	19,398	42,629	35,059
Total revenues	76,191	69,051	147,017	133,310
Costs of services and sales				
Attain Fertility Centers	48,537	45,481	95,525	89,645
Vein Clinics	21,992	18,206	40,710	33,618
Total costs of services and sales	70,529	63,687	136,235	123,263
Contribution				
Attain Fertility Centers	4,594	4,172	8,863	8,606
Vein Clinics	1,068	1,192	1,919	1,441
Total contribution	5,662	5,364	10,782	10,047
General and administrative expenses				
Legal settlement	-	1,650	-	1,650
Interest income	(36)	(48)	(78)	(96)
Interest expense	96	131	201	273
Total other expenses, net	4,597	4,734	7,544	7,869
Income before income taxes	1,065	630	3,238	2,178
Income tax provision	589	282	1,454	872
Net income	\$476	\$348	\$1,784	\$1,306
Basic and diluted net earnings per share of Common Stock				
Basic earnings per share	\$0.04	\$0.03	\$0.15	\$0.11
Diluted earnings per share	\$0.04	\$0.03	\$0.15	\$0.11
Weighted average shares – basic				
Weighted average shares – basic	11,987	11,836	11,981	11,825
Weighted average shares - diluted				
Weighted average shares - diluted	12,053	11,878	12,037	11,873

See accompanying notes to consolidated financial statements.

INTEGRAMED AMERICA, INC
 CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME
 (all amounts in thousands)
 (unaudited)

	For the three-month period Ended June 30,		For the six-month period Ended June 30,	
	2012	2011	2012	2011
Net Income as reported	\$476	\$348	\$1,784	\$1,306
Unrealized gain (loss) on hedging transaction	14	(25)	19	(5)
Related tax (provision) / benefit	(5)	9	(7)	2
Total comprehensive income	\$485	\$332	\$1,796	\$1,303

See accompanying notes to consolidated financial statements.

INTEGRAMED AMERICA, INC.
 CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
 (all amounts in thousands)
 (unaudited)

	Common Stock		Capital in Excess of Par	Accumulated Comprehensive Income (loss)	Treasury Shares		Retained Earnings	Total Equity
	Shares	Amount			Shares	Amount		
Balance at December 31, 2011	11,894	\$ 119	\$78,156	\$ (42)	(37)	\$(330)	\$11,639	\$89,542
Stock awards granted, net	112	1	(1)	—	—	—	—	—
Restricted stock award and stock option expense amortization	—	—	587	—	—	—	—	—