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MEDICAL DISCOVERIES INC  
Form 10QSB  
November 14, 2001

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2001

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-12627

MEDICAL DISCOVERIES, INC.  
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(Exact name of Small Business Issuer as specified in its charter)

Utah  
-----

(State or other jurisdiction of  
incorporation or organization)

87-0407858  
-----

(I.R.S. Employer  
Identification No.)

738 Aspenwood Lane, Twin Falls, Idaho 83301  
-----

(Address of principal executive offices)

(208) 736-1799  
-----

(Issuer's telephone number, including area code)

N/A  
-----

(Former name, former address and former fiscal year, if changed since  
last report)

Check whether the issuer: (1) has filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for  
such shorter period that the registrant was required to file such reports), and  
(2) has been subject to such filing requirements for the past 90 days.

Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS:

State the number of shares outstanding of each of the issuer's classes  
of common equity, as of the latest practicable date: As of November 01, 2001,  
there were 33,946,917 shares of the issuer's Common Stock outstanding.

Transitional Small Business Disclosure Format (check one): Yes  No

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PART I  
FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The following financial statements are filed with this report:

Condensed Consolidated Balance Sheet as of September 30, 2001,  
(unaudited) and December 31, 2000

Condensed Consolidated Statements of Operations for the three-month and  
nine-month periods ended September 30, 2001 (unaudited) and September  
30, 2000 (unaudited) and cumulative amounts since inception through  
September 30, 2001 (unaudited)

Condensed Consolidated Statements of Cash Flows for the three-month and  
nine-month periods ended September 30, 2001 (unaudited) and September  
30, 2000 (unaudited) and cumulative amounts since inception through  
September 30, 2001 (unaudited)

Notes to Unaudited Financial Statements

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MEDICAL DISCOVERIES, INC.  
(A DEVELOPMENT STAGE COMPANY)  
CONDENSED CONSOLIDATED BALANCE SHEET  
As of September 30, 2001  
(Unaudited) and December 31, 2000

|   | September 30, 2001 |
|---|--------------------|
|   | -----              |
| Current assets                                      |                    |
| Cash  | \$ 6,139           |
| Current portion of deferred charges                 | 40,968             |
|   | -----              |
| Total current assets                                | 47,107             |
| Equipment, at cost, net of accumulated depreciation | 1,307              |
| Deferred charges less current portion               | 61,465             |
|   | -----              |
| Total assets  | \$ 109,879         |
|   | =====              |
| Current liabilities                                 |                    |
| Accounts payable                                    | \$ 1,541,477       |
| Accrued interest                                    | 281,720            |

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|   |              |
|---|--------------|
| Current portion of notes payable  | 551,717      |
| Convertible notes payable   | 693,200      |
|   | -----        |
| Total current liabilities   | 3,068,114    |
| Stockholders' deficit   |              |
| Escrow receivable   | (252,300)    |
| Common stock, no par value, authorized<br>100,000,000 shares; 33,946,917 and 32,075,421<br>shares issued and outstanding at September 30, 2001<br>and December 31, 2000, respectively | 10,756,526   |
| Accumulated deficit   | (13,462,461) |
|   | -----        |
| Total stockholders' deficit   | (2,958,235)  |
|   | -----        |
|   | \$ 109,879   |
|   | =====        |

\* See notes to consolidated financial statements

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MEDICAL DISCOVERIES, INC.  
(A DEVELOPMENT STAGE COMPANY)  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
As of September 30, 2001 (Unaudited) and September 30, 2000 (Unaudited),  
and Cumulative Amounts  
(Unaudited)

|                                     | For the Three Months<br>Ended September 30, |           | For the Ni<br>Ended Sept |
|-------------------------------------|---|-----------|--------------------------|
|                                     | 2001  | 2000      | 2001                     |
|                                     | -----                                       | -----     | -----                    |
| Revenues                            | \$ --                                       | \$ --     | \$ --                    |
| Cost of goods sold                  | --  | --        | --                       |
|                                     | -----                                       | -----     | -----                    |
| Gross profit                        | --  | --        | --                       |
| Research and development expenses   | --  | --        | 132,300                  |
| Inventory writedown                 | --  | 96,859    | --                       |
| Impairment loss                     | --  | 9,709     | --                       |
| License                             | --  | --        | --                       |
| General and administrative expenses | 115,826                                     | 27,188    | 758,354                  |
|                                     | -----                                       | -----     | -----                    |
| Operating loss                      | (115,826)                                   | (133,756) | (890,654)                |

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|  |              |              |                |
|--|--------------|--------------|----------------|
| Other income (expense)                             |              |              |                |
| Interest income                                    | --           | --           | --             |
| Other income                                       | --           | --           | --             |
| Interest expense                                   | (60,639)     | (25,987)     | (150,563)      |
|  | -----        | -----        | -----          |
|  | (60,639)     | (25,987)     | (150,563)      |
| Loss before income taxes and<br>extraordinary item | (176,465)    | (159,743)    | (1,041,217)    |
| Income taxes                                       | --           | --           | --             |
| Forgiveness of debt net of \$0 income taxes        | --           | --           | --             |
|  | -----        | -----        | -----          |
| Net loss available to shareholders                 | \$ (176,465) | \$ (159,743) | \$ (1,041,217) |
|  | =====        | =====        | =====          |
| Net loss per share                                 |              |              |                |
| Continuing operations                              | \$ (0.01)    | \$ (0.01)    | \$ (0.03)      |
| Extraordinary item                                 | --           | --           | --             |
|  | -----        | -----        | -----          |
| Net loss per share                                 | \$ (0.01)    | \$ (0.01)    | \$ (0.03)      |
|  | =====        | =====        | =====          |
| Weighted average shares outstanding                | 33,616,830   | 26,656,959   | 32,587,327     |

\* See notes to consolidated financial statements

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MEDICAL DISCOVERIES, INC.  
(A DEVELOPMENT STAGE COMPANY)  
CONDENSED CONSOLIDATED CASH FLOW STATEMENT  
As of September 30, 2001 (Unaudited) and September 30, 2000  
(Unaudited), and Cumulative Amounts (Unaudited)

|   | For the Nine Months<br>Ended September 30, |          |
|---|--|----------|
|   | 2001                                       | 2000     |
|   | -----                                      | -----    |
| Cash flows from operating activities  |  |          |
| Net loss  | \$ (1,041,217)                             | \$ (277, |
| Adjustments to reconcile net loss to net<br>cash used by operating activities |  |          |
| Common stock issued for research costs  | --   |          |
| Common stock options issued for services                                      | --   |          |
| Common stock issued for services, expenses,<br>and litigation                 | 323,599                                    |          |
| Reduction of escrow receivable from   |  |          |

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|   |           |       |
|---|-----------|-------|
| research and development                          | 132,300   |       |
| Reduction of legal costs                          | --        |       |
| Notes payable issued for litigation               | 385,000   |       |
| Depreciation                                      | 3,307     | 13,   |
| Write-off of subscription receivables             | --        |       |
| Impairment loss on assets                         | --        | 9,    |
| Loss on disposal of equipment                     | --        |       |
| Gain on debt restructuring                        | --        |       |
| Write-off of receivables                          | --        |       |
| Changes in assets and liabilities                 |           |       |
| Prepaid expenses                                  | (102,433) |       |
| Accounts receivable                               | --        |       |
| Prepaid expenses                                  | --        |       |
| Other assets                                      | --        |       |
| Accounts payable                                  | 31,798    | 6,    |
| Accrued expenses                                  | 89,004    | 55,   |
|   | -----     | ----- |
| Net cash used by operating activities             | (178,642) | (90,  |
| Cash flows from investing activities              |           |       |
| Purchase of equipment                             | --        |       |
|   | -----     | ----- |
| Payments received on note receivable              | --        |       |
|   |           |       |
| Net cash used by investing activities             | --        |       |
| Cash flows from financing activities              |           |       |
| Contributed equity                                | --        |       |
| Issuance of common stock                          | --        |       |
| Payments on notes payable                         | (85,000)  |       |
| Proceeds from notes payable                       | 250,000   | 83,   |
| Payments on convertible notes payable             | --        |       |
| Proceeds from convertible notes payable           | --        |       |
|   | -----     | ----- |
| Net cash provided by financing activities         | 165,000   | 83,   |
|   | -----     | ----- |
| Net increase (decrease) in cash                   | (13,642)  | (7,   |
| Cash, beginning of period                         | 19,781    | 10,   |
|   | -----     | ----- |
| Cash, end of period                               | 6,139     | 2,    |
|   | =====     | ===== |
| Supplemental disclosures of cash flow information |           |       |
| Noncash investing and financing activities        |           |       |
| Conversion of notes payable to common stock       | 19,090    |       |

\* See notes to consolidated financial statements

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NOTES TO UNAUDITED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2001

### NOTE 1. UNAUDITED INTERIM FINANCIAL STATEMENTS.

The accompanying unaudited financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, all adjustments and disclosures necessary to a fair presentation of these financial statements have been included. These financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's 2000 Annual Report on Form 10-KSB for the year ended December 31, 2000, as filed with the Securities and Exchange Commission. Certain reclassifications and other corrections for rounding have been made in prior period financial statements to conform to the current period presentation. The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant inter-company transactions and balances have been eliminated in consolidation.

### NOTE 2. GOING CONCERN CONSIDERATIONS.

The Company's recurring losses from the Company's development-stage activities in current and prior years raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible effects on the recoverability and classification of assets or amounts and classifications of liabilities that may result from the possible inability of the Company to continue as a going concern. The Company is attempting to raise additional capital to sustain operations. However, there can be no assurance that these plans will be successful.

### NOTE 3. COMMITMENT REGARDING PEREGRINE STOCK.

Peregrine Properties, LLC, a Utah limited liability company ("Peregrine"), has entered into an agreement to provide \$500,000 to the Company to fund testing and research steps necessary to continue development of MDI-P. The studies will be funded through an escrow agent. As of September 30, 2001, the Company has deposited in escrow a single certificate for 5.5 million shares of common stock for these purposes. As of September 30, 2001, Peregrine had funded \$250,800 to the escrow, of which \$247,700 had been disbursed and recorded as research and development expense on the financial statements of the Company. Of this amount, \$132,300 has been disbursed and recorded as research and development expense in the nine months ended September 30, 2001. The remaining \$252,300 to be expended under the agreement has been recorded on the balance sheet in equity under the caption "escrow receivable." As expenditures are made from the escrow for research and development, the expenses will be recorded on the books of the Company with a corresponding reduction in the escrow receivable. Upon completion of the studies, the escrow agent will disburse the 5.5 million shares to Peregrine and will disburse the research results to the Company.

### NOTE 4. CONTINGENCIES REGARDING HARVEST JV AGREEMENT.

As of June 28, 2000, the Company, an outside investment group (Harvest Group, L.L.C. ("Harvest")), and Hydromedics, Inc. ("Hydromedics"), a corporation formed by Harvest and two other investors, entered into a so-called JV Agreement (the "JV Agreement"). The JV Agreement contemplated that the Company would (1) assign to Hydromedics its rights to certain skin care products, (2) issue 13,000,000 shares to Harvest, and (3) seek to appoint two Harvest representatives to the Company's Board of directors. In return, Hydromedics

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would (1) issue 2,000,000 of its shares to the Company, (2) assume certain obligations of the Company associated with the skin care products to be transferred, and (3) market the skin care products. As for Harvest's obligations, the JV Agreement contemplated that Harvest would (1) assign to the Company 20,000,000 of its previously-owned Hydromedics shares and (2) make available to the Company a \$150,000 line of credit. Finally, the JV Agreement contemplated certain post-closing obligations including (1) Harvest making an additional investment in Hydromedics in exchange for 30,000,000 shares of Hydromedics stock, (2) Harvest assigning 20,000,000 of such shares to the Company, and (3) the Company issuing an additional 12,000,000 shares of its stock to Harvest. In total, the transactions contemplated by the JV Agreement would result in the Company owning approximately 40% of Hydromedics and Harvest owning 25,000,000 new shares of the Company's stock (which, if issued, would equal approximately 44% of the Company's total outstanding stock).

The JV Agreement provided that the transactions contemplated above were to have closed on June 28, 2000. However, no closing occurred on June 28, 2000 or since and the Company has taken the position that the transactions contemplated by the JV Agreement have not been consummated. Months later, Harvest and Hydromedics attempted to tender partial performance under the JV Agreement. The Company rejected that tender and has taken the position that the JV Agreement is no longer enforceable by any of the parties because no party timely or completely tendered performance.

On December 26, 2000, Harvest demanded arbitration of the dispute pursuant to terms of the JV Agreement. In its arbitration demand, Harvest sought specific performance of the JV Agreement or damages in excess of \$1 million.

On August 10, 2001, the Company and Harvest reached a tentative, mediated settlement. The tentative settlement, which has not yet been documented, provides, among other terms, for the Company to deliver to Harvest a non-interest bearing, convertible promissory note in the principal sum of \$500,000 due in approximately nine months. Under the tentative agreement, the note and other terms will be in full satisfaction of all current amounts owing on loans from Harvest and all of Harvest's other claims against the Company. The parties are continuing to negotiate a definitive agreement. Once a definitive agreement has been reached, more specific details will be disclosed. In the meantime, the Company has accrued the \$500,000 as a payable as of September 30, 2001 in lieu of the \$115,000 in notes payable that would otherwise have been accrued.

If for whatever reason the tentative settlement falls through and a court or arbitrator were to force the Company and the other parties to specifically perform the transactions contemplated by the JV Agreement, the Company's shareholders could suffer significant dilution because the value of the consideration the Company will receive under the JV Agreement could be substantially less than the current market value of the stock to be issued to Harvest. In addition, specific performance could result in significant changes to the Company's financial statements, especially if the JV Agreement were deemed to have been consummated during a period already reported. The financial statements do not include any adjustments or reserves to reflect the possible effects of such a result.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The purpose of this section is to discuss and analyze the Company's consolidated financial condition, liquidity and capital resources, and results of operations. This analysis should be read in conjunction with the financial statements and notes thereto at pages 2 through 7 and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2000 (the "2000 10-KSB").

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This section contains certain forward-looking statements that involve risks and uncertainties, including statements regarding the Company's plans, objectives, goals, strategies and financial performance. The Company's actual

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results could differ materially from the results anticipated in these forward-looking statements as a result of factors set forth under "Cautionary Statement for Forward-Looking Information" below and elsewhere in this report.

### OVERVIEW

Medical Discoveries, Inc. (the "Company" or "MDI") has developed a product (hereafter "MDI-P") that appears to have the ability to destroy certain viruses, bacteria and fungi, including the HIV virus. MDI-P may also have the ability to kill other infectious agents, possibly including pathogenic fungi and parasites. MDI-P may possibly be used as a sterilizing agent for medical and dental instruments. MDI-P may also potentially be used to remove or inactivate infectious agents in human and animal blood-derived products such as plasma and gamma globulin.

The Company is committed to its pursuit of establishing MDI-P as an effective anti-bacterial, anti-viral and anti-fungal pharmaceutical for in-vitro and in-vivo applications and to developing MDI-P as an effective liquid chemical sterilant for a variety of applications.

MDI is a development stage company. To date, the Company has not generated significant revenues from operations or realized a profit. The Company is presently investing all of its resources in the testing, development and commercialization of MDI-P and its other technologies. The Company is attempting to raise additional funding to continue development of its technologies and to submit its technologies to appropriate regulatory agencies to secure approvals when required for the marketing and use of its products.

### RECENT EVENTS

HARVEST DISPUTE. On August 10, 2001, the Company and Harvest Group, L.L.C. ("Harvest") reached a tentative, mediated settlement in the case initiated by Harvest last December concerning the parties' failed joint venture. The tentative settlement, which has not yet been documented, provides, among other terms, for the Company to deliver to Harvest a non-interest bearing, convertible promissory note in the principal sum of \$500,000 due in approximately nine months. Under the tentative agreement, the note and other terms will be in full satisfaction of all current amounts owing on loans from Harvest and all of Harvest's other claims against the Company. The parties are continuing to negotiate a definitive agreement. Once a definitive agreement has been reached, more specific details will be disclosed. In the meantime, the Company has accrued the \$500,000 as a payable as of September 30, 2001 in lieu of the \$115,000 in notes payable that would otherwise have been accrued.

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### RESULTS OF OPERATIONS

REVENUES AND GROSS PROFIT. The Company booked no revenue for the quarter ended



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September 30, 2001, nor was any revenue booked for the quarter ended September 30, 2000. The Company does not anticipate booking significant revenues in the near future as it continues to focus on getting products to market.

OPERATING EXPENSES AND OPERATING LOSS. The Company did not spend any funds on research and development for the quarter ended September 30, 2001, nor were any such funds expended during the same quarter of 2000. The Company's general and administrative expenses were \$115,826 during the third quarter of 2001, as compared to \$27,188 during the quarter ended September 30, 2000. This increase was due primarily to higher travel, salary, accounting and legal expenses as the Company strengthens its management infrastructure and progresses toward commercialization of key products. As a result of the foregoing, the Company sustained an operating loss of \$115,826 for the quarter ended September 30, 2001, as compared with an operating loss of \$133,756 for the same period of 2000.

OTHER INCOME/EXPENSE AND NET LOSS. The Company incurred interest expenses of \$60,639 for the quarter ended September 30, 2001, as compared with \$25,987 in such expenses for the same period of 2000. The increase in interest expense reflects the Company's need to operate on short-term, high-interest borrowings while it continues to seek significant equity investment. In sum, the Company's net loss for the third quarter of 2001 was \$176,465 or a loss of less than \$0.01 per fully diluted share. For the quarter ended September 30, 2000, the Company sustained a net loss of \$159,743, also a loss of less than \$0.01 per fully diluted share.

FUTURE EXPECTATIONS. Management expects the Company will operate at a loss for several more years while it continues to study, gain regulatory approval of and commercialize its technologies. If the Company is successful in raising additional capital, the Company will likely spend more during the remainder of 2001 in research and development and general and administrative expenses, and thereby sustain greater resulting losses, than it has in recent years.

### LIQUIDITY AND CAPITAL RESOURCES

The Company will require significant additional funding to continue to develop, research and seek regulatory approval of its technologies. In addition, the Company cannot survive, even in the near term, without immediate additional funding for operations. The Company does not currently generate any cash from operations and has no credit facilities in place or available. Currently, the Company is funding operations through short-term loans from shareholders and others.

Management is seeking to raise substantial additional funds in private stock offerings in order to meet its near-term and long-term funding requirements. While management is optimistic that it can raise such funds, the Company has not always been successful in doing so in recent years. Given that the Company is still in an early development stage and does not have revenues from operations, raising equity financing is difficult. In addition, any additional equity financing will have a substantial dilutive effect to the Company's current shareholders.

### CAUTIONARY STATEMENT FOR FORWARD LOOKING INFORMATION

Certain information set forth in this report contains "forward-looking statements" within the meaning of federal securities laws. Forward looking statements include statements concerning plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, and financing needs of the Company and other information that is not historical information. When used in this report, the words "estimates," "expects," "anticipates," "forecasts," "plans," "intends," "believes" and variations of such words or similar expressions are intended to identify forward-looking

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statements. Additional forward-looking statements may be made by the Company from time to time. All such subsequent forward-looking statements, whether written or oral and whether made by or on behalf of the Company, are also expressly qualified by these cautionary statements.

The Company's forward-looking statements are based upon the Company's current expectations and various assumptions. The Company's expectations, beliefs and projections are expressed in good faith and are believed by the Company to have a reasonable basis, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties, but there

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can be no assurance that management's expectations, beliefs and projections will result or be achieved or accomplished. The Company's forward-looking statements apply only as of the date made. The Company undertakes no obligation to publicly update or revise forward-looking statements which may be made to reflect events or circumstances after the date made or to reflect the occurrence of unanticipated events.

There are a number of risks and uncertainties that could cause actual results to differ materially from those set forth in, contemplated by or underlying the forward-looking statements contained in this report. Those risks and uncertainties include, but are not limited to, our lack of significant operating revenue to date, our need for substantial and immediate additional capital, the fact that we may dilute existing shareholders through additional stock issuances, the extensive governmental regulation to which we are subject, the fact that our technologies remain unproven, the intense competition we face from other companies and other products, and our reliance upon potentially inadequate intellectual property. Those risks and certain other uncertainties are discussed in more detail in the 2000 10-KSB. There may also be other factors, including those discussed elsewhere in this report, that may cause the Company's actual results to differ from the forward-looking statements. Any forward-looking statements made by or on behalf of the Company should be considered in light of these factors.

### PART II OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The Company is a party to ongoing litigation with Harvest Group, L.L.C. concerning a so-called "JV Agreement" dated as of June 28, 2000. As disclosed under "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Recent Events" above, the parties reached a tentative settlement of this matter on August 10, 2001.

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) The following exhibits are filed with this report:

None.

(b) Reports on 8-K.

None.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MEDICAL DISCOVERIES, INC.

/S/ JUDY M. ROBINETT

-----  
Judy M. Robinett  
Chief Executive Officer

Date: November 14, 2001