## GLASSWORKS OF CHILE

## Form 6-K

May 03, 2005

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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
FORM 6-K
REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934
May 3, 2005
Commission File Number 1-12752
Glassworks of Chile
(Translation of registrant's name into English)
Hendaya 60
Las Condes
Santiago, Chile
(Address of principal executive offices)
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Indicate by check mark whether the registrant files or will file annual
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Indicate by check mark whether the registrant files or will file annual
reports under cover Form 20-F or Form 40-F.
reports under cover Form 20-F or Form 40-F.
Form 20-F [X] Form 40-F [ ]
Indicate by check mark if the registrant is submitting the Form 6-K in paper
as permitted by Regulation S-T Rule 101(b) (1):

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Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes [ ] No [X]
[LOGO] Cristalchile
NYSE: CGW
Santiago: CRISTALES
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FOR IMMEDIATE RELEASE

CRISTALERIAS DE CHILE REPORTS ITS RESULTS FOR FIRST QUARTER ENDED MARCH 31, 2005
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Santiago, Chile (April 29, 2005) - Cristalerias de Chile S.A. ("Cristalerias"),
a Chilean conglomerate and the largest producer of glass containers in Chile,
today announced its results for the first quarter ended March 31, 2005. All
figures have been prepared according to Chilean GAAP and are restated for
general price-level changes and expressed in US Dollars at Ch\$585.93/US\$1, the
exchange rate at the close of March 31, 2005.
1Q05 HIGHLIGHTS (vs. 1Q04):
O Consolidated sales increased 5.6%
O Operating income down 1.8%
O EBITDA up 0.3%
o Non-operating loss of US\$7.1 million in 1Q05 compared to a US\$2.3 million
loss in 1Q04.
o Net income of US\$1.1 million, compared to US\$4.5 million net income in 1Q04.
O Earnings per ADR reached US\$0.05

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CONSOLIDATED REVENUE
\begin{tabular}{|c|c|c|c|}
\hline (in US\$ millions) & 1Q05 & 1Q04 & 1205 vs .12 \\
\hline TOTAL REVENUE & 61.9 & 58.6 & 5.6\% \\
\hline Cristalchile (glass containers) & 26.3 & 26.8 & -2.1\% \\
\hline Vina Santa Rita (wine) & 28.1 & 25.4 & 10.4\% \\
\hline CIECSA (media) & 9.7 & 8.6 & 13.2\% \\
\hline Adjustments & 2.2 & 2.2 & N/A \\
\hline \multicolumn{4}{|c|}{RELATED COMPANIES} \\
\hline Metropolis-Intercom (cable TV) & 19.5 & 18.8 & 3.8\% \\
\hline Envases CMF (plastic containers) & 16.2 & 13.7 & 18.4\% \\
\hline
\end{tabular}

\section*{CONSOLIDATED RESULTS}

During 1Q05, Cristalerias' total consolidated revenue reached US\$61.9 million, a \(5.6 \%\) increase compared to \(1 Q 04\). The main factors behind this increase were improved sales in Santa Rita (+10.4\%) and CIECSA (+13.2\%); partially compensated by lower sales in the glass container business (-2.1\%). Adjustments for factors such as intercompany sales reached US \(\$ 2.2\) million during the quarter.
[GRAPHIC OMITTED]
\[
\begin{array}{cc}
1 Q 05 \text { Revenue Breakdown } \\
\text { Wine } 44 \%
\end{array}
\]
\begin{tabular}{ll} 
Glass & \(41 \%\) \\
Media & \(15 \%\)
\end{tabular}

Consolidated operating income reached US\$9.1 million, compared to US\$9.3 million in 1Q04. This includes US\$7.1 million from the glass container business (US\$7.5 million in 1Q04), US\$1.4 million from Santa Rita (US\$1.8 million in 1Q04) and US\$0.5 million from CIECSA (US\$0.1 million loss in 1Q04).

During 1Q05, Cristalerias net income reached US\$1.1 million, compared to US\$4.5 million net income in 1004 . This is mainly explained by a lower non-operating result, that passed from a US\$2.3 million loss in 1004 , to a US\$7.1 million loss in 1Q05. The latter is mainly explained by a loss from exchange rate variations that reached US\$3.4 million in 1Q05, compared to a US\$2.4 million income in \(1 Q 04\). The net loss from subsidiaries that do not consolidate reached US\$2.6 million in 1Q05, compared to US\$3.0 million loss in 1204 .

EBITDA: Operating cash generation reached US\$16.0 million, similar to 1204. EBITDA margin was 25.8\% (27.2\% in 1Q04).

The following analysis explains Cristalerias' results based on individual financial statements, as well as those of its main subsidiaries:

\section*{PACKAGING BUSINESS}

Glass
Glass packaging sales reached US\$26.3 million during the quarter, compared to US \(\$ 26.8\) million in \(1 Q 04\). Volume sales increased by \(1.9 \%\), totaling 57,909 tons. Beer bottle sales increased by \(42.4 \%\) over 1204 , since during 1204 sales were low due to clients' inventory build-up during 4Q03. Liquor bottle sales increased by \(24.7 \%\), due to higher sales of formats for pisco. Containers for the food industry increased by \(11.9 \%\) due to the development of new containers oriented to agro industrial export products.

Wine bottle sales decreased by 6.7\%, due to price adjustments. Soft-drink bottle sales decreased by \(17.5 \%\), mainly due to lower returnable formats sales, as during \(1 Q 04\) the \(237 c c\) returnable bottle campaign was in force, as well as lower one-way formats sales.
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|c|}{GLASS} \\
\hline & 1205 & 1204 & \[
\begin{gathered}
1205 \text { vs. } \\
1204
\end{gathered}
\] \\
\hline Net Sales (in Ch\$ millions) & 15,396 & 15,726 & -2.1\% \\
\hline Wine & 10,162 & 10,894 & -6.7\% \\
\hline Soft Drinks & 1,732 & 2,100 & -17.5\% \\
\hline Beer & 1,610 & 1,131 & 42.4\% \\
\hline Liquor & 1,332 & 1,068 & 24.7\% \\
\hline Food & 521 & 466 & 11.9\% \\
\hline Pharmaceutical & 38 & 65 & -42.7\% \\
\hline Volume in tons & 57,909 & 56,856 & 1.9\% \\
\hline
\end{tabular}

Net earnings for \(1 Q 05\) include a non-operating loss of US\$5.5 million, compared to a US\$2.2 million non-operating loss in 1Q04. The latter is mainly explained by a loss from exchange rate variations, that reached US\$2.6 million in 1Q05, compared to a US\$1.3 million income in \(1 Q 04\). The net loss from subsidiaries reached US \(\$ 2.2\) million in \(1 Q 05\), compared to US\$2.3 million loss in \(1 Q 04\).

EBITDA: Operating cash generation reached US\$11.7 million, compared to US\$12.0 million in 1Q04. EBITDA margin was 44.7\% (flat compared to 1Q04).

\section*{Plastic}

During 1Q05, Envases CMF posted a US\$1.9 million net income, compared to a US \(\$ 0.7\) million income in \(1 Q 04\). Volume sales remained flat compared to 1Q04, reaching 5, 852 tons, while prices rose by \(18,4 \%\) in line with the increase in the price of raw materials. Total sales reached US\$16.2 million, 18, 4\% over 1004. Operating income reached US\$2.1 million, 59,3\% over 1004 , mainly due to a better sales mix. Non operating result was a US\$0.3 million income, compared to US\$0.6 million loss in \(1 Q 05\).

EBITDA: Operating cash generation reached US\$3.9 million, 24,5\% over \(1 Q 04\). EBITDA margin was 24,3\% (23.1\% in 1Q04).

\section*{WINE BUSINESS}

During 1Q05, Santa Rita's consolidated sales totaled US\$28.1 million, 10.4\% over 1Q04. The Company's profits came in at US\$0.4 million, compared to US\$2.4 million in \(1 Q 04\), mainly due to a lower non-operating result, that registered a US\$0.8 million loss from exchange rate variations, compared to a US\$1.0 million income in 1Q04.

In the domestic market, Santa Rita's prices increased by 18.0\% in real terms, while volumes grew by \(2.2 \%\) over 1004 . These conditions led net sales in the domestic market to grow by \(20.7 \%\) to reach US\$13.8 million.

Sales volume in the export market grew by \(2.7 \%\) with respect to 1004 . Net sales reached US\$13.2 million, compared to US\$12.9 million in 1Q04. Export revenues in real peso terms fell by \(2.0 \%\) (due to the Chilean peso/US dollar appreciation with respect to \(1 Q 04\) ) reaching US\$13.0 million and accounting for \(46.4 \%\) of total revenues. The average price in Dollars per case in the export market reached US\$34.9 (flat compared to 1Q04), compared with an industry average of US\$25.2 (US\$24.4 in 1Q04).

SANTA RITA
\begin{tabular}{|c|c|c|c|}
\hline & 1Q05 & 1204 & \[
\begin{gathered}
1205 \text { vs. } \\
1204
\end{gathered}
\] \\
\hline Net Sales (in Ch\$ millions) & 16,452 & 14,906 & 10.4\% \\
\hline Domestic & 8,077 & 6,693 & \(20.7 \%\) \\
\hline Exports & 7,626 & 7,782 & -2.0\% \\
\hline Others & 749 & 431 & \(73.8 \%\) \\
\hline \multicolumn{4}{|l|}{Volume} \\
\hline Exports (Th cases) & 378 & 368 & \(2.7 \%\) \\
\hline Domestic (Th liters) & 12,762 & 12,484 & 2.2\% \\
\hline Price per case - Export Mkt. ( US\$) & 34.9 & 34.9 & -0.2\% \\
\hline
\end{tabular}

Operating income reached US\$1.4 million, compared to US\$1.8 million in 1Q04, mainly due to higher costs of wine musts. Operating margin was \(4.9 \%\) ( \(7.3 \%\) in 1204).

EBITDA: Operating cash generation reached US\$3.3 million, compared to US\$3.6 million in 1Q04. EBITDA margin was 11.6\% (14.3\% in 1Q04).

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MEDIA BUSINESS
\begin{tabular}{cc} 
Media Subsidiaries \\
\(98.5 \%\) & CGW \\
CIECSA & \\
\(99.9 \%\) & Metropolis- \\
MEGA & \\
Intercom
\end{tabular}

Television Broadcasting, Financial Printed Press, and Other Media

During 1Q05, CIECSA reported a net income of US \(\$ 0.5\) million, compared to a US\$0.5 million loss in \(1 Q 04\).

MEGA, CIECSA's main subsidiary, posted a US\$0.7 million net income, compared to a US\$0.4 million loss in 1Q04. Net sales increased by \(14.0 \%\) in \(1 Q 05\) to reach US\$9.6 million. Operating income reached US\$0.7 million, compared to a US \(\$ 0.1\) million loss in 1Q04. MEGA had an average viewership share of \(23.1 \%\) in 1005 (FN).

EBITDA: CIECSA's operating cash generation reached US\$0.9 million, compared to US\$0.3 million in 1Q04. EBITDA margin was 9.1\% (2.9\% in 1Q04).

Cable Television
Cristalerias de Chile S.A. owns directly \(50.0 \%\) of Metropolis-Intercom S.A.

During \(1 Q 05\) Metropolis-Intercom S.A. posted a net loss of US\$5.6 million, compared to a US\$5.7 million loss in \(1 Q 04\). This is explained by an improved non-operating result, that passed from a US\$3.5 million loss in \(1 Q 04\) to a US\$2.7 million loss in 1Q05, mainly due to a lower loss from exchange rate variations as a consequence of the Chilean peso appreciation and lower interest expenses; partially compensated by a lower operating result mainly due to higher depreciation charges. The company posted sales of US\$19.5 million, \(3.8 \%\) over \(1 Q 04\). EBITDA reached US\$2.9 million, \(1.8 \%\) over \(1 Q 04\). The
latter includes a US\$6.9 million depreciation charge, compared to a US\$6.2 million charge in 1Q04, mainly coming from the HFC network acquired in July 2000. The Company ended the period with 222,338 basic subscribers \((223,957\) in 1Q04), 27,638 premium subscribers (31,496 in 1Q04), 38,424 broad-band Internet subscribers ( 36,883 in 1Q04) and 10,511 Internet Protocol Telephony subscribers \((6,376\) in 1204).

METROPOLIS-INTERCOM
\begin{tabular}{|c|c|c|c|}
\hline & 03/31/05 & 12/31/04 & \[
\begin{gathered}
1205 \text { vs. } \\
4 Q 04
\end{gathered}
\] \\
\hline Basic Subscribers (1) & 222,338 & 224,769 & -1.1\% \\
\hline Premium customers & 27,638 & 26,994 & \(2.4 \%\) \\
\hline Internet customers & 38,424 & 38,158 & 0.7\% \\
\hline IP Telephony customers & 10,511 & 10,764 & \(-2.4 \%\) \\
\hline Home Passed & 1,258,227 & 1,213,768 & 3.7\% \\
\hline & 1205 & 1Q04 & \[
\begin{gathered}
1205 \text { vs. } \\
1204
\end{gathered}
\] \\
\hline Sales (US\$ Million) & 19.5 & 18.8 & 3.8\% \\
\hline EBITDA (US\$ Million) & 2.9 & 2.9 & 1.8\% \\
\hline Net Income (Loss) (US\$ Million) & (5.6) & (5.7) & 2.6\% \\
\hline
\end{tabular}
(1) Includes Premium, Internet and IP Telephony customers.
(FN) Measured during total transmission time.
\[
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\]

\section*{SUBSEQUENT EVENTS}

On April 13, 2005 the Company announced that negotiations to merge VTR and Metropolis Intercom (MI) had come to a good end. On that date definitive contracts were signed. The transaction contemplated the subscription and payment by Cristalchile of a capital increase in VTR equivalent to \(20 \%\) of the shares of VTR. This was paid by Cristalchile with its shares of MI. Likewise, VTR acquired all but one share of the remaining shares of MI. In this way MI becomes a subsidiary of VTR. In addition, Cristalchile subscribed a shareholders agreement with the current shareholders of VTR, regulating certain matters that refer to administration and financing of the company and related to the transferring of shares to third parties; establishing Initial Offering and Drag-Along obligations and Tag-Along rights with respect to Cristalchile. Finally, Cristalchile signed a contract with UnitedGlobalCom, Inc. (VTR's parent company) which states that Cristalchile will have the right to sell it its participation in VTR between the second and the tenth year while the contract is in force, at market price with a minimum of US\$140 million. Obligations of UnitedGlobalCom, Inc. have been guaranteed by the related company Liberty Media International, Inc. In addition, the transaction contemplated that VTR assumed a US\$10 million debt that MI had with a subsidiary of Cristalchile. As a consequence of the transaction, Cristalchile will acknowledge an approximate Ch\$6,200 million (US\$10.6 million) profit in its financial statements of the second quarter of 2005.

On April 19, 2005 the Company requested that The Bank of New York terminate its American Depositary Share (ADS) program as a first step toward delisting from the New York Stock Exchange (NYSE) and deregistration with the U.S. Securities and Exchange Commission (SEC). The termination of the ADS is

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program is subject to a 60-day notice period. Suspension in the trading of the ADSs, the termination of the ADS program and the delisting of the ADSs from the NYSE are expected to occur on or about June 21, 2005. Thereafter, the Company intends, when permitted by applicable SEC regulations, to terminate the SEC registration of the ADSs and the common shares underlying the ADSs.

\section*{\#\#\#\#\#\#\#\#\#\#\#\#\#}

This release may contain certain forward-looking statements (as that term is used in U.S. securities laws) regarding anticipated results of operations, financial condition, business operations or strategy of Cristalerias de Chile or its consolidated subsidiaries. Forward-looking statements may be identified by the use of words such as "anticipates," "believes," "expects," "predicts," "intends," "estimates," "should" or "may" or similar expressions relating to statements that are not of historical facts. Such forward-looking statements are believed to be reasonable, but are not guarantees of future performance. Actual results could vary from our objectives or expectations due to many factors including, among others, changes in consumer beverage preferences, new technologies, a downturn in the Chilean wine industry, significant disruption of the Chilean media market, the macroeconomic performance of Chile and the behavior of Latin American markets more generally.

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CRISTALERIAS DE CHILE S.A. CONSOLIDATED FINANCIAL STATEMENTS
(Restated for general price-level changes and expressed in millions of US Dollars as of March 31, 2005)
1 US Dollar $=585.93$ Chilean Pesos

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BALANCE SHEET

ASSETS
\begin{tabular}{|c|c|c|}
\hline Cash, time deposits, marketable securities & 189.7 & 157.5 \\
\hline Receivables & 76.9 & 64.1 \\
\hline Inventories, net & 80.7 & 68.0 \\
\hline Other current assets & 5.5 & 12.8 \\
\hline TOTAL CURRENT ASSETS & 352.8 & 302.4 \\
\hline NET P.P.\&E. & 236.6 & 234.7 \\
\hline Investment in related companies & 118.6 & 176.2 \\
\hline Long-term receivables & 61.3 & 16.0 \\
\hline Goodwill on investments & 1.5 & 1.4 \\
\hline Accounts receivable, related companies & 2.1 & 0.0 \\
\hline Others & 28.4 & 42.0 \\
\hline TOTAL OTHER ASSETS & 211.9 & 235.6 \\
\hline TOTAL ASSETS & 801.2 & 772.6 \\
\hline
\end{tabular}

\section*{LIABILITIES AND SHAREHOLDERS' EQUITY}
Current portion of long-term \& short-term debt
Dividends payable
Accounts and notes payable
Provisions, withholdings, income taxes
Advances from customers
TOTAL CURRENT LIABILITIES
Long-term bank liabilities and bonds payable
Miscellaneous creditors
Provisions and others
TOTAL LONG-TERM LIABILITIES
MINORITY INTEREST
TOTAL SHAREHOLDERS' EQUITY
TOTAL LIAB. \& SHAREHOLDERS' EQUITY
\begin{tabular}{rr}
25.5 & 9.2 \\
0.1 & 0.1 \\
40.0 & 30.8 \\
26.3 & 27.0 \\
5.2 & 4.8 \\
----- & ---- \\
97.1 & 71.8 \\
----- & ----- \\
182.4 & 214.7 \\
0.8 & 0.4 \\
20.1 & 17.3 \\
----- & ---- \\
203.3 & 232.4 \\
----- & ----- \\
71.4 & 66.5 \\
----- & ----- \\
429.4 & 401.9 \\
----- & ----- \\
801.2 & 772.6 \\
\(====-\) & \(====-\)
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{STATEMENT OF INCOME First}} \\
\hline & & \\
\hline & 2005 & 2004 \\
\hline & MUS \$ & MUS \$ \\
\hline \multicolumn{3}{|l|}{OPERATING RESULTS:} \\
\hline Net sales & 61.9 & 58.6 \\
\hline Cost of sales & (41.6) & (39.0) \\
\hline Selling and administrative expenses & (11.1) & (10.3) \\
\hline OPERATING INCOME & 9.1 & 9.3 \\
\hline
\end{tabular}

NON-OPERATING RESULTS:
\begin{tabular}{|c|c|c|}
\hline Cordillera Comunicaciones Ltda & (4.0) & (3.7) \\
\hline Editorial Zig-Zag & 0.1 & 0.1 \\
\hline Vina Los Vascos S.A. & 0.0 & 0.1 \\
\hline Rayen Cura S.A.I.C. & 0.6 & 0.4 \\
\hline Envases CMF & 0.9 & 0.3 \\
\hline Ediciones Chiloe & (0.2) & (0.2) \\
\hline Others & (0.0) & - \\
\hline Equity in net income related companies (net) & (2.6) & (3.0) \\
\hline Interest expense (net) & (1.2) & (1.9) \\
\hline Other nonrecurring expense (net) & (0.7) & (0.1) \\
\hline Goodwill amortization & (0.3) & (0.3) \\
\hline Price-level restatement & 1.1 & 0.6 \\
\hline Exchange Rate Variations & (3.4) & 2.4 \\
\hline NON-OPERATING INCOME & (7.1) & (2.3) \\
\hline
\end{tabular}

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\begin{tabular}{lrr} 
Income tax & \((0.8)\) & \((1.4)\) \\
Extraordinary Items & - & - \\
Minority interest & \((0.2)\) & \((1.1)\) \\
NET INCOME & \(--=-\) & ----- \\
& 1.1 & 4.5 \\
& \(=====\) & \(====-\)
\end{tabular}

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CRISTALERIAS DE CHILE
CONSOLIDATED FINANCIAL STATEMENTS
(Restated for general price-level changes and expressed in millions of Chilean Pesos as of March 31, 2005)

1 US Dollar = 585.93 Chilean Pesos
BALANCE SHEET


\section*{LIABILITIES AND SHAREHOLDERS' EQUITY}
\begin{tabular}{|c|c|c|}
\hline Current portion of long-term \& short-term debt & 14,963 & 5,406 \\
\hline Dividends payable & 40 & 42 \\
\hline Accounts and notes payable & 23,430 & 18,056 \\
\hline Provisions, withholdings, income taxes & 15,419 & 15,792 \\
\hline Advances from customers & 3,062 & 2,799 \\
\hline TOTAL CURRENT LIABILITIES & 56,915 & 42,096 \\
\hline Long-term bank liabilities and bonds payable & 106,861 & 125,782 \\
\hline Miscellaneous creditors & 473 & 213 \\
\hline Provisions and others & 11,757 & 10,156 \\
\hline TOTAL LONG-TERM LIABILITIES & 119,090 & 136,151 \\
\hline
\end{tabular}

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\begin{tabular}{|c|c|c|}
\hline MINORITY INTEREST & 41,858 & 38,958 \\
\hline TOTAL SHAREHOLDERS' EQUITY & 251,604 & 235,511 \\
\hline TOTAL LIAB. \& SHAREHOLDERS' EQUITY & 469,466 & 452,716 \\
\hline
\end{tabular}

STATEMENT OF INCOME
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|c|}{\[
\begin{aligned}
& \text { First } \\
& \text { quarter }
\end{aligned}
\]} \\
\hline & \[
\begin{aligned}
& 2005 \\
& \text { MCh\$ }
\end{aligned}
\] & \[
\begin{aligned}
& 2004 \\
& \text { MCh\$ }
\end{aligned}
\] \\
\hline OPERATING RESULTS: & & \\
\hline Net sales & 36,270 & 34,345 \\
\hline Cost of sales & \((24,402)\) & \((22,877)\) \\
\hline Selling and administrative expenses & \((6,526)\) & \((6,026)\) \\
\hline OPERATING INCOME & 5,343 & 5,442 \\
\hline NON-OPERATING RESULTS: & & \\
\hline Cordillera Comunicaciones Ltda & \((2,325)\) & \((2,187)\) \\
\hline Editorial Zig-Zag & 35 & 51 \\
\hline Vina Los Vascos S.A. & 1 & 51 \\
\hline Rayen Cura S.A.I.C. & 325 & 243 \\
\hline Envases CMF & 550 & 190 \\
\hline Ediciones Chiloe & (96) & (96) \\
\hline Others & (8) & - \\
\hline Equity in net income related companies (net) & \((1,519)\) & \((1,748)\) \\
\hline Interest expense (net) & (723) & (1,098) \\
\hline Other nonrecurring expense (net) & (419) & (84) \\
\hline Goodwill amortization & (148) & (163) \\
\hline Price-level restatement & 645 & 352) \\
\hline Exchange Rate Variations & \((1,987)\) & 1,394 \\
\hline NON-OPERATING INCOME & \((4,150)\) & \((1,346)\) \\
\hline Income tax & (469) & (833) \\
\hline Extraordinary Items & - & - \\
\hline Minority interest & (98) & (640) \\
\hline NET INCOME & 626 & 2,623 \\
\hline
\end{tabular}

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1 US Dollar \(=585.93\) Chilean Pesos
BALANCE SHEET
\begin{tabular}{|c|c|c|}
\hline & As & 31 \\
\hline \multirow[b]{2}{*}{ASSETS} & 2005 & 2004 \\
\hline & MUS\$ & MUS \$ \\
\hline Cash, time deposits, marketable securities & 156.6 & 125.4 \\
\hline Receivables & 40.9 & 34.9 \\
\hline Inventories, net & 11.7 & 10.5 \\
\hline Other current assets & 1.9 & 4.7 \\
\hline TOTAL CURRENT ASSETS & 211.2 & 175.4 \\
\hline NET P.P.\&E. & 128.9 & 131.1 \\
\hline Investment in related companies & 205.5 & 251.0 \\
\hline Long-term receivables & 0.2 & 0.2 \\
\hline Goodwill on investments & 51.0 & 3.2 \\
\hline Accounts receivable, related companies & 36.2 & 36.0 \\
\hline Others & 4.8 & 19.9 \\
\hline TOTAL OTHER ASSETS & 297.6 & 310.3 \\
\hline TOTAL ASSETS & 637.7 & 616.8 \\
\hline \multicolumn{3}{|l|}{LIABILITIES AND SHAREHOLDERS' EQUITY} \\
\hline Current portion of long-term debt & 16.4 & 1.6 \\
\hline Dividends payable & 0.1 & 0.1 \\
\hline Accounts and notes payable & 8.5 & 7.7 \\
\hline Provisions, withholdings, income taxes & 17.8 & 16.6 \\
\hline TOTAL CURRENT LIABILITIES & 42.7 & 25.9 \\
\hline Long-term bank liabilities and bonds payable & 148.3 & 174.1 \\
\hline Miscellaneous creditors & 0.1 & 0.3 \\
\hline Provisions & 12.2 & 10.5 \\
\hline Others & 5.0 & 4.1 \\
\hline TOTAL LONG-TERM LIABILITIES & 165.6 & 188.9 \\
\hline TOTAL SHAREHOLDERS' EQUITY & 429.4 & 401.9 \\
\hline TOTAL LIAB. \& SHAREHOLDERS' EQUITY & 637.7 & 616.8 \\
\hline
\end{tabular}

STATEMENT OF INCOME
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|c|}{\[
\begin{gathered}
\text { First } \\
\text { quarter }
\end{gathered}
\]} \\
\hline 2005 & 2004 \\
\hline MUS\$ & MUS \$ \\
\hline
\end{tabular}

OPERATING RESULTS:
\begin{tabular}{|c|c|c|}
\hline Net sales & 26.3 & 26.8 \\
\hline Cost of sales & (17.0) & (17.1) \\
\hline General and administrative expenses & (2.2) & (2.3) \\
\hline OPERATING INCOME & 7.1 & 7.5 \\
\hline NON-OPERATING RESULTS: & & \\
\hline CristalChile Comunicaciones & (4.0) & (3.8) \\
\hline S.A. Vina Santa Rita & 0.2 & 1.3 \\
\hline Envases CMF S.A. & 0.9 & 0.3 \\
\hline Ciecsa S.A. & 0.5 & (0.5) \\
\hline Cristalchile Inversiones S.A. & 0.2 & 0.3 \\
\hline Others & (0.0) & (0.0) \\
\hline Equity in net income related companies (net) & (2.2) & (2.3) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Interest expense (net) & (0.8) & (1.1) \\
\hline Other nonrecurring expense (net) & (0.3) & (0.2) \\
\hline Goodwill amortization & (0.1) & (0.1) \\
\hline Price-level restatement & 0.4 & 0.3 \\
\hline Exchange Rate Variations & (2.6) & 1.3 \\
\hline NON-OPERATING INCOME & (5.5) & (2.2) \\
\hline Income tax & (0.5) & (0.8) \\
\hline Amortization of negative goodwill & - & - \\
\hline Extraordinary Items & - & - \\
\hline NET INCOME & 1.1 & 4.5 \\
\hline SALES VOLUME & Th Tons & Th Tons \\
\hline Glass sales in Th tons & 57.9 & 56.9 \\
\hline
\end{tabular}

9

CRISTALERIAS DE CHILE S.A.
INDIVIDUAL FINANCIAL STATEMENTS
(Restated for general price-level changes and expressed in millions of Chilean Pesos as of March 31, 2005)

1 US Dollar \(=585.93\) Chilean Pesos
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{BALANCE SHEET} \\
\hline & \multicolumn{2}{|l|}{As of March 31} \\
\hline & 2005 & 2004 \\
\hline ASSETS & MCh \$ & MCh\$ \\
\hline Cash, time deposits, marketable securities & 91,785 & 73,459 \\
\hline Receivables & 23,968 & 20,428 \\
\hline Inventories, net & 6,855 & 6,126 \\
\hline Other current assets & 1,132 & 2,740 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{TOTAL CURRENT ASSETS} & & \\
\hline & 123,739 & 102,753 \\
\hline NET P.P.\&E. & 75,535 & 76,804 \\
\hline Investment in related companies & 120,412 & 147,046 \\
\hline Long-term receivables & 99 & 125 \\
\hline Goodwill on investments & 29,891 & 1,881 \\
\hline Accounts receivable, related companies & 21,181 & 21,122 \\
\hline Others & 2,793 & 11,644 \\
\hline TOTAL OTHER ASSETS & 174,377 & 181,818 \\
\hline TOTAL ASSETS & 373,652 & 361,376 \\
\hline \multicolumn{3}{|l|}{LIABILITIES AND SHAREHOLDERS' EQUITY} \\
\hline Current portion of long-term debt & 9,587 & 909 \\
\hline Dividends payable & 40 & 41 \\
\hline Accounts and notes payable & 4,953 & 4,501 \\
\hline Provisions, withholdings, income taxes & 10429 & 9,744 \\
\hline TOTAL CURRENT LIABILITIES & 25,008 & 15,195 \\
\hline Long-term bank liabilities and bonds payable & 86,912 & 101,981 \\
\hline Miscellaneous creditors & 30 & 156 \\
\hline Provisions & 7,152 & 6,134 \\
\hline Others & 2,946 & 2,399 \\
\hline TOTAL LONG-TERM LIABILITIES & 97,040 & 110,670 \\
\hline TOTAL SHAREHOLDERS' EQUITY & 251,604 & 235,511 \\
\hline TOTAL LIAB. \& SHAREHOLDERS' EQUITY & 373,652 & 361,376 \\
\hline
\end{tabular}

\section*{STATEMENT OF INCOME}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|c|}{\[
\begin{aligned}
& \text { First } \\
& \text { quarter }
\end{aligned}
\]} \\
\hline 2005 & 2004 \\
\hline MCh\$ & MCh\$ \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{OPERATING RESULTS:} \\
\hline Net sales & 15,396 & 15,726 \\
\hline Cost of sales & \((9,945)\) & \((10,006)\) \\
\hline General and administrative expenses & \((1,289)\) & \((1,336)\) \\
\hline OPERATING INCOME & 4,162 & 4,384 \\
\hline \multicolumn{3}{|l|}{NON-OPERATING RESULTS:} \\
\hline CristalChile Comunicaciones & \((2,325)\) & \((2,198)\) \\
\hline S.A. Vina Santa Rita & 133 & 764 \\
\hline Envases CMF S.A. & 550 & 190 \\
\hline Ciecsa S.A. & 280 & (302) \\
\hline Cristalchile Inversiones S.A. & 105 & 192 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Others & (10) & (0) \\
\hline Equity in net income related companies (net) & \((1,267)\) & \((1,354)\) \\
\hline Interest expense (net) & (455) & (649) \\
\hline Other nonrecurring expense (net) & (184) & (123) \\
\hline Goodwill amortization & (44) & (44) \\
\hline Price-level restatement & 252 & 157 \\
\hline Exchange Rate Variations & \((1,535)\) & 746 \\
\hline NON-OPERATING INCOME & \((3,232)\) & \((1,266)\) \\
\hline Income tax & (303) & (494) \\
\hline Amortization of negative goodwill & - & - \\
\hline Extraordinary Items & - & - \\
\hline NET INCOME & 626 & 2,623 \\
\hline SALES VOLUME & Th Tons & Th Tons \\
\hline Glass sales in Th tons & 57.9 & 56.9 \\
\hline \multicolumn{3}{|c|}{10} \\
\hline \multicolumn{3}{|l|}{SIGNATURE} \\
\hline \multicolumn{3}{|l|}{Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.} \\
\hline \multicolumn{3}{|c|}{GLASSWORKS OF CHILE (Registrant)} \\
\hline \multicolumn{3}{|c|}{By: /s/ Benito Bustamante C.} \\
\hline \multicolumn{3}{|c|}{Benito Bustamante C. Controller} \\
\hline Date: May 3, 2005 & & \\
\hline
\end{tabular}```

