

Edgar Filing: CONNECTIV CORP - Form 10-K/A

CONNECTIV CORP  
Form 10-K/A  
June 03, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-KSB/A  
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF  
THE SECURITIES EXCHANGE ACT OF 1934

FOR THE YEAR ENDED DECEMBER 31, 2001 COMMISSION FILE NO. 333-70663

CONNECTIVCORP  
(FORMERLY KNOWS AS SPINROCKET.COM, INC.)  
(Exact name of small business issuer as specified in its charter)

DELAWARE 06-1529524  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

750 LEXINGTON AVENUE, 24TH FLOOR (212) 750-5858 10022  
NEW YORK, NEW YORK  
(Address of Issuer's (Issuer's telephone number, (Zip Code)  
principal executive offices) including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE EXCHANGE ACT:

Common Stock, \$.001 par value  
-----  
(Title of Class)

Check whether the issuer (1) filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such  
shorter period that the registrant was required to file such reports), and (2)  
has been subject to such filing requirements for the past 90 days.  
Yes  No   
---

Check if there is no disclosure of delinquent filers in response to Item  
405 of Regulation S-B contained in this form, and no disclosure will be  
contained, to the best of registrant's knowledge, in definitive proxy or  
information statements incorporated by reference in Part III of this Form 10-KSB  
or any amendment to this Form 10-KSB.

The issuer's revenues for the year ended December 31, 2001 were \$0.

The aggregate market value of the registrant's voting common equity (i.e.,  
the Common Stock) held by non-affiliates as of March 31, 2002 was \$237,478,  
using the closing sale price of \$0.11per share on such date, as reported by the  
Nasdaq OTC Bulletin Board.

The number of outstanding shares of the registrant's Common Stock as of  
March 30, 2002 was 2,180,716 after the effect of a reverse one for ten stock  
split effected March 12, 2002.

Transitional Small Business Disclosure Format.  
Yes  No   
---

DOCUMENTS INCORPORATED BY REFERENCE

# Edgar Filing: CONNECTIV CORP - Form 10-K/A

None.

A list of Exhibits to this Annual Report on Form 10-KSB begins on Page 18.

## TABLE OF CONTENTS

PART	I	PAGE
		-----
Item 1.	Description of Business	1
Item 2.	Description of Property	3
Item 3.	Legal Proceedings	3
Item 4.	Submission of Matters to a Vote of Security Holders	3
PART II		
Item 5.	Market for Common Equity and Related Stockholder Matters	4
Item 6.	Management's Discussion and Analysis of Financial Condition and Results of Operations	5
Item 7.	Financial Statements	8
Item 8.	Changes In and Disagreements With Accountants on Accounting and Financial Disclosure	8
PART III		
Item 9.	Directors, Executive Officers, Promoters and Control Persons	9
Item 10.	Executive Compensation	12
Item 11.	Security Ownership of Certain Beneficial Owners and Management	15
Item 12.	Certain Relationships and Related Transactions	17
Item 13.	Exhibits and Reports on Form 8-K	18

---

The Company's principal executive offices are located at 750 Lexington Avenue, 24th Floor, New York, New York 10022, and the telephone number is (212) 750-5858.

---

## FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-KSB includes forward-looking statements, including statements regarding, among other things, the Company's:

- anticipated growth strategies, and
- its intention to introduce new products.

The Company has based these forward-looking statements largely on its expectations. Forward-looking statements are subject to a number of risks and uncertainties, certain of which are beyond its control. Actual results could differ materially from those anticipated as a result of numerous factors, including among other things: (1) the enactment of new laws and regulations, and the amendment of existing laws and regulations which could affect the Company's business; (2) changes in the Company's business strategy or development plan; (3) the Company's ability to obtain financing on acceptable terms when needed; and (4) the Company's ability to identify appropriate acquisition candidates, complete such acquisitions and successfully integrate acquired businesses.

The Company does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Because of the risks and uncertainties, the forward-looking events and circumstances discussed in this Annual Report on Form 10-KSB might not occur.

# Edgar Filing: CONNECTIV CORP - Form 10-K/A

-i-

## PART I

### ITEM 1. DESCRIPTION OF BUSINESS

#### INTRODUCTION AND HISTORY

ConnectivCorp (the "Company"), is a medical communications network with publishing, Internet and marketing services divisions that connect targeted consumers and professionals with pharmaceutical and consumer product companies. SexHealth.com is the Company's comprehensive web site covering sexual health information and topics.

ConnectivCorp was organized in the State of Delaware on May 8, 1998 as SMD Group, Inc. In January 1999, the name was changed to CDBeat.com, Inc. Following the Company's business combination with Cakewalk LLC in November 1999, the name was again changed to "Spinrocket.com, Inc." On September 11, 2000, in order to better reflect and describe the Company's then strategic direction, the name was changed to "ConnectivCorp."

ConnectivCorp is a reporting company under the Securities Exchange Act of 1934, as amended, and its stock is traded on the OTC Bulletin Board under the symbol "CTTV." ConnectivCorp's principal executive offices are located at 750 Lexington Avenue, 24th Floor, New York, New York 10022, and its telephone number is (212) 750-5858.

#### HISTORY

The Company was incorporated in Delaware on May 8, 1998 under the name "SMD Group, Inc." which was subsequently changed in January 1999, to "CDbeat.com, Inc." In April 2000, the Company changed its name to "Spinrocket.com, Inc." On September 11, 2000 Spinrocket.com, Inc. changed its name to "ConnectivCorp" because that new name better described the Company's then strategic direction.

In November 1999, 32 Records acquired substantially all of the assets and liabilities relating to the business of Cakewalk LLC ("Cakewalk") in exchange for 8,307,785 shares of the Common Stock of the Company, which number of shares equaled approximately 46% of the then issued and outstanding Common Stock of the Company (the "Cakewalk Transaction"). As a result of the Cakewalk Transaction, the business formerly operated by Cakewalk was being operated by 32 Records.

Cakewalk BRE LLC ("Cakewalk") was a wholly owned subsidiary of 32 Records LLC (the entity known as 32 Records was, at one time, known as Cakewalk LLC, d/b/a 32 Records LLC). Cakewalk defaulted under an Indenture dated June 29, 1999 (the "Indenture") and entered into negotiations with Entertainment Finance International, Inc. ("EFI") in order to consensually turn over assets to EFI. EFI was the secured holder of \$5,500,000 principal indebtedness issued by Cakewalk and maintained a security interest in all of Cakewalk's assets (the "Collateral") pursuant to the Indenture. Cakewalk consented to entry of a judgment of foreclosure ("Judgment") upon the Collateral in connection with the action filed by EFI against Cakewalk in the Supreme Court of the State of New York, County of New York, Index No. 604708/00 on or about October 30, 2000. On February 2, 2001, judgment was entered by the Court approving the foreclosure, thereby transferring all of Cakewalk's assets to EFI. On October 18, 2000, the Company and EFI entered into a consulting agreement under which the Company agreed to help EFI in the marketing and sale of Cakewalk and/or its assets in return for which the Company would be entitled to a cash payment upon sale under certain circumstances.

In addition to the Cakewalk Transaction described above, a certain Stock

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Purchase Warrant held by Atlantis Equities, Inc. ("Atlantis"), dated as of September 23, 1999 (the "Atlantis Warrant"), was amended pursuant to a certain Warrant Amendment Agreement, dated as of November 16, 1999, among the Company, Atlantis and Dylan LLC, an affiliate of Atlantis ("Dylan") (the "Warrant Amendment Agreement"). The Atlantis Warrant gave Atlantis the right to purchase eighty (80%) percent of the issued and outstanding Common Stock of the Company and options to purchase 762,064 shares of the Company's Common Stock. Pursuant to the Warrant Amendment Agreement, the Atlantis Warrant was split into two warrants, one of which was assigned to Dylan (the "Dylan Warrant"), and the other of which was retained by Atlantis (the "Revised Atlantis Warrant"). Concurrently with the closing of the Cakewalk Transaction, (i) Dylan exercised the Dylan Warrant and paid the Company \$900,000 for 7,037,183 shares of Common Stock issuable upon exercise of such warrant (the "Dylan Stock"), and (ii) Atlantis exercised the Revised Atlantis Warrant and paid the Company \$100,000 for 781,909 shares of Company Stock issuable upon exercise of the Revised Atlantis Warrant (the "Atlantis Stock") and received 762,064 options from the Company which were exercisable at \$2.50 each until December 31, 2000 (the "Options") (collectively, the "Atlantis Transaction"). Together, the Dylan Stock and the Atlantis Stock equaled approximately 43% of the then issued and outstanding Common Stock of the Company (after giving effect to the Cakewalk Transaction and the Atlantis Transaction). In light of the transfer of approximately 89% of the issued and outstanding Common Stock of the Company, collectively, to Cakewalk, Dylan and Atlantis pursuant to the Cakewalk Transaction and the Atlantis Transaction, a change in control in the Company occurred. On November 27, 2000, Dylan made a pro rata distribution to all of its members of all shares of the Dylan Stock it received in connection with the transactions described above.

### OVERVIEW

2001 was a year of accomplishment and fiscal prudence for ConnectivCorp, but it ended as a year of financial strain.

Despite extensive efforts on the part of senior management and several key employees, who continued to work without pay for a considerable period of time, there has not been an appreciable change in the prospects of the Company successfully implementing its medical services business plan in the near term. Therefore, the prospects for generating meaningful revenues in the near term are remote and the Company's financial ability to sustain its activities is in question.

Accordingly, the Company made a decision to restructure. It will seek to reduce existing trade payables by the issuance of restricted common stock. Additionally, management is seeking appropriate merger or acquisition partners in the medical information or other unrelated fields. Management has agreed to provide or arrange for short term financing of \$250,000 in connection with this effort and effected a one for ten reverse split of the Company's common stock on March 12, 2002.

The Company's historical loss per share for the years ended December 31, 2001 and 2000, would be as follows:

Pro forma loss per basic and diluted common share:	2001	2000
	-----	-----
Loss from continuing operations	\$ (2.66)	\$ (2.41)
Loss from discontinued operations	-	(0.69)
	-----	-----
Net loss	\$ (2.66)	\$ (3.10)
	=====	=====

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

### INTELLECTUAL PROPERTY RIGHTS

The Company currently does not have any patents issued to it. In December 1999, the Company filed a Provisional Patent Application with the United States Patent office, seeking protection for certain software developed by the Company. In December 2000, the Company filed a formal patent application with the patent office to the same effect. The Company cannot be certain that the current or any future patent applications will be granted, that any future patent will not be challenged, invalidated or circumvented, or that the rights granted under any patent that may be issued will provide competitive advantages to it.

### REGULATION

The Company is currently not subject to direct regulation by any governmental agency, other than laws and regulations generally applicable to businesses.

### EMPLOYEES

As of March 31, 2002, the Company had two employees, both of whom are engaged in executive management.

### ITEM 2. DESCRIPTION OF PROPERTY

On October 31, 2001, the Company terminated the lease for its office space at 29 West 57th Street, New York, New York. Operations were relocated to the offices of the Company's current Chairman. Due to the limited operations of the Company, no rent expense has been incurred.

On January 1, 2002, the Company entered into a sublease for office space located at 750 Lexington Avenue, New York, New York. The lease term is for the period from January 1, 2002 through December 31, 2002, with a monthly rent of \$2,500. The office space is being leased from an entity in which the father of Robert Ellin, Chairman of the Company, is a partner.

### ITEM 3. LEGAL PROCEEDINGS

Cakewalk BRE LLC ("Cakewalk") is wholly owned by 32 Records LLC ("32 LLC"), and owns all the assets of 32 LLC. In 2000, Cakewalk defaulted under an Indenture dated June 29, 1999 (the "Indenture") with Entertainment Finance International, Inc. ("EFI"), and entered into negotiations with EFI regarding the same. EFI was the secured holder of \$5,500,000 principal indebtedness issued by Cakewalk and maintained a security interest in all of Cakewalk's assets (the "Collateral") pursuant to the Indenture. Cakewalk consented to entry of a judgment of foreclosure ("Judgment") upon the Collateral in connection with the action filed by EFI against Cakewalk in the Supreme Court of the State of New York, County of New York, Index No. 604708/00 on or about October 30, 2000. On February 2, 2001, judgment was entered by the Court approving the foreclosure, thereby transferring all of Cakewalk's assets to EFI. On October 18, 2000, the Company and EFI entered into a consulting agreement under which the Company agreed to help EFI in the marketing and sale of Cakewalk and/or its assets in return for which the Company would be entitled to a cash payment upon sale under certain circumstances.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

During the fourth quarter of the year ended December 31, 2001, no matters were submitted by the Company to a vote of its stockholders.

-3-

Stockholders representing approximately 53.2% of the total issued and

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

outstanding shares of the Company's common stock as of March 12, 2001 took action by written consent to (i) authorize the Company to effect a reverse split of the Company's issued and outstanding common stock on up to a one-for-ten basis, and (ii) approve the adoption of a stock option plan for up to 5 million shares of common stock (which shall be reduced pro rata if the reverse split is effectuated). No information statement has yet been mailed to shareholders.

### PART II

#### ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information. The Company's common stock is currently listed on the OTC Bulletin Board under the trading symbol "CTTV." The Company first listed its common stock on the OTC Bulletin Board in August 1999. The following table sets forth the high and low bid prices of the Company's Common Stock as reported on the OTC Bulletin Board for each calendar quarter commencing in January 2000 through March 28, 2002.

	COMMON STOCK			
	2001		2000	
	HIGH BID	LOW BID	HIGH BID	LOW BID
	-----	-----	-----	-----
First Quarter	1.125	0.375	4.375	2.438
Second Quarter	0.38	0.06	3.5	1.031
Third Quarter	0.47	0.17	2.313	1.125
Fourth Quarter	0.18	0.07	2.313	0.875

As of March 28, 2002, the closing sale price of the Company's common stock on the OTC Bulletin Board was \$0.11 per share after giving effect to the reverse one for ten stock split that occurred on March 12, 2002.

#### HOLDERS

As of March 31, 2002, there were approximately 320 holders of record of the Company's common stock as determined by the Company's transfer agent. Such list does not include beneficial owners of securities whose shares are held in the names of various dealers and clearing agencies.

#### DIVIDENDS

The Company has never declared nor paid any cash dividends on its common stock and does not anticipate paying dividends in respect of its common stock in the foreseeable future. Any payment of cash dividends in the future will be at the discretion of the Company's Board of Directors and will depend upon, among

-4-

other things, its earnings (if any), financial condition, cash flows, capital requirements and other relevant considerations, including applicable contractual restrictions and governmental regulations with respect to the payment of dividends.

#### ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

THE FOLLOWING DISCUSSION AND ANALYSIS SHOULD BE READ IN CONJUNCTION WITH THE COMPANY'S FINANCIAL STATEMENTS AND THE NOTES THERETO APPEARING ELSEWHERE IN

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

THIS REPORT AS ITEM 7. THIS REPORT CONTAINS STATEMENTS WHICH CONSTITUTE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. THE COMPANY CAUTIONS THAT FORWARD-LOOKING STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE AND INVOLVE RISKS AND UNCERTAINTIES, AND THAT ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE IN THE FORWARD-LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS.

The Company was incorporated in Delaware on May 8, 1998 under the name "SMD Group, Inc." In January 1999, the Company changed its name to "CDbeat.com, Inc." On April 19, 2000, the Company's name was changed to "Spinrocket.com, Inc." On September 11, 2000, the Company changed its name from Spinrocket.com, Inc. to "ConnectivCorp" because this new name better described the Company's then strategic direction. The Company's business model was to facilitate the online connection between targeted, profiled consumers and marketers desiring to reach those consumers. As its initial focus, the Company formed a new wholly-owned subsidiary, ConnectivHealth, in order to facilitate its connectivity model in the healthcare field.

### UNCERTAINTY

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company has a limited operating history, and since its inception in 1998 has incurred substantial losses. The Company's accumulated deficit as of December 31, 2001 is approximately \$19 million. To date, the Company has not generated any revenue from its proposed business model, which contemplated selling pharmaceutical and other healthcare companies access to the Company's aggregated users. The Company incurred a net loss of approximately \$5.8 million and \$6.4 million for the years ended December 31, 2001 and 2000, respectively, while cash and cash equivalents at December 31, 2001 totaled approximately \$90,000. These matters raise substantial doubt about the Company's ability to continue as a going concern. The Company's continued existence is dependent upon several factors including the Company's ability to raise additional equity or execute its business strategy.

The Company has made a decision to restructure its operations. Management has stated that restricted common stock may be issued to satisfy existing trade payables and that the Company is seeking appropriate merger or acquisition partners in the medical information or other unrelated fields. Management has agreed to provide or arrange for short term financing of \$250,000 in connection with this effort and has effected a one for ten reverse stock split of the Company's common stock as of March 12, 2002.

The Company's ability to operate as a going concern is dependent on its ability to execute its restructuring and/or raise additional equity. There can be no level of assurance that the Company will be able to achieve or sustain any level of profitability in the future. Future operating results will depend upon a number of factors, including the ability to raise additional capital, the execution of the Management's restructuring plans and prevailing economic conditions. While the Company has reduced its operating expenses, no assurance can be given that the Company can sustain these operating levels. Moreover, the Company has not yet generated any meaningful revenues, and no assurance can be

-5-

given that it will do so in the future. There can be no assurance that the Company will generate sufficient revenues to ever achieve profitability or otherwise sustain its profitability in the future. While the Company is exploring appropriate merger or acquisition partners in the medical information or other unrelated fields, there can be no assurance that a transaction will be consummated.

Edgar Filing: CONNECTIV CORP - Form 10-K/A

LETTER OF INTENT

On March 21, 2002, the Company executed a letter of intent to acquire Aqua Development Corp., a California corporation ("Aqua"). The Company intends to acquire Aqua in exchange for 78% of the issued and outstanding common stock in the Company, as defined. The acquisition is contingent upon numerous factors, including the raising of additional financing by the parties. Immediately upon the acquisition, the Company will authorize its name to be changed to "d/b/a Aqua Development Corp.

Capital of \$2 million shall be necessary in connection with the transaction financing, of which \$1 million shall be raised by Aqua and \$1 million by the Company. Through April 15, 2002, the Company has raised approximately \$350,000 of additional financing. At the signing of the Purchase Agreement, the Company shall advance \$250,000 to Aqua in the form of a secured bridge loan to be evidenced by a note bearing interest at 12% per annum. In the event the transaction closes, the \$250,000 shall be credited to the Company as part of its \$1 million capital contribution discussed above. The Company shall be obligated to make another \$100,000 available to Aqua prior to closing on the same terms. In the event the transaction is not consummated, the loan shall mature 90 days after the closing date, as defined. The parties anticipate the closing shall occur on or before the date that is 120 days after March 21, 2002.

RESULTS OF OPERATIONS

2001 compared to 2000

The Company reported the following results of operations for the years ended December 31, 2001 and 2000:

	2001	2000
	-----	-----
Loss from continuing operations. . . . .	\$ (5,756,777)	\$
Loss from discontinued operations. . . . .	-	-
	-----	-----
Net loss . . . . .	(5,756,777)	-----
	=====	=====
Basic and diluted loss per common share:		
Loss from continuing operations. . . . .	\$ (0.27)	\$
Loss from discontinued operations. . . . .	-	-
	-----	-----
Net loss per common share. . . . .	(0.27)	-----
	=====	=====

The Company reported a loss of approximately \$5.8 million from continuing operations in 2001 versus a loss from continuing operations of approximately \$5 million in 2000. The Company's other income for the year ended December 31,

2001 consisted of interest income that was earned on invested funds was approximately \$41,000 in 2001 versus approximately \$103,000 of interest income and \$80,000 of consulting revenue in 2000. The decrease of approximately \$62,000 in interest income resulted from the decrease in cash and cash equivalents available to be invested, while the Company did not obtain any consulting engagements in 2001. General and administrative expenses totaled



## Edgar Filing: CONNECTIV CORP - Form 10-K/A

approximately \$5.8 million in 2001 versus \$5.3 million in 2000. Included in general and administrative was approximately \$202,000 of deferred compensation expense related to options granted to consultants and employees salaries of approximately \$337,000; approximately \$917,000 for professional and consulting fees and software development; amortization expense of approximately \$999,000 of acquired software and goodwill and approximately \$2.9 million of expenses recognized in the fourth quarter of 2001 for the impairment of acquired software, goodwill, equipment and costs of publications acquired.

Deferred compensation expense related to options granted to consultants and employees was approximately \$202,000 in 2001 versus approximately \$1.8 million in 2000. The decrease is a result of the lower number of options granted in 2001. Salaries totaled \$337,000 in 2001 versus \$727,000 in 2000. The decrease was a result in lower salaries taken by management and a reduction of employees in 2001. Approximately \$917,000 of expense was recognized for professional and consulting fees and software development in 2001 versus \$1.3 million in 2000. The decrease of \$383,000 resulted from management's program to reduce costs. Amortization expense of acquired software and goodwill was approximately \$999,000 in 2001 versus \$992,000 in 2000. During the fourth quarter of 2001 approximately \$2.9 million of expense was recognized for the impairment of acquired software, goodwill, equipment and costs of publications acquired.

2000 compared to 1999

The Company reported the following results of operations for the years ended December 31, 2000 and 1999:

	2000 -----	1999 -----
Loss from continuing operations	\$ (4,967,021)	\$ (1,588,577)
Loss from discontinued operations	(1,412,700)	(1,475,301)
	-----	-----
Net loss	\$ (6,411,212)	\$ (3,063,878)
	=====	=====
Basic and diluted loss per share:		
Loss from continuing operations	\$ (0.24)	\$ (0.28)
Loss from discontinued operations	(0.07)	(0.26)
	-----	-----
Net loss per common share - basic and diluted	\$ (0.31)	\$ (0.54)
	=====	=====

The Company reported a loss of approximately \$5 million from continuing operations. The Company's operating income for the year ended December 31, 2000 consisted of consulting fee revenue of \$80,000, and other income consisted of interest income of approximately \$103,000 that was earned on invested funds. General and administrative expenses totaled approximately \$5.3 million in 2000 versus \$3.7 million in 1999. Included in general and administrative was approximately \$1.8 million of deferred compensation expense related to options granted to consultants and employees; salaries of approximately \$727,000; approximately \$1.3 million for professional and consulting fees, and software development and amortization expense of approximately \$992,000 on acquired software and goodwill.

-7-

### ACCOUNTING POLICIES

The following accounting policies are important to an understanding of the operating results and financial condition of the Company and should be

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

considered as an integral part of the financial review. For additional accounting policies, see note 1 to the consolidated financial statements, "Significant Accounting Policies."

### Estimates and Assumptions

-----

In preparing the financial information, the Company used some estimates and assumptions that may affect reported amounts and disclosures. Estimates are used when accounting for depreciation, amortization, impairment of assets and asset valuation allowances. We are also subject to risks and uncertainties that may cause actual results to differ from estimated results, such as legislation, regulation and the ability to obtain financing. Certain of these risks and uncertainties are discussed under the heading entitled "Forward-Looking Statements."

### CHANGE IN MANAGEMENT, LOAN DEFAULT AND DISPOSITION OF SUBSIDIARY

Cakewalk BRE LLC ("Cakewalk") was wholly owned by 32 Records LLC ("32 LLC"), and owned all the assets of 32 LLC. In 2000, Cakewalk defaulted under an Indenture dated June 29, 1999 (the "Indenture") with its lender, Entertainment Finance International, Inc. ("EFI"), and entered into negotiations with EFI regarding the same. EFI was the secured holder of \$5,500,000 principal indebtedness issued by Cakewalk and maintained a security interest in all of Cakewalk's assets (the "Collateral") pursuant to the Indenture. Cakewalk consented to entry of a judgment of foreclosure ("Judgment") upon the Collateral in connection with the action filed by EFI against Cakewalk in the Supreme Court of the State of New York, County of New York, Index No. 604708/00 on or about October 30, 2000. On February 2, 2001, judgment was entered by the Court approving the foreclosure, thereby transferring all of Cakewalk's assets to EFI. On October 18, 2000, the Company and EFI entered into a consulting agreement under which the Company agreed to help EFI in the marketing and sale of Cakewalk and/or its assets in return for which the Company would be entitled to a cash payment upon sale under certain circumstances.

### ITEM 7. FINANCIAL STATEMENTS

The Company's consolidated financial statements for the years ended December 31, 2001 (unaudited) and 2000 (audited), respectively, are set forth at the end of this Annual Report on Form 10-KSB and begin on page F-1.

### ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

-8-

### PART III

### ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS

#### DIRECTORS AND EXECUTIVE OFFICERS

The following table sets forth certain information, as of March 28, 2002, concerning the Company's directors and executive officers:

The following table and subsequent discussion sets forth information concerning the Company's directors and executive officers:

Name	Age	Position
-----	-----	-----
Elliot Goldman	66	President, Chief Executive Officer, Director

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Robert Ellin	37	Chairman
Ivan Berkowitz	56	Director
David Goddard	46	Director
Jeffrey Kuhr	43	Director
Thomas Cyrana	53	Observer

The business experience of each of the persons listed above for at least the last five years is as follows:

Elliot Goldman (President, Chief Executive Officer and Director). Mr. Goldman's executive and operational career spans three decades in the entertainment industry including his role as President and Chief Executive Officer of BMG Music and senior executive posts at Warner Communications Inc. (now AOL Time Warner), CBS Records (now Sony Music) and Arista Records. In all of these instances he had primary responsibility for managing content companies and maximizing the net income generated. Most recently he has been President of his own consulting firm specializing in operational and deal assistance to major and independent music companies. At BMG Music, Mr. Goldman was President and CEO of worldwide music operations encompassing RCA Records, Arista Record, RCA Red Seal and the RCA Record Club. Before that, he was a Senior Vice President of Warner Communications (now AOL Time Warner), with responsibility for the Warner Music Group's worldwide recorded music and music publishing activities. Before joining AOL Time Warner, Mr. Goldman was Executive Vice President and General Manager of Arista Records, from its founding, with direct responsibility for all areas of its business operations. Mr. Goldman began his career at CBS Records (now Sony Music) as Director of Business Affairs and rose to Administrative Vice President of that company.

Robert Ellin (Chairman). Mr. Ellin is a principal of Atlantis Equities, Inc. ("Atlantis"), Dylan LLC and Trinad Partners ("Trinad"). Atlantis is a private merchant banking and advisory firm specializing in equity and debt finance, primarily assisting emerging growth companies under \$100 million in sales. Through Atlantis, Mr. Ellin has spearheaded merger and acquisition and business development projects for private and public companies such as THQ, Inc. (OTC:THQI), Grand Toys (OTC: GRIN), and Forward Industries, Inc. (OTC: FORD). Trinad is a leveraged buyout firm that bought, and recently sold, S&S Industries, Inc., the largest manufacturer of apparel-related underwire. Dylan LLC was originally a stockholder of the Company.

Ivan Berkowitz (Director). Since 1989, Mr. Berkowitz has been the President of Great Court Holdings Corporation and, since 1993, he has served as the

-9-

Managing General Partner of Steib & Company. From 1995 to 1997, Mr. Berkowitz served as the Chief Executive Officer of PolyVision Corporation, where he continues to serve as a board member. Mr. Berkowitz is also a member of the Board of Directors of the following public companies: Migdalei Shekel (Tel Aviv), Propierre (Paris), HMG WorldWide and IAT Resources. Mr. Berkowitz is also the Chairman of the Advisory Board of THCG Inc.

David Goddard (Director). Mr. Goddard is a Senior Managing Director in the Equity Capital Markets Department of Bear Stearns & Co., Inc., an international investment banking firm. Mr. Goddard has been with Bear Stearns since November 1998. From 1996 to 1998, Mr. Goddard served as a Managing Director - Associate Director Private Capital Group at BancBoston Robertson Stephens, Inc. Prior to that, Mr. Goddard was Managing Director - Private Placement Group at Chase Securities, Inc. from 1994-1996. Mr. Goddard has extensive corporate finance and capital markets experience specializing in the placement of debt and equity securities in the private capital markets.

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Jeffrey Kuhr (Director). Mr. Kuhr is the managing partner of West End Capital Partners LLC ("WECP"), a merchant banking firm based in New York City. Prior to forming WECP, he was a founder and managing director of Peter J. Solomon Company ("PJSC"), a leading independent investment banking firm. During his tenure at PJSC from 1989 to 1999, Mr. Kuhr advised public and private companies on mergers and acquisitions, financing and restructuring transactions. While a managing director at PJSC, Mr. Kuhr founded RS1W, Inc. with Russell Simmons (Def Jam Records, Phat Farm apparel) and a group of investors to be a leading online entertainment destination. RS1W was sold to BET.com in October 2000. From 1987 to 1989, Mr. Kuhr financed leveraged buyouts at GE Capital Inc., providing economic and strategic consulting services to Fortune 100 companies. Mr. Kuhr received his Masters in Business Administration from Wharton School and his Bachelor of Arts from Oberlin College. On April 11, 2002, Mr. Kuhr was appointed to the Board of Directors of Forward Industries, Inc.

Thomas Cyrana (Observer). Mr. Cyrana is a Managing Director of Rascoff/Zysblat Organization ("RZO"), a division of American Express Tax and Business Services. Mr. Cyrana has been with RZO since 1995. Mr. Cyrana also serves as a principal of the managing member of EFI, a venture with The Structured Finance High Yield Fund, LLC, which is managed by Prudential Investments.

All directors of the Company serve until the next annual meeting of stockholders or until their successors are duly elected and qualified. All officers of the Company serve at the discretion of the Board of Directors, subject to rights, if any, under contracts of employment with the Company. See "Executive Compensation - Employment Agreements." There are no family relationships among the directors and executive officers.

### MANAGEMENT CHANGES

In January 2001, Peter Crawford resigned as Chief Technology Officer of the Company. As of January 24, 2002, Robert Miller resigned as Co-Chairman and Director of the Company, and Robert Ellin became sole chairman.

### CERTAIN CORPORATE ACTIONS

Stockholders representing approximately 53.2% of the total issued and outstanding shares of the Company's common stock as of March 12, 2001 took action by written consent to (i) authorize the Company to effect a reverse split of the Company's issued and outstanding common stock on not more than a one-for-ten basis, and (ii) approve the adoption of a stock option plan for up to 5 million shares of common stock (reduced pro rata upon the reverse split).

-10-

### REVERSE SPLIT

#### General

On March 12, 2001, stockholders representing 53.2% of the issued and outstanding shares of the Common Stock of the Company approved an amendment to the Company's Amended and Restated Certificate of Incorporation to authorize the Company, for a period of up to one year, to effect a reverse split (the "Reverse Split") that will cause all issued and outstanding Common Stock to be split, on a reverse basis, up to one-for-ten. On March 12, 2002, the one-for-ten Reverse Split was effected. The Reverse Split does not affect the number of authorized shares of the Company's Common Stock. The Reverse Split effectively increases the number of available authorized shares of Common Stock. As described below, the primary objective of the Board of Directors is to increase the per share market price of the Common Stock.

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

The Company's historical loss per share for the years ended December 31, 2001 and 2000, would be as follows (unaudited):

Pro forma loss per basic and diluted common share:

	2001	2000
	-----	-----
Loss from continuing operations	\$ (2.66)	\$ (2.41)
Loss from discontinued operations	-	(0.69)
	-----	-----
Net loss per common share	\$ (2.66)	\$ (3.10)
	=====	=====

### Effects of Reverse Split

Effect on Market for Common Stock. The Board of Directors believes that  
-----  
the Reverse Split should, although there can be no assurance, enhance the acceptability of the Company's Common Stock by the financial community and investing public. The reduction in the number of issued and outstanding shares of Common Stock caused by the Reverse Split is anticipated initially to increase proportionately the per share market value of the Company's Common Stock. The Board of Directors also believes that the Reverse Split may result in a broader market for the Company's Common Stock than that which currently exists. The expected increase price level may encourage interest and trading in the Common Stock and possibly promote greater liquidity for the Company's stockholders, although such liquidity could be adversely affected by the reduced number of shares of Common Stock outstanding after the effectiveness of the Reverse Split.

Effects on Number of Shares Available for Issuance. The Reverse Split  
-----  
decreased the number of outstanding shares of Common Stock. Therefore, the 21,588,870 shares of Common Stock issued and outstanding as of the effective date of the Reverse Split, together with 10,289,552 shares of Common Stock, assuming the exercise of, all outstanding warrants and options, were converted into approximately 3,187,842 shares of Common Stock. Because the number of shares of Common Stock authorized for issuance by the Certificate of Incorporation, as amended, following the Reverse Split remains at 40,000,000 shares, the Reverse Split results in approximately 36,812,158 additional (or post-split) shares of Common Stock available for issuance by the Company. In  
-11-

lieu of issuing any fractional shares as a result of the Reverse Split, the Company rounded the number of shares each stockholder is entitled to receive as a result of the Reverse Split to the nearest whole number of shares.

The Board of Directors believes that the Reverse Split may provide flexibility for the Company in meeting its possible needs by enabling the Board to raise additional capital through the issuance of Common Stock or securities convertible into or exercisable for Common Stock, to make additional stock awards under the Company's employee benefit plans and/or to employ Common Stock as a form of consideration for acquisitions.

Effect on the Company's Derivative and Convertible Securities. The total number  
-----  
of shares of Common Stock issuable upon the exercise of options and warrants to acquire such shares, and the exercise price thereof shall be proportionally adjusted to reflect any Reverse Split.

Changes in Stockholders' Equity. As an additional result of a Reverse  
----- Split, the Company's stated capital, which consists of the par value per share of the Common Stock and Preferred

Edgar Filing: CONNECTIV CORP - Form 10-K/A

Stock multiplied, respectively, by the number of shares outstanding, was reduced. Although the par value of the Common Stock remains at \$.001 per share following a Reverse Split, stated capital decreased because the number of shares outstanding was reduced. Correspondingly, the Company's additional paid-in capital, which consists of the difference between the Company's stated capital and the aggregate amount paid to the Company upon the issuance by the Company of all then outstanding shares of Common Stock and Preferred Stock, was increased.

COMPLIANCE WITH SECTION 16(A) OF THE SECURITIES EXCHANGE ACT OF 1934

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company's executive officers, directors and persons who own more than ten percent of a registered class of the Company's equity securities to file certain reports regarding ownership of, and transactions in, the Company's securities with the Securities and Exchange Commission (SEC). These officers, directors and stockholders are also required by SEC rules to furnish the Company with copies of all Section 16(a) reports that are filed with the SEC. Based solely on a review of copies of such forms received by the Company, and written representations received by the Company from certain reporting persons, the Company believes that for the year ended December 31, 2001 all Section 16(a) reports required to be filed by the Company's executive officers, directors and 10% stockholders were filed on a timely basis.

ITEM 10. EXECUTIVE COMPENSATION

The following summary compensation table sets forth the aggregate compensation paid to, or earned by, the Chief Executive Officer and the other most highly compensated executive officer for the years ended December 31, 2001 and 2000 whose total annual salary and bonus exceeded \$100,000 for 2001 and 2000 (collectively the "Named Executive Officers").

SUMMARY COMPENSATION TABLE

NAME AND PRINCIPAL POSITION	YEAR	ANNUAL COMPENSATION			LONG TERM
		SALARY (\$)	BONUS (\$)	OTHER ANNUAL COMPENSATION (\$)	COMPENSATION
					SECURITIES UNDERLYING OPTIONS/SARS (#)
Robert Miller (1) Co-Chairman	2001	\$ 61,058	—	—	—
	2000	\$ 200,000	—	—	—
Robert Ellin (2) Co-Chairman	2001	\$ 5,200	—	—	—
	2000	—	—	—	—
Elliot Goldman (3) President and Chief Executive Officer	2001	\$ 86,059	—	—	—
	2000	\$ 146,154	—	—	—
Alan L. Schaffer (4) Chief Financial Officer	2001	—	—	—	—
	2000	\$ 134,154	—	—	—

Edgar Filing: CONNECTIV CORP - Form 10-K/A

- (1) Mr. Miller, who was President and Chief Executive Officer, was appointed Co-Chairman in January 2001 and resigned that position in January 2002. He was being paid an annual salary of \$200,000, subject to such increases or bonuses, as the Board of Directors shall authorize. Mr. Miller voluntarily reduced his annual cash compensation to \$100,000 as of March 1, 2001 and to \$75,000 as of May 1, 2001. As of July 1, 2001, Mr. Miller voluntarily waived receipt of any further cash compensation. See "Executive Compensation - Employment Agreements."
- (2) Mr. Ellin, who was Chairman in 2000, was appointed Co-Chairman in January 2001 and on January 24, 2002, Mr. Ellin again became sole Chairman. He was being paid an annual salary of \$10,400, subject to such increases or bonuses, as the Board of Directors shall authorize. As of July 1, 2001, Mr. Ellin voluntarily waived receipt of any further cash compensation.
- (3) In January 2001 Mr. Goldman was promoted and appointed President and Chief Executive Officer. From January through February 2001, Mr. Goldman's salary was increased to \$250,000. As of March 1, 2001, Mr. Goldman agreed to reduce his salary to \$150,000, and to \$125,000 as of May 1, 2001. As of July 1, 2001, Mr. Goldman voluntarily waived receipt of any further cash compensation. During 2000 Mr. Goldman served as Chief Operating Officer, for which he was paid an annual salary of \$200,000, subject to such increases or bonuses, as the Board of Director shall authorize. See "Executive Compensation - Employment Agreements."
- (4) Mr. Schaffer was appointed Chief Financial Officer of the Company in November 1999, and resigned in November 2000. He was being paid an annual salary of \$135,000 plus a minimum annual bonus of \$10,000.

OPTION GRANTS IN 2001

The following table sets forth certain information concerning the grant of stock options in 2001 to each of the Named Executive Officers.

Name	Number of Securities Underlying Options Granted	Percentage to Total Options Granted to Employees in 2001	Exercise Price (\$/Share)	Expiration Date
Elliot Goldman	500,000	100.00%	(1)	(1)

(1) Upon his appointment as President and Chief Executive Officer, the Company granted Mr. Goldman an additional option to purchase all or any part of an aggregate of 500,000 shares of the Company's Common Stock at an exercise price of \$1.50, of which 250,000 were immediately exercisable and 250,000 shares were exercisable when and if the Company achieved certain revenue levels.

-13-

2001 AGGREGATE OPTION EXERCISES AND YEAR-END OPTION VALUES

The following table sets forth certain information concerning the Named Executive Officers with respect to the number of shares covered by exercisable and unexercisable stock options at December 31, 2001 and the aggregate value of exercisable and unexercisable "in-the-money" options at December 31, 2001. No options were exercised by the Named Executive Officers in 2000.

Edgar Filing: CONNECTIV CORP - Form 10-K/A

Name	Number Of Securities	Value Of Unexercised
	Underlying Unexercised Options At Fiscal Year-End	In-The Money Options At Fiscal Year-End(1)
	-----	-----
	Exercisable/Unexercisable	Exercisable/ Unexercisable
	-----	-----
Robert Miller	1,955,750/0	\$-0-/\$-0-
Elliot Goldman	500,000/500,000	\$-0-/\$-0-

(1) The value of unexercised "in-the-money" options is equal to the difference between the closing bid price of the common stock on the OTC Bulletin Board as of December 31, 2001 (\$0.11) and the option exercise price per share, multiplied by the number of shares subject to options.

DIRECTOR COMPENSATION

The Company's directors do not receive compensation for their services as directors, but are reimbursed for all reasonable out-of-pocket expenses incurred in connection with each Board of Directors meeting attended.

EMPLOYMENT AGREEMENTS

The Company entered into an employment contract, on April 11, 2000, with Elliot Goldman for an initial term of three years. The Agreement was amended by the Board of Directors in January 2001. The initial term shall automatically be extended by one additional year at the end of the Initial Term and each subsequent anniversary thereafter, unless, at least one hundred twenty (120) days prior to any such renewal date either Mr. Goldman or the Company shall deliver written notice to the other that the term will not be further extended. Pursuant to the Employment Agreement, as amended, Mr. Goldman serves as President, Chief Executive Officer and as a Director of the Company at an initial annual salary of \$250,000, subject to such increases or bonuses as the Board of Directors of the Company shall authorize. The Company also entered into an option agreement with Mr. Goldman pursuant to which Mr. Goldman was granted an option to purchase all or any part of an aggregate of 500,000 shares of the Common Stock of the Company at an exercise price of \$1.28 per share. One half of such option shares are currently vested, and an additional one quarter of such option shares vest on each anniversary of the agreement until all of such option shares are fully vested. All unvested shares shall vest automatically under certain circumstances. Unless terminated earlier in accordance with the terms and conditions of the option agreement, the option shall terminate on April 10, 2006. Upon his appointment as President and Chief Executive Officer in January 2001, the Company granted Mr. Goldman an additional option to purchase all or any part of an aggregate of 500,000 shares of the Company's Common Stock at an exercise price of \$1.50, of which 250,000 were immediately exercisable and 250,000 shares were exercisable when and if the Company achieved certain revenue levels.

The Company entered into an employment contract, on November 16, 1999 with Robert Miller for an initial term of three years. This agreement was also amended by the Board of Directors in January 2001. The initial term shall

automatically be extended by one additional year at the end of the initial term and each subsequent anniversary thereafter, unless, at least one hundred twenty (120) days prior to any such renewal date either Mr. Miller or the Company shall deliver written notice to the other that the term will not be further extended. Pursuant to the employment agreement, as amended, Mr. Miller served as a Director and Co-Chairman of the Company at an initial annual salary of \$200,000,



## Edgar Filing: CONNECTIV CORP - Form 10-K/A

subject to such increases or bonuses as the Board of Directors of the Company shall authorize. The Company also entered into an option agreement with Mr. Miller pursuant to which the Company granted to Mr. Miller an option to purchase all or any part of an aggregate of 1,955,750 shares of the Common Stock of the Company, at the following exercise prices: 50% of the Option Shares at \$1.30 per share, 25% at \$1.50 per share; and 25% at \$1.70 per share. Two-thirds, or 1,303,899, Option Shares have vested, and the remaining one-third of the option shares vest on November 16, 2001. All unvested shares shall vest automatically under certain circumstances. Unless terminated earlier in accordance with the terms and conditions of the option agreement, the Option shall terminate upon the later to occur of (a) the expiration of the term of Mr. Miller's employment agreement with the Company, or (b) five years from the original date of grant of the Option. Mr. Miller resigned his as Co-Chairman and Director of the Company on January 24, 2002.

Messrs. Goldman and Miller have voluntarily reduced their annual cash compensation to \$150,000 and \$100,000, respectively, as of March 1, 2001, and to \$125,000 and \$75,000, respectively, as of May 1, 2001. As of July 1, 2001, Messrs. Goldman and Miller have voluntarily waived receipt of any further cash compensation.

The Company entered into an employment contract, on March 18, 2002 with Elliot Goldman for an initial term of one year. Mr. Goldman serves as President, Chief Executive Officer and as a Director of the Company at an annual salary of \$150,000. However, the compensation shall accrue and no more than \$200 per week shall be paid to Mr. Goldman until such time as the Company has received at least \$1 million in proceeds from new debt and/or equity investment subsequent to the date of the agreement.

The Company entered into an employment contract, on March 18, 2002 with Robert Ellin for an initial term of one year. Mr. Ellin serves as Chairman of the Company at an annual salary of \$150,000. However, the compensation shall accrue and no more than \$200 per week shall be paid to Mr. Ellin until such time as the Company has received at least \$1 million proceeds from new debt and/or equity investment subsequent the date of the agreement.

### 1998 EMPLOYEE STOCK OPTION PLAN

The Company's 1998 stock incentive plan (the "Stock Incentive Plan") was  
-----  
originally adopted by the Board of Directors and approved by the stockholders on October 15, 1998. The Stock Incentive Plan provides for the grant of stock options for up to a total of 1,000,000 shares of the Company's Common Stock to the Company's employees, officers, directors, consultants and advisors.

### ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information as of March 31, 2002, regarding the beneficial ownership of the Company's common stock (assuming the sale of the maximum number of Shares that are being offered hereby) by: (i) each person known by the Company to own beneficially more than 5% of the Company's common stock; (ii) each of the Company's directors; (iii) the Company's Chief Executive Officer and the other executive officers of the Company whose salary and bonus for the fiscal year ended December 31, 2001 exceeded \$100,000, and (iv) all officers and directors of the Company as a group.

NAME AND ADDRESS OF BENEFICIAL  
OWNER(1)

NUMBER OF SHARES(2) PERCENTAGE OF

Edgar Filing: CONNECTIV CORP - Form 10-K/A

Robert Ellin(3) 750 Lexington Avenue New York, NY 10022	3,476,787
Elliot Goldman(4) c/o ConnectivCorp. 750 Lexington Avenue New York, NY 10022	1,000,000
-15-	
David Goddard(5) c/o ConnectivCorp. 750 Lexington Avenue New York, NY 10022	40,000
Ivan Berkowitz(6) c/o ConnectivCorp. 750 Lexington Avenue New York, NY 10022	290,000
Jeffrey Kuhr(7) c/o ConnectivCorp. 750 Lexington Avenue New York, NY 10022	800,000
All directors and executive officers as a group (4 persons) (3)	5,606,787

\*less than 2%

- 
- 1 Except as indicated in these notes and subject to community property laws where applicable, the persons named in the table have sole voting and investment power with respect to all shares of common stock shown as beneficially owned by them.
  - 2 Calculated pursuant to Rule 13d-3(d) of the Exchange Act. As used in this table, a beneficial owner of a security includes any person who, directly or indirectly, through contract, arrangement, understanding, relationship or otherwise has or shares (i) the power to vote, or direct the voting of, such security or (ii) investing power which includes the power to dispose, or to direct the disposition of, such security. In addition, a person is deemed to be the beneficial owner of a security if that person has the right to acquire beneficial ownership of such security within 60 days of the date shown above.
  - 3 Includes 2.5 million common shares issued in cancellation of any and all existing unexercised options and cancellation of any and all indebtedness and/or obligations between Mr. Ellin and ConnectivCorp; and 500,000 common shares purchased in March 2002.
  - 4 Includes 500,000 common shares issued in cancellation of any and all existing unexercised options and cancellation of any and all indebtedness and/or obligations between Mr. Goldman and ConnectivCorp; and 500,000 common shares purchased in March 2002.

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

- 5 Includes 40,000 common shares issued in cancellation of any and all existing unexercised options and cancellation of any and all indebtedness and/or obligations between Mr. Goddard and ConnectivCorp.
- 6 Includes 40,000 common shares issued in cancellation of any and all existing unexercised options and cancellation of any and all indebtedness and/or obligations between Mr. Berkowitz and ConnectivCorp; and 250,000 common shares purchased in March 2002.
- 7 Includes 760,000 common shares issued to West End Capital Partners, LLC of which Mr. Kuhr is the managing partner.

### ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The Company retained the services of Atlantis Equities, Inc. ("Atlantis"),  
-----  
a private merchant banking and advisory firm that primarily assists emerging growth companies, to act as its financial advisor pursuant to an Engagement Letter dated October 29, 1999, as amended on January 1, 2001, (the "Engagement Letter"). Robert Ellin, the Chairman of the Company, is a principal of Atlantis. In consideration for the services to be provided by Atlantis under the Engagement Letter, Atlantis was paid a monthly fee of \$12,500 (plus reimbursement of reasonable and actual out-of-pocket expenses). The term of the Engagement Letter is three years, and shall automatically renew for successive one year terms (subject to the right of any party to terminate the engagement upon 90 days' written notice before the end of any such term). The Company has also granted Atlantis an option to acquire up to 762,064 shares of the Company's Common Stock at an exercise price of \$2.50 per share which expires on December 31, 2002, which was cancelled in March 2002. This agreement was also amended by the Board of Directors in January 2001 and Atlantis' monthly fee was increased to \$16,666.

Atlantis has voluntarily agreed to reduce its monthly cash compensation to \$8,333 as of March 1, 2001 and to \$6,250 as of May 1, 2001 and as of July 1, 2001, Atlantis has voluntarily waived receipt of any further cash compensation.

The Company retained the services of Atlantis Equities, Inc. ("Atlantis"), a private merchant banking and advisory firm that primarily assists emerging growth companies, to act as its financial advisor pursuant to an Engagement letter dated March 21, 2002 for a term of one year from March 18, 2002 and ending on March 18, 2003. Robert Ellin, the current Chairman of the Company, is a principal in Atlantis. In consideration for the services to be provided by Atlantis, upon the consummation of the transactions contemplated by the letter of intent, dated as of March 21, 2002, by and between the Company and Aqua Development Corporation, the Company will issue shares of its common stock so that Atlantis will own that number of shares which constitutes up to 4.0% of the common stock then outstanding. In addition, Atlantis is to receive cash compensation of 250,000.

The Company is also a party to certain employment arrangements with its executive officers. See "Executive Compensation."

-17-

### ITEM 13. EXHIBITS AND REPORTS ON FORM 8-K.

(a) Unless otherwise indicated, the following is a list of Exhibits filed as a part of this Annual Report on Form 10-KSB:

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Exhibit Number -----	Description of Document -----
2.1	Contribution Agreement, dated as of October 29, 1999 between CDbeat.com, Inc. and Cakewalk
2.2	Amendment Agreement, dated as of November 16, 1999 by and among Atlantis Equities, Inc., Dylan LLC, CDbeat.com, Inc., Cakewalk LLC and 32 Records LLC
3.1	Articles of Incorporation and By-laws
10.1	Warrant Agreement, dated September 23, 1999 between the Company and Atlantis Equities, Inc.
10.2	Employment Agreement, dated as of November 16, 1999 between CDBeat.com, Inc. and Robert Mil
10.3	Stock Option Plan
10.4	Engagement Letter, dated October 29, 1999 between Atlantis Equities, Inc. and the Company
10.5	Warrant Amendment Agreement, dated as of November 16, 1999 by and among Atlantis Equities, Inc. Dylan LLC and the Company
10.6	Employment Agreement, dated as of April 11, 2000 between CDbeat.com, Inc. and Elliot Goldma
10.7	Stock Option Agreement, dated as of April 11, 2000 between CDbeat.com, Inc. and Elliot Gold
10.8	Indenture, dated as of June 29, 1999 by and among Cakewalk BRE LLC, Entertainment Finance International, LLC and RZ0 Corporate Administration, Inc.
10.9	Servicing Agreement, dated as of June 29, 1999 by and among Cakewalk BRE, Entertainment Finance International, LLC and RZ0 Corporate Administration, Inc.
10.1	Management Agreement, dated as of June 29, 1999 by and among Cakewalk LLC, Cakewalk BRE LLC and Entertainment Finance International, LLC
10.11	Capital Contribution Agreement, dated as of June 29, 1999 between Cakewalk LLC and Cakewalk BRE LLC
10.12	Consulting Agreement, dated as of October 18, 2000 by and between ConnectivCorp and Entertainment Finance International LLC
10.13	Asset Purchase Agreement, dated as of October 19, 2000, by and among ConnectivCorp, Neil p. Phillips, Esq., as Conservator of the Person and Estate of Michael Reitano re: Herpes Advic
10.14	Asset Purchase Agreement, dated as of October 19, 2000, by and among ConnectivCorp, Neil p. Phillips, Esq., as Conservator of the Person and Estate of Michael Reitano re: Sexual Health Magazine, Inc.
10.15	Consulting Agreement, dated as of October 1, 2000, by and between ConnectivHealth Corp. and Sexual Health Solutions, Inc.
	-18-
10.16	Stock Option Agreement, dated as of October 1, 2000, by and between ConnectivCorp and Sexu Health Solutions, Inc.
10.17	[Agreement with American Media Inc.]
10.18	[Agreement with iWon]

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

### 21.1 Subsidiaries of the Company

- (A) Incorporated by reference to the Company's Registration Statement on Form SB-2 (File No. 333-
- (B) Incorporated by reference to the Company's Report on Form 8-K filed with the Commission on Oc
- (C) Incorporated by reference to the Company's Report on Form 8-K filed with the Commission on De
- (D) Incorporated by reference to the Company's Report on Form 8-K filed with the Commission on Ja
- (E) Incorporated by reference to the Company's Report on Form 8-K/A filed with the Commission on
- (F) Incorporated by reference to the Company's Annual Report on Form 10-K/SB filed with the Commi  
April 14, 2000.
- (G) Incorporated by reference to the Company's Annual Report on Form 10-K/SB filed with the Commi  
April 16, 2001.

(b) The Company did not file any reports on Form 8-K during the fourth quarter of 2001. On March  
the Company filed a Form 8-K.

19

### SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on April 16, 2002.

CONNECTIVCORP.

By: /s/ Elliot Goldman

-----  
Elliot Goldman  
President and Chief Executive Officer

In accordance with the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated.

In accordance with the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated.

SIGNATURE	TITLE	DATE
-----	-----	-----
/s/ Elliot Goldman	President, Director and Chief Executive Officer	May 31, 2002

Edgar Filing: CONNECTIV CORP - Form 10-K/A

----- (Principal Executive Officer)  
Elliot Goldman

/s/ Robert Ellin  
-----

Robert Ellin Chairman

May 31, 2002

20

EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION
21.1	Subsidiaries of the Company

-21-

INDEX TO FINANCIAL STATEMENTS

	PAGE
	----
Report of Independent Certified Public Accountants / Successor	F-2
Report of Independent Certified Public Accountants / Predecessor	F-3
Consolidated Balance Sheet	F-4
Consolidated Statements of Operations	F-5
Consolidated Statements of Stockholders' Equity (Deficit)	F-6
Consolidated Statements of Cash Flows	F-7
Notes to Consolidated Financial Statements	F-9

Edgar Filing: CONNECTIV CORP - Form 10-K/A

F-1

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

BOARD OF DIRECTORS AND STOCKHOLDERS  
CONNECTIVCORP

We have audited the accompanying consolidated balance sheet of ConnectivCorp and subsidiaries as of December 31, 2001, and the related consolidated statements of operations, changes in stockholders' equity (deficit) and cash flows for the year ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of ConnectivCorp and subsidiaries as of December 31, 2001, and the consolidated results of its operations and its cash flows for the year ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has suffered recurring losses from operations and has not generated revenues from its proposed business model that raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ PATRUSKY, MINTZ & SEMEL

New York, New York  
May 17, 2002

F-2

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To The Shareholders of ConnectivCorp:

Edgar Filing: CONNECTIV CORP - Form 10-K/A

We have audited the accompanying related consolidated statements of operations, changes in shareholders' equity and cash flows of ConnectivCorp and Subsidiaries for the year ended December 31, 2000. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the results of operations and cash flows of ConnectivCorp and Subsidiaries for the year ended December 31, 2000, in conformity with accounting principles generally accepted in the United States.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has suffered recurring losses from operations and has not generated revenues from its proposed business model that raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Arthur Andersen LLP

New York, New York  
March 21, 2001

F-3

CONNECTIVCORP  
CONSOLIDATED BALANCE SHEET  
DECEMBER 31, 2001

ASSETS  
-----

CURRENT ASSETS:

Cash and cash equivalents \$

LIABILITIES AND STOCKHOLDERS' DEFICIENCY  
-----

CURRENT LIABILITIES:

Accounts payable and accrued expenses \$

Total Current Liabilities



Edgar Filing: CONNECTIV CORP - Form 10-K/A

COMMITMENTS

STOCKHOLDERS' DEFICIENCY:

Preferred Stock, \$.001 par value		
10,000,000 shares authorized, Series D		
Common Stock, \$.001 per value		
40,000,000 shares authorized, 21,807,155 issued and outstanding		
Paid in capital		19,1
Deferred compensation		(
Accumulated deficit		(19,0
Total Stockholders' Deficiency		(
Total Liabilities and Stockholders' Deficiency	\$	

The accompanying notes are an integral part of these consolidated statements.

F-4

CONNECTIVCORP.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE YEARS ENDED DECEMBER 31,

	2001	
Revenues	\$ -	\$
General and administrative expenses	(5,797,920)	
Operating loss	(5,797,920)	
Interest income	41,143	
Loss from continuing operations before income tax benefit	(5,756,777)	
Income tax benefit	-	
Loss from continuing operations	(5,756,777)	
Loss from discontinued operations, after income taxes (\$0)	-	
Net loss	(5,756,777)	
Net loss per common share- basic and diluted:		
Loss from continuing operations	\$ (0.27)	\$
Loss from discontinued operations	-	
Net loss per common share- basic and diluted	(0.27)	

Edgar Filing: CONNECTIV CORP - Form 10-K/A

Weighted average shares outstanding:  
basic and diluted

21,635,373

The accompanying notes are an integral part of these consolidated statements

F-5

CONNECTIVCORP  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)  
FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

	Preferred Stock	Common Stock	Paid in Capital	Deferred Compensation	Acco
BALANCE, January 1, 2000	\$ -	\$18,082	\$13,572,426	\$ (583,539)	\$ (
Adjustment of cost of acquired software	-	-	290,454	-	
Issuance of 121,494 shares with respect to 1999 business combination of ConnectivCorp and Cakewalk LLC as an adjustment to purchase price	-	121	(121)	-	
Placement fee paid with respect to 1999 business combination of ConnectivCorp and Cakelwalk LLC	-	-	(90,000)	-	
Issuance of 2,661,352 shares of Series D Preferred Stock in Private Placement	2,661	-	2,995,076	-	
Issuance of 648,128 shares of Common Stock in Private Placement	-	648	729,400	-	
Conversion of shares of preferred stock to common stock	(2,661)	2,661	-	-	
Issuance of 19,531 shares and 119,531 warrants in satisfaction of liability to stockholder	-	20	24,980	-	
Issuance of options for consulting services	-	-	1,493,261	(1,493,261)	
Issuance of stock options to an officer	-	-	580,250	(580,250)	
Amortization of deferred compensation	-	-	-	1,801,441	
Net loss	-	-	-	-	(
BALANCE, December 31, 2000	-	21,532	19,595,726	(855,609)	(1
Issuance of stock for legal services	-	275	95,975	-	
Issuance of options for consulting services	-	-	26,382	(26,382)	
Revaluation of unvested options	-	-	(615,147)	268,743	
Amortization of deferred compensation	-	-	-	548,744	
Net loss	-	-	-	-	(
BALANCE, December 31, 2001	\$ -	\$21,807	\$19,102,936	\$ (64,504)	\$ (1

Edgar Filing: CONNECTIV CORP - Form 10-K/A

The accompanying notes are an integral part of these consolidated statements

F-6

CONNECTIVCORP  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31,

	2001	
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (5,756,777)	\$ (6,
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	1,002,700	
Stock-based compensation	202,340	1,
Shares issued for legal services	96,250	
Loss on disposal of equipment	-	
Loss on writedown of impaired assets	2,896,759	
Deferred tax benefit	-	(
Loss from discontinued operations	-	1,
Changes in assets and liabilities:		
Prepaid expenses	42,781	
Other assets	-	
Accounts payable and accrued expenses	(212,824)	
Net cash used in operations	(1,728,771)	(2,
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of equipment	-	
Acquisition of publications	-	
Net cash used in investing activities	-	(
	-----	-----
F-7		
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net proceeds from private placement	-	3,
Net cash provided by financing activities	-	3,
NET CHANGE IN CASH AND CASH EQUIVALENTS	(1,728,771)	1,
CASH AND CASH EQUIVALENTS, beginning of year	1,818,631	
CASH AND CASH EQUIVALENTS, end of year	\$ 89,860	\$ 1,
	=====	=====
NON-CASH INVESTING AND FINANCING ACTIVITIES		
Conversion of preferred to common stock	\$ -	\$ 2,
Satisfaction of accounts payable through issuance of common stock	\$ 96,250	\$
Fair value of warrants to purchase common stock issued with private placement	\$ -	\$ 9,
Fair value of warrants issued to placement agency	\$ -	\$ 1,

Edgar Filing: CONNECTIV CORP - Form 10-K/A

Increase in cost of acquired software

=====  
\$ - \$  
=====

The accompanying notes are an integral part of these consolidated statements

F-8

CONNECTIVCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION

-----  
ConnectivCorp (the "Company") was incorporated on May 8, 1998 under the name SMD Group, Inc., which was subsequently changed to CDBeat.com, Inc. Following the Company's business combination with Cakewalk LLC, the name was changed to Spinrocket.com, Inc. On September 11, 2000, in order to better reflect and describe the Company's current strategic direction, the name was changed to ConnectivCorp. On November 16, 1999, the Company, through its wholly-owned subsidiary, 32 Records LLC ("32 LLC") merged with Cakewalk LLC ("Cakewalk") in a transaction accounted for by the purchase method wherein Cakewalk LLC was deemed to be the acquiror and ConnectivCorp the acquiree (the "Merger").

ConnectivCorp's mission is to facilitate the online connection between aggregated, targeted and profiled consumers, and marketers desiring to reach those consumers. Operating through its subsidiary, ConnectivHealth Corp. (ConnectivHealth), the Company functions as a deep content provider and marketing company that facilitates the online connection between healthcare-oriented consumers, patients and caregivers, and those health care companies desiring to serve their healthcare needs.

On March 30, 2000, the Board of Directors voted to exit the business conducted by 32 LLC within one year, and recharacterized 32 LLC as a discontinued operation for financial reporting purposes. 32 LLC continued to operate the business while seeking a buyer. During the second quarter of 2000, the Company wrote off the net assets of 32 LLC and recorded a loss in its consolidated financial statements. On February 2, 2001, the assets of 32 LLC were surrendered to Entertainment Finance International, Inc. ("EFI") under a default of the loan agreement.

PRINCIPLES OF CONSOLIDATION AND BASIS OF PRESENTATION

-----  
The consolidated balance sheet includes the accounts of ConnectivCorp and its wholly-owned subsidiaries ConnectivHealth and 32 Records LLC. Significant intercompany transactions have been eliminated in consolidation.

F-9

CONNECTIVCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)

UNCERTAINTY

-----  
The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

liabilities in the normal course of business. The Company has a limited operating history, and since its inception in 1998, has incurred substantial losses. The Company's accumulated deficit as of December 31, 2001 is approximately \$19 million. To date, the Company has not generated any revenue from its proposed business model, which contemplated selling pharmaceutical and other healthcare companies access to the Company's aggregated users. The Company incurred a net loss of approximately \$5.8 million and \$6.4 million for the years ended December 31, 2001 and 2000, respectively, while cash and cash equivalents at December 31, 2001 totaled approximately \$90,000. These matters raise substantial doubt about the Company's ability to continue as a going concern. The Company's continued existence is dependent upon several factors including the Company's ability to raise additional equity or execute its business strategy.

In 2001, the Company has made a decision to restructure its operations. Management stated that restricted common stock may be issued to satisfy existing trade payables and that the Company is seeking appropriate merger or acquisition partners in the medical information or other unrelated fields. Management agreed to provide or arrange for short term financing of \$250,000 in connection with this effort and, effected a one-for-ten reverse stock split of the Company's common stock as of March 12, 2002.

The Company's ability to operate as a going concern is dependent on its ability to execute its restructuring and/or raise additional equity. There can be no level of assurance that the Company will be able to achieve or sustain any level of profitability in the future. Future operating results will depend upon a number of factors, including the ability to raise additional capital, the execution of the Management's restructuring plans and prevailing economic conditions. While the Company has reduced its operating expenses, no assurance can be given that the Company can sustain these operating levels. Moreover, the Company has not yet generated any meaningful revenues, and no assurance can be given that it will do so in the future. There can be no assurance that the Company will generate sufficient revenues to ever achieve profitability or otherwise sustain its profitability in the future. While the Company is exploring appropriate merger or acquisition partners in the medical information or unrelated fields, there can be no assurance that a transaction will be consummated.

F-10

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

###### USE OF ESTIMATES

-----  
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.

###### CASH AND CASH EQUIVALENTS

-----  
All highly liquid investments with original maturities of three months or less are considered to be cash equivalents.

###### EQUIPMENT AND DEPRECIATION

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Equipment is carried at cost, less accumulated depreciation. Depreciation is recognized using the straight-line method over the estimated useful lives of the assets, which approximates five years. The Company recorded depreciation expense of \$3,900 and \$3,601 during 2001 and 2000, respectively.

### SOFTWARE DEVELOPMENT COSTS

-----

Software development costs represents the estimated value of the software owned by the Company at the time of the business combination with 32 LLC. These costs are being amortized using the straight-line method over the estimated useful life of five years. The Company recorded \$840,000 and \$849,028 for amortization for the years ended December 31, 2001 and 2000, respectively.

### GOODWILL AND AMORTIZATION

-----

Goodwill represents costs in excess of fair values assigned to underlying net assets acquired and is being amortized over five years. The Company recorded amortization expense of \$139,800 in each of the years ending December 31, 2001 and 2000. As further discussed in Note 2, the net carrying value of goodwill was considered impaired as of December 31, 2001. Accordingly, \$419,000 was charged to general and administrative expense.

### COST OF PUBLICATIONS ACQUIRED

-----

The Company purchased sexual health publications in 2000. The publications provide content for the Company's website. The publications are being amortized using the straight-line method over five years. The Company recorded amortization expense of \$19,000 and \$2,375 in the years ended December 31, 2001 and 2000, respectively.

F-11

## CONNECTIVCORP, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### LONG-LIVED ASSETS

-----

The Company's policy is to record long-lived assets at cost, amortizing these costs over the expected useful lives of the related assets. In accordance with SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed of," these assets are reviewed on a periodic basis for impairment whenever events or changes in circumstances indicate the carrying amounts of the assets may not be realizable. Furthermore, the assets are evaluated for continuing value and proper useful lives by comparison to expected future cash flows. Accordingly, certain long-lived assets were considered impaired during 2001, as further discussed in Note 2.

##### FAIR VALUE OF FINANCIAL INSTRUMENTS

-----

The Company's current financial instruments, including cash and cash equivalents and accounts payable are carried at cost, which approximates their fair value due to the short-term maturity of these instruments.

##### STOCK-BASED COMPENSATION

-----

In October 1995, the FASB issued SFAS No.123, "Accounting for Stock-Based Compensation." This statement establishes a fair market value based method of accounting for an employee stock option but allows companies to continue to measure compensation cost for those plans using the intrinsic value based method

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

prescribed by APB Opinion No. 25 "Accounting for Stock Issued to Employees." Companies electing to continue using the accounting under APB Opinion No. 25 must, however, make pro forma disclosure of net income and earnings per share as if the fair value based method of accounting in SFAS No. 123 had been applied. The Company has elected to continue to account for its stock-based compensation awards to employees and directors under the accounting prescribed by APB Opinion No. 25, and to provide the necessary pro forma disclosures as if the fair value method had been applied.

### REVENUE RECOGNITION

-----

The Company recognizes consulting revenues for technology services when the services are provided.

It is anticipated that future revenues will be recognized as services are delivered under terms of future contracts.

F-12

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

###### NEW ACCOUNTING PRONOUNCEMENTS

-----

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations ("FAS 141") and No. 142, Goodwill and Other Intangible Assets ("FAS 142"). FAS 141 requires all business combinations initiated after June 30, 2001 to be accounted for using the purchase method. Under FAS 142, goodwill and intangible assets with indefinite lives are no longer amortized but are reviewed annually (or more frequently if impairment indicators arise) for impairment. Separable intangible assets that are not deemed to have indefinite lives will continue to be amortized over their useful lives (but with no maximum life). The amortization provisions of FAS 142 apply to goodwill and intangible assets acquired after June 30, 2001. With respect to goodwill and intangible assets acquired prior to July 1, 2001, the Company is required to adopt FAS 142 effective January 1, 2002. The Company is currently evaluating the effect that adoption of the provisions of FAS 142 that are effective January 1, 2002 will have on its results of operations and financial position.

In August 2001, the Financial Accounting Standards Board issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". This statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets. SFAS No. 144 will be effective for financial statements of fiscal years beginning after December 15, 2001. We do not anticipate that it will have a material impact on the Company's financial results.

##### NOTE 2 - IMPAIRMENT OF ASSETS

During the fourth quarter of the year ended December 31, 2001, the Company performed a review to ascertain the realizability of long-lived tangible and intangible assets. Based upon the uncertainty related to the Company's current business model, it was determined that the current carrying value of the assets may not be able to be realized. As a result of the review, equipment with a net book value of \$4,885, software development costs with a net book value of \$2,380,000, the net unamortized carrying value of goodwill of \$419,400 and costs of publications acquired with a net book value of \$73,625 were determined to be

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

impaired. A total of \$2,877,910 was charged to general and administrative expense.

F-13

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### NOTE 3 - DISCONTINUED OPERATIONS

In March 2000, the Label Manager and Creative Director of 32 LLC resigned their positions. The resignation of the Creative Director constituted a default under the Management Agreement among 32 Records LLC, Cakewalk BRE LLC ("BRE") and Entertainment Finance International, Inc. ("EFI"). As a result of these defaults EFI, as holder of \$5,500,000 principal amount of indebtedness issued by BRE, has accelerated the maturity date of such indebtedness and commenced foreclosure proceedings. At the time the loan was granted in June 1999, EFI required the establishment of a new subsidiary, BRE, into which all assets of 32 LLC were transferred as security for EFI. Accordingly, EFI does not have recourse to the Company's assets not included in the BRE.

On March 30, 2000, the Board of Directors voted to exit the business conducted by 32 LLC by March 2001, and recharacterized 32 LLC as a discontinued operation for financial reporting purposes. Since March 30, 2000, 32 LLC has been operating the business and has sought to sell the business or assets. During the second quarter of 2000, the Company wrote off the business of 32 LLC in its consolidated financial statements.

On February 2, 2001, the assets of 32 LLC were surrendered to EFI under a default of the loan agreement.

##### NOTE 4 - INCOME TAXES

The significant components of the deferred tax asset as of December 31, 2001, assuming an effective income tax rate of 40%, are as follows:

Net operating loss	\$ 4,037,894
Non-cash compensation expense	1,364,920
Other	30,000
	-----
Total deferred tax asset	5,432,814
Liabilities	-
	-----
Net	5,432,814
Less valuation allowance	(5,432,814)
	-----
Total deferred income tax asset - net	\$ -
	=====

The Company established a valuation allowance to fully offset the deferred income tax asset as of December 31, 2001 as the realization of the asset did not meet the required asset recognition standard of SFAS No. 109 "Accounting for Income Taxes." The increase in the Company's deferred tax valuation allowance was \$1,977,476 during 2001.

F-14

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### NOTE 4 - INCOME TAXES (CONTINUED)



Edgar Filing: CONNECTIV CORP - Form 10-K/A

At December 31, 2001, the Company had net operating loss carryforwards of approximately \$10.1 million for federal income tax purposes. The carryforwards expire through the year 2020 and may be subject to limitations due to the ownership change, as further discussed in Note 10. The \$116,000 deferred tax benefit in 2000 results from the timing difference on the revaluation of software costs acquired in 1999. Subsequent to the Merger in 1999, the Company utilized \$583,000 of deferred tax asset to offset a pre-acquisition deferred tax liability.

NOTE 5 - LOSS PER COMMON SHARE

Loss per common share was calculated as follows:

	2001	2000
Loss from continuing operations	\$ (5,756,777)	\$ -
Loss from discontinued operations	-	-
Net loss	(5,756,777)	-
Basic and diluted loss per common share:		
Loss from continuing operations	\$ (0.27)	\$ -
Loss from discontinued operations	-	-
Net loss per common share	(0.27)	-

Stock options and warrants issuable representing equivalents of 10,597,874 shares of common stock during 2001 and 10,284,544 shares of common stock during 2000 had exercise prices greater than the average market price of ConnectivCorp common stock. These common stock equivalents were outstanding during 2001 and 2000, but were not included in the computation of diluted earnings per share for those years because their inclusion would have had an antidilutive effect.

F-15

CONNECTIVCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 6 - COMMITMENTS

LEASE COMMITMENTS

On October 31, 2001, the Company terminated the lease for its office space at 29 West 57th Street, New York, New York. Operations were relocated to the offices of the Company's current Chairman. Due to the limited operations of the Company, no rent expense was incurred during the two months ended December 31, 2001.

EMPLOYMENT AGREEMENTS

The Company entered into an employment contract, on April 11, 2000, with Elliot Goldman for an initial term of three years. The Agreement was amended by the

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Board of Directors in January 2001. The initial term shall automatically be extended by one additional year at the end of the Initial Term and each subsequent anniversary thereafter, unless, at least 120 days prior to any such renewal date, either Mr. Goldman or the Company shall deliver written notice to the other that the term will not be further extended. Pursuant to the Employment Agreement, as amended, Mr. Goldman serves as President, Chief Executive Officer and as a Director of the Company at an initial annual salary of \$250,000, subject to such increases or bonuses as the Board of Directors of the Company shall authorize. The Company also entered into an option agreement with Mr. Goldman pursuant to which Mr. Goldman was granted an option to purchase all or any part of an aggregate of 500,000 shares of the Common Stock of the Company at an exercise price of \$1.28 per share. One half of such option shares are currently vested, and an additional one quarter of such option shares vest on each anniversary of the agreement until all of such option shares are fully vested. All unvested shares shall vest automatically under certain circumstances. Unless terminated earlier in accordance with the terms and conditions of the option agreement, the option shall terminate on April 10, 2006. In January 2001, upon his appointment as President and Chief Executive Officer, the Company granted Mr. Goldman an additional option to purchase all or any part of an aggregate of 500,000 shares of the Company's Common Stock at an exercise price of \$1.50, of which 250,000 were immediately exercisable and 250,000 shares were exercisable when and if the Company achieved certain revenue levels.

The Company entered into an employment contract, on November 16, 1999 with Robert Miller for an initial term of three years. This agreement was also amended by the Board of Directors in January 2001. The initial term shall automatically be extended by one additional year at the end of the initial term and each subsequent anniversary thereafter, unless, at least 120 days prior to any such renewal date, either Mr. Miller or the Company shall deliver written notice to the other that the term will not be further extended. Pursuant to the employment agreement, as amended, Mr. Miller served as a Director and Co-Chairman of the Company at an initial annual salary of \$200,000, subject to such increases or bonuses as the Board of Directors of the Company shall authorize. The Company entered into an option agreement with Mr. Miller pursuant to which the Company granted to Mr. Miller an option to purchase all or any part of an aggregate of 1,955,750 shares of the Common Stock of the Company, at the following exercise prices: 50% of the Option

F-16

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### NOTE 6 - COMMITMENTS (CONTINUED)

Shares at \$1.30 per share, 25% at \$1.50 per share; and 25% at \$1.75 per share. Two-thirds, or 1,303,899, Option Shares have vested, and the remaining one-third of the option shares vest on November 16, 2001. All unvested shares shall vest automatically under certain circumstances. Unless terminated earlier in accordance with the terms and conditions of the option agreement, the Option shall terminate upon the later to occur of (a) the expiration of the term of Mr. Miller's employment agreement with the Company, or (b) five years from the original date of grant of the Option. Mr. Miller resigned his position as Co-Chairman and Director of the Company on January 24, 2002

Messrs. Goldman and Miller have voluntarily reduced their annual cash compensation to \$150,000 and \$100,000, respectively, as of March 1, 2001 and to \$125,000 and \$75,000, respectively, as of May 1, 2001. As of July 1, 2001, Messrs. Goldman and Miller have voluntarily waived receipt of any further cash compensation.

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

### CONSULTING AGREEMENT

-----

The Company retained the services of Atlantis, a private merchant banking and advisory firm that primarily assists emerging growth companies, to act as its financial advisor pursuant to an Engagement Letter dated October 29, 1999, as amended on January 1, 2001, (the "Engagement Letter"). Robert Ellin, the current Chairman of the Company, is a principal of Atlantis. In consideration for the services to be provided by Atlantis under the Engagement Letter, Atlantis is paid a monthly fee of \$12,500, (plus certain expenses). The term of the Engagement Letter is three years, and shall automatically renew for successive one-year terms. The Company has also granted Atlantis a warrant to acquire up to 762,064 shares of the Company's common stock at an exercise price of \$2.50 per share which expires on December 31, 2002. This agreement was also amended by the Board of Directors in January 2001 and Atlantis' monthly fee was increased to \$16,666.

Atlantis voluntarily agreed to reduce its monthly cash compensation to \$8,333 as of March 1, 2001, and to \$6,250 as of May 1, 2001. As July 1, 2001, Atlantis voluntarily waived receipt of any further cash compensation.

#### NOTE 7 - STOCK OPTIONS

During 2001 and 2000 the Company granted options and warrants to purchase 650,000 and 5,737,435 shares of common stock, which were outstanding as of December 31, 2001 and 2000, respectively. These options and warrants were granted to employees, consultants and others at exercise prices ranging from \$.01 to \$3.125, per share; and are exercisable through 2010. As of December 31, 2001 and 2000, 9,797,874 and 8,589,297 options and warrants were exercisable at a weighted average exercise price of \$2.55 and \$2.67 per share, respectively.

F-17

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 7 - STOCK OPTIONS (CONTINUED)

In 2001 and 2000, the Company recorded compensation expense in the amount of \$258,559 and \$1,408,519 under the requirement of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees." Had compensation cost been determined in accordance with SFAS No. 123, "Accounting for Stock-Based Compensation" the Company would have reported additional losses as follows:

		2001	2000
		-----	-----
Loss from continuing operations	As reported	\$(5,756,777)	\$(4,998,512)
	Proforma	(6,721,681)	(7,037,497)
Loss from discontinued operations	As reported	0	(1,412,700)
	Proforma	0	(1,412,700)
Net loss	As reported	(5,756,777)	(6,411,212)
	Proforma	(6,721,681)	(8,450,197)
Basic and diluted loss per common share:			
From continuing operations	As reported	(0.27)	(0.24)

Edgar Filing: CONNECTIV CORP - Form 10-K/A

	Proforma	(0.31)	(0.34)
From discontinued operations	As reported	0.00	(0.07)
	Proforma	0.00	(0.07)
Net loss per common share	As reported	(0.27)	(0.31)
	Proforma	(0.31)	(0.41)

Under SFAS No. 123, the fair value of each option is estimated on the date of grant using Black-Scholes option-pricing model with the following weighted-average share assumptions used for grants in 2000; (1) expected life of options 4 years; (2) no dividend yield; (3) expected volatility 148%; (4) risk-free interest rate 5%, and in 1999: (1) expected life of the option 5 years; (2) no dividend yield; (3) expected volatility 209%; (4) risk free interest rate 5%.

F-18

CONNECTIVCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7 - STOCK OPTIONS (CONTINUED)

The following summarizes stock option activity:

	Year Ended December 31, 2001		Year Ended December 31, 2000	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding - beginning of year	4,177,289	\$ 2.60	2,782,683	1.30
Granted	650,000	1.56	1,858,325	\$ 1.30
Exercised	-	-	-	-
Forfeited	(336,670)	(1.90)	(463,719)	
Outstanding - end of year	4,490,619	\$ 1.66	4,177,289	\$ 2.60
Number of shares exercisable at December 31,	3,940,620	\$ 1.51	2,482,043	\$ 1.42
Weighted average fair value of options granted during period		\$ 1.56		\$ 1.83

NOTE 8 - STOCKHOLDERS' EQUITY

On March 31, 2000, the Company raised approximately \$3 million (net of Placement Agent fees) through the private placement of 2,661,352 shares of the Company's Series D Convertible Preferred Stock (the "Series D Preferred Stock") at a price of \$1.28 per share (the "Private Placement"). On April 19, 2000, the Company converted the Series D Preferred Stock into shares of common stock at a ratio of one share of common stock for one share of Series D Preferred Stock and amended its charter to authorize the issuance of up to 40 million shares of common stock. At the second closing on April 28, 2000, the Company received approximately \$.7 million (net of placement agent fees) and issued 648,128 shares of common stock. The Company also issued one warrant to purchase one

Edgar Filing: CONNECTIV CORP - Form 10-K/A

share of common stock for each share of preferred or common stock issued in the private placement. The warrants have an exercise price of \$5 per share and are exercisable at any time until April 19, 2002. The warrants were assigned a fair value of \$9.8 million, using the Black Scholes pricing model. The Company also granted to the Placement Agent warrants to purchase 330,948 shares of the Company's common stock. The warrants have an exercise price of \$1.28 per share and are exercisable at any time until April 28, 2005. The warrants were assigned a fair value of \$1.1 million, using the Black Scholes pricing model.

F-19

CONNECTIVCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 9 - RELATED PARTY TRANSACTION

During 1999, the Company retained Atlantis Equities, Inc. ("Atlantis"), a private merchant banking and advisory firm that primarily assists emerging growth companies, to act as its financial advisor. Robert Ellin, the Chairman of the Company, is a principal of Atlantis. In consideration for services rendered during 2001 and 2000, Atlantis was paid \$52,566 and \$150,000, respectively. The Company also granted Atlantis options to acquire up to 762,064 shares of the Company's common stock at an exercise price of \$2.50 per share which expire on December 31, 2002. The warrant was assigned a fair value of \$1,522,909, using the Black Scholes pricing model. The warrant was cancelled in March 2002.

NOTE 10 - SUBSEQUENT EVENTS

REVERSE STOCK SPLIT

On March 12, 2002, the Company effected a one-for-ten reverse split of its common stock.

The Company's historical loss per share for the years ended December 31, 2001 and 2000, would be as follows:

Pro forma loss per basic and diluted common share:

	2001	2000
	-----	-----
Loss from continuing operations	\$ (2.66)	\$ (2.41)
Loss from discontinued operations	-	(0.69)
	-----	-----
Net loss per common share	\$ (2.66)	\$ (3.10)
	=====	=====

LETTER OF INTENT

On March 21, 2002, the Company executed a letter of intent to acquire Aqua Development Corp., a California corporation ("Aqua"). The Company intends to acquire Aqua in exchange for 78% of the issued and outstanding common stock in the Company, as defined. The acquisition is contingent upon numerous factors, including the raising of additional financing by the parties. Immediately upon the acquisition, the Company will authorize its name to be changed to "d/b/a Aqua Development Corp."

## Edgar Filing: CONNECTIV CORP - Form 10-K/A

Capital of \$2 million shall be necessary in connection with the transaction financing, of which \$1 million shall be raised by Aqua and \$1 million by the Company. Subsequent to year end, the Company has raised approximately \$350,000 of additional financing. At the signing of the Purchase Agreement, the Company shall advance \$250,000 to Aqua in the form of a secured

F-20

### CONNECTIVCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### NOTE 10 - SUSEQUENT EVENTS (CONTINUED)

bridge loan to be evidenced by a note bearing interest at 12% per annum. In the event the transaction closes, the \$250,000 shall be credited to the Company as part of its \$1 million capital contribution discussed above. The Company shall be obligated to make another \$100,000 available to Aqua prior to closing on the same terms. In the event the transaction is not consummated, the loan shall mature 90 days after the closing date, as defined. The parties anticipate the closing shall occur on or before the date that is 120 days after March 21, 2002.

##### ISSUANCE OF COMMON SHARES

Subsequent to year end, the Company committed to issue approximately 709,000 shares of common stock to creditors, 228,250 to employees and consultants and 1,165,000 shares of common stock to officers and directors in settlement of unpaid liabilities and in exchange for options issued or authorized.

In March 2002, Atlantis Equities and Messers. Ellin and Goldman received respectively 2 million and 500,000 and 500,000 shares of the Company's common stock in exchange for cancellation of unexercised options and obligations and indebtedness owed to them by the Company.

In March 2002, 40,000 common shares were issued to Jeffrey Kuhr upon his joining the Board of Directors. Additionally, 760,000 common shares were issued to West End Capital Partners, LLC in settlement of investment banking services of approximately \$16,000. Mr. Kuhr is the managing partner of West End Capital Partners, LLC.

Further, subsequent to year end, the Company raised approximately \$350,000 through the sale of 3,500,000 shares of common stock at \$0.10 per share.

The number of shares and the per share data reflect the reverse split effect on March 12, 2002.

##### SUBLEASE

On January 1, 2002, the Company entered into a sublease for office space located at 750 Lexington Avenue, New York, New York. The lease term is for the period from January 1, 2002 through December 31, 2002, with a monthly rent of \$2,500. The office space is being leased from an entity in which the father of Robert Ellin, Chairman of the Company, is a partner.

##### EMPLOYMENT AGREEMENTS

The Company entered into an employment contract, on March 18, 2002 with Elliot Goldman for an initial term of one year. Mr. Goldman serves as President, Chief Executive Officer and as a Director of the Company at an annual salary of \$150,000. However, the compensation shall accrue and no more than \$200 per week shall be paid to Mr. Goldman until such time as the Company has received at least \$1 million in proceeds from new debt and/or equity investment subsequent

Edgar Filing: CONNECTIV CORP - Form 10-K/A

the date of the agreement.

F-21

CONNECTIVCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - SUSEQUENT EVENTS (CONTINUED)

The Company entered into an employment contract, on March 18, 2002 with Robert Ellin for an initial term of one year. Mr. Ellin serves as Chairman of the Company at an annual salary of \$150,000. However, the compensation shall accrue and no more than \$200 per week shall be paid to Mr. Ellin until such time as the Company has received at least \$1 million in proceeds from new debt and/or equity investment subsequent the date of the agreement.

CONSULTING AGREEMENT

-----  
The Company retained the services of Atlantis Equities, Inc. ("Atlantis"), a private merchant banking and advisory firm that primarily assists emerging growth companies, to act as its financial advisor pursuant to an Engagement letter dated March 21, 2002 for a term of one year from March 18, 2002 and ending on March 18, 2003. Robert Ellin, the current Chairman of the Company, is a principal in Atlantis. In consideration for the services to be provided by Atlantis, upon the consummation of the transactions contemplated by the letter of intent, dated as of March 21, 2002, by and between the Company and Aqua Development Corporation, the Company will issue shares of its common stock so that Atlantis will own that number of shares which constitutes up to 4.0% of the common stock then outstanding. In addition, Atlantis is to receive cash compensation of \$250,000.

F-22

EXHIBIT 21.1

Subsidiaries of the Company

-----  
Name State of Organization  
ConnectivHealth Corp. Delaware  
32 Records LLC Delaware  
Cakewalk BRE LLC New York

F-23

