#### HEARTLAND FINANCIAL USA INC

Form 4

January 19, 2017

## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

3235-0287

Expires:

January 31, 2005

0.5

Estimated average burden hours per

**OMB APPROVAL** 

response...

if no longer subject to Section 16. Form 4 or Form 5 obligations

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,

Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Print or Type Responses)

1. Name and A Fuller Lynn	2. Issuer Name <b>and</b> Ticker or Trading Symbol HEARTLAND FINANCIAL USA INC [HTLF]					5. Relationship of Reporting Person(s) to Issuer  (Check all applicable)					
(Last) 1398 CENT	(First) RAL AVE	(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 12/15/2016					Director 10% Owner Officer (give title Other (specify below) Retail Banking Director, SVP			
DUBLIOUE	(Street)			4. If Amendment, Date Original Filed(Month/Day/Year)				6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting			
DUBUQUE, IA 52001					Person						
(City)	(City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned								ly Owned		
1.Title of Security (Instr. 3)	2. Transaction D (Month/Day/Yea	ar) Execution	emed on Date, if Day/Year)	3. Transactio Code (Instr. 8)	4. Securities Acquired ion(A) or Disposed of (D) (Instr. 3, 4 and 5)		5. Amount of Securities Beneficially Owned Following Reported	6. Ownership 7. Nature Form: Direct Indirect (D) or Benefici Indirect (I) Ownersh (Instr. 4)			
				Code V	Amount	or (D)	Price	Transaction(s) (Instr. 3 and 4)			
Common Stock				Couc v	Amount	(D)	Trice	5,277.8223	D (1)		
Common Stock	12/30/2016			A	789 (2)	A	\$ 31.68	6,066.8223	D (1)		
Common Stock	12/15/2016			A	3 (3)	A	\$ 47	6,069.8223	D (1)		
Common Stock	01/18/2017			M	658	A	\$ 46.4	6,727.8223	D (1)		

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

### Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 4

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

 $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$ 

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. 5. Number Transaction Derivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
2014 Performance Based Restricted Stock	(4)						<u>(5)</u>	<u>(5)</u>	Common Stock	1,074
2014 Performance Based Restricted Stock	<u>(4)</u>	01/18/2017		F		1,074	<u>(5)</u>	<u>(5)</u>	Common Stock	0
2014 Time-Based Restricted Stock	<u>(4)</u>						<u>(6)</u>	<u>(6)</u>	Common Stock	1,200
2015 Performance Based Restricted Stock	(4)						<u>(7)</u>	<u>(7)</u>	Common Stock	945
2015 Time-Based Restricted Stock	<u>(4)</u>						(8)	(8)	Common Stock	1,350
2016 Performance Based Restricted Stock (1-year	<u>(4)</u>						(9)	<u>(9)</u>	Common Stock	1,092 (10)

#### Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 4

performance)					
2016 Performance Based Restricted Stock (3-year performance)	(4)	<u>(11)</u>	<u>(11)</u>	Common Stock	520
2016 Time-Based Restricted Stock	<u>(4)</u>	(12)	(12)	Common Stock	981
2017 Time-Based Restricted Stock	<u>(4)</u>	(13)	<u>(13)</u>	Common Stock	706

# **Reporting Owners**

Reporting Owner Name / Address	Relationships					
	Director	10% Owner	Officer	Other		

Director 10% Owner Officer Other

Fuller Lynn Heitz 1398 CENTRAL AVE DUBUQUE, IA 52001

Retail Banking Director, SVP

## **Signatures**

/s/ Lynn H. 01/19/2017 Fuller

\*\*Signature of Date
Reporting Person

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Of these shares 2,143.8223 are held in Jt. Ten.
- (2) These shares were acquired through the Company's Employee Stock Purchase Plan.
- (3) These shares were acquired through years of service provided to HTLF.
- (4) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.
- (5) These restricted stock units vest on 1-18-2017 if certain performance measures are achieved by the Issuer.
- (6) Of these restricted stock units, 1/3 vest on 3-11-2017, 1/3 vest on 3-11-2018, and 1/3 vest on 3-11-2019.
- (7) These restricted stock units vest on 1-18-2018 if certain performance measures are achieved by the Issuer.
- (8) Of these restricted stock units, 1/3 vest on 1-20-2018, 1/3 vest on 1-20-2019, and 1/3 vest on 1-20-2020.
- (9) These restricted stock units vest on 1-19-2019 if certain performance measures are achieved by the Issuer.
- (10) Reflects the addition of 52 shares earned in 2016 based on exceeding target performance metrics.
- (11) These restricted stock units vest in 2019 if certain performance measures are achieved by the Issuer.

Reporting Owners 3

### Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 4

- (12) Of these restricted stock units, 1/3 vest on 1-19-2017, 1/3 vest on 1-19-2018, and 1/3 vest on 1-19-2019.
- (13) Of these restricted stock units, 1/3 vest in 01-2018, 1/3 vest in 01-2019 and 1/3 vest in 01-2020.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.