HEARTLAND FINANCIAL USA INC

Form 4

March 14, 2017

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** Form 4 or Form 5

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

Common

Common

03/11/2017

Stock

Stock

1. Name and Address of Reporting Person * 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading HORSTMANN DOUGLAS J Issuer Symbol HEARTLAND FINANCIAL USA (Check all applicable) INC [HTLF] (Last) (First) (Middle) 3. Date of Earliest Transaction Director 10% Owner X_ Officer (give title Other (specify (Month/Day/Year) below) below) 1398 CENTRAL AVE. 03/11/2017 EVP, Lending (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting DUBUQUE, IA 52001 Person (City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1.Title of 2. Transaction Date 2A. Deemed 3. 4. Securities Acquired 5. Amount of 6. Ownership 7. Nature of Security (Month/Day/Year) Execution Date, if Transaction(A) or Disposed of Securities Form: Direct Indirect (Instr. 3) any Code (D) Beneficially (D) or Beneficial (Instr. 3, 4 and 5) Indirect (I) Ownership (Month/Day/Year) (Instr. 8) Owned Following (Instr. 4) (Instr. 4) Reported (A) Transaction(s) (Instr. 3 and 4) Code V Amount (D) Price Common $15,720^{(1)}$ Ι 401(k) Stock Common Spouse's 27,000 I Stock Trust (2) Common Ι Trust (3) 25,000 Stock

M

449

69,915

70,364

I

\$ 50.2

Trust (4)

Trust (4)

OMB APPROVAL

3235-0287

January 31,

2005

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OMB

Number:

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

> 8. De Sec (In

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transacti Code (Instr. 8)	D So A (A D of	f Deriv ecur Acqui A) or Dispo f (D)	ative ities ired rosed) . 3, 4,	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	· (A	A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
2017 Time-Based Restricted Stock	<u>(5)</u>							<u>(6)</u>	<u>(6)</u>	Common Stock	1,133
2017 Performance Based Restricted Stock (3-year performance)	<u>(5)</u>							<u>(7)</u>	<u>(7)</u>	Common Stock	566
2017 Performance Based Restricted Stock (1-year performance)	<u>(5)</u>							(8)	(8)	Common Stock	1,133
2016 Time-Based Restricted Stock	<u>(5)</u>							<u>(9)</u>	<u>(9)</u>	Common Stock	953
2016 Performance Based Restricted Stock (3-year performance)	(5)							<u>(10)</u>	(10)	Common Stock	758

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2016 Performance Based Restricted Stock (1-year performance)	<u>(5)</u>				(11)	<u>(11)</u>	Common Stock	1,437
2015 Time-Based Restricted Stock	<u>(5)</u>				(12)	(12)	Common Stock	2,050
2015 Performance Based Restricted Stock	<u>(5)</u>				(13)	(13)	Common Stock	1,990
2014 Time-Based Restricted Stock	(5)				(14)	(14)	Common Stock	2,025
2014 Time-Based Restricted Stock	(5)	03/11/2017	F	675	(14)	(14)	Common Stock	1,350
2013 Time-Based Restricted Stock	<u>(5)</u>				(15)	<u>(15)</u>	Common Stock	750

Reporting Owners

Reporting Owner Name / Address	Relationships							
.r. g	Director	10% Owner	Officer	Other				
HORSTMANN DOUGLAS J								
1398 CENTRAL AVE.			EVP, Lending					
DUBUOUE, IA 52001								

Signatures

/s/ Douglas J.
Horstmann

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Based on a plan statement dated August 2016

Reporting Owners 3

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- (2) These shares are held by Karen M Horstmann Declaration of Trust dated 8/13/2011, Karen M Horstmann, Trustee
- (3) These shares are held by Douglas J Horstmann Declaration of Trust under agreement dated 8/13/2011, Douglas J Horstmann, Trustee
- (4) These shares are held by Doulgas J Horstmann Trust under agreement dated 8/13/2011 FBO Douglas J Horstmann Declaration of Trust
- (5) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.
- (6) Of these restricted stock units, 1/3 vest in 01-2018, 1/3 vest in 01-2019 and 1/3 vest in 01-2020.
- (7) These restricted stock units vest in 2020 if certain performance measures are achieved by the Issuer.
- (8) These restricted stock units vest on 1-19-2020 if certain performance measures are achieved by the Issuer.
- (9) Of these restricted stock units, 1/3 vest on 1-19-2017, 1/3 vest on 1-19-2018, and 1/3 vest on 1-19-2019.
- (10) These restricted stock units vest in 2019 if certain performance measures are achieved by the Issuer.
- (11) These restricted stock units vest on 1-19-2019 if certain performance measures are achieved by the Issuer.
- (12) Of these restricted stock units, 1/3 vest on 1-20-2018, 1/3 vest on 1-20-2019, and 1/3 vest on 1-20-2020.
- (13) These restricted stock units vest on 1-18-2018 if certain performance measures are achieved by the Issuer.
- (14) Of these restricted stock units, 1/3 vest on 3-11-2017, 1/3 vest on 3-11-2018, and 1/3 vest on 3-11-2019.
- (15) Of these restricted stock units, 1/3 vest on 1-22-2016, 1/3 vest on 1-22-2017, and 1/3 vest on 1-22-2018.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.