WILLIAM PENN BANCORP INC
Form 10-Q
May 18, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q
(Mark One)
[X]QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2011
OR
[ ]TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-53172
WILLIAM PENN BANCORP, INC.
(Exact name of registrant as specified in its charter)

## United States

(State or other jurisdiction of incorporation or organization)

8150 Route 13, Levittown, Pennsylvania
(Address of principal executive offices)

37-1562563
(I.R.S. Employer

Identification No.)
19057
(Zip Code)
(215) 945-1200
(Registrant's telephone number, including area code)
Not applicable
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required
to submit and post such files). " Yes " No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

| Large accelerated filer o | Accelerated filer o |
| :--- | :--- |
| Non-accelerated filer o | Smaller reporting company x |
| (Do not check if a smaller reporting |  |
| company) |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]

As of May 16, 2011 there were $3,641,018$ shares of the issuer's common stock outstanding.

## WILLIAM PENN BANCORP, INC.

## QUARTERLY REPORT ON FORM 10-Q

## INDEX

## Page

## PART I.

FFINANCIAL INFORMATION

$$
\text { Item } 1 .
$$

FFinancial Statements
Consolidated Balance Sheets (Unaudited) as of March 31, 2011 and June 30, 2010 ..... 3
Consolidated Statements of Income - (Unaudited) for the three and nine months ended March 31, 2011 and 2010 ..... 4
Consolidated Statements of Cash Flows - (Unaudited) for the nine months ended March 31, 2011 and 2010 ..... 5
Notes to Consolidated Financial Statements (Unaudited) ..... 6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 19
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 31
Item 4. Controls and Procedures ..... 32
PART II. OTHER INFORMATION
Item 1. Legal Proceedings ..... 32
Item 1A. Risk Factors ..... 32
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 32
Item 3. Defaults Upon Senior Securities ..... 32
Item 4. [Reserved] ..... 32
Item 5. Other Information ..... 32
Item 6. Exhibits ..... 32
Signatures ..... 34

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements William Penn Bancorp, Inc.

Consolidated Balance Sheets
(Dollars in thousands, except share and per share data)

|  | March 31, 2011 (unaudited) | June 30, $2010$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | \$672 | \$725 |
| Interest bearing deposits with other banks | 14,226 | 18,903 |
| Total cash and cash equivalents | 14,898 | 19,628 |
| Interest bearing time deposits | 982 | 779 |
| Securities available for sale | 13,393 | 16,447 |
| Securities held to maturity, fair value of \$40,838 and \$48,689 | 40,456 | 48,014 |
| Loans receivable, net of allowance for loan losses of |  |  |
| \$3,301 and \$2,645, respectively | 238,816 | 230,367 |
| Premises and equipment, net | 3,391 | 2,208 |
| Federal Home Loan Bank stock, at cost | 4,639 | 4,974 |
| Deferred income taxes | 1,966 | 1,696 |
| Real estate owned | 449 | 233 |
| Accrued interest receivable and other assets | 2,186 | 2,023 |
| TOTAL ASSETS | \$321,176 | \$326,369 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| LIABILITIES |  |  |
| Deposits: |  |  |
| Non-interest bearing | \$1,929 | \$2,341 |
| Interest bearing | 174,848 | 178,940 |
| Total deposits | 176,777 | 181,281 |
| Advances from Federal Home Loan Bank | 85,500 | 89,000 |
| Advances from borrowers for taxes and insurance | 2,092 | 2,107 |
| Accrued interest payable and other liabilities | 3,048 | 2,774 |
| TOTAL LIABILITIES | 267,417 | 275,162 |
| Commitments and contingencies | - | - |
| STOCKHOLDERS' EQUITY |  |  |
| Preferred stock, no par value, $1,000,000$ shares authorized; no shares issued |  |  |
| Common Stock,\$. 10 par value, 49,000,000 shares authorized; |  |  |
| Additional paid-in capital | 9,835 | 9,811 |
| Unallocated common stock held by the |  |  |
| Employee Stock Ownership Plan ("ESOP") | (590 | (655 |
| Retained earnings | 43,310 | 40,891 |


| Accumulated other comprehensive income | 840 | 796 |
| :--- | :---: | :---: |
| TOTAL STOCKHOLDERS' EQUITY | 53,759 | 51,207 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | $\$ 321,176$ | $\$ 326,369$ |
| See accompanying notes to the unaudited consolidated financial statements |  |  |

3

William Penn Bancorp, Inc.
Consolidated Statements of Income
(Dollars in thousands, except share and per share data)

## INTEREST INCOME

| Loans receivable, including fees | $\$ 3,409$ | $\$ 3,417$ | $\$ 10,271$ | $\$ 10,281$ |
| :--- | :--- | :--- | :--- | :--- |
| Taxable securities | 345 | 528 | 1,101 | 1,765 |
| Exempt from federal income tax | 3 | 3 | 8 | 8 |
| Other | 9 | 13 | 33 | 54 |
| $\quad$ Total Interest Income | 3,766 | 3,961 | 11,413 | 12,108 |
| INTEREST EXPENSE |  |  |  |  |
| Deposits | 567 | 756 | 1,863 | 2,409 |
| Borrowings <br> $\quad$ Total Interest Expense <br> Net Interest Income <br>  <br> Provision For Loan Losses <br> NET INTEREST INCOME AFTER PROVISION <br> FOR LOAN LOSSES | 1,354 | 1,686 | 4,263 | 5,277 |
| OTHER INCOME | 2,412 | 2,275 | 7,150 | 6,831 |


| Service fees | 28 | 30 | 108 | 96 |
| :--- | :--- | :--- | :--- | :--- |
| Realized gains on securities | 249 | - | 338 | 77 |
| Gain on sale of loans, net | 2 | 4 | 54 | 21 |
| Other | 35 | 37 | 104 | 115 |
| $\quad$ Total Other Income | 314 | 71 | 604 | 309 |
| OTHER EXPENSES |  |  |  |  |
| Salaries and employee benefits | 625 | 551 | 2,013 | 1,737 |
| Occupancy and equipment | 220 | 169 | 595 | 491 |
| Professional fees | 64 | 55 | 77 | 158 |
| FDIC premium | 161 | 27 | 168 | 96 |
| Other | 1,066 | 172 | 530 | 565 |
| $\quad$ Total Other Expenses | 1,209 | 1,314 | 3,383 | 3,047 |
| $\quad$ Income Before Income Taxes | 403 | 434 | 3,611 | 3,849 |
| Income Tax Expenses | $\$ 806$ | $\$ 880$ | $\$ 2,418$ | $\$ 2,573$ |


| Basic and diluted earnings per share (Note 5) | $\$ 0.23$ | $\$ 0.25$ | $\$ 0.68$ | $\$ 0.72$ |
| :--- | :--- | :--- | :--- | :--- |

See accompanying notes to the unaudited consolidated financial statements

4

William Penn Bancorp, Inc.

| Consolidated Statements of Cash Flows |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Nine months ended March 31, |  |  |  |
|  | 2011 |  | 2010 |  |
| Cash Flows from Operating Activities |  |  |  |  |
| Net income | \$2,418 |  | \$2,573 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses | 760 |  | 244 |  |
| Provision for depreciation | 152 |  | 134 |  |
| Net amortization of securities premiums and discounts | 111 |  | 266 |  |
| Compensation expense on ESOP | 89 |  | 89 |  |
| Deferred income taxes | (270 | ) | 250 |  |
| Origination of loans for sale | (3,335 | ) | (1,627 | ) |
| Proceeds from sale of loans | 3,389 |  | 1,644 |  |
| Gain on sale of loans | (54 | ) | (17 | ) |
| Prepaid FDIC expenses | 168 |  | 96 |  |
| Realized gains on securities, net | (338 | ) | (77 | ) |
| Increase in accrued interest receivable and other assets | (354 | ) | (79 | ) |
| Increase (decrese) in accrued interest payable and other liabilities | 275 |  | (404 | ) |
| Net Cash Provided by Operating Activities | 3,011 |  | 3,092 |  |
| Cash Flows from Investing Activities |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| Purchases | (2,311 | ) | (5,985 | ) |
| Maturities, calls and principal paydowns | 3,491 |  | 3,238 |  |
| Proceeds from sale of securities | 2,282 |  | 638 |  |
| Securities held to maturity: |  |  |  |  |
| Purchases | (30,813 | ) | (26,929 | ) |
| Maturities, calls and principal paydowns | 38,257 |  | 32,873 |  |
| Net increase in loans receivable | (9,657 | ) | (6,928 | ) |
| Interest bearing time deposits: |  |  |  |  |
| Purchases | (500 | ) | - |  |
| Maturities \& principal paydowns | 297 |  | 1,152 |  |
| Federal Home Loan Bank Stock: |  |  |  |  |
| Purchases | - |  | (42 | ) |
| Redemption | 335 |  | - |  |
| Proceeds from sale of REO | 232 |  | - |  |
| Purchases of premises and equipment | (1,335 | ) | (274 | ) |
| Net Cash Provided by ( Used for) Investing Activities | 278 |  | (2,257 | ) |
| Cash Flows from Financing Activities |  |  |  |  |
| Net (decrease) increase in deposits | (4,504 | ) | 12,055 |  |
| Proceeds from advances from Federal Home Loan Bank | - |  | 9,000 |  |
| Repayment of advances from Federal Home Loan Bank | (3,500 | ) | (10,000 | ) |
| (Decrease) in advances from borrowers for taxes and insurance | (15 | ) | (110 | ) |
| Net Cash (Used for) Provided by Financing Activities | (8,019 | ) | 10,945 |  |
| Net (Decrease) Increase in Cash and Cash Equivalents | (4,730 | ) | 11,780 |  |
| Cash and Cash Equivalents-Beginning | 19,628 |  | 15,855 |  |


| Cash and Cash Equivalents-Ending | $\$ 14,898$ | $\$ 27,635$ |
| :--- | :--- | :--- |
| Supplementary Cash Flows Information | $\$ 4,331$ | $\$ 5,320$ |
| $\quad$ Interest paid | $\$ 1,475$ | $\$ 1,025$ |
| $\quad$ Income taxes paid | $\$ 449$ | $\$ 102$ |
| $\quad$ Transfers from loans to real estate owned |  |  |
| See accompanying notes to the unaudited consolidated financial statements. |  |  |

5

# Edgar Filing: WILLIAM PENN BANCORP INC - Form 10-Q 

WILLIAM PENN BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>(UNAUDITED)

Note 1 - William Penn Bancorp, Inc.
The registrant, William Penn Bancorp, Inc. (the "Company") is a federally chartered corporation formed for the purpose of becoming the mid-tier holding company for William Penn Bank, FSB (the "Bank") in connection with its mutual holding company reorganization.

On April 15, 2008, the Bank completed the reorganization and became a wholly owned subsidiary of the Company. As part of the transaction, the Company sold $1,025,283$ shares of its common stock, $\$ .10$ par value, to the public at $\$ 10.00$ per share (including 87,384 shares purchased by the Bank's Employee Stock Ownership Plan with funds borrowed from the Company) and issued $2,548,713$ shares to William Penn, MHC. In addition, the Company contributed 67,022 shares to the William Penn Bank Community Foundation. Prior to consummation of the reorganization, the Company had no assets or liabilities.

## Note 2 - Nature of Operations

The consolidated financial statements include the accounts of William Penn Bancorp, Inc. (the "Company"), and its wholly owned subsidiary, William Penn Bank, FSB (the "Bank"), and the Bank's wholly owned subsidiary, WPSLA Investment Corporation ("WPSLA"). The primary purpose of the Company is to act as the holding company for the Bank. The Company is subject to regulation and supervision by the Office of Thrift Supervision (the "OTS"). William Penn Bank, FSB is a federally chartered savings bank. The Bank's primary business consists of the taking of deposits and granting of mortgage loans to customers generally in the Bucks County, Pennsylvania area. The Bank is supervised and regulated by the OTS. The investment in subsidiary on the parent company's financial statements is carried at the parent company's equity in the underlying net assets. WPSLA was incorporated under Delaware law to hold securities for the Bank. All intercompany transactions and balances have been eliminated in consolidation.

## Note 3 - Basis of Consolidated Financial Statement Presentation

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and Regulation S-X and do not include information or footnotes necessary for a complete presentation of financial condition, results of operations and cash flows in conformity with generally accepted accounting principles ("GAAP"). However, in the opinion of management, all significant adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the consolidated financial statements have been included. The results of operations for the nine months ended March 31, 2011, are not necessarily indicative of the results that may be expected for the entire fiscal year or any other period.

The data in the consolidated balance sheet for June 30, 2010 was derived from the Company's audited consolidated financial statements. That data, along with the interim financial information presented in the consolidated balance sheets, statements of income and statements of cash flows should be read in conjunction with the 2010 consolidated financial statements of William Penn Bancorp, Inc. including the notes thereto included in the Annual Report on Form $10-\mathrm{K}$ for the year ended June 30, 2010. William Penn Bancorp, Inc. is a "smaller reporting company" as defined by Item 10 of Regulation S-K and the financial statements were prepared in accordance with instructions applicable for such companies.

Note 4 - Comprehensive Income
The components of comprehensive income include unrealized gains and losses on available for sale securities. Comprehensive income for the three months ended March 31, 2011 and 2010 was $\$ 758,000$ and $\$ 1,124,000$, respectively and for nine months ended March 31, 2011 and 2010 was $\$ 2,462,000$ and $\$ 2,948,000$, respectively.

|  | Three months ended March 31, |  | Nine months ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 2010 | 20 |  | 2010 |
|  | (in thousands) |  | (in thousands) |  |  |
| Unrealized holding gains on available for sale securities | \$177 | \$370 | \$405 |  | \$646 |
| Reclassification adjustment for gains included in net income | (249 | ) - | (338 |  | (77 |
| Net Unrealized Gains (losses) | (72 | ) 370 | 67 |  | 569 |
| Income tax effect | (24 | ) 126 | 23 |  | 194 |
| Net of Tax Amount | \$(48 | ) \$244 | \$44 |  | \$375 |

Note 5 - Earnings Per Share
There are no convertible securities which would affect the numerator in calculating basic and diluted earnings per share; therefore, the net income for the three months and nine months ended March 31, 2011 and 2010, respectively as presented on the Consolidated Statements of Income (unaudited), is used as the numerator.

The following table sets forth the composition of the weighted-average common shares (denominator) used in the basic and diluted earnings per share computation.

|  | Three months ended March 31, |  |  | Nine months ended March 31, <br> 2011 <br> 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted-average common shares outstanding | 3,641,018 |  | 3,641,018 |  | 3,641,018 |  | 3,641,018 |
| Average unearned ESOP shares | (59,737 | ) | (68,475 |  | (61,941 ) |  | (71,756 |
| Weighted-average common shares and common stock equivalents used to calculate basic and diluted earnings per share | 3,581,281 |  | 3,572,543 |  | 3,579,077 |  | 3,569,262 |
| Net Income | \$ 806,000 | \$ | 880,000 | \$ | 2,418,000 | \$ | 2,573,000 |
| Basic and diluted earnings per share | \$ 0.23 | \$ | 0.25 |  | 0.68 | \$ | 0.72 |

Note 6 - Securities
The amortized cost and approximate fair value of securities are summarized as follows (in thousands):

|  | March 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Fair <br> Value |
| Available For Sale: |  |  |  |  |
| Mutual funds | \$16 | \$- | \$- | \$16 |
| Private label collateralized mortgage obligations | 12,104 | 1,280 | (7 | ) 13,377 |
| Total available for sale | \$12,120 | \$1,280 | \$(7 | ) \$13,393 |
| Held to Maturity: |  |  |  |  |
| U.S. Government corporations |  |  |  |  |
| and agencies securities | \$32,588 | \$201 | \$(43 | ) $\$ 32,746$ |
| Mortgage-backed securities | 4,158 | 161 | (2) | ) 4,317 |
| U.S. agency collateralized mortgage obligations | 3,211 | 61 | - | 3,272 |
| Municipal bonds | 299 | 4 | - | 303 |
| Corporate bonds | 200 | 1 | (1 | ) 200 |
| Total held to maturity | \$40,456 | \$428 | \$(46 | ) $\$ 40,838$ |

Available For Sale:
Mutual funds
Private label collateralized mortgage obligations
Total available for sale
Held to Maturity:
U.S. Government corporations

| and agencies securities | $\$ 37,971$ | $\$ 387$ | $\$(3$ | $)$ |
| :--- | :---: | :---: | :---: | :---: |
| Mortgage-backed securities | 4,977 | 210 | - | 5,355 |
| U.S. agency collateralized mortgage obligations | 4,767 | 75 | - | 4,842 |
| Municipal bonds | 299 | 6 | - | 305 |
| Total held to maturity | $\$ 48,014$ | $\$ 678$ | $\$(3)$ | $\$ 48,689$ |

The Company recognized proceeds from sale of investment securities classified as available for sale and related gross gains of $\$ 2,282,000$ and $\$ 338,000$, for nine moths ended March 31, 2011. For the nine months ended March 31, 2010, the Company recognized proceeds from sale of investment securities classified as available for sale and related gross gains of $\$ 638,000$ and $\$ 70,000$, respectively. The Company also recognized proceeds from called investments classified as held to maturity and related gross gains of $\$ 112,000$ and $\$ 7,000$, respectively for the nine months ended March 31, 2010.

Note 6 - Securities (Continued)
The following table shows the Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position (in thousands):

Available For Sale:
Private labeled collateralized mortgage

| obligations | $\$ 470$ | $\$(7$ | $)$ | $\$-$ | $\$-$ | $\$ 470$ | $\$(7)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 470 | $(7$ | $)$ | - | - | 470 | $(7)$ |

Held to Maturity:
U.S. Government
$\left.\begin{array}{lllllllll}\quad \text { corporations and agencies } & 16,756 & (43 & ) & - & - & 16,756 & (43 & (2) \\ \text { securities }\end{array}\right)$

Available For Sale:
Private labeled collateralized
mortgage

| obligations | $\$ 1,517$ | $\$(37$ | $)$ | $\$ 552$ | $\$(20$ | $)$ | $\$ 2,069$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1,517 | $(37$ | $)$ | 552 | $(20$ | $)$ | 2,069 |

Held to Maturity:
U.S. Government corporations and agencies

| securities | 3,997 | $(3$ | $)$ | - | - | 3,997 | $(3$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,997 | $(3$ | $)$ | - | - | 3,997 | $(3)$ |
| Total Temporarily |  |  |  |  |  |  |  |
| Impaired securities | $\$ 5,514$ | $\$(40$ | $)$ | $\$ 552$ | $\$(20$ | $)$ | $\$ 6,066$ |

The amortized cost and fair value of securities, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because the securities may be called or prepaid with or without penalties (in
thousands).

Due in one year or less
Due after one year through five years
Due after five years through ten years
Due after ten years
Mortgage-backed securities
Collateralized mortgage obligations
Private label
U.S. agency

March 31, 2011

|  | Available for Sale |  |  |  | Held to Maturity |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized | Fair | Amortized | Fair |  |  |
|  | Cost | Value | Cost | Value |  |  |
| Due in one year or less | $\$-$ | $\$-$ | $\$-$ | $\$-$ |  |  |
| Due after one year through five years | - | - | 13,750 | 13,745 |  |  |
| Due after five years through ten years | - | - | 9,032 | 9,105 |  |  |
| Due after ten years | - | - | 10,305 | 10,398 |  |  |
| Mortgage-backed securities | - | - | 4,158 | 4,317 |  |  |
| Collateralized mortgage obligations |  |  |  |  |  |  |
| $\quad$ Private label | 12,104 | 13,377 | - | - |  |  |
| $\quad$ U.S. agency | - | - | 3,211 | 3,272 |  |  |
|  | $\$ 12,104$ | $\$ 13,377$ | $\$ 40,456$ | $\$ 40,838$ |  |  |

9

The Company evaluates its investment securities holdings for other-than-temporary impairment ("OTTI") on at least a quarterly basis. As part of this process, management considers its intent to sell each debt security and whether it is more likely than not the Company will be required to sell the security before its anticipated recovery. If either of these conditions is met, OTTI is recognized in earnings equal to the entire difference between the security's amortized cost basis and its fair value at the balance sheet date. For securities that meet neither of these conditions, management performs analysis to determine whether any of these securities are at risk for OTTI. To determine which individual securities are at risk for OTTI and should be quantitatively evaluated utilizing a detailed analysis, management uses indicators which consider various characteristics of each security including, but not limited to, the following: the credit rating; the duration and level of the unrealized loss; prepayment assumptions; and certain other collateral-related characteristics such as delinquency rates, the security's performance, and the severity of expected collateral losses.

There are 18 securities that are impaired at March 31, 2011, including 2 positions in private-label collateralized mortgage obligations. Based on its analysis, management has concluded that the securities portfolio has experienced unrealized losses and a decrease in fair value due to interest rate volatility, illiquidity in the marketplace, and credit deterioration in the U.S. mortgage markets. At this time, management believes that the Company will fully recover the cost of these securities, and the Company does not intend to sell these securities nor would the Company be required to sell the security before its anticipated recovery. Therefore, the decline is considered temporary.

## Note 7 - Loans Receivable

The composition of net loans receivable is as follows (dollars in thousands):

|  | $\begin{gathered} \text { March } 31, \\ 2011 \end{gathered}$ |  | June 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent |  | Amount | Percent |  |
| Residential real estate: |  |  |  |  |  |  |
| 1-4 family | \$ 149,423 | 60.33 | \% | \$145,231 | 61.25 | \% |
| Home equity and second mortgages | 30,574 | 12.35 |  | 24,511 | 10.34 |  |
| Construction -residential | 6,957 | 2.81 |  | 5,426 | 2.29 |  |
| Commercial real estate: |  |  |  |  |  |  |
| Multi-family (five or more) | 11,069 | 4.47 |  | 10,068 | 4.25 |  |
| Commercial non-residential | 41,610 | 16.80 |  | 44,209 | 18.65 |  |
| Land | 4,599 | 1.86 |  | 4,600 | 1.94 |  |
| Construction -commercial | 498 | 0.20 |  | 154 | 0.06 |  |
| Commericial | 1,842 | 0.74 |  | 2,233 | 0.94 |  |
| Consumer Loans | 1,089 | 0.44 |  | 668 | 0.28 |  |
| Total Loans | 247,661 | 100.00 | \% | 237,100 | 100.00 | \% |
| Loans in process | (4,677 |  |  | (3,357 |  |  |
| Unearned loan origination fees | (867 |  |  | (731 |  |  |
| Allowance for loan losses | (3,301 |  |  | (2,645 |  |  |
| Net Loans | \$238,816 |  |  | \$230,367 |  |  |

At March 31, 2011 and June 30, 2010, we had approximately $\$ 74.2$ million and $\$ 69.4$ million of loans on non-owner-occupied, one-to-four-family residences ("investor loans"), representing approximately $30.0 \%$ and $29.3 \%$ of total loans. This $\$ 74.2$ million of one- to four-family investor loans includes $\$ 70.3$ million of first mortgages; $\$ 745,000$ of second mortgages; and $\$ 3.1$ million of construction loans. At June 30, 2010, this $\$ 69.4$ million of one- to four-family investor loans includes, $\$ 65.4$ million of first mortgages; $\$ 725,000$ of second mortgages; and $\$ 3.3$ million
of construction loans.

10

## Allowance for Loan Losses

Management establishes the allowance for loan losses based upon its evaluation of the pertinent factors underlying the types and quality of loans in the portfolio. Commercial loans and commercial real estate loans are reviewed on a regular basis with a focus on larger loans along with loans which have experienced past payment or financial deficiencies. Larger commercial loans and commercial real estate loans which are 60 days or more past due are selected for impairment testing in accordance with Generally Accepted Accounting Principles (GAAP). These loans are analyzed to determine if they are "impaired", which means that it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. All loans that are delinquent 90 days and are placed on nonaccrual status are classified on an individual basis. Residential loans 60 days past due, which are still accruing interest are sometimes classified as substandard as per the Company's asset classification policy. The remaining loans are evaluated and classified as groups of loans with similar risk characteristics. The Company allocates allowances based on the factors described below, which conform to the Company's asset classification policy. In reviewing risk within the Bank's loan portfolio, management has determined there to be several different risk categories within the loan portfolio. The allowance for loan losses consists of amounts applicable to: (i) the residential construction portfolio; (ii) the commercial construction portfolio; (iii) the residential portfolio (iv) the commercial real estate portfolio; (vi) the multi-family loan portfolio (vii) the home equity and second mortgage portfolio (viii) the land loans portfolio (ix) the consumer loan portfolio (x) the commercial loan portfolio. Factors considered in this process included general loan terms, collateral, and availability of historical data to support the analysis. Historical loss percentages for each risk category are calculated and used as the basis for calculating allowance allocations. Certain qualitative factors are then added to the historical allocation percentage to get the adjusted factor to be applied to non classified loans. The following qualitative factors are analyzed:

| - | Levels of and trends in delinquencies and nonaccruals |
| :--- | :---: |
| - | Trends in volume and terms |
| - | Changes in lending policies and procedures |
| - | Economic trends |
| - | Concentrations of credit |
| - | Experience depth and ability of management |

The Company also maintains an unallocated allowance to account for any factors or conditions that may cause a potential loss but are not specifically addressed in the process described above. The Company analyzes its loan portfolio each quarter to determine the appropriateness of its allowance for loan losses.

## Loan Charge-off Policies

Consumer loans are generally fully or partially charged down to the fair value of collateral securing the asset when the loan is 180 days past due for open-end loans or 90 days past due for closed-end loans unless the loan is well secured and in the process of collection. All other loans are generally charged down to the net realizable value when the loan is 90 days past due.

## Troubled Debt Restructurings

In situations where, for economic or legal reasons related to a borrower's financial difficulties, management may grant a concession for other than an insignificant period of time to the borrower that would not otherwise be considered, the related loan is classified as a troubled debt restructuring (TDR). Management strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the
economic loss and to avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, management measures any impairment on the restructuring as noted above for impaired loans. In addition to the allowance for the pooled portfolios, management has developed a separate allowance for loans that are identified as impaired through a TDR. These loans are excluded from pooled loss forecasts and a separate reserve is provided under the accounting guidance for loan impairment. Consumer loans whose terms have been modified in a TDR are also individually analyzed for estimated impairment.

The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Company considers the allowance for loan losses of $\$ 3.3$ million adequate to cover loan losses inherent in the loan portfolio, at March 31, 2011. The following table presents by portfolio segment, the changes in the allowance for loan losses and the recorded investment in loans for the year ended March 31, 2011:

March 31, 2011
Residential Commercial
(Dollar amounts in thousands) Real Estate Real Estate Commercial Consumer Total

| Allowance for credit losses: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$1,787 | \$ 801 | \$47 | \$10 | \$2,645 |
| Charge-offs | - | 104 | - | - | 104 |
| Recoveries | - | - | - | - | - |
| Provision | 441 | 319 | - |  | 760 |
| Ending Balance | \$2,228 | \$ 1,016 | \$47 | \$10 | \$3,301 |
| Ending balance: individually evaluated for impairment | \$741 | \$ 546 | \$ - | \$- | \$1,287 |
| Ending balance: collectively evaluated for impairment | \$ 1,487 | \$ 470 | \$47 | \$10 | \$2,014 |
| Loan receivable: |  |  |  |  |  |
| Ending Balance | \$186,954 | \$ 57,776 | \$ 1,842 | \$1,089 | \$247,661 |
| Ending balance: individually evaluated for impairment | \$1,265 | \$ 9,043 | \$ - | \$- | \$ 10,308 |
| Ending balance: collectively evaluated for impairment | \$185,689 | \$ 48,733 | \$ 1,842 | \$ 1,089 | \$237,353 |

The following is a summary of the allowance for loan losses (in thousands).

| Provision for loan losses | 760 |  |
| :--- | :---: | :---: |
| Charge-offs | $(104)$ | 244 |
| Recoveries | - | $(24)$ |
| Balance, ending | $\$ 3,301$ | $\$$ |

Credit Quality Information
The following table represents credit exposures by internally assigned grades for the nine months ended March 31, 2011, respectively. The grading analysis estimates the capability of the borrower to repay
the contractual obligations of the loan agreements as scheduled or at all. The Company's internal credit risk grading system is based on experiences with similarly graded loans.

The Company's internally assigned grades are as follows:
Pass - loans which are protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral.

Special Mention - loans where a potential weakness or risk exists, which could cause a more serious problem if not corrected.
Substandard - loans that have a well-defined weakness based on objective evidence and are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful - loans classified as doubtful have all the weaknesses inherent in a substandard asset. In addition, these weaknesses make collection or liquidation in full highly questionable and improbable, based on existing circumstances.

Loss - loans classified as a loss are considered uncollectible, or of such value that continuance as an asset is not warranted.

March 31, 2011

|  | Commercial Real Estate |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollar amounts in thousands) | Multi-family | Non-residential | Land | Construction | Commercial | Total |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Pass | $\$ 6,219$ | $\$ 40,418$ | $\$ 1,598$ | $\$ 498$ | $\$ 1,842$ | $\$ 50,575$ |
| Special Mention | - | - | 3,001 | - | - | 3,001 |
| Substandard | 4,850 | 1,192 | - | - | - | 6,042 |
| Doubtful | - | - | - | - | - | - |
| Loss | - | - | - | - | - | - |
| Ending Balance | $\$ 11,069$ | $\$ 41,610$ | $\$ 4,599$ | $\$ 498$ | $\$ 1,842$ | $\$ 59,618$ |


|  | Residential Real Estate <br> Home <br>  <br> Second <br> Mtgs |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Performing | $1-4$ family | Construction | Consumer | Total |  |  |
| Non-performing | $\$ 146,866$ | $\$ 30,419$ | $\$ 6,957$ | $\$ 1,089$ | $\$ 185,331$ |  |
|  | 2,557 | 155 | - | - | 2,712 |  |
|  | $\$ 149,423$ | $\$ 30,574$ | $\$ 6,957$ | $\$ 1,089$ | $\$ 188,043$ |  |

13

Age Analysis of Past Due Financing Receivables by Class
Following is a table which includes an aging analysis of the recorded investment of past due loans as of March 31, 2011.

Age Analysis of Past Due Loans
As of March 31, 2011

| (Dollar amounts in thousands) |  | 60-89 |  |  |  |  | Recorded | Recorded Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Investment | > |
|  | 30-59 |  |  |  |  | Total |  | 90 Days |
|  | Days |  | Days | $\begin{gathered} 90 \text { Days } \\ \text { Or } \end{gathered}$ | Past |  | Loans | Loans on | and |
|  | Past Due | Past Due | Greater | Due | Current | Receivable | Non-Accrual | Accruing |
| Residential real estate: |  |  |  |  |  |  |  |  |
| 1-4 Family | \$1,815 | \$768 | \$2,557 | \$5,140 | \$ 144,283 | \$ 149,423 | \$ 2,557 | \$ - |
| Home equity | 46 | 48 | 155 | \$249 | 30,325 | 30,574 | 155 | - |
| Construction residential | - | - | - | - | 6,957 | 6,957 | - | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |
| Multi Family |  |  |  |  |  |  |  |  |
| Residential | 916 | 717 | - | 1,633 | 9,436 | 11,069 | - | - |
| Commercial |  |  |  |  |  |  |  |  |
| non-residential | - | - | 265 | 265 | 41,345 | 41,610 | 265 | - |
| Land | - | - | - | - | 4,599 | 4,599 | - | - |
| Commercial |  |  |  |  |  |  |  |  |
| Construction | - | - | - | - | 498 | 498 | - | - |
| Commercial | - | - | - | - | 1,842 | 1,842 | - | - |
| Consumer | - | - | - | - | 1,089 | 1,089 | - | - |
| Total | \$2,777 | \$1,533 | \$2,977 | \$7,287 | \$240,374 | \$ 247,661 | \$ 2,977 | \$ - |

Management considers commercial loans and commercial real estate loans which are 90 days or more past due to be impaired. Larger commercial loans and commercial real estate loans which are 60 days or more past due are selected for impairment testing in accordance with GAAP. These loans are analyzed to determine if it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. If management determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance.

The following table includes the recorded investment and unpaid principal balances for impaired financing receivables with the associated allowance amount, if applicable.

31-Mar-11
(Dollar amounts in thousands)

|  | Unpaid |  | Average |
| :---: | :---: | :---: | :---: |
| Recorded | Principal | Related | Recorded |
| Investment | Balance | Allowance | Investment |

With no related allowance recorded:
1-4 Family
Residential construction
Multi-family
Commercial non-residential
Land
With an allowance recorded:

| 1-4 Family | $\$ 1,265$ | $\$ 1,265$ | $\$ 741$ | $\$ 1,229$ |
| :--- | :---: | :---: | :---: | :---: |
| Residential construction | - | - | - | - |
| Multi-family | 4,850 | 4,850 | 187 | 4,881 |
| Commercial non-residential | 1,192 | 1,192 | 59 | 1,202 |
| Land | 3,001 | 3,001 | 300 | 3,001 |
|  |  |  |  |  |
| Total: | $\$ 1,265$ | $\$ 1,265$ | $\$ 741$ | $\$ 1,229$ |
| 1-4 Family | - | - | - | - |
| Residential construction | 4,850 | 4,850 | 187 | 4,881 |
| Multi-family | 1,192 | 1,192 | 59 | 1,202 |
| Commercial non-residential | 3,001 | 3,001 | 300 | 3,001 |

The $\$ 3$ million land loan was originated on September 29, 2003 to an investment group borrower. We subsequently had the property reappraised as of September 30, 2004 showing an "as is" value of $\$ 3,650,000$. The original borrower had serious financial difficulties and failed to complete the sale of the property which was anticipated at the inception of the loan. Later, an additional investor became interested in acquiring an ownership interest in the property and began making monthly interest payments to the bank, which he has continued to do for many years now. This additional investor spent a great deal of personal funds in resolving liens, making payments and acquiring property development approvals. In 2008, this new investor solely acquired the property through foreclosure. The amount of his judgment was $\$ 7.2$ million. He acquired the property subject to our first lien as well as three other liens totaling $\$ 1.2$ million. In April 2008, due to the efforts of the investor, the security property was exempted by the New Jersey Department of Environmental Protection from the Bay Island rule. Such exemptions are rarely given, and as a result, in management's opinion, the value of the property was greatly enhanced. Because this new investor has paid us many hundreds of thousands of interest in keeping monthly interest payments current and because of the enormity of his investment in the property, we have concluded that the loan is not exclusively dependent on the original appraised value of the collateral and that the value of the property can reasonably be expected to be much greater than the balance of our loan. We did not order a newer appraisal than the one dated September 30, 2004.

Note 8 - Recent Accounting Pronouncements
In July 2010, FASB issued ASU No. 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. ASU 2010-20 is intended to provide additional information to assist financial statement users in assessing an entity's credit risk exposures and evaluating
the adequacy of its allowance for credit losses. The disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The amendments in ASU 2010-20 encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. However, an entity should provide comparative disclosures for those reporting periods ending after initial adoption. The Company is currently evaluating the impact the adoption of this guidance will have on the Company's financial position or results of operations.

In September, 2010, the FASB issued ASU 2010-25, Plan Accounting - Defined Contribution Pension Plans. The amendments in this ASU require that participant loans be classified as notes receivable from participants, which are segregated from plan investments and measured at their unpaid principal balance plus any accrued but unpaid interest. The amendments in this update are effective for fiscal years ending after December 15, 2010 and are not expected to have a significant impact on the Company's financial statements.

In April 2011, the FASB issued ASU 2011-02, Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring. The amendments in this Update provide additional guidance or clarification to help creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The amendments in this Update are effective for the first interim or annual reporting period beginning on or after June 15,2011 , and should be applied retrospectively to the beginning annual period of adoption. As a result of applying these amendments, an entity may identify receivables that are newly considered impaired. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company is currently evaluating the impact the adoption of the standard will have on the Company's financial position or results of operations.

Note 9: Fair Value Measurements
The Company presents enhanced disclosures about assets and liabilities carried at fair value. U. S. generally accepted accounting standards establishes a hierarchal disclosure framework associated with the level of pricing observability utilized in measuring assets and liabilities at fair value. The three broad levels of hierarchy are as follows:

Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.
Level Pricing inputs are other than quoted prices in active markets, which are either II: directly or indirectly observable as of the reported date. The nature of these assets and liabilities include items for which quoted prices are available but traded less frequently, and items that are fair valued using other financial instruments, the parameters of which can be directly observed.
Level Assets and liabilities that have little to no pricing observability as of the reported III: date. These items do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

The following table presents the assets reported on the consolidated balance sheets at their fair value, by level within the fair value hierarchy. No liabilities are carried at fair value. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

|  | March 31, 2011 |  |  |
| :--- | :---: | :---: | :---: |
| Level I | Level II | Level III | Total |
|  |  |  |  |
| $\$ 16$ | $\$-$ | $\$-$ | $\$ 16$ |
|  |  |  |  |
| - | 13,377 | - | 13,377 |
| $\$ 16$ | $\$ 13,377$ | $\$-$ | $\$ 13,393$ |
|  | June 30, 2010 |  |  |
| Level I | Level II | Level III | Total |
|  |  |  |  |
| $\$ 13$ | $\$-$ | $\$-$ | $\$ 13$ |
|  |  |  |  |
|  | 16,434 | - | 16,434 |
| $\$ 13$ | $\$ 16,434$ | $\$-$ | $\$ 16,447$ |

Assets and Liabilities Measured on a Non-Recurring Basis
Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. Generally, nonrecurring valuation is the result of the application of other accounting pronouncements which require assets and liabilities to be assessed for impairment or recorded at the lower of cost or fair value.

Impaired loans are generally measured for impairment using the fair value of the collateral supporting the loan. Evaluating impaired loan collateral is based on level 3 inputs utilizing outside appraisals adjusted by management for sales costs and other assumptions regarding market conditions to arrive at fair value. At March 31, 2011, impaired loans with a carrying value of $\$ 10,308,000$ were reduced by specific valuation allowance totaling $\$ 1,287,000$ resulting in a net fair value of $\$ 9,021,000$. At June 30, 2010, impaired loans with a carrying value of $\$ 7,801,000$ were reduced by specific valuation allowance totaling $\$ 983,000$ resulting in a net fair value of $\$ 6,818,000$, based on Level 3 inputs.

Other real estate owned (OREO) is measured at fair value, based on appraisals less cost to sell at the date of foreclosure. Valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value, less cost to sell. Income and expenses from operations and changes in valuation allowance are included in the net expenses from OREO.

Assets measured at fair value on a non-recurring basis are summarized (in thousands):
March 31, 2011
Level I Level II Level III Total
Assets:

| Impaired loans | $\$-$ | $\$-$ | $\$ 9,021$ | $\$ 9,021$ |
| :--- | :---: | :---: | :---: | :---: |
| Other real estate owned | - | - | 449 | 449 |
|  | $\$-$ | $\$-$ | $\$ 9,470$ | $\$ 9,470$ |

June 30, 2010
Level I Level II Level III Total

Assets:

| Impaired loans | $\$-$ | $\$-$ | $\$ 6,818$ | $\$ 6,818$ |
| :--- | :---: | :---: | :---: | :---: |
| Other real estate owned | - | - | 233 | 233 |
|  | $\$-$ | $\$-$ | $\$ 7,051$ | $\$ 7,051$ |

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been reevaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

The following information should not be interpreted as an estimate of the fair value of the entire Company, since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments.

Cash and Due from Banks and Interest Bearing Time Deposits
The carrying amounts of cash and due from banks and interest bearing time deposits approximate their fair value.
Securities Available for Sale and Held to Maturity
The fair value of investment and mortgage-backed securities is equal to the available quoted market price. If no quoted market price is available, fair value is estimated using the quoted market price for similar securities.

Loans Receivable, net
For variable-rate loans that reprice frequently and which entail no significant changes in credit risk, fair values are based on carrying values. The fair values of fixed rate loans are estimated using discounted cash flow analyses at market interest rates currently offered for loans with similar terms to borrowers of similar credit quality.

## Federal Home Loan Bank Stock

The carrying amount of Federal Home Loan Bank stock approximates fair value.
Accrued Interest Receivable and Payable
The carrying amount of accrued interest receivable and payable approximates fair value.

## Deposits

Fair values for non-interest bearing demand deposits, now accounts, savings accounts, and certain money market deposits are, by definition, equal to the amount payable on demand at the reporting date. Fair values of fixed-maturity certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered on similar instruments with similar maturities.

## Advances from Federal Home Loan Bank

Fair value of advances from Federal Home Loan Bank is estimated using discounted cash flow analyses, based on rates currently available to the Company for advances from Federal Home Loan Bank with similar terms and remaining maturities.

The estimated fair values of the Company's financial instruments were as follows (in thousands):

|  | March 31, 2011 |  | June 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying | Fair | Carrying | Fair |
|  | Amount | Value | Amount | Value |
| Financial assets: |  |  |  |  |
| Cash and amounts due from banks | \$14,898 | \$14,898 | \$19,628 | \$19,628 |
| Interest-bearing time deposits | 982 | 982 | 779 | 779 |
| Securities available for sale | 13,393 | 13,393 | 16,447 | 16,447 |
| Securities held to maturity | 40,456 | 40,838 | 48,014 | 48,689 |
| Loans receivable, net | 238,816 | 250,649 | 230,367 | 244,808 |
| Federal Home Loan Bank stock | 4,639 | 4,639 | 4,974 | 4,974 |
| Accrued Interest receivable: |  |  |  |  |
| Loans receivable | 1,173 | 1,173 | 1,075 | 1,075 |
| Investment securities | 157 | 157 | 184 | 184 |
| Mortgage-backed securities | 61 | 61 | 82 | 82 |
| Financial liabilities: |  |  |  |  |
| Non-interest bearing demand deposits | 1,929 | 1,929 | 2,341 | 2,341 |
| NOW accounts | 15,584 | 15,584 | 15,584 | 15,584 |
| Money market accounts | 42,967 | 42,967 | 43,896 | 43,896 |
| Savings and club accounts | 15,832 | 15,832 | 14,437 | 14,437 |
| Certificates of deposit | 100,465 | 103,143 | 105,023 | 108,082 |
| Advances from Federal Home |  |  |  |  |
| Loan Bank | 85,500 | 92,418 | 89,000 | 96,401 |
| Accrued interest payable | 253 | 253 | 321 | 321 |
| Off-balance sheet financial instruments | - | - | - | - |

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Throughout this Form 10-Q, the terms "we", "us" or "our" refer to William Penn Bancorp, Inc. or William Penn Bank, FSB, or both, as the context indicates. We also refer to William Penn Bank, FSB as "the Bank" and to William Penn Bancorp, Inc. as "the Registrant" or "the Company."

Forward-Looking Statements
This Form 10-Q contains forward-looking statements, which can be identified by the use of words such as "believes," "expects," "anticipates," "estimates" or similar expressions. Forward-looking statements include:

- statements of our goals, intentions and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;
- statements regarding the quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by the forward-looking statements due to, among others, the following factors:

- general economic conditions, either nationally or in our market area, that are worse than expected;
changes in the interest rate environment that reduce our interest margins or reduce the fair value of financial instruments;
our ability to enter into new markets and/or expand product offerings successfully and take advantage of growth opportunities;
- increased competitive pressures among financial services companies;
- changes in consumer spending, borrowing and savings habits;
- legislative or regulatory changes that adversely affect our business;
- our ability to successfully manage our growth; and
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board or the Public Company Accounting Oversight Board.

Any of the forward-looking statements that we make in this Form 10-Q and in other public statements we make may turn out to be wrong because of inaccurate assumptions we might make, because of the factors illustrated above or because of other factors that we cannot foresee. Consequently, no forward-looking statement can be guaranteed.

## Overview

This discussion and analysis reflects the Company's consolidated financial statements and other relevant statistical data and is intended to enhance your understanding of our financial condition and results of operations. You should read the information in this section in conjunction with the Company's unaudited consolidated financial statements and accompanying notes thereto included in this Form 10-Q.

Our primary business is attracting retail deposits from the general public and using those deposits, together with funds generated from operations, principal repayments on securities and loans, and borrowed funds, for our lending and investing activities. Our results of operations depend mainly on our net interest income, which is the difference between the interest income earned on our loan and investment portfolios and interest expense paid on our deposits and borrowed funds. Net interest income is a function of the average balances of loans and investments versus deposits and borrowed funds outstanding in any one period and the yields earned on those loans and investments and the cost of those deposits and borrowed funds.

## Anticipated Increase in Operating Expenses

Noninterest expense in the future will be impacted by our plan to expand our branch network. Construction was completed in March on our new branch in Levittown. The branch opened for business

## Edgar Filing: WILLIAM PENN BANCORP INC - Form 10-Q

on April 25, 2011. We also anticipate additional branch expansion over the next five years. This will lead to higher compensation and benefits expenses going forward as the result of our plans to hire additional personnel and expand the size of our lending department.

The Bank's deposits are insured to applicable limits by the FDIC. The maximum deposit insurance amount has been permanently increased from $\$ 100,000$ to $\$ 250,000$ by the Dodd-Frank Act. On October 13, 2008, the FDIC established a Temporary Liquidity Guarantee Program under which the FDIC fully guarantees all non-interest-bearing transaction accounts until December 31, 2009 (the "Transaction Account Guarantee Program") and all senior unsecured debt of insured depository institutions or their qualified holding companies issued between October 14, 2008 and June 30, 2010, with the FDIC's guarantee expiring by June 30, 2012 (the "Debt Guarantee Program"). Senior unsecured debt would include federal funds purchased and certificates of deposit standing to the credit of the bank. After November 12, 2008, institutions that did not opt out of the Programs by December 5, 2008 were assessed at the rate of ten basis points for transaction account balances in excess of $\$ 250,000$ and at a rate between 50 and 100 basis points of the amount of debt issued. In May, 2010, the Debt Guarantee Program issue end date and the guarantee expiration date were both extended, to October 31, 2010 and December 31, 2012, respectively. Participating holding companies that have not issued FDIC-guaranteed debt prior to April 1, 2010 must apply to remain in the Debt Guarantee Program. Participating institutions will be subject to surcharges for debt issued after that date. Effective October 1, 2010, the Transaction Account Guarantee Program was extended until December 31, 2010, with an assessment of between 15 and 25 basis points after January 1, 2010. The Company and the Bank did not opt out of the Debt Guarantee Program but did not issue any debt thereunder. The Bank did not opt out of the original Transaction Account Guarantee Program or its extension. The Dodd-Frank Act has extended unlimited deposit insurance to non-interest-bearing transaction accounts until December 31, 2013.

The FDIC has adopted a risk-based premium system that provides for quarterly assessments based on an insured institution's ranking in one of four risk categories based on their examination ratings and capital ratios. Well-capitalized institutions with the CAMELS ratings of 1 or 2 are grouped in Risk Category I and, until 2010, were assessed for deposit insurance at an annual rate of between five and seven basis points with the assessment rate for an individual institution determined according to a formula based on a weighted average of the institution's individual CAMELS component ratings plus either five financial ratios or the average ratings of its long-term debt. Institutions in Risk Categories II, III and IV were assessed at annual rates of 10,28 and 43 basis points, respectively.

Pursuant to the Federal Deposit Insurance Reform Act of 2005 (the "Reform Act"), the FDIC is authorized to set the reserve ratio for the Deposit Insurance Fund annually at between $1.15 \%$ and $1.5 \%$ of estimated insured deposits. Due to recent bank failures, the FDIC determined that the reserve ratio was $1.01 \%$ as of June 30,2008 . In accordance with the Reform Act, as amended by the Helping Families Save Their Home Act of 2010, the FDIC established and implemented a plan to restore the reserve ratio to $1.15 \%$ within eight years. For the quarter beginning January 1, 2010, the FDIC raised the base annual assessment rate for institutions in Risk Category I to between 12 and 14 basis points while the base annual assessment rates for institutions in Risk Categories II, III and IV were increased to 17, 35 and 50 basis points, respectively. For the quarter beginning April 1, 2010 the FDIC set the base annual assessment rate for institutions in Risk Category I to between 12 and 16 basis points and the base annual assessment rates for institutions in Risk Categories II, III and IV at 22, 32 and 45 basis points, respectively. An institution's assessment rate could be lowered by as much as five basis points based on the ratio of its long-term unsecured debt to deposits or, for smaller institutions based on the ratio of certain amounts of Tier 1 capital to adjusted assets. The assessment rate may be adjusted for Risk Category I institutions that have a high level of brokered deposits and have experienced higher levels of asset growth (other than through acquisitions) and could be increased by as much as ten basis points for institutions in Risk Categories II, III and IV whose ratio of brokered deposits to deposits exceeds $10 \%$. Reciprocal deposit arrangements like CDARS® were treated as brokered deposits for Risk Category II,

III and IV institutions but not for institutions in Risk Category I. An institution's base assessment rate would also be increased if an institution's ratio of secured liabilities (including FHLB advances and repurchase agreements) to deposits exceeds $25 \%$. The maximum adjustment for secured liabilities for institutions in Risk Categories I, II, III and IV would be $8,11,16$ and 22.5 basis points, respectively, provided that the adjustment may not increase an institution's base assessment rate by more than $50 \%$.

The FDIC imposed a special assessment equal to five basis points of assets less Tier 1 capital as of June 30, 2010, payable on September 30, 2010, and reserved the right to impose additional special assessments. In November, 2010, instead of imposing additional special assessments, the FDIC amended the assessment regulations to require all insured depository institutions to prepay their estimated risk-based assessments for the fourth quarter of 2010, and for all of 2010, 2011 and 2012 on December 30, 2010. For purposes of estimating the future assessments, each institution's base assessment rate in effect on September 30, 2010 was used, assuming a 5\% annual growth rate in the assessment base and a 3 basis point increase in the assessment rate in 2011 and 2012. The prepaid assessment will be applied against actual quarterly assessments until exhausted. Any funds remaining after June 30, 2013 will be returned to the institution. Requiring this prepaid assessment does not preclude the FDIC from changing assessment rates or from further revising the risk-based assessment system.

The Dodd-Frank Act requires the FDIC to increase the reserve ratio of the Deposit Insurance Fund from $1.15 \%$ to $1.35 \%$ of insured deposits by September 30, 2020 and eliminates the requirement that the FDIC pay dividends to insured depository institutions when the reserve ratio exceeds certain thresholds. The Dodd-Frank Act also broadens the base for FDIC insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution. In setting the assessments necessary to meet the minimum reserve ratio, the FDIC must offset the effect on depository institutions with total consolidated assets of less than $\$ 10.0$ billion. The FDIC has adopted a new restoration plan reflecting the new statutory requirements. Under the revised restoration plan, the DIF reserve ratio will reach $1.35 \%$ by September 30, 2020. Because of lower projected losses, the FDIC has determined that the reserve ratio will reach $1.15 \%$ by the fourth quarter of 2018 without a 3 basis point increase in assessment rates and the FDIC has determined to forgo such increase. The FDIC has indicated that it will pursue further rulemaking in 2011 regarding the method that will be used to reach $1.35 \%$ by September 30, 2020 and offset the effect on insured depository institutions with total consolidated assets of less than $\$ 10.0$ billion as required by the Dodd-Frank Act.

## Critical Accounting Policies

Our accounting policies are integral to understanding the results reported and our significant policies are described in Note 2 to our consolidated financial statements included in the William Penn Bancorp, Inc. 2010 Annual Report on Form $10-\mathrm{K}$. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the consolidated balance sheets and statements of income for the periods then ended. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, the valuation allowance for deferred tax assets and other-than-temporary impairment of securities.

Allowance for Loan Losses. The allowance for loan losses is maintained by management at a level which represents their evaluation of known and inherent losses in the loan portfolio at the consolidated balance sheet date that are both probable and reasonable to estimate. Management's periodic evaluation of the adequacy of the allowance is based on the Bank's past loan loss experience, known and inherent losses in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions, and other relevant factors. This evaluation is inherently subjective as it requires material
estimates that may be susceptible to significant change, including the amounts and timing of future cash flows expected to be received on impaired loans.

The allowance consists of specific and general components. The specific component relates to loans that are classified as doubtful, substandard, or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers nonclassified loans and is based on historical loss experience adjusted for qualitative factors.

Although specific and general loan loss allowances are established in accordance with management's best estimate, actual losses are dependent upon future events and, as such, further provisions for loan losses may be necessary. For example, our evaluation of the allowance includes consideration of current economic conditions, and a change in economic conditions could reduce the ability of our borrowers to make timely repayments of their loans. This could result in increased delinquencies and increased non-performing loans, and thus a need to make increased provisions to the allowance for loan losses, which would require us to record a charge against income during the period the provision is made, resulting in a reduction of our earnings. A change in economic conditions could also adversely affect the value of the properties collateralizing our real estate loans, resulting in increased charge-offs against the allowance and reduced recoveries of loans previously charged-off, and thus a need to make increased provisions to the allowance for loan losses. Furthermore, a change in the composition of our loan portfolio or growth of our loan portfolio could result in the need for additional provisions.

Deferred Income Taxes. We use the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. If current available information raises doubt as to the realization of the deferred tax assets, a valuation allowance is established. We consider the determination of this valuation allowance to be a critical accounting policy because of the need to exercise significant judgment in evaluating the amount and timing of recognition of deferred tax liabilities and assets, including projections of future taxable income. These judgments and estimates are reviewed on a continual basis as regulatory and business factors change. A valuation allowance for deferred tax assets may be required if the amount of taxes recoverable through loss carryback declines, or if we project lower levels of future taxable income. Such a valuation allowance would be established through a charge to income tax expense which would adversely affect our operating results.

Other-than-Temporary Investment Security Impairment. Securities are evaluated periodically to determine whether a decline in their value is other-than-temporary. Management utilizes criteria such as the magnitude and duration of the decline, in addition to the reasons underlying the decline, to determine whether the loss in value is other-than-temporary. The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized.

Comparison of Financial Condition at March 31, 2011 and June 30, 2010
Our total assets decreased by $\$ 5.2$ million to $\$ 321.2$ million at March 31, 2011 from $\$ 326.4$ million at June 30, 2010, primarily due to a $\$ 10.6$ million decrease in securities. There was a decrease of
$\$ 7.5$ million in securities held-to-maturity to $\$ 40.5$ million at March 31, 2011 from $\$ 48.0$ million at June 30, 2010. The decrease in held-to-maturity securities was mainly due to maturities, calls and paydown of US Government and agency securities. Available for sale securities decreased by $\$ 3.1$ million to $\$ 13.4$ million compared to $\$ 16.4$ million at June 30, 2010. This decrease was mainly due to the sale of 3 securities. These decreases were partially offset by an $\$ 8.4$ million increase in net loans receivable to $\$ 238.8$ million at March 31, 2011 from $\$ 230.4$ million at June 30, 2010. The growth in the loan portfolio was mainly due to an increase in home equity lines of credit by $\$ 6.1$ million to $\$ 30.6$ million at March 31, 2011 as compared to $\$ 24.5$ million at June 30, 2010. There was also an increase of $\$ 4.2$ million in one-to-four family residential loans to $\$ 149.4$ million at March 31, 2011 from $\$ 145.2$ million at June 30, 2010. Multi-family and construction residential loans also grew by $\$ 1.0$ million and $\$ 1.5$ million to $\$ 11.1$ million and $\$ 7.0$ million at March 31, 2011 from $\$ 10.1$ million and $\$ 5.4$ million at June 30, 2010, respectively. Non-residential loans decreased by $\$ 3.0$ million to $\$ 41.6$ million at March 31, 2011 from $\$ 44.2$ million at June 30, 2010. Premises and equipment increased by $\$ 1.2$ million to $\$ 3.4$ million at March 31,2011 as compared to $\$ 2.2$ million at June 30,2010 , due to the $\$ 1.1$ million construction cost of new branch site. Cash and cash equivalents decreased by $\$ 4.7$ million to $\$ 14.9$ million at March 31, 2011 from $\$ 19.6$ million at June 30, 2010. There were very nominal changes in other categories.

Deposits decreased by $\$ 4.5$ million to $\$ 176.8$ million at March 31, 2011 from $\$ 181.3$ million at June 30, 2010. Advances from the FHLB decreased by $\$ 3.5$ million to $\$ 85.5$ million at March 31, 2011, from $\$ 89.0$ million at June 30,2010 . One borrowing with a high interest rate of $6.54 \%$ matured, resulting in a decrease in the average cost of borrowings. Accrued interest payable and other liabilities increased slightly to $\$ 3.0$ million at March 31, 2011 from $\$ 2.8$ million at June 30, 2010.

Stockholders' equity grew by $\$ 2.6$ million to $\$ 53.8$ million at March 31, 2011, from $\$ 51.2$ million at June 30, 2010. The increase was primarily the result of the Company's net income of $\$ 2.4$ million for the nine months ended March 31,2011 and a $\$ 44,000$ increase in accumulated other comprehensive income relating to unrealized gains on the available-for-sale securities portfolio.

Comparison of Operating Results for the Three and Nine Months Ended March 31, 2011 and 2010
General. Net income for the three months ended March 31, 2011 was $\$ 806,000$ ( $\$ 0.23$ per share) compared to a net income of $\$ 880,000$ ( $\$ 0.25$ per share) for the same period ending March 31, 2010. Net income for the nine months ended March 31, 2011 was $\$ 2.4$ million ( $\$ 0.68$ per share) compared to a net income of $\$ 2.6$ million ( $\$ 0.72$ per share) for the same period ending March 31, 2010. The decrease in net income for both periods reflects increases in the provision for loan losses and other expenses.

Interest Income. Total interest income declined $\$ 195,000$ for the three months ended March 31, 2011 to $\$ 3.8$ million compared to $\$ 4.0$ million for the same period ending March 31, 2010. The decrease was primarily due to a decrease in interest income from securities. Interest income from securities declined by $\$ 183,000$ from $\$ 528,000$ for the three months ended March 31, 2010 to $\$ 345,000$ for the three month period ended March 31, 2011. The average balance of securities went down by $\$ 6.8$ million, to $\$ 50.3$ million for the three months ended March 31, 2011 from $\$ 57.1$ million for the three months ended March 31, 2010. The average yield declined 93 basis points, decreasing the interest income on securities. Interest income from loans receivable for the three months ended March 31, 2011 and 2010 was $\$ 3.4$ million for both periods. Average loan balances increased from $\$ 231.2$ million for the three months ended March 31, 2010 to $\$ 241.5$ million for the three months ended March 31, 2011. Even though the average balance of loans receivable increased by $\$ 10.3$ million, the average yield declined by 26 basis points, resulting in the interest income on loans receivable to be virtually the same for the two periods. The average balance of other interest earning assets decreased to $\$ 24.3$ million for the three months ended March 31, 2011 from $\$ 27.1$ million for the three months ended March 31, 2010.

The average yield on interest earning assets also declined 9 basis points resulting in a decrease in interest income from other interest earning assets.

Total interest income declined $\$ 695,000$ for the nine months ended March 31, 2011 to $\$ 11.4$ million compared to $\$ 12.1$ million for the same period ending March 31, 2010. The decrease was primarily due to a decrease in interest income from securities. Interest income from securities declined by $\$ 664,000$ from $\$ 1.8$ million for the nine months ended March 31, 2010 to $\$ 1.1$ million for the nine month period ended March 31, 2011. The average balance of securities went down by $\$ 3.9$ million to $\$ 54.8$ million for the nine months ended March 31, 2011 from $\$ 58.7$ million for the same period ended March 31, 2010. The average yield declined 131 basis points, decreasing the interest income on securities. Interest income from loans receivable for the nine months ended March 31, 2011 and 2010 remained virtually the same. Even though the average balance of loans receivable increased by $\$ 11.2$ million, the average yield declined by 29 basis points, resulting in approximately the same interest income for the two periods. The average balance of other interest earning assets increased to $\$ 23.0$ million for the nine months ended March 31, 2011 compared to $\$ 22.3$ million for the same period ended March 31, 2010. The average yield on interest earning assets declined 18 basis points resulting in a decrease in interest income from other interest earning assets despite the increase in average balance.

Interest Expense. Total interest expense decreased $\$ 332,000$ to $\$ 1.4$ million for the three months ended March 31, 2011 as compared to $\$ 1.7$ million for the same period in 2010. The decrease resulted from a decrease in interest expense on deposits to $\$ 567,000$ for the three months ended March 31, 2011 from $\$ 756,000$ for the same period in 2010. The average balance of interest bearing deposits increased to $\$ 175.6$ million for the three months ended March 31,2011 compared to $\$ 173.9$ million for the same period ended March 31, 2010, however due to the low interest rate environment; there was a 45 basis point decrease in the average cost of the deposits resulting in a decline in interest expense. The average balance of certificate of deposits went down by $\$ 888,000$ to $\$ 102.5$ million at March 31,2011 from $\$ 103.4$ million at March 31, 2010, the average cost declined 46 basis points. The average balance of savings and club accounts went up to $\$ 15.3$ million from $\$ 13.8$ million for three months ended March 31, 2011 and 2010, respectively. However, the decline in average cost of 47 basis points resulted in a decline in interest expense on savings and club accounts. Interest expense on borrowings decreased by $\$ 143,000$ to $\$ 787,000$ for the three months ended March 31, 2011 from $\$ 930,000$ for the same period ending March 31, 2010 due to a 39 basis point decrease in the average cost and also a decrease in the average balance of Federal Home Loan Bank ("FHLB") advances to $\$ 85.5$ million for the three months ended March 31, 2011 from $\$ 91.5$ million for the same period ended March 31, 2010.

Total interest expense decreased $\$ 1.0$ million to $\$ 4.3$ million for the nine months ended March 31, 2011 as compared to $\$ 5.3$ million for the same period in 2010. The decrease resulted from a decrease in interest expense on deposits to $\$ 1.9$ million for the nine months ended March 31, 2011 from $\$ 2.4$ million for the same period in 2010. The average balance of interest bearing deposits went up to $\$ 176.8$ million for the nine months ended March 31, 2011 as compared to $\$ 169.2$ million for the same period ended March 31, 2010. However due to the low interest rate environment; there was a 50 basis point decrease in the average cost of the deposits resulting in a decline in interest expense. The decline in interest expense on deposits was mainly due to certificate of deposits and money market categories. Average balance of certificate of deposits increased to $\$ 103.7$ million at March 31, 2011 from $\$ 100.4$ million at March 31, 2010, though the average balance increased, the average cost declined 53 basis points. Money Market deposits grew by $\$ 1.7$ million to $\$ 42.7$ million at March 31, 2011 from $\$ 41.0$ million at March 31, 2010, however the average cost declined 49 basis points. Interest expense on borrowings decreased by $\$ 468,000$ to $\$ 2.4$ million for the nine months ended March 31, 2011 from $\$ 2.9$ million for the same period ending March 31, 2010 due to a 53 basis point decrease in the average cost and also a decrease in the average balance of FHLB to $\$ 86.0$ million for the nine months ended March 31,

2011 from $\$ 89.9$ million for the same period ended March 31, 2010. One borrowing with a high interest rate of $6.54 \%$ matured, resulting in the decreased average cost of borrowings.

Net Interest Income. Our interest rate spread and net interest margin for the three months ended March 31, 2011, were $2.69 \%$ and $3.05 \%$, respectively, compared to $2.48 \%$ and $2.89 \%$, respectively, for the three months ended March 31, 2010. Though the average balance of the interest earning assets increased to $\$ 316.1$ million for the three months ended March 31, 2011 from $\$ 315.4$ million for the same period ended March 31, 2010 the average yield declined 25 basis points. Average interest-bearing liabilities were $\$ 261.1$ million and $\$ 265.4$ million for the three months ended March 31, 2011 and 2010, respectively. Average cost of interest bearing liabilities declined 47 basis points, resulting in a 21 basis point increase in the interest rate spread. There was also a 16 basis point increase in our net interest margin for the three months ended March 31, 2011, resulting in the slight increase in net interest income for three months ended March 31, 2011. The ratio of average interest-bearing assets to average interest-bearing liabilities increased to $\$ 121.07 \%$ for the three months ended March 31, 2011 from $118.83 \%$ for the same period ending March 31, 2010.

Our interest rate spread and net interest margin for the nine months ended March 31, 2011, were $2.64 \%$ and $3.01 \%$, respectively, compared to $2.51 \%$ and $2.95 \%$, respectively, for the nine months ended March 31, 2010. Though the average balance of the interest earning assets increased to $\$ 316.7$ million for the nine months ended March 31, 2011 from $\$ 308.7$ million for the same period in March 31, 2010 the average yield declined 43 basis points. Average interest-bearing liabilities were $\$ 262.8$ million and $\$ 259.2$ million for the nine months ended March 31, 2011 and 2010, respectively. Average cost of interest bearing liabilities decreased 55 basis points, resulting in slight increase in interest rate spread. Net interest margin for the nine months ended March 31, 2011 remained virtually the same as compared to the same period in 2010.

Provision for Loan Losses. We charge to operations provisions for loan losses at a level required to reflect credit losses in the loan portfolio that are both probable and reasonable to estimate. Management, in determining the allowance for loan losses, considers the losses inherent in the loan portfolio and changes in the nature and volume of our loan activities, along with general economic and real estate market conditions. We utilize a two-tier approach: (1) identification of impaired loans and establishment of specific loss allowances on such loans; and (2) establishment of general valuation allowances on the remainder of our loan portfolio. We establish a specific loan loss allowance for an impaired loan based on delinquency status, size of loan, type of collateral and/or appraisal of the underlying collateral and financial condition of the borrower. We base general loan loss allowances upon a combination of factors including, but not limited to, actual loan loss experience, composition of the loan portfolio, current economic conditions, industry trends and management's judgment.

There were provisions for loan losses of $\$ 451,000$ and $\$ 58,000$ made during the three months ended March 31, 2011 and 2010, respectively. There were provisions for loan losses of $\$ 760,000$ and $\$ 244,000$ made during the nine months ended March 31, 2011 and 2010, respectively. The allowance as a percentage of total loans was $1.36 \%$ at March 31, 2011 as compared to $1.14 \%$ at June 30, 2010. Management believes that the allowance for loan losses is sufficient given the status of the loan portfolio at this time.

Other Income. Other income increased by $\$ 243,000$ to $\$ 314,000$ for the three months ended March 31, 2011 compared to $\$ 71,000$ for the same period in 2010 . This was primarily due to a $\$ 249,000$ profit on the sale of two private label CMO investment during the three months ended March 31, 2011. Service fees, gain on sale of loans and other miscellaneous income remained virtually the same for both three month periods ending March 31, 2011 and 2010.

Other income increased to $\$ 604,000$ for the nine months ended March 31, 2011 from $\$ 309,000$ for the same period ending March 31, 2010. This increase was mainly attributable to $\$ 338,000$ in profit on the sale of private label CMO investments for nine months ended March 31, 2011. Gain on sale of loans increased to $\$ 54,000$ for the nine months ended March 31, 2011 from $\$ 21,000$ for the same period ending March 31, 2010. The increase of $\$ 12,000$ in service fees was offset by a decrease of $\$ 11,000$ in other miscellaneous income. Traditionally, other income has not been a significant part of our operations as we have not in the past focused on fee generation. We have no current plans to seek additional fee income generation through the offering of complementary services or acquisition of fee-producing subsidiaries such as title insurance or third-party securities sales.

Other Expenses. There was an increase of $\$ 92,000$ in other expenses for the three months ended March 31, 2011 as compared to the same period ending March 31, 2010. There was a $\$ 74,000$ increase in salaries and employee benefits as a result of normal salary increases, combined with the increased cost of maintaining benefits. Occupancy and equipment expense increased by $\$ 51,000$ to $\$ 220,000$ for three months ended March 31, 2011 from $\$ 169,000$ for the three months ended March 31, 2010, due to security expenses related to new building and some minor renovations to all our branches were expensed. This increase was offset by a $\$ 49,000$ decrease in professional fees.

There was an increase of $\$ 336,000$ in other expenses for the nine months ended March 31, 2011 as compared to the same period in 2010. Salaries and employee benefits increased $\$ 276,000$ for the nine month period ending March 31, 2011. There was an increase in occupancy and equipment expense of $\$ 104,000$ for the nine months ended March 31, 2011. FDIC premium expenses also increased by $\$ 72,000$ for the nine month period ending March 31, 2011. These increases were partially offset by a $\$ 116,000$ decrease in professional fees and other miscellaneous expenses.

Provision for Income Taxes. Income tax expense was $\$ 403,000$ and $\$ 434,000$ for the three months ending March 31, 2011 and 2010. The Company's effective tax rates for the three months ended March 31, 2011 and 2010 were 33.33\% and $33.03 \%$, respectively.

Income tax expense was $\$ 1,193,000$ and $\$ 1,276,000$ for the nine months ended March 31, 2011 and 2010, respectively. The Company's effective tax rates for the nine months ended March 31, 2011 and 2010 were $33.04 \%$ and $33.15 \%$, respectively.

Average Balance Sheets. The following table sets forth certain information for the three and nine months ended March 31, 2011 and 2010. The average yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented. Average balances are derived from daily average balances.

| Three months ended March 31, |  |  |  |  | Nine months ended March 31, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2011 |  |  |  |  |  |  |
| Average |  | AverageAverage |  |  | AverageAverage |  | AverageAverage |
| Balance | Interest | Yield/CdBalance | Interest | Yield/CdBalance | Interest | Yield/CdBalance |  |

Interest -earning assets:
Net loans
receivable (1)

| (2) | \$241,543 | \$3,409 | 5.65\% | \$231,227 | \$3,417 | 5.91\% | \$238,946 | \$10,271 | 5.73\% | \$227,773 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 50,308 | 348 | 2.77\% | 57,084 | 528 | 3.70\% | 54,797 | 1,109 | 2.70\% | 58,685 |  |
| Other interest earning assets(3) | 24,266 | 9 | 0.15\% | 27,105 | 16 | 0.24\% | 23,000 | 33 | 0.19\% | 22,263 |  |
| Total interest earning assets | 316,117 | 3,766 | 4.77\% | 315,416 | 3,961 | 5.02\% | 316,743 | 11,413 | 4.80\% | 308,721 |  |
| Non-interest earning assets Total | 4,876 |  |  | 5,146 |  |  | 5,049 |  |  | 4,668 |  |
| Assets | 320,993 |  |  | 320,562 |  |  | 321,792 |  |  | 313,389 |  |

Interest -bearing
liabilities:

| NOW accounts | 15,184 | 7 | 0.18\% | 14,534 | 13 | 0.36\% | 15,650 | 23 | 0.20\% | 14,105 | 40 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 42,629 | 62 | 0.58\% | 42,243 | 107 | 1.01\% | 42,700 | 193 | 0.60\% | 41,040 | 33 |
| Savings and |  |  |  |  |  |  |  |  |  |  |  |
| Club accounts | 15,327 | 12 | 0.31\% | 13,815 | 27 | 0.78\% | 14,814 | 42 | 0.38\% | 13,664 | 86 |
| Certificates of deposit | 102,468 | 486 | 1.90\% | 103,356 | 609 | 2.36\% | 103,650 | 1,605 | 2.06\% | 100,433 | 1,9 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 175,608 | 567 | 1.29\% | 173,948 | 756 | 1.74\% | 176,814 | 1,863 | 1.40\% | 169,242 | 2, |
| Federal Home |  |  |  |  |  |  |  |  |  |  |  |
| Loan Bank |  |  |  |  |  |  |  |  |  |  |  |
| Advances | 85,500 | 787 | 3.68\% | 91,480 | 930 | 4.07\% | 85,974 | 2,400 | 3.72\% | 89,924 | 2,8 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| interest-bearing |  |  |  |  |  |  |  |  |  |  |  |
| liabilities | 261,108 | 1,354 | 2.07\% | 265,428 | 1,686 | 2.54\% | 262,788 | 4,263 | 2.16\% | 259,166 | 5,2 |
| Non interest |  |  |  |  |  |  |  |  |  |  |  |
| bearing deposits | 1,928 |  |  | 1,607 |  |  | 2,053 |  |  | 1,582 |  |
| Non interest bearing |  |  |  |  |  |  |  |  |  |  |  |
| bearing liabilities | 4,450 |  |  | 4,301 |  |  | 4,375 |  |  | 4,304 |  |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities | 267,486 |  |  | 271,336 |  |  | 269,216 |  |  | 265,052 |  |
| Stockholders |  |  |  |  |  |  |  |  |  |  |  |
| equity | 53,507 |  |  | 49,226 |  |  | 52,576 |  |  | 48,337 |  |
| Total | \$320,993 |  |  | \$320,562 |  |  | \$321,792 |  |  | \$313,389 |  |

Liabilities and

Stockholders
Equity
Net interest income \$2,412 \$2,275 \$7,150 interest rate spread (4)
Net interest margin (5)
Ratio of average
interest -
earning assets
to interest -
(1)Non-accruing loans have been included in loans receivable and the effect of such inclusion was not material. Allowance for loan losses has been included in noninterest-earning assets. Interest income on loans includes net amortized revenues (costs) on loans.
(2)Includes both available for sale and held to maturity securities. For available for sale securities, fair value adjustments have been included in the average balance of noninterest-earning assets.
(3)Includes interest-bearing deposits at other banks, federal funds purchased and Federal Home Loan Bank of Pittsburgh capital stock.
(4)Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(5) Net interest margin represents net interest income as a percentage of average interest-earning assets.

Non Performing Loans. The following table provides information regarding loans past due 90 days or more, all of which were accounted for on a non-accrual basis.

March 31, 2011
(dollars in thousands)
Non-Accruing Loans

| Secured by Real Estate |  |  |  |
| :--- | :--- | :--- | :--- |
| Conventional <br> Construction | 2,557 | $\$$ | 1,454 |
| Other Loans | - | - |  |
| Multi-family | - | - |  |
| Commercial | 265 | - |  |
| Consumer | - | - |  |
| Home Equity Loans and Lines <br> Loans on Savings accounts | 155 | - |  |
| Total | 2,977 | 1,454 |  |

Accruing Loans - Past 90 days
Secured by Real Estate
Conventional
Construction
Other Loans
Commercial
Consumer
Home Equity Lines
Loans on Savings accounts
Total

| Total non-performing loans | $\$$ | 2,977 | $\$$ | 1,454 |  |
| :--- | :---: | :--- | :---: | :--- | :--- |
| Real estate owned |  | 449 |  | 233 |  |
| Other non-performing assets | $\$$ | 3,426 |  | $\$$ | 1,687 |
| Total non-performing assets |  | 1.23 | $\%$ |  | 0.62 |
|  |  | $\%$ |  |  |  |
| Total non-performing loans/Loans | 0.93 |  | 0.45 |  |  |
| Total non-perfomring loans/Asssets | 1.07 |  | 0.52 |  |  |

Repossessed assets were $\$ 449,000$ and $\$ 233,000$ as of March 31, 2011 and June 30, 2010, respectively. The allowance for loan losses includes a provision of $\$ 300,000$ on a land loan secured by a tract of land in Wildwood, New Jersey due to the ongoing concerns about the financial condition of the borrower on this loan. Monthly payments were current as of March 31, 2011; however payments are being received not from the borrower but from the borrower's business partner, who could cease payment at any time as he is not a party to the loan agreement and has no legal obligation to make payments on this loan. The most recent appraisal the Bank has on this property was prepared in 2004, and although that "as is" appraisal for this undeveloped site was greater than the outstanding balance of the loan, the Bank has designated the loan as special mention in light of the uncertainty related to the development of the property. The issues that could impede the development include zoning, wetlands preservation, site improvements and environmental cleanup. The Company has also established a specific reserve of $\$ 741,000$ against the balances of nine

## Edgar Filing: WILLIAM PENN BANCORP INC - Form 10-Q

impaired loans to a troubled borrower. The loans have balances totaling $\$ 1,265,000$, and they are secured by first liens against ten residential properties, eight properties are located in Trenton NJ, and two are located in Freehold, NJ. The borrowing entities have filed bankruptcy and we are concerned that resolution of the situation will be prolonged. We did not have any troubled debt restructurings
(wherein the borrower is granted a concession that we would not otherwise consider under current market conditions) as of the dates shown in the above table.

## Liquidity, Commitments and Capital Resources

The Company must be capable of meeting its customer obligations at all times. Potential liquidity demands include funding loan commitments, cash withdrawals from deposit accounts and other funding needs as they present themselves. Accordingly, liquidity is measured by our ability to have sufficient cash reserves on hand, at a reasonable cost and/or with minimum losses.

The Asset and Liability Management Committee and the Board of Directors set limits and controls to guide senior management's monitoring of our overall liquidity position and risk. The Board of Directors and its Committee, along with senior management, are responsible for ensuring that our liquidity needs are being met on both a daily and long term basis.

Our approach to managing day-to-day liquidity is measured through our daily calculation of investable funds and/or borrowing needs to ensure adequate liquidity. In addition, we constantly evaluate our short-term and long-term liquidity risk and strategy based on current market conditions, outside investment and/or borrowing opportunities, short and long-term economic trends, and anticipated short and long-term liquidity requirements. The Company's loan and deposit rates may be adjusted as another means of managing short and long-term liquidity needs. We do not at present participate in derivatives or other types of hedging instruments to meet liquidity demands.

At March 31, 2011, the total approved loan origination commitments outstanding amounted to $\$ 9.4$ million. At that date, construction loans in process were $\$ 4.7$ million. Certificates of deposit scheduled to mature in one year or less at March 31, 2011, totaled $\$ 65.7$ million. Based on the competitive rates and on historical experience, management believes that a significant portion of maturing deposits will remain with the Company. At March 31, 2011, we had an unused borrowing capacity of $\$ 41.2$ million from the Federal Home Loan Bank of Pittsburgh which we may use as a funding source to meet commitments and for liquidity purposes.

## Regulatory Capital Compliance

Consistent with its goals to operate a sound and profitable financial organization, the Bank actively seeks to maintain its status as a well-capitalized institution in accordance with regulatory standards. As of March 31, 2011, the Bank exceeded all applicable regulatory capital requirements and was well capitalized. As of March 31, 2011, our regulatory capital amounts and ratios were as follows:
Actual
Amount
(Dollars in thousands)

| Total risk-based capital | $\$$ | 51,658 | $26.14 \%$ |
| :--- | :---: | :--- | :--- |
| Core Capital (to risk-weighted assets) | $\$$ | 48,642 | $24.62 \%$ |
| Core Capital (adjusted total assets) | $\$$ | 48,642 | $15.20 \%$ |
| Tangible Capital (to adjusted total assets) | $\$$ | 48,642 | $15.20 \%$ |

## Off-Balance Sheet Arrangements

We are a party to financial instruments with off-balance-sheet risk in the normal course of our business of investing in loans and securities as well as in the normal course of maintaining and improving the Company's facilities. These financial instruments include significant purchase commitments, such as commitments related to capital expenditure plans and commitments to purchase investment securities or mortgage-backed securities, and commitments to extend credit to meet the financing needs of our customers. At March 31, 2011, we had no significant off-balance sheet commitments other than commitments to extend credit totaling $\$ 9.4$ million and unfunded commitments under lines of credit totaling $\$ 13.3$ million.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Our exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance-sheet instruments. Since a number of commitments typically expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

## Impact of Inflation and Changing Prices

The financial statements included in this document have been prepared in accordance with accounting principles generally accepted in the United States of America. These principles require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation.

Our primary assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on our performance than the effects of general levels of inflation. Interest rates, however, do not necessarily move in the same direction or with the same magnitude as the price of goods and services, since such prices are affected by inflation. In a period of rapidly rising interest rates, the liquidity and maturities of our assets and liabilities are critical to the maintenance of acceptable performance levels.

The principal effect of inflation on earnings, as distinct from levels of interest rates, is in the area of non interest expense. Expense items such as employee compensation, employee benefits and occupancy and equipment costs may be subject to increases as a result of inflation. An additional effect of inflation is the possible increase in the dollar value of the collateral securing loans that we have made. We are unable to determine the extent, if any, to which properties securing our loans have appreciated in dollar value due to inflation or depreciated due to economic recession.

## ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a "smaller reporting company" as defined by Item 10 of Regulation S-K, the Company is not required to provide the information required by this item.

## Edgar Filing: WILLIAM PENN BANCORP INC - Form 10-Q

## ITEM 4- CONTROLS AND PROCEDURES

An evaluation was performed under the supervision, and with the participation of management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended) as of March 31, 2011. Based on such evaluation, the principal executive officer and principal financial officer have concluded that the disclosure controls and procedures are effective as of March 31, 2011.

No change in the internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) promulgated under the Securities Exchange Act of 1934, as amended) occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1 - LEGAL PROCEEDINGS

There were no material pending legal proceedings at March 31, 2011 to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

## ITEM 1A - RISK FACTORS

As a "smaller reporting company" as defined by Item 10 of Regulation S-K, the Company is not required to provide the information required by this item.

## ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

## ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None
ITEM 4 -RESERVED

## ITEM 5 - OTHER INFORMATION

None
ITEM 6 - EXHIBITS
(i)Charter of William Penn Bancorp, Inc. *

3
(ii) Bylaws of William Penn Bancorp, Inc. *

3
. 1 Specimen Stock Certificate of William Penn Bancorp, Inc. *
4
. 1 Directors Consultation and Retirement Plan **

[^0]32

[^1]33

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WILLIAM PENN BANCORP, INC.
(Registrant)
/s/ Terry Sager
Terry Sager, President
(Duly authorized officer and principal executive officer)

Date: May 18, 2011
/s/ Charles Corcoran
Charles Corcoran, Executive Vice President
(Principal financial officer)


[^0]:    .2Deferred Compensation Plan for Directors **
    10
    .3Restated Deferred Compensation Plan **
    10
    31 Rule 13a-14(a)/15d-14(a) Certifications
    Section 1350 Certification
    32

[^1]:    * Incorporated by reference from the Registrant's Registration Statement on Form S-1 (File No. 333-148219)
    ** Incorporated by reference from the Registrant's quarterly report Form 10-Q for the quarter ended December 31, 2008.

