

FIRST BANCORP /PR/  
Form 10-Q  
November 09, 2010

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2010**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**COMMISSION FILE NUMBER 001-14793**

**FIRST BANCORP.**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Puerto Rico  
(State or other jurisdiction of  
incorporation or organization)

66-0561882  
(I.R.S. employer  
identification number)

1519 Ponce de León Avenue, Stop 23  
Santurce, Puerto Rico  
(Address of principal executive offices)

00908  
(Zip Code)

(787) 729-8200

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller  
reporting company)

Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act).

Yes  No

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock: 319,557,932 outstanding as of October 31, 2010.

---

**FIRST BANCORP.  
INDEX PAGE**

|  | <b>PAGE</b> |
|--|-------------|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>  |             |
| Item 1. Financial Statements:  |             |
| <u>Consolidated Statements of Financial Condition (Unaudited) as of September 30, 2010 and December 31, 2009</u>   | 5           |
| <u>Consolidated Statements of Loss (Unaudited) – Quarters ended September 30, 2010 and September 30, 2009 and nine-month periods ended September 30, 2010 and September 30, 2009</u>               | 6           |
| <u>Consolidated Statements of Cash Flows (Unaudited) – Nine-month periods ended September 30, 2010 and September 30, 2009</u>  | 7           |
| <u>Consolidated Statements of Changes in Stockholders’ Equity (Unaudited) – Nine-month periods ended September 30, 2010 and September 30, 2009</u>   | 8           |
| <u>Consolidated Statements of Comprehensive Loss (Unaudited) – Quarters ended September 30, 2010 and September 30, 2009 and nine-month periods ended September 30, 2010 and September 30, 2009</u> | 9           |
| <u>Notes to Consolidated Financial Statements (Unaudited)</u>  | 10          |
| <u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>   | 51          |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>  | 99          |
| <u>Item 4. Controls and Procedures</u>   | 99          |
| <br><b><u>PART II. OTHER INFORMATION</u></b>   |             |
| <u>Item 1. Legal Proceedings</u>   | 100         |
| <u>Item 1A. Risk Factors</u>   | 100         |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>   | 115         |
| <u>Item 3. Defaults Upon Senior Securities</u>   | 115         |
| <u>Item 4. Reserved</u>  | 115         |
| <u>Item 5. Other Information</u>   | 115         |
| <u>Item 6. Exhibits</u>  | 115         |
| <br><b><u>SIGNATURES</u></b>   |             |
| <u>EX-12.1</u>   |             |
| <u>EX-12.2</u>   |             |
| <u>EX-31.1</u>   |             |
| <u>EX-31.2</u>   |             |
| <u>EX-32.1</u>   |             |
| <u>EX-32.2</u>   |             |

**Table of Contents**

**Forward Looking Statements**

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. When used in this Form 10-Q or future filings by First BanCorp (the Corporation) with the Securities and Exchange Commission (SEC), in the Corporation's press releases, in other public or stockholder communications, or in oral statements made with the approval of an authorized executive officer, the word or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "should," "anticipate" and expressions are meant to identify forward-looking statements.

First BanCorp wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and represent First BanCorp's expectations of future conditions or results and are not guarantees of future performance. First BanCorp advises readers that various factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, the following:

uncertainty about whether the Corporation will be able to fully comply with the written agreement dated June 3, 2010 (the Agreement) that the Corporation entered into with the Federal Reserve Bank of New York (the FED or Federal Reserve) and the order dated June 2, 2010 (the Order) and collectively with the Agreement, the Agreements) that the Corporation's banking subsidiary, FirstBank Puerto Rico (FirstBank or the Bank) entered into with the Federal Deposit Insurance Corporation (FDIC) and the Office of the Commissioner of Financial Institutions of the Commonwealth of Puerto Rico (OCIF) that, among other things, require the Bank to attain certain capital levels and reduce its special mention, classified, delinquent and non-accrual assets;

uncertainty as to whether the Corporation will be able to issue \$500 million of equity so as to meet the remaining substantive condition necessary to compel the United States Department of the Treasury (the U.S. Treasury) to convert into common stock the shares of the Corporation's Fixed Rate Cumulative Mandatorily Convertible Preferred Stock, Series G (the Series G Preferred Stock), that the Corporation issued to the U.S. Treasury;

uncertainty as to whether the Corporation will be able to complete future capital-raising efforts;

uncertainty as to the availability of certain funding sources, such as retail brokered certificates of deposit (CDs);

the risk of not being able to fulfill the Corporation's cash obligations or pay dividends in the future to the Corporation's stockholders due to the Corporation's inability to receive approval from the FED to receive dividends from the Corporation's main banking subsidiary;

the risk of being subject to possible additional regulatory action;

the strength or weakness of the real estate market and of the consumer and commercial credit sector and their impact on the credit quality of the Corporation's loans and other assets, including the construction and commercial real estate loan portfolios, which have contributed and may continue to contribute to, among other things, the increase in the levels of non-performing assets, charge-offs and the provision expense and may subject the Corporation to further rise from loan defaults and foreclosures;

adverse changes in general economic conditions in the United States and in Puerto Rico, including the interest rate scenario, market liquidity, housing absorption rates, real estate prices and disruptions in the U.S. capital markets, which may reduce interest margins, impact funding sources and affect demand for all of the Corporation's products and services and the value of the Corporation's assets, including the value of derivative instruments used for protection from interest rate fluctuations;

the Corporation's reliance on brokered CDs and its ability to obtain, on a periodic basis, approval to issue brokered CDs to fund operations and provide liquidity in accordance with the terms of the Order;

an adverse change in the Corporation's ability to attract new clients and retain existing ones;

a decrease in demand for the Corporation's products and services and lower revenues and earnings because of the continued recession in Puerto Rico and the current fiscal problems and budget deficit of the Puerto Rico government;

a need to recognize additional impairments of financial instruments or goodwill relating to acquisitions;

uncertainty about regulatory and legislative changes for financial services companies in Puerto Rico, the United States and the U.S. and British Virgin Islands, which could affect the Corporation's financial performance and could cause the Corporation's actual results for future periods to differ materially from prior results and anticipated or projected results;

**Table of Contents**

uncertainty about the effectiveness of the various actions undertaken to stimulate the U.S. economy and stabilize the U.S. financial markets, and the impact such actions may have on the Corporation's business, financial condition and results of operations;

changes in the fiscal and monetary policies and regulations of the federal government, including those determined by the FED, the FDIC, government-sponsored housing agencies and local regulators in Puerto Rico and the U.S. and British Virgin Islands;

the risk of possible failure or circumvention of controls and procedures and the risk that the Corporation's risk management policies may not be adequate;

the risk that the FDIC may further increase the deposit insurance premium and/or require special assessments to replenish its insurance fund, causing an additional increase in the Corporation's non-interest expense;

risks of not being able to generate sufficient income to realize the benefit of the deferred tax asset;

risks of not being able to recover the assets pledged to Lehman Brothers Special Financing, Inc.;

risks relating to the impact on the price of the Corporation's common stock of the reverse stock split that the Corporation will effect, prior to requesting effectiveness of the registration statement for the offering of shares of common stock;

changes in the Corporation's expenses associated with acquisitions and dispositions;

the adverse effect of litigation;

developments in technology;

risks associated with further downgrades in the credit ratings of the Corporation's long-term senior debt;

general competitive factors and industry consolidation;

risks associated with the depression of the price of the Corporation's common stock, including the possibility of the Corporation's common stock being delisted from the New York Stock Exchange ( NYSE ); and

the possible future dilution to holders of the Corporation's common stock resulting from additional issuances of common stock or securities convertible into common stock.

The Corporation does not undertake, and specifically disclaims any obligation, to update any of the forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by the federal securities laws.

Investors should refer to the Corporation's Annual Report on Form 10-K for the year ended December 31, 2009 as well as Part II, Item 1A, Risk Factors, in this Quarterly Report on Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.

**Table of Contents****FIRST BANCORP****CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(Unaudited)**

|  | <b>September 30,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|--|-------------------------------|------------------------------|
| <b>ASSETS</b>  |                               |                              |
| Cash and due from banks  | \$ 689,132                    | \$ 679,798                   |
| Money market investments:  |                               |                              |
| Federal funds sold and securities purchased under agreements to resell                                   | 5,769                         | 1,140                        |
| Time deposits with other financial institutions  | 1,746                         | 600                          |
| Other short-term investments   | 207,979                       | 22,546                       |
| Total money market investments   | 215,494                       | 24,286                       |
| Investment securities available for sale, at fair value:   |                               |                              |
| Securities pledged that can be repledged   | 1,370,457                     | 3,021,028                    |
| Other investment securities  | 1,605,723                     | 1,149,754                    |
| Total investment securities available for sale   | 2,976,180                     | 4,170,782                    |
| Investment securities held to maturity, at amortized cost:   |                               |                              |
| Securities pledged that can be repledged   | 227,757                       | 400,925                      |
| Other investment securities  | 262,210                       | 200,694                      |
| Total investment securities held to maturity, fair value of \$513,569<br>(December 31, 2009 - \$621,584) | 489,967                       | 601,619                      |
| Other equity securities  | 64,310                        | 69,930                       |
| Loans, net of allowance for loan and lease losses of \$608,526<br>(December 31, 2009 - \$528,120)        | 11,571,500                    | 13,400,331                   |
| Loans held for sale, at lower of cost or market  | 9,196                         | 20,775                       |
| Total loans, net   | 11,580,696                    | 13,421,106                   |
| Premises and equipment, net  | 205,782                       | 197,965                      |
| Other real estate owned  | 82,706                        | 69,304                       |
| Accrued interest receivable on loans and investments   | 61,977                        | 79,867                       |
| Due from customers on acceptances  | 754                           | 954                          |
| Other assets   | 311,881                       | 312,837                      |



Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|              |    |            |    |            |
|--------------|----|------------|----|------------|
| Total assets | \$ | 16,678,879 | \$ | 19,628,448 |
|--------------|----|------------|----|------------|

**LIABILITIES**

Deposits:

|                               |    |            |    |            |
|-------------------------------|----|------------|----|------------|
| Non-interest-bearing deposits | \$ | 703,836    | \$ | 697,022    |
| Interest-bearing deposits     |    | 11,839,731 |    | 11,972,025 |

|                |  |            |  |            |
|----------------|--|------------|--|------------|
| Total deposits |  | 12,543,567 |  | 12,669,047 |
|----------------|--|------------|--|------------|

|   |  |            |  |            |
|---|--|------------|--|------------|
| Loans payable   |  |            |  | 900,000    |
| Securities sold under agreements to repurchase  |  | 1,400,000  |  | 3,076,631  |
| Advances from the Federal Home Loan Bank (FHLB)   |  | 835,440    |  | 978,440    |
| Notes payable (including \$11,053 and \$13,361 measured at fair value as of September 30, 2010 and December 31, 2009, respectively) |  | 25,057     |  | 27,117     |
| Other borrowings  |  | 231,959    |  | 231,959    |
| Bank acceptances outstanding  |  | 754        |  | 954        |
| Accounts payable from investment purchases  |  | 159,390    |  |            |
| Accounts payable and other liabilities  |  | 160,733    |  | 145,237    |
| Total liabilities   |  | 15,356,900 |  | 18,029,385 |

**STOCKHOLDERS EQUITY**

|  |  |         |  |         |
|--|--|---------|--|---------|
| Preferred stock, authorized 50,000,000 shares: issued and outstanding 2,946,046 shares (December 31, 2009 - 22,404,000 shares issued and outstanding) aggregate liquidation value of \$487,221 (December 31, 2009 - \$950,100) |  | 411,876 |  | 928,508 |
|--|--|---------|--|---------|

|  |  |        |  |         |
|--|--|--------|--|---------|
| Common stock, \$0.10 par value (December 31, 2009 - \$1 par value), authorized 2,000,000,000 shares (December 31, 2009 - 250,000,000 shares authorized); issued 329,455,732 shares (December 31, 2009 - 102,440,522 shares issued) |  | 32,946 |  | 102,440 |
| Less: Treasury stock (at par value)  |  | (990)  |  | (9,898) |

|  |  |        |  |        |
|--|--|--------|--|--------|
| Common stock outstanding, 319,557,932 shares outstanding (December 31, 2009 - 92,542,722 shares outstanding) |  | 31,956 |  | 92,542 |
|--|--|--------|--|--------|

|   |  |         |  |         |
|---|--|---------|--|---------|
| Additional paid-in capital  |  | 289,640 |  | 134,223 |
| Legal surplus   |  | 299,006 |  | 299,006 |
| Retained earnings   |  | 259,206 |  | 118,291 |
| Accumulated other comprehensive income, net of tax expense of \$6,517 (December 31, 2009 - \$4,628) |  | 30,295  |  | 26,493  |

|                           |  |           |  |           |
|---------------------------|--|-----------|--|-----------|
| Total stockholders equity |  | 1,321,979 |  | 1,599,063 |
|---------------------------|--|-----------|--|-----------|

|   |    |            |    |            |
|---|----|------------|----|------------|
| Total liabilities and stockholders equity | \$ | 16,678,879 | \$ | 19,628,448 |
|---|----|------------|----|------------|

The accompanying notes are an integral part of these statements.

Table of Contents**FIRST BANCORP****CONSOLIDATED STATEMENTS OF LOSS****(Unaudited)**

| (In thousands, except per share information)   | <b>Quarter Ended</b> |                  | <b>Nine-Month Period Ended</b> |                  |
|--|----------------------|------------------|--------------------------------|------------------|
|  | <b>September</b>     | <b>September</b> | <b>September</b>               | <b>September</b> |
|  | <b>30,</b>           | <b>30,</b>       | <b>30,</b>                     | <b>30,</b>       |
|  | <b>2010</b>          | <b>2009</b>      | <b>2010</b>                    | <b>2009</b>      |
| <b>Interest income:</b>  |                      |                  |                                |                  |
| Loans  | \$ 171,204           | \$ 179,956       | \$ 523,707                     | \$ 553,219       |
| Investment securities  | 32,313               | 61,881           | 114,602                        | 199,513          |
| Money market investments   | 511                  | 185              | 1,571                          | 393              |
| Total interest income  | 204,028              | 242,022          | 639,880                        | 753,125          |
| <b>Interest expense:</b>   |                      |                  |                                |                  |
| Deposits   | 61,004               | 72,163           | 190,736                        | 246,931          |
| Loans payable  |                      | 463              | 3,442                          | 1,423            |
| Federal funds purchased and securities sold under agreements to repurchase   | 19,422               | 28,327           | 69,739                         | 87,487           |
| Advances from FHLB   | 7,179                | 8,127            | 22,460                         | 24,736           |
| Notes payable and other borrowings   | 2,721                | 3,809            | 3,876                          | 10,803           |
| Total interest expense   | 90,326               | 112,889          | 290,253                        | 371,380          |
| Net interest income  | 113,702              | 129,133          | 349,627                        | 381,745          |
| <b>Provision for loan and lease losses</b>   | 120,482              | 148,090          | 438,240                        | 442,671          |
| Net interest loss after provision for loan and lease losses  | (6,780)              | (18,957)         | (88,613)                       | (60,926)         |
| <b>Non-interest income:</b>  |                      |                  |                                |                  |
| Other service charges on loans   | 1,963                | 1,796            | 5,205                          | 4,848            |
| Service charges on deposit accounts  | 3,325                | 3,458            | 10,294                         | 9,950            |
| Mortgage banking activities  | 6,474                | 3,000            | 11,114                         | 6,179            |
| Net gain (loss) on sale of investments   | 48,281               | 34,274           | 103,885                        | 62,417           |
| Other-than-temporary impairment losses on investment securities:   |                      |                  |                                |                  |
| Total other-than-temporary impairment losses   |                      |                  | (603)                          | (32,929)         |
| Noncredit-related impairment portion on debt securities not expected to be sold (recognized in other comprehensive income) |                      | (209)            |                                | 31,271           |
| Net impairment losses on investment securities   |                      | (209)            | (603)                          | (1,658)          |
| Rental income  |                      | 390              |                                | 1,246            |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |             |              |              |              |
|---|-------------|--------------|--------------|--------------|
| Loss on early extinguishment of repurchase agreements             | (47,405)    |              | (47,405)     |              |
| Other non-interest income   | 6,628       | 7,280        | 21,627       | 20,475       |
| Total non-interest income   | 19,266      | 49,989       | 104,117      | 103,457      |
| <b>Non-interest expenses:</b>                                     |             |              |              |              |
| Employees compensation and benefits                               | 29,849      | 34,403       | 92,535       | 103,117      |
| Occupancy and equipment   | 14,655      | 15,291       | 43,957       | 47,513       |
| Business promotion  | 3,226       | 2,879        | 8,771        | 9,831        |
| Professional fees   | 4,533       | 3,806        | 15,424       | 10,334       |
| Taxes, other than income taxes                                    | 3,316       | 3,893        | 10,954       | 11,911       |
| Insurance and supervisory fees                                    | 16,787      | 7,197        | 51,911       | 30,491       |
| Net loss on real estate owned (REO) operations                    | 8,193       | 5,015        | 22,702       | 17,016       |
| Other non-interest expenses                                       | 8,123       | 10,293       | 32,401       | 33,080       |
| Total non-interest expenses                                       | 88,682      | 82,777       | 278,655      | 263,293      |
| <b>Loss before income taxes</b>                                   | (76,196)    | (51,745)     | (263,151)    | (220,762)    |
| <b>Income tax benefit (expense)</b>                               | 963         | (113,473)    | (9,721)      | (1,223)      |
| <b>Net loss</b>   | \$ (75,233) | \$ (165,218) | \$ (272,872) | \$ (221,985) |
| <b>Net income (loss) available to common stockholders basic</b>   | \$ 357,787  | \$ (174,689) | \$ 147,826   | \$ (262,741) |
| <b>Net income (loss) available to common stockholders diluted</b> | \$ 363,413  | \$ (174,689) | \$ 153,452   | \$ (262,741) |
| <b>Net income (loss) per common share:</b>                        |             |              |              |              |
| Basic   | \$ 2.09     | \$ (1.89)    | \$ 1.24      | \$ (2.84)    |
| Diluted   | \$ 0.28     | \$ (1.89)    | \$ 0.31      | \$ (2.84)    |
| <b>Dividends declared per common share</b>                        | \$          | \$           | \$           | \$ 0.14      |

The accompanying notes are an integral part of these statements.

Table of Contents**FIRST BANCORP****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

|   | <b>Nine-Month Period Ended</b> |                  |
|---|--------------------------------|------------------|
|   | <b>September</b>               | <b>September</b> |
|   | <b>30,</b>                     | <b>30,</b>       |
|   | <b>2010</b>                    | <b>2009</b>      |
| (In thousands)  |                                |                  |
| <b>Cash flows from operating activities:</b>                                    |                                |                  |
| Net loss  | \$ (272,872)                   | \$ (221,985)     |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                                |                  |
| Depreciation  | 14,879                         | 15,722           |
| Amortization and impairment of core deposit intangible                          | 1,927                          | 6,689            |
| Provision for loan and lease losses   | 438,240                        | 442,671          |
| Deferred income tax expense   | 4,584                          | 19,202           |
| Stock-based compensation recognized   | 70                             | 70               |
| Gain on sale of investments, net  | (103,885)                      | (62,417)         |
| Loss on early extinguishment of repurchase agreements                           | 47,405                         |                  |
| Other-than-temporary impairments on investment securities                       | 603                            | 1,658            |
| Derivatives instruments and hedging activities gain                             | (212)                          | (13,228)         |
| Net gain on sale of loans and impairments                                       | (4,969)                        | (5,919)          |
| Net amortization of premiums and discounts on deferred loan fees and costs      | 1,643                          | 724              |
| Net increase in mortgage loans held for sale                                    | (2,240)                        | (21,145)         |
| Amortization of broker placement fees   | 15,948                         | 17,434           |
| Net amortization of premium and discounts on investment securities              | 4,423                          | 5,706            |
| Increase (decrease) in accrued income tax payable                               | 224                            | (21,919)         |
| Decrease in accrued interest receivable   | 17,890                         | 19,010           |
| Decrease in accrued interest payable  | (8,881)                        | (24,472)         |
| Decrease in other assets  | 8,342                          | 41,716           |
| Increase (decrease) in other liabilities  | 12,572                         | (4,521)          |
| Total adjustments   | 448,563                        | 416,981          |
| Net cash provided by operating activities                                       | 175,691                        | 194,996          |
| <b>Cash flows from investing activities:</b>                                    |                                |                  |
| Principal collected on loans  | 3,047,448                      | 2,267,772        |
| Loans originated  | (1,986,355)                    | (3,362,850)      |
| Purchases of loans  | (114,089)                      | (142,446)        |
| Proceeds from sale of loans   | 204,369                        | 9,510            |
| Proceeds from sale of repossessed assets  | 72,043                         | 50,035           |
| Proceeds from sale of available-for-sale securities                             | 2,353,364                      | 1,038,814        |
| Purchases of securities held to maturity  | (8,475)                        | (8,460)          |
| Purchases of securities available for sale                                      | (2,350,520)                    | (2,781,394)      |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|  |             |             |
|--|-------------|-------------|
| Proceeds from principal repayments and maturities of securities held to maturity                   | 118,032     | 1,066,778   |
| Proceeds from principal repayments of securities available for sale                                | 1,613,491   | 721,056     |
| Additions to premises and equipment  | (22,696)    | (32,625)    |
| Proceeds from sale of other investment securities  | 10,668      | 4,032       |
| Decrease (increase) in other equity securities   | 5,370       | (14,785)    |
| Net cash provided by (used in) investing activities  | 2,942,650   | (1,184,563) |
| <b>Cash flows from financing activities:</b>   |             |             |
| Net decrease in deposits   | (142,678)   | (758,078)   |
| Net (decrease) increase in loans payable   | (900,000)   | 700,000     |
| Net (repayments) proceeds and cancellation costs of securities sold under agreements to repurchase | (1,724,036) | 361,092     |
| Net FHLB advances (paid) taken   | (143,000)   | 140,000     |
| Dividends paid   |             | (43,066)    |
| Issuance of preferred stock and associated warrant   |             | 400,000     |
| Issuance costs of common stock issued in exchange for preferred stock Series A through E           | (8,085)     |             |
| Other financing activities   |             | 8           |
| Net cash (used in) provided by financing activities  | (2,917,799) | 799,956     |
| Net increase (decrease) in cash and cash equivalents   | 200,542     | (189,611)   |
| Cash and cash equivalents at beginning of period   | 704,084     | 405,733     |
| Cash and cash equivalents at end of period   | \$ 904,626  | \$ 216,122  |
| Cash and cash equivalents include:   |             |             |
| Cash and due from banks  | \$ 689,132  | \$ 124,131  |
| Money market instruments   | 215,494     | 91,991      |
|  | \$ 904,626  | \$ 216,122  |

The accompanying notes are an integral part of these statements.

Table of Contents**FIRST BANCORP****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY  
(Unaudited)**

|   | <b>Nine-Month Period Ended</b>    |                                   |
|---|-----------------------------------|-----------------------------------|
|   | <b>September<br/>30,<br/>2010</b> | <b>September<br/>30,<br/>2009</b> |
| <b>Preferred Stock:</b>   |                                   |                                   |
| Balance at beginning of period  | \$ 928,508                        | \$ 550,100                        |
| Issuance of preferred stock Series F  |                                   | 400,000                           |
| Preferred stock discount Series F   |                                   | (25,820)                          |
| Accretion of preferred stock discount Series F  | 2,567                             | 3,094                             |
| Exchange of preferred stock Series A through E  | (487,053)                         |                                   |
| Exchange of preferred stock Series F  | (400,000)                         |                                   |
| Reversal of unaccreted preferred stock discount Series F                                | 19,025                            |                                   |
| Issuance of preferred stock Series G  | 424,174                           |                                   |
| Preferred stock discount Series G   | (76,788)                          |                                   |
| Accretion of preferred stock discount Series G  | 1,443                             |                                   |
| Balance at end of period  | 411,876                           | 927,374                           |
| <b>Common Stock outstanding:</b>  |                                   |                                   |
| Balance at the beginning of the period  | 92,542                            | 92,546                            |
| Restricted stock forfeited  |                                   | (4)                               |
| Change in par value (from \$1.00 to \$0.10)   | (83,287)                          |                                   |
| Common stock issued in exchange of Series A through E preferred stock                   | 22,701                            |                                   |
| Balance at end of period  | 31,956                            | 92,542                            |
| <b>Additional Paid-In-Capital:</b>  |                                   |                                   |
| Balance at beginning of period  | 134,223                           | 108,299                           |
| Issuance of common stock warrants   |                                   | 25,820                            |
| Restricted stock forfeited  |                                   | 4                                 |
| Stock-based compensation recognized   | 70                                | 70                                |
| Fair value adjustment on amended common stock warrant                                   | 1,179                             |                                   |
| Common stock issued in exchange of Series A through E preferred stock                   | 68,105                            |                                   |
| Issuance costs of common stock issued in exchange of Series A through E preferred stock | (8,085)                           |                                   |
| Reversal of issuance costs of Series A through E preferred stock exchanged              | 10,861                            |                                   |
| Change in par value (from \$1.00 to \$0.10)   | 83,287                            |                                   |
| Other   |                                   | 8                                 |
| Balance at end of period  | 289,640                           | 134,201                           |

|   |              |              |
|---|--------------|--------------|
| <b>Legal Surplus</b>  | 299,006      | 299,006      |
| <b>Retained Earnings:</b>   |              |              |
| Balance at beginning of period  | 118,291      | 440,777      |
| Net loss  | (272,872)    | (221,985)    |
| Cash dividends declared on common stock   |              | (12,966)     |
| Cash dividends declared on preferred stock  |              | (30,106)     |
| Accretion of preferred stock discount Series F  | (2,567)      | (3,095)      |
| Stock dividend granted of Series F preferred stock  | (24,174)     |              |
| Excess of carrying amount of Series A through E preferred stock exchanged over fair value of new shares of common stock | 385,387      |              |
| Preferred stock discount Series G   | 76,788       |              |
| Reversal of unaccreted discount Series F  | (19,025)     |              |
| Fair value adjustment on amended common stock warrant   | (1,179)      |              |
| Accretion of preferred stock discount Series G  | (1,443)      |              |
| Balance at end of period  | 259,206      | 172,625      |
| <b>Accumulated Other Comprehensive Income, net of tax:</b>  |              |              |
| Balance at beginning of period  | 26,493       | 57,389       |
| Other comprehensive income, net of tax  | 3,802        | 15,706       |
| Balance at end of period  | 30,295       | 73,095       |
| Total stockholders equity   | \$ 1,321,979 | \$ 1,698,843 |

The accompanying notes are an integral part of these statements.



**Table of Contents****FIRST BANCORP****CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS  
(Unaudited)**

| (In thousands)   | Quarter Ended            |                          | Nine-Month Period Ended  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | September<br>30,<br>2010 | September<br>30,<br>2009 | September<br>30,<br>2010 | September<br>30,<br>2009 |
| Net loss   | \$ (75,233)              | \$ (165,218)             | \$ (272,872)             | \$ (221,985)             |
| Unrealized losses on available-for-sale debt securities on which an other-than-temporary impairment has been recognized: |                          |                          |                          |                          |
| Noncredit-related impairment losses on debt securities not expected to be sold   |                          | 209                      |                          | (31,271)                 |
| Reclassification adjustment for other-than-temporary impairment on debt securities included in net income                |                          | 209                      |                          | 1,270                    |
| All other unrealized gains and losses on available-for-sale securities:  |                          |                          |                          |                          |
| All other unrealized holding gain arising during the period  | 10,529                   | 59,708                   | 99,057                   | 109,577                  |
| Reclassification adjustments for net gain included in net income   | (48,783)                 | (30,242)                 | (93,719)                 | (58,385)                 |
| Reclassification adjustments for other-than-temporary impairment on equity securities                                    |                          |                          | 353                      | 388                      |
| Income tax benefit (expense) related to items of other comprehensive income  | 5,238                    | (3,171)                  | (1,889)                  | (5,873)                  |
| Other comprehensive (loss) income for the period, net of tax   | (33,016)                 | 26,713                   | 3,802                    | 15,706                   |
| Total comprehensive loss   | \$ (108,249)             | \$ (138,505)             | \$ (269,070)             | \$ (206,279)             |

The accompanying notes are an integral part of these statements.

**Table of Contents**

**FIRST BANCORP**  
**PART I NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**1 BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES**

The Consolidated Financial Statements (unaudited) have been prepared in conformity with the accounting policies stated in the Corporation's Audited Consolidated Financial Statements included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2009. Certain information and note disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles in the United States of America ( GAAP ) have been condensed or omitted from these statements pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ) and, accordingly, these financial statements should be read in conjunction with the Audited Consolidated Financial Statements of the Corporation for the year ended December 31, 2009, included in the Corporation's 2009 Annual Report on Form 10-K. All adjustments (consisting only of normal recurring adjustments) that are, in the opinion of management, necessary for a fair statement of the statement of financial position, results of operations and cash flows for the interim periods have been reflected. All significant intercompany accounts and transactions have been eliminated in consolidation.

The results of operations for the quarter and nine-month period ended September 30, 2010 are not necessarily indicative of the results to be expected for the entire year.

**Capital and Liquidity**

The Consolidated Financial Statements have been prepared on a going concern basis, which contemplates the realization of assets and the discharge of liabilities in the normal course of business for the foreseeable future. Sustained weak economic conditions that have severely affected Puerto Rico and the United States over the last several years have adversely impacted First BanCorp's results of operations and capital levels. The net loss in 2009, primarily related to credit losses, the valuation allowance on deferred tax assets and an increase in the deposit insurance premium, reduced the Corporation's capital levels during 2009. The net loss for the nine-month period ended September 30, 2010 was primarily driven by credit losses. The decrease in regulatory capital ratios during the first nine-months of 2010 was not significant since the net loss reported for the period was almost entirely offset by a decrease in risk-weighted assets, consistent with the Corporation's decision to deleverage its balance sheet to preserve its capital position. As of September 30, 2010, the Corporation's Total, Tier 1 capital and Leverage ratios were 13.26%, 11.96% and 8.34%, respectively, compared to 13.44%, 12.16% and 8.91%, respectively, as of December 31, 2009.

As described in Note 18, Regulatory Matters, FirstBank is currently operating under a Consent Order ( the Order ) with the Federal Deposit Insurance Corporation ( FDIC ) and First BanCorp has entered into a Written Agreement (the Written Agreement and collectively with the Order the Agreements ) with the Board of Governors of the Federal Reserve System (the FED or Federal Reserve ).

As previously reported, the Corporation submitted a Capital Plan to the FED and the FDIC in July 2010. The primary objective of this Capital Plan is to improve the Corporation's capital structure in order to 1) enhance its ability to operate in the current economic environment, 2) be in a position to continue executing business strategies to return to profitability and 3) achieve certain minimum capital ratios set forth in the FDIC Order over time. The minimum capital ratios are 8% for Leverage (Tier 1 Capital to Average Total Assets), 10% for Tier 1 Capital to Risk-Weighted Assets and 12% for Total Capital to Risk-Weighted Assets. The Capital Plan sets forth the following capital restructuring initiatives as well as various deleveraging strategies:

1. The exchange of shares of the Corporation's preferred stock held by the U.S. Treasury for common stock;
2. The exchange of shares of the Corporation's common stock for any and all of the Corporation's outstanding Series A through E Preferred Stock; and
3. A \$500 million capital raise through the issuance of new common shares for cash.

During the third quarter of 2010, the Corporation completed transactions designed to accomplish the first two initiatives. On July 20, 2010, the Corporation closed a transaction with the U.S. Treasury for the exchange of the

\$400 million of Fixed Rate Cumulative Perpetual Preferred Stock, Series F (the Series F Preferred Stock ) that the U.S. Treasury acquired pursuant to the TARP Capital Purchase Program, and dividends accrued on such stock, for new shares of Series G Preferred Stock. A key benefit of this transaction was obtaining the right, under the terms of the new Series G Preferred Stock, to compel the conversion of this stock into shares of the Corporation's common stock, provided that the Corporation meets a number of conditions. On August 30, 2010, the Corporation completed its offer to issue shares of its common stock in exchange for its outstanding Series A through E Preferred Stock (the Exchange Offer ), which resulted in the issuance of 227,015,210 new shares of common stock in exchange for 19,482,128 shares of preferred stock with an aggregate liquidation amount of \$487 million, or 89% of the outstanding Series A through E preferred stock.

**Table of Contents**

In addition, on August 24, 2010, the Corporation obtained its stockholders' approval to increase the number of authorized shares of common stock from 750 million to 2 billion and decrease the par value of its common stock from \$1.00 to \$0.10 per share. These approvals and the issuance of common stock in exchange for Series A through E Preferred Stock satisfy all but one of the substantive conditions to the Corporation's ability to compel the conversion of the 424,174 shares of the new Series G Preferred Stock, issued to the U.S. Treasury. The other substantive condition to the Corporation's ability to compel the conversion of the Series G Preferred Stock is the issuance of a minimum aggregate amount of \$500 million of additional capital, subject to terms, other than the price per share, reasonably acceptable to the U.S. Treasury in its sole discretion.

These first two initiatives were designed to improve the Corporation's ability to successfully raise additional capital through a sale of its common stock, which is the last component of the Capital Plan. On September 16, 2010, the Corporation filed a registration statement for a proposed underwritten public offering of \$500 million (\$575 million including an over allotment option) of its common stock with the SEC. The completion of the Exchange Offer and the issuance of the Series G Preferred Stock to the U.S. Treasury resulted in significant improvements in the Corporation's Tangible and Tier 1 common equity ratios which improved to 5.21% and 6.62%, respectively, as of September 30, 2010 from 3.20% and 4.10%, respectively, as of December 31, 2009. (For information about and a reconciliation of these non-GAAP measures, see Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD & A ) Risk Management Capital Capital Restructuring Initiatives. ) These capital transactions completed during the third quarter of 2010 are further discussed in Note 17.

The Corporation has deleveraged its balance sheet in order to preserve capital, principally by selling investments and reducing the size of the loan portfolio. The decrease in securities and loans resulting from deleveraging and balance sheet repositioning strategies allowed a reduction of \$3.6 billion in wholesale funding during 2010, including repurchase agreements, advances and traditional brokered CDs ( brokered CDs ). Such reductions were partially offset by increases in retail deposits. Significant decreases in risk-weighted assets have been achieved mainly through the non-renewal of commercial loans with 100% risk weightings, such as temporary loan facilities to the Puerto Rico and Virgin Islands governments, through the charge-offs of portions of loans deemed uncollectible and, to a lesser extent, the sale of non-performing loans. In addition, a reduced volume of loan originations contributed to this deleveraging strategy and partially offset the effect of net losses on capital ratios.

Both the Corporation and the Bank actively manage liquidity and cash flow needs. The Corporation does not have any unsecured debt, other than brokered CDs, maturing during the remaining of 2010; additionally, it suspended common and preferred dividends to stockholders effective August 2009. As of September 30, 2010, the holding company had \$43.2 million of cash and cash equivalents. Cash and cash equivalents at the Bank as of September 30, 2010 were approximately \$904.3 million. The Bank has \$100 million and \$426 million in repurchase agreements and FHLB advances, respectively, maturing over the next year and \$7.4 million in notes that mature prior to September 30, 2011. In addition, it had \$6.7 billion in brokered deposits as of September 30, 2010 of which \$3.2 billion mature over the next year. Liquidity at the bank level is highly dependent on bank deposits, which fund 75.56% of the Bank's assets (or 35.43% excluding brokered CDs). At September 30, 2010, the Bank held approximately \$843 million of readily pledgeable or saleable investment securities.

The Corporation's credit as a long-term issuer is currently rated CCC+ by Standard & Poor's ( S&P ) and B- by Fitch Ratings Limited ( Fitch ); both with negative outlook. At the FirstBank subsidiary level, long-term issuer rating is currently B3 by Moody's Investor Service ( Moody's ), six notches below their definition of investment grade; CCC+ by S&P seven notches below their definition of investment grade, and B- by Fitch, six notches below their definition of investment grade. The outlook on the Bank's credit ratings from the three rating agencies is negative. During the second quarter of 2010, the Corporation and its subsidiary bank suffered credit rating downgrades from Moody's (B1 to B3), S&P (B to CCC+), and Fitch (B to B-) rating services. Furthermore, on June 2010, Moody's and Fitch placed the Corporation on Credit Watch Negative and S&P placed a Negative Outlook. The Corporation does not have any outstanding debt or derivative agreements that would be affected by the recent credit downgrades. Furthermore, given our non-reliance on corporate debt or other instruments directly linked in terms of pricing or volume to credit ratings, the liquidity of the Corporation so far has also not been affected in any material way by the downgrades. The Corporation's ability to access new non-deposit funding, however, could be adversely affected by these credit ratings

and any additional downgrades.

Based on current and expected liquidity needs and sources, management expects First BanCorp to be able to meet its obligations for a reasonable period of time. The Corporation has \$3.2 billion of brokered CDs maturing within twelve months from September 30, 2010. While the Corporation has increased its liquidity levels due to the current economic environment, it has continued to issue brokered CDs pursuant to temporary approvals received from the FDIC to renew or roll over certain amounts of brokered CDs through December 31, 2010. Management anticipates it will continue to obtain waivers from the restrictions to issue brokered CDs under the Order to meet its obligations and execute its business plans. If unanticipated market factors emerge, or if the Corporation is unable to raise additional capital or complete identified capital preservation initiatives, successfully execute its strategic operating plans, issue a sufficient amount of brokered deposits or comply with the Order, its banking regulators could take further action, which could include actions that may have a material adverse effect on the Corporation's business, results of operations and financial position.

**Table of Contents****Adoption of new accounting requirements and recently issued but not yet effective accounting requirements**

The Financial Accounting Standards Board ( FASB ) has issued the following accounting pronouncements and guidance relevant to the Corporation's operations:

In June 2009, the FASB amended the existing guidance on the accounting for transfers of financial assets, to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets, the effects of a transfer on its financial position, financial performance, and cash flows, and a transferor's continuing involvement, if any, in transferred financial assets. This guidance is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Subsequently in December 2009, the FASB amended the existing guidance issued in June 2009. Among the most significant changes and additions to this guidance are changes to the conditions for sales of a financial asset based on whether a transferor and its consolidated affiliates included in the financial statements have surrendered control over the transferred financial asset or third party beneficial interest; and the addition of the term participating interest, which represents a proportionate (pro rata) ownership interest in an entire financial asset. The Corporation adopted the guidance with no material impact on its financial statements.

In June 2009, the FASB amended the existing guidance on the consolidation of variable interests to improve financial reporting by enterprises involved with variable interest entities and address (i) the effects of the elimination of the qualifying special-purpose entity concept in the accounting for transfer of financial assets guidance, and (ii) constituent concerns about the application of certain key provisions of the guidance, including those in which the accounting and disclosures do not always provide timely and useful information about an enterprise's involvement in a variable interest entity. This guidance is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Subsequently in December 2009, the FASB amended the existing guidance issued in June 2009. Among the most significant changes and additions to the guidance is the replacement of the quantitative based risks and rewards calculation for determining which reporting entity, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which reporting entity has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and the obligation to absorb losses of the entity or the right to receive benefits from the entity. The Corporation adopted the guidance with no material impact on its financial statements.

In January 2010, the FASB updated the Accounting Standards Codification ( Codification ) to provide guidance to improve disclosure requirements related to fair value measurements and require reporting entities to make new disclosures about recurring or nonrecurring fair-value measurements including significant transfers into and out of Level 1 and Level 2 fair-value measurements and information on purchases, sales, issuances, and settlements on a gross basis in the reconciliation of Level 3 fair-value measurements. Currently, entities are only required to disclose activity in Level 3 measurements in the fair-value hierarchy on a net basis. The FASB also clarified existing fair-value measurement disclosure guidance about the level of disaggregation, inputs, and valuation techniques. Entities are required to separately disclose significant transfers into and out of Level 1 and Level 2 measurements in the fair-value hierarchy and the reasons for the transfers. Significance will be determined based on earnings and total assets or total liabilities or, when changes in fair value are recognized in other comprehensive income, based on total equity. A reporting entity must disclose and consistently follow its policy for determining when transfers between levels are recognized. Acceptable methods for determining when to recognize transfers include: (i) actual date of the event or change in circumstances causing the transfer; (ii) beginning of the reporting period; and (iii) end of the reporting period. The guidance requires disclosure of fair-value measurements by class instead of major category. A class is generally a subset of assets and liabilities within a financial statement line item and is based on the specific nature and risks of the assets and liabilities and their classification in the fair-value hierarchy. When determining classes, reporting entities must also consider the level of disaggregated information required by other applicable GAAP. For fair-value measurements using significant observable inputs (Level 2) or significant unobservable inputs (Level 3), this guidance requires reporting entities to disclose the valuation technique and the inputs used in determining fair value for each class of assets and liabilities. If the valuation technique has changed in the reporting period (e.g., from a

market approach to an income approach) or if an additional valuation technique is used, entities are required to disclose the change and the reason for making the change. Except for the detailed Level 3 roll forward disclosures, the guidance is effective for annual and interim reporting periods beginning after December 15, 2009 (first quarter of 2010 for public companies with calendar year-ends). The new disclosures about purchases, sales, issuances, and settlements in the roll forward activity for Level 3 fair value measurements are effective for interim and annual reporting periods beginning after December 15, 2010 (first quarter of 2011 for public companies with calendar year-ends). Early adoption is permitted. In the initial adoption period, entities are not required to include disclosures for previous comparative periods; however, they are required for periods ending after initial adoption. The Corporation adopted the guidance in the first quarter of 2010 and the required disclosures are presented in Note 20 Fair Value.

In February 2010, the FASB updated the Codification to provide guidance to improve disclosure requirements related to the recognition and disclosure of subsequent events. The amendment establishes that an entity that either (a) is an SEC filer or (b) is a conduit bond obligor for conduit debt securities that are traded in a public market (a domestic or foreign stock exchange or an over-the-counter market, including local or regional markets) is required to evaluate subsequent events through the date that the financial

**Table of Contents**

statements are issued. If an entity meets neither of those criteria, then it should evaluate subsequent events through the date the financial statements are available to be issued. An entity that is an SEC filer is not required to disclose the date through which subsequent events have been evaluated. Also, the scope of the reissuance disclosure requirements has been refined to include revised financial statements only. Revised financial statements include financial statements revised either as a result of the correction of an error or retrospective application of GAAP. The guidance in this update was effective on the date of issuance in February. The Corporation has adopted this guidance; refer to Note 25 Subsequent events.

In February 2010, the FASB updated the Codification to provide guidance on the deferral of consolidation requirements for a reporting entity's interest in an entity (1) that has all the attributes of an investment company or (2) for which it is industry practice to apply measurement principles for financial reporting purposes that are consistent with those followed by investment companies. The deferral does not apply in situations in which a reporting entity has the explicit or implicit obligation to fund losses of an entity that could potentially be significant to the entity. The deferral also does not apply to interests in securitization entities, asset-backed financing entities, or entities formerly considered qualifying special purpose entities. In addition, the deferral applies to a reporting entity's interest in an entity that is required to comply or operate in accordance with requirements similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. An entity that qualifies for the deferral will continue to be assessed under the overall guidance on the consolidation of variable interest entities. The guidance also clarifies that for entities that do not qualify for the deferral, related parties should be considered for determining whether a decision maker or service provider fee represents a variable interest. In addition, the requirements for evaluating whether a decision maker's or service provider's fee is a variable interest are modified to clarify the FASB's intention that a quantitative calculation should not be the sole basis for this evaluation. The guidance was effective for interim and annual reporting periods beginning after November 15, 2009. The adoption of this guidance did not have an impact in the Corporation's consolidated financial statements.

In March 2010, the FASB updated the Codification to provide clarification on the scope exception related to embedded credit derivatives related to the transfer of credit risk in the form of subordination of one financial instrument to another. The transfer of credit risk that is only in the form of subordination of one financial instrument to another (thereby redistributing credit risk) is an embedded derivative feature that should not be subject to potential bifurcation and separate accounting. The amendments address how to determine which embedded credit derivative features, including those in collateralized debt obligations and synthetic collateralized debt obligations, are considered to be embedded derivatives that should not be analyzed under this guidance. The Corporation may elect the fair value option for any investment in a beneficial interest in a securitized financial asset. The guidance is effective for the first fiscal quarter beginning after June 15, 2010. The adoption of this guidance did not have an impact in the Corporation's consolidated financial statements.

In April 2010, the FASB updated the codification to provide guidance on the effects of a loan modification when a loan is part of a pool that is accounted for as a single asset. Modifications of loans that are accounted for within a pool do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The amendments in this Update are effective for modifications of loans accounted for within pools occurring in the first interim or annual period ending on or after July 15, 2010. The amendments are to be applied prospectively and early application is permitted. The adoption of this guidance did not have an impact in the Corporation's consolidated financial statements.

In July 2010, the FASB updated the codification to expand the disclosure requirements regarding credit quality of financing receivables and the allowance for credit losses. The objectives of the enhanced disclosures are to provide information that will enable readers of financial statements to understand the nature of credit risk in a company's financing receivables, how that risk is analyzed in determining the related allowance for credit losses and changes to the allowance during the reporting period. An entity should provide disclosures on a disaggregated basis for portfolio segments and classes of financing receivable. The amendments in this Update are effective for both interim and annual reporting period ending after December 15, 2010. The Corporation is currently evaluating the impact of the adoption of this guidance on its financial statements.





**Table of Contents****2 EARNINGS PER COMMON SHARE**

The calculations of earnings per common share for the quarters and nine-month periods ended on September 30, 2010 and 2009 are as follows:

|  | Quarter Ended      |                    | Nine-Month Period Ended |                    |
|--|--------------------|--------------------|-------------------------|--------------------|
|  | September 30, 2010 | September 30, 2009 | September 30, 2010      | September 30, 2009 |
| (In thousands, except per share information)   |                    |                    |                         |                    |
| Net loss   | \$ (75,233)        | \$ (165,218)       | \$ (272,872)            | \$ (221,985)       |
| Non-cumulative preferred stock dividends (Series A through E)  |                    | (3,356)            |                         | (23,494)           |
| Cumulative non-convertible preferred stock dividends (Series F)  | (1,618)            | (5,000)            | (11,618)                | (14,167)           |
| Cumulative convertible preferred stock dividend (Series G)   | (4,183)            |                    | (4,183)                 |                    |
| Preferred stock discount accretion (Series F and G)  | (1,688)            | (1,115)            | (4,010)                 | (3,095)            |
| Favorable impact from issuing common stock in exchange for Series A through E preferred stock, net of issuance costs (1) (Refer to Note 17)    | 385,387            |                    | 385,387                 |                    |
| Favorable impact from issuing Series G mandatorily convertible preferred stock in exchange for Series F preferred stock (2) (Refer to Note 17) | 55,122             |                    | 55,122                  |                    |
| Net income (loss) available to common stockholders basic   | \$ 357,787         | \$ (174,689)       | \$ 147,826              | \$ (262,741)       |
| Convertible preferred stock dividends and accretion  | 5,626              |                    | 5,626                   |                    |
| Net income (loss) available to common stockholders diluted   | \$ 363,413         | \$ (174,689)       | \$ 153,452              | \$ (262,741)       |
| Average common shares outstanding  | 171,483            | 92,511             | 119,131                 | 92,511             |
| Average potential common shares (3)  | 1,126,792          |                    | 379,725                 |                    |
| Average common shares outstanding assuming dilution  | 1,298,275          | 92,511             | 498,856                 | 92,511             |
| Basic earnings (loss) per common share   | \$ 2.09            | \$ (1.89)          | \$ 1.24                 | \$ (2.84)          |
| Diluted earnings (loss) per common share   | \$ 0.28            | \$ (1.89)          | \$ 0.31                 | \$ (2.84)          |

(1) Excess of carrying amount of Series A through E preferred stock exchanged over the fair value of new common shares issued.

(2) Excess of carrying amount of Series F preferred stock exchanged and original warrant over the fair value of new Series G preferred stock issued and amended warrant.

- (3) Assumes conversion of the Series G convertible preferred stock at the time of issuance based on the most advantageous conversion rate from the standpoint of the security holder

Earnings (loss) per common share is computed by dividing net income (loss) available to common stockholders by the weighted average common shares issued and outstanding. Net income (loss) available to common stockholders represents net income (loss) adjusted for preferred stock dividends including dividends declared, and cumulative dividends related to the current dividend period that have not been declared as of the end of the period, and the accretion of discount on preferred stock issuances. For 2010 the net income available to common stockholders also includes the one-time effect of the issuance of common stock in exchange for shares of the Series A through E Preferred Stock and the issuance of a new Series G Preferred Stock in exchange for the Series F Preferred Stock. The Exchange Offer and the issuance of the Series G Preferred Stock to the U.S. Treasury are discussed in Note 17 to the consolidated financial statements. Basic weighted average common shares outstanding exclude unvested shares of restricted stock.

Potential common shares consist of common stock issuable under the assumed exercise of stock options, unvested shares of restricted stock, and outstanding warrants using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from the exercise, in addition to the amount of compensation cost attributable to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Stock options, unvested shares of restricted stock, and outstanding warrants that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect on earnings per share. For the quarter and nine-month periods ended September 30, 2010 and 2009, there were 2,072,200 and 2,546,310, respectively, outstanding stock options, as well as warrants outstanding to purchase 5,842,259 shares of common stock that were excluded from the computation of diluted earnings per common share because their inclusion would have an antidilutive effect. Approximately 21,477 and 32,216 unvested shares of restricted stock outstanding as of September 30, 2010 and 2009 were excluded from the computation of earnings per share.

The Series G Preferred Stock is included in the calculation of earnings per share in 2010 as all shares are assumed converted at the time of issuance of the Series G Preferred Stock, under the if converted method. The amount of potential common shares was obtained based on the most advantageous conversion rate from the standpoint of the security holder and assuming the Corporation will not be able to compel conversion until the seven-year anniversary, at which date the conversion price would be based on the

**Table of Contents**

Corporation's stock price in the open market and conversion would be based on the full liquidation value of \$1,000 per share, or a conversion rate of 3,347.84 shares of common stock for each share of Series G convertible preferred stock.

**3 STOCK OPTION PLAN**

Between 1997 and January 2007, the Corporation had a stock option plan (the 1997 stock option plan) that authorized the granting of up to 8,696,112 options on shares of the Corporation's common stock to eligible employees. The options granted under the plan could not exceed 20% of the number of common shares outstanding. Each option provides for the purchase of one share of common stock at a price not less than the fair market value of the stock on the date the option was granted. Stock options were fully vested upon grant. The maximum term to exercise the options is ten years. The stock option plan provides for a proportionate adjustment in the exercise price and the number of shares that can be purchased in the event of a stock dividend, stock split, reclassification of stock, merger or reorganization and certain other issuances and distributions such as stock appreciation rights.

Under the 1997 stock option plan, the Compensation and Benefits Committee (the Compensation Committee) had the authority to grant stock appreciation rights at any time subsequent to the grant of an option. Pursuant to stock appreciation rights, the optionee surrenders the right to exercise an option granted under the plan in consideration for payment by the Corporation of an amount equal to the excess of the fair market value of the shares of common stock subject to such option surrendered over the total option price of such shares. Any option surrendered is cancelled by the Corporation and the shares subject to the option are not eligible for further grants under the option plan. On January 21, 2007, the 1997 stock option plan expired; all outstanding awards granted under this plan continue in full force and effect, subject to their original terms. No awards for shares could be granted under the 1997 stock option plan as of its expiration.

On April 29, 2008, the Corporation's stockholders approved the First BanCorp 2008 Omnibus Incentive Plan (the Omnibus Plan). The Omnibus Plan provides for equity-based compensation incentives (the awards) through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, and other stock-based awards. This plan allows the issuance of up to 3,800,000 shares of common stock, subject to adjustments for stock splits, reorganization and other similar events. The Corporation's Board of Directors, upon receiving the relevant recommendation of the Compensation Committee, has the power and authority to determine those eligible to receive awards and to establish the terms and conditions of any awards subject to various limits and vesting restrictions that apply to individual and aggregate awards. Shares delivered pursuant to an award may consist, in whole or in part, of authorized and unissued shares of Common Stock or shares of Common Stock acquired by the Corporation. During the fourth quarter of 2008, the Corporation granted 36,243 shares of restricted stock with a fair value of \$8.69 under the Omnibus Plan to the Corporation's independent directors, of which 4,027 were forfeited in the second half of 2009 and 10,739 have vested.

For the quarter and nine-month period ended September 30, 2010, the Corporation recognized \$23,333 and \$69,999, respectively, of stock-based compensation expense related to the aforementioned restricted stock awards. The total unrecognized compensation cost related to the non-vested restricted shares was \$143,890 as of September 30, 2010 and is expected to be recognized over the next 1.2 years.

There were no stock options granted during 2010 and 2009, therefore, no compensation associated with stock options was recorded in those years.

Stock-based compensation accounting guidance requires the Corporation to develop an estimate of the number of share-based awards which will be forfeited due to employee or director turnover. Quarterly changes in the estimated forfeiture rate may have a significant effect on share-based compensation, as the effect of adjusting the rate for all expense amortization is recognized in the period in which the forfeiture estimate is changed. If the actual forfeiture rate is higher than the estimated forfeiture rate, then an adjustment is made to increase the estimated forfeiture rate, which will result in a decrease to the expense recognized in the financial statements. If the actual forfeiture rate is lower than the estimated forfeiture rate, then an adjustment is made to decrease the estimated forfeiture rate, which will result in an increase to the expense recognized in the financial statements. When unvested options or shares of restricted stock are forfeited, any compensation expense previously recognized on the forfeited awards is reversed in the period of the forfeiture.



**Table of Contents**

The activity of stock options for the nine-month period ended September 30, 2010 is set forth below:

|   | Nine-month period ended<br>September 30, 2010 |                                    |   |  |
|---|---|------------------------------------|---|--|
|   | Number<br>of<br>Options                       | Weighted-Average<br>Exercise Price | Weighted-Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value<br>(In<br>thousands) |
| Beginning of period                       | 2,481,310                                     | \$ 13.46                           |   |  |
| Options cancelled                         | (409,110)                                     | 14.60                              |   |  |
| End of period outstanding and exercisable | 2,072,200                                     | \$ 13.24                           | 4.6   | \$   |

No stock options were exercised during the first nine months of 2010 or 2009.

**4 INVESTMENT SECURITIES*****Investment Securities Available for Sale***

The amortized cost, non-credit loss component of other-than-temporary impairment ( OTTI ) on securities recorded in other comprehensive income ( OCI ), gross unrealized gains and losses recorded in OCI, approximate fair value, weighted-average yield and contractual maturities of investment securities available for sale as of September 30, 2010 and December 31, 2009 were as follows:

|  | September 30, 2010 |   |  |               |                               | December 31, 2009 |   |  |               |                               |
|--|--------------------|---|--|---------------|-------------------------------|-------------------|---|--|---------------|-------------------------------|
|  | Amortized<br>cost  | Non-Credit<br>Loss<br>Component<br>of<br>OTTI<br>Recorded<br>in OCI | Gross<br>Unrealized<br>gains<br>losses | Fair<br>value | Weighted<br>average<br>yield% | Amortized<br>cost | Non-Credit<br>Loss<br>Component<br>of<br>OTTI<br>Recorded<br>in OCI | Gross<br>Unrealized<br>gains<br>losses | Fair<br>value | Weighted<br>average<br>yield% |
| (Dollars in thousands)                           |                    |   |  |               |                               |                   |   |  |               |                               |
| Treasury securities:                             |                    |   |  |               |                               |                   |   |  |               |                               |
| for 1 to 5 years                                 | \$ 599,959         | \$  | \$ 11,981                              | \$            | \$ 611,940                    | 1.34              | \$  | \$                                     | \$            | \$                            |
| Investigations of Government sponsored agencies: |                    |   |  |               |                               |                   |   |  |               |                               |
| for 1 to 5 years                                 | 707,333            |   | 4,383                                  | 711,716       | 1.40                          | 1,139,577         |   | 5,562                                  | 1,145,139     | 2                             |
| Puerto Rico Government securities:               |                    |   |  |               |                               |                   |   |  |               |                               |
| within one year                                  |                    |   |  |               |                               | 12,016            |   | 1                                      | 28            | 11,989                        |
| for 1 to 5 years                                 | 126,682            |   | 588                                    | 14            | 127,256                       | 5.33              | 113,232   | 302                                    | 47            | 113,487                       |
| for 5 to 10 years                                | 104,331            |   | 187                                    | 104,518       | 5.18                          | 6,992             |   | 328                                    | 90            | 7,230                         |
| for 10 years                                     | 4,719              |   | 13                                     | 4,706         | 6.21                          | 3,529             |   | 91                                     |               | 3,620                         |

|   |           |        |        |     |           |      |           |        |        |       |           |   |
|---|-----------|--------|--------|-----|-----------|------|-----------|--------|--------|-------|-----------|---|
| United States and Puerto Rico Government Obligations                            | 1,543,024 |        | 17,139 | 27  | 1,560,136 | 1.97 | 1,275,346 |        | 6,284  | 165   | 1,281,465 | 2 |
| Mortgage-backed securities:   |           |        |        |     |           |      |           |        |        |       |           |   |
| LMC   |           |        |        |     |           |      |           |        |        |       |           |   |
| Certificates:   |           |        |        |     |           |      |           |        |        |       |           |   |
| Over 1 to 5 years   |           |        |        |     |           |      | 30        |        |        |       | 30        | 5 |
| Over 10 years   | 1,934     |        | 118    |     | 2,052     | 5.00 | 705,818   |        | 18,388 | 1,987 | 722,219   | 4 |
|   | 1,934     |        | 118    |     | 2,052     | 5.00 | 705,848   |        | 18,388 | 1,987 | 722,249   | 4 |
| MA  |           |        |        |     |           |      |           |        |        |       |           |   |
| Certificates:   |           |        |        |     |           |      |           |        |        |       |           |   |
| Over 1 to 5 years   | 38        |        | 3      |     | 41        | 6.49 | 69        |        | 3      |       | 72        | 6 |
| Over 5 to 10 years  | 1,398     |        | 79     |     | 1,477     | 4.76 | 808       |        | 39     |       | 847       | 5 |
|   | 948,009   |        | 33,902 | 824 | 981,087   | 4.27 | 407,565   |        | 10,808 | 980   | 417,393   | 5 |
|   | 949,445   |        | 33,984 | 824 | 982,605   | 4.27 | 408,442   |        | 10,850 | 980   | 418,312   | 5 |
| MA  |           |        |        |     |           |      |           |        |        |       |           |   |
| Certificates:   |           |        |        |     |           |      |           |        |        |       |           |   |
| Over 5 to 10 years  | 82,373    |        | 4,697  |     | 87,070    | 4.48 | 101,781   |        | 3,716  | 91    | 105,406   | 4 |
|   | 137,957   |        | 8,408  |     | 146,365   | 5.51 | 1,374,533 |        | 30,629 | 2,776 | 1,402,386 | 4 |
|   | 220,330   |        | 13,105 |     | 233,435   | 5.12 | 1,476,314 |        | 34,345 | 2,867 | 1,507,792 | 4 |
| Securitized mortgage obligations guaranteed or guaranteed by LMC, FNMA or GNMA: |           |        |        |     |           |      |           |        |        |       |           |   |
| Over 10 years   | 118,771   |        | 1,710  |     | 120,481   | 0.99 | 156,086   |        | 633    | 412   | 156,307   | 0 |
| Over mortgage pass-through trust certificates:                                  |           |        |        |     |           |      |           |        |        |       |           |   |
| Over 10 years   | 105,184   | 27,785 | 1      |     | 77,400    | 2.26 | 117,198   | 32,846 | 2      |       | 84,354    | 2 |
| Other mortgage-backed securities  | 1,395,664 | 27,785 | 48,918 | 824 | 1,415,973 | 3.97 | 2,863,888 | 32,846 | 64,218 | 6,246 | 2,889,014 | 4 |
|   | 77        |        | 6      |     | 71        |      | 427       |        | 81     | 205   | 303       |   |

| Investment securities<br>without<br>contractual<br>seniority (1) |              |           |           |        |              |      |              |           |           |          |              |   |  |  |
|--|--------------|-----------|-----------|--------|--------------|------|--------------|-----------|-----------|----------|--------------|---|--|--|
| Available for sale   | \$ 2,938,765 | \$ 27,785 | \$ 66,057 | \$ 857 | \$ 2,976,180 | 2.92 | \$ 4,139,661 | \$ 32,846 | \$ 70,583 | \$ 6,616 | \$ 4,170,782 | 3 |  |  |

(1) Represents common shares of other financial institutions in Puerto Rico.

Maturities of mortgage-backed securities are based on contractual terms assuming no prepayments. Expected maturities of investments might differ from contractual maturities because they may be subject to prepayments and/or call options as was the case with approximately \$1.2 billion of investment securities (mainly U.S. agency debt securities) called during 2010. The weighted-average yield on investment securities available for sale is based on amortized cost and, therefore, does not give effect to changes in fair value. The net unrealized gain or loss on securities available for sale and the non-credit loss component of OTTI are presented as part of OCI.

The following tables show the Corporation's available-for-sale investments' fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as



**Table of Contents**

of September 30, 2010 and December 31, 2009. It also includes debt securities for which an OTTI was recognized and only the amount related to a credit loss was recognized in earnings:

|  | Less than 12 months |                   | As of September 30, 2010 |                   | Total      |                   |
|--|---------------------|-------------------|--------------------------|-------------------|------------|-------------------|
|  | Fair Value          | Unrealized Losses | Fair Value               | Unrealized Losses | Fair Value | Unrealized Losses |
|  |                     |                   | (In thousands)           |                   |            |                   |
| <b>Debt securities</b>   |                     |                   |                          |                   |            |                   |
| Puerto Rico Government obligations   | \$ 14,692           | \$ 27             | \$                       | \$                | \$ 14,692  | \$ 27             |
| <b>Mortgage-backed securities</b>  |                     |                   |                          |                   |            |                   |
| GNMA   | 171,468             | 824               |                          |                   | 171,468    | 824               |
| Other mortgage pass-through trust certificates                                   |                     |                   | 77,177                   | 27,785            | 77,177     | 27,785            |
| <b>Equity securities</b>   | 71                  | 6                 |                          |                   | 71         | 6                 |
|  | \$ 186,231          | \$ 857            | \$ 77,177                | \$ 27,785         | \$ 263,408 | \$ 28,642         |
| <br>   |                     |                   |                          |                   |            |                   |
|  | Less than 12 months |                   | As of December 31, 2009  |                   | Total      |                   |
|  | Fair Value          | Unrealized Losses | Fair Value               | Unrealized Losses | Fair Value | Unrealized Losses |
|  |                     |                   | (In thousands)           |                   |            |                   |
| <b>Debt securities</b>   |                     |                   |                          |                   |            |                   |
| Puerto Rico Government obligations   | \$ 14,760           | \$ 118            | \$ 9,113                 | \$ 47             | \$ 23,873  | \$ 165            |
| <b>Mortgage-backed securities</b>  |                     |                   |                          |                   |            |                   |
| FHLMC  | 236,925             | 1,987             |                          |                   | 236,925    | 1,987             |
| GNMA   | 72,178              | 980               |                          |                   | 72,178     | 980               |
| FNMA   | 415,601             | 2,867             |                          |                   | 415,601    | 2,867             |
| Collateralized mortgage obligations issued or guaranteed by FHLMC, FNMA and GNMA | 105,075             | 412               |                          |                   | 105,075    | 412               |
| Other mortgage pass-through trust certificates                                   |                     |                   | 84,105                   | 32,846            | 84,105     | 32,846            |
| <b>Equity securities</b>   | 90                  | 205               |                          |                   | 90         | 205               |
|  | \$ 844,629          | \$ 6,569          | \$ 93,218                | \$ 32,893         | \$ 937,847 | \$ 39,462         |



**Table of Contents****Investments Held to Maturity**

The amortized cost, gross unrealized gains and losses, approximate fair value, weighted-average yield and contractual maturities of investment securities held to maturity as of September 30, 2010 and December 31, 2009 were as follows:

|  | September 30, 2010 |                        |                   |            |                          | December 31, 2009 |                        |                   |            |                          |
|--|--------------------|------------------------|-------------------|------------|--------------------------|-------------------|------------------------|-------------------|------------|--------------------------|
|  | Amortized cost     | Gross Unrealized gains | Unrealized losses | Fair value | Weighted average yield % | Amortized cost    | Gross Unrealized gains | Unrealized losses | Fair value | Weighted average yield % |
| (Dollars in thousands)                               |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| U.S. Treasury securities:                            |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| Due within 1 year                                    | \$ 8,480           | \$ 5                   | \$                | \$ 8,485   | 0.30                     | \$ 8,480          | \$ 12                  | \$                | \$ 8,492   | 0.47                     |
| Puerto Rico Government obligations:                  |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| After 5 to 10 years                                  | 19,106             | 975                    |                   | 20,081     | 5.86                     | 18,584            | 564                    | 93                | 19,055     | 5.86                     |
| After 10 years                                       | 4,731              | 112                    |                   | 4,843      | 5.50                     | 4,995             | 77                     |                   | 5,072      | 5.50                     |
| United States and Puerto Rico Government obligations | 32,317             | 1,092                  |                   | 33,409     | 4.35                     | 32,059            | 653                    | 93                | 32,619     | 4.38                     |
| Mortgage-backed securities:                          |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| FHLMC certificates:                                  |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| After 1 to 5 years                                   | 3,100              | 52                     |                   | 3,152      | 3.80                     | 5,015             | 78                     |                   | 5,093      | 3.79                     |
| FNMA certificates:                                   |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| After 1 to 5 years                                   | 3,011              | 65                     |                   | 3,076      | 3.87                     | 4,771             | 100                    |                   | 4,871      | 3.87                     |
| After 5 to 10 years                                  | 426,506            | 22,146                 |                   | 448,652    | 4.47                     | 533,593           | 19,548                 |                   | 553,141    | 4.47                     |
| After 10 years                                       | 23,033             | 895                    |                   | 23,928     | 5.33                     | 24,181            | 479                    |                   | 24,660     | 5.30                     |
| Mortgage-backed securities                           | 455,650            | 23,158                 |                   | 478,808    | 4.50                     | 567,560           | 20,205                 |                   | 587,765    | 4.49                     |
| Corporate bonds:                                     |                    |                        |                   |            |                          |                   |                        |                   |            |                          |
| After 10 years                                       | 2,000              |                        | 648               | 1,352      | 5.80                     | 2,000             |                        | 800               | 1,200      | 5.80                     |
| Total investment securities                          | \$ 489,967         | \$ 24,250              | \$ 648            | \$ 513,569 | 4.50                     | \$ 601,619        | \$ 20,858              | \$ 893            | \$ 621,584 | 4.49                     |

held-to-maturity

Maturities of mortgage-backed securities are based on contractual terms assuming no prepayments. Expected maturities of investments might differ from contractual maturities because they may be subject to prepayments and/or call options.

The following tables show the Corporation's held-to-maturity investments' fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of September 30, 2010 and December 31, 2009:

|                                    | Less than 12 months |                   | As of September 30, 2010<br>12 months or more |                   | Total      |                   |
|------------------------------------|---------------------|-------------------|---|-------------------|------------|-------------------|
|                                    | Fair Value          | Unrealized Losses | Fair Value                                    | Unrealized Losses | Fair Value | Unrealized Losses |
|                                    |                     |                   | (In thousands)                                |                   |            |                   |
| <b>Corporate bonds</b>             | \$                  | \$                | \$ 1,352                                      | \$ 648            | \$ 1,352   | \$ 648            |
|                                    | \$                  | \$                | \$ 1,352                                      | \$ 648            | \$ 1,352   | \$ 648            |
|                                    |                     |                   | As of December 31, 2009<br>12 months or more  |                   | Total      |                   |
|                                    | Fair Value          | Unrealized Losses | Fair Value                                    | Unrealized Losses | Fair Value | Unrealized Losses |
|                                    |                     |                   | (In thousands)                                |                   |            |                   |
| <b>Debt securities</b>             |                     |                   |   |                   |            |                   |
| Puerto Rico Government obligations | \$                  | \$                | \$ 4,678                                      | \$ 93             | \$ 4,678   | \$ 93             |
| <b>Corporate bonds</b>             |                     |                   | 1,200   | 800               | 1,200      | 800               |
|                                    | \$                  | \$                | \$ 5,878                                      | \$ 893            | \$ 5,878   | \$ 893            |

**Table of Contents*****Assessment for OTTI***

On a quarterly basis, the Corporation performs an assessment to determine whether there have been any events or economic circumstances indicating that a security with an unrealized loss has suffered OTTI. A debt security is considered impaired if the fair value is less than its amortized cost basis at the reporting date. The accounting literature requires the Corporation to assess whether the unrealized loss is other-than-temporary.

Prior to April 1, 2009, unrealized losses that were determined to be temporary were recorded, net of tax, in other comprehensive income for available-for-sale securities, whereas unrealized losses related to held-to-maturity securities determined to be temporary were not recognized. Regardless of whether the security was classified as available for sale or held to maturity, unrealized losses that were determined to be other-than-temporary were recorded through earnings. An unrealized loss was considered other-than-temporary if (i) it was probable that the holder would not collect all amounts due according to the contractual terms of the debt security, or (ii) the fair value was below the amortized cost of the debt security for a prolonged period of time and the Corporation did not have the positive intent and ability to hold the security until recovery or maturity.

In April 2009, the FASB amended the OTTI model for debt securities. Under the amended guidance, OTTI losses must be recognized in earnings if an investor has the intent to sell the debt security or it is more likely than not that it will be required to sell the debt security before recovery of its amortized cost basis. However, even if an investor does not expect to sell a debt security, it must evaluate expected cash flows to be received and determine if a credit loss has occurred.

Under the amended guidance, an unrealized loss is generally deemed to be other-than-temporary and a credit loss is deemed to exist if the present value of the expected future cash flows is less than the amortized cost basis of the debt security. As a result of the Corporation's adoption of this new guidance, the credit loss component of an OTTI, if any, would be recorded as a separate line item in the accompanying consolidated statements of (loss) income, while the remaining portion of the impairment loss would be recognized in OCI, provided the Corporation does not intend to sell the underlying debt security and it is more likely than not that the Corporation will not have to sell the debt security prior to recovery. For the quarter and nine-month period ended September 30, 2010, there were no credit loss impairment charges in earnings.

Debt securities issued by U.S. government agencies, government-sponsored entities and the U.S. Treasury accounted for more than 90% of the total available-for-sale and held-to-maturity portfolio as of September 30, 2010 and no credit losses are expected, given the explicit and implicit guarantees provided by the U.S. federal government. The Corporation's assessment was concentrated mainly on private label MBS of approximately \$105 million for which the Corporation evaluates credit losses on a quarterly basis. The Corporation considered the following factors in determining whether a credit loss exists and the period over which the debt security is expected to recover:

The length of time and the extent to which the fair value has been less than the amortized cost basis.

Changes in the near term prospects of the underlying collateral of a security such as changes in default rates, loss severity given default and significant changes in prepayment assumptions;

The level of cash flows generated from the underlying collateral supporting the principal and interest payments of the debt securities; and

Any adverse change to the credit conditions and liquidity of the issuer, taking into consideration the latest information available about the overall financial condition of the issuer, credit ratings, recent legislation and government actions affecting the issuer's industry and actions taken by the issuer to deal with the present economic climate.

No OTTI losses on available-for-sale debt securities were recorded in the first nine months of 2010. Cumulative unrealized other-than-temporary impairment losses recognized in OCI as of September 30, 2010 amounted to \$31.7 million.

**Table of Contents**

For the third quarter and first nine months of 2009, the Corporation recorded OTTI losses on available-for-sale debt securities as follows:

|   | <b>Private label MBS</b>  |                                |
|---|---------------------------|--------------------------------|
|   | <b>Quarter ended</b>      | <b>Nine-month period ended</b> |
|   | <b>September 30, 2009</b> | <b>September 30, 2009</b>      |
| <i>(In thousands)</i>   |                           |                                |
| Total other-than-temporary impairment losses                            | \$                        | \$ (32,541)                    |
| Unrealized other-than-temporary impairment losses recognized in OCI (1) | (209)                     | 31,271                         |
| Net impairment losses recognized in earnings (2)                        | \$ (209)                  | \$ (1,270)                     |

(1) Represents the noncredit component impact of the OTTI on available-for-sale debt securities

(2) Represents the credit component of the OTTI on available-for-sale debt securities

The following table summarizes the rollforward of credit losses on debt securities held by the Corporation for which a portion of OTTI is recognized in OCI:

|  | <b>Private label MBS</b>  |                                |
|--|---------------------------|--------------------------------|
|  | <b>Quarter ended</b>      | <b>Nine-month period ended</b> |
|  | <b>September 30, 2009</b> | <b>September 30, 2009</b>      |
| <i>(In thousands)</i>  |                           |                                |
| Credit losses at the beginning of the period   | \$ 1,061                  | \$                             |
| Additions:   |                           |                                |
| Credit losses related to securities for which an OTTI was not previously recognized                          | 209                       | 1,270                          |
| Ending balance of credit losses on debt securities held for which a portion of an OTTI was recognized in OCI | \$ 1,270                  | \$ 1,270                       |

Private label mortgage-backed securities ( MBS ) are collateralized by fixed-rate mortgages on single family residential properties in the United States. The interest rate on these private label MBS is variable, tied to 3-month LIBOR and limited to the weighted-average coupon of the underlying collateral. The underlying mortgages are fixed-rate single family loans with original high FICO scores (over 700) and moderate original loan-to-value ratios (under 80%), as well as moderate delinquency levels.

Based on the expected cash flows derived from the model, and since the Corporation does not have the intention to sell the securities and has sufficient capital and liquidity to hold these securities until a recovery of the fair value occurs, no credit losses were reflected in earnings for the period ended September 30, 2010. As a result of the valuation performed as of September 30, 2010, no additional other-than-temporary impairment was recorded for the period. Significant assumptions in the valuation of the private label MBS as of September 30, 2010 were as follow:

|               | <b>Weighted Average</b> | <b>Range</b> |
|---------------|-------------------------|--------------|
| Discount rate | 14.5%                   | 14.5%        |

|                                |     |        |        |
|--------------------------------|-----|--------|--------|
| Prepayment rate                | 26% | 21.62% | 44.79% |
| Projected Cumulative Loss Rate | 4%  | 1.05%  | 16.80% |

For the nine-month period ended on September 30, 2010, the Corporation recorded OTTI of approximately \$0.4 million on certain equity securities held in its available-for-sale investment portfolio related to financial institutions in Puerto Rico. Management concluded that the declines in value of the securities were other-than-temporary; as such, the cost basis of these securities was written down to the market value as of the date of the analysis and is reflected in earnings as a realized loss.

Total proceeds from the sale of securities available for sale during the first nine months of 2010 amounted to approximately \$2.4 billion (2009 \$1.0 billion). Given the Corporation's balance sheet structure and the shape and level of the yield curve, which in turn is reflected in the valuation of the securities and the repurchase agreements, the Corporation took advantage of market conditions during the quarter and completed the sale of approximately \$1.2 billion of U.S. agency MBS that was matched with the early termination of approximately \$1.0 billion of repurchase agreements. The cost of the unwinding of the repurchase agreements of \$47.4 million offset the gain of \$47.1 million realized on the sale of investment securities.

**Table of Contents****5 OTHER EQUITY SECURITIES**

Institutions that are members of the FHLB system are required to maintain a minimum investment in FHLB stock. Such minimum is calculated as a percentage of aggregate outstanding mortgages, and an additional investment is required that is calculated as a percentage of total FHLB advances, letters of credit, and the collateralized portion of interest-rate swaps outstanding. The stock is capital stock issued at \$100 par value. Both stock and cash dividends may be received on FHLB stock.

As of September 30, 2010 and December 31, 2009, the Corporation had investments in FHLB stock with a book value of \$63.0 million and \$68.4 million, respectively. The net realizable value is a reasonable proxy for the fair value of these instruments. Dividend income from FHLB stock for the second quarter and nine-month period ended September 30, 2010 amounted to \$0.6 million and \$2.1 million, respectively, compared to \$1.0 million and \$2.2 million, respectively, for the same periods in 2009.

The FHLB stocks owned by the Corporation are issued by the FHLB of New York and by the FHLB of Atlanta. Both Banks are part of the Federal Home Loan Bank System, a national wholesale banking network of 12 regional, stockholder-owned congressionally chartered banks. The Federal Home Loan Banks are all privately capitalized and operated by their member stockholders. The system is supervised by the Federal Housing Finance Agency, which ensures that the Home Loan Banks operate in a financially safe and sound manner, remain adequately capitalized and able to raise funds in the capital markets, and carry out their housing finance mission.

The Corporation has other equity securities that do not have a readily available fair value. The carrying value of such securities as of September 30, 2010 and December 31, 2009 was \$1.3 million and \$1.6 million, respectively. An impairment charge of \$0.25 million was recorded in the first quarter of 2010 related to an investment in a failed financial institution in the United States.

During the first quarter of 2010, the Corporation recognized a \$10.7 million gain on the sale of the remaining VISA Class C shares. As of September 30, 2010, the Corporation no longer held any VISA shares.

**6 LOAN PORTFOLIO**

The following is a detail of the loan portfolio:

|   | <b>As of<br/>September<br/>30,<br/>2010</b> | <b>As of<br/>December 31,<br/>2009</b> |
|---|---|--|
|   | <b>(In thousands)</b>                       |  |
| Residential mortgage loans, mainly secured by first mortgages           | \$ 3,448,335                                | \$ 3,595,508                           |
| Commercial loans:   |   |  |
| Construction loans  | 1,114,647                                   | 1,492,589                              |
| Commercial mortgage loans   | 1,742,462                                   | 1,693,424                              |
| Commercial and Industrial loans <sup>(1)</sup>                          | 3,824,916                                   | 4,927,304                              |
| Loans to a local financial institution secured by real estate mortgages | 295,855                                     | 321,522                                |
| Commercial loans  | 6,977,880                                   | 8,434,839                              |
| Finance leases  | 289,573                                     | 318,504                                |
| Consumer loans  | 1,464,238                                   | 1,579,600                              |



Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|                                     |               |               |
|-------------------------------------|---------------|---------------|
| Loans receivable                    | 12,180,026    | 13,928,451    |
| Allowance for loan and lease losses | (608,526)     | (528,120)     |
| Loans receivable, net               | 11,571,500    | 13,400,331    |
| Loans held for sale                 | 9,196         | 20,775        |
| Total loans                         | \$ 11,580,696 | \$ 13,421,106 |

1 - As of September 30, 2010, includes \$1.8 billion of commercial loans that are secured by real estate but are not dependent upon the real estate for repayment.

The Corporation's primary lending area is Puerto Rico. The Corporation's Puerto Rico banking subsidiary, FirstBank, also lends in the U.S. and British Virgin Islands markets and in the United States (principally in the state of Florida). Of the total gross loan

**Table of Contents**

portfolio of \$12.2 billion as of September 30, 2010, approximately 84% has credit risk concentration in Puerto Rico, 8% in the United States and 8% in the Virgin Islands.

As of September 30, 2010, the Corporation had \$273.1 million outstanding of credit facilities granted to the Puerto Rico Government and/or its political subdivisions, down from \$1.2 billion as of December 31, 2009, and \$57.2 million granted to the Virgin Islands government, down from \$134.7 million as of December 31, 2009. A substantial portion of these credit facilities are obligations that have a specific source of income or revenues identified for their repayment, such as property taxes collected by the central Government and/or municipalities. Another portion of these obligations consists of loans to public corporations that obtain revenues from rates charged for services or products, such as electric power and water utilities. Public corporations have varying degrees of independence from the central Government of Puerto Rico and many receive appropriations or other payments from it. The Corporation also has loans to various municipalities in Puerto Rico for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment.

The largest loan to one borrower as of September 30, 2010 in the amount of \$295.9 million is with one mortgage originator in Puerto Rico, Doral Financial Corporation. This commercial loan is secured by individual real estate loans, mostly 1-4 residential mortgage loans.

**7 ALLOWANCE FOR LOAN AND LEASE LOSSES**

The changes in the allowance for loan and lease losses were as follows:

|                                     | <b>Quarter Ended</b>  |             | <b>Nine-Month Period</b> |             |
|-------------------------------------|-----------------------|-------------|--------------------------|-------------|
|                                     | <b>September 30,</b>  |             | <b>Ended</b>             |             |
|                                     | <b>2010</b>           | <b>2009</b> | <b>2010</b>              | <b>2009</b> |
|                                     | <b>(In thousands)</b> |             |                          |             |
| Balance at beginning of period      | \$ 604,304            | \$ 407,746  | \$ 528,120               | \$ 281,526  |
| Provision for loan and lease losses | 120,482               | 148,090     | 438,240                  | 442,671     |
| Charge-offs                         | (120,487)             | (87,001)    | (367,309)                | (260,836)   |
| Recoveries                          | 4,227                 | 2,649       | 9,475                    | 8,123       |
| Balance at end of period            | \$ 608,526            | \$ 471,484  | \$ 608,526               | \$ 471,484  |

The allowance for impaired loans is part of the allowance for loan and lease losses. The allowance for impaired loans covers those loans for which management has determined that it is probable that the debtor will be unable to pay all the amounts due in accordance with the contractual terms of the loan agreement, and does not necessarily represent loans for which the Corporation will incur a loss. As of September 30, 2010 and December 31, 2009, impaired loans and their related allowance were as follows:

|  | <b>As of</b>          | <b>As of</b>        |
|--|-----------------------|---------------------|
|  | <b>September</b>      | <b>December 31,</b> |
|  | <b>30,</b>            | <b>2009</b>         |
|  | <b>2010</b>           | <b>2009</b>         |
|  | <b>(In thousands)</b> |                     |
| Impaired loans with valuation allowance, net of charge-offs    | \$ 1,394,335          | \$ 1,060,088        |
| Impaired loans without valuation allowance, net of charge-offs | 486,735               | 596,176             |
| Total impaired loans   | \$ 1,881,070          | \$ 1,656,264        |
| Allowance for impaired loans                                   | \$ 271,425            | \$ 182,145          |

Interest income of approximately \$13.5 million and \$25.9 million was recognized on impaired loans for the third quarter and first nine months of 2010, respectively, compared to \$5.8 million and \$20.0 million, respectively, for the same periods in 2009. The average recorded investment in impaired loans for the first nine-months of 2010 and 2009 was \$1.8 billion and \$839.7 million, respectively.

**Table of Contents**

The following tables show the activity for impaired loans and the related specific reserve during the first nine months of 2010:

|  | <b>(In thousands)</b> |
|--|-----------------------|
| <b>Impaired Loans:</b>   |                       |
| Balance at beginning of year   | \$ 1,656,264          |
| Loans determined impaired during the period  | 802,957               |
| Net charge-offs (1)  | (299,871)             |
| Loans sold, net of charge-offs of \$42.6 million (2)                                 | (120,556)             |
| Loans foreclosed, paid in full and partial payments, net of additional disbursements | (157,724)             |
| Balance at end of period   | \$ 1,881,070          |

(1) Approximately \$151.5 million, or 51%, is related to construction loans.

(2) Loans sold in Florida.

|                              | <b>(In thousands)</b> |
|------------------------------|-----------------------|
| <b>Specific Reserve:</b>     |                       |
| Balance at beginning of year | \$ 182,145            |
| Provision for loan losses    | 389,151               |
| Net charge-offs              | (299,871)             |
| Balance at end of period     | \$ 271,425            |

The Corporation provides homeownership preservation assistance to its customers through a loss mitigation program in Puerto Rico and through programs sponsored by the Federal Government. Due to the nature of the borrower's financial condition, restructurings or loan modifications through these program as well as other restructurings of individual commercial loans, commercial mortgage loans, construction loans and residential mortgages in the U.S. mainland fit the definition of Troubled Debt Restructuring ( TDR ). A restructuring of a debt constitutes a TDR if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Modifications involve changes in one or more of the loan terms that bring a defaulted loan current and provide sustainable affordability. Changes may include the refinancing of any past-due amounts, including interest and escrow, the extension of the maturity of the loan and modifications of the loan rate. As of September 30, 2010, the Corporation's TDR loans amounted to \$372.6 million consisting of: \$185.6 million of residential mortgage loans, \$41.7 million commercial and industrial loans, \$90.3 million commercial mortgage loans and \$55.0 million of construction loans. Outstanding unfunded loan commitments on TDR loans amounted to \$2.3 million as of September 30, 2010.

Included in the \$372.6 million of TDR loans are certain impaired condo-conversion loans restructured into two separate agreements (loan splitting) in the fourth quarter of 2009. At that time, each of these loans was restructured into two notes: one that represents the portion of the loan that is expected to be fully collected along with contractual interest and the second note that represents the portion of the original loan that was charged-off. The restructuring of these loans was made after analyzing the borrowers' and guarantors' capacities to service the debt and ability to perform under the modified terms. As part of the restructuring of the loans, the first note of each loan has been placed on a monthly payment of principal and interest that amortizes the debt over 25 years at a market rate of interest. An interest rate reduction was granted for the second note. The carrying value of the notes deemed collectible amounted to \$22.0 million as of September 30, 2010 and the charge-offs recorded prior to 2010 associated with these loans were \$29.7 million. The loans that have been deemed collectible and returned to accrual status after a performance period,

continue to be individually evaluated for impairment purposes and a specific reserve of \$0.5 million was allocated to these loans as of September 30, 2010.

As of September 30, 2010, the Corporation maintains a \$8.5 million reserve for unfunded loan commitments mainly related to outstanding construction loans commitments in Puerto Rico. The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included as part of accounts payable and other liabilities in the consolidated statement of financial condition.

## **8 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

One of the market risks facing the Corporation is interest rate risk, which includes the risk that changes in interest rates will result in changes in the value of the Corporation's assets or liabilities and the risk that net interest income from its loan and investment portfolios will be adversely affected by changes in interest rates. The overall objective of the Corporation's interest rate risk management activities is to reduce the variability of earnings caused by changes in interest rates.

The Corporation uses various financial instruments, including derivatives, to manage the interest rate risk primarily for protection from rising interest rates in connection with private label MBS.

The Corporation designates a derivative as a fair value hedge, cash flow hedge or an economic undesignated hedge when it enters into the derivative contract. As of September 30, 2010 and December 31, 2009, all derivatives held by the Corporation were

**Table of Contents**

considered economic undesignated hedges. These undesignated hedges are recorded at fair value with the resulting gain or loss recognized in current earnings.

The following summarizes the principal derivative activities used by the Corporation in managing interest rate risk:

*Interest rate cap agreements* Interest rate cap agreements provide the right to receive cash if a reference interest rate rises above a contractual rate. The value increases as the reference interest rate rises. The Corporation enters into interest rate cap agreements for protection from rising interest rates. Specifically, the interest rate on certain of the Corporation's commercial loans to other financial institutions is generally a variable rate limited to the weighted-average coupon of the pass-through certificate or referenced residential mortgage collateral, less a contractual servicing fee. During the second quarter of 2010, the counterparty for interest rate caps for certain private label mortgage pass-through securities was taken over by the FDIC, immediately canceling all outstanding commitments, and as a result, interest rate caps with notional amount of \$113 million are no longer considered to be derivative financial instruments. The total exposure to fair value of \$3.0 million related to such contracts was reclassified to an account receivable.

*Interest rate swaps* Interest rate swap agreements generally involve the exchange of fixed-and floating-rate interest payment obligations without the exchange of the underlying notional principal amount. As of September 30, 2010, most of the interest rate swaps outstanding are used for protection against rising interest rates. In the past, interest rate swaps volume was much higher since they were used to convert fixed-rate brokered CDs (liabilities), mainly those with long-term maturities, to a variable rate to mitigate the interest rate risk inherent in variable rate loans. All interest rate swaps related to brokered CDs were called during 2009, in the face of lower interest rate levels, and, as a consequence, the Corporation exercised its call option on the swapped-to-floating brokered CDs. Similar to unrealized gains and losses arising from changes in fair value, net interest settlements on interest rate swaps are recorded as an adjustment to interest income or interest expense depending on whether an asset or liability is being economically hedged.

*Indexed options* Indexed options are generally over-the-counter (OTC) contracts that the Corporation enters into in order to receive the appreciation of a specified Stock Index (e.g., Dow Jones Industrial Composite Stock Index) over a specified period in exchange for a premium paid at the contract's inception. The option period is determined by the contractual maturity of the notes payable tied to the performance of the Stock Index. The credit risk inherent in these options is the risk that the exchange party may not fulfill its obligation. To satisfy the needs of its customers, the Corporation may enter into non-hedging transactions. On these transactions, generally, the Corporation participates as a buyer in one of the agreements and as a seller in the other agreement under the same terms and conditions.

In addition, the Corporation enters into certain contracts with embedded derivatives that do not require separate accounting as these are clearly and closely related to the economic characteristics of the host contract. When the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it is bifurcated, carried at fair value, and designated as a trading or non-hedging derivative instrument.

The following table summarizes the notional amounts of all derivative instruments as of September 30, 2010 and December 31, 2009:

| <b>Notional Amounts</b> |                 |
|-------------------------|-----------------|
| <b>As of</b>            | <b>As of</b>    |
| <b>September</b>        | <b>December</b> |
| <b>30,</b>              | <b>31,</b>      |
| <b>2010</b>             | <b>2009</b>     |
| <b>(In thousands)</b>   |                 |

**Economic undesignated hedges:**

Interest rate contracts:

|   |           |           |
|---|-----------|-----------|
| Interest rate swap agreements used to hedge loans | \$ 41,635 | \$ 79,567 |
| Written interest rate cap agreements              | 71,841    | 102,521   |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |            |            |
|---|------------|------------|
| Purchased interest rate cap agreements  | 71,841     | 228,384    |
| Equity contracts:   |            |            |
| Embedded written options on stock index deposits and notes payable                            | 53,515     | 53,515     |
| Purchased options used to manage exposure to the stock market on embedded stock index options | 53,515     | 53,515     |
|   | \$ 292,347 | \$ 517,502 |

**Table of Contents**

The following table summarizes the fair value of derivative instruments and identifies the location of such derivative instruments in the Statement of Financial Condition as of September 30, 2010 and December 31, 2009:

|   | Asset Derivatives                               |                          |                         | Liability Derivatives                           |                          |                         |
|---|---|--------------------------|-------------------------|---|--------------------------|-------------------------|
|   | Statement of<br>Financial Condition<br>Location | September<br>30,<br>2010 | December<br>31,<br>2009 | Statement of<br>Financial Condition<br>Location | September<br>30,<br>2010 | December<br>31,<br>2009 |
|   |   | Fair<br>Value            | Fair<br>Value           |   | Fair<br>Value            | Fair<br>Value           |
| <b>(In thousands)</b>   |   |                          |                         |   |                          |                         |
| <b>Economic undesignated hedges:</b>  |   |                          |                         |   |                          |                         |
| Interest rate contracts:  |   |                          |                         |   |                          |                         |
| Interest rate swap agreements used to hedge loans   | Other assets                                    | \$ 427                   | \$ 319                  | Accounts payable and other liabilities          | \$ 6,171                 | \$ 5,068                |
| Written interest rate cap agreements  | Other assets                                    |                          |                         | Accounts payable and other liabilities          | 1                        | 201                     |
| Purchased interest rate cap agreements  | Other assets                                    | 1                        | 4,423                   | Accounts payable and other liabilities          |                          |                         |
| Equity contracts:   |   |                          |                         |   |                          |                         |
| Embedded written options on stock index deposits  | Other assets                                    |                          |                         | Interest-bearing deposits                       |                          | 14                      |
| Embedded written options on stock index notes payable   | Other assets                                    |                          |                         | Notes payable                                   | 1,039                    | 1,184                   |
| Purchased options used to manage exposure to the stock market on embedded stock index options | Other assets                                    | 1,109                    | 1,194                   | Accounts payable and other liabilities          |                          |                         |
|   |   | \$ 1,537                 | \$ 5,936                |   | \$ 7,211                 | \$ 6,467                |

The following table summarizes the effect of derivative instruments on the Statement of Loss for the quarter and nine-month period ended September 30, 2010 and 2009:

| Location of Unrealized Gain or (loss) Recognized in Income on Derivatives | Unrealized Gain or (Loss) |      | Unrealized Gain or (Loss) Nine-Month Period Ended |      |
|---|---------------------------|------|---|------|
|   | Quarter Ended             |      | September 30,                                     |      |
|   | 2010                      | 2009 | 2010  | 2009 |
| <b>(In thousands)</b>   |                           |      |   |      |
| Interest rate contracts:  |                           |      |   |      |



|   |  |          |            |            |            |
|---|--|----------|------------|------------|------------|
| Interest rate swap agreements used to hedge:                                  |  |          |            |            |            |
| Brokered certificates of deposit  | Interest expense on deposits                           | \$       | \$         | \$         | \$ (5,236) |
| Notes payable   | Interest expense on notes payable and other borrowings |          |            |            | 3          |
| Loans   | Interest income on loans                               | (935)    | (406)      | (995)      | 984        |
| Written and purchased interest rate cap agreements mortgage-backed securities | Interest income on investment securities               |          | (1,028)    | (1,137)    | 1,678      |
| Written and purchased interest rate cap agreements loans                      | Interest income on loans                               | (3)      | (51)       | (37)       | 93         |
| Equity contracts:   |  |          |            |            |            |
| Embedded written options on stock index deposits                              | Interest expense on deposits                           | (1)      | 1          | (2)        | (81)       |
| Embedded written options on stock index notes payable                         | Interest expense on notes payable and other borrowings | 25       | (14)       | 76         | (180)      |
| Total loss on derivatives   |  | \$ (914) | \$ (1,498) | \$ (2,095) | \$ (2,739) |

Derivative instruments, such as interest rate swaps, are subject to market risk. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future. The unrealized gains and losses in the fair value of derivatives that have economically hedged certain callable brokered CDs and medium-term notes are partially offset by unrealized gains and losses on the valuation of such economically hedged liabilities measured at fair value. The Corporation includes the gain or loss on those economically hedged liabilities (brokered CDs and medium-term notes) in the same line item as the offsetting loss or gain on the related derivatives as set forth below:

|  | Quarter ended September 30,           |  |                              |                              |   |                              |
|--|---------------------------------------|--|------------------------------|------------------------------|---|------------------------------|
|  | 2010                                  |  | 2009                         |                              |   |                              |
|  | (Loss) / Gain on Derivatives          | Loss on liabilities measured at fair value | Net Unrealized Loss          | Gain / (Loss) on Derivatives | Loss on liabilities measured at fair value          | Net Unrealized Gain / (Loss) |
| (In thousands)   |                                       |  |                              |                              |   |                              |
| Interest expense on deposits                           | \$ (1)                                | \$   | \$ (1)                       | \$ 1                         | \$  | \$ 1                         |
| Interest expense on notes payable and other borrowings | 25                                    | (550)                                      | (525)                        | (14)                         | (1,576)   | (1,590)                      |
|  | Nine-Month Period ended September 30, |  |                              |                              |   |                              |
|  | 2010                                  |  | 2009                         |                              |   |                              |
|  | (Loss) / Gain on Derivatives          | Gain on liabilities measured at fair value | Net Unrealized (Loss) / Gain | Loss on Derivatives          | Gain / (Loss) on liabilities measured at fair value | Net Unrealized Gain / (Loss) |
| (In thousands)   |                                       |  |                              |                              |   |                              |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|  |        |       |             |           |          |          |
|--|--------|-------|-------------|-----------|----------|----------|
| Interest expense on deposits                           | \$ (2) | \$    | \$ (2)      | \$(5,317) | \$ 8,696 | \$ 3,379 |
| Interest expense on notes payable and other borrowings | 76     | 2,307 | 2,383<br>25 | (177)     | (3,000)  | (3,177)  |

---

**Table of Contents**

A summary of interest rate swaps as of September 30, 2010 and December 31, 2009 follows:

|  | <b>As of<br/>September<br/>30,<br/>2010</b> | <b>As of<br/>December<br/>31,<br/>2009</b> |
|--|---|--|
|  | <b>(Dollars in thousands)</b>               |  |
| Pay fixed/receive floating (generally used to economically hedge loans): |   |  |
| Notional amount  | \$41,635                                    | \$ 79,567                                  |
| Weighted-average receive rate at period end                              | 2.14%                                       | 2.15%                                      |
| Weighted-average pay rate at period end                                  | 6.83%                                       | 6.52%                                      |
| Floating rates range from 167 to 252 basis points over 3-month LIBOR     |   |  |

As of September 30, 2010, the Corporation has not entered into any derivative instrument containing credit-risk-related contingent features.

**9 GOODWILL AND OTHER INTANGIBLES**

Goodwill as of September 30, 2010 and December 31, 2009 amounted to \$28.1 million, recognized as part of Other assets. The Corporation conducted its annual evaluation of goodwill during the fourth quarter of 2009. This evaluation is a two-step process. The Step 1 evaluation of goodwill allocated to the Florida reporting unit, which is one level below the United States business segment, indicated potential impairment of goodwill. The Step 1 fair value for the unit was below the carrying amount of its equity book value as of the December 31, 2009 valuation date, requiring the completion of Step 2. The Step 2 required a valuation of all assets and liabilities of the Florida unit, including any recognized and unrecognized intangible assets, to determine the fair value of net assets. To complete Step 2, the Corporation subtracted from the unit's Step 1 fair value the determined fair value of the net assets to arrive at the implied fair value of goodwill. The results of the Step 2 analysis indicated that the implied fair value of goodwill exceeded the goodwill carrying value by \$107.4 million, resulting in no goodwill impairment. There have been no events related to the Florida reporting unit that could indicate potential goodwill impairment since the date of the last evaluation; therefore, no goodwill impairment evaluation was performed during the first nine months of 2010. Goodwill and other indefinite life intangibles are reviewed at least annually for impairment. The Corporation understands that it is in its best interest to move the annual evaluation date to an earlier date within the fourth quarter, therefore, the Corporation will evaluate for goodwill impairment as of October 1, 2010. The change in date will provide room for improvement to the testing structure and coordination and will enable the evaluation to be performed in conjunction with the Corporation's annual budgeting process.

As of September 30, 2010, the gross carrying amount and accumulated amortization of core deposit intangibles was \$41.8 million and \$27.1 million, respectively, recognized as part of Other assets in the Consolidated Statements of Financial Condition (December 31, 2009 \$41.8 million and \$25.2 million, respectively). During the quarter and nine-month period ended September 30, 2010, the amortization expense of core deposit intangibles amounted to \$0.6 million and \$1.9 million, respectively, compared to \$0.8 million and \$2.7 million, respectively, for the comparable periods in 2009. As a result of an impairment evaluation of core deposit intangibles, there was an impairment charge of \$4.0 million recognized during the first half of 2009 related to core deposits in Florida attributable to decreases in the base of core deposits acquired and recorded as part of other non-interest expenses in the Statement of Income (Loss).

**10 NON-CONSOLIDATED VARIABLE INTEREST ENTITIES AND SERVICING ASSETS**

The Corporation transfers residential mortgage loans in sale or securitization transactions in which it has continuing involvement, which includes servicing responsibilities and guarantee arrangements. All such transfers have been accounted for as sales as required by applicable accounting guidance.

When evaluating transfers and other transactions with Variable Interest Entities ( VIEs ) for consolidation under the recently adopted guidance, the Corporation first determines if the counterparty is an entity for which a variable interest exists. If no scope exception is applicable and a variable interest exists, the Corporation then evaluates if it is the primary beneficiary of the VIE and whether the entity should be consolidated or not.

Below is a summary of transfers of financial assets to VIEs for which the Company has retained some level of continuing involvement:

Ginnie Mae

The Corporation typically transfers first lien residential mortgage loans in conjunction with Ginnie Mae securitization transactions whereby the loans are exchanged for cash or securities that are readily redeemed for cash proceeds and servicing rights.

**Table of Contents**

The securities issued through these transactions are guaranteed by the issuer and, as such, under seller/servicer agreements the Corporation is required to service the loans in accordance with the issuers servicing guidelines and standards. As of September 30, 2010, the Corporation serviced loans securitized through GNMA with principal balance of \$432.2 million.

**Trust Preferred Securities**

In 2004, FBP Statutory Trust I, a financing subsidiary of the Corporation, sold to institutional investors \$100 million of its variable rate trust preferred securities. The proceeds of the issuance, together with the proceeds of the purchase by the Corporation of \$3.1 million of FBP Statutory Trust I variable rate common securities, were used by FBP Statutory Trust I to purchase \$103.1 million aggregate principal amount of the Corporation's Junior Subordinated Deferrable Debentures. Also in 2004, FBP Statutory Trust II, a statutory trust that is wholly-owned by the Corporation, sold to institutional investors \$125 million of its variable rate trust preferred securities. The proceeds of the issuance, together with the proceeds of the purchase by the Corporation of \$3.9 million of FBP Statutory Trust II variable rate common securities, were used by FBP Statutory Trust II to purchase \$128.9 million aggregate principal amount of the Corporation's Junior Subordinated Deferrable Debentures. The trust preferred debentures are presented in the Corporation's Consolidated Statement of Financial Condition as Other Borrowings, net of related issuance costs. The variable rate trust preferred securities are fully and unconditionally guaranteed by the Corporation. The \$100 million Junior Subordinated Deferrable Debentures issued by the Corporation in April 2004 and the \$125 million issued in September 2004 mature on September 17, 2034 and September 20, 2034, respectively; however, under certain circumstances, the maturity of Junior Subordinated Debentures may be shortened (such shortening would result in a mandatory redemption of the variable rate trust preferred securities). The trust preferred securities, subject to certain limitations, qualify as Tier I regulatory capital under current Federal Reserve rules and regulations. The Collins Amendment to the Dodd-Frank Wall Street Reform and Consumer Protection Act eliminates certain trust preferred securities from Tier 1 Capital, but TARP preferred securities are exempted from this treatment. These regulatory capital deductions for trust preferred securities are to be phased in incrementally over a period of 3 years beginning on January 1, 2013.

**Grantor Trusts**

During 2004 and 2005, a third party to the Corporation, from now on identified as the seller, established a series of statutory trusts to effect the securitization of mortgage loans and the sale of trust certificates. The seller initially provided the servicing for a fee, which is senior to the obligations to pay trust certificate holders. The seller then entered into a sales agreement through which it sold and issued the trust certificates in favor of the Corporation's banking subsidiary. Currently the Bank is the 100% owner of the trust certificates; the servicing of the underlying residential mortgages that generate the principal and interest cash flows, is performed by the seller, which receives a fee compensation for services provided, the servicing fee. The securities are variable rate securities tied to LIBOR index plus a spread. The principal payments from the underlying loans are remitted to a paying agent (the seller) who then remits interest to the Bank; interest income is shared to a certain extent with a third party financial institution that has an interest only strip ( IO ) tied to the cash flows of the underlying loans, whereas it is entitled to received the excess of the interest income less a servicing fee over the variable rate income that the Bank earns on the securities. This IO is limited to the weighted average coupon of the securities. No recourse agreement exists and the risk from losses on non accruing loans and repossessed collateral is absorbed by the Bank as the 100% holder of the certificates. As of September 30, 2010, the outstanding balance of Grantor Trusts amounted to \$105.2 million with a weighted average yield of 2.26%.

**Servicing Assets**

The Corporation is actively involved in the securitization of pools of FHA-insured and VA-guaranteed mortgages for issuance of GNMA mortgage-backed securities. Also, certain conventional conforming-loans are sold to FNMA or FHLMC with servicing retained. The Corporation recognizes as separate assets the rights to service loans for others, whether those servicing assets are originated or purchased.

**Table of Contents**

The changes in servicing assets are shown below:

|  | Quarter ended            |                          | Nine-month period ended  |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | September<br>30,<br>2010 | September<br>30,<br>2009 | September<br>30,<br>2010 | September<br>30,<br>2009 |
|  | (In thousands)           |                          |                          |                          |
| Balance at beginning of period                           | \$ 13,335                | \$ 10,148                | \$ 11,902                | \$ 8,151                 |
| Capitalization of servicing assets                       | 2,181                    | 1,748                    | 5,244                    | 4,929                    |
| Amortization   | (572)                    | (592)                    | (1,504)                  | (1,776)                  |
| Adjustment to servicing assets for loans repurchased (1) | (38)                     |                          | (736)                    |                          |
| Balance before valuation allowance at end of period      | 14,906                   | 11,304                   | 14,906                   | 11,304                   |
| Valuation allowance for temporary impairment             | (1,018)                  | (1,252)                  | (1,018)                  | (1,252)                  |
| Balance at end of period                                 | \$ 13,888                | \$ 10,052                | \$ 13,888                | \$ 10,052                |

(1) Amount represents the adjustment to fair value related to the repurchase of \$3.8 million and \$71.2 million for the quarter and nine-month period ended September 30, 2010, respectively, in principal balance of loans serviced for others.

Impairment charges are recognized through a valuation allowance for each individual stratum of servicing assets. The valuation allowance is adjusted to reflect the amount, if any, by which the cost basis of the servicing asset for a given stratum of loans being serviced exceeds its fair value. Any fair value in excess of the cost basis of the servicing asset for a given stratum is not recognized. Other-than-temporary impairments, if any, are recognized as a direct write-down of the servicing assets.

Changes in the impairment allowance were as follows:

|                                | Quarter ended            |                          | Nine-month period ended  |                          |
|--------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                | September<br>30,<br>2010 | September<br>30,<br>2009 | September<br>30,<br>2010 | September<br>30,<br>2009 |
|                                | (In thousands)           |                          |                          |                          |
| Balance at beginning of period | \$ 282                   | \$ 1,796                 | \$ 745                   | \$ 751                   |
| Temporary impairment charges   | 737                      | 119                      | 1,089                    | 2,264                    |
| Recoveries                     | (1)                      | (663)                    | (816)                    | (1,763)                  |
| Balance at end of period       | \$ 1,018                 | \$ 1,252                 | \$ 1,018                 | \$ 1,252                 |

The components of net servicing income are shown below:

|                | Quarter ended            |                          | Nine-month period ended  |                          |
|----------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                | September<br>30,<br>2010 | September<br>30,<br>2009 | September<br>30,<br>2010 | September<br>30,<br>2009 |
|                | (In thousands)           |                          |                          |                          |
| Servicing fees | \$ 1,059                 | \$ 828                   | \$ 2,960                 | \$ 2,132                 |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |          |        |         |         |
|---|----------|--------|---------|---------|
| Late charges and prepayment penalties           | 138      | (42)   | 459     | 439     |
| Adjustment for loans repurchased                | (38)     |        | (736)   |         |
| Servicing income, gross                         | 1,159    | 786    | 2,683   | 2,571   |
| Amortization and impairment of servicing assets | (1,308)  | (48)   | (1,777) | (2,277) |
| Servicing (loss) income, net                    | \$ (149) | \$ 738 | \$ 906  | \$ 294  |

28

---

**Table of Contents**

The Corporation's servicing assets are subject to prepayment and interest rate risks. Key economic assumptions used in determining the fair value at the time of sale ranged as follows:

|  | <b>Maximum</b> | <b>Minimum</b> |
|--|----------------|----------------|
| <b>Nine-month period ended September 30, 2010:</b> |                |                |
| <b>Constant prepayment rate:</b>                   |                |                |
| Government guaranteed mortgage loans               | 12.7%          | 11.3%          |
| Conventional conforming mortgage loans             | 18.0%          | 14.8%          |
| Conventional non-conforming mortgage loans         | 14.8%          | 11.5%          |
| <b>Discount rate:</b>                              |                |                |
| Government guaranteed mortgage loans               | 11.7%          | 10.3%          |
| Conventional conforming mortgage loans             | 9.3%           | 9.2%           |
| Conventional non-conforming mortgage loans         | 13.1%          | 13.1%          |
| <b>Nine-month period ended September 30, 2009:</b> |                |                |
| <b>Constant prepayment rate:</b>                   |                |                |
| Government guaranteed mortgage loans               | 24.8%          | 20.2%          |
| Conventional conforming mortgage loans             | 21.9%          | 19.0%          |
| Conventional non-conforming mortgage loans         | 20.1%          | 17.1%          |
| <b>Discount rate:</b>                              |                |                |
| Government guaranteed mortgage loans               | 13.4%          | 11.8%          |
| Conventional conforming mortgage loans             | 9.3%           | 9.2%           |
| Conventional non-conforming mortgage loans         | 13.2%          | 13.1%          |

At September 30, 2010, fair values of the Corporation's servicing assets were based on a valuation model that incorporates market driven assumptions, adjusted by the particular characteristics of the Corporation's servicing portfolio, regarding discount rates and mortgage prepayment rates. The weighted-averages of the key economic assumptions used by the Corporation in its valuation model and the sensitivity of the current fair value to immediate 10 percent and 20 percent adverse changes in those assumptions for mortgage loans at September 30, 2010, were as follows:

|  | <b>(Dollars in thousands)</b> |
|--|-------------------------------|
| Carrying amount of servicing assets                            | \$ 13,888                     |
| Fair value   | \$ 14,751                     |
| Weighted-average expected life (in years)                      | 6.59                          |
| <b>Constant prepayment rate (weighted-average annual rate)</b> | <b>15.61%</b>                 |
| Decrease in fair value due to 10% adverse change               | \$ 791                        |
| Decrease in fair value due to 20% adverse change               | \$ 1,532                      |
| <b>Discount rate (weighted-average annual rate)</b>            | <b>10.43%</b>                 |
| Decrease in fair value due to 10% adverse change               | \$ 525                        |
| Decrease in fair value due to 20% adverse change               | \$ 1,014                      |

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in this table, the effect of a variation in a particular assumption on the fair value of the servicing asset is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the sensitivities.





**Table of Contents****11 DEPOSITS**

The following table summarizes deposit balances:

|  | <b>September<br/>30,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|--|-----------------------------------|------------------------------|
|  | <b>(In thousands)</b>             |                              |
| Type of account and interest rate:     |                                   |                              |
| Non-interest bearing checking accounts | \$ 703,836                        | \$ 697,022                   |
| Savings accounts                       | 2,029,369                         | 1,761,646                    |
| Interest-bearing checking accounts     | 1,063,193                         | 998,097                      |
| Certificates of deposit                | 2,058,678                         | 1,650,866                    |
| Brokered certificates of deposit       | 6,688,491                         | 7,561,416                    |
|  | <b>\$ 12,543,567</b>              | <b>\$ 12,669,047</b>         |

Brokered CDs mature as follows:

|                              | <b>September 30,<br/>2010</b> |
|------------------------------|-------------------------------|
|                              | <b>(In thousands)</b>         |
| One to ninety days           | \$ 1,129,639                  |
| Over ninety days to one year | 2,083,672                     |
| One to three years           | 3,289,085                     |
| Three to five years          | 174,898                       |
| Over five years              | 11,197                        |
| Total                        | <b>\$ 6,688,491</b>           |

The following are the components of interest expense on deposits:

|  | <b>Quarter Ended</b>              |                                   | <b>Nine-Month Period Ended</b>    |                                   |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
|  | <b>September<br/>30,<br/>2010</b> | <b>September<br/>30,<br/>2009</b> | <b>September<br/>30,<br/>2010</b> | <b>September<br/>30,<br/>2009</b> |
|  | <b>(In thousands)</b>             |                                   | <b>(In thousands)</b>             |                                   |
| Interest expense on deposits   | \$ 55,842                         | \$ 66,876                         | \$ 174,786                        | \$ 232,876                        |
| Amortization of broker placement fees  | 5,161                             | 5,288                             | 15,948                            | 17,434                            |
| Interest expense on deposits excluding net unrealized loss (gain) on derivatives and brokered CDs measured at fair value | 61,003                            | 72,164                            | 190,734                           | 250,310                           |
| Net unrealized loss (gain) on derivatives and brokered CDs measured at fair value  | 1                                 | (1)                               | 2                                 | (3,379)                           |
| Total interest expense on deposits   | <b>\$ 61,004</b>                  | <b>\$ 72,163</b>                  | <b>\$ 190,736</b>                 | <b>\$ 246,931</b>                 |

The interest expense on deposits includes the valuation to market of interest rate swaps that economically hedged brokered CDs, the related interest exchanged, the amortization of broker placement fees related to brokered CDs not measured at fair value and changes in fair value of callable brokered CDs measured at fair value.

Total interest expense on deposits includes net cash settlements on interest rate swaps that economically hedged brokered CDs and that, for the nine-month period ended September 30, 2009, amounted to net interest realized of \$5.5 million. No amount was recognized for the first nine months of 2010 since all interest rate swaps related to brokered CDs were called in the first half of 2009.

## **12 LOANS PAYABLE**

Loans payable consisted of short-term borrowings under the FED Discount Window Program. During the second quarter of 2010, the Corporation repaid the remaining balance under the Discount Window. As the capital markets recovered from the crisis witnessed in 2009, the FED gradually reversed its stance back to lender of last resort.

Advances from the Discount Window are once again discouraged, and as such, the Corporation no longer uses FED Advances for regular funding needs.

**Table of Contents****13 SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE**

Securities sold under agreements to repurchase (repurchase agreements) consist of the following:

|  | <b>September<br/>30,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|--|-----------------------------------|------------------------------|
|  | <b>(In thousands)</b>             |                              |
| Repurchase agreements, interest ranging from 1.23% to 4.51%<br>(2009 0.23% to 5.39%) | \$ 1,400,000                      | \$ 3,076,631                 |

Repurchase agreements mature as follows:

|                              | <b>September 30,<br/>2010</b> |
|------------------------------|-------------------------------|
|                              | <b>(In thousands)</b>         |
| Over ninety days to one year | \$ 100,000                    |
| One to three years           | 500,000                       |
| Three to five years          | 800,000                       |
| Total                        | \$ 1,400,000                  |

As of September 30, 2010 and December 31, 2009, the securities underlying such agreements were delivered to the dealers with whom the repurchase agreements were transacted.

Repurchase agreements as of September 30, 2010, grouped by counterparty, were as follows:

| Counterparty                 | <b>Amount</b> | <b>Weighted-Average<br/>Maturity (In<br/>Months)</b> |
|------------------------------|---------------|--|
| Credit Suisse First Boston   | \$ 400,000    | 33   |
| Citigroup Global Markets     | 300,000       | 43   |
| Barclays Capital             | 200,000       | 23   |
| Dean Witter / Morgan Stanley | 200,000       | 34   |
| JP Morgan Chase              | 200,000       | 42   |
| UBS Financial Services, Inc. | 100,000       | 22   |
|                              | \$ 1,400,000  |  |

As part of the Corporation's balance sheet repositioning strategies, approximately \$1.0 billion of repurchase agreements were early terminated during the third quarter of 2010. The cost of the unwinding of the repurchase agreements of \$47.4 million was offset by a gain of \$47.1 million on the sale of approximately \$1.2 billion of U.S. agency MBS. The repaid repurchase agreements were scheduled to mature at various dates between January 2011 and October 2012 and had a weighted-average cost of 4.30%.

**14 ADVANCES FROM THE FEDERAL HOME LOAN BANK (FHLB)**

Following is a summary of the advances from the FHLB:

| <b>September<br/>30,<br/>2010</b> | <b>December<br/>31,<br/>2009</b> |
|-----------------------------------|----------------------------------|
| <b>(In thousands)</b>             |                                  |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Fixed-rate advances from FHLB, with a weighted-average interest rate of 3.38%  
(2009 3.21%)

\$ 835,440

\$ 978,440

**Table of Contents**

Advances from FHLB mature as follows:

|                                 | <b>September 30,<br/>2010<br/>(In<br/>thousands)</b> |
|---------------------------------|--|
| Over thirty days to ninety days | \$ 182,000   |
| Over ninety days to one year    | 244,000  |
| One to three years              | 356,000  |
| Three to five years             | 53,440   |
| Total                           | \$ 835,440   |

As of September 30, 2010, the Corporation had additional capacity of approximately \$185.9 million on this credit facility based on collateral pledged at the FHLB, including haircuts reflecting the perceived risk associated with holding the collateral.

**15 NOTES PAYABLE**

Notes payable consist of:

|  | <b>September<br/>30,<br/>2010</b> | <b>December<br/>31,<br/>2009</b> |
|--|-----------------------------------|----------------------------------|
|  | <b>(In thousands)</b>             |                                  |
| Callable step-rate notes, bearing step increasing interest from 5.00% to 7.00% (5.50% as of September 30, 2010 and December 31, 2009) maturing on October 18, 2019, measured at fair value | \$ 11,053                         | \$ 13,361                        |
| Dow Jones Industrial Average (DJIA) linked principal protected notes:  |                                   |                                  |
| Series A maturing on February 28, 2012   | 6,600                             | 6,542                            |
| Series B maturing on May 27, 2011  | 7,404                             | 7,214                            |
| Total  | \$ 25,057                         | \$ 27,117                        |

**16 OTHER BORROWINGS**

Other borrowings consist of:

|  | <b>September<br/>30,<br/>2010</b> | <b>December<br/>31,<br/>2009</b> |
|--|-----------------------------------|----------------------------------|
|  | <b>(In thousands)</b>             |                                  |
| Junior subordinated debentures due in 2034, interest-bearing at a floating-rate of 2.75% over 3-month LIBOR (3.04% as of September 30, 2010 and 3.00% as of December 31, 2009) | \$ 103,093                        | \$ 103,093                       |
| Junior subordinated debentures due in 2034, interest-bearing at a floating-rate of 2.50% over 3-month LIBOR (2.79% as of September 30, 2010 and 2.75% as of December 31, 2009) | 128,866                           | 128,866                          |

|       |  |            |            |
|-------|--|------------|------------|
| Total |  | \$ 231,959 | \$ 231,959 |
|-------|--|------------|------------|

**Table of Contents****17 STOCKHOLDERS EQUITY**

As of September 30, 2010, the Corporation had 2,000,000,000 authorized shares of common stock with a par value of \$0.10 per share. As of September 30, 2010 there were 329,455,732 shares issued and 319,557,932 shares outstanding compared to 102,440,522 shares issued and 92,542,722 shares outstanding as of December 31, 2009. The increase in common shares is the result of the completion of the Exchange Offer discussed below. In February 2009, the Corporation's Board of Directors declared a first quarter cash dividend of \$0.07 per common share which was paid on March 31, 2009 to common stockholders of record on March 15, 2009 and in May 2009 declared a second quarter dividend of \$0.07 per common share which was paid on June 30, 2009 to common stockholders of record on June 15, 2009. On July 30, 2009, the Corporation announced the suspension of common and preferred dividends effective with the preferred dividend for the month of August 2009.

On August 24, 2010, the Corporation's stockholders approved an additional increase in the Corporation's common stock to 2 billion, up from 750 million. During the prior quarter, the Corporation's stockholders had already increased the authorized shares of common stock from 250 million to 750 million. The Corporation's stockholders also approved on August 24, 2010 a decrease in the par value of the common stock from \$1 per share to \$0.10 per share. The decrease in the par value of the Corporation's common stock had no effect on the total dollar value of the Corporation's stockholders' equity. For the quarter ended September 30, 2010, the Corporation transferred \$83.3 million from common stock to additional paid-in capital, which is the product of the number of shares issued and outstanding and the difference between the old par value of \$1 and new par value of \$0.10, of \$0.90.

*Exchange Offer*

On August 30, 2010, the Corporation completed its offer to issue shares of its common stock in exchange for its outstanding Series A through E Preferred Stock, which resulted in the issuance of 227,015,210 new shares of common stock in exchange for 19,482,128 shares of Preferred Stock with an aggregate liquidation amount of \$487 million or 89% of the outstanding Series A through E Preferred Stock. In accordance with the terms of the Exchange Offer, the Corporation used a relevant price of \$1.18 per share of its common stock and an exchange ratio of 55% of the preferred stock liquidation value to determine the number of shares of its common stock issued in exchange for the tendered shares of Series A through E Preferred Stock. The fair value of the common stock was \$0.40 per share, which was the price as of the expiration date of the exchange offer. The carrying (liquidation) value of the Series A through E Preferred Stock exchanged, or \$487.1 million, was reduced and common stock and additional paid-in capital increased in the amount of the fair value of the common stock issued. The Corporation recorded the par amount of the shares issued as common stock (\$0.10 per common share) or \$22.7 million. The excess of the common stock fair value over the par amount, or \$68.1 million, was recorded in additional paid-in capital. The excess of the carrying amount of the shares of preferred stock over the fair value of the shares of common stock, or \$385.4 million, was recorded as a reduction to accumulated deficit and an increase in earnings per common share computation.

The results of the exchange offer with respect to Series A through E Preferred Stock were as follows:

| Title of Securities  | Shares of preferred<br>Liquidation stock |                                     | Shares of<br>preferred<br>stock<br>exchanged | Shares of Aggregate<br>preferred liquidation<br>preference<br>amount<br>after<br>exchange<br>(In<br>thousands) |   | Shares of<br>common<br>stock<br>issued |
|--|--|-------------------------------------|--|--|---|--|
|  | preference<br>per<br>share               | outstanding<br>prior to<br>exchange |  | stock<br>outstanding<br>after<br>exchange  | preference<br>amount<br>after<br>exchange |  |
| 7.125% Noncumulative Perpetual Monthly<br>Income Preferred Stock, Series A | \$25                                     | 3,600,000                           | 3,149,805                                    | 450,195  | \$ 11,255                                 | 36,703,077                             |
| 8.35% Noncumulative Perpetual Monthly<br>Income Preferred Stock, Series B  | \$25                                     | 3,000,000                           | 2,524,013                                    | 475,987  | 11,900                                    | 29,411,043                             |
| 7.40% Noncumulative Perpetual Monthly                                      |  |                                     |  |  |   |  |



Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |      |            |            |           |           |             |
|---|------|------------|------------|-----------|-----------|-------------|
| Income Preferred Stock, Series C<br>7.25% Noncumulative Perpetual Monthly | \$25 | 4,140,000  | 3,679,389  | 460,611   | 11,515    | 42,873,983  |
| Income Preferred Stock, Series D<br>7.00% Noncumulative Perpetual Monthly | \$25 | 3,680,000  | 3,169,408  | 510,592   | 12,765    | 36,931,467  |
| Income Preferred Stock, Series E  | \$25 | 7,584,000  | 6,959,513  | 624,487   | 15,612    | 81,095,640  |
|   |      | 22,004,000 | 19,482,128 | 2,521,872 | \$ 63,047 | 227,015,210 |

Dividends declared on the non-convertible non-cumulative preferred stock for the first nine months of 2009 amounted to \$20.1 million; consistent with the Corporation's announcement in July 2009, no dividends have been declared for the nine-month period ended September 30, 2010. The Corporation is currently in the process of voluntarily delisting the remaining Series A through E preferred Stock from the New York Stock Exchange.

*Exchange Agreement with the U.S. Treasury*

On July 20, 2010, the Corporation closed a transaction with the U.S. Treasury for the exchange of all 400,000 shares of the Corporation's Series F Preferred Stock, beneficially owned and held by the U.S. Treasury, for 424,174 shares of a new series of preferred stock, Series G Preferred Stock, with a liquidation preference of \$1,000 per share. The Series G Preferred Stock is mandatorily convertible into approximately 380.2 million shares of the Corporation's common stock, based upon the initial conversion price, by the Corporation upon the satisfaction of certain conditions and by the U.S. Treasury and any subsequent holder at any time and,

**Table of Contents**

unless earlier converted, is automatically convertible into common stock on the seventh anniversary of issuance. As mentioned above, on August, 24, 2010, the Corporation obtained its stockholders' approval to increase the number of authorized shares of common stock from 750 million to 2 billion and decrease the par value of its common stock from \$1.00 to \$0.10 per share. These approvals and the issuance of common stock in exchange for Series A through E Preferred Stock satisfy all but one of the substantive conditions to the Corporation's ability to compel the conversion of the 424,174 shares of the new series of Series G Preferred Stock, issued to the U.S. Treasury. The other substantive condition to the Corporation's ability to compel the conversion of the Series G Preferred Stock is the issuance of a minimum aggregate amount of \$500 million of additional capital, subject to terms, other than the price per share, reasonably acceptable to the U.S. Treasury in its sole discretion. On September 16, 2010, the Corporation filed a registration statement for a proposed underwritten public offering of \$500 million (\$575 million including an over allotment option) of its common stock with the SEC. The Corporation will effect a reverse stock split, if necessary, in the range of between one new share of common stock for 10 old shares of common stock and one new share of common stock for 20 old shares of common stock, which is the range that stockholders approved at the Special Meeting of Stockholders on August 24, 2010.

The Corporation accounted for this transaction as an extinguishment of the previously issued Series F Preferred Stock. As a result, the Corporation recorded \$424.2 million of the new Series G Preferred Stock, net of a \$76.8 million discount and derecognized the carrying value of the Series F Preferred Stock. The excess of the carrying amount of the Series F Preferred Stock over the fair value of the Series G Preferred Stock, or \$33.6 million was recorded as a reduction to accumulated deficit.

The valuation of the Series G Preferred Stock considered the following characteristics of the security, the base preferred stock component, which consists of quarterly dividends plus the principal repayment, a long call option which gives the U.S. Treasury the ability to convert the preferred stock to common stock at any time through July 20, 2017, and a short put option that provides the Corporation the ability to compel conversion, provided certain conditions described above are met, at any time within the nine month period from issue date through April 20, 2011.

The value of the base preferred stock component was determined using a discounted cash flow method. The cash flows, which consist of the sum of the discounted quarterly dividends plus the principal repayment, were discounted considering the Corporation's credit rating. The short and long call options were valued using a Cox-Rubinstein binomial option pricing model-based methodology. The valuation methodology considered the likelihood of option conversions under different scenarios, and the valuation interactions of the various components under each scenario.

Like the Series F Preferred Stock, the Series G Preferred Stock, qualifies as Tier 1 regulatory capital. Cumulative dividends on the Series G Preferred Stock accrue on the liquidation preference amount on a quarterly basis at a rate of 5% per annum for the first five years, and thereafter at a rate of 9% per annum, but will only be paid when, as and if declared by the Corporation's Board of Directors out of assets legally available therefore. The Series G Preferred Stock ranks pari passu with the Corporation's existing Series A through E, in terms of dividend payments and distributions upon liquidation, dissolution and winding up of the Corporation. The Exchange Agreement relating to this issuance contains limitations on the payment of dividends on common stock, including limiting regular quarterly cash dividends to an amount not exceeding the last quarterly cash dividend paid per share, or the amount publicly announced (if lower), of common stock prior to October 14, 2008, which is \$0.07 per share.

Additionally, the Corporation issued an amended 10-year warrant (the Warrant) to the U.S. Treasury to purchase 5,842,259 shares of the Corporation's common stock at an initial exercise price of \$0.7252 per share instead of the exercise price on the original warrant of \$10.27 per share. The Warrant has a 10-year term and is exercisable at any time. The exercise price and the number of shares issuable upon exercise of the Warrant are subject to certain anti-dilution adjustments. The Corporation evaluated the fair market value of the new warrant and recognized a \$1.2 million increase in value due to the difference between the fair market value of the new and the old warrant as an increase to additional paid-in capital and an increase to the accumulated deficit. The warrant value was calculated using the Cox-Rubinstein binomial option pricing model-based methodology.

The possible future issuance of equity securities through the exercise of the Warrant could affect the Corporation's current stockholders in a number of ways, including by:

diluting the voting power of the current holders of common stock (the shares underlying the warrant represent approximately 2% of the Corporation's shares of common stock as of September 30, 2010);

diluting the earnings per share and book value per share of the outstanding shares of common stock; and

making the payment of dividends on common stock more expensive.

As mentioned above, on July 30, 2009, the Corporation announced the suspension of dividends for common and all its outstanding series of preferred stock. This suspension was effective with the dividends for the month of August 2009, on the Corporation's five outstanding series of non-cumulative preferred stock and dividends for the Corporation's then outstanding Series F Preferred Stock and the Corporation's common stock. Prior to any resumption of the payment of dividends on or repurchases of any of the remaining outstanding noncumulative preferred stock or common stock, the Corporation must comply with the terms of the Series G Preferred Stock. In addition, prior to the repurchase of any stock for cash, the Corporation must obtain the consent of the U.S. Treasury under certain circumstances.

***Stock repurchase plan and treasury stock***

The Corporation has a stock repurchase program under which from time to time it repurchases shares of common stock in the open market and holds them as treasury stock. No shares of common stock were repurchased during 2010 and 2009 by the Corporation. As of September 30, 2010 and December 31, 2009, of the total amount of common stock repurchased in prior years, 9,897,800 shares were held as treasury stock and were available for general corporate purposes.

**Table of Contents****18 REGULATORY MATTERS**

Effective June 2, 2010, FirstBank, by and through its Board of Directors, entered into the Order with the FDIC and the Office of the Commissioner of Financial Institutions of Puerto Rico, a copy of which is attached as Exhibit 10.1 of the Form 8-K filed by the Corporation on June 4, 2010. This Order provides for various things, including (among other things) the following: (1) within 30 days of entering into the Order, the development by FirstBank of a capital plan to achieve over time a leverage ratio of at least 8%, a Tier 1 risk-based capital ratio of at least 10% and a total risk-based capital ratio of at least 12%, (2) the preparation by FirstBank of strategic, liquidity and earnings plans and related projections within certain timetables set forth in the Order and on an ongoing basis, (3) the preparation by FirstBank of plans for reducing criticized assets and delinquent loans within timeframes set forth in the Order, (4) the requirement for First Bank board approval prior to the extension of credit to classified borrowers, (5) certain limitations with respect to brokered deposits, including the need for pre-approval by the FDIC of the issuance of brokered deposits (6) the establishment by FirstBank of a comprehensive policy and methodology for determining the allowance for loan and lease losses and the review and revision of loan policies, including the non-accrual policy, and (7) the operation by FirstBank under adequate and effective programs of independent loan review and appraisal compliance and under an effective policy for managing sensitivity to interest rate risk. The foregoing summary is not complete and is qualified in all respects by reference to the actual language of the Order. Although all the regulatory capital ratios exceeded the established well capitalized levels at September 30, 2010, because of the Order with the FDIC, FirstBank cannot be treated as well capitalized institution under regulatory guidance.

Effective June 3, 2010, First BanCorp entered into the Written Agreement with the FED, a copy of which is attached as Exhibit 10.2 of the Form 8-K filed by the Corporation on June 4, 2010. The Agreement provides, among other things, that the holding company must serve as a source of strength to FirstBank, and that, except upon consent of the FED, (1) the holding company may not pay dividends to stockholders or receive dividends from FirstBank, (2) the holding company and its nonbank subsidiaries may not make payments on trust preferred securities or subordinated debt, and (3) the holding company cannot incur, increase or guarantee debt or repurchase any capital securities. The Agreement also requires that the holding company submit a capital plan which reflects sufficient capital at First BanCorp on a consolidated basis, which must be acceptable to the FED, and follow certain guidelines with respect to the appointment or change in responsibilities of senior officers. The foregoing summary is not complete and is qualified in all respects by reference to the actual language of the Written Agreement.

The Corporation submitted its capital plan setting forth how it plans to improve capital positions to comply with the above mentioned Agreements over time. The primary objective of this Capital Plan is to improve the Corporation's capital structure in order to (1) enhance its ability to operate in the current economic environment, (2) be in a position to continue executing business strategies to return to profitability and (3) achieve certain minimum capital ratios over time. Specifically, the capital plan details how the Bank will attempt to achieve a total capital to risk-weighted assets ratio of at least 12%, a Tier 1 capital to risk-weighted assets ratio of at least 10% and a leverage ratio of at least 8%. The Capital Plan sets forth the following capital restructuring initiatives as well as various deleveraging strategies: (1) the exchange of shares of the Corporation's preferred stock held by the U.S. Treasury for common stock; (2) the exchange of shares of the Corporation's common stock for any and all of the Corporation's outstanding Series A through E Preferred Stock; and (3) a \$500 million capital raise through the issuance of new common shares for cash. As discussed in Note 1, the Corporation has completed the transactions designed to accomplish the first two initiatives, including the exchange of 89% of the outstanding Series A through E Preferred Stock and the conversion of the preferred stock held by the U.S. Treasury into a new series of preferred stock that are mandatorily convertible into shares of common stock.

In addition to the capital plan, the Corporation has submitted to its regulators a liquidity and brokered deposit plan, including a contingency funding plan, a non-performing asset reduction plan, a budget and profit plan, a strategic plan and a plan for the reduction of classified and special mention assets. Further, the Corporation have reviewed and enhanced the Corporation's loan review program, various credit policies, the Corporation's treasury and investments policy, the Corporation's asset classification and allowance for loan and lease losses and non-accrual policies, the Corporation's charge-off policy and the Corporation's appraisal program. The Agreements also require the submission to the regulators of quarterly progress reports.

The Order imposes no other restrictions on the FirstBank's products or services offered to customers, nor do they impose any type of penalties or fines upon FirstBank or the Corporation. Concurrent with the Order, the FDIC has granted FirstBank temporary waivers to enable it to continue accessing the brokered deposit market through December 31, 2010. FirstBank will request approvals for future periods.

**Table of Contents****19 INCOME TAXES**

Income tax expense includes Puerto Rico and Virgin Islands income taxes as well as applicable U.S. federal and state taxes. The Corporation is subject to Puerto Rico income tax on its income from all sources. As a Puerto Rico corporation, First BanCorp is treated as a foreign corporation for U.S. income tax purposes and is generally subject to United States income tax only on its income from sources within the United States or income effectively connected with the conduct of a trade or business within the United States. Any such tax paid is creditable, within certain conditions and limitations, against the Corporation's Puerto Rico tax liability. The Corporation is also subject to U.S. Virgin Islands taxes on its income from sources within that jurisdiction. Any such tax paid is also creditable against the Corporation's Puerto Rico tax liability, subject to certain conditions and limitations.

Under the Puerto Rico Internal Revenue Code of 1994, as amended (the PR Code), the Corporation and its subsidiaries are treated as separate taxable entities and are not entitled to file consolidated tax returns and, thus, the Corporation is not able to utilize losses from one subsidiary to offset gains in another subsidiary. Accordingly, in order to obtain a tax benefit from a net operating loss, a particular subsidiary must be able to demonstrate sufficient taxable income within the applicable carry forward period (7 years under the PR Code). The PR Code provides a dividend received deduction of 100% on dividends received from controlled subsidiaries subject to taxation in Puerto Rico and 85% on dividends received from other taxable domestic corporations. Dividend payments from a U.S. subsidiary to the Corporation are subject to a 10% withholding tax based on the provisions of the U.S. Internal Revenue Code. Under the PR Code, First BanCorp is subject to a maximum statutory tax rate of 39%. In 2009, the Puerto Rico Government approved Act No. 7 (the Act), to stimulate Puerto Rico's economy and to reduce the Puerto Rico Government's fiscal deficit. The Act imposes a series of temporary and permanent measures, including the imposition of a 5% surtax over the total income tax determined, which is applicable to corporations, among others, whose combined income exceeds \$100,000, effectively resulting in an increase in the maximum statutory tax rate from 39% to 40.95% and an increase in the capital gain statutory tax rate from 15% to 15.75%. This temporary measure is effective for tax years that commenced after December 31, 2008 and before January 1, 2012. The PR Code also includes an alternative minimum tax of 22% that applies if the Corporation's regular income tax liability is less than the alternative minimum tax requirements.

The Corporation has maintained an effective tax rate lower than the maximum statutory rate mainly by investing in government obligations and mortgage-backed securities exempt from U.S. and Puerto Rico income taxes and by doing business through an International Banking Entities (IBE) of the Bank and through the Bank's subsidiary, FirstBank Overseas Corporation, in which the interest income and gain on sales is exempt from Puerto Rico and U.S. income taxation. Under the Act, all IBEs are subject to the special 5% tax on their net income not otherwise subject to tax pursuant to the PR Code. This temporary measure is also effective for tax years that commenced after December 31, 2008 and before January 1, 2012. The IBE and FirstBank Overseas Corporation were created under the International Banking Entity Act of Puerto Rico, which provides for total Puerto Rico tax exemption on net income derived by IBEs operating in Puerto Rico. IBEs that operate as a unit of a bank pay income taxes at normal rates to the extent that the IBEs' net income exceeds 20% of the bank's total net taxable income.

For the quarter and nine-month period ended September 30, 2010, the Corporation recognized an income tax benefit of \$1.0 million and an income tax expense of \$9.7 million, respectively, compared to income tax expense of \$113.5 million and \$1.2 million recorded for the same periods in 2009. The variance in income tax expense mainly resulted from the impact in the third quarter of 2009 of a non-cash charge of approximately \$152.2 million to increase the valuation allowance for the Corporation's deferred tax asset. The income tax benefit recorded for the third quarter of 2010 was mainly related to the operations of FirstBank Overseas, which had a pre-tax loss of \$30.5 million during the third quarter, driven by its share of the loss on the early extinguishment of repurchase agreements. This entity was profitable for the nine-month period ended September 30, 2010. Meanwhile, the income tax expense for the first nine months of 2010 is related to the operations of profitable subsidiaries.

As of September 30, 2010, the deferred tax asset, net of a valuation allowance of \$290.5 million, amounted to \$101.2 million compared to \$109.2 million as of December 31, 2009. The decrease was associated with a \$3.5 million increase in the valuation allowance related to deferred tax assets created prior to 2010 and the creation of deferred tax liabilities in connection with unrealized gains on available for sale securities; the unrealized gains on

available-for-sale securities were recorded as part of other comprehensive income.

Accounting for income taxes requires that companies assess whether a valuation allowance should be recorded against their deferred tax assets based on the consideration of all available evidence, using a more likely than not realization standard. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount that is more likely than not to be realized. In making such assessment, significant weight is to be given to evidence that can be objectively verified, including both positive and negative evidence. The accounting for income taxes guidance requires the consideration of all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing temporary differences, future taxable income exclusive of the reversal of temporary differences and carryforwards, taxable income in carryback years and tax planning strategies. In estimating taxes, management assesses the relative merits and risks of the appropriate tax treatment of transactions taking into account statutory, judicial and regulatory guidance, and recognizes tax benefits only when deemed probable.

**Table of Contents**

In assessing the weight of positive and negative evidence, a significant negative factor that resulted in increases of the valuation allowance was that the Corporation's banking subsidiary FirstBank Puerto Rico continues in a three-year historical cumulative loss position as of the end of the third quarter of 2010, mainly as a result of charges to the provision for loan and lease losses, especially in the construction loan portfolio in both, Puerto Rico and Florida markets, as a result of the economic downturn. As of September 30, 2010, management concluded that \$101.2 million of the deferred tax assets will be realized. In assessing the likelihood of realizing the deferred tax assets, management has considered all four sources of taxable income mentioned above and, even though the Corporation expects to be profitable in the near future and be able to realize the deferred tax asset, given current uncertain economic conditions, the Corporation has only relied on tax-planning strategies as the main source of taxable income to realize the deferred tax asset amount. Among the most significant tax-planning strategies identified are: (i) sale of appreciated assets, (ii) consolidation of profitable and unprofitable companies (in Puerto Rico each company files a separate tax return; no consolidated tax returns are permitted), and (iii) deferral of deductions without affecting their utilization. In line with these strategies, effective July 1, 2010 the operations conducted by First Leasing and Grupo Empresas de Servicios Financieros (PR Finance) as separate subsidiaries were merged with and into FirstBank. Management will continue monitoring the likelihood of realizing the deferred tax assets in future periods. If future events differ from management's September 30, 2010 assessment, an additional valuation allowance may need to be established, which may have a material adverse effect on the Corporation's results of operations. Similarly, to the extent the realization of a portion, or all, of the tax asset becomes more likely than not based on changes in circumstances (such as, improved earnings, changes in tax laws or other relevant changes), a reversal of that portion of the deferred tax asset valuation allowance will then be recorded.

The increase in the valuation allowance does not have any impact on the Corporation's liquidity, nor does such an allowance preclude the Corporation from using tax losses, tax credits or other deferred tax assets in the future.

FASB guidance prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken on income tax returns. Under the authoritative accounting guidance, income tax benefits are recognized and measured based upon a two-step model: 1) a tax position must be more likely than not to be sustained based solely on its technical merits in order to be recognized, and 2) the benefit is measured as the largest dollar amount of that position that is more likely than not to be sustained upon settlement. The difference between the benefit recognized in accordance with this model and the tax benefit claimed on a tax return is referred to as unrecognized tax benefits (UTB).

During the second quarter of 2009, the Corporation reversed UTBs of \$10.8 million and related accrued interest of \$3.5 million due to the lapse of the statute of limitations for the 2004 taxable year. Also, in July 2009, the Corporation entered into an agreement with the Puerto Rico Department of the Treasury to conclude an income tax audit and to eliminate all possible income and withholding tax deficiencies related to taxable years 2005, 2006, 2007 and 2008. As a result of such agreement, the Corporation reversed during the third quarter of 2009 the remaining UTBs and related interest by approximately \$2.9 million, net of the payment made to the Puerto Rico Department of the Treasury in connection with the conclusion of the tax audit. There were no UTBs outstanding as of September 30, 2010 and December 31, 2009.

The Corporation classified all interest and penalties, if any, related to tax uncertainties as income tax expense. For the first nine months of 2009, the total amount of accrued interest reversed by the Corporation through income tax expense was \$6.8 million. The amount of UTBs may increase or decrease for various reasons, including changes in the amounts for current tax year positions, the expiration of open income tax returns due to the expiration of statutes of limitations, changes in management's judgment about the level of uncertainty, the status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.

**20 FAIR VALUE*****Fair Value Option******Medium-Term Notes***

The Corporation elected the fair value option for certain medium term notes that were hedged with interest rate swaps that were previously designated for fair value hedge accounting. As of September 30, 2010 and December 31,



2009, these medium-term notes had a fair value of \$11.1 million and \$13.4 million, respectively, and principal balance of \$15.4 million recorded in notes payable. Interest paid/accrued on these instruments is recorded as part of interest expense and the accrued interest is part of the fair value of the notes. Electing the fair value option allows the Corporation to eliminate the burden of complying with the requirements for hedge accounting (e.g., documentation and effectiveness assessment) without introducing earnings volatility.

Medium-term notes for which the Corporation elected the fair value option were priced using observable market data in the institutional markets.

**Table of Contents**

*Callable brokered CDs*

In the past, the Corporation also measured at fair value callable brokered CDs. All of the brokered CDs measured at fair value were called during 2009.

***Fair Value Measurement***

The FASB authoritative guidance for fair value measurement defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This guidance also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Three levels of inputs may be used to measure fair value:

*Level 1-* Valuations of Level 1 assets and liabilities are obtained from readily available pricing sources for market transactions involving identical assets or liabilities. Level 1 assets and liabilities include equity securities that are traded in an active exchange market, as well as certain U.S. Treasury and other U.S. government and agency securities and corporate debt securities that are traded by dealers or brokers in active markets.

*Level 2-* Valuations of Level 2 assets and liabilities are based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include (i) mortgage-backed securities for which the fair value is estimated based on the value of identical or comparable assets, (ii) debt securities with quoted prices that are traded less frequently than exchange-traded instruments and (iii) derivative contracts and financial liabilities (e.g., medium-term notes elected to be measured at fair value) whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

*Level 3-* Valuations of Level 3 assets and liabilities are based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models for which the determination of fair value requires significant management judgment or estimation.

For the quarter and nine-month period ended September 30, 2010, there have been no transfers into or out of Level 1 and Level 2 measurements of the fair value hierarchy.

***Estimated Fair Value of Financial Instruments***

The information about the estimated fair value of financial instruments required by GAAP is presented hereunder. The aggregate fair value amounts presented do not necessarily represent management's estimate of the underlying value of the Corporation.

The estimated fair value is subjective in nature and involves uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in the underlying assumptions used in calculating fair value could significantly affect the results. In addition, the fair value estimates are based on outstanding balances without attempting to estimate the value of anticipated future business.

**Table of Contents**

The following table presents the estimated fair value and carrying value of financial instruments as of September 30, 2010 and December 31, 2009.

|  | <b>Total<br/>Carrying<br/>Amount in<br/>Statement<br/>of<br/>Financial<br/>Condition<br/>9/30/2010</b> | <b>Fair Value<br/>Estimated<br/>9/30/2010</b> | <b>Total<br/>Carrying<br/>Amount in<br/>Statement of<br/>Financial<br/>Condition<br/>12/31/2009</b> | <b>Fair Value<br/>Estimated<br/>12/31/2009</b> |
|--|--|---|---|--|
|  | <b>(In thousands)</b>  |   |   |  |
| <b>Assets:</b>   |  |   |   |  |
| Cash and due from banks and money market investments   | \$ 904,626   | \$ 904,626                                    | \$ 704,084  | \$ 704,084                                     |
| Investment securities available for sale   | 2,976,180  | 2,976,180                                     | 4,170,782   | 4,170,782                                      |
| Investment securities held to maturity   | 489,967  | 513,569                                       | 601,619   | 621,584  |
| Other equity securities  | 64,310   | 64,310  | 69,930  | 69,930   |
| Loans receivable, including loans held for sale  | 12,189,222   |   | 13,949,226  |  |
| Less: allowance for loan and lease losses  | (608,526)  |   | (528,120)   |  |
| Loans, net of allowance  | 11,580,696   | 11,104,113                                    | 13,421,106  | 12,811,010                                     |
| Derivatives, included in assets  | 1,537  | 1,537   | 5,936   | 5,936  |
| <b>Liabilities:</b>  |  |   |   |  |
| Deposits   | 12,543,567   | 12,720,872                                    | 12,669,047  | 12,801,811                                     |
| Loans payable  |  |   | 900,000   | 900,000  |
| Securities sold under agreements to repurchase   | 1,400,000  | 1,537,030                                     | 3,076,631   | 3,242,110                                      |
| Advances from FHLB   | 835,440  | 872,852                                       | 978,440   | 1,025,605                                      |
| Notes Payable  | 25,057   | 23,567  | 27,117  | 25,716   |
| Other borrowings   | 231,959  | 63,587  | 231,959   | 80,267   |
| Derivatives, included in liabilities   | 7,211  | 7,211   | 6,467   | 6,467  |
| Assets and liabilities measured at fair value on a recurring basis, including financial liabilities for which the Corporation has elected the fair value option, are summarized below: |  |   |   |  |

|                                 | <b>As of September 30, 2010</b>      |                |                |   | <b>As of December 31, 2009</b>       |                |                |   |
|---------------------------------|--------------------------------------|----------------|----------------|---|--------------------------------------|----------------|----------------|---|
|                                 | <b>Fair Value Measurements Using</b> |                |                |   | <b>Fair Value Measurements Using</b> |                |                |   |
|                                 | <b>Level 1</b>                       | <b>Level 2</b> | <b>Level 3</b> | <b>Assets /<br/>Liabilities<br/>at Fair<br/>Value</b> | <b>Level 1</b>                       | <b>Level 2</b> | <b>Level 3</b> | <b>Assets /<br/>Liabilities<br/>at Fair<br/>Value</b> |
| (In thousands)                  |                                      |                |                |   |                                      |                |                |   |
| Assets:                         |                                      |                |                |   |                                      |                |                |   |
| Securities available for sale : | \$ 71                                | \$             | \$             | \$ 71   | \$303                                | \$             | \$             | \$ 303  |

|   |         |           |           |           |         |           |
|---|---------|-----------|-----------|-----------|---------|-----------|
| Equity securities   |         |           |           |           |         |           |
| U.S. Treasury Securities  | 611,940 |           | 611,940   |           |         |           |
| Non-callable U.S. agency debt   | 305,204 |           | 305,204   |           |         |           |
| Callable U.S. agency debt and MBS   |         | 1,745,085 | 1,745,085 | 3,949,799 |         | 3,949,799 |
| Puerto Rico Government Obligations  |         | 233,850   | 2,630     | 236,480   | 136,326 | 136,326   |
| Private label MBS   |         |           | 77,400    | 77,400    | 84,354  | 84,354    |
| Derivatives, included in assets:  |         |           |           |           |         |           |
| Interest rate swap agreements   |         | 427       | 427       | 319       |         | 319       |
| Purchased interest rate cap agreements  |         | 1         | 1         | 224       | 4,199   | 4,423     |
| Purchased options used to manage exposure to the stock market on embedded stock indexed options |         | 1,109     | 1,109     | 1,194     |         | 1,194     |
| Liabilities:  |         |           |           |           |         |           |
| Medium-term notes   |         | 11,053    | 11,053    | 13,361    |         | 13,361    |
| Derivatives, included in liabilities:   |         |           |           |           |         |           |
| Interest rate swap agreements   |         | 6,171     | 6,171     | 5,068     |         | 5,068     |
| Written interest rate cap agreements  |         | 1         | 1         | 201       |         | 201       |
| Embedded written options on stock index deposits and notes payable                              |         | 1,039     | 1,039     | 1,198     |         | 1,198     |

**Table of Contents**

|                   | <b>Changes in Fair Value for the<br/>Quarter Ended September 30,<br/>2010, for<br/>items Measured at Fair Value<br/>Pursuant to Election of the Fair<br/>Value<br/>Option<br/>Unrealized Losses and Interest<br/>Expense<br/>included in Current-Period<br/>Earnings (1)</b> |       | <b>Changes in Fair Value for the<br/>Nine-Month Period Ended<br/>September 30, 2010, for items<br/>Measured at Fair Value<br/>Pursuant<br/>to Election of the Fair Value<br/>Option<br/>Unrealized Gains and Interest<br/>Expense<br/>included in Current-Period<br/>Earnings (1)</b> |       |
|-------------------|--|-------|---|-------|
| (In thousands)    |  |       |   |       |
| Medium-term notes | \$   | (762) | \$  | 1,670 |
|                   | \$   | (762) | \$  | 1,670 |

- (1) Changes in fair value for the quarter and nine-month period ended September 30, 2010 include interest expense on medium-term notes of \$0.2 million and \$0.6 million, respectively. Interest expense on medium-term notes that have been elected to be carried at fair value are recorded in interest expense in the Consolidated Statement of (Loss) Income based on their contractual coupons.

|                          | <b>Changes in Fair Value for the Quarter<br/>Ended<br/>September 30, 2009, for items Measured<br/>at Fair Value Pursuant<br/>to Election of the Fair Value Option<br/>Total<br/>Changes in<br/>Fair Value</b> |   |   | <b>Changes in Fair Value for the Nine-Month<br/>Period Ended<br/>September 30, 2009, for items Measured at<br/>Fair Value Pursuant<br/>to Election of the Fair Value Option<br/>Total<br/>Changes in<br/>Fair Value</b> |   |   |
|--------------------------|---|---|---|---|---|---|
|                          | <b>Unrealized<br/>Losses<br/>and<br/>Interest<br/>Expense<br/>included<br/>in<br/>Interest<br/>Expense<br/>on<br/>Deposits<br/>(1)</b>  | <b>Unrealized<br/>Losses and<br/>Interest<br/>Expense<br/>included<br/>in Interest<br/>Expense<br/>on Notes<br/>Payable (1)</b> | <b>Unrealized<br/>Losses<br/>and Interest<br/>Expense<br/>included in<br/>Current-Period<br/>Earnings (1)</b> | <b>Unrealized<br/>Gains<br/>and<br/>Interest<br/>Expense<br/>included<br/>in<br/>Interest<br/>Expense<br/>on<br/>Deposits<br/>(1)</b>   | <b>Unrealized<br/>Losses and<br/>Interest<br/>Expense<br/>included<br/>in Interest<br/>Expense<br/>on Notes<br/>Payable (1)</b> | <b>Unrealized<br/>Losses<br/>and Interest<br/>Expense<br/>included in<br/>Current-Period<br/>Earnings (1)</b> |
| (In thousands)           |   |   |   |   |   |   |
| Callable brokered<br>CDs | \$  | \$  | \$  | \$ (2,068)  | \$  | \$ (2,068)  |
| Medium-term notes        |   | (1,788)   | (1,788)   |   | (3,637)   | (3,637)   |
|                          | \$  | \$ (1,788)  | \$ (1,788)  | \$ (2,068)  | \$ (3,637)  | \$ (5,705)  |

(1) Changes in fair value for the nine-month period ended September 30, 2009 include interest expense on callable brokered CDs of \$10.8 million and interest expense on medium-term notes of \$0.2 million and \$0.6 million for the quarter and first nine months of 2009, respectively. Interest expense on callable brokered CDs and medium term notes that have been elected to be carried at fair value are recorded in interest expense in the Consolidated Statement of Income based on their contractual coupons.

The table below presents a reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarter and nine-month period ended September 30, 2010 and 2009.

| Level 3 Instruments Only<br>(In thousands)          | Total Fair Value<br>Measurements<br>(Quarter Ended<br>September 30, 2010)<br>Securities<br>Available For |           | Total Fair Value Measurements<br>(Nine-Month Period Ended<br>September 30, 2010)<br>Securities<br>Available For Sale |   |
|---|--|-----------|--|---|
|   | Derivatives<br>(1)   | Sale (2)  | Derivatives<br>(1)   | Securities<br>Available For Sale<br>(2) |
| Beginning balance                                   | \$   | \$ 83,442 | \$ 4,199   | \$ 84,354                               |
| Total gains or (losses) (realized /<br>unrealized): |  |           |  |   |
| Included in earnings                                |  |           | (1,152)  |   |
| Included in other comprehensive income              |  | 1,090     |  | 5,060                                   |
| Purchases   |  |           |  | 2,584                                   |
| Principal repayments and amortization               |  | (4,502)   |  | (11,968)                                |
| Other (1)   |  |           | (3,047)  |   |
| Ending balance                                      | \$   | \$ 80,030 | \$   | \$ 80,030                               |

(1) Amounts related to the valuation of interest rate cap agreements. The counterparty to these interest rate cap agreements failed on April 30, 2010 and was acquired by another financial institution through an FDIC assisted transaction. The Corporation currently has a claim with the FDIC.

(2) Amounts mostly related to certain private label mortgage-backed securities.

| Level 3 Instruments Only<br>(In thousands) | Total Fair Value<br>Measurements<br>(Quarter Ended September<br>30, 2009)<br>Securities<br>Available For |           | Total Fair Value Measurements<br>(Nine-Month Period Ended<br>September 30, 2009)<br>Securities<br>Available For Sale |   |
|--|--|-----------|--|---|
|  | Derivatives<br>(1)   | Sale (2)  | Derivatives<br>(1)   | Securities<br>Available For<br>Sale (2) |
| Beginning balance                          | \$ 3,514   | \$ 96,568 | \$ 760   | \$ 113,983                              |

|  |          |           |          |           |  |
|--|----------|-----------|----------|-----------|--|
| Total gains or (losses) (realized / unrealized): |          |           |          |           |  |
| Included in earnings                             | (1,047)  | (209)     | 1,707    | (1,270)   |  |
| Included in other comprehensive income           |          | 1,580     |          | 336       |  |
| Principal repayments and amortization            |          | (5,853)   |          | (20,963)  |  |
| Ending balance                                   | \$ 2,467 | \$ 92,086 | \$ 2,467 | \$ 92,086 |  |

(1) Amounts related to the valuation of interest rate cap agreements.

(2) Amounts mostly related to certain private label mortgage-backed securities.

**Table of Contents**

The table below summarizes changes in unrealized gains and losses recorded in earnings for the quarter and nine-month period ended September 30, 2009 for Level 3 assets and liabilities that are still held at the end of such periods.

| Level 3 Instruments Only<br>(In thousands)<br>Changes in unrealized gains<br>(losses) relating to assets still held at<br>reporting date <sup>(1)</sup> | Changes in Unrealized<br>Losses<br>Quarter Ended<br>September 30, 2009<br>Securities<br>Available For |      | Changes in Unrealized<br>Gains (Losses)<br>Nine-Month Period Ended<br>September 30, 2009<br>Securities<br>Available For |            |
|---|---|------|---|------------|
|   | Derivatives   | Sale | Derivatives   | Sale       |
| Interest income on loans  | \$ (19)   | \$   | \$ 29   | \$         |
| Interest income on investment securities  | (1,028)   |      | 1,678   |            |
| Net impairment losses on investment securities  |   |      | (209)   | (1,270)    |
|   | \$ (1,047)  | \$   | (209)   | \$ 1,707   |
|   |   |      | \$ 1,707  | \$ (1,270) |

(1) Unrealized gains of \$1.6 million and \$0.3 million on Level 3 available-for-sale securities was recognized as part of comprehensive income for the quarter and nine-month period ended September 30, 2009.

Additionally, fair value is used on a non-recurring basis to evaluate certain assets in accordance with GAAP. Adjustments to fair value usually result from the application of lower-of-cost-or-market accounting (e.g., loans held for sale carried at the lower of cost or fair value and repossessed assets) or write-downs of individual assets (e.g., goodwill, loans).

As of September 30, 2010, impairment or valuation adjustments were recorded for assets recognized at fair value on a non-recurring basis as shown in the following table:

| (In thousands)                         | Carrying value as of September<br>30, 2010 |            |             | Losses<br>recorded for<br>the Quarter<br>Ended<br>September 30,<br>2010 | Losses recorded for<br>the Nine-month<br>period<br>ended September<br>30, 2010 |
|--|--|------------|-------------|---|--|
|  | Level<br>1                                 | Level<br>2 | Level 3     |   |  |
| Loans receivable <sup>(1)</sup>        | \$   | \$         | \$1,512,091 | \$ 87,092   | \$ 387,536   |
| Other Real Estate Owned <sup>(2)</sup> |  |            | 82,706      | 5,880   | 13,144   |

(1) Mainly impaired commercial and construction loans. The impairment was generally measured based on the fair value of the collateral. The fair values are derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the collateral (e.g. absorption rates), which are not market observable.

(2) The fair value is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the properties (e.g. absorption rates), which are not market observable. Losses are related to market valuation adjustments after the



transfer of the loans to the Other Real Estate Owned ( OREO ) portfolio.

As of September 30, 2009, impairment or valuation adjustments were recorded for assets recognized at fair value on a non-recurring basis as shown in the following table:

|  | Carrying value as of September 30, 2009 |         |           | Losses recorded for the Quarter Ended September 30, 2009 | Losses recorded for the Nine-month period ended September 30, 2009 |
|--|---|---------|-----------|--|--|
|  | Level 1                                 | Level 2 | Level 3   |  |  |
| (In thousands)                         |   |         |           |  |  |
| Loans receivable <sup>(1)</sup>        | \$                                      | \$      | \$994,441 | \$ 72,077  | \$ 202,645   |
| Other Real Estate Owned <sup>(2)</sup> |   |         | 67,493    | 3,099  | 8,260  |
| Core deposit intangible <sup>(3)</sup> |   |         | 7,016     |  | 3,988  |

- (1) Mainly impaired commercial and construction loans. The impairment was generally measured based on the fair value of the collateral. The fair values are derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the collateral (e.g. absorption rates), which are not market observable.
- (2) The fair value is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the properties (e.g. absorption rates), which are not market observable. Losses are related to market valuation adjustments after the transfer of the loans to the OREO portfolio.
- (3) Amount represents core deposit intangible of FirstBank Florida. The impairment was generally measured based on internal information about decreases in the base of core deposits acquired upon the acquisition of FirstBank Florida.

The following is a description of the valuation methodologies used for instruments for which an estimated fair value is presented as well as for instruments for which the Corporation has elected the fair value option. The estimated fair value was calculated using certain facts and assumptions, which vary depending on the specific financial instrument.

**Table of Contents***Cash and due from banks and money market investments*

The carrying amounts of cash and due from banks and money market investments are reasonable estimates of their fair value. Money market investments include held-to-maturity U.S. Government obligations, which have a contractual maturity of three months or less. The fair value of these securities is based on quoted market prices in active markets that incorporate the risk of nonperformance.

*Investment securities available for sale and held to maturity*

The fair value of investment securities is the market value based on quoted market prices (as is the case with equity securities, U.S. Treasury notes and non-callable U.S. Agency debt securities), when available, or market prices for identical or comparable assets (as is the case with MBS and callable U.S. agency debt) that are based on observable market parameters including benchmark yields, reported trades, quotes from brokers or dealers, issuer spreads, bids, offers and reference data including market research operations. Observable prices in the market already consider the risk of nonperformance. If listed prices or quotes are not available, fair value is based upon models that use unobservable inputs due to the limited market activity of the instrument, as is the case with certain private label mortgage-backed securities held by the Corporation.

Private label MBS are collateralized by fixed-rate mortgages on single-family residential properties in the United States; the interest rate on the securities is variable, tied to 3-month LIBOR and limited to the weighted-average coupon of the underlying collateral. The market valuation represents the estimated net cash flows over the projected life of the pool of underlying assets applying a discount rate that reflects market observed floating spreads over LIBOR, with a widening spread bias on a nonrated security. The market valuation is derived from a model that utilizes relevant assumptions such as prepayment rate, default rate, and loss severity on a loan level basis. The Corporation modeled the cash flow from the fixed-rate mortgage collateral using a static cash flow analysis according to collateral attributes of the underlying mortgage pool (i.e. loan term, current balance, note rate, rate adjustment type, rate adjustment frequency, rate caps, others) in combination with prepayment forecasts obtained from a commercially available prepayment model (ADCO). The variable cash flow of the security is modeled using the 3-month LIBOR forward curve. Loss assumptions were driven by the combination of default and loss severity estimates, taking into account loan credit characteristics (loan-to-value, state, origination date, property type, occupancy loan purpose, documentation type, debt-to-income ratio, other) to provide an estimate of default and loss severity. Refer to Note 4 Investment securities for additional information about assumptions used in the valuation of private label MBS.

*Other equity securities*

Equity or other securities that do not have a readily available fair value are stated at the net realizable value, which management believes is a reasonable proxy for their fair value. This category is principally composed of FHLB stock that is owned by the Corporation to comply with FHLB regulatory requirements. Their realizable value equals their cost as these shares can be freely redeemed at par.

*Loans receivable, including loans held for sale*

The fair value of all loans was estimated using discounted cash flow analyses, based on interest rates currently being offered for loans with similar terms and credit quality and with adjustments that the Corporation's management believes a market participant would consider in determining fair value. Loans were classified by type such as commercial, residential mortgage, credit cards and automobile. These asset categories were further segmented into fixed- and adjustable-rate categories. The fair values of performing fixed-rate and adjustable-rate loans were calculated by discounting expected cash flows through the estimated maturity date. Loans with no stated maturity, like credit lines, were valued at book value. Prepayment assumptions were considered for non-residential loans. For residential mortgage loans, prepayment estimates were based on prepayment experiences of generic U.S. mortgage-backed securities pools with similar characteristics (e.g. coupon and original term) and adjusted based on the Corporation's historical data. Discount rates were based on the Treasury and LIBOR/Swap Yield Curves at the date of the analysis, and included appropriate adjustments for expected credit losses and liquidity. For impaired collateral dependent loans, the impairment was primarily measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observable transactions involving similar assets in similar locations.

*Deposits*

The estimated fair value of demand deposits and savings accounts, which are deposits with no defined maturities, equals the amount payable on demand at the reporting date. For deposits with stated maturities, but that reprice at least quarterly, the fair value is also estimated to be the recorded amounts at the reporting date. The fair values of retail fixed-rate time deposits, with stated maturities, are based on the present value of the future cash flows expected to be paid on the deposits. The cash flows were based on contractual maturities; no early repayments are assumed. Discount rates were based on the LIBOR yield curve.

**Table of Contents**

The estimated fair value of total deposits excludes the fair value of core deposit intangibles, which represent the value of the customer relationship measured by the value of demand deposits and savings deposits that bear a low or zero rate of interest and do not fluctuate in response to changes in interest rates.

The fair value of brokered CDs, which are included within deposits, is determined using discounted cash flow analyses over the full term of the CDs. The valuation uses a Hull-White Interest Rate Tree approach, an industry-standard approach for valuing instruments with interest rate call options. The fair value of the CDs is computed using the outstanding principal amount. The discount rates used are based on US dollar LIBOR and swap rates. At-the-money implied swaption volatility term structure (volatility by time to maturity) is used to calibrate the model to current market prices. The fair value does not incorporate the risk of nonperformance, since brokered CDs are generally participated out by brokers in shares of less than \$100,000 and insured by the FDIC.

*Loans payable*

Loans payable consisted of short-term borrowings under the FED Discount Window Program. Due to the short-term nature of these borrowings, their outstanding balances are estimated to be the fair value.

*Securities sold under agreements to repurchase*

Some repurchase agreements reprice at least quarterly, and their outstanding balances are estimated to be their fair value. Where longer commitments are involved, fair value is estimated using exit price indications of the cost of unwinding the transactions as of the end of the reporting period. Securities sold under agreements to repurchase are fully collateralized by investment securities.

*Advances from FHLB*

The fair value of advances from FHLB with fixed maturities is determined using discounted cash flow analyses over the full term of the borrowings, using indications of the fair value of similar transactions. The cash flows assume no early repayment of the borrowings. Discount rates are based on the LIBOR yield curve. For advances from FHLB that reprice quarterly, their outstanding balances are estimated to be their fair value. Advances from FHLB are fully collateralized by mortgage loans and, to a lesser extent, investment securities.

*Derivative instruments*

The fair value of most of the derivative instruments is based on observable market parameters and takes into consideration the credit risk component of paying counterparties when appropriate, except when collateral is pledged. That is, on interest rate swaps, the credit risk of both counterparties is included in the valuation; and on options and caps, only the seller's credit risk is considered. The Hull-White Interest Rate Tree approach is used to value the option components of derivative instruments, and discounting of the cash flows is performed using US dollar LIBOR-based discount rates or yield curves that account for the industry sector and the credit rating of the counterparty and/or the Corporation. Derivatives include interest rate swaps used for protection against rising interest rates and, prior to June 30, 2009, included interest rate swaps to economically hedge brokered CDs and medium-term notes. For these interest rate swaps, a credit component was not considered in the valuation since the Corporation has fully collateralized with investment securities any mark to market loss with the counterparty and, if there were market gains, the counterparty had to deliver collateral to the Corporation.

Certain derivatives with limited market activity, as is the case with derivative instruments named as reference caps, were valued using models that consider unobservable market parameters (Level 3). Reference caps were used mainly to hedge interest rate risk inherent in private label mortgage-backed securities, thus were tied to the notional amount of the underlying fixed-rate mortgage loans originated in the United States. The counterparty to these derivative instruments failed on April 30, 2010. The Corporation currently has a claim with the FDIC and the exposure to fair value of \$3.0 million was recorded as an account receivable. In the past, significant inputs used for the fair value determination consisted of specific characteristics such as information used in the prepayment model which follow the amortizing schedule of the underlying loans, which was an unobservable input. The valuation model used the Black formula, which is a benchmark standard in the financial industry. The Black formula is similar to the Black-Scholes formula for valuing stock options except that the spot price of the underlying is replaced by the forward price. The Black formula uses as inputs the strike price of the cap, forward LIBOR rates, volatility estimates and discount rates to estimate the option value. LIBOR rates and swap rates are obtained from Bloomberg L.P. ( Bloomberg ) every day and are used to build a zero coupon curve based on the Bloomberg LIBOR/Swap curve. The

discount factor is then calculated from the zero coupon curve. The cap is the sum of all caplets. For each caplet, the rate is reset at the beginning of each reporting period and payments are made at the end of each period. The cash flow of each caplet is then discounted from each payment date.

Although most of the derivative instruments are fully collateralized, a credit spread is considered for those that are not secured in full. The cumulative mark-to-market effect of credit risk in the valuation of derivative instruments resulted in an unrealized gain of approximately \$1.3 million as of September 30, 2010, which includes an unrealized gain of \$0.8 million for the first nine months of 2010.

**Table of Contents***Term notes payable*

The fair value of term notes is determined using a discounted cash flow analysis over the full term of the borrowings. This valuation also uses the Hull-White Interest Rate Tree approach to value the option components of the term notes. The model assumes that the embedded options are exercised economically. The fair value of medium-term notes is computed using the notional amount outstanding. The discount rates used in the valuations are based on US dollar LIBOR and swap rates. At-the-money implied swaption volatility term structure (volatility by time to maturity) is used to calibrate the model to current market prices and value the cancellation option in the term notes. For the medium-term notes, the credit risk is measured using the difference in yield curves between swap rates and a yield curve that considers the industry and credit rating of the Corporation as issuer of the note at a tenor comparable to the time to maturity of the note and option. The net gain from fair value changes attributable to the Corporation's own credit to the medium-term notes for which the Corporation has elected the fair value option recorded for the first nine months of 2010 amounted to \$1.9 million, compared to an unrealized loss of \$2.9 million for the first nine months of 2009. The cumulative mark-to-market unrealized gain on the medium-term notes since measured at fair value attributable to credit risk amounted to \$4.5 million as of September 30, 2010.

*Other borrowings*

Other borrowings consist of junior subordinated debentures. Projected cash flows from the debentures were discounted using the LIBOR yield curve plus a credit spread. This credit spread was estimated using the difference in yield curves between Swap rates and a yield curve that considers the industry and credit rating of the Corporation as issuer of the note at a tenor comparable to the time to maturity of the debentures.

**21 SUPPLEMENTAL CASH FLOW INFORMATION**

Supplemental cash flow information follows:

|   | <b>Nine-Month Period Ended<br/>September 30,</b> |             |
|---|--|-------------|
|   | <b>2010</b>                                      | <b>2009</b> |
|   | (In thousands)                                   |             |
| Cash paid for:  |  |             |
| Interest on borrowings  | \$ 285,567                                       | \$ 393,463  |
| Income tax  | 435  | 503         |
| Non-cash investing and financing activities:  |  |             |
| Additions to other real estate owned  | 77,712   | 76,677      |
| Additions to auto repossession  | 55,826   | 61,107      |
| Capitalization of servicing assets  | 5,244  | 4,929       |
| Loan securitizations  | 164,904  | 262,129     |
| Non-cash acquisition of mortgage loans that previously served as collateral of a commercial loan to a local financial institution |  | 205,395     |
| Change in par value of common stock   | 83,287   |             |
| Preferred Stock exchanged for new common stock issued:  |  |             |
| Preferred stock exchanged (Series A through E)  | 476,193  |             |
| New common stock issued   | 90,806   |             |
| Series F Preferred Stock exchanged for Series G Preferred Stock:  |  |             |
| Preferred stock exchanged (Series F)  | 378,408  |             |
| New Series G Preferred Stock issued   | 347,386  |             |
| Fair value adjustment on amended common stock warrant   | 1,179  |             |

**22 SEGMENT INFORMATION**

Based upon the Corporation's organizational structure and the information provided to the Chief Executive Officer of the Corporation and, to a lesser extent, the Board of Directors, the operating segments are driven primarily by the Corporation's lines of business for its operations in Puerto Rico, the Corporation's principal market, and by geographic areas for its operations outside of Puerto Rico. As of September 30, 2010, the Corporation had six reportable segments: Commercial and Corporate Banking; Mortgage Banking; Consumer (Retail) Banking; Treasury and Investments; United States operations and Virgin Islands operations. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Corporation's organizational chart, nature of the products, distribution channels and the economic characteristics of the products were also considered in the determination of the reportable segments.

**Table of Contents**

Starting in the fourth quarter of 2009, the Corporation realigned its reporting segments to better reflect how it views and manages its business. Two additional operating segments were created to evaluate the operations conducted by the Corporation, outside of Puerto Rico. Operations conducted in the United States and in the Virgin Islands are now individually evaluated as separate operating segments. This realignment in the segment reporting essentially reflects the effect of restructuring initiatives, including the merger of FirstBank Florida operations with and into FirstBank, and allows the Corporation to better present the results from its growth focus.

Prior to the third quarter of 2009, the operating segments were driven primarily by the Corporation's legal entities. FirstBank operations conducted in the Virgin Islands and through its loan production office in Miami, Florida were reflected in the Corporation's then four reportable segments (Commercial and Corporate Banking; Mortgage Banking; Consumer (Retail) Banking; Treasury and Investments) while the operations conducted by FirstBank Florida were reported as part of a category named "Other". In the third quarter of 2009, as a result of the aforementioned merger, the operations of FirstBank Florida were reported as part of the four reportable segments. Starting in the first quarter of 2010, activities related to auto floor plan financings previously included as part of Consumer (Retail) Banking are now included as part of the Commercial and Corporate Banking segment. The changes in the fourth quarter of 2009 and first quarter of 2010 reflected a further realignment of the organizational structure as a result of management changes. Prior period amounts have been reclassified to conform to current period presentation. These changes did not have an impact on the previously reported consolidated results of the Corporation.

The Commercial and Corporate Banking segment consists of the Corporation's lending and other services for large customers represented by specialized and middle-market clients and the public sector. The Commercial and Corporate Banking segment offers commercial loans, including commercial real estate and construction loans, and floor plan financings as well as other products such as cash management and business management services. The Mortgage Banking segment's operations consist of the origination, sale and servicing of a variety of residential mortgage loans. The Mortgage Banking segment also acquires and sells mortgages in the secondary markets. In addition, the Mortgage Banking segment includes mortgage loans purchased from other local banks and mortgage bankers. The Consumer (Retail) Banking segment consists of the Corporation's consumer lending and deposit taking activities conducted mainly through its branch network and loan centers. The Treasury and Investments segment is responsible for the Corporation's investment portfolio and treasury functions executed to manage and enhance liquidity. This segment lends funds to the Commercial and Corporate Banking, Mortgage Banking and Consumer (Retail) Banking segments to finance their lending activities and borrows from those segments. The Consumer (Retail) Banking segment also lends funds to other segments. The interest rates charged or credited by Treasury and Investments and the Consumer (Retail) Banking segments are allocated based on market rates. The difference between the allocated interest income or expense and the Corporation's actual net interest income from centralized management of funding costs is reported in the Treasury and Investments segment. The United States operations segment consists of all banking activities conducted by FirstBank in the United States mainland, including commercial and retail banking services. The Virgin Islands operations segment consists of all banking activities conducted by the Corporation in the U.S. and British Virgin Islands, including commercial and retail banking services and insurance activities.

The accounting policies of the segments are the same as those referred to in Note 1 to the Corporation's financial statements for the year ended December 31, 2009 contained in the Corporation's Annual Report or Form 10-K.

The Corporation evaluates the performance of the segments based on net interest income, the estimated provision for loan and lease losses, non-interest income and direct non-interest expenses. The segments are also evaluated based on the average volume of their interest-earning assets less the allowance for loan and lease losses.



**Table of Contents**

The following table presents information about the reportable segments (in thousands):

|  | <b>Mortgage<br/>Banking</b> | <b>Consumer<br/>(Retail)<br/>Banking</b> | <b>Commercial<br/>and<br/>Corporate</b> | <b>Treasury<br/>and<br/>Investments</b> | <b>United<br/>States<br/>Operations</b> | <b>Virgin<br/>Islands<br/>Operations</b> | <b>Total</b>  |
|--|-----------------------------|--|---|---|---|--|---------------|
| (In thousands)<br><b>For the quarter<br/>ended<br/>September 30,<br/>2010:</b> |                             |  |   |   |   |  |               |
| Interest income  | \$ 38,653                   | \$ 46,131                                | \$ 58,034                               | \$ 32,419                               | \$ 12,416                               | 16,375                                   | \$ 204,028    |
| Net<br>(charge) credit<br>for transfer of<br>funds                             | (21,677)                    | 1,161                                    | (6,126)                                 | 26,642                                  | (11,348)                                | (1,657)                                  | (90,326)      |
| Interest expense   |                             | (12,552)                                 |   | (64,769)                                | (11,348)                                | (1,657)                                  | (90,326)      |
| Net interest<br>income (loss)  | 16,976                      | 34,740                                   | 51,908                                  | (5,708)                                 | 1,068                                   | 14,718                                   | 113,702       |
| Provision for<br>loan and lease<br>losses                                      | (15,067)                    | (13,632)                                 | (83,851)                                |   | (4,137)                                 | (3,795)                                  | (120,482)     |
| Non-interest<br>income   | 6,348                       | 6,902                                    | 2,579                                   | 932                                     | 235                                     | 2,270                                    | 19,266        |
| Direct<br>non-interest<br>expenses   | (11,532)                    | (22,395)                                 | (12,860)                                | (1,403)                                 | (10,401)                                | (10,233)                                 | (68,824)      |
| Segment<br>(loss) income   | \$ (3,275)                  | \$ 5,615                                 | \$ (42,224)                             | \$ (6,179)                              | \$ (13,235)                             | \$ 2,960                                 | \$ (56,338)   |
| Average earnings<br>assets   | \$ 2,601,342                | \$ 1,573,994                             | \$ 5,775,249                            | \$ 4,654,372                            | \$ 986,730                              | \$ 930,474                               | \$ 16,522,161 |
|  | <b>Mortgage<br/>Banking</b> | <b>Consumer<br/>(Retail)<br/>Banking</b> | <b>Commercial<br/>and<br/>Corporate</b> | <b>Treasury<br/>and<br/>Investments</b> | <b>United<br/>States<br/>Operations</b> | <b>Virgin<br/>Islands<br/>Operations</b> | <b>Total</b>  |
| <b>For the quarter<br/>ended<br/>September 30,<br/>2009:</b>                   |                             |  |   |   |   |  |               |
| Interest income  | \$ 39,798                   | \$ 49,304                                | \$ 58,859                               | \$ 61,313                               | \$ 15,663                               | 17,085                                   | \$ 242,022    |
| Net<br>(charge) credit<br>for transfer of                                      | (26,425)                    | (1,765)                                  | (9,336)                                 | 37,526                                  |   |  |               |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|  |                         |                                  |                                 |                                 |                                 |                                  |  |               |
|--|-------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|----------------------------------|--|---------------|
| funds  |                         |                                  |                                 |                                 |                                 |                                  |  |               |
| Interest expense   |                         | (14,714)                         |                                 | (73,836)                        | (22,463)                        | (1,876)                          |  | (112,889)     |
| Net interest income (loss)                                 | 13,373                  | 32,825                           | 49,523                          | 25,003                          | (6,800)                         | 15,209                           |  | 129,133       |
| Provision for loan and lease losses                        | (3,354)                 | (18,138)                         | (85,863)                        |                                 | (32,346)                        | (8,389)                          |  | (148,090)     |
| Non-interest income  | 3,212                   | 8,383                            | 1,483                           | 34,042                          | 112                             | 2,757                            |  | 49,989        |
| Direct non-interest expenses                               | (8,105)                 | (23,717)                         | (9,882)                         | (1,654)                         | (7,077)                         | (11,190)                         |  | (61,625)      |
| Segment income (loss)                                      | \$ 5,126                | \$ (647)                         | \$ (44,739)                     | \$ 57,391                       | \$ (46,111)                     | \$ (1,613)                       |  | \$ (30,593)   |
| Average earnings assets                                    | \$ 2,726,367            | \$ 1,757,626                     | \$ 6,115,810                    | \$ 6,177,819                    | \$ 1,430,889                    | \$ 977,723                       |  | \$ 19,186,234 |
|  | <b>Mortgage Banking</b> | <b>Consumer (Retail) Banking</b> | <b>Commercial and Corporate</b> | <b>Treasury and Investments</b> | <b>United States Operations</b> | <b>Virgin Islands Operations</b> |  | <b>Total</b>  |
| <b>For the nine-month period ended September 30, 2010:</b> |                         |                                  |                                 |                                 |                                 |                                  |  |               |
| Interest income  | \$ 118,313              | \$ 140,820                       | \$ 174,567                      | \$ 114,401                      | \$ 39,654                       | \$ 52,125                        |  | \$ 639,880    |
| Net (charge) credit for transfer of funds                  | (71,189)                | 5,982                            | (19,436)                        | 84,643                          |                                 |                                  |  |               |
| Interest expense   |                         | (39,669)                         |                                 | (211,632)                       | (34,176)                        | (4,776)                          |  | (290,253)     |
| Net interest income (loss)                                 | 47,124                  | 107,133                          | 155,131                         | (12,588)                        | 5,478                           | 47,349                           |  | 349,627       |
| Provision for loan and lease losses                        | (60,505)                | (37,048)                         | (214,950)                       |                                 | (108,950)                       | (16,787)                         |  | (438,240)     |
| Non-interest income  | 10,765                  | 21,670                           | 7,184                           | 55,805                          | 550                             | 8,143                            |  | 104,117       |
| Direct non-interest expenses                               | (29,820)                | (71,546)                         | (50,022)                        | (4,428)                         | (32,410)                        | (31,742)                         |  | (219,968)     |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|                          |             |           |              |           |              |          |              |
|--------------------------|-------------|-----------|--------------|-----------|--------------|----------|--------------|
| Segment<br>(loss) income | \$ (32,436) | \$ 20,209 | \$ (102,657) | \$ 38,789 | \$ (135,332) | \$ 6,963 | \$ (204,464) |
|--------------------------|-------------|-----------|--------------|-----------|--------------|----------|--------------|

|                            |              |              |              |              |              |              |               |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Average<br>earnings assets | \$ 2,674,753 | \$ 1,621,958 | \$ 6,073,657 | \$ 5,180,125 | \$ 1,131,391 | \$ 1,000,797 | \$ 17,682,681 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|

|  | <b>Mortgage<br/>Banking</b> | <b>Consumer<br/>(Retail)<br/>Banking</b> | <b>Commercial<br/>and<br/>Corporate</b> | <b>Treasury<br/>and<br/>Investments</b> | <b>United<br/>States<br/>Operations</b> | <b>Virgin<br/>Islands<br/>Operations</b> | <b>Total</b> |
|--|-----------------------------|--|---|---|---|--|--------------|
| <b>For the<br/>nine-month<br/>period ended<br/>September 30,<br/>2009:</b> |                             |  |   |   |   |  |              |
| Interest income  | \$ 116,566                  | \$ 150,786                               | \$ 183,930                              | \$ 197,561                              | \$ 51,912                               | 52,370                                   | \$ 753,125   |
| Net<br>(charge) credit<br>for transfer of<br>funds                         | (82,420)                    | (3,648)                                  | (53,774)                                | 139,842                                 |   |  |              |
| Interest expense   |                             | (46,432)                                 |   | (262,224)                               | (55,136)                                | (7,588)                                  | (371,380)    |
| Net interest<br>income   | 34,146                      | 100,706                                  | 130,156                                 | 75,179                                  | (3,224)                                 | 44,782                                   | 381,745      |
| Provision for<br>loan and lease<br>losses                                  | (24,283)                    | (32,782)                                 | (229,794)                               |   | (133,126)                               | (22,686)                                 | (442,671)    |
| Non-interest<br>income   | 6,369                       | 24,162                                   | 3,975                                   | 59,929                                  | 1,330                                   | 7,692                                    | 103,457      |
| Direct<br>non-interest<br>expenses   | (23,835)                    | (71,490)                                 | (31,779)                                | (5,366)                                 | (29,092)                                | (34,821)                                 | (196,383)    |
| Segment<br>(loss) income   | \$ (7,603)                  | \$ 20,596                                | \$ (127,442)                            | \$ 129,742                              | \$ (164,112)                            | \$ (5,033)                               | \$ (153,852) |

|                            |              |              |              |              |              |            |            |
|----------------------------|--------------|--------------|--------------|--------------|--------------|------------|------------|
| Average<br>earnings assets | \$ 2,635,929 | \$ 1,793,601 | \$ 6,220,832 | \$ 5,919,854 | \$ 1,475,681 | \$ 985,711 | 19,031,608 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|------------|------------|

**Table of Contents**

The following table presents a reconciliation of the reportable segment financial information to the consolidated totals:

|   | Quarter Ended<br>September 30, |               | Nine-month Period Ended<br>September 30, |               |
|---|--------------------------------|---------------|--|---------------|
|   | 2010                           | 2009          | 2010                                     | 2009          |
| <b>Net loss:</b>                          |                                |               |  |               |
| Total loss for segments and other         | \$ (56,338)                    | \$ (30,593)   | \$ (204,464)                             | \$ (153,852)  |
| Other operating expenses                  | (19,858)                       | (21,152)      | (58,687)                                 | (66,910)      |
| Loss before income taxes                  | (76,196)                       | (51,745)      | (263,151)                                | (220,762)     |
| Income tax benefit (expense)              | 963                            | (113,473)     | (9,721)                                  | (1,223)       |
| Total consolidated net loss               | \$ (75,233)                    | \$ (165,218)  | \$ (272,872)                             | \$ (221,985)  |
| <b>Average assets:</b>                    |                                |               |  |               |
| Total average earning assets for segments | \$ 16,522,161                  | \$ 19,186,234 | \$ 17,682,681                            | \$ 19,031,608 |
| Average non-earning assets                | 728,079                        | 1,016,657     | 746,064                                  | 826,410       |
| Total consolidated average assets         | \$ 17,250,240                  | \$ 20,202,891 | \$ 18,428,745                            | \$ 19,858,018 |

**Table of Contents****23 COMMITMENTS AND CONTINGENCIES**

The Corporation enters into financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments may include commitments to extend credit and commitments to sell mortgage loans at fair value. As of September 30, 2010, commitments to extend credit amounted to approximately \$841.0 million and standby letters of credit amounted to approximately \$81.1 million. Included in commitments to extend credit is a \$50.0 million participation in a loan extended for the construction of a resort facility in Puerto Rico. The Corporation does not expect to disburse this commitment until 2012. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses. For most of the commercial lines of credit, the Corporation has the option to reevaluate the agreement prior to additional disbursements. In the case of credit cards and personal lines of credit, the Corporation can cancel the unused credit facility at any time and without cause. Generally, the Corporation's mortgage banking activities do not enter into interest rate lock agreements with prospective borrowers.

Lehman Brothers Special Financing, Inc. (Lehman) was the counterparty to the Corporation on certain interest rate swap agreements. During the third quarter of 2008, Lehman failed to pay the scheduled net cash settlement due to the Corporation, which constituted an event of default under those interest rate swap agreements. The Corporation terminated all interest rate swaps with Lehman and replaced them with other counterparties under similar terms and conditions. In connection with the unpaid net cash settlement due as of September 30, 2010 under the swap agreements, the Corporation has an unsecured counterparty exposure with Lehman, which filed for bankruptcy on October 3, 2008, of approximately \$1.4 million. This exposure was reserved in the third quarter of 2008. The Corporation had pledged collateral of \$63.6 million with Lehman to guarantee its performance under the swap agreements in the event payment thereunder was required. The book value of pledged securities with Lehman as of September 30, 2010 amounted to approximately \$64.5 million.

The Corporation believes that the securities pledged as collateral should not be part of the Lehman bankruptcy estate given the fact that the posted collateral constituted a performance guarantee under the swap agreements and was not part of a financing agreement, and that ownership of the securities was never transferred to Lehman. Upon termination of the interest rate swap agreements, Lehman's obligation was to return the collateral to the Corporation. During the fourth quarter of 2009, the Corporation discovered that Lehman Brothers, Inc., acting as agent of Lehman, had deposited the securities in a custodial account at JP Morgan Chase, and that, shortly before the filing of the Lehman bankruptcy proceedings, it had provided instructions to have most of the securities transferred to Barclays Capital (Barclays) in New York. After Barclays' refusal to turn over the securities, during December 2009, the Corporation filed a lawsuit against Barclays in federal court in New York demanding the return of the securities.

During February 2010, Barclays filed a motion with the court requesting that the Corporation's claim be dismissed on the grounds that the allegations of the complaint are not sufficient to justify the granting of the remedies therein sought. Shortly thereafter, the Corporation filed its opposition motion. A hearing on the motions was held in court on April 28, 2010. The court, on that date, after hearing the arguments by both sides, concluded that the Corporation's equitable-based causes of action, upon which the return of the investment securities is being demanded, contain allegations that sufficiently plead facts warranting the denial of Barclays' motion to dismiss the Corporation's claim. Accordingly, the judge ordered the case to proceed to trial. Subsequent to the decision handed down by the court, the district court judge transferred the case to the Lehman bankruptcy court for trial. While the Corporation believes it has valid reasons to support its claim for the return of the securities, the Corporation may not succeed in its litigation against Barclays to recover all or a substantial portion of the securities.

Additionally, the Corporation continues to pursue its claim filed in January 2009 in the proceedings under the Securities Protection Act with regard to Lehman Brothers Incorporated in Bankruptcy Court, Southern District of New York. An estimated loss was not accrued as the Corporation is unable to determine the timing of the claim resolution or whether it will succeed in recovering all or a substantial portion of the collateral or its equivalent value. If additional relevant negative facts become available in future periods, a need to recognize a partial or full reserve of this claim may arise. Considering that the investment securities have not yet been recovered by the Corporation, despite its efforts in this regard, the Corporation decided to classify such investments as non-performing during the

second quarter of 2009.

As of September 30, 2010, First BanCorp and its subsidiaries were defendants in various legal proceedings arising in the ordinary course of business. Management believes that the final disposition of these matters will not have a material adverse effect on the Corporation's financial position or results of operations.

**Table of Contents****24 FIRST BANCORP (Holding Company Only) Financial Information**

The following condensed financial information presents the financial position of the Holding Company only as of September 30, 2010 and December 31, 2009 and the results of its operations for the quarter and nine-month period ended September 30, 2010 and 2009.

|  | <b>As of<br/>September<br/>30,<br/>2010</b> | <b>As of<br/>December<br/>31,<br/>2009</b> |
|--|---|--|
|  | <b>(In thousands)</b>                       |  |
| <b>Assets</b>  |   |  |
| Cash and due from banks                              | \$ 43,216                                   | \$ 55,423                                  |
| Money market investments                             | 300   | 300  |
| Investment securities available for sale, at market: |   |  |
| Equity investments                                   | 71  | 303  |
| Other investment securities                          | 1,300                                       | 1,550                                      |
| Investment in FirstBank Puerto Rico, at equity       | 1,493,513                                   | 1,754,217                                  |
| Investment in FirstBank Insurance Agency, at equity  | 6,402                                       | 6,709                                      |
| Investment in PR Finance, at equity                  |   | 3,036                                      |
| Investment in FBP Statutory Trust I                  | 3,093                                       | 3,093                                      |
| Investment in FBP Statutory Trust II                 | 3,866                                       | 3,866                                      |
| Other assets   | 5,076                                       | 3,194                                      |
| <b>Total assets</b>                                  | <b>\$ 1,556,837</b>                         | <b>\$ 1,831,691</b>                        |
| <b>Liabilities &amp; Stockholders Equity</b>         |   |  |
| Liabilities:   |   |  |
| Other borrowings                                     | \$ 231,959                                  | \$ 231,959                                 |
| Accounts payable and other liabilities               | 2,899                                       | 669  |
| <b>Total liabilities</b>                             | <b>234,858</b>                              | <b>232,628</b>                             |
| <b>Stockholders equity</b>                           | <b>1,321,979</b>                            | <b>1,599,063</b>                           |
| <b>Total Liabilities &amp; Stockholders Equity</b>   | <b>\$ 1,556,837</b>                         | <b>\$ 1,831,691</b>                        |
|  | <b>Quarter Ended</b>                        | <b>Nine-Month Period Ended</b>             |
|  | <b>September</b>                            | <b>September</b>                           |
|  | <b>30,</b>                                  | <b>30,</b>                                 |
|  | <b>2010</b>                                 | <b>2009</b>                                |
|  |   | <b>September</b>                           |
|  |   | <b>30,</b>                                 |
|  |   | <b>2009</b>                                |
|  | <b>(In thousands)</b>                       |  |
| <b>Income:</b>                                       |   |  |
| Interest income on other investments                 | \$ 1  | \$ 1                                       |
| Dividends from FirstBank Puerto Rico                 | 847   | 1,522                                      |
|  |   | 45,786                                     |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |                    |                     |                     |                     |
|---|--------------------|---------------------|---------------------|---------------------|
| Dividends from other subsidiaries   |                    |                     | 1,400               |                     |
| Other income  | 56                 | 56                  | 157                 | 197                 |
|   | 57                 | 903                 | 3,080               | 45,984              |
| <b>Expense:</b>   |                    |                     |                     |                     |
| Notes payable and other borrowings  | 1,850              | 1,870               | 5,219               | 6,599               |
| Other operating expenses  | 862                | 516                 | 2,372               | 1,678               |
|   | 2,712              | 2,386               | 7,591               | 8,277               |
| Net gain (loss) on investments and impairments  |                    | 248                 | (603)               | (140)               |
| <b>(Loss) income before income taxes and equity in undistributed losses of subsidiaries</b> | <b>(2,655)</b>     | <b>(1,235)</b>      | <b>(5,114)</b>      | <b>37,567</b>       |
| Income tax provision  | (8)                |                     | (8)                 | (3)                 |
| <b>Equity in undistributed losses of subsidiaries</b>                                       | <b>(72,570)</b>    | <b>(163,983)</b>    | <b>(267,750)</b>    | <b>(259,549)</b>    |
| <b>Net loss</b>   | <b>\$ (75,233)</b> | <b>\$ (165,218)</b> | <b>\$ (272,872)</b> | <b>\$ (221,985)</b> |



**Table of Contents**

**25 SUBSEQUENT EVENTS**

The Company has performed an evaluation of all other events occurring subsequent to September 30, 2010, management has determined that there are no additional events occurring in this period that required disclosure in or adjustment to the accompanying financial statements.

50

---

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (MD&A)****SELECTED FINANCIAL DATA**

(In thousands, except for per share and financial ratios)

|   | Quarter ended         |                          | Nine-month period ended |                       |
|---|-----------------------|--------------------------|-------------------------|-----------------------|
|   | September 30,<br>2010 | September<br>30,<br>2009 | September 30,<br>2010   | September 30,<br>2009 |
| <b>Condensed Income Statements:</b>                         |                       |                          |                         |                       |
| Total interest income                                       | \$ 204,028            | \$ 242,022               | \$ 639,880              | \$ 753,125            |
| Total interest expense                                      | 90,326                | 112,889                  | 290,253                 | 371,380               |
| Net interest income   | 113,702               | 129,133                  | 349,627                 | 381,745               |
| Provision for loan and lease losses                         | 120,482               | 148,090                  | 438,240                 | 442,671               |
| Non-interest income   | 19,266                | 49,989                   | 104,117                 | 103,457               |
| Non-interest expenses                                       | 88,682                | 82,777                   | 278,655                 | 263,293               |
| Loss before income taxes                                    | (76,196)              | (51,745)                 | (263,151)               | (220,762)             |
| Income tax benefit (expense)                                | 963                   | (113,473)                | (9,721)                 | (1,223)               |
| Net loss  | (75,233)              | (165,218)                | (272,872)               | (221,985)             |
| Net income (loss) available to common stockholders, basic   | 357,787               | (174,689)                | 147,826                 | (262,741)             |
| Net income (loss) available to common stockholders, diluted | 363,413               | (174,689)                | 153,452                 | (262,741)             |
| <b>Per Common Share Results:</b>                            |                       |                          |                         |                       |
| Net income (loss) per share basic                           | \$ 2.09               | \$ (1.89)                | \$ 1.24                 | \$ (2.84)             |
| Net income (loss) per share diluted                         | \$ 0.28               | \$ (1.89)                | \$ 0.31                 | \$ (2.84)             |
| Cash dividends declared                                     | \$                    | \$                       | \$                      | \$ 0.14               |
| Average shares outstanding                                  | 171,483               | 92,511                   | 119,131                 | 92,511                |
| Average shares outstanding diluted                          | 1,298,275             | 92,511                   | 498,856                 | 92,511                |
| Book value per common share                                 | \$ 2.85               | \$ 8.34                  | \$ 2.85                 | \$ 8.34               |
| Tangible book value per common share (1)                    | \$ 2.71               | \$ 7.85                  | \$ 2.71                 | \$ 7.85               |
| <b>Selected Financial Ratios (In Percent):</b>              |                       |                          |                         |                       |
| <b>Profitability:</b>                                       |                       |                          |                         |                       |
| Return on Average Assets                                    | (1.73)                | (3.27)                   | (1.98)                  | (1.49)                |
| Interest Rate Spread (2)                                    | 2.55                  | 2.66                     | 2.46                    | 2.57                  |
| Net Interest Margin (2)                                     | 2.83                  | 2.95                     | 2.74                    | 2.91                  |
| Return on Average Total Equity                              | (21.28)               | (35.47)                  | (24.40)                 | (15.53)               |
| Return on Average Common Equity                             | (50.80)               | (74.62)                  | (62.75)                 | (34.94)               |
| Average Total Equity to Average Total Assets                | 8.13                  | 9.22                     | 8.11                    | 9.60                  |
| Tangible common equity ratio (1)                            | 5.21                  | 3.62                     | 5.21                    | 3.62                  |
| Dividend payout ratio                                       |                       |                          |                         | (4.93)                |
| Efficiency ratio (3)  | 66.69                 | 46.21                    | 61.41                   | 54.26                 |
| <b>Asset Quality:</b>                                       |                       |                          |                         |                       |
| Allowance for loan and lease losses to loans receivable     | 5.00                  | 3.43                     | 5.00                    | 3.43                  |
| Net charge-offs (annualized) to average loans               | 3.74                  | 2.53                     | 3.67                    | 2.52                  |
|   | 103.63                | 175.56                   | 122.47                  | 175.17                |

|   |         |         |         |         |
|---|---------|---------|---------|---------|
| Provision for loan and lease losses to net charge-offs                          |         |         |         |         |
| Non-performing assets to total assets   | 10.01   | 8.39    | 10.01   | 8.39    |
| Non-performing loans to total loans receivable                                  | 12.36   | 11.21   | 12.36   | 11.21   |
| Allowance to total non-performing loans   | 40.41   | 30.64   | 40.41   | 30.64   |
| Allowance to total non-performing loans excluding residential real estate loans | 56.43   | 42.90   | 56.43   | 42.90   |
| <b>Other Information:</b>   |         |         |         |         |
| Common Stock Price: End of period   | \$ 0.28 | \$ 3.05 | \$ 0.28 | \$ 3.05 |

|  | <b>As of<br/>September 30,<br/>2010</b> | <b>As of<br/>December 31,<br/>2009</b> |
|--|---|--|
| <b>Balance Sheet Data:</b>                         |   |  |
| Loans and loans held for sale                      | \$12,189,222                            | \$13,949,226                           |
| Allowance for loan and lease losses                | 608,526                                 | 528,120                                |
| Money market and investment securities             | 3,745,951                               | 4,866,617                              |
| Intangible assets                                  | 42,771                                  | 44,698                                 |
| Deferred tax asset, net                            | 101,248                                 | 109,197                                |
| Total assets                                       | 16,678,879                              | 19,628,448                             |
| Deposits   | 12,543,567                              | 12,669,047                             |
| Borrowings   | 2,492,456                               | 5,214,147                              |
| Total preferred equity                             | 411,876                                 | 928,508                                |
| Total common equity                                | 879,808                                 | 644,062                                |
| Accumulated other comprehensive income, net of tax | 30,295                                  | 26,493                                 |
| Total equity                                       | 1,321,979                               | 1,599,063                              |

- (1) Non-GAAP measure. Refer to Capital discussion below for additional information about the components and reconciliation of these measures.
- (2) On a tax-equivalent basis and excluding the changes in fair value of derivative and financial instruments and financial liabilities measured at fair value (see Net Interest Income discussion below for a reconciliation of this non-gaap measure).
- (3) Non-interest expenses to the sum of net interest income and non-interest income. The denominator includes non recurring income and changes in the fair value of derivative instruments and financial liabilities measured at fair value.

**Table of Contents**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations relates to the accompanying consolidated unaudited financial statements of First BanCorp and should be read in conjunction with the interim unaudited financial statements and the notes thereto. First BanCorp, incorporated under the laws of the Commonwealth of Puerto Rico, is sometimes referred in this Quarterly Report on Form 10-Q as "the Corporation", "we", or "our".

**DESCRIPTION OF BUSINESS**

First BanCorp is a diversified financial holding company headquartered in San Juan, Puerto Rico offering a full range of financial products to consumers and commercial customers through various subsidiaries. First BanCorp is the holding company of FirstBank Puerto Rico ( "FirstBank" or the "Bank" ) and FirstBank Insurance Agency. Through its wholly-owned subsidiaries, the Corporation operates offices in Puerto Rico, the United States and British Virgin Islands and the State of Florida (USA) specializing in commercial banking, residential mortgage loan originations, finance leases, personal loans, small loans, auto loans, insurance agency and broker-dealer activities.

As described in Item 1, Note 18, Regulatory Matters, FirstBank is currently operating under a Consent Order ( the Order ) with the Federal Deposit Insurance Corporation ( FDIC ) and First BanCorp has entered into a Written Agreement (the Written Agreement ) and collectively with the Order the Agreements ) with the Board of Governors of the Federal Reserve System (the FED or Federal Reserve ).

As discussed in Item 1, Note 1 to the Consolidated Financial Statements, the Corporation has assessed its ability to continue as a going concern and has concluded that, based on current and expected liquidity needs and sources, management expects the Corporation to be able to meet its obligations for a reasonable period of time. The Corporation has \$3.2 billion of traditional brokered certificates of deposit ( brokered CDs ) maturing within twelve months from September 30, 2010. The Corporation has continued to issue brokered CDs pursuant to temporary approvals received from the FDIC to renew or roll over certain amounts of brokered CDs through December 31, 2010. Management anticipates it will continue to obtain waivers from the restrictions to issue brokered CDs under the Order to meet its obligations and execute its business plans. If unanticipated market factors emerge, or if the Corporation is unable to raise additional capital or complete the identified alternative capital preservation initiatives, successfully execute its plans, or comply with the Order, its banking regulators could take further action, which could include actions that may have a material adverse effect on the Corporation's business, results of operations and financial position. Also see Liquidity and Capital Adequacy.

**OVERVIEW OF RESULTS OF OPERATIONS**

First BanCorp's results of operations generally depend primarily upon its net interest income, which is the difference between the interest income earned on its interest-earning assets, including investment securities and loans, and the interest expense incurred on its interest-bearing liabilities, including deposits and borrowings. Net interest income is affected by various factors, including: the interest rate scenario; the volumes, mix and composition of interest-earning assets and interest-bearing liabilities; and the re-pricing characteristics of these assets and liabilities. The Corporation's results of operations also depend on the provision for loan and lease losses, which significantly affected the results for the quarter ended September 30, 2010, non-interest expenses (such as personnel, occupancy, insurance premiums and other costs), non-interest income (mainly service charges and fees on loans and deposits and insurance income), gains (losses) on sales of investments, gains (losses) on mortgage banking activities, and income taxes.

Net loss for the quarter ended September 30, 2010 amounted to \$75.2 million, compared to a net loss of \$165.2 million for the quarter ended September 30, 2009. The Corporation's financial results for the third quarter of 2010, as compared to the third quarter of 2009, were principally impacted by (i) the impact in 2009 of a non-cash charge of \$152.2 million to increase the deferred tax asset valuation allowance, and (ii) a reduction of \$27.6 million in the provision for loan and lease losses related to lower charges to specific reserves, a slower migration of loans to non-performing status and the overall decline in the size of the loan portfolio. These factors were partially offset by (i) a decrease of \$30.7 million in non-interest income driven by a reduction of \$33.7 million in gains on sale of investments due to a lower volume of sales, aside from a nominal loss of \$0.3 million resulting from a transaction on which the Corporation sold mortgage-backed securities realizing a gain of \$47.1 million that was offset by the cost of \$47.4 million for the early extinguishment of a matching set of repurchase agreements, (ii) a decrease of \$15.4 million

in net interest income mainly resulting from the Corporation's deleveraging strategies to preserve its capital position and from higher than historical levels of liquidity maintained in the balance sheet due to the current economic environment, and (iii) an increase of \$5.9 million in non-interest expenses driven by increases in the FDIC deposit insurance premium and higher losses on real estate owned (REO) operations due to write-downs to the value of repossessed properties and higher costs associated with a larger inventory.

The key drivers of the Corporation's financial results for the quarter ended September 30, 2010 include the following:

Net interest income for the quarter ended September 30, 2010 was \$113.7 million, compared to \$129.1 million for the same period in 2009. The decrease is mainly associated with the deleveraging of the Corporation's balance sheet to preserve its capital position, including sales of approximately \$2.2 billion of investment securities over the last 12 months, mainly U.S. agency mortgage-backed securities ( MBS ), and loan repayments. Net interest income was also affected by compressions in net interest

**Table of Contents**

margin, which on an adjusted tax-equivalent basis decreased to 2.83% for the third quarter of 2010 from 2.95% for the same period in 2009, mainly due to lower yields on investments and the adverse impact of maintaining higher than historical liquidity levels. Approximately \$1.2 billion in investment securities were called over the last twelve months and were replaced with lower yielding U.S. agency investment securities. These factors were partially offset by the favorable impact of lower deposit pricing and the roll-off and repayments of higher cost funds, such as maturing brokered CDs and repurchase agreements, and improved spreads in commercial loans. Refer to the **Net Interest Income** discussion below for additional information.

For the third quarter of 2010, the Corporation's provision for loan and lease losses amounted to \$120.5 million, compared to \$148.1 million for the same period in 2009. Refer to the discussion under **Risk Management** below for an analysis of the allowance for loan and lease losses and non-performing assets and related ratios. The decrease in the provision for 2010 was primarily due to lower charges to specific reserves, a slower migration of loans to non-performing status and the overall reduction of the loan portfolio. Much of the decrease in the provision is related to the construction loan portfolio in Florida and the commercial and industrial (C&I) portfolio in Puerto Rico.

The Corporation's net charge-offs for the third quarter of 2010 were \$116.3 million or 3.74% of average loans on an annualized basis, compared to \$84.4 million or 2.53% of average loans on an annualized basis for the same period in 2009, an increase mainly related to impaired loans for which the Corporation had previously established adequate specific reserves, including charge-offs of \$27.1 million for non-performing construction and commercial mortgage loans sold during the third quarter in Florida. Refer to the **Provision for Loan and Lease Losses** and **Risk Management Non-performing assets and Allowance for Loan and Lease Losses** sections below for additional information.

For the quarter ended September 30, 2010, the Corporation's non-interest income amounted to \$19.3 million, compared to \$50.0 million for the quarter ended September 30, 2009. The decrease was mainly due to lower gains on sale of investments securities, as the Corporation realized gains of approximately \$1.7 million on the sale of approximately \$61.9 million of MBS, versus the \$34.0 million aggregate gain recorded on the sale of approximately \$613 million of U.S. agency MBS, \$98 million of U.S Treasury Notes and VISA Class A shares in the third quarter of 2009. Also, a nominal loss of approximately \$0.3 million was recorded in the third quarter, resulting from a transaction in which the Corporation sold approximately \$1.2 billion in MBS, combined with the unwinding of a matching set of repurchase agreements as part of a balance sheet repositioning strategy. Partially offsetting these factors were increased gains from mortgage banking activities resulting from a higher volume of loans sold in the secondary market. Refer to the **Non Interest Income** discussion below for additional information.

Non-interest expenses for the third quarter of 2010 amounted to \$88.7 million, compared to \$82.8 million for the same period in 2009. The increase is mainly related to a \$7.8 million increase in the FDIC insurance premium expense, as premium rates increased and the level of deposits grew compared to 2009, and an increase of \$3.2 million in losses on REO operations, driven by write-downs and costs associated with a larger inventory. This was partially offset by a decrease of \$4.6 million in employees' compensation reflecting further reductions in bonuses and other employee benefits and the headcount reduction. Refer to the **Non Interest Expenses** discussion below for additional information.

For the third quarter of 2010, the Corporation recorded an income tax benefit of \$1.0 million, compared to an income tax expense of \$113.5 million for the same period in 2009. The 2009 results included a non-cash charge of approximately \$152.2 million to increase the valuation allowance for the Corporation's deferred tax asset. The income tax benefit for the third quarter of 2010 was mainly related to the operations of FirstBank Overseas, a profitable subsidiary for the first nine months of 2010, due to its share in the loss on the early

extinguishment of repurchase agreements. Refer to the **Income Taxes** discussion below for additional information.

Total assets as of September 30, 2010 amounted to \$16.7 billion, a decrease of \$2.9 billion compared to total assets as of December 31, 2009. The decrease in total assets was primarily a result of a net decrease of \$1.8 billion in the loan portfolio largely attributable to repayments of credit facilities extended to the Puerto Rico government and/or political subdivisions coupled with charge-offs, the sale of non-performing loans and a higher allowance for loan and lease losses. Also, there was a decrease of \$1.3 billion in investment securities driven by sales of MBS. The decrease in assets is consistent with the Corporation's deleveraging and balance sheet repositioning strategies to, among other things, preserve its capital position and enhance net interest margins in the future. Refer to the **Financial Condition and Operating Data** discussion below for additional information.

As of September 30, 2010, total liabilities amounted to \$15.4 billion, a decrease of approximately \$2.7 billion, as compared to \$18.0 billion as of December 31, 2009. The decrease in total liabilities is mainly attributable to a \$1.7 billion decrease in repurchase agreements driven by the early extinguishment of approximately \$1 billion of long-term repurchase agreements as part of the Corporation's balance sheet repositioning strategies and the nonrenewal of maturing repurchase agreements. Also, there was a decrease of \$900 million and \$143 million in advances from the FED and the Federal Home Loan Bank ( FHLB ), respectively, and a decrease of \$872.9 million in brokered CDs. Partially offsetting the aforementioned decreases

**Table of Contents**

was an increase of \$747.4 million in total non-brokered deposits. Refer to the Risk Management Liquidity and Capital Adequacy discussion below for additional information about the Corporation's funding sources.

The Corporation's stockholders' equity amounted to \$1.3 billion as of September 30, 2010, a decrease of \$277.1 million compared to the balance as of December 31, 2009, driven by the net loss of \$272.9 million for the first nine months of 2010 and \$8 million of issue costs related to the issuance of new common stock in exchange for \$487 million of Series A through E preferred stock (the Exchange Offer), partially offset by an increase of \$3.8 million in accumulated other comprehensive income. Although all the regulatory capital ratios exceeded the established well capitalized levels at September 30, 2010, due to the Order, FirstBank cannot be treated as a well capitalized institution under regulatory guidance.

During the third quarter of 2010, the Corporation increased its common equity by issuing common stock in exchange for \$487 million, or 89%, of the outstanding Series A through E preferred stock at conversion date and issued a new Series G mandatorily convertible preferred stock (the Series G Preferred Stock) in exchange for the \$400 million Series F preferred stock held by the United States Department of Treasury (U.S. Treasury). As a result of these initiatives the Corporation's tangible common equity and Tier 1 common equity ratios as of September 30, 2010 increased to 5.21% and 6.62%, respectively, from 3.20% and 4.10%, respectively, at December 31, 2009. Refer to the Risk Management Capital section below for additional information, including further information about these non-GAAP financial measures and the Corporation's capital plan execution.

Total loan production, including purchases, refinancings and draws from existing commitments, for the quarter ended September 30, 2010 was \$896 million, compared to \$1.4 billion for the comparable period in 2009. The decrease in loan production during 2010, as compared to the third quarter of 2009, was reflected in all major loan categories but in particular in credit facilities extended to the Puerto Rico and Virgin Islands government. The Corporation continues with its targeted lending activities and, excluding credit facilities extended to the Puerto Rico and Virgin Islands governments, loan originations for the third quarter of 2010 were \$481 million compared to \$695 million for the third quarter of 2009, a reduction mainly related to the C&I, the residential mortgage and the construction loan portfolio.

Total non-performing loans as of September 30, 2010 were \$1.51 billion, compared to \$1.56 billion as of December 31, 2009. The decrease of \$57.9 million, or 4%, in non-performing loans from December 31, 2009 mainly in connection with charge-offs and sales of approximately \$163 million of impaired loans in Florida. Non-performing construction loans decreased by \$76.2 million mainly due to charge-offs and sales of \$115.7 million of non-performing construction loans during 2010. Non-performing commercial mortgage loans decreased by \$23.2 million, or 12%, since December 2009 mainly due to charge-offs and two relationships amounting to \$12.5 million in the aggregate that became current and for which the Corporation expects to collect principal and interest in full pursuant to the terms of the loans. Non-performing residential mortgage loans decreased by \$14.1 million mainly due to loans restored to accrual status based on compliance with modified terms as part of the Corporation's loss mitigation and loans modifications transactions. Non-performing C&I loans increased by \$52.0 million, or 22%, from the end of 2009 driven by the inflow of three relationships in Puerto Rico in individual amounts exceeding \$10 million with an aggregate carrying value of \$62 million, of which \$38.9 million (net of a charge-off of \$7.7 million) is related to the Corporation's participation in a syndicated loan downgraded by the lead bank regulator in its latest annual review. The levels of non-accrual consumer loans, including finance leases, remained stable showing a \$3.6 million increase during the first nine months of 2010. Refer to the Risk Management Non-performing loans and Non-performing Assets section below for additional information.

**CRITICAL ACCOUNTING POLICIES AND PRACTICES**



The accounting principles of the Corporation and the methods of applying these principles conform with generally accepted accounting principles in the United States ( GAAP ). The Corporation s critical accounting policies relate to the 1) allowance for loan and lease losses; 2) other-than-temporary impairments; 3) income taxes; 4) classification and related values of investment securities; 5) valuation of financial instruments; and 6) income recognition on loans. These critical accounting policies involve judgments, estimates and assumptions made by management that affect the amounts recorded for assets and liabilities and for contingent liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from estimates, if different assumptions or conditions prevail. Certain determinations inherently require greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than those originally reported.

The Corporation s critical accounting policies are described in Management s Discussion and Analysis of Financial Condition and Results of Operations included in First BanCorp s 2009 Annual Report on Form 10-K. There have not been any material changes in the Corporation s critical accounting policies since December 31, 2009.

**Table of Contents**

**RESULTS OF OPERATIONS**

**Net Interest Income**

Net interest income is the excess of interest earned by First BanCorp on its interest-earning assets over the interest incurred on its interest-bearing liabilities. First BanCorp's net interest income is subject to interest rate risk due to the re-pricing and maturity mismatch of the Corporation's assets and liabilities. Net interest income for the quarter and nine-month period ended September 30, 2010 was \$113.7 million and \$349.6 million, respectively, compared to \$129.1 million and \$381.7 million for the comparable periods in 2009. On a tax-equivalent basis and excluding the changes in the fair value of derivative instruments and unrealized gains and losses on liabilities measured at fair value, net interest income for the quarter and nine-month period ended September 30, 2010 was \$121.9 million and \$373.3 million, respectively, compared to \$145.1 million and \$420.1 million for the comparable periods of 2009.

The following tables include a detailed analysis of net interest income. Part I presents average volumes and rates on an adjusted tax-equivalent basis and Part II presents, also on an adjusted tax-equivalent basis, the extent to which changes in interest rates and changes in volume of interest-related assets and liabilities have affected the Corporation's net interest income. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in volume multiplied by prior period rates), and (ii) changes in rate (changes in rate multiplied by prior period volumes). Rate-volume variances (changes in rate multiplied by changes in volume) have been allocated to the changes in volume and rate based upon their respective percentage of the combined totals.

The net interest income is computed on a tax-equivalent basis and excluding: (1) the change in the fair value of derivative instruments and (2) unrealized gains or losses on liabilities measured at fair value (for definition and reconciliation of this non-GAAP measure, refer to discussions below).

**Table of Contents****Part I**

| Quarter ended September 30,<br>Interest-earning assets: | Average Volume         |               | Interest income <sup>(1)</sup> /<br>expense |            | Average Rate <sup>(1)</sup> |        |
|---|------------------------|---------------|---|------------|-----------------------------|--------|
|   | 2010                   | 2009          | 2010  | 2009       | 2010                        | 2009   |
|   | (Dollars in thousands) |               |   |            |                             |        |
| Money market & other short-term investments             | \$ 794,318             | \$ 161,491    | \$ 511                                      | \$ 185     | 0.26%                       | 0.45%  |
| Government obligations <sup>(2)</sup>                   | 1,361,925              | 1,382,167     | 8,023                                       | 9,709      | 2.34%                       | 2.79%  |
| Mortgage-backed securities                              | 2,416,485              | 4,595,678     | 27,491                                      | 63,588     | 4.51%                       | 5.49%  |
| Corporate bonds   | 2,000                  | 2,000         | 29  | 29         | 5.75%                       | 5.75%  |
| FHLB stock  | 63,950                 | 76,843        | 640   | 1,038      | 3.97%                       | 5.36%  |
| Equity securities                                       | 1,377                  | 1,977         |   | 18         | 0.00%                       | 3.61%  |
| Total investments <sup>(3)</sup>                        | 4,640,055              | 6,220,156     | 36,694                                      | 74,567     | 3.14%                       | 4.76%  |
| Residential mortgage loans                              | 3,454,820              | 3,602,562     | 51,839                                      | 53,617     | 5.95%                       | 5.90%  |
| Construction loans                                      | 1,240,522              | 1,604,565     | 8,096                                       | 12,402     | 2.59%                       | 3.07%  |
| C&I and commercial mortgage loans                       | 5,968,781              | 6,137,781     | 65,852                                      | 62,379     | 4.38%                       | 4.03%  |
| Finance leases  | 293,956                | 335,636       | 5,937                                       | 6,775      | 8.01%                       | 8.01%  |
| Consumer loans  | 1,484,976              | 1,640,556     | 43,326                                      | 46,692     | 11.58%                      | 11.29% |
| Total loans <sup>(4) (5)</sup>                          | 12,443,055             | 13,321,100    | 175,050                                     | 181,865    | 5.58%                       | 5.42%  |
| Total interest-earning assets                           | \$ 17,083,110          | \$ 19,541,256 | \$ 211,744                                  | \$ 256,432 | 4.92%                       | 5.21%  |
| Interest-bearing liabilities:                           |                        |               |   |            |                             |        |
| Brokered CDs  | \$ 6,929,356           | \$ 7,292,913  | \$ 39,086                                   | \$ 51,305  | 2.24%                       | 2.79%  |
| Other interest-bearing deposits                         | 5,008,676              | 3,995,123     | 21,917                                      | 20,860     | 1.74%                       | 2.07%  |
| Loans payable   |                        | 652,391       |   | 463        | 0.00%                       | 0.28%  |
| Other borrowed funds                                    | 2,214,076              | 4,171,348     | 21,618                                      | 30,545     | 3.87%                       | 2.91%  |
| FHLB advances   | 850,060                | 1,196,657     | 7,179                                       | 8,127      | 3.35%                       | 2.69%  |
| Total interest-bearing liabilities <sup>(6)</sup>       | \$ 15,002,168          | \$ 17,308,432 | \$ 89,800                                   | \$ 111,300 | 2.37%                       | 2.55%  |
| Net interest income                                     |                        |               | \$ 121,944                                  | \$ 145,132 |                             |        |
| Interest rate spread                                    |                        |               |   |            | 2.55%                       | 2.66%  |
| Net interest margin                                     |                        |               |   |            | 2.83%                       | 2.95%  |

| Nine-Month Period Ended<br>September 30,<br>Interest-earning assets: | Average Volume         |               | Interest income <sup>(1)</sup> /<br>expense |            | Average Rate <sup>(1)</sup> |        |
|--|------------------------|---------------|---|------------|-----------------------------|--------|
|  | 2010                   | 2009          | 2010  | 2009       | 2010                        | 2009   |
|  | (Dollars in thousands) |               |   |            |                             |        |
| Money market & other short-term investments                          | \$ 849,183             | \$ 126,234    | \$ 1,571                                    | \$ 393     | 0.25%                       | 0.42%  |
| Government obligations <sup>(2)</sup>                                | 1,356,257              | 1,355,492     | 25,000                                      | 45,214     | 2.46%                       | 4.46%  |
| Mortgage-backed securities   | 2,938,302              | 4,392,359     | 103,491                                     | 187,021    | 4.71%                       | 5.69%  |
| Corporate bonds  | 2,000                  | 5,703         | 87  | 264        | 5.82%                       | 6.19%  |
| FHLB stock   | 67,046                 | 78,178        | 2,058                                       | 2,186      | 4.10%                       | 3.74%  |
| Equity securities  | 1,516                  | 2,103         | 15  | 54         | 1.32%                       | 3.43%  |
| Total investments <sup>(3)</sup>                                     | 5,214,304              | 5,960,069     | 132,222                                     | 235,132    | 3.39%                       | 5.27%  |
| Residential mortgage loans   | 3,518,566              | 3,508,471     | 158,244                                     | 159,383    | 6.01%                       | 6.07%  |
| Construction loans   | 1,388,771              | 1,592,372     | 25,981                                      | 39,646     | 2.50%                       | 3.33%  |
| C&I and commercial mortgage loans                                    | 6,270,952              | 6,223,979     | 198,642                                     | 193,325    | 4.24%                       | 4.15%  |
| Finance leases   | 304,350                | 347,791       | 18,503                                      | 21,468     | 8.13%                       | 8.25%  |
| Consumer loans   | 1,525,920              | 1,681,015     | 132,369                                     | 142,722    | 11.60%                      | 11.35% |
| Total loans <sup>(4) (5)</sup>                                       | 13,008,559             | 13,353,628    | 533,739                                     | 556,544    | 5.49%                       | 5.57%  |
| Total interest-earning assets  | \$ 18,222,863          | \$ 19,313,697 | \$ 665,961                                  | \$ 791,676 | 4.89%                       | 5.48%  |
| Interest-bearing liabilities:  |                        |               |   |            |                             |        |
| Brokered CDs   | \$ 7,195,479           | \$ 7,267,812  | \$ 124,967                                  | \$ 180,815 | 2.32%                       | 3.33%  |
| Other interest-bearing deposits                                      | 4,854,273              | 4,056,396     | 65,767                                      | 69,495     | 1.81%                       | 2.29%  |
| Loans payable  | 400,549                | 574,117       | 3,442                                       | 1,423      | 1.15%                       | 0.33%  |
| Other borrowed funds   | 2,697,408              | 3,799,118     | 75,998                                      | 95,113     | 3.77%                       | 3.35%  |
| FHLB advances  | 926,444                | 1,395,752     | 22,460                                      | 24,736     | 3.24%                       | 2.37%  |
| Total interest-bearing liabilities <sup>(6)</sup>                    | \$ 16,074,153          | \$ 17,093,195 | \$ 292,634                                  | \$ 371,582 | 2.43%                       | 2.91%  |
| Net interest income  |                        |               | \$ 373,327                                  | \$ 420,094 |                             |        |
| Interest rate spread   |                        |               |   |            | 2.46%                       | 2.57%  |
| Net interest margin  |                        |               |   |            | 2.74%                       | 2.91%  |

**Table of Contents**

- (1) On an adjusted tax-equivalent basis. The adjusted tax-equivalent yield was estimated by dividing the interest rate spread on exempt assets by 1 less Puerto Rico statutory tax rate as adjusted for changes to enacted tax rates (40.95% for the Corporation's subsidiaries other than IBEs and 35.95% for the Corporation's IBEs) and adding to it the cost of interest-bearing liabilities. The tax-equivalent adjustment recognizes the income tax savings when comparing taxable and tax-exempt assets. Management believes that it is a standard practice in the banking industry to present net interest income, interest rate spread and net interest margin on a fully tax-equivalent basis. Therefore, management believes these measures provide useful information to investors by allowing them to make peer comparisons. Changes in the fair value of derivatives and unrealized gains or losses on liabilities measured at fair value are excluded from interest income and interest expense because the changes in valuation do not affect interest paid or received.
- (2) Government obligations include debt issued by government sponsored agencies.
- (3) Unrealized gains and losses in available-for-sale securities are excluded from the average volumes.
- (4) Average loan balances include the average of non-performing loans.
- (5) Interest income on loans includes \$2.5 million and \$2.8 million for the third quarter of 2010 and 2009, respectively, and \$8.1 million and \$8.3 million for the nine-month period ended September 30, 2010 and 2009, respectively, of income from prepayment penalties and late fees related to the Corporation's loan portfolio.
- (6) Unrealized gains and losses on liabilities measured at fair value are excluded from the average volumes.

**Part II**

|   | Quarter ended September 30,<br>2010 compared to 2009 |          |          | Nine-month period ended<br>September 30,<br>2010 compared to 2009 |          |           |
|---|--|----------|----------|---|----------|-----------|
|   | Increase (decrease)                                  |          |          | Increase (decrease)   |          |           |
|   | Due to:  |          |          | Due to:   |          |           |
|   | Volume   | Rate     | Total    | Volume  | Rate     | Total     |
|   | (In thousands)                                       |          |          | (In thousands)  |          |           |
| Interest income on interest-earning assets: |  |          |          |   |          |           |
| Money market & other short-term investments | \$ 558   | \$ (232) | \$ 326   | \$ 1,809  | \$ (631) | \$ 1,178  |
| Government obligations                      | (140)  | (1,546)  | (1,686)  | 49  | (20,263) | (20,214)  |
| Mortgage-backed securities                  | (26,250)   | (9,847)  | (36,097) | (54,927)  | (28,603) | (83,530)  |
| Corporate bonds                             |  |          |          | (162)   | (15)     | (177)     |
| FHLB stock                                  | (156)  | (242)    | (398)    | (239)   | 111      | (128)     |
| Equity securities                           | (4)  | (14)     | (18)     | (12)  | (27)     | (39)      |
| Total investments                           | (25,992)   | (11,881) | (37,873) | (53,482)  | (49,428) | (102,910) |
| Residential mortgage loans                  | (2,217)  | 439      | (1,778)  | 410   | (1,549)  | (1,139)   |
| Construction loans                          | (2,548)  | (1,758)  | (4,306)  | (4,638)   | (9,027)  | (13,665)  |
| C&I and commercial mortgage loans           | (1,778)  | 5,251    | 3,473    | 1,430   | 3,887    | 5,317     |
| Finance leases                              | (838)  |          | (838)    | (2,652)   | (313)    | (2,965)   |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |             |            |             |             |            |             |
|---|-------------|------------|-------------|-------------|------------|-------------|
| Consumer loans                                    | (4,464)     | 1,098      | (3,366)     | (13,341)    | 2,988      | (10,353)    |
| Total loans                                       | (11,845)    | 5,030      | (6,815)     | (18,791)    | (4,014)    | (22,805)    |
| Total interest income                             | (37,837)    | (6,851)    | (44,688)    | (72,273)    | (53,442)   | (125,715)   |
| Interest expense on interest-bearing liabilities: |             |            |             |             |            |             |
| Brokered CDs                                      | (2,459)     | (9,760)    | (12,219)    | (1,778)     | (54,070)   | (55,848)    |
| Other interest-bearing deposits                   | 4,819       | (3,762)    | 1,057       | 12,268      | (15,996)   | (3,728)     |
| Loan payable                                      | (463)       |            | (463)       | (968)       | 2,987      | 2,019       |
| Other borrowed funds                              | (16,608)    | 7,681      | (8,927)     | (29,337)    | 10,222     | (19,115)    |
| FHLB advances                                     | (2,628)     | 1,680      | (948)       | (9,869)     | 7,593      | (2,276)     |
| Total interest expense                            | (17,339)    | (4,161)    | (21,500)    | (29,684)    | (49,264)   | (78,948)    |
| Change in net interest income                     | \$ (20,498) | \$ (2,690) | \$ (23,188) | \$ (42,589) | \$ (4,178) | \$ (46,767) |

Portions of the Corporation's interest-earning assets, mostly investments in obligations of some U.S. Government agencies and sponsored entities, generate interest which is exempt from income tax, principally in Puerto Rico. Also, interest and gains on sales of investments held by the Corporation's international banking entities are tax-exempt under the Puerto Rico tax law, except for a temporary 5% tax rate imposed by the Puerto Rico Government on IBEs' net income effective for years that commenced after December 31, 2008 and before January 1, 2012 (refer to the Income Taxes discussion below for additional information). To facilitate the comparison of all interest data related to these assets, the interest income has been converted to an adjusted taxable equivalent basis. The tax equivalent yield was estimated by dividing the interest rate spread on exempt assets by 1 less the Puerto Rico statutory tax rate as adjusted for changes to enacted tax rates (40.95% for the Corporation's subsidiaries other than IBEs and 35.95% for the Corporation's IBEs) and adding to it the average cost of interest-bearing liabilities. The computation considers the interest expense disallowance required by Puerto Rico tax law. Refer to the Income Taxes discussion below for additional information of the Puerto Rico tax law.

The presentation of net interest income excluding the effects of the changes in the fair value of the derivative instruments and unrealized gains or losses on liabilities measured at fair value (valuations) provides additional information about the Corporation's

**Table of Contents**

net interest income and facilitates comparability and analysis. The changes in the fair value of the derivative instruments and unrealized gains or losses on liabilities measured at fair value have no effect on interest due or interest earned on interest-bearing liabilities or interest-earning assets, respectively, or on interest payments exchanged with derivatives counterparties.

The following table reconciles net interest income in accordance with GAAP to net interest income excluding valuations, and to net interest income on an adjusted tax-equivalent basis and net interest rate spread and net interest margin on a GAAP basis to these items excluding valuations and on an adjusted tax-equivalent basis:

|   | Quarter Ended      |                    | Nine-month Period Ended |                    |
|---|--------------------|--------------------|-------------------------|--------------------|
|   | September 30, 2010 | September 30, 2009 | September 30, 2010      | September 30, 2009 |
| <b>Net Interest Income (in thousands)</b>   |                    |                    |                         |                    |
| Interest Income GAAP  | \$ 204,028         | \$ 242,022         | \$ 639,880              | \$ 753,125         |
| Unrealized loss (gain) on derivative instruments  | 938                | 1,485              | 2,169                   | (2,755)            |
| Interest income excluding valuations  | 204,966            | 243,507            | 642,049                 | 750,370            |
| Tax-equivalent adjustment   | 6,778              | 12,925             | 23,912                  | 41,306             |
| Interest income on a tax-equivalent basis excluding valuations                          | 211,744            | 256,432            | 665,961                 | 791,676            |
| Interest Expense GAAP   | 90,326             | 112,889            | 290,253                 | 371,380            |
| Unrealized (loss) gain on derivative instruments and liabilities measured at fair value | (526)              | (1,589)            | 2,381                   | 202                |
| Interest expense excluding valuations   | 89,800             | 111,300            | 292,634                 | 371,582            |
| Net interest income GAAP  | \$ 113,702         | \$ 129,133         | \$ 349,627              | \$ 381,745         |
| Net interest income excluding valuations  | \$ 115,166         | \$ 132,207         | \$ 349,415              | \$ 378,788         |
| Net interest income on a tax-equivalent basis excluding valuations                      | \$ 121,944         | \$ 145,132         | \$ 373,327              | \$ 420,094         |
| <b>Average Balances (in thousands)</b>  |                    |                    |                         |                    |
| Loans and leases  | \$ 12,443,055      | \$ 13,321,100      | \$ 13,008,559           | \$ 13,353,628      |
| Total securities and other short-term investments                                       | 4,640,055          | 6,220,156          | 5,214,304               | 5,960,069          |
| Average Interest-Earning Assets   | \$ 17,083,110      | \$ 19,541,256      | \$ 18,222,863           | \$ 19,313,697      |

|                                      |               |               |               |               |
|--------------------------------------|---------------|---------------|---------------|---------------|
| Average Interest-Bearing Liabilities | \$ 15,002,168 | \$ 17,308,432 | \$ 16,074,153 | \$ 17,093,195 |
|--------------------------------------|---------------|---------------|---------------|---------------|

**Average Yield/Rate**

|   |       |       |       |       |
|---|-------|-------|-------|-------|
| Average yield on interest-earning assets GAAP   | 4.74% | 4.91% | 4.69% | 5.21% |
| Average rate on interest-bearing liabilities GAAP   | 2.39% | 2.59% | 2.41% | 2.90% |
| Net interest spread GAAP  | 2.35% | 2.32% | 2.28% | 2.31% |
| Net interest margin GAAP  | 2.64% | 2.62% | 2.57% | 2.64% |
| <br>  |       |       |       |       |
| Average yield on interest-earning assets excluding valuations                               | 4.76% | 4.94% | 4.71% | 5.19% |
| Average rate on interest-bearing liabilities excluding valuations                           | 2.37% | 2.55% | 2.43% | 2.91% |
| Net interest spread excluding valuations  | 2.39% | 2.39% | 2.28% | 2.28% |
| Net interest margin excluding valuations  | 2.67% | 2.68% | 2.56% | 2.62% |
| <br>  |       |       |       |       |
| Average yield on interest-earning assets on a tax-equivalent basis and excluding valuations | 4.92% | 5.21% | 4.89% | 5.48% |
| Average rate on interest-bearing liabilities excluding valuations                           | 2.37% | 2.55% | 2.43% | 2.91% |
| Net interest spread on a tax-equivalent basis and excluding valuations                      | 2.55% | 2.66% | 2.46% | 2.57% |
| Net interest margin on a tax-equivalent basis and excluding valuations                      | 2.83% | 2.95% | 2.74% | 2.91% |

The following table summarizes the components of the changes in fair values of interest rate swaps and interest rate caps, which are included in interest income:

|   | Quarter Ended      |                    | Nine-month Period Ended |                    |
|---|--------------------|--------------------|-------------------------|--------------------|
|   | September 30, 2010 | September 30, 2009 | September 30, 2010      | September 30, 2009 |
| (In thousands)  |                    |                    |                         |                    |
| Unrealized (loss) gain on derivatives (economic undesignated hedges): |                    |                    |                         |                    |



Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |          |    |         |            |    |       |
|---|----------|----|---------|------------|----|-------|
| Interest rate caps  | \$ (3)   | \$ | (1,079) | \$ (1,174) | \$ | 1,771 |
| Interest rate swaps on loans  | (935)    |    | (406)   | (995)      |    | 984   |
| Net unrealized (loss) gain on derivatives<br>(economic undesignated hedges) | \$ (938) | \$ | (1,485) | \$ (2,169) | \$ | 2,755 |

58

---

**Table of Contents**

The following table summarizes the components of the net unrealized gain and loss on derivatives (economic undesignated hedges) and net unrealized gain and loss on liabilities measured at fair value which are included in interest expense:

| (In thousands)  | Quarter ended<br>September 30, |          | Nine-month period ended<br>September 30, |            |
|---|--------------------------------|----------|--|------------|
|   | 2010                           | 2009     | 2010                                     | 2009       |
| Unrealized loss (gain) on derivatives<br>(economic undesignated hedges):  |                                |          |  |            |
| Interest rate swaps and options on brokered<br>CDs and stock index deposits   | \$ 1                           | \$ (1)   | \$ 2                                     | \$ 5,317   |
| Interest rate swaps and options on<br>medium-term measured at fair value and<br>stock index notes                     | (25)                           | 14       | (76)                                     | 177        |
| Net unrealized (gain) loss on derivatives<br>(economic undesignated hedges)   | \$ (24)                        | \$ 13    | \$ (74)                                  | \$ 5,494   |
| Unrealized (gain) loss on liabilities measured<br>at fair value:  |                                |          |  |            |
| Unrealized gain on brokered CDs   |                                |          |  | (8,696)    |
| Unrealized loss (gain) on medium-term notes   | 550                            | 1,576    | (2,307)                                  | 3,000      |
| Net unrealized loss (gain) on liabilities<br>measured at fair value   | \$ 550                         | \$ 1,576 | \$ (2,307)                               | \$ (5,696) |
| Net unrealized loss (gain) on derivatives<br>(economic undesignated hedges) and<br>liabilities measured at fair value | \$ 526                         | \$ 1,589 | \$ (2,381)                               | \$ (202)   |

Interest income on interest-earning assets primarily represents interest earned on loans receivable and investment securities.

Interest expense on interest-bearing liabilities primarily represents interest paid on brokered CDs, branch-based deposits, repurchase agreements, advances from the FHLB and FED and notes payable.

Unrealized gains or losses on derivatives represent changes in the fair value of derivatives, primarily interest rate caps and swaps used for protection against rising interest rates and for 2009 mainly related to interest rate swaps that economically hedge brokered CDs and medium-term notes. All interest rate swaps related to brokered CDs were called during the course of 2009 due to the low level of interest rates and, as a consequence, the Corporation exercised its call option on the swapped-to-floating brokered CDs that were recorded at fair value.

Unrealized gains or losses on liabilities measured at fair value represent the change in the fair value of such liabilities (medium-term notes and brokered CDs), other than the accrual of interests.

Derivative instruments, such as interest rate swaps, are subject to market risk. While the Corporation does have certain trading derivatives to facilitate customer transactions, the Corporation does not utilize derivative instruments for speculative purposes. As of September 30, 2010, most of the interest rate swaps outstanding are used for protection against rising interest rates. In the past, the volume of interest rate swaps was much higher, as they were used to

convert the fixed-rate of a large portfolio of brokered CDs, mainly those with long-term maturities, to a variable rate and to mitigate the interest rate risk related to variable rate loans. Refer to Note 8 of the accompanying unaudited consolidated financial statements for further details concerning the notional amounts of derivative instruments and additional information. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on net interest income. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future.

Net interest income decreased 12% to \$113.7 million for the third quarter of 2010 from \$129.1 million in the third quarter of 2009 and by 8% to \$349.6 million for the first nine months of 2010 from \$381.7 million for the first nine months of 2009. The decrease in net interest income was mainly related to the deleveraging of the Corporation's balance sheet to preserve its capital position, the adverse impact on net interest margin of maintaining a higher liquidity position and continued pressures from the high level of non-performing loans. Partially offsetting the decrease in average interest-earning assets were reduced funding costs and improved spreads in commercial loans.

The average volume of interest-earning assets for the third quarter and first nine months of 2010 decreased by \$2.5 billion and \$1.1 billion, respectively, as compared to comparable periods in 2009. The reduction in average earning assets primarily reflected a decrease of \$1.6 billion and of \$745.8 million for the third quarter and first nine months of 2010, respectively, in average investment securities and other short term investments, and a decrease of \$878.0 million and of \$345.1 million for the third quarter and first nine months of 2010, respectively, in average loans receivable. The decrease is consistent with the Corporation's deleveraging and balance sheet repositioning strategy for capital preservation purposes, and was achieved mainly by selling investment securities and reducing the loan portfolio via paydowns and charge-offs. The decrease in average securities was driven by the sale of approximately \$2.2 billion of investment securities over the last 12 months, mainly U.S. agency MBS, including the sale during the third quarter of 2010 of \$1.2 billion of U.S. agency MBS that was matched with the early extinguishment of a matching set of repurchase agreements.

**Table of Contents**

Given the Corporation's balance sheet structure and the shape and level of the yield curve, which in turn is reflected in the valuation of the securities and the repurchase agreements, the Corporation took advantage of market conditions during the third quarter of 2010 and completed the sale of approximately \$1.2 billion of mortgage-backed securities that was matched with the early termination of approximately \$1.0 billion of repurchase agreements. The cost of the unwinding of the repurchase agreements of \$47.4 million offset the gain of \$47.1 million realized on the sale of investment securities. The repaid repurchase agreements were scheduled to mature at various dates between January 2011 and October 2012 and had a weighted average cost of 4.30%, which was higher than the average yield of 3.93% on the securities that were sold. This balance sheet re-structuring transaction, through which \$1 billion of higher cost liabilities was disposed without material earnings impact in the immediate term, will provide for enhancement of net interest margin in the future, while also improving the Corporation's leverage ratio.

The average volume of all major loan categories, in particular the average volume of construction and commercial loans, decreased for the third quarter of 2010 compared to the same period in 2009. The average volume of construction loans decreased by \$364.0 million, mainly due to the charge-off activity and the sale of non-performing credits, including the full and partial effects of the approximately \$158.1 million of non-performing construction loans sold over the last 12 months. The decrease also showed the effect of some very early improvements in residential construction projects in Puerto Rico. On September 2, 2010, the Government of Puerto Rico enacted legislation that provides, among other things, incentives to buyers of residences on the Island. Such measures could result in improvements in the construction lending sector. Refer to the Risk Management Credit Quality Non-performing Loans and Non-performing Assets section below for additional information. The decrease in average commercial loans of \$169.0 million for the third quarter of 2010, as compared to the third quarter of 2009, was primarily related to both charge-offs and paydowns, including repayments of facilities granted to the Puerto Rico and Virgin Islands governments. The average volume of residential mortgage loans decreased by \$147.7 million for the third quarter of 2010, compared to the same period in 2009, driven by sales of loans in the secondary market, including \$109.4 million of sales completed during the third quarter, and by charge-offs and paydowns. The average volume of consumer loans (including finance leases) decreased by \$197.3 million for the third quarter of 2010, compared to the same period a year ago, resulting from paydowns and charge-offs that exceeded new loan originations.

While the average balance of the construction and consumer loan portfolios for the first nine months of 2010 decreased by \$203.6 million and \$198.5 million, respectively, for the reasons stated above, a slight increase of \$47 million and \$10.1 million was observed for the commercial and residential mortgage loans portfolios. The Corporation increased its credit facilities extended to the Puerto Rico and Virgin Islands Government in the latter part of 2009 and early 2010, thus, on a year to date basis the average volume of commercial loans for 2010 was higher than in 2009. The increase in the average volume of residential mortgage loans for the first nine months of 2010, compared to the same period in 2009, was mainly related to the purchase in the latter part of June 2009 of approximately \$205 million of residential mortgage loans that previously served as collateral for a commercial loan extended to R&G Financial Corporation.

As mentioned above, the deleveraging and balance sheet repositioning strategies resulted in a net reduction in securities and loans that have allowed a reduction in average wholesale funding of \$3.3 billion and \$1.8 billion for the quarter and first nine months of 2010, respectively, including repurchase agreements, advances and brokered CDs. The average balance of brokered CDs decreased to \$6.9 billion and \$7.2 billion for the third quarter and first nine months of 2010, respectively, from \$7.3 billion for both the quarter and first nine month periods of 2009. The average balance of interest-bearing deposits, excluding brokered CDs, increased by 25%, or \$1.0 billion, during the third quarter of 2010, as compared to the same period of 2009, and by 20%, or \$797.9 million for the first nine months of 2010 compared to the same period a year ago.

Net interest margin on an adjusted tax-equivalent basis and excluding valuations decreased to 2.83% for the third quarter of 2010 from 2.95% for the same period in 2009, and to 2.74% for the first nine months of 2010 from 2.91% for the first nine months of 2009 adversely affected by the maintenance of excess liquidity in the balance sheet due to the current economic environment. Liquidity volumes were significantly higher than normal levels as reflected in average balances in money market and overnight funding of \$794.3 million and \$849.2 million for the third quarter and first nine months of 2010, respectively, compared to \$161.5 million and \$126.2 million for the comparable

periods in 2009. Also, affecting the margin were the lower yields on investments affected by the MBS sales and the approximately \$1.2 billion in investment securities called over the last twelve months that were replaced with lower yielding U.S. agency investment securities. The high volume of non-performing loans continued to pressure net interest margins as interest payments of approximately \$1.3 million and \$5.1 million during the third quarter and first nine months of 2010, respectively, were applied against the related principal balance for loans recorded under the cost-recovery method. Partially offsetting the aforementioned factors was the reduction in funding costs and improved spreads in commercial loans. The overall average cost of funding decreased by 18 basis points and 48 basis points for the quarter and first nine months of 2010, respectively, compared to the corresponding 2009 periods as the Corporation benefited from the lower deposit pricing on its core and brokered CDs and from the roll-off and repayments of higher cost funds, such as maturing brokered CDs and repurchase agreements. The higher yield on commercial loans resulted from a wider LIBOR spread, higher spreads on loan renewals and improved pricing, as the Corporation has been increasing the use of interest rate floors in new commercial loan agreements.

On an adjusted tax-equivalent basis and excluding valuations, net interest income decreased by \$23.2 million, or 16%, for the third quarter of 2010 compared to the same period in 2009 and by \$46.8 million, or 11%, for the first nine months of 2010 compared to the first nine months of 2009. The decrease for 2010 includes a decrease of \$6.1 million and \$17.4 million for the third quarter and first

**Table of Contents**

nine months of 2010, respectively, compared to the same period in 2009 in the tax-equivalent adjustment. The tax-equivalent adjustment increases interest income on tax-exempt securities and loans by an amount which makes tax-exempt income comparable, on a pre-tax basis, to the Corporation's taxable income as previously stated. The decrease in the tax-equivalent adjustment was mainly related to decreases in the interest rate spread on tax-exempt assets, primarily due to a higher proportion of taxable assets to total interest-earning assets resulting from the maintenance of a higher liquidity position and lower yields on U.S. agency and MBS held by the Corporation's IBE subsidiary. The Corporation replaced securities called and prepayments and sales of MBS with shorter-term securities.

**Provision and Allowance for Loan and Lease Losses**

The provision for loan and lease losses is charged to earnings to maintain the allowance for loan and lease losses at a level that the Corporation considers adequate to absorb probable losses inherent in the portfolio. The adequacy of the allowance for loan and lease losses is also based upon a number of additional factors including trends in charge-offs and delinquencies, current economic conditions, the fair value of the underlying collateral and the financial condition of the borrowers, and, as such, includes amounts based on judgments and estimates made by the Corporation. Although the Corporation believes that the allowance for loan and lease losses is adequate, factors beyond the Corporation's control, including factors affecting the economies of Puerto Rico, the United States, the U.S. Virgin Islands and the British Virgin Islands, may contribute to delinquencies and defaults, thus necessitating additional reserves.

For the quarter and nine-month period ended on September 30, 2010, the Corporation recorded a provision for loan and lease losses of \$120.5 million and \$438.2 million, respectively, compared to \$148.1 million and \$442.7 million for the comparable periods in 2009. Much of the decrease in the provision was related to the construction loans portfolio in Florida and the C&I loan portfolio in Puerto Rico, primarily due to lower charges to specific reserves for impaired loans in Florida, the slower migration of loans to non-performing status and the overall reduction of the loan portfolio. The decreases in the provisioning for these portfolios were partially offset by an increase in the provision for the residential mortgage loans portfolio affected by increases in historical loss rates and declines in collateral value. The Corporation has continued to build its reserves based on recent appraisals and broker price opinions, charge-off trends and environmental factors and increased general reserve factors for all of its portfolios. The provision to net-charge offs ratio of 104% for the third quarter of 2010 reflects, among other things, the fact that approximately 59% of net charge-offs recorded during the quarter was related to loans for which the Corporation had previously established adequate specific reserves, including non-performing loans sold during the quarter. Expressed as a percent of period-end total loans receivable, the reserve coverage ratio increased to 5.00% at September 30, 2010, compared with 3.79% at December 31, 2009.

In terms of geography, in Puerto Rico, the Corporation recorded a provision of \$112.6 million and \$312.5 million in the second quarter and first nine months of 2010, respectively, compared to \$107.4 million and \$286.9 million, respectively, for the comparable periods in 2009. The increase for the third quarter of 2010 is mainly related to the residential mortgage and construction loan portfolio. The provision for residential mortgage loans in Puerto Rico for the third quarter of 2010, compared to the same period in 2009, increased by \$11.7 million affected by negative trends in loss rates and falling property values confirmed by recent appraisals and/or broker price opinions. The reserve factors for residential mortgage loans were recalibrated in 2010 as part of further segmentation and analysis of this portfolio for purposes of computing the required specific and general reserves. The review included the incorporation of updated loss factors to loans expected to liquidate considering the expected realization of the values of similar assets at disposition. The provision for construction loans in Puerto Rico increased by \$7.8 million for the third quarter of 2010 compared to the same period in 2009 driven by higher charges to specific reserves and increases to the general reserve factors. The provision for C&I loans in Puerto Rico decreased by \$15.4 million for the third quarter of 2010, compared to the same period a year ago, driven by the slower migration of loans to non-performing and/or impaired status, the overall reduction in the C&I portfolio size and the determination that lower reserves were required for certain loans that were individually evaluated for impairment in 2010, based on the underlying value of the collateral, when compared to the reserves required for these loans in periods prior to 2010. The provision for commercial mortgage loans in Puerto Rico for the third quarter of 2010, compared to the same period in 2009, increased by \$5.6 million also affected by declines in collateral values reflected in increases in net charge-offs. The

provision for consumer loans, including finance leases, in Puerto Rico decreased by \$4.5 million for the third quarter of 2010, compared to the same period in 2009, mainly related to improvements in delinquency and charge-offs trends.

In Puerto Rico, the increase in the provision for the first nine months of 2010, compared to the first nine months of 2009, was mainly related to the residential and commercial mortgage loan portfolio, which increased by \$36.3 million and \$20.3 million, respectively, driven by higher charge-offs driven by pressures on collateral values. The provision for construction loans increased by \$18.1 million mainly related to higher charges to specific reserves in 2010. This was partially offset by a decrease of \$53.2 million in the provision for the C&I loan portfolio attributable to the factors discussed above with respect to the third quarter change.

With respect to the loan portfolio in the United States, the Corporation recorded a provision of \$4.1 million and \$108.9 million in the third quarter and first nine months of 2010, respectively, compared to \$32.3 million and \$133.1 million, respectively, for the comparable periods in 2009. The decrease for the third quarter and first nine months was mainly related to the construction loan portfolio and reflected lower charges to specific reserves, the slower migration of loans to non-performing status and the overall reduction of the Corporation's exposure to construction loans in Florida. The provision for construction loans in the United States decreased by \$15.3 million and \$34.7 million for the third quarter and first nine months of 2010, compared to the same periods a year ago, as the non-

**Table of Contents**

performing construction loans portfolio in this region decreased by 79% to \$74.8 million, compared to \$355.0 million as of September 30, 2009. Charge-offs for construction loans in Florida during the third quarter of 2010 were mainly concentrated on previously identified impaired loans that were sold during the quarter or impaired loans with previously established adequate specific reserves. As of September 30, 2010, approximately \$93.4 million, or 87%, of the total exposure to construction loans in Florida was individually measured for impairment. The Corporation continues to reduce its credit exposure in this market through the disposition of assets and different loss mitigation initiatives as the end of this difficult economic cycle appears to be approaching. Over the last 12 months, the Corporation has completed the sale of approximately \$231.4 million of impaired construction and commercial mortgage loans and other non-performing assets in Florida.

The provision recorded for the loan portfolio in the Virgin Islands amounted to \$3.8 million and \$16.8 million in the third quarter and first nine months of 2010, a decrease of \$4.6 million and \$5.9 million, respectively, compared to the same periods a year ago mainly associated with decreases in general reserve factors allocated to this loan portfolio that incorporate the significantly lower historical charge-offs in this region. Refer to the discussions under **Credit Risk Management** below for an analysis of the allowance for loan and lease losses, non-performing assets, impaired loans and related information and refer to the discussions under **Financial Condition and Operating Analysis** **Loan Portfolio** and under **Risk Management** **Credit Risk Management** below for additional information concerning the Corporation's loan portfolio exposure in the geographic areas where the Corporation does business.

**Non-Interest Income**

| (In thousands)   | Quarter Ended      |                    | Nine-Month Period Ended |                    |
|--|--------------------|--------------------|-------------------------|--------------------|
|  | September 30, 2010 | September 30, 2009 | September 30, 2010      | September 30, 2009 |
| Other service charges on loans   | \$ 1,963           | \$ 1,796           | \$ 5,205                | \$ 4,848           |
| Service charges on deposit accounts  | 3,325              | 3,458              | 10,294                  | 9,950              |
| Mortgage banking activities  | 6,474              | 3,000              | 11,114                  | 6,179              |
| Rental income  |                    | 390                |                         | 1,246              |
| Insurance income   | 1,658              | 2,316              | 6,079                   | 6,915              |
| Other operating income   | 4,970              | 4,964              | 15,548                  | 13,560             |
| Non-interest income before net gain on investments and loss on early extinguishment of repurchase agreements | 18,390             | 15,924             | 48,240                  | 42,698             |
| Gain on VISA shares  |                    | 3,784              | 10,668                  | 3,784              |
| Net gain on sale of investments  | 48,281             | 30,490             | 93,217                  | 58,633             |
| OTTI on equity securities  |                    |                    | (603)                   | (388)              |
| OTTI on debt securities  |                    | (209)              |                         | (1,270)            |
| Net gain on investments  | 48,281             | 34,065             | 103,282                 | 60,759             |
| Loss on early extinguishment of repurchase agreements  | (47,405)           |                    | (47,405)                |                    |



\$ 19,266      \$ 49,989      \$ 104,117      \$ 103,457

Non-interest income primarily consists of other service charges on loans; service charges on deposit accounts; commissions derived from various banking, securities and insurance activities; gains and losses on mortgage banking activities; and net gains and losses on investments and impairments.

Other service charges on loans consist mainly of service charges on credit card-related activities and other non-deferrable fees (e.g. agent, commitment, unused and drawing fees).

Service charges on deposit accounts include monthly fees and other fees on deposit accounts.

Income from mortgage banking activities includes gains on sales and securitization of loans and revenues earned administering residential mortgage loans originated by the Corporation and subsequently sold with servicing retained. In addition, lower-of-cost-or-market valuation adjustments to the Corporation's residential mortgage loans held for sale portfolio and servicing rights, if any, are recorded as part of mortgage banking activities.

Rental income represents income generated by the Corporation's subsidiary, First Leasing, on the daily rental of various types of motor vehicles. As part of its strategies to focus on its core business, the Corporation divested its short-term auto rental business during the fourth quarter of 2009.

Insurance income consists of insurance commissions earned by the Corporation's subsidiary FirstBank Insurance Agency, Inc., and the Bank's subsidiary in the U.S. Virgin Islands, FirstBank Insurance V.I., Inc. These subsidiaries offer a wide variety of insurance business.

**Table of Contents**

The other operating income category is composed of miscellaneous fees such as debit, credit card and point of sale (POS) interchange fees and check and cash management fees and includes commissions from the Corporation's broker-dealer subsidiary, FirstBank Puerto Rico Securities.

The net gain (loss) on investment securities reflects gains or losses as a result of sales that are consistent with the Corporation's investment policies as well as OTTI charges on the Corporation's investment portfolio.

Non-interest income decreased \$30.7 million to \$19.3 million for the third quarter of 2010 from \$50.0 million for the third quarter of 2009. The decrease in non-interest income reflected:

Lower gains on sale of investments securities, other than the sale of mortgage-backed securities ( MBS ) that was matched with the early termination of repurchase agreements, as the Corporation realized gains of approximately \$1.7 million on the sale of approximately \$61.9 million of MBS, versus the \$34.0 million aggregate gain recorded on the sale of approximately \$613 million of U.S. agency MBS, \$98 million of U.S Treasury Notes and VISA Class A shares in the third quarter of 2009. A nominal loss of approximately \$0.3 million was recorded in the third quarter of 2010, resulting from the aforementioned transaction in which the Corporation sold approximately \$1.2 billion in MBS, combined with the unwinding of a matching set of repurchase agreements as part of a balance sheet repositioning strategy.

A \$0.7 million decrease in income from insurance activities.

The aforementioned decreases were partially offset by the \$3.5 million increase in gains from mortgage-banking activities, driven by gains (including the recognition of servicing rights) of \$6.6 million recorded on the sale and securitization of approximately \$169.2 million of residential mortgage loans in the secondary market, compared to gains of \$2.1 million on \$107.1 million residential mortgage loans sold and securitized during the third quarter of 2009. As part of its balance sheet strategies the Corporation is originating a higher proportion of conforming residential mortgage loans that can be sold in the secondary market.

Non-interest income increased \$0.7 million to \$104.1 million for the first nine months of 2010 from \$103.5 million for the first nine months of 2009. The increase in non-interest income reflected:

A \$4.9 million increase in gains from mortgage banking activities as gains (including the recognition of servicing rights) of \$10.4 million were recorded on the sale and securitization of approximately \$315.0 million of residential mortgage loans for the first nine months of 2010 compared to \$5.9 million for the same period in 2009.

Commissions of \$2.1 million earned by FirstBank Puerto Rico Securities, a recently organized broker-dealer subsidiary engaged in a municipal securities underwriting business for local Puerto Rico municipal bond issuers.

A \$0.4 million increase in loan fees.

A \$0.3 million increase in service charges on deposit accounts.

Partially offsetting the aforementioned increases was,

A decrease of \$5.6 million on realized gains of investment securities when excluding the aforementioned nominal loss of \$0.3 million resulting from the sale of MBS and early termination of repurchase agreements.

A \$0.8 million decrease in income from insurance activities

Also, no income from vehicle rental activities was recorded in 2010 as the Corporation divested its short-term auto rental business during the fourth quarter of 2009.

**Table of Contents****Non-Interest Expenses**

The following table presents the detail of non-interest expenses for the periods indicated:

|   | Quarter Ended      |                    | Nine-Month Period Ended |                    |
|---|--------------------|--------------------|-------------------------|--------------------|
|   | September 30, 2010 | September 30, 2009 | September 30, 2010      | September 30, 2009 |
| (In thousands)                              |                    |                    |                         |                    |
| Employees compensation and benefits         | \$ 29,849          | \$ 34,403          | \$ 92,535               | \$ 103,117         |
| Occupancy and equipment                     | 14,655             | 15,291             | 43,957                  | 47,513             |
| Deposit insurance premium                   | 14,702             | 6,884              | 46,724                  | 26,659             |
| Other taxes, insurance and supervisory fees | 5,401              | 4,206              | 16,141                  | 15,743             |
| Professional fees recurring                 | 4,043              | 3,391              | 13,218                  | 9,352              |
| Professional fees non-recurring             | 490                | 415                | 2,206                   | 982                |
| Servicing and processing fees               | 2,188              | 2,784              | 6,751                   | 7,342              |
| Business promotion                          | 3,226              | 2,879              | 8,771                   | 9,831              |
| Communications                              | 2,060              | 2,083              | 6,002                   | 6,228              |
| Net loss on REO operations                  | 8,193              | 5,015              | 22,702                  | 17,016             |
| Other                                       | 3,875              | 5,426              | 19,648                  | 19,510             |
| Total                                       | \$ 88,682          | \$ 82,777          | \$ 278,655              | \$ 263,293         |

Non-interest expenses increased \$5.9 million to \$88.7 million for the third quarter of 2010 from \$82.8 million for the third quarter of 2009. The increase reflected:

An increase of \$7.8 million in the FDIC deposit insurance premium, as premium rates increased and the level of deposits grew.

An increase of \$3.2 million in losses from REO operations, mainly due to higher losses on sales, and write-downs to the value, of repossessed residential and commercial properties in both Puerto Rico and Florida as well as higher costs associated with a larger inventory.

The aforementioned increases were partially offset by a decrease of \$4.6 million in employees compensation, reflecting reductions in bonuses and other benefits and a lower headcount. Other cost reductions were achieved in occupancy costs and by the divestiture of the daily auto rental business.

Non-interest expenses increased \$15.4 million to \$278.7 million for the first nine months of 2010 from \$263.3 million for the same period in 2009. The increase reflected:

An increase of \$20.1 million in the FDIC deposit insurance premium.

A \$6.8 million increase in the reserve for probable losses on outstanding unfunded loan commitments included as part of Other expenses in the above table.

An increase of \$5.7 million in losses from REO operations due to write-downs and costs associated with a larger inventory.

A \$5.1 million increase in professional fees, attributable in part to higher legal fees related to collections and foreclosure procedures and mortgage appraisals.

The aforementioned increases were partially offset by decreases in expenses such as:

A \$10.6 million decrease in employees compensation and benefit expenses, mainly due to a lower headcount and lower bonuses and other compensation benefits. The number of full time equivalent employees decreased by approximately 247, or 9%, over the last 12 months.

The impact in the first nine months of 2009 of a non-recurring \$2.6 million charge to property tax expense attributable to the reassessed value of certain properties and reduction in maintenance, rental and other occupancy costs.

A \$1.1 million reduction in business promotion expenses, and

The impact in the first nine months of 2009 of a \$4.0 million impairment charge associated with the core deposit intangible asset in the Corporation's Florida operations included as part of Other expenses in the above table.

The Corporation intends to continue to improve its operating efficiency by further reducing controllable expenses, consolidating its infrastructure in a new service center building, rationalizing its business operations and enhancing its technological infrastructure through targeted investments. During the third quarter of 2010, the Corporation completed the transfer of various operations and personnel to a new centralized operations building, which is expected to result in additional savings in occupancy and other operating costs while improving operational efficiencies. A total of 960 employees, mostly in support functions, have been already relocated to this new facility.

**Table of Contents****Income Taxes**

Income tax expense includes Puerto Rico and Virgin Islands income taxes as well as applicable U.S. federal and state taxes. The Corporation is subject to Puerto Rico income tax on its income from all sources. As a Puerto Rico corporation, First BanCorp is treated as a foreign corporation for U.S. income tax purposes and is generally subject to United States income tax only on its income from sources within the United States or income effectively connected with the conduct of a trade or business within the United States. Any such tax paid is creditable, within certain conditions and limitations, against the Corporation's Puerto Rico tax liability. The Corporation is also subject to U.S. Virgin Islands taxes on its income from sources within that jurisdiction. Any such tax paid is also creditable against the Corporation's Puerto Rico tax liability, subject to certain conditions and limitations.

Under the Puerto Rico Internal Revenue Code of 1994, as amended ( PR Code ), First BanCorp is subject to a maximum statutory tax rate of 39%. In 2009, the Puerto Rico Government approved Act No. 7 (the Act ) to stimulate Puerto Rico's economy and to reduce the Puerto Rico Government's fiscal deficit. The Act imposes a series of temporary and permanent measures, including the imposition of a 5% surtax over the total income tax determined, which is applicable to corporations, among others, whose combined income exceeds \$100,000, effectively resulting in an increase in the maximum statutory tax rate from 39% to 40.95% and an increase in the capital gain statutory tax rate from 15% to 15.75%. This temporary measure is effective for tax years that commenced after December 31, 2008 and before January 1, 2012. The PR Code also includes an alternative minimum tax of 22% that applies if the Corporation's regular income tax liability is less than the alternative minimum tax requirements.

The Corporation has maintained an effective tax rate lower than the maximum statutory rate mainly by investing in government obligations and mortgage-backed securities exempt from U.S. and Puerto Rico income taxes and by doing business through the IBE of the Bank and through the Bank's subsidiary FirstBank Overseas Corporation, in which the interest income and gain on sales is exempt from Puerto Rico and U.S. income taxation. Under the Act, all IBEs are subject to a special 5% tax on their net income not otherwise subject to tax pursuant to the PR Code. This temporary measure is also effective for tax years that commence after December 31, 2008 and before January 1, 2012. The IBE of the Bank and FirstBank Overseas Corporation were created under the International Banking Entity Act of Puerto Rico, which provides for total Puerto Rico tax exemption on net income derived by IBEs operating in Puerto Rico. IBEs that operate as a unit of a bank pay income taxes at normal rates to the extent that the IBEs' net income exceeds 20% of the bank's total net taxable income.

For the quarter and nine-month period ended September 30, 2010, the Corporation recognized an income tax benefit of \$1.0 million and an income tax expense of \$9.7 million, respectively, compared to an income tax expense of \$113.5 million and \$1.2 million recorded for the same periods in 2009. The variance in income tax expense mainly resulted from the impact in the third quarter of 2009 of a non-cash charge of approximately \$152.2 million to increase the valuation allowance for the Corporation's deferred tax asset. The income tax benefit recorded for the third quarter of 2010 was mainly related to the operations of FirstBank Overseas, which had a pre-tax loss of \$30.5 million during the third quarter, driven by its share of the loss on the early extinguishment of repurchase agreements. This entity was profitable for the nine-month period ended September 30, 2010. Meanwhile, the income tax expense for the first nine months of 2010 is related to the operations of profitable subsidiaries.

As of September 30, 2010, the deferred tax asset, net of a valuation allowance of \$290.5 million, amounted to \$101.2 million compared to \$109.2 million as of December 31, 2009. The decrease was associated with a \$3.5 million increase in the valuation allowance related to deferred tax assets created prior to 2010 and the creation of deferred tax liabilities in connection with unrealized gains on available for sale securities; such charge was recorded as part of other comprehensive income.

Accounting for income taxes requires that companies assess whether a valuation allowance should be recorded against their deferred tax assets based on the consideration of all available evidence, using a more likely than not realization standard. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount that is more likely than not to be realized. In making such assessment, significant weight is to be given to evidence that can be objectively verified, including both positive and negative evidence. The accounting for income taxes guidance requires the consideration of all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing temporary differences, future taxable income exclusive of the reversal of

temporary differences and carryforwards, taxable income in carryback years and tax planning strategies. In estimating taxes, management assesses the relative merits and risks of the appropriate tax treatment of transactions taking into account statutory, judicial and regulatory guidance, and recognizes tax benefits only when deemed probable.

In assessing the weight of positive and negative evidence, a significant negative factor that resulted in an increase in the valuation allowance was that the Corporation's banking subsidiary, FirstBank Puerto Rico, continues in a three-year historical cumulative loss position as of the end of the third quarter of 2010, mainly as a result of charges to the provision for loan and lease losses, especially in the construction loan portfolio in both the Puerto Rico and Florida markets, as a result of the economic downturn. As of September 30, 2010, management concluded that \$101.2 million of the deferred tax assets will be realized. In assessing the likelihood of realizing the deferred tax assets, management has considered all four sources of taxable income mentioned above and, even though the Corporation expects to be profitable in the near future and to be able to realize the deferred tax asset, given current uncertain economic conditions, the Corporation has only relied on tax-planning strategies as the main source of taxable income to realize the deferred tax

**Table of Contents**

asset amount. Among the most significant tax-planning strategies identified are: (i) sale of appreciated assets, (ii) consolidation of profitable and unprofitable companies (in Puerto Rico each company files a separate tax return; no consolidated tax returns are permitted), and (iii) deferral of deductions without affecting their utilization. In line with these strategies, effective July 1, 2010 the operations conducted by First Leasing and Grupo Empresas de Servicios Financieros (PR Finance Group) as separate subsidiaries were merged with and into FirstBank Puerto Rico. Management will continue monitoring the likelihood of realizing the deferred tax assets in future periods. If future events differ from management's September 30, 2010 assessment, an additional valuation allowance may need to be established which may have a material adverse effect on the Corporation's results of operations. Similarly, to the extent the realization of a portion, or all, of the tax asset becomes more likely than not based on changes in circumstances (such as, improved earnings, changes in tax laws or other relevant changes), a reversal of that portion of the deferred tax asset valuation allowance will then be recorded.

The increase in the valuation allowance does not have any impact on the Corporation's liquidity, nor does such an allowance preclude the Corporation from using tax losses, tax credits or other deferred tax assets in the future.

On October 26, 2010, the Governor of Puerto Rico submitted a proposal to amend the existing PR Code for review and consideration by the Legislature. Implementation of the amended tax code would be divided in various phases. The first phase would be in effect for the income tax return for 2010, while the second phase would be implemented between 2011 and 2016. The following amendments are included in the first phase and could affect the Corporation's results and/or operations.

The carryover period to deduct the net operating losses incurred from 2005 to 2012, would be increased from 7 to 10 years.

A new requirement would be established for financial institutions related to applications or requests for extensions of credit. The Bill requires the filing of an informative return for all credit transactions, including: loan's application (commercial or personal), credit line, margin account, credit card, mortgage guarantee loans or any other type of transactions to borrow money. The informative return will apply to any credit transaction of \$250,000 or more; or \$500,000 or more if related to the acquisition of residential property.

Although the presented Bills only includes the details of the first phase, the Governor's announcement included proposed changes for the second phase, including possible tax rates reductions for non-exempt corporations. The effect of the proposed Bills on the Corporation's results from operations has not been determined, given that the Bills are currently under consideration and are subject to amendments.

**FINANCIAL CONDITION AND OPERATING DATA ANALYSIS****Assets**

Total assets were approximately \$16.7 billion as of September 30, 2010, down from approximately \$19.6 billion as of December 31, 2009. The Corporation has deleveraged its balance sheet in order to preserve capital, principally by selling investments and reducing the size of the loan portfolio. During the first nine months of 2010, the investment portfolio decreased by approximately \$1.3 billion, while the loan portfolio, net of the allowance for loan and lease losses, decreased by \$1.8 billion. This decrease in securities and loans, resulting from deleveraging and balance sheet repositioning strategies, allowed a reduction of \$3.6 billion in wholesale funding since the end of 2009, including repurchase agreements, advances and brokered CDs. The reduction in securities during the first nine months of 2010 was driven by the sale of \$2.1 billion of MBS and \$252 million in U.S. Treasury notes during the first nine months of 2010, combined with the call of approximately \$1.2 billion of investment securities, mainly U.S. agency debt securities, prior to their contractual maturities, and principal repayments of MBS. This was partially offset by purchases of shorter-term securities, U.S. Treasury, U.S. agency MBS and debt securities. Among the sales of MBS during the first nine months of 2010 was the aforementioned sale of \$1.2 billion in investment securities that was combined with the early termination of repurchase agreements. The deleveraging was achieved without a material impact to earnings. Refer to the net interest income discussion above for additional details of this transaction.

Significant decreases in loans have been achieved mainly through the non-renewal of matured commercial loans, such as temporary loan facilities to the Puerto Rico and the Virgin Islands governments, through the charge-off of portions of loans deemed uncollectible and, to a lesser extent, the sale of non-performing loans. In addition, a reduced volume of loan originations has contributed to this deleveraging strategy. In terms of cash and cash equivalents, the

Corporation has invested some of its excess liquidity in overnight funding due to the current economic environment resulting in an increase of \$200.5 million since December 2009. The Corporation intends to continue with the targeted deleveraging of its balance sheet through reduction of the construction portfolio, sales of investment securities on an opportunistic basis and the sale of non-performing assets.



**Table of Contents****Loan Portfolio**

The following table presents the composition of the Corporation's loan portfolio, including loans held for sale, as of the dates indicated:

| (In thousands)  | <b>September<br/>30,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|---|-----------------------------------|------------------------------|
| Residential mortgage loans, including loans held for sale                     | \$ 3,457,531                      | \$ 3,616,283                 |
| Commercial loans:   |                                   |                              |
| Commercial mortgage loans   | 1,742,462                         | 1,693,424                    |
| Construction loans  | 1,114,647                         | 1,492,589                    |
| Commercial and Industrial loans (1)   | 3,824,916                         | 4,927,304                    |
| Loans to local financial institutions collateralized by real estate mortgages | 295,855                           | 321,522                      |
| Total commercial loans  | 6,977,880                         | 8,434,839                    |
| Finance leases  | 289,573                           | 318,504                      |
| Consumer and other loans  | 1,464,238                         | 1,579,600                    |
| Total loans, gross  | \$ 12,189,222                     | \$ 13,949,226                |

(1) As of September 30, 2010, includes \$1.8 billion of commercial loans that are secured by real estate but are not dependent upon the real estate for repayment.

As of September 30, 2010, the Corporation's total loans decreased by \$1.8 billion, when compared with the balance as of December 31, 2009. All major loan categories decreased from 2009 levels, driven by repayments of approximately \$1.4 billion from credit facilities extended to the Puerto Rico government as well as charge-offs, pay-downs and sales of loans. The slight increase in commercial mortgage loans was mainly related to the approximately \$109.1 million of construction loans that were converted to commercial mortgage loans during the third quarter of 2010, of which \$78 million have Puerto Rico government guarantees.

Of the total gross loan portfolio of \$12.2 billion as of September 30, 2010, approximately 84% has credit risk concentration in Puerto Rico, 8% in the United States (mainly in the state of Florida) and 8% in the Virgin Islands, as shown in the following table:

| (In thousands)             | <b>As of September 30, 2010</b> |                           |                |                     |
|----------------------------|---------------------------------|---------------------------|----------------|---------------------|
|                            | <b>Puerto Rico</b>              | <b>Virgin<br/>Islands</b> | <b>Florida</b> | <b>Consolidated</b> |
| Residential mortgage loans | \$ 2,673,014                    | \$ 442,466                | \$ 342,051     | \$ 3,457,531        |
| Commercial loans:          |                                 |                           |                |                     |
| Construction loans (1)     | 814,480                         | 192,917                   | 107,250        | 1,114,647           |
| Commercial mortgage loans  | 1,227,059                       | 68,441                    | 446,962        | 1,742,462           |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|  |               |            |            |               |
|--|---------------|------------|------------|---------------|
| Commercial and Industrial loans  | 3,631,273     | 163,284    | 30,359     | 3,824,916     |
| Loans to a local financial institution collateralized by real estate mortgages | 295,855       |            |            | 295,855       |
| Commercial loans   | 5,968,667     | 424,642    | 584,571    | 6,977,880     |
| Finance leases   | 289,573       |            |            | 289,573       |
| Consumer loans   | 1,355,571     | 78,347     | 30,320     | 1,464,238     |
| Total loans  | \$ 10,286,825 | \$ 945,455 | \$ 956,942 | \$ 12,189,222 |

1 - Construction loans of Florida operations include approximately \$18.5 million of condo-conversion loans.

**Loan Production**

First BanCorp relies primarily on its retail network of branches to originate residential and consumer loans. The Corporation supplements its residential mortgage originations with wholesale servicing released mortgage loan purchases from mortgage bankers. The Corporation manages its construction and commercial loan originations through centralized units and most of its originations come from existing customers as well as through referrals and direct solicitations. For commercial loan originations, the Corporation also has regional offices to provide services to designated territories.

Total loan production, including purchases, refinancings and draws from existing commitments, for the quarter and nine-month period ended September 30, 2010 was \$895.6 million and \$2.2 billion, respectively, compared to \$1.4 billion and \$3.6 billion, respectively, for the comparable periods in 2009. The decrease in loan production for 2010 was mainly associated with the reduction in credit facilities extended to the Puerto Rico Government. During the first nine months of 2010, credit facilities to the Puerto Rico government amounted to \$485.9 million compared to approximately \$1.3 billion for the comparable period in 2009. Originations in 2009 included a \$1.0 billion facility extended to the Puerto Rico Sales Tax Financing Corp. (COFINA under its Spanish acronym), an instrumentality of the Government of Puerto Rico that has already been repaid and a \$115 million refinancing of a commercial relationship. Other decreases were observed in construction loan originations due to the Corporation's strategic decision to reduce its exposure to construction projects in both the Puerto Rico and United States markets and decreases in the origination of residential mortgage loans due to the current economic environment.

**Table of Contents**

The following table details First BanCorp's loan production, including purchases and refinancings, for the periods indicated:

|                             | Quarter Ended<br>September 30, |              | Nine-month Period Ended<br>September 30, |              |
|-----------------------------|--------------------------------|--------------|--|--------------|
|                             | 2010                           | 2009         | 2010                                     | 2009         |
|                             | (In thousands)                 |              |  |              |
| Residential real estate     | \$ 106,557                     | \$ 129,527   | \$ 373,445                               | \$ 453,465   |
| C&I and commercial mortgage | 601,198                        | 1,076,881    | 1,220,103                                | 2,370,338    |
| Construction                | 45,866                         | 82,140       | 143,214                                  | 339,162      |
| Finance leases              | 21,609                         | 20,565       | 65,865                                   | 60,387       |
| Consumer                    | 120,305                        | 138,570      | 380,900                                  | 391,608      |
| Total loan production       | \$ 895,535                     | \$ 1,447,683 | \$ 2,183,527                             | \$ 3,614,960 |

*Residential Real Estate Loans*

As of September 30, 2010, the Corporation's residential real estate loan portfolio decreased by \$158.8 million as compared to the balance as of December 31, 2009. The majority of the Corporation's outstanding balance of residential mortgage loans consists of fixed-rate, fully amortizing, full documentation loans. In accordance with the Corporation's underwriting guidelines, residential real estate loans are mostly fully documented loans, and the Corporation is not actively involved in the origination of negative amortization loans or adjustable-rate mortgage loans. The decrease was a combination of loan sales and securitizations that in aggregate amounted to \$315.0 million, charge-offs of \$44.1 million and pay downs and foreclosures. Residential loan originations were lower compared to 2009 as a result of the weak economic environment in Puerto Rico, reflected in high unemployment rates. Refer to the Contractual Obligations and Commitments discussion below for additional information about outstanding commitments to sell mortgage loans.

*Commercial and Construction Loans*

As of September 30, 2010, the Corporation's commercial and construction loan portfolio decreased by \$1.5 billion, as compared to the balance as of December 31, 2009, due mainly to repayments of approximately \$1.4 billion from credit facilities extended to the Puerto Rico government and/or political subdivisions combined with net charge-offs of \$273.2 million, the sale of approximately \$163 million associated with various impaired loans in Florida and pay downs. The Corporation's commercial loans are primarily variable- and adjustable-rate loans.

As of September 30, 2010, the Corporation had \$273.1 million outstanding of credit facilities granted to the Puerto Rico government and/or its political subdivisions, down from \$1.2 billion as of December 31, 2009, and \$57.2 million granted to the Virgin Islands government, down from \$134.7 million as of December 31, 2009. A substantial portion of these credit facilities consists of obligations that have a specific source of income or revenues identified for their repayment, such as property taxes collected by the central Government and/or municipalities. Another portion of these obligations consists of loans to public corporations that obtain revenues from rates charged for services or products, such as electric power and water utilities. Public corporations have varying degrees of independence from the central Government of Puerto Rico and many receive appropriations or other payments from it. The Corporation also has loans to various municipalities in Puerto Rico for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment.

The largest loan to one borrower as of September 30, 2010 in the amount of \$295.9 million is with one mortgage originator in Puerto Rico, Doral Financial Corporation. This commercial loan is secured by individual real estate loans, mostly 1-4 residential mortgage loans.

The Corporation's construction lending volume has been stagnant for the last two years due to the slowdown in the U.S. housing market and the current economic environment in Puerto Rico. The Corporation has reduced its exposure to condo-conversion loans in its Florida operations and ceased originating construction loans in Florida. Its construction loan originations in Puerto Rico are mainly draws from existing commitments. Approximately 95% of

the construction loan originations in 2010 are related to disbursements from previously established commitments and new loans are mainly associated with construction loans to individuals. In Puerto Rico, absorption rates on low income residential projects financed by the Corporation showed signs of improvement during 2010 but the market is still under pressure because of an oversupply of housing units compounded by lower demand and diminished consumer purchasing power and confidence. The unemployment rate in Puerto Rico is close to 16%.

During the third quarter of 2010, \$109.1 million of construction loans were converted to commercial mortgage loans, of which \$78 million have Puerto Rico government guarantees. The Corporation expects additional conversions of construction loans to commercial loans or commercial mortgage loans in the amounts of \$9.8 million in the fourth quarter of 2010 and \$133.1 million in 2011. As a key initiative to increase the absorption rate in residential construction projects, the Corporation has engaged in discussions with developers to review sales strategies and provide additional incentives to supplement the Puerto Rico Government housing stimulus package enacted in September 2010. From September 1, 2010 to June 30, 2011, the Government of Puerto Rico will provide tax and transaction fees incentives to both purchasers and sellers (whether a Puerto Rico resident or not) of new and existing

**Table of Contents**

residential property, as well as commercial property with a sales price of no more than \$3 million. Among its significant provisions, the housing stimulus package provides various types of income and property taxes exemptions as well as reduced closing costs, including:

**Purchase/Sale of New Residential Property within the Period**

- Any long term capital gain upon selling new residential property will be 100% exempt from the payment of income taxes. Exemption for five years on payment of property tax. Cost of stamps and seals are waived during the period.

**Purchase/Sale of Existing Residential Property, or Commercial Property with a Sales Price of No More than \$3 Million, within the Period ( Qualified Property )**

- Any long term capital gain upon selling Qualified Property within the Period will be 100% exempt from the payment of income taxes. The long term capital gain derived from the future sale of the foregoing property will be 50% exempt from the payment income taxes, including the basic alternative tax and the alternative minimum tax. 50% of the cost of required stamps and seals are waived during the period.

**Rental Income from Residential Properties**

- Income derived from the rental of new or existing residential property will be exempt from income taxes for a period of up to 10 calendar years, commencing on January 1, 2011.

This legislation should help to alleviate some of the stress in the construction industry and might show tangible results in the last quarter of the year.

The construction loan portfolio in Puerto Rico decreased by \$183.8 million during the first nine months of 2010 driven by charge-offs of \$73.0 million and the aforementioned conversion of loans to commercial mortgage loans. In Florida, the construction portfolio decreased by \$192.3 million, also driven by charge-offs of \$81.8 million recorded during the first nine months of 2010 and the sale of approximately \$115.7 million of non-performing construction loans in Florida.

The composition of the Corporation's construction loan portfolio as of September 30, 2010 by category and geographic location follows:

| <b>As of September 30, 2010</b>                                     | <b>Puerto Rico</b> | <b>Virgin Islands</b> | <b>Florida</b> | <b>Total</b>     |
|---|--------------------|-----------------------|----------------|------------------|
|   |                    | (In thousands)        |                |                  |
| Loans for residential housing projects:                             |                    |                       |                |                  |
| High-rise <sup>(1)</sup>  | \$ 177,719         | \$                    | \$             | \$ 177,719       |
| Mid-rise <sup>(2)</sup>   | 77,642             | 4,939                 | 17,733         | 100,314          |
| Single-family detach  | 103,244            | 5,692                 | 14,285         | 123,221          |
| <b>Total for residential housing projects</b>                       | <b>358,605</b>     | <b>10,631</b>         | <b>32,018</b>  | <b>401,254</b>   |
| Construction loans to individuals secured by residential properties | 12,440             | 15,491                |                | 27,931           |
| Condo-conversion loans  | 9,886              |                       | 18,483         | 28,369           |
| Loans for commercial projects                                       | 214,944            | 120,117               |                | 335,061          |
| Bridge loans residential  | 56,303             |                       | 4,500          | 60,803           |
| Bridge loans commercial   | 3,003              | 26,047                | 13,901         | 42,951           |
| Land loans residential  | 73,879             | 18,036                | 24,865         | 116,780          |
| Land loans commercial   | 79,429             | 2,126                 | 13,548         | 95,103           |
| Working capital   | 8,702              | 1,025                 |                | 9,727            |
| <b>Total before net deferred fees and allowance for loan losses</b> | <b>817,191</b>     | <b>193,473</b>        | <b>107,315</b> | <b>1,117,979</b> |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|  |            |            |           |            |
|--|------------|------------|-----------|------------|
|  | (2,711)    | (556)      | (65)      | (3,332)    |
| Total construction loan portfolio, gross | 814,480    | 192,917    | 107,250   | 1,114,647  |
| Allowance for loan losses                | (126,656)  | (33,878)   | (24,390)  | (184,924)  |
| Total construction loan portfolio, net   | \$ 687,824 | \$ 159,039 | \$ 82,860 | \$ 929,723 |

(1) For purposes of the above table, high-rise portfolio is composed of buildings with more than 7 stories, mainly composed of three projects that represent approximately 86% of the Corporation's total outstanding high-rise residential construction loan portfolio in Puerto Rico.

(2) Mid-rise relates to buildings of up to 7 stories.

**Table of Contents**

The following table presents further information on the Corporation's construction portfolio as of and for the nine-month period ended September 30, 2010:

|   | (Dollars in thousands) |
|---|------------------------|
| Total undisbursed funds under existing commitments                              | \$ 211,685             |
| Construction loans in non-accrual status  | \$ 558,148             |
| Net charge offs - Construction loans <sup>(1)</sup>                             | \$ 154,842             |
| Allowance for loan losses - Construction loans                                  | \$ 184,924             |
| Non-performing construction loans to total construction loans                   | 50.07%                 |
| Allowance for loan losses - construction loans to total construction loans      | 16.59%                 |
| Net charge-offs (annualized) to total average construction loans <sup>(1)</sup> | 14.87%                 |

(1) Includes charge-offs of \$81.8 million related to construction loans in Florida and \$73.0 million related to construction loans in Puerto Rico.

The following summarizes the construction loans for residential housing projects in Puerto Rico segregated by the estimated selling price of the units:

| (In thousands)  |            |
|-----------------|------------|
| Under \$300k    | \$ 125,674 |
| \$300k - \$600k | 148,124    |
| Over \$600k (1) | 84,807     |
|                 | \$ 358,605 |

(1) Mainly composed of two high-rise projects and two single-family detached projects that account for approximately 46% and 32%, respectively, of the residential housing projects in Puerto Rico with selling prices over \$600k.

For the majority of the construction loans for residential housing projects in Florida, the estimated selling price of the units is under \$300,000.

*Consumer Loans and Finance Leases*

As of September 30, 2010, the Corporation's consumer loan and finance leases portfolio decreased by \$144.3 million, as compared to the portfolio balance as of December 31, 2009. This is mainly the result of repayments and charge-offs that on a combined basis more than offset the volume of loan originations during the first nine months of 2010. Nevertheless, the Corporation experienced a decrease in net charge-offs for consumer loans and finance

leases that amounted to \$40.6 million for the first nine months of 2010, as compared to \$45.9 million for the same period a year ago.

**Investment Activities**

As part of its strategy to diversify its revenue sources and maximize its net interest income, First BanCorp maintains an investment portfolio that is classified as available-for-sale or held-to-maturity. The Corporation's available-for-sale and held-to-maturity portfolio as of September 30, 2010 amounted to \$3.5 billion, a reduction of \$1.3 billion when compared to \$4.8 billion as of December 31, 2009. The reduction was the net result of approximately \$2.1 billion of MBS sold during the first nine months of 2010 (mainly U.S. agency MBS) with a weighted average yield of 4.47%, \$252 million of U.S. Treasury Notes sold with a weighted average yield of 2.84%, the call of approximately \$1.2 billion of investment securities (mainly U.S. agency debt securities) with a weighted average yield of 2.08% and MBS prepayments, partially offset by the purchase of approximately \$850 million in aggregate of 2,3,5 and 7 year U.S. Treasury Notes with an average yield of 1.82%, the purchase of approximately \$921 million of debt securities (mainly 2- to 3-year U.S. agency debt securities) with a yield of 1.86% and the purchase of \$696 million of MBS with a weighted-average yield of 3.57%.

Over 90% of the Corporation's available-for-sale and held-to-maturity securities portfolio is invested in U.S. Government and Agency debentures and fixed-rate U.S. government sponsored-agency MBS (mainly GNMA, FNMA and FHLMC fixed-rate securities). The Corporation's investment in equity securities classified as available for sale is minimal, approximately \$0.1 million, which consists of common stock of a financial institution in Puerto Rico.



**Table of Contents**

The following table presents the carrying value of investments at the indicated dates:

| (In thousands)  | <b>As of<br/>September<br/>30,<br/>2010</b> | <b>As of<br/>December<br/>31,<br/>2009</b> |
|---|---|--|
| Money market investments  | \$ 215,494                                  | \$ 24,286                                  |
| Investment securities held to maturity:   |   |  |
| U.S. Government and agencies obligations  | 8,480                                       | 8,480                                      |
| Puerto Rico Government obligations  | 23,837                                      | 23,579                                     |
| Mortgage-backed securities  | 455,650                                     | 567,560                                    |
| Corporate bonds   | 2,000                                       | 2,000                                      |
|   | 489,967                                     | 601,619                                    |
| Investment securities available for sale:   |   |  |
| U.S. Government and agencies obligations  | 1,323,656                                   | 1,145,139                                  |
| Puerto Rico Government obligations  | 236,480                                     | 136,326                                    |
| Mortgage-backed securities  | 1,415,973                                   | 2,889,014                                  |
| Equity securities   | 71  | 303  |
|   | 2,976,180                                   | 4,170,782                                  |
| Other equity securities, including \$63.0 million and \$68.4 million of FHLB stock as of September 30, 2010 and December 31, 2009, respectively | 64,310                                      | 69,930                                     |
|   | \$ 3,745,951                                | \$ 4,866,617                               |

Mortgage-backed securities at the indicated dates consist of:

| (In thousands)   | <b>As of<br/>September<br/>30,<br/>2010</b> | <b>As of<br/>December<br/>31,<br/>2009</b> |
|--|---|--|
| Held-to-maturity securities  |   |  |
| FHLMC certificates   | \$ 3,100                                    | \$ 5,015                                   |
| FNMA certificates  | 452,550                                     | 562,545                                    |
|  | 455,650                                     | 567,560                                    |
| Available-for-sale securities  |   |  |
| FHLMC certificates   | 2,052                                       | 722,249                                    |
| GNMA certificates  | 982,605                                     | 418,312                                    |
| FNMA certificates  | 233,435                                     | 1,507,792                                  |
| Collateralized Mortgage Obligations issued or guaranteed by FHLMC, FNMA and GNMA | 120,481                                     | 156,307                                    |
| Other mortgage pass-through certificates   | 77,400                                      | 84,354                                     |

|                                  |              |              |
|----------------------------------|--------------|--------------|
|                                  | 1,415,973    | 2,889,014    |
| Total mortgage-backed securities | \$ 1,871,623 | \$ 3,456,574 |

**Table of Contents**

The carrying values of investment securities classified as available-for-sale and held-to-maturity as of September 30, 2010 by contractual maturity (excluding mortgage-backed securities and equity securities) are shown below:

| (Dollars in thousands)  | <b>Carrying<br/>Amount</b> | <b>Weighted<br/>Average Yield<br/>%</b> |
|---|----------------------------|---|
| U.S. Government and agencies obligations                            |                            |   |
| Due within one year   | \$ 8,480                   | 0.30%                                   |
| Due after one year through five years                               | 1,323,656                  | 1.37%                                   |
|   | 1,332,136                  | 1.37%                                   |
| Puerto Rico Government obligations                                  |                            |   |
| Due within one year   |                            | 0.00%                                   |
| Due after one year through five years                               | 127,256                    | 5.33%                                   |
| Due after five years through ten years                              | 123,624                    | 5.29%                                   |
| Due after ten years   | 9,437                      | 5.85%                                   |
|   | 260,317                    | 5.33%                                   |
| Corporate bonds   |                            |   |
| Due after ten years   | 2,000                      | 5.80%                                   |
|   | 2,000                      | 5.80%                                   |
| Total   | 1,594,453                  | 2.02%                                   |
| Mortgage-backed securities  | 1,871,623                  | 4.11%                                   |
| Equity securities   | 71                         |   |
| Total investment securities available for sale and held to maturity | \$ 3,466,147               | 3.15%                                   |

Net interest income of future periods will be affected by the Corporation's decision to deleverage its investment securities portfolio to preserve its capital position and from balance sheet repositioning strategies. Also, net interest income could be affected by prepayments of mortgage-backed securities. Acceleration in the prepayments of mortgage-backed securities would lower yields on these securities, as the amortization of premiums paid upon acquisition of these securities would accelerate. Conversely, acceleration in the prepayments of mortgage-backed securities would increase yields on securities purchased at a discount, as the amortization of the discount would accelerate. These risks are directly linked to future period market interest rate fluctuations. Also, net interest income in future periods might be affected by the Corporation's investment in callable securities. Approximately \$1.2 billion of investment securities, mainly U.S. Agency debentures, with an average yield of 2.08% were called during the first nine months of 2010. As of September 30, 2010, the Corporation has approximately \$623.8 million in debt securities (U.S. agency and Puerto Rico government securities) with embedded calls and with an average yield of 2.88%. Refer to the Risk Management section below for further analysis of the effects of changing interest rates on the Corporation's net interest income and of the interest rate risk management strategies followed by the Corporation. Also refer to Note 4 to the accompanying unaudited consolidated financial statements for additional information regarding the Corporation's investment portfolio.

**RISK MANAGEMENT**

Risks are inherent in virtually all aspects of the Corporation's business activities and operations. Consequently, effective risk management is fundamental to the success of the Corporation. The primary goals of risk management are to ensure that the Corporation's risk taking activities are consistent with the Corporation's objectives and risk tolerance and that there is an appropriate balance between risk and reward in order to maximize stockholder value.

The Corporation has in place a risk management framework to monitor, evaluate and manage the principal risks assumed in conducting its activities. First BanCorp's business is subject to eight broad categories of risks: (1) liquidity risk, (2) interest rate risk, (3) market risk, (4) credit risk, (5) operational risk, (6) legal and compliance risk, (7) reputational risk, and (8) contingency risk. First BanCorp has adopted policies and procedures designed to identify and manage risks to which the Corporation is exposed, specifically those relating to liquidity risk, interest rate risk, credit risk, and operational risk.

The Corporation's risk management policies are described below as well as in the Management's Discussion and Analysis of Financial Condition and Results of Operations section of First BanCorp's 2009 Annual Report on Form 10-K.

### **Liquidity and Capital Adequacy**

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs for liquidity and accommodate fluctuations in asset and liability levels due to changes in the Corporation's business operations or unanticipated events.

The Corporation manages liquidity at two levels. The first is the liquidity of the parent company, which is the holding company that owns the banking and non-banking subsidiaries. The second is the liquidity of the banking subsidiary. As of September 30, 2010,

**Table of Contents**

FirstBank could not pay any dividend to the parent company except upon receipt of prior approval by the FED. The Asset and Liability Committee of the Board of Directors is responsible for establishing the Corporation's liquidity policy as well as approving operating and contingency procedures, and monitoring liquidity on an ongoing basis. Management's Investment and Asset Liability Committee ( MIALCO ), using measures of liquidity developed by management, which involve the use of several assumptions, reviews the Corporation's liquidity position on a monthly basis. The MIALCO oversees liquidity management, interest rate risk and other related matters. The MIALCO, which reports to the Board of Directors' Asset and Liability Committee, is composed of senior management officers, including the Chief Executive Officer, the Chief Financial Officer, the Chief Risk Officer, the Retail Financial Services Director, the Risk Manager of the Treasury and Investments Division, the Asset/Liability Manager and the Treasurer. The Treasury and Investments Division is responsible for planning and executing the Corporation's funding activities and strategy, monitoring liquidity availability on a daily basis and reviewing liquidity measures on a weekly basis. The Treasury and Investments Accounting and Operations area of the Comptroller's Department is responsible for calculating the liquidity measurements used by the Treasury and Investment Division to review the Corporation's liquidity position.

In order to ensure adequate liquidity through the full range of potential operating environments and market conditions, the Corporation conducts its liquidity management and business activities in a manner that will preserve and enhance funding stability, flexibility and diversity. Key components of this operating strategy include a strong focus on the continued development of customer-based funding, the maintenance of direct relationships with wholesale market funding providers, and the maintenance of the ability to liquidate certain assets when, and if, requirements warrant.

The Corporation develops and maintains contingency funding plans. These plans evaluate the Corporation's liquidity position under various operating circumstances and allow the Corporation to ensure that it will be able to operate through periods of stress when access to normal sources of funds is constrained. The plans project funding requirements during a potential period of stress, specify and quantify sources of liquidity, outline actions and procedures for effectively managing through a difficult period, and define roles and responsibilities. In the Contingency Funding Plan, the Corporation stresses the balance sheet and the liquidity position to critical levels that imply difficulties in getting new funds or even maintaining its current funding position, thereby ensuring the ability to honor its commitments, and establishing liquidity triggers monitored by the MIALCO in order to maintain the ordinary funding of the banking business. Three different scenarios are defined in the Contingency Funding Plan: local market event, credit rating downgrade, and a concentration event. They are reviewed and approved annually by the Board of Directors' Asset and Liability Committee.

The Corporation manages its liquidity in a proactive manner, and maintains a position that it regards as adequate. Multiple measures are utilized to monitor the Corporation's liquidity position, including basic surplus and time-based measures. The Corporation has maintained basic surplus (cash, short-term assets minus short-term liabilities, and secured lines of credit) well in excess of the self-imposed minimum limit of 5% of total assets. As of September 30, 2010, the estimated basic surplus ratio was approximately 11% including un-pledged investment securities, FHLB lines of credit, and cash. At the end of the quarter, the Corporation had \$186 million available for additional credit on FHLB lines of credit. Unpledged liquid securities as of September 30, 2010 mainly consisted of fixed-rate U.S. agency debentures and MBS totaling approximately \$843 million. The Corporation does not rely on uncommitted inter-bank lines of credit (federal funds lines) to fund its operations and does not include them in the basic surplus computation. The Corporation does not have any unsecured debt, other than brokered CDs, maturing during the remainder of 2010 and has \$3.2 billion of brokered CDs maturing over the next twelve months. At September 30, 2010, the holding company had \$43.5 million of cash and cash equivalents. Cash and cash equivalents at the Bank as of September 30, 2010 were approximately \$904.3 million. While the Corporation has increased its liquidity levels due to the current economic environment, it has continued to issue brokered CDs pursuant to temporary approvals received from the FDIC to renew or roll over certain amounts of brokered CDs through December 31, 2010.

*Sources of Funding*

The Corporation utilizes different sources of funding to help ensure that adequate levels of liquidity are available when needed. Diversification of funding sources is of great importance to protect the Corporation's liquidity from

market disruptions. The principal sources of short-term funds are deposits, including brokered CDs, securities sold under agreements to repurchase, and lines of credit with the FHLB. The Asset Liability Committee of the Board of Directors reviews credit availability on a regular basis. The Corporation has also securitized and sold mortgage loans as a supplementary source of funding. Issuances of commercial paper have also in the past provided additional funding. Long-term funding has also been obtained through the issuance of notes and, to a lesser extent, long-term brokered CDs. The cost of these different alternatives, among other things, is taken into consideration.

The Corporation is in the process of deleveraging its balance sheet by reducing the amounts of brokered CDs and during 2010 repaid the remaining balance of \$900 million in FED advances outstanding as of December 31, 2009. The reductions in brokered CDs are consistent with the requirements of the Order that preclude the issuance of brokered CDs without FDIC approval. The reductions in brokered CDs and FED advances are being partly offset by increases in retail deposits. Brokered CDs decreased \$872.9 million to \$6.7 billion as of September 30, 2010 from \$7.6 billion as of December 31, 2009. At the same time, as the Corporation focuses on reducing its reliance on brokered deposits, it is seeking to add core deposits.

**Table of Contents**

While liquidity is an ongoing challenge for all financial institutions, management believes that the Corporation's available borrowing capacity and efforts to grow deposits will be adequate to provide the necessary funding for the 2010 business plans. Nevertheless, management's alternative capital preservation strategies can be implemented should adverse liquidity conditions arise. Refer to Capital discussion below for additional information about capital raising efforts that would impact capital and liquidity levels.

The Corporation's principal sources of funding are:

**Brokered CDs** A large portion of the Corporation's funding has been retail brokered CDs issued by the Bank subsidiary, FirstBank Puerto Rico. Total brokered CDs decreased from \$7.6 billion at year-end 2009 to \$6.7 billion as of September 30, 2010. Although all the regulatory capital ratios exceeded the established well capitalized levels at September 30, 2010, because of the Order with the FDIC, FirstBank cannot be treated as a well capitalized institution under regulatory guidance and cannot replace maturing brokered CDs without the prior approval of the FDIC. Since the issuance of the Order, the FDIC has granted the Bank temporary waivers to enable it to continue accessing the brokered deposit market through December 31, 2010. The Bank will request approvals for future periods. The Corporation has been using proceeds from repayments and sales of loans and investments to pay down maturing borrowings, including brokered CDs. Also, the Corporation successfully implemented its core deposit growth strategy that resulted in an increase of \$747.4 million, or 15%, in non-brokered deposits during the first nine months of 2010. The average remaining term to maturity of the retail brokered CDs outstanding as of September 30, 2010 is approximately 1.2 years. Approximately 3% of the principal value of these certificates is callable at the Corporation's option.

The use of brokered CDs has been particularly important for the growth of the Corporation. The Corporation encounters intense competition in attracting and retaining regular retail deposits in Puerto Rico. The brokered CDs market is very competitive and liquid, and the Corporation has been able to obtain substantial amounts of funding in short periods of time. This strategy has enhanced the Corporation's liquidity position, since the brokered CDs are insured by the FDIC up to regulatory limits and can be obtained faster compared to regular retail deposits. Should the FDIC fail to approve waivers for the renewal of brokered CDs, the Corporation would accelerate the de-leveraging through a systematic disposition of assets to meet its liquidity needs. During the first nine months of 2010, the Corporation issued \$3.2 billion in brokered CDs to renew maturing brokered CDs having an average interest rate of 1.28%. Management believes it will continue to obtain waivers from the restrictions in the issuance of brokered CDs under the Order to meet its obligations and execute its business plans.

The following table presents a maturity summary of brokered and retail CDs with denominations of \$100,000 or higher as of September 30, 2010:

|                                 | <b>Total</b><br>(In thousands) |
|---------------------------------|--------------------------------|
| Three months or less            | \$ 1,390,761                   |
| Over three months to six months | 732,011                        |
| Over six months to one year     | 1,796,927                      |
| Over one year                   | 3,983,862                      |
| <b>Total</b>                    | <b>\$ 7,903,561</b>            |

Certificates of deposit in denominations of \$100,000 or higher include brokered CDs of \$6.7 billion issued to deposit brokers in the form of large (\$100,000 or more) certificates of deposit that are generally participated out by brokers in shares of less than \$100,000 and are therefore insured by the FDIC. Certificates of deposit also include \$20.4 million of deposits through the Certificate of Deposit Account Registry Service ( CDARS ). In an effort to meet customer needs and provide its customers with the best products and services available, the Corporation's bank subsidiary, FirstBank Puerto Rico, has joined a program that gives depositors the opportunity to insure their money beyond the standard FDIC coverage. CDARS can offer customers access to FDIC insurance coverage beyond the \$250 thousand per account without limit by placing deposits in multiple banks through a single bank gateway, when

they enter into the CDARS Deposit Placement Agreement, while earning attractive returns on their deposits.

*Retail deposits* The Corporation's deposit products also include regular savings accounts, demand deposit accounts, money market accounts and retail CDs. Total deposits, excluding brokered CDs, increased by \$747.4 million to \$5.9 billion from the balance of \$5.1 billion as of December 31, 2009, reflecting increases in core-deposit products such as money market, savings, retail CD and interest-bearing checking accounts. A significant portion of the increase was related to increases in money market accounts and retail CDs in Florida. Successful marketing campaigns and attractive rates were the main reason for the increase in Florida. Refer to Note 11 in the accompanying unaudited financial statements for further details.

Refer to the *Net Interest Income* discussion above for information about average balances of interest-bearing deposits, and the average interest rate paid on deposits for the quarter and nine-month periods ended September 30, 2010 and 2009.



**Table of Contents**

*Securities sold under agreements to repurchase* - The Corporation's investment portfolio is substantially funded with repurchase agreements. Securities sold under repurchase agreements were \$1.4 billion as of September 30, 2010, compared with \$3.1 billion as of December 31, 2009. The decrease relates to the Corporation's balance sheet repositioning strategies as approximately \$1.0 billion of repurchase agreements were early terminated, as previously discussed, and to the Corporation's decision to deleverage its balance sheet by paying down maturing short-term repurchase agreements. One of the Corporation's strategies has been the use of structured repurchase agreements and long-term repurchase agreements to reduce exposure to interest rate risk by lengthening the final maturities of its liabilities while keeping funding costs at reasonable levels. All of the \$1.4 billion of repurchase agreements outstanding as of September 30, 2010 consist of structured repurchase agreements. The access to this type of funding was affected by the liquidity turmoil in the financial markets witnessed in the second half of 2008 and in 2009. Certain counterparties are still not willing to extend the term of maturing repurchase agreements. Nevertheless, in addition to short-term repos, the Corporation has been able to maintain access to credit by using cost-effective sources such as FED and FHLB advances. Refer to Note 13 in the accompanying notes to the unaudited interim consolidated financial statements for further details about repurchase agreements outstanding by counterparty and maturities.

Under the Corporation's repurchase agreements, as is the case with derivative contracts, the Corporation is required to deposit cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines because of changes in interest rates, a liquidity crisis or any other factor, the Corporation will be required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity. Given the quality of the collateral pledged, the Corporation has not experienced significant margin calls from counterparties arising from credit-quality-related write-downs in valuations with only \$0.45 million of cash deposited in connection with collateralized interest rate swap agreements.

*Advances from the FHLB* - The Corporation's Bank subsidiary is a member of the FHLB system and obtains advances to fund its operations under a collateral agreement with the FHLB that requires the Bank to maintain qualifying mortgages as collateral for advances taken. As of September 30, 2010 and December 31, 2009, the outstanding balance of FHLB advances was \$835.4 million and \$978.4 million, respectively. Approximately \$409.4 million of outstanding advances from the FHLB has maturities of over one year. As part of its precautionary initiatives to safeguard access to credit and obtain low interest rates, the Corporation has been pledging assets with the FHLB while at the same time the FHLB has been revising its credit guidelines and haircuts in the computation of the availability of credit lines.

*FED Discount window* - During 2009, the FED encouraged banks to borrow from the Discount Window in an effort to restore liquidity and calm to the credit markets. As market conditions improved, participating financial institutions have been asked to shift to regular funding sources, and repay borrowings such as advances from the FED Discount Window. During the first half of 2010, the Corporation repaid the remaining balance of \$900 million in FED advances outstanding as of December 31, 2009.

*Credit Lines* - The Corporation maintains unsecured and un-committed lines of credit with other banks. As of September 30, 2010, the Corporation's total unused lines of credit with other banks amounted to \$165 million. The Corporation has not used these lines of credit to fund its operations.

Though currently not in use, other sources of short-term funding for the Corporation include commercial paper and federal funds purchased. Furthermore, in previous years the Corporation entered into several financing transactions to diversify its funding sources, including the issuance of notes payable and junior subordinated debentures as part of its longer-term liquidity and capital management activities. No assurance can be given that these sources of liquidity will be available and, if available, that they will be on acceptable comparable terms.

With respect to the Corporation's \$231.9 million of outstanding subordinated debentures, the Corporation provided, within the time frame prescribed by the indentures governing the subordinated debentures by extending the interest payment period at any time and from time to time during the term of the subordinated debentures for up to twenty consecutive quarterly periods. The Corporation elected to defer the interest payments that were due in September 2010 because the Federal Reserve did not approve the Corporation's request submitted pursuant to the Written Agreement to pay interest on the subordinated debentures.

The Corporation's principal uses of funds are the origination of loans and the repayment of maturing deposits and borrowings. The Corporation has committed substantial resources to its mortgage banking subsidiary, FirstMortgage Inc. As a result, residential real estate loans as a percentage of total loans receivable have increased over time from 14% at December 31, 2004 to 28% at September 30, 2010. Commensurate with the increase in its mortgage banking activities, the Corporation has also invested in technology and personnel to enhance the Corporation's secondary mortgage market capabilities. The enhanced capabilities improve the Corporation's liquidity profile as they allow the Corporation to derive liquidity, if needed, from the sale of mortgage loans in the secondary market. The U.S. (including Puerto Rico) secondary mortgage market is still highly liquid in large part because of the sale or guarantee

**Table of Contents**

programs of the FHA, VA, HUD, FNMA and FHLMC. The Corporation obtained Commitment Authority to issue GNMA mortgage-backed securities from GNMA and, under this program, the Corporation completed the securitization of approximately \$164.9 million of FHA/VA mortgage loans into GNMA MBS during 2010. Any regulatory actions affecting GNMA, FNMA or FHLMC could adversely affect the secondary mortgage market.

*Impact of Credit Ratings on Access to Liquidity and Valuation of Liabilities*

The Corporation's credit as a long-term issuer is currently rated CCC+ by Standard & Poor's (S&P) and B- by Fitch Ratings Limited (Fitch); both with negative outlook. At the FirstBank subsidiary level, long-term issuer rating is currently B3 by Moody's Investor Service (Moody's), six notches below their definition of investment grade; CCC+ by S&P seven notches below their definition of investment grade, and B- by Fitch, six notches below their definition of investment grade. The outlook on the Bank's credit ratings from the three rating agencies is negative.

During the second quarter of 2010, the Corporation and its subsidiary bank suffered credit rating downgrades from Moody's (B1 to B3), S&P (B to CCC+), and Fitch (B to B-) rating services. Furthermore, in June 2010 Moody's and Fitch placed the Corporation on Credit Watch Negative and S&P placed a Negative Outlook. The Corporation does not have any outstanding debt or derivative agreements that would be affected by the recent credit downgrades. Furthermore, given our non-reliance on corporate debt or other instruments directly linked in terms of pricing or volume to credit ratings, the liquidity of the Corporation so far has not been affected in any material way by the downgrades. The Corporation's ability to access new non-deposit sources of funding, however, could be adversely affected by these credit ratings and any additional downgrades.

The Corporation's liquidity, however, is contingent upon its ability to obtain new external sources of funding to finance its operations. The Corporation's current credit ratings and any further downgrades in credit ratings can hinder the Corporation's access to external funding and/or cause external funding to be more expensive, which could in turn adversely affect results of operations. Also, changes in credit ratings may further affect the fair value of certain liabilities and unsecured derivatives that consider the Corporation's own credit risk as part of the valuation.

*Cash Flows*

Cash and cash equivalents were \$904.6 million and \$216.1 million at September 30, 2010 and 2009, respectively. These balances increased by \$200.5 million and decreased by \$189.6 million from December 31, 2009 and 2008, respectively. The following discussion highlights the major activities and transactions that affected the Corporation's cash flows during the first nine months of 2010 and 2009.

*Cash Flows from Operating Activities*

First BanCorp's operating assets and liabilities vary significantly in the normal course of business due to the amount and timing of cash flows. Management believes cash flows from operations, available cash balances and the Corporation's ability to generate cash through short- and long-term borrowings will be sufficient to fund the Corporation's operating liquidity needs.

For the first nine months of 2010, net cash provided by operating activities was \$175.7 million. Net cash generated from operating activities was higher than net loss reported largely as a result of adjustments for non-cash operating items such as the provision for loan and lease losses partially offset by adjustments to net income from the gain on sale of investments.

For the first nine months of 2009, net cash provided by operating activities was \$195.0 million, which was higher than net loss reported largely as a result of adjustments for non-cash operating items such as the provision for loan and lease losses.

*Cash Flows from Investing Activities*

The Corporation's investing activities primarily relate to originating loans to be held to maturity and purchasing, selling and repayments of available-for-sale and held-to-maturity investment portfolios. For the first nine months of 2010, net cash provided by investing activities was \$2.9 billion, primarily reflecting proceeds from loans, as well as proceeds from securities sold or called during the first nine months of 2010 and MBS prepayments. Partially offsetting these sources of cash were cash used for loan origination disbursements and certain purchases of available-for-sale securities, as discussed above.

For the first nine months of 2009, net cash used in investing activities was \$1.2 billion, primarily for loan origination disbursements and purchases of available-for-sale investment securities to mitigate in part the impact of

investment securities called by counterparties prior to maturity and MBS prepayments.

**Table of Contents***Cash Flows from Financing Activities*

The Corporation's financing activities include primarily the receipt of deposits and issuance of brokered CDs, the issuance and repayments of long-term debt, the issuance of equity instruments and activities related to its short-term funding. In addition, the Corporation paid monthly dividends on its preferred stock and quarterly dividends on its common stock until it announced the suspension of dividends beginning in August 2009. In the first nine months of 2010, net cash used in financing activities was \$2.9 billion due to the Corporation's balance sheet repositioning strategies and deleveraging of the balance sheet, including the early termination of repurchase agreements and related costs and pay down of maturing repurchase agreements as well as advances from the FHLB and the FED and brokered CDs. Partially offsetting these cash reductions was the growth of the core deposit base.

In the first nine months of 2009, net cash provided by financing activities was \$800.0 million due to the investment of \$400 million by the U.S. Treasury in preferred stock of the Corporation through the U.S. Treasury TARP Capital Purchase Program and due to the use of the FED Discount Window Program, advances from the FHLB and short-term repurchase agreements to refinance brokered CDs at a lower cost and finance the Corporation's investing activities. Partially offsetting these cash proceeds was the payment of cash dividends and pay down of maturing borrowings, in particular brokered CDs.

**Capital**

The Corporation's stockholders' equity amounted to \$1.3 billion as of September 30, 2010, a decrease of \$277.1 million compared to the balance as of December 31, 2009, driven by the net loss of \$272.9 million for the first nine months of 2010 and \$8 million of issue costs related to the Exchange Offer, partially offset by an increase of \$3.8 million in accumulated other comprehensive income. Based on the Agreement with the FED, currently neither First BanCorp nor FirstBank, is permitted to pay dividends on capital securities without prior approval.

Effective June 2, 2010, FirstBank, by and through its Board of Directors, entered into the Order with the FDIC (see Description of Business). Although all the regulatory capital ratios exceeded the established well capitalized levels at September 30, 2010, because of the Order with the FDIC, FirstBank cannot be treated as a well capitalized institution under regulatory guidance. Set forth below are First BanCorp's, and FirstBank Puerto Rico's regulatory capital ratios as of September 30, 2010 and December 31, 2009, based on existing established FED and FDIC guidelines.

|   | <b>First<br/>BanCorp</b> | <b>Banking Subsidiary<br/>FirstBank</b> | <b>To be well<br/>capitalized</b> |
|---|--------------------------|---|-----------------------------------|
| <b>As of September 30, 2010</b>                               |                          |   |                                   |
| Total capital (Total capital to risk-weighted assets)         | 13.26%                   | 12.81%                                  | 10.00%                            |
| Tier 1 capital ratio (Tier 1 capital to risk-weighted assets) | 11.96%                   | 11.52%                                  | 6.00%                             |
| Leverage ratio  | 8.34%                    | 8.03%                                   | 5.00%                             |
| <b>As of December 31, 2009</b>                                |                          |   |                                   |
| Total capital (Total capital to risk-weighted assets)         | 13.44%                   | 12.87%                                  | 10.00%                            |
| Tier 1 capital ratio (Tier 1 capital to risk-weighted assets) | 12.16%                   | 11.70%                                  | 6.00%                             |
| Leverage ratio  | 8.91%                    | 8.53%                                   | 5.00%                             |

The decrease in regulatory capital ratios is mainly related to the net loss reported for the first nine months of 2010 that was substantially offset by the decrease in risk-weighted assets consistent with the Corporation's decision to deleverage its balance sheet to preserve its capital position. Significant decreases in risk-weighted assets have been achieved mainly through the non renewal of commercial loans with 100% risk weightings, such as temporary loan facilities to the Puerto Rico government and others, and through the charge-offs of portions of loans deemed uncollectible. Also, a reduced volume of loan originations and sales of investments contributed to mitigate, to some extent, the effect of net losses on capital ratios.

*Capital Restructuring Initiatives*

As previously reported, the Corporation submitted a Capital Plan to the FED and the FDIC in July 2010. The primary objective of this Capital Plan is to improve the Corporation's capital structure in order to 1) enhance its ability to operate in the current economic environment, 2) be in a position to continue executing business strategies to return to profitability and 3) achieve the minimum capital ratios set forth in the FDIC Order over time. The minimum capital ratios are 8% for Leverage (Tier 1 Capital to Average Total Assets), 10% for Tier 1 Capital to Risk-Weighted Assets and 12% for Total Capital to Risk-Weighted Assets. The Capital Plan sets forth the following capital restructuring initiatives as well as various deleveraging strategies:

**Table of Contents**

- (1) The exchange of shares of the Corporation's preferred stock held by the U.S. Treasury for common stock;
- (2) The exchange of shares of the Corporation's common stock for any and all of the Corporation's outstanding Series A through E preferred stock; and
- (3) A \$500 million capital raise through the issuance of new common shares for cash.

During the third quarter of 2010, the Corporation completed transactions designed to accomplish the first two initiatives. On July 20, 2010, the Corporation closed a transaction with the U.S. Treasury for the exchange of the \$400 million of Series F preferred stock that the U.S. Treasury acquired pursuant to the TARP Capital Purchase Program and accrued dividends on that stock for new shares of Series G mandatorily convertible preferred stock. A key benefit of this transaction was obtaining the right, under the terms of the new Series G convertible preferred stock, to compel the conversion of this stock into shares of the Corporation's common stock, provided that the Corporation meets a number of conditions. On August 30, 2010, the Corporation completed its Exchange Offer to issue shares of its common stock in exchange for its outstanding Series A through E preferred stock, which resulted in the issuance of 227,015,210 new shares of common stock in exchange for 19,482,128 shares of preferred stock with an aggregate liquidation amount of \$487 million, or 89% of the outstanding Series A through E preferred stock. In addition, on August, 24, 2010, the Corporation obtained its stockholders' approval to increase the number of authorized shares of common stock from 750 million to 2 billion and decrease the par value of its common stock from \$1.00 to \$0.10 per share. These approvals and the issuance of common stock in exchange for Series A through E Preferred Stock satisfy all but one of the substantive conditions to the Corporation's ability to compel the conversion of the 424,174 shares of the new series of Series G Preferred Stock, issued to the U.S. Treasury. The other substantive condition to the Corporation's ability to compel the conversion of the Series G Preferred Stock is the issuance of a minimum aggregate amount of \$500 million of additional capital, subject to terms, other than the price per share, reasonably acceptable to the U.S. Treasury in its sole discretion.

These first two initiatives were designed to improve the Corporation's ability to successfully raise additional capital through a sale of its common stock, which is the last component of the Capital Plan. On September 16, 2010, the Corporation filed a registration statement for a proposed underwritten public offering of \$500 million (\$575 million including an overallotment option) (the "Capital Raise") of its common stock with the Securities and Exchange Commission.

The completion of the Exchange Offer and the exchange agreement with the U.S. Treasury resulted in significant improvements in the Corporation's tangible and Tier 1 common equity ratios. The Corporation's tangible common equity ratio increased to 5.21% as of September 30, 2010, from 3.20% as of December 31, 2010, and the Tier 1 common equity to risk-weighted assets ratio as of September 30, 2010 increased to 6.62% from 4.10% as of December 31, 2009.

The tangible common equity ratio and tangible book value per common share are non-GAAP measures generally used by the financial community to evaluate capital adequacy. Tangible common equity is total equity less preferred equity, goodwill and core deposit intangibles. Tangible assets are total assets less goodwill and core deposit intangibles. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase accounting method of accounting for mergers and acquisitions. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders' equity, total assets or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Corporation calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

**Table of Contents**

The following table is a reconciliation of the Corporation's tangible common equity and tangible assets for the periods ended September 30, 2010 and December 31, 2009, respectively:

| (Dollars in thousands)                      | <b>September<br/>30,<br/>2010</b> | <b>As of<br/>December 31,<br/>2009</b> |
|---|-----------------------------------|--|
| <b>Tangible Equity:</b>                     |                                   |  |
| Total equity - GAAP                         | \$ 1,321,979                      | \$ 1,599,063                           |
| Preferred equity                            | (411,876)                         | (928,508)                              |
| Goodwill                                    | (28,098)                          | (28,098)                               |
| Core deposit intangible                     | (14,673)                          | (16,600)                               |
| <b>Tangible common equity</b>               | <b>\$ 867,332</b>                 | <b>\$ 625,857</b>                      |
| <b>Tangible Assets:</b>                     |                                   |  |
| Total assets - GAAP                         | \$ 16,678,879                     | \$ 19,628,448                          |
| Goodwill                                    | (28,098)                          | (28,098)                               |
| Core deposit intangible                     | (14,673)                          | (16,600)                               |
| <b>Tangible assets</b>                      | <b>\$ 16,636,108</b>              | <b>\$ 19,583,750</b>                   |
| <b>Common shares outstanding</b>            | <b>319,558</b>                    | <b>92,542</b>                          |
| <b>Tangible common equity ratio</b>         | <b>5.21%</b>                      | <b>3.20%</b>                           |
| <b>Tangible book value per common share</b> | <b>\$ 2.71</b>                    | <b>\$ 6.76</b>                         |

The Tier 1 common equity to risk-weighted assets ratio is calculated by dividing (a) Tier 1 capital less non-common elements including qualifying perpetual preferred stock and qualifying trust preferred securities, by (b) risk-weighted assets, which assets are calculated in accordance with applicable bank regulatory requirements. The Tier 1 common equity ratio is not required by GAAP or on a recurring basis by applicable bank regulatory requirements. However, this ratio was used by the Federal Reserve in connection with its stress test administered to the 19 largest U.S. bank holding companies under the Supervisory Capital Assessment Program (SCAP), the results of which were announced on May 7, 2009. Management is currently monitoring this ratio, along with the other ratios discussed above, in evaluating the Corporation's capital levels and believes that, at this time, the ratio may continue to be of interest to investors.



**Table of Contents**

The following table reconciles stockholders' equity (GAAP) to Tier 1 common equity:

| (Dollars in thousands)  | <b>September<br/>30,<br/>2010</b> | <b>As of<br/>December 31,<br/>2009</b> |
|---|-----------------------------------|--|
| <b>Tier 1 Common Equity:</b>  |                                   |  |
| Total equity - GAAP   | \$ 1,321,979                      | \$ 1,599,063                           |
| Qualifying preferred stock  | (411,876)                         | (928,508)                              |
| Unrealized (gain) loss on available-for-sale securities (1)                                 | (30,295)                          | (26,617)                               |
| Disallowed deferred tax asset (2)   | (43,552)                          | (11,827)                               |
| Goodwill  | (28,098)                          | (28,098)                               |
| Core deposit intangible   | (14,673)                          | (16,600)                               |
| Cumulative change gain in fair value of liabilities accounted for under a fair value option | (2,654)                           | (1,535)                                |
| Other disallowed assets   | (636)                             | (24)                                   |
| <b>Tier 1 common equity</b>   | <b>\$ 790,195</b>                 | <b>\$ 585,854</b>                      |
| <b>Total risk-weighted assets</b>   | <b>\$ 11,930,854</b>              | <b>\$ 14,303,496</b>                   |
| <b>Tier 1 common equity to risk-weighted assets ratio</b>                                   | <b>6.62%</b>                      | <b>4.10%</b>                           |

- 1- Tier 1 capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values, in accordance with regulatory risk-based capital guidelines. In arriving at Tier 1 capital, institutions are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values, net of tax.
- 2- Approximately \$64 million of the Corporation's deferred tax assets at September 30, 2010 (December 31, 2009 \$102 million) were included without limitation in regulatory capital pursuant to the risk-based capital guidelines, while approximately \$44 million of such assets at September 30, 2010 (December 31, 2009 \$12 million) exceeded the limitation imposed by these guidelines and, as disallowed deferred tax assets, were deducted in arriving at Tier 1 capital. According to regulatory capital guidelines, the deferred tax assets that are dependent upon future taxable income are limited for inclusion in Tier 1 capital to the lesser of: (i) the amount of such deferred tax asset that the entity expects to realize within one year of the calendar quarter end-date, based on its projected future taxable income for that year, or (ii) 10% of the amount of the entity's Tier 1 capital. Approximately \$7 million of the Corporation's other net deferred tax liability at September 30, 2010 (December 31, 2009 \$5 million) represented primarily the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines.

Completing the Capital Plan initiatives would result in dilution to the Corporation's current stockholders. If the Corporation needs to continue to recognize significant reserves and cannot complete a Capital Raise, the Corporation and FirstBank may not be able to comply with the minimum capital requirements included in the capital plans required by the Agreements. Nevertheless, if the Corporation is unable to complete the full capital raise, other capital preservation strategies are contemplated, including among others, an accelerated deleverage strategy and the divestiture of profitable businesses, which could allow us to meet the minimum capital requirements required by the Order. The Corporation anticipates that it will need to continue to dedicate significant resources and efforts to comply with these

Agreements, which may increase operational costs or adversely affect the amount of time management has to conduct operations.

**Off -Balance Sheet Arrangements**

In the ordinary course of business, the Corporation engages in financial transactions that are not recorded on the balance sheet, or may be recorded on the balance sheet in amounts that are different from the full contract or notional amount of the transaction. These transactions are designed to (1) meet the financial needs of customers, (2) manage the Corporation's credit, market or liquidity risks, (3) diversify the Corporation's funding sources and (4) optimize capital.

As a provider of financial services, the Corporation routinely enters into commitments with off-balance sheet risk to meet the financial needs of its customers. These financial instruments may include loan commitments and standby letters of credit. These commitments are subject to the same credit policies and approval process used for on-balance sheet instruments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. As of September 30, 2010, commitments to extend credit and commercial and financial standby letters of credit amounted to approximately \$841.0 million and \$81.1 million, respectively. Commitments to extend credit are agreements to lend to customers as long as the conditions established in the contract are met. Generally, the Corporation's mortgage banking activities do not enter into interest rate lock agreements with prospective borrowers.

**Table of Contents****Contractual Obligations and Commitments**

The following table presents a detail of the maturities of the Corporation's contractual obligations and commitments, which consist of CDs, long-term contractual debt obligations, commitments to sell mortgage loans and commitments to extend credit:

|  | <b>Contractual Obligations and Commitments</b> |                     |                       |                     |                   |
|--|--|---------------------|-----------------------|---------------------|-------------------|
|  | <b>As of September 30, 2010</b>                |                     |                       |                     |                   |
|  | <b>Total</b>                                   | <b>Less than 1</b>  | <b>1-3 years</b>      | <b>3-5 years</b>    | <b>After 5</b>    |
|  |  | <b>year</b>         | <b>(In thousands)</b> |                     | <b>years</b>      |
| Contractual obligations:   |  |                     |                       |                     |                   |
| Certificates of deposit  | \$ 8,747,169                                   | \$ 4,410,760        | 4,085,180             | 237,068             | 14,161            |
| Federal funds purchased and securities sold under agreements to repurchase | 1,400,000                                      | 100,000             | 500,000               | 800,000             |                   |
| Advances from FHLB   | 835,440  | 426,000             | 356,000               | 53,440              |                   |
| Notes payable  | 25,057   | 7,404               | 6,600                 |                     | 11,053            |
| Other borrowings   | 231,959  |                     |                       |                     | 231,959           |
| <b>Total contractual obligations</b>                                       | <b>\$ 11,239,625</b>                           | <b>\$ 4,944,164</b> | <b>\$ 4,947,780</b>   | <b>\$ 1,090,508</b> | <b>\$ 257,173</b> |
| <br>   |  |                     |                       |                     |                   |
| Commitments to sell mortgage loans   | \$ 62,517                                      | \$ 62,517           |                       |                     |                   |
| <br>   |  |                     |                       |                     |                   |
| Standby letters of credit  | \$ 81,111                                      | \$ 81,111           |                       |                     |                   |
| <br>   |  |                     |                       |                     |                   |
| Commitments to extend credit:  |  |                     |                       |                     |                   |
| Lines of credit  | \$ 570,077                                     | \$ 570,077          | \$                    |                     |                   |
| Letters of credit  | 55,679   | 55,679              |                       |                     |                   |
| Commitments to originate loans   | 215,241  | 165,241             | 50,000                |                     |                   |
| <b>Total commercial commitments</b>  | <b>\$ 840,997</b>                              | <b>\$ 790,997</b>   | <b>\$ 50,000</b>      |                     |                   |

The Corporation has obligations and commitments to make future payments under contracts, such as debt and lease agreements, and under other commitments to sell mortgage loans at fair value and to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Other contractual obligations result mainly from contracts for the rental and maintenance of equipment. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. For most of the commercial lines of credit, the Corporation has the option to reevaluate the agreement prior to additional disbursements. There have been no significant or unexpected draws on existing commitments. In the case of credit cards and personal lines of credit, the Corporation can cancel the unused credit facility at any time and without cause. In the ordinary course of business, the Corporation enters into operating leases and other commercial commitments. There have been no significant changes in such contractual obligations since December 31, 2009.

Lehman Brothers Special Financing, Inc. ( Lehman ) was the counterparty to First BanCorp on certain interest rate swap agreements. During the third quarter of 2008, Lehman failed to pay the scheduled net cash settlement due to us, which constituted an event of default under those interest rate swap agreements. The Corporation terminated all interest rate swaps with Lehman and replaced them with other counterparties under similar terms and conditions. In connection with the unpaid net cash settlement due as of September 30, 2010 under the swap agreements, the Corporation has an unsecured counterparty exposure with Lehman, which filed for bankruptcy on October 3, 2008, of approximately \$1.4 million. This exposure was reserved in the third quarter of 2008. The Corporation had pledged collateral of \$63.6 million with Lehman to guarantee its performance under the swap agreements in the event payment thereunder was required. The book value of pledged securities with Lehman as of September 30, 2010 amounted to approximately \$64.5 million.

The Corporation believes that the securities pledged as collateral should not be part of the Lehman bankruptcy estate given the facts that the posted collateral constituted a performance guarantee under the swap agreements and was not part of a financing agreement, and that ownership of the securities was never transferred to Lehman. Upon termination of the interest rate swap agreements, Lehman s obligation was to return the collateral to the Corporation. During the fourth quarter of 2009, the Corporation discovered that Lehman Brothers, Inc., acting as agent of Lehman, had deposited the securities in a custodial account at JP Morgan Chase, and that, shortly before the filing of the Lehman bankruptcy proceedings, it had provided instructions to have most of the securities transferred to Barclays Capital ( Barclays ) in New York. After Barclays s refusal to turn over the securities, during December 2009, the Corporation filed a lawsuit against Barclays in federal court in New York demanding the return of the securities.

During February 2010, Barclays filed a motion with the court requesting that the Corporation s claim be dismissed on the grounds that the allegations of the complaint are not sufficient to justify the granting of the remedies therein sought. Shortly thereafter, the Corporation filed its opposition motion. A hearing on the motions was held in court on April 28, 2010. The court, on that date, after hearing the arguments by both sides, concluded that the Corporation s equitable-based causes of action, upon which the return of the investment securities is being demanded, contain allegations that sufficiently plead facts warranting the denial of Barclays motion to

**Table of Contents**

dismiss the Corporation's claim. Accordingly, the judge ordered the case to proceed to trial. Subsequent to the decision handed down by the court, the district court judge transferred the case to the Lehman bankruptcy court for trial. While the Corporation believes it has valid reasons to support its claim for the return of the securities, the Corporation may not succeed in its litigation against Barclays to recover all or a substantial portion of the securities.

Additionally, the Corporation continues to pursue its claim filed in January 2009 in the proceedings under the Securities Protection Act with regard to Lehman Brothers Incorporated in Bankruptcy Court, Southern District of New York. An estimated loss was not accrued as we are unable to determine the timing of the claim resolution or whether we will succeed in recovering all or a substantial portion of the collateral or its equivalent value. If additional relevant negative facts become available in future periods, a need to recognize a partial or full reserve of this claim may arise. Considering that the investment securities have not yet been recovered by us, despite our efforts in this regard, we decided to classify such investments as non-performing during the second quarter of 2009.

**Interest Rate Risk Management**

First BanCorp manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income and to maintain stable profitability under varying interest rate environments. The MIALCO oversees interest rate risk and focuses on, among other things, current and expected conditions in world financial markets, competition and prevailing rates in the local deposit market, liquidity, securities market values, recent or proposed changes to the investment portfolio, alternative funding sources and related costs, hedging and the possible purchase of derivatives such as swaps and caps, and any tax or regulatory issues which may be pertinent to these areas. The MIALCO approves funding decisions in light of the Corporation's overall growth strategies and objectives.

The Corporation performs on a quarterly basis a consolidated net interest income simulation analysis to estimate the potential change in future earnings from projected changes in interest rates. These simulations are carried out over a one to five-year time horizon, assuming gradual upward and downward interest rate movements of 200 basis points, achieved during a twelve-month period. Simulations are carried out in two ways:

- (1) using a static balance sheet prepared as of the simulation date, and
- (2) using a dynamic balance sheet based on recent patterns and current strategies.

The balance sheet is divided into groups of assets and liabilities detailed by maturity or re-pricing and their corresponding interest yields and costs. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and costs, the possible exercise of options, changes in prepayment rates, deposit decay and other factors that may be important in projecting the future growth of net interest income.

The Corporation uses a simulation model to project future movements in the Corporation's balance sheet and income statement. The starting point of the projections generally corresponds to the actual values on the balance sheet on the date of the simulation.

These simulations are highly complex, and use many simplifying assumptions that are intended to reflect the general behavior of the Corporation over the period in question. It is highly unlikely that actual events will match these assumptions in all cases. For this reason, the results of these simulations are only approximations of the true sensitivity of net interest income to changes in market interest rates.

The following table presents the results of the simulations as of September 30, 2010 and December 31, 2009. Consistent with prior years, these exclude non-cash changes in the fair value of derivatives and liabilities measured at fair value:

|                       | <b>September 30, 2010</b>  |               |                              |               | <b>December 31, 2009</b>   |               |                              |               |
|-----------------------|--|---------------|------------------------------|---------------|--|---------------|------------------------------|---------------|
|                       | <b>Net Interest Income Risk (Projected for the next 12 months)</b> |               |                              |               | <b>Net Interest Income Risk (Projected for the next 12 months)</b> |               |                              |               |
|                       | <b>Static Simulation</b>   |               | <b>Growing Balance Sheet</b> |               | <b>Static Simulation</b>   |               | <b>Growing Balance Sheet</b> |               |
|                       | <b>\$</b>  | <b>%</b>      | <b>\$</b>                    | <b>%</b>      | <b>\$</b>  | <b>%</b>      | <b>\$</b>                    | <b>%</b>      |
| (Dollars in millions) | <b>Change</b>  | <b>Change</b> | <b>Change</b>                | <b>Change</b> | <b>Change</b>  | <b>Change</b> | <b>Change</b>                | <b>Change</b> |
| + 200 bps ramp        | \$ 31.9  | 6.80%         | \$ 24.5                      | 5.08%         | \$ 10.6  | 2.16%         | \$ 16.0                      | 3.39%         |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

- 200 bps ramp            \$(16.5)      (3.53)%    \$(7.1)      (1.48)%    \$(31.9)      (6.53)%    \$(33.0)      (6.98)%

The Corporation continues to manage its balance sheet structure to control the overall interest rate risk and preserve its capital position through a deleveraging and balance sheet repositioning strategy. During 2010, the investment portfolio decreased by approximately \$1.3 billion, while the loan portfolio decreased by \$1.8 billion. This decrease in assets resulting from the deleveraging strategy allowed a reduction of \$3.6 billion in wholesale funding since the end of the fourth quarter of 2009, including repurchase agreements and brokered certificate of deposits. In addition, the Corporation continues to grow its core deposit base while adjusting the mix of its funding sources to better match the expected average life of the assets.

**Table of Contents**

Taking into consideration the above-mentioned facts for modeling purposes, the net interest income for the next twelve months under a non-static balance sheet scenario, is estimated to increase by \$24.5 million in a gradual parallel upward move of 200 basis points.

Following the Corporation's risk management policies, modeling of the downward parallel rates moves by anchoring the short end of the curve (falling rates with a flattening curve), was performed, even though, given the current level of rates as of September 30, 2010, some market interest rate were projected to be zero. Under this scenario, where a considerable spread compression is projected, net interest income for the next twelve months in a non-static balance sheet scenario is estimated to decrease by \$7.1 million.

*Derivatives*

First BanCorp uses derivative instruments and other strategies to manage its exposure to interest rate risk caused by changes in interest rates beyond management's control.

The following summarizes major strategies, including derivative activities, used by the Corporation in managing interest rate risk:

**Interest rate cap agreements** Interest rate cap agreements provide the right to receive cash if a reference interest rate rises above a contractual rate. The value increases as the reference interest rate rises. The Corporation enters into interest rate cap agreements for protection from rising interest rates. Specifically, the interest rate on certain private label mortgage pass-through securities and certain of the Corporation's commercial loans to other financial institutions is generally a variable rate limited to the weighted-average coupon of the pass-through certificate or referenced residential mortgage collateral, less a contractual servicing fee. During the second quarter of 2010, the counterparty for interest rate caps for certain private label mortgage pass-through securities was taken over by the FDIC, immediately canceling all outstanding commitments. Interest rate caps with a notional amount of \$113 million are no longer considered to be derivative financial instruments. The total exposure to fair value of \$3.0 million related to such contracts was reclassified to an account receivable.

**Interest rate swaps** Interest rate swap agreements generally involve the exchange of fixed- and floating-rate interest payment obligations without the exchange of the underlying notional principal amount. As of September 30, 2010, most of the interest rate swaps outstanding are used for protection against rising interest rates. In the past, interest rate swaps volume was much higher since they were used to convert fixed-rate brokered CDs (liabilities), mainly those with long-term maturities, to a variable rate to mitigate the interest rate risk inherent in variable rate loans. All interest rate swaps related to brokered CDs were called during 2009 in the face of lower interest rate levels, and, as a consequence, the Corporation exercised its call option on the swapped-to-floating brokered CDs.

**Structured repurchase agreements** The Corporation uses structured repurchase agreements, with embedded call options, to reduce the Corporation's exposure to interest rate risk by lengthening the contractual maturities of its liabilities, while keeping funding costs low. Another type of structured repurchase agreement includes repurchase agreements with embedded cap corridors; these instruments also provide protection in a rising rate scenario. For detailed information regarding the volume of derivative activities (e.g. notional amounts), location and fair values of derivative instruments in the Statement of Financial Condition and the amount of gains and losses reported in the Statement of Income (Loss), refer to Note 8 in the accompanying unaudited consolidated financial statements. The following tables summarize the fair value changes in the Corporation's derivatives as well as the sources of the fair values:

|  | <b>Nine-month period<br/>ended<br/>September 30, 2010</b> |
|--|---|
| (In thousands)   |   |
| Fair value of contracts outstanding at the beginning of the period | \$ (531)  |
| Contracts terminated or called during the period                   | (2,587)   |
| Changes in fair value during the period                            | (2,556)   |
| Fair value of contracts outstanding as of September 30, 2010       | \$ (5,674)  |





**Table of Contents****Source of Fair Value**

|                                       | <b>Payments Due by Period</b>                      |                                   |                                   |  | <b>Total<br/>Fair<br/>Value</b> |
|---------------------------------------|--|-----------------------------------|-----------------------------------|--|---------------------------------|
|                                       | <b>Maturity<br/>Less<br/>Than<br/>One<br/>Year</b> | <b>Maturity<br/>1-3<br/>Years</b> | <b>Maturity<br/>3-5<br/>Years</b> | <b>Maturity<br/>In Excess<br/>of 5<br/>Years</b> |                                 |
| (In thousands)                        |  |                                   |                                   |  |                                 |
| <b>As of September 30, 2010</b>       |  |                                   |                                   |  |                                 |
| Pricing from observable market inputs | \$ 27  | \$ (742)                          | \$ 44                             | \$ (5,003)                                       | \$ (5,674)                      |
|                                       | \$ 27  | \$ (742)                          | \$ 44                             | \$ (5,003)                                       | \$ (5,674)                      |

Derivative instruments, such as interest rate swaps, are subject to market risk. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve as well as the level of interest rates.

As of September 30, 2010, all of the derivative instruments held by the Corporation were considered economic undesignated hedges.

The use of derivatives involves market and credit risk. The market risk of derivatives stems principally from the potential for changes in the value of derivative contracts based on changes in interest rates. The credit risk of derivatives arises from the potential of default from the counterparty. To manage this credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. Master netting agreements incorporate rights of set-off that provide for the net settlement of contracts with the same counterparty in the event of default. Currently, the Corporation is mostly engaged in derivative instruments with counterparties with a credit rating of single A or better. All of the Corporation's interest rate swaps are supported by securities collateral agreements, which allow the delivery of securities to and from the counterparties depending on the fair value of the instruments, to minimize credit risk.

Refer to Note 20 of the accompanying unaudited consolidated financial statements for additional information regarding the fair value determination of derivative instruments.

Set forth below is a detailed analysis of the Corporation's credit exposure by counterparty with respect to derivative instruments outstanding as of September 30, 2010 and December 31, 2009.

**Table of Contents**

| As of September 30, 2010                       |                       |            |   |                            |                         |  |
|--|-----------------------|------------|---|----------------------------|-------------------------|--|
| (In thousands)                                 |                       |            | Total<br>Exposure<br>at<br>Fair<br>Value <sup>(2)</sup> | Negative<br>Fair<br>Values | Total<br>Fair<br>Values | Accrued<br>Interest<br>Receivable<br><br>(Payable) |
| Counterparty                                   | Rating <sup>(1)</sup> | Notional   |   |                            |                         |  |
| Interest rate swaps with rated counterparties: |                       |            |   |                            |                         |  |
| JP Morgan                                      | A+                    | \$ 43,195  | \$ 637  | \$ (5,788)                 | \$ (5,151)              | \$   |
| Credit Suisse First Boston (3)                 | A+                    | 5,502      |   | (383)                      | (383)                   |  |
| Goldman Sachs                                  | A                     | 6,515      | 472   |                            | 472                     |  |
| Morgan Stanley                                 | A                     | 109,058    | 1   |                            | 1                       |  |
|  |                       | 164,270    | 1,110   | (6,171)                    | (5,061)                 |  |
| Other derivatives <sup>(4)</sup>               |                       | 128,076    | 427   | (1,040)                    | (613)                   | (136)  |
|  |                       | \$ 292,346 | \$ 1,537  | \$ (7,211)                 | \$ (5,674)              | \$ (136)   |

(1) Based on the S&P and Fitch Long Term Issuer Credit Ratings.

(2) For each counterparty, this amount includes derivatives with positive fair value excluding the related accrued interest receivable / payable.

(3) Master netting agreement in place.

(4) Credit exposure with several local companies for which a credit rating is not readily available.

| As of December 31, 2009                        |                       |           |   |                            |                         |  |
|--|-----------------------|-----------|---|----------------------------|-------------------------|--|
| (In thousands)                                 |                       |           | Total<br>Exposure<br>at<br>Fair<br>Value <sup>(2)</sup> | Negative<br>Fair<br>Values | Total<br>Fair<br>Values | Accrued<br>Interest<br>Receivable<br><br>(Payable) |
| Counterparty                                   | Rating <sup>(1)</sup> | Notional  |   |                            |                         |  |
| Interest rate swaps with rated counterparties: |                       |           |   |                            |                         |  |
| JP Morgan                                      | A+                    | \$ 67,345 | \$ 621  | \$ (4,304)                 | \$ (3,683)              | \$   |
| Credit Suisse First Boston                     | A+                    | 49,311    | 2   | (764)                      | (762)                   |  |
| Goldman Sachs                                  | A                     | 6,515     | 557   |                            | 557                     |  |
| Morgan Stanley                                 | A                     | 109,712   | 238   |                            | 238                     |  |
|  |                       | 232,883   | 1,418   | (5,068)                    | (3,650)                 |  |
| Other derivatives <sup>(3)</sup>               |                       | 284,619   | 4,518   | (1,399)                    | 3,119                   | (269)  |

\$ 517,502      \$ 5,936      \$ (6,467)      \$ (531)      \$ (269)

- (1) Based on the S&P and Fitch Long Term Issuer Credit Ratings.
- (2) For each counterparty, this amount includes derivatives with positive fair value excluding the related accrued interest receivable / payable.
- (3) Credit exposure with several local companies for which a credit rating is not readily available. Approximately \$4.2 million of the credit exposure with local companies relates to caps referenced to mortgages bought from a local financial institution that was taken over by another institution during the second quarter of 2010 through an FDIC-assisted transaction.

A Hull-White Interest Rate Tree approach is used to value the option components of derivative instruments. The discounting of the cash flows is performed using US dollar LIBOR-based discount rates or yield curves that account for the industry sector and the credit rating of the counterparty and/or the Corporation. Although most of the derivative instruments are fully collateralized, a credit spread is considered for those that are not secured in full. The cumulative mark-to-market effect of credit risk in the valuation of derivative instruments resulted in an unrealized gain of approximately \$1.3 million as of September 30, 2010, of which an unrealized gain of \$0.8 million was recorded in the first nine months of 2010 and an unrealized loss of \$1.4 million was recorded in the first nine months of 2009. The Corporation compares the valuations obtained with valuations received from counterparties, as an internal control procedure.

#### ***Credit Risk Management***

First BanCorp is subject to credit risk mainly with respect to its portfolio of loans receivable, derivatives and off-balance sheet instruments, mainly loan commitments. Loans receivable represents loans that First BanCorp holds for investment and, therefore, First BanCorp is at risk for the term of the loan. Loan commitments represent commitments to extend credit, subject to specific conditions, for specific amounts and maturities. These commitments may expose the Corporation to credit risk and are subject to the same review and approval process as for loans. Refer to Contractual Obligations and Commitments above for further details. The credit risk of derivatives arises from the potential of the counterparty's default on its contractual obligations. To manage this credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. For further details and information on the Corporation's derivative credit risk exposure, refer to the Interest Rate Risk Management section above. The Corporation manages its credit risk through credit policy, underwriting, independent loan review and quality control procedures, comprehensive financial analysis, and established management committees. The Corporation also employs proactive collection and loss mitigation efforts. Furthermore, personnel performing structured loan workout functions are responsible for avoiding defaults and minimizing losses upon default within each region and for each business

**Table of Contents**

segment. The group utilizes relationship officers, collection specialists and attorneys. In the case of residential construction projects, the workout function monitors project specifics, such as project management and marketing, as deemed necessary.

The Corporation may also have risk of default in the securities portfolio. The securities held by the Corporation are principally fixed-rate mortgage-backed securities and U.S. Treasury and agency securities. Thus, a substantial portion of these instruments is backed by mortgages, a guarantee of a U.S. government-sponsored entity or the full faith and credit of the U.S. government and is deemed to be of the highest credit quality.

Management, comprised of the Corporation's Chief Risk Officer, Credit Risk Officers, Chief Lending Officer, and other senior executives, have the primary responsibility for setting strategies to achieve the Corporation's credit risk goals and objectives. These goals and objectives are documented in the Corporation's Credit Policy.

***Allowance for Loan and Lease Losses and Non-performing Assets******Allowance for Loan and Lease Losses***

The allowance for loan and lease losses represents the estimate of the level of reserves appropriate to absorb inherent credit losses. The amount of the allowance was determined by empirical analysis and judgments regarding the quality of each individual loan portfolio. All known relevant internal and external factors that affected loan collectibility were considered, including analyses of historical charge-off experience, migration patterns, changes in economic conditions, and changes in loan collateral values. For example, factors affecting the economies of Puerto Rico, Florida (USA), the US Virgin Islands and the British Virgin Islands may contribute to delinquencies and defaults above the Corporation's historical loan and lease losses. Such factors are subject to regular review and may change to reflect updated performance trends and expectations, particularly in times of severe stress such as have been experienced since 2008. The process includes judgmental and quantitative elements that may be subject to significant change. There is no certainty that the allowance will be adequate over time to cover credit losses in the portfolio because of continued adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries or markets. To the extent actual outcomes differ from our estimates, the credit quality of our customer base materially decreases or the risk profile of a market, industry, or group of customers changes materially, or if the allowance is determined to not be adequate, additional provisions for credit losses could be required, which could adversely affect our business, financial condition, liquidity, capital, and results of operations in future periods.

The allowance for loan and lease losses provides for probable losses that have been identified with specific valuation allowances for individually evaluated impaired loans and for probable losses believed to be inherent in the loan portfolio that have not been specifically identified. Internal risk ratings are assigned to each business loan at the time of approval and are subject to subsequent periodic reviews by the Corporation's senior management. The allowance for loan and lease losses is reviewed on a quarterly basis as part of the Corporation's continued evaluation of its asset quality.

A specific valuation allowance is established for those commercial and real estate loans classified as impaired, primarily when the collateral value of the loan (if the impaired loan is determined to be collateral dependent) or the present value of the expected future cash flows discounted at the loan's effective rate is lower than the carrying amount of that loan. The specific valuation allowance is computed on commercial, construction and real estate loans of \$1 million or more, Troubled Debt Restructured loans (TDRs), which are individually evaluated, as well as smaller residential mortgage loans considered impaired based on their delinquency and loan-to-value levels. When foreclosure is probable, the impairment measure is based on the fair value of the collateral. The fair value of the collateral is generally obtained from appraisals. Updated appraisals are obtained when the Corporation determines that loans are impaired and are updated annually thereafter. In addition, appraisals and/or broker price opinions are also obtained for residential mortgage loans based on specific characteristics such as delinquency levels, age of the appraisal, and loan-to-value ratios. Deficiencies from the excess of the recorded investment in collateral dependent loans over the resulting fair value of the collateral are generally charged-off when deemed uncollectible. For residential mortgage loans, since the second quarter of 2010, the determination of reserves included the incorporation of updated loss factors applicable to loans expected to liquidate over the next 12 months considering the expected realization of similar asset values at disposition.

For all other loans, which include small, homogeneous loans, such as auto loans, consumer loans, finance lease loans, and residential mortgages, in amounts under \$1 million and commercial and construction loans not considered impaired, the Corporation maintains a general valuation allowance. The Corporation updates the factors used to compute the reserve factors on a quarterly basis. The general reserve is primarily determined by applying loss factors according to the loan type and assigned risk category (pass, special mention and substandard not impaired; all doubtful loans are considered impaired). The general reserve for consumer loans is based on factors such as delinquency trends, credit bureau score bands, portfolio type, geographical location, bankruptcy trends, recent market transactions, and other environmental factors such as economic forecasts. The analysis of the residential mortgage pools is performed at the individual loan level and then aggregated to determine the expected loss ratio. The model applies risk-adjusted prepayment curves, default curves, and severity curves to each loan in the pool. The severity is affected by the expected house price scenario based on recent house price trends. Default curves are used in the model to determine expected delinquency levels. The risk-adjusted timing of liquidation and associated costs are used in the model and are risk-adjusted for the area in which the property is

**Table of Contents**

located (Puerto Rico, Florida, or Virgin Islands). For commercial loans, including construction loans, the general reserve is based on historical loss ratios, trends in non-accrual loans, loan type, risk-rating, geographical location, changes in collateral values for collateral dependent loans and macroeconomic data that correlates to portfolio performance for the geographical region. The methodology of accounting for all probable losses in loans not individually measured for impairment purposes is made in accordance with authoritative accounting guidance that requires that losses be accrued when they are probable of occurring and estimable.

The blended general reserve factors utilized for most portfolios increased during 2010 due to the continued increase in charge-offs and the continued deterioration in the economy and property values. The blended general reserve factor for commercial mortgage loans increased from 2.41% in December 2009 to 4.01% at September 30, 2010. The construction loans blended general factor increased from 9.82% in December, 2009 to 15.38% at September 30, 2010. The consumer and finance leases reserve factor increased from 4.36% in December 2009 to 4.52% at September 30, 2010. The C&I blended general reserve factor increased from 2.44% in December 2009 to 2.50% at September 30, 2010. The blended general reserve factor for residential mortgage loans increased from 0.91% in December 2009 to 1.25% at September 30, 2010, due to the recalibration of the loss factors and the effect of house price deterioration based on recent appraisals. There was an increase in the amount of specific reserves for residential mortgage loans resulting from the aforementioned updates to loss factors for loans expected to liquidate over the next 12 months. The higher level of impaired residential mortgage loans is mainly related to the modification of loans through the Home Affordable Modification Program of the Federal government, for which a sustained period of repayment performance under the modified terms was observed. These impaired loans are not necessarily classified as a non-performing loan.

Substantially all of the Corporation's loan portfolio is located within the boundaries of the U.S. economy. Whether the collateral is located in Puerto Rico, the U.S. and British Virgin Islands or the U.S. mainland (mainly in the state of Florida), the performance of the Corporation's loan portfolio and the value of the collateral supporting the transactions are dependent upon the performance of and conditions within each specific area real estate market. Economic reports related to the real estate market in Puerto Rico indicate that the real estate market is experiencing readjustments in value driven by the loss of income due to the unemployment of consumers, reduced demand and the general economic conditions. The Corporation sets adequate loan-to-value ratios upon original approval following the regulatory and credit policy standards. The real estate market for the U.S. Virgin Islands remains fairly stable. In the Florida market, residential real estate has experienced a very slow turnover, but the Corporation continues to reduce its credit exposure through disposition of assets and different loss mitigation initiatives as the end of this difficult credit cycle in the Florida region appears to be approaching.

**Table of Contents**

As shown in the following table, the allowance for loan and lease losses increased to \$608.5 million at September 30, 2010, compared with \$528.1 million at December 31, 2009. The \$80.4 million increase in the allowance primarily reflected increases in specific reserves associated with impaired loans, predominantly construction, commercial and residential mortgage loans. The Corporation has continued to build its reserves based on recent appraisals and broker price opinions, charge-offs trends and environmental factors and increased general reserve factors for all of its portfolios. Expressed as a percent of period-end total loans receivable, the reserve coverage ratio increased to 5.00% at September 30, 2010, compared with 3.79% at December 31, 2009. The provision to net-charge offs ratio of 104% for the third quarter of 2010 reflects, among other things, the fact that approximately 59% of net charge-offs recorded during the quarter was related to loans for which the Corporation had previously established adequate specific reserves, including non-performing loans sold during the quarter. Refer to the Provision for Loan and Lease Losses discussion above for additional information. The following table sets forth an analysis of the activity in the allowance for loan and lease losses during the periods indicated:

| (Dollars in thousands)                                   | Quarter Ended         |            | Nine-month Period     |            |
|--|-----------------------|------------|-----------------------|------------|
|  | September 30,<br>2010 | 2009       | September 30,<br>2010 | 2009       |
| Allowance for loan and lease losses, beginning of period | \$ 604,304            | \$ 407,746 | \$ 528,120            | \$ 281,526 |
| Provision (recovery) for loan and lease losses:          |                       |            |                       |            |
| Residential mortgage                                     | 19,961                | 6,896      | 80,007                | 36,804     |
| Commercial mortgage                                      | 11,546                | 19,376     | 71,865                | 50,408     |
| Commercial and Industrial                                | 27,280                | 44,665     | 61,120                | 116,741    |
| Construction   | 48,451                | 56,883     | 188,149               | 200,050    |
| Consumer and finance leases                              | 13,244                | 20,270     | 37,099                | 38,668     |
| Total provision for loan and lease losses                | 120,482               | 148,090    | 438,240               | 442,671    |
| Charge-offs:   |                       |            |                       |            |
| Residential mortgage                                     | (13,183)              | (10,955)   | (44,152)              | (21,446)   |
| Commercial mortgage                                      | (11,635)              | (5,263)    | (48,942)              | (19,983)   |
| Commercial and Industrial                                | (20,041)              | (6,491)    | (70,149)              | (27,876)   |
| Construction   | (58,522)              | (47,374)   | (155,095)             | (138,755)  |
| Consumer and finance leases                              | (17,106)              | (16,918)   | (48,971)              | (52,776)   |
|  | (120,487)             | (87,001)   | (367,309)             | (260,836)  |
| Recoveries:  |                       |            |                       |            |
| Residential mortgage                                     | 74                    | 73         | 78                    | 73         |
| Commercial mortgage                                      | 180                   |            | 351                   |            |
| Commercial and Industrial                                | 115                   | 876        | 428                   | 1,107      |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|   |            |            |            |            |
|---|------------|------------|------------|------------|
| Construction  | 99         | 50         | 253        | 61         |
| Consumer and finance leases   | 3,759      | 1,650      | 8,365      | 6,882      |
|   | 4,227      | 2,649      | 9,475      | 8,123      |
| Net charge-offs   | (116,260)  | (84,352)   | (357,834)  | (252,713)  |
| Allowance for loan and lease losses, end of period                        | \$ 608,526 | \$ 471,484 | \$ 608,526 | \$ 471,484 |
| Allowance for loan and lease losses to period end total loans receivable  | 5.00%      | 3.43%      | 5.00%      | 3.43%      |
| Net charge-offs annualized to average loans outstanding during the period | 3.74%      | 2.53%      | 3.67%      | 2.52%      |
| Provision for loan and lease losses to net charge-offs during the period  | 1.04x      | 1.76x      | 1.22x      | 1.75x      |
|   | 88         |            |            |            |

---



**Table of Contents**

The following table sets forth information concerning the allocation of the allowance for loan and lease losses by loan category and the percentage of loan balances in each category to the total of such loans as of the dates indicated:

| (In thousands)   | As of<br>September 30, 2010 |         | As of<br>December 31, 2009 |         |
|--|-----------------------------|---------|----------------------------|---------|
|  | Amount                      | Percent | Amount                     | Percent |
| Residential mortgage   | \$ 67,098                   | 28%     | \$ 31,165                  | 26%     |
| Commercial mortgage loans  | 97,782                      | 14%     | 63,972                     | 11%     |
| Construction loans   | 184,924                     | 9%      | 164,128                    | 11%     |
| Commercial and Industrial loans (including loans to a local financial institution) | 179,381                     | 34%     | 186,007                    | 38%     |
| Consumer loans and finance leases  | 79,341                      | 15%     | 82,848                     | 14%     |
|  | \$ 608,526                  | 100%    | \$ 528,120                 | 100%    |

The following table sets forth information concerning the composition of the Corporation's allowance for loan and lease losses as of September 30, 2010 and December 31, 2009 by loan category and by whether the allowance and related provisions were calculated individually or through a general valuation allowance:

| (Dollars in thousands)                                   | Residential<br>Mortgage<br>Loans | Commercial<br>Mortgage<br>Loans | C&I Loans | Construction<br>Loans | Consumer<br>and<br>Finance<br>Leases | Total      |
|--|----------------------------------|---------------------------------|-----------|-----------------------|--------------------------------------|------------|
| <b>As of September 30, 2010</b>                          |                                  |                                 |           |                       |                                      |            |
| Impaired loans without specific reserves:                |                                  |                                 |           |                       |                                      |            |
| Principal balance of loans, net of charge-offs           | \$ 234,012                       | \$ 38,181                       | \$ 93,025 | \$ 121,517            | \$                                   | \$ 486,735 |
| Impaired loans with specific reserves:                   |                                  |                                 |           |                       |                                      |            |
| Principal balance of loans, net of charge-offs           | 294,943                          | 160,335                         | 392,120   | 546,937               |                                      | 1,394,335  |
| Allowance for loan and lease losses                      | 30,629                           | 35,946                          | 88,555    | 116,295               |                                      | 271,425    |
| Allowance for loan and lease losses to principal balance | 10.38%                           | 22.42%                          | 22.58%    | 21.26%                | 0.00%                                | 19.47%     |
| Loans with general allowance:                            |                                  |                                 |           |                       |                                      |            |
| Principal balance of loans                               | 2,919,380                        | 1,543,946                       | 3,635,626 | 446,193               | 1,753,811                            | 10,298,956 |
| Allowance for loan and lease losses                      | 36,469                           | 61,836                          | 90,826    | 68,629                | 79,341                               | 337,101    |

Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

|  |       |       |       |        |       |       |
|--|-------|-------|-------|--------|-------|-------|
| Allowance for loan and lease losses to principal balance | 1.25% | 4.01% | 2.50% | 15.38% | 4.52% | 3.27% |
|--|-------|-------|-------|--------|-------|-------|

Total portfolio, excluding loans held for sale:

|  |             |             |             |             |             |              |
|--|-------------|-------------|-------------|-------------|-------------|--------------|
| Principal balance of loans                               | \$3,448,335 | \$1,742,462 | \$4,120,771 | \$1,114,647 | \$1,753,811 | \$12,180,026 |
| Allowance for loan and lease losses                      | 67,098      | 97,782      | 179,381     | 184,924     | 79,341      | 608,526      |
| Allowance for loan and lease losses to principal balance | 1.95%       | 5.61%       | 4.35%       | 16.59%      | 4.52%       | 5.00%        |

**As of December 31, 2009**

Impaired loans without specific reserves:

|  |            |           |           |            |    |            |
|--|------------|-----------|-----------|------------|----|------------|
| Principal balance of loans, net of charge-offs | \$ 384,285 | \$ 62,920 | \$ 48,943 | \$ 100,028 | \$ | \$ 596,176 |
|--|------------|-----------|-----------|------------|----|------------|

Impaired loans with specific reserves:

|  |        |         |         |         |       |           |
|--|--------|---------|---------|---------|-------|-----------|
| Principal balance of loans, net of charge-offs           | 60,040 | 159,284 | 243,123 | 597,641 |       | 1,060,088 |
| Allowance for loan and lease losses                      | 2,616  | 30,945  | 62,491  | 86,093  |       | 182,145   |
| Allowance for loan and lease losses to principal balance | 4.36%  | 19.43%  | 25.70%  | 14.41%  | 0.00% | 17.18%    |

Loans with general allowance:

|  |           |           |           |         |           |            |
|--|-----------|-----------|-----------|---------|-----------|------------|
| Principal balance of loans                               | 3,151,183 | 1,368,617 | 5,059,363 | 794,920 | 1,898,104 | 12,272,187 |
| Allowance for loan and lease losses                      | 28,549    | 33,027    | 123,516   | 78,035  | 82,848    | 345,975    |
| Allowance for loan and lease losses to principal balance | 0.91%     | 2.41%     | 2.44%     | 9.82%   | 4.36%     | 2.82%      |

Total portfolio, excluding loans held for sale:

|                            |             |             |             |             |             |              |
|----------------------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Principal balance of loans | \$3,595,508 | \$1,590,821 | \$5,351,429 | \$1,492,589 | \$1,898,104 | \$13,928,451 |
|                            | 31,165      | 63,972      | 186,007     | 164,128     | 82,848      | 528,120      |

Allowance for loan and  
lease losses  
Allowance for loan and  
lease losses to principal  
balance

0.87%

4.02%

3.48%

11.00%

4.36%

3.79%

89

---

**Table of Contents**

The following tables show the activity for impaired loans and the related specific reserves during the first nine months of 2010:

|  | <b>(In thousands)</b> |
|--|-----------------------|
| <b>Impaired Loans:</b>   |                       |
| Balance at beginning of year   | \$ 1,656,264          |
| Loans determined impaired during the period  | 802,957               |
| Net charge-offs (1)  | (299,871)             |
| Loans sold, net of charge-offs of \$42.6 million (2)                                 | (120,556)             |
| Loans foreclosed, paid in full and partial payments, net of additional disbursements | (157,724)             |
| Balance at end of period   | \$ 1,881,070          |

(1) Approximately \$151.5 million, or 51%, is related to construction loans.

(2) Loans sold in Florida.

|  | <b>For the Nine-Month Period Ended September 30, 2010</b> |  |                          |                               |              |
|--|---|--|--------------------------|-------------------------------|--------------|
|  | <b>Residential<br/>Mortgage<br/>Loans</b>                 | <b>Commercial<br/>Mortgage<br/>Loans</b> | <b>C&amp;I<br/>Loans</b> | <b>Construction<br/>Loans</b> | <b>Total</b> |
| Allowance for impaired loans,<br>beginning of period | \$ 2,616  | \$ 30,945                                | \$ 62,491                | \$ 86,093                     | \$ 182,145   |
| Provision for impaired loans                         | 64,451  | 49,604                                   | 93,352                   | 181,744                       | 389,151      |
| Charge-offs  | (36,438)  | (44,603)                                 | (67,288)                 | (151,542)                     | (299,871)    |
| Allowance for impaired loans,<br>end of period       | \$ 30,629   | \$ 35,946                                | \$ 88,555                | \$ 116,295                    | \$ 271,425   |

**Credit Quality**

Credit trends continued to show modest signs of improvement. Non-performing loans decreased \$57.9 million, while total non-performing assets decreased \$41.5 million when compared to balances as of December 31, 2009. The decrease in non-performing loans was mainly a function of charge-off activity amounting to \$357.8 million during the first nine months of 2010, problem credit resolutions, including the sale of non-performing loans, positive results from loan modifications and, to a lesser extent, loans brought current and a reduction in the migration of loans to nonaccrual status compared to the experience of 2009.

**Non-performing Loans and Non-performing Assets**

Total non-performing assets consist of non-performing loans, foreclosed real estate and other repossessed properties as well as non-performing investment securities. Non-performing loans are those loans on which the accrual of interest is discontinued. When a loan is placed in non-performing status, any interest previously recognized and not collected is reversed and charged against interest income.

**Non-performing Loans Policy**

**Residential Real Estate Loans** The Corporation classifies real estate loans in non-performing status when interest and principal have not been received for a period of 90 days or more or on certain loans modified under one of the Corporation's loss mitigation programs (See Past Due Loans description below).

**Commercial and Construction Loans** The Corporation places commercial loans (including commercial real estate and construction loans) in non-performing status when interest and principal have not been received for a period of 90 days or more or when there are doubts about the potential to collect all of the principal based on collateral

deficiencies or, in other situations, when collection of all of principal or interest is not expected due to deterioration in the financial condition of the borrower. Cash payments received on certain loans that are impaired and collateral dependent are recognized when collected in accordance with the contractual terms of the loans. The principal portion of the payment is used to reduce the principal balance of the loan, whereas the interest portion is recognized on a cash basis (when collected). However, when management believes that the ultimate collectability of principal is in doubt, the interest portion is applied to principal. The risk exposure of this portfolio is diversified as to individual borrowers and industries among other factors. In addition, a large portion is secured with real estate collateral.

*Finance Leases* Finance leases are classified in non-performing status when interest and principal have not been received for a period of 90 days or more.

*Consumer Loans* Consumer loans are classified in non-performing status when interest and principal have not been received for a period of 90 days or more.

**Table of Contents****Other Real Estate Owned (OREO)**

OREO acquired in settlement of loans is carried at the lower of cost (carrying value of the loan) or fair value less estimated costs to sell off the real estate at the date of acquisition (estimated realizable value).

**Other Repossessed Property**

The other repossessed property category includes repossessed boats and autos acquired in settlement of loans. Repossessed boats and autos are recorded at the lower of cost or estimated fair value.

**Investment Securities**

This category presents investment securities reclassified to non-accrual status, at their book value.

**Past Due Loans**

Past due loans are accruing loans which are contractually delinquent 90 days or more. Past due loans are either current as to interest but delinquent in the payment of principal or are insured or guaranteed under applicable FHA and VA programs.

The Corporation has in place loan loss mitigation programs providing homeownership preservation assistance. Loans modified through this program are reported as non-accrual loans and interest is recognized on a cash basis. When there is reasonable assurance of repayment and the borrower has made payments over a sustained period, the loan is returned to accrual status.

The following table presents non-performing assets as of the dates indicated:

|   | <b>September<br/>30,<br/>2010</b> | <b>December<br/>31,<br/>2009</b> |
|---|-----------------------------------|----------------------------------|
| <i>(Dollars in thousands)</i>   |                                   |                                  |
| Non-performing loans:   |                                   |                                  |
| Residential mortgage  | \$ 427,574                        | \$ 441,642                       |
| Commercial mortgage   | 173,350                           | 196,535                          |
| Commercial and Industrial   | 293,323                           | 241,316                          |
| Construction  | 558,148                           | 634,329                          |
| Finance leases  | 4,692                             | 5,207                            |
| Consumer  | 48,916                            | 44,834                           |
| <br>Total non-performing loans  | <br>1,506,003                     | <br>1,563,863                    |
| <br>REO   | <br>82,706                        | <br>69,304                       |
| Other repossessed property  | 15,824                            | 12,898                           |
| Investment securities (1)   | 64,543                            | 64,543                           |
| <br>Total non-performing assets   | <br>\$ 1,669,076                  | <br>\$ 1,710,608                 |
| <br>Past due loans 90 days and still accruing                                 | <br>\$ 139,795                    | <br>\$ 165,936                   |
| Non-performing assets to total assets   | 10.01%                            | 8.71%                            |
| Non-performing loans to total loans receivable                                | 12.36%                            | 11.23%                           |
| Allowance for loan and lease losses   | \$ 608,526                        | \$ 528,120                       |
| Allowance to total non-performing loans                                       | 40.41%                            | 33.77%                           |
| Allowance to total non-performing loans, excluding residential mortgage loans | 56.43%                            | 47.06%                           |

(1) Collateral pledged with Lehman Brothers Special Financing, Inc.



**Table of Contents**

The following table shows non-performing assets by geographic segment:

| (Dollars in thousands)                    | <b>September<br/>30,<br/>2010</b> | <b>December<br/>31,<br/>2009</b> |
|---|-----------------------------------|----------------------------------|
| <b>Puerto Rico:</b>                       |                                   |                                  |
| Non-performing loans:                     |                                   |                                  |
| Residential mortgage                      | \$ 366,470                        | \$ 376,018                       |
| Commercial mortgage                       | 123,550                           | 128,001                          |
| Commercial and Industrial                 | 284,684                           | 229,039                          |
| Construction                              | 463,052                           | 385,259                          |
| Finance leases                            | 4,692                             | 5,207                            |
| Consumer                                  | 46,681                            | 40,132                           |
| <b>Total non-performing loans</b>         | <b>1,289,129</b>                  | <b>1,163,656</b>                 |
| REO                                       | 58,508                            | 49,337                           |
| Other repossessed property                | 15,580                            | 12,634                           |
| Investment securities                     | 64,543                            | 64,543                           |
| <b>Total non-performing assets</b>        | <b>\$ 1,427,760</b>               | <b>\$ 1,290,170</b>              |
| Past due loans 90 days and still accruing | \$ 136,266                        | \$ 128,016                       |
| <b>Virgin Islands:</b>                    |                                   |                                  |
| Non-performing loans:                     |                                   |                                  |
| Residential mortgage                      | \$ 9,961                          | \$ 9,063                         |
| Commercial mortgage                       | 8,228                             | 11,727                           |
| Commercial and Industrial                 | 5,847                             | 8,300                            |
| Construction                              | 20,295                            | 2,796                            |
| Consumer                                  | 1,064                             | 3,540                            |
| <b>Total non-performing loans</b>         | <b>45,395</b>                     | <b>35,426</b>                    |
| REO                                       | 1,203                             | 470                              |
| Other repossessed property                | 196                               | 221                              |
| <b>Total non-performing assets</b>        | <b>\$ 46,794</b>                  | <b>\$ 36,117</b>                 |
| Past due loans 90 days and still accruing | \$ 952                            | \$ 23,876                        |
| <b>Florida:</b>                           |                                   |                                  |
| Non-performing loans:                     |                                   |                                  |
| Residential mortgage                      | \$ 51,143                         | \$ 56,561                        |
| Commercial mortgage                       | 41,572                            | 56,807                           |
| Commercial and Industrial                 | 2,792                             | 3,977                            |
| Construction                              | 74,801                            | 246,274                          |
| Consumer                                  | 1,171                             | 1,162                            |