

SMITH INTERNATIONAL INC

Form DEF 14A

March 22, 2007

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OMB APPROVAL

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant    
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**Smith International, Inc.**

\_\_\_\_\_  
(Name of Registrant as Specified In Its Charter)

\_\_\_\_\_  
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

2) Aggregate number of securities to which transaction applies:

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

4) Proposed maximum aggregate value of transaction:

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5) Total fee paid:

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o Fee paid previously with preliminary materials.

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o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:

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2) Form, Schedule or Registration Statement No.:

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3) Filing Party:

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4) Date Filed:

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**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**April 24, 2007**

To Our Stockholders:

The Annual Meeting of Stockholders (the Annual Meeting ) of Smith International, Inc. (the Company ) will be held on **Tuesday, April 24, 2007**, at 9:00 a.m. local time, at 700 King Street, Wilmington, Delaware, to consider and take action on the following:

1. Election of two directors: James R. Gibbs and John Yearwood, each for a term of three years;
2. Approval of the Smith International, Inc. Second Amended and Restated 1989 Long-Term Incentive Compensation Plan; and
3. Ratification of Deloitte & Touche LLP as independent registered public accounting firm for 2007.

**Your Board of Directors recommends a vote FOR Proposals 1, 2, and 3.**

The Board of Directors has fixed the close of business on February 28, 2007 as the record date for determining stockholders who are entitled to notice of and to vote at the meeting.

By Order of the Board of Directors

Richard E. Chandler, Jr.  
*Secretary*

Houston, Texas  
March 22, 2007

**YOUR VOTE IS IMPORTANT.**

Please vote your proxy promptly so that your shares will be represented, even if you plan to attend the Annual Meeting. You can vote by Internet, by telephone, or by using the proxy card that is enclosed. Please see your proxy card for specific instructions on how to vote.

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**PROXY STATEMENT**

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P. O. Box 60068  
Houston, TX 77205-0068

**PROXY STATEMENT**

The Board of Directors of Smith International, Inc. is soliciting your proxy to vote your shares of common stock at the 2007 Annual Meeting. We are distributing this Proxy Statement and the accompanying proxy card beginning on or about March 22, 2007. We solicit proxies to give all stockholders of record an opportunity to vote on matters that will be presented at the Annual Meeting. In this Proxy Statement, you will find information to assist you in voting your shares. **Your vote is very important.**

**GENERAL INFORMATION ABOUT VOTING**

**Who may vote?**

You are entitled to vote your shares of our Common Stock if you are a stockholder of record on February 28, 2007. At the close of business on February 28, 2007, a total of 200,025,778 shares of Common Stock were outstanding and entitled to vote. Each share of Common Stock has one vote. The enclosed proxy card shows the number of shares that you are entitled to vote.

**How do I vote?**

Stockholders of record may vote in person or by telephone, internet or mail. If you are voting by mail, please sign, date and mail the enclosed proxy card. If you are voting by telephone or internet, please follow the instructions on the enclosed proxy card.

Whether or not you plan to attend the meeting, we encourage you to vote by proxy as soon as possible.

If you hold your shares in more than one type of account or your shares are registered differently, you may receive more than one proxy card. We encourage you to vote each proxy card that you receive.

**How will my shares be voted?**

If you vote by proxy, the individuals named on the proxy card (your proxies) will vote your shares in the manner you indicate. You may specify on your proxy card whether your shares should be voted for all of the nominees for director or your vote may be withheld with respect to one or more of the nominees. You may also specify whether you approve, disapprove or abstain from the other proposals.

If you sign and return your proxy card without indicating your voting instructions, your shares will be voted FOR the election of all nominees for director and FOR Proposals 2 and 3.

**What if my shares are held by a broker?**

If your Common Stock is held by a broker, bank or other nominee (in street name), your broker must vote those shares in accordance with your instructions. However, if you do not give voting instructions to your broker within ten days of the meeting, your broker may vote your shares for you on any matter that the New York Stock Exchange determines to be routine. If the broker cannot vote on a particular matter because it is not routine, there is a broker non-vote on that matter. Broker non-votes do not count as votes for or against any proposal; however, an abstention counts as a vote against a proposal. Abstentions and broker non-votes have no effect on the outcome of the election of directors.



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If you hold your shares in street name and you wish to vote in person at the Annual Meeting, you will need to obtain a proxy from the broker or nominee that holds your shares. If the meeting is adjourned, your Common Stock will be voted as specified on your proxy card on the new meeting date, unless you have revoked your proxy instructions.

### **May I revoke or change my vote?**

You may revoke or change your proxy at any time before it is exercised by submitting written notice of revocation to Smith's Corporate Secretary in time for him to receive it before the Annual Meeting; voting again by telephone, internet or mail; or voting in person at the Annual Meeting.

Attendance at the Annual Meeting will not by itself revoke a previously granted proxy. If you hold your shares in street name and you wish to change your vote at the Annual Meeting, you will need to obtain a proxy from the broker or nominee that holds your shares.

### **What constitutes a quorum?**

The holders of a majority of the outstanding shares of Common Stock entitled to vote constitutes a quorum for the transaction of business at the Annual Meeting. If you have returned valid proxy instructions or attend the meeting in person, your Common Stock will be counted for the purpose of determining whether there is a quorum, even if you wish to abstain from voting on some or all matters introduced at the meeting. Broker non-votes also count for quorum purposes.

### **How many votes are required to approve a proposal?**

Directors (Proposal 1) must be elected by a plurality of the votes cast at the meeting. This means that the two nominees receiving the greatest number of votes will be elected. The affirmative vote of a majority of the shares represented at the meeting and entitled to vote on a particular matter is required to approve Proposals 2 and 3. Broker non-votes do not count as votes for or against any proposal; however, an abstention counts as a vote against a proposal. Abstentions and broker non-votes have no effect on the outcome of the election of directors.

### **What other matters will be acted upon at the meeting?**

We do not know of any other matters that will be presented at the Annual Meeting, other than those mentioned in this Proxy Statement.

### **Who pays the cost of this proxy solicitation?**

We will pay the cost of solicitation of proxies including preparing, printing and mailing this Proxy Statement. We have retained Morrow & Co. to help us in soliciting proxies for a fee of \$7,500, plus reasonable out-of-pocket costs and expenses. We will also reimburse brokers, banks and other nominees for their costs in sending proxy materials to beneficial owners of our Common Stock. Other proxy solicitation expenses that we will pay include those for preparation, mailing, returning and tabulating the proxies.

## **PROPOSAL 1: ELECTION OF DIRECTORS**

At the 2007 Annual Meeting, stockholders will elect two persons as Class III directors to hold office until the 2010 Annual Meeting, or until they are succeeded by other qualified directors who have been appointed or elected. The nominees are James R. Gibbs and John Yearwood.



Directors must be elected by a plurality of the votes cast at the meeting. This means that the two nominees receiving the greatest number of votes will be elected. Votes withheld for any director will not be counted. We will vote your shares as you specify on your proxy card. If you properly execute and return your proxy card (in paper form, electronically via the internet or by telephone), but do not specify how you want your shares voted, we will vote them *for the election of all of the nominees listed below.*

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Each of the nominees are current members of the Board of Directors and have consented to serve if elected. Mr. Yearwood was recommended as a director to the Nominating and Corporate Governance Committee in 2006 by our Chief Executive Officer and other members of senior management. Although management does not contemplate the possibility, in the event any nominee is not a candidate or is unable to serve as a director at the time of the election, the proxies will vote for any nominee who is designated by the present Board of Directors to fill the vacancy.

A brief biography of all directors is presented below:

**NOMINEES**

***Directors to be elected to Class III for a term expiring in 2010:***

**JAMES R. GIBBS**

Age:	62
Director Since:	1990
Recent Business Experience:	Mr. Gibbs is the Chairman of the Board, President & Chief Executive Officer of Frontier Oil Corporation. He was President and Chief Operating Officer of Frontier from January 1, 1987 to April 1, 1992, at which time he assumed the additional position of Chief Executive Officer. He was elected Chairman of the Board of Frontier in April 1999. He joined Frontier Oil Corporation in February 1982 as Vice President of Finance and Administration, and was appointed Executive Vice President in September 1985.
Committee Membership:	Chairman, Compensation and Benefits Committee; Chairman, Nominating and Corporate Governance Committee.
Other Directorships:	Frontier Oil Corporation; advisory director of Frost Bank-Houston; member of the Board of Trustees of Southern Methodist University

**JOHN YEARWOOD**

Age:	47
Director Since:	2006
Recent Business Experience:	Mr. Yearwood, a citizen of Trinidad and Tobago, has served as a Senior Advisor to the Chief Executive Officer of Schlumberger since March 2006. From 1980 to March 2006, he served in a variety of positions at Schlumberger Limited much of which included responsibilities for businesses primarily

focused outside of the United States, most recently as  
President North and South America, Oilfield  
Services.

Committee Membership:

None

Other Directorships:

Logan Oil Tools

**WE RECOMMEND A VOTE FOR THE ELECTION OF THE DIRECTOR NOMINEES.**

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**DIRECTORS CONTINUING IN OFFICE**

*Class I directors to continue in office until 2008:*

**G. CLYDE BUCK**

Age: 69

Director Since: 1992

Recent Business Experience: Mr. Buck has extensive experience in energy-related matters. He received a B.A. in economics from Williams College and a M.B.A. from Harvard. He is currently Senior Vice President and Managing Director Corporate Finance of the investment banking firm of Sanders Morris Harris Inc., a position he has held since April 1998. From 1983 to 1998, Mr. Buck was a Managing Director in the Houston corporate finance office of Dain Rauscher Incorporated.

Committee Membership: Compensation and Benefits Committee; Nominating and Corporate Governance Committee.

Other Directorships: Frontier Oil Corporation

**LOREN K. CARROLL**

Age: 63

Director Since: 1987

Recent Business Experience: Mr. Carroll joined the Company in December 1984 as Vice President and Chief Financial Officer. He is currently an advisor to the Company. From March 1994 until April 2006, Mr. Carroll served as President and Chief Executive Officer of M-I SWACO, a company in which the Company holds a 60% interest. From 1992 until 1994, he served as Executive Vice President and Chief Financial Officer of the Company. In January 1988, he was appointed Executive Vice President and Chief Financial Officer and served in that capacity until March 1989. He rejoined the Company in 1992.

Committee Membership: None

Other Directorships: Fleetwood Enterprises, Inc.; CGG-Veritas; Forest Oil Corporation



**Table of Contents****DOD A. FRASER**

Age: 56

Director Since: 2004

Recent Business Experience: Mr. Fraser is the President of Sackett Partners Incorporated, a consulting company, and a member of corporate boards. Mr. Fraser established Sackett Partners in 2000 upon retiring from a 27-year career in investment banking. From 1995 to 2000, Mr. Fraser was with The Chase Manhattan Bank, now JP Morgan Chase, where he was Managing Director, Group Executive of the global oil and gas group. Prior to that, Mr. Fraser was General Partner of Lazard Freres & Co., which he joined in 1978.

Committee Membership: Chairman, Audit Committee; Compensation and Benefits Committee.

Other Directorships: Forest Oil Corporation; Terra Industries, Inc.

***Class II directors to continue in office until 2009:*****ROBERT KELLEY**

Age: 61

Director Since: 2005

Recent Business Experience: Since 2001, Mr. Kelley has served as the President of Kellco Investments, a private investment company. From 1986 to 2001, Mr. Kelley served in several senior management roles including Chairman, President and Chief Executive Officer of Noble Affiliates, Inc. Prior to 1986, he was President and Chief Executive Officer of Samedan Oil Corporation, a subsidiary of Noble Energy Inc.

Committee Membership: Audit Committee; Compensation and Benefits Committee

Other Directorships: Cabot Oil and Gas Corporation; Lone Star Technologies Inc.; OGE Energy Corp.

**DOUG ROCK**

Age: 60

Director Since: 1987

Recent Business Experience: Mr. Rock was elected Chairman of the Board of Directors on February 26, 1991. Mr. Rock has been with the Company since 1974 and has been Chief Executive Officer, President and Chief Operating Officer since March 31, 1989.

Committee Membership: None

Other Directorships: Moneygram International, Inc.; CE Franklin Ltd.

**Table of Contents****DIRECTORS NOT CONTINUING IN OFFICE:****JERRY W. NEELY**

Age:	70
Director Since:	1977
Recent Business Experience:	Mr. Neely held a number of positions with the Company from 1965 to 1987. He was President from February 1976 to December 1977, at which time he assumed the additional positions of Chairman of the Board and Chief Executive Officer and served in those capacities until December 1987. Since that time, Mr. Neely has been a private investor.
Committee Membership:	Audit Committee; Nominating and Corporate Governance Committee.
Other Directorships:	Member of the Board of Trustees of the University of Southern California

**SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table shows certain information about stock ownership of all persons known to the Company to own of record or beneficially more than 5% of the outstanding Common Stock of the Company as of March 5, 2007. This information is based upon information furnished to the Company by these persons and statements filed with the SEC:

<b>Name and Address of Beneficial Owner</b>	<b>Amount and Nature of Beneficial Ownership</b>	<b>Percent of Class</b>
FMR Corp. 82 Devonshire Street Boston, Massachusetts 02109	22,051,965(1)	11.0
Capital Research and Management Company 333 South Hope Street Los Angeles, CA 90071	15,549,000(2)	7.8
T. Rowe Price Associates, Inc. 100 East Pratt Street Baltimore, Maryland 21202	18,259,377(3)	9.1

- (1) Based upon the statement on Schedule 13G filed with the Securities and Exchange Commission on February 14, 2007, Fidelity Management & Research Company ( Fidelity ), a wholly owned subsidiary of FMR Corp. ( FMR ) and an investment adviser, is the beneficial owner of 20,796,154 shares as a result of acting as investment adviser to various investment companies (the Funds ).



- (2) Based upon the statement on Schedule 13G filed with the Securities and Exchange Commission on February 7, 2007, these securities are owned by various investment companies for which Capital Research and Management Company ( Capital Research ) serves as an investment advisor. For purposes of the reporting requirements of the Exchange Act, Capital Research is deemed to be a beneficial owner of such securities; however, Capital Research expressly disclaims that it is, in fact, the beneficial owner of such securities.
- (3) Based upon the statement on Schedule 13G filed with the Securities and Exchange Commission on February 14, 2007, these securities are owned by various individual and institutional investors for which T. Rowe Price Associates, Inc. ( Price Associates ) serves as investment adviser with power to direct investments and/or sole power to vote the securities. For purposes of the reporting requirements of the Securities Exchange Act of 1934, Price Associates is deemed to be a beneficial owner of such securities; however, Price Associates expressly disclaims that it is, in fact, the beneficial owner of such securities.

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The following table shows the number of shares of Common Stock beneficially owned as of March 5, 2007 by each director or nominee for director, the executive officers named in the Summary Compensation Table included later in this Proxy Statement and all directors and executive officers as a group. Except as otherwise indicated, the persons listed below have sole voting power and investment power relating to the shares shown.

Name of Beneficial Owner	Amount and Nature of Beneficial Ownership(1)(2)	Percent of Class
G. Clyde Buck(3)	65,136	*
Loren K. Carroll	607,427	*
Margaret K. Dorman(4)	263,429	*
Bryan L. Dudman(4)	65,454	*
Dod A. Fraser	8,508	*
James R. Gibbs(3)(5)	29,136	*
Robert Kelley	8,994	*
John Kennedy	153,064	*
Donald McKenzie	43,621	*
Jerry W. Neely(3)(6)	1,096,956	*
Doug Rock	678,311	*
John Yearwood	1,785	*
All directors and executive officers as a group (16 persons)(4)	3,089,302	1.5

\* Less than 1%

- (1) The amounts reported do not include the shares of Common Stock to be issued to each outside director on or about April 25, 2007 under the Smith International, Inc. Stock Plan for Outside Directors (the "Stock Plan"). The shares to be issued will be based on the closing price of the Company's Common Stock on the date of such issuance and will be a number of shares to give each outside director equity compensation of approximately \$150,000.
- (2) The amounts reported include shares of Common Stock that could be acquired on or before March 5, 2007 through the exercise of stock options as follows: Mr. Rock: 43,000 shares; Mr. Carroll: 498,000 shares; Ms. Dorman: 241,500 shares; Mr. Dudman: 30,800 shares; Mr. Kennedy: 136,000 shares; Mr. McKenzie: 29,200; and all directors and executive officers as a group: 1,010,634 shares.
- (3) The amounts reported do not include 24,000 restricted stock units held by each of Messrs. Buck and Gibbs. The amounts include 24,000 restricted stock units held by Mr. Neely. Each such restricted stock unit represents a contingent right to receive one share of Common Stock and were granted to each of Messrs. Buck, Gibbs and Neely in 1999 in connection with the termination of the Directors' Retirement Plan. Messrs. Buck, Gibbs and Neely currently have no voting or investment power with respect to the related shares of Common Stock, which will not be issued until the restricted stock units vest upon retirement after ten years of service as a director.
- (4) The amounts reported include shares of Common Stock allocated to accounts under a 401(k) plan as follows: Ms. Dorman: 4,855 shares; Mr. Dudman: 23,673 shares; and all directors and executive officers as a group: 33,613 shares.

- (5) The amounts reported include 2,000 shares held by Mrs. Gibbs and 1,600 shares held in a trust for the benefit of their child where Mrs. Gibbs is a co-trustee.
- (6) The amounts reported include 980,778 shares held by the Neely Family Trust and 50,340 by a Family Trust for the benefit of the Neely children.

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**CORPORATE GOVERNANCE**

**Corporate Governance Guidelines**

Our Corporate Governance Guidelines outline the functions of the Board, director qualifications and responsibilities, and various processes and procedures designed to ensure effective and responsive governance. The full text of the guidelines is published on our website at [www.smith.com](http://www.smith.com) under the Investor Relations caption and link to Governance. Stockholders may also obtain a free copy upon request by contacting the Corporate Secretary, Smith International, Inc., 16740 Hardy Street, Houston, Texas 77032.

**Board Structure**

Our Board of Directors currently consists of eight directors. Board agendas include regularly scheduled sessions for the independent directors to meet without management present. The Board has designated Mr. Gibbs as Lead Director to chair executive sessions of the non-management directors.

Jerry W. Neely has reached retirement age pursuant to our Corporate Governance Guidelines and is, therefore, not standing for re-election as a director. Upon completion of Mr. Neely's service as a director on the Board, the Board will reduce its size to seven members. At that time, it is anticipated that Mr. Neely will become an advisory director to the Board. In this capacity, Mr. Neely will attend meetings of the Board, but will not be entitled to vote at such meetings.

**Board Meetings**

The Board and its committees meet throughout the year on a set schedule, and also hold special meetings and act by written consent from time to time as appropriate. The Board of Directors held six meetings during 2006. All directors attended at least 75% of the meetings of the Board of Directors and of all committees on which they served. The Company does not have a policy regarding directors' attendance at the Annual Meeting of Stockholders. No directors attended the 2006 Annual Meeting.

**Director Independence**

The Board annually evaluates the independence of the directors and has affirmatively determined that all directors (including Mr. Bailar who served during the 2006 year) are independent except Doug Rock and Loren Carroll. The Board's determination regarding independence and financial expertise of its members is based on applicable laws and regulations, Smith's Corporate Governance Guidelines, the rules of the New York Stock Exchange and a review of any direct or indirect relationship between each director or his immediate family and Smith. To be considered independent, the Board of Directors must affirmatively determine that a director has no material relationship with Smith. In each case, the Board of Directors broadly considers all relevant facts and circumstances, including the director's commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships and such other criteria as the Board of Directors may determine from time to time. In evaluating the independence of each non-management director, the Board evaluated the following:

(1) Mr. Gibbs is Chairman of the Board, President & Chief Executive Officer of Frontier Oil Corporation and Mr. Buck is a director of Frontier Oil. Smith's Wilson business unit distributes maintenance, repair and operating supplies and equipment to Frontier Refining and Smith's Services and Technologies business units sell products and services to Frontier Well, both of which are subsidiaries of Frontier Oil.

(2) Mr. Fraser is a director of Forest Oil Corporation to which all of the Company's business units sell equipment, products or services.

(3) Mr. Kelley is a director of Cabot Oil and Gas Corporation and OGE Energy Corp. All of the Company's business units sell equipment, products or services to one or both of these companies. Mr. Kelley is also a director of Lone Star, from which Wilson purchases products.

(4) Mr. Yearwood is a director of Logan Oil Tools, from which Smith Services purchases products, and an employee of Schlumberger, with which all of the Company's business units sell or buy equipment, products

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or services. Schlumberger is also the minority partner in our M-I SWACO business unit, a 60 percent-owned joint venture.

With respect to each of the most recent three completed fiscal years, none of the payments to or payments received from any of the companies for which our directors are employees exceeded the greater of \$1.0 million or 2% of such company's consolidated gross revenues. All of these companies expect to continue their business relationship in 2007.

**Communication with the Board**

Stockholders and employees who wish to communicate with the directors, the Lead Director, or with any individual director, may do so by contacting Smith's Corporate Secretary at 16740 Hardy Street, Houston, Texas 77032. Smith's Corporate Secretary will then relay all communications to the appropriate director.

**Committees of the Board**

The Board has delegated various responsibilities and authority to different Board Committees as described in this section of the Proxy Statement. The Board has determined that all committee members are independent and satisfy the relevant additional independence requirements for the members of such committees imposed by the SEC or the Company. Each committee operates under a formal charter adopted by the Board, the full text of which may be found on our website at [www.smith.com](http://www.smith.com) under the "Investor Relations" caption and link to "Governance."

**Members of the Committees of the Board.**

	<b>Audit Committee</b>		<b>Compensation and Benefits Committee</b>		<b>Nominating and Corporate Governance Committee</b>	
G. Clyde Buck			X		X	
Loren K. Carroll						
Dod A. Fraser	X	*	X			
James R. Gibbs			X	*	X	*
Robert Kelley	X		X			
Jerry W. Neely	X				X	
Doug Rock						
John Yearwood						

\* Committee Chairman

**Audit Committee.** During 2006, the Audit Committee met nine times, including telephone meetings, to discuss relevant accounting, auditing, internal control and disclosure matters. The Audit Committee's responsibilities, discussed in detail in the charter include, among other duties, the responsibility to:

assist the Board in its general oversight of Smith's auditing, financial reporting and internal control functions;

appoint, compensate and oversee the work of Smith's independent registered public accounting firm;

review the Company's compliance with corporate governance standards; and

review the work and performance of the Company's internal audit function.

The Board of Directors has determined that all members are financially literate and all members qualify as audit committee financial experts. In addition, the Board has determined that Mr. Kelley's simultaneous service on three other public company audit committees does not impair his ability to effectively serve on Smith's Audit Committee.

***Compensation and Benefits Committee.*** During 2006, the Compensation and Benefits Committee met five times. The Compensation and Benefits Committee charter permits the Compensation and Benefits Committee to

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delegate its authority to sub-committees. The Compensation and Benefits Committee's responsibilities, discussed in detail in the charter include, among other duties, the responsibility to:

review the Company's executive compensation program, including approving corporate goals and objectives relating to CEO compensation and evaluating CEO performance in light of such goals and objectives;

review the Company's employee benefits and incentive compensation plans and programs, including their establishment, modification and administration; and

review and make recommendations to the Board with respect to director compensation.

***Nominating and Corporate Governance Committee.*** During 2006, the Nominating and Corporate Governance Committee met four times. The Nominating and Corporate Governance Committee's responsibilities, discussed in detail in the charter include, among other duties, the responsibility to:

monitor developments in corporate governance principles and standards and develop and recommend to the Board a set of corporate governance guidelines;

identify and review the qualifications of director candidates and make recommendations for Board membership and structure;

review and evaluate the effectiveness of the Company's management succession plan; and

administer a process to measure the effectiveness of the Board and its committees.

## **Director Qualifications and Nominations**

The Nominating and Corporate Governance Committee will consider nominees proposed by stockholders. To recommend a prospective nominee for the Nominating and Corporate Governance Committee's consideration, you may submit the candidate's name and qualifications to Smith's Corporate Secretary at 16740 Hardy Street, Houston, Texas 77032. Recommendations from stockholders for nominees must be received by Smith's Corporate Secretary not later than the date set forth under the section "Stockholders' Proposals" that follows.

The process for identifying and evaluating director nominees includes the following steps:

(1) the Nominating and Corporate Governance Committee, Chairman of the Board or other Board members identify a need to fill vacancies or add newly created directorships;

(2) the Chairman of the Nominating and Corporate Governance Committee initiates a search and seeks input from Board members and senior management and, if necessary, hires a search firm or obtains advice from legal or other advisors;

(3) director candidates, including any candidates properly proposed by stockholders in accordance with the Company's Bylaws, are identified and presented to the Nominating and Corporate Governance Committee;

(4) initial interviews of candidates are conducted by the Chairman of the Nominating and Corporate Governance Committee;



(5) the Nominating and Corporate Governance Committee meets to consider and approve final candidate(s) and conduct further interviews as necessary; and

(6) the Nominating and Corporate Governance Committee makes recommendations to the full Board for inclusion in the slate of directors at the annual meeting.

The evaluation process will be the same whether the nominee is recommended by a stockholder or by a member of the Board of Directors. The Nominating and Corporate Governance Committee is responsible for establishing the selection criteria for candidates from time to time and reviewing with the Board such criteria and the appropriate skills and characteristics required of Board members in the context of the then current make-up of the Board. At a minimum, the Nominating and Corporate Governance Committee must be satisfied that each nominee for director has the necessary business and/or professional knowledge and experience relevant to the Company, its business and the goals and perspectives of its stockholders; is well regarded in the community, with a

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long term, good reputation for high ethical standards; has good common sense and judgment; has a positive record of accomplishment in present and prior positions; has an excellent reputation for preparation, attendance, participation, interest and initiative on other boards on which he or she may serve; and has the time, energy, interest and willingness to become involved in the Company and its future.

### **Compensation Committee Interlocks and Insider Participation**

During 2006, Messrs. Bailar (until April 24, 2006), Buck, Fraser, Gibbs and Kelley (since April 24, 2006) served as members of the Company's Compensation and Benefits Committee. None of the Compensation and Benefits Committee members has served as an employee or officer of the Company, and none of the Company's executive officers has served as a director or member of the compensation committee of another entity, which has an executive officer serving as a member of the Company's Board.

### **Code of Business Conduct**

All of our officers, employees and directors are required to comply with our Code of Business Conduct and Ethics to help ensure that our business is conducted in accordance with the highest standards of ethical behavior. Our Code of Business Conduct and Ethics covers all areas of professional conduct, including customer relationships, conflicts of interest, insider trading, financial disclosure, intellectual property and confidential information, as well as requiring strict adherence to all laws and regulations applicable to our business. Employees may report any violations or suspected violations of the Code by using Smith's ethics hotline. The Code includes an anti-retaliation statement. The full text of the Code of Business Conduct and Ethics, as well as any waiver of a provision of the Code granted to any senior officer or director or material amendment to the Code, if any, is published on our website at [www.smith.com](http://www.smith.com) under the Investor Relations caption and link to Governance. Stockholders may also obtain a free copy upon request by contacting the Corporate Secretary, Smith International, Inc., 16740 Hardy Street, Houston, Texas 77032.

## **COMPENSATION DISCUSSION AND ANALYSIS**

### **Overview**

**Compensation Objectives.** The general objectives of our executive compensation program are to attract and retain the best available individuals to serve on our executive team, to motivate our executives to achieve our short-term and long-term financial and operational goals, and to align our executives' interests with those of our other stockholders.

**Pay for Performance.** Our executive compensation program is designed to reward our executives based on Company, business unit and individual performance. We maintain a pay-for-performance compensation philosophy that provides executives with direct financial incentives in the form of cash awards and long-term equity awards that are earned by achieving financial performance objectives established by the Board of Directors for each fiscal year based upon either consolidated or business unit financial results. In addition, we reward individual performance through adjustments in annual base salary.

**Decision Process.** Executive compensation decisions are made solely by our Compensation and Benefits Committee (which we refer to in this section as the Compensation Committee). The Compensation Committee has retained Frederic W. Cook & Co., Inc. (which we refer to in this section as Cook), an independent compensation consultant that reports solely to the Compensation Committee, to assist it in making executive compensation decisions. Cook presents current and comparative compensation data, including benchmarking results as discussed below, and preliminary compensation recommendations to the Compensation Committee in October of each year. For all executive officers other than the CEO, the Compensation Committee discusses Cook's recommendations with and receives additional recommendations from our CEO and our Senior Vice President of Human Resources. For CEO

compensation, Company management has no input. In December of each year, Cook, with the support of our CEO and Senior VP of Human Resources, presents its final compensation data and recommendations to the Compensation Committee. These final recommendations are timed to correspond to the Board of Directors' approval of the upcoming fiscal year's business plan and with the Compensation Committee's

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evaluation of executive performance for the current year. The Compensation Committee reviews not only the final compensation data and recommendations but also Company performance, individual executive performance, the Company's overall compensation objectives and other relevant matters and the value of equity held by each of the executive officers. The Compensation Committee then makes its final executive compensation decisions to become effective January 1 of the upcoming fiscal year. With the exception of equity incentive awards for new hires or promotions, which are granted at the next regularly scheduled Compensation Committee meeting following the hire or promotion date, equity incentive awards are granted only in December.

***Benchmarking Group.*** The Compensation Committee seeks to design the compensation of the Company's executives to be competitive within the worldwide energy industry in order to maintain a high level of expertise within the Company. In setting the current year's total executive compensation, the Compensation Committee reviewed compensation data from the following companies whose executives have similar duties and responsibilities: Baker Hughes Incorporated, BJ Services Company, Cameron International Corporation, FMC Technologies, Inc., Grant Prideco, Inc., Halliburton Company, Maverick Tube Corporation, McDermott International, Inc., Nabors Industries Ltd., National Oilwell Varco, Inc., Schlumberger Ltd., and Weatherford International Ltd. In addition to public information available for this benchmarking group, Cook reviewed data from the Oilfield and Manufacturing Services survey, a Towers Perrin survey covering oil and gas companies and a Towers Perrin survey covering the Company's general industry.

***Fixed v. Variable Pay.*** Our compensation program is divided into two general categories, fixed and variable pay. The fixed pay component, or base salary, represents only about 20% of each named executive officer's total target compensation, whereas 80% of target compensation is based upon consolidated or business unit financial performance, relative to established annual financial targets approved by the Compensation Committee. Because a substantial portion of total compensation is tied to the Company's financial performance and is not earned unless these goals are met, we view it as at-risk to the executive.

The financial performance targets for executive officers are determined at the beginning of each fiscal year based on the financial results and returns established in the Company's annual business plan, as approved by the Board of Directors. On an annual basis and within 90 days after the start of the year, the Compensation Committee approves the consolidated and business unit matrices established for the variable pay component of executive compensation. We expect that each member of our senior management team will produce outstanding results and have established performance targets that are generally achievable under the annual business plan.

***Alignment of Interests with Stockholders.*** Equity-based compensation constitutes approximately 62% of our total target executive officer compensation, with performance measures tied in large part to overall stockholder wealth. Our emphasis on equity- and performance-based compensation provides our executives with incentive to create long-term stockholder value while keeping fixed base salary costs as one of the smallest components of total compensation potential. Further, it is consistent with our compensation philosophy that our executive management should be rewarded when financial targets are met or exceeded, thereby creating value for our stockholders.

**Executive Compensation Components**

Below is a summary of the various components of executive compensation. Although Mr. Carroll is a named executive officer, he is no longer an executive officer of the Company and, unless otherwise noted, is not included in any executive officer compensation discussion.

***Annual Base Salary.*** The Compensation Committee targets base salaries between the 60th and 75th percentile of the range of executive salary paid by comparable companies or business operations. The Compensation Committee does not use a specific formula for evaluating individual performance. Instead, executives are assessed primarily by the

CEO based upon how they contributed to the Company's business success in their respective areas of responsibility. The criteria used in evaluating individual performance vary depending on the executive's function, but generally include leadership inside and outside the Company; advancing the Company's interests with customers, vendors and in other business relationships; product quality and development; advancement in skills and responsibility; and financial results. The Compensation Committee, therefore, sets each executive's base salary in light of their individual performance and the salary range paid by the benchmarking

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group. Effective January 1, 2007, all named executive officers received merit increases to base salary in a range of 6% to 8%.

**Annual Cash Bonus.** Our executive officers participate in the Executive Officer Annual Incentive Plan ( AIP ) which provides for annual cash bonuses. The Compensation Committee ties approximately 18% of each named executive officer's total target compensation to the achievement of financial performance goals under the AIP.

Participants in the AIP can earn a cash bonus based upon the achievement of established financial performance goals for each fiscal year. The target percentages for the named executive officers, which ranged from 60% to 100% of annual base salary for the 2006 performance year and range from 65% to 120% of annual base salary for the 2007 performance year, are determined based upon the grade level of the executive position. The actual payout relative to the target amount for any fiscal year is variable and tied to consolidated or business unit performance. The financial performance goals are measured using two metrics, generally (i) earnings per share and (ii) return on equity; however, for certain business unit management, the metrics are defined as operating earnings for that business unit and return on operating assets of that business unit. When consolidated, the business unit operating income targets and return on operating assets targets equal the consolidated corporate earnings per share and return on equity targets. For the 2006 fiscal year, the corporate earnings per share target was \$1.80 and the return on stockholder equity target was 21.3%. Upon the achievement of the target performance goals, participants earn 100% of the target amount. Depending upon performance, the payout can range from zero to 200% of the target amount. Generally, the actual financial performance achieved must be 80% or more of both target metrics in order to earn any payout under the AIP and must be 120% or more of both target metrics in order to earn a payout under the AIP of 200% of the target amount. For the fiscal year ended December 31, 2006, the actual performance levels achieved by the Company and business units were above the target goals, resulting in each named executive officer earning between 175% and 200% of their target percentage.

The Compensation Committee has chosen return on stockholder equity and earnings per share (and the related operating income and return on operating assets for the business units) as the performance measures for the AIP because these metrics are tied to overall stockholder wealth, are readily understood by the executives and provide a balanced incentive to increase income while managing the Company's investment in its net assets.

The payout award, if any, earned by each executive officer is determined by multiplying the actual bonus percentage earned by the executive's base salary in effect as of the beginning of the AIP's fiscal year. The Compensation Committee has no discretion to increase any award once the performance targets have been established, but may decrease or eliminate any annual bonus award due to unacceptable individual performance even if the financial performance targets are met. The AIP is intended to comply with Section 162(m) of the Internal Revenue Code of 1986 and, as such, amounts paid under the AIP are fully deductible by the Company for federal income tax purposes.

**Annual Performance-Based Restricted Stock Unit Award.** The annual performance-based restricted stock unit ( Unit ) award is the largest potential component of total annual compensation. The executive officers are awarded Units in December of each year under the Amended and Restated Smith International, Inc., 1989 Long-Term Incentive Compensation Plan ( LTICP ). Units represent the right to receive shares of common stock in the future subject to the attainment of an established consolidated return on equity performance goal in the coming year. The monetary value of the award is determined by the Compensation Committee utilizing competitive data provided by Cook. The number of target Units granted is determined based on the closing price of the common stock on the date of grant. Shares subject to Unit awards are not owned until the performance goal is obtained and the awards have vested, accordingly participants have no voting rights on the shares and do not receive dividends until the shares are earned and vested. If the Units are earned at year end, they vest in equal installments over a three-year period, based on continued employment requirements.

For the 2006 fiscal year, the return on equity goal was 21.3%. Upon the achievement of the return on equity target goal, participants earn 100% of the Units awarded. Participants can earn up to 115% of the target number of Units awarded to them. In order for the participant to earn any Units, at least 80% of the financial goal must be met and in order for the participant to earn 115% of the target award, 110% of the financial goal must be met. After performance goals have been set, the Compensation Committee does not exercise any discretion in the amount of

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Units awarded. For fiscal year ended December 31, 2006, the actual performance level achieved by the Company was above the maximum target goal, resulting in each individual earning 115% of their target award.

In 2005, the Company made the decision to award Units rather than Non-Qualified Stock Options, which had been issued under the LTICP since 1989. In reaching the decision to award Units, the Compensation Committee evaluated, among other considerations, changes to the required accounting treatment of stock option awards and other tax and accounting implications of various types of equity awards. Awarding Units instead of Non-Qualified Stock Options reduces stockholder dilution because the Company can offer equal long term value while issuing fewer shares. In addition, because Unit awards are only granted when the performance goal is met, contain a retention element and align executive management with stockholder interests, the Compensation Committee has determined that they are the most appropriate long-term equity based incentive for our Company and are the only type of equity incentive that the Company currently awards to its executive officers.

**Perquisites.** The Company has an interest in ensuring the physical and mental wellness of its employees and, therefore, provides for a reimbursement of up to \$3,000 for an annual physical for each executive officer. In addition, in lieu of providing specific perquisites, the Company provides a set cash dollar amount based upon the value of specifically identified perquisites. This dollar amount is paid in 26 equal bi-weekly payments annually, as identified in the footnotes to the Summary Compensation Table. The executive officers do not need to spend their allowance on the specified items, but are free to use the allowance at their discretion. We believe that providing a set dollar amount allows our executive officers more flexibility and is more efficient to administer than reimbursing for each individual expense. The amount provided is reviewed periodically and is consistent with perquisites provided by the benchmarking group. In addition, our executive officers may receive personal administrative assistant services at no incremental cost to the Company. Perquisite amounts are not considered annual salary for bonus purposes or 401(k) contributions.

**401(k) Plan.** The Company believes that financial security during retirement is an important benefit to provide to our executive management. For this reason, the Company offers a 401(k) plan to its employees, including its executive officers. Participants may contribute up to 12% of eligible compensation to the 401(k) plan, subject to federal limits. The Company makes various contributions to the plan, including age-weighted contributions ranging from 0.5% to 4% and performance-based matching contributions ranging from zero to 100% of employee salary deferrals, up to 12%. Although the majority of the Company's peers have both defined benefit and defined contribution plans, the Compensation Committee elected to implement a defined contribution plan to control Company costs. The Company's defined contribution plan is consistent with similar plans available generally in the energy industry. Executive officers participate in the 401(k) plan on the same basis as other employees.

**Supplemental Executive Retirement Plan.** In addition to the 401(k) plan described above, Company officers, including all of the executive officers, are eligible to participate in the Company's Post-2004 Supplemental Executive Retirement Plan (Post-2004 SERP). In connection with the adoption of the Post-2004 SERP, the Company suspended contributions to its previous SERP (SERP), except for guaranteed interest contributions discussed below. The SERP and Post-2004 SERP were implemented to allow Company officers to defer additional pre-tax compensation for retirement without regard to the limits placed on 401(k) plans under the Internal Revenue Code. We believe that the Post-2004 SERP is an important tool for the retirement planning efforts of our officers. Moreover, after reviewing data from the benchmarking group, our Compensation Committee determined that the Post-2004 SERP is important to remain competitive in the compensation arena.

The Company provides an age-based contribution to the Post-2004 SERP for all executive officers in the amount of 6% of each executive's cash compensation (as defined in the Post-2004 SERP), regardless of the individual's age and less any age-based contributions made in the individual's 401(k) account. The Company will also match deferrals up to 6% of each executive's cash compensation (as defined in the Post-2004 SERP), less any matching contributions made



in the individual's 401(k) account. Deferred funds are placed with the fund trustee and are invested at the direction of the participant in a variety of funds managed by the trustee, which includes a money market fund. To the extent deferrals remain in the money market fund of the SERP or Post-2004 SERP, the Company guarantees that the funds will yield interest at 120% of the Applicable Federal Long Term Rate as published by the U.S. Treasury. This percentage was selected as a reasonable rate of return when the original SERP was implemented. The Company does not guarantee return for any other SERP or Post-2004 SERP investment

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option. Additional information regarding the SERP and Post-2004 SERP may be found in the footnotes and narrative disclosure following the Nonqualified Deferred Compensation Table.

***Change of Control and Employment Agreements***

*Change of Control Employment Agreements.* The Company has entered into Change of Control Employment Agreements with nine executive officers, including all of the named executive officers. After benchmarking studies performed by outside legal counsel at the request of the Compensation Committee in 1999, the Compensation Committee adopted a form of Change of Control Agreement. In 2005, the Compensation Committee again retained outside legal counsel to perform an update of the benchmarking study to determine whether the Change of Control Agreements remained competitive in the Company's industry. As a result of this analysis, the Compensation Committee revised the form of Change of Control Agreement to reduce the termination multiple for future agreements, as discussed in the section titled "Executive Compensation - Change of Control and Employment Agreements." Benchmarking in 2006 shows that the Change of Control Agreements remain generally consistent with those of the benchmarking group.

The Compensation Committee has determined that the Change of Control Agreements are a necessary component of our compensation package in order for us to provide competitive compensation arrangements, particularly as such agreements are standard in our industry. Moreover, we believe that the Change of Control Agreements help us to attract and retain our named executive officers by reducing the personal uncertainty and anxiety that arises from the possibility of a future business combination. We selected objective criteria to determine whether a change of control has occurred for purposes of the Change of Control Agreements in order to reduce the likelihood of a dispute in the event of a change of control and to help ensure that the agreements are triggered only under circumstances when a true transfer of control or ownership has occurred. Additional information regarding the Change of Control Agreements may be found in the section titled "Executive Compensation - Change of Control and Employment Agreements."

*Employment Agreements.* When the Company emerged from bankruptcy in 1987, it offered employment agreements to certain key officers. The only remaining executive officers with the 1987 employment agreements are Messrs. Rock and Dudman. These agreements were entered into primarily as a retention tool but also because the Board of Directors felt that Messrs. Rock and Dudman could provide extraordinary and unique management and strategy skills to maintain and grow the Company. The Compensation Committee has reviewed these contracts and has concluded that they should remain in place but no longer offers new employment agreements to executive officers. Both agreements contain severance provisions that would entitle each individual to receive a lump sum payment in cash equal to his current annual base salary and bonus through the end of the employment period in the event that such individual were to be terminated by the Company (other than for cause, death or disability) or if for any reason his position is eliminated or otherwise becomes redundant. The Company also has an employment agreement with Mr. Carroll. Additional information regarding these agreements may be found in the section titled "Executive Compensation - Change of Control and Employment Agreements."

***Pension Plan.*** The Company has a defined benefit pension plan, which is currently frozen. The benefit accruals were frozen effective March 1, 1987, and the amount of the pension benefit was fixed for all eligible employees based only upon benefit accruals from September 1, 1985 to March 1, 1987. Any benefits under the pension plan are offset by benefits paid under a previous pension plan of the Company. The only named executive officers who have any benefit accruals under the plan are Messrs. Rock and Carroll. Additional information regarding the plan may be found in the narrative discussion following the Pension Benefits Table.

***Stock Ownership Guidelines.*** Our Compensation Committee encourages stock ownership by executive management and periodically reviews the ownership levels and considers the appropriateness of implementing stock ownership guidelines. Our Compensation Committee has chosen not to require stock ownership guidelines for the executive

management. However, the value of common stock owned by our CEO and CFO are approximately 25 times and 16 times their current individual annual salaries. This level of stock ownership evidences the alignment of the interests of our CEO and CFO with our investor's interests. Our Insider Trading Policy prohibits our executive officers from engaging in any hedging or monetization transactions involving Company securities.

**Table of Contents****COMPENSATION AND BENEFITS COMMITTEE REPORT ON EXECUTIVE COMPENSATION**

The Compensation and Benefits Committee has reviewed and discussed the Compensation Discussion and Analysis with management. Based on such review and discussion, the Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement.

Compensation and Benefits Committee:

James R. Gibbs, *Chairman*  
G. Clyde Buck  
Dod A. Fraser  
Robert Kelley

**EXECUTIVE COMPENSATION**

The following tables show compensation for services to the Company of the persons who during 2006 were the Principal Executive Officer, Principal Financial Officer, the next three most highly compensated executive officers and one other person who was an executive officer during 2006 but who was not serving as an executive officer as of December 31, 2006 (the Named Executive Officers ).

**Summary Compensation Table**

Name and Principal Position	Year	Salary (\$) (c)	Bonus (\$)(2) (d)	Stock Awards (\$)(3) (e)	Option Awards (\$) (f)	Non-Equity Incentive Plan Compensation (\$)(4) (g)	Change in Pension Value and Nonqualified Deferred Compensation	All Other Compensation (\$)(5) (i)	Total (\$) (j)
							Earnings (\$) (h)		
Doug Rock Chairman of the Board, Chief Executive Officer, President and Chief Operating Officer	2006	\$ 1,100,000	\$ 0	\$ 4,810,583	\$ 0	\$ 2,200,000	\$ 1,446	\$ 580,903	\$ 8,692,932
Margaret K. Dorman Senior Vice President, Chief Financial Officer and Treasurer	2006	\$ 430,000	\$ 0	\$ 874,315	\$ 0	\$ 516,000	\$ 0	\$ 150,110	\$ 1,970,425

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Donald McKenzie President and Chief Executive Officer, M-I SWACO	2006	\$ 525,000	\$ 0	\$ 997,476	\$ 0	\$ 840,000	\$ 0	\$ 117,168	\$ 2,479,644
Ryan L. Dudman President, Smith Services	2006	\$ 450,000	\$ 0	\$ 659,447	\$ 0	\$ 540,000	\$ 0	\$ 127,576	\$ 1,777,023
John J. Kennedy President and Chief Executive Officer, Wilson	2006	\$ 375,000	\$ 0	\$ 874,315	\$ 0	\$ 396,450	\$ 0	\$ 113,960	\$ 1,759,725
Boren K. Carroll(1) Former President and Chief Executive Officer, M-I SWACO	2006	\$ 379,310	\$ 0	\$ 1,919,686	\$ 0	\$ 383,962(6)	\$ 1,257	\$ 403,738	\$ 3,087,953

- (1) Mr. Carroll was an executive officer through April 2006.
- (2) Performance-based cash bonuses paid pursuant to the AIP are included in column (g).
- (3) The amounts in column (e) reflect the dollar value recognized in the Company's financial statements for the fiscal year ended December 31, 2006 per FAS 123R for equity awards made pursuant to the Company's 1989 Long-Term Incentive Compensation Plan, ignoring the FAS 123R assumption for non-vested forfeitures. See note 15 to the consolidated financial statements included in the Company's Annual Report for the year ended

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December 31, 2006 for a complete description of the FAS 123R valuation. The target, threshold and maximum value of equity awards granted during 2006 are shown below in the Grants of Plan-Based Awards table.

- (4) The amounts in column (g) reflect the cash awards paid to the named individuals in 2007 for the 2006 performance year under the AIP, which is discussed in more detail under the heading Compensation Discussion and Analysis Annual Cash Bonus.
- (5) The amounts in column (i), which include Company contributions to the SERP and the 401(k) Plan and perquisites, are itemized below.

	<b>SERP</b>	<b>401(k)</b>	<b>Perquisite Allowance(a)</b>	<b>Spouse Airfare(b)</b>	<b>M-I SWACO Profit Sharing Contributions</b>	<b>Life Insurance Premiums</b>
D. Rock	\$ 497,034	\$ 26,000	\$ 32,800	\$ 10,873	\$ 0	\$ 14,196
M. Dorman	\$ 107,612	\$ 20,500	\$ 21,700	\$ 0	\$ 0	\$ 298
D. McKenzie	\$ 54,845	\$ 29,155	\$ 26,500	\$ 5,653	\$ 3,155	\$ 1,014
B. Dudman	\$ 66,453	\$ 21,600	\$ 21,700	\$ 16,496	\$ 0	\$ 1,328
J. Kennedy	\$ 66,887	\$ 23,800	\$ 21,700	\$ 0	\$ 0	\$ 1,573
L. Carroll	\$ 302,838	\$ 28,200	\$ 59,192(c)	\$ 11,387	\$ 0	\$ 2,120

(a) These amounts include a specified dollar amount for an annual physical, automobile allowance, financial planning and tax preparation, mobile phone, medical reimbursement, club memberships and legal counseling that may be used at the discretion of each individual. Perquisites are described in more detail under the heading Compensation Discussion and Analysis Perquisites.

(b) These amounts were for spousal travel to accompany the executive on company business.

(c) This amount includes an annual perquisite allowance of \$8,135 for the portion of the year that Mr. Carroll was an executive officer, \$3,000 for a company-paid annual physical and a perquisite allowance of \$48,057 to be spent at Mr. Carroll's discretion pursuant to his current employment agreement.

- (6) This amount reflects the pro-rata portion of the AIP bonus attributed to the portion of the year during which Mr. Carroll served as an executive officer of the Company.

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**GRANTS OF PLAN-BASED AWARDS  
FOR FISCAL 2006**

The following table provides information regarding incentive awards made to the Named Executive Officers during the 2006 fiscal year.

Name	Grant Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards(1)			Estimated Future Payouts Under Equity Incentive Plan Awards(2)			All Other Stock Awards(3)			Grant Date	Fair Value of Award
		Threshold	Target	Maximum	Threshold	Target	Maximum	Number of Shares or Units	Exercise Price	Value of Award		
	(b)	(\$)(c)	(\$)(d)	(\$)(e)	(#)(f)	(#)(g)	(#)(h)	(#)(i)	(\$/Sh)(j)	(k)	(l)	(m)
Rock	12/5/2006				58,103	116,206	133,637					\$5,002,600
	N/A	\$ 550,000	\$ 1,100,000	\$ 2,200,000								N/A
Dorman	12/5/2006				10,156	20,312	23,359					\$874,400
	N/A	\$ 129,000	\$ 258,000	\$ 516,000								N/A
McKenzie	12/5/2006				23,144	46,287	53,230					\$1,992,600
	N/A	\$ 210,000	\$ 420,000	\$ 840,000								N/A
Dudman	12/5/2006				10,156	20,312	23,359					\$874,400
	N/A	\$ 135,000	\$ 270,000	\$ 540,000								N/A
Kennedy	12/5/2006				10,156	20,312	23,359					\$874,400
	N/A	\$ 112,500	\$ 225,000	\$ 450,000								N/A
Carroll(3)	N/A	\$ 288,000	\$ 576,000	\$ 1,152,000								N/A

(1) Amounts represent possible payouts for the 2006 performance year under the AIP, which is discussed in more detail under the heading Compensation Discussion and Analysis Annual Cash Bonus. The actual payout amount is included in column (g) of the Summary Compensation Table.

(2) Amounts represent performance-based restricted stock unit awards made in December 2006 for the 2007 performance year under the LTICP, which is discussed in more detail under the heading Compensation Discussion and Analysis Annual Performance-Based Restricted Stock Unit Award. If threshold levels of performance are not met, then no shares would be issued.

(3) Amounts represent the approved target, threshold and maximum levels at the time that Mr. Carroll was an executive officer. The actual award to Mr. Carroll was pro-rated for the portion of the year during which he so

served.



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**OUTSTANDING EQUITY AWARDS AT FISCAL YEAR END  
FOR FISCAL 2006**

The following table shows the number of shares covered by exercisable and unexercisable options and unvested restricted stock units held by the Company's Named Executive Officers on December 31, 2006.

Grant Date (b)	Option Awards				Stock Awards				
	Number of Securities Underlying Unexercised Options (#) (c)	Number of Securities Underlying Unexercised Options (#) (d)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options (#) (e)	Exercise Price (\$) (f)	Option Expiration Date(1) (g)	Number of Shares or Units of Stock That Have Not Vested (#) (h)	Market Value of Shares or Units of Stock That Have Not Vested (\$) (i)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That have Not Vested (#) (j)	
12/5/2006								116,206	\$ 4
12/6/2005						105,416	\$ 4,329,435(3)		
4/26/2005						29,801	\$ 1,194,126(4)		
12/7/2004	43,000	43,000		\$ 28.13	12/7/2014				
12/2/2003		105,000		\$ 19.41	12/2/2013				
12/5/2006								20,312	\$
12/6/2005						16,560	\$ 680,119(3)		
4/26/2005						5,524	\$ 221,347(4)		
12/7/2004	8,000	8,000		\$ 28.13	12/7/2014				
12/2/2003	67,500	22,500		\$ 19.41	12/2/2013				
12/3/2002	104,000			\$ 17.36	12/3/2012				
12/4/2001	62,000			\$ 11.75	12/4/2011				
12/5/2006								46,287	\$ 1
12/6/2005						37,950	\$ 1,558,607(3)		
4/26/2005						217	\$ 8,695(4)		
12/7/2004						300	\$ 12,021(5)		
12/7/2004	700	700		\$ 28.13	12/7/2014				
12/2/2003	13,000	13,000		\$ 19.41	12/2/2013				

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12/3/2002	15,500		\$ 17.36	12/3/2012			
12/14/2001	4,252(6)		\$ 26.00	12/14/2011			
12/12/2002	2,800(7)	2,800	\$ 22.565	12/12/2012			
12/3/2003	3,500(8)	3,500	\$ 23.62	12/3/2013			
12/9/2004	850(9)	1,700	\$ 31.65	12/9/2014			
12/5/2006							20,312 \$
12/6/2005					16,560	\$ 680,119(3)	
4/26/2005					3,343	\$ 133,954(4)	
12/7/2004	4,800	4,800	\$ 28.13	12/7/2014			
12/2/2003	26,000	13,000	\$ 19.41	12/2/2013			
12/3/2002	31,000		\$ 17.36	12/3/2012			
12/12/2002		2,800(7)	\$ 22.565	12/12/2012			
12/3/2003		3,500(8)	\$ 23.62	12/3/2013			
12/9/2004		11,100(9)	\$ 31.65	12/9/2014			
12/5/2006							20,312 \$
12/6/2005					16,560	\$ 680,119(3)	
4/26/2005					5,524	\$ 221,347(4)	
12/7/2004	8,000	8,000	\$ 28.13	12/7/2014			
12/2/2003	45,000	22,500	\$ 19.41	12/2/2013			
12/3/2002	52,000		\$ 17.36	12/3/2012			
12/4/2001	31,000		\$ 11.75	12/4/2011			
12/6/2005					37,950	\$ 1,558,607(3)	
4/26/2005					12,356	\$ 495,105(4)	
12/7/2004	18,000	18,000	\$ 28.13	12/7/2014			
12/2/2003	150,000	50,000	\$ 19.41	12/2/2013			
12/3/2002	234,000		\$ 17.36	12/3/2012			
12/4/2001	69,000		\$ 11.75	12/4/2011			
12/3/1997	27,000		\$ 17.26	12/3/2007			

(1) Unless otherwise noted, all options listed above vest at the rate of 25% a year, over the first four years of the ten-year option term.

(2) Performance-based restricted stock units vest at the rate of 33 1/3% a year, subject to satisfaction of performance criteria for the applicable year, with vesting dates of 12/31/2007, 12/6/2008 and 12/6/2009.

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- (3) Performance-based restricted stock units vest at the rate of 33 1/3% a year, subject to satisfaction of performance criteria for the applicable year, with vesting dates of 12/31/2006, 12/6/2007 and 12/6/2008.
- (4) Performance-based restricted stock units vest at the rate of 33 1/3% a year, subject to satisfaction of performance criteria for the applicable year, with vesting dates of 12/31/2005, 12/1/2006 and 12/1/2007.
- (5) Time-based restricted stock units vest at the rate of 25% a year with vesting dates of 12/7/05, 12/7/06, 12/7/07 and 12/7/08.
- (6) These awards are Schlumberger Stock Appreciation Rights based on Schlumberger stock price appreciation. They are awarded as part of the compensation structure at M-I SWACO prior to the time the individuals became executive officers of the Company and vest at a rate of 20% per year, conditioned on continuous employment through the vest date, with vesting dates of 12/14/2002, 12/14/2003, 12/14/2004, 12/14/2005 and 12/14/2006.
- (7) These awards are Schlumberger Stock Appreciation Rights based on Schlumberger stock price appreciation. They are awarded as part of the compensation structure at M-I SWACO prior to the time the individuals became executive officers of the Company and vest at a rate of 20% per year, conditioned on continuous employment through the vest date, with vesting dates of 12/12/2003, 12/12/2004, 12/12/2005, 12/12/2006 and 12/12/2007.
- (8) These awards are Schlumberger Stock Appreciation Rights based on Schlumberger stock price appreciation. They are awarded as part of the compensation structure at M-I SWACO prior to the time the individuals became executive officers of the Company and vest at a rate of 20% per year, conditioned on continuous employment through the vest date, with vesting dates of 12/3/2004, 12/3/2005, 12/3/2006 and 12/3/2007. Maximum payout is limited to 125% of the initial value of the units subject to the award.
- (9) These awards are Schlumberger Stock Appreciation Rights based on Schlumberger stock price appreciation. They are awarded as part of the compensation structure at M-I SWACO prior to the time the individuals became executive officers of the Company and vest at a rate of 20% per year, conditioned on continuous employment through the vest date, with vesting dates of 12/9/2005, 12/9/2006, 12/9/2007 and 12/9/2008. Maximum payout is limited to 125% of the initial value of the units subject to the award.

**OPTION EXERCISES AND STOCK VESTED  
FOR FISCAL 2006**

The following table shows all stock options exercised and value received upon exercise, and all stock awards vested and value received upon vesting by the Named Executive Officers during the fiscal year ended December 31, 2006.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise	Value Realized on Exercise	Number of Shares Acquired on Vesting	Value Realized on Vesting
(a)	(b)	(c)	(d)	(e)

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D. Rock	560,400	\$ 14,305,889	82,510	\$ 3,413,421
M. Dorman			13,804	\$ 571,515
D. McKenzie		\$ 389,314(1)	19,343	\$ 794,704
B. Dudman		\$ 829,787(1)	11,623	\$ 480,131
J. Kennedy			13,804	\$ 571,515
L. Carroll			31,331	\$ 1,297,020

(1) This amount reflects the exercise of Schlumberger Stock Appreciation Rights described in more detail in the footnotes to the Outstanding Equity Awards at Fiscal Year End table.

**Table of Contents****PENSION BENEFITS  
FOR FISCAL 2006**

The following table shows the number of years of credited service of and present value of accumulated benefits payable to each of the named Executive Officers under the Company's Restated Pension Plan.

<b>Name (a)</b>	<b>Plan Name (b)</b>	<b>Number of Years Credited Service (#) (c)</b>	<b>Present Value of Accumulated Benefit (\$) (d)</b>	<b>Payments During Last Fiscal Year (\$) (e)</b>
D. Rock	Smith International, Inc. Restated Pension Plan	1.5	\$67,303	0
M. Dorman	N/A	N/A	N/A	N/A
D. McKenzie	N/A	N/A	N/A	N/A
B. Dudman	N/A	N/A	N/A	N/A
J. Kennedy	N/A	N/A	N/A	N/A
L. Carroll	Smith International, Inc. Restated Pension Plan	1.5	\$42,804	0

The Company has a defined benefit pension plan (the Restated Pension Plan), which is currently frozen. The benefit accruals were frozen effective March 1, 1987, and the amount of the pension benefit was fixed for all eligible employees based only upon benefit accruals from September 1, 1985 to March 1, 1987. Since benefit accruals under the Restated Pension Plan have been frozen since March 1, 1987, the years of service for the Named Executive Officers include only the period from September 1, 1985 to March 1, 1987. The accumulated benefit presented above assumes a retirement age of 65, no pre-retirement decrements, a post-retirement mortality assumption based on the RP2000 Combined Healthy Mortality Table Projected by Scale AA to 2015, and payment in the form of a single life annuity.

**NONQUALIFIED DEFERRED COMPENSATION  
FOR FISCAL 2006**

The following table and narrative disclosure provides information regarding nonqualified deferred compensation with respect to each Named Executive Officer.

<b>Name (a)</b>	<b>Executive Contributions in Last FY (\$) (b)</b>	<b>Registrant Contributions in Last FY \$(1) (c)</b>	<b>Aggregate Earnings in Last FY (\$) (d)</b>	<b>Aggregate Withdrawals/ Distributions (\$) (e)</b>	<b>Aggregate Balance at Last FYE (\$) (f)</b>
D. Rock	\$ 546,000	\$ 497,034	\$ 579,747	\$ 0	\$ 13,360,488

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M. Dorman	\$	77,750	\$	107,612	\$	54,504	\$	0	\$	1,338,559
D. McKenzie	\$	0	\$	54,845	\$	142,415	\$	0	\$	3,110,299
B. Dudman	\$	145,856	\$	66,453	\$	366,763	\$	0	\$	2,475,322
J. Kennedy	\$	0	\$	66,887	\$	114,677	\$	0	\$	2,514,356
L. Carroll	\$	1,194,018	\$	302,838	\$	523,687	\$	0	\$	12,118,654

(1) Includes age-weighted and matching contributions made by the Company and additional Company contributions, if any, as explained below. These amounts are reported as All Other Compensation for each named executive officer in the Summary Compensation Table.

**Smith International, Inc. Post-2004 Supplemental Executive Retirement Plan.** The Smith International, Inc. Post-2004 Supplemental Executive Retirement Plan (the Post-2004 SERP ) is a non-qualified, deferred compensation plan, for the benefit of officers and certain other eligible employees of the Company as selected by the Compensation Committee. Participants may contribute, on a pre-tax basis, up to 100% of their cash compensation, as defined in the Post-2004 SERP. Distributions may generally be made either as a lump sum or installment payments following the participant's termination of employment due to death, disability, retirement or other

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separation from service. Distributions may also be made on a limited basis and to the extent necessary as a lump sum upon the occurrence of the participant's unforeseeable financial emergency as approved by the Compensation Committee. The Post-2004 SERP also provides for Company contributions, as follows:

*Age-Weighted Contributions.* The Company provides an age-weighted contribution percentage ( AWCP ) ranging from 2% to 6% of qualified compensation, less any age-weighted contributions made to the participant's 401(k) account. The Post-2004 SERP provides that the AWCP for executive officers is 6% of qualified compensation regardless of age. The difference between a participant's (i) Total 401(k) Compensation and (ii) Net 401(k) Compensation is multiplied by the AWCP to compute the age-weighted contribution. Total 401(k) Compensation generally means the total of all cash amounts paid by the Company to a participant, including deferred amounts. Net 401(k) Compensation generally means Total 401(k) Compensation less participant contributions to the Post-2004 SERP, but not to exceed the limit set under the Internal Revenue Code.

*Matching Contributions.* The Company provides a performance-based matching contribution ranging from zero to 100% of salary deferrals that mirrors the matching formulas in effect for the Company's 401(k) Plan, but without regard to certain Code limits applicable to the 401(k) Plan. Matching contributions for all plan participants are limited to 6% of Total 401(k) Compensation, less any performance-based matching contributions made in their individual 401(k) account. Executive officers receive 100% matching contributions subject to the same limitation.

*Additional Company Contributions.* Deferred funds are placed with the fund trustee and invested at the discretion of the participant in a variety of funds, including a money market fund. The Company guarantees that the deferrals invested in the money market fund will yield interest at 120% of the long-term applicable federal rate ( AFR ). Therefore, in addition to the contributions described above, for the portion of each participant's account invested in the money market fund that is earning less than 120% of AFR, the Company makes a contribution equal to the difference in interest between the money market fund rate actually earned by the money market fund and 120% of the AFR, which contribution is credited to the participant's account.

*Discretionary Profit Sharing Contributions.* The Compensation and Benefits Committee may, in its discretion, determine the amount of any profit sharing contribution for a plan year and how that amount is to be allocated among the accounts of the Post-2004 SERP participants.

In the event of insolvency or bankruptcy, all assets allocable to the Post-2004 SERP are available to satisfy the claims of all general unsecured creditors of the Company. The Company will establish a trust to serve as a source of funds from which it can satisfy its obligations under the Post-2004 SERP. Participants in the Post-2004 SERP will have no rights to any assets held in the trust, except as general creditors of the Company. A participant's rights to any amounts credited to an account under the Post-2004 SERP cannot be anticipated, alienated, sold, assigned, pledged, encumbered or charged by the participant and may only pass upon the participant's death pursuant to a beneficiary designation made by the participant under the Post-2004 SERP. The Company may, by action of the Compensation and Benefits Committee, terminate the Post-2004 SERP with respect to future contributions; provided, however, such termination shall not affect any participant's right to receive any distribution due under the Post-2004 SERP.

The Post-2004 SERP will be interpreted by the Compensation and Benefits Committee in such manner as necessary to comply with the requirements of Code Section 409A and the authority issued thereunder.

*Smith International, Inc. Supplemental Executive Retirement Plan.* In connection with the adoption of the Post-2004 SERP and Code Section 409A, the Company suspended contributions to the SERP effective December 31, 2004, other than such contributions that were earned and vested as of December 31, 2004. However, the Company may be required to make contributions to participants' accounts to guarantee an investment return equal to 120% of the AFR on deferrals invested in the money market fund, in the same manner as explained above.

With respect to Company insolvency or bankruptcy, participant's rights, beneficiary designations and plan termination, the SERP is in all material respects the same as the Post-2004 SERP.

**Change of Control and Employment Agreements**

*Employment Agreements.* As discussed in Compensation Discussion and Analysis above, the Company has employment agreements from 1987 with Messrs. Rock and Dudman. These agreements have an initial term of three



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years and are automatically extended for an additional year at each anniversary date. Automatic renewals may not be suspended by the Company without triggering severance. The agreements automatically terminate when the respective executive reaches age 65. Each employment agreement contains salary and other conditions of employment and entitles the employee to participate in the Company's bonus program and other benefit programs. If the employment of Mr. Rock or Mr. Dudman is terminated by the Company (other than for cause, death or disability) or if for any reason his position is eliminated or otherwise becomes redundant, Mr. Rock or Mr. Dudman, as applicable, would be entitled to receive a lump sum payment in cash equal to his current annual base salary and bonus through the end of the employment period; provided, however, that in the event of a change of control, the Change of Control agreements discussed elsewhere in this proxy statement would control, except with respect to any accrued obligations under the employment agreements that were not fully accrued under the applicable Change of Control Agreement.

In addition, the Company has an employment agreement with Mr. Carroll. This agreement has a term of two years and contains salary and other conditions of employment and entitles Mr. Carroll to participate in the Company's benefit programs. It may be terminated by either party with 30 days written notice.

***Change of Control Employment Agreements.*** The Company has entered into Change of Control Employment Agreements ( Agreements ) with nine executive officers, including all of the Named Executive Officers. In the event of a change of control of the Company (as defined in the Agreements), the Agreements provide for the continued employment of the executive officers for a period of three years and provide for the continuation of salary and benefits.

If, after a change of control event, the executive is terminated by the Company (other than for cause, death or disability), or if the executive elects to terminate his or her employment for Good Reason (as defined in the Agreements), the executive, except Mr. Carroll (as explained below), is entitled to receive the following:

A lump sum cash payment equal to:

The current annual base salary through the date of termination to the extent not paid and highest annual bonus (as explained below) prorated for the number of days worked in the year (referred to as Accrued Obligations ).

Any compensation previously deferred by the executive and any accrued vacation pay to the extent not paid.

The sum of the executive's annual base salary and highest annual bonus (as explained below) multiplied by the termination multiple applicable to the executive (as explained below), with annual base salary to be calculated as 12 times the highest monthly base salary paid or payable to the executive during the preceding 12 months.

Any actuarial difference in the SERP benefit the executive would have received had the executive's employment continued for the number of years after the date of the executive's termination multiplied by the termination multiples applicable to the executive.

For these calculations, the annual bonus is calculated as the highest annual bonus paid or payable to the executive for the last three full fiscal years prior to the effective date of the change of control event.

Continued coverage under applicable welfare and benefit plans for a number of years equal to the termination multiple applicable to the executive.

Outplacement services for the executive.

Any other amounts or benefits required to be paid or provided under any other Company plan (referred to as Other Benefits ).

A tax gross-up of any excise tax due under the Internal Revenue Code.

If the executive's employment is terminated by reason of the executive's death or disability, the executive or the estate of the executive shall be entitled to payment of Accrued Obligations and Other Benefits as explained above.

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Pursuant to Mr. Carroll's current employment agreement (referred to in this paragraph as his employment agreement), in the event of a change of control, Mr. Carroll is entitled to receive all benefits under his Change of Control Employment Agreement as stated above except that (i) the length of Mr. Carroll's employment shall not be extended beyond the term of employment set forth in his employment agreement, (ii) the amount payable by the Company to Mr. Carroll shall not exceed the total amount that he would have received under his employment agreement had he remained an employee during the term of his employment agreement, and (iii) the period for the continuation of benefits shall not exceed the term of employment under his employment agreement.

*Termination Multiple.* The agreements for Messrs. Rock, Carroll and Kennedy and Ms. Dorman include a termination multiple of three times for termination at any time within three years after the change of control event occurs. The agreements for Messrs. McKenzie and Dudman include a termination multiple of three times for termination of employment in year one after the change of control event; two times in year two and one time in year three.

*Stock Incentive Plan.* The Company's 1989 Long-Term Incentive Compensation Plan provides for the vesting of all outstanding stock options and the satisfaction of all restrictions and conditions on restricted stock and other stock-based awards and the full vesting at 100% target levels of all performance-based awards, as of the day immediately preceding the change of control date.

*Potential Payments upon a Change of Control.* The table below shows potential payments if an executive is terminated other than for cause or voluntary termination after a change of control event. The amounts assume that the change of control event and termination of employment were both effective on December 31, 2006, and are estimates that reflect the amounts that would be paid and the incremental value of benefits that would be enhanced through accelerated vesting of options and stock awards. The value of equity awards is based on Smith's closing market price of \$41.07 on December 29, 2006, the last trading day before year end. As discussed above, the accelerated vesting of outstanding equity awards occurs on the day immediately preceding the change of control date, regardless of whether the executive is terminated or terminates his or her employment following the change of control event. The table also assumes that the executive has been paid in full for salary due for the fiscal year and has no deferred compensation, pro-rated perquisites payments or accrued vacation due for the year. Because the termination is assumed to be on the same day as the change of control, amounts shown in this column use a 3x termination multiple for all executives, except Mr. Carroll. For Messrs. McKenzie and Dudman, if the termination of employment occurred in year two after the change of control event, the termination multiple would be 2x and if the termination of employment occurred in year three after the change of control event, the termination multiple would be 1x.

Name (a)	Pro Rata					Welfare and Benefit Plan Coverage and Outplacement Services(6) (g)	Tax Gross-Up (h)	Total (i)
	Bonus for Current Fiscal Year(1) (b)	Salary and Bonus Severance(2) (c)	Option Awards(3) (d)	Stock Awards(4) (e)	SERP Benefits(5) (f)			
Rock	\$ 2,200,000	\$ 9,900,000	\$ 2,830,720	\$ 10,296,142	\$ 594,000	\$ 88,988	\$ 0	\$ 25,909,850
. Dorman	\$ 516,000	\$ 2,838,000	\$ 590,870	\$ 1,735,680	\$ 170,280	\$ 88,988	\$ 0	\$ 5,939,818
McKenzie	\$ 840,000	\$ 4,095,000	\$ 290,638	\$ 3,480,330	\$ 245,700	\$ 88,988	\$ 1,849,388	\$ 10,890,044

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Kennedy	\$ 396,450	\$ 2,410,200	\$ 590,870	\$ 1,735,680	\$ 144,612	\$ 88,988	\$ 0	\$ 5,366,800
Dudman	\$ 540,000	\$ 2,970,000	\$ 343,692	\$ 1,648,287	\$ 178,200	\$ 88,988	\$ 0	\$ 5,769,167
Carroll(7)	\$ 383,962	\$ 266,667	\$ 1,315,920	\$ 2,053,711	\$ 16,000	\$ 17,134	\$ 0	\$ 4,053,394

- (1) Because the termination is assumed to be effective on December 31, 2006, the amount shown represents bonus for the full year.
- (2) Amounts shown in column (c) assume a 3x termination multiple for all executives except Mr. Carroll.
- (3) Amounts shown in column (d) represent the value of unvested options that would accelerate upon a change of control based on the difference between the closing price of Smith's common stock at the end of fiscal 2006 and the exercise price of the respective options. The number of vested and exercisable options outstanding for each individual on December 31, 2006 is included in the Outstanding Equity Awards at Fiscal Year End table.

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- (4) Amounts shown in column (e) represent the value of unvested performance share awards at the target performance level and unvested restricted stock units, the vesting of which would accelerate upon a change of control based on the closing price of Smith's common stock at the end of fiscal 2006.
- (5) Amounts shown in column (f) represent the excess of (i) the actuarial equivalent of the benefit under the Company's current SERP and previous SERP and (ii) the actuarial equivalent of the executive's actual benefit, if any, as of the date of termination, assuming that the executive's base salary and contribution amounts remain at the same level as the highest monthly salary paid during fiscal year 2006. Amounts assume a 3x termination multiple for all executives except Mr. Carroll.
- (6) Amounts shown in column (g) represent the continuation of benefits to the executive and the executive's family equal to those that would have been provided to them in accordance with the plans if (i) the executive's employment had not terminated and (ii) the executive had remained employed and retired on the last day of such period, assuming full family coverage at the lowest deductible amounts under all benefit plans for each individual. Amounts assume benefits for three years for all executives, except Mr. Carroll. This amount also includes \$50,000 in outplacement services for each executive, except Mr. Carroll.
- (7) As of December 31, 2006, Mr. Carroll's employment agreement extended through April 30, 2008. All amounts stated for Mr. Carroll take into account the term remaining under his employment agreement as of December 31, 2006.

In the event of the executive's termination of employment due to death or disability on December 31, 2006, payments would include the amounts indicated in column (b), (d) and (e) above.

**DIRECTOR COMPENSATION  
FOR FISCAL 2006**

Set forth below is a summary of the dollar values of the total annual compensation attributable to each non-employee director's service to Smith during 2006.

Name (a)	Fees Earned or Paid in Cash		Stock Awards (\$) (c)	Option Award (\$) (d)	Non-Equity Nonqualified Incentive Plan			Total (\$) (h)
	(\$) (b)	(\$) (c)			Compensation (\$) (e)	Deferred Compensation (\$) (f)	All Other Compensation (\$)(3) (g)	
Benjamin F. Bailar(1)	\$ 33,000	\$ 220,670(2)	\$ 0	\$ 0	\$ 0	\$ 9,117	\$ 262,787	
G. Clyde Buck	\$ 93,000	\$ 74,990	\$ 0	\$ 0	\$ 0	\$ 12,992	\$ 180,982	
Dod A. Fraser	\$ 104,250	\$ 74,990	\$ 0	\$ 0	\$ 0	\$ 14,921	\$ 194,161	

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James R. Gibbs	\$ 107,000	\$ 74,990	\$ 0	\$ 0	\$ 0	\$ 0	\$ 181,990
Robert Kelley	\$ 93,000	\$ 74,990	\$ 0	\$ 0	\$ 0	\$ 13,181	\$ 181,171
Jerry W. Neely	\$ 89,000	\$ 74,990	\$ 0	\$ 0	\$ 0	\$ 8,898	\$ 172,888
John Yearwood	\$ 5,179	\$ 76,612	\$ 0	\$ 0	\$ 0	\$ 0	\$ 81,791

- (1) Mr. Bailar served as a director until April 24, 2006.
- (2) This amount includes the FAS 123R value of common stock issued to Mr. Bailar as a result of 24,000 restricted stock units vesting upon his retirement from the Board.
- (3) This amount includes spousal airfare to a board meeting. It also includes matching educational gifts on behalf of Mr. Fraser (\$5,000) and Mr. Kelley (\$1,000).

**Directors Compensation**

Employee directors receive no additional compensation other than their normal salary for serving on the Board or its committees. Non-employee directors receive \$50,000 annually and \$2,000 for each Board meeting attended. In addition, they are paid \$10,000 per year for chairing a committee (other than the chairman of the Audit Committee who is paid \$15,000 per year) and \$2,000 for each committee meeting attended even if they are not

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members of such committee. Expenses for Company related business travel are either paid or reimbursed by the Company. Non-employee directors also receive an initial grant of shares, upon first election or appointment, along with an annual grant of shares of Common Stock, each with a value of approximately \$150,000.

### **Non-Employee Director Programs**

The Company terminated its Directors Retirement Plan in 1998. The Company issued restricted stock unit grants to each of the non-employee directors in 1999 to fund the actuarial value of their accrued benefits under the retirement plan. These grants of 24,000 shares (adjusted for the two-for-one stock splits on June 20, 2002 and August 24, 2005) will vest upon retirement after ten years of service as a director. Cash dividends are not paid and do not accrue on the unvested units. The three directors with outstanding restricted stock units are Messrs. Buck, Gibbs and Neely.

### **Director Stock Ownership Guidelines**

The Board has established non-employee director stock ownership guidelines to align the interests of the directors with those of our stockholders and further promote Smith's commitment to sound corporate governance. The guidelines are premised upon every non-employee director holding, within three years of the date the guidelines become effective with respect to each individual, a number of shares of common stock equaling five times the director's annual cash retainer.

## **ADDITIONAL INFORMATION ABOUT OUR DIRECTORS AND EXECUTIVE OFFICERS**

### **Certain Relationships and Related Transactions**

The Audit Committee has adopted a written policy which provides guidelines for monitoring and approving transactions with related parties. Pursuant to the policy, related parties include all executive officers, members of the Board of Directors and stockholders who own more than 5% of our common stock. Transactions with related parties that are entered into at prevailing prices and which comply with standard terms and conditions require no prior approval, except that all transactions with the Chief Executive Officer or Chief Financial Officer require pre-approval from the Nominating and Corporate Governance Committee. Transactions with related parties that do not reflect prevailing prices and do not comply with standard terms and conditions require pre-approval from the Chief Executive Officer or Chief Financial Officer and the Nominating and Corporate Governance Committee.

We have not engaged in any transaction, or series of similar transactions, since the beginning of 2006, nor is there any currently proposed transaction, or series of similar transactions, to which Smith or any of its subsidiaries was or is to be a participant, in which the amount involved exceeds \$120,000 and in which any of Smith's directors or executive officers, members of their immediate family or any stockholder who owns more than 5% of our common stock had, or will have, a direct or indirect material interest.

### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Exchange Act requires the Company's officers and directors, and persons who own more than 10% of the Company's outstanding shares of Common Stock (collectively, Section 16 Persons), to file with the SEC initial reports of ownership and reports of changes in ownership of Common Stock and other equity securities. Section 16 Persons are required by Commission regulations to furnish the Company with copies of all Section 16(a) reports they file.

Based solely on its review of the copies of such reports received by it, or written representations from certain Section 16 Persons that all Section 16(a) reports required to be filed for such persons had been filed, the Company believes that during 2006 the Section 16 Persons complied with all Section 16(a) filing requirements applicable to them, except that Mr. Chandler filed one late report disclosing shares held directly by him that were inadvertently omitted from his Form 3; Mr. Dudman filed one late report disclosing shares held directly by him that were inadvertently



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omitted from his Form 3 and one late report disclosing one 401(k) account transaction in Company stock; and Geraldine Wilde filed one late report disclosing transactions by her husband, who is employed by M-I SWACO.

**PROPOSAL 2: APPROVAL OF THE SMITH INTERNATIONAL, INC.  
SECOND AMENDED AND RESTATED 1989 LONG-TERM INCENTIVE COMPENSATION PLAN**

The Board has adopted, subject to stockholder approval, the Second Amended and Restated 1989 Long-Term Incentive Compensation Plan (the Plan). The Plan is intended to merge the Smith International, Inc. Stock Plan for Outside Directors (the Directors Plan) into the Smith International, Inc. 1989 Long-Term Incentive Compensation Plan (the LTIC Plan), with the Plan as the sole surviving source of shares for the Directors Plan and the LTIC Plan (the Prior Plans). At the Annual Meeting, you will be asked to approve the Plan in accordance with the rules of the New York Stock Exchange and the provisions of the Plan. If the Plan is approved, the share reserves under the Prior Plans will be combined. No additional shares will be reserved for issuance under the Plan. Your vote on this Proposal 2 will not affect the aggregate number of shares of the Company's Common Stock previously reserved for issuance under the Prior Plans, and the Company intends to continue to make awards at similar levels and on the same criteria as it had done under the Prior Plans.

**Description of the Plan**

The following summary describes briefly the principal features of the Plan, and is qualified in its entirety by reference to the full text of the Plan, which is provided as Appendix A to this proxy statement.

**Purpose.** The purpose of the Plan is to foster and promote the long-term financial success of the Company and to increase stockholder value by: (a) encouraging the commitment of selected key Employees, (b) motivating superior performance of key Employees by means of long-term performance related incentives, (c) encouraging and providing key Employees with a program for obtaining ownership interests in the Company which link and align their personal interests to those of the Company's stockholders, (d) attracting and retaining key Employees by providing competitive compensation opportunities, (e) enabling key Employees to share in the long-term growth and success of the Company, (f) providing additional incentives for securing and retaining qualified individuals who are not employees of the Company to serve on the Board of Directors of the Company (Outside Directors), and (g) to enhance the future growth of the Company by furthering Outside Directors' alignment with the interests of the Company and its stockholders.

**Key Changes.** You are being asked to approve the merger of the Directors Plan into the LTIC Plan. The key changes to the Prior Plans are outlined below:

Advisory directors are added as a class of participants, limited to the provisions in which outside directors may participate.

Outside directors are permitted to receive awards of Stock Options and Stock Appreciation Rights.

At the discretion of the Compensation and Benefits Committee of the Board (referred to in this section as the Compensation Committee), participants may defer the receipt of their Restricted Stock Unit awards, as specified in the Plan.

Restricted Stock Unit awards are more clearly defined in the new Plan.

Common stock awards, which were permitted under the Director Plan, are included in the Plan, but remain available only to outside directors.

The minimum vesting period for a Restricted Stock Award or Restricted Stock Unit Award is three years (or one year if vesting is based on a performance measure).

***Awards Under the Plan.*** The Plan provides for the following types of awards: (a) nonqualified stock option; (b) stock appreciation right; (c) common stock; (d) restricted stock (including performance-based); (e) restricted stock unit (including performance-based) (f) stock-based award; (g) any combination of the foregoing. The Plan permits the grant of awards subject to performance objectives in order to qualify for the performance-based

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exception within Section 162(m) of the Internal Revenue Code. As of March 5, 2007, nonqualified stock options, common stock and restricted stock units (including performance-based) have been awarded under the Prior Plans.

***Plan Administration.*** The Plan is administered by the Compensation Committee. The Compensation Committee determines awards based on criteria specified in more detail elsewhere in this proxy statement, as indicated below. Future awards are based on future performance or future stock price and, therefore, are not currently determinable. Please see the section entitled "Compensation Discussion and Analysis" for more information regarding future grants to the named executive officers; the Outstanding Equity Awards at Fiscal Year End Table for more information regarding past grants to the named executive officers; and the Director Compensation Table and related narrative discussion for more information regarding grants to outside directors.

***Participation and Eligibility.*** All full-time salaried employees of the Company whom the Compensation Committee determines are in a position to contribute to the growth, development or financial success of the Company and Outside Directors are eligible to receive awards under the Plan. Common stock awards are only available to Outside Directors.

***Shares Subject to Awards Under the Plan.*** Since 1989, as adjusted to reflect stock splits, a total of 29,040,000 shares of Common Stock have been reserved for issuance under the Prior Plans. This amount will remain the same under the Plan. Upon expiration, cancellation or termination of unexercised awards granted under the Plan or forfeiture of shares of restricted stock, the shares of Common Stock subject to such awards will again be available for the grant of awards under the Plan. If any change occurs in the capitalization of the Company, such as a stock dividend or stock split, or if a merger takes place in which the Company is the surviving corporation, the Board or the Compensation Committee may take such action as it deems appropriate so that the value of each outstanding award shall not be adversely affected by such corporate event.

***General Terms of the Awards.*** The specific terms and conditions of each award, including the vesting and termination of such awards, shall be fixed by the Compensation Committee pursuant to the Plan at the time the award is granted. Subject to exceptions, determined by the Compensation Committee pursuant to the Plan, the maximum stock based award that may be granted to a Plan participant in a given year is 1,000,000 shares. The maximum cash payout on an award payable in cash that may be paid to a Plan participant in a given year is \$10,000,000. The grant price of an option or stock appreciation right (SAR) may not be less than 100% of the fair market value of our Common Stock on the date of grant of the option. Pursuant to the provisions of the Plan and New York Stock Exchange rules, awards under the Plan may not be re-priced without stockholder approval.

***Federal Income Tax Consequences Associated with Awards Granted Under the Plan.*** The following is a general summary as of the date of this proxy statement of the United States federal income tax consequences associated with the grant of awards under the Plan. The federal tax laws may change and the federal, state and local tax consequences for any participant will depend upon his or her individual circumstances, thus the tax consequences for any particular individual may be different. Also, this information may not be applicable to any employees of foreign subsidiaries or to participants who are not residents of the United States.

As discussed above, several different types of incentive awards may be issued under the Plan. The tax consequences related to the issuance of each type of award is discussed separately below.

***Nonqualified Stock Options and Stock Appreciation Rights (SARs).*** Nonqualified stock options granted under the Plan are not intended to qualify as "incentive stock options" and will not qualify for any special tax benefits to the optionee. A participant receiving a nonqualified stock option or SAR that has been issued with an exercise price not less than the fair market value of the Company's common stock on the grant date will not recognize income and the Company will not be allowed a deduction at the time such an option is granted. When a participant exercises a nonqualified stock option or SAR, the difference between the exercise price and any higher market value of the stock on the date of

exercise will be ordinary income to the participant. When a participant disposes of shares acquired by the exercise of the option or SAR, any additional gain or loss will be a capital gain or loss.

In general, there will be no federal income tax deduction allowed to the Company upon the grant or termination of a nonqualified stock option or SAR or a sale or disposition of the shares acquired upon exercise of the stock option or SAR. However, upon the exercise of a nonqualified stock option or SAR, the Company will be entitled to a deduction for federal income tax purposes equal to the amount of ordinary income that the participant is required to

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recognize as a result of the exercise, provided that the deduction is not otherwise disallowed under the Internal Revenue Code.

*Restricted Stock Awards, Restricted Stock Unit Awards and Stock-Based Awards.* Generally, the recipient of a restricted stock award or restricted stock unit award has no federal income tax consequences at the time of grant. Rather, at the time the shares are vested and no longer subject to a substantial risk of forfeiture, the participant will recognize ordinary income to the extent of the excess of the fair market value of the stock on the date the risk of forfeiture ceases over the amount paid, if any, by the participant for such stock. For a restricted stock award only, the participant may instead elect to be taxed at the time of grant by making an election under Section 83(b) of the Internal Revenue Code.

In the year that the recipient of a restricted stock award, restricted stock unit award or stock-based award recognizes ordinary taxable income in respect of such award, the Company will be entitled to a deduction for federal income tax purposes equal to the amount of ordinary income that the participant is required to recognize, provided that the deduction is not otherwise disallowed under the Internal Revenue Code. Upon disposition of the shares received, the gain or loss recognized by the participant will be treated as capital gain or loss.

*Performance-Based Awards.* With certain exceptions, Section 162(m) of the Internal Revenue Code denies a deduction to the Company for compensation paid to certain executive officers in excess of \$1 million per executive per taxable year. One such exception applies to certain performance-based compensation as described in Section 162(m), and certain awards granted under the Plan will be intended to qualify as performance-based compensation. The Plan contains provisions consistent with the requirements for performance-based compensation under Section 162(m). However, the Compensation Committee may award non-deductible compensation when such grants are in the best interest of the Company, balancing tax efficiency with long-term strategic objectives.

*Section 409A.* Section 409A of the Internal Revenue Code provides certain new requirements for non-qualified deferred compensation arrangements. These include requirements with respect to an individual's election to defer compensation and the individual's selection of the timing and form of distribution of deferred compensation. Section 409A also generally provides that distributions must be made on or after the occurrence of certain events (e.g., the individual's separation from service, a predetermined date, or the individual's death). Section 409A imposes restrictions on an individual's ability to change his or her distribution timing or form of distribution, after the compensation has been deferred.

Awards granted under the Plan with a deferral feature will be subject to the requirements of Section 409A. If an award is subject to and fails to satisfy the requirements of Section 409A, the recipient of that award may recognize ordinary income on the amounts deferred under the award, to the extent vested, which may be prior to when the compensation is actually or constructively received. Also, if an award that is subject to Section 409A fails to comply with Section 409A, an additional 20% federal income tax is imposed on compensation recognized as ordinary income, as well as interest on such deferred compensation.

*ERISA.* The Company believes that the Plan is not subject to any provisions of the Employee Retirement Income Security Act of 1974 (ERISA). The Plan is not a qualified plan under Section 401(a) of the Internal Revenue Code.

*Amendment of the Plan.* The Board of Directors may terminate, modify or amend the Plan at any time without stockholder approval, except for amendments that (a) change the class of persons eligible to receive awards; (b) materially increase benefits; (c) transfer the administration of the Plan to anyone who is not a disinterested person under the federal securities law; (d) increase the number of shares subject to the Plan or (e) require stockholder approval under New York Stock Exchange listing standards or the Internal Revenue Code in order to maintain listing requirements or favorable tax advantages or qualifications.

***Required Approval.*** The affirmative vote of a majority of the shares represented at the annual meeting and entitled to vote will be sufficient to approve the Plan. In the event that stockholder approval of the Plan is not obtained, the original Smith International, Inc. 1989 Long-Term Incentive Compensation Plan and Smith International, Inc. Directors Stock Plan, as previously amended, would remain in effect.

**WE RECOMMEND THAT YOU VOTE FOR APPROVAL OF THE SECOND AMENDED AND RESTATED LONG-TERM INCENTIVE COMPENSATION PLAN.**

**Table of Contents****EQUITY COMPENSATION PLAN INFORMATION**

The following table shows information as of December 31, 2006, with respect to the LTIC Plan and the Smith International, Inc. Stock Plan for Outside Directors under which equity securities of the Company are authorized for issuance, aggregated as follows:

<b>Plan Category</b>	<b>(a) Number of Securities to be Issued upon Exercise  of Outstanding Options, Warrants and Rights</b>	<b>(b) Weighted Average Exercise Price of Outstanding Options, Warrants and Rights</b>	<b>(c) Number of Securities Remaining Available for Future issuance under Equity Compensation Plans  (Excluding Securities Reflected in Column(a))</b>
Equity compensation plans approved by security holders	5,441,582(1)	\$18.78(2)	1,873,277(3)
Equity compensation plans not approved by security holders	Not applicable	Not applicable	Not applicable
<b>Total</b>	<b>5,441,582</b>	<b>\$18.78</b>	<b>1,873,277</b>

(1) Includes an aggregate of 2,090,201 restricted stock units and performance-based restricted stock units awarded to employees and 72,000 restricted stock units to be awarded to directors upon their retirement from the board.

(2) Weighted average exercise price of outstanding options; excludes restricted stock units and performance-based restricted stock units.

(3) Includes 15,969 shares available for issuance pursuant to the Stock Plan for Outside Directors.

**PROPOSAL 3: RATIFICATION OF DELOITTE & TOUCHE LLP  
AS INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee has selected Deloitte & Touche LLP as its independent registered public accounting firm to audit the books and records of the Company for its fiscal year ending December 31, 2007. The services of Deloitte & Touche LLP will include the audit of the effectiveness of internal controls over financial reporting. The Company has been advised by Deloitte & Touche LLP that the firm has no relationship with the Company or its subsidiaries other than that arising from the firm's engagement as independent registered public accountants and, in limited circumstances, tax advisors. Deloitte & Touche LLP has audited the Company's financial statements since April 15, 2002.

Deloitte & Touche LLP has offices in or convenient to most of the locations in the world where the Company and its subsidiaries operate. Representatives of Deloitte & Touche LLP are not expected to be present at the Annual Meeting, will not have the opportunity to make a statement and will not be available to respond to questions.

### Fees Paid to Deloitte & Touche LLP

During fiscal years 2006 and 2005, the Company incurred the following fees for services performed by Deloitte & Touche LLP:

	2006	2005
Audit Fees	\$ 4,890,000	\$ 4,404,000
Audit-Related Fees	104,000	78,000
Tax Fees	35,000	35,000
All Other Fees	0	0
Total	\$ 5,029,000	\$ 4,517,000

**Audit Fees.** This category includes the audit of Smith's annual financial statements and Management's Report on Internal Control over Financial Reporting as required by Section 404 of the Sarbanes-Oxley Act, audits of



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statutory accounts in certain non-U.S. jurisdictions, review of financial statements included in Smith's quarterly reports on Form 10-Q and services that are normally provided by the independent registered public accountants in connection with statutory and regulatory filings or engagements for those fiscal years. This category also includes the audit of the combined financial statements of M-I SWACO, the Company's majority-owned joint venture.

***Audit-Related Fees.*** This category consists of assurance and related services by Deloitte & Touche LLP that are reasonably related to the performance of the audit or review of Smith's financial statements and are not reported above under Audit Fees. The services for the fees disclosed under this category primarily relate to the audit of various U.S. employee benefit plans, which were not directly related to the audit of the consolidated financial statements. The Audit Committee approved 100% of these Audit-Related Fees pursuant to its pre-approval policy.

***Tax Fees.*** This category includes fees for professional services performed by Deloitte & Touche LLP with respect to tax compliance, tax advice and tax planning. The Audit Committee approved 100% of these Tax Fees pursuant to its pre-approval policy.

### **Services Provided by Deloitte & Touche LLP**

All services rendered by Deloitte & Touche LLP are permissible under applicable laws and regulations, and are pre-approved by the Audit Committee. Pursuant to SEC rules, the fees paid to Deloitte & Touche LLP for services are disclosed in the table above under the categories listed.

Although ratification by stockholders is not required by law, the Audit Committee has determined that it is desirable to seek stockholder ratification of this appointment in light of the critical role played by independent registered public accountants in maintaining the integrity of Company financial controls and reporting. Notwithstanding its selection, the Audit Committee, in its discretion, may appoint new independent registered public accountants at any time during the year if the Audit Committee believes that such a change would be in the best interest of the Company and its stockholders. If the stockholders do not ratify the appointment of Deloitte & Touche LLP, the Audit Committee may reconsider its selection.

**WE RECOMMEND THAT YOU VOTE FOR THE CONTINUED ENGAGEMENT OF DELOITTE & TOUCHE LLP AS INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM TO AUDIT THE BOOKS AND RECORDS OF THE COMPANY FOR THE FISCAL YEAR ENDING DECEMBER 31, 2007.**

### **AUDIT COMMITTEE REPORT**

Smith's Audit Committee reviews the Company's financial reporting process on behalf of the Board of Directors. Management has the primary responsibility for the financial statements and the reporting process, including the system of internal controls. Smith's independent registered public accounting firm (independent auditors), Deloitte & Touche LLP, is responsible for performing an independent audit of the Company's consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States) and to issue a report thereon. The Committee monitors these processes.

The Audit Committee members are not professional accountants or auditors, and their functions are not intended to duplicate or to certify the activities of management and the independent auditors, nor can the Audit Committee certify that the independent auditors are independent under applicable rules. The Audit Committee serves a board-level oversight role, in which it provides advice, counsel and direction to management and the auditors on the basis of the information it receives, discussions with management and the auditors, and the experience of the Audit Committee's members in business, financial and accounting matters. The Audit Committee has the authority to engage its own outside advisers, including experts in particular areas of accounting, as it determines appropriate, apart from counsel

or advisers hired by management.

In this context, the Audit Committee has reviewed and discussed the audited consolidated financial statements with management and representatives of the Company's independent auditors. During the year, the Audit Committee also discussed with the Company's independent auditors the matters required to be discussed by SAS No. 61 (Codification of Statements on Auditing Standards, AU 380).

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The Audit Committee has received the written disclosures and letter from Deloitte & Touche LLP required by Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees) and has discussed with Deloitte & Touche LLP any relationships that may have an impact on their objectivity and independence.

Based on the above-mentioned review and discussions, the Audit Committee recommended to the Board of Directors that the Company's audited consolidated financial statements be included in its Annual Report on Form 10-K for the fiscal year ended December 31, 2006 for filing with the SEC.

Audit Committee

Dod A. Fraser, *Chairman*

Robert Kelley

Jerry W. Neely

**OTHER BUSINESS**

The Board of Directors does not intend to present any other business for action at the meeting, and the Company has not been advised of any other business intended to be presented by others.

**STOCKHOLDERS PROPOSALS**

To be considered for inclusion in the proxy statement for next year's annual meeting, stockholder proposals must be submitted to the Company in writing by no later than November 22, 2007. In addition, in order for a stockholder to bring any business before next year's annual meeting, notice must be received by the Company in writing by no later than November 22, 2007, in accordance with the Company's Restated Bylaws. If we do not receive notice of your proposal within this time frame, our management will use its discretion to vote all the shares for which we have received proxies as the Board may recommend.

**ANNUAL REPORT AND FINANCIAL INFORMATION**

**A copy of our 2006 Annual Report to Stockholders is being mailed with this Proxy Statement. We will provide without charge the Company's annual report on Form 10-K for the fiscal year ended December 31, 2006, to any person requesting a copy in writing and stating that he or she was a beneficial holder of the Company's Common Stock on February 28, 2007. The annual report on Form 10-K is also available on our website at [www.smith.com](http://www.smith.com) using the Investor Relations caption and following the SEC Filings links. The Company will also furnish copies of any exhibits to the Form 10-K at \$0.50 per page, paid in advance. Requests and inquiries should be addressed to:**

**Investor Relations  
Smith International, Inc.  
P. O. Box 60068  
Houston TX 77205-0068**

The Company's 2006 Annual Report to Stockholders should not be regarded as proxy soliciting material or as a communication for which a solicitation of proxies is to be made.

By Order of the Board of Directors

Richard E. Chandler, Jr.  
*Secretary*

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**APPENDIX A**

**SMITH INTERNATIONAL, INC.  
1989 LONG-TERM INCENTIVE  
COMPENSATION PLAN**

**(Second Amendment and Restatement Effective January 1, 2005)**

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**SMITH INTERNATIONAL, INC.  
1989 LONG-TERM INCENTIVE COMPENSATION PLAN**

**SECTION 1**

**GENERAL PROVISIONS RELATING TO  
PLAN GOVERNANCE, COVERAGE AND BENEFITS**

**1.1 Background and Purpose**

Smith International, Inc., (the *Company*) established and adopted the Smith International, Inc. 1989 Long-Term Incentive Compensation Plan (the *Plan*). The Plan has been amended from time to time, and most recently amended and restated effective as of January 1, 2005.

The Company also previously established and adopted the Smith International, Inc. Stock Plan for Outside Directors (the *Directors Plan*), effective as of April 28, 1992, amended from time to time.

The Company hereby amends and restates the Plan under the form of this Plan document primarily to (i) incorporate various changes for the benefit of the Company and the participants in the Plan and the Directors Plan and (ii) merge the Directors Plan into the Plan effective as of January 1, 2007. This amendment and restatement is generally effective as of January 1, 2005 (the *Effective Date*), except as may otherwise be noted under certain terms and provisions of the Plan.

Effective as of January 1, 2007, all awards previously granted under the Directors Plan are assumed and continued under the Plan and shall remain subject to the existing individual incentive agreements that evidence such awards.

Effective as of January 1, 2007, upon the assumption and continuation of all outstanding awards under the Plan, and coincident with the merger of the Directors Plan into the Plan, the Directors Plan shall cease to exist as a separate plan.

The purpose of the Plan is to foster and promote the long-term financial success of the Company and to increase stockholder value by: (a) encouraging the commitment of selected key Employees, (b) motivating superior performance of key Employees by means of long-term performance related incentives, (c) encouraging and providing key Employees with a program for obtaining ownership interests in the Company which link and align their personal interests to those of the Company's stockholders, (d) attracting and retaining key Employees by providing competitive compensation opportunities, (e) enabling key Employees to share in the long-term growth and success of the Company, (f) providing additional incentives for securing and retaining qualified individuals who are not employees of the Company to serve on the Board of Directors of the Company (*Outside Directors*), and (g) to enhance the future growth of the Company by furthering Outside Directors' identification with the interests of the Company and its stockholders.

The Plan provides for payment of various forms of compensation. It is not intended to be a plan that is subject to the Employee Retirement Income Security Act of 1974, as amended (*ERISA*). The Plan shall be interpreted, construed and administered consistent with its status as a plan that is not subject to ERISA.

The Plan will remain in effect, subject to the right of the Board to amend or terminate the Plan at any time pursuant to Section 9.7, until all Shares subject to the Plan have been purchased or acquired according to its provisions.

**1.2 Definitions**

The following terms shall have the meanings set forth below:

(a) Advisory Director. An individual who (i) is not an officer or employee of the Company or any Subsidiary and (ii) serves as an advisory director on the Board.

(b) Authorized Officer. The Chairman of the Board, the CEO or any other senior officer of the Company to whom either of them delegate the authority to execute any Incentive Agreement for and on behalf

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of the Company. No officer or director shall be an Authorized Officer with respect to any Incentive Agreement for himself.

(c) Award Date. The annual date or other date upon which a Common Stock Award is granted by the Board to a Grantee as provided in Section 3.

(d) Board. The Board of Directors of the Company.

(e) Cause. When used in connection with the termination of a Grantee's Employment, shall mean the termination of the Grantee's Employment by the Company or any Subsidiary by reason of (i) the conviction of the Grantee by a court of competent jurisdiction as to which no further appeal can be taken of a crime involving moral turpitude or a felony; (ii) the proven commission by the Grantee of a material act of fraud upon the Company or any Subsidiary, or any customer or supplier thereof; (iii) the misappropriation of any funds or property of the Company or any Subsidiary, or any customer or supplier thereof; (iv) the willful and continued failure by the Grantee to perform the material duties assigned to him that is not cured to the reasonable satisfaction of the Company within 30 days after written notice of such failure is provided to Grantee by the Board or CEO (or by another officer of the Company or a Subsidiary who has been designated by the Board or CEO for such purpose); (v) the knowing engagement by the Grantee in any direct and material conflict of interest with the Company or any Subsidiary without compliance with the Company's or Subsidiary's conflict of interest policy, if any, then in effect; or (vi) the knowing engagement by the Grantee, without the written approval of the Board or CEO, in any material activity which competes with the business of the Company or any Subsidiary or which would result in a material injury to the business, reputation or goodwill of the Company or any Subsidiary.

(f) CEO. The Chief Executive Officer of the Company.

(g) Change in Control. Any of the events described in and subject to Section 8.8.

(h) Code. The Internal Revenue Code of 1986, as amended, and the regulations and other authority promulgated thereunder by the appropriate governmental authority. References herein to any provision of the Code shall refer to any successor provision thereto.

(i) Committee. A committee appointed by the Board to administer the Plan. While the Company is a Publicly Held Corporation, the Plan shall be administered by a Committee appointed by the Board consisting of not less than two directors who fulfill the nonemployee director requirements of Rule 16b-3 under the Exchange Act and the outside director requirements of Code Section 162(m). In either case, the Committee may be the Compensation and Benefits Committee of the Board, or any subcommittee of the Compensation and Benefits Committee, provided that the members of the Committee satisfy the requirements of the previous provisions of this paragraph. Notwithstanding the preceding provisions of this subsection, with regard to Incentive Awards granted to Outside Directors, the Board shall have the sole power and authority to administer the Plan, and thus all references to the Committee herein shall mean the Board with respect to Incentive Awards granted to Outside Directors.

The Board shall have the power to fill vacancies on the Committee arising by resignation, death, removal or otherwise. The Board, in its sole discretion, may bifurcate the powers and duties of the Committee among one or more separate committees, or retain all powers and duties of the Committee in a single Committee. The members of the Committee shall serve at the discretion of the Board.

(j) Common Stock. The common stock of the Company, \$1.00 par value per share, and any class of common stock into which such common shares may hereafter be converted, reclassified or recapitalized.

(k) Common Stock Award. An authorization of the Board to issue or transfer common stock to a Grantee who is an Outside Director pursuant to Section 3.

(l) Company. Smith International, Inc. and any successor in interest thereto.

(m) Covered Employee. A named executive officer who is one of the group of covered employees, as defined in Code Section 162(m) and Treasury Regulation § 1.162-27(c) (or its successor), during any period that the Company is a Publicly Held Corporation.

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(n) **Disability.** A physical or mental condition of a Grantee which renders him unable to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which (a) can be expected to result in death or can be expected to last for a continuous period of not less than 12 months, or (b) for which the Grantee is receiving income replacement benefits for a period of not less than three months under an accident and health plan or long-term disability plan covering Employees of the Company or any Subsidiary. A determination of Disability shall be made by a physician selected or approved by the Committee and, in this respect, the Grantee shall submit to any reasonable examination(s) required by such physician upon request. In addition, any determination of Disability shall be made in accordance with the requirements of Code Section 409A as determined by the Committee.

(o) **Employee.** Any full-time, salaried employee of the Company (or any Subsidiary) within the meaning of Code Section 3401(c) who, in the opinion of the Committee, is in a position to contribute to the growth, development or financial success of the Company (or any Subsidiary), including, without limitation, officers who are members of the Board.

(p) **Employment.** Employment means that the individual is employed as an Employee by the Company or any Subsidiary. In this regard, neither the transfer of a Grantee from Employment by the Company to Employment by any Subsidiary, nor the transfer of a Grantee from Employment by any Subsidiary to Employment by the Company, shall be deemed to be a termination of Employment of the Grantee. Moreover, the Employment of a Grantee shall not be deemed to have been terminated because of an approved leave of absence from active Employment on account of temporary illness, authorized vacation or granted for reasons of professional advancement, education, or health, or during any period required to be treated as a leave of absence by virtue of any applicable statute, Company personnel policy or written agreement. All determinations regarding Employment, and the termination of Employment hereunder, shall be made by the Committee.

(q) **Exchange Act.** The Securities Exchange Act of 1934, as amended.

(r) **Fair Market Value.** While the Company is a Publicly Held Corporation, the Fair Market Value of one Share of Common Stock on the date in question is deemed to be (i) the closing sales price of a Share as reported on the New York Stock Exchange or other principal securities exchange on which Shares are then listed or admitted to trading, or (ii) the closing sales price for a Share as quoted on the National Association of Securities Dealers Automated Quotation System ( NASDAQ ), or (iii) if not quoted on NASDAQ, the average of the closing bid and asked prices for a Share as quoted by the National Quotation Bureau's Pink Sheets or the National Association of Securities Dealers OTC Bulletin Board System. If there was no public trade of Common Stock on the date in question, Fair Market Value shall be determined by reference to the last preceding date on which such a trade was so reported.

If the Company is not a Publicly Held Corporation at the time a determination of the Fair Market Value of the Common Stock is required to be made hereunder, the determination of Fair Market Value for purposes of the Plan shall be made by the Committee in its sole and absolute discretion. In this respect, the Committee may rely on such financial data, appraisals, valuations, experts, and other sources as, in its sole and absolute discretion, it deems advisable under the circumstances.

(s) **Grantee.** Any Employee or Outside Director who is granted an Incentive Award under the Plan.

(t) **Immediate Family.** With respect to a Grantee, the Grantee's child, stepchild, grandchild, parent, stepparent, grandparent, spouse, former spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, including adoptive relationships.

(u) Incentive Agreement. A separate written agreement entered into between the Company and the Grantee setting forth the terms and conditions pursuant to which an Incentive Award is granted under the Plan, as such agreement is further defined in Section 8.1.

(v) Incentive Award or Award. A grant of an award under the Plan to a Grantee, including any Stock Option, Stock Appreciation Right (SAR), Restricted Stock Award, Performance-Based Restricted Award, Common Stock Award, Restricted Stock Unit Award or Other Stock-Based Award.

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- (w) Independent SAR or SAR. A Stock Appreciation Right described in Section 2.4.
- (x) Insider. While the Company is a Publicly Held Corporation, an individual who is, on the relevant date, an officer, director or ten percent (10%) beneficial owner of any class of the Company's equity securities that is registered pursuant to Section 12 of the Exchange Act, all as defined under Section 16 of the Exchange Act.
- (y) Option Price. The exercise price at which a Share may be purchased by the Grantee of a Stock Option.
- (z) Other Stock-Based Award. An award granted by the Committee to a Grantee under Section 6.1 that is valued in whole or in part by reference to, or is otherwise based upon, Common Stock.
- (aa) Outside Director. A member of the Board, or an Advisory Director, who is not, at the time the Incentive Award is granted to him, an officer or employee of the Company or any Subsidiary.
- (bb) Performance-Based Exception. The performance-based exception from the tax deductibility limitations of Code Section 162(m), as prescribed in Code Section 162(m)(4)(C) and Treasury Regulation § 1.162-27(e) (or its successor), which is applicable during such period that the Company is a Publicly Held Corporation.
- (cc) Performance-Based Restricted Award. Restricted Stock Awards or Restricted Stock Unit Awards awarded to a Grantee pursuant to Section 4 or Section 5, as applicable, the grant of which is contingent upon the attainment of specified Performance Criteria, and/or the vesting of which are subject to a risk of forfeiture if the specified Performance Criteria are not met within the Performance Period.
- (dd) Performance Criteria. The business criteria that are specified by the Committee pursuant to Section 7 for an Incentive Award that is intended to qualify for the Performance-Based Exception; the satisfaction of such business criteria during the Performance Period being required for the grant or vesting of the particular Incentive Award to occur, as specified in the Incentive Agreement.
- (ee) Performance Period. A period of time determined by the Committee over which performance is measured for the purpose of determining a Grantee's right to and the payment value of any Performance-Based Restricted Award or Other Stock-Based Award that is intended to qualify for the Performance-Based Exception.
- (ff) Plan. Smith International, Inc. 1989 Long-Term Incentive Compensation Plan, as set forth herein and as it may be amended from time to time.
- (gg) Publicly Held Corporation. A corporation issuing any class of common equity securities required to be registered under Section 12 of the Exchange Act.
- (hh) Restricted Stock. Shares of Common Stock issued or transferred to a Grantee pursuant to Section 4.
- (ii) Restricted Stock Award. An authorization by the Committee to issue or transfer Restricted Stock to a Grantee pursuant to Section 4.
- (jj) Restricted Stock Unit. A unit granted to a Grantee pursuant to Section 5 which entitles him to receive one share of Common Stock on the date specified in the Incentive Agreement.
- (kk) Restricted Stock Unit Award. An authorization to award Restricted Stock Units to Grantee pursuant to Section 5.

(ll) Restriction Period. The period of time determined by the Committee and set forth in the Incentive Agreement during which the transfer of an Incentive Award by the Grantee is restricted.

(mm) Retirement. The voluntary termination of Employment by an Employee from the Company and any Subsidiary constituting retirement, and as confirmed through the Company's Human Resources Department (i) on any date after the Employee attains the normal retirement age, (ii) on an earlier retirement date as

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expressly agreed to by the Committee prior to termination of Employment, or (iii) as of such other age as may be designated by the Committee in the Employee's individual Incentive Agreement.

(nn) Share. A share of the Common Stock of the Company.

(oo) Share Pool. The number of Shares authorized for issuance under Section 1.4, as adjusted for awards and payouts under Section 1.5 and as adjusted for changes in corporate capitalization under Section 8.6.

(pp) Spread. The difference between the exercise price per Share specified in a SAR grant and the Fair Market Value of a Share on the date of exercise of the SAR.

(qq) Stock Appreciation Right or SAR. A Stock Appreciation Right as described in Section 2.4.

(rr) Stock Option or Option. A stock option that is a nonstatutory stock option (and not an incentive stock option as described in Code Section 422), as described in Section 2.

(ss) Stock Option Award. An authorization to award a Stock Option to a Grantee pursuant to Section 2.

(tt) Subsidiary. Any corporation (whether now or hereafter existing) which constitutes a subsidiary of the Company, as defined in Code Section 424(f) of the Code, and any limited liability company, partnership, or other entity in which the Company controls fifty percent (50%) or more of the voting power or equity interests.

(uu) Termination of Directorship. The date upon which a Grantee who is an Outside Director ceases to be an Outside Director for whatever reason, voluntary or involuntary. The effective date of such Termination of Directorship shall be the actual date of such termination (whether occasioned by death, Disability, retirement, resignation, non-election or otherwise). The change in an Outside Director's position to an Advisory Director shall not be a Termination of Directorship hereunder.

### **1.3 Plan Administration**

(a) Authority of the Committee. Except as may be limited by law, and subject to the provisions herein, the Committee shall have full power to (i) select Grantees who shall participate in the Plan; (ii) determine the amounts, duration and types of Incentive Awards; (iii) determine the terms and conditions of Incentive Awards and Incentive Agreements; (iv) determine whether any Shares subject to Incentive Awards will be subject to any restrictions on transfer; (v) construe and interpret the Plan and any Incentive Agreement or other agreement entered into under the Plan; and (vi) establish, amend, or waive rules for the Plan's administration. Further, the Committee shall make all other determinations which may be necessary or advisable for the administration of the Plan.

With respect to Incentive Awards granted under the Plan to Outside Directors, the Board shall constitute the Committee.

(b) Meetings. The Committee shall designate a chairman from among its members who shall preside at its meetings, and shall designate a secretary, without regard to whether that person is a member of the Committee, who shall keep the minutes of the proceedings and all records, documents, and data pertaining to its administration of the Plan. Meetings shall be held at such times and places as shall be determined by the Committee and the Committee may hold telephonic meetings. The Committee may take any action otherwise proper under the Plan by the affirmative vote, taken with or without a meeting, of a majority of its members. The Committee may authorize any one or more of its members or any officer of the Company to execute and deliver documents on behalf of the Committee.

(c) Decisions Binding. All determinations and decisions of the Committee shall be made in its discretion pursuant to the terms and provisions of the Plan, and shall be final, conclusive and binding on all persons including the Company, its stockholders, Employees, Grantees, and their estates and beneficiaries. The Committee's decisions with respect to any Incentive Award need not be uniform and may be made selectively among Incentive Awards and Grantees, whether or not such Incentive Awards are similar or such Grantees are similarly situated.

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(d) **Modification of Outstanding Incentive Awards.** Subject to the stockholder approval requirements of Section 9.7 if applicable, the Committee may, in its discretion, provide for the extension of the exercisability of an Incentive Award, accelerate the vesting or exercisability of an Incentive Award (except for an Incentive Award in the form of a SAR which is subject to Code Section 409A), eliminate or make less restrictive any restrictions contained in an Incentive Award, waive any restriction or other provisions of an Incentive Award, or otherwise amend or modify an Incentive Award in any manner that is either (i) not adverse to the Grantee to whom such Incentive Award was granted or (ii) consented to by such Grantee. Notwithstanding the preceding provisions of this subsection, (i) no amendment or other modification of an Incentive Award shall be made to the extent such modification results in any Stock Option with an exercise price less than 100% of the Fair Market Value per Share on the date of grant, and (ii) no acceleration of the vesting of any Incentive Award shall be made, except in the event of the Grantee's death, Disability, or Retirement, or a Change in Control, or another type of similar circumstance as determined by the Committee.

(e) **Delegation of Authority.** The Committee may delegate to designated officers or other employees of the Company any of its duties and authority under the Plan pursuant to such conditions or limitations as the Committee may establish from time to time; provided, however, the Committee may not delegate to any person the authority (i) to grant Incentive Awards or (ii) if the Company is a Publicly Held Corporation, to take any action which would contravene the requirements of Rule 16b-3 under the Exchange Act, the Performance-Based Exception under Code Section 162(m), or the Sarbanes-Oxley Act of 2002.

(f) **Expenses of Committee.** The Committee may employ legal counsel, including, without limitation, independent legal counsel and counsel regularly employed by the Company, and other agents as the Committee may deem appropriate for the administration of the Plan. The Committee may rely upon any opinion or computation received from any such counsel or agent. All expenses incurred by the Committee in interpreting and administering the Plan, including, without limitation, meeting expenses and professional fees, shall be paid by the Company.

(g) **Surrender of Previous Incentive Awards.** The Committee may, in its absolute discretion, grant Incentive Awards to Grantees on the condition that such Grantees surrender to the Committee for cancellation such other Incentive Awards as the Committee directs. Incentive Awards granted on the condition precedent of surrender of outstanding Incentive Awards shall not count against the limits set forth in Section 1.4 until such time as such previous Incentive Awards are surrendered and cancelled.

(h) **Indemnification.** Each person who is or was a member of the Committee shall be indemnified by the Company against and from any damage, loss, liability, cost and expense that may be imposed upon or reasonably incurred by him in connection with or resulting from any claim, action, suit, or proceeding to which he may be a party or in which he may be involved by reason of any action taken or failure to act under the Plan, except for any such act or omission constituting willful misconduct or gross negligence. Each such person shall be indemnified by the Company for all amounts paid by him in settlement thereof, with the Company's approval, or paid by him in satisfaction of any judgment in any such action, suit, or proceeding against him, provided he shall give the Company an opportunity, at its own expense, to handle and defend the same before he undertakes to handle and defend it on his own behalf. The foregoing right of indemnification shall not be exclusive of any other rights of indemnification to which such persons may be entitled under the Company's Articles or Certificate of Incorporation or Bylaws, as a matter of law, or otherwise, or any power that the Company may have to indemnify them or hold them harmless.

**1.4 Shares of Common Stock Available for Incentive Awards**

Subject to adjustment under Section 8.6, there shall be available for Incentive Awards that are granted wholly or partly in Common Stock (including rights or Stock Options that may be exercised for or settled in Common Stock) Fourteen Million Five Hundred Twenty Thousand (14,520,000) Shares of Common Stock. Effective as of August 24,

2005, the number of Shares of Common Stock available shall be increased to Twenty Nine Million and Forty Thousand (29,040,000) to reflect a two-for-one stock split as of such date. The number of Shares of Common Stock that are the subject of Incentive Awards under the Plan, and which are forfeited or terminated, expire, are settled in cash in lieu of Common Stock or in a manner such that all or some of the Shares covered by an Incentive Award are not issued to a Grantee or are exchanged for Incentive Awards that do not involve Common Stock (such as cash awards), shall again immediately become available for Incentive Awards hereunder. The Committee may

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from time to time adopt and observe such procedures concerning the counting of Shares against the Plan maximum as it may deem appropriate.

During any period that the Company is a Publicly Held Corporation, then unless and until the Committee determines that a particular Incentive Award granted to a Covered Employee is not intended to comply with the Performance-Based Exception, the following rules shall apply to grants of Incentive Awards to Covered Employees:

(a) Subject to adjustment as provided in Section 8.6, the maximum aggregate number of Shares of Common Stock (including Stock Options, SARs, Restricted Stock, Performance-Based Restricted Awards, and Other Stock-Based Awards that are paid out in Shares) that may be granted (in the case of Stock Options and SARs) or that may vest (in the case of Restricted Stock Awards, Performance-Based Restricted Awards, Restricted Stock Unit Awards or Other Stock-Based Awards), as applicable, in any calendar year pursuant to any Incentive Award held by any individual Covered Employee shall be One Million (1,000,000) Shares.

(b) The maximum aggregate cash payout (including SARs or Other Stock-Based Awards that are paid out in cash) with respect to Incentive Awards granted in any calendar year which may be made to any Covered Employee shall be Ten Million dollars (\$10,000,000).

(c) With respect to any Stock Option or SAR granted to a Covered Employee that is canceled or repriced, the number of Shares subject to such Stock Option or SAR shall continue to count against the maximum number of Shares that may be the subject of Stock Options or SARs granted to such Covered Employee hereunder and, in this regard, such maximum number shall be determined in accordance with Code Section 162(m).

(d) The limitations of subsections (a), (b) and (c) above shall be construed and administered so as to comply with the Performance-Based Exception.

### **1.5 Share Pool Adjustments for Awards and Payouts**

The following Incentive Awards and payouts shall reduce, on a one Share for one Share basis, the number of Shares authorized for issuance under the Share Pool:

- (a) Stock Option Award;
- (b) SAR;
- (c) Common Stock Award;
- (d) Restricted Stock Award;
- (e) Performance-Based Restricted Award;
- (f) A payout of a Restricted Stock Unit Award in Shares; and
- (g) A payout of an Other Stock-Based Award in Shares.

A cancellation, termination, expiration, forfeiture, or lapse for any reason of any Shares subject to an Award shall restore, on a one Share for one Share basis, the number of Shares authorized for issuance under the Share Pool.

### **1.6 Common Stock Available**

The Common Stock available for issuance or transfer under the Plan shall be made available from Shares now or hereafter (a) held in the treasury of the Company, (b) authorized but unissued Shares, or (c) Shares to be purchased or acquired by the Company. No fractional Shares shall be issued under the Plan; payment for fractional Shares shall be made in cash.

### **1.7 Eligibility**

Outside Directors and Employees shall be eligible to receive Incentive Awards under the Plan. The Committee shall from time to time designate those Employees to be granted Incentive Awards, the type of Incentive Awards

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granted, the number of Shares, Stock Options, rights or units, as the case may be, which are subject to an Award, and any other terms or conditions relating to each Award, as it may deem appropriate to the extent consistent with the provisions of the Plan. A Grantee who has been granted an Incentive Award may, if otherwise eligible, be granted additional Incentive Awards at any time.

No Insider shall be eligible to be granted an Incentive Award that is subject to Rule 16a-3 under the Exchange Act unless and until such Insider has granted a limited power of attorney to those employees of the Company who have been designated by the Company for purposes of future required filings under the Exchange Act.

### **1.8 Types of Incentive Awards**

The types of Incentive Awards under the Plan are (a) Stock Options and Stock Appreciation Rights, (b) Common Stock Awards as described in Section 3, (c) Restricted Stock and Performance-Based Restricted Awards, (d) Restricted Stock Units as described in Section 5, (e) Other Stock-Based Awards, or (f) any combination of the foregoing.

## **SECTION 2**

### **STOCK OPTIONS AND STOCK APPRECIATION RIGHTS**

#### **2.1 Grant of Stock Options**

The Committee is authorized to grant Stock Options to Employees and to Outside Directors, in accordance with the terms and conditions of the Plan, and with such additional terms and conditions, not inconsistent with the Plan, as the Committee shall determine in its discretion. Successive grants may be made to the same Grantee regardless of whether any Stock Option previously granted to such person remains unexercised.

#### **2.2 Stock Option Terms**

(a) Written Agreement. Each grant of a Stock Option shall be evidenced by a written Incentive Agreement. Among its other provisions, each Incentive Agreement shall set forth the extent to which the Grantee shall have the right to exercise the Stock Option following termination of the Grantee's Employment or Termination of Directorship, as the case may be. Such provisions shall be determined in the discretion of the Committee, shall be included in the Grantee's Incentive Agreement, and need not be uniform among all Stock Options issued pursuant to the Plan.

(b) Number of Shares. Each Stock Option Award shall specify the number of Shares of Common Stock to which it pertains.

(c) Exercise Price. The exercise price per Share of Common Stock under each Stock Option shall be determined by the Committee, but in no event shall the exercise price be less than 100% of the Fair Market Value per Share on the date the Stock Option is granted. Each Stock Option shall specify the method of exercise which shall be consistent with the requirements of Section 2.3(a).

(d) Term. In the Incentive Agreement, the Committee shall fix the term of each Stock Option, not to exceed ten (10) years from the date of grant. In the event no term is fixed, such term shall be ten (10) years from the date of grant.

(e) Exercise. The Committee shall determine the time or times at which a Stock Option may be exercised, in whole or in part. Each Stock Option may specify the required period of continuous Employment or service as an Outside Director, as applicable, and/or the performance objectives to be achieved before the Stock Option (or any portion

thereof) will become exercisable. Each Stock Option Award, the exercise (or timing of the exercise) of which is dependent, in whole or in part, on the achievement of designated performance objectives, may specify a minimum level of achievement in respect of the specified performance objectives below which no Stock Options will be exercisable, as well as a method for determining the number of Stock Options that will be exercisable if performance is at or above such minimum but short of full achievement of the performance objectives. All such terms and conditions shall be set forth in the Incentive Agreement.

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**2.3 Stock Option Exercises**

(a) Method of Exercise and Payment. Stock Options shall be exercised by the delivery of a signed written notice of exercise to the Company as of a date set by the Company on the effective date of the proposed exercise. The notice shall set forth the number of Shares with respect to which the Stock Option is to be exercised, accompanied by full payment for the Shares.

The Stock Option exercise price upon exercise of any Stock Option shall be payable to the Company in full either: (i) in cash or its equivalent; or (ii) subject to prior approval by the Committee in its discretion, by tendering previously acquired Shares having an aggregate Fair Market Value at the time of exercise equal to the Option Price (provided that the Shares which are tendered must have been held by the Grantee for at least six (6) months prior to their tender to satisfy the Option Price); or (iii) subject to prior approval by the Committee in its discretion, by withholding Shares which otherwise would be acquired on exercise having an aggregate Fair Market Value at the time of exercise equal to the total Option Price; or (iv) subject to prior approval by the Committee in its discretion, by a combination of (i), (ii), and (iii) above.

Any payment in Shares shall be effected by the surrender of such Shares to the Company in good form for transfer and shall be valued at their Fair Market Value on the date when the Stock Option is exercised. Unless otherwise permitted by the Committee in its discretion, the Grantee shall not surrender, or attest to the ownership of, Shares in payment of the Option Price if such action would cause the Company to recognize compensation expense (or additional compensation expense) with respect to the Stock Option for financial accounting reporting purposes.

The Committee, in its discretion, also may allow the Option Price to be paid with such other consideration as shall constitute lawful consideration for the issuance of Shares (including, without limitation, effecting a cashless exercise with a broker of the Stock Option), subject to applicable securities law restrictions and tax withholdings, or by any other means which the Committee determines to be consistent with the Plan's purpose and applicable law. At the direction of the Grantee, the broker will either (i) sell all of the Shares received when the Stock Option is exercised and pay the Grantee the proceeds of the sale (minus the Option Price, withholding taxes and any fees due to the broker); or (ii) sell enough of the Shares received upon exercise of the Stock Option to cover the Option Price, withholding taxes and any fees due the broker and deliver the remaining Shares to the Grantee (either directly or through the Company). Dispositions to a broker effecting a cashless exercise are not exempt under Section 16 of the Exchange Act while the Company is a Publicly Held Corporation. Moreover, in no event will the Committee allow the Option Price to be paid with a form of consideration, including a loan or a cashless exercise, if such form of consideration would violate the Sarbanes-Oxley Act of 2002 as determined by the Committee.

As soon as practicable after receipt of a written notification of exercise and full payment, the Company shall deliver, or cause to be delivered, to or on behalf of the Grantee, in the name of the Grantee or other appropriate recipient, evidence of ownership for the number of Shares purchased under the Stock Option.

Subject to Section 8.4, during the lifetime of a Grantee, each Stock Option granted to him shall be exercisable only by the Grantee (or his legal guardian in the event of his Disability) or by a broker-dealer acting on his behalf pursuant to a cashless exercise under the foregoing provisions of this Section 2.3(a).

(b) Restrictions on Share Transferability. The Committee may impose such restrictions on any grant of Stock Options or on any Shares acquired pursuant to the exercise of a Stock Option as it may deem advisable, including, without limitation, restrictions under (i) any stockholders' agreement, buy/sell agreement, right of first refusal, non-competition, and any other agreement between the Company and any of its securities holders or employees; (ii) any applicable federal securities laws; (iii) the requirements of any stock exchange or market upon which such

Shares are then listed and/or traded; or (iv) any blue sky or state securities law applicable to such Shares. Any certificate issued to evidence Shares issued upon the exercise of an Incentive Award may bear such legends and statements as the Committee shall deem advisable to assure compliance with federal and state laws and regulations.

Any Grantee or other person exercising an Incentive Award shall be required, if requested by the Committee, to give a written representation that the Incentive Award and the Shares subject to the Incentive Award will be acquired for investment and not with a view to public distribution; provided, however, that the Committee in its discretion, may release any person receiving an Incentive Award from any such representations either prior to or subsequent to the exercise of the Incentive Award.

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(c) Proceeds of Option Exercise. The proceeds received by the Company from the sale of Shares pursuant to Stock Options exercised under the Plan shall be used for general corporate purposes.

### **2.4 Stock Appreciation Rights**

(a) Grant. The Committee may grant Stock Appreciation Rights to Employees that are independent of Stock Options, but only with respect to Shares that are traded on an established securities exchange. All SARs granted under the Plan are intended to be exempt from deferred compensation treatment subject to Code Section 409A.

(b) General Provisions. The terms and conditions of each SAR shall be evidenced by an Incentive Agreement. The exercise price per Share shall be not less than one hundred percent (100%) of the Fair Market Value of a Share on the grant date of the SAR. The term of the SAR shall be determined by the Committee. The Committee cannot include any feature for the deferral of compensation other than the deferral of recognition of income until exercise of the SAR.

(c) Exercise. SARs shall be exercisable subject to such terms and conditions as the Committee shall specify in the Incentive Agreement for the SAR grant. No SAR granted to an Insider may be exercised prior to six (6) months from the date of grant, except in the event of his death or Disability which occurs prior to the expiration of such six-month period if so permitted under the Incentive Agreement.

(d) Settlement. Effective for any SARs issued on or after January 1, 2005, upon exercise of the SAR, the Grantee shall receive an amount equal to the Spread. The Spread, less applicable withholdings, shall be payable only in Shares within 30 calendar days of the exercise date. In no event shall any SAR be settled in any manner other than by delivery of Shares that are traded on an established securities market. In addition, the Incentive Agreement under which such SARs are awarded, or any other agreements or arrangements, shall not provide that the Company will purchase any Shares delivered as a result of the exercise or vesting of a SAR. Any SARs issued under the Plan prior to January 1, 2005 shall be subject to the settlement provisions of the Plan as in effect prior to January 1, 2005, but only to the extent that such settlement is not considered a payment of deferred compensation that would be subject to Code Section 409A after December 31, 2004.

## **SECTION 3**

### **COMMON STOCK AWARDS**

#### **3.1 Initial Award**

Each Outside Director shall receive, upon initial election or appointment to the Board, the grant of a Common Stock Award for the number of Shares as deemed appropriate to provide equity compensation to such Grantee having a Fair Market Value, effective as of the first date of such Outside Director's service on the Board, as determined by the Board from time to time in its discretion.

#### **3.2 Annual Award**

Each Outside Director shall receive an annual Common Stock Award on each Award Date with respect to service rendered through the respective Award Date. The Shares subject to the annual Common Stock Award shall be such number as deemed appropriate to provide equity compensation to such Grantee having a Fair Market Value as determined by the Board from time to time, and effective as of the Award Date. The Award Date for annual Common Stock Awards shall be made on the date of the annual Board meeting, with respect to the Grantee's service as an Outside Director through such annual Award Date. The annual Common Stock Awards shall not be prorated for

partial service of any Outside Director, except as described in Section 3.3.

### **3.3 Termination of Directorship**

If a Termination of Directorship occurs to an Outside Director, then in lieu of the annual Common Stock Award under Section 3.2, as of the next following annual Award Date such Outside Director shall be entitled to receive a number of Shares for such year equal to the nearest whole number of Shares obtained by multiplying the number of

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Shares having a Fair Market Value approximately equal to a dollar amount set by the Board from time to time pursuant to Section 3.2 by a fraction, the numerator of which is the number of days from the last previous annual Award Date up to and including the date of his Termination of Directorship, and the denominator of which is the number of days from the last previous annual Award Date up to and including his next following regularly scheduled annual Award Date. Such Shares shall be delivered to the Outside Director within thirty (30) days following the date of his Termination of Directorship.

### **3.4 Issuance of Common Stock**

Within thirty (30) days of the Award Date of a Common Stock Award pursuant to Sections 3.1, 3.2 or 3.3, the Company shall cause Shares of Common Stock to be issued in the name of the Grantee.

### **3.5 Subsequent Deferrals**

At the discretion of the Committee, a Grantee may elect in writing to defer the receipt of a Common Stock Award; provided, however, that (i) such election will not take effect until at least twelve (12) months after the date upon which the election is made by the Grantee, (ii) except in the case of payment on account of the Grantee's death or Disability, the payment with respect to which such election is made must be deferred for a period of not less than five (5) years from the date the payment would otherwise have been paid, and (iii) such election may not be made less than twelve (12) months prior to the date the payment was otherwise scheduled to be made. Any subsequent deferral election made by the Grantee pursuant to this Section 3.5 must be consistent with the requirements of Code Section 409A.

## **SECTION 4**

### **RESTRICTED STOCK**

#### **4.1 Award of Restricted Stock**

(a) Grant. In consideration of the Grantee's Employment or service as an Outside Director, as applicable, Shares of Restricted Stock may be awarded by the Committee with such restrictions during the Restriction Period as may be imposed by the Committee in its discretion. The minimum Restriction Period for a Restricted Stock Award shall be three (3) years, and for a Performance Based Restricted Stock Award shall be one (1) year. Any such restrictions may differ with respect to a particular Grantee. Restricted Stock shall be awarded for no additional consideration or such additional consideration as the Committee may determine, which consideration may be less than, equal to, or more than the Fair Market Value of the Shares of Restricted Stock on the grant date. The terms and conditions of each Restricted Stock Award shall be evidenced by an Incentive Agreement and, during the Restriction Period, Shares of Restricted Stock must remain subject to a substantial risk of forfeiture within the meaning given to such term under Code Section 83. Any Restricted Stock Award granted to an Employee may, at the time of grant, be designated by the Committee as a Performance-Based Restricted Award that is intended to qualify for the Performance-Based Exception.

(b) Immediate Transfer Without Immediate Delivery of Restricted Stock. Unless otherwise specified in the Grantee's Incentive Agreement, each Restricted Stock Award shall constitute an immediate transfer of the record and beneficial ownership of the Shares of Restricted Stock to the Grantee in consideration of his performance of services as an Employee or Outside Director, as applicable, entitling such Grantee to all voting and other ownership rights in such Shares.

As specified in the Incentive Agreement, a Restricted Stock Award may limit the Grantee's dividend rights during the Restriction Period in which the Shares of Restricted Stock are subject to a substantial risk of forfeiture (within the meaning given to such term under Code Section 83) and restrictions on transfer. In the Incentive Agreement, the Committee may apply any restrictions to the dividends that the Committee deems appropriate. Without limiting the generality of the preceding sentence, if the grant or vesting of Shares of Performance-Based Restricted Stock granted to a Covered Employee is designed to comply with the requirements of the Performance-Based Exception, the Committee may apply any restrictions it deems appropriate to the payment of dividends

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declared with respect to such Shares of Restricted Stock, such that the dividends and/or the Shares of Restricted Stock maintain eligibility for the Performance-Based Exception. In the event that any dividend constitutes a derivative security or an equity security pursuant to the rules under Section 16 of the Exchange Act, if applicable, such dividend shall be subject to a vesting period equal to the remaining vesting period of the Shares subject to the Restricted Stock Award with respect to which the dividend is paid.

Shares awarded pursuant to a Restricted Stock Award or Performance-Based Restricted Stock Award may be issued in the name of the Grantee and held, together with a stock power endorsed in blank, by (i) the Committee (or its delegate), (ii) Company (or its delegate), (iii) in trust or in escrow pursuant to an agreement satisfactory to the Committee, or (iv) in a restricted account held by the transfer agent, as shall be determined by the Committee, until such time as the restrictions on transfer have expired. All such terms and conditions shall be set forth in the particular Grantee's Incentive Agreement. The Company or Committee, or its delegate, shall issue to the Grantee a receipt evidencing the Shares held by it which are registered in the name of the Grantee.

### **4.2 Restrictions**

(a) **Forfeiture of Restricted Stock.** Restricted Stock awarded to a Grantee may be subject to the following restrictions until the expiration of the Restriction Period: (i) a restriction that constitutes a substantial risk of forfeiture (as defined under Code Section 83), or a restriction on transferability; (ii) unless otherwise specified by the Committee in the Incentive Agreement, the Shares of Restricted Stock that are subject to restrictions which are not satisfied shall be forfeited and all rights of the Grantee to such Shares shall terminate; and (iii) any other restrictions that the Committee determines in advance are appropriate, including, without limitation, rights of repurchase or first refusal in the Company or provisions subjecting the Restricted Stock to a continuing substantial risk of forfeiture in the hands of any transferee. Any such restrictions shall be set forth in the Grantee's Incentive Agreement.

(b) **Issuance of Certificates.** Reasonably promptly after the date of grant with respect to the Restricted Stock Award, and unless the Committee has approved the use of electronic stock accounts that do not require the issuance of stock certificates, the Company shall cause to be issued a stock certificate, registered in the name of the Grantee to whom the Restricted Stock Award was granted, evidencing such Shares; provided, however, that the Company shall not cause to be issued such a stock certificate unless it has received a stock power duly endorsed in blank with respect to such Shares. Each such stock certificate shall bear the following legend or any other legend approved by the Company:

*The transferability of this certificate and the shares of stock represented hereby are subject to the restrictions, terms and conditions (including forfeiture and restrictions against transfer) contained in the Smith International, Inc. 1989 Long-Term Incentive Compensation Plan and an Incentive Agreement entered into between the registered owner of such shares and Smith International, Inc. A copy of the Plan and Incentive Agreement are on file in the main corporate office of Smith International, Inc.*

Such legend shall not be removed from the certificate evidencing such Shares of Restricted Stock unless and until such Shares vest pursuant to the terms of the Incentive Agreement.

(c) **Removal of Restrictions.** The Committee, in its discretion, shall have the authority to provide in an Incentive Agreement that the restrictions on the Restricted Stock shall lapse upon the occurrence of the Grantee's death or Disability, or in the event of a Change in Control. In addition, the Committee shall have the authority, in its discretion, to remove any or all of the restrictions on the Restricted Stock if it determines that, by reason of a change in applicable law or another change in circumstance arising after the grant date of the Restricted Stock Award, such action is necessary or appropriate.

### **4.3 Delivery of Shares of Common Stock**

When the restrictions in the Incentive Agreement have been satisfied, subject to (a) withholding taxes under Section 9.3 with respect to Employees and (b) the terms of the Incentive Agreement, the Company shall cause Shares of Common Stock to be issued in the name of the Grantee free of restrictions.

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**SECTION 5**

**RESTRICTED STOCK UNITS**

**5.1 Award of Restricted Stock Units**

In consideration of the Grantee's Employment or service as an Outside Director, as applicable, Restricted Stock Unit Awards may be awarded by the Committee to designated Grantees, as determined in the discretion of the Committee. Any Restricted Stock Unit Award to an Employee may, at the time of grant, be designated by the Committee as a Performance-Based Restricted Award that is intended to qualify for the Performance-Based Exception. The minimum Restriction Period for a Restricted Stock Unit Award shall be three (3) years, and for a Performance Based Restricted Stock Unit Award shall be one (1) year.

**5.2 Restricted Stock Unit Award Terms**

(a) **Written Agreement.** The terms and conditions of each grant of a Restricted Stock Unit Award shall be evidenced by an Incentive Agreement, which shall specify among other provisions (i) the number of Restricted Stock Units awarded to the Grantee, (ii) a specified period during which such Restricted Stock Units must remain subject to a substantial risk of forfeiture within the meaning given to such term under Code Section 409A, and (iii) the Performance Criteria, if applicable.

(b) **Vesting.** The Committee, in its discretion, shall specify in the Grantee's Incentive Agreement the date or dates upon which the substantial risk of forfeiture (as described in Section 4.2(a)) will lapse (the Vesting Date), and the events upon which such lapse occurs.

(c) **Payment.** When the restrictions in the Incentive Agreement have been satisfied, subject to (i) withholding taxes under Section 9.3 with respect to Employees and (ii) the terms of the Incentive Agreement, Restricted Stock Units shall be paid in Shares or in cash, at the discretion of the Committee, within thirty (30) days after the later of (A) the Vesting Date (as defined in Section 5.2(b)) or (B) the date that satisfaction of any Performance Criteria for the Restricted Stock Units have been certified by the Committee but, in either event, not later than 21/2 months following the last day of the calendar year containing the Vesting Date.

(d) **Subsequent Deferrals.** At the discretion of the Committee, a Grantee may elect in writing to defer the receipt of Shares payable upon vesting of a Restricted Stock Unit Award; provided, however, that (i) such election will not take effect until at least twelve (12) months after the date upon which the election is made by the Grantee, (ii) except in the case of payment on account of the Grantee's death or Disability, the payment with respect to which such election is made must be deferred for a period of not less than five (5) years from the date the payment would otherwise have been paid, and (iii) such election may not be made less than twelve (12) months prior to the date the payment was otherwise scheduled to be made. Any subsequent deferral election made by the Grantee pursuant to this Section 5.2(d) must be consistent with the requirements of Code Section 409A.

**SECTION 6**

**OTHER STOCK-BASED AWARDS**

**6.1 Grant of Other Stock-Based Awards**

Other Stock-Based Awards may be awarded by the Committee to selected Grantees that are payable in Shares, as determined by the Committee to be consistent with the goals of the Company. Other types of Stock-Based Awards include, without limitation, purchase rights, Shares of Common Stock awarded that are not subject to any restrictions or conditions other than Common Stock Awards pursuant to Section 3 (limited, however, to not more than five percent (5%) of the Shares available under the Plan under Section 1.4), convertible or exchangeable debentures, other rights convertible into Shares, Incentive Awards valued by reference to the performance of a specified Subsidiary, division or department of the Company, and settlement in cancellation of rights of any person with a vested interest in any other plan, fund, program or arrangement that is or was sponsored, maintained or participated in by the Company or any Subsidiary. As is the case with other types of Incentive Awards, Other Stock-

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Based Awards may be awarded either alone or in addition to or in conjunction with any other Incentive Awards. Other Stock-Based Awards are not intended to be deferred compensation that is subject to Code Section 409A unless otherwise determined by the Committee.

### **6.2 Other Stock-Based Award Terms**

(a) **Written Agreement.** The terms and conditions of each grant of an Other Stock-Based Award shall be evidenced by an Incentive Agreement.

(b) **Purchase Price.** Except to the extent that an Other Stock-Based Award is granted in substitution for an outstanding Incentive Award or is delivered upon exercise of a Stock Option, the amount of consideration required to be received by the Company shall be either (i) no consideration other than services actually rendered (in the case of authorized and unissued Shares) or to be rendered, or (ii) as otherwise specified in the Incentive Agreement.

(c) **Performance Criteria and Other Terms.** In its discretion, the Committee may specify Performance Criteria for (i) vesting in Other Stock-Based Awards and (ii) payment thereof to the Grantee, as it may determine in its discretion. The extent to which any such Performance Criteria have been met shall be determined and certified by the Committee in accordance with the requirements to qualify for the Performance-Based Exception under Code Section 162(m). All terms and conditions of Other Stock-Based Awards shall be determined by the Committee and set forth in the Incentive Agreement.

(d) **Payment.** Other Stock-Based Awards shall be paid in Shares, in a single payment or in installments on such dates as determined by the Committee; all as specified in the Incentive Agreement.

## **SECTION 7**

### **PERFORMANCE CRITERIA**

As determined by the Committee at the time of grant, Performance-Based Restricted Awards, Other Stock-Based Awards and other types of Incentive Awards made under the Plan may be granted to an Employee subject to performance objectives relating to one or more of the following within the meaning of Code Section 162(m) in order to qualify for the Performance-Based Exception (the **Performance Criteria**):

- (a) profits (including, but not limited to, profit growth, net operating profit or economic profit);
- (b) profit-related return ratios;
- (c) return measures (including, but not limited to, return on assets, capital, equity, investment or sales);
- (d) cash flow (including, but not limited to, operating cash flow, free cash flow or cash flow return on capital or investments);
- (e) earnings (including but not limited to, total shareholder return, earnings per share or earnings before or after taxes);
- (f) net sales growth;
- (g) net earnings or income (before or after taxes, interest, depreciation and/or amortization);
- (h) gross, operating or net profit margins;

- (i) productivity ratios;
- (j) share price (including, but not limited to, growth measures and total shareholder return);
- (k) turnover of assets, capital, or inventory;
- (l) expense targets;
- (m) margins;
- (n) measures of health, safety or environment;

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- (o) operating efficiency;
- (p) customer service or satisfaction;
- (q) market share;
- (r) credit quality; and
- (s) working capital targets.

Performance Criteria may be stated in absolute terms or relative to comparison companies or indices to be achieved during a Performance Period.

The Committee shall establish one or more Performance Criteria for each Incentive Award that is intended to qualify for the Performance-Based Exception no later than ninety (90) days after the beginning of the Performance Period to which the Award relates. In establishing the Performance Criteria for each applicable Incentive Award, the Committee may provide that the effect of specified extraordinary or unusual events will be included or excluded (including, but not limited to, all items of gain, loss or expense determined to be extraordinary or unusual in nature or infrequent in occurrence or related to the disposal of a segment of business or related to a change in accounting principle, all as determined in accordance with standards by Opinion No. 30 of the Accounting Principles Board (APB Opinion 30) or other authoritative financial accounting standards). The terms of the stated Performance Criteria for each applicable Incentive Award must preclude the Committee's discretion to increase the amount payable to any Grantee that would otherwise be due upon attainment of the Performance Criteria. The Performance Criteria specified in any Incentive Agreement need not be applicable to all Incentive Awards, and may be particular to an individual Grantee's function or business unit. The Committee may establish the Performance Criteria of the Company or any entity which is affiliated by common ownership with the Company as determined and designated by the Committee, in its discretion, in the Incentive Agreement.

**SECTION 8**

**PROVISIONS RELATING TO PLAN PARTICIPATION**

**8.1 Incentive Agreement**

Each Grantee to whom an Incentive Award is granted (other than a Common Stock Award) shall be required to enter into an Incentive Agreement with the Company, in such a form as is provided by the Committee. The Incentive Agreement shall contain such specific terms as determined by the Committee, in its discretion, with respect to the Grantee's particular Incentive Award. Such terms need not be uniform among all Grantees or any similarly situated Grantees. The Incentive Agreement may include, without limitation, vesting, forfeiture and other provisions that are specific to the individual Grantee's Incentive Award, as well as, for example, provisions to the effect that the Grantee (a) shall not disclose any confidential information acquired during Employment with the Company, (b) shall abide by all the terms and conditions of the Plan and such other terms and conditions as may be imposed by the Committee, (c) shall not interfere with the employment or other service of any employee, (d) shall not compete with the Company or become involved in a conflict of interest with the interests of the Company, (e) shall forfeit an Incentive Award if terminated for Cause, (f) shall not be permitted to make an election under Code Section 83(b) when applicable, and (g) shall be subject to any other agreement between the Grantee and the Company regarding Shares that may be acquired under an Incentive Award including, without limitation, a stockholders' agreement, buy-sell agreement, or other agreement restricting the transferability of Shares by Grantee. An Incentive Agreement shall include such terms

and conditions as are determined by the Committee, in its discretion, to be appropriate with respect to the Grantee. The Incentive Agreement shall be signed by the Grantee to whom the Incentive Award is made and by an Authorized Officer; provided, however, effective as of January 1, 2006, the Committee, in its discretion, may from time to time approve another method of acceptance.