

HOME BANCSHARES INC

Form 10-Q

November 08, 2006

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549  
FORM 10-Q**

(Mark One)

- Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Quarterly Period Ended September 30, 2006**
  - or**
  - Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Transition period from \_\_\_\_\_ to \_\_\_\_\_**
- Commission File Number: 000-51904**  
**HOME BANCSHARES, INC.**  
(Exact Name of Registrant as Specified in Its Charter)

Arkansas

71-0682831

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

719 Harkrider, Suite 100, Conway, Arkansas

72032

(Address of principal executive offices)

(Zip Code)

(501) 328-4770

(Registrant's telephone number, including area code)

Not Applicable

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated  
filer

Accelerated filer

Non-accelerated  
filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date.

Common Stock Issued and Outstanding: 17,200,850 shares as of November 1, 2006.



**HOME BANCSHARES, INC.**  
**FORM 10Q**  
**SEPTEMBER 30, 2006**  
**INDEX**

	Page No.
<u>Part I: Financial Information</u>	
<u>Item 1. Financial Statements</u>	
<u>Consolidated Balance Sheets -- September 30, 2006 (Unaudited) and December 31, 2005</u>	3
<u>Consolidated Statements of Income (Unaudited) -- Three months and nine months ended September 30, 2006 and 2005</u>	4
<u>Consolidated Statements of Stockholders' Equity (Unaudited) -- Nine months ended September 30, 2006 and 2005</u>	5-6
<u>Consolidated Statements of Cash Flows (Unaudited) -- Nine months ended September 30, 2006 and 2005</u>	7
<u>Condensed Notes to Consolidated Financial Statements (Unaudited)</u>	8-21
<u>Report of Independent Registered Public Accounting Firm</u>	22
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23-49
<u>Item 3. Quantitative and Qualitative Disclosure About Market Risk</u>	50-53
<u>Item 4. Controls and Procedures</u>	54
<u>Part II: Other Information</u>	
<u>Item 1. Legal Proceedings</u>	55
<u>Item 1A. Risk Factors</u>	55
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	55
<u>Item 3. Defaults Upon Senior Securities</u>	56
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	56
<u>Item 5. Other Information</u>	56

<u>Item 6.</u>	<u>Exhibits</u>	56
<u>Signatures</u>		57
<u>31.1 Certification Pursuant to Rule 13a-14(a)/15d-14(a)</u>		
<u>31.2 Certification Pursuant to Rule 13a-14(a)/15d-14(a)</u>		
<u>32.1 Certification Pursuant to 18 U.S.C. Section 1350</u>		
<u>32.2 Certification Pursuant to 18 U.S.C. Section 1350</u>		

---

**Table of Contents****PART I: FINANCIAL INFORMATION****Item 1: Financial Statements****Home BancShares, Inc.  
Consolidated Balance Sheets**

<b>(In thousands, except share data)</b>	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	<b>(Unaudited)</b>	
<b>Assets</b>		
Cash and due from banks	\$ 45,216	\$ 39,248
Interest-bearing deposits with other banks	831	5,431
Cash and cash equivalents	46,047	44,679
Federal funds sold	31,081	7,055
Investment securities available for sale	509,203	530,302
Loans receivable	1,387,279	1,204,589
Allowance for loan losses	(25,952)	(24,175)
Loans receivable, net	1,361,327	1,180,414
Bank premises and equipment, net	54,407	51,762
Foreclosed assets held for sale	732	758
Cash value of life insurance	7,008	6,850
Investments in unconsolidated affiliates	12,609	9,813
Accrued interest receivable	13,894	11,158
Deferred tax asset, net	9,043	8,821
Goodwill	37,527	37,527
Core deposit and intangibles	9,897	11,200
Other assets	20,723	11,152
<b>Total assets</b>	<b>\$ 2,113,498</b>	<b>\$ 1,911,491</b>
<b>Liabilities and Stockholders Equity</b>		
Deposits:		
Demand and non-interest-bearing	\$ 262,013	\$ 209,974
Savings and interest-bearing transaction accounts	489,412	512,184
Time deposits	806,108	704,950
Total deposits	1,557,533	1,427,108
Federal funds purchased		44,495
Securities sold under agreements to repurchase	116,339	103,718
FHLB and other borrowed funds	157,117	117,054
Accrued interest payable and other liabilities	12,233	8,504
Subordinated debentures	44,686	44,755
<b>Total liabilities</b>	<b>1,887,908</b>	<b>1,745,634</b>
<b>Stockholders equity:</b>		

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Preferred stock A, par value \$0.01 in 2006 and 2005; 2,500,000 shares authorized in 2006 and 2005; 0 and 2,076,195 shares issued and outstanding in 2006 and 2005, respectively

Preferred stock B, par value \$0.01 in 2006 and 2005; 3,000,000 shares authorized in 2006 and 2005; 0 and 169,079 shares issued and outstanding in 2006 and 2005, respectively

Common stock, par value \$0.01 in 2006 and 2005; 25,000,000 shares authorized in 2006 and 2005; shares issued and outstanding 17,196,231 in 2006 and 12,113,865 in 2005

Capital surplus

Retained earnings

Accumulated other comprehensive loss

**Total stockholders equity**

**Total liabilities and stockholders equity**

	172	121
	194,406	146,285
	37,496	27,331
	(6,484)	(7,903)
	225,590	165,857
	\$ 2,113,498	\$ 1,911,491

See Condensed Notes to Consolidated Financial Statements.

**Table of Contents**

**Home BancShares, Inc.**  
**Consolidated Statements of Income**  
**(Unaudited)**

(In thousands, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
<b>Interest income:</b>				
Loans	\$ 26,748	\$ 18,628	\$ 72,593	\$ 44,362
Investment securities				
Taxable	4,738	4,136	14,174	12,491
Tax-exempt	883	681	2,815	1,715
Deposits other banks	38	29	103	58
Federal funds sold	51	131	393	164
<b>Total interest income</b>	<b>32,458</b>	<b>23,605</b>	<b>90,078</b>	<b>58,790</b>
<b>Interest expense:</b>				
Interest on deposits	12,010	7,624	32,683	18,012
Federal funds purchased	178	104	636	330
FHLB and other borrowed funds	1,825	1,184	4,787	2,688
Securities sold under agreements to repurchase	1,258	717	3,122	1,727
Subordinated debentures	751	510	2,245	1,365
<b>Total interest expense</b>	<b>16,022</b>	<b>10,139</b>	<b>43,473</b>	<b>24,122</b>
<b>Net interest income</b>	<b>16,436</b>	<b>13,466</b>	<b>46,605</b>	<b>34,668</b>
Provision for loan losses	649	934	1,723	2,848
<b>Net interest income after provision for loan losses</b>	<b>15,787</b>	<b>12,532</b>	<b>44,882</b>	<b>31,820</b>
<b>Non-interest income:</b>				
Service charges on deposit accounts	2,354	2,247	6,669	6,001
Other services charges and fees	541	600	1,736	1,555
Trust fees	166	109	487	348
Data processing fees	215	201	623	463
Mortgage banking income	435	549	1,285	1,210
Insurance commissions	153	148	642	531
Income from title services	233	247	752	605
Increase in cash value of life insurance	55	62	161	192
Dividends from FHLB, FRB & bankers bank	180	86	440	225
Equity in (loss) income of unconsolidated affiliates	(65)	53	(213)	(456)
Gain on sale of equity investment		465		465
Gain on sale of SBA loans		83	34	529
Gain on sale of premises and equipment	129		157	324



Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Gain (loss) on securities, net		(386)	1	(539)
Other income	302	32	924	198
<b>Total non-interest income</b>	<b>4,698</b>	<b>4,496</b>	<b>13,698</b>	<b>11,651</b>
<b>Non-interest expense:</b>				
Salaries and employee benefits	7,376	6,549	22,123	17,573
Occupancy and equipment	2,223	1,815	6,351	4,774
Data processing expense	651	546	1,888	1,422
Other operating expenses	3,987	3,276	11,637	8,427
<b>Total non-interest expense</b>	<b>14,237</b>	<b>12,186</b>	<b>41,999</b>	<b>32,196</b>
<b>Income before income taxes</b>	<b>6,248</b>	<b>4,842</b>	<b>16,581</b>	<b>11,275</b>
Income tax expense	1,960	1,512	5,141	3,384
<b>Net income available to all shareholders.</b>	<b>4,288</b>	<b>3,330</b>	<b>11,440</b>	<b>7,891</b>
Less: Preferred stock dividends	49	161	359	421
<b>Income available to common shareholders</b>	<b>\$ 4,239</b>	<b>\$ 3,169</b>	<b>\$ 11,081</b>	<b>\$ 7,470</b>
<b>Basic earnings per share</b>	<b>\$ 0.26</b>	<b>\$ 0.27</b>	<b>\$ 0.82</b>	<b>\$ 0.64</b>
<b>Diluted earnings per share</b>	<b>\$ 0.25</b>	<b>\$ 0.24</b>	<b>\$ 0.74</b>	<b>\$ 0.57</b>

See Condensed Notes to Consolidated Financial Statements.

4

**Table of Contents**

**Home BancShares, Inc.**  
**Consolidated Statements of Stockholders Equity**  
**Nine Months Ended September 30, 2006 and 2005**

(In thousands, except share data (1))	Preferred Stock		Common Stock	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income		Treasury Stock	Total
	A	B				(Loss)			
<b>Balances at January 1, 2005</b>	\$ 21	\$	\$ 266	\$ 90,455	\$ 17,295	\$ (858)	\$ (569)	\$ 106,610	
Comprehensive income (loss):									
Net income					7,891			7,891	
Other comprehensive income (loss):									
Unrealized loss on investment securities available for sale, net of tax effect of \$2,243						(3,165)		(3,165)	
Reclassification adjustment for gains included in income, net of tax effect of \$382						539		539	
Unconsolidated affiliates unrecognized loss on investment securities available for sale, net of taxes recorded by the unconsolidated affiliate						(4)		(4)	
Comprehensive income								5,261	
Three for one stock split			78	(78)					
Reclassification for change in par value from \$0.10 to \$0.01 per share			(352)	352					
Issuance of 3,750,813 common shares pursuant to acquisition of TC Bancorp			125	45,186				45,311	
Issuance of 161,696 Preferred B shares pursuant to acquisition of Marine Bancorp, Inc.		2		6,255				6,257	
Issuance of 335,526 common shares pursuant to acquisition of Mountain View Bancshares, Inc.			3	4,247				4,250	
Net issuance of 7,569 shares of common stock from exercise of stock options			1	56				57	
Issuance of 15,366 shares of preferred stock A from exercise of stock options				2				2	
Purchase of 10,676 shares of preferred stock A				(107)				(107)	
Other activity					(61)			(61)	
Cash dividends Preferred Stock A, \$0.1875 per share					(390)			(390)	
Cash dividends Preferred Stock B, \$0.1875 per share					(31)			(31)	

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Cash dividends Common Stock, \$0.05 per share						(594)		(594)
<b>Balances at September 30, 2005 (unaudited)</b>	21	2	121	146,368	24,110	(3,488)	(569)	166,565
Comprehensive income (loss):								
Net income					3,555			3,555
Other comprehensive income (loss):								
Unrealized loss on investment securities available for sale, net of tax effect of \$3,120						(4,401)		(4,401)
Unconsolidated affiliates unrecognized loss on investment securities available for sale, net of taxes recorded by the unconsolidated affiliate						(14)		(14)
Comprehensive income (loss)								(860)
Issuance of 343 Preferred B shares pursuant to acquisition of Marine Bancorp, Inc.				12				12
Net issuance of 32,472 shares of common stock from exercise of stock options				400				400
Issuance of 7,040 shares of preferred stock B from exercise of stock options				130				130
Purchase of 5,613 shares of preferred stock A				(56)				(56)
Retirement of treasury stock				(569)			569	
Other activity					61			61
Cash dividends Preferred Stock A, \$0.0625 per share					(130)			(130)
Cash dividends Preferred Stock B, \$0.1425 per share					(23)			(23)
Cash dividends Common Stock, \$0.02 per share					(242)			(242)
<b>Balances at December 31, 2005</b>	21	2	121	146,285	27,331	(7,903)		165,857
See Condensed Notes to Consolidated Financial Statements.								

**Table of Contents**

**Home BancShares, Inc.**  
**Consolidated Statements of Stockholders Equity Continued**  
**Nine Months Ended September 30, 2006 and 2005**

(In thousands, except share data (1))	Preferred Stock		Common Stock	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total
	A	B	Stock	Surplus	Earnings	(Loss)	Stock	Total
Comprehensive income (loss):								
Net income					11,440			11,440
Other comprehensive income (loss):								
Unrealized gain on investment securities available for sale, net of tax effect of \$903						1,409		1,409
Unconsolidated affiliates unrecognized gain on investment securities available for sale, net of taxes recorded by the unconsolidated affiliate						10		10
Comprehensive income								12,859
Conversion of 2,090,812 shares of preferred stock A to 1,650,489 shares of common stock	(21)		17	2				(2)
Conversion of 169,760 shares of preferred stock B to 509,280 shares of common stock		(2)	5	(3)				
Issuance of 2,875,000 shares of common stock from Initial Public Offering, net of offering costs of \$4,545			29	47,176				47,205
Issuance of 14,617 shares of preferred stock A from exercise of stock options					2			2
Net issuance of 681 shares of preferred stock B from exercise of stock options					8			8
Net issuance of 47,597 shares of common stock from exercise of stock options				446				446
Tax benefit from stock options exercised				187				187
Share-based compensation				303				303
Cash dividends Preferred Stock A, \$0.1458 per share					(303)			(303)
Cash dividends Preferred Stock B, \$0.3325 per share					(56)			(56)
Cash dividends Common Stock, \$0.065 per share					(916)			(916)
	\$	\$	\$ 172	\$ 194,406	\$ 37,496	\$ (6,484)	\$	\$ 225,590

**Balances at September 30, 2006  
(unaudited)**

- (1) All share and per share amounts have been restated to reflect the effect of the 2005 three for one stock split.

See Condensed Notes to Consolidated Financial Statements.

6

---

**Table of Contents**

**Home BancShares, Inc.**  
**Consolidated Statements of Cash Flows**

(In thousands)	Period Ended September 30,	
	2006	2005
	(Unaudited)	
<b>Operating Activities</b>		
Net income	\$ 11,440	\$ 7,891
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation	3,416	2,186
Amortization/Accretion	1,861	1,936
Share-based compensation	303	
Tax benefits from stock options exercised	187	
Gain on sale of assets	(443)	(440)
Provision for loan losses	1,723	2,848
Deferred income tax benefit	(1,121)	(268)
Equity in loss of unconsolidated affiliates	213	456
Increase in cash value of life insurance	(161)	(192)
Originations of mortgage loans held for sale	(67,353)	(44,604)
Proceeds from sales of mortgage loans held for sale	67,965	43,572
Changes in assets and liabilities:		
Accrued interest receivable	(2,736)	(263)
Other assets	(9,568)	189
Accrued interest payable and other liabilities	3,916	(1,819)
Net cash provided by operating activities	9,642	11,492
<b>Investing Activities</b>		
Net (increase) decrease in federal funds sold	(24,026)	(5,437)
Net (increase) decrease in loans	(185,106)	(132,198)
Purchases of investment securities available for sale	(88,944)	(102,645)
Proceeds from maturities of investment securities available for sale	110,725	134,135
Proceeds from sales of investment securities available for sale	1,000	58,849
Proceeds from sale of loans	540	6,000
Proceeds from foreclosed assets held for sale	1,626	785
Purchases of premises and equipment, net	(5,900)	(2,934)
Acquisition of financial institution, net funds disbursed		(31,362)
Investments in unconsolidated affiliates	(3,000)	(9,091)
Net cash used in investing activities	(193,085)	(83,898)
<b>Financing Activities</b>		
Net increase (decrease) in deposits	130,425	72,640
Net increase (decrease) in securities sold under agreements to repurchase	12,621	38,130
Net increase (decrease) in federal funds purchased	(44,495)	(7,950)

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Net increase (decrease) in FHLB and other borrowed funds	54,063	5,959
Repayment of line of credit	(14,000)	
Repurchase of stock		(107)
Proceeds from initial public offering, net	47,205	
Proceeds from exercise of stock options	456	59
Tax benefits from stock options exercised	(187)	
Conversion of preferred stock A fractional shares	(2)	
Dividends paid	(1,275)	(1,015)
Net cash provided by financing activities	184,811	107,716
Net change in cash and due from banks	1,368	35,310
Cash and cash equivalents beginning of year	44,679	19,813
Cash and cash equivalents end of period	\$ 46,047	\$ 55,123

See Condensed Notes to Consolidated Financial Statements.

7

---

**Table of Contents**

**Home BancShares, Inc.**  
**Condensed Notes to Consolidated Financial Statements**  
(Unaudited)

**1. Nature of Operations and Summary of Significant Accounting Policies**

***Nature of Operations***

Home BancShares, Inc. (the Company or HBI) is a financial holding company headquartered in Conway, Arkansas. The Company is primarily engaged in providing a full range of banking services to individual and corporate customers through its five wholly owned community bank subsidiaries. Three of our bank subsidiaries are located in the central Arkansas market area, a fourth serves Stone County in north central Arkansas, and a fifth serves the Florida Keys and southwestern Florida. The Company is subject to competition from other financial institutions. The Company also is subject to the regulation of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities.

A summary of the significant accounting policies of the Company follows:

***Operating Segments***

The Company is organized on a subsidiary bank-by-bank basis upon which management makes decisions regarding how to allocate resources and assess performance. Each of the subsidiary banks provides a group of similar community banking services, including such products and services as loans, time deposits, checking and savings accounts. The individual bank segments have similar operating and economic characteristics and have been reported as one aggregated operating segment.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses and the valuation of foreclosed assets. In connection with the determination of the allowance for loan losses and the valuation of foreclosed assets, management obtains independent appraisals for significant properties.

***Principles of Consolidation***

The consolidated financial statements include the accounts of HBI and its subsidiaries. Significant intercompany accounts and transactions have been eliminated in consolidation.

***Investments in Unconsolidated Affiliates***

The Company has a 20.0% investment in White River Bancshares, Inc. (WRBI), which at September 30, 2006 totaled \$11.3 million. The investment in WRBI is accounted for on the equity method. The Company's share of WRBI operating loss included in non-interest income in the three and nine months ended September 30, 2006 totaled \$65,000 and \$213,000, respectively. The Company's share of WRBI operating gain included in non-interest income in the three months ended September 30, 2005 totaled \$53,000. The Company's share of WRBI operating loss included in non-interest income in the nine months ended September 30, 2005 totaled \$456,000. The Company's share of WRBI unrealized loss on investment securities available for sale at September 30, 2006 amounted to \$8,000. Although the Company purchased 20% of the common stock of WRBI on January 3, 2005, WRBI did not begin operations until May 1, 2005. See the Acquisitions footnote related to the Company's acquisition of WRBI during 2005.



**Table of Contents**

The Company has invested funds representing 100% ownership in four statutory trusts which issue trust preferred securities. The Company's investment in these trusts was \$1.3 million at September 30, 2006 and December 31, 2005, respectively. Under generally accepted accounting principles, these trusts are not consolidated.

The summarized financial information below represents an aggregation of the Company's unconsolidated affiliates as of September 30, 2006 and 2005, and for the three-month and nine-month periods then ended:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	<b>(In thousands)</b>			
Assets	\$ 373,534	\$ 193,480	\$ 373,534	\$ 193,480
Liabilities	315,975	149,163	315,975	149,163
Equity	57,559	44,317	57,559	44,317
Net income (loss)	(319)	(340)	(992)	(1,978)

**Interim financial information**

The accompanying unaudited consolidated financial statements as of September 30, 2006 and 2005 have been prepared in condensed format, and therefore do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

The information furnished in these interim statements reflects all adjustments, which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form S-1, as amended, filed with the Securities and Exchange Commission.

**Earnings per Share**

Basic earnings per share are computed based on the weighted average number of shares outstanding during each year. Diluted earnings per share are computed using the weighted average common shares and all potential dilutive common shares outstanding during the period. The following table sets forth the computation of basic and diluted earnings per share (EPS) for the three-month and nine-month periods ended September 30:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	<b>(In thousands)</b>			
Net income available to all shareholders	\$ 4,288	\$ 3,330	\$ 11,440	\$ 7,891
Less: Preferred stock dividends	(49)	(161)	(359)	(421)
Income available to common shareholders	\$ 4,239	\$ 3,169	\$ 11,081	\$ 7,470
Average shares outstanding	16,361	11,855	13,585	11,782
Effect of common stock options	192	81	134	81
Effect of preferred stock options	10	24	22	24
Effect of preferred stock conversions	728	2,133	1,674	2,129
Diluted shares outstanding	17,291	14,093	15,415	14,016
Basic earnings per share	\$ 0.26	\$ 0.27	\$ 0.82	\$ 0.64

Diluted earnings per share	\$ 0.25	\$ 0.24	\$ 0.74	\$ 0.57
----------------------------	---------	---------	---------	---------

---

**Table of Contents****2. Acquisitions**

On September 1, 2005, HBI acquired Mountain View Bancshares, Inc., an Arkansas bank holding company. Mountain View Bancshares owned Bank of Mountain View, located in Mountain View, Arkansas which had consolidated assets, loans and deposits of approximately \$202.5 million, \$68.8 million and \$158.0 million, respectively, as of the acquisition date. The consideration for the merger was \$44.1 million, which was paid approximately 90% in cash and 10% in shares of HBI common stock. As a result of this transaction, the Company recorded goodwill and a core deposit intangible of \$13.2 million and \$3.0 million, respectively.

On June 1, 2005, HBI acquired Marine Bancorp, Inc., a Florida bank holding company. Marine Bancorp owned Marine Bank of the Florida Keys (subsequently renamed Marine Bank), located in Marathon, Florida, which had consolidated assets, loans and deposits of approximately \$257.6 million, \$215.2 million and \$200.7 million, respectively, as of the acquisition date. The Company also assumed debt obligations with carrying values of \$39.7 million, which approximated their fair market values as a result of the rates being paid on the obligations were at or near estimated current market rates. The consideration for the merger was \$15.6 million, which was paid approximately 60.5% in cash and 39.5% in shares of HBI Class B preferred stock. As a result of this transaction, the Company recorded goodwill and a core deposit intangible of \$4.6 million and \$2.0 million, respectively.

On January 3, 2005, HBI purchased 20% of the common stock of White River Bancshares, Inc. of Fayetteville, Arkansas for \$9.1 million. White River Bancshares is a newly formed corporation, which owns all of the stock of Signature Bank of Arkansas, with branch locations in the northwest Arkansas area. At December 31, 2005, White River Bancshares had approximately \$184.7 million in total assets, \$131.3 million in total loans and \$130.3 million in total deposits. In January 2006, White River Bancshares issued an additional \$15.0 million of their common stock. To maintain a 20% ownership, the Company made an additional investment in White River Bancshares of \$3.0 million in January 2006.

Effective January 1, 2005, HBI purchased the remaining 67.8% of TCBancorp and its subsidiary Twin City Bank with branch locations in the Little Rock/North Little Rock metropolitan area. The purchase brought our ownership of TCBancorp to 100%. HBI acquired, as of the effective date of this transaction, approximately \$633.4 million in total assets, \$261.9 million in loans and approximately \$500.1 million in deposits. The Company also assumed debt obligations with carrying values of \$20.9 million, which approximated their fair market values as a result of the rates being paid on the obligations were at or near estimated current market rates. The purchase price for the TCBancorp acquisition was \$43.9 million, which consisted of the issuance of 3,750,000 shares (split adjusted) of HBI common stock and cash of approximately \$110,000. As a result of this transaction, the Company recorded goodwill and a core deposit intangible of \$1.1 million and \$3.3 million, respectively. This transaction also increased to 100% HBI ownership of CB Bancorp and FirsTrust, both of which the Company had previously co-owned with TCBancorp.

**Table of Contents****3. Investment Securities**

The amortized cost and estimated market value of investment securities were as follows:

	<b>September 30, 2006</b>			<b>Estimated Fair Value</b>
	<b>Available for Sale</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	
	<b>(In thousands)</b>			
U.S. government-sponsored enterprises	\$ 173,285	\$ 42	\$ (3,864)	\$ 169,463
Mortgage-backed securities	234,235	21	(7,482)	226,774
State and political subdivisions	99,860	1,412	(602)	100,670
Other securities	12,549		(253)	12,296
<b>Total</b>	<b>\$ 519,929</b>	<b>\$ 1,475</b>	<b>\$ (12,201)</b>	<b>\$ 509,203</b>

	<b>December 31, 2005</b>			<b>Estimated Fair Value</b>
	<b>Available for Sale</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	
	<b>(In thousands)</b>			
U.S. government-sponsored enterprises	\$ 162,165	\$ 27	\$ (4,723)	\$ 157,469
Mortgage-backed securities	264,666	16	(8,209)	256,473
State and political subdivisions	102,928	1,279	(746)	103,461
Other securities	13,571		(672)	12,899
<b>Total</b>	<b>\$ 543,330</b>	<b>\$ 1,322</b>	<b>\$ (14,350)</b>	<b>\$ 530,302</b>

Assets, principally investment securities, having a carrying value of approximately \$286.2 million and \$276.1 million at September 30, 2006 and December 31, 2005, respectively, were pledged to secure public deposits and for other purposes required or permitted by law. Also, investment securities pledged as collateral for repurchase agreements totaled approximately \$116.3 million and \$103.7 million at September 30, 2006 and December 31, 2005, respectively.

During the three months ended September 30, 2006, no available for sale securities were sold. During the nine months ended September 30, 2006, \$1.0 million in available for sale securities were sold. The gross realized gains on such sales totaled \$1,000 for the nine-month period ended September 30, 2006. During the three-month and nine-month periods ended September 30, 2005, investment securities available for sale with a fair value at the date of sale of approximately \$28.9 million and \$58.8 million were sold, respectively. No gross realized gains resulted from such sales for the three-month period ended September 30, 2005. The gross realized gains on such sales totaled \$48,000 for the nine-month period ended September 30, 2005. The gross realized loss on such sales totaled \$386,000 and \$587,000 for the three-month and nine-month periods ended September 30, 2005, respectively. The income tax expense related to net security gains was \$19,000 for the nine-month period ended September 30, 2005. The income tax benefit related to net security losses was \$151,000 and \$230,000 for the three-month and nine-month periods ended September 30, 2005, respectively.

The Company evaluates all securities quarterly to determine if any unrealized losses are deemed to be other than temporary. In completing these evaluations the Company follows the requirements of paragraph 16 of SFAS No. 115, EITF 03-1, Staff Accounting Bulletin 59 and FASB Staff Position No. 115-1. Certain investment securities are valued less than their historical cost. These declines primarily resulted from recent increases in market interest rates. Based on evaluation of available evidence, management believes the declines in fair value for these securities are temporary. It is management's intent to hold these securities to maturity. Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other than temporary, impairment is identified.

**Table of Contents****4: Loans receivable and Allowance for Loan Losses**

The various categories of loans are summarized as follows:

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	<b>(In thousands)</b>	
Real estate:		
Commercial real estate loans		
Non-farm/non-residential	\$ 454,227	\$ 411,839
Construction/land development	394,036	291,515
Agricultural	11,598	13,112
Residential real estate loans		
Residential 1-4 family	228,347	221,831
Multifamily residential	34,527	34,939
Total real estate	1,122,735	973,236
Consumer	43,716	39,447
Commercial and industrial	181,673	175,396
Agricultural	26,439	8,466
Other	12,716	8,044
Total loans receivable before allowance for loan losses	1,387,279	1,204,589
Allowance for loan losses	25,952	24,175
Total loans receivable, net	\$ 1,361,327	\$ 1,180,414

The following is a summary of activity within the allowance for loan losses:

	<b>2006</b>	<b>2005</b>
	<b>(In thousands)</b>	
Balance, beginning of year	\$ 24,175	\$ 16,345
Additions		
Provision charged to expense	1,723	2,848
Allowance for loan losses of acquired institutions		7,764
Net (recoveries) loans charged off		
Losses charged to allowance, net of recoveries of \$1,039 and \$402 for the first nine months of 2006 and 2005, respectively	(54)	3,705
Balance, September 30	\$ 25,952	23,252
Additions		
Provision charged to expense		979
Net loans charged off		56

Losses charged to allowance, net of recoveries of \$448 for the last three months of 2005

Balance, end of year \$ 24,175

At September 30, 2006 and December 31, 2005, accruing loans delinquent 90 days or more totaled \$879,000 and \$426,000, respectively. Non-accruing loans at September 30, 2006 and December 31, 2005 were \$5.3 million and \$7.9 million, respectively.

**Table of Contents**

During the three-month period ended September 30, 2006, the Company did not sell any of the guaranteed portion of SBA loans. During the three-month period ended September 30, 2005, the Company sold \$1.1 million of the guaranteed portion of certain SBA loans, which resulted in gains of \$83,000. During the nine-month periods ended September 30, 2006 and 2005, the Company sold \$506,000 and \$5.5 million, respectively, of the guaranteed portion of certain SBA loans, which resulted in gains of \$34,000 and \$529,000 during 2006 and 2005, respectively.

Mortgage loans held for resale of approximately \$2.4 million and \$3.0 million at September 30, 2006 and December 31, 2005, respectively, are included in residential 1-4 family loans. Mortgage loans held for sale are carried at the lower of cost or fair value, determined using an aggregate basis.

At September 30, 2006 and December 31, 2005, impaired loans totaled \$8.7 million and \$5.1 million, respectively. As of September 30, 2006 and 2005, average impaired loans were \$6.2 million and \$9.3 million, respectively. All impaired loans had designated reserves for possible loan losses. Interest recognized on impaired loans during 2006 and 2005 was immaterial.

**5: Goodwill and Core Deposit Intangibles**

Changes in the carrying amount and accumulated amortization of the Company's core deposit intangibles at September 30, 2006 and December 31, 2005, were as follows:

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	<b>(In thousands)</b>	
Gross carrying amount	\$ 13,457	\$ 13,457
Accumulated amortization	3,560	2,257
Net carrying amount	\$ 9,897	\$ 11,200

Core deposit intangible amortization for the three months ended September 30, 2006 and 2005 was approximately \$439,000 and \$392,000, respectively. Core deposit intangible amortization for the nine months ended September 30, 2006 and 2005 was approximately \$1.3 million and \$1.0 million, respectively. Including all of the mergers completed, HBI's estimated amortization expense of core deposit for each of the years 2006 through 2010 is \$1.7 million.

The carrying amount of the Company's goodwill was \$37.5 million at September 30, 2006 and December 31, 2005. Goodwill is tested annually for impairment. If the implied fair value of goodwill is lower than its carrying amount, goodwill impairment is indicated and goodwill is written down to its implied fair value. Subsequent increases in goodwill value are not recognized in the financial statements.

**6: Deposits**

The aggregate amount of time deposits with a minimum denomination of \$100,000 was \$458.5 million and \$403.0 million at September 30, 2006 and December 31, 2005, respectively. Interest expense applicable to certificates in excess of \$100,000 totaled \$5.0 million and \$3.2 million for the three months ended September 30, 2006 and 2005, respectively. Interest expense applicable to certificates in excess of \$100,000 totaled \$13.6 million and \$7.6 million for the nine months ended September 30, 2006 and 2005, respectively.

Deposits totaling approximately \$186.0 million and \$236.1 million at September 30, 2006 and December 31, 2005, respectively, were public funds obtained primarily from state and political subdivisions in the United States.



**Table of Contents****7: FHLB and Other Borrowed Funds**

The Company's FHLB and other borrowed funds were \$157.1 million and \$117.1 million at September 30, 2006 and December 31, 2005, respectively. The outstanding balance for September 30, 2006 includes \$35.1 million of short-term advances and \$122.0 million of long-term advances. The outstanding balance for December 31, 2005 includes \$4.0 million of short-term advances and \$113.1 million of long-term advances. Short-term borrowings consist of U.S. TT&L notes and short-term FHLB borrowings. Long-term borrowings consist of long-term FHLB borrowings and a line of credit with another financial institution.

Long-term borrowings at September 30, 2006 and December 31, 2005 consisted of the following components:

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	<b>(In thousands)</b>	
Line of Credit, due 2009, at a floating rate of 0.75% below Prime, secured by bank stock	\$	\$ 14,000
FHLB advances, due 2006 to 2020, 1.98% to 5.96% secured by residential real estate loans	121,955	99,118
Total long-term borrowings	\$ 121,955	\$ 113,118

**8: Subordinated Debentures**

Subordinated Debentures at September 30, 2006 and December 31, 2005 consisted of guaranteed payments on trust preferred securities with the following components:

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	<b>(In thousands)</b>	
Subordinated debentures, due 2033, fixed at 6.40%, during the first five years and at a floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, thereafter, callable in 2008 without penalty	\$ 20,619	\$ 20,619
Subordinated debentures, due 2030, fixed at 10.60%, callable in 2010 with a penalty ranging from 5.30% to 0.53% depending on the year of prepayment, callable in 2020 without penalty	3,447	3,516
Subordinated debentures, due 2033, floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, callable in 2008 without penalty	5,155	5,155
Subordinated debentures, due 2035, fixed rate of 6.81% during the first ten years and at a floating rate of 1.38% above the three-month LIBOR rate, reset quarterly, thereafter, callable in 2010 without penalty	15,465	15,465
Total subordinated debt	\$ 44,686	\$ 44,755

As a result of the acquisition of Marine Bancorp, Inc., the Company has an interest rate swap agreement that effectively converts the floating rate on the \$5.2 million trust preferred security noted above into a fixed interest rate of 7.29%, thus reducing the impact of interest rate changes on future interest expense until the call date.

**Table of Contents**

The trust preferred securities are tax-advantaged issues that qualify for Tier 1 capital treatment subject to certain limitations. Distributions on these securities are included in interest expense. Each of the trusts is a statutory business trust organized for the sole purpose of issuing trust securities and investing the proceeds thereof in junior subordinated debentures of the Company, the sole asset of each trust. The preferred trust securities of each trust represent preferred beneficial interests in the assets of the respective trusts and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The Company wholly owns the common securities of each trust. Each trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated debentures. The Company's obligations under the junior subordinated securities and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of each respective trust's obligations under the trust securities issued by each respective trust.

**9: Income Taxes**

The following is a summary of the components of the provision for income taxes for the three-month and nine-month periods ended September 30:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
	(In thousands)		(In thousands)	
Current:				
Federal	\$ 1,859	\$ 2,021	\$ 5,224	\$ 3,607
State	369	401	1,038	717
Total current	2,228	2,422	6,262	4,324
Deferred:				
Federal	(224)	(759)	(935)	(784)
State	(44)	(151)	(186)	(156)
Total deferred	(268)	(910)	(1,121)	(940)
Provision for income taxes	\$ 1,960	\$ 1,512	\$ 5,141	\$ 3,384

The reconciliation between the statutory federal income tax rate and effective income tax rate is as follows for the three-month and nine-month periods ended September 30:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
Statutory federal income tax rate	35.00%	35.00%	35.00%	35.00%
Effect of nontaxable interest income	(4.51)	(4.92)	(5.48)	(5.32)
Cash surrender value of life insurance	(0.30)	(0.45)	(0.34)	(0.59)
State taxes	2.37	2.04	2.12	2.08
Other	(1.19)	(0.44)	(0.29)	(1.16)
Effective income tax rate	31.37%	31.23%	31.01%	30.01%

**Table of Contents**

The types of temporary differences between the tax basis of assets and liabilities and their financial reporting amounts that give rise to deferred income tax assets and liabilities, and their approximate tax effects, are as follows:

	September 30, 2006	December 31, 2005
	(In thousands)	
Deferred tax assets:		
Allowance for loan losses	\$ 10,041	\$ 9,229
Deferred compensation	245	249
Defined benefit pension plan	109	109
Stock options	124	
Non-accrual interest income	480	466
Investment in unconsolidated subsidiary	420	336
Unrealized loss on securities	4,206	5,105
Other	179	349
Gross deferred tax assets	15,804	15,843
Deferred tax liabilities:		
Accelerated depreciation on premises and equipment	2,116	2,237
Core deposit intangibles	3,716	4,211
Market value of cash flow hedge	29	25
FHLB dividends	515	393
Other	385	156
Gross deferred tax liabilities	6,761	7,022
Net deferred tax assets	\$ 9,043	\$ 8,821

**10: Common Stock and Stock Compensation Plans**

On August 1, 2006, the Company redeemed and converted the issued and outstanding shares of Home BancShares's Class A Preferred Stock and Class B Preferred Stock into Home BancShares Common Stock. The conversion of the preferred stock increased the Company's outstanding common stock by approximately 2.2 million shares.

The holder's of shares of Class A Preferred Stock, received 0.789474 of Home BancShares Common Stock for each share of Class A Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class A Preferred Stock dividend accrued through July 31, 2006. The Class A Preferred shareholder's did not receive fractional shares, instead they received cash at a rate of \$12.67 times the fraction of a share they otherwise would have been entitled to.

The holder's of shares of Class B Preferred Stock, received three shares of Home BancShares Common Stock for each share of Class B Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class B Preferred Stock dividend accrued through July 31, 2006.

On June 22, 2006, the Company priced its initial public offering of 2.5 million shares of common stock at \$18.00 per share. The total price to the public for the shares offered and sold by the Company was \$45.0 million. The amount of expenses incurred for the Company's account in connection with the offering includes approximately \$3.1 million of underwriting discounts and commissions and offering expenses of approximately \$1.0 million. The Company received net proceeds of approximately \$40.9 million from its sale of shares after deducting sales commissions and expenses.

On July 21, 2006, the underwriter s of the Company s initial public offering exercised and completed their option to purchase an additional 375,000 shares of common stock to cover over-allotments effective Wednesday, July 26, 2006. The Company received net proceeds of approximately \$6.3 million from this sale of shares after deducting sales commissions.

**Table of Contents**

On March 13, 2006, the Company's board of directors adopted the 2006 Stock Option and Performance Incentive Plan. The Plan was submitted to the shareholders for approval at the 2006 annual meeting of shareholders. The purpose of the Plan is to attract and retain highly qualified officers, directors, key employees, and other persons, and to motivate those persons to improve our business results.

The Plan amends and restates various prior plans that were either adopted by the Company or companies that were acquired. Awards made under any of the prior plans will be subject to the terms and conditions of the Plan, which is designed not to impair the rights of award holders under the prior plans. The Plan goes beyond the prior plans by including new types of awards (such as unrestricted stock, performance shares, and performance and annual incentive awards) in addition to the stock options (incentive and non-qualified), stock appreciation rights, and restricted stock that could have been awarded under one or more of the prior plans. In addition, the Company's outstanding preferred stock options are also subject to the Plan.

As of March 13, 2006, options for a total of 613,604 shares of common stock outstanding under the prior plans became subject to the Plan. Also, on that date, the Company's board of directors replaced 341,000 outstanding stock appreciation rights with 354,640 options, each with an exercise price of \$13.18. During 2005, the Company had issued 341,000 stock appreciation rights at \$12.67 for certain executive employees throughout the Company. The appreciation rights were on a five-year cliff-vesting schedule with all appreciation rights vesting on December 31, 2009. The vesting was also subject to various financial performance goals of the Company and the subsidiary banks over the five-year period ending January 1, 2010. The options issued in replacement of the stock appreciation rights are subject to achievement of the same financial goals by the Company and the bank subsidiaries over the five-year period ending January 1, 2010.

On January 1, 2006, the Company adopted the fair value recognition provisions of FASB Statement No. 123 (R), Share-Based Payment (SFAS123(R)), using the modified-prospective-transition method. Under that transition method, compensation cost is recognized beginning in 2006 includes: (a) the compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of FASB Statement No. 123, and (b) the compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123 (R). Results for prior periods have not been restated. Prior to January 1, 2006, the Company accounted for stock-based compensation using the intrinsic value method. Total unrecognized compensation cost, net of income tax benefit, related to non-vested awards, which are expected to be recognized over the vesting periods, was \$723,000 as of September 30, 2006.

The following table presents the required pro forma disclosures related to net income for the three months and nine months ended September 30, 2005 for the options granted:

	<b>Three Months Ended September 30, 2005</b>	<b>Nine Months Ended September 30, 2005</b>
	<b>(In thousands except per share data)</b>	
<b>Basic pro forma</b>		
Net income available to common shareholders as reported	\$ 3,169	\$ 7,470
Less: Total stock-based employee compensation cost determined under the fair value based method, net of tax	196	232
Net income available to common shareholders pro forma	\$ 2,973	\$ 7,238
Basic earnings per share as reported	\$ 0.27	\$ 0.64
Basic earnings per share pro forma	0.25	0.61

**Diluted pro forma**

Net income as reported	\$	3,330	\$	7,891
Less: Total stock-based employee compensation cost determined under the fair value based method, net of tax		196		232
Net income pro forma	\$	3,134	\$	7,659
Diluted earnings per share as reported	\$	0.24	\$	0.57
Diluted earnings per share pro forma		0.22		0.55

17

**Table of Contents**

As a result of adopting SFAS 123(R), the Company's income before income taxes and net income for the three months ended September 30, 2006, are \$98,000 and \$67,000 lower, respectively, than if the Company had continued to account for share-based compensation under the intrinsic method. As a result of adopting SFAS 123(R), the Company's income before income taxes and net income for the nine months ended September 30, 2006, are \$303,000 and \$209,000 lower, respectively, than if the Company had continued to account for share-based compensation under the intrinsic method. Basic and diluted earnings per share were not impacted by SFAS 123(R) for the three months ended September 30, 2006. Basic and diluted earnings per share for the nine months ended September 30, 2006, would have been \$0.83 and \$0.76, respectively, if the Company had not adopted Statement 123(R), compared to reported basic and diluted earnings per share of \$0.82 and \$0.74, respectively. For purposes of pro forma disclosures as required by SFAS No. 123(R), the estimated fair value of stock options is amortized over the options' vesting period.

The table below summarized the transactions under the Company's stock option plans (split adjusted) at September 30, 2006 and December 31, 2005 and changes during the nine-month period and year then ended, respectively:

	<b>For Nine Months Ended September 30, 2006</b>		<b>For the Year Ended December 31, 2005</b>	
	<b>Shares (000)</b>	<b>Weighted Average Exercisable Price</b>	<b>Shares (000)</b>	<b>Weighted Average Exercisable Price</b>
Outstanding, beginning of year	630	\$ 9.50	453	\$ 9.46
Granted	409	14.19	75	12.67
Converted options of preferred stock A	9	8.66		
Converted options of preferred stock B	71	6.36		
Options of acquired institution			168	10.80
Forfeited	(30)	12.97	(23)	8.78
Exercised	(48)	9.42	(43)	11.48
Outstanding, end of period	1,041	11.37	630	10.07
Exercisable, end of period	557	\$ 9.24	497	\$ 9.50

The weighted-average fair value of options granted during the nine months ended September 30, 2006 and year-ended December 31, 2005, was \$3.39 and \$3.90, respectively. The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	<b>For Nine Months Ended September 30, 2006</b>	<b>For the Year Ended December 31, 2005</b>
Expected dividend yield	0.59%	0.63%
Expected stock price volatility	9.23%	10.00%
Risk-free interest rate	4.80%	4.39%
Expected life of options	6.3 years	10.0 years

**Table of Contents**

The following is a summary of currently outstanding and exercisable options at September 30, 2006:

Exercise Prices	Options Outstanding			Options Exercisable	
	Options Outstanding Shares (000)	Weighted-Average Remaining Contractual Life (in years)	Weighted-Average Exercise Price	Options Exercisable Shares (000)	Weighted-Average Exercise Price
\$6.14 to \$6.68	69	5.5	\$ 6.37	69	\$ 6.37
\$7.33 to \$8.66	220	5.5	7.47	218	7.47
\$9.33 to \$10.31	116	7.1	10.14	104	10.18
\$11.34 to \$11.67	71	8.6	11.41	62	11.37
\$12.67 to \$12.67	184	10.2	12.67	101	12.67
\$13.18 to \$13.18	329	9.5	13.18	3	13.18
\$21.17 to \$21.17	52	12.9	21.17		
	1,041			557	

During 2005, the Company completed a three for one stock split. This resulted in issuing two additional shares of stock to the common shareholders. As a result of the stock split, the accompanying consolidated financial statements reflect an increase in the number of outstanding shares of common stock and the \$78,000 transfer of the par value of these additional shares from surplus. All share and per share amounts have been restated to reflect the retroactive effect of the stock split, except for the capitalization of the Company.

**11. Non-Interest Expense**

The table below shows the components of non-interest expense for three and nine months ended September 30, 2006 and 2005:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
	(In thousands)			
Salaries and employee benefits	\$ 7,376	\$ 6,549	\$ 22,123	\$ 17,573
Occupancy and equipment	2,223	1,815	6,351	4,774
Data processing expense	651	546	1,888	1,422
Other operating expenses:				
Advertising	568	490	1,738	1,485
Amortization of intangibles	439	392	1,303	1,028
ATM expense	152	104	430	313
Directors' fees	203	136	609	323
Due from bank service charges	91	68	245	214
FDIC and state assessment	142	112	394	357
Insurance	285	129	741	372
Legal and accounting	191	323	747	764
Other professional fees	204	81	487	304
Operating supplies	202	189	684	502
Postage	171	140	500	407
Telephone	251	182	755	453



Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Other expense	1,088	930	3,004	1,905
Total other operating expenses	3,987	3,276	11,637	8,427
Total non-interest expense	\$ 14,237	\$ 12,186	\$ 41,999	\$ 32,196

**Table of Contents**

**12: Concentration of Credit Risks**

The Company's primary market area is in central Arkansas, north central Arkansas, northwest Arkansas and the Florida Keys (Monroe County). The Company primarily grants loans to customers located within these geographical areas unless the borrower has an established relationship with the Company.

The diversity of the Company's economic base tends to provide a stable lending environment. Although the Company has a loan portfolio that is diversified in both industry and geographic area, a substantial portion of its debtors' ability to honor their contracts is dependent upon real estate values, tourism demand and the economic conditions prevailing in its market areas.

**13: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Estimates related to the allowance for loan losses and certain concentrations of credit risk are reflected in Note 4, while deposit concentrations are reflected in Note 6.

**14: Commitments and Contingencies**

In the ordinary course of business, the Company makes various commitments and incurs certain contingent liabilities to fulfill the financing needs of their customers. These commitments and contingent liabilities include lines of credit and commitments to extend credit and issue standby letters of credit. The Company applies the same credit policies and standards as they do in the lending process when making these commitments. The collateral obtained is based on the assessed creditworthiness of the borrower.

At September 30, 2006 and December 31, 2005, commitments to extend credit of \$250.7 million and \$266.5 million, respectively, were outstanding. A percentage of these balances are participated out to other banks; therefore, the Company can call on the participating banks to fund future draws. Since some of these commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements.

Outstanding standby letters of credit are contingent commitments issued by the Company, generally to guarantee the performance of a customer in third-party borrowing arrangements. The term of the guarantee is dependent upon the credit worthiness of the borrower some of which are long-term. The maximum amount of future payments the Company could be required to make under these guarantees at September 30, 2006 and December 31, 2005, is \$20.2 million and \$21.0 million, respectively.

The Company and/or its subsidiary banks have various unrelated legal proceedings, most of which involve loan foreclosure activity pending, which, in the aggregate, are not expected to have a material adverse effect on the financial position of the Company and its subsidiaries.

**15: Regulatory Matters**

The Company's subsidiaries are subject to a legal limitation on dividends that can be paid to the parent company without prior approval of the applicable regulatory agencies. Arkansas bank regulators have specified that the maximum dividend limit state banks may pay to the parent company without prior approval is 75% of the current year earnings plus 75% of the retained net earnings of the preceding year. Since, the Company's Arkansas bank subsidiaries are also under supervision of the Federal Reserve, they are further limited if the total of all dividends declared in any calendar year by the Bank exceeds the Bank's net profits to date for that year combined with its retained net profits for the preceding two years. Under Florida state banking law, regulatory approval will be required if the total of all dividends declared in any calendar year by the Bank exceeds the Bank's net profits to date for that year combined with its retained net profits for the preceding two years. As the result of special dividends paid by the Company's subsidiary banks during to 2005 to help provide cash for the Marine Bancorp, Inc. and Mountain View Bancshares, Inc. acquisitions, the Company's subsidiary banks did not have any significant undivided profits available for payment of dividends to the Company, without prior approval of the regulatory agencies at September 30, 2006.

**Table of Contents**

The Federal Reserve Board's risk-based capital guidelines include the definitions for (1) a well-capitalized institution, (2) an adequately-capitalized institution, and (3) and undercapitalized institution. The criteria for a well-capitalized institution are: a 5% Tier 1 leverage capital ratio, a 6% Tier 1 risk-based capital ratio, and a 10% total risk-based capital ratio. As of September 30, 2006, each of the five subsidiary banks met the capital standards for a well-capitalized institution. The Company's Tier 1 leverage capital ratio, Tier 1 risk-based capital ratio, and total risk-based capital ratio was 11.48%, 14.39%, and 15.64%, respectively, as of September 30, 2006.

**16: Additional Cash Flow Information**

In connection with the Twin City Bancorp acquisition accounted for using the purchase method, the Company acquired approximately \$633 million in assets, assumed \$569 million in liabilities, issued \$45 million of equity and received net funds of \$9 million during the nine months ended September 30, 2005. In connection with the Marine Bancorp acquisition accounted for using the purchase method, the Company acquired approximately \$258 million in assets, assumed \$252 million in liabilities, issued \$6 million of equity and paid net funds of \$3 million during the nine months ended September 30, 2005. In connection with the Mountain View Bancshares acquisition accounted for using the purchase method, the Company acquired approximately \$203 million in assets, assumed \$199 million in liabilities, issued \$4 million of equity and received net funds of \$25 million during the three months ended September 30, 2005. The Company paid interest and taxes during the three and nine months ended as follows:

	Three Months Ended September 30, 2006		Nine Months Ended September 30, 2006	
	2006	2005	2006	2005
	(In thousands)			
Interest paid	\$ 15,528	\$ 10,086	\$ 42,354	\$ 23,219
Income taxes paid	1,100	1,900	4,520	5,350

**17: Recent Accounting Pronouncements**

In February 2006, the Financial Accounting Standard Board ( FASB ) issued Statement of Accounting Standards No. 155 ( SFAS 155 ) *Accounting for Certain Hybrid Financial Instruments*, an amendment of FASB Statements No. 133 and 140. It establishes, among other things, the accounting for certain derivatives embedded in other financial instruments. The primary objective of this Statement with respect to FASB Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*, is to simplify accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation. The primary objective of this Statement with respect to FASB Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, is to eliminate a restriction on the passive derivative instruments that a qualifying special-purpose entity (QSPE) may hold. This statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company's financial statements.

In March 2006, the FASB issued Statement of Accounting Standards No. 156 ( SFAS 156 ) *Accounting for Servicing of Financial Assets*, an amendment of FASB Statement No. 140. It establishes, among other things, the accounting for all separately recognized servicing assets and servicing liabilities. This Statement amends Statement 140 to require that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. This statement is effective for fiscal years beginning after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company's financial statements.

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

Audit Committee, Board of Directors and Stockholders

Home BancShares, Inc.

Conway, Arkansas

We have reviewed the accompanying condensed consolidated balance sheet of Home BancShares, Inc. as of September 30, 2006 and the related condensed consolidated statements of income for the three-month and nine-month periods ended September 30, 2006 and 2005 and statements of changes in stockholders' equity and cash flows for the nine-month periods ended September 30, 2006 and 2005. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2005 and the related consolidated statements of income, stockholders' equity and cash flows for the year then ended (not presented herein); and in our report dated February 20, 2006, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2005 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ BKD, LLP

Little Rock, Arkansas

November 2, 2006

**Table of Contents****Item 2:**

**MANAGEMENT'S DISCUSSION AND  
ANALYSIS OF  
FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the Company's Form S-1, as amended, filed with the Securities and Exchange Commission on March 14, 2006, which includes the audited financial statements for the year ended December 31, 2005. *Unless the context requires otherwise, the terms "Company", "us", "we", and "our" refer to Home BancShares, Inc. on a consolidated basis.*

**Forward-Looking Information**

Certain statements contained in this document, including, without limitation, statements containing the words "believes", "anticipates", "intends", "expects", "should" and words of similar import, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Act of 1934. Such forward looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions in those areas in which we operate, demographic changes, competition, fluctuations in interest rates, changes in business strategy or development plans, changes in governmental regulation, credit quality, the availability of capital to fund the expansion of our business, and other factors referenced in this Report. Except as required by law, we disclaim any obligation to update any such factors or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

**General**

We are a financial holding company headquartered in Conway, Arkansas, offering a broad array of financial services through our five wholly owned bank subsidiaries. As of September 30, 2006, we had, on a consolidated basis, total assets of \$2.11 billion, loans receivable of \$1.39 billion, total deposits of \$1.56 billion, and shareholders' equity of \$225.6 million.

We generate most of our revenue from interest on loans and investments, service charges, and mortgage banking income. Deposits are our primary source of funding. Our largest expenses are interest on these deposits and salaries and related employee benefits. We measure our performance by calculating our return on average equity, return on average assets, and net interest margin. We also measure our performance by our efficiency ratio, which is calculated by dividing non-interest expense less amortization of core deposit intangibles by the sum of net interest income on a tax equivalent basis and non-interest income.

**Key Financial Measures**

	<b>As of and for the Three Months Ended September 30, 2006</b>		<b>As of and for the Nine Months Ended September 30, 2005</b>	
	<b>(Dollars in thousands, except per share data)</b>			
Total assets	\$ 2,113,498	\$ 1,932,077	\$ 2,113,498	\$ 1,932,077
Loans receivable	1,387,279	1,185,494	1,387,279	1,185,494
Total deposits	1,557,533	1,484,416	1,557,533	1,484,416
Net income	4,288	3,330	11,440	7,891
Basic earnings per share	0.26	0.27	0.82	0.64
Diluted earnings per share	0.25	0.24	0.74	0.57
Diluted cash earnings per share (1)	0.26	0.26	0.79	0.62
Annualized net interest margin FTE	3.57%	3.38%	3.54%	3.32%
Efficiency ratio	63.72	63.90	65.66	65.55

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Annualized return on average assets	0.83	0.74	0.77	0.67
Annualized return on average equity	7.81	8.20	8.25	6.81

(1) See Table 16  
Diluted Cash  
Earnings Per  
Share for a  
reconciliation to  
GAAP for  
diluted cash  
earnings per  
share.

**Table of Contents****Overview**

Our net income increased \$958,000, or 28.8%, to \$4.3 million for the three-month period ended September 30, 2006, from \$3.3 million for the same period in 2005. For the nine months ended September 30, 2006, net income increased 45.0% to \$11.4 million compared to \$7.9 million for the same period in 2005. On a diluted earnings per share basis, our net earnings increased 4.2% to \$0.25 for the three-month period ended September 30, 2006, as compared to \$0.24 for the same period in 2005. Diluted earnings per share increased to \$0.74 per share for the nine months ended September 30, 2006 compared to \$0.57 for the same period in 2005. The increase in earnings for the three months ended September 30, 2006 is primarily associated with our acquisition of Mountain View Bancshares during the third quarter of 2005, combined with organic growth of our bank subsidiaries. The increase in earnings for the nine months ended September 30, 2006 is primarily associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares during the second and third quarters of 2005, respectively, combined with organic growth of our bank subsidiaries.

Our return on average equity was 7.81% and 8.25% for the three and nine months ended September 30, 2006, compared to 8.20% and 6.81% for the same periods in 2005, respectively. While net income for the three months ended September 30, 2006 increased, return on average equity decreased as a result of the \$56.8 million increase in average stockholders' equity from the net proceeds of our initial public offering and retained earnings for the twelve months. The increase for the nine months ended September 30, 2006 was primarily due to the \$3.5 million increase in net income compared to the same period in 2005.

Our return on average assets was 0.83% and 0.77% for the three and nine months ended September 30, 2006, compared to 0.74% and 0.67% for the same periods in 2005, respectively. The increase was primarily due to the \$958,000 and \$3.5 million increase in net income for the three and nine months ended September 30, 2006, respectively, compared to the same period in 2005.

Our net interest margin was 3.57% and 3.54% for the three and nine months ended September 30, 2006, compared to 3.38% and 3.32% for the same periods in 2005, respectively. Competitive pressures and a slightly inverted yield curve have put pressure on our net interest margin. Yet, we were able to improve the net interest margin. The improvements were due to organic loan growth and the net proceeds from our initial public offering combined with the acquisitions during 2005.

Our efficiency ratio (calculated by dividing non-interest expense less amortization of core deposit intangibles by the sum of net interest income on a tax equivalent basis and non-interest income) was 63.72% and 65.66% for three and nine months ended September 30, 2006, compared to 63.90% and 65.55% for the same periods in 2005, respectively.

Our total assets increased \$202.0 million, an annualized growth of 14.1%, to \$2.11 billion as of September 30, 2006, from \$1.91 billion as of December 31, 2005. Our loan portfolio increased \$182.7 million, an annualized growth of 20.3%, to \$1.39 billion as of September 30, 2006, from December 31, 2005. Shareholders' equity increased \$59.7 million, an annualized growth of 48.2%, to \$225.6 million as of September 30, 2006, compared to \$165.9 million as of December 31, 2005. Asset and loan increases are primarily associated with organic growth of our bank subsidiaries. The increase in stockholders' equity was primarily the result of the \$47.2 million proceeds from our initial public offering and retained earnings during 2006.

As of September 30, 2006, our asset quality improved as non-performing loans declined to \$6.2 million, or 0.45%, of total loans from \$8.3 million, or 0.69%, of total loans as of December 31, 2005. The allowance for loan losses as a percent of non-performing loans increased to 416.83% as of September 30, 2006, compared to 291.62% from December 31, 2005. These ratios reflect the continuing commitment of our management to improve and maintain sound asset quality.

**Critical Accounting Policies**

*Overview.* We prepare our consolidated financial statements based on the selection of certain accounting policies, generally accepted accounting principles and customary practices in the banking industry. These policies, in certain areas, require us to make significant estimates and assumptions. Our accounting policies are described in detail in the notes to our consolidated financial statements in Note 1 of the audited consolidated financial statements included in the Company's Form S-1, as amended, filed with the Securities and Exchange Commission.





**Table of Contents**

We consider a policy critical if (i) the accounting estimate requires assumptions about matters that are highly uncertain at the time of the accounting estimate; and (ii) different estimates that could reasonably have been used in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, would have a material impact on our financial statements. Using these criteria, we believe that the accounting policies most critical to us are those associated with our lending practices, including the accounting for the allowance for loan losses, investments, intangible assets, income taxes and stock options.

*Investments.* Securities available for sale are reported at fair value with unrealized holding gains and losses reported as a separate component of shareholders' equity and other comprehensive income (loss). Securities that are held as available for sale are used as a part of our asset/liability management strategy. Securities that may be sold in response to interest rate changes, changes in prepayment risk, the need to increase regulatory capital, and other similar factors are classified as available for sale.

*Loans Receivable and Allowance for Loan Losses.* Substantially all of our loans receivable are reported at their outstanding principal balance adjusted for any charge-offs, as it is management's intent to hold them for the foreseeable future or until maturity or payoff. Interest income on loans is accrued over the term of the loans based on the principal balance outstanding.

The allowance for loan losses is established through a provision for loan losses charged against income. The allowance represents an amount that, in management's judgment, will be adequate to absorb probable credit losses on identifiable loans that may become uncollectible and probable credit losses inherent in the remainder of the loan portfolio. The amounts of provisions for loan losses are based on management's analysis and evaluation of the loan portfolio for identification of problem credits, internal and external factors that may affect collectibility, relevant credit exposure, particular risks inherent in different kinds of lending, current collateral values and other relevant factors.

We consider a loan to be impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the contractual terms thereof. We apply this policy even if delays or shortfalls in payments are expected to be insignificant. All non-accrual loans and all loans that have been restructured from their original contractual terms are considered impaired loans. The aggregate amount of impaired loans is used in evaluating the adequacy of the allowance for loan losses and amount of provisions thereto. Losses on impaired loans are charged against the allowance for loan losses when in the process of collection it appears likely that losses will be realized. The accrual of interest on impaired loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. When accrual of interest is discontinued, all unpaid accrued interest is reversed.

Loans are placed on non-accrual status when management believes that the borrower's financial condition, after giving consideration to economic and business conditions and collection efforts, is such that collection of interest is doubtful, or generally when loans are 90 days or more past due. Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely. Accrued interest related to non-accrual loans is generally charged against the allowance for loan losses when accrued in prior years and reversed from interest income if accrued in the current year. Interest income on non-accrual loans may be recognized to the extent cash payments are received, although the majority of payments received are usually applied to principal. Non-accrual loans are generally returned to accrual status when principal and interest payments are less than 90 days past due, the customer has made required payments for at least nine months, and we reasonably expect to collect all principal and interest.

*Intangible Assets.* Intangible assets consist of goodwill and core deposit intangibles. Goodwill represents the excess purchase price over the fair value of net assets acquired in business acquisitions. The core deposit intangible represents the excess intangible value of acquired deposit customer relationships as determined by valuation specialists. The core deposit intangibles are being amortized over 84 to 114 months on a straight-line basis. Goodwill is not amortized but rather is evaluated for impairment on at least an annual basis. We perform an annual impairment test of goodwill as required by SFAS No. 142, *Goodwill and Other Intangible Assets*, in the fourth quarter.

**Table of Contents**

*Income Taxes.* We use the liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. Any estimated tax exposure items identified would be considered in a tax contingency reserve. Changes in any tax contingency reserve would be based on specific development, events, or transactions.

We and our subsidiaries file consolidated tax returns. Our subsidiaries provide for income taxes on a separate return basis, and remit to us amounts determined to be currently payable.

*Stock Options.* Prior to 2006, we elected to follow Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (APB 25), and related interpretations in accounting for employee stock options using the fair value method. Under APB 25, because the exercise price of the options equals the estimated market price of the stock on the issuance date, no compensation expense is recorded. On January 1, 2006, we adopted SFAS No. 123, *Share-Based Payment* (Revised 2004) which establishes standards for the accounting for transactions in which an entity (i) exchanges its equity instruments for goods and services, or (ii) incurs liabilities in exchange for goods and services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of the equity instruments. SFAS 123R eliminates the ability to account for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the measurement date, which is generally the date of the grant.

**Acquisitions and Equity Investments**

On September 1, 2005, we acquired Mountain View Bancshares, Inc., an Arkansas bank holding company. Mountain View Bancshares owned The Bank of Mountain View, located in Mountain View, Arkansas which had total assets of \$202.5 million, loans of \$68.8 million and total deposits of \$158.0 million on the date of the acquisition. The consideration for the merger was \$44.1 million, which was paid approximately 90%, or \$39.8 million, in cash and 10%, or \$4.3 million, in shares of our common stock. As a result of this transaction, we recorded goodwill of \$13.2 million and a core deposit intangible of \$3.0 million.

On June 1, 2005, we acquired Marine Bancorp, Inc., a Florida bank holding company. Marine Bancorp owned Marine Bank of the Florida Keys (subsequently renamed Marine Bank), located in Marathon, Florida, which had total assets of \$257.6 million, loans of \$215.2 million and total deposits of \$200.7 million on the date of the acquisition. We also assumed debt obligations with carrying values of \$39.7 million, which approximated their fair market values because the rates being paid on the obligations were at or near estimated current market rates. The consideration for the merger was \$15.6 million comprised of approximately 60.5%, or \$9.4 million, in cash and 39.5%, or \$6.2 million, in shares of our Class B preferred stock. As a result of this transaction, we recorded goodwill of \$4.6 million and a core deposit intangible of \$2.0 million.

On January 3, 2005, we purchased 20% of the common stock of White River Bancshares, Inc. of Fayetteville, Arkansas for \$9.1 million. White River Bancshares is a newly formed corporation, which owns all of the stock of Signature Bank of Arkansas, with branch locations in northwest Arkansas. As of December 31, 2005, White River Bancshares had total assets of \$184.7 million, loans of \$131.3 million, and total deposits of \$130.3 million. In January 2006, White River Bancshares issued an additional \$15.0 million of common stock. To maintain our 20% ownership, we invested an additional \$3.0 million in White River Bancshares at that time.

**Table of Contents**

Effective January 1, 2005, we purchased the remaining 67.8% of TCBancorp that we did not previously own. TCBancorp owned Twin City Bank, with branch locations in the Little Rock/North Little Rock metropolitan area. The purchase brought our ownership of TCBancorp to 100%. TCBancorp had total assets of \$633.4 million, loans of \$261.9 million and total deposits of \$500.1 million at the effective date of the acquisition. We also assumed debt obligations with carrying values of \$20.9 million, which approximated their fair market values because the rates being paid on the obligations were at or near estimated current market rates. The purchase price for the TCBancorp acquisition was \$43.9 million, which consisted of approximately \$110,000 of cash and the issuance of 3,750,813 shares (split adjusted) of our common stock. As a result of this transaction, we recorded goodwill of \$1.1 million and a core deposit intangible of \$3.3 million. This transaction also increased our ownership of CB Bancorp and FirsTrust Financial Services to 100%, both of which we had previously co-owned with TCBancorp.

In our continuing evaluation of our growth plans for the Company, we believe our best prospects include bank acquisitions and de novo branching. Bank acquisitions provide us the greatest opportunity for immediate earnings per share improvement. However, the current market multiples for bank acquisitions make it difficult to accomplish an acquisition without dilution to tangible book value. In comparison, de novo branching usually creates dilution to earnings per share in the short term but does not create the burden of tangible book value dilution. We will continue to evaluate what is in the best interest of our Company. Our goal in making these decisions is to maximize the return to our investors.

**De Novo Branching**

We intend to continue to open new (commonly referred to de novo) branches in our current markets and in other attractive market areas if opportunities arise. During 2006, the Company opened four de novo branch locations plus Arkansas's only mobile branch. These branch locations are located in the Arkansas communities of Searcy and Beebe plus Port Charlotte and Marco Island, Florida. Presently, the Company has three pending Florida de novo branch locations in Key West, Key Largo, and Punta Gorda. These locations are scheduled to open in three to six months.

**Results of Operations**

Our net income increased \$958,000, or 28.8%, to \$4.3 million for the three-month period ended September 30, 2006, from \$3.3 million for the same period in 2005. For the nine months ended September 30, 2006, net income increased 45.0% to \$11.4 million compared to \$7.9 million for the same period in 2005. On a diluted earnings per share basis, our net earnings increased 4.2% to \$0.25 for the three-month period ended September 30, 2006, as compared to \$0.24 for the same period in 2005. Diluted earnings per share increased to \$0.74 per share for the nine months ended September 30, 2006 compared to \$0.57 for the same period in 2005. The increase in earnings for the three months ended September 30, 2006 is primarily associated with our acquisition of Mountain View Bancshares during the third quarter of 2005, combined with organic growth of our bank subsidiaries. The increase in earnings for the nine months ended September 30, 2006 is primarily associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares during the second and third quarters of 2005, respectively, combined with organic growth of our bank subsidiaries.

*Net Interest Income.* Net interest income, our principal source of earnings, is the difference between the interest income generated by earning assets and the total interest cost of the deposits and borrowings obtained to fund those assets. Factors affecting the level of net interest income include the volume of earning assets and interest-bearing liabilities, yields earned on loans and investments and rates paid on deposits and other borrowings, the level of non-performing loans and the amount of non-interest-bearing liabilities supporting earning assets. Net interest income is analyzed in the discussion and tables below on a fully taxable equivalent basis. The adjustment to convert certain income to a fully taxable equivalent basis consists of dividing tax-exempt income by one minus the combined federal and state income tax rate.

**Table of Contents**

Net interest income on a fully taxable equivalent basis increased \$3.0 million, or 21.5%, to \$17.0 million for the three-month period ended September 30, 2006, from \$14.0 million for the same period in 2005. This increase in net interest income was the result of an \$8.9 million increase in interest income offset by \$5.9 million increase in interest expense. The \$8.9 million increase in interest income was primarily the result of organic growth of our bank subsidiaries and a \$118.0 million increase in average earning assets associated with our acquisition of Mountain View Bancshares, Inc. during the third quarter of 2005, combined with higher short-term interest rates as a result of the rising rate environment. The higher level of earning assets resulted in an improvement in interest income of \$4.6 million, and the rising rate environment resulted in a \$4.3 million increase in interest income for the three-month period ended September 30, 2006. The \$5.9 million increase in interest expense for the three-month period ended September 30, 2006, is primarily the result of organic growth of our bank subsidiaries and a \$110.4 million increase in average interest-bearing liabilities associated with our acquisition of Mountain View Bancshares, Inc. during the third quarter of 2005, respectively, combined with higher interest rates during 2005 as a result of the rising rate environment. The higher level of interest-bearing liabilities resulted in additional interest expense of \$1.6 million. The rising rate environment resulted in a \$4.3 million increase in interest expense for the three-month period ended September 30, 2006.

Net interest income on a fully taxable equivalent basis increased \$12.4 million, or 34.5%, to \$48.3 million for the nine-month period ended September 30, 2006, from \$35.9 million for the same period in 2005. This increase in net interest income was the result of a \$31.7 million increase in interest income offset by \$19.4 million increase in interest expense. The \$31.7 million increase in interest income was primarily the result of organic growth of our bank subsidiaries and a \$337.7 million increase in average earning assets associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares, Inc. during the second and third quarters of 2005, respectively, combined with higher short-term interest rates as a result of the rising rate environment. The higher level of earning assets resulted in an improvement in interest income of \$20.3 million, and the rising rate environment resulted in a \$11.4 million increase in interest income for the nine-month period ended September 30, 2006. The \$19.4 million increase in interest expense for the nine-month period ended September 30, 2006, is primarily the result of organic growth of our bank subsidiaries and a \$266.4 million increase in average interest-bearing liabilities associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares, Inc. during the second and third quarters of 2005, respectively, combined with higher interest rates during 2005 as a result of the rising rate environment. The higher level of interest-bearing liabilities resulted in additional interest expense of \$7.7 million. The rising rate environment resulted in a \$11.7 million increase in interest expense for the nine-month period ended September 30, 2006.

**Table of Contents**

Tables 1 and 2 reflect an analysis of net interest income on a fully taxable equivalent basis for the three-month and nine-month periods ended September 30, 2006 and 2005, as well as changes in fully taxable equivalent net interest margin for the three-month and nine-month periods ended September 30, 2006, compared to the same period in 2005.

**Table 1: Analysis of Net Interest Income**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
	<b>(Dollars in thousands)</b>			
Interest income	\$ 32,458	\$ 23,605	\$ 90,078	\$ 58,790
Fully taxable equivalent adjustment	521	494	1,676	1,231
Interest income fully taxable equivalent	32,979	24,099	91,754	60,021
Interest expense	16,022	10,139	43,473	24,122
Net interest income fully taxable equivalent	\$ 16,957	\$ 13,960	\$ 48,281	\$ 35,899
Yield on earning assets fully taxable equivalent	6.95%	5.84%	6.73%	5.56%
Cost of interest-bearing liabilities	4.04	2.86	3.75	2.60
Net interest spread fully taxable equivalent	2.91	2.98	2.98	2.96
Net interest margin fully taxable equivalent	3.57	3.38	3.54	3.32

**Table 2: Changes in Fully Taxable Equivalent Net Interest Margin**

	<b>Three Months Ended September 30, 2006</b>	<b>Nine Months Ended September 30,</b>
	<b>vs. 2005</b>	<b>2006 vs. 2005</b>
	<b>(In thousands)</b>	
Increase in interest income due to change in earning assets	\$ 4,606	\$ 20,334
Increase in interest income due to change in earning asset yields	4,274	11,399
Increase in interest expense due to change in interest-bearing liabilities	1,622	7,706
Increase in interest expense due to change in interest rates paid on interest-bearing liabilities	4,261	11,645
Increase in net interest income	\$ 2,997	\$ 12,382

Table 3 shows, for each major category of earning assets and interest-bearing liabilities, the average amount outstanding, the interest income or expense on that amount and the average rate earned or expensed for the three-month and nine-month periods ended September 30, 2006 and 2005. The table also shows the average rate earned on all earning assets, the average rate expensed on all interest-bearing liabilities, the net interest spread and the net interest margin for the same periods. The analysis is presented on a fully taxable equivalent basis. Non-accrual loans were included in average loans for the purpose of calculating the rate earned on total loans.

**Table of Contents****Table 3: Average Balance Sheets and Net Interest Income Analysis**

	Three Months Ended September 30,					
	2006			2005		
	Average Balance	Income / Expense	Yield / Rate (Dollars in thousands)	Average Balance	Income / Expense	Yield / Rate
<b>ASSETS</b>						
Earning assets						
Interest-bearing balances						
due from banks	\$ 2,927	\$ 38	5.15%	\$ 2,932	\$ 29	3.92%
Federal funds sold	3,887	51	5.21	14,975	131	3.47
Investment securities taxable	418,753	4,738	4.49	432,441	4,136	3.79
Investment securities - non-taxable	91,931	1,361	5.87	66,790	1,116	6.63
Loans receivable	1,364,587	26,791	7.79	1,119,786	18,687	6.62
Total interest-earning assets	1,882,085	32,979	6.95	1,636,924	24,099	5.84
Non-earning assets	177,846			145,753		
Total assets	\$ 2,059,931			\$ 1,782,677		
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>						
Liabilities						
Interest-bearing liabilities						
Interest-bearing transaction and savings deposits	\$ 473,482	\$ 3,358	2.81%	\$ 482,349	\$ 2,569	2.11%
Time deposits	769,271	8,652	4.46	666,041	5,055	3.01
Total interest-bearing deposits	1,242,753	12,010	3.83	1,148,390	7,624	2.63
Federal funds purchased	13,232	178	5.34	11,369	104	3.63
Securities sold under agreement to repurchase FHLB and other borrowed funds	118,796	1,258	4.20	92,686	717	3.07
Subordinated debentures	153,921	1,825	4.70	126,741	1,184	3.71
	44,699	751	6.67	29,326	510	6.90
Total interest-bearing liabilities	1,573,401	16,022	4.04	1,408,512	10,139	2.86
Non-interest bearing liabilities						

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Non-interest-bearing deposits	256,407		193,903	
Other liabilities	12,179		19,156	
Total liabilities	1,841,987		1,621,571	
Shareholders' equity	217,944		161,106	
Total liabilities and shareholders' equity	\$ 2,059,931		\$ 1,782,677	
Net interest spread		2.91%		2.98%
Net interest income and margin	\$ 16,957	3.57	\$ 13,960	3.38

**Table of Contents**

	<b>Nine Months Ended September 30,</b>					
	<b>2006</b>			<b>2005</b>		
	<b>Average Balance</b>	<b>Income / Expense</b>	<b>Yield / Rate (Dollars in thousands)</b>	<b>Average Balance</b>	<b>Income / Expense</b>	<b>Yield / Rate</b>
<b>ASSETS</b>						
Earning assets						
Interest-bearing balances						
due from banks	\$ 2,916	\$ 103	4.72%	\$ 2,741	\$ 58	2.83%
Federal funds sold	11,062	393	4.75	6,722	164	3.26
Investment securities						
taxable	426,549	14,174	4.44	445,178	12,491	3.75
Investment securities -						
non-taxable	92,179	4,367	6.33	52,848	2,799	7.08
Loans receivable	1,289,594	72,717	7.54	936,917	44,509	6.35
Total interest-earning assets	1,822,300	91,754	6.73	1,444,406	60,021	5.56
Non-earning assets	173,821			129,014		
Total assets	\$ 1,996,121			\$ 1,573,420		
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>						
Liabilities						
Interest-bearing liabilities						
Interest-bearing transaction						
and savings deposits	\$ 488,386	\$ 9,323	2.55%	\$ 423,787	\$ 5,502	1.74%
Time deposits	747,782	23,360	4.18	590,111	12,510	2.83
Total interest-bearing						
deposits	1,236,168	32,683	3.53	1,013,898	18,012	2.38
Federal funds purchased	17,221	636	4.94	14,496	330	3.04
Securities sold under						
agreement to repurchase	107,798	3,122	3.87	78,441	1,727	2.94
FHLB and other borrowed						
funds	141,994	4,787	4.51	104,787	2,688	3.43
Subordinated debentures	44,722	2,245	6.71	26,497	1,365	6.89
Total interest-bearing						
liabilities	1,547,903	43,473	3.75	1,238,119	24,122	2.60
Non-interest bearing						
liabilities	251,823			166,458		



Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Non-interest-bearing deposits				
Other liabilities	10,903		13,952	
Total liabilities	1,810,629		1,418,529	
Shareholders' equity	185,492		154,891	
Total liabilities and shareholders' equity	\$ 1,996,121		\$ 1,573,420	
Net interest spread		2.98%		2.96%
Net interest income and margin	\$ 48,281	3.54	\$ 35,899	3.32

**Table of Contents**

Table 4 shows changes in interest income and interest expense resulting from changes in volume and changes in interest rates for the three-month and nine-month periods ended September 30, 2006 compared to the same period in 2005, on a fully taxable basis. The changes in interest rate and volume have been allocated to changes in average volume and changes in average rates, in proportion to the relationship of absolute dollar amounts of the changes in rates and volume.

**Table 4: Volume/Rate Analysis**

	Three Months Ended September 30, 2006 over 2005			Nine Months Ended September 30, 2006 over 2005		
	Volume	Yield/Rate	Total	Volume	Yield/Rate	Total
	(In thousands)					
Increase (decrease) in:						
Interest income:						
Interest-bearing balances due from banks	\$	\$ 9	\$ 9	\$ 4	\$ 41	\$ 45
Federal funds sold	(126)	46	(80)	134	95	229
Investment securities taxable	(135)	737	602	(541)	2,224	1,683
Investment securities non-taxable	383	(138)	245	1,890	(322)	1,568
Loans receivable	4,484	3,620	8,104	18,847	9,361	28,208
Total interest income	4,606	4,274	8,880	20,334	11,399	31,733
Interest expense:						
Interest-bearing transaction and savings deposits	(48)	837	789	935	2,886	3,821
Time deposits	875	2,722	3,597	3,914	6,936	10,850
Federal funds purchased	19	55	74	71	235	306
Securities sold under agreement to repurchase	233	308	541	757	638	1,395
FHLB and other borrowed funds	284	357	641	1,113	986	2,099
Subordinated debentures	259	(18)	241	916	(36)	880
Total interest expense	1,622	4,261	5,883	7,706	11,645	19,351
Increase (decrease) in net interest income	\$ 2,984	\$ 13	\$ 2,997	\$ 12,628	\$ (246)	\$ 12,382

*Provision for Loan Losses.* Our management assesses the adequacy of the allowance for loan losses by applying the provisions of Statement of Financial Accounting Standards No. 5 and No. 114. Specific allocations are determined for loans considered to be impaired and loss factors are assigned to the remainder of the loan portfolio to determine an appropriate level in the allowance for loan losses. The allowance is increased, as necessary, by making a provision for loan losses. The specific allocations for impaired loans are assigned based on an estimated net realizable value after a thorough review of the credit relationship. The potential loss factors associated with the remainder of the loan

portfolio are based on an internal net loss experience, as well as management's review of trends within the portfolio and related industries.

Generally, commercial, commercial real estate, and residential real estate loans are assigned a level of risk at origination. Thereafter, these loans are reviewed on a regular basis. The periodic reviews generally include loan payment and collateral status, the borrower's financial data, and key ratios such as cash flows, operating income, liquidity, and leverage. A material change in the borrower's credit analysis can result in an increase or decrease in the loan's assigned risk grade. Aggregate dollar volume by risk grade is monitored on an ongoing basis.

Our management reviews certain key loan quality indicators on a monthly basis, including current economic conditions, delinquency trends and ratios, portfolio mix changes, and other information management deems necessary. This review process provides a degree of objective measurement that is used in conjunction with periodic internal evaluations. To the extent that this review process yields differences between estimated and actual observed losses, adjustments are made to the loss factors used to determine the appropriate level of the allowance for loan losses.

**Table of Contents**

The provision for loan losses represents management's determination of the amount necessary to be charged against the current period's earnings, to maintain the allowance for loan losses at a level that is considered adequate in relation to the estimated risk inherent in the loan portfolio.

Our provision for loan losses decreased \$285,000, or 30.5%, to \$649,000 for the three-month period ended September 30, 2006, from \$934,000 for the same period in 2005. Our provision for loan losses decreased \$1.1 million, or 39.5%, to \$1.7 million for the nine-month period ended September 30, 2006, from \$2.8 million for the same period in 2005. The decrease in the provision is primarily associated with the improvement in non-performing loans from September 30, 2005 to September 30, 2006.

*Non-Interest Income.* Total non-interest income was \$4.7 million for the three-month period ended September 30, 2006 compared to \$4.5 million for the same period in 2005. Total non-interest income was \$13.7 million for the nine-month period ended September 30, 2006 compared to \$11.7 million for the same period in 2005. Our non-interest income includes service charges on deposit accounts, other service charges and fees, trust fees, data processing fees, mortgage banking income, insurance commissions, income from title services, increases in cash value of life insurance, dividends, equity in loss of unconsolidated affiliates and other income.

Table 5 measures the various components of our non-interest income for the three-month and nine-month periods ended September 30, 2006 and 2005, respectively, as well as changes for the three-month and nine-month periods ended September 30, 2006 compared to the same period in 2005.

**Table 5: Non-Interest Income**

	<b>Three Months Ended September 30,</b>		<b>2006 Change from 2005</b>		<b>Nine Months Ended September 30,</b>		<b>2006 Change from 2005</b>	
	<b>2006</b>	<b>2005</b>			<b>2006</b>	<b>2005</b>		
	<b>(Dollars in thousands)</b>							
Service charges on deposit accounts	\$ 2,354	\$ 2,247	\$ 107	4.8%	\$ 6,669	\$ 6,001	\$ 668	11.1%
Other service charges and fees	541	600	(59)	(9.8)	1,736	1,555	181	11.6
Trust fees	166	109	57	52.3	487	348	139	39.9
Data processing fees	215	201	14	7.0	623	463	160	34.6
Mortgage banking income	435	549	(114)	(20.8)	1,285	1,210	75	6.2
Insurance commissions	153	148	5	3.4	642	531	111	20.9
Income from title services	233	247	(14)	(5.7)	752	605	147	24.3
Increase in cash value of life insurance	55	62	(7)	(11.3)	161	192	(31)	(16.1)
Dividends from FHLB, FRB & bankers bank	180	86	94	109.3	440	225	215	95.6
Equity in loss of unconsolidated affiliates	(65)	53	(118)	(222.6)	(213)	(456)	243	(53.3)
Gain on sale of equity investment		465	(465)	(100.0)		465	(465)	(100.0)
Gain on sale of SBA loans		83	(83)	(100.0)		529	(495)	(93.6)

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Gain on sale of premises and equipment	129		129	100.0	157	324	(167)	(51.5)
(Loss) gain on securities, net		(386)	386	(100.0)	1	(539)	540	(100.2)
Other income	302	32	270	843.8	924	198	726	366.7
Total non-interest income	\$ 4,698	\$ 4,496	\$ 202	4.5%	\$ 13,698	\$ 11,651	\$ 2,047	17.6%

**Table of Contents**

Non-interest income increased \$202,000, or 4.5%, to \$4.7 million for the three-month period ended September 30, 2006 from \$4.5 million for the same period in 2005. Non-interest income increased \$2.0 million, or 17.6%, to \$13.7 million for the nine-month period ended September 30, 2006 from \$11.7 million for the same period in 2005.

The primary factors that resulted in the increase include:

The aggregate increase in service charges on deposit accounts and other service charges and fees was primarily a result of our acquisitions completed during 2005 combined with organic growth of our other bank subsidiaries service charges.

The increase in data processing fees for the nine month period ended September 30 was related to the data processing fees associated with White River Bancshares, which began banking operations in May 2005.

The decrease in mortgage banking revenue for the three month period ended September 30 was primarily the result of the of a lower volume for the mortgage product during 2006 as a result of the higher interest rate environment during 2006. The increase in mortgage banking revenue for the nine month period ended September 30 was primarily the result of additional mortgage volume associated with the acquisition of Marine Bancorp in the second quarter of 2005.

The aggregate increase in trust fees, insurance commissions and title fees was primarily a result of our organic growth in those product lines.

The increase in dividends was primarily associated with the Federal Reserve Bank (FRB) stock our bank subsidiaries bought in connection with their change to supervision of the Federal Reserve Board combined with additional stock they bought in Federal Home Loan Bank (FHLB) to increase the their borrowing capacity with FHLB.

The equity in loss of unconsolidated affiliate is related to the 20% interest in White River Bancshares that we purchased during 2005. Because the investment in White River Bancshares is accounted for on the equity method, we recorded our share of White River Bancshares operating loss. White River Bancshares is currently operating at a loss as a result of their status as a start up company.

The gain on sale of premises and equipment is the result of our banking subsidiary acquired in 2003 disposing of excess premises and equipment no longer needed as a result of synergies achieved from the combined entities.

The increase in other income is primarily a result of the 2005 acquisitions combined with recognized income from the sale of one branch banking location in 2005. Due to contingencies associated with the sale of the branch banking location, income is being recognized over the thirty-month life of the contingencies.

On July 21, 2006, the Board of Directors approved for our community banking subsidiaries to collectively purchase \$35 million of additional bank owned life insurance. As a result, the banks will purchase additional bank owned life insurance during the last quarter of 2006. The increases in cash surrender value from these policies will result in additional tax-free non-interest income. However, shifting these funds from interest earning assets to non-interest income producing assets will have the effect of reducing our net interest margin in future periods.

Bank owned life insurance consists of life insurance purchased by the subsidiary banks on qualifying groups of officers with the bank designated as owner and beneficiary of the policies. The return on investment in the bank owned life insurance policies is used to offset a portion of future employee benefit costs.

*Non-Interest Expense.* Non-interest expense consists of salary and employee benefits, occupancy and equipment, data processing, and other expenses such as advertising, amortization of intangibles, legal and accounting fees, other professional fees, operating supplies and postage.

**Table of Contents**

Table 6 below sets forth a summary of non-interest expense for the three-month and nine-month periods ended September 30, 2006 and 2005, as well as changes for the three-month and nine-month periods ended September 30, 2006 compared to the same period in 2005.

**Table 6: Non-Interest Expense**

	Three Months Ended September 30,		2006 Change from		Nine Months Ended September 30,		2006 Change from	
	2006	2005	2005		2006	2005	2005	
(Dollars in thousands)								
Salaries and employee benefits	\$ 7,376	\$ 6,549	\$ 827	12.6%	\$ 22,123	\$ 17,573	\$ 4,550	25.9%
Occupancy and equipment	2,223	1,815	408	22.5	6,351	4,774	1,577	33.0
Data processing expense	651	546	105	19.2	1,888	1,422	466	32.8
Other operating expenses:								
Advertising	568	490	78	15.9	1,738	1,485	253	17.0
Amortization of intangibles	439	392	47	12.0	1,303	1,028	275	26.8
ATM expense	152	104	48	46.2	430	313	117	37.4
Directors fees	203	136	67	49.3	609	323	286	88.5
Due from bank service charges	91	68	23	33.8	245	214	31	14.5
FDIC and state assessment	142	112	30	26.8	394	357	37	10.4
Insurance	285	129	156	120.9	741	372	369	99.2
Legal and accounting	191	323	(132)	(40.9)	747	764	(17)	(2.2)
Other professional fees	204	81	123	151.9	487	304	183	60.2
Operating supplies	202	189	13	6.9	684	502	182	36.3
Postage	171	140	31	22.1	500	407	93	22.9
Telephone	251	182	69	37.9	755	453	302	66.7
Other expense	1,088	930	158	17.0	3,004	1,905	1,099	57.7
Total non-interest expense	\$ 14,237	\$ 12,186	\$ 2,051	16.8%	\$ 41,999	\$ 32,196	\$ 9,803	30.4%

Non-interest expense increased \$2.1 million, or 16.8%, to \$14.2 million for the three-month period ended September 30, 2006, from \$12.2 million for the same period in 2005. Non-interest expense increased \$9.8 million, or 30.4%, to \$42.0 million for the nine-month period ended September 30, 2006, from \$32.2 million for the same period in 2005. The increase in non-interest expense is the result of the acquisitions completed during 2005 combined with our continued expansion. The most significant component of the increase was the \$827,000 and \$4.6 million increase in salaries and employee benefits for the three and nine months ended September 30, 2006, respectively. The \$827,000 and \$4.6 million increases were primarily the result of \$646,000 and \$3.6 million of additional staffing and \$98,000 and \$303,000 of options-related expense due to the adoption of SFAS 123R, respectively.

*Income Taxes.* The provision for income taxes increased \$448,000, or 29.6%, to \$2.0 million for the three-month period ended September 30, 2006, from \$1.5 million as of September 30, 2005. The provision for income taxes increased \$1.8 million, or 51.9%, to \$5.1 million for the nine-month period ended September 30, 2006, from \$3.4 million as of September 30, 2005. The effective income tax rate was 31.37% and 31.01% for the three-month and nine-month periods ended September 30, 2006, compared to 31.23% and 30.01% for the same periods in 2005, respectively.

**Financial Conditions as of and for the Quarter Ended September 30, 2006 and 2005**

Our total assets increased \$202.0 million, an annualized growth of 14.1%, to \$2.11 billion as of September 30, 2006, from \$1.91 billion as of December 31, 2005. Our loan portfolio increased \$182.7 million, an annualized growth of 20.3%, to \$1.39 billion as of September 30, 2006, from December 31, 2005. Shareholders' equity increased \$59.7 million, an annualized growth of 48.2%, to \$225.6 million as of September 30, 2006, compared to \$165.9 million as of December 31, 2005. Asset and loan increases are primarily associated with organic growth of our bank subsidiaries. The increase in stockholders' equity was primarily the result of the \$47.2 million proceeds from the Company's initial public offering and retained earnings during 2006.



**Table of Contents****Loan Portfolio**

Our loan portfolio averaged \$1.36 billion and \$1.29 billion during the three-month and nine-month periods ended September 30, 2006, respectively. Total loans were \$1.39 billion as of September 30, 2006, compared to \$1.20 billion as of December 31, 2005. The most significant components of the loan portfolio were commercial and residential real estate, real estate construction, consumer, and commercial and industrial loans. These loans are primarily originated within our market areas of central Arkansas, north central Arkansas, northwest Arkansas and the Florida Keys and are generally secured by residential or commercial real estate or business or personal property within our market areas.

Table 7 presents our loan balances by category as of the dates indicated.

**Table 7: Loan Portfolio**

	<b>As of September 30, 2006</b>	<b>As of December 31, 2005</b>
	<b>(In thousands)</b>	
Real estate:		
Commercial real estate loans:		
Non-farm/non-residential	\$ 454,227	\$ 411,839
Construction/land development	394,036	291,515
Agricultural	11,598	13,112
Residential real estate loans:		
Residential 1-4 family	228,347	221,831
Multifamily residential	34,527	34,939
Total real estate	1,122,735	973,236
Consumer	43,716	39,447
Commercial and industrial	181,673	175,396
Agricultural	26,439	8,466
Other	12,716	8,044
Total loans receivable before allowance for loan losses	1,387,279	1,204,589
Allowance for loan losses	25,952	24,175
Total loans receivable, net	\$ 1,361,327	\$ 1,180,414

*Commercial Real Estate Loans.* We originate non-farm and non-residential loans (primarily secured by commercial real estate), construction/land development loans, and agricultural loans, which are generally secured by real estate located in our market areas. Our commercial mortgage loans are generally collateralized by first liens on real estate and amortized over a 10 to 20 year period with balloon payments due at the end of one to five years. These loans are generally underwritten by addressing cash flow (debt service coverage), primary and secondary source of repayment, the financial strength of any guarantor, the strength of the tenant (if any), the borrower's liquidity and leverage, management experience, ownership structure, economic conditions and industry specific trends and collateral. Generally, we will loan up to 85% of the value of improved property, 65% of the value of raw land and 75% of the value of land to be acquired and developed. A first lien on the property and assignment of lease is required if the collateral is rental property, with second lien positions considered on a case-by-case basis.

As of September 30, 2006, commercial real estate loans totaled \$859.9 million, or 62.0% of our loan portfolio, compared to \$716.5 million, or 59.5% of our loan portfolio, as of December 31, 2005. This increase is primarily the result of organic growth of our loan portfolio.



**Table of Contents**

*Residential Real Estate Loans.* We originate one to four family, owner occupied residential mortgage loans generally secured by property located in our primary market area. The majority of our residential mortgage loans consist of loans secured by owner occupied, single family residences. Residential real estate loans generally have a loan-to-value ratio of up to 90%. These loans are underwritten by giving consideration to the borrower's ability to pay, stability of employment or source of income, debt-to-income ratio, credit history and loan-to-value ratio.

As of September 30, 2006, we had \$262.9 million, or 18.9% of our loan portfolio, in residential real estate loans, which is comparable to the \$256.8 million, or 21.3% of our loan portfolio, as of December 31, 2005.

*Consumer Loans.* Our consumer loan portfolio is composed of secured and unsecured loans originated by our banks. The performance of consumer loans will be affected by the local and regional economy as well as the rates of personal bankruptcies, job loss, divorce and other individual-specific characteristics.

As of September 30, 2006, our installment consumer loan portfolio totaled \$43.7 million, or 3.2% of our total loan portfolio, which is comparable to the \$39.4 million, or 3.3% of our loan portfolio as of December 31, 2005.

*Commercial and Industrial Loans.* Commercial and industrial loans are made for a variety of business purposes, including working capital, inventory, equipment and capital expansion. The terms for commercial loans are generally one to seven years. Commercial loan applications must be supported by current financial information on the borrower and, where appropriate, by adequate collateral. Commercial loans are generally underwritten by addressing cash flow (debt service coverage), primary and secondary sources of repayment, the financial strength of any guarantor, the borrower's liquidity and leverage, management experience, ownership structure, economic conditions and industry specific trends and collateral. The loan to value ratio depends on the type of collateral. Generally speaking, accounts receivable are financed at between 50% to 80% of accounts receivable less than 90 days past due. Inventory financing will range between 50% and 80% depending on the borrower and nature of inventory. We require a first lien position for those loans.

As of September 30, 2006, commercial and industrial loans outstanding totaled \$181.7 million, or 13.1% of our loan portfolio, compared to \$175.4 million, or 14.6% of our loan portfolio, as of December 31, 2005.

***Non-Performing Assets***

We classify our problem loans into three categories: past due loans, special mention loans and classified loans (accruing and non-accruing).

When management determines that a loan is no longer performing, and that collection of interest appears doubtful, the loan is placed on non-accrual status. Loans that are 90 days past due are placed on non-accrual status unless they are adequately secured and there is reasonable assurance of full collection of both principal and interest. Our management closely monitors all loans that are contractually 90 days past due, treated as special mention or otherwise classified or on non-accrual status. Generally, non-accrual loans that are 120 days past due without assurance of repayment are charged off against the allowance for loan losses.

**Table of Contents**

Table 8 sets forth information with respect to our non-performing assets as of September 30, 2006 and December 31, 2005. As of these dates, we did not have any restructured loans within the meaning of Statement of Financial Accounting Standards No. 15.

**Table 8: Non-performing Assets**

	<b>As of September 30, 2006</b>	<b>As of December 31, 2005</b>
	<b>(Dollars in thousands)</b>	
Non-accrual loans	\$ 5,347	\$ 7,864
Loans past due 90 days or more (principal or interest payments)	879	426
<b>Total non-performing loans</b>	<b>6,226</b>	<b>8,290</b>
Other non-performing assets		
Foreclosed assets held for sale	732	758
Other non-performing assets	15	11
<b>Total other non-performing assets</b>	<b>747</b>	<b>769</b>
<b>Total non-performing assets</b>	<b>\$ 6,973</b>	<b>\$ 9,059</b>
Allowance for loan losses to non-performing loans	416.83%	291.62%
Non-performing loans to total loans	0.45	0.69
Non-performing assets to total assets	0.33	0.47

Our non-performing loans are comprised of non-accrual loans and loans that are contractually past due 90 days. Our bank subsidiaries recognize income principally on the accrual basis of accounting. When loans are classified as non-accrual, the accrued interest is charged off and no further interest is accrued, unless the credit characteristics of the loan improves. If a loan is determined by management to be uncollectible, the portion of the loan determined to be uncollectible is then charged to the allowance for loan losses.

Total non-performing loans were \$6.2 million as of September 30, 2006, compared to \$8.3 million as of December 31, 2005. If the non-accrual loans had been accruing interest in accordance with the original terms of their respective agreements, interest income of approximately \$117,000 and \$147,000 for the three-month periods ended September 30, 2006 and 2005, respectively, and \$374,000 and \$396,000 for the nine-months ended September 30, 2006 and 2005, respectively, would have been recorded. Interest income recognized on the non-accrual loans for the three-month and nine-month periods ended September 30, 2006 and 2005 was considered immaterial.

A loan is considered impaired when it is probable that we will not receive all amounts due according to the contracted terms of the loans. Impaired loans may include non-performing loans (loans past due 90 days or more and non-accrual loans) and certain other loans identified by management that are still performing. As of September 30, 2006, average impaired loans were \$6.2 million compared to \$9.3 million as of September 30, 2005. The acquisitions completed in 2005 had a minimal impact on non-performing loans as a result of their favorable asset quality. The \$3.1 million decrease in impaired loans from September 30, 2005, primarily relates to improvement of the asset quality associated with the loans acquired in 2003 during the Community Financial Group transaction.

As a result of the building boom in northwest Arkansas, this market is beginning to show signs of over-development. More specifically, the number of residential real estate lots and commercial real estate projects available exceed the current demand. For example, The Skyline Report published in October 2006 by the University of Arkansas, reported that the current absorption rate implies that the supply of remaining lots in northwest Arkansas

active subdivisions is sufficient for 46.8 months. Management will actively monitor the status of this market as it relates to our real estate loans and make changes to the allowance for loan losses if necessary.

**Table of Contents*****Allowance for Loan Losses***

*Overview.* The allowance for loan losses is maintained at a level which our management believes is adequate to absorb all probable losses on loans in the loan portfolio. The amount of the allowance is affected by: (i) loan charge-offs, which decrease the allowance; (ii) recoveries on loans previously charged off, which increase the allowance; and (iii) the provision of possible loan losses charged to income, which increases the allowance. In determining the provision for possible loan losses, it is necessary for our management to monitor fluctuations in the allowance resulting from actual charge-offs and recoveries and to periodically review the size and composition of the loan portfolio in light of current and anticipated economic conditions. If actual losses exceed the amount of allowance for loan losses, our earnings could be adversely affected.

As we evaluate the allowance for loan losses, we categorize it as follows: (i) specific allocations; (ii) allocations for classified assets with no specific allocation; (iii) general allocations for each major loan category; and (iv) miscellaneous allocations.

*Specific Allocations.* As a general rule, if a specific allocation is warranted, it is the result of an analysis of a previously classified credit or relationship. Our evaluation process in specific allocations includes a review of appraisals or other collateral analysis. These values are compared to the remaining outstanding principal balance. If a loss is determined to be reasonably possible, the possible loss is identified as a specific allocation. If the loan is not collateral dependent, the measurement of loss is based on the expected future cash flows of the loan.

*Allocations for Classified Assets with No Specific Allocation.* We establish allocations for loans rated special mention through loss in accordance with the guidelines established by the regulatory agencies. A percentage rate is applied to each loan category to determine the level of dollar allocation.

*General Allocations.* We establish general allocations for each major loan category. This section also includes allocations to loans, which are collectively evaluated for loss such as residential real estate, commercial real estate consumer loans and commercial and industrial loans. The allocations in this section are based on a historical review of loan loss experience and past due accounts. We give consideration to trends, changes in loan mix, delinquencies, prior losses, and other related information.

*Miscellaneous Allocations.* Allowance allocations other than specific, classified, and general are included in our miscellaneous section.

*Charge-offs and Recoveries.* Total charge-offs decreased \$3.1 million, or 93.7%, to \$210,000 for the three months ended September 30, 2006, compared to the same period in 2005. Total charge-offs decreased \$3.1 million, or 76.0%, to \$985,000 for the nine months ended September 30, 2006, from \$4.1 million for the same period in 2005. Total recoveries increased \$113,000, or 72.9%, to \$268,000 for the three months ended September 30, 2006, compared to the same period in 2005. Total recoveries increased \$637,000, or 158.5%, to \$1.0 million for the nine months ended September 30, 2006, from \$402,000 for the same period in 2005. The changes in charge-offs and recoveries are a reflection of our conservative stance on asset quality. The acquisitions completed in 2005 had a minimal impact on the changes in net charge-offs.

**Table of Contents**

Table 9 shows the allowance for loan losses, charge-offs and recoveries as of and for the three-month and nine-month periods ended September 30, 2006 and 2005.

**Table 9: Analysis of Allowance for Loan Losses**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
	(Dollars in thousands)			
Balance, beginning of period	\$ 25,245	\$ 24,827	\$ 24,175	\$ 16,345
Loans charged off				
Real estate:				
Commercial real estate loans:				
Non-farm/non-residential	64	1,998	322	2,478
Construction/land development	43	391	45	405
Agricultural	10	15	18	15
Residential real estate loans:				
Residential 1-4 family	2	258	109	409
Multifamily residential				
Total real estate	119	2,662	494	3,307
Consumer	58		173	
Commercial and industrial	29	433	281	466
Agricultural				
Other	4	229	37	334
Total loans charged off	210	3,324	985	4,107
Recoveries of loans previously charged off				
Real estate:				
Commercial real estate loans:				
Non-farm/non-residential	29	1	67	33
Construction/land development	25		123	15
Agricultural				
Residential real estate loans:				
Residential 1-4 family	93	18	344	91
Multifamily residential	5		65	
Total real estate	152	19	599	139
Consumer	14		45	
Commercial and industrial	87	38	150	62
Agricultural				
Other	15	98	245	201
Total recoveries	268	155	1,039	402
Net (recoveries) loans charged off	(58)	3,169	(54)	3,705
Allowance for loan losses of acquired institution		660		7,764

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Provision for loan losses	649	934	1,723	2,848
Balance, September 30	\$ 25,952	\$ 23,252	\$ 25,952	\$ 23,252
Net (recoveries) charge-offs to average loans	(0.02)%	1.12%	(0.01)%	0.53%
Allowance for loan losses to period-end loans	1.87	1.96	1.87	1.96
Allowance for loan losses to net (recoveries) charge-offs	(11,278)	185	(35,946)	469
	40			

---



**Table of Contents**

*Allocated Allowance for Loan Losses.* We use a risk rating and specific reserve methodology in the calculation and allocation of our allowance for loan losses. While the allowance is allocated to various loan categories in assessing and evaluating the level of the allowance, the allowance is available to cover charge-offs incurred in all loan categories. Because a portion of our portfolio has not matured to the degree necessary to obtain reliable loss data from which to calculate estimated future losses, the unallocated portion of the allowance is an integral component of the total allowance. Although unassigned to a particular credit relationship or product segment, this portion of the allowance is vital to safeguard against the imprecision inherent in estimating credit losses.

The changes for the period ended September 30, 2006 in the allocation of the allowance for loan losses for the individual types of loans for the most part are consistent with the changes in the outstanding loan portfolio for those products from December 31, 2005. In the opinion of management, any allocation changes not consistent with the changes in the loan portfolio product would be considered normal operating changes, not downgrading or upgrading of any one particular type of loans in the loan portfolio.

Table 10 presents the allocation of allowance for loan losses as of September 30, 2006 and December 31, 2005.

**Table 10: Allocation of Allowance for Loan Losses**

	As of September 30, 2006		As of December 31, 2005	
	Allowance Amount	% of loans(1) (Dollars in thousands)	Allowance Amount	% of loans(1)
Real estate:				
Commercial real estate loans:				
Non-farm/non-residential	\$ 8,930	32.7%	\$ 7,202	34.1%
Construction/land development	8,002	28.4	5,544	24.2
Agricultural	581	0.8	407	1.1
Residential real estate loans:				
Residential 1-4 family	3,071	16.5	3,317	18.4
Multifamily residential	495	2.5	423	2.9
Total real estate	21,079	80.9	16,893	80.7
Consumer	846	3.2	682	3.3
Commercial and industrial	3,056	13.1	4,059	14.6
Agricultural	623	1.9	505	0.7
Other	45	0.9		0.7
Unallocated	303		2,036	
Total	\$ 25,952	100.0%	\$ 24,175	100.0%

(1) Percentage of loans in each category to loans receivable.

**Investments and Securities**

Our securities portfolio is the second largest component of earning assets and provides a significant source of revenue. Securities within the portfolio are classified as held-to-maturity, available-for-sale, or trading based on the intent and objective of the investment and the ability to hold to maturity. Fair values of securities are based on quoted market prices where available. If quoted market prices are not available, estimated fair values are based on quoted

market prices of comparable securities. As of September 30, 2006, we had no held-to-maturity or trading securities.

**Table of Contents**

Securities available-for-sale are reported at fair value with unrealized holding gains and losses reported as a separate component of shareholders' equity as other comprehensive income. Securities that are held as available-for-sale are used as a part of our asset/liability management strategy. Securities may be sold in response to interest rate changes, changes in prepayment risk, the need to increase regulatory capital, and other similar factors are classified as available for sale. Available-for-sale securities were \$509.2 million as of September 30, 2006, compared to \$530.3 million as of December 31, 2005. The estimated duration of our securities portfolio was 2.9 years as of September 30, 2006.

As of September 30, 2006, \$226.8 million, or 44.5%, of our available-for-sale securities were invested in mortgage-backed securities, compared to \$256.5 million, or 48.4%, of our available-for-sale securities as of December 31, 2005. To reduce our income tax burden, \$100.7 million, or 19.8%, of our available-for-sale securities portfolio as of September 30, 2006, was primarily invested in tax-exempt obligations of state and political subdivisions, compared to \$103.5 million, or 19.5%, of our available-for-sale securities as of December 31, 2005. Also, we had approximately \$169.5 million, or 33.3%, invested in obligations of U.S. Government-sponsored enterprises as of September 30, 2006, compared to \$157.5 million, or 29.7%, of our available-for-sale securities as of December 31, 2005.

Certain investment securities are valued at less than their historical cost. These declines primarily resulted from recent increases in market interest rates. Based on evaluation of available evidence, we believe the declines in fair value for these securities are temporary. It is our intent to hold these securities to maturity. Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other-than-temporary impairment is identified.

Table 11 presents the carrying value and fair value of investment securities as of September 30, 2006 and December 31, 2005.

**Table 11: Investment Securities**

	Amortized Cost	As of September 30, 2006		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized (Losses)	
(In thousands)				
<b>Available-for-Sale</b>				
U.S. government-sponsored enterprises	\$ 173,285	\$ 42	\$ (3,864)	\$ 169,463
Mortgage-backed securities	234,235	21	(7,482)	226,774
State and political subdivisions	99,860	1,412	(602)	100,670
Other securities	12,549		(253)	12,296
Total	\$ 519,929	\$ 1,475	\$ (12,201)	\$ 509,203
	Amortized Cost	As of December 31, 2005		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized (Losses)	
(In thousands)				
<b>Available-for-Sale</b>				
U.S. government-sponsored enterprises	\$ 162,165	\$ 27	\$ (4,723)	\$ 157,469
Mortgage-backed securities	264,666	16	(8,209)	256,473
State and political subdivisions	102,928	1,279	(746)	103,461

Edgar Filing: HOME BANCSHARES INC - Form 10-Q

Other securities	13,571		(672)	12,899
Total	\$ 543,330	\$ 1,322	\$ (14,350)	\$ 530,302

42

---

**Table of Contents****Deposits**

Our deposits averaged \$1.50 billion and \$1.49 billion for the three-month and nine-month periods ended September 30, 2006, respectively. Total deposits increased \$130.4 million, or 9.14%, to \$1.56 billion as of September 30, 2006, from \$1.43 billion as of December 31, 2005. Deposits are our primary source of funds. We offer a variety of products designed to attract and retain deposit customers. Those products consist of checking accounts, regular savings deposits, NOW accounts, money market accounts and certificates of deposit. Deposits are gathered from individuals, partnerships and corporations in our market areas. In addition, we obtain deposits from state and local entities and, to a lesser extent, U.S. Government and other depository institutions. Our policy also permits the acceptance of brokered deposits.

The interest rates paid are competitively priced for each particular deposit product and structured to meet our funding requirements. We will continue to manage interest expense through deposit pricing and do not anticipate a significant change in total deposits unless our liquidity position changes. We believe that additional funds can be attracted and deposit growth can be accelerated through deposit pricing if we experience increased loan demand or other liquidity needs. The increase in interest rates paid from 2005 to 2006 is reflective of the Federal Reserve increasing the Federal Funds rate beginning in 2004 and the associated repricing of deposits during those years combined with the acquisition of Marine Bancorp. Also, the acquisition of Marine Bancorp increased our average rate as a result of the higher interest rate environment in the Florida Keys.

Table 12 reflects the classification of the average deposits and the average rate paid on each deposit category, which is in excess of 10 percent of average total deposits, for the three-month and nine-month periods ended September 30, 2006 and 2005.

**Table 12: Average Deposit Balances and Rates**

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2006		2005		2006		2005	
	Average Amount	Average Rate Paid	Average Amount	Average Rate Paid	Average Amount	Average Rate Paid	Average Amount	Average Rate Paid
(Dollars in thousands)								
Non-interest-bearing transaction accounts	\$ 256,407		%\$ 193,903		%\$ 251,823		%\$ 166,458	
Interest-bearing transaction accounts	408,326	3.02	413,847	2.23	412,777	2.73	374,039	1.83
Savings deposits	65,156	1.55	68,502	1.41	75,609	1.61	49,748	1.00
Time deposits:								
\$100,000 or more	432,207	4.68	282,726	4.48	407,398	4.48	341,668	2.98
Other time deposits	337,064	4.19	383,315	1.93	340,384	3.81	248,443	2.63
Total	\$ 1,499,160	3.18%	\$ 1,342,293	2.25%	\$ 1,487,991	2.94%	\$ 1,180,356	2.04%

**FHLB and Other Borrowings**

Our FHLB and other borrowings were \$157.1 million as of September 30, 2006. The outstanding balance for September 30, 2006, includes \$35.1 million of short-term FHLB advances and \$122.0 million of FHLB long-term advances. Our FHLB and other borrowings were \$117.1 million as of December 31, 2005. The outstanding balance for December 31, 2005, includes \$4.0 million of short-term advances and \$113.1 million of long-term advances. Long-term borrowings consist of long-term FHLB borrowings and a line of credit with another financial institution. Our remaining FHLB borrowing capacity was \$300.5 million and \$222.3 million as of September 30, 2006 and December 31, 2005, respectively.

**Subordinated Debentures**

Subordinated debentures, which consist of guaranteed payments on, trust preferred securities, were \$44.7 million and \$44.8 million as of September 30, 2006 and December 31, 2005, respectively.

**Table of Contents**

Table 13 reflects subordinated debentures as of September 30, 2006 and December 31, 2005, which consisted of guaranteed payments on trust preferred securities with the following components:

**Table 13: Subordinated Debentures**

	<b>As of September 30, 2006</b>	<b>As of December 31, 2005</b>
	<b>(In thousands)</b>	
Subordinated debentures, due 2033, fixed at 6.40%, during the first five years and at a floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, thereafter, callable in 2008 without penalty	\$ 20,619	\$ 20,619
Subordinated debentures, due 2030, fixed at 10.60%, callable beginning in 2010 with a prepayment penalty declining from 5.30% to 0.53% depending on the year of prepayment, callable in 2020 without penalty	3,447	3,516
Subordinated debentures, due 2033, floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, callable in 2008 without penalty	5,155	5,155
Subordinated debentures, due 2035, fixed rate of 6.81% during the first ten years and at a floating rate of 1.38% above the three-month LIBOR rate, reset quarterly, thereafter, callable in 2010 without penalty	15,465	15,465
<b>Total</b>	<b>\$ 44,686</b>	<b>\$ 44,755</b>

The trust preferred securities are tax-advantaged issues that qualify for Tier 1 capital treatment subject to certain limitations. Distributions on these securities are included in interest expense. Each of the trusts is a statutory business trust organized for the sole purpose of issuing trust securities and investing the proceeds in our subordinated debentures, the sole asset of each trust. The trust preferred securities of each trust represent preferred beneficial interests in the assets of the respective trusts and are subject to mandatory redemption upon payment of the subordinated debentures held by the trust. We wholly own the common securities of each trust. Each trust's ability to pay amounts due on the trust preferred securities is solely dependent upon our making payment on the related subordinated debentures. Our obligations under the subordinated securities and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by us of each respective trust's obligations under the trust securities issued by each respective trust.

**Shareholders' Equity**

Stockholders' equity was \$225.6 million at September 30, 2006 compared to \$165.9 million at December 31, 2005, an increase of 36.0%. As of September 30, 2006 our equity to asset ratio was 10.7%, compared to 8.7% as of December 31, 2005. Book value per common share was \$13.12 at September 30, 2006 compared to book value per common share with preferred converted to common of \$11.72 at September 30, 2005, an 11.9% increase. The increases in stockholders' equity and book value per share were primarily the result of the proceeds from our initial public offering and retained earnings during the prior twelve months.

*Initial Public Offering.* We priced our initial public offering of 2.5 million shares of common stock at \$18.00 per share. We received net proceeds of approximately \$40.9 million from its sale of shares after deducting sales commissions and expenses. The underwriter's of the Company's initial public offering exercised and completed their option to purchase an additional 375,000 shares of common stock to cover over-allotments effective Wednesday, July 26, 2006. We received net proceeds of approximately \$6.3 million from this sale of shares after deducting sales commissions.

**Table of Contents**

*Preferred Stock Conversion.* During the third quarter of 2006, the Company's Board of Directors authorized the redemption and conversion of the issued and outstanding shares of Home BancShares's Class A Preferred Stock and Class B Preferred Stock into Home BancShares Common Stock, effective as of August 1, 2006.

The holder's of shares of Class A Preferred Stock, received 0.789474 of Home BancShares Common Stock for each share of Class A Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class A Preferred Stock dividend accrued through July 31, 2006. The Class A Preferred shareholder's did not receive fractional shares, instead they received cash at a rate of \$12.67 times the fraction of a share they otherwise would be entitled to.

The holder's of shares of Class B Preferred Stock, received three shares of Home BancShares Common Stock for each share of Class B Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class B Preferred Stock dividend accrued through July 31, 2006.

After the exercise of the over-allotment and the conversion of the preferred stock, Home BancShares outstanding common stock increased to approximately 17.2 million shares.

*Stock Split.* On May 31, 2005, we completed a three-for-one stock split effected in the form of a stock dividend. This resulted in issuing two additional shares of stock to the common shareholders for each share previously held. As a result of the stock split, the accompanying consolidated financial statements reflect an increase in the number of outstanding shares of common stock and the \$78,000 transfer of the par value of these additional shares from capital surplus. All share and per share amounts have been restated to reflect the retroactive effect of the stock split, except for our capitalization.

*Cash Dividends.* We declared cash dividends on our common stock, Class A preferred stock, and Class B preferred stock of \$0.025, \$0.0208, and \$0.0475 per share, respectively for the three-month period ended September 30, 2006 and \$0.065, \$0.14583, and \$0.3325 per share, respectively for the nine-month period ended September 30, 2006. The common per share amounts are reflective of the three-for-one stock split during 2005.

**Liquidity and Capital Adequacy Requirements**

*Risk-Based Capital.* We as well as our bank subsidiaries are subject to various regulatory capital requirements administered by the federal banking agencies. Furthermore, we are deemed by federal regulators to be a source of financial strength for White River Bancshares, despite owning only 20% of its equity. Failure to meet minimum capital requirements can initiate certain mandatory and other discretionary actions by regulators that, if enforced, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. Our capital amounts and classifications are also subject to qualitative judgments by the regulators as to components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require us to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes that, as of September 30, 2006 and December 31, 2005, we met all regulatory capital adequacy requirements to which we were subject.



**Table of Contents**

Table 14 presents our risk-based capital ratios as of September 30, 2006 and December 31, 2005.

**Table 14: Risk-Based Capital**

	<b>As of September 30, 2006</b>	<b>As of December 31, 2005</b>
	<b>(Dollars in thousands)</b>	
Tier 1 capital		
Shareholders' equity	\$ 225,590	\$ 165,857
Qualifying trust preferred securities	43,000	43,000
Goodwill and core deposit intangibles, net	(43,708)	(44,516)
Qualifying minority interest		
Unrealized loss on available-for-sale securities	6,484	7,903
Other		
<b>Total Tier 1 capital</b>	<b>231,366</b>	<b>172,244</b>
Tier 2 capital		
Qualifying allowance for loan losses	20,173	17,658
Other		
<b>Total Tier 2 capital</b>	<b>20,173</b>	<b>17,658</b>
<b>Total risk-based capital</b>	<b>\$ 251,539</b>	<b>\$ 189,902</b>
<b>Average total assets for leverage ratio</b>	<b>\$ 2,016,223</b>	<b>\$ 1,868,143</b>
<b>Risk weighted assets</b>	<b>\$ 1,608,086</b>	<b>\$ 1,406,131</b>
<b>Ratios at end of year</b>		
Leverage ratio	11.48%	9.22%
Tier 1 risk-based capital	14.39	12.25
Total risk-based capital	15.64	13.51
<b>Minimum guidelines</b>		
Leverage ratio	4.00%	4.00%
Tier 1 risk-based capital	4.00	4.00
Total risk-based capital	8.00	8.00

As of the most recent notification from regulatory agencies, our bank subsidiaries were well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, our banking subsidiaries and we must maintain minimum leverage, Tier 1 risk-based capital, and total risk-based capital ratios as set forth in the table. There are no conditions or events since that notification that we believe have changed the bank subsidiaries categories.

**Table of Contents**

Table 15 presents actual capital amounts and ratios as of September 30, 2006 and December 31, 2005, for our bank subsidiaries and us.

**Table 15: Capital and Ratios**

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)						
As of September 30, 2006						
Leverage ratios:						
Home BancShares	\$ 231,366	11.48%	\$ 80,615	4.00%	\$ N/A	N/A%
First State Bank	45,108	8.73	20,668	4.00	25,835	5.00
Community Bank	26,202	7.92	13,233	4.00	16,542	5.00
Twin City Bank	50,332	7.76	25,944	4.00	32,430	5.00
Marine Bank	26,525	8.25	12,861	4.00	16,076	5.00
Bank of Mountain View	15,078	7.75	7,782	4.00	9,728	5.00
Tier 1 capital ratios:						
Home BancShares	\$ 231,366	14.39%	\$ 64,313	4.00%	\$ N/A	N/A%
First State Bank	45,108	9.31	19,380	4.00	29,071	6.00
Community Bank	26,202	10.34	10,136	4.00	15,204	6.00
Twin City Bank	50,332	10.11	19,914	4.00	29,871	6.00
Marine Bank	26,525	9.64	11,006	4.00	16,509	6.00
Bank of Mountain View	15,078	14.11	4,274	4.00	6,412	6.00
Total risk-based capital ratios:						
Home BancShares	\$ 251,539	15.64%	\$ 128,664	8.00%	\$ N/A	N/A%
First State Bank	51,105	10.55	38,753	8.00	48,441	10.00
Community Bank	29,410	11.60	20,283	8.00	25,353	10.00
Twin City Bank	56,517	11.35	39,836	8.00	49,795	10.00
Marine Bank	29,650	10.78	22,004	8.00	27,505	10.00
Bank of Mountain View	16,159	15.12	8,550	8.00	10,687	10.00
As of December 31, 2005						
Leverage ratios:						
Home BancShares	\$ 172,244	9.22%	\$ 74,726	4.00%	\$ N/A	N/A%
First State Bank	38,572	8.44	18,281	4.00	22,851	5.00
Community Bank	23,129	7.59	12,189	4.00	15,236	5.00
Twin City Bank	51,679	8.07	25,615	4.00	32,019	5.00
Marine Bank	20,050	7.28	11,016	4.00	13,771	5.00
Bank of Mountain View	29,468	16.35	7,209	4.00	9,012	5.00
Tier 1 capital ratios:						
Home BancShares	\$ 172,244	12.25%	\$ 56,243	4.00%	\$ N/A	N/A%
First State Bank	38,572	10.01	15,413	4.00	23,120	6.00
Community Bank	23,129	10.25	9,026	4.00	13,539	6.00
Twin City Bank	51,679	11.53	17,929	4.00	26,893	6.00
Marine Bank	20,050	9.08	8,833	4.00	13,249	6.00
Bank of Mountain View	29,468	29.75	3,962	4.00	5,943	6.00

Total risk-based capital ratios:

Home BancShares	\$ 189,902	13.51%	\$ 112,451	8.00%	\$ N/A	N/A%
First State Bank	43,362	11.26	30,808	8.00	38,510	10.00
Community Bank	26,010	11.53	18,047	8.00	22,559	10.00
Twin City Bank	57,248	12.77	35,864	8.00	44,830	10.00
Marine Bank	22,815	10.33	17,669	8.00	22,086	10.00
Bank of Mountain View	30,094	30.38	7,925	8.00	9,906	10.00

47

**Table of Contents****Non-GAAP Financial Measurements**

We had \$47.4 million, \$48.7 million, and \$50.1 million total goodwill, core deposit intangibles and other intangible assets as of September 30, 2006, December 31, 2005 and September 30, 2005, respectively. Because of our level of intangible assets and related amortization expenses, management believes diluted cash earnings per share, tangible book value per share, cash return on average assets, return on average tangible equity and tangible equity to tangible assets are useful in evaluating our company. These calculations, which are similar to the GAAP calculation of diluted earnings per share, book value, return on average assets, return on average shareholders' equity, and equity to assets, are presented in Tables 16 through 20, respectively.

**Table 16: Diluted Cash Earnings Per Share**

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30, 2006</b>	<b>2005</b>	<b>September 30, 2006</b>	<b>2005</b>
	<b>(In thousands, except per share data)</b>			
GAAP net income	\$ 4,288	\$ 3,330	\$ 11,440	\$ 7,891
Intangible amortization after-tax	267	241	792	615
Cash earnings	\$ 4,555	\$ 3,571	\$ 12,232	\$ 8,506
GAAP diluted earnings per share	\$ 0.25	\$ 0.24	\$ 0.74	\$ 0.57
Intangible amortization after-tax	0.01	0.02	0.05	0.05
Diluted cash earnings per share	\$ 0.26	\$ 0.26	\$ 0.79	\$ 0.62

**Table 17: Tangible Book Value Per Share**

	<b>As of</b>	<b>As of</b>
	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	<b>(Dollars in thousands, except per share data)</b>	
Book value per common share: (A-B-C)/D	\$ 13.12	\$ 11.45
Book value per common share with preferred converted to common: A/(D+E+F)	13.12	11.63
Tangible book value per common share: (A-B-C-G-H)/D	10.36	7.43
Tangible book value per share with preferred converted to common: (A-G-H)/(D+E+F)	10.36	8.21
(A) Total shareholders' equity	\$ 225,590	\$ 165,857
(B) Total preferred A shareholders' equity		20,760
(C) Total preferred B shareholders' equity		6,422
(D) Common shares outstanding	17,196	12,114
(E) Preferred A shares converted to common		1,639
(F) Preferred B shares converted to common		507
(G) Goodwill	37,527	37,527
(H) Core deposit and other intangibles	9,897	11,200



**Table of Contents****Table 18: Cash Return on Average Assets**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2006	2005	2006	2005
	(Dollars in thousands)			
Return on average assets: A/C	0.83%	0.74%	0.77%	0.67%
Cash return on average assets: B/(C-D)	0.90	0.81	0.84	0.74
(A) Net income	\$ 4,288	\$ 3,330	\$ 11,440	\$ 7,891
(B) Cash earnings	4,555	3,571	12,232	8,506
(C) Average assets	2,059,931	1,782,677	1,996,121	1,573,420
(D) Average goodwill, core deposits and other intangible assets	47,647	38,750	48,095	31,414

**Table 19: Cash Return on Average Tangible Equity**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2006	2005	2006	2005
	(Dollars in thousands)			
Return on average shareholders equity: A/C	7.81%	8.20%	8.25%	6.81%
Return on average tangible equity: B/(C-D)	10.61	11.57	11.90	9.21
(A) Net income	\$ 4,288	\$ 3,330	\$ 11,440	\$ 7,891
(B) Cash earnings	4,555	3,571	12,232	8,506
(C) Average shareholders equity	217,944	161,106	185,492	154,891
(D) Average goodwill, core deposits and other intangible assets	47,647	38,750	48,095	31,414

**Table 20: Tangible Equity to Tangible Assets**

	As of	As of
	September 30, 2006	December 31, 2005
	(Dollars in thousands)	
Equity to assets: B/A	10.67%	8.68%
Tangible equity to tangible assets: (B-C-D)/(A-C-D)	8.62	6.29
(A) Total assets	\$ 2,113,498	\$ 1,911,491
(B) Total shareholders equity	225,590	165,857
(C) Goodwill	37,527	37,527
(D) Core deposit and other intangibles	9,897	11,200

**Table of Contents****Item 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK*****Liquidity and Market Risk Management***

*Liquidity Management.* Liquidity refers to the ability or the financial flexibility to manage future cash flows to meet the needs of depositors and borrowers and fund operations. Maintaining appropriate levels of liquidity allows us to have sufficient funds available for reserve requirements, customer demand for loans, withdrawal of deposit balances and maturities of deposits and other liabilities. Our primary source of liquidity at our holding company is dividends paid by our bank subsidiaries. Applicable statutes and regulations impose restrictions on the amount of dividends that may be declared by our bank subsidiaries. Further, any dividend payments are subject to the continuing ability of the bank subsidiary to maintain compliance with minimum federal regulatory capital requirements and to retain its characterization under federal regulations as a well-capitalized institution.

Each of our bank subsidiaries has potential obligations resulting from the issuance of standby letters of credit and commitments to fund future borrowings to our loan customers. Many of these obligations and commitments to fund future borrowings to our loans customers are expected to expire without being drawn upon, therefore the total commitment amounts do not necessarily represent future cash requirements affecting our liquidity position.

Liquidity needs can be met from either assets or liabilities. On the asset side, our primary sources of liquidity include cash and due from banks, federal funds sold, available-for-sale investment securities and scheduled repayments and maturities of loans. We maintain adequate levels of cash and equivalents to meet our day-to-day needs. As of September 30, 2006, our cash and due from bank balances were \$45.2 million, or 2.1% of total assets, compared to \$39.2 million, or 2.1% of total assets, as of December 31, 2005. Our available-for-sale investment securities, interest-bearing deposits with other banks, and Fed funds sold were \$541.1 million as of September 30, 2006 and \$542.8 million as of December 31, 2005.

We may occasionally use our Fed funds lines of credit in order to temporarily satisfy short-term liquidity needs. We have Fed funds lines with three other financial institutions pursuant to which we could have borrowed up to \$57.1 million and \$46.5 million on an unsecured basis as of September 30, 2006 and December 31, 2005, respectively. These lines may be terminated by the respective lending institutions at any time.

We also maintain lines of credit with the Federal Home Loan Bank. Our FHLB borrowings were \$157.1 million as of September 30, 2006 and \$102.9 million as of December 31, 2005. The outstanding balance for September 30, 2006 and December 31, 2005, included \$35.1 million and \$3.8 million of short-term advances and \$122.0 million and \$99.1 million of FHLB long-term advances, respectively. Our FHLB borrowing capacity was \$300.5 million and \$222.3 million as of September 30, 2006 and December 31, 2005.

We believe that we have sufficient liquidity to satisfy our current operations.

*Market Risk Management.* Our primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on a large portion of our assets and liabilities, and the market value of all interest-earning assets and interest-bearing liabilities, other than those which possess a short term to maturity. We do not hold market risk sensitive instruments for trading purposes. The information provided should be read in connection with our audited consolidated financial statements.

*Asset/Liability Management.* Our management actively measures and manages interest rate risk. The asset/liability committees of the boards of directors of our holding company and bank subsidiaries are also responsible for approving our asset/liability management policies, overseeing the formulation and implementation of strategies to improve balance sheet positioning and earnings, and reviewing our interest rate sensitivity position.

**Table of Contents**

One of the tools that our management uses to measure short-term interest rate risk is a net interest income simulation model. This analysis calculates the difference between net interest income forecasted using base market rates and using a rising and a falling interest rate scenario. The income simulation model includes various assumptions regarding the re-pricing relationships for each of our products. Many of our assets are floating rate loans, which are assumed to re-price immediately, and proportional to the change in market rates, depending on their contracted index. Some loans and investments include the opportunity of prepayment (embedded options), and accordingly the simulation model uses indexes to estimate these prepayments and reinvest their proceeds at current yields. Our non-term deposit products re-price more slowly, usually changing less than the change in market rates and at our discretion.

This analysis indicates the impact of changes in net interest income for the given set of rate changes and assumptions. It assumes the balance sheet remains static and that its structure does not change over the course of the year. It does not account for all factors that impact this analysis, including changes by management to mitigate the impact of interest rate changes or secondary impacts such as changes to our credit risk profile as interest rates change.

Furthermore, loan prepayment rate estimates and spread relationships change regularly. Interest rate changes create changes in actual loan prepayment rates that will differ from the market estimates incorporated in this analysis. Changes that vary significantly from the assumptions may have significant effects on our net interest income.

*Interest Rate Sensitivity.* Our primary business is banking and the resulting earnings, primarily net interest income, are susceptible to changes in market interest rates. It is management's goal to maximize net interest income within acceptable levels of interest rate and liquidity risks.

A key element in the financial performance of financial institutions is the level and type of interest rate risk assumed. The single most significant measure of interest rate risk is the relationship of the repricing periods of earning assets and interest-bearing liabilities. The more closely the repricing periods are correlated, the less interest rate risk we assume. We use repricing gap and simulation modeling as the primary methods in analyzing and managing interest rate risk.

Gap analysis attempts to capture the amounts and timing of balances exposed to changes in interest rates at a given point in time. As of September 30, 2006, our gap position was relatively neutral with a one-year cumulative repricing gap of 0.9%, compared to 0.6% as of December 31, 2005. During these periods, the amount of change our asset base realizes in relation to the total change in market interest rates is approximately that of the liability base. As a result, our net interest income should not have a material positive or negative affect in the current environment of rising rates.

We have a portion of our securities portfolio invested in mortgage-backed securities. Mortgage-backed securities are included based on their final maturity date. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.



**Table of Contents**

Table 21 presents a summary of the repricing schedule of our interest-earning assets and interest-bearing liabilities (gap) as of September 30, 2006.

**Table 21: Interest Rate Sensitivity**

	Interest Rate Sensitivity Period							Total
	0-30 Days	31-90 Days	91-180 Days	181-365 Days	1-2 Years	2-5 Years	Over 5 Years	
(Dollars in thousands)								
Earning assets								
Interest-bearing deposits due from banks	\$ 831	\$	\$	\$	\$	\$	\$	\$ 831
Federal funds sold	31,081							31,081
Investment securities	18,145	19,633	55,682	45,457	91,294	147,674	131,318	509,203
Loans receivable	618,769	87,056	90,775	197,870	176,178	182,558	34,073	1,387,279
Total earning assets	668,826	106,689	146,457	243,327	267,472	330,232	165,391	1,928,394
Interest-bearing liabilities								
Interest-bearing transaction and savings deposits	245,989				33,674	88,834	120,915	489,412
Time deposits	82,233	159,958	230,249	217,509	73,140	42,886	133	806,108
Federal funds purchased								
Securities sold under repurchase agreements	89,009				3,796	11,387	12,147	116,339
FHLB and other borrowed funds	62,179	12,359	14,040	29,044	19,582	13,042	6,871	157,117
Subordinated debentures	2	5,158	5	11	20,643	87	18,780	44,686
Total interest-bearing liabilities	479,412	177,475	244,294	246,564	150,835	156,236	158,846	1,613,662
Interest rate sensitivity gap	\$ 189,414	\$ (70,786)	\$ (97,837)	\$ (3,237)	\$ 116,637	\$ 173,996	\$ 6,545	\$ 314,732
Cumulative interest rate sensitivity gap	\$ 189,414	\$ 118,628	\$ 20,791	\$ 17,554	\$ 134,191	\$ 308,187	\$ 314,732	

Cumulative rate sensitive assets to rate sensitive liabilities	139.5%	118.1%	102.3%	101.5%	110.3%	121.2%	119.5%
Cumulative gap as a % of total earning assets	9.8	6.2	1.1	0.9	7.0	16.0	16.3

#### Recent Accounting Pronouncements

We adopted SFAS 123R on January 1, 2006. During the three and nine months ended September 30, 2006, we recognized \$98,000 and \$303,000 of compensation cost, respectively. We expect to recognize total compensation cost of approximately \$370,000 for stock options during 2006, in accordance with the accounting requirements of SFAS 123R. Future levels of compensation cost recognized related to stock-based compensation awards (including the aforementioned expected costs during the period of adoption) may be impacted by new awards and/or modifications, repurchases and cancellations of existing awards after the adoption of SFAS 123R.

In February 2006, the Financial Accounting Standard Board ( FASB ) issued Statement of Accounting Standards No. 155 ( SFAS 155 ) *Accounting for Certain Hybrid Financial Instruments*, an amendment of FASB Statements No. 133 and 140. It establishes, among other things, the accounting for certain derivatives embedded in other financial instruments. The primary objective of this Statement with respect to FASB Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*, is to simplify accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation. The primary objective of this Statement with respect to FASB Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, is to eliminate a restriction on the passive derivative instruments that a qualifying special-purpose entity (QSPE) may hold. This statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company's financial statements.

**Table of Contents**

In March 2006, the FASB issued Statement of Accounting Standards No. 156 ( SFAS 156 ) *Accounting for Servicing of Financial Assets*, an amendment of FASB Statement No. 140. It establishes, among other things, the accounting for all separately recognized servicing assets and servicing liabilities. This Statement amends Statement 140 to require that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. This statement is effective for fiscal years beginning after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company's financial statements.

Presently, we are not aware of any other changes from the Financial Accounting Standards Board that will have a material impact on our present or future financial statements.

**Table of Contents**

**Item 4: CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls**

Based on their evaluation as of the end of the period covered by this Quarterly Report on Form 10-Q, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Additionally, our disclosure controls and procedures were also effective in ensuring that information required to be disclosed in our Exchange Act report is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer to allow timely decisions regarding required disclosures.

**Changes in Internal Control Over Financial Reporting**

There have not been any changes in the Company's internal controls over financial reporting during the quarter ended September 30, 2006, which have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Table of Contents****PART II: OTHER INFORMATION****Item 1. Legal Proceedings**

There are no material pending legal proceedings, other than ordinary routine litigation incidental to its business, to which Home BancShares, Inc. or any of its subsidiaries is a party or of which any of their property is the subject.

**Item 1A. Risk Factors**

See the discussion of our risk factors in the Form S-1, as filed with the SEC.

**Item 2: Unregistered Sales of Equity Securities and Use of Proceeds**

(a) The following unregistered shares of common stock were issued during the period covered by this report pursuant to the exercise of stock options under the Company's equity compensation plans:

Name	Date Exercised	Options Exercised	Option Price	Total Purchase Price
Adcock Blind Trust	July 27, 2006	6,060	\$ 11.34	\$ 68,720
Adcock Blind Trust	July 27, 2006	2,400	7.33	17,592
Adcock Blind Trust	July 27, 2006	900	8.33	7,497
Adcock Blind Trust	July 27, 2006	900	9.33	8,397
Adcock Blind Trust	July 27, 2006	900	10.00	9,000
Rod Davis	August 1, 2006	813	6.14	4,989

The foregoing shares of common stock were issued pursuant to a written compensatory benefit plan under circumstances that comply with the requirements of Rule 701 promulgated under the Securities Act of 1933, and are thus exempted from the registration requirements of such Act by virtue of Rule 701.

(b) On June 22, 2006, the Company's Registration Statement on Form S-1 covering the offering of 2,500,000 shares of the Company's common stock, Commission file number 333-132427 was declared effective. The Company signed the underwriting agreement on June 22, 2006 and the offering closed on June 28, 2006. As of the date of the filing of this report, all offered securities have been sold and the offering has terminated. The offering was managed by Stephens Inc. (the principal Underwriter).

On July 21, 2006, the principal Underwriter exercised an over-allotment option to purchase an additional 375,000 shares of the Company's common stock. The total price to the public for the shares offered and sold by the Company, including the over-allotment, was \$51.8 million. The amount of expenses incurred for the Company's account in connection with the offering includes approximately \$3.6 million of underwriting discounts and commissions and offering expenses of approximately \$1.0 million.

All of the foregoing expenses were direct or indirect payments to persons other than (i) directors, officers or their associates; (ii) persons owning ten percent (10%) or more of the Company's common stock; or (iii) affiliates of the Company.

The net proceeds of the offering, including the exercise of the over-allotment option, to the Company (after deducting the foregoing expenses) were \$47.2 million. Presently, the net proceeds are temporarily being held as available cash in our banking subsidiaries, which in turn allows them to use the proceeds in their normal day to day funding needs. There has been no material change in the planned use of proceeds from this initial public offering as described in the Company's final prospectus filed with the SEC.

**Table of Contents**

**Item 3: Defaults Upon Senior Securities**

Not applicable

**Item 4: Submission of Matters to a Vote of Security Holders**

Not applicable

**Item 5: Other Information**

Not applicable

**Item 6: Exhibits**

31.1 CEO Certification Pursuant Rule 13a-14(a)/15d-14(a)

31.2 CFO Certification Pursuant Rule 13a-14(a)/15d-14(a)

32.1 CEO Certification Pursuant 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes Oxley Act of 2002

32.2 CFO Certification Pursuant 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes Oxley Act of 2002

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HOME BANCSHARES, INC.**

(Registrant)

Date: November 3, 2006

/s/ John W. Allison

John W. Allison, Chief Executive Officer

Date: November 3, 2006

/s/ Randy E. Mayor

Randy E. Mayor, Chief Financial Officer