

HILLENBRAND INDUSTRIES INC

Form 8-K

February 17, 2004

**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d)**  
**of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): February 13, 2004**

**HILLENBRAND INDUSTRIES, INC.**  
(Exact name of registrant as specified in its charter)

**Indiana**  
(State or other jurisdiction  
of incorporation)

**1-6651**  
(Commission  
File Number)

**35-1160484**  
(IRS Employer  
Identification No.)

**700 State Route 46 East**  
**Batesville, Indiana**  
(Address of principal executive offices)

**47006-8835**  
(Zip Code)

**Registrant's telephone number, including area code: (812) 934-7000**

**Not Applicable**  
(Former name or former address,  
if changed since last report.)

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**Item 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

On February 13, 2004, the Company announced its earnings for the first quarter ended December 31, 2003. The Company's earnings guidance is also presented excluding the impact of any potential acquisition or divestiture activities, including that of the Company's recently announced divestiture of Forethought Financial Services. This announcement is more fully described in the press release filed as Exhibit 99 to this Current Report on Form 8-K. The contents of such Exhibit are incorporated herein by reference.

This information is also intended to be furnished under Item 9. Regulation FD Disclosure and shall not be deemed filed for purposes of Section 18 of the Securities and Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**HILLENBRAND INDUSTRIES, INC.**

DATE: February 17, 2004

BY: /S/ Scott K. Sorensen

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Scott K. Sorensen  
Vice President and  
Chief Financial Officer

DATE: February 17, 2004

BY: /S/ Gregory N. Miller

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Gregory N. Miller  
Vice President Controller and  
Chief Accounting Officer

**EXHIBIT INDEX**

<u>Exhibit Number</u>	<u>Exhibit Description</u>
99	Press release dated February 13, 2004 issued by the Company.