

IGI LABORATORIES, INC
Form S-3
March 29, 2011

As filed with the Securities and Exchange Commission on March 29, 2011

Registration No. 333-

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM S-3

**Registration Statement Under
the Securities Act of 1933**

IGI Laboratories, Inc.

(Exact name of Registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

01-0355758

(I.R.S. Employer Identification No.)

105 Lincoln Avenue

Buena, New Jersey 08310

(856) 697-1441

(Address, including zip code, and telephone number, including area code,

Edgar Filing: IGI LABORATORIES, INC - Form S-3

of Registrant's principal executive offices)

Charles Moore

President and Chief Executive Officer

IGI Laboratories, Inc.

105 Lincoln Avenue

Buena, New Jersey 08310

(856) 697-1441

(Name, address, including zip code, and telephone number, including area code,

of agent for service)

COPY TO:

Brian Katz, Esq.

Pepper Hamilton LLP

3000 Two Logan Square

Eighteenth and Arch Streets

Philadelphia, PA 19103-2779

(215) 981-4000

As soon as practicable after this Registration Statement becomes effective

(Approximate date of commencement of proposed sale to the public)

If the only securities being registered on this form are being offered pursuant to dividend or interest reinvestment plans, please check the following box. []

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest

reinvestment plans, check the following box.

Edgar Filing: IGI LABORATORIES, INC - Form S-3

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act of 1933, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. []

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act of 1933, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. []

If this Form is a registration statement pursuant to General Instruction I.D. or a post-effective amendment thereto that shall become effective upon filing with the Commission pursuant to Rule 462(e) under the Securities Act, check the following box. []

If this Form is a post-effective amendment to a registration statement filed pursuant to General Instruction I.D. filed to register additional securities or additional classes of securities pursuant to Rule 413(b) under the Securities Act, check the following box. []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [] Accelerated filer [] Non-accelerated filer [] Smaller reporting company []
(Do not check if a smaller reporting company)

Calculation of Registration Fees

Title of Each Class of Securities to be Registered	Amount to be Registered (1)	Proposed Maximum Offering Price per Share (2)	Proposed Maximum Aggregate Offering Price (2)	Amount of Registration Fee (2)
Common Stock, par value \$0.01 per share	6,263,633	\$1.60	\$10,021,812.80	\$1,163.53

(1) Consists of (a) 5,909,087 shares of the Registrant's common stock issued in connection with the Registrant's private placement completed on December 8, 2010; (b) 354,546 shares of the Registrant's common stock issuable upon the exercise of warrants issued in connection with the Registrant's private placement completed on December 8, 2010; and (c) an indeterminate number of shares of common stock as may be issuable from time to time as a result of a stock split, stock dividend, capitalization or similar event.

(2) Estimated pursuant to Rule 457(c) solely for purposes of calculating the amount of the registration fee, based on the average of the high and low prices of the Registrant's common stock on March 23, 2011, as reported on NYSE Amex.

The Registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. The selling stockholders may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

SUBJECT TO COMPLETION, DATED MARCH 29, 2011

PROSPECTUS

IGI LABORATORIES, INC.

6,263,633 Shares

Common Stock

This prospectus relates to the resale from time to time of up to 6,263,633 shares of our common stock, par value \$0.01 per share, for resale by the selling stockholders identified in this prospectus. These shares consist of (i) 5,909,087 shares of our common stock issued in connection with a private placement completed on December 8, 2010 and (ii) 354,546 shares of our common stock issuable upon exercise of warrants issued to our placement agents in the private placement.

We are not selling any shares of our common stock under this prospectus and we will not receive any of the proceeds from the sale of shares by the selling stockholders. The selling stockholders have advised us that they will sell the common stock from time to time in the open market, on the NYSE Amex or on any national securities exchange or automated interdealer quotation system on which our common stock is then listed or quoted, in privately negotiated transactions or a combination of these methods, at market prices prevailing at the time of sale, at prices related to the prevailing market prices, at negotiated prices, or otherwise as described under Plan of Distribution on page 25. We will pay all expenses of registration incurred in connection with this offering, but the selling stockholders will pay all of their selling commissions, brokerage fees and related expenses.

Our common stock is listed on NYSE Amex under the symbol IG. On March 25, 2011, the last reported sales price for our common stock was \$1.58 per share.

INVESTING IN OUR COMMON STOCK INVOLVES RISKS. YOU SHOULD CAREFULLY CONSIDER THE RISK FACTORS INCLUDED IN THIS PROSPECTUS BEGINNING ON PAGE 2 AND THE RISK

FACTORS INCLUDED IN OUR ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2010, AS AMENDED, AND ANY SUBSEQUENTLY FILED PERIODIC REPORTS THAT ARE INCORPORATED BY REFERENCE HEREIN BEFORE YOU DECIDE TO INVEST.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus. Any representation to the contrary is a criminal offense.

The date of this prospectus is _____, 2011.

TABLE OF CONTENTS

	<u>Page</u>
PROSPECTUS SUMMARY	1
RISK FACTORS	2
USE OF PROCEEDS	11
DIVIDEND POLICY	11
PRIVATE PLACEMENT TRANSACTION	12
SELLING STOCKHOLDERS	16
DESCRIPTION OF OUR CAPITAL STOCK	23
PLAN OF DISTRIBUTION	25
LEGAL MATTERS	27
EXPERTS	27
WHERE YOU CAN FIND MORE INFORMATION	27
INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE	28

FORWARD-LOOKING STATEMENTS

This prospectus, any supplements to this prospectus and other documents that are and will be incorporated into this prospectus contain statements that involve expectations, plans or intentions (such as those relating to future business or financial results, new products or services, or management strategies). These statements are forward-looking and are subject to risks and uncertainties, so actual results may vary materially. You can identify these forward-looking statements by words such as may, should, expect, anticipate, believe, estimate, intend, plan and other similar expressions. You should consider our forward-looking statements in light of the risks discussed under the heading Risk Factors below and in documents incorporated herein by reference, including our consolidated financial statements, related notes and other financial information appearing in our other filings and documents incorporated herein by reference. Given these risks and uncertainties, we caution you not to place undue reliance on such forward-looking statements. The forward-looking statements contained in this prospectus speak only as of the date hereof and we assume no obligation to update such statements.

PROSPECTUS SUMMARY

*This summary highlights information contained elsewhere or incorporated by reference into this prospectus. Because it is a summary, it does not contain all of the information that you should consider before investing in our securities. You should read this entire prospectus and any supplements to this prospectus carefully, including the section entitled **Risk Factors** and the documents that we incorporate by reference into this prospectus or any such supplements, before making an investment decision.*

IGI Laboratories, Inc.

We develop, manufacture, fill and package topical semi-solid and liquid products for cosmetic, cosmeceutical and pharmaceutical customers. Our products are used for cosmetic, cosmeceutical and prescription applications for the treatment of symptoms of dermatitis, acne, psoriasis and eczema. We are building upon this foundation by filing our own Abbreviated New Drug Applications, or ANDAs, and continuing to expand into the prescription pharmaceutical arena.

Our strategy is based upon three initiatives:

- increasing our current contract services business;
- developing a portfolio of generic formulations in topical dosage forms; and
- creating unique opportunities around our licensed Novasome® technology.

All of our product development and manufacturing is performed at our 25,000 square foot facility in Buena, New Jersey.

Our head-office, product development laboratories and manufacturing facility are located at 105 Lincoln Avenue, Buena, New Jersey, our telephone number is 856-697-1441 and our website is <http://www.askigi.com>. Information contained on our website is not incorporated into this prospectus.

The Offering

On December 8, 2010, we completed a \$6,500,000 private placement offering, pursuant to which several accredited investors purchased an aggregate of 5,909,087 shares of our common stock at a price of \$1.10 per share. In connection with the private placement offering, we paid a placement agent fee of \$90,000 to Maxim Group, LLC (Maxim) and issued Maxim warrants to purchase 16,364 shares of common stock at \$1.21 per share, and we paid a placement agent fee of \$560,000 to Sanders Morris Harris Inc. (Sanders Morris or SMHI) and issued Sanders Morris warrants to purchase 338,182 shares of common stock at \$1.21 per share. We issued the common stock and warrants in a private placement transaction in reliance upon the exemption from registration provided for under Section 4(2) of the Securities Act of 1933, as amended, or the Securities Act, and Rule 506 of Regulation D thereunder.

We are registering an aggregate of 6,263,633 shares of common stock to satisfy the registration rights we granted in connection with the private placement. All of the common stock covered by this prospectus is being offered by the selling stockholders listed on page 17 of this prospectus. The dollar value of these securities is \$10,021,813, calculated based on the 5,909,087 shares of common stock issued in the private placement offering and 354,546 shares of common stock issuable upon exercise of the placement agent warrants that were issued as part of the private placement that are being registered on this registration statement, multiplied by \$1.60, the closing price of our common stock on December 8, 2010 (the date of the closing of the private placement) as quoted on NYSE Amex.

We are not selling any securities under this prospectus or its supplements and will not receive any of the proceeds from the sale of shares by the selling stockholders.

RISK FACTORS

Investing in our securities involves a high degree of risk. Prior to making a decision about investing in our securities, you should carefully consider the risks and uncertainties described below, together with all of the other information contained in or incorporated by reference in this prospectus. In particular, you should carefully consider the risks described in the sections entitled Risk Factors contained in our latest Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q, which have been filed with the SEC and are incorporated herein by reference, as well as other information in this prospectus and any accompanying prospectus supplement before purchasing any of our securities. Our actual results could differ materially from those discussed herein. Factors that could cause or contribute to such differences include those discussed below, as well as those discussed elsewhere in this prospectus.

Risks Related to our Business

We have a history of losses and cannot assure you that we will become profitable. As a result, we may have to cease operations and liquidate our business.

Our expenses have exceeded our revenue in each of the last seven years, and no net income has been available to our common stockholders during each of these years. As of December 31, 2010, our stockholders' equity was \$10.4 million and we had an accumulated deficit of \$37 million. Our future profitability depends on revenue exceeding expenses, but we cannot assure you that this will occur. If we do not become profitable or continue to raise external financing, we could be forced to curtail operations and sell or liquidate our business, and you could lose some or all of your investment.

We face intense competition in the consumer products business.

Our business competes with large, well-financed cosmetic, pharmaceutical and consumer products companies with development and marketing groups that are experienced in the industry and possess far greater resources than those available to us. There is no assurance that we can compete successfully against our competitors or that we can develop and market products that will be favorably received in the marketplace. In addition, certain of our customers that use our Novasome® lipid vesicles in their products may decide to reduce their purchases from us or shift their business to other technologies.

Rapidly changing technologies and developments by our competitors may make our technologies and products obsolete.

We expect to sublicense our technologies to third parties, which would manufacture and market products incorporating these technologies. If our competitors develop new and improved technologies that are superior to our technologies, our technologies could be less acceptable in the marketplace and our business could be harmed.

We will need to raise additional capital that will be required to operate and grow our business, and we may not be able to raise capital on terms acceptable to us or at all.

Operating our business and maintaining our growth efforts will require additional cash outlays and capital expenditures. If cash on hand and cash generated from operations are not sufficient to meet our cash requirements, we will need to seek additional capital, potentially through debt or equity financings, to fund our growth. We cannot assure you that we will be able to raise needed cash on terms acceptable to us or at all. Financings may be on terms that are dilutive or potentially dilutive to our stockholders, and the prices at which new investors would be willing to purchase our securities may be lower than the current price per share of our common stock. The holders of new securities may also have rights, preferences or privileges which are senior to those of existing holders of common stock. If new sources of financing are required, but are insufficient or unavailable, we will be required to modify our growth and operating plans based on available funding, if any, which would harm our ability to grow our business or even stay in business.

We rely on a limited number of customers for a large portion of our revenues.

We depend on a limited number of customers for a large portion of our revenue. For the year ended December 31, 2010, two of our customers accounted for 55% and for the year ended December 31, 2009, three of our customers accounted for 52% of our product sales revenue. The loss of one or more of these customers could have a significant impact on our revenues and harm our business and results of operations.

We face increased financial risk from the inaccurate pricing of our agreements.

Since our product development agreements are often structured as fixed-price agreements, we bear the financial risk if we initially under-price our agreements or otherwise over-run our cost estimates. Such under-pricing or significant cost overruns could have a material adverse effect on our business, results of operations, financial condition, and cash flows. Further, the period of revenue recognition under such agreements are based upon the timing of work performed or completed.

We rely on third parties for raw materials used in our contract manufacturing services business.

We currently rely on several third party suppliers to provide us with the raw materials necessary to manufacture cosmetic and over-the-counter products. The loss of one or more of these suppliers, the non-performance of one or more of their materials or the lack of availability of raw materials could suspend our manufacturing process related to these products. This interruption of the manufacturing process could impair our ability to fill our customers' orders as they are placed, which could put our business at a competitive disadvantage. In addition, while we have processes intended to reduce volatility in component and material pricing, we may not be able to successfully manage price fluctuations which may have an adverse effect on our results of operations.

We are subject to stringent regulatory requirements. Failure to adhere to such requirements could harm our business and results of operations.

In the United States, pharmaceuticals are subject to rigorous Food & Drug Administration, or FDA, regulations. Any non-compliance with the regulatory guidelines may necessitate corrective action that may result in additional expenses and use of more of our resources.

We are also subject to regulation under the Occupational Safety and Health Act, the Toxic Substances Control Act, the Resource Conservation and Recovery Act and other present and potential future federal, state or local regulations. Failure to adhere to such regulations could harm our business and results of operations. In addition, our analytical department uses certain hazardous materials and chemicals in limited and controlled quantities. We have implemented safety procedures for handling and disposing of such materials, however, such procedures may not comply with the standards prescribed by federal, state and local regulations. Even if we follow such safety procedures for handling and disposing of hazardous materials and chemicals and such procedures comply with applicable law, the risk of accidental contamination or injury from these materials cannot be completely eliminated. In the event of such an accident, we could be held liable for any damages and any such liability could exceed our resources.

Our operations and properties are also subject to a wide variety of increasingly complex and stringent federal, state and local environmental laws and regulations, including those governing the remediation of contaminated soil and groundwater. Such environmental laws may apply to conditions at properties and facilities presently or formerly owned or operated by us, as well as to conditions at properties at which wastes or other contamination attributable to us have been sent or otherwise come to be located. Two of our facilities are currently undergoing remediation of environmental contamination. The total estimated costs for the clean-up and remediation of such facilities are \$676,000 and \$65,000, respectively, of which \$24,000 and \$10,000 remain accrued as of December 31, 2010. Based on information provided to us from our environmental consultants and what is known to date, we believe the reserves are sufficient for the remaining remediation of the environmental contamination. There is a possibility, however, that the remediation costs may exceed our estimates. In addition, we can give no assurance that the future cost of compliance with existing environmental laws will not give rise to additional significant expenditures or liabilities that would be material to us. Future events, such as new information, changes in existing environmental laws or their interpretation, and more vigorous enforcement policies of federal, state or local regulatory agencies, may have a material adverse effect on our business, financial condition and results of operations.

We are subject to extensive government regulation that increases our costs and could prevent us from marketing or selling our products.

The manufacturing, processing, formulation, packaging, labeling, testing, storing, distributing, marketing, advertising and sale of our products is subject to extensive regulation by one or more U.S. agencies, including the FDA, the Federal Trade Commission and the Consumer Products Safety Commission, as well as by several state and local agencies in localities where the Company's products are stored, distributed or sold. In addition, we manufacture and market certain of our products in accordance with standards set by organizations, such as the United States Pharmacopeial Conventions, or the USP.

The FDA regulates the testing, manufacture, labeling, marketing and sale of pharmaceutical products. Approval by the FDA is generally required before any new drug or the generic equivalent to any previously approved drug may be marketed or sold in the United States. In order to receive approval from the FDA for our product candidates that are generic versions of brand-name drugs, we intend to use the Abbreviated New Drug Application, or ANDA, process and thus demonstrate to the FDA that each generic product candidate is bioequivalent to a drug previously approved by the FDA through the new drug approval process, known as an innovator, or brand-name reference drug. Bioequivalency may be demonstrated by comparing the generic product to the innovator drug product in dosage form, strength, route of administration, quality, performance characteristics and intended use. However, if the FDA determines that an ANDA for a generic drug product is not adequate to support approval, it could deny our application or request additional information, including preclinical and clinical trials, which could delay approval of the product and impair our ability to compete with other versions of the generic drug product.

If our product candidates receive FDA approval through the ANDA process, the labeling claims and marketing statements that we can make for our generic drugs are limited by statutes and regulations and by the claims made in the brand-name product's label. In addition, following regulatory approval, the labeling, packaging, adverse event reporting, storage, advertising and promotion for the product will be subject to extensive and ongoing regulatory requirements. As a manufacturer of pharmaceutical products distributed in the United States, we must also comply with cGMPs, which include requirements related to production processes, quality control and assurance and recordkeeping. Our manufacturing facilities and procedures and those of our suppliers are subject to periodic inspection by the FDA and foreign regulatory agencies. Any material deviations from cGMPs or other applicable standards identified during such inspections may result in enforcement actions, including delaying or preventing new product approvals, a delay or suspension in manufacturing operations, consent decrees or civil or criminal penalties. Further, discovery of previously unknown problems with a product or manufacturer may result in restrictions or sanctions, including withdrawal of the product from the market.

We are susceptible to product liability claims that may not be covered by insurance and could require us to pay substantial sums.

We face the risk of loss resulting from, and adverse publicity associated with, product liability lawsuits, whether or not such claims are valid. We may not be able to avoid such claims. In addition, our product liability insurance may not be adequate to cover such claims and we may not be able to obtain adequate insurance coverage in the future at acceptable costs. A successful product liability claim that exceeds our policy limits could require us to pay substantial sums. In addition, product liability coverage for pharmaceutical companies is becoming more expensive and increasingly difficult to obtain and, as a result, we may not be able to obtain the type and amount of coverage we desire or to maintain our current coverage.

The manufacture and storage of pharmaceutical and cosmetics products are subject to inherent risk.

Because chemical ingredients are used in the manufacture of our products and due to the nature of the manufacturing process itself, there is a risk of incurring liability for damages caused by or during the storage or manufacture of both the chemical ingredients and the finished products. Although we have never incurred any material liability for damages of that nature, we may be subject to liability in the future. In addition, while we believe our insurance coverage is adequate, it is possible that a successful claim would exceed our coverage, requiring us to pay a substantial sum.

The failure to obtain, maintain or protect patents, trade secrets, know-how and other intellectual property could impact our ability to compete effectively.

To compete effectively, we need to develop and maintain a proprietary position with regard to our own technology, products and business. We rely on a combination of patents, trade secrets, proprietary know-how and other intellectual property to protect our proprietary technology and rights. We own nine patents and through a license agreement we have obtained the use of patents relating to the Novasome® technology for specified uses. We also maintain a number of trade secrets, know-how and other intellectual property.

The risks and uncertainties that we face with respect to patents and other proprietary rights include the following:

the pending patent applications we have filed or may file, or to which we have exclusive rights, may not result in issued patents, or may take longer than we expect to result in issued patents;

changes in U.S. patent laws may adversely affect our ability to obtain or maintain our patent protection;

we may be subject to interference proceedings;

the claims of any patents that are issued may not provide meaningful protection;

we may not be able to develop additional proprietary technologies that are patentable;

the patents licensed or issued to us or our collaborators may not provide a competitive advantage;

other companies may challenge patents licensed or issued to us or our collaborators;

other companies may independently develop similar or alternative technologies, or duplicate our technology;

other companies may design around technologies we have licensed or developed; and

enforcement of patents is complex, uncertain and expensive.

If we are unable to effectively enforce our proprietary rights, or if we are found to infringe the rights of others, we may be in breach of our license agreements with our partners.

Our success also depends upon trade secrets, proprietary know-how and the skills, knowledge and experience of our personnel. As a result, we require our employees, consultants, advisors, and collaborators to enter into confidentiality agreements that prohibit the disclosure of confidential information to any other parties. We also require our employees and consultants to disclose and assign to us their ideas, developments, discoveries, and inventions. These agreements may not, however, provide adequate protection for our trade secrets, know-how, or other proprietary information in the event of any unauthorized use or disclosure. If any material trade secret or proprietary know-how were to be disclosed to or independently developed by a competitor, our competitive position may be materially harmed.

Our product offerings and our customers' products may infringe on the intellectual property rights of third parties.

From time to time, third parties have asserted intellectual property infringement claims against us and our customers and there can be no assurance that third parties will not assert infringement claims against either us or our customers in the future. While we believe that our product offerings do not infringe in any material respect upon proprietary rights of other parties and/or that meritorious defenses would exist with respect to any assertions to the contrary, there can be no assurance that we would not be found to infringe on the proprietary rights of others.

Patent applications in the U.S. and some foreign countries are generally not publicly disclosed until the patent is issued or published, and we may not be aware of currently filed patent applications that relate to our offerings or processes. If patents later issue on these applications, we may be found liable for subsequent infringement. There has been substantial litigation in the pharmaceutical and biotechnology industries with respect to the manufacture, use and sale of products and processes that are the subject of conflicting patent rights.

Any claims that our product offerings or processes infringe these rights, regardless of their merit or resolution, could be costly and may divert the efforts and attention of our management and technical personnel. We may not prevail in such proceedings given the complex technical issues and inherent uncertainties in intellectual property litigation. If such proceedings result in an adverse outcome, we could, among other things, be required to:

- pay damages in the form of lost profits and/or a reasonable royalty for any infringement;

- pay substantial damages (potentially treble damages in the U.S. if any such infringement is found to be willful);

- pay attorney fees of a prevailing party, if the case is found to be exceptional;

- cease the manufacture, use or sale of the infringing offerings or processes;

- discontinue the use of the infringing technology;

- expend significant resources to design around patented technology and develop non-infringing technology; and

- license patented technology from the third party claiming infringement, which license may not be available on commercially reasonable terms, or may not be available at all.

In addition, our customers' products may be subject to claims of intellectual property infringement and such claims could materially affect our business if their products cease to be manufactured and they have to discontinue the use of the infringing technology which we may provide. Further, depending on the particular circumstances of any given claim, it may be the case that we may be responsible for indemnifying our customers for a claim of intellectual property infringement.

If we were to assert any of our own intellectual property against third parties and the third parties were found not to infringe our intellectual property or our intellectual property was found to be invalid, and/or unenforceable, we would lose the opportunity to leverage our own intellectual property, for example, through licensing of our technology to others, collection of damages and/or royalty payments based upon successful assertion of our intellectual property rights or market exclusivity via enjoining others from practicing the technology at issue.

Any of the foregoing could affect our ability to compete or have a material adverse effect on our business, financial condition and results of operations.

The expiration of certain patents related to the Novasome technology could negatively impact our ability to generate income from the Novasome products.

We license certain patents related to the Novasome technology platform pursuant to a license agreement. Many of the patents under this license have expired and more will expire before this license terminates on December 11, 2015. The loss of patent protection could allow additional competition. To the extent such competition develops, it could negatively impact the income we generate from the Novasome technology platform.

Economic conditions could severely impact us.

Current economic conditions may cause a decline in business and consumer spending which could adversely affect our business and financial performance. Our operating results are impacted by the health of the North American economies. Our business and financial performance, including collection of our accounts receivable, realization of inventory, recoverability of assets including investments, may be adversely affected by current and future economic conditions, such as a reduction in the availability of credit, financial market volatility and recession.

Adverse conditions in the economy and disruption of financial markets could negatively impact our customers and therefore our results of operations.

An economic downturn in the businesses or geographic areas in which we sell our products could reduce demand for these products and result in a decrease in sales volume that could have a negative impact on our results of operations. Volatility and disruption of financial markets could limit our customers' ability to obtain adequate financing or credit to purchase and pay for our products in a timely manner, or to maintain operations, and result in a decrease in sales volume that could have a negative impact on our results of operations. Additionally, economic conditions and market turbulence may also impact our suppliers causing them to be unable to supply in a timely manner sufficient quantities of product components, thereby impairing our ability to manufacture on schedule and at commercially reasonable costs.

If the U.S. economy rapidly contracts or expands, we may have difficulty quickly scaling our operations in response, which may negatively impact our business and financial position.

If we are unable to hire additional qualified personnel, our ability to grow our business may be harmed.

We will need to hire additional qualified personnel with expertise in nonclinical testing, government regulation, formulation and manufacturing, sales and marketing and finance. We compete for qualified individuals with numerous pharmaceutical and consumer products companies, universities and other research institutions. Competition for such individuals is intense, and we cannot be certain that our search for such personnel will be successful. Attracting and retaining qualified personnel will be critical to our success.

If we fail to comply with the reporting obligations of the Securities Exchange Act of 1934 (the Exchange Act) and Section 404 of the Sarbanes-Oxley Act of 2002, or if we fail to achieve and maintain adequate disclosure

controls and procedures and internal control over financial reporting, our business results of operations and financial condition, and investors' confidence in us, could be materially adversely affected.

As a public company, we are required to comply with the periodic reporting obligations of the Exchange Act including preparing annual reports, quarterly reports and current reports. Our failure to prepare and disclose this information in a timely manner could subject us to penalties under federal securities laws, expose us to lawsuits and restrict our ability to access financing. In addition, we are required under applicable law and regulations to integrate our systems of disclosure controls and procedures and internal control over financial reporting. Our management assessed our existing disclosure controls and procedures as of December 31, 2010 and December 31, 2009, and our management concluded that our disclosure controls and procedures were effective as of such times.

If we fail to achieve and maintain the adequacy of our disclosure controls and procedures and internal control over financial reporting, we may not be able to ensure that we can conclude that we have effective disclosure controls and procedures and internal control over financial reporting in accordance with the Sarbanes-Oxley Act of 2002. Moreover, effective disclosure controls and procedures and internal control over financial reporting is necessary for us to produce reliable financial reports and is important to help prevent fraud. As a result, our failure to satisfy the requirements of Section 404 of the Sarbanes-Oxley Act of 2002 on a timely basis could result in the loss of investor confidence in the reliability of our financial statements, which in turn could harm our business and negatively impact the trading price of our common stock.

The pharmaceutical industry in which we operate is intensely competitive. We are particularly subject to the risks of competition. For example, the competition we encounter may have a negative impact upon the prices we may charge for our products, the market share of our products and our revenue and profitability.

The pharmaceutical industry in which we operate is intensely competitive. The competition which we encounter has an effect on our product prices, market share, revenue and profitability. Depending upon how we respond to this competition, its effect may be materially adverse to us. We compete with:

the original manufacturers of the brand-name equivalents of our generic products; and

other generic drug manufacturers.

Most of the products that we are developing are either generic drugs or products without patent protection. These drugs and products do not benefit from patent protection and are therefore more subject to the risk of competition than patented products. In addition, because many of our competitors have substantially greater financial, production and research and development resources, substantially larger sales and marketing organizations, and substantially greater name recognition than we have, we are particularly subject to the risks inherent in competing with them. For example, many of our competitors may be able to develop products and processes competitive with, or superior to, our own. Furthermore, we may not be able to successfully develop or introduce new products that are less costly than those of our competitors or offer purchasers of our products payment and other commercial terms as favorable as those offered by our competitors.

Our ability to market products successfully depends, in part, upon the acceptance of the products not only by consumers, but also by independent third-parties.

Our ability to market generic pharmaceutical products successfully depends, in part, on the acceptance of the products by independent third-parties (including pharmacies, government formularies, managed care providers, insurance companies and retailers), as well as patients. In addition, unanticipated side effects or unfavorable publicity concerning any of our products, or any brand-name product of which our generic product is the equivalent, could have an adverse effect on our ability to achieve acceptance by managed care providers, pharmacies and other retailers, customers and patients.

Risks Related to Our Securities

Shares of our common stock are relatively illiquid which may affect the trading price of our common stock.

For the year ended December 31, 2010, the average daily trading volume of our common stock on the NYSE Amex was approximately 9,900 shares. As a result of our relatively small public float, our common stock may be less liquid than the stock of companies with broader public ownership. Among other things, trading of a relatively small volume of our common stock may have a greater impact on the trading price for our shares than would be the case if our public float were larger.

We have not paid dividends in the past nor do we expect to pay dividends in the foreseeable future, and any return on investment may be limited to potential future appreciation on the value of our common stock.

We currently intend to retain any future earnings to support the development and expansion of our business and do not anticipate paying cash dividends in the foreseeable future. Our payment of any future dividends will be at the discretion of our Board of Directors after taking into account various factors, including without limitation, our financial condition, operating results, cash needs, growth plans and the terms of any credit agreements that we may be a party to at the time. To the extent we do not pay dividends, our stock may be less valuable because a return on investment will only occur if and to the extent our stock price appreciates, which may never occur. In addition, investors must rely on sales of their common stock after price appreciation as the only way to realize their investment, and if the price of our stock does not appreciate, then there will be no return on investment. Investors seeking cash dividends should not purchase our common stock.

If we fail to meet the continued listing standards of the NYSE Amex our common stock could be delisted and our stock price could suffer.

On May 6, 2008, we were notified by NYSE Amex that we were below certain of the NYSE Amex continued listing standards. Specifically, we are required to reflect income from continuing operations and/or net income in one of our five most recent fiscal years and a minimum of \$6 million in stockholders' equity to remain listed on the exchange. We had net income from continuing operations in our 2002 fiscal year, but had net losses and losses from continuing operations in each of our 2003, 2004, 2005, 2006, 2007, 2008 and 2009 fiscal years. Our stockholders' equity at June 30, 2010 was \$4.9 million.

On June 8, 2008, we submitted a plan to NYSE Amex for compliance with the continued listing standards. On July 15, 2008, NYSE Amex notified us of its acceptance and granted us an extension until May 6, 2009 to regain compliance subject to periodic review by NYSE Amex during the extension period.

On March 13, 2009, we completed a \$6,000,000 private placement offering with certain investment funds affiliated with Signet Healthcare Partners, G.P. In recognition of our efforts in connection with the offering, NYSE Amex granted us an extension from May 6, 2009 until May 31, 2009 to regain compliance with these continued listing standards.

On June 19, 2009, we were notified by NYSE Amex that we had resolved our continued listing deficiencies and would retain our status as a listed issuer on NYSE Amex. However, as of March 31, 2010, our stockholders' equity had again fallen below the \$6 million threshold.

On May 25, 2010, we were notified by NYSE Amex that we were below certain of the NYSE Amex continued listing standards. Specifically, we are required to reflect a minimum of \$6 million in stockholders' equity to remain listed on the exchange. On June 24, 2010, we submitted a plan to NYSE Amex for compliance with the continued listing standards, which included our plan to increase our stockholders' equity through additional offerings.

On August 6, 2010, NYSE Amex notified us that it accepted our plan of compliance and granted us an extension until February 25, 2011 to regain compliance with the continued listing standards. We will be subject to periodic review by NYSE Amex staff during the extension period. On December 10, 2010, NYSE Amex notified us that we had resolved our continued listing deficiencies referenced in its May 2010 letter, and that we were in compliance with the NYSE Amex alternative listing standards, which require at least a \$50 million market capitalization.

If we fail to meet the continued listing standards, our common stock could be delisted and our stock price could suffer. A delisting of our common stock could negatively impact us by further reducing the liquidity and market price of our common stock and the number of investors willing to hold or acquire our common stock, which could negatively impact our ability to raise equity financing.

Our principal stockholders, directors and executive officers own a significant percentage of our stock and will be able to exercise significant influence over our affairs.

Our current principal stockholders, directors and executive officers beneficially own approximately 63% of our outstanding capital stock entitled to vote. As a result, these stockholders, if acting together, would be able to influence or control matters requiring approval by our stockholders, including the election of directors and the approval of mergers, acquisitions or other extraordinary transactions. They may also have interests that differ from yours and may vote in a way with which you disagree and which may be adverse to your interests. This concentration of ownership may have the effect of delaying, preventing or deterring a change of control of our company, could deprive our stockholders of an opportunity to receive a premium for their common stock as part of a sale of our company and might ultimately affect the market price of our common stock.

Our stock price is, and we expect it to remain, volatile and subject to wide fluctuations, which may make it difficult for stockholders to sell shares of common stock at or above the price for which they were acquired.

Our stock price is, and we expect it to remain, volatile, which could limit investors' ability to sell stock at a profit. During the last two fiscal years, our stock price has closed at a low of \$.55 in the first quarter of 2009 and a high of \$1.74 in the fourth quarter of 2010. The volatile price of our stock makes it difficult for investors to predict the value of their investment, to sell shares at a profit at any given time, or to plan purchases and sales in advance. A variety of factors may affect the market price of our common stock. These include, but are not limited to:

publicity regarding actual or potential clinical results relating to products under development by our competitors or us;

delay or failure in initiating, completing or analyzing nonclinical or clinical trials or the unsatisfactory design or results of these trials;

achievement or rejection of regulatory approvals by our competitors or us;

announcements of technological innovations or new commercial products by our competitors or us;

developments concerning proprietary rights, including patents;

developments concerning our collaborations;

regulatory developments in the U.S. and foreign countries;

economic or other crises, especially given the recent financial deterioration in the markets in which we compete, and other external factors;

stock market price and volume fluctuations of other publicly traded companies and, in particular, those that are in the cosmetic, pharmaceutical and consumer products industry;

actual or anticipated sales of our common stock, including sales by our directors, officers or significant stockholders;

period-to-period fluctuations in our revenues and other results of operations;

speculation about our business in the press or the investment community;

changes in financial estimates by us or by any securities analysts who might cover our stock; and

sales of our common stock.

In the past, securities class action litigation has often been instituted against companies following periods of volatility in their stock price. This type of litigation, even if it does not result in liability for us, could result in substantial costs to us and divert management's attention and resources.

If the holders of our Series A Convertible Preferred Stock, Series C Convertible Preferred Stock, options and warrants to purchase common stock exercise their conversion rights, our common stock will be diluted.

We have outstanding shares of Series A Convertible Preferred Stock and Series C Convertible Preferred Stock, as well as outstanding options and warrants to purchase shares of our common stock. If all or any number of these holders of derivative securities were to exercise their conversion rights, our common stock would be substantially diluted, which could negatively impact our stock price.

USE OF PROCEEDS

We will not receive any proceeds from the sale or other disposition by the selling stockholders of the shares of our common stock covered hereby.

The selling stockholders will pay any underwriting discounts and commissions and expenses incurred by the selling stockholders for brokerage, accounting, tax or legal services or any other expenses incurred by the selling stockholders in disposing of these shares. We will bear all other costs, fees and expenses incurred in effecting the registration of the shares covered by this prospectus, including, without limitation, all registration fees, listing fees of NYSE Amex and fees and expenses of our counsel and our accountants.

A portion of the shares of common stock covered by this prospectus are issuable upon exercise of warrants to purchase common stock. Upon any cash exercise of the warrants, the selling stockholders will pay us the exercise price of the warrants. Under certain circumstances, the holders of the warrants may exercise their warrants on a so-called "cashless" basis. The exercise price of the warrants is \$1.21 per share. If all the warrants covered by this prospectus are exercised for cash, we will receive cash proceeds equal to \$429,000. We expect to use any cash we receive upon exercise of the warrants for working capital.

DIVIDEND POLICY

We intend to retain future earnings, if any, to finance the operation and expansion of our business and do not anticipate paying any cash dividends in the foreseeable future. Consequently, stockholders will need to sell shares of our common stock to realize a return on their investment, if any.

PRIVATE PLACEMENT TRANSACTION

Description of Private Placement. On December 8, 2010, we completed a \$6,500,000 private placement offering, pursuant to which several accredited investors purchased an aggregate of 5,909,087 shares of our common stock at a price of \$1.10 per share, which we refer to as the private placement. In connection with the private placement, we engaged Maxim Group, LLC (Maxim) to serve as our placement agent. For its services in connection with the offering, we paid Maxim a placement agent fee of \$90,000 and issued Maxim warrants to purchase 16,364 shares of common stock at \$1.21 per share (the Maxim Warrant). Maxim engaged Sanders Morris to serve as a selected dealer for the private placement, and in connection therewith we paid Sanders Morris a placement agent fee of \$560,000 and issued Sanders Morris warrants to purchase 338,182 shares of common stock at \$1.21 per share (the Sanders Morris Warrant). Each of the warrants becomes exercisable in whole or in part on June 8, 2011, and has a five-year term. We do not intend to register the outstanding warrants under the Securities Act of 1933, as amended (the Securities Act). The registration statement of which this prospectus is a part registers, for resale, shares of common stock issuable upon exercise of the warrants, under the Securities Act.

We issued the common stock and warrants in a private placement transaction in reliance upon the exemption from registration provided for under Section 4(2) of the Securities Act and Rule 506 of Regulation D thereunder.

The combined market price of the total number of shares of common stock issued on the date of the private placement is equal to \$9,454,540. The total possible discount to the market price as of the date of the sale of the common stock, calculated by subtracting the total amount paid for the common stock on the date of the sale from the combined market price of the total number of shares of common stock issued on that date is \$2,954,544. The dollar value of the securities registered on this registration statement (which includes the shares of common stock sold in the private placement offering and the shares issuable upon exercise of the warrants issued in connection with the private placement offering) as of December 8, 2010, the date of the closing of the private placement transaction, was \$10,021,813. See Prospectus Summary The Offering for a further discussion of the market value of the securities registered hereby.

The following table discloses the market price of the number of shares of common stock issued on the dated of the private placement as well as the discount to the market price as of the date of the sale of the common stock for each selling stockholder:

Name of Selling Stockholders	Market Price of Shares of Common Stock \$(1)	Discount to Market Price of Shares of Common Stock \$(2)
AJWC, Ltd.	72,726	22,727

Edgar Filing: IGI LABORATORIES, INC - Form S-3

Amzak Capital Management, LLC	1,454,546	454,546
Scott Andrews	72,000	22,500
Atlantis Software Company Employee Profit Sharing Plan Elisa Medhus		
George L. Ball	37,818	11,818
Robert C. Bridges Revocable Trust	80,000	25,000
Thomas S. Bridges Revocable Trust	145,454	45,455
Chester Family 1997 Trust	145,454	45,455
Morton A. Cohn	80,000	25,000
IRA FBO R George Crawford Pershing LLC As Custodian Roth Conversion Account	240,000	75,000
Datavision Computer Video Inc.	80,000	25,000
Tanya J. Drury	40,000	12,500
Mark Emalfarb Custodian FBO Hailey Emalfarb	160,000	50,000
Mark Emalfarb Custodian FBO Ashley Emalfarb	36,363	11,364
Mark A Emalfarb Trust UAD 10/01/87	36,363	11,364
Glenn Fleischhacker	72,728	22,728
Wayne Fleischhacker	80,000	25,000
Jacquelyn A. Fouse	80,000	25,000
	363,635	113,636

Name of Selling Stockholders	Market Price of Shares of Common Stock (\$)(1)	Discount to Market Price of Shares of Common Stock (\$)(2)
Ariana J. Gale 2006 Trust Dtd 3/26/06	80,000	25,000
James Garson	40,000	12,500
Karen Ginder	160,000	50,000
Norman Goldberg	80,000	25,000
Gerald Golub	80,000	25,000
Stephen Greenberg	40,000	12,500
Johnnie S. Haak Living Trust UAD 08/04/08		
Johnnie S. Haak TTEE	40,000	12,500
Russell Hardin, Jr.	160,000	50,000
IRA FBO Titus H. Harris III Pershing LLC as Custodian Rollover Account	37,760	11,800
Titus H. Harris III	40,000	12,500
Sue M. Harris / Separate Property	40,000	12,500
IRA FBO Sue M. Harris Pershing LLC as Custodian	40,000	12,500
Titus H. Harris Jr Marital Trust Sue Minton Harris TTEE	40,000	12,500
Edward F. Heil	160,000	50,000
Anne Lindsay Cohn Holstead	80,000	25,000
Courtney Cohn Hopson Separate Account	80,000	25,000
John P. Huber Revocable Trust	145,454	45,455
ILEX Investments, L.P.	80,000	25,000
Richard Thomas Jacky	112,000	35,000
IRA FBO Richard Thomas Jacky Pershing LLC As Custodian Rollover	53,818	16,818
Kenneth Kaplan	80,000	25,000
Stanley Katz	80,000	25,000
Richard D. Kinder	240,000	75,000
Nancy G. Kinder	80,000	25,000
Brian Kuhn	72,000	22,500
Valerie B. Lens	80,000	25,000
IRA FBO Scott M Marshall	36,363	11,364
Elizabeth Kirby Cohn McCool Separate Property	80,000	25,000
Bruce R. McMaken	64,058	20,018
Ben T. Morris	40,000	12,500
John L. Nau III and Barbara Nau JT TEN	64,000	20,000
T. Scott O'Keefe	104,000	32,500
Opus Point HealthCare Innovations Fund, LP	145,454	45,455
Paul Osher and Sara Osher JTWROS	40,000	12,500
Platinum Business Investment Company, Ltd.	160,000	50,000
Jan A. I. Rask	368,000	115,000

Edgar Filing: IGI LABORATORIES, INC - Form S-3

Duane Renfro	80,000	25,000
Richard Roehl	218,181	68,182
Dr. Hal Rothbaum MD	160,000	50,000
Sandra Rubin	80,000	25,000
Sanders Opportunity Fund, L.P.	109,968	34,365
Sanders Opportunity Fund (Institutional), L.P.	354,032	110,635
Christine M. Sanders	56,000	17,500
Katherine U. Sanders 1990	160,000	50,000
IRA FBO Don A. Sanders Pershing LLC as Custodian	240,000	75,000
Katherine U. Sanders Children Trust Dtd. 2003	240,000	75,000
Paula L. Santoski / Separate Property	40,000	12,500

Name of Selling Stockholders	Market Price of Shares of Common Stock (\$)(1)	Discount to Market Price of Shares of Common Stock (\$)(2)
IRA FBO Paula L. Santoski Pershing LLC as Custodian	40,000	12,500
Cathy Selig	36,363	11,364
Irene M. Squyres Family Trust UAD 06/16/97		
Coy H. Squyres TTEE	136,000	42,500
Coy H. Squyres	96,000	30,000
E. Christian Stengel	160,000	50,000
Carol Tambor	80,000	25,000
Emily H. Todd / Separate Property	96,000	30,000
Vincent Vazquez Sole & Separate Property	72,000	22,500
Weir 2006 Children's Trust DTD 06/02/2006	80,000	25,000
Neil Weiss	80,000	25,000
John Whitmire	80,000	25,000
John Whitmire Campaign	160,000	50,000

- (1) Such amount was calculated by multiplying the fair market value of our common stock on the date of the closing of the private placement (\$1.60) by the number of shares purchased by such selling stockholder on such date.
- (2) Such amount was calculated by subtracting the total amount paid for the common stock on the date of the sale by such selling stockholder from the market price of the total number of shares of common stock issued on that date to such selling stockholder.

The following table discloses, among other things, the proceeds to us as a result of the private placement after giving effect to any payments that may be required to be made by us in the year following the private placement:

Gross proceeds	\$6,500,000
Expenses incurred in connection with the private placement	\$803,939
Resulting net proceeds to the Company	\$5,696,061
The total possible profit that could have been realized as of the date of issuance by the selling stockholders, assuming the placement agent warrants were immediately exercisable (1)	\$3,092,816
Percentage calculation (2)	54.30%

(1)

Such amount was calculated by multiplying (i) the shares of common stock issued to the selling stockholders on the date of the private placement (5,909,087) plus the shares of common stock issuable upon exercise of the warrants granted to the placement agents (354,546), and (ii) the fair market value of our common stock at the closing of the private placement (\$1.60), less the aggregate purchase price of the shares of common stock issued in the private placement and the aggregate exercise price of the warrants (\$1.21). Such calculation assumes the warrants were immediately exercisable.

- (2) Such amount represents the percentage of the total possible profit that could be realized as of the date of issuance by the selling stockholders divided by the net proceeds to us after the expenses of the offering from the private placement.

Proceeds from the Private Placement. In connection with the private placement, we incurred legal fees and related offering expenses of approximately \$803,939, resulting in net proceeds of \$5,696,061.

The following is a summary of the material provisions of the agreements executed by us in connection with the private placement:

Securities Purchase Agreements. As described above, we entered into Securities Purchase Agreements with the selling stockholders which provided for the issuance and sale of an aggregate of 5,909,087 shares of our common stock for an aggregate purchase price of approximately \$6,500,000.

Registration Rights Agreement. In connection with the private placement, we entered into a registration rights agreement, as amended, with the selling stockholders pursuant to which we agreed to file an initial registration statement with the Securities and Exchange Commission on or prior to April 7, 2011 and to use our commercially reasonable efforts to have such registration statement declared effective by the Commission by June 6, 2011.

Placement Agents and Placement Agent Warrants. As discussed above, we engaged Maxim as our placement agent and Maxim engaged Sanders Morris as a selected dealer in connection with the transaction. For their services as placement agents, Maxim received a cash fee of \$90,000 and the Maxim Warrant and Sanders Morris received a cash fee of \$560,000 and the Sanders Morris Warrant. The Maxim Warrant and Sanders Morris Warrant are based on the same form of warrant. Each warrant has an exercise price of \$1.21 and permits the holder to exercise the warrant by means of a cashless exercise. The warrants become exercisable in whole or in part on June 8, 2011, and have a five-year term. The exercise price and the number of shares underlying the warrants are subject to adjustment for stock dividends and splits, combinations, and reclassifications, reorganizations and consolidations.

SELLING STOCKHOLDERS

The selling stockholders named in this prospectus acquired shares of our common stock or warrants in our private placement completed on December 8, 2010. In connection with the private placement, we granted to the selling stockholders and their transferees, named in this prospectus, registration rights pursuant to which we agreed to file with the SEC a registration statement on Form S-3, of which this prospectus forms a part, with respect to the resale or other disposition of the shares of common stock issued in the private placement or issuable upon exercise of the warrants. The shares of common stock being offered for resale by this prospectus may be sold or otherwise disposed of from time to time by the selling stockholders on NYSE Amex, in privately negotiated transactions or otherwise as further described under the Plan of Distribution set forth on page 25. We have also agreed to prepare and file amendments and supplements to the registration statement to the extent necessary to keep the registration statement effective for the period of time required under our agreement with the selling stockholders.

The table set forth below presents the following information regarding the selling stockholders and the shares of common stock that each such selling stockholder may offer and sell from time to time under this prospectus:

The Number of Shares of Common Stock Beneficially Owned Prior to the Offering represents the number of shares of common stock beneficially owned prior to the offering for each selling stockholder, which includes (i) all shares held by such selling stockholder prior to the date hereof, and (ii) shares issuable upon all options or other derivative securities held by the selling stockholder that are exercisable within 60 days of March 28, 2011.

The Maximum Number of Shares of Common Stock Being Offered represents all of the shares of common stock that each selling stockholder may offer under this prospectus, including all shares of common stock that may be issuable to the selling stockholder upon exercise of warrants.

The Number of Shares of Common Stock Beneficially Owned After Offering assumes that the selling stockholder sells all of the shares it may offer under this prospectus.

The Percentage of Shares of Common Stock Beneficially Owned After the Offering is based on 41,397,173 shares of our common stock issued and outstanding as of March 28, 2011.

Beneficial ownership is determined in accordance with the rules of the SEC, and is based upon information provided by each respective selling stockholder, Form 4s, Schedules 13D and 13G and other public documents filed with the SEC. Unless otherwise indicated below, to our knowledge, all persons named in this table have sole voting and investment power with respect to their shares of common stock, except to the extent authority is shared by spouses under applicable law. The inclusion of any shares in this table does not constitute an admission of beneficial ownership for the person named below.

Except as noted in the footnotes below, none of the selling stockholders has held any position or office with us or our affiliates within the last three years or has had a material relationship with us or any of our predecessors or affiliates within the past three years, other than as a result of the ownership of our shares or other securities.

The selling stockholders may sell some, all or none of the shares of common stock offered by this prospectus. We currently have no agreements, arrangements or understandings with the selling stockholders regarding the sale of any of the shares of common stock being offered hereunder other than the definitive agreements pursuant to which the selling stockholders purchased their shares of common stock. The shares offered by this prospectus may be offered from time to time by the selling stockholders, although the shares of our common stock underlying the warrants will not be eligible to be offered pursuant to this prospectus until the warrants are exercised on or after June 8, 2011. Accordingly, for purposes of this table, we have assumed that, after completion of the offering, the only shares that will continue to be held by the selling stockholders are those shares that do not have registration rights as a result of the private placement. The selling stockholders may have sold or transferred, in transactions exempt from the registration requirements of the Securities Act some or all of their shares of common stock since the date on which the information in the table below is presented. Information about the selling stockholders may change over time.

The following table sets forth, to our knowledge, information about the selling stockholders as of March 28, 2011.

<u>Name of Selling Stockholders</u>	<u>Number of Shares of Common Stock Beneficially Owned Prior to the Offering</u>	<u>Maximum Number of Shares of Common Stock Being Offered</u>	<u>Number of Shares of Common Stock Beneficially Owned After Offering</u>	<u>Percentage of Shares of Common Stock Beneficially Owned After Offering</u>
AJWC, Ltd.(1)	45,454	45,454	0	
Amzak Capital Management, LLC(2)	1,790,422(3)	909,091	881,331	2.08%
Scott Andrews	45,000	45,000	0	
Atlantis Software Company Employee Profit Sharing Plan Elisa Medhus(4)	23,636	23,636	0	
George L. Ball(5)	17,116,089(6)	50,000	16,727,907	39.42%
Robert C. Bridges Revocable Trust (7)	90,909	90,909	0	
Thomas S. Bridges Revocable Trust(8)	90,909	90,909	0	
Chester Family 1997 Trust(9)	50,000	50,000	0	
Morton A. Cohn	150,000	150,000	0	
IRA FBO R George Crawford Pershing LLC As Custodian Roth Conversion Account(10)	50,000	50,000	0	
Datavision Computer Video Inc.(11)	25,000	25,000	0	
Tanya J. Drury	100,000	100,000	0	
Mark Emalfarb Custodian FBO Hailey Emalfarb	42,727	22,727	20,000	*
Mark Emalfarb Custodian FBO Ashley Emalfarb	42,727	22,727	20,000	*
Mark A Emalfarb Trust UAD 10/01/87 (12)	45,455	45,455	0	
Glenn Fleischhacker	50,000	50,000	0	
Wayne Fleischhacker	50,000	50,000	0	
Jacquelyn A. Fouse	227,272	227,272	0	
Ariana J. Gale 2006 Trust Dtd 3/26/06(13)	50,000	50,000	0	
James Garson	25,000	25,000	0	
Karen Ginder	100,000	100,000	0	
Norman Goldberg	50,000	50,000	0	
Gerald Golub	50,000	50,000	0	
Stephen Greenberg	25,000	25,000	0	
Johnnie S. Haak Living Trust UAD 08/04/08 Johnnie S. Haak TTEE(14)	25,000	25,000	0	
Russell Hardin, Jr.	100,000	100,000	0	

Edgar Filing: IGI LABORATORIES, INC - Form S-3

IRA FBO Titus H. Harris III Pershing LLC as Custodian Rollover Account(15)	23,600	23,600	0
Titus H. Harris III	25,000	25,000	0
Sue M. Harris / Separate Property	25,000	25,000	0
IRA FBO Sue M. Harris Pershing LLC as Custodian(16)	25,000	25,000	0
Titus H. Harris Jr Marital Trust Sue Minton Harris TTEE(16)	25,000	25,000	0
Edward F. Heil	100,000	100,000	0
Anne Lindsay Cohn Holstead	50,000	50,000	0
Courtney Cohn Hopson Separate Account	50,000	50,000	0
John P. Huber Revocable Trust(17)	90,909	90,909	0
ILEX Investments, L.P.(18)	50,000	50,000	0
Richard Thomas Jacky	70,000	70,000	0
IRA FBO Richard Thomas Jacky Pershing LLC As Custodian Rollover(19)	33,636	33,636	0
Kenneth Kaplan	50,000	50,000	0
Stanley Katz	50,000	50,000	0

<u>Name of Selling Stockholders</u>	<u>Number of Shares of Common Stock Beneficially Owned Prior to the Offering</u>	<u>Maximum Number of Shares of Common Stock Being Offered</u>	<u>Number of Shares of Common Stock Beneficially Owned After Offering</u>	<u>Percentage of Shares of Common Stock Beneficially Owned After Offering</u>
Richard D. Kinder	150,000	150,000	0	
Nancy G. Kinder	50,000	50,000	0	
Brian Kuhn	45,000	45,000	0	
Valerie B. Lens	50,000	50,000	0	
IRA FBO Scott M Marshall(20)	22,727	22,727	0	
Elizabeth Kirby Cohn McCool Separate Property	50,000	50,000	0	
Bruce R. McMaken (21)	40,036	40,036	0	
Ben T. Morris(22)	25,000	25,000	0	
John L. Nau III and Barbara Nau JT TEN	40,000	40,000	0	
T. Scott O'Keefe	65,000	65,000	0	
Opus Point HealthCare Innovations Fund, LP(23)	90,909	90,909	0	
Paul Osher and Sara Osher JTWROS	25,000	25,000	0	
Platinum Business Investment Company, Ltd.(24)	100,000	100,000	0	
Jan A. I. Rask	230,000	230,000	0	
Duane Renfro	50,000	50,000	0	
Richard Roehl	136,363	136,363	0	
Dr. Hal Rothbaum MD	100,000	100,000	0	
Sandra Rubin	50,000	50,000	0	
Sanders Morris Harris Inc.(5)(25)	17,066,089(26)	338,182	16,727,907	39.42%
Sanders Opportunity Fund, L.P.(27)	68,730	68,730	0	
Sanders Opportunity Fund (Institutional), L.P.(28)	221,270	221,270	0	
Christine M. Sanders	111,673 (29)	35,000	76,673	*
Katherine U. Sanders 1990	176,673 (30)	100,000	76,673	*
IRA FBO Don A. Sanders Pershing LLC as Custodian(31)	265,010 (32)	150,000	115,010	*
Katherine U. Sanders Children Trust Dtd. 2003(33)	265,010 (34)	150,000	115,010	*
Paula L. Santoski / Separate Property	25,000	25,000	0	
IRA FBO Paula L. Santoski Pershing LLC as Custodian(35)	25,000	25,000	0	
Cathy Selig	22,727	22,727	0	
	85,000	85,000	0	

Irene M. Squyres Family Trust UAD 06/16/97 Coy H. Squyres TTEE(36)			
Coy H. Squyres	60,000	60,000	0
E. Christian Stengel	100,000	100,000	0
Carol Tambor	50,000	50,000	0
Emily H. Todd / Separate Property	60,000	60,000	0
Vincent Vazquez Sole & Separate Property	45,000	45,000	0
Weir 2006 Children's Trust DTD 06/02/2006(37)	50,000	50,000	0
Neil Weiss	50,000	50,000	0
John Whitmire	50,000	50,000	0
John Whitmire Campaign	100,000	100,000	0
Maxim Group LLC(38)	16,364(39)	16,364	0

*Less than 1%.

-
- (1) William Wu exercises sole voting and dispositive power over the securities held by this entity.
 - (2) Michael Kazma and Gerald Joseph Kazma exercise sole voting and dispositive power over the securities held by this entity.

- (3) Includes 881,331 shares of common stock that may be issuable pursuant to a Common Stock Purchase Warrant issued to Amzak Capital Management, LLC on December 21, 2010.
- (4) Rune Medhus exercises sole voting and dispositive power over the securities held by this entity. Mr. Medhus is an affiliate of SMHI, a registered broker-dealer and member of the Financial Industry Regulatory Authority (FINRA). These securities were purchased and are held in the ordinary course of business for the personal account of Atlantis Software Company Employee Profit Sharing Plan.
- (5) Information is partially based on a Schedule 13D filed on March 24, 2009 and a Schedule 13D/A filed on August 24, 2010. Includes securities held (a) directly by Life Sciences Opportunities Fund (Institutional) II, L.P. (LOF Institutional) and Life Sciences Opportunities Fund II, L.P. (LOF) and collectively with LOF Institutional, the Life Science Opportunities Funds) and (b) indirectly by (i) Signet Healthcare Partners, LLC (General Partner), the general partner of each of the Funds, (ii) James C. Gale, a director of ours, and the chief investment officer, a manager, and member of the General Partner, (iii) SMHI (formerly SMH Capital Inc.), the controlling member of the General Partner, (iv) Sanders Morris Harris Group, Inc. (SMHG), the parent company of SMHI, (v) Joyce Erony, a director of ours and a managing director of the General Partner, (vi) Ben T. Morris, a manager of the General Partner an officer of SMHI and a director of SMHG and (vii) George Ball, the Chief Executive Officer, director and chairman of the board of directors of each of SMHI and SMHG. The General Partner, Mr. Gale, SMHI, SMHG, Ms. Erony, Mr. Morris and Mr. Ball disclaim beneficial ownership of the reported securities except to the extent of their pecuniary interest therein, if any.
- (6) Includes 50,000 shares of common stock held directly by Mr. Ball, 15,692,824 shares of common stock held directly by the Funds, 978,262 shares of common stock issuable upon conversion of 675 shares of Series C Convertible Preferred Stock held directly by the Funds and 56,821 shares of common stock issuable upon conversion of accrued and unpaid dividends on the Series C Convertible Preferred Stock held directly by the Funds from the issuance date of such shares through May 27, 2011. Mr. Ball is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Mr. Ball.
- (7) Robert C. Bridges exercises sole voting and dispositive power over the securities held by this entity.
- (8) Thomas S. Bridges exercises sole voting and dispositive power over the securities held by this entity.
- (9) Robert and Annetta Chester exercise sole voting and dispositive power over the securities held by this entity.
- (10) R. George Crawford exercises sole voting and dispositive power over the securities held by this entity.
- (11) James Garson exercises sole voting and dispositive power over the securities held by this entity.
- (12) Mark A. Emalfarb exercises sole voting and dispositive power over the securities held by this entity.
- (13) Don Sanders exercises sole voting and dispositive power over the securities held by this entity. Mr. Sanders is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of

business for the personal account of Mr. Sanders.

- (14) Johnnie S. Haak exercises sole voting and dispositive power over the securities held by this entity.
- (15) Titus H. Harris III exercises sole voting and dispositive power over the securities held by this entity. Mr. Harris is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Mr. Harris
- (16) Sue M. Harris exercises sole voting and dispositive power over the securities held by this entity.
- (17) John P. Huber exercises sole voting and dispositive power over the securities held by this entity. John P. Huber is an affiliate of a registered broker-dealer and, accordingly, may be deemed to be an underwriter.

- (18) R. George Crawford exercises sole voting and dispositive power over the securities held by this entity.
- (19) Richard Thomas Jacky exercises sole voting and dispositive power over the securities held by this entity.
- (20) Scott M. Marshall exercises sole voting and dispositive power over the securities held by this entity.
- (21) Bruce R. McMaken is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Mr. McMaken.
- (22) Ben T. Morris is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Mr. Morris.
- (23) Michael S. Weiss and Dr. Lindsay Rosenwald exercises sole voting and dispositive power over the securities held by this entity.
- (24) Michael G. DeHart and Matthew G. Stuller exercise sole voting and dispositive power over the securities held by this entity.
- (25) George L. Ball exercises sole voting and dispositive power over the securities held by this entity. SMHI is a registered broker-dealer. These securities were purchased and are held in the ordinary course of business for the personal account of SMHI.
- (26) Includes 338,182 shares of common stock that may be issuable pursuant to a Common Stock Purchase Warrant issued to SMHI on December 8, 2010, 15,692,824 shares of common stock held directly by the Funds, 978,262 shares of common stock issuable upon conversion of 675 shares of Series C Convertible Preferred Stock held directly by the Funds and 56,821 shares of common stock issuable upon conversion of accrued and unpaid dividends on the Series C Convertible Preferred Stock held directly by the Funds from the issuance date of such shares through May 27, 2011.
- (27) Don A. Sanders exercises sole voting and dispositive power over the securities held by this entity. Mr. Sanders is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Sanders Opportunity Fund, L.P.
- (28) Don A. Sanders exercises sole voting and dispositive power over the securities held by this entity. Mr. Sanders is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Sanders Opportunity Fund (Institutional), L.P.
- (29) Includes 35,000 shares of common stock held by Ms. C. Sanders, 72,464 shares of common stock issuable upon conversion of 50 shares of Series C Convertible Preferred Stock held by Ms. C. Sanders and 4,209 shares of common stock issuable upon conversion of accrued and unpaid dividends on the Series C Convertible Preferred Stock from the issuance date of such shares through May 27, 2011.
- (30) Includes 100,000 shares of common stock held by Ms. K. Sanders, 72,464 shares of common stock issuable upon conversion of 50 shares of Series C Convertible Preferred Stock held by Ms. K. Sanders

and 4,209 shares of common stock issuable upon conversion of accrued and unpaid dividends on the Series C Convertible Preferred Stock from the issuance date of such shares through May 27, 2011.

- (31) Don S. Sanders exercises sole voting and dispositive power over the securities held by this entity. Mr. Sanders serves on the board of directors and the executive committee of SMHG. Mr. Sanders is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Mr. Sanders.
- (32) Includes 150,000 shares of common stock held by Don A. Sanders, 108,696 shares of common stock issuable upon conversion of 75 shares of Series C Convertible Preferred Stock held by Mr. Sanders and 6,314 shares of common stock issuable upon conversion of accrued and unpaid dividends on the Series C Convertible Preferred Stock from the issuance date of such shares through May 27, 2011. These securities were purchased and are held in the ordinary course of business for the personal account of Mr. Sanders.

- (33) Don Weir exercises sole voting and dispositive power over the securities held by this entity. Mr. Weir is an affiliate of SMHI. These securities were purchased and are held in the ordinary course of business for the personal account of Katherine U. Sanders Children Trust dated 2003.
- (34) Includes 150,000 shares of common stock held by Katherine U. Sanders 2003 Children s Trust, 108,696 shares of common stock issuable upon conversion of 75 shares of Series C Convertible Preferred Stock held by Katherine U. Sanders 2003 Children s Trust and 6,314 shares of common stock issuable upon conversion of accrued and unpaid dividends on the Series C Convertible Preferred Stock from the issuance date of such shares through May 27, 2011.
- (35) Paula L. Santoski exercises sole voting and dispositive power over the securities held by this entity.
- (36) Coy H. Squyres exercises sole voting and dispositive power over the securities held by this entity.
- (37) Eric G. Weir exercises sole voting and dispositive power over the securities held by this entity.
- (38) Michael Rabionowitz exercises sole voting and dispositive power over the securities held by this entity. Maxim Group LLC is a registered broker dealer.
- (39) Includes 16,364 shares of common stock that may be issuable pursuant to a Common Stock Purchase Warrant issued to Maxim Group LLC on December 8, 2010.

The following table discloses, among other things, the number of shares of our common stock publicly held prior to the private placement and the number of shares registered for resale in this registration statement:

	<u>Number of Shares</u>
The number of shares outstanding prior to the private placement that are held by persons other than the selling stockholders, our affiliates and affiliates of the selling stockholders	8,136,729
The number of shares registered for resale by the selling stockholders or affiliates of the selling stockholders in prior registration statements	18,844,138
The number of shares registered for resale by the selling stockholders or affiliates of the selling stockholders that continue to be held by the selling stockholders or affiliates of the selling stockholders	18,844,138
The number of shares that have been sold in registered resale transactions by the selling stockholders or affiliates of the selling stockholders	0
The number of shares registered for resale on behalf of the selling stockholders or affiliates of the selling stockholders in the current transaction	6,263,633

The following is a summary of prior securities transactions with the Selling Stockholders:

Sanders Morris Harris Inc. and Signet Healthcare Partners, LLC. On March 13, 2009, we completed a \$6,000,000 private placement with the Life Science Opportunities Funds, which we refer to as the March 2009 Private Placement, pursuant to which the Life Science Opportunities Funds were issued 202.9 shares of our Series B-1 Convertible Preferred Stock, \$4,782,600 in secured convertible promissory notes, a preferred stock purchase warrant to purchase 797.1 shares of our non-voting Series B-2 Preferred Stock and a warrant to purchase 350,000 shares of our common stock. At our annual meeting of stockholders held on May 15, 2009, our stockholders approved the March 2009 Private Placement. Immediately upon stockholder approval, the \$4,782,600 aggregate principal amount of secured convertible promissory notes, together with accrued and unpaid interest, were converted into an aggregate of 803.979 shares of our Series B-1 Convertible Preferred Stock and the warrant to purchase 797.1 shares of non-voting Series B-2 Preferred Stock was cancelled.

On March 29, 2010, we completed a \$1,550,000 private placement with thirteen investors, which we refer to as the March 2010 Private Placement, pursuant to which certain of the selling stockholders were issued a portion of the 1,550 shares of our Series C Convertible Preferred Stock issued in such private placement offering.

Sanders Morris, the controlling member of Signet Healthcare Partners, LLC, the general partner of the Life Science Opportunities Funds (the General Partner), James C. Gale, a director of ours and the chief investment officer, a manager and member of the General Partner, Joyce Erony, a director of ours and a managing director of the General Partner, Ben T. Morris, a manager of the General Partner, an officer of SMHI and a director of SMHG, and George Ball, the chief executive officer, director and chairman of the board of directors of SMHI and SMHG, the parent of SMHI, are deemed beneficial owners of the securities held by the Life Science Opportunities Funds.

Certain Sanders Stockholders. Christine Sanders, Katherine U. Sanders, Don A. Sanders and the Katherine U. Sanders 2003 Children's Trust participated in the March 2010 Private Placement which is described above. Christine Sanders and Katherine U. Sanders each purchased 50 shares of Series C Convertible Preferred Stock, and Don A. Sanders and the Katherine U. Sanders 2003 Children's Trust each purchased 75 shares of Series C Convertible Preferred Stock in such transaction. The shares of Series C Convertible Preferred Stock purchased by Christine Sanders and Katherine U. Sanders were immediately convertible into 72,464 shares of Common Stock and the shares of Series C Convertible Preferred Stock purchased by Don A. Sanders and Katherine U. Sanders 2003 Children's Trust were immediately convertible into 108,696 shares of Common Stock.

Relationship Of Certain Investors to the Life Sciences Opportunities Funds. Certain of the selling stockholders are also investors in the Life Sciences Opportunities Funds. Life Sciences Opportunities Fund II, L.P. purchased 152,844 shares of Series B-1 Convertible Preferred Stock in the March 2009 Private Placement and Life Sciences Opportunities Fund (Institutional) II, L.P. purchased 854,035 shares of Series B-1 Convertible Preferred Stock in the March 2009 Private Placement and, on August 20, 2010, such shares automatically converted into 2,382,167 and 13,310,657 shares of Common Stock, respectively, in accordance with the terms and conditions of the Certificate of Designation of the Rights and Preferences of Series B-1 Convertible Preferred Stock and Series B-2 Preferred Stock. Life Sciences Opportunities Fund II, L.P. purchased 102 shares of Series C Convertible Preferred Stock in the March 2010 Private Placement and Life Sciences Opportunities Fund (Institutional) II, L.P. purchased 573 shares of Common Stock in the March 2010 Private and such shares were immediately convertible into 147,827 and 830,435 shares of Common Stock, respectively. Approximately 40% of the selling stockholders are also limited partners of the Life Sciences Opportunities Funds. Such investors own an aggregate 13% interest in the Life Sciences Opportunities Funds.

Amzak Capital Management LLC. On December 21, 2010, we entered into a Credit Agreement with Amzak Capital Management, LLC (Amzak) pursuant to which Amzak agreed to extend a \$3,000,000 credit facility to us (the Financing). To secure payment of the amounts financed under the Credit Agreement, we granted Amzak a security interest in and against, generally, all of our tangible and intangible assets, except intellectual property, pursuant to a Pledge and Security Agreement. In addition, we pledged to Amzak our equity interests in IGEN, Inc., one of our wholly-owned subsidiaries. In addition, as consideration for entering into the Credit Agreement, we issued to Amzak a ten-year warrant to purchase certain shares of our common stock at an exercise price of \$0.01 per share (the Amzak Warrant). The Amzak Warrant is immediately exercisable for 881,331 shares of our common stock with the remaining shares of common stock representing 1% of our fully diluted shares as of July 1, 2012 becoming immediately exercisable if the Company fails to achieve certain milestones related to the Company's product development or financial growth. In connection with the Financing, we entered into a registration rights agreement with Amzak

pursuant to which we agreed to register for resale the shares of common stock into which the Amzak Warrant is exercisable.

Other Selling Stockholders. Unless described above, the only other securities the selling stockholders have acquired, if any, have been through open-market purchases.

Based on information we received from each selling stockholder, none of the selling stockholders have an existing short position in our common stock.

DESCRIPTION OF OUR CAPITAL STOCK

The following is a description of the terms of our outstanding Series A Preferred Stock and Series C Preferred Stock.

Series A Preferred Stock

Dividends. The holders of shares of Series A Preferred Stock shall not be entitled to receive any dividends except to the extent we declare and pay a cash dividend on our common stock, then, in that event, the holders of shares of Series A Preferred Stock will be entitled to share in such dividends, on a pro rata basis, as if their shares had been converted into shares of common stock.

Preferred Stock Conversion Rights. Each share of Series A Preferred Stock may be converted at any time at the option of the holder into 10,000 shares of our common stock, subject to adjustments, which we refer to as the Series A Conversion Rate. In addition, the Series A Preferred Stock is subject to mandatory conversion at the Series A Conversion Rate on the earlier of the date that the closing price of our common stock shall have exceeded \$2.50 for a period of ten consecutive trading days immediately preceding such date. As of the date of this prospectus, our outstanding shares of Series A Preferred Stock are convertible into an aggregate of 500,000 shares of our common stock.

Voting Rights. As long as any shares of Series A Preferred Stock are outstanding, without the affirmative vote or consent of the holders of at least a majority of the shares of Series A Preferred Stock, voting separately as a class, we may not amend, alter or repeal the provisions of the Series A Preferred Stock, whether by merger, consolidation or otherwise.

In addition to the class voting rights described above, the Series A Preferred Stock is entitled to vote, on an as-converted basis, together as a single class, with the holders of our common stock and all other series and classes of stock permitted to vote with common stock on all matters submitted to a vote of holders of common stock, except with respect to matters in respect of which one or more other classes of stock is entitled to vote as a separate class under the Delaware General Corporation Law or the provisions of our certificate of incorporation. The common stock into which the Series A Preferred Stock is convertible shall, upon issuance, have all of the same voting rights as our other issued and outstanding common stock.

Liquidation Preference. In the event of our liquidation, dissolution or winding up, including a change in control of our company, the holders of shares of Series A Preferred Stock then outstanding shall be entitled to receive an amount equal to \$10,000 per share of the Series A Preferred Stock before any payment shall be made or any assets distributed to the holders of our common stock or Series B-1 Convertible Preferred Stock.

Absence of Market for Series A Preferred Stock. There is no established trading market for our Series A Preferred Stock. We do not currently intend to list the Series A Preferred Stock on a national securities exchange or qualify the preferred stock for quotation on a stock exchange. In addition, we do not intend to register the outstanding shares of Series A Preferred Stock, or the common stock issuable upon conversion of the Series A Preferred Stock, under the Securities Act.

Series C Convertible Preferred Stock

Dividends. From and after the date of the issuance of shares of Series C Convertible Preferred Stock, the holders of the Series C Convertible Preferred Stock shall be entitled to receive, out of funds legally available therefor, when and if declared by the Board of Directors, quarterly dividends at the annual rate of five (5%) percent of the original issue price, which equals \$1,000 per share, on each outstanding share of Series C Convertible Preferred Stock, subject to appropriate adjustment to reflect any stock split, stock dividend, reverse stock split or similar corporate event affecting the Series C Convertible Preferred Stock. The Series C Convertible Preferred Stock dividends shall accrue from day to day, whether or not earned or declared, commencing on the last day of the calendar quarter in which they would otherwise be declared; provided however, that except in the case of a liquidation or conversion, each as described below, we are under no obligation to pay such dividends unless so declared by the Board of Directors.

Preferred Stock Conversion Rights. Each share of Series C Convertible Preferred Stock may be converted at any time at the option of the holder into shares of our common stock at a rate equal to (i) 1,000 divided by (ii) \$0.69, or the closing price of our common stock on the date of issuance, subject to adjustments to reflect stock splits, stock dividends, reverse stock splits or similar corporate events, plus such number of shares of common stock as shall equal (x) the accrued and unpaid dividends on the Series C Preferred Stock as of the date of conversion divided by (y) \$0.69, which we refer to as the Conversion Rate in this prospectus. In addition, the Series C Convertible Preferred Stock is subject to mandatory conversion at the Conversion Rate on the earlier of the date that (i) the closing price of our common stock shall have exceeded three times the closing price on the date of issuance of the Series C Convertible Preferred Stock for a period of twenty-five (25) consecutive trading days immediately preceding such date and (ii) as determined by the affirmative vote or consent of the holders of at least a majority of the shares of the Series C Preferred Stock outstanding. As of December 28, 2010, our outstanding shares of Series C Convertible Preferred Stock were convertible into an aggregate of 2,331,008 shares of our common stock.

Voting Rights. As long as any shares of Series C Convertible Preferred Stock are outstanding, without the affirmative vote or consent of the holders of at least a majority of the shares of Series C Convertible Preferred Stock, voting separately as a class, we may not:

authorize, create, or issue any class or series of capital stock ranking, either as to payment of dividends, distributions of assets upon liquidation or otherwise, or redemptions, prior to or on parity with the Series C Convertible Preferred Stock; or

authorize any redemptions or repurchases of common stock, or repurchase or redeem any common stock, except for repurchases or redemptions of common stock from our employees upon such employees' termination of employment with us pursuant to the terms and conditions of agreements which provide us the right to repurchase such capital stock upon such termination of employment.

In addition to the class voting rights described above, the Series C Convertible Preferred Stock shall be entitled to vote, on an as-converted basis, together as a single class, with the holders of the common stock and all other series and classes of stock permitted to vote with common stock on all matters submitted to a vote of holders of common stock, except with respect to matters in respect of which one or more other classes of common stock is entitled to vote as a separate class under the Delaware General Corporation Law or the provisions of our certificate of incorporation. The common stock into which the Series C Convertible Preferred Stock is convertible shall, upon issuance, have all of the same voting rights as our other issued and outstanding common stock.

Liquidation or Change in Control. Upon a Liquidation Event (as defined below), the holders of the shares of Series C Convertible Preferred Stock then outstanding shall be paid out of our assets available for distribution to stockholders, an amount equal to the greater of (i) \$1,000 per share (subject to appropriate adjustment to reflect any stock split, stock dividend, reverse stock split or similar corporate event affecting the Series C Convertible Preferred Stock) plus any accrued but unpaid dividends, whether or not declared, and any other declared but unpaid dividends and (ii) such

amount per share of Series C Convertible Preferred Stock as would have been payable had each share been converted to common stock pursuant immediately prior to the Liquidation Event, before any payment shall be made to the holders of common stock or any other junior stock but after any payment has been made to the holders of Series A Preferred Stock or any other senior stock. If upon any Liquidation Event, the assets to be distributed to the holders of the Series C Convertible Preferred Stock shall be insufficient to permit payment to such stockholders of the full preferential amounts aforesaid, then all of our assets available for distribution to holders of the Series C Convertible Preferred Stock shall be distributed to such holders of the Series C Convertible Preferred Stock pro rata, in proportion to the full respective distributable amounts to which they are entitled. A Liquidation Event means the liquidation, dissolution or winding up of our affairs, whether voluntary or involuntary. In addition, a consolidation or merger of us with or into any other corporation or corporations, or a sale of all or substantially all of our assets, or the effectuation by us of a transaction or series of transactions in which more than 50% of our voting shares are disposed of or conveyed, shall be deemed to be a Liquidation Event.

Absence of Market for Series C Convertible Preferred Stock. There is no established trading market for our Series C Convertible Preferred Stock. We do not currently intend to list the Series C Convertible Preferred Stock on a national securities exchange or qualify the preferred stock for quotation on a stock exchange. We do not intend to register the outstanding shares of Series C Convertible Preferred Stock under the Securities Act. The registration statement of which this prospectus is a part registers, for resale, shares of common stock issuable upon conversion of the Series C Convertible Preferred Stock, under the Securities Act.

PLAN OF DISTRIBUTION

We are registering shares of common stock on behalf of the selling stockholders. Selling stockholders include donees, pledgees, transferees or successors-in-interest selling securities received from a named selling stockholder as a gift, pledge, partnership distribution or other non-sale related transfer after the date of this prospectus.

Each selling stockholder may, from time to time, sell any or all of their shares of common stock on the NYSE-Amex or any other stock exchange, market or trading facility on which the shares are traded or in private transactions. These sales may be at fixed or negotiated prices. A selling stockholder may use any one or more of the following methods when selling shares:

ordinary brokerage transactions and transactions in which the broker-dealer solicits purchasers;

block trades in which the broker-dealer will attempt to sell the shares as agent but may position and resell a portion of the block as principal to facilitate the transaction;

purchases by a broker-dealer as principal and resale by the broker-dealer for its account;

an exchange distribution in accordance with the rules of the applicable exchange;

privately negotiated transactions;

settlement of short sales entered into after the effective date of the registration statement of which this prospectus is a part;

broker-dealers may agree with the selling stockholders to sell a specified number of such shares at a stipulated price per share;

through the writing or settlement of options or other hedging transactions, whether through an options exchange or otherwise;

a combination of any such methods of sale; or

any other method permitted pursuant to applicable law.

The selling stockholders may also sell shares under Rule 144 under the Securities Act, if available, rather than under this prospectus.

Broker-dealers engaged by the selling stockholders may arrange for other brokers-dealers to participate in sales. Broker-dealers may receive commissions or discounts from the selling stockholders (or, if any broker-dealer acts as agent for the purchaser of shares, from the purchaser) in amounts to be negotiated, but, except as set forth in a supplement to this prospectus, in the case of an agency transaction not in excess of a customary brokerage commission in compliance with FINRA NASD Rule 2440; and in the case of a principal transaction a markup or markdown in compliance with NASD IM-2440.

In connection with the sale of the common stock or interests therein, the selling stockholders may enter into hedging transactions with broker-dealers or other financial institutions, which may in turn engage in short sales of the common stock in the course of hedging the positions they assume. The selling stockholders may also sell shares of the common stock short and deliver these securities to close out their short positions, or loan or pledge the common stock to broker-dealers that in turn may sell these securities. The selling stockholders may also enter into option or other transactions with broker-dealers or other financial institutions or the creation of one or more derivative securities which require the delivery to such broker-dealer or other financial institution of shares offered by this prospectus, which shares such broker-dealer or other financial institution may resell pursuant to this prospectus (as supplemented or amended to reflect such transaction).

The selling stockholders and any broker-dealers or agents that are involved in selling the shares may be deemed to be underwriters within the meaning of the Securities Act in connection with such sales. In such event, any commissions received by such broker-dealers or agents and any profit on the resale of the shares purchased by them may be deemed to be underwriting commissions or discounts under the Securities Act. Each selling stockholder has informed us that it does not have any written or oral agreement or understanding, directly or indirectly, with any person to distribute the common stock. In no event shall any broker-dealer receive fees, commissions and markups which, in the aggregate, would exceed eight percent (8%).

We are required to pay certain fees and expenses we incur incident to the registration of the shares. We have agreed to indemnify the selling stockholders against certain losses, claims, damages and liabilities, including liabilities under the Securities Act.

Because selling stockholders may be deemed to be underwriters within the meaning of the Securities Act, they will be subject to the prospectus delivery requirements of the Securities Act including Rule 172 thereunder. In addition, any securities covered by this prospectus which qualify for sale pursuant to Rule 144 under the Securities Act may be sold under Rule 144 rather than under this prospectus. There is no underwriter or coordinating broker acting in connection with the proposed sale of the resale shares by the selling stockholders.

We agreed to keep this prospectus effective until the earlier of (i) the date on which the shares may be resold by the selling stockholders without registration and without regard to any volume or manner-of-sale limitations by reason of Rule 144, without the requirement for us to be in compliance with the current public information under Rule 144 under the Securities Act or any other rule of similar effect or (ii) all of the shares have been sold pursuant to this prospectus or Rule 144 under the Securities Act or any other rule of similar effect. The resale shares will be sold only through registered or licensed brokers or dealers if required under applicable state securities laws. In addition, in certain states, the resale shares may not be sold unless they have been registered or qualified for sale in the applicable state or an exemption from the registration or qualification requirement is available and is complied with.

Under applicable rules and regulations under the Exchange Act, any person engaged in the distribution of the resale shares may not simultaneously engage in market making activities with respect to the common stock for the applicable restricted period, as defined in Regulation M, prior to the commencement of the distribution. In addition, the selling stockholders will be subject to applicable provisions of the Exchange Act and the rules and regulations thereunder, including Regulation M, which may limit the timing of purchases and sales of shares of the common stock by the selling stockholders or any other person. We will make copies of this prospectus available to the selling stockholders and have informed them of the need to deliver a copy of this prospectus to each purchaser at or prior to the time of the sale (including by compliance with Rule 172 under the Securities Act).

LEGAL MATTERS

The validity of the shares of our common stock offered by this prospectus will be passed upon for us by Pepper Hamilton LLP.

EXPERTS

The financial statements of IGI Laboratories, Inc. as of December 31, 2010 and 2009, and for each of the years in the two-year period ended December 31, 2010 which were included in our Annual Report on Form 10-K for the year ended December 31, 2010, have been incorporated by reference herein and in the registration statement in reliance upon the report of EisnerAmper, LLP and Amper, Politziner & Mattia, LLP, each an independent registered public accounting firm, upon the authority of said firms as experts in accounting and auditing.

WHERE YOU CAN FIND MORE INFORMATION

This prospectus is part of a registration statement on Form S-3 that we filed with the SEC. We are a public company and file proxy statements and annual, quarterly and current reports and other information with the SEC. You can inspect and copy the registration statement as well as the reports, proxy statements and other information we have filed with the SEC at the public reference room maintained by the SEC at 100 F Street, N.E., Room 1580, Washington, D.C. 20549. You can call the SEC at 1-800-732-0330 for further information about the public reference room. We are also required to file electronic versions of these documents with the SEC, which may be accessed from the SEC's website at <http://www.sec.gov>.

INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The SEC allows us to incorporate by reference certain of our publicly-filed documents into this prospectus, which means that information included in those documents is considered part of this prospectus. Information that we file with the SEC after the effective date of this prospectus will automatically update and supersede this information. We incorporate by reference the documents listed below, any future filings made with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of the initial filing of the registration statement and prior to the effectiveness of the registration statement and any future filings made with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of this prospectus and before the termination of the final offering of securities under this prospectus.

The following documents filed with the SEC are incorporated by reference in this prospectus:

Our Annual Report on Form 10-K for the year ended December 31, 2010,

Our Current Report on Form 8-K filed with the SEC on January 18, 2011; and

The description of our common stock contained in our Registration Statement on Form 8-A filed with the SEC on June 9, 1988, including any amendments or reports filed thereafter for the purpose of updating such description in which there is described the terms, rights and provisions applicable to our common stock.

We do not incorporate by reference any information furnished pursuant to Items 2.02 or 7.01 of Form 8-K in any future filings, unless specifically stated otherwise in such filings.

You may access our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to any of these reports, free of charge on the SEC's website. We do not consider information contained on, or that can be accessed through, our website to be part of this prospectus.

In addition, we will furnish without charge to you, on written or oral request, a copy of any or all of the documents incorporated by reference, other than exhibits to those documents. You should direct any requests for documents to our Chief Executive Officer, c/o IGI Laboratories, Inc., 105 Lincoln Avenue, Buena, New Jersey, 08310, (856) 697-1441.

You should rely only on the information contained in this prospectus, including information incorporated by reference herein. We have not authorized anyone to provide you with information different from that contained in this prospectus or any prospectus supplement. This prospectus is not an offer of these securities in any jurisdiction where an offer and sale is not permitted. The information contained in this prospectus is accurate only as of the date of this prospectus, regardless of the time of delivery of this prospectus or any sale of our common stock.

Part II

Information Not Required In Prospectus

Item 14. Other Expenses of Issuance and Distribution

We have agreed to bear the expense for the shares for the selling stockholders under the federal and state securities laws. The following table sets forth the costs and expenses, other than selling commissions, brokerage fees and related expenses, payable by us in connection with the sale of common stock being offered. All amounts are estimated except the SEC registration fee.

SEC registration fee	\$ 1,164
Legal fees and expenses	20,000
Accounting fees and expenses	5,000
Miscellaneous fees and expenses	<u>5,000</u>
Total	\$ 31,164

Item 15. Indemnification of Directors and Officers

Section 145 of the General Corporation Law of the State of Delaware provides that a corporation has the power to indemnify a director, officer, employee or agent of the corporation and certain other persons serving at the request of the corporation in related capacities against amounts paid and expenses incurred in connection with an action or proceeding to which he is or is threatened to be made a party by reason of such position, if such person shall have acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the corporation, and, in any criminal proceeding, if such person had no reasonable cause to believe his conduct was unlawful, provided that, in the case of actions brought by or in the right of the corporation, no indemnification shall be made with respect to any matter as to which such person shall have been adjudged to be liable to the corporation unless and only to the extent that the adjudicating court determines that such indemnification is proper under the circumstances. Our Amended and Restated Certificate of Incorporation provides that we shall indemnify any and all persons whom it shall have the power to indemnify under Section 145 to the fullest extent permitted by the Delaware General Corporation Law.

We have a directors and officers liability policy that insures our officers and directors against certain liabilities.

We have also entered into an indemnification agreement with certain of our directors and executive officers providing for the indemnification described above.

Item 16. List of Exhibits

The exhibits filed as part of this registration statement are as follows:

<u>Exhibit</u>	<u>Description</u>
3.1	Amended and Restated Certificate of Incorporation of IGI Laboratories, Inc., dated May 7, 2008 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed May 12, 2008).
3.2	Amended and Restated Bylaws of IGI Laboratories, Inc., effective May 7, 2008 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed May 12, 2008).
4.1	Form of IGI Laboratories, Inc. Amended and Restated Common Stock Purchase Warrant Issued to Maxim Group LLC and Sanders Morris Harris Inc. (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed December 8, 2010).

- 5.1* Opinion of Pepper Hamilton LLP
- 10.1 Registration Rights Agreement by and among IGI Laboratories, Inc., the purchasers set forth on Schedule A thereto, dated December 8, 2010 (incorporated by reference to Exhibit 10.1 to the Company's Report on Form 8-K filed December 8, 2010).
- 23.1* Consent of Amper, Politziner & Mattia, LLP
- 23.2* Consent of EisnerAmper, LLP
- 23.3* Consent of Pepper Hamilton LLP (included in Exhibit 5.1)
- 24.1* Powers of Attorney (included on signature page)

* Filed herewith

Item 17. Undertakings

(a)

The undersigned registrant hereby undertakes:

(1)

To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:

(i)

To include any prospectus required by Section 10(a)(3) of the Securities Act;

(ii)

To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of a prospectus filed with the SEC pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20% change in the maximum aggregate offering price set forth in the Calculation of Registration Fee table in the effective registration statement; and

(iii)

To include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement;

provided, however, that paragraphs (a)(1)(i), (a)(1)(ii) and (a)(1)(iii) of this section do not apply if the registration statement is on Form S-3 and the information required to be included in a post-effective amendment by those paragraphs is contained in reports filed with or furnished to the SEC by the registrant pursuant to section 13 or section 15(d) of the Exchange Act that are incorporated by reference in the registration statement, or is contained in a form of prospectus filed pursuant to Rule 424(b) that is part of the registration statement.

(2)

That, for the purpose of determining any liability under the Securities Act, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.

(3)

To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

(4)

That, for the purpose of determining liability under the Securities Act of 1933 to any purchaser, each prospectus filed pursuant to Rule 424(b) as part of a registration statement relating to an offering, other than registration statements relying on Rule 430B or other than prospectuses filed in reliance on Rule 430A, shall be deemed to be part of and included in the registration statement as of the date it is first used after effectiveness. Provided, however, that no statement made in a registration statement or prospectus that is part of the registration statement or made in a document incorporated or deemed incorporated by reference into the registration statement or prospectus that is part of the registration statement will, as to a purchaser with a time of contract of sale prior to such first use, supersede or modify any statement that was made in the registration statement or prospectus that was part of the registration statement or made in any such document immediately prior to such date of first use.

(i)

That, for purposes of determining any liability under the Securities Act, each filing of the registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in the registration statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.

(ii)

That, insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, IGI Laboratories, Inc. certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-3 and has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized in Buena, New Jersey on March 29, 2011.

IGI Laboratories, Inc.

By: /s/ Charles E. Moore
Charles E. Moore
President and Chief Executive Officer

POWER OF ATTORNEY

Pursuant to the requirements of the Securities Act of 1933, this registration statement has been signed below by the following persons in the capacities and on the dated indicated.

Each person whose signature appears below hereby constitutes and appoints Charles E. Moore Joyce Erony, and each of them singly, as such person's true and lawful attorney-in-fact and agent with full power and substitution for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and post-effective amendments to this registration statement, with exhibits thereto and other documents in connection therewith, including any registration statements or amendments thereto filed pursuant to Rule 462(b) under the Securities Act, granting unto said attorney-in-fact and agent full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as such person might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent or any substitute therefore, may lawfully do or cause to be done by virtue thereof.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ Charles E. Moore Charles E. Moore	Director, President and Chief Executive Officer (principal executive officer)	March 29, 2011
/s/ Joyce Erony	Director, Chief Financial Officer (principal	March 29, 2011

Edgar Filing: IGI LABORATORIES, INC - Form S-3

Joyce Erony	financial and accounting officer)	
/s/ Jane E. Hager Jane E. Hager	Director	March 29, 2011
/s/ James C. Gale James C. Gale	Director	March 29, 2011
/s/ Narendra N. Borkar Narendra N. Borkar	Director	March 29, 2011
/s/ Michael Hemric Michael Hemric	Director	March 29, 2011
/s/ Bhaskar Chaudhuri Bhaskar Chaudhuri	Director	March 29, 2011

Exhibit Index

<u>Exhibit</u>	<u>Description</u>
3.1	Amended and Restated Certificate of Incorporation of IGI Laboratories, Inc., dated May 7, 2008 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed May 12, 2008).
3.2	Amended and Restated Bylaws of IGI Laboratories, Inc., effective May 7, 2008 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed May 12, 2008).
4.1	Form of IGI Laboratories, Inc. Amended and Restated Common Stock Purchase Warrant Issued to Maxim Group LLC and Sanders Morris Harris Inc. (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed December 8, 2010).
5.1*	Opinion of Pepper Hamilton LLP
10.1	Registration Rights Agreement by and among IGI Laboratories, Inc., the purchasers set forth on Schedule A thereto, dated December 8, 2010 (incorporated by reference to Exhibit 10.1 to the Company's Report on Form 8-K filed December 8, 2010).
23.1*	Consent of Amper, Politziner & Mattia, LLP
23.2*	Consent of EisnerAmper, LLP
23.3*	Consent of Pepper Hamilton LLP (included in Exhibit 5.1)
24.1*	Powers of Attorney (included on signature page)

* Filed herewith