

FRANKLIN STREET PARTNERS LP  
Form 10-12G/A  
December 18, 2001

=====

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

-----

FORM 10/A  
POST-EFFECTIVE AMENDMENT TO GENERAL FORM FOR REGISTRATION OF SECURITIES  
Pursuant to Section 12(b) or 12(g) of the  
Securities Exchange Act of 1934

-----

Amendment No. 4

The undersigned hereby amends in its entirety its General Form for  
Registration of Securities on Form 10.

FRANKLIN STREET PARTNERS LIMITED PARTNERSHIP  
(Exact Name of Registrant as Specified in its Charter)

-----

Massachusetts  
(State or other jurisdiction of  
incorporation or organization)

04-2724223  
(I.R.S. Employer  
Identification No.)

401 Edgewater Place, Suite 200  
Wakefield, MA 01880-6210  
(Address of principal offices)

(781) 557-1300  
(Registrant's telephone number, including area code)

-----

Securities to be registered under Section  
12(b) of the Act:

None

Securities to be registered pursuant to Section 12(g) of the Act:

Units of  
Limited Partnership Interest  
(Title of class)

A list of exhibits is located in Item 15(b).

=====

Table of Contents

10-12G

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Item 1.	Business.....	1
Item 2.	Financial Information.....	3
Item 3.	Properties.....	15
Item 4.	Security Ownership of Certain Beneficial Owners and Management.....	16
Item 5.	Directors and Executive Officers.....	17
Item 6.	Executive Compensation.....	19
Item 7.	Certain Relationships and Related Transactions.....	19
Item 8.	Legal Proceedings.....	20
Item 9.	Market Price of and Dividends on the Registrant's Common Equity and Related Stockholder Matters.....	20
Item 10.	Recent Sales of Unregistered Securities.....	21
Item 11.	Description of Registrant's Securities to be Registered.....	21
Item 12.	Indemnification of Directors and Officers.....	22
Item 13.	Financial Statements and Supplementary Data.....	23
Item 14.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.....	23
Item 15.	Financial Statements and Exhibits.....	25

### Item 1. Business

Franklin Street Partners Limited Partnership (the "Partnership") was formed as a Massachusetts general partnership in January 1997 as the successor to a Massachusetts general partnership, that was formed in 1981 and known as Franklin Street Partners, and subsequently formed as a Massachusetts limited partnership in February 1997. The Partnership holds a 99% interest in FSP Investments LLC, a Massachusetts limited liability company ("FSP Investments"), a 99% interest in FSP Property Management LLC, a Massachusetts limited liability company ("FSP Property Management"), and a 100% interest in FSP Holdings LLC, a Delaware limited liability company ("FSP Holdings").

FSP Investments acts as a real estate investment firm and broker/dealer with respect to (a) the organization of investment vehicles which are typically syndicated through private placements exempt from registration under the Securities Act of 1933 ("Sponsored Entities"), some of which are limited partnerships (the "Sponsored Partnerships") and some of which are corporations intended to qualify for tax purposes as real estate investment trusts (the "Sponsored REITs"), (b) the acquisition of real estate by the Sponsored Entities and (c) the sale of equity interests in the Sponsored Entities. FSP Investments derives revenue from commissions received in connection with the sale of equity interests in the Sponsored Entities. FSP Investments also derives revenue from acquisition fees paid by the Sponsored Entities for the services of FSP Investments in identifying, inspecting and negotiating to purchase real properties on behalf of the Sponsored Entities. FSP Investments is a registered broker/dealer with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc.

Between June 1997 and June 2000, FSP Investments completed the offerings of limited partnership interests in 14 Sponsored Partnerships. The sole general partner of each of the Sponsored Partnerships is FSP Holdings. On April 1, 1997, FSP Holdings acquired the general partnership interest in four additional Sponsored Partnerships (the "Prior Entities"), each of which had been organized by the executive officers of the general partner of the Partnership prior to the formation of the Partnership while they were employed by another entity. The general partner of the Partnership is FSP General Partner LLC, a Massachusetts limited liability company (the "General Partner"). The members of the General Partner and their respective ownership interests therein are George J. Carter (33.94%), R. Scott MacPhee (30.66%), Richard R. Norris (21.40%), William W. Gribbell (11.36%), Barbara J. Corinha (1.60%), Melissa G. Mucciaccio (0.67%), Janet P. Notopoulos (0.26%) and Patricia A McMullen (0.11%). The General Partner has no other business other than acting as general partner of the Partnership. The executive officers of the General Partner devote all of their business

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

activities to the Partnership and its subsidiaries.

Between June 2000 and December 31, 2000, FSP Investments completed the offerings of preferred stock in three Sponsored REITs. The Partnership expects that future Sponsored Entities will be Sponsored REITs. Effective January 1, 2001, one of the Sponsored Partnerships converted from a Partnership to a Sponsored REIT. Accordingly, as of January 1, 2001, there were 21 Sponsored Entities, of which 17 were Sponsored Partnerships and four were Sponsored REITs.

Each Sponsored Entity sold its equity interests only to "accredited investors" within the meaning of Regulation D under the Securities Act. The Sponsored Entities (other than a Prior Entity that conducted its offering pursuant to a registration statement on Form S-11) conducted their offerings pursuant to exemptions from registration under Rule 506 of Regulation D and Section 4(2) of the Securities Act. The Sponsored Entities issued equity interests for aggregate gross cash proceeds of \$277,100,000. Each Sponsored Entity holds a single real property. FSP Property Management provides property management services to each Sponsored Entity.

Pursuant to mergers effective January 1, 1999, January 1, 2000 and October 1, 2000, respectively, the Partnership acquired 17 Sponsored Partnerships. In connection with these mergers, the Partnership issued units of its limited partnership interest (the "Units") to the limited partners of the Sponsored Partnerships. The mergers that were effective January 1, 1999 were approved by a vote of limited partners of the Partnership. Neither the Partnership's governing documents nor applicable state law required the approval of the limited partners of the Partnership for the mergers that were effective January 1, 2000 and October 1, 2000. Each merger was approved by a vote of the limited partners of the applicable Sponsored Partnerships. Pursuant to the mergers, limited partners in the Sponsored Partnerships exchanged an interest in a finite-life entity for an interest in an infinite-life entity. As a result of the mergers, FSP Holdings is the sole general partner of each Sponsored Partnership that was acquired and the Partnership is the sole limited partner of each such Sponsored Partnership. Accordingly, the Partnership owns, directly and indirectly, 100% of the interest in the 17 Sponsored Partnerships, each of which owns real property. Reference in this registration statement to the Partnership's properties means the real properties owned by these 17 Sponsored Partnerships. The four Sponsored REITs have not been acquired by the Partnership and continue to operate as independent entities.

1

FSP Property Management provides property management services to each Sponsored Entity and receives fee income from those Sponsored Entities that have not been acquired by the Partnership. FSP Property Management does not receive any rental income.

FSP Holdings acts as the general partner of each Sponsored Partnership.

The Partnership has two principal sources of revenue:

- o Investment banking income consisting of brokerage commissions, property acquisition, loan origination and other fees in connection with the organization and offering of Sponsored Entities.
- o Rental income from the real properties it owns.

The Partnership's investment objective is to increase the cash available for distribution to its partners by increasing its revenue from investment banking services and rental income. The Partnership expects that, through FSP

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Investments, it will continue to organize and cause the offering of Sponsored Entities in the future and that it will continue to derive investment banking income from such activities. The Partnership also expects that in the future it will acquire additional real properties, either on its own behalf for cash (although it has not to date done so) or through the acquisition by merger of all the equity interest in Sponsored Entities through the issuance of Units of limited partnership interest. The Partnership may sell from time to time the real properties it owns as market conditions warrant (although it has not to date done so) and either distribute the proceeds to its partners or retain some or all of such proceeds for investment in real properties or other Partnership activities. The Partnership may acquire real properties in any geographic area of the United States and of any property type. Of the 17 properties the Partnership owns, four are apartment complexes, 11 are office buildings and two are industrial; four of these properties are located in Texas, three properties are located in Massachusetts, three properties are located in northern California, two properties are located in Maryland, and one property is located in each of southern California, Louisiana, Michigan, North Carolina and South Carolina. See Item 3 hereof. The Partnership has no restrictions on the percentage of its assets that may be invested in any one real property. The Partnership acquires its properties primarily for their rental income but seeks to manage its properties with a goal of increasing their value.

The Partnership relies on the following principles in selecting real properties for acquisition by a Sponsored Entity or the Partnership:

- o Buying investment properties at a price which produces value for investors and avoiding overpaying for real estate merely to outbid competitors.
- o Buying properties with excellent location with substantial infrastructure in place around them and avoiding investing in locations where the construction of such infrastructure is speculative.
- o Buying properties that are well-constructed and designed to appeal to a broad base of users and avoiding properties where quality has been sacrificed to cost savings in construction or which appeal only to a narrow group of users.
- o Aggressively managing, maintaining and upgrading a property and refusing to neglect or undercapitalize management, maintenance and capital improvement programs.
- o Having the ability to hold properties through down cycles and avoiding overleveraging properties and placing them at risk of foreclosure.

The Partnership acquires and operates its real properties on an unleveraged basis not subject to any mortgage loans. The Partnership has a revolving line of credit that provides for borrowings of up to \$53,000,000. The Partnership has drawn on this line of credit, and intends to draw on this line of credit in the future, only to obtain funds for the purpose of making interim mortgage loans to Sponsored Entities. The Partnership's policy is to cause these loans to be secured by a first mortgage of the real property (which may be of any type) owned by the Sponsored Entity. The Partnership makes these loans to enable a Sponsored Entity to acquire real property prior to the consummation of the offering of its equity interests, and the loan is repaid out of the offering proceeds. The Partnership has no restriction on the percentage of its assets that may be invested in any single mortgage. The Partnership receives revenue from origination fees and interest in connection with such mortgage loans. The interest the Partnership charges is at the same rate as the interest payable by the Partnership from time to time under its line of credit. The origination fees

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

the Partnership charges range from approximately 4% to approximately 7% of the principal amount of the loan.

2

The Partnership's policy is not to invest in the securities of other issuers except short-term investments in money market funds and similar securities and the holding of a nominal interest in Sponsored REITs for the purpose of facilitating the organization and operation of such Sponsored REITs. The Partnership does not expect to receive any material amounts of revenue from its nominal interest in any Sponsored REITs.

The Partnership's policy is not to issue senior securities, borrow money (except as described above), make loans to other persons (except as described above), invest in the securities of other issuers for the purpose of exercising control, underwrite the securities of other issuers (except that FSP Investments expects to continue to sell interests in Sponsored Entities on a best efforts basis in offerings exempt from registration under the Securities Act) or offer securities in exchange for property. The Partnership expects that it will engage in the purchase and sale of real estate investments as market conditions warrant. The Partnership may repurchase or otherwise reacquire its securities. The Partnership's policy is to deliver annual reports to each partner, including financial statements certified by independent public accountants.

Any of the Partnership's policies may be changed at any time by the General Partner without the consent of the limited partners.

With respect to its investment banking and brokerage business, the Partnership faces competition for the investment dollars of potential purchasers of the Sponsored Entities from every other kind of investment, including stocks, bonds, mutual funds and other real-estate related investments, including REITs. Some of the Partnership's competitors have significantly more resources than the Partnership and are able to advertise their investment products. Because the offerings of the Sponsored Entities are made pursuant to an exemption from registration under the Securities Act, FSP Investments may not advertise the Sponsored Entities or otherwise engage in any general solicitation of investors to purchase interests in the Sponsored Entities.

With respect to its real estate investments, the Partnership faces competition in each of the markets where the properties are located. See "Financial Information -- Management's Analysis and Discussion of Financial Condition and Results of Operations -- Trends and Uncertainties" in Item 2 hereof. As of December 31, 2000, each of the Partnership's 17 properties had an occupancy level in excess of 90%.

The rights, duties and obligations of the General Partner are set forth in the Partnership's Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000, as amended (the "Partnership Agreement"). See Item 11 hereof. The General Partner has the exclusive right to manage the business of the Partnership. The General Partner has no management agreement or other contractual arrangement with the Partnership. The Partnership pays no fees or other compensation to the General Partner or to the Partnership's subsidiaries and affiliates. The General Partner is entitled to reimbursement by the Partnership for its out-of-pocket expenses. No such expenses were reimbursed in the year ended December 31, 2000. The executive officers of the General Partner receive compensation from the Partnership and FSP Investments. See Item 6 hereof.

The Partnership had 22 employees as of December 31, 2000.

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

### Item 2. Financial Information.

#### Special Note Regarding Forward-Looking Statements

This registration statement contains forward-looking financial statements. These statements relate to future events or our future financial performance. In some cases, one can identify forward-looking statements by terminology. For example, "may", "will", "should", "expect", "plan", "anticipate", "believe", "estimate", "predict", "potential" or "continue", or the negative of these terms or other comparable terminology, indicate forward-looking statements. These statements are only predictions. Actual events or results may differ materially. In evaluating these statements, an investor should specifically consider various factors set forth under "Management's Discussion and Analysis -- Risk Factors". These factors may cause our actual results to differ materially from any forward-looking statement.

Although we believe the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We will not update any of the forward-looking statements after the date of this registration statement to conform them to actual results or to changes in our expectations that occur after the date of this registration statement, other than as required by law.

3

#### Selected Financial Data

The following selected financial information is derived from the historical consolidated financial statements of the Partnership. This information should be read in conjunction with "Financial Information--Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2 hereof and with the Partnership's consolidated financial statements and related notes thereto included in Item 13 hereof.

FRANKLIN STREET PARTNERS LIMITED PARTNERSHIP  
(dollars in thousands, except per partnership unit data)

	Quarter Ended March 31,		Year Ended December 31		
	2001	2000	2000	1999	1998
	-----	-----	-----	-----	-----
	(unaudited)	(unaudited)			(unaudited)
<b>OPERATING DATA:</b>					
Total revenues.....	\$12,787	\$6,404	\$34,793	\$18,048	\$11,555
Net income (loss).....	6,002	(174)	8,914	1,139	(1,675)
Basic and diluted net income (loss) per limited and general partnership unit.....	\$0.25	(\$0.01)	\$0.40	\$0.09	(\$0.88)
	As of March 31,		As of December 31		
	2001		2000	1999	1998
	-----		-----	-----	-----
	(unaudited)				

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

BALANCE SHEET DATA  
(AT PERIOD END):

Total assets.....	\$204,114	\$219,923	\$190,486	\$95,886	\$
Total liabilities.....	4,032	19,280	28,821	1,294	
Minority interests in consolidated entities.....	67	63	78,090	89,593	
Total partners' capital.....	200,015	200,580	83,575	93,856	

(a) The Partnership was owned 100% by three general partners in 1996. No units were issued until 1997.

The 2000 and 1999 financial statements reflect the merger of seventeen Sponsored Partnerships. Prior to the merger the Partnership owned a controlling general partner interest in the seventeen Sponsored Partnerships--See Note 4 to the consolidated financial statements of the Partnership and "Financial Information--Management's Discussion and Analysis of Financial Condition and Results of Operations."

4

Management's Discussion and Analysis of Financial Condition and Results of Operations

The following information should be read in conjunction with the consolidated financial statements included at Item 13.

The Partnership operates in two business segments: rental operations and investment banking services. FSP Investments provides real estate investment and broker/dealer services that include: (a) the organization of Sponsored REITs in 2000 and Sponsored Partnerships prior to 2000, which were syndicated through private placements; (b) the acquisition of real estate on behalf of the Sponsored Entities; and (c) the sale of preferred stock in Sponsored REITs or limited partnership interests in the Sponsored Partnerships. The following table summarizes property owned by the Partnership and the Sponsored Partnerships for quarter ended March 31, 2001 and the three years ended December 31, 2000, 1999 and 1998.

	March 31, 2001	December 2000	December 1999
Residential			
Number of Properties.....	4	4	
Number of Apartment Units.....	642	642	
Commercial			
Number of Properties.....	13	13	
Square Footage.....	1,433,300	1,433,300	1,328,

As described in Note 4 to Financial Statements, the Partnership has consummated three series of mergers. As described above, the Partnership operates in two segments, real estate operations and broker/dealer and real estate investment services. Prior to the consummation of the first series of

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

mergers, the Partnership operated in the segment of broker/dealer and real estate investment services. The first series of mergers added the real estate operations of certain Sponsored Partnerships to the Partnership's business. The nature of the Partnership's business was not changed by the second and third series of mergers.

The mergers were accounted for as a purchase, whereby the assets and liabilities of the Sponsored Partnerships were recorded at their fair values and transaction costs were capitalized. In December 2001, the Partnership restated its previously reported consolidated financial statements for the years ended December 31, 2000, 1999 and 1998 to reflect certain adjustments related to the Partnerships change in accounting treatment for the merger transactions. See Note 4 to the consolidated financial statements.

In each merger the Partnership acquired the minority interests in the Sponsored Partnerships. None of the merged Sponsored Partnerships was subject to debt financing and no debt was assumed or created at the time of the merger. The investors of the merged entities exchanged their interests for an interest in the Partnership. There were no cash payments and no contingent payments.

The acquisitions have affected the Partnership in two ways: the real estate portfolio is more diverse, both geographically and with respect to property type; and the Partnership has a larger borrowing capacity.

The following table sets forth the identity of each merged Sponsored Partnership, the date of its merger and the estimated value ascribed to that Partnership.

Merged Partnership -----	Merger Date -----	Estimated Value at Merger Date (in thousands)
Essex Lane	January 1, 1999	\$11,339
FSP Apartment Properties (REATA)	January 1, 1999	12,591
One Technology	January 1, 1999	11,989
FSP North Andover	January 1, 1999	9,919
FSP Wesleyan Oaks	January 1, 1999	5,760
FSP Park Seneca	January 1, 1999	10,126
FSP Santa Clara	January 1, 1999	7,938
FSP Piedmont	January 1, 1999	12,435
FSP Silverside	January 1, 2000	19,063
FSP Hillview	January 1, 2000	16,814
FSP Telecom	January 1, 2000	5,328

5

Merged Partnership -----	Merger Date -----	Estimated Value at Merger Date (in thousands)
FSP Southfield Centre	October 1, 2000	16,412

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

FSP Blue Ravine	October 1, 2000	6,475
FSP Bollman Place	October 1, 2000	6,035
FSP Austin N.W.	October 1, 2000	11,403
FSP Gateway Crossing	October 1, 2000	20,870
FSP Lyberty Way	October 1, 2000	10,612

During 2000, the Partnership was issued 100% of the common stock in three Sponsored REITs for nominal consideration in connection with the organization of such Sponsored REITs. Additionally, the Partnership's general partner interest in one Sponsored Partnership was exchanged for the common stock in a newly formed Sponsored REIT, in connection with this Sponsored Partnership's reorganization from a limited partnership to a REIT on January 1, 2001. The Partnership's cost of its investment in the Sponsored REITs approximates its share of the underlying equity in the net assets of the REITs. The Partnership's share of the Sponsored REITs' earnings, after deducting preferred stock dividends paid or accrued, was not material for the year ended December 31, 2000.

The Sponsored REITs have issued both common stock and preferred stock. The common stock is owned solely by the Partnership and the preferred stock is owned by unaffiliated investors. Each Sponsored REIT was organized to acquire a single real estate property using the proceeds raised through a private offering of its preferred stock. The Sponsored REITs do not contemplate having any long-term financing. Following consummation of the offerings, the preferred shareholders in each of the Sponsored REITs are entitled to 100% of the Sponsored REIT's cash distributions. As a common shareholder, the Partnership has no rights to the Sponsored REIT's regular cash distributions. However, upon liquidation of the Sponsored REITs, the Partnership will be entitled to its percentage interest in any proceeds after the preferred shareholders have recovered their investment. The Partnership's percentage interest in each Sponsored REIT is less than 1%. The affirmative vote of the holders of a majority of the Sponsored REIT's preferred stockholders is required for any actions involving merger, sale of property, amendment to charter or issuance of additional capital stock. In addition, all of the Sponsored REITs allow the holders of more than 50% of the outstanding preferred shares to remove, without cause, and replace one or more members of the REIT's Board of Directors.

### Results of Operations

The following table shows the Partnership's financial data as a percentage of total revenues for the quarters ended March 31, 2001 and 2000 and for the three years ended December 31, 2000, 1999, and 1998 and the variance in dollars between the quarters ended March 31, 2001 and 2000 and between the years ended December 31, 2000 and 1999 and the years ended December 31, 1999 and 1998. See Note 3 Business Segments of the Consolidated Financial Statements and Supplementary Data for financial information about business segments.

#### Financial Data as a Percentage of Total Revenues

For the Quarter Ended March 31,		For the Year Ended December 31,			For the Ended Ma
2001	2000	2000	1999	1998	2001
					20

REVENUES:

(in tho

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Rental income.....	50.7%	96.8%	73.1%	90.4%	94.0%	\$ 2
Syndication and commission income.....	45.0%	--	21.8%	4.4%	0.0%	5,7
Interest and other income.....	4.3%	3.2%	5.1%	5.2%	6.0%	3
Total revenues.....	100.0%	100.0%	100.0%	100.0%	100.0%	6,3
<b>EXPENSES:</b>						
Selling, general and administrative Other real estate operating expenses.....	24.9%	40.5%	25.3%	28.9%	22.3%	5
Depreciation and amortization....	11.0%	22.1%	18.7%	24.5%	26.1%	1
Real estate taxes and insurance...	10.0%	16.9%	13.3%	17.9%	18.2%	2
Interest expense.....	5.6%	10.8%	7.1%	8.0%	9.5%	(2
Minority interest.....	1.4%	6.0%	2.5%	1.7%	0.2%	(3
Total expenses.....	0.2%	6.4%	7.6%	12.6%	38.2%	2
NET INCOME (LOSS).....	53.1%	102.7%	74.4%	93.7%	114.5%	\$6,1

6

Comparison Of The Quarter Ended March 31, 2001 To The Quarter Ended March 31, 2000.

Revenues

Total revenues increased \$6.4 million or 99.7%, to \$12.8 million for the quarter ended March 31, 2001, as compared to \$6.4 million for the quarter ended March 31, 2000. Income from rental operations was \$6.5 million for the quarter ended March 31, 2001 compared to \$6.2 million for the quarter ended March 31, 2000.

The increase in rental income of \$290 thousand, or 4.7%, compared to the quarter ended March 31, 2000, is attributable to the acquisition of one commercial property in 2000, which contributed revenues for a full quarter in 2001, as compared with no revenue in 2000.

The increase in investment services (syndication and commission) income of \$5.8 million, compared to the quarter ended March 31, 2000, is attributable to the syndication of two REITs in 2001. There were no syndications of any REITs in the quarter ended March 31, 2000.

The increase in interest and other income of \$340 thousand, or 165%, compared to the quarter ended March 31, 2000 is attributable to interest earned on higher cash balances, cash equivalents and marketable securities and higher average yields in 2001 compared to 2000.

Expenses

Total expenses increased \$207 thousand, or 3.1%, to \$6.8 million for the quarter ended March 31, 2001, as compared to \$6.6 million for the quarter ended March 31, 2000.

The increase in selling, general and administrative expenses of \$588 thousand, or 22.7%, compared to the quarter ended March 31, 2000, is attributable to:

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

- o increased broker commissions and related costs of approximately \$1.1 million;
- o offset by decreased payroll and related expenses of \$475 thousand;
- o offset by decreased other costs of approximately \$37 thousand.

Other real estate operating expenses for the quarter ended March 31, 2001 approximated other real estate operating expenses for the quarter ended March 31, 2000.

The increase in depreciation and amortization expenses of \$192 thousand or 17.8%, compared to the quarter ended March 31, 2000, is primarily attributable to the acquisition of one commercial property in 2000, which incurred costs for a full quarter in 2001, as compared with no costs in 2000;

Real estate taxes and insurance expenses for the quarter ended March 31, 2001 approximated real estate taxes and insurance expenses for the quarter ended March 31, 2000.

The decrease in interest expense of \$202 thousand, or 52.2%, compared to the quarter ended March 31, 2000, is primarily attributable to lower interest rates and borrowings outstanding for a shorter period of time.

The decrease in minority interest expense of \$391 thousand for the quarter ended March 31, 2001 compared to the minority interest for the quarter ended March 31, 2000 is a result of the October 2000 merger.

Comparison Of The Year Ended December 31, 2000 To The Year Ended December 31, 1999

### Revenues

Total revenues increased \$16.8 million or 92.8%, to \$34.8 million for the year ended December 31, 2000, as compared to \$18.0 million for the year ended December 31, 1999. Income from rental operations was \$25.4 million for the year ended December 31, 2000.

The increase in rental income of \$9.1 million, or 55.9%, compared to the year ended December 31, 1999, is attributable to:

- o the acquisition of seven commercial properties in 1999, which contributed revenues for a full year in 2000, as compared with a partial year in 1999, resulting in \$8.0 million in incremental revenues;
- o the acquisition of one commercial property in 2000, which contributed revenues for a partial year in 2000, as compared with no revenue in 1999, resulting in approximately \$600 thousand in incremental revenues;

7

- o increased revenues of approximately \$500 thousand as a result of rent increases and other miscellaneous fees on existing properties.

The increase in investment services income of \$6.8 million, or 859%, compared to the year ended December 31, 1999, is attributable to the syndication of three REITs in 2000 compared to the syndication of one unconsolidated

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Sponsored Partnership in 1999.

The increase in interest and other income of \$841 thousand, or 89.1%, compared to the year ended December 31, 1999 is attributable to interest earned on higher cash balances, cash equivalents and marketable securities and higher average yields in 2000 compared to 1999.

### Expenses

Total expenses increased \$9.0 million, or 53.0%, to \$25.9 million for the year ended December 31, 2000, as compared to \$16.9 million for the year ended December 31, 1999.

The increase in selling, general and administrative expenses of \$3.6 million, or 68.4%, compared to the year ended December 31, 1999, is attributable to:

- o increased payroll and related expenses of \$3.0 million, of which \$2.3 million relates to equity based (non-cash) compensation;
- o increased broker commissions and related costs of approximately \$700 thousand;
- o offset by decreased other costs of approximately \$100 thousand.

The increase in other real estate operating expenses of \$2.1 million, or 46.5%, compared to the year ended December 31, 1999, is primarily attributable to the acquisition of seven commercial properties in 1999, which incurred costs for a full year in 2000, as compared with a partial year in 1999.

The increase in depreciation and amortization expenses of \$1.3 million or 44.8%, compared to the year ended December 31, 1999, is primarily attributable to:

- o the acquisition of seven commercial properties in 1999, which incurred costs for a full year in 2000, as compared with a partial year in 1999, resulting in \$1.2 million in incremental expenses;
- o the acquisition of one commercial property in 2000, which incurred costs for a partial year in 2000, as compared with no costs in 1999, resulting in approximately \$100 thousand in incremental costs;

The increase in real estate taxes and insurance expenses of \$1.0 million or 70.8%, compared to the year ended December 31, 1999, is primarily attributable to:

- o the acquisition of seven commercial properties in 1999, which incurred costs for a full year in 2000, as compared with a partial year in 1999, resulting in approximately \$800 thousand in incremental expenses;
- o tax increases on the existing properties of approximately \$200 thousand.

The increase in interest expense of \$561 thousand, or 187.6%, compared to the year ended December 31, 1999, is primarily attributable to:

- o the syndication of three REITs in 2000 compared to the syndication of one unconsolidated Sponsored Partnership in 1999.

The increase in minority interest expense of \$370 thousand for the year ended December 31, 2000 compared to the minority interest for the year ended

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

December 31, 1999 is a result of the mergers completed during the year ended December 31, 2000.

Comparison of the Year Ended December 31, 1999 to the Year Ended December 31, 1998

### Revenues

Total revenues increased \$6.5 million or 56.2%, to \$18.0 million for the year ended December 31, 1999, as compared to \$11.5 million for the year ended December 31, 1998. Income from rental operations was \$16.3 million in 1999.

8

The increase in rental income of \$5.5 million, or 50.2%, compared to the year ended December 31, 1998, is attributable to:

- o the acquisition of two properties (one commercial, one residential) in 1998 which contributed revenues for a full year in 1999, as compared with a partial year 1998, resulting in \$2.4 million in incremental revenues;
- o the acquisition of seven commercial properties 1999, which contributed revenues for a partial year in 1999, as compared with no revenue in 1998, resulting in \$3.1 million in incremental revenues;

The increase in investment services income of \$789 thousand, compared to the year ended December 31, 1998, is attributable to the syndication of one unconsolidated Sponsored Partnership in 1999. There was no investment services revenue in 1998.

The increase in interest and other income of \$248 thousand, or 35.6%, compared to the year ended December 31, 1998 is attributable to interest earned on higher cash balances and cash equivalents.

### Expenses

Total expenses increased \$3.7 million, or 27.8%, to \$16.9 million for the year ended December 31, 1999, as compared to \$13.2 million for the year ended December 31, 1998.

The increase in selling, general and administrative expenses of \$2.6 million, or 102.8%, compared to the year ended December 31, 1998, is attributable to:

- o increased payroll and related expenses of approximately \$700 thousand;
- o increased broker commissions and related costs of \$1.4 million;
- o increased other costs of approximately \$400 thousand.

The increase in other real estate operating expenses of \$1.4 million, or 47.0%, compared to the year ended December 31, 1998, is primarily attributable to:

- o the acquisition of seven commercial properties in 1999, which incurred costs for a partial year in 1999, as compared with no expenses in 1998, resulting in approximately \$400 in incremental costs;

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

- o the acquisition of two properties in 1998, which incurred costs for a full year in 1999, as compared with a partial year in 1999, resulting in approximately \$900 thousand in incremental costs;
- o increased costs of approximately \$100 thousand on existing properties.

The increase in depreciation and amortization expenses of \$1.1 million or 37.7%, compared to the year ended December 31, 1998, is primarily attributable to:

- o the acquisition of seven commercial properties in 1999, which incurred costs for a partial year in 1999, as compared with no expense in 1998, resulting in \$417 thousand in incremental expenses;
- o the acquisition of two properties in 1998, which incurred costs for a full year in 1999 compared with a partial year in 1998, resulting in \$376 thousand in incremental costs;
- o the increased depreciable basis as a result of the January 1999 merger resulting in \$334 thousand in incremental costs.

The increase in real estate taxes and insurance expenses of \$347 thousand or 31.5%, compared to the year ended December 31, 1998, is primarily attributable to:

- o the acquisition of seven commercial properties in 1999, which incurred costs for a partial year in 1999, as compared with no expense in 1998, resulting in \$254 thousand in incremental expenses;
- o the acquisition of two properties in 1998, which incurred costs for a full year in 1999 compared with a partial year in 1998, resulting in \$251 thousand in incremental costs;
- o offset by decreased costs of \$158 thousand on existing properties.

The increase in interest expense of \$273 thousand, or 1050%, compared to the year ended December 31, 1998, is primarily attributable to the syndication of one unconsolidated Sponsored Partnership in 1999 compared to the syndication of no unconsolidated Sponsored Partnerships in 1998.

The decrease in minority interest expense of \$2.1 million for the year ended December 31, 1999 compared to the minority interest for the year ended December 31, 1998 is a result of the January 1999 merger.

9

### Increases in Revenues

In June 2000, a vacant parcel of land in Peabody, Massachusetts, which was part of the One Technology Drive property, was removed from the lease with Alliant Foodservice, Inc., subdivided and sold for \$1,100,000. Alliant Foodservice, Inc. renewed its lease on the remaining land and building for a higher rent than the prior rent on the unsubdivided land and building. In April 2001, the Partnership sold a vacant parcel of land that was part of the Gateway Crossing property in Columbia, Maryland for \$515,000. A subdivision and sale of vacant land at the Partnership's Southfield Centre property is possible in the future.

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Effective October 15, 2000, Lucent Technologies extended the term of its lease on the Partnership's property located in Santa Clara, California for five more years. The first year's rent in the amount of \$1,571,000 for the new lease is approximately \$835,000, or 213%, higher than the previous year's rent.

### Trends and Uncertainties

The Partnership's properties in most locations benefited from the strong economy and stock market in 2000. While rent increases in the Houston apartment market slowed in 2000 as the market worked through a large inventory of new product, office rents in high-demand markets, like Boston, Austin and Silicon Valley increased, as evidenced by the lease renewals with Alliant Foodservice in the Boston area and Lucent Technologies in Silicon Valley (which lease was subsequently assigned to Agere). The Charlotte and Greenville office markets were less robust with a significant amount of sublease space available.

Although the Partnership's real estate portfolio is diversified by location, product type and tenancy, it is likely to be affected by deteriorating general economic conditions in 2001. The Partnership's tenancy generally does not include dot.com tenants as major tenants in any buildings. One tenant which is engaged in e-commerce and occupies approximately 11% (7,586 square feet) of the Partnership's Austin, Texas property was acquired by PSINet, which has filed for bankruptcy protection. The Partnership is uncertain what effect the bankruptcy will have on the tenant, which was not included in the filing. As of June 14, 2001 the tenant had not paid the rent due June 1, 2001. In addition, the Partnership has a number of tenants in the telecom and high technology sectors and others whose businesses have slowed or whose stock prices have tumbled. Several tenants have asked to sublet or reduce space. It is likely that some tenants will be unable to pay rent and that some of the buildings will suffer larger vacancies or lower rents in 2001 than in 2000 until the general market conditions change.

The failure of many dot.com companies has put significant blocks of office space back on the market in some of the Partnership's market areas, particularly in Silicon Valley in California and Austin, Texas. Cutbacks at companies in other industries have led those companies to offer sublease space at below market rents, which has led to a further weakening in rents, larger vacancies and lower prices for competing building space, particularly in Charlotte, North Carolina and Greenville, South Carolina. These factors may affect the Partnership's ability to retain and attract tenants in 2001 and the future. For example, in the Charlotte, North Carolina market, both The Art Institutes and Primary Physicians Care, which are companies that are growing, have given notice that they will purchase their own buildings to take advantage of the opportunities in the Charlotte market. In Greenville, South Carolina, Day & Zimmermann intends to move to the top floor of a new high-rise building for less rent than they have been paying in the Partnership's 1980's building. There are no other major tenants with lease expirations in 2001, but there may be other tenants who fail financially or who attempt to break their leases to take advantage of favorable market conditions.

In the ordinary course of owning and operating real estate, the potential could exist for the Partnership to dispose of one or more properties in its portfolio. Market conditions in specific geographic locations could present the Partnership with the opportunity to realize significant capital appreciation in an asset's value. The Partnership maintains close attention to market conditions in all geographic locations where its properties are located.

### Liquidity and Capital Resources as of March 31, 2001

Cash and cash equivalents were \$18.0 million and \$13.7 million at March 31, 2001 and December 31, 2000, respectively. This 31.4% increase of \$4.3 million is attributable to \$8.6 million generated by operating activities and

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

\$18.8 million generated by investing activities, partially offset by \$23.1 million used by financing activities.

### Operating Activities

The Partnership's cash provided by operating activities of \$8.6 million is attributable to \$7.3 million from operations, after addback of \$1.3 million from non cash expenses primarily depreciation and amortization, and \$1.2 million from the increase in accounts payable and accrued expenses.

### Investing Activities

10

The Partnership's cash provided by investing activities of \$18.8 million is attributable to the repayment of a \$16.5 million loan from a Sponsored REIT and \$2.4 million redemption of marketable securities, offset by the purchase of \$0.1 million of property and equipment.

### Financing Activities

The Partnership's cash used by financing activities of \$23.1 million is attributable to repayments of the line of credit of \$16.5 million and cash distributions to partners of \$6.6 million.

### Liquidity and Capital Resources as of December 31, 2000

Cash and cash equivalents were \$13.7 million and \$18.5 million at December 31, 2000 and 1999, respectively. This 25.9% decrease of \$4.8 million is attributable to \$30.7 million used in investing activities partially offset by \$14.2 million provided by operating activities and \$11.7 million provided by financing activities.

### Investing Activities

The Partnership's cash used in investing activities of \$30.7 million is primarily attributable to:

- o \$16.5 million for a loan to a Sponsored REIT which was subsequently repaid in February 2001;
- o \$8.9 million for the purchase of property and equipment; and
- o \$5.3 million for the purchase of marketable securities partially offset by proceeds of \$1.1 million on the sale of land.

### Operating Activities

The Partnership's cash provided by operating activities of \$14.4 million is primarily attributable to \$18.5 million from operations, after addback of \$9.5 million from non cash expenses of which \$4.6 million relates to depreciation and amortization, \$2.3 million relates to equity based compensation, and \$2.6 million relates to minority interests.

The cash provided by operating activities is partially offset by \$2.5 million from the decrease in accounts payable and accrued expenses and \$1.5 million decrease from a net change in other operating assets and liabilities.

### Financing Activities

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

The Partnership's cash provided by financing activities of \$11.7 million is attributable to capital contributions of \$39.8 million from the sale of partnership units for three of the merged entities and borrowings under the line of credit of \$16.5 million;

The cash provided by financing activities is partially offset by repayments of the line of credit of \$23.5 million and cash distributions to partners of \$21.0 million.

Our principal demands for liquidity are cash for operations, distributions to partners, debt repayments and expense associated with indebtedness. As of December 31, 2000 we had \$19,280,000 in liabilities and debt obligations. The Partnership has no permanent, long-term debt. In the near term, liquidity is generated from funds from ongoing real estate operations and fees and commissions received from the sale of shares in new Sponsored REITs.

The Partnership maintains an unsecured line of credit through Citizens Bank. The Partnership has entered into a Master Promissory Note and Loan Agreement which provides for a revolving line of credit of up to \$35 million (increased to \$53 million in January 2001). Borrowings under the loan bear interest at either the bank's base rate or a variable LIBOR rate. We use the unsecured line of credit to provide each newly-formed Sponsored Entity with the funds to purchase its property. The Partnership loans the purchase price of the property, at an interest rate equivalent to the rate which the Partnership is paying to the bank, and takes back a mortgage. The Partnership collects a commitment fee from the Sponsored Entity. The loan is paid back in full from the capital contributions of each Sponsored Entity's investors. The Partnership's loan agreement with the bank includes customary restrictions on property liens and requires compliance with various financial covenants. Financial covenants include maintaining minimum cash balances in operating accounts, tangible net worth of at least \$105 million (increased to \$140 million in January 2001) and compliance with other various debt and income ratios. The Partnership was in compliance with all covenants as of December 31, 2000. Borrowings under the loan agreement mature on February 23, 2003.

The Partnership had borrowings of \$16,500,000 at the bank's base rate of 9.5% as of December 31, 2000. There was a corresponding amount due from related parties at December 31, 2000. As of February 1, 2001, the entire amount of the outstanding loan balance had been repaid in full. However, the Partnership intends to utilize and subsequent to February 1, 2001 has utilized, its line of credit for interim financing in connection with acquisition of real estate by newly-formed

11

### Sponsored Entities.

The Partnership's real properties generate rental income to cover the ordinary, annual operating expenses of the properties and to fund distributions to partners. As of December 31, 2000, the rental income covered the expenses for each of the Partnership's real properties. In addition to rental income, the Partnership maintains cash reserves that may be used to fund extraordinary expenses or major capital expenses. The cash reserves were set aside when the Sponsored Partnerships that the Partnership has acquired were originally syndicated. The cash reserves as of December 31, 2000 (approximately \$6.5 million) are in excess of the known needs for extraordinary expenses or capital improvements for the real properties within the next few years. There are no external restrictions on these reserves, and they may be used for any Partnership purpose.

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Although there is no guarantee we will be able to obtain the funds necessary for our future growth, we anticipate generating funds from continuing real estate operations and from fees and commissions from the sale of shares in newly-formed Sponsored Entities. With adequate reserves in place to cover extraordinary expenses or capital improvements, the Partnership believes that it has adequate funds for future needs.

12

### Risk Factors

THE PARTNERSHIP FACES RISKS IN CONTINUING TO ATTRACT INVESTORS FOR THE SPONSORED ENTITIES.

The Partnership's investment banking business depends upon continuing to attract purchasers of equity interests in Sponsored Entities. The Partnership's success in this area will depend on the propensity and ability of investors who have previously invested in Sponsored Entities to continue to invest in future Sponsored Entities and on the Partnership's ability to expand the investor pool for the Sponsored Entities by identifying new potential investors.

THE PARTNERSHIP FACES RISKS IN OWNING AND OPERATING REAL PROPERTY.

An investment in the Partnership is subject to the risks incident to the ownership and operation of real estate-related assets. These risks include the fact that real estate investments are generally illiquid, which may impact the Partnership's ability to vary its portfolio in response to changes in economic and other conditions, as well as the risks normally associated with:

- o changes in general and local economic conditions;
- o the supply or demand for particular types of properties in particular markets;
- o changes in market rental rates;
- o the impact of environmental protection laws; and
- o changes in tax, real estate and zoning laws.

THE PARTNERSHIP FACES RISKS FROM GEOGRAPHIC CONCENTRATION.

To the extent that the Partnership's portfolio of real properties is concentrated in one or more geographic areas, the Partnership faces risks when economic conditions deteriorate in such areas. The Partnership currently owns two properties, constituting approximately 3.6% of the aggregate space owned by the Partnership, that are located in Silicon Valley, an area in which economic conditions have deteriorated.

THE PARTNERSHIP COMPETES WITH NATIONAL, REGIONAL AND LOCAL REAL ESTATE OPERATORS AND DEVELOPERS, WHICH COULD ADVERSELY AFFECT THE PARTNERSHIP'S CASH FLOW.

Competition exists in every market in which the Partnership's properties are located. The Partnership competes with, among others, national, regional and numerous local real estate operators and developers. Such competition may adversely affect the occupancy levels and the rental revenues of the Partnership's properties, which could adversely affect the Partnership's cash flow from operations and its ability to make expected distributions to partners. Some of the Partnership's competitors may have more resources than the

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Partnership or other competitive advantages. Competition may be accelerated by any increase in availability of funds for investment in real estate. For example, decreases in interest rates tend to increase the availability of funds and therefore can increase competition. The extent to which the Partnership is affected by competition will depend in significant part on local market conditions.

THERE IS LIMITED POTENTIAL FOR OCCUPANCY GAINS IN THE PARTNERSHIP'S PROPERTIES.

Each of the properties owned by the Partnership had a rate of occupancy in excess of 90% as of December 31, 2000. The General Partner anticipates that future increases in revenue from the Partnership's properties will be primarily the result of rental rate increases. To the extent that the existing properties continue to operate profitably, this will likely stimulate new development of competing properties and result in greater competition between the newly developed properties and the Partnership's properties.

THE PARTNERSHIP IS SUBJECT TO POSSIBLE LIABILITY RELATING TO ENVIRONMENTAL MATTERS, AND THE PARTNERSHIP CANNOT ASSURE YOU THAT IT HAS IDENTIFIED ALL POSSIBLE LIABILITIES.

Under various federal, state and local laws, ordinances and regulations, an owner or operator of real property may become liable for the costs of removal or remediation of certain hazardous substances released on or in its property. Such laws may impose liability without regard to whether the owner or operator knew of, or caused, the release of such hazardous substances. The presence of hazardous substances on a property may adversely affect the owner's ability to sell such property or to borrow using such property as collateral, and it may cause the owner of the property to incur substantial remediation costs. In addition to claims for cleanup costs, the presence of hazardous substances on a property could result in the owner incurring substantial liabilities as a result of a claim by a private party for personal injury or a claim by an adjacent property owner for property damage. The Partnership cannot assure you that any environmental assessments it has undertaken have

13

revealed all potential environmental liabilities, that any prior owner or operator of the properties did not create any material environmental condition not known to the Partnership, or that an environmental condition does not otherwise exist as to any one or more of the properties that could have a material adverse effect on the Partnership's financial condition or results of operations. In addition, the Partnership cannot assure you that:

- o future laws, ordinances or regulations will not impose any material environmental liability,
- o the current environmental conditions of the Partnership's properties will not be affected by the condition of properties in the vicinity of such properties (such as the presence of leaking underground storage tanks) or by third parties unrelated to the Partnership, or
- o tenants will not violate their leases by introducing hazardous or toxic substances into the Partnership's properties that could expose the Partnership to liability under federal or state environmental laws.

THE PARTNERSHIP IS SUBJECT TO COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT AND FIRE AND SAFETY REGULATIONS WHICH COULD REQUIRE THE

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

PARTNERSHIP TO MAKE SIGNIFICANT CAPITAL EXPENDITURES.

All of the Partnership's properties are required to comply with the Americans With Disabilities Act, and the regulations, rules and orders that may be issued thereunder (the "ADA"). The ADA has separate compliance requirements for "public accommodations" and "commercial facilities," but generally requires that buildings be made accessible to persons with disabilities. Compliance with ADA requirements might require, among other things, removal of access barriers and noncompliance could result in the imposition of fines by the U.S. government, or an award of damages to private litigants. In addition, the Partnership will be required to operate its properties in compliance with fire and safety regulations, building codes and other land use regulations, as they may be adopted by governmental agencies and bodies and become applicable to the Partnership's properties. Compliance with such requirements may require the Partnership to make substantial capital expenditures, which expenditures would reduce cash otherwise available for distribution to partners.

THE PARTNERSHIP MAY BECOME SUBJECT TO LOSS IN PROFIT OR IN ITS CAPITAL INVESTMENT IN THE EVENT OF THE OCCURRENCE OF AN UNINSURED EVENT.

The Partnership or its tenants carry comprehensive liability, fire and extended coverage with respect to each of the properties owned by the Partnership, with policy specification and insured limits customarily carried for similar properties. There are, however, certain types of losses, such as from wars, pollution or earthquakes, that may be either uninsurable or not economically insurable (although the properties located in California all have earthquake insurance). Should an uninsured material loss occur, the Partnership could lose both its capital invested in the property and anticipated profits.

THE LIMITED PARTNERS HAVE NO CONTROL OF THE OPERATIONS OF THE PARTNERSHIP.

The General Partner will have sole authority for the operation and management of the Partnership. The limited partners will not have a right to participate in management of the Partnership or the decisions of the General Partner relating thereto. The limited partners have no right to remove the General Partner.

THE LIMITED PARTNERS WILL HAVE NO RIGHT TO TRANSFER THEIR UNITS.

Until such time as the Units are listed for trading on a national stock exchange, the transfer of any Unit (other than pursuant to the death, incompetency or dissolution of a limited partner) will require the prior written approval of the General Partner, the granting or denying of which is in the General Partner's absolute discretion.

THERE IS NO PUBLIC TRADING MARKET FOR OUR SECURITIES.

There is no public trading market for limited partnership interests in the Partnership. The Partnership cannot assure you that any market will develop or that there will be any liquidity in a market for Units in the Partnership.

LIMITED PARTNERS MAY BE ALLOCATED TAX LIABILITY IN EXCESS OF CASH DISTRIBUTIONS.

While not anticipated, the limited partners may be allocated net profits such that the resulting tax liability will exceed the cash if any distributed to them by the Partnership in a particular period. Under these circumstances, the limited partners would be required to pay their income tax liabilities associated with their allocable shares of the Partnership's taxable income from sources other than their shares of distributions from the Partnership.

THERE IS A RISK OF TAX AUDIT.

There is a possibility that the Partnership will be audited by the Internal Revenue Service. Such an audit could result in an adjustment not only of the Partnership's tax returns but possibly could lead to an audit of the limited partners' personal tax returns with respect to non-Partnership items.

Quantitative and Qualitative Disclosures About Market Risks

The Partnership was not a party to derivative commodity investments at or during the year ended December 31, 2000. The Partnership's only other financial instruments (as defined by Financial Accounting Standards Board Statement No. 107) are its cash and cash equivalents for which cost approximates market value.

The Partnership's only indebtedness consists of draws from time to time upon its line of credit. These borrowings bear interest at a variable rate. The Partnership uses the funds it draws on its line of credit only for the purpose of making interim mortgage loans to Sponsored Entities. These mortgage loans bear interest at the same variable rate payable by the Partnership under its line of credit. Therefore, the Partnership believes that it has mitigated its interest rate risk with respect to its borrowings.

Item 3. Properties.

Set forth below is information regarding our properties:

Property Location	Sponsored Partnership's Purchase Price	Date of Purchase	Number of Units	Approx. Square Feet	Occupancy 12/31/00	Approx. Number of Tenants
APARTMENTS						
3919 Essex Lane Houston, TX	\$ 10,100,000	6/30/93	135	118,800	over 95%	13
3231 Allen Parkway Houston, TX	\$ 10,700,000	8/11/94	159	129,000	over 95%	15
4041 Wesleyan & Law Houston, TX	\$ 4,200,000	4/29/97	84	70,500	over 95%	8
7250 Perkins Road Baton Rouge, LA	\$ 18,000,000	10/16/98	264	223,800	over 95%	26
-----						
Total Apartments	\$ 43,000,000		642	542,100		
-----						
OFFICE						
451 Andover Street North Andover, MA	\$ 8,000,000	6/1/96		92,000	over 95%	4
1515 Mockingbird Lane Charlotte, NC	\$ 6,850,000	7/1/97		110,600	over 95%	8

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

33 & 37 Villa Road Greenville, SC	\$ 10,550,000	3/1/98		143,800	over 90%	4
4995 Patrick Henry Dr. Santa Clara, CA	\$ 6,800,000	12/1/97		40,300	100%	on
678-686 Hillview Drive Milpitas, CA	\$ 4,862,500	3/9/99		36,300	100%	on
5751-5771 Copley Drive San Diego, CA	\$ 15,400,000	3/12/99		101,700	100%	thr

15

Property Location	Sponsored Partnership's Purchase Price	Date of Purchase	Number of Units	Approx. Square Feet	Occupancy 12/31/00	Approx. Number Tenants
81 Blue Ravine Folsom, CA	\$ 5,700,000	9/27/99		47,000	100%	on
18000 W. Nine Mile Rd. Southfield, Michigan	\$ 14,950,000	9/30/99		212,500	over 90%	fou
11211 Taylor Draper Lane Austin, Texas	\$ 10,000,000	12/29/99		68,600	100%	si
7130-7150 Columbia Gateway Dr. Columbia, MD	\$ 19,850,000	12/20/99		188,800	100%	eig
10 Lyberty Way Westford, MA	\$ 9,100,000	5/23/00		104,700	100%	on
-----						
Total Office	\$112,062,500			1,146,300		
-----						
INDUSTRIAL						
One Technology Dr. Peabody, MA	\$ 9,175,000	12/1/95		188,000	100%	on
8730 Bollman Place Savage (Jessup), MD	\$ 5,600,000	12/14/99		99,000	100%	on
-----						
TOTAL INDUSTRIAL	\$ 14,775,000			287,000		
-----						
-----						
GRAND TOTAL	\$169,837,500		642	1,975,400		
-----						

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

(1) Major tenants are tenants who occupy 10% or more of the space in a particular property.

The Partnership has no material undeveloped or unimproved properties. In the opinion of the General Partner, the Partnership's properties are adequately covered by insurance.

Item 4. Security Ownership of Certain Beneficial Owners and Management.

Principal Equity Owners

The general partner of the Partnership is FSP General Partner LLC, a Massachusetts limited liability company (the "General Partner"). The following table sets forth information regarding the beneficial ownership of our limited partnership interests as of January 1, 2001 of: (1) each person known by us to own beneficially five percent or more of our outstanding limited partnership interests; (2) each of our directors and executive officers; and (3) all of our directors and executive officers as a group. The Partnership is managed by the General Partner, whose managing member is George J. Carter. Accordingly, the General Partner and Mr. Carter are treated as directors of the Partnership, and the executive officers of the General Partner are treated as executive officers of the Partnership. Mr. Carter holds the 1% interest in FSP Investments and FSP Property Management not held by the Partnership. Unless otherwise indicated in the footnotes to the table, the beneficial owners named have, to our knowledge, sole voting and investment power with respect to the Units beneficially owned, subject to community property laws where applicable.

16

Units of Limited Partnership  
Interest Beneficially Owned  
or Into Which Securities are  
Convertible(1)

Name of Holder	Number	Percent
George J. Carter(2)	383,719	1.63%
Richard R. Norris(2) (3)	27,112	*
R. Scott MacPhee(2)	18,036	*
William W. Gribbell(2)	9,068	*
Barbara J. Corinha(2)	5,000	*
Janet P. Notopoulos(2)	5,000	*
All Executive Officers as a Group (consisting of 6 persons) (2)	447,935	1.91%

\* Less than one percent.

(1) There are no securities convertible into Units of limited partnership interest.

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

- (2) FSP General Partners LLC owns 948,499.2 units of general partnership interest in the Partnership, which equals a 3.88% interest in the cash distributions, profits and losses of the Partnership. Mr. Carter, who may be deemed to be a director of the Partnership, is the managing member of the General Partner and each of the other executive officers of the Partnership is a member of the General Partner.
- (3) Includes 13,556 Units owned by the Richard R. Norris Living Trust, and 13,556 Units owned by the Karen C. Norris Living Trust which Mr. Norris may be deemed to beneficially own. Excludes 5,664 Units owned by Gretchen D. Norris as to which Mr. Norris has power of attorney but as to which Mr. Norris disclaims beneficial ownership.

### Item 5. Directors and Executive Officers.

#### Directors and Officers

The Partnership has no individual directors or executive officers. The general partner of the Partnership is FSP General Partner LLC (the "General Partner"). Information regarding the executive officers of the General Partner is set forth below:

George J. Carter, age 52, is President of the General Partner and is responsible for all aspects of the business of the Partnership and its affiliates, with special emphasis on the evaluation, acquisition and structuring of real estate investments. From 1992 through 1996 he was President of Boston Financial Securities, Inc. ("Boston Financial"). Prior to joining Boston Financial, Mr. Carter was owner and developer of Gloucester Dry Dock, a commercial shipyard in Gloucester, Massachusetts. From 1979 to 1988, Mr. Carter served as Managing Director in charge of marketing of First Winthrop Corporation, a national real estate and investment banking firm headquartered in Boston, Massachusetts. Prior to that, he held a number of positions in the brokerage industry including those with Merrill Lynch & Co. and Loeb Rhodes & Co. Mr. Carter is a graduate of the University of Miami (B.S.). Mr. Carter is a NASD General Securities Principal (Series 24) and holds a NASD Series 7 general securities license.

Barbara J. Corinha, age 44, is the Vice President, Chief Operating Officer, Treasurer and Secretary of the General Partner. In addition, Ms. Corinha has as her primary responsibility, together with Mr. Carter, the management of all operating business affairs of the Partnership and its affiliates. From 1993 through 1996, she was Director of Operations for the private placement division of Boston Financial. Prior to joining Boston Financial, Ms. Corinha served as Director of Operations for Schuparra Securities Corp. and as the Sales Administrator for Weston Financial Group. From 1979 through 1986, Ms. Corinha worked at First Winthrop Corporation in administrative and management capacities; including Office Manager, Securities Operations and Partnership Administration. Ms. Corinha attended Northeastern University and the New York Institute of Finance. Ms. Corinha is a NASD General Securities Principal (Series 24). She also holds other NASD supervisory licenses including Series 4 and Series 53, and a NASD Series 7 general securities license.

17

R. Scott MacPhee, age 43, is an Executive Vice President of the General Partner and has as his primary responsibility the direct equity placement of the Sponsored Entities. From 1993 through 1996 he was an executive officer of Boston Financial. From 1985 to 1993 Mr. MacPhee worked at Winthrop Financial Associates. Mr. MacPhee attended American International College. Mr. MacPhee holds a NASD Series 7 general securities license and is a registered investment

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

adviser.

Richard R. Norris, age 57, is an Executive Vice President of the General Partner and has as his primary responsibility the direct equity placement of the Sponsored Entities. From 1993 through 1996 he was an executive officer of Boston Financial. From 1983 to 1993 Mr. Norris worked at Winthrop Financial Associates. Prior to that, he worked at Arthur Young & Company (subsequently named Ernst & Young through a merger). Mr. Norris is a graduate of Bowdoin College (B.A.) and Northeastern University (M.S.). Mr. Norris holds a NASD Series 7 general securities license and is a registered investment adviser.

William W. Gribbell, age 41, is an Executive Vice President of the General Partner and has as his primary responsibility the direct equity placement of the Sponsored Entities. From 1993 through 1996 he was an executive officer of Boston Financial. From 1989 to 1993 Mr. Gribbell worked at Winthrop Financial Associates. Mr. Gribbell is a graduate of Boston University (B.A.). Mr. Gribbell holds a NASD Series 7 general securities license and is a registered investment adviser.

Janet Prier Notopoulos, age 53, is a Vice President of the General Partner, President of FSP Property Management LLC and has as her primary responsibility the oversight of the management of the real estate assets of the Partnership and its affiliates. Prior to joining Franklin Street Partners in 1997, Ms. Notopoulos was a real estate and marketing consultant for various clients. From 1975 to 1983, she was Vice President of North Coast Properties, Inc., a Boston real estate investment company. Between 1969 and 1973, she was a real estate paralegal at Goodwin, Procter & Hoar. Ms. Notopoulos is a graduate of Wellesley College (B.A.) and the Harvard School of Business Administration (M.B.A.).

Each of the above persons other than Ms. Notopoulos began working for the Partnership at its inception in 1997. Ms. Notopoulos was employed as a consultant by the Partnership commencing in March 1997 and became a full-time employee on January 1, 1998.

Item 6. Executive Compensation.

The General Partner of the Partnership is entitled to receive 3.88% of all cash distributions of the Partnership.

The following table sets forth the cash and non-cash compensation for each of the last three fiscal years, awarded or accrued, to the Partnership's Chief Executive Officer and the other four most highly compensated executive officers.

Name and Principal Position	Year	Annual Compensation			Other Annual Compensation (1)	Compen
		Annual Salary (\$)	Bonus (\$)			
George J. Carter President and CEO	2000	120,000	40,746			1,70
	1999	120,000	80,000			
	1998	120,000	30,000			

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Richard R. Norris	2000		5,453	1,545,750	23
Executive VP	1999			849,330	
	1998			643,240	
R. Scott MacPhee	2000		4,329	981,338	18
Executive VP	1999			849,533	
	1998			643,240	
William W. Gribbell	2000		2,176	701,358	9
Executive VP	1999			404,822	
	1998			342,287	
Barbara J. Corinha	2000	60,000	161,200		5
Chief Operating Officer	1999	50,000	125,000		
	1998	45,000	105,000		

- (1) Consists of brokerage commissions paid by FSP Investments in respect of the sale of securities by Sponsored Entities.
- (2) All executive officers were issued Units, valued at \$10 per Unit, in April 2000 as part of their annual compensation. The valuation of \$10 per Unit was determined in good faith by the General Partner. The value of \$10 had been ascribed to each Unit in connection with the mergers that were effective January 1, 2000, and no material changes in the financial condition or results of the Partnership had occurred between that date and April 1, 2000.
- (3) Includes \$1,697,770 in Units and a \$6,000 Partnership Contribution to a Simple IRA.
- (4) Represents Partnership contributions to Simple IRA plan.
- (5) Includes \$227,190 in Units and a \$6,000 Partnership Contribution to a Simple IRA.
- (6) Includes \$180,360 in Units and a \$6,000 Partnership Contribution to a Simple IRA.
- (7) Includes \$90,680 in Units and a \$6,000 Partnership Contribution to a Simple IRA.
- (8) Includes \$50,000 in Units and a \$6,000 Partnership Contribution to a Simple IRA.

### Item 7. Certain Relationships and Related Transactions.

Messrs. Carter, MacPhee, Norris and Gribbell and Meses. Corinha and Notopoulos, each of whom is an executive officer of the Partnership, are executive officers and, except for Ms. Notopoulos, directors of each of the Sponsored REITs. Messrs. Carter, MacPhee, Norris and Gribbell serve as executive officers of the general partner of the Sponsored Partnerships. None of such persons received any remuneration from the Sponsored Entities for such service.

FSP Investments has provided syndication and real estate acquisition advisory services for the Sponsored REITs in 2000 and Sponsored Partnerships prior to 2000. Transactions with merged Sponsored Partnerships have been eliminated in the Partnership's consolidated financial statements. Fees from non-consolidated related entities for property acquisition services amounted to approximately \$1,581,000, \$348,000 and \$0 for the years ended December 31, 2000, 1999 and 1998, respectively. Sales commissions earned for the sale of Sponsored REIT preferred shares in 2000 and partnership units in one Sponsored Partnership

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

in 1999 amounted to approximately \$4,036,000, \$443,000 and \$0 for the years ended December 31,

19

2000, 1999 and 1998 respectively.

The Partnership has also provided interim financing for the purchase of certain Sponsored REIT properties prior to completion of the Sponsored REITs private equity offerings. Financing commitment fees earned by the Partnership from the Sponsored REITs totaled approximately \$1,952,000 for the year ended December 31, 2000. Interest income charged to the Sponsored REITs amounted to approximately \$497,000 for the year ended December 31, 2000. The Partnership received no interim financing fees or interest in 1999 or 1998.

Management fees charged to the merged Sponsored Partnerships have been eliminated in the Partnership's consolidated financial statements. Total property management fee income from non-consolidated entities amounted to approximately \$112,000, \$16,000 and \$0 for the years ended December 31, 2000, 1999 and 1998 respectively. Property management fees range from 1% to 5% of collected rents.

Aggregate fees charged to the Sponsored Entities, which were eliminated in the Partnership's consolidated financial statements, amounted to approximately \$6,176,000, \$8,113,000 and \$2,886,000 for the years ended December 31, 2000, 1999 and 1998, respectively.

At December 31, 2000, the Partnership had an interim financing note receivable due from a Sponsored REIT. The note earned interest at 9.5% and was paid in full upon closing of the Sponsored REIT's private equity offering in February 2001.

The Partnership was organized in January 1997 by Messrs. Carter, MacPhee, Norris and Gribbell. In connection with the initial equity funding of the Partnership, they received general partnership interests in the Partnership that were entitled in the aggregate to 50% of the Partnership's cash distributions, profits and losses. Such interest is currently held through their membership interests in the General Partner and aggregates less than 4%.

The Partnership pays no fees or other compensation to the General Partner.

### Item 8. Legal Proceedings.

There are no material legal proceedings to which the Partnership is a party. The Partnership from time to time may be involved in suits relating to the real properties it owns for liability for slips and falls, damage to automobiles in parking garages, minor theft or similar matters. Most of these suits are covered by insurance. In addition, in the ordinary course of business, the Partnership may become involved in litigation to collect rents or other income due to it from tenants.

### Item 9. Market Price of and Dividends on the Registrant's Common Equity and Related Stockholder Matters.

There is no established public trading market for the Partnership's Units of limited partnership interest.

As of December 31, 2000, there were 743 holders of record of Units limited partnership interest in the Partnership. This computation is based upon the number of record holders reflected in our corporate records.

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Set forth below are the distributions per Unit that the Partnership has made in respect of each quarter in the last two fiscal years.

Quarter Ended	Amount Per Limited and General Partner Unit
3/31/99	\$0.20
6/30/99	\$0.21
9/30/99	\$0.22
12/31/99	\$0.23
3/31/00	\$0.24
6/30/00	\$0.25
9/30/00	\$0.26
12/31/00	\$0.27
3/31/01	\$0.28

20

### Item 10. Recent Sales of Unregistered Securities.

On April 1, 2000, the Partnership issued 230,000 Units of limited partnership interest as compensation to its executive officers pursuant to an exemption from registration under Section 4(2) of the Securities Act. Effective October 1, 2000, the Partnership acquired six Sponsored Entities through merger. In connection with these mergers, the Partnership issued 7,204,716 Units of limited partnership interest to the limited partners of those Sponsored Entities. Effective January 1, 2000, the Partnership acquired three Sponsored Entities through merger. In connection with these mergers, the Partnership issued 4,999,972 Units of limited partnership interest to the limited partners of those Sponsored Entities. Effective January 1, 1999, the Partnership acquired eight Sponsored Entities through mergers. In connection with these mergers, the Partnership issued 11,999,907 Units of limited partnership interest to the limited partners of those Sponsored Entities. The Partnership issued the Units in each of these mergers pursuant to exemptions from registration under Rule 506 of Regulation D and Section 4(2) of the Securities Act. The Partnership bases its belief that such transactions had the benefit of these exemptions on the fact that no general solicitation was conducted and on information furnished in investor questionnaires, and representations made, by the limited partners of each acquired Sponsored Entity as to their status as accredited investors.

### Item 11. Description of Registrant's Securities to be Registered.

Distributions of cash from the Partnership, if any, will be made within 90 days following the end of each fiscal quarter on the basis of the number of Units in the Partnership held by each partner. As of December 31, 2000, the holders of Units of limited partnership interest in the Partnership were entitled in the aggregate to receive 96.12% of cash distributions. The net proceeds available for distribution upon liquidation of the Partnership will be distributed, after adjusting the partners' capital accounts to reflect any gain or loss in connection with the event, to and among the partners having positive balances in their respective capital accounts, in the proportions that such positive capital accounts bear to each other.

Net profits and losses will generally be allocated on the basis of the number of Units owned by each partner. Net profits from sale or other disposition of all or any portion of the Partnership's property or upon liquidation of the Partnership will be allocated, first, to partners having negative capital account balances in proportion to and to the extent of such balances and, second, to the partners in such proportions and amounts as would

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

result in the respective capital account balance of each partner equaling, as nearly as possible, such partner's share of the then fair market value of the Partnership's assets reduced by the amount of all of the Partnership's liabilities (the "Partnership Capital") determined by calculating the amount such partner would receive if the Partnership Capital were distributed to the partners based on the number of units of partnership interest owned by each of them. Net losses from sale or other disposition of all or any portion of the Partnership's property or upon liquidation of the Partnership will be allocated, first, to partners with positive capital account balances in the respective amounts of such balances (except that if the amount of net losses to be allocated is less than the sum of the capital account balances of all partners having positive capital account balances, then the net losses will be allocated to the partners in such proportions and in such amounts as would result in the respective capital account balance of each partner equaling, as nearly as possible, such partner's share of the then Partnership Capital determined by calculating the amount such partner would receive if the Partnership Capital were distributed to the partners based on the number of units of partnership interest owned by each of them) and, second, pro rata to the partners in accordance with the number of units of partnership interest held by each of them. The Partnership Agreement also contains a number of special allocation provisions, including provisions relating to the allocation of deductions attributable to any nonrecourse indebtedness the Partnership may incur. The Partnership Agreement contains no restrictions on the Partnership's ability to incur indebtedness except that no such indebtedness may provide for the personal liability of any limited partner.

The General Partner has the exclusive right to manage the business of the Partnership. The holders of Units of limited partnership interest have no right to take part in management, do not have any voice in the operations of the Partnership and have no right to remove the General Partner or approve the admission of a new General Partner. Each holder of Units of limited partnership interest:

- o shares in accordance with the Partnership Agreement in all charges, credits and distributions;
- o has access to books and records at all reasonable times and on reasonable notice at the office of the Partnership;
- o has a right to receive from the General Partner income tax information; and
- o has the right to vote on certain proposed amendments to the Partnership Agreement.

The General Partner and a majority in interest of the holders of Units of limited partnership interest may, subject to the various limitations set forth in Sections 4.11 and 8.04 of the Partnership Agreement, at any time amend the Partnership Agreement. The General Partner may also send notice in writing of any proposed amendment to the holders of Units of limited partnership interest not less than 30 days prior to the proposed effective date of such amendment. If the holders of Units of limited partnership interest then owning 20% or more of all of the Units of limited partnership interest give notice in

writing to the General Partner prior to such proposed effective date stating that they object to such proposed amendment, then such proposed amendment may not be adopted without the vote or written consent of the holders of a majority of the Units of limited partnership interest. If such notice is not given by the

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

requisite percentage, such proposed amendment will become effective without any further act on the part of the holders of Units of limited partnership interest.

The General Partner, without the consent or approval of the holders of Units of limited partnership interest, may make certain amendments to the Partnership Agreement or to add to its duties or surrender any of its rights or powers, or to cure ambiguities or inconsistencies in the Partnership Agreement.

In addition, the General Partner, without the consent or approval of the holders of Limited Partnership interest, may amend appropriate provisions of the Partnership Agreement if the Partnership is advised at any time by its legal counsel that the allocations of profits and losses provided in the Partnership Agreement are unlikely to be respected for federal income tax purposes, either because of the promulgation and adoption of regulations under Section 704 of the Internal Revenue Code or other developments in applicable law. In making any such amendment, the General Partner is required to use its best efforts to effect as little change in the economic tax arrangement among the partners as it shall determine in its sole discretion to be necessary to provide for allocations of profits and losses which it believes will be respected for federal income tax purposes.

Finally, the General Partner may, without the consent or approval of the holders of Units of limited partnership interest, amend the Partnership Agreement from time to time, including amending and restating it, in any manner as the General Partner, in its sole discretion, deems necessary or appropriate in connection with establishing, or taking steps to establish, a public market for the Units of limited partnership interest in the Partnership; provided, however, that no such amendment may:

- o increase the amount of capital contributions required to be made by any holder of Units of limited partnership interest;
- o increase the liability for any holder of Units of limited partnership interest; or
- o affect the method of allocation of cash distributions among holders of Units of limited partnership interest.

Until such time as the Units of limited partnership interest are listed for trading on a national stock exchange, transferability of the Units is limited and is subject to the prior written approval of the General Partner (except in the case of assignments occurring pursuant to the death, incompetency or dissolution of a limited partner), the granting or denying of which is in the General Partner's absolute discretion. In addition, no transfer or assignment of a Unit of limited partnership interest may be made if counsel for the Partnership shall be of the opinion that such transfer or assignment may not be effected without registration under the Securities Act or would result in a violation of applicable state securities laws. Any assignment must be executed by the assignor and assignee on a form satisfactory to the General Partner and its terms must not contravene those set forth in the Partnership Agreement. The assignee of any Unit of limited partnership interest has certain rights of ownership, including the right to receive dividends, but may become a substitute limited partner only upon meeting certain conditions, including the execution of an agreement to be bound by the Partnership Agreement and a power of attorney authorizing the General Partner to act in his or her behalf in connection with certain affairs of the Partnership. An assignee who does not become a substitute limited partner will have none of the rights and powers of a limited partner under the Partnership Agreement and applicable state law.

The Partnership Agreement provides that on an annual basis the Partnership will use its best efforts to repurchase any Units of limited partnership interest in the Partnership from holders desiring to sell them. Any holder of

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Units of limited partnership interest wishing to take advantage of this opportunity must so request no later than July 1 of any year for a purchase which would be effective the following January 1. The purchase price paid by the Partnership will be 90% of the fair market value of the Units purchased, as determined by the General Partner.

### Item 12. Indemnification of Directors and Officers

Under Massachusetts partnership law, the General Partner of the Partnership will be accountable to the Partnership as a fiduciary and must exercise good faith and integrity in handling the Partnership's affairs. The Partnership's Partnership Agreement provides that the General Partner will not be liable to the Partnership or any of its limited partners for any act or omission performed in good faith in a manner reasonably believed by it to be within the scope of authority granted to it by the Partnership Agreement and in the best interests of the Partnership, provided that the General Partner shall not have been guilty of gross negligence or willful misconduct with respect to such act or omission. As a result, limited partners might have a more limited right of action in certain circumstances than they would have in the absence of such a provision in the Partnership Agreement.

22

The Partnership Agreement also provides that the General Partner and its affiliates performing services on behalf of the Partnership are indemnified to the fullest extent permitted by law from losses, costs and expenses (including attorneys' fees) incurred by them by reason of being a General Partner or having served at the request of the Partnership as a director, officer or trustee of another entity. Any claim for indemnification under the Partnership Agreement will be satisfied only out of the assets of the Partnership and no limited partner will have any personal liability to satisfy an indemnification claim made against the Partnership.

Notwithstanding the foregoing, the above-mentioned persons will not be indemnified by the Partnership from loss incurred by such person in connection with matters as to which such person shall have been finally adjudicated in any action, suit or proceeding not to have acted in good faith in the reasonable belief that his, her or its action was in or not inconsistent with the best interests of the Partnership.

The Partnership may also advance funds to a person indemnified under the Partnership Agreement for legal expenses and other costs incurred as a result of legal action brought against such person if such person undertakes to repay the advanced funds to the Partnership if it is subsequently determined that such person is not entitled to indemnification pursuant to the terms of the Partnership Agreement. The General Partner may cause the Partnership to purchase and maintain, at the Partnership's expense, insurance on behalf of the General Partner or its agents which will insure them against any liability asserted against all or any of them in any such capacity or arising out of their status as such.

### Item 13. Financial Statements and Supplementary Data.

See attached financial statements beginning on page F-1.

### Item 14. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

See Report on Form 8-K filed October 11, 2001 reporting on Item 4, "Changes in Certifying Accountant"

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Item 15. Financial Statements and Exhibits

(a) Financial Statements

See Index to Financial Statements and Schedules on page F-1.

(b) Exhibits

- 3.1 Certificate of Limited Partnership
- 3.2 Amendment to Certificate of Limited Partnership
- 4.1 Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000
- 4.2 First Amendment, dated as of January 1, 2000, to Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000
- 4.3 Second Amendment, dated as of June 26, 2000, to Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000
- 21 Subsidiaries of the Registrant

23

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant has duly caused this Amendment No. 4 to Form 10 to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: December 17, 2001

FRANKLIN STREET PARTNERS LIMITED  
PARTNERSHIP

By: FSP General Partner LLC,  
its General Partner

By: /s/ George J. Carter  
-----  
Managing Member and President

24

Franklin Street Partners  
Limited Partnership and Subsidiaries

Index to Financial Statements

Reports of independent certified public accountants	F-2 - F-9
Consolidated financial statements:	
Balance sheets as of December 31, 2000 and 1999 and March 31, 2001 (unaudited)	F-10 - F-11
Statements of operations for the years ended	F-12

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

December 31, 2000, 1999 and 1998 and for the three months ended March 31, 2001 and 2000 (unaudited)

Statements of partners' capital for the years ended F-13  
December 31, 2000, 1999 and 1998 and for the three months ended March 31, 2001 (unaudited)

Statements of cash flows for the years ended F-14  
December 31, 2000, 1999 and 1998 and for the three months ended March 31, 2001 and 2000 (unaudited)

Notes to consolidated financial statements F-15 - F-28

F-1

### Report of Independent Certified Public Accountants

To the Partners of  
Franklin Street Partners Limited Partnership  
Wakefield, Massachusetts

We have audited the accompanying consolidated balance sheets of Franklin Street Partners Limited Partnership and subsidiaries as of December 31, 2000 and 1999, and the related consolidated statements of operations, partners' capital and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of certain real estate partnerships, which statements reflect total assets of \$85,859,000 as of December 31, 1999 and total revenues of \$4,794,000 and \$490,000 for the years ended December 31, 1999 and 1998, respectively. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for such real estate partnerships, is based solely on the reports of the other auditors.

We conducted our audits in accordance with generally accepted auditing standards in the United States of America. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of the other auditors for 1999 and 1998 provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of the other auditors for 1999 and 1998, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Franklin Street Partners Limited Partnership and subsidiaries at December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 4 to the consolidated financial statements, the Partnership has restated its previously reported consolidated financial statements for the years ended December 31, 2000, 1999 and 1998 to reflect adjustments related to a change in the accounting treatment for a series of merger transactions.

BDO Seidman, LLP

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Boston, Massachusetts  
February 27, 2001, except Note 6  
which is as of April 9, 2001 and Note 4  
which is as of December 13, 2001

F-2

INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Austin N.W. Limited Partnership  
(a Massachusetts Limited Partnership)  
Wakefield, Massachusetts

We have audited the accompanying balance sheet of FSP Austin N.W. Limited Partnership (A Massachusetts Limited Partnership), as of December 31, 1999, and the related statements of operations, changes in partners' equity and cash flows for the period October 13, 1999 (date of inception) to December 31, 1999. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP Austin N.W. Limited Partnership (a Massachusetts Limited Partnership) as of December 31, 1999, and the results of its operations, and its cash flows for the period October 13, 1999 (date of inception) to December 31, 1999, in conformity with generally accepted accounting principles.

Roy & Stevens, P.C.  
Boston, Massachusetts  
January 28, 2000

F-3

INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Blue Ravine Limited Partnership  
(a Massachusetts Limited Partnership)  
Wakefield, Massachusetts

We have audited the accompanying balance sheet of FSP Blue Ravine Limited Partnership (A Massachusetts Limited Partnership), as of December 31, 1999, and the related statements of operations, changes in partners' equity and cash flows for the period August 13, 1999 (date of inception) to December 31, 1999. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP Blue Ravine Limited Partnership (a Massachusetts Limited Partnership) as of December 31, 1999, and the results of its operations, and its cash flows for the period August 13, 1999 (date of inception) to December 31, 1999, in conformity with generally accepted accounting principles.

Roy & Stevens, P.C.  
Boston, Massachusetts  
January 28, 2000

F-4

### INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Bollman Place Limited Partnership  
(a Massachusetts Limited Partnership)  
Wakefield, Massachusetts

We have audited the accompanying balance sheet of FSP Bollman Place Limited Partnership (A Massachusetts Limited Partnership), as of December 31, 1999, and the related statements of operations, changes in partners' equity and cash flows for the period September 28, 1999 (date of inception) to December 31, 1999. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP Bollman Place Limited Partnership (a Massachusetts Limited Partnership) as of December 31, 1999, and the results of its operations, and its cash flows for the period September 28, 1999 (date of inception) to December 31, 1999, in conformity with generally accepted accounting principles.

Roy & Stevens, P.C.  
Boston, Massachusetts  
January 28, 2000

F-5

# Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

## INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Hillview Center Limited Partnership  
(a Massachusetts Limited Partnership)  
Wakefield, Massachusetts

We have audited the accompanying balance sheet of FSP Hillview Center Limited Partnership (A Massachusetts Limited Partnership), as of December 31, 1999, and the related statements of operations, changes in partners' equity and cash flows for the year then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP Hillview Center Limited Partnership (a Massachusetts Limited Partnership) as of December 31, 1999, and the results of its operations and cash flows for the year ended December 31, 1999, in conformity with generally accepted accounting principles.

Roy & Stevens, P.C.  
Boston, Massachusetts  
February 15, 2000

F-6

## INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Telecom Business Center Limited Partnership  
(a Massachusetts Limited Partnership)  
Wakefield, Massachusetts

We have audited the accompanying balance sheet of FSP Telecom Business Center Limited Partnership (A Massachusetts Limited Partnership), as of December 31, 1999, and the related statements of operations, changes in partners' equity and cash flow for the period February 1, 1999 (date of inception) to December 31, 1999. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP Telecom Business Limited Partnership (a Massachusetts Limited Partnership) as of December 31, 1999, and the results of its operations, and its cash flows for the period February 1, 1999 (date of inception) to December 31, 1999, in conformity with generally accepted accounting principles.

Roy & Stevens, P.C.  
Boston, Massachusetts  
January 28, 2000

F-7

INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Silverside Plantation Limited Partnership

We have audited the accompanying balance sheet of FSP SILVERSIDE PLANTATION LIMITED PARTNERSHIP as of December 31, 1999 and the related statements of income, changes in partners' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP SILVERSIDE PLANTATION LIMITED PARTNERSHIP as of December 31, 1999 and the results of its operations, changes in partners' equity, and cash flows for the year then ended in conformity with generally accepted accounting principles.

Habif, Arogeti & Wynne, LLP  
Atlanta, Georgia  
January 24, 2000

F-8

INDEPENDENT AUDITORS' REPORT

To the Partners  
FSP Silverside Plantation Limited Partnership

We have audited the accompanying balance sheet of FSP SILVERSIDE PLANTATION LIMITED PARTNERSHIP as of December 31, 1998 and the related statements of income, changes in partners' equity, and cash flows for the period October 16, 1998 [Date of Inception] to December 31, 1998. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FSP SILVERSIDE PLANTATION LIMITED PARTNERSHIP as of December 31, 1998 and the results of its operations, changes in partners' equity, and cash flows for the period October 16, 1998 [Date of Inception] to December 31, 1998 in conformity with generally accepted accounting principles.

Habif, Arogeti & Wynne, LLP  
Atlanta, Georgia  
January 15, 1999

F-9

Franklin Street Partners  
Limited Partnership and Subsidiaries

Consolidated Balance Sheets

	December 31,		March 31,
	----- 2000	1999	2001
	(Unaudited)		
Assets (in thousands):			
Real estate investments, at cost (Notes 4 and 5):			
Land	\$ 39,994	\$ 37,678	\$ 39,995
Buildings and improvements	152,999	139,720	153,020
Fixtures and equipment	995	896	995
	-----	-----	-----
	193,988	178,294	194,010
Less accumulated depreciation	12,917	8,526	13,993
	-----	-----	-----
Real estate investments, net	181,071	169,768	180,017
Cash and cash equivalents	13,718	18,519	18,019
Restricted cash	499	489	509
Marketable securities	5,322	--	2,952
Due from related parties (Note 6)	16,734	--	19
Tenant rent receivables	1,238	573	1,006
Prepaid expenses	535	624	762
Office computers and furniture, net of accumulated depreciation of \$142,000, \$72,000 and \$153,000	303	239	347

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Deposits and other assets	503	274	483
-----			
Total assets	\$219,923	\$190,486	\$204,114
=====			

See accompanying notes to consolidated financial statements.

F-10

Franklin Street Partners  
Limited Partnership and Subsidiaries

Consolidated Balance Sheets

	December 31,		March
	2000	1999	2000
-----			
			(Unaudited)
Liabilities and Partners' Capital (in thousands):			
Liabilities:			
Bank note payable (Note 7)	\$ 16,500	\$ 23,522	\$
Accounts payable and accrued expenses	2,281	4,810	
Tenant security deposits	499	489	
-----			
Total liabilities	19,280	28,821	
-----			
Minority interests in consolidated entities	63	78,090	
-----			
Commitments and contingencies (Notes 6, 7, 8 and 10)			
Partners' capital (deficit) (Notes 4, 8 and 9):			
Limited partners, 23,486,096, 11,051,408 and 23,488,618 units issued and outstanding	204,067	86,507	200,000
General partner, 948,499 units issued and outstanding	(3,487)	(2,932)	(1,000)
-----			
Total partners' capital	200,580	83,575	199,000
-----			
Total liabilities and partners' capital	\$219,923	\$190,486	\$200,000
=====			

See accompanying notes to consolidated financial statements.

F-11

Franklin Street Partners

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Limited Partnership and Subsidiaries

Consolidated Statements of Operations  
(Notes 3 and 4)

	For the Years Ended December 31,		
	2000	1999	1998
=====			
(in thousands, except per partnership unit amounts)			
Revenues (Note 6):			
Rental income (Note 10)	\$25,434	\$16,315	\$10,8
Investment services income	7,574	789	
Interest and other income	1,785	944	6
-----			
Total revenues	34,793	18,048	11,5
-----			
Expenses (Note 6):			
Selling, general and administrative (Notes 8 and 10)	8,795	5,223	2,5
Other real estate operating expenses	6,489	4,429	3,0
Depreciation and amortization (Note 5)	4,613	3,231	2,1
Real estate taxes and insurance	2,473	1,448	1,1
Interest expense	860	299	
-----			
Total expenses	23,230	14,630	8,8
-----			
Income before minority interests	11,563	3,418	2,7
Income applicable to minority interests	2,649	2,279	4,4
-----			
Net income (loss)	\$ 8,914	\$ 1,139	\$ (1,6
=====			
Allocation of net income (loss) to:			
Limited Partners	\$ 8,568	\$ 1,049	\$ (8
General Partner	346	90	(8
-----			
	\$ 8,914	\$ 1,139	\$ (1,6
=====			
Basic and diluted net income (loss) per limited and general partnership unit	\$ .40	\$ .09	\$ (.
=====			

See accompanying notes to consolidated financial statements.

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Franklin Street Partners  
Limited Partnership and Subsidiaries

Consolidated Statements of Partners Capital

For the years ended December 31, 2000, 1999 and 1998 and for the three months ended March 31, 2001 (unaudited)	Limited Partners		General Partner	
	Units	Amount	Units	Amount
(in thousands, except units)				
Balance, December 31, 1997	952,301	\$ 8,014	948,499	\$
Net loss	--	(839)	--	
Distributions	--	(751)	--	
Balance, December 31, 1998	952,301	6,425	948,499	(1)
Units issued in January 1, 1999 merger transaction (Note 4)	10,099,107	88,413	--	
Net income	--	1,049	--	
Distributions	--	(9,380)	--	(1)
Balance, December 31, 1999	11,051,408	86,507	948,499	(2)
Units issued in January 1, 2000 merger transaction (Note 4)	4,999,972	45,269	--	
Units issued in October 1, 2000 merger transaction (Note 4)	7,204,716	77,080	--	
Units issued for compensation (Note 8)	230,000	2,300	--	
Net income	--	8,568	--	
Distributions	--	(15,628)	--	
Balance, December 31, 2000	23,486,096	204,067	948,499	(3)
Net income	--	5,769	--	
Distributions	--	(6,340)	--	
Units issued for compensation (Note 8)	2,522	29	--	
Balance, March 31, 2001 (Unaudited)	23,488,618	\$203,525	948,499	\$ (3)

See accompanying notes to consolidated financial statements.

F-13

Franklin Street Partners  
Limited Partnership and Subsidiaries

Consolidated Statements of Cash Flows

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

	For the Years Ended December 31,		
	2000	1999	1998
(in thousands)			
Cash flows from operating activities:			
Net income (loss)	\$ 8,914	\$ 1,139	\$ (1,67)
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	4,613	3,231	2,10
Partnership units issued for compensation	2,300	--	--
Gain on sale of land	(149)	--	--
Minority interests	2,649	2,279	4,41
Changes in operating assets and liabilities:			
Restricted cash	(10)	(406)	10
Prepaid expenses and other	(364)	(566)	(59)
Tenant rent receivables	(665)	(389)	(10)
Due from related parties	(234)	--	--
Deposits and other assets	(381)	306	11
Accounts payable and accrued expenses	(2,529)	3,635	(40)
Tenant security deposits	10	406	(10)
Net cash provided by operating activities	14,154	9,635	3,85
Cash flow from investing activities:			
Loan to related party	(16,500)	--	--
Purchase of property and equipment	(9,952)	(77,255)	(28,98)
Proceeds received on sale of land	1,076	--	--
Change in marketable securities	(5,322)	--	--
Net cash provided by (used for) investing activities	(30,698)	(77,255)	(28,98)
Cash flows from financing activities:			
Cash distributions to partners	(16,558)	(10,976)	(1,50)
Cash distributions to minority interest holders	(4,506)	(2,375)	(5,85)
Borrowings under line of credit	16,500	23,522	--
Repayments of line of credit	(23,522)	--	--
Capital contributions from minority interest holders	39,829	63,316	34,75
Net cash provided by (used for) financing activities	11,743	73,487	27,39
Net increase (decrease) in cash and cash equivalents	(4,801)	5,867	2,27
Cash and cash equivalents, beginning of period	18,519	12,652	10,37
Cash and cash equivalents, end of period	\$ 13,718	\$ 18,519	\$ 12,65
Supplemental disclosure of cash flow information:			
Cash paid for:			
Interest	\$ 860	\$ 299	\$ 2
Income taxes	\$ --	\$ --	\$ --

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

### Non-cash investing and financing activities:

In connection with the merger transactions described in Note 4, the Partnership issued limited partnership units in exchange for the limited partner minority interests in Sponsored Partnerships resulting in a non-cash fair value step-up in the Partnership's real estate properties totaling approximately \$6,581,000 and \$14,390,000 during the year ended December 31, 2000 and 1999, respectively.

See accompanying notes to consolidated financial statements.

F-14

### Franklin Street Partners Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

#### 1. Organization

Franklin Street Partners Limited Partnership (the "Partnership") was formed as a Massachusetts limited partnership on February 4, 1997. The Partnership owns a 99% interest in FSP Investments LLC ("FSP Investments"), a 99% interest in FSP Property Management LLC ("FSP Property Management") and 100% of FSP Holdings LLC ("FSP Holdings"). The Partnership also has a nominal interest in five corporations organized to operate as Real Estate Investment Trusts ("REITs"), which are accounted for on the equity method (see Notes 2 and 6).

The Partnership operates in two business segments: rental operations and investment services. FSP Investments provides real estate investment and broker/dealer services. FSP Investment's services include: (i) the organization of REIT entities in 2000 and 2001 (the "Sponsored REITs") and limited partnerships prior to 2000, (the "Sponsored Partnerships"), which are syndicated through private placements; (ii) the acquisition of real estate on behalf of the sponsored entities; and (iii) the sale of preferred stock in REITs or limited partnership interests in the Sponsored Partnerships. FSP Property Management provides property management services for the sponsored entities.

During 1999 and 2000, a total of seventeen Sponsored Partnerships were merged in to the Partnership (see Note 4). Prior to the merger transactions, FSP Holdings owned a 5% general partner interest in each of the merged Sponsored Partnerships. Following the consummation of the merger transactions, the Partnership held 100% of the partnership interests in each of the seventeen Sponsored Partnerships.

#### 2. Significant of Accounting Policies

Basis of Presentation The accompanying consolidated financial statements

## Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

include the accounts of the Partnership, seventeen Sponsored Partnerships and majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Restatement	As discussed in Note 4, the Partnership has restated its previously reported consolidated financial statements for the years ended December 31, 2000, 1999 and 1998 to reflect certain adjustments related to the Partnership's change in the accounting treatment for a series of merger transactions.
Unaudited Information	The accompanying consolidated financial statements include the unaudited consolidated balance sheet as of March 31, 2001 and the related consolidated statements of operations and cash flows for the three months ended March 31, 2001 and 2000. This unaudited information has been prepared by the Partnership on the same basis as the audited financial statements and, in management's opinion, reflects all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the financial information, in accordance with generally accepted accounting principles, for the periods presented. Results for interim periods are not necessarily indicative of the results to be expected for the entire year.
Business Segments	The Partnership follows Statement of Financial Accounting Standards ("SFAS") No. 131 "Disclosures about Segments of an Enterprise and Related Information," which established standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial reports issued to shareholders (see Note 3).
Minority Interests	Minority interests represents the 95% limited partner interests in Sponsored Partnerships prior to the date of merger (see Note 4) and the 1% interest in FSP Investments and FSP Property Management, which is held by an officer and member of the general partner of the Partnership. Minority interests included in the Partnership's results of operations represents the minority interest holders' share of the income or loss of the consolidated entities. The minority interests in the Partnership's consolidated balance sheets reflects the original investment made by the minority interest holders in the consolidated entities along with their proportional share of the earnings or losses less cash distributions. Cash distributions paid to minority interest holders were approximately \$4,506,000, \$2,375,000 and \$5,856,000 for the years ended December 31, 2000, 1999 and 1998, respectively.

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

2. Significant of  
Accounting  
Policies  
(Continued)

Estimates and  
Assumptions

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain balances in the 1999 and 1998 financial statements have been reclassified to conform to the 2000 presentation.

Investments in REITs

Common stock investments in REITs are accounted for using the equity method. Under the equity method of accounting, the Partnership's cost is subsequently adjusted by their share of the Sponsored REITs' earnings, after deducting the REITs' preferred stock dividends paid or accrued. Equity in the losses of Sponsored REITs' are not recognized to the extent that the investment balance would become negative. Dividends are recognized as income after the investment balance is reduced to zero.

There were no dividends received from the REITs for the year ended December 31, 2000 or for the quarter ended March 31, 2001.

Real Estate  
Investments  
Depreciation

Real estate investments are carried at cost, net of and accumulated depreciation. Betterments, major renovations, and certain costs directly related to the acquisition and improvement of real estate are capitalized. Expenditures for maintenance and repairs, including routine painting and carpeting, are charged to operations as incurred. Depreciation is computed using the straight line method over the assets' estimated useful lives as follows:

Category	Years
-----	
Buildings:	
Residential	27
Commercial	39
Building and improvements	15 to 39
Fixtures and equipment	5 to 7

The Partnership evaluates its assets used in operations by identifying indicators of impairment and by comparing the sum of the estimated

undiscounted future cash flows for each asset to the asset's carrying value. When indicators of impairment are present and the sum of the undiscounted future cash flows are less than the carrying value of such asset, an impairment loss is recorded equal to the difference between the assets current carrying value and its value based on discounting its estimated future cash flows. At March 31, 2001 and at December 31, 2000, 1999 and 1998, no such indicators of impairment were identified.

Cash and  
Cash Equivalents

The Partnership considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash and cash equivalents consists of the following (in thousands):

	December 31,	
	2000	1999
Capital reserve funds held in money market and cash equivalent accounts	\$ 3,464	\$ 8,024
Money market accounts	3,826	--
Operating accounts	6,428	10,495
	\$13,718	\$18,519

Capital reserve funds are internally segregated by the Partnership and have no external restrictions.

F-16

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

2. Significant of  
Accounting  
Policies  
(Continued)

Restricted Cash

Restricted cash consists of tenant security deposits. Tenant security deposits are refunded when tenants vacate provided that the tenant has not damaged the property.

Marketable  
Securities

The Partnership accounts for investments in debt and equity securities under the provisions of SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities". The Partnership classifies its debt and equity securities as available-for-sale securities.

Investments in marketable securities mature as

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

follows (in thousands):

December 31, 2000	Within 1 Year	After 1 Year Through 3 Years	Total
Government-backed debt securities	\$3,957	\$ --	\$3,957
Corporate bonds	968	397	1,365
	\$4,925	\$397	\$5,322

The above securities are stated at cost, which approximates their fair value at December 31, 2000.

Financial Instruments	The Partnership estimates that the carrying value of cash and cash equivalents, restricted cash, marketable securities, amounts due from related parties and the bank note payable approximate their fair values based on their short-term maturity and prevailing interest rates.
Revenue Recognition	<p>Commercial Properties -- The Partnership has retained substantially all of the risks and benefits of ownership of the Partnership's commercial properties and accounts for its leases as operating leases. Rental income from leases, which include scheduled increases in rental rates during the lease term, is recognized on a straight-line basis. The Partnership does not have any percentage rent arrangements with its commercial property tenants. Reimbursable common area maintenance charges are included in rental income in the period earned.</p> <p>Residential Apartments -- Rental income from tenants of residential apartment properties is recognized in the period earned.</p> <p>Investment Services Income -- The Partnership recognizes property acquisition and syndication fees in the period services are rendered, provided that the fee is fixed and collection is probable. Interim financing fees are recognized in the period earned. Commission income from the sale of partnership units in Sponsored Partnerships or preferred stock in Sponsored REITs is recognized as earned, which generally occurs upon closing.</p>
Income Taxes	No provision has been made for Federal or state income taxes in the consolidated financial statements of the Partnership. Partners are required to report on their individual tax returns their allocable share of income, gains, losses, deductions and credits of the Partnership. The Partnership files its tax returns on the accrual basis.
Net Income (Loss) Per Partnership Unit	The Partnership follows SFAS No. 128 "Earnings per Share", which specifies the computation, presentation

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

and disclosure requirements for the Partnership's net income (loss) per partnership unit. Basic net income (loss) per unit is computed by dividing net income (loss) by the weighted average number of partnership units outstanding during period. Diluted net income (loss) per share reflects the potential dilution that could occur if securities or other contracts to issue units were exercised or converted into units. There were no potential dilutive units outstanding at March 31, 2001 and 2000 or at December 31, 2000, 1999 and 1998.

F-17

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

2. Significant of  
Accounting  
Policies  
(Continued)

Net Income (Loss) Per Partnership Unit  
(Continued)

The denominator used for calculating basic and diluted net income (loss) per unit is as follows:

	Years Ended December 31,			Three Months Ended March 31,	
	2000	1999	1998	2001	2000
	-----				
	(Unaudited)				
Weighted average number of units outstanding:					
Limited partners	21,608,258	11,051,408	952,301	23,487,988	16,051,380
General partner	948,499	948,499	948,499	948,499	948,499
	-----				
	22,556,757	11,999,907	1,900,800	24,436,487	16,999,879
	=====				

The new partnership units exchanged for the existing general partner and limited partners interests, in connection with the January 1, 1999 merger transactions described in Note 4, are treated as outstanding for the year ended December 31, 1998.

Recent Accounting  
Standards

In June 1998, the Financial Accounting Standards Board ("FASB") issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 requires companies to recognize all derivative contracts at their fair values, as either assets or liabilities on the balance sheet. If

certain conditions are met, a derivative may be specifically designated as a hedge, the objective of which is to match the timing of gain or loss recognition on the hedging derivative with the recognition of (1) the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk, or (2) the earnings effect of the hedged forecasted transaction. For a derivative not designated as a hedging instrument, the gain or loss is recognized in income in the period of change. SFAS No. 133, as amended by SFAS No. 137 and 138, is effective for all fiscal quarters of fiscal years beginning after June 15, 2000. Historically, the Partnership has not entered into derivative contracts either to hedge existing risks or for speculative purposes. Accordingly, adoption of the new standard did not affect the Partnership's financial statements.

In March 2000, the FASB issued interpretation No. 44 ("FIN 44"), "Accounting for Certain Transactions Involving Stock Compensation, an interpretation of APB Opinion No. 25." FIN 44 clarifies the application of APB No. 25 for (a) the definition of an employee for purposes of applying APB No. 25, (b) the criteria for determining whether a plan qualifies as a noncompensatory plan, (c) the accounting consequences of various modifications to the previously fixed stock options or awards, and (d) the accounting for an exchange of stock compensation awards in a business combination. FIN 44 was effective July 1, 2000 but certain conclusions covered specific events that occurred after either December 15, 1998 or January 12, 2000. Adoption of FIN 44 did not have an effect on the Partnership's financial statements. In December 1999, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 101 which summarizes certain of the SEC staff's views in applying generally accepted accounting principles to revenue recognition in financial statements. The Staff Accounting bulletin became effective in the fourth quarter of 2000. The adoption of this guidance did not have an impact on the Partnership's results of operations or financial position, however, the guidance may impact the way in which the Partnership will account for future transactions.

F-18

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

### 3. Business Segments

The Partnership operates in two business segments: rental operations and investment services (including real estate acquisition, financing and broker/dealer services). Segment operating results are measured and assessed based on a performance measure known as

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Funds From Operations ("FFO"). FFO is defined as net income (computed in accordance with generally accepted accounting principles) plus depreciation and amortization and other non-cash expenses. FFO is not a measure of operating results or cash flows from operating activities as measured by generally accepted accounting principles, and is not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to cash flows as a measure of liquidity.

FFO by business segment are as follows (in thousands):

	Rental Operations	Investment Services	Total
=====			
For the three months ended March 31, 2001 (Unaudited):			
Total revenues	\$ 6,592	\$ 6,299	\$ 12,891
Total expenses	(4,645)	(2,288)	(6,933)
Depreciation and amortization	1,307	10	1,317
Non-cash expenses	--	29	29
-----			
FFO	\$ 3,254	\$ 4,050	\$ 7,304
=====			
For the three months ended March 31, 2000 (Unaudited):			
Total revenues	\$ 6,469	\$ 1,838	\$ 8,307
Total expenses	(5,761)	(950)	(6,711)
Depreciation and amortization	1,107	10	1,117
-----			
FFO	\$ 1,815	\$ 898	\$ 2,713
=====			
Year ended December 31, 2000:			
Total revenues	\$ 26,817	\$14,152	\$ 40,969
Total expenses	(14,332)	(9,854)	(24,186)
Depreciation and amortization	4,694	68	4,762
Non-cash expenses	--	2,300	2,300
-----			
FFO	\$ 17,179	\$ 6,666	\$ 23,845
=====			
Year ended December 31, 1999:			
Total revenues	\$ 17,204	\$ 9,143	\$ 26,347
Total expenses	(9,945)	(5,315)	(15,260)
Depreciation and amortization	3,299	41	3,340
-----			
FFO	\$ 10,558	\$ 3,869	\$ 14,427
=====			
Year ended December 31, 1998:			
Total revenues	\$ 11,560	\$ 6,208	\$ 17,768

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Total expenses	(6,979)	(2,802)	(9,781)
Depreciation and amortization	2,136	33	2,169
-----			
FFO	\$ 6,717	\$ 3,439	\$ 10,156
=====			

Non-cash expenses of \$2,300,000 for the year ended December 31, 2000 and \$29,000 for the three months ended March 31, 2001 are comprised of equity-based compensation charges (see Note 8).

F-19

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

3. Business Segments  
(Continued)

The Partnership's cash distributions from operations for the year ended December 31, 2000 (excluding \$3,953,000 of cash distributions related to the October 1, 2000 Merged Partnerships for the period prior to the date of merger) are summarized as follows:

Quarter paid	Distribution Per Partnership Unit	Total Cash Distributions
=====		
(in thousands)		
Second quarter of 2000	\$.24	\$ 4,080
Third quarter of 2000	.25	4,308
Fourth quarter of 2000	.26	4,480
First quarter of 2001	.27	6,597
		-----
		\$19,465
=====		

Cash distributions per partnership unit is based on the total outstanding units at the end of each calendar quarter. Cash available for distribution, as determined at the sole discretion of the general partner, is required to be distributed to unit holders within 90 days following the end of each calendar quarter. The cash distribution of approximately \$6,597,000 for the fourth quarter of 2000 was declared and paid in 2001. The cash distribution of approximately \$4,200,000 for the fourth quarter of 1999 was declared and paid in the first quarter of 2000.

The following table is a summary of other financial information by business segment (in thousands):

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

	Rental Operations	Investment Services	Total
=====			
March 31, 2001 (unaudited):			
Capital expenditures	\$ 76	\$ --	\$ 76
Identifiable assets	\$198,560	\$ 5,554	\$204,114
December 31, 2000:			
Capital expenditures	\$ 9,825	\$ 127	\$ 9,952
Identifiable assets	\$194,328	\$25,595	\$219,923
December 31, 1999:			
Capital expenditures	\$ 77,060	\$ 195	\$ 77,255
Identifiable assets	\$159,324	\$31,162	\$190,486
Capital expenditures:			
December 31, 1998	\$ 28,973	\$ 7	\$ 28,980
March 31, 2000 (unaudited)	\$ 28	\$ --	\$ 28

F-20

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

4. Merger Transactions

In December 2001, the Partnership restated its previously reported consolidated financial statements for the year ended December 31, 2000, 1999 and 1998 to reflect certain adjustments related to the Partnerships accounting treatment for the merger transactions described below. The merger transactions involved the exchange of the Partnership's limited partner units for the minority interest holder limited partnership units in seventeen Sponsored Partnerships. The merger transactions were initially recorded at their historic book values similar to a pooling of interests and transaction costs were charged to expense in accordance with the guidance found in Emerging Issues Task Force ("EITF") 87-21 "Change of Accounting Basis in Master Limited Partnership Transactions." In connection with the review of the Partnership's public filings by the Staff of the Securities and Exchange Commission ("SEC") in December of 2001, the Staff of the SEC and the Partnership determined that acquisition of minority interest accounting using the purchase method in accordance with FASB Technical Bulletin 85-5 "Issues Relating to Accounting for Business Combinations" was the preferable treatment. Accordingly, the Partnership has recorded the minority interest acquisitions based on the fair value of assets and liabilities acquired. Additionally, transaction costs incurred in connection with the 2000 and 1999 mergers totaling

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

approximately \$453,000 and \$736,000, respectively have been reflected as a cost of the minority interest acquisitions. The fair market value of the merged entities' real estate was determined based on independent appraisals.

The non-cash adjustments had the impact of decreasing reported net income for additional depreciation expense and reallocating net income to minority interest holders. Additionally, the purchase accounting fair value adjustments increased real estate assets and partners' capital. The impact to the Partnership's consolidated financial statements is summarized in the table below (in thousands, except per unit amounts):

	As Previously Reported	Adjustment	Restate
-----			
Year ended December 31, 2000:			
Real estate investments, net	\$160,631	\$ 20,440	\$181,071
Total partners' capital	180,140	20,440	200,580
Net income	11,706	(2,792)	8,914
Basic and diluted net income per partnership unit	.50	(.10)	.40
Year ended December 31, 1999:			
Real estate investments, net	\$155,712	\$ 14,056	\$169,768
Minority interests	52	78,038	78,090
Total partners' capital	147,326	(63,751)	83,575
Net income	3,455	(2,316)	1,139
Basic and diluted net income per partnership unit	.21	(.12)	.09
Year ended December 31, 1998:			
Net income (loss)	\$ 1,977	\$ (3,652)	\$ (1,675)
Basic and diluted net income (loss) per partnership unit	.17	(1.05)	(.88)
Three months ended March 31, 2001 (unaudited):			
Real estate investments, net	\$159,698	\$ 20,319	\$180,017
Total partners' capital	179,696	20,319	200,015
Net income	6,124	(122)	6,002
Basic and diluted net income per partnership unit	.25	--	.25
Three months ended March 31, 2000 (unaudited):			
Net income (loss)	\$334	\$ (508)	\$ (174)
Basic and diluted net income per partnership unit	.02	(.03)	(.01)

F-21

Franklin Street Partners Limited Partnership and Subsidiaries  
Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

4. Merger Transactions  
(Continued)

Effective October 1, 2000, the Partnership and six Sponsored Partnerships consummated a series of mergers pursuant to an Agreement and Plan of Merger (the "October 2000 Merger"). Under the terms of the October 2000 Merger, all limited partnership interests in the six Sponsored Partnerships outstanding on October 1, 2000 were exchanged for 7,204,716 new limited partnership units in the Partnership. The operations of the six merged Sponsored Partnerships consist of six commercial rental properties (see Note 5).

Effective January 1, 2000, the Partnership and three Sponsored Partnerships consummated a series of mergers pursuant to an Agreement and Plan of Merger (the "January 2000 Merger"). Under the terms of the January 2000 Merger, all limited partnership interests in the three Sponsored Partnerships outstanding on January 1, 2000 were exchanged for 4,999,972 new limited partnership units in the Partnership. The operations of the three merged Sponsored Partnerships consist of a residential apartment property and two commercial real estate properties (see Note 5).

Effective January 1, 1999, the Partnership and eight Sponsored Partnerships consummated a series of mergers pursuant to an Agreement and Plan of Merger (the "1999 Merger"). Under the terms of the 1999 Merger, all limited partnership interests in the eight Sponsored Partnerships outstanding on January 1, 1999 were exchanged for 10,099,107 new limited partnership units in the Partnership. Additionally, the partnership interests held by the Partnership's existing general partner and limited partners were exchanged for 948,499 new general partnership units and 952,301 new limited partnership units, respectively. The operations of the merged Sponsored Partnerships consist of five commercial rental properties and three residential real estate properties (see Note 5).

Following the consummation of the mergers described above, the Partnership owned 100% of the interests in each merged Sponsored Partnership. The merger transactions were solely an exchange of partnership units and no cash was involved. The Partnership's consolidated financial statements include the full results of operations of the merged Sponsored Partnerships from the date of merger.

The following unaudited pro forma consolidated results of operations are presented as if the merger transactions had occurred at the beginning of the periods presented (in thousands, except per unit amounts):

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Years ended December 31,	2000	1999	1998
(in thousands)			
Revenues	\$34,793	\$18,048	\$11,555
Net income	\$10,987	\$ 3,121	\$ 1,643
Basic and diluted net income per limited and general partnership unit	\$ 0.47	\$ 0.19	\$ 0.14

F-22

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

5. Real Estate Investments

In connection with the various merger transactions described at Note 4, the Partnership acquired 100% ownership in seventeen real estate properties during 2000 and 1999. The following is a summary of the more significant elements of the Partnership's real estate investments at December 31, 2000 (dollar amounts in thousands):

Description	Date of Merger	Units	Approximate Square Footage	Date Constructed	Acquired
<b>Residential Apartments:</b>					
Essex House, Houston, TX	January 1999	135	118,800	1993	Sp
Reata, Houston, TX	January 1999	159	129,000	1994	Part
Weslayan Oaks, Houston, TX	January 1999	84	70,500	1995	
Silverside Plantation, Baton Rouge, LA	January 2000	264	223,800	1998	
<b>Commercial Properties:</b>					
North Andover					
Office Park, No. Andover, MA	January 1999	--	92,000	1972-1978	
Park Seneca, Charlotte, NC	January 1999	--	110,600	1969	
Piedmont Center, Greenville, SC	January 1999	--	143,800	1973	
4995 P. Henry Drive, Santa Clara, CA	January 1999	--	40,300	1978	
One Technology Drive, Peabody, MA	January 1999	--	188,000	1982	
Hillview Center, Milpitas, CA	January 2000	--	36,300	1984	
Telecom Business Center, San Diego, CA	January 2000	--	101,700	1997	
Southfield Center, Southfield, MI	October 2000	--	212,500	1977	
Blue Ravine, Folsom, CA	October 2000	--	47,000	1984	
Bollman Place, Savage, MD	October 2000	--	99,000	1984	
Austin N.W., Austin, TX	October 2000	--	68,600	1998	
10 Lyberty Way, Westford, MA	October 2000	--	104,700	1984	
Gateway Crossing 95, Columbia, MD	October 2000	--	188,800	1988-1994	

F-23

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

5. Real Estate  
Investments

Description	Cost Capitalized (Disposals) Subsequent to Acquisition	December 31, 2000	
		Land	Building Improvements And Fixtures
<b>Residential Apartments:</b>			
Essex House, Houston, TX	\$ 648	\$ 2,920	\$ 10,011
Reata, Houston, TX	567	3,399	10,221
Weslayan Oaks, Houston, TX	70	1,658	4,061
Silverside Plantation, Baton Rouge, LA	(205)	2,021	17,061
<b>Commercial Properties:</b>			
North Andover			
Office Park, No. Andover, MA	895	1,311	9,031
Park Seneca, Charlotte, NC	(42)	1,815	7,871
Piedmont Center, Greenville, SC	596	1,449	10,431
4995 P. Henry Drive, Santa Clara, CA	58	3,274	4,181
One Technology Drive, Peabody, MA	(450)	1,658	9,791
Hillview Center, Milpitas, CA	7	2,203	2,821
Telecom Business Center, San Diego, CA	78	5,035	11,441
Southfield Center, Southfield, MI	138	4,344	11,591
Blue Ravine, Folsom, CA	22	846	5,471
Bollman Place, Savage, MD	45	1,585	4,161
Austin N.W., Austin, TX	161	708	10,651
10 Lyberty Way, Westford, MA	78	1,315	8,941
Gateway Crossing 95, Columbia, MD	291	4,453	16,221
	\$2,957	\$39,994	\$153,991

There were no encumbrances on the above properties.  
Depreciation lives at December 31, 2000 are  
summarized at Note 2.

The following table summarizes the changes in the  
Partnership's real estate investments and accumulated  
depreciation (in thousands):

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

	December 31,		
	2000	1999	1998
Real estate investments, at cost:			
Balance, beginning of period	\$178,294	\$ 86,835	\$58,080
Acquisitions	15,982	91,271	28,634
Improvements	639	188	121
Dispositions	(927)	--	--
Balance, end of period	\$193,988	\$178,294	\$86,835
Accumulated depreciation:			
Balance, beginning of period	\$ 8,526	\$ 5,447	\$ 3,617
Depreciation	4,391	3,079	1,830
Dispositions	--	--	--
Balance, end of period	\$ 12,917	\$ 8,526	\$ 5,447

F-24

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

6. Related Party  
Transactions

Investment in  
Sponsored REITs

During 2000, the Partnership acquired 100% of the common stock in four Sponsored REITs for nominal consideration. Additionally, the Partnership's 5% general partner interest in one Sponsored Partnership was exchanged for the common stock in a newly formed REIT, in connection with this Sponsored Partnership's reorganization from a limited partnership to a REIT on January 1, 2001.

The Sponsored REITs were formed as corporations under the laws of Delaware and operate in a manner intended to qualify as REITs for Federal income tax purposes. To qualify as a REIT, each entity must comply with certain operating activity requirements and must generally distribute 95% (90% commencing January 1, 2001) of its taxable income to its shareholders. The REITs have issued both common stock and preferred stock. The common stock is owned solely by the Partnership and the preferred stock is owned by outside individual investors. Each REIT was organized to acquire a single real estate property using the proceeds raised through private offerings of its preferred stock. The REIT's do not contemplate having

any long-term financing. The preferred shareholders' in each of the REITs are entitled to 100% of the REITs dividends. As a common shareholder, the Partnership has no rights to the REIT's regular cash dividends. However, upon liquidation of the REITs the Partnership will be entitled to its percentage interest in any proceeds after the preferred shareholders have recovered their investment. The Partnership's percentage interest in each REIT is less than 1%. The Partnership's cost of its investment in the REITs approximates its share of the underlying equity in the net assets of the REITs. The Partnership's share of the REITs' earnings, after deducting preferred stock dividends paid or accrued, was not material for the quarter ended March 31, 2001 or for the year ended December 31, 2000.

The affirmative vote of the holders of a majority of the REIT's preferred stockholders is required for any actions involving merger, sale of property, amendment to charter or issuance of additional capital stock. In addition, all of the REIT's amended their certificates of incorporation in April 2001 to allow the holders of more than fifty percent of the outstanding preferred shares to remove, without cause, and replace one or more members of the REIT's Board of Directors

Sponsored Entity Fees

FSP Investments has provided syndication and real estate acquisition advisory services for the Sponsored REITs in 2001 and 2000 and Sponsored Partnerships prior to 2000. Transactions with merged Sponsored Partnerships have been eliminated in the accompanying consolidated financial statements. Fees from non-consolidated related entities for property acquisition services amounted to approximately \$1,581,000 and \$346,000 for the years ended December 31, 2000 and 1999, respectively. Sales commissions earned for the sale of Sponsored REIT preferred shares in 2000 and partnership units in one Sponsored Partnership in 1999 amounted to approximately \$4,036,000 and \$443,000 for the years ended December 31, 2000 and 1999, respectively. The Partnership has also provided interim financing for the purchase of certain REIT properties prior to completion of the REIT's private equity offerings. Financing commitment fees earned by the Partnership from the REITs totaled approximately \$1,957,000 for the year ended December 31, 2000. Interest income charged to the REITs amounted to approximately \$457,000 for the year ended December 31, 2000.

Management Fees

Management fees charged to the merged Sponsored Partnerships have been eliminated in the accompanying consolidated statements of operations. Total property management fee income from non-consolidated entities amounted to approximately \$112,000 and \$16,000 for the years ended December 31, 2000 and 1999, respectively. There were no related entity management fees for the year ended December 31, 1998. Property management fees range from 1% to 5% of collected rents.

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

6. Related Party  
Transactions  
(Continued)

Due From Related Parties                      Amounts due from related parties consist of the following (in thousands):

December 31,	2000	1999
=====		
Interim financing note receivable due from Sponsored REIT, bearing interest at the bank's base rate (9.5% at December 31, 2000), collateralized by the REIT's real estate and the assignment of its rents; paid in full upon closing of REIT's private equity offering in February 2001.	\$16,500	\$--
Interest receivable from Sponsored REITs, paid upon closing of private equity offering in February 2001.	144	--
Non-interest bearing cash advances due on demand from Sponsored REITs.	90	--
	-----	-----
	\$16,734	\$--
=====		

7. Bank Note Payable

The Partnership has a revolving line of credit agreement (the "Loan Agreement") with a bank providing for borrowings up to \$35 million (increased to \$53 million in February 2001). Borrowings under the Loan Agreement bear interest at either the bank's base rate or a variable LIBOR rate, as defined. Borrowings outstanding under the Loan Agreement consist of the following (in thousands):

December 31,	2000	1999
=====		
Note payable, bearing interest at the bank's base rate (9.5% at December 31, 2000).	\$16,500	\$ 3,672

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Note payable, bearing interest at LIBOR plus 1.25%  
per annum (7.75% at December 31, 1999). -- 19,850

---

	\$16,500	\$23,522
--	----------	----------

---

The Loan Agreement includes restrictions on property liens and requires compliance with various financial covenants. Financial covenants include the maintenance of at least \$1,500,000 in operating cash accounts, a minimum tangible net worth of \$140,000,000 and compliance with various debt and operating income ratios, as defined in the Loan Agreement. The Partnership was in compliance with the Loan Agreement's financial covenants as of December 31, 2000. Outstanding borrowings of \$16,500,000 at December 31, 2000 were repaid in February 2001. The Loan Agreement matures on February 23, 2003.

The Loan Agreement also provides for personal borrowings of up to \$3,000,000 by the members of the Partnership's general partner for the purpose of acquiring partnership units or paying income taxes thereon. Borrowings of \$800,000 were outstanding with members of the general partner at December 31, 2000, which are guaranteed by the Partnership.

F-26

Franklin Street Partners  
Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
(Information for March 31, 2001 and 2000 is unaudited)

8. Partners' Capital

General

The Partnership's general partner has the exclusive right to manage the business of the Partnership and make certain amendments to the Partnership Agreement, without the consent or approval of the limited partners. The Partnership's limited partners do not take part in management and do not have any voting rights regarding the Partnership's operations. A majority in interest of the limited partners, with the consent of the general partners, may amend the Partnership Agreement, subject to certain limitations as defined in the Partnership Agreement. Except as provided for under certain Federal tax provisions described in the Partnership Agreement, net income or net losses from operations shall be allocated to all partners based on their percentage interest in the Partnership. Net profits or losses arising from a sale or other disposition of all or any portion of the Partnership's property or upon liquidation of the Partnership shall be allocated as follows:

Net Profit -- The Partnership's net profits are

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

allocated first to the extent of any partner's negative capital account balance, and thereafter in proportion with their percentage interest in the Partnership.

Net Losses -- First to the extent of any partner's positive capital account balance, and thereafter in proportion with their percentage interest in the Partnership.

The Partnership's cash distributions are allocated to the limited partners and the general partner based on each partner's percentage interest in the Partnership.

Equity-Based Compensation

In April 2000 and January 2001, the Partnership issued 230,000 and 2,522 partnership units, respectively, with a fair value of approximately \$2,300,000 and \$29,000, respectively, to certain officers and employees of the Partnership in lieu of cash compensation. These partnership units were fully vested on the date of issuance. The equity-based compensation charges of \$2,300,000 and \$29,000 are included in selling, general and administrative expenses in the accompanying statements of operations for the year ended December 31, 2000 and three months ended March 31, 2001, respectively. Cash distributions paid to the holders of the 230,000 units amounted to approximately \$117,000 for the year ended December 31, 2000.

General Partner

On December 30, 1999, FSP General Partner LLC (the "General Partner") was organized solely to hold the Partnership's general partner units, which were previously held by eight individuals. The General Partner's financial activities consist of receiving cash distributions from the Partnership and paying such amounts to its members. The members of the General Partner function as Officers and/or Directors of the Partnership. The Partnership pays no fees or other compensation to the General Partner. The General Partner has no commitment or intent to furnish direct or indirect financial assistance to the Partnership. Total cash distributions paid to the General Partner were approximately \$930,000, \$1,596,000 and \$749,000 for the years ended December 31, 2000, 1999 and 1998, respectively.

9. Federal Income Tax Reporting

The difference between Partners' capital for financial reporting purposes and for income tax purposes is approximately as follows (in thousands):

Partnership capital - financial reporting purposes, December 31, 2000	\$200,580
Partnership's cumulative tax reporting differences, primarily relating to non-deductible expenses, depreciation and other temporary differences and the effects of mergers	(19,090)
-----	

Edgar Filing: FRANKLIN STREET PARTNERS LP - Form 10-12G/A

Partners' capital-- income tax purposes,  
 December 31, 2000 per Form 10 \$181,490  
 =====

The merger transactions described in Note 4 were treated as tax-free reorganizations for income tax reporting purposes.

F-27

Franklin Street Partners  
 Limited Partnership and Subsidiaries

Notes to Consolidated Financial Statements  
 (Information for March 31, 2001 and 2000 is unaudited)

10. Commitments

Rentals Under  
 Operating Leases

The Partnership's commercial rental operations include the leasing of office buildings and industrial properties subject to leases with terms greater than one year. The leases thereon expire at various dates through 2012. The following is a schedule of approximate future minimum rental income on non-cancelable operating leases as of December 31, 2000 (in thousands):

Year ended December 31,  
 =====

2001	\$26,719
2002	14,759
2003	12,179
2004	8,444
2005	3,936
Thereafter	12,358
	-----
	\$78,395
	=====

Office Lease

The Partnership leases its corporate office space under a six year operating lease that commenced in June 1999. The lease includes a base annual rent and additional rent for the Partnership's share of taxes and operating costs.

Future minimum lease payments are approximately as follows (in thousands):

Year ended December 31,  
 =====

2001	\$190
2002	199
2003	203
2004	209
2005	97
	-----

=====

Rent expense was approximately \$184,000, \$126,000 and \$52,000 for the years ended December 31, 2000, 1999 and 1998, respectively.

Retirement Plan

During 1999, the Partnership formed a retirement savings plan for eligible employees. Under the plan, the Partnership matches participant contributions up to \$6,000 annually per participant. The Partnership's total contribution under the plan amounted to approximately \$53,000 and \$46,000 for the years ended December 31, 2000 and 1999, respectively.

F-28

Exhibit Index

Exhibits -----	Description -----
3.1	Certificate of Limited Partnership
3.2	Amendment to Certificate of Limited Partnership
4.1	Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000
4.2	First Amendment, dated as of January 1, 2000, to Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000
4.3	Second Amendment, dated as of June 26, 2000, to Third Amended and Restated Limited Partnership Agreement, dated as of January 1, 2000
21	Subsidiaries of the Registrant