

PHOENIX TECHNOLOGIES LTD  
Form 8-K  
October 04, 2002

---

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported) September 19, 2002

**PHOENIX TECHNOLOGIES LTD.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**0-17111**  
(Commission File Number)

**04-2685985**  
(IRS Employer  
Identification No.)

**411 E. Plumeria Drive San Jose, CA**  
(Address of principal executive offices)

**95134**  
(Zip Code)

Registrant's telephone number, including area code (408) 570-1000

(Former name or former address if changed since last report)

---

**Item 2. Acquisition or Disposition of Assets**

As described in a Current Report on Form 8-K filed by Phoenix Technologies Ltd. ( Phoenix ) on July 25, 2002, Phoenix entered into a Tender and Voting Agreement dated July 23, 2002 with Synopsys, Inc., a Delaware corporation ( Synopsys ) to tender its shares in inSilicon Corporation, a Delaware corporation ( inSilicon ), to Synopsys in response to a cash tender offer that Synopsys planned to make for all outstanding shares of inSilicon pursuant to an Agreement and Plan of Merger dated July 23, 2002 among Synopsys, InSilicon, and Ferrite Acquisition Corp., a Delaware corporation and wholly owned subsidiary of Synopsys.

On September 19, 2002, Phoenix completed the sale of 10,450,010 shares, or 100% of its ownership interest in inSilicon, in the Synopsys tender offer for \$4.05 per share pursuant to the terms of the Tender and Voting Agreement.

The above description of Phoenix's sale of its shares of inSilicon is a summary and as such is not intended to be complete. It is subject to, and qualified by reference to, the Tender and Voting Agreement, which is attached as Exhibit 2.1 to Phoenix's Current Report on Form 8-K filed on July 25, 2002, the press release announcing execution of the Tender and Voting Agreement, which is attached as Exhibit 99.1 to Phoenix's Current Report on Form 8-K filed on July 25, 2002, and the press release announcing the closing of the transaction attached as Exhibit 99.2 to this Current Report on Form 8-K. Each of the foregoing documents is incorporated herein by reference.

**Item 7. Financial Statements, Pro Forma Financial Information and Exhibits**

(a) Financial Statements of Businesses Acquired.

Not applicable.

(b) Pro Forma Financial Information.

On September 19, 2002, Phoenix Technologies Ltd. completed the sale of its ownership interest in inSilicon for a total cash payment of \$42.3 million. Based upon inSilicon's net worth at June 30, 2002, Phoenix's ownership percentage on that date, and the estimated costs and expenses incurred in connection with the sale, Phoenix anticipates that it will record a gain of \$5.7 million, net of tax. The anticipated gain will be adjusted to reflect inSilicon's final net worth on the date of the sale and related tax expense.

The following unaudited pro forma condensed financial statements and the notes related thereto are being filed herewith:

Unaudited Pro Forma Condensed Balance Sheet as of June 30, 2002

Unaudited Pro Forma Condensed Statements of Operations for the nine months ended June 30, 2002

Unaudited Pro Forma Condensed Statements of Operations for the year ended September 30, 2001

The pro forma adjustments represent, in the opinion of management, all adjustments necessary to present Phoenix's pro forma results of operations and financial position in accordance with Article 11 of SEC Regulation S-X and are based upon available information and certain assumptions considered reasonable under the circumstances.

The pro forma condensed financial statements should be read in conjunction with Phoenix's unaudited condensed consolidated financial statements and notes thereto included in the Company's quarterly report on Form 10-Q for the period ended June 30, 2002 and audited consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended September 30, 2001, filed on August 5, 2002 and December 5, 2001, respectively. The pro forma information may not necessarily be indicative of what the Company's results of operations or financial position would have been had the transaction been in effect as of and for the periods presented, nor is such information necessarily indicative of the Company's results of operations or financial position for any future period or date.

## PHOENIX TECHNOLOGIES LTD.

**PRO FORMA CONSOLIDATED BALANCE SHEETS (UNAUDITED)**  
(in thousands)

The following table shows the unaudited pro forma condensed consolidated balance sheet of the Company at June 30, 2002 as if the transaction had taken place on June 30, 2002.

|   | June 30, 2002     |                            |                          |                |
|---|-------------------|----------------------------|--------------------------|----------------|
|   | Historical        | Business to be<br>disposed | Pro forma<br>adjustments | Pro forma      |
| <b>ASSETS</b>                                 |                   |                            |                          |                |
| Current assets:                               |                   |                            |                          |                |
| Cash and cash equivalents                     | \$ 46,206         | \$ (27,873)                | \$ 42,323 A              | \$ 60,656      |
| Short-term investments                        | 11,787            |                            |                          | 11,787         |
| Accounts receivable, net                      | 27,637            | (3,201)                    |                          | 24,436         |
| Receivables from affiliated parties           |                   | 1,986                      |                          | 1,986          |
| Prepaid royalties and maintenance             | 2,312             | (337)                      |                          | 1,975          |
| Deferred income taxes                         | 5,186             | (513)                      |                          | 4,673          |
| Other current assets                          | 5,379             | (1,542)                    |                          | 3,837          |
| <b>Total current assets</b>                   | <b>98,507</b>     | <b>(31,480)</b>            | <b>42,323</b>            | <b>109,350</b> |
| Property and equipment, net                   | 9,629             | (876)                      |                          | 8,753          |
| Computer software costs, net                  | 19,942            | (4,476)                    |                          | 15,466         |
| Goodwill and intangible assets, net           | 19,645            | (5,549)                    |                          | 14,096         |
| Deferred income taxes                         | 8,743             | 513                        | (4,296)B                 | 4,960          |
| Prepaid royalties non current                 | 8,041             |                            |                          | 8,041          |
| Other assets                                  | 2,280             | (51)                       |                          | 2,229          |
| <b>Total assets</b>                           | <b>\$ 166,787</b> | <b>(41,919)</b>            | <b>38,027</b>            | <b>162,895</b> |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>    |                   |                            |                          |                |
| Current liabilities:                          |                   |                            |                          |                |
| Accounts payable                              | \$ 1,483          | (298)                      |                          | 1,185          |
| Accrued compensation and related liabilities  | 9,991             | (802)                      |                          | 9,189          |
| Deferred revenue                              | 7,881             | (3,113)                    |                          | 4,768          |
| Accrued acquisition costs                     |                   |                            |                          |                |
| Income taxes payable                          | 1,473             | (422)                      | 7,689 B                  | 8,740          |
| Other accrued liabilities                     | 5,243             | (1,340)                    | 1,000 A                  | 4,903          |
| <b>Total current liabilities</b>              | <b>26,071</b>     | <b>(5,975)</b>             | <b>8,689</b>             | <b>28,785</b>  |
| Long-term obligations                         | 1,126             |                            |                          | 1,126          |
| <b>Total liabilities</b>                      | <b>27,197</b>     | <b>(5,975)</b>             | <b>8,689</b>             | <b>29,911</b>  |
| Minority interest                             | 12,296            |                            | (12,296)C                |                |
| Stockholders equity:                          |                   |                            |                          |                |
| Preferred stock                               |                   |                            |                          |                |
| Common stock                                  | 31                |                            |                          | 31             |
| Additional paid-in capital                    | 177,299           | (51)                       |                          | 177,248        |
| Retained earnings                             | 32,244            |                            | 5,690 A                  | 37,934         |
| Accumulated other comprehensive income (loss) | (1,534)           | 51                         |                          | (1,483)        |
| Less: Cost of treasury stock                  | (80,746)          |                            |                          | (80,746)       |
| <b>Total stockholders equity</b>              | <b>127,294</b>    |                            | <b>5,690</b>             | <b>132,984</b> |

Edgar Filing: PHOENIX TECHNOLOGIES LTD - Form 8-K

|  |            |            |          |            |
|--|------------|------------|----------|------------|
| Total liabilities and stockholders' equity | \$ 166,787 | \$ (5,975) | \$ 2,083 | \$ 162,895 |
|--|------------|------------|----------|------------|

## PHOENIX TECHNOLOGIES LTD.

**PRO FORMA CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**  
(in thousands, except per share amounts)

The following table shows the unaudited pro-forma condensed consolidated results of operations for the 9 months ended June 30, 2002 as if the transaction had taken place as of October 1, 2001.

|  | Nine months ended June 30, 2002 |                         |                       |               |
|--|---------------------------------|-------------------------|-----------------------|---------------|
|  | Historical                      | Business to be disposed | Pro forma adjustments | Pro Forma     |
| Revenues:  |                                 |                         |                       |               |
| License fees   | \$ 81,142                       | \$ (9,935)              | \$                    | \$ 71,207     |
| Services   | 10,887                          | (4,356)                 |                       | 6,531         |
| <b>Total revenues</b>  | <b>92,029</b>                   | <b>(14,291)</b>         |                       | <b>77,738</b> |
| Cost of revenues:  |                                 |                         |                       |               |
| License fees   | 4,485                           | (1,249)                 |                       | 3,236         |
| Services   | 4,791                           | (166)                   |                       | 4,625         |
| Amortization of purchased technology                                   | 3,723                           | (1,499)                 |                       | 2,224         |
| Restructuring related write-off and impairment of capitalized software | 1,172                           | (1,172)                 |                       |               |
| <b>Total cost of revenues</b>  | <b>14,171</b>                   | <b>(4,086)</b>          |                       | <b>10,085</b> |
| <b>Gross Margin</b>  | <b>77,858</b>                   | <b>(10,205)</b>         |                       | <b>67,653</b> |
| Operating expenses:  |                                 |                         |                       |               |
| Research and development   | 26,737                          | (5,962)                 | 879 D                 | 21,654        |
| Sales and marketing  | 29,875                          | (5,799)                 | 879 D                 | 24,955        |
| General and administrative   | 17,390                          | (3,409)                 | 440 D                 | 14,421        |
| Amortization of goodwill and acquired intangible assets                | 3,495                           | (1,757)                 |                       | 1,738         |
| Stock-based compensation   | 690                             | (347)                   |                       | 343           |
| Restructuring and related charges                                      | 5,142                           | (1,216)                 |                       | 3,926         |
| <b>Total operating expenses</b>  | <b>83,329</b>                   | <b>(18,490)</b>         | <b>2,198</b>          | <b>67,037</b> |
| <b>Income (loss) from operations</b>                                   | <b>(5,471)</b>                  | <b>8,285</b>            | <b>(2,198)</b>        | <b>616</b>    |
| Interest and other income, net   | 555                             | (440)                   |                       | 115           |
| Minority interest  | 2,615                           |                         | (2,615) C             |               |
| <b>Income (loss) before income taxes</b>                               | <b>(2,301)</b>                  | <b>7,845</b>            | <b>(4,813)</b>        | <b>731</b>    |
| Income tax expense (credit)  | 1,343                           | (428)                   | (666) E               | 249           |
| <b>Net Income (loss)</b>   | <b>\$ (3,644)</b>               | <b>\$ 8,273</b>         | <b>\$ (4,147)</b>     | <b>\$ 482</b> |
| Earnings (loss) per share:   |                                 |                         |                       |               |
| Basic  | \$ (0.14)                       |                         |                       | \$ 0.02       |
| Diluted  | \$ (0.14)                       |                         |                       | \$ 0.02       |
| Shares used in earnings (loss) per share calculation:                  |                                 |                         |                       |               |
| Basic  | 25,702                          |                         |                       | 25,702        |

Diluted

25,702

26,317

5

## PHOENIX TECHNOLOGIES LTD.

**PRO FORMA CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**  
(in thousands, except per share amounts)

The following table shows the unaudited pro-forma condensed consolidated results of operations for the 12 months ended September 30, 2001 as if the transaction had taken place as of October 1, 2000.

|   | Fiscal Year Ended September 30, 2001 |                         |                       |                   |
|---|--------------------------------------|-------------------------|-----------------------|-------------------|
|   | Historical                           | Business to be disposed | Pro forma adjustments | Pro Forma         |
| Revenues:   |                                      |                         |                       |                   |
| License fees  | \$ 103,324                           | \$ (13,095)             | \$                    | \$ 90,229         |
| Services  | 18,113                               | (5,984)                 |                       | 12,129            |
| <b>Total revenues</b>                                   | <b>121,437</b>                       | <b>(19,079)</b>         |                       | <b>102,358</b>    |
| Cost of revenues:                                       |                                      |                         |                       |                   |
| License fees  | 3,796                                | (1,498)                 |                       | 2,298             |
| Services  | 15,138                               | (208)                   |                       | 14,930            |
| Amortization of purchased technology                    | 2,131                                | (1,321)                 |                       | 810               |
| <b>Total cost of revenues</b>                           | <b>21,065</b>                        | <b>(3,027)</b>          |                       | <b>18,038</b>     |
| <b>Gross Margin</b>                                     | <b>100,372</b>                       | <b>(16,052)</b>         |                       | <b>84,320</b>     |
| Operating expenses:                                     |                                      |                         |                       |                   |
| Research and development                                | 45,526                               | (11,113)                | 1,223 D               | 35,636            |
| Sales and marketing                                     | 37,213                               | (9,314)                 | 1,223 D               | 29,122            |
| General and administrative                              | 24,743                               | (4,930)                 | 611 D                 | 20,424            |
| Amortization of goodwill and acquired intangible assets | 5,027                                | (3,883)                 |                       | 1,144             |
| Stock-based compensation                                | 1,713                                | (978)                   |                       | 735               |
| Impairment of long-lived assets                         | 9,393                                | (9,393)                 |                       |                   |
| Restructuring and related charges                       | 1,525                                | (48)                    |                       | 1,477             |
| <b>Total operating expenses</b>                         | <b>125,140</b>                       | <b>(39,659)</b>         | <b>3,057</b>          | <b>88,538</b>     |
| <b>Income (loss) from operations</b>                    | <b>(24,768)</b>                      | <b>23,607</b>           | <b>(3,057)</b>        | <b>(4,218)</b>    |
| Interest and other income, net                          | 2,866                                | (1,592)                 |                       | 1,274             |
| Gain (loss) on investments                              | (2,824)                              | (1,302)                 |                       | (1,522)           |
| Minority interest                                       | 5,891                                |                         | (5,891)C              |                   |
| <b>Income (loss) before income taxes</b>                | <b>(18,835)</b>                      | <b>23,317</b>           | <b>(8,948)</b>        | <b>(4,466)</b>    |
| Income tax expense (credit)                             | (833)                                | 2,053                   | (1,223)E              | (3)               |
| <b>Net Income (loss)</b>                                | <b>\$ (18,002)</b>                   | <b>\$ 21,264</b>        | <b>\$ (10,171)</b>    | <b>\$ (4,463)</b> |
| Earnings (loss) per share:                              |                                      |                         |                       |                   |
| Basic   | \$ (0.72)                            |                         |                       | \$ (0.18)         |
| Diluted   | \$ (0.72)                            |                         |                       | \$ (0.18)         |
| Shares used in earnings (loss) per share calculation:   |                                      |                         |                       |                   |
| Basic   | 25,141                               |                         |                       | 25,141            |
| Diluted   | 25,141                               |                         |                       | 25,141            |



**NOTES TO UNAUDITED PRO FORMA CONDENSED FINANCIAL INFORMATION**

**Basis of Presentation**

The above unaudited pro forma condensed consolidated financial statements present financial information for Phoenix giving effect to the sale of all of its ownership interest in inSilicon, which was effective as of September 19, 2002. The unaudited pro forma condensed balance sheet as of June 30, 2002 is presented as if the transaction occurred on that date. The unaudited pro forma condensed statements of operations for the nine months ended June 30, 2002 and for the year ended September 30, 2001 are presented as if the transaction had occurred at the beginning of the respective periods and excluded the anticipation gain to be realized.

**Unaudited Pro Forma Financial Adjustments**

(A) Reflects the sale of all of its ownership interest in inSilicon to Synopsys for a total cash payment of \$42.3 million at September 19, 2002. The pro forma adjustments to other current liabilities reflect the estimated costs and expenses incurred in connection with the sale. Included in pro forma retained earnings at June 30, 2002 is the resulting estimated \$5.7 million gain, net of tax, as if the sale occurred on June 30, 2002.

(B) Represents a pro forma adjustment to income tax payable and deferred income taxes relating to taxable gain on the sale.

(C) Reflects the reversal of the minority interest in inSilicon that was included in Phoenix's historical consolidated Balance Sheet and Statements of Operations.

(D) Reflects the reversal of the cost allocation to inSilicon that was previously included in inSilicon's Statements of Operations. Phoenix will continue to incur those costs without reimbursement from inSilicon, resulting in higher operating expenses going forward.

(E) Represents the tax benefit resulting from additional costs that were previously allocated to inSilicon.

(c) Exhibits

See attached Exhibit Index

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PHOENIX TECHNOLOGIES LTD.  
(Registrant)

By:           /s/ LINDA MOORE          

**Linda V. Moore**  
**Secretary**

Date: October 4, 2002

**EXHIBIT INDEX**

| <b><u>Exhibit No.</u></b> | <b><u>Description</u></b>   |     |
|---------------------------|---|-----|
| 2.1                       | Tender and Voting Agreement by and between Synopsys, Inc. and Phoenix Technologies Ltd. dated July 23, 2002 | (A) |
| 2.2                       | Irrevocable proxy grant by Phoenix Technologies Ltd. to Synopsys, Inc. on Jul 23, 2002                      | (A) |
| 99.1                      | Press Release, dated July 23, 2002  | (A) |
| 99.2                      | Press Release, dated September 23, 2002   |     |

(A) Incorporated by reference to Phoenix Technologies Current Report on Form 8-K filed on July 25, 2002.