**EXELIXIS INC** Form S-8 January 28, 2003

AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION ON JANUARY 28, 2003

REGISTRATION NO. 333-

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SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM S-8

REGISTRATION STATEMENT

UNDER

THE SECURITIES ACT OF 1933

EXELIXIS, INC.

(Exact name of registrant as specified in its charter)

Delaware

04-3257395

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

170 Harbor Way

P.O. Box 511 South San Francisco, CA 94083

(650) 837-7000

(Address of principal executive offices)

2000 EQUITY INCENTIVE PLAN 2000 EMPLOYEE STOCK PURCHASE PLAN 2000 NON-EMPLOYEE DIRECTORS' STOCK OPTION PLAN (Full title of the plans)

> Glen Y. Sato Chief Financial Officer Exelixis, Inc. 170 Harbor Way P.O. Box 511

South San Francisco, CA 94083

(650) 837-7000

(Name, address, including zip code, and telephone number, including area code, of agent for service)

> Copies to: ROBERT L. JONES, ESQ. COOLEY GODWARD LLP FIVE PALO ALTO SQUARE 3000 EL CAMINO REAL PALO ALTO, CALIFORNIA 94306

#### CALCULATION OF REGISTRATION FEE

TITLE OF CLASS OF SECURITIES TO BE REGISTERED	AMOUNT TO BE REGISTERED(1)	PROPOSED MAXIMUM OFFERING PRICE PER SHARE (2)	PROPOSED MAXIMUM AGGREGATE OFFERI PRICE (2)
Stock Options and Common Stock (par value \$.001)	4,853,009 shares	\$ 6.96	\$ 33,776,924

- This Registration Statement shall cover any additional shares of common stock that become issuable under the 2000 Equity Incentive Plan, 2000 Non-Employee Directors' Stock Option Plan and 2000 Employee Stock Purchase Plan set forth herein by reason of any stock dividend, stock split, recapitalization or any other similar transaction without receipt of consideration which results in an increase in the number of shares of the Registrant's outstanding common stock.
- Estimated solely for the purpose of calculating the amount of the registration fee pursuant to Rule 457(c) and (h)(1) under the Securities Act of 1933, as amended (the "Act"). The offering price per share and aggregate offering price for the unissued stock options and common stock are based upon the average of the high and low prices of the Registrant's common stock as reported on the Nasdaq National Market System on January 27, 2003. The following chart illustrates the calculation of the registration fee:

TITLE OF SHARES NUMBER OF SHARES OFFERING PR Shares issuable pursuant to unissued stock options 3,849,981 \$ pursuant to the 2000 Equity Incentive Plan Shares issuable pursuant to unissued stock options 501,514 \$ pursuant to the 2000 Non-Employee Directors' Stock Option Plan Shares issuable pursuant to the 2000 Employee Stock Purchase Plan 501,514 \$

Approximate date of commencement of proposed sale to the public: as soon as practicable after this Registration Statement becomes effective.

Proposed Maximum Aggregate Offering Price

### EXPLANATORY NOTE

This Registration Statement on Form S-8 is being filed for the purpose of registering an additional: (i) 3,849,981 shares of the Registrant's common stock to be issued pursuant to the Registrant's 2000 Equity Incentive Plan; (ii) 501,514 shares of the Registrant's common stock to be issued pursuant to the Registrant's 2000 Non-Employee Directors' Stock Option Plan; and (iii) 501,514 shares of the Registrant's common stock to be issued pursuant to the Registrant's 2000 Employee Stock Purchase Plan.

#### INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The contents of the Registration Statements on Form S-8 (relating to the 2000 Equity Incentive Plan, 2000 Non-Employee Directors' Stock Option Plan and 2000 Employee Stock Purchase Plan) File Nos. 333-35862, 333-57026 and 333-82722 previously filed with the SEC on April 28, 2000, March 14, 2001 and February 14, 2002, respectively, are incorporated by reference herein.

ITEM 8. EXHIBITS

EXHIBIT

NUMBER DESCRIPTION

SHAR

- 4.1\* Amended and Restated Certificate of Incorporation of the Company.
- 4.2\* Restated Bylaws of the Company.
- 5.1 Opinion of Cooley Godward llp.
- 23.1 Consent of Ernst & Young LLP, Independent Auditors.
- 23.2 Consent of Independent Accountants.
- 23.3 Consent of Cooley Godward llp is contained in Exhibit 5.1 to this Registration Statement.
- 24.1 Power of Attorney is contained on the signature pages to this Registration Statement.
- 99.1\* 2000 Equity Incentive Plan.
- 99.2\* 2000 Employee Stock Purchase Plan.
- 99.3\* 2000 Non-Employee Directors' Stock Option Plan.
- 99.4 Selected Financial Data Additional Disclosure for FASB No. 142.

#### SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, as amended, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of South San Francisco, State of California, on January 28, 2003.

EXELIXIS, INC.

By: /s/ George A. Scangos

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George A. Scangos, Ph.D. President and Chief Executive Officer

### POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints George A. Scangos and Glen Y. Sato, and each or any one of them, his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments (including post-effective amendments) to this Registration Statement, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them, or their or his substitutes or substitute, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, as amended, this Registration Statement has been signed by the following persons in the capacities and on the dates indicated.

<sup>\*</sup>Incorporated by reference to the Company's Registration Statement on Form S-1, as amended (File No.333-96335), originally filed with the SEC on February 7, 2000.

SIGNATURE	TITLE	DATE
/s/ George A. Scangos George A. Scangos, Ph.D.	President, Chief Executive Officer and Director (Principal Executive Officer)	January 28, 2003
/s/ Glen Y. SatoGlen Y. Sato	Chief Financial Officer (Principal Financial and Accounting Officer)	January 28, 2003
/s/ Stelios PapadopoulosStelios Papadopoulos, Ph.D.	Chairman of the Board of Directors	January 28, 2003
/s/ Charles CohenCharles Cohen, Ph.D.	Director	January 28, 2003
/s/ Geoffrey Duyk	Director	January 28, 2003
	Director	January 28, 2003
Jason S. Fisherman, M.D.  /s/ Jean-Francois Formela	Director	January 28, 2003
Jean-Francois Formela, M.D.  /s/ Vincent T. Marchesi	Director	January 28, 2003
Vincent T. Marchesi, Ph.D.  /s/ Peter Stadler	Director	January 28, 2003
Peter Stadler, Ph.D.  /s/ Lance Willsey	Director	January 28, 2003
Lance Willsey, M.D.		

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Consent of Independent Accountants.
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