TARGET CORP Form 10-Q November 21, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 27, 2012

Commission File Number 1-6049

## TARGET CORPORATION

(Exact name of registrant as specified in its charter)

**Minnesota** (State or other jurisdiction of

**41-0215170** (I.R.S. Employer

incorporation or organization) 1000 Nicollet Mall, Minneapolis, Minnesota (Address of principal executive offices)

Identification No.) 55403 (Zip Code)

Registrant s telephone number, including area code: 612/304-6073

Former name, former address and former fiscal year, it changed since last report: N/A
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes x No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes x No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Act).
Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller Reporting company o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x
Indicate the number of shares outstanding of each of registrant s classes of common stock, as of the latest practicable date. Total shares of common stock, par value \$0.0833, outstanding at November 16, 2012 were 650,794,426.

#### TARGET CORPORATION

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#### PART I. FINANCIAL INFORMATION

**Item 1. Financial Statements** 

#### **Consolidated Statements of Operations**

-	Three Months Ended				Nine Months Ended				
		October 27,		October 29,	O	ctober 27,	O	ctober 29,	
(millions, except per share data) (unaudited)		2012		2011		2012		2011	
Sales	\$	16,601	\$	16,054	\$	49,589	\$	47,529	
Credit card revenues		328		348		986		1,048	
Total revenues		16,929		16,402		50,575		48,577	
Cost of sales		11,569		11,165		34,406		32,874	
Selling, general and administrative		3,704		3,525		10,686		10,230	
expenses									
Credit card expenses		106		109		333		283	
Depreciation and amortization		542		546		1,603		1,568	
Gain on receivables held for sale		(156)				(156)			
Earnings before interest expense and									
income taxes		1,164		1,057		3,703		3,622	
Net interest expense		192		200		558		574	
Earnings before income taxes		972		857		3,145		3,048	
Provision for income taxes		335		302		1,107		1,100	
Net earnings	\$	637	\$	555	\$	2,038	\$	1,948	
Basic earnings per share	\$	0.97	\$	0.82	\$	3.09	\$	2.85	
Diluted earnings per share	\$	0.96	\$	0.82	\$	3.06	\$	2.84	
Weighted average common shares									
outstanding									
Basic		654.8		673.2		659.3		682.2	
Diluted		662.2		678.3		665.8		686.9	

See accompanying Notes to Consolidated Financial Statements.

#### **Consolidated Statements of Comprehensive Income**

	Three Months Ended			Nine Months Ended				
	Oc	tober 27,	C	october 29,	Oc	tober 27,	Oc	tober 29,
(millions) (unaudited)		2012		2011		2012		2011
Net earnings	\$	637	\$	555	\$	2,038	\$	1,948
Other comprehensive income/(loss), net of								
tax								
Pension and other benefit liabilities, net of								
taxes of <b>\$9</b> , \$6, <b>\$28</b> and \$16		15		9		43		25
Currency translation adjustment and cash								
flow hedges, net of taxes of \$7, \$15, \$7								
and \$4		11		(24)		12		(7)
Other comprehensive income/(loss)		26		(15)		55		18
Comprehensive income	\$	663	\$	540	\$	2,093	\$	1,966

See accompanying Notes to Consolidated Financial Statements.

#### **Consolidated Statements of Financial Position**

(millions)	October 27, 2012		January 28, 2012		October 29, 2011
Assets		(unaudited)			(unaudited)
Cash and cash equivalents, including short-term investments of \$800, \$194 and					
\$66	\$	1,469	\$	794	\$ 821
Credit card receivables, held for sale		5,647			
Credit card receivables, net of allowance of \$0, \$430 and \$431				5,927	5,713
Inventory		9,533		7,918	9,890
Other current assets		1,846		1,810	1,948
Total current assets		18,495		16,449	18,372
Property and equipment					
Land		6,188		6,122	6,069
Buildings and improvements		27,800		26,837	26,850
Fixtures and equipment		5,280		5,141	5,153
Computer hardware and software		2,418		2,468	2,457
Construction-in-progress		1,365		963	546
Accumulated depreciation		(12,982)		(12,382)	(12,035)
Property and equipment, net		30,069		29,149	29,040
Other noncurrent assets		1,015		1,032	1,035
Total assets	\$	49,579	\$	46,630	\$ 48,447
Liabilities and shareholders investment					
Accounts payable	\$	8,050	\$	6,857	\$ 8,053
Accrued and other current liabilities		3,631		3,644	3,273
Unsecured debt and other borrowings		2,528		3,036	2,313
Nonrecourse debt collateralized by credit card receivables		1,500		750	500
Total current liabilities		15,709		14,287	14,139
Unsecured debt and other borrowings		14,526		13,447	12,897
Nonrecourse debt collateralized by credit card receivables				250	3,259
Deferred income taxes		1,279		1,191	1,199
Other noncurrent liabilities		1,713		1,634	1,689
Total noncurrent liabilities		17,518		16,522	19,044
Shareholders investment					
Common stock		55		56	56
Additional paid-in capital		3,854		3,487	3,431
Retained earnings		13,069		12,959	12,340
Accumulated other comprehensive loss					
Pension and other benefit liabilities		(581)		(624)	(516)
Currency translation adjustment and cash flow hedges		(45)		(57)	(47)
Total shareholders investment		16,352		15,821	15,264
Total liabilities and shareholders investment	\$	49,579	\$	46,630	\$ 48,447
Common shares outstanding		654.5		669.3	671.4

See accompanying Notes to Consolidated Financial Statements.

#### **Consolidated Statements of Cash Flows**

Consolidated Statements of Cash Flows						
	Nine Months Ended					
	October 27,			October 29,		
(millions) (unaudited)		2012		2011		
Operating activities						
Net earnings	\$	2,038	\$	1,948		
Reconciliation to cash flow		ŕ		ŕ		
Depreciation and amortization		1,603		1,568		
Share-based compensation expense		74		61		
Deferred income taxes		73		397		
Bad debt expense		141		67		
Gain on receivables held for sale		(156)				
Non-cash (gains)/losses and other, net		(15)		76		
Changes in operating accounts:						
Accounts receivable originated at Target		<b>97</b>		120		
Inventory		(1,615)		(2,294)		
Other current assets		(98)		(131)		
Other noncurrent assets				49		
Accounts payable		1,193		1,428		
Accrued and other current liabilities		(109)		(360)		
Other noncurrent liabilities		122		46		
Cash flow provided by operations		3,348		2,975		
Investing activities						
Expenditures for property and equipment		(2,338				