## Edgar Filing: PRUDENTIAL FINANCIAL INC - Form 3

### PRUDENTIAL FINANCIAL INC

Form 3

January 23, 2008

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB APPROVAL** 

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INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF **SECURITIES** 

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting

Person \*

Baird Edward P

(Last) (First)

(Middle)

Statement

(Month/Day/Year)

01/18/2008

2. Date of Event Requiring 3. Issuer Name and Ticker or Trading Symbol

PRUDENTIAL FINANCIAL INC [(PRU)]

4. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

5. If Amendment, Date Original

Filed(Month/Day/Year)

C/O PRUDENTIAL FINANCIAL, INC., Â 751 **BROAD STREET, 4TH FLOOR** 

(Street)

Director \_X\_\_ Officer

10% Owner

Other (give title below) (specify below) **Executive Vice President** 

6. Individual or Joint/Group

Filing(Check Applicable Line) \_X\_ Form filed by One Reporting Person

Form filed by More than One Reporting Person

NEWARK. NJÂ 07102

(City) (State) (Zip)

### Table I - Non-Derivative Securities Beneficially Owned

1. Title of Security

(Instr. 4)

2. Amount of Securities Beneficially Owned

(Instr. 4)

3. Ownership

4. Nature of Indirect Beneficial Ownership

Form: (Instr. 5) Direct (D)

or Indirect (I)

(Instr. 5)

Â Common Stock 11,260 D

Common Stock 883 Ι By 401(k)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

SEC 1473 (7-02)

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Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 4)

2. Date Exercisable and **Expiration Date** (Month/Day/Year)

3. Title and Amount of Securities Underlying Derivative Security

Conversion or Exercise

Ownership Form of

Nature of Indirect Beneficial

Ownership

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			(Instr. 4)		Price of	Derivative	(Instr. 5)
	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	Derivative Security	Security: Direct (D) or Indirect (I) (Instr. 5)	
Employee Stock Option (right to buy)	(1)	02/10/2014	Common Stock	18,344	\$ 45	D	Â
Employee Stock Option (right to buy)	(2)	02/08/2015	Common Stock	17,748	\$ 55.75	D	Â
Employee Stock Option (right to buy)	(3)	02/14/2016	Common Stock	13,928	\$ 76.15	D	Â
Employee Stock Option (right to buy)	(4)	02/13/2017	Common Stock	12,895	\$ 91.73	D	Â
Performance Shares	(5)	(5)	Common Stock	5,917	\$ <u>(6)</u>	D	Â
Performance Shares	(7)	(7)	Common Stock	4,642	\$ <u>(6)</u>	D	Â
Performance Shares	(8)	(8)	Common Stock	4,195	\$ <u>(6)</u>	D	Â

# **Reporting Owners**

Reporting Owner Name / Address	Relationships					
	Director	10% Owner	Officer	Other		
Baird Edward P						
C/O PRUDENTIAL FINANCIAL, INC.	â	Â	Executive Vice President	â		
751 BROAD STREET, 4TH FLOOR	А	А	A Executive vice President	A		
NEWARK, NJ 07102						

# **Signatures**

By: /s/ Kathleen M. Gibson, Attorney-in-fact 01/23/2008

\*\*Signature of Reporting Person Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The option vests in three equal annual installments beginning on February 10, 2005.
- (2) The option vests in three equal annual installments beginning on February 8, 2006.
- (3) The option vests in three equal annual installments beginning on February 14, 2007.
- (4) The option vests in three equal annual installments beginning on February 13, 2008.
- (5) Represents the target number of shares to be received upon attainment of an average Return On Equity (ROE) of 12% and Compounded Annual Growth Rate (CAGR) in Earnings Per Share (EPS) of 10% over the 2005 through 2007 performance period. Both the ROE and EPS targets are based on after-tax adjusted operating income for the financial services businesses, normalized for significant one-time

Reporting Owners 2

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benefits or charges that do not accurately reflect the operating performance of the Company's businesses in the judgment of the Compensation Committee. Attainment of 13% average ROE and EPS growth of 12% would result in an award of 150% of target while average ROE of 10% or less and EPS growth of 8% or less would result in an award of 50% of target. The actual number of shares to be received will be determined by the Compensation Committee in February 2008.

- (6) The Performance Shares convert to common stock on a 1 to 1 basis.
  - Represents the target number of shares to be received upon attainment of an average Return On Equity (ROE) of 12.5% and Compounded Annual Growth Rate (CAGR) in Earnings Per Share (EPS) of 12% over the 2006 through 2008 performance period. Both the ROE and EPS targets are based on after-tax adjusted operating income for the financial services businesses, normalized for significant one-time
- (7) benefits or charges that do not accurately reflect the operating performance of the Company's businesses in the judgment of the Compensation Committee. Attainment of 13.5% average ROE and EPS growth of 14% would result in an award of 150% of target while average ROE of 11% or less and EPS growth of 10% or less would result in an award of 50% of target. The actual number of shares to be received will be determined by the Compensation Committee in February 2009.
  - Represents the target number of shares to be received upon attainment of an average Return On Equity (ROE) of 15% and Compounded Annual Growth Rate (CAGR) in Earnings Per Share (EPS) of 13% over the 2007 through 2009 performance period. Both the ROE and EPS targets are based on after-tax adjusted operating income for the financial services businesses, normalized for significant one-time
- (8) benefits or charges that do not accurately reflect the operating performance of the Company's businesses in the judgment of the Compensation Committee. Attainment of 16% average ROE and EPS growth of 14% would result in an award of 150% of target. No award would be earned if average ROE is 10% or less and EPS growth is 6% or less. The actual number of shares to be received will be determined by the Compensation Committee in February 2010.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.