

FIRST OF LONG ISLAND CORP

Form 10-Q

May 12, 2014

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

---

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-32964

THE FIRST OF LONG ISLAND CORPORATION  
(Exact name of registrant as specified in its charter)

New York 11-2672906  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

10 Glen Head Road, Glen Head, NY 11545  
(Address of principal executive offices) (Zip Code)

(516) 671-4900  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

Edgar Filing: FIRST OF LONG ISLAND CORP - Form 10-Q

to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of Each Class	Outstanding at April 30, 2014
Common stock, \$.10 par value per share	9,193,451

---

---

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Consolidated Balance Sheets (Unaudited) – March 31, 2014 and December 31, 2013 1

Consolidated Statements of Income (Unaudited) – Three Months Ended March 31, 2014 and 2013 2

Consolidated Statements of Comprehensive Income (Unaudited) – Three Months Ended March 31, 2014 and 2013 3

Consolidated Statements of Changes in Stockholders' Equity (Unaudited) – Three Months Ended March 31, 2014 and 2013 4

Consolidated Statements of Cash Flows (Unaudited) – Three Months Ended March 31, 2014 and 2013 5

Notes to Unaudited Consolidated Financial Statements 6

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 20

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk 29

ITEM 4. Controls and Procedures 31

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings 31

ITEM 1A. Risk Factors 31

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds 31

ITEM 3. Defaults Upon Senior Securities 31

ITEM 4. Mine Safety Disclosures 31

ITEM 5. Other Information 31

ITEM 6. Exhibits 31

Signatures 33

Table of Contents

## PART 1. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(dollars in thousands)	March 31, 2014	December 31, 2013
Assets:		
Cash and due from banks	\$47,133	\$35,034
Temporary investments	547	463
Cash and cash equivalents	47,680	35,497
Investment securities:		
Held-to-maturity, at amortized cost (fair value of \$29,865 and \$33,548)	28,559	32,104
Available-for-sale, at fair value	776,701	784,793
	805,260	816,897
Loans held-for-sale	400	900
Loans:		
Commercial and industrial	69,700	71,818
Secured by real estate:		
Commercial mortgages	713,088	716,011
Residential mortgages	621,813	605,343
Home equity lines	77,610	77,581
Consumer	6,472	7,184
	1,488,683	1,477,937
Allowance for loan losses	(20,555 )	(20,848 )
	1,468,128	1,457,089
Restricted stock, at cost	15,819	19,869
Bank premises and equipment, net	25,328	24,463
Bank-owned life insurance	14,316	14,185
Pension plan assets, net	18,653	18,532
Other assets	11,531	12,460
	\$2,407,115	\$2,399,892
Liabilities:		
Deposits:		
Checking	\$632,839	\$599,114
Savings, NOW and money market	933,514	917,974
Time, \$100,000 and over	192,464	173,379
Time, other	109,187	91,661
	1,868,004	1,782,128
Short-term borrowings	9,778	110,463
Long-term debt	295,000	285,000
Accrued expenses and other liabilities	9,592	13,141
Deferred income taxes payable	6,679	2,604
	2,189,053	2,193,336

Stockholders' Equity:

Common stock, par value \$.10 per share: Authorized, 20,000,000 shares; Issued and outstanding, 9,193,251 and 9,141,767 shares	919	914
Surplus	48,772	46,873
Retained earnings	160,678	157,107
	210,369	204,894
Accumulated other comprehensive income, net of tax	7,693	1,662
	218,062	206,556
	\$2,407,115	\$2,399,892

See notes to consolidated financial statements

Table of Contents

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(dollars in thousands, except per share data)	Three Months Ended	
	March 31, 2014	2013
Interest and dividend income:		
Loans	\$ 14,059	\$ 12,332
Investment securities:		
Taxable	2,372	2,629
Nontaxable	3,261	3,158
	19,692	18,119
Interest expense:		
Savings, NOW and money market deposits	493	609
Time deposits	1,417	1,282
Short-term borrowings	50	67
Long-term debt	1,637	991
	3,597	2,949
Net interest income	16,095	15,170
Provision for loan losses (credit)	(59 )	(192 )
Net interest income after provision for loan losses (credit)	16,154	15,362
Noninterest income:		
Investment Management Division income	500	411
Service charges on deposit accounts	803	709
Net gains on sales of securities	69	4
Other	475	550
	1,847	1,674
Noninterest expense:		
Salaries	4,430	4,201
Employee benefits	1,213	1,412
Occupancy and equipment	2,237	1,998
Other	2,310	2,169
	10,190	9,780
Income before income taxes	7,811	7,256
Income tax expense	1,854	1,617
Net income	\$ 5,957	\$ 5,639
Weighted average:		
Common shares	9,167,351	9,039,035
Dilutive stock options and restricted stock units	96,155	69,301
	9,263,506	9,108,336
Earnings per share:		
Basic	\$.65	\$.62
Diluted	\$.64	\$.62
Cash dividends declared per share	\$.26	\$.25

See notes to consolidated financial statements



Table of Contents

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(dollars in thousands)	Three Months Ended March 31,	
	2014	2013
Net income	\$5,957	\$5,639
Other comprehensive income (loss):		
Change in net unrealized holding gains on available-for-sale securities	10,193	(7,403)
Change in funded status of pension plan	4	163
Other comprehensive income (loss) before income taxes	10,197	(7,240)
Income tax expense (benefit)	4,166	(2,874)
Other comprehensive income (loss)	6,031	(4,366)
Comprehensive Income	\$11,988	\$1,273

See notes to consolidated financial statements



Table of Contents

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

(dollars in thousands)	Three Months Ended March 31, 2014				Accumulated	
	Common Stock Shares	Amount	Surplus	Retained Earnings	Other Comprehensive Income	Total
Balance, January 1, 2014	9,141,767	\$ 914	\$46,873	\$157,107	\$ 1,662	\$206,556
Net income				5,957		5,957
Other comprehensive income					6,031	6,031
Repurchase of common stock	(2,902 )	-	(121 )			(121 )
Common stock issued under stock compensation plans, including tax benefit	26,150	2	557			559
Common stock issued under dividend reinvestment and stock purchase plan	28,236	3	1,114			1,117
Stock-based compensation			349			349
Cash dividends declared				(2,386 )		(2,386 )
Balance, March 31, 2014	9,193,251	\$ 919	\$48,772	\$160,678	\$ 7,693	\$218,062

(dollars in thousands)	Three Months Ended March 31, 2013				Accumulated	
	Common Stock Shares	Amount	Surplus	Retained Earnings	Other Comprehensive Income	Total
Balance, January 1, 2013	9,001,686	\$ 900	\$42,643	\$145,087	\$ 16,740	\$205,370
Net income				5,639		5,639
Other comprehensive loss					(4,366 )	(4,366 )
Repurchase of common stock	(3,211 )		(95 )			(95 )
Common stock issued under stock compensation plans, including tax benefit	40,838	4	716			720
Common stock issued under dividend reinvestment and stock purchase plan	36,240	4	1,005			1,009
Stock-based compensation			136			136
Cash dividends declared				(2,264 )		(2,264 )
Balance, March 31, 2013	9,075,553	\$ 908	\$44,405	\$148,462	\$ 12,374	\$206,149

See notes to consolidated financial statements

Table of Contents

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Three Months Ended March 31,	
(dollars in thousands)	2014	2013
<b>Cash Flows From Operating Activities:</b>		
Net income	\$5,957	\$5,639
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses (credit)	(59 )	(192 )
Deferred income tax provision (credit)	(91 )	187
Depreciation and amortization	746	711
Premium amortization on investment securities, net	1,836	2,233
Net gains on sales of securities	(69 )	(4 )
Stock-based compensation expense	349	136
Accretion of cash surrender value on bank owned life insurance	(131 )	(129 )
Decrease in prepaid FDIC assessment	-	238
Pension expense (credit)	(117 )	106
Decrease in other assets	929	949
Increase (decrease) in accrued expenses and other liabilities	(1,173 )	15
Net cash provided by operating activities	8,177	9,889
<b>Cash Flows From Investing Activities:</b>		
Proceeds from sales of held-to-maturity securities	1,227	722
Proceeds from sales of available-for-sale securities	2,653	1,376
Proceeds from maturities and redemptions of investment securities:		
Held-to-maturity	2,496	2,456
Available-for-sale	23,787	36,868
Purchases of investment securities:		
Held-to-maturity	(100 )	(273 )
Available-for-sale	(10,000 )	(81,887)
Proceeds from sale of loan held-for-sale	900	-
Net increase in loans	(11,380 )	(17,298)
Net decrease in restricted stock	4,050	90
Purchases of premises and equipment, net	(1,611 )	(770 )
Net cash provided by (used in) investing activities	12,022	(58,716)
<b>Cash Flows From Financing Activities:</b>		
Net increase in deposits	85,876	32,428
Net increase (decrease) in short-term borrowings	(100,685)	1,846
Proceeds from long-term debt	10,000	-
Proceeds from issuance of common stock under dividend reinvestment and stock purchase plan	1,117	1,009
Proceeds from exercise of stock options	416	669
Tax benefit from stock compensation plans	143	51
Repurchase and retirement of common stock	(121 )	(95 )
Cash dividends paid	(4,762 )	(2,264 )
Net cash provided by (used in) financing activities	(8,016 )	33,644
Net increase (decrease) in cash and cash equivalents	12,183	(15,183)

Edgar Filing: FIRST OF LONG ISLAND CORP - Form 10-Q

Cash and cash equivalents, beginning of year	35,497	42,191
Cash and cash equivalents, end of period	\$47,680	\$27,008

Supplemental Information:

Cash paid for:

Interest	\$4,419	\$2,522
Income taxes	444	124

Noncash investing and financing activities:

Loans transferred from portfolio to other real estate owned and held-for-sale	400	425
---	-----	-----

See notes to consolidated financial statements

5

---

Table of Contents

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## 1 - BASIS OF PRESENTATION

The accounting and reporting policies of The First of Long Island Corporation reflect banking industry practice and conform to generally accepted accounting principles in the United States. In preparing the consolidated financial statements, management is required to make estimates, such as the allowance for loan losses, and assumptions that affect the reported asset and liability balances and revenue and expense amounts and the disclosure of contingent assets and liabilities. Actual results could differ significantly from those estimates.

The consolidated financial statements include the accounts of The First of Long Island Corporation and its wholly-owned subsidiary, The First National Bank of Long Island. The Bank has two wholly owned subsidiaries: FNY Service Corp., an investment company, and The First of Long Island Agency, Inc., an insurance agency licensed under the laws of the State of New York. The Bank and FNY Service Corp. jointly own another subsidiary, The First of Long Island REIT, Inc., a real estate investment trust. The consolidated entity is referred to as the "Corporation" and the Bank and its subsidiaries are collectively referred to as the "Bank." All intercompany balances and amounts have been eliminated. For further information refer to the consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2013.

The consolidated financial information included herein as of and for the periods ended March 31, 2014 and 2013 is unaudited. However, such information reflects all adjustments which are, in the opinion of management, necessary for a fair statement of results for the interim periods. The December 31, 2013 consolidated balance sheet was derived from the Corporation's December 31, 2013 audited consolidated financial statements. When appropriate, items in the prior year financial statements are reclassified to conform to the current period presentation.

## 2 - COMPREHENSIVE INCOME

Comprehensive income includes net income and other comprehensive income or loss. Other comprehensive income or loss includes revenues, expenses, gains and losses that under generally accepted accounting principles are included in comprehensive income but excluded from net income. Other comprehensive income or loss for the Corporation consists of unrealized holding gains or losses on available-for-sale securities and changes in the funded status of the Bank's defined benefit pension plan. Accumulated other comprehensive income (loss) is recognized as a separate component of stockholders' equity.

The components of other comprehensive income or loss and the related tax effects are as follows:

	Three Months Ended March 31, 2014      2013 (in thousands)	
Change in net unrealized holding gains on available-for-sale securities:		
Change arising during period	\$10,196	\$(7,416)
Reclassification adjustment for (gains) losses included in net income (1)	(3)	13
Change in net unrealized gains on available-for-sale securities	10,193	(7,403)
Tax effect	4,180	(2,939)
	6,013	(4,464)
Change in funded status of pension plan:		
Amortization of prior service cost included in pension expense (2)	4	6
Amortization of net actuarial loss included in pension expense (2)	-	157

	4	163
Tax effect	(14 )	65
	18	98
Other comprehensive income (loss)	\$6,031	\$(4,366)

(1) Reclassification adjustment represents net realized gains or losses arising from the sale of available-for-sale securities. The net realized gains or losses are included in the consolidated statements of income in the line item, "Net gains on sales of securities." See "Note 3 – Investment Securities" for the income tax expense (benefit) related to the net realized gains or losses.

(2) Represents the amortization into expense of prior service cost and net actuarial loss relating to the Corporation's defined benefit pension plan. These items are included in net periodic pension cost (see Note 7) and in the consolidated statements of income in the line item, "Employee benefits."

6

---

Table of Contents

The income tax expense relating to these costs is included in the consolidated statements of income in the line item, "Income tax expense."

The following sets forth the components of accumulated other comprehensive income, net of tax:

		Current	
	Balance	Period	Balance
	12/31/13	Change	3/31/14
	(in thousands)		
Unrealized holding gains on available-for-sale securities	\$2,783	\$6,013	\$8,796
Unrealized actuarial loss and prior service cost on pension plan	(1,121)	18	(1,103)
Accumulated other comprehensive income, net of tax	\$1,662	\$6,031	\$7,693

## 3 - INVESTMENT SECURITIES

The following tables set forth the amortized cost and estimated fair values of the Bank's investment securities.

	March 31, 2014			
	Gross	Gross	Gross	Fair
	Amortized	Unrealized	Unrealized	Value
	Cost	Gains	Losses	
	(in thousands)			
<b>Held-to-Maturity Securities:</b>				
State and municipals	\$25,845	\$ 1,060	\$ -	\$26,905
Pass-through mortgage securities	1,327	137	-	1,464
Collateralized mortgage obligations	1,387	109	-	1,496
	\$28,559	\$ 1,306	\$ -	\$29,865
<b>Available-for-Sale Securities:</b>				
State and municipals	\$360,783	\$ 12,798	\$ (2,170 )	\$371,411
Pass-through mortgage securities	148,495	1,262	(2,695 )	147,062
Collateralized mortgage obligations	252,613	6,380	(765 )	258,228
	\$761,891	\$ 20,440	\$ (5,630 )	\$776,701
	December 31, 2013			
	Gross	Gross	Gross	Fair
	Amortized	Unrealized	Unrealized	Value
	Cost	Gains	Losses	
	(in thousands)			
<b>Held-to-Maturity Securities:</b>				
State and municipals	\$27,968	\$ 1,087	\$ -	\$29,055
Pass-through mortgage securities	1,878	181	-	2,059
Collateralized mortgage obligations	2,258	176	-	2,434
	\$32,104	\$ 1,444	\$ -	\$33,548
<b>Available-for-Sale Securities:</b>				
State and municipals	\$353,333	\$ 8,250	\$ (5,030 )	\$356,553
Pass-through mortgage securities	154,760	1,040	(3,982 )	151,818
Collateralized mortgage obligations	272,083	6,190	(1,851 )	276,422
	\$780,176	\$ 15,480	\$ (10,863 )	\$784,793

At March 31, 2014 and December 31, 2013, investment securities with a carrying value of \$280,968,000 and \$281,444,000, respectively, were pledged as collateral to secure public deposits and borrowed funds.

There were no holdings of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of stockholders' equity at March 31, 2014 and December 31, 2013.

7

---

Table of Contents

Securities With Unrealized Losses. The following tables set forth securities with unrealized losses presented by the length of time the securities have been in a continuous unrealized loss position.

	March 31, 2014					
	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
	(in thousands)					
State and municipals	\$66,786	\$ (1,663 )	\$12,276	\$ (507 )	\$79,062	\$ (2,170 )
Pass-through mortgage securities	86,212	(1,562 )	37,561	(1,133 )	123,773	(2,695 )
Collateralized mortgage obligations	29,731	(322 )	17,712	(443 )	47,443	(765 )
Total temporarily impaired	\$182,729	\$ (3,547 )	\$67,549	\$ (2,083 )	\$250,278	\$ (5,630 )

	December 31, 2013					
	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
	(in thousands)					
State and municipals	\$103,010	\$ (4,549 )	\$7,729	\$ (481 )	\$110,739	\$ (5,030 )
Pass-through mortgage securities	89,092	(2,279 )	38,237	(1,703 )	127,329	(3,982 )
Collateralized mortgage obligations	36,652	(652 )	54,660	(1,199 )	91,312	(1,851 )
Total temporarily impaired	\$228,754	\$ (7,480 )	\$100,626	\$ (3,383 )	\$329,380	\$ (10,863 )

Because the unrealized losses reflected in the preceding tables are deemed by management to be attributable to changes in interest rates and not credit losses, and because management does not have the intent to sell these securities and it is not more likely than not that it will be required to sell these securities before their anticipated recovery, the Bank does not consider these securities to be other-than-temporarily impaired at March 31, 2014.

Sales of Available-for-Sale Securities. Sales of available-for-sale securities were as follows:

	Three Months Ended March 31,	
	2014	2013
	(in thousands)	
Proceeds	\$2,653	\$1,376
Gross gains	\$19	\$36
Gross losses	(16 )	(49 )
Net gain (loss)	\$3	\$(13 )

The income tax expense (benefit) related to the net realized gain (loss) was \$1,000 and \$(5,000) for three months ended March 31, 2014 and 2013, respectively.

Sales of Held-to-Maturity Securities. During the first quarter of 2014, the Bank sold certain mortgage-backed securities that were classified as held-to-maturity securities. The sales occurred after the Bank collected 85% or more of the principal outstanding at acquisition of each security. The securities sold had a carrying value of \$1.2 million at the time of sale and the Bank realized a gain upon sale of \$66,000.



During the first quarter of 2013, the Bank sold municipal securities of two issuers that were classified as held-to-maturity securities. These sales were in response to a significant deterioration in the creditworthiness of the issuers. The securities sold had a carrying value of \$705,000 at the time of sale and the Bank realized a gain upon sale of \$17,000.

8

---

Table of Contents

Maturities. The following table sets forth by maturity the amortized cost and fair value of the Bank's state and municipal securities at March 31, 2014 based on the earlier of their stated maturity or, if applicable, their pre-refunded date. The remaining securities in the Bank's investment securities portfolio are mortgage-backed securities, consisting of pass-through securities and collateralized mortgage obligations. Although these securities are expected to have substantial periodic repayments they are reflected in the table below in aggregate amounts.

	Amortized Fair	
	Cost	Value
	(in thousands)	
Held-to-Maturity Securities:		
Within one year	\$4,238	\$4,289
After 1 through 5 years	12,514	13,087
After 5 through 10 years	8,260	8,660
After 10 years	833	869
Mortgage-backed securities	2,714	2,960
	\$28,559	\$29,865
Available-for-Sale Securities:		
Within one year	\$6,531	\$6,688
After 1 through 5 years	10,370	10,660
After 5 through 10 years	87,316	87,834
After 10 years	256,566	266,229
Mortgage-backed securities	401,108	405,290
	\$761,891	\$776,701

Table of Contents

## 4 – LOANS

The following tables set forth by class of loans as of March 31, 2014 and December 31, 2013: (1) the amount of loans individually evaluated for impairment and the portion of the allowance for loan losses allocable to such loans; and (2) the amount of loans collectively evaluated for impairment and the portion of the allowance for loan losses allocable to such loans. The tables also set forth by class of loans the activity in the allowance for loan losses for the three months ended March 31, 2014 and 2013. Construction and land development loans are included with commercial mortgages in the following tables and small business credit scored loans are included with commercial and industrial loans.

	2014							
	Commercial Mortgages				Residential Mortgages			
	Commercial & Industrial (in thousands)	Multifamily	Other	Owner Occupied	Closed End	Revolving Home Equity	Consumer	Total
Loans:								
Individually evaluated for impairment	\$30	\$340	\$38	\$655	\$1,146	\$-	\$-	\$2,209
Collectively evaluated for impairment	69,670	452,827	155,163	104,065	620,667	77,610	6,472	1,486,474
	\$69,700	\$453,167	\$155,201	\$104,720	\$621,813	\$77,610	\$6,472	\$1,488,683
Allocation of allowance for loan losses:								
Individually evaluated for impairment	\$1	\$-	\$-	\$47	\$78	\$-	\$-	\$126
Collectively evaluated for impairment	760	6,938	1,492	1,269	8,639	1,203	128	20,429
	\$761	\$6,938	\$1,492	\$1,316	\$8,717	\$1,203	\$128	\$20,555
Activity in allowance for loan losses:								
Beginning balance at 1/1/14	\$808	\$7,348	\$1,501	\$1,191	\$8,607	\$1,240	\$153	\$20,848
Chargeoffs	-	-	-	-	121	114	-	235
Recoveries	-	-	-	-	-	-	1	1
Provision for loan losses (credit)	(47)	(410)	(9)	125	231	77	(26)	(59)
Ending balance at 3/31/14	\$761	\$6,938	\$1,492	\$1,316	\$8,717	\$1,203	\$128	\$20,555
	2013							
Loans:								
Individually evaluated for impairment	\$34	\$347	\$3,037	\$657	\$1,539	\$211	\$-	\$5,825
Collectively evaluated for impairment	71,784	469,139	159,837	82,994	603,804	77,370	7,184	1,472,112
	\$71,818	\$469,486	\$162,874	\$83,651	\$605,343	\$77,581	\$7,184	\$1,477,937
Allocation of allowance for loan losses:								
Individually evaluated for impairment	\$1	\$-	\$-	\$127	\$149	\$-	\$-	\$277

Edgar Filing: FIRST OF LONG ISLAND CORP - Form 10-Q

Collectively evaluated for impairment	807	7,348	1,501	1,064	8,458	1,240	153	20,571
	\$808	\$7,348	\$1,501	\$1,191	\$8,607	\$1,240	\$153	\$20,848
Activity in allowance for loan losses:								
Beginning balance at 1/1/13	\$834	\$5,342	\$1,978	\$1,163	\$7,729	\$1,453	\$125	\$18,624
Chargeoffs	-	-	-	-	-	-	3	3
Recoveries	18	-	113	-	-	-	4	135
Provision for loan losses (credit)	89	140	(324 )	(11 )	(298 )	187	25	(192 )
Ending balance at 3/31/13	\$941	\$5,482	\$1,767	\$1,152	\$7,431	\$1,640	\$151	\$18,564

For individually impaired loans, the following tables set forth by class of loans at March 31, 2014 and December 31, 2013 the recorded investment, unpaid principal balance and related allowance. The tables also set forth the average recorded investment of individually impaired loans and interest income recognized while the loans were impaired during the three months ended March 31, 2014 and 2013. The recorded investment is the unpaid principal balance of the loans less any interest payments applied to principal and any direct chargeoffs plus or minus net deferred loan costs and fees.

Table of Contents

	March 31, 2014			Three Months Ended March 31, 2014	
	Recorded Investment (in thousands)	Unpaid Principal Balance	Related Allowance	Average Interest Recorded Investment	Income Recognized
With no related allowance recorded:					
Commercial mortgages:					
Multifamily	\$ 340	\$ 400	\$ -	\$ 342	\$ -
Other	38	38	-	38	1
Owner-occupied	406	411	-	407	-
Residential mortgages - closed end	240	283	-	243	-
With an allowance recorded:					
Commercial and industrial	30	30	1	32	-
Commercial mortgages - owner-occupied	249	254	47	249	-
Residential mortgages - closed end	906	917	78	912	6
Total:					
Commercial and industrial	30	30	1	32	-
Commercial mortgages:					
Multifamily	340	400	-	342	-
Other	38	38	-	38	1
Owner-occupied	655	665	47	656	-
Residential mortgages - closed end	1,146	1,200	78	1,155	6
	\$2,209	\$ 2,333	\$ 126	\$2,223	\$ 7

	December 31, 2013			Three Months Ended March 31, 2013	
	Recorded Investment (in thousands)	Unpaid Principal Balance	Related Allowance	Average Interest Recorded Investment	Income Recognized
With no related allowance recorded:					
Commercial and industrial					
Commercial mortgages:	\$-	\$ -	\$ -	\$46	\$ 1
Multifamily	347	400	-	1,101	10
Other	3,037	3,084	-	1,764	25
Owner-occupied	-	-	-	174	-
Residential mortgages:					
Closed end	580	617	-	577	-
Revolving home equity	211	213	-	380	-
With an allowance recorded:					
Commercial and industrial	34	34	1	-	-
Commercial mortgages - owner-occupied	657	666	127	-	-
Residential mortgages - closed end	959	969	149	3,840	21
Total:					
Commercial and industrial	34	34	1	46	1

Commercial mortgages:					
Multifamily	347	400	-	1,101	10
Other	3,037	3,084	-	1,764	25
Owner-occupied	657	666	127	174	-
Residential mortgages:					
Closed end	1,539	1,586	149	4,417	21
Revolving home equity	211	213	-	380	-
	\$5,825	\$ 5,983	\$ 277	\$7,882	\$ 57

Any principal and interest payments received on nonaccrual impaired loans are applied to the recorded investment in the loans. The Bank recognizes interest income on other impaired loans using the accrual method of accounting.

Table of Contents

Aging of Loans. The following tables present the aging of the recorded investment in loans by class of loans.

March 31, 2014							
	30-59 Days Past Due (in thousands)	60-89 Days Past Due (in thousands)	Past Due 90 Days or More and Still Accruing	Nonaccrual Loans	Total Past Due Loans & Nonaccrual Loans	Current Loans	Total Loans
Commercial and industrial	\$-	\$ -	\$ -	\$ -	\$ -	\$69,700	\$69,700
Commercial mortgages:							
Multifamily	-	-	-	339	339	452,828	453,167
Other	-	-	-	-	-	155,201	155,201
Owner-occupied	-	-	-	655	655	104,065	104,720
Residential mortgages:							
Closed end	1,243	-	-	683	1,926	619,887	621,813
Revolving home equity	380	-	-	-	380	77,230	77,610
Consumer	-	-	-	-	-	6,472	6,472
	\$1,623	\$ -	\$ -	\$ 1,677	\$ 3,300	\$1,485,383	\$1,488,683

December 31, 2013							
	30-59 Days Past Due (in thousands)	60-89 Days Past Due (in thousands)	Past Due 90 Days or More and Still Accruing	Nonaccrual Loans	Total Past Due Loans & Nonaccrual Loans	Current Loans	Total Loans
Commercial and industrial	\$-	\$ -	\$ -	\$ -	\$ -	\$71,818	\$71,818
Commercial mortgages:							
Multifamily	-	-	-	347	347	469,139	469,486
Other	-	-	-	1,311	1,311	161,563	162,874
Owner-occupied	-	-	-	657	657	82,994	83,651
Residential mortgages:							
Closed end	67	-	-	1,070	1,137	604,206	605,343
Revolving home equity	112	-	-	211	323	77,258	77,581
Consumer	5	-	-	-	5	7,179	7,184
	\$184	\$ -	\$ -	\$ 3,596	\$ 3,780	\$1,474,157	\$1,477,937

**Troubled Debt Restructurings.** A restructuring constitutes a troubled debt restructuring when it includes a concession by the Bank and the borrower is experiencing financial difficulty. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. The Bank performs the evaluation under its internal underwriting policy.

During the three months ended March 31, 2014 and 2013, the Bank did not modify any loans in troubled debt restructurings.

At March 31, 2014 and December 31, 2013, the Bank had an allowance for loan losses of \$126,000 and \$208,000, respectively, allocated to specific troubled debt restructurings. The Bank had no commitments to lend additional amounts to loans that were classified as troubled debt restructurings.

There were no troubled debt restructurings for which there was a payment default during the three months ended March 31, 2014 and 2013 that were modified during the twelve-month period prior to default. A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

**Loans Held-for-Sale.** The March 31, 2014 consolidated balance sheet includes three loans held-for-sale at their estimated fair value of \$400,000. During the first quarter of 2014, the Bank charged-off \$235,000 against the allowance for loan losses upon transfer of the loans to held-for-sale.

The December 31, 2013 consolidated balance sheet includes a loan held-for-sale at its estimated fair value of \$900,000. This loan was sold in January 2014 for its carrying value.

**Risk Characteristics.** Credit risk within the Bank's loan portfolio primarily stems from factors such as borrower size, geographic concentration, industry concentration, real estate values, local and national economic conditions and environmental impairment of properties securing mortgage loans. The Bank's commercial loans, including those secured by mortgages, are primarily made to small and medium-sized businesses. Such loans sometimes involve a higher degree of risk than those to larger companies because such businesses may have shorter operating histories, higher debt-to-equity ratios and may lack sophistication in internal record keeping and financial and operational controls. In addition, most of the Bank's loans are made to businesses and consumers on Long Island and in the boroughs of New York City, and a large percentage of these loans are mortgage loans secured by properties located in those areas. The primary source of repayment for multifamily loans is cash flows from the underlying properties, a substantial portion of which are rent stabilized or rent controlled. Such cash flows are dependent on the strength of the local economy.



Table of Contents

Credit Quality Indicators. The Corporation categorizes loans into risk categories based on relevant information about the borrower’s ability to service their debt including, but not limited to, current financial information for the borrower and any guarantors, payment experience, credit documentation, public records and current economic trends.

Commercial and industrial loans and commercial mortgage loans, including construction and land development loans, are risk rated utilizing a ten point rating system. Small business credit scored loans are risk rated utilizing the same three point rating system used for residential mortgages, home equity lines and other consumer loans. The ten and three point risk rating systems are described hereinafter.

Internally  
Assigned  
Risk  
Rating

- 1 – 2 Cash flow is of high quality and stable. Borrower has very good liquidity and ready access to traditional sources of credit. This category also includes loans to borrowers secured by cash and/or marketable securities within approved margin requirements.
- 3 – 4 Cash flow quality is strong, but shows some variability. Borrower has good liquidity and asset quality. Borrower has access to traditional sources of credit with minimal restrictions.
- 5 – 6 Cash flow quality is acceptable but shows some variability. Liquidity varies with operating cycle and assets provide an adequate margin of protection. Borrower has access to traditional sources of credit, but generally on a secured basis.
- 7 Watch - Cash flow has a high degree of variability and subject to economic downturns. Liquidity is strained and the ability of the borrower to access traditional sources of credit is diminished.
- 8 Special Mention - The borrower has potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank’s credit position at some future date. Special mention assets are not adversely classified and do not expose the Bank to risk sufficient to warrant adverse classification.
- 9 Substandard - Loans are inadequately protected by the current sound worth and paying capacity of the borrower or the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.
- 10 Doubtful - Loans have all the inherent weaknesses of those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

Risk ratings on commercial and industrial loans and commercial mortgages are initially assigned by the lending officer together with any necessary approval authority. The ratings are periodically reviewed and evaluated through one or more of the following: (1) borrower contact; (2) credit department review; and (3) independent loan review. All commercial and industrial loans and commercial mortgages over \$750,000 are generally reviewed by the credit department no less often than annually. The frequency of the review of other loans is determined by the Bank’s ongoing assessments of the borrower’s condition.

Residential mortgage loans, revolving home equity lines and other consumer loans are risk rated utilizing a three point rating system. In most cases, the borrower’s credit score dictates the risk rating. However, regardless of credit score, loans that are on management’s watch list or have been criticized or classified by management are assigned a risk rating of 3. In the risk rating tables that follow, watch, criticized and classified loans are shown separately from other loans assigned a risk rating of 3. A credit score is a tool used in the Bank’s loan approval process, and a minimum score of 680 is generally required for new loans. Credit scores for each borrower are updated at least annually. The risk ratings along with their definitions are as follows:

Internally  
Assigned  
Risk Rating

- 1 Credit score is equal to or greater than 680.
- 2 Credit score is 635 to 679.
- 3 Credit score is below 635 or the loan has been classified, criticized or placed on watch.

13

---

Table of Contents

The following tables present the recorded investment in commercial and industrial loans and commercial real estate loans by class of loans and risk rating.

March 31, 2014								
Internally Assigned Risk Rating								
	1 - 2	3 - 4	5 - 6	Watch	Special Mention	Substandard	Doubtful	Total
	(in thousands)							
Commercial and industrial	\$4,283	\$2,261	\$61,927	\$722	\$477	\$30	\$-	\$69,700
Commercial mortgages:								
Multifamily	-	30,599	412,000	10,229	-	339	-	453,167
Other	-	7,617	143,428	1,157	2,961	38	-	155,201
Owner-occupied	-	3,650	93,071	5,029	-	2,970	-	104,720
	\$4,283	\$44,127	\$710,426	\$17,137	\$3,438	\$3,377	\$-	\$782,788

December 31, 2013								
Internally Assigned Risk Rating								
	1 - 2	3 - 4	5 - 6	Watch	Special Mention	Substandard	Doubtful	Total
	(in thousands)							
Commercial and industrial	\$6,021	\$6,208	\$58,120	\$280	\$1,155	\$34	\$-	\$71,818
Commercial mortgages:								
Multifamily	-	31,211	428,459	9,470	-	346	-	469,486
Other	-	10,424	148,812	601	-	3,037	-	162,874
Owner-occupied	-	3,871	71,810	4,161	837	2,972	-	83,651
	\$6,021	\$51,714	\$707,201	\$14,512	\$1,992	\$6,389	\$-	\$787,829

The following tables present the recorded investment in residential mortgages, home equity lines, and other consumer loans by class of loans and risk rating.

March 31, 2014								
Internally Assigned Risk Rating								
	1	2	3	Watch	Special Mention	Substandard	Doubtful	Total
	(in thousands)							
Residential mortgages:								
Closed end	\$567,103	\$35,098	\$16,710	\$1,756	\$-	\$1,146	\$-	\$621,813
Revolving home equity	64,388	7,642	5,580	-	-	-	-	77,610
Consumer	5,411	551	197	-	-	-	-	6,159
	\$636,902	\$43,291	\$22,487	\$1,756	\$-	\$1,146	\$-	\$705,582

December 31, 2013								
Internally Assigned Risk Rating								
	1	2	3	Watch	Special Mention	Substandard	Doubtful	Total
	(in thousands)							
Residential mortgages:								
Closed end	\$554,579	\$30,530	\$16,916	\$1,779	\$-	\$1,539	\$-	\$605,343
Revolving home equity	64,135	7,324	5,559	352	-	211	-	77,581
Consumer	5,068	520	214	-	-	-	-	5,802

Edgar Filing: FIRST OF LONG ISLAND CORP - Form 10-Q

\$623,782 \$38,374 \$22,689 \$2,131 \$ - \$ 1,750 \$ - \$688,726

Deposit account overdrafts were \$313,000 and \$1,382,000 at March 31, 2014 and December 31, 2013, respectively. Overdrafts are not assigned a risk-rating and are therefore excluded from consumer loans in the above tables.

5 – OTHER ASSETS

The Bank is seeking to sell the land and building of one of its branch banking offices. The carrying value of the assets to be sold was \$278,000 and \$280,000 at March 31, 2014 and December 31, 2013, respectively, and is included in Other Assets on the Corporation's consolidated balance sheets.

14

---

Table of Contents

## 6 - STOCK-BASED COMPENSATION

On April 22, 2014, the stockholders of the Corporation approved the 2014 Equity Incentive Plan (“2014 Plan”). Awards may be granted under the 2014 plan as incentive and non-qualified stock options (“NQSOs”), stock appreciation rights, restricted stock awards, restricted stock units (“RSUs”), or any combination thereof, any of which may be subject to performance-based vesting conditions. One million (1,000,000) shares of the Corporation’s common stock are reserved for issuance of awards under the 2014 Plan. All of the 1,000,000 shares may be issued pursuant to the exercise of stock options or stock appreciation rights. The maximum number of shares that may be issued as restricted stock awards or restricted stock units is 350,000 shares. The 2014 Plan is administered by the members of the Compensation Committee of the Board of Directors, and no further awards can be made under the 2006 Plan. Outstanding awards under the 2006 Plan that expire or are forfeited will be added to the number of shares of common stock reserved for issuance of awards under the 2014 Plan.

The Corporation’s 2006 Stock Compensation Plan (“2006 Plan”) permitted the granting of stock options, stock appreciation rights, restricted stock, and RSUs to employees and non-employee directors for up to 600,000 shares of common stock. Through December 31, 2011, equity grants to executive officers and directors under the 2006 Plan consisted of a combination of NQSOs and RSUs, while equity grants to other officers consisted solely of NQSOs. Beginning with the January 2012 grant, equity compensation for all officers and directors consisted solely of RSUs.

**Fair Value of Stock Option Awards.** The grant date fair value of option awards is estimated on the date of grant using the Black-Scholes option pricing model. There were no stock options granted by the Corporation’s Board of Directors during 2013 or the three months ended March 31, 2014.

**Fair Value of Restricted Stock Units.** The grant date fair value of restricted stock units is based on the market price of the shares underlying the awards on the grant date, discounted for dividends which are not paid on restricted stock units.

**Compensation Expense.** Compensation expense for stock options is recognized ratably over a five-year vesting period or the period from the grant date to the participant’s eligible retirement date, whichever is shorter.

Compensation expense for performance-based RSUs awarded through March 31, 2014 is recognized over a three-year performance period and adjusted periodically to reflect the estimated number of shares of the Corporation’s common stock into which the RSUs will ultimately be convertible. However, if the period between the grant date and the grantee’s eligible retirement date is less than three years, compensation expense is recognized ratably over this shorter period.

The Corporation’s Board of Directors granted 25,419 performance-based RSUs in the first quarter of 2014. In addition, the Board of Directors granted 8,005 RSUs for which compensation expense will be recognized over a two to three year service-based vesting period.

In determining compensation expense for stock options and RSUs outstanding and not yet vested, the Corporation assumes, based on prior experience, that no forfeitures will occur. The Corporation recorded compensation expense for share-based payments of \$349,000 and \$136,000 and recognized related income tax benefits of \$142,000 and \$54,000 in the first three months of 2014 and 2013, respectively.

**Stock Option Activity.** The following table presents a summary of options outstanding under the Corporation’s stock-based compensation plans as of March 31, 2014, and changes during the three-month period then ended.

	Weighted-	Weighted-	Aggregate
	Average	Average	

Edgar Filing: FIRST OF LONG ISLAND CORP - Form 10-Q

	Number of Options	Average Exercise Price	Remaining Contractual Term (yrs.)	Intrinsic Value (in thousands)
Outstanding at January 1, 2014	232,534	\$ 23.46		
Exercised	(17,874 )	23.25		
Forfeited or expired	-	-		
Outstanding at March 31, 2014	214,660	\$ 23.48	4.34	\$ 3,677
Exercisable at March 31, 2014	188,064	\$ 22.88	4.04	\$ 3,335

All options outstanding at March 31, 2014 are either fully vested or expected to vest. The total intrinsic value of options exercised during the first three months of 2014 and 2013 was \$313,000 and \$213,000, respectively.

Table of Contents

RSU Activity. The following table presents a summary of RSUs outstanding under the Corporation's 2006 Plan as of March 31, 2014 and changes during the three-month period then ended.

	Number of RSUs	Weighted- Average Grant-Date Fair Value	Weighted- Average Remaining Contractual Term (yrs.)	Aggregate Intrinsic Value (in thousands)
Outstanding at January 1, 2014	64,610	\$ 25.54		
Granted	33,424	39.16		
Converted	(8,276 )	26.40		
Forfeited	-	-		
Outstanding at March 31, 2014	89,758	\$ 30.53	2.1	\$ 3,645
Vested and Convertible at March 31, 2014	-	\$ -	-	\$ -

The number of RSUs in the table represents the maximum number of shares of the Corporation's common stock into which the RSUs can be converted. RSUs outstanding at March 31, 2014 include 82,485 that are expected to vest and become convertible in the future. The total intrinsic value of RSUs converted during the first three months of 2014 and 2013 was \$348,000 and \$325,000, respectively.

Unrecognized Compensation Cost. As of March 31, 2014, there was \$1,790,000 of total unrecognized compensation cost related to non-vested equity awards comprised of \$201,000 for options and \$1,589,000 for RSUs. The total cost is expected to be recognized over a weighted-average period of 1.9 years which is based on weighted-average periods of 1.5 years and 2.1 years for options and RSUs, respectively.

Cash Received and Tax Benefits Realized. Cash received from option exercises for the three months ended March 31, 2014 and 2013 was \$416,000 and \$669,000, respectively. The actual tax benefits realized for the tax deductions from option exercises for the three months ended March 31, 2014 and 2013 were \$110,000 and \$69,000, respectively.

Other. No cash was used to settle stock options during the first three months of 2014 or 2013. The Corporation uses newly issued shares to settle stock option exercises and for the conversion of RSUs.

## 7 - DEFINED BENEFIT PENSION PLAN

The following table sets forth the components of net periodic pension cost.

	Three Months Ended March 31, 2014 2013 (in thousands)	
Service cost, net of plan participant contributions	\$279	\$303
Interest cost	352	304
Expected return on plan assets	(752)	(664)
Amortization of prior service cost	4	6
Amortization of net actuarial loss	-	157
Net pension cost	\$(117)	\$106

The Bank makes cash contributions to the pension plan (“Plan”) which comply with the funding requirements of applicable Federal laws and regulations. For funding purposes, the laws and regulations set forth both minimum required and maximum tax-deductible contributions. The Bank has no minimum required pension contribution for the Plan year ending September 30, 2014 and its maximum tax-deductible contribution is \$1,177,000. Management has not yet determined whether the Bank will make a contribution to the Plan in 2014.

## 8 - FAIR VALUE OF FINANCIAL INSTRUMENTS

**Financial Instruments Recorded at Fair Value.** When measuring fair value, the Corporation uses a fair value hierarchy, which is designed to maximize the use of observable inputs and minimize the use of unobservable inputs. The hierarchy involves three levels of inputs that may be used to measure fair value:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

**Level 2:** Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs other than quoted prices that are observable or can be corroborated by observable market data.

**Level 3:** Significant unobservable inputs that reflect the Corporation’s own assumptions about the assumptions that market participants would use in pricing an asset or liability.



Table of Contents

The Corporation deems transfers between levels of the fair value hierarchy to have occurred on the date of the event or change in circumstance that caused the transfer. There were no transfers between levels of the fair value hierarchy during the three months ended March 31, 2014 or 2013.

The fair values of the Corporation's investment securities designated as available-for-sale at March 31, 2014 and December 31, 2013 are set forth in the tables that follow. These values are determined on a recurring basis using matrix pricing (Level 2 inputs). Matrix pricing, which is a mathematical technique widely used in the industry to value debt securities, does not rely exclusively on quoted prices for the specific securities but rather on the relationship of such securities to other benchmark quoted securities.

	Fair Value Measurements at March 31, 2014 Using:			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Available-for-Sale Securities:	Total			
	(in thousands)			
State and municipals	\$371,411	\$ -	\$ 371,411	\$ -
Pass-through mortgage securities	147,062	-	147,062	-
Collateralized mortgage obligations	258,228	-	258,228	-
	\$776,701	\$ -	\$ 776,701	\$ -

	Fair Value Measurements at December 31, 2013 Using:			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Available-for-Sale Securities:	Total			
	(in thousands)			
State and municipals	\$356,553	\$ -	\$ 356,553	\$ -
Pass-through mortgage securities	151,818	-	151,818	-
Collateralized mortgage obligations	276,422	-	276,422	-
	\$784,793	\$ -	\$ 784,793	\$ -

Assets measured at fair value on a nonrecurring basis at March 31, 2014 and December 31, 2013, are set forth in the table that follows. Real estate appraisals utilized in measuring the fair value of impaired loans may employ a single valuation approach or a combination of approaches including comparable sales and the income approach.

Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. In arriving at fair value, the Corporation adjusts the value

set forth in the appraisal by deducting costs to sell and a distressed sale adjustment. The adjustments made by the appraisers and the Corporation are deemed to be significant unobservable inputs and therefore result in a Level 3 classification of the inputs used for determining the fair value of impaired loans. Because the Corporation has a small amount of impaired loans measured at fair value, the impact of unobservable inputs on the Corporation's financial statements is not material.

17

---

Table of Contents

	Fair Value Measurements			
	Using:			
	Quoted			
	Prices			
	in Significant			
	Active	Other	Significant	
	Markets	Observable	Unobservable	
	for	Inputs	Inputs	
	Identical			
	Assets			
	(Level			
	Total	1)	(Level 2)	(Level 3)
	(in thousands)			
March 31, 2014:				
Residential mortgages held-for-sale:				
Closed end	\$ 305	\$ -	\$ -	\$ 305
Revolving home equity	95	-	-	95
	\$ 400	\$ -	\$ -	\$ 400
Impaired loans:				
Commercial mortgages - owner-occupied	\$ 202	\$ -	\$ -	\$ 202
Residential mortgages - closed end	176	-	-	176
	\$ 378	\$ -	\$ -	\$ 378
December 31, 2013:				
Residential mortgages held-for-sale:				
Closed end	\$ 900	\$ -	\$ -	\$ 900
Impaired loans:				
Commercial mortgages - owner-occupied	\$ 530	\$ -	\$ -	\$ 530
Residential mortgages - closed end	278	-	-	278
	\$ 808	\$ -	\$ -	\$ 808

The impaired loans set forth in the preceding table had principal balances of \$442,000 and \$1,024,000 at March 31, 2014 and December 31, 2013, respectively, and valuation allowances of \$64,000 and \$216,000, respectively. During the three months ended March 31, 2014, the Corporation recorded a credit provision for loan losses of \$25,000 for impaired loans measured at fair value. During the three months ended March 31, 2013, the Corporation recorded a provision for loan losses of \$188,000 for impaired loans measured at fair value.

Financial Instruments Not Recorded at Fair Value. Fair value estimates are made at a specific point in time. Such estimates are generally subjective in nature and dependent upon a number of significant assumptions associated with each financial instrument or group of similar financial instruments, including estimates of discount rates, risks associated with specific financial instruments, estimates of future cash flows, and relevant available market information. Changes in assumptions could significantly affect the estimates. In addition, fair value estimates do not reflect the value of anticipated future business, premiums or discounts that could result from offering for sale at one time the Corporation's entire holdings of a particular financial instrument, or the tax consequences of realizing gains or losses on the sale of financial instruments.

Table of Contents

The following table sets forth the carrying amounts and estimated fair values of financial instruments that are not recorded at fair value in the Corporation's financial statements at March 31, 2014 and December 31, 2013.

	Level of Fair Value Hierarchy	March 31, 2014		December 31, 2013	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
(in thousands)					
<b>Financial Assets:</b>					
Cash and cash equivalents	Level 1	\$47,680	\$47,680	\$35,497	\$35,497
Held-to-maturity securities	Level 2	27,943	29,249	31,315	32,759
Held-to-maturity securities	Level 3	616	616	789	789
Loans	Level 3	1,467,750	1,456,582	1,456,281	1,447,199
Restricted stock	Level 1	15,819	15,819	19,869	19,869
Accrued interest receivable:					
Investment securities	Level 2	4,941	4,941	4,766	4,766
Loans	Level 3	3,905	3,905	3,819	3,819
<b>Financial Liabilities:</b>					
Checking deposits	Level 1	632,839	632,839	599,114	599,114
Savings, NOW and money market deposits	Level 1	933,514	933,514	917,974	917,974
Time deposits	Level 2	301,651	307,088	265,040	270,545
Short-term borrowings	Level 1	9,778	9,778	110,463	110,463
Long-term debt	Level 2	295,000	295,196	285,000	285,502
Accrued interest payable:					
Checking, savings, NOW and money market deposits	Level 1	26	26	33	33
Time deposits	Level 2	4,959	4,959	5,802	5,802
Short-term borrowings	Level 1	-	-	1	1
Long-term debt	Level 2	600	600	571	571

The following methods and assumptions are used by the Corporation in measuring the fair value of financial instruments disclosed in the preceding table.

**Cash and cash equivalents.** The recorded book value of cash and cash equivalents is their fair value.

**Investment securities.** Fair values are based on quoted prices for similar assets in active markets or derived principally from observable market data.

**Loans.** The total loan portfolio is divided into three segments: (1) residential mortgages; (2) commercial mortgages and commercial loans; and (3) and consumer loans. Each segment is further divided into pools of loans with similar financial characteristics (i.e. product type, fixed versus variable rate, time to rate reset, length of term, conforming versus nonconforming). Cash flows for each pool, including estimated prepayments if applicable, are discounted utilizing market or internal benchmarks which management believes are reflective of current market rates for similar loan products. The discounted value of the cash flows is reduced by the related allowance for loan losses to arrive at an estimate of fair value.

**Restricted stock.** The recorded book value of Federal Home Loan Bank stock and Federal Reserve Bank stock is their fair value because the stock is redeemable at cost.

Deposit liabilities. The fair value of deposits with no stated maturity, such as checking deposits, money market deposits, NOW accounts and savings deposits, is equal to their recorded book value. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is equivalent to the rate at which the Bank could currently replace these deposits with wholesale borrowings from the Federal Home Loan Bank.

Borrowed funds. For short-term borrowings maturing within ninety days, the recorded book value is a reasonable estimate of fair value. The fair value of long-term debt is based on the discounted value of contractual cash flows. The discount rate is equivalent to the rate at which the Bank could currently replace these borrowings with wholesale borrowings from the Federal Home Loan Bank.

Accrued interest receivable and payable. For these short-term instruments, the recorded book value is a reasonable estimate of fair value.

Off-balance-sheet Items. The fair value of off-balance sheet items is not considered to be material.

Table of Contents

9 - IMPACT OF ISSUED BUT NOT YET EFFECTIVE ACCOUNTING STANDARDS

The pronouncements discussed in this section are not intended to be an all-inclusive list, but rather only those pronouncements that could potentially have an impact on the Corporation's financial position, results of operations or disclosures.

In January 2014, the FASB issued ASU 2014-04 "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." The amendments in ASU 2014-04 are intended to reduce diversity in practice by clarifying when an in-substance repossession or foreclosure occurs, that is, when a creditor such as the Bank should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate property recognized. Additionally, the amendments in ASU 2014-04 require interim and annual disclosure of both the amount of foreclosed residential real estate property held by a creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. For public entities such as the Corporation, the amendments are effective for interim and annual reporting periods beginning after December 15, 2014. Early adoption in 2014 is permitted. ASU 2014-04 is not expected to have a material impact on the Corporation's financial position, results of operations or disclosures.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of The First of Long Island Corporation's financial condition and operating results during the periods included in the accompanying consolidated financial statements, and should be read in conjunction with such financial statements. The Corporation's financial condition and operating results principally reflect those of its wholly-owned subsidiary, The First National Bank of Long Island, and subsidiaries wholly-owned by the Bank, either directly or indirectly, FNY Service Corp., The First of Long Island REIT, Inc. and The First of Long Island Agency, Inc. The consolidated entity is referred to as the "Corporation" and the Bank and its subsidiaries are collectively referred to as the "Bank." The Bank's primary service area is Nassau and Suffolk Counties, Long Island. Additionally, the Bank has two commercial banking branches in Manhattan.

Overview

Net income and earnings per share for the first quarter of 2014 were \$6.0 million and \$.64, respectively, representing increases over the same quarter last year of 5.6% and 3.2%, respectively. Compared to the fourth quarter of 2013, net income is up \$782,000, or 15.1%, and earnings per share are up \$.08, or 14.3%, primarily because of a decrease in the provision for loan losses of \$1.2 million. Dividends per share were \$.26 for the first quarter of 2014, or 4.0% more than the \$.25 per share declared in the same quarter last year. Returns on average assets (ROA) and average equity (ROE) for the first quarter of 2014 were 1.01% and 11.36%, respectively, versus 1.09% and 11.10%, respectively, for the first quarter of 2013. Book value per share increased by 5%, or from \$22.59 at year-end 2013 to \$23.72 at the close of the current quarter. The credit quality of the Bank's loan portfolio remains excellent, and management intends to continue taking advantage of lending and branching opportunities in the Bank's marketplace.

Analysis of First Quarter Earnings. Net income increased by \$318,000 when comparing the first three months of 2014 to the same period last year. The increase is primarily attributable to increases in net interest income and noninterest income of \$925,000 and \$173,000, respectively. Partially offsetting these items were increases in noninterest expense and income tax expense of \$410,000 and \$237,000, respectively, and a decrease of \$133,000 in the credit provision for loan losses.

The increase in net interest income of \$925,000 resulted from an increase in average interest-earning assets of \$299.9 million, or 14.8%, as partially offset by a 26 basis point decline in the net interest margin. The increase in average

interest-earning assets is primarily attributable to increases in the average balances of loans of \$334.5 million and nontaxable securities of \$16.1 million, as partially offset by a decrease in the average balance of taxable securities of \$55.8 million. Partially offsetting these items was a 26 basis point decline in the net interest margin from 3.31% in the first quarter of 2013 to 3.05% for the current quarter. Net interest margin declined quarter-over-quarter as loans were repriced and cash flows were deployed in a low interest rate environment and the Bank took on additional term funding in the form of time deposits and long-term Federal Home Loan Bank borrowings.

The increase in noninterest income of \$173,000 is largely attributable to increases in service charges on deposit accounts, Investment Management Division income and net gains on sales of securities, as partially offset by a decrease in other noninterest income. The \$410,000 increase in noninterest expense is comprised of increases in salaries, occupancy and equipment expense and other noninterest expense, as partially offset by a decrease in employee benefits expense.

**Asset Quality.** The Bank's allowance for loan losses to total loans (reserve coverage ratio) decreased by 3 basis points from 1.41% at year-end 2013 to 1.38% at the close of the current quarter. The decrease is primarily due to a change in management's estimate of the impact of current economic conditions on the required allowance for loan losses and a decrease in specific reserves on loans individually deemed to be impaired. The Bank's reserve coverage ratio also decreased by 3 basis points during the first quarter of 2013, or from 1.62% at year-end 2012 to 1.59% at March 31, 2013. The decrease was primarily due to a reduction in historical loss rates and net recoveries on loans previously charged off.

The credit provision for loan losses was \$59,000 for the first three months of 2014, a decrease of \$133,000 from a \$192,000 credit provision for the same quarter last year. The \$59,000 credit provision for loan losses in the first quarter of 2014 is primarily attributable to the reduction in the reserve coverage ratio, as partially offset by net chargeoffs and growth in the loan portfolio. The \$192,000 credit provision for loan losses in the first quarter of 2013 was primarily attributable to the reduction in the reserve coverage ratio, as partially offset by growth in the loan portfolio and an increase in specific reserves on loans individually deemed to be impaired.

20

---

### Table of Contents

The credit quality of the Bank's loan portfolio remains excellent. Nonaccruing loans, including loans held-for-sale, amounted to \$2.1 million, or .14% of total loans outstanding, at March 31, 2014, compared to \$4.5 million, or .30% of total loans outstanding at December 31, 2013. Troubled debt restructurings declined by \$933,000 during the quarter to \$2.2 million at March 31, 2014. Of this amount, \$532,000 are performing in accordance with their modified terms and \$1.6 million are nonaccrual and included in the aforementioned amount of nonaccrual loans. The decrease in nonaccrual loans largely resulted from the sale of one held-for-sale loan for its carrying value of \$900,000 and the restoration of one loan to an accruing status. The decrease in troubled debt restructurings largely resulted from the disposition of the loan held-for-sale. Loans past due 30 through 89 days at March 31, 2014 amounted to \$1.6 million, or .11% of total loans outstanding.

The credit quality of the Bank's securities portfolio also remains excellent. The Bank's mortgage securities are backed by mortgages underwritten on conventional terms, with 82% of these securities being full faith and credit obligations of the U.S. government and the balance being obligations of U.S. government sponsored entities. The remainder of the Bank's securities portfolio principally consists of high quality, general obligation municipal securities rated AA or better by major rating agencies. In selecting municipal securities for purchase, the Bank uses credit agency ratings for screening purposes only and then performs its own credit analysis. On an ongoing basis, the Bank periodically assesses the credit strength of the municipal securities in its portfolio and makes decisions to hold or sell based on such assessments.

Capital. The Corporation's Tier 1 leverage, Tier 1 risk-based and total risk-based capital ratios were 8.79%, 16.13% and 17.39%, respectively, at March 31, 2014. The strength of the Corporation's balance sheet from both a capital and asset quality perspective positions the Corporation for continued growth in a measured and disciplined fashion.

Key Strategic Initiatives. Key strategic initiatives will continue to include loan and deposit growth through effective relationship management, targeted solicitation efforts, new product offerings and continued expansion of the Bank's branch distribution system. Additionally, with respect to loan growth, the Bank will continue to develop its existing broker and correspondent relationships. All loans originated through such relationships are underwritten by Bank personnel. The Bank expects to open branches in Oceanside and Manhasset, Long Island by the third quarter of 2014 and in Greenlawn, Long Island during the first quarter of 2015. Management is continuing its ongoing evaluation of additional sites for future branch expansion.

Challenges We Face. Although intermediate and long-term interest rates are significantly higher than they were one year ago, they are still relatively low and could remain so for the foreseeable future. In addition, there is significant price competition for loans in the Bank's marketplace and there is little room for the Bank to further reduce its deposit rates. The persistence of these factors could result in a decline in net interest margin from its current level. If that were to occur, and management is unable to offset the resulting negative impact by increasing the volume of the Bank's interest-earning assets, effecting a favorable change in the mix of the Bank's interest-earning assets or interest-bearing liabilities, reducing expenses or the employment of other measures, the Bank's profitability could decline.

Commercial and residential real estate values have been negatively impacted by persistently high levels of unemployment and underemployment, the erosion of household disposable income, foreclosures and commercial vacancies. Although economic conditions seem to be improving, these factors still present meaningful threats to the maintenance of loan quality.

The banking industry is currently faced with an ever-increasing number of new and complex regulatory requirements which are putting downward pressure on revenues and upward pressure on required capital levels and the cost of doing business.





Table of Contents

## Net Interest Income

Average Balance Sheet; Interest Rates and Interest Differential. The following table sets forth the average daily balances for each major category of assets, liabilities and stockholders' equity as well as the amounts and average rates earned or paid on each major category of interest-earning assets and interest-bearing liabilities. The average balances of investment securities include unrealized gains and losses on available-for-sale securities.

	Three Months Ended March 31,			2013			2014		
	Average Balance	Interest/Dividends	Average Rate	Average Balance	Interest/Dividends	Average Rate	Average Balance	Interest/Dividends	Average Rate
(dollars in thousands)									
Assets									
Interest-bearing bank balances	\$16,338	\$ 8	.20	% \$11,274	\$ 6	.22	%		
Investment Securities:									
Taxable	440,186	2,364	2.15	495,964	2,623	2.12			
Nontaxable <sup>(1)</sup>	390,913	4,941	5.06	374,766	4,785	5.11			
Loans <sup>(1) (2)</sup>	1,481,098	14,063	3.80	1,146,630	12,338	4.31			
Total interest-earning assets	2,328,535	21,376	3.67	2,028,634	19,752	3.90			
Allowance for loan losses	(21,197 )			(18,982 )					
Net interest-earning assets	2,307,338			2,009,652					
Cash and due from banks	26,885			28,284					
Premises and equipment, net	25,098			24,690					
Other assets	42,746			36,061					
	\$2,402,067			\$2,098,687					
Liabilities and Stockholders' Equity									
Savings, NOW & money market deposits	\$931,416	493	.21	\$878,125	609	.28			
Time deposits	282,362	1,417	2.04	253,761	1,282	2.05			
Total interest-bearing deposits	1,213,778	1,910	.64	1,131,886	1,891	.68			
Short-term borrowings	58,129	50	.35	80,420	67	.34			
Long-term debt	292,444	1,637	2.27	145,000	991	2.77			
Total interest-bearing liabilities	1,564,351	3,597	.93	1,357,306	2,949	.88			
Checking deposits	608,138			514,177					
Other liabilities	16,929			21,122					
	2,189,418			1,892,605					
Stockholders' equity	212,649			206,082					
	\$2,402,067			\$2,098,687					
Net interest income <sup>(1)</sup>		\$ 17,779			\$ 16,803				
Net interest spread <sup>(1)</sup>			2.74	%			3.02	%	
Net interest margin <sup>(1)</sup>			3.05	%			3.31	%	

Tax-equivalent basis. Interest income on a tax-equivalent basis includes the additional amount of interest income that would have been earned if the Corporation's investment in tax-exempt loans and investment securities had been <sup>(1)</sup>made in loans and investment securities subject to Federal income taxes yielding the same after-tax income. The tax-equivalent amount of \$1.00 of nontaxable income was \$1.52 in each period presented, based on a Federal income tax rate of 34%.

<sup>(2)</sup>For the purpose of these computations, nonaccruing loans are included in the daily average loan amounts outstanding.



Table of Contents

Rate/Volume Analysis. The following table sets forth the effect of changes in volumes, rates and rate/volume on tax-equivalent interest income, interest expense and net interest income.

	Three Months Ended March 31, 2014 Versus 2013			
	Increase (decrease) due to changes in:			
	Volume	Rate	Rate/ Volume (1)	Net Change
	(in thousands)			
Interest Income:				
Interest-bearing bank balances	\$3	\$(1 )	\$ -	\$2
Investment securities:				
Taxable	(295 )	41	(5 )	(259 )
Nontaxable	206	(48 )	(2 )	156
Loans	3,604	(1,454)	(425 )	1,725
Total interest income	3,518	(1,462)	(432 )	1,624
Interest Expense:				
Savings, NOW & money market deposits	37	(144 )	(9 )	(116 )
Time deposits	144	(9 )	-	135
Short-term borrowings	(19 )	2	-	(17 )
Long-term debt	1,008	(179 )	(183 )	646
Total interest expense	1,170	(330 )	(192 )	648
Increase (decrease) in net interest income	\$2,348	\$(1,132)	\$(240 )	\$976

Represents the change not solely attributable to change in rate or change in volume but a combination of these two (1) factors. The rate/volume variance could be allocated between the volume and rate variances shown in the table based on the absolute value of each to the total for both.

## Net Interest Income

Although intermediate and long-term interest rates were significantly higher in the first quarter of 2014 than the same quarter last year, they are still relatively low. In this sustained low interest rate environment, despite significant growth quarter-over-quarter in the average balances of loans and noninterest-bearing checking deposits of 29.2% and 18.3%, respectively, net interest income on a tax-equivalent basis only increased by 5.8%, or \$976,000. In addition, net interest margin declined by 26 basis points from 3.31% in the first quarter of 2013 to 3.05% for the current quarter. A low interest rate environment exerts downward pressure on net interest income and net interest margin primarily because: (1) the benefit of no cost funding in the form of noninterest-bearing checking deposits and capital is reduced; (2) cash received from payments and prepayments of higher yielding loans and securities are sometimes used to originate or purchase lower yielding loans and securities; (3) some loans prepay in full resulting in the immediate writeoff of deferred costs while the rates on other loans are modified downward; and (4) prepayment speeds on mortgage securities can be relatively high, thereby necessitating the faster amortization of purchase premiums.

Average interest-earning assets increased by \$299.9 million, or 14.8%, when comparing the first quarter of 2014 to the same quarter last year. The increase is primarily comprised of increases in the average balances of loans of \$334.5 million, or 29.2%, and nontaxable securities of \$16.1 million, or 4.3%, as partially offset by a decrease in the average

balance of taxable securities of \$55.8 million, or 11.2%. From a yield perspective, the shift from taxable securities to loans and nontaxable securities partially mitigated the negative impact on net interest margin of the persistently low interest rate environment.

Loan growth, to the extent not funded by the decline in taxable securities, was funded by growth in the average balances of long-term borrowings of \$147.4 million, or 101.7%, noninterest-bearing checking deposits of \$94.0 million, or 18.3%, and interest-bearing deposits of \$81.9 million, or 7.2%. The \$147.4 million increase in long-term borrowings together with a quarter-over-quarter increase in the average balance of time deposits of \$28.6 million, or 11.3%, resulted from management's desire to better match the duration of the Bank's assets and liabilities and thereby hedge against an eventual increase in interest rates.

The Bank's continued ability to grow loans is attributable to a variety of factors including, among others, competitive pricing, targeted solicitation efforts, advertising campaigns, and broker relationships for both residential and multifamily commercial mortgages. Management expects loan growth to increase during the remainder of 2014 as the loan pipeline expands and management takes advantage of lending opportunities in the Bank's marketplace. The Bank's continued ability to grow deposits is attributable to, among other things, continued expansion of the Bank's branch distribution system, targeted solicitation of local commercial businesses and municipalities, new and expanded lending relationships and the Bank's positive reputation in its marketplace.

## Table of Contents

### Noninterest Income

Noninterest income includes service charges on deposit accounts, Investment Management Division income, gains or losses on sales of securities, and all other items of income, other than interest, resulting from the business activities of the Corporation. Noninterest income increased \$173,000, or 10.3%, when comparing the first three months of 2014 to the same period last year. The increase in noninterest income is largely attributable to increases in service charges on deposit accounts of \$94,000, or 13.3%, Investment Management Division income of \$89,000, or 21.7%, and net gains on sales of securities of \$65,000. Partially offsetting these items was a decrease of \$75,000 in other noninterest income due primarily to the fact that the first quarter of 2013 included a real estate tax refund of \$73,000. The increase in Investment Management Division income resulted from appreciation in the market value of assets under management and new business.

### Noninterest Expense

Noninterest expense is comprised of salaries, employee benefits, occupancy and equipment expense and other operating expenses incurred in supporting the various business activities of the Corporation. Noninterest expense increased \$410,000, or 4.2%, when comparing the first three months of 2014 to the same period last year. The increase is comprised of increases in salaries of \$229,000, or 5.5%, occupancy and equipment expense of \$239,000, or 12.0%, and other noninterest expense of \$141,000, or 6.5%, partially offset by a decrease in employee benefits expense of \$199,000, or 14.1%. The increase in salaries is primarily due to higher stock-based compensation expense, normal annual salary adjustments and additions to staff in the back office. The increase in occupancy and equipment expense is largely due to increases in general maintenance and repairs expense, snow removal costs and the cost of servicing equipment. The increase in other noninterest expense includes an increase in marketing expense and a growth-related increase in FDIC insurance expense. The decrease in employee benefits expense is largely attributable to a decrease in pension expense, partially offset by an increase in incentive compensation cost. Pension expense declined as a result of changing market conditions which resulted in favorable performance of plan assets and a decrease in the discounted value of the plan's benefit obligation. Management continues to maintain a strong focus on expense control measures and enhancements in operating efficiency.

### Income Taxes

Income tax expense as a percentage of book income ("effective tax rate") was 23.7% for the first three months of 2014 compared to 22.3% for the same period last year. The largest contributor to the increase in the effective tax rate is the fact that income on tax-exempt securities became a smaller percentage of pre-tax income.

### Application of Critical Accounting Policies

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported asset and liability balances and revenue and expense amounts. Our determination of the allowance for loan losses is a critical accounting estimate because it is based on our subjective evaluation of a variety of factors at a specific point in time and involves difficult and complex judgments about matters that are inherently uncertain. In the event that management's estimate needs to be adjusted based on, among other things, additional information that comes to light after the estimate is made or changes in circumstances, such adjustment could result in the need for a significantly different allowance for loan losses and thereby materially impact, either positively or negatively, the Bank's results of operations.

The Bank's Allowance for Loan and Lease Losses Committee ("ALLL Committee"), which is chaired by the Chief Credit Officer, meets on a quarterly basis and is responsible for determining the allowance for loan losses after considering, among other things, the results of credit reviews performed by the Bank's independent loan review consultants and the Bank's credit department. In addition, and in consultation with the Bank's Chief Financial Officer

and Chief Risk Officer, the ALLL Committee is responsible for implementing and maintaining accounting policies and procedures surrounding the calculation of the required allowance. The Board Loan Committee reviews and approves the Bank's Allowance for Loan and Lease Losses Policy at least once each calendar year. The Bank's allowance for loan losses is reviewed and ratified by the Board Loan Committee on a quarterly basis and is subject to periodic examination by the Office of the Comptroller of the Currency ("OCC") whose safety and soundness examination includes a determination as to its adequacy to absorb probable incurred losses.

The first step in determining the allowance for loan losses is to identify loans in the Bank's portfolio that are individually deemed to be impaired and then measure impairment losses based on either the fair value of collateral or the discounted value of expected future cash flows. For all collateral dependent impaired loans, impairment losses are measured based on the fair value of the collateral. A loan is considered to be impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled principal and interest payments when due and according to the contractual terms of the loan agreement. Loans that experience insignificant payment delays and payment shortfalls are not automatically considered to be impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and financial condition, and the amount of the shortfall in relation to the principal and interest owed. In estimating the fair value of real estate collateral, management utilizes appraisals and also makes qualitative judgments based on, among other things, its knowledge of the local real estate market and analyses of current economic conditions and trends. Estimating the fair value of collateral other than real estate is also subjective in nature and sometimes requires difficult and complex judgments. Determining expected future cash flows can be more subjective than determining fair values. Expected future cash flows could differ significantly, both in timing and amount, from the cash flows actually received over the loan's remaining life.

Table of Contents

In addition to estimating losses for loans individually deemed to be impaired, management also estimates collective impairment losses for pools of loans that are not specifically reviewed. Statistical information regarding the Bank's loss experience over a period of 24 to 60 months is the starting point in making such estimates. Management believes that this loss period appropriately reflects losses from the current economic cycle and incurred losses in the Bank's loan portfolio. However, future losses could vary significantly from those experienced in the past, and accordingly on a quarterly basis management adjusts its historical loss experience to reflect current conditions. In doing so, management considers a variety of general qualitative factors and then subjectively determines the weight to assign to each in estimating losses. The factors include, among others: (1) delinquencies, (2) economic conditions as judged by things such as median home prices and commercial vacancy rates in the Bank's service area and national and local unemployment levels, (3) trends in the nature and volume of loans, (4) concentrations of credit, (5) changes in lending policies and procedures, (6) experience, ability and depth of lending staff, (7) changes in the quality of the loan review function, (8) environmental risks, and (9) loan risk ratings. Because of the nature of the factors and the difficulty in assessing their impact, management's resulting estimate of losses may not accurately reflect actual losses in the portfolio.

The allowance for loan losses is comprised of impairment losses on loans specifically reviewed and estimated losses on the pools of loans that are collectively reviewed. Although the allowance for loan losses has two separate components, one for impairment losses on individual loans and one for collective impairment losses on pools of loans, the entire allowance for loan losses is available to absorb realized losses as they occur whether they relate to individual loans or pools of loans.

## Asset Quality

The Corporation has identified certain assets as risk elements. These assets include nonaccrual loans, other real estate owned, loans that are contractually past due 90 days or more as to principal or interest payments and still accruing and troubled debt restructurings. These assets present more than the normal risk that the Corporation will be unable to eventually collect or realize their full carrying value. Information about the Corporation's risk elements is set forth below.

	March 31, 2014	December 31, 2013		
	(dollars in thousands)			
Nonaccrual loans (1):				
Troubled debt restructurings	\$1,624	\$ 2,548		
Other	453	1,948		
Total nonaccrual loans	2,077	4,496		
Loans past due 90 days or more and still accruing	-	-		
Other real estate owned	-	-		
Total nonperforming assets	2,077	4,496		
Troubled debt restructurings - performing	532	541		
Total risk elements	\$2,609	\$ 5,037		
Nonaccrual loans as a percentage of total loans	.14	%	.30	%
Nonperforming assets as a percentage of total loans and other real estate owned	.14	%	.30	%
Risk elements as a percentage of total loans and other real estate owned	.18	%	.34	%

(1) Includes loans held-for-sale.



Nonaccrual loans held-for sale were \$400,000 and \$900,000 at March 31, 2014 and December 31, 2013, respectively. There were no performing troubled debt restructurings that were past due 30 through 89 days and still accruing at March 31, 2014 or December 31, 2013. The disclosure of other potential problem loans can be found in “Note 4 – Loans” to the Corporation’s consolidated financial statements of this Form 10-Q.

#### Allowance and Provision for Loan Losses

The allowance for loan losses is established through provisions for loan losses charged against income. When available information confirms that specific loans, or portions thereof, are uncollectible, these amounts are charged off against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance for loan losses.

The allowance for loan losses decreased by \$293,000 during the first three months of 2014, amounting to \$20.6 million, or 1.38% of total loans, at March 31, 2014 compared to \$20.8 million, or 1.41% of total loans, at December 31, 2013. During the first three months of 2014, the Bank had loan chargeoffs and recoveries of \$235,000 and \$1,000, respectively, and recorded a credit provision for loan losses of \$59,000. The \$235,000 of chargeoffs were recorded on loans transferred to held-for-sale during the first quarter of 2014. The \$59,000 credit provision for loan losses is primarily attributable to the 3 basis points reduction in the reserve coverage ratio, as partially offset by net chargeoffs and growth in the loan portfolio. The reserve coverage ratio decreased due to a change in management’s estimate of the impact of current economic conditions on the required allowance for loan losses and a decrease in specific reserves on loans individually deemed to be impaired. The \$192,000 credit provision for loan losses in the first quarter of 2013 was primarily attributable to a reduction in the reserve coverage ratio, as partially offset by growth in the loan portfolio and an increase in specific reserves on loans individually deemed to be impaired.

25

---

### Table of Contents

The allowance for loan losses is an amount that management currently believes will be adequate to absorb probable incurred losses in the Bank's loan portfolio. As more fully discussed in the "Application of Critical Accounting Policies" section of this discussion and analysis of financial condition and results of operations, the process for estimating credit losses and determining the allowance for loan losses as of any balance sheet date is subjective in nature and requires material estimates. Actual results could differ significantly from those estimates. Other detailed information on the Bank's allowance for loan losses, impaired loans and the aging of loans can be found in "Note 4 – Loans" to the Corporation's consolidated financial statements included in this Form 10-Q.

The amount of future chargeoffs and provisions for loan losses will be affected by, among other things, economic conditions on Long Island and in New York City. Such conditions could affect the financial strength of the Bank's borrowers and will affect the value of real estate collateral securing the Bank's mortgage loans. Loans secured by real estate represent approximately 95% of the Bank's total loans outstanding at March 31, 2014. Most of these loans were made to borrowers domiciled on Long Island and in the boroughs of New York City. Although economic conditions have recently shown signs of improvement, general economic conditions have been unfavorable as characterized by high levels of unemployment and underemployment, suppressed commercial and residential real estate values and elevated commercial real estate vacancies. These conditions have caused some of the Bank's borrowers to be unable to make the required contractual payments on their loans and could cause the Bank to be unable to realize the full carrying value of such loans through foreclosure or other collection efforts.

Future provisions and chargeoffs could also be affected by environmental impairment of properties securing the Bank's mortgage loans. At the present time, management is not aware of any environmental pollution originating on or near properties securing the Bank's loans that would materially affect the carrying value of such loans.

### Cash Flows and Liquidity

**Cash Flows.** The Corporation's primary sources of cash are deposits, maturities and amortization of loans and investment securities, operations and borrowings. The Corporation uses cash from these and other sources to fund loan growth, purchase investment securities, repay borrowings, expand and improve its physical facilities, pay cash dividends and for general operating purposes.

During the first three months of 2014, the Corporation's cash and cash equivalent position increased by \$12.2 million, from \$35.5 million at December 31, 2013 to \$47.7 million at March 31, 2014. The increase occurred primarily because cash provided by deposit growth, additional long-term borrowings, maturities and paydowns of loans and securities and operations exceeded the cash used to repay short-term borrowings, originate loans and purchase securities.

During the first quarter of 2014, total deposits grew \$85.9 million, or 4.8%, to \$1.9 billion at March 31, 2014. The increase was attributable to growth in time deposits of \$36.6 million, or 13.8%, noninterest-bearing checking balances of \$33.7 million, or 5.6%, and savings, NOW and money market deposits of \$15.5 million, or 1.7%.

Borrowings include short-term and long-term FHLB borrowings and borrowings under repurchase agreements. Total borrowings decreased \$90.7 million, or 22.9%, during the first three months of 2014. The decrease is attributable to a reduction in short-term borrowings of \$100.7 million, as partially offset by an increase in long-term borrowings of \$10 million. Long-term borrowings totaled \$295 million at March 31, 2014, representing 96.8% of total borrowings at quarter-end. The Bank has been adding to its long-term fixed rate borrowing position to better match the duration of assets and liabilities and thereby hedge against an eventual increase in interest rates.

**Liquidity.** The Bank has a Board committee approved Liquidity Policy and Liquidity Contingency Plan, which are intended to ensure that the Bank has sufficient liquidity at all times to meet the ongoing needs of its customers in terms of credit and deposit outflows, take advantage of earnings enhancement opportunities and respond to liquidity

stress conditions should they arise.

The Bank has both internal and external sources of liquidity that can be used to fund loan growth and accommodate deposit outflows. The Bank's primary internal sources of liquidity are its overnight investments, investment securities designated as available-for-sale, maturities and monthly payments on its investment securities and loan portfolios and operations. At March 31, 2014, the Bank had approximately \$496 million of unencumbered available-for-sale securities.

The Bank is a member of the Federal Reserve Bank of New York ("FRB") and the Federal Home Loan Bank of New York ("FHLB of New York"), has repurchase agreements in place with a number of brokerage firms and commercial banks and has federal funds lines with several commercial banks. In addition to customer deposits, the Bank's primary external sources of liquidity are secured borrowings from the FRB, FHLB of New York and repurchase agreement counterparties. In addition, the Bank can purchase overnight federal funds under its existing lines. However, the Bank's FRB membership, FHLB of New York membership, repurchase agreements and federal funds lines do not represent legal commitments to extend credit to the Bank. The amount that the Bank can potentially borrow is currently dependent on, among other things, the amount of unencumbered eligible securities and loans that the Bank can use as collateral and the collateral margins required by the lenders. Based on the Bank's unencumbered securities and loan collateral, a substantial portion of which is in place at the FRB and FHLB of New York, the Bank had borrowing capacity of approximately \$1.3 billion at March 31, 2014.

26

---

Table of Contents

## Capital

The Corporation's capital management policy is designed to build and maintain capital levels that exceed regulatory standards. Under regulatory capital standards in effect at March 31, 2014, banks are classified as well capitalized, adequately capitalized or undercapitalized. Under such standards, a well-capitalized bank is one that has a Tier 1 leverage capital ratio equal to or greater than 5%, a Tier 1 risk-based capital ratio equal to or greater than 6%, and a total risk-based capital ratio equal to or greater than 10%. The Bank's Tier 1 leverage capital, Tier 1 risk-based capital and total risk-based capital ratios of 8.68%, 15.93% and 17.19%, respectively, at March 31, 2014 exceed the requirements for a well-capitalized bank and, based on management's belief, are adequate in the current regulatory and economic environment. The Corporation on a consolidated basis is subject to minimum risk-based and leverage capital requirements, which the Corporation exceeds as of March 31, 2014. (See "Regulatory Rulemakings" that follows.)

Stockholders' equity totaled \$218.1 million at March 31, 2014, an increase of \$11.5 million from \$206.6 million at December 31, 2013. The increase resulted primarily from an increase in the after-tax amount of unrealized gains on available-for-sale securities of \$6.0 million, net income of \$6.0 million and the issuance of shares under the Corporation's stock-based compensation, dividend reinvestment and stock purchase plans of \$1.7 million, partially offset by cash dividends declared of \$2.4 million.

On April 22, 2014, the stockholders of the Corporation approved an amendment to the Certificate of Incorporation to increase the number of authorized shares of common stock from twenty million to forty million.

## Regulatory Rulemakings

Capital. In July 2013, the Federal Reserve Board and the OCC approved a final rule ("final rule") that changes the regulatory capital framework for all banking organizations and revises the prompt corrective action categories to incorporate the revised regulatory capital standards. The final rule implements for U.S. banks the Basel III regulatory capital reforms of the Basel Committee and certain changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act. The final rule strengthens areas of weakness identified in the current capital rules by: (1) enhancing the quantity and quality of regulatory capital in the banking system; (2) better reflecting the risk of certain on and off-balance sheet exposures in the measurement of risk-weighted assets; and (3) building additional capital capacity into the banking system to absorb losses in times of future market and economic stress. Subject to certain transition provisions, banking organizations like the Corporation with \$250 billion or less in total assets must comply with the new requirements beginning January 1, 2015.

The final rule establishes new prompt corrective action requirements for all banks and includes a new common equity Tier 1 risk-based capital measure. The risk-based capital ("RBC") and leverage capital requirements under the final rule are set forth in the table that follows.

Requirement	Total RBC Measure (%)	Tier 1 RBC Measure (%)	Common Equity	
			Tier 1 RBC Measure (%)	Leverage Measure (%)
Well Capitalized	≥ 10	≥ 8	≥ 6.5	≥ 5
Adequately Capitalized	≥ 8	≥ 6	≥ 4.5	≥ 4
Undercapitalized	< 8	< 6	< 4.5	< 4
Significantly Undercapitalized	< 6	< 4	< 3	< 3
Critically Undercapitalized	Tangible equity to total assets ≤ 2			

The final rule also sets forth a capital ratio phase-in schedule. The phase-in provisions for banks with \$250 billion or less in total assets are set forth in the following table.

January 1,	2015	2016	2017	2018	2019
Minimum Leverage Measure (%)	4.0	4.0	4.0	4.0	4.0
Minimum Common Equity Tier 1 RBC (%)	4.5	4.5	4.5	4.5	4.5
Capital Conservation Buffer (%) <sup>(1)</sup>	N/A	.625	1.25	1.875	2.5
Minimum Common Equity Tier 1 RBC with Capital Conservation Buffer (%)	4.5	5.125	5.75	6.375	7.0
Minimum Tier 1 RBC (%)	6.0	6.0	6.0	6.0	6.0
Minimum Tier 1 RBC with Capital Conservation Buffer (%)	6.0	6.625	7.25	7.875	8.5
Minimum Total RBC (%)	8.0	8.0	8.0	8.0	8.0
Minimum Total RBC with Capital Conservation Buffer (%)	8.0	8.625	9.25	9.875	10.5

The capital conservation buffer must be maintained in order for a banking organization to avoid being subject to (1) limitations on capital distributions, including dividend payments, and discretionary bonus payments to executive officers.

### Table of Contents

The final rule includes comprehensive guidance with respect to the measurement of risk-weighted assets. For residential mortgages, Basel III retains the risk-weights contained in the current capital rules which assign a risk-weight of 50% to most first-lien exposures and 100% to other residential mortgage exposures. The final rule would increase the risk-weights associated with certain on-balance sheet assets, such as high volatility commercial real estate loans, as defined, and loans that are more than 90 days past due or in nonaccrual status. Capital requirements would also increase for certain off-balance sheet exposures including, for example, loan commitments with an original maturity of one year or less.

Under the final rule, certain banking organizations, including the Corporation, are permitted to make a one-time election to continue the current treatment of excluding from regulatory capital most accumulated other comprehensive income (“AOCI”) components, including amounts relating to unrealized gains and losses on available-for-sale debt securities and amounts attributable to defined benefit postretirement plans. Institutions that elect to exclude most AOCI components from regulatory capital under Basel III will be able to avoid volatility that would otherwise be caused by things such as the impact of fluctuations in interest rates on the fair value of available-for-sale debt securities.

Management does not currently expect implementation of the final rule to have a material impact on the Corporation’s regulatory capital position, lines of business or profitability.

**Liquidity.** In December 2010, the Basel Committee published “Basel III: International Framework for Liquidity Risk Measurement, Standards and Monitoring” and in January 2013 published a revised liquidity coverage ratio (collectively referred to as the “Liquidity Standard”). The Liquidity Standard includes: (1) a liquidity coverage ratio to ensure that sufficient high quality liquid resources are available in case of a liquidity crisis; (2) a net stable funding ratio to promote liquidity resiliency over longer time horizons by creating incentives for banks to fund their activities with stable sources of funding on an ongoing basis; and (3) additional liquidity monitoring metrics focused on maturity mismatch, concentration of funding and available unencumbered assets. The Liquidity Standard would be phased-in through 2019.

In November 2013, the U.S. banking agencies issued a Notice of Proposed Rulemaking (“NPR”) that would implement a quantitative liquidity requirement consistent with the liquidity coverage ratio established by the Basel Committee. The NPR would apply to all internationally active banking organizations, systemically important non-bank financial institutions and certain other large holding companies with more than \$50 billion in total assets. The transition period in the NPR is shorter than that provided by the Basel Committee. The U.S. banking agencies have not adopted or proposed rules to implement a quantitative liquidity requirement for community banks such as the Bank. As a result, it is uncertain whether such a requirement will be implemented for community banks and, if implemented, its potential impact on the Bank, if any.

### New York State Tax Reform

On March 31, 2014, the New York State legislature approved the fiscal 2015 budget bill (the “legislation”) which includes significant changes to New York State tax law impacting banks. The banking corporation franchise tax under Article 32 is repealed effective January 1, 2015, and banks will now be subject to the general business corporation franchise tax under a substantially revised Article 9A.

While the following discussion is not intended to cover all aspects of the legislation impacting banks, it does address what management believes to be the more significant ones. Except where noted, the changes are effective for tax years beginning on or after January 1, 2015.

1) The franchise tax rate on business income is reduced from 7.1% to 6.5% effective January 1, 2016.

- 2) The Metropolitan Commuter Transportation District tax surcharge is made permanent and raised from 17% to 25.6% of the franchise tax.
- 3) The alternative entire net income tax and tax on subsidiary capital are eliminated. As a result, banks will now pay a franchise tax equal to the highest of their calculated business income tax, capital tax or fixed dollar minimum tax. The maximum tax on capital is increased from \$1 million to \$5 million, and the fixed dollar minimum tax, which was previously capped at \$5,000, will range from \$5,000 to \$200,000.
- 4) The methodology for determining income apportionment, or the degree to which income is allocated to and taxed by New York State, is changing from a three-factor formula based on receipts, payroll and deposits to solely receipts. In addition, favorable apportionment treatment is provided for interest income from federal, state and municipal debt; asset backed securities; certain corporate bonds; and federal funds.
- 5) The 22.5% deduction for interest income on government obligations is eliminated.
- 6) The tax savings associated with a grandfathered Article 9A corporation, like FNY Service Corp., is eliminated.
- 7) For real estate investment trusts ("REITs") in place as of April 1, 2014 (grandfathered REITs), the law allows a subtraction modification to entire net income equal to 160% of the dividends paid deduction allowed for federal income tax purposes.
- 8) For banks other than those that maintain grandfathered REITs during the tax year, there are two new alternative subtraction modifications in arriving at entire net income. Both subtraction modifications, as summarized below, are mutually exclusive and involve complex calculations and analyses.

Table of Contents

a) Percentage-of-taxable-income bad debt deduction computed as the excess of 32 percent of taxable income before the deduction over the amount of the federal bad debt deduction already taken. This deduction is only available to thrifts and community banks, as defined, who satisfy the qualified thrift lender 60 percent asset test, as defined.

b) An exclusion of one-half of the net interest income of the institution from residential mortgages and small business loans, as defined.

Management is currently analyzing the changes included in the legislation, but has not yet determined their impact on the Corporation's tax burden. One important decision that the management will need to make is whether it will be more beneficial for the Corporation to retain its grandfathered REIT or avail itself of one of the new subtraction modifications.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Bank invests in interest-earning assets, which are funded by interest-bearing deposits and borrowings, noninterest-bearing deposits and capital. The Bank's results of operations are subject to risk resulting from interest rate fluctuations generally and having assets and liabilities that have different maturity, repricing, and prepayment/withdrawal characteristics. The Bank defines interest rate risk as the risk that the Bank's net interest income and/or economic value of equity ("EVE") will change when interest rates change. The principal objective of the Bank's asset liability management activities is to optimize current and future net interest income while at the same time maintaining acceptable levels of interest rate and liquidity risk and facilitate the funding needs of the Bank.

The Bank monitors and manages interest rate risk through a variety of techniques including traditional gap analysis and the use of interest rate sensitivity models. Both gap analysis and interest rate sensitivity modeling involve a variety of significant estimates and assumptions and are done at a specific point in time. Changes in the estimates and assumptions made in gap analysis and interest rate sensitivity modeling could have a significant impact on projected results and conclusions. Therefore, these techniques may not accurately reflect the actual impact of changes in the interest rate environment on the Bank's net interest income or EVE.

Traditional gap analysis involves arranging the Bank's interest-earning assets and interest-bearing liabilities by repricing period and then computing the difference, or interest-rate sensitivity gap, between the assets and liabilities which are estimated to reprice during each time period and cumulatively through the end of each time period. Gap analysis requires estimates as to when individual categories of interest-sensitive assets and liabilities will reprice and assumes that assets and liabilities assigned to the same repricing period will reprice at the same time and in the same amount. Gap analysis also assumes that cash flows from maturing assets and liabilities will be reinvested in or refinanced by assets and liabilities of the same type, and does not fully take into account the fact that the repricing of some assets and liabilities is discretionary and subject to competitive and other pressures.

Through use of interest rate sensitivity modeling, the Bank first projects net interest income over a five-year time period assuming a static balance sheet and no changes in interest rates from current levels. Utilization of a static balance sheet ensures that interest rate risk embedded in the Bank's current balance sheet is not masked by assumed balance sheet growth or contraction. Net interest income is then projected over a five-year time period utilizing: (1) a static balance sheet and various interest rate change scenarios, including both ramped and shock changes; and (2) a most likely balance sheet growth scenario and these same interest rate change scenarios. The interest rate scenarios modeled are based on, among other things, the shape of the current yield curve and the relative level of rates and management's expectations as to potential future yield curve shapes and rate levels.

The Bank also uses interest rate sensitivity modeling to calculate EVE in the current rate environment assuming both shock increases and decreases in interest rates. EVE is the difference between the present value of expected future cash flows from the Bank's assets and the present value of the expected future cash flows from the Bank's liabilities.



Present values are determined using discount rates that management believes are reflective of current market conditions. EVE can capture long-term interest rate risk that would not be captured in a five-year projection of net interest income.

In utilizing interest rate sensitivity modeling to project net interest income and calculate EVE, management makes a variety of estimates and assumptions which include, among others, the following: (1) how much and when yields and costs on individual categories of interest-earning assets and interest-bearing liabilities will change in response to projected changes in market interest rates; (2) future cash flows, including prepayments of mortgage assets and calls of municipal securities; (3) cash flow reinvestment assumptions; (4) appropriate discount rates to be applied to loan, deposit and borrowing cash flows; and (5) decay or runoff rates for nonmaturity deposits such as checking, savings, NOW and money market accounts. The repricing of loans and borrowings and the reinvestment of loan and security cash flows are generally assumed to be impacted by the full amount of each assumed rate change, while the repricing of nonmaturity deposits is not. For nonmaturity deposits, management makes estimates of how much and when it will need to change the rates paid on the Bank's various deposit products in response to changes in general market interest rates. These estimates are based on, among other things, product type, management's experience with needed deposit rate adjustments in prior interest rate change cycles, and management's assessment of competitive conditions in its marketplace.

The information provided in the following table is based on a variety of estimates and assumptions that management believes to be reasonable, the more significant of which are set forth hereinafter. The base case information in the table shows (1) a calculation of the Corporation's EVE at March 31, 2014 arrived at by discounting estimated future cash flows at rates that management believes are reflective of current market conditions and (2) an estimate of net interest income on a tax-equivalent basis for the year ending March 31, 2015 assuming a static balance sheet, the adjustment of repricing balances to current rate levels, and the reinvestment at current rate levels of cash flows from maturing assets and liabilities in a mix of assets and liabilities that mirrors the Bank's strategic plan. In addition, in calculating EVE, cash flows for nonmaturity deposits are based on a base case average life of 5.5 years.

29

---

Table of Contents

The rate change information in the table shows estimates of net interest income on a tax-equivalent basis for the year ending March 31, 2015 and calculations of EVE at March 31, 2014 assuming rate changes of plus 100, 200 and 300 basis points and minus 100 basis points. The rate change scenarios were selected based on, among other things, the relative level of current interest rates and are: (1) assumed to be shock or immediate changes, (2) occur uniformly across the yield curve regardless of the duration to maturity or repricing of specific assets and liabilities, and (3) impact the repricing and reinvestment of all assets and liabilities, except nonmaturity deposits, by the full amount of the rate change. In projecting future net interest income under the indicated rate change scenarios, activity is simulated by assuming that cash flows from maturing assets and liabilities are reinvested in a mix of assets and liabilities that mirrors the Bank's strategic plan. The changes in EVE from the base case have not been tax affected.

Rate Change Scenario (dollars in thousands)	Economic Value of Equity at March 31, 2014			Net Interest Income for Year Ending 3/31/15		
	Amount	Percent Change From Base Case		Amount	Percent Change From Base Case	
+ 300 basis point rate shock	\$206,184	-23.4 %		\$68,219	-4.8 %	
+ 200 basis point rate shock	241,432	-10.3 %		73,747	2.9 %	
+ 100 basis point rate shock	264,640	-1.7 %		74,613	4.1 %	
Base case (no rate change)	269,229	-		71,641	-	
- 100 basis point rate shock	252,902	-6.1 %		68,230	-4.8 %	

As shown in the preceding table, assuming a static balance sheet, an immediate decrease in interest rates of 100 basis points or an immediate increase in interest rates of 300 basis points could negatively impact the Bank's net interest income for the year ending March 31, 2015. Conversely, an immediate increase in interest rates of 100 or 200 basis points could positively impact the Bank's net interest income for the same time period. The Bank's net interest income could be negatively impacted in a shock down 100 basis point scenario because, among other things, the rates currently being paid on many of the Bank's deposit products are approaching zero and there is little room to reduce them further. Unlike the shock up 100 or 200 basis point scenarios, in the shock up 300 basis point scenario it is assumed that the Bank will need to make more significant changes to the rates paid on its nonmaturity deposits in order to remain competitive and thus net interest income could be negatively impacted. Changes in management's estimates as to the rates that will need to be paid on nonmaturity deposits could have a significant impact on the net interest income amounts shown for each scenario in the table.

## Forward-Looking Statements

This report on Form 10-Q and the documents incorporated into it by reference contain various forward-looking statements. These forward-looking statements include statements of goals; intentions and expectations; estimates of risks and of future costs and benefits; assessments of probable loan losses; assessments of market risk; and statements of the ability to achieve financial and other goals. Forward-looking statements are typically identified by words such as "would," "should," "could," "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "project" and other words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties which may change over time. Forward-looking statements speak only as of the date they are made. We do not assume any duty and do not undertake to update our forward-looking statements. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements and future results could differ materially from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties: general economic conditions and trends, either nationally or locally; conditions in the securities markets; fluctuations in the trading price of our common stock; changes in interest rates; changes in deposit flows, and in the demand for deposit and loan products and other financial services; changes in real estate values; changes in the quality or composition of our loan or investment portfolios; changes in competitive pressures among financial institutions or from non-financial institutions; our ability to retain key members of management; changes in legislation, regulation, and policies; and a variety of other matters which, by their nature, are subject to significant uncertainties. We provide greater detail regarding some of these factors in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2013, in Part I under "Item 1A. Risk Factors." Our forward-looking statements may also be subject to other risks and uncertainties, including those that we may discuss elsewhere in other documents we file with the SEC from time to time.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Corporation's Principal Executive Officer, Michael N. Vittorio, and Principal Financial Officer, Mark D. Curtis, have evaluated the Corporation's disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 ("Act"), as of the end of the period covered by this report. Based upon that evaluation, they have concluded that the Corporation's disclosure controls and procedures are effective as of the end of the period covered by this report.

Changes in Internal Control Over Financial Reporting

There were no changes in internal control over financial reporting that occurred during the first quarter of 2014 that have materially affected, or are reasonably likely to materially affect, the registrant's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

In the ordinary course of business, the Corporation is party to various legal actions which are believed to be incidental to the operation of its business. Although the ultimate outcome and amount of liability, if any, with respect to these legal actions cannot presently be ascertained with certainty, in the opinion of management, based upon information currently available to us, any resulting liability is believed to be immaterial to the Corporation's consolidated financial position, results of operations and cash flows.

ITEM 1A. RISK FACTORS

Not applicable

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Not applicable

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

ITEM 5. OTHER INFORMATION

Not applicable

ITEM 6. EXHIBITS

See Index of Exhibits that follows.



Table of Contents

INDEX OF EXHIBITS

<u>Exhibit No.</u>	<u>Description of Exhibit</u>
<u>3(i)</u>	Certificate of Amendment of Certificate of Incorporation dated May 1, 2014
<u>10.1</u>	Special Severance Agreement dated as of February 17, 2014 between The First of Long Island Corporation and Richard P. Perro, Executive Vice President
<u>10.2</u>	The First of Long Island Corporation 2014 Equity Incentive Plan (incorporated by reference to Appendix A of Registrant's Proxy Statement filed March 17, 2014)
<u>31.1</u>	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)
<u>31.2</u>	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)
<u>32</u>	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) and U.S.C. Section 1350
<u>101</u>	The following materials from the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014, formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statements of Changes in Stockholders' Equity, (v) Consolidated Statements of Cash Flows and (vi) Notes to the Consolidated Financial Statements.

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE FIRST OF LONG ISLAND CORPORATION  
(Registrant)

Dated: May 12, 2014 By /s/ MICHAEL N. VITTORIO  
MICHAEL N. VITTORIO, President & Chief Executive Officer  
(principal executive officer)

By /s/ MARK D. CURTIS  
MARK D. CURTIS, Executive Vice President, Chief Financial  
Officer and Treasurer  
(principal financial officer)

By /s/ WILLIAM APRIGLIANO  
WILLIAM APRIGLIANO, Senior Vice President & Chief  
Accounting Officer  
(principal accounting officer)