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CONCORD COMMUNICATIONS INC

Form 8-K December 15, 2004

> UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

> > FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 15, 2004

Concord Communications, Inc. (Exact name of registrant as specified in charter)

0-23067 04-2710876 Massachusetts (State or other jurisdiction (Commission File Number) (IRS Employer Identification No.) 400 Nickerson Road, Marlboro, Massachusetts 01752 _____ (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (508) 460-4646

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- $|_|$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- $|_|$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- |_| Pre-commencement communications pursuant to Rule 14d-2(b) under Exchange Act (17 CFR 240.14d-2(b))
- |_| Pre-commencement communications pursuant to Rule 13e-4(c) under Exchange Act (17 CFR 240.13e-4(c))

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Item 7.01. Regulation FD Disclosure.

On December 15, 2004, Concord Communications, Inc. issued a press release announcing that it has signed a definitive agreement to acquire privately-held Vitel Software, Incorporated, a Massachusetts corporation. The purchase price is equal to \$4 million in cash plus the assumption of debt and is expected to close in January 2005. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

(c) Exhibits.

Exhibit Number Description
----99.1 Press release dated December 15, 2004.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONCORD COMMUNICATIONS, INC.

By: /s/ Melissa H. Cruz

Date: December 15, 2004 Melissa H. Cruz

Executive Vice President of Business Services,

Chief Financial Officer and Treasurer