

ENVIVIO INC  
Form SC 13G  
May 31, 2013

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

**ENVIVIO, INC.**

(Name of Issuer)

**Common Stock, par value \$0.001 per share**

(Title of Class of Securities)

**29413T1060**

(CUSIP Number)

**December 31, 2012**

(Date of Event which Requires Filing of Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

## Edgar Filing: ENVIVIO INC - Form SC 13G

Rule 13d-1(d)

The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

Page 1 of 17

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo Ventures IV, LLC

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 3,020,362  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY 0  
EACH 7 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 3,020,362  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 3,020,362<sup>1</sup>  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

Edgar Filing: ENVIVIO INC - Form SC 13G

11.15%<sup>2</sup>

12 TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

OO

<sup>1</sup> Includes 437,604 shares held by Crescendo Holdings IV, LLC, 10,263 shares held by Crescendo IV Entrepreneur Fund A, L.P, 25,284 shares held by Crescendo IV Entrepreneur Fund, L.P. and 2,547,211 shares held by Crescendo IV, L.P. The Reporting Person is the Manager of Crescendo Holdings IV, LLC and General Partner of Crescendo IV Entrepreneur Fund A, L.P., Crescendo IV Entrepreneur Fund, L.P. and Crescendo IV, L.P.

<sup>2</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo Holdings IV, LLC

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 437,604  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY EACH 7 0  
SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 437,604  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 437,604  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12 1.61%<sup>3</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

OO

<sup>3</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo IV Entrepreneur Fund A, L.P.

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 10,263  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY 0  
EACH 7 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 10,263  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 10,263  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12 0.04%<sup>4</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN

<sup>4</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.



CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo IV Entrepreneur Fund, L.P.

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 25,284  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY EACH 7 0  
SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 25,284  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 25,284  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12 0.09%<sup>5</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN

<sup>5</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo IV, L.P.

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 2,547,211  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY 0  
EACH 7 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 2,547,211  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 2,547,211  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12 9.40%<sup>6</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN

<sup>6</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo German Investments IV, LLC

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 106,656  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY 0  
EACH 7 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 106,656  
WITH SHARED DISPOSITIVE POWER

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

106,656<sup>7</sup>

10 CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

Edgar Filing: ENVIVIO INC - Form SC 13G

12 0.39%<sup>8</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

OO

<sup>7</sup> Includes 106,656 shares held by Crescendo IV AG & Co., Beteiligungs KG. The Reporting Person is Managing Partner of Crescendo IV AG & Co. Beteiligungs KG.

<sup>8</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo IV AG & Co., Beteiligungs KG

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 106,656  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY 0  
EACH 7 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 106,656  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 106,656  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12 0.39%<sup>9</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN

<sup>9</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.



CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

Crescendo IV Coinvestment Fund, LLC

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5 SOLE VOTING POWER

NUMBER OF

SHARES 6 187,802  
SHARED VOTING POWER

BENEFICIALLY

OWNED BY 0  
EACH 7 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 187,802  
SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

187,802

10 CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12 0.69%<sup>10</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

OO

<sup>10</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.

CUSIP No. 29413T1060

1 NAMES OF REPORTING PERSONS:

R. David Spreng

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3 SEC Use Only

4 CITIZENSHIP OR PLACE OF ORGANIZATION

United States

5  SOLE VOTING POWER

NUMBER OF

SHARES 6 3,314,820  
 SHARED VOTING POWER

BENEFICIALLY

OWNED BY EACH 7 0  
 SOLE DISPOSITIVE POWER

REPORTING

PERSON 8 3,314,820  
 SHARED DISPOSITIVE POWER  
WITH

0

9 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

10 3,314,820<sup>11</sup>  
CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

12.23%<sup>12</sup>

12 TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

IN

<sup>11</sup> The Reporting Person is Managing Member of Crescendo Ventures IV, LLC, Crescendo IV Coinvestment Fund LLC and Crescendo German Investments IV, LLC.

<sup>12</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Quarterly Report on Form 10-K for the fiscal year ended January 31, 2013.

**Item 1**

**(a) Name of Issuer:**

Envivio, Inc.

**(b) Address of Issuer's Principal Executive Offices:**

400 Oyster Point Blvd., Suite 325  
South San Francisco, CA 94080

**Item 2**

**(a) Name of Persons Filing:**

Crescendo Ventures IV, LLC  
Crescendo Holdings IV, LLC  
Crescendo IV Entrepreneur Fund A, L.P.  
Crescendo IV Entrepreneur Fund, L.P.  
Crescendo IV, L.P.  
Crescendo German Investments IV, LLC  
Crescendo IV AG & Co., Beteiligungs KG  
Crescendo IV Coinvestment Fund, LLC  
R. David Spreng

**(b) Address of Principal Business Office or, if none, Residence:**

c/o Crescendo Ventures  
600 Hansen Way  
Palo Alto, CA 94304

**(c) Citizenship:**

Entities:

Crescendo Ventures IV, LLC Delaware  
Crescendo Holdings IV, LLC Delaware  
Crescendo IV Entrepreneur Fund A, L.P. Delaware  
Crescendo IV Entrepreneur Fund, L.P. Delaware  
Crescendo IV, L.P. Delaware

Edgar Filing: ENVIVIO INC - Form SC 13G

Crescendo German Investments IV, LLC Delaware

Crescendo IV AG & Co., Beteiligungs KG Germany

Crescendo IV Coinvestment Fund, LLC Delaware

Individuals:

R. David Spreng United States

**(d) Title of Class of Securities:**

This Schedule 13G report relates to the Common Stock, par value \$0.001 per share (the Shares ), of Envivio, Inc.

**(e) CUSIP Number:** 29413T1060

**Item 3. If this statement is filed pursuant to Rule 13d-1(b) or 13d-2(b) or (c), check whether the person filing is a:**  
Not applicable.

**Item 4. Ownership**

**(a) Amount beneficially owned:**

See row 9 of cover page of each reporting person

**(b) Percent of Class:<sup>13</sup>**

See row 11 of cover page of each reporting person

**(c) Number of shares as to which such person has:**

**(i) Sole power to vote or to direct the vote:**

See row 5 of cover page of each reporting person

**(ii) Shared power to vote or to direct the vote:**

See row 6 of cover page of each reporting person

**(iii) Sole power to dispose or to direct the disposition of:**

See row 7 of cover page of each reporting person

**(iv) Shared power to dispose or to direct the disposition of:**

See row 8 of cover page of each reporting person

**Item 5. Ownership of Five Percent or Less of a Class**

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following. "

**Item 6. Ownership of More than Five Percent on Behalf of Another Person**

Not applicable.

**Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company or Control Person**

Not applicable.

<sup>13</sup> Based on 27,100,124 shares of the Issuer's Common Stock, \$0.001 par value per share, outstanding as of April 15, 2013, as reported on the Issuer's Annual Report on Form 10-K for the fiscal year ended January 31, 2013.





**Item 8. Identification and Classification of Members of the Group**

Not applicable

**Item 9. Notice of Dissolution of Group**

Not applicable.

**Item 10. Certification**

Not applicable.

**SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, the undersigned certifies that the information set forth in this statement is true, complete and correct.

CRESCENDO VENTURES IV, LLC

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO HOLDINGS IV, LLC

By: Crescendo Ventures IV, LLC  
Its: Manager

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV ENTREPRENEUR FUND A, L.P.

By: Crescendo Ventures IV, LLC  
Its: General Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV ENTREPRENEUR FUND, L.P.

By: Crescendo Ventures IV, LLC  
Its: General Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV, L.P.

By: Crescendo Ventures IV, LLC  
Its: General Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO GERMAN INVESTMENTS IV, LLC

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV AG & CO., BETEILGUNGS KG  
By: Crescendo German Investments IV, LLC  
Its: Managing Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV COINVESTMENT FUND, LLC  
By: Crescendo Ventures IV, LLC  
Its: Managing Member

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

Dated: May 29, 2013

/s/ R. David Spreng  
R. David Spreng

**Exhibit A**

**Joint Filing Agreement**

This Joint Filing Agreement is dated as of May 29, 2013, by and among Crescendo Ventures IV, LLC, Crescendo Holdings IV, LLC, Crescendo IV Entrepreneur Fund A, L.P., Crescendo IV Entrepreneur Fund, L.P., Crescendo IV, L.P., Crescendo German Investments IV, LLC, Crescendo IV AG & Co., Beteiligungs KG, Crescendo IV Coinvestment Fund, LLC and R. David Spreng.

WHEREAS, pursuant to Rule 240.13d-1(k) promulgated under Section 13(d) of the Securities Exchange Act of 1934, as amended (the Exchange Act), the parties hereto have decided to satisfy their filing obligations under the Exchange Act by a single joint filing;

NOW THEREFORE, the parties hereto agree as follows:

1. The Schedule 13G with respect to Envivio, Inc. to which this agreement is attached as Exhibit A (the Schedule 13G) is filed on behalf of each of the parties hereto.
2. Each of the parties hereto is eligible to use the Schedule 13G.
3. Each of the parties hereto is responsible for the timely filing of the Schedule 13G and any amendments thereto, and for the completeness and accuracy of the information concerning such person or entity contained in the Schedule 13G; provided that each person or entity is not responsible for the completeness or accuracy of the information concerning any other person making such filing contained in the Schedule 13G, unless such person or entity knows or has reason to believe that such information is inaccurate.

IN WITNESS WHEREOF, the parties hereto have executed this Joint Filing Agreement as of the date first above written.

Dated: May 29, 2013

CRESCENDO VENTURES IV, LLC

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

Dated: May 29, 2013

CRESCENDO HOLDINGS IV, LLC

By: Crescendo Ventures IV, LLC  
Its: Manager

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV ENTREPRENEUR FUND A, L.P.

By: Crescendo Ventures IV, LLC  
Its: General Partner

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV ENTREPRENEUR FUND, L.P.  
By: Crescendo Ventures IV, LLC  
Its: General Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV, L.P.  
By: Crescendo Ventures IV, LLC  
Its: General Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO GERMAN INVESTMENTS IV, LLC

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV AG & CO., BETEILGUNGS KG  
By: Crescendo German Investments IV, LLC  
Its: Managing Partner

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

CRESCENDO IV COINVESTMENT FUND, LLC  
By: Crescendo Ventures IV, LLC  
Its: Managing Member

Dated: May 29, 2013

/s/ R. David Spreng  
By: R. David Spreng  
Its: Managing Member

Dated: May 29, 2013

/s/ R. David Spreng  
R. David Spreng