STEWART INFORMATION SERVICES CORP Form DEFR14A March 31, 2015 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the

# Securities Exchange Act of 1934

Filed by the Registrant b

Filed by a Party other than the Registrant "

Check the appropriate box:

- " Preliminary Proxy Statement
- " Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- b Definitive Proxy Statement
- " Definitive Additional Materials
- " Soliciting Material under Rule 14a-12

# **Stewart Information Services Corporation**

(Name of registrant as specified in its charter)

(Name of person(s) filing proxy statement, if other than the registrant)

Payment of Filing Fee (Check the appropriate box):

- b No fee required.
- " Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.
  - (1) Title of each class of securities to which transaction applies:

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- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:
- " Fee paid previously with preliminary materials.
- " Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
  - (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:

### STEWART INFORMATION SERVICES CORPORATION

#### 1980 Post Oak Boulevard, Suite 800

#### Houston, Texas 77056

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

#### To Be Held May 1, 2015

Notice is hereby given that Stewart Information Services Corporation, a Delaware corporation, will hold its annual meeting of stockholders on May 1, 2015, at 8:30 a.m., CDT, in the First Floor Conference Room of Three Post Oak Central, 1990 Post Oak Boulevard, Houston, Texas 77056, for the following purposes:

- (1) To elect Stewart Information Services Corporation s directors;
- (2) To approve an advisory resolution regarding the compensation of Stewart Information Services Corporation s named executive officers;
- (3) To ratify the appointment of KPMG LLP as Stewart Information Services Corporation s independent auditors for 2015;
- (4) To consider a stockholder advisory proposal described in the accompanying Proxy Statement; and
- (5) To transact such other business as may properly come before the meeting or any adjournment(s) thereof. THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE:

**FOR** the five nominees for director to be elected by the common stockholders,

<u>FOR</u> the approval of the advisory resolution regarding the compensation of Stewart Information Services Corporation s named executive officers, and

FOR the ratification of KPMG LLP as Stewart Information Services Corporation s independent auditors for 2015.

The Board is making no recommendation regarding the stockholder advisory proposal relating to the conversion of the Class B common stock into common stock.

The holders of record of Stewart s common stock and Class B common stock at the close of business on March 2, 2015 will be entitled to vote at the meeting.

By Order of the Board of Directors,

J. Allen Berryman

Secretary

March 30, 2015

# IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR

# THE STOCKHOLDERS MEETING TO BE HELD MAY 1, 2015

Our proxy statement for the 2015 Annual Meeting and our Annual Report on Form 10-K

for the fiscal year ended December 31, 2014 are available at www.stewart.com/2015-annual-meeting

# IMPORTANT

You are cordially invited to attend the annual meeting in person. Even if you plan to be present, you are

urged to sign, date and mail the enclosed proxy promptly. If you attend the meeting you can vote either in person or by your proxy.

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#### STEWART INFORMATION SERVICES CORPORATION

#### 1980 Post Oak Boulevard, Suite 800

#### Houston, Texas 77056

#### (713) 625-8100

# PROXY STATEMENT FOR THE ANNUAL

# MEETING OF STOCKHOLDERS

#### To Be Held May 1, 2015

Except as otherwise specifically noted, the Company, SISCO, Stewart, we, our, us, and similar words in this proxy statement refer to Stew Information Services Corporation.

Stewart Information Services Corporation is furnishing this proxy statement to our stockholders in connection with the solicitation by our board of directors (the Board ) of proxies for the annual meeting of stockholders we are holding Friday, May 1, 2015, at 8:30 a.m., CDT, in the First Floor Conference Room of Three Post Oak Central, 1990 Post Oak Boulevard, Houston, Texas, 77056, or for any adjournment(s) of that meeting. For directions to the annual meeting, please contact Nat Otis in Investor Relations at (713) 625-8360.

Proxies in the form enclosed, properly executed by stockholders and received in time for the meeting, will be voted as specified therein. Unless you specify otherwise, the shares represented by your proxy will be voted (i) for the board of directors nominees listed therein, (ii) for the approval of the advisory resolution regarding the compensation of Stewart Information Services Corporation s named executive officers, (iii) for the ratification of KPMG LLP as Stewart Information Services Corporation s independent auditors for 2015 and (iv) to abstain on the advisory stockholder proposal relating to the conversion of the Class B common stock into common stock. If after sending in your proxy you wish to vote in person or change your proxy instructions, you may, before your proxy is voted, deliver (i) a written notice revoking your proxy or (ii) a timely, later-dated proxy. Such notice or later-dated proxy shall be delivered either (i) in care of our Corporate Secretary, Stewart Information Services Corporation, 1980 Post Oak Boulevard, Suite 800, Houston, Texas 77056, or (ii) in person at the meeting. Please note that stockholders who hold their shares in our 401(k) plan must provide their voting instructions no later than 11:59 p.m., EDT, two days prior to the meeting. We are mailing this proxy statement on or about April 2, 2015, to stockholders of record at the close of business on March 2, 2015.

At the close of business on March 2, 2015, 23,308,151 shares of our common stock ( Common Stock ) and 1,050,012 shares of our Class B common stock ( Class B Stock ) were outstanding and entitled to vote, and only the holders of record on such date may vote at the meeting. A quorum will exist if a majority of the holders of Common Stock and the majority of the holders of Class B Stock, issued and outstanding of each such class, and entitled to vote, are present in person or represented by proxy. We will count the shares held by each stockholder who is present in person or represented by proxy at the meeting to determine the presence of a quorum at the meeting. Per our Amended and Restated Certificate of Incorporation (the Certificate of Incorporation ), as long as 600,000 or more shares of Class B Stock are outstanding, the Common Stock and Class B Stock will be voted as separate classes at each election of directors. Holders of our Class B Stock, whom we refer to as our Class B Stockholders, may convert their shares of Class B Stock into shares of our Common Stock on a one-for-one basis at any time.

The holders of our Common Stock, whom we refer to as our Common Stockholders, voting as a class, are required to elect five of our nine directors. Each Common Stockholder will be entitled to cast one vote per share for or against each of those five director nominees.

Unless there are director nominees other than those nominated by the board of directors, a director nominee will be elected as a director if the votes cast for his or her election exceed votes cast against his or her election. In

this case, any director nominee who does not receive a majority of votes cast for his or her election would be required to tender his or her resignation following the failure to receive the required vote. Pursuant to the Company s Amended and Restated By-Laws (the By-Laws ), if the Secretary of the Corporation determines that the number of director nominees exceeds the number of directors to be elected as of the date seven days prior to the scheduled mailing date of the proxy statement, a plurality voting standard will apply and a director nominee receiving a plurality of votes cast will be elected as a director. Because seven days prior to the mailing of this proxy statement the number of director nominees exceeded the number of directors to be elected, a plurality voting standard will apply in the election of directors at the 2015 annual meeting of stockholders (the 2015 Annual Meeting ). For the purpose of electing directors, broker non-votes and abstentions are not treated as a vote cast affirmatively or negatively, and therefore will not affect the outcome of the election of directors. Both abstentions and broker non-votes are counted for purposes of determining the presence of a quorum.

Our Class B Stockholders, voting as a class, are required by the Certificate of Incorporation to elect the remaining four of our nine directors. Each Class B Stockholder has the right to vote, in person or by proxy, the number of shares it owns for those four directors for whose election it has a right to vote.

Our Common Stockholders and Class B Stockholders will vote together as a single class with respect to the approval of the advisory resolution regarding the compensation of our named executive officers. Approval of this proposal requires the affirmative vote of the majority of the shares voted at the meeting. Brokers do not have discretionary authority to vote shares on the proposal without direction from the beneficial owner. Broker non-votes will not be counted. Abstentions, which will be counted as shares present for purposes of determining a quorum, will not be considered in determining the results of the voting for this proposal. Your shares will be voted as you specify on your proxy. If your properly executed proxy does not specify how you want your shares voted, the shares represented by your proxy will be voted FOR the approval of this proposal.

Our Common Stockholders and Class B Stockholders will vote together as a single class with respect to the ratification of the appointment of KPMG LLP as our independent auditors for 2015. The ratification of this proposal requires the affirmative vote of the majority of the shares voted at the meeting. Under New York Stock Exchange ( NYSE ) rules, the approval of our independent auditors is considered a routine matter, which means that brokerage firms may vote in their discretion on this proposal if the beneficial owners do not provide the brokerage firms with voting instructions. Abstentions, which will be counted as shares present for purposes of determining a quorum, will not be considered in determining the results of the voting for this proposal. Your shares will be voted as you specify on your proxy. If your properly executed proxy does not specify how you want your shares voted, the shares represented by your proxy will be voted FOR the approval of this proposal.

Our Common Stockholders and Class B Stockholders will vote together as a single class with respect to the stockholder advisory proposal relating to the conversion of Class B Stock into Common Stock. Approval of this stockholder advisory proposal requires the affirmative vote of the majority of the shares voted at the meeting. Approval of the stockholder advisory proposal would not itself eliminate the Company s dual class capital structure, but rather it would be an advisory recommendation to the Board to submit any such proposal to the stockholders in the future. Brokers do not have discretionary authority to vote shares on the stockholder advisory proposal without direction from the beneficial owner. Broker non-votes will not be counted. Abstentions, which will be counted as shares present for purposes of determining a quorum, will not be considered in determining the results of the voting for this stockholder advisory proposal. Your shares will be voted as you specify on your proxy. If your properly executed proxy does not specify how you want your shares voted, the shares represented by your proxy will be voted ABSTAIN with respect to this stockholder advisory proposal.

Whether or not you plan to attend the meeting, and whatever the number of shares you own, please complete, sign, date and promptly return the enclosed proxy card. Please use the accompanying envelope, which requires no postage if mailed in the United States. You may also vote your shares by telephone or Internet by following the instructions on the proxy card. Please note, however, that if you wish to vote in person at the meeting and your shares are held of record by a broker, bank or other nominee, you must obtain a legal proxy issued in your name from that record holder.

# **Revocation of Proxies**

You may revoke your proxy at any time prior to its exercise at the 2015 Annual Meeting and change your vote by signing and dating a new proxy card with a later date and returning it in the postage-paid envelope provided or by voting via the Internet or by telephone by following the instructions on the enclosed proxy card. You may also deliver a written notice revoking your proxy (i) in care of our Corporate Secretary, Stewart Information Services Corporation, 1980 Post Oak Boulevard, Suite 800, Houston, Texas 77056 or (ii) in person at the meeting.

# **Cost of Solicitation**

We will bear the cost of the solicitation of our proxies. In addition to mail and e-mail, proxies may be solicited personally, via the Internet or by telephone or facsimile, by a few of our regular employees and officers without additional compensation and by certain officers or employees of Innisfree M&A Incorporated (Innisfree). We have hired Innisfree, 501 Madison Avenue, 20th Floor, New York, NY 10022 to assist us in the solicitation of proxies for a fee of \$7,500 plus out-of-pocket expenses.

# Questions

If you have any questions or need assistance in voting your shares, please call Innisfree, the firm assisting us in the solicitation, at 877-825-8772.

# BACKGROUND OF THE SOLICITATION

On February 12, 2014, the Company entered into a nomination and standstill agreement with Foundation Onshore Fund, L.P., Foundation Offshore Fund, Ltd., Foundation Asset Management GP, LLC, Foundation Asset Management, LLC, David Charney, Sky Wilber, Engine Capital, L.P., Engine Jet Capital, L.P., Engine Capital Management, LLC, Engine Investments, LLC, Arnaud Ajdler and Glenn C. Christenson pertaining to, among other things, the election of directors to the Company s Board at the Company s 2014 annual meeting of stockholders, and the formation of an advisory committee to oversee the Company s cost-reduction initiatives and review the Company s operations. Pursuant to the nomination and standstill agreement, the Board nominated Arnaud Ajdler and Glenn C. Christenson as independent directors at the 2014 annual meeting of stockholders on the Company s slate and formed an advisory committee of three directors to review the Company s cost-cutting initiatives. The nomination and standstill agreement terminated pursuant to its terms on February 2, 2015, ten business days before the expiration of the Company s advance notice deadline for the nomination of directors or submission of proposals at the 2015 Annual Meeting.

On February 6, 2015, Foundation Asset Management, LP (Foundation) wrote a letter to current directors Arnaud Ajdler and Glenn C. Christenson inviting both directors to join a possible Foundation slate of nominees for election as directors at the 2015 Annual Meeting. The letter advised Mr. Ajdler and Mr. Christenson that Foundation would not object to their service on both the Company's and Foundation's slates for the 2015 Annual Meeting.

On February 5, 2015, Phillip Goldstein, General Partner of Bulldog Investors LLC ( Bulldog ), requested that the Board extend the deadline for nominating directors to be elected at the 2015 Annual Meeting.

On February 9, 2015, the Board replied to Mr. Goldstein s request and declined to extend the February 15, 2015 deadline. However, the Board emphasized that it was interested in discussing Mr. Goldstein s suggestions for the Company and stressed its desire to engage in a constructive dialogue. The Board also noted its belief that a distracting and costly proxy contest is not in the best interests of the Company or its stockholders, especially given the Company s operational focus on implementing the Board s cost cutting program and the mandatory Consumer Financial Protection Bureau s mortgage disclosure rule, which goes into effect on August 1, 2015.

In early February, 2015, the Company informed Mr. Ajdler and Mr. Christenson that the Board was inclined to renominate them for election as directors at the 2015 Annual Meeting but was not so inclined if they were also included as nominees on a slate of directors put forth by Foundation. Mr. Ajdler and Mr. Christenson both agreed not to be nominated on any slate of directors that might be put forth by Foundation and agreed to be renominated on the Company s slate of directors for the 2015 Annual Meeting.

On February 12, 2015, Mr. Goldstein wrote a letter to the Company on behalf of Opportunity Partners L.P., a fund managed by Bulldog (Opportunity), notifying the Company of Opportunity s intent to nominate James Chadwick, Gerald Hellerman, Richard Latto, Andrew Dakos and Phillip Goldstein for election as directors at the 2015 Annual Meeting. In the letter, Mr. Goldstein also notified the Company of Opportunity s intent to submit a stockholder advisory proposal relating to the conversion of the Class B Stock into Common Stock. Finally, Mr. Goldstein noted Opportunity s belief that the best way to maximize stockholder value is via a sale of the Company and indicated that Opportunity was willing to have a substantive discussion with Thomas G. Apel, the Chairman of the Board, and other directors or officers of the Company.

The Company did not receive a nomination notice from Foundation by the February 15th deadline.

On February 16, 2015, Chief Executive Officer Matthew W. Morris, Thomas G. Apel, the Chairman of the Board, and Nat Otis, Director of Investor Relations, spoke with Mr. Goldstein regarding his February 12th letter. During such discussion, Mr. Goldstein suggested that the Company institute a \$2.50 per share annual dividend.

On February 18, 2015, the Board met to discuss Opportunity s nomination of a slate of five directors for election at the 2015 Annual Meeting and request for a \$2.50 per share dividend.

On February 19, 2015, Mr. Morris, Mr. Apel and Mr. Otis spoke with Mr. Goldstein and Mr. Dakos to further discuss the issues raised in Opportunity s February 1<sup>b</sup>/<sub>2</sub> letter and its request for an increased dividend. Mr. Goldstein and Mr. Dakos focused on the Company s capital allocation policy, specifically reiterating the request for the institution of a \$2.50 per share dividend. Mr. Morris said he would discuss the issue with the Board, and suggested that the Company might be prepared to increase its dividend payment so that the Company s payout ratio would be consistent with the payout ratios of its peers. Mr. Morris noted certain factors that would prohibit the Company from paying a \$2.50 per share dividend and indicated that he would continue discussions with Mr. Goldstein.

On February 23, 2015, the Board met to discuss, among other things, the recent discussions with Mr. Goldstein. At the meeting, Goldman, Sachs & Co., the Company s financial advisor, presented to the Board an analysis with respect to capital allocation and dividend policy. At the meeting, the Board authorized Mr. Morris to continue settlement discussions with Opportunity and, if such settlement discussions did not result in a resolution, to publicly announce a dividend increase to be paid quarterly beginning in the second quarter of 2015.

On February 23, 2015, Mr. Morris, Mr. Apel, Mr. Otis and John L. Killea, the Company s Chief Legal Officer, spoke with Mr. Goldstein and Mr. Dakos regarding potential settlement terms. Mr. Morris indicated the Board s receptiveness to increasing its dividend per share annually, but explained constraints on the Company that prevent it from increasing its annual dividend to \$2.50 per share, as Opportunity had previously demanded. Mr. Goldstein and Mr. Dakos requested that the group discuss the Company s proposal the following day.

On February 24, 2015, Mr. Goldstein, and Mr. Dakos spoke with Mr. Morris, Mr. Apel, Mr. Otis and Mr. Killea regarding the Company s potential dividend increase and advised the Company that Opportunity intended to proceed with its proxy contest.

On February 25, 2015, the Company issued a press release announcing that it was increasing its cash dividend from \$0.10 annually to \$1.00 per share annually to be paid quarterly at a rate of \$0.25 per share beginning in the second quarter of the year.

On February 26, 2015, Bulldog, on behalf of itself and certain affiliates, filed a Schedule 13D publicly announcing its intention to nominate five candidates at the 2015 Annual Meeting and to present a stockholder advisory proposal recommending the Board submit a proposal to stockholders relating to the conversion of the Class B Stock into Common Stock. Bulldog disclosed a collective beneficial ownership of 1,154,289 shares of Common Stock. On this same day, the Company issued a press release relating to, among other things, the Bulldog nomination.

During the weeks of March 9, 16 and 23, Mr. Apel and representatives of Bulldog had discussions regarding the possibility of amicably resolving the threatened proxy contest, which included, among other things, the possibility of the Company including a Bulldog nominee on the Company s slate for election as a director by the holders of Common Stock at the 2015 Annual Meeting and the inclusion of Bulldog s stockholder advisory proposal in the Company s proxy materials.

On March 17, 2015, Bulldog filed a preliminary proxy with the SEC indicating that it would nominate only three nominees for election as directors, and utilize Rule 14a-4(d)(4) of the Securities Exchange Act of 1934, as amended (the Exchange Act ), also known as the short slate rule.

On March 26, 2015, Bulldog and the Company entered into a settlement agreement, which is described in more detail below under Settlement Agreement. On March 27, 2015, the Company issued a press release announcing the settlement with Bulldog.

#### Settlement Agreement

On March 26, 2015, the Company entered into a settlement agreement (the Agreement ) with Bulldog pertaining to, among other things, the election of directors to the Board at the 2015 Annual Meeting and the inclusion of a shareholder proposal relating to the conversion of Class B Stock into Common Stock. Pursuant to the Agreement, Bulldog agreed to certain standstill and voting provisions. As of the date of the Agreement, Bulldog was the beneficial owner of approximately 1,157,874 shares of the Company s Common Stock, which represented approximately 5.0% of the issued and outstanding shares of Common Stock.

The Company agreed that the Board would nominate James Chadwick (the New Director) for election to the Board by the holders of Common Stock at the 2015 Annual Meeting. The Company agreed not to nominate incumbent director Dr. W. Arthur Porter for election to the Board at the 2015 Annual Meeting. Accordingly, Dr. Porter s term will expire at the 2015 Annual Meeting.

The Company agreed to put to a non-binding vote of stockholders at the 2015 Annual Meeting an advisory proposal that the Board submit a proposal to stockholders relating to the conversion of the Class B Stock into Common Stock (the Stockholder Advisory Proposal ). Moreover, the Board agreed not to take any position, or make any recommendation, with regard to the Stockholder Advisory Proposal.

Following the 2015 Annual Meeting, the Board agreed to appoint the New Director to the Compensation Committee, which will then be composed of four directors, including Arnaud Ajdler and two other directors selected by the Board.

Pursuant to its terms, the Agreement terminates and the New Director will immediately resign if Bulldog ceases to own at least 2% of the Company s issued and outstanding shares of Common Stock.

Bulldog agreed not to, among other things, (i) nominate or recommend for nomination any person for election to the Board at the 2015 Annual Meeting, (ii) submit any proposal for consideration, or bring any other business before the 2015 Annual Meeting, except the Stockholder Advisory Proposal, (iii) initiate, encourage or participate in any solicitation of proxies or exempt solicitation with respect to the 2015 Annual Meeting or (iv) publicly or privately encourage or support any other stockholder to take any of the above actions. Bulldog also agreed to vote its shares in accordance with the recommendation of the Board on all matters presented to stockholders at the 2015 Meeting, provided that Bulldog may vote as it chooses on the Stockholder Advisory Proposal.

Other elements of the Agreement include:

Throughout the term of the Agreement, Bulldog may not, among other things: solicit proxies or participate with any third party in any proxy solicitation; grant any consent or proxy for a consent to any third party seeking to have Company stockholders authorize or take corporate action by written consent; acquire more than 9.99% of the Company s outstanding stock; form, join or participate in any group, or deposit shares in any voting trust or similar arrangement, other than with affiliates of Bulldog; seek the removal of any director; seek to effect, or facilitate any third party in effecting, any offer or proposal with respect to any tender offer, merger, acquisition, recapitalization, restructuring or other business combination involving the Company; or disclose any intention inconsistent with any of the above provisions.

The Agreement will terminate on the earliest of (i) the Company s material breach of certain specified obligations under the Agreement, which breach has not been cured within a 10-day period; (ii) the date that is 10 business days prior to the expiration of the Company s advance notice deadline for the nomination of directors at the 2016 annual meeting of stockholders pursuant to the Company s

By-Laws; and (iii) such other date as established by mutual written agreement of the Company and Bulldog.

The Company agreed to reimburse Bulldog for certain reasonable, documented expenses up to an agreed cap of \$15,000.

The Company and Bulldog agreed not to publicly criticize or disparage the other party, provided that all parties have the right to comply with law and other disclosure obligations.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth information as of March 2, 2015 with respect to persons we believe to be the beneficial owners of more than 5% of either class of our voting shares:

|   |                      | Amount and<br>Nature of<br>Beneficial | Percent<br>of |
|---|----------------------|---------------------------------------|---------------|
| Name  | Title of Class       | Ownership                             | Class         |
| Matthew W. Morris<br>1980 Post Oak Boulevard<br>Houston, Texas 77056                                      | Class B Common Stock | 250,000                               | 23.6          |
| Morris Children Heritage Trust<br>1980 Post Oak Boulevard<br>Houston, Texas 77056                         | Class B Common Stock | 246,852(1)                            | 23.3          |
| Stewart Security Capital LP<br>1980 Post Oak Boulevard<br>Houston, Texas 77056                            | Class B Common Stock | 495,006(2)                            | 46.7          |
| BlackRock, Inc.<br>55 East 52nd Street<br>New York, New York 10055  | Common Stock         | 1,976,246(3)                          | 8.5           |
| Dimensional Fund Advisors LP<br>Palisades West, Building One<br>6300 Bee Cave Road<br>Austin, Texas 78746 | Common Stock         | 1,778,187(4)                          | 7.6           |
| Foundation Asset Management, LP<br>81 Main Street, Suite 306<br>White Plains, NY 10601                    | Common Stock         | 1,707,225(5)                          | 7.3           |
| Thompson, Siegel & Walmsley LLC<br>6806 Paragon Place, Suite 300<br>Richmond, Virginia 23230              | Common Stock         | 1,247,332(6)                          | 5.4           |
| Hirzel Capital Management LLC<br>3963 Maple Avenue, Suite 170<br>Dallas, Texas 75219                      | Common Stock         | 1,223,062(7)                          | 5.2           |
| Bulldog Investors, LLC<br>Park 80 West Plaza Two<br>250 Pehle Avenue, Suite 708<br>Saddle Brook, NJ 07663 | Common Stock         | 1,157,874(8)                          | 5.0           |

- (1) Charles F. Howard is the trustee of the Morris Children Heritage Trust (the MCH Trust ), established effective December 27, 2012, by Malcolm S. Morris. Both Malcolm S. Morris and Charles F. Howard disclaim beneficial ownership of any securities held by MCH Trust. See additional discussion in the paragraph immediately following the footnotes to this table.
- (2) The 2012 Stewart Morris Jr. Family Trust (the 2012 SMJ Trust ) is the general partner of Stewart Security Capital L.P. (SSCLP). The 2012 SMJ Trust was established effective December 27, 2012 by Stewart Morris Jr. Stewart Morris Sr. is the sole trustee of the 2012 SMJ Trust. Both Stewart Morris Sr. and Stewart Morris Jr. disclaim beneficial ownership of any securities held by SSCLP. See additional discussion

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in the paragraph immediately following the footnotes to this table.

- (3) BlackRock, Inc. reported sole voting powers with respect to 1,921,637 of such shares and sole dispositive power with respect to all of such shares in its report on Schedule 13G/A filed January 22, 2015.
- (4) Dimensional Fund Advisors LP reported sole voting power with respect to 1,716,885 of such shares and sole dispositive power with respect to all of such shares in its report on Schedule 13G filed February 5, 2015. Dimensional is an investment adviser registered under Section 203 of the Investment Advisors Act of 1940 and disclaims beneficial ownership of all securities reported in such schedule.
- (5) Foundation Asset Management reported sole voting and dispositive powers with respect to all of such shares in its report on Schedule 13D filed March 30, 2015. Excludes 1,000 shares reported to be owned directly by Mr. Sky Wilber.
- (6) Thompson, Siegel & Walmsley reported sole voting power with respect to 821,557 shares, shared voting power with respect to 425,775 shares, and sole dispositive power with respect to all of such shares in its report on Schedule 13G filed February 6, 2015.
- (7) Hirzel Capital Management LLC reported shared voting and dispositive power with respect to all shares in its 13G/A filed February 13, 2015. Hirzel Capital serves as the general partner or managing member of Hirzel Capital Master Fund, LP, a Cayman Islands exempted limited partnership, and as such, may direct the vote and disposition of the 1,233,062 shares owned by the Hirzel Accounts. Zac S. Hirzel, as principal of Hirzel Capital Management LLC, may direct the vote and disposition of all shares owned by the Hirzel Accounts.
- (8) Bulldog Investors LLC reported sole voting and dispositive powers with respect to 587,587 of such shares and shared voting and dispositive powers with respect to 566,702 of such shares in its report on Schedule 13D filed February 26, 2015. Such shares include 587,587 that are beneficially owned by the following entities over which Phillip Goldstein, Andrew Dakos and Steven Samuels exercise control: Opportunity Partners L.P., Calapasas West Partners LP, Full Value Special Situations Fund, LP, Full Value Offshore Fund, Ltd., Full Value Partners, LP and MCM Opportunity Partners, L.P. All other shares beneficially owned by Bulldog Investors LLC are also beneficially owned by the clients of Bulldog Investors, LLC.

Our Class B Stockholders are parties to certain agreements requiring, among other things, that the Class B Stockholders maintain a certain balance in their percentage ownership of the shares of Class B Stock. Such agreements also provide for rights of first refusal among the holders with respect to Class B Stock in the event of the death of a holder of Class B Stock, the voluntary or involuntary disposition of Class B Stock and upon certain other specified conditions. All holders of Class B Stock have agreed that all such Class B Stock shall remain subject to all the terms of the existing agreements. Malcolm S. Morris, MCH Trust, and Matthew W. Morris collectively own 50% of the Class B Stock, and Stewart Morris, Jr. and SSCLP collectively own 50% of the Class B Stock.

The following table sets forth information as of March 2, 2015 with respect to each class of our capital stock beneficially owned by our named executive officers, directors and nominees for director, and by all our executive officers, directors and nominees for director as a group:

|   |                      | Amount<br>and |         |
|---|----------------------|---------------|---------|
|   |                      | Nature of     | Percent |
|   |                      | Beneficial    | of      |
| Name  | Title of Class       | Ownership(1)  | Class   |
| Matthew W. Morris   | Common Stock         | 81,210(2)     | *       |
|   | Class B Common Stock | 250,000       | 23.8    |
| J. Allen Berryman   | Common Stock         | 38,507(3)     | *       |
| Glenn H. Clements   | Common Stock         | 32,184(4)     | *       |
| Steven M. Lessack   | Common Stock         | 15,136(5)     | *       |
| Jason R. Nadeau   | Common Stock         | 25,391(6)     | *       |
| Arnaud Ajdler   | Common Stock         | 242,247(7)    | 1.0     |
| Thomas G. Apel  | Common Stock         | 22,424        | *       |
| Glenn C. Christenson  | Common Stock         | 30,963        | *       |
| Robert L. Clarke  | Common Stock         | 42,563        | *       |
| Frank Keating   | Common Stock         | 25,997        | *       |
| Laurie C. Moore   | Common Stock         | 24,232        | *       |
| Malcolm S. Morris   | Common Stock         | 87,010(8)     | *       |
|   | Class B Common Stock | 28,154        | 2.7     |
| Stewart Morris, Jr.   | Common Stock         | 73,142(9)     | *       |
|   | Class B Common Stock | 30,000        | 2.9     |
| Dr. W. Arthur Porter  | Common Stock         | 26,638        | *       |
| James Chadwick  | N/A                  | 0             | *       |
| All executive officers, directors and nominees for director as a group (15 persons) | Common Stock         | 767,644       | 3.3     |
|   | Class B Common Stock | 308,154       | 29.3    |

Less than 1%.

- (1) Unless otherwise indicated, the beneficial owner has sole voting and dispositive power with respect to all shares indicated.
- (2) Includes 1,600 shares subject to stock options, 38,941 shares of restricted stock, and 470 shares owned through the Company s 401(k) plan.
- (3) Includes 16,339 shares of restricted stock and 11 shares owned through the Company s 401(k) plan.
- (4) Includes 6,000 subject to stock options, and 18,079 shares of restricted stock.
- (5) Includes 11,432 shares of restricted stock.
- (6) Includes 18,923 shares of restricted stock.
- (7) Mr. Ajdler is the managing member of Engine Investments, LLC, the general partner of each of Engine Capital, L.P. and Engine Jet Capital, L.P., and may be deemed to be the beneficial owner of the 240,284 shares owned in the aggregate by Engine Capital L.P. and Engine Jet Capital, L.P. Mr. Ajdler disclaims beneficial ownership of such shares except to the extent of his pecuniary interest therein.
- (8) Includes 6,000 shares of restricted stock and 78,104 shares held indirectly through trust.
- (9) Includes 6,000 shares of restricted stock.

The mailing address of each director and executive officer shown in the table above is in care of Stewart Information Services Corporation, 1980 Post Oak Boulevard, Suite 800, Houston, Texas 77056.

#### Section 16(a) Beneficial Ownership Reporting Compliance

Each of our directors and certain officers are required to report to the U.S. Securities and Exchange Commission (the SEC), by a specified date, his or her transactions related to our Common Stock or our Class B Stock. Based solely on a review of the copies of reports furnished to us or written representations that no other reports were required, we believe that all filing requirements applicable to our executive officers, directors and greater-than 10% beneficial owners were met during 2014.

#### **PROPOSAL NO. 1**

#### **ELECTION OF DIRECTORS**

At our annual meeting, our stockholders will elect nine directors, constituting the entire board of directors. Our Common Stockholders are entitled to elect five directors, and our Class B Stockholders are entitled to elect four directors. The Chairman of the board of directors is elected by the Board following the annual meeting of stockholders. Our Class B Stockholders are entitled to nominate and elect the person to serve as Chairman of the board of directors.

#### Common Stockholders Nominees

The following persons have been nominated by the board of directors to be elected as directors by our Common Stockholders. The persons named in your proxy intend to vote the proxy for the election of each of these nominees, unless you specify otherwise. Although we do not believe that any of these nominees will become unavailable, if one or more should become unavailable before the meeting, your proxy will be voted for another nominee, or other nominees, selected by our board of directors.

| Nominee, Age and Position with Stewart                | <b>Director Since</b> |
|---|-----------------------|
| Arnaud Ajdler, 40, Director                           | 2014                  |
| Glenn C. Christenson, 65, Director                    | 2014                  |
| Robert L. Clarke, 72, Director                        | 2004                  |
| Laurie C. Moore, aka Laurie Moore-Moore, 69, Director | 2004                  |
| James Chadwick, 41, Nominee for Director              | N/A                   |

Each of Messrs. Ajdler, Christenson and Clarke and Ms. Moore was elected by the Common Stockholders at our 2014 annual meeting of stockholders.

<u>*Mr. Arnaud Ajdler*</u> has served as the managing partner of Engine Capital L.P., a value-oriented investment firm focused on companies going through changes, since February 2013. He was previously a partner at Crescendo Partners, a value-oriented activist investment firm, from 2005 to 2013. Mr. Ajdler is also an adjunct professor of Value Investing at the Columbia Business School. He also serves as the Chairman of the board of directors of Destination Maternity, Inc.

Mr. Ajdler served as a director of Charming Shoppes, Inc. from 2008 until June 2012; O Charley s Inc. from March 2012 until April 2012; and The Topps Company from August 2006 until October 2007. Mr. Ajdler received a Bachelor of Science in mechanical engineering from the Free University of Brussels, Belgium, a Master of Science (SM) in Aeronautics from the Massachusetts Institute of Technology (MIT) and a Master of Business Administration from Harvard Business School.

*Qualifications* : Mr. Ajdler s significant experience in value-oriented investing offers focused knowledge of businesses and their fundamentals, providing insight on elements that will strengthen the intrinsic value of the Company s stock. His participation on boards in the retail, restaurant and consumer-goods industries provides further expertise in management and consumer-facing activities.

<u>*Mr. Glenn C. Christenson*</u> has been managing director of Velstand Investments, LLC, a private investment management company, since 2004. Between 1989 and 2007, Mr. Christenson held various positions, including Director, Chief Financial Officer, Chief Administrative Officer, and Executive Vice President as well as other management roles at Station Casinos, Inc., (now Station Casinos LLC), a gaming entertainment company. Prior to that, Mr. Christenson was a partner of Deloitte Haskins & Sells (now Deloitte & Touche LLP) from 1983-1989, with duties as partner-in-charge of Audit Services for the Nevada Practice and National Audit Partner for the Hospitality Industry.

He served as a director of NV Energy from 2007-2013, where he served as Chairman of the Audit Committee and as a member of the Compensation and other Committees. Mr. Christenson was a director of First American Financial Corporation from 2008 until 2011, where he served as Chairman of the Audit Committee. He served as director of Tropicana Entertainment, Inc. during 2010. Mr. Christenson is a Certified Public Accountant (CPA) and holds an undergraduate degree in Business Administration from Wittenberg University and Master of Business Administration in Finance from The Ohio State University.

*Qualifications*: Mr. Christenson s distinguished career as a CPA and range of roles in financial management provide in-depth understanding of practices and procedures regarding the Company s financial and risk management interests. His significant experience and honors in the gaming, hospitality and energy industries offer a unique business perspective to advancing the Company.

<u>*Mr. Robert L. Clarke*</u> serves as Chair of the Audit Committee. He is a Senior Partner in the Houston office of Bracewell & Giuliani, LLP, where he founded the law firm s national and international financial services practice. Mr. Clarke was appointed as U.S. Comptroller of the Currency by President Ronald Reagan in 1985, and served until 1992 under Presidents Reagan and George H. W. Bush. He has extensive experience in bank ownership and operation, and expert knowledge of banking laws, regulations and supervision, both in the U.S. and internationally.

Mr. Clarke has served as a consultant to the World Bank, and senior advisor to the President of the National Bank of Poland. He also serves as a director and member of the Audit and Nominating and Corporate Governance Committees of the board of Eagle Materials Inc., a NYSE-listed manufacturer of building materials. He is a director, Chair of the Risk Committee, and member of the Investment Committee for Mutual of Omaha Insurance Company. He is also a director of Community Bancshares of New Mexico, Inc. and Community Bank in Santa Fe, New Mexico, and a director of the Dubai Financial Services Authority. Mr. Clarke has served as a Trustee of Rice University from which he received its Distinguished Alumnus award, and continues to serve as a Trustee Emeritus and member of its Audit and Public Affairs Committees. Additionally, Mr. Clarke is a Trustee of the Santa Fe Chamber Music Festival and its supporting Foundation, an Advisory Trustee of the Museum of New Mexico Foundation, a Trustee of the Financial Services Volunteer Corps, and a Trustee of the National Foundation for Credit Counseling. He received a Bachelor of Arts in economics from Rice University, and an LL.B. from Harvard Law School.

*Qualifications*: Mr. Clarke is a veteran attorney and banking professional with extensive experience in legal, regulatory and corporate governance matters. His tenure in the U.S. government, along with his in-depth knowledge of banking and finance, provide valued expertise to the Company.

<u>Ms. Laurie C. Moore</u> serves as Chair of the Compensation Committee. She is the Founder and President of the Institute for Luxury Home Marketing, an international training and membership organization targeting real estate agents who work in the luxury residential market. For the 12 years prior to founding the Institute in 2003, Ms. Moore was Managing Partner of REAL Trends, Inc., a publishing, research, and strategic consulting company serving brokerage company owners and the top management of national real estate franchise brands.

With nearly 40 years in the real estate space, Ms. Moore has been a featured speaker for more than 25 years. In the area of governance, she has presented at events, including the 2014 ISS Annual Client Conference, the 2013 Harvard Law School Roundtable on Executive Compensation, and the 2015 and 2012 NYSE Compensation Boot Camps. She earned a National Association of Corporate Directors Board Fellow designation in 2012; in the same year, she was also chosen as one of five top Texas businesswomen by the Texas Women s Chamber of Commerce. As Executive Director of two residential brokerage CEO groups, she gained financial experience through more than 10 years of supervising the preparation of combined financial summaries for Chief Executive Officer peer review for dozens of major real estate firms.

*Qualifications*: As a founder of three businesses serving the residential brokerage industry, Ms. Moore s experience provides keen insight on the Company s customer base, particularly REALTORS and affluent

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consumers. She also has a deep understanding of the industry s structure and is familiar with its major players. Ms. Moore brings a pragmatic and strategic approach to business challenges, and is valuable in assessing the expertise, knowledge and experience of potential director nominees.

<u>*Mr. James Chadwick*</u> began working with Ancora Advisors LLC in 2014. His primary responsibilities are Portfolio Management and Research for the firm s Alternative Investments. Prior to joining Ancora Advisors LLC, Mr. Chadwick was the Managing Director of the private equity firm Harlingwood Equity Partners, LLC from 2009 through 2013. He previously founded and managed two special situations-focused hedge funds, PCO Partners LLC and Monarch Activist Partners LP. He began his investment career in 1999 working for the pioneering engagement investment fund Relational Investors LLC. At Relational Investors LLC, Mr. Chadwick participated in the fund s investments in, among others, Aetna, Inc., Prudential, National Semiconductor, Mattel, Dial and Sovereign Bancorp.

Mr. Chadwick is currently a director of Imperial Holdings, Inc. He received a Bachelor of Arts with Honors from the University of California Los Angeles.

*Qualifications*: Mr. Chadwick s over 16 years of investment experience with a focus on micro and small cap companies will enable him to provide valued expertise to the Company. The Company will benefit not only from his experience in investment activities, which include operating companies, banks and closed-end funds in a wide array of industries, but also from his experience as a director of five public companies.

# YOUR BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE <u>FOR</u> THE ELECTION OF THE FIVE NOMINEES FOR DIRECTOR.

#### Class B Stockholders Nominees

The following persons have been nominated as directors to be elected by our Class B Stockholders. The persons named in the Class B Stockholders proxies intend to vote the proxies for the election of the nominees named below, unless otherwise specified. Although we do not believe that any of these nominees will become unavailable, if one or more should become unavailable before the meeting, proxies will be voted for another nominee, or other nominees, selected by the Class B Stockholders.

| Nominee, Age and Position with Stewart              | Director Since |
|---|----------------|
| Thomas G. Apel, 54, Director                        | 2009           |
| Frank Keating, 71, Director                         | 2014           |
| Malcolm S. Morris, 68, Director and Vice Chairman   | 2000           |
| Stewart Morris, Jr., 66, Director and Vice Chairman | 2000           |

Each of Thomas G. Apel, Gov. Frank Keating, Malcolm S. Morris and Stewart Morris, Jr. was elected as director by our Class B Stockholders at our 2014 annual meeting of stockholders.

<u>Mr. Thomas G. Apel</u> is the Chairman of the board of directors. He is Chief Executive Officer of VLN, Inc., a non-conforming mortgage lending operation in Edmond, Oklahoma. He is also a research affiliate with the Massachusetts Institute of Technology, currently focused on business model taxonomy and IT portfolio strategies. From 2006 until January 1, 2013, Mr. Apel was President of Intrepid Ideas Inc., a product development, technology evaluation and business strategy consulting firm for financial services and real estate finance companies.

Prior to 2006, he served as President and Chief Executive Officer of Centex Title and Ancillary Services, and was responsible for management, strategy development and implementation of a highly profitable business unit containing national title, escrow, title insurance and property and casualty insurance operations. His background also includes extensive experience in mortgage lending and related real estate lending operations.

*Qualifications:* Mr. Apel has significant knowledge and experience in the mortgage, title, insurance and technology industries, as well as in corporate management, strategy, finance and start-up businesses. His familiarity with mortgage and other real estate lending provides a useful perspective on one of the Company s essential customer segments.

*Gov. Frank Keating* is President and CEO of the American Bankers Association. He was previously President and CEO of the American Council of Life Insurers. From 1995 to 2003, he served as Governor of the State of Oklahoma, the second person to hold the office for two consecutive terms. As Governor, he was recognized for his compassionate, professional handling of the Murrah Federal Building bombing in Oklahoma City, after which he raised over \$6 million for the education of children whose parents were killed in the tragedy.

Gov. Keating s career has included time as an FBI agent, U.S. Attorney, State Prosecutor, and member of Oklahoma s state House and Senate. He served in the federal Treasury, Justice and Housing departments under Presidents Reagan and George Bush, Sr., with responsibility for federal prosecutions and oversight over the Secret Service, U.S. Customs, U.S. Marshals, U.S. Attorneys and several other agencies. As Assistant Secretary of the Treasury and General Counsel and Acting Deputy Secretary of the U.S. Department of Housing and Urban Development (HUD), he worked on issues including housing finance, lending practices, securitization and Bank Secrecy Act issues.

Gov. Keating is a graduate of Georgetown University and the University of Oklahoma College of Law, and the recipient of six honorary degrees. He is a frequent commentator on national news programs, and is a member of the boards of the National Archives, the Jamestown Foundation and the Bipartisan Policy Center.

*Qualifications*: Gov. Keating s lengthy public service career provides a depth of knowledge in government, legal, banking, directorial and infrastructure matters. With the numerous fiscal concerns facing the world economy and the housing industry in particular, he draws on considerable experience to advise the Board on Company interests.

<u>*Mr. Malcolm S. Morris*</u> is a Vice Chairman of the Company, previously Chairman of the board of directors and Co-Chief Executive Officer from 2000 until November 2011, and Senior Executive Vice President Assistant Chairman for more than five years prior to 2000. He is also Chairman of the board of Stewart Title Guaranty Company. His personal experience as a Company employee spans more than four decades, including responsibility for financial stability and efficiency improvements. He is the first cousin of Vice Chairman Stewart Morris, Jr. and father of Company Chief Executive Officer and Advisory Director Matthew W. Morris.

Mr. Malcolm Morris has more than 40 years of experience in the title insurance industry, and has served as President of the Texas Land Title Association and the American Land Title Association. He is a member and fellow of the American Bar Association and the Houston Bar Association, and a member of the State Bar of Texas. Mr. Malcolm Morris has a Master of Business Administration with a focus on finance and banking, and a Juris Doctorate from the University of Texas. He also attended the Harvard Law School s Program of Instruction for Lawyers.

*Qualifications*: As a member of the Company s founding family, with more than 40 years of tenure, Mr. Malcolm Morris has intimate knowledge of the Company s operations, legal and regulatory matters, history and culture. His highly respected leadership and involvement in title industry organizations and advocacy are essential to the Company s position as a leader in the market.

<u>*Mr. Stewart Morris, Jr.*</u> is a Vice Chairman of the Company, previously President and Co-Chief Executive Officer from 2000 until November 2011. Mr. Morris, Jr. has also served as president and chief executive officer of Stewart Title Company, and chairman or senior chairman of the board of Stewart Title Guaranty Company, since 1991. He has been a Company employee for more than 40 years, and has been responsible for the development of a number of real estate services and technology solutions, including productivity, e-commerce

and settlement, related lender services, automated land record systems, courthouse automation and international land registries. He is the first cousin of Vice Chairman Malcolm S. Morris.

Mr. Morris, Jr. is a director of the American Land Title Association, and received the October Research 2012 Joe Casa Award in recognition of his leadership in industry innovation. In 2012, Mr. Morris, Jr. was named one of the 100 most influential real estate leaders by Inman News. With his in-depth knowledge of real estate transactions and affiliated technology, Mr. Morris, Jr. speaks frequently at industry conferences, universities and other forums. Mr. Morris, Jr. is chairman of the Oldham Little Foundation, which gives approximately 100 grants per year to small churches worldwide. For the past ten years, Mr. Morris, Jr. has served as chairman of the Carriage Museum of America, and currently serves as treasurer. He has a Bachelor of Arts in economics and political science from Rice University, and a Master of Business Administration with a focus on finance and real estate from the University of Texas.

*Qualifications*: As a member of the Company s founding family, with more than 40 years of tenure, Mr. Morris, Jr. has intimate knowledge of the Company s operations, technology interests, expansion strategy, management, history and culture. His significant expertise in real estate information technology and the transaction process has been key to the Company s market leadership.

Malcolm S. Morris and Stewart Morris, Jr. are first cousins. Matthew W. Morris is the son of Malcolm S. Morris.

# CORPORATE GOVERNANCE

# **Board of Directors**

Dr. W. Arthur Porter will not stand for reelection to the board of directors. The board of directors is grateful for his innumerable contributions to the Company over his 22 years of service.

We have nominated James Chadwick, a new independent director, to serve on the board of directors. Additional information regarding Mr. Chadwick is set forth above in Proposal No. 1.

We are managed by a board of directors comprised of nine members, five of whom are elected by our Common Stockholders and four of whom are elected by our Class B Stockholders. A majority of the members of the board of directors are independent within the meaning of the listing standards of the NYSE. Assuming the election of the 2015 director slate set described above, these directors are: Thomas G. Apel, Gov. Frank Keating, Glenn C. Christenson, Arnaud Ajdler, Robert L. Clarke, Laurie C. Moore and James Chadwick. The board of directors has determined that none of these directors has any material relationship with us or our management that would impair the independence of their judgment in carrying out their responsibilities to us. In making this determination, the board of directors considers any transaction, or series of similar transactions, or any currently proposed transaction, or series of similar transactions, between us or any of our subsidiaries and a director to be material if the amount involved exceeds \$120,000, exclusive of directors fees, in any of our last three fiscal years.

The roles of Chairman of the board of directors and Chief Executive Officer are separate and each role is held by a different individual. The Chairman of the board of directors is elected by the Board following the annual meeting of stockholders. Our Class B Stockholders are entitled to nominate the person to serve as Chairman of the board of directors. As discussed below, the Chairman also presides over the regular and any special meetings of our non-management directors. Our non-management directors meet prior to each regularly scheduled Board meeting.

All of our directors shall be elected at the annual meeting of stockholders and hold office until the next annual election or until his or her successor shall be chosen and shall be qualified, or until his or her death or the effective date of his or her resignation or removal for cause. The act of six of the directors shall be the act of the board of directors except as may be otherwise specifically provided by statute, the Certificate of Incorporation, or the By-Laws.

In 2014, the Company adopted a majority voting standard which raised the standard for election to the board of directors such that votes cast for such director must exceed the votes cast against such director in an uncontested election. In connection with the majority voting standard, the board of directors at the same time approved a guideline requiring the resignation of a director who fails to receive a majority vote in an uncontested election. Under the new 2014 By-Law, in a contested election (*i.e.*, where the Secretary of the Corporation determines that the number of nominees exceeds the number of directors to be elected as of the date seven days prior to the scheduled mailing date of the proxy statement for such annual meeting of stockholders), the plurality voting standard would still apply. Because seven days prior to the mailing of this proxy statement, the number of director nominees exceeded the number of directors to be elected, a plurality voting standard will apply in the election of directors. During 2014, the board of directors held 4 regular meetings, 6 special meetings, one retreat, and executed 14 consents in lieu of meetings. All directors attended all of such meetings, except that three directors each missed one meeting. For 2015, the board of directors will have an Executive Committee, an Audit Committee, a Nominating and Corporate Governance Committee, a Compensation Committee on Cost Management. See Committees of the Board of Directors below.

The board of directors has adopted the Stewart Code of Business Conduct and Ethics, Guidelines on Corporate Governance and Code of Ethics for Chief Executive Officers, Principal Financial Officer and

# Principal Accounting Officer, each of which is available on our website at

www.stewart.com/en/investor-relations/corporate-governance/overview.html and in print to any stockholder who requests it. We intend to disclose any amendment to or waiver under our *Code of Ethics for Chief Executive Officers, Principal Financial Officer and Principal Accounting Officer* by posting such information on our website. Our *Guidelines on Corporate Governance* and the charters of the Audit Committee, the Nominating and Corporate Governance Committee, the Compensation Committee, and the Executive Committee require an annual self-evaluation of the performance of the board of directors and of such committee, the Audit Committee, the Compensation Committee, the Compensation Committee, the Executive Committee, the Executive Committee, the Audit Committee, the Advisory Committee on Cost Management are available on our website at <a href="https://www.stewart.com/en/investor-relations/corporate-governance/overview.html">www.stewart.com/en/investor-relations/corporate-governance/overview.html</a> and in print to any stockholder who requests them. Our *Guidelines* 

www.stewart.com/en/investor-relations/corporate-governance/overview.ntml and in print to any stockholder who requests them. Our *Guidelines* on Corporate Governance strongly encourages attendance in person by our directors at our annual meetings of stockholders. All of our directors attended our 2014 annual meeting of stockholders.

## **Director Qualifications**

Each of our directors is an individual of high character and integrity, with an inquiring mind, and works well with others. Each director nominee brings a unique background and set of skills to the board, giving the board of directors, as a whole, competence and experience in a wide variety of areas, including insurance, real estate, technology, strategic planning, corporate governance, executive management, accounting, finance, government and international business. For information regarding the qualifications, background and experience of our director nominees, please see each nominee s biographical information under Proposal No. 1.

# **Risk Oversight**

The board of directors has ultimate responsibility for protecting stockholder value. Among other things, the board of directors is responsible for understanding the risks to which we are exposed, approving management s strategy to manage these risks, and monitoring and measuring management s performance in implementing the strategy. The board of directors works with its committees and management to effectively implement its risk oversight role.

The Audit Committee, with the assistance of management, oversees the risks associated with the integrity of our financial statements, our compliance with legal and regulatory requirements, and our liquidity requirements and other exposures to financial risk. The Audit Committee reviews with management, independent auditors and internal auditors (the internal audit function has been outsourced to Deloitte & Touche LLP) the accounting policies, the system of internal controls and the quality and appropriateness of disclosure and content in the financial statements or other external financial communications. The Audit Committee, with the assistance of our legal department and human resources department, also performs oversight of our various conduct and ethics programs and policies, including the *Stewart Code of Business Conduct and Ethics*, reviews these programs and policies to assure compliance with applicable laws and regulations, and monitors the results of our compliance efforts. To the extent the Audit Committee identifies any material risks or related issues, the risks or issues are addressed with the full board of directors.

The Nominating and Corporate Governance Committee, with the assistance of management, oversees risks associated with administering our *Guidelines on Corporate Governance* and is responsible for reviewing and making recommendations for selection of nominees for election as directors by Common Stockholders. To the extent the Nominating and Corporate Governance Committee identifies any material risks or related issues, the risks or issues are addressed with the full board of directors.

The Compensation Committee, with the assistance of management, oversees risks associated with our compensation programs and policies. To the extent the Compensation Committee identifies any material risks or related issues, the risks or issues are addressed with the full board of directors.

#### **Advisory Directors**

In addition to the directors elected by our Common Stockholders and Class B Stockholders, from time to time our board of directors appoints advisory directors. These individuals are selected based on their potential as future candidates for our board of directors. This gives potential director candidates the opportunity to learn firsthand about the Company and provides a bench of candidates who have gone through the learning curve regarding the Company, its products, policies and business practices. If elected, they are ready to fully engage as directors. Our advisory directors receive notice of and regularly attend meetings of our board of directors and committees on which they serve as non-voting members. They provide valuable insights and information, but are not included in quorum and voting determinations. Non-employee advisory directors receive the same compensation for their services as our elected directors receive. Employee advisory directors do not receive any pay as an advisory director. All advisory directors attend meetings at the pleasure of the Board. Paul W. Hobby, founding Chairman of Genesis Park, L.P., and Matthew W. Morris, the Company s Chief Executive Officer (CEO), currently serve as advisory directors.

#### **Committees of the Board of Directors**

For 2015, the board of directors of the Company will have the following committees: Executive, Audit, Nominating and Corporate Governance, Compensation and Advisory Committee on Cost Management.

*Executive Committee*. The Executive Committee may exercise all of the powers of the board of directors, except those specifically reserved to the board of directors by law, by resolution of the board of directors, or by the Executive Committee Charter. The Executive Committee currently consists of Thomas G. Apel (Chair), Glenn C. Christenson, Robert L. Clarke, Malcolm S. Morris and Stewart Morris, Jr. During 2014, the Executive Committee held 3 meetings, at which all members were present, and executed 13 consents in lieu of meetings. The Executive Committee operates under a charter adopted by our board of directors, a copy of which is available on our website at <a href="https://www.stewart.com/en/investor-relations/corporate-governance/overview.html">www.stewart.com/en/investor-relations/corporate-governance/overview.html</a>.

*Audit Committee*. It is the Audit Committee's duty to assist the board of directors in fulfilling its oversight responsibility of (i) the integrity of the financial statements of the Company, (ii) the independent auditors' qualifications, independence, and performance, (iii) the Company's system of controls over financial reporting, performance of its internal audit function, independent auditors, and compliance with ethical standards adopted by the Company, and (iv) the compliance by the Company with legal and regulatory requirements. The Audit Committee has sole authority to appoint or replace our independent auditors. The Audit Committee has the authority to engage independent counsel and other advisers as it determines necessary to carry out its duties. The Audit Committee operates under a written charter adopted by our board of directors, a copy of which is available on our website at <u>www.stewart.com/en/investor-relations/corporate-governance/overview.html</u>. The Audit Committee held 8 regular meetings, at which all members were present, except that two members each missed one meeting. Each of the members of the Audit Committee is independent as defined under the listing standards of the NYSE and the Securities Exchange Act of 1934, and the board of directors has determined that Mr. Clarke and Mr. Christenson are audit committee financial experts as defined in the rules of the SEC. No member of our Audit Committee serves on the audit committees of more than three public companies.

The Audit Committee has established procedures for the receipt, retention and treatment of complaints received by us regarding accounting, internal accounting controls and auditing matters, and the confidential, anonymous submission by our employees of concerns regarding questionable accounting or auditing matters. Persons wishing to communicate with the Audit Committee may do so by writing in care of Chairman, Audit Committee, Stewart Information Services Corporation, 1980 Post Oak Boulevard, Suite 800, Houston, Texas 77056.

Nominating and Corporate Governance Committee. It is the Nominating and Corporate Governance Committee s duty to (i) identify individuals who may become Board members or advisory directors, (ii) select or

recommend director nominees for the next annual meeting of stockholders, (iii) develop and recommend to the board of directors a set of corporate governance principles applicable to the Company, (iv) provide oversight of the Company s corporate governance, and (v) oversee the evaluation of the board of directors and management. The Nominating and Corporate Governance Committee currently consists of Dr. W. Arthur Porter (Chair), Laurie C. Moore, and Arnaud Ajdler, each of whom is independent as that term is defined in the listing standards of the NYSE. The Nominating and Corporate Governance Committee held 6 meetings during 2014, at which all members were present. Our Nominating and Corporate Governance Committee s charter is available on our website at <u>www.stewart.com/en/investor-relations/corporate-governance/overview.html</u>.

Our *Guidelines on Corporate Governance* require that a majority of the nine members of our board of directors be independent as that term is defined in the rules of the NYSE. As described above, a majority of our current board of directors is independent under the listing standards of the NYSE. In considering candidates for election as independent directors, our *Guidelines on Corporate Governance* also provide that the Nominating and Corporate Governance Committee shall be guided by the following principles:

Each director should be an individual of the highest character and integrity and have an inquiring mind, experience at a strategic or policy-setting level, or otherwise possess a high level of specialized expertise, and the ability to work well with others. Specialized knowledge and experience that will augment board effectiveness and support the growth of the Company is also considered.

Each director should have sufficient time available to devote to our affairs to carry out the responsibilities of a director and, absent special circumstances approved by the Board, no director should simultaneously serve on the boards of directors of more than three public companies. Directors are qualified for service on the board of directors only if they are able to make a commitment to prepare for and attend on a regular basis meetings of the board of directors and its committees.

Each independent director should be free of any significant conflict of interest that would interfere with the independence and proper performance of the responsibilities of a director. Directors to be nominated for election by our Common Stockholders should not be chosen as representatives of a constituent group or organization; rather each should utilize his or her unique experience and background to represent and act in the best interests of all stockholders as a group.

## Directors should have equity ownership in the Company.

The board of directors does not have a formal policy with respect to Board nominee diversity. In recommending proposed nominees to the full Board, the Nominating and Corporate Governance Committee is charged with building and maintaining a Board that has an ideal mix of talent and experience to achieve our business objectives in the current environment. In particular, the Nominating and Corporate Governance Committee is focused on relevant subject matter expertise, depth of knowledge in key areas that are important to us, and diversity of thought, background, perspective and experience so as to facilitate robust debate and broad thinking on strategies and tactics pursued by us. There are no minimum requirements for nomination.

In recent years, vacancies occurring in our board of directors have been filled by advisory directors whose experience and expertise have contributed significantly to the deliberations of the board of directors and who meet the criteria set forth above.

Each director is required to own an amount of Common Stock equal to a multiple of three times the director s annual retainer. Each director has five years, from the later of their initial election and March 2011, to acquire the required amount of Common Stock. Stock ownership requirements have been designed in such a way that the ability of the board of directors to recruit diverse board candidates will not be impaired, yet Board members will have a strong alignment with stockholders interests.

Pursuant to our By-Laws, the Nominating and Corporate Governance Committee will accept and consider nominations by stockholders of persons for election by our Common Stockholders to our board of directors. To

be considered for nomination at our 2016 annual meeting of stockholders, stockholder nominations must be received by us no later than February 15, 2016. Persons wishing to submit the names of candidates for consideration by the Nominating and Corporate Governance Committee may submit such nominations in writing addressed to the Nominating and Corporate Governance Committee in care of Corporate Secretary, Stewart Information Services Corporation, 1980 Post Oak Boulevard, Suite 800, Houston, Texas 77056. Any such submission should include the candidate s name, credentials, contact information and consent to be considered as a candidate.

*Compensation Committee.* It is the duty of the Compensation Committee to assist the board of directors in discharging its responsibilities relating to the Company s compensation policies, the compensation of the Company s officers and senior managers, and to produce the required report on executive compensation for inclusion in the Company s annual proxy statement. The Compensation Committee currently consists of Laurie C. Moore (Chair), Dr. W. Arthur Porter, Gov. Frank Keating, and Arnaud Ajdler. During 2014, the Compensation Committee held 11 meetings, at which all members were present, and executed 2 consents in lieu of meeting. Our board of directors has determined that each member of our Compensation Committee is independent as that term is defined under the listing standards of the NYSE.

The Compensation Committee functions pursuant to its charter, which is available on our web site at <u>www.stewart.com/en/investor-relations/corporate-governance/overview.html</u>. The Compensation Committee s specific duties and responsibilities include, but are not limited to, the following:

Establishing and monitoring the basic philosophy and policies governing the compensation of executive officers, and officers of the Company who are also serving as members of the board of directors.

Reviewing recommendations submitted by the CEO, then approving and submitting to the Board for formal ratification any decisions with respect to the compensation for executive officers and officers of the company who also are serving as members of the board of directors. These recommendations may include base pay, incentive compensation plans, perquisites, equity-based plans and relevant metrics and target award levels.

Approving and submitting to the Board for formal ratification compensation decisions with respect to the compensation plan of the CEO.

Recommending a pay-for-performance based CEO compensation plan to the board of directors and oversee administration of the plan, including evaluating the CEO s performance in light of the goals under the plan.

Reviewing and approving employment agreements, severance agreements and change in control agreements with the executive officers and any officers of the Company who are also serving as members of the board of directors.

Reviewing the overall compensation structure and programs for all employees (including a review of any risks to the Company that may arise from such structure or programs).

Approving the equity-based compensation plans of the Company.

Reviewing and discussing with management the disclosures in this proxy statement s Compensation Discussion and Analysis (the CD&A), making a recommendation to the board of directors regarding the inclusion of the CD&A in this proxy statement, and producing a Compensation Committee Report for inclusion in the Company s proxy statement, each in accordance with the requirements of the SEC.

The Compensation Committee has the sole authority to retain and terminate any independent compensation consultant. The Compensation Committee is responsible for determining the independence of its advisors by taking into consideration all factors relevant to advisor

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independence, including the factors set forth in the NYSE Listed Company Manual. The Compensation Committee has authority to direct the work of the compensation

consultants and establish the consultants fees. It may also obtain advice and assistance from other advisors it determines necessary for effective completion of its duties. The Company is required to fund (i) the Compensation Committee s approved expenses for any independent advisors employed by the Compensation Committee and (ii) any other reasonable expenses incurred by the Compensation Committee.

Advisory Committee on Cost Management. The duty of the Advisory Committee on Cost Management is to oversee our cost savings initiatives and help determine if additional cost savings are obtainable. The Advisory Committee on Cost Management consists of Thomas G. Apel (Chair), Glenn Christenson and Robert L. Clarke.

## **Compensation Committee Interlocks and Insider Participation**

None of the current or former members of the Compensation Committee is a former or current officer or employee of the Company or any of its subsidiaries, is involved in a relationship requiring disclosure as an interlocking executive officer/director, or had any relationship requiring disclosure under Item 404 of Regulation S-K.

# **Sessions of Independent Directors**

Our independent directors meet at regularly scheduled sessions without management. The Chairman of the Board presides at those sessions. Persons wishing to communicate with our non-management directors may do so by writing in care of Chairman, Audit Committee, Stewart Information Services Corporation, 1980 Post Oak Boulevard, Suite 800, Houston, Texas 77056. Persons wishing to communicate with our other directors may do so by writing in care of Corporate Secretary, Stewart Information Services Corporation, at the same address.

## **EXECUTIVE OFFICERS**

The following table sets forth the names and positions of our executive officers as of March 2, 2015:

| Matthew W. Morris | Chief Executive Officer                          |
|-------------------|--|
| J. Allen Berryman | Chief Financial Officer, Secretary and Treasurer |
| John L. Killea    | Chief Legal Officer                              |
| Glenn H. Clements | Group President, Direct Operations               |
| Patrick Beall     | Group President, Agency Operations               |
| Steven M. Lessack | Group President, International Operations        |
| Jason R. Nadeau   | Group President, Mortgage and Title Services     |

Below is biographical information for our executive officers:

*Matthew W. Morris.* Matthew W. Morris, 43 years old, was elected Chief Executive Officer of the Company in November of 2011. Having served for the prior five years as Senior Executive Vice President of the Company, Stewart Title Company and Stewart Title Guaranty Company, in addition to serving as President of the Shared Services Division, Mr. Morris has an intimate knowledge of the Company. He provides leadership over all of the Company s businesses, focusing on operational alignment, process efficiencies, smart growth and maximum stockholder value. In 2004, Mr. Morris joined the Company s executive management team as Senior Vice President, Planning & Development. Previously, he was director of a strategic litigation consulting firm, offering trial and settlement sciences and crisis management. Mr. Morris received a Bachelor of Business Administration in organizational behavior and business policy from Southern Methodist University, and a Master in Business Administration with a concentration in finance from The University of Texas. In 2013, he was named a gold winner for Executive of the Year (large company category) in the Best in Biz awards, and recognized as an industry leader in the Swanepoel Power 200. Matthew W. Morris is the son of Malcolm S. Morris. Malcolm S. Morris and Stewart Morris, Jr. are first cousins.

*Patrick Beall.* Patrick H. Beall, 58 years old, has been with the Company for more than 28 years. Mr. Beall currently serves as Group President, Agency Operations, and is responsible for the Company s independent title agency network across the United States. In addition, he oversees Stewart Vacation Ownership and technology sales for our independent agency network. Mr. Beall served as Executive Vice President, Senior Director of Agency Operations from January 2014 through December 2014. From December 2008 until December 2013, Mr. Beall was the South Central States District Manager for Agency Operations, with direct and indirect responsibility for the Company s independent agency network in 22 states. Mr. Beall has served as President of two affiliated entities, Professional Real Estate Tax Service and Baca Landata, since joining the Company in 1986. He is currently a member of the Texas Land Title Association (TLTA) and serves on the association s finance committee; he is also a former member of the Oklahoma Land Title Association s Board of Directors. He attended the University of Oklahoma in Norman.

*J. Allen Berryman.* J. Allen Berryman, 57 years old, has served as Chief Financial Officer, Secretary and Treasurer of the Company since September 2008. From January 2006 through August 2008, Mr. Berryman served as Vice President Finance of Contract Research Solutions, Inc., d/b/a Cetero Research, one of the world s largest providers of early clinical trial and bio-analytical laboratory services to pharmaceutical, biotechnology and generic drug companies. Prior to joining Cetero Research, he spent nine years in the electronic payments industry, holding CFO and COO positions with Retriever Payment Systems and TeleCheck International, and serving as Corporate Controller and Chief Accounting Officer of First Data Corporation. Mr. Berryman also has 12 years experience with the public accounting firm of Deloitte & Touche LLP. Mr. Berryman received his Bachelor of Business Administration in accounting from the University of Georgia, and is a CPA.

*Glenn H. Clements.* Glenn H. Clements, 67 years old, has been with the Company for more than 40 years and has extensive experience in the title insurance and real estate industries. As Group President, Direct

Operations for Stewart Title Guaranty Company (STGC) and Stewart Title Company, both wholly owned subsidiaries of the Company, Mr. Clements is responsible for all domestic directly-owned agency offices in the Stewart Title network. He oversees all residential and commercial operations, including escrow closings, sales and production facilities, as well as Stewart Specialty Insurance Services, Relocation Services offices, and Stewart s 1031 exchange company, Asset Preservation, Inc. He earned a Bachelor of Business Administration and a Master of Business Administration studies from the University of Houston.

*John L. Killea.* John L. Killea, 59 years old, is the Chief Legal Officer of the Company. Mr. Killea is responsible for the underwriting, claims, litigation, compliance and regulatory areas for SISCO and its affiliated companies. With more than 33 years of legal experience, Mr. Killea joined the Company in 2000 as counsel in the claims and agency underwriting areas for Stewart Title Insurance Company (STIC), the Company s New York underwriter. He has served as Chief Claims Counsel and General Counsel for STIC, and continues to serve as General Counsel for Stewart Title Guaranty Company since his appointment in 2008. Mr. Killea holds a Bachelor s degree *cum laude* from Lafayette College and a Juris Doctorate from Fordham University School of Law. He is a member of the New York State Bar Association and has been admitted to practice in the State of New York and the United States District Court for both the Eastern and Southern Districts of New York.

*Steven M. Lessack.* Steven M. Lessack, 62 years old, is President of STGC Canada, and Chief Executive Officer of Stewart Title Limited, overseeing the Company s business activities in the United Kingdom, Europe and Australia. In 1996, he opened the Canadian operation for Stewart Title Guaranty Company. With his more than 35 years of title insurance and related real estate knowledge, he also holds the position of Group President, International Operations, where he is responsible for and oversees all title operations outside of the United States, in addition to the Company s expansion activities worldwide. In addition to Canada, the Company presently has operations in Mexico, Central & South America, the Caribbean, Australia and throughout Europe. Prior to joining Stewart, he was an independent agent of Stewart Title Insurance Company with offices throughout upstate New York. He attended California State University in San Bernadino.

*Jason R. Nadeau*. Jason R. Nadeau, 44 years old, is Group President, Mortgage and Title Services for the Company. He is responsible for leading and developing comprehensive national mortgage and title services in support of the lender, servicer and investor customers. Additionally, Mr. Nadeau oversees Stewart Lender Services, Stewart Government Services and Stewart Centralized Title Services. Mr. Nadeau previously served as senior vice president of First American s Enterprise Technology, and as president of RealE® Technologies, a company he helped found. Previous to his tenure at RealEC® Technologies, Mr. Nadeau served as vice president of technology for Stewart Mortgage Information (now Stewart Lender Services), and in various capacities at Norwest Mortgage, now Wells Fargo®. Mr. Nadeau graduated from the University of St. Thomas in St. Paul, Minnesota, with a Bachelor s degree in business finance and a minor in systems analysis and design.

#### COMPENSATION DISCUSSION AND ANALYSIS

# Introduction

The following Compensation Discussion and Analysis (CD&A) describes the Company s executive compensation program in 2014. The objective of our executive compensation program is to maintain a strong pay-for-performance culture in order to attract, retain, and motivate the key leaders who serve our Company and our stockholders. The following pages explain the process, objectives, and structure of the executive compensation decisions undertaken by our Compensation Committee and our board of directors for 2014. This CD&A is intended to be read in conjunction with the tables beginning on page 40 below, which provide detailed historical compensation information for our Named Executive Officers (NEOs). For 2014, our NEOs are:

| NEO               | Title  |
|-------------------|--|
| Matthew W. Morris | Chief Executive Officer                      |
| J. Allen Berryman | Chief Financial Officer                      |
| Glenn H. Clements | Group President, Direct Operations           |
| Jason R. Nadeau   | Group President, Mortgage and Title Services |
| Steven M. Lessack | Group President, International Operations    |
| Executive Summary |  |

We are committed to providing value to our stockholders. While we acknowledge the strong support for our compensation programs expressed in our 2014 Say on Pay Vote, we continue to dedicate significant efforts to ensuring our executive compensation programs evolve with our long-term business strategy, feedback from our stockholders, and market best-practices. We are confident that the discussion below makes it clear that we maintain an executive compensation program that aligns the interests of our executives with those of our stockholders.

#### 2014 Business Highlights and Performance

Since its inception in 1893, Stewart has grown to be one of the largest title insurance companies in the nation, and one whose name is synonymous with trust, integrity, and service. In April 2014, we were recognized by *Forbes*<sup>®</sup> as one of the 50 Most Trustworthy Financial Companies in America. The rankings, determined by proprietary ratings provider and investment advisor, GMI Ratings, recognize 50 financial and banking companies of more than 8,000 publicly-traded, North American companies analyzed.

We have generated significant growth in stockholder value, with a three-year total return to stockholders of 224%, which is at the 94<sup>th</sup> percentile of our peer group.

2014 was a very active year for us, as we completed year three of our five-year strategic plan. We remain on target with the strategic objectives we communicated to our stockholders, customers, and associates at the outset of the plan, and we believe completion of its remaining elements will position us well for another century of success. Of note for the year were:

Our world-wide commercial revenues in 2014 were \$170.7 million. Our U.S. and Canadian commercial revenues were \$155.9 million, a 13.4 percent increase over 2013, and the highest since 2007, which was one of the best commercial years ever historically.

Title losses as a percentage of title revenues declined to 4.7 percent from 5.9 percent; during the third quarter we were successful in recovering a portion of a large loss incurred in prior years. Excluding the effect of that recovery, title losses were 5.6 percent, the lowest title loss rate since 2005. Cash claims payments declined 12.3 percent.

In keeping with our strategic plan, we completed several acquisitions in our Mortgage and Title services segment that significantly enhance our competitiveness in providing services all along the continuum of mortgage origination, servicing, and support, as well as greatly expanding our capability to provide centralized title services.

In response to new regulations and newly defined business processes, plus extensive new transaction documentation requirements, all of which are mandated by the Consumer Finance Protection Bureau (CFPB), we mounted a major implementation program which has involved thousands of executive man hours and increased costs. Due to our team s extraordinary effort, we are on-track to meet the implementation deadline beginning in August of 2015.

Largely as a result of the acquisitions, our Mortgage and Title services segment revenues increased 59.1 percent to \$194.0 million. As of year-end 2014, Mortgage Services had achieved in excess of \$5 million of annualized savings through integration of the acquisitions, and all are on track to produce pretax profit margins in the mid-teens in the second half of 2015.

As of year-end 2014, we had achieved in excess of \$10 million of annualized savings pursuant to the cost management program announced during the first quarter of 2014. We are confident of achieving our goal of \$25 million of annualized savings by the end of 2015.

During the fourth quarter of 2014, the remaining \$27.2 million of senior convertible notes converted into approximately 2.1 million shares of Common Stock pursuant to the terms of the underlying indenture. As of year-end 2014, our debt-to-equity ratio was less than 10 percent, well below the 20 percent we have set as our internal limit of leverage.

We began our share repurchase program earlier than expected and, in 2014, acquired \$22.0 million of shares towards our goal of \$70.0 million of share repurchases by year-end 2015.

## CEO Pay At-A-Glance

The vast majority of CEO pay is variable and linked to drivers of financial performance or growth in stockholder value. The chart below shows the elements of CEO total direct compensation (base salary, annual bonus, and grant date or target value of annual equity grants) for the past three years.

As shown, roughly 60% to 70% of CEO compensation every year has been variable. Our annual short-term incentive plan (STI) is tied to annual operational and financial performance, while our long-term incentive plan (LTI) is tied to long-term financial and stock price performance. In 2014, we also added a one-time performance share challenge award, the Key Employee Equity Plan (the KEEPs award), which is tied to significant accomplishments in growing Earnings Per Share (EPS) with a threshold minimum of \$5 per share in fiscal 2016. The KEEPs award is not reflected in the following table.

<sup>25</sup> 

# Response to 2014 Say on Pay Vote and Program Changes

Similar to 2013, an overwhelming majority of the votes cast on our 2014 Say on Pay proposal were cast in favor of the proposal. Specifically, 97.8% of shares were voted in favor of our Say on Pay proposal. The Compensation Committee interprets this strong level of support as affirmation of the overall structure of our program and our approach to making compensation decisions. As our business continues to evolve, we are committed to the continuous improvement of our program to ensure alignment with our business priorities, leadership strategy and stockholder interests. To this end, we made the following enhancements to our program for 2014:

| Element of Program        | Change  | Rationale   |
|---------------------------|---|---|
| Short-term Incentive Plan | Replaced Total Shareholder Return ( TSR )<br>measure with Pretax Profit Margin<br>Added time-based restricted shares as 1/3 of the<br>total LTI mix | Provide a more direct link to our annual business<br>plans in support of our strategy and a stronger<br>alignment to shareholder value<br>Enhance competitiveness and consistency with<br>peer group practice |
| Long-term Incentive Plan  |   | Increase retention value in support of our talent strategy  |
|                           | Replaced EBITDA performance shares with EPS performance shares  | Eliminate overlap between LTI and STI performance measures  |
|                           | Change from a mix of cash and equity to 100% equity-based awards  | Provide a more direct link to shareholder value<br>and stronger alignment of our NEOs with our<br>shareholders  |
| KEEPs Award               | Added a one-time special challenge performance<br>share award tied to achievement of a significant<br>increase in EPS performance in fiscal 2016    | Create an enhanced incentive to deliver on our<br>strategic plan, based upon EPS performance well<br>beyond what is included in our normal annual<br>equity awards  |

#### **Our Executive Compensation Practices**

Below we highlight our core executive compensation practices, both the practices we have implemented to drive performance, and the practices we have not implemented because we do not believe they would serve our stockholders interests.

#### What We Do

#### What We Don t Do

p Performance-based short- and long-term compensation
p Heavy emphasis on variable (at-risk) pay
p Double trigger vesting of cash severance payments
p Clawback policy
x No repricing of underwater stock options
x No repricing of underwater stock options

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- b Equity ownership guidelines
- þ Independent compensation consultant
- þ Regular review of share utilization

No hedging transactions or short sales by executive officers or directors permitted

- x No guaranteed bonus or retention bonus for executive officers
- x Severance multipliers not greater than 3.0x for any executive officer
- x No significant perquisites

### What Guides Our Program

#### **Compensation Philosophy and Objectives**

The Compensation Committee follows a pay-for-performance philosophy in our executive compensation structure, which is designed to encourage and reward the achievement of our long-term goals, our short-term goals that help drive long-term results, and ultimately the creation of stockholder value. For each executive, the pay-for-performance compensation package is also intended to represent a fair and competitive compensation arrangement that promotes a meaningful work experience including personal fulfillment, competitive pay, and job security.

The Compensation Committee believes that our executive compensation program should reward enhanced financial performance of the Company and maximize stockholder value by aligning the short-term and long-term interests of our executive officers with those of our stockholders. Our Company s programs are intended to:

Attract, retain, and motivate individuals of outstanding ability in key executive positions;

Drive and reward strong business performance, which is aligned with company strategies, to create superior value for our stockholders;

Ensure that performance-based compensation does not encourage excessive risk taking; and

Encourage our executives to focus on both the short- and long-term performance goals of the Company. Our executive compensation also is intended to be market competitive. For 2014, the Committee approved base salary, short-term incentive compensation and long-term incentive compensation (together, total direct compensation) for each executive. Total direct compensation is intended to be competitive with our peer group, with a directional target of the peer group median. The Compensation Committee also takes into consideration historical and individual circumstances, including tenure and experience, individual performance, retention factors, and the availability of comparable data for each position.

The Compensation Committee believes that a majority of executive compensation should be at-risk with the realized value of compensation heavily dependent upon the Company s financial, operational and stockholder return performance. During periods when our financial performance meets or exceeds established objectives, we believe that executives should be rewarded appropriately for their efforts in achieving our goals. Likewise, when our performance does not meet the established goals, incentive compensation may be reduced or may not be earned.

Incentive compensation is designed to help achieve the appropriate balance between annual results and sustained multi-year success of the Company. Short-term awards primarily are payable in cash, while long-term awards are equity-based awards.

## Implementing the Philosophy

In support of our compensation philosophy:

We generally target pay levels to be within the median range for our peer group in order to provide each of our NEO s with a competitive compensation opportunity that is also reasonable from a stockholder perspective. Our NEOs then have the opportunity to earn realized compensation in excess of the median in return for meeting or exceeding performance goals.

**Base salary** levels for our NEOs are established after taking into account external market rates, executive performance, internal equity, and pay trends over time compared to the trend in Company performance as measured by TSR.

**Short-term incentive** plan opportunities are designed to motivate our NEOs to achieve key annual objective measures of financial performance, operating performance, and key individual and Company-wide strategic goals. Consistent with our philosophy, STI awards are tied to specific metrics designed to drive annual improvement and operational excellence.

Long-term incentive plan grants motivate our NEOs to enhance stockholder value and to work as a team to ensure Company performance. Our LTI program is designed to align NEO interests with those of stockholders through the use of equity-based awards, multi-year vesting, and pre-established performance conditions. Our NEOs are further aligned with stockholders through our share ownership guidelines, and our LTI awards help ensure that our executives will meet those guideline levels of ownership.
 Our executive compensation programs also reflect sound corporate governance and solid business rationale. The following table outlines the major elements of 2014 total direct compensation for our executives:

| Element of Program        | Change  | Rationale   |
|---------------------------|---|---|
| Short-term Incentive Plan | Replaced Total Shareholder Return ( TSR ) measure with Pretax Profit Margin   | Provide a more direct link to our strategy and a stronger alignment to stockholder value  |
| Long-term Incentive Plan  | Added time-based restricted shares as 1/3 of the<br>total LTI mix<br>Replaced EBITDA performance shares with EPS<br>performance shares<br>Change from a mix of cash and equity to 100%<br>equity-based awards | Enhance competitiveness and consistency with<br>peer group practice<br>Increase retention value in support of our talent<br>strategy<br>Eliminate overlap between LTI and STI<br>performance measures<br>Provide a more direct link to stockholder value<br>and stronger alignment of our NEOs with our<br>stockholders |
| KEEPs Award               | Added a one-time special Performance Share<br>Award (PSA) tied to achievement of a significant<br>increase in EPS performance in fiscal 2016  | Create an enhanced incentive to deliver on our<br>strategic plan, based upon EPS performance well<br>beyond what is included in our normal annual<br>equity awards  |

Our executives are also eligible for other benefits and limited perquisites that are in line with market practice, as well as health and welfare benefits that are the same as our general employee population.

# Pay Mix

The core principle of our executive compensation philosophy is to pay for performance. Accordingly, our executive compensation program is heavily weighted toward at-risk performance-based compensation. We have three elements of target total direct compensation: base salary, STI target opportunity and LTI target opportunity. As illustrated in the chart below, in 2014, 73% of target total direct compensation to our CEO was variable and at risk, while 61% of NEO compensation was at-risk. The following charts of our target total direct compensation does not include our one-time aggressive KEEPs award, which is discussed in greater detail under Elements of NEO Compensation for 2014. The KEEPs challenge award is tied to growing EPS to a threshold of \$5 per share in 2016. Shares immediately vest on December 31, 2016 if performance is met.

## 2014 Target Total Direct Compensation

CEO

Other NEOs

#### The Role of the Compensation Committee

The Compensation Committee oversees the executive compensation program. The Compensation Committee is comprised solely of independent, non-employee members of the Board of Directors. Details of the Compensation Committee s authority and responsibilities are specified in its Charter, which is available online (<u>http://www.stewart.com/content/dam/stewart/investor-relations/pdfs/Charter.Comp.2013.pdf</u>).

The Compensation Committee is responsible for determining the components and amount of compensation for our executive officers and provides overall guidance for our employee compensation policies and programs. The Compensation Committee consults with the CEO for compensation recommendations for other executive officers and for the purpose of assuring that executive compensation programs do not distort our overall compensation structure. The CEO s recommendations are based upon his assessment of each executive officer s performance, the performance of the individual s respective business or function, and employee retention considerations. The Compensation Committee reviews our CEO s recommendations and approves, in its sole discretion, any compensation changes affecting our executive officers.

## The Role of Management

Members of management, including Human Resources, assist the Compensation Committee by providing recommendations that management believes will establish appropriate and market-competitive compensation plans for executive officers consistent with the Company s compensation philosophy. As part of this process, management collaborates with the Compensation Committee regarding the information provided on market

trends, potential compensation plan designs, and industry trends, before making recommendations to the Compensation Committee. In preparation for the 2014 compensation plans, management:

Recommended base salaries and cash and incentive targets for executives other than the CEO; and

Proposed incentive metrics and targeted performance levels for the short- and long-term incentive plans, including target value (or number of shares) of performance-based restricted stock and cash-based performance units.

At the end of the 2014 performance year, management reviewed metric-based performance relative to expectations in 2014 of each executive other than the CEO, for the purpose of validating the 2014 STI and LTI awards.

The Compensation Committee reviews and discusses management s recommendations in conjunction with its independent compensation consultant when making compensation decisions or recommendations to the full Board.

#### The Role of the Compensation Consultant

For the 2014 plan year, the Compensation Committee engaged Longnecker & Associates (L&A) to assist in providing a comprehensive assessment of its executive compensation programs. The Compensation Committee retained the sole authority to select, retain, terminate, and approve fees and other retention terms of the relationship with L&A.

L&A, the compensation consultant, provides various executive compensation services to the Compensation Committee. Generally, these services include advising the Compensation Committee on the principles of our executive compensation program and providing market information and analysis regarding the competitiveness of our program design and award values in relation to performance.

During 2014, the compensation consultant performed the following services for the Committee:

Conducted an evaluation of the total compensation for each of the named executive officers (conducted in late 2013 for 2014);

Conducted an evaluation of the total compensation of other executives of the Company (conducted in late 2013 for 2014);

Provided independent recommendations for CEO compensation;

Provided the CEO with recommendations for the compensation of other executive officers;

Provided independent recommendations on incentive plan metrics; and

Reviewed and provided independent recommendations on the annual and long-term incentive plans. In addition, L&A attended meetings of the Compensation Committee, as requested by the Compensation Committee Chair.

The NYSE has adopted guidelines for Compensation Committees to consider when identifying Compensation Committee advisor independence. The Compensation Committee reviewed these guidelines and determined that L&A was an independent consultant under these guidelines. This independence was confirmed in writing by L&A. L&A performed no services for the Company other than those specific to Board Committee assignments regarding executive and non-employee director compensation.

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Our management communicated with L&A and provided data to L&A regarding our executive officers, but did not direct L&A s activities.

In December 2014, the Committee engaged Pearl Meyer & Partners ( PM&P ) as its independent consultant for 2015.

#### **Benchmarking and Peer Group Comparison**

When considering our compensation practices and levels, the Compensation Committee reviews the compensation practices and levels of the peer group companies to determine market levels. The Compensation Committee periodically reviews the composition of our peer group to ensure that the companies in the group are relevant for comparative purposes, have executive positions with responsibilities similar to ours, and compete with us for executive talent. In order to identify an appropriate peer group, the Compensation Committee and their consultant reviewed data for potential peers relating to revenue, assets, enterprise value, and market capitalization. The Committee also considered business focus (such as title companies and financial services companies tied to the real estate market) and complexity. Based on these factors, in 2013 the Compensation Committee determined that the companies in the table below would comprise our peer group.

During 2013, L&A compiled compensation data from the peer group using proxy statements and other publicly filed documents. L&A also provided published survey compensation data from multiple sources, including the following surveys: Economic Research Institute, Mercer, Inc., Kenexa and Towers Watson. For each survey, L&A adjusted the data to appropriately reflect companies of a similar size to the Company.

For each element of compensation for which data was available, L&A averaged the 25th percentile from the peer group and the published survey data to approximate the 25th percentile for the market. A similar process was used to establish the 50th and 75th percentiles. The combination of published survey data and peer compensation data was then used to compare the compensation of our executives to comparably titled persons at companies within our peer group and in the survey data.

No new study was conducted during 2014, although the Committee relied upon data from the 2013 study when considering compensation decisions during 2014, which was updated with recent information. The following companies comprise our peer group for 2014.

| EMCI       EMC Insurance Group Inc.       Fire, marine, and casualty insurance       \$ <ul> <li>595</li> <li>\$             1,501</li> <li>\$             30</li> <li>\$             480</li> <li>\$             44</li> </ul> EIG       Employers Holdings, Inc.       Fire, marine, and casualty insurance       \$             7,73       \$             3,779       \$             86       \$             740       \$             792         FAF       First American Financial Corporation       Title insurance       \$             4,642       \$             7,38       \$             2,619       \$             10,818       \$             460       \$             5,811       \$             5,292         HTH       Hilltop Holdings Inc.       Fire, marine, and casualty insurance       \$             1,111       \$             9,180       \$             109       \$             1,799       \$          IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$             2,197       \$             7,833       \$             115       \$             1,902       \$             2,663          MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$             2,197       \$             7,833       \$             115       \$             1,002       \$             2,663          NAVG       Navigators Group Inc.       Fir   |        | Financial Size Fiscal Year End 2014      |  |    |         |    |        |     |       |    |        |    |          |
|--|--------|--|--|----|---------|----|--------|-----|-------|----|--------|----|----------|
| Ticker       Company Name       Primary Business       (\$\MM)       (\$\MM)       (\$\MM)       (\$\MM)       (\$\MM)         CRD.b       Crawford & Company       Insurance agents, brokers, and service       \$       1,142       \$       808       \$       3.8       \$       5,14       \$       633         EMC1       EMC Insurance Group Inc.       Fire, marine, and casualty insurance       \$       5,75       \$       1,701       \$       3.0       \$       480       \$       444         EIG       Employers Holdings, Inc.       Fire, marine, and casualty insurance       \$       4,642       \$       7,388       \$       205       \$       3,636       \$       2,111         HCC       HCC Insurance Holdings Inc.       Fire, marine, and casualty insurance       \$       1,111       \$       9,180       \$       109       \$       1,912       \$       2,666         MPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$       3,000       \$       4,609       \$       2,14       \$       3,119       \$       2,666         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$       3,000       \$       4,609       \$  |        |  |  |    |         |    |        |     | Net   | N  | larket | En | terprise |
| CRD.b       Crawford & Company       Insurance agents, brokers, and service       \$ 1,142       \$ 808       \$ 38       \$ 514       \$ 633         EMC1       EMC Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 595       \$ 1,501       \$ 30       \$ 480       \$ 444         EIG       Employers Holdings, Inc.       Fire, marine, and casualty insurance       \$ 773       \$ 3,779       \$ 86       \$ 740       \$ 791         FAF       First American Financial Corporation       Title insurance       \$ 4,642       \$ 7,388       \$ 205       \$ 3,636       \$ 2,117         HCC       HCC Insurance Holdings Inc.       Fire, marine, and casualty insurance       \$ 2,161       \$ 1,591       \$ 1,018       \$ 460       \$ 5,181       \$ 5,29         HTH       Hiltop Holdings Inc.       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 1,019       \$ 2,660         MAYG       Navigators Group Inc.       Fire, marine, and casualty insurance <th></th> <th></th> <th></th> <th>R</th> <th>evenues</th> <th>A</th> <th>Assets</th> <th>In</th> <th>come</th> <th></th> <th>Сар</th> <th></th> <th>Value</th>   |        |  |  | R  | evenues | A  | Assets | In  | come  |    | Сар    |    | Value    |
| EMCI       EMC Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 595       \$ 1,501       \$ 30       \$ 480       \$ 444         EIG       Employers Holdings, Inc.       Fire, marine, and casualty insurance       \$ 773       \$ 3,779       \$ 86       \$ 740       \$ 792         FAF       First American Financial Corporation       Title insurance       \$ 4,642       \$ 7,388       \$ 205       \$ 3,636       \$ 2,113         HCC       HCC Insurance Holdings Inc.       Fire, marine, and casualty insurance       \$ 1,111       \$ 9,180       \$ 109       \$ 1,799       \$         IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$ 1,319       \$ 2,418       \$ 445       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 2,197       \$ 7,833       \$ 115       \$ 1,902       \$ 2,666         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1001       \$ 4,463       \$ 900       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutio  | Ticker | Company Name                             | Primary Business                           | (  | \$MM)   | (  | \$MM)  | (\$ | MM)   | (  | \$MM)  | (  | \$MM)    |
| EIG       Employers Holdings, Inc.       Fire, marine, and casualty insurance       \$ 773       \$ 3,779       \$ 86       \$ 740       \$ 792         FAF       First American Financial Corporation       Title insurance       \$ 4,642       \$ 7,388       \$ 205       \$ 3,636       \$ 2,113         HCC       HCC Insurance Holdings Inc.       Fire, marine, and casualty insurance       \$ 2,619       \$ 10,818       \$ 460       \$ 5,181       \$ 5,291         HTH       Hiltop Holdings Inc.       Finance services       \$ 1,111       \$ 9,180       \$ 109       \$ 1,799       \$         IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         MATG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 5,066       \$         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2  | CRD.b  | Crawford & Company                       | Insurance agents, brokers, and service     | \$ | 1,142   | \$ | 808    | \$  | 38    | \$ | 514    | \$ | 635      |
| FAF       First American Financial Corporation       Title insurance       \$ 4,642       \$ 7,388       \$ 205       \$ 3,636       \$ 2,112         HCC       HCC Insurance Holdings Inc.       Fire, marine, and casualty insurance       \$ 2,619       \$ 10,818       \$ 460       \$ 5,181       \$ 5,292         HTH       Hilltop Holdings Inc.       Finance services       \$ 1,111       \$ 9,180       \$ 109       \$ 1,799       \$         IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 2,197       \$ 7,833       \$ 115       \$ 1,902       \$ 2,660         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 2,114       \$ 3,119       \$ 2,630         MATG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutions <t< td=""><td>EMCI</td><td>EMC Insurance Group Inc.</td><td>Fire, marine, and casualty insurance</td><td>\$</td><td>595</td><td>\$</td><td>1,501</td><td>\$</td><td>30</td><td>\$</td><td>480</td><td>\$</td><td>441</td></t<> | EMCI   | EMC Insurance Group Inc.                 | Fire, marine, and casualty insurance       | \$ | 595     | \$ | 1,501  | \$  | 30    | \$ | 480    | \$ | 441      |
| HCC       HCC Insurance Holdings Inc.       Fire, marine, and casualty insurance       \$ 2,619       \$ 10,818       \$ 460       \$ 5,181       \$ 5,29         HTH       Hilltop Holdings Inc.       Finance services       \$ 1,111       \$ 9,180       \$ 109       \$ 1,799       \$         IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 2,197       \$ 7,833       \$ 115       \$ 1,902       \$ 2,660         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         AMTG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       90       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,855         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776  | EIG    | Employers Holdings, Inc.                 | Fire, marine, and casualty insurance       | \$ | 773     | \$ | 3,779  | \$  | 86    | \$ | 740    | \$ | 793      |
| HTH       Hilltop Holdings Inc.       Finance services       \$ 1,111       \$ 9,180       \$ 109       \$ 1,799       \$         IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 2,197       \$ 7,833       \$ 115       \$ 1,902       \$ 2,663         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         AMTG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 911       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,066         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,852         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776 <t< td=""><td>FAF</td><td>First American Financial Corporation</td><td>Title insurance</td><td>\$</td><td>4,642</td><td>\$</td><td>7,388</td><td>\$</td><td>205</td><td>\$</td><td>3,636</td><td>\$</td><td>2,113</td></t<>                    | FAF    | First American Financial Corporation     | Title insurance                            | \$ | 4,642   | \$ | 7,388  | \$  | 205   | \$ | 3,636  | \$ | 2,113    |
| IPCC       Infinity Property and Casualty Corp.       Fire, marine, and casualty insurance       \$ 1,359       \$ 2,418       \$ 45       \$ 888       \$ 1,019         KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 2,197       \$ 7,833       \$ 115       \$ 1,902       \$ 2,663         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         AMTG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,855         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,035         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772   | HCC    | HCC Insurance Holdings Inc.              | Fire, marine, and casualty insurance       | \$ | 2,619   | \$ | 10,818 | \$  | 460   | \$ | 5,181  | \$ | 5,291    |
| KMPR       Kemper Corporation       Fire, marine, and casualty insurance       \$ 2,197       \$ 7,833       \$ 115       \$ 1,902       \$ 2,663         MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         AMTG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,855         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,033         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586  | HTH    | Hilltop Holdings Inc.                    | Finance services                           | \$ | 1,111   | \$ | 9,180  | \$  | 109   | \$ | 1,799  | \$ |          |
| MCY       Mercury General Corporation       Fire, marine, and casualty insurance       \$ 3,000       \$ 4,609       \$ 214       \$ 3,119       \$ 2,630         AMTG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,852         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,033         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,58  | IPCC   | Infinity Property and Casualty Corp.     | Fire, marine, and casualty insurance       | \$ | 1,359   | \$ | 2,418  | \$  | 45    | \$ | 888    | \$ | 1,019    |
| AMTG       Apollo Residential Mortgage, Inc.       Real estate investment trusts       \$ 127       \$ 3,969       \$ 91       \$ 506       \$         NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,852         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,033         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       910       \$ 879         25th Percentile       \$ 2,126       \$ 2,126       \$ 2,113       \$ 745       \$ 660   | KMPR   | Kemper Corporation                       | Fire, marine, and casualty insurance       | \$ | 2,197   | \$ | 7,833  | \$  | 115   | \$ | 1,902  | \$ | 2,665    |
| NAVG       Navigators Group Inc.       Fire, marine, and casualty insurance       \$ 1,011       \$ 4,463       \$ 90       \$ 1,047       \$ 1,060         PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,855         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,033         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       910       \$ 879         Zoth Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,113         MEDIAN       \$ 1,142       \$ 3,969       \$ 91       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586   | MCY    | Mercury General Corporation              | Fire, marine, and casualty insurance       | \$ | 3,000   | \$ | 4,609  | \$  | 214   | \$ | 3,119  | \$ | 2,630    |
| PHH       PHH Corporation       Miscellaneous business credit institutions       \$ 2,489       \$ 4,683       \$ 159       \$ 1,218       \$         RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,855         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,035         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       910       \$ 879         75th Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,112         MEDIAN       \$ 1,142       \$ 3,969       \$ 911       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586       \$ 58       \$ 745       \$ 639  | AMTG   | Apollo Residential Mortgage, Inc.        | Real estate investment trusts              | \$ | 127     | \$ | 3,969  | \$  | 91    | \$ | 506    | \$ |          |
| RDN       Radian Group Inc.       Surety insurance       \$ 1,273       \$ 5,960       \$ 568       \$ 3,194       \$ 3,855         RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,035         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       \$ 910       \$ 879         75th Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,112         MEDIAN       \$ 1,142       \$ 3,969       \$ 91       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586       \$ 58       \$ 745       \$ 639  | NAVG   | Navigators Group Inc.                    | Fire, marine, and casualty insurance       | \$ | 1,011   | \$ | 4,463  | \$  | 90    | \$ | 1,047  | \$ | 1,063    |
| RLI       RLI Corp.       Fire, marine, and casualty insurance       \$ 775       \$ 2,776       \$ 135       \$ 2,126       \$ 2,035         SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       \$ 910       \$ 879         75th Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,111         MEDIAN       \$ 1,142       \$ 3,969       \$ 91       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586       \$ 58       \$ 745       \$ 633  | PHH    | PHH Corporation                          | Miscellaneous business credit institutions | \$ | 2,489   | \$ | 4,683  | \$  | 159   | \$ | 1,218  | \$ |          |
| SAFT       Safety Insurance Group Inc.       Fire, marine, and casualty insurance       \$ 772       \$ 1,675       \$ 61       \$ 961       \$ 799         UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       \$ 910       \$ 879         75th Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,111         MEDIAN       \$ 1,142       \$ 3,969       \$ 91       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586       \$ 58       \$ 745       \$ 633  | RDN    | Radian Group Inc.                        | Surety insurance                           | \$ | 1,273   | \$ | 5,960  | \$  | 568   | \$ | 3,194  | \$ | 3,855    |
| UFCS       United Fire Group, Inc       Fire, marine, and casualty insurance       \$ 920       \$ 3,825       \$ 51       \$ 745       \$ 660         STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       \$ 910       \$ 879         75th Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,111         MEDIAN       \$ 1,142       \$ 3,969       \$ 91       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586       \$ 58       \$ 745       \$ 633  | RLI    | RLI Corp.                                | Fire, marine, and casualty insurance       | \$ | 775     | \$ | 2,776  | \$  | 135   | \$ | 2,126  | \$ | 2,035    |
| STFC       State Auto Financial Corp.       Fire, marine, and casualty insurance       \$ 1,167       \$ 2,586       \$ 58       \$ 910       \$ 879         75th Percentile       \$ 2,197       \$ 5,960       \$ 159       \$ 2,126       \$ 2,113         MEDIAN       \$ 1,142       \$ 3,969       \$ 91       \$ 1,047       \$ 879         25th Percentile       \$ 775       \$ 2,586       \$ 58       \$ 745       \$ 635   | SAFT   | Safety Insurance Group Inc.              | Fire, marine, and casualty insurance       | \$ | 772     | \$ | 1,675  | \$  | 61    | \$ | 961    | \$ | 799      |
| 75th Percentile       \$ 2,197 \$ 5,960 \$ 159 \$ 2,126 \$ 2,113         MEDIAN       \$ 1,142 \$ 3,969 \$ 91 \$ 1,047 \$ 879         25th Percentile       \$ 775 \$ 2,586 \$ 58 \$ 745 \$ 635  | UFCS   | United Fire Group, Inc                   | Fire, marine, and casualty insurance       | \$ | 920     | \$ | 3,825  | \$  | 51    | \$ | 745    | \$ | 660      |
| MEDIAN         \$ 1,142         \$ 3,969         \$ 91         \$ 1,047         \$ 879           25th Percentile         \$ 775         \$ 2,586         \$ 58         \$ 745         \$ 635   | STFC   | State Auto Financial Corp.               | Fire, marine, and casualty insurance       | \$ | 1,167   | \$ | 2,586  | \$  | 58    | \$ | 910    | \$ | 879      |
| MEDIAN         \$ 1,142         \$ 3,969         \$ 91         \$ 1,047         \$ 879           25th Percentile         \$ 775         \$ 2,586         \$ 58         \$ 745         \$ 635   |        | 754h Domoontile                          |  | ቆ  | 2 107   | ቆ  | 5 0/0  | ¢   | 150   | ቆ  | 2 126  | ø  | 0 1 1 2  |
| 25th Percentile         \$ 775         \$ 2,586         \$ 58         \$ 745         \$ 635  |        |  |  |    |         |    | ,      |     |       |    |        |    |          |
|  |        |  |  |    | ,       |    | - )    |     |       |    |        |    |          |
| STC Staviant Information Companyian Title insurance \$ 1707 \$ 1.201 \$ 25 \$ 902 \$ 60  |        | 25th Percentile                          |  | \$ | //5     | \$ | 2,380  | \$  | 58    | \$ | 745    | \$ | 035      |
|  | STC    | Stewart Information Services Corporation | Title insurance                            | \$ | 1,797   | \$ | )      | \$  | 35    | \$ | 893    | \$ | 682      |
| Percentile ranking 72%ile 5%ile 4%ile 33%ile 32%ile  |        | 8  |  |    | 72%ile  |    | 5%ile  |     | 4%ile |    | 33%ile |    | 32%ile   |

Source: Standard & Poor s Capital IQ Database

#### **Executive Compensation Risk Management**

The Compensation Committee does not believe that the Company s compensation policies and practices encourage excessive or unnecessary risk-taking by our executives and other employees. In fact, the Compensation Committee believes that our compensation program is designed with an appropriate mix of compensation to mitigate these risks. Practices include:

Setting base compensation for executives within reasonable ranges of our competitive market and rewarding executives through our STI and LTI plans for exceptional performance when the Company outperforms, which we believe aligns management s interests with stockholders interests;

Utilizing financial, operational and individual performance measurements under the STI plan that require both objective and subjective performance determinations, with discretion retained by the Compensation Committee to consider imprudent risk assumption that led to short-term gains and adjust the awards produced under such plan accordingly;

Incorporating performance-based long-term incentives, which encourage consistent behavior and reward long-term, sustained performance of the Company;

Prohibiting trading of derivatives or hedging by executive officers as required in the Company s Security Trading and Investment Policy;

Regularly benchmarking our current compensation practices, policies and pay levels with our peer group;

Requiring a mandatory forfeiture of grants of unvested equity upon a termination by the Company for cause; and

Ensuring that our executive compensation program is overseen by a committee of independent directors, who are advised as needed by both internal and external risk experts.

#### **Elements of 2014 NEO Compensation**

#### **Base Salaries**

We pay an annual base salary to each of our NEOs in order to provide them with a fixed rate of cash compensation that is non-variable during the fiscal year. In establishing base salaries, the Compensation Committee considers a variety of factors, including internal pay equity, operational performance as it relates to an executive s level of duties and responsibilities applicable to the position held, and historical compensation information. We believe that this is critical to motivate and retain our executives who each have leadership talents and business expertise that make them attractive to other companies.

In connection with its annual review of executive compensation, the Compensation Committee determined that certain NEO s base salaries should increase, effective January 1, 2014. These increases reflected the Compensation Committee s evaluation of market data and the performance of the executives, which determined that the CEO and CFO were below market. The base salaries for each of the NEOs are shown in the table below:

| NEO               | 2013 Base Salary (\$) | 2014 Base Salary (\$) | % Change |
|-------------------|-----------------------|-----------------------|----------|
| Matthew W. Morris | 400,000               | 450,000               | 12.5%    |

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| J. Allen Berryman | 310,000 | 325,500 | 5% |
|-------------------|---------|---------|----|
| Glenn H. Clements | 400,000 | 400,000 | 0% |
| Jason R. Nadeau   | 350,000 | 350,000 | 0% |
| Steven M. Lessack | 400,000 | 400,000 | 0% |

#### **Short-Term Incentives**

#### Short-Term Incentive Plan for 2014

The Compensation Committee believes STI compensation is an important part of the compensation package provided by companies with which we compete for executive talent, and therefore a well-reasoned STI approach can help us to be competitive. At the same time, we believe our STI approach motivates our executives to meet our financial and strategic objectives.

#### Setting Target Award Opportunities

The Compensation Committee established a target award amount for each NEO as a percentage of base salary. This target was used at the end of the year as the base point for determining any actual earned award. In addition, a maximum award opportunity of 200% of target was established. The Compensation Committee sets the target award opportunities based on each NEO s level of responsibilities and ability to impact our business results, as well as consideration of benchmarking data, as outlined on page 31. 2014 target award opportunities were as follows:

|                   | STI Target      |            |
|-------------------|-----------------|------------|
|                   | (as a %         | STI Target |
| NEO               | of Base Salary) | (\$)       |
| Matthew W. Morris | 100%            | \$ 450,000 |
| J. Allen Berryman | 40%             | \$ 130,200 |
| Glenn H. Clements | 100%            | \$ 400,000 |
| Jason R. Nadeau   | 100%            | \$ 350,000 |
| Steven M. Lessack | 60%             | \$ 240,000 |

#### 2014 Performance Metrics, Goals, Results and Bonus Payouts

The Compensation Committee established performance goals for each NEO for 2014, as well as the applicable weight for each of the goals, based on their respective roles within the organization. Our CEO s STI bonus payout is 100% dependent on the achievement of corporate goals. Our other NEOs STI bonus payouts are also dependent on the achievement of the same corporate goals as the CEO, but are further balanced with other business-specific goals that are more closely tied to their roles within the organization.

For 2014, our goals were based upon internal financial projections, an evaluation of the overall economic environment, a subjective assessment of market expectations, specific tactics to support our strategy, and a very narrow range between threshold/target/maximum metric measures.

While we continued to work toward our stated goals, during the year, our executive team was also asked to focus on a \$25 million dollar cost cutting initiative and the comprehensive reinvention of processes and documentation required for implementation of mandatory industry-wide CFPB regulatory changes. These two projects are moving forward successfully, but the urgency of these projects is high and the level of effort has been substantial. We believe our executive team and employees performance has been outstanding; however, we failed to meet the threshold on any of our corporate performance metrics, meaning no bonuses were paid based on those metrics.

The following tables provide a breakdown of targeted award opportunities, metrics utilized to determine STI payout, performance results, and the actual STI payout for each NEO.

| Short-Term Incentive              |        |                 |                          |
|-----------------------------------|--------|-----------------|--------------------------|
|                                   | Target | 2014<br>Results | Incentive<br>Performance |
| Performance Goals                 | (%)    | (%)             | (\$)                     |
| Matthew W. Morris                 |        |                 |                          |
| Corporate Performance             |        |                 |                          |
| EBITDA Improvement(1)             | 0.00%  | -6.33%          |                          |
| Pretax Profit Margin(2)           | 5.50%  | 4.64%           |                          |
| Modified Return on Equity(3)      | 10.00% | 7.97%           |                          |
| J. Allen Berryman                 |        |                 |                          |
| Corporate Performance             |        |                 |                          |
| EBITDA Improvement(1)             | 0.00%  | -6.33%          |                          |
| Pretax Profit Margin(2)           | 5.50%  | 4.64%           |                          |
| Modified Return on Equity(3)      | 10.00% | 7.97%           |                          |
| Operational Performance           |        |                 |                          |
| Project Attainment(4)             | 80.00% | 100.00%         | 32,550                   |
| Customer Service Index(5)         | 80.00% | 83.00%          | 13,541                   |
| Budget Attainment(6)              | 0.00%  | -2.69%          | 12,023                   |
| Glenn H. Clements                 |        |                 |                          |
| Corporate Performance             |        |                 |                          |
| EBITDA Improvement(1)             | 0.00%  | -6.33%          |                          |
| Pretax Profit Margin(2)           | 5.50%  | 4.64%           |                          |
| Modified Return on Equity(3)      | 10.00% | 7.97%           |                          |
| Operational Performance           |        |                 |                          |
| Operating Revenues Improvement(7) | 5.00%  | 0.41%           | 54,126                   |
| Pretax Profit Margin(2)           | 20.00% | 14.69%          |                          |
| Policy Loss Ratio(8)              | 5.00%  | 3.55%           | 80,000                   |
| Jason R. Nadeau                   |        |                 |                          |
| Corporate Performance             |        |                 |                          |
| EBITDA Improvement(1)             | 0.00%  | -6.33%          |                          |
| Pretax Profit Margin(2)           | 5.50%  | 4.64%           |                          |
| Modified Return on Equity(3)      | 10.00% | 7.97%           |                          |
| Operational Performance           |        |                 |                          |
| Operating Revenues Improvement(7) | 10.00% | 43.58%          | 210,000                  |
| Modified EBITDA Margin(9)         | 10.00% | 7.16%           |                          |

Steven M. Lessack