MONSTER WORLDWIDE INC Form 10-Q November 04, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-O

| þ | QUARTERLY REPORT PURSUANT TO SECTIO | N 13 OR 15(d) OF THE SECURITIES |
|-----|--------------------------------------|---------------------------------|
| | EXCHANGE ACT OF 1934 | |
| | FOR THE QUARTERLY PERIOD ENDED | SEPTEMBER 30, 2008 |
| | OR | |
| o | TRANSITION REPORT PURSUANT TO SECTIO | N 13 OR 15(d) OF THE SECURITIES |
| | EXCHANGE ACT OF 1934 | |
| | FOR THE TRANSITION PERIOD FROM _ | to |
| | COMMISSION FILE NUMBER | R 000-21571 |
| | MONSTER WORLDWID | E, INC. |
| | (EXACT NAME OF REGISTRANT AS SPECI | IFIED IN ITS CHARTER) |
| | DELAWARE | 13-3906555 |
| (ST | TATE OR OTHER JURISDICTION OF | (I.R.S. EMPLOYER |
| INC | CORPORATION OR ORGANIZATION) | IDENTIFICATION NO.) |
| 622 | 2 Third Avenue, New York, New York | 10017 |
| | (ADDRESS OF PRINCIPAL | (ZIP CODE) |
| | EXECUTIVE OFFICES) | |
| | (212) 351-7000 | |
| | (===) === : 000 | |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. b Yes o No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated filer Non-accelerated filer o Smaller reporting company o accelerated filer o (Do not check if a smaller reporting company)

b
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes b No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class Outstanding as of October 31, 2008
Common Stock 118.458.460

Class B Common Stock 4,762,000

MONSTER WORLDWIDE, INC. INDEX

| | Page No. |
|---|-------------|
| PART I FINANCIAL INFORMATION | |
| Item 1. Financial Statements: | |
| Consolidated statements of operations | 3 |
| Consolidated balance sheets | 4 |
| Consolidated statements of cash flows | 5 |
| Notes to consolidated financial statements | 6 |
| Report of Independent Registered Public Accounting Firm | 25 |
| Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations | 26 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk | 44 |
| Item 4. Controls and Procedures | 45 |
| PART II OTHER INFORMATION | |
| Item 1. Legal Proceedings | 46 |
| Item 1A. Risk Factors | 50 |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds | 51 |
| Item 6. Exhibits | 51 |
| <u>Signatures</u> | 52 |
| Exhibit 10.1 Exhibit 10.2 Exhibit 10.3 Exhibit 15.1 Exhibit 31.1 Exhibit 31.2 Exhibit 32.1 Exhibit 32.2 | |

PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MONSTER WORLDWIDE, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts) (unaudited)

| | | Three Months Ended September 30, | | | | Nine Mon Septem | 30, | | |
|---|----|-------------------------------------|----|-------------|----|--------------------|-----|-------------|--|
| D. | ф | 2008 | ф | 2007 | Φ. | 2008 | ф | 2007 | |
| Revenue | \$ | 332,189 | \$ | 330,142 | \$ | 1,052,955 | \$ | 975,957 | |
| Salaries and related | | 136,506 | | 126,940 | | 412,833 | | 393,259 | |
| Office and general | | 71,834 | | 69,466 | | 221,091 | | 200,089 | |
| Marketing and promotion | | 57,684 | | 71,584 | | 238,514 | | 217,661 | |
| Provision for legal settlements, net | | 2 502 | | 11 155 | | 40,100 13,251 | | 11 155 | |
| Restructuring and other special charges | | 3,592 | | 11,155 | | 13,231 | | 11,155 | |
| Total operating expenses | | 269,616 | | 279,145 | | 925,789 | | 822,164 | |
| Operating income | | 62,573 | | 50,997 | | 127,166 | | 153,793 | |
| Interest and other, net | | 5,283 | | 6,507 | | 15,723 | | 18,823 | |
| Income from continuing operations before income | | | | | | | | | |
| taxes and equity interest | | 67,856 | | 57,504 | | 142,889 | | 172,616 | |
| Income taxes | | 22,734 | | 20,474 | | 50,030 | | 61,151 | |
| Loss in equity interests, net | | (2,086) | | (3,074) | | (7,500) | | (7,460) | |
| Income from continuing operations (Loss) income from discontinued operations, net of | | 43,036 | | 33,956 | | 85,359 | | 104,005 | |
| tax | | (258) | | (655) | | 10,840 | | (2,606) | |
| Net income | \$ | 42,778 | \$ | 33,301 | \$ | 96,199 | \$ | 101,399 | |
| Basic earnings (loss) per share: | | | | | | | | | |
| Income from continuing operations (Loss) income from discontinued operations, net of | \$ | 0.36 | \$ | 0.26 | \$ | 0.70 | \$ | 0.80 | |
| tax | | | | (0.01) | | 0.09 | | (0.02) | |
| Basic earnings per share* | \$ | 0.36 | \$ | 0.26 | \$ | 0.79 | \$ | 0.78 | |
| Diluted earnings (loss) per share: Income from continuing operations (Loss) income from discontinued operations, net of tax | \$ | 0.36 | \$ | 0.26 (0.01) | \$ | 0.70 0.09 | \$ | 0.79 (0.02) | |
| Diluted earnings per share* | \$ | 0.35 | \$ | 0.25 | \$ | 0.79 | \$ | 0.77 | |
| = - | | | | | | | | | |

Weighted average shares outstanding:

| Basic | 120,057 | 129,499 | 121,213 | 129,893 |
|---------|---------|---------|---------|---------|
| Diluted | 120,722 | 130,757 | 121,884 | 132,044 |

*- Earnings per share may not add in certain periods due to rounding.

See accompanying notes.

3

MONSTER WORLDWIDE, INC. CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts) (unaudited)

| | Sep | otember 30, 2008 | De | cember 31, 2007 |
|---|-----|--|----|--|
| ASSETS | | | | |
| Current assets: Cash and cash equivalents Available-for-sale securities Accounts receivable, net of allowance for doubtful accounts of \$15,754 and \$15,613 | \$ | 605,124 33,823 358,214 | \$ | 129,744 448,703 499,854 |
| Prepaid and other | | 111,754 | | 106,664 |
| Total current assets | | 1,108,915 | | 1,184,965 |
| Available-for-sale securities, non-current Goodwill Property and equipment, net Intangibles, net Investment in unconsolidated affiliates Other assets Non-current assets of discontinued operations | | 93,728 707,164 152,352 36,694 42,360 61,761 | | 615,334 123,397 35,351 50,871 53,162 14,730 |
| Total assets | \$ | 2,202,974 | \$ | 2,077,810 |
| LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities: Accounts payable Accrued expenses and other current liabilities Borrowings under credit facility Deferred revenue Income taxes payable | \$ | 44,088 271,092 247,000 411,764 13,392 | \$ | 57,334 233,611 524,331 13,384 |
| Total current liabilities | | 987,336 | | 828,660 |
| Non-current income taxes payable Deferred income taxes Other long-term liabilities Non-current liabilities of discontinued operations | | 115,318 22,308 1,391 | | 111,108 14,878 2,387 4,276 |
| Total liabilities | | 1,126,353 | | 961,309 |
| Commitments and contingencies Stockholders equity: Preferred stock, \$.001 par value, authorized 800 shares; issued and outstanding: none | | | | |
| | | 129 | | 128 |

Common stock \$.001 par value, authorized 1,500,000 shares; issued: 128,540 and 128,280 shares, respectively; outstanding: 113,819 and 119,013 shares, respectively

| Class B common stock, \$.001 par value, authorized 39,000 shares; issued and | | |
|--|-----------|-----------|
| outstanding: 4,762 shares | 5 | 5 |
| Additional paid-in capital | 1,363,655 | 1,468,808 |
| Accumulated other comprehensive income, net | 87,460 | 118,387 |
| Accumulated deficit | (374,628) | (470,827) |
| | | |

Total stockholders equity 1,076,621 1,116,501

Total liabilities and stockholders equity \$ 2,202,974 \$ 2,077,810

See accompanying notes.

4

MONSTER WORLDWIDE, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

| | Nine Months Ended Septemb 2008 200 | | | | |
|---|---------------------------------------|------------|----|-------------|--|
| Cash flows provided by operating activities: | | | | | |
| Net income | \$ | 96,199 | \$ | 101,399 | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | | |
| (Income) loss from discontinued operations, net of tax | | (10,840) | | 2,606 | |
| Depreciation and amortization | | 40,503 | | 31,862 | |
| Provision for legal settlements, net | | 40,100 | | | |
| Receipts and (payments) for legal settlements, net | | 5,700 | | | |
| Provision for doubtful accounts | | 11,174 | | 8,453 | |
| Non-cash compensation | | 22,630 | | 24,453 | |
| Deferred income taxes | | (7,142) | | (2,697) | |
| Loss in equity interests and other | | 10,509 | | 6,886 | |
| Changes in assets and liabilities, net of purchase transactions: | | | | | |
| Accounts receivable | | 131,891 | | 34,065 | |
| Prepaid and other | | 21,620 | | (12,211) | |
| Deferred revenue | | (112,567) | | (9,464) | |
| Accounts payable, accrued liabilities and other | | (4,924) | | 24,749 | |
| Net cash used for operating activities of discontinued operations | | (4,091) | | (5,106) | |
| Total adjustments | | 144,563 | | 103,596 | |
| Net cash provided by operating activities | | 240,762 | | 204,995 | |
| Cash flows provided by (used for) investing activities: | | | | | |
| Capital expenditures | | (71,224) | | (47,560) | |
| Payments for acquisitions and intangible assets, net of cash acquired | | (126,195) | | (1,939) | |
| Sales and maturities of marketable securities | | 502,305 | | 1,035,983 | |
| Purchase of marketable securities | | (182,147) | | (1,009,836) | |
| Cash funded to equity investee | | (5,000) | | (10,000) | |
| Dividends received from unconsolidated investee | | 1,011 | | | |
| Net cash used for investing activities of discontinued operations | | | | (255) | |
| Net cash provided by (used for) investing activities | | 118,750 | | (33,607) | |
| Cash flows provided by (used for) financing activities: | | | | | |
| Proceeds from borrowings on credit facility short-term | | 247,000 | | | |
| Repurchase of common stock | | (128, 133) | | (164,734) | |
| Payments on debt obligations | | (156) | | (58) | |
| Proceeds from exercise of employee stock options | | 1,156 | | 54,052 | |
| Excess tax benefits from equity compensation plans | | 981 | | 13,954 | |
| Payments on acquisition debt | | | | (21,862) | |
| | | | | | |

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| Net cash provided by (used for) financing activities | 120,848 | (118,648) |
|---|---------------|---------------|
| Effects of exchange rates on cash | (4,980) | 5,795 |
| Net increase in cash and cash equivalents | 475,380 | 58,535 |
| Cash and cash equivalents, beginning of period | 129,744 | 58,680 |
| Cash and cash equivalents, end of period | \$ 605,124 | \$ 117,215 |
| Supplemental disclosures of cash flow information: | | |
| Cash paid for income taxes | \$ 26,632 | \$ 61,818 |
| Cash paid for interest | \$ 1,303 | \$ 1,489 |
| Non-cash financing and investing activities: | | |
| Liabilities created in connection with business combinations See accompanying notes. | \$ 4,049 | \$ 325 |

5

Table of Contents

MONSTER WORLDWIDE, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except per share amounts)

(unaudited)

1. DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

Description of Business

Monster Worldwide, Inc. (together with its consolidated subsidiaries, the Company or Monster Worldwide) has continuing operations that consist of three reportable segments: Careers North America, Careers International and Internet Advertising & Fees. Revenue in the Company s Careers segments are primarily earned from the placement of job postings on the websites within the Monster network, access to the Company s resume databases and other career-related services. Revenue in the Company s Internet Advertising & Fees segment is primarily earned from the display of advertisements on the Monster network of websites, click-throughs on text based links and leads provided to advertisers. The Company s Careers segments provide online services to customers in a variety of industries throughout North America, Europe and the Asia-Pacific region, while Internet Advertising & Fees delivers online services primarily in North America.

Basis of Presentation

The consolidated interim financial statements included herein are unaudited and have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. The consolidated interim financial statements include the accounts of the Company and all of its wholly-owned and majority-owned subsidiaries. All significant inter-company accounts and transactions have been eliminated in consolidation.

These statements reflect all normal recurring adjustments that, in the opinion of management, are necessary for fair presentation of the information contained herein. These consolidated interim financial statements should be read in conjunction with the financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2007. The Company adheres to the same accounting policies in preparation of interim financial statements. As required under generally accepted accounting principles, interim accounting for certain expenses, including income taxes are based on full year assumptions. Such amounts are expensed in full in the year incurred. For interim financial reporting purposes, income taxes are recorded based upon estimated annual income tax rates.

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS 157) for financial assets and liabilities and any other assets and liabilities carried at fair value. This pronouncement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. On November 14, 2007, the Financial Accounting Standards Board (the FASB) agreed to a one-year deferral for the implementation of SFAS 157 for other non-financial assets and liabilities. The Company s adoption of SFAS 157 did not have a material effect on the Company s consolidated financial statements for financial assets and liabilities and any other assets and liabilities carried at fair value.

6

2. EARNINGS PER SHARE AND STOCK-BASED COMPENSATION Earnings Per Share

Basic earnings per share does not include the effects of potentially dilutive stock options and non-vested stock and is computed by dividing income available to common stockholders by the weighted average number of shares of common stock outstanding for the period. Diluted earnings per share reflects, in periods in which they have a dilutive effect, the effect of shares of non-vested stock and common stock issuable upon exercise of stock options for periods in which the options exercise price is lower than the Company's average share price for the period.

A reconciliation of shares used in calculating basic and diluted earnings per share and certain common stock equivalents for options and shares of non-vested stock excluded from the computation of earnings per share due to their anti-dilutive effect is as follows:

| | Three Mont Septemb | | Nine Months Ended September 30, | | |
|--|-----------------------|---------|------------------------------------|---------|--|
| (thousands of shares) | 2008 | 2007 | 2008 | 2007 | |
| Basic weighted average shares outstanding | 120,057 | 129,499 | 121,213 | 129,893 | |
| Effect of common stock equivalents stock options and non-vested stock under employee | | | | | |
| compensation plans | 665 | 1,258 | 671 | 2,151 | |
| Diluted weighted average shares outstanding | 120,722 | 130,757 | 121,884 | 132,044 | |
| Weighted average anti-dilutive common stock equivalents | 8,864 | 1,433 | 7,982 | 1,109 | |

Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with SFAS No. 123 (revised 2004), *Share-Based Payment* (SFAS 123R). Under the fair-value recognition provisions of SFAS 123R, stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense ratably over the requisite service period, which is generally the vesting period, net of forfeitures. The Company uses the Black-Scholes option-pricing model to determine the fair-value of stock option awards. The Company measures non-vested stock awards using the fair-market value of the Company s common stock on the date of the grant. The Company awards stock options and non-vested stock to employees, directors and executive officers. In accordance with SFAS 123R, the Company has presented excess tax benefits from the exercise of stock options as a financing activity in the consolidated statement of cash flows. Excess tax benefits are realized benefits from tax deductions for exercised options in excess of the deferred tax asset attributable to stock-based compensation costs for such options. As of September 30, 2008, the unrecognized compensation expense for stock options was \$1,973 and is expected to be recognized over 3.4 years and the unrecognized compensation expense for non-vested stock was \$114,284 and is expected to be recognized over 3.8 years. These awards are being amortized over the vesting periods on a straight-line basis, net of forfeitures. The Company does not capitalize stock-based compensation costs.

7

Table of Contents

The Company recognized pre-tax compensation expense in the consolidated statement of operations related to stock-based compensation as follows:

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | | | |
|---|----------------------------------|-------|----|------------------------------------|----|--------|----|--------|
| | | 2008 | | 2007 | | 2008 | | 2007 |
| Non-vested stock, included in salaries and related Non-vested stock, included in restructuring and | \$ | 7,437 | \$ | 2,871 | \$ | 20,994 | \$ | 24,116 |
| other special charges | | | | | | 1,162 | | |
| Stock options, included in salaries and related | | 165 | | 104 | | 474 | | 337 |
| Total | \$ | 7,602 | \$ | 2,975 | \$ | 22,630 | \$ | 24,453 |

The following table summarizes the Company s stock option activity for the nine months ended September 30, 2008:

| | | | Weighted Average | Weighted Average | | |
|---|-----------------------|----|-----------------------------------|---------------------|---------------------------------|-------|
| (thousands of shares) | Exercise Shares Price | | Contractual Term (in years) | | Aggregate Intrinsic Value | |
| Outstanding at January 1, 2008 | 6,876 | \$ | 29.13 | | | |
| Granted | 138 | | 27.77 | | | |
| Exercised | (63) | | 18.26 | | | |
| Forfeited/expired/cancelled | (165) | | 42.11 | | | |
| Outstanding at September 30, 2008 | 6,786 | \$ | 29.00 | 4.3 | \$ | 3,707 |
| Options exercisable at September 30, 2008 | 5,952 | \$ | 28.57 | 4.0 | \$ | 3,707 |

During the nine months ended September 30, 2008 and 2007, the aggregate intrinsic value of options exercised was \$486 and \$48,376, respectively.

The following table summarizes the Company s non-vested stock activity for the nine months ended September 30, 2008:

| | | O | ed Average Fair |
|----------------------------------|--------|----------|--------------------|
| (thousands of shares) | Shares | Value at | Grant Date |
| Non-vested at January 1, 2008 | 1,671 | \$ | 39.67 |
| Granted | 3,753 | | 26.79 |
| Forfeited | (682) | | 33.93 |
| Vested | (253) | | 40.78 |
| Non-vested at September 30, 2008 | 4,489 | \$ | 29.74 |

8

Table of Contents

3. DISCONTINUED OPERATIONS

During the second quarter of 2008, the Company decided to wind-down the operations of Tickle, an online property within the Internet Advertising & Fees segment, and have classified the historical results of Tickle as a component of discontinued operations. The Company s decision was based upon Tickle s non-core offerings, which no longer fit the Company s long-term strategic growth plans, and Tickle s lack of profitability. Tickle s discontinued operations for the first nine months of 2008 included the write-down of \$13,201 of long-lived assets, an income tax benefit of \$29,494 and a net loss of \$5,453 from its operations. The income tax benefit included \$25,639 of current tax benefits for current period operating losses and tax losses incurred upon Tickle s discontinuance and \$3,855 of deferred tax benefits for the reversal of deferred tax liabilities on long-term assets.

During the year ended December 31, 2006, the Company disposed of businesses that collectively comprised its former Advertising & Communications operating segment, in order to focus more resources to support the growth of the Monster franchise on a global basis. The Company incurred losses net of tax related to these disposals of \$299 and \$544 in the three and nine month periods ended September 30, 2007, respectively, which are included in discontinued operations, but did not incur these costs in the comparable 2008 periods.

For the three and nine months ended September 30, 2008 and 2007, the revenue and costs related to the Company s discontinued and disposed businesses were segregated from continuing operations and reflected as discontinued operations in the consolidated statement of operations and are as follows:

| | Three Months Ended September 30, | | | | | Nine Months Endo September 30, | | | |
|--|-------------------------------------|-------|------|---------|------|-----------------------------------|------|---------|--|
| | | 2008 | 2007 | | 2008 | | 2007 | | |
| Revenue | \$ | 190 | \$ | 7,002 | \$ | 6,348 | \$ | 21,364 | |
| Loss before income taxes | | (397) | | (1,099) | | (18,654) | | (4,264) | |
| Income tax benefit | | 139 | | 444 | | 29,494 | | 1,658 | |
| Income (loss) from discontinued operations, net of | | | | | | | | | |
| tax | \$ | (258) | \$ | (655) | \$ | 10,840 | \$ | (2,606) | |

9

Table of Contents

4. BUSINESS COMBINATIONS

The following table summarizes the Company s business combinations completed from January 1, 2007 through September 30, 2008. Although the following acquired businesses were not considered to be significant subsidiaries, either individually or in the aggregate, they do affect the comparability of results from period to period. The acquisitions, acquisition dates and business segments are as follows:

| Acquired Business | Acquisition Date | Business Segment |
|------------------------------|------------------|-----------------------------|
| Trovix Inc. | July 31, 2008 | Careers - North America |
| Affinity Labs Inc. | January 3, 2008 | Internet Advertising & Fees |
| Arbeidskamerater AS (Norway) | January 10, 2007 | Careers - International |

On July 31, 2008, the Company s Careers North America segment purchased Trovix Inc., a business that provides career-related products and services that utilize advanced search technology focusing on key attributes such as skills, work history and education. Consideration for the acquisition was approximately \$64,290 in cash, net of cash acquired. The Company recorded \$56,675 of goodwill (on a preliminary basis), \$2,659 of deferred tax assets, \$1,421 of receivables, \$6,475 of purchased technology, \$545 of property and equipment, \$115 of other assets and \$3,600 for transactional and acquired liabilities. The goodwill recorded in connection with the acquisition will not be deductible for tax purposes. The Company also placed \$3,437 into escrow related to future compensation for the former owners. On January 3, 2008, the Company s Internet Advertising & Fees segment purchased Affinity Labs Inc., a business that operates a portfolio of professional and vocational communities for people entering, advancing and networking in certain occupations including law enforcement, healthcare, education, government and technology. Consideration for the acquisition was \$61,567 in cash, net of cash acquired. The Company recorded \$60,021 of goodwill, \$1,251 of receivables, \$500 of purchased technology, \$183 of property and equipment, \$61 of other assets and \$449 of liabilities. The goodwill recorded in connection with the acquisition will not be deductible for tax purposes. In January 2007, the Company s Careers International segment purchased Arbeidskamerater AS (AAS), a Norwegian online career sales company, founded in 2004 as a sales agent for Monster in Norway. The acquisition of AAS enabled Monster to expand within the growing Norwegian online career market. Consideration for the acquisition was \$1,654, net of cash acquired, and the Company recorded \$1,777 of goodwill. None of the goodwill recorded in connection with the acquisition is deductible for tax purposes.

On October 8, 2008, the Company completed its acquisition of the remaining 55.6% ownership interest in ChinaHR not already owned by it for \$174,000 in cash and the conversion of a \$25,000 credit facility provided by the Company into ChinaHR equity. See Note 6 for further discussion of the ChinaHR investment and acquisition.

10

Accrued Integration and Restructuring Costs

The Company has formulated integration and restructuring plans to eliminate redundant facilities, personnel and duplicate assets in connection with its business combinations. These costs were recognized as liabilities assumed in connection with the Company s business combinations. Accordingly, these costs are considered part of the purchase price of the business combinations and have been recorded as additional goodwill.

Changes in the Company s approved restructuring plans or costs related to new restructuring initiatives may be recorded in goodwill for an allocation period not to exceed one year following the acquisition date and must be recorded in the Company s operating results thereafter. As of September 30, 2008 and December 31, 2007, the Company had accrued \$4,053 and \$5,193, respectively, for integration and restructuring obligations, mainly for future operating lease payments.

5. FAIR VALUE MEASUREMENT

On January 1, 2008, the Company adopted the methods of fair value as described in SFAS 157 to value its financial assets and liabilities. SFAS 157 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible, as well as considering counter-party credit risk in its assessment of fair value. Financial assets (cash equivalents and available-for-sale securities) carried at fair value as of September 30, 2008 are classified in one of the three categories as follows (excluding cash of \$91,638):

| | Level 1 | Level 2 | Ι | Level 3 | Total |
|---|---------------|---------------|----|---------|---------------|
| U.S. treasury money market funds | \$ 376,794 | \$ | \$ | | \$ 376,794 |
| Bank time deposits | | 30,291 | | | 30,291 |
| Municipal bonds | | 5,679 | | | 5,679 |
| Sovereign commercial paper | | 108,025 | | | 108,025 |
| U.S. and foreign government obligations | | 26,520 | | | 26,520 |
| Tax exempt auction rate bonds (Note 6) | | | | 93,728 | 93,728 |
| Total | \$ 376,794 | \$ 170,515 | \$ | 93,728 | \$ 641,037 |

The Company s evaluation of its liabilities determined that all liabilities recorded at book basis approximated fair value as of September 30, 2008.

The changes in the fair value of the Level 3 tax exempt auction rate bonds financial assets are as follows:

| | | ee Months Ended | Nine Months ended eptember 30, |
|---|--------|--------------------|--------------------------------------|
| | Septem | ber 30, 2008 | 2008 |
| Balance beginning of period | \$ | 99,330 | \$ |
| Transfer in | | | 357,228 |
| Unrealized gain (loss) included in other comprehensive income | | 398 | (1,022) |
| Net settlements | | (6,000) | (262,478) |
| Balance September 30, 2008 | \$ | 93,728 | \$ 93,728 |

11

Table of Contents

6. INVESTMENTS

Marketable Securities

As of September 30, 2008, the Company held \$94,750 (at par and cost value) of investments in auction rate securities. These securities are variable-rate debt instruments whose underlying agreements have contractual maturities of up to 35 years. The majority of these securities have been issued by state-related higher-education agencies and are collateralized by student loans guaranteed by the U.S. Department of Education. These auction rate securities are intended to provide liquidity via an auction process that resets the applicable interest rate at predetermined calendar intervals, usually every 35 days, allowing investors to either roll over their holdings or gain immediate liquidity by selling such interests at par. Since mid-February 2008, liquidity issues in the global credit markets have resulted in the failure of auctions representing substantially all of the Company s auction rate securities, as the amount of securities submitted for sale in those auctions exceeded the amount of bids. The funds associated with failed auctions will not be accessible until a successful auction occurs, a buyer is found outside of the auction process or the issuers redeem their bonds. The Company currently has the ability and intent to hold these auction rate securities until a recovery of the auction process, until maturity or until these investments can be otherwise liquidated at par. As a result of the persistent failed auctions, and the uncertainty of when these investments could be successfully liquidated at par, the Company has classified all of its investments in auction rate bonds as a component of available for sale marketable securities, non-current in its unaudited consolidated balance sheet as of September 30, 2008. Typically, when auctions are successful, the fair value of auction rate securities approximate par value due to the frequent interest rate resets. While the Company continues to earn interest on its auction rate securities at the maximum contractual rate (which was a blended rate of 3.69% at September 30, 2008) and there has been no payment default with respect to such securities, these investments are not currently trading and therefore do not currently have a readily determinable market value. Accordingly, the estimated fair value of these auction rate securities no longer approximates par value. The Company uses third party valuation and analysis, and this valuation considered, among other factors, i) the credit quality of the underlying collateral (typically student loans); ii) the financial strength of the counterparties (typically state related higher education agencies) and the guarantors (including the U.S. Department of Education); iii) an estimate of when the next successful auction date will occur; and iv) the formula applicable to each security which defines the interest rate paid to investors in the event of a failed auction, forward projections of the interest rate benchmarks specified in such formulas, a tax exempt discount margin for the cash flow discount and all applicable embedded options such as the put, call and sinking fund features.

The Company also used available data sources for market observables, which were primarily derived from third party research provided by or available from well-recognized research entities and sources. To the extent market observables were not available as of the valuation date, a statistical model was used to project the variables based on the historical data and in cases where historical data was not available comparable securities or a benchmark index was identified and used for estimation. When comparables were not available, industrial averages were used or standard assumptions based on industry practices were used.

Based on these valuations, the auction rate securities with the original par value and cost of \$94,750 were written down to an estimated fair value of \$93,728, resulting in an unrealized loss of \$1,022. This loss is deemed to be a temporary impairment and has been reflected in accumulated other comprehensive income, a component of stockholders equity.

The instability in the credit markets may affect the Company s ability to liquidate these auction rate bonds in the short term. The Company believes that the failed auctions experienced to date are not a result of the deterioration of the underlying credit quality of the securities and the Company believes that it will ultimately recover all amounts invested in these securities. The Company will continue to evaluate the fair value of its investments in auction rate securities each reporting period for a potential other-than-temporary impairment.

12

Table of Contents

The Company s available-for-sale investments reported as current and non-current marketable securities as of September 30, 2008 are as follows:

| | Cost | | | Gross unrealized losses | un | Gross realized gains | | timated ir value |
|---|------|--------|----|-------------------------------|----|----------------------------|----|---------------------|
| Current Municipal bands | \$ | 5,675 | \$ | | \$ | 4 | \$ | 5,679 |
| Municipal bonds Bank time deposits | Ф | 2,590 | Ф | | Ф | 4 | Ф | 2,590 |
| U.S. and foreign government obligations | | 25,557 | | 3 | | | | 25,554 |
| Total | \$ | 33,822 | \$ | 3 | \$ | 4 | \$ | 33,823 |
| Non-current | | | | | | | | |
| Tax-exempt auction rate bonds | \$ | 94,750 | \$ | 1,022 | \$ | | \$ | 93,728 |
| Total | \$ | 94,750 | \$ | 1,022 | \$ | | \$ | 93,728 |

The estimated fair value of the Company s marketable securities as of December 31, 2007 approximated the gross amortized cost value. The Company believes that it did not have any unrealized losses as of December 31, 2007, as the Company sold or rolled over at par more than 95% of the securities held at December 31, 2007.

The Company reviews impairments associated with the above to determine the classification of the impairment as temporary or other-than-temporary in accordance with FASB Staff Position Nos. SFAS 115-1 and 124-1, *The Meaning of Other-Than-Temporary-Impairment and Its Application to Certain Investments*. A temporary impairment charge results in an unrealized loss being recorded in other comprehensive income, a component of stockholders equity. Such an unrealized loss does not reduce net income for the applicable accounting period because the loss is not viewed as other-than-temporary. As of September 30, 2008, the Company believes that all of the impairment of its auction rate securities investments is temporary. The factors evaluated to differentiate between temporary and other-than-temporary include the projected future cash flows, credit ratings actions, and assessment of the credit quality of the underlying collateral. While the recent auction failures may limit the Company s future ability to liquidate these investments, the Company does not believe the auction failures will materially impact its ability to fund its working capital needs, capital expenditures, stock repurchases, acquisitions or other business requirements.

Equity Investments

The Company accounts for investments with non-controlling interests using the equity method of accounting, recording its owned percentage of the investment s net results of operations in loss in equity interests, net, in the Company s consolidated statement of operations. Such losses reduce the carrying value of the Company s investment and gains increase the carrying value of the Company s investment. Dividends paid by the equity investee reduce the carrying amount of the Company s investment.

In February 2005, the Company acquired a 40% interest in ChinaHR.com Holdings Ltd. (ChinaHR) for consideration of \$50,000 in cash. In March 2006, the Company increased its ownership interest in ChinaHR to 44.4% by acquiring an additional 4.4% interest from ChinaHR shareholders, for cash consideration of \$19,936. ChinaHR is a leading recruitment website in China and provides online recruiting, campus recruiting and other human resource solutions. As a result of its investment, the Company had the right to occupy three of seven seats on ChinaHR s Board of Directors. The carrying value of the investment was \$41,575 as of September 30, 2008 and was recorded on the consolidated balance sheet as an investment in unconsolidated affiliates.

Table of Contents 19

13

Table of Contents

In March 2006, the Company entered into a loan agreement with ChinaHR, whereby the Company had agreed to advance ChinaHR up to an aggregate of \$20,000. Interest on the loans was assessed at the average one-month U.S. Dollar LIBOR rate plus 1% and was payable quarterly, in arrears. The credit facility provided that any advances were due and payable in full on the maturity date, which was the earliest of March 2011 or the consummation of an initial public offering of securities by ChinaHR. At December 31, 2007, the total amount outstanding under the credit facility was \$20,000 and was recorded in other assets on the consolidated balance sheet. On January 30, 2008, the Company entered into a separate loan agreement with ChinaHR, whereby the Company had agreed to advance ChinaHR up to an aggregate of \$5,000 immediately and up to an additional \$2,000 upon the receipt of consolidated financial statements as of and for the year ended December 31, 2007. During the nine months ended September 30, 2008, the Company advanced an additional \$5,000 to ChinaHR bringing the total amount outstanding under the credit facilities to \$25,000, which was recorded as a component of other assets on the consolidated balance sheet as of September 30, 2008.

On October 8, 2008, the Company completed its acquisition of the remaining 55.6% ownership interest in ChinaHR not already owned by it for \$174,000 in cash and the conversion of the \$25,000 credit facility noted above into ChinaHR equity. The Company has not yet determined the purchase accounting allocation for specific assets and liabilities, and expects to complete an initial allocation by the end of 2008. Any goodwill recorded in connection with the acquisition will not be deductible for tax purposes.

In September 2008, in connection with its anticipated acquisition of the remaining ownership interest in ChinaHR, the Company hedged certain cash balances denominated in foreign currencies that were to be used to fund a portion of the purchase price. As of September 30, 2008, these hedging instruments had an unrealized gain of \$2,381, which was recorded as a component of interest and other, net in the consolidated statement of operations. As of September 30, 2008, the fair value of these hedges was \$56,379. All of these hedges settled in October 2008 with a realized gain of \$2,570, of which \$189 will be recognized in the fourth quarter of 2008 in interest and other, net.

The Company has a 25% equity investment in a company located in Finland related to a business combination completed in 2001. The Company received a dividend of \$1,011 in the second quarter of 2008 for this investment. The carrying value of the investment was \$785 as of September 30, 2008 and was recorded on the consolidated balance sheet as a component of investment in unconsolidated affiliates.

Income and loss in equity interests, net for the three and nine month periods ended September 30, 2008 and 2007 are based upon unaudited financial information and are as follows by equity investment:

| | Three Months Ended September 30, | | | | | | nded 0, |
|-------------------------------|-------------------------------------|------|----------------|------|----------------|------|------------------|
| ChinaHR Finland | 2008 | 2007 | | 2008 | | 2007 | |
| | \$ (2,323) 237 | \$ | (3,298) 224 | \$ | (8,324) 824 | \$ | (8,561) 1,101 |
| Loss in equity interests, net | \$ (2,086) | \$ | (3,074) | \$ | (7,500) | \$ | (7,460) |

7. RESTRUCTURING AND OTHER SPECIAL CHARGES

On July 30, 2007, the Company announced a strategic restructuring plan intended to position the Company for sustainable long-term growth in the rapidly evolving global online recruitment and advertising industry. The restructuring plan was originally designed to reduce the Company s workforce by approximately 800 associates. Subsequent to the announcement of this plan, the Company made a strategic decision to in-source customer service and therefore the current reduction will be approximately 700 associates. Through September 30, 2008, the Company has notified or terminated approximately 480 associates and approximately 140 associates have voluntarily left the Company. Cumulative expense for the program since inception is \$29,848. The Company anticipates that these initiatives will reduce the growth rate of operating expenses and provide funding for investments in new product development and innovation, enhanced technology, global advertising campaigns and selective sales force expansion.

14

Table of Contents

Restructuring and other special charges and related liability balances are as follows:

| | December 31, 2007 F | | xpense | P | Cash ayments | on-Cash ization(1) | \$ September 30, 2008 |
|--|---------------------|----|----------------|----|-----------------|--------------------------|--------------------------------|
| Workforce reduction Fixed asset write-offs Consolidation of office | \$ 6,226 | \$ | 9,858 2,771 | \$ | (11,801) | \$ (1,162) (2,771) | \$ 3,121 |
| facilities Other costs and professional | 459 | | 338 | | (422) | | 375 |
| fees | 505 | | 284 | | (749) | | 40 |
| Total | \$ 7,190 | \$ | 13,251 | \$ | (12,972) | \$ (3,933) | \$ 3,536 |

(1) Non-cash

utilization

includes

accelerated

vesting of

stock-based

compensation

and the

write-off of

fixed assets.

8. PROPERTY AND EQUIPMENT, NET

| | Sept | tember 30, 2008 | D | ecember 31, 2007 |
|---------------------------------------|------|--------------------|----|---------------------|
| Capitalized software costs | \$ | 171,119 | \$ | 135,935 |
| Furniture and equipment | | 31,044 | | 32,573 |
| Leasehold improvements | | 30,020 | | 27,272 |
| Computer and communications equipment | | 159,061 | | 137,633 |
| | | 391,244 | | 333,413 |
| Less: accumulated depreciation | | 238,892 | | 210,016 |
| Property and equipment, net | \$ | 152,352 | \$ | 123,397 |

Depreciation expense was \$36,253 and \$27,618 for the nine months ended September 30, 2008 and 2007, respectively.

9. FINANCING AGREEMENT

In December 2007, the Company entered into a senior unsecured revolving credit facility that provides for maximum borrowings of \$250,000. The credit facility expires December 21, 2012 and is available for ongoing working capital requirements and other corporate purposes. Under the credit facility, loans bear interest, at the Company s option, at either (i) the higher of (a) the Bank of America prime rate or (b) the overnight federal funds rate plus 1/2 of 1% or (ii) LIBOR plus a margin ranging from 30 basis points to 77.5 basis points depending on the Company s ratio of consolidated funded debt to consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) as defined in the credit agreement. The Company may repay outstanding borrowings at any time during the term of the

credit facility without any prepayment penalty. The credit agreement contains covenants which restrict, among other things, the ability of the Company to borrow, create liens, pay dividends, repurchase its common stock, acquire businesses and other investments, enter into new lines of business, dispose of property, guarantee debts of others and lend funds to affiliated companies, or enter into new lines of business and contains criteria on the maintenance of certain financial statement amounts and ratios, all as defined in the agreement. As of September 30, 2008, the Company was in compliance with its covenants.

At September 30, 2008, the utilized portion of this credit facility was \$247,000 in borrowings and \$1,925 for standby letters of credit and \$1,075 was unused. At September 30, 2008, the one month US Dollar LIBOR rate, overnight federal funds rate, and Bank of America prime rate were 3.9%, 2.0% and 5.0%, respectively. As of September 30, 2008, the Company used option (i) to determine the interest rate applied on its outstanding balance, with the prevailing interest rate of 5.0%.

15

Table of Contents

10. STOCKHOLDERS EOUITY

Common and Class B Common Stock

Each share of Class B common stock is entitled to ten votes on each matter that the holders of Common Stock are entitled to vote on and is convertible, at any time, at the option of the stockholder into one share of common stock. As of September 30, 2008, all Class B common stock was held by Andrew J. McKelvey, the Company s former Chief Executive Officer.

On January 22, 2008, the Company, the Special Litigation Committee of the Board of Directors of the Company and Mr. McKelvey entered into a Memorandum of Understanding (Memorandum of Understanding). The Memorandum of Understanding provides that, pursuant to a Settlement Agreement, Mr. McKelvey will agree, among other things, to convert (the Conversion) all of the shares of Class B common stock of the Company held by him into shares of common stock of the Company (thereby terminating the supervoting rights of the shares of Class B common stock). Pursuant to the terms of the Memorandum of Understanding, Mr. McKelvey has agreed that, pending the completion of the Conversion, he shall be entitled to vote only one-tenth of the shares of Class B common stock beneficially owned by him on all matters submitted to the holders of common stock for their vote, approval, waiver or consent. With respect to the remaining nine-tenths of the shares of Class B common stock beneficially owned by Mr. McKelvey, he has, pursuant to the Memorandum of Understanding, given the Chief Executive Officer of the Company an irrevocable proxy to vote such shares on all matters submitted to the holders of common stock for their vote, approval, waiver or consent in the same percentages as the aggregate votes cast by the holders of shares of common stock (other than Mr. McKelvey) on such matters. A formal settlement agreement was later executed by the parties and granted preliminary approval by the courts. On October 2, 2008, the Supreme Court of the State of New York, New York County, granted final approval of the settlement agreement, including the settlement with Mr. McKelvey, see Note 14.

Share Repurchase Plan and Share Withholdings

In November 2005, the Board of Directors authorized the Company to purchase up to \$100,000 of shares of its common stock. The November 2005 share repurchase plan was utilized fully during 2007. In September 2007, the Board of Directors authorized the Company to purchase up to an additional \$250,000 of shares of its common stock. In October 2007, the Board of Directors authorized the Company to purchase an additional \$100,000 of shares of its common stock under the share repurchase plan. In January 2008, the Board of Directors authorized the Company to purchase an additional \$100,000 of shares of its common stock under the share repurchase plan. All current repurchase plan authorizations expire on January 30, 2009. For the nine months ended September 30, 2008, the Company purchased 5,454,316 shares of its common stock for an aggregate purchase price of \$126,827. From inception through September 30, 2008, under the authorized repurchase plan, the Company repurchased 13,794,012 shares of its common stock for an aggregate purchase price of \$423,577. As of September 30, 2008, the Company has authorization to purchase up to an additional \$126,423 of shares of our common stock and all current repurchase plan authorizations expire on January 30, 2009. The Company also withheld 56,213 shares valued at \$1,306 during the first nine months of 2008 to satisfy withholding obligations upon the vesting of employee stock awards.

16

11. COMPREHENSIVE INCOME

The Company s comprehensive income is as follows:

| | Three Mon Septem | | Nine Months Ended September 30, | | | | |
|---|--------------------------|------------------------|------------------------------------|--------------------|----|-------------------|--|
| | 2008 | 2007 | | 2008 | | 2007 | |
| Net income Foreign currency translation adjustment and other Net unrealized gain (loss) on available-for-sale | \$ 42,778 (56,153) | \$ 33,301 22,599 | \$ | 96,199 (29,906) | \$ | 101,399 28,109 | |
| securities | 349 | 118 | | (1,021) | | 72 | |
| Comprehensive (loss) income | \$ (13,026) | \$ 56,018 | \$ | 65,272 | \$ | 129,580 | |

12. SEGMENT AND GEOGRAPHIC DATA

The Company conducts business in three reportable segments: Careers North America; Careers International; and Internet Advertising & Fees. Corporate operating expenses are not allocated to the Company s reportable segments. See Note 1 for a description of the Company s operating segments.

The following tables present the Company s operations by business segment and by geographic region:

| | Three Months Ended September 30, | | | | | Nine Months Ended September 30, | | | | |
|-------------------------------|-------------------------------------|-------------|-------|----------|------------------------------------|------------------------------------|--------|----------|--|--|
| Revenue | | 2008 | | 2007 | | 2008 | | 2007 | | |
| Careers North America | \$ | 155,165 | \$ | 175,309 | \$ | 502,983 | \$ | 533,807 | | |
| Careers International | | 142,441 | | 121,687 | | 452,386 | | 344,738 | | |
| Internet Advertising & Fees | | 34,583 | | 33,146 | | 97,586 | | 97,412 | | |
| Revenue | \$ | 332,189 | \$ | 330,142 | \$ | 1,052,955 | \$ | 975,957 | | |
| | , | Three Mon | | | Nine Months Ended September 30, | | | | | |
| Operating Income | | Septem 2008 | ber . | 2007 | | 2008 | iber . | 2007 | | |
| <u>.</u> | \$ | 43,120 | \$ | 51,455 | \$ | | \$ | 171,912 | | |
| Careers International | ψ | 30,231 | Ψ | 7,344 | Ψ | 71,790 | φ | 27,360 | | |
| Internet Advertising & Fees | | 4,726 | | 3,487 | | 7,951 | | 15,228 | | |
| Corporate expenses | | (15,504) | | (11,289) | | (93,805) | | (60,707) | | |
| Corporate expenses | | (10,001) | | (11,20)) | | (55,005) | | (00,707) | | |
| Operating income | \$ | 62,573 | \$ | 50,997 | \$ | 127,166 | \$ | 153,793 | | |
| | , | Three Mon | 4ha | Endod | | Nine Mon | tha I | Inded | | |
| | | Septem | | | | Septem | | | | |
| Depreciation and Amortization | | 2008 | | 2007 | | 2008 | | 2007 | | |
| - | \$ | 6,372 | \$ | 5,403 | \$ | | \$ | 14,230 | | |
| Careers International | _ | 6,560 | - | 4,785 | _ | 18,281 | _ | 12,988 | | |
| Internet Advertising & Fees | | 1,661 | | 1,511 | | 4,547 | | 3,960 | | |
| Corporate expenses | | 117 | | 146 | | 353 | | 684 | | |
| Depreciation and amortization | \$ | 14,710 | \$ | 11,845 | \$ | 40,503 | \$ | 31,862 | | |

| | , | Three Moi Septem | | Nine Months Ended September 30, | | | | |
|---|----|---------------------|------|------------------------------------|------|--------|------|--------|
| Restructuring and Other Special Charges | | 2008 | 2007 | | 2008 | | 2007 | |
| Careers North America | \$ | 651 | \$ | 4,948 | \$ | 4,607 | \$ | 4,948 |
| Careers International | | 2,236 | | 4,291 | | 6,752 | | 4,291 |
| Internet Advertising & Fees | | 251 | | 1,244 | | 1,370 | | 1,244 |
| Corporate expenses | | 454 | | 672 | | 522 | | 672 |
| Restructuring and other special charges | \$ | 3,592 | \$ | 11,155 | \$ | 13,251 | \$ | 11,155 |

| | | Three Mor | | Nine Months Ended September 30, | | | | | |
|------------------------------|----|-----------|------|------------------------------------|------|-----------|----|---------|--|
| Revenue by Geographic Region | | 2008 | 2007 | | 2008 | | | 2007 | |
| United States | \$ | 183,208 | \$ | 202,814 | \$ | 579,469 | \$ | 614,431 | |
| Germany | | 33,669 | | 27,550 | | 108,664 | | 77,312 | |
| Other foreign | | 115,312 | | 99,778 | | 364,822 | | 284,214 | |
| Revenue | \$ | 332,189 | \$ | 330,142 | \$ | 1,052,955 | \$ | 975,957 | |

The following table reconciles each reportable segment s assets to total assets reported on the Company s consolidated balance sheets:

| Total Assets by Segment | September 30, 2008 | | December 31, 2007 | |
|-----------------------------|-----------------------|-----------|----------------------|-----------|
| Careers North America | \$ | 635,596 | \$ | 673,353 |
| Careers International | | 696,395 | | 721,679 |
| Internet Advertising & Fees | | 193,772 | | 136,851 |
| Corporate | | 535,849 | | 424,057 |
| Shared assets (a) | | 141,362 | | 107,140 |
| Discontinued operations | | | | 14,730 |
| Total assets | \$ | 2,202,974 | \$ | 2,077,810 |

(a) Shared assets
represent assets
that provide
economic benefit
to all of the
Company s
operating
segments. Shared
assets are not
allocated to
operating
segments for
internal reporting

or decision-making purposes.

18

Table of Contents

The following table reconciles long-lived assets by geographic region to the Company s consolidated balance sheets:

| Long-lived Assets by Geographic Region (a) United States International | September 30, 2008 | | December 31, 2007 | |
|--|-----------------------|--------------------|----------------------|--------------------|
| | \$ | 692,816 203,394 | \$ | 541,580 232,502 |
| Total long-lived assets | \$ | 896,210 | \$ | 774,082 |

(a) Long-lived assets are composed of goodwill, property and equipment and other intangible assets.

13. INCOME TAXES

The provision for income taxes consists of provisions for federal, state and foreign income taxes. The Company operates globally with operations in various locations outside the United States. Accordingly, the effective income tax rate is a composite rate reflecting the earnings in the various locations and the applicable rates.

The gross liability for uncertain tax positions, under FASB Interpretation No. 48 *Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No.109* (inclusive of estimated accrued interest and penalties thereon), at September 30, 2008 and December 31, 2007 is recorded as non-current taxes payable of \$115,318 and \$111,108, respectively. Interest and penalties related to underpayment of income taxes are classified as a component of income tax expense in the consolidated statement of operations.

The Company is currently under examination in several domestic and international tax jurisdictions. Presently, no material adjustments have been proposed. At this point, it is not possible to provide an estimate of the amount, if any, of significant changes in unrecorded tax benefits that are reasonably possible to occur within the next twelve months.

14. STOCK OPTION INVESTIGATIONS AND LITIGATION

The Company is involved in various legal proceedings that are incidental to the conduct of its business. Aside from the matters discussed below, the Company is not involved in any pending or threatened legal proceedings that it believes could reasonably be expected to have a material adverse effect on its financial condition or results of operations.

Stock Option Investigations and Related Litigation

The Company announced on June 12, 2006 that a committee of independent directors of the Board of Directors, assisted by outside counsel, was conducting an independent investigation to review the Company s historical stock option grant practices and related accounting.

19

Table of Contents

Investigations.

The United States Attorney s Office for the Southern District of New York (USAO) and the SEC have informed the Company that each is conducting an investigation into its past stock option grants. In connection with these investigations, the Company has received a grand jury subpoena from the United States District Court for the Southern District of New York and requests for the voluntary production of documents from the SEC. The Company is fully cooperating with the USAO and the SEC. On February 15, 2007, the Company s former General Counsel pleaded guilty to two felony counts relating to those historical stock option grants and the SEC instituted a civil action against him. On March 26, 2007, the SEC civil action was settled pursuant to a final judgment permanently enjoining the Company s former General Counsel from violating the federal securities laws and from acting as an officer or director of a public company. On January 23, 2008, Andrew J. McKelvey, the former Chairman and Chief Executive Officer of the Company, entered into a deferred prosecution agreement with the USAO. Pursuant to the deferred prosecution agreement, the USAO has agreed to defer prosecution of Mr. McKelvey for conspiracy to commit securities fraud and securities fraud for one year and not proceed with any prosecution of Mr. McKelvey if, after one year, he has complied with his obligations under the agreement. On January 23, 2008, the SEC commenced an action against Mr. McKelvey and, at the same time, announced a settlement with Mr. McKelvey, pursuant to which he will be permanently enjoined from violating the federal securities laws, will pay the SEC approximately \$276 in disgorgement and prejudgment interest, and will be barred from serving as an officer or director of a public company. On April 30, 2008, James J. Treacy, who served as a senior executive of the Company from 1994 to 2002 and as a member of the Company s Board of Directors from 1998 to 2003, was indicted for securities fraud and conspiracy in the United States District Court for the Southern District of New York. In addition, on April 30, 2008, the SEC commenced a civil action in the United States District Court for the Southern District of New York against Mr. Treacy and Anthony Bonica, the Company s former Controller, alleging multiple violations of the federal securities laws in connection with the Company s historical stock option grants.

ERISA Action (Taylor v. McKelvey et al., 06 CV 8322 (S.D.N.Y.)).

In October 2006, a putative class action litigation was filed in the United States District Court for the Southern District of New York by a former Company employee against the Company and a number of its current and former officers and directors. On February 16, 2007, plaintiff served an amended class action complaint. The amended complaint was purportedly brought on behalf of all participants in the Company s 401(k) Plan (the Plan). On December 14, 2007, the Court granted the defendants motions to dismiss. On February 15, 2008, plaintiff (joined by three new proposed class representatives) filed a second amended complaint (SAC) against the Company, three of the individuals who had been defendants in the amended complaint, and three new defendants who are former employees of the Company. The SAC alleges that the defendants breached their fiduciary obligations to Plan participants under Sections 404, 405, 409 and 502 of the Employee Retirement Income Security Act (ERISA) by allowing Plan participants to purchase and to hold and maintain Company stock in their Plan accounts without disclosing to those Plan participants the historical stock option practices. The SAC seeks, among other relief, equitable restitution, attorney s fees and an order enjoining defendants from violations of ERISA. On July 8, 2008, the Court denied defendants motions to dismiss the SAC. Discovery is now pending.

<u>Derivative Actions (In re Monster Worldwide, Inc. Stock Option Derivative Litigation, Master Docket 1:06:cv 04622 (S.D.N.Y.) and Louisiana Municipal Police Employees Retirement System, et al. v. Paul Camara, et al., Index. No. 06 108700 (Supreme, N.Y. County)).</u>

Derivative actions in connection with historical stock option practices have been commenced by shareholders purportedly on behalf of the Company in both the United States District Court for the Southern District of New York and in the Supreme Court of the State of New York, New York County, against a number of current and former officers and directors of the Company, naming the Company as a nominal defendant (the Derivative Actions). On October 20, 2006, the three federal court actions were consolidated by the Court and styled as In re Monster Worldwide, Inc. Stock Option Derivative Litigation, Master Docket 1:06:cv 04622 (S.D.N.Y.)(NRB-DCF) (Consolidated Action). On or about December 20, 2006, plaintiffs in the consolidated federal actions filed a consolidated amended complaint. The consolidated amended complaint asserts claims for breach of fiduciary duty, gross mismanagement, unjust enrichment, and violations of Sections 10(b) and 14(a) of the Exchange Act for the

period between January 1, 1997 and October 2006. The federal court plaintiffs seek, among other relief, an indeterminate amount of damages from the individual defendants.

20

Table of Contents

The three purported derivative actions that were filed in the Supreme Court of the State of New York, New York County were also consolidated. The consolidated actions have been styled as Louisiana Municipal Police Employees Retirement System, et al. v. Paul Camara, et al., Index. No. 06-108700 (Supreme, N.Y. County) (previously captioned as In re Monster Worldwide Inc. Derivative Litigation.) On or about December 1, 2006, the plaintiffs in the consolidated state court actions filed a consolidated amended complaint asserting claims for breach of fiduciary duty and related state law causes of action. The state court plaintiffs seek, among other relief, an indeterminate amount of damages from the individual defendants.

On November 21, 2006, the Board of Directors of the Company appointed a Special Litigation Committee of the Board (the SLC) composed of independent and disinterested directors to investigate and take whatever actions it deems appropriate with respect to the claims made in the Derivative Actions.

On January 22, 2008, Andrew J. McKelvey, the former Chairman and Chief Executive Officer of the Company, the SLC and the Company entered into a Memorandum of Understanding providing for the settlement of claims asserted on behalf of the Company against Mr. McKelvey in the Derivative Actions. The settlement provides that Mr. McKelvey will pay the Company \$8,000 and convert the 4,762,000 shares of Class B common stock owned by him for a like number of ordinary shares of common stock. The Memorandum of Understanding calls for the execution of a Settlement Agreement to be subject to Court approval. Pursuant to the terms of the Memorandum of Understanding, Mr. McKelvey has agreed that, pending the completion of the conversion, he shall be entitled to vote only one-tenth of the shares of Class B common stock beneficially owned by him on all matters submitted to the holders of common stock for their vote, approval, waiver or consent. With respect to the remaining nine-tenths of the shares of Class B common stock beneficially owned by Mr. McKelvey, he has, pursuant to the Memorandum of Understanding, given the Chief Executive Officer of the Company an irrevocable proxy to vote such shares on all matters submitted to the holders of common stock for their vote, approval, waiver or consent in the same percentages as the aggregate votes cast by the holders of shares of common stock (other than Mr. McKelvey) on such matters. Prior to the settlement with Mr. McKelvey, the Company, with the approval of the SLC, entered into additional memoranda of understanding providing for the settlement of claims on behalf of the Company asserted against certain other officers and directors (current and former) of the Company in the Derivative Actions. On June 2, 2008, the formal settlement agreement resolving Monster Worldwide s claims, including those asserted in the Derivative Actions, against Mr. McKelvey and the others was presented for approval to both the Supreme Court of the State of New York, New York County, and the United States District Court for the Southern District of New York. On June 11, 2008, the United States District Court for the Southern District of New York preliminarily approved the settlement agreement and conditionally dismissed the federal derivative action, subject to further consideration thereof at a settlement hearing to be held by the Supreme Court of the State of New York, New York County. Pursuant to the settlement agreement, the Company will receive approximately \$10,000 in cash from various individuals (inclusive of the \$8,000 from Mr. McKelvey), the Class B common stock held by Mr. McKelvey will be converted into ordinary shares of common stock, certain outstanding stock options and restricted stock units will be cancelled and the exercise price of certain outstanding options will be increased. On October 2, 2008, the Supreme Court of the State of New York, New York County, granted final approval of the settlement.

21

Table of Contents

Securities Class Action (In re Monster Worldwide Securities Litigation, 07 Civ. 2237 (S.D.N.Y.)).

On or about March 15, 2007, a putative securities shareholder class action was filed by Middlesex County Retirement System against the Company and certain former employees in the United States District Court for the Southern District of New York designated as In re Monster Worldwide Securities Litigation, 07 Civ. 2237 (S.D.N.Y.) (JSR), seeking an indeterminate amount of damages on behalf of all persons or entities, other than defendants, who purchased or acquired the securities of the Company from May 6, 2005 until September 9, 2006. On July 9, 2007, plaintiffs filed an amended complaint in the securities class action asserting claims against the Company, Andrew McKelvey and Myron Olesnyckyj, the Company s former General Counsel, based on an alleged violation of Section 10(b) the Exchange Act and against the individual defendants based on an alleged violation of Section 20(a) of the Exchange Act. On July 14, 2008, the Court certified a class consisting of all of those who purchased or acquired securities of the Company from May 5, 2005 to June 9, 2006 other than the defendants, the officers and directors of the Company, members of the immediate families of any excluded person, the legal representatives, heirs, successors or assigns of an excluded person, any entity in which defendants have or had a controlling interest and any current of former Company employee who acquired the Company s securities through the exercise of options. On September 28, 2008, the lead plaintiff, the Company and the individual defendants entered into a Stipulation of Settlement (the Stipulation of Settlement) that memorializes the terms pursuant to which the parties have agreed, subject to Court approval, to settle the securities class action. The Stipulation of Settlement provides for a payment to the class by the defendants of \$47,500 in full settlement of the claims asserted in the Securities Class Action. The Company s cost is anticipated to be approximately \$25,000 (net of insurance and contribution from another defendant). On October 3, 2008, the United States District Court for the Southern District of New York granted preliminary approval of the Stipulation of Settlement and scheduled a hearing with respect to final approval of the settlement of the federal shareholder class action for November 21, 2008.

Dispute with Option Holders.

From July 25, 2006 to December 26, 2006, the Company suspended its Registration Statement on Form S-8, resulting in a prohibition on the exercise of stock options. The Company received correspondence from, or on behalf of, certain former employees who are grantees of certain vested stock options that were scheduled to expire or be forfeited unless exercised during this suspension period. Due to the suspension of the Company s S-8, these individuals were precluded from exercising such options prior to the expiration date of the options. The former employees informed the Company that they would seek to hold the Company liable for any financial damages suffered as a result of their inability to exercise the options during the suspension period. In December 2006, the Company s Board of Directors approved the payment of approximately \$5,000 to compensate certain former employees for the value of stock options that expired during the period that the Company s equity compensation plans were suspended. In exchange for payment, the Company requested a release of any liability. The Company has made payments to, and has received releases from, substantially all of such former employees.

Consequences Under the Internal Revenue Code.

The Company has notified the Internal Revenue Service of the stock option review and results thereof. Under Internal Revenue Code section 162(m) (IRC 162(m)), stock options that are in-the-money at the time of grant do not qualify as performance-based compensation. The Company is not entitled to a deduction for the compensation expense related to the exercise of those options held by officers who are covered by IRC 162(m).

In addition, certain stock options which were granted on a discounted basis (exercise price is less than the fair market value of the stock on the date of grant) are subject to Internal Revenue Code section 409A (409A). The provisions of 409A impose adverse consequences upon the individuals who receive such options including excise tax, additional interest charges and accelerated inclusion in income. In January 2007, the Board approved a tender offer plan to amend certain stock options granted to approximately 60 individuals who received stock options that are subject to 409A in order to correct the options such that they are no longer subject to this provision. The correction was made by increasing the exercise price to the same value used in connection with the financial statement restatement. In April 2007, the tender offer was finalized and for individuals who agreed to the modification, the Company compensated them for the increase in the exercise price by paying an amount equal to the difference in the exercise price for each option. In January 2008, the Company paid approximately \$300 to these individuals.

Table of Contents

General.

The Company may become subject to additional private or government actions. The expense of defending such litigation may be significant. In addition, an unfavorable outcome in such litigation could have a material adverse effect on the Company s business and results of operations. The Company may also be obligated under the terms of its by-laws to advance litigation costs for directors and officers named in litigation relating to their roles at the Company. **Security Breach**

In August 2007, the Company announced that certain of its servers had been the subject of attacks by malicious software and that, as a result, information such as names, addresses, phone numbers, and email addresses for job seekers with resumes posted on websites operated by the Company had been illegally downloaded. The Company does not generally collect social security numbers or financial data about its job seekers, such as bank account information or credit card accounts. The Company responded by conducting a comprehensive review of internal processes and procedures, enhancing its processes and procedures and notifying job seekers and employers of the attack and alerting job seekers about potential efforts to use that information to improperly obtain sensitive data from the job seekers in so called phishing emails. In October 2007, in connection with the attack, the Company was requested to provide information to the staff of the Federal Trade Commission (the FTC) in connection with a non-public inquiry into certain information security practices of Monster. After the Company submitted such information to the FTC, the matter was resolved without further action required by the Company. The Company has also received inquiries from certain other governmental authorities (foreign and domestic) in connection with the attack. The Company has cooperated with these governmental authorities inquiries and, if necessary, intends to continue to cooperate with such requests.

Litigation Relating to the Company s Discontinued Tickle Business

In July 2006, a putative class action entitled Ed Oshaben v. Tickle Inc., Emode.com, Inc. and Monster Worldwide, Inc. (Case No. CGC-06-454538) was filed against the Company and its Tickle Inc. subsidiary in California State Court. An amended complaint was subsequently filed. The amended complaint alleges that Tickle engaged in deceptive consumer practices and purports to be a class action representing all users who purchased a test report from Tickle and received unauthorized charges. The amended complaint alleges various violations of the California consumer and unfair business practice statutes and seeks, among other things, unspecified restitution for the class, disgorgement of revenues, compensatory damages, punitive damages, attorneys fees and equitable relief. Discovery in this action is underway.

23

Table of Contents

In May 2008, Fotomedia Technologies, LLC filed suit against the Company s Tickle business for allegedly infringing three patents by operating photo sharing services on a website operated by Tickle. The lawsuit entitled Fotomedia Technologies, LLC v. Fujifilm U.S.A., Inc., et al. (Civil Action No. 2:08-cv-203) is pending in the United States District Court for the Eastern District of Texas and there are 23 other named defendants. The plaintiff seeks a permanent injunction and monetary relief. The Company took down the website accused of infringement for reasons unrelated to the lawsuit and intends to vigorously defend this matter.

Patent Claim

In April 2008, the Company was served with an action entitled *Pitchware, Inc. v. Monster Worldwide, Inc.; CareerBuilder LLC; Gannett Co., Inc.; The McClatchy Company; Microsoft Corporation; and Career Marketplace, Inc.* (Case No. C08-01848), filed in the United States District Court for the Northern District of California. The Complaint alleges that certain of the features that the respective Defendants offer their users violates plaintiff s patent. The Complaint seeks permanent injunctive and/or monetary relief. Based on the Company s initial review of the Complaint, the Company believes the claims against the Company set forth in the Complaint are without merit. On September 2, 2008, the plaintiff voluntarily dismissed the action with prejudice.

24

Table of Contents

Report of Independent Registered Public Accounting Firm

Board of Directors and Stockholders

Monster Worldwide, Inc.

New York, New York

We have reviewed the consolidated balance sheet of Monster Worldwide, Inc. (the Company) as of September 30, 2008, and the related consolidated statements of operations for the three and nine month periods ended September 30, 2008 and 2007 and cash flows for the nine month periods ended September 30, 2008 and 2007 included in the accompanying Securities and Exchange Commission Form 10-Q for the period ended September 30, 2008. These interim financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with the accounting principles generally accepted in the United States.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board, the consolidated balance sheet of Monster Worldwide, Inc. as of December 31, 2007, and the related consolidated statements of operations, stockholders—equity, and cash flows for the year then ended (not presented herein); and in our report dated February 11, 2008, we expressed an unqualified opinion on those consolidated financial statements. As discussed in Note 3, the Company has classified the results of operations of Tickle Inc. as discontinued operations and accordingly the accompanying December 31, 2007 balance sheet reflects adjustments relating to this change. We have not audited the accompanying balance sheet.

/s/ BDO SEIDMAN, LLP BDO Seidman, LLP New York, New York October 30, 2008

25

Table of Contents

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Monster Worldwide, Inc. (together with its consolidated subsidiaries, the Company, Monster Worldwide, Monster, we, our or us) makes forward-looking statements in this report and in other reports and proxy statements that we file with the Securities and Exchange Commission (the SEC). In addition, we make forward-looking statements in this report and in other reports and proxy statements that we file with the SEC. Except for historical information contained herein, the statements made in this report constitute forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Such forward-looking statements involve certain risks and uncertainties, including statements regarding the Company s strategic direction, prospects and future results. Certain factors, including factors outside of our control, may cause actual results to differ materially from those contained in the forward-looking statements, including economic and other conditions in the markets in which we operate, risks associated with acquisitions or dispositions, competition, ongoing costs associated with the Company s historical stock option practices and related litigation, costs associated with our restructuring plan and security breach, and the other risks discussed in this report and our other filings made with the SEC.

There are many factors many beyond our control that could cause results to differ significantly from our expectations. Some of these factors are described in *Item 1A. Risk Factors* of our annual report on Form 10-K for the year ended December 31, 2007.

Overview

Monster Worldwide is the premier global online careers solution, bringing people together to improve their lives. With a presence in approximately 40 countries around the world, we have been able to build on Monster s brand and create worldwide awareness by offering online recruiting solutions that continually redefine the way employers and job seekers connect. For the employer, our goal is to provide the most effective solutions and easiest to use technology to simplify the hiring process and deliver access to our community of job seekers. For job seekers, our purpose is to help improve their careers by providing work-related content, services and advice to enhance the consumer experience.

Our services and solutions include searchable job postings, media placement, a resume database and other career-related content. Users can search our job postings and post their resumes for free on each of our websites. Employers pay to post jobs, create recruitment organizer for searching the resume database and access other career-related services.

Our strategy has been to grow our business both organically and through strategic acquisitions and alliances where the perceived growth prospects fit our plan. We believe the growth opportunities internationally are particularly large and believe that we are positioned to benefit from our expanded reach and increased brand recognition around the world. Our Careers International segment accounted for 43.0% of our consolidated revenue for the nine months ended September 30, 2008, an increase of 7.7% over the comparable 2007 period. We are also positioned to benefit from the continued secular shift towards online recruiting. Through a balanced mix of investment, strategic acquisitions and disciplined operating focus and execution, we believe we can take advantage of this online migration to significantly grow our Careers business over the next several years.

We also operate a network of websites within our Internet Advertising & Fees segment that connect companies to highly targeted audiences at critical stages in their life. Our goal is to offer compelling online services for the users through personalization, community features and enhanced content. We believe that there are significant opportunities to monetize this website traffic through lead generation, display advertising and other consumer related products. We believe that these properties are appealing to advertisers and other third parties as they deliver certain discrete demographics entirely online.

26

Table of Contents

Business Combinations

For the period January 1, 2007 through September 30, 2008, we completed the following business combinations. Although the following acquired businesses were not considered to be significant subsidiaries, either individually or in the aggregate, they do affect the comparability of results from period to period.

| Acquired Business | Acquisition Date | Business Segment |
|------------------------------|-------------------------|-------------------------|
| Trovix Inc. | July 31, 2008 | Careers North |
| | | America |
| Affinity Labs Inc. | January 3, 2008 | Internet |
| | | Advertising & |
| | | Fees |
| Arbeidskamerater AS (Norway) | January 10, 2007 | Careers |
| | | International |

Subsequent to the end of the third quarter, on October 8, 2008, the Company completed its acquisition of the remaining 55.6% ownership interest in ChinaHR not already owned by it for \$174.0 million in cash and the conversion of a \$25.0 million Company provided credit facility into ChinaHR equity.

Discontinued Operations

During the second quarter of 2008, we decided to wind-down the operations of Tickle, an online property within the Internet Advertising & Fees segment, and have classified the results of Tickle as a discontinued operation. Our decision was based upon Tickle s non-core offerings, which no longer fit our long-term strategic growth plans and Tickle s lack of profitability. Tickle s discontinued operations for the first nine months of 2008 included the write-down of \$13.2 million of long-lived assets, an income tax benefit of \$29.5 million and a net loss of \$5.5 million from its operations. The income tax benefit included \$25.6 million of current tax benefits for current period operating losses and tax losses incurred upon Tickle s discontinuance and \$3.9 million of deferred tax benefits for the reversal of deferred tax liabilities on long-term assets.

Also during the year ended December 31, 2006, we disposed of businesses that collectively comprised our former Advertising & Communications operating segment. These transactions were executed in order to focus more resources to support the growth of the Monster franchise on a global basis. For the three and nine months ended September 30, 2008 and 2007, the revenue and costs related to our discontinued and disposed of businesses were segregated from continuing operations and reflected as discontinued operations in the consolidated statement of operations and are as follows:

| | Three Months Ended September 30, | | | | | Nine Months Ended September 30, | | | |
|--|-------------------------------------|---------------------|----|-------------------------|----|------------------------------------|----|----------------------------|--|
| (dollars in thousands) | 2 | 2008 | | 2007 | | 2008 | | 2007 | |
| Revenue Loss before income taxes Income tax benefit | \$ | 190 (397) 139 | \$ | 7,002 (1,099) 444 | \$ | 6,348 (18,654) 29,494 | \$ | 21,364 (4,264) 1,658 | |
| Income (loss) from discontinued operations, net of tax | \$ | (258) | \$ | (655) | \$ | 10,840 | \$ | (2,606) | |

27

Table of Contents

Restructuring Plan

In July 2007, we announced a strategic restructuring plan intended to position us for sustainable long-term growth in the rapidly evolving global online recruitment and advertising industry. The restructuring plan was originally designed to reduce the Company s workforce by approximately 800 associates while simultaneously re-investing in areas of strategic importance, such as innovation, product and technology. Subsequent to the announcement of this plan, the Company made a strategic decision to in-source customer service and therefore the current reduction will be approximately 700 associates. Through September 30, 2008, we have notified or terminated approximately 480 associates and approximately 140 associates have voluntarily left the Company. The restructuring plan arose out of a review of our organizational and cost structure by our executive management team. The restructuring is intended to realign the Company s cost structure to permit investment in key areas that will improve the customer experience, foster revenue growth and margin expansion and reduce operating expense growth rates from prior levels. We have recorded charges and accruals in connection with these restructuring initiatives and prior business reorganization plans. These accruals include estimates pertaining to future lease obligations, employee separation costs and the settlements of contractual obligations resulting from our initiatives. Although we do not anticipate significant changes, actual costs may differ from these estimates.

Results of Operations

Consolidated operating results as a percentage of revenue for the three and nine months ended September 30, 2008 and 2007 are as follows:

| | Three Month Septembe | | Nine Months Ended September 30, | | |
|---|-------------------------|--------|------------------------------------|--------|--|
| | 2008 | 2007 | 2008 | 2007 | |
| Revenue | 100.0% | 100.0% | 100.0% | 100.0% | |
| Salaries and related | 41.1% | 38.5% | 39.2% | 40.3% | |
| Office and general | 21.6% | 21.0% | 21.0% | 20.5% | |
| Marketing and promotion | 17.4% | 21.7% | 22.7% | 22.3% | |
| Provision for legal settlements, net | 0.0% | 0.0% | 3.8% | 0.0% | |
| Restructuring and other special charges | 1.1% | 3.4% | 1.3% | 1.1% | |
| Total operating expenses | 81.2% | 84.6% | 87.9% | 84.2% | |
| Operating income | 18.8% | 15.4% | 12.1% | 15.8% | |
| Interest and other, net | 1.6% | 2.0% | 1.5% | 1.9% | |
| Income from continuing operations before | | | | | |
| income taxes and loss in equity interests | 20.4% | 17.4% | 13.6% | 17.7% | |
| Income taxes | 6.8% | 6.2% | 4.8% | 6.3% | |
| Loss in equity interest, net | (0.6)% | (0.9)% | (0.7)% | (0.8)% | |
| Income from continuing operations Income (loss) from discontinued operations, net | 13.0% | 10.3% | 8.1% | 10.7% | |
| of tax | -0.1% | -0.2% | 1.0% | -0.3% | |
| Net income | 12.9% | 10.1% | 9.1% | 10.4% | |

Table of Contents

Consolidated Revenue, Operating Expenses and Operating Income

Our consolidated revenue, operating expenses and operating income for the three months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) | 2008 | % of Revenue | 2007 | % of Revenue | Increase (Decrease) | Increase (Decrease) |
|---------------------------------|------------|-----------------|------------|--------------|------------------------|------------------------|
| Revenue | \$ 332,189 | 100.0% | \$ 330,142 | 100.0% | \$ 2,047 | 0.6% |
| Salaries and related | 136,506 | 41.1% | 126,940 | 38.5% | 9,566 | 7.5% |
| Office and general | 71,834 | 21.6% | 69,466 | 21.0% | 2,368 | 3.4% |
| Marketing and promotion | 57,684 | 17.4% | 71,584 | 21.7% | (13,900) | (19.4)% |
| Restructuring and other special | | | | | | |
| charges | 3,592 | 1.1% | 11,155 | 3.4% | (7,563) | (67.8)% |
| Operating expenses | 269,616 | 81.2% | 279,145 | 84.6% | (9,529) | (3.4)% |
| Operating income | \$ 62,573 | 18.8% | \$ 50,997 | 15.4% | \$ 11,576 | 22.7% |

Our consolidated revenue grew 0.6% in the third quarter of 2008 compared to 2007. Careers International experienced strong revenue growth of 17.1% from increases throughout continental Europe and in the Asia Pacific region and accounting for 42.9% of consolidated revenue in 2008 compared to 36.9% in 2007. Careers North America revenue decreased 11.5%. The effect of the weakening U.S. dollar contributed approximately \$5.5 million to reported revenue, or approximately 1.7% of the overall growth.

Our consolidated operating expenses declined 3.4% in the third quarter of 2008, reflecting our continued commitment to contain expense growth while we reinvest in critical areas such as sales, technology, product innovation, customer service and infrastructure. Salary and related expenses in third quarter of 2008 were higher by 7.5% from the third quarter of 2007, primarily from increases in stock based compensation from \$3.0 million in 2007 to \$7.6 million in 2008, as we are providing equity and incentive compensation opportunities to a broader set of associates and higher salaries and benefits on an 11% increase in headcount. Increases in office and general expenses were driven primarily by increased expense from depreciation and amortization of \$2.9 million, incremental facilities—costs of \$2.3 million partially offset by a reduction in professional fees of \$4.0 million primarily from lower consulting expenses related to the security breach. Marketing and promotion expenses decreased \$13.9 million, or 19.4%, in 2008 compared to 2007, as a result of our efforts to centralize the purchase of certain key services, such as media buying and production, and also as a result of a more targeted market approach. The effects of the weakening U.S. dollar increased our consolidated operating expenses by approximately \$4.3 million, or 1.5%, in the third quarter of 2008 compared to the 2007 period.

Our consolidated operating margin was 18.8% in the third quarter of 2008, compared to 15.4% in the third quarter of 2007. Operating income increased \$11.6 million or 22.7% in the third quarter of 2008 compared to 2007, primarily as a result of cost containment efforts. As a result of our restructuring and reinvestment programs, we believe we have made solid progress in improving the Company s operating platform to facilitate future growth. Increased revenue from our Careers - International segment also added to higher operating income.

The following presentation of our segment results is prepared based on the criteria we use when evaluating the performance of our business units. For these purposes, management views certain non-cash expenses, such as depreciation expense, amortization of intangibles, amortization of stock-based compensation and non-cash restructuring and other special charges, as a separate component of operating profit. We believe that this presentation provides important indicators of our operating strength and is useful to investors when evaluating our operating performance.

29

Table of Contents

Careers North America

The operating results of our Careers North America segment for the three months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) Revenue | 2008 \$ 155,165 | % of Revenue 100.0% | 2007 \$ 175,309 | % of Revenue 100.0% | \$ Increase (Decrease) \$ (20,144) | % Increase (Decrease) (11.5)% |
|---|---------------------------|---------------------|---------------------------|---------------------|------------------------------------|-------------------------------|
| Selling, general and administrative (a) Depreciation and amortization | 102,649 | 66.2% | 117,720 | 67.2% | (15,071) | (12.8)% |
| (b) | 9,396 | 6.1% | 6,134 | 3.5% | 3,262 | 53.2% |
| Operating income | \$ 43,120 | 27.8% | \$ 51,455 | 29.4% | \$ (8,335) | (16.2)% |

- (a) Includes
 restructuring
 and other
 special charges
 (credits) of
 \$(273) and
 \$4,881 in 2008
 and 2007,
 respectively and
 \$3,027 for
 security breach
 remediation in
 2007.
- (b) Includes \$2,100 and \$664 of amortization of stock-based compensation in 2008 and 2007, respectively; restructuring and other special charges in 2008 of \$924 and \$67 for non-cash write-offs in 2008 and 2007. respectively.

Revenue in our Careers North America segment decreased \$20.1 million or 11.5% in the third quarter of 2008, compared to the prior year period. The weaker U.S. economy impacted overall hiring demand as customers became

more deliberate with their recruiting decisions. Our business was negatively impacted in the financial services and housing sectors, reflecting the overall weakness in these industries, as well as associated industries, such as construction and manufacturing. Partially offsetting this was growth in our government, newspaper partnership and Canadian business.

Operating costs in our Careers North America segment decreased 9.5%, primarily as the result of a 24% decrease in marketing and promotion expenditures as a result of our efforts to centralize the purchase of certain key services, such as media buying and production, and also as a result of a more targeted market approach. In addition, salary and related expenses decreased by 5%, primarily the result of lower costs per employee resulting from restructuring, partially offset by the staffing of our new customer service center. Stock-based compensation increased \$1.4 million in 2008 compared to 2007, as a result of a broader level of associates participating in our stock-based compensation plan. Restructuring expenses decreased \$4.3 million in the third quarter of 2008 compared to 2007 primarily on lower severance expense. The portion of Careers North America's costs for technology infrastructure increased in the third quarter by 20%, as we remain committed to investing in our product, new technology, customer service and other assets in order to sustain long-term profitability. We expect to continue our cost containment efforts in order to mitigate some of the effects of the weaker U.S. economy on revenue, while still investing in efforts to improve customer service and our technology infrastructure.

Our Careers North America segment generated an operating margin of 27.8% in the third quarter of 2008, compared to 29.4% reported in the comparable 2007 period. Operating income in our Careers - North America segment decreased \$8.3 million or 16.2% in the third quarter of 2008 compared to the 2007 period. The decrease was primarily the result of the 11.5% reduction in revenue, increased costs for technology infrastructure and stock-based compensation, partially offset by the decrease in marketing and other operating costs and restructuring expenses, as noted above.

30

Table of Contents

Careers International

The operating results of our Careers International segment for the three months ended September 30, 2008 and 2007 are as follows:

| | | % of | | % of | \$ Increase | % Increase | |
|--|------------|---------|------------|---------|----------------|---------------|--|
| (dollars in thousands) | 2008 | Revenue | 2007 | Revenue | (Decrease) | (Decrease) | |
| Revenue | \$ 142,441 | 100.0% | \$ 121,687 | 100.0% | \$ 20,754 | 17.1% | |
| Selling, general and | | | | | | | |
| administrative (a) Depreciation and amortization | 103,381 | 72.6% | 108,791 | 89.4% | (5,410) | (5.0)% | |
| (b) | 8,829 | 6.2% | 5,552 | 4.6% | 3,277 | 59.0% | |
| Operating income | \$ 30,231 | 21.2% | \$ 7,344 | 6.0% | \$ 22,887 | 311.6% | |

- (a) Includes costs for restructuring and other special charges of \$2,236 and \$4,291 in 2008 and 2007, respectively and \$1,954 for security breach remediation in 2007.
- (b) Includes \$2,269 and \$767 of amortization of stock-based compensation in 2008 and 2007, respectively.

Our Careers International segment delivered revenue growth of 17.1% in the third quarter of 2008 compared to the third quarter of 2007. We experienced strong revenue growth throughout continental Europe with our Careers International revenue accounting for 42.9% of consolidated revenue in 2008, compared to 36.9% in 2007. Our leading position in large geographic markets across Europe and the ongoing secular shift from print to online continued to drive revenue growth; however, we did experience a slowdown in customer activity, particularly from U.S. based multi-national customers reflecting the uncertain economic environment. In the Asia/Pacific region we continued to experience strong revenue growth. We are seeing signs of economic slowdown in a majority of the regions where we operate. The effect of the weakening U.S. dollar in the third quarter of 2008 increased reported revenue by approximately \$5.5 million, or approximately 4.5% of an increase in the growth rate.

Our Careers International segment operating expenses decreased \$2.1 million or 1.9% in 2008 compared to 2007, primarily as a result of a 32% reduction in marketing and promotion expenditures as a result of our efforts to centralize the purchase of certain key services, such as media buying and production, and also as a result of a more

targeted market approach, as well as lower costs for the security breach remediation. This decrease was partially offset by a 14% increase in technology infrastructure costs in the third quarter of 2008, as we remain committed to investing in our product, new technology and other technology assets in order to sustain long-term profitability. In addition, we incurred higher salary and related costs of 12% on a 2% increase in employee headcount and a broader level of associates participating in our stock-based compensation plan. The effect of the weakening U.S. dollar contributed approximately \$4.2 million or 3.7% to expense growth in 2008.

Our Careers International segment generated an operating margin of 21.2% in the third quarter of 2008, an increase from a 6.0% reported operating margin in the comparable 2007 period. Operating income in our Careers International segment increased \$22.9 million in the third quarter of 2008 compared to the 2007 period. The increase was primarily the result of an increase in revenues of \$20.8 million and a slight decrease in expenses. The effect of the weakening of the U.S. dollar had a \$1.3 million positive effect on reported operating income.

31

Table of Contents

Internet Advertising & Fees

During the second quarter of 2008, the Company decided to wind-down the operations of Tickle, an online property within the Internet Advertising & Fees segment, and have classified the results of Tickle as a discontinued operation. The operating results of our Internet Advertising & Fees segment for the three months ended September 30, 2008 and 2007 are as follows:

| | | | | | \$ | | % |
|-----------------------------------|-----------|---------|-----------|----------|-----|----------|------------|
| | | % of | % of | Increase | | Increase | |
| (dollars in thousands) | 2008 | Revenue | 2007 | Revenue | (De | ecrease) | (Decrease) |
| Revenue | \$ 34,583 | 100.0% | \$ 33,146 | 100.0% | \$ | 1,437 | 4.3% |
| Selling, general and | | | | | | | |
| administrative (a) | 27,158 | 78.5% | 27,830 | 84.0% | | (672) | (2.4)% |
| Depreciation and amortization (b) | 2,699 | 7.8% | 1,829 | 5.5% | | 870 | 47.6% |
| Operating income | \$ 4,726 | 13.7% | \$ 3,487 | 10.5% | \$ | 1,239 | 35.5% |

- (a) Includes costs for restructuring and other special charges of \$251 and \$1,244 in 2008 and 2007, respectively and \$673 for security breach remediation in 2007.
- (b) Includes \$1,038 and \$318 of amortization of stock-based compensation in 2008 and 2007, respectively.

Revenue in our Internet Advertising & Fees segment increased 4.3% in the third quarter of 2008 compared to the third quarter of 2007. The increase in revenue is primarily as a result of growth in sales from our Military.com website and our acquisition of Affinity Labs in January 2008, as part of our strategy to access the significant opportunities to expand our presence in online vertical communities. Our strategic decision in 2007 to remove interstitial advertisements and student loan advertising continued to negatively impact comparable results in the third quarter of 2008.

Our Internet Advertising & Fees segment operating expenses increased \$0.2 million or 0.7% in the third quarter of 2008 compared to the 2007 period. Marketing and promotion costs increased 46%, driven by \$3.1 million of increased online and client services media advertising, primarily from our acquisition of Affinity Labs in January of 2008 and our Military.com website. Stock compensation cost increased \$0.7 million primarily from a broader level of associates participating in our stock-based compensation plan, partially offset by lower cash compensation expense of

\$0.7 million. Consulting expense decreased \$0.9 million primarily on lower expenses for security breach remediation. Restructuring program expenses were lower by \$1.0 million and technology and infrastructure costs decreased \$0.9 million in 2008 compared to 2007.

Our Internet Advertising & Fees segment generated an operating margin of 13.7% in the third quarter of 2008, an increase from a 10.5% reported operating margin in the comparable 2007 period. Operating income in our Internet Advertising & Fees segment increased \$1.2 million or 35.5% in the third quarter of 2008 compared to the 2007 period. The increase was primarily the result of the increase in revenue partially offset by the increase in operating costs noted above.

Loss in Equity Interests, net

We reported losses in equity interests of \$2.1 million and \$3.1 million for the quarters ended September 30, 2008 and 2007, respectively. ChinaHR s losses were \$2.3 and \$3.3 in the third quarter of 2008 and 2007, respectively.

32

Table of Contents

Income Taxes

Income taxes for the three months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) | 2008 | | 2007 | | \$ Change | | % Change | |
|--|------|--------|------|--------|-----------|--------|----------|--|
| Income from continuing operations before | | | | | | | | |
| income taxes and equity interests | \$ | 67,856 | \$ | 57,504 | \$ | 10,352 | 18.0% | |
| Income taxes | | 22,734 | | 20,474 | | 2,260 | 11.0% | |
| Effective tax rate | | 33.5% | | 35.6% | | | | |

Our effective tax rates differ from the statutory rate due to the impact of state and local income taxes, tax exempt interest income, certain nondeductible expenses, foreign earnings taxed at different tax rates, valuation allowances and accrual of interest on accrued tax liabilities. Our future effective tax rates could be adversely affected by earnings being lower than anticipated in countries where we have lower statutory rates, changes in the valuation of our deferred tax assets or liabilities, or changes in tax laws or interpretations thereof. In addition, our filed tax returns are subject to the examination by the Internal Revenue Service and other tax authorities. We regularly assess the likelihood of adverse outcomes resulting from these examinations to determine the adequacy of our provision for income taxes.

Discontinued Operations, Net of Tax

Losses from discontinued operations for the third quarter 2008 related to the wind-down of Tickle of \$0.3 million, net of an income tax benefit of \$0.1 million. The 2007 losses of \$0.7 million related to Tickle and the disposed of businesses that collectively comprised the former Advertising & Communications operating segment.

Earnings Per Share

Diluted earnings per share from continuing operations increased 38.5% in the third quarter of 2008 to \$0.36, primarily as a result of higher operating income and lower non-operating income, partially offset by lower income taxes and a decrease in weighted average diluted shares. Diluted weighted average shares outstanding decreased approximately 10.0 million shares, primarily as a result of the repurchase of 8.3 million shares of common stock since October 2007 and a lower average share price in 2008. Net income was 12.9% of total revenue in the third quarter of 2008, compared to 10.1% in the third quarter of 2007.

33

Table of Contents

The Nine Months Ended September 30, 2008 Compared to the Nine Months Ended September 30, 2007 Consolidated Revenue, Operating Expenses and Operating Income

Consolidated revenue, operating expenses and operating income for the nine months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) | | 2008 | % of Reven | | 2007 | | % of Revenue | _ | (ncrease Decrease) | % Increase (Decrease) | |
|--|------|----------|---------------|-----|----------|----|-----------------|-------------|-----------------------|-----------------------|---|
| Revenue | \$ 1 | ,052,955 | 100 | .0% | \$ 975,9 | 57 | 100.09 | 6 \$ | 76,998 | 7.9% | |
| Salaries and related | | 412,833 | 39 | .2% | 393,2 | 59 | 40.39 | 6 | 19,574 | 5.0% | |
| Office and general | | 221,091 | 21 | .0% | 200,0 | 89 | 20.5% | 6 | 21,002 | 10.5% | |
| Marketing and promotion | | 238,514 | 22 | .7% | 217,6 | 61 | 22.39 | \acute{o} | 20,853 | 9.6% | |
| Provision for legal settlements, net Restructuring and other | | 40,100 | 3 | .8% | | | 0.0% | % | 40,100 | | |
| special charges | | 13,251 | 1 | .3% | 11,1 | 55 | 1.19 | 6 | 2,096 | 18.8% | |
| Operating expenses | | 925,789 | 87 | .9% | 822,1 | 64 | 84.2% | 6 | 103,625 | 12.6% | |
| Operating income | \$ | 127,166 | 12 | .1% | \$ 153,7 | 93 | 15.89 | 6 \$ | (26,627) | (17.3)% |) |

Our consolidated revenue grew 7.9% in the first nine months of 2008 compared to 2007. The effect of the weakening U.S. dollar contributed approximately \$32.4 million to reported revenue, or approximately 3.3% of overall growth. Careers International experienced strong revenue growth throughout continental Europe and in the Asia Pacific region. Careers North America revenue decreased 5.8%.

Our consolidated operating expenses grew 12.6% in the first nine months of 2008, primarily as a result of 2008 expenses including a \$40.1 million provision for legal settlements, net for the proposed settlement of the class action and related lawsuits, as well as increases in marketing and promotion, stock-based compensation and facilities expenses, over the comparable 2007 period. Marketing and promotion expenses increased \$20.9 million, or 9.6%, as a result of approximately \$31.3 million of incremental marketing expenses associated with media placement and production costs for the global brand re-launch in January 2008, partially offset by reduced spending in the third quarter on marketing and advertising. The Company made a strategic decision to reinvigorate and re-launch the Monster brand, on a global basis, an initiative that we believe will benefit future quarters and years. Included within the salaries and related expense for the nine months ended September 30, 2008 and 2007 was approximately \$1.2 million and \$12.8 million, respectively, of accelerated stock-based compensation expense related to former key employees and executive officers. Stock-based compensation was \$21.5 million for the first nine months of 2008, compared to \$11.7 million for the same period of 2007, excluding the \$1.2 million and the \$12.8 million of accelerated expense, as we are providing equity and incentive compensation opportunities to a broader section of our associates designed to reward increased productivity. Increases in office and general expenses primarily resulted from additional depreciation and amortization of \$8.6 million, incremental costs associated with annual regional sales conferences that launched our new brand strategy in the beginning of the year and \$6.8 million of costs associated with running our new additional and existing facilities. Included in office and general expenses are professional fees and expenses related to the ongoing stock option investigation of \$11.1 million and \$17.7 million in the first nine months of 2008 and 2007, respectively. Restructuring expense was \$13.3 million in 2008 compared to \$11.2 million in 2007 as a result of our restructuring and reinvestment programs. We believe we have made solid progress in improving the Company s operating platform to facilitate future growth. Overall headcount is up approximately 11% in 2008 from 2007, driven largely by increased headcount in customer service, sales and technology staffs which were partially offset by the reductions from the restructuring program. The effects of the weakening U.S. dollar increased

our consolidated operating expenses by approximately \$24.9 million in the first nine months of 2008 compared to the comparable 2007 period.

Our consolidated operating margin was 12.1% in the first nine months of 2008, compared to 15.8% in 2007.

Operating income decreased \$26.6 million in 2008 compared to the same period in 2007, primarily from inclusion in 2008 of \$40.1 million for a provision for net legal settlements compared to the 2007 period.

34

Table of Contents

Careers North America

The operating results of our Careers North America segment for the nine months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) Revenue | 2008 \$ 502,983 | % of Revenue 100.0% | 2007 \$ 533,807 | % of Revenue 100.0% | \$ Increase (Decrease) \$ (30,824) | % Increase (Decrease) (5.8)% |
|---|---------------------------|---------------------------|------------------------|---------------------------|------------------------------------|------------------------------|
| Selling, general and administrative (a) Depreciation and amortization | 335,229 | 66.6% | 344,223 | 64.5% | (8,994) | (2.6)% |
| (b) | 26,524 | 5.3% | 17,672 | 3.3% | 8,852 | 50.1% |
| Operating income | \$ 141,230 | 28.1% | \$ 171,912 | 32.2% | \$ (30,682) | (17.8)% |

- (a) Includes restructuring and other special charges of \$674 and \$4,881 in 2008 and 2007 respectively; and security breach remediation of \$224 and \$3,027 in 2008 and 2007 respectively.
- (b) Includes \$5,269 and \$3,442 of amortization of stock-based compensation in 2008 and 2007, respectively; restructuring and other special charges in 2008 of \$1,162 for non-cash stock-based compensation; and \$2,771 and

\$67 for non-cash write-offs in 2008 and 2007 respectively.

Revenue in our Careers North America segment decreased \$30.8 million or 5.8% in the first nine months of 2008, compared to the prior year period. The weaker U.S. economy impacted overall hiring demand as customers became more deliberate with their recruiting decisions. In addition, our business was negatively impacted in the financial services and housing sectors, reflecting the overall weakness in these industries, as well as associated industries such as construction and manufacturing. Partially offsetting this was growth in our government, newspaper partnership and Canadian business.

Operating costs in our Careers North America segment were essentially flat in the first nine months of 2008 when compared to the 2007 period. Restructuring expenses, including write-offs, were \$4.6 million and \$4.9 million in the first nine months of 2008 and 2007, respectively. Technology infrastructure costs increased by approximately 22%, as we remain committed to investing in our product, new technology and other assets in order to sustain long-term profitability. Salary and related expenses decreased by 3%, resulting from the impacts of the restructuring program, partially offset by headcount additions in the third quarter of 2008 for the opening of our new customer service center and sales force expansion, as well as an increase of \$1.8 million in stock-based compensation, excluding restructuring expense of \$1.2 million in 2008, consistent with a broader associate segment receiving equity and incentive compensation opportunities. The marketing and promotion expenditures were essentially flat in 2008 compared to 2007.

Our Careers North America segment generated an operating margin of 28.1% in the first nine months of 2008, compared to 32.2% reported in the comparable 2007 period. Operating income in our Careers North America segment decreased \$30.7 million or 17.8% in the first nine months of 2008 compared to the comparable 2007 period. The decrease was primarily the result of the decrease in revenue.

35

Table of Contents

Careers International

The operating results of our Careers International segment for the nine months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) Revenue | 2008 \$ 452,386 | % of Revenue 100.0% | 2007 \$ 344,738 | % of Revenue 100.0% | \$ Increase (Decrease) \$ 107,648 | % Increase (Decrease) 31.2% |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---|-----------------------------|
| Selling, general and administrative (a) Depreciation and amortization | 356,303 | 78.8% | 301,886 | 87.6% | 54,417 | 18.0% |
| (b) | 24,293 | 5.4% | 15,492 | 4.5% | 8,801 | 56.8% |
| Operating income | \$ 71,790 | 15.9% | \$ 27,360 | 7.9% | \$ 44,430 | 162.4% |

- (a) Includes costs for restructuring and special charges of \$6,752 and \$4,291 in 2008 and 2007, respectively and; \$186 and \$1,954 for security breach remediation in 2008 and 2007, respectively.
- (b) Includes \$6,012 and \$2,504 of amortization of stock-based compensation in 2008 and 2007, respectively.

Our Careers International segment delivered revenue growth of \$107.6 million or 31.2% in the first nine months of 2008 compared to the first nine months of 2007. We experienced strong revenue growth throughout continental Europe with our Careers International revenue accounting for 43.0% of consolidated revenue in 2008, compared to 35.3% in 2007. Our leading position in large geographic markets across Europe and the ongoing secular shift from print to online continued to drive revenue growth; however during the third quarter of 2008 we did experience a slowdown in customer activity, particularly from U.S. based multi-national customers reflecting the uncertain economic environment. In the Asia/Pacific region we continued to experience strong revenue growth. We are seeing signs of economic slowdown in a majority of the regions where we operate. The effect of the weakening U.S. dollar contributed approximately \$31 million to reported revenue, or approximately 9% of the growth.

Our Careers International segment operating expenses increased \$63.2 million or 19.9% in the first nine months of 2008, compared to the 2007 period, primarily as a result of a 10% increase in marketing and promotion expenditures, which included approximately \$13 million of incremental marketing costs related to the global brand re-launch in the first quarter of 2008. Technology infrastructure costs increased in 2008 by 17%, as we remain committed to investing in our product, new technology and other technology assets in order to sustain long-term profitability. In addition, we incurred higher salary and related costs, primarily due to increased compensation and a broader level of associates participating in our equity compensation plan. The effect of the weakening U.S. dollar contributed approximately \$23.3 million to operating expense in the first nine months of 2008 compared to the 2007 period.

Our Careers International segment generated an operating margin of 15.9% in the first nine months of 2008, an increase from a 7.9% reported operating margin in the comparable 2007 period. Operating income in our Careers

Our Careers International segment generated an operating margin of 15.9% in the first nine months of 2008, an increase from a 7.9% reported operating margin in the comparable 2007 period. Operating income in our Careers International segment increased \$44.4 million or 162.4% in the first nine months of 2008 compared to the comparable 2007 period. The increase was primarily the result of an increase in revenues of \$107.6 million, partially offset by higher expenses. The effect of the weakening U.S. dollar contributed approximately \$7.5 million to our reported operating income.

36

Table of Contents

Internet Advertising & Fees

The operating results of our Internet Advertising & Fees segment for the nine months ended September 30, 2008 and 2007 are as follows:

| | | <i>0</i> 7 <i>C</i> | | <i>0</i> 7 <i>C</i> | \$ | | % |
|-----------------------------------|--------------------------|---------------------|-----------|---------------------|------------------------|---------|------------------------|
| (dollars in thousands) | % of 2008 Revenue 200 | | | % of Revenue | Increase (Decrease) | | Increase (Decrease) |
| Revenue | \$ 97,586 | 100.0% | \$ 97,412 | 100.0% | \$ | 174 | 0.2% |
| Selling, general and | | | | | | | |
| administrative (a) | 81,861 | 83.9% | 77,188 | 79.2% | | 4,673 | 6.1% |
| Depreciation and amortization (b) | 7,774 | 8.0% | 4,996 | 5.1% | | 2,778 | 55.6% |
| Operating income | \$ 7,951 | 8.1% | \$ 15,228 | 15.6% | \$ | (7,277) | (47.8)% |

- (a) Includes costs for restructuring and other special charges of \$1,370 and \$1,244 for 2008 and 2007, respectively and; for security breach remediation of \$41 and \$673 in 2008 and 2007, respectively.
- (b) Includes \$3,227 and \$1,036 of amortization of stock-based compensation in 2008 and 2007, respectively.

Revenue at our Internet Advertising & Fees segment were essentially flat with a small increase of 0.2% in the first nine months of 2008 compared to the first nine months of 2007. Growth in sales from our Military.com website and our acquisition of Affinity Labs was essentially offset by our strategic decision in 2007 to remove interstitial advertisements and student loan advertising, which continued to negatively impact comparable results. We also experienced lower demand from financial services customers. We acquired Affinity Labs in January 2008 as part of our strategy to access the significant opportunities to expand our presence in online vertical communities. Operating costs at our Internet Advertising & Fees segment increased \$7.5 million, or 9.1% in the first nine months of 2008 compared to the first nine months of 2007. Marketing and promotion costs increased \$11.7 million, primarily from the acquisition of Affinity Labs and additional online advertising expenses and \$0.7 million in incremental costs for the global brand re-launch. Stock-based compensation increased \$2.2 million due to a broader level of associates participating in our equity compensation plan. These increases were partially offset by lower expenses for technology

infrastructure of \$3.0 million, cash based compensation expenses of \$2.2 million and consulting expenses of \$1.3 million.

Our Internet Advertising & Fees segment generated an operating margin of 8.1% in the first nine months of 2008, a decrease from 15.6% reported operating margin in the comparable 2007 period. Our Internet Advertising & Fees segment posted operating income of \$8.0 million in the first nine months of 2008, a decline from operating income of \$15.2 million in the first nine months of 2007, as a result of increased costs and flat revenues.

Loss in Equity Interests, Net

We reported losses in equity interests of \$7.5 million for the nine months ended September 30, 2008 and 2007. The losses for ChinaHR were \$8.3 million and \$8.6 million in 2008 and 2007, respectively.

37

Table of Contents

Income Taxes

Income taxes for the nine months ended September 30, 2008 and 2007 are as follows:

| (dollars in thousands) | 2008 | 2007 | \$ Change | % Change |
|--|---------------|---------------|----------------|----------|
| Income from continuing operations before | | | | |
| income taxes and equity interests | \$ 142,889 | \$ 172,616 | \$ (29,727) | (17.2)% |
| Income taxes | 50,030 | 61,151 | (11,121) | (18.2)% |
| Effective tax rate | 35.0% | 35.4% | | |

Our effective tax rates differ from the statutory rate due to the impact of state and local income taxes, tax exempt interest income, certain nondeductible expenses, foreign earnings taxed at different tax rates, valuation allowances and accrual of interest on accrued tax liabilities. Our future effective tax rates could be adversely affected by earnings being lower than anticipated in countries where we have lower statutory rates, changes in the valuation of our deferred tax assets or liabilities, or changes in tax laws or interpretations thereof. In addition, our filed tax returns are subject to the examination by the Internal Revenue Service and other tax authorities. We regularly assess the likelihood of adverse outcomes resulting from these examinations to determine the adequacy of our provision for income taxes.

Discontinued Operations, Net of Tax

Discontinued operations for the first nine months of 2008 were for the wind-down of Tickle and included the write-down of \$13.2 million of long-lived assets, an income tax benefit of \$29.5 million and a net pre-tax loss of \$5.5 million from its operations. The 2007 results of \$2.6 million were primarily for Tickle operations of \$2.1 million and the disposed of businesses that collectively comprised the former Advertising & Communications operating segment.

Earnings Per Share

Diluted earnings per share from continuing operations decreased 11.4% to \$0.70 in the 2008 period, primarily as a result of lower operating income, as a result of the inclusion of \$40.1 million in a provision for proposed and anticipated net legal settlements, partially offset by a lower tax provision and lower diluted average shares outstanding. Diluted weighted average shares outstanding decreased approximately 10.2 million shares, primarily as a result of the repurchase of 8.3 million shares of common stock since October 2007 and a lower average share price. Net income was 9.1% of total revenue in the first nine months of 2008, compared to 10.4% in the first nine months of 2007.

Financial Condition

The following tables detail our cash and cash equivalents, marketable securities and cash flow components:

| | September 30, | | December 31, | | Change | | |
|---|---------------|---------|--------------|---------|--------|-----------|----------|
| (dollars in thousands) | | 2008 | | 2007 | | \$ | % |
| Cash and cash equivalents Marketable securities (current and | \$ | 605,124 | \$ | 129,744 | \$ | 475,380 | 366.4% |
| non-current) | | 127,551 | | 448,703 | | (321,152) | (71.6)% |
| Cash and cash equivalents and marketable securities | \$ | 732,675 | \$ | 578,447 | \$ | 154,228 | 26.7% |
| Percentage of total assets | | 33.3% | | 27.8% | | | |

38

Table of Contents

Consolidated cash flows for the nine months ended September 30, 2008 and 2007 are as follows:

| | September 30, | | September 30, | | Change | | |
|--|---------------|---------|---------------|-----------|--------|----------|----------|
| (dollars in thousands) | | 2008 | | 2007 | | \$ | % |
| Cash provided by operating activities of continuing operations Cash provided by (used for) investing | \$ | 244,853 | \$ | 210,101 | \$ | 34,752 | 16.5% |
| activities of continuing operations Cash (used for) provided by financing | | 118,750 | | (33,352) | | 152,102 | 456.1% |
| activities of continuing operations | | 120,848 | | (118,648) | | 239,496 | 201.9% |
| Cash used in discontinued operations | | (4,091) | | (5,361) | | 1,270 | 23.7% |
| Effect of exchange rates on cash | | (4,980) | | 5,795 | | (10,775) | (185.9)% |

Our principal capital requirements have been to fund (i) working capital, (ii) marketing and development of our Monster network, (iii) acquisitions, (iv) capital expenditures and (v) share repurchases. On October 8, 2008, the Company announced that it had completed the acquisition of the remaining 55.6% ownership interest in ChinaHR for \$174.0 million in cash, which will be paid in the fourth quarter of 2008, and the conversion of a \$25.0 million credit facility into ChinaHR equity. Additionally, we may purchase shares of our common stock from time to time, pursuant to the share repurchase program, as conditions warrant.

Historically, we have relied on funds provided by operating activities, equity offerings, short and long-term borrowings and seller financed notes to meet our liquidity needs. We have historically invested our excess cash predominantly in money market funds, commercial paper that matures within three months of its origination date and in marketable securities, which are usually highly liquid and are of high-quality investment grade with the intent to make such funds readily available for operating and strategic long-term investment purposes. Due to the current state of the financial markets, we have redeployed our excess cash during 2008 in conservative investment vehicles such as money market funds solely with the U.S. treasury, top foreign sovereign debt obligations, bank deposits at prime money center banks and municipal bonds. We are actively monitoring the third-party depository institutions that hold our cash and cash equivalents. Our emphasis is primarily on safety of principal while secondarily maximizing yield on those funds. We can provide no assurances that access to our invested cash and cash equivalents will not be impacted by adverse conditions in the financial markets.

At any point in time we have funds in our operating accounts and customer accounts that are with third party financial institutions. These balances in the U.S. may exceed the Federal Deposit Insurance Corporation (FDIC) insurance limits. While we monitor the cash balances in our operating accounts and adjusts the cash balances as appropriate, these cash balances could be impacted if the underlying financial institutions fail or could be subject to other adverse conditions in the financial markets.

As of September 30, 2008, the Company held \$94.7 million (at par and cost value) of investments in auction rate securities. These securities are variable-rate debt instruments whose underlying agreements have contractual maturities of up to 35 years. The majority of these securities have been issued by state related higher education agencies and are collateralized by student loans guaranteed by the U.S. Department of Education. Based on a third party valuation and an analysis of other-than-temporary impairment factors, our auction rate securities were written down to an estimated fair value of \$93.7 million, resulting in an unrealized loss of \$1.0 million. This loss is deemed to be a temporary impairment and has been reflected in accumulated other comprehensive income, a component of shareholders—equity. See information regarding the valuation of auction rate securities on page 44-45, Item 3 Quantitative And Qualitative Disclosures About Market Risk.

We believe that our current cash and cash equivalents, marketable securities, revolving credit facility and cash we anticipate generating from operating activities will provide us with sufficient liquidity to satisfy our working capital

needs, capital expenditures, meet our investment requirements and commitments and fund our share repurchase activities through at least the next twelve months. Our cash generated from operating activities is subject to fluctuations in the global economy and unemployment rates.

39

Table of Contents

During the first nine months of 2008, we recorded \$11.1 million of professional fees as a direct result of the investigation into our historical stock option grant practices and related accounting. These costs were recorded as a component of office and general expenses and primarily relate to professional services for legal fees. We expect to continue to incur significant professional fees related to the ongoing stock option investigation. While we cannot quantify or estimate the timing of these costs throughout 2008 and into the future, they primarily relate to legal fees paid on behalf of current and former employees, fees paid in defense of shareholder litigation and potential fines or settlements.

We paid approximately \$26.6 million for income taxes during the first nine months of 2008, related to our 2008 and 2007 income tax liability. In 2008, we expect to continue to pay U.S. domestic income tax on a quarterly basis and continue to utilize tax losses in many foreign tax jurisdictions to substantially reduce our cash tax liability. We have utilized all of our U.S. Federal tax loss carry-forwards, with the exception of certain acquired losses whose utilization is subject to an annual limitation.

As of September 30, 2008, we had cash and cash equivalents and total marketable securities of \$732.7 million, compared to \$578.4 million as of December 31, 2007. Our increase in cash and total marketable securities of \$154.2 million in the first nine months of 2008 primarily results from our borrowing of \$247.0 million under our credit facility and cash flows from operating activities of \$240.8 million. These increases in cash were partially offset by the repurchase of 5.5 million shares of our common stock for \$126.8 million, payments for acquisitions of \$126.2 million, net of cash acquired, and \$71.2 million of capital expenditures.

Cash provided by operating activities was \$240.8 million for the nine months ended September 30, 2008, an increase from \$205.0 million in the first nine months of 2007. The increase in cash provided by operating activities was primarily from decreased accounts receivable of \$97.8 million in 2008 when compared to 2007 and non-cash provision for legal settlements of \$40.1 million. These were partially offset by decreases in deferred revenue of \$103.1 million, accounts payable and other accrued liabilities of \$29.7 million and a decrease in net income of \$5.2 million, primarily from the net after tax effect of the provision for legal settlements, net. Payments related to the restructuring were \$13.0 million in 2008.

We generated \$118.8 million of cash for investing activities for the nine months ended September 30, 2008, primarily from net sales of marketable securities of \$320.2 million, as we invested in shorter term securities with higher liquidity for the continued share repurchase program, partially offset by the Affinity Labs and Trovix acquisitions and capital expenditures. We used cash in 2008 to acquire Affinity Labs, Inc. and Trovix for \$61.6 million and \$64.3 million, net of cash acquired, respectively, and invested in capital expenditures of \$71.2 million, as we expanded our infrastructure and systems in North America and Europe. Additionally in 2008, we funded \$5.0 million to ChinaHR pursuant to the agreement with them.

We provided cash for financing activities in the nine months ended September 30, 2008 of \$120.8 million, primarily from borrowings from the credit facility of \$247.0 million, partially offset by the repurchase 5.5 million shares of our common stock for \$126.8 million under the share repurchase program and an additional \$1.3 million for other share repurchases.

In 2005, the Board of Directors approved a share repurchase plan, authorizing us to purchase up to \$100 million of shares of our common stock. The November 2005 share repurchase plan was utilized fully during 2007. In 2007, the Board approved share repurchase plans authorizing us to purchase up to an additional \$350 million of shares of our common stock. On January 30, 2008, the Board authorized us to purchase an additional \$100 million of shares of our common stock under the share repurchase plan. As of September 30, 2008, we have authorization to purchase up to an additional \$126.4 million shares of our common stock and all current repurchase plan authorizations expire on January 30, 2009.

40

Table of Contents

Critical Accounting Estimates

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). In connection with the preparation of our financial statements, we are required to make assumptions and estimates about future events, and apply judgments that affect the reported amounts of assets, liabilities, revenue, expenses and the related disclosures. We base our assumptions, estimates and judgments on historical experience, current trends and other factors that management believes to be relevant at the time our consolidated financial statements are prepared. On a regular basis, management reviews the accounting policies, assumptions, estimates and judgments to ensure that our financial statements are presented fairly and in accordance with GAAP. However, because future events and their effects cannot be determined with certainty, actual results could differ from our assumptions and estimates, and such differences could be material.

Our significant accounting policies are discussed in Note 1, *Basis of Presentation and Significant Accounting Policies*, of the Notes to Consolidated Financial Statements, included in *Item 8, Financial Statements and Supplementary Data"*, of our Annual Report on Form 10-K. Management believes that the following accounting policies are the most critical to aid in fully understanding and evaluating our reported financial results, and they require management s most difficult, subjective or complex judgments, resulting from the need to make estimates about the effect of matters that are inherently uncertain. Management has reviewed these critical accounting estimates and related disclosures with the Audit Committee of our Board of Directors.

Revenue Recognition

Careers (North America and International). Our Careers segments predominately earn revenue from the placement of job postings on the websites within the Monster network, access to the Monster network s online resume database and other career-related services. We recognize revenue at the time that job postings are displayed on the Monster network websites, based upon customer usage patterns. Revenue earned from subscriptions to the Monster network s resume database is recognized over the length of the underlying subscriptions, typically from two weeks to twelve months. Revenue associated with multiple element contracts is allocated based on the relative fair value of the services included in the contract. Unearned revenues are reported on the balance sheet as deferred revenue. Accounts receivable are reviewed for those that may potentially be uncollectible and any account balances that are determined to be uncollectible are included in the allowance for doubtful accounts.

Internet Advertising & Fees. Our Internet Advertising & Fees segment primarily earns revenue from the display of advertisements on the Monster network of websites, click-throughs on text based links and leads provided to advertisers. We recognize revenue for online advertising as impressions are delivered. An impression is delivered when an advertisement appears in pages viewed by our users. We recognize revenue from the display of click-throughs on text based links as click-throughs occur. A click-through occurs when a user clicks on an advertiser s listing. Revenue from lead generation is recognized as leads are delivered to advertisers. Unearned revenues are reported on the balance sheet as deferred revenue. Accounts receivable are reviewed for those that may potentially be uncollectible and any account balances that are determined to be uncollectible are included in the allowance for doubtful accounts.

41

Table of Contents

Fair Value Measurements

The Company reviews impairments associated with its investment in marketable securities to determine the classification of the impairment as temporary or other-than-temporary in accordance with Financial Accounting Standards Board (FASB) Staff Position Nos. SFAS 115-1 and 124-1, *The Meaning of Other-Than-Temporary-Impairment and Its Application to Certain Investments*. A temporary impairment charge results in an unrealized loss being recorded in the other comprehensive income component of stockholders equity. Such an unrealized loss does not reduce net income for the applicable accounting period because the loss is viewed as temporary. In connection with the reviews for impairment, the Company is required to make assumptions and estimates about future events, and apply judgments that affect the reported amounts of its investments based upon its assumptions, estimates and judgments in light of historical experience, current trends and other factors that the Company is management believes to be relevant. However, because future events and their effects cannot be determined with certainty, actual results could differ from our assumptions and estimates, and such differences could

Asset Impairment

be material.

Business Combinations, Goodwill and Intangible Assets. The purchase method of accounting requires that assets acquired and liabilities assumed be recorded at their fair values on the date of a business acquisition. Our consolidated financial statements and results of operations reflect an acquired business from the completion date of an acquisition. The costs to acquire a business, including transaction, integration and restructuring costs, are allocated to the fair value of net assets acquired upon acquisition. Any excess of the purchase price over the estimated fair values of the net tangible and intangible assets acquired is recorded as goodwill.

The judgments that we make in determining the estimated fair value assigned to each class of assets acquired and liabilities assumed, as well as asset lives, can materially impact net income in periods following a business combination. We generally use either the income, cost or market approach to aid in our conclusions of such fair values and asset lives. The income approach presumes that the value of an asset can be estimated by the net economic benefit to be received over the life of the asset, discounted to present value. The cost approach presumes that an investor would pay no more for an asset than its replacement or reproduction cost. The market approach estimates value based on what other participants in the market have paid for reasonably similar assets. Although each valuation approach is considered in valuing the assets acquired, the approach ultimately selected is based on the characteristics of the asset and the availability of information.

We evaluate our goodwill annually for impairment or more frequently if indicators of potential impairment exist. The determination of whether or not goodwill has become impaired involves a significant level of judgment in the assumptions underlying the approach used to determine the value of our reporting units. Changes in our strategy and/or market conditions could significantly impact these judgments and require reductions to recorded amounts of intangible assets.

Long-lived assets. We review long-lived assets for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Determining whether an impairment has occurred typically requires various estimates and assumptions, including determining which cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount and the asset s residual value, if any. In turn, measurement of an impairment loss requires a determination of fair value, which is based on the best information available. We use internal discounted cash flows estimates, quoted market prices when available and independent appraisals, as appropriate, to determine fair value. We derive the required cash flow estimates from our historical experience and our internal business plans and apply an appropriate discount rate.

42

Table of Contents

Income Taxes

We utilize the liability method of accounting for income taxes as set forth in Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes*. Under the liability method, deferred taxes are determined based on the temporary differences between the financial statement and tax basis of assets and liabilities using tax rates expected to be in effect during the years in which the basis differences reverse. A valuation allowance is recorded when it is more likely than not that some of the deferred tax assets will not be realized. In determining the need for valuation allowances we consider projected future taxable income and the availability of tax planning strategies. If in the future we determine that we would not be able to realize our recorded deferred tax assets, an increase in the valuation allowance would be recorded, decreasing earnings in the period in which such determination is made.

We assess our income tax positions and record tax benefits for all years subject to examination based upon our evaluation of the facts, circumstances and information available at the reporting date. For those tax positions where there is a greater than 50% likelihood that a tax benefit will be sustained, we have recorded the largest amount of tax benefit that may potentially be realized upon ultimate settlement with a taxing authority that has full knowledge of all relevant information. For those income tax positions where there is a less than 50% likelihood that a tax benefit will be sustained, no tax benefit has been recognized in the financial statements.

Stock-Based Compensation

As of January 1, 2006, we adopted SFAS No. 123(R), *Share-Based Payment*, which requires measurement of compensation cost for all stock-based awards at fair value on date of grant and recognition of compensation over the service period for awards expected to vest. The fair value of restricted stock and restricted stock units is determined based on the number of shares granted and the quoted price of our common stock on the date of grant. Such value is recognized as expense ratably over the requisite service period, which is generally the vesting period, net of forfeitures. The estimation of stock awards that will ultimately vest requires judgment, and to the extent actual results or updated estimates differ from our current estimates, such amounts will be recorded as a cumulative adjustment in the period estimates are revised. Actual results and future estimates may differ from our current estimates.

Equity Investments

Gains and losses in equity interests for the periods presented, resulting from our equity method investments in ChinaHR and a business in Finland, are based on unaudited financial information of those businesses. Although we do not anticipate material differences, audited results may differ.

Recent Accounting Pronouncements

Effective January 1, 2008, the Company adopted SFAS No. 157, *Fair Value Measurements*, (SFAS 157) for financial assets and liabilities and any other assets and liabilities carried at fair value. This pronouncement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. On November 14, 2007, the FASB agreed to a one-year deferral for the implementation of SFAS 157 for other non-financial assets and liabilities. The Company s adoption of SFAS 157 did not have a material effect on the Company s consolidated financial statements for financial assets and liabilities and any other assets and liabilities carried at fair value.

On December 4, 2007, the FASB issued SFAS 141(R), *Business Combinations* (SFAS 141R). SFAS 141R replaces SFAS 141, *Business Combinations* and applies to all transactions or other events in which an entity obtains control of one or more businesses. SFAS 141R requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction; establishes the acquirition-date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose additional information needed to evaluate and understand the nature and financial effect of the business combination. SFAS 141R is effective prospectively for fiscal years beginning after December 15, 2008 and may not be applied before that date. The Company is currently evaluating the impact, if any, that the adoption of SFAS 141R will have on its consolidated results of operations and financial condition.

Table of Contents

On December 4, 2007, the FASB also issued SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements* (SFAS 160). SFAS 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest (or minority interests) in a subsidiary and for the deconsolidation of a subsidiary by requiring all noncontrolling interests in subsidiaries be reported in the same way, as equity in the consolidated financial statements and eliminates the diversity in accounting for transactions between an entity and noncontrolling interests by requiring they be treated as equity transactions. SFAS 160 is effective prospectively for fiscal years beginning after December 15, 2008 and may not be applied before that date. The Company is currently evaluating the impact, if any, that the adoption of SFAS 160 will have on its consolidated results of operations and financial condition.

On March 19, 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of SFAS No. 133* (SFAS 161). SFAS 161 requires enhanced disclosures about an entity s derivative and hedging activities and is effective for fiscal years and interim periods beginning after November 15, 2008. The Company is currently evaluating the additional disclosures required by SFAS 161.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our primary market risks include fluctuations in interest rates and exchange rate variability.

We limit our credit risk by investing primarily in AAA/Aaa rated securities as rated by Standard & Poor s and Moody s rating services and restricting amounts that can be invested with any single issuer.

As of September 30, 2008, our investments included \$94.7 million of auction rate securities that are collateralized by debt obligations supported by student loans, of which approximately 93% of the underlying student loans are substantially guaranteed by the U.S. government. There is no assurance that successful auctions on the remaining auction rate securities in our investment portfolio will continue to succeed. As of September 30, 2008, unrealized losses on these investments were \$1.0 million. As of September 30, 2008, all other unrealized gains, net, on marketable securities were less than \$0.1 million.

The Company believes that the failed auctions experienced to date are not a result of the deterioration of the underlying credit quality of the securities and the Company continues to believe that it will ultimately recover all amounts invested in these securities. In addition, we believe that any potential future unrealized gain or loss associated with these auction rate securities will be temporary and will be recorded in accumulated other comprehensive income in our consolidated statement of financial position. The Company will continue to evaluate the fair value of its investments in auction rate securities each reporting period for a potential other-than-temporary impairment. If such losses become permanent, an impairment charge would be recorded to our consolidated statement of operations. In addition, if such loses become permanent in the future and if the Company s liquidity is insufficient at that time, such loses could have a material adverse affect on our results of operations and financial condition.

The Company uses third party valuation and analysis to estimate the fair value of its auction rate securities and this valuation considered, among other factors, i) the credit quality of the underlying collateral (typically student loans); ii) the financial strength of the counterparties (typically state related higher education agencies) and the guarantors (including the U.S. Department of Education); iii) an estimate of when the next successful auction date will occur; and iv) the formula applicable to each security which defines the interest rate paid to investors in the event of a failed auction, forward projections of the interest rate benchmarks specified in such formulas, a tax exempt discount margin for the cash flow discount and all applicable embedded options such as the put, call and sinking fund features.

44

Table of Contents

The Company also used available data sources for market observables, which were primarily derived from third-party research provided by or available from well-recognized research entities and sources. To the extent market observables were not available as of the valuation date, a statistical model was used to project the variables based on the historical data and in cases where historical data was not available comparable securities or a benchmark index was identified and used for estimation. When comparables were not available, industrial averages were used or standard assumptions based on industry practices were used.

At September 30, 2008, the Company had outstanding foreign currency forward contracts with remaining terms of less than a month. The principal currencies hedged were the Euro and British Pound. The fair value of the Company s hedging instruments was approximately \$56.4 million at September 30, 2008. The fair value of these hedging instruments is subject to change as a result of potential changes in foreign exchange rates. The Company assesses its market risk based on changes in foreign exchange rates utilizing a sensitivity analysis. The sensitivity analysis measures the potential loss in fair values based on a hypothetical 10% change in currency rates. The potential loss in fair value for foreign exchange rate-sensitive instruments, all of which were forward foreign currency contracts, based on a hypothetical 10% decrease in the value of the U.S. dollar or, in the case of non-dollar-related instruments, the currency being purchased, was \$5.6 million at September 30, 2008. The hedging instruments had an unrealized gain of \$2.4 million as of September 2008 and settled in October 2008 for a realized gain of \$2.6 million.

We have a presence in approximately 40 countries around the world. For the nine months ended September 30, 2008, 45.0% of our revenue was earned outside the United States and collected in local currency and related operating expenses were also paid in such corresponding local currency. Accordingly, we will be subject to risk for exchange rate fluctuations between such local currencies and the U.S. dollar.

The financial statements of our non-U.S. subsidiaries are translated into U.S. dollars using current rates of exchange, with gains or losses included in the cumulative translation adjustment account, a component of stockholders equity. During the nine months ended September 30, 2008, our cumulative translation adjustment account decreased \$29.9 million, primarily attributable to the strengthening of the U.S. dollar against the Swedish Krona, Korean Won and British Sterling.

ITEM 4. CONTROLS AND PROCEDURES

Monster Worldwide maintains disclosure controls and procedures, as such term is defined under Securities Exchange Act Rule 13a-15(e), that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, Monster Worldwide s management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and Monster Worldwide s management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Monster Worldwide has carried out an evaluation, as of the end of the period covered by this report, under the supervision and with the participation of Monster Worldwide s management, including Monster Worldwide s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Monster Worldwide s disclosure controls and procedures. Based upon their evaluation and subject to the foregoing, the Chief Executive Officer and Chief Financial Officer concluded that Monster Worldwide s disclosure controls and procedures were effective in ensuring that material information relating to Monster Worldwide is made known to the Chief Executive Officer and Chief Financial Officer by others within Monster Worldwide during the period in which this report was being prepared.

There have been no significant changes in Monster Worldwide s internal controls over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

Table of Contents

PART II OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS

The Company is involved in various legal proceedings that are incidental to the conduct of its business. Aside from the matters discussed below, the Company is not involved in any pending or threatened legal proceedings that it believes could reasonably be expected to have a material adverse effect on its financial condition or results of operations.

Stock Option Investigations and Related Litigation

The Company announced on June 12, 2006 that a committee of independent directors of the Board of Directors, assisted by outside counsel, was conducting an independent investigation to review the Company s historical stock option grant practices and related accounting.

Investigations.

The United States Attorney s Office for the Southern District of New York (USAO) and the SEC have informed the Company that each is conducting an investigation into its past stock option grants. In connection with these investigations, the Company has received a grand jury subpoena from the United States District Court for the Southern District of New York and requests for the voluntary production of documents from the SEC. The Company is fully cooperating with the USAO and the SEC. On February 15, 2007, the Company s former General Counsel pleaded guilty to two felony counts relating to those historical stock option grants and the SEC instituted a civil action against him. On March 26, 2007, the SEC civil action was settled pursuant to a final judgment permanently enjoining our former General Counsel from violating the federal securities laws and from acting as an officer or director of a public company. On January 23, 2008, Andrew J. McKelvey, the former Chairman and Chief Executive Officer of the Company, entered into a deferred prosecution agreement with the USAO. Pursuant to the deferred prosecution agreement, the USAO has agreed to defer prosecution of Mr. McKelvey for conspiracy to commit securities fraud and securities fraud for one year and not proceed with any prosecution of Mr. McKelvey if, after one year, he has complied with his obligations under the agreement. On January 23, 2008, the SEC commenced an action against Mr. McKelvey and, at the same time, announced a settlement with Mr. McKelvey, pursuant to which he will be permanently enjoined from violating the federal securities laws, will pay the SEC \$275,990 in disgorgement and prejudgment interest, and will be barred from serving as an officer or director of a public company. On April 30, 2008, James J. Treacy, who served as a senior executive of the Company from 1994 to 2002 and as a member of the Company s Board of Directors from 1998 to 2003, was indicted for securities fraud and conspiracy in the United States District Court for the Southern District of New York. In addition, on April 30, 2008, the SEC commenced a civil action in the United States District Court for the Southern District of New York against Mr. Treacy and Anthony Bonica, the Company s former Controller, alleging multiple violations of the federal securities laws in connection with the Company s historical stock option grants.

ERISA Action (Taylor v. McKelvey et al., 06 CV 8322 (S.D.N.Y.)).

In October 2006, a putative class action litigation was filed in the United States District Court for the Southern District of New York by a former Company employee against the Company and a number of its current and former officers and directors. On February 16, 2007, plaintiff served an amended class action complaint. The amended complaint was purportedly brought on behalf of all participants in the Company s 401(k) Plan (the Plan). On December 14, 2007, the Court granted the defendants motions to dismiss. On February 15, 2008, plaintiff (joined by three new proposed class representatives) filed a second amended complaint (SAC) against the Company, three of the individuals who had been defendants in the amended complaint, and three new defendants who are former employees of the Company. The SAC alleges that the defendants breached their fiduciary obligations to Plan participants under Sections 404, 405, 409 and 502 of the Employee Retirement Income Security Act (ERISA) by allowing Plan participants to purchase and to hold and maintain Company stock in their Plan accounts without disclosing to those Plan participants the historical stock option practices. The SAC seeks, among other relief, equitable restitution, attorney s fees and an order enjoining defendants from violations of ERISA. On July 8, 2008, the Court denied defendants motions to dismiss the SAC. Discovery is now pending.

46

Table of Contents

<u>Derivative Actions (In re Monster Worldwide, Inc. Stock Option Derivative Litigation, Master Docket 1:06:cv 04622 (S.D.N.Y.) and Louisiana Municipal Police Employees Retirement System, et al. v. Paul Camara, et al., Index. No. 06 108700 (Supreme, N.Y. County)).</u>

Derivative actions in connection with historical stock option practices have been commenced by shareholders purportedly on behalf of the Company in both the United States District Court for the Southern District of New York and in the Supreme Court of the State of New York, New York County, against a number of current and former officers and directors of the Company, naming the Company as a nominal defendant (the Derivative Actions). On October 20, 2006, the three federal court actions were consolidated by the Court and styled as In re Monster Worldwide, Inc. Stock Option Derivative Litigation, Master Docket 1:06:cv 04622 (S.D.N.Y.)(NRB-DCF) (Consolidated Action). On or about December 20, 2006, plaintiffs in the consolidated federal actions filed a consolidated amended complaint. The consolidated amended complaint asserts claims for breach of fiduciary duty, gross mismanagement, unjust enrichment, and violations of Sections 10(b) and 14(a) of the Exchange Act for the period between January 1, 1997 and October 2006. The federal court plaintiffs seek, among other relief, an indeterminate amount of damages from the individual defendants.

The three purported derivative actions that were filed in the Supreme Court of the State of New York, New York County were also consolidated. The consolidated actions have been styled as Louisiana Municipal Police Employees Retirement System, et al. v. Paul Camara, et al., Index. No. 06-108700 (Supreme, N.Y. County) (previously captioned as In re Monster Worldwide, Inc. Derivative Litigation). On or about December 1, 2006, the plaintiffs in the consolidated state court actions filed a consolidated amended complaint asserting claims for breach of fiduciary duty and related state law causes of action. The state court plaintiffs seek, among other relief, an indeterminate amount of damages from the individual defendants.

On November 21, 2006, the Board of Directors of the Company appointed a Special Litigation Committee of the Board (the SLC) composed of independent and disinterested directors to investigate and take whatever actions it deems appropriate with respect to the claims made in the Derivative Actions.

On January 22, 2008, Andrew J. McKelvey, the former Chairman and Chief Executive Officer of the Company, the SLC and the Company entered into a Memorandum of Understanding providing for the settlement of claims asserted on behalf of the Company against Mr. McKelvey in the Derivative Actions. The settlement provides that Mr. McKelvey will pay the Company \$8.0 million and convert the 4,762,000 shares of Class B common stock owned by him for a like number of ordinary shares of common stock. The Memorandum of Understanding calls for the execution of a Settlement Agreement to be subject to Court approval. Pursuant to the terms of the Memorandum of Understanding, Mr. McKelvey has agreed that, pending the completion of the conversion, he shall be entitled to vote only one-tenth of the shares of Class B common stock beneficially owned by him on all matters submitted to the holders of common stock for their vote, approval, waiver or consent. With respect to the remaining nine-tenths of the shares of Class B common stock beneficially owned by Mr. McKelvey, he has, pursuant to the Memorandum of Understanding, given the Chief Executive Officer of the Company an irrevocable proxy to vote such shares on all matters submitted to the holders of common stock for their vote, approval, waiver or consent in the same percentages as the aggregate votes cast by the holders of shares of common stock (other than Mr. McKelvey) on such matters.

47

Table of Contents

Prior to the settlement with Mr. McKelvey, the Company, with the approval of the SLC, entered into additional memoranda of understanding providing for the settlement of claims on behalf of the Company asserted against certain other officers and directors (current and former) of the Company in the Derivative Actions. On June 2, 2008, the formal settlement agreement resolving Monster Worldwide's claims, including those asserted in the Derivative Actions, against Mr. McKelvey and the others was presented for approval to both the Supreme Court of the State of New York and the U.S. District Court for the Southern District of New York. With respect to the consolidated federal derivative actions, the United States District Court for the Southern District of New York has preliminarily approved the settlement agreement and conditionally dismissed the federal derivative action, subject to further consideration thereof at a settlement hearing to be held by the Supreme Court of the State of New York, New York County. Pursuant to the settlement agreement, the Company will receive approximately \$10.0 million in cash from various individuals (inclusive of the \$8.0 million from Mr. McKelvey), the Class B common stock held by Mr. McKelvey will be converted into ordinary shares of common stock, certain outstanding stock options and restricted stock units will be cancelled and the exercise price of certain outstanding options will be increased. On October 2, 2008, the Supreme Court of the State of New York, New York County, granted final approval of the settlement agreement. Securities Class Action (In re Monster Worldwide Securities Litigation, 07 Civ. 2237 (S.D.N.Y.)). On or about March 15, 2007, a putative securities shareholder class action was filed by Middlesex County Retirement System against the Company and certain former employees in the United States District Court for the Southern District of New York designated as In re Monster Worldwide Securities Litigation, 07 Civ. 2237 (S.D.N.Y.) (JSR), seeking an indeterminate amount of damages on behalf of all persons or entities, other than defendants, who purchased or acquired the securities of the Company from May 6, 2005 until September 9, 2006. On July 9, 2007, plaintiffs filed an amended complaint in the securities class action asserting claims against the Company, Andrew McKelvey and Myron Olesnyckyj, the Company s former General Counsel, based on an alleged violation of Section 10(b) the Exchange Act and against the individual defendants based on an alleged violation of Section 20(a) of the Exchange Act. On July 14, 2008, the Court certified a class consisting of all of those who purchased or acquired securities of the Company from May 5, 2005 to September 9, 2006 other than the defendants, the officers and directors of the Company, members of the immediate families of any excluded person, the legal representatives, heirs, successors or assigns of an excluded person, any entity in which defendants have or had a controlling interest and any current of former Company employee who acquired the Company s securities through the exercise of options. On September 28, 2008, the lead plaintiff, the Company and the individual defendants entered into a Stipulation of Settlement (the Stipulation of Settlement) that memorializes the terms pursuant to which the parties have agreed, subject to Court approval, to settle the securities class action. The Stipulation of Settlement provides for a payment to the class by the defendants of \$47.5 million in full settlement of the claims asserted in the securities class action. The Company s cost is anticipated to be approximately \$25.0 million (net of insurance and contribution from another defendant). On October 3, 2008, the United States District Court for the Southern District of New York granted preliminary approval of the Stipulation of Settlement and scheduled a hearing with respect to final approval of the settlement of the federal shareholder class action for November 21, 2008.

Dispute with Option Holders.

From July 25, 2006 to December 26, 2006, the Company suspended its Registration Statement on Form S-8, resulting in a prohibition on the exercise of stock options. The Company received correspondence from, or on behalf of, certain former employees who are grantees of certain vested stock options that were scheduled to expire or be forfeited unless exercised during this suspension period. Due to the suspension of the Company s S-8, these individuals were precluded from exercising such options prior to the expiration date of the options. The former employees informed the Company that they would seek to hold the Company liable for any financial damages suffered as a result of their inability to exercise the options during the suspension period. In December 2006, the Company s Board of Directors approved the payment of approximately \$5.0 million to compensate certain former employees for the value of stock options that expired during the period that the Company s equity compensation plans were suspended. In exchange for payment, the Company requested a release of any liability. The Company has made payments to, and has received releases from, substantially all of such former employees.

48

Table of Contents

Consequences Under the Internal Revenue Code.

We have notified the Internal Revenue Service of the stock option review and results thereof. Under Internal Revenue Code section 162(m) (IRC 162(m)), stock options that are in-the-money at the time of grant do not qualify as performance-based compensation. We are not entitled to a deduction for the compensation expense related to the exercise of those options held by officers who are covered by IRC 162(m).

In addition, certain stock options which were granted on a discounted basis (exercise price is less than the fair market value of the stock on the date of grant) are subject to Internal Revenue Code section 409A (409A). The provisions of 409A impose adverse consequences upon the individuals who receive such options including excise tax, additional interest charges and accelerated inclusion in income. In January 2007, the Board approved a tender offer plan to amend certain stock options granted to approximately 60 individuals who received stock options that are subject to 409A in order to correct the options such that they are no longer subject to this provision. The correction was made by increasing the exercise price to the same value used in connection with the financial statement restatement. In April 2007, the tender offer was finalized and for individuals who agreed to the modification, the Company compensated them for the increase in the exercise price by paying an amount equal to the difference in the exercise price for each option. In January 2008, we paid approximately \$300,000 to these individuals.

General.

We may become subject to additional private or government actions. The expense of defending such litigation may be significant. In addition, an unfavorable outcome in such litigation could have a material adverse effect on our business and results of operations. The Company may also be obligated under the terms of its by-laws to advance litigation costs for directors and officers named in litigation relating to their roles at the Company.

Security Breach

In August 2007, the Company announced that certain of its servers had been the subject of attacks by malicious software and that, as a result, information such as names, addresses, phone numbers, and email addresses for job seekers with resumes posted on websites operated by the Company had been illegally downloaded. The Company does not generally collect social security numbers or financial data about its job seekers, such as bank account information or credit card accounts. The Company responded by conducting a comprehensive review of internal processes and procedures, enhancing its processes and procedures and notifying job seekers and employers of the attack and alerting job seekers about potential efforts to use that information to improperly obtain sensitive data from the job seekers in so called phishing emails. In October 2007, in connection with the attack, the Company was requested to provide information to the staff of the Federal Trade Commission (the FTC) in connection with a non-public inquiry into certain information security practices of Monster. After the Company submitted such information to the FTC, the matter was resolved without further action required by the Company. The Company has also received inquiries from certain other governmental authorities (foreign and domestic) in connection with the attack. The Company has cooperated with these governmental authorities inquiries and, if necessary, intends to continue to cooperate with such requests.

49

Table of Contents

Litigation Relating to the Company s Discontinued Tickle Business

In July 2006, a putative class action entitled Ed Oshaben v. Tickle Inc., Emode.com, Inc. and Monster Worldwide, Inc. (Case No. CGC-06-454538) was filed against the Company and its Tickle Inc. subsidiary in California State Court. An amended complaint was subsequently filed. The amended complaint alleges that Tickle engaged in deceptive consumer practices and purports to be a class action representing all users who purchased a test report from Tickle and received unauthorized charges. The amended complaint alleges various violations of the California consumer and unfair business practice statutes and seeks, among other things, unspecified restitution for the class, disgorgement of revenues, compensatory damages, punitive damages, attorneys fees and equitable relief. Discovery in this action is underway.

In May 2008, Fotomedia Technologies, LLC filed suit against the Company s Tickle business for allegedly infringing three patents by operating photo sharing services on a website operated by Tickle. The lawsuit entitled Fotomedia Technologies, LLC v. Fujifilm U.S.A., Inc., et al. (Civil Action No. 2:08-cv-203) is pending in the United States District Court for the Eastern District of Texas and there are 23 other named defendants. The plaintiff seeks a permanent injunction and monetary relief. The Company took down the website accused of infringement for reasons unrelated to the lawsuit and intends to vigorously defend this matter.

Class B Common Stock

On September 25, 2007, Andrew J. McKelvey, the Company s former Chairman and Chief Executive Officer, entered into a prepaid variable forward contract with an unaffiliated third party buyer, pursuant to which he pledged 4,762,000 shares of Class B common stock to secure his obligations under the contract. Each share of Class B common stock is entitled to ten (10) votes. The Company s charter provides that the shares of Class B common stock immediately convert into common stock (entitled to only one vote per share) if the holder sells or assigns his beneficial ownership in the Class B common stock. The Company was in the process of determining whether, if as a result of the prepaid variable forward contract and the associated pledge, the shares of Class B common stock held by Mr. McKelvey have converted to ordinary shares of common stock. Because of the settlement with Mr. McKelvey described above, this determination would likely be rendered moot. Accordingly, the Company will only make such a determination if the settlement becomes inoperative and, pending such a determination, has treated the shares of Class B common stock as being outstanding in this Form 10-Q. Such treatment is without prejudice.

Patent Claim

In April 2008, the Company was served with an action entitled *Pitchware, Inc. v. Monster Worldwide, Inc., CareerBuilder LLC, Gannett Co., Inc.; The McClatchy Company; Microsoft Corporation; and Career Marketplace, Inc.* (Case No. C08-01848), filed in the United States District Court for the Northern District of California. The Complaint alleges that certain of the features that the respective Defendants offer their users violates plaintiff s patent. The Complaint seeks permanent injunctive and/or monetary relief. Based upon the Company s initial review of the Complaint, the Company believes the claims against the Company set forth in the Complaint are without merit. On September 2, 2008, the plaintiff voluntarily dismissed the action with prejudice.

ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, *Item 1A. Risk Factors* in the Company's Annual Report on Form 10-K for the year ended December 31, 2007, which could materially affect our business, financial position and results of operations. There are no material changes from the risk factors set forth in Part I, *Item 1A., Risk Factors* in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

50

Table of Contents

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The Company has a stock repurchase plan in place that allows it to purchase securities on the open market or otherwise from time to time as conditions warrant. A summary of the Company s repurchase activity for the three months ended September 30, 2008 is as follows:

| | Total | Average | Total Number of Shares Purchased as Part of Publicly | V a | Maximum Dollar due of Shares That May Yet Be Purchased Under |
|--------------------------|---------------------|-------------------|--|------------|--|
| | number of shares | Price Paid Per | Announced Plans or | | the Plans or |
| Period | repurchased | Share | Programs | F | Programs(a) |
| As of June 30, 2008 | • | | O | \$ | 168,111,786 |
| July 1 July 31 | | N/A | | | 168,111,786 |
| August 1 August 31 | 780,573 | 19.10 | 780,573 | | 153,199,107 |
| September 1 September 30 | 1,394,415 | 19.20 | 1,394,415 | | 126,422,704 |
| Total | 2,174,988 | 19.17 | 2,174,988 | \$ | 126,422,704 |

November 10. 2005, the Board

(a) On

of Directors

approved a share repurchase plan,

authorizing the

Company to

purchase up to

\$100 million of

shares of its

common stock.

The

November 2005

share repurchase

plan was utilized

fully during

2007. On

September 4,

2007, the Board

approved a share

repurchase plan, authorizing the

Company to

purchase up to

an additional \$250 million of shares of its common stock. On October 23, 2007, the Board authorized the Company to purchase an additional \$100 million of shares of its common stock under the share repurchase plan. On January 30, 2008, the Board authorized the Company to purchase an additional \$100 million of shares of its common stock under the share repurchase plan. All current repurchase plan authorizations expire on January 30, 2009.

ITEM 6. EXHIBITS.

The following exhibits are filed as a part of this report:

- 10.1 Monster Worldwide, Inc. Amended and Restated Executive Incentive Plan.
- Form of Monster Worldwide, Inc. Restricted Stock Agreement for grants of restricted stock subject to performance vesting.
- Form of Monster Worldwide, Inc. Restricted Stock Unit Agreement for grants of restricted stock units subject to performance vesting.
- 15.1 Letter from BDO Seidman, LLP regarding unaudited interim financial information.
- 31.1 Certification by Salvatore Iannuzzi pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification by Timothy T. Yates pursuant to Exchange Act Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

- 32.1 Certification by Salvatore Iannuzzi pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by Timothy T. Yates pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

51

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MONSTER WORLDWIDE, INC.

(Registrant)

Dated: November 4, 2008 By: /s/ Salvatore Iannuzzi

Salvatore Iannuzzi

Chairman, President and Chief Executive

Officer

(principal executive officer)

Dated: November 4, 2008 By: /s/ Timothy T. Yates

Timothy T. Yates

Executive Vice President and Chief Financial

Officer

(principal financial officer)

Dated: November 4, 2008 By: /s/ James M. Langrock

James M. Langrock

Chief Accounting Officer and Senior Vice

President,

Finance (principal accounting officer)

52

Table of Contents

EXHIBIT INDEX

| 10.1 | Monster Worldwide, Inc. Amended and Restated Executive Incentive Plan. |
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53