

Helmerich & Payne, Inc.  
Form 10-Q  
February 02, 2018  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For quarterly period ended: December 31, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from                      to

Commission File Number: 1-4221

HELMERICH & PAYNE, INC.

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(Exact name of registrant as specified in its charter)

|   |                               |
|---|-------------------------------|
| Delaware  | 73-0679879                    |
| (State or other jurisdiction of<br>incorporation or organization) | (I.R.S. Employer I.D. Number) |

1437 South Boulder Avenue, Tulsa, Oklahoma, 74119

(Address of principal executive office)(Zip Code)

(918) 742-5531

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

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Non-accelerated filer  
(Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes No

| CLASS                          | OUTSTANDING AT January 31, 2018 |
|--------------------------------|---------------------------------|
| Common Stock, \$0.10 par value | 108,866,812                     |

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HELMERICH & PAYNE, INC. AND SUBSIDIARIES

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## PART I. FINANCIAL INFORMATION

## HELMERICH &amp; PAYNE, INC. AND SUBSIDIARIES

## CONSOLIDATED CONDENSED BALANCE SHEETS

(Unaudited)

(in thousands, except share and per share amounts)

## ITEM 1. FINANCIAL STATEMENTS

|   | December 31,<br>2017<br>(in thousands) | September 30,<br>2017 |
|---|--|-----------------------|
| Assets  |  |                       |
| CURRENT ASSETS:   |  |                       |
| Cash and cash equivalents   | \$ 383,664                             | \$ 521,375            |
| Short-term investments  | 42,541                                 | 44,491                |
| Accounts receivable, less reserve of \$5,666 at December 31, 2017 and \$5,721 at September 30, 2017 | 535,271                                | 477,074               |
| Inventories   | 139,066                                | 137,204               |
| Prepaid expenses and other  | 65,802                                 | 55,120                |
| Current assets of discontinued operations   | 2                                      | 3                     |
| Total current assets  | 1,166,346                              | 1,235,267             |
| NONCURRENT ASSETS:  |  |                       |
| Investments   | 83,943                                 | 84,026                |
| Net property, plant and equipment, at cost:   | 4,950,400                              | 5,001,051             |
| Goodwill  | 69,347                                 | 51,705                |
| Intangible assets, net of amortization  | 78,636                                 | 50,785                |
| Other assets  | 13,424                                 | 17,154                |
| Total noncurrent assets   | 5,195,750                              | 5,204,721             |
| <b>TOTAL ASSETS</b>   | <b>\$ 6,362,096</b>                    | <b>\$ 6,439,988</b>   |
| Liabilities and Shareholders' Equity  |  |                       |
| CURRENT LIABILITIES:  |  |                       |
| Accounts payable  | \$ 126,936                             | \$ 135,628            |
| Accrued liabilities   | 228,732                                | 208,683               |
| Current liabilities of discontinued operations  | 94                                     | 74                    |
| Total current liabilities   | 355,762                                | 344,385               |
| NONCURRENT LIABILITIES:   |  |                       |
| Long-term debt less unamortized discount and debt issuance costs                                    | 493,168                                | 492,902               |
| Deferred income taxes   | 830,494                                | 1,332,689             |

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|  |                     |                     |
|--|---------------------|---------------------|
| Other  | 87,852              | 101,409             |
| Noncurrent liabilities of discontinued operations  | 4,470               | 4,012               |
| Total noncurrent liabilities   | 1,415,984           | 1,931,012           |
| <b>SHAREHOLDERS' EQUITY:</b>   |                     |                     |
| Common stock, \$.10 par value, 160,000,000 shares authorized, 112,008,961 shares and 111,956,875 shares issued as of December 31, 2017 and September 30, 2017 respectively and 108,845,327 shares and 108,604,047 shares outstanding as of December 31, 2017 and September 30, 2017 respectively | 11,201              | 11,196              |
| Preferred stock, no par value, 1,000,000 shares authorized, no shares issued   | —                   | —                   |
| Additional paid-in capital   | 479,914             | 487,248             |
| Retained earnings  | 4,278,326           | 3,855,686           |
| Accumulated other comprehensive income   | 2,039               | 2,300               |
|  | 4,771,480           | 4,356,430           |
| Treasury stock, at cost  | (181,130)           | (191,839)           |
| Total shareholders' equity   | 4,590,350           | 4,164,591           |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>  | <b>\$ 6,362,096</b> | <b>\$ 6,439,988</b> |

The accompanying notes are an integral part of these statements.

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## HELMERICH &amp; PAYNE, INC. AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(Unaudited)

(in thousands, except per share data)

|  | Three Months Ended<br>December 31, |             |
|--|------------------------------------|-------------|
|  | 2017                               | 2016        |
| Operating revenues   |                                    |             |
| Drilling - U.S. Land   | \$ 461,640                         | \$ 263,636  |
| Drilling - Offshore  | 33,366                             | 33,812      |
| Drilling - International Land                                | 63,214                             | 68,031      |
| Other  | 5,867                              | 3,111       |
|  | 564,087                            | 368,590     |
| Operating costs and expenses                                 |                                    |             |
| Operating costs, excluding depreciation and amortization     | 373,083                            | 247,679     |
| Depreciation and amortization                                | 143,267                            | 133,847     |
| Research and development                                     | 3,234                              | 2,808       |
| General and administrative                                   | 46,548                             | 34,262      |
| Income from asset sales                                      | (5,565)                            | (842)       |
|  | 560,567                            | 417,754     |
| Operating income (loss) from continuing operations           | 3,520                              | (49,164)    |
| Other income (expense)                                       |                                    |             |
| Interest and dividend income                                 | 1,724                              | 990         |
| Interest expense   | (5,773)                            | (5,055)     |
| Other  | 530                                | 387         |
|  | (3,519)                            | (3,678)     |
| Income (loss) from continuing operations before income taxes | 1                                  | (52,842)    |
| Income tax benefit   | (500,641)                          | (18,288)    |
| Income (loss) from continuing operations                     | 500,642                            | (34,554)    |
| Loss from discontinued operations before income taxes        | (519)                              | (424)       |
| Income tax provision   | 17                                 | 85          |
| Loss from discontinued operations                            | (536)                              | (509)       |
| NET INCOME (LOSS)  | \$ 500,106                         | \$ (35,063) |
| Basic earnings per common share:                             |                                    |             |
| Income (loss) from continuing operations                     | \$ 4.57                            | \$ (0.33)   |
| Loss from discontinued operations                            | \$ —                               | \$ —        |
| Net income (loss)  | \$ 4.57                            | \$ (0.33)   |
| Diluted earnings per common share:                           |                                    |             |
| Income (loss) from continuing operations                     | \$ 4.55                            | \$ (0.33)   |
| Loss from discontinued operations                            | \$ —                               | \$ —        |
| Net income (loss)  | \$ 4.55                            | \$ (0.33)   |



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Weighted average shares outstanding (in thousands):

|         |         |         |
|---------|---------|---------|
| Basic   | 108,683 | 108,276 |
| Diluted | 109,095 | 108,276 |

|                                     |           |           |
|-------------------------------------|-----------|-----------|
| Dividends declared per common share | \$ 0.7000 | \$ 0.7000 |
|-------------------------------------|-----------|-----------|

The accompanying notes are an integral part of these statements.

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HELMERICH & PAYNE, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited)

(in thousands, except per share data)

|  | Three Months Ended<br>December 31, |             |
|--|------------------------------------|-------------|
|  | 2017                               | 2016        |
| Net income (loss)  | \$ 500,106                         | \$ (35,063) |
| Other comprehensive income (loss), net of income taxes:  |                                    |             |
| Unrealized appreciation (depreciation) on securities, net of income taxes of \$0.2 million at December 31, 2017 and (\$7.8) million at December 31, 2016 | (601)                              | 12,412      |
| Minimum pension liability adjustments, net of income taxes of (\$0.1) million at December 31, 2017 and (\$0.2) million at December 31, 2016              | 340                                | 366         |
| Other comprehensive income (loss)  | (261)                              | 12,778      |
| Comprehensive income (loss)  | \$ 499,845                         | \$ (22,285) |

The accompanying notes are an integral part of these statements.

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## HELMERICH &amp; PAYNE, INC. AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(Unaudited)

(in thousands)

|  | Three Months Ended<br>December 31, |                     |
|--|------------------------------------|---------------------|
|  | 2017                               | 2016<br>As Adjusted |
| <b>OPERATING ACTIVITIES:</b>   |                                    |                     |
| Net income (loss)  | \$ 500,106                         | \$ (35,063)         |
| Adjustment for loss from discontinued operations   | 536                                | 509                 |
| Income (loss) from continuing operations   | 500,642                            | (34,554)            |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                                    |                     |
| Depreciation and amortization  | 143,267                            | 133,847             |
| Amortization of debt discount and debt issuance costs                                    | 266                                | 263                 |
| Provision for bad debt   | 53                                 | 2,350               |
| Stock-based compensation   | 7,087                              | 5,901               |
| Income from asset sales  | (5,565)                            | (842)               |
| Deferred income tax benefit  | (503,744)                          | (17,073)            |
| Other  | 3,799                              | 10                  |
| Change in assets and liabilities:  |                                    |                     |
| Accounts receivable  | (53,778)                           | 46,048              |
| Inventories  | (1,862)                            | (1,721)             |
| Prepaid expenses and other   | (8,562)                            | 7,288               |
| Accounts payable   | (8,997)                            | 15,883              |
| Accrued liabilities  | 15,324                             | (69,733)            |
| Deferred income taxes  | 1,987                              | 2,550               |
| Other noncurrent liabilities   | (17,645)                           | (15,827)            |
| Net cash provided by operating activities from continuing operations                     | 72,272                             | 74,390              |
| Net cash used in operating activities from discontinued operations                       | (57)                               | (19)                |
| Net cash provided by operating activities  | 72,215                             | 74,371              |
| <b>INVESTING ACTIVITIES:</b>   |                                    |                     |
| Capital expenditures   | (91,698)                           | (82,127)            |
| Purchase of short-term investments   | (16,183)                           | (15,025)            |
| Payment for acquisition of business, net of cash acquired                                | (47,832)                           | —                   |
| Proceeds from sale of short-term investments   | 18,120                             | 13,900              |
| Proceeds from asset sales  | 8,749                              | 1,209               |
| Net cash used in investing activities  | (128,844)                          | (82,043)            |
| <b>FINANCING ACTIVITIES:</b>   |                                    |                     |
| Dividends paid   | (76,503)                           | (76,176)            |
| Proceeds from stock option exercises   | 892                                | 10,253              |

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|  |            |            |
|--|------------|------------|
| Payments for employee taxes on net settlement of equity awards | (5,471)    | (6,073)    |
| Net cash used in financing activities                          | (81,082)   | (71,996)   |
| Net decrease in cash and cash equivalents                      | (137,711)  | (79,668)   |
| Cash and cash equivalents, beginning of period                 | 521,375    | 905,561    |
| Cash and cash equivalents, end of period                       | \$ 383,664 | \$ 825,893 |

The accompanying notes are an integral part of these statements.

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## HELMERICH &amp; PAYNE, INC. AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY

THREE MONTHS ENDED DECEMBER 31, 2017

(Unaudited)

(in thousands, except per share amounts)

|   | Common Stock                             |           | Additional      | Retained     | Accumulated                | Treasury Stock |              | Total        |
|---|--|-----------|-----------------|--------------|----------------------------|----------------|--------------|--------------|
|   | Shares                                   | Amount    | Paid-In Capital | Earnings     | Other Comprehensive Income | Shares         | Amount       |              |
|   | (in thousands, except per share amounts) |           |                 |              |                            |                |              |              |
| Balance, September 30, 2017   | 111,957                                  | \$ 11,196 | \$ 487,248      | \$ 3,855,686 | \$ 2,300                   | 3,353          | \$ (191,839) | \$ 4,164,591 |
| Comprehensive income (loss):  |  |           |                 |              |                            |                |              |              |
| Net income  |  |           |                 | 500,106      |                            |                |              | 500,106      |
| Other comprehensive loss  |  |           |                 |              | (261)                      |                |              | (261)        |
| Dividends declared (\$0.70 per share)   |  |           |                 | (76,911)     |                            |                |              | (76,911)     |
| Exercise of stock options, net of shares withheld for employee taxes                | 1  | —         | (3,976)         |              |                            | (61)           | 3,485        | (491)        |
| Cumulative effect of adopting accounting standards Update 2016-09                   |  |           | 872             | (555)        |                            |                |              | 317          |
| Stock issued for vested restricted stock, net of shares withheld for employee taxes | 51                                       | 5         | (11,317)        |              |                            | (128)          | 7,224        | (4,088)      |
| Stock-based compensation  |  |           | 7,087           |              |                            |                |              | 7,087        |
| Balance, December 31, 2017  | 112,009                                  | \$ 11,201 | \$ 479,914      | \$ 4,278,326 | \$ 2,039                   | 3,164          | \$ (181,130) | \$ 4,590,350 |

The accompanying notes are an integral part of these statements.



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HELMERICH & PAYNE, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Unaudited)

1. Basis of Presentation

Unless the context otherwise requires, the use of the terms “the Company”, “we”, “us” and “our” in these Notes to Consolidated Condensed Financial Statements refers to Helmerich & Payne, Inc. and its consolidated subsidiaries.

The accompanying unaudited Consolidated Condensed Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and applicable rules and regulations of the Securities and Exchange Commission (the “Commission”) pertaining to interim financial information. Accordingly, these interim financial statements do not include all information or footnote disclosures required by GAAP for complete financial statements and, therefore, should be read in conjunction with the Consolidated Financial Statements and notes thereto in our 2017 Annual Report on Form 10-K and other current filings with the Commission. In the opinion of management, all adjustments, consisting of those of a normal recurring nature, necessary to present fairly the results of the periods presented have been included. The results of operations for the interim periods presented may not necessarily be indicative of the results to be expected for the full year.

On October 1, 2017, we adopted Accounting Standards Update (“ASU”) No. 2016-09, Improvements to Employee Share-Based Payment Accounting, which changes certain aspects of accounting for share-based payments to employees. The standard requires that all excess tax benefits and deficiencies previously recorded as additional paid-in capital be prospectively recorded in income tax expense. The adoption of this ASU could cause volatility in the effective tax rate on a quarter by quarter basis due primarily to fluctuations in the Company's stock price and the timing of stock option exercises and vesting of restricted share grants. The standard requires excess tax benefits to be presented as an operating activity on the statement of cash flows rather than as a financing activity. Excess tax benefits and deficiencies are recorded within the provision for income taxes within the Consolidated Condensed Statements of Operations on a prospective basis as required by the standard; however, we elected to present changes to the statement of cash flows on a retrospective basis as allowed by the standard in order to maintain comparability between fiscal years. As such, prior period cash flows from operations for three months ended December 30, 2016 has been adjusted to reflect an increase of \$3.7 million, with a corresponding decrease to cash flows used in financing activities, compared to amounts previously reported. The standard also requires taxes paid for employee withholdings to be presented as a financing activity on the statement of cash flows but this requirement had no impact on our total financing activities as this has been the practice historically. We also elected to account for forfeitures of awards as they occur, instead of estimating a forfeiture amount. We recorded a \$0.3 million cumulative-effect adjustment to retained earnings for the differential between the amount of compensation cost previously recorded and the amount that would have been recorded without assuming forfeitures.

In July 2015, the Financial Accounting Standards Board (“FASB”) issued ASU No. 2015-11, Inventory (Topic 330): Simplifying the Measurement of Inventory. This update simplifies the subsequent measurement of inventory. It replaces the current lower of cost or market test with the lower of cost or net realizable value test. Net realizable value is defined as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. We adopted ASU No. 2015-11 on October 1, 2017 with no impact on our consolidated financial statements.

As more fully described in our 2017 Annual Report on Form 10-K, our contract drilling revenues are comprised of daywork drilling contracts for which the related revenues and expenses are recognized as services are performed. For contracts that are terminated by customers prior to the expirations of their fixed terms, contractual provisions customarily require early termination amounts to be paid to us. Revenues from early terminated contracts are recognized when all contractual requirements have been met. During the three months ended December 31, 2017, early termination revenue was approximately \$4.3 million compared to approximately \$13.5 million for the three months ended December 31, 2016.



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Depreciation in the Consolidated Condensed Statements of Operations includes abandonments of \$7.3 million for the three months ended December 31, 2017 and \$0.8 million for the three months ended December 31, 2016.

The functional currency for all our foreign operations is the U.S. dollar. Nonmonetary assets and liabilities are translated at historical rates and monetary assets and liabilities are translated at exchange rates in effect at the end of the period. Income statement accounts are translated at average rates for the period presented. Aggregate foreign currency gains and losses from remeasurement of foreign currency financial statements and foreign currency translations into U.S. dollars are included in direct operating costs and totaled losses of \$1.5 million and \$1.4 million for the three months ended December 31, 2017 and December 31, 2016, respectively.

Goodwill represents the excess of cost over the net amounts assigned to assets acquired and liabilities assumed in business combinations. Goodwill is not amortized but is tested for potential impairment at the reporting unit level, at a minimum on an annual basis, or when indications of potential impairment exist. All of our goodwill is within our other non-reportable business segment.

Intangible assets with indefinite lives are tested for impairment at least annually in the fourth fiscal quarter and if events occur or circumstances change that would indicate that the value of the assets may be impaired. Finite-lived intangible assets are amortized using the straight-line method over the period in which these assets contribute to our cash flows and are evaluated for impairment in accordance with our policies for valuation of long-lived assets. The following is a summary of our finite-lived and indefinite-lived intangible assets other than goodwill at December 31, 2017 and September 30, 2017:

|                                    | December 31, 2017     |                          | September 30, 2017    |                          |
|------------------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                                    | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
|                                    | (in thousands)        |                          |                       |                          |
| Finite-lived intangible asset:     |                       |                          |                       |                          |
| Developed technology               | \$ 70,000             | \$ 1,983                 | \$ 51,000             | \$ 1,134                 |
| Trade name                         | 5,700                 | —                        | —                     | —                        |
| Customer relationships             | 4,000                 | —                        | —                     | —                        |
|                                    | \$ 79,700             | \$ 1,983                 | \$ 51,000             | \$ 1,134                 |
| Indefinite-lived intangible asset: |                       |                          |                       |                          |
| Trademark                          | \$ 919                |                          | \$ 919                |                          |

Amortization expense was \$0.8 million for the three months ended December 31, 2017 and is estimated to be approximately \$5.3 million for fiscal 2018. Estimated intangible amortization is estimated to be approximately \$5.8 million for fiscal years 2019-2022 and approximately \$5.1 million for fiscal 2023.

## 2.Business Combinations

On December 8, 2017, we completed an acquisition (“MagVAR Acquisition”) of an unaffiliated company, Magnetic Variation Services, LLC (“MagVAR”), which is now a wholly owned subsidiary of the Company. The operations for MagVAR are included with all other non-reportable business segments. At the effective time of the MagVAR Acquisition, MagVAR shareholders received aggregate cash consideration of \$47.8 million, net of customary closing adjustments, and certain management members received restricted stock awards covering 213,904 shares of Helmerich & Payne, Inc. common stock. The grant date fair value of the restricted stock will be amortized to expense over the three year vesting period. At closing, \$6.0 million of the cash consideration was placed in escrow, to be released to the seller twelve months after the acquisition closing date. The amount placed in escrow is classified as restricted cash and is included in prepaid expenses and other in the Consolidated Condensed Balance Sheet at December 31, 2017. Transaction costs related to the MagVAR Acquisition incurred during the three months ended December 31, 2017 were approximately \$0.5 million and are recorded in the Consolidated Condensed

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Statements of Operations within general and administrative expense. We recorded revenue of \$0.6 million and a net loss of \$0.1 million related to MagVAR during the three months ended December 31, 2017.

Through comprehensive 3D geomagnetic reference modeling, MagVAR provides measurement while drilling (“MWD”) survey corrections by identifying and quantifying MWD tool measurement errors in real-time, greatly improving directional drilling performance and wellbore placement. MagVAR technology has been successfully deployed in both onshore and offshore fields in North America, South America, Europe, Africa, Australia and Asia.

The MagVAR Acquisition has been accounted for as a business combination in accordance with ASC 805, Business Combinations, which requires the assets acquired and liabilities assumed to be recorded at their acquisition date fair values. The following table summarizes the purchase price and the preliminary allocation of the fair values of assets acquired and liabilities assumed and separately identifiable intangible assets at the acquisition date (in thousands):

|   |           |
|---|-----------|
| Purchase Price                                      |           |
| Consideration given                                 |           |
| Cash consideration                                  | \$ 48,485 |
| Allocation of Purchase Price                        |           |
| Fair value of assets acquired                       |           |
| Current assets                                      | \$ 2,304  |
| Property, plant and equipment                       | 13        |
| Intangible assets                                   | 28,700    |
| Goodwill  | 17,642    |
| Total assets acquired                               | \$ 48,659 |
| Fair value of liabilities assumed                   |           |
| Current liabilities                                 | \$ 174    |
| Fair value of total assets and liabilities acquired | \$ 48,485 |

Intangible assets acquired consist of developed technology, a trade name and customer relationships. The intangible assets will be amortized under a straight-line method over their estimated useful lives ranging from 5 to 20 years.

The methodologies used in valuing the intangible assets include the multi-period excess earnings method for developed technology, the with and without method for customer relationships and the relief-from-royalty method for the trade name. The values assigned to the assets acquired and liabilities assumed are based on preliminary calculations and valuations of fair value and may be adjusted during the measurement period as we obtain additional information for those estimates. Any changes in the fair values of the assets acquired and liabilities assumed during

the measurement period may result in adjustments to goodwill. As of December 31, 2017, the primary area that is not yet finalized includes the fair values of intangible assets and their estimated useful lives.

The excess of the purchase price over the total net identifiable assets has been recorded as goodwill. Factors comprising goodwill includes the synergies expected from the expanded service capabilities as well as the value of the assembled workforce. The goodwill is reported in the Other segment and will not be allocated to any other reporting unit. The goodwill is not subject to amortization, but will be evaluated at least annually for impairment, or more frequently if impairment indicators are present. The intangible assets and goodwill will be amortized straight line over 15 years for income tax purposes.

The following unaudited pro forma combined financial information is provided for the three months ended December 31, 2017 and 2016, as though the MagVAR Acquisition had been completed as of October 1, 2016. These pro forma combined results of operations have been prepared by adjusting our historical results to include the historical results of MagVAR and reflect pro forma adjustments based on available information and certain assumptions that we believe are reasonable, including application of an appropriate income tax to MagVAR pre-tax

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loss. Additionally, pro forma earnings for the three months ended December 31, 2017 were adjusted to exclude \$0.4 million of after-tax transaction costs. The unaudited pro forma combined financial information is provided for illustrative purposes only and is not necessarily indicative of the actual results that would have been achieved by the combined company for the periods presented or that may be achieved by the combined company in the future. Future results may vary significantly from the results reflected in this pro forma financial information.

|                   | Pro Forma (unaudited)<br>Three Months Ended<br>December 31,<br>2017                      2016<br>(in thousands) |             |
|-------------------|---|-------------|
| Revenues          | \$ 567,775  | \$ 370,699  |
| Net income (loss) | \$ 499,906  | \$ (34,889) |

### 3. Discontinued Operations

Current assets of discontinued operations consist of restricted cash to meet remaining current obligations within the country of Venezuela. Current and noncurrent liabilities consist of municipal and income taxes payable and social obligations due within the country of Venezuela. Expenses incurred for in-country obligations are reported as discontinued operations.

### 4. Earnings per Share

ASC 260, Earnings per Share, requires companies to treat unvested share-based payment awards that have non-forfeitable rights to dividends or dividend equivalents as a separate class of securities in calculating earnings per share. We have granted and expect to continue to grant to employees restricted stock grants that contain non-forfeitable rights to dividends. Such grants are considered participating securities under ASC 260. As such, we are required to include these grants in the calculation of our basic earnings per share and calculate basic earnings per share using the two-class method. The two-class method of computing earnings per share is an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings.

Basic earnings per share is computed utilizing the two-class method and is calculated based on the weighted-average number of common shares outstanding during the periods presented.

Diluted earnings per share is computed using the weighted-average number of common and common equivalent shares outstanding during the periods utilizing the two-class method for stock options and nonvested restricted stock.

Under the two-class method of calculating earnings per share, dividends paid and a portion of undistributed net income, but not losses, are allocated to unvested restricted stock grants that receive dividends, which are considered participating securities.

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The following table sets forth the computation of basic and diluted earnings per share:

|   | Three Months Ended<br>December 31,          |             |
|---|---|-------------|
|   | 2017  | 2016        |
|   | (in thousands, except per<br>share amounts) |             |
| Numerator:  |   |             |
| Income (loss) from continuing operations                                      | \$ 500,642                                  | \$ (34,554) |
| Loss from discontinued operations   | (536)                                       | (509)       |
| Net income (loss)   | 500,106                                     | (35,063)    |
| Adjustment for basic earnings per share                                       |   |             |
| Earnings allocated to unvested shareholders                                   | (3,537)                                     | (446)       |
| Numerator for basic earnings per share:                                       |   |             |
| From continuing operations  | 497,105                                     | (35,000)    |
| From discontinued operations  | (536)                                       | (509)       |
|   | 496,569                                     | (35,509)    |
| Adjustment for diluted earnings per share:                                    |   |             |
| Effect of reallocating undistributed earnings of unvested shareholders        | 10  | —           |
| Numerator for diluted earnings per share:                                     |   |             |
| From continuing operations  | 497,115                                     | (35,000)    |
| From discontinued operations  | (536)                                       | (509)       |
|   | \$ 496,579                                  | \$ (35,509) |
| Denominator:  |   |             |
| Denominator for basic earnings per share - weighted-average shares            | 108,683                                     | 108,276     |
| Effect of dilutive shares from stock options and restricted stock             | 412   | —           |
| Denominator for diluted earnings per share - adjusted weighted-average shares | 109,095                                     | 108,276     |
| Basic earnings per common share:  |   |             |
| Income (loss) from continuing operations                                      | \$ 4.57                                     | \$ (0.33)   |
| Loss from discontinued operations   | —   | —           |
| Net income (loss)   | \$ 4.57                                     | \$ (0.33)   |
| Diluted earnings per common share:  |   |             |
| Income (loss) from continuing operations                                      | \$ 4.55                                     | \$ (0.33)   |
| Loss from discontinued operations   | —   | —           |
| Net income (loss)   | \$ 4.55                                     | \$ (0.33)   |

We had a net loss for the three months ended December 31, 2016. Accordingly, our diluted earnings per share calculation for the three months ended December 31, 2016 was equivalent to our basic earnings per share calculation since diluted earnings per share excluded any assumed exercise of equity awards. These were excluded because they were deemed to be anti-dilutive, meaning their inclusion would have reduced the reported net loss per share in the applicable period.

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The following shares attributable to outstanding equity awards were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive:

|  | Three Months Ended<br>December 31,<br>2017          2016<br>(in thousands, except<br>per share amounts) |          |
|--|---|----------|
| Shares excluded from calculation of diluted earnings per share | 3,377   | 555      |
| Weighted-average price per share                               | \$ 63.47  | \$ 80.63 |



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## 5. Financial Instruments and Fair Value Measurement

The estimated fair value of our available-for-sale securities, reflected on our Consolidated Condensed Balance Sheets as Investments, is based on market quotes. The following is a summary of available-for-sale securities, which excludes assets held in a Non-qualified Supplemental Savings Plan:

|                    | Cost<br>(in thousands) | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|--------------------|------------------------|------------------------------|-------------------------------|----------------------------|
| Equity Securities: |                        |                              |                               |                            |
| December 31, 2017  | \$ 38,473              | \$ 30,856                    | \$ —                          | \$ 69,329                  |
| September 30, 2017 | \$ 38,473              | \$ 31,700                    | \$ —                          | \$ 70,173                  |

On an ongoing basis we evaluate the marketable equity securities to determine if any decline in fair value below cost is other-than-temporary. If a decline in fair value below cost is determined to be other-than-temporary, an impairment charge is recorded and a new cost basis established. We review several factors to determine whether a loss is other-than-temporary. These factors include, but are not limited to, (i) the length of time a security is in an unrealized loss position, (ii) the extent to which fair value is less than cost, (iii) the financial condition and near-term prospects of the issuer and (iv) our intent and ability to hold the security for a period of time sufficient to allow for any anticipated recovery in fair value. The cost of securities used in determining realized gains and losses is based on the average cost basis of the security sold.

The assets held in the Non-qualified Supplemental Savings Plan are carried at fair value which totaled \$14.6 million at December 31, 2017 and \$13.9 million at September 30, 2017. The assets are comprised of mutual funds that are measured using Level 1 inputs.

Short-term investments include securities classified as trading securities. Both realized and unrealized gains and losses on trading securities are included in other income (expense) in the Consolidated Condensed Statements of Operations. The securities are recorded at fair value.

The majority of cash equivalents are invested in highly liquid money-market mutual funds invested primarily in direct or indirect obligations of the U.S. Government. The carrying amount of cash and cash equivalents approximates fair value due to the short maturity of those investments.

Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. We use the fair value hierarchy established in ASC 820-10 to measure fair value to prioritize the inputs:

- Level 1 — Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity can access at the measurement date.
- Level 2 — Observable inputs, other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets; quoted prices for similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

At December 31, 2017, our financial instruments utilizing Level 1 inputs include cash equivalents, equity securities with active markets and money market funds that are classified as restricted assets. The current portion of restricted amounts are included in prepaid expenses and other, and the noncurrent portion are included in other assets. Also included is cash denominated in a foreign currency that we have elected to classify as restricted to be used to settle

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the remaining liabilities of discontinued operations. For these items, quoted current market prices are readily available.

At December 31, 2017, Level 2 inputs include U.S. Agency issued debt securities, municipal bonds and corporate bonds measured using broker quotations that utilize observable market inputs.

Our financial instruments measured using Level 3 inputs consist of potential earnout payments associated with the acquisition of MOTIVE Drilling Technologies, Inc. in fiscal 2017. The valuation techniques used for determining the fair value of the potential earnout payments use a Monte Carlo simulation which evaluates numerous potential earnings and pay out scenarios.

The following table summarizes our assets and liabilities measured at fair value presented in our Consolidated Condensed Balance Sheet as of December 31, 2017:

|   | Fair Value<br>(in thousands) | (Level 1)  | (Level 2) | (Level 3) |
|---|------------------------------|------------|-----------|-----------|
| Recurring fair value measurements:            |                              |            |           |           |
| Short-term investments:                       |                              |            |           |           |
| Corporate and municipal debt securities       | \$ 15,716                    | \$ —       | \$ 15,716 | \$ —      |
| U.S. government and federal agency securities | 26,825                       | 26,825     | —         | —         |
| Total short-term investments                  | 42,541                       | 26,825     | 15,716    | —         |
| Cash and cash equivalents                     | 383,664                      | 383,664    | —         | —         |
| Investments                                   | 69,329                       | 69,329     | —         | —         |
| Other current assets                          | 38,226                       | 38,226     | —         | —         |
| Other assets                                  | 6,798                        | 6,798      | —         | —         |
| Total assets measured at fair value           | \$ 540,558                   | \$ 524,842 | \$ 15,716 | \$ —      |
| Liabilities:                                  |                              |            |           |           |
| Contingent earnout liability                  | \$ 17,356                    | \$ —       | \$ —      | \$ 17,356 |

The following information presents the supplemental fair value information about long-term fixed-rate debt at December 31, 2017 and September 30, 2017:

|               |               |
|---------------|---------------|
| December 31,  | September 30, |
| 2017          | 2017          |
| (in millions) |               |

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|   |          |          |
|---|----------|----------|
| Carrying value of long-term fixed-rate debt | \$ 493.2 | \$ 492.9 |
| Fair value of long-term fixed-rate debt     | \$ 527.8 | \$ 529.0 |

The fair value for the \$500 million fixed-rate debt was based on broker quotes at December 31, 2017. The notes are classified within Level 2 as they are not actively traded in markets.

## 6.Shareholders' Equity

The Company has authorization from the Board of Directors for the repurchase of up to four million shares per calendar year. The repurchases may be made using our cash and cash equivalents or other available sources. We had no purchases of common shares in either the first quarter of fiscal 2018 or fiscal 2017.

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Components of accumulated other comprehensive income (loss) were as follows:

|                                       | December 31,<br>2017<br>(in thousands) | September 30,<br>2017 |
|---------------------------------------|--|-----------------------|
| Pre-tax amounts:                      |  |                       |
| Unrealized appreciation on securities | \$ 30,856                              | \$ 31,700             |
| Unrealized actuarial loss             | (28,412)                               | (28,873)              |
|                                       | \$ 2,444                               | \$ 2,827              |
| After-tax amounts:                    |  |                       |
| Unrealized appreciation on securities | \$ 19,469                              | \$ 20,070             |
| Unrealized actuarial loss             | (17,430)                               | (17,770)              |
|                                       | \$ 2,039                               | \$ 2,300              |

The following is a summary of the changes in accumulated other comprehensive income (loss), net of tax, by component for the three months ended December 31, 2017:

|  | Three Months Ended December 31, 2017         |                         |          |
|--|--|-------------------------|----------|
|  | Unrealized<br>Appreciation<br>(Depreciation) | Defined<br>Pension Plan | Total    |
|  | Available-for-Sale<br>Securities             | Benefit<br>Pension Plan |          |
|  | (in thousands)                               |                         |          |
| Balance at September 30, 2017                                    | \$ 20,070                                    | \$ (17,770)             | \$ 2,300 |
| Other comprehensive loss before reclassifications                | (601)  | —                       | (601)    |
| Amounts reclassified from accumulated other comprehensive income | —  | 340                     | 340      |
| Net current-period other comprehensive income (loss)             | (601)  | 340                     | (261)    |
| Balance at December 31, 2017                                     | \$ 19,469                                    | \$ (17,430)             | \$ 2,039 |

The following provides detail about accumulated other comprehensive income (loss) components which were reclassified to the Condensed Consolidated Statements of Operations:

Reclassified from

| Details About Accumulated Other Comprehensive Income (Loss) Components | Accumulated Other Comprehensive Income (Loss) Three Months Ended |                   | Affected Line Item in the Consolidated Statements of Operations |
|--|--|-------------------|---|
|  | December 31, 2017  | December 31, 2016 |   |
|  | (in thousands)   |                   |   |
| Amortization of net actuarial loss on defined benefit pension plan     | \$ 461   | \$ 575            | General and administrative                                      |
|  | (121)  | (209)             | Income tax provision  |
| Total reclassifications for the period                                 | \$ 340   | \$ 366            | Net of tax  |

## 7.Cash Dividends

The \$0.70 per share cash dividend declared September 6, 2017, was paid December 1, 2017. On December 5, 2017, a cash dividend of \$0.70 per share was declared for shareholders of record on February 12, 2018, payable March 1, 2018. The dividend payable is included in accounts payable in the Consolidated Condensed Balance Sheets.

## 8.Stock-Based Compensation

On March 2, 2016, the Helmerich & Payne, Inc. 2016 Omnibus Incentive Plan (the “2016 Plan”) was approved by our stockholders. The 2016 Plan, among other things, authorizes the Human Resources Committee of the Board to

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grant non-qualified stock options and restricted stock awards to selected employees and to non-employee Directors. Restricted stock may be granted for no consideration other than prior and future services. The purchase price per share for stock options may not be less than market price of the underlying stock on the date of grant. Stock options expire 10 years after the grant date. Awards outstanding in the Helmerich & Payne, Inc. 2005 Long-Term Incentive Plan and the Helmerich & Payne, Inc. 2010 Long-Term Incentive Plan (the "2010 Plan") remain subject to the terms and conditions of those plans. During the three months ended December 31, 2017, there were 660,002 non-qualified stock options and 403,339 shares of restricted stock awards granted under the 2016 Plan. An additional 213,904 of restricted stock grants were awarded outside of the 2010 Plan.

A summary of compensation cost for stock-based payment arrangements recognized in general and administrative expense is as follows:

|                      | Three Months Ended<br>December 31,<br>2017      2016<br>(in thousands) |          |
|----------------------|--|----------|
| Compensation expense |  |          |
| Stock options        | \$ 1,963   | \$ 1,652 |
| Restricted stock     | 5,124  | 4,249    |
|                      | \$ 7,087   | \$ 5,901 |

## STOCK OPTIONS

The following summarizes the weighted-average assumptions utilized in determining the fair value of options granted during the three months ended December 31, 2017 and 2016:

|                           | 2017 |   | 2016 |   |
|---------------------------|------|---|------|---|
| Risk-free interest rate   | 2.2  | % | 2.0  | % |
| Expected stock volatility | 36.1 | % | 39.4 | % |
| Dividend yield            | 4.8  | % | 3.4  | % |
| Expected term (in years)  | 6.0  |   | 5.5  |   |

**Risk-Free Interest Rate.** The risk-free interest rate is based on U.S. Treasury securities for the expected term of the option.

**Expected Volatility Rate.** Expected volatility is based upon historical experience of the daily closing price of our stock over a period which approximates the expected term of the option.

**Expected Dividend Yield.** The expected dividend yield is based on our current dividend yield.

**Expected Term.** The expected term of the options granted represents the period of time that they are expected to be outstanding. We estimate the expected term of options granted based on historical experience with grants and exercises.



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A summary of stock option activity under all existing long-term incentive plans for the three months ended December 31, 2017 is presented in the following tables:

|  | Three Months Ended December 31, 2017 |  |   |   |
|--|--------------------------------------|--|---|---|
|  | Shares                               | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term | Aggregate<br>Intrinsic<br>Value<br>(in<br>millions) |
|  | (in thousands)                       |  | (in years)  |   |
| Outstanding at October 1, 2017                   | 3,278                                | \$ 56.41                                 |   |   |
| Granted  | 660                                  | 58.52                                    |   |   |
| Exercised  | (183)                                | 35.07                                    |   |   |
| Outstanding at December 31, 2017                 | 3,755                                | \$ 57.82                                 | 6.43  | \$ 36.1   |
| Vested and expected to vest at December 31, 2017 | 3,755                                | \$ 57.82                                 | 6.43  | \$ 36.1   |
| Exercisable at December 31, 2017                 | 2,388                                | \$ 55.15                                 | 4.92  | \$ 29.2   |

The weighted-average fair value of options granted in the first quarter of fiscal 2018 and 2017 was \$12.94 and \$22.42, respectively.

The total intrinsic value of options exercised during the three months ended December 31, 2017 and 2016 was \$4.1 million and \$11.6 million, respectively.

As of December 31, 2017, the unrecognized compensation cost related to stock options was \$13.7 million which is expected to be recognized over a weighted-average period of 3.4 years.

## RESTRICTED STOCK

Restricted stock awards consist of our common stock and are time-vested over three to six years. We recognize compensation expense on a straight-line basis over the vesting period. The fair value of restricted stock awards under the 2016 Plan is determined based on the closing price of our shares on the grant date. As of December 31, 2017, there was \$54.2 million of total unrecognized compensation cost related to unvested restricted stock awards. That cost is expected to be recognized over a weighted-average period of 3.0 years.

A summary of the status of our restricted stock awards as of December 31, 2017 and changes in restricted stock outstanding during the three months then ended is presented below:

|                               | Three Months Ended<br>December 31, 2017 | Weighted<br>Average<br>Exercise<br>Price |
|-------------------------------|---|--|
|                               | Shares<br>(in thousands)                |  |
| Unvested at October 1, 2017   | 659                                     | \$ 70.76                                 |
| Granted                       | 617                                     | 59.39                                    |
| Vested (1)                    | (248)                                   | 71.06                                    |
| Forfeited                     | (1)                                     | 69.48                                    |
| Unvested on December 31, 2017 | 1,027                                   | \$ 63.72                                 |

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(1)The number of restricted stock awards vested includes shares that we withheld on behalf of our employees to satisfy the statutory tax withholding requirements.

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## 9. Debt

At December 31, 2017 and September 30, 2017, we had the following unsecured long-term debt outstanding:

|   | Principal         |                    | Unamortized Discount and Debt Issuance Costs |                    |
|---|-------------------|--------------------|--|--------------------|
|   | December 31, 2017 | September 30, 2017 | December 31, 2017                            | September 30, 2017 |
|   | (in thousands)    |                    |  |                    |
| Unsecured senior notes issued March 19, 2015: |                   |                    |  |                    |
| Due March 19, 2025                            | \$ 500,000        | \$ 500,000         | \$ (6,832)                                   | \$ (7,098)         |
|   | 500,000           | 500,000            | (6,832)                                      | (7,098)            |
| Less long-term debt due within one year       | —                 | —                  | —  | —                  |
| Long-term debt                                | \$ 500,000        | \$ 500,000         | \$ (6,832)                                   | \$ (7,098)         |

On March 19, 2015, we issued \$500 million of 4.65 percent 10-year unsecured senior notes. Interest is payable semi-annually on March 15 and September 15. The debt discount is being amortized to interest expense using the effective interest method. The debt issuance costs are amortized straight-line over the stated life of the obligation, which approximates the effective interest method.

We have a \$300 million unsecured revolving credit facility which will mature on July 13, 2021. The credit facility has \$75 million available to use as letters of credit. The majority of any borrowings under the facility would accrue interest at a spread over the London Interbank Offered Rate (LIBOR). We also pay a commitment fee based on the unused balance of the facility. Borrowing spreads as well as commitment fees are determined according to a scale based on a ratio of our total debt to total capitalization. The spread over LIBOR ranges from 1.125 percent to 1.75 percent per annum and commitment fees range from .15 percent to .30 percent per annum. Based on our debt to total capitalization on December 31, 2017, the spread over LIBOR and commitment fees would be 1.125 percent and .15 percent, respectively. There is one financial covenant in the facility which requires us to maintain a funded leverage ratio (as defined) of less than 50 percent. The credit facility contains additional terms, conditions, restrictions and covenants that we believe are usual and customary in unsecured debt arrangements for companies of similar size and credit quality including a limitation that priority debt (as defined in the agreement) may not exceed 17.5% of the net worth of the Company. As of December 31, 2017, there were no borrowings, but there were three letters of credit outstanding in the amount of \$39.3 million. At December 31, 2017, we had \$260.7 million available to borrow under our \$300 million unsecured credit facility.

At December 31, 2017, we had a \$12 million unsecured standalone line of credit facility, which is purposed for the issuance of bid and performance bonds, as needed, for international operations. The Company currently has three bonds issued under this line for a total value of \$5.6 million. Two of the bonds are denominated in a foreign currency

which rose in value against the dollar increasing the value from September 30, 2017 by \$0.2 million.

The applicable agreements for all unsecured debt contain additional terms, conditions and restrictions that we believe are usual and customary in unsecured debt arrangements for companies that are similar in size and credit quality. At December 31, 2017, we were in compliance with all debt covenants.

#### 10. Income Taxes

On December 22, 2017 the United States enacted the Tax Cuts and Jobs Act (the “Act”) which made significant changes to the U.S. federal income tax law. The Act is a comprehensive bill containing several provisions which the Company has been and is still analyzing.

The Act includes a reduction to the federal statutory corporate income tax rate. Since the Company has a September 30 fiscal year end, the rate reduction will be phased in over two fiscal years. As such, IRC Section 15 provides the Company will be taxed at a blended 24.5 percent federal statutory income tax rate in fiscal 2018 and then the enacted 21 percent federal income tax rate in subsequent fiscal years.

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The Company recorded tax benefits of \$500.6 million and \$18.3 million for the first three months of fiscal 2018 and 2017, respectively. The amounts represent effective tax rates of 50,064,100.0 percent and 34.6 percent respectively. The unusual effective tax rate calculated for the first three months of fiscal 2018 is due to the recording of discrete tax benefits of \$500.6 million (of which \$500.4 million relates to an estimate of the re-measurement of the Company's net deferred tax liability as a result of the new corporate income tax rate from the Act). Other effective tax rate differences from the U.S. federal statutory rate are due to incremental state and foreign income taxes and non-deductible permanent items.

The staff of the U.S. Securities and Exchange Commission ("SEC") has recognized the complexity of reflecting the impacts of the Act, and on December 22, 2017 issued guidance in Staff Accounting Bulletin 118 ("SAB 118") which clarifies accounting for income taxes under ASC 740 if information is not yet available or complete and provides for up to a one year period in which to complete the required analyses and accounting (the measurement period). SAB 118 describes three scenarios (or "buckets") associated with a company's status of accounting for income tax reform: (1) a company is complete with its accounting for certain effects of tax reform, (2) a company is able to determine a reasonable estimate for certain effects of tax reform and records that estimate as a provisional amount, or (3) a company is not able to determine a reasonable estimate and therefore continues to apply ASC 740, based on the provisions of the tax laws that were in effect immediately prior to the Act being enacted.

At December 31, 2017 we have not completed our accounting for the tax effects of enactment of the Act; however, in certain cases, as described below, we have made reasonable estimates of the effects on our existing deferred tax balances. In other cases, we have not been able to make a reasonable estimate and continue to account for those items based on our existing accounting under ASC 740. These items, some of which do not apply until fiscal 2019, include the impact on the deferred taxes of the Company's foreign operations, the deductibility of certain executive compensation and the related impact to deferred taxes, deductibility of certain employee fringe benefits, and related state income tax adjustments.

### Provisional amounts

**Deferred tax assets and liabilities:** We re-measured certain deferred tax assets and liabilities based upon the rates at which they are expected to reverse in the future, which is generally 21 percent. However, we are still analyzing certain aspects of the Act and refining our calculations, which could potentially affect the measurement of these balances or potentially give rise to new deferred tax amounts. Included within our net deferred tax liability are deferred state income tax balances, which are recorded net of federal tax expense. While many states have not publicly commented on the changes in the Act, we have estimated the value of our state deferred tax balances based upon existing law and related guidance. The provisional benefit recorded to the re-measurement of our net deferred tax liability was \$500.4 million.

**Foreign tax effects:** The Act provides for a one-time transition tax based on total post-1986 earnings and profits ("E&P") that were previously deferred from US income taxes. We have estimated no transition tax liability as a result of the Act. This amount may change when we finalize the calculation of post-1986 foreign E&P previously deferred from US federal taxation and finalize the amounts held in cash or other specified assets.

At its January 10, 2018 board meeting, the FASB discussed several topics related to income tax accounting for tax reform. One topic was the reclassification of certain tax effects stranded in accumulated other comprehensive income (“AOCI”). According to FASB guidance, the tax effect of certain temporary differences are required to be reported within AOCI, which we have historically followed. As a result of the Act and the requirement to re-measure deferred tax assets/liabilities, we recorded approximately \$0.3 million of tax benefit from continuing operations for the items which are normally reported as a component of AOCI. As of the date of this report, the FASB has not issued definitive guidance on whether this treatment should change, or which of the alternative proposed methodologies will ultimately be available. For this reason, we continue to follow official guidance, and will report any potential change in a subsequent reporting period.

For the next 12 months, we cannot predict with certainty whether we will achieve ultimate resolution of any uncertain tax positions associated with our U.S. and international operations that could result in increases or

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decreases of our unrecognized tax benefits. However, we do not expect the increases or decreases to have a material effect on our results of operations or financial position.

11. Commitments and Contingencies

Equipment, parts and supplies are ordered in advance to promote efficient construction and capital improvement progress. At December 31, 2017, we had purchase commitments for equipment, parts and supplies of approximately \$53.5 million.

We are contingently liable to sureties in respect of bonds issued by the sureties in connection with certain commitments entered into by us in the normal course of business. We have agreed to indemnify the sureties for any payments made by them in respect of such bonds.

During the ordinary course of our business, contingencies arise resulting from an existing condition, situation or set of circumstances involving an uncertainty as to the realization of a possible gain contingency. We account for gain contingencies in accordance with the provisions of ASC 450, Contingencies, and, therefore, we do not record gain contingencies or recognize income until realized. The property and equipment of our Venezuelan subsidiary was seized by the Venezuelan government on June 30, 2010. Our wholly-owned subsidiaries, Helmerich & Payne International Drilling Co. ("HPIDC") and Helmerich & Payne de Venezuela, C.A., filed a lawsuit in the United States District Court for the District of Columbia on September 23, 2011 against the Bolivarian Republic of Venezuela, Petroleos de Venezuela, S.A. and PDVSA Petroleo, S.A. Our subsidiaries seek damages for the taking of their Venezuelan drilling business in violation of international law and for breach of contract. While there exists the possibility of realizing a recovery, we are currently unable to determine the timing or amounts we may receive, if any, or the likelihood of recovery. No gain contingencies are recognized in our Consolidated Financial Statements.

The Company and its subsidiaries are parties to various other pending legal actions arising in the ordinary course of our business. We maintain insurance against certain business risks subject to certain deductibles. Although no assurance can be given, we believe, based on our experiences to date and taking into account established reserves and insurance, that the ultimate resolution of such items will not have a material adverse impact on our financial condition, cash flows, or results of operations. When we determine a loss is probable of occurring and is reasonably estimable, we accrue an undiscounted liability for such contingencies based on our best estimate using information available at that time. If the estimated loss is a range of potential outcomes and there is no better estimate within the range, we accrue the amount at the low end of the range. We disclose contingencies where an adverse outcome may be material, or in the judgment of management, we conclude the matter should otherwise be disclosed.

On November 8, 2013, the United States District Court for the Eastern District of Louisiana approved the previously disclosed October 30, 2013 plea agreement between our wholly owned subsidiary, HPIDC, and the United States

Department of Justice, United States Attorney's Office for the Eastern District of Louisiana ("DOJ"). The court's approval of the plea agreement resolved the DOJ's investigation into certain choke manifold testing irregularities that occurred in 2010 at one of HPIDC's offshore platform rigs in the Gulf of Mexico. We also engaged in discussions with the Inspector General's office of the Department of Interior ("DOI") regarding the same events that were the subject of the DOJ's investigation. Although we do not presently anticipate any further action by the DOI in this matter, we can provide no assurance as to the timing or eventual outcome of the DOI's consideration of the matter.

## 12. Segment Information

We operate principally in the contract drilling industry. The contract drilling operations consist mainly of contracting Company-owned drilling equipment primarily to large oil and gas exploration companies. Our contract drilling business includes the following reportable operating segments: U.S. Land, Offshore and International Land. Each reportable operating segment is a strategic business unit that is managed separately. Our primary international areas of operation include Argentina, Bahrain, Colombia, U.A.E. and other South American and Middle Eastern countries. Other includes additional non-reportable operating segments. Revenues included in Other consist of



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rental income as well as technology services provided for the directional drilling process and MWD survey corrections. Consolidated revenues and expenses reflect the elimination of intercompany transactions.

We evaluate segment performance based on income or loss from continuing operations (segment operating income) before income taxes which includes:

- revenues from external and internal customers
- direct operating costs
- depreciation and
- allocated general and administrative costs

but excludes corporate costs for other depreciation, income from asset sales and other corporate income and expense.

General and administrative costs are allocated to the segments based primarily on specific identification and, to the extent that such identification is not practical, on other methods which we believe to be a reasonable reflection of the utilization of services provided.

Segment operating income for all segments is a non-GAAP financial measure of our performance, as it excludes certain general and administrative expenses, corporate depreciation, income from asset sales and other corporate income and expense. We consider segment operating income to be an important supplemental measure of operating performance by presenting trends in our core businesses. We use this measure to facilitate period-to-period comparisons in operating performance of our reportable segments in the aggregate by eliminating items that affect comparability between periods. We believe that segment operating income is useful to investors because it provides a means to evaluate the operating performance of the segments on an ongoing basis using criteria that are used by our internal decision makers. Additionally, it highlights operating trends and aids analytical comparisons. However, segment operating income has limitations and should not be used as an alternative to operating income or loss, a performance measure determined in accordance with GAAP, as it excludes certain costs that may affect our operating performance in future periods.

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Summarized financial information of our reportable segments for the three months ended December 31, 2017 and 2016 is shown in the following tables:

| (in thousands)     | External<br>Sales | Inter-<br>Segment | Total<br>Sales | Segment<br>Operating<br>Income (Loss) |
|--------------------|-------------------|-------------------|----------------|---------------------------------------|
| December 31, 2017  |                   |                   |                |                                       |
| Contract Drilling  |                   |                   |                |                                       |
| U.S. Land          | \$ 461,640        | \$ —              | \$ 461,640     | \$ 24,745                             |
| Offshore           | 33,366            | —                 | 33,366         | 8,725                                 |
| International Land | 63,214            | —                 | 63,214         | 3,534                                 |
|                    | 558,220           | —                 | 558,220        | 37,004                                |
| Other              | 5,867             | 220               | 6,087          | (7,317)                               |
|                    | 564,087           | 220               | 564,307        | 29,687                                |
| Eliminations       | —                 | (220)             | (220)          | —                                     |
| Total              | \$ 564,087        | \$ —              | \$ 564,087     | \$ 29,687                             |

| (in thousands)     | External<br>Sales | Inter-<br>Segment | Total<br>Sales | Segment<br>Operating<br>Income (Loss) |
|--------------------|-------------------|-------------------|----------------|---------------------------------------|
| December 31, 2016  |                   |                   |                |                                       |
| Contract Drilling  |                   |                   |                |                                       |
| U.S. Land          | \$ 263,636        | \$ —              | \$ 263,636     | \$ (30,888)                           |
| Offshore           | 33,812            | —                 | 33,812         | 6,784                                 |
| International Land | 68,031            | —                 | 68,031         | 825                                   |
|                    | 365,479           | —                 | 365,479        | (23,279)                              |
| Other              | 3,111             | 208               | 3,319          | (2,049)                               |
|                    | 368,590           | 208               | 368,798        | (25,328)                              |
| Eliminations       | —                 | (208)             | (208)          | —                                     |
| Total              | \$ 368,590        | \$ —              | \$ 368,590     | \$ (25,328)                           |

The following table reconciles segment operating income (loss) per the table above to income (loss) from continuing operations before income taxes as reported on the Consolidated Condensed Statements of Operations:

Three Months Ended  
December 31,

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|   | 2017<br>(in thousands) | 2016        |
|---|------------------------|-------------|
| Segment operating income (loss)                                       | \$ 29,687              | \$ (25,328) |
| Income from asset sales   | 5,565                  | 842         |
| Corporate general and administrative costs and corporate depreciation | (31,732)               | (24,678)    |
| Operating income (loss)   | 3,520                  | (49,164)    |
| Other income (expense)  |                        |             |
| Interest and dividend income  | 1,724                  | 990         |
| Interest expense  | (5,773)                | (5,055)     |
| Other   | 530                    | 387         |
| Total unallocated amounts   | (3,519)                | (3,678)     |
| Income (loss) from continuing operations before income taxes          | \$ 1                   | \$ (52,842) |

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The following table presents total assets by reportable segment:

|  | December 31,<br>2017<br>(in thousands) | September 30,<br>2017 |
|--|--|-----------------------|
| Total assets                           |  |                       |
| U.S. Land                              | \$ 4,956,429                           | \$ 4,967,074          |
| Offshore                               | 103,852                                | 99,533                |
| International Land                     | 421,322                                | 413,392               |
| Other                                  | 182,001                                | 133,085               |
|  | 5,663,604                              | 5,613,084             |
| Investments and corporate operations   | 698,490                                | 826,901               |
| Total assets from continued operations | 6,362,094                              | 6,439,985             |
| Discontinued operations                | 2                                      | 3                     |
|  | \$ 6,362,096                           | \$ 6,439,988          |

The following table presents revenues from external customers by country based on the location of service provided:

|                    | Three Months Ended<br>December 31,<br>2017      2016<br>(in thousands) |            |
|--------------------|--|------------|
| Operating Revenues |  |            |
| United States      | \$ 500,758   | \$ 300,559 |
| Argentina          | 48,829   | 48,082     |
| Colombia           | 11,996   | 9,371      |
| Other Foreign      | 2,504  | 10,578     |
| Total              | \$ 564,087   | \$ 368,590 |

### 13. Pensions and Other Post-retirement Benefits

The following provides information at December 31, 2017 related to the Company-sponsored domestic defined benefit pension plan:

Components of Net Periodic Benefit Cost

|                                | Three Months Ended<br>December 31, |         |
|--------------------------------|------------------------------------|---------|
|                                | 2017                               | 2016    |
|                                | (in thousands)                     |         |
| Interest cost                  | \$ 1,014                           | \$ 975  |
| Expected return on plan assets | (1,386)                            | (1,299) |
| Recognized net actuarial loss  | 461                                | 575     |
| Net pension expense            | \$ 89                              | \$ 251  |

Employer Contributions

We did not contribute to the Pension Plan during the three months ended December 31, 2017. We could make contributions for the remainder of fiscal 2018 to fund distributions in lieu of liquidating assets.

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## 14. Supplemental Cash Flow Information

Capital expenditures on the Consolidated Condensed Statements of Cash Flows do not include additions which have been incurred but not paid for as of the end of the period. The following table reconciles total capital expenditures incurred to total capital expenditures in the Consolidated Condensed Statements of Cash Flows:

|   | Three Months Ended<br>December 31, |           |
|---|------------------------------------|-----------|
|   | 2017                               | 2016      |
|   | (in thousands)                     |           |
| Capital expenditures incurred                                   | \$ 96,146                          | \$ 92,141 |
| Additions incurred in prior year but paid for in current year   | 20,004                             | 9,465     |
| Additions incurred but not paid for as of the end of the period | (24,452)                           | (19,479)  |
| Capital expenditures per Consolidated Statements of Cash Flows  | \$ 91,698                          | \$ 82,127 |

## 15. International Risk Factors

We currently have foreign operations in South America and the Middle East. In the future, we may further expand the geographic reach of our operations. As a result, we are exposed to certain political, economic and other uncertainties not encountered in U.S. operations, including increased risks of social unrest, strikes, terrorism, war, kidnapping of employees, nationalization, forced negotiation or modification of contracts, difficulty resolving disputes and enforcing contract provisions, expropriation of equipment as well as expropriation of oil and gas exploration and drilling rights, taxation policies, foreign exchange restrictions and restrictions on repatriation of income and capital, currency rate fluctuations, increased governmental ownership and regulation of the economy and industry in the markets in which we operate, economic and financial instability of national oil companies, and restrictive governmental regulation, bureaucratic delays and general hazards associated with foreign sovereignty over certain areas in which operations are conducted.

South American countries, in particular, have historically experienced uneven periods of economic growth, as well as recession, periods of high inflation and general economic and political instability. From time to time these risks have impacted our business. For example, on June 30, 2010, the Venezuelan government expropriated 11 rigs and associated real and personal property owned by our Venezuelan subsidiary. Prior thereto, we also experienced currency devaluation losses in Venezuela and difficulty repatriating U.S. dollars to the United States. Today, our contracts for work in foreign countries generally provide for payment in U.S. dollars. However, in Argentina we are

paid in Argentine pesos. The Argentine branch of one of our second-tier subsidiaries then remits U.S. dollars to its U.S. parent by converting the Argentine pesos into U.S. dollars through the Argentine Foreign Exchange Market and repatriating the U.S. dollars.

Estimates from published sources indicate that Argentina is a highly inflationary country, which is defined as cumulative inflation rates exceeding 100 percent in the most recent three-year period based on inflation data published by the respective governments. Nonetheless, all of our foreign operations use the U.S. dollar as the functional currency and local currency monetary assets and liabilities are remeasured into U.S. dollars with gains and losses resulting from foreign currency transactions included in current results of operations.

In December 2015, the Argentine peso experienced a sharp devaluation resulting in an aggregate foreign currency loss of \$8.5 million for the three months ended December 31, 2015. Subsequent to the devaluation, the Argentine peso stabilized and the Argentine Foreign Exchange Market controls now place fewer restrictions on repatriating U.S. dollars. These changes have reduced our current foreign currency exchange rate risk in Argentina. For the three months ended December 31, 2017 and 2016, we experienced aggregate foreign currency losses of \$1.5 million and \$1.4 million, respectively. However, in the future, we may incur larger currency devaluations, foreign exchange restrictions or other difficulties repatriating U.S. dollars from Argentina or elsewhere which could have a material adverse impact on our business, financial condition and results of operations.

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Because of the impact of local laws, our future operations in certain areas may be conducted through entities in which local citizens own interests and through entities (including joint ventures) in which we hold only a minority interest or pursuant to arrangements under which we conduct operations under contract to local entities. While we believe that neither operating through such entities nor pursuant to such arrangements would have a material adverse effect on our operations or revenues, there can be no assurance that we will, in all cases, be able to structure or restructure our operations to conform to local law (or the administration thereof) on terms acceptable to us.

Although we attempt to minimize the potential impact of such risks by operating in more than one geographical area, during the three months ended December 31, 2017, approximately 11.2 percent of our consolidated operating revenues were generated from international locations in our contract drilling business. During the three months ended December 31, 2017, approximately 96.2 percent of operating revenues from international locations were from operations in South America. Substantially all of the South American operating revenues were from Argentina and Colombia. The future occurrence of one or more international events arising from the types of risks described above could have a material adverse impact on our business, financial condition and results of operations.

### 16.Recently Issued Accounting Standards

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which supersedes virtually all existing revenue recognition guidance. Throughout 2016 and in early 2017, additional accounting guidance was issued to clarify the not yet effective revenue recognition guidance issued in May 2014. The ASU provides for full retrospective, modified retrospective, or use of the cumulative effect method during the period of adoption. During 2017, we established an implementation team and began a detailed analysis of our contracts in place during the retrospective period. The requirements in ASU No. 2014-09 are effective during interim and annual periods beginning after December 15, 2017. In fiscal 2017, we performed an initial assessment of the impact of ASU No. 2014-09 with the assistance of an outside consultant. Our assessment was based on a bottoms-up approach, in which we analyzed our existing contracts and current accounting policies and practices to identify potential differences that would result from applying the requirements of the new standard to our contracts. We are in the process of implementing the appropriate changes to our business processes, systems or controls to support recognition and disclosure under the new standard. Our findings and progress toward implementation of the standard are periodically reported to management. Currently, we do not expect the impact of adopting ASU No. 2014-09 to be material to our total net revenues and operating income (loss) or to our consolidated balance sheet because our performance obligations, which determine when and how revenue is recognized, are not materially changed under the new standard, thus, revenue associated with the majority of our contracts will continue to be recognized as services are provided. We will adopt this standard on October 1, 2018 and, based on our evaluation to date, we anticipate using the modified retrospective method; however, we are still in the process of finalizing our documentation and assessment of the impact of the standard on our financial results and related disclosures. We anticipate additional disclosures in future filings related to our planned adoption of this standard.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). ASU No. 2016-02 will require organizations that lease assets — referred to as “lessees” — to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Under ASU No. 2016-02, a lessee will be required to recognize assets



and liabilities for leases with lease terms of more than 12 months. Lessor accounting remains substantially similar to current GAAP. In addition, disclosures of leasing activities are to be expanded to include qualitative along with specific quantitative information. ASU No. 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. ASU No. 2016-02 initially mandated a modified retrospective transition method with an option to use certain practical expedients. Since a portion of our contract drilling revenue will be subject to this new leasing guidance, we expect to adopt this new lease guidance in the first quarter of fiscal 2019 concurrently with ASU No. 2014-09. In addition, the Company expects to apply certain transition practical expedients allowed by the standard. We are in the process of implementing changes to our business processes, systems and controls to support recognition and disclosure under the new standard. We are also in the process of implementing a lease accounting software to control the lease data. We have performed a scoping and preliminary assessment of the impact of this new standard. Our findings and progress toward implementation of the standard are periodically reported to management. As a lessor, we expect the adoption of this new standard will apply to our drilling contracts. As a lessee, this standard will primarily impact us in situations

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where we lease real estate and equipment, for which we will recognize a right-of-use asset and a corresponding lease liability on our consolidated balance sheet. In January 2018, the FASB issued a proposed ASU affecting the amendments in ASU No. 2016-02 providing entities with an additional (and optional) transition method of adoption resulting in a cumulative effect adjustment upon adoption. The amendments in the proposed update would provide lessors with a practical expedient to not separate nonlease components from the related lease components if certain requirements are met. The Company expects to adopt the new lease guidance utilizing the new proposed transition method of adoption as included in the proposed ASU, if codified.

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. The standard requires entities to measure equity investments that do not result in consolidation and are not accounted for under the equity method at fair value and recognize any changes in fair value in net income. The provisions of ASU No. 2016-01 are effective for interim and annual periods starting after December 15, 2017. At adoption, a cumulative-effect adjustment to beginning retained earnings will be recorded. We will adopt this standard on October 1, 2018. Subsequent to adoption, changes in the fair value of our available-for-sale investments will be recognized in net income and the effect will be subject to stock market fluctuations.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments—Credit Losses. The ASU sets forth a "current expected credit loss" (CECL) model which requires companies to measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current conditions and reasonable supportable forecasts. This replaces the existing incurred loss model and is applicable to the measurement of credit losses on financial assets measured at amortized cost and applies to some off-balance sheet credit exposures. This standard is effective for interim and annual periods beginning after December 15, 2019. We are currently assessing the impact this standard will have on our consolidated financial statements and disclosures.

In August 2016, the FASB issued ASU No. 2016-15, Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force). The ASU is intended to reduce diversity in practice in presentation and classification of certain cash receipts and cash payments by providing guidance on eight specific cash flow issues. The ASU is effective for interim and annual periods beginning after December 15, 2017 and early adoption is permitted, including adoption during an interim period. We are currently assessing the impact this standard will have on our consolidated statement of cash flows.

In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows - Restricted Cash. The ASU requires amounts generally described as restricted cash and restricted cash equivalents be included with cash and cash equivalents when reconciling the total beginning and ending amounts for the periods shown on the statement of cash flows. The ASU is effective for interim and annual periods beginning after December 31, 2017 and early adoption is permitted, including adoption during an interim period. We will adopt the guidance beginning October 1, 2018 applied retrospectively to all periods presented. The adoption is not expected to have a material impact on our consolidated financial position or cash flows.

In March 2017, the FASB issued ASU No. 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. ASU No. 2017-07 will change how employers that sponsor defined benefit pension and/or other post-retirement benefit plans present the net periodic benefit cost in the income statement. Employers will present the service cost component of net periodic benefit cost in the same income statement line item(s) as other employee compensation costs arising from services rendered during the period. Employers will present the other components of the net periodic benefit cost separately from the line item(s) that includes the service cost and outside of any subtotal of operating income, if one is presented. This standard is effective for annual periods or any interim periods beginning after December 15, 2017, including interim periods within those periods. Early adoption is permitted. We do not expect the new guidance to have a material impact on our financial condition or results of operation.

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## 17. Guarantor and Non-Guarantor Financial Information

In March 2015, Helmerich & Payne International Drilling Co. (“the issuer”), a 100 percent owned subsidiary of Helmerich & Payne, Inc. (“parent”, “the guarantor”), issued senior unsecured notes with an aggregate principal amount of \$500.0 million. The notes are fully and unconditionally guaranteed by the parent. No subsidiaries of parent currently guarantee the notes, subject to certain provisions that if any subsidiary guarantees certain other debt of the issuer or parent, then such subsidiary will provide a guarantee of the obligations under the notes.

In connection with the notes, we are providing the following condensed consolidating financial information in accordance with the Securities and Exchange Commission disclosure requirements. Each entity in the consolidating financial information follows the same accounting policies as described in the consolidated financial statements. Condensed consolidating financial information for the issuer, Helmerich & Payne International Drilling Co., and parent, guarantor, Helmerich & Payne, Inc. is shown in the tables below.

## CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(in thousands)

|  | Three Months Ended December 31, 2017 |                      |                               |              |                       |
|--|--------------------------------------|----------------------|-------------------------------|--------------|-----------------------|
|  | Guarantor/<br>Parent                 | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations | Total<br>Consolidated |
| Operating revenue  | \$ —                                 | \$ 495,006           | \$ 69,097                     | \$ (16)      | \$ 564,087            |
| Operating costs and other                                    | 4,178                                | 481,648              | 74,946                        | (205)        | 560,567               |
| Operating income (loss) from continuing operations           | (4,178)                              | 13,358               | (5,849)                       | 189          | 3,520                 |
| Other income, net  | 261                                  | 1,641                | 541                           | (189)        | 2,254                 |
| Interest expense   | (28)                                 | (5,700)              | (45)                          | —            | (5,773)               |
| Equity in net income of subsidiaries                         | 507,420                              | 21,365               | —                             | (528,785)    | —                     |
| Income (loss) from continuing operations before income taxes | 503,475                              | 30,664               | (5,353)                       | (528,785)    | 1                     |
| Income tax expense (benefit)                                 | 3,369                                | (478,594)            | (25,416)                      | —            | (500,641)             |
| Income from continuing operations                            | 500,106                              | 509,258              | 20,063                        | (528,785)    | 500,642               |

|   |            |            |           |              |            |
|---|------------|------------|-----------|--------------|------------|
| Loss from discontinued operations before income taxes | —          | —          | (519)     | —            | (519)      |
| Income tax provision                                  | —          | —          | 17        | —            | 17         |
| Loss from discontinued operations                     | —          | —          | (536)     | —            | (536)      |
| Net income  | \$ 500,106 | \$ 509,258 | \$ 19,527 | \$ (528,785) | \$ 500,106 |

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## CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

|  | Three Months Ended December 31, 2017 |                      |                               |              |                       |
|--|--------------------------------------|----------------------|-------------------------------|--------------|-----------------------|
|  | Guarantor/<br>Parent                 | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations | Total<br>Consolidated |
| Net income   | \$ 500,106                           | \$ 509,258           | \$ 19,527                     | \$ (528,785) | \$ 500,106            |
| Other comprehensive income<br>(loss), net of income taxes: |                                      |                      |                               |              |                       |
| Unrealized depreciation on<br>securities, net              | —                                    | (601)                | —                             | —            | (601)                 |
| Minimum pension liability<br>adjustments, net              | 102                                  | 238                  | —                             | —            | 340                   |
| Other comprehensive income<br>(loss)                       | 102                                  | (363)                | —                             | —            | (261)                 |
| Comprehensive income                                       | \$ 500,208                           | \$ 508,895           | \$ 19,527                     | \$ (528,785) | \$ 499,845            |

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## CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(in thousands)

|   | Three Months Ended December 31, 2016 |                      |                               |              |                       |
|---|--------------------------------------|----------------------|-------------------------------|--------------|-----------------------|
|   | Guarantor/<br>Parent                 | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations | Total<br>Consolidated |
| Operating revenue                                     | \$ —                                 | \$ 297,448           | \$ 71,159                     | \$ (17)      | \$ 368,590            |
| Operating costs and expenses                          | 3,460                                | 339,502              | 75,023                        | (231)        | 417,754               |
| Operating loss from continuing operations             | (3,460)                              | (42,054)             | (3,864)                       | 214          | (49,164)              |
| Other expense, net                                    | —                                    | 1,019                | 572                           | (214)        | 1,377                 |
| Interest expense                                      | (86)                                 | (4,709)              | (260)                         | —            | (5,055)               |
| Equity in net income (loss) of subsidiaries           | (32,992)                             | 329                  | —                             | 32,663       | —                     |
| Loss from continuing operations before income taxes   | (36,538)                             | (45,415)             | (3,552)                       | 32,663       | (52,842)              |
| Income tax benefit                                    | (1,475)                              | (12,550)             | (4,263)                       | —            | (18,288)              |
| Income (loss) from continuing operations              | (35,063)                             | (32,865)             | 711                           | 32,663       | (34,554)              |
| Loss from discontinued operations before income taxes | —                                    | —                    | (424)                         | —            | (424)                 |
| Income tax provision                                  | —                                    | —                    | 85                            | —            | 85                    |
| Loss from discontinued operations                     | —                                    | —                    | (509)                         | —            | (509)                 |
| Net income (loss)                                     | \$ (35,063)                          | \$ (32,865)          | \$ 202                        | \$ 32,663    | \$ (35,063)           |

## CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

|  | Three Months Ended December 31, 2016 |                      |                               |              |                       |
|--|--------------------------------------|----------------------|-------------------------------|--------------|-----------------------|
|  | Guarantor/<br>Parent                 | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations | Total<br>Consolidated |

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|   |             |             |        |           |             |
|---|-------------|-------------|--------|-----------|-------------|
| Net income (loss)   | \$ (35,063) | \$ (32,865) | \$ 202 | \$ 32,663 | \$ (35,063) |
| Other comprehensive income (loss), net of income taxes:   |             |             |        |           |             |
| Unrealized (appreciation) depreciation on securities, net | —           | 12,412      | —      | —         | 12,412      |
| Minimum pension liability adjustments, net                | 106         | 260         | —      | —         | 366         |
| Other comprehensive income                                | 106         | 12,672      | —      | —         | 12,778      |
| Comprehensive income (loss)                               | \$ (34,957) | \$ (20,193) | \$ 202 | \$ 32,663 | \$ (22,285) |



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## CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands)

|  | December 31, 2017    |                      |                               |                |                       |
|--|----------------------|----------------------|-------------------------------|----------------|-----------------------|
|  | Guarantor/<br>Parent | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations   | Total<br>Consolidated |
| <b>ASSETS</b>                                  |                      |                      |                               |                |                       |
| Current assets:                                |                      |                      |                               |                |                       |
| Cash and cash equivalents                      | \$ (1,956)           | \$ 376,084           | \$ 9,536                      | \$ —           | \$ 383,664            |
| Short-term investments                         | —                    | 42,541               | —                             | —              | 42,541                |
| Accounts receivable, net of reserve            | 2,601                | 433,812              | 98,863                        | (5)            | 535,271               |
| Inventories                                    | —                    | 104,497              | 34,569                        | —              | 139,066               |
| Prepaid expenses and other                     | 24,284               | 6,506                | 35,265                        | (253)          | 65,802                |
| Current assets of discontinued operations      | —                    | —                    | 2                             | —              | 2                     |
| Total current assets                           | 24,929               | 963,440              | 178,235                       | (258)          | 1,166,346             |
| Investments                                    | 14,614               | 69,329               | —                             | —              | 83,943                |
| Property, plant and equipment, net             | 48,723               | 4,568,909            | 332,768                       | —              | 4,950,400             |
| Intercompany                                   | 140,441              | 1,912,973            | 247,626                       | (2,301,040)    | —                     |
| Goodwill                                       | —                    | —                    | 69,347                        | —              | 69,347                |
| Intangible assets, net of amortization         | —                    | —                    | 78,636                        | —              | 78,636                |
| Other assets                                   | 5,058                | 1,090                | 7,276                         | —              | 13,424                |
| Investment in subsidiaries                     | 5,977,108            | 204,805              | —                             | (6,181,913)    | —                     |
| Total assets                                   | \$ 6,210,873         | \$ 7,720,546         | \$ 913,888                    | \$ (8,483,211) | \$ 6,362,096          |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>    |                      |                      |                               |                |                       |
| Current liabilities:                           |                      |                      |                               |                |                       |
| Accounts payable                               | \$ 81,921            | \$ 39,454            | \$ 5,561                      | \$ —           | \$ 126,936            |
| Accrued liabilities                            | 27,437               | 155,555              | 45,998                        | (258)          | 228,732               |
| Current liabilities of discontinued operations | —                    | —                    | 94                            | —              | 94                    |
| Total current liabilities                      | 109,358              | 195,009              | 51,653                        | (258)          | 355,762               |
| Noncurrent liabilities:                        |                      |                      |                               |                |                       |
| Long-term debt                                 | —                    | 493,168              | —                             | —              | 493,168               |
| Deferred income taxes                          | (6,291)              | 794,862              | 41,923                        | —              | 830,494               |

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|   |              |              |            |                |              |
|---|--------------|--------------|------------|----------------|--------------|
| Intercompany                                      | 1,491,283    | 235,150      | 574,507    | (2,300,940)    | —            |
| Other   | 26,173       | 37,975       | 23,704     | —              | 87,852       |
| Noncurrent liabilities of discontinued operations | —            | —            | 4,470      | —              | 4,470        |
| Total noncurrent liabilities                      | 1,511,165    | 1,561,155    | 644,604    | (2,300,940)    | 1,415,984    |
| Shareholders' equity:                             |              |              |            |                |              |
| Common stock                                      | 11,201       | 100          | —          | (100)          | 11,201       |
| Additional paid-in capital                        | 479,914      | 52,436       | 1,040      | (53,476)       | 479,914      |
| Retained earnings                                 | 4,278,326    | 5,905,471    | 216,591    | (6,122,062)    | 4,278,326    |
| Accumulated other comprehensive income            | 2,039        | 6,375        | —          | (6,375)        | 2,039        |
| Treasury stock, at cost                           | (181,130)    | —            | —          | —              | (181,130)    |
| Total shareholders' equity                        | 4,590,350    | 5,964,382    | 217,631    | (6,182,013)    | 4,590,350    |
| Total liabilities and shareholders' equity        | \$ 6,210,873 | \$ 7,720,546 | \$ 913,888 | \$ (8,483,211) | \$ 6,362,096 |

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## CONSOLIDATED CONDENSED BALANCE SHEETS

(in thousands)

|   | September 30, 2017   |                      |                               |                |                       |
|---|----------------------|----------------------|-------------------------------|----------------|-----------------------|
|   | Guarantor/<br>Parent | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations   | Total<br>Consolidated |
| <b>ASSETS</b>                                     |                      |                      |                               |                |                       |
| Current assets:                                   |                      |                      |                               |                |                       |
| Cash and cash equivalents                         | \$ (587)             | \$ 508,091           | \$ 13,871                     | \$ —           | \$ 521,375            |
| Short-term investments                            | —                    | 44,491               | —                             | —              | 44,491                |
| Accounts receivable, net of<br>reserve            | 766                  | 411,599              | 64,714                        | (5)            | 477,074               |
| Inventories                                       | —                    | 102,470              | 34,734                        | —              | 137,204               |
| Prepaid expenses and other                        | 12,200               | 6,383                | 36,979                        | (442)          | 55,120                |
| Current assets of discontinued<br>operations      | —                    | —                    | 3                             | —              | 3                     |
| Total current assets                              | 12,379               | 1,073,034            | 150,301                       | (447)          | 1,235,267             |
| Investments                                       | 13,853               | 70,173               | —                             | —              | 84,026                |
| Property, plant and equipment,<br>net             | 49,851               | 4,609,144            | 342,056                       | —              | 5,001,051             |
| Intercompany                                      | 90,885               | 1,746,662            | 248,540                       | (2,086,087)    | —                     |
| Goodwill  | —                    | —                    | 51,705                        | —              | 51,705                |
| Intangible assets, net of<br>amortization         | —                    | —                    | 50,785                        | —              | 50,785                |
| Other assets                                      | 4,955                | 3,839                | 8,360                         | —              | 17,154                |
| Investment in subsidiaries                        | 5,470,050            | 183,382              | —                             | (5,653,432)    | —                     |
| Total assets                                      | \$ 5,641,973         | \$ 7,686,234         | \$ 851,747                    | \$ (7,739,966) | \$ 6,439,988          |
| <b>LIABILITIES AND<br/>SHAREHOLDERS' EQUITY</b>   |                      |                      |                               |                |                       |
| Current liabilities:                              |                      |                      |                               |                |                       |
| Accounts payable                                  | \$ 82,360            | \$ 48,679            | \$ 4,589                      | \$ —           | \$ 135,628            |
| Accrued liabilities                               | 26,698               | 148,491              | 33,941                        | (447)          | 208,683               |
| Current liabilities of<br>discontinued operations | —                    | —                    | 74                            | —              | 74                    |
| Total current liabilities                         | 109,058              | 197,170              | 38,604                        | (447)          | 344,385               |
| Noncurrent liabilities:                           |                      |                      |                               |                |                       |
| Long-term debt                                    | —                    | 492,902              | —                             | —              | 492,902               |
| Deferred income taxes                             | (11,201)             | 1,286,381            | 57,509                        | —              | 1,332,689             |
| Intercompany                                      | 1,354,068            | 210,823              | 521,096                       | (2,085,987)    | —                     |
| Other   | 25,457               | 43,471               | 32,481                        | —              | 101,409               |
|   | —                    | —                    | 4,012                         | —              | 4,012                 |

|   |              |              |            |                |              |
|---|--------------|--------------|------------|----------------|--------------|
| Noncurrent liabilities of discontinued operations |              |              |            |                |              |
| Total noncurrent liabilities                      | 1,368,324    | 2,033,577    | 615,098    | (2,085,987)    | 1,931,012    |
| Shareholders' equity:                             |              |              |            |                |              |
| Common stock                                      | 11,196       | 100          | —          | (100)          | 11,196       |
| Additional paid-in capital                        | 487,248      | 52,437       | 1,039      | (53,476)       | 487,248      |
| Retained earnings                                 | 3,855,686    | 5,396,212    | 197,006    | (5,593,218)    | 3,855,686    |
| Accumulated other comprehensive income            | 2,300        | 6,738        | —          | (6,738)        | 2,300        |
| Treasury stock, at cost                           | (191,839)    | —            | —          | —              | (191,839)    |
| Total shareholders' equity                        | 4,164,591    | 5,455,487    | 198,045    | (5,653,532)    | 4,164,591    |
| Total liabilities and shareholders' equity        | \$ 5,641,973 | \$ 7,686,234 | \$ 851,747 | \$ (7,739,966) | \$ 6,439,988 |

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## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(in thousands)

|  | Three Months Ended December 31, 2017 |                      |                               |              |                       |
|--|--------------------------------------|----------------------|-------------------------------|--------------|-----------------------|
|  | Guarantor/<br>Parent                 | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations | Total<br>Consolidated |
| Net cash provided by (used in) operating activities            | \$ 3,210                             | \$ 70,962            | \$ (1,957)                    | \$ —         | \$ 72,215             |
| INVESTING ACTIVITIES:  |                                      |                      |                               |              |                       |
| Capital expenditures   | (2,189)                              | (86,404)             | (3,105)                       | —            | (91,698)              |
| Purchase of short-term investments                             | —                                    | (16,183)             | —                             | —            | (16,183)              |
| Acquisition of business, net of cash acquired                  | (47,832)                             | —                    | —                             | —            | (47,832)              |
| Proceeds from sale of short-term investments                   | —                                    | 18,120               | —                             | —            | 18,120                |
| Intercompany transfers   | 50,021                               | (50,021)             | —                             | —            | —                     |
| Proceeds from asset sales                                      | —                                    | 8,022                | 727                           | —            | 8,749                 |
| Net cash used in investing activities                          | —                                    | (126,466)            | (2,378)                       | —            | (128,844)             |
| FINANCING ACTIVITIES:  |                                      |                      |                               |              |                       |
| Intercompany transfers   | 76,503                               | (76,503)             | —                             | —            | —                     |
| Dividends paid   | (76,503)                             | —                    | —                             | —            | (76,503)              |
| Proceeds from stock option exercises                           | 892                                  | —                    | —                             | —            | 892                   |
| Payments for employee taxes on net settlement of equity awards | (5,471)                              | —                    | —                             | —            | (5,471)               |
| Net cash used in financing activities                          | (4,579)                              | (76,503)             | —                             | —            | (81,082)              |
| Net decrease in cash and cash equivalents                      | (1,369)                              | (132,007)            | (4,335)                       | —            | (137,711)             |
| Cash and cash equivalents, beginning of period                 | (587)                                | 508,091              | 13,871                        | —            | 521,375               |
| Cash and cash equivalents, end of period                       | \$ (1,956)                           | \$ 376,084           | \$ 9,536                      | \$ —         | \$ 383,664            |



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## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(in thousands)

|  | Three Months Ended December 31, 2016, as adjusted |                      |                               |              |                       |
|--|---|----------------------|-------------------------------|--------------|-----------------------|
|  | Guarantor/<br>Parent                              | Issuer<br>Subsidiary | Non-Guarantor<br>Subsidiaries | Eliminations | Total<br>Consolidated |
| Net cash provided by (used in) operating activities            | \$ 5,497  | \$ 69,380            | \$ (506)                      | \$ —         | \$ 74,371             |
| INVESTING ACTIVITIES:  |   |                      |                               |              |                       |
| Capital expenditures   | (607)   | (80,556)             | (964)                         | —            | (82,127)              |
| Purchase of short-term investments                             | —   | (15,025)             | —                             | —            | (15,025)              |
| Proceeds from sale of short-term investments                   | —   | 13,900               | —                             | —            | 13,900                |
| Intercompany transfers   | 607   | (607)                | —                             | —            | —                     |
| Proceeds from asset sales                                      | —   | 1,102                | 107                           | —            | 1,209                 |
| Net cash used in investing activities                          | —   | (81,186)             | (857)                         | —            | (82,043)              |
| FINANCING ACTIVITIES:  |   |                      |                               |              |                       |
| Intercompany transfers   | 76,176  | (76,176)             | —                             | —            | —                     |
| Dividends paid   | (76,176)  | —                    | —                             | —            | (76,176)              |
| Proceeds from stock option exercises                           | 10,253  | —                    | —                             | —            | 10,253                |
| Payments for employee taxes on net settlement of equity awards | (6,073)   | —                    | —                             | —            | (6,073)               |
| Net cash provided by (used in) financing activities            | 4,180   | (76,176)             | —                             | —            | (71,996)              |
| Net increase (decrease) in cash and cash equivalents           | 9,677   | (87,982)             | (1,363)                       | —            | (79,668)              |
| Cash and cash equivalents, beginning of period                 | (955)   | 899,028              | 7,488                         | —            | 905,561               |
| Cash and cash equivalents, end of period                       | \$ 8,722  | \$ 811,046           | \$ 6,125                      | \$ —         | \$ 825,893            |





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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

December 31, 2017

RISK FACTORS AND FORWARD-LOOKING STATEMENTS

The following discussion should be read in conjunction with the Consolidated Condensed Financial Statements and related notes included elsewhere herein and the Consolidated Financial Statements and notes thereto included in our 2017 Annual Report on Form 10-K. Our future operating results may be affected by various trends and factors which are beyond our control. These include, among other factors, fluctuations in natural gas and crude oil prices, the loss of one or a number of our largest customers, early termination of drilling contracts and failure to realize backlog drilling revenue, forfeiture of early termination payments under fixed term contracts due to sustained unacceptable performance, unsuccessful collection of receivables, inability to procure key rig components, failure to timely deliver rigs within applicable grace periods, disruption to or cessation of the business of our limited source vendors or fabricators, currency exchange losses, expropriation of assets and other international uncertainties, loss of well control, pollution of offshore waters and reservoir damage, operational risks that are not fully insured against or covered by adequate contractual indemnities, passage of laws or regulations including those limiting hydraulic fracturing, litigation and governmental investigations, consideration and possible action by the Department of Interior regarding the events that were the subject matter of our prior (previously disclosed) plea agreement with the United States Department of Justice, failure to comply with the United States Foreign Corrupt Practices Act, foreign anti-bribery laws and other governmental laws and regulations, a sluggish global economy, changes in general economic and political conditions, adverse weather conditions including hurricanes, rapid or unexpected changes in drilling or other technologies and uncertain business conditions that affect our businesses. Accordingly, past results and trends should not be used by investors to anticipate future results or trends. Our risk factors are more fully described in our 2017 Annual Report on Form 10-K and elsewhere in this Form 10-Q.

With the exception of historical information, the matters discussed in Management's Discussion & Analysis of Financial Condition and Results of Operations include forward-looking statements. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "estimate", "anticipate", "believe", or "continue" or the negative thereof or similar terminology. These forward-looking statements are based on various assumptions. We caution that, while we believe such assumptions to be reasonable and make them in good faith, assumptions about future events and conditions almost always vary from actual results. The differences between assumed facts and actual results can be material. We are including this cautionary statement to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by us or persons acting on our behalf. The factors identified in this cautionary statement are important factors (but not necessarily all important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by us or persons acting on our behalf. Except as required by law, we undertake no duty to update or revise our forward-looking statements based on changes of internal estimates on expectations or otherwise.

## RESULTS OF OPERATIONS

Three Months Ended December 31, 2017 vs. Three Months Ended December 31, 2016

We reported income from continuing operations of \$500.6 million (\$4.55 per diluted share) from operating revenues of \$564.1 million for the first quarter ended December 31, 2017 compared with a loss from continuing operations of \$34.6 million (\$0.33 loss per diluted share) from operating revenues of \$368.6 million for the first quarter of fiscal year 2017. Including discontinued operations, we recorded net income of \$500.1 million (\$4.55 per diluted share) for the three months ended December 31, 2017 compared to a net loss of \$35.1 million (\$0.33 loss per diluted share) for the three months ended December 31, 2016. Income from continuing operations for the three months ended December 31, 2017 is primarily due to a \$500.4 million tax adjustment due to lower tax rates as a result of the Tax Cuts and Jobs Act legislation enacted December 22, 2017. Income from continuing operations for the first quarter of fiscal 2018 includes approximately \$4.1 million (\$0.04 per diluted share) of after-tax gains from the sale of assets compared to \$0.6 million (\$0.01 per diluted share) in the first quarter of fiscal 2017.

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On December 8, 2017, we completed an acquisition (“MagVAR Acquisition”) of an unaffiliated company, Magnetic Variation Services, LLC, which is now a wholly owned subsidiary of the Company. The operations for MagVAR are included with all other non-reportable business segments. At the effective time of the MagVAR Acquisition, MagVAR shareholders received aggregate cash consideration of \$47.8 million, net of customary closing adjustments, and certain management members received restricted stock awards covering 213,904 shares of Helmerich & Payne, Inc. common stock. At closing, \$6.0 million of the cash consideration was placed in escrow, to be released to the seller twelve months after the acquisition closing date. Transaction costs related to the MagVAR Acquisition incurred during the three months ended December 31, 2017 were approximately \$0.5 million and are recorded in the Consolidated Condensed Statements of Operations within general and administrative expense. We recorded revenue of \$0.6 million and a net loss of \$0.1 million related to MagVAR during the three months ended December 31, 2017.

Through comprehensive 3D geomagnetic reference modeling, MagVAR provides measurement while drilling (“MWD”) survey corrections by identifying and quantifying MWD tool measurement errors in real-time, greatly improving directional drilling performance and wellbore placement. MagVAR technology has been successfully deployed in both onshore and offshore fields in North America, South America, Europe, Africa, Australia and Asia.

The MagVAR Acquisition has been accounted for as a business combination in accordance with ASC 805, Business Combinations, which requires the assets acquired and liabilities assumed to be recorded at their acquisition date fair values. The estimated fair values are based upon preliminary calculations and valuations, and those estimates and assumptions are subject to changes as we obtain additional information for those estimates during the measurement period.

The following tables summarize operations by reportable operating segment for the three months ended December 31, 2017 and 2016. Operating statistics in the tables exclude the effects of offshore platform and international management contracts, and do not include reimbursements of “out-of-pocket” expenses in revenue, expense and margin per day calculations. Per day calculations also exclude gains and losses from translation of foreign currency transactions. Segment operating income is described in detail in Note 12 to the Consolidated Condensed Financial Statements.

|                                    | Three Months Ended<br>December 31,<br>2017                      2016<br>(in thousands, except days<br>and per day amounts) |             |
|------------------------------------|--|-------------|
| U.S. LAND OPERATIONS               |  |             |
| Operating revenues                 | \$ 461,640   | \$ 263,636  |
| Direct operating expenses          | 299,064  | 170,606     |
| General and administrative expense | 13,993   | 11,642      |
| Depreciation                       | 123,838  | 112,276     |
| Segment operating income (loss)    | \$ 24,745  | \$ (30,888) |

Operating Statistics:

|                             |           |   |           |   |
|-----------------------------|-----------|---|-----------|---|
| Revenue days                | 18,362    |   | 9,784     |   |
| Average rig revenue per day | \$ 22,400 |   | \$ 24,788 |   |
| Average rig expense per day | \$ 13,546 |   | \$ 15,204 |   |
| Average rig margin per day  | \$ 8,854  |   | \$ 9,584  |   |
| Rig utilization             | 57        | % | 31        | % |

The U.S. Land segment had operating income of \$24.7 million for the first quarter of fiscal 2018 compared to an operating loss of \$30.9 million in the same period of fiscal 2017. Revenues were \$461.6 million and \$263.6 million in the first quarter of fiscal 2018 and 2017, respectively. Included in U.S. land revenues for the three months ended December 31, 2017 and 2016 are reimbursements for “out-of-pocket” expenses of \$50.3 million and \$21.1 million, respectively. Also included in revenue for the three months ended December 31, 2017 is early termination revenue of \$4.3 million compared to \$8.8 million during the same period of fiscal 2017.

Excluding early termination per day revenue of \$233 and \$897 for the three months ended December 31, 2017 and 2016, respectively, average rig revenue per day decreased by \$1,724 to \$22,167. A greater proportion of rigs working during the first quarter of fiscal 2018 were contracted during fiscal 2017 and the first quarter of fiscal 2018 at pricing that was at a relatively lower level reflecting current market conditions compared to legacy term contracts working during the first

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quarter of fiscal 2017 at high dayrates. Our activity has increased year-over-year primarily in response to higher commodity prices.

U.S. land rig utilization increased to 57 percent for the first quarter of fiscal 2018 compared to 31 percent for the first quarter of fiscal 2017. U.S. land rig revenue days for the first quarter of fiscal 2018 were 18,362 compared with 9,784 for the same period of fiscal 2017, with an average of 199.6 and 106.3 rigs working, respectively.

Average expense per day decreased \$1,658 to \$13,546 for first quarter of fiscal 2018 compared to the first quarter of fiscal 2017. The decrease is primarily due to incurring significant start-up expenses in the first quarter of fiscal 2017 related to rigs returning to work during the quarter and for rigs that commenced work in January 2017. Additionally, more rigs stacked in the first quarter of fiscal 2017 which resulted in greater fixed costs coupled with a smaller base of revenue days over which to spread those fixed costs.

Excluding abandonments, depreciation increased \$5.2 million in the first quarter of fiscal 2018 compared to the first quarter of fiscal 2017. The increase is primarily due to capital expenditures in the previous fiscal year. As the drilling markets continued to recover during 2017, we began abandoning older rig components that were replaced by upgrades to our rig fleet to meet customer demands for additional capabilities. This resulted in abandonments of \$7.2 million in the three months ended December 31, 2017 compared to \$0.8 million for the three months ended December 31, 2016.

At December 31, 2017, 204 out of 350 existing rigs in the U.S. Land segment were contracted. Of the 204 contracted rigs, 102 were under fixed term contracts and 102 were working in the spot market. As of January 25, 2018, 206 rigs were contracted in the segment. Based on prior early termination notices, early termination revenue is expected to be approximately \$4.0 million during the second fiscal quarter of 2018.

|                                    | Three Months Ended<br>December 31,<br>2017                      2016<br>(in thousands, except<br>days and per day<br>amounts) |           |
|------------------------------------|---|-----------|
| OFFSHORE OPERATIONS                |   |           |
| Operating revenues                 | \$ 33,366   | \$ 33,812 |
| Direct operating expenses          | 21,122  | 22,845    |
| General and administrative expense | 1,165   | 916       |
| Depreciation                       | 2,354   | 3,267     |
| Segment operating income           | \$ 8,725  | \$ 6,784  |
| Operating Statistics:              |   |           |
| Revenue days                       | 460   | 644       |

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|                             |           |   |           |   |
|-----------------------------|-----------|---|-----------|---|
| Average rig revenue per day | \$ 35,776 |   | \$ 31,317 |   |
| Average rig expense per day | \$ 23,401 |   | \$ 20,839 |   |
| Average rig margin per day  | \$ 12,375 |   | \$ 10,478 |   |
| Rig utilization             | 63        | % | 78        | % |

Offshore revenues include reimbursements for “out-of-pocket” expenses of \$4.1 million and \$4.4 million for the three months ended December 31, 2017 and 2016, respectively.

Average rig revenue per day and average rig margin per day increased in the first quarter of fiscal 2018 compared to the first quarter of fiscal 2017 primarily due to a greater proportion of rigs performing drilling operations at full operating dayrates compared to rigs contracted a lower standby rates.

At the end of December 31, 2017, five of our available eight platform rigs were contracted compared to seven of our available nine rigs being contracted at December 31, 2016.

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|                                    | Three Months Ended<br>December 31,<br>2017                  2016<br>(in thousands, except<br>days and per day<br>amounts) |   |           |   |
|------------------------------------|---|---|-----------|---|
| INTERNATIONAL LAND OPERATIONS      |   |   |           |   |
| Operating revenues                 | \$ 63,214   |   | \$ 68,031 |   |
| Direct operating expenses          | 46,737  |   | 53,350    |   |
| General and administrative expense | 1,132   |   | 669       |   |
| Depreciation                       | 11,811  |   | 13,187    |   |
| Segment operating loss             | \$ 3,534  |   | \$ 825    |   |
| Operating Statistics:              |   |   |           |   |
| Revenue days                       | 1,587   |   | 1,157     |   |
| Average rig revenue per day        | \$ 38,039   |   | \$ 55,880 |   |
| Average rig expense per day        | \$ 26,688   |   | \$ 42,911 |   |
| Average rig margin per day         | \$ 11,351   |   | \$ 12,969 |   |
| Rig utilization                    | 45  | % | 33        | % |

The International Land segment had operating income of \$3.5 million for the first quarter of fiscal 2018 compared to operating income of \$0.8 million in the same period of fiscal 2017. Included in International land revenues for the three months ended December 31, 2017 and 2016 are reimbursements for “out-of-pocket” expenses of \$2.9 million and \$3.4 million, respectively. Also included are \$4.7 million of early termination revenue during the first quarter of fiscal 2017.

Excluding early termination per day revenue in the first quarter of fiscal 2017, average rig margin per day increased \$2,468 to \$11,351 primarily due to a significant contractual demobilization profit and related retroactive payment for a rig that became idle during the first quarter of fiscal 2018. The average number of active rigs was 17.3 during the first quarter of fiscal 2018 compared to 12.6 during the first quarter of fiscal 2017.

## RESEARCH AND DEVELOPMENT

For the three months ended December 31, 2017 and 2016, we incurred \$3.2 million and \$2.8 million, respectively, of research and development expenses primarily related to ongoing development of a rotary steerable system.

## OTHER

General and administrative expenses increased to \$46.5 million in the three months ended December 31, 2017 compared to \$34.3 million in the three months ended December 31, 2016. The \$12.2 million increase in fiscal 2018 is primarily attributable to additions in employee count during fiscal 2017 that has resulted in an increase in employee compensation, including taxes and benefits, compared to the same period in 2017.

We had an income tax benefit of \$500.6 million in the first quarter of fiscal 2018 (of which approximately \$500.4 million is attributed to the estimated re-measurement of our net deferred tax liability due to the enactment of the Tax Cuts and Jobs Act) compared to an income tax benefit of \$18.3 million in the first quarter of fiscal 2017. Our blended statutory federal income tax rate for fiscal 2018 is approximately 24.5% (before incremental state and foreign taxes).

## LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

Cash and cash equivalents decreased to \$383.7 million at December 31, 2017 from \$521.4 million at September 30, 2017. The following table provides a summary of cash flows:



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|  | Three Months Ended<br>December 31, |             |
|--|------------------------------------|-------------|
|  | 2017                               | 2016        |
|  |                                    | As adjusted |
|  | (in thousands)                     |             |
| Net cash provided (used) by:                     |                                    |             |
| Operating activities                             | \$ 72,215                          | \$ 74,371   |
| Investing activities                             | (128,844)                          | (82,043)    |
| Financing activities                             | (81,082)                           | (71,996)    |
| Increase (decrease) in cash and cash equivalents | \$ (137,711)                       | \$ (79,668) |

## Operating activities

Cash flows from operating activities were approximately \$72.2 million for the three months ended December 31, 2017 compared to approximately \$74.4 million for the same period ended December 31, 2016. As the Company experienced increasing activity and revenue levels, changes in working capital, especially in accounts receivable, had an unfavorable impact on net cash provided by operating activities during the three months ended December 31, 2017. Net cash provided by operating activities during the three months ended December 31, 2016, also involved an unfavorable movement in working capital as business improved. The three months ended December 31, 2016, included a large litigation claim payment during the period that reduced both our accrued liabilities and accounts receivable, but did not represent a change in our liquidity position.

## Investing activities

Capital expenditures during the three months ended December 31, 2017 were \$91.7 million compared to \$82.1 million during the three months ended December 31, 2016. During the first quarter of fiscal 2018, we paid \$47.8 million, net of cash acquired, for Magnetic Variation Services, LLC, a drilling technology company.

## Financing activities

Cash used in financing activities for the first three months of fiscal 2018 was comprised primarily of dividends paid of \$76.5 million.

## Other Liquidity

Our operating cash requirements, interest payments, dividend payments, any stock repurchases and estimated capital expenditures, including our rig upgrade construction program, for fiscal 2018 are expected to be funded through cash and cash provided from operating activities. However, there can be no assurance that we will in all instances generate sufficient cash flows from operating activities to meet all of our anticipated expenditures. Our indebtedness totaled \$493.2 million at December 31, 2017, however, the debt does not mature until March 19, 2025. For additional information regarding debt agreements, refer to Note 9 of the Consolidated Condensed Financial Statements.

## Backlog

Our contract drilling backlog, being the expected future revenue from both executed contracts with original terms in excess of one year and binding letters of intent for contracts of similar duration, as of December 31, 2017 and September 30, 2017 was \$1.2 billion and \$1.3 billion, respectively. The decrease in backlog at December 31, 2017 from September 30, 2017 is primarily due to the revenue earned since September 30, 2017. Approximately 49.0 percent of the December 31, 2017 backlog is not reasonably expected to be filled in fiscal 2018. Included in backlog at December 31, 2017 and September 30, 2017, is early termination revenue of approximately \$10.2 million and \$14.7 million, respectively, that is expected to be recognized after the periods presented in which early termination notice was received prior to the end of the period.

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The following table sets forth the total backlog by reportable segment as of December 31, 2017 and September 30, 2017, and the percentage of the December 31, 2017 backlog not reasonably expected to be filled in fiscal 2018:

| Reportable Segment | Three Months Ended                 |                    | Percentage Not Reasonably<br>Expected to be Filled in Fiscal 2018 |
|--------------------|------------------------------------|--------------------|---|
|                    | December 31, 2017<br>(in billions) | September 30, 2017 |   |
| U.S. Land          | \$ 0.9                             | \$ 0.9             | 43.8 %  |
| Offshore           | —                                  | —                  | — %   |
| International      | 0.3                                | 0.4                | 65.2 %  |
|                    | \$ 1.2                             | \$ 1.3             |   |

Fixed-term contracts customarily provide for termination at the election of the customer, with an early termination payment to be paid to us if a contract is terminated prior to the expiration of the fixed term. However, in some limited circumstances, such as sustained unacceptable performance by us, no early termination payment would be paid to us. Also, our customers may be unable to perform their contractual obligations. Accordingly, the actual amount of revenue earned may vary from the backlog reported. See the risk factors under “Item 1A. Risk Factors” of our 2017 Annual Report on Form 10-K filed with the Securities and Exchange Commission, regarding fixed term contract risk.

### Capital Resources

Our capital spending estimate for fiscal 2018 is estimated to be approximately \$350 million. The actual spending level may vary depending primarily on actual maintenance capital requirements and market driven special projects related to the future enhancement of our existing fleet. Capital expenditures were \$91.7 million and \$82.1 million for the first three months of fiscal 2018 and 2017, respectively. During fiscal 2018, we continued to upgrade existing rigs to meet customer demands for additional capabilities.

There were no other significant changes in our financial position since September 30, 2017.

### MATERIAL COMMITMENTS

Material commitments as reported in our 2017 Annual Report on Form 10-K have not changed significantly at December 31, 2017.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our accounting policies and estimates that are critical or the most important to understand our financial condition and results of operations, and that require management to make the most difficult judgments, are described in our 2017 Annual Report on Form 10-K. There have been no material changes in these critical accounting policies and estimates.

## RECENTLY ISSUED ACCOUNTING STANDARDS

See Note 1 and Note 16 of these Consolidated Condensed Financial Statements for recently adopted accounting standards and new accounting standards not yet adopted.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a description of our market risks, see

- Note 5 to the Consolidated Condensed Financial Statements contained in Item 1 of Part I hereof with regard to equity price risk which is incorporated herein by reference;
- “Item 7A. Quantitative and Qualitative Disclosures About Market Risk” in our 2017 Annual Report on Form 10-K filed with the Securities and Exchange Commission on November 22, 2017;
- Note 9 to the Consolidated Condensed Financial Statements contained in Item 1 of Part I hereof with regard to interest rate risk which is incorporated herein by reference;
- Note 15 to the Consolidated Condensed Financial Statements contained in Item 1 of Part I hereof with regard to foreign currency exchange rate risk which is incorporated herein by reference; and
- Risk Factors in Item 1A of Part II hereof with regard to commodity foreign currency exchange risk which is incorporated herein by reference.

ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation was performed with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of December 31, 2017 at ensuring that information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. There have been no changes in our internal controls over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Investigation by the U.S. Attorney. On November 8, 2013, the United States District Court for the Eastern District of Louisiana approved the previously disclosed October 30, 2013 plea agreement between our wholly owned subsidiary, Helmerich & Payne International Drilling Co. (“HPIDC”), and the United States Department of Justice, United States Attorney’s Office for the Eastern District of Louisiana (“DOJ”). The court’s approval of the plea agreement resolved the DOJ’s investigation into certain choke manifold testing irregularities that occurred in 2010 at one of HPIDC’s offshore platform rigs in the Gulf of Mexico. We also engaged in discussions with the Inspector General’s office of the Department of the Interior (“DOI”) regarding the same events that were the subject of the DOJ’s investigation. Although

we do not presently anticipate any further action by the DOI in this matter, we can provide no assurance as to the timing or eventual outcome of the DOI's consideration of the matter.

Venezuela Expropriation. Our wholly-owned subsidiaries, HPIDC and Helmerich & Payne de Venezuela, C.A. filed a lawsuit in the United States District Court for the District of Columbia on September 23, 2011 against the Bolivarian Republic of Venezuela, Petroleos de Venezuela, S.A. and PDVSA Petroleo, S.A. We are seeking damages for the taking of our Venezuelan drilling business in violation of international law and for breach of contract. While there exists the possibility of realizing a recovery, we are currently unable to determine the timing or amounts we may receive, if any, or the likelihood of recovery.

#### ITEM 1A. RISK FACTORS

Our business depends on the level of activity in the oil and natural gas industry, which is significantly impacted by the volatility of oil and natural gas prices and other factors.

Our business depends on the conditions of the land and offshore oil and natural gas industry. Demand for our services depends on oil and natural gas industry exploration and production activity and expenditure levels, which are directly

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affected by trends in oil and natural gas prices. Oil and natural gas prices, and market expectations regarding potential changes to these prices, significantly affect oil and natural gas industry activity.

We are subject to the political, economic and social instability risks and local laws associated with doing business in certain foreign countries.

We currently have operations in South America and the Middle East. In the future, we may further expand the geographic reach of our operations. As a result, we are exposed to certain political, economic and other uncertainties not encountered in U.S. operations, including increased risks of social unrest, strikes, terrorism, war, kidnapping of employees, nationalization, forced negotiation or modification of contracts, difficulty resolving disputes and enforcing contract provisions, expropriation of equipment as well as expropriation of oil and gas exploration and drilling rights, taxation policies, foreign exchange restrictions and restrictions on repatriation of income and capital, currency rate fluctuations, increased governmental ownership and regulation of the economy and industry in the markets in which we operate, economic and financial instability of national oil companies, and restrictive governmental regulation, bureaucratic delays and general hazards associated with foreign sovereignty over certain areas in which operations are conducted.

South American countries, in particular, have historically experienced uneven periods of economic growth, as well as recession, periods of high inflation and general economic and political instability. From time to time these risks have impacted our business. For example, on June 30, 2010, the Venezuelan government expropriated 11 rigs and associated real and personal property owned by our Venezuelan subsidiary. Prior thereto, we also experienced currency devaluation losses in Venezuela and difficulty repatriating U.S. dollars to the United States. Today, our contracts for work in foreign countries generally provide for payment in U.S. dollars. However, in Argentina we are paid in Argentine pesos. The Argentine branch of one of our second-tier subsidiaries then remits U.S. dollars to its U.S. parent by converting the Argentine pesos into U.S. dollars through the Argentine Foreign Exchange Market and repatriating the U.S. dollars.

Estimates from published sources indicate that Argentina is a highly inflationary country, which is defined as cumulative inflation rates exceeding 100 percent in the most recent three-year period based on inflation data published by the respective governments. Regardless, all of our foreign operations use the U.S. dollar as the functional currency and local currency monetary assets and liabilities are remeasured into U.S. dollars with gains and losses resulting from foreign currency transactions included in current results of operations.

In December 2015, the Argentine peso experienced a sharp devaluation resulting in an aggregate foreign currency loss of \$8.5 million for the three months ended December 31, 2015. Subsequent to the devaluation, the Argentine peso stabilized and the Argentine Foreign Exchange Market controls now place fewer restrictions on repatriating U.S. dollars. These changes have reduced our current foreign currency exchange rate risk in Argentina. For the three months ended December 31, 2017 and 2016, we experienced aggregate foreign currency losses of \$1.5 million and \$1.4 million, respectively. However, in the future, we may incur larger currency devaluations, foreign exchange

restrictions or other difficulties repatriating U.S. dollars in Argentina or elsewhere which could have a material adverse impact on our business, financial condition and results of operations.

Additionally, there can be no assurance that there will not be changes in local laws, regulations and administrative requirements or the interpretation thereof which could have a material adverse effect on the profitability of our operations or on our ability to continue operations in certain areas. Because of the impact of local laws, our future operations in certain areas may be conducted through entities in which local citizens own interests and through entities (including joint ventures) in which we hold only a minority interest or pursuant to arrangements under which we conduct operations under contract to local entities. While we believe that neither operating through such entities nor pursuant to such arrangements would have a material adverse effect on our operations or revenues, there can be no assurance that we will in all cases be able to structure or restructure our operations to conform to local law (or the administration thereof) on terms we find acceptable.

Although we attempt to minimize the potential impact of such risks by operating in more than one geographical area, during the three months ended December 31, 2017, approximately 11.2 percent of our consolidated operating revenues were generated from the international contract drilling business. During the three months ended December 31, 2017,



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approximately 96.2 percent of the international operating revenues were from operations in South America. Substantially all of the South American operating revenues were from Argentina and Colombia. The future occurrence of one or more international events arising from the types of risks described above could have a material adverse impact on our business, financial condition and results of operation.

Other risk factors

Reference is made to the risk factors pertaining to the Company's securities portfolio and current backlog of contract drilling revenue in Item 1A of Part 1 of the Company's Form 10-K for the year ended September 30, 2017. In order to update these risk factors for developments that have occurred during the first three months of fiscal 2018, the risk factors are hereby amended and updated by reference to, and incorporation herein of Note 5 to the Consolidated Condensed Financial Statements contained in Item 1 of Part I hereof (regarding our securities portfolio) and Liquidity and Capital Resources — Backlog contained in Item 2 of Part I hereof.

Except as discussed above for the three months ended December 31, 2017, there have been no material changes to the risk factors disclosed in Item 1A of Part 1 in our Form 10-K.

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## ITEM 6. EXHIBITS

The following documents are included as exhibits to this Form 10-Q. Those exhibits below that are incorporated herein by reference are indicated as such by the information supplied in the parenthetical thereafter. If no parenthetical appears after an exhibit, the exhibit is filed or furnished herewith.

| Exhibit<br>Number | Description  |
|-------------------|--|
| 3.1               | <u>Amended and Restated By-Laws of Helmerich &amp; Payne, Inc., effective as of December 5, 2017 (incorporated by reference to Exhibit 3.1 of the Company's Form 8-K filed on December 5, 2017, SEC File No. 001-04221).</u>   |
| 31.1              | <u>Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>   |
| 31.2              | <u>Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>   |
| 32                | <u>Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>  |
| 101               | Financial statements from the quarterly report on Form 10-Q of Helmerich & Payne, Inc. for the quarter ended December 31, 2017, filed on February 2, 2018, formatted in Extensive Business Reporting Language (XBRL): (i) the Consolidated Condensed Statements of Operations, (ii) the Consolidated Condensed Statements of Comprehensive Income (Loss), (iii) the Consolidated Condensed Balance Sheets, (iv) the Consolidated Condensed Statement of Shareholders' Equity, (v) the Consolidated Condensed Statements of Cash Flows and (vi) the Notes to Consolidated Condensed Financial Statements. |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HELMERICH & PAYNE, INC.  
(Registrant)

Date: February 2, 2018 By: /S/ JOHN W. LINDSAY  
John W. Lindsay, Chief Executive Officer

Date: February 2, 2018 By: /S/ JUAN PABLO TARDIO  
Juan Pablo Tardio, Chief Financial Officer  
(Principal Financial Officer)